



APRIL 2023

Electric Vehicle Market Update

Manufacturer & Commercial Fleet Electrification Commitments
Supporting Electric Mobility in the United States



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Glossary

ACC: Advanced Clean Cars regulation

ACT: Advanced Clean Trucks regulation

ACF: Advanced Clean Fleets regulation

AFDC: Alternative Fuels Data Center

BEV: Battery electric vehicle

CARB: California Air Resources Board

CO₂: Carbon dioxide

COP: Conference of the Parties

DCFC: Direct current fast charging

DOE: Department of Energy

DOT: Department of Transportation

DPA: Defense Production Act

EPA: Environmental Protection Agency

EV: Electric vehicle

EVSE: Electric Vehicle Supply Equipment

FTA: Federal Transit Administration

FY: Fiscal Year

GHG: Greenhouse gas

ICE: Internal combustion engine

IJA: Infrastructure Investment and Jobs Act

IRA: Inflation Reduction Act

kWh: Kilowatt hour

L2: Level 2 charging

LD ZEV MOU: Light-duty zero-emission vehicle memorandum of understanding

LEV: Low-emission vehicle

LDV: Light-duty vehicle

M/HD: Medium- and heavy-duty (vehicle)

MOU: Memorandum of Understanding

MSRP: Manufacturer's suggested retail price

MY: Model year

NACFE: North American Council for Freight Efficiency

NESCAUM: Northeast States for Coordinated Air Use Management

NOx: Nitrogen oxides

NREL: National Renewable Energy Laboratory

PHEV: Plug-in hybrid electric vehicle

SSB: Solid-state battery

SUV: Sport utility vehicle

TCD: Total Cost of Driving

TCI: Transportation and Climate Initiative

TCO: Total Cost of Ownership

US FHWA: United States Federal Highway Administration

ZET: Zero Emission Truck

ZEV: Zero-emission vehicle

Electric Vehicle Market Update

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This paper summarizes the current status, and projected growth, of the U.S. electric vehicle (EV) industry over the next five to ten years. Key topics addressed include auto manufacturer commitments in light-, medium-, and heavy-duty EV development, announced new EV models, and commercial fleet electrification commitments.

This report was developed by ERM for the Environmental Defense Fund (EDF).

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Notable Updates

Electric vehicle (EV) market sales and model availability continue to rise:

- By the end of 2022, over 10.3 million light-duty EVs were sold worldwide making every one in seven light-duty vehicles sold an EV.
- In the United States, more than 800,000 light-duty EVs were purchased in 2022, a 65 percent increase from 2021. The first quarter of 2023 saw EV sales reach over 258,000 units, almost a 45 percent year over year increase.
- The number of light-duty electrified models available in the U.S. is projected to reach 197 by the end of 2025, up five percent from the previous EV Market Report's projection.
- Global model availability for medium- and heavy-duty EVs rose from 609 models to 808 models available for purchase, between 2021 until the end of 2022. Additionally, CALSTART estimates that the United States and Canada will experience steady growth from 166 models to 213 models available for purchase, between 2021 and 2023.

Auto manufacturers are continually expanding EV sales targets and climate commitments:

- **Honda** announced its goal of achieving carbon neutrality by 2050. The automaker recently announced the creation of a new operational division that would strengthen its electrification business and became effective April 1, 2023. Honda also announced several partnerships, including a collaboration with General Motors (GM) to co-develop EVs worldwide starting in 2027, and a partnership with Sony to produce battery electric vehicles (BEVs) in North America under the brand Afeela in 2025.
- **Mitsubishi** announced that it expects 100 percent of its global sales to come from EVs by 2035 and will be releasing four new EVs in the same timeframe. Mitsubishi stated that one of the EVs to be released by 2035 will come from its alliance with Nissan and another from its alliance with Renault.
- **Stellantis'** Jeep brand announced plans to release four new EV models in North America and Europe by the end of 2025, with production for one of the models expected to begin in 2024. By 2024, Stellantis' Dodge and Ram brands are expecting to release several new EV models, including the launch of an electric Ram pickup truck.

Demand from Medium- and Heavy-Duty (M/HD) fleet operators for EVs has grown tremendously:

- **USPS** announced that it will purchase an additional 9,250 Ford E-Transit electric delivery vans.
- **Pride Group**, the second largest refuse fleet in the U.S., ordered 200 Freightliner eCascadia Class 8 electric trucks and 50 Freightliner eM2 Class 6-7 electric trucks starting in mid-2023, with the intention of switching its local delivery fleet to 100 percent EVs within the next one to two years.

EV Sales, Model Availability & Manufacturer Commitments

In 2022, worldwide light-duty EV sales reached 10.3 million vehicles based on an analysis by Bloomberg.¹ According to Bloomberg's 2022 Long-Term Electric Vehicle Outlook, global light-duty EV sales are set to grow rapidly in the next few years, rising to 21 million in 2025;² and according to an S&P Global Platts' report, global light-duty EV sales are projected to reach 26.8 million in 2030.³ Additionally, Bloomberg estimates that global on-road light-duty EVs are expected to hit 77 million by 2025 and 229 million by 2030.⁴ By the end of 2023, Bloomberg estimates that there should be about 40 million EVs on the road globally, corresponding to roughly three percent of the global vehicle fleet.⁵

In the medium- and heavy-duty (M/HD) market, global M/HD EVs doubled over 2020 volumes with 14,200 units sold, representing 0.3 percent of all global M/HD vehicle sales in 2021.⁶ Although IEA has not released its Global EV Outlook for 2022, it is expected that global M/HD EV volumes and sales further increased in 2022. A study from the North American Council for Freight Efficiency and RMI shows that more than half of the U.S.'s commercial M/HD vehicles and all vans and step vans are immediately electrifiable.⁷ This study conservatively estimates that full electrification of the 4.2 million active Class 3-6 vans and steps vans in North America could reduce more than 43 million metric tons of CO₂e emissions annually, the equivalent of nearly five billion gallons of diesel a year.⁸

Light-Duty EV Model Availability

The United States auto industry saw an overall decrease in total new vehicles sold in 2022, but EVs sold continued in an upward trend. In the U.S., more than 800,000 light-duty EVs were purchased in 2022, a 65 percent increase from 2021.⁹ Cox Automotive predicts that 2023 will be the first year that the U.S. light-duty market reaches one million EV sales.¹⁰

In 2022, EV market share was just below six percent at 5.8 percent, up from the 3.2 percent market share seen in 2021.¹¹ The first quarter of 2023 saw EV sales reach over 258,000 units, almost a 45 percent year over year increase, which accounted for 7.2 percent of all new-vehicle sales in the quarter.^{12,13}

EV demand has been growing quickly as consumers head into 2023 and look forward to 2024 and new electrified model offerings. In January and February of 2022, Consumer Reports (CR) surveyed Americans on their thoughts about BEVs and low carbon fuels.¹⁴ The survey found that 71 percent of Americans surveyed expressed some level of interest in buying or leasing a BEV with 14 percent indicating that they would "definitely" buy or lease today, up from four percent in their 2020 survey.¹⁵ Digging

The Growing EV Market

According to analysts, global light-duty EV sales could rise from 10.3 million vehicles sold in 2022 to 26 million in 2030 and 54 million in 2040.

In millions of light-duty EVs sold

10.3



2022



2030



2040

further, the survey found that 33 percent of Americans say that it is the fact that it costs less to charge an EV than it does to refuel an internal combustion engine (ICE) vehicle, would make them consider purchasing an EV; 31 percent indicated that the lower lifetime costs would affect their decision, and 28 percent cited lower maintenance costs. When asked what posed barriers to EV adoption, 61 percent said charging logistics, 55 percent said vehicle range, and 52 percent said costs associated with buying, owning, and maintaining an EV. Progress is being made on expanding charging infrastructure across the United States, with more than 52,000 public charging stations available as of April 2023.¹⁶ The survey also found that almost half of Americans are unaware of the incentives that are available to them when purchasing an EV.

