



Pricing Proposal
 Quotation #: 24803603
 Created On: 5/1/2024
 Valid Until: 5/31/2024

FL HOUSING FINANCE

Inside Account Executive

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 RES-Q Recovery Services (1yr.) Corus Group, LLC - Part#: NPN-CONVE-MONTH-A Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 43230000-NASPO-16-ACS Coverage Term: 5/1/2024 – 4/30/2025 Note: Software, ESD (Term: 12 months)	1	\$45,828.00	\$45,828.00
Total			\$45,828.00

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Change Order Request (COR)

1. COR Header

Client Name: Florida Housing Finance Corporation ("Client")

Client Contact: Chris Wallace

SOW Document Title: NASPO Cloud Solutions Contract Number AR2488, Subcontract Number 4323000-NASPO-16-ACS.

SOW Document ID #: 2017-394-1002

SOW Execution Date: 5/5/2021

COR Document ID #: SO24/3013684

COR Issue Date: 5/3/2024

COR Expiration Date: This COR will expire sixty (60) days after COR Issue Date.

COR Title: RES-Q Services Renewal 2024

2. COR Overview

Pricing Summary

List of changes to the *Pricing Summary* section of the SOW:

- See *Addendum A: COR Details* below for further information.

Solution Overview

List of changes to the *Solution Overview* section of the SOW:

- No changes to the services being provided

Service Description

List of changes to a *Service Description* addendum of the SOW:

- No changes to services being provided.

General Terms and Conditions (including Payment Terms, Term, and Termination, etc.)

List of changes to the *General Terms and Conditions* addendum of the SOW:

- The term of this COR begins on 05/01/2024 and will end at midnight on 04/30/2025
- The term of this COR is twelve (12) months

Special Terms and Conditions

List of changes to a *Special Terms and Conditions* addendum of the SOW:

- None.



3. COR Acceptance

This COR shall commence on the date of signature by Service Provider below ("Effective Date").

This COR, shall upon execution by both Parties below, constitute the complete and exclusive understanding between Service Provider and Client with respect to Services described herein. Unless and until the mutual execution of this COR, neither Party shall have any obligation to the other hereunder. The commitments, including pricing, offered by Service Provider herein are predicated on such execution prior to the COR Expiration Date. In the event this COR is signed by Client after the COR Expiration Date, Service Provider reserves the right, at its sole discretion, to (i) reject the signed COR, (ii) present an updated CPR version for Client's signature, or (iii) execute the signed COR.

The Parties hereby acknowledge that they have read and accept this COR and all the addenda attached hereto. All terms and conditions of the SOW which are not modified by this COR shall remain in full force and effect for the duration of the term detailed in this COR. The undersigned further represent that they are a duly authorized representatives of their respective legal entities to execute this COR.

Client: Florida Housing Finance Corporation	Service Provider: Converge Technology Solutions US, LLC
Name: Angeliki G. Sellers	Name: Michael Heuberger
Title: CFO	Title: EVP Managed Services
Date: 5/6/2024	Date: 5/8/2024
Signature: 	Signature: DocuSigned by: 0FBED5FB39E4B8...



Addendum A: COR Details

Item #	Product Description	Term	Qty	Unit	Unit Price	NRC	Recurring	Total CV
1	Monthly RES-Q Agreement - Florida Housing 11-01-02-03-005-01	12	1	Fixed	3,819.00	0.00	3,819.00	45,828.00
Veeam Cloud Connect								
2	IaaS, CEC, Data Protection, Veeam Cloud Connect Services (Customer DC => NOR) 11-01-02-02-061-01	12	14336	GiB	0.00	0.00	0.00	0.00
3	IaaS, CEC, Data Protection, Intel, Backup Service (per VM using Veeam Cloud Connect - Customer DC => NOR) 11-01-02-02-069-01	12	42	VM	0.00	0.00	0.00	0.00
Equipment List - 24 Hour SLA								
4	IaaS, CEC, Intel, NOR - 32 CPU Cores, 784 GB RAM 11-01-02-04-058-01	12	1	Device	0.00	0.00	0.00	0.00
5	IaaS, CEC, Intel, Storage, NOR - TB SAS useable post RAID 5 11-01-02-04-076-01	12	1	TB	0.00	0.00	0.00	0.00
6	IaaS, CEC, Networking, NOR - ASA Firewall 11-01-02-04-084-01	12	1	Device	0.00	0.00	0.00	0.00
7	IaaS, CEC, Networking, NOR - Virtual Firewall context on ASA 5545X 11-01-02-04-084-01	12	1	Device	0.00	0.00	0.00	0.00
8	IaaS, CEC, Networking, Internet Bandwidth, NOR (ATOT/ATOD) 11-01-02-03-266-01	12	60	Mbps	0.00	0.00	0.00	0.00
Support Services								
9	IaaS, CEC, Technical Services, Platform Engineer, NOR 11-01-02-09 004-01	1	0.00	Hourly	225.00	0.00	0.00	0.00
10	IaaS, CEC, Technical Services, LTO Tape Handler, NOR 11-01-02-09 002-01	1	0.00	Hourly	150.00	0.00	0.00	0.00
11	IaaS, CEC, Disaster Hardware Usage Weekly Services Fee Total, NOR 11-01-02-03-144-01	1	0.00	Fixed	550.00	0.00	0.00	0.00
Totals						Total NRC	Total Recurring	Total CV
						\$0.00	\$3,819.00	\$45,828.00*

* Included one three (3) day DR test