## Sole Proprietorship Returns, 2012

For Tax Year 2012, taxpayers reported nonfarm sole proprietorship activity on approximately 23.6 million individual income tax returns, a 0.5 -percent increase from 2011. Profits rose to $\$ 304.9$ billion in 2012, a 7.9 -percent improvement over the previous year. In constant dollars, total nonfarm sole proprietorship profits increased 6.0 percent in 2012. Profits as a percent of business receipts rose 1.1-percentage points to 23.4 percent, resulting in the highest level during the 25 -year period, 1988 through 2012. All nonfarm sole proprietorship industries experienced increases in profits for 2012, except the health care and social assistance sector (down 3.1 percent). The real estate and rental and leasing sector reported the greatest rise in profits (up 41.1 percent or $\$ 6.2$ billion), followed by the construction sector (up 16.3 percent or $\$ 4.7$ billion). Compared to all other sectors, the professional, scientific, and technical services sector reported the largest profits, increasing 5.7 percent to $\$ 76.5$ billion, and accounting for about a quarter ( 25.1 percent) of total profits. Despite its decrease in profits, the health care and social assistance sector reported the next largest amount of profits ( $\$ 49.7$ billion), accounting for 16.3 percent of total profits for 2012.

For sole proprietorships as a whole, receipts increased 2.8 percent, while deductions increased 1.4 percent. The retail trade sector reported the largest shares of total business receipts (14.7 percent) and total business deductions ( 18.0 percent). The real estate and rental and leasing sector reported the largest rise in business receipts, with a 15.9 -percent increase. Among all industrial sectors, the finance and insurance sector experienced the largest downturn in receipts, losing $\$ 8.8$ billion or 10.6 percent. This sector also reported the largest decrease in deductions, declining $\$ 9.8$ billion or 15.0 percent.

## Returns and Receipts

Professional, scientific, and technical services made up the largest sector in terms of the number of individual tax returns reporting nonfarm sole proprietorship activity for 2012, followed by the other services sector, which was mainly comprised of personal and laundry services (Figure A). ${ }^{1}$ Tax returns filed in the professional, scientific, and technical service sector remained at approximately 3.2 million for 2011 and 2012; however, this sector showed a 0.6 -percent decrease between those years in the number of returns filed. In comparison, other services had the

Figure A
Nonfarm Sole Proprietorship Returns, Receipts, and Deductions, by Selected Industrial Sectors, Tax Years 2011 and 2012
[Number of returns is in thousands-money amounts are in billions of dollars]

| Selected industrial sectors | Number of returns |  |  | Total business receipts |  |  | Total business deductions [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | Percentage change | 2011 | 2012 | Percentage change | 2011 | 2012 | Percentage change |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All nonfarm industries | 23,426.9 | 23,553.9 | 0.5 | 1,265.9 | 1,301.6 | 2.8 | 984.2 | 997.6 | 1.4 |
| Construction | 2,624.6 | 2,648.7 | 0.9 | 170.3 | 188.5 | 10.7 | 141.3 | 154.8 | 9.6 |
| Specialty trade contractors | 2,117.1 | 2,088.0 | -1.4 | 122.4 | 131.1 | 7.1 | 98.5 | 105.0 | 6.6 |
| Wholesale trade (merchant wholesalers) | 358.6 | 360.9 | 0.7 | 54.6 | 53.7 | -1.7 | 50.0 | 48.4 | -3.2 |
| Retail trade | 2,312.5 | 2,298.7 | -0.6 | 190.1 | 190.9 | 0.4 | 179.6 | 179.7 | 0.1 |
| Transportation and warehousing | 1,145.0 | 1,133.1 | -1.0 | 89.6 | 93.0 | 3.8 | 77.8 | 79.9 | 2.6 |
| Finance and insurance | 629.1 | 616.1 | -2.1 | 83.3 | 74.5 | -10.6 | 65.3 | 55.6 | -15.0 |
| Real estate and rental and leasing | 1,166.8 | 1,189.8 | 2.0 | 53.3 | 61.8 | 15.9 | 38.2 | 40.5 | 6.0 |
| Real estate | 1,109.1 | 1,132.2 | 2.1 | 49.8 | 57.0 | 14.5 | 34.5 | 36.0 | 4.4 |
| Professional, scientific, and technical services | 3,246.5 | 3,227.6 | -0.6 | 167.9 | 173.6 | 3.4 | 95.6 | 97.2 | 1.7 |
| Administrative and support and waste management and remediation services | 2,550.1 | 2,520.7 | -1.2 | 67.3 | 69.3 | 3.0 | 46.7 | 47.3 | 1.3 |
| Health care and social assistance | 2,218.6 | 2,189.0 | -1.3 | 124.8 | 122.3 | -2.0 | 73.7 | 72.8 | -1.1 |
| Arts, entertainment, and recreation | 1,436.0 | 1,476.5 | 2.8 | 34.1 | 36.1 | 5.8 | 25.0 | 26.9 | 7.6 |
| Performing arts, spectator sports, and related industries | 1,165.5 | 1,201.7 | 3.1 | 25.3 | 26.9 | 6.3 | 16.9 | 18.4 | 9.0 |
| Other services | 3,029.1 | 3,116.1 | 2.9 | 94.0 | 94.7 | 0.8 | 70.0 | 68.3 | -2.5 |
| Personal and laundry services | 1,936.0 | 2,054.6 | 6.1 | 48.8 | 52.1 | 6.9 | 32.8 | 33.8 | 3.2 |
| All other sectors | 2,710.1 | 2,776.6 | 2.5 | 136.7 | 143.2 | 4.8 | 121.0 | 126.1 | 4.2 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years.
NOTES: Detail may not add to totals because of rounding. Percentages were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014

[^0]largest percentage increase among all sectors in the number of tax returns filed (up 2.9 percent), increasing from 3.0 million returns for 2011 to over 3.1 million returns for 2012.

Total business receipts (the sum of "income from sales and operations" and "other business income") for all nonfarm sole proprietorship industries increased 2.8 percent, from \$1,265.9 billion for 2011 to $\$ 1,301.6$ billion for $2012 .{ }^{2}$ The retail trade sector accounted for the largest share of total business receipts (14.7 percent) in 2012. Business receipts in this sector increased 0.4 percent between 2011 and 2012, following a 4.5 -percent increase between 2010 and 2011.3

The real estate and rental and leasing sector had the largest percentage gain in business receipts (up 15.9 percent), followed by the construction sector (up 10.7 percent), which rose from $\$ 170.3$ billion for 2011 to $\$ 188.5$ billion for 2012. The construction sector also experienced the largest dollar increase in receipts, rising $\$ 18.3$ billion during the year. In comparison, the finance and insurance sector showed the largest percentage decrease in business receipts (down 10.6 percent) for 2012.

In terms of constant dollars, total business receipts for 2012 increased 1.0 percent to $\$ 1,128.0$ billion (Figure B). ${ }^{4}$ This increase put total business receipts very close to the $\$ 1,121.7$

Figure B
Nonfarm Sole Proprietorship Receipts, Deductions, and Profits, Tax Years 1988-2012
[Money amounts are in billions of dollars]

| Tax year | Total business receipts |  |  | Total business deductions [1] |  |  | Net income less deficit (profits) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current dollars | Constant dollars [2] |  | Current dollars | Constant dollars [2] |  | Current dollars | Constant dollars [2] |  |
|  |  | Amount | Percentage change |  | Amount | Percentage change |  | Amount | Percentage change |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1988 | 672.0 | 1,003.2 | [3] | 545.7 | 814.6 | [3] | 126.3 | 188.5 | [3] |
| 1989 | 692.8 | 996.6 | -0.7 | 560.2 | 805.8 | -1.1 | 132.7 | 190.9 | 1.2 |
| 1990 | 730.6 | 1,011.9 | 1.5 | 589.2 | 816.1 | 1.3 | 141.4 | 195.8 | 2.6 |
| 1991 | 712.6 | 953.2 | -5.8 | 571.2 | 764.0 | -6.4 | 141.5 | 189.3 | -3.4 |
| 1992 | 737.1 | 963.1 | 1.0 | 583.1 | 761.9 | -0.3 | 154.0 | 201.2 | 6.3 |
| 1993 | 757.2 | 968.0 | 0.5 | 600.8 | 768.0 | 0.8 | 156.5 | 200.0 | -0.6 |
| 1994 | 790.6 | 989.9 | 2.3 | 623.8 | 781.0 | 1.7 | 166.8 | 208.8 | 4.4 |
| 1995 | 807.4 | 990.2 | [4] | 638.1 | 782.6 | 0.2 | 169.3 | 207.6 | -0.6 |
| 1996 | 843.2 | 1,014.9 | 2.5 | 666.5 | 802.1 | 2.5 | 176.8 | 212.7 | 2.5 |
| 1997 | 870.4 | 1,029.4 | 1.4 | 683.9 | 808.8 | 0.8 | 186.6 | 220.7 | 3.8 |
| 1998 | 918.3 | 1,073.9 | 4.3 | 716.2 | 837.5 | 3.6 | 202.3 | 236.5 | 7.2 |
| 1999 | 969.3 | 1,117.2 | 4.0 | 761.4 | 877.5 | 4.8 | 207.9 | 239.7 | 1.3 |
| 2000 | 1,021.0 | 1,151.7 | 3.1 | 806.4 | 909.7 | 3.7 | 214.7 | 242.2 | 1.1 |
| 2001 | 1,016.8 | 1,121.7 | -2.6 | 799.6 | 882.1 | -3.0 | 217.4 | 239.8 | -1.0 |
| 2002 | 1,029.7 | 1,117.8 | -0.3 | 808.9 | 878.1 | -0.5 | 221.1 | 240.0 | 0.1 |
| 2003 | 1,050.2 | 1,116.0 | -0.2 | 820.2 | 871.6 | -0.7 | 230.3 | 244.7 | 2.0 |
| 2004 | 1,139.5 | 1,177.6 | 5.5 | 892.4 | 922.2 | 5.8 | 247.6 | 255.8 | 4.5 |
| 2005 | 1,222.9 | 1,222.9 | 3.8 | 953.4 | 953.4 | 3.4 | 269.9 | 269.9 | 5.5 |
| 2006 | 1,278.4 | 1,238.0 | 1.2 | 1,001.1 | 969.5 | 1.7 | 278.0 | 269.3 | -0.2 |
| 2007 | 1,324.4 | 1,246.0 | 0.6 | 1,044.3 | 982.5 | 1.3 | 280.6 | 263.9 | -2.0 |
| 2008 | 1,317.4 | 1,212.9 | -2.7 | 1,053.7 | 970.1 | -1.3 | 264.5 | 243.5 | -7.7 |
| 2009 | 1,178.4 | 1,075.1 | -11.4 | 934.5 | 852.6 | -12.1 | 244.8 | 223.3 | -8.3 |
| 2010 | 1,195.5 | 1,077.1 | 0.2 | 929.0 | 837.0 | -1.8 | 267.7 | 241.2 | 8.0 |
| 2011 | 1,265.9 | 1,116.8 | 3.7 | 984.2 | 868.2 | 3.7 | 282.6 | 249.3 | 3.4 |
| 2012 | 1,301.6 | 1,128.0 | 1.0 | 997.6 | 864.5 | -0.4 | 304.9 | 264.2 | 6.0 |

 net income less deficit. Therefore, total business receipts minus total business deductions may not always equal net income less deficit.
 deflator represents the annual average of current-weighted prices, based on $2005=100$.
[3] Not calculated
[4] Less than 0.05 percent.
NOTE: Percentages were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014


#### Abstract

    returns.  by 4.5 percent, from $\$ 181.8$ billion in 2010 to $\$ 190.1$ billion  for this article were:


| Year | Indices | Year | Indices | Year | Indices | Year | Indices |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1988 | 66.988 | 1995 | 81.536 | 2001 | 90.650 | 2007 |  |
| 1989 | 69.518 | 1996 | 83.088 | 2002 | 92.118 | 2008 |  |
| 1990 | 72.201 | 1997 | 84.555 | 2003 | 94.100 | 2009 | 108.619 |
| 1991 | 74.760 | 1998 | 85.511 | 2004 | 96.770 | 209 |  |
| 1992 | 76.533 | 1999 | 86.768 | 2005 | 100.000 | 110.992 |  |
| 1993 | 78.224 | 2000 | 88.647 | 2006 | 103.257 | 2011 | 2012 |
| 1994 | 79.872 |  |  |  |  | 113.359 | 115.387 |

billion total for 2001, but still below the peak level ( $\$ 1,246$ billion) for 2007.

## Deductions

Total business deductions ("cost of sales and operations" plus business expenses, including expenses for home office) in current dollars increased 1.4 percent, from $\$ 984.2$ billion in 2011 to $\$ 997.6$ billion in 2012. ${ }^{5,6}$ Deductions for the largest sector in terms of total business deductions, the retail trade sector, increased 0.1 percent (from $\$ 179.6$ billion to $\$ 179.7$ billion). The second largest sector, the construction sector, reported an
increase in deductions (from $\$ 141.3$ billion to $\$ 154.8$ billion), representing the largest percentage increase in business deductions (up 9.6 percent) for 2012. In comparison, the finance and insurance sector reported the largest percentage decrease in deductions, dropping 15.0 percent, or $\$ 9.7$ billion. When accounting for inflation, total business deductions decreased 0.4 percent in 2012.

The total cost of sales and operations represented 39.1 percent (or $\$ 389.8$ billion) of total business deductions for the year, a 1.0-percent decrease from 2011 (Figure C). Total business "expenses" (total business deductions minus the cost of sales and

Figure C
Components of Nonfarm Sole Proprietorship Business Deductions, Tax Years 2011 and 2012
[Money amounts are in millions of dollars]

| Business deductions | 2011 | 2012 | Percentage increase |
| :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) |
| Business deductions, total [1] | 984,232.6 | 997,563.2 | 1.4 |
| Cost of sales and operations, total | 393,867.2 | 389,755.3 | -1.0 |
| Inventory, beginning of year | 41,450.0 | 39,186.8 | -5.5 |
| Cost of labor | 28,135.8 | 30,613.0 | 8.8 |
| Purchases | 255,734.1 | 251,131.3 | -1.8 |
| Materials and supplies | 49,038.9 | 49,980.4 | 1.9 |
| Other costs | 61,589.9 | 59,269.4 | -3.8 |
| Inventory, end of year | 42,081.6 | 40,425.8 | -3.9 |
| Business expenses, total | 590,365.4 | 607,808.0 | 2.9 |
| Advertising expenses | 13,404.5 | 13,699.9 | 2.2 |
| Car and truck expenses | 83,405.8 | 86,142.0 | 3.3 |
| Commissions | 12,683.3 | 14,243.8 | 12.3 |
| Contract labor | 37,782.1 | 42,039.7 | 11.3 |
| Depletion | 998.0 | 937.1 | -6.1 |
| Depreciation [2] | 35,615.3 | 34,244.9 | -3.8 |
| Employee benefit programs | 2,950.4 | 2,940.9 | -0.3 |
| Home office business deductions [2] | 10,004.9 | 10,038.9 | 0.3 |
| Depreciation, Form 8829 | 1,345.4 | 1,336.9 | -0.6 |
| Insurance | 16,630.2 | 16,879.7 | 1.5 |
| Legal and professional services | 10,884.1 | 10,848.1 | -0.4 |
| Meals and entertainment deducted | 8,413.8 | 8,806.9 | 4.7 |
| Mortgage interest | 4,430.2 | 3,621.2 | -18.3 |
| Other interest paid on business indebtedness | 5,925.9 | 5,736.3 | -3.2 |
| Office expenses | 11,594.9 | 11,998.0 | 3.5 |
| Pension and profit-sharing plans | 1,056.5 | 1,283.5 | 21.5 |
| Rent on machinery and equipment | 8,481.4 | 8,754.7 | 3.1 |
| Rent on other business property | 34,730.3 | 34,370.9 | -1.0 |
| Repairs | 15,806.9 | 16,783.5 | 6.2 |
| Salaries and wages | 77,937.3 | 79,758.1 | 2.3 |
| Supplies | 32,160.3 | 33,525.3 | 4.2 |
| Taxes paid | 17,704.8 | 18,173.1 | 2.6 |
| Travel | 12,622.8 | 13,470.8 | 6.7 |
| Utilities | 26,906.0 | 27,981.6 | 4.0 |
| Other business deductions | 104,253.2 | 109,212.4 | 4.8 |
| Schedule C-EZ business deductions | 3,985.6 | 4,264.5 | 6.9 |


| Schedule C-EZ business deductions | $3,985.6$ | $4,264.5$ |
| :--- | ---: | ---: |
| [1] Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. |  |  |

[2] Depreciation claimed on Form 8829, Expenses for Business Use of Your Home, is included in "home office business deductions" and excluded from "depreciation" shown above. NOTES: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

[^1]Figure D
Components of Nonfarm Sole Proprietorship Business Expenses as a Percentage of Total Business Expenses, Tax Year 2012


[^2]operations) increased 2.9 percent to $\$ 607.8$ billion for 2012. Car and truck expenses made up the largest component of business expenses (14.2 percent), followed by salaries and wages (13.1 percent), rent paid on machinery, equipment, and other business property ( 7.1 percent), and contract labor ( 6.9 percent) (Figure D). Car and truck expenses increased 3.3 percent to $\$ 86.1$ billion for the year; salaries and wages increased 2.3 percent to $\$ 79.8$ billion.

Historically, constant dollar depreciation increased almost every year from 1993 through 2004, before declining for 6 out of the 8 years from 2005 until 2012 (Figure E). ${ }^{7}$ The increases in 2003 and 2008 coincided with legislative changes to section 179 of the Internal Revenue Code. These changes substantially increased the amount of certain investment property that could
be expensed in a given year (rather than depreciated over time). In 2003, under the Jobs and Growth Tax Relief Reconciliation Act of 2003, the maximum allowable section 179 deduction vaulted from $\$ 24,000$ in 2002 to $\$ 100,000$ in 2003. This change led to an 11.6-percent increase in constant dollar depreciation for 2003, creating the highest growth in depreciation of any year between 1988 and 2012. However, in subsequent years, declining depreciation followed the initial jump in depreciation. From 2004 through 2007, in constant dollars, depreciation declined in each year. In 2004, deductions for depreciation decreased 0.1 percent, marking the first drop in 9 years. This downward trend was even more evident in 2005 as depreciation fell 11.8 percent, followed by a 3.3-percent decrease in 2006 and a 1.3-percent decrease in 2007. During this same 4 -year period,

[^3]Figure E
Nonfarm Sole Proprietorship Net Income, Deficit, and Depreciation, Tax Years 1988-2012
[Money amounts are in billions of dollars]

| Tax year | Current dollars [1] |  |  | Constant dollars [1] |  |  | Percentage change in constant dollars [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net income | Deficit | Depreciation [2] | Net income | Deficit | Depreciation [2] | Net income | Deficit | Depreciation [2] |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1988 | 145.5 | 19.2 | 26.1 | 217.2 | 28.7 | 39.0 | [3] | [3] | [3] |
| 1989 | 152.4 | 19.7 | 24.5 | 219.2 | 28.3 | 35.2 | 0.9 | -1.1 | -9.5 |
| 1990 | 161.7 | 20.2 | 23.7 | 224.0 | 28.0 | 32.8 | 2.2 | -1.3 | -6.9 |
| 1991 | 162.4 | 20.9 | 23.1 | 217.2 | 28.0 | 30.9 | -3.0 | -0.1 | -5.9 |
| 1992 | 173.5 | 19.5 | 23.3 | 226.7 | 25.5 | 30.4 | 4.4 | -8.9 | -1.5 |
| 1993 | 177.0 | 20.5 | 25.0 | 226.3 | 26.2 | 32.0 | -0.2 | 2.9 | 5.0 |
| 1994 | 187.8 | 21.0 | 26.2 | 235.1 | 26.3 | 32.8 | 3.9 | 0.3 | 2.6 |
| 1995 | 191.7 | 22.5 | 26.2 | 235.1 | 27.6 | 32.2 | [4] | 4.8 | -1.9 |
| 1996 | 200.1 | 23.4 | 27.4 | 240.9 | 28.1 | 32.9 | 2.4 | 2.1 | 2.4 |
| 1997 | 210.5 | 23.8 | 28.6 | 248.9 | 28.2 | 33.9 | 3.3 | 0.2 | 2.8 |
| 1998 | 226.2 | 23.9 | 29.1 | 264.5 | 28.0 | 34.1 | 6.3 | -0.7 | 0.6 |
| 1999 | 233.4 | 25.5 | 30.6 | 269.0 | 29.3 | 35.3 | 1.7 | 4.9 | 3.6 |
| 2000 | 245.2 | 30.5 | 32.2 | 276.6 | 34.4 | 36.3 | 2.8 | 17.3 | 2.9 |
| 2001 | 250.2 | 32.8 | 33.4 | 276.0 | 36.2 | 36.9 | -0.2 | 5.1 | 1.5 |
| 2002 | 257.3 | 36.2 | 36.6 | 279.3 | 39.3 | 39.8 | 1.2 | 8.6 | 7.9 |
| 2003 | 269.1 | 38.8 | 41.8 | 286.0 | 41.2 | 44.4 | 2.4 | 4.9 | 11.6 |
| 2004 | 290.5 | 42.9 | 42.9 | 300.2 | 44.4 | 44.3 | 5.0 | 7.6 | -0.1 |
| 2005 | 314.8 | 44.8 | 39.1 | 314.8 | 44.8 | 39.1 | 4.9 | 1.1 | -11.8 |
| 2006 | 326.8 | 48.7 | 39.0 | 316.5 | 47.2 | 37.8 | 0.5 | 5.3 | -3.3 |
| 2007 | 335.1 | 54.5 | 39.6 | 315.3 | 51.3 | 37.3 | -0.4 | 8.7 | -1.3 |
| 2008 | 325.3 | 60.8 | 41.4 | 299.5 | 55.9 | 38.2 | -5.0 | 9.0 | 2.3 |
| 2009 | 308.9 | 64.1 | 34.5 | 281.8 | 58.4 | 31.5 | -5.9 | 4.5 | -17.4 |
| 2010 | 323.2 | 55.5 | 35.1 | 291.2 | 50.0 | 31.6 | 3.3 | -14.4 | 0.4 |
| 2011 | 337.0 | 54.3 | 35.6 | 297.3 | 47.9 | 31.4 | 2.1 | -4.1 | -0.7 |
| 2012 | 357.1 | 52.2 | 34.2 | 309.5 | 45.2 | 29.7 | 4.1 | -5.7 | -5.5 |

[1] Current dollars are the value of a dollar at the time it was measured. Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the
U.S. Department of Commerce, Bureau of Economic Analysis, in the Survey of Current Business. The deflator represents the annual average of current-weighted prices, based on $2005=100$.
[2] Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.
[3] Not calculated.
[4] Less than 0.05 percent.
NOTE: Percentage changes were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.
section 179 limits gradually increased for inflation, finally rising to $\$ 125,000$ in $2007 .^{8}$ In 2008, the section 179 limit doubled to $\$ 250,000$, and there was a 2.3 -percent increase in constant dollar depreciation. The $\$ 250,000$ limit remained for 2009 and depreciation dropped 17.4 percent, making this the largest decrease since 1988. In 2010, the section 179 limit doubled again to $\$ 500,000$ and constant dollar depreciation increased 0.4 percent, from $\$ 31.5$ billion to $\$ 31.6$ billion. ${ }^{9}$ The section 179 limit remained $\$ 500,000$ for Tax Years 2011 and 2012. Constant dollar depreciation declined 0.7 percent and in 2012, it dropped another 5.5 percent to $\$ 29.7$ billion, the lowest level over the 25 years of this study.

Beginning with Tax Year 1992, certain smaller businesses could elect not to itemize depreciation and other business deductions by filing the Schedule C-EZ, Net Profit from Business, a simplified version of Schedule C, Profit or Loss from Business. (These two schedules are the source of sole proprietorship statistics.) For Tax Year 2012, taxpayers could use Schedule C-EZ if they: had business expenses of $\$ 5,000$ or less; used the cash accounting method; had no inventories; did not report a loss from the business; had only one business as a sole proprietor; had no employees; were not required to file Form 4562, Depreciation and Amortization, for the business; claimed no deduction for home business expenses; and had no prior-year disallowed

[^4]passive activity losses from the business. Since taxpayers using Schedule C-EZ do not itemize business deductions, the detailed deductions in Table 2 are slightly understated and do not add to the totals.

For Tax Year 2012, approximately 4.7 million taxpayers filed nonfarm sole proprietorship returns (Schedule C-EZ), marking a 2.1-percent increase from the number filed for 2011 (Figure F). For 2012, the administrative and support sector accounted for the largest number of Schedule C-EZ returns ( 0.8 million), representing 30.1 percent of the total sole proprietorship returns for the sector. ${ }^{10}$ Business receipts reported on Schedule C-EZ totaled $\$ 38.8$ billion, or 3.0 percent of total business receipts reported. Business deductions accounted for only 0.4 percent of total business deductions for all industries, or $\$ 4.3$ billion of the total $\$ 997.6$ billion. Despite having the largest concentration of Schedule C-EZ filers, receipts and deductions reported by the administrative and support services sector accounted for only 8.6 percent of that sector's business receipts and 1.4 percent of its total business deductions.

## Profits and Losses

In 2012, most of the largest principal industrial sectors reported increased sole proprietorship profits (net income less deficit). Figure B presents total profits for all industries (in both current and constant dollars) since 1988, while Figures G and H present profits by industrial sector for 2011 and 2012. ${ }^{11}$ Total profits
increased 7.9 percent from $\$ 282.6$ billion in 2011 to $\$ 304.9$ billion in 2012. The professional, scientific, and technical services sector reported the largest percentage of total profits of all nonfarm sole proprietorships ( 25.1 percent), and had a 5.7-percent increase in profits for 2012 . Of all the principal industrial sectors, only the health care and social assistance sector reported a decline in profits, dropping 3.1 percent to $\$ 49.7$ billion. The real estate and rental and leasing sector realized the largest percentage increase in profits, rising 41.1 percent for a gain of $\$ 6.2$ billion, followed by the construction industry (up 16.3 percent), wholesale trade (up 13.3 percent), and transportation and warehousing (up 10.9 percent).

In constant dollars, total profits rose 6.0 percent for 2012, marking the third year in a row that profits increased in real terms, following 4 consecutive years of decreases (Figure B). In general, as a percentage of business receipts, net income less deficit has increased over time from a low of 18.8 percent for 1988 (Figure I). Profits as a percentage of business receipts have remained between 20.7 percent and 22.1 percent since 1992 , peaking in 2005. However, this trend was broken in 2008, when the percentage dropped to 20.1 percent, only to come back into the range in 2009 when it increased to 20.8 percent. In 2010, profits as a percent of business receipts rose 1.6 percent to 22.4 percent, exceeding the previous high. For 2011, the percentage dropped slightly to the second-highest level ever, dropping 0.1 percent to 22.3 percent. In 2012, the percentage of net income

Figure F
All Nonfarm Sole Proprietorship Returns and Those with Schedule C-EZ, by Selected Industrial Sectors, Tax Year 2012
[Number of returns is in thousands—money amounts are in millions of dollars]

| Selected industrial sectors | Number of returns |  |  | Total business receipts |  |  | Total business deductions [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | With Schedule C-EZ | Percentage <br> of <br> total | Total | On Schedule C-EZ | Percentage of total | Total | On <br> Schedule C-EZ | $\begin{aligned} & \text { Percentage } \\ & \text { of } \\ & \text { total } \end{aligned}$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All nonfarm industries | 23,553.9 | 4,728.7 | 20.1 | 1,301,569.7 | 38,789.8 | 3.0 | 997,563.2 | 4,264.5 | 0.4 |
| Construction | 2,648.7 | 469.3 | 17.7 | 188,517.4 | 4,352.3 | 2.3 | 154,802.7 | 439.8 | 0.3 |
| Wholesale trade (merchant wholesalers) | 360.9 | 39.3 | 10.9 | 53,697.6 | 384.2 | 0.7 | 48,397.5 | 47.9 | 0.1 |
| Retail trade | 2,298.7 | 254.4 | 11.1 | 190,889.6 | 1,437.2 | 0.8 | 179,707.7 | 219.1 | 0.1 |
| Transportation and warehousing | 1,133.1 | 131.6 | 11.6 | 92,991.0 | 1,040.0 | 1.1 | 79,900.2 | 139.7 | 0.2 |
| Finance and insurance | 616.1 | 62.9 | 10.2 | 74,450.6 | 657.2 | 0.9 | 55,553.0 | 48.7 | 0.1 |
| Real estate and rental and leasing | 1,189.8 | 115.3 | 9.7 | 61,771.9 | 1,250.7 | 2.0 | 40,518.4 | 163.1 | 0.4 |
| Professional, scientific, and technical services | 3,227.6 | 535.6 | 16.6 | 173,610.2 | 6,431.6 | 3.7 | 97,200.3 | 559.3 | 0.6 |
| Administrative and support and waste management and remediation services | 2,520.7 | 758.1 | 30.1 | 69,315.7 | 5,967.1 | 8.6 | 47,324.7 | 655.4 | 1.4 |
| Health care and social assistance | 2,189.0 | 592.8 | 27.1 | 122,333.1 | 5,378.2 | 4.4 | 72,830.9 | 453.0 | 0.6 |
| Arts, entertainment, and recreation | 1,476.5 | 332.4 | 22.5 | 36,054.6 | 1,666.0 | 4.6 | 26,931.7 | 328.5 | 1.2 |
| Other services | 3,116.1 | 723.3 | 23.2 | 94,728.7 | 6,096.8 | 6.4 | 68,268.2 | 695.9 | 1.0 |
| All other sectors | 2,776.6 | 713.6 | 25.7 | 143,209.5 | 4,128.3 | 2.9 | 126,128.0 | 514.1 | 0.4 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years.
NOTES: Certain smaller sole proprietorships could elect not to itemize business expenses by filing Schedule C-EZ, Net Profit from Business. See the text of this article for a full list of the requirements to be eligible to file Schedule C-EZ. Detail may not add to totals because of rounding. Percentages were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

[^5]Figure G
Nonfarm Sole Proprietorship Profits, by Selected Industrial Sectors, Tax Years 2011 and 2012
[Money amounts are in billions of dollars]

| Selected industrial sectors | Net income less deficit (profits) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | Percentage change |
|  | (1) | (2) | (3) |
| All nonfarm industries | 282.6 | 304.9 | 7.9 |
| Construction | 29.1 | 33.8 | 16.3 |
| Specialty trade contractors | 24.0 | 26.2 | 9.0 |
| Wholesale trade (merchant wholesalers) | 4.7 | 5.3 | 13.3 |
| Retail trade | 10.6 | 11.3 | 6.3 |
| Transportation and warehousing | 11.8 | 13.1 | 10.9 |
| Finance and insurance | 18.0 | 18.9 | 4.9 |
| Real estate and rental and leasing | 15.1 | 21.3 | 41.1 |
| Real estate | 15.3 | 21.0 | 36.9 |
| Professional, scientific, and technical services | 72.4 | 76.5 | 5.7 |
| Administrative and support and waste management and remediation services | 20.6 | 22.0 | 6.9 |
| Health care and social assistance | 51.3 | 49.7 | -3.1 |
| Arts, entertainment, and recreation | 9.1 | 9.1 | 0.4 |
| Performing arts, spectator sports, and related industries | 8.5 | 8.5 | 0.5 |
| Other services | 24.1 | 26.5 | 10.2 |
| Personal and laundry services | 16.0 | 18.3 | 14.4 |
| All other sectors | 15.9 | 17.3 | 9.0 |

NOTES: Detail may not add to totals because of rounding. Percentage changes were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

Figure H
Nonfarm Sole Proprietorship Profits as a Percentage of Total Profits, by Selected Industrial Sectors, Tax Year 2012


[^6]Figure I
Nonfarm Sole Proprietorship Net Income Less Deficit (Profits) as a Percentage of Total Business Receipts, Tax Years 1988-2012


## Tax year

Source: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.
less deficit to total business receipts rose to its highest level in the 25 years covered by this article, jumping 1.1 percent up to 23.4 percent. For 2012, in constant dollars, net income increased (up 4.1 percent) and net deficit decreased for the third straight year (down 5.7 percent). From 1999 through 2009, net deficits increased every year.

## Industries

In 2012, the majority of industries reported an increase in total business receipts. Using receipts as a measure of business size, retail trade was the largest sole proprietorship industrial sector for 2012, with 14.7 percent of all business receipts (Figures A and J). Total receipts reported for this sector were 0.4 percent higher for 2012 ( $\$ 190.9$ billion), than for 2011 ( $\$ 190.1$ billion). Deductions also rose 0.1 percent for this sector to $\$ 179.7$ billion for the year. These modest percentage increases in total receipts and total deductions led to increased profits in the retail sector as they rose 6.3 percent (Figure G). In terms of receipts, the construction sector was the second largest industrial sector for 2012, reporting 14.5 percent of all business receipts and a 10.7 -percent growth in receipts. The finance and insurance industry reported the largest decrease in business receipts (down 10.6 percent), falling from $\$ 83.3$ billion in 2011 to $\$ 74.5$ billion in 2012.

The professional, scientific, and technical services sector again (as it had in 2011) had the largest percentage of sole proprietorship profits ( 25.1 percent) for 2012. Despite profits falling to $\$ 49.7$ billion for 2012, the health care and social assistance sector reported the second largest profits for the year. This marked a 3.1-percent decrease from 2011 levels and represented 16.3 percent of all sole proprietorship profits. These sectors were followed by construction (11.1 percent), other services ( 8.7 percent), and administrative and support services ( 7.2 percent) in terms of overall share of sole proprietor profits.

Tax Year 2001 is the first year in which data became available on the number of limited liability companies (LLCs) among nonfarm sole proprietorship returns. LLC entities have limited liability (like corporations), but may be taxed as sole proprietorships (for which income and expenses flow through to the owner to be taxed), if they are owned by a single, individual member. In 2001, approximately 126,000 sole proprietorship returns indicated a status as an LLC, just 0.7 percent of total sole proprietorship returns (Figure K). In contrast, for Tax Year 2012, the number of these sole proprietorships rose to approximately $1,324,000$ and accounted for 5.6 percent of the total nonfarm sole proprietorship returns, a more than tenfold increase since 2001. The increase in the number of LLC returns has resulted

Figure J
Nonfarm Sole Proprietorship Business Receipts as a Percentage of Total Business Receipts, by Selected Industrial Sectors, Tax Year 2012


NOTES: Percentages are based on estimated total business receipts of $\$ 1.3$ trillion. Detail may not add to 100 percent because of rounding.
Source: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014
in a rise in the LLC share of total nonfarm sole proprietorship business receipts, from approximately 2.3 percent in 2001 to 22.4 percent in 2012 (Figure L). Similarly, the portion of total net income (less deficit) of all nonfarm sole proprietorships attributable to LLCs has increased, from 1.0 percent in 2001 to 11.8 percent in 2012.

## Summary

Profits for the 23.6 million returns with sole proprietorship activity for Tax Year 2012 increased 7.9 percent during 2011, reaching $\$ 304.9$ billion. In constant dollars, total nonfarm sole proprietorship profits increased 6.0 percent, following a 3.4-percent increase between 2010 and 2011. The professional, scientific, and technical services sector reported the largest profits of any sector ( $\$ 76.5$ billion or 25.1 percent of total sole proprietorship profits), followed by the health care and social assistance sector ( $\$ 49.7$ billion or 16.3 percent of total profits). In comparison, the real estate and rental and leasing sector (up 41.1 percent) and the construction sector (up 16.3 percent) reported the largest percentage increases in profits. The health care and social
assistance sector was the only principal sector to experience a drop in profits, losing $\$ 1.6$ billion.

For all sole proprietorships, receipts increased 2.8 percent, while deductions increased 1.4 percent. The largest sole proprietorship industrial sector, based on business receipts, was the retail trade sector, accounting for 14.7 percent of all receipts. Real estate and rental and leasing had the largest increase in receipts at 15.9 percent. The finance and insurance sector experienced the largest downturn in receipts from 2011 to 2012, losing $\$ 8.8$ billion. While deductions increased for all sole proprietorships, the construction sector reported the largest increase in deductions at 9.6 percent.

## Data Sources and Limitations

The Statistics of Income (SOI) Division based the 2012 sole proprietorship estimates on a stratified probability sample of unaudited individual income tax returns, Form 1040 (including electronically filed returns), processed by the Internal Revenue Service during Calendar Year 2013. SOI stratified the returns in the sample based on: (1) the presence or absence of Schedule C,

Figure K
Number of Nonfarm Sole Proprietorships Registered as Limited Liability Companies (LLCs), Tax Years 2001-2012


Source: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

Figure L
Number of Returns, Business Receipts, and Profits for All Nonfarm Sole Proprietorships and Those Registered as Limited Liability Companies (LLCs), Tax Years 2001-2012

| Tax year | Number of returns |  |  | Total business receipts |  |  | Net income less deficit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All nonfarm sole proprietorships | Nonfarm sole proprietorships registered as LLCs | Percentage LLCs of all nonfarm sole proprietorships | All nonfarm sole proprietorships | Nonfarm sole proprietorships registered as LLCs | Percentage LLCs of all nonfarm sole proprietorships | All nonfarm sole proprietorships | Nonfarm sole proprietorships registered as LLCs | Percentage LLCs of all nonfarm sole proprietorships |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 2001 | 18,338,190 | 126,437 | 0.69 | 1,016,834.7 | 23,357.8 | 2.30 | 217,385.1 | 2,259.1 | 1.04 |
| 2002 | 18,925,517 | 145,839 | 0.77 | 1,029,691.8 | 39,239.7 | 3.81 | 221,113.3 | 3,378.8 | 1.53 |
| 2003 | 19,710,079 | 220,615 | 1.12 | 1,050,202.4 | 55,626.8 | 5.30 | 230,308.1 | 3,847.6 | 1.67 |
| 2004 | 20,590,691 | 309,665 | 1.50 | 1,139,523.8 | 82,850.7 | 7.27 | 247,567.2 | 6,743.7 | 2.72 |
| 2005 | 21,467,566 | 455,734 | 2.12 | 1,222,880.2 | 119,603.0 | 9.78 | 269,920.0 | 10,902.8 | 4.04 |
| 2006 | 22,074,953 | 606,889 | 2.75 | 1,278,359.8 | 151,746.2 | 11.87 | 278,032.6 | 14,270.5 | 5.13 |
| 2007 | 23,122,698 | 746,885 | 3.23 | 1,324,403.1 | 185,837.7 | 14.03 | 280,557.0 | 16,235.2 | 5.79 |
| 2008 | 22,614,483 | 842,819 | 3.73 | 1,317,443.0 | 205,646.0 | 15.61 | 264,508.4 | 18,215.2 | 6.89 |
| 2009 | 22,659,976 | 991,809 | 4.38 | 1,178,437.1 | 205,194.2 | 17.41 | 244,821.8 | 18,522.8 | 7.57 |
| 2010 | 23,003,656 | 1,059,910 | 4.61 | 1,195,538.6 | 220,116.9 | 18.41 | 267,699.7 | 23,915.5 | 8.93 |
| 2011 | 23,426,940 | 1,125,132 | 4.80 | 1,265,939.2 | 244,024.9 | 19.28 | 282,649.9 | 27,093.8 | 9.59 |
| 2012 | 23,553,850 | 1,324,196 | 5.62 | 1,301,569.7 | 291,350.5 | 22.38 | 304,895.9 | 35,841.0 | 11.76 |

[^7]Profit or Loss From Business (Sole Proprietorship), or Schedule C-EZ, Net Profit From Business, and Schedule F, Farm Income and Expenses; (2) the larger of positive income or negative income (i.e., "adjusted gross income" before statutory adjustments); and (3) tax year. SOI selected returns at rates ranging from 0.1 percent to 100 percent. For 2012, SOI based the nonfarm sole proprietorship data on a sample of 89,775 returns and a population of $23,882,545$ returns. ${ }^{12}$ SOI based the corresponding data for 2011 on a sample of 85,549 returns and a population of 23,751,000 returns.

Since the data presented in this article are estimates based on a sample of returns filed, they are subject to sampling error. To use the statistical data estimates properly, the magnitude of the potential sampling error must be known; coefficients of
variation (CVs) are used to measure that magnitude. Figure M presents estimated coefficients of variation for the number of returns and money amounts for selected items and industrial sectors. Generally, the smaller the coefficient of variation, the more reliable the estimate is judged to be. "SOI's Sampling Methodology and Data Limitations," available at http://www. irs.gov/pub/irs-soi/sampling.pdf, discusses the reliability of estimates based on samples and the use of coefficients of variation for evaluating the precision of estimates based on samples.

