# Sole Proprietorship Returns, 2010 

by Adrian Dungan

For Tax Year 2010, there were approximately 23.0 million individual income tax returns that reported nonfarm sole proprietorship activity, a 1.5 -percent increase from 2009. Profits reported on these returns rose to $\$ 267.7$ billion in 2010 , a 9.3 -percent improvement over 2009. In constant dollars, total nonfarm sole proprietorship profits increased by 8.0 percent in 2010, reversing a 4 -year trend that started with a 0.2 -percent decrease in inflation-adjusted profits in 2006, followed by a 2.0 -percent decline in 2007, a 7.7-percent fall in 2008, and an 8.3 -percent drop in 2009. For 2010, profits as a percent of business receipts rose by 1.6 percent to 22.4 percent, the highest level of the 23 -year period covered by this article. All nonfarm sole proprietorship industries experienced increases in profits for 2010 except for the transportation and warehousing sector, which fell by just 0.9 percent The greatest percentage increase in profits was reported by the finance and insurance sector that saw a 54.0 -percent gain, going from $\$ 10.3$ billion for 2009 to $\$ 15.9$ billion for 2010. The professional, scientific, and technical services sector reported the largest profits, $\$ 70.7$ billion, of any sector for all nonfarm sole proprietorship industries. With a 5.2 -percent increase in 2010, this sector accounted for 26.4 percent of total profits. Reporting the second largest profits of any sector was the health care and social assistance sector, with 18.2 percent of total profits, at $\$ 48.7$ billion.

For sole proprietorships as a whole, receipts increased 1.5 percent, while deductions decreased 0.6 percent. The retail trade sector reported the largest

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percentage of total business receipts, with 15.2 percent, while also having the largest percentage of total business deductions, with 18.4 percent. The wholesale trade sector reported the largest rise in business receipts, with a 17.5 -percent increase. Among all industrial sectors, the finance and insurance sector experienced the greatest downturn in receipts, losing $\$ 15.8$ billion or 17.3 percent. This sector also reported the largest decrease in deductions, with a decline of $\$ 21.3$ billion or 26.4 percent. The only other sector to report a decrease in receipts was the construction sector, with a 6.1-percent decrease.

## Returns and Receipts

The number of individual income tax returns reporting nonfarm sole proprietorship activity for 2010 increased 1.5 percent to 23.0 million (Figure A). ${ }^{1}$ The largest sector in terms of number of returns was the professional, scientific, and technical services sector. The number of returns in this sector rose to just over 3.2 million returns, an increase of 1.1 percent. The second largest sector, the other services sector, which is mainly comprised of personal and laundry services, had a 4.1-percent increase in number of returns from almost 2.7 million to just under 2.8 million. The largest percentage increase in number of returns was in the health care and social assistance sector which increased by 5.3 percent to roughly 2.2 million returns.

Total business receipts (the sum of "income from sales and operations" and "other business income") for all nonfarm sole proprietorship industries increased 1.5 percent, from $\$ 1,178.4$ billion to $\$ 1,195.5$ billion. ${ }^{2}$ The retail sector was the largest sector in terms of business receipts and accounted for 15.2 percent of total business receipts in 2010. Its receipts increased by 1.5 percent, following a 9.0 -percent decrease in 2009. ${ }^{3}$ Between

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## Figure A

Nonfarm Sole Proprietorship Returns, Receipts, and Deductions, by Selected Industrial Sectors, Tax Years 2009 and 2010
[Number of returns is in thousands-money amounts are in billions of dollars]

| Selected industrial sector | Number of returns |  |  | Total business receipts |  |  | Total business deductions [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2010 | Percentage increase | 2009 | 2010 | Percentage increase | 2009 | 2010 | Percentage increase |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All nonfarm industries | 22,660.0 | 23,003.7 | 1.5 | 1,178.4 | 1,195.5 | 1.5 | 934.5 | 929.0 | -0.6 |
| Construction | 2,695.8 | 2,659.6 | -1.3 | 172.7 | 162.1 | -6.1 | 145.8 | 134.5 | -7.7 |
| Specialty trade contractors | 2,150.7 | 2,125.6 | -1.2 | 121.1 | 116.0 | -4.2 | 98.7 | 93.1 | -5.7 |
| Wholesale trade (merchant wholesalers) | 335.4 | 343.6 | 2.4 | 44.0 | 51.7 | 17.5 | 40.5 | 47.2 | 16.6 |
| Retail trade | 2,272.5 | 2,276.4 | 0.2 | 179.1 | 181.8 | 1.5 | 170.9 | 171.0 | 0.0 |
| Transportation and warehousing | 1,077.3 | 1,066.1 | -1.0 | 70.8 | 76.4 | 8.0 | 61.5 | 67.2 | 9.3 |
| Finance and insurance | 659.5 | 642.3 | -2.6 | 90.9 | 75.1 | -17.3 | 80.6 | 59.3 | -26.4 |
| Real estate and rental and leasing | 1,246.4 | 1,221.1 | -2.0 | 49.7 | 53.5 | 7.7 | 36.8 | 39.4 | 7.1 |
| Real estate | 1,181.6 | 1,152.7 | -2.4 | 45.8 | 49.5 | 8.1 | 33.1 | 35.3 | 6.7 |
| Professional, scientific, and technical services | 3,191.8 | 3,228.4 | 1.1 | 157.4 | 165.2 | 5.0 | 90.2 | 94.7 | 4.9 |
| Administrative and support and waste management and remediation services | 2,415.0 | 2,408.3 | -0.3 | 60.3 | 61.0 | 1.2 | 42.4 | 42.1 | -0.8 |
| Health care and social assistance | 2,080.8 | 2,192.0 | 5.3 | 119.3 | 120.2 | 0.7 | 71.0 | 71.5 | 0.7 |
| Arts, entertainment, and recreation | 1,345.3 | 1,402.9 | 4.3 | 29.2 | 31.3 | 7.0 | 22.5 | 23.3 | 4.0 |
| Performing arts, spectator sports, and related industries | 1,116.0 | 1,157.5 | 3.7 | 22.2 | 23.4 | 5.6 | 15.8 | 15.8 | -0.3 |
| Other services | 2,669.5 | 2,778.6 | 4.1 | 83.8 | 86.9 | 3.7 | 63.1 | 64.2 | 1.7 |
| Personal and laundry services | 1,654.2 | 1,768.7 | 6.9 | 42.2 | 44.3 | 4.8 | 28.7 | 29.2 | 1.7 |
| All other sectors | 2,670.5 | 2,784.4 | 4.3 | 121.3 | 130.3 | 7.4 | 109.3 | 114.5 | 4.8 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years.
NOTES: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

2009 and 2010, total business receipts for the construction sector declined 6.1 percent, from $\$ 172.7$ billion to $\$ 162.1$ billion. This decrease followed 3 consecutive years of declines in receipts- 16.4 percent in 2009, 10.5 percent in 2008 and 2.4 percent in 2007. The industry that showed the largest percentage decrease in business receipts for 2010 was the finance and insurance sector, which declined by 17.3 percent. The industry with the largest percentage gain in business receipts was wholesale trade with an increase of 17.5 percent. The second largest percentage increase in business receipts was within the transportation and warehousing sector, which
had an 8.0-percent gain. The largest dollar increase in receipts was in the professional, scientific, and technical services sector, where receipts increased by $\$ 7.9$ billion. In constant dollar terms, total business receipts for 2010 increased 0.2 percent to $\$ 1,077.1$ billion (Figure B). ${ }^{4}$ This small increase put total business receipts in constant dollar terms just past the $\$ 1,073.9$ billion total for 1998.

## Deductions

Total business deductions ("cost of sales and operations" plus business expenses, including expenses for home office) in current dollars decreased 0.6 percent from
${ }^{4}$ Based on the overall implicit price deflator for Gross Domestic Product (GDP). See U.S. Department of Commerce, Bureau of Economic Analysis, Survey of Current Business. Indices used for this article were:

| Year | Indices | Year | Indices | Year | Indices | Year | Indices |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1988 | 66.988 | 1994 | 79.872 | 2000 | 88.647 | 2006 | 103.257 |
| 1989 | 69.518 | 1995 | 81.536 | 2001 | 90.650 | 2007 | 106.296 |
| 1990 | 72.201 | 1996 | 83.088 | 2002 | 92.118 | 2008 | 108.619 |
| 1991 | 74.760 | 1997 | 84.555 | 2003 | 94.100 | 2009 | 109.615 |
| 1992 | 76.533 | 1998 | 85.511 | 2004 | 96.770 | 2010 | 110.992 |
| 1993 | 78.224 | 1999 | 86.768 | 2005 | 100.00 |  |  |

## Figure B

Nonfarm Sole Proprietorship Receipts, Deductions, and Profits, Tax Years 1988-2010
[Money amounts are in billions of dollars]

| Tax year | Total business receipts |  |  | Total business deductions [1] |  |  | Net income less deficit (profits) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current dollars | Constant dollars [2] |  | Current dollars | Constant dollars [2] |  | Current dollars | Constant dollars [2] |  |
|  |  | Amount | Percentage increase |  | Amount | Percentage increase |  | Amount | Percentage increase |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1988 | 672.0 | 1,003.2 | [3] | 545.7 | 814.6 | [3] | 126.3 | 188.5 | [3] |
| 1989 | 692.8 | 996.6 | -0.7 | 560.2 | 805.8 | -1.1 | 132.7 | 190.9 | 1.2 |
| 1990 | 730.6 | 1,011.9 | 1.5 | 589.2 | 816.1 | 1.3 | 141.4 | 195.8 | 2.6 |
| 1991 | 712.6 | 953.2 | -5.8 | 571.2 | 764.0 | -6.4 | 141.5 | 189.3 | -3.4 |
| 1992 | 737.1 | 963.1 | 1.0 | 583.1 | 761.9 | -0.3 | 154.0 | 201.2 | 6.3 |
| 1993 | 757.2 | 968.0 | 0.5 | 600.8 | 768.0 | 0.8 | 156.5 | 200.0 | -0.6 |
| 1994 | 790.6 | 989.9 | 2.3 | 623.8 | 781.0 | 1.7 | 166.8 | 208.8 | 4.4 |
| 1995 | 807.4 | 990.2 | [4] | 638.1 | 782.6 | 0.2 | 169.3 | 207.6 | -0.6 |
| 1996 | 843.2 | 1,014.9 | 2.5 | 666.5 | 802.1 | 2.5 | 176.8 | 212.7 | 2.5 |
| 1997 | 870.4 | 1,029.4 | 1.4 | 683.9 | 808.8 | 0.8 | 186.6 | 220.7 | 3.8 |
| 1998 | 918.3 | 1,073.9 | 4.3 | 716.2 | 837.5 | 3.6 | 202.3 | 236.5 | 7.2 |
| 1999 | 969.3 | 1,117.2 | 4.0 | 761.4 | 877.5 | 4.8 | 207.9 | 239.7 | 1.3 |
| 2000 | 1,021.0 | 1,151.7 | 3.1 | 806.4 | 909.7 | 3.7 | 214.7 | 242.2 | 1.1 |
| 2001 | 1,016.8 | 1,121.7 | -2.6 | 799.6 | 882.1 | -3.0 | 217.4 | 239.8 | -1.0 |
| 2002 | 1,029.7 | 1,117.8 | -0.3 | 808.9 | 878.1 | -0.5 | 221.1 | 240.0 | 0.1 |
| 2003 | 1,050.2 | 1,116.0 | -0.2 | 820.2 | 871.6 | -0.7 | 230.3 | 244.7 | 2.0 |
| 2004 | 1,139.5 | 1,177.6 | 5.5 | 892.4 | 922.2 | 5.8 | 247.6 | 255.8 | 4.5 |
| 2005 | 1,222.9 | 1,222.9 | 3.8 | 953.4 | 953.4 | 3.4 | 269.9 | 269.9 | 5.5 |
| 2006 | 1,278.4 | 1,238.0 | 1.2 | 1,001.1 | 969.5 | 1.7 | 278.0 | 269.3 | -0.2 |
| 2007 | 1,324.4 | 1,246.0 | 0.6 | 1,044.3 | 982.5 | 1.3 | 280.6 | 263.9 | -2.0 |
| 2008 | 1,317.4 | 1,212.9 | -2.7 | 1,053.7 | 970.1 | -1.3 | 264.5 | 243.5 | -7.7 |
| 2009 | 1,178.4 | 1,075.1 | -11.4 | 934.5 | 852.6 | -12.1 | 244.8 | 223.3 | -8.3 |
| 2010 | 1,195.5 | 1,077.1 | 0.2 | 929.0 | 837.0 | -1.8 | 267.7 | 241.2 | 8.0 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. However, these losses (after subtraction) and
any carryover are reflected in net income less deficit. Therefore, total business receipts minus total business deductions may not always equal net income less deficit.
any carryover are reflected in net income less deficit. Therefore, total business receipts minus total business deductions may not always equal net income less deficit.
[2] Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis, in the Survey of Current Business. The deflator represents the annual average of current-weighted prices, based on $2005=100$.
[3] Not calculated.
[4] Less than 0.05 percent.
NOTE: Percentage increases were calculated before rounding.
$\$ 934.5$ billion in 2009 to $\$ 929.0$ billion in 2010 (Figure A). ${ }^{5,6}$ The largest sector in terms of total business deductions, the retail trade sector, remained almost unchanged going from $\$ 170.9$ billion in 2009 to $\$ 171.0$ billion in 2010. The second largest sector, the construction sector, reported a 7.7-percent decrease in deductions, down to $\$ 134.5$ billion. The largest percentage decrease for 2010 occurred within the finance and insurance sector, which dropped by 26.4 percent or $\$ 21.3$ billion. When accounting for inflation, total business deductions decreased for the third straight year, falling 1.8 percent in 2010 (Figure B).

The cost of sales and operations, which represented 39.5 percent of total 2010 business deductions, increased
0.1 percent from the 2009 level to $\$ 366.8$ billion (Figure C). Total business "expenses" (total business deductions minus the cost of sales and operations) were $\$ 562.2$ billion for 2010, a 1.0-percent decrease from the 2009 amount. The main components of total business expenses are highlighted in Figure D. The two largest components were salaries and wages and car and truck expenses, reporting $\$ 73.7$ billion ( 13.1 percent) and $\$ 73.3$ billion ( 13.0 percent), respectively. Salaries and wages decreased 1.7 percent from $\$ 75.0$ billion while car and truck expenses decreased by 2.4 percent from the 2009 amount of $\$ 75.0$ billion. The next largest components of business expenses taken as deductions were rent paid on machinery and equipment and other business property

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(7.4 percent of total business expenses), and depreciation ( 6.2 percent). For 2010, business expenses for rent paid on machinery, equipment and other business property increased 1.2 percent, from $\$ 41.1$ billion up to $\$ 41.6$ billion, while depreciation increased by 1.7 percent. Depletion expenses experienced the largest percentage gain, rising 32.6 percent to $\$ 0.9$ billion. Contract labor
showed the largest net increase in share of business expenses, at 0.4 percentage points to 6.1 percent, up from 5.7 percent in 2009.

Historically, constant dollar depreciation increased almost every year from 1993 through 2003 and then declined every year from 2003 until 2009, except for 2008 (Figure E). ${ }^{7}$ The increases in 2003 and 2008

## Figure $C$

Components of Nonfarm Sole Proprietorship Business Deductions, Tax Years 2009 and 2010
[Money amounts are in millions of dollars]

| Business deductions | 2009 | 2010 | Percentage increase |
| :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) |
| Business deductions, total [1] | 934,535.7 | 928,962.9 | -0.6 |
| Cost of sales and operations, total | 366,438.0 | 366,788.7 | 0.1 |
| Inventory, beginning of year | 45,587.0 | 41,814.8 | -8.3 |
| Cost of labor | 27,668.5 | 27,162.1 | -1.8 |
| Purchases | 238,855.6 | 239,643.1 | 0.3 |
| Materials and supplies | 45,105.6 | 44,701.8 | -0.9 |
| Other costs | 55,368.9 | 55,019.5 | -0.6 |
| Inventory, end of year | 46,147.5 | 41,552.6 | -10.0 |
| Business expenses, total | 568,097.7 | 562,174.2 | -1.0 |
| Advertising expenses | 13,612.8 | 13,259.2 | -2.6 |
| Car and truck expenses | 75,048.3 | 73,255.1 | -2.4 |
| Commissions | 11,759.0 | 12,235.2 | 4.0 |
| Contract labor | 32,306.7 | 34,439.3 | 6.6 |
| Depletion | 687.8 | 912.3 | 32.6 |
| Depreciation [2] | 34,546.4 | 35,124.0 | 1.7 |
| Employee benefit programs | 2,870.3 | 3,009.8 | 4.9 |
| Home office business deductions [2] | 10,868.5 | 10,419.9 | -4.1 |
| Depreciation, Form 8829 | 1,370.7 | 1,390.5 | 1.4 |
| Insurance | 17,117.1 | 16,300.2 | -4.8 |
| Legal and professional services | 10,265.0 | 10,159.9 | -1.0 |
| Meals and entertainment deducted | 7,500.6 | 7,996.6 | 6.6 |
| Mortgage interest | 5,361.1 | 4,928.5 | -8.1 |
| Other interest paid on business indebtedness | 7,176.1 | 6,209.5 | -13.5 |
| Office expenses | 11,719.9 | 11,677.5 | -0.4 |
| Pension and profit-sharing plans | 1,176.1 | 1,044.5 | -11.2 |
| Rent paid on machinery and equipment | 7,928.9 | 8,185.1 | 3.2 |
| Rent paid on other business property | 33,135.3 | 33,365.5 | 0.7 |
| Repairs | 14,357.9 | 14,897.5 | 3.8 |
| Salaries and wages | 75,012.7 | 73,719.2 | -1.7 |
| Supplies | 29,829.6 | 29,723.5 | -0.4 |
| Taxes paid | 16,905.7 | 17,697.7 | 4.7 |
| Travel | 11,304.6 | 11,795.0 | 4.3 |
| Utilities | 23,693.0 | 24,416.2 | 3.1 |
| Other business deductions | 110,168.3 | 103,571.9 | -6.0 |
| Schedule C-EZ business deductions | 3,745.9 | 3,831.0 | 2.3 |

[1] Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years
[2] Depreciation claimed on Form 8829, Expenses for Business Use of Your Home, is included in "home office business deductions" and excluded from "depreciation" shown above. NOTES: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

[^2]
## Figure D

Nonfarm Sole Proprietorship Total Business Expenses, Tax Year 2010 [1]

[1] Total business expenses equals all business deductions minus cost of sales and operations.
[2] Depreciation claimed on Form 8829, Expenses for Business Use of Your Home, is included in "home office business deductions" and excluded
from "depreciation" shown above. See footnote 3 below.
[3] Includes depletion; employee benefit programs; legal and professional services; pension and profit-sharing plans; meals and entertainment;
home office; and other business deductions. Other business deductions also includes all Schedule C-EZ, Net Profit from Business, deductions ( $\$ 3.8$ billion).
NOTES: Percents are based on an estimated total business expense of $\$ 562.2$ billion. Detail may not add to 100 percent because of rounding.
coincided with legislative changes to section 179 of the Internal Revenue Code that substantially increased the amount of certain investment property that could be expensed in a given year (rather than depreciated over time). In 2003, under the Jobs and Growth Tax Relief Reconciliation Act of 2003, the maximum allowable section 179 deduction vaulted from $\$ 24,000$ in 2002 to $\$ 100,000$ in 2003 . The change led to constant dollar depreciation increasing by 11.6 percent for 2003, which
was the highest growth in depreciation of any year between 1988 and 2010. But the initial jump in depreciation was followed in subsequent years by trends of decreased depreciation. From 2004 through 2007, constant dollar declines of depreciation were witnessed for all 4 years. In 2004, constant dollar depreciation deductions decreased by 0.1 percent, marking the first drop in 9 years. This downward trend was even more evident in 2005, as constant dollar depreciation fell by

## Figure E

Nonfarm Sole Proprietorship Net Income, Deficit, and Depreciation, Tax Years 1988-2010
[Money amounts are in billions of dollars]

| Tax year | Current dollars |  |  | Constant dollars [1] |  |  | Percentage increase in constant dollars [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net income | Deficit | Depreciation [2] | Net income | Deficit | Depreciation [2] | Net income | Deficit | Depreciation [2] |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1988 | 145.5 | 19.2 | 26.1 | 217.2 | 28.7 | 39.0 | [3] | [3] | [3] |
| 1989 | 152.4 | 19.7 | 24.5 | 219.2 | 28.3 | 35.2 | 0.9 | -1.1 | -9.5 |
| 1990 | 161.7 | 20.2 | 23.7 | 224.0 | 28.0 | 32.8 | 2.2 | -1.3 | -6.9 |
| 1991 | 162.4 | 20.9 | 23.1 | 217.2 | 28.0 | 30.9 | -3.0 | -0.1 | -5.9 |
| 1992 | 173.5 | 19.5 | 23.3 | 226.7 | 25.5 | 30.4 | 4.4 | -8.9 | -1.5 |
| 1993 | 177.0 | 20.5 | 25.0 | 226.3 | 26.2 | 32.0 | -0.2 | 2.9 | 5.0 |
| 1994 | 187.8 | 21.0 | 26.2 | 235.1 | 26.3 | 32.8 | 3.9 | 0.3 | 2.6 |
| 1995 | 191.7 | 22.5 | 26.2 | 235.1 | 27.6 | 32.2 | [4] | 4.8 | -1.9 |
| 1996 | 200.1 | 23.4 | 27.4 | 240.9 | 28.1 | 32.9 | 2.4 | 2.1 | 2.4 |
| 1997 | 210.5 | 23.8 | 28.6 | 248.9 | 28.2 | 33.9 | 3.3 | 0.2 | 2.8 |
| 1998 | 226.2 | 23.9 | 29.1 | 264.5 | 28.0 | 34.1 | 6.3 | -0.7 | 0.6 |
| 1999 | 233.4 | 25.5 | 30.6 | 269.0 | 29.3 | 35.3 | 1.7 | 4.9 | 3.6 |
| 2000 | 245.2 | 30.5 | 32.2 | 276.6 | 34.4 | 36.3 | 2.8 | 17.3 | 2.9 |
| 2001 | 250.2 | 32.8 | 33.4 | 276.0 | 36.2 | 36.9 | -0.2 | 5.1 | 1.5 |
| 2002 | 257.3 | 36.2 | 36.6 | 279.3 | 39.3 | 39.8 | 1.2 | 8.6 | 7.9 |
| 2003 | 269.1 | 38.8 | 41.8 | 286.0 | 41.2 | 44.4 | 2.4 | 4.9 | 11.6 |
| 2004 | 290.5 | 42.9 | 42.9 | 300.2 | 44.4 | 44.3 | 5.0 | 7.6 | -0.1 |
| 2005 | 314.8 | 44.8 | 39.1 | 314.8 | 44.8 | 39.1 | 4.9 | 1.1 | -11.8 |
| 2006 | 326.8 | 48.7 | 39.0 | 316.5 | 47.2 | 37.8 | 0.5 | 5.3 | -3.3 |
| 2007 | 335.1 | 54.5 | 39.6 | 315.3 | 51.3 | 37.3 | -0.4 | 8.7 | -1.3 |
| 2008 | 325.3 | 60.8 | 41.4 | 299.5 | 55.9 | 38.2 | -5.0 | 9.0 | 2.3 |
| 2009 | 308.9 | 64.1 | 34.5 | 281.8 | 58.4 | 31.5 | -5.9 | 4.5 | -17.4 |
| 2010 | 323.2 | 55.5 | 35.1 | 291.2 | 50.0 | 31.6 | 3.3 | -14.4 | 0.4 |

[1] Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic
Analysis, in the Survey of Current Business. The deflator represents the annual average of current-weighted prices, based on $2005=100$.
[2] Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.
[3] Not calculated.
[4] Less than 0.05 percent.
NOTE: Percentage increases were calculated before rounding.
11.8 percent, followed by decreases of 3.3 percent and 1.3 percent in 2006 and 2007, respectively. During this same 4-year period, section 179 limits gradually increased for inflation, finally rising to $\$ 125,000$ in 2007. ${ }^{8}$ In 2008, the section 179 limit was doubled to $\$ 250,000$, and there was a 2.3 -percent increase in constant dollar depreciation. The $\$ 250,000$ limit remained constant for 2009 and
depreciation dropped 17.4 percent, which was the largest decrease (aside from 2005) since at least 1988. In 2010, the section 179 limit was again doubled to $\$ 500,000$, and constant dollar depreciation increased by 0.4 percent from $\$ 31.5$ billion to $\$ 31.6$ billion. ${ }^{9}$

Beginning with Tax Year 1992, certain smaller businesses could elect not to itemize depreciation and other

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business deductions by filing the Schedule C-EZ, Net Profit from Business, a simplified version of Schedule C, Profit or Loss from Business. (Schedule C and Schedule C-EZ are the sources of sole proprietorship statistics.) For Tax Year 2010, taxpayers could use Schedule C-EZ if they: had business expenses of $\$ 5,000$ or less; used the cash accounting method; had no inventories; did not report a loss from the business; had only one business as a sole proprietor; had no employees; were not required to file Form 4562, Depreciation and Amortization, for the business; claimed no deduction for home business expenses; and had no prior-year disallowed passive activity losses from the business. Since taxpayers using Schedule C-EZ did not itemize business deductions, the detailed deductions in Table 2 are slightly understated and do not add to the totals.

Figure F presents the numbers and percentages of nonfarm sole proprietorship returns filed on Schedule C-EZ, by selected industrial sector. For Tax Year 2010, approximately 4.5 million taxpayers filed the Schedule C-EZ, marking a 0.8 -percent increase from the number
filed for 2009. Of returns filed for 2010 in the administrative and support sector (the largest filers of this schedule), taxpayers filed 0.7 million Schedule C-EZ returns, or 29.9 percent of the total sole proprietorship returns for that sector. ${ }^{10}$ For 2010, business receipts from Schedule C-EZ filers totaled $\$ 35.4$ billion, or 3.0 percent of total business receipts reported. Business deductions reported on Schedule C-EZ returns accounted for only 0.4 percent of total business deductions for all industries, or $\$ 3.8$ billion of the total $\$ 929.0$ billion. Despite having the largest concentration of Schedule C-EZ filers, deductions reported on the Schedule C-EZ by the administrative and support services sector accounted for only 1.3 percent of that sector's total business deductions.

## Profits and Losses

In 2010, many of the largest principal industrial sectors reported significantly increased sole proprietorship profits (net income less deficit), driving up the overall reported profits. Figure B presents total profits for all industries (in both current and constant dollars) since

## Figure $F$

All Nonfarm Sole Proprietorship Returns and Those with Schedule C-EZ, by Selected Industrial Sectors, Tax Year 2010
[Number of returns is in thousands, money amounts are in millions of dollars]

| Selected industrial sector | Number of returns |  |  | Total business receipts |  |  | Total business deductions [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | With Schedule C-EZ | Percentage of total | Total | On Schedule C-EZ | Percentage of total | Total | On Schedule C-EZ | Percentage of total |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All nonfarm industries | 23,003.7 | 4,523.3 | 19.7 | 1,195,538.6 | 35,416.4 | 3.0 | 928,962.9 | 3,831.0 | 0.4 |
| Construction | 2,659.6 | 487.5 | 18.3 | 162,106.1 | 4,180.0 | 2.6 | 134,526.5 | 444.5 | 0.3 |
| Wholesale trade (merchant wholesalers) | 343.6 | 39.4 | 11.5 | 51,676.6 | 211.1 | 0.4 | 47,245.7 | 22.3 | [2] |
| Retail trade | 2,276.4 | 263.6 | 11.6 | 181,818.4 | 1,717.1 | 0.9 | 170,958.2 | 247.9 | 0.1 |
| Transportation and warehousing | 1,066.1 | 129.0 | 12.1 | 76,398.6 | 1,221.4 | 1.6 | 67,201.3 | 150.1 | 0.2 |
| Finance and insurance | 642.3 | 68.0 | 10.6 | 75,141.6 | 569.7 | 0.8 | 59,298.4 | 73.1 | 0.1 |
| Real estate and rental and leasing | 1,221.1 | 99.6 | 8.2 | 53,533.6 | 929.5 | 1.7 | 39,372.6 | 135.4 | 0.3 |
| Professional, scientific, and technical services | 3,228.4 | 522.9 | 16.2 | 165,244.5 | 5,718.1 | 3.5 | 94,680.6 | 570.4 | 0.6 |
| Administrative and support and waste management and remediation services | 2,408.3 | 719.9 | 29.9 | 61,015.6 | 5,476.2 | 9.0 | 42,102.6 | 547.8 | 1.3 |
| Health care and social assistance | 2,192.0 | 562.5 | 25.7 | 120,163.1 | 4,784.0 | 4.0 | 71,512.1 | 404.3 | 0.6 |
| Arts, entertainment, and recreation | 1,402.9 | 318.8 | 22.7 | 31,270.6 | 1,523.3 | 4.9 | 23,349.5 | 258.3 | 1.1 |
| Other services | 2,778.6 | 576.1 | 20.7 | 86,896.4 | 4,738.0 | 5.5 | 64,224.4 | 534.0 | 0.8 |
| All other sectors | 2,784.4 | 736.2 | 26.4 | 130,273.7 | 4,347.9 | 3.3 | 114,491.1 | 442.9 | 0.4 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. [2] Less than 0.05 percent.
NOTES: Certain smaller sole proprietorships could elect not to itemize business expenses by filing Schedule C-EZ, Net Profit from Business. See the text of this article for a full list of the requirements to be eligible to file Schedule C-EZ. Detail may not add to totals because of rounding. Percentages were calculated before rounding.

[^4]
## Sole Proprietorship Returns, 2010

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1988, while Figure G presents profits by industrial sector for 2009 and 2010.11 Total profits increased 9.3 percent from $\$ 244.8$ billion in 2009 to $\$ 267.7$ billion in 2010. The professional, scientific, and technical services sector reported the largest percentage of total profits of all nonfarm sole proprietorships, with 26.4 percent, and had a 5.2 -percent increase in profits for 2010. Of all the principal industrial sectors, only the transportation and warehousing sector reported a decline in profits, dropping slightly 0.9 percent to $\$ 9.3$ billion. The largest dollar and percentage increases in profits were both realized in the finance and insurance sector, rising by $\$ 5.6$ billion and 54.0 percent. This represents a remarkable reversal for the finance and insurance sector from 2009, when the sector reported a drop of 42.5 percent from 2008, going from $\$ 18.0$ billion to $\$ 10.3$ billion. The retail trade sector and the wholesale trade sector had the second and third largest percentage increases for 2010, with 31.7 percent and 29.7 percent, respectively. The health care and social assistance sector had the smallest increase in profit, gaining only 0.6 percent.

In constant dollars, total profits rose by 8.0 percent for 2010, surpassing the previous largest single-year increase (which occurred in 1998) during the 23 -year period covered by this article (Figure B). This jump occurred after 4 consecutive years of decline. Figure $H$ shows net income less deficit as a percentage of business receipts for 1988 through 2010. In general, this percentage has increased slightly over time from a low of 18.8 percent for 1988. Profits as a percentage of business receipts had remained between 20.7 percent and 22.1 percent since 1992, peaking at 22.1 percent in 2005. However, this trend was broken in 2008, when the percentage dropped out of this range down to 20.1 percent, only to come back into the range in 2009, when it increased to 20.8 percent. For 2010, profits as a percent of business receipts rose by 1.6 percent to hit the highest level of the 23 -year period covered by this article at 22.4 percent. Figure E presents net income and deficit separately for 1988 through 2010, in current and constant dollars. For 2010, net income (in constant dollars) increased for the first time in 4 years (by 3.3

## Figure $G$

Nonfarm Sole Proprietorship Profits, by Selected Industrial Sectors, Tax Years 2009 and 2010
[Money amounts are in billions of dollars]

| Selected industrial sector | Net income less deficit (profits) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2010 | Percentage increase |
|  | (1) | (2) | (3) |
| All nonfarm industries | 244.8 | 267.7 | 9.3 |
| Construction | 27.0 | 27.6 | 2.2 |
| Specialty trade contractors | 22.5 | 23.0 | 2.2 |
| Wholesale trade (merchant wholesalers) | 3.5 | 4.5 | 29.7 |
| Retail trade | 8.3 | 10.9 | 31.7 |
| Transportation and warehousing | 9.4 | 9.3 | -0.9 |
| Finance and insurance | 10.3 | 15.9 | 54.0 |
| Real estate and rental and leasing | 13.0 | 14.3 | 9.5 |
| Real estate | 12.8 | 14.3 | 11.9 |
| Professional, scientific, and technical services | 67.2 | 70.7 | 5.2 |
| Administrative and support and waste management and remediation services | 17.9 | 19.0 | 6.0 |
| Health care and social assistance | 48.4 | 48.7 | 0.6 |
| Arts, entertainment, and recreation | 6.8 | 8.0 | 17.4 |
| Performing arts, spectator sports, and related industries | 6.4 | 7.7 | 20.4 |
| Other services | 20.7 | 22.7 | 9.9 |
| Personal and laundry services | 13.6 | 15.1 | 11.6 |
| All other sectors | 12.3 | 16.0 | 30.6 |

NOTES: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

[^5]
## Figure H

Nonfarm Sole Proprietorship Net Income Less Deficit (Profits) as a Percentage of Total Business Receipts, Tax Years 1988-2010


Tax year
percent), and net deficit (in constant dollars) decreased for the first time since 1998 (by 14.4 percent).

## Industries

Using receipts as a measure of business size, Figure A and Figure I show that retail trade was the largest sole proprietorship industrial sector for 2010 , with 15.2 percent of all business receipts. Total receipts for the retail trade sector, at $\$ 181.8$ billion, were 1.5 percent higher than the $\$ 179.1$ billion reported for 2009 , while deductions remained nearly unchanged rising $\$ 0.1$ billion to $\$ 171.0$ billion. Though this sector had a modest increase in total receipts coupled with very little change in total deductions, this led to a 31.7-percent increase in profits (Figure G). In terms of receipts, professional, scientific, and technical services was the second largest sole proprietorship industrial sector for 2010, with 13.8 percent of all business receipts. Tax Year 2009 was the first time in 5 years that construction was not the largest sole proprietorship industrial sector, due to
a 16.4-percent decrease in total business receipts, from $\$ 206.7$ billion for 2008 to $\$ 172.7$ billion in 2009 . Another 6.1-percent drop in 2010 left the construction sector as the third largest sector in terms of business receipts. In 2010, nearly all industries reported an increase in total business receipts. Wholesale trade led the way with an increase of 17.5 percent; only two industries reported a drop in business receipts-finance and insurance (-17.3 percent) and construction ( -6.1 percent). The finance and insurance sector also had the largest decline in dollar amount of total business receipts, losing $\$ 15.8$ billion, whereas professional, scientific, and technical services sector and the wholesale trade sector gained $\$ 7.9$ billion and $\$ 7.7$ billion, respectively.

Turning to profits, the professional, scientific, and technical services sector again had the largest percentage of sole proprietorship profits ( 26.4 percent) for 2010 (Figure J). The sector with the second largest profits was health care and social assistance, for which profits rose to $\$ 48.7$ billion for 2010 . This marked a 0.6 -percent

## Figure 1

Nonfarm Sole Proprietorship Total Business Receipts, by Selected Industrial Sectors, Tax Year 2010

increase from 2009 levels and represented 18.2 percent of all sole proprietorship profits. These sectors were followed by construction (10.3 percent), other services (8.5 percent), and administrative and support services (7.1 percent) in terms of overall sole proprietor profits.

## Sole Proprietorships Registered as Limited Liability Companies

Tax Year 2001 was the first year in which data became available on the number of limited liability companies (LLCs) among sole proprietorship returns. LLC entities have limited liability (like corporations), but they may be taxed as sole proprietorships (for which income and expenses flow through to the owner to be taxed), if they are owned by a single, individual member. In 2001, there were approximately 126,000 sole proprietorship returns
that indicated status as an LLC (Figure K). This number increased every year between 2001 and 2010, the largest increases occurring for 2003 and 2005, 51.3 percent and 47.2 percent, respectively. For Tax Year 2010, the number of these sole proprietorships rose to approximately 1,060,000, a 6.9 -percent increase over the previous year. The 2010 level of LLCs among sole proprietorship returns accounted for 4.6 percent of the total nonfarm sole proprietorship returns, with the total number of returns with LLCs having increased more than eightfold since 2001, when LLCs accounted for 0.7 percent of the total nonfarm sole proprietorships. The increase in the number of LLC returns has resulted in the LLC business receipts share of the total nonfarm sole proprietorship business receipts rising, from approximately 2.3 percent in 2001, to a little more than 18.4 percent in 2010. Similarly, the portion of total net income (less deficit)

## Figure J

Nonfarm Sole Proprietorship Total Profits, by Selected Industrial Sectors, Tax Year 2010


NOTES: Percentages are based on estimated total profits of $\$ 267.7$ billion. Detail may not add to 100 percent because of rounding. Profits is a designation for "net income less deficit," shown elsewhere in this article.
of all nonfarm sole proprietorships that is attributable to LLCs has increased, from 1.0 percent in 2001, to 8.9 percent in 2010.

## Summary

Profits for the 23.0 million returns with sole proprietorship activity for Tax Year 2010 increased by 9.3 percent to a level of $\$ 267.7$ billion. In constant dollars, total nonfarm sole proprietorship profits increased 8.0 percent after decreasing each of the previous 4 years. The professional, scientific, and technical services sector had the largest profits of any sector, at $\$ 70.7$ billion, representing 26.4 percent of total sole proprietorship profits, followed by the health care and social assistance sector, at $\$ 48.7$ billion or 18.2 percent of total profits. The largest percentage increases in profits were by finance and insurance ( 54.0 percent), retail trade (31.7 percent), and
wholesale trade (29.7 percent). For all sole proprietorships, receipts increased 1.5 percent, while deductions decreased 0.6 percent. The largest sole proprietorship industrial sector, based on business receipts, was the retail trade sector, accounting for 15.2 percent of receipts. Wholesale trade had the largest increase in receipts at 17.5 percent as well as the largest increase in deductions at 16.6 percent. The finance and insurance sector is the industrial sector that experienced the most significant downturn in receipts from 2009 to 2010, losing $\$ 15.8$ billion, whereas the transportation and warehousing sector was the only sector to experience a drop in profits, losing $\$ 0.1$ billion.

## Data Sources and Limitations

The 2010 sole proprietorship estimates are based on a stratified probability sample of unaudited individual

## Figure K

Number of Nonfarm Sole Proprietorships Registered as Limited Liability Companies (LLCs), Tax Years 2001-2010


Number of sole proprietorship returns registered as LLCs
income tax returns, Form 1040 (including electronically filed returns), processed by the Internal Revenue Service during Calendar Year 2011. Returns in the sample were stratified based on: (1) the presence or absence of Schedule C, Profit or Loss From Business (Sole Proprietorship), or Schedule C-EZ, Net Profit From Business, and Schedule F, Farm Income and Expenses; (2) the larger of positive income or negative income (i.e., "adjusted gross income" before statutory adjustments); and (3) tax year. The returns were selected at rates that ranged from 0.1 percent to 100 percent. The 2010 nonfarm sole proprietorship data are based on a sample of 81,026 returns and a population of $23,332,487$ returns. ${ }^{12}$ The corresponding sample and population for the 2009 data were 77,772 and $23,014,214$, respectively.

