



You have a place  
in **AFCEA**. Explore.



AFCEA International

# AFCEA Welcomes You

Thank you for your interest in AFCEA International and for making the time to learn more about our association's shared passion to help the military, government, industry and academia provide technology, programs and solutions for global security—today and well into the future.

On the world stage, association membership benefits government, corporations and individuals of varying professions, from entry-level to senior executive, from active duty to civilians to retirees—all lending expertise and experiences for a unified voice and collaborative spirit to shape the future of national and global security. Closer to home, AFCEA membership helps you shape your careers, grow your business, support your communities.

Welcome. It's an honor to work with you.



**Lt. Gen. Susan Lawrence, USA (Ret.)**

President and CEO  
AFCEA International

## **AFCEA DISCIPLINES AND FOCUS AREAS:**

ACQUISITION • ARTIFICIAL INTELLIGENCE • AUTONOMOUS SYSTEMS • C5ISR • CLOUD •  
COMMUNICATIONS • CRITICAL INFRASTRUCTURE • CYBER • DEFENSE • DEFENSE AND GLOBAL SECURITY  
MEDIA • DIVERSITY • ELECTRONIC WARFARE • FEDERAL MARKETING • HEALTH IT • HOMELAND

# AFCEA International connects people, ideas and solutions globally

AFCEA is a professional association for those engaged in defense, intelligence, security and all related technology disciplines. Our membership comprises military, government, industry and academic organizations and individuals worldwide.

Our offerings include thought leadership, networking, career advancement, media access and professional development opportunities. We take pride in upholding the highest ethical standards in our support of those who respond, protect, secure and serve, as well as their industry and academia partners. In doing so, we help our members align technology and strategy to meet the needs of the global defense and security community.

You have a place in AFCEA.

SECURITY • IDENTITY MANAGEMENT • INFORMATION WARFARE • INTELLIGENCE • MACHINE LEARNING •  
NATO • NETWORKS • OPERATIONS • ROBOTICS • SMALL BUSINESS • SPACE • STEM EDUCATION •  
THOUGHT LEADERSHIP • WORKFORCE CHALLENGES

Join now at [www.afcea.org/membership](http://www.afcea.org/membership)



Your **AFCEA** experience is tailored to your interests, your activities and your time. From networking for business development, to learning about new technologies and advanced systems, to growing your career, to collaborating on pressing issues...

... you have a place in **AFCEA**.

**How to engage.** Individual and corporate memberships are available and affordable. A variety of economical options make corporate membership accessible to all organizations, from one-person consulting companies across the business spectrum to major defense contractors and government agencies. Individual membership is not only a great value, but it is also transportable from job to job throughout your career.

Robust networking opportunities range from conferences, symposia and expositions to mentoring, leadership and committee work. The engagement options transcend borders and are available at the association headquarters as well as throughout AFCEA's regions and chapters.

Educational resources include webinars, in-person and online events, scholarships, professional development courses, continuing education units, the award-winning *SIGNAL* Magazine and a variety of associated *SIGNAL* Media products. AFCEA also offers STEM scholarships through the AFCEA Educational Foundation.

AFCEA is active on many social media platforms with regular engagement and updates. AFCEA social channels offer unique content as well as thought leadership, highlights of activities and articles, including association updates, networking opportunities, conference videos and photography.

<https://www.afcea.org/social-media-engagement-options>



# AFCEA Worldwide

AFCEA builds relationships and creates networking opportunities through the events and activities of its worldwide chapters. AFCEA's international headquarters is located in Fairfax, Virginia, just outside of Washington D.C. AFCEA also has an office in Brussels, Belgium, that provides regional support for its NATO and AFCEA European operations.



More than **130** chapters worldwide\*

AFCEA chapters and student chapters support its more than **31,000** individual and approximately **1,600** corporate members engaged in the disciplines and focus areas of AFCEA.

\*As of October 2021

. Visit <https://www.afcea.org/afcea-membership/chapters> for updated information.



# Government and Military

**AFCEA serves government organizations at the federal, state, local and international levels.**

Our members can be found among Department of Defense leadership and throughout military branches around the globe, including active duty and reserve. We support all services—Air Force, Army, Coast Guard, Marine Corps, Navy—as well as NATO and other international organizations. We also have a strong membership from within the intelligence community, and we work closely with the Department of Homeland Security and other related government organizations as well as with first responders.



