## Sole Proprietorship Returns, Tax Year 2016

## by Adrian Dungan

For Tax Year 2016, there were approximately 25.5 million individual income tax returns that reported nonfarm sole proprietorship activity, a 1.2 -percent increase from Tax Year 2015. Total nonfarm sole proprietorship profits, however, fell 1.1 percent to $\$ 328.2$ billion in 2016. In constant dollars, total profits also decreased by 2.4 percent. Total profits as a percentage of business receipts were 23.1 percent for the year, the second highest level in this data series, which began in Tax Year 1988. The professional, scientific, and technical services sector remained the sector with the largest share of profits at 23.7 percent, but it saw profits decline by 6.7 percent to $\$ 77.7$ billion. A few sectors saw increases in profits, with the largest in the arts, entertainment, and recreation sector, which grew 19.6 percent to $\$ 11.3$ billion.

For sole proprietorships, total receipts decreased 1.5 percent, while deductions decreased 1.6 percent. The construction
sector reported the largest percentage of total business receipts (17.0 percent) and total business deductions (18.4 percent). The arts, entertainment, and recreation sector reported the largest percentage increase in business receipts ( 12.7 percent). The construction sector reported the largest dollar increase in business receipts, jumping $\$ 12.4$ billion. The finance and insurance sector experienced the largest downturn in total receipts, losing $\$ 14.0$ billion or 15.5 percent, and also reported the largest drop in deductions, with a decline of $\$ 14.5$ billion or 20.8 percent.

## Returns and Receipts

Between Tax Years 2015 and 2016, the number of individual income tax returns reporting nonfarm sole proprietorship activity increased 1.2 percent to 25.5 million (Figure A). ${ }^{1}$ The transportation and warehousing sector had the largest percentage increase in the number of returns among all sectors, increasing

Figure A
Nonfarm Sole Proprietorship Returns, Receipts, and Deductions, by Selected Industrial Sector, Tax Years 2015 and 2016
[Number of returns is in thousands-money amounts are in billions of dollars]

| Selected industrial sector | Number of returns |  |  | Total business receipts |  |  | Total business deductions [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2016 | $\begin{aligned} & \text { Percentage } \\ & \text { change } \end{aligned}$ | 2015 | 2016 | Percentage change | 2015 | 2016 | $\begin{gathered} \text { Percentage } \\ \text { change } \end{gathered}$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All nonfarm industries | 25,226.2 | 25,525.9 | 1.2 | 1,443.6 | 1,422.2 | -1.5 | 1,112.8 | 1,094.9 | -1.6 |
| Construction | 2,696.8 | 2,840.0 | 5.3 | 229.7 | 242.1 | 5.4 | 189.7 | 201.5 | 6.2 |
| Wholesale trade (merchant wholesalers) | 371.1 | 342.7 | -7.7 | 58.0 | 48.4 | -16.5 | 53.0 | 43.9 | -17.1 |
| Retail trade | 2,460.6 | 2,329.5 | -5.3 | 184.8 | 174.6 | -5.5 | 173.5 | 164.1 | -5.4 |
| Transportation and warehousing | 1,619.6 | 1,985.0 | 22.6 | 102.8 | 103.4 | 0.6 | 88.2 | 88.3 | 0.1 |
| Finance and insurance | 636.2 | 609.4 | -4.2 | 90.1 | 76.1 | -15.5 | 69.7 | 55.2 | -20.8 |
| Real estate and rental and leasing | 1,214.7 | 1,282.2 | 5.6 | 77.4 | 82.6 | 6.8 | 49.3 | 53.5 | 8.5 |
| Professional, scientific, and technical services | 3,486.6 | 3,466.6 | -0.6 | 196.3 | 188.6 | -3.9 | 113.1 | 111.0 | -1.9 |
| Administrative and support and waste management services | 2,472.0 | 2,557.9 | 3.5 | 71.5 | 75.6 | 5.7 | 50.7 | 54.5 | 7.4 |
| Health care and social assistance | 2,181.4 | 2,127.3 | -2.5 | 121.9 | 121.1 | -0.7 | 72.1 | 72.7 | 0.9 |
| Arts, entertainment, and recreation | 1,499.7 | 1,642.7 | 9.5 | 39.1 | 44.1 | 12.7 | 29.7 | 32.8 | 10.5 |
| Other services | 3,512.2 | 3,449.8 | -1.8 | 112.1 | 111.7 | -0.3 | 82.7 | 81.1 | -1.9 |
| All other sectors | 3,075.4 | 2,892.7 | -5.9 | 160.0 | 153.9 | -3.9 | 141.1 | 136.2 | -3.5 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and inclusion of any "passive loss" carryover from prior years.
NOTES: Detail may not add to totals because of rounding. Percentages were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

[^0]22.6 percent for the year, after increasing by 25.0 percent in 2015, the latter being the largest percentage increase by a sector since at least 1988. Growth in ride-sharing businesses contributed to these large increases. The subsector of the transportation and warehousing sector specific to "Taxis, limousines, and other ride-sharing services" accounted for much of the total increase in the number of business returns in the sector, making up 87.5 percent of the increase in Tax Year 2014. This subset also made up much of the total increase in the number of business returns in Tax Years 2015 (69.1 percent) and 2016 (79.9
percent). Between Tax Years 2013 and 2016, the average business receipts per return in this subsector fell from $\$ 36,420$ to $\$ 19,676$. This precipitous drop was driven by substantial increases in the number of returns for this subsector, averaging more than 50 percent per year, with smaller gains in business receipts over this same period, averaging just over 25 percent (Figure B). For transportation and warehousing more broadly, 87.5 percent of the returns in the sector had business receipts of $\$ 100,000$ or less; these returns accounted for 56.2 percent of total profits. Similarly, both the administrative and support and

Figure B
Nonfarm Sole Proprietorships: Income Statements, for Taxis, Limousines, and Ride Sharing Services, Tax Years 2013-2016
[Money amounts are in billions of dollars]

| Net income status, item | Taxis, Limousines, Uber, Lyft and other ride sharing services |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2014 | 2015 | 2016 |
| BUSINESSES WITH AND WITHOUT NET INCOME | (1) | (2) | (3) | (4) |
|  | 230,481 | 331,281 | 555,046 | 847,065 |
| Business receipts, total [1,2] | 8,394,177 | 10,874,894 | 12,808,899 | 16,667,209 |
| Income from sales and operations [1] | 8,238,769 | 10,658,172 | 12,680,939 | 16,445,007 |
| Other business income (loss) [1] | 155,408 | 216,722 | 127,959 | 222,202 |
| Business deductions, total [1,2] | 6,026,516 | 8,405,469 | 10,153,715 | 13,459,248 |
| Cost of sales and operations, total | 85,707 | 220,143 | 200,268 | 168,933 |
| Advertising expenses | 58,833 | 46,425 | 60,397 | 69,043 |
| Car and truck expenses | 1,446,115 | 2,154,758 | 2,725,539 | 4,480,628 |
| Commissions | 179,673 | 230,200 | 487,736 | 794,283 |
| Contract labor | 193,757 | 278,918 | 199,810 | 179,858 |
| Depreciation | 252,269 | 362,876 | 488,304 | 459,246 |
| Insurance | 303,001 | 403,056 | 382,624 | 487,139 |
| Legal and professional services | 36,102 | 45,489 | 60,581 | 77,012 |
| Meals and entertainment deducted | 68,614 | 85,709 | 89,987 | 224,901 |
| Other interest paid on business indebtedness | 49,441 | 13,270 | 34,864 | 30,653 |
| Office expenses | 21,934 | 29,264 | 57,056 | 75,168 |
| Rent paid on machinery and equipment | 1,244,278 | 1,676,672 | 1,613,450 | 1,622,525 |
| Rent paid on other business property | 149,334 | 120,421 | 234,897 | 227,218 |
| Repairs | 209,576 | 289,536 | 359,142 | 375,638 |
| Supplies | 41,890 | 125,806 | 99,870 | 199,312 |
| Salaries and wages | 115,582 | 103,728 | 109,566 | 219,346 |
| Taxes paid | 89,953 | 139,797 | 122,103 | 211,215 |
| Travel | 53,945 | 73,095 | 74,806 | 105,037 |
| Utilities | 145,183 | 199,119 | 320,180 | 429,427 |
| Other business expenses | 1,206,370 | 1,669,365 | 2,206,131 | 2,728,782 |
| Net income less deficit [1,2] | 2,367,665 | 2,470,162 | 2,656,632 | 3,223,125 |
| Net income [1,2] | 2,629,448 | 2,940,526 | 3,457,190 | 4,382,503 |
| Deficit [2] | 261,783 | 470,364 | 800,558 | 1,159,378 |
| Returns with Schedule C-EZ: |  |  |  |  |
| Number of returns | 23,418 | 36,026 | 126,124 | 193,612 |
| Business receipts | 223,733 | 197,099 | 502,216 | 595,387 |
| Business deductions | 39,465 | 39,656 | 164,642 | 198,272 |
| Net income | 184,268 | 157,444 | 337,574 | 397,116 |

 method, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.
 carrryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.
NOTE: Detail may not add to totals because of rounding
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns 2016, August 2018.
waste management services and the construction sector had a relatively large percentage of profits accounted for by returns with business receipts of less than $\$ 100,000$. In the administrative and support and waste management services sector's, 95.4 percent of returns had business receipts less than $\$ 100,000$; these returns accounted for 67.5 percent of the sectors' total profits. The construction sector had 84.1 percent of such returns, accounting for 49 percent of its total profits. The finance and insurance sector and the wholesale trade and retail trade sectors had much lower percentages of profits accounted for by returns with business receipts of $\$ 100,000$ or less (Figure B1). The professional, scientific, and technical services sector was the largest sector in terms of the number of returns with business receipts less than $\$ 100,000$; this sector saw a 0.6 -percent decrease in its number of returns to 3.5 million.

For all nonfarm sole proprietorship industries, total business receipts (the sum of "income from sales and operations" and "other business income") decreased 1.5 percent, from $\$ 1,443.6$ billion to $\$ 1,422.2$ billion (Figure A). ${ }^{2}$ The professional, scientific, and technical services sector, the second largest sector by receipts, showed a decrease in receipts of 3.9 percent to $\$ 188.6$ billion. The wholesale trade sector showed the largest percentage decrease in business receipts, declining by 16.5 percent to $\$ 48.4$ billion for Tax Year 2016. In comparison, the arts, entertainment, and recreation sector had the largest percentage gain in business receipts, with an increase of 12.7 percent to $\$ 44.1$ billion for the year, followed by the real estate and rental and leasing sector, with an increase of 6.8 percent from $\$ 77.4$ billion to $\$ 82.6$ billion. Construction, the largest sector by receipts, experienced the largest dollar increase in receipts, which rose

Figure B1
Nonfarm Sole Proprietorships: Percentage of Industry's Total Returns and Total Net Income for Returns with Business Receipts Equal to or less than \$100,000, Tax Year 2016


SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, October 2018.

[^1]by $\$ 12.4$ billion or 5.4 percent. In constant dollar terms, total business receipts for nonfarm sole proprietorships decreased 2.8 percent to $\$ 1,276.1$ billion (Figure C) ${ }^{3}$ for the year, well below the peak level of $\$ 1,360.6$ billion in Tax Year 2007.

## Deductions

Total business deductions ("cost of sales and operations" plus business expenses, including expenses for home offices) in current dollars decreased 1.6 percent, from $\$ 1,112.8$ billion in Tax

Figure C
Nonfarm Sole Proprietorship Receipts, Deductions, and Profits, Tax Years 1988-2016
[Money amounts are in millions of dollars]

| Tax year | Total business receipts |  |  | Total business deductions [1] |  |  | Net income less deficit (profits) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current dollars | Constant dollars [2] |  | Current dollars | Constant dollars [2] |  | Current dollars | Constant dollars [2] |  |
|  |  | Amount | Percentage change |  | Amount | Percentage change |  | Amount | Percentage change |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1988 | 672.0 | 1,084.2 | [3] | 545.7 | 880.4 | [3] | 126.3 | 203.8 | [3] |
| 1989 | 692.8 | 1,075.9 | -0.8 | 560.2 | 870.0 | -1.2 | 132.7 | 206.1 | 1.1 |
| 1990 | 730.6 | 1,094.2 | 1.7 | 589.2 | 882.4 | 1.4 | 141.4 | 211.8 | 2.8 |
| 1991 | 712.6 | 1,032.8 | -5.6 | 571.2 | 827.9 | -6.2 | 141.5 | 205.1 | -3.2 |
| 1992 | 737.1 | 1,044.5 | 1.1 | 583.1 | 826.3 | -0.2 | 154.0 | 218.2 | 6.4 |
| 1993 | 757.2 | 1,048.1 | 0.3 | 600.8 | 831.5 | 0.6 | 156.5 | 216.6 | -0.8 |
| 1994 | 790.6 | 1,071.5 | 2.2 | 623.8 | 845.5 | 1.7 | 166.8 | 226.1 | 4.4 |
| 1995 | 807.4 | 1,071.9 | [4] | 638.1 | 847.2 | 0.2 | 169.3 | 224.7 | -0.6 |
| 1996 | 843.2 | 1,099.4 | 2.6 | 666.5 | 868.9 | 2.6 | 176.8 | 230.5 | 2.6 |
| 1997 | 870.4 | 1,115.7 | 1.5 | 683.9 | 876.6 | 0.9 | 186.6 | 239.3 | 3.8 |
| 1998 | 918.3 | 1,164.4 | 4.4 | 716.2 | 908.1 | 3.6 | 202.3 | 256.5 | 7.2 |
| 1999 | 969.3 | 1,210.7 | 4.0 | 761.4 | 951.0 | 4.7 | 207.9 | 259.7 | 1.3 |
| 2000 | 1,021.0 | 1,246.8 | 3.0 | 806.4 | 984.8 | 3.5 | 214.7 | 262.2 | 1.0 |
| 2001 | 1,016.8 | 1,214.1 | -2.6 | 799.6 | 954.7 | -3.0 | 217.4 | 259.6 | -1.0 |
| 2002 | 1,029.7 | 1,210.8 | -0.3 | 808.9 | 951.2 | -0.4 | 221.1 | 260.0 | 0.2 |
| 2003 | 1,050.2 | 1,210.8 | [4] | 820.2 | 945.6 | -0.6 | 230.3 | 265.5 | 2.1 |
| 2004 | 1,139.5 | 1,278.6 | 5.6 | 892.4 | 1,001.3 | 5.9 | 247.6 | 277.8 | 4.6 |
| 2005 | 1,222.9 | 1,329.4 | 4.0 | 953.4 | 1,036.4 | 3.5 | 269.9 | 293.4 | 5.6 |
| 2006 | 1,278.4 | 1,348.3 | 1.4 | 1,001.1 | 1,055.9 | 1.9 | 278.0 | 293.2 | -0.1 |
| 2007 | 1,324.4 | 1,360.6 | 0.9 | 1,044.3 | 1,072.9 | 1.6 | 280.6 | 288.2 | -1.7 |
| 2008 | 1,317.4 | 1,327.5 | -2.4 | 1,053.7 | 1,061.7 | -1.0 | 264.5 | 266.5 | -7.5 |
| 2009 | 1,178.4 | 1,178.4 | -11.2 | 934.5 | 934.5 | -12.0 | 244.8 | 244.8 | -8.1 |
| 2010 | 1,195.5 | 1,181.1 | 0.2 | 929.0 | 917.8 | -1.8 | 267.7 | 264.5 | 8.0 |
| 2011 | 1,265.9 | 1,225.4 | 3.7 | 984.2 | 952.7 | 3.8 | 282.6 | 273.6 | 3.4 |
| 2012 | 1,301.6 | 1,237.1 | 1.0 | 997.6 | 948.1 | -0.5 | 304.9 | 289.8 | 5.9 |
| 2013 | 1,341.6 | 1,254.8 | 1.4 | 1,040.4 | 973.1 | 2.6 | 302.3 | 282.7 | -2.4 |
| 2014 | 1,393.9 | 1,280.8 | 2.1 | 1,078.5 | 991.0 | 1.8 | 317.1 | 291.3 | 3.0 |
| 2015 | 1,443.6 | 1,312.4 | 2.5 | 1,112.8 | 1,011.7 | 2.1 | 331.8 | 301.7 | 3.5 |
| 2016 | 1,422.2 | 1,276.1 | -2.8 | 1,094.9 | 982.5 | -2.9 | 328.2 | 294.5 | -2.4 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. However, these losses (after subtraction) and any carryover are reflected in net income less deficit. Therefore, total business receipts minus total business deductions may not always equal net income less deficit.
[2] Current dollars are the value of a dollar at the time it was measured. Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S.
Department of Commerce, Bureau of Economic Analysis, in the Survey of Current Business. The deflator represents the annual average of current-weighted prices, based on $2009=100$.
[3] Not calculated.
[4] Less than 0.05 percent.
NOTE: Percentages were calculated before rounding
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

| Year | Indices | Year | Indices | Year | Indices | Year | Indices |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1988 | 61.982 | 1996 | 76.699 | 2004 | 89.12 | 2012 | 105.214 |
| 1989 | 64.392 | 1997 | 78.012 | 2005 | 91.988 | 2013 | 106.913 |
| 1990 | 66.773 | 1998 | 78.859 | 2006 | 94.814 | 2014 | 108.828 |
| 1991 | 68.996 | 1999 | 80.065 | 2007 | 97.337 | 2015 | 109.998 |
| 1992 | 70.569 | 2000 | 81.887 | 2008 | 99.246 | 2016 | 111.445 |
| 1993 | 72.248 | 2001 | 83.754 | 2009 | 100 |  |  |
| 1994 | 73.785 | 2002 | 85.039 | 2010 | 101.221 |  |  |
| 1995 | 75.324 | 2003 | 86.735 | 2011 | 103.311 |  |  |

Year 2015 to $\$ 1,094.9$ billion in Tax Year 2016 (Figure A). ${ }^{4,5}$ In constant dollars, total business deductions decreased 2.9 percent in 2016 (Figure C).

Deductions for the construction sector, the largest sector in terms of total business deductions, increased 6.2 percent, from $\$ 189.7$ billion in 2015 to $\$ 201.5$ billion in 2016 . The arts, entertainment, and recreation sector had the largest percentage increase of total business deductions, increasing 10.5 percent to $\$ 32.8$ billion. The wholesale trade sector and finance and insurance sector experienced large percentage decreases of total business deductions, dropping 17.1 percent and 20.8 percent, respectively.

The cost of sales and operations, which represented 37.5 percent of total Tax Year 2016 business deductions (\$410.6 billion), decreased 4.9 percent from Tax Year 2015 (Table 2). Total business "expenses" (total business deductions minus the cost of sales and operations) were $\$ 684.3$ billion for 2016, a 0.5 -percent increase from the previous tax year. The main components of total business expenses are highlighted in Figure D. The two largest components were salaries and wages accounting for $\$ 90.9$ billion ( 13.3 percent) and car and truck expenses accounting for $\$ 88.6$ billion ( 13.0 percent).