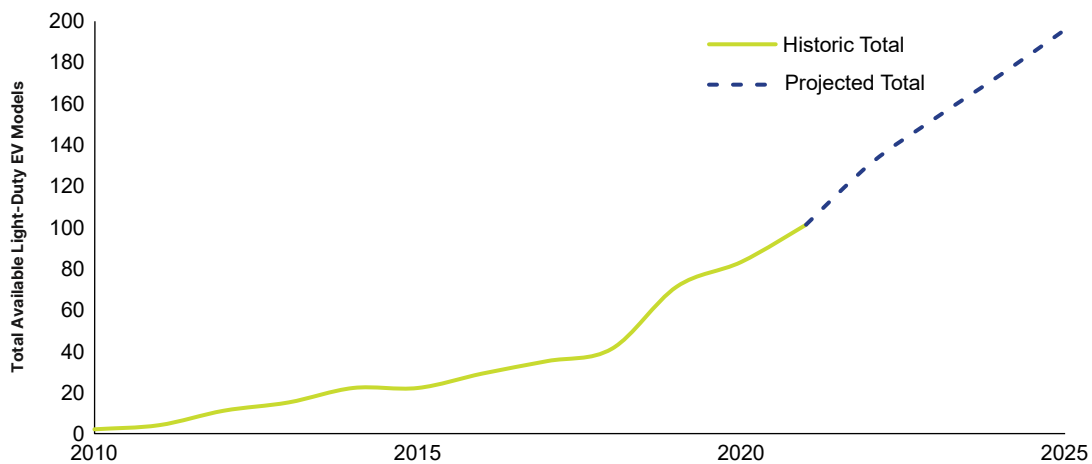
In February 2023, U.S. Bureau of Labor Statistics examined the main factors associated with the increased demand for EVs. Environmental concerns, increased vehicle options, improved battery capacity, and fuel cost savings are the factors that will continue to increase EV demand over the next decade.¹⁷ Many Americans have expressed concern over the environmental impacts associated with owning an ICE vehicle as a top consideration when purchasing an EV. With the median EV's range reaching 234 miles on a single charge in 2022, range anxiety is dwindling as battery technology advances.¹⁸ Additionally, automakers continue to increase the number of EV models available for purchase, providing consumers with a more expansive portfolio to choose from.

Under the Inflation Reduction Act (IRA) EV incentives, there will be five light-duty EV models available with a net cost of under \$30,000 by the end of 2023. Additionally, by the end of 2023, there projected to be 15 light-duty EV models available for under \$40,000 manufacturer's suggested retail price (MSRP) with a driving range of over 100 miles. In addition to these declining upfront purchase prices, many analyses conclude that EVs will provide substantial consumer savings in avoided fuel and maintenance costs. For instance, ICCT found that when considering IRA incentives for EVs purchased in 2025, consumers could save between \$6,600 to \$11,000 in the first six-years of ownership in associated fuel and maintenance costs compared to ICE vehicle ownership, with the greatest savings found for pickup trucks and SUVs.¹⁹

The consumer demand for EVs can be seen through vehicle reservations and deliveries. For example, Hyundai's IONIQ6 sold out pre-orders within 24 hours of its release;²⁰ Polestar sold over 51,000 EVs and delivered 21,000 EVs in the last quarter of 2022;²¹ Ford sold over 60,000 electric vehicles in 2022, a 127 percent increase from 2021;²² VW has delivered 500,000 ID. EVs worldwide, one year ahead of schedule;²³ BMW delivered over 215,000 EVs worldwide;²⁴ and Mercedes delivered more than 117,000 EVs worldwide.

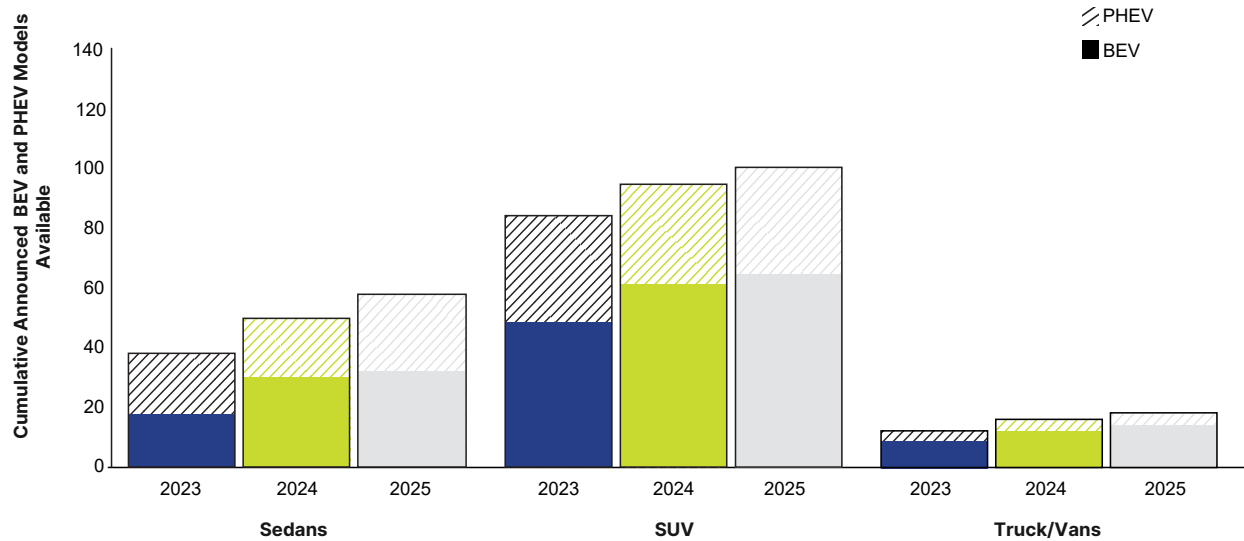
Based on announcements by major auto manufacturers, the number of electrified models available in the U.S. is projected to reach 197 by the end of 2025, with over 58 new models slated to launch in model years 2022-2025.*

Figure 1. Total Light-Duty Vehicle PHEV and BEV U.S. Models Available by Year



* Vehicles included in this figure accounts for confirmed and aspirational electrified model availability targets that are available or will become available in the U.S. with MSRPs below \$100,000. The number of available vehicle models will be greater when considering global EV announcements and models that cost more than \$100,000. Additionally, a model was only counted once although various battery sizes, ranges, and prices may be available. For example, Ford's F-150 Lightning was counted once but is available in Pro, XLT, Lariat, and Platinum; and for performance range options, the Leaf and Leaf e-Plus were counted as a single vehicle.

Figure 2. Cumulative Announced U.S. LD BEV and PHEV Models by Body Type

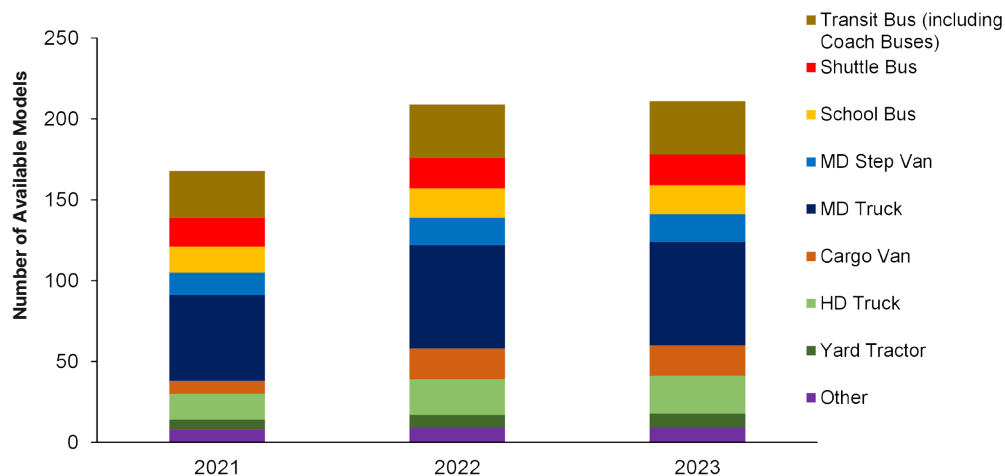


Additionally, the Figure above summarizes projected U.S. BEV and PHEV model availability over the next three model years according to officially released automaker announcements. This Figure does consider unconfirmed or aspirational electrified model availability targets set by automakers but does not consider models without an expected availability year.