**Maintain** your cybersecurity credentials, and let AFCEA handle the documentation. Choose from dozens of sessions at our events—approved by our partners from qualified certifying organizations such as CompTIA, GIAC or CertNexus.

**Serve** as a thought leader and connect with procurement officers and technical developers on the requirements and solutions you need from IT providers.

**Participate** with local chapters. Throughout your service, wherever you are stationed, AFCEA's many chapters across the globe mean you can stay engaged no matter where you call home.

**Advise** and collaborate with subject matter experts by joining committees such as Cyber, Homeland Security, Intelligence, Small Business and Technology.

**Read, write, learn.** *SIGNAL* Media and The Cyber Edge focus on the news that is important to our industry. In addition to receiving *SIGNAL*, consider contributing or serving as a source. *SIGNAL* Magazine and The Cyber Edge are included in your membership.

**Be recognized** as you enhance your career and build your résumé through the AFCEA awards program.

**Stay connected** as you transition. Leverage a network of peers who have had similar experiences and can offer advice or provide contacts to help you take the next step in your career.



[www.afcea.org/afcea-membership](http://www.afcea.org/afcea-membership)



# Industry

**Our industry members are comprised of businesses of all sizes—small, medium and large.** AFCEA has a place for everyone on your team, from executives to engineering and technical talent, to marketing and business development professionals as well as early career professionals.



**Win business** through the contacts you make. Demonstrate your technology at AFCEA's signature Innovation Showcases and Engagement Theaters.

**Provide thought leadership** with articles published in *SIGNAL* Media. You can share insights as a source or through webinars or specialty publishing.

**Manage mergers better.** Mergers and acquisitions happen across the industry, but AFCEA remains constant as your federal marketing partner.



**Find vendors and subcontractors** through the strength of the AFCEA community, networking, relationships, visibility and access to timely and accurate information. AFCEA helps fill gaps and win contracts.

**Enhance networking** to augment your organization's visibility. AFCEA fosters partnerships and expands collaboration opportunities. The association works as an extension of your team to help you highlight innovation and turn opportunity into revenue.



**Expand market reach** through a listing in the AFCEA Corporate Directory. This directory receives more than 5,000 monthly visits from those seeking products, vendors and partners.

**Optimize marketing dollars.** Member companies benefit from customized marketing consulting from the AFCEA BrandLink director. AFCEA BrandLink brings together all of AFCEA's offerings to support a company's federal marketing needs.

[www.afcea.org/afcea-membership](http://www.afcea.org/afcea-membership)



# Women in AFCEA

**AFCEA helps women advance their careers through leadership development, education, events, mentor support and networking.** Women who participate in AFCEA activities and events gain new skills, increase their visibility, engage with mentors and make lasting connections that help them excel in cyber, defense, intelligence and homeland security disciplines and related technical areas.



**Gain leadership skills** by organizing and working on events and heading up committees and subcommittees that advance women in the STEM fields. AFCEA International and its chapters offer opportunities to work with Women in AFCEA and the Women Outreach Leader network.



**Increase visibility** by participating on panels at events as a thought leader and networking with professionals who can help you advance in your career. All AFCEA members, regardless of gender, are encouraged to attend these events and to advance opportunities for women.

**Build the next generation** by mentoring future leaders. Or find a mentor who can help you navigate your own career path.

**Make a difference** by working with AFCEA to increase the number of women in the STEM fields.

**Elevate your career** through access to professionals who can help you advance.

**Learn** through educational opportunities, access to *SIGNAL* Media products and member-only webinars.



**Win awards** that expand your résumé and provide recognition. AFCEA honors women award winners at a variety of events, including its annual women's appreciation event at the West Conference and Exhibition.

[www.afcea.org/afcea-membership](http://www.afcea.org/afcea-membership)





# Early Career Professionals and Students

**AFCEA provides early career professionals and students numerous opportunities to accelerate their careers.** Whether individuals need training, leadership experience or mentors to help them grow professionally, AFCEA is one of the most logical places to start. We know the strength of the future workforce depends on robust support of young talent, and we help that talent thrive.



**Leverage content to learn** about the latest challenges and skills needed to succeed in the industry.

**Increase contacts and job prospects** from our networking events, annual conferences and volunteer opportunities.

**Stand out and receive recognition** among senior leaders with our scholarships, awards and leadership opportunities.



**Align with younger members** for a unique way to connect with peers in their 20s and 30s who are working to network, gain knowledge and grow their leadership skills. Various Emerging Leaders programs and the Emerging Professionals in Intelligence Committee allow members to grow their careers and expand their networks.