Historically, constant dollar depreciation increased almost every year from 1993 through 2003. ${ }^{6}$ Between Tax Years 2004 and 2009, constant dollar depreciation dropped significantly, going from $\$ 48.1$ billion to $\$ 34.5$ billion. In Tax Year 2012, it dropped to $\$ 32.5$ billion, but subsequently climbed back to $\$ 34.5$ billion by 2016 (Figure E). Increases in Tax Years 2003 and 2008 coincided with legislative changes to section 179 of the Internal Revenue Code that substantially increased the amount of certain investment property that could be expensed in a given year rather than depreciated over time. Under the Jobs and Growth Tax Relief Reconciliation Act of 2003, the maximum allowable section 179 deduction vaulted from $\$ 24,000$ in 2002 to $\$ 100,000$ in 2003 . This change led to a constant dollar depreciation increase of 11.7 percent for 2003, which was the highest growth in depreciation of any year between Tax Years 1988 and 2016. But, the initial jump in depreciation was followed by trends of decreased depreciation, which is consistent with deductions being accelerated into the year of expensing. Constant dollar declines of depreciation were reported for Tax Years 2005, 2006, and 2007. This downward trend was particularly pronounced in 2005, as constant dollar depreciation fell

Figure D
Components of Nonfarm Sole Proprietorship Business Expenses as a Percentage of Total Business Expenses, Tax Year 2016

[1] Depreciation claimed on Form 8829, Expenses for Business Use of Your Home, is included in "home office business deductions" and excluded from "depreciation" shown above. See footnote [2] below.
[2] Includes depletion; employee benefit programs; total interest; legal and professional services; pension and profit-sharing plans; meals and entertainment; home office; and other business expenses. Other business deductions also includes all Schedule C-EZ, Net Profit From Business, deductions ( $\$ 5.0$ billion).
NOTES: Total business expenses equals all business deductions minus cost of sales and
operations. Percents are based on an estimated total business expense of $\$ 684.3$ billion. Detail may not add to 100 percent because of rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.
by 11.7 percent, followed by decreases of 3.2 percent in 2006 and 1.0 percent in 2007. During this same 3-year period, section 179 limits gradually increased for inflation, finally rising to $\$ 125,000$ in 2007. ${ }^{7}$ In 2008, the section 179 limit was doubled to $\$ 250,000$ and there was a 2.5 -percent increase in constant dollar depreciation. The \$250,000 limit remained for Tax Year 2009 and depreciation dropped 17.3 percent, which was the largest decrease since at least 1988. In Tax Year 2010, the section 179 limit was again doubled to $\$ 500,000$, but constant dollar

[^2]Figure E
Nonfarm Sole Proprietorship Net Income, Deficit, and Depreciation, Tax Years 1988-2016
[Money amounts are in billions of dollars]

| Tax year | Current dollars [1] |  |  | Constant dollars [1] |  |  | Percentage change in constant dollars [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net income | Deficit | Depreciation [2] | Net income | Deficit | Depreciation [2] | Net income | Deficit | Depreciation [2] |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1988 | 145.5 | 19.2 | 26.1 | 234.7 | 31.0 | 42.1 | [3] | [3] | [3] |
| 1989 | 152.4 | 19.7 | 24.5 | 236.7 | 30.6 | 38.0 | 0.8 | -1.2 | -9.6 |
| 1990 | 161.7 | 20.2 | 23.7 | 242.2 | 30.3 | 35.5 | 2.3 | -1.1 | -6.7 |
| 1991 | 162.4 | 20.9 | 23.1 | 235.4 | 30.3 | 33.5 | -2.8 | 0.1 | -5.7 |
| 1992 | 173.5 | 19.5 | 23.3 | 245.9 | 27.6 | 33.0 | 4.5 | -8.8 | -1.4 |
| 1993 | 177.0 | 20.5 | 25.0 | 245.0 | 28.4 | 34.6 | -0.4 | 2.7 | 4.8 |
| 1994 | 187.8 | 21.0 | 26.2 | 254.5 | 28.5 | 35.5 | 3.9 | 0.3 | 2.6 |
| 1995 | 191.7 | 22.5 | 26.2 | 254.5 | 29.8 | 34.8 | [4] | 4.8 | -1.9 |
| 1996 | 200.1 | 23.4 | 27.4 | 260.9 | 30.5 | 35.7 | 2.5 | 2.1 | 2.4 |
| 1997 | 210.5 | 23.8 | 28.6 | 269.8 | 30.5 | 36.7 | 3.4 | 0.2 | 2.8 |
| 1998 | 226.2 | 23.9 | 29.1 | 286.8 | 30.3 | 36.9 | 6.3 | -0.7 | 0.7 |
| 1999 | 233.4 | 25.5 | 30.6 | 291.5 | 31.8 | 38.3 | 1.6 | 4.8 | 3.6 |
| 2000 | 245.2 | 30.5 | 32.2 | 299.5 | 37.3 | 39.3 | 2.7 | 17.2 | 2.7 |
| 2001 | 250.2 | 32.8 | 33.4 | 298.7 | 39.2 | 39.9 | -0.3 | 5.1 | 1.5 |
| 2002 | 257.3 | 36.2 | 36.6 | 302.6 | 42.5 | 43.1 | 1.3 | 8.7 | 8.0 |
| 2003 | 269.1 | 38.8 | 41.8 | 310.2 | 44.7 | 48.1 | 2.5 | 5.1 | 11.7 |
| 2004 | 290.5 | 42.9 | 42.9 | 325.9 | 48.2 | 48.1 | 5.1 | 7.7 | [4] |
| 2005 | 314.8 | 44.8 | 39.1 | 342.2 | 48.7 | 42.5 | 5.0 | 1.2 | -11.7 |
| 2006 | 326.8 | 48.7 | 39.0 | 344.6 | 51.4 | 41.1 | 0.7 | 5.5 | -3.2 |
| 2007 | 335.1 | 54.5 | 39.6 | 344.3 | 56.0 | 40.7 | -0.1 | 9.0 | -1.0 |
| 2008 | 325.3 | 60.8 | 41.4 | 327.7 | 61.2 | 41.8 | -4.8 | 9.3 | 2.5 |
| 2009 | 308.9 | 64.1 | 34.5 | 308.9 | 64.1 | 34.5 | -5.8 | 4.7 | -17.3 |
| 2010 | 323.2 | 55.5 | 35.1 | 319.3 | 54.8 | 34.7 | 3.4 | -14.4 | 0.4 |
| 2011 | 337.0 | 54.3 | 35.6 | 326.2 | 52.6 | 34.5 | 2.2 | -4.1 | -0.7 |
| 2012 | 357.1 | 52.2 | 34.2 | 339.4 | 49.6 | 32.5 | 4.0 | -5.7 | -5.6 |
| 2013 | 357.4 | 55.1 | 35.4 | 334.3 | 51.6 | 33.1 | -1.5 | 4.0 | 1.7 |
| 2014 | 374.5 | 57.5 | 36.6 | 344.2 | 52.8 | 33.6 | 2.9 | 2.4 | 1.5 |
| 2015 | 392.1 | 60.3 | 38.4 | 356.5 | 54.8 | 34.9 | 3.6 | 3.8 | 4.0 |
| 2016 | 389.1 | 60.9 | 38.4 | 349.2 | 54.7 | 34.5 | -2.0 | -0.2 | -1.4 |

 of Commerce, Bureau of Economic Analysis, in the Survey of Current Business. The deflator represents the annual average of current-weighted prices, based on $2009=100$.
[2] Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.
[3] Not calculated.
[4] Less than 0.05 percent.
NOTE: Percentage changes were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.
depreciation increased by only 0.4 percent, from $\$ 34.5$ billion to $\$ 34.7$ billion. The limit was increased as part of the stimulus packages created in response to the Great Recession. ${ }^{8}$ The section 179 limit has remained $\$ 500,000$ for Tax Years 2011 through 2016. For 2011, constant dollar depreciation dropped by 0.7 percent; in 2012 it dropped another 5.6 percent to $\$ 32.5$ billion, the lowest level over the 26 years of this study. In 2016,
constant dollar depreciation fell by 1.4 percent and is currently $\$ 34.5$ billion, the same as in 2009.

Beginning with Tax Year 1992, certain smaller businesses could elect not to itemize depreciation and other business deductions by filing Schedule C-EZ, Net Profit from Business, a simplified version of Schedule C, Profit or Loss from Business. (Schedules C and C-EZ are the sources of nonfarm sole

[^3]proprietorship statistics.) For Tax Year 2016, taxpayers could use Schedule C-EZ if they: had business expenses of $\$ 5,000$ or less; used the cash accounting method; had no inventories; did not report a loss from the business; had only one business as a sole proprietor; had no employees; were not required to file Form 4562, Depreciation and Amortization, for the business; claimed no deduction for home business expenses; and had no prior-year disallowed passive activity losses from the business. Since taxpayers using Schedule C-EZ did not itemize business deductions, the detailed deductions in Table 2, based only on Schedule C returns, are slightly understated and do not sum to the total deductions in Figure C.

For Tax Year 2016, approximately 5.4 million taxpayers filed the Schedule C-EZ. In the administrative and support sector (the sector with the highest percentage of Schedule C-EZ filers), taxpayers filed 0.8 million Schedule C-EZ returns, which made up 30.1 percent of the total sole proprietorship returns for that sector (Figure F). ${ }^{9}$ For 2016, business receipts from Schedule C-EZ filers totaled $\$ 42.4$ billion, or 3.0 percent of total business receipts reported. Business deductions reported on Schedule C-EZ returns accounted for only 0.5 percent of total business deductions for all industries, or $\$ 5.0$ billion of the total $\$ 1,112.8$ billion. Despite having the largest concentration of Schedule

C-EZ filers, the receipts and deductions from Schedule C-EZ filers in the administrative and support services sector accounted for only 7.8 percent of that sector's total business receipts and 1.3 percent of that sector's total business deductions.

## Profits and Losses

Total profits decreased 1.1 percent from $\$ 331.8$ billion in Tax Year 2015 to $\$ 328.2$ billion in Tax Year 2016. By industrial sector, changes to profits were mixed with 7 of the 12 sectors analyzed reporting increased sole proprietorship profits (net income less deficit). The professional, scientific, and technical services sector reported the largest percentage of total profits of all nonfarm sole proprietorships, with 23.7 percent ( $\$ 77.7$ billion), but had a 6.7 -percent decrease in profits for 2016 as compared to the previous year. The second largest sector by profits, health care and social assistance, also reported a decrease in profits over last year, falling 2.9 percent to $\$ 48.4$ billion. The largest percentage increase in profits was realized in the arts, entertainment, and recreation sector, which jumped 19.6 percent for a gain of $\$ 1.9$ billion. Figure B presents total profits for all industries (in both current and constant dollars) since 1988, while Figures G and H present profits by industrial sector for 2015 and 2016. ${ }^{10}$

Figure F
All Nonfarm Sole Proprietorship Returns and Those with Schedule C-EZ, by Selected Industrial Sector, Tax Year 2016
[Number of returns is in thousands-money amounts are in millions of dollars]

| Selected industrial sector | Number of returns |  |  | Total business receipts |  |  | Total business deductions [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | With Schedule C-EZ | Percentage of total | Total |  | Percentage of total | Total | On Schedule C-EZ | $\begin{aligned} & \text { Percentage } \\ & \text { of } \\ & \text { total } \end{aligned}$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All nonfarm industries | 25,525.9 | 5,432.2 | 21.3 | 1,422,204.6 | 42,370.6 | 3.0 | 1,094,904.1 | 4,962.8 | 0.5 |
| Construction | 2,840.0 | 542.4 | 19.1 | 242,073.8 | 4,674.0 | 1.9 | 201,473.7 | 531.9 | 0.3 |
| Wholesale trade (merchant wholesalers) | 342.7 | 39.3 | 11.5 | 48,439.1 | 394.0 | 0.8 | 43,923.3 | 38.8 | 0.1 |
| Retail trade | 2,329.5 | 322.0 | 13.8 | 174,647.8 | 1,677.6 | 1.0 | 164,143.6 | 217.0 | 0.1 |
| Transportation and warehousing | 1,985.0 | 349.8 | 17.6 | 103,400.5 | 1,746.0 | 1.7 | 88,263.8 | 389.0 | 0.4 |
| Finance and insurance | 609.4 | 83.7 | 13.7 | 76,056.6 | 656.4 | 0.9 | 55,216.2 | 71.5 | 0.1 |
| Real estate and rental and leasing | 1,282.2 | 139.7 | 10.9 | 82,601.1 | 1,824.8 | 2.2 | 53,520.2 | 201.5 | 0.4 |
| Professional, scientific, and technical services | 3,466.6 | 644.6 | 18.6 | 188,626.2 | 6,827.2 | 3.6 | 110,999.5 | 648.4 | 0.6 |
| Administrative and support and waste management services | 2,557.9 | 770.2 | 30.1 | 75,648.0 | 5,877.3 | 7.8 | 54,459.3 | 725.0 | 1.3 |
| Health care and social assistance | 2,127.3 | 585.9 | 27.5 | 121,086.4 | 5,598.2 | 4.6 | 72,717.2 | 479.1 | 0.7 |
| Arts, entertainment, and recreation | 1,642.7 | 399.0 | 24.3 | 44,086.6 | 2,260.5 | 5.1 | 32,846.0 | 340.2 | 1.0 |
| Other services | 3,449.8 | 815.5 | 23.6 | 111,682.9 | 6,779.8 | 6.1 | 81,145.2 | 849.1 | 1.0 |
| All other sectors | 2,892.7 | 740.0 | 25.6 | 153,855.7 | 4,054.7 | 2.6 | 136,196.2 | 471.4 | 0.3 |

[1] Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years.

Detail may not add to totals because of rounding. Percentages were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

[^4]Figure G
Nonfarm Sole Proprietorship Profits, by Selected Industrial Sector, Tax Years 2015 and 2016
[Money amounts are in billions of dollars]

| Selected industrial sector | Net income less deficit (profits) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2015 | 2016 | Percentage change |
|  | (1) | (2) | (3) |
| All nonfarm industries | 331.8 | 328.2 | -1.1 |
| Construction | 40.0 | 40.7 | 1.8 |
| Wholesale trade (merchant wholesalers) | 5.1 | 4.5 | -10.4 |
| Retail trade | 11.4 | 10.6 | -6.7 |
| Transportation and warehousing | 14.6 | 14.9 | 1.9 |
| Finance and insurance | 20.4 | 20.9 | 2.5 |
| Real estate and rental and leasing | 28.2 | 29.2 | 3.6 |
| Professional, scientific, and technical services | 83.3 | 77.7 | -6.7 |
| Administrative and support and waste management services | 20.9 | 21.2 | 1.7 |
| Health care and social assistance | 49.9 | 48.4 | -2.9 |
| Arts, entertainment, and recreation | 9.5 | 11.3 | 19.6 |
| Other services | 29.4 | 30.6 | 4.1 |
| All other sectors | 19.2 | 18.0 | -6.3 |

NOTES: Detail may not add to totals because of rounding. Percentage changes were calculated before rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

Figure H
Nonfarm Sole Proprietorships: Selected Industrial Sector Profits as a Percentage of Total Profits, Tax Year 2016


[^5]In constant dollars, total profits fell by 2.4 percent for 2016 (Figure C). Figure I shows net income less deficits as a percentage of business receipts for 1988 through 2016. In general, this percentage has increased over time from a low of 18.8 percent for 1988, the exceptions being the periods leading up to the recession in the early 2000s and the Great Recession, starting in 2008. Since 2010, net income less deficit as a percentage of total business receipts has been between 22.4 percent (2010) and 23.4 percent (2012), dropping slightly to 23.1 percent in 2016. Figure E presents net income and deficit separately for 1988 through 2016 in current and constant dollars. For 2016, net income (in constant dollars) decreased by 2.0 percent and deficit (in constant dollars) decreased by 0.2 percent.

## Limited Liability Companies

Tax Year 2001 was the first year for which data became available on the number of limited liability companies (LLCs) among nonfarm sole proprietorship returns. LLC entities have limited liability (like corporations), but they may be taxed as sole proprietorships (for which income and expenses flow through to the owner to be taxed), if they are owned by a single individual. In 2001 , there were a little over 126,000 sole proprietorship returns that indicated status as an LLC or just 0.7 percent of total sole proprietorship returns (Figure J). In contrast, for Tax Year 2016, there were 1.9 million such sole proprietorships, which accounted for 7.3 percent of the total nonfarm sole proprietorship returns, a nearly 15 -fold increase in number of returns since 2001. The share of total nonfarm sole proprietorship business receipts attributed to LLCs has also risen during this period from approximately 2.3 percent in 2001, to 28.1 percent in 2016 (Figure K). Similarly, the portion of total net income (less deficit) of all nonfarm sole proprietorships attributable to LLCs increased from 1.0 percent in 2001, to 15.6 percent in 2016.

## Summary

Profits for the 25.5 million returns with sole proprietorship activity for Tax Year 2016 decreased by 1.1 percent from Tax Year 2015 , to a level of $\$ 328.2$ billion. In constant dollars, total nonfarm sole proprietorship profits for 2016 decreased 2.4 percent. The professional, scientific, and technical services sector had the largest profits of any sector, at $\$ 77.7$ billion, representing 23.7 percent of total sole proprietorship profits, followed by the health care and social assistance sector, at $\$ 48.4$ billion or 14.8 percent of total profits. For all sole proprietorships, business receipts decreased 1.5 percent. The largest industrial sector, based on business receipts, was the construction sector, accounting for 17.0 percent of total business receipts (Figure L). The arts, entertainment, and recreation sector had the largest percentage increase in receipts at 12.7 percent. By dollar amount, the retail trade sector and the finance and insurance sector experienced

Figure I
Nonfarm Sole Proprietorship Net Income Less Deficit (Profits) as a Percentage of Total Business Receipts, Tax Years 1988-2016


SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

Figure J
Number of Nonfarm Sole Proprietorships Registered as Limited Liability Companies (LLCs), Tax Years 2001-2016


[^6]Figure K
Number of Returns, Business Receipts, and Profits for All Nonfarm Sole Proprietorships and Those Registered As Limited Liability Companies (LLCs), Tax Years 2001-2016
[Money amounts are in millions of dollars]

| Tax year | Number of returns |  |  | Total business receipts |  |  | Net income less deficit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All <br> nonfarm sole proprietorships | Nonfarm sole proprietorships registered as LLCs | LLCs percentage of all nonfarm sole proprietorships | All nonfarm sole proprietorships | Nonfarm sole proprietorships registered as LLCs | LLCs percentage of all nonfarm sole proprietorships | All nonfarm sole proprietorships | Nonfarm sole proprietorships registered as LLCs | LLCs percentage of all nonfarm sole proprietorships |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 2001 | 18,338,190 | 126,437 | 0.7 | 1,016,834,678 | 23,357,818 | 2.3 | 217,385,116 | 2,259,135 | 1.0 |
| 2002 | 18,925,517 | 145,839 | 0.8 | 1,029,691,760 | 39,239,656 | 3.8 | 221,113,286 | 3,378,774 | 1.5 |
| 2003 | 19,710,079 | 220,615 | 1.1 | 1,050,202,446 | 55,626,849 | 5.3 | 230,308,100 | 3,847,617 | 1.7 |
| 2004 | 20,590,691 | 309,665 | 1.5 | 1,139,523,760 | 82,850,651 | 7.3 | 247,567,189 | 6,743,666 | 2.7 |
| 2005 | 21,467,566 | 455,734 | 2.1 | 1,222,880,231 | 119,603,018 | 9.8 | 269,919,995 | 10,902,821 | 4.0 |
| 2006 | 22,074,953 | 606,889 | 2.7 | 1,278,359,791 | 151,746,232 | 11.9 | 278,032,643 | 14,270,523 | 5.1 |
| 2007 | 23,122,698 | 746,885 | 3.2 | 1,324,403,080 | 185,837,712 | 14.0 | 280,557,010 | 16,235,182 | 5.8 |
| 2008 | 22,614,483 | 842,819 | 3.7 | 1,317,443,005 | 205,646,039 | 15.6 | 264,508,362 | 18,215,151 | 6.9 |
| 2009 | 22,659,976 | 991,809 | 4.4 | 1,178,437,093 | 205,194,197 | 17.4 | 244,821,815 | 18,522,837 | 7.6 |
| 2010 | 23,003,656 | 1,059,910 | 4.6 | 1,195,538,629 | 220,116,934 | 18.4 | 267,699,702 | 23,915,511 | 8.9 |
| 2011 | 23,426,940 | 1,125,132 | 4.8 | 1,265,939,196 | 244,024,850 | 19.3 | 282,649,926 | 27,093,827 | 9.6 |
| 2012 | 23,553,850 | 1,324,196 | 5.6 | 1,301,569,749 | 291,350,534 | 22.4 | 304,895,911 | 35,841,019 | 11.8 |
| 2013 | 24,074,684 | 1,474,592 | 6.1 | 1,341,571,082 | 316,224,871 | 23.6 | 302,269,621 | 37,151,475 | 12.3 |
| 2014 | 24,631,831 | 1,619,099 | 6.6 | 1,393,884,201 | 342,093,644 | 24.5 | 317,058,087 | 43,427,440 | 13.7 |
| 2015 | 25,226,245 | 1,715,430 | 6.8 | 1,443,584,972 | 370,123,809 | 25.6 | 331,832,538 | 48,902,901 | 14.7 |
| 2016 | 25,525,915 | 1,868,459 | 7.3 | 1,422,204,586 | 399,904,053 | 28.1 | 328,209,453 | 51,214,709 | 15.6 |

SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

Figure L
Nonfarm Sole Proprietorships: Selected Industrial Sector Business Receipts as a Percentage of Total Business Receipts, Tax Year 2016


[^7]the largest downturns in receipts from Tax Years 2015 to 2016, dropping $\$ 10.1$ billion and $\$ 14.0$ billion, respectively. For all sole proprietorships, deductions decreased 1.6 percent with the finance and insurance sector having the largest percentage decrease in deductions falling 20.8 percent.

## Data Sources and Limitations

The 2016 sole proprietorship estimates are based on a stratified probability sample of unaudited individual income tax returns, Form 1040 (including electronically filed returns), processed by the Internal Revenue Service during Calendar Year 2016. Returns in the sample were stratified based on: (1) the presence or absence of Schedule C, Profit or Loss From Business (Sole Proprietorship), or Schedule C-EZ, Net Profit From Business, and Schedule F, Farm Income and Expenses; (2) the larger of positive income or negative income (i.e., "adjusted gross income" before statutory adjustments); and (3) tax year. The returns were selected at rates that ranged from 0.1 percent to 100 percent. The 2016 nonfarm sole proprietorship data are based on a sample of 93,107 returns and a population of $25,904,575$ returns. ${ }^{11}$ The corresponding data for 2015 were based on a sample of 90,765 returns and a population of $25,571,122$ returns.

[^8]Since the data presented in this article are estimates based on a sample of returns filed, they are subject to sampling error. To properly use the statistical data estimates provided, the magnitude of the potential sampling error must be known; coefficients of variation (CVs) are used to measure that magnitude. Figure $M$ presents estimated coefficients of variation for total business receipts, total business deductions, depreciation, net income, and deficit by selected industrial sector. Generally, the smaller the coefficient of variation, the more reliable the estimate is judged to be. The SOI Sampling Methodology and Data Limitations
section of the SOI Bulletin, available at http://www.irs.gov/pub/ irs-soi/sampling.pdf, discusses the reliability of estimates based on samples and the use of coefficients of variation for evaluating the precision of estimates based on samples.