Medium- and Heavy-Duty Electric Vehicle Model Availability

In the medium- and heavy-duty market, model availability is also rapidly increasing. Globally, CALSTART estimated that the number of zero-emission truck (ZET) and bus models available in the market today has grown nearly 33 percent from 2021 until the end of 2022, rising from 609 models to 808 models.²⁵ The largest growth came from zero-emission cargo van (91 models available, up from 58 models) and heavy-duty truck (107 models available for purchase, up from 57 models) segments, growing 56 percent and 87 percent year over year respectively between 2021 and 2022.²⁶ Zero-emission medium-duty step van model availability increased from 17 models to 20 over the same timeframe, and zero-emission transit buses increased from 251 models to 285 models available for purchase--the majority of which are available in China.²⁷ CALSTART's report estimates that the United States and Canada will experience steady growth from 166 models to 213 models available for purchase, between 2021 to 2023 (see Figure below for the U.S. and Canada's cumulative model availability by vehicle type).²⁸ Additionally, ZET battery ranges are improving and according to manufacturer data, reported by CALSTART, medium-duty ZETs, medium-duty step vans, and cargo vans have median ranges of 173 miles, 150 miles, and 164 miles, respectively.²⁹

Figure 3. Cumulative M/HD EV Models Available in the U.S. and Canada



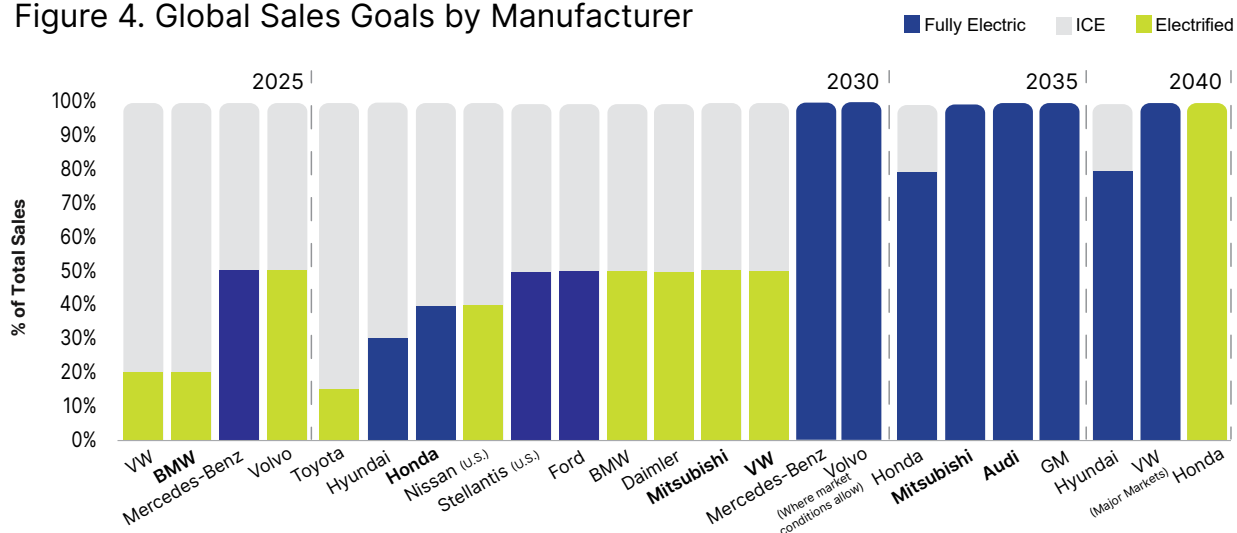
Light-duty Vehicle Manufacturer Commitments

Most light-duty vehicle manufacturers have committed to greatly increasing ZEV sales over the coming years, and many automakers are working toward a full ZEV fleet within the next decade. See below for key manufacturer commitments:

- **Alpha Romeo** announced that it will provide a fully electric fleet by 2027, the first of Stellantis' 14 brands to stop manufacturing of ICE vehicles.³⁰ The automaker will expand its fleet to encompass five electric models.³¹ The automaker announced that it will release its first EV in 2024 as a plug-in hybrid EV (PHEV), and will release its first BEV in 2025.³²
- **Acura** announced that it will unveil its first two ZEV models in 2024. These models will be Acura's entrance into ZEV production.³³
- **BMW** announced that it expects BEVs to make up 20 percent of the company's global sales by 2024 and 50 percent of its global sales earlier than its initial 2030 target.^{34,35} BMW also expects its MINI and Rolls-Royce brands to be fully electric by the early 2030s.³⁶ The automaker expects to cumulatively sell over two million BEVs by the end of 2025 and ten million by 2030. This goal will primarily be fulfilled with current offerings available in its fleet as it plans to introduce new models to the market starting in 2025.³⁷
- **Buick**, a GM brand, pledged to make all new vehicles electric by 2030. After Cadillac, Buick is GM's second brand with a 2030 timeframe to produce only EVs. Buick's first electric model is its North American Electra EV series and is set for release in 2024.³⁸
- **Ford** expects 50 percent of its global vehicle volume, and 100 percent of its European volume, to be fully electric by 2030.^{39,40} In March 2022, Ford announced that it will be reorganizing operations into two separate units with one of the two units solely focused on rapid EV growth and accelerating EV production.⁴¹ The automaker created Team Edison, a dedicated global EV organization "focused on bringing to market profitable, exciting [EVs] and ownership experiences." By the end of 2023, Ford expects to become the second highest producer of EVs, behind Tesla.⁴² Additionally, Ford set a global target of producing more than two million EVs per year by 2026.⁴³ Ford also announced that its Lincoln brand will electrify its vehicle lineup by 2030 and expects 50 percent of its global sales volume to be ZEVs by 2025.⁴⁴
- **GM** has a goal to have 30 BEV models by 2025, with 20 models available in North America, and to provide a lineup of electric-only models by 2035.⁴⁵ Additionally, GM plans to run its U.S. operations on renewable energy within the next four years and become carbon neutral in its global products and operations by 2040.^{46,47} The automaker has highlighted the BEV3 platform and declaring that "our commitment to an all-electric, zero-emissions future is unwavering."⁴⁸ Its Factory ZERO renovations will reposition the facility for greater EV production as it aims to reach a capacity of one million electric units annually in North America by 2025.⁴⁹
- **Honda** has a goal of achieving carbon neutrality by 2050 and 100 percent ZEV sales in North America by 2040—with interim sales goals of 40 percent by 2030 and 80 percent by 2035.⁵⁰ Honda announced the creation of a new operational division that will strengthen Honda's electrification business. The new division became effective on April 1, 2023.⁵¹ The automaker aims to launch 30 new electric vehicle models, including two SUVs and a mini car, by 2030 and produce more than two million EVs per year.⁵² Honda publicized that it will be working with GM to co-develop EVs starting in 2027. Additionally, Honda and Sony announced a collaboration to produce BEVs under the brand Afeela, which are set to go on sale in North America in 2025.⁵³
- **Hyundai** has committed to carbon neutrality by 2045.⁵⁴ Hyundai is targeting 1.87 million BEVs sold annually by 2030 with the help of 17 new BEV models; 11 for Hyundai and six for Genesis. Additionally, all new Genesis vehicles will be electric starting in 2025, with the goal of being a 100 percent ZEV brand by 2030 and carbon-neutral by 2035.⁵⁵
- **Jaguar Land Rover Limited (part of Tata Motors)** announced that within the next five years, the Land Rover brand will have released six new electric SUVs and by 2025, the Jaguar Brand will have an all-electric lineup. Additionally, the company expects that both Land Rover and Jaguar will have electric variants of all their models by the end of 2030. The two brands aim to achieve net carbon neutrality by 2039 across their supply chain, products, and operations.⁵⁶
- **Kia** aims to sell 1.2 million BEVs worldwide in 2030. Starting in 2023, the automaker will launch at least two BEV models every year for a total of 14 new BEV models by 2027.⁵⁷

- **Mazda** announced that 25 percent of its vehicle lineup will be electric by 2030. The company also announced that five PHEV and three BEV models will be introduced between 2022 and 2025.⁵⁸
- **Mercedes-Benz** announced that all newly launched vehicle platforms will be electric-only from 2025 onward and is preparing for new cars to be electric-only by 2030, where market conditions allow.⁵⁹ Additionally, Mercedes-Benz aims to have a carbon-neutral passenger vehicle fleet by 2039. The automaker expects to halve CO₂ emission by 2030.⁶⁰ Lastly, Mercedes-Benz announced that it plans to release ten new EV models by the end of 2023.⁶¹
- **Mitsubishi** announced that it expects 100 percent of its global sales to come from EVs by 2035 and will be releasing four new EV models in the same timeframe. The automaker stated that one of the EV models will come from its alliance with Nissan and another through its alliance with Renault.⁶²
- **Nissan** aims to have 23 electrified models available worldwide, including 15 fully electric models, and 40 percent of vehicles sold in the U.S. to be electrified by 2030. The automaker expects to launch its first proprietary solid-state BEV by 2028. Additionally, Nissan has a goal to be carbon-neutral across the life cycle of all its vehicles by 2050.⁶³
- **Porsche** set a goal for 50 percent of its sales to be electric in 2025, and 80 percent by 2030.⁶⁴ At the end of 2022, Porsche has invested more than six billion euros in electric mobility.⁶⁵
- **Stellantis** aims for 100 percent of sales in Europe and 50 percent of sales in the U.S. to be BEVs by the end of the decade.⁶⁶ Additionally, the company plans to offer more than 75 BEV models and reach global annual BEV sales of five million vehicles by 2030. In the North American market, Stellantis has committed to 96 percent of its nameplates (Jeep, Ram, Dodge, Fiat etc.) to have electrified options for all models by 2025, and fully battery-electric options by 2030.⁶⁷ The Chrysler brand announced its plans to shift to an all-electric lineup by 2028.⁶⁸ The Jeep brand announced plans to release four new EV models in North America and Europe by 2025, with production for one of the new models expected to begin in 2024.⁶⁹ In 2024, the Dodge brand announced it will release an EV model and the Ram brand announced that it will launch an electric pickup truck.⁷⁰
- **Subaru** aims to have 40 percent of new global light-duty sales be electric by 2030, with 100 percent of vehicles equipped with electrification technology in the first half of the 2030s.⁷¹ The automaker expects to offer 'several' new BEVs in the U.S. market by 2025.⁷²

Figure 4. Global Sales Goals by Manufacturer



Electrified definitions: Fully electric refers to BEVs and Electrified refers to PHEVs. BMW models will have electrified drive trains (BEV or PHEV), Nissan models will either be pure electric models or e-POWER powertrain models and VW will have a 100 percent ZEV fleet.