**Become an influencer** when you engage with AFCEA's social media channels. Contribute content and generate important conversations online through Facebook, Twitter, LinkedIn and Instagram.



**Become a published author** by writing for the "Disruptive by Design" column, which appears in *SIGNAL* Magazine. Submit feature articles, blogs, videos and photography for editorial consideration.

[www.afcea.org/afcea-membership](http://www.afcea.org/afcea-membership)



# AFCEA Events

Through face-to-face live events and online events such as webinars and video panels, AFCEA offers multiple ways for its members to build connections, grow their network and gain a competitive advantage. Topics vary by interest and location, but most include information on cybersecurity, information technology, military technology, intelligence, homeland security and communications. Nearly every event offers an education component that may qualify toward certification maintenance. AFCEA members can attend, exhibit and sponsor at these events at a reduced member-only rate. Members also benefit from special members-only events and webinars.



## **AFCEA EVENTS:**

**ARMY SIGNAL CONFERENCE • AFCEA/GMU CRITICAL ISSUES IN C4I SYMPOSIUM • ARMY INTELLIGENCE INDUSTRY DAY • CLASSIFIED CYBER CONFERENCE • CYBER EDUCATION, RESEARCH, AND TRAINING SYMPOSIUM (CERTS) • EUROPEAN GEOINFORMATION SYMPOSIUM AND EXPOSITION • FEDERAL IDENTITY FORUM AND EXPOSITION • FOREIGN NAVAL MARITIME THREAT SYMPOSIUM • HOMELAND SECURITY CONFERENCE • INTELLIGENCE AND NATIONAL SECURITY SUMMIT •**



**DEFENSE** | From the Global War on Terrorism to rebalancing in the Indo-Asia Pacific region to the exponentially growing challenges of cyber defense and deterrence worldwide, the responsibilities of defense organizations are vital and ever changing. AFCEA offers numerous conferences throughout the year located near military and government decision makers.



**INTELLIGENCE** | AFCEA is the world's largest association dedicated to intelligence professionals. Single-day key intelligence agency events and multi-day events at various classification levels allow industry an unparalleled forum for networking and sharing ideas. Industry strengthens the public/private partnership and advocates for foreign and domestic intelligence in support of improved national and global security.



**HOMELAND SECURITY** | AFCEA International brings together the people in charge of ensuring the success of homeland and global security missions—preparing for the unexpected, preventing the unthinkable and recovering from the unimaginable. Events in focus areas such as biometrics and identity management, border security, critical infrastructure, and biodefense provide premier education and training, including cross-topic areas such as cyber and information technology.



**SMALL BUSINESS** | Small business ingenuity drives government innovation, and AFCEA is the networking foundation for this community. Through a variety of events designed specifically for these organizations, AFCEA helps small businesses make the most of federal policies that are expanding the market. It helps small businesses turn opportunities into revenue. Events include networking receptions and symposia.



**EUROPE** | AFCEA International's European office produces several large events in Europe each year that attract audiences from across Europe and the United States. TechNet Europe and NITEC ensure regular contact with key NATO and European Union civilian and military leaders from the Headquarters staff, Strategic Commanders' staffs and supporting agencies, as well as from national military forces. These events create an international forum for developing relationships and networking opportunities for government, military and companies around the globe.

**NAVAL INFORMATION WARFARE INDUSTRY DAY • ODNI AIM INDUSTRY DAY • SPRING INTELLIGENCE SYMPOSIUM • TECHNET AUGUSTA • TECHNET CYBER • TECHNET EUROPE • TECHNET INDO-PACIFIC • WEST CONFERENCE AND EXPOSITION**

**Some events involve partnership with chapters or external organizations. Find a full list of events, including partners, at [www.afcea.org/events](http://www.afcea.org/events).**



# AFCEA Communities

AFCEA International comprises a variety of diverse communities structured around chapters, committees, demographic groups, geographic regions and constituent needs. Through meetings and other in-person or virtual gatherings, these communities help members make the connections they need to build their businesses and careers.



## CHAPTERS

AFCEA has its foundation at the local level through the power and connections of chapters around the world. Members can choose chapters by location, business activities, interests or whatever criteria best fit their needs.