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Figure M
Nonfarm Sole Proprietorships: Coefficients of Variation for Selected Items, by Selected Industrial Sector, Tax Year 2016
[Coefficients of variation are in percentages]

| Industrial sector | Coefficients of variation |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total business receipts | Total business deductions | Depreciation [1] | Net income | Deficit |
|  | (1) | (2) | (3) | (4) | (5) |
| All industries | 0.63 | 0.72 | 1.63 | 0.74 | 1.50 |
| Construction | 2.20 | 2.34 | 4.56 | 2.44 | 5.82 |
| Wholesale trade | 4.84 | 4.99 | 11.18 | 6.88 | 10.76 |
| Retail trade | 2.60 | 2.61 | 5.36 | 3.63 | 4.26 |
| Transportation and warehousing | 2.74 | 2.76 | 4.75 | 3.45 | 5.90 |
| Finance and insurance | 2.52 | 2.49 | 9.80 | 3.93 | 7.00 |
| Real estate and rental and leasing | 2.84 | 3.28 | 6.16 | 3.24 | 5.21 |
| Professional, scientific, and technical services | 1.80 | 2.22 | 5.27 | 1.94 | 4.66 |
| Administrative and support and waste management services | 3.03 | 3.58 | 7.76 | 2.87 | 6.22 |
| Health care and social assistance | 1.95 | 2.19 | 5.30 | 2.34 | 7.13 |
| Arts, entertainment, and recreation | 3.55 | 3.94 | 6.27 | 3.84 | 5.18 |
| Other services | 2.65 | 3.04 | 6.03 | 2.57 | 5.61 |
| All other industries | 2.33 | 2.38 | 3.76 | 2.95 | 3.69 |

[1] Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2016
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| All nonfarm industries | 25,525,915 | 1,422,204,586 | 39,610,060 | 10,308,934 | 37,543,375 | 8,874,953 | 126,941,320 | 328,209,453 |
| Agriculture, forestry, hunting, and fishing | 297,031 | 21,199,514 | 1,812,454 | 200,916 | 198,525 | 254,407 | 1,845,548 | 1,704,083 |
| Animal production (including breeding of cats and dogs) | 40,722 | 1,165,708 | 162,059 | 2,122 | 27,663 | 32,632 | 72,655 | -331,591 |
| Forestry and logging (including forest nurseries, timber tracts) | 56,377 | 5,241,701 | 659,250 | 102,505 | 10,150 | 74,942 | 365,492 | 652,241 |
| Fishing, hunting, and trapping | 72,671 | 3,439,540 | 369,780 | 32,384 | 66,774 | 41,242 | 84,050 | 524,619 |
| Support activities for agriculture and forestry | 127,262 | 11,352,566 | 621,365 | 63,905 | 93,937 | 105,591 | 1,323,351 | 858,814 |
| Mining | 113,475 | 6,993,311 | 597,231 | 69,194 | 45,891 | 126,203 | 628,491 | 105,841 |
| Oil and gas extraction | 90,369 | 4,524,156 | 382,713 | 34,875 | 37,426 | 93,225 | 272,993 | -119,464 |
| Other mining | 5,879 | 558,140 | 46,639 | 12,014 | 3,828 | 12,335 | 65,819 | -4,251 |
| Support activities for mining | 17,227 | 1,911,015 | 167,879 | 22,305 | 4,637 | 20,642 | 289,679 | 229,556 |
| Utilities | 14,390 | 669,064 | 69,780 | * 9,162 | 24,108 | 8,533 | 24,883 | 114,346 |
| Construction | 2,840,001 | 242,073,803 | 6,521,501 | 1,336,455 | 1,691,000 | 1,177,509 | 27,811,842 | 40,749,218 |
| Construction of buildings | 585,620 | 71,484,958 | 1,369,181 | 295,564 | 391,856 | 390,847 | 7,701,555 | 8,884,198 |
| Heavy and civil engineering construction | 52,517 | 7,888,024 | 511,684 | 54,506 | 68,636 | 110,947 | 983,156 | 929,271 |
| Specialty trade contractors | 2,201,864 | 162,700,821 | 4,640,636 | 986,384 | 1,230,508 | 675,714 | 19,127,132 | 30,935,749 |
| Manufacturing | 370,081 | 32,895,561 | 1,210,503 | 164,134 | 1,017,429 | 360,991 | 4,246,857 | 4,021,563 |
| Food manufacturing | 46,793 | 5,607,532 | 156,787 | 18,478 | 229,449 | 153,249 | 694,676 | 315,377 |
| Textile and textile product mills | 10,834 | 525,390 | 8,931 | * 512 | * 22,806 | ** 3,653 | 63,604 | 51,482 |
| Apparel | 19,152 | 1,322,835 | 30,625 | ** 7,722 | 43,943 | * 16,586 | 189,978 | 168,216 |
| Leather and allied products | 5,259 | 126,454 | * 3,859 | ** | * 3,975 | ** | * 14,754 | 38,098 |
| Wood products | ** 35,303 | ** 3,426,456 | ** 145,013 | ** 16,013 | ** 41,591 | ** 22,903 | ** 331,578 | ** 481,900 |
| Paper products | ** | ** | ** | ** | ** | ** | ** | ** |
| Printing and related support activities | 28,597 | 1,342,367 | 70,505 | 16,979 | 53,490 | 18,609 | 170,308 | 78,557 |
| Petroleum and coal products | 2,323 | 169,167 | * 11,324 | 1,570 | * 712 | ** | * 22,167 | 491 |
| Chemical manufacturing | 18,741 | 1,395,343 | 50,791 | * 657 | 33,583 | ** 2,319 | 258,641 | 155,586 |
| Plastic and rubber products | 395 | 377,337 | 17,168 | * 3,670 | 11,949 | ** | 82,581 | 21,108 |
| Nonmetallic mineral products | 11,453 | 1,039,299 | 37,487 | ** 14,743 | ** 12,912 | ** 13,607 | 78,878 | 106,132 |
| Primary metal industries | 2,420 | 149,125 | * 11,811 | ** | ** | * 946 | * 29,047 | 20,822 |
| Fabricated metal products | 26,572 | 3,535,478 | 214,338 | 20,219 | 69,343 | 33,553 | 560,501 | 545,434 |
| Machinery | 24,173 | 1,846,028 | 48,737 | 634 | 67,053 | 5,801 | 239,278 | 344,615 |
| Computer and electronic products | 14,363 | 924,007 | 53,502 | * 2,408 | 22,860 | 7,064 | 122,018 | 27,464 |
| Electrical equipment, appliances, and components | 9,277 | 916,114 | 31,850 | * 2,659 | 8,314 | 12,949 | 199,257 | 124,914 |
| Transportation equipment | 10,681 | 892,760 | 30,312 | * 146 | 26,899 | 10,343 | 126,468 | 64,780 |
| Furniture and related products | 28,173 | 3,023,451 | 61,926 | 46,886 | 151,490 | 13,905 | 395,387 | 487,134 |
| Miscellaneous manufacturing | 75,572 | 6,276,419 | 225,538 | 10,839 | 217,061 | 45,503 | 667,734 | 989,452 |
| Wholesale trade (merchant wholesalers) | 342,687 | 48,439,075 | 574,981 | 222,123 | 755,099 | 213,763 | 2,129,225 | 4,546,353 |
| Durable goods, including machinery, wood, metals, etc. | 155,506 | 22,073,343 | 318,022 | 136,007 | 342,845 | 107,592 | 1,058,592 | 2,207,240 |
| Nondurable goods, including food, fiber, chemicals, etc. | 120,392 | 21,082,353 | 227,429 | 52,925 | 317,370 | 96,619 | 902,058 | 1,372,230 |
| Wholesale electronic markets and agents and brokers | 66,788 | 5,283,380 | 29,530 | 33,190 | 94,884 | 9,552 | 168,576 | 966,883 |
| Retail trade | 2,329,498 | 174,647,841 | 2,435,255 | 651,851 | 5,173,527 | 1,001,435 | 9,733,735 | 10,600,092 |
| Motor vehicle and parts dealers | 131,699 | 39,400,845 | 368,517 | 69,181 | 521,112 | 254,610 | 1,737,342 | 1,257,406 |
| Furniture and home furnishing stores | 30,572 | 3,981,536 | 79,320 | 44,478 | 185,821 | 36,948 | 341,244 | 362,937 |
| Electronic stores and household appliance stores | 11,492 | 2,749,696 | 22,188 | 94,505 | 64,161 | 12,520 | 216,103 | 156,665 |
| Building material and garden equipment and supplies dealers | 31,829 | 5,764,064 | 123,944 | 16,449 | 110,580 | 58,552 | 616,990 | 597,148 |
| Food and beverage stores | 91,973 | 24,621,568 | 219,736 | 59,678 | 883,699 | 85,126 | 1,814,149 | 875,587 |
| Health and personal care stores | 141,684 | 7,855,981 | 105,096 | 34,882 | 249,777 | 47,934 | 547,219 | 369,885 |
| Gasoline stations | 12,887 | 14,821,487 | 151,152 | 11,988 | 209,192 | 74,514 | 698,372 | 380,782 |
| Clothing and accessories stores | 147,740 | 8,862,339 | 125,242 | 50,133 | 736,349 | 82,113 | 702,946 | 442,362 |
| Sporting goods, hobby, book, and music stores | 108,551 | 6,705,399 | 153,040 | 27,781 | 312,251 | 52,039 | 379,352 | 126,568 |
| General merchandise stores | 32,981 | 3,267,555 | 38,673 | 33,176 | 115,538 | 7,875 | 136,188 | 180,035 |
| Miscellaneous store retailers | 627,497 | 30,688,605 | 614,299 | 135,078 | 1,364,055 | 159,602 | 1,943,883 | 3,046,421 |
| Nonstore retailers | 960,593 | 25,928,766 | 434,048 | 74,522 | 420,992 | 129,601 | 599,947 | 2,804,295 |

Footnotes at end of table.

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| All nonfarm industries | 18,959,230 | 1,225,543,853 | 25,235,713 | 7,890,688 | 29,162,891 | 5,467,519 | 101,116,438 | 389,138,987 |
| Agriculture, forestry, hunting, and fishing | 179,185 | 17,199,944 | 989,230 | 148,813 | 144,696 | 137,132 | 1,522,965 | 3,369,499 |
| Animal production (including breeding of cats and dogs) | 10,366 | 739,907 | 39,617 | * 863 | 12,419 | 3,817 | 57,359 | 201,344 |
| Forestry and logging (including forest nurseries, timber tracts) | 38,203 | 4,060,537 | 411,911 | 78,905 | 5,602 | 36,047 | 255,532 | 916,187 |
| Fishing, hunting, and trapping | 43,612 | 3,013,842 | 199,722 | * 23,071 | 55,442 | 26,854 | 76,498 | 802,438 |
| Support activities for agriculture and forestry | 87,005 | 9,385,657 | 337,980 | 45,974 | 71,233 | 70,413 | 1,133,575 | 1,449,530 |
| Mining | 67,704 | 4,405,506 | 246,421 | 45,823 | 14,172 | 28,010 | 248,733 | 1,354,470 |
| Oil and gas extraction | 49,936 | 2,485,900 | 111,327 | 20,869 | 10,469 | 13,359 | 63,483 | 895,474 |
| Other mining | 3,838 | 439,789 | 26,322 | 11,076 | * 2,085 | 6,733 | 48,889 | 90,050 |
| Support activities for mining | 13,930 | 1,479,817 | 108,772 | 13,878 | 1,617 | 7,919 | 136,362 | 368,947 |
| Utilities | 7,568 | 605,871 | 27,972 | * 1,353 | * 21,079 | 4,556 | * 25,004 | 171,253 |
| Construction | 2,372,257 | 218,171,302 | 5,140,281 | 1,132,748 | 1,429,390 | 785,434 | 23,513,881 | 45,534,242 |
| Construction of buildings | 489,637 | 61,844,820 | 1,111,651 | 233,318 | 315,773 | 265,269 | 5,832,349 | 10,283,441 |
| Heavy and civil engineering construction | 37,950 | 6,273,280 | 343,668 | 34,000 | 49,908 | 62,704 | 715,293 | 1,327,738 |
| Specialty trade contractors | 1,844,670 | 150,053,202 | 3,684,962 | 865,430 | 1,063,708 | 457,461 | 16,966,239 | 33,923,063 |
| Manufacturing | 236,253 | 27,318,712 | 817,885 | 104,467 | 743,741 | 163,316 | 3,018,649 | 5,606,164 |
| Food manufacturing | 27,140 | 4,245,372 | 85,565 | 8,130 | 148,595 | 22,566 | 388,795 | 680,143 |
| Textile and textile product mills | 5,978 | 414,432 | * 2,424 | ** 1,823 | * 5,992 | * 2,198 | * 42,155 | 92,544 |
| Apparel | 11,431 | 1,029,773 | 22,942 | ** | ** 37,256 | ** 14,843 | 139,366 | 261,752 |
| Leather and allied products | * 5,058 | * 89,837 | * 1,513 | 0 | ** | ** | * 2,726 | * 55,508 |
| Wood products | ** 25,440 | ** 3,213,258 | ** 129,643 | ** 13,450 | ** 37,956 | ** 20,420 | ** 293,351 | ** 526,027 |
| Paper products | ** | ** | ** | ** | ** | ** | ** | ** |
| Printing and related support activities | 11,592 | 883,999 | 40,918 | 794 | 22,296 | 4,233 | 78,316 | 246,683 |
| Petroleum and coal products | * 1,636 | * 129,056 | * 6,311 | ** | * 712 | ** | * 21,797 | * 10,463 |
| Chemical manufacturing | 13,607 | 1,044,558 | 18,088 | ** 1,869 | 26,006 | ** 1,957 | 160,536 | 239,560 |
| Plastic and rubber products | 358 | 315,757 | 7,153 | * 2,524 | * 8,758 | * 678 | * 65,513 | 38,281 |
| Nonmetallic mineral products | 9,036 | 911,622 | ** 36,138 | ** 13,731 | ** 6,544 | ** 10,053 | ** 74,259 | 146,567 |
| Primary metal industries | * 326 | * 103,935 | ** | ** | ** | ** | ** | * 26,221 |
| Fabricated metal products | 18,477 | 3,017,823 | 154,671 | 8,217 | 38,842 | 26,115 | 446,208 | 657,633 |
| Machinery | 17,371 | 1,458,283 | 39,509 | * 332 | 55,084 | 1,944 | 152,973 | 424,006 |
| Computer and electronic products | 5,756 | 832,766 | 49,397 | * 111 | 20,456 | * 3,060 | 88,652 | 114,740 |
| Electrical equipment, appliances, and components | 8,089 | 701,330 | 24,866 | ** 2,353 | * 4,011 | * 10,555 | * 112,717 | 165,017 |
| Transportation equipment | 5,376 | 714,241 | * 3,545 | ** | * 8,151 | * 4,933 | * 84,318 | 126,893 |
| Furniture and related products | 23,530 | 2,926,926 | 46,049 | 46,795 | 150,516 | 11,916 | 378,563 | 516,135 |
| Miscellaneous manufacturing | 46,052 | 5,285,743 | 149,154 | 4,338 | 172,565 | 27,846 | 488,403 | 1,277,990 |
| Wholesale trade (merchant wholesalers) | 218,211 | 40,073,313 | 317,966 | 167,268 | 494,306 | 105,696 | 1,561,133 | 6,032,294 |
| Durable goods, including machinery, wood, metals, etc. | 99,057 | 18,414,744 | 181,725 | 118,734 | 210,180 | 55,408 | 778,159 | 2,714,735 |
| Nondurable goods, including food, fiber, chemicals, etc. | 75,127 | 16,974,376 | 114,814 | 34,258 | 205,376 | 45,193 | 632,151 | 2,054,875 |
| Wholesale electronic markets and agents and brokers | 44,028 | 4,684,194 | 21,427 | 14,276 | 78,750 | 5,095 | 150,823 | 1,262,685 |
| Retail trade | 1,284,769 | 141,832,801 | 1,319,647 | 433,736 | 3,386,867 | 628,034 | 7,193,260 | 18,598,124 |
| Motor vehicle and parts dealers | 87,445 | 31,533,572 | 206,110 | 50,464 | 351,595 | 177,116 | 1,249,040 | 1,844,255 |
| Furniture and home furnishing stores | 22,434 | 3,162,953 | 51,877 | 24,979 | 98,116 | 27,601 | 250,784 | 497,514 |
| Electronic stores and household appliance stores | 6,923 | 2,413,770 | 17,703 | * 80,840 | 33,501 | 8,523 | 158,948 | 200,222 |
| Building material and garden equipment and supplies dealers | 20,489 | 4,971,449 | 105,083 | 12,916 | 88,361 | 41,427 | 503,398 | 707,090 |
| Food and beverage stores | 64,173 | 20,031,830 | 139,948 | 43,614 | 659,800 | 55,572 | 1,369,243 | 1,328,364 |
| Health and personal care stores | 72,512 | 6,445,996 | 47,439 | 20,059 | 191,720 | 23,073 | 369,232 | 992,768 |
| Gasoline stations | 7,896 | 12,474,766 | 107,619 | 10,186 | 177,802 | 53,144 | 554,359 | 453,149 |
| Clothing and accessories stores | 75,672 | 6,636,468 | 57,169 | 27,452 | 449,223 | 34,905 | 482,805 | 1,186,631 |
| Sporting goods, hobby, book, and music stores | 56,504 | 4,427,782 | 67,217 | 8,310 | 185,256 | 37,850 | 209,833 | 603,145 |
| General merchandise stores | 18,774 | 2,535,723 | 15,337 | * 31,003 | 93,790 | 4,227 | 95,825 | 402,371 |
| Miscellaneous store retailers | 371,817 | 25,276,506 | 279,325 | 66,326 | 789,016 | 78,087 | 1,499,939 | 5,078,996 |
| Nonstore retailers | 480,129 | 21,921,986 | 224,821 | 57,589 | 268,687 | 86,509 | 449,854 | 5,303,619 |

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2016-Continued

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Transportation and warehousing | 1,984,991 | 103,400,451 | 6,309,087 | 3,524,852 | 844,361 | 783,451 | 4,654,022 | 14,926,404 |
| Air and rail transportation | 16,884 | 1,395,269 | 273,157 | 7,829 | 27,788 | 42,333 | 85,632 | -71,347 |
| Water transportation | 5,638 | 762,096 | 150,583 | 11,307 | 4,403 | 22,852 | 134,855 | -48,719 |
| Truck transportation | 623,265 | 68,851,259 | 4,609,921 | 1,543,829 | 368,006 | 487,146 | 3,262,861 | 9,620,826 |
| Other transit and ground transportation | ** 1,020,896 | ** 20,416,980 | ** 696,389 | ** 1,752,536 | ** 266,642 | ** 150,424 | ** 511,985 | ** 3,791,564 |
| Pipeline transportation | ** | ** | ** | ** | ** | ** | ** | ** |
| Scenic and sightseeing transportation | 10,688 | 490,337 | 175,168 | * 3,241 | 19,602 | 11,102 | 35,773 | -32,891 |
| Support activities for transportation (including motor vehicle towing) | 62,465 | 4,026,108 | 305,515 | 56,662 | 86,661 | 37,076 | 385,233 | 280,993 |
| Couriers and messengers | 229,829 | 7,091,955 | 81,230 | 144,362 | 43,543 | 27,294 | 180,906 | 1,386,426 |
| Warehousing and storage facilities | 15,326 | 366,447 | 17,125 | 5,084 | 27,715 | 5,224 | 56,777 | -449 |
| Information | 367,766 | 11,744,041 | 320,197 | 72,564 | 317,038 | 64,880 | 1,025,202 | 2,333,927 |
| Publishing industries (except internet) | 54,718 | 1,702,220 | 24,165 | 5,700 | 29,299 | 3,781 | 180,311 | 434,649 |
| Motion picture and sound recording | 122,541 | 3,850,279 | 194,295 | 48,005 | 108,973 | 36,644 | 439,236 | 622,201 |
| Broadcasting (except internet) and telecommunications and internet service providers | 66,741 | 3,154,057 | 44,189 | 10,989 | 118,210 | 13,515 | 278,046 | 436,127 |
| Data processing, internet publishing and broadcasting, and web search portals | 123,766 | 3,037,485 | 57,549 | 7,869 | 60,556 | 10,940 | 127,608 | 840,950 |
| Finance and insurance | 609,412 | 76,056,618 | 721,732 | 213,310 | 1,554,863 | 448,721 | 5,013,599 | 20,879,459 |
| Credit intermediation and related activities | 33,640 | 2,389,765 | 35,964 | 4,075 | 71,206 | 89,802 | 211,244 | 598,105 |
| Securities, commodity contracts, and other financial investments | 173,466 | 42,625,116 | 236,697 | 99,620 | 516,263 | 165,119 | 1,869,090 | 8,392,362 |
| Investment bankers and securities dealers | 5,979 | 6,213,122 | 7,071 | 5,646 | 11,636 | 8,015 | 40,364 | 211,932 |
| Securities brokers | 13,309 | 3,363,991 | 30,226 | 5,148 | 26,586 | 7,497 | 102,827 | 870,450 |
| Commodity contracts brokers and dealers | 3,662 | 695,012 | 1,116 | ** 142 | 13,708 | 802 | ** 62,412 | 73,515 |
| Securities and commodity exchanges | 1,003 | 952,876 | * 358 | ** | * 679 | * 319 | ** | 8,071 |
| Other financial investment activities (investment advice) | 149,512 | 31,400,116 | 197,925 | 88,684 | 463,654 | 148,485 | 1,663,487 | 7,228,393 |
| Insurance agents, brokers, and related activities | 402,306 | 31,041,737 | 449,071 | 109,616 | 967,394 | 193,799 | 2,933,265 | 11,888,992 |
| Insurance agencies and brokerages | 310,944 | 26,040,881 | 342,450 | 101,596 | 829,461 | 155,715 | 2,636,835 | 9,735,465 |
| Other insurance related activities and other financial vehicles | 91,362 | 5,000,855 | 106,621 | 8,020 | 137,932 | 38,085 | 296,430 | 2,153,527 |
| Real estate and rental and leasing | 1,282,230 | 82,601,087 | 3,087,995 | 407,769 | 1,219,766 | 980,297 | 3,069,160 | 29,166,991 |
| Real estate | 1,209,604 | 77,274,746 | 1,741,363 | 313,184 | 1,102,200 | 819,092 | 2,702,314 | 28,883,614 |
| Lessors of real estate (including miniwarehouses and self storage) | 51,244 | 2,760,329 | 326,724 | 15,555 | 105,723 | 171,479 | 190,582 | 499,410 |
| Offices of real estate agents, brokers, property managers, and appraisers | 896,765 | 52,673,186 | 882,465 | 219,701 | 718,557 | 344,160 | 1,643,076 | 23,126,122 |
| Other activities related to real estate | 261,595 | 21,841,231 | 532,175 | 77,929 | 277,919 | 303,453 | 868,655 | 5,258,082 |
| Rental and leasing services | 71,092 | 5,277,327 | ** 1,346,631 | ** 94,584 | 117,157 | 161,075 | ** 366,846 | 276,444 |
| Automotive equipment rental and leasing | 19,377 | 938,181 | 270,907 | 29,161 | 15,825 | 24,864 | ** 43,320 | 30,558 |
| Consumer electronics and appliances rental | * 2,336 | * 70,268 | * 20,094 | ** 623 | * 1,701 | 446 | ** | * 14,748 |
| Formal wear and costume rental | * 605 | * 291 | * 927 | ** | ** | 0 | 0 | *-14,504 |
| Video tape and disc rental | * 1,761 | * 221,107 | * 11,695 | 0 | ** 28,585 | * 5,961 | * 47,419 | *-865 |
| General rental centers and other consumer goods rental | 23,930 | 1,578,485 | 209,347 | 13,565 | 33,928 | 33,465 | 67,365 | 256,189 |
| Commercial and industrial machinery and equipment rental and leasing | 23,082 | 2,468,995 | ** 833,661 | ** 51,236 | 37,118 | 96,339 | ** 208,743 | -9,681 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | 1,534 | 49,014 | ** | ** | * 409 | * 131 | ** | 6,933 |
| Professional, scientific, and technical services | 3,466,550 | 188,626,180 | 3,637,262 | 809,949 | 4,658,143 | 802,503 | 17,263,231 | 77,705,005 |
| Legal services | 347,931 | 40,868,244 | 351,707 | 179,707 | 1,871,880 | 180,485 | 4,715,841 | 17,591,812 |
| Offices of certified public accountants | 36,668 | 4,056,721 | 108,381 | 22,780 | 149,290 | 24,558 | 611,339 | 1,689,686 |
| Other accounting services | 366,590 | 9,536,589 | 236,443 | 55,309 | 224,137 | 49,000 | 939,450 | 4,017,363 |
| Architectural, engineering, and related services | 280,184 | 16,384,728 | 577,280 | 85,919 | 306,672 | 84,615 | 1,876,431 | 5,121,625 |
| Architectural services | 129,573 | 8,033,296 | 389,700 | 39,057 | 161,352 | 38,724 | 1,095,437 | 2,036,093 |
| Engineering services | 90,208 | 5,824,908 | 86,970 | 41,121 | 124,956 | 26,943 | 511,115 | 2,137,065 |
| Drafting, building inspections, and geophysical surveying | 47,176 | 1,579,742 | 26,690 | ** 5,546 | * 7,734 | 13,556 | 143,156 | 756,995 |
| Surveying and mapping (except geophysical) services | 7,272 | 434,146 | * 47,544 | ** | * 3,803 | * 591 | * 67,200 | 128,156 |