- **Toyota** aims to sell 3.5 million BEVs, globally, per year by 2030. The company plans to offer around 70 electrified models globally by 2025 and 30 BEV models across the Toyota and Lexus brands by 2030.⁷³ Toyota announced that its Lexus brand will be 100 percent electric in the U.S. by the end of 2030.⁷⁴
- **Volkswagen (VW)** hopes to produce 26 million EVs over the next decade, an increase from its previous goal of 22 million. VW aims for a U.S. market share of over 55 percent for all-electric vehicles by introducing more than 25 new BEV models by 2030.⁷⁵ By 2030, VW will launch around 70 fully electric models. By 2040, nearly all new VW vehicles in major markets will be zero-emission. The entire VW fleet will be carbon neutral by 2050.⁷⁶
- **Volvo** has committed to becoming a fully electric car company by 2030—with an interim goal of reaching 50 percent of global EV car sales and having one million EVs on the road by 2025.⁷⁷ The automaker announced that its entire light-duty vehicle lineup for 2023 will only consist of hybrid or EVs. Volvo also announced its goal of achieving carbon neutrality by 2040.⁷⁸
- In Europe, seven of the largest truck manufacturers—**Daimler, Scania, MAN, Volvo, DAF, IVECO,** and **Ford**—committed to selling only zero-emitting trucks by 2040, ten years earlier than initially planned.⁸⁰
- In just two years since its launch in 2021, **General Motors' BrightDrop** has secured more than 30 commercial customers across industries like retail, rental, parcel delivery and service-based utilities, including FedEx, Walmart, Hertz, DHL Express and Purologator.⁸¹ Demand for BrightDrop commercial EVs continues to grow, resulting in its 2023 Zevo 600 already sold out. With all its momentum, the company anticipates accelerating production of its electric delivery vans to reach a 50,000 unit annual volume capacity by 2025.⁸²
- **Traton SE**, the parent company of Navistar, announced that it has a goal to have half of all trucks sold zero-emitting by 2030.⁸³
- **Volvo Trucks** set a global target that 50 percent of all truck sales will be electric by 2030, with higher targets in North America and Europe to reach 70 percent for all new trucks sold to be electric in 2030.⁸⁴ In 2021 Volvo Trucks took orders, including letters of intent to buy, for more than 1,100 electric trucks in over 20 countries.⁸⁵ In September 2022, Volvo Trucks started producing electric version of its heavy-duty Volvo FH, FM, and FMX trucks.⁸⁶ In December 2022, Volvo Trucks announced that it will introduce rigid versions, which are trucks that can handle a wide range of transport assignments with zero tailpipe emissions and less noise, of the Volvo FH, FM, and FMX trucks, with production beginning in the first quarter of 2023.⁸⁷

Medium- and Heavy-Duty Vehicle Manufacturer Commitments

Some M/HD vehicle manufacturers have committed to greatly increasing ZEV sales over the coming years, and many automakers are working toward increasing ZEV model availability within the next decade. See below for key manufacturer commitments:

- **Daimler Trucks** has a goal of selling CO₂-neutral vehicles in Europe, Japan, and North America and utilizing CO₂-neutral production at all its plants by 2039. In North America, Daimler's Freightliner division developed electric versions of its popular Cascadia Class 8 tractor, M2 Class 6 medium-duty chassis, and MT50 medium-duty step van. In October 2021, Daimler Trucks North America announced that its Freightliner battery electric Innovation and Customer Experience (CX) Fleets surpassed one million real world miles from fleets operating across the West Coast and Canada. The company deployed more than 40 batteries electric eCascadias and eM2s between its 50 customers across the U.S. and Canada.⁷⁹
- **Workhorse** announced a three-year contract manufacturing agreement to assemble vehicles for Tropos Technologies in Union City, Indiana beginning in the fourth quarter of 2022 for its W4 CC and W750 M/HD EV models. Workhorse expects the volume for its U.S. based assembly to reach 2,000 units per year after ramp-up.⁸⁸
- **Tesla** plans to produce 50,000 units annually of the Tesla Semi Class 8 electric truck starting 2024, after a year of production ramp-up, with the first units (36 electric trucks) delivered to Pepsi in December 2022.⁸⁹

Commercial Fleet Electrification Commitments

A few years ago, the commercial fleet EV market in the U.S. was dominated by transit buses. However, the demand from medium- and heavy-duty fleet operators to pursue other electric vehicle options has grown in recent years. In addition, light-duty vehicle manufacturers like Ford, Tesla, and Polestar have begun to partner with light-duty commercial fleet operators to meet the growing demand for these electrified vehicles.

The Environmental Defense Fund, which regularly tracks commercial fleet deployments and commitments, shows that deployments are on the rise as fleets are committing to and deploying EVs at a significant rate (see Table 1. Sample of Fleet Electrification Commitments for greater detail). Companies that operate large fleets are taking note; see major orders updates below. These companies have also called for greater policy commitment, stating that, “as national operators, it is important to us that policy makers work across jurisdictions—local, state, and federal—to align standards, workforce training and resources, systems, funding, and planning.”⁹⁰ For example, there are 130 companies that are part of the global initiative EV100 have committed to accelerating the EV transition and making electric transport the new normal by 2030.⁹¹ Commitments cover a broad range of vehicles from delivery vans to commuter buses to garbage trucks.

Major Orders Since Last Report Update

- **Zeeba**, a California-based fleet leasing and management provider, signed an agreement to purchase 5,450 EVs from Canoo, with an initial binding commitment of 3,000 units through 2024.⁹²
- **Kingbee**, a Utah-based work-ready van rental provider, placed a binding order for 9,300 all-electric last-mile delivery vehicles from Canoo, with an option to increase to 18,600 vehicles.⁹³
- **Sanoma County** announced the purchase of ten battery electric transit buses from Proterra, which are scheduled for delivery between July and August 2024, and are in addition to six all-electric buses expected to arrive in June 2023.⁹⁴
- **Randy Marion Automotive Group** pre-ordered 2,000 units of The Shyft Group’s Blue Arc electric delivery vans, with first deliveries expected to begin in mid-2023.⁹⁵
- **USPS** announced that it will purchase 9,250 Ford E-Transit electric delivery vans.⁹⁶ This order will contribute to USPS’ pledge to buy at least 66,000 electric vehicles through 2028.
- **California Department of Transportation** placed an order for 399 Tesla Model 3 electric sedans as it seeks to electrify its entire fleet.⁹⁷ With this addition, it will have converted 43 percent of its fleet to all-electric vehicles.
- **Domino’s Pizza** announced plans to buy 800 Chevy Bolts for delivery use, with initial 100 vehicles arriving at select franchise stores across the U.S. in November 2022, and an additional 700 arriving over the coming months.⁹⁸
- **Basin Transit Authority**, on behalf of California Association for Coordinated Transportation, awarded the largest state EV bus contract in the U.S. to Endera for 1,000 B-series electric buses, with additional buses to be procured over the five-year contract period.⁹⁹
- **Loomis** announced it will expand its partnership with Xos by purchasing an additional 150 armored EVs, which will be integrated into its fleet in the second half of 2023.¹⁰⁰
- **New York City** announced it will purchase 925 EVs, including 382 Chevy Bolts, 360 Ford E-Transit vans, 150 Ford F-150 E-Lightning pickup trucks, 25 PHEV street sweepers, and seven Mack LR BEV garbage trucks.¹⁰¹
- **Pride Group** ordered 200 Freightliner eCascadia Class 8 electric trucks and 50 Freightliner eM2 Class 6-7 electric trucks to be delivered in mid-2023.¹⁰²

Table 1. Sample of Fleet Electrification Commitments

Bolded entries are new updates since last version.