## CYBER

The critical issues surrounding cybersecurity and related topics require an ongoing forum so technical innovation will prevail. The AFCEA Cyber Committee oversees AFCEA's cyber outreach and helps ensure open communication between the government and industry.



## HOMELAND SECURITY

Identifying threats, alleviating risks and securing the homeland are formidable tasks. The AFCEA Homeland Security Committee brings together industry, law enforcement, first responders and federal agency leaders for collaboration, cooperation and communication on pressing issues.



## AFCEA INTELLIGENCE

Intelligence is critical to global security, and AFCEA is the world's largest association for intelligence professionals. Through our professional development, thought leadership and networking activities, AFCEA Intelligence connects government, military and private-sector intelligence professionals worldwide.



### **EMERGING PROFESSIONALS IN INTELLIGENCE COMMITTEE (EPIC)**

EPIC develops leaders, establishes connections and gives back to the Intelligence Community (IC). The committee is comprised of IC professionals under the age of 40. This group is an extension of the AFCEA Intelligence Committee.



### **EUROPE**

In today's global security environment, boundaries don't stop at rivers, oceans or borders. Governments collaborate globally, and companies seek international cooperation that benefits all. AFCEA's European office helps develop relationships and networking opportunities worldwide and represents AFCEA International vis-a'-vis NATO and the European Union.



### **MILITARY AND GOVERNMENT**

Defense and security needs are constantly changing in response to an adaptable, relentless threat. AFCEA's military and government members range from enlisted to officers to all levels of government. They engage with industry for responsive and effective solutions.



### **SMALL BUSINESS**

The AFCEA Small Business Committee is a diverse group that coordinates the association's small business programs. The committee develops strategies and programs that ensure small businesses can form partnerships, join teams and capture new opportunities.



### **TECHNOLOGY**

The AFCEA Technology Committee focuses on finding solutions for IT and related management problems facing government, military, industry and nonprofit leaders worldwide. Members interact with other technology experts and senior leadership on a variety of issues.



### **WOMEN IN AFCEA**

AFCEA offers resources to help women advance their careers. Women who participate in AFCEA activities and events gain new skills, increase their visibility, engage with mentors and make lasting connections that help them overcome stereotypes while continuing to lead and grow in their profession.



### **EMERGING LEADERS**

AFCEA includes young members in leadership, management and planning across the organization. The Emerging Leaders program offers professionals in their 20s and 30s mentoring, networking and leadership opportunities that they can use to grow their careers.



## SIGNAL Media

Through a variety of content platforms, *SIGNAL* Media, the official media of AFCEA International, informs, educates and entertains our members.

*SIGNAL Magazine*, a monthly technology and business publication, is a benefit of membership in AFCEA. It has a staff of professional journalists but also accepts article submissions and advertising.

*SIGNAL Connections* is a monthly newsletter that aggregates content from the latest issue of the magazine and the *SIGNAL* Online website.

*SIGNAL Online* complements the magazine, offering news online to keep readers up to date in between publishing cycles.

*The Cyber Edge* is the AFCEA suite of media products focused on the most pressing cyber issues and solutions. In-depth articles are published quarterly for members, with the latest news also available on The Cyber Edge website and through the monthly newsletter.

### Additional content products:

- *AFCEA Weekly Digest* keeps members abreast of the latest association activities and news.
- Webinars provide in-depth training and education and are presented live and on demand.
- White papers from association committees and industry members cover a variety of IT and intelligence topics.
- Real time event coverage and archive sites enable members to benefit from the association's conferences.
- The AFCEA Corporate Directories provide profiles and contact information of AFCEA corporate members worldwide.

See all AFCEA content offerings at [www.afcea.org/resources](http://www.afcea.org/resources)

### AFCEA BrandLink

This service, unique to AFCEA, offers federal marketers a one-stop entry point to optimize the power of AFCEA, helping them build business and brand through value pricing. AFCEA BrandLink customizes media packages as well as programs that include expositions, sponsorships and membership elements.

[www.afcea.org/about-afcea/afcea-brandlink](http://www.afcea.org/about-afcea/afcea-brandlink)

# 4 AFCEA Pillars That Support You Wherever You Are in Your Journey



## 01 Network

Find your niche; grow your contacts; and be seen as a thought leader. Through events, chapters, committees and media channels, your AFCEA relationships will last a lifetime and span the globe.



