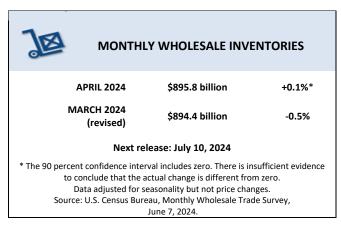
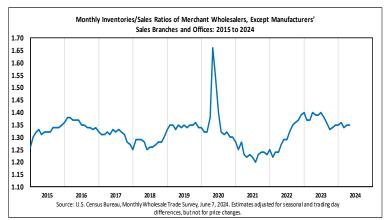
## FOR RELEASE AT 10:00 AM EDT, FRIDAY, JUNE 7, 2024

# **MONTHLY WHOLESALE TRADE: SALES AND INVENTORIES, APRIL 2024**

Release Number: CB24-90

June 7, 2024 — The U.S. Census Bureau announced the following new wholesale trade statistics for April 2024:





#### Sales

April 2024 sales of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations and trading day differences but not for price changes, were \$663.8 billion, up 0.1 percent (±0.4 percent)\* from the revised March level and were up 1.4 percent (±0.9 percent) from the revised April 2023 level. The February 2024 to March 2024 percent change was unrevised from the preliminary estimate of down 1.3 percent (±0.4 percent).

## **Inventories**

Total inventories of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations and trading day differences, but not for price changes, were \$895.8 billion at the end of April, up 0.1 percent (±0.4 percent)\* from the revised March level. Total inventories were down 1.7 percent (±0.7 percent) from the revised April 2023 level. The March 2024 to April 2024 percent change was revised from the advance estimate of up 0.2 percent (±0.4 percent)\* to up 0.1 percent (±0.4 percent)\*.

## **Inventories/Sales Ratio**

The April inventories/sales ratio for merchant wholesalers, except manufacturers' sales branches and offices, based on seasonally adjusted data, was 1.35. The April 2023 ratio was 1.39.

**Data Inquiries** 

Economic Indicators Division, Wholesale Indicator Branch 301-763-0259 Emma Reburn eid.wholesale.indicator.branch@census.gov



## **GENERAL INFORMATION**

#### Release Schedule

The May 2024 Monthly Wholesale Trade Report is scheduled for release on July 10, 2024. View the full schedule in the Economic Briefing Room: <a href="https://www.census.gov/economic-indicators/">www.census.gov/economic-indicators/</a>.

For additional survey information, including customizable time series estimates by industry, visit <a href="https://www.census.gov/wholesale/">www.census.gov/wholesale/</a>.

# **Statement Regarding Natural Disasters**

For information on the impact of natural disasters on the compilation of this report, please see <a href="https://www.census.gov/wholesale/natural">www.census.gov/wholesale/natural</a> disaster fags.html>.

#### **EXPLANATORY NOTES**

## **Reliability of the Estimates**

Because the estimates presented in this report are based on a sample survey, they contain sampling error and nonsampling error.

Sampling error is the difference between the estimate and the result that would be obtained from a complete enumeration of the sampling frame conducted under the same survey conditions. This error occurs because only a subset of the entire sampling frame is measured in a sample survey. Standard errors and coefficients of variation, as given in Table 2 of this report, are estimated measures of sampling variation.

The margin of sampling error, as used on page 1, gives a range about the estimate, which can be used to construct a 90-percent confidence interval. If, for example, the percent change estimate is  $\pm 1.2$  percent and its estimated standard error is 0.8 percent, then the margin of sampling error is  $\pm 1.753 \times 0.8$  percent or  $\pm 1.4$  percent, and the 90 percent confidence interval is  $1.2 \pm 1.4$  or  $\pm 1.4$  or  $\pm 1.4$  or  $\pm 1.4$  or  $\pm 1.4$  percent to  $\pm 1.4$  percent. If the interval contains 0, then one does not have sufficient statistical evidence to conclude at the 90 percent confidence level that the actual change is different from zero. Estimated changes shown in the text are statistically significant unless otherwise noted. For a monthly total, the estimated coefficient of variation is given. The resulting confidence interval is the estimated monthly total  $\pm 1.753 \times CV \times ($ the estimated monthly total). The Census Bureau recommends that individuals using estimates in this report incorporate this information into their analyses, as sampling error could affect the conclusions drawn from the estimates.