Sector	Company	Electric Fleet Plans Implementation Progress
Retail	Ikea Group*	2020: Electrify deliveries in Amsterdam, Los Angeles, New York, Paris, and Shanghai (25% global of deliveries) 2025: 100% EV or other zero-emissions solutions for deliveries and services through suppliers 2040: Zero emission M/HDV fleet in OECD markets, China, and India
	Amazon	2022: 10,000 electric delivery vans (short-term goal) 2030: 100,000 electric delivery vans total (long-term goal)
	Clif Bar & Company*	2030: 100% fleet electrification
	Unilever	2030: 100% fleet electrification (11,000 vehicles) 2040: Zero emission M/HDV fleet in OECD markets, China, and India
	LG Energy Solutions	2030: 100% fleet electrification (380 vehicles) and install charging at all locations for staff
	Republic Services	2028: 50% of fleet purchases will be EVs
	Walmart	2040: Zero emission vehicle fleet, including long-haul (6,000 trucks)
Power	Schneider Electric*	2030: 100% electric fleet (14,000 vehicles)
	Edison Electric Institute (EEI) Member Companies (investor-owned utilities)	2030: More than 70 percent of EEI member companies will collectively electrify more than one-third of their total fleet vehicles, including two-thirds of passenger vehicles in fleets. Examples include: <ul style="list-style-type: none"> Xcel Energy: 2023: 100% electric sedan portion of fleet; 2030: 100% electric light-duty fleet; 30% M/HD vehicles Consumers Energy: 2025: Buy or lease 100% of EVs for fleet Southern California Edison: 2030: 100% electric passenger car and small-to-midsize SUV, 30% medium-duty vehicles and pickup trucks, 8% heavy-duty trucks, 60% forklifts
	National Grid	2030: 100% electric fleet (5,700 vehicles)
	Public Service Co.	2022: 10% electric fleet minimum 2030: 50% electric fleet 2045: 100% electric fleet

Sector	Company	Electric Fleet Plans Implementation Progress
Transportation	Lyft**	2026: 100% new vehicles for Express Drive (driver rental program) are electric
	King County Metro (WA)	2030: 100% EVs on platform
	Lime*	2030: 100% zero-emissions fleet
	Uber**	2030: 100% conversion of operations fleet
	Alto	2030: 100% of rides take place in EVs in U.S., Canadian, and European cities
	Port Authority of New York and New Jersey	2025: 50% electrification of light-duty fleet 2030: 100% electrification of light-duty fleet (1,400 vehicles) 2035: 50% electrification of medium- and heavy-duty fleet
Delivery	DHL	2030: 60% electric last-mile delivery fleet (80,000 vehicles) 2050: Reduce logistics-related emissions to zero
	FedEx	2025: 50% of Express global parcel pickup and delivery (PUD) fleet purchases electric 2030: 100% PUD fleet purchases electric 2040: 100% ZEV PUD fleet
	Geopost/DPDgroup*	2040: Zero emission M/HDV fleet in OECD markets, China, and India
	Maersk	2040: Enterprise-wide carbon neutral operations, and zero emission M/HDV fleet in OECD markets, China, and India
Biotech	AstraZeneca	2025: 100% fleet electrification (16,000 vehicles)
	Genentech	2030: 100% electrification of sales fleet (1,300 vehicles) and commuter buses
	Biogen	2030: 100% fleet electrification (1,600 vehicles)

Sector	Company	Electric Fleet Plans Implementation Progress
Municipal	New York City, New York	2017: Only purchase PHEVs for non-emergency sedans going forward 2025: Add 2,000 EVs to NYC sedan fleet 2035: 100% Electric School bus fleet 2040: 100% electric MTA bus fleet
	New Jersey	2024: At least 10% of new bus purchases will be zero emission buses 2026: At least 50% of new bus purchases will be zero emissions buses 2032: 100% of new bus purchases will be zero emissions buses
	Los Angeles, California	2028: 100% ZEV vehicle conversions “where technically feasible” (2028: taxi fleet, school buses; 2035: urban delivery vehicles) 2035: 100% electrification of sanitation fleet through LA Department of Sanitation Commitment
	Houston, Texas	2030: 100% EV non-emergency, light-duty municipal fleet
	Chicago, Illinois	2040: 100% electric Chicago Transit Authority (CTA) bus fleet (1,850 buses)
	Montgomery County, Maryland	2033 (approximately 12-year process): Electrify entire school bus fleet for Montgomery County Public School district (1,400 school buses serving over 200 schools)
	Vermont	2025: 40% of new vehicle sales to be electric (43,000 vehicles) 2030: 80% of new vehicle sales to be electric (166,000 vehicles)

*Member companies of EV100, through which 127 committed member companies will electrify over 4.8 million vehicles globally, **additionally IKEA, Unilever, JSW Steel Limited, A.P. Moller - Maersk and GeoPost/DPDgroup are founding members of EV100+, which targets M/HDV for electrification**

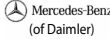












**Drivers for Lyft and Uber are contractors rather than employees, making it more difficult to incentivize or mandate drivers to switch to EVs. Lyft does not intend to remove drivers from platform who do not drive electric or provide financial incentives to drivers for the transition. Instead, much of the plan revolves around exerting pressure on competitors, lawmakers, and automakers. Uber will pay BEV and hybrid drivers an incentive of \$1.50 and \$0.50 per trip, respectively, and GM and Renault-Nissan will offer discounts to EVs. While Uber has not explicitly stated they will not remove non-electric drivers, they may be in a similar position as Lyft. Uber recently announced it will roll out “Uber Green” in 1,400 North American cities and launch partnerships to expand EV access for its drivers.

Conclusion

Over the next five to ten years, the auto industry, governments, fleets, and individual vehicle owners will transition more and more to zero-emission vehicles. By 2025, it is estimated that there will be approximately 197 BEV and PHEV passenger vehicle models available to U.S. consumers.

2022 ended with over 10.3 million light-duty electric vehicles sold worldwide. In the U.S., 2022 saw the addition of more than 800,000 new light-duty EVs: a 65 percent increase from 2021, and there were over 200 electric models of medium- and heavy-duty vehicles. The first quarter of 2023 was successful for the U.S. EV auto industry where sales reached over 258,000 units, an almost 45 percent year-over-year increase and accounting for 7.2 percent of all new-vehicle sales. As evidenced by the steady upward trend in ZEV sales, electrification is becoming an attractive option to consumers and fleets alike for fuel and maintenance savings, as well as the ability to impact air quality and climate change goals. Major auto manufacturers are listening to consumer preferences and are embracing electrification. This can be seen by the increased number and variety of electrified models offered, as well as commitments to brand electrification and increased sales target.

Appendix A: Manufacturer Commitments For Light-Duty Vehicles

	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
LUCID	\$700M in AZ plant											
 Mercedes-Benz (of Daimler)	\$1B in AL plant			130 electrified variants (10 new electric) Entire portfolio electrified			\$47B in electrification through 2030					100% of sales are electrified
 Nissan	Acquired Enevate Corporation			1M electrified vehicles sold annually 8 new BEV models			20-30% of U.S. sales are electrified \$23B in electrification through 2027					40% of sales are electrified
 Porsche (of VW)	\$70M DCFC investment at dealerships	\$6.7B in electrification through 2022					50% of new vehicles "could have an electric drive system"					80% of sales are electrified
 Tesla	\$1B in TX Gigafactory	\$4.5B to \$6B per year in 2021 and 2022										
 Toyota		10 BEVs in early 2020s (6 to be released in 2020)					40% of sales electrified					5.5M electrified vehicles (1M ZEVs)
 Volkswagen	\$1.12B in battery production in Germany \$800M in TN plant	\$2.2B in Chinese auto maker/battery production plant \$200M in QuantumScape (solid-state battery)					\$100B on electrification, hybrid powertrains and digital technology (\$41B on EVs) through 2026					20M BEVs produced 70 BEV models Expects BEV sales: 70% in Europe 50% in U.S. and China
 Volvo	Acquired Freewire Technologies	Every future car will have an electric motor	Invest 5% of annual revenue (~1B) to develop and build EVs				50% sales are BEV, 50% are hybrids Reach 1M electrified cars on road					100% of sales BEV
 Audi (of VW)							20 BEV, 10 PHEV models 40% of sales are electrified					
 Bentley (of VW)							Exclusively sell BEVs/PHEVs					Exclusively sell BEVs
 BMW	500,000 e-vehicles	5 BEV models \$36M in battery start-up with U.K. Government		25 electrified models (at least 12 BEVs)			30% growth each year to 2025 (Goal: 700,000 e-cars)					7 million e-vehicles on the road (2/3 all electric)
DAIMLER	\$22.5B battery cell purchase	Smart brand: only selling cars with electric systems in Europe/N. America		10 BEV models			25% of sales are BEV					50% of sales are electrified Ambition2039: Carbon-neutral new passenger car fleet by 2039 →
STELLANTIS	\$4.5B investment across 5 MI plants	More than 30 electrified models (Jeep: at least 10 PHEV and 4 BEVs)					\$35.5B on electrification through 2025					70% of European and 40% of U.S. Sales are LEV
 Ford	\$1.45B in MI plants	\$11.4B in battery investment with SK Innovation		40 electrified (16 BEV 24 PHEV)			\$22B on electrification through 2025					50% of global sales are BEV by 2030
 GM	\$300M in MI plant \$2.3B in OH \$2.2B in Factory battery plant ZERO MI plant Cadillac will introduce a new model every 6 months		\$2.6B in TN battery plant				\$35B on investment in EV and AV through 2025					1M EV units globally 30 BEV models (up from 20 on 11/20) US: 40% of models offered are BEV
 Hyundai				23 electrified models (5 BEV) - dedicated EV brand IONIQ			\$17B in EVs and AVs through Strategy 2025 \$7.4B in U.S. Manufacturing by 2025					44 electrified models (23 BEV) 1M EVs across brands