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Figure M
Nonfarm Sole Proprietorships: Coefficients of Variation for Selected Items, by Selected Industrial Sectors, Tax Year 2012
[Coefficients of variation are in percentages]

| Industrial sector | Coefficients of variation |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total business receipts | Total business deductions | Depreciation [1] | Net income | Deficit |
|  | (1) | (2) | (3) | (4) | (5) |
| All nonfarm industries | 0.56 | 0.64 | 1.46 | 0.73 | 1.50 |
| Construction | 2.23 | 2.38 | 4.60 | 2.55 | 5.55 |
| Specialty trade contractors | 2.69 | 2.90 | 5.47 | 3.02 | 7.19 |
| Wholesale trade (merchant wholesalers) | 4.25 | 4.35 | 8.31 | 6.06 | 8.94 |
| Retail trade | 2.19 | 2.20 | 4.40 | 3.33 | 4.04 |
| Transportation and warehousing | 2.78 | 2.81 | 4.37 | 3.73 | 7.31 |
| Finance and insurance | 2.31 | 2.22 | 8.41 | 3.86 | 6.73 |
| Real estate and rental and leasing | 2.82 | 2.99 | 5.31 | 3.56 | 5.26 |
| Real estate | 2.96 | 3.17 | 7.12 | 3.65 | 5.76 |
| Professional, scientific, and technical services | 1.73 | 2.05 | 5.01 | 1.97 | 4.71 |
| Administrative and support and waste management and remediation services | 2.98 | 3.57 | 6.82 | 2.90 | 6.32 |
| Health care and social assistance | 1.84 | 2.06 | 4.97 | 2.12 | 7.17 |
| Arts, entertainment, and recreation | 3.59 | 3.85 | 6.07 | 4.28 | 5.28 |
| Performing arts, spectator sports, and related industries | 4.12 | 4.60 | 8.06 | 4.60 | 6.14 |
| Other services | 2.59 | 2.98 | 6.15 | 2.61 | 5.82 |
| Personal and laundry services | 3.17 | 3.80 | 8.39 | 3.14 | 7.53 |
| All other sectors | 2.11 | 2.16 | 3.43 | 2.85 | 3.69 |

[1] Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home .
Source: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

[^8]Table 1. Nonfarm Sole Proprietorships: Number of Returns, Business Reciepts, Selected Deductions, Payroll, and Net Income, by Industrial Sections, Tax Year 2012
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| All nonfarm industries | 23,553,850 | 1,301,569,749 | 35,581,830 | 8,754,711 | 34,370,947 | 9,357,479 | 110,371,136 | 304,895,911 |
| Agriculture, forestry, hunting, and fishing | 300,083 | 20,908,373 | 1,615,083 | 180,780 | 176,861 | 211,594 | 1,738,455 | 1,488,488 |
| Animal production (including breeding of cats and dogs) | 48,084 | 1,331,354 | 178,370 | 1,498 | 27,085 | 17,363 | 74,969 | -405,483 |
| Forestry and logging (including forest nurseries, timber tracts) | 46,133 | 4,984,574 | 417,402 | 92,323 | 11,037 | 59,499 | 460,337 | 216,984 |
| Fishing, hunting, and trapping | 68,362 | 3,128,164 | 346,946 | 17,624 | 57,507 | 41,637 | 107,125 | 524,787 |
| Support activities for agriculture and forestry | 137,504 | 11,464,281 | 672,366 | 69,335 | 81,231 | 93,096 | 1,096,024 | 1,152,200 |
| Mining | 110,908 | 14,092,831 | 1,095,347 | 66,359 | 85,177 | 158,452 | 1,146,622 | 1,246,455 |
| Oil and gas extraction | 89,771 | 10,064,375 | 857,936 | 27,987 | 56,295 | 120,005 | 597,957 | 495,489 |
| Other mining | 3,172 | 978,238 | 56,315 | 6,903 | 4,451 | 10,325 | 152,550 | 30,230 |
| Support activities for mining | 17,965 | 3,050,218 | 181,096 | 31,469 | 24,431 | 28,121 | 396,114 | 720,735 |
| Utilities | 14,828 | 789,278 | 120,285 | * 5,434 | 5,409 | 11,306 | 19,112 | 31,791 |
| Construction | 2,648,742 | 188,517,429 | 5,037,968 | 1,049,838 | 1,456,162 | 1,039,622 | 21,007,273 | 33,804,626 |
| Construction of buildings | 494,324 | 49,286,419 | 865,580 | 185,352 | 276,966 | 325,051 | 5,462,045 | 6,791,087 |
| Heavy and civil engineering construction | 66,441 | 8,094,440 | 376,991 | 75,867 | 56,449 | 99,330 | 1,109,603 | 821,725 |
| Specialty trade contractors | 2,087,978 | 131,136,570 | 3,795,396 | 788,619 | 1,122,748 | 615,241 | 14,435,625 | 26,191,814 |
| Manufacturing | 364,007 | 27,493,193 | 1,079,899 | 92,829 | 750,036 | 231,135 | 3,131,926 | 3,382,663 |
| Food manufacturing | 53,382 | 3,970,679 | 193,362 | 12,992 | 129,163 | 47,876 | 376,551 | 5,123 |
| Textile and textile product mills | 8,167 | 651,497 | 25,650 | * 8,140 | * 10,050 | 6,571 | 60,254 | 117,401 |
| Apparel | 26,364 | 1,481,320 | 50,920 | 8,138 | 115,601 | 7,319 | 123,139 | 206,478 |
| Leather and allied products | 9,037 | 74,294 | * 1,561 | * 38 | * 496 | * 266 | * 8,665 | 19,948 |
| Wood products | ** 35,568 | ** 2,733,216 | ** 87,788 | ** 2,931 | ** 42,877 | ** 16,557 | ** 310,967 | ** 459,055 |
| Paper products | ** | ** | ** | ** | ** | ** | ** | ** |
| Printing and related support activities | 39,916 | 3,015,328 | 88,112 | 18,563 | 81,451 | 39,411 | 245,077 | 408,721 |
| Petroleum and coal products | 1,640 | 69,709 | 4,776 | 0 | * 1,687 | * 3,984 | * 14,938 | -12,676 |
| Chemical manufacturing | 11,718 | 732,064 | 15,897 | 565 | 10,763 | 5,156 | 47,185 | 185,099 |
| Plastic and rubber products | 507 | 473,190 | 13,477 | * 4,371 | * 2,734 | * 3,659 | 87,728 | 21,798 |
| Nonmetallic mineral products | 16,108 | 581,214 | 19,898 | * 912 | 22,522 | 2,286 | 109,168 | 73,772 |
| Primary metal industries | 3,524 | 551,153 | 5,960 | * 1,852 | * 31,612 | * 796 | * 97,461 | 48,575 |
| Fabricated metal products | 26,561 | 3,660,350 | 178,403 | 5,504 | 62,184 | 32,046 | 606,128 | 542,180 |
| Machinery | 26,168 | 2,050,228 | 127,160 | 3,347 | 46,013 | 10,131 | 244,046 | 341,820 |
| Computer and electronic products | 8,199 | 391,714 | 44,813 | * 1,821 | * 7,197 | * 895 | * 40,888 | 35,479 |
| Electrical equipment, appliances, and components | 9,403 | 643,117 | 12,685 | * 734 | 21,735 | * 8,237 | 61,621 | 42,208 |
| Transportation equipment | 5,701 | 684,027 | 19,133 | * 6,362 | 18,774 | * 3,997 | 109,109 | 63,196 |
| Furniture and related products | 19,803 | 1,527,349 | 69,624 | * 252 | 58,258 | 20,719 | 118,698 | 234,217 |
| Miscellaneous manufacturing | 62,241 | 4,202,744 | 120,680 | 16,306 | 86,918 | 21,230 | 470,303 | 590,271 |
| Wholesale trade (merchant wholesalers) | 360,899 | 53,697,563 | 581,174 | 191,617 | 835,272 | 224,525 | 2,338,132 | 5,318,822 |
| Durable goods, including machinery, wood, metals, etc. | 161,748 | 23,406,559 | 317,344 | 133,350 | 457,717 | 120,738 | 1,231,490 | 1,815,520 |
| Nondurable goods, including food, fiber, chemicals, etc. | 127,369 | 23,266,890 | 209,452 | 51,494 | 331,980 | 94,073 | 953,797 | 2,190,729 |
| Wholesale electronic markets and agents and brokers | 71,782 | 7,024,114 | 54,377 | 6,774 | 45,575 | 9,714 | 152,844 | 1,312,573 |
| Retail trade | 2,298,671 | 190,889,571 | 2,266,296 | 644,199 | 5,464,266 | 1,198,354 | 9,424,307 | 11,289,960 |
| Motor vehicle and parts dealers | 128,178 | 37,661,824 | 255,989 | 70,210 | 578,767 | 244,333 | 1,615,687 | 1,411,377 |
| Furniture and home furnishing stores | 33,547 | 3,439,546 | 43,301 | 26,357 | 198,262 | 35,295 | 285,319 | 362,430 |
| Electronic stores and household appliance stores | 25,039 | 3,422,732 | 50,098 | 22,634 | 90,293 | 27,457 | 248,958 | 208,056 |
| Building material and garden equipment and supplies dealers | 35,444 | 6,591,738 | 172,064 | 7,231 | 129,845 | 55,212 | 587,470 | 596,537 |
| Food and beverage stores | 107,234 | 27,658,417 | 272,871 | 115,379 | 879,711 | 143,716 | 1,758,471 | 936,796 |
| Health and personal care stores | 131,478 | 8,498,982 | 74,101 | 52,123 | 251,728 | 32,787 | 649,651 | 795,014 |
| Gasoline stations | 15,542 | 24,133,643 | 165,351 | 26,505 | 253,393 | 117,043 | 724,483 | 180,463 |
| Clothing and accessories stores | 145,897 | 10,115,969 | 122,063 | 31,781 | 806,544 | 61,379 | 704,605 | 609,514 |
| Sporting goods, hobby, book, and music stores | 89,883 | 6,860,075 | 124,687 | 18,013 | 287,287 | 81,793 | 367,433 | 322,317 |
| General merchandise stores | 26,062 | 2,640,965 | 32,584 | 5,861 | 89,891 | 11,524 | 93,380 | 52,465 |
| Miscellaneous store retailers | 602,981 | 31,449,075 | 539,986 | 178,186 | 1,323,779 | 265,848 | 1,646,577 | 2,968,062 |
| Nonstore retailers | 957,387 | 28,416,605 | 413,200 | 89,921 | 574,766 | 121,966 | 742,273 | 2,846,929 |
| Transportation and warehousing | 1,133,138 | 92,990,956 | 4,804,710 | 2,598,924 | 632,823 | 694,933 | 4,340,390 | 13,105,304 |
| Air and rail transportation | 18,674 | 1,692,719 | 317,553 | 24,808 | 22,136 | 52,389 | 97,060 | -236,353 |
| Water transportation | 2,892 | 1,471,033 | 231,777 | 10,385 | 7,534 | 32,926 | 221,398 | 70,899 |
| Truck transportation | 576,787 | 69,647,540 | 3,639,326 | 1,377,225 | 325,113 | 474,030 | 3,020,342 | 9,040,597 |

Footnotes at end of table.

Table 1. Nonfarm Sole Proprietorships: Number of Returns, Business Reciepts, Selected Deductions, Payroll, and Net Income, by Industrial Sections, Tax Year 2012-Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income less deficit |
| Other transit and ground transportation | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|  | 270,005 | 9,047,087 | 268,326 | 1,081,460 | 101,539 | 72,623 | 260,198 | 2,611,688 |
| Pipeline transportation | * 13 | * 12,166 | * 5,397 | 0 | * 99 | 0 | * 211 | *-5,026 |
| Support activities for transportation (including motor vehicle towing) | 13,360 | 556,511 | 64,024 | * 22,759 | 17,760 | 17,765 | 71,958 | -8,255 |
|  |  | 4,406,881 | 159,992 | 40,058 | 42,107 | 25,151 | 545,896 | 664,070 |
| Couriers and messengers | 189,317 | 5,497,590 | 95,090 | 39,517 | 54,603 | 11,845 | 68,439 | 805,139 |
| Warehousing and storage facilities | 8,073 | 659,428 | 23,225 | 2,711 | 61,932 | 8,203 | 54,888 | 162,546 |
| Information | 353,652 | 11,570,425 | 378,485 | 74,104 | 284,943 | 49,240 | 996,674 | 2,765,596 |
| Publishing industries (except internet) | 54,402 | 1,719,959 | 19,123 | 3,611 | 24,115 | 14,727 | 255,820 | 380,371 |
| Motion picture and sound recording | 105,465 | 3,535,784 | 219,106 | 41,775 | 137,856 | 16,933 | 257,134 | 662,438 |
| Broadcasting (except internet) and telecommunications and internet service providers | 95,265 | 4,233,633 | 111,374 | 9,283 | 85,687 | 10,417 | 338,040 | 1,010,762 |
| Data processing, internet publishing and broadcasting, and web search portals | 98,520 | 2,081,049 | 28,881 | 19,434 | 37,285 | 7,163 | 145,680 | 712,025 |
| Finance and insurance | 616,053 | 74,450,571 | 693,079 | 173,919 | 1,453,674 | 436,593 | 4,680,057 | 18,909,379 |
| Credit intermediation and related activities | 34,394 | 3,316,291 | 52,121 | 19,886 | 69,800 | 70,098 | 226,066 | 513,309 |
| Securities, commodity contracts, and other financial investments | 163,884 | 42,799,507 | 232,491 | 78,276 | 478,251 | 168,849 | 1,805,575 | 7,439,632 |
| Investment bankers and securities dealers | 3,930 | 4,365,555 | 2,745 | * 2,776 | 21,874 | 2,168 | 39,189 | 351,785 |
| Securities brokers | 15,805 | 4,450,785 | 31,745 | 7,587 | 28,509 | 4,171 | 107,452 | 725,233 |
| Commodity contracts brokers and dealers | 5,135 | 947,699 | 5,560 | * 333 | 8,693 | 4,876 | 18,919 | 276,497 |
| Securities and commodity exchanges | 1,925 | 931,340 | 11,910 | * 252 | * 17,048 | 1,169 | * 51,219 | -82,264 |
| Other financial investment activities (investment advice) | 137,089 | 32,104,128 | 180,531 | 67,329 | 402,127 | 156,466 | 1,588,795 | 6,168,383 |
| Insurance agents, brokers, and related activities | 417,775 | 28,334,773 | 408,468 | 75,757 | 905,623 | 197,646 | 2,648,416 | 10,956,438 |
| Insurance agencies and brokerages | 327,339 | 24,125,046 | 336,603 | 62,059 | 804,481 | 180,521 | 2,484,027 | 9,162,216 |
| Other insurance related activities and other financial vehicles | 90,435 | 4,209,726 | 71,864 | 13,699 | 101,141 | 17,125 | 164,389 | 1,794,222 |
| Real estate and rental and leasing | 1,189,781 | 61,771,880 | 2,801,192 | 292,088 | 969,101 | 1,087,984 | 2,382,781 | 21,291,849 |
| Real estate | 1,132,188 | 57,022,372 | 1,607,520 | 249,028 | 829,230 | 920,354 | 1,909,359 | 21,012,128 |
| Lessors of real estate (including miniwarehouses and self storage) | 37,887 | 2,592,615 | 303,032 | 5,791 | 829,230 60,939 | 244,727 | 130,001 | 500,266 |
| Offices of real estate agents, brokers, property managers, and appraisers | 826,696 | 39,489,732 | 955,239 | 180,333 | 575,440 | 315,705 | 1,112,422 | 17,048,560 |
| Other activities related to real estate | 267,605 | 14,940,025 | 349,249 | 62,904 | 192,851 | 359,922 | 666,936 | 3,463,302 |
| Rental and leasing services | 57,440 | 4,747,066 | 1,193,529 | 43,060 | 139,871 | 167,630 | 473,401 | 279,525 |
| Automotive equipment rental and leasing | 19,289 | 761,944 | 186,487 | 6,952 | 12,806 | 15,714 | 77,341 | 68,080 |
| Consumer electronics and appliances rental | * 1,363 | * 132,099 | * 3,327 | * 1 | * 130 | * 4,058 | * 21,502 | * $-5,251$ |
| Formal wear and costume rental | * 98 | * 46,998 | * 850 | 0 | * 4,760 | * 131 | * 8,694 | * 6,072 |
| Video tape and disc rental | * 2,209 | * 303,761 | * 23,806 | * 561 | * 35,178 | * 945 | * 44,351 | * 7,077 |
| General rental centers and other consumer goods rental | 15,971 | 1,137,359 | 158,779 | 13,438 | 45,803 | 30,090 | 130,083 | 50,542 |
| Commercial and industrial machinery and equipment rental and leasing | 18,509 | 2,364,904 | 820,280 | 22,108 | 41,194 | 116,691 | 191,430 | 167,158 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | * 153 | * 2,442 | * 143 | 0 | 0 | 0 | * 21 | * 197 |
| Professional, scientific, and technical services | 3,227,617 | 173,610,221 | 3,941,949 | 817,608 | 4,261,278 | 909,657 | 15,075,585 | 76,494,495 |
| Legal services | 354,415 | 40,067,658 | 487,910 | 188,954 | 1,785,435 | 271,183 | 4,817,436 | 17,412,308 |
| Offices of certified public accountants | 43,829 | 4,459,072 | 58,020 | 29,756 | 181,710 | 27,210 | 678,670 | 2,084,260 |
| Other accounting services | 339,655 | 10,372,519 | 265,174 | 57,195 | 345,038 | 51,432 | 1,029,339 | 4,548,054 |
| Architectural, engineering, and related services | 256,852 | 13,703,529 | 352,981 | 83,544 | 274,974 | 64,326 | 1,611,972 | 4,820,344 |
| Architectural services | 108,316 | 5,516,541 | 159,917 | 48,866 | 136,167 | 23,459 | 675,881 | 1,514,431 |
| Engineering services | 84,018 | 5,698,240 | 151,073 | 32,258 | 118,294 | 26,066 | 721,858 | 2,093,437 |
| Drafting, building inspections, and geophysical surveying | 51,319 | 1,928,208 | 27,430 | * 1,755 | 14,914 | 9,521 | 115,308 | 1,062,730 |
| Surveying and mapping (except geophysical) services | 10,156 | 291,877 | * 8,898 | * 661 | * 3,370 | * 4,285 | * 65,203 | 113,880 |
| Testing laboratories | 3,043 | 268,662 | * 5,663 | * 4 | * 2,229 | * 996 | * 33,722 | 35,866 |
| Specialized design services | 243,188 | 7,284,112 | 215,532 | 43,892 | 152,411 | 50,397 | 378,610 | 2,169,191 |
| Computer systems design services | 260,377 | 11,558,165 | 259,396 | 21,769 | 136,921 | 49,043 | 1,125,788 | 5,027,368 |
| Other professional, scientific, and technical services | 1,729,301 | 86,165,166 | 2,302,937 | 392,500 | 1,384,790 | 396,066 | 5,433,769 | 40,432,971 |
| Management, scientific, and technical consulting services | 871,559 | 46,809,003 | 1,060,912 | 162,284 | 589,989 | 215,546 | 2,283,191 | 26,047,774 |
| Scientific research and development services | 42,495 | 1,203,718 | 50,579 | 5,351 | 15,715 | 6,624 | 133,288 | 511,747 |
| Advertising and related services | 128,110 | 7,355,100 | 104,794 | 22,395 | 139,134 | 39,039 | 442,163 | 2,136,543 |
| Market research and public opinion polling | 30,621 | 806,289 | 11,400 | 20,473 | 7,287 | 4,985 | 78,444 | 278,257 |
| Other miscellaneous services | 656,516 | 29,991,055 | 1,075,252 | 181,996 | 632,664 | 129,871 | 2,496,683 | 11,458,650 |

[^9]Table 1. Nonfarm Sole Proprietorships: Number of Returns, Business Reciepts, Selected Deductions, Payroll, and Net Income, by Industrial Sections, Tax Year 2012-Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Administrative and support and waste management and remediation services | 2,520,702 | 69,315,652 | 2,154,329 | 381,734 | 735,411 | 413,974 | 6,520,480 | 22,048,434 |
| Administrative and support services | 2,505,307 | 67,438,150 | 2,001,256 | 368,084 | 704,992 | 388,219 | 6,246,539 | 21,841,309 |
| Waste management and remediation services | 15,394 | 1,877,502 | 153,073 | 13,651 | 30,420 | 25,755 | 273,942 | 207,125 |
| Educational services | 708,012 | 10,877,777 | 268,724 | 84,735 | 627,778 | 58,101 | 571,101 | 4,088,697 |
| Health care and social assistance | 2,189,006 | 122,333,143 | 2,618,657 | 636,813 | 5,452,944 | 864,638 | 18,220,619 | 49,670,939 |
| Ambulatory health care services | 1,118,168 | 100,239,487 | 2,062,797 | 512,609 | 4,719,160 | 675,286 | 15,501,509 | 41,376,560 |
| Offices of physicians (except mental health specialists) | 188,183 | 32,888,470 | 516,949 | 169,905 | 1,372,723 | 122,966 | 4,257,038 | 15,905,859 |
| Offices of physicians, mental health specialists | 30,866 | 3,359,207 | 40,631 | 8,522 | 221,554 | 8,323 | 232,701 | 1,871,803 |
| Offices of dentists | 74,757 | 27,207,481 | 877,748 | 86,962 | 1,115,015 | 324,906 | 6,357,291 | 9,156,089 |
| Offices of chiropractors | 39,606 | 5,092,814 | 124,082 | 46,695 | 489,495 | 53,427 | 571,061 | 1,802,837 |
| Offices of optometrists | 18,015 | 4,157,566 | 116,336 | 12,735 | 273,163 | 27,241 | 769,079 | 1,185,827 |
| Offices of mental health practitioners and social therapists | 178,190 | 9,491,310 | 137,233 | 68,008 | 643,892 | 19,400 | 884,664 | 4,596,369 |
| Offices of podiatrists | 8,900 | 1,519,518 | 30,074 | 8,818 | 166,256 | 6,448 | 223,966 | 538,712 |
| Outpatient care centers and other miscellaneous health practitioners | 193,664 | 6,378,012 | 120,576 | 67,717 | 268,278 | 20,949 | 504,403 | 2,551,658 |
| Medical and diagnostic laboratories | 26,480 | 1,076,219 | 20,158 | 8,112 | 25,880 | 10,249 | 106,553 | 344,381 |
| Home health care services | 317,612 | 7,164,439 | 47,719 | 29,640 | 121,389 | 75,629 | 1,459,031 | 2,589,506 |
| Other ambulatory health care services (including ambulance services, blood and organ banks) | 41,897 | 1,904,451 | 31,291 | 5,495 | 21,515 | 5,747 | 135,723 | 833,518 |
| Hospitals | 5,596 | 672,097 | 9,399 | * 1,090 | 10,376 | 3,764 | 107,754 | 340,103 |
| Nursing and residential care facilities | 75,631 | 5,042,287 | 105,083 | 19,095 | 221,019 | 79,856 | 1,176,951 | 785,180 |
| Social assistance | 989,612 | 16,379,272 | 441,379 | 104,018 | 502,389 | 105,731 | 1,434,405 | 7,169,095 |
| Arts, entertainment, and recreation | 1,476,496 | 36,054,618 | 1,722,857 | 230,588 | 1,236,189 | 260,546 | 1,898,546 | 9,149,614 |
| Performing arts, spectator sports, and related industries | 1,201,741 | 26,931,184 | 1,125,692 | 136,933 | 719,872 | 122,019 | 937,579 | 8,548,846 |
| Museums, historical sites, and similar institutions | 5,202 | 67,563 | 1,230 | * 155 | * 1,354 | * 31 | * 7,570 | 38,161 |
| Amusement, gambling, and recreation industries | 269,553 | 9,055,871 | 595,935 | 93,499 | 514,963 | 138,496 | 953,397 | 562,608 |
| Accommodation, food services, and drinking places | 441,877 | 52,395,083 | 1,792,418 | 254,484 | 3,555,799 | 786,477 | 9,205,065 | 2,560,095 |
| Accommodation | 60,029 | 6,297,283 | 549,619 | 12,362 | 204,659 | 458,991 | 866,174 | 296,850 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns) | 30,363 | 4,919,490 | 431,918 | 10,861 | 154,513 | 401,787 | 750,341 | 291,942 |
| RV (recreational vehicle) parks and recreational camps | 18,625 | 1,017,679 | 89,021 | 789 | 36,677 | 45,327 | 53,910 | 58,795 |
| Rooming and boarding houses | 11,041 | 360,114 | 28,679 | * 711 | * 13,470 | 11,876 | 61,923 | -53,887 |
| Restaurants (full \& limited service) and drinking places | 381,848 | 46,097,800 | 1,242,800 | 242,122 | 3,351,140 | 327,487 | 8,338,891 | 2,263,245 |
| Other services | 3,116,112 | 94,728,661 | 2,520,543 | 905,367 | 6,283,906 | 636,997 | 7,515,557 | 26,521,101 |
| Auto repair and maintenance | 374,888 | 24,531,295 | 849,088 | 234,288 | 1,091,724 | 275,352 | 2,681,273 | 3,066,586 |
| Automotive mechanical and electrical repair and maintenance | 184,765 | 11,122,481 | 418,031 | 104,997 | 585,172 | 107,406 | 1,088,574 | 1,290,605 |
| Automotive body shops | 81,334 | 7,035,242 | 167,746 | 50,103 | 185,088 | 59,131 | 961,649 | 963,926 |
| Other auto repair and maintenance (including oil change, lubrication, and car washes) | 108,789 | 6,373,572 | 263,311 | 79,188 | 321,463 | 108,814 | 631,049 | 812,055 |
| Miscellaneous repairs | 422,589 | 14,235,270 | 406,902 | 53,065 | 325,082 | 89,383 | 1,117,233 | 3,292,007 |
| Personal and laundry services | 2,054,609 | 52,144,510 | 1,206,631 | 615,664 | 4,754,755 | 259,234 | 3,714,547 | 18,309,113 |
| Religious, grantmaking, civic, professional and similar organizations | 264,026 | 3,817,587 | 57,923 | * 2,350 | 112,345 | 13,029 | * 2,504 | 1,853,395 |
| Unclassified establishments | 483,267 | 5,082,524 | 88,833 | 73,290 | 103,919 | 83,352 | 158,455 | 1,727,604 |

Footnotes at end of table.

Table 1. Nonfarm Sole Proprietorships: Number of Returns, Business Reciepts, Selected Deductions, Payroll, and Net Income, by Industrial Sections, Tax Year 2012-Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| All nonfarm industries | 17,570,854 | 1,111,641,923 | 23,228,451 | 6,745,175 | 27,014,243 | 5,802,818 | 88,481,385 | 357,074,821 |
| Agriculture, forestry, hunting, and fishing | 189,924 | 16,849,825 | 929,892 | 137,687 | 109,772 | 131,088 | 1,306,925 | 3,165,333 |
| Animal production (including breeding of cats and dogs) | 20,392 | 952,904 | 30,701 | * 726 | * 2,062 | * 6,209 | * 59,878 | 174,289 |
| Forestry and logging (including forest nurseries, timber tracts) | 30,969 | 3,883,734 | 290,005 | 67,442 | 6,374 | 42,383 | 261,031 | 470,351 |
| Fishing, hunting, and trapping | 37,861 | 2,543,823 | 129,708 | 13,313 | 45,243 | 17,209 | 72,538 | 917,344 |
| Support activities for agriculture and forestry | 100,702 | 9,469,365 | 479,477 | 56,206 | 56,093 | 65,286 | 913,478 | 1,603,349 |
| Mining | 74,419 | 10,782,853 | 602,305 | 42,133 | 53,072 | 73,741 | 878,434 | 2,988,758 |
| Oil and gas extraction | 59,585 | 7,456,997 | 431,873 | 17,990 | 30,220 | 48,762 | 452,931 | 2,089,231 |
| Other mining | 1,577 | 702,582 | 30,795 | 4,867 | 939 | 4,322 | 115,181 | 76,714 |
| Support activities for mining | 13,257 | 2,623,274 | 139,637 | 19,276 | 21,913 | 20,656 | 310,322 | 822,813 |
| Utilities | 9,505 | 453,696 | 15,723 | * 1,435 | * 2,809 | 2,926 | * 13,399 | 115,573 |
| Construction | 2,195,548 | 167,527,083 | 3,985,681 | 846,044 | 1,192,407 | 681,206 | 17,975,005 | 38,177,430 |
| Construction of buildings | 410,670 | 43,245,697 | 711,405 | 149,616 | 248,721 | 196,187 | 4,745,013 | 7,837,122 |
| Heavy and civil engineering construction | 45,200 | 5,927,689 | 263,192 | 56,514 | 39,342 | 43,146 | 964,919 | 1,343,428 |
| Specialty trade contractors | 1,739,678 | 118,353,696 | 3,011,084 | 639,913 | 904,344 | 441,873 | 12,265,074 | 28,996,880 |
| Manufacturing | 239,636 | 23,316,714 | 726,006 | 58,442 | 610,362 | 142,891 | 2,449,136 | 4,680,885 |
| Food manufacturing | 29,629 | 3,054,314 | 61,520 | 2,910 | 100,268 | 23,530 | 222,076 | 398,462 |
| Textile and textile product mills | 5,809 | 583,712 | 14,005 | * 6,795 | * 8,009 | * 3,851 | * 41,798 | 148,650 |
| Apparel | 17,579 | 1,329,268 | 47,062 | * 2,897 | 109,137 | * 5,623 | 106,444 | 310,888 |
| Leather and allied products | * 6,310 | * 45,449 | 0 | 0 | 0 | 0 | 0 | * 29,456 |
| Wood products | ** 22,351 | ** 2,552,819 | ** 72,829 | ** 2,869 | ** 40,567 | ** 13,396 | ** 299,820 | ** 509,363 |
| Paper products | ** | ** | ** | ** | ** | ** | ** | ** |
| Printing and related support activities | 26,523 | 2,475,994 | 56,807 | 17,426 | 51,319 | 22,656 | 203,373 | 500,541 |
| Petroleum and coal products | 1,546 | 34,182 | * 2,329 | 0 | * 379 | * 11 | * 9,713 | 4,083 |
| Chemical manufacturing | 7,549 | 640,098 | 12,719 | *216 | 8,524 | 3,063 | 31,283 | 218,977 |
| Plastic and rubber products | 465 | 473,042 | 12,742 | * 4,366 | * 2,722 | * 3,573 | 87,690 | 22,641 |
| Nonmetallic mineral products | 11,092 | 424,993 | 7,183 | * 880 | * 8,334 | * 1,103 | * 76,776 | 87,345 |
| Primary metal industries | 2,364 | 496,001 | * 4,403 | * 1,821 | * 28,492 | *618 | * 87,833 | 75,029 |
| Fabricated metal products | 17,898 | 3,156,584 | 136,578 | 2,918 | 50,938 | 22,968 | 512,556 | 600,323 |
| Machinery | 20,298 | 1,705,505 | 108,450 | 1,325 | 37,216 | 8,128 | 180,938 | 417,531 |
| Computer and electronic products | 4,525 | 336,536 | * 31,459 | * 1,439 | * 7,197 | * 794 | * 31,475 | 70,371 |
| Electrical equipment, appliances, and components | 7,630 | 597,040 | 8,669 | * 494 | * 18,730 | * 7,762 | 40,404 | 98,146 |
| Transportation equipment | 5,540 | 476,120 | 17,010 | * 6,264 | * 10,518 | * 3,469 | * 44,454 | 67,822 |
| Furniture and related products | 14,264 | 1,305,851 | 59,380 | * 222 | 48,203 | * 6,581 | * 75,245 | 262,349 |
| Miscellaneous manufacturing | 38,265 | 3,629,205 | 72,860 | 5,600 | 79,809 | 15,764 | 397,260 | 858,907 |
| Wholesale trade (merchant wholesalers) | 242,226 | 45,893,021 | 381,410 | 127,809 | 684,554 | 145,725 | 1,748,455 | 6,556,068 |
| Durable goods, including machinery, wood, metals, etc. | 107,141 | 19,975,542 | 207,734 | 78,695 | 360,732 | 74,364 | 913,586 | 2,451,754 |
| Nondurable goods, including food, fiber, chemicals, etc. | 89,020 | 19,319,176 | 130,281 | 44,221 | 282,901 | 63,910 | 696,876 | 2,646,257 |
| Wholesale electronic markets and agents and brokers | 46,065 | 6,598,303 | 43,394 | 4,893 | 40,920 | 7,451 | 137,993 | 1,458,056 |
| Retail trade | 1,263,326 | 151,321,259 | 1,298,276 | 416,390 | 3,724,556 | 710,366 | 6,758,064 | 18,655,497 |
| Motor vehicle and parts dealers | 82,821 | 29,188,071 | 167,615 | 59,742 | 388,977 | 140,594 | 1,163,633 | 1,976,609 |
| Furniture and home furnishing stores | 23,795 | 2,711,860 | 25,699 | 13,201 | 149,084 | 24,829 | 237,983 | 512,230 |
| Electronic stores and household appliance stores | 14,367 | 2,526,901 | 39,189 | 18,751 | 34,003 | 11,701 | 125,661 | 337,644 |
| Building material and garden equipment and supplies dealers | 25,094 | 5,558,278 | 121,963 | 4,209 | 111,742 | 31,212 | 440,307 | 710,535 |
| Food and beverage stores | 67,649 | 22,835,030 | 156,314 | 77,748 | 654,841 | 96,472 | 1,306,633 | 1,437,875 |
| Health and personal care stores | 61,907 | 7,341,224 | 46,447 | 36,851 | 210,200 | 28,601 | 508,594 | 1,144,100 |
| Gasoline stations | 9,931 | 17,443,726 | 97,868 | 11,786 | 182,793 | 72,771 | 515,260 | 420,269 |
| Clothing and accessories stores | 83,433 | 8,258,685 | 85,988 | 17,763 | 614,745 | 38,842 | 539,203 | 1,216,257 |
| Sporting goods, hobby, book, and music stores | 46,183 | 5,488,554 | 65,994 | 8,382 | 172,806 | 57,538 | 247,157 | 662,784 |
| General merchandise stores | 14,104 | 1,879,534 | 10,896 | * 4,208 | 68,371 | 8,663 | 57,968 | 213,582 |
| Miscellaneous store retailers | 351,331 | 24,707,927 | 283,060 | 122,799 | 728,583 | 128,848 | 1,085,233 | 4,869,841 |
| Nonstore retailers | 482,710 | 23,381,469 | 197,243 | 40,949 | 408,412 | 70,295 | 530,433 | 5,153,771 |
| Transportation and warehousing | 928,002 | 79,144,887 | 3,172,902 | 2,297,002 | 429,469 | 486,381 | 2,919,961 | 15,765,264 |
| Air and rail transportation | 12,451 | 1,073,936 | 29,761 | 7,766 | 5,505 | 9,627 | 36,028 | 248,019 |
| Water transportation | 2,414 | 532,250 | 40,548 | * 9,721 | * 1,814 | 7,250 | 67,068 | 208,180 |
| Truck transportation | 477,413 | 60,329,904 | 2,705,744 | 1,131,459 | 254,321 | 372,544 | 2,092,618 | 10,252,399 |

Footnotes at end of table.