## 02 Resources

Enjoy easy access to new and disruptive ideas. Read *SIGNAL* Magazine, *SIGNAL* Online, and a variety of AFCEA newsletters. Attend courses, webinars and events, and search our Corporate Directory.



## 03 Education

Learn through options including on-site and online courses, white papers, webinars. Conference sessions often qualify to support certification maintenance requirements, and AFCEA will provide complimentary attendance documentation to its members. AFCEA's Preferred Providers also offer discounted tuition on courses, certifications, and degrees.



## 04 Volunteerism

Give back to your community at the chapter level. In addition, support the AFCEA Educational Foundation, which provides more than \$2 million in scholarships annually for students and teachers.



### Customer Service Center

service@afcea.org | 703-631-6158



### Membership

**MEMBER AND CHAPTER SERVICES** | mcs@afcea.org | 703-631-6158  
**MEMBERSHIP, CORPORATE** | corporate@afcea.org | 703-631-6170  
**MEMBERSHIP, INDIVIDUAL** | mcs@afcea.org | 703-631-6158  
**ONLINE DIRECTORIES** | directories@afcea.org | 703-631-6170  
**SMALL BUSINESS** | smallbusiness@afcea.org | 703-631-6152  
**WOMEN IN AFCEA** | women@afcea.org | 703-631-6191  
**EMERGING LEADERS** | emergingleaders@afcea.org | 703-631-6210  
**WWW.AFCEA.ORG/AFCEA-MEMBERSHIP**



### Awards

**AFCEA CHAPTER AND INDIVIDUAL AWARDS** | awards@afcea.org | 703-631-6191  
**WWW.AFCEA.ORG/AFCEA-INTERNATIONAL-AWARDS-PROGRAM**



### Educational Foundation

**EDUCATIONAL FOUNDATION** | Edfoundation@afcea.org | 703-631-6147  
**SCHOLARSHIPS AND GRANTS** | Edfoundation@afcea.org | 703-631-6147  
**WWW.AFCEA.ORG/AFCEA-EDUCATIONAL-FOUNDATION**



### Education and Professional Development

**PROFESSIONAL DEVELOPMENT CENTER** | pdc@afcea.org | 703-631-6137  
**CONTINUING EDUCATION DOCUMENTATION** | ce@afcea.org | 703-631-6135  
**WWW.AFCEA.ORG/AFCEA-EDUCATION**



### Events

**EVENT PROGRAM** | events@afcea.org | 703-631-6158  
**EXHIBIT AND SPONSORSHIP SALES** | sales@spargoinc.com | 703-995-2567  
**EUROPE EVENTS** | europe@afcea.org | 0032 (2) 705 2731  
**EUROPE EXHIBIT AND SPONSORSHIPS** | mrizzo@afcea.org | 0032 (2) 705 2731  
**WWW.AFCEA.ORG/EVENTS**



### Intelligence

**AFCEA INTELLIGENCE** | intel@afcea.org | 703-631-6250  
**EPIC** | intel@afcea.org | 703-631-6210  
**INTELLIGENCE EVENTS** | intel@afcea.org | 703-631-6250  
**WWW.AFCEA.ORG/INTELLIGENCE**



### Marketing and Sales

**ADVERTISING** | advertising@afcea.org | 703-631-6181  
**AFCEA BRANDLINK** | advertising@afcea.org | 703-631-6181  
**EXHIBIT AND SPONSORSHIP SALES** | sales@spargoinc.com | 703-995-2567  
**MARKETING PARTNERSHIPS** | marketing@afcea.org | 703-631-6199  
**WWW.AFCEA.ORG/ABOUT-AFCEA/AFCEA-BRANDLINK**



### Media

**AFCEA WEEKLY DIGEST** | signal@afcea.org | 703-631-6179  
**THE CYBER EDGE** | signal@afcea.org | 703-631-6197  
**SIGNAL CONNECTIONS NEWSLETTER** | connections@afcea.org | 703-631-6179  
**SIGNAL EDITORIAL** | signal@afcea.org | 703-631-6192  
**NEWS SUBMISSIONS** | signalnews@afcea.org  
**SIGNAL SUBSCRIPTIONS** | service@afcea.org | 703-631-6158  
**WWW.AFCEA.ORG/SIGNAL-MEDIA**



### Learn More About AFCEA

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