Green Model announcements
Orange Investments (converted to USD\$) or acquisitions
Blue EV sales forecast
 [] New addition in updated report
Overarching electrification investment

Appendix B: Model Announcements – Light-Duty Vehicles

BEV Announcements

Bolded entries are new updates since last version. The asterick (*) indicates that the model is currently available for purchase. The numbers in the parathesis indicate different model configurations' battery size and mileage ranges. Lastly, the model price indicates MSRP of the most basic model configuration.

Note: Only vehicles with a base price below \$100,000 are included in this Appendix.

Manufacturer	Vehicle Type	Model Name	First Model Year	Battery Size (kWh)	Range (mi)	Price
Acura	SUV	ZDX	2024	102	312	\$60,000
Atlis Motor Vehicles	Truck/Van	XT	2024	125 (250)	300 (400 and 500)	\$45,000
Audi	Luxury Sedan	A6 e-tron	2024	100	400	\$80,000
Audi	Luxury SUV	e-tron	2023*	95	226	\$70,800
Audi	Luxury SUV	Q4 e-tron	2022*	82 (95)	236 (242 and 265)	\$49,800
Audi	Luxury SUV	Q6 e-tron	2025			
Audi	Luxury Sedan	Q8 e-tron	2024			
BMW	Luxury Sedan	i4	2022*	81	301	\$56,395
BMW	Luxury Sedan	i5	2024			
BMW	Luxury SUV	iX	2022*	111.5	324	\$84,195
Buick	Sedan	Electra	2025		300	\$50,000
Cadillac	Luxury SUV	LYRIQ	2024	119	312	\$58,590
Canoo	Truck/Van	Lifestyle Vehicle	2023	80	250	\$39,950
Canoo	Truck/Van	MPDV1	2023	40 (80)	130 (230)	\$33,000
Canoo	Truck/Van	Pickup	2023		200	
Chevrolet	SUV	Blazer	2024		320	\$44,995
Chevrolet	Sedan	Bolt	2017*	75	259	\$25,600
Chevrolet	SUV	Bolt EUV	2022*	75	247	\$27,200
Chevrolet	SUV	Equinox	2024		300	\$30,000
Chevrolet	Truck/Van	Silverado	2024		400	\$39,900
Dodge	Sedan	eMuscle	2024			\$50,000
Fiat	Sedan	500e	2024	32.3	150	
Fisker	Luxury SUV	Ocean	2023		250	\$37,499
Fisker	SUV	Pear	2024		250	\$29,990

Manufacturer	Vehicle Type	Model Name	First Model Year	Battery Size (kWh)	Range (mi)	Price
Ford	Truck/Van	F-150 Lightning	2022*	123 (165)	240 (320)	\$55,974
Ford	SUV	Mustang Mach-e	2021*	116	310	\$45,995
Genesis	Luxury SUV	GV60	2023*	77.4	248	\$58,890
Genesis	Luxury SUV	Electrified GV70	2023*	77.4	238	\$65,850
Genesis	Luxury Sedan	Electrified G80	2023*	87	282	\$79,825
GMC	Truck/Van	Hummer EV Pickup or SUV EV2	2024		250	\$84,650
GMC	Truck/Van	Hummer EV Pickup or SUV EV2X	2023		300	\$94,650
GMC	Truck/Van	Sierra EV	2024			
Honda	SUV	Prologue	2024			
Hyundai	SUV	Ioniq 5	2022*	77.4	303	\$41,450
Hyundai	Sedan	Ioniq 6	2023*	53	361	\$45,500
Hyundai	SUV	Kona Electric	2019*	64	258	\$34,000
Indi	Hatchback	One	2024	95	300	\$45,000
Jaguar	Luxury SUV	I-Pace	Now	86	246	\$71,300
Jeep	SUV	Recon	2024			
Jeep	SUV	Wagoneer S	2024		400	
Karma	Luxury Sedan	GSe-6	2021*	110	360	\$93,900
Kia	Sedan	EV6	2022*	77.4	232 (206 and 282)	\$48,500
Kia	SUV	EV9	2024			
Kia	SUV	Niro EV	2020*	64	253	\$39,900
Lexus	Luxury SUV	RZ 450e	2023	71.4	220	\$59,650
Lordstown	Truck/Van	Endurance	2023*	69	109	\$65,060
Lucid Motors	Luxury Sedan	Air	2022*	120	384 (410, 446 and 516)	\$87,400
Mazda	SUV	MX-30 EV	2022	33.5	100	\$34,110
Mercedes Benz	Luxury SUV	EQB	2022	70.5	245	\$52,750
Mercedes Benz	Luxury Sedan	EQE	2023	90.6	305	\$74,900
Mercedes Benz	Luxury SUV	EQE	2023	90.6	350	\$77,900
MINI	Sedan	Cooper SE Electric	2023*	32	114	\$29,900

Manufacturer	Vehicle Type	Model Name	First Model Year	Battery Size (kWh)	Range (mi)	Price
Mullen	SUV	Mullen Five	2024	95	325	\$55,000
Nissan	SUV	Ariya	2023*	65 (90)	216 (304)	\$43,190
Nissan	Sedan	Leaf	2017*	40 (60)	149 (212)	\$28,040
Polestar	Luxury Sedan	Polestar 2	2021*	77	270	\$48,400
Polestar	Luxury SUV	Polestar 3	2024	111	300	\$83,900
Porsche	Luxury Sedan	Taycan	2020*	109	246	\$86,700
Ram	Truck/Van	1500 REV	2025			
Rivian	Truck/Van	R1T	2022*	144	328	\$73,000
Rivian	SUV	R1S	2022*	144	321	\$78,000
Subaru	SUV	Solterra	2023*	72	228	\$44,995
Tesla	Luxury Sedan	Model 3	2017*	84	358	\$46,990
Tesla	Truck/Van	Cybertruck	2024		250	\$39,990
Tesla	Luxury Sedan	Model S	2017*	104	405	\$89,990
Tesla	Luxury SUV	Model X	2017*	104	351	\$99,990
Tesla	Luxury SUV	Model Y	2020*	84	330	\$54,990
Toyota	SUV	bZ4X	2023*	71.4	252	\$42,000
Toyota	SUV	bZ3X	2024			
Toyota	SUV	bZ5X	2024			
Toyota	Truck/Van	Tacoma Electric	2024			
Vinfast	SUV	VF8	2023	87.7	292	\$49,000
Vinfast	SUV	VF9	2023	123	369	\$83,000
Vinfast	SUV	VF6	2024			
Vinfast	Crossover	VF7	2024			
Volkswagen	SUV	ID. 4	2021*	81	275	\$38,995
Volkswagen	SUV	ID. 8	2023	77	365	
Volkswagen	SUV	ID. Buzz	2025	111	270	
Volkswagen	SUV	ID. 7	2025			
Volvo	Luxury SUV	C40 Recharge	2022*	77	226	\$55,300
Volvo	Luxury SUV	EX90	2024	111	300	\$80,000
Volvo	Luxury SUV	XC40 Recharge	2021*	77	223	\$54,645