Table 1. Nonfarm Sole Proprietorships: Number of Returns, Business Reciepts, Selected Deductions, Payroll, and Net Income, by Industrial Sections, Tax Year 2012-Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Other transit and ground transportation | 237,733 | 8,504,695 | 196,289 | 1,058,634 | 93,408 | 60,118 | 165,297 | 2,931,546 |
| Pipeline transportation | * 3 | * 10,393 | 0 | 0 | * 1 | 0 | 0 | * 751 |
| Scenic and sightseeing transportation | 8,371 | 299,705 | 26,715 | * 21,969 | * 2,390 | * 9,553 | * 25,798 | 54,833 |
| Support activities for transportation (including motor vehicle towing) | 40,490 | 3,613,403 | 101,563 | 39,806 | 29,895 | 14,052 | 480,226 | 777,591 |
| Couriers and messengers | 141,391 | 4,241,368 | 59,664 | 25,811 | 31,198 | 6,244 | * 16,295 | 1,117,091 |
| Warehousing and storage facilities | 7,735 | 539,232 | 12,618 | 1,835 | 10,936 | 6,991 | 36,632 | 174,855 |
| Information | 246,848 | 9,428,575 | 216,576 | 56,207 | 188,247 | 22,382 | 580,767 | 3,727,074 |
| Publishing industries (except internet) | 37,161 | 1,350,458 | 8,891 | * 3,510 | 5,689 | 1,828 | 168,356 | 558,412 |
| Motion picture and sound recording | 67,355 | 2,714,745 | 113,041 | 37,200 | 79,294 | 13,881 | 125,692 | 1,128,653 |
| Broadcasting (except internet) and telecommunications and internet service providers | 70,889 | 3,531,496 | 70,601 | 3,030 | 74,169 | 3,758 | 173,900 | 1,183,475 |
| Data processing, internet publishing and broadcasting, and web search portals | 71,443 | 1,831,877 | 24,043 | 12,468 | 29,096 | 2,916 | 112,819 | 856,535 |
| Finance and insurance | 417,911 | 49,033,932 | 504,479 | 139,131 | 1,241,555 | 273,663 | 4,010,580 | 21,269,112 |
| Credit intermediation and related activities | 25,015 | 2,662,762 | 36,170 | 4,991 | 40,937 | 34,178 | 143,894 | 721,308 |
| Securities, commodity contracts, and other financial investments | 100,293 | 20,710,454 | 139,837 | 68,083 | 378,926 | 73,620 | 1,389,941 | 8,730,798 |
| Investment bankers and securities dealers | 2,860 | 1,628,557 | 2,646 | * 2,557 | 20,055 | 1,229 | 37,322 | 381,538 |
| Securities brokers | 11,655 | 2,610,171 | 27,534 | 6,633 | 23,911 | 2,824 | 98,022 | 775,408 |
| Commodity contracts brokers and dealers | 2,867 | 841,574 | 3,940 | * 326 | 6,400 | 2,383 | 5,407 | 336,145 |
| Securities and commodity exchanges | 482 | 400,740 | * 8,952 | * 248 | * 15,144 | *985 | * 5,703 | 31,985 |
| Other financial investment activities (investment advice) | 82,429 | 15,229,412 | 96,764 | 58,321 | 313,416 | 66,198 | 1,243,488 | 7,205,722 |
| Insurance agents, brokers, and related activities | 292,603 | 25,660,716 | 328,472 | 66,057 | 821,692 | 165,865 | 2,476,745 | 11,817,006 |
| Insurance agencies and brokerages | 233,681 | 21,813,386 | 280,597 | 56,549 | 734,931 | 154,828 | 2,349,588 | 9,821,741 |
| Other insurance related activities and other financial vehicles | 58,922 | 3,847,330 | 47,875 | 9,508 | 86,761 | 11,038 | 127,157 | 1,995,265 |
| Real estate and rental and leasing | 787,463 | 53,973,147 | 1,518,788 | 195,748 | 711,933 | 579,230 | 1,612,034 | 25,503,525 |
| Real estate | 756,350 | 50,881,315 | 1,025,188 | 172,627 | 640,549 | 499,251 | 1,349,461 | 24,711,481 |
| Lessors of real estate (including miniwarehouses and self storage) | 17,984 | 1,947,818 | 148,661 | 1,640 | 50,225 | 126,840 | 67,916 | 766,503 |
| Offices of real estate agents, brokers, property managers, and appraisers | 556,861 | 36,172,508 | 685,351 | 131,680 | 450,848 | 201,783 | 781,009 | 19,013,045 |
| Other activities related to real estate | 181,504 | 12,760,989 | 191,177 | 39,308 | 139,477 | 170,628 | 500,535 | 4,931,933 |
| Rental and leasing services | 31,102 | 3,089,403 | 493,457 | 23,121 | 71,384 | 79,979 | 262,552 | 791,070 |
| Automotive equipment rental and leasing | 11,319 | 580,057 | 130,284 | * 2,118 | * 12,183 | 10,734 | 18,220 | 134,946 |
| Consumer electronics and appliances rental | * 41 | * 19,451 | 0 | 0 | * 102 | 0 | * 2,505 | * 4,671 |
| Formal wear and costume rental | * 98 | * 46,998 | * 850 | 0 | * 4,760 | * 131 | * 8,694 | * 6,072 |
| Video tape and disc rental | * 338 | * 118,943 | * 351 | * 325 | * 13,912 | * 900 | * 10,146 | * 13,259 |
| General rental centers and other consumer goods rental | 8,527 | 712,995 | 40,433 | * 8,166 | 19,443 | 14,738 | 86,577 | 146,105 |
| Commercial and industrial machinery and equipment rental and leasing | 10,780 | 1,610,959 | 321,539 | 12,511 | 20,984 | 53,476 | 136,410 | 486,016 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | * 11 | * 2,428 | * 143 | 0 | 0 | 0 | * 21 | * 975 |
| Professional, scientific, and technical services | 2,394,759 | 160,567,012 | 2,667,717 | 635,088 | 3,552,848 | 615,175 | 12,779,526 | 82,623,253 |
| Legal services | 290,049 | 38,026,763 | 411,436 | 167,247 | 1,599,903 | 194,084 | 4,343,363 | 18,024,182 |
| Offices of certified public accountants | 38,662 | 4,351,363 | 55,779 | 29,631 | 179,723 | 24,734 | 666,956 | 2,100,268 |
| Other accounting services | 288,564 | 9,546,673 | 211,689 | 52,291 | 322,828 | 44,581 | 770,435 | 4,756,129 |
| Architectural, engineering, and related services | 198,720 | 12,647,172 | 253,607 | 55,570 | 210,031 | 47,721 | 1,351,212 | 5,332,238 |
| Architectural services | 83,042 | 4,935,636 | 104,643 | 29,955 | 97,844 | 22,062 | 565,121 | 1,746,963 |
| Engineering services | 61,251 | 5,338,977 | 115,262 | 23,919 | 93,242 | 13,664 | 592,636 | 2,307,023 |
| Drafting, building inspections, and geophysical surveying | 43,285 | 1,833,449 | 20,038 | * 1,044 | * 14,709 | 7,799 | 101,762 | 1,125,632 |
| Surveying and mapping (except geophysical) services | 8,128 | 287,886 | * 8,890 | * 649 | * 3,352 | * 4,116 | * 64,174 | 115,352 |
| Testing laboratories | * 3,013 | * 251,224 | * 4,776 | * 4 | * 883 | * 80 | * 27,518 | * 37,268 |
| Specialized design services | 153,705 | 6,397,159 | 116,940 | 29,519 | 101,529 | 16,705 | 282,569 | 2,629,111 |
| Computer systems design services | 189,528 | 10,126,490 | 164,285 | 10,782 | 102,437 | 13,396 | 958,696 | 5,557,193 |
| Other professional, scientific, and technical services | 1,235,532 | 79,471,392 | 1,453,980 | 290,048 | 1,036,397 | 273,953 | 4,406,297 | 44,224,131 |
| Management, scientific, and technical consulting services | 618,869 | 43,823,835 | 658,258 | 105,752 | 458,003 | 140,422 | 1,814,055 | 28,029,190 |
| Scientific research and development services | 29,018 | 1,007,368 | 19,198 | * 4,282 | 10,283 | 1,487 | 76,692 | 639,538 |
| Advertising and related services | 90,606 | 6,517,824 | 86,799 | 14,549 | 85,595 | 31,552 | 347,937 | 2,422,264 |
| Market research and public opinion polling | 20,592 | 731,714 | 8,319 | * 10,661 | 4,945 | * 4,982 | 71,421 | 345,511 |
| Other miscellaneous services | 476,446 | 27,390,651 | 681,405 | 154,804 | 477,571 | 95,511 | 2,096,193 | 12,787,628 |

[^10]Table 1. Nonfarm Sole Proprietorships: Number of Returns, Business Reciepts, Selected Deductions, Payroll, and Net Income, by Industrial Sections, Tax Year 2012-Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income |
| Administrative and support and waste management and remediation services | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
|  | 2,102,839 | 61,587,391 | 1,402,030 | 255,262 | 540,318 | 288,968 | 4,902,061 | 25,084,014 |
| Administrative and support services | 2,090,641 | 60,117,687 | 1,312,222 | 242,732 | 513,745 | 271,324 | 4,721,650 | 24,798,674 |
| Waste management and remediation services | 12,198 | 1,469,704 | 89,808 | 12,530 | 26,573 | 17,644 | 180,411 | 285,340 |
| Educational services | 562,096 | 9,669,166 | 166,394 | 63,561 | 469,932 | 37,125 | 456,270 | 4,744,706 |
| Health care and social assistance | 1,831,747 | 113,814,133 | 2,200,076 | 519,993 | 4,797,069 | 689,822 | 16,059,712 | 52,336,004 |
| Ambulatory health care services | 905,614 | 94,354,536 | 1,857,734 | 434,226 | 4,222,351 | 579,715 | 14,070,275 | 43,171,004 |
| Offices of physicians (except mental health specialists) | 150,794 | 31,205,866 | 443,188 | 139,904 | 1,258,147 | 100,970 | 3,987,550 | 16,210,672 |
| Offices of physicians, mental health specialists | 27,581 | 3,281,441 | 38,123 | 8,522 | 208,395 | 8,037 | 222,530 | 1,888,793 |
| Offices of dentists | 67,151 | 26,387,809 | 828,922 | 80,971 | 1,065,349 | 308,565 | 6,073,627 | 9,285,815 |
| Offices of chiropractors | 33,890 | 4,712,669 | 110,159 | 37,314 | 450,486 | 50,650 | 511,179 | 1,834,955 |
| Offices of optometrists | 16,567 | 3,918,921 | 112,378 | 12,230 | 232,997 | 23,213 | 697,312 | 1,199,829 |
| Offices of mental health practitioners and social therapists | 138,975 | 8,849,470 | 122,909 | 57,909 | 542,922 | 11,629 | 659,043 | 4,825,511 |
| Offices of podiatrists | 8,099 | 1,478,810 | 29,001 | * 7,021 | 164,133 | 6,448 | 216,363 | 557,061 |
| Outpatient care centers and other miscellaneous health practitioners | 153,877 | 5,672,958 | 92,810 | 64,394 | 202,863 | 13,866 | 384,043 | 2,866,388 |
| Medical and diagnostic laboratories | 22,637 | 912,296 | 12,243 | 6,083 | 12,928 | 7,164 | 91,130 | 414,660 |
| Home health care services | 252,926 | 6,227,955 | 41,057 | 15,336 | 71,968 | 47,285 | 1,136,496 | 3,187,298 |
| Other ambulatory health care services (including ambulance services, blood and organ banks) | 33,117 | 1,706,342 | 26,943 | 4,541 | 12,163 | 1,888 | 91,002 | 900,021 |
| Hospitals | 3,971 | 615,382 | 8,122 | * 1,087 | * 9,723 | 3,639 | 90,581 | 355,503 |
| Nursing and residential care facilities | 58,831 | 3,947,604 | 73,337 | 12,763 | 160,981 | 49,480 | 824,044 | 918,378 |
| Social assistance | 863,331 | 14,896,611 | 260,882 | 71,918 | 404,014 | 56,987 | 1,074,813 | 7,891,119 |
| Arts, entertainment, and recreation | 941,464 | 29,352,185 | 805,746 | 167,637 | 763,092 | 89,659 | 1,119,520 | 13,010,934 |
| Performing arts, spectator sports, and related industries | 766,701 | 22,929,080 | 576,001 | 99,511 | 461,324 | 50,998 | 532,984 | 11,452,638 |
| Museums, historical sites, and similar institutions | 4,098 | 63,070 | * 35 | * 148 | * 142 | * 1 | * 130 | 53,690 |
| Amusement, gambling, and recreation industries | 170,664 | 6,360,035 | 229,710 | 67,978 | 301,625 | 38,661 | 586,405 | 1,504,606 |
| Accommodation, food services, and drinking places | 273,171 | 40,334,335 | 879,998 | 112,688 | 2,708,784 | 394,210 | 6,754,963 | 5,151,364 |
| Accommodation | 31,676 | 4,057,873 | 254,114 | 4,255 | 121,572 | 205,233 | 517,875 | 767,129 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns) | 19,108 | 3,204,646 | 208,483 | 3,557 | 99,862 | 191,161 | 431,827 | 610,821 |
| RV (recreational vehicle) parks and recreational camps | 8,701 | 659,248 | 35,446 | * 58 | * 21,410 | * 5,726 | * 43,000 | 114,636 |
| Rooming and boarding houses | 3,868 | 193,979 | 10,184 | * 640 | * 300 | * 8,346 | * 43,047 | 41,672 |
| Restaurants (full \& limited service) and drinking places | 241,494 | 36,276,461 | 625,884 | 108,433 | 2,587,212 | 188,977 | 6,237,088 | 4,384,235 |
| Other services | 2,492,326 | 84,460,304 | 1,708,862 | 667,539 | 5,170,306 | 434,227 | 6,077,504 | 30,842,608 |
| Auto repair and maintenance | 275,912 | 21,141,933 | 609,426 | 184,729 | 813,091 | 202,974 | 2,125,700 | 4,113,017 |
| Automotive mechanical and electrical repair and maintenance | 134,518 | 9,709,677 | 317,043 | 90,991 | 449,698 | 86,882 | 888,979 | 1,814,966 |
| Automotive body shops | 61,845 | 5,780,092 | 126,131 | 36,445 | 140,312 | 42,386 | 787,989 | 1,128,718 |
| Other auto repair and maintenance (including oil change, lubrication, and car washes) | 79,549 | 5,652,164 | 166,252 | 57,293 | 223,082 | 73,706 | 448,732 | 1,169,333 |
| Miscellaneous repairs | 319,713 | 12,320,529 | 202,282 | 37,390 | 248,418 | 63,769 | 972,016 | 3,914,831 |
| Personal and laundry services | 1,699,932 | 47,424,313 | 851,426 | 443,141 | 4,007,099 | 161,330 | 2,977,860 | 20,583,558 |
| Religious, grantmaking, civic, professional and similar organizations | 196,769 | 3,573,529 | 45,728 | * 2,279 | 101,697 | * 6,154 | * 1,927 | 2,231,202 |
| Unclassified establishments | 377,644 | 4,132,406 | 45,591 | 5,379 | 63,159 | 4,036 | 79,068 | 2,677,420 |

* Estimate should be used with caution because of the small number of sample returns on which it is based.
** Data combined to prevent disclosure of taxpayer information.
[1] Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.
[2] Includes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.
[3] Interest paid is the sum of mortgage interest and other interest paid on business indebtedness.
[4] Payroll is the sum of salaries and wages plus the cost of labor reported as part of cost of sales and operations.
NOTE: Detail may not add to totals because of rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, July 2014.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | All nonfarm industries | Agriculture, forestry, hunting, and fishing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Animal production (including breeding of cats and dogs) | Forestry and logging (including forest nurseries, timber tracts) | Fishing, hunting, and trapping | Support activities for agriculture and forestry |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| businesses with and without NET INCOME |  |  |  |  |  |  |
| Business receipts, total [1,2] | 1,301,569,749 | 20,908,373 | 1,331,354 | 4,984,574 | 3,128,164 | 11,464,281 |
| Income from sales and operations [1] | 1,280,820,568 | 20,461,774 | 1,271,065 | 4,961,090 | 3,073,203 | 11,156,416 |
| Other business income (loss) [1] | 20,749,181 | 446,600 | 60,289 | 23,485 | 54,961 | 307,865 |
| Business deductions, total [1,2] | 997,563,229 | 19,423,117 | 1,738,269 | 4,770,629 | 2,604,179 | 10,310,040 |
| Cost of sales and operations, total | 389,755,266 | 7,622,226 | 497,373 | 1,650,501 | 393,079 | 5,081,273 |
| Inventory, beginning of year | 39,186,807 | 588,960 | 178,042 | 132,861 | 43,315 | 234,742 |
| Cost of labor | 30,613,034 | 480,147 | * 46,105 | 179,971 | 68,522 | 185,549 |
| Purchases | 251,131,346 | 5,889,945 | 282,762 | 1,209,940 | 99,942 | 4,297,301 |
| Materials and supplies | 49,980,435 | 405,237 | 17,498 | 48,224 | 60,423 | 279,091 |
| Other costs | 59,269,401 | 807,092 | 68,833 | 228,619 | 139,190 | 370,451 |
| Inventory, end of year | 40,425,758 | 549,156 | 95,867 | 149,114 | * 18,313 | 285,862 |
| Advertising expenses | 13,699,938 | 86,731 | 15,382 | 10,110 | 23,151 | 38,088 |
| Car and truck expenses | 86,142,042 | 1,172,380 | 106,291 | 384,573 | 143,696 | 537,821 |
| Commissions | 14,243,839 | 79,464 | 35,596 | 16,367 | 12,807 | 14,695 |
| Contract labor | 42,039,749 | 701,510 | 20,768 | 357,917 | 85,564 | 237,262 |
| Depletion | 937,061 | 2,455 | * 6 | * 252 | * 6 | * 2,191 |
| Depreciation | 34,244,946 | 1,589,138 | 162,791 | 415,633 | 341,780 | 668,935 |
| Employee benefit programs | 2,940,884 | 9,952 | 1,572 | 3,191 | * 378 | 4,812 |
| Insurance | 16,879,712 | 348,448 | 17,606 | 120,894 | 70,316 | 139,633 |
| Legal and professional services | 10,848,073 | 149,904 | 42,558 | 22,647 | 38,349 | 46,350 |
| Meals and entertainment deducted | 8,806,864 | 91,216 | 18,307 | 6,682 | 28,939 | 37,287 |
| Mortgage interest | 3,621,187 | 73,318 | 7,636 | 20,729 | 11,117 | 33,837 |
| Other interest paid on business indebtedness | 5,736,292 | 138,276 | 9,728 | 38,770 | 30,520 | 59,259 |
| Office expenses | 11,998,038 | 63,767 | 9,990 | 11,208 | 9,914 | 32,655 |
| Pension and profit-sharing plans | 1,283,513 | 2,702 | * 95 | 1,011 | 0 | 1,596 |
| Rent paid on machinery and equipment | 8,754,711 | 180,780 | 1,498 | 92,323 | 17,624 | 69,335 |
| Rent paid on other business property | 34,370,947 | 176,861 | 27,085 | 11,037 | 57,507 | 81,231 |
| Repairs | 16,783,463 | 695,544 | 33,438 | 263,652 | 146,945 | 251,509 |
| Supplies | 33,525,328 | 661,996 | 101,331 | 132,149 | 170,092 | 258,425 |
| Salaries and wages | 79,758,101 | 1,258,307 | 28,864 | 280,366 | 38,603 | 910,475 |
| Taxes paid | 18,173,143 | 299,413 | 14,657 | 71,062 | 60,800 | 152,894 |
| Travel | 13,470,815 | 168,749 | 22,085 | 23,013 | 46,229 | 77,423 |
| Utilities | 27,981,600 | 303,626 | 43,903 | 45,026 | 57,969 | 156,728 |
| Other business expenses | 109,212,407 | 3,433,827 | 485,075 | 778,466 | 797,603 | 1,372,682 |
| Home office business deductions, total | 10,038,903 | 89,137 | 32,683 | 7,579 | 19,090 | 29,784 |
| Depreciation, Form 8829 [3] | 1,336,883 | 25,945 | 15,579 | 1,769 | * 5,166 | 3,431 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 12,540 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 304,895,911 | 1,488,488 | -405,483 | 216,984 | 524,787 | 1,152,200 |
| Net income [1,2] | 357,074,821 | 3,165,333 | 174,289 | 470,351 | 917,344 | 1,603,349 |
| Deficit [2] | 52,178,910 | 1,676,845 | 579,772 | 253,367 | 392,557 | 451,148 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples—money amounts are in thousands of dollars]


Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Mining |  |  |  | Utilities | Construction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Oil and gas extraction | Other mining | Support activities for mining | Total | Total |  |
|  | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| Number of returns [1] | 110,908 | 89,771 | 3,172 | 17,965 | 14,828 | 2,648,742 | 494,324 |
| Business receipts, total [1,2] | 14,092,831 | 10,064,375 | 978,238 | 3,050,218 | 789,278 | 188,517,429 | 49,286,419 |
| Income from sales and operations [1] | 13,569,023 | 9,602,893 | 961,324 | 3,004,807 | 728,062 | 186,778,397 | 49,092,142 |
| Other business income (loss) [1] | 523,808 | 461,482 | 16,914 | 45,411 | 61,216 | 1,739,032 | 194,276 |
| Business deductions, total [1,2] | 12,858,028 | 9,580,330 | 948,055 | 2,329,644 | 803,325 | 154,802,670 | 42,517,675 |
| Cost of sales and operations, total | 3,739,814 | 2,333,239 | 468,295 | 938,280 | 283,921 | 76,068,078 | 26,307,038 |
| Inventory, beginning of year | 135,983 | 80,848 | 26,229 | 28,906 | * 1,622 | 5,288,575 | 2,576,026 |
| Cost of labor | 475,526 | 247,314 | 51,715 | 176,498 | * 122 | 13,352,383 | 4,274,363 |
| Purchases | 1,189,598 | 658,054 | 268,164 | 263,380 | * 74,746 | 22,883,765 | 6,600,972 |
| Materials and supplies | 134,577 | 53,543 | * 15,407 | 65,627 | * 204 | 25,718,160 | 8,370,007 |
| Other costs | 1,978,002 | 1,391,335 | 138,486 | 448,181 | * 210,615 | 13,748,140 | 6,999,142 |
| Inventory, end of year | 173,872 | 97,854 | 31,706 | 44,312 | * 3,389 | 4,922,946 | 2,513,473 |
| Advertising expenses | 24,427 | 16,212 | 1,152 | 7,063 | 10,702 | 1,037,908 | 157,536 |
| Car and truck expenses | 310,034 | 128,609 | 8,073 | 173,352 | 65,907 | 14,206,379 | 2,714,818 |
| Commissions | 66,064 | 45,201 | 1,176 | 19,688 | * 3,996 | 643,505 | 116,052 |
| Contract labor | 391,397 | 193,554 | 36,270 | 161,573 | * 80,752 | 13,209,261 | 3,530,358 |
| Depletion | 840,133 | 808,889 | 25,257 | 5,987 | * 2,838 | 9,728 | * 222 |
| Depreciation | 1,091,896 | 855,804 | 56,280 | 179,812 | 119,605 | 4,933,504 | 836,621 |
| Employee benefit programs | 22,445 | 9,303 | 9,436 | 3,706 | * 2,531 | 279,725 | 33,630 |
| Insurance | 132,352 | 68,914 | 16,597 | 46,841 | 10,781 | 3,488,231 | 662,799 |
| Legal and professional services | 132,882 | 92,273 | 11,879 | 28,730 | 15,040 | 917,528 | 226,917 |
| Meals and entertainment deducted | 54,589 | 31,193 | 179 | 23,217 | 7,474 | 643,804 | 137,297 |
| Mortgage interest | 28,611 | 22,923 | * 2,429 | 3,259 | 2,257 | 346,303 | 138,339 |
| Other interest paid on business indebtedness | 129,840 | 97,082 | 7,896 | 24,862 | 9,049 | 693,319 | 186,712 |
| Office expenses | 35,080 | 23,072 | 1,645 | 10,363 | 2,957 | 987,395 | 195,333 |
| Pension and profit-sharing plans | 4,589 | 2,190 | * 1,413 | * 985 | * 28 | 27,307 | 3,651 |
| Rent paid on machinery and equipment | 66,359 | 27,987 | 6,903 | 31,469 | * 5,434 | 1,049,838 | 185,352 |
| Rent paid on other business property | 85,177 | 56,295 | 4,451 | 24,431 | 5,409 | 1,456,162 | 276,966 |
| Repairs | 202,873 | 105,458 | 40,378 | 57,036 | 8,484 | 1,815,329 | 245,953 |
| Supplies | 111,654 | 67,178 | 8,100 | 36,376 | 47,211 | 8,332,921 | 1,513,040 |
| Salaries and wages | 671,095 | 350,643 | 100,836 | 219,617 | 18,990 | 7,654,890 | 1,187,683 |
| Taxes paid | 338,015 | 283,245 | 17,994 | 36,775 | 10,297 | 1,926,654 | 394,062 |
| Travel | 80,074 | 55,241 | 3,567 | 21,266 | 4,343 | 822,440 | 141,525 |
| Utilities | 131,253 | 88,420 | 9,920 | 32,913 | 17,145 | 2,898,680 | 584,027 |
| Other business expenses | 4,144,375 | 3,804,764 | 107,814 | 231,797 | 56,062 | 10,167,633 | 2,476,182 |
| Home office business deductions, total | 18,926 | 9,211 | * 113 | 9,602 | * 11,966 | 905,534 | 209,967 |
| Depreciation, Form 8829 [3] | 3,451 | 2,132 | * 35 | * 1,284 | * 680 | 104,463 | 28,959 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | * 318 | 0 |
| Net income less deficit [1,2] | 1,246,455 | 495,489 | 30,230 | 720,735 | 31,791 | 33,804,626 | 6,791,087 |
| Net income [1,2] | 2,988,758 | 2,089,231 | 76,714 | 822,813 | 115,573 | 38,177,430 | 7,837,122 |
| Deficit [2] | 1,742,304 | 1,593,741 | 46,484 | 102,079 | 83,782 | 4,372,804 | 1,046,034 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Mining |  |  |  | Utilities | Construction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Oil and gas extraction | Other mining | Support activities for mining | Total | Total | Construction of buildings |
|  | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| Number of returns [1] | 74,419 | 59,585 | 1,577 | 13,257 | 9,505 | 2,195,548 | 410,670 |
| Business receipts, total [1,2] | 10,782,853 | 7,456,997 | 702,582 | 2,623,274 | 453,696 | 167,527,083 | 43,245,697 |
| Income from sales and operations [1] | 10,387,314 | 7,115,344 | 686,017 | 2,585,952 | 445,293 | 165,958,067 | 43,091,961 |
| Other business income | 395,539 | 341,653 | 16,564 | 37,322 | * 8,403 | 1,569,016 | 153,736 |
| Business deductions, total [1,2] | 7,797,736 | 5,371,434 | 625,868 | 1,800,434 | 344,541 | 129,357,509 | 35,407,666 |
| Cost of sales and operations, total | 2,624,925 | 1,530,551 | 325,191 | 769,183 | * 75,146 | 64,315,656 | 22,083,146 |
| Inventory, beginning of year | 67,515 | 33,394 | * 6,475 | 27,646 | * 1,193 | 2,497,671 | 1,235,573 |
| Cost of labor | 423,386 | 222,485 | * 47,092 | 153,809 | * 122 | 11,814,303 | 3,869,076 |
| Purchases | 1,069,265 | 617,301 | 191,052 | 260,912 | * 67,622 | 19,518,027 | 5,709,394 |
| Materials and supplies | 107,182 | 45,110 | * 12,433 | 49,640 | * 196 | 22,861,602 | 7,463,523 |
| Other costs | 1,045,959 | 650,462 | 75,104 | 320,393 | * 7,208 | 10,140,821 | 5,036,592 |
| Inventory, end of year | 88,383 | 38,201 | * 6,964 | 43,218 | * 1,194 | 2,516,769 | 1,231,011 |
| Advertising expenses | 17,380 | 11,421 | 969 | 4,989 | * 7,684 | 829,189 | 129,508 |
| Car and truck expenses | 234,763 | 82,752 | 4,293 | 147,718 | 51,693 | 11,873,910 | 2,248,527 |
| Commissions | 53,744 | 34,234 | * 563 | 18,947 | * 2,262 | 554,451 | 100,394 |
| Contract labor | 312,400 | 142,558 | 15,770 | 154,072 | * 67,525 | 11,876,253 | 3,173,237 |
| Depletion | 581,449 | 554,026 | 22,496 | 4,927 | * 2,835 | 3,504 | * 23 |
| Depreciation | 601,244 | 431,320 | 30,760 | 139,164 | 15,499 | 3,906,450 | 693,685 |
| Employee benefit programs | 15,837 | 5,169 | 8,652 | 2,017 | * 2,109 | 227,795 | 19,784 |
| Insurance | 91,280 | 46,331 | 9,325 | 35,624 | 5,946 | 2,893,228 | 569,018 |
| Legal and professional services | 75,768 | 48,926 | 8,441 | 18,401 | 4,292 | 663,889 | 168,204 |
| Meals and entertainment deducted | 48,372 | 27,395 | 104 | 20,873 | 4,807 | 537,574 | 123,156 |
| Mortgage interest | 21,737 | 18,690 | * 429 | * 2,618 | * 1,373 | 196,568 | 63,669 |
| Other interest paid on business indebtedness | 52,003 | 30,073 | 3,893 | 18,038 | * 1,553 | 484,638 | 132,518 |
| Office expenses | 23,862 | 15,587 | 1,195 | 7,080 | 1,068 | 745,286 | 139,386 |
| Pension and profit-sharing plans | 3,497 | 1,249 | * 1,376 | * 872 | 0 | 23,559 | 3,258 |
| Rent paid on machinery and equipment | 42,133 | 17,990 | 4,867 | 19,276 | * 1,435 | 846,044 | 149,616 |
| Rent paid on other business property | 53,072 | 30,220 | 939 | 21,913 | * 2,809 | 1,192,407 | 248,721 |
| Repairs | 148,641 | 74,685 | 30,617 | 43,338 | * 3,199 | 1,398,479 | 189,454 |
| Supplies | 84,248 | 51,082 | 4,335 | 28,831 | 46,750 | 7,194,314 | 1,280,146 |
| Salaries and wages | 455,047 | 230,445 | 68,089 | 156,513 | * 13,277 | 6,160,703 | 875,937 |
| Taxes paid | 218,220 | 179,579 | 9,325 | 29,316 | 3,483 | 1,577,690 | 307,747 |
| Travel | 51,926 | 34,497 | 561 | 16,867 | * 594 | 679,379 | 123,260 |
| Utilities | 89,589 | 65,415 | 4,352 | 19,822 | 12,187 | 2,303,842 | 470,804 |
| Other business deductions | 1,878,572 | 1,697,719 | 69,229 | 111,624 | 16,278 | 7,798,147 | 1,880,417 |
| Home office business deductions, total | 13,954 | 6,090 | * 96 | 7,768 | * 591 | 795,210 | 178,456 |
| Depreciation, Form 8829 [3] | 1,061 | 553 | * 35 | * 473 | * 225 | 79,231 | 17,719 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | * 318 | 0 |
| Net income [1,2] | 2,988,758 | 2,089,231 | 76,714 | 822,813 | 115,573 | 38,177,430 | 7,837,122 |
| Returns with Schedule C-EZ: <br> Number of returns | 16,698 | 13,605 | * 4 | 3,089 | * 2,445 | 469,287 | 83,883 |
| Business receipts | 90,759 | 46,878 | * 383 | 43,498 | * 7,936 | 4,352,324 | 852,046 |
| Business deductions | 14,581 | 10,781 | 0 | * 3,800 | * 145 | 439,811 | 81,812 |
| Net income | 76,179 | 36,097 | * 383 | 39,699 | * 7,792 | 3,912,513 | 770,234 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]


Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Construction-continued |  | Manufacturing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Heavy and civil engineering construction | Specialty trade contractors | Total | Food manufacturing | Textile and textile product mills | Apparel | Leather and allied products |
|  | (14) | (15) | (16) | (17) | (18) | (19) | (20) |
| Number of returns [1] | 45,200 | 1,739,678 | 239,636 | 29,629 | 5,809 | 17,579 | * 6,310 |
| Business receipts, total [1,2] | 5,927,689 | 118,353,696 | 23,316,714 | 3,054,314 | 583,712 | 1,329,268 | * 45,449 |
| Income from sales and operations [1] | 5,760,529 | 117,105,577 | 23,130,809 | 3,033,877 | 583,407 | 1,327,098 | * 45,449 |
| Other business income | 167,161 | 1,248,119 | 185,905 | 20,437 | * 305 | * 2,170 | 0 |
| Business deductions, total [1,2] | 4,587,282 | 89,362,561 | 18,639,873 | 2,655,853 | 435,098 | 1,018,380 | * 15,994 |
| Cost of sales and operations, total | 2,489,551 | 39,742,959 | 10,193,202 | 1,469,381 | 108,533 | 486,670 | *99 |
| Inventory, beginning of year | 402,653 | 859,446 | 1,212,834 | 190,486 | * 14,673 | * 41,676 | * 208 |
| Cost of labor | 629,924 | 7,315,303 | 976,047 | 49,880 | * 5,212 | * 62,303 | 0 |
| Purchases | 881,432 | 12,927,201 | 6,564,640 | 1,238,144 | * 69,302 | 281,607 | * 99 |
| Materials and supplies | 579,227 | 14,818,852 | 1,741,479 | 112,148 | * 29,646 | * 67,278 | 0 |
| Other costs | 436,940 | 4,667,289 | 1,039,144 | 128,003 | * 5,977 | 74,173 | 0 |
| Inventory, end of year | 440,625 | 845,132 | 1,340,941 | 249,281 | * 16,277 | * 40,365 | * 208 |
| Advertising expenses | 19,290 | 680,391 | 166,715 | 28,191 | 9,126 | 19,417 | * 99 |
| Car and truck expenses | 274,435 | 9,350,948 | 764,800 | 190,336 | 21,988 | 35,314 | * 3,043 |
| Commissions | 9,398 | 444,659 | 109,425 | 26,437 | * 54 | * 13,108 | 0 |
| Contract labor | 89,165 | 8,613,851 | 640,777 | 104,661 | * 106,203 | * 11,868 | 0 |
| Depletion | * 28 | * 3,454 | 1,775 | 0 | 0 | 0 | 0 |
| Depreciation | 261,631 | 2,951,134 | 713,137 | 59,700 | 13,168 | 46,252 | 0 |
| Employee benefit programs | 11,742 | 196,269 | 64,249 | 2,804 | * 79 | * 337 | 0 |
| Insurance | 104,797 | 2,219,413 | 222,962 | 25,912 | * 4,358 | 10,058 | 0 |
| Legal and professional services | 36,498 | 459,188 | 128,394 | 22,306 | 4,608 | 8,376 | * 99 |
| Meals and entertainment deducted | 35,732 | 378,686 | 58,241 | 2,265 | 1,748 | 13,522 | * 17 |
| Mortgage interest | 13,444 | 119,454 | 48,843 | 9,421 | * 2,425 | * 3,991 | 0 |
| Other interest paid on business indebtedness | 29,702 | 322,418 | 94,048 | 14,109 | * 1,427 | * 1,632 | 0 |
| Office expenses | 20,321 | 585,579 | 117,673 | 20,812 | 3,238 | 9,826 | 0 |
| Pension and profit-sharing plans | 4,188 | 16,113 | 13,404 | * 311 | * 131 | * 5 | 0 |
| Rent paid on machinery and equipment | 56,514 | 639,913 | 58,442 | 2,910 | * 6,795 | * 2,897 | 0 |
| Rent paid on other business property | 39,342 | 904,344 | 610,362 | 100,268 | * 8,009 | 109,137 | 0 |
| Repairs | 100,760 | 1,108,264 | 276,277 | 37,309 | * 5,446 | 7,164 | * 400 |
| Supplies | 159,331 | 5,754,837 | 568,189 | 43,544 | 39,087 | 36,577 | * 11,153 |
| Salaries and wages | 334,994 | 4,949,771 | 1,473,089 | 172,196 | * 36,586 | * 44,141 | 0 |
| Taxes paid | 84,204 | 1,185,739 | 314,092 | 35,052 | 11,434 | 14,245 | * 17 |
| Travel | 36,545 | 519,574 | 143,506 | 18,261 | * 1,267 | 21,778 | 0 |
| Utilities | 64,288 | 1,768,751 | 473,702 | 60,781 | 9,811 | 33,520 | * 705 |
| Other business deductions | 290,290 | 5,627,440 | 1,217,486 | 180,140 | 32,242 | 83,375 | * 362 |
| Home office business deductions, total | 17,104 | 599,651 | 140,596 | * 17,040 | * 7,334 | * 5,170 | 0 |
| Depreciation, Form 8829 [3] | * 1,561 | 59,951 | 12,868 | * 1,820 | * 837 | * 810 | 0 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | * 318 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 1,343,428 | 28,996,880 | 4,680,885 | 398,462 | 148,650 | 310,888 | * 29,456 |
| Returns with Schedule C-EZ: Number of returns | 6,807 | 378,596 | 57,517 | 11,270 | * 299 | * 1,160 | * 2,317 |
| Business receipts | 59,363 | 3,440,915 | 392,535 | 114,221 | * 320 | * 14,006 | * 13,996 |
| Business deductions | 4,963 | 353,036 | 54,191 | 18,768 | * 317 | * 34 | * 75 |
| Net income | 54,400 | 3,087,879 | 338,344 | 95,453 | * 3 | * 13,972 | * 13,921 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

| Net income status, item | Manufacturing-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wood products | Paper products | Printing and related support activities | Petroleum and coal products | Chemical manufacturing | Plastic and rubber products | Nonmetallic mineral products |
|  | (21) | (22) | (23) | (24) | (25) | (26) | (27) |
| NET INCOME <br> Number of returns [1] | ** 35,568 | ** | 39,916 | 1,640 | 11,718 | 507 | 16,108 |
| Business receipts, total [1,2] | ** 2,733,216 | ** | 3,015,328 | 69,709 | 732,064 | 473,190 | 581,214 |
| Income from sales and operations [1] | ** 2,710,425 | * | 2,979,108 | 69,290 | 727,812 | 473,006 | 556,017 |
| Other business income (loss) [1] | ** 22,791 | ** | 36,220 | * 419 | 4,251 | * 184 | 25,197 |
| Business deductions, total [1,2] | ** 2,274,506 | ** | 2,608,949 | 82,985 | 557,739 | 451,469 | 508,484 |
| Cost of sales and operations, total | ** 1,418,661 | ** | 1,282,588 | * 29,456 | 292,402 | 314,752 | 282,290 |
| Inventory, beginning of year | ** 145,406 | * | 104,058 | * 2,970 | 30,947 | * 10,268 | 83,545 |
| Cost of labor | ** 170,604 | ** | 46,522 | * 923 | * 6,747 | * 48,192 | * 71,275 |
| Purchases | ** 937,176 | ** | 743,422 | * 7,416 | 159,541 | * 92,499 | 166,713 |
| Materials and supplies | ** 256,736 | ** | 367,006 | * 17,633 | * 40,305 | * 164,244 | 33,370 |
| Other costs | ** 73,723 | * | 110,830 | * 5,397 | 79,983 | * 9,255 | * 16,343 |
| Inventory, end of year | ** 164,986 | * | 89,252 | * 4,883 | 25,121 | * 9,706 | 88,957 |
| Advertising expenses | ** 6,597 | ** | 40,491 | * 242 | 4,351 | * 2,428 | 2,976 |
| Car and truck expenses | ** 118,551 | ** | 99,511 | * 194 | 21,728 | * 1,226 | 13,310 |
| Commissions | ** 1,520 | * | 6,931 | * 648 | * 7,493 | * 5,878 | * 6,299 |
| Contract labor | ** 12,234 | * | 55,150 | * 57 | * 6,771 | * 1,079 | * 1,008 |
| Depletion | ** | ** | 0 | 1,767 | * 1 | 0 | 0 |
| Depreciation | ** 80,822 | ** | 80,965 | 4,776 | 14,510 | 13,475 | 19,337 |
| Employee benefit programs | ** 3,068 | ** | 4,987 | * 444 | 4,294 | * 2,074 | * 4,020 |
| Insurance | ** 16,249 | ** | 22,367 | * 1,188 | 10,964 | 8,124 | 10,037 |
| Legal and professional services | ** 9,266 | ** | 17,580 | * 519 | 8,474 | 7,420 | 3,901 |
| Meals and entertainment deducted | ** 6,571 | ** | 11,764 | * 76 | 2,622 | * 1,132 | 903 |
| Mortgage interest | ** 10,040 | ** | * 4,338 | * 11 | * 1,386 | * 245 | * 216 |
| Other interest paid on business indebtedness | ** 6,517 | ** | 35,072 | * 3,973 | 3,771 | * 3,414 | * 2,070 |
| Office expenses | ** 8,330 | * | 29,664 | * 253 | 7,001 | 1,121 | 2,912 |
| Pension and profit-sharing plans | ** 1,562 | ** | * 315 | * 274 | * 730 | * 1,224 | 0 |
| Rent paid on machinery and equipment | ** 2,931 | ** | 18,563 | 0 | 565 | * 4,371 | * 912 |
| Rent paid on other business property | ** 42,877 | ** | 81,451 | * 1,687 | 10,763 | * 2,734 | 22,522 |
| Repairs | ** 81,302 | ** | 33,671 | * 422 | 10,909 | * 5,506 | 8,680 |
| Supplies | ** 51,712 | ** | 136,551 | * 35 | 18,979 | * 451 | 4,504 |
| Salaries and wages | ** 140,363 | ** | 198,554 | * 14,014 | 40,438 | * 39,536 | 37,892 |
| Taxes paid | ** 25,802 | ** | 58,278 | 1,847 | 5,837 | 6,956 | 13,008 |
| Travel | ** 12,197 | ** | 27,945 | * 1,900 | 9,395 | 7,621 | 3,464 |
| Utilities | ** 47,777 | ** | 94,890 | * 615 | 23,338 | 13,468 | 13,648 |
| Other business expenses | ** 133,648 | ** | 207,142 | 18,561 | 44,436 | 7,230 | 49,612 |
| Home office business deductions, total | ** 35,910 | ** | 55,894 | 0 | * 6,268 | * 5 | * 4,218 |
| Depreciation, Form 8829 [3] | ** 6,966 | * | 7,147 | 0 | * 1,386 | * 2 | * 561 |
| Casualty loss, Form 8829 [3] | ** | ** | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | ** | ** | 0 | 0 | * 3,355 | 0 | 0 |
| Net income less deficit [1,2] | ** 459,055 | ** | 408,721 | -12,676 | 185,099 | 21,798 | 73,772 |
| Net income [1,2] | ** 509,363 | ** | 500,541 | 4,083 | 218,977 | 22,641 | 87,345 |
| Deficit [2] | ** 50,308 | ** | 91,821 | * 16,759 | 33,878 | * 842 | 13,574 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Manufacturing-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wood products | Paper products | Printing and related support activities | Petroleum and coal products | Chemical manufacturing | Plastic and rubber products | Nonmetallic mineral products |
|  | (21) | (22) | (23) | (24) | (25) | (26) | (27) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | ** 22,351 | ** | 26,523 | 1,546 | 7,549 | 465 | 11,092 |
| Business receipts, total [1,2] | ** 2,552,819 | ** | 2,475,994 | 34,182 | 640,098 | 473,042 | 424,993 |
| Income from sales and operations [1] | ** 2,530,069 | ** | 2,463,018 | 33,788 | 638,063 | 472,858 | 406,974 |
| Other business income | ** 22,750 | ** | 12,976 | * 394 | * 2,035 | * 184 | * 18,019 |
| Business deductions, total [1,2] | ** 2,043,456 | ** | 1,975,453 | 30,099 | 421,121 | 450,479 | 337,648 |
| Cost of sales and operations, total | ** 1,315,283 | ** | 1,004,989 | * 5,527 | 234,624 | 314,752 | 202,499 |
| Inventory, beginning of year | ** 121,416 | ** | 69,976 | 0 | 16,976 | * 10,186 | * 51,861 |
| Cost of labor | ** 168,521 | * | * 31,758 | 0 | * 4,775 | * 48,192 | * 52,029 |
| Purchases | ** 858,922 | ** | 595,887 | * 4,098 | 106,990 | * 92,499 | * 132,314 |
| Materials and supplies | ** 243,982 | ** | 278,083 | 0 | * 40,301 | * 164,244 | * 16,088 |
| Other costs | ** 70,582 | ** | 94,738 | * 1,429 | 78,613 | * 9,255 | * 8,554 |
| Inventory, end of year | ** 148,139 | ** | 65,453 | 0 | * 13,032 | * 9,625 | * 58,348 |
| Advertising expenses | ** 3,825 | ** | 35,741 | * 5 | 1,804 | * 2,417 | 781 |
| Car and truck expenses | ** 90,731 | ** | 70,428 | * 63 | 13,699 | * 1,210 | * 10,401 |
| Commissions | ** 1,499 | ** | 6,376 | 0 | * 6,065 | * 5,878 | * 793 |
| Contract labor | ** 12,198 | ** | 37,760 | * 57 | *6,028 | * 1,079 | * 139 |
| Depletion | ** | ** | 0 | 1,767 | * 1 | 0 | 0 |
| Depreciation | ** 68,688 | ** | 53,722 | * 2,329 | 12,551 | 12,740 | * 6,998 |
| Employee benefit programs | ** 2,524 | ** | 3,639 | * 346 | 4,133 | * 2,074 | * 1,696 |
| Insurance | ** 14,322 | ** | 17,521 | * 65 | 9,374 | * 8,124 | * 7,183 |
| Legal and professional services | ** 6,897 | ** | 11,825 | * 372 | 6,086 | * 7,395 | * 3,047 |
| Meals and entertainment deducted | ** 6,175 | ** | 8,068 | * 23 | 1,912 | * 1,115 | * 568 |
| Mortgage interest | ** 7,970 | ** | * 3,355 | * 11 | * 1,386 | * 245 | * 161 |
| Other interest paid on business indebtedness | ** 5,426 | ** | 19,301 | 0 | 1,677 | * 3,328 | * 943 |
| Office expenses | ** 6,841 | ** | 9,969 | * 45 | 6,766 | * 1,121 | * 1,441 |
| Pension and profit-sharing plans | ** 1,562 | ** | * 262 | * 274 | * 710 | * 1,224 | 0 |
| Rent paid on machinery and equipment | ** 2,869 | ** | 17,426 | 0 | * 216 | * 4,366 | * 880 |
| Rent paid on other business property | ** 40,567 | ** | 51,319 | * 379 | 8,524 | * 2,722 | * 8,334 |
| Repairs | ** 72,637 | ** | 25,383 | * 403 | 9,964 | * 5,506 | 6,494 |
| Supplies | ** 37,229 | ** | 122,124 | * 35 | 15,265 | * 450 | * 1,465 |
| Salaries and wages | ** 131,299 | ** | 171,615 | * 9,713 | 26,508 | * 39,498 | * 24,747 |
| Taxes paid | ** 22,850 | ** | 48,765 | 1,560 | 4,528 | * 6,947 | 10,273 |
| Travel | ** 10,934 | ** | 19,174 | * 1,008 | 3,471 | * 7,617 | * 1,190 |
| Utilities | ** 39,638 | ** | 56,234 | * 162 | 15,738 | 13,451 | 7,267 |
| Other business deductions | ** 117,821 | ** | 140,736 | 5,929 | 26,683 | 7,216 | 37,426 |
| Home office business deductions, total | ** 23,670 | ** | 35,434 | 0 | * 3,097 | * 5 | * 2,175 |
| Depreciation, Form 8829 [3] | ** 4,141 | ** | * 3,085 | 0 | * 168 | * 2 | * 184 |
| Casualty loss, Form 8829 [3] | ** | ** | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] |  | ** | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | ** 509,363 | ** | 500,541 | 4,083 | 218,977 | 22,641 | 87,345 |
| Returns with Schedule C-EZ: Number of returns | ** 2,318 | ** | * 3,634 | * 1,019 | * 1,229 | * 8 | * 5,349 |
| Business receipts | ** 11,932 | ** | * 26,876 | * 104 | * 8,152 | * 2,183 | * 27,721 |
| Business deductions | ** 492 | ** | * 8,837 | * 28 | * 318 | 0 | * 3,456 |
| Net income | ** 11,440 | ** | * 18,039 | * 76 | * 7,834 | * 2,183 | * 24,264 |