Since the data presented in this article are estimates based on a sample of returns filed, they are subject to sampling error. To properly use the statistical data estimates provided, the magnitude of the potential sampling error must be known; coefficients of variation (CVs) are used to measure that magnitude. Figure L presents estimated coefficients of variation for the number of returns and money amounts for selected items and industrial sectors. Generally, the smaller the coefficient of variation, the more reliable the estimate is judged to be. The SOI Sampling Methodology and Data Limitations section in this issue of the Bulletin discusses the reliability of estimates based on samples and the use of coefficients of variation for evaluating the precision of estimates based on samples.

[^6]
## Figure L

Nonfarm Sole Proprietorships: Coefficients of Variation for Selected Items, by Selected Industrial Sectors, Tax Year 2010
[Coefficients of variation are in percentages]

| Industrial sector | Coefficients of variation |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total business receipts | Total business deductions | Depreciation [1] | Net income | Deficit |
|  | (1) | (2) | (3) | (4) | (5) |
| All nonfarm industries | 0.58 | 0.65 | 1.46 | 0.77 | 1.43 |
| Construction | 2.30 | 2.44 | 4.58 | 2.58 | 4.96 |
| Specialty trade contractors | 2.74 | 2.96 | 5.57 | 2.97 | 6.90 |
| Wholesale trade (merchant wholesalers) | 4.39 | 4.47 | 9.01 | 6.44 | 12.41 |
| Retail trade | 2.18 | 2.18 | 4.40 | 3.67 | 3.94 |
| Transportation and warehousing | 2.98 | 2.97 | 4.95 | 4.15 | 5.92 |
| Finance and insurance | 2.23 | 2.13 | 8.05 | 4.06 | 6.20 |
| Real estate and rental and leasing | 2.94 | 2.91 | 5.29 | 3.99 | 4.60 |
| Real estate | 3.07 | 3.08 | 6.70 | 4.09 | 4.97 |
| Professional, scientific, and technical services | 1.79 | 2.14 | 4.37 | 2.02 | 4.34 |
| Administrative and support and waste management and remediation services | 2.98 | 3.55 | 7.46 | 2.88 | 6.98 |
| Health care and social assistance | 1.85 | 2.01 | 4.54 | 2.16 | 6.36 |
| Arts, entertainment, and recreation | 3.54 | 3.53 | 5.16 | 4.56 | 5.51 |
| Performing arts, spectator sports, and related industries | 4.07 | 4.10 | 7.23 | 4.87 | 6.48 |
| Other services | 2.84 | 3.22 | 5.88 | 2.77 | 6.14 |
| Personal and laundry services | 3.27 | 3.89 | 8.36 | 3.26 | 8.40 |
| All other sectors | 2.20 | 2.28 | 3.47 | 2.90 | 3.51 |

[1] Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.

## Sole Proprietorship Returns, 2010

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Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment $[1]$ | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| All nonfarm industries | 23,003,656 | 1,195,538,629 | 36,514,474 | 8,185,143 | 33,365,462 | 11,137,979 | 100,881,313 | 267,699,702 |
| Agriculture, forestry, hunting, and fishing | 304,542 | 19,773,577 | 1,738,362 | 112,685 | 187,025 | 275,644 | 1,663,249 | 1,261,252 |
| Animal production (including breeding of cats and dogs) | 44,236 | 1,403,316 | 228,263 | 1,853 | 33,787 | 10,794 | 109,047 | -549,037 |
| Forestry and logging (including forest nurseries, timber tracts) | 47,236 | 4,704,587 | 510,283 | 43,778 | 6,537 | 81,752 | 343,828 | 267,651 |
| Fishing, hunting, and trapping | 74,917 | 3,776,552 | 441,342 | 9,436 | 81,006 | 65,941 | 107,832 | 868,907 |
| Support activities for agriculture and forestry | 138,152 | 9,889,122 | 558,474 | 57,618 | 65,695 | 117,157 | 1,102,541 | 673,730 |
| Mining | 124,951 | 12,206,843 | 907,902 | 34,076 | 68,162 | 189,982 | 874,664 | 1,624,271 |
| Oil and gas extraction | 104,551 | 9,386,217 | 692,218 | 12,415 | 37,802 | 130,345 | 553,660 | 914,502 |
| Other mining | 4,102 | 470,549 | 57,162 | 10,515 | 3,319 | 32,472 | 61,688 | -58,659 |
| Support activities for mining | 16,297 | 2,350,077 | 158,521 | 11,146 | 27,040 | 27,165 | 259,315 | 768,428 |
| Utilities | 5,940 | 443,849 | 35,300 | * 2,931 | 2,253 | 6,299 | 59,491 | 64,132 |
| Construction | 2,659,633 | 162,106,106 | 4,870,830 | 985,843 | 1,285,786 | 1,265,598 | 18,424,626 | 27,605,535 |
| Construction of buildings | 477,591 | 39,770,312 | 949,946 | 155,000 | 238,693 | 388,716 | 4,080,503 | 4,409,544 |
| Heavy and civil engineering construction | 56,456 | 6,309,327 | 370,575 | 79,975 | 42,631 | 157,807 | 748,378 | 217,143 |
| Specialty trade contractors | 2,125,586 | 116,026,466 | 3,550,309 | 750,868 | 1,004,462 | 719,075 | 13,595,745 | 22,978,848 |
| Manufacturing | 335,902 | 24,149,105 | 970,185 | 114,748 | 603,754 | 281,568 | 2,874,613 | 2,643,867 |
| Food manufacturing | 37,649 | 3,513,701 | 131,240 | 18,127 | 90,418 | 28,634 | 307,696 | -16,637 |
| Textile and textile product mills | 11,963 | 578,296 | 44,537 | * 1,618 | * 8,461 | 8,945 | 66,354 | -18,197 |
| Apparel | 22,253 | 747,403 | 20,531 | * 4,765 | 43,171 | 3,673 | 110,101 | 64,551 |
| Leather and allied products | 5,828 | 142,516 | * 3,204 | 0 | 0 | * 40 | * 10,040 | 8,679 |
| Wood products | 33,721 | 2,599,829 | 147,311 | 15,869 | 45,241 | 41,927 | 365,073 | 254,105 |
| Paper products | * 1,011 | * 85,632 | * 661 | * 338 | * 658 | * 300 | * 7,233 | * 3,161 |
| Printing and related support activities | 44,124 | 2,007,799 | 102,111 | 12,849 | 49,530 | 43,533 | 149,702 | 287,984 |
| Petroleum and coal products | 790 | 74,287 | * 6,988 | * 812 | * 383 | * 2,905 | * 4,799 | 108 |
| Chemical manufacturing | 7,211 | 782,103 | 17,698 | 1,521 | 9,250 | 5,880 | 57,889 | 93,678 |
| Plastic and rubber products | 3,679 | 273,033 | * 9,403 | * 23 | * 3,252 | * 1,032 | * 25,851 | 36,403 |
| Nonmetallic mineral products | 15,114 | 972,786 | 38,553 | 4,642 | 20,261 | * 12,449 | 200,695 | 108,219 |
| Primary metal industries | 3,614 | 499,040 | 26,121 | * 1,868 | * 13,086 | * 4,015 | * 30,779 | 12,027 |
| Fabricated metal products | 26,498 | 2,996,000 | 129,935 | 15,227 | 85,834 | 45,346 | 442,724 | 333,242 |
| Machinery | 26,606 | 2,247,821 | 89,747 | 23,793 | 63,787 | 28,295 | 274,031 | 377,974 |
| Computer and electronic products | 9,816 | 351,197 | 6,694 | * 263 | * 11,193 | * 4,991 | 26,592 | 150,650 |
| Electrical equipment, appliances, and components | 4,743 | 774,853 | 8,339 | * 1,705 | 13,749 | 7,997 | 54,668 | 128,798 |
| Transportation equipment | 4,359 | 543,604 | 14,743 | * 791 | 23,061 | 2,251 | 49,621 | -393 |
| Furniture and related products | 18,789 | 1,530,739 | 30,927 | * 4,254 | 33,216 | 10,339 | 161,251 | 438,587 |
| Miscellaneous manufacturing | 58,132 | 3,428,467 | 141,443 | 6,282 | 89,204 | 29,018 | 529,515 | 380,930 |
| Wholesale trade (merchant wholesalers) | 343,563 | 51,676,590 | 697,937 | 153,798 | 782,948 | 224,761 | 1,893,834 | 4,508,198 |
| Durable goods, including machinery, wood, metals, etc. | 138,199 | 19,786,471 | 232,946 | 71,287 | 332,504 | 110,977 | 823,638 | 1,390,093 |
| Nondurable goods, including food, fiber, chemicals, etc. | 126,769 | 24,287,058 | 326,699 | 57,609 | 357,665 | 97,371 | 879,961 | 1,768,854 |
| Wholesale electronic markets and agents and brokers | 78,595 | 7,603,061 | 138,292 | 24,903 | 92,779 | 16,413 | 190,234 | 1,349,250 |

Footnotes at end of table.

# Sole Proprietorship Returns, 2010 

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Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent <br> paid on <br> machinery <br> and <br> equipment <br> $[1]$ <br> 12$)$ | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| All nonfarm industries | 17,006,770 | 1,000,358,647 | 22,147,202 | 5,991,125 | 25,496,938 | 6,359,590 | 78,552,382 | 323,215,331 |
| Agriculture, forestry, hunting, and fishing | 187,355 | 15,454,298 | 898,645 | 76,531 | 108,643 | 125,786 | 1,311,593 | 2,985,814 |
| Animal production (including breeding of cats and dogs) | 13,173 | 739,015 | 29,438 | * 1,693 | * 6,459 | 1,933 | * 74,896 | 71,810 |
| Forestry and logging (including forest nurseries, timber tracts) | 28,947 | 3,411,747 | 275,085 | 22,389 | 2,888 | 27,858 | 230,343 | 526,184 |
| Fishing, hunting, and trapping | 49,390 | 3,185,557 | 293,683 | 8,355 | 39,842 | 27,135 | 78,519 | 1,164,805 |
| Support activities for agriculture and forestry | 95,846 | 8,117,980 | 300,439 | 44,094 | 59,455 | 68,860 | 927,834 | 1,223,015 |
| Mining | 94,607 | 9,193,886 | 482,191 | 16,258 | 44,824 | 88,091 | 671,937 | 2,931,585 |
| Oil and gas extraction | 79,223 | 6,949,953 | 377,107 | 7,885 | 21,769 | 71,097 | 432,294 | 2,037,311 |
| Other mining | 380 | 208,773 | 16,714 | * 2,366 | * 218 | * 1,234 | * 31,054 | 55,284 |
| Support activities for mining | 15,005 | 2,035,159 | 88,371 | 6,008 | 22,837 | 15,761 | 208,589 | 838,990 |
| Utilities | 3,111 | 374,585 | 7,626 | * 2,250 | * 831 | * 2,247 | * 38,821 | 106,384 |
| Construction | 2,206,920 | 138,413,033 | 3,591,796 | 726,202 | 1,038,515 | 781,936 | 14,918,923 | 33,169,456 |
| Construction of buildings | 391,633 | 32,425,528 | 673,938 | 89,713 | 184,433 | 203,810 | 3,464,767 | 6,344,343 |
| Heavy and civil engineering construction | 37,823 | 4,251,577 | 222,967 | 52,029 | 29,280 | 49,806 | 452,822 | 828,678 |
| Specialty trade contractors | 1,777,464 | 101,735,928 | 2,694,891 | 584,460 | 824,802 | 528,320 | 11,001,334 | 25,996,435 |
| Manufacturing | 211,188 | 18,943,790 | 586,265 | 53,482 | 423,364 | 156,073 | 1,941,011 | 3,974,487 |
| Food manufacturing | 18,419 | 2,692,358 | 53,690 | 11,662 | 52,550 | 11,138 | 186,513 | 277,445 |
| Textile and textile product mills | 7,267 | 447,393 | 29,914 | * 144 | * 6,205 | * 1,523 | * 34,261 | 72,710 |
| Apparel | 14,399 | 452,719 | * 8,339 | * 4,384 | * 28,786 | * 2,111 | * 32,755 | 123,417 |
| Leather and allied products | * 3,196 | * 52,488 | * 334 | 0 | 0 | 0 | 0 | * 27,810 |
| Wood products | 21,024 | 2,171,889 | 96,553 | * 11,125 | 19,492 | 33,860 | 275,175 | 349,208 |
| Paper products | * 1,007 | * 25,707 | 0 | 0 | 0 | 0 | 0 | * 5,709 |
| Printing and related support activities | 29,388 | 1,437,663 | 40,635 | 3,101 | 37,065 | 28,186 | 73,351 | 376,697 |
| Petroleum and coal products | * 606 | * 27,070 | * 36 | 0 | * 2 | * 27 | * 932 | * 9,559 |
| Chemical manufacturing | 4,795 | 719,386 | 7,518 | 1,131 | * 8,105 | 3,957 | 52,120 | 120,489 |
| Plastic and rubber products | 3,624 | 244,329 | * 7,896 | * 23 | * 2,019 | * 652 | * 21,483 | 46,563 |
| Nonmetallic mineral products | 10,595 | 778,535 | 19,589 | * 3,348 | * 11,571 | * 5,276 | * 137,442 | 144,281 |
| Primary metal industries | * 1,561 | * 391,451 | * 20,635 | * 467 | * 12,937 | * 795 | * 18,284 | * 42,819 |
| Fabricated metal products | 19,753 | 2,646,810 | 110,824 | 6,640 | 80,646 | 22,312 | 371,937 | 464,267 |
| Machinery | 17,832 | 1,868,136 | 74,590 | 5,079 | 38,007 | 16,524 | 212,020 | 479,793 |
| Computer and electronic products | 3,666 | 324,140 | 6,012 | * 259 | * 10,606 | * 4,256 | * 24,580 | 163,517 |
| Electrical equipment, appliances, and components | 4,351 | 589,792 | 5,200 | * 215 | * 11,816 | * 2,675 | * 26,046 | 176,209 |
| Transportation equipment | 2,220 | 396,742 | * 7,727 | * 537 | * 17,300 | * 1,028 | * 29,659 | 24,451 |
| Furniture and related products | 11,240 | 1,235,342 | 14,037 | * 1,431 | * 24,243 | * 3,071 | 111,389 | 504,006 |
| Miscellaneous manufacturing | 36,245 | 2,441,839 | 82,736 | 3,938 | 62,016 | 18,681 | 333,064 | 565,537 |
| Wholesale trade (merchant wholesalers) | 236,064 | 43,782,478 | 452,854 | 121,409 | 614,851 | 134,851 | 1,456,869 | 5,882,684 |
| Durable goods, including machinery, wood, metals, etc. | 82,613 | 16,978,321 | 148,814 | 63,047 | 240,359 | 57,829 | 672,822 | 1,914,081 |
| Nondurable goods, including food, fiber, chemicals, etc. | 91,088 | 19,945,542 | 173,282 | 36,988 | 304,511 | 65,142 | 636,321 | 2,460,656 |
| Wholesale electronic markets and agents and brokers | 62,364 | 6,858,615 | 130,759 | 21,374 | 69,980 | 11,879 | 147,726 | 1,507,947 |

[^7]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples—money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction $[1,2]$ | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Retail trade | 2,276,369 | 181,818,353 | 2,531,682 | 641,791 | 5,735,744 | 1,442,417 | 9,338,859 | 10,940,109 |
| Motor vehicle and parts dealers | 144,726 | 38,167,748 | 425,177 | 69,840 | 651,143 | 341,094 | 1,588,737 | 1,758,437 |
| Furniture and home furnishing stores | 44,351 | 4,407,487 | 53,710 | 10,603 | 214,065 | 48,387 | 347,713 | 364,562 |
| Electronic and appliance stores | 37,050 | 3,774,001 | 51,487 | 7,931 | 139,161 | 26,296 | 260,523 | 307,263 |
| Building material and garden equipment and supplies dealers | 36,515 | 6,732,701 | 162,146 | 11,099 | 80,111 | 84,178 | 702,991 | 511,784 |
| Food and beverage stores | 108,310 | 26,511,960 | 234,660 | 99,838 | 786,898 | 180,108 | 1,598,426 | 944,218 |
| Health and personal care stores | 143,701 | 8,991,663 | 133,113 | 56,876 | 273,317 | 48,619 | 664,996 | 726,848 |
| Gasoline stations | 15,858 | 22,859,548 | 203,989 | 26,449 | 301,043 | 146,048 | 817,302 | 216,889 |
| Clothing and accessories stores | 139,097 | 10,154,973 | 143,220 | 22,164 | 999,079 | 87,686 | 695,014 | 498,135 |
| Sporting goods, hobby, book, and music stores | 103,438 | 7,405,179 | 156,248 | 20,651 | 307,553 | 69,902 | 379,410 | 207,273 |
| General merchandise stores | 25,591 | 2,756,204 | 39,344 | 10,383 | 96,424 | 26,323 | 107,701 | 126,477 |
| Miscellaneous store retailers | 562,310 | 31,089,342 | 460,557 | 233,607 | 1,512,648 | 251,493 | 1,673,051 | 3,560,893 |
| Nonstore retailers | 915,421 | 18,967,546 | 468,032 | 72,350 | 374,302 | 132,283 | 502,995 | 1,717,329 |
| Transportation and warehousing | 1,066,092 | 76,398,627 | 4,888,007 | 2,206,039 | 657,663 | 940,824 | 4,113,278 | 9,273,201 |
| Air and rail transportation | 15,676 | 1,705,360 | 552,647 | 8,511 | 30,445 | 81,848 | 69,026 | -163,950 |
| Water transportation | 4,552 | 1,303,071 | 182,571 | 4,543 | 5,890 | 34,348 | 151,749 | 202,877 |
| Truck transportation | 574,668 | 57,647,162 | 3,436,084 | 1,365,484 | 372,462 | 580,560 | 3,073,053 | 6,414,274 |
| Other transit and ground transportation | 216,778 | 6,689,588 | 332,058 | 764,929 | 74,805 | 142,514 | 327,689 | 1,642,345 |
| Pipeline transportation | * 3 | * 14,603 | * 491 | 0 | * 525 | * 157 | * 5,427 | *-210 |
| Scenic and sightseeing transportation | 11,029 | 376,976 | 81,291 | * 3,220 | 28,133 | 27,222 | * 27,710 | -26,871 |
| Support activities for transportation (including motor vehicle towing) | 53,639 | 3,217,785 | 173,121 | 12,021 | 65,898 | 45,823 | 327,980 | 187,429 |
| Couriers and messengers | 181,166 | 4,928,239 | 105,847 | 42,202 | 58,492 | 13,904 | 74,779 | 915,575 |
| Warehousing and storage facilities | 8,581 | 515,844 | 23,897 | 5,130 | 21,014 | 14,449 | 55,863 | 101,731 |
| Information | 363,185 | 10,804,964 | 440,670 | 76,347 | 275,816 | 65,765 | 808,290 | 2,644,835 |
| Publishing industries (except internet) | 67,727 | 2,042,150 | 51,449 | 2,575 | 39,781 | 5,285 | 328,508 | 247,434 |
| Motion picture and sound recording | 110,677 | 2,684,144 | 200,640 | 51,803 | 90,118 | 33,943 | 90,552 | 552,706 |
| Broadcasting (except internet) and telecommunications and internet service providers | 93,362 | 3,696,389 | 129,763 | 12,150 | 103,842 | 19,865 | 243,404 | 1,203,133 |
| Data processing, internet publishing and broadcasting, and web search portals | 91,418 | 2,382,280 | 58,818 | 9,819 | 42,075 | 6,672 | 145,826 | 641,563 |
| Finance and insurance | 642,332 | 75,141,560 | 786,514 | 188,647 | 1,469,660 | 539,343 | 4,254,337 | 15,935,211 |
| Credit intermediation and related activities | 51,200 | 2,711,768 | 67,894 | 22,845 | 86,864 | 72,328 | 172,797 | 554,126 |
| Securities, commodity contracts, and other financial investments | 165,919 | 45,191,448 | 301,358 | 61,783 | 504,365 | 219,255 | 1,402,613 | 5,474,551 |
| Investment bankers and securities dealers | 5,034 | 3,191,084 | 4,411 | 250 | 19,487 | 1,434 | 50,142 | 238,764 |
| Securities brokers | 14,466 | 3,839,182 | 10,582 | 7,667 | 32,175 | 13,349 | 132,152 | 493,980 |
| Commodity contracts brokers and dealers | 7,576 | 1,157,511 | 10,587 | * 3,319 | 34,323 | 2,404 | 45,573 | 190,970 |
| Securities and commodity exchanges | 5,306 | 670,903 | 14,161 | * 401 | * 5,113 | 5,803 | * 19,105 | 8,601 |
| Other financial investment activities (investment advice) | 133,537 | 36,332,769 | 261,617 | 50,146 | 413,267 | 196,265 | 1,155,642 | 4,542,236 |
| Insurance agents, brokers, and related activities | 425,213 | 27,238,344 | 417,261 | 104,020 | 878,432 | 247,759 | 2,678,927 | 9,906,535 |
| Insurance agencies and brokerages | 331,868 | 23,894,375 | 347,293 | 92,557 | 801,883 | 206,051 | 2,491,052 | 8,837,431 |
| Other insurance related activities and other financial vehicles | 93,345 | 3,343,969 | 69,969 | 11,463 | 76,549 | 41,708 | 187,875 | 1,069,104 |

Footnotes at end of table.

# Sole Proprietorship Returns, 2010 

Statistics of Income Bulletin | Summer 2012

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction $[1,2]$ | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Retail trade | 1,235,563 | 142,870,720 | 1,340,050 | 405,063 | 3,855,024 | 788,547 | 6,656,428 | 18,050,270 |
| Motor vehicle and parts dealers | 105,869 | 29,996,931 | 227,715 | 36,257 | 470,816 | 194,940 | 1,074,725 | 2,518,959 |
| Furniture and home furnishing stores | 27,135 | 3,366,299 | 22,430 | 8,447 | 128,808 | 14,162 | 230,020 | 513,067 |
| Electronic and appliance stores | 19,918 | 2,922,133 | 19,869 | * 1,650 | 106,797 | 14,179 | 212,929 | 453,080 |
| Building material and garden equipment and supplies dealers | 24,168 | 5,727,183 | 112,767 | 5,628 | 65,616 | 51,460 | 556,890 | 691,099 |
| Food and beverage stores | 75,152 | 21,475,937 | 167,675 | 77,902 | 615,495 | 128,410 | 1,236,732 | 1,391,217 |
| Health and personal care stores | 74,268 | 7,694,381 | 66,760 | 45,857 | 200,142 | 29,059 | 512,051 | 1,169,135 |
| Gasoline stations | 11,716 | 16,116,236 | 99,515 | 18,527 | 203,798 | 82,060 | 561,649 | 412,122 |
| Clothing and accessories stores | 73,441 | 8,228,437 | 79,635 | 14,147 | 720,506 | 46,216 | 470,264 | 1,112,400 |
| Sporting goods, hobby, book, and music stores | 45,222 | 5,487,459 | 70,271 | 10,638 | 148,713 | 31,461 | 199,744 | 671,422 |
| General merchandise stores | 18,206 | 2,154,207 | 25,705 | 9,481 | 73,424 | 17,558 | 65,403 | 263,826 |
| Miscellaneous store retailers | 327,088 | 25,044,265 | 236,550 | 137,109 | 894,811 | 130,669 | 1,188,969 | 5,060,872 |
| Nonstore retailers | 433,379 | 14,657,253 | 211,159 | 39,419 | 226,099 | 48,374 | 347,050 | 3,793,070 |
| Transportation and warehousing | 827,817 | 63,522,683 | 2,964,666 | 1,798,653 | 417,385 | 588,420 | 2,933,176 | 13,030,912 |
| Air and rail transportation | 11,717 | 1,211,241 | 34,858 | 4,066 | 6,535 | 5,811 | 27,603 | 387,527 |
| Water transportation | 2,943 | 1,162,428 | 129,902 | * 4,395 | 4,077 | 23,051 | 123,008 | 265,927 |
| Truck transportation | 455,440 | 48,105,182 | 2,390,694 | 1,019,167 | 231,291 | 387,771 | 2,157,858 | 8,635,340 |
| Other transit and ground transportation | 179,291 | 5,883,640 | 200,043 | 727,001 | 59,312 | 124,743 | 271,057 | 1,903,138 |
| Pipeline transportation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Scenic and sightseeing transportation | 5,154 | 266,959 | * 18,196 | * 2,787 | * 23,993 | * 10,176 | * 16,050 | 44,477 |
| Support activities for transportation (including motor vehicle towing) | 39,252 | 2,487,675 | 117,676 | 7,709 | 55,207 | 24,023 | 271,526 | 394,828 |
| Couriers and messengers | 126,795 | 4,016,203 | 63,887 | 30,906 | 24,315 | * 7,665 | * 28,840 | 1,256,191 |
| Warehousing and storage facilities | 7,226 | 389,355 | 9,411 | 2,622 | * 12,654 | * 5,180 | 37,235 | 143,484 |
| Information | 243,881 | 9,249,551 | 274,512 | 51,337 | 197,042 | 31,727 | 385,077 | 3,715,572 |
| Publishing industries (except internet) | 41,258 | 1,529,455 | 39,850 | * 266 | 30,220 | 1,864 | 95,624 | 549,064 |
| Motion picture and sound recording | 68,941 | 2,307,840 | 104,151 | 37,539 | 49,109 | 18,172 | 68,569 | 966,355 |
| Broadcasting (except internet) and telecommunications and internet service providers | 69,329 | 3,272,581 | 90,618 | 6,223 | 88,352 | 8,891 | 149,132 | 1,391,238 |
| Data processing, internet publishing and broadcasting, and web search portals | 64,353 | 2,139,675 | 39,892 | * 7,309 | 29,362 | 2,800 | 71,751 | 808,915 |
| Finance and insurance | 415,020 | 48,784,526 | 543,570 | 142,901 | 1,223,746 | 283,746 | 3,601,046 | 18,459,979 |
| Credit intermediation and related activities | 36,735 | 2,161,515 | 41,573 | 2,995 | 69,590 | 29,497 | 103,902 | 766,135 |
| Securities, commodity contracts, and other financial investments | 89,765 | 22,514,693 | 172,698 | 45,026 | 402,932 | 62,693 | 1,141,606 | 6,923,902 |
| Investment bankers and securities dealers | 2,066 | 568,738 | 2,629 | * 202 | 15,168 | * 674 | 44,510 | 291,512 |
| Securities brokers | 9,093 | 2,533,314 | 8,856 | * 5,151 | 29,844 | 2,750 | 123,743 | 555,901 |
| Commodity contracts brokers and dealers | 3,435 | 834,427 | 4,211 | * 3,248 | 32,077 | * 572 | 36,353 | 298,373 |
| Securities and commodity exchanges | 1,135 | 361,615 | * 4,538 | * 401 | * 3,846 | * 1,222 | * 13,944 | 43,466 |
| Other financial investment activities (investment advice) | 74,036 | 18,216,599 | 152,465 | 36,025 | 321,996 | 57,475 | 923,056 | 5,734,651 |
| Insurance agents, brokers, and related activities | 288,519 | 24,108,318 | 329,298 | 94,880 | 751,224 | 191,556 | 2,355,537 | 10,769,942 |
| Insurance agencies and brokerages | 235,310 | 21,326,423 | 276,715 | 86,103 | 701,699 | 173,869 | 2,214,418 | 9,447,085 |
| Other insurance related activities and other financial vehicles | 53,209 | 2,781,895 | 52,584 | 8,777 | 49,524 | 17,687 | 141,119 | 1,322,857 |

[^8]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> of returns | Business receipts | Depreciation deduction [1,2] | ```Rent paid on machinery and equipment [1]``` | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Real estate and rental and leasing | 1,221,141 | 53,533,553 | 2,807,871 | 369,403 | 982,804 | 1,324,086 | 2,306,928 | 14,267,647 |
| Real estate | 1,152,743 | 49,534,315 | 1,646,942 | 308,165 | 844,003 | 1,128,799 | 1,958,059 | 14,301,959 |
| Lessors of real estate (including miniwarehouses and self storage) | 44,977 | 2,040,501 | 277,518 | 26,090 | 41,206 | 341,316 | 114,701 | 32,589 |
| Offices of real estate agents, brokers, property managers, and appraisers | 853,262 | 34,979,333 | 836,368 | 230,045 | 600,865 | 402,296 | 1,115,057 | 12,859,938 |
| Other activities related to real estate | 254,504 | 12,514,481 | 533,055 | 52,030 | 201,931 | 385,187 | 728,301 | 1,409,432 |
| Rental and leasing services | 68,398 | 3,999,238 | 1,160,930 | 61,237 | 138,801 | 195,287 | 348,869 | -34,312 |
| Automotive equipment rental and leasing | 18,991 | 531,444 | 199,643 | 3,117 | 6,451 | 26,763 | 11,038 | -13,286 |
| Consumer electronics and appliances rental | * 2,614 | * 100,851 | * 7,418 | 0 | * 561 | * 168 | * 2,274 | * 8,585 |
| Formal wear and costume rental | * 40 | * 1,343 | * 131 | 0 | * 794 | 0 | 0 | *-9 |
| Video tape and disc rental | 2,636 | 259,620 | * 8,031 | * 596 | * 23,226 | * 3,906 | * 35,637 | 6,184 |
| General rental centers and other consumer goods rental | 20,420 | 1,141,258 | 150,519 | 27,607 | 49,692 | 27,741 | 123,552 | 69,519 |
| Commercial and industrial machinery and equipment rental and leasing | ** 23,696 | ** 1,964,722 | ** 795,189 | ** 29,917 | ** 58,077 | ** 136,708 | ** 176,368 | ** -105,305 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | ** | ** | ** | ** | ** | ** | ** | ** |
| Professional, scientific, and technical services | 3,228,370 | 165,244,459 | 3,953,985 | 711,580 | 3,840,714 | 930,498 | 13,074,758 | 70,724,553 |
| Legal services | 355,640 | 38,530,701 | 436,188 | 153,979 | 1,668,111 | 215,499 | 4,441,565 | 16,558,462 |
| Offices of certified public accountants | 43,031 | 3,630,220 | 84,934 | 19,937 | 119,396 | 18,636 | 548,837 | 1,593,094 |
| Other accounting services | 339,211 | 9,185,121 | 197,839 | 42,960 | 285,612 | 65,814 | 792,053 | 3,729,139 |
| Architectural, engineering, and related services | 267,546 | 13,704,576 | 464,837 | 72,106 | 245,762 | 102,832 | 1,418,568 | 4,838,204 |
| Architectural services | 91,827 | 5,033,454 | 256,411 | 33,228 | 122,569 | 32,187 | 664,109 | 1,272,173 |
| Engineering services | 94,625 | 5,616,988 | 144,669 | 18,560 | 103,704 | 47,202 | 566,883 | 2,256,500 |
| Drafting, building inspections, and geophysical surveying | 61,645 | 2,248,306 | 28,916 | * 9,687 | * 12,032 | * 11,070 | 64,870 | 1,196,547 |
| Surveying and mapping (except geophysical) services | 15,070 | 333,956 | * 13,441 | * 8,953 | * 3,656 | * 8,489 | * 80,606 | 54,959 |
| Testing laboratories | 4,379 | 471,872 | 21,401 | * 1,677 | * 3,802 | * 3,883 | * 42,099 | 58,026 |
| Specialized design services | 229,185 | 7,465,062 | 241,710 | 26,904 | 155,278 | 43,912 | 341,769 | 2,198,212 |
| Computer systems design services | 236,760 | 9,371,251 | 283,061 | 50,873 | 107,378 | 25,424 | 826,459 | 4,097,343 |
| Other professional, scientific, and technical services | 1,756,996 | 83,357,529 | 2,245,415 | 344,822 | 1,259,176 | 458,381 | 4,705,507 | 37,710,098 |
| Management, scientific, and technical consulting services | 945,733 | 45,406,333 | 988,250 | 151,384 | 514,062 | 232,144 | 1,583,801 | 25,213,205 |
| Scientific research and development services | 38,090 | 1,078,802 | 95,799 | 5,258 | 28,800 | 2,242 | 139,971 | 260,047 |
| Advertising and related services | 118,329 | 8,746,827 | 137,834 | 26,739 | 150,599 | 53,655 | 428,553 | 1,775,672 |
| Market research and public opinion polling | 42,432 | 1,163,047 | 13,855 | * 16,960 | 9,786 | * 5,706 | 65,512 | 568,552 |
| Other miscellaneous services | 612,412 | 26,962,519 | 1,009,677 | 144,481 | 555,929 | 164,633 | 2,487,669 | 9,892,622 |

Footnotes at end of table

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> of returns | Business receipts | Depreciation deduction $[1,2]$ | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest <br> paid deduction [1,3] | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Real estate and rental and leasing | 755,067 | 42,871,252 | 1,273,005 | 255,349 | 660,001 | 515,164 | 1,469,007 | 19,267,523 |
| Real estate | 721,177 | 40,243,127 | 907,062 | 231,451 | 605,370 | 439,272 | 1,234,905 | 18,630,931 |
| Lessors of real estate (including miniwarehouses and self storage) | 19,149 | 1,302,288 | 127,304 | 17,509 | 20,753 | 120,783 | 30,281 | 503,795 |
| Offices of real estate agents, brokers, property managers, and appraisers | 555,124 | 30,300,960 | 528,663 | 190,678 | 473,922 | 223,559 | 800,724 | 14,952,333 |
| Other activities related to real estate | 146,904 | 8,639,879 | 251,095 | 23,264 | 110,694 | 94,931 | 403,900 | 3,174,802 |
| Rental and leasing services | 33,889 | 2,628,125 | 365,943 | 23,898 | 54,632 | 75,891 | 234,102 | 636,592 |
| Automotive equipment rental and leasing | 9,831 | 340,484 | 42,474 | * 685 | * 317 | 5,750 | * 6,722 | 85,028 |
| Consumer electronics and appliances rental | * 1,291 | * 20,590 | * 2,424 | 0 | 0 | 0 | 0 | * 10,937 |
| Formal wear and costume rental | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Video tape and disc rental | * 1,854 | * 247,376 | * 5,878 | * 596 | * 17,398 | * 1,020 | * 35,637 | * 31,143 |
| General rental centers and other consumer goods rental | 9,793 | 958,280 | 57,158 | * 14,608 | 26,814 | 10,636 | 101,025 | 228,495 |
| Commercial and industrial machinery and equipment rental and leasing | 11,120 | 1,061,394 | 258,009 | 8,009 | 10,102 | 58,485 | 90,718 | 280,989 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Professional, scientific, and technical services | 2,391,342 | 152,053,845 | 2,700,139 | 553,293 | 3,237,188 | 687,838 | 10,798,699 | 76,763,761 |
| Legal services | 287,161 | 36,492,673 | 345,291 | 137,599 | 1,495,900 | 170,051 | 3,957,169 | 17,157,406 |
| Offices of certified public accountants | 33,680 | 3,325,043 | 55,219 | 17,136 | 109,123 | 16,543 | 444,225 | 1,703,699 |
| Other accounting services | 267,085 | 8,263,960 | 154,473 | 37,107 | 252,387 | 56,835 | 658,498 | 4,050,790 |
| Architectural, engineering, and related services | 204,411 | 12,251,419 | 323,601 | 38,813 | 211,724 | 71,955 | 1,129,529 | 5,345,989 |
| Architectural services | 62,635 | 4,232,452 | 154,847 | 16,187 | 117,074 | 16,003 | 541,552 | 1,457,044 |
| Engineering services | 74,038 | 5,222,238 | 107,541 | 12,995 | 82,302 | 38,701 | 439,641 | 2,465,647 |
| Drafting, building inspections, and geophysical surveying | 51,804 | 2,036,075 | 26,660 | * 8,865 | * 5,320 | * 11,014 | * 54,629 | 1,234,845 |
| Surveying and mapping (except geophysical) services | 11,892 | 292,583 | * 13,270 | * 766 | * 3,656 | * 2,508 | * 51,609 | 120,257 |
| Testing laboratories | 4,043 | 468,071 | * 21,284 | 0 | * 3,373 | * 3,729 | * 42,099 | 68,196 |
| Specialized design services | 159,090 | 6,271,549 | 132,923 | 17,506 | 121,475 | 18,725 | 267,033 | 2,588,441 |
| Computer systems design services | 183,526 | 8,643,050 | 231,613 | 35,126 | 83,212 | 17,288 | 502,938 | 4,517,669 |
| Other professional, scientific, and technical services | 1,256,388 | 76,806,151 | 1,457,018 | 270,005 | 963,367 | 336,440 | 3,839,307 | 41,399,767 |
| Other professional, scientific, and technical services | 674,680 | 42,716,083 | 670,639 | 107,161 | 384,445 | 170,640 | 1,219,231 | 27,324,532 |
| Scientific research and development services | 25,149 | 869,324 | 28,554 | 3,688 | 17,055 | * 696 | 75,927 | 447,195 |
| Advertising and related services | 88,217 | 7,542,737 | 82,071 | 16,906 | 125,931 | 36,723 | 357,139 | 2,032,603 |
| Market research and public opinion polling | 33,264 | 1,066,218 | 9,791 | * 16,755 | 5,499 | * 5,333 | 49,619 | 604,465 |
| Other miscellaneous services | 435,078 | 24,611,789 | 665,963 | 125,496 | 430,438 | 123,048 | 2,137,392 | 10,990,971 |