PHEV Announcements

Manufacturer	Vehicle Type	Model Name	First Model Year	Battery Size (kWh)	Range (mi)	Price
Alpha Romeo	Luxury SUV	Tonale	2024	15.5	30	\$44,995
Audi	Luxury SUV	Q5	2017*	17.9	25	\$57,400
BMW	Luxury Sedan	330e	2021*	12	22	\$44,900
BMW	Luxury Sedan	530e	2018*	12	21	\$57,600
BMW	Luxury SUV	X5 xDrive45e	2021*	24	31	\$65,700
Chrysler	Truck/Van	Pacifica Hybrid	2017*	16	32	\$50,495
Ford	SUV	Escape	2020*	14.4	37	\$40,500
Hyundai	SUV	Tucson	2022*	13	33	\$37,500
Hyundai	SUV	Santa Fe	2021*	13	31	\$42,410
Jeep	SUV	Grand Cherokee 4xe	2022*	17	25	\$60,695
Jeep	SUV	Wrangler 4xe	2021*	17	22	\$54,735
Karma	Luxury Sedan	GS-6	2023		80	\$93,000
Kia	SUV	Niro	2018*	11.1	33	\$33,840
Kia	SUV	Sportage	2023*	13.8	34	\$38,690
Kia	SUV	Sorento	2021*	13.8	32	\$49,990
Land Rover	Luxury SUV	Range Rover Sport	2020	13.1	48	\$83,000
Lexus	Luxury SUV	NXh+	2022*	18	37	\$58,655
Lincoln	Luxury SUV	Corsair Grand Touring	2021*	14.4	28	\$53,885
Lincoln	Luxury SUV	Aviator Grand Touring	2020*	13.6	21	\$70,190
Mazda	SUV	CX-70	2024			
Mazda	SUV	CX-90	2024	17.8		\$47,445
Mini	SUV	Cooper SE Countryman	2018*	10	17	\$41,500
Mitsubishi	SUV	Outlander	2023*	20	38	\$39,845
Porsche	Luxury SUV	Cayenne	2019*	14	17	\$86,500
Subaru	SUV	Crosstrek	2019*	8.8	17	\$36,845
Toyota	Sedan	Prius Prime	2017*	8.8	25	\$32,350
Toyota	SUV	RAV4 Prime	2021*	18.1	42	\$42,340
Volvo	Luxury Sedan	V60 Recharge	2020*	18.8	42	\$70,550
Volvo	Luxury Sedan	S60 Recharge	2019*	18.8	41	\$51,250
Volvo	Luxury SUV	XC60 Recharge	2018*	18.8	35	\$57,200
Volvo	Luxury Sedan	S90 Recharge	2018*	18.8	38	\$70,500
Volvo	Luxury SUV	XC90 Recharge	2017*	10.4	32	\$71,900

Unconfirmed or Soft Model Announcements

Manufacturer	Vehicle Type	EV Type	Model Name	Planned Availability
Alpha Motor	Sedan	BEV	Jax Saga Estate Saga Ace Coupe	
	Truck/Van		Wolf +Super Wolf	
Alpha Romeo		BEV and PHEV	Giulia or Stelvio One large flagship model	2025 One large flagship model in 2027
Bentley		BEV		2025
BMW	SUV Sedan	BEV	X15-series	Announced will offer electrified versions, did not confirm specs or other information
BYTON	Sedan	BEV	K-Byte	Unclear due to COVID and unconfirmed for U.S.
Chrysler	Sedan	BEV	Airflow	2025
Dodge	Sedan	BEV	Charger Daytona SRT EV	2024
Ford	SUV	BEV	Explorer	2023 2025
Honda		BEV	Fit/Jazz	
Honda	SUV	BEV	Prologue	2024
Hyundai	SUV	BEV	Ioniq 7	2024
Jeep	SUV	PHEV	Renegade Compass	Unconfirmed for U.S.
		BEV	Wrangler	2023
Kia	SUV	BEV	Stonic EV9	Unconfirmed for U.S. 2023
Lucid Motors	Luxury SUV	BEV	Project Gravity	2024
Lincoln	SUV	BEV	Star	2025
Lotus	SUV	BEV	Eletre	2025
Lotus	Sedan	BEV	Envya	2025
Mercedes Benz	SUV	BEV	EQA	

Manufacturer	Vehicle Type	EV Type	Model Name	Planned Availability
Mercedes Benz		PHEV	Unconfirmed for U.S.: GLBe A250e	Announced 10 new electric models by 2022
Mercedes Benz		BEV	Unconfirmed for U.S.: EQA (2021)	Announced 10 new electric models by 2022
Mullen	SUV	BEV	Ottava	2024
Polestar	SUV Sedan	BEV	Polestar 4 Polestar 5	2023 2024
Toyota	3 SUVs* (one would be a Subaru collaboration) 2 Trucks/ Vans*1 Sedan*	BEV	Unnamed	Announced June 2019 for 2020-2025 2 SUVs to be announced in 2021
Volvo	SUV	BEV BEV	XC60 XC100	Unconfirmed (2024) Unconfirmed (2024)

*Toyota announced six new vehicles will launch but did not provide further details. These are speculations based on <https://www.caranddriver.com/news/a27887943/toyota-ev-rollout-plans/>.

Appendix C: Model Announcements – Medium- and Heavy-Duty Vehicles

Medium-Duty Vehicles

Bolded entries are new updates since last version.

Manufacturer	Model	Weight Class	Vehicle Type	Availability	Battery (kWh)	Range (mi)
Arrival	The Arrival Van	Class 2b	Cargo Van	2023	67, 89, 111, 139	112, 149, 180, 211
Atlis Motor Vehicles	XP Platform (Chassis)	Class 2b-3		2023	150, 200, 250	300, 400, 500
Daimler	Mercedes-Benz eSprinter	Class 2b	Cargo Van	2023	113	249
Ford	E-Transit	Class 2b	Cargo Van, Cutaway, Chassis Cab	2023	68	126
General Motors (BrightDrop)	Zevo 400	Class 2b	Cargo Van	2024		250
General Motors (BrightDrop)	Zevo 600	Class 2b	Cargo Van	2023		250
Lightning eMotors	Transit Cargo Van	Class 3	Cargo Van	2023	80, 120	140, 200
Rivian	EDV500, EDV700	Class 2b-3	Step Van	2021 (Amazon Only)	135	150
SEA Electric	Ford Transit EV	Class 3	Cargo Van	2023	88	190
Volkswagon	eTransporter	Class 2b-3	Cargo Van	2023	37.3, 74.6	82, 250
Volkswagon	I.D. Buzz Cargo	Class 2b-3	Cargo Van	2024	82	256
Bollinger	B1	Class 3	SUV	2023	120	200
Bollinger	B2	Class 3	Pickup Truck	2023	120	200
CityFreighter	CF1	Class 3	Box Truck	2024	86	150
Utilimaster	Reach EV	Class 3	Step Van		127	105
Utilimaster	Velocity M3	Class 3	Cargo Van		120	75
Zenith	Cab Chassis/ Cutaway Cab	Class 3	Box Truck			10, 100, 135

Manufacturer	Model	Weight Class	Vehicle Type	Availability	Battery (kWh)	Range (mi)
Alpha Mobility	G Series Logistic Truck	Class 4	Box Truck	2023	108, 144	125
Bollinger	B4	Class 4	Chassis Cab	2024		185
Canoo	MPDV Series	Class 4	Cargo Van	2023	130–230, 90–190	40, 60, 80
Cenpro Automotive	CityPorter	Class 4	Cargo Van	2023	80.6	124
Dana Nordresa	W4	Class 4	Step Van	2023	80, 160	75, 150
Dana Nordresa	T4	Class 4	Step Van	2023	80, 160	75, 150
Greenpower	EV Star Cargo+	Class 4	Box Truck	2023	118	150
Greenpower	EV Star Cargo	Class 4	Cargo Van	2023	118	150
Greenpower	EV Star CC	Class 4	Utility Truck	2023	118	150
Lightning eMotors	E-450 Cutaway	Class 4	Box Truck	2023	120	130
Motiv	Epic E450	Class 4	Step Van/Box Truck	2023	127	105
Phoenix Motors	Zeus 500	Class 4	Step Van	2023	70-150	80, 115, 150
SEA Electric	Isuzu NPR	Class 4	Box Truck/Utility Truck	2023	100	170
Zeus Electric Chassis	Electric Work Truck	Class 3–6	Utility Truck	2023	175	150
Bollinger	B5	Class 5	Chassis Cab	2025		160
BYD	6F	Class 5–6	Box Truck	2023	211, 282, 343	130-220
BYD	6R	Class 5–6	Refuse Truck	2023	211	85
BYD	6D	Class 5–6	Step Van	2023	211	130
Daimler	Freightliner MT50e (Chassis)	Class 5–6	Box Truck	2023	226	125
Dana Nordresa	T5	Class 5–6	Box Truck	2023	80, 160	60, 120
Dana Nordresa	T6	Class 5–6	Box Truck	2023	160	120
EVT Motors	Electric Van Cutaway	Class 5–6	Box Truck	2023	106	173
Hino	M5	Class 5–6	Box Truck	2023	138	150
Lightning eMotors	F-59 Cargo Van and Food Truck	Class 5–6	Cargo Van/Step Van	2023	128, 160, 192	110, 140, 170