[^11]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Manufacturing-continued |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Primary metal industries | Fabricated metal products | Machinery | Computer and electronic products | Electrical equipment, appliances, and components | Transportation equipment | Furniture and related products | Miscellaneous manufacturing |
|  | (28) | (29) | (30) | (31) | (32) | (33) | (34) | (35) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 3,524 | 26,561 | 26,168 | 8,199 | 9,403 | 5,701 | 19,803 | 62,241 |
| Business receipts, total [1,2] | 551,153 | 3,660,350 | 2,050,228 | 391,714 | 643,117 | 684,027 | 1,527,349 | 4,202,744 |
| Income from sales and operations [1] | 549,506 | 3,617,972 | 2,045,617 | 385,499 | 641,241 | 680,679 | 1,506,528 | 4,167,648 |
| Other business income (loss) [1] | * 1,647 | 42,377 | 4,611 | * 6,215 | * 1,877 | * 3,348 | * 20,821 | 35,095 |
| Business deductions, total [1,2] | 506,298 | 3,121,668 | 1,711,135 | 356,239 | 600,909 | 621,117 | 1,293,267 | 3,623,358 |
| Cost of sales and operations, total | 248,174 | 1,797,450 | 859,462 | 173,928 | 246,662 | 320,072 | 645,440 | 1,934,001 |
| Inventory, beginning of year | * 11,212 | 159,987 | 107,641 | 22,655 | 59,636 | 102,384 | 46,084 | 445,641 |
| Cost of labor | * 5,527 | 281,524 | 136,621 | * 17,721 | * 24,920 | * 47,042 | 15,074 | 162,725 |
| Purchases | * 197,685 | 1,004,059 | 543,444 | 149,477 | 211,557 | 194,188 | 380,014 | 1,302,189 |
| Materials and supplies | * 29,613 | 310,207 | 140,845 | * 4,666 | * 20,371 | * 57,837 | 139,241 | 292,929 |
| Other costs | * 8,130 | 225,473 | 79,586 | * 13,672 | * 14,045 | 23,909 | * 121,776 | 189,763 |
| Inventory, end of year | * 3,993 | 183,800 | 148,676 | 34,262 | 83,866 | 105,288 | 56,749 | 459,246 |
| Advertising expenses | * 856 | 15,569 | 9,305 | 4,924 | 8,652 | 872 | 4,059 | 37,501 |
| Car and truck expenses | 27,121 | 87,349 | 89,061 | 6,519 | 39,589 | 25,273 | 51,049 | 159,211 |
| Commissions | * 195 | 6,982 | 28,417 | * 4,517 | * 4,196 | * 1 | * 493 | 15,203 |
| Contract labor | * 1,262 | 94,964 | 47,632 | * 8,791 | * 107,713 | * 8,546 | 87,811 | 59,071 |
| Depletion | 0 | * 8 | * [4] | 0 | 0 | 0 | 0 | * 29 |
| Depreciation | 5,960 | 177,358 | 125,859 | 43,765 | 12,684 | 19,133 | 69,052 | 118,144 |
| Employee benefit programs | * 1,078 | 14,596 | 10,287 | * 1,802 | * 1,338 | * 977 | * 9,805 | 16,909 |
| Insurance | * 8,413 | 52,843 | 25,712 | * 2,877 | 4,331 | 12,717 | 28,484 | 40,496 |
| Legal and professional services | 1,787 | 22,854 | 15,666 | 5,770 | 8,908 | 2,239 | 4,369 | 35,507 |
| Meals and entertainment deducted | * 1,374 | 5,956 | 3,439 | 2,322 | 2,245 | * 1,352 | 2,210 | 13,835 |
| Mortgage interest | * 45 | 10,202 | * 82 | 0 | * 1,449 | * 3,320 | * 11,874 | 3,692 |
| Other interest paid on business indebtedness | * 750 | 21,844 | 10,049 | * 895 | * 6,789 | * 677 | 8,845 | 17,537 |
| Office expenses | * 2,839 | 21,652 | 15,015 | 2,488 | 3,536 | 1,241 | 10,730 | 21,289 |
| Pension and profit-sharing plans | * 121 | * 3,136 | * 1,604 | * 532 | * 1,682 | * 98 | 0 | 1,835 |
| Rent paid on machinery and equipment | * 1,852 | 5,504 | 3,347 | * 1,821 | * 734 | * 6,362 | * 252 | 16,306 |
| Rent paid on other business property | * 31,612 | 62,184 | 46,013 | * 7,197 | 21,735 | 18,774 | 58,258 | 86,918 |
| Repairs | 3,675 | 72,375 | 26,088 | * 5,352 | 8,174 | 5,967 | 14,139 | 18,890 |
| Supplies | * 16,655 | 57,275 | 68,157 | 3,774 | 14,971 | 50,932 | 54,221 | 152,938 |
| Salaries and wages | * 91,934 | 324,604 | 107,425 | * 23,167 | 36,701 | 62,067 | 103,624 | 307,578 |
| Taxes paid | 4,571 | 58,718 | 35,837 | 3,960 | 5,517 | 6,178 | 14,262 | 67,679 |
| Travel | 13,512 | 11,692 | 10,930 | 7,934 | 5,463 | 4,420 | 6,824 | 32,190 |
| Utilities | 28,534 | 60,102 | 61,065 | 8,209 | 15,537 | 10,105 | 49,700 | 81,359 |
| Other business expenses | 13,957 | 129,671 | 98,025 | 32,519 | 41,988 | 59,795 | 51,183 | 334,207 |
| Home office business deductions, total | * 21 | * 6,782 | 9,946 | * 3,174 | * 10 | 0 | * 5,915 | 45,308 |
| Depreciation, Form 8829 [3] | 0 | * 1,046 | * 1,301 | * 1,048 | * 2 | 0 | * 572 | * 2,536 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 48,575 | 542,180 | 341,820 | 35,479 | 42,208 | 63,196 | 234,217 | 590,271 |
| Net income [1,2] | 75,029 | 600,323 | 417,531 | 70,371 | 98,146 | 67,822 | 262,349 | 858,907 |
| Deficit [2] | * 26,454 | 58,143 | 75,712 | * 34,892 | * 55,938 | * 4,626 | 28,132 | 268,636 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Manufacturing-continued |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Primary } \\ & \text { metal } \\ & \text { industries } \end{aligned}$ | Fabricated metal products | Machinery | Computer <br> and <br> electronic <br> products | Electrical equipment, appliances, and components | Transportation equipment | Furniture and related products | Miscellaneous manufacturing |
|  | (28) | (29) | (30) | (31) | (32) | (33) | (34) | (35) |
| BUSINESSES WITH NET INCOME Number of returns [1] | 2,364 | 17,898 | 20,298 | 4,525 | 7,630 | 5,540 | 14,264 |  |
| Business receipts, total [1,2] | 496,001 | 3,156,584 | 1,705,505 | 336,536 | 597,040 | 476,120 | 1,305,851 | $\begin{array}{r} 38,265 \\ \hline 3,629,205 \end{array}$ |
| Income from sales and operations [1] | 495,055 | 3,115,755 | 1,698,771 | 331,480 | 595,492 | 475,269 | 1,285,810 | $3,598,574$ |
| Other business income | * 946 | 40,829 | 6,734 | * 5,056 | * 1,548 | * 850 | * 20,041 | 30,631 |
| Business deductions, total [1,2] | 420,973 | 2,559,713 | 1,288,606 | 266,165 | 498,894 | 408,298 | 1,043,502 | 2,770,143 |
| Cost of sales and operations, total | * 204,828 | 1,474,354 | 661,056 | 154,648 | 217,460 | 203,386 | 549,108 | 1,586,004 |
| Inventory, beginning of year | * 884 | 135,047 | 59,538 | * 16,216 | 52,730 | * 102,047 | * 31,468 | 297,447 |
| Cost of labor | * 244 | 219,569 | 108,380 | * 16,648 | * 17,077 | * 35,752 | * 6,899 | 148,808 |
| Purchases | * 179,912 | 767,008 | 404,803 | 124,679 | 193,120 | 151,552 | * 331,645 | 1,032,059 |
| Materials and supplies | * 22,606 | 289,195 | 103,769 | * 2,191 | * 14,484 | * 1,706 | * 92,587 | 263,171 |
| Other costs | * 4,553 | 207,751 | 51,447 | * 13,672 | * 6,443 | * 15,514 | * 119,843 | 148,597 |
| Inventory, end of year | * 3,370 | 144,216 | 66,880 | * 18,758 | 66,395 | * 103,184 | * 33,333 | 304,077 |
| Advertising expenses | * 701 | 12,760 | 6,368 | * 3,313 | 6,923 | 724 | 3,126 | 31,393 |
| Car and truck expenses | * 18,160 | 56,478 | 71,001 | * 2,604 | 28,465 | 23,723 | 39,866 | 87,290 |
| Commissions | * 195 | 6,378 | * 26,757 | * 4,256 | * 4,196 | * [4] | * 28 | 7,404 |
| Contract labor | * 1,261 | 88,935 | 43,829 | * 6,294 | * 107,713 | * 459 | * 87,012 | 25,280 |
| Depletion | 0 | * 4 | * [4] | 0 | 0 | 0 | 0 | * 4 |
| Depreciation | * 4,403 | 135,532 | 108,321 | * 31,459 | 8,668 | 17,010 | 59,262 | 72,334 |
| Employee benefit programs | * 892 | 10,919 | 6,996 | * 1,100 | * 1,309 | * 660 | * 9,804 | 14,936 |
| Insurance | * 7,651 | 45,215 | 14,817 | * 2,308 | 2,001 | 5,786 | 16,933 | 31,333 |
| Legal and professional services | * 1,503 | 17,827 | 7,845 | * 1,554 | 2,075 | * 1,129 | 3,549 | 21,901 |
| Meals and entertainment deducted | * 1,371 | 5,385 | 2,431 | * 862 | 598 | * 1,330 | 1,462 | 9,386 |
| Mortgage interest | 0 | 7,961 | * 22 | 0 | *997 | * 3,316 | * 4,649 | * 2,934 |
| Other interest paid on business indebtedness | * 618 | 15,006 | 8,107 | * 794 | * 6,765 | * 152 | * 1,932 | 12,830 |
| Office expenses | * 2,781 | 17,496 | 10,991 | 1,295 | 2,933 | 1,151 | 6,060 | 14,907 |
| Pension and profit-sharing plans | * 121 | * 3,135 | * 1,572 | * 532 | * 1,682 | * 50 | 0 | 1,834 |
| Rent paid on machinery and equipment | * 1,821 | 2,918 | 1,325 | * 1,439 | * 494 | * 6,264 | * 222 | 5,600 |
| Rent paid on other business property | * 28,492 | 50,938 | 37,216 | * 7,197 | * 18,730 | * 10,518 | 48,203 | 79,809 |
| Repairs | * 1,541 | 43,419 | 23,229 | * 944 | * 4,820 | 5,578 | 11,925 | 14,118 |
| Supplies | * 13,225 | 41,667 | 17,350 | * 616 | 7,196 | 47,372 | 29,722 | 104,113 |
| Salaries and wages | * 87,589 | 292,987 | 72,558 | * 14,827 | * 23,326 | * 8,702 | * 68,346 | 248,452 |
| Taxes paid | * 3,603 | 48,802 | 27,131 | * 2,118 | 4,039 | 5,493 | 9,137 | 58,100 |
| Travel | * 11,968 | 7,569 | 6,506 | * 3,011 | 1,598 | * 4,331 | 5,761 | 18,062 |
| Utilities | * 22,640 | 51,326 | 38,395 | 3,823 | 12,984 | 7,423 | 36,467 | 63,338 |
| Other business deductions | 5,588 | 118,380 | 86,712 | 19,944 | 33,604 | 53,739 | 44,968 | 222,622 |
| Home office business deductions, total | * 21 | * 4,322 | * 5,360 | * 1,228 | * 10 | 0 | * 5,295 | 30,437 |
| Depreciation, Form 8829 [3] | 0 | * 1,046 | * 129 | 0 | * 2 | 0 | *118 |  |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | *526 0 |
| Excess-casualty depreciations, Form 8829 [3] |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 75,029 | 600,323 | 417,531 | 70,371 | 98,146 | 67,822 | 262,349 | 858,907 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |  |
| Number of returns | * 137 | * 5,057 | * 4,440 | * 204 | * 3,168 | * 8 | * 4,156 | 11,744 |
| Business receipts | * 18,535 | * 46,875 | * 13,512 | * 10 | * 29,755 | * 57 | * 30,950 | 33,332 |
| Business deductions | * 288 | * 2,191 | * 3,380 | 0 | * 390 | 0 | * 4,069 | 11,548 |
| Net income | * 18,247 | * 44,683 | * 10,132 | * 10 | * 29,365 | * 57 | * 26,881 | 21,784 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Wholesale trade (merchant wholesalers) |  |  |  | Retail trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Durable goods, including machinery, wood, metals, etc. | Nondurable goods, including food, fiber, chemicals, etc. | Wholesale electronic markets and agents and brokers | Total | Motor vehicle and parts dealers | Furniture and home furnishing stores |
|  | (36) | (37) | (38) | (39) | (40) | (41) | (42) |
| NET INCOME <br> Number of returns [1] | 360,899 | 161,748 | 127,369 | 71,782 | 2,298,671 | 128,178 | 33,547 |
| Business receipts, total [1,2] | 53,697,563 | 23,406,559 | 23,266,890 | 7,024,114 | 190,889,571 | 37,661,824 | 3,439,546 |
| Income from sales and operations [1] | 53,192,397 | 23,255,012 | 22,942,196 | 6,995,189 | 188,714,324 | 37,251,987 | 3,414,537 |
| Other business income (loss) [1] | 505,166 | 151,547 | 324,694 | 28,925 | 2,175,246 | 409,837 | 25,010 |
| Business deductions, total [1,2] | 48,397,521 | 21,601,745 | 21,082,061 | 5,713,715 | 179,707,670 | 36,254,885 | 3,077,117 |
| Cost of sales and operations, total | 34,935,803 | 15,371,666 | 15,575,398 | 3,988,738 | 126,434,323 | 29,609,239 | 1,645,876 |
| Inventory, beginning of year | 3,251,180 | 2,059,878 | 1,074,714 | 116,589 | 20,126,719 | 5,107,141 | 672,784 |
| Cost of labor | 581,441 | 295,095 | 245,849 | * 40,497 | 1,536,349 | 411,544 | 73,472 |
| Purchases | 29,777,565 | 13,567,617 | 13,310,915 | 2,899,033 | 115,417,852 | 27,339,842 | 1,364,794 |
| Materials and supplies | 1,984,341 | 844,652 | 645,984 | 493,704 | 5,788,138 | 1,169,803 | 121,788 |
| Other costs | 2,770,375 | 779,213 | 1,425,786 | 565,375 | 4,600,300 | 866,689 | 78,769 |
| Inventory, end of year | 3,429,100 | 2,174,790 | 1,127,850 | 126,460 | 21,035,033 | 5,285,780 | 665,730 |
| Advertising expenses | 443,687 | 188,372 | 180,498 | 74,818 | 2,046,822 | 293,613 | 88,920 |
| Car and truck expenses | 1,555,189 | 621,138 | 618,399 | 315,652 | 5,558,797 | 470,996 | 140,775 |
| Commissions | 568,413 | 276,950 | 125,956 | 165,507 | 1,459,946 | 267,712 | 81,955 |
| Contract labor | 545,574 | 177,471 | 244,575 | 123,528 | 1,432,044 | 332,658 | 46,038 |
| Depletion | 12,427 | * 106 | 11,333 | * 988 | 2,750 | * 1,019 | 0 |
| Depreciation | 558,961 | 308,967 | 201,463 | 48,531 | 2,144,113 | 253,866 | 42,740 |
| Employee benefit programs | 62,940 | 28,501 | 27,334 | 7,105 | 258,097 | 51,164 | 7,102 |
| Insurance | 296,575 | 154,024 | 125,131 | 17,420 | 1,271,213 | 245,607 | 34,111 |
| Legal and professional services | 274,204 | 96,491 | 119,499 | 58,214 | 874,164 | 82,905 | 19,815 |
| Meals and entertainment deducted | 167,429 | 65,636 | 68,294 | 33,499 | 472,128 | 33,025 | 10,463 |
| Mortgage interest | 49,864 | 26,599 | 19,677 | 3,587 | 462,663 | 57,666 | 22,927 |
| Other interest paid on business indebtedness | 174,661 | 94,138 | 74,396 | 6,127 | 735,692 | 186,667 | 12,368 |
| Office expenses | 283,165 | 129,243 | 102,038 | 51,885 | 1,093,942 | 90,099 | 23,884 |
| Pension and profit-sharing plans | 23,919 | 7,936 | 9,756 | 6,228 | 44,405 | 2,515 | * 471 |
| Rent paid on machinery and equipment | 191,617 | 133,350 | 51,494 | 6,774 | 644,199 | 70,210 | 26,357 |
| Rent paid on other business property | 835,272 | 457,717 | 331,980 | 45,575 | 5,464,266 | 578,767 | 198,262 |
| Repairs | 325,922 | 187,211 | 127,429 | 11,281 | 1,211,827 | 205,636 | 34,137 |
| Supplies | 649,210 | 349,580 | 239,571 | 60,059 | 2,604,002 | 244,288 | 60,849 |
| Salaries and wages | 1,756,691 | 936,395 | 707,948 | 112,347 | 7,887,959 | 1,204,143 | 211,847 |
| Taxes paid | 345,044 | 174,749 | 149,065 | 21,230 | 2,591,937 | 390,263 | 73,600 |
| Travel | 568,025 | 210,426 | 261,481 | 96,118 | 1,029,902 | 90,860 | 21,847 |
| Utilities | 581,062 | 296,596 | 214,269 | 70,197 | 3,518,117 | 357,149 | 84,042 |
| Other business expenses | 3,012,539 | 1,234,954 | 1,427,521 | 350,064 | 9,620,358 | 1,112,678 | 184,998 |
| Home office business deductions, total | 153,272 | 60,518 | 54,682 | 38,072 | 744,671 | 21,756 | 3,281 |
| Depreciation, Form 8829 [3] | 22,212 | 8,377 | 7,989 | 5,847 | 122,184 | 2,123 | * 561 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | * 202 | * 202 | 0 | 0 | * 99 | 0 | 0 |
| Net income less deficit [1,2] | 5,318,822 | 1,815,520 | 2,190,729 | 1,312,573 | 11,289,960 | 1,411,377 | 362,430 |
| Net income [1,2] | 6,556,068 | 2,451,754 | 2,646,257 | 1,458,056 | 18,655,497 | 1,976,609 | 512,230 |
| Deficit [2] | 1,237,245 | 636,234 | 455,528 | 145,483 | 7,365,537 | 565,233 | 149,800 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Wholesale trade (merchant wholesalers) |  |  |  | Retail trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Durable goods, including machinery, wood, metals, etc. | Nondurable goods, including food, fiber, chemicals, etc. | Wholesale electronic markets and agents and brokers | Total | Motor vehicle and parts dealers | Furniture and home furnishing stores |
|  | (36) | (37) | (38) | (39) | (40) | (41) | (42) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 242,226 | 107,141 | 89,020 | 46,065 | 1,263,326 | 82,821 | 23,795 |
| Business receipts, total [1,2] | 45,893,021 | 19,975,542 | 19,319,176 | 6,598,303 | 151,321,259 | 29,188,071 | 2,711,860 |
| Income from sales and operations [1] | 45,537,760 | 19,885,472 | 19,080,323 | 6,571,965 | 149,635,711 | 28,922,434 | 2,694,462 |
| Other business income | 355,261 | 90,070 | 238,853 | 26,338 | 1,685,548 | 265,637 | 17,398 |
| Business deductions, total [1,2] | 39,335,713 | 17,521,720 | 16,673,356 | 5,140,637 | 132,704,757 | 27,211,003 | 2,199,630 |
| Cost of sales and operations, total | 29,690,442 | 12,909,509 | 12,990,044 | 3,790,889 | 97,562,514 | 22,639,348 | 1,259,029 |
| Inventory, beginning of year | 2,312,476 | 1,571,899 | 651,802 | 88,775 | 13,137,277 | 3,360,904 | 372,657 |
| Cost of labor | 437,146 | 186,043 | 212,589 | * 38,515 | 1,096,508 | 313,754 | * 70,108 |
| Purchases | 25,974,163 | 11,792,001 | 11,456,582 | 2,725,580 | 89,331,068 | 21,069,887 | 1,057,498 |
| Materials and supplies | 1,490,484 | 467,727 | 530,311 | 492,445 | 4,666,624 | 772,813 | 116,282 |
| Other costs | 1,995,781 | 568,060 | 885,613 | 542,108 | 3,432,094 | 642,946 | 39,154 |
| Inventory, end of year | 2,519,608 | 1,676,221 | 746,852 | 96,534 | 14,101,057 | 3,520,957 | 396,670 |
| Advertising expenses | 254,096 | 133,584 | 89,516 | 30,995 | 1,335,694 | 189,188 | 55,106 |
| Car and truck expenses | 1,168,231 | 459,409 | 485,714 | 223,108 | 3,384,529 | 335,167 | 86,647 |
| Commissions | 522,596 | 251,537 | 107,123 | 163,935 | 1,146,841 | 235,380 | 11,265 |
| Contract labor | 451,045 | 135,684 | 197,195 | 118,166 | 902,781 | 172,161 | 24,824 |
| Depletion | * 11,045 | * 97 | * 10,948 | 0 | 1,621 | * 1,006 | 0 |
| Depreciation | 368,173 | 203,810 | 126,542 | 37,820 | 1,245,819 | 165,664 | 25,236 |
| Employee benefit programs | 51,224 | 22,878 | 21,613 | 6,732 | 193,763 | 39,189 | 6,531 |
| Insurance | 219,881 | 115,835 | 91,753 | 12,293 | 847,812 | 169,744 | 21,029 |
| Legal and professional services | 183,469 | 65,118 | 69,941 | 48,409 | 538,879 | 56,264 | 13,950 |
| Meals and entertainment deducted | 130,741 | 41,317 | 59,460 | 29,964 | 308,503 | 22,883 | 5,412 |
| Mortgage interest | 43,426 | 24,355 | 15,483 | 3,587 | 260,237 | 33,267 | 16,376 |
| Other interest paid on business indebtedness | 102,299 | 50,009 | 48,426 | 3,863 | 450,129 | 107,326 | 8,453 |
| Office expenses | 194,803 | 85,572 | 73,907 | 35,324 | 700,416 | 61,731 | 12,627 |
| Pension and profit-sharing plans | 21,100 | 7,248 | 7,655 | * 6,196 | 35,110 | 1,944 | * 471 |
| Rent paid on machinery and equipment | 127,809 | 78,695 | 44,221 | 4,893 | 416,390 | 59,742 | 13,201 |
| Rent paid on other business property | 684,554 | 360,732 | 282,901 | 40,920 | 3,724,556 | 388,977 | 149,084 |
| Repairs | 223,581 | 117,357 | 96,372 | 9,853 | 773,748 | 140,885 | 14,184 |
| Supplies | 526,879 | 295,115 | 178,303 | 53,461 | 1,592,030 | 172,770 | 46,212 |
| Salaries and wages | 1,311,310 | 727,544 | 484,288 | 99,479 | 5,661,556 | 849,878 | 167,875 |
| Taxes paid | 246,311 | 124,047 | 103,630 | 18,634 | 1,795,409 | 282,949 | 55,949 |
| Travel | 451,271 | 159,391 | 211,335 | 80,545 | 632,183 | 60,100 | 18,200 |
| Utilities | 400,103 | 203,016 | 144,271 | 52,815 | 2,158,237 | 242,127 | 60,421 |
| Other business deductions | 1,800,878 | 885,484 | 681,369 | 234,025 | 6,475,743 | 763,426 | 124,504 |
| Home office business deductions, total | 124,393 | 51,366 | 38,469 | 34,558 | 464,631 | 19,503 | 2,593 |
| Depreciation, Form 8829 [3] | 13,237 | 3,924 | 3,738 | 5,574 | 52,456 | 1,951 | * 463 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 6,556,068 | 2,451,754 | 2,646,257 | 1,458,056 | 18,655,497 | 1,976,609 | 512,230 |
| Returns with Schedule C-EZ: Number of returns | 39,266 | 20,215 | 12,557 | 6,494 | 254,429 | 14,276 | * 4,354 |
| Business receipts | 384,201 | 240,958 | 63,164 | 80,080 | 1,437,247 | 131,809 | * 28,942 |
| Business deductions | 47,894 | 21,503 | 23,105 | * 3,287 | 219,060 | * 6,324 | * 5,005 |
| Net income | 336,307 | 219,454 | 40,059 | 76,793 | 1,218,187 | 125,485 | * 23,937 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electronic stores and household appliance stores | Building material and garden equipment and supplies dealers | Food and beverage stores | Health and personal care stores | Gasoline stations | Clothing and accessories stores | Sporting goods, hobby, book, and music stores |
|  | (43) | (44) | (45) | (46) | (47) | (48) | (49) |
| buSinesses with and without NET INCOME <br> Number of returns [1] | 25,039 | 35,444 | 107,234 | 131,478 | 15,542 | 145,897 | 89,883 |
| Business receipts, total [1,2] | 3,422,732 | 6,591,738 | 27,658,417 | 8,498,982 | 24,133,643 | 10,115,969 | 6,860,075 |
| Income from sales and operations [1] | 3,356,312 | 6,555,483 | 27,287,092 | 8,387,485 | 23,723,615 | 10,079,090 | 6,835,356 |
| Other business income (loss) [1] | 66,420 | 36,255 | 371,326 | 111,498 | 410,028 | 36,879 | 24,720 |
| Business deductions, total [1,2] | 3,214,675 | 5,995,199 | 26,722,904 | 7,704,736 | 23,959,258 | 9,521,075 | 6,576,196 |
| Cost of sales and operations, total | 2,044,345 | 3,958,420 | 20,180,366 | 5,253,581 | 21,059,857 | 5,536,479 | 4,216,156 |
| Inventory, beginning of year | 363,552 | 870,477 | 1,870,089 | 637,117 | 465,639 | 1,870,948 | 1,783,266 |
| Cost of labor | * 37,550 | 170,163 | 142,112 | 84,067 | 18,883 | 151,995 | 45,328 |
| Purchases | 1,801,262 | 3,512,123 | 18,981,513 | 4,592,106 | 20,190,796 | 5,029,107 | 3,916,590 |
| Materials and supplies | 22,497 | 220,388 | 679,740 | 365,790 | 377,781 | 316,165 | 284,991 |
| Other costs | 34,191 | 137,728 | 376,470 | 231,120 | 441,088 | 210,157 | 101,750 |
| Inventory, end of year | 214,708 | 952,459 | 1,869,559 | 656,620 | 434,331 | 2,041,893 | 1,915,769 |
| Advertising expenses | 49,282 | 78,844 | 121,098 | 95,012 | 23,856 | 221,958 | 92,245 |
| Car and truck expenses | 110,480 | 156,454 | 203,325 | 204,719 | 71,393 | 221,842 | 146,188 |
| Commissions | * 2,610 | 30,662 | 76,667 | 51,778 | 57,369 | 61,766 | 26,183 |
| Contract labor | 55,343 | 51,973 | 44,871 | 54,365 | 43,750 | 62,833 | 94,993 |
| Depletion | 0 | * 60 | * 45 | * 3 | * 124 | * 1 | * 67 |
| Depreciation | 42,944 | 171,504 | 271,642 | 67,708 | 165,327 | 107,803 | 117,243 |
| Employee benefit programs | 21,732 | 13,678 | 20,576 | 30,039 | 8,329 | 17,007 | 9,653 |
| Insurance | 33,793 | 81,472 | 180,013 | 52,106 | 79,702 | 82,692 | 56,450 |
| Legal and professional services | 25,633 | 19,290 | 84,670 | 43,076 | 63,234 | 87,616 | 48,508 |
| Meals and entertainment deducted | 10,334 | 16,358 | 8,341 | 16,734 | 4,966 | 22,431 | 14,945 |
| Mortgage interest | * 9,531 | 30,667 | 69,250 | * 2,633 | 73,035 | 12,926 | 39,985 |
| Other interest paid on business indebtedness | 17,926 | 24,546 | 74,466 | 30,154 | 44,007 | 48,453 | 41,808 |
| Office expenses | 18,516 | 53,293 | 55,630 | 75,009 | 24,158 | 110,089 | 45,303 |
| Pension and profit-sharing plans | * 645 | * 3,107 | 1,683 | 5,497 | 641 | 1,102 | * 1,543 |
| Rent paid on machinery and equipment | 22,634 | 7,231 | 115,379 | 52,123 | 26,505 | 31,781 | 18,013 |
| Rent paid on other business property | 90,293 | 129,845 | 879,711 | 251,728 | 253,393 | 806,544 | 287,287 |
| Repairs | 26,270 | 54,195 | 208,395 | 40,240 | 114,448 | 84,606 | 49,247 |
| Supplies | 57,943 | 54,495 | 303,150 | 126,936 | 45,634 | 195,316 | 123,006 |
| Salaries and wages | 211,408 | 417,308 | 1,616,359 | 565,584 | 705,599 | 552,611 | 322,105 |
| Taxes paid | 55,009 | 129,610 | 444,819 | 105,214 | 257,435 | 192,030 | 124,490 |
| Travel | 25,482 | 24,416 | 28,933 | 42,355 | 6,220 | 98,610 | 40,279 |
| Utilities | 72,317 | 137,782 | 652,817 | 142,095 | 227,066 | 242,719 | 151,288 |
| Other business expenses | 171,847 | 343,511 | 1,064,320 | 349,364 | 603,134 | 662,637 | 479,910 |
| Home office business deductions, total | 35,360 | 6,477 | 9,442 | 32,017 | * 77 | 55,126 | 23,196 |
| Depreciation, Form 8829 [3] | * 7,154 | * 560 | 1,229 | 6,394 | * 24 | 14,260 | 7,444 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 208,056 | 596,537 | 936,796 | 795,014 | 180,463 | 609,514 | 322,317 |
| Net income [1,2] | 337,644 | 710,535 | 1,437,875 | 1,144,100 | 420,269 | 1,216,257 | 662,784 |
| Deficit [2] | 129,588 | 113,998 | 501,079 | 349,086 | 239,806 | 606,743 | 340,467 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electronic stores and household appliance stores | Building material and garden equipment and supplies dealers | Food and beverage stores | Health and personal care stores | Gasoline stations | Clothing and accessories stores | Sporting goods, hobby, book, and music stores |
|  | (43) | (44) | (45) | (46) | (47) | (48) | (49) |
| businesses with net income <br> Number of returns [1] | 14,367 | 25,094 | 67,649 | 61,907 | 9,931 | 83,433 | 46,183 |
| Business receipts, total [1,2] | 2,526,901 | 5,558,278 | 22,835,030 | 7,341,224 | 17,443,726 | 8,258,685 | 5,488,554 |
| Income from sales and operations [1] | 2,511,472 | 5,544,539 | 22,541,962 | 7,242,840 | 17,072,652 | 8,235,331 | 5,469,393 |
| Other business income | 15,429 | 13,740 | 293,068 | 98,384 | 371,075 | 23,353 | 19,161 |
| Business deductions, total [1,2] | 2,189,256 | 4,847,738 | 21,397,165 | 6,197,200 | 17,024,891 | 7,042,424 | 4,864,158 |
| Cost of sales and operations, total | 1,484,648 | 3,382,446 | 16,536,138 | 4,476,676 | 15,008,601 | 4,288,512 | 3,314,127 |
| Inventory, beginning of year | 234,100 | 592,274 | 1,572,592 | 473,685 | 314,806 | 1,367,724 | 1,086,718 |
| Cost of labor | * 35,372 | 160,511 | 73,561 | * 82,844 | * 9,987 | 119,163 | * 15,532 |
| Purchases | 1,330,615 | 2,985,203 | 15,541,918 | 3,847,851 | 14,299,035 | 3,915,478 | 3,110,959 |
| Materials and supplies | * 12,941 | 179,084 | 629,579 | 347,278 | 337,980 | 230,226 | 247,806 |
| Other costs | 24,524 | 122,253 | 339,408 | 220,830 | 356,717 | 140,527 | 86,126 |
| Inventory, end of year | 152,905 | 656,880 | 1,620,920 | 495,812 | 309,923 | 1,484,606 | 1,233,014 |
| Advertising expenses | 29,075 | 64,853 | 83,036 | 68,176 | 18,051 | 171,172 | 53,708 |
| Car and truck expenses | 66,993 | 125,654 | 124,923 | 80,735 | 47,858 | 106,668 | 69,612 |
| Commissions | * 2,505 | 30,391 | 70,629 | 50,356 | 48,228 | 31,159 | 23,091 |
| Contract labor | 26,398 | 14,275 | 33,964 | 45,274 | 22,871 | 38,784 | 71,670 |
| Depletion | 0 | * 60 | * 1 | 0 | * 43 | * 1 | 0 |
| Depreciation | 32,084 | 121,657 | 156,265 | 43,758 | 97,864 | 78,835 | 65,069 |
| Employee benefit programs | 14,730 | 10,131 | 17,212 | 25,312 | 5,761 | 13,568 | 5,507 |
| Insurance | 21,599 | 49,888 | 136,048 | 34,085 | 58,235 | 68,282 | 40,298 |
| Legal and professional services | 19,578 | 13,093 | 66,783 | 31,237 | 26,395 | 43,840 | 26,129 |
| Meals and entertainment deducted | 7,315 | 14,528 | 4,674 | 13,267 | 4,684 | 15,648 | 9,203 |
| Mortgage interest | * 2,450 | 14,530 | 47,121 | * 2,076 | 44,332 | 9,576 | 35,402 |
| Other interest paid on business indebtedness | 9,251 | 16,681 | 49,352 | 26,525 | 28,439 | 29,265 | 22,137 |
| Office expenses | 13,377 | 45,693 | 35,753 | 53,048 | 20,823 | 64,910 | 32,533 |
| Pension and profit-sharing plans | * 410 | * 3,100 | 1,443 | 5,060 | 583 | * 965 | * 1,542 |
| Rent paid on machinery and equipment | 18,751 | 4,209 | 77,748 | 36,851 | 11,786 | 17,763 | 8,382 |
| Rent paid on other business property | 34,003 | 111,742 | 654,841 | 210,200 | 182,793 | 614,745 | 172,806 |
| Repairs | 14,291 | 31,510 | 152,777 | 35,024 | 74,741 | 55,514 | 33,596 |
| Supplies | 48,356 | 41,124 | 225,964 | 83,237 | 36,093 | 98,790 | 74,210 |
| Salaries and wages | 90,289 | 279,796 | 1,233,072 | 425,751 | 505,273 | 420,039 | 231,625 |
| Taxes paid | 31,037 | 94,293 | 347,639 | 76,977 | 179,186 | 140,650 | 85,488 |
| Travel | 16,544 | 22,582 | 19,164 | 30,457 | 4,162 | 47,890 | 21,466 |
| Utilities | 46,212 | 92,637 | 466,494 | 83,992 | 166,575 | 160,708 | 102,852 |
| Other business deductions | 122,864 | 257,446 | 845,522 | 227,103 | 431,501 | 474,494 | 349,245 |
| Home office business deductions, total | 33,497 | * 5,418 | * 3,667 | 17,358 | * 14 | 46,549 | 8,351 |
| Depreciation, Form 8829 [3] | * 7,105 | * 306 | * 48 | 2,689 | * 4 | 7,153 | * 924 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 337,644 | 710,535 | 1,437,875 | 1,144,100 | 420,269 | 1,216,257 | 662,784 |
| Returns with Schedule C-EZ: Number of returns | * 2,041 | * 2,307 | 15,156 | 16,374 | 0 | 6,520 | 5,859 |
| Business receipts | * 21,241 | * 26,617 | 135,598 | 126,686 | 0 | 52,811 | 29,852 |
| Business deductions | * 3,000 | * 1,327 | * 11,376 | 17,081 | 0 | * 7,230 | * 7,060 |
| Net income | * 18,241 | * 25,290 | 124,222 | 109,605 | 0 | 45,581 | 22,792 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  | Transportation and warehousing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total | Air and rail transportation | Water transportation | Truck transportation |
|  | (50) | (51) | (52) | (53) | (54) | (55) | (56) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 26,062 | 602,981 | 957,387 | 1,133,138 | 18,674 | 2,892 | 576,787 |
| Business receipts, total [1,2] | 2,640,965 | 31,449,075 | 28,416,605 | 92,990,956 | 1,692,719 | 1,471,033 | 69,647,540 |
| Income from sales and operations [1] | 2,631,627 | 31,182,727 | 28,009,015 | 92,117,519 | 1,627,415 | 1,453,969 | 69,179,552 |
| Other business income (loss) [1] | 9,337 | 266,348 | 407,590 | 873,438 | 65,305 | 17,064 | 467,988 |
| Business deductions, total [1,2] | 2,587,665 | 28,512,735 | 25,581,225 | 79,900,213 | 1,924,359 | 1,410,428 | 60,612,372 |
| Cost of sales and operations, total | 1,891,562 | 16,968,494 | 14,069,948 | 10,084,712 | 536,040 | 726,572 | 6,372,483 |
| Inventory, beginning of year | 374,931 | 4,148,206 | 1,962,568 | 244,216 | 49,957 | * 16,401 | 67,555 |
| Cost of labor | * 3,007 | 210,104 | 188,123 | 1,358,772 | 10,656 | * 94,371 | 924,973 |
| Purchases | 1,695,165 | 15,085,390 | 11,909,164 | 3,060,525 | 63,104 | * 10,543 | 1,863,453 |
| Materials and supplies | 80,284 | 1,135,533 | 1,013,378 | 833,578 | 38,857 | * 17,701 | 589,917 |
| Other costs | 128,064 | 807,265 | 1,187,007 | 4,803,319 | 420,460 | 604,361 | 2,976,326 |
| Inventory, end of year | 389,890 | 4,418,004 | 2,190,291 | 215,698 | 46,995 | * 16,807 | 49,741 |
| Advertising expenses | 14,150 | 433,724 | 534,119 | 262,981 | 3,991 | 673 | 127,683 |
| Car and truck expenses | 93,774 | 1,424,618 | 2,314,234 | 26,003,568 | 15,777 | 42,653 | 21,362,336 |
| Commissions | * 1,936 | 214,256 | 587,051 | 1,103,179 | 7,126 | 1,246 | 838,597 |
| Contract labor | 13,454 | 288,955 | 342,813 | 5,743,042 | 14,297 | 6,719 | 4,577,946 |
| Depletion | * 401 | * 924 | * 106 | 1,577 | 231 | * 10 | * 556 |
| Depreciation | 32,571 | 518,860 | 351,905 | 4,781,093 | 317,533 | 231,736 | 3,619,533 |
| Employee benefit programs | * 2,099 | 53,373 | 23,345 | 76,401 | 4,975 | 1,031 | 50,537 |
| Insurance | 15,484 | 270,712 | 139,070 | 2,752,974 | 28,895 | 18,452 | 2,141,394 |
| Legal and professional services | 5,983 | 197,248 | 196,184 | 325,161 | 28,040 | 10,818 | 197,488 |
| Meals and entertainment deducted | 10,638 | 139,815 | 184,078 | 2,149,791 | 89,942 | 3,614 | 1,906,206 |
| Mortgage interest | 6,005 | 104,753 | 33,283 | 237,854 | 23,068 | 3,120 | 135,750 |
| Other interest paid on business indebtedness | 5,519 | 161,095 | 88,683 | 457,079 | 29,321 | 29,806 | 338,280 |
| Office expenses | 9,108 | 280,069 | 308,783 | 366,991 | 7,297 | 1,091 | 256,820 |
| Pension and profit-sharing plans | * 1,307 | 14,366 | 11,529 | 9,093 | * 95 | * 3,897 | 4,297 |
| Rent paid on machinery and equipment | 5,861 | 178,186 | 89,921 | 2,598,924 | 24,808 | 10,385 | 1,377,225 |
| Rent paid on other business property | 89,891 | 1,323,779 | 574,766 | 632,823 | 22,136 | 7,534 | 325,113 |
| Repairs | 13,541 | 225,874 | 155,239 | 5,395,653 | 133,541 | 53,996 | 4,731,664 |
| Supplies | 14,086 | 666,802 | 711,499 | 1,144,411 | 6,357 | 10,329 | 896,493 |
| Salaries and wages | 90,373 | 1,436,473 | 554,150 | 2,981,619 | 86,404 | 127,027 | 2,095,368 |
| Taxes paid | 45,749 | 527,016 | 246,704 | 1,288,253 | 18,120 | 13,583 | 1,055,951 |
| Travel | 9,624 | 247,463 | 393,814 | 996,811 | 192,176 | 1,979 | 617,521 |
| Utilities | 76,182 | 788,770 | 585,890 | 1,236,056 | 11,883 | 5,791 | 845,343 |
| Other business expenses | 138,309 | 1,816,240 | 2,693,409 | 8,971,897 | 317,592 | 98,258 | 6,548,177 |
| Home office business deductions, total | * 59 | 194,951 | 362,930 | 211,097 | * 2,346 | * 102 | 162,929 |
| Depreciation, Form 8829 [3] | * 12 | 21,126 | 61,295 | 23,617 | * 20 | * 41 | 19,793 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | * 99 | * 9 | * 9 | 0 | 0 |
| Net income less deficit [1,2] | 52,465 | 2,968,062 | 2,846,929 | 13,105,304 | -236,353 | 70,899 | 9,040,597 |
| Net income [1,2] | 213,582 | 4,869,841 | 5,153,771 | 15,765,264 | 248,019 | 208,180 | 10,252,399 |
| Deficit [2] | 161,116 | 1,901,779 | 2,306,842 | 2,659,961 | 484,372 | 137,281 | 1,211,802 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  | Transportation and warehousing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total | Air and rail transportation | Water transportation | Truck transportation |
|  | (50) | (51) | (52) | (53) | (54) | (55) | (56) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 14,104 | 351,331 | 482,710 | 928,002 | 12,451 | 2,414 | 477,413 |
| Business receipts, total [1,2] | 1,879,534 | 24,707,927 | 23,381,469 | 79,144,887 | 1,073,936 | 532,250 | 60,329,904 |
| Income from sales and operations [1] | 1,870,579 | 24,515,000 | 23,015,048 | 78,396,726 | 1,059,342 | 528,245 | 59,908,385 |
| Other business income | 8,955 | 192,927 | 366,421 | 748,161 | 14,594 | * 4,005 | 421,518 |
| Business deductions, total [1,2] | 1,665,727 | 19,838,116 | 18,227,450 | 63,381,820 | 837,031 | 324,070 | 50,077,505 |
| Cost of sales and operations, total | 1,275,003 | 12,881,437 | 11,016,549 | 7,314,544 | 282,407 | * 85,713 | 5,170,552 |
| Inventory, beginning of year | 284,415 | 2,397,560 | 1,079,842 | 150,593 | * 14,842 | * 4,603 | 50,110 |
| Cost of labor | * 555 | 123,271 | 91,849 | 971,206 | * 806 | * 762 | 683,353 |
| Purchases | 1,129,333 | 11,660,731 | 9,382,560 | 2,572,914 | * 15,714 | * 9,232 | 1,574,943 |
| Materials and supplies | * 35,071 | 879,892 | 877,670 | 674,645 | * 15,020 | * 3,007 | 528,606 |
| Other costs | * 120,719 | 470,050 | 868,839 | 3,082,379 | * 249,621 | * 72,588 | 2,367,433 |
| Inventory, end of year | 295,089 | 2,650,067 | 1,284,212 | 137,193 | * 13,595 | * 4,480 | 33,894 |
| Advertising expenses | 9,487 | 280,235 | 313,608 | 200,369 | 945 | 418 | 87,133 |
| Car and truck expenses | 53,695 | 885,203 | 1,401,375 | 21,420,159 | 7,990 | 19,781 | 18,255,638 |
| Commissions | * 411 | 182,197 | 461,231 | 882,248 | 3,090 | * 104 | 649,718 |
| Contract labor | * 3,929 | 194,729 | 253,902 | 4,812,400 | 2,610 | * 3,281 | 3,847,865 |
| Depletion | * 401 | * 90 | * 20 | 1,176 | * 51 | * 10 | * 531 |
| Depreciation | 10,896 | 276,683 | 171,807 | 3,153,167 | 29,761 | 40,520 | 2,688,880 |
| Employee benefit programs | * 1,561 | 38,666 | 15,595 | 54,235 | * 3,651 | * 725 | 34,217 |
| Insurance | 7,396 | 144,257 | 96,953 | 2,229,005 | 9,272 | 7,670 | 1,782,840 |
| Legal and professional services | 2,924 | 121,036 | 117,652 | 244,277 | 15,373 | 1,948 | 156,882 |
| Meals and entertainment deducted | 8,124 | 93,030 | 109,735 | 1,840,975 | 83,795 | 652 | 1,653,176 |
| Mortgage interest | * 4,477 | 39,602 | 11,028 | 168,062 | 2,718 | * 2,043 | 99,237 |
| Other interest paid on business indebtedness | 4,186 | 89,246 | 59,267 | 318,318 | 6,909 | * 5,207 | 273,307 |
| Office expenses | 5,536 | 177,280 | 177,106 | 285,661 | 3,597 | 626 | 205,942 |
| Pension and profit-sharing plans | * 1,291 | 7,371 | 10,931 | 6,578 | * 36 | * 3,892 | 2,070 |
| Rent paid on machinery and equipment | * 4,208 | 122,799 | 40,949 | 2,297,002 | 7,766 | * 9,721 | 1,131,459 |
| Rent paid on other business property | 68,371 | 728,583 | 408,412 | 429,469 | 5,505 | * 1,814 | 254,321 |
| Repairs | 7,351 | 114,253 | 99,621 | 4,410,457 | 12,389 | 18,836 | 3,987,635 |
| Supplies | 5,557 | 386,677 | 373,038 | 933,409 | 2,212 | 4,174 | 748,804 |
| Salaries and wages | 57,413 | 961,962 | 438,584 | 1,948,756 | 35,221 | 66,307 | 1,409,264 |
| Taxes paid | 27,892 | 303,556 | 169,793 | 1,021,241 | 6,582 | 4,551 | 857,290 |
| Travel | 1,204 | 170,192 | 220,223 | 851,124 | 175,759 | 1,358 | 551,483 |
| Utilities | 44,157 | 420,374 | 271,687 | 974,540 | 4,036 | 2,994 | 681,157 |
| Other business deductions | 60,225 | 1,072,770 | 1,746,643 | 7,316,108 | 131,366 | 41,658 | 5,383,381 |
| Home office business deductions, total | * 34 | 109,971 | 217,676 | 181,369 | * 1,623 | * 61 | 138,039 |
| Depreciation, Form 8829 [3] | 0 | 6,377 | 25,436 | 19,735 | 0 | * 28 | 16,864 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 213,582 | 4,869,841 | 5,153,771 | 15,765,264 | 248,019 | 208,180 | 10,252,399 |
| Returns with Schedule C-EZ: Number of returns | * 300 | 91,519 | 95,725 | 131,628 | * 2,909 | * 309 | 42,194 |
| Business receipts | * 247 | 513,010 | 370,433 | 1,040,022 | * 10,691 | * 4,422 | 432,829 |
| Business deductions | * 121 | 77,073 | 83,464 | 139,745 | * 3,793 | * 1,406 | 42,198 |
| Net income | * 127 | 435,937 | 286,969 | 900,277 | * 6,898 | * 3,016 | 390,631 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