[^9]Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income |
|  | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Transportation and warehousing | 1,525,305 | 86,413,509 | 4,050,858 | 2,909,351 | 603,149 | 497,736 | 3,054,492 | 19,285,687 |
| Air and rail transportation | 7,922 | 1,019,103 | 30,334 | 3,249 | 13,133 | 6,717 | 54,689 | 225,889 |
| Water transportation | 4,832 | 262,126 | 15,442 | * 10,324 | * 2,411 | * 2,062 | * 41,635 | 71,584 |
| Truck transportation | 509,600 | 57,529,080 | 3,267,486 | 1,208,962 | 285,944 | 352,606 | 2,177,347 | 11,349,224 |
| Other transit and ground transportation | ** 770,157 | ** 18,256,138 | ** 474,952 | ** 1,574,690 | ** 177,311 | ** 110,690 | ** 371,681 | ** 5,318,351 |
| Pipeline transportation | ** | ** | ** | ** | ** | ** | ** | ** |
| Scenic and sightseeing transportation | 4,993 | 368,855 | 58,127 | * 3,204 | 10,410 | 6,345 | 33,987 | 77,557 |
| Support activities for transportation (including motor vehicle towing) | 42,516 | 2,806,794 | 128,143 | 22,738 | 68,337 | 14,258 | 238,983 | 462,382 |
| Couriers and messengers | 174,455 | 5,938,407 | 66,100 | 84,904 | 31,714 | 2,854 | 123,054 | 1,688,517 |
| Warehousing and storage facilities | 10,829 | 233,006 | 10,275 | 1,280 | 13,891 | * 2,205 | * 13,115 | 92,182 |
| Information | 251,891 | 9,631,263 | 161,995 | 45,270 | 248,010 | 35,394 | 613,931 | 3,663,219 |
| Publishing industries (except internet) | 39,242 | 1,408,409 | 18,773 | 2,204 | 23,238 | 1,155 | 64,458 | 611,957 |
| Motion picture and sound recording | 81,574 | 3,137,570 | 78,503 | 25,944 | 69,062 | 26,738 | 313,460 | 1,255,260 |
| Broadcasting (except internet) and telecommunications and internet service providers | 42,104 | 2,466,908 | 19,758 | 9,740 | 103,558 | 5,371 | 154,809 | 668,465 |
| Data processing, internet publishing and broadcasting, and web search portals | 88,971 | 2,618,375 | 44,961 | 7,382 | 52,151 | 2,130 | 81,204 | 1,127,537 |
| Finance and insurance | 427,646 | 53,614,473 | 492,206 | 142,376 | 1,347,153 | 300,221 | 4,221,300 | 23,378,008 |
| Credit intermediation and related activities | 23,741 | 2,064,603 | 14,755 | 3,786 | 63,643 | 51,073 | 197,567 | 791,827 |
| Securities, commodity contracts, and other financial investments | 113,425 | 23,735,474 | 117,264 | 52,979 | 411,907 | 72,947 | 1,390,249 | 9,763,822 |
| Investment bankers and securities dealers | 3,786 | 1,039,585 | 3,976 | * 5,271 | 10,410 | 4,932 | 38,412 | 289,891 |
| Securities brokers | 10,500 | 2,952,194 | 13,111 | 5,018 | 20,658 | 3,498 | 82,933 | 914,723 |
| Commodity contracts brokers and dealers | 1,731 | 467,041 | 826 | * 16 | 3,061 | * 266 | * 11,777 | 219,922 |
| Securities and commodity exchanges | * 157 | * 122,867 | ** | ** | ** | * 101 | ** | * 23,599 |
| Other financial investment activities (investment advice) | 97,251 | 19,153,786 | ** 99,351 | ** 42,674 | ** 377,779 | 64,149 | ** 1,257,127 | 8,315,687 |
| Insurance agents, brokers, and related activities | 290,479 | 27,814,396 | 360,188 | 85,612 | 871,603 | 176,201 | 2,633,485 | 12,822,359 |
| Insurance agencies and brokerages | 226,250 | 23,232,556 | 270,637 | 81,213 | 748,903 | 144,561 | 2,409,198 | 10,465,348 |
| Other insurance related activities and other financial vehicles | 64,230 | 4,581,840 | 89,551 | 4,399 | 122,700 | 31,641 | 224,287 | 2,357,011 |
| Real estate and rental and leasing | 873,619 | 72,589,233 | 1,443,223 | 285,204 | 880,882 | 509,716 | 2,255,760 | 33,679,724 |
| Real estate | 834,303 | 68,944,423 | 1,001,951 | 242,761 | 818,054 | 442,139 | 2,045,432 | 32,609,417 |
| Lessors of real estate (including miniwarehouses and self storage) | 26,661 | 2,193,004 | 108,574 | 2,136 | 101,658 | 78,528 | 89,352 | 919,561 |
| Offices of real estate agents, brokers, property managers, and appraisers | 638,100 | 48,706,501 | 597,840 | 191,760 | 514,961 | 222,954 | 1,362,815 | 25,065,303 |
| Other activities related to real estate | 169,542 | 18,044,918 | 295,538 | 48,865 | 201,436 | 140,657 | 593,265 | 6,624,553 |
| Rental and leasing services | 38,149 | 3,614,627 | ** 441,272 | ** 42,442 | ** 62,828 | 67,577 | 210,328 | 1,058,929 |
| Automotive equipment rental and leasing | 12,185 | 678,090 | ** 164,689 | ** 4,178 | ** 15,559 | ** 16,928 | ** 28,069 | 151,603 |
| Consumer electronics and appliances rental | * 1,318 | * 42,912 | ** | ** | ** | ** | ** | * 19,897 |
| Formal wear and costume rental | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Video tape and disc rental | * 1,314 | * 105,273 | ** | 0 | ** | ** | ** | * 23,141 |
| General rental centers and other consumer goods rental | 10,912 | 1,194,624 | ** 93,266 | * 9,162 | ** 26,496 | ** 22,134 | ** 66,924 | 419,887 |
| Commercial and industrial machinery and equipment rental and leasing | 12,421 | 1,593,728 | ** 183,317 | ** 29,103 | ** 20,774 | 28,515 | 115,334 | 444,401 |
| Lessors of nonfinancial intangible assets (except copyrighted works) | * 1,167 | * 30,183 | ** | ** | ** | 0 | 0 | * 11,378 |
| Professional, scientific, and technical services | 2,569,905 | 174,424,916 | 2,539,782 | 635,789 | 3,870,399 | 575,787 | 14,874,152 | 85,325,983 |
| Legal services | 284,319 | 39,351,795 | 325,466 | 172,515 | 1,734,649 | 136,726 | 4,224,676 | 18,246,729 |
| Offices of certified public accountants | 26,966 | 3,687,286 | 35,433 | 22,731 | 115,378 | 17,915 | 575,334 | 1,776,951 |
| Other accounting services | 296,417 | 8,731,510 | 182,158 | 47,883 | 167,624 | 33,689 | 797,691 | 4,478,754 |
| Architectural, engineering, and related services | 215,083 | 14,609,649 | 438,996 | 66,950 | 211,161 | 63,167 | 1,579,565 | 5,775,387 |
| Architectural services | 104,379 | 7,141,613 | 284,629 | 29,313 | 124,813 | 35,450 | 925,303 | 2,352,942 |
| Engineering services | 64,281 | 5,090,762 | 69,423 | 36,400 | 67,823 | 9,453 | 413,457 | 2,390,165 |
| Drafting, building inspections, and geophysical surveying | 36,706 | 1,489,766 | 11,372 | ** 1,161 | * 7,178 | 12,872 | 144,220 | 807,492 |
| Surveying and mapping (except geophysical) services | 5,193 | 416,270 | * 47,404 | ** | * 3,020 | * 591 | * 61,593 | 135,531 |

Footnotes at end of table.

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2016-Continued
[Al figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with and without net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction [1,3] | Payroll [1,4] | Net income less deficit |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Testing laboratories | 5,954 | 512,638 | * 26,377 | * 195 | 8,827 | * 4,801 | * 59,522 | 63,317 |
| Specialized design services | 265,140 | 10,336,499 | 256,565 | 34,543 | 319,375 | 37,424 | 476,247 | 2,442,433 |
| Computer systems design services | 280,871 | 12,403,274 | 188,635 | 23,043 | 111,094 | 29,293 | 1,495,775 | 5,087,334 |
| Other professional, scientific, and technical services | 1,889,165 | 95,040,125 | 1,918,250 | 408,647 | 1,675,694 | 397,127 | 7,148,148 | 41,754,752 |
| Management, scientific, and technical consulting services | 930,088 | 50,476,497 | 834,293 | 170,941 | 739,829 | 204,546 | 3,214,921 | 26,238,310 |
| Scientific research and development services | 50,157 | 1,199,653 | 34,493 | 3,520 | 39,234 | 6,732 | 98,113 | 435,941 |
| Advertising and related services | 131,964 | 8,196,172 | 113,129 | 41,617 | 215,521 | 32,070 | 426,361 | 2,284,589 |
| Market research and public opinion polling | 42,940 | 1,195,734 | 6,250 | 3,513 | 31,603 | * 93 | 160,196 | 331,023 |
| Other miscellaneous services | 734,017 | 33,972,069 | 930,085 | 189,056 | 649,507 | 153,686 | 3,248,557 | 12,464,889 |
| Administrative and support and waste management services | 2,557,938 | 75,647,974 | 2,787,303 | 508,452 | 811,179 | 374,190 | 8,201,652 | 21,240,361 |
| Administrative and support services | 2,538,754 | 72,981,513 | 2,556,426 | 494,050 | 779,599 | 347,505 | 7,855,013 | 21,014,858 |
| Waste management and remediation services | 19,183 | 2,666,461 | 230,877 | 14,402 | 31,580 | 26,685 | 346,639 | 225,503 |
| Educational services | 823,153 | 12,991,265 | 261,145 | 66,852 | 808,232 | 56,478 | 892,877 | 4,501,012 |
| Health care and social assistance | 2,127,345 | 121,086,389 | 2,291,994 | 521,552 | 5,497,095 | 738,700 | 18,044,885 | 48,449,274 |
| Ambulatory health care services | 1,234,900 | 97,997,476 | 1,805,278 | 382,975 | 4,468,064 | 517,801 | 14,896,368 | 40,513,212 |
| Offices of physicians (except mental health specialists) | 191,001 | 31,370,296 | 415,897 | 123,144 | 1,164,598 | 106,210 | 4,259,927 | 14,789,444 |
| Offices of physicians, mental health specialists | 38,021 | 3,882,589 | 52,459 | 11,126 | 219,990 | 7,822 | 184,414 | 2,287,535 |
| Offices of dentists | 68,359 | 24,440,334 | 730,064 | 78,439 | 1,027,595 | 250,582 | 6,008,765 | 7,534,852 |
| Offices of chiropractors | 35,978 | 4,077,356 | 87,667 | 13,275 | 376,519 | 42,412 | 442,097 | 1,476,815 |
| Offices of optometrists | 20,172 | 4,086,358 | 75,924 | 11,985 | 260,568 | 26,013 | 757,850 | 1,170,733 |
| Offices of mental health practitioners and social therapists | 201,148 | 11,125,667 | 94,492 | 50,659 | 692,722 | 19,828 | 1,059,389 | 5,796,567 |
| Offices of podiatrists | 4,486 | 1,002,086 | 11,953 | * 4,681 | 77,475 | * 3,759 | 109,455 | 462,201 |
| Outpatient care centers and other miscellaneous health practitioners | 220,260 | 7,301,927 | 179,123 | 50,774 | 365,856 | 24,207 | 505,509 | 3,131,089 |
| Medical and diagnostic laboratories | 23,030 | 1,082,985 | 30,806 | 4,364 | 55,828 | 2,679 | 118,456 | 322,238 |
| Home health care services | 387,945 | 7,912,267 | 81,974 | 28,954 | 191,357 | 26,135 | 1,184,880 | 2,892,202 |
| Other ambulatory health care services (including ambulance services, blood and organ banks) | 44,500 | 1,715,610 | 44,918 | 5,574 | 35,556 | 8,154 | 265,625 | 649,535 |
| Hospitals | 7,853 | 546,570 | 9,999 | * 3,390 | 7,440 | * 2,170 | * 55,884 | 251,149 |
| Nursing and residential care facilities | 69,933 | 5,232,008 | 119,536 | 41,346 | 325,887 | 106,055 | 1,457,786 | 623,368 |
| Social assistance | 814,658 | 17,310,335 | 357,180 | 93,841 | 695,705 | 112,674 | 1,634,848 | 7,061,545 |
| Arts, entertainment, and recreation | 1,642,700 | 44,086,606 | 1,762,129 | 317,421 | 1,663,518 | 180,132 | 2,119,455 | 11,325,415 |
| Performing arts, spectator sports, and related industries | 1,367,392 | 32,095,805 | 1,180,744 | 186,938 | 916,837 | 96,659 | 1,099,333 | 10,216,830 |
| Museums, historical sites, and similar institutions | 5,291 | 115,733 | * 1,153 | * 10 | * 815 | * 305 | * 4,742 | 56,133 |
| Amusement, gambling, and recreation industries | 270,018 | 11,875,068 | 580,233 | 130,473 | 745,865 | 83,167 | 1,015,380 | 1,052,452 |
| Accommodation, food services, and drinking places | 487,183 | 62,821,629 | 2,187,806 | 292,164 | 3,868,164 | 707,372 | 11,322,098 | 3,583,469 |
| Accommodation | 70,618 | 6,699,754 | 778,708 | 17,947 | 214,394 | 374,954 | 721,931 | 324,492 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns) | 40,359 | 5,099,806 | 616,308 | 11,719 | 138,686 | 303,480 | 622,028 | 278,648 |
| RV (recreational vehicle) parks and recreational camps | 17,274 | 814,784 | 101,667 | 2,972 | 45,548 | 36,915 | 42,020 | 12,240 |
| Rooming and boarding houses | 12,984 | 785,163 | 60,733 | * 3,256 | 30,160 | 34,559 | 57,882 | 33,605 |
| Restaurants (full \& limited service) and drinking places | 416,565 | 56,121,875 | 1,409,098 | 274,217 | 3,653,770 | 332,418 | 10,600,168 | 3,258,977 |
| Other services | 3,449,846 | 111,682,880 | 2,914,917 | 882,348 | 7,268,874 | 559,110 | 8,874,569 | 30,626,814 |
| Auto repair and maintenance | 393,785 | 27,947,917 | 1,020,265 | 131,312 | 1,320,260 | 225,466 | 2,957,175 | 3,719,998 |
| Automotive mechanical and electrical repair and maintenance | 210,964 | 13,454,867 | 494,438 | 83,719 | 719,125 | 96,415 | 1,342,934 | 1,714,490 |
| Automotive body shops | 76,677 | 7,687,621 | 233,634 | 34,308 | 224,768 | 54,488 | 885,087 | 1,035,302 |
| Other auto repair and maintenance (including oil change, lubrication, and car washes) | 106,144 | 6,805,429 | 292,193 | 13,285 | 376,367 | 74,563 | 729,154 | 970,206 |
| Miscellaneous repairs | 399,947 | 17,516,896 | 566,924 | 118,153 | 344,077 | 68,924 | 1,757,752 | 3,416,808 |
| Personal and laundry services | 2,374,522 | 61,293,524 | 1,279,357 | 620,906 | 5,429,820 | 261,482 | 4,046,243 | 21,140,746 |
| Religious, grantmaking, civic, professional and similar organizations | 281,592 | 4,924,543 | 48,371 | * 11,978 | 174,718 | 3,238 | * 113,399 | 2,349,262 |
| Unclassified establishments | 419,638 | 4,541,298 | 106,788 | 37,867 | 126,565 | 36,278 | 39,986 | 1,629,828 |

Footnotes at end of table.