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. This type of error can occur because of nonresponse, insufficient coverage of the universe of wholesale businesses, mistakes in the recording and coding of data, model error, and other errors of

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collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error.

## **Description of the Survey**

The Census Bureau conducts the Monthly Wholesale Trade Survey to provide national estimates of monthly sales, end-of-month inventories, and inventories-to-sales ratios by kind of business for wholesale firms located in the United States. Specifically, the MWTS covers wholesale merchants who sell goods on their own account and include such businesses as wholesale merchants or jobbers, industrial distributors, exporters, and importers. Sales offices and branches maintained by manufacturing, refining, or mining firms for the purpose of marketing their products are not covered in this report. Also excluded is NAICS Industry Group 4251: Wholesale Electronic Markets and Agents and Brokers.

The MWTS sample was selected using a stratified, one-stage design with strata defined by kind of business (e.g., Automotive, Furniture, Lumber, etc.) and annual sales size. The sample includes firms of all sizes and is updated on a quarterly basis to account for new wholesale firms, deaths, and other changes to the wholesale universe. Each month, questionnaires are mailed to employer firms selected in a probability sample of approximately 4,200. For surveyed companies, approximately 60.5 percent provided data for this reporting period, resulting in a total quantity response rate of 64.9 percent for sales and 65.6 percent for inventories.

Monthly sales and inventories estimates are obtained by summing weighted data (either reported or imputed). The monthly estimates are benchmarked to annual survey estimates and are adjusted for seasonal variation and trading day differences. Individuals who use estimates in this report to create new estimates should cite the Census Bureau as the source of only the original estimates. Additional information on the MWTS can be found on the Census Bureau website at: <a href="https://www.census.gov/wholesale/">www.census.gov/wholesale/</a>.

The Census Bureau has reviewed this data product to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Project No. 7503922, Disclosure Review Board (DRB) approval number: CBDRB-FY24-0002).

#### **RESOURCES**

## API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before. <a href="https://www.census.gov/developers/">www.census.gov/developers/</a>

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# **FRED Mobile App**



Receive the latest updates on the nation's key economic indicators by downloading the FRED App < https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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\* The 90 percent confidence interval includes zero. There is insufficient evidence to conclude that the actual change is different from zero.

**Data Inquiries** 

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Table 1. Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices

[Total sales and inventories estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey.]