| Net income status, item | Transportation and warehousing-continued |  |  |  |  |  | Information |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Other transit and ground transportation | Pipeline transportation | Scenic and sightseeing transportation | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities | Total | Publishing industries (except internet) |
|  | (57) | (58) | (59) | (60) | (61) | (62) | (63) | (64) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 270,005 | * 13 | 13,360 | 54,016 | 189,317 | 8,073 | 353,652 | 54,402 |
| Business receipts, total [1,2] | 9,047,087 | * 12,166 | 556,511 | 4,406,881 | 5,497,590 | 659,428 | 11,570,425 | 1,719,959 |
| Income from sales and operations [1] | 8,872,498 | * 12,132 | 553,245 | 4,274,336 | 5,489,149 | 655,223 | 11,235,945 | 1,698,779 |
| Other business income (loss) [1] | 174,590 | * 34 | * 3,266 | 132,545 | * 8,441 | 4,206 | 334,479 | 21,180 |
| Business deductions, total [1,2] | 6,429,172 | * 16,445 | 567,014 | 3,742,808 | 4,700,732 | 496,883 | 8,850,813 | 1,362,455 |
| Cost of sales and operations, total | 173,027 | * 491 | * 157,932 | 1,407,375 | 562,444 | 148,347 | 2,467,993 | 420,647 |
| Inventory, beginning of year | * 10,295 | 0 | 0 | 49,524 | * 1,224 | * 49,259 | 101,857 | 32,638 |
| Cost of labor | * 60,221 | 0 | * 8,747 | * 207,914 | * 32,169 | * 19,720 | 457,738 | * 129,676 |
| Purchases | * 73,679 | * 34 | 0 | 669,093 | 275,097 | * 105,522 | 843,911 | 10,122 |
| Materials and supplies | * 3,182 | 0 | * 13,386 | * 168,492 | * 1,954 | * 89 | 236,264 | 56,447 |
| Other costs | 26,487 | * 457 | * 135,799 | 367,394 | 253,080 | 18,955 | 938,500 | 224,655 |
| Inventory, end of year | * 838 | 0 | 0 | 55,041 | * 1,080 | * 45,197 | 110,276 | 32,891 |
| Advertising expenses | 58,794 | * 6 | 38,491 | 16,718 | 15,654 | 969 | 190,493 | 25,364 |
| Car and truck expenses | 1,512,743 | * 18 | 6,818 | 556,508 | 2,482,573 | 24,140 | 551,917 | 108,757 |
| Commissions | 134,460 | 0 | 4,083 | 12,893 | 101,913 | 2,861 | 288,803 | 13,458 |
| Contract labor | 289,324 | * 226 | 30,144 | 191,039 | 574,266 | 59,082 | 522,787 | 56,136 |
| Depletion | * 583 | * 3 | * 194 | 0 | 0 | 0 | * 279 | * 1 |
| Depreciation | 267,518 | * 5,395 | 64,008 | 159,043 | 94,150 | 22,177 | 336,112 | 16,687 |
| Employee benefit programs | 10,526 | 0 | * 346 | 8,329 | * 195 | 461 | 27,264 | 13,684 |
| Insurance | 346,487 | * 56 | 11,687 | 125,310 | 67,964 | 12,730 | 70,503 | 9,474 |
| Legal and professional services | 35,821 | * 294 | 1,792 | 17,535 | 30,047 | 3,326 | 174,727 | 24,623 |
| Meals and entertainment deducted | 76,208 | * 3 | 695 | 42,038 | 30,230 | 855 | 96,332 | 5,494 |
| Mortgage interest | 53,662 | 0 | * 10,017 | 6,899 | * 4,115 | 1,222 | 14,144 | * 9,461 |
| Other interest paid on business indebtedness | 18,961 | 0 | 7,747 | 18,253 | 7,730 | 6,981 | 35,096 | 5,266 |
| Office expenses | 35,004 | 0 | 2,727 | 19,198 | 41,879 | 2,975 | 162,614 | 24,152 |
| Pension and profit-sharing plans | * 135 | * 24 | 0 | * 523 | * 109 | * 13 | 3,930 | * 711 |
| Rent paid on machinery and equipment | 1,081,460 | 0 | * 22,759 | 40,058 | 39,517 | 2,711 | 74,104 | 3,611 |
| Rent paid on other business property | 101,539 | * 99 | 17,760 | 42,107 | 54,603 | 61,932 | 284,943 | 24,115 |
| Repairs | 315,662 | * [4] | 15,567 | 76,872 | 58,713 | 9,636 | 51,437 | 14,832 |
| Supplies | 81,543 | * 16 | 6,059 | 86,022 | 48,564 | 9,029 | 332,511 | 29,957 |
| Salaries and wages | 199,977 | * 211 | 63,211 | 337,982 | 36,271 | 35,168 | 538,935 | 126,144 |
| Taxes paid | 97,495 | * 27 | 11,158 | 58,275 | 19,489 | 14,155 | 81,495 | 18,534 |
| Travel | 94,033 | * 12 | 4,609 | 55,663 | 22,984 | 7,835 | 302,530 | 35,732 |
| Utilities | 152,362 | * 9 | 14,235 | 92,400 | 102,314 | 11,718 | 327,051 | 39,969 |
| Other business expenses | 1,246,634 | * 9,544 | 74,929 | 359,859 | 261,967 | 54,937 | 1,633,831 | 305,593 |
| Home office business deductions, total | 15,788 | * 11 | * 43 | 11,201 | 15,057 | * 3,620 | 252,985 | 23,982 |
| Depreciation, Form 8829 [3] | * 808 | * 2 | * 16 | 949 | 940 | * 1,048 | 42,373 | 2,437 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | * 355 | 0 |
| Net income less deficit [1,2] | 2,611,688 | *-5,026 | -8,255 | 664,070 | 805,139 | 162,546 | 2,765,596 | 380,371 |
| Net income [1,2] | 2,931,546 | * 751 | 54,833 | 777,591 | 1,117,091 | 174,855 | 3,727,074 | 558,412 |
| Deficit [2] | 319,858 | * 5,777 | 63,088 | 113,521 | 311,952 | 12,309 | 961,478 | 178,041 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Transportation and warehousing-continued |  |  |  |  |  | Information |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Other transit and ground transportation | Pipeline transportation | Scenic and sightseeing transportation | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities | Total | Publishing industries (except internet) |
|  | (57) | (58) | (59) | (60) | (61) | (62) | (63) | (64) |
| businesses With net income Number of returns [1] | 237,733 | * 3 | 8,371 | 40,490 | 141,391 | 7,735 | 246,848 | 37,161 |
| Business receipts, total [1,2] | 8,504,695 | * 10,393 | 299,705 | 3,613,403 | 4,241,368 | 539,232 | 9,428,575 | 1,350,458 |
| Income from sales and operations [1] | 8,337,016 | * 10,393 | 299,633 | 3,481,108 | 4,238,185 | 534,419 | 9,143,804 | 1,326,695 |
| Other business income | 167,680 | 0 | * 72 | 132,295 | * 3,183 | * 4,814 | 284,771 | 23,763 |
| Business deductions, total [1,2] | 5,562,640 | * 9,643 | 245,994 | 2,835,809 | 3,124,751 | 364,378 | 5,706,810 | 796,489 |
| Cost of sales and operations, total | 139,822 | 0 | * 24,181 | 1,137,740 | 343,324 | 130,804 | 1,688,116 | 271,899 |
| Inventory, beginning of year | * 174 | 0 | 0 | 44,184 | * 130 | * 36,550 | 69,829 | 26,685 |
| Cost of labor | * 55,382 | 0 | * 8,587 | * 200,439 | * 3,692 | * 18,184 | 285,564 | * 110,558 |
| Purchases | * 67,842 | 0 | 0 | 562,316 | * 249,850 | * 93,018 | 640,277 | * 6,101 |
| Materials and supplies | * 152 | 0 | * 13,380 | * 112,560 | * 1,921 | 0 | 151,239 | 33,263 |
| Other costs | * 16,447 | 0 | * 2,214 | 268,487 | * 88,149 | * 17,439 | 620,966 | 122,560 |
| Inventory, end of year | * 174 | 0 | 0 | 50,245 | * 418 | * 34,387 | 79,758 | 27,269 |
| Advertising expenses | 51,516 | * 6 | * 36,495 | 13,123 | 10,378 | 356 | 109,660 | 14,042 |
| Car and truck expenses | 1,224,833 | * 18 | * 1,176 | 340,780 | 1,546,623 | 23,320 | 332,961 | 77,667 |
| Commissions | 123,868 | 0 | * 863 | 11,841 | 90,103 | * 2,660 | 233,952 | 7,717 |
| Contract labor | 272,834 | * 226 | * 25,232 | 140,263 | 461,646 | 58,443 | 325,843 | 52,192 |
| Depletion | * 583 | 0 | * 1 | 0 | 0 | 0 | * 241 | * 1 |
| Depreciation | 195,569 | 0 | 26,699 | 101,145 | 59,023 | 11,570 | 188,212 | 6,800 |
| Employee benefit programs | 7,457 | 0 | * 274 | 7,593 | 0 | * 319 | 17,636 | * 9,810 |
| Insurance | 296,687 | * 3 | * 4,268 | 76,313 | 41,325 | 10,628 | 48,662 | 6,269 |
| Legal and professional services | 28,618 | 0 | * 804 | 15,308 | 22,696 | 2,647 | 68,795 | 6,223 |
| Meals and entertainment deducted | 58,830 | * 2 | * 46 | 21,488 | 22,553 | 432 | 53,794 | 3,638 |
| Mortgage interest | 49,522 | 0 | * 8,801 | 4,956 | * 131 | * 654 | 2,739 | 0 |
| Other interest paid on business indebtedness | 10,596 | 0 | * 753 | 9,096 | * 6,113 | 6,336 | 19,643 | 1,828 |
| Office expenses | 27,231 | 0 | * 1,455 | 16,122 | 28,316 | 2,372 | 124,732 | 16,901 |
| Pension and profit-sharing plans | * 135 | 0 | 0 | * 437 | 0 | * 8 | 3,205 | * 681 |
| Rent paid on machinery and equipment | 1,058,634 | 0 | * 21,969 | 39,806 | 25,811 | 1,835 | 56,207 | * 3,510 |
| Rent paid on other business property | 93,408 | * 1 | * 2,390 | 29,895 | 31,198 | 10,936 | 188,247 | 5,689 |
| Repairs | 274,542 | 0 | * 4,477 | 64,062 | 41,038 | 7,479 | 36,848 | 10,549 |
| Supplies | 61,907 | * 14 | * 1,426 | 69,753 | 36,818 | 8,300 | 219,435 | 20,284 |
| Salaries and wages | 109,914 | 0 | * 17,211 | 279,788 | * 12,603 | 18,447 | 295,203 | 57,798 |
| Taxes paid | 80,652 | * 11 | * 2,155 | 52,384 | 10,328 | 7,289 | 50,193 | 9,118 |
| Travel | 72,629 | * 4 | * 3,299 | 29,397 | 16,763 | 432 | 199,157 | 17,694 |
| Utilities | 125,128 | *9 | 12,508 | 70,830 | 72,015 | 5,862 | 227,955 | 28,286 |
| Other business deductions | 1,152,564 | * 9,349 | 49,470 | 294,906 | 203,787 | 49,627 | 1,018,500 | 143,052 |
| Home office business deductions, total | 15,732 | 0 | * 43 | 8,079 | 14,172 | * 3,620 | 168,878 | 18,769 |
| Depreciation, Form 8829 [3] | * 719 | 0 | * 16 | * 419 | * 641 | * 1,048 | 28,364 | 2,091 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 2,931,546 | * 751 | 54,833 | 777,591 | 1,117,091 | 174,855 | 3,727,074 | 558,412 |
| Returns with Schedule C-EZ: <br> Number of returns | 41,227 | 0 | * 2,000 | 8,262 | 32,418 | * 2,309 | 64,551 | 12,891 |
| Business receipts | 290,704 | 0 | * 10,063 | 53,056 | 207,010 | * 31,247 | 367,647 | 84,708 |
| Business deductions | 44,304 | 0 | 0 | * 3,950 | 41,075 | * 3,018 | 48,719 | 7,689 |
| Net income | 246,400 | 0 | * 10,063 | 49,106 | 165,935 | * 28,229 | 318,927 | 77,019 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Information-continued |  |  | Finance and insurance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Motion picture and sound recording | Broadcasting (except internet) and telecommunications and internet service providers | Data <br> processing, <br> internet <br> publishing and broadcasting, and web search portals | Total | Credit intermediation and related activities | Securities, commodity contracts, and other financial investments |  |
|  |  |  |  |  |  | Total | Investment bankers and securities dealers |
|  | (65) | (66) | (67) | (68) | (69) | (70) | (71) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 105,465 | 95,265 | 98,520 | 616,053 | 34,394 | 163,884 | 3,930 |
| Business receipts, total [1,2] | 3,535,784 | 4,233,633 | 2,081,049 | 74,450,571 | 3,316,291 | 42,799,507 | 4,365,555 |
| Income from sales and operations [1] | 3,415,031 | 4,176,879 | 1,945,256 | 72,753,913 | 3,204,707 | 41,988,060 | 4,346,440 |
| Other business income (loss) [1] | 120,753 | 56,754 | 135,792 | 1,696,658 | 111,584 | 811,447 | 19,114 |
| Business deductions, total [1,2] | 2,888,621 | 3,230,086 | 1,369,651 | 55,553,017 | 2,803,552 | 35,362,600 | 4,013,771 |
| Cost of sales and operations, total | 539,115 | 1,197,946 | 310,285 | 25,056,772 | 1,167,754 | 22,697,026 | 3,331,028 |
| Inventory, beginning of year | 38,200 | 30,551 | * 467 | 354,600 | 137,333 | 181,724 | * 8,561 |
| Cost of labor | 128,185 | 137,331 | * 62,547 | 210,869 | * 43,885 | 94,432 | 0 |
| Purchases | 84,906 | 618,974 | 129,909 | 14,911,820 | 390,666 | 14,415,614 | 2,774,364 |
| Materials and supplies | 84,800 | 59,987 | * 35,029 | 60,353 | * 16,048 | 18,220 | 0 |
| Other costs | 243,343 | 381,688 | 88,814 | 9,896,220 | 711,974 | 8,200,722 | * 556,624 |
| Inventory, end of year | 40,319 | 30,584 | 6,482 | 377,090 | 132,152 | 213,686 | * 8,520 |
| Advertising expenses | 68,668 | 52,804 | 43,657 | 980,139 | 75,236 | 204,002 | 9,946 |
| Car and truck expenses | 137,505 | 206,844 | 98,811 | 2,743,101 | 75,346 | 439,800 | 6,145 |
| Commissions | 65,354 | 169,075 | 40,917 | 2,917,403 | 75,078 | 1,135,641 | 41,317 |
| Contract labor | 214,156 | 169,692 | 82,802 | 1,009,569 | 40,347 | 416,935 | 10,488 |
| Depletion | * 38 | * 236 | * 3 | 1,123 | * 177 | 784 | 0 |
| Depreciation | 194,102 | 101,716 | 23,607 | 631,824 | 50,571 | 214,481 | 2,466 |
| Employee benefit programs | 1,985 | 4,258 | 7,337 | 175,202 | 2,548 | 72,472 | * 1,674 |
| Insurance | 25,904 | 30,330 | 4,795 | 502,102 | 13,230 | 126,268 | 4,965 |
| Legal and professional services | 65,876 | 35,868 | 48,361 | 597,731 | 46,928 | 316,873 | 12,784 |
| Meals and entertainment deducted | 43,383 | 30,798 | 16,657 | 494,619 | 17,489 | 147,612 | 2,311 |
| Mortgage interest | 2,963 | 1,720 | 0 | 104,731 | 2,767 | 34,407 | * 353 |
| Other interest paid on business indebtedness | 13,970 | 8,697 | 7,163 | 331,862 | 67,331 | 134,442 | 1,815 |
| Office expenses | 39,589 | 47,979 | 50,895 | 913,348 | 79,014 | 280,782 | 3,722 |
| Pension and profit-sharing plans | 1,568 | * 652 | * 999 | 366,524 | * 2,416 | 323,308 | * 262,628 |
| Rent paid on machinery and equipment | 41,775 | 9,283 | 19,434 | 173,919 | 19,886 | 78,276 | * 2,776 |
| Rent paid on other business property | 137,856 | 85,687 | 37,285 | 1,453,674 | 69,800 | 478,251 | 21,874 |
| Repairs | 17,100 | 13,501 | 6,003 | 230,344 | 12,374 | 61,719 | 445 |
| Supplies | 149,674 | 116,143 | 36,737 | 573,202 | 32,656 | 185,453 | 41,239 |
| Salaries and wages | 128,949 | 200,709 | 83,133 | 4,469,187 | 182,181 | 1,711,143 | 39,189 |
| Taxes paid | 22,781 | 29,055 | 11,125 | 603,098 | 33,045 | 209,813 | 8,387 |
| Travel | 115,774 | 74,641 | 76,383 | 721,256 | 29,029 | 290,356 | 7,695 |
| Utilities | 105,576 | 106,004 | 75,502 | 1,050,602 | 50,978 | 235,830 | 5,193 |
| Other business expenses | 598,350 | 473,042 | 256,847 | 9,125,585 | 626,897 | 5,450,761 | 191,059 |
| Home office business deductions, total | 149,673 | 48,423 | 30,908 | 311,322 | 30,459 | 112,941 | 4,274 |
| Depreciation, Form 8829 [3] | 25,005 | 9,658 | 5,274 | 61,255 | 1,550 | 18,010 | 279 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | * 355 | 0 | 0 | * 4 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 662,438 | 1,010,762 | 712,025 | 18,909,379 | 513,309 | 7,439,632 | 351,785 |
| Net income [1,2] | 1,128,653 | 1,183,475 | 856,535 | 21,269,112 | 721,308 | 8,730,798 | 381,538 |
| Deficit [2] | 466,214 | 172,713 | 144,509 | 2,359,732 | 207,999 | 1,291,166 | 29,753 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Information-continued |  |  | Finance and insurance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Motion picture and sound recording | Broadcasting (except internet) and telecommunications and internet service providers | Data <br> processing, <br> internet <br> publishing and broadcasting, and web search portals | Total | Credit intermediation and related activities | Securities, commodity contracts, and other financial investments |  |
|  |  |  |  |  |  | Total | Investment bankers and securities dealers |
|  | (65) | (66) | (67) | (68) | (69) | (70) | (71) |
| businesses with net income <br> Number of returns [1] | 67,355 | 70,889 | 71,443 | 417,911 | 25,015 | 100,293 | 2,860 |
| Business receipts, total [1,2] | 2,714,745 | 3,531,496 | 1,831,877 | 49,033,932 | 2,662,762 | 20,710,454 | 1,628,557 |
| Income from sales and operations [1] | 2,620,521 | 3,496,533 | 1,700,055 | 47,587,730 | 2,562,576 | 19,976,808 | 1,618,047 |
| Other business income | 94,223 | 34,963 | 131,822 | 1,446,202 | 100,186 | 733,646 | * 10,510 |
| Business deductions, total [1,2] | 1,586,283 | 2,348,695 | 975,343 | 27,769,331 | 1,941,275 | 11,983,526 | 1,247,020 |
| Cost of sales and operations, total | 269,782 | 900,938 | 245,497 | 6,286,912 | 750,783 | 4,682,453 | * 791,417 |
| Inventory, beginning of year | 16,283 | * 26,804 | * 57 | 210,636 | 74,389 | 114,176 | * 7 |
| Cost of labor | * 63,842 | * 48,642 | * 62,522 | 98,272 | * 17,147 | * 38,459 | 0 |
| Purchases | 62,776 | 472,063 | 99,337 | 2,611,492 | 222,396 | 2,283,791 | * 702,293 |
| Materials and supplies | * 54,917 | * 46,270 | * 16,789 | 26,463 | * 2,139 | 1,462 | 0 |
| Other costs | 93,448 | 333,251 | 71,706 | 3,573,197 | 504,278 | 2,390,198 | * 89,369 |
| Inventory, end of year | 21,483 | 26,092 | * 4,913 | 233,147 | 69,567 | 145,633 | * 252 |
| Advertising expenses | 34,751 | 43,706 | 17,161 | 875,923 | 63,852 | 162,435 | 9,326 |
| Car and truck expenses | 68,708 | 130,484 | 56,102 | 2,042,263 | 60,434 | 324,292 | 5,189 |
| Commissions | 41,373 | 146,536 | 38,325 | 1,797,704 | 53,692 | 690,558 | * 27,225 |
| Contract labor | 111,167 | 117,532 | 44,952 | 828,528 | 31,148 | 308,221 | 5,595 |
| Depletion | 0 | * 236 | * 3 | 787 | * 157 | 552 | 0 |
| Depreciation | 95,949 | 65,770 | 19,693 | 471,414 | 35,064 | 127,224 | 2,380 |
| Employee benefit programs | 695 | * 1,782 | 5,348 | 149,922 | 1,621 | 54,584 | * 1,674 |
| Insurance | 17,202 | 21,894 | 3,297 | 416,642 | 9,255 | 88,926 | 3,304 |
| Legal and professional services | 31,339 | 21,347 | 9,886 | 442,904 | 29,917 | 216,570 | 7,889 |
| Meals and entertainment deducted | 13,679 | 22,551 | 13,925 | 404,435 | 13,985 | 115,518 | 2,240 |
| Mortgage interest | * 1,937 | * 802 | 0 | 70,357 | * 1,736 | 21,557 | * 353 |
| Other interest paid on business indebtedness | 11,944 | 2,955 | 2,916 | 203,306 | 32,443 | 52,062 | 877 |
| Office expenses | 21,920 | 41,120 | 44,791 | 764,257 | 64,429 | 209,336 | 3,303 |
| Pension and profit-sharing plans | * 1,525 | * 640 | * 359 | 361,068 | * 2,416 | 319,496 | * 262,628 |
| Rent paid on machinery and equipment | 37,200 | 3,030 | 12,468 | 139,131 | 4,991 | 68,083 | * 2,557 |
| Rent paid on other business property | 79,294 | 74,169 | 29,096 | 1,241,555 | 40,937 | 378,926 | 20,055 |
| Repairs | 9,830 | 11,456 | 5,013 | 190,352 | 6,594 | 42,699 | * 437 |
| Supplies | 99,809 | 70,724 | 28,618 | 429,649 | 20,368 | 114,063 | 14,501 |
| Salaries and wages | 61,850 | 125,258 | 50,297 | 3,912,308 | 126,747 | 1,351,482 | 37,322 |
| Taxes paid | 14,136 | 19,658 | 7,281 | 507,477 | 18,853 | 170,804 | 6,815 |
| Travel | 53,896 | 57,975 | 69,593 | 508,519 | 15,719 | 193,043 | 6,509 |
| Utilities | 58,202 | 79,514 | 61,953 | 867,734 | 34,096 | 176,900 | 4,967 |
| Other business deductions | 356,279 | 335,666 | 183,502 | 4,616,488 | 496,519 | 2,035,253 | 26,290 |
| Home office business deductions, total | 86,880 | 37,968 | 25,261 | 224,919 | 25,507 | 75,264 | 4,166 |
| Depreciation, Form 8829 [3] | 17,092 | 4,831 | 4,350 | 33,065 | 1,107 | 12,612 | * 267 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | * 4 | 0 | 0 | 0 |
| Net income [1,2] | 1,128,653 | 1,183,475 | 856,535 | 21,269,112 | 721,308 | 8,730,798 | 381,538 |
| Returns with Schedule C-EZ: Number of returns | 15,067 | 18,038 | 18,554 | 62,924 | 8,594 | 15,842 | * 1,313 |
| Business receipts | 109,916 | 102,571 | 70,451 | 657,231 | 148,273 | 292,972 | * 34,241 |
| Business deductions | 12,839 | 25,003 | 3,189 | 48,721 | 971 | 18,612 | * 146 |
| Net income | 97,077 | 77,569 | 67,262 | 608,510 | 147,302 | 274,360 | * 34,095 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