Table 1. Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industrial sector | Businesses with net income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of returns | Business receipts | Depreciation deduction [1,2] | Rent paid on machinery and equipment [1] | Rent paid on other business property [1] | Interest paid deduction $[1,3]$ | Payroll [1,4] | Net income |
| Testing laboratories | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
|  | 4,523 | 471,238 | * 26,167 | * 77 | * 8,327 | * 4,801 | * 34,991 | 89,256 |
| Specialized design services | 178,935 | 9,337,195 | 175,466 | 18,635 | 269,225 | 31,404 | 443,805 | 3,010,594 |
| Computer systems design services | 208,161 | 11,340,674 | 122,932 | 14,314 | 89,676 | 25,735 | 1,206,478 | 5,672,367 |
| Other professional, scientific, and technical services | 1,360,024 | 87,366,806 | 1,259,332 | 292,761 | 1,282,686 | 267,151 | 6,046,603 | 46,365,200 |
| Management, scientific, and technical consulting services | 659,397 | 47,311,044 | 504,969 | 108,116 | 530,280 | 126,511 | 2,680,259 | 29,063,727 |
| Scientific research and development services | 42,728 | 1,037,153 | 14,383 | 2,192 | 33,780 | * 5,179 | 65,944 | 568,931 |
| Advertising and related services | 98,164 | 7,599,009 | 86,975 | 34,329 | 185,172 | 20,516 | 389,794 | 2,574,061 |
| Market research and public opinion polling | 30,143 | 1,163,584 | 2,287 | 3,513 | 25,751 | * 80 | 159,691 | 373,704 |
| Other miscellaneous services | 529,592 | 30,256,017 | 650,718 | 144,611 | 507,704 | 114,865 | 2,750,916 | 13,784,776 |
| Administrative and support and waste management services | 2,078,451 | 66,967,199 | 1,858,303 | 315,778 | 551,221 | 256,135 | 6,435,552 | $25,529,488$ |
| Administrative and support servicesWaste management and remediation services | 2,063,951 | 64,716,737 | 1,699,281 | 309,155 | 531,310 | 236,951 | 6,148,142 | 25,200,484 |
|  | 14,500 | 2,250,462 | 159,022 | 6,624 | 19,911 | 19,185 | 287,409 | 329,004 |
| Educational services | 634,246 | 11,503,570 | 136,389 | 43,528 | 578,268 | 25,778 | 627,760 | 5,536,357 |
| Health care and social assistance | 1,770,937 | 111,659,319 | 1,750,219 | 421,438 | 4,788,488 | 573,594 | 15,451,207 | 51,715,888 |
| Ambulatory health care services | 1,005,025 | 91,783,694 | 1,454,737 | 315,654 | 4,014,394 | 441,319 | 13,296,900 | 42,726,775 |
| Offices of physicians (except mental health specialists) | 161,192 | 29,282,922 | 355,918 | 106,677 | 1,094,014 | 87,335 | 3,635,606 | 15,144,315 |
| Offices of physicians, mental health specialists | 31,221 | 3,792,223 | 41,960 | 10,573 | 197,294 | 7,263 | 164,944 | 2,338,649 |
| Offices of dentists | 60,777 | 23,567,595 | 579,880 | 74,246 | 978,765 | 227,913 | 5,739,582 | 7,735,881 |
| Offices of chiropractors | 31,655 | 3,985,563 | 86,725 | 12,541 | 352,153 | 41,692 | 424,250 | 1,509,150 |
| Offices of optometrists <br> Offices of mental health practitioners and social therapists | 16,922 | 3,633,077 | 70,805 | 10,649 | 234,305 | 24,164 | 664,188 | 1,186,947 |
|  | 168,389 | 10,550,661 | 79,302 | 47,886 | 634,155 | 16,709 | 946,450 | 5,941,050 |
| Offices of podiatrists | 3,500 | 933,864 | 11,890 | * 4,681 | 77,475 | * 3,786 | 106,914 | 466,397 |
| Outpatient care centers and other miscellaneous health practitioners | 168,754 | 6,519,218 | 133,228 | 32,391 | 282,388 | 14,383 | 388,830 | 3,581,063 |
| Medical and diagnostic laboratories | 20,617 | 909,962 | 17,383 | 3,426 | 22,898 | 1,870 | 91,758 | 370,752 |
| Home health care services | 305,973 | 7,045,740 | 44,235 | 9,185 | 106,832 | 9,646 | 891,377 | 3,758,777 |
| Other ambulatory health care services (including ambulance services, blood and organ banks) | 36,025 | 1,562,870 | 33,412 | 3,399 | 34,116 | 6,558 | 243,002 | 693,795 |
| Hospitals | 6,250 | 443,992 | 3,887 | * 2,904 | * 2,254 | * 1,363 | * 45,435 | 259,197 |
| Nursing and residential care facilities | 56,440 | 3,706,509 | 43,036 | 35,386 | 181,580 | 39,660 | 789,137 | 1,065,866 |
| Social assistance | 703,222 | 15,725,123 | 248,559 | 67,494 | 590,260 | 91,252 | 1,319,735 | 7,664,050 |
| Arts, entertainment, and recreation | 1,101,487 | 36,300,772 | 861,613 | ** 1205,712 | 1,078,389 | 89,223 | 1,238,376 | 15,564,997 |
| Performing arts, spectator sports, and related industries | 906,318 | 27,885,344 | ** 625,919 | ** 125,243 | 612,440 | ** 59,947 | ** 754,756 | 13,516,412 |
| Museums, historical sites, and similar institutions | * 4,216 | * 108,767 | ** | ** | 0 | ** | ** | * 68,700 |
| Amusement, gambling, and recreation industries | 190,952 | 8,306,660 | 235,694 | 80,470 | 465,949 | 29,276 | 483,620 | 1,979,885 |
| Accommodation, food services, and drinking places | 312,182 | 49,278,101 | 1,173,071 | 209,962 | 2,835,114 | 379,103 | 8,142,929 | 6,255,759 |
| Accommodation | 45,257 | 4,686,268 | 381,482 | 8,170 | 110,551 | 180,417 | 439,566 | 929,288 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns) | 24,500 | 3,597,633 | 291,378 | 6,961 | 77,463 | 152,509 | 356,231 | 713,593 |
| RV (recreational vehicle) parks and recreational camps | 11,083 | 519,445 | 56,768 | * 69 | * 19,209 | * 13,776 | 36,872 | 127,429 |
| Rooming and boarding houses | 9,674 | 569,190 | 33,336 | * 1,140 | * 13,880 | 14,131 | 46,462 | 88,266 |
| Restaurants (full \& limited service) and drinking places | 266,925 | 44,591,833 | 791,589 | 201,791 | 2,724,563 | 198,686 | 7,703,363 | 5,326,471 |
| Other services | 2,714,094 | 99,824,371 | 1,865,511 | 615,548 | 6,087,878 | 356,258 | 7,101,036 | 36,035,994 |
| Auto repair and maintenance | 288,376 | 23,629,139 | 691,379 | 89,287 | 1,054,854 | 149,501 | 2,376,712 | 4,704,320 |
| Automotive mechanical and electrical repair and maintenance | 153,858 | 11,704,249 | 354,872 | 67,583 | 593,197 | 68,259 | 1,073,182 | 2,281,708 |
| Automotive body shops | 61,273 | 6,678,256 | 165,585 | 15,382 | 182,224 | 40,354 | 744,536 | 1,163,557 |
| Other auto repair and maintenance (including oil change, lubrication, and car washes) | 73,246 | 5,246,634 | 170,922 | 6,322 | 279,434 | 40,889 | 558,995 | 1,259,054 |
| Miscellaneous repairs | 288,346 | 15,342,961 | 304,469 | 73,819 | 249,803 | 51,650 | 1,270,804 | 4,316,712 |
| Personal and laundry services | 1,916,689 | 56,281,463 | 836,675 | 452,128 | 4,630,557 | 148,766 | 3,343,517 | 24,381,554 |
| Religious, grantmaking, civic, professional and similar organizations | 220,683 | 4,570,808 | 32,989 | * 314 | 152,664 | * 6,342 | * 110,002 | 2,633,408 |
| Unclassified establishments | 333,519 | 3,729,681 | 43,142 | 26,524 | 59,690 | 16,393 | 16,319 | 2,501,838 |

[^10]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | All nonfarm industries | Agriculture, forestry, hunting and fishing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Animal production (including breeding of cats and dogs) | Forestry and logging (including forest nurseries, timber tracts) | Fishing, hunting, and trapping | Support activities for agriculture and forestry |
| businesses with and without net income Number of returns [1] | (1) | (2) | (3) ${ }^{\text {40,722 }}$ | (4) <br>  <br>  <br> 56,377 | (5) $\begin{aligned} \\ \\ 72,671\end{aligned}$ | (6) |
|  | 25,525,915 | 297,031 |  |  |  | 127,262 |
| Business receipts, total [1,2] | 1,422,204,586 | 21,199,514 | 1,165,708 | 5,241,701 | 3,439,540 | 11,352,566 |
| Income from sales and operations [1] | 1,404,235,056 | 20,749,876 | 1,108,316 | 5,104,257 | 3,308,247 | 11,229,057 |
| Other business income (loss) [1] | 17,969,530 | 449,639 | 57,392 | 137,444 | 131,294 | 123,509 |
| Business deductions, total [1,2] | 1,094,904,101 | 19,513,735 | 1,503,553 | 4,589,283 | 2,918,071 | 10,502,828 |
| Cost of sales and operations, total | 410,648,959 | 7,500,411 | 282,196 | 1,325,258 | 749,666 | 5,143,291 |
| Inventory, beginning of year | 40,996,287 | 602,265 | 231,199 | 146,691 | * 25,923 | 198,452 |
| Cost of labor | 36,005,268 | 382,401 | * 11,090 | 129,504 | 58,017 | 183,790 |
| Purchases | 239,341,682 | 5,362,388 | 187,410 | 763,851 | 532,580 | 3,878,547 |
| Materials and supplies | 64,083,272 | 473,731 | 36,876 | 57,691 | 88,525 | 290,640 |
| Other costs | 72,793,454 | 1,373,412 | 49,987 | 414,792 | 78,230 | 830,403 |
| Inventory, end of year | 42,571,004 | 693,786 | 234,366 | 187,271 | 33,609 | 238,539 |
| Advertising expenses | 16,189,658 | 117,255 | 30,232 | 7,520 | 28,281 | 51,222 |
| Car and truck expenses | 88,617,433 | 1,005,222 | 89,228 | 272,999 | 187,065 | 455,930 |
| Commissions | 16,350,703 | 59,883 | 13,569 | 5,016 | 13,955 | 27,343 |
| Contract labor | 56,858,822 | 967,960 | 40,576 | 385,970 | 179,004 | 362,410 |
| Depletion | 430,360 | 3,292 | * 671 | * 2,583 | 0 | * 38 |
| Depreciation | 38,403,988 | 1,804,240 | 159,377 | 658,771 | 368,550 | 617,541 |
| Employee benefit programs | 2,891,865 | 12,506 | 1,150 | 2,854 | 413 | 8,090 |
| Insurance | 19,965,726 | 445,688 | 15,502 | 157,801 | 66,588 | 205,797 |
| Legal and professional services | 13,068,456 | 143,768 | 15,986 | 20,456 | 59,436 | 47,890 |
| Meals and entertainment deducted | 10,450,719 | 73,291 | 9,691 | 9,254 | 20,299 | 34,047 |
| Mortgage interest | 3,153,261 | 90,277 | 12,354 | 17,646 | 11,785 | 48,493 |
| Other interest paid on business indebtedness | 5,721,692 | 164,130 | 20,278 | 57,297 | 29,457 | 57,098 |
| Office expenses | 13,432,643 | 88,188 | 7,102 | 26,040 | 10,484 | 44,561 |
| Pension and profit-sharing plans | 1,158,099 | 4,815 | * 869 | * 1,253 | [4] | * 2,692 |
| Rent paid on machinery and equipment | 10,308,934 | 200,916 | 2,122 | 102,505 | 32,384 | 63,905 |
| Rent paid on other business property | 37,543,375 | 198,525 | 27,663 | 10,150 | 66,774 | 93,937 |
| Repairs | 18,437,815 | 657,987 | 42,502 | 252,595 | 137,810 | 225,080 |
| Supplies | 39,079,658 | 620,926 | 60,896 | 128,901 | 184,637 | 246,492 |
| Salaries and wages | 90,936,052 | 1,463,147 | 61,565 | 235,988 | 26,032 | 1,139,562 |
| Taxes paid | 19,600,445 | 316,749 | 14,067 | 68,910 | 41,937 | 191,835 |
| Travel | 16,573,132 | 184,493 | 30,162 | 24,279 | 42,976 | 87,076 |
| Utilities | 31,602,681 | 329,636 | 36,811 | 70,713 | 52,345 | 169,766 |
| Other business expenses | 118,666,292 | 2,969,658 | 516,496 | 728,813 | 594,568 | 1,129,781 |
| Home office business deductions, total | 9,853,478 | 65,121 | * 10,048 | 14,827 | 9,588 | 30,658 |
| Net income less deficit [1,2] | 328,209,453 | 1,704,083 | -331,591 | 652,241 | 524,619 | 858,814 |
| Net income [1,2] | 389,138,987 | * 3,369,499 | 201,344 | 916,187 | * 802,438 | * 1,449,530 |
| Deficit [2] | 60,929,533 | 1,665,416 | * 532,935 | * 263,946 | * 277,819 | 590,715 |
| Returns with Schedule C-EZ: <br> Number of returns | 5,432,242 | 48,517 | * 3,337 | * 5,193 | 10,869 | 29,118 |
| Business receipts | 42,370,565 | 243,824 | * 9,526 | * 12,251 | 48,084 | 173,963 |
| Business deductions | 4,962,814 | 25,652 | * 2,439 | * 884 | 4,033 | 18,296 |
| Net income | 37,407,751 | 218,171 | * 7,087 | * 11,367 | 44,051 | 155,667 |

[^11]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Mining |  |  |  | Utilities | Construction |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Oil and gas extraction | Other mining | Support activities for mining | Total | Total | Construction of buildings | Heavy and civil engineering construction | Specialty trade contractors |
|  | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| BUSINESSES WITH AND WITHOUT NET INCOME Number of returns [1] | 113,475 | 90,369 | 5,879 | 17,227 | 14,390 | 2,840,001 | 585,620 | 52,517 | 2,201,864 |
| Business receipts, total [1,2] | 6,993,311 | 4,524,156 | 558,140 | 1,911,015 | 669,064 | 242,073,803 | 71,484,958 | 7,888,024 | 162,700,821 |
| Income from sales and operations [1] | 6,689,317 | 4,241,879 | 546,269 | 1,901,169 | 666,363 | 240,489,549 | 70,844,382 | 7,642,982 | 162,002,185 |
| Other business income (loss) [1] | 303,994 | 282,276 | 11,872 | 9,846 | 2,701 | 1,584,254 | 640,576 | 245,042 | 698,636 |
| Business deductions, total [1,2] | 6,893,110 | 4,649,374 | 562,392 | 1,681,344 | 557,652 | 201,473,661 | 62,645,487 | 6,985,046 | 131,843,127 |
| Cost of sales and operations, total | 1,469,367 | 883,433 | 267,446 | 318,488 | 99,651 | 98,244,800 | 39,488,740 | 3,908,038 | 54,848,023 |
| Inventory, beginning of year | 343,659 | 132,735 | 151,954 | * 58,970 | ** | 4,939,900 | 2,984,891 | 896,616 | 1,058,393 |
| Cost of labor | 124,148 | 29,192 | * 24,840 | * 70,116 | ** | 16,845,799 | 5,342,581 | 673,517 | 10,829,701 |
| Purchases | 284,016 | 84,112 | 61,377 | 138,528 | * 72,292 | 26,912,763 | 10,355,414 | 1,160,679 | 15,396,670 |
| Materials and supplies | 127,200 | 79,382 | * 12,958 | 34,860 | * 19,366 | 35,003,540 | 12,295,064 | 571,610 | 22,136,865 |
| Other costs | 820,467 | 693,643 | 59,773 | 67,051 | * 6,882 | 19,468,171 | 11,520,880 | 1,541,879 | 6,405,412 |
| Inventory, end of year | 230,122 | 135,630 | 43,456 | 51,036 | ** | 4,925,373 | 3,010,091 | 936,264 | 979,018 |
| Advertising expenses | 11,003 | 5,969 | 1,199 | 3,835 | 3,364 | 1,159,834 | 219,571 | 32,223 | 908,041 |
| Car and truck expenses | 262,241 | 139,156 | 13,900 | 109,185 | 101,652 | 15,976,506 | 3,264,303 | 269,031 | 12,443,172 |
| Commissions | 39,606 | 25,567 | * 308 | * 13,731 | * 3,708 | 771,583 | 179,797 | 19,140 | 572,647 |
| Contract labor | 257,040 | 145,395 | 4,725 | 106,920 | 60,656 | 22,481,426 | 5,405,478 | 325,204 | 16,750,743 |
| Depletion | 305,736 | 293,983 | 10,569 | 1,184 | * 913 | 52,375 | 20,822 | * 132 | 31,422 |
| Depreciation | 595,547 | 382,162 | 46,639 | 166,746 | 69,542 | 6,412,071 | 1,341,807 | 511,273 | 4,558,990 |
| Employee benefit programs | 15,785 | 7,555 | 4,983 | 3,248 | * 291 | 343,076 | 74,418 | 18,523 | 250,134 |
| Insurance | 142,494 | 72,762 | 11,609 | 58,123 | 12,128 | 4,293,402 | 904,147 | 175,135 | 3,214,120 |
| Legal and professional services | 115,244 | 96,244 | 8,689 | 10,312 | 8,801 | 1,183,898 | 345,186 | 113,912 | 724,800 |
| Meals and entertainment deducted | 20,219 | 10,388 | 155 | 9,676 | 3,447 | 991,506 | 180,755 | 28,833 | 781,918 |
| Mortgage interest | 18,641 | 10,054 | * 3,563 | 5,024 | * 2,594 | 343,378 | 144,738 | 55,301 | 143,339 |
| Other interest paid on business indebtedness | 107,562 | 83,171 | 8,773 | 15,618 | 5,939 | 834,131 | 246,109 | 55,646 | 532,375 |
| Office expenses | 43,475 | 28,810 | 2,151 | 12,514 | 2,567 | 1,158,368 | 244,963 | 26,224 | 887,181 |
| Pension and profit-sharing plans | 7,216 | 3,454 | ** 3,762 | ** | ** | 54,439 | 11,352 | 8,130 | 34,957 |
| Rent paid on machinery and equipment | 69,194 | 34,875 | 12,014 | 22,305 | 9,162 | 1,336,455 | 295,564 | 54,506 | 986,384 |
| Rent paid on other business property | 45,891 | 37,426 | 3,828 | 4,637 | 24,108 | 1,691,000 | 391,856 | 68,636 | 1,230,508 |
| Repairs | 122,930 | 47,643 | 34,939 | 40,347 | 20,887 | 2,092,223 | 402,183 | 151,025 | 1,539,014 |
| Supplies | 79,814 | 31,047 | 13,601 | 35,167 | 25,584 | 10,128,113 | 2,089,555 | 160,210 | 7,878,347 |
| Salaries and wages | 504,343 | 243,802 | 40,979 | 219,563 | 24,883 | 10,966,043 | 2,358,973 | 309,639 | 8,297,430 |
| Taxes paid | 181,646 | 144,332 | 13,604 | 23,710 | 11,284 | 2,312,826 | 531,186 | 128,384 | 1,653,256 |
| Travel | 74,915 | 39,443 | 865 | 34,607 | 5,857 | 1,358,804 | 257,517 | 79,950 | 1,021,337 |
| Utilities | 120,633 | 72,427 | 6,513 | 41,694 | 16,489 | 3,319,734 | 702,397 | 78,022 | 2,539,315 |
| Other business expenses | 2,253,066 | 1,797,133 | 47,651 | 408,282 | 39,938 | 12,433,902 | 3,207,642 | 384,205 | 8,842,055 |
| Home office business deductions, total | 23,999 | 9,272 | 0 | 14,726 | * 2,240 | 1,001,842 | 207,429 | 10,451 | 783,963 |
| Net income less deficit [1,2] | 105,841 | -119,464 | -4,251 | 229,556 | 114,346 | 40,749,218 | 8,884,198 | 929,271 | 30,935,749 |
| Net income [1,2] | 1,354,470 | 895,474 | 90,050 | 368,947 | 171,253 | * 45,534,242 | * 10,283,441 | 1,327,738 | 33,923,063 |
| Deficit [2] | 1,248,629 | 1,014,938 | 94,301 | * 139,391 | 56,907 | 4,785,024 | 1,399,242 | * 398,468 | 2,987,314 |
| Returns with Schedule C-EZ: | 13,839 | 11,707 | 0 | * 2,132 | * 545 | 542,394 | 104,034 | 9,223 | 429,136 |
| Business receipts | 32,988 | 19,456 | 0 | * 13,532 | * 3,074 | 4,673,951 | 1,098,548 | 46,155 | 3,529,248 |
| Business deductions | 5,576 | 3,947 | 0 | * 1,629 | * 1,869 | 531,927 | 129,000 | * 13,273 | 389,654 |
| Net income | 27,411 | 15,509 | 0 | * 11,902 | * 1,205 | 4,142,024 | 969,549 | 32,882 | 3,139,593 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Manufacturing |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Food manufacturing | Textile and textile product mills | Apparel | Leather and allied products | Wood products | Paper products | Printing and related support activities |
|  | (16) | (17) | (18) | (19) | (20) | (21) | (22) | (23) |
| Number of returns [1] | 370,081 | 46,793 | 10,834 | 19,152 | 5,259 | ** 35,303 | ** | 28,597 |
| Business receipts, total [1,2] | 32,895,561 | 5,607,532 | 525,390 | 1,322,835 | 126,454 | ** 3,426,456 | ** | 1,342,367 |
| Income from sales and operations [1] | 32,764,525 | 5,515,972 | 502,078 | 1,321,867 | 123,658 | ** 3,420,382 | ** | 1,321,175 |
| Other business income (loss) [1] | 131,037 | 91,560 | * 23,312 | * 968 | * 2,796 | ** 6,073 | ** | 21,193 |
| Business deductions, total [1,2] | 29,045,936 | 5,293,300 | 473,908 | 1,156,696 | 81,961 | ** 2,942,166 | ** | 1,265,474 |
| Cost of sales and operations, total | 15,024,710 | 3,069,700 | 202,999 | 530,039 | 37,938 | ** 1,794,018 | ** | 475,175 |
| Inventory, beginning of year | 2,491,902 | 599,223 | 66,369 | 180,034 | * 32,279 | ** 160,479 | ** | 55,547 |
| Cost of labor | 1,682,626 | 212,734 | * 12,649 | * 66,995 | * 8,407 | ** 89,684 | ** | 53,656 |
| Purchases | 8,314,799 | 1,542,702 | 154,101 | 308,066 | * 14,363 | ** 1,175,477 | ** | 193,485 |
| Materials and supplies | 3,285,262 | 866,059 | * 14,814 | 83,236 | * 1,715 | ** 430,097 | ** | 161,259 |
| Other costs | 1,846,286 | 495,711 | * 19,599 | 72,924 | * 10,143 | ** 111,399 | ** | 67,417 |
| Inventory, end of year | 2,596,164 | 646,730 | 64,533 | 181,216 | * 28,969 | ** 173,117 | ** | 56,189 |
| Advertising expenses | 305,730 | 62,506 | 10,081 | 31,092 | * 3,506 | ** 7,629 | ** | 15,297 |
| Car and truck expenses | 1,104,266 | 92,156 | 20,261 | 46,036 | * 3,850 | ** 96,601 | ** | 77,043 |
| Commissions | 253,824 | 27,187 | * 1,128 | ** 8,984 | ** | ** 12,118 | ** | 7,148 |
| Contract labor | 727,756 | 45,180 | * 18,362 | ** 22,184 | ** | ** 76,056 | ** | 47,399 |
| Depletion | * 1,666 | ** 1,421 | 0 | 0 | 0 | 0 | 0 | ** |
| Depreciation | 1,188,280 | 154,358 | 6,711 | 30,278 | * 3,858 | ** 144,092 | ** | 67,139 |
| Employee benefit programs | 97,178 | 14,567 | * 884 | ** 4,681 | ** | ** 3,995 | ** | 6,634 |
| Insurance | 378,900 | 58,211 | 4,766 | 13,859 | * 880 | ** 40,396 | ** | 15,420 |
| Legal and professional services | 279,242 | 56,248 | 3,230 | 11,258 | * 1,458 | ** 9,874 | ** | 19,371 |
| Meals and entertainment deducted | 76,883 | 12,245 | 444 | 8,498 | * 28 | ** 2,060 | ** | 2,843 |
| Mortgage interest | 71,439 | 14,474 | ** 499 | * 125 | ** | ** 14,095 | ** | * 2,122 |
| Other interest paid on business indebtedness | 289,551 | 138,775 | ** 3,154 | 16,461 | ** | ** 8,808 | ** | 16,487 |
| Office expenses | 219,052 | 22,020 | 4,649 | 13,998 | * 374 | ** 10,559 | ** | 17,919 |
| Pension and profit-sharing plans | 15,678 | 1,416 | ** 346 | ** | 0 | ** 950 | ** | * 1,361 |
| Rent paid on machinery and equipment | 164,134 | 18,478 | 512 | ** 7,722 | ** | ** 16,013 | ** | 16,979 |
| Rent paid on other business property | 1,017,429 | 229,449 | 22,806 | 43,943 | 3,975 | ** 41,591 | ** | 53,490 |
| Repairs | 375,848 | 68,166 | 3,122 | 20,399 | * 992 | ** 100,314 | ** | 23,383 |
| Supplies | 1,247,676 | 131,749 | 14,151 | 51,443 | * 8,099 | ** 65,812 | ** | 61,260 |
| Salaries and wages | 2,564,231 | 481,942 | * 50,956 | 122,983 | * 6,347 | ** 241,895 | ** | 116,652 |
| Taxes paid | 508,296 | 132,281 | 11,560 | 18,699 | * 1,065 | ** 38,060 | ** | 33,673 |
| Travel | 234,824 | 27,324 | 1,887 | 27,800 | * 302 | ** 13,142 | ** | 6,066 |
| Utilities | 688,169 | 104,111 | 21,033 | 31,508 | 3,068 | ** 55,299 | ** | 54,894 |
| Other business expenses | 2,016,762 | 316,854 | 64,703 | 88,239 | 2,509 | ** 140,358 | * | 114,996 |
| Home office business deductions, total | 149,621 | 12,276 | * 5,742 | * 4,190 | * 689 | ** 6,729 | ** | 12,724 |
| Net income less deficit [1,2] | 4,021,563 | 315,377 | 51,482 | 168,216 | 38,098 | ** 481,900 | ** | 78,557 |
| Net income [1,2] | 5,606,164 | 680,143 | 92,544 | 261,752 | 55,508 | ** 526,027 | ** | 246,683 |
| Deficit [2] | 1,584,601 | * 364,765 | * 41,063 | * 93,536 | * 17,410 | ** 44,126 | ** | * 168,126 |
| Returns with Schedule C-EZ: <br> Number of returns | 37,706 | * 4,077 | ** | * 4,284 | ** | ** 5,112 | ** | ** 604 |
| Business receipts | 315,897 | * 17,523 | ** | * 35,017 | ** | ** 43,164 | ** | ** 19,313 |
| Business deductions | 44,787 | * 208 | ** | * 5,222 | ** | ** 1,702 | ** | ** |
| Net income | 271,110 | * 17,315 | ${ }^{* *}$ | * 29,795 | ** | ** 41,462 | ** | ** 19,313 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Net income status, item} \& \multicolumn{8}{|c|}{Manufacturing-continued} <br>
\hline \& Petroleum and coal products \& Chemical manufacturing \& Plastic and rubber products \& Nonmetallic mineral products \& Primary metal industries \& Fabricated metal products \& Machinery \& Computer and electronic products <br>
\hline \& (24) \& (25) \& \multirow[t]{2}{*}{(26) $\begin{array}{r} \\ \\ \\ 395\end{array}$} \& \multirow[t]{2}{*}{(27)