[^9]
## Sole Proprietorship Returns, 2010

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Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> of returns | Business receipts | Depreciation deduction $[1,2]$ | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income less deficit |
| Administrative and support and waste management and remediation services | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|  | 2,408,340 | 61,015,576 | 2,438,344 | 404,715 | 748,528 | 434,415 | 6,548,759 | 18,995,249 |
| Administrative and support services | 2,388,115 | 58,533,778 | 2,133,340 | 386,389 | 725,113 | 378,487 | 6,271,981 | 18,672,262 |
| Waste management and remediation services | 20,225 | 2,481,798 | 305,003 | 18,326 | 23,415 | 55,927 | 276,778 | 322,987 |
| Educational services | 668,896 | 9,400,103 | 299,845 | 74,214 | 567,900 | 78,882 | 561,176 | 3,364,990 |
| Health care and social assistance | 2,191,950 | 120,163,144 | 2,902,505 | 699,159 | 5,307,093 | 1,114,289 | 17,100,293 | 48,663,756 |
| Ambulatory health care services | 1,115,007 | 97,042,570 | 2,311,780 | 495,200 | 4,519,587 | 773,015 | 14,432,902 | 40,797,106 |
| Offices of physicians (except mental health specialists) | 182,295 | 32,101,253 | 558,919 | 171,070 | 1,292,009 | 158,976 | 4,318,540 | 15,196,233 |
| Offices of physicians, mental health specialists | 26,450 | 2,567,935 | 77,194 | 24,982 | 119,772 | 13,630 | 108,985 | 1,506,059 |
| Offices of dentists | 95,369 | 28,044,985 | 991,676 | 81,385 | 1,175,887 | 378,022 | 6,221,144 | 9,594,397 |
| Offices of chiropractors | 49,922 | 5,409,777 | 125,790 | 21,315 | 493,500 | 83,067 | 581,479 | 2,059,856 |
| Offices of optometrists | 18,658 | 4,013,028 | 97,705 | 12,880 | 256,242 | 31,659 | 657,526 | 1,161,601 |
| Offices of mental health practitioners and social therapists | 185,180 | 9,745,331 | 154,239 | 54,961 | 652,355 | 30,574 | 788,848 | 5,122,031 |
| Offices of podiatrists | 8,188 | 1,485,756 | 29,465 | 6,643 | 116,874 | 9,377 | 181,908 | 587,237 |
| Outpatient care centers and other miscellaneous health practitioners | 172,223 | 5,576,625 | 131,850 | 72,432 | 292,106 | 20,669 | 483,136 | 2,254,904 |
| Medical and diagnostic laboratories | 27,373 | 1,052,752 | 25,460 | 12,374 | 35,730 | 9,817 | 124,168 | 408,425 |
| Home health care services | 310,096 | 5,672,642 | 81,392 | 25,761 | 52,293 | 33,768 | 758,270 | 2,403,508 |
| Other ambulatory health care services (including ambulance services, blood and organ banks) | 39,253 | 1,372,486 | 38,092 | 11,397 | 32,820 | 3,457 | 208,897 | 502,855 |
| Hospitals | 6,879 | 541,377 | 13,920 | * 878 | 7,270 | * 2,922 | 97,882 | 299,879 |
| Nursing and residential care facilities | 66,913 | 4,848,587 | 136,565 | 54,108 | 281,082 | 157,811 | 1,234,987 | 254,914 |
| Social assistance | 1,003,151 | 17,730,610 | 440,240 | 148,973 | 499,154 | 180,539 | 1,334,522 | 7,311,857 |
| Arts, entertainment, and recreation | 1,402,872 | 31,270,559 | 1,799,102 | 270,323 | 979,951 | 338,620 | 1,629,490 | 8,033,014 |
| Performing arts, spectator sports, and related industries | 1,157,465 | 23,394,499 | 1,182,554 | 177,088 | 499,087 | 153,038 | 766,749 | 7,656,863 |
| Museums, historical sites, and similar institutions | 6,043 | 172,364 | * 1,341 | * 12 | * 505 | * 853 | * 1,640 | 35,777 |
| Amusement, gambling, and recreation industries | 239,363 | 7,703,696 | 615,207 | 93,223 | 480,359 | 184,729 | 861,101 | 340,373 |
| Accommodation, food services, and drinking places | 431,068 | 47,127,039 | 1,863,818 | 293,717 | 3,375,519 | 833,763 | 8,634,550 | 1,511,795 |
| Accommodation | 49,306 | 4,722,927 | 594,611 | 15,255 | 150,990 | 419,373 | 699,212 | 55,696 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns) | 23,755 | 3,628,706 | 438,202 | 14,952 | 121,674 | 365,669 | 603,773 | 8,149 |
| RV (recreational vehicle) parks and recreational camps | 16,922 | 536,253 | 116,832 | 236 | 3,843 | 27,226 | 37,673 | -19,034 |
| Rooming and boarding houses | 8,630 | 557,968 | 39,577 | * 66 | * 25,473 | 26,477 | 57,766 | 66,581 |
| Food services and drinking places | 381,762 | 42,404,111 | 1,269,208 | 278,462 | 3,224,529 | 414,390 | 7,935,338 | 1,456,099 |

[^10]
# Sole Proprietorship Returns, 2010 

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Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> of returns | Business receipts | Depreciation deduction $[1,2]$ | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income |
| Administrative and support and waste management and remediation services | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
|  | 1,972,823 | 53,531,169 | 1,598,990 | 286,581 | 521,929 | 265,747 | 4,891,946 | 22,065,592 |
| Administrative and support services | 1,958,782 | 51,484,830 | 1,357,404 | 271,747 | 509,269 | 215,299 | 4,693,721 | 21,712,077 |
| Waste management and remediation services | 14,041 | 2,046,339 | 241,586 | 14,833 | 12,660 | 50,448 | 198,225 | 353,514 |
| Educational services | 526,778 | 8,195,072 | 164,603 | 42,517 | 384,180 | 21,449 | 389,840 | 4,262,621 |
| Health care and social assistance | 1,863,975 | 112,136,630 | 2,330,053 | 481,758 | 4,633,334 | 901,460 | 15,308,543 | 51,881,240 |
| Ambulatory health care services | 920,124 | 92,066,805 | 1,912,968 | 401,574 | 4,091,697 | 653,696 | 13,444,114 | 42,507,373 |
| Offices of physicians (except mental health specialists) | 154,449 | 30,476,682 | 440,753 | 160,401 | 1,173,756 | 132,149 | 3,963,514 | 15,610,599 |
| Offices of physicians, mental health specialists | 22,347 | 2,457,472 | 53,593 | 5,505 | 108,836 | 13,172 | 103,477 | 1,548,309 |
| Offices of dentists | 83,847 | 27,263,084 | 859,448 | 76,586 | 1,115,253 | 338,294 | 6,092,355 | 9,785,898 |
| Offices of chiropractors | 43,078 | 5,069,852 | 107,543 | 20,305 | 448,678 | 82,064 | 562,281 | 2,102,570 |
| Offices of optometrists | 16,386 | 3,696,348 | 93,310 | 12,281 | 226,368 | 29,618 | 594,797 | 1,177,937 |
| Offices of mental health practitioners and social therapists | 154,916 | 9,297,330 | 140,327 | 53,360 | 593,996 | 22,748 | 676,754 | 5,283,823 |
| Offices of podiatrists | 7,262 | 1,403,089 | 28,666 | 6,643 | 116,874 | 9,377 | 176,645 | 591,751 |
| Outpatient care centers and other miscellaneous health practitioners | 132,083 | 5,188,320 | 99,064 | 41,021 | 228,413 | 14,408 | 424,241 | 2,593,509 |
| Medical and diagnostic laboratories | 18,755 | 988,778 | 14,862 | 5,133 | 28,930 | 4,047 | 111,274 | 484,222 |
| Home health care services | 255,696 | 4,957,307 | 48,009 | 10,885 | 31,102 | 5,244 | 568,518 | 2,747,922 |
| Other ambulatory health care services (including ambulance services, blood and organ banks) | 31,305 | 1,268,544 | 27,393 | 9,454 | 19,492 | 2,574 | 170,258 | 580,835 |
| Hospitals | 6,876 | 515,855 | 12,024 | * 753 | * 6,712 | * 2,468 | * 88,821 | 300,906 |
| Nursing and residential care facilities | 47,901 | 3,688,547 | 94,931 | 10,520 | 179,600 | 102,511 | 841,167 | 699,597 |
| Social assistance | 889,074 | 15,865,422 | 310,130 | 68,912 | 355,326 | 142,785 | 934,441 | 8,373,364 |
| Arts, entertainment, and recreation | 896,204 | 25,161,153 | 654,839 | 164,207 | 635,559 | 122,918 | 750,123 | 11,960,805 |
| Performing arts, spectator sports, and related industries | 732,458 | 20,203,379 | 507,028 | 126,058 | 302,359 | 71,385 | 342,245 | 10,745,561 |
| Museums, historical sites, and similar institutions | * 4,003 | * 167,092 | 0 | 0 | 0 | 0 | 0 | * 56,772 |
| Amusement, gambling, and recreation industries | 159,744 | 4,790,683 | 147,811 | 38,149 | 333,200 | 51,533 | 407,878 | 1,158,472 |
| Accommodation, food services, and drinking places | 265,339 | 33,775,267 | 759,281 | 157,896 | 2,323,497 | 333,520 | 5,790,229 | 4,283,279 |
| Accommodation | 26,274 | 2,306,049 | 141,036 | 1,255 | 81,617 | 123,528 | 265,735 | 574,961 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns) | 14,115 | 1,769,748 | 113,924 | 1,141 | 61,624 | 113,240 | 202,767 | 400,305 |
| RV (recreational vehicle) parks and recreational camps | 7,455 | 283,202 | 21,414 | * 103 | * 3,141 | * 5,784 | 26,059 | 76,945 |
| Rooming and boarding houses | 4,704 | 253,099 | * 5,697 | * 11 | * 16,852 | * 4,504 | * 36,909 | 97,711 |
| Food services and drinking places | 239,065 | 31,469,218 | 618,246 | 156,642 | 2,241,879 | 209,992 | 5,524,494 | 3,708,318 |

[^11]
## Sole Proprietorship Returns, 2010

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Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Other services | 2,778,596 | 86,896,360 | 2,492,641 | 822,114 | 6,412,573 | 812,320 | 6,596,167 | 22,728,898 |
| Auto repair and maintenance | 366,107 | 24,089,153 | 811,170 | 190,363 | 1,236,595 | 329,793 | 2,505,458 | 2,802,367 |
| Automotive mechanical and electrical repair and maintenance | 183,822 | 12,067,508 | 386,935 | 67,714 | 729,747 | 151,528 | 1,229,537 | 1,227,072 |
| Automotive body shops | 89,063 | 7,122,787 | 220,321 | 90,336 | 274,714 | 86,172 | 898,028 | 996,539 |
| Other auto repair and maintenance (including oil change, lubrication, and car washes) | 93,221 | 4,898,858 | 203,914 | 32,313 | 232,134 | 92,094 | 377,892 | 578,756 |
| Miscellaneous repairs | 401,622 | 14,997,580 | 448,088 | 87,149 | 348,917 | 141,088 | 992,237 | 3,075,209 |
| Personal and laundry services | 1,768,740 | 44,276,911 | 1,177,217 | 513,146 | 4,759,664 | 324,822 | 3,072,730 | 15,122,783 |
| Religious, grantmaking, civic, professional and similar organizations | 242,128 | 3,532,716 | 56,167 | * 31,457 | 67,397 | * 16,617 | * 25,743 | 1,728,539 |
| Unclassified establishments | 549,915 | 6,368,264 | 88,973 | 23,013 | 81,571 | 38,905 | 123,952 | 2,909,189 |

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples—money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction $[1,2]$ | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Other services | 2,221,179 | 76,456,303 | 1,481,413 | 643,334 | 5,113,720 | 503,730 | 5,150,301 | 26,877,897 |
| Auto repair and maintenance | 258,253 | 20,466,550 | 506,180 | 128,678 | 908,021 | 213,643 | 2,033,274 | 3,922,982 |
| Automotive mechanical and electrical repair and maintenance | 127,194 | 10,384,952 | 250,587 | 46,964 | 545,824 | 114,932 | 1,028,736 | 1,845,626 |
| Automotive body shops | 66,833 | 6,232,709 | 160,635 | 56,735 | 186,306 | 56,877 | 731,177 | 1,192,263 |
| Other auto repair and maintenance (including oil change, lubrication, and car washes) | 64,226 | 3,848,890 | 94,959 | 24,979 | 175,891 | 41,834 | 273,361 | 885,093 |
| Miscellaneous repairs | 302,886 | 13,060,387 | 235,078 | 68,910 | 255,722 | 82,239 | 753,547 | 3,746,113 |
| Personal and laundry services | 1,474,348 | 39,613,879 | 715,636 | 441,047 | 3,891,953 | 207,447 | 2,337,746 | 17,204,347 |
| Religious, grantmaking, civic, professional and similar organizations | 185,692 | 3,315,487 | 24,520 | * 4,699 | 58,024 | * 402 | * 25,734 | 2,004,455 |
| Unclassified establishments | 452,537 | 5,588,406 | 42,702 | 12,104 | 63,306 | 26,341 | 88,813 | 3,545,470 |

* Estimate should be used with caution because of the small number of sample returns on which it is based.
** Data combined to prevent disclosure of taxpayer information.
[1] Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.
[2] Includes depreciation claimed on Form 8829, Expenses for Business Use of Your Home
[3] Interest paid is the sum of mortgage interest and other interest paid on business indebtedness.
[4] Payroll is the sum of salaries and wages plus the cost of labor reported as part of cost of sales and operations.
NOTE: Detail may not add to totals because of rounding.


## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010

| Net income status, item | All nonfarm industries | Agriculture, forestry, hunting and fishing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Animal production (including breeding of cats and dogs) | Forestry and logging (including forest nurseries, timber tracts) | Fishing, hunting, and trapping | Support activities for agriculture and forestry |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 23,003,656 | 304,542 | 44,236 | 47,236 | 74,917 | 138,152 |
| Business receipts, total [1.2] | 1,195,538,629 | 19,773,577 | 1,403,316 | 4,704,587 | 3,776,552 | 9,889,122 |
| Income from sales and operations [1] | 1,176,206,483 | 19,443,605 | 1,367,945 | 4,668,161 | 3,677,598 | 9,729,901 |
| Other business income (loss) [1] | 19,332,146 | 329,972 | 35,371 | 36,426 | 98,954 | 159,221 |
| Business deductions, total [1,2] | 928,962,901 | 18,528,038 | 1,956,715 | 4,437,389 | 2,907,174 | 9,226,760 |
| Cost of sales and operations, total | 366,788,735 | 6,946,180 | 684,711 | 1,297,377 | 583,794 | 4,380,299 |
| Inventory, beginning of year | 41,814,829 | 430,325 | 97,798 | 105,048 | * 41,202 | 186,276 |
| Cost of labor | 27,162,120 | 421,618 | * 72,809 | 63,748 | 65,901 | 219,160 |
| Purchases | 239,643,142 | 4,916,968 | 429,522 | 852,803 | 191,720 | 3,442,923 |
| Materials and supplies | 44,701,762 | 739,668 | 32,122 | 60,225 | 138,023 | 509,298 |
| Other costs | 55,019,497 | 930,059 | 159,808 | 322,581 | 182,542 | 265,128 |
| Inventory, end of year | 41,552,615 | 492,459 | 107,349 | 107,028 | 35,594 | 242,487 |
| Advertising expenses | 13,259,209 | 89,883 | 15,763 | 13,948 | 24,475 | 35,697 |
| Car and truck expenses | 73,255,131 | 982,843 | 109,433 | 214,538 | 211,149 | 447,723 |
| Commissions | 12,235,245 | 75,349 | 14,241 | 20,147 | 24,419 | 16,542 |
| Contract labor | 34,439,304 | 1,065,987 | 13,492 | 378,485 | 146,799 | 527,211 |
| Depletion | 912,271 | 3,061 | * 38 | * 384 | * 25 | * 2,613 |
| Depreciation | 35,123,984 | 1,724,392 | 224,703 | 508,767 | 435,895 | 555,027 |
| Employee benefit programs | 3,009,809 | 10,895 | 883 | 3,615 | * 1,287 | 5,111 |
| Insurance | 16,300,227 | 372,839 | 26,352 | 136,236 | 57,945 | 152,305 |
| Legal and professional services | 10,159,946 | 99,497 | 20,340 | 18,698 | 16,972 | 43,487 |
| Meals and entertainment deducted | 7,996,610 | 72,715 | 13,944 | 4,508 | 26,575 | 27,687 |
| Mortgage interest | 4,928,496 | 93,696 | 4,264 | 21,165 | 20,568 | 47,700 |
| Other interest paid on business indebtedness | 6,209,483 | 181,947 | 6,530 | 60,586 | 45,373 | 69,458 |
| Office expenses | 11,677,483 | 84,817 | 8,423 | 6,263 | 9,692 | 60,439 |
| Pension and profit-sharing plans | 1,044,529 | 2,819 | * 53 | * 2,091 | * 8 | * 667 |
| Rent paid on machinery and equipment | 8,185,143 | 112,685 | 1,853 | 43,778 | 9,436 | 57,618 |
| Rent paid on other business property | 33,365,462 | 187,025 | 33,787 | 6,537 | 81,006 | 65,695 |
| Repairs | 14,897,494 | 754,829 | 31,788 | 326,546 | 149,227 | 247,267 |
| Supplies | 29,723,525 | 533,656 | 61,216 | 66,511 | 197,040 | 208,889 |
| Salaries and wages | 73,719,193 | 1,241,630 | 36,238 | 280,080 | 41,931 | 883,381 |
| Taxes paid | 17,697,675 | 276,491 | 14,567 | 78,051 | 40,338 | 143,536 |
| Travel | 11,795,013 | 168,113 | 33,667 | 34,162 | 30,912 | 69,373 |
| Utilities | 24,416,249 | 251,813 | 39,089 | 41,249 | 68,165 | 103,310 |
| Other business deductions | 103,571,918 | 3,068,809 | 540,246 | 866,292 | 641,132 | 1,021,140 |
| Home office business deductions, total | 10,419,851 | 84,335 | * 13,569 | 5,783 | 30,019 | 34,964 |
| Depreciation, Form 8829 [3] | 1,390,491 | 13,970 | 3,560 | 1,516 | * 5,447 | 3,447 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 12,146 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 267,699,702 | 1,261,252 | -549,037 | 267,651 | 868,907 | 673,730 |
| Net income [1,2] | 323,215,331 | 2,985,814 | 71,810 | 526,184 | 1,164,805 | 1,223,015 |
| Deficit [2] | 55,515,628 | 1,724,562 | 620,847 | 258,533 | 295,898 | 549,284 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | All nonfarm industries | Agriculture, forestry, hunting and fishing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Animal production (including breeding of cats and dogs) | Forestry and logging (including forest nurseries, timber tracts) | Fishing, hunting, and trapping | Support activities for agriculture and forestry |
|  |  | (2) | (3) | (4) | (5) | (6) |
| businesses with net income Number of returns [1] | 17,006,770 | 187,355 | 13,173 | 28,947 | 49,390 | 95,846 |
| Business receipts, total [1,2] | 1,000,358,647 | 15,454,298 | 739,015 | 3,411,747 | 3,185,557 | 8,117,980 |
| Income from sales and operations [1] | 984,814,313 | 15,201,920 | 736,424 | 3,377,920 | 3,116,388 | 7,971,189 |
| Other business income | 15,544,334 | 252,378 | * 2,591 | 33,827 | 69,169 | 146,791 |
| Business deductions, total [1,2] | 677,291,912 | 12,468,367 | 667,232 | 2,885,569 | 2,020,722 | 6,894,844 |
| Cost of sales and operations, total | 268,928,371 | 5,222,024 | 377,402 | 999,193 | 385,745 | 3,459,684 |
| Inventory, beginning of year | 22,276,401 | 306,858 | 80,242 | 50,799 | * 39,305 | 136,511 |
| Cost of labor | 21,310,900 | 317,809 | * 58,777 | 60,472 | * 58,168 | 140,392 |
| Purchases | 174,774,724 | 3,967,765 | 255,974 | 704,681 | * 110,172 | 2,896,938 |
| Materials and supplies | 35,746,346 | 516,358 | * 22,713 | * 19,335 | * 124,814 | 349,495 |
| Other costs | 37,971,004 | 471,551 | * 53,088 | 217,443 | * 86,510 | 114,510 |
| Inventory, end of year | 23,151,005 | 358,317 | 93,392 | 53,537 | * 33,226 | 178,161 |
| Advertising expenses | 9,689,004 | 53,211 | 4,254 | 11,224 | 17,450 | 20,284 |
| Car and truck expenses | 54,442,388 | 657,392 | 42,231 | 124,420 | 160,759 | 329,982 |
| Commissions | 9,303,854 | 33,124 | * 3,230 | * 993 | * 20,359 | 8,541 |
| Contract labor | 27,903,393 | 818,016 | * 10,127 | 221,813 | 124,224 | 461,852 |
| Depletion | 669,917 | * 3,028 | * 38 | * 377 | 0 | * 2,613 |
| Depreciation | 21,283,062 | 890,221 | 29,438 | 274,700 | 288,443 | 297,640 |
| Employee benefit programs | 2,297,659 | 6,801 | * 135 | * 1,546 | * 889 | 4,230 |
| Insurance | 12,357,488 | 224,059 | 8,227 | 73,329 | 34,198 | 108,305 |
| Legal and professional services | 6,938,006 | 45,185 | 6,007 | 9,518 | 5,420 | 24,241 |
| Meals and entertainment deducted | 6,144,855 | 49,244 | 1,950 | 2,045 | 23,196 | 22,052 |
| Mortgage interest | 2,651,706 | 30,765 | * 500 | 3,906 | * 3,908 | 22,452 |
| Other interest paid on business indebtedness | 3,707,884 | 95,022 | 1,433 | 23,952 | 23,228 | 46,409 |
| Office expenses | 8,734,015 | 63,979 | 3,310 | 3,337 | 5,775 | 51,557 |
| Pension and profit-sharing plans | 972,917 | 2,745 | 0 | * 2,078 | 0 | * 667 |
| Rent paid on machinery and equipment | 5,991,125 | 76,531 | * 1,693 | 22,389 | 8,355 | 44,094 |
| Rent paid on other business property | 25,496,938 | 108,643 | * 6,459 | 2,888 | 39,842 | 59,455 |
| Repairs | 10,330,228 | 488,936 | 4,297 | 220,485 | 102,444 | 161,710 |
| Supplies | 22,629,591 | 329,794 | 28,702 | 36,611 | 129,432 | 135,049 |
| Salaries and wages | 57,241,482 | 993,784 | * 16,120 | 169,871 | * 20,351 | 787,442 |
| Taxes paid | 12,541,862 | 193,389 | 4,386 | 47,751 | 25,353 | 115,899 |
| Travel | 8,629,213 | 91,585 | 7,114 | 10,832 | 20,995 | 52,644 |
| Utilities | 17,434,221 | 145,465 | 11,267 | 20,936 | 38,678 | 74,584 |
| Other business deductions | 69,232,470 | 1,755,132 | 90,340 | 596,732 | 510,061 | 557,999 |
| Home office business deductions, total | 7,980,644 | 51,494 | * 1,045 | 3,055 | * 18,628 | 28,767 |
| Depreciation, Form 8829 [3] | 864,141 | 8,425 | 0 | * 386 | * 5,240 | 2,799 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | * 761 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 323,215,331 | 2,985,814 | 71,810 | 526,184 | 1,164,805 | 1,223,015 |
| Returns with Schedule C-EZ: <br> Number of returns | 4,523,316 | 49,175 | * 3,232 | 7,121 | 9,320 | 29,501 |
| Business receipts | 35,416,405 | 280,828 | * 10,462 | 49,227 | 33,666 | 187,473 |
| Business deductions | 3,830,972 | 41,730 | * 7,527 | * 1,590 | * 12,992 | 19,622 |
| Net income | 31,585,433 | 239,098 | * 2,936 | 47,637 | 20,674 | 167,851 |

[^12]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Mining |  |  |  | Utilities | Construction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Oil and gas extraction | Other mining | Support activities for mining | Total | Total | Construction of buildings |
|  | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| BUSINESSES WITH AND WITHOUT      <br> NET INCOME      <br> Number of returns [1]      |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 12,206,843 | 9,386,217 | 470,549 | 2,350,077 | 443,849 | 162,106,106 | 39,770,312 |
| Income from sales and operations [1] | 11,636,828 | 8,924,069 | 447,710 | 2,265,049 | 442,294 | 160,670,242 | 39,284,410 |
| Other business income (loss) [1] | 570,015 | 462,148 | 22,839 | 85,028 | 1,555 | 1,435,863 | 485,902 |
| Business deductions, total [1,2] | 10,592,849 | 8,481,979 | 529,185 | 1,581,686 | 379,099 | 134,526,501 | 35,358,694 |
| Cost of sales and operations, total | 2,262,009 | 1,614,497 | 183,913 | 463,599 | 81,054 | 66,042,891 | 21,749,417 |
| Inventory, beginning of year | 117,937 | 64,293 | * 19,415 | * 34,229 | * 24,298 | 6,963,805 | 4,153,827 |
| Cost of labor | 333,412 | 263,125 | 9,394 | 60,892 | * 482 | 11,742,315 | 3,067,882 |
| Purchases | 350,113 | 183,056 | 59,836 | 107,221 | * 74,763 | 18,864,683 | 4,812,524 |
| Materials and supplies | 123,005 | 15,839 | 10,601 | 96,565 | * 132 | 22,228,162 | 6,579,284 |
| Other costs | 1,470,935 | 1,162,039 | 104,796 | 204,101 | * 5,672 | 12,016,433 | 6,469,958 |
| Inventory, end of year | 133,392 | 73,854 | 20,129 | * 39,409 | * 24,293 | 5,772,507 | 3,334,057 |
| Advertising expenses | 14,249 | 9,482 | 735 | 4,033 | 689 | 966,217 | 161,497 |
| Car and truck expenses | 335,914 | 187,391 | 6,429 | 142,093 | 32,433 | 11,744,622 | 2,138,673 |
| Commissions | 70,777 | 50,223 | * 1,256 | 19,299 | * 4,187 | 571,752 | 175,226 |
| Contract labor | 166,486 | 121,776 | 29,439 | 15,271 | 41,609 | 10,464,023 | 2,345,348 |
| Depletion | 798,467 | 771,860 | 20,096 | 6,511 | * 2,262 | 4,030 | * 35 |
| Depreciation | 906,102 | 691,681 | 57,161 | 157,261 | 35,196 | 4,743,641 | 918,106 |
| Employee benefit programs | 17,055 | 8,719 | 4,706 | 3,630 | * 4,085 | 356,703 | 55,136 |
| Insurance | 140,835 | 74,186 | 10,924 | 55,726 | 4,412 | 3,177,178 | 601,861 |
| Legal and professional services | 151,002 | 127,012 | 4,509 | 19,481 | 3,720 | 951,626 | 280,808 |
| Meals and entertainment deducted | 57,198 | 43,086 | 296 | 13,816 | 3,302 | 567,745 | 115,013 |
| Mortgage interest | 65,102 | 50,310 | * 8,122 | 6,670 | 3,331 | 453,808 | 196,978 |
| Other interest paid on business indebtedness | 124,881 | 80,035 | 24,350 | 20,495 | 2,968 | 811,789 | 191,738 |
| Office expenses | 45,045 | 32,671 | 1,333 | 11,041 | 1,617 | 889,383 | 164,037 |
| Pension and profit-sharing plans | 3,365 | 1,824 | * 425 | * 1,116 | * 501 | 42,882 | 11,699 |
| Rent paid on machinery and equipment | 34,076 | 12,415 | 10,515 | 11,146 | * 2,931 | 985,843 | 155,000 |
| Rent paid on other business property | 68,162 | 37,802 | 3,319 | 27,040 | 2,253 | 1,285,786 | 238,693 |
| Repairs | 239,057 | 162,238 | 21,359 | 55,461 | 10,866 | 1,643,090 | 246,491 |
| Supplies | 125,565 | 69,790 | 8,639 | 47,136 | 14,203 | 6,916,118 | 1,412,378 |
| Salaries and wages | 541,252 | 290,535 | 52,294 | 198,423 | 59,009 | 6,682,311 | 1,012,621 |
| Taxes paid | 306,294 | 261,815 | 12,939 | 31,540 | 5,650 | 1,670,258 | 316,933 |
| Travel | 96,877 | 81,689 | 1,852 | 13,336 | 7,370 | 813,035 | 123,808 |
| Utilities | 127,629 | 84,213 | 6,871 | 36,545 | 5,456 | 2,268,873 | 448,550 |
| Other business deductions | 3,850,496 | 3,591,591 | 57,350 | 201,555 | 48,509 | 9,056,585 | 2,025,137 |
| Home office business deductions, total | 19,248 | 5,750 | * 34 | 13,464 | * 868 | 971,837 | 217,385 |
| Depreciation, Form 8829 [3] | 1,800 | 537 | * 1 | * 1,261 | * 104 | 127,189 | 31,841 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | * [4] | 0 | * [4] | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 1,624,271 | 914,502 | -58,659 | 768,428 | 64,132 | 27,605,535 | 4,409,544 |
| Net income [1,2] | 2,931,585 | 2,037,311 | 55,284 | 838,990 | 106,384 | 33,169,456 | 6,344,343 |
| Deficit [2] | 1,307,314 | 1,122,809 | 113,943 | 70,562 | 42,252 | 5,563,920 | 1,934,799 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Mining |  |  |  | Utilities | Construction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Oil and gas extraction | Other mining | Support activities for mining | Total | Total | Construction <br> of buildings |
|  | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| Number of returns [1] | 94,607 | 79,223 | 380 | 15,005 | 3,111 | 2,206,920 | 391,633 |
| Business receipts, total [1,2] | 9,193,886 | 6,949,953 | 208,773 | 2,035,159 | 374,585 | 138,413,033 | 32,425,528 |
| Income from sales and operations [1] | 8,800,617 | 6,650,898 | 188,224 | 1,961,495 | 374,535 | 137,502,935 | 32,231,935 |
| Other business income | 393,269 | 299,055 | * 20,549 | 73,664 | * 50 | 910,098 | 193,593 |
| Business deductions, total [1,2] | 6,265,370 | 4,915,623 | 153,541 | 1,196,206 | 268,197 | 105,241,591 | 26,081,312 |
| Cost of sales and operations, total | 1,348,079 | 970,804 | 30,494 | 346,781 | * 76,819 | 51,300,989 | 15,992,263 |
| Inventory, beginning of year | 72,215 | 34,119 | * 3,902 | * 34,194 | * 17,647 | 2,325,932 | 1,240,130 |
| Cost of labor | 297,340 | * 235,770 | * 3,206 | * 58,364 | 0 | 9,644,882 | 2,692,785 |
| Purchases | 258,579 | 146,176 | * 7,684 | * 104,719 | * 71,186 | 14,545,850 | 3,131,646 |
| Materials and supplies | 107,298 | 10,929 | * 2,503 | 93,866 | * 49 | 18,341,483 | 5,529,343 |
| Other costs | 688,076 | 576,373 | * 16,914 | 94,789 | * 5,583 | 8,657,446 | 4,594,288 |
| Inventory, end of year | 75,427 | 32,562 | * 3,716 | * 39,150 | * 17,647 | 2,214,604 | 1,195,928 |
| Advertising expenses | 11,566 | 7,476 | * 402 | 3,687 | * 580 | 724,846 | 123,789 |
| Car and truck expenses | 298,719 | 161,118 | * 720 | 136,882 | * 32,034 | 9,612,912 | 1,765,823 |
| Commissions | 28,952 | 9,798 | * 685 | * 18,468 | * 3,617 | 440,439 | 98,890 |
| Contract labor | 124,311 | 92,174 | * 18,576 | 13,561 | * 39,628 | 8,896,614 | 1,877,737 |
| Depletion | 584,710 | 570,630 | 10,673 | 3,407 | * 2,245 | 3,996 | * 11 |
| Depreciation | 480,610 | 376,787 | 16,712 | 87,111 | 7,522 | 3,491,645 | 649,386 |
| Employee benefit programs | 10,084 | 5,527 | * 2,171 | 2,385 | * 642 | 273,790 | 33,891 |
| Insurance | 104,422 | 55,125 | 3,418 | 45,879 | * 3,700 | 2,494,933 | 458,229 |
| Legal and professional services | 75,394 | 57,530 | 1,101 | 16,764 | 1,182 | 613,413 | 165,753 |
| Meals and entertainment deducted | 41,146 | 27,813 | * 162 | 13,171 | * 3,171 | 461,486 | 102,047 |
| Mortgage interest | 48,459 | 44,357 | * 275 | * 3,827 | * 909 | 235,248 | 95,797 |
| Other interest paid on business indebtedness | 39,632 | 26,739 | * 959 | 11,934 | * 1,338 | 546,688 | 108,013 |
| Office expenses | 32,547 | 21,348 | 791 | 10,408 | 1,383 | 641,789 | 116,390 |
| Pension and profit-sharing plans | 2,413 | 1,023 | * 414 | * 977 | * 379 | 37,964 | 10,762 |
| Rent paid on machinery and equipment | 16,258 | 7,885 | * 2,366 | 6,008 | * 2,250 | 726,202 | 89,713 |
| Rent paid on other business property | 44,824 | 21,769 | * 218 | 22,837 | * 831 | 1,038,515 | 184,433 |
| Repairs | 156,106 | 100,081 | 8,509 | 47,516 | * 7,173 | 1,230,354 | 167,726 |
| Supplies | 96,317 | 60,684 | * 1,671 | 33,961 | * 12,852 | 5,692,230 | 1,047,729 |
| Salaries and wages | 374,598 | 196,524 | * 27,847 | 150,226 | * 38,821 | 5,274,042 | 771,982 |
| Taxes paid | 209,301 | 180,547 | 4,009 | 24,745 | 3,262 | 1,250,670 | 223,287 |
| Travel | 74,986 | 63,838 | 394 | 10,754 | * 6,683 | 586,444 | 93,877 |
| Utilities | 104,021 | 67,583 | 3,939 | 32,499 | * 4,665 | 1,735,398 | 325,119 |
| Other business deductions | 1,916,250 | 1,765,328 | 16,710 | 134,213 | 15,250 | 6,703,107 | 1,337,724 |
| Home office business deductions, total | 17,250 | 3,779 | * 7 | 13,464 | * 645 | 792,541 | 184,815 |
| Depreciation, Form 8829 [3] | 1,581 | 320 | * 1 | * 1,260 | * 104 | 100,151 | 24,552 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess -casualty depreciations, Form 8829 [3] | * [4] | - 0 | * [4] | 0 | 0 | 0 | 0 |
| Net income [1,2] | 2,931,585 | 2,037,311 | 55,284 | 838,990 | 106,384 | 33,169,456 | 6,344,343 |
| Returns with Schedule C-EZ: <br> Number of returns | 20,456 | 15,566 | * 199 | 4,691 | * 996 | 487,511 | 69,421 |
| Business receipts | 171,900 | 61,555 | * 1,498 | 108,848 | * 22,628 | 4,180,022 | 609,601 |
| Business deductions | 25,707 | 19,389 | * 319 | * 5,999 | * 617 | 444,475 | 56,126 |
| Net income | 146,193 | 42,166 | * 1,179 | 102,849 | * 22,011 | 3,735,547 | 553,475 |

Footnotes at end of table.

## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples—money amounts are in thousands of dollars]

| Net income status, item | Construction-continued |  | Manufacturing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Heavy and civil engineering construction | Specialty trade contractors | Total | Food manufacturing | Textile and textile product mills | Apparel | Leather and allied products |
|  | (14) | (15) | (16) | (17) | (18) | (19) | (20) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 56,456 | 2,125,586 | 335,902 | 37,649 | 11,963 | 22,253 | 5,828 |
| Business receipts, total [1.2] | 6,309,327 | 116,026,466 | 24,149,105 | 3,513,701 | 578,296 | 747,403 | 142,516 |
| Income from sales and operations [1] | 6,147,456 | 115,238,377 | 23,852,870 | 3,490,544 | 576,177 | 731,206 | 142,296 |
| Other business income (loss) [1] | 161,872 | 788,090 | 296,235 | 23,157 | * 2,119 | * 16,196 | * 220 |
| Business deductions, total [1,2] | 6,096,016 | 93,071,791 | 21,537,705 | 3,533,426 | 596,493 | 682,852 | 133,838 |
| Cost of sales and operations, total | 3,238,970 | 41,054,504 | 11,888,320 | 2,159,268 | 327,202 | 312,264 | * 59,690 |
| Inventory, beginning of year | 1,538,100 | 1,271,879 | 1,684,191 | 435,743 | 23,731 | 52,688 | * 63,328 |
| Cost of labor | 272,147 | 8,402,286 | 1,194,286 | 105,024 | * 27,275 | * 26,822 | * 5,553 |
| Purchases | 1,097,148 | 12,955,010 | 7,627,459 | 1,716,354 | 223,518 | 266,503 | * 8,087 |
| Materials and supplies | 467,320 | 15,181,558 | 1,918,457 | 220,875 | 7,383 | 23,576 | * 42,045 |
| Other costs | 1,173,238 | 4,373,237 | 1,430,159 | 165,912 | * 80,530 | 7,508 | * 401 |
| Inventory, end of year | 1,308,983 | 1,129,466 | 1,966,232 | 484,641 | 35,235 | 64,832 | * 59,725 |
| Advertising expenses | 36,650 | 768,070 | 222,734 | 52,392 | 6,348 | 10,941 | * 4,399 |
| Car and truck expenses | 247,499 | 9,358,450 | 771,476 | 89,034 | 17,505 | 40,397 | * 16,296 |
| Commissions | 26,218 | 370,308 | 159,346 | 38,783 | * 1,394 | 5,654 | * 5,742 |
| Contract labor | 113,110 | 8,005,565 | 313,511 | 41,912 | * 6,568 | * 537 | * 2,567 |
| Depletion | * 649 | * 3,346 | 1,853 | * 208 | 0 | 0 | 0 |
| Depreciation | 370,156 | 3,455,379 | 947,802 | 130,761 | 42,630 | 18,517 | * 3,204 |
| Employee benefit programs | 13,128 | 288,439 | 85,784 | 9,207 | * 309 | * 914 | 0 |
| Insurance | 128,699 | 2,446,617 | 304,162 | 34,007 | 3,571 | 9,067 | * 1,032 |
| Legal and professional services | 68,621 | 602,197 | 180,409 | 27,580 | 5,950 | 14,481 | * 79 |
| Meals and entertainment deducted | 17,917 | 434,815 | 66,048 | 16,057 | 613 | 4,036 | * 1,416 |
| Mortgage interest | 74,617 | 182,213 | 98,908 | 13,493 | * 1,433 | * 3 | * 40 |
| Other interest paid on business indebtedness | 83,190 | 536,862 | 182,660 | 15,141 | * 7,512 | 3,670 | 0 |
| Office expenses | 29,318 | 696,029 | 177,269 | 15,399 | 1,882 | 6,714 | * 5,211 |
| Pension and profit-sharing plans | 2,260 | 28,923 | 11,205 | 285 | 0 | * [4] | 0 |
| Rent paid on machinery and equipment | 79,975 | 750,868 | 114,748 | 18,127 | * 1,618 | * 4,765 | 0 |
| Rent paid on other business property | 42,631 | 1,004,462 | 603,754 | 90,418 | * 8,461 | 43,171 | 0 |
| Repairs | 149,114 | 1,247,484 | 326,480 | 62,161 | * 739 | 6,261 | * 1,600 |
| Supplies | 170,338 | 5,333,402 | 573,319 | 72,773 | 28,787 | 8,355 | * 10,183 |
| Salaries and wages | 476,231 | 5,193,459 | 1,680,327 | 202,672 | * 39,079 | 83,279 | * 4,486 |
| Taxes paid | 115,113 | 1,238,212 | 391,062 | 57,259 | 13,898 | 9,661 | * 659 |
| Travel | 40,357 | 648,871 | 146,525 | 22,069 | 3,734 | 11,123 | * 164 |
| Utilities | 67,803 | 1,752,520 | 537,963 | 76,189 | 23,531 | 18,997 | * 6,344 |
| Other business deductions | 477,885 | 6,553,563 | 1,576,411 | 275,773 | 38,542 | 61,351 | * 9,703 |
| Home office business deductions, total | 17,973 | 736,480 | 143,481 | * 5,492 | * 14,291 | * 8,692 | * 1,023 |
| Depreciation, Form 8829 [3] | 418 | 94,930 | 22,383 | * 479 | * 1,908 | * 2,014 | 0 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | * 1,694 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 217,143 | 22,978,848 | 2,643,867 | -16,637 | -18,197 | 64,551 | 8,679 |
| Net income [1,2] | 828,678 | 25,996,435 | 3,974,487 | 277,445 | 72,710 | 123,417 | * 27,810 |
| Deficit [2] | 611,535 | 3,017,586 | 1,330,620 | 294,082 | 90,907 | 58,867 | * 19,131 |

Footnotes at end of table.

## Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Construction-continued |  | Manufacturing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Heavy and civil engineering construction | Specialty trade contractors | Total | Food manufacturing | Textile and textile product mills | Apparel | Leather and allied products |
|  | (14) | (15) | (16) | (17) | (18) | (19) | (20) |
| Number of returns [1] | 37,823 | 1,777,464 | 211,188 | 18,419 | 7,267 | 14,399 | * 3,196 |
| Business receipts, total [1,2] | 4,251,577 | 101,735,928 | 18,943,790 | 2,692,358 | 447,393 | 452,719 | * 52,488 |
| Income from sales and operations [1] | 4,123,482 | 101,147,517 | 18,685,784 | 2,669,302 | 447,204 | 438,174 | * 52,488 |
| Other business income | 128,095 | 588,410 | 258,005 | 23,055 | * 189 | * 14,545 | 0 |
| Business deductions, total [1,2] | 3,422,870 | 75,737,409 | 14,973,713 | 2,414,913 | 374,683 | 329,302 | * 24,679 |
| Cost of sales and operations, total | 1,696,054 | 33,612,672 | 8,559,110 | 1,631,811 | 169,977 | * 148,558 | * 434 |
| Inventory, beginning of year | 349,275 | 736,527 | 944,939 | 189,016 | * 9,021 | * 39,059 | *59 |
| Cost of labor | 146,205 | 6,805,892 | 783,704 | 63,669 | * 3,161 | * 23,946 | 0 |
| Purchases | 640,224 | 10,773,981 | 5,500,690 | 1,386,202 | * 166,497 | * 103,913 | 0 |
| Materials and supplies | 251,772 | 12,560,368 | 1,517,373 | 111,173 | * 1,941 | * 17,297 | * 434 |
| Other costs | 618,052 | 3,445,106 | 912,971 | 95,699 | * 4,727 | * 3,849 | 0 |
| Inventory, end of year | 309,474 | 709,202 | 1,100,567 | 213,948 | * 15,370 | * 39,507 | *59 |
| Advertising expenses | 26,816 | 574,241 | 121,945 | 12,517 | * 5,722 | * 6,426 | *99 |
| Car and truck expenses | 179,415 | 7,667,674 | 530,941 | 45,650 | 8,770 | 27,202 | * 3,719 |
| Commissions | 15,987 | 325,562 | 120,008 | 32,088 | * 187 | * 2,379 | * 5,742 |
| Contract labor | 56,763 | 6,962,115 | 214,731 | 27,731 | * 6,022 | * 2 | 0 |
| Depletion | * 646 | * 3,339 | * 93 | 0 | 0 | 0 | 0 |
| Depreciation | 222,804 | 2,619,455 | 577,641 | 53,328 | 28,007 | * 8,322 | * 334 |
| Employee benefit programs | 10,404 | 229,496 | 59,793 | 6,657 | 0 | * 160 | 0 |
| Insurance | 80,287 | 1,956,416 | 214,903 | 20,733 | * 1,670 | * 7,248 | * 66 |
| Legal and professional services | 34,661 | 413,000 | 97,246 | 11,918 | * 4,227 | * 10,714 | 0 |
| Meals and entertainment deducted | 13,281 | 346,158 | 34,017 | 3,093 | * 364 | * 2,890 | * 168 |
| Mortgage interest | 16,668 | 122,784 | 59,036 | 6,793 | * 1,433 | 0 | 0 |
| Other interest paid on business indebtedness | 33,139 | 405,536 | 97,037 | 4,344 | * 90 | * 2,111 | 0 |
| Office expenses | 11,465 | 513,934 | 106,181 | 7,816 | * 787 | * 5,415 | * 1,031 |
| Pension and profit-sharing plans | * 957 | 26,246 | 10,357 | * 223 | 0 | 0 | 0 |
| Rent paid on machinery and equipment | 52,029 | 584,460 | 53,482 | 11,662 | * 144 | * 4,384 | 0 |
| Rent paid on other business property | 29,280 | 824,802 | 423,364 | 52,550 | * 6,205 | * 28,786 | 0 |
| Repairs | 112,456 | 950,172 | 222,390 | 46,173 | * 493 | * 2,336 | * 1,437 |
| Supplies | 117,865 | 4,526,636 | 401,230 | 34,818 | 28,017 | * 4,689 | * 7,921 |
| Salaries and wages | 306,617 | 4,195,443 | 1,157,308 | 122,843 | * 31,100 | * 8,809 | 0 |
| Taxes paid | 57,263 | 970,120 | 269,888 | 33,423 | * 12,706 | * 1,353 | * 132 |
| Travel | 21,131 | 471,436 | 78,660 | 7,142 | * 58 | * 7,697 | *97 |
| Utilities | 38,188 | 1,372,091 | 349,864 | 39,255 | * 20,823 | 16,315 | * 1,798 |
| Other business deductions | 264,694 | 5,100,689 | 1,079,533 | 193,432 | 32,694 | * 30,138 | * 1,700 |
| Home office business deductions, total | 16,410 | 591,315 | 105,156 | * 1,945 | * 14,291 | * 3,368 | 0 |
| Depreciation, Form 8829 [3] | * 163 | 75,436 | 8,625 | * 362 | * 1,908 | * 17 | 0 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 828,678 | 25,996,435 | 3,974,487 | 277,445 | 72,710 | 123,417 | * 27,810 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 9,360 | 408,730 | 48,723 | * 5,033 | * 1,059 | * 4,076 | 0 |
| Business receipts | 98,690 | 3,471,730 | 332,038 | * 32,603 | * 937 | * 37,073 | 0 |
| Business deductions | * 7,594 | 380,755 | 32,147 | * 6,968 | * 896 | 0 | 0 |
| Net income | 91,096 | 3,090,975 | 299,891 | * 25,635 | * 41 | * 37,073 | 0 |

[^13]
## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued


[^14]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


[^15]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Manufacturing-continued |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Primary <br> metal industries | Fabricated metal products | Machinery | Computer and electronic products | Electrical equipment, appliances, and components | Transportation equipment | Furniture and related products | Miscellaneous manufacturing |
|  | (28) | (29) | (30) | (31) | (32) | (33) | (34) | (35) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 3,614 | 26,498 | 26,606 | 9,816 | 4,743 | 4,359 | 18,789 | 58,132 |
| Business receipts, total [1.2] | 499,040 | 2,996,000 | 2,247,821 | 351,197 | 774,853 | 543,604 | 1,530,739 | 3,428,467 |
| Income from sales and operations [1] | 498,969 | 2,940,781 | 2,217,075 | 349,885 | 771,018 | 493,520 | 1,518,101 | 3,380,024 |
| Other business income (loss) [1] | * 71 | 55,219 | 30,746 | * 1,312 | 3,835 | 50,084 | * 12,638 | 48,443 |
| Business deductions, total [1,2] | 487,013 | 2,666,949 | 1,869,846 | 200,552 | 646,055 | 544,153 | 1,092,153 | 3,067,590 |
| Cost of sales and operations, total | * 341,292 | 1,441,583 | 1,040,984 | * 84,261 | 412,095 | 347,536 | 568,532 | 1,683,728 |
| Inventory, beginning of year | * 4,207 | 111,374 | 206,079 | * 12,878 | 70,145 | 92,344 | 60,466 | 297,820 |
| Cost of labor | * 9,271 | 217,897 | 159,295 | * 7,098 | * 11,854 | 33,875 | 29,358 | 277,514 |
| Purchases | * 322,822 | 771,883 | 485,322 | * 67,428 | 321,852 | 224,815 | 434,235 | 1,010,113 |
| Materials and supplies | * 8,778 | 199,838 | 331,879 | * 925 | * 30,710 | * 29,464 | 97,349 | 245,244 |
| Other costs | * 1,576 | 285,479 | 83,441 | * 11,481 | 48,418 | 97,059 | 15,908 | 226,268 |
| Inventory, end of year | * 5,361 | 144,888 | 225,032 | * 15,549 | 70,883 | 130,021 | 68,784 | 373,231 |
| Advertising expenses | * 2,185 | 24,850 | 11,593 | 2,645 | 10,049 | 2,894 | 8,629 | 47,357 |
| Car and truck expenses | * 21,532 | 83,720 | 93,713 | 10,285 | 20,980 | 15,355 | 45,678 | 116,009 |
| Commissions | * 2,213 | 21,982 | * 26,096 | * 3,016 | * 8,333 | * 49 | * 148 | 24,192 |
| Contract labor | * 3,163 | 59,796 | 13,503 | * 1,574 | * 9,332 | * 1,044 | 29,262 | 58,206 |
| Depletion | 0 | 0 | 0 | 0 | 0 | 0 | * 5 | 0 |
| Depreciation | 26,121 | 129,656 | 88,363 | 6,172 | 8,295 | 14,670 | 29,975 | 140,665 |
| Employee benefit programs | * 1,378 | 12,171 | 12,870 | * 1,684 | 2,210 | 3,014 | * 98 | 10,901 |
| Insurance | * 3,386 | 51,702 | 35,887 | 3,349 | 6,474 | 5,149 | 19,574 | 40,153 |
| Legal and professional services | 3,236 | 21,113 | 10,661 | 3,027 | 10,730 | 6,441 | 9,023 | 23,758 |
| Meals and entertainment deducted | * 114 | 7,223 | 5,070 | * 615 | 1,995 | 282 | 2,896 | 12,119 |
| Mortgage interest | * 3,200 | 19,041 | * 1,357 | * 4,462 | * 338 | * 241 | * 4,148 | 4,256 |
| Other interest paid on business indebtedness | * 815 | 26,305 | 26,938 | * 529 | 7,659 | 2,010 | 6,192 | 24,762 |
| Office expenses | * 4,612 | 25,070 | 16,678 | 1,329 | 4,491 | 2,637 | 4,504 | 22,497 |
| Pension and profit-sharing plans | * 107 | * 2,118 | * 2,251 | * 135 | * 1,753 | * 144 | 0 | 1,602 |
| Rent paid on machinery and equipment | * 1,868 | 15,227 | 23,793 | * 263 | * 1,705 | * 791 | * 4,254 | 6,282 |
| Rent paid on other business property | * 13,086 | 85,834 | 63,787 | * 11,193 | 13,749 | 23,061 | 33,216 | 89,204 |
| Repairs | * 5,140 | 44,588 | 31,636 | * 1,673 | 2,241 | 2,271 | 5,591 | 30,917 |
| Supplies | * 6,260 | 61,110 | 45,504 | 9,713 | 5,783 | 18,411 | 28,330 | 66,158 |
| Salaries and wages | * 21,508 | 224,826 | 114,736 | * 19,494 | 42,814 | 15,746 | 131,894 | 252,001 |
| Taxes paid | 5,501 | 46,892 | 41,833 | 4,047 | 6,524 | 3,172 | 17,273 | 67,663 |
| Travel | * 1,342 | 15,592 | 7,891 | 6,933 | 4,699 | 1,906 | 5,222 | 35,279 |
| Utilities | 7,799 | 67,639 | 62,224 | 3,945 | 9,331 | 7,466 | 34,422 | 54,798 |
| Other business deductions | 11,157 | 167,600 | 82,617 | 8,585 | 53,425 | 69,666 | 93,892 | 230,667 |
| Home office business deductions, total | 0 | * 6,803 | * 7,807 | * 7,046 | * 815 | * 197 | * 8,408 | 18,575 |
| Depreciation, Form 8829 [3] | 0 | * 279 | * 1,384 | * 522 | * 44 | * 73 | * 952 | * 778 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 12,027 | 333,242 | 377,974 | 150,650 | 128,798 | -393 | 438,587 | 380,930 |
| Net income [1,2] | * 42,819 | 464,267 | 479,793 | 163,517 | 176,209 | 24,451 | 504,006 | 565,537 |
| Deficit [2] | * 30,793 | 131,025 | 101,818 | * 12,867 | 47,411 | 24,844 | 65,419 | 184,607 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Manufacturing-continued |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Primary <br> metal industries | Fabricated metal products | Machinery | Computer and electronic products | Electrical equipment, appliances, and components | Transportation equipment | Furniture and related products | Miscellaneous manufacturing |
|  | (28) | (29) | (30) | (31) | (32) | (33) | (34) | (35) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | * 1,561 | 19,753 | 17,832 | 3,666 | 4,351 | 2,220 | 11,240 | 36,245 |
| Business receipts, total [1,2] | * 391,451 | 2,646,810 | 1,868,136 | 324,140 | 589,792 | 396,742 | 1,235,342 | 2,441,839 |
| Income from sales and operations [1] | * 391,444 | 2,598,816 | 1,838,307 | 322,828 | 588,766 | 347,612 | 1,223,026 | 2,412,759 |
| Other business income | * 7 | 47,994 | 29,829 | * 1,312 | * 1,026 | * 49,130 | * 12,316 | 29,080 |
| Business deductions, total [1,2] | * 348,631 | 2,186,734 | 1,388,344 | 160,623 | 413,583 | 372,291 | 731,336 | 1,876,302 |
| Cost of sales and operations, total | * 266,510 | 1,218,333 | 802,571 | * 76,896 | 285,516 | * 214,279 | 400,205 | 973,113 |
| Inventory, beginning of year | * 1,946 | 84,107 | 120,105 | * 9,329 | 48,609 | * 66,326 | * 40,865 | 166,240 |
| Cost of labor | 0 | 176,191 | 123,934 | * 7,098 | * 5,021 | * 18,799 | * 11,772 | 142,752 |
| Purchases | * 265,824 | 654,396 | 345,968 | * 60,965 | 212,687 | * 104,488 | 301,357 | 571,576 |
| Materials and supplies | 0 | 151,681 | 318,220 | * 23 | * 28,929 | * 28,275 | * 78,724 | 189,537 |
| Other costs | * 1,576 | 257,759 | 29,809 | * 11,481 | * 44,826 | * 77,794 | * 11,165 | 100,767 |
| Inventory, end of year | * 2,836 | 105,801 | 135,466 | * 12,000 | * 54,556 | * 81,403 | * 43,678 | 197,759 |
| Advertising expenses | * 244 | 19,819 | 7,762 | * 696 | 4,050 | * 2,176 | 2,453 | 32,440 |
| Car and truck expenses | * 6,361 | 56,578 | 85,749 | * 6,557 | * 18,996 | * 14,121 | 31,325 | 79,595 |
| Commissions | 0 | 15,514 | * 25,944 | * 912 | * 3,150 | * 34 | * 41 | 19,703 |
| Contract labor | * 1,961 | 52,513 | 3,953 | * 355 | * 6,388 | * 332 | * 21,084 | 37,317 |
| Depletion | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Depreciation | * 20,635 | 110,545 | 73,222 | 5,840 | 5,158 | * 7,727 | 13,771 | 82,210 |
| Employee benefit programs | * 220 | 9,249 | 8,534 | * 1,121 | * 355 | * 2,485 | * 92 | 6,463 |
| Insurance | * 1,377 | 39,088 | 25,380 | * 2,921 | * 1,965 | * 4,234 | 12,863 | 27,809 |
| Legal and professional services | * 489 | 14,125 | 7,207 | * 1,312 | 7,550 | * 4,227 | 3,741 | 9,201 |
| Meals and entertainment deducted | * 78 | 3,660 | 4,039 | * 387 | 1,929 | * 167 | 1,771 | 5,793 |
| Mortgage interest | 0 | 5,656 | * 569 | * 4,159 | * 36 | 0 | * 852 | * 3,209 |
| Other interest paid on business indebtedness | * 795 | 16,656 | 15,954 | *97 | * 2,639 | * 1,028 | * 2,220 | 15,473 |
| Office expenses | * 2,336 | 16,631 | 8,480 | * 736 | 2,530 | * 2,228 | 2,386 | 14,052 |
| Pension and profit-sharing plans | * 107 | * 2,089 | * 2,251 | 0 | * 1,618 | * 27 | 0 | 1,333 |
| Rent paid on machinery and equipment | * 467 | 6,640 | 5,079 | * 259 | * 215 | * 537 | * 1,431 | 3,938 |
| Rent paid on other business property | * 12,937 | 80,646 | 38,007 | * 10,606 | * 11,816 | * 17,300 | * 24,243 | 62,016 |
| Repairs | * 2,301 | 34,323 | 18,824 | * 1,671 | * 496 | 1,329 | 4,914 | 17,846 |
| Supplies | * 3,184 | 41,175 | 18,360 | * 9,462 | * 4,108 | * 15,758 | 21,729 | 55,375 |
| Salaries and wages | * 18,284 | 195,746 | 88,086 | * 17,482 | * 21,025 | * 10,860 | * 99,617 | 190,312 |
| Taxes paid | * 2,328 | 30,970 | 33,102 | * 2,842 | 3,807 | * 1,745 | 12,602 | 50,588 |
| Travel | * 236 | 8,276 | 2,601 | * 4,568 | 2,469 | * 1,418 | * 2,857 | 23,093 |
| Utilities | * 5,899 | 56,668 | 37,087 | * 3,320 | 4,406 | 5,497 | 21,590 | 34,886 |
| Other business deductions | * 1,882 | 140,683 | 65,839 | * 1,723 | 22,314 | 64,752 | 42,118 | 112,779 |
| Home office business deductions, total | 0 | * 6,640 | * 7,688 | * 2,124 | * 810 | * 30 | * 6,446 | 14,265 |
| Depreciation, Form 8829 [3] | 0 | * 279 | * 1,367 | * 171 | * 42 | 0 | * 266 | * 526 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | * 42,819 | 464,267 | 479,793 | 163,517 | 176,209 | 24,451 | 504,006 | 565,537 |
| Returns with Schedule C-EZ: <br> Number of returns | 0 | * 4,940 | * 2,286 | * 1,003 | * 1,059 | * 971 | * 962 | 11,158 |
| Business receipts | 0 | * 37,734 | * 22,406 | * 16,066 | * 814 | * 1,433 | * 2,163 | 38,163 |
| Business deductions | 0 | * 4,510 | * 2,055 | * 4,576 | * 236 | 0 | * 987 | * 5,840 |
| Net income | 0 | * 33,223 | * 20,351 | * 11,490 | * 578 | * 1,433 | * 1,175 | 32,323 |

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## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010—Continued

| Net income status, item | Wholesale trade (merchant wholesalers) |  |  |  | Retail trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Durable goods, including machinery, wood, metals, etc. | Nondurable goods, including food, fiber, chemicals, etc. | Wholesale electronic markets and agents and brokers | Total | Motor vehicle and parts dealers | Furniture and home furnishing stores |
|  | (36) | (37) | (38) | (39) | (40) | (41) | (42) |
| buSInesses WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 343,563 | 138,199 | 126,769 | 78,595 | 2,276,369 | 144,726 | 44,351 |
| Business receipts, total [1.2] | 51,676,590 | 19,786,471 | 24,287,058 | 7,603,061 | 181,818,353 | 38,167,748 | 4,407,487 |
| Income from sales and operations [1] | 51,399,933 | 19,711,780 | 24,138,918 | 7,549,236 | 179,696,100 | 37,815,000 | 4,359,078 |
| Other business income (loss) [1] | 276,657 | 74,692 | 148,141 | 53,825 | 2,122,252 | 352,748 | 48,409 |
| Business deductions, total [1,2] | 47,245,651 | 18,407,982 | 22,583,767 | 6,253,902 | 170,958,174 | 36,428,372 | 4,044,148 |
| Cost of sales and operations, total | 35,304,638 | 13,906,816 | 17,217,476 | 4,180,345 | 119,068,794 | 29,147,553 | 2,381,710 |
| Inventory, beginning of year | 2,751,196 | 1,649,235 | 987,697 | 114,264 | 21,275,865 | 5,143,395 | 753,762 |
| Cost of labor | 324,176 | 227,621 | 69,596 | 26,959 | 1,875,781 | 428,994 | 111,383 |
| Purchases | 30,833,143 | 12,102,767 | 15,368,307 | 3,362,069 | 107,789,964 | 26,872,709 | 1,545,913 |
| Materials and supplies | 1,715,995 | 737,934 | 465,471 | 512,591 | 5,301,622 | 731,568 | 408,223 |
| Other costs | 2,683,129 | 1,014,663 | 1,398,450 | 270,016 | 4,248,219 | 1,202,549 | 210,228 |
| Inventory, end of year | 3,003,001 | 1,825,403 | 1,072,044 | 105,554 | 21,422,657 | 5,231,661 | 647,800 |
| Advertising expenses | 303,356 | 151,663 | 127,175 | 24,518 | 2,059,481 | 285,302 | 133,299 |
| Car and truck expenses | 1,421,355 | 542,071 | 538,911 | 340,374 | 5,360,554 | 572,541 | 162,287 |
| Commissions | 493,941 | 212,085 | 202,288 | 79,568 | 1,326,915 | 278,954 | 18,338 |
| Contract labor | 503,962 | 153,501 | 254,913 | 95,548 | 1,358,957 | 259,865 | 125,534 |
| Depletion | 7,721 | * 511 | 7,209 | * 1 | 1,569 | * 79 | * 28 |
| Depreciation | 675,370 | 219,692 | 322,863 | 132,815 | 2,409,371 | 423,343 | 52,197 |
| Employee benefit programs | 87,452 | 22,545 | 49,266 | 15,641 | 254,765 | 45,780 | 6,306 |
| Insurance | 275,431 | 121,565 | 117,111 | 36,755 | 1,318,945 | 262,729 | 46,029 |
| Legal and professional services | 235,399 | 80,176 | 108,332 | 46,890 | 728,872 | 102,505 | 19,274 |
| Meals and entertainment deducted | 163,392 | 68,696 | 49,530 | 45,166 | 446,595 | 36,010 | 15,780 |
| Mortgage interest | 79,866 | 39,450 | 37,580 | 2,836 | 606,261 | 118,727 | 33,277 |
| Other interest paid on business indebtedness | 144,895 | 71,527 | 59,791 | 13,578 | 836,156 | 222,367 | 15,110 |
| Office expenses | 223,176 | 87,580 | 92,274 | 43,322 | 1,002,696 | 103,630 | 26,614 |
| Pension and profit-sharing plans | 29,968 | 10,838 | 17,224 | 1,905 | 32,402 | 1,938 | * 3,069 |
| Rent paid on machinery and equipment | 153,798 | 71,287 | 57,609 | 24,903 | 641,791 | 69,840 | 10,603 |
| Rent paid on other business property | 782,948 | 332,504 | 357,665 | 92,779 | 5,735,744 | 651,143 | 214,065 |
| Repairs | 262,585 | 98,508 | 146,802 | 17,274 | 1,113,023 | 205,815 | 35,986 |
| Supplies | 545,813 | 273,405 | 213,268 | 59,140 | 2,410,510 | 357,400 | 45,206 |
| Salaries and wages | 1,569,658 | 596,017 | 810,365 | 163,275 | 7,463,078 | 1,159,743 | 236,330 |
| Taxes paid | 331,862 | 135,020 | 167,451 | 29,391 | 2,689,066 | 442,799 | 92,834 |
| Travel | 437,449 | 156,595 | 154,849 | 126,006 | 896,240 | 79,069 | 24,391 |
| Utilities | 543,941 | 224,982 | 237,179 | 81,780 | 3,484,009 | 413,974 | 104,344 |
| Other business deductions | 2,484,123 | 761,362 | 1,168,282 | 554,479 | 8,710,311 | 1,142,101 | 233,561 |
| Home office business deductions, total | 161,206 | 59,655 | 60,639 | 40,913 | 754,146 | 28,850 | 7,922 |
| Depreciation, Form 8829 [3] | 22,567 | 13,254 | 3,836 | 5,477 | 122,311 | 1,834 | * 1,513 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | * 34 | 0 | 0 |
| Net income less deficit [1,2] | 4,508,198 | 1,390,093 | 1,768,854 | 1,349,250 | 10,940,109 | 1,758,437 | 364,562 |
| Net income [1,2] | 5,882,684 | 1,914,081 | 2,460,656 | 1,507,947 | 18,050,270 | 2,518,959 | 513,067 |
| Deficit [2] | 1,374,486 | 523,988 | 691,801 | 158,697 | 7,110,161 | 760,522 | 148,505 |

## Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Wholesale trade (merchant wholesalers) |  |  |  | Retail trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Durable goods, including machinery, wood, metals, etc. | Nondurable goods, including food, fiber, chemicals, etc. | Wholesale electronic markets and agents and brokers | Total | Motor vehicle and parts dealers | Furniture and home furnishing stores |
|  | (36) | (37) | (38) | (39) | (40) | (41) | (42) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 236,064 | 82,613 | 91,088 | 62,364 | 1,235,563 | 105,869 | 27,135 |
| Business receipts, total [1,2] | 43,782,478 | 16,978,321 | 19,945,542 | 6,858,615 | 142,870,720 | 29,996,931 | 3,366,299 |
| Income from sales and operations [1] | 43,606,079 | 16,922,914 | 19,850,749 | 6,832,416 | 141,142,319 | 29,737,392 | 3,341,974 |
| Other business income | 176,399 | 55,407 | 94,793 | 26,200 | 1,728,402 | 259,539 | 24,326 |
| Business deductions, total [1,2] | 37,903,983 | 15,066,153 | 17,486,905 | 5,350,925 | 124,827,117 | 27,481,300 | 2,853,233 |
| Cost of sales and operations, total | 29,277,734 | 11,820,963 | 13,669,039 | 3,787,733 | 90,709,603 | 22,442,369 | 1,745,072 |
| Inventory, beginning of year | 1,874,172 | 1,160,034 | 662,882 | 51,256 | 12,934,805 | 3,112,751 | 360,754 |
| Cost of labor | 255,462 | 188,761 | 45,728 | * 20,973 | 1,374,192 | 297,423 | 85,272 |
| Purchases | 25,295,039 | 10,202,252 | 12,094,579 | 2,998,208 | 82,886,097 | 20,690,959 | 1,124,440 |
| Materials and supplies | 1,579,221 | 676,846 | 393,649 | 508,726 | 3,498,318 | 546,291 | 381,405 |
| Other costs | 2,324,598 | 887,458 | 1,175,565 | 261,575 | 3,282,980 | 1,056,369 | 120,268 |
| Inventory, end of year | 2,050,758 | 1,294,389 | 703,364 | 53,005 | 13,266,789 | 3,261,423 | 327,066 |
| Advertising expenses | 199,846 | 117,899 | 69,341 | 12,606 | 1,371,848 | 201,488 | 105,716 |
| Car and truck expenses | 996,732 | 334,054 | 412,591 | 250,087 | 3,313,979 | 464,753 | 111,087 |
| Commissions | 448,165 | 194,599 | 179,488 | 74,077 | 991,574 | 253,253 | 3,255 |
| Contract labor | 331,232 | 102,797 | 145,110 | 83,325 | 987,533 | 170,575 | 92,923 |
| Depletion | 6,360 | * 193 | 6,167 | 0 | 496 | * 26 | * 28 |
| Depreciation | 438,039 | 143,298 | 169,459 | 125,281 | 1,290,373 | 225,940 | 21,476 |
| Employee benefit programs | 73,535 | 19,293 | 40,133 | 14,110 | 187,381 | 35,355 | 3,660 |
| Insurance | 204,947 | 84,389 | 95,715 | 24,843 | 886,799 | 172,280 | 30,148 |
| Legal and professional services | 147,626 | 55,346 | 59,690 | 32,590 | 456,419 | 67,156 | 12,398 |
| Meals and entertainment deducted | 122,846 | 40,402 | 43,358 | 39,086 | 282,358 | 22,098 | 14,325 |
| Mortgage interest | 38,044 | 16,627 | 19,610 | * 1,808 | 322,449 | 71,630 | 8,897 |
| Other interest paid on business indebtedness | 96,807 | 41,203 | 45,532 | 10,072 | 466,099 | 123,310 | 5,265 |
| Office expenses | 170,624 | 64,439 | 75,851 | 30,335 | 619,240 | 73,655 | 16,951 |
| Pension and profit-sharing plans | 28,332 | 10,035 | 16,623 | * 1,674 | 30,115 | 1,574 | * 3,067 |
| Rent paid on machinery and equipment | 121,409 | 63,047 | 36,988 | 21,374 | 405,063 | 36,257 | 8,447 |
| Rent paid on other business property | 614,851 | 240,359 | 304,511 | 69,980 | 3,855,024 | 470,816 | 128,808 |
| Repairs | 196,179 | 71,294 | 114,351 | 10,534 | 698,559 | 136,614 | 24,245 |
| Supplies | 456,860 | 230,188 | 174,193 | 52,479 | 1,437,594 | 200,409 | 31,154 |
| Salaries and wages | 1,201,407 | 484,061 | 590,593 | 126,753 | 5,282,236 | 777,302 | 144,748 |
| Taxes paid | 239,219 | 106,063 | 114,764 | 18,392 | 1,850,824 | 316,311 | 60,896 |
| Travel | 318,222 | 92,983 | 116,341 | 108,898 | 560,643 | 57,940 | 16,502 |
| Utilities | 408,203 | 156,121 | 189,663 | 62,419 | 2,273,321 | 294,339 | 75,589 |
| Other business deductions | 1,621,195 | 524,590 | 744,917 | 351,687 | 5,878,116 | 828,425 | 182,889 |
| Home office business deductions, total | 123,222 | 41,978 | 45,164 | 36,080 | 428,690 | 21,106 | * 5,633 |
| Depreciation, Form 8829 [3] | 14,816 | 5,516 | 3,823 | 5,477 | 49,677 | 1,775 | * 954 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 5,882,684 | 1,914,081 | 2,460,656 | 1,507,947 | 18,050,270 | 2,518,959 | 513,067 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 39,419 | 15,642 | 10,402 | 13,374 | 263,553 | 18,873 | * 3,033 |
| Business receipts | 211,130 | 72,147 | 51,869 | 87,115 | 1,717,054 | 224,792 | * 8,315 |
| Business deductions | 22,346 | 9,932 | 7,713 | 4,702 | 247,921 | 16,316 | * 54 |
| Net income | 188,784 | 62,215 | 44,156 | 82,413 | 1,469,133 | 208,477 | * 8,261 |

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## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Retail trade - continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electronic and appliance stores | Building material and garden equipment and supplies dealers | Food and beverage stores | Health and personal care stores | Gasoline stations | Clothing and accessories stores | Sporting goods, hobby, book, and music stores |
|  | (43) | (44) | (45) | (46) | (47) | (48) | (49) |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 3,774,001 | 6,732,701 | 26,511,960 | 8,991,663 | 22,859,548 | 10,154,973 | 7,405,179 |
| Income from sales and operations [1] | 3,744,693 | 6,700,225 | 26,112,284 | 8,885,858 | 22,623,139 | 10,103,381 | 7,249,345 |
| Other business income (loss) [1] | 29,307 | 32,476 | 399,677 | 105,806 | 236,408 | 51,592 | 155,834 |
| Business deductions, total [1,2] | 3,466,738 | 6,220,989 | 25,569,833 | 8,265,538 | 22,642,704 | 9,652,409 | 7,198,108 |
| Cost of sales and operations, total | 2,195,401 | 4,220,631 | 19,264,328 | 5,559,814 | 19,675,618 | 5,373,104 | 4,623,511 |
| Inventory, beginning of year | 333,638 | 1,078,069 | 1,763,102 | 719,952 | 558,586 | 2,107,722 | 1,895,637 |
| Cost of labor | * 106,369 | 287,838 | 213,112 | 99,605 | 74,882 | 98,895 | 23,344 |
| Purchases | 1,884,565 | 3,611,110 | 18,181,443 | 5,214,664 | 18,122,104 | 4,886,799 | 4,371,781 |
| Materials and supplies | 39,661 | 126,991 | 745,113 | 207,271 | 712,691 | 379,974 | 133,593 |
| Other costs | 127,577 | 109,170 | 306,699 | 78,821 | 708,351 | 115,864 | 86,715 |
| Inventory, end of year | 296,408 | 992,546 | 1,945,141 | 760,499 | 500,996 | 2,216,151 | 1,887,559 |
| Advertising expenses | 61,005 | 71,793 | 125,696 | 115,463 | 28,530 | 246,825 | 141,067 |
| Car and truck expenses | 110,731 | 139,014 | 279,573 | 249,303 | 50,096 | 212,468 | 175,127 |
| Commissions | 19,476 | 51,069 | 121,786 | 23,859 | 56,624 | 45,407 | 18,518 |
| Contract labor | 80,505 | 48,349 | 143,489 | 115,858 | 17,626 | 41,087 | 55,296 |
| Depletion | * 1 | * 14 | * 44 | * 8 | 0 | * 122 | * 21 |
| Depreciation | 50,378 | 161,072 | 233,236 | 125,375 | 203,975 | 129,521 | 147,208 |
| Employee benefit programs | 6,635 | 24,430 | 27,445 | 27,735 | 12,151 | 10,404 | 9,651 |
| Insurance | 34,881 | 94,507 | 189,119 | 65,417 | 85,326 | 98,063 | 62,881 |
| Legal and professional services | 15,488 | 28,095 | 80,910 | 53,423 | 36,584 | 68,002 | 28,597 |
| Meals and entertainment deducted | 10,472 | 15,507 | 13,942 | 23,078 | 1,365 | 39,595 | 20,228 |
| Mortgage interest | * 14,371 | 43,651 | 94,923 | 24,572 | 82,899 | 22,489 | 10,646 |
| Other interest paid on business indebtedness | 11,925 | 40,528 | 85,186 | 24,047 | 63,149 | 65,198 | 59,256 |
| Office expenses | 25,273 | 38,667 | 65,298 | 91,205 | 22,062 | 112,139 | 50,927 |
| Pension and profit-sharing plans | * 327 | 4,471 | 468 | 7,005 | 2,828 | 3,548 | * 906 |
| Rent paid on machinery and equipment | 7,931 | 11,099 | 99,838 | 56,876 | 26,449 | 22,164 | 20,651 |
| Rent paid on other business property | 139,161 | 80,111 | 786,898 | 273,317 | 301,043 | 999,079 | 307,553 |
| Repairs | 23,948 | 54,778 | 203,551 | 44,438 | 109,370 | 58,518 | 50,366 |
| Supplies | 109,327 | 56,969 | 167,908 | 103,810 | 54,524 | 193,511 | 141,169 |
| Salaries and wages | 154,154 | 415,153 | 1,385,313 | 565,391 | 742,420 | 596,119 | 356,067 |
| Taxes paid | 53,017 | 148,265 | 419,536 | 104,506 | 291,711 | 200,130 | 120,646 |
| Travel | 25,151 | 34,104 | 10,631 | 53,483 | 2,656 | 83,441 | 34,270 |
| Utilities | 84,333 | 152,845 | 690,812 | 119,433 | 272,571 | 262,961 | 169,467 |
| Other business deductions | 212,311 | 273,031 | 1,060,704 | 380,169 | 500,374 | 684,538 | 540,395 |
| Home office business deductions, total | 16,938 | 7,781 | 10,481 | 35,719 | 2,754 | 73,874 | 41,369 |
| Depreciation, Form 8829 [3] | * 1,109 | * 1,074 | * 1,424 | 7,739 | * 13 | 13,699 | 9,041 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 307,263 | 511,784 | 944,218 | 726,848 | 216,889 | 498,135 | 207,273 |
| Net income [1,2] | 453,080 | 691,099 | 1,391,217 | 1,169,135 | 412,122 | 1,112,400 | 671,422 |
| Deficit [2] | 145,817 | 179,315 | 446,999 | 442,287 | 195,233 | 614,264 | 464,149 |