| Net income status, item | Finance and insurance-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securities, commodity contracts, and other financial investments-continued |  |  |  | Insurance agents, brokers, and related activities |  |  |
|  | Securities brokers | Commodity contracts brokers and dealers | Securities and commodity exchanges | Other financial investment activities (investment advice) | Total | Insurance agencies and brokerages | Other insurance related activities and other financial vehicles |
| businesses with and without NET INCOME <br> Number of returns [1] | (72) | (73) | (74) | (75) | (76) | (77) | (78) |
|  | 15,805 | 5,135 | 1,925 | 137,089 | 417,775 | 327,339 | 90,435 |
| Business receipts, total [1,2] | 4,450,785 | 947,699 | 931,340 | 32,104,128 | 28,334,773 | 24,125,046 | 4,209,726 |
| Income from sales and operations [1] | 4,335,094 | 936,667 | 890,092 | 31,479,767 | 27,561,145 | 23,471,863 | 4,089,282 |
| Other business income (loss) [1] | 115,691 | 11,032 | * 41,248 | 624,361 | 773,628 | 653,183 | 120,445 |
| Business deductions, total [1,2] | 3,726,680 | 672,315 | 1,013,604 | 25,936,230 | 17,386,865 | 14,971,274 | 2,415,591 |
| Cost of sales and operations, total | 2,558,747 | 368,934 | 675,228 | 15,763,089 | 1,191,992 | 1,129,633 | 62,359 |
| Inventory, beginning of year | * 32,614 | * 22,053 | * 2,423 | 116,073 | 35,542 | 31,887 | * 3,655 |
| Cost of labor | * 13,549 | 0 | * 41 | 80,841 | 72,552 | 71,654 | * 899 |
| Purchases | 1,064,179 | * 366,759 | * 364,041 | 9,846,272 | 105,540 | 99,455 | * 6,085 |
| Materials and supplies | * 9,401 | 0 | 0 | 8,819 | 26,085 | 24,559 | * 1,526 |
| Other costs | 1,474,863 | * 21,219 | * 308,723 | 5,839,293 | 983,524 | 930,347 | 53,177 |
| Inventory, end of year | * 35,859 | * 41,097 | 0 | 128,210 | 31,252 | 28,268 | * 2,984 |
| Advertising expenses | 24,652 | 2,469 | 12,186 | 154,750 | 700,901 | 623,138 | 77,762 |
| Car and truck expenses | 38,078 | 4,113 | 18,920 | 372,544 | 2,227,954 | 1,822,615 | 405,339 |
| Commissions | 138,531 | 35,262 | * 1,982 | 918,548 | 1,706,684 | 1,462,346 | 244,338 |
| Contract labor | 126,184 | 12,347 | * 2,732 | 265,183 | 552,287 | 406,812 | 145,475 |
| Depletion | * 91 | 0 | 0 | 693 | 162 | * 107 | * 55 |
| Depreciation | 29,298 | 5,501 | 11,813 | 165,403 | 366,772 | 312,350 | 54,422 |
| Employee benefit programs | 4,374 | 1,572 | * 1,780 | 63,072 | 100,183 | 88,330 | 11,852 |
| Insurance | 15,885 | 1,021 | 3,984 | 100,412 | 362,604 | 321,579 | 41,025 |
| Legal and professional services | 12,184 | 15,519 | 3,980 | 272,407 | 233,929 | 176,281 | 57,649 |
| Meals and entertainment deducted | 18,632 | 7,675 | 4,225 | 114,769 | 329,518 | 278,877 | 50,641 |
| Mortgage interest | * 1,958 | * 1,331 | * 187 | 30,578 | 67,558 | 58,427 | 9,131 |
| Other interest paid on business indebtedness | 2,213 | 3,545 | * 982 | 125,887 | 130,088 | 122,094 | 7,994 |
| Office expenses | 31,308 | 6,654 | 7,125 | 231,973 | 553,552 | 452,806 | 100,746 |
| Pension and profit-sharing plans | * 1,392 | * 2,261 | * 22 | 57,006 | 40,800 | 36,784 | 4,016 |
| Rent paid on machinery and equipment | 7,587 | * 333 | * 252 | 67,329 | 75,757 | 62,059 | 13,699 |
| Rent paid on other business property | 28,509 | 8,693 | * 17,048 | 402,127 | 905,623 | 804,481 | 101,141 |
| Repairs | 5,963 | 1,637 | * 6,481 | 47,193 | 156,252 | 138,116 | 18,135 |
| Supplies | 6,526 | 2,059 | 20,019 | 115,609 | 355,094 | 307,446 | 47,648 |
| Salaries and wages | 93,903 | 18,919 | * 51,178 | 1,507,954 | 2,575,864 | 2,412,374 | 163,490 |
| Taxes paid | 23,936 | 1,906 | 4,247 | 171,337 | 360,240 | 328,378 | 31,862 |
| Travel | 25,055 | 18,784 | 4,568 | 234,255 | 401,870 | 307,610 | 94,260 |
| Utilities | 23,237 | 7,011 | 11,090 | 189,298 | 763,794 | 647,045 | 116,749 |
| Other business expenses | 499,088 | 144,509 | 139,497 | 4,476,608 | 3,047,927 | 2,547,685 | 500,242 |
| Home office business deductions, total | 9,343 | * 259 | * 14,079 | 84,987 | 167,922 | 119,429 | 48,493 |
| Depreciation, Form 8829 [3] | 2,447 | * 59 | * 97 | 15,128 | 41,695 | 24,253 | 17,442 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | * 4 | * 4 | 0 |
| Net income less deficit [1,2] | 725,233 | 276,497 | -82,264 | 6,168,383 | 10,956,438 | 9,162,216 | 1,794,222 |
| Net income [1,2] | 775,408 | 336,145 | 31,985 | 7,205,722 | 11,817,006 | 9,821,741 | 1,995,265 |
| Deficit [2] | 50,176 | 59,648 | 114,250 | 1,037,339 | 860,568 | 659,525 | 201,043 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Finance and insurance-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securities, commodity contracts, and other financial investments-continued |  |  |  | Insurance agents, brokers, and related activities |  |  |
|  | Securities brokers | Commodity <br> contracts brokers and dealers | Securities and commodity exchanges | Other financial investment activities (investment advice) | Total | Insurance agencies and brokerages | Other insurance related activities and other financial vehicles |
|  | (72) | (73) | (74) | (75) | (76) | (77) | (78) |
| businesses with net income <br> Number of returns [1] | 11,655 | 2,867 | 482 | 82,429 | 292,603 | 233,681 | 58,922 |
| Business receipts, total [1,2] | 2,610,171 | 841,574 | 400,740 | 15,229,412 | 25,660,716 | 21,813,386 | 3,847,330 |
| Income from sales and operations [1] | 2,573,835 | 841,129 | 394,559 | 14,549,237 | 25,048,347 | 21,318,344 | 3,730,003 |
| Other business income | 36,336 | * 444 | * 6,181 | 680,175 | 612,370 | 495,042 | 117,328 |
| Business deductions, total [1,2] | 1,835,890 | 505,429 | 368,755 | 8,026,432 | 13,844,530 | 11,992,379 | 1,852,151 |
| Cost of sales and operations, total | 1,040,868 | * 306,478 | * 253,905 | 2,289,785 | 853,677 | 794,269 | 59,408 |
| Inventory, beginning of year | * 17,305 | * 12,406 | 0 | 84,458 | 22,071 | * 19,947 | * 2,124 |
| Cost of labor | * 13,549 | 0 | 0 | * 24,910 | 42,667 | * 41,768 | * 899 |
| Purchases | * 245,828 | * 325,754 | * 119,498 | 890,418 | 105,304 | 99,226 | * 6,078 |
| Materials and supplies | 0 | 0 | 0 | 1,462 | 22,862 | * 21,800 | * 1,062 |
| Other costs | 784,076 | * 759 | * 134,407 | 1,381,587 | 678,721 | 627,976 | 50,745 |
| Inventory, end of year | * 19,890 | * 32,441 | 0 | 93,050 | 17,948 | * 16,449 | * 1,499 |
| Advertising expenses | 9,607 | 2,236 | * 12,184 | 129,083 | 649,636 | 577,837 | 71,799 |
| Car and truck expenses | 26,379 | 4,037 | * 6,332 | 282,356 | 1,657,536 | 1,374,476 | 283,060 |
| Commissions | 110,953 | 29,923 | * 1,946 | 520,510 | 1,053,454 | 867,492 | 185,962 |
| Contract labor | 96,272 | * 4,837 | * 2,732 | 198,784 | 489,159 | 382,738 | 106,422 |
| Depletion | * 91 | 0 | 0 | 461 | 78 | * 56 | * 22 |
| Depreciation | 25,784 | 3,912 | * 8,856 | 86,293 | 309,126 | 265,745 | 43,381 |
| Employee benefit programs | 4,111 | * 1,078 | * 488 | 47,232 | 93,717 | 84,093 | 9,624 |
| Insurance | 13,209 | 768 | 2,592 | 69,054 | 318,460 | 286,118 | 32,342 |
| Legal and professional services | 9,468 | 10,976 | * 1,857 | 186,379 | 196,417 | 150,298 | 46,118 |
| Meals and entertainment deducted | 10,787 | 4,479 | * 2,250 | 95,763 | 274,932 | 236,467 | 38,465 |
| Mortgage interest | * 1,853 | * 1,331 | * 187 | 17,834 | 47,064 | 43,555 | * 3,510 |
| Other interest paid on business indebtedness | 971 | * 1,052 | * 798 | 48,364 | 118,801 | 111,273 | 7,528 |
| Office expenses | 17,781 | 4,267 | * 4,469 | 179,515 | 490,492 | 418,056 | 72,436 |
| Pension and profit-sharing plans | * 1,371 | * 180 | * 22 | 55,294 | 39,157 | 35,517 | 3,640 |
| Rent paid on machinery and equipment | 6,633 | * 326 | * 248 | 58,321 | 66,057 | 56,549 | 9,508 |
| Rent paid on other business property | 23,911 | 6,400 | * 15,144 | 313,416 | 821,692 | 734,931 | 86,761 |
| Repairs | 2,778 | 1,506 | * 6,447 | 31,530 | 141,059 | 127,464 | 13,596 |
| Supplies | 5,107 | 1,643 | * 19,885 | 72,928 | 295,217 | 263,942 | 31,275 |
| Salaries and wages | 84,472 | 5,407 | * 5,703 | 1,218,578 | 2,434,078 | 2,307,820 | 126,259 |
| Taxes paid | 21,313 | 1,686 | 928 | 140,063 | 317,820 | 294,477 | 23,343 |
| Travel | 9,453 | 6,622 | * 4,008 | 166,450 | 299,757 | 230,718 | 69,039 |
| Utilities | 20,181 | 5,647 | * 6,662 | 139,443 | 656,738 | 566,085 | 90,653 |
| Other business deductions | 285,422 | 100,476 | 9,952 | 1,613,113 | 2,084,717 | 1,689,212 | 395,505 |
| Home office business deductions, total | 7,111 | * 163 | * 1,161 | 62,662 | 124,148 | 88,720 | 35,428 |
| Depreciation, Form 8829 [3] | * 1,750 | * 29 | * 96 | 10,471 | 19,346 | 14,852 | 4,494 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | * 4 | * 4 | 0 |
| Net income [1,2] | 775,408 | 336,145 | 31,985 | 7,205,722 | 11,817,006 | 9,821,741 | 1,995,265 |
| Returns with Schedule C-EZ: <br> Number of returns | * 1,712 | * 994 | * 8 | 11,815 | 38,488 | 24,610 | 13,879 |
| Business receipts | * 16,783 | * 66,933 | * 61 | 174,953 | 215,985 | 107,690 | 108,296 |
| Business deductions | * 162 | * 12 | 0 | 18,291 | 29,137 | 13,583 | 15,554 |
| Net income | * 16,621 | * 66,921 | * 61 | 156,662 | 186,848 | 94,107 | 92,741 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Net income status, item} \& \multicolumn{7}{|c|}{Real estate and rental and leasing} \\
\hline \& \multirow[b]{2}{*}{Total} \& \multicolumn{4}{|c|}{Real estate} \& \multicolumn{2}{|l|}{Rental and leasing services} \\
\hline \& \& Total \& Lessors of real estate (including miniwarehouses and self storage) \& Offices of real estate agents, brokers, property managers and appraisers \& Other activities related to real estate \& Total \& Automotive equipment rental and leasing \\
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
businesses with and without NET INCOME \\
Number of returns [1]
\end{tabular}} \& (79) \& (80) \& \multirow[t]{2}{*}{(81)

37,887} \& \multirow[t]{2}{*}{(82)

826,696} \& \multirow[t]{2}{*}{(83)

267,605} \& \multirow[t]{2}{*}{(84)

57,440} \& \multirow[t]{2}{*}{(85)

19,289} <br>
\hline \& 1,189,781 \& 1,132,188 \& \& \& \& \& <br>
\hline Business receipts, total [1,2] \& 61,771,880 \& 57,022,372 \& 2,592,615 \& 39,489,732 \& 14,940,025 \& 4,747,066 \& 761,944 <br>
\hline Income from sales and operations [1] \& 59,709,752 \& 55,184,682 \& 2,473,710 \& 38,079,207 \& 14,631,765 \& 4,522,628 \& 744,667 <br>
\hline Other business income (loss) [1] \& 2,062,127 \& 1,837,690 \& 118,905 \& 1,410,525 \& 308,259 \& 224,437 \& 17,277 <br>
\hline Business deductions, total [1,2] \& 40,518,395 \& 36,034,302 \& 2,083,228 \& 22,474,697 \& 11,476,378 \& 4,481,848 \& 695,745 <br>
\hline Cost of sales and operations, total \& 7,928,678 \& 6,801,920 \& 171,823 \& 1,765,387 \& 4,864,711 \& 1,126,123 \& 79,773 <br>
\hline Inventory, beginning of year \& 2,558,561 \& 2,383,717 \& 87,468 \& 284,095 \& 2,012,154 \& 174,209 \& * 29,565 <br>
\hline Cost of labor \& 342,013 \& 215,103 \& * 2,975 \& 86,798 \& 125,330 \& 126,910 \& * 2,599 <br>
\hline Purchases \& 3,930,726 \& 3,400,610 \& 61,958 \& 712,667 \& 2,625,985 \& 530,116 \& * 66,380 <br>
\hline Materials and supplies \& 634,255 \& 504,150 \& 6,928 \& 136,049 \& 361,172 \& 130,105 \& * 896 <br>
\hline Other costs \& 3,033,349 \& 2,676,048 \& 87,703 \& 900,779 \& 1,687,566 \& 357,301 \& * 12,537 <br>
\hline Inventory, end of year \& 2,570,227 \& 2,377,708 \& 75,209 \& 355,002 \& 1,947,496 \& 192,519 \& * 32,204 <br>
\hline Advertising expenses \& 1,612,788 \& 1,557,547 \& 17,066 \& 1,287,602 \& 252,879 \& 55,241 \& 2,268 <br>
\hline Car and truck expenses \& 5,080,237 \& 4,796,317 \& 82,022 \& 3,747,737 \& 966,558 \& 283,920 \& 119,514 <br>
\hline Commissions \& 2,799,876 \& 2,730,648 \& 33,109 \& 2,427,417 \& 270,123 \& 69,078 \& 36,646 <br>
\hline Contract labor \& 1,113,096 \& 1,056,178 \& 39,548 \& 736,204 \& 280,426 \& 56,918 \& 9,725 <br>
\hline Depletion \& 4,695 \& 4,315 \& * 140 \& 432 \& 3,742 \& 256 \& * 8 <br>
\hline Depreciation \& 2,707,482 \& 1,514,818 \& 292,842 \& 886,259 \& 335,717 \& 1,192,520 \& 186,335 <br>
\hline Employee benefit programs \& 96,225 \& 89,714 \& 8,963 \& 58,873 \& 21,879 \& 6,510 \& * 152 <br>
\hline Insurance \& 583,059 \& 510,705 \& 53,448 \& 336,222 \& 121,036 \& 72,354 \& 7,382 <br>
\hline Legal and professional services \& 1,046,732 \& 994,418 \& 43,796 \& 640,028 \& 310,594 \& 52,046 \& 4,771 <br>
\hline Meals and entertainment deducted \& 564,955 \& 551,333 \& 76,208 \& 384,979 \& 90,146 \& 13,621 \& 1,712 <br>
\hline Mortgage interest \& 590,839 \& 537,011 \& 173,826 \& 192,365 \& 170,819 \& 53,828 \& 4,930 <br>
\hline Other interest paid on business indebtedness \& 497,145 \& 383,343 \& 70,901 \& 123,340 \& 189,102 \& 113,801 \& 10,784 <br>
\hline Office expenses \& 912,467 \& 889,922 \& 21,027 \& 696,073 \& 172,822 \& 22,540 \& 3,384 <br>
\hline Pension and profit-sharing plans \& 55,083 \& 53,639 \& * 24,000 \& 14,545 \& 15,095 \& 1,444 \& * 10 <br>
\hline Rent paid on machinery and equipment \& 292,088 \& 249,028 \& 5,791 \& 180,333 \& 62,904 \& 43,060 \& 6,952 <br>
\hline Rent paid on other business property \& 969,101 \& 829,230 \& 60,939 \& 575,440 \& 192,851 \& 139,871 \& 12,806 <br>
\hline Repairs \& 783,217 \& 650,073 \& 145,467 \& 314,773 \& 189,832 \& 133,145 \& 19,438 <br>
\hline Supplies \& 753,220 \& 700,488 \& 22,501 \& 487,447 \& 190,540 \& 52,732 \& 3,788 <br>
\hline Salaries and wages \& 2,040,768 \& 1,694,255 \& 127,025 \& 1,025,624 \& 541,606 \& 346,491 \& 74,742 <br>
\hline Taxes paid \& 901,686 \& 804,872 \& 167,722 \& 454,432 \& 182,718 \& 96,719 \& 11,212 <br>
\hline Travel \& 585,522 \& 556,567 \& 29,326 \& 353,379 \& 173,862 \& 28,956 \& 1,349 <br>
\hline Utilities \& 1,683,024 \& 1,594,506 \& 132,220 \& 1,128,132 \& 334,154 \& 88,517 \& 13,470 <br>
\hline Other business expenses \& 6,181,224 \& 5,770,124 \& 266,549 \& 4,091,785 \& 1,411,790 \& 410,296 \& 83,552 <br>
\hline Home office business deductions, total \& 670,766 \& 655,547 \& 16,410 \& 527,972 \& 111,165 \& 15,219 \& * 1,043 <br>
\hline Depreciation, Form 8829 [3] \& 93,710 \& 92,702 \& 10,191 \& 68,980 \& 13,532 \& 1,008 \& * 152 <br>
\hline Casualty loss, Form 8829 [3] \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 <br>
\hline Carryover of excess-casualty losses and depreciation, Form 8829 [3] \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 <br>
\hline Net income less deficit [1,2] \& 21,291,849 \& 21,012,128 \& 500,266 \& 17,048,560 \& 3,463,302 \& 279,525 \& 68,080 <br>
\hline Net income [1,2] \& 25,503,525 \& 24,711,481 \& 766,503 \& 19,013,045 \& 4,931,933 \& 791,070 \& 134,946 <br>
\hline Deficit [2] \& 4,211,677 \& 3,699,353 \& 266,237 \& 1,964,485 \& 1,468,631 \& 511,545 \& 66,866 <br>
\hline
\end{tabular}

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Real estate and rental and leasing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Real estate |  |  |  | Rental and leasing services |  |
|  |  | Total | Lessors of real estate (including miniwarehouses and self storage) | Offices of real estate agents, brokers, property managers and appraisers | Other <br> activities <br> related <br> to real estate | Total | Automotive equipment rental and leasing |
|  | (79) | (80) | (81) | (82) | (83) | (84) | (85) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 787,463 | 756,350 | 17,984 | 556,861 | 181,504 | 31,102 | 11,319 |
| Business receipts, total [1,2] | 53,973,147 | 50,881,315 | 1,947,818 | 36,172,508 | 12,760,989 | 3,089,403 | 580,057 |
| Income from sales and operations [1] | 52,447,843 | 49,444,142 | 1,896,395 | 35,004,177 | 12,543,570 | 3,001,273 | 565,806 |
| Other business income | 1,525,304 | 1,437,173 | 51,423 | 1,168,331 | 217,419 | 88,131 | 14,251 |
| Business deductions, total [1,2] | 28,503,196 | 26,199,576 | 1,181,658 | 17,186,153 | 7,831,765 | 2,302,167 | 445,111 |
| Cost of sales and operations, total | 5,522,111 | 4,866,229 | 130,140 | 1,314,838 | 3,421,251 | 655,247 | 53,333 |
| Inventory, beginning of year | 976,816 | 853,695 | * 40,636 | 156,420 | 656,640 | 122,487 | * 22,361 |
| Cost of labor | 290,437 | 193,081 | * 1,925 | 78,627 | 112,528 | 97,356 | * 742 |
| Purchases | 2,930,388 | 2,656,522 | * 59,522 | 451,186 | 2,145,815 | 273,865 | * 46,565 |
| Materials and supplies | 390,051 | 276,949 | * 3,872 | 79,338 | 193,739 | 113,101 | * 896 |
| Other costs | 1,993,974 | 1,806,797 | 64,068 | 713,549 | 1,029,181 | 187,177 | * 8,404 |
| Inventory, end of year | 1,059,555 | 920,815 | * 39,882 | 164,282 | 716,652 | 138,740 | * 25,635 |
| Advertising expenses | 1,326,397 | 1,291,629 | 14,008 | 1,092,927 | 184,695 | 34,767 | 1,074 |
| Car and truck expenses | 3,817,289 | 3,632,792 | 58,881 | 2,868,400 | 705,510 | 184,498 | 72,149 |
| Commissions | 2,341,333 | 2,293,842 | 18,800 | 2,067,566 | 207,477 | 47,342 | * 36,278 |
| Contract labor | 870,471 | 833,700 | 15,851 | 600,054 | 217,795 | 36,771 | 8,927 |
| Depletion | 3,393 | 3,162 | * 7 | 430 | 2,725 | * 105 | * 1 |
| Depreciation | 1,458,023 | 965,052 | 147,114 | 637,965 | 179,974 | 492,828 | 130,132 |
| Employee benefit programs | 68,723 | 65,232 | 3,480 | 46,541 | 15,211 | 3,491 | * 152 |
| Insurance | 371,053 | 337,410 | 31,237 | 230,206 | 75,968 | 33,643 | 3,784 |
| Legal and professional services | 654,714 | 639,899 | 21,403 | 443,258 | 175,238 | 14,630 | 3,175 |
| Meals and entertainment deducted | 422,485 | 415,718 | 30,473 | 316,764 | 68,481 | 6,766 | 1,478 |
| Mortgage interest | 312,177 | 276,103 | 80,839 | 117,815 | 77,449 | 36,074 | * 3,735 |
| Other interest paid on business indebtedness | 267,053 | 223,148 | 46,001 | 83,968 | 93,179 | 43,905 | 6,999 |
| Office expenses | 658,427 | 649,101 | 14,427 | 510,439 | 124,235 | 9,321 | 3,181 |
| Pension and profit-sharing plans | 25,459 | 24,456 | * 235 | 13,991 | 10,230 | 1,003 | * 10 |
| Rent paid on machinery and equipment | 195,748 | 172,627 | 1,640 | 131,680 | 39,308 | 23,121 | * 2,118 |
| Rent paid on other business property | 711,933 | 640,549 | 50,225 | 450,848 | 139,477 | 71,384 | * 12,183 |
| Repairs | 485,814 | 433,100 | 82,318 | 213,580 | 137,202 | 52,713 | 14,169 |
| Supplies | 528,338 | 493,969 | 12,006 | 364,625 | 117,337 | 34,369 | 2,790 |
| Salaries and wages | 1,321,596 | 1,156,380 | 65,991 | 702,382 | 388,007 | 165,195 | 17,478 |
| Taxes paid | 565,320 | 518,194 | 101,466 | 310,990 | 105,737 | 47,031 | 3,482 |
| Travel | 428,835 | 411,475 | 14,647 | 278,065 | 118,763 | 17,360 | 1,179 |
| Utilities | 1,184,210 | 1,132,547 | 84,246 | 820,801 | 227,501 | 51,663 | 6,066 |
| Other business deductions | 4,323,234 | 4,105,174 | 145,709 | 3,080,145 | 879,320 | 217,965 | 60,193 |
| Home office business deductions, total | 574,649 | 560,315 | 9,961 | 449,962 | 100,392 | 14,334 | * 1,043 |
| Depreciation, Form 8829 [3] | 60,765 | 60,136 | 1,547 | 47,386 | 11,203 | * 629 | * 152 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 25,503,525 | 24,711,481 | 766,503 | 19,013,045 | 4,931,933 | 791,070 | 134,946 |
| Returns with Schedule C-EZ: Number of returns | 115,335 | 110,999 | 3,524 | 68,765 | 38,710 | 4,337 | * 1,493 |
| Business receipts | 1,250,670 | 1,214,218 | 14,955 | 826,868 | 372,395 | 36,452 | * 6,958 |
| Business deductions | 163,128 | 154,119 | 3,300 | 101,942 | 48,877 | 9,009 | * 1,424 |
| Net income | 1,087,542 | 1,060,098 | 11,654 | 724,925 | 323,519 | 27,444 | * 5,534 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Real estate and rental and leasing-continued |  |  |  |  |  | Professional, scientific, and technical services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rental and leasing services-continued |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | Consumer electronics and appliances rental | Formal wear and costume rental | Video tape and disc rental | centers and other consumer goods rental | industrial machinery and equipment rental and leasing | nonfinancial intangible assets (except copyrighted works) | Total |
|  | (86) | (87) | (88) | (89) | (90) | (91) | (92) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | * 1,363 | *98 | * 2,209 | 15,971 | 18,509 | * 153 | 3,227,617 |
| Business receipts, total [1,2] | * 132,099 | * 46,998 | * 303,761 | 1,137,359 | 2,364,904 | * 2,442 | 173,610,221 |
| Income from sales and operations [1] | * 125,312 | * 46,998 | * 303,442 | 1,123,724 | 2,178,485 | * 2,442 | 169,738,109 |
| Other business income (loss) [1] | * 6,787 | 0 | * 319 | 13,636 | 186,419 | 0 | 3,872,112 |
| Business deductions, total [1,2] | * 137,368 | * 40,926 | * 310,839 | 1,099,188 | 2,197,782 | * 2,245 | 97,200,307 |
| Cost of sales and operations, total | * 81,103 | * 15,376 | * 109,832 | 392,991 | 447,047 | * 635 | 18,695,869 |
| Inventory, beginning of year | * 30,257 | * 9,958 | * 6,371 | 47,228 | 50,830 | * 635 | 896,438 |
| Cost of labor | 0 | 0 | 0 | * 57,633 | 66,677 | 0 | 2,761,242 |
| Purchases | * 1,891 | * 10,116 | * 90,667 | 207,108 | 153,956 | 0 | 7,727,898 |
| Materials and supplies | 0 | 0 | * 409 | 70,106 | 58,694 | 0 | 2,314,502 |
| Other costs | * 72,329 | * 3,788 | * 14,517 | 62,215 | 191,916 | 0 | 6,006,852 |
| Inventory, end of year | * 23,373 | * 8,486 | * 2,131 | 51,299 | 75,026 | 0 | 1,011,061 |
| Advertising expenses | 0 | * 899 | * 5,883 | 33,106 | 13,085 | 0 | 2,205,457 |
| Car and truck expenses | * 5 | * 135 | * 6,572 | 62,391 | 95,304 | 0 | 7,248,262 |
| Commissions | 0 | * 3,711 | * 4,372 | 16,872 | 7,476 | * 150 | 1,328,525 |
| Contract labor | * 5,309 | 0 | 0 | 18,733 | 23,150 | 0 | 5,614,852 |
| Depletion | 0 | 0 | 0 | * [4] | 248 | * 125 | 26,733 |
| Depreciation | * 3,327 | * 850 | * 23,748 | 158,011 | 820,251 | * 143 | 3,586,873 |
| Employee benefit programs | * 1,032 | 0 | * 124 | 2,308 | 2,894 | 0 | 737,959 |
| Insurance | * 1,042 | * 380 | * 5,158 | 19,694 | 38,698 | 0 | 1,537,800 |
| Legal and professional services | * 1,112 | * 262 | * 7,057 | 11,754 | 27,090 | * 268 | 2,438,116 |
| Meals and entertainment deducted | * 73 | * 102 | * 35 | 5,024 | 6,675 | * [4] | 1,277,526 |
| Mortgage interest | 0 | 0 | 0 | 7,874 | 41,025 | 0 | 261,346 |
| Other interest paid on business indebtedness | * 4,058 | * 131 | * 945 | 22,217 | 75,666 | 0 | 648,311 |
| Office expenses | * 50 | * 335 | * 4,121 | 5,169 | 9,482 | * 5 | 2,627,397 |
| Pension and profit-sharing plans | * 403 | 0 | 0 | * 571 | 460 | 0 | 268,246 |
| Rent paid on machinery and equipment | * 1 | 0 | * 561 | 13,438 | 22,108 | 0 | 817,608 |
| Rent paid on other business property | * 130 | * 4,760 | * 35,178 | 45,803 | 41,194 | 0 | 4,261,278 |
| Repairs | * 11 | * 67 | * 7,872 | 22,238 | 83,519 | 0 | 958,513 |
| Supplies | * 3,567 | * 172 | * 3,214 | 13,582 | 28,409 | 0 | 2,793,155 |
| Salaries and wages | * 21,502 | * 8,694 | * 44,351 | 72,450 | 124,753 | * 21 | 12,314,343 |
| Taxes paid | * 3,373 | * 2,070 | * 16,254 | 36,363 | 27,447 | * 95 | 1,949,001 |
| Travel | * 1,424 | * 181 | 0 | 5,827 | 20,175 | 0 | 3,779,526 |
| Utilities | * 1,200 | * 1,069 | * 14,046 | 25,563 | 33,169 | 0 | 3,732,016 |
| Other business expenses | * 8,647 | * 1,733 | * 21,182 | 88,354 | 206,829 | * 804 | 15,320,415 |
| Home office business deductions, total | 0 | 0 | * 333 | * 12,214 | 1,629 | 0 | 2,544,774 |
| Depreciation, Form 8829 [3] | 0 | 0 | * 58 | * 768 | * 29 | 0 | 355,076 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | * 3,476 |
| Net income less deficit [1,2] | *-5,251 | * 6,072 | * -7,077 | 50,542 | 167,158 | * 197 | 76,494,495 |
| Net income [1,2] | * 4,671 | * 6,072 | * 13,259 | 146,105 | 486,016 | * 975 | 82,623,253 |
| Deficit [2] | * 9,922 | 0 | * 20,336 | 95,563 | 318,858 | * 779 | 6,128,758 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Real estate and rental and leasing-continued |  |  |  |  |  | Professional, scientific, and technical services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rental and leasing services-continued |  |  |  |  |  |  |
|  |  |  |  |  | Commercia |  |  |
|  | Consumer electronics and appliances rental | Formal wear and costume rental | Video tape and disc rental | centers and other consumer goods rental | industrial machinery and equipment rental and leasing | nonfinancial intangible assets (except copyrighted works) | Total |
|  | (86) | (87) | (88) | (89) | (90) | (91) | (92) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | * 41 | * 98 | * 338 | 8,527 | 10,780 | * 11 | 2,394,759 |
| Business receipts, total [1,2] | * 19,451 | * 46,998 | * 118,943 | 712,995 | 1,610,959 | * 2,428 | 160,567,012 |
| Income from sales and operations [1] | * 12,664 | * 46,998 | * 118,875 | 705,546 | 1,551,384 | * 2,428 | 157,202,451 |
| Other business income | * 6,787 | 0 | * 69 | 7,449 | 59,576 | 0 | 3,364,562 |
| Business deductions, total [1,2] | * 14,780 | * 40,926 | * 105,685 | 569,803 | 1,125,863 | * 1,453 | 77,954,707 |
| Cost of sales and operations, total | * 9,142 | * 15,376 | * 62,729 | 219,592 | 295,075 | * 635 | 15,348,428 |
| Inventory, beginning of year | * 30,257 | * 9,958 | * 2,604 | * 34,053 | 23,254 | * 635 | 583,663 |
| Cost of labor | 0 | 0 | 0 | * 46,132 | * 50,483 | 0 | 2,363,174 |
| Purchases | * 1,891 | * 10,116 | * 62,067 | * 65,608 | 87,618 | 0 | 6,151,940 |
| Materials and supplies | 0 | 0 | 0 | * 64,860 | * 47,345 | 0 | 2,034,187 |
| Other costs | * 368 | * 3,788 | 0 | * 41,176 | 133,440 | 0 | 4,893,246 |
| Inventory, end of year | * 23,373 | * 8,486 | * 1,942 | * 32,238 | 47,066 | 0 | 677,782 |
| Advertising expenses | 0 | * 899 | * 3,801 | 21,139 | 7,855 | 0 | 1,794,249 |
| Car and truck expenses | 0 | * 135 | * 1,717 | 40,522 | 69,975 | 0 | 5,480,395 |
| Commissions | 0 | * 3,711 | 0 | * 3,677 | 3,676 | * 150 | 1,037,788 |
| Contract labor | 0 | 0 | 0 | 12,812 | 15,031 | 0 | 4,861,293 |
| Depletion | 0 | 0 | 0 | 0 | * 104 | * 125 | 18,032 |
| Depreciation | 0 | * 850 | * 293 | 40,032 | 321,522 | * 143 | 2,423,419 |
| Employee benefit programs | 0 | 0 | * 124 | * 1,486 | 1,729 | 0 | 589,916 |
| Insurance | * 439 | * 380 | * 1,706 | 6,529 | 20,803 | 0 | 1,260,425 |
| Legal and professional services | * 83 | * 262 | * 68 | 3,841 | 7,201 | * 185 | 1,892,585 |
| Meals and entertainment deducted | * 70 | * 102 | * 29 | 423 | 4,664 | * [4] | 995,615 |
| Mortgage interest | 0 | 0 | 0 | * 5,973 | 26,367 | 0 | 173,890 |
| Other interest paid on business indebtedness | 0 | * 131 | * 900 | 8,766 | 27,109 | 0 | 441,284 |
| Office expenses | * 44 | * 335 | * 137 | 1,039 | 4,584 | * 5 | 2,114,412 |
| Pension and profit-sharing plans | 0 | 0 | 0 | * 571 | * 422 | 0 | 248,980 |
| Rent paid on machinery and equipment | 0 | 0 | * 325 | * 8,166 | 12,511 | 0 | 635,088 |
| Rent paid on other business property | * 102 | * 4,760 | * 13,912 | 19,443 | 20,984 | 0 | 3,552,848 |
| Repairs | * 6 | * 67 | * 487 | 11,842 | 26,143 | 0 | 724,991 |
| Supplies | * 3 | * 172 | * 1,543 | 8,720 | 21,141 | 0 | 2,188,600 |
| Salaries and wages | * 2,505 | * 8,694 | * 10,146 | * 40,445 | 85,927 | * 21 | 10,416,353 |
| Taxes paid | * 350 | * 2,070 | * 1,199 | 26,077 | 13,853 | * 95 | 1,657,894 |
| Travel | * 1,378 | * 181 | 0 | 979 | 13,643 | 0 | 2,942,151 |
| Utilities | * 394 | * 1,069 | * 4,387 | 16,731 | 23,016 | 0 | 2,894,861 |
| Other business deductions | * 265 | * 1,733 | * 1,848 | 53,010 | 100,917 | * 94 | 11,987,717 |
| Home office business deductions, total | 0 | 0 | * 333 | * 11,346 | * 1,612 | 0 | 2,047,473 |
| Depreciation, Form 8829 [3] | 0 | 0 | * 58 | * 401 | * 18 | 0 | 244,298 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | * 9 |
| Net income [1,2] | * 4,671 | * 6,072 | * 13,259 | 146,105 | 486,016 | * 975 | 82,623,253 |
| Returns with Schedule C-EZ: Number of returns | 0 | 0 | 0 | * 2,060 | 784 | 0 | 535,639 |
| Business receipts | 0 | 0 | 0 | * 10,821 | 18,673 | 0 | 6,431,629 |
| Business deductions | 0 | 0 | 0 | * 6,709 | * 876 | 0 | 559,296 |
| Net income | 0 | 0 | 0 | * 4,112 | 17,797 | 0 | 5,872,333 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services - continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Legal services | Offices of certified public accountants | Other accounting services | Architectural, engineering, and related services |  |  |  |
|  |  |  |  | Total | Architectural services | Engineering services | Drafting, building inspections, and geophysical surveying |
|  | (93) | (94) | (95) | (96) | (97) | (98) | (99) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 354,415 | 43,829 | 339,655 | 256,852 | 108,316 | 84,018 | 51,319 |
| Business receipts, total [1,2] | 40,067,658 | 4,459,072 | 10,372,519 | 13,703,529 | 5,516,541 | 5,698,240 | 1,928,208 |
| Income from sales and operations [1] | 39,384,310 | 4,347,729 | 10,183,733 | 13,345,821 | 5,421,973 | 5,634,927 | 1,734,558 |
| Other business income (loss) [1] | 683,348 | 111,343 | 188,787 | 357,708 | 94,568 | 63,313 | 193,650 |
| Business deductions, total [1,2] | 22,655,094 | 2,374,812 | 5,824,458 | 8,888,157 | 4,002,111 | 3,609,775 | 865,479 |
| Cost of sales and operations, total | 2,215,650 | 36,853 | 548,036 | 2,211,242 | 892,581 | 1,216,026 | 80,114 |
| Inventory, beginning of year | 28,620 | * 14 | 23,817 | 38,515 | * 1,152 | 32,397 | * 3,131 |
| Cost of labor | 147,295 | * 2,346 | 348,749 | 500,326 | 214,254 | 232,715 | * 40,209 |
| Purchases | 104,330 | * 1,610 | 25,434 | 419,424 | 87,799 | 310,896 | * 20,330 |
| Materials and supplies | 25,498 | * 3 | 36,507 | 471,648 | 275,309 | 186,573 | * 8,194 |
| Other costs | 1,938,998 | 33,409 | 129,349 | 843,054 | 321,597 | 500,228 | * 14,031 |
| Inventory, end of year | 29,091 | * 529 | 15,820 | 61,724 | * 7,530 | 46,784 | * 5,779 |
| Advertising expenses | 963,780 | 21,812 | 97,024 | 82,329 | 49,276 | 17,392 | 11,777 |
| Car and truck expenses | 1,046,502 | 114,311 | 736,783 | 776,445 | 290,857 | 197,909 | 221,294 |
| Commissions | 195,607 | * 53,894 | 147,734 | 104,662 | 65,065 | 26,554 | * 12,956 |
| Contract labor | 871,156 | 138,591 | 380,359 | 658,356 | 321,672 | 220,631 | * 22,836 |
| Depletion | 3,914 | * 482 | * 3 | 10,888 | * 2 | 10,469 | * 417 |
| Depreciation | 454,990 | 52,374 | 243,987 | 328,123 | 154,888 | 136,493 | 23,708 |
| Employee benefit programs | 222,332 | 51,057 | 30,329 | 104,522 | 27,503 | 57,620 | * 13,620 |
| Insurance | 564,566 | 49,238 | 94,620 | 223,800 | 104,862 | 82,044 | 25,357 |
| Legal and professional services | 739,177 | 34,999 | 78,746 | 161,742 | 61,244 | 82,688 | 13,391 |
| Meals and entertainment deducted | 211,962 | 24,707 | 58,885 | 74,347 | 22,024 | 38,848 | 12,264 |
| Mortgage interest | 94,714 | 7,239 | 16,343 | 17,397 | 5,352 | 11,388 | * 635 |
| Other interest paid on business indebtedness | 176,468 | 19,970 | 35,089 | 46,929 | 18,107 | 14,678 | 8,886 |
| Office expenses | 868,387 | 117,197 | 246,964 | 157,371 | 63,512 | 52,814 | 37,291 |
| Pension and profit-sharing plans | 94,462 | 13,688 | 16,867 | 15,929 | 7,653 | 7,536 | * 326 |
| Rent paid on machinery and equipment | 188,954 | 29,756 | 57,195 | 83,544 | 48,866 | 32,258 | * 1,755 |
| Rent paid on other business property | 1,785,435 | 181,710 | 345,038 | 274,974 | 136,167 | 118,294 | 14,914 |
| Repairs | 166,887 | 32,938 | 91,239 | 174,842 | 117,994 | 45,376 | 8,884 |
| Supplies | 413,648 | 33,167 | 195,823 | 371,074 | 180,154 | 159,963 | 22,062 |
| Salaries and wages | 4,670,141 | 676,324 | 680,590 | 1,111,645 | 461,627 | 489,142 | 75,099 |
| Taxes paid | 594,529 | 87,611 | 114,888 | 184,865 | 73,953 | 65,321 | 17,862 |
| Travel | 329,559 | 35,974 | 107,240 | 203,263 | 43,344 | 116,837 | 36,101 |
| Utilities | 876,755 | 95,490 | 340,241 | 260,963 | 113,736 | 88,764 | 46,015 |
| Other business expenses | 4,664,443 | 419,809 | 934,372 | 1,033,786 | 646,679 | 249,861 | 115,740 |
| Home office business deductions, total | 217,003 | 42,044 | 194,393 | 207,212 | 92,259 | 66,889 | 41,582 |
| Depreciation, Form 8829 [3] | 32,921 | 5,646 | 21,187 | 24,858 | 5,028 | 14,580 | 3,722 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 17,412,308 | 2,084,260 | 4,548,054 | 4,820,344 | 1,514,431 | 2,093,437 | 1,062,730 |
| Net income [1,2] | 18,024,182 | 2,100,268 | 4,756,129 | 5,332,238 | 1,746,963 | 2,307,023 | 1,125,632 |
| Deficit [2] | 611,874 | 16,008 | 208,076 | 511,895 | 232,532 | 213,587 | 62,902 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services -continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Legal services | Offices of certified public accountants | Other accounting services | Architectural, engineering, and related services |  |  |  |
|  |  |  |  | Total | Architectural services | Engineering services | Drafting, building inspections, and geophysical surveying |
|  | (93) | (94) | (95) | (96) | (97) | (98) | (99) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 290,049 | 38,662 | 288,564 | 198,720 | 83,042 | 61,251 | 43,285 |
| Business receipts, total [1,2] | 38,026,763 | 4,351,363 | 9,546,673 | 12,647,172 | 4,935,636 | 5,338,977 | 1,833,449 |
| Income from sales and operations [1] | 37,515,660 | 4,262,064 | 9,368,654 | 12,299,177 | 4,848,072 | 5,275,023 | 1,643,054 |
| Other business income | 511,103 | 89,299 | 178,019 | 347,995 | 87,564 | 63,954 | * 190,395 |
| Business deductions, total [1,2] | 20,002,854 | 2,251,095 | 4,790,544 | 7,314,906 | 3,188,673 | 3,031,927 | 707,817 |
| Cost of sales and operations, total | 1,825,125 | 7,713 | 245,078 | 2,111,770 | 829,635 | 1,201,828 | * 57,785 |
| Inventory, beginning of year | 27,708 | * 14 | * 23,643 | 25,725 | * 564 | * 21,010 | * 2,315 |
| Cost of labor | 146,590 | * 169 | * 152,147 | 478,388 | 199,865 | 232,671 | * 32,703 |
| Purchases | 100,528 | * 1,610 | 25,317 | 399,254 | 82,746 | 308,859 | * 7,250 |
| Materials and supplies | 24,720 | * 3 | 34,983 | 446,812 | 253,679 | 184,629 | * 6,933 |
| Other costs | 1,553,815 | * 6,446 | 24,616 | 814,116 | 299,475 | 496,491 | * 10,952 |
| Inventory, end of year | 28,236 | * 529 | * 15,628 | 52,525 | * 6,693 | 41,833 | * 2,368 |
| Advertising expenses | 871,768 | 19,136 | 87,235 | 62,716 | 40,115 | 10,277 | 9,551 |
| Car and truck expenses | 885,381 | 110,305 | 590,337 | 632,625 | 224,719 | 160,909 | 180,742 |
| Commissions | 149,822 | * 53,894 | 93,067 | 98,175 | 60,610 | 26,434 | * 11,044 |
| Contract labor | 753,857 | 125,749 | 351,829 | 533,090 | 212,121 | 205,886 | * 22,084 |
| Depletion | 3,462 | * 482 | * 1 | 4,244 | * 2 | * 3,865 | * 378 |
| Depreciation | 386,138 | 50,206 | 192,839 | 237,663 | 100,367 | 106,279 | 18,879 |
| Employee benefit programs | 208,997 | 50,441 | 24,070 | 73,000 | 26,804 | 28,533 | * 12,618 |
| Insurance | 505,887 | 43,050 | 62,006 | 177,357 | 76,966 | 67,949 | 21,390 |
| Legal and professional services | 669,167 | 29,862 | 66,451 | 133,906 | 49,624 | 69,593 | 11,426 |
| Meals and entertainment deducted | 180,430 | 24,179 | 50,839 | 56,193 | 16,158 | 30,471 | 8,441 |
| Mortgage interest | 77,300 | 6,049 | 12,710 | 11,569 | 5,349 | * 5,826 | * 372 |
| Other interest paid on business indebtedness | 116,783 | 18,686 | 31,871 | 36,152 | 16,713 | 7,838 | 7,427 |
| Office expenses | 791,360 | 110,869 | 196,986 | 126,213 | 50,871 | 35,891 | 35,774 |
| Pension and profit-sharing plans | 89,205 | 13,664 | 16,303 | 13,316 | 7,496 | 5,112 | * 292 |
| Rent paid on machinery and equipment | 167,247 | 29,631 | 52,291 | 55,570 | 29,955 | 23,919 | * 1,044 |
| Rent paid on other business property | 1,599,903 | 179,723 | 322,828 | 210,031 | 97,844 | 93,242 | * 14,709 |
| Repairs | 143,583 | 29,732 | 82,172 | 138,756 | 93,085 | 36,951 | 6,188 |
| Supplies | 377,846 | 32,928 | 171,782 | 318,713 | 157,838 | 139,791 | 16,899 |
| Salaries and wages | 4,196,773 | 666,787 | 618,287 | 872,824 | 365,256 | 359,965 | * 69,059 |
| Taxes paid | 527,330 | 84,971 | 103,798 | 150,309 | 56,788 | 51,865 | 14,912 |
| Travel | 282,915 | 34,185 | 96,305 | 165,041 | 33,461 | 97,342 | 27,720 |
| Utilities | 771,919 | 93,499 | 301,351 | 210,422 | 92,833 | 70,873 | 34,959 |
| Other business deductions | 4,199,411 | 389,936 | 815,632 | 735,979 | 473,108 | 143,254 | 100,894 |
| Home office business deductions, total | 197,410 | 41,857 | 172,803 | 141,367 | 68,221 | 44,053 | 22,640 |
| Depreciation, Form 8829 [3] | 25,297 | 5,573 | 18,850 | 15,945 | 4,276 | 8,983 | 1,158 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 18,024,182 | 2,100,268 | 4,756,129 | 5,332,238 | 1,746,963 | 2,307,023 | 1,125,632 |
| Returns with Schedule C-EZ: <br> Number of returns | 49,212 | 4,400 | 78,231 | 47,390 | 16,867 | 15,873 | 9,220 |
| Business receipts | 597,333 | 29,826 | 590,746 | 587,944 | 175,838 | 315,509 | 78,329 |
| Business deductions | 64,442 | 4,278 | 68,245 | 26,116 | 12,257 | 7,172 | * 3,498 |
| Net income | 532,891 | 25,547 | 522,502 | 561,828 | 163,581 | 308,336 | 74,832 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Architectural, engineering, and related services-continued |  | Specialized design services | $\begin{array}{\|c\|} \text { Computer } \\ \text { systems design } \\ \text { services } \end{array}$ | Other professional, scientific, and technical services |  |  |
|  | Surveying and mapping (except geophysical) services | Testing laboratories |  |  | Total | Management, scientific, and technical consulting services | Scientific research and development services |
|  | (100) | (101) | (102) | (103) | (104) | (105) | (106) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 10,156 | 3,043 | 243,188 | 260,377 | 1,729,301 | 871,559 | 42,495 |
| Business receipts, total [1,2] | 291,877 | 268,662 | 7,284,112 | 11,558,165 | 86,165,166 | 46,809,003 | 1,203,718 |
| Income from sales and operations [1] | 285,795 | 268,568 | 7,153,197 | 11,465,844 | 83,857,475 | 45,254,762 | 1,179,649 |
| Other business income (loss) [1] | * 6,082 | * 95 | 130,915 | 92,321 | 2,307,691 | 1,554,241 | 24,069 |
| Business deductions, total [1,2] | 177,997 | 232,796 | 5,124,032 | 6,535,995 | 45,797,759 | 20,790,528 | 692,162 |
| Cost of sales and operations, total | * 17,183 | * 5,338 | 2,073,383 | 1,984,606 | 9,626,099 | 3,035,462 | 69,946 |
| Inventory, beginning of year | 0 | * 1,835 | 253,626 | 93,049 | 458,797 | 179,656 | * 4,665 |
| Cost of labor | * 8,171 | * 4,978 | 171,681 | 473,240 | 1,117,605 | 713,276 | * 26,036 |
| Purchases | * 248 | * 151 | 1,230,851 | 985,091 | 4,961,159 | 1,196,687 | * 6,954 |
| Materials and supplies | * 1,571 | 0 | 259,997 | 240,138 | 1,280,711 | 414,433 | 21,688 |
| Other costs | * 7,198 | 0 | 444,904 | 285,037 | 2,332,101 | 699,216 | 15,788 |
| Inventory, end of year | * 5 | * 1,626 | 287,676 | 91,948 | 524,273 | 167,805 | * 5,184 |
| Advertising expenses | * 3,485 | * 399 | 88,165 | 171,225 | 781,124 | 316,857 | 14,340 |
| Car and truck expenses | 21,511 | * 44,874 | 384,498 | 427,030 | 3,762,693 | 2,023,896 | 39,912 |
| Commissions | * 66 | * 21 | 34,926 | 101,013 | 690,688 | 393,638 | * 3,160 |
| Contract labor | * 841 | * 92,376 | 203,592 | 452,098 | 2,910,699 | 1,679,609 | 53,836 |
| Depletion | 0 | 0 | * 722 | * 11 | 10,713 | 8,050 | 0 |
| Depreciation | * 7,988 | * 5,046 | 184,984 | 230,579 | 2,091,837 | 933,006 | 47,082 |
| Employee benefit programs | * 4,973 | * 805 | 10,247 | 52,197 | 267,275 | 95,814 | 10,342 |
| Insurance | 7,759 | * 3,777 | 36,456 | 52,316 | 516,804 | 218,884 | 8,730 |
| Legal and professional services | 1,720 | * 2,698 | 70,092 | 106,058 | 1,247,301 | 765,642 | 48,714 |
| Meals and entertainment deducted | * 585 | * 625 | 49,651 | 82,815 | 775,158 | 485,875 | 17,205 |
| Mortgage interest | 0 | * 22 | 17,231 | 27,736 | 80,686 | 39,520 | * 936 |
| Other interest paid on business indebtedness | * 4,285 | * 974 | 33,166 | 21,307 | 315,380 | 176,026 | 5,688 |
| Office expenses | 3,504 | * 251 | 82,299 | 125,059 | 1,030,120 | 559,904 | 16,512 |
| Pension and profit-sharing plans | * 49 | * 366 | * 703 | 7,216 | 119,382 | 87,567 | 1,571 |
| Rent paid on machinery and equipment | * 661 | * 4 | 43,892 | 21,769 | 392,500 | 162,284 | 5,351 |
| Rent paid on other business property | * 3,370 | * 2,229 | 152,411 | 136,921 | 1,384,790 | 589,989 | 15,715 |
| Repairs | * 1,497 | * 1,092 | 33,658 | 55,416 | 403,533 | 151,141 | 7,619 |
| Supplies | * 3,025 | * 5,869 | 219,567 | 219,851 | 1,340,025 | 518,041 | 16,556 |
| Salaries and wages | * 57,033 | * 28,745 | 206,930 | 652,549 | 4,316,164 | 1,569,914 | 107,252 |
| Taxes paid | 11,129 | * 16,601 | 60,939 | 99,899 | 806,270 | 336,716 | 11,667 |
| Travel | * 5,313 | * 1,669 | 124,391 | 300,073 | 2,679,026 | 1,846,307 | 59,961 |
| Utilities | 7,029 | * 5,419 | 211,234 | 245,239 | 1,702,093 | 876,192 | 19,743 |
| Other business expenses | 10,386 | * 11,121 | 510,961 | 730,608 | 7,026,437 | 3,106,796 | 98,953 |
| Home office business deductions, total | * 4,005 | * 2,477 | 283,033 | 203,958 | 1,397,130 | 750,727 | 10,781 |
| Depreciation, Form 8829 [3] | * 910 | * 617 | 30,547 | 28,817 | 211,100 | 127,906 | 3,497 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | * 1 | * 1,727 | * 1,748 | * 1,748 | 0 |
| Net income less deficit [1,2] | 113,880 | 35,866 | 2,169,191 | 5,027,368 | 40,432,971 | 26,047,774 | 511,747 |
| Net income [1,2] | 115,352 | * 37,268 | 2,629,111 | 5,557,193 | 44,224,131 | 28,029,190 | 639,538 |
| Deficit [2] | * 1,471 | * 1,402 | 459,920 | 529,825 | 3,791,160 | 1,981,417 | 127,792 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Professional, scientific, and technical services-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Architectural, engineering, and related services-continued |  | Specialized design services | Computer systems design services | Other professional, scientific, and technical services |  |  |
|  | Surveying and mapping (except geophysical) services | Testing laboratories |  |  | Total | Management, scientific, and technical consulting services | Scientific research and development services |
|  | (100) | (101) | (102) | (103) | (104) | (105) | (106) |
| BUSINESSES WITH NET INCOME <br> Number of returns [1] | 8,128 | * 3,013 | 153,705 | 189,528 | 1,235,532 | 618,869 | 29,018 |
| Business receipts, total [1,2] | 287,886 | * 251,224 | 6,397,159 | 10,126,490 | 79,471,392 | 43,823,835 | 1,007,368 |
| Income from sales and operations [1] | 281,804 | * 251,224 | 6,283,743 | 10,035,447 | 77,437,705 | 42,488,810 | 987,671 |
| Other business income | * 6,082 | 0 | 113,415 | 91,043 | 2,033,687 | 1,335,025 | 19,698 |
| Business deductions, total [1,2] | 172,534 | * 213,955 | 3,768,048 | 4,568,808 | 35,258,452 | 15,806,311 | 368,018 |
| Cost of sales and operations, total | * 17,183 | * 5,338 | 1,707,755 | 1,305,158 | 8,145,829 | 2,486,662 | 52,622 |
| Inventory, beginning of year | 0 | * 1,835 | 124,704 | 69,361 | 312,508 | 111,379 | * 2,791 |
| Cost of labor | * 8,171 | * 4,978 | 133,180 | 423,214 | 1,029,486 | 674,601 | * 19,970 |
| Purchases | * 248 | * 151 | 1,016,085 | 527,139 | 4,082,006 | 831,443 | * 6,906 |
| Materials and supplies | * 1,571 | 0 | 213,688 | 126,085 | 1,187,895 | 402,367 | * 16,076 |
| Other costs | * 7,198 | 0 | 358,700 | 227,763 | 1,907,790 | 571,652 | * 10,177 |
| Inventory, end of year | * 5 | * 1,626 | 138,603 | 68,405 | 373,857 | 104,780 | * 3,298 |
| Advertising expenses | * 2,542 | * 231 | 51,835 | 144,536 | 557,023 | 210,047 | 12,223 |
| Car and truck expenses | * 21,382 | * 44,874 | 226,215 | 294,933 | 2,740,599 | 1,445,380 | 24,357 |
| Commissions | * 66 | * 21 | 31,844 | 59,353 | 551,633 | 304,732 | * 3,048 |
| Contract labor | * 623 | * 92,376 | 177,854 | 397,224 | 2,521,689 | 1,495,820 | 34,857 |
| Depletion | 0 | 0 | * 27 | * 11 | 9,805 | 7,591 | 0 |
| Depreciation | * 7,980 | * 4,158 | 101,322 | 146,488 | 1,308,763 | 572,022 | 16,979 |
| Employee benefit programs | * 4,973 | * 73 | 4,790 | 40,370 | 188,248 | 67,086 | 7,433 |
| Insurance | * 7,486 | * 3,565 | 25,772 | 32,270 | 414,083 | 172,048 | 4,858 |
| Legal and professional services | * 1,478 | * 1,785 | 50,316 | 77,987 | 864,895 | 543,301 | 18,374 |
| Meals and entertainment deducted | * 561 | * 563 | 37,244 | 59,230 | 587,499 | 372,883 | 7,187 |
| Mortgage interest | 0 | * 22 | * 1,284 | * 3,228 | 61,751 | 29,092 | * 885 |
| Other interest paid on business indebtedness | * 4,116 | * 58 | 15,421 | 10,169 | 212,202 | 111,330 | * 602 |
| Office expenses | * 3,499 | * 178 | 54,900 | 62,951 | 771,134 | 419,071 | 14,411 |
| Pension and profit-sharing plans | * 49 | * 366 | * 587 | 5,839 | 110,066 | 80,900 | * 1,336 |
| Rent paid on machinery and equipment | * 649 | * 4 | 29,519 | 10,782 | 290,048 | 105,752 | * 4,282 |
| Rent paid on other business property | * 3,352 | * 883 | 101,529 | 102,437 | 1,036,397 | 458,003 | 10,283 |
| Repairs | * 1,497 | * 1,035 | 13,064 | 28,045 | 289,640 | 113,117 | 2,633 |
| Supplies | * 2,459 | * 1,726 | 128,018 | 147,401 | 1,011,913 | 355,819 | 6,739 |
| Salaries and wages | * 56,004 | * 22,540 | 149,389 | 535,481 | 3,376,811 | 1,139,453 | 56,722 |
| Taxes paid | * 10,961 | * 15,783 | 43,293 | 72,229 | 675,964 | 279,057 | 5,550 |
| Travel | * 5,144 | * 1,374 | 98,910 | 188,342 | 2,076,453 | 1,421,514 | 31,861 |
| Utilities | * 7,026 | * 4,732 | 127,435 | 146,603 | 1,243,632 | 626,046 | 13,589 |
| Other business deductions | * 8,929 | * 9,794 | 364,839 | 553,234 | 4,928,685 | 2,327,005 | 28,248 |
| Home office business deductions, total | * 3,975 | * 2,477 | 217,984 | 116,062 | 1,159,990 | 600,040 | 8,350 |
| Depreciation, Form 8829 [3] | * 910 | * 617 | 15,619 | 17,797 | 145,216 | 86,236 | 2,220 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | * 1 | 0 | * 8 | * 8 | 0 |
| Net income [1,2] | 115,352 | * 37,268 | 2,629,111 | 5,557,193 | 44,224,131 | 28,029,190 | 639,538 |
| Returns with Schedule C-EZ: <br> Number of returns | * 5,131 | * 299 | 29,225 | 52,326 | 274,856 | 126,317 | 6,471 |
| Business receipts | * 17,233 | * 1,035 | 350,455 | 674,468 | 3,600,856 | 2,153,482 | 115,091 |
| Business deductions | * 2,919 | * 271 | 40,075 | 45,986 | 310,153 | 174,444 | * 927 |
| Net income | * 14,314 | * 764 | 310,380 | 628,482 | 3,290,703 | 1,979,039 | 114,164 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Net income status, item} \& \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Professional, scientific, and technical
services-continued Other professional, scientific, and technical \begin{tabular}{c} 
services-continued
\end{tabular}}} \& \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Administrative and support and waste management and remediation services}} \& \multirow[t]{2}{*}{Educational services} \\
\hline \& \& \& \& \& \& \& \\
\hline \& Advertising and related services \& Market research and public opinion polling \& Other miscellaneous services \& Total \& Administrative and support services \& Waste management and remediation services \& Total \\
\hline \& (107) \& \multirow[t]{2}{*}{(108)