11,453} \& \multirow[t]{2}{*}{(28) ${ }^{\text {r }}$} \& \multirow[t]{2}{*}{(29)} \& \multirow[t]{2}{*}{(30)

24,173} \& (31) <br>
\hline buSinesses with And without net income Number of returns [1] \& 2,323 \& 18,741 \& \& \& \& \& \& 14,363 <br>
\hline Business receipts, total [1,2] \& 169,167 \& 1,395,343 \& 377,337 \& 1,039,299 \& 149,125 \& 3,535,478 \& 1,846,028 \& 924,007 <br>
\hline Income from sales and operations [1] \& ** \& ** 1,555,982 \& 377,494 \& 1,038,702 \& ** \& ** 3,673,374 \& 1,838,157 \& 920,680 <br>
\hline Other business income (loss) [1] \& ** \& ** 8,528 \& *-156 \& * 598 \& ** \& ** 11,227 \& 7,871 \& * 3,328 <br>
\hline Business deductions, total [1,2] \& 168,676 \& 1,224,265 \& 355,576 \& 932,925 \& 129,068 \& 2,999,096 \& 1,501,377 \& 896,542 <br>
\hline Cost of sales and operations, total \& * 98,153 \& 715,517 \& 163,142 \& 386,728 \& * 90,094 \& 1,595,673 \& 578,630 \& 545,239 <br>
\hline Inventory, beginning of year \& ** \& ** 52,112 \& 17,387 \& 68,413 \& ** \& ** 230,726 \& 43,979 \& 41,753 <br>
\hline Cost of labor \& ** \& ** 193,980 \& * 15,498 \& * 24,648 \& * 29,047 \& 283,667 \& 53,238 \& * 50,161 <br>
\hline Purchases \& * 23,773 \& 168,495 \& 84,566 \& 212,458 \& * 35,926 \& 963,517 \& 375,702 \& 435,065 <br>
\hline Materials and supplies \& * 65,431 \& 254,348 \& * 44,860 \& 22,626 \& ** \& ** 240,415 \& 86,349 \& 27,640 <br>
\hline Other costs \& * 8,124 \& 97,415 \& 17,466 \& 129,431 \& * 23,800 \& 136,395 \& 65,063 \& * 46,514 <br>
\hline Inventory, end of year \& ** \& ** 50,007 \& 16,636 \& 70,849 \& ** \& ** 257,725 \& 45,700 \& 55,894 <br>
\hline Advertising expenses \& * 1,595 \& 24,253 \& * 835 \& 16,597 \& * 1,148 \& 12,958 \& 7,925 \& 11,288 <br>
\hline Car and truck expenses \& * 4,887 \& 28,840 \& 3,622 \& 61,275 \& * 2,304 \& 68,608 \& 128,024 \& 33,227 <br>
\hline Commissions \& 0 \& 58,077 \& * 465 \& * 10,375 \& ** \& ** 24,793 \& 25,405 \& * 27,855 <br>
\hline Contract labor \& * 4,165 \& 26,558 \& * 23,942 \& * 40,783 \& 0 \& 102,463 \& 68,206 \& * 9,111 <br>
\hline Depletion \& ** \& ** 244 \& 0 \& 0 \& 0 \& [4] \& 0 \& 0 <br>
\hline Depreciation \& * 11,324 \& 50,720 \& 17,166 \& 36,852 \& * 11,811 \& 212,343 \& 47,908 \& 53,218 <br>
\hline Employee benefit programs \& 0 \& 2,225 \& * 855 \& 6,246 \& ** \& ** 13,988 \& 12,966 \& * 1,491 <br>
\hline Insurance \& * 1,506 \& 16,836 \& 4,719 \& 19,335 \& * 942 \& 40,269 \& 23,935 \& 4,786 <br>
\hline Legal and professional services \& * 294 \& 31,764 \& 3,344 \& 8,066 \& * 1,395 \& 30,473 \& 5,575 \& 4,511 <br>
\hline Meals and entertainment deducted \& * 194 \& 1,534 \& 259 \& 5,090 \& ** \& ** 4,292 \& 5,725 \& 3,289 <br>
\hline Mortgage interest \& ** \& ** 1,089 \& ** \& ** 9,554 \& 0 \& 6,328 \& 0 \& 2,853 <br>
\hline Other interest paid on business indebtedness \& ** \& ** 1,230 \& ** \& ** 4,054 \& * 946 \& 27,225 \& 5,801 \& 4,212 <br>
\hline Office expenses \& * 182 \& 11,458 \& 1,508 \& 4,637 \& * 760 \& 22,524 \& 8,458 \& 5,986 <br>
\hline Pension and profit-sharing plans \& 0 \& * 311 \& ** \& ** 453 \& 0 \& 3,686 \& * 890 \& 0 <br>
\hline Rent paid on machinery and equipment \& 1,570 \& 657 \& 3,670 \& ** 14,743 \& ** \& 20,219 \& 634 \& 2,408 <br>
\hline Rent paid on other business property \& 712 \& 33,583 \& 11,949 \& ** 12,912 \& ** \& 69,343 \& 67,053 \& 22,860 <br>
\hline Repairs \& * 736 \& 6,778 \& 2,647 \& 14,180 \& * 453 \& 34,112 \& 8,208 \& 1,362 <br>
\hline Supplies \& 316 \& 23,081 \& 6,125 \& 137,381 \& ** \& ** 65,009 \& 111,039 \& 19,640 <br>
\hline Salaries and wages \& * 22,167 \& 64,661 \& 67,083 \& 54,230 \& ** \& ** 276,834 \& 186,041 \& 71,857 <br>
\hline Taxes paid \& * 557 \& 19,189 \& 6,217 \& 17,327 \& * 2,072 \& 43,723 \& 25,212 \& 6,453 <br>
\hline Travel \& 5 \& 10,990 \& 1,280 \& 10,517 \& * 28 \& 17,019 \& 15,349 \& 13,960 <br>
\hline Utilities \& * 1,877 \& 21,978 \& 12,789 \& 16,639 \& * 2,399 \& 61,718 \& 54,343 \& 20,322 <br>
\hline Other business expenses \& 17,461 \& 65,043 \& 20,647 \& 42,852 \& * 10,337 \& 225,692 \& 97,420 \& 25,066 <br>
\hline Home office business deductions, total \& 0 \& ** 4,072 \& ** \& * 5,030 \& 0 \& 19,788 \& 12,683 \& * 2,374 <br>
\hline Net income less deficit [1,2] \& 491 \& 155,586 \& 21,108 \& 106,132 \& 20,822 \& 545,434 \& 344,615 \& 27,464 <br>
\hline Net income [1,2] \& 10,463 \& 239,560 \& 38,281 \& 146,567 \& 26,221 \& 657,633 \& 424,006 \& 114,740 <br>
\hline Deficit [2] \& 9,972 \& 83,974 \& * 17,173 \& * 40,435 \& 5,399 \& 112,199 \& * 79,391 \& * 87,276 <br>
\hline \multicolumn{9}{|l|}{} <br>
\hline Business receipts \& ** \& * 23,346 \& 0 \& ** 24,185 \& ** \& * 10,547 \& * 7,709 \& * 37,977 <br>
\hline Business deductions \& 0 \& * 4,550 \& 0 \& ** 1,629 \& ** \& * 3,148 \& * 3,949 \& * 3,176 <br>
\hline Net income \& ** \& * 18,796 \& 0 \& ** 22,555 \& ** \& * 7,400 \& * 3,760 \& * 34,800 <br>
\hline
\end{tabular}

[^12]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Manufacturing-continued |  |  |  | Wholesale trade (merchant wholesalers) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electrical equipment, appliances, and components | Transportation equipment | Furniture and related products | Miscellaneous manufacturing | Total | Durable goods, including machinery, wood, metals, etc. | Nondurable goods, including food, fiber, chemicals, etc. | Wholesale electronic markets and agents and brokers |
|  | (32) | (33) | (34) | (35) | (36) | (37) | (38) | (39) |
| Number of returns [1] | 9,277 | 10,681 | 28,173 | 75,572 | 342,687 | 155,506 | 120,392 | 66,788 |
| Business receipts, total [1,2] | 916,114 | 892,760 | 3,023,451 | 6,276,419 | 48,439,075 | 22,073,343 | 21,082,353 | 5,283,380 |
| Income from sales and operations [1] | 913,278 | 890,647 | 3,017,171 | 6,333,910 | 48,101,540 | 21,898,748 | 20,940,234 | 5,262,558 |
| Other business income (loss) [1] | * 2,836 | * 2,113 | 6,280 | -57,490 | 337,535 | 174,594 | 142,119 | 20,822 |
| Business deductions, total [1,2] | 791,200 | 827,993 | 2,536,317 | 5,469,397 | 43,923,297 | 19,890,967 | 19,715,623 | 4,316,707 |
| Cost of sales and operations, total | 405,974 | 346,345 | 1,151,431 | 2,837,914 | 30,879,517 | 14,139,689 | 14,318,382 | 2,421,446 |
| Inventory, beginning of year | 97,320 | 188,274 | 180,143 | 477,867 | 3,633,066 | 2,472,413 | 978,550 | 182,104 |
| Cost of labor | * 63,801 | * 75,090 | 175,841 | 273,532 | 406,685 | 227,401 | 142,573 | * 36,711 |
| Purchases | 189,919 | 208,198 | 427,847 | 1,801,138 | 26,237,621 | 11,584,940 | 12,722,402 | 1,930,279 |
| Materials and supplies | * 138,435 | 45,131 | 436,965 | 365,881 | 2,031,957 | 1,180,266 | 609,186 | 242,504 |
| Other costs | * 10,703 | 20,296 | 108,895 | 404,990 | 2,403,504 | 1,267,996 | 943,201 | 192,307 |
| Inventory, end of year | * 94,204 | 190,643 | 178,259 | 485,494 | 3,833,316 | 2,593,327 | 1,077,530 | 162,459 |
| Advertising expenses | 1,643 | 13,933 | 15,012 | 68,433 | 340,988 | 118,469 | 146,096 | 76,423 |
| Car and truck expenses | 37,484 | 113,419 | 92,381 | 194,249 | 1,343,606 | 558,951 | 508,030 | 276,625 |
| Commissions | * 2,083 | * 4,875 | 6,081 | 37,251 | 469,475 | 235,054 | 154,922 | 79,498 |
| Contract labor | * 1,084 | 60,940 | 87,827 | 93,494 | 688,520 | 312,714 | 239,359 | 136,447 |
| Depletion | 0 | 0 | 0 | 0 | 3,229 | * 100 | * 3,130 | 0 |
| Depreciation | 31,831 | 30,312 | 61,040 | 217,317 | 556,035 | 307,883 | 221,121 | 27,031 |
| Employee benefit programs | 5,175 | * 688 | * 5,218 | 17,567 | 63,838 | 31,576 | 24,412 | 7,850 |
| Insurance | 8,542 | 11,724 | 40,459 | 72,317 | 304,536 | 167,754 | 105,058 | 31,723 |
| Legal and professional services | 6,745 | 3,613 | 21,025 | 61,001 | 296,703 | 108,064 | 112,672 | 75,968 |
| Meals and entertainment deducted | 3,208 | 7,548 | 5,334 | 14,291 | 180,113 | 74,314 | 62,389 | 43,410 |
| Mortgage interest | * 7,939 | * 3,472 | * 4,458 | 4,432 | 33,936 | 15,089 | 18,548 | * 299 |
| Other interest paid on business indebtedness | 5,010 | 6,872 | 9,447 | 41,071 | 179,826 | 92,503 | 78,071 | 9,252 |
| Office expenses | 7,165 | 5,488 | 12,881 | 68,487 | 256,784 | 132,695 | 91,232 | 32,856 |
| Pension and profit-sharing plans | * 1,350 | 460 | * 393 | 4,060 | 27,603 | 8,903 | 12,662 | 6,039 |
| Rent paid on machinery and equipment | 2,659 | 146 | 46,886 | 10,839 | 222,123 | 136,007 | 52,925 | 33,190 |
| Rent paid on other business property | 8,314 | 26,899 | 151,490 | 217,061 | 755,099 | 342,845 | 317,370 | 94,884 |
| Repairs | 3,020 | 21,266 | 25,865 | 40,846 | 273,456 | 116,166 | 123,202 | 34,089 |
| Supplies | 56,950 | 18,361 | 273,287 | 203,973 | 640,587 | 339,425 | 197,146 | 104,017 |
| Salaries and wages | 135,456 | 51,379 | 219,546 | 394,203 | 1,722,540 | 831,191 | 759,485 | 131,864 |
| Taxes paid | 15,528 | 6,055 | 28,516 | 102,109 | 319,802 | 158,615 | 136,323 | 24,865 |
| Travel | 6,070 | 10,394 | 10,796 | 61,896 | 543,303 | 278,698 | 182,330 | 82,275 |
| Utilities | 15,090 | 23,452 | 69,591 | 118,059 | 599,144 | 268,472 | 236,586 | 94,086 |
| Other business expenses | 21,386 | 58,648 | 183,799 | 520,754 | 3,063,348 | 1,046,502 | 1,559,699 | 457,147 |
| Home office business deductions, total | * 963 | ** | ** 7,801 | 54,561 | 120,343 | 57,746 | 38,689 | 23,908 |
| Net income less deficit [1,2] | 124,914 | 64,780 | 487,134 | 989,452 | 4,546,353 | 2,207,240 | 1,372,230 | 966,883 |
| Net income [1,2] | 165,017 | 126,893 | 516,135 | 1,277,990 | 6,032,294 | 2,714,735 | 2,054,875 | 1,262,685 |
| Deficit [2] | * 40,104 | 62,113 | 29,001 | * 288,538 | 1,485,941 | 507,494 | * 682,645 | * 295,802 |
| Returns with Schedule C-EZ: <br> Number of returns | Returns with Schedule C-EZ: |  | * 3,039 | 6,449 | 39,326 | 16,152 | 13,111 | 10,062 |
| Business receipts | ** 1,720 | ** | * 56,070 | 39,328 | 394,003 | 106,425 | 90,165 | 197,413 |
| Business deductions | ** 533 | ** | * 7,457 | 13,213 | 38,844 | 11,544 | 15,785 | * 11,514 |
| Net income | ** 1,185 | ** | * 48,613 | 26,115 | 355,159 | 94,881 | 74,380 | 185,898 |