		Sales					Inventories <sup>4</sup>							La contrata (Calas Batta)		
NAICS1	Kind of Business	Monthly			Percent change			Monthly			Percent change			Inventories/Sales Ratios		
code		Apr.	Mar.	Apr.	Apr./	Mar./	Apr. 24/	Apr.	Mar.	Apr.	Apr./	Mar./	Apr. 24/	Apr.	Mar.	Apr.
••••		2024	2024	2023	Mar.	Feb.	Apr. 23	2024	2024	2023	Mar.	Feb.	Apr. 23	2024	2024	2023
		(p)	(r)	(r)				(p)	(r)	(r)				(p)	(r)	(r)
<u>Adjusted</u> <sup>2</sup>																
42	U.S. Total	663,752	662,797	654,353	0.1	-1.3	1.4	895,776	894,435	911,195	0.1	-0.5	-1.7	1.35	1.35	1.39
423	.Durable	313,835	313,054	307,524	0.2	-1.1	2.1	573,161	570,070	558,906	0.5	0.0	2.6	1.83	1.82	1.82
4231	Automotive	52,891	52,333	48,528	1.1	-2.1	9.0	95,161	93,712	85,471	1.5	0.3	11.3	1.80	1.79	1.76
4232	Furniture	8,710	8,543	8,792	2.0	-1.7	-0.9	16,986	17,078	18,417	-0.5	0.8	-7.8	1.95	2.00	2.09
4233	Lumber	17,645	17,906	17,981	-1.5	-0.5	-1.9	31,130	31,147	30,644	-0.1	0.7	1.6	1.76	1.74	1.70
4234	Prof. equip.	50,300	49,182	48,007	2.3	0.2	4.8	61,031	61,297	61,242	-0.4	-0.7	-0.3	1.21	1.25	1.28
42343 4235	Comp. equip.	23,919 18,165	23,321 18,041	23,367 20,324	2.6 0.7	1.3 -4.4	2.4 -10.6	21,321 40,366	21,273 40,699	20,446 44,732	0.2 -0.8	1.6 -1.5	4.3 -9.8	0.89 2.22	0.91 2.26	0.87 2.20
4235	Metals Electrical	68,724	68,640	66,018	0.7	-4.4	4.1	84,194	83,906	88,685	0.3	0.1	-9.8 -5.1	1.23	1.22	1.34
4230	Hardware	19,784	19,627	19,055	0.1	0.4	3.8	43,875	43,446	45,960	1.0	-0.6	-4.5	2.22	2.21	2.41
4238	Machinery	51,395	51,795	51,416	-0.8	-0.8	0.0	158,071	155,977	137,496	1.3	0.7	15.0	3.08	3.01	2.67
4239	Misc. Durable	26,221	26,987	27,403	-2.8	-3.1	-4.3	42,347	42,808	46,259	-1.1	-1.0	-8.5	1.62	1.59	1.69
424	.Nondurable	349,917	349,743	346,829	0.0	-1.5	0.9	322,615	324,365	352,289	-0.5	-1.3	-8.4	0.92	0.93	1.02
4241	Paper	7,887	7,857	8,034	0.4	-0.4	-1.8	7,844	7,896	9,043	-0.7	-1.2	-13.3	0.99	1.00	1.13
4242	Drugs	90,214	89,403	84,209	0.9	0.6	7.1	90,124	89,825	86,991	0.3	-1.9	3.6	1.00	1.00	1.03
4243	Apparel	12,995	12,909	12,727	0.7	-0.8	2.1	28,977	29,661	36,692	-2.3	-1.6	-21.0	2.23	2.30	2.88
4244	Groceries	74,003	74,076	71,562	-0.1	0.3	3.4	50,698	51,276	55,220	-1.1	-1.3	-8.2	0.69	0.69	0.77
4245	Farm products	21,114	21,297	26,114	-0.9	-10.4	-19.1	22,974	24,109	32,429	-4.7	-4.5	-29.2	1.09	1.13	1.24
4246	Chemicals <sup>3</sup>	13,113	13,275	13,517	-1.2	2.0	-3.0	14,507	14,602	15,953	-0.7	0.3	-9.1	1.11	1.10	1.18
4247	Petroleum	84,346	82,536	82,403	2.2	-4.7	2.4	27,174	25,974	29,348	4.6	3.6	-7.4	0.32	0.31	0.36
4248	Alcohol	15,309	15,861	15,653	-3.5	1.8	-2.2	24,683	24,827	25,829	-0.6	-2.2	-4.4	1.61	1.57	1.65
4249	Misc. Nondur.	30,936	32,529	32,610	-4.9	0.6	-5.1	55,634	56,195	60,784	-1.0	-1.2	-8.5	1.80	1.73	1.86
Not Adjus	sted														les to dat	
														2024		2023
42	U.S. Total	675,671	665,765	630,453	1.5	5.7	7.2	898,750	904,597	916,453	-0.6	-0.1	-1.9	2,602		2,549,130
423	.Durable	316,666	316,055	291,273	0.2	6.7	8.7	574,628	568,614	559,878	1.1	0.2	2.6	1,225		1,195,038
4231	Automotive	53,579	54,583	46,830	-1.8	7.1	14.4	96,208	94,368	86,411	1.9	-0.5	11.3		9,132	191,668
4232	Furniture	8,579	8,415	8,089	1.9	3.6	6.1	16,578	16,736	17,975	-0.9	0.7	-7.8		3,689	33,955
4233 4234	Lumber	18,527	17,351	17,693	6.8 -2.7	5.5 11.5	4.7 10.7	32,033	31,770 60,010	31,502 60,446	0.8 0.7	2.3 -1.3	1.7 0.0		7,912 9,753	69,914 182,997
4234 42343	Prof. equip.	48,791 22,651	50,166 23,601	44,070 21,100	-2.7 -4.0	11.5	7.4	60,421 20,831	20,507	19,955	1.6	-1.3 0.6	4.4		7,039	86,862
42343	Comp. equip. Metals	19,273	18,853	20,141	2.2	0.9	-4.3	40,245	40,455	44,553	-0.5	-1.0	-9.7		5,206	83,353
4236	Electrical	65,563	67,336	59,746	-2.6	6.6	9.7	84,194	83,067	88,685	1.4	0.3	-5.1		0,810	249,537
4237	Hardware	20,476	19,313	18,445	6.0	6.9	11.0	44,577	43,924	46,741	1.5	0.7	-4.6		5,538	72,964
4238	Machinery	54,582	52,106	49,925	4.8	7.3	9.3	158,703	156,289	138,046	1.5	1.1	15.0	203	3,497	202,901
4239	Misc. Durable	27,296	27,932	26,334	-2.3	2.6	3.7	41,669	41,995	45,519	-0.8	-1.4	-8.5	109	9,397	107,749
424	.Nondurable	359,005	349,710	339,180	2.7	4.8	5.8	324,122	335,983	356,575	-3.5	-0.6	-9.1	1,376	5,465	1,354,092
4241	Paper	8,037	7,668	7,520	4.8	3.0	6.9	7,813	7,841	9,007	-0.4	-2.0	-13.3	30	0,950	31,910
4242	Drugs	90,665	86,453	77,809	4.9	4.3	16.5	88,412	91,891	87,426	-3.8	0.3	1.1	349	9,724	316,911
4243	Apparel	12,163	13,245	11,263	-8.2	0.9	8.0	27,673	28,415	35,151	-2.6	-3.5	-21.3	50	),498	50,863
4244	Groceries	74,669	74,520	69,272	0.2	6.8	7.8	49,836	50,815	54,281	-1.9	-0.3	-8.2		0,308	282,641
4245	Farm products	21,916	21,595	25,513	1.5	-7.8	-14.1	22,997	27,436	33,207	-16.2	-8.1	-30.7		),127	105,891
4246	Chemicals	13,624	13,129	13,003	3.8	4.9	4.8	14,507	14,602	15,953	-0.7	0.3	-9.1		2,244	51,981
4247	Petroleum	86,455	82,123	83,474	5.3	1.1	3.6	27,826	26,312	30,052	5.8	3.9	-7.4		7,913	326,103
4248	Alcohol	15,003	15,195	14,542	-1.3	11.5	3.2	25,251	24,777	26,216	1.9	0.1	-3.7		5,871	56,601
4249 Footnotes:	Misc. Nondur.	36,473	35,782	36,784	1.9	20.7	-0.8	59,807	63,894	65,282	-6.4	0.5	-8.4	128	3,830	131,191