30,621} \& \multirow[t]{2}{*}{(109)

656,516} \& (110) \& \multirow[t]{2}{*}{(111)

$2,505,307$} \& \multirow[t]{2}{*}{(112)

15,394} \& (113) <br>

\hline | BUSINESSES WITH AND WITHOUT NET INCOME |
| :--- |
| Number of returns [1] | \& 128,110 \& \& \& 2,520,702 \& \& \& \multirow[t]{2}{*}{r 708,012} <br>

\hline Business receipts, total [1,2] \& 7,355,100 \& 806,289 \& 29,991,055 \& 69,315,652 \& 67,438,150 \& 1,877,502 \& <br>

\hline Income from sales and operations [1] \& 7,183,054 \& 783,908 \& 29,456,102 \& 68,322,127 \& 66,449,923 \& 1,872,203 \& $$
\begin{aligned}
& 10,877,777 \\
& \hline 10,771,826
\end{aligned}
$$ <br>

\hline Other business income (loss) [1] \& 172,046 \& 22,381 \& 534,954 \& 993,525 \& 988,226 \& 5,299 \& $$
\begin{array}{r}
10,771,826 \\
105,951 \\
\hline
\end{array}
$$ <br>

\hline Business deductions, total [1,2] \& 5,234,084 \& 527,807 \& 18,553,178 \& 47,324,668 \& 45,654,280 \& 1,670,389 \& 6,807,750 <br>
\hline Cost of sales and operations, total \& 2,199,318 \& 127,731 \& 4,193,643 \& 12,362,190 \& 11,938,042 \& 424,149 \& 665,150 <br>
\hline Inventory, beginning of year \& 48,378 \& * 20,095 \& 206,004 \& 360,917 \& 338,562 \& 22,354 \& 73,800 <br>
\hline Cost of labor \& 50,488 \& 0 \& 327,805 \& 1,954,835 \& 1,897,534 \& 57,300 \& 160,195 <br>
\hline Purchases \& 1,301,491 \& * 9,126 \& 2,446,901 \& 5,607,307 \& 5,373,320 \& 233,987 \& 160,164 <br>
\hline Materials and supplies \& 249,194 \& * 12,635 \& 582,762 \& 2,289,929 \& 2,280,860 \& * 9,068 \& 121,184 <br>
\hline Other costs \& 643,205 \& * 109,122 \& 864,771 \& 2,489,992 \& 2,365,247 \& 124,745 \& 214,603 <br>
\hline Inventory, end of year \& 93,437 \& * 23,246 \& 234,600 \& 340,789 \& 317,482 \& 23,307 \& 64,796 <br>
\hline Advertising expenses \& 104,114 \& 6,117 \& 339,697 \& 645,248 \& 630,766 \& 14,482 \& 200,948 <br>
\hline Car and truck expenses \& 344,353 \& 53,645 \& 1,300,887 \& 6,440,633 \& 6,366,612 \& 74,021 \& 838,379 <br>
\hline Commissions \& 56,563 \& * 7,291 \& 230,036 \& 483,917 \& 477,834 \& * 6,083 \& 53,717 <br>
\hline Contract labor \& 425,181 \& 15,190 \& 736,883 \& 3,440,705 \& 3,428,929 \& 11,776 \& 261,592 <br>
\hline Depletion \& 0 \& \& 2,663 \& 11,452 \& 11,097 \& * 355 \& * 40 <br>
\hline Depreciation \& 89,943 \& 10,255 \& 1,011,552 \& 2,087,232 \& 1,934,215 \& 153,017 \& 230,966 <br>
\hline Employee benefit programs \& 12,439 \& 37,203 \& 111,476 \& 131,586 \& 119,485 \& 12,101 \& 7,408 <br>
\hline Insurance \& 40,790 \& 2,432 \& 245,969 \& 1,086,070 \& 1,034,194 \& 51,876 \& 88,868 <br>
\hline Legal and professional services \& 60,892 \& 17,549 \& 354,504 \& 518,965 \& 499,892 \& 19,072 \& 133,733 <br>
\hline Meals and entertainment deducted \& 62,548 \& 6,356 \& 203,174 \& 369,782 \& 359,010 \& 10,771 \& 113,959 <br>
\hline Mortgage interest \& 9,498 \& * 3 \& 30,729 \& 137,752 \& 120,906 \& 16,846 \& 36,286 <br>
\hline Other interest paid on business indebtedness \& 29,542 \& * 4,982 \& 99,143 \& 276,222 \& 267,314 \& 8,908 \& 21,815 <br>
\hline Office expenses \& 66,833 \& 12,220 \& 374,651 \& 645,621 \& 631,824 \& 13,798 \& 169,685 <br>
\hline Pension and profit-sharing plans \& 1,293 \& * 2,927 \& 26,024 \& 18,425 \& 17,586 \& * 839 \& 3,863 <br>
\hline Rent paid on machinery and equipment \& 22,395 \& 20,473 \& 181,996 \& 381,734 \& 368,084 \& 13,651 \& 84,735 <br>
\hline Rent paid on other business property \& 139,134 \& 7,287 \& 632,664 \& 735,411 \& 704,992 \& 30,420 \& 627,778 <br>
\hline Repairs \& 18,923 \& 4,802 \& 221,050 \& 1,064,363 \& 934,044 \& 130,319 \& 118,434 <br>
\hline Supplies \& 64,212 \& 6,974 \& 734,241 \& 2,519,150 \& 2,469,632 \& 49,518 \& 424,777 <br>
\hline Salaries and wages \& 391,676 \& 78,444 \& 2,168,878 \& 4,565,645 \& 4,349,004 \& 216,641 \& 410,906 <br>
\hline Taxes paid \& 55,160 \& 11,095 \& 391,633 \& 795,057 \& 750,557 \& 44,500 \& 113,326 <br>
\hline Travel \& 120,857 \& 11,281 \& 640,620 \& 672,122 \& 661,773 \& 10,349 \& 334,033 <br>
\hline Utilities \& 144,172 \& 19,655 \& 642,331 \& 1,628,697 \& 1,604,533 \& 24,164 \& 346,095 <br>
\hline Other business expenses \& 639,471 \& 57,605 \& 3,123,612 \& 5,307,880 \& 4,976,082 \& 331,798 \& 1,167,649 <br>
\hline Home office business deductions, total \& 132,360 \& 6,292 \& 496,969 \& 607,709 \& 606,776 \& * 933 \& 296,660 <br>
\hline Depreciation, Form 8829 [3] \& 14,851 \& 1,145 \& 63,700 \& 67,097 \& 67,041 \& * 56 \& 37,758 <br>
\hline Casualty loss, Form 8829 [3] \& 0 \& 0 \& 0 \& 0 \& \multirow[b]{2}{*}{* 45} \& 0 \& 0 <br>
\hline Carryover of excess-casualty losses and depreciation, Form 8829 [3] \& 0 \& 0 \& 0 \& * 45 \& \& 0 \& 0 <br>
\hline Net income less deficit [1,2] \& 2,136,543 \& 278,257 \& 11,458,650 \& 22,048,434 \& 21,841,309 \& 207,125 \& 4,088,697 <br>
\hline Net income [1,2] \& 2,422,264 \& 345,511 \& 12,787,628 \& 25,084,014 \& 24,798,674 \& 285,340 \& 4,744,706 <br>
\hline Deficit [2] \& 285,721 \& 67,254 \& 1,328,977 \& 3,035,580 \& 2,957,365 \& 78,215 \& 656,009 <br>
\hline
\end{tabular}

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Net income status, item} \& \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Professional, scientific, and technical
services-continued Other professional, scientific, and technical}} \& \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Administrative and support and waste management and remediation services}} \& \multirow[t]{2}{*}{Educational services} <br>
\hline \& \& \& \& \& \& \& <br>
\hline \& Advertising and related services \& Market research and public opinion polling \& Other miscellaneous services \& Total \& Administrative and support services \& Waste management and remediation services \& Total <br>
\hline \& (107) \& \multirow[t]{2}{*}{(108)

20,592} \& \multirow[t]{2}{*}{(109)

476,446} \& (110) \& (111) \& (112) \& (113) <br>

\hline | buSinesses with net income |
| :--- |
| Number of returns [1] | \& 90,606 \& \& \& 2,102,839 \& 2,090,641 \& 12,198 \& 562,096 <br>

\hline Business receipts, total [1,2] \& 6,517,824 \& 731,714 \& 27,390,651 \& 61,587,391 \& 60,117,687 \& 1,469,704 \& 9,669,166 <br>
\hline Income from sales and operations [1] \& 6,345,987 \& 709,778 \& 26,905,458 \& 60,756,984 \& 59,291,585 \& 1,465,399 \& 9,594,455 <br>
\hline Other business income \& 171,837 \& * 21,935 \& 485,193 \& 830,407 \& 826,102 \& 4,304 \& 74,711 <br>
\hline Business deductions, total [1,2] \& 4,095,412 \& 386,202 \& 14,602,509 \& 36,507,623 \& 35,323,260 \& 1,184,363 \& 4,924,520 <br>
\hline Cost of sales and operations, total \& 1,865,675 \& 127,717 \& 3,613,152 \& 10,149,285 \& 9,879,291 \& 269,994 \& 424,972 <br>
\hline Inventory, beginning of year \& 26,093 \& * 20,095 \& 152,152 \& 267,120 \& 254,806 \& * 12,313 \& 70,666 <br>
\hline Cost of labor \& 48,400 \& 0 \& 286,514 \& 1,579,749 \& 1,549,265 \& * 30,484 \& 128,623 <br>
\hline Purchases \& 1,238,822 \& * 9,112 \& 1,995,723 \& 4,585,976 \& 4,441,927 \& 144,049 \& 144,039 <br>
\hline Materials and supplies \& 243,278 \& * 12,635 \& 513,539 \& 2,164,483 \& 2,163,098 \& * 1,386 \& 47,401 <br>
\hline Other costs \& 385,050 \& * 109,122 \& 831,789 \& 1,804,618 \& 1,712,493 \& 92,125 \& 96,503 <br>
\hline Inventory, end of year \& 75,968 \& * 23,246 \& 166,565 \& 252,661 \& 242,298 \& * 10,363 \& 62,260 <br>
\hline Advertising expenses \& 72,400 \& 5,033 \& 257,320 \& 458,392 \& 445,696 \& 12,696 \& 170,442 <br>
\hline Car and truck expenses \& 236,652 \& 16,744 \& 1,017,466 \& 4,978,277 \& 4,914,255 \& 64,021 \& 581,576 <br>
\hline Commissions \& 54,441 \& * 3,505 \& 185,908 \& 436,629 \& 430,703 \& * 5,926 \& 48,759 <br>
\hline Contract labor \& 316,910 \& 15,040 \& 659,062 \& 2,966,087 \& 2,956,356 \& 9,730 \& 229,039 <br>
\hline Depletion \& 0 \& 0 \& 2,214 \& 7,153 \& 7,153 \& 0 \& * 28 <br>
\hline Depreciation \& 74,332 \& 7,468 \& 637,963 \& 1,354,567 \& 1,264,815 \& 89,752 \& 144,988 <br>
\hline Employee benefit programs \& 10,056 \& 7,615 \& 96,057 \& 102,087 \& 92,950 \& 9,137 \& 5,966 <br>
\hline Insurance \& 35,914 \& 1,889 \& 199,374 \& 825,505 \& 784,233 \& 41,272 \& 65,525 <br>
\hline Legal and professional services \& 37,233 \& 15,419 \& 250,568 \& 385,311 \& 372,383 \& 12,928 \& 97,364 <br>
\hline Meals and entertainment deducted \& 40,285 \& 3,487 \& 163,658 \& 274,896 \& 265,120 \& 9,776 \& 75,634 <br>
\hline Mortgage interest \& 6,958 \& 0 \& 24,817 \& 96,468 \& 84,762 \& * 11,706 \& 22,758 <br>
\hline Other interest paid on business indebtedness \& 24,594 \& * 4,982 \& 70,694 \& 192,500 \& 186,561 \& 5,938 \& 14,367 <br>
\hline Office expenses \& 48,848 \& 4,928 \& 283,875 \& 457,672 \& 445,887 \& 11,785 \& 121,728 <br>
\hline Pension and profit-sharing plans \& 1,265 \& * 2,924 \& 23,641 \& 15,772 \& 14,933 \& * 839 \& 3,213 <br>
\hline Rent paid on machinery and equipment \& 14,549 \& * 10,661 \& 154,804 \& 255,262 \& 242,732 \& 12,530 \& 63,561 <br>
\hline Rent paid on other business property \& 85,595 \& 4,945 \& 477,571 \& 540,318 \& 513,745 \& 26,573 \& 469,932 <br>
\hline Repairs \& 11,808 \& 2,420 \& 159,661 \& 735,010 \& 627,315 \& 107,695 \& 75,042 <br>
\hline Supplies \& 45,201 \& 5,030 \& 599,123 \& 1,946,417 \& 1,907,722 \& 38,695 \& 309,550 <br>
\hline Salaries and wages \& 299,537 \& 71,421 \& 1,809,679 \& 3,322,312 \& 3,172,384 \& 149,928 \& 327,647 <br>
\hline Taxes paid \& 45,805 \& 10,450 \& 335,102 \& 625,012 \& 591,473 \& 33,539 \& 91,143 <br>
\hline Travel \& 105,660 \& 8,749 \& 508,669 \& 455,204 \& 446,882 \& 8,322 \& 235,092 <br>
\hline Utilities \& 104,147 \& 12,192 \& 487,658 \& 1,203,554 \& 1,183,454 \& 20,101 \& 226,977 <br>
\hline Other business deductions \& 442,461 \& 39,157 \& 2,091,814 \& 3,848,720 \& 3,618,171 \& 230,549 \& 850,997 <br>
\hline Home office business deductions, total \& 112,665 \& 4,428 \& 434,507 \& 484,612 \& 483,678 \& * 933 \& 211,270 <br>
\hline Depreciation, Form 8829 [3] \& 12,467 \& * 852 \& 43,442 \& 47,463 \& 47,407 \& * 56 \& 21,406 <br>
\hline Casualty loss, Form 8829 [3] \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 <br>
\hline Excess-casualty depreciations, Form 8829 [3] \& 0 \& 0 \& 0 \& * 45 \& * 45 \& 0 \& 0 <br>
\hline Net income [1,2] \& 2,422,264 \& 345,511 \& 12,787,628 \& 25,084,014 \& 24,798,674 \& 285,340 \& 4,744,706 <br>

\hline | Returns with Schedule C-EZ: |
| :--- |
| Number of returns | \& 15,588 \& 8,044 \& 118,435 \& 758,092 \& 754,998 \& * 3,094 \& 212,832 <br>

\hline Business receipts \& 101,811 \& 77,679 \& 1,152,793 \& 5,967,146 \& 5,941,037 \& * 26,109 \& 984,333 <br>
\hline Business deductions \& 10,099 \& * 560 \& 124,124 \& 655,423 \& 653,532 \& * 1,891 \& 129,843 <br>
\hline Net income \& 91,713 \& 77,119 \& 1,028,669 \& 5,311,723 \& 5,287,505 \& * 24,218 \& 854,489 <br>
\hline
\end{tabular}

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Ambulatory health care services |  |  |  |  |  |
|  |  | Total | Offices of physicians (except mental health specialists) | Offices of physicians, mental health specialists | Offices of dentists | Offices of chiropractors | $\begin{gathered} \text { Offices } \\ \text { of } \\ \text { optometrists } \end{gathered}$ |
|  | (114) | (115) | (116) | (117) | (118) | (119) | (120) |
| NET INCOME <br> Number of returns [1] | 2,189,006 | 1,118,168 | 188,183 | 30,866 | 74,757 | 39,606 | 18,015 |
| Business receipts, total [1,2] | 122,333,143 | 100,239,487 | 32,888,470 | 3,359,207 | 27,207,481 | 5,092,814 | 4,157,566 |
| Income from sales and operations [1] | 120,315,735 | 98,716,933 | 32,047,896 | 3,224,994 | 27,098,095 | 5,045,950 | 4,106,559 |
| Other business income (loss) [1] | 2,017,408 | 1,522,554 | 840,574 | 134,213 | 109,385 | 46,864 | 51,007 |
| Business deductions, total [1,2] | 72,830,913 | 59,013,273 | 16,983,274 | 1,487,405 | 18,055,458 | 3,289,978 | 2,981,458 |
| Cost of sales and operations, total | 6,275,830 | 5,553,068 | 1,224,879 | 48,634 | 1,548,131 | 219,944 | 794,674 |
| Inventory, beginning of year | 309,202 | 286,219 | 54,317 | * 11,261 | 13,029 | * 4,151 | 93,630 |
| Cost of labor | 1,176,815 | 1,014,364 | 51,963 | * 21,620 | 275,011 | * 7,182 | * 10,330 |
| Purchases | 1,905,061 | 1,733,632 | 265,489 | * 1,722 | 190,371 | 161,716 | 585,646 |
| Materials and supplies | 1,100,475 | 1,017,358 | 330,696 | * 3,589 | 345,587 | * 12,774 | 120,353 |
| Other costs | 2,123,313 | 1,820,128 | 596,838 | * 21,094 | 741,092 | 45,148 | 80,472 |
| Inventory, end of year | 339,037 | 318,632 | 74,424 | * 10,653 | 16,958 | * 11,028 | 95,757 |
| Advertising expenses | 1,178,179 | 1,041,372 | 198,912 | 14,846 | 353,828 | 161,048 | 47,294 |
| Car and truck expenses | 3,773,930 | 2,700,572 | 398,282 | 82,456 | 180,776 | 82,558 | 56,549 |
| Commissions | 415,873 | 355,702 | 121,431 | * 10,153 | 77,497 | 5,921 | * 1,873 |
| Contract labor | 2,561,438 | 2,142,753 | 695,291 | 93,099 | 408,686 | 152,510 | 63,041 |
| Depletion | 5,395 | 5,116 | 2,917 | 0 | * 1,027 | 0 | * 261 |
| Depreciation | 2,454,133 | 2,016,730 | 505,006 | 37,576 | 875,416 | 122,269 | 116,104 |
| Employee benefit programs | 669,556 | 586,930 | 236,971 | 5,115 | 187,605 | 27,279 | 36,364 |
| Insurance | 2,160,262 | 1,910,670 | 905,335 | 65,607 | 381,702 | 100,889 | 40,577 |
| Legal and professional services | 1,429,660 | 1,278,255 | 440,983 | 53,932 | 256,202 | 84,427 | 37,758 |
| Meals and entertainment deducted | 1,181,555 | 386,911 | 86,995 | 14,476 | 63,189 | 32,568 | 9,301 |
| Mortgage interest | 349,278 | 227,104 | 33,761 | * 2,859 | 110,953 | 35,682 | 3,451 |
| Other interest paid on business indebtedness | 515,360 | 448,182 | 89,205 | 5,464 | 213,954 | 17,745 | 23,790 |
| Office expenses | 1,843,026 | 1,639,432 | 432,616 | 72,609 | 435,235 | 150,515 | 73,983 |
| Pension and profit-sharing plans | 391,483 | 386,784 | 168,445 | 8,009 | 172,710 | 5,055 | 8,749 |
| Rent paid on machinery and equipment | 636,813 | 512,609 | 169,905 | 8,522 | 86,962 | 46,695 | 12,735 |
| Rent paid on other business property | 5,452,944 | 4,719,160 | 1,372,723 | 221,554 | 1,115,015 | 489,495 | 273,163 |
| Repairs | 984,195 | 697,324 | 178,365 | 13,391 | 248,057 | 50,854 | 21,657 |
| Supplies | 4,323,740 | 3,418,825 | 1,015,568 | 38,189 | 1,377,995 | 243,543 | 69,601 |
| Salaries and wages | 17,043,803 | 14,487,145 | 4,205,075 | 211,081 | 6,082,280 | 563,879 | 758,749 |
| Taxes paid | 2,344,538 | 1,933,855 | 543,752 | 40,902 | 737,006 | 88,752 | 101,618 |
| Travel | 1,046,572 | 869,107 | 246,647 | 69,206 | 99,706 | 53,573 | 16,608 |
| Utilities | 2,510,516 | 1,789,418 | 415,227 | 65,166 | 435,005 | 145,050 | 68,195 |
| Other business expenses | 11,570,414 | 9,400,613 | 3,224,011 | 272,929 | 2,578,515 | 387,158 | 342,656 |
| Home office business deductions, total | 1,472,605 | 407,710 | 67,656 | 31,477 | 25,295 | 22,538 | * 1,005 |
| Depreciation, Form 8829 [3] | 164,524 | 46,067 | 11,943 | 3,056 | 2,332 | * 1,813 | * 232 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | * 3,521 | * 3,521 | * 3,516 | * 5 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 49,670,939 | 41,376,560 | 15,905,859 | 1,871,803 | 9,156,089 | 1,802,837 | 1,185,827 |
| Net income [1,2] | 52,336,004 | 43,171,004 | 16,210,672 | 1,888,793 | 9,285,815 | 1,834,955 | 1,199,829 |
| Deficit [2] | 2,665,065 | 1,794,444 | 304,813 | 16,990 | 129,726 | 32,118 | 14,001 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Net income status, item} \& \multicolumn{7}{|c|}{Health care and social assistance} <br>
\hline \& \multirow[b]{2}{*}{Total} \& \multicolumn{6}{|c|}{Ambulatory health care services} <br>
\hline \& \& Total \& Offices of physicians (except mental health specialists) \& Offices of physicians, mental health specialists \& Offices
of
dentists \& Offices of chiropractors \& $$
\begin{gathered}
\text { Offices } \\
\text { of } \\
\text { optometrists }
\end{gathered}
$$ <br>
\hline \& (114) \& (115) \& \multirow[t]{2}{*}{(116)

150,794} \& (117) \& (118) \& (119) \& (120) <br>

\hline | BUSINESSES WITH NET INCOME |
| :--- |
| Number of returns [1] | \& 1,831,747 \& 905,614 \& \& 27,581 \& 67,151 \& 33,890 \& 16,567 <br>

\hline Business receipts, total [1,2] \& 113,814,133 \& 94,354,536 \& 31,205,866 \& 3,281,441 \& 26,387,809 \& 4,712,669 \& 3,918,921 <br>
\hline Income from sales and operations [1] \& 112,014,363 \& 93,005,763 \& 30,453,969 \& 3,152,825 \& 26,300,802 \& 4,665,852 \& 3,868,077 <br>
\hline Other business income \& 1,799,770 \& 1,348,772 \& 751,897 \& 128,616 \& 87,007 \& 46,817 \& 50,844 <br>
\hline Business deductions, total [1,2] \& 61,483,584 \& 51,189,079 \& 14,995,357 \& 1,392,647 \& 17,106,035 \& 2,877,714 \& 2,719,092 <br>
\hline Cost of sales and operations, total \& 5,017,927 \& 4,431,151 \& 1,049,197 \& * 31,754 \& 1,466,627 \& 137,642 \& 735,565 <br>
\hline Inventory, beginning of year \& 258,291 \& 238,276 \& 45,100 \& * 10,858 \& 13,029 \& * 3,795 \& 84,514 <br>
\hline Cost of labor \& 799,883 \& 678,271 \& 51,311 \& * 21,620 \& 233,163 \& * 7,182 \& * 10,213 <br>
\hline Purchases \& 1,486,426 \& 1,348,256 \& 228,507 \& * 1,722 \& 183,101 \& 80,608 \& 546,130 <br>
\hline Materials and supplies \& 1,046,203 \& 987,814 \& 328,645 \& * 3,589 \& 336,759 \& * 12,739 \& 120,237 <br>
\hline Other costs \& 1,720,872 \& 1,453,166 \& 461,238 \& * 4,254 \& 717,534 \& 42,672 \& 65,023 <br>
\hline Inventory, end of year \& 293,748 \& 274,632 \& 65,602 \& * 10,290 \& 16,958 \& * 9,355 \& 90,551 <br>
\hline Advertising expenses \& 950,906 \& 875,363 \& 172,882 \& 14,539 \& 326,677 \& 145,128 \& 40,736 <br>
\hline Car and truck expenses \& 2,812,414 \& 2,031,871 \& 361,064 \& 81,449 \& 178,156 \& 77,908 \& 54,822 <br>
\hline Commissions \& 318,426 \& 262,033 \& 83,565 \& * 10,153 \& 76,220 \& 5,822 \& * 1,873 <br>
\hline Contract labor \& 2,181,071 \& 1,847,041 \& 528,749 \& 92,812 \& 377,615 \& 107,745 \& 62,337 <br>
\hline Depletion \& 5,392 \& 5,113 \& 2,917 \& 0 \& * 1,027 \& 0 \& * 261 <br>
\hline Depreciation \& 2,072,195 \& 1,817,572 \& 433,685 \& 35,075 \& 826,621 \& 108,347 \& 112,148 <br>
\hline Employee benefit programs \& 611,936 \& 555,620 \& 229,282 \& 3,787 \& 181,057 \& 27,192 \& 33,158 <br>
\hline Insurance \& 1,914,612 \& 1,724,385 \& 847,426 \& 61,366 \& 372,768 \& 87,742 \& 37,287 <br>
\hline Legal and professional services \& 1,186,688 \& 1,073,380 \& 364,636 \& 47,868 \& 245,738 \& 74,407 \& 36,545 <br>
\hline Meals and entertainment deducted \& 992,403 \& 329,580 \& 76,232 \& 13,750 \& 61,667 \& 31,549 \& 9,136 <br>
\hline Mortgage interest \& 280,810 \& 206,823 \& 31,803 \& * 2,859 \& 103,606 \& 34,064 \& 3,447 <br>
\hline Other interest paid on business indebtedness \& 409,011 \& 372,892 \& 69,167 \& 5,178 \& 204,959 \& 16,586 \& 19,765 <br>
\hline Office expenses \& 1,583,252 \& 1,434,917 \& 402,356 \& 70,682 \& 425,620 \& 136,669 \& 60,674 <br>
\hline Pension and profit-sharing plans \& 382,927 \& 380,373 \& 166,427 \& 8,009 \& 170,780 \& 5,018 \& 8,749 <br>
\hline Rent paid on machinery and equipment \& 519,993 \& 434,226 \& 139,904 \& 8,522 \& 80,971 \& 37,314 \& 12,230 <br>
\hline Rent paid on other business property \& 4,797,069 \& 4,222,351 \& 1,258,147 \& 208,395 \& 1,065,349 \& 450,486 \& 232,997 <br>
\hline Repairs \& 794,887 \& 603,647 \& 163,439 \& 13,374 \& 240,983 \& 47,420 \& 20,475 <br>
\hline Supplies \& 3,758,652 \& 3,113,184 \& 948,955 \& 37,692 \& 1,326,425 \& 220,808 \& 67,289 <br>
\hline Salaries and wages \& 15,259,829 \& 13,392,004 \& 3,936,239 \& 200,910 \& 5,840,464 \& 503,997 \& 687,099 <br>
\hline Taxes paid \& 2,062,439 \& 1,757,665 \& 509,758 \& 37,181 \& 714,684 \& 80,226 \& 93,266 <br>
\hline Travel \& 877,462 \& 739,595 \& 210,059 \& 66,851 \& 92,653 \& 51,142 \& 14,794 <br>
\hline Utilities \& 2,078,793 \& 1,567,069 \& 373,076 \& 63,089 \& 424,164 \& 129,842 \& 64,122 <br>
\hline Other business deductions \& 9,092,821 \& 7,541,329 \& 2,572,858 \& 247,109 \& 2,273,245 \& 338,092 \& 307,675 <br>
\hline Home office business deductions, total \& 1,282,114 \& 372,230 \& 60,214 \& 30,088 \& 25,247 \& 22,538 \& * 941 <br>
\hline Depreciation, Form 8829 [3] \& 127,881 \& 40,162 \& 9,503 \& 3,048 \& 2,302 \& * 1,812 \& * 230 <br>
\hline Casualty loss, Form 8829 [3] \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 <br>
\hline Excess-casualty depreciations, Form 8829 [3] \& * 3,518 \& * 3,518 \& * 3,513 \& * 5 \& 0 \& 0 \& 0 <br>
\hline Net income [1,2] \& 52,336,004 \& 43,171,004 \& 16,210,672 \& 1,888,793 \& 9,285,815 \& 1,834,955 \& 1,199,829 <br>
\hline Returns with Schedule C-EZ: Number of returns \& 592,808 \& 243,907 \& 36,093 \& 3,835 \& 3,358 \& * 1,847 \& 3,572 <br>
\hline Business receipts \& 5,378,241 \& 2,735,238 \& 757,238 \& 27,160 \& 41,125 \& * 2,685 \& 55,509 <br>
\hline Business deductions \& 453,029 \& 231,949 \& 42,052 \& 5,315 \& 3,690 \& * 1,247 \& * 3,028 <br>
\hline Net income \& 4,925,213 \& 2,503,290 \& 715,186 \& 21,845 \& 37,434 \& * 1,437 \& * 52,481 <br>
\hline
\end{tabular}

