

# Manufacturing & Logistics

**Delaware ranks number one in the US for manufacturing tax favorability.**

## Manufacturing

Delaware's low cost of doing business, central location and high speed to market – along with a trained and technically skilled workforce – position the state as a center for manufacturing. With output of nearly \$5.6 billion, the industry is a major force in Delaware's economy and the third-largest traded sector. Delaware enjoys remarkable diversity in manufacturing that enhances economic stability and minimizes volatility, with a range of products that include advanced materials, analytical instruments, biopharmaceuticals, chemicals, performance products, pet foods, space suits, industrial gases, clean tech, construction materials and more. Delaware Technical Community College offers many two-year programs to develop the skills needed for advanced manufacturing jobs. In addition, the state's advanced manufacturing Pathways program provides high school students with more than 600 hours of instruction and hands-on experience in Delaware Tech's labs and a 200-hour craftsmanship.

## Distribution & Logistics

When it comes to getting products where they need to go, Delaware's location and investment in transportation and infrastructure make it happen. Warehousing employment in the state has quintupled in recent years as employers tap into a trained warehousing and logistics workforce. At the center point of the New York City to Washington, D.C. corridor, companies located in Delaware can reach nearly 64 million consumers within five hours and over 100 million consumers within 10 hours. And Delaware is ideally positioned to serve the world. Port Wilmington – already a full-service, strategically located Mid-Atlantic seaport serving more than 200 million North American consumers – is set for a significant expansion in the coming years, with planned investment of approximately \$600 million in upgrades, including an expansion of the existing terminal and construction on a new 1.2 million-TEU terminal.



**"One of the busiest highways in the country runs through Delaware. From a shipping perspective, you get to I-95 and you can get anywhere. We can be anywhere very quickly."**

– John Hummel  
President  
Burriss Logistics Custom Distribution



**Delaware is at the center of the largest consumer market in the United States.**

**64M**

**Nearly 64 million people live within 5 hours of Delaware.**



**Delaware offers close proximity to major airports, with inter-national and domestic cargo capacity.**



**Port Wilmington is a major international port, just four hours from the Atlantic Ocean.**



**Intermodal transfer points and rail freight facilities are located throughout Delaware.**

## Why Delaware?



"Delaware has been an extremely business-friendly state for us. The financial support we've received from the State of Delaware, Sussex County and the City of Seaford is why we're the size company we are and why we've been able to buy companies, facilities and equipment."

**- Don Hollenbeck**  
President  
Craig Technologies



"Delaware is close to major consumer markets: Norfolk and Hampton Roads, D.C. and Baltimore, Philadelphia and New York. It's a great place from which to serve these locations."

**- Cliff Grunstra**  
Chief Marketing Officer  
Delmarva Central Railroad

## Notable Employers



## Industry Drivers

- Port Wilmington
- Central Delaware Aviation Complex
- Delmarva Central Railroad
- Delaware Bioscience Association
- Delaware Manufacturing Extension Partnership (DEMEP)
- Delaware Sustainable Chemistry Alliance (DESCA)
- Delaware Technology Park

## About DPP

Delaware Prosperity Partnership leads Delaware's economic development efforts to attract, grow and retain businesses; to build a stronger entrepreneurial and innovation ecosystem; and to support private employers in identifying, recruiting and developing talent.

## Contact

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