Data adjusted for seasonality but not price changes. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Source: U.S. Census Bureau, Monthly Wholesale Trade Survey, June 7, 2024, Project No. 7503922 / Approval CBDRB-FY24-0002.

<sup>&</sup>lt;sup>p</sup> Preliminary estimate.

 $<sup>^{\</sup>rm r}$  Revised estimate.

<sup>&</sup>lt;sup>1</sup> For a full description of the NAICS codes used in this table, see the 2012 NAICS manual or <a href="https://www.census.gov/naics/">https://www.census.gov/naics/</a>.

<sup>&</sup>lt;sup>2</sup> Except where indicated, sales and inventories estimates are adjusted for seasonal variation. Estimates of sales are also adjusted for trading day differences and moving holidays. Estimates of inventories are also adjusted for trading day differences. See Table 3 for the combined adjustment factors. Adjusted sales-to-date estimates are not tabulated.

<sup>&</sup>lt;sup>3</sup> No significant seasonal pattern for this NAICS code was detected in the latest annual review of the seasonal adjustment for inventories. Consequently, the "Adjusted" inventories estimates are equal to the "Not Adjusted" estimates.

<sup>&</sup>lt;sup>4</sup> Adjusted and not adjusted inventories for aggregate NAICS levels 42, 423, and 424 are revised from the Advance Economic Indicators Report.

Table 2. Estimated Measures of Sampling Variability of Monthly Wholesale Sales and Inventory Estimates

[Estimates are shown as percents and are based on data from the Monthly Wholesale Trade Survey.]