[^13]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Retail trade-continued |  |  |  |  | Transportation and warehousing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Clothing and accessories stores | Sporting goods, hobby, book, and music stores | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total | Air and rail transportation | Water transportation |
|  | (48) | (49) | (50) | (51) | (52) | (53) | (54) | (55) |
| BUSINESSES WITH AND WITHOUT NET INCOME Number of returns [1] | 147,740 | 108,551 | 32,981 | 627,497 | 960,593 | 1,984,991 | 16,884 | 5,638 |
| Business receipts, total [1,2] | 8,862,339 | 6,705,399 | 3,267,555 | 30,688,605 | 25,928,766 | 103,400,451 | 1,395,269 | 762,096 |
| Income from sales and operations [1] | 8,771,142 | 6,655,316 | 3,257,272 | 30,475,886 | 25,732,925 | 102,417,778 | 1,304,833 | 753,977 |
| Other business income (loss) [1] | 91,197 | 50,083 | 10,283 | 212,720 | 195,841 | 982,672 | 90,436 | 8,119 |
| Business deductions, total [1,2] | 8,431,641 | 6,582,399 | 3,087,519 | 27,652,418 | 23,165,752 | 88,263,776 | 1,500,619 | 802,879 |
| Cost of sales and operations, total | 4,287,267 | 4,061,830 | 2,102,776 | 15,484,703 | 11,492,091 | 10,029,928 | 417,731 | 355,049 |
| Inventory, beginning of year | 1,886,586 | 1,873,566 | 376,496 | 4,323,465 | 2,384,658 | 223,931 | 21,269 | ** |
| Cost of labor | 54,398 | 34,163 | * 27,794 | 356,404 | 109,709 | 1,591,694 | 18,747 | * 65,530 |
| Purchases | 3,798,108 | 3,671,027 | 1,907,910 | 13,241,478 | 9,929,368 | 2,565,410 | 9,689 | ** |
| Materials and supplies | 382,249 | 430,937 | 36,829 | 1,264,830 | 454,665 | 903,360 | 130,202 | * 9,568 |
| Other costs | 170,463 | 67,866 | 155,810 | 826,962 | 1,024,501 | 5,011,869 | 257,148 | 276,846 |
| Inventory, end of year | 2,004,537 | 2,015,729 | 402,062 | 4,528,435 | 2,410,811 | 266,336 | 19,326 | ** |
| Advertising expenses | 226,762 | 88,532 | 30,500 | 525,968 | 652,225 | 277,766 | 5,937 | 1,470 |
| Car and truck expenses | 263,785 | 159,015 | 109,218 | 1,341,490 | 1,916,318 | 24,090,054 | 43,588 | 14,131 |
| Commissions | 55,527 | 96,527 | 30,694 | 300,013 | 670,503 | 1,719,258 | 7,329 | 3,335 |
| Contract labor | 92,597 | 67,570 | 11,630 | 337,405 | 406,800 | 6,892,013 | 37,679 | 4,814 |
| Depletion | ** | * 7,530 | ** | ** 107 | * 131 | 14,646 | * 47 | 0 |
| Depreciation | 113,891 | 144,263 | 38,669 | 600,909 | 389,085 | 6,288,335 | 273,126 | 150,361 |
| Employee benefit programs | 14,392 | 3,005 | * 5,656 | 30,723 | 11,293 | 88,873 | 5,797 | * 2,712 |
| Insurance | 69,266 | 61,387 | 20,384 | 260,321 | 125,929 | 3,838,031 | 24,106 | 11,149 |
| Legal and professional services | 73,687 | 37,146 | 8,160 | 181,240 | 234,895 | 511,325 | 23,405 | 4,421 |
| Meals and entertainment deducted | 33,524 | 22,368 | 4,401 | 153,381 | 173,973 | 2,531,664 | 16,766 | 1,774 |
| Mortgage interest | 10,420 | 25,958 | * 4,985 | 67,853 | 34,098 | 257,066 | 16,177 | 3,979 |
| Other interest paid on business indebtedness | 71,694 | 26,081 | 2,890 | 91,748 | 95,502 | 526,385 | 26,156 | 18,873 |
| Office expenses | 134,784 | 81,357 | 14,944 | 275,516 | 272,579 | 478,057 | 7,142 | 1,503 |
| Pension and profit-sharing plans | 5,275 | ** | ** 899 | 8,655 | 3,010 | 5,472 | * 239 | ** |
| Rent paid on machinery and equipment | 50,133 | 27,781 | 33,176 | 135,078 | 74,522 | 3,524,852 | 7,829 | 11,307 |
| Rent paid on other business property | 736,349 | 312,251 | 115,538 | 1,364,055 | 420,992 | 844,361 | 27,788 | 4,403 |
| Repairs | 44,298 | 56,995 | 20,314 | 233,808 | 176,226 | 5,778,953 | 93,935 | 30,198 |
| Supplies | 307,033 | 115,004 | 50,183 | 638,844 | 840,944 | 1,416,249 | 11,809 | 5,070 |
| Salaries and wages | 648,548 | 345,189 | 108,395 | 1,587,479 | 490,238 | 3,062,329 | 66,885 | 69,325 |
| Taxes paid | 164,612 | 119,981 | 35,414 | 527,233 | 252,792 | 1,513,037 | 14,247 | 10,180 |
| Travel | 108,281 | 75,068 | 10,754 | 342,745 | 453,952 | 1,117,664 | 86,475 | 3,349 |
| Utilities | 218,349 | 174,671 | 90,585 | 795,140 | 670,170 | 1,783,802 | 22,200 | 5,709 |
| Other business expenses | 636,167 | 428,478 | 234,026 | 2,162,161 | 2,912,880 | 11,083,492 | 254,531 | 87,811 |
| Home office business deductions, total | 51,282 | 39,119 | * 469 | 141,208 | 311,325 | 201,196 | * 5,792 | * 696 |
| Net income less deficit [1,2] | 442,362 | 126,568 | 180,035 | 3,046,421 | 2,804,295 | 14,926,404 | -71,347 | -48,719 |
| Net income [1,2] | 1,186,631 | 603,145 | 402,371 | * 5,078,996 | 5,303,619 | * 19,285,687 | 225,889 | 71,584 |
| Deficit [2] | 744,269 | 476,577 | * 222,336 | 2,032,575 | 2,499,323 | 4,359,283 | 297,236 | * 120,303 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |  |
| Business receipts | 45,212 | 55,182 | * 35,623 | 698,522 | 518,481 | 1,746,047 | * 7,434 | * 3,892 |
| Business deductions | 13,642 | * 5,700 | * 2,969 | 64,641 | 83,280 | 388,969 | * 3,904 | * 1,193 |
| Net income | 31,570 | 49,482 | * 32,655 | 633,881 | 435,201 | 1,357,077 | * 3,530 | * 2,699 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Transportation and warehousing-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Truck transportation | Other transit and ground transportation | Pipeline transportation | Scenic and sightseeing transportation | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities |
|  | (56) | (57) | (58) | (59) | (60) | (61) | (62) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 623,265 | ** 1,020,896 | ** | 10,688 | 62,465 | 229,829 | 15,326 |
| Business receipts, total [1,2] | 68,851,259 | ** 20,416,980 | ** | 490,337 | 4,026,108 | 7,091,955 | 366,447 |
| Income from sales and operations [1] | 68,425,962 | ** 20,158,171 | ** | 485,611 | 3,872,011 | 7,059,320 | 357,892 |
| Other business income (loss) [1] | 425,297 | ** 258,809 | ** | 4,726 | 154,097 | * 32,635 | 8,554 |
| Business deductions, total [1,2] | 58,963,980 | ** 16,640,888 | ** | 524,257 | 3,753,057 | 5,711,192 | 366,905 |
| Cost of sales and operations, total | 7,143,078 | ** 240,657 | ** | 23,338 | 1,160,350 | 639,287 | 50,439 |
| Inventory, beginning of year | ** 90,952 | ** 33,359 | ** | ** | ** 50,632 | * 3,977 | * 23,741 |
| Cost of labor | 1,191,221 | ** 78,607 | ** | * 447 | 161,338 | * 74,130 | * 1,673 |
| Purchases | ** 2,118,337 | ** 46,248 | ** | * 20,791 | 193,227 | * 164,368 | * 12,751 |
| Materials and supplies | 647,622 | ** 26,040 | ** | ** | ** 61,439 | * 25,914 | * 2,576 |
| Other costs | 3,214,359 | ** 93,327 | ** | * * 863 | 761,316 | * 373,828 | 34,182 |
| Inventory, end of year | ** 116,308 | ** 36,924 | ** | * 6,707 | * 59,658 | * 2,929 | * 24,485 |
| Advertising expenses | 124,809 | ** 79,291 | ** | 21,813 | 23,182 | 18,802 | 2,463 |
| Car and truck expenses | 15,198,325 | ** 5,490,923 | ** | 22,742 | 414,858 | 2,855,038 | 50,450 |
| Commissions | 644,479 | ** 873,028 | ** | * 2,433 | 91,739 | 96,865 | * 49 |
| Contract labor | 5,601,883 | ** 402,637 | ** | 8,420 | 221,936 | 604,212 | 10,434 |
| Depletion | * 14,439 | ** | ** | * 0 | ** 160 | 0 | ** |
| Depreciation | 4,599,380 | ** 693,862 | ** | 175,001 | 298,568 | 80,911 | 17,125 |
| Employee benefit programs | 69,415 | ** 2,935 | ** | * 405 | 4,209 | * 1,149 | * 2,252 |
| Insurance | 2,935,160 | ** 631,876 | ** | 18,498 | 118,049 | 91,659 | 7,533 |
| Legal and professional services | 287,805 | ** 98,437 | ** | 13,464 | 24,346 | 51,557 | 7,890 |
| Meals and entertainment deducted | 2,147,166 | ** 262,904 | ** | 3,515 | 35,544 | 59,204 | 4,792 |
| Mortgage interest | 114,707 | ** 101,502 | ** | * 6,436 | 9,492 | * 2,383 | * 2,390 |
| Other interest paid on business indebtedness | 372,439 | ** 48,922 | ** | 4,666 | 27,584 | 24,911 | 2,834 |
| Office expenses | 287,546 | ** 92,521 | ** | 7,458 | 31,661 | 38,602 | 11,625 |
| Pension and profit-sharing plans | ** 3,231 | ** 488 | ** | 0 | * 425 | 0 | * 1,089 |
| Rent paid on machinery and equipment | 1,543,829 | ** 1,752,536 | ** | 3,241 | 56,662 | 144,362 | 5,084 |
| Rent paid on other business property | 368,006 | ** 266,642 | ** | 19,602 | 86,661 | 43,543 | 27,715 |
| Repairs | 4,810,221 | ** 546,251 | ** | 23,144 | 146,213 | 116,296 | 12,697 |
| Supplies | 889,236 | ** 248,866 | ** | 11,758 | 63,750 | 174,916 | 10,844 |
| Salaries and wages | 2,071,640 | ** 433,378 | ** | 35,326 | 223,895 | 106,776 | 55,104 |
| Taxes paid | 1,121,524 | ** 263,959 | ** | 7,398 | 64,212 | 22,263 | 9,255 |
| Travel | 762,668 | ** 133,912 | ** | $24,062$ | 35,833 | 62,415 | 8,951 |
| Utilities | 960,400 | ** 527,394 | ** | $6,110$ | 88,605 | 151,279 | 22,104 |
| Other business expenses | 6,732,563 | ** 3,149,651 | ** | $84,809$ | 510,779 | 223,372 | 39,976 |
| Home office business deductions, total | 107,064 | ** 49,563 | ** | * 581 | 7,778 | 29,721 0 |  |
| Net income less deficit [1,2] | 9,620,826 | ** 3,791,564 | ** | -32,891 | 280,993 | 1,386,426 | -449 |
| Net income [1,2] | 11,349,224 | ** 5,318,351 | ** | * 77,557 | 462,382 | 1,688,517 | 92,182 |
| Deficit [2] | 1,728,398 | ** 1,526,787 | ** | * 110,448 | * 181,389 | * 302,091 | 92,631 |
| Returns with Schedule C-EZ: <br> Number of returns | 43,202 | ** 235,378 | ** | * 588 | $14,165$ | $48,119$ | * 5,584 |
| Business receipts | 554,564 | ** 715,884 | ** | * 7,439 | 68,402 | 340,215 | * 48,218 |
| Business deductions | 53,035 | ** 248,755 | ** | $\text { * } 39$ | * 6,692 | 71,668 | * 3,684 |
| Net income | 501,528 | ** 467,129 | ** | * 7,400 | 61,710 | 268,547 | * 44,534 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Net income status, item} \& \multicolumn{5}{|c|}{Information} \& \multicolumn{2}{|l|}{Finance and insurance} \\
\hline \& Total \& Publishing industries (except internet) \& Motion picture and sound recording \& Broadcasting (except internet) and telecommunications and internet service providers \& Data processing, internet publishing and broadcasting, and web search portals \& Total \& \begin{tabular}{l}
Credit \\
intermediation and related activities
\end{tabular} \\
\hline \multirow[b]{2}{*}{buSinesses with And without net income Number of returns [1]} \& (63) \& \multirow[t]{2}{*}{(64)

54,718} \& \multirow[t]{2}{*}{(65)

122,541} \& \multirow[t]{2}{*}{(66)

$\mathbf{6 6 , 7 4 1}$} \& \multirow[t]{2}{*}{(67)

123,766} \& (68) \& \multirow[t]{2}{*}{(69)

33,640} <br>
\hline \& 367,766 \& \& \& \& \& 609,412 \& <br>
\hline Business receipts, total [1,2] \& 11,744,041 \& 1,702,220 \& 3,850,279 \& 3,154,057 \& 3,037,485 \& 76,056,618 \& 2,389,765 <br>
\hline Income from sales and operations [1] \& 11,544,129 \& 1,689,633 \& 3,722,359 \& 3,111,030 \& 3,021,107 \& 74,754,150 \& 2,271,942 <br>
\hline Other business income (loss) [1] \& 199,912 \& 12,587 \& 127,920 \& 43,026 \& 16,379 \& 1,302,468 \& 117,823 <br>
\hline Business deductions, total [1,2] \& 9,476,807 \& 1,292,253 \& 3,246,926 \& 2,724,493 \& 2,213,135 \& 55,216,156 \& 1,791,704 <br>
\hline Cost of sales and operations, total \& 2,541,951 \& 294,232 \& 698,239 \& 868,779 \& 680,701 \& 21,890,001 \& 386,386 <br>
\hline Inventory, beginning of year \& 74,167 \& 20,255 \& 5,404 \& 29,808 \& 18,699 \& 366,797 \& 82,653 <br>
\hline Cost of labor \& 388,051 \& 92,721 \& 264,195 \& * 7,821 \& 23,314 \& 233,169 \& * 5,055 <br>
\hline Purchases \& 1,237,123 \& 49,432 \& 88,980 \& 648,537 \& 450,174 \& 13,549,018 \& 128,301 <br>
\hline Materials and supplies \& 71,406 \& 21,768 \& 17,670 \& 4,549 \& 27,418 \& 242,755 \& * 178,925 <br>
\hline Other costs \& 852,899 \& 133,751 \& 341,645 \& 197,565 \& 179,938 \& 7,903,087 \& 31,873 <br>
\hline Inventory, end of year \& 81,695 \& 23,696 \& 19,656 \& 19,500 \& 18,842 \& 404,825 \& 40,421 <br>
\hline Advertising expenses \& 274,777 \& 33,050 \& 57,894 \& 52,477 \& 131,355 \& 1,098,336 \& 42,781 <br>
\hline Car and truck expenses \& 688,614 \& 166,117 \& 232,361 \& 170,549 \& 119,586 \& 2,581,843 \& 103,627 <br>
\hline Commissions \& 243,668 \& 17,494 \& 26,356 \& 118,478 \& 81,339 \& 2,981,844 \& 58,068 <br>
\hline Contract labor \& 589,137 \& 53,292 \& 249,873 \& 167,609 \& 118,362 \& 1,323,658 \& 45,986 <br>
\hline Depletion \& * 10 \& 0 \& ** \& ** 10 \& 0 \& 4,001 \& * 34 <br>
\hline Depreciation \& 301,068 \& 22,142 \& 186,049 \& 39,611 \& 53,265 \& 675,248 \& 35,670 <br>
\hline Employee benefit programs \& 21,527 \& 5,999 \& 6,015 \& 6,265 \& 3,247 \& 184,970 \& 3,147 <br>
\hline Insurance \& 70,987 \& 7,830 \& 26,959 \& 23,390 \& 12,809 \& 574,929 \& 21,948 <br>
\hline Legal and professional services \& 175,915 \& 26,478 \& 59,998 \& 23,924 \& 65,516 \& 862,150 \& 39,966 <br>
\hline Meals and entertainment deducted \& 128,955 \& 14,612 \& 75,042 \& 25,970 \& 13,331 \& 553,913 \& 18,209 <br>
\hline Mortgage interest \& 5,737 \& * 1,264 \& 2,616 \& * 1,743 \& * 114 \& 101,590 \& 4,083 <br>
\hline Other interest paid on business indebtedness \& 59,143 \& 2,517 \& 34,028 \& 11,772 \& 10,826 \& 347,130 \& 85,719 <br>
\hline Office expenses \& 164,440 \& 23,266 \& 56,022 \& 41,827 \& 43,324 \& 946,201 \& 33,706 <br>
\hline Pension and profit-sharing plans \& 11,775 \& * 7,057 \& 2,761 \& 890 \& * 1,067 \& 126,816 \& * 11,777 <br>
\hline Rent paid on machinery and equipment \& 72,564 \& 5,700 \& 48,005 \& 10,989 \& 7,869 \& 213,310 \& 4,075 <br>
\hline Rent paid on other business property \& 317,038 \& 29,299 \& 108,973 \& 118,210 \& 60,556 \& 1,554,863 \& 71,206 <br>
\hline Repairs \& 60,510 \& 6,367 \& 21,237 \& 15,956 \& 16,950 \& 302,085 \& 25,506 <br>
\hline Supplies \& 396,958 \& 22,367 \& 160,506 \& 165,470 \& 48,615 \& 545,206 \& 38,762 <br>
\hline Salaries and wages \& 637,150 \& 87,590 \& 175,041 \& 270,225 \& 104,294 \& 4,780,430 \& 206,190 <br>
\hline Taxes paid \& 95,687 \& 19,965 \& 29,047 \& 32,225 \& 14,449 \& 625,390 \& 35,493 <br>
\hline Travel \& 345,684 \& 47,781 \& 164,800 \& 61,142 \& 71,961 \& 949,151 \& 32,293 <br>
\hline Utilities \& 386,467 \& 40,447 \& 132,734 \& 90,417 \& 122,869 \& 1,181,451 \& 57,527 <br>
\hline Other business expenses \& 1,654,907 \& 318,766 \& 583,602 \& 386,005 \& 366,533 \& 10,431,570 \& 410,635 <br>
\hline Home office business deductions, total \& 192,963 \& 32,747 \& 94,213 \& 13,907 \& 52,096 \& 308,598 \& 18,730 <br>
\hline Net income less deficit [1,2] \& 2,333,927 \& 434,649 \& 622,201 \& 436,127 \& 840,950 \& 20,879,459 \& 598,105 <br>
\hline Net income [1,2] \& * 3,663,219 \& 611,957 \& * 1,255,260 \& 668,465 \& * 1,127,537 \& * 23,378,008 \& 791,827 <br>
\hline Deficit [2] \& 1,329,292 \& * 177,308 \& 633,060 \& * 232,338 \& * 286,587 \& 2,498,549 \& * 193,722 <br>
\hline \multicolumn{8}{|l|}{Returns with Schedule C-EZ:} <br>
\hline Number of returns \& 80,029 \& 11,489 \& 21,030 \& 18,159 \& 29,352 \& 83,709 \& 5,384 <br>
\hline Business receipts \& 419,987 \& 95,126 \& 145,355 \& 54,589 \& 124,917 \& 656,371 \& 64,500 <br>
\hline Business deductions \& 39,178 \& 5,875 \& 14,546 \& 6,656 \& 12,101 \& 71,471 \& * 181 <br>
\hline Net income \& 380,809 \& 89,252 \& 130,808 \& 47,932 \& 112,816 \& 584,901 \& 64,319 <br>
\hline
\end{tabular}