[^18]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electronic and appliance stores | Building material and garden equipment and supplies dealers | Food and beverage stores | Health and personal care stores | Gasoline stations | Clothing and accessories stores | Sporting goods, hobby, book, and music stores |
|  | (43) | (44) | (45) | (46) | (47) | (48) | (49) |
| Number of returns [1] | 19,918 | 24,168 | 75,152 | 74,268 | 11,716 | 73,441 | 45,222 |
| Business receipts, total [1,2] | 2,922,133 | 5,727,183 | 21,475,937 | 7,694,381 | 16,116,236 | 8,228,437 | 5,487,459 |
| Income from sales and operations [1] | 2,894,396 | 5,701,753 | 21,137,112 | 7,603,521 | 15,923,262 | 8,176,989 | 5,391,032 |
| Other business income | 27,737 | 25,429 | 338,825 | 90,860 | 192,974 | 51,448 | 96,427 |
| Business deductions, total [1,2] | 2,469,053 | 5,036,084 | 20,085,115 | 6,525,246 | 15,704,145 | 7,116,035 | 4,816,037 |
| Cost of sales and operations, total | 1,601,990 | 3,544,235 | 15,236,558 | 4,687,166 | 13,665,457 | 4,263,101 | 3,307,593 |
| Inventory, beginning of year | 236,105 | 748,824 | 1,380,821 | 451,355 | 343,106 | 1,483,832 | 1,127,610 |
| Cost of labor | * 99,815 | 237,608 | 170,116 | * 70,261 | 52,324 | 46,204 | * 8,200 |
| Purchases | 1,403,269 | 3,119,091 | 14,626,857 | 4,403,162 | 12,506,956 | 3,971,957 | 3,211,794 |
| Materials and supplies | * 7,127 | 87,779 | 290,591 | 179,450 | 555,475 | 186,089 | 52,170 |
| Other costs | 85,962 | 90,928 | 214,427 | 52,858 | 528,068 | 85,502 | 62,456 |
| Inventory, end of year | 230,287 | 739,996 | 1,446,254 | 469,920 | 320,471 | 1,510,483 | 1,154,637 |
| Advertising expenses | 38,906 | 55,101 | 96,191 | 78,518 | 22,701 | 172,512 | 92,742 |
| Car and truck expenses | 79,132 | 108,340 | 227,065 | 136,987 | 39,773 | 88,624 | 76,817 |
| Commissions | * 1,825 | 16,615 | 94,054 | 20,610 | 52,633 | 25,044 | 15,771 |
| Contract labor | 37,691 | 34,982 | 132,934 | 96,451 | 7,839 | 19,982 | 34,571 |
| Depletion | * 1 | 0 | 0 | * 8 | 0 | * 1 | * 21 |
| Depreciation | 18,795 | 112,404 | 166,905 | 62,020 | 99,511 | 71,792 | 68,074 |
| Employee benefit programs | 1,918 | 21,112 | 18,668 | 17,494 | 3,233 | 9,705 | 7,343 |
| Insurance | 20,836 | 70,637 | 147,290 | 44,259 | 58,186 | 66,156 | 38,154 |
| Legal and professional services | 8,418 | 18,499 | 62,690 | 32,921 | 22,820 | 43,259 | 15,055 |
| Meals and entertainment deducted | 6,298 | 14,608 | 11,327 | 11,104 | 996 | 27,351 | 15,247 |
| Mortgage interest | * 2,923 | 19,738 | 67,642 | 15,566 | 51,768 | 17,290 | 8,843 |
| Other interest paid on business indebtedness | 11,256 | 31,722 | 60,768 | 13,493 | 30,292 | 28,925 | 22,618 |
| Office expenses | 13,628 | 31,056 | 52,768 | 42,145 | 16,214 | 64,868 | 30,742 |
| Pension and profit-sharing plans | * 203 | * 4,466 | * 390 | 6,709 | 2,696 | 3,548 | * 906 |
| Rent paid on machinery and equipment | * 1,650 | 5,628 | 77,902 | 45,857 | 18,527 | 14,147 | 10,638 |
| Rent paid on other business property | 106,797 | 65,616 | 615,495 | 200,142 | 203,798 | 720,506 | 148,713 |
| Repairs | 16,494 | 37,208 | 142,203 | 27,456 | 68,471 | 35,411 | 34,808 |
| Supplies | 102,490 | 39,905 | 113,072 | 50,941 | 41,184 | 140,062 | 96,251 |
| Salaries and wages | 113,114 | 319,282 | 1,066,616 | 441,790 | 509,325 | 424,059 | 191,545 |
| Taxes paid | 38,815 | 115,443 | 309,743 | 79,431 | 197,660 | 144,647 | 77,285 |
| Travel | 12,222 | 31,210 | 8,874 | 18,171 | 1,492 | 64,516 | 19,668 |
| Utilities | 56,022 | 108,619 | 533,250 | 82,262 | 194,857 | 156,326 | 102,730 |
| Other business deductions | 165,435 | 222,289 | 826,537 | 266,812 | 392,106 | 452,458 | 373,079 |
| Home office business deductions, total | 8,595 | 2,311 | * 7,458 | 24,695 | * 2,606 | 51,643 | 14,504 |
| Depreciation, Form 8829 [3] | * 1,074 | * 362 | * 770 | 4,740 | * 4 | 7,843 | * 2,197 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 453,080 | 691,099 | 1,391,217 | 1,169,135 | 412,122 | 1,112,400 | 671,422 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | * 5,080 | * 4,086 | 9,319 | 21,063 | 0 | 10,980 | * 6,043 |
| Business receipts | * 83,981 | * 33,616 | 53,210 | 128,989 | 0 | 74,575 | * 33,285 |
| Business deductions | * 3,598 | * 5,056 | * 8,717 | 22,236 | 0 | * 10,101 | * 12,318 |
| Net income | * 80,383 | * 28,560 | 44,493 | 106,753 | 0 | 64,474 | * 20,968 |

## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010—Continued

| Net income status, item | Retail trade-continued |  |  | Transportation and warehousing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total | $\begin{gathered} \text { Air and } \\ \text { rail } \\ \text { transportation } \end{gathered}$ | Water transportation | Truck transportation |
|  | (50) | (51) | (52) | (53) | (54) | (55) | (56) |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 2,756,204 | 31,089,342 | 18,967,546 | 76,398,627 | 1,705,360 | 1,303,071 | 57,647,162 |
| Income from sales and operations [1] | 2,769,896 | 30,799,570 | 18,533,631 | 75,188,200 | 1,644,669 | 944,986 | 57,120,202 |
| Other business income (loss) [1] | -13,693 | 289,773 | 433,915 | 1,210,427 | 60,691 | 358,086 | 526,960 |
| Business deductions, total [1,2] | 2,630,625 | 27,543,344 | 17,295,366 | 67,201,297 | 1,930,124 | 1,098,993 | 51,242,466 |
| Cost of sales and operations, total | 1,863,550 | 16,341,028 | 8,422,546 | 8,359,513 | 512,211 | 511,813 | 5,829,533 |
| Inventory, beginning of year | 403,677 | 4,804,245 | 1,714,080 | 270,204 | 53,775 | * 4,321 | 142,104 |
| Cost of labor | * 15,629 | 291,265 | 124,464 | 1,375,540 | 7,415 | * 51,283 | 1,074,174 |
| Purchases | 1,511,702 | 14,269,677 | 7,317,497 | 2,243,159 | 160,282 | * 9,370 | 1,378,710 |
| Materials and supplies | 277,739 | 1,156,275 | 382,524 | 642,685 | 102,945 | * 3,140 | 437,912 |
| Other costs | 85,501 | 732,999 | 483,745 | 4,109,170 | 256,859 | 450,852 | 2,926,058 |
| Inventory, end of year | 430,699 | 4,913,433 | 1,599,765 | 281,245 | 69,064 | * 7,153 | 129,424 |
| Advertising expenses | 23,436 | 426,106 | 400,959 | 244,485 | 8,594 | 1,516 | 81,859 |
| Car and truck expenses | 58,962 | 1,319,636 | 2,030,814 | 19,519,662 | 35,650 | 14,432 | 15,799,752 |
| Commissions | 1,913 | 269,544 | 421,428 | 683,624 | 10,071 | 4,938 | 503,478 |
| Contract labor | 17,440 | 308,970 | 144,939 | 4,068,815 | 41,819 | 13,098 | 3,198,568 |
| Depletion | 0 | 1,083 | * 168 | 1,610 | 125 | * [4] | 649 |
| Depreciation | 35,465 | 435,234 | 412,368 | 4,869,765 | 552,537 | 182,027 | 3,422,055 |
| Employee benefit programs | 756 | 59,770 | 23,702 | 66,165 | 3,765 | 5,599 | 47,784 |
| Insurance | 20,263 | 248,563 | 111,167 | 2,469,369 | 34,910 | 20,330 | 1,973,175 |
| Legal and professional services | 8,863 | 171,240 | 115,894 | 281,035 | 15,305 | 6,634 | 175,776 |
| Meals and entertainment deducted | 3,630 | 107,083 | 159,905 | 1,922,478 | 11,288 | 2,838 | 1,817,113 |
| Mortgage interest | 12,161 | 85,236 | 63,310 | 383,296 | 27,180 | 4,892 | 200,052 |
| Other interest paid on business indebtedness | 14,161 | 166,257 | 68,973 | 557,528 | 54,668 | 29,457 | 380,508 |
| Office expenses | 4,979 | 216,751 | 245,150 | 333,536 | 9,248 | 2,367 | 221,052 |
| Pension and profit-sharing plans | * 102 | 3,612 | 4,128 | 2,525 | * 48 | * 621 | 1,243 |
| Rent paid on machinery and equipment | 10,383 | 233,607 | 72,350 | 2,206,039 | 8,511 | 4,543 | 1,365,484 |
| Rent paid on other business property | 96,424 | 1,512,648 | 374,302 | 657,663 | 30,445 | 5,890 | 372,462 |
| Repairs | 17,818 | 189,398 | 119,038 | 4,208,780 | 98,612 | 33,203 | 3,735,868 |
| Supplies | 18,462 | 567,436 | 594,787 | 1,071,932 | 9,676 | 6,620 | 809,738 |
| Salaries and wages | 92,072 | 1,381,786 | 378,531 | 2,737,737 | 61,611 | 100,466 | 1,998,879 |
| Taxes paid | 50,120 | 564,386 | 201,116 | 1,845,600 | 20,042 | 12,538 | 1,659,948 |
| Travel | 17,417 | 230,977 | 300,649 | 701,684 | 48,052 | 5,759 | 504,471 |
| Utilities | 77,570 | 732,561 | 403,138 | 883,262 | 15,047 | 5,837 | 630,315 |
| Other business deductions | 175,835 | 1,718,046 | 1,789,246 | 8,788,937 | 315,208 | 122,552 | 6,316,582 |
| Home office business deductions, total | * 4,873 | 175,682 | 347,904 | 186,185 | * 3,727 | * 977 | 144,698 |
| Depreciation, Form 8829 [3] | * 3,879 | 25,323 | 55,664 | 18,242 | * 110 | * 545 | 14,029 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | * [4] | * 33 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 126,477 | 3,560,893 | 1,717,329 | 9,273,201 | -163,950 | 202,877 | 6,414,274 |
| Net income [1,2] | 263,826 | 5,060,872 | 3,793,070 | 13,030,912 | 387,527 | 265,927 | 8,635,340 |
| Deficit [2] | 137,350 | 1,499,979 | 2,075,741 | 3,757,711 | 551,477 | 63,050 | 2,221,066 |

[^19]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  | Transportation and warehousing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total | Air and rail transportation | Water transportation | Truck transportation |
|  | (50) | (51) | (52) | (53) | (54) | (55) | (56) |
| Number of returns [1] | 18,206 | 327,088 | 433,379 | 827,817 | 11,717 | 2,943 | 455,440 |
| Business receipts, total [1,2] | 2,154,207 | 25,044,265 | 14,657,253 | 63,522,683 | 1,211,241 | 1,162,428 | 48,105,182 |
| Income from sales and operations [1] | 2,142,415 | 24,795,913 | 14,296,559 | 62,463,832 | 1,184,936 | 804,766 | 47,650,157 |
| Other business income | 11,792 | 248,352 | 360,693 | 1,058,850 | 26,305 | 357,662 | 455,025 |
| Business deductions, total [1,2] | 1,891,279 | 19,983,535 | 10,866,056 | 50,496,991 | 828,598 | 896,501 | 39,469,919 |
| Cost of sales and operations, total | 1,431,902 | 12,736,547 | 6,047,614 | 6,302,304 | 461,976 | 473,216 | 4,282,506 |
| Inventory, beginning of year | 299,183 | 2,489,961 | 900,505 | 79,665 | * 6,420 | * 4,286 | 34,162 |
| Cost of labor | * 12,712 | 207,210 | 87,047 | 934,864 | * 5,398 | * 42,248 | 680,096 |
| Purchases | 1,310,633 | 11,070,146 | 5,446,834 | 1,680,944 | * 117,809 | * 8,976 | 1,058,645 |
| Materials and supplies | * 43,435 | 923,212 | 245,293 | 520,825 | * 102,573 | * 3,140 | 355,988 |
| Other costs | 79,774 | 634,739 | 271,629 | 3,176,271 | * 238,461 | * 421,677 | 2,188,464 |
| Inventory, end of year | 313,835 | 2,588,722 | 903,693 | 90,265 | * 8,685 | * 7,111 | 34,849 |
| Advertising expenses | 13,605 | 273,190 | 221,179 | 165,402 | 3,285 | 1,358 | 50,123 |
| Car and truck expenses | 31,522 | 863,310 | 1,086,569 | 15,348,402 | 13,270 | 11,593 | 12,947,635 |
| Commissions | * 725 | 181,180 | 326,609 | 590,131 | 4,621 | * 1,285 | 430,194 |
| Contract labor | 8,709 | 253,352 | 97,524 | 3,275,726 | 32,977 | 12,908 | 2,497,221 |
| Depletion | 0 | * 340 | * 71 | 1,404 | * 53 | * [4] | * 575 |
| Depreciation | 25,123 | 228,169 | 190,164 | 2,952,661 | 34,858 | 129,885 | 2,381,017 |
| Employee benefit programs | * 606 | 47,961 | 20,325 | 45,512 | 2,599 | * 4,568 | 31,340 |
| Insurance | 9,160 | 162,929 | 66,764 | 1,930,911 | 11,612 | 14,169 | 1,571,723 |
| Legal and professional services | 4,125 | 111,276 | 57,803 | 208,410 | 4,298 | 3,626 | 134,479 |
| Meals and entertainment deducted | 2,725 | 77,157 | 79,121 | 1,565,620 | 10,538 | 1,985 | 1,497,401 |
| Mortgage interest | * 10,443 | 36,052 | 11,656 | 241,812 | * 1,079 | * 641 | 119,795 |
| Other interest paid on business indebtedness | 7,114 | 94,617 | 36,718 | 346,608 | 4,732 | 22,409 | 267,976 |
| Office expenses | 3,272 | 137,454 | 136,485 | 239,000 | 6,394 | 2,141 | 170,239 |
| Pension and profit-sharing plans | * 28 | 3,131 | 3,397 | 2,083 | * 10 | *561 | 916 |
| Rent paid on machinery and equipment | 9,481 | 137,109 | 39,419 | 1,798,653 | 4,066 | * 4,395 | 1,019,167 |
| Rent paid on other business property | 73,424 | 894,811 | 226,099 | 417,385 | 6,535 | 4,077 | 231,291 |
| Repairs | 8,842 | 108,904 | 57,903 | 3,203,722 | 7,963 | 21,529 | 2,946,487 |
| Supplies | 12,139 | 371,297 | 238,690 | 770,335 | 6,330 | 3,632 | 607,032 |
| Salaries and wages | 52,691 | 981,759 | 260,003 | 1,998,312 | 22,205 | 80,760 | 1,477,762 |
| Taxes paid | 37,968 | 362,702 | 109,923 | 901,314 | 5,258 | 10,350 | 764,999 |
| Travel | 2,404 | 159,073 | 168,570 | 525,325 | 39,423 | 4,023 | 384,706 |
| Utilities | 44,441 | 455,384 | 169,501 | 675,809 | 8,384 | 4,018 | 495,001 |
| Other business deductions | 93,324 | 1,106,616 | 968,146 | 6,689,776 | 130,909 | 83,197 | 4,996,631 |
| Home office business deductions, total | * 3,537 | 126,319 | 160,283 | 150,302 | * 3,448 | * 126 | 112,281 |
| Depreciation, Form 8829 [3] | * 583 | 8,381 | 20,995 | 12,005 | 0 | * 17 | 9,677 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 263,826 | 5,060,872 | 3,793,070 | 13,030,912 | 387,527 | 265,927 | 8,635,340 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | * 3,942 | 91,425 | 89,711 | 128,958 | * 4,375 | * 1,015 | 40,231 |
| Business receipts | * 22,426 | 635,909 | 417,956 | 1,221,421 | * 42,039 | * 15,657 | 555,226 |
| Business deductions | * 3,969 | 76,702 | 88,854 | 150,073 | * 1,774 | * 49 | 51,422 |
| Net income | * 18,456 | 559,207 | 329,102 | 1,071,348 | * 40,265 | * 15,609 | 503,805 |

[^20]
## Sole Proprietorship Returns, 2010

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## Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Transportation and warehousing-continued |  |  |  |  |  | Information |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Other transit and ground transportation | Pipeline transportation | Scenic and sightseeing transportation | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities | Total | Publishing industries (except internet) |
|  | (57) | (58) | (59) | (60) | (61) | (62) | (63) | (64) |
|  |  |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 6,689,588 | * 14,603 | 376,976 | 3,217,785 | 4,928,239 | 515,844 | 10,804,964 | 2,042,150 |
| Income from sales and operations [1] | 6,560,355 | * 14,586 | 325,455 | 3,158,020 | 4,911,717 | 508,212 | 10,682,566 | 2,011,118 |
| Other business income (loss) [1] | 129,233 | * 17 | * 51,521 | 59,765 | * 16,522 | 7,632 | 122,397 | 31,033 |
| Business deductions, total [1,2] | 5,048,162 | * 14,812 | 400,788 | 3,030,206 | 4,021,634 | 414,113 | 8,204,246 | 1,831,886 |
| Cost of sales and operations, total | 198,001 | * 6,174 | 24,315 | 996,673 | 130,939 | 149,855 | 2,359,697 | 763,649 |
| Inventory, beginning of year | * 684 | * 1,439 | * 12 | 35,568 | * 21,683 | * 10,618 | 159,370 | 56,515 |
| Cost of labor | * 135,585 | 0 | * 15,251 | 53,491 | * 21,502 | * 16,839 | 208,854 | * 142,606 |
| Purchases | * 19,749 | 0 | * 114 | 530,893 | * 32,477 | * 111,565 | 838,781 | 71,659 |
| Materials and supplies | * 242 | * 2,608 | * 5,742 | 73,857 | * 15,949 | * 290 | 159,970 | 52,522 |
| Other costs | 41,974 | * 2,421 | * 3,231 | 339,281 | * 63,890 | * 24,603 | 1,138,913 | 484,139 |
| Inventory, end of year | * 234 | * 295 | * 35 | 36,418 | * 24,563 | * 14,060 | 146,190 | 43,792 |
| Advertising expenses | 75,688 | * 4 | 9,315 | 42,973 | 18,085 | 6,449 | 158,653 | 16,945 |
| Car and truck expenses | 1,050,129 | * 98 | 27,834 | 229,598 | 2,347,131 | 15,038 | 642,255 | 186,334 |
| Commissions | 124,323 | 0 | * 1,305 | 20,105 | 14,020 | * 5,383 | 147,883 | 20,882 |
| Contract labor | 156,757 | * 382 | 42,203 | 190,634 | 399,593 | 25,761 | 382,308 | 29,486 |
| Depletion | * 835 | 0 | 0 | 0 | 0 | 0 | * 177 | 0 |
| Depreciation | 330,511 | * 491 | 81,291 | 173,027 | 104,973 | 22,853 | 409,566 | 47,419 |
| Employee benefit programs | 3,843 | 0 | * 70 | 3,553 | * 390 | * 1,161 | 34,359 | 14,069 |
| Insurance | 242,561 | * 89 | 11,523 | 101,256 | 77,528 | 7,998 | 74,346 | 18,170 |
| Legal and professional services | 26,124 | * 56 | 2,751 | 10,786 | 37,935 | 5,669 | 155,405 | 20,445 |
| Meals and entertainment deducted | 37,490 | * 5 | 1,336 | 9,895 | 41,964 | 549 | 91,951 | 15,966 |
| Mortgage interest | 104,601 | * 98 | * 15,184 | 18,383 | * 3,459 | * 9,447 | 14,566 | * 325 |
| Other interest paid on business indebtedness | 37,913 | * 59 | 12,038 | 27,440 | 10,445 | 5,001 | 51,199 | 4,960 |
| Office expenses | 30,395 | * 35 | 1,336 | 18,895 | 43,107 | 7,099 | 174,018 | 34,520 |
| Pension and profit-sharing plans | * 4 | 0 | 0 | * 583 | 0 | * 25 | 2,205 | * 740 |
| Rent paid on machinery and equipment | 764,929 | 0 | * 3,220 | 12,021 | 42,202 | 5,130 | 76,347 | 2,575 |
| Rent paid on other business property | 74,805 | * 525 | 28,133 | 65,898 | 58,492 | 21,014 | 275,816 | 39,781 |
| Repairs | 188,847 | * 9 | 16,775 | 58,067 | 67,626 | 9,773 | 54,402 | 15,988 |
| Supplies | 38,009 | * 32 | 3,342 | 72,586 | 118,751 | 13,178 | 199,673 | 19,804 |
| Salaries and wages | 192,104 | * 5,427 | * 12,459 | 274,489 | * 53,278 | 39,024 | 599,436 | 185,902 |
| Taxes paid | 82,869 | * 29 | 4,610 | 38,539 | 19,062 | 7,963 | 91,354 | 13,296 |
| Travel | 40,202 | * 31 | 27,436 | 27,348 | 41,396 | 6,990 | 218,362 | 31,948 |
| Utilities | 78,946 | * 73 | 14,162 | 60,752 | 67,897 | 10,231 | 302,795 | 37,006 |
| Other business deductions | 1,118,143 | * 1,195 | 53,883 | 554,385 | 272,657 | 34,332 | 1,368,903 | 271,823 |
| Home office business deductions, total | 8,455 | 0 | * 6,266 | 2,609 | 15,263 | * 4,188 | 268,232 | 33,840 |
| Depreciation, Form 8829 [3] | 1,546 | 0 | 0 | * 94 | 875 | * 1,043 | 31,104 | 4,031 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 1,642,345 | *-210 | -26,871 | 187,429 | 915,575 | 101,731 | 2,644,835 | 247,434 |
| Net income [1,2] | 1,903,138 | 0 | 44,477 | 394,828 | 1,256,191 | 143,484 | 3,715,572 | 549,064 |
| Deficit [2] | 260,793 | * 210 | 71,347 | 207,398 | 340,616 | 41,753 | 1,070,737 | 301,630 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010-Continued

| Net income status, item | Transportation and warehousing-continued |  |  |  |  |  | Information |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Other transit and ground transportation | Pipeline transportation | Scenic and sightseeing transportation | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities | Total | Publishing industries (except internet) |
|  | (57) | (58) | (59) | (60) | (61) | (62) | (63) | (64) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 179,291 | 0 | 5,154 | 39,252 | 126,795 | 7,226 | 243,881 | 41,258 |
| Business receipts, total [1,2] | 5,883,640 | 0 | 266,959 | 2,487,675 | 4,016,203 | 389,355 | 9,249,551 | 1,529,455 |
| Income from sales and operations [1] | 5,756,680 | 0 | 217,264 | 2,451,628 | 4,016,203 | 382,199 | 9,114,608 | 1,493,370 |
| Other business income | 126,960 | 0 | * 49,695 | 36,047 | 0 | * 7,156 | 134,943 | 36,085 |
| Business deductions, total [1,2] | 3,980,502 | 0 | 222,482 | 2,093,106 | 2,760,012 | 245,871 | 5,535,673 | 980,916 |
| Cost of sales and operations, total | * 153,655 | 0 | * 23,625 | 725,444 | 91,417 | * 90,465 | 1,719,706 | 453,757 |
| Inventory, beginning of year | * 239 | 0 | 0 | * 20,234 | * 4,596 | * 9,726 | 70,948 | 36,546 |
| Cost of labor | * 128,754 | 0 | * 15,251 | * 44,272 | * 2,007 | * 16,839 | 56,107 | * 22,622 |
| Purchases | * 14,608 | 0 | 0 | 407,312 | * 20,777 | * 52,817 | 720,104 | 61,385 |
| Materials and supplies | * 22 | 0 | * 5,328 | * 46,665 | * 6,819 | * 290 | 90,469 | * 16,722 |
| Other costs | * 10,266 | 0 | * 3,046 | 227,996 | * 61,815 | * 24,547 | 858,539 | 349,937 |
| Inventory, end of year | * 234 | 0 | 0 | * 21,035 | * 4,596 | * 13,754 | 76,462 | 33,454 |
| Advertising expenses | 57,636 | 0 | * 9,262 | 37,451 | 5,497 | * 789 | 110,562 | 4,952 |
| Car and truck expenses | 734,265 | 0 | * 10,594 | 107,567 | 1,511,100 | 12,377 | 442,105 | 96,160 |
| Commissions | 121,374 | 0 | 0 | * 16,430 | * 11,735 | * 4,493 | 120,153 | 12,515 |
| Contract labor | 136,228 | 0 | * 32,019 | 155,594 | 390,259 | * 18,520 | 282,084 | 15,608 |
| Depletion | * 775 | 0 | 0 | 0 | 0 | 0 | * 177 | 0 |
| Depreciation | 199,448 | 0 | * 18,196 | 117,582 | 63,307 | 8,368 | 254,272 | 37,067 |
| Employee benefit programs | 3,597 | 0 | * 65 | * 2,930 | 0 | * 414 | 18,899 | * 4,862 |
| Insurance | 194,380 | 0 | * 4,296 | 71,095 | 59,809 | 3,826 | 52,641 | 12,341 |
| Legal and professional services | 21,902 | 0 | * 1,142 | 6,120 | 32,389 | 4,454 | 79,800 | 10,376 |
| Meals and entertainment deducted | 25,275 | 0 | * 1,325 | 5,254 | 23,368 | 474 | 65,264 | 8,332 |
| Mortgage interest | 101,489 | 0 | * 7,556 | * 6,844 | * 3,459 | *949 | 9,547 | * 54 |
| Other interest paid on business indebtedness | 23,254 | 0 | * 2,620 | 17,179 | * 4,206 | * 4,231 | 22,179 | 1,810 |
| Office expenses | 17,720 | 0 | * 1,126 | 10,385 | 28,319 | 2,675 | 113,557 | 13,846 |
| Pension and profit-sharing plans | 0 | 0 | 0 | * 575 | 0 | * 22 | 2,069 | * 732 |
| Rent paid on machinery and equipment | 727,001 | 0 | * 2,787 | 7,709 | 30,906 | 2,622 | 51,337 | * 266 |
| Rent paid on other business property | 59,312 | 0 | * 23,993 | 55,207 | 24,315 | * 12,654 | 197,042 | 30,220 |
| Repairs | 143,745 | 0 | * 998 | 34,688 | 40,099 | 8,211 | 34,180 | 12,137 |
| Supplies | 26,167 | 0 | * 3,061 | 34,569 | 82,485 | 7,059 | 135,833 | 12,397 |
| Salaries and wages | 142,302 | 0 | * 799 | 227,254 | * 26,833 | 20,396 | 328,970 | 73,002 |
| Taxes paid | 72,037 | 0 | * 76 | 29,423 | 13,911 | 5,260 | 53,462 | 6,307 |
| Travel | 18,748 | 0 | * 27,049 | 21,306 | 24,834 | 5,237 | 158,443 | 15,874 |
| Utilities | 62,898 | 0 | * 13,811 | 36,201 | 50,365 | 5,131 | 206,853 | 22,854 |
| Other business deductions | 888,933 | 0 | 31,816 | 344,083 | 191,147 | 23,061 | 801,376 | 100,320 |
| Home office business deductions, total | 6,678 | 0 | * 6,266 | 2,506 | 14,813 | * 4,185 | 224,854 | 29,122 |
| Depreciation, Form 8829 [3] | * 595 | 0 | 0 | * 94 | * 579 | * 1,043 | 20,240 | 2,784 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 1,903,138 | 0 | 44,477 | 394,828 | 1,256,191 | 143,484 | 3,715,572 | 549,064 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |  |
| Number of returns | 35,597 | 0 | ** | ** 15,497 | 30,206 | * 2,038 | 68,074 | 13,697 |
| Business receipts | 278,126 | 0 | ** | ** 114,437 | 210,930 | * 5,006 | 331,867 | 48,264 |
| Business deductions | 41,680 | 0 | ** | ** 19,710 | 35,440 | 0 | 50,337 | * 6,014 |
| Net income | 236,446 | 0 | ** | ** 94,728 | 175,490 | * 5,006 | 281,530 | 42,250 |

[^21]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010-Continued

| Net income status, item | Information-continued |  |  | Finance and insurance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Motion picture and sound recording | Broadcasting <br> (except <br> internet) <br> and <br> telecommuni- <br> cations <br> and internet <br> service <br> providers | Data <br> processing, <br> internet <br> publishing and broadcasting, and web search portals | Total | Credit intermediation and related activities | Securities, commodity contracts, and other financial investments |  |
|  |  |  |  |  |  | Total | Investment bankers and securities dealers |
|  | (65) | (66) | (67) | (68) | (69) | (70) | (71) |
| bUSINESSES WITH NET INCOME <br> Number of returns [1] | 68,941 | 69,329 | 64,353 | 415,020 | 36,735 | 89,765 | 2,066 |
| Business receipts, total [1,2] | 2,307,840 | 3,272,581 | 2,139,675 | 48,784,526 | 2,161,515 | 22,514,693 | 568,738 |
| Income from sales and operations [1] | 2,268,603 | 3,245,270 | 2,107,365 | 46,796,856 | 2,136,498 | 21,206,952 | 567,754 |
| Other business income | 39,237 | 27,312 | 32,310 | 1,987,670 | 25,017 | 1,307,742 | 984 |
| Business deductions, total [1,2] | 1,342,636 | 1,881,344 | 1,330,776 | 30,327,483 | 1,396,378 | 15,592,147 | 277,226 |
| Cost of sales and operations, total | 149,287 | 524,977 | 591,684 | 10,164,715 | 538,140 | 8,944,419 | * 74,887 |
| Inventory, beginning of year | 5,765 | * 18,832 | * 9,805 | 242,108 | 77,703 | 135,575 | 0 |
| Cost of labor | * 3,114 | * 20,195 | * 10,176 | 60,718 | * 180 | 16,061 | 0 |
| Purchases | 63,157 | 286,338 | 309,224 | 5,939,624 | 251,338 | 5,515,239 | * 74,594 |
| Materials and supplies | * 319 | * 62,436 | * 10,992 | 27,406 | * 786 | * 2,362 | 0 |
| Other costs | 84,852 | 160,212 | * 263,539 | 4,137,036 | 288,952 | 3,395,279 | * 293 |
| Inventory, end of year | 7,920 | * 23,036 | * 12,052 | 242,176 | 80,819 | 120,097 | 0 |
| Advertising expenses | 32,844 | 23,687 | 49,079 | 840,039 | 34,580 | 174,961 | 6,094 |
| Car and truck expenses | 120,806 | 184,496 | 40,643 | 1,845,079 | 72,988 | 286,801 | 2,513 |
| Commissions | 8,974 | 69,586 | * 29,078 | 1,992,601 | 67,998 | 511,304 | * 12,136 |
| Contract labor | 89,608 | 111,275 | 65,593 | 519,795 | 4,509 | 251,241 | * 994 |
| Depletion | * [4] | * 142 | * 35 | 2,041 | * 10 | 1,840 | 0 |
| Depreciation | 97,808 | 84,351 | 35,047 | 510,624 | 38,504 | 163,696 | 2,298 |
| Employee benefit programs | 5,534 | 5,804 | * 2,700 | 167,898 | 2,706 | 49,275 | * 3,132 |
| Insurance | 13,857 | 18,649 | 7,794 | 394,617 | 15,351 | 82,254 | 2,408 |
| Legal and professional services | 29,492 | 15,978 | 23,954 | 415,545 | 17,988 | 198,821 | 7,520 |
| Meals and entertainment deducted | 14,938 | 27,537 | 14,456 | 358,180 | 8,214 | 95,681 | 1,628 |
| Mortgage interest | * 7,858 | * 1,298 | * 337 | 105,936 | * 6,297 | 20,388 | * 60 |
| Other interest paid on business indebtedness | 10,314 | 7,593 | 2,463 | 177,811 | 23,201 | 42,305 | * 614 |
| Office expenses | 29,296 | 29,918 | 40,497 | 698,447 | 28,763 | 149,281 | 8,077 |
| Pension and profit-sharing plans | * 647 | * 153 | * 537 | 99,620 | * 1,728 | 50,132 | * 1,389 |
| Rent paid on machinery and equipment | 37,539 | 6,223 | * 7,309 | 142,901 | 2,995 | 45,026 | * 202 |
| Rent paid on other business property | 49,109 | 88,352 | 29,362 | 1,223,746 | 69,590 | 402,932 | 15,168 |
| Repairs | 6,268 | 14,190 | 1,585 | 176,446 | 8,390 | 38,204 | * 184 |
| Supplies | 50,042 | 47,993 | 25,401 | 354,520 | 15,348 | 73,090 | 1,384 |
| Salaries and wages | 65,455 | 128,938 | 61,575 | 3,540,328 | 103,722 | 1,125,546 | 44,510 |
| Taxes paid | 13,899 | 18,804 | 14,452 | 496,658 | 28,889 | 150,584 | 7,041 |
| Travel | 41,899 | 61,043 | 39,627 | 479,500 | 11,514 | 180,466 | 9,596 |
| Utilities | 58,874 | 71,681 | 53,443 | 759,030 | 35,423 | 159,830 | 4,300 |
| Other business deductions | 286,585 | 276,841 | 137,630 | 4,585,680 | 227,422 | 2,340,541 | 68,604 |
| Home office business deductions, total | 96,784 | 49,522 | 49,425 | 204,118 | 14,698 | 48,681 | * 1,555 |
| Depreciation, Form 8829 [3] | 6,343 | 6,267 | 4,846 | 32,946 | 3,069 | 9,003 | * 331 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 966,355 | 1,391,238 | 808,915 | 18,459,979 | 766,135 | 6,923,902 | 291,512 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 19,530 | 16,345 | 18,501 | 68,002 | 9,456 | 9,213 | * 313 |
| Business receipts | 125,416 | 86,458 | 71,730 | 569,696 | 188,115 | 106,894 | * 5,175 |
| Business deductions | 24,940 | 12,313 | * 7,071 | 73,131 | 17,412 | 5,499 | * 929 |
| Net income | 100,476 | 74,145 | 64,658 | 496,565 | 170,702 | 101,396 | * 4,247 |

[^22]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Finance and insurance - continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securities, commodity contracts, and other financial investments |  |  |  | Insurance agents, brokers, and related activities |  |  |
|  | Securities brokers | Commodity contracts brokers and dealers | Securities and commodity exchanges | Other financial investment activities (investment advice) | Total | Insurance agencies and brokerages | Other insurance related activities and other financial vehicles |
|  | (72) | (73) | (74) | (75) | (76) | (77) | (78) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 14,466 | 7,576 | 5,306 | 133,537 | 425,213 | 331,868 | 93,345 |
| Business receipts, total [1.2] | 3,839,182 | 1,157,511 | 670,903 | 36,332,769 | 27,238,344 | 23,894,375 | 3,343,969 |
| Income from sales and operations [1] | 3,261,097 | 1,164,281 | 670,959 | 35,588,300 | 26,512,961 | 23,219,827 | 3,293,133 |
| Other business income (loss) [1] | 578,084 | -6,770 | * 57 | 744,469 | 725,384 | 674,548 | 50,836 |
| Business deductions, total [1,2] | 3,345,274 | 968,107 | 693,966 | 31,810,313 | 17,354,002 | 15,077,185 | 2,276,817 |
| Cost of sales and operations, total | 2,475,388 | 453,050 | * 505,940 | 20,900,520 | 1,130,694 | 974,832 | 155,862 |
| Inventory, beginning of year | * 11,332 | * 4,685 | * 163 | 183,023 | 73,568 | 64,853 | * 8,715 |
| Cost of labor | * 11,965 | * 42 | * 3,970 | 7,248 | 54,132 | 52,834 | * 1,298 |
| Purchases | 481,418 | * 390,201 | * 353,886 | 16,368,948 | 275,511 | 252,334 | 23,177 |
| Materials and supplies | * 1 | * 3,247 | 0 | 5,345 | 24,674 | 20,489 | * 4,185 |
| Other costs | 1,982,309 | * 60,520 | * 148,037 | 4,534,782 | 788,706 | 662,146 | 126,560 |
| Inventory, end of year | * 11,637 | * 5,645 | * 116 | 198,825 | 85,897 | 77,824 | * 8,073 |
| Advertising expenses | 9,758 | 10,225 | * 1,217 | 188,788 | 732,115 | 679,608 | 52,507 |
| Car and truck expenses | 22,881 | 15,726 | * 10,700 | 384,075 | 1,942,177 | 1,603,694 | 338,484 |
| Commissions | 96,848 | 104,952 | * 728 | 610,339 | 1,897,625 | 1,631,237 | 266,388 |
| Contract labor | 74,391 | 11,083 | * 1,067 | 317,864 | 366,271 | 270,531 | 95,740 |
| Depletion | * 730 | * 6 | 0 | 1,849 | 235 | 234 | * [4] |
| Depreciation | 9,006 | 10,546 | 13,609 | 247,889 | 390,795 | 325,639 | 65,156 |
| Employee benefit programs | 6,678 | * 384 | * 30 | 49,681 | 125,253 | 104,009 | 21,245 |
| Insurance | 8,064 | 1,973 | * 4,826 | 96,223 | 362,884 | 319,606 | 43,278 |
| Legal and professional services | 11,868 | 10,789 | 2,019 | 288,968 | 245,514 | 207,976 | 37,538 |
| Meals and entertainment deducted | 10,223 | 11,087 | 8,693 | 104,812 | 308,059 | 261,734 | 46,325 |
| Mortgage interest | * 5,375 | * 72 | * 50 | 44,041 | 110,915 | 87,928 | 22,987 |
| Other interest paid on business indebtedness | 7,975 | 2,332 | 5,753 | 152,224 | 136,844 | 118,123 | 18,721 |
| Office expenses | 13,378 | 10,725 | 5,027 | 182,990 | 602,164 | 506,128 | 96,036 |
| Pension and profit-sharing plans | * 5,762 | * 617 | * 330 | 46,147 | 49,611 | 47,293 | 2,318 |
| Rent paid on machinery and equipment | 7,667 | * 3,319 | * 401 | 50,146 | 104,020 | 92,557 | 11,463 |
| Rent paid on other business property | 32,175 | 34,323 | * 5,113 | 413,267 | 878,432 | 801,883 | 76,549 |
| Repairs | 2,220 | 23,971 | * 1,828 | 50,603 | 157,794 | 147,992 | 9,801 |
| Supplies | 11,321 | 5,398 | * 10,319 | 112,159 | 325,970 | 294,051 | 31,919 |
| Salaries and wages | 120,187 | 45,531 | * 15,135 | 1,148,394 | 2,624,795 | 2,438,218 | 186,577 |
| Taxes paid | 10,962 | 3,957 | 2,390 | 160,689 | 369,205 | 333,979 | 35,226 |
| Travel | 20,916 | 14,489 | 3,534 | 231,259 | 342,340 | 285,767 | 56,573 |
| Utilities | 13,572 | 16,520 | 15,031 | 174,985 | 687,779 | 607,256 | 80,523 |
| Other business deductions | 360,757 | 176,102 | 79,096 | 5,776,708 | 3,221,369 | 2,749,024 | 472,346 |
| Home office business deductions, total | 6,991 | 930 | * 1,130 | 71,305 | 190,923 | 146,998 | 43,925 |
| Depreciation, Form 8829 [3] | * 1,576 | * 42 | * 552 | 13,728 | 26,467 | 21,654 | 4,813 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | * 127 | * 127 | 0 |
| Net income less deficit [1,2] | 493,980 | 190,970 | 8,601 | 4,542,236 | 9,906,535 | 8,837,431 | 1,069,104 |
| Net income [1,2] | 555,901 | 298,373 | 43,466 | 5,734,651 | 10,769,942 | 9,447,085 | 1,322,857 |
| Deficit [2] | 61,921 | 107,403 | 34,864 | 1,192,415 | 863,407 | 609,653 | 253,753 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010—Continued

| Net income status, item | Finance and insurance - continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securities, commodity contracts, and other financial investments |  |  |  | Insurance agents, brokers, and related activities |  |  |
|  | Securities brokers | Commodity contracts brokers and dealers | Securities and commodity exchanges | Other financial investment activities (investment advice) | Total | Insurance agencies and brokerages | Other insurance related activities and other financial vehicles |
|  | (72) | (73) | (74) | (75) | (76) | (77) | (78) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 9,093 | 3,435 | 1,135 | 74,036 | 288,519 | 235,310 | 53,209 |
| Business receipts, total [1,2] | 2,533,314 | 834,427 | 361,615 | 18,216,599 | 24,108,318 | 21,326,423 | 2,781,895 |
| Income from sales and operations [1] | 1,936,552 | 832,078 | 361,614 | 17,508,954 | 23,453,406 | 20,718,926 | 2,734,481 |
| Other business income | 596,762 | * 2,349 | * 1 | 707,646 | 654,911 | 607,497 | 47,414 |
| Business deductions, total [1,2] | 1,977,413 | 537,620 | * 318,149 | 12,481,739 | 13,338,958 | 11,879,920 | 1,459,038 |
| Cost of sales and operations, total | 1,366,110 | * 209,603 | * 251,398 | 7,042,421 | 682,157 | 643,242 | 38,915 |
| Inventory, beginning of year | * 11,332 | 0 | * 163 | 124,080 | 28,830 | * 23,167 | * 5,663 |
| Cost of labor | * 11,890 | 0 | 0 | 4,171 | * 44,477 | * 44,477 | 0 |
| Purchases | * 53,915 | * 209,564 | * 250,873 | 4,926,294 | 173,047 | 155,446 | * 17,601 |
| Materials and supplies | 0 | * 260 | 0 | * 2,103 | * 24,258 | * 20,073 | * 4,185 |
| Other costs | * 1,300,611 | * 27 | * 362 | 2,093,985 | 452,804 | 436,267 | 16,537 |
| Inventory, end of year | * 11,637 | * 247 | 0 | 108,212 | 41,260 | * 36,188 | * 5,072 |
| Advertising expenses | 9,558 | 2,924 | * 1,200 | 155,185 | 630,498 | 592,750 | 37,748 |
| Car and truck expenses | 21,218 | 6,632 | * 1,314 | 255,124 | 1,485,291 | 1,246,835 | 238,456 |
| Commissions | 61,963 | * 57,609 | * 724 | 378,873 | 1,413,299 | 1,196,447 | 216,852 |
| Contract labor | 16,711 | * 7,241 | * 1,067 | 225,228 | 264,046 | 219,056 | 44,990 |
| Depletion | * 728 | * 6 | 0 | 1,106 | 191 | 190 | * [4] |
| Depreciation | 7,287 | 4,179 | * 4,248 | 145,684 | 308,424 | 260,012 | 48,412 |
| Employee benefit programs | 6,305 | * 264 | 0 | 39,573 | 115,917 | 98,224 | 17,694 |
| Insurance | 6,357 | 1,351 | * 3,767 | 68,371 | 297,011 | 270,328 | 26,684 |
| Legal and professional services | 9,357 | 6,679 | * 1,401 | 173,864 | 198,736 | 169,106 | 29,630 |
| Meals and entertainment deducted | 9,333 | 6,455 | * 307 | 77,958 | 254,285 | 226,550 | 27,735 |
| Mortgage interest | * 1,646 | * 33 | * 50 | 18,599 | 79,251 | 70,166 | * 9,085 |
| Other interest paid on business indebtedness | 1,103 | * 539 | * 1,173 | 38,875 | 112,305 | 103,703 | 8,602 |
| Office expenses | 11,898 | 5,516 | * 2,132 | 121,658 | 520,403 | 445,677 | 74,726 |
| Pension and profit-sharing plans | * 5,762 | * 614 | * 330 | 42,036 | 47,760 | 45,493 | 2,267 |
| Rent paid on machinery and equipment | * 5,151 | * 3,248 | * 401 | 36,025 | 94,880 | 86,103 | 8,777 |
| Rent paid on other business property | 29,844 | 32,077 | * 3,846 | 321,996 | 751,224 | 701,699 | 49,524 |
| Repairs | 2,011 | * 29 | * 1,822 | 34,157 | 129,852 | 122,649 | 7,203 |
| Supplies | 11,166 | 3,588 | * 2,714 | 54,237 | 266,082 | 243,930 | 22,152 |
| Salaries and wages | 111,854 | 36,353 | * 13,944 | 918,885 | 2,311,060 | 2,169,941 | 141,119 |
| Taxes paid | 10,032 | 1,994 | * 1,761 | 129,756 | 317,184 | 292,196 | 24,989 |
| Travel | 15,935 | 7,498 | * 2,888 | 144,549 | 287,520 | 244,822 | 42,697 |
| Utilities | 12,929 | 6,673 | * 1,533 | 134,396 | 563,777 | 510,367 | 53,410 |
| Other business deductions | 236,468 | 136,398 | * 19,003 | 1,880,069 | 2,017,717 | 1,776,872 | 240,845 |
| Home office business deductions, total | 6,503 | * 115 | * 1,130 | 39,378 | 140,740 | 103,547 | 37,193 |
| Depreciation, Form 8829 [3] | * 1,569 | * 32 | * 290 | 6,781 | 20,874 | 16,703 | 4,172 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 555,901 | 298,373 | 43,466 | 5,734,651 | 10,769,942 | 9,447,085 | 1,322,857 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | ** 1,628 | ** | 0 | 7,271 | 49,333 | 38,704 | 10,630 |
| Business receipts | ** 14,769 | ** | 0 | 86,950 | 274,687 | 218,755 | 55,932 |
| Business deductions | ** 183 | ** | 0 | 4,387 | 50,220 | 40,888 | 9,332 |
| Net income | ** 14,586 | ** | 0 | 82,562 | 224,467 | 177,867 | 46,600 |