Manufacturer	Model	Weight Class	Vehicle Type	Availability	Battery (kWh)	Range (mi)
Lightning eMotors	6500XD Cab Forward Truck	Class 5-6	Box Truck	2023	122, 153, 184	88, 110, 130
Lion Electric	Lion6	Class 5-6	Box Truck	2023	252	180
Motiv	Epic F-59	Class 5-6	Step Van	2023	127	105
Navistar	International Trucks eMV	Class 5-6	Utility Truck	2023	321	250
Peterbilt	220EV	Class 5-6	Box Truck	2023	140-348	200
Roush CleanTech	Ford F-650	Class 5-6	Utility Truck	2023	138	100
SEA Electric	Ford F-59	Class 5-6	Step Van	2023	138	200
SEA Electric	Ford F-650	Class 5-6	Utility Truck	2023	138	200
SEA Electric	Hino 195	Class 5-6	Box Truck	2023	138	200
SEA Electric	Isuzu NRR EV	Class 5-6	Box Truck	2023	138	200
SEA Electric	Isuzu NQR EV	Class 5-6	Box Truck	2023	138	200
XOS	X-Platform (Chassis)	Class 5-6	Step Van	2023		200
Zenith Motors	Electric Step-Van	Class 5-6	Step Van	2023		90
Bollinger	B6	Class 6	Chassis Cab	2026		140
Peterbilt	220EV	Class 6	Box Truck	2023	141	100
Kenworth	K270E	Class 6	Box Truck	2023	141, 282	100, 200
Daimler	Freightliner eM2	Class 6-7	Box Truck	2023	194, 291	230
Hino	L6 and L7	Class 6-7	Tractor Trailer	2023		
International	eMV	Class 7	Box Truck	2023	210	135
Kenworth	K370E	Class 7	Box Truck	2023	141, 282	100, 200
Peterbilt	220EV	Class 7	Box Truck	2023	282	200
Battle Motors	LET2	Class 6-8	Chassis Cab	2023	240, 330, 630	160
Battle Motors	LNT	Class 6-8	Chassis Cab	2023	210, 240, 450	183

Heavy-Duty Vehicles

Manufacturer	Model	Weight Class	Availability	Battery (kWh)	Range (mi)
BYD	8R Refuse	Class 7-8 Rigid	2023	281	75
Dennis Eagle	eCollect	Class 7-8 Rigid	2023	300	
Einride	Pod	Class 7-8 Rigid	2022/2023		112
Kenworth	K370E	Class 7-8 Rigid	2021	282	100, 200
Lion Electric	Lion8 Tandem	Class 7-8 Rigid	2023	336	170
Lion Electric	Lion8 Refuse	Class 7-8 Rigid	2023	336	130
Lion Electric	Lion8 Bucket	Class 7-8 Rigid	2023	336	170
Nikola	Refuse	Class 7-8 Rigid	2023		150
Peterbilt	520EV (Refuse)	Class 7-8 Rigid	2021	396	80
SEA Electric	Ford F-750	Class 7-8 Rigid	2021	138	200
SEA Electric	Isuzu FTR	Class 7-8 Rigid	2023	138	200
SEA Electric	Refuse	Class 7-8 Rigid	2023	138, 220	200, 170, 150, 125
Volvo	VNR Electric Straight Truck	Class 7-8 Rigid	2023	375	230, 190
Volvo Group	Mack Trucks LR Electric	Class 7-8 Rigid	2023	376	100
BYD	8TT	Class 7-8 Tractor	2023	422	175
Daimler	Freightliner eCascadia	Class 7-8 Tractor	2022	438	220
Hino	XL Series	Class 7-8 Tractor	2024		
Kenworth	T680E	Class 7-8 Tractor	2023	396	150
Lion Electric	Lion8 Tractor	Class 7-8 Tractor	2023	706	221
Nikola	Tre	Class 7-8 Tractor	2023	733	330
Peterbilt	579EV	Class 7-8 Tractor	2023	400	150
Tesla	Semi	Class 7-8 Tractor	2024		300 or 500
Volvo	VNR Electric	Class 7-8 Tractor	2023	375, 565	175, 275
Global	M3EV M4EV	Street Sweeper	2023	210	
Autocar	ACTT Terminal Tractor	Terminal Tractor	2023	210	
Kalmer Ottawa	Ottawa T2E Electric Terminal Tractor	Terminal Tractor	2023	152, 182	
Lonestar	Lonestar SV Reman Electric Terminal Tractor	Terminal Tractor	2023		
Orange EV	T-Series	Terminal Tractor	2023	80, 100, 160, 180	
Terberg Tractors	YT202-EV	Terminal Tractor	2023	222	

Buses

Manufacturer	Model	Category	Availability	Battery (kWh)	Range (mi)
BYD	Coach Bus C6M - 23'/C8M - 35'/C9M - 40'/ C10M - 45'	Coach	2023	141, 313, 446, 446	141, 149, 186, 172
Lightning eMotors	Coach Power train Retrofit	Coach	2023	640	195
Motor Coach Industries (NFI Group)	J4500e CHARGE	Coach	2021	544	230
Motor Coach Industries (NFI Group)	D45 CRTE LE CHARGE	Coach	2021	389, 544	170, 230
Van Hool	CX45E	Coach	2023	676	260
Blue Bird	All American RE Electric	School	2023	155	120
Blue Bird	Micro Bird G5 Electric Activity	School	2023	88	100
Blue Bird	Vision Electric Activity	School	2023	155	120
Collins Bus Corp.	Type A Electric School Bus (DE516)	School	2023	127	105
BYD	Type D School Bus	School	2022	150	155
Daimler	The Saf-T-Liner® eC2 Jouley	School	2021	220	135
Greenpower	The BEAST	School	2021	193.5	150
Lion Electric	LionA	School	2021	80, 160	75, 150
Lion Electric	LionC	School	2021	210	100, 125, 155
Lion Electric	LionD	School	2021	210	100, 125, 155
Motiv	Epic F59	School	2021	127	105
Navistar	IC Bus CE Series Electric	School	2021	105-315	70-200
Phoenix Motors	Zeus 600 School Bus	School	2021	70, 105, 140	80, 115, 150
Thomas Built Buses	Saf-T-Liner C2 Jouley	School	2023	226	138
Greenpower	EV Star	Shuttle	2021	118	150
Greenpower	EV Star+	Shuttle	2021	118	150
Greenpower	AV Star	Shuttle	2021	118	150

Manufacturer	Model	Category	Availability	Battery (kWh)	Range (mi)
Hometown Manufacturing	Villager	Transit	2023	226	120-200
Lightning eMotors	Transit Passenger Van	Shuttle	2021	86, 105	140, 170
Lightning eMotors	E-450 Shuttle	Shuttle	2021	86, 129	80, 120
Lightning eMotors	F-550	Shuttle	2021	122	100
Lion Electric	LionM	Shuttle	2021	160	75, 150
Motiv	Epic E450	Shuttle	2021	127	105
Optimal EV	S1LF	Shuttle	2021	113	200
Phoenix Motors	Zeus 400 Shuttle Bus	Shuttle	2021	70, 105, 140	80, 115, 150
SEA Electric	E4B Commuter Bus	Shuttle	2021	88	186
Zenith Motors	Electric Shuttle	Shuttle	2021	62.5	90,110
Arrival	The Arrival Bus	Transit	2023	310.8	124-254
COBUS Industries	e.COBUS 2700/2700 S/ 3000	Transit	2023		
BYD	Transit Bus K7 - 30'/K9 -S 35'/K9 - 40'/K11 - 60'	Transit	2021	215, 266, 352, 446	137, 145/215, 156, 220
BYD	Double Decker C8MS - 35'/ C8MS - 45'	Transit	2021	113, 446	170, 230
Gillig	Battery Electric Bus (40')	Transit	2021	148-444	150, 210
Greenpower	EV 250 (30')	Transit	2021	210	175
Greenpower	EV 350 (40')	Transit	2021	430	200
Greenpower	EV 550 (45' Double Decker)	Transit	2021	478	175
Hyundai	Battery Elec City	Transit	2021	256	130
Lightning eMotors	Zero Emission Repower	Transit	2023	560	225
MCI	D45 CRT Charge/ LE Charge	Transit	2023	389, 520	225
Nova Bus	LFSe, LFSe+	Transit	2023	564	
Proterra	ZX5 35' and 40'	Transit	2023	492, 738	240, 340

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