NAICS code	Kind of Business		ient of variati				ndard error f	or monthly to	Coefficient for	Standard error for percent change		
		Preliminar	y estimates	Final estimates			consecutive nths		month to nth last year	Sales to date		Current year sales to date to
		Sales	lnv.	Sales	Inv.	Sales	lnv.	Sales	lnv.	Current year	Previous year	previous year sales to date
42	U.S. Total	1.3	2.0	1.3	2.1	0.2	0.2	0.5	0.4	1.3	1.1	0.5
423	.Durable	1.7	2.9	1.8	3.0	0.4	0.2	0.7	0.5	1.7	1.5	0.7
4231	Automotive	3.8	7.4	4.5	7.5	1.2	0.4	1.7	2.7	3.9	3.2	1.6
4232	Furniture	7.4	10.1	8.0	9.7	1.8	0.7	3.1	3.3	7.3	5.9	2.9
4233	Lumber	3.2	5.3	3.3	5.4	0.6	0.3	2.8	2.2	3.6	5.2	2.1
4234	Prof. equip.	4.0	5.5	3.8	5.6	1.0	0.3	1.2	1.2	3.9	3.5	1.1
42343	Comp. equip.	4.3	3.5	4.8	3.7	1.4	0.3	1.7	1.1	4.3	3.7	1.1
4235	Metals	4.9	6.8	4.7	6.9	0.8	0.4	1.4	1.3	4.7	4.4	1.1
4236	Electrical	3.9	5.6	3.8	5.5	0.6	0.2	1.0	1.2	3.9	3.4	0.9
4237	Hardware	4.9	8.9	4.7	8.9	0.6	0.5	1.1	1.2	4.8	5.1	0.8
4238	Machinery	3.4	4.4	3.6	4.6	1.2	0.3	2.4	1.3	3.3	3.4	1.8
4239	Misc. Durable	6.0	6.8	6.4	7.2	1.0	0.6	1.9	1.2	6.1	5.4	1.6
424	.Nondurable	1.2	1.7	1.4	1.8	0.3	0.3	0.5	0.6	1.3	1.3	0.4
4241	Paper	4.4	7.4	3.8	7.1	1.0	0.5	2.4	1.8	3.9	3.5	1.7
4242	Drugs	1.8	4.4	1.9	4.4	0.2	0.2	0.5	0.9	2.0	2.1	0.5
4243	Apparel	6.9	5.9	8.7	5.7	2.1	0.7	2.3	1.3	7.2	6.7	1.5
4244	Groceries	3.6	3.6	4.0	3.7	0.6	0.5	0.7	1.1	3.8	3.7	0.5
4245	Farm products	4.4	6.6	4.4	5.9	1.9	1.0	1.2	1.8	4.2	3.1	1.5
4246	Chemicals	5.1	9.4	5.1	10.1	1.6	1.0	2.4	2.1	5.0	4.9	1.2
4247	Petroleum	3.4	6.5	3.7	4.5	0.5	1.5	0.9	1.4	3.7	3.7	0.9
4248	Alcohol	8.8	12.4	10.2	12.3	1.4	0.2	1.0	1.3	8.9	8.2	1.2
4249	Misc. Nondur.	5.8	7.6	5.8	7.6	1.6	0.8	1.9	2.6	6.0	6.6	1.5

#### Note:

Estimated measures of sampling variability are based on estimates not adjusted for seasonal variation, trading day differences, or moving holidays. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions may be found at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Data adjusted for seasonality but not price changes. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Source: U.S. Census Bureau, Monthly Wholesale Trade Survey, June 7, 2024, Project No. 7503922 / Approval CBDRB-FY24-0002.

Table 3. Combined Adjustment Factors for Monthly Wholesale Sales and Inventory Estimates

[Combined adjustment factors are computed using the Census Bureau's X-13 ARIMA-SEATS program and are based on data from the Monthly Wholesale Trade Survey.]