[^23]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Real estate and rental and leasing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Real estate |  |  |  | Rental and leasing services |  |
|  |  | Total | Lessors of real estate (including miniwarehouses and self storage) | Offices of real estate agents, brokers, property managers and appraisers | Other activities related to real estate | Total | Automotive equipment rental and leasing |
|  | (79) | (80) | (81) | (82) | (83) | (84) | (85) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 1,221,141 | 1,152,743 | 44,977 | 853,262 | 254,504 | 68,398 | 18,991 |
| Business receipts, total [1.2] | 53,533,553 | 49,534,315 | 2,040,501 | 34,979,333 | 12,514,481 | 3,999,238 | 531,444 |
| Income from sales and operations [1] | 51,952,352 | 48,048,709 | 1,963,992 | 33,867,784 | 12,216,933 | 3,903,643 | 527,177 |
| Other business income (loss) [1] | 1,581,200 | 1,485,606 | 76,509 | 1,111,549 | 297,548 | 95,594 | 4,267 |
| Business deductions, total [1,2] | 39,372,607 | 35,272,086 | 2,013,831 | 22,127,015 | 11,131,241 | 4,100,521 | 544,905 |
| Cost of sales and operations, total | 8,852,408 | 7,750,407 | 208,600 | 2,810,689 | 4,731,118 | 1,102,001 | 75,750 |
| Inventory, beginning of year | 3,236,793 | 3,031,155 | 103,176 | 745,705 | 2,182,274 | 205,637 | * 26,601 |
| Cost of labor | 400,108 | 278,758 | * 434 | 157,673 | 120,651 | 121,350 | * 372 |
| Purchases | 4,420,969 | 3,941,201 | 132,262 | 730,637 | 3,078,302 | 479,768 | * 40,473 |
| Materials and supplies | 610,704 | 518,091 | * 2,332 | 294,222 | 221,536 | 92,613 | * 189 |
| Other costs | 3,390,196 | 2,944,464 | 42,250 | 1,573,558 | 1,328,656 | 445,731 | * 54,839 |
| Inventory, end of year | 3,206,362 | 2,963,261 | 71,855 | 691,106 | 2,200,301 | 243,100 | * 46,724 |
| Advertising expenses | 1,621,525 | 1,576,553 | 44,906 | 1,314,849 | 216,798 | 44,973 | 3,475 |
| Car and truck expenses | 4,490,174 | 4,298,179 | 78,212 | 3,420,969 | 798,999 | 191,994 | 65,345 |
| Commissions | 2,247,536 | 2,180,848 | 121,179 | 1,768,712 | 290,957 | 66,688 | * 52,794 |
| Contract labor | 909,413 | 866,113 | 37,905 | 665,343 | 162,865 | 43,299 | * 11,885 |
| Depletion | 9,390 | 9,357 | * 112 | 6,339 | 2,905 | 33 | * [4] |
| Depreciation | 2,709,285 | 1,550,236 | 274,882 | 758,650 | 516,704 | 1,159,048 | 199,500 |
| Employee benefit programs | 102,144 | 95,991 | 6,488 | 64,260 | 25,243 | 6,153 | * 180 |
| Insurance | 586,759 | 501,188 | 53,786 | 330,575 | 116,826 | 85,571 | 10,379 |
| Legal and professional services | 855,487 | 813,545 | 46,631 | 523,971 | 242,943 | 41,942 | 11,195 |
| Meals and entertainment deducted | 473,672 | 451,909 | 10,682 | 360,774 | 80,453 | 21,763 | 3,956 |
| Mortgage interest | 793,257 | 730,828 | 280,302 | 239,009 | 211,517 | 62,430 | 13,694 |
| Other interest paid on business indebtedness | 530,829 | 397,971 | 61,014 | 163,287 | 173,670 | 132,858 | 13,069 |
| Office expenses | 950,498 | 915,833 | 15,796 | 732,359 | 167,678 | 34,665 | 3,037 |
| Pension and profit-sharing plans | 18,074 | 17,216 | * 4,958 | 7,523 | 4,736 | 858 | * 3 |
| Rent paid on machinery and equipment | 369,403 | 308,165 | 26,090 | 230,045 | 52,030 | 61,237 | 3,117 |
| Rent paid on other business property | 982,804 | 844,003 | 41,206 | 600,865 | 201,931 | 138,801 | 6,451 |
| Repairs | 621,594 | 529,383 | 90,213 | 286,423 | 152,747 | 92,210 | 11,755 |
| Supplies | 766,823 | 695,961 | 30,877 | 524,804 | 140,280 | 70,863 | 8,622 |
| Salaries and wages | 1,906,820 | 1,679,301 | 114,266 | 957,385 | 607,650 | 227,519 | 10,667 |
| Taxes paid | 804,824 | 741,389 | 171,065 | 377,475 | 192,849 | 63,434 | 7,035 |
| Travel | 512,731 | 474,429 | 17,995 | 345,541 | 110,893 | 38,301 | 2,455 |
| Utilities | 1,456,672 | 1,393,663 | 104,082 | 1,001,157 | 288,424 | 63,008 | 4,907 |
| Other business deductions | 6,082,820 | 5,758,257 | 151,449 | 4,094,453 | 1,512,355 | 324,563 | 17,909 |
| Home office business deductions, total | 582,260 | 561,513 | 19,379 | 445,537 | 96,596 | 20,747 | * 7,721 |
| Depreciation, Form 8829 [3] | 98,587 | 96,705 | 2,636 | 77,718 | 16,352 | 1,881 | * 144 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | * 667 | * 525 | * 6 | * 519 | 0 | * 143 | 0 |
| Net income less deficit [1,2] | 14,267,647 | 14,301,959 | 32,589 | 12,859,938 | 1,409,432 | -33,520 | -13,286 |
| Net income [1,2] | 19,267,523 | 18,630,931 | 503,795 | 14,952,333 | 3,174,802 | 636,592 | 85,028 |
| Deficit [2] | 4,999,876 | 4,328,972 | 471,206 | 2,092,396 | 1,765,370 | 670,904 | 98,314 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued

| Net income status, item | Real estate and rental and leasing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Real estate |  |  |  | Rental and leasing services |  |
|  |  | Total | Lessors of real estate (including miniwarehouses and self storage) | Offices of real estate agents, brokers, property managers and appraisers | Other activities related to real estate | Total | Automotive equipment rental and leasing |
|  | (79) | (80) | (81) | (82) | (83) | (84) | (85) |
| BUSINESSES WITH NET INCOME Number of returns [1] | 755,067 | 721,177 | 19,149 | 555,124 | 146,904 | 33,889 | 9,831 |
| Business receipts, total [1,2] | 42,871,252 | 40,243,127 | 1,302,288 | 30,300,960 | 8,639,879 | 2,628,125 | 340,484 |
| Income from sales and operations [1] | 41,774,164 | 39,192,611 | 1,263,025 | 29,433,042 | 8,496,544 | 2,581,552 | 339,801 |
| Other business income | 1,097,088 | 1,050,516 | 39,263 | 867,918 | 143,335 | 46,573 | 684 |
| Business deductions, total [1,2] | 23,604,265 | 21,607,650 | 798,748 | 15,343,835 | 5,465,067 | 1,996,616 | 255,437 |
| Cost of sales and operations, total | 4,285,580 | 3,572,800 | 36,824 | 1,426,307 | 2,109,669 | 712,780 | * 58,615 |
| Inventory, beginning of year | 743,370 | 644,348 | * 1,905 | 353,318 | 289,125 | 99,022 | * 24,699 |
| Cost of labor | 303,768 | 217,204 | * 64 | 146,585 | 70,556 | 86,564 | 0 |
| Purchases | 2,450,092 | 2,132,954 | * 13,899 | 645,441 | 1,473,614 | 317,138 | * 13,742 |
| Materials and supplies | 261,356 | 202,177 | * 1,015 | 169,800 | 31,361 | 59,179 | * 189 |
| Other costs | 1,431,828 | 1,173,816 | 20,427 | 495,621 | 657,769 | 258,012 | * 48,576 |
| Inventory, end of year | 904,835 | 797,699 | * 486 | 384,458 | 412,755 | 107,136 | * 28,592 |
| Advertising expenses | 1,271,576 | 1,244,157 | 27,216 | 1,059,948 | 156,993 | 27,419 | * 3,104 |
| Car and truck expenses | 3,087,242 | 2,998,868 | 40,238 | 2,459,655 | 498,974 | 88,373 | 31,214 |
| Commissions | 1,613,171 | 1,554,573 | 98,089 | 1,265,386 | 191,097 | 58,598 | * 52,102 |
| Contract labor | 701,268 | 668,258 | 13,009 | 556,630 | 98,619 | 33,010 | * 11,510 |
| Depletion | 3,630 | 3,611 | * 112 | 1,012 | 2,486 | * 19 | * [4] |
| Depreciation | 1,222,574 | 857,551 | 127,148 | 487,575 | 242,828 | 365,023 | 42,452 |
| Employee benefit programs | 56,096 | 52,321 | 1,393 | 36,647 | 14,280 | 3,775 | * 37 |
| Insurance | 360,560 | 318,620 | 21,521 | 232,411 | 64,688 | 41,940 | 8,134 |
| Legal and professional services | 526,671 | 512,750 | 14,776 | 376,319 | 121,655 | 13,920 | 1,866 |
| Meals and entertainment deducted | 353,984 | 339,955 | 4,490 | 288,573 | 46,892 | 14,030 | 3,854 |
| Mortgage interest | 296,030 | 283,119 | 108,469 | 132,966 | 41,684 | 12,911 | * 110 |
| Other interest paid on business indebtedness | 219,134 | 156,153 | 12,314 | 90,593 | 53,246 | 62,981 | 5,640 |
| Office expenses | 662,013 | 649,339 | 9,349 | 534,155 | 105,835 | 12,674 | 1,986 |
| Pension and profit-sharing plans | 10,069 | 9,539 | * 261 | 6,041 | 3,237 | 530 | * 3 |
| Rent paid on machinery and equipment | 255,349 | 231,451 | 17,509 | 190,678 | 23,264 | 23,898 | * 685 |
| Rent paid on other business property | 660,001 | 605,370 | 20,753 | 473,922 | 110,694 | 54,632 | * 317 |
| Repairs | 353,087 | 309,594 | 28,100 | 228,418 | 53,076 | 43,493 | 7,218 |
| Supplies | 544,046 | 514,463 | 7,263 | 414,533 | 92,668 | 29,583 | * 1,815 |
| Salaries and wages | 1,165,239 | 1,017,701 | 30,217 | 654,140 | 333,344 | 147,538 | * 6,722 |
| Taxes paid | 438,146 | 399,104 | 73,850 | 249,073 | 76,181 | 39,042 | 1,824 |
| Travel | 365,516 | 350,561 | 3,159 | 276,319 | 71,083 | 14,955 | * 2,343 |
| Utilities | 921,155 | 884,603 | 33,243 | 697,703 | 153,657 | 36,552 | 4,271 |
| Other business deductions | 3,676,506 | 3,534,002 | 57,623 | 2,765,359 | 711,020 | 142,504 | 9,436 |
| Home office business deductions, total | 420,388 | 409,471 | 10,189 | 343,455 | 55,827 | 10,917 | * 174 |
| Depreciation, Form 8829 [3] | 50,431 | 49,511 | * 156 | 41,088 | 8,267 | * 920 | * 21 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | * 661 | * 519 | 0 | * 519 | 0 | * 143 | 0 |
| Net income [1,2] | 19,267,523 | 18,630,931 | 503,795 | 14,952,333 | 3,174,802 | 636,592 | 85,028 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 99,607 | 94,735 | 3,258 | 61,033 | 30,444 | 4,872 | * 22 |
| Business receipts | 929,508 | 877,990 | 20,722 | 523,389 | 333,878 | 51,518 | * 225 |
| Business deductions | 135,407 | 129,846 | * 1,753 | 96,018 | 32,075 | 5,561 | * 4 |
| Net income | 794,101 | 748,144 | 18,969 | 427,371 | 301,803 | 45,957 | * 222 |

[^24]
## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Real estate and rental and leasing -continued |  |  |  |  |  | Professional, scientific, and technical services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rental and leasing services - continued |  |  |  |  |  |  |
|  | Consumer electronics and appliances rental | Formal wear and costume rental | Video tape and disc rental | General rental centers and other consumer goods rental | Commercial <br> and industrial machinery and equipment rental and leasing | Lessors of nonfinancial intangible assets (except copyrighted works) |  |
|  |  |  |  |  |  |  | Total |
|  | (86) | (87) | (88) | (89) | (90) | (91) | (92) |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | * 100,851 | * 1,343 | 259,620 | 1,141,258 | ** 1,964,722 | ** | 165,244,459 |
| Income from sales and operations [1] | * 100,702 | * 1,343 | 258,975 | 1,122,968 | ** 1,892,479 | ** | 162,060,327 |
| Other business income (loss) [1] | * 149 | 0 | * 645 | 18,291 | ** 72,243 | ** | 3,184,132 |
| Business deductions, total [1,2] | * 92,266 | * 1,353 | 253,435 | 1,092,418 | ** 2,116,143 | ** | 94,680,604 |
| Cost of sales and operations, total | * 72,185 | 0 | * 90,001 | 421,688 | ** 442,377 | ** | 18,853,271 |
| Inventory, beginning of year | * 237 | 0 | * 14,009 | 77,906 | ** 86,884 | ** | 949,064 |
| Cost of labor | 0 | 0 | 0 | * 54,841 | ** 66,137 | ** | 1,787,607 |
| Purchases | 0 | 0 | * 95,220 | 176,110 | ** 167,965 | ** | 8,070,413 |
| Materials and supplies | * 25 | 0 | * 233 | * 43,696 | ** 48,470 | ** | 1,958,318 |
| Other costs | * 72,114 | 0 | * 87 | 142,083 | ** 176,608 | ** | 7,096,119 |
| Inventory, end of year | * 192 | 0 | * 19,548 | 72,949 | ** 103,687 | ** | 1,008,249 |
| Advertising expenses | * 323 | * 10 | * 2,504 | 23,327 | ** 15,334 | ** | 2,309,127 |
| Car and truck expenses | * 1,829 | 0 | * 8,017 | 45,016 | ** 71,787 | * | 6,829,007 |
| Commissions | 0 | 0 | 0 | 4,432 | ** 9,462 | ** | 1,195,145 |
| Contract labor | * 38 | 0 | 0 | 17,596 | ** 13,780 | ** | 5,097,382 |
| Depletion | 0 | 0 | 0 | * 6 | ** 27 | ** | 15,956 |
| Depreciation | * 6,994 | * 131 | * 7,979 | 149,294 | ** 795,152 | ** | 3,550,310 |
| Employee benefit programs | 0 | 0 | * 201 | 1,231 | ** 4,541 | ** | 682,300 |
| Insurance | * 29 | * 92 | * 2,698 | 23,471 | ** 48,902 | ** | 1,502,919 |
| Legal and professional services | * 146 | 0 | * 510 | 7,774 | ** 22,316 | ** | 2,469,903 |
| Meals and entertainment deducted | * 149 | 0 | * 41 | 6,225 | ** 11,393 | ** | 1,236,022 |
| Mortgage interest | 0 | 0 | * 2,886 | 12,841 | ** 33,009 | ** | 314,974 |
| Other interest paid on business indebtedness | * 168 | 0 | * 1,020 | 14,901 | ** 103,700 | ** | 615,524 |
| Office expenses | * 237 | 0 | * 11,742 | 11,300 | ** 8,349 | ** | 2,849,175 |
| Pension and profit-sharing plans | 0 | 0 | 0 | * 390 | ** 464 | ** | 268,711 |
| Rent paid on machinery and equipment | 0 | 0 | * 596 | 27,607 | ** 29,917 | ** | 711,580 |
| Rent paid on other business property | * 561 | * 794 | * 23,226 | 49,692 | ** 58,077 | * | 3,840,714 |
| Repairs | * 114 | * 40 | * 1,510 | 21,592 | ** 57,199 | * | 868,377 |
| Supplies | * 260 | * 54 | * 14,661 | 34,643 | ** 12,622 | ** | 2,876,102 |
| Salaries and wages | * 2,274 | 0 | * 35,637 | 68,710 | ** 110,231 | ** | 11,287,151 |
| Taxes paid | * 308 | * 26 | * 6,649 | 24,459 | ** 24,958 | ** | 1,724,707 |
| Travel | * 367 | 0 | * 28 | 6,804 | ** 28,647 | ** | 3,763,863 |
| Utilities | * 757 | * 174 | 9,382 | 25,562 | ** 22,226 | ** | 3,170,715 |
| Other business deductions | * 3,310 | * 32 | 29,066 | 86,854 | ** 187,392 | ** | 15,245,827 |
| Home office business deductions, total | * 2,218 | 0 | * 5,081 | * 5,389 | ** 338 | ** | 2,831,462 |
| Depreciation, Form 8829 [3] | * 424 | 0 | * 52 | * 1,225 | ** 37 | ** | 403,674 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | ** 0 | ** | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | * 143 | 0 | 0 | 0 | ** 0 | ** | * 9,562 |
| Net income less deficit [1,2] | * 8,585 | *-9 | 6,184 | 69,519 | ** -105,305 | ** | 70,724,553 |
| Net income [1,2] | * 10,937 | 0 | * 31,143 | 228,495 | ** 280,989 | ** | 76,763,761 |
| Deficit [2] | * 2,353 | * 9 | * 24,959 | 158,976 | ** 386,293 | ** | 6,039,208 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010—Continued

| Net income status, item | Real estate and rental and leasing -continued |  |  |  |  |  | Professional, scientific, and technical services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rental and leasing services - continued |  |  |  |  |  |  |
|  | Consumer electronics and appliances rental | Formal wear and costume rental | Video tape and disc rental | General rental centers and other consumer goods rental | Commercial and industrial machinery and equipment rental and leasing | Lessors of nonfinancial intangible assets (except copyrighted works) |  |
|  |  |  |  |  |  |  | Total |
|  | (86) | (87) | (88) | (89) | (90) | (91) | (92) |
| BUSINESSES WITH NET INCOME Number of returns [1] | * 1,291 | 0 | * 1,854 | 9,793 | 11,120 | 0 | 2,391,342 |
| Business receipts, total [1,2] | * 20,590 | 0 | * 247,376 | 958,280 | 1,061,394 | 0 | 152,053,845 |
| Income from sales and operations [1] | * 20,590 | 0 | * 246,969 | 950,154 | 1,024,038 | 0 | 149,137,313 |
| Other business income | 0 | 0 | * 407 | 8,126 | 37,356 | 0 | 2,916,533 |
| Business deductions, total [1,2] | * 9,653 | 0 | * 216,233 | 729,964 | 785,329 | 0 | 75,298,447 |
| Cost of sales and operations, total | * 71 | 0 | * 86,741 | 364,003 | 203,351 | 0 | 15,351,486 |
| Inventory, beginning of year | * 237 | 0 | * 3,854 | * 39,665 | 30,566 | 0 | 615,633 |
| Cost of labor | 0 | 0 | 0 | * 46,793 | 39,771 | 0 | 1,383,219 |
| Purchases | 0 | 0 | * 86,173 | * 147,419 | 69,804 | 0 | 6,329,125 |
| Materials and supplies | * 25 | 0 | * 233 | * 35,028 | 23,703 | 0 | 1,715,385 |
| Other costs | 0 | 0 | * 87 | * 139,907 | 69,443 | 0 | 5,969,805 |
| Inventory, end of year | * 192 | 0 | * 3,606 | * 44,810 | 29,936 | 0 | 661,681 |
| Advertising expenses | 0 | 0 | * 2,504 | 16,402 | 5,409 | 0 | 1,898,125 |
| Car and truck expenses | * 1,448 | 0 | * 7,558 | 27,525 | 20,628 | 0 | 5,102,038 |
| Commissions | 0 | 0 | 0 | * 2,717 | 3,779 | 0 | 1,010,488 |
| Contract labor | 0 | 0 | 0 | 15,980 | 5,521 | 0 | 4,301,087 |
| Depletion | 0 | 0 | 0 | * 6 | * 13 | 0 | 8,358 |
| Depreciation | * 2,000 | 0 | * 5,826 | 56,746 | 257,998 | 0 | 2,440,836 |
| Employee benefit programs | 0 | 0 | * 201 | * 704 | * 2,833 | 0 | 523,099 |
| Insurance | 0 | 0 | * 1,872 | 10,087 | 21,847 | 0 | 1,187,525 |
| Legal and professional services | 0 | 0 | * 364 | 4,570 | 7,120 | 0 | 1,830,669 |
| Meals and entertainment deducted | * 131 | 0 | * 41 | 6,073 | 3,930 | 0 | 997,776 |
| Mortgage interest | 0 | 0 | 0 | * 2,230 | 10,570 | 0 | 211,115 |
| Other interest paid on business indebtedness | 0 | 0 | * 1,020 | 8,406 | 47,914 | 0 | 476,723 |
| Office expenses | * 236 | 0 | * 3,980 | 4,000 | 2,471 | 0 | 2,353,261 |
| Pension and profit-sharing plans | 0 | 0 | 0 | * 390 | * 136 | 0 | 249,062 |
| Rent paid on machinery and equipment | 0 | 0 | * 596 | * 14,608 | 8,009 | 0 | 553,293 |
| Rent paid on other business property | 0 | 0 | * 17,398 | 26,814 | 10,102 | 0 | 3,237,188 |
| Repairs | * 77 | 0 | * 1,510 | 9,747 | 24,941 | 0 | 606,068 |
| Supplies | * 68 | 0 | * 2,895 | 20,674 | 4,132 | 0 | 2,217,522 |
| Salaries and wages | 0 | 0 | * 35,637 | 54,232 | 50,947 | 0 | 9,415,480 |
| Taxes paid | 0 | 0 | * 5,909 | 19,125 | 12,185 | 0 | 1,419,773 |
| Travel | * 264 | 0 | * 28 | 5,981 | 6,339 | 0 | 3,025,796 |
| Utilities | * 544 | 0 | * 8,458 | 15,464 | 7,814 | 0 | 2,468,094 |
| Other business deductions | * 2,597 | 0 | * 28,612 | 38,625 | 63,234 | 0 | 11,599,202 |
| Home office business deductions, total | * 2,218 | 0 | * 5,081 | * 3,281 | * 164 | 0 | 2,251,147 |
| Depreciation, Form 8829 [3] | * 424 | 0 | * 52 | * 412 | * 11 | 0 | 259,304 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | * 143 | 0 | 0 | 0 | 0 | 0 | * 38 |
| Net income [1,2] | * 10,937 | 0 | * 31,143 | 228,495 | 280,989 | 0 | 76,763,761 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 0 | 0 | 0 | * 2,804 | 2,045 | 0 | 522,854 |
| Business receipts | 0 | 0 | 0 | * 8,171 | 43,122 | 0 | 5,718,100 |
| Business deductions | 0 | 0 | 0 | * 1,614 | * 3,943 | 0 | 570,380 |
| Net income | 0 | 0 | 0 | * 6,557 | 39,179 | 0 | 5,147,720 |

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## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Legal services | Offices of certified public accountants | Other accounting services | Architectural, engineering, and related services |  |  |  |
|  |  |  |  | Total | Architectural services | Engineering services | Drafting, building inspections, and geophysical surveying |
|  | (93) | (94) | (95) | (96) | (97) | (98) | (99) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 355,640 | 43,031 | 339,211 | 267,546 | 91,827 | 94,625 | 61,645 |
| Business receipts, total [1.2] | 38,530,701 | 3,630,220 | 9,185,121 | 13,704,576 | 5,033,454 | 5,616,988 | 2,248,306 |
| Income from sales and operations [1] | 37,943,361 | 3,540,404 | 9,013,059 | 13,369,672 | 4,922,568 | 5,515,242 | 2,127,192 |
| Other business income (loss) [1] | 587,339 | 89,815 | 172,062 | 334,903 | 110,886 | 101,746 | * 121,114 |
| Business deductions, total [1,2] | 21,974,509 | 2,037,126 | 5,455,982 | 8,866,330 | 3,761,257 | 3,360,306 | 1,051,924 |
| Cost of sales and operations, total | 2,475,625 | 12,798 | 490,327 | 2,292,205 | 1,044,990 | 958,651 | * 35,515 |
| Inventory, beginning of year | 43,798 | * 12,605 | 47,359 | 62,099 | * 22,634 | * 33,484 | * 2,507 |
| Cost of labor | 88,640 | * 109 | 30,830 | 346,275 | 139,184 | 190,869 | * 7,144 |
| Purchases | 79,366 | * 6,782 | 14,759 | 974,147 | 475,533 | 375,072 | * 1,460 |
| Materials and supplies | 28,671 | * 3,180 | 21,383 | 238,399 | 102,709 | 102,840 | * 209 |
| Other costs | 2,271,192 | 2,784 | 409,735 | 750,525 | 333,770 | 302,830 | * 25,788 |
| Inventory, end of year | 36,042 | * 12,663 | * 33,740 | 79,240 | * 28,841 | * 46,442 | * 1,593 |
| Advertising expenses | 883,749 | 26,266 | 97,956 | 75,228 | 30,980 | 23,310 | 16,609 |
| Car and truck expenses | 988,118 | 94,838 | 584,295 | 730,329 | 185,164 | 246,502 | 224,832 |
| Commissions | 217,516 | * 14,508 | 155,172 | 92,367 | 33,900 | 58,184 | * 240 |
| Contract labor | 833,625 | 75,922 | 255,302 | 456,669 | 128,729 | 201,186 | 122,591 |
| Depletion | 2,900 | * 622 | * 83 | * 4,794 | * 393 | * 4,307 | * 43 |
| Depreciation | 403,365 | 79,004 | 172,972 | 439,562 | 244,838 | 134,998 | 25,726 |
| Employee benefit programs | 218,844 | 47,609 | 35,698 | 84,616 | 27,461 | 29,900 | * 13,056 |
| Insurance | 544,344 | 45,435 | 79,868 | 224,983 | 108,686 | 60,591 | 43,387 |
| Legal and professional services | 674,058 | 55,515 | 65,052 | 269,420 | 94,894 | 86,769 | 77,098 |
| Meals and entertainment deducted | 213,052 | 17,894 | 65,938 | 76,480 | 21,477 | 42,355 | 10,791 |
| Mortgage interest | 77,573 | 6,694 | 28,182 | 31,890 | 12,865 | 11,165 | * 215 |
| Other interest paid on business indebtedness | 137,926 | 11,942 | 37,632 | 70,942 | 19,323 | 36,037 | * 10,854 |
| Office expenses | 983,363 | 133,653 | 301,646 | 186,871 | 52,396 | 79,448 | 46,440 |
| Pension and profit-sharing plans | 106,220 | 15,765 | 16,478 | 32,988 | 24,566 | 7,360 | 0 |
| Rent paid on machinery and equipment | 153,979 | 19,937 | 42,960 | 72,106 | 33,228 | 18,560 | * 9,687 |
| Rent paid on other business property | 1,668,111 | 119,396 | 285,612 | 245,762 | 122,569 | 103,704 | * 12,032 |
| Repairs | 195,142 | 34,362 | 77,365 | 122,579 | 71,759 | 28,724 | 5,173 |
| Supplies | 375,657 | 46,141 | 156,148 | 298,117 | 124,764 | 122,993 | 34,863 |
| Salaries and wages | 4,352,925 | 548,728 | 761,223 | 1,072,293 | 524,925 | 376,015 | 57,726 |
| Taxes paid | 538,146 | 71,450 | 117,186 | 164,371 | 87,807 | 51,132 | 5,294 |
| Travel | 275,088 | 21,540 | 128,050 | 224,927 | 43,130 | 144,140 | 24,486 |
| Utilities | 791,722 | 72,804 | 244,159 | 264,396 | 93,486 | 100,499 | 56,161 |
| Other business deductions | 4,571,694 | 398,100 | 1,001,003 | 1,032,454 | 513,032 | 301,521 | 175,915 |
| Home office business deductions, total | 229,937 | 53,560 | 203,224 | 275,335 | 107,559 | 128,791 | 33,054 |
| Depreciation, Form 8829 [3] | 32,823 | 5,930 | 24,868 | 25,275 | 11,573 | 9,670 | 3,189 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 16,558,462 | 1,593,094 | 3,729,139 | 4,838,204 | 1,272,173 | 2,256,500 | 1,196,547 |
| Net income [1,2] | 17,157,406 | 1,703,699 | 4,050,790 | 5,345,989 | 1,457,044 | 2,465,647 | 1,234,845 |
| Deficit [2] | 598,944 | 110,605 | 321,651 | 507,785 | 184,871 | 209,147 | 38,298 |

Footnotes at end of table.