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance - continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ambulatory health care services-continued |  |  |  |  |  | Hospitals |
|  | Offices of mental health practitioners and social therapists | Offices of podiatrists | Outpatient care centers and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance services, blood, organ banks) |  |
|       <br> 121$)$ $(122)$ $(123)$ $(124)$ $(125)$ $(126)$ |  |  |  |  |  |  |  |
| BUSINESSES WITH AND WITHOUT NET INCOME |  |  |  |  |  |  |  |
| Business receipts, total [1,2] | 9,491,310 | 1,519,518 | 6,378,012 | 1,076,219 | 7,164,439 | 1,904,451 | 672,097 |
| Income from sales and operations [1] | 9,361,974 | 1,514,884 | 6,290,592 | 1,076,131 | 7,069,907 | 1,879,950 | 667,820 |
| Other business income (loss) [1] | 129,336 | * 4,634 | 87,420 | * 87 | 94,533 | 24,501 | 4,277 |
| Business deductions, total [1,2] | 4,996,474 | 980,806 | 3,852,790 | 731,836 | 4,578,019 | 1,075,777 | 331,994 |
| Cost of sales and operations, total | 411,673 | 18,721 | 469,608 | 64,773 | 641,902 | 110,129 | * 21,659 |
| Inventory, beginning of year | 54,062 | 0 | 18,143 | * 16,341 | * 15,286 | * 6,000 | * 1 |
| Cost of labor | * 208,318 | * 2,523 | 80,975 | * 764 | 354,052 | * 1,625 | 0 |
| Purchases | 156,295 | * 113 | 115,822 | * 7,085 | 180,377 | * 68,994 | * 23,123 |
| Materials and supplies | 25,327 | * 10,731 | 128,855 | * 18,325 | 16,418 | * 4,703 | * 2,414 |
| Other costs | 22,004 | * 5,353 | 145,911 | 38,443 | 89,446 | 34,326 | * 35 |
| Inventory, end of year | 54,334 | 0 | 20,097 | * 16,186 | * 13,677 | * 5,519 | * 3,914 |
| Advertising expenses | 82,148 | 23,401 | 82,732 | 7,257 | 60,044 | 9,862 | 1,365 |
| Car and truck expenses | 562,895 | 20,120 | 409,540 | 57,098 | 767,998 | 82,302 | 7,587 |
| Commissions | 9,672 | * 1,627 | 19,936 | * 13,878 | 70,610 | * 23,104 | * 212 |
| Contract labor | 272,374 | 19,348 | 154,516 | 60,508 | 172,641 | 50,739 | 9,858 |
| Depletion | * 9 | 0 | * 899 | * 3 | 0 | 0 | * [4] |
| Depreciation | 123,980 | 29,270 | 113,288 | 20,158 | 43,266 | 30,397 | 9,157 |
| Employee benefit programs | 28,282 | 6,480 | 27,257 | 6,975 | 18,654 | 5,949 | * 5,898 |
| Insurance | 113,068 | 59,858 | 111,984 | 23,525 | 87,848 | 20,276 | 8,365 |
| Legal and professional services | 153,995 | 26,798 | 84,658 | 55,526 | 61,557 | 22,419 | 8,196 |
| Meals and entertainment deducted | 60,490 | 5,973 | 44,130 | 2,324 | 50,623 | 16,841 | 2,540 |
| Mortgage interest | 3,090 | * 13 | 7,595 | * 1,073 | 27,407 | * 1,221 | * 313 |
| Other interest paid on business indebtedness | 16,310 | 6,435 | 13,354 | 9,176 | 48,222 | 4,526 | 3,451 |
| Office expenses | 220,952 | 49,120 | 98,974 | 8,086 | 72,263 | 25,081 | 1,294 |
| Pension and profit-sharing plans | 7,284 | 3,523 | 9,475 | * 2,653 | * 534 | * 347 | * 65 |
| Rent paid on machinery and equipment | 68,008 | 8,818 | 67,717 | 8,112 | 29,640 | 5,495 | * 1,090 |
| Rent paid on other business property | 643,892 | 166,256 | 268,278 | 25,880 | 121,389 | 21,515 | 10,376 |
| Repairs | 46,025 | 11,865 | 48,123 | 9,735 | 54,925 | 14,326 | 1,723 |
| Supplies | 130,963 | 81,826 | 204,235 | 31,356 | 180,753 | 44,796 | 7,346 |
| Salaries and wages | 676,346 | 221,442 | 423,428 | 105,789 | 1,104,978 | 134,098 | 107,754 |
| Taxes paid | 117,300 | 29,482 | 81,236 | 28,252 | 147,800 | 17,756 | 12,834 |
| Travel | 105,012 | 4,027 | 155,352 | 25,022 | 72,002 | 21,949 | 3,881 |
| Utilities | 245,706 | 43,983 | 140,593 | 25,415 | 173,571 | 31,508 | 4,043 |
| Other business expenses | 760,022 | 140,562 | 730,335 | 134,900 | 457,801 | 371,724 | 100,249 |
| Home office business deductions, total | 133,898 | * 1,857 | 63,380 | * 2,536 | 52,973 | 5,094 | * 2,739 |
| Depreciation, Form 8829 [3] | 13,253 | * 804 | 7,287 | 0 | 4,454 | 894 | * 242 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income less deficit [1,2] | 4,596,369 | 538,712 | 2,551,658 | 344,381 | 2,589,506 | 833,518 | 340,103 |
| Net income [1,2] | 4,825,511 | 557,061 | 2,866,388 | 414,660 | 3,187,298 | 900,021 | 355,503 |
| Deficit [2] | 229,143 | * 18,349 | 314,729 | 70,279 | 597,792 | 66,503 | * 15,399 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance - continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ambulatory health care services-continued |  |  |  |  |  | Hospitals |
|  | Offices of mental health practitioners and social therapists | Offices of podiatrists | Outpatient care centers and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance services, blood, organ banks) |  |
| businesses with net income <br> Number of returns [1] | (121) | (122) | (123) | (124) | (125) | (126) | (127) |
|  | 138,975 | 8,099 | 153,877 | 22,637 | 252,926 | 33,117 | 3,971 |
| Business receipts, total [1,2] | 8,849,470 | 1,478,810 | 5,672,958 | 912,296 | 6,227,955 | 1,706,342 | 615,382 |
| Income from sales and operations [1] | 8,773,798 | 1,474,270 | 5,587,327 | 912,215 | 6,133,837 | 1,682,793 | 611,147 |
| Other business income | 75,672 | * 4,540 | 85,631 | * 81 | 94,118 | 23,549 | * 4,235 |
| Business deductions, total [1,2] | 4,023,959 | 921,749 | 2,807,896 | 497,636 | 3,040,656 | 806,338 | 259,879 |
| Cost of sales and operations, total | 293,105 | 18,721 | 324,069 | 37,681 | 258,729 | 78,060 | * 14,244 |
| Inventory, beginning of year | * 31,071 | 0 | 17,697 | * 16,341 | * 11,135 | * 4,738 | * 1 |
| Cost of labor | * 95,610 | * 2,523 | * 52,692 | * 120 | 202,846 | * 991 | 0 |
| Purchases | 156,073 | * 113 | 70,044 | * 5,234 | 12,623 | * 64,099 | * 16,591 |
| Materials and supplies | 20,703 | * 10,731 | 116,638 | * 18,011 | * 15,891 | * 3,871 | * 1,531 |
| Other costs | 21,161 | * 5,353 | 86,512 | * 14,161 | * 25,745 | * 9,512 | * 35 |
| Inventory, end of year | * 31,512 | 0 | 19,515 | * 16,186 | * 9,511 | * 5,151 | * 3,914 |
| Advertising expenses | 66,015 | 21,364 | 44,239 | 3,427 | 35,835 | 4,521 | * 607 |
| Car and truck expenses | 449,228 | 19,959 | 273,843 | 25,268 | 446,397 | 63,776 | 4,398 |
| Commissions | 8,252 | * 3 | 16,745 | * 87 | 36,456 | * 22,857 | * 169 |
| Contract labor | 263,093 | 16,853 | 135,554 | 53,834 | 162,436 | 46,013 | 9,017 |
| Depletion | * 9 | 0 | * 899 | 0 | 0 | 0 | * [4] |
| Depreciation | 110,241 | 28,197 | 87,669 | 12,243 | 36,809 | 26,539 | 7,880 |
| Employee benefit programs | 23,696 | 6,333 | 24,471 | * 5,401 | 16,631 | 4,612 | * 5,556 |
| Insurance | 88,585 | 57,880 | 90,098 | 11,205 | 55,034 | 14,994 | 6,129 |
| Legal and professional services | 120,406 | 21,038 | 60,143 | 37,939 | 46,833 | 17,827 | 8,183 |
| Meals and entertainment deducted | 53,793 | 5,960 | 32,173 | 1,648 | 29,976 | 13,696 | 2,527 |
| Mortgage interest | 2,109 | * 13 | 5,566 | * 105 | 22,865 | * 386 | * 313 |
| Other interest paid on business indebtedness | 9,520 | 6,435 | 8,300 | 7,059 | 24,420 | 1,502 | * 3,326 |
| Office expenses | 178,591 | 33,906 | 65,321 | 4,944 | 39,616 | 16,537 | 1,141 |
| Pension and profit-sharing plans | 7,152 | 3,523 | 7,197 | * 2,653 | * 517 | * 347 | * 45 |
| Rent paid on machinery and equipment | 57,909 | * 7,021 | 64,394 | 6,083 | 15,336 | 4,541 | * 1,087 |
| Rent paid on other business property | 542,922 | 164,133 | 202,863 | 12,928 | 71,968 | 12,163 | * 9,723 |
| Repairs | 29,332 | 9,495 | 31,843 | 6,162 | 29,545 | 11,580 | 1,694 |
| Supplies | 114,882 | 78,112 | 167,225 | 24,089 | 89,062 | 38,645 | 5,229 |
| Salaries and wages | 563,433 | 213,840 | 331,351 | 91,009 | 933,650 | 90,011 | 90,581 |
| Taxes paid | 92,453 | 27,588 | 57,914 | 26,243 | 107,618 | 10,734 | 11,788 |
| Travel | 89,199 | 3,921 | 134,898 | 20,120 | 39,687 | 16,270 | 2,282 |
| Utilities | 209,184 | 43,572 | 111,162 | 21,565 | 107,006 | 20,286 | 3,146 |
| Other business deductions | 529,683 | 132,024 | 453,608 | 81,923 | 323,607 | 281,506 | 68,075 |
| Home office business deductions, total | 118,090 | * 1,857 | 54,446 | * 2,191 | 52,006 | 4,611 | * 2,739 |
| Depreciation, Form 8829 [3] | 12,669 | * 804 | 5,141 | 0 | 4,249 | * 404 | * 242 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 4,825,511 | 557,061 | 2,866,388 | 414,660 | 3,187,298 | 900,021 | 355,503 |
| Returns with Schedule C-EZ: <br> Number of returns | 17,470 | * 1,324 | 55,271 | 8,939 | 99,892 | 12,306 | * 1,979 |
| Business receipts | 189,583 | * 6,455 | 448,816 | 58,380 | 1,042,215 | 106,074 | * 20,653 |
| Business deductions | 22,904 | 0 | 47,743 | * 4,016 | 90,968 | 10,985 | * 645 |
| Net income | 166,679 | * 6,455 | 401,073 | 54,364 | 951,246 | 95,089 | * 20,007 |

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance-continued |  | Arts, entertainment, and recreation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nursing and residential care facilities | Social assistance | Total <br>  <br> 130$)$ | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions | Amusement, gambling, and recreation industries |
|  | (128) | (129) |  | (131) | (132) | (133) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 75,631 | (129) | 1,476,496 |  | 5,202 | - 269,553 |
| Business receipts, total [1,2] | 5,042,287 | 16,379,272 | 36,054,618 | 26,931,184 | 67,563 | 9,055,871 |
| Income from sales and operations [1] | 4,988,008 | 15,942,974 | 34,906,705 | 25,850,445 | 77,864 | 8,978,396 |
| Other business income (loss) [1] | 54,279 | 436,299 | 1,147,913 | 1,080,739 | * -10,301 | 77,475 |
| Business deductions, total [1,2] | 4,261,054 | 9,224,592 | 26,931,696 | 18,374,328 | 29,402 | 8,527,966 |
| Cost of sales and operations, total | 377,382 | 323,721 | 5,183,014 | 2,944,859 | * 8,451 | 2,229,703 |
| Inventory, beginning of year | * 5,334 | 17,649 | 735,549 | 565,843 | * 29,766 | 139,940 |
| Cost of labor | 75,398 | 87,053 | 365,058 | 212,006 | * 5,096 | 147,956 |
| Purchases | 26,043 | 122,263 | 2,310,889 | 1,082,329 | * 7,789 | 1,220,771 |
| Materials and supplies | 9,437 | 71,266 | 582,097 | 431,241 | * 1,012 | 149,844 |
| Other costs | 267,866 | 35,284 | 1,920,809 | 1,189,714 | * 1,126 | 729,970 |
| Inventory, end of year | 6,696 | 9,795 | 731,389 | 536,274 | * 36,338 | 158,777 |
| Advertising expenses | 40,189 | 95,253 | 574,164 | 407,329 | * 852 | 165,983 |
| Car and truck expenses | 213,697 | 852,073 | 2,070,910 | 1,703,150 | * 443 | 367,317 |
| Commissions | 6,961 | 52,998 | 778,910 | 727,734 | * 16 | 51,159 |
| Contract labor | 118,475 | 290,353 | 872,625 | 701,081 | * 343 | 171,201 |
| Depletion | * 278 | * 1 | 392 | 319 | 0 | * 72 |
| Depreciation | 91,007 | 337,240 | 1,636,644 | 1,052,469 | 1,208 | 582,966 |
| Employee benefit programs | 60,289 | 16,439 | 85,893 | 37,221 | * 94 | 48,578 |
| Insurance | 76,973 | 164,253 | 303,551 | 189,302 | * 256 | 113,993 |
| Legal and professional services | 49,286 | 93,922 | 522,223 | 430,195 | 936 | 91,092 |
| Meals and entertainment deducted | 93,287 | 698,817 | 418,013 | 343,674 | 231 | 74,109 |
| Mortgage interest | 55,394 | 66,467 | 85,322 | 38,155 | * 29 | 47,138 |
| Other interest paid on business indebtedness | 24,462 | 39,264 | 175,224 | 83,863 | * 2 | 91,359 |
| Office expenses | 32,476 | 169,823 | 364,699 | 296,308 | 273 | 68,118 |
| Pension and profit-sharing plans | 3,439 | * 1,196 | 21,130 | 13,160 | 0 | 7,970 |
| Rent paid on machinery and equipment | 19,095 | 104,018 | 230,588 | 136,933 | * 155 | 93,499 |
| Rent paid on other business property | 221,019 | 502,389 | 1,236,189 | 719,872 | * 1,354 | 514,963 |
| Repairs | 78,205 | 206,944 | 404,256 | 257,740 | * 393 | 146,124 |
| Supplies | 138,437 | 759,132 | 1,009,487 | 799,336 | * 1,706 | 208,445 |
| Salaries and wages | 1,101,553 | 1,347,351 | 1,533,488 | 725,573 | * 2,474 | 805,442 |
| Taxes paid | 191,219 | 206,630 | 478,385 | 192,356 | * 225 | 285,804 |
| Travel | 28,171 | 145,414 | 1,213,822 | 1,082,970 | 3,216 | 127,636 |
| Utilities | 139,571 | 577,484 | 879,204 | 601,374 | * 1,296 | 276,534 |
| Other business expenses | 994,976 | 1,074,576 | 6,000,887 | 4,150,498 | 1,794 | 1,848,594 |
| Home office business deductions, total | 100,513 | 961,643 | 696,221 | 628,386 | * 82 | 67,753 |
| Depreciation, Form 8829 [3] | 14,076 | 104,139 | 86,214 | 73,222 | * 22 | 12,969 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Carryover of excess-casualty losses and depreciation, Form 8829 [3] | 0 | * [4] | * [4] | * [4] | 0 | * [4] |
| Net income less deficit [1,2] | 785,180 | 7,169,095 | 9,149,614 | 8,548,846 | 38,161 | 562,608 |
| Net income [1,2] | 918,378 | 7,891,119 | 13,010,934 | 11,452,638 | 53,690 | 1,504,606 |
| Deficit [2] | 133,198 | 722,024 | 3,861,320 | 2,903,793 | 15,529 | 941,999 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance-continued |  | Arts, entertainment, and recreation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nursing and residential care facilities | Social assistance | Total | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions | Amusement, gambling, and recreation industries |
|  | (128) | (129) | (130) | (131) | (132) | (133) |
| BUSINESSES WITH NET INCOME Number of returns [1] | 58,831 | 863,331 | 941,464 | 766,701 | 4,098 | 170,664 |
| Business receipts, total [1,2] | 3,947,604 | 14,896,611 | 29,352,185 | 22,929,080 | 63,070 | 6,360,035 |
| Income from sales and operations [1] | 3,921,846 | 14,475,607 | 28,482,702 | 22,107,756 | 62,993 | 6,311,953 |
| Other business income | 25,758 | 421,005 | 869,483 | 821,324 | * 77 | 48,082 |
| Business deductions, total [1,2] | 3,029,133 | 7,005,492 | 16,356,580 | 11,488,256 | * 9,380 | 4,858,944 |
| Cost of sales and operations, total | 332,207 | 240,326 | 3,687,022 | 2,130,807 | * 159 | 1,556,056 |
| Inventory, beginning of year | * 5,206 | 14,808 | 337,418 | 253,972 | 0 | 83,446 |
| Cost of labor | 65,552 | 56,060 | 274,717 | 153,877 | 0 | 120,839 |
| Purchases | 22,672 | 98,908 | 1,816,015 | 889,984 | 0 | 926,030 |
| Materials and supplies | * 2,894 | 53,963 | 279,485 | 164,904 | 0 | 114,580 |
| Other costs | 242,426 | 25,245 | 1,331,075 | 936,003 | * 159 | 394,913 |
| Inventory, end of year | * 6,543 | * 8,659 | 351,687 | 267,934 | 0 | 83,753 |
| Advertising expenses | 23,811 | 51,125 | 286,591 | 202,748 | * 165 | 83,678 |
| Car and truck expenses | 154,667 | 621,479 | 1,135,207 | 953,214 | * 233 | 181,760 |
| Commissions | 6,136 | 50,088 | 639,600 | 606,849 | 0 | 32,751 |
| Contract labor | 77,835 | 247,177 | 593,758 | 466,862 | * 319 | 126,577 |
| Depletion | * 278 | * 1 | 40 | * 23 | 0 | * 18 |
| Depreciation | 62,349 | 184,394 | 761,538 | 539,837 | * 35 | 221,666 |
| Employee benefit programs | 37,223 | 13,536 | 56,579 | 24,814 | 0 | 31,765 |
| Insurance | 56,213 | 127,884 | 168,966 | 107,651 | 0 | 61,315 |
| Legal and professional services | 33,681 | 71,444 | 330,112 | 286,389 | * 166 | 43,556 |
| Meals and entertainment deducted | 64,170 | 596,127 | 239,149 | 213,565 | * 229 | 25,355 |
| Mortgage interest | 31,414 | 42,260 | 38,537 | 27,408 | 0 | 11,129 |
| Other interest paid on business indebtedness | 18,066 | 14,727 | 51,122 | 23,590 | * 1 | 27,531 |
| Office expenses | 21,717 | 125,476 | 218,831 | 182,609 | * 164 | 36,058 |
| Pension and profit-sharing plans | 1,325 | * 1,183 | 10,311 | 9,472 | 0 | * 839 |
| Rent paid on machinery and equipment | 12,763 | 71,918 | 167,637 | 99,511 | * 148 | 67,978 |
| Rent paid on other business property | 160,981 | 404,014 | 763,092 | 461,324 | * 142 | 301,625 |
| Repairs | 48,625 | 140,921 | 177,390 | 115,449 | * 19 | 61,922 |
| Supplies | 98,694 | 541,545 | 522,012 | 425,477 | * 156 | 96,378 |
| Salaries and wages | 758,492 | 1,018,753 | 844,803 | 379,107 | * 130 | 465,566 |
| Taxes paid | 143,519 | 149,468 | 257,540 | 143,341 | 0 | 114,199 |
| Travel | 24,488 | 111,097 | 772,969 | 716,662 | * 2,992 | 53,315 |
| Utilities | 84,116 | 424,462 | 508,505 | 355,989 | * 68 | 152,448 |
| Other business deductions | 688,527 | 794,889 | 3,478,378 | 2,459,454 | * 599 | 1,018,326 |
| Home office business deductions, total | 83,138 | 824,008 | 493,571 | 448,770 | * 82 | 44,719 |
| Depreciation, Form 8829 [3] | 10,989 | 76,488 | 44,208 | 36,164 | 0 | 8,044 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | * [4] | * [4] | 0 | 0 |
| Net income [1,2] | 918,378 | 7,891,119 | 13,010,934 | 11,452,638 | 53,690 | 1,504,606 |
| Returns with Schedule C-EZ: <br> Number of returns | 18,187 | 328,736 | 332,449 | 257,146 | * 1,456 | 73,848 |
| Business receipts | 104,025 | 2,518,325 | 1,666,017 | 1,369,814 | * 10,968 | 285,235 |
| Business deductions | 13,427 | 207,008 | 328,491 | 241,778 | * 3,572 | 83,140 |
| Net income | 90,598 | 2,311,318 | 1,337,526 | 1,128,036 | * 7,396 | 202,094 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]


Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples -money amounts are in thousands of dollars]

| Net income status, item | Accommodation, food services, and drinking places |  |  |  |  |  | Other services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accommodation |  |  |  |  | Restaurants (full \& limited service) and drinking places | Total |
|  | Total | Total | Travel accommodation (including hotels, motels, and bed and breakfast inns) | RV <br> (recreational vehicle) parks and recreational camps | Rooming and boarding houses |  |  |
|  | (134) | (135) | (136) | (137) | (138) | (139) | (140) |
| Number of returns [1] | 273,171 | 31,676 | 19,108 | 8,701 | 3,868 | 241,494 | 2,492,326 |
| Business receipts, total [1,2] | 40,334,335 | 4,057,873 | 3,204,646 | 659,248 | 193,979 | 36,276,461 | 84,460,304 |
| Income from sales and operations [1] | 40,028,533 | 3,994,374 | 3,145,987 | 657,742 | 190,645 | 36,034,158 | 83,394,492 |
| Other business income | 305,802 | 63,499 | 58,659 | * 1,506 | * 3,334 | 242,303 | 1,065,812 |
| Business deductions, total [1,2] | 35,199,386 | 3,290,179 | 2,593,259 | 544,612 | 152,307 | 31,909,207 | 53,635,537 |
| Cost of sales and operations, total | 15,103,492 | 580,087 | 362,151 | 199,857 | * 18,079 | 14,523,405 | 15,614,709 |
| Inventory, beginning of year | 476,720 | 66,276 | 33,318 | * 32,751 | * 207 | 410,443 | 1,076,864 |
| Cost of labor | 1,434,713 | 118,654 | 115,707 | * 49 | * 2,898 | 1,316,059 | 1,853,372 |
| Purchases | 12,123,925 | 362,505 | 153,016 | * 203,935 | * 5,554 | 11,761,420 | 9,491,085 |
| Materials and supplies | 932,574 | 18,970 | 18,967 | * 2 | 0 | 913,604 | 3,243,918 |
| Other costs | 676,794 | 89,542 | 73,322 | * 6,566 | * 9,654 | 587,252 | 1,049,210 |
| Inventory, end of year | 541,233 | 75,859 | 32,179 | * 43,447 | * 234 | 465,374 | 1,099,741 |
| Advertising expenses | 580,837 | 73,082 | 60,512 | 8,818 | * 3,753 | 507,755 | 737,507 |
| Car and truck expenses | 553,285 | 66,250 | 42,529 | 19,226 | * 4,495 | 487,035 | 4,541,197 |
| Commissions | 158,638 | 41,569 | 35,481 | * 323 | * 5,765 | 117,069 | 753,225 |
| Contract labor | 408,526 | 60,585 | 35,735 | * 24,160 | * 690 | 347,941 | 2,581,480 |
| Depletion | * 714 | 0 | 0 | 0 | 0 | * 714 | 12,244 |
| Depreciation | 876,106 | 253,445 | 208,050 | 35,211 | 10,184 | 622,661 | 1,657,034 |
| Employee benefit programs | 63,443 | 10,814 | 9,262 | * 170 | * 1,382 | 52,629 | 104,224 |
| Insurance | 465,311 | 91,337 | 73,918 | 12,900 | * 4,518 | 373,975 | 878,302 |
| Legal and professional services | 211,801 | 23,681 | 18,840 | 3,166 | * 1,676 | 188,120 | 447,982 |
| Meals and entertainment deducted | 60,874 | 19,158 | 13,587 | 836 | * 4,735 | 41,716 | 305,664 |
| Mortgage interest | 188,537 | 125,115 | 114,756 | * 2,401 | * 7,957 | 63,422 | 189,255 |
| Other interest paid on business indebtedness | 205,673 | 80,118 | 76,405 | * 3,325 | * 389 | 125,555 | 244,972 |
| Office expenses | 128,276 | 18,607 | 12,210 | 5,690 | * 707 | 109,669 | 702,086 |
| Pension and profit-sharing plans | 11,010 | * 1,051 | * 839 | * 212 | 0 | 9,959 | 7,931 |
| Rent paid on machinery and equipment | 112,688 | 4,255 | 3,557 | * 58 | * 640 | 108,433 | 667,539 |
| Rent paid on other business property | 2,708,784 | 121,572 | 99,862 | * 21,410 | * 300 | 2,587,212 | 5,170,306 |
| Repairs | 598,161 | 154,920 | 132,244 | 17,082 | 5,594 | 443,241 | 747,567 |
| Supplies | 919,494 | 127,750 | 114,632 | 6,816 | 6,302 | 791,744 | 3,649,783 |
| Salaries and wages | 5,320,250 | 399,221 | 316,120 | * 42,951 | * 40,149 | 4,921,029 | 4,224,132 |
| Taxes paid | 1,531,123 | 233,287 | 199,434 | 23,900 | 9,953 | 1,297,837 | 1,232,895 |
| Travel | 76,081 | 10,597 | 7,721 | * 2,818 | * 59 | 65,484 | 488,875 |
| Utilities | 1,720,775 | 330,597 | 272,242 | 45,953 | 12,402 | 1,390,178 | 2,747,443 |
| Other business deductions | 3,072,423 | 435,187 | 356,826 | 66,306 | 12,056 | 2,637,236 | 4,962,046 |
| Home office business deductions, total | 84,123 | * 27,418 | * 25,872 | * 1,024 | * 522 | 56,705 | 517,412 |
| Depreciation, Form 8829 [3] | 3,892 | * 669 | * 433 | * 235 | 0 | 3,224 | 51,828 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 5,151,364 | 767,129 | 610,821 | 114,636 | 41,672 | 4,384,235 | 30,842,608 |
| Returns with Schedule C-EZ: <br> Number of returns | 58,394 | 5,926 | * 1,610 | * 2,294 | * 2,022 | 52,468 | 723,278 |
| Business receipts | 385,574 | 34,169 | * 11,805 | * 14,475 | * 7,889 | 351,405 | 6,096,770 |
| Business deductions | 68,941 | * 6,065 | * 644 | * 5,419 | * 1 | 62,876 | 695,860 |
| Net income | 316,633 | 28,104 | * 11,161 | * 9,055 | * 7,888 | 288,529 | 5,400,910 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2012—Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Net income status, item | Other services-continued |  |  |  |  |  |  | Unclassified establishments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Auto repair and maintenance |  |  |  | Miscellaneous repairs | Personal and laundry services | Religious, grantmaking, civic, professional, and similar organizations |  |
|  | Total | Automotive mechanical and electrical repair and maintenance | Automotive body shops | Other auto repair and maintenance (including oil change, lube, and car washes) |  |  |  |  |
|  | (141) | (142) | (143) | (144) | (145) | (146) | (147) | (148) |
| BUSINESSES WITH NET INCOME Number of returns [1] | 275,912 | 134,518 | 61,845 | 79,549 | 319,713 | 1,699,932 | 196,769 | 377,644 |
| Business receipts, total [1,2] | 21,141,933 | 9,709,677 | 5,780,092 | 5,652,164 | 12,320,529 | 47,424,313 | 3,573,529 | 4,132,406 |
| Income from sales and operations [1] | 20,857,369 | 9,494,418 | 5,733,207 | 5,629,744 | 12,246,821 | 46,888,590 | 3,401,713 | 4,086,729 |
| Other business income | 284,563 | 215,259 | 46,885 | 22,419 | 73,708 | 535,723 | 171,817 | 45,677 |
| Business deductions, total [1,2] | 17,028,915 | 7,894,712 | 4,651,373 | 4,482,830 | 8,413,913 | 26,844,408 | 1,348,300 | 1,453,540 |
| Cost of sales and operations, total | 7,667,635 | 3,449,732 | 2,236,810 | 1,981,094 | 3,363,148 | 4,557,409 | * 26,516 | 192,086 |
| Inventory, beginning of year | 465,913 | 213,319 | 70,584 | 182,009 | 254,972 | 355,855 | * 125 | * 1,091 |
| Cost of labor | 691,842 | 310,888 | 290,947 | 90,007 | 368,948 | 792,581 | 0 | * 17 |
| Purchases | 5,091,897 | 2,511,237 | 1,237,440 | 1,343,220 | 1,868,020 | 2,506,936 | * 24,231 | 136,173 |
| Materials and supplies | 1,509,886 | 498,368 | 584,789 | 426,729 | 956,922 | 774,996 | * 2,114 | 58,500 |
| Other costs | 405,578 | 130,995 | 118,270 | 156,313 | 176,874 | 466,593 | * 166 | 17,749 |
| Inventory, end of year | 497,480 | 215,076 | 65,219 | 217,185 | 262,589 | 339,551 | * 120 | 21,444 |
| Advertising expenses | 189,316 | 68,829 | 71,507 | 48,980 | 120,955 | 418,230 | 9,007 | 12,931 |
| Car and truck expenses | 916,152 | 404,914 | 280,346 | 230,892 | 1,060,189 | 2,180,344 | 384,512 | 189,388 |
| Commissions | 65,857 | * 57,607 | * 6,588 | * 1,662 | 97,196 | 588,464 | * 1,707 | 6,352 |
| Contract labor | 615,769 | 250,110 | 209,160 | 156,498 | 311,043 | 1,644,635 | * 10,033 | 37,966 |
| Depletion | * 8,129 | * 8,114 | 0 | * 16 | * [4] | 4,115 | 0 | * 136 |
| Depreciation | 602,436 | 310,937 | 125,402 | 166,098 | 189,199 | 827,621 | 37,779 | 44,667 |
| Employee benefit programs | 50,265 | 13,909 | 16,787 | 19,569 | 20,436 | 28,266 | * 5,256 | * 606 |
| Insurance | 353,279 | 167,442 | 92,968 | 92,869 | 156,914 | 364,511 | 3,597 | 23,363 |
| Legal and professional services | 100,518 | 49,286 | 18,228 | 33,004 | 59,241 | 272,450 | 15,773 | 30,947 |
| Meals and entertainment deducted | 55,506 | 31,492 | 14,615 | 9,399 | 46,070 | 174,548 | 29,541 | 32,128 |
| Mortgage interest | 86,362 | 27,962 | 26,284 | 32,116 | 33,327 | 69,566 | 0 | * 878 |
| Other interest paid on business indebtedness | 116,612 | 58,920 | 16,102 | 41,590 | 30,442 | 91,764 | * 6,154 | 3,157 |
| Office expenses | 141,513 | 74,171 | 31,806 | 35,537 | 103,471 | 409,804 | 47,298 | 20,184 |
| Pension and profit-sharing plans | 1,450 | * 147 | * 1,008 | * 295 | * 508 | 5,882 | * 90 | * 210 |
| Rent paid on machinery and equipment | 184,729 | 90,991 | 36,445 | 57,293 | 37,390 | 443,141 | * 2,279 | 5,379 |
| Rent paid on other business property | 813,091 | 449,698 | 140,312 | 223,082 | 248,418 | 4,007,099 | 101,697 | 63,159 |
| Repairs | 225,612 | 94,167 | 47,746 | 83,699 | 77,386 | 430,693 | 13,876 | 19,664 |
| Supplies | 910,279 | 492,227 | 164,016 | 254,036 | 468,657 | 2,212,603 | 58,243 | 77,996 |
| Salaries and wages | 1,433,858 | 578,091 | 497,042 | 358,725 | 603,068 | 2,185,279 | * 1,927 | 79,051 |
| Taxes paid | 543,547 | 244,288 | 159,900 | 139,359 | 157,757 | 527,113 | 4,477 | 18,525 |
| Travel | 58,570 | 27,621 | 20,621 | 10,328 | 60,854 | 267,887 | 101,564 | 45,871 |
| Utilities | 607,320 | 292,526 | 140,337 | 174,458 | 296,423 | 1,739,907 | 103,793 | 74,966 |
| Other business deductions | 1,196,543 | 600,463 | 286,069 | 310,012 | 695,671 | 2,759,415 | 310,417 | 364,771 |
| Home office business deductions, total | 51,878 | 38,714 | * 4,399 | * 8,765 | 129,371 | 279,457 | 56,706 | 15,344 |
| Depreciation, Form 8829 [3] | 6,990 | 6,106 | * 729 | * 154 | 13,084 | 23,806 | 7,949 | * 924 |
| Casualty loss, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Excess-casualty depreciations, Form 8829 [3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income [1,2] | 4,113,017 | 1,814,966 | 1,128,718 | 1,169,333 | 3,914,831 | 20,583,558 | 2,231,202 | 2,677,420 |
| Returns with Schedule C-EZ: Number of returns | 49,390 | 23,197 | 9,066 | 17,127 | 84,248 | 531,603 | 58,037 | 247,535 |
| Business receipts | 364,746 | 174,094 | 58,860 | 131,793 | 622,377 | 4,702,777 | 406,870 | 1,493,918 |
| Business deductions | 55,562 | 28,334 | * 9,554 | 17,673 | 97,137 | 512,835 | 30,326 | 151,452 |
| Net income | 309,185 | 145,759 | 49,305 | 114,120 | 525,240 | 4,189,942 | 376,544 | 1,342,466 |

* Estimate should be used with caution because of the small number of sample returns on which it is based.
** Data combined to prevent disclosure of taxpayer information.
 method, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.
 carrryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.
[3] These are selected line items from Form 8829, Expenses for Business Use of Your Home, and do not represent the total of the home office business deduction found on Schedule C. [4] Less than \$500.
NOTE: Detail may not add to totals because of rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, July 2014.


[^0]:    
    
     profits for a specific industrial group.

[^1]:    Sole proprietors report personal, i.e., nonbusiness, income and expense items apart from business income or loss, which is reported on the attached Schedule C, Profit or Loss From Business (or, to a lesser extent, on Schedule C-EZ, Net Profit From Business). SOI did not deduct salaries paid to owners as wages paid on Schedule C, nor did it include salaries as wages received on Form 1040. Similarly, sole proprietors deduct charitable contributions made through the business as personal expenses on Schedule A, Itemized Deductions. However, the owner of a sole proprietorship may choose to deduct any foreign taxes paid as a business expense, unless the owner elects to claim these taxes as a credit against U.S. income tax.
    ${ }^{6}$ Business deductions include the home office, business deductions. After 1990, home office expenses were calculated separately on Form 8829 , Expenses for Business Use of Your Home, and the deductible portion brought forward to the Schedule C. In some cases, these expenses were limited. Prior to 1990, these expenses were not limited and were included with other expenses, such as depreciation deductions, utilities, and "other" expenses on Schedule C.

[^2]:    [1] Depreciation claimed on Form 8829, Expenses for Business Use of Your Home, is included in "home office business deductions" and excluded from "depreciation" shown above. See footnote [2] below.
    [2] Includes depletion; employee benefit programs; legal and professional services; pension and profit-sharing plans; meals and entertainment; home office; and other business expenses. Other business deductions also includes all Schedule C-EZ, Net Profit from Business, deductions of $\$ 4.3$ billion.
    NOTES: Total business expenses equals all business deductions minus cost of sales and operations. Percentages are based on an estimated total business expense of $\$ 607.8$ billion. Detail may not add to 100 percent because of rounding.
    SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

[^3]:    
    
    
    

[^4]:    
    
    
     effect on their depreciation deductions.
    
    
    
    
    
    
     4835, Farm Rental Income and Expenses.

[^5]:    ${ }^{10}$ Based on the NAICS system, the full name of the administrative and support services sector is administrative and support and waste management and remediation services sector. The waste management and remediation services portion makes up a small percentage of the overall numbers reported under this classification (Table 1).
    ${ }^{11}$ Net income minus deficit (loss) before Federal income tax yields profits. Proprietors compute their tax on total "taxable income," which includes their business profits, plus any other income.

[^6]:    NOTES: Percentages are based on estimated total profits of $\$ 304.5$ billion. Profits is a designation for "net income less deficit," shown elsewhere in this article.
    Detail may not add to 100 percent because of rounding.
    Source: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

[^7]:    Source: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2014.

[^8]:    ${ }^{12}$ The difference between the number of returns in the population and the total number of returns in Tables 1 and 2 is mainly due to returns in which Schedule C income was moved to other income or wages to avoid double counting of taxpayers for Gross Domestic Product calculations. In addition, data from amended returns and tentative returns are not reflected in these statistics.

[^9]:    Footnotes at end of table.

[^10]:    Footnotes at end of table.

[^11]:    Footnotes at end of table.