NAICS	Kind of	Sales							Inventories					
code	Business	2024					2023	2024					2023	
		May	Apr.r	Mar.r	Feb.	Jan.	Apr.r	May	Apr.r	Mar.r	Feb.	Jan.	Apr.r	
42	U.S. Total <sup>2</sup>	1.052	1.020	1.010	0.941	0.963	0.968	0.991	1.004	1.013	1.012	1.013	1.006	
423	.Durable	1.037	1.007	1.012	0.938	0.947	0.950	1.002	1.004	0.998	0.997	0.993	1.003	
4231	Automotive	1.029	1.013	1.043	0.954	0.952	0.965	0.996	1.011	1.007	1.015	1.003	1.011	
4232	Furniture	1.029	0.985	0.985	0.934	0.949	0.920	0.993	0.976	0.980	0.981	0.995	0.976	
4233	Lumber	1.119	1.050	0.969	0.914	0.925	0.984	1.020	1.029	1.020	1.004	0.991	1.028	
4234	Prof. equip.	1.006	0.970	1.020	0.916	0.946	0.918	0.990	0.990	0.979	0.985	0.996	0.987	
42343	Comp. equip.	0.991	0.947	1.012	0.864	0.920	0.903	0.996	0.977	0.964	0.973	0.991	0.976	
4235	Metals	1.061	1.061	1.045	0.991	1.013	0.991	1.001	0.997	0.994	0.989	0.991	0.996	
4236	Electrical	1.000	0.954	0.981	0.917	0.955	0.905	0.997	1.000	0.990	0.988	0.998	1.000	
4237	Hardware	1.087	1.035	0.984	0.924	0.924	0.968	1.017	1.016	1.011	0.998	0.981	1.017	
4238	Machinery	1.055	1.062	1.006	0.930	0.933	0.971	1.010	1.004	1.002	0.998	0.986	1.004	
4239	Misc. Durable	1.039	1.041	1.035	0.977	0.980	0.961	0.983	0.984	0.981	0.985	0.990	0.984	
424	.Nondurable	1.065	1.029	1.003	0.943	0.964	0.984	0.977	1.007	1.040	1.036	1.043	1.015	
4241	Paper	1.046	1.019	0.976	0.943	1.005	0.936	0.989	0.996	0.993	1.001	1.010	0.996	
4242	Drugs	1.036	1.005	0.967	0.933	1.014	0.924	0.993	0.981	1.023	1.001	1.009	1.005	
4243	Apparel	0.979	0.936	1.026	1.009	0.929	0.885	0.963	0.955	0.958	0.977	0.998	0.958	
4244	Groceries	1.053	1.009	1.006	0.945	0.975	0.968	0.984	0.983	0.991	0.981	0.997	0.983	
4245	Farm products	1.043	1.038	1.014	0.985	1.075	0.977	0.832	1.001	1.138	1.183	1.262	1.024	
4246	Chemicals <sup>3</sup>	1.056	1.039	0.989	0.962	1.002	0.962	1.000	1.000	1.000	1.000	1.000	1.000	
4247	Petroleum	1.045	1.025	0.995	0.938	0.929	1.013	1.034	1.024	1.013	1.010	1.017	1.024	
4248	Alcohol	1.083	0.980	0.958	0.874	0.793	0.929	1.013	1.023	0.998	0.975	0.967	1.015	
4249	Misc. Nondur.	1.211	1.179	1.100	0.917	0.892	1.128	0.989	1.075	1.137	1.118	1.085	1.074	

Footnotes:

#### Note:

The seasonal adjustment factors shown are estimates derived from a model that uses sample survey data as input. Therefore, these estimates may contain sampling error and nonsampling error. Additional information on the general form of the model and the X-13 ARIMA-SEATS program may be found at <a href="https://www.census.gov/data/software/x13as.html">https://www.census.gov/data/software/x13as.html</a>.

Data adjusted for seasonality but not price changes. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Source: U.S. Census Bureau, Monthly Wholesale Trade Survey, June 7, 2024, Project No. 7503922 / Approval CBDRB-FY24-0002.

r Revised factors.

<sup>&</sup>lt;sup>1</sup>Combined factors for sales include the effects of seasonal variation, trading day differences, and moving holidays. Combined factors for inventories include the effects of seasonal variation and trading day differences.

<sup>&</sup>lt;sup>2</sup> Adjusted sales and inventories estimates for detailed kind-of-business levels in Table 1 are computed by dividing each "Not Adjusted" estimate by the combined adjustment factor for the corresponding kind of business and month. Adjusted estimates for broad kind-of-business levels are obtained by summing adjusted estimates at the appropriate detailed levels. Combined factors shown for broad kind-of-business levels may be used to approximate adjusted estimates at these levels, but the resulting estimates may differ slightly from the published estimates.

<sup>&</sup>lt;sup>3</sup> No significant seasonal pattern for this NAICS code was detected in the latest annual review of the seasonal adjustment for inventories. Therefore, the combined adjustment factors for inventories are set to one for this NAICS code.