# Sole Proprietorship Returns, 2010 

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Legal services | Offices of certified public accountants | Other accounting services | Architectural, engineering, and related services |  |  |  |
|  |  |  |  | Total | Architectural services | Engineering services | Drafting, building inspections, and geophysical surveying |
|  | (93) | (94) | (95) | (96) | (97) | (98) | (99) |
| Number of returns [1] | 287,161 | 33,680 | 267,085 | 204,411 | 62,635 | 74,038 | 51,804 |
| Business receipts, total [1,2] | 36,492,673 | 3,325,043 | 8,263,960 | 12,251,419 | 4,232,452 | 5,222,238 | 2,036,075 |
| Income from sales and operations [1] | 35,923,114 | 3,230,813 | 8,100,426 | 11,944,540 | 4,143,308 | 5,121,347 | 1,920,390 |
| Other business income | 569,559 | 94,230 | 163,534 | 306,879 | 89,144 | 100,891 | * 115,686 |
| Business deductions, total [1,2] | 19,336,399 | 1,621,344 | 4,213,170 | 6,905,735 | 2,775,372 | 2,756,767 | 801,395 |
| Cost of sales and operations, total | 2,213,247 | 10,869 | 256,848 | 1,875,241 | 723,727 | 863,504 | * 35,280 |
| Inventory, beginning of year | 42,366 | * 12,605 | * 10,976 | 44,470 | * 12,148 | * 27,337 | * 1,511 |
| Cost of labor | 87,498 | 0 | * 30,063 | 269,213 | 90,067 | 163,048 | * 7,019 |
| Purchases | 77,598 | * 6,782 | 13,589 | 710,868 | 223,978 | 363,749 | * 1,379 |
| Materials and supplies | 28,450 | * 3,180 | * 2,214 | 231,614 | 97,662 | 101,130 | * 180 |
| Other costs | 2,012,154 | * 965 | 210,365 | 681,450 | 318,333 | 249,193 | * 25,788 |
| Inventory, end of year | 34,819 | * 12,663 | * 10,359 | 62,375 | * 18,461 | * 40,953 | * 597 |
| Advertising expenses | 810,909 | 21,506 | 59,891 | 51,329 | 21,288 | 17,695 | 9,057 |
| Car and truck expenses | 823,048 | 74,224 | 392,818 | 573,057 | 117,383 | 189,692 | 208,426 |
| Commissions | 197,467 | * 789 | 93,190 | 86,477 | 32,908 | 53,327 | * 201 |
| Contract labor | 708,173 | 75,894 | 203,471 | 402,973 | 108,732 | 181,329 | 111,254 |
| Depletion | 2,856 | * 622 | * 81 | * 1,188 | * 393 | * 744 | 0 |
| Depreciation | 323,969 | 51,615 | 132,849 | 307,194 | 148,370 | 101,541 | 23,572 |
| Employee benefit programs | 186,213 | 37,844 | 28,453 | 63,421 | 27,091 | 18,663 | * 11,986 |
| Insurance | 464,424 | 42,861 | 69,567 | 164,616 | 69,345 | 49,450 | 34,287 |
| Legal and professional services | 593,053 | 50,841 | 50,286 | 166,956 | 75,992 | 67,423 | 14,478 |
| Meals and entertainment deducted | 185,528 | 15,451 | 54,831 | 61,991 | 15,325 | 36,437 | 9,035 |
| Mortgage interest | 58,207 | 6,649 | 22,198 | 16,673 | 7,573 | 7,218 | * 215 |
| Other interest paid on business indebtedness | 111,844 | 9,894 | 34,637 | 55,282 | 8,430 | 31,483 | * 10,798 |
| Office expenses | 898,584 | 78,430 | 251,422 | 141,523 | 39,120 | 69,318 | 25,936 |
| Pension and profit-sharing plans | 103,748 | 14,254 | 16,466 | 31,404 | 24,563 | 5,779 | 0 |
| Rent paid on machinery and equipment | 137,599 | 17,136 | 37,107 | 38,813 | 16,187 | 12,995 | * 8,865 |
| Rent paid on other business property | 1,495,900 | 109,123 | 252,387 | 211,724 | 117,074 | 82,302 | * 5,320 |
| Repairs | 166,897 | 24,822 | 55,349 | 75,821 | 49,509 | 15,062 | 3,751 |
| Supplies | 330,384 | 30,940 | 124,004 | 224,237 | 84,457 | 102,990 | 29,939 |
| Salaries and wages | 3,869,670 | 444,225 | 628,435 | 860,316 | 451,484 | 276,593 | * 47,609 |
| Taxes paid | 482,426 | 63,168 | 98,350 | 122,528 | 63,392 | 38,995 | 3,341 |
| Travel | 233,933 | 12,996 | 108,333 | 192,347 | 31,690 | 124,193 | 23,294 |
| Utilities | 683,146 | 59,715 | 198,787 | 193,425 | 67,922 | 74,324 | 40,523 |
| Other business deductions | 4,005,563 | 317,757 | 827,144 | 752,642 | 398,746 | 226,603 | 101,574 |
| Home office business deductions, total | 188,900 | 37,078 | 163,812 | 209,909 | 66,338 | 105,645 | 32,520 |
| Depreciation, Form 8829 [3] | 21,322 | 3,604 | 21,624 | 16,408 | 6,478 | 6,000 | 3,087 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 17,157,406 | 1,703,699 | 4,050,790 | 5,345,989 | 1,457,044 | 2,465,647 | 1,234,845 |
| Returns with Schedule C-EZ: <br> Number of returns | 54,129 | 6,109 | 73,543 | 27,838 | 8,385 | 9,903 | * 6,400 |
| Business receipts | 662,274 | 47,036 | 425,792 | 246,672 | 62,404 | 86,608 | * 84,466 |
| Business deductions | 61,832 | 12,643 | 52,454 | 24,648 | 8,334 | * 3,464 | * 10,134 |
| Net income | 600,442 | 34,392 | 373,338 | 222,024 | 54,071 | 83,144 | * 74,332 |

Footnotes at end of table

## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Professional, scientific, and technical services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Architectural, engineering, and related services-continued |  | Specialized design services | Computer systems design services | Other professional, scientific, and technical services |  |  |
|  | Surveying and mapping (except geophysical) services | Testing laboratories |  |  | Total | Management, scientific, and technical consulting services | Scientific research and development services |
|  | (100) | (101) | (102) | (103) | (104) | (105) | (106) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 15,070 | 4,379 | 229,185 | 236,760 | 1,756,996 | 945,733 | 38,090 |
| Business receipts, total [1.2] | 333,956 | 471,872 | 7,465,062 | 9,371,251 | 83,357,529 | 45,406,333 | 1,078,802 |
| Income from sales and operations [1] | 333,380 | 471,290 | 7,321,944 | 9,299,714 | 81,572,173 | 44,279,764 | 1,065,845 |
| Other business income (loss) [1] | * 577 | * 581 | 143,118 | 71,537 | 1,785,356 | 1,126,569 | 12,958 |
| Business deductions, total [1,2] | 278,998 | 413,846 | 5,275,743 | 5,281,222 | 45,789,692 | 20,222,590 | 823,608 |
| Cost of sales and operations, total | * 15,590 | * 237,460 | 2,411,732 | 1,416,247 | 9,754,338 | 2,477,122 | 82,474 |
| Inventory, beginning of year | 0 | * 3,474 | 201,621 | 91,216 | 490,367 | 230,867 | * 20,972 |
| Cost of labor | * 6,291 | * 2,787 | 137,892 | 416,319 | 767,542 | 272,931 | * 29,633 |
| Purchases | * 319 | * 121,762 | 1,567,720 | 622,420 | 4,805,219 | 903,258 | * 2,941 |
| Materials and supplies | * 1,609 | * 31,033 | 326,835 | 120,771 | 1,219,079 | 377,112 | * 22,613 |
| Other costs | * 7,370 | * 80,767 | 389,368 | 267,087 | 3,005,427 | 944,989 | 27,279 |
| Inventory, end of year | 0 | * 2,363 | 211,703 | 101,565 | 533,296 | 252,035 | * 20,964 |
| Advertising expenses | * 2,977 | * 1,352 | 70,637 | 136,268 | 1,019,024 | 327,352 | 10,672 |
| Car and truck expenses | 40,346 | * 33,484 | 313,317 | 419,927 | 3,698,183 | 2,078,063 | 51,540 |
| Commissions | * 15 | * 27 | 37,379 | 55,341 | 622,863 | 307,886 | * 13,271 |
| Contract labor | * 3,958 | * 206 | 117,561 | 373,186 | 2,985,117 | 1,970,044 | 44,806 |
| Depletion | * 51 | 0 | * 3 | * 96 | 7,459 | 5,420 | * 1,236 |
| Depreciation | * 12,687 | 21,312 | 211,072 | 246,721 | 1,997,614 | 830,649 | 88,022 |
| Employee benefit programs | * 13,149 | * 1,050 | 6,712 | 50,097 | 238,724 | 106,930 | 6,204 |
| Insurance | 8,977 | * 3,342 | 42,780 | 46,904 | 518,604 | 238,054 | 10,605 |
| Legal and professional services | 5,771 | 4,887 | 82,968 | 147,782 | 1,175,109 | 740,630 | 22,951 |
| Meals and entertainment deducted | * 972 | * 884 | 50,370 | 83,863 | 728,425 | 447,236 | 37,799 |
| Mortgage interest | * 6,045 | * 1,600 | 18,192 | 9,434 | 143,009 | 71,159 | * 1,316 |
| Other interest paid on business indebtedness | * 2,444 | * 2,283 | 25,720 | 15,989 | 315,372 | 160,985 | 927 |
| Office expenses | 5,969 | 2,618 | 109,516 | 95,034 | 1,039,093 | 540,326 | 11,415 |
| Pension and profit-sharing plans | * 490 | * 572 | 3,250 | 4,678 | 89,332 | 44,935 | * 7,916 |
| Rent paid on machinery and equipment | * 8,953 | * 1,677 | 26,904 | 50,873 | 344,822 | 151,384 | 5,258 |
| Rent paid on other business property | * 3,656 | * 3,802 | 155,278 | 107,378 | 1,259,176 | 514,062 | 28,800 |
| Repairs | * 13,049 | * 3,874 | 26,555 | 29,121 | 383,254 | 159,805 | 5,146 |
| Supplies | 12,375 | * 3,122 | 262,034 | 171,510 | 1,566,497 | 599,911 | 41,245 |
| Salaries and wages | * 74,315 | * 39,312 | 203,877 | 410,140 | 3,937,965 | 1,310,870 | 110,338 |
| Taxes paid | 12,273 | * 7,865 | 57,969 | 66,725 | 708,859 | 266,380 | 14,085 |
| Travel | * 2,195 | * 10,975 | 94,499 | 217,322 | 2,802,437 | 1,942,470 | 77,128 |
| Utilities | 8,890 | * 5,360 | 169,883 | 166,942 | 1,460,809 | 777,431 | 19,590 |
| Other business deductions | 18,666 | 23,321 | 479,538 | 686,356 | 7,076,682 | 3,007,481 | 98,135 |
| Home office business deductions, total | * 2,469 | * 3,461 | 271,571 | 236,091 | 1,561,744 | 921,611 | 28,632 |
| Depreciation, Form 8829 [3] | * 754 | * 89 | 30,638 | 36,340 | 247,801 | 157,601 | 7,777 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | * 9,562 | * 7,744 | 0 |
| Net income less deficit [1,2] | 54,959 | 58,026 | 2,198,212 | 4,097,343 | 37,710,098 | 25,213,205 | 260,047 |
| Net income [1,2] | 120,257 | 68,196 | 2,588,441 | 4,517,669 | 41,399,767 | 27,324,532 | 447,195 |
| Deficit [2] | * 65,298 | * 10,170 | 390,229 | 420,326 | 3,689,668 | 2,111,328 | 187,148 |

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# Sole Proprietorship Returns, 2010 

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Architectural, engineering, and related services-continued |  | Specialized design services | Computer systems design services | Other professional, scientific, and technical services |  |  |
|  | Surveying and mapping (except geophysical) services | Testing laboratories |  |  | Total | Management, scientific, and technical consulting services | Scientific research and development services |
|  | (100) | (101) | (102) | (103) | (104) | (105) | (106) |
| Number of returns [1] | 11,892 | 4,043 | 159,090 | 183,526 | 1,256,388 | 674,680 | 25,149 |
| Business receipts, total [1,2] | 292,583 | 468,071 | 6,271,549 | 8,643,050 | 76,806,151 | 42,716,083 | 869,324 |
| Income from sales and operations [1] | 292,006 | 467,489 | 6,129,666 | 8,575,505 | 75,233,247 | 41,688,833 | 861,453 |
| Other business income | * 577 | * 581 | 141,882 | 67,545 | 1,572,903 | 1,027,249 | 7,871 |
| Business deductions, total [1,2] | 172,326 | 399,875 | 3,683,108 | 4,125,382 | 35,413,309 | 15,393,581 | 426,314 |
| Cost of sales and operations, total | * 15,270 | * 237,460 | 1,667,627 | 1,129,784 | 8,197,870 | 2,059,182 | 75,382 |
| Inventory, beginning of year | 0 | * 3,474 | 109,830 | 69,393 | 325,994 | 146,449 | 0 |
| Cost of labor | * 6,291 | * 2,787 | 135,597 | 264,026 | 596,821 | 195,156 | * 29,633 |
| Purchases | 0 | * 121,762 | 949,031 | 548,615 | 4,022,643 | 809,254 | * 174 |
| Materials and supplies | * 1,609 | * 31,033 | 271,284 | 97,557 | 1,081,086 | 282,653 | * 19,585 |
| Other costs | * 7,370 | * 80,767 | 322,098 | 233,407 | 2,509,366 | 775,793 | * 26,183 |
| Inventory, end of year | 0 | * 2,363 | 120,212 | 83,213 | 338,040 | 150,123 | * 192 |
| Advertising expenses | * 1,937 | * 1,352 | 49,724 | 115,515 | 789,252 | 226,303 | 6,271 |
| Car and truck expenses | 24,234 | * 33,321 | 208,297 | 354,642 | 2,675,953 | 1,463,492 | 33,587 |
| Commissions | * 15 | * 27 | 29,445 | 46,887 | 556,233 | 258,533 | * 12,306 |
| Contract labor | * 1,452 | * 206 | 100,559 | 337,541 | 2,472,476 | 1,702,970 | 23,635 |
| Depletion | * 51 | 0 | * 3 | * 96 | 3,513 | 2,886 | * 51 |
| Depreciation | * 12,515 | * 21,195 | 116,101 | 203,985 | 1,305,122 | 578,963 | 22,915 |
| Employee benefit programs | * 4,631 | * 1,050 | 4,800 | 33,124 | 169,245 | 63,509 | 4,622 |
| Insurance | * 8,260 | * 3,274 | 32,663 | 33,747 | 379,647 | 168,711 | 7,574 |
| Legal and professional services | * 4,759 | * 4,304 | 57,721 | 101,058 | 810,755 | 485,198 | 12,203 |
| Meals and entertainment deducted | * 318 | * 876 | 36,119 | 73,060 | 570,796 | 349,644 | 19,864 |
| Mortgage interest | * 70 | * 1,596 | * 2,516 | * 6,195 | 98,676 | 50,954 | * 69 |
| Other interest paid on business indebtedness | * 2,438 | * 2,133 | 16,208 | 11,093 | 237,764 | 119,686 | * 627 |
| Office expenses | * 4,684 | * 2,465 | 76,807 | 70,328 | 836,166 | 415,928 | 7,430 |
| Pension and profit-sharing plans | * 490 | * 572 | * 3,021 | 4,614 | 75,556 | 35,761 | * 6,572 |
| Rent paid on machinery and equipment | * 766 | 0 | 17,506 | 35,126 | 270,005 | 107,161 | 3,688 |
| Rent paid on other business property | * 3,656 | * 3,373 | 121,475 | 83,212 | 963,367 | 384,445 | 17,055 |
| Repairs | * 3,625 | * 3,874 | 19,102 | 15,200 | 248,877 | 105,570 | 1,090 |
| Supplies | * 4,460 | * 2,392 | 195,398 | 110,892 | 1,201,665 | 455,829 | 7,626 |
| Salaries and wages | * 45,318 | * 39,312 | 131,436 | 238,912 | 3,242,486 | 1,024,075 | 46,294 |
| Taxes paid | * 8,950 | * 7,850 | 41,771 | 51,275 | 560,254 | 199,947 | 5,607 |
| Travel | * 2,195 | * 10,975 | 65,254 | 175,963 | 2,236,970 | 1,570,886 | 39,541 |
| Utilities | 5,350 | * 5,307 | 117,525 | 133,150 | 1,082,346 | 555,110 | 14,449 |
| Other business deductions | 11,696 | * 14,023 | 327,620 | 520,148 | 4,848,329 | 2,084,465 | 30,529 |
| Home office business deductions, total | * 2,469 | * 2,937 | 218,894 | 202,640 | 1,229,914 | 704,109 | 23,250 |
| Depreciation, Form 8829 [3] | * 754 | * 89 | 16,822 | 27,628 | 151,896 | 91,676 | 5,639 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | * 38 | 0 | 0 |
| Net income [1,2] | 120,257 | 68,196 | 2,588,441 | 4,517,669 | 41,399,767 | 27,324,532 | 447,195 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | * 2,130 | * 1,019 | 40,163 | 33,175 | 287,897 | 140,302 | 9,826 |
| Business receipts | * 6,062 | * 7,133 | 287,953 | 439,640 | 3,608,733 | 2,377,398 | 91,253 |
| Business deductions | * 2,717 | 0 | 26,426 | 37,196 | 355,182 | 224,392 | 4,096 |
| Net income | * 3,345 | * 7,133 | 261,527 | 402,445 | 3,253,551 | 2,153,006 | 87,156 |

Footnotes at end of table.

## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010—Continued


[^27]
## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued

| Net income status, item | Health care and social assistance |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Ambulatory health care services |  |  |  |  |  |
|  |  | Total | Offices of physicians (except mental health specialists) | Offices of physicians, <br> mental health specialists | Offices of dentists | Offices of chiropractors | Offices of optometrists |
|  | (114) | (115) | (116) | (117) | (118) | (119) | (120) |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 120,163,144 | 97,042,570 | 32,101,253 | 2,567,935 | 28,044,985 | 5,409,777 | 4,013,028 |
| Income from sales and operations [1] | 118,069,177 | 95,654,078 | 31,246,956 | 2,504,441 | 27,917,066 | 5,306,407 | 3,996,360 |
| Other business income (loss) [1] | 2,093,966 | 1,388,492 | 854,297 | 63,494 | 127,919 | 103,369 | 16,669 |
| Business deductions, total [1,2] | 71,512,136 | 56,245,259 | 16,901,131 | 1,061,928 | 18,450,613 | 3,349,922 | 2,851,427 |
| Cost of sales and operations, total | 5,914,663 | 5,000,311 | 1,435,903 | 14,244 | 1,569,875 | 210,271 | 828,701 |
| Inventory, beginning of year | 293,082 | 272,546 | 32,905 | * 12,633 | 16,211 | * 2,859 | 92,889 |
| Cost of labor | 932,159 | 758,506 | 203,210 | * 4,606 | 273,724 | * 5,844 | * 15,661 |
| Purchases | 1,680,752 | 1,531,876 | 261,424 | * 468 | 161,411 | 172,122 | 569,960 |
| Materials and supplies | 1,049,430 | 918,563 | 286,462 | * 677 | 348,668 | 28,458 | 157,589 |
| Other costs | 2,246,959 | 1,788,918 | 686,652 | * 7,942 | 782,118 | * 6,182 | 84,541 |
| Inventory, end of year | 287,720 | 270,098 | 34,751 | * 12,082 | 12,257 | * 5,194 | 91,938 |
| Advertising expenses | 1,238,591 | 1,027,366 | 201,867 | 8,291 | 321,647 | 183,055 | 44,448 |
| Car and truck expenses | 3,597,001 | 2,507,388 | 381,745 | 64,182 | 242,920 | 93,349 | 58,041 |
| Commissions | 409,731 | 268,216 | 61,146 | 10,457 | 95,418 | * 23,355 | * 372 |
| Contract labor | 2,326,765 | 1,672,946 | 581,351 | 59,275 | 401,178 | 103,134 | 81,714 |
| Depletion | 8,589 | 8,581 | 1,479 | 0 | * 1,586 | 0 | * 9 |
| Depreciation | 2,715,762 | 2,252,679 | 548,873 | 69,806 | 988,384 | 123,136 | 97,668 |
| Employee benefit programs | 658,036 | 553,350 | 207,856 | 9,438 | 199,097 | 20,334 | 30,775 |
| Insurance | 2,292,625 | 2,004,943 | 990,391 | 43,911 | 417,480 | 109,225 | 42,135 |
| Legal and professional services | 1,341,952 | 1,142,626 | 440,449 | 33,676 | 236,900 | 60,420 | 33,542 |
| Meals and entertainment deducted | 1,120,067 | 362,943 | 91,446 | 11,460 | 65,432 | 21,734 | 10,242 |
| Mortgage interest | 566,465 | 296,462 | 58,011 | 9,038 | 115,676 | 49,177 | 11,266 |
| Other interest paid on business indebtedness | 547,823 | 476,553 | 100,965 | 4,592 | 262,346 | 33,890 | 20,393 |
| Office expenses | 1,844,780 | 1,545,361 | 452,497 | 43,521 | 431,880 | 138,384 | 61,706 |
| Pension and profit-sharing plans | 450,777 | 443,062 | 201,786 | 6,058 | 186,640 | 5,715 | 10,073 |
| Rent paid on machinery and equipment | 699,159 | 495,200 | 171,070 | 24,982 | 81,385 | 21,315 | 12,880 |
| Rent paid on other business property | 5,307,093 | 4,519,587 | 1,292,009 | 119,772 | 1,175,887 | 493,500 | 256,242 |
| Repairs | 1,123,978 | 731,134 | 178,539 | 11,248 | 271,312 | 65,589 | 23,694 |
| Supplies | 4,355,907 | 3,273,837 | 947,043 | 27,706 | 1,364,249 | 247,996 | 53,999 |
| Salaries and wages | 16,168,134 | 13,674,396 | 4,115,329 | 104,379 | 5,947,420 | 575,635 | 641,866 |
| Taxes paid | 2,284,021 | 1,875,870 | 548,944 | 24,709 | 757,476 | 104,250 | 93,244 |
| Travel | 875,822 | 711,243 | 222,229 | 39,330 | 110,771 | 29,428 | 10,357 |
| Utilities | 2,328,038 | 1,674,447 | 376,555 | 34,451 | 453,826 | 184,617 | 64,874 |
| Other business deductions | 11,267,577 | 9,033,832 | 3,202,132 | 240,391 | 2,722,426 | 426,526 | 362,248 |
| Home office business deductions, total | 1,664,480 | 465,443 | 64,178 | 45,803 | 24,499 | 25,595 | * 280 |
| Depreciation, Form 8829 [3] | 186,743 | 59,101 | 10,046 | 7,388 | 3,292 | 2,654 | * 37 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | * 61 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 48,663,756 | 40,797,106 | 15,196,233 | 1,506,059 | 9,594,397 | 2,059,856 | 1,161,601 |
| Net income [1,2] | 51,881,240 | 42,507,373 | 15,610,599 | 1,548,309 | 9,785,898 | 2,102,570 | 1,177,937 |
| Deficit [2] | 3,217,484 | 1,710,267 | 414,366 | 42,250 | 191,501 | 42,714 | 16,335 |

Footnotes at end of table

# Sole Proprietorship Returns, 2010 

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Ambulatory health care services |  |  |  |  |  |
|  |  | Total | Offices of physicians (except mental health specialists) | Offices of physicians, mental health specialists | $\begin{aligned} & \text { Offices } \\ & \text { of } \\ & \text { dentists } \end{aligned}$ | Offices of chiropractors | Offices of optometrists |
|  | (114) | (115) | (116) | (117) | (118) | (119) | (120) |
| BUSINESSES WITH NET INCOME Number of returns [1] | 1,863,975 | 920,124 | 154,449 | 22,347 | 83,847 | 43,078 | 16,386 |
| Business receipts, total [1,2] | 112,136,630 | 92,066,805 | 30,476,682 | 2,457,472 | 27,263,084 | 5,069,852 | 3,696,348 |
| Income from sales and operations [1] | 110,271,754 | 90,794,473 | 29,678,549 | 2,416,616 | 27,155,141 | 4,966,482 | 3,679,775 |
| Other business income | 1,864,876 | 1,272,332 | 798,134 | 40,856 | 107,943 | 103,369 | 16,572 |
| Business deductions, total [1,2] | 60,252,323 | 49,556,307 | 14,862,111 | 909,215 | 17,477,212 | 2,967,282 | 2,518,411 |
| Cost of sales and operations, total | 4,993,336 | 4,261,676 | 1,273,147 | * 9,287 | 1,428,667 | 101,584 | 771,545 |
| Inventory, beginning of year | 219,414 | 204,826 | 23,381 | * 12,315 | 16,210 | * 2,859 | 80,835 |
| Cost of labor | 810,368 | 644,806 | 183,227 | 0 | 264,812 | * 5,844 | * 15,661 |
| Purchases | 1,403,162 | 1,282,237 | 249,433 | * 434 | 157,135 | 63,344 | 531,053 |
| Materials and supplies | 984,983 | 891,788 | 271,371 | * 677 | 343,238 | 28,445 | 155,901 |
| Other costs | 1,786,316 | 1,439,655 | 572,007 | * 7,626 | 659,482 | * 5,898 | * 65,736 |
| Inventory, end of year | 210,908 | 201,635 | 26,272 | * 11,765 | 12,210 | * 4,807 | 77,641 |
| Advertising expenses | 958,807 | 888,844 | 172,131 | 7,664 | 291,079 | 169,413 | 38,439 |
| Car and truck expenses | 2,806,909 | 2,037,995 | 351,819 | 54,167 | 214,945 | 66,207 | 56,641 |
| Commissions | 265,025 | 208,481 | 55,745 | * 2,187 | 65,264 | * 23,348 | * 372 |
| Contract labor | 1,934,982 | 1,493,783 | 510,356 | 49,926 | 364,464 | 96,926 | 79,874 |
| Depletion | 7,161 | 7,160 | 589 | 0 | * 1,586 | 0 | * 9 |
| Depreciation | 2,187,683 | 1,866,559 | 431,881 | 47,484 | 856,739 | 104,898 | 93,274 |
| Employee benefit programs | 598,302 | 523,340 | 197,388 | 9,322 | 197,116 | 20,311 | 24,278 |
| Insurance | 2,008,799 | 1,821,220 | 917,583 | 40,655 | 406,007 | 103,468 | 39,259 |
| Legal and professional services | 1,099,899 | 987,212 | 376,936 | 31,145 | 225,802 | 57,285 | 32,143 |
| Meals and entertainment deducted | 903,919 | 315,134 | 83,580 | 10,764 | 63,365 | 18,927 | 10,071 |
| Mortgage interest | 445,404 | 236,438 | 46,894 | 8,797 | 105,179 | 48,175 | 11,240 |
| Other interest paid on business indebtedness | 456,056 | 417,258 | 85,256 | 4,375 | 233,115 | 33,890 | 18,379 |
| Office expenses | 1,543,777 | 1,392,776 | 418,196 | 41,949 | 418,848 | 126,804 | 59,103 |
| Pension and profit-sharing plans | 439,022 | 437,087 | 197,902 | 6,058 | 185,490 | 5,715 | 10,064 |
| Rent paid on machinery and equipment | 481,758 | 401,574 | 160,401 | 5,505 | 76,586 | 20,305 | 12,281 |
| Rent paid on other business property | 4,633,334 | 4,091,697 | 1,173,756 | 108,836 | 1,115,253 | 448,678 | 226,368 |
| Repairs | 849,839 | 629,586 | 162,068 | 8,512 | 257,665 | 64,457 | 22,916 |
| Supplies | 3,734,778 | 2,984,688 | 872,810 | 25,746 | 1,315,483 | 239,420 | 47,052 |
| Salaries and wages | 14,498,175 | 12,799,308 | 3,780,287 | 103,477 | 5,827,543 | 556,437 | 579,136 |
| Taxes paid | 2,030,836 | 1,758,983 | 513,926 | 23,701 | 741,455 | 101,330 | 84,078 |
| Travel | 716,759 | 598,504 | 195,400 | 36,979 | 97,589 | 28,014 | 9,829 |
| Utilities | 1,946,658 | 1,479,373 | 344,544 | 29,897 | 430,336 | 167,437 | 60,283 |
| Other business deductions | 8,981,053 | 7,335,346 | 2,455,453 | 199,987 | 2,534,482 | 338,394 | 230,854 |
| Home office business deductions, total | 1,331,639 | 360,689 | 59,481 | 41,590 | 18,277 | 25,568 | * 265 |
| Depreciation, Form 8829 [3] | 142,370 | 46,410 | 8,871 | 6,109 | 2,710 | * 2,645 | * 36 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | * 61 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 51,881,240 | 42,507,373 | 15,610,599 | 1,548,309 | 9,785,898 | 2,102,570 | 1,177,937 |
| Returns with Schedule C-EZ: <br> Number of returns | 562,513 | 230,124 | 29,709 | 2,081 | 5,740 | * 971 | * 1,532 |
| Business receipts | 4,783,988 | 2,234,913 | 632,159 | 13,993 | 61,427 | * 1,154 | * 7,662 |
| Business deductions | 404,298 | 227,482 | 27,337 | * 1,208 | 4,903 | * 291 | * 658 |
| Net income | 4,379,690 | 2,007,431 | 604,822 | 12,784 | 56,524 | * 862 | * 7,004 |

Footnotes at end of table.

## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ambulatory health care services-continued |  |  |  |  |  | Hospitals |
|  | Offices of mental health practitioners and social therapists | Offices of podiatrists | Outpatient care centers <br> and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance services, blood, organ banks) |  |
| (121) $(122)$ $(123)$ $(124)$ $(125)$ $(126)$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 9,745,331 | 1,485,756 | 5,576,625 | 1,052,752 | 5,672,642 | 1,372,486 | 541,377 |
| Income from sales and operations [1] | 9,619,537 | 1,481,731 | 5,511,733 | 1,051,116 | 5,656,612 | 1,362,120 | 537,718 |
| Other business income (loss) [1] | 125,794 | * 4,025 | 64,892 | 1,636 | 16,029 | 10,366 | * 3,659 |
| Business deductions, total [1,2] | 4,623,972 | 898,519 | 3,323,584 | 644,425 | 3,269,158 | 870,580 | 241,498 |
| Cost of sales and operations, total | 286,958 | 73,416 | 299,485 | 68,794 | 117,068 | 95,596 | * 3,624 |
| Inventory, beginning of year | 60,556 | * 259 | 25,220 | * 15,306 | * 6,269 | * 7,437 | 0 |
| Cost of labor | 133,700 | * 2,678 | * 58,537 | * 19,812 | * 40,196 | * 538 | * 2,379 |
| Purchases | 128,121 | * 11,400 | 111,093 | * 21,545 | 13,554 | * 80,777 | * 1,209 |
| Materials and supplies | * 5,279 | * 15,640 | 23,302 | * 19,588 | 20,764 | * 12,137 | 0 |
| Other costs | 22,991 | * 43,818 | 101,605 | 7,471 | 41,919 | * 3,679 | * 36 |
| Inventory, end of year | 63,690 | * 379 | 20,271 | * 14,929 | * 5,634 | * 8,972 | 0 |
| Advertising expenses | 93,610 | 17,134 | 69,892 | 14,933 | 64,945 | 7,545 | 501 |
| Car and truck expenses | 476,206 | 36,342 | 344,166 | 55,981 | 654,328 | 100,126 | 5,160 |
| Commissions | 8,587 | * 357 | 41,442 | * 1,325 | 8,546 | 17,212 | * 219 |
| Contract labor | 174,092 | 32,260 | 121,741 | 11,542 | 91,386 | 15,275 | * 2,658 |
| Depletion | * 172 | 0 | * 38 | 0 | * 5,296 | 0 | * 1 |
| Depreciation | 137,102 | 28,584 | 123,825 | 23,766 | 75,454 | 36,080 | 13,188 |
| Employee benefit programs | 23,605 | 5,882 | 29,711 | 6,136 | 13,121 | 7,394 | * 6,306 |
| Insurance | 124,624 | 48,666 | 125,623 | 9,007 | 71,982 | 21,899 | 5,381 |
| Legal and professional services | 136,799 | 21,903 | 86,391 | 23,632 | 56,837 | 12,076 | 4,536 |
| Meals and entertainment deducted | 50,130 | 3,476 | 43,937 | 3,201 | 51,803 | 10,082 | 595 |
| Mortgage interest | 7,540 | 0 | 8,472 | 7,313 | 27,896 | 2,075 | * 1,979 |
| Other interest paid on business indebtedness | 23,035 | 9,377 | 12,197 | 2,504 | 5,872 | 1,382 | * 943 |
| Office expenses | 152,360 | 48,628 | 108,115 | 16,897 | 74,889 | 16,484 | 1,615 |
| Pension and profit-sharing plans | 8,548 | 7,724 | 11,001 | * 949 | 3,183 | * 1,384 | * 195 |
| Rent paid on machinery and equipment | 54,961 | 6,643 | 72,432 | 12,374 | 25,761 | 11,397 | * 878 |
| Rent paid on other business property | 652,355 | 116,874 | 292,106 | 35,730 | 52,293 | 32,820 | 7,270 |
| Repairs | 38,204 | 14,792 | 47,514 | 17,917 | 45,580 | 16,744 | * 1,778 |
| Supplies | 121,205 | 67,694 | 166,587 | 55,196 | 176,353 | 45,807 | 4,733 |
| Salaries and wages | 655,148 | 179,230 | 424,600 | 104,356 | 718,074 | 208,359 | * 95,502 |
| Taxes paid | 112,353 | 24,180 | 68,438 | 30,397 | 88,166 | 23,714 | 10,211 |
| Travel | 97,037 | 4,389 | 86,962 | 20,963 | 68,347 | 21,429 | 2,033 |
| Utilities | 227,317 | 25,493 | 134,196 | 25,934 | 112,639 | 34,545 | 3,211 |
| Other business deductions | 764,613 | 123,173 | 494,927 | 84,918 | 502,339 | 110,139 | 63,521 |
| Home office business deductions, total | 150,470 | * 2,301 | 65,583 | * 8,121 | 67,670 | 10,943 | * 2,925 |
| Depreciation, Form 8829 [3] | 17,137 | * 880 | 8,025 | * 1,694 | 5,938 | 2,012 | * 731 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 5,122,031 | 587,237 | 2,254,904 | 408,425 | 2,403,508 | 502,855 | 299,879 |
| Net income [1,2] | 5,283,823 | 591,751 | 2,593,509 | 484,222 | 2,747,922 | 580,835 | 300,906 |
| Deficit [2] | 161,791 | * 4,514 | 338,604 | 75,797 | 344,415 | 77,980 | * 1,027 |

## Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,

 Tax Year 2010-Continued[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ambulatory health care services-continued |  |  |  |  |  | Hospitals |
|  | Offices of mental health practitioners and social therapists | $\begin{gathered} \text { Offices } \\ \text { of } \\ \text { podiatrists } \end{gathered}$ | Outpatient care centers and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance services, blood, organ banks) |  |
| businesses with net income Number of returns [1] | (121) | (122) | (123) | (124) | (125) | (126) | (127) |
|  | 154,916 | 7,262 | 132,083 | 18,755 | 255,696 | 31,305 | 6,876 |
| Business receipts, total [1,2] | 9,297,330 | 1,403,089 | 5,188,320 | 988,778 | 4,957,307 | 1,268,544 | 515,855 |
| Income from sales and operations [1] | 9,174,383 | 1,402,141 | 5,133,741 | 987,562 | 4,941,393 | 1,258,691 | 512,346 |
| Other business income | 122,948 | * 948 | 54,579 | * 1,216 | 15,914 | * 9,853 | * 3,509 |
| Business deductions, total [1,2] | 4,014,180 | 811,337 | 2,594,811 | 504,654 | 2,209,385 | 687,709 | 214,949 |
| Cost of sales and operations, total | 218,331 | 31,364 | 217,055 | 61,383 | 55,843 | * 93,472 | * 2,381 |
| Inventory, beginning of year | 44,854 | * 259 | 1,465 | * 14,251 | * 1,045 | * 7,353 | 0 |
| Cost of labor | * 66,482 | * 2,678 | * 57,338 | * 19,350 | * 28,875 | * 538 | * 2,379 |
| Purchases | 121,386 | * 11,400 | 44,936 | * 17,796 | 4,700 | * 80,619 | 0 |
| Materials and supplies | * 5,279 | * 15,640 | 21,427 | * 19,393 | 20,238 | * 10,180 | 0 |
| Other costs | 22,128 | * 1,766 | 94,478 | * 4,660 | * 2,203 | * 3,670 | *2 |
| Inventory, end of year | * 41,798 | * 379 | 2,590 | * 14,067 | * 1,219 | * 8,887 | 0 |
| Advertising expenses | 83,974 | 16,087 | 51,550 | 7,922 | 46,678 | 3,907 | * 318 |
| Car and truck expenses | 393,779 | 36,342 | 269,122 | 47,938 | 468,855 | 78,180 | 5,040 |
| Commissions | * 7,506 | * 357 | 30,098 | 0 | * 6,708 | * 16,897 | * 219 |
| Contract labor | 169,811 | 32,260 | 114,464 | 8,449 | 53,391 | 13,863 | * 2,655 |
| Depletion | 0 | 0 | * 36 |  | * 4,940 | 0 | * 1 |
| Depreciation | 125,913 | 27,786 | 93,777 | 14,860 | 44,030 | 25,916 | 11,293 |
| Employee benefit programs | 22,836 | 5,882 | 27,858 | 3,899 | 7,851 | 6,598 | * 5,270 |
| Insurance | 110,164 | 48,666 | 98,605 | 6,480 | 33,416 | 16,917 | 4,838 |
| Legal and professional services | 126,708 | 18,371 | 67,140 | 18,106 | 24,303 | 9,273 | 3,299 |
| Meals and entertainment deducted | 45,170 | 3,476 | 28,124 | 2,893 | 42,712 | 6,052 | 543 |
| Mortgage interest | 5,526 | 0 | 6,185 | * 2,185 | 675 | * 1,583 | * 1,979 |
| Other interest paid on business indebtedness | 17,222 | 9,377 | 8,223 | 1,862 | 4,569 | 991 | * 489 |
| Office expenses | 142,656 | 32,219 | 82,913 | 7,985 | 50,777 | 11,325 | 1,612 |
| Pension and profit-sharing plans | 8,384 | 7,724 | 10,680 | * 851 | * 2,911 | * 1,309 | * 195 |
| Rent paid on machinery and equipment | 53,360 | 6,643 | 41,021 | 5,133 | 10,885 | 9,454 | * 753 |
| Rent paid on other business property | 593,996 | 116,874 | 228,413 | 28,930 | 31,102 | 19,492 | * 6,712 |
| Repairs | 32,059 | 12,714 | 36,428 | 8,893 | 14,350 | 9,523 | * 1,405 |
| Supplies | 107,948 | 65,583 | 124,325 | 44,839 | 109,321 | 32,160 | 3,137 |
| Salaries and wages | 610,271 | 173,966 | 366,903 | 91,924 | 539,643 | 169,720 | * 86,442 |
| Taxes paid | 102,560 | 23,146 | 58,349 | 26,883 | 64,088 | 19,468 | 9,877 |
| Travel | 84,167 | 4,241 | 62,048 | 17,195 | 49,093 | 13,950 | 1,675 |
| Utilities | 204,531 | 25,492 | 95,217 | 20,515 | 76,782 | 24,338 | 2,681 |
| Other business deductions | 600,995 | 110,467 | 372,286 | 70,205 | 338,991 | 83,231 | 56,677 |
| Home office business deductions, total | 99,432 | * 2,301 | 59,793 | * 2,784 | 41,179 | 10,020 | * 2,925 |
| Depreciation, Form 8829 [3] | 14,414 | * 880 | 5,287 | * 2 | 3,979 | 1,477 | * 731 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | $484,222$ | 0 | 0 | 0 |
| Net income [1,2] | 5,283,823 | 591,751 | 2,593,509 |  | 2,747,922 | 580,835 | 300,906 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 31,998 | 0 | 40,223 | 6,553 | 99,752 | 11,565 | * 1,953 |
| Business receipts | 273,338 | 0 | 293,891 | 61,952 | 832,224 | 57,113 | * 47,918 |
| Business deductions | 46,942 | 0 | 44,200 | * 2,540 | 89,330 | 10,072 | * 2,534 |
| Net income | 226,396 | 0 | 249,691 | 59,412 | 742,894 | 47,042 | * 45,384 |

Footnotes at end of table.

## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued

| Net income status, item | Health care and social assistance-continued |  | Arts, entertainment, and recreation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nursing and residential care facilities | Social assistance | Total | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions | Amusement, gambling, and recreation industries |
|  | (128) | (129) | (130) | (131) | (132) | (133) |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |
| Business receipts, total [1.2] | 4,848,587 | 17,730,610 | 31,270,559 | 23,394,499 | 172,364 | 7,703,696 |
| Income from sales and operations [1] | 4,789,840 | 17,087,541 | 30,137,991 | 22,524,176 | 172,284 | 7,441,531 |
| Other business income (loss) [1] | 58,747 | 643,069 | 1,132,568 | 870,323 | * 80 | 262,165 |
| Business deductions, total [1,2] | 4,599,697 | 10,425,683 | 23,349,464 | 15,779,378 | 136,587 | 7,433,499 |
| Cost of sales and operations, total | 467,998 | 442,730 | 3,649,108 | 1,800,709 | * 7,785 | 1,840,614 |
| Inventory, beginning of year | 5,012 | 15,525 | 526,484 | 349,219 | * 9,505 | 167,760 |
| Cost of labor | 79,426 | 91,848 | 330,850 | 188,578 | 0 | 142,272 |
| Purchases | 21,755 | 125,912 | 1,403,345 | 492,543 | * 1,233 | 909,570 |
| Materials and supplies | 15,226 | 115,641 | 423,319 | 298,929 | * 1,528 | 122,862 |
| Other costs | 353,163 | 104,842 | 1,527,834 | 880,063 | * 6,041 | 641,730 |
| Inventory, end of year | 6,584 | * 11,038 | 562,724 | 408,622 | * 10,522 | 143,581 |
| Advertising expenses | 56,852 | 153,873 | 505,194 | 370,697 | * 356 | 134,141 |
| Car and truck expenses | 153,140 | 931,313 | 1,823,220 | 1,498,543 | * 12,393 | 312,284 |
| Commissions | 25,530 | 115,766 | 548,117 | 515,157 | * 4 | 32,956 |
| Contract labor | 201,580 | 449,580 | 798,061 | 642,746 | * 75 | 155,240 |
| Depletion | 0 | * 7 | 667 | 174 | 0 | * 493 |
| Depreciation | 125,646 | 324,249 | 1,712,017 | 1,102,347 | * 1,079 | 608,591 |
| Employee benefit programs | 63,195 | 35,186 | 74,588 | 24,983 | * 61 | 49,543 |
| Insurance | 102,580 | 179,721 | 251,095 | 145,235 | * 1,053 | 104,806 |
| Legal and professional services | 61,198 | 133,592 | 469,759 | 389,445 | * 83 | 80,231 |
| Meals and entertainment deducted | 68,651 | 687,878 | 350,940 | 298,141 | * 178 | 52,622 |
| Mortgage interest | 127,122 | 140,901 | 153,786 | 36,730 | * 853 | 116,203 |
| Other interest paid on business indebtedness | 30,689 | 39,638 | 184,834 | 116,308 | * [4] | 68,526 |
| Office expenses | 62,876 | 234,927 | 285,843 | 232,543 | * 1,395 | 51,905 |
| Pension and profit-sharing plans | 2,667 | 4,852 | 10,211 | 8,304 | 0 | 1,907 |
| Rent paid on machinery and equipment | 54,108 | 148,973 | 270,323 | 177,088 | * 12 | 93,223 |
| Rent paid on other business property | 281,082 | 499,154 | 979,951 | 499,087 | * 505 | 480,359 |
| Repairs | 138,797 | 252,270 | 360,491 | 220,577 | * 532 | 139,382 |
| Supplies | 193,575 | 883,762 | 871,836 | 633,096 | * 94,131 | 144,609 |
| Salaries and wages | 1,155,561 | 1,242,675 | 1,298,640 | 578,171 | * 1,640 | 718,828 |
| Taxes paid | 199,748 | 198,191 | 454,657 | 177,498 | * 300 | 276,859 |
| Travel | 35,711 | 126,836 | 990,087 | 910,466 | * 5,377 | 74,244 |
| Utilities | 165,876 | 484,504 | 707,672 | 494,503 | * 3,905 | 209,264 |
| Other business deductions | 724,473 | 1,445,751 | 5,639,948 | 4,055,244 | * 4,871 | 1,579,833 |
| Home office business deductions, total | 89,820 | 1,106,292 | 700,165 | 662,684 | 0 | 37,481 |
| Depreciation, Form 8829 [3] | 10,919 | 115,991 | 87,086 | 80,207 | * 262 | 6,617 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | * 61 | * [4] | * [4] | 0 | 0 |
| Net income less deficit [1,2] | 254,914 | 7,311,857 | 8,033,014 | 7,656,863 | 35,777 | 340,373 |
| Net income [1,2] | 699,597 | 8,373,364 | 11,960,805 | 10,745,561 | * 56,772 | 1,158,472 |
| Deficit [2] | 444,683 | 1,061,507 | 3,927,792 | 3,088,698 | * 20,994 | 818,099 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued

| Net income status, item | Health care and social assistance-continued |  | Arts, entertainment, and recreation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nursing and residential care facilities | Social assistance | Total | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions | Amusement, gambling, and recreation industries |
|  | (128) | (129) | (130) | (131) | (132) | (133) |
| buSinesses with net income Number of returns [1] | 47,901 | 889,074 | 896,204 | 732,458 | * 4,003 | 159,744 |
| Business receipts, total [1,2] | 3,688,547 | 15,865,422 | 25,161,153 | 20,203,379 | * 167,092 | 4,790,683 |
| Income from sales and operations [1] | 3,672,455 | 15,292,480 | 24,439,135 | 19,558,510 | * 166,461 | 4,714,165 |
| Other business income | 16,093 | 572,942 | 722,018 | 644,869 | * 631 | 76,518 |
| Business deductions, total [1,2] | 2,989,008 | 7,492,058 | 13,226,533 | 9,470,912 | * 110,320 | 3,645,301 |
| Cost of sales and operations, total | 341,443 | 387,836 | 2,403,694 | 1,333,892 | 0 | 1,069,802 |
| Inventory, beginning of year | * 1,509 | * 13,079 | 160,490 | 94,451 | 0 | 66,039 |
| Cost of labor | 76,376 | * 86,807 | 201,898 | 106,349 | 0 | 95,549 |
| Purchases | 15,906 | 105,020 | 1,037,532 | 375,666 | 0 | 661,866 |
| Materials and supplies | * 3,891 | 89,304 | 286,679 | 206,240 | 0 | 80,439 |
| Other costs | 245,426 | 101,234 | 899,938 | 664,747 | 0 | 235,191 |
| Inventory, end of year | * 1,665 | * 7,608 | 182,842 | 113,560 | 0 | 69,283 |
| Advertising expenses | 10,680 | 58,965 | 221,007 | 157,854 | 0 | 63,153 |
| Car and truck expenses | 116,276 | 647,599 | 1,004,824 | 839,925 | * 10,999 | 153,900 |
| Commissions | 12,719 | 43,607 | 455,642 | 444,367 | 0 | 11,276 |
| Contract labor | 127,640 | 310,904 | 534,667 | 458,449 | 0 | 76,218 |
| Depletion | 0 | 0 | 21 | * 17 | 0 | * 4 |
| Depreciation | 84,292 | 225,540 | 610,479 | 465,105 | 0 | 145,374 |
| Employee benefit programs | 40,422 | 29,271 | 34,254 | 16,364 | 0 | 17,890 |
| Insurance | 64,902 | 117,838 | 119,776 | 71,244 | * 24 | 48,509 |
| Legal and professional services | 30,545 | 78,843 | 275,575 | 244,595 | 0 | 30,980 |
| Meals and entertainment deducted | 53,711 | 534,531 | 204,258 | 190,888 | 0 | 13,370 |
| Mortgage interest | 89,637 | 117,350 | 37,886 | 19,027 | 0 | 18,860 |
| Other interest paid on business indebtedness | 12,874 | 25,435 | 85,032 | 52,358 | 0 | 32,673 |
| Office expenses | 20,050 | 129,339 | 163,035 | 137,375 | * 157 | 25,503 |
| Pension and profit-sharing plans | 1,034 | * 706 | 7,355 | 6,245 | 0 | * 1,110 |
| Rent paid on machinery and equipment | 10,520 | 68,912 | 164,207 | 126,058 | 0 | 38,149 |
| Rent paid on other business property | 179,600 | 355,326 | 635,559 | 302,359 | 0 | 333,200 |
| Repairs | 71,859 | 146,990 | 153,508 | 95,126 | * 81 | 58,302 |
| Supplies | 111,403 | 635,550 | 503,065 | 339,072 | * 93,053 | 70,940 |
| Salaries and wages | 764,791 | 847,634 | 548,225 | 235,896 | 0 | 312,329 |
| Taxes paid | 132,100 | 129,876 | 188,645 | 113,218 | * 30 | 75,396 |
| Travel | 21,124 | 95,456 | 650,975 | 612,228 | * 4,413 | 34,334 |
| Utilities | 106,081 | 358,522 | 397,531 | 295,195 | 0 | 102,336 |
| Other business deductions | 493,034 | 1,095,995 | 3,014,083 | 2,193,672 | * 1,563 | 818,849 |
| Home office business deductions, total | 81,054 | 886,971 | 566,041 | 537,082 | 0 | 28,959 |
| Depreciation, Form 8829 [3] | 10,640 | 84,590 | 44,360 | 41,923 | 0 | 2,437 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | * 61 | * [4] | * [4] | 0 | 0 |
| Net income [1,2] | 699,597 | 8,373,364 | 11,960,805 | 10,745,561 | * 56,772 | 1,158,472 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |
| Number of returns | 11,738 | 318,698 | 318,790 | 246,235 | * 8 | 72,547 |
| Business receipts | 73,109 | 2,428,048 | 1,523,326 | 1,250,370 | * 137 | 272,819 |
| Business deductions | * 11,221 | 163,061 | 258,316 | 188,959 | 0 | 69,356 |
| Net income | 61,888 | 2,264,987 | 1,265,011 | 1,061,411 | * 137 | 203,462 |

Footnotes at end of table.

## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Accommodation, food services, and drinking places |  |  |  |  |  | Other services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accommodation |  |  |  |  | Food services and drinking places | Total |
|  | Total | Total | Travel accommodation (including hotels, motels, and bed and breakfast inns) | RV (recreational vehicle) parks and recreational camps | Rooming and boarding houses |  |  |
|  | (134) | (135) | (136) | (137) | (138) | (139) | (140) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 431,068 | 49,306 | 23,755 | 16,922 | 8,630 | 381,762 | 2,778,596 |
| Business receipts, total [1.2] | 47,127,039 | 4,722,927 | 3,628,706 | 536,253 | 557,968 | 42,404,111 | 86,896,360 |
| Income from sales and operations [1] | 46,596,306 | 4,591,414 | 3,506,741 | 527,870 | 556,803 | 42,004,891 | 85,661,077 |
| Other business income (loss) [1] | 530,733 | 131,513 | 121,965 | 8,383 | * 1,164 | 399,220 | 1,235,284 |
| Business deductions, total [1,2] | 45,713,316 | 4,681,896 | 3,634,952 | 555,079 | 491,866 | 41,031,419 | 64,224,392 |
| Cost of sales and operations, total | 18,152,334 | 346,726 | 297,728 | 18,412 | * 30,586 | 17,805,608 | 18,881,798 |
| Inventory, beginning of year | 777,653 | 62,311 | 57,855 | * 4,179 | * 277 | 715,342 | 1,507,439 |
| Cost of labor | 1,661,602 | 89,010 | 88,795 | * 164 | * 50 | 1,572,592 | 1,981,342 |
| Purchases | 14,626,598 | 122,627 | 106,062 | 13,353 | * 3,213 | 14,503,971 | 10,916,677 |
| Materials and supplies | 1,121,702 | 37,080 | 32,644 | * 312 | * 4,124 | 1,084,622 | 4,382,237 |
| Other costs | 701,469 | 118,936 | 91,766 | 3,990 | * 23,180 | 582,533 | 1,720,026 |
| Inventory, end of year | 736,691 | 83,239 | 79,395 | * 3,587 | * 258 | 653,452 | 1,625,923 |
| Advertising expenses | 736,620 | 86,823 | 69,919 | 12,486 | 4,418 | 649,797 | 1,013,171 |
| Car and truck expenses | 879,040 | 99,547 | 50,854 | 31,320 | 17,373 | 779,493 | 5,301,133 |
| Commissions | 224,086 | 84,516 | 38,554 | * 754 | * 45,208 | 139,570 | 618,563 |
| Contract labor | 416,990 | 86,259 | 35,275 | 45,751 | * 5,233 | 330,731 | 2,817,740 |
| Depletion | * 43 | * 8 | * 8 | 0 | 0 | * 35 | 11,730 |
| Depreciation | 1,856,295 | 592,743 | 437,996 | 115,170 | 39,577 | 1,263,552 | 2,402,382 |
| Employee benefit programs | 86,444 | 26,960 | 24,127 | * 1,486 | * 1,346 | 59,485 | 141,095 |
| Insurance | 732,004 | 139,899 | 101,182 | 22,592 | 16,125 | 592,105 | 1,138,487 |
| Legal and professional services | 372,065 | 61,338 | 38,169 | 6,159 | 17,010 | 310,727 | 650,626 |
| Meals and entertainment deducted | 104,587 | 24,369 | 14,345 | 4,960 | 5,065 | 80,218 | 376,203 |
| Mortgage interest | 510,986 | 324,513 | 286,080 | 20,795 | 17,638 | 186,473 | 394,637 |
| Other interest paid on business indebtedness | 322,776 | 94,859 | 79,589 | 6,431 | * 8,839 | 227,917 | 417,684 |
| Office expenses | 223,832 | 33,095 | 20,893 | 6,414 | 5,787 | 190,737 | 894,950 |
| Pension and profit-sharing plans | 9,903 | 1,939 | 1,524 | * 8 | * 406 | 7,964 | 18,360 |
| Rent paid on machinery and equipment | 293,717 | 15,255 | 14,952 | 236 | * 66 | 278,462 | 822,114 |
| Rent paid on other business property | 3,375,519 | 150,990 | 121,674 | 3,843 | * 25,473 | 3,224,529 | 6,412,573 |
| Repairs | 888,844 | 235,113 | 162,817 | 31,998 | 40,298 | 653,731 | 1,008,624 |
| Supplies | 1,230,272 | 214,954 | 160,787 | 22,248 | 31,919 | 1,015,317 | 4,068,715 |
| Salaries and wages | 6,972,948 | 610,202 | 514,978 | 37,509 | 57,716 | 6,362,746 | 4,614,825 |
| Taxes paid | 1,966,195 | 336,160 | 291,390 | 28,739 | 16,030 | 1,630,035 | 1,391,761 |
| Travel | 122,233 | 21,814 | 15,233 | 4,587 | 1,994 | 100,419 | 548,588 |
| Utilities | 2,620,670 | 481,302 | 371,547 | 76,295 | 33,460 | 2,139,368 | 3,224,229 |
| Other business deductions | 3,483,338 | 574,115 | 451,079 | 52,739 | 70,297 | 2,909,223 | 5,870,565 |
| Home office business deductions, total | 95,207 | 36,002 | 33,534 | * 2,468 | 0 | 59,205 | 649,867 |
| Depreciation, Form 8829 [3] | 7,523 | 1,868 | * 206 | * 1,662 | 0 | 5,656 | 90,259 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 1,511,795 | 55,696 | 8,149 | -19,034 | 66,581 | 1,456,099 | 22,728,898 |
| Net income [1,2] | 4,283,279 | 574,961 | 400,305 | 76,945 | 97,711 | 3,708,318 | 26,877,897 |
| Deficit [2] | 2,771,484 | 519,265 | 392,156 | 95,979 | 31,130 | 2,252,218 | 4,148,999 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010-Continued

| Net income status, item | Accommodation, food services, and drinking places |  |  |  |  |  | Other services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accommodation |  |  |  |  | Food services and drinking places | Total |
|  | Total | Total | Travel accommodation (including hotels, motels, and bed and breakfast inns) | RV (recreational vehicle) parks and recreational camps | Rooming and boarding houses |  |  |
|  | (134) | (135) | (136) | (137) | (138) | (139) | (140) |
| BUSINESSES WITH NET INCOME Number of returns [1] | 265,339 | 26,274 | 14,115 | 7,455 | 4,704 | 239,065 | 2,221,179 |
| Business receipts, total [1,2] | 33,775,267 | 2,306,049 | 1,769,748 | 283,202 | 253,099 | 31,469,218 | 76,456,303 |
| Income from sales and operations [1] | 33,390,963 | 2,257,716 | 1,727,536 | 277,126 | 253,054 | 31,133,247 | 75,627,682 |
| Other business income | 384,304 | 48,333 | 42,212 | 6,076 | * 45 | 335,971 828,620 |  |
| Business deductions, total [1,2] | 29,518,644 | 1,731,453 | 1,369,717 | 206,257 | 155,480 | 27,787,191 | 49,583,139 |
| Cost of sales and operations, total | 13,044,086 | 109,768 | 101,131 | 7,653 | * 984 | 12,934,318 | 15,470,221 |
| Inventory, beginning of year | 383,440 | 3,042 | 2,124 | * 641 | * 277 | 380,398 | 1,044,999 |
| Cost of labor | 1,408,336 | * 33,228 | * 33,184 | * 44 | 0 | 1,375,107 | 1,546,227 |
| Purchases | 10,181,649 | 17,494 | 9,242 | * 7,287 | * 965 | 10,164,155 | 9,012,698 |
| Materials and supplies | 917,881 | * 21,625 | * 21,598 | * 27 | 0 | 896,256 | 3,519,410 |
| Other costs | 504,006 | 37,083 | 36,955 | * 128 | 0 | 466,923 | 1,430,553 |
| Inventory, end of year | 351,226 | 2,704 | 1,972 | * 474 | * 258 | 348,522 | 1,083,666 |
| Advertising expenses | 472,134 | 34,562 | 28,273 | 5,167 | * 1,121 | 437,572 | 736,369 |
| Car and truck expenses | 497,415 | 46,996 | 29,439 | 3,537 | * 14,021 | 450,419 | 3,853,927 |
| Commissions | 117,400 | 17,332 | 12,277 | * 183 | * 4,872 | 100,068 | 538,726 |
| Contract labor | 307,458 | 56,409 | 12,003 | * 44,210 | * 196 | 251,049 | 2,198,272 |
| Depletion | * 20 | 0 | 0 | 0 | 0 | * 20 | * 10,725 |
| Depreciation | 756,380 | 140,973 | 113,862 | 21,414 | * 5,697 | 615,407 | 1,423,085 |
| Employee benefit programs | 41,593 | 5,680 | 4,009 | * 331 | * 1,339 | 35,914 | 105,485 |
| Insurance | 446,155 | 51,157 | 39,529 | 6,003 | * 5,625 | 394,997 | 842,326 |
| Legal and professional services | 208,990 | 17,576 | 13,589 | 2,373 | * 1,614 | 191,414 | 460,391 |
| Meals and entertainment deducted | 53,312 | 10,365 | 3,245 | * 2,275 | * 4,845 | 42,947 | 301,220 |
| Mortgage interest | 200,797 | 96,206 | 87,566 | * 5,561 | * 3,078 | 104,591 | 249,131 |
| Other interest paid on business indebtedness | 132,723 | 27,322 | 25,674 | * 223 | * 1,425 | 105,401 | 254,599 |
| Office expenses | 117,265 | 9,933 | 7,658 | 1,679 | * 596 | 107,332 | 650,730 |
| Pension and profit-sharing plans | 9,243 | * 1,593 | * 1,179 | * 8 | * 406 | 7,649 | 13,445 |
| Rent paid on machinery and equipment | 157,896 | 1,255 | 1,141 | * 103 | * 11 | 156,642 | 643,334 |
| Rent paid on other business property | 2,323,497 | 81,617 | 61,624 | * 3,141 | * 16,852 | 2,241,879 | 5,113,720 |
| Repairs | 494,797 | 85,714 | 72,754 | 11,060 | * 1,900 | 409,083 | 669,216 |
| Supplies | 767,221 | 135,185 | 99,708 | 7,089 | * 28,388 | 632,036 | 3,149,287 |
| Salaries and wages | 4,381,893 | 232,506 | 169,583 | * 26,015 | * 36,909 | 4,149,387 | 3,604,075 |
| Taxes paid | 1,236,819 | 144,895 | 126,012 | 13,078 | 5,805 | 1,091,924 | 1,102,553 |
| Travel | 56,652 | 5,614 | 4,882 | * 155 | * 577 | 51,037 | 389,078 |
| Utilities | 1,600,555 | 205,227 | 174,657 | 21,914 | * 8,656 | 1,395,328 | 2,392,241 |
| Other business deductions | 1,997,454 | 187,761 | 155,792 | 21,407 | 10,562 | 1,809,694 | 4,389,877 |
| Home office business deductions, total | 60,523 | * 23,412 | * 23,412 | 0 | 0 | 37,111 | 497,355 |
| Depreciation, Form 8829 [3] | 2,901 | * 63 | * 63 | 0 | 0 | 2,839 | 58,329 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 4,283,279 | 574,961 | 400,305 | 76,945 | 97,711 | 3,708,318 | 26,877,897 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 47,283 | * 4,600 | * 2,578 | * 2,023 | 0 | 42,683 | 576,102 |
| Business receipts | 308,998 | * 18,585 | * 15,493 | * 3,091 | 0 | 290,414 | 4,738,037 |
| Business deductions | 36,366 | * 2,395 | * 717 | * 1,678 | 0 | 33,971 | 533,974 |
| Net income | 272,632 | * 16,189 | * 14,776 | * 1,413 | 0 | 256,443 | 4,204,063 |

[^28]
## Sole Proprietorship Returns, 2010

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Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010—Continued

| Net income status, item | Other services-continued |  |  |  |  |  |  | Unclassified establishments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Auto repair and maintenance |  |  |  | Miscellaneous repairs | Personal and laundry services | Religious, grantmaking, civic, professional, and similar organizations |  |
|  | Total | Automotive mechanical and electrical repair and maintenance | Automotive body shops | Other auto repair and maintenance (including oil change, lube, and car washes) |  |  |  |  |
|  | (141) | (142) | (143) | (144) | (145) | (146) | (147) | (148) |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |  |  |
| Business receipts, total [1.2] | 24,089,153 | 12,067,508 | 7,122,787 | 4,898,858 | 14,997,580 | 44,276,911 | 3,532,716 | 6,368,264 |
| Income from sales and operations [1] | 23,932,465 | 12,023,954 | 7,085,858 | 4,822,653 | 14,756,442 | 43,622,601 | 3,349,569 | 6,271,080 |
| Other business income (loss) [1] | 156,688 | 43,554 | 36,930 | 76,205 | 241,138 | 654,310 | 183,148 | 97,184 |
| Business deductions, total [1,2] | 21,307,316 | 10,840,436 | 6,146,316 | 4,320,565 | 11,929,438 | 29,181,432 | 1,806,205 | 3,459,940 |
| Cost of sales and operations, total | 9,573,097 | 4,671,287 | 2,798,109 | 2,103,701 | 5,003,001 | 4,287,164 | * 18,537 | 673,745 |
| Inventory, beginning of year | 586,720 | 252,496 | 160,118 | 174,105 | 466,362 | 437,375 | * 16,982 | 78,770 |
| Cost of labor | 829,723 | 451,103 | 299,461 | 79,160 | 407,585 | 743,857 | * 177 | * 54,497 |
| Purchases | 6,245,636 | 3,305,194 | 1,427,069 | 1,513,373 | 2,749,949 | 1,914,607 | * 6,484 | 168,252 |
| Materials and supplies | 1,908,517 | 803,767 | 776,746 | 328,004 | 1,416,951 | 1,046,910 | * 9,858 | 230,148 |
| Other costs | 599,025 | 108,443 | 292,987 | 197,594 | 476,020 | 644,340 | * 642 | 199,603 |
| Inventory, end of year | 596,525 | 249,716 | 158,273 | 188,536 | 513,866 | 499,925 | * 15,608 | 57,525 |
| Advertising expenses | 265,640 | 136,143 | 84,779 | 44,717 | 155,728 | 584,089 | 7,715 | 65,937 |
| Car and truck expenses | 1,090,412 | 561,882 | 362,199 | 166,331 | 1,360,282 | 2,355,070 | 495,369 | 667,718 |
| Commissions | 42,140 | 9,565 | 29,310 | * 3,265 | 30,689 | 528,538 | * 17,195 | 45,760 |
| Contract labor | 616,025 | 307,656 | 231,492 | 76,876 | 531,649 | 1,668,607 | * 1,459 | 61,087 |
| Depletion | * 2,640 | * 2,623 | 0 | * 16 | * 1,179 | * 7,912 | 0 | * 1,912 |
| Depreciation | 801,250 | 378,294 | 219,634 | 203,322 | 417,068 | 1,133,182 | 50,882 | 86,837 |
| Employee benefit programs | 67,815 | 31,254 | 30,397 | 6,163 | 13,474 | 50,827 | * 8,979 | 5,047 |
| Insurance | 403,207 | 201,011 | 96,376 | 105,821 | 252,435 | 467,275 | 15,570 | 50,500 |
| Legal and professional services | 169,212 | 72,197 | 61,339 | 35,675 | 91,999 | 362,261 | 27,155 | 34,923 |
| Meals and entertainment deducted | 67,863 | 29,998 | 22,355 | 15,510 | 75,525 | 183,585 | 49,231 | 51,756 |
| Mortgage interest | 155,532 | 75,197 | 42,987 | 37,348 | 59,602 | 163,578 | * 15,925 | 28,505 |
| Other interest paid on business indebtedness | 174,262 | 76,331 | 43,185 | 54,746 | 81,486 | 161,244 | * 691 | 10,401 |
| Office expenses | 191,748 | 101,580 | 53,168 | 36,999 | 125,595 | 492,404 | 85,203 | 62,070 |
| Pension and profit-sharing plans | 9,010 | * 112 | * 4,568 | * 4,329 | * 626 | 3,890 | * 4,834 | * 4,785 |
| Rent paid on machinery and equipment | 190,363 | 67,714 | 90,336 | 32,313 | 87,149 | 513,146 | * 31,457 | 23,013 |
| Rent paid on other business property | 1,236,595 | 729,747 | 274,714 | 232,134 | 348,917 | 4,759,664 | 67,397 | 81,571 |
| Repairs | 313,584 | 151,253 | 72,842 | 89,489 | 147,091 | 518,546 | 29,402 | 96,872 |
| Supplies | 988,143 | 570,037 | 245,434 | 172,672 | 617,514 | 2,394,502 | 68,556 | 163,189 |
| Salaries and wages | 1,675,734 | 778,434 | 598,568 | 298,732 | 584,652 | 2,328,873 | * 25,566 | 69,455 |
| Taxes paid | 578,505 | 291,533 | 168,109 | 118,862 | 207,202 | 597,601 | 8,454 | 35,276 |
| Travel | 65,682 | 24,599 | 31,446 | 9,636 | 98,377 | 264,015 | 120,514 | 107,247 |
| Utilities | 856,004 | 449,601 | 212,546 | 193,857 | 391,701 | 1,878,809 | 97,715 | 139,283 |
| Other business deductions | 1,676,492 | 1,055,795 | 358,325 | 262,372 | 1,011,288 | 2,720,614 | 462,171 | 722,999 |
| Home office business deductions, total | 72,479 | 55,496 | * 11,792 | * 5,191 | 156,726 | 366,382 | 54,279 | 42,591 |
| Depreciation, Form 8829 [3] | 9,920 | 8,641 | * 687 | * 592 | 31,020 | 44,035 | 5,285 | 2,136 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 2,802,367 | 1,227,072 | 996,539 | 578,756 | 3,075,209 | 15,122,783 | 1,728,539 | 2,909,189 |
| Net income [1,2] | 3,922,982 | 1,845,626 | 1,192,263 | 885,093 | 3,746,113 | 17,204,347 | 2,004,455 | 3,545,470 |
| Deficit [2] | 1,120,615 | 618,554 | 195,724 | 306,337 | 670,904 | 2,081,564 | 275,916 | 636,281 |

# Sole Proprietorship Returns, 2010 

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2010-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Other services-continued |  |  |  |  |  |  | Unclassified establishments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Auto repair and maintenance |  |  |  | Miscellaneous repairs | Personal and laundry services | Religious, grantmaking, civic, professional, and similar organizations |  |
|  | Total | Automotive mechanical and electrical repair and maintenance | Automotive body shops | Other auto repair and maintenance (including oil change, lube, and car washes) |  |  |  |  |
|  | (141) | (142) | (143) | (144) | (145) | (146) | (147) | (148) |
| Number of returns [1] | 258,253 | 127,194 | 66,833 | 64,226 | 302,886 | 1,474,348 | 185,692 | 452,537 |
| Business receipts, total [1,2] | 20,466,550 | 10,384,952 | 6,232,709 | 3,848,890 | 13,060,387 | 39,613,879 | 3,315,487 | 5,588,406 |
| Income from sales and operations [1] | 20,427,649 | 10,363,618 | 6,221,606 | 3,842,425 | 12,898,219 | 39,166,343 | 3,135,471 | 5,526,454 |
| Other business income | 38,901 | 21,334 | 11,102 | 6,465 | 162,167 | 447,536 | 180,016 | 61,952 |
| Business deductions, total [1,2] | 16,543,568 | 8,539,326 | 5,040,446 | 2,963,797 | 9,314,274 | 22,414,266 | 1,311,032 | 2,043,600 |
| Cost of sales and operations, total | 7,935,690 | 3,976,604 | 2,388,569 | 1,570,517 | 4,085,967 | 3,433,852 | * 14,711 | 487,923 |
| Inventory, beginning of year | 425,203 | 181,155 | 129,200 | 114,848 | 310,773 | 292,294 | * 16,729 | * 34,758 |
| Cost of labor | 669,300 | 401,066 | 218,969 | * 49,264 | 272,186 | 604,563 | * 177 | * 49,426 |
| Purchases | 5,356,952 | 2,934,047 | 1,247,823 | 1,175,082 | 2,230,206 | 1,422,273 | * 3,268 | 137,792 |
| Materials and supplies | 1,448,121 | 567,049 | 654,624 | 226,449 | 1,205,809 | 856,714 | * 8,766 | 216,847 |
| Other costs | 472,340 | 73,394 | 269,039 | 129,907 | 404,672 | 552,969 | * 573 | * 82,279 |
| Inventory, end of year | 436,226 | 180,107 | 131,085 | 125,033 | 337,679 | 294,961 | * 14,801 | 33,178 |
| Advertising expenses | 202,535 | 102,528 | 72,957 | 27,051 | 117,607 | 414,955 | * 1,273 | 31,501 |
| Car and truck expenses | 747,174 | 345,464 | 309,543 | 92,166 | 996,845 | 1,742,481 | 367,427 | 413,646 |
| Commissions | 35,758 | 4,678 | 29,183 | * 1,896 | 27,532 | 458,704 | * 16,732 | 38,526 |
| Contract labor | 464,425 | 230,948 | 200,650 | 32,828 | 496,668 | 1,236,058 | * 1,122 | 44,423 |
| Depletion | * 2,210 | * 2,194 | 0 | * 16 | * 1,175 | * 7,339 | 0 | * 92 |
| Depreciation | 499,307 | 244,200 | 160,149 | 94,959 | 218,701 | 684,678 | 20,399 | 42,206 |
| Employee benefit programs | 59,303 | 26,118 | 27,251 | * 5,934 | 12,746 | 24,458 | * 8,979 | * 2,375 |
| Insurance | 291,476 | 146,900 | 78,683 | 65,894 | 184,110 | 354,659 | 12,081 | 30,532 |
| Legal and professional services | 122,648 | 46,150 | 54,355 | 22,142 | 66,466 | 252,384 | 18,892 | 16,971 |
| Meals and entertainment deducted | 52,026 | 22,620 | 18,643 | 10,763 | 61,941 | 147,530 | 39,723 | 34,109 |
| Mortgage interest | 97,122 | 52,740 | 32,662 | 11,720 | 32,880 | 119,129 | 0 | * 17,843 |
| Other interest paid on business indebtedness | 116,521 | 62,192 | 24,215 | 30,114 | 49,359 | 88,318 | * 402 | 8,498 |
| Office expenses | 134,002 | 68,971 | 45,002 | 20,029 | 98,541 | 355,137 | 63,050 | 40,003 |
| Pension and profit-sharing plans | * 4,963 | * 112 | * 4,252 | * 599 | * 626 | 3,022 | * 4,834 | * 4,717 |
| Rent paid on machinery and equipment | 128,678 | 46,964 | 56,735 | 24,979 | 68,910 | 441,047 | * 4,699 | 12,104 |
| Rent paid on other business property | 908,021 | 545,824 | 186,306 | 175,891 | 255,722 | 3,891,953 | 58,024 | 63,306 |
| Repairs | 217,350 | 117,689 | 55,234 | 44,427 | 93,470 | 352,826 | 5,570 | 60,023 |
| Supplies | 700,912 | 407,303 | 176,629 | 116,979 | 461,086 | 1,941,389 | 45,900 | 87,456 |
| Salaries and wages | 1,363,975 | 627,670 | 512,207 | 224,097 | 481,360 | 1,733,183 | * 25,557 | 39,387 |
| Taxes paid | 478,193 | 246,883 | 142,603 | 88,706 | 171,836 | 446,641 | 5,883 | 23,082 |
| Travel | 48,391 | 19,267 | 27,514 | 1,610 | 63,005 | 192,335 | 85,347 | 62,912 |
| Utilities | 621,585 | 342,290 | 172,480 | 106,815 | 293,078 | 1,414,782 | 62,796 | 90,294 |
| Other business deductions | 1,235,671 | 799,553 | 253,573 | 182,545 | 784,519 | 2,008,465 | 361,223 | 249,997 |
| Home office business deductions, total | 51,751 | 42,370 | * 8,747 | * 634 | 114,386 | 286,761 | 44,458 | 21,598 |
| Depreciation, Form 8829 [3] | 6,874 | 6,387 | * 486 | 0 | 16,376 | 30,958 | 4,121 | * 496 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 3,922,982 | 1,845,626 | 1,192,263 | 885,093 | 3,746,113 | 17,204,347 | 2,004,455 | 3,545,470 |
| Returns with Schedule C-EZ: Number of returns | 39,038 | 15,980 | * 8,044 | 15,014 | 80,815 | 400,591 | 55,658 | 293,816 |
| Business receipts | 293,654 | 159,291 | * 29,710 | 104,654 | 556,804 | 3,545,147 | 342,432 | 1,952,059 |
| Business deductions | 23,884 | * 11,094 | * 2,304 | * 10,486 | 78,485 | 389,653 | 41,951 | 127,463 |
| Net income | 269,770 | 148,197 | * 27,405 | 94,168 | 478,319 | 3,155,494 | 300,481 | 1,824,596 |

Footnotes at end of table

## Sole Proprietorship Returns, 2010

Statistics of Income Bulletin | Summer 2012

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors,
Tax Year 2010-Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

## Footnotes

*Estimate should be used with caution because of the small number of sample returns on which it is based.
**Data combined to prevent disclosure of taxpayer information
[1] Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net incomes, business expenses of $\$ 5,000$ or less, used the cash accounting method, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.
[2] Total business deductions are before subtraction of nonallowable passive activity losses and any passive loss carryover from the prior years. However, these losses (after subtraction) and any carrryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit. [3] These are selected line items from Form 8829, Expenses for Business Use of Your Home, and do not represent the total of the home office business deduction found on the Schedule C.
[4] Less than $\$ 500$.
NOTE: Detail may not add to totals because of rounding.


[^0]:    ${ }^{1}$ For 2010, the $23,003,656$ nonfarm sole proprietorship returns accounted for an estimated $25,439,867$ nonfarm businesses. For purposes of the statistics, if a proprietor owned more than one business, the statistics for each business were combined with those of the proprietor's dominant business and included in the industrial group for that business activity. When this occurred, the sum of net incomes (for businesses reporting a positive net income) reduced by the sum of net deficits (for businesses reporting a deficit) yielded the profits for a specific industrial group.
    The North American Industry Classification System (NAICS) was used to classify data by industries for 2010.
    These classifications were applied on a "per business" (rather than on a "per establishment") basis for Statistics of Income by combining various industry groups, although businesses were further combined as described above.
    While the wording of the industry titles used for the sole proprietorship statistics diverge somewhat from those appearing in NAICS, the definitions are consistent.
    The North American Industry Classification System for industrial coding was introduced in Tax Year 1998. Due to coding changes, comparisons between data by industries from 1998-2010 with 1997 and prior years may show inconsistencies. A reason for this was that several types of sole proprietorships under the NAICS system were classified in completely different industrial groups, which makes prior-year comparisons inappropriate. For example, in 1997, finance, insurance, and real estate were grouped by Standard Industrial Classification (SIC) codes as one industry, while, under the NAICS system, the group has been split into two industrial sectors. The industrial sectors based on the NAICS codes are reported in Tables 1 and 2.
    2 Statistics for "Business receipts, total" in Table 2 represent the total receipts of the business, mainly gross receipts from sales and operations. Business receipts also include miscellaneous business receipts, such as incidental sales of scrap, shown separately in the statistics as "other business income." However, business receipts exclude incidental investment income received through the business. Examples of such incidental investment income are interest, dividends, income or loss from rents or royalties, and capital or ordinary gain or loss from the sale of investment and business property. Sole proprietors report incidental investment income, in combination with nonbusiness related investment income, as part of their total income on their individual income tax returns.
    ${ }^{3}$ Paninos, Jason, and Scott Hollenbeck, "Sole Proprietorship Returns, 2009," Statistics of Income Bulletin, Summer 2011, Volume 31, Number 1, pp.5-70. In 2009, business receipts in the retail trade sector decreased by 9.0 percent, dropping from $\$ 196.8$ billion to $\$ 179.1$ billion.

[^1]:    5 Sole proprietors report personal, i.e., nonbusiness, income and expense items apart from business income or loss, which is reported on Schedule C, Profit or Loss From Business (or, to a lesser extent, on Schedule C-EZ, Net Profit From Business) and attached to the Form 1040. Salaries paid to owners are neither deducted as wages paid on Schedule C nor included as wages received on the Form 1040. Similarly, sole proprietors deduct charitable contributions made through the business as personal expenses on Schedule A, Itemized Deductions. However, the owner of a sole proprietorship may choose to deduct any foreign taxes paid as a business expense, unless the owner elects to claim these taxes as a credit against U.S. income tax.
    ${ }^{6}$ Business deductions include the home office business deductions. After 1990, home office expenses were calculated separately on Form 8829 , Expenses for Business Use of Your Home, and the deductible portion brought forward to the Schedule C. In some cases, these expenses were limited. Prior to 1990 , these expenses were not limited and were included with other expenses, such as depreciation deductions, utilities, and "other" expenses on Schedule C.

[^2]:    ${ }^{7}$ Under section 179 of the Internal Revenue Code, the cost of certain tangible property may be treated as a current expense rather than a capital expenditure subject to depreciation deductions. The Omnibus Budget Reconciliation Act of 1993 (OBRA93) increased the maximum amount of investment that could immediately be deducted on property placed in service after 1992, from $\$ 10,000$ to $\$ 17,500$. The increase in the constant dollar depreciation deductions for 1993, and subsequent decline in 1995, may be attributed, in part, to this provision of OBRA93. Following the enactment of this provision, the 179 deduction for all individuals (not just sole proprietors) filing Form 4562 ,

[^3]:    ${ }^{8}$ Under the Jobs and Growth Tax Relief Reconciliation Act of 2003, the maximum amount of section 179 deduction increased from $\$ 24,000$ for 2002 to $\$ 100,000$ for $2003, \$ 102,000$ for 2004, $\$ 105,000$ for 2005 , and $\$ 108,000$ for 2006. This was further expanded to $\$ 125,000$ for 2007 by the U.S. Troop Readiness, Veterans' Care, Katrina Recovery, and Iraq Accountability Appropriations Act, 2007, signed May 25, 2007. The Jobs Creation and Worker Assistance Act of 2002 introduced a 30 -percent bonus depreciation, and the Jobs and Growth Tax Relief Reconciliation Act of 2003 increased the bonus percentage to 50 percent for property placed in service by January 1 , 2005. While bonus depreciation was available to sole proprietors, it was generally not as advantageous as immediate expensing and, therefore, likely had less effect on their depreciation deductions.
    ${ }^{9}$ For 2008, the Economic Stimulus Act of 2008 increased the maximum expensing deduction under section 179 to $\$ 250,000$. The American Recovery and Reinvestment Act of 2009 extended that level through 2009. For all individual tax returns that filed Form 4562, Depreciation and Amortization, the Section 179 property deducted as an expense increased by 5.1 percent to $\$ 49.8$ billion for 2008 . For 2009 , when the maximum 179 deduction remained at $\$ 250,000$, the amount deducted for all returns decreased by 17.2 percent to $\$ 41.3$ billion for 2009. The amount deducted as section 179 property on returns that had a Schedule C dropped 19.6 percent to $\$ 16.2$ billion between 2008 and 2009. For 2010, the amount taxpayers were able to deduct as section 179 property increased to $\$ 500,000$. This was in accordance with the Small Business Jobs and Credit Act of 2010. The amount deducted by returns with a Schedule C increased to $\$ 18.8$ billion, representing a 15.6 -percent increase from 2009. The amount deducted on all individual returns increased almost to the level of 2008 ( $\$ 49.6$ billion, a 20.3-percent increase from 2009). These numbers do not reflect depreciation solely deducted on the Schedule C, as this could also include depreciation taken on the Schedule E, Supplemental Income and Loss, the Schedule F, Profit or Loss from Farming, and the Form 4835, Farm Rental Income and Expenses.

[^4]:    ${ }^{10}$ Based on the NAICS system, the full name of the administrative and support services sector is administrative and support and waste management and remediation services sector. The waste management and remediation services portion make up a small percentage of the overall numbers reported under this classification, which are detailed in Table 1.

[^5]:    ${ }^{11}$ Net income minus deficit (loss) before Federal income tax yields profits. Proprietors compute their tax on total "taxable income," which includes their business profits, plus any other income.

[^6]:    ${ }^{12}$ The difference between the number of returns in the population and the total number of returns in Tables 1 and 2, is mainly due to returns in which Schedule C income was moved to other income or wages to avoid double counting of taxpayers for Gross Domestic Product calculations. In addition, data from amended returns and tentative returns are not reflected in these statistics.

[^7]:    Footnotes at end of table.

[^8]:    Footnotes at end of table

[^9]:    Footnotes at end of table.

[^10]:    Footnotes at end of table.

[^11]:    Footnotes at end of table.

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[^26]:    Footnotes at end of table.

[^27]:    Footnotes at end of table.

[^28]:    Footnotes at end of table.