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Finance and insurance-continued |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securities, commodity contracts, and other financial investments |  |  |  |  |  | Insurance agents, brokers, and related activities |  |  |
|  | Total | Investment bankers and securities dealers | Securities brokers | Commodity contracts brokers and dealers | Securities and commodity exchanges | Other financial investment activities (investment advice) | Total | Insurance agencies and brokerages | Other insurance related activities and other financial vehicles |
| businesses with and without net income <br> Number of returns [1] | (70) | (71) | (72) | (73) | (74) | (75) | (76) | (77) | (78) |
|  | 173,466 | 5,979 | 13,309 | 3,662 | 1,003 | 149,512 | 402,306 | 310,944 | 91,362 |
| Business receipts, total [1,2] | 42,625,116 | 6,213,122 | 3,363,991 | 695,012 | 952,876 | 31,400,116 | 31,041,737 | 26,040,881 | 5,000,855 |
| Income from sales and operations [1] | 41,672,288 | 6,232,461 | 3,082,374 | ** 1,612,615 | ** | 30,744,837 | 30,809,920 | 25,929,108 | 4,880,812 |
| Other business income (loss) [1] | 952,829 | -19,339 | 281,616 | ** 35,273 | ** | 655,279 | 231,817 | 111,774 | 120,043 |
| Business deductions, total [1,2] | 34,240,205 | 6,001,041 | 2,493,540 | 621,991 | 944,805 | 24,178,828 | 19,184,248 | 16,329,304 | 2,854,944 |
| Cost of sales and operations, total | 20,658,377 | 5,552,643 | 1,372,559 | 219,366 | * 877,665 | 12,636,143 | 845,238 | 702,191 | 143,047 |
| Inventory, beginning of year | 165,095 | ** 44,134 | ** | ** | 0 | 120,961 | 119,049 | 50,095 | * 68,954 |
| Cost of labor | 68,375 | 0 | 0 | * 19 | 0 | 68,356 | 159,739 | 147,671 | * 12,067 |
| Purchases | 13,312,054 | 5,422,400 | * 354,605 | * 175,181 | * 877,254 | 6,482,615 | 108,663 | 90,412 | 18,251 |
| Materials and supplies | 18,311 | ** | ** 3,877 | 0 | ** | 14,434 | 45,519 | 21,542 | * 23,976 |
| Other costs | 7,327,667 | * 131,666 | 1,010,505 | ** 40,159 | ** | 6,145,338 | 543,547 | 449,777 | 93,770 |
| Inventory, end of year | 233,126 | * 34,688 | 0 | ** 2,878 | ** | 195,561 | 131,278 | 57,307 | * 73,972 |
| Advertising expenses | 257,985 | 5,583 | 21,255 | 23,919 | * 9 | 207,219 | 797,569 | 735,802 | 61,768 |
| Car and truck expenses | 451,722 | 9,918 | 49,716 | 7,551 | * 57 | 384,481 | 2,026,494 | 1,651,686 | 374,808 |
| Commissions | 1,135,649 | 81,409 | 122,187 | ** 92,490 | ** | 839,564 | 1,788,127 | 1,534,560 | 253,567 |
| Contract labor | 691,037 | 33,704 | 70,266 | * 5,554 | 0 | 581,514 | 586,634 | 453,374 | 133,260 |
| Depletion | 621 | 63 | 0 | 0 | 0 | 558 | 3,345 | * 131 | * 3,215 |
| Depreciation | 214,974 | 6,533 | 27,507 | 1,100 | * 352 | 179,483 | 424,604 | 322,607 | 101,997 |
| Employee benefit programs | 81,627 | 3,572 | 4,899 | ** 1,946 | ** | 71,211 | 100,196 | 92,162 | 8,034 |
| Insurance | 130,322 | 3,889 | 11,231 | 361 | * 442 | 114,398 | 422,660 | 342,908 | 79,752 |
| Legal and professional services | 510,410 | 25,555 | 14,614 | 16,512 | * 577 | 453,153 | 311,774 | 216,125 | 95,649 |
| Meals and entertainment deducted | 169,759 | 8,661 | 15,887 | 4,514 | * 229 | 140,468 | 365,946 | 302,923 | 63,022 |
| Mortgage interest | 29,057 | ** | ** 4,161 | 0 | 0 | 24,895 | 68,450 | 53,809 | 14,641 |
| Other interest paid on business indebtedness | 136,062 | 8,015 | 3,336 | 802 | * 319 | 123,590 | 125,350 | 101,906 | 23,444 |
| Office expenses | 288,903 | 6,083 | 31,032 | 15,170 | 258 | 236,361 | 623,591 | 543,041 | 80,551 |
| Pension and profit-sharing plans | 72,790 | * 2,289 | 2,811 | ** 898 | ** | 66,791 | 42,249 | 38,063 | 4,186 |
| Rent paid on machinery and equipment | 99,620 | 5,646 | 5,148 | ** 142 | ** | 88,684 | 109,616 | 101,596 | 8,020 |
| Rent paid on other business property | 516,263 | 11,636 | 26,586 | 13,708 | 679 | 463,654 | 967,394 | 829,461 | 137,932 |
| Repairs | 91,609 | 868 | 6,785 | * 349 | * 54 | 83,553 | 184,970 | 172,182 | 12,789 |
| Supplies | 133,209 | 1,901 | 9,134 | 4,989 | * 11 | 117,173 | 373,236 | 322,147 | 51,089 |
| Salaries and wages | 1,800,714 | 40,364 | 102,827 | ** 62,393 | * | 1,595,130 | 2,773,527 | 2,489,164 | 284,363 |
| Taxes paid | 206,517 | 9,936 | 17,215 | 933 | * 492 | 177,941 | 383,380 | 340,675 | 42,705 |
| Travel | 416,242 | 14,478 | 16,312 | 18,590 | * 266 | 366,596 | 500,616 | 413,575 | 87,041 |
| Utilities | 271,085 | 7,861 | 22,329 | 3,403 | 424 | 237,068 | 852,839 | 729,389 | 123,450 |
| Other business expenses | 5,753,270 | 156,334 | 523,162 | 132,169 | 57,033 | 4,884,573 | 4,267,665 | 3,656,079 | 611,586 |
| Home office business deductions, total | 107,632 | 2,990 | 12,989 | * 298 | * 492 | 90,862 | 182,237 | 142,153 | 40,084 |
| Net income less deficit [1,2] | 8,392,362 | 211,932 | 870,450 | 73,515 | 8,071 | 7,228,393 | 11,888,992 | 9,735,465 | 2,153,527 |
| Net income [1,2] | * 9,763,822 | 289,891 | 914,723 | 219,922 | 23,599 | * 8,315,687 | 12,822,359 | 10,465,348 | 2,357,011 |
| Deficit [2] | 1,371,460 | 77,959 | * 44,273 | * 146,407 | * 15,528 | 1,087,294 | 933,367 | 729,882 | * 203,484 |
| Returns with Schedule C-EZ: <br> Number of returns | 23,297 | * 653 | 3,076 | ** 448 | * | 19,120 | 55,027 | 37,961 | 17,066 |
| Business receipts | 232,746 | * 22,574 | 18,108 | ** 2,653 | ** | 189,411 | 359,126 | 215,041 | 144,085 |
| Business deductions | 14,750 | * 683 | * 25 | ** 281 | ** | 13,761 | 56,540 | 41,597 | 14,944 |
| Net income | 217,996 | * 21,891 | 18,083 | ** 2,372 | ** | 175,650 | 302,586 | 173,444 | 129,141 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Real estate and rental and leasing |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Real estate |  |  |  | Rental and leasing services |  |  |
|  |  | Total | Lessors of real estate (including miniwarehouses and self storage) | Offices of real estate agents, brokers, property managers and appraisers | Other activities related to real estate | Total | Automotive equipment rental and leasing | Consumer electronics and appliances rental |
| buSinesses with and without net income Number of returns [1] | (79) | (80) | (81) | (82) | (83) | (84) | (85) | (86) |
|  | 1,282,230 | 1,209,604 | 51,244 | 896,765 | 261,595 | 71,092 | 19,377 | 2,336 |
| Business receipts, total [1,2] | 82,601,087 | 77,274,746 | 2,760,329 | 52,673,186 | 21,841,231 | 5,277,327 | 938,181 | 70,268 |
| Income from sales and operations [1] | 80,608,583 | 75,485,609 | 2,684,155 | 51,178,326 | 21,623,128 | 5,076,254 | 913,978 | ** 289,427 |
| Other business income (loss) [1] | 1,992,504 | 1,789,137 | 76,174 | 1,494,861 | 218,102 | 201,073 | 24,203 | ** 1,948 |
| Business deductions, total [1,2] | 53,520,159 | 48,442,283 | 2,259,291 | 29,582,319 | 16,600,674 | 5,033,952 | 910,167 | * 55,520 |
| Cost of sales and operations, total | 13,789,932 | 12,599,635 | 339,081 | 3,794,874 | 8,465,680 | 1,175,149 | 169,174 | * 4,479 |
| Inventory, beginning of year | 2,809,908 | 2,593,550 | 38,187 | 351,170 | 2,204,194 | 216,358 | 104,431 | 0 |
| Cost of labor | 512,528 | 457,712 | 54,392 | 241,201 | 162,119 | 54,816 | * 359 | 0 |
| Purchases | 6,464,533 | 5,641,640 | 193,526 | 1,395,938 | 4,052,176 | ** 822,894 | ** 112,653 | ** |
| Materials and supplies | 1,286,237 | 1,158,989 | 20,687 | 234,873 | 903,428 | 127,249 | * 21,958 | 0 |
| Other costs | 5,612,937 | 5,350,953 | 71,681 | 2,012,318 | 3,266,954 | ** 261,983 | ** 44,276 | ** |
| Inventory, end of year | 2,896,213 | 2,603,209 | 39,392 | 440,626 | 2,123,191 | 293,003 | 110,024 | 0 |
| Advertising expenses | 2,452,915 | 2,382,345 | 21,217 | 1,977,096 | 384,032 | 70,004 | 8,997 | * 667 |
| Car and truck expenses | 5,609,450 | 5,291,722 | 142,707 | 4,148,552 | 1,000,463 | ** 317,728 | 107,163 | * 3,152 |
| Commissions | 3,544,401 | 3,488,865 | 38,747 | 2,894,794 | 555,325 | 53,843 | 37,377 | 0 |
| Contract labor | 1,913,911 | 1,745,610 | 95,229 | 1,253,200 | 397,181 | 163,262 | ** 18,405 | ** |
| Depletion | 5,770 | 1,649 | 0 | 33 | 1,616 | 4,121 | ** 13 | 0 |
| Depreciation | 2,976,101 | 1,636,838 | 324,370 | 797,172 | 515,296 | ** 1,339,263 | 270,907 | * 20,088 |
| Employee benefit programs | 124,500 | 110,739 | 8,636 | 71,311 | 30,792 | ** 13,762 | ** 1,963 | ** |
| Insurance | 689,392 | 598,452 | 48,877 | 395,100 | 154,476 | 90,323 | 19,185 | * 4,196 |
| Legal and professional services | 1,234,068 | 1,169,886 | 35,757 | 786,004 | 348,125 | 61,782 | 6,613 | * 368 |
| Meals and entertainment deducted | 736,621 | 691,393 | 13,925 | 556,907 | 120,561 | 45,155 | 13,557 | * 298 |
| Mortgage interest | 536,030 | 479,079 | 122,449 | 202,690 | 153,939 | ** 56,952 | 3,582 | 0 |
| Other interest paid on business indebtedness | 444,267 | 340,013 | 49,030 | 141,470 | 149,514 | 104,123 | 21,283 | * 446 |
| Office expenses | 1,155,239 | 1,118,994 | 29,467 | 861,165 | 228,362 | 35,381 | 6,136 | * 971 |
| Pension and profit-sharing plans | 45,881 | 44,704 | * 10,562 | 28,145 | 5,996 | 1,177 | * 20 | 0 |
| Rent paid on machinery and equipment | 407,769 | 313,184 | 15,555 | 219,701 | 77,929 | ** 94,584 | 29,161 | ${ }^{* *} 623$ |
| Rent paid on other business property | 1,219,766 | 1,102,200 | 105,723 | 718,557 | 277,919 | 117,157 | 15,825 | ** 1,701 |
| Repairs | 979,868 | 825,265 | 129,762 | 483,940 | 211,564 | 154,324 | ** 37,188 | ** |
| Supplies | 1,101,973 | 965,369 | 37,604 | 665,970 | 261,795 | 135,833 | 9,394 | * 282 |
| Salaries and wages | 2,556,632 | 2,244,602 | 136,190 | 1,401,875 | 706,536 | ** 312,030 | ** 42,961 | ** |
| Taxes paid | 990,854 | 867,138 | 127,256 | 499,612 | 240,269 | 123,187 | 9,777 | * 2,624 |
| Travel | 772,949 | 712,272 | 13,487 | 515,740 | 183,046 | 60,051 | 4,740 | * 339 |
| Utilities | 1,995,077 | 1,895,138 | 140,010 | 1,375,809 | 379,319 | 98,903 | 11,513 | * 1,650 |
| Other business expenses | 7,313,243 | 6,945,793 | 248,840 | 5,105,363 | 1,591,590 | 358,232 | 65,266 | * 4,950 |
| Home office business deductions, total | 722,027 | 678,081 | 20,950 | 524,746 | 132,385 | ** 43,946 | ** 1,776 | ** |
| Net income less deficit [1,2] | 29,166,991 | 28,883,614 | 499,410 | 23,126,122 | 5,258,082 | 276,444 | 30,558 | 14,748 |
| Net income [1,2] | * 33,679,724 | * 32,609,417 | 919,561 | 25,065,303 | * 6,624,553 | 1,058,929 | 151,603 | 19,897 |
| Deficit [2] | 4,512,733 | 3,725,803 | 420,151 | 1,939,181 | 1,366,472 | * 782,485 | 121,045 | * 5,149 |
| Returns with Schedule C-EZ:     <br> Number of returns 139,742 131,817 3,547  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Business receipts | 1,824,814 | 1,760,127 | 121,162 | 1,154,851 | 484,113 | ** 64,688 | ** 28,504 | ** |
| Business deductions | 201,524 | 193,318 | * 3,860 | 162,494 | 26,964 | 8,207 | * 7,145 | 0 |
| Net income | 1,623,290 | 1,566,809 | 117,303 | 992,357 | 457,149 | ** 56,481 | ** 21,359 | ** |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


[^14]Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Net income status, item} \& \multicolumn{8}{|c|}{Professional, scientific, and technical services-continued} <br>
\hline \& \multicolumn{6}{|c|}{Architectural, engineering, and related services} \& \multirow[b]{2}{*}{Specialized design services} \& \multirow[b]{2}{*}{Computer systems design services} <br>
\hline \& Total \& Architectural services \& Engineering services \& Drafting, building inspections, and geophysical surveying \& Surveying and mapping (except geophysical) services \& Testing laboratories \& \& <br>
\hline \multirow[b]{2}{*}{BUSINESSES WITH AND WITHOUT NET INCOME} \& (96) \& (97) \& (98) \& \multirow[t]{2}{*}{(99)

47,176} \& \multirow[t]{2}{*}{(100)

7,272} \& (101) \& (102) \& (103) <br>
\hline \& 280,184 \& 129,573 \& 90,208 \& \& \& 5,954 \& 265,140 \& 280,871 <br>
\hline Business receipts, total [1,2] \& 16,384,728 \& 8,033,296 \& 5,824,908 \& 1,579,742 \& 434,146 \& 512,638 \& 10,336,499 \& 12,403,274 <br>
\hline Income from sales and operations [1] \& 16,211,318 \& 7,873,243 \& 5,812,334 \& 1,579,673 \& ** 946,068 \& ** \& 10,178,124 \& 12,382,642 <br>
\hline Other business income (loss) [1] \& 173,410 \& 160,053 \& 12,574 \& * 68 \& ** 716 \& ** \& 158,375 \& 20,631 <br>
\hline Business deductions, total [1,2] \& 11,267,744 \& 6,001,433 \& 3,688,253 \& 822,748 \& 305,990 \& 449,321 \& 7,885,318 \& 7,322,694 <br>
\hline Cost of sales and operations, total \& 3,486,585 \& 1,804,350 \& 1,496,772 \& ** 185,463 \& ** \& * [4] \& 3,771,361 \& 1,852,685 <br>
\hline Inventory, beginning of year \& 86,024 \& * 14,162 \& ** 71,861 \& ** \& 0 \& 0 \& 104,282 \& 115,637 <br>
\hline Cost of labor \& 412,553 \& 293,698 \& ** 118,855 \& ** \& 0 \& 0 \& 167,459 \& 574,986 <br>
\hline Purchases \& 1,132,646 \& 516,516 \& 582,017 \& 14,136 \& 659 \& * 19,319 \& 2,285,178 \& 698,541 <br>
\hline Materials and supplies \& 932,816 \& 737,751 \& 133,001 \& * 7,019 \& ** 55,045 \& ** \& 706,221 \& 75,720 <br>
\hline Other costs \& 1,006,359 \& 254,710 \& 662,526 \& ** 89,124 \& 4 \& ** \& 623,540 \& 516,175 <br>
\hline Inventory, end of year \& 83,814 \& * 12,488 \& ** 71,327 \& ** \& 0 \& 0 \& 115,319 \& 128,374 <br>
\hline Advertising expenses \& 112,734 \& 70,177 \& 21,622 \& 17,376 \& * 610 \& * 2,949 \& 128,202 \& 188,598 <br>
\hline Car and truck expenses \& 767,547 \& 410,023 \& 169,769 \& 135,697 \& 9,760 \& * 42,299 \& 450,674 \& 527,677 <br>
\hline Commissions \& 66,212 \& 59,472 \& 4,857 \& ** 1,885 \& ${ }^{*}$ \& 0 \& 53,779 \& 78,853 <br>
\hline Contract labor \& 800,643 \& 317,850 \& 257,349 \& 67,098 \& 78,387 \& * 79,958 \& 350,668 \& 707,515 <br>
\hline Depletion \& * 151 \& ** \& 0 \& ** 151 \& 0 \& 0 \& 0 \& * 26 <br>
\hline Depreciation \& 548,593 \& 375,067 \& 79,613 \& 21,293 \& * 47,041 \& * 25,579 \& 207,408 \& 155,871 <br>
\hline Employee benefit programs \& 78,097 \& 38,847 \& 31,626 \& * 4,565 \& * 1,122 \& * 1,936 \& 8,344 \& 44,398 <br>
\hline Insurance \& 298,884 \& 185,385 \& 66,522 \& 30,750 \& 12,678 \& 3,550 \& 42,942 \& 42,735 <br>
\hline Legal and professional services \& 237,287 \& 124,311 \& 89,056 \& 16,338 \& 3,765 \& 3,817 \& 113,365 \& 114,886 <br>
\hline Meals and entertainment deducted \& 90,387 \& 41,906 \& 34,497 \& 12,202 \& 569 \& * 1,213 \& 70,334 \& 93,539 <br>
\hline Mortgage interest \& 28,709 \& 10,470 \& * 6,861 \& * 11,154 \& ** 224 \& ** \& 6,962 \& 5,164 <br>
\hline Other interest paid on business indebtedness \& 55,906 \& 28,254 \& 20,082 \& * 2,402 \& * 367 \& * 4,801 \& 30,463 \& 24,129 <br>
\hline Office expenses \& 193,955 \& 94,224 \& 61,864 \& 31,224 \& 4,136 \& 2,507 \& 130,480 \& 185,042 <br>
\hline Pension and profit-sharing plans \& 28,453 \& 8,327 \& 11,577 \& * 3,645 \& ** 4,904 \& ** \& * 2,155 \& 49,757 <br>
\hline Rent paid on machinery and equipment \& 85,919 \& 39,057 \& 41,121 \& ** 5,546 \& ** \& 195 \& 34,543 \& 23,043 <br>
\hline Rent paid on other business property \& 306,672 \& 161,352 \& 124,956 \& 7,734 \& 3,803 \& 8,827 \& 319,375 \& 111,094 <br>
\hline Repairs \& 159,729 \& 120,423 \& 24,101 \& 6,406 \& 2,468 \& * 6,332 \& 33,802 \& 38,913 <br>
\hline Supplies \& 315,271 \& 189,921 \& 83,088 \& 29,754 \& 9,039 \& * 3,470 \& 383,778 \& 199,615 <br>
\hline Salaries and wages \& 1,463,878 \& 801,739 \& 392,260 \& 143,156 \& * 67,200 \& * 59,522 \& 308,788 \& 920,789 <br>
\hline Taxes paid \& 234,553 \& 135,379 \& 63,099 \& 16,648 \& 11,481 \& * 7,945 \& 91,436 \& 99,418 <br>
\hline Travel \& 256,750 \& 74,237 \& 154,865 \& 16,016 \& * 3,457 \& 8,175 \& 160,571 \& 370,784 <br>
\hline Utilities \& 322,388 \& 165,357 \& 97,293 \& 39,898 \& 8,277 \& 11,564 \& 248,886 \& 267,567 <br>
\hline Other business expenses \& 989,080 \& 553,512 \& 269,504 \& 114,281 \& 20,375 \& 31,408 \& 675,279 \& 972,709 <br>
\hline Home office business deductions, total \& 310,763 \& 175,949 \& 76,674 \& 48,356 \& ** 9,783 \& ** \& 228,737 \& 207,761 <br>
\hline Net income less deficit [1,2] \& 5,121,625 \& 2,036,093 \& 2,137,065 \& 756,995 \& 128,156 \& 63,317 \& 2,442,433 \& 5,087,334 <br>
\hline Net income [1,2] \& * 5,775,387 \& * 2,352,942 \& * 2,390,165 \& 807,492 \& 135,531 \& 89,256 \& 3,010,594 \& * 5,672,367 <br>
\hline Deficit [2] \& 653,762 \& 316,849 \& 253,100 \& * 50,498 \& 7,376 \& 25,939 \& 568,161 \& 585,033 <br>
\hline Returns with Schedule C-EZ: \& \& \& \& \& \& \& \& <br>
\hline Number of returns \& 43,219 \& 24,709 \& 11,948 \& ** 6,561 \& 0 \& ** \& 42,355 \& 61,217 <br>
\hline Business receipts \& 470,422 \& 229,147 \& 195,039 \& ** 46,236 \& 0 \& ** \& 285,453 \& 775,807 <br>
\hline Business deductions \& 28,597 \& 15,842 \& 9,227 \& ** 3,529 \& 0 \& ** \& 32,983 \& 40,127 <br>
\hline Net income \& 441,824 \& 213,306 \& 185,812 \& ** 42,706 \& 0 \& ** \& 252,469 \& 735,680 <br>
\hline
\end{tabular}

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued


Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance-continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ambulatory health care services-continued |  |  |  |  |  | Hospitals |
|  | Offices of mental health practitioners and social therapists | Offices of podiatrists | Outpatient care centers and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance services, blood, and organ banks) |  |
| buSinesses with and without net income | (121) | (122) | (123) | (124) | (125) | (126) | (127) |
|  | 201,148 | 4,486 | 220,260 | 23,030 | 387,945 | 44,500 | 7,853 |
| Business receipts, total [1,2] | 11,125,667 | 1,002,086 | 7,301,927 | 1,082,985 | 7,912,267 | 1,715,610 | 546,570 |
| Income from sales and operations [1] | 10,986,605 | 1,000,885 | 7,244,623 | 1,098,991 | 7,786,423 | 1,696,915 | 544,187 |
| Other business income (loss) [1] | 139,062 | * 1,202 | 57,304 | -16,006 | 125,845 | 18,695 | 2,383 |
| Business deductions, total [1,2] | 5,340,278 | 539,885 | 4,171,458 | 760,794 | 5,024,826 | 1,066,075 | 295,421 |
| Cost of sales and operations, total | 369,290 | * 17,053 | 371,979 | 61,654 | 160,780 | 86,427 | * 15,792 |
| Inventory, beginning of year | ** 32,623 | ** | ** 63,351 | ** | * 38,542 | * 11,152 | * 3,025 |
| Cost of labor | 282,255 | * 3,180 | ** 50,504 | ** | ** 106,752 | ** | 0 |
| Purchases | ** 37,326 | ** | 118,042 | * 26,314 | 24,116 | 30,821 | * 10,173 |
| Materials and supplies | 18,404 | * 4,384 | 82,166 | * 4,259 | ** 41,557 | ** | * 2,593 |
| Other costs | 37,814 | * 7,460 | 142,396 | 23,991 | 9,896 | 35,391 | * 1,392 |
| Inventory, end of year | ** 37,101 | *,460 | ** 77,391 | ** | 38,237 | * 12,782 | * 1,391 |
| Advertising expenses | 97,234 | 7,432 | 112,307 | 8,308 | 45,641 | 11,505 | 776 |
| Car and truck expenses | 430,608 | 9,444 | 446,133 | 47,688 | 862,197 | 103,432 | 29,846 |
| Commissions | ** 19,096 | ** | 64,677 | 22,688 | 147,243 | 40,976 | * 1,422 |
| Contract labor | 300,245 | 5,752 | 112,567 | 106,121 | 322,676 | 42,348 | * 7,985 |
| Depletion | 0 | 0 | ** 81 | ** | ** | ** | 9,726 |
| Depreciation | 82,087 | 11,068 | 174,823 | 30,790 | 78,352 | 43,284 |  |
| Employee benefit programs | 40,194 | 7,085 | 21,505 | 5,108 | 15,864 | 12,820 | * 3,410 |
| Insurance | 107,953 | 33,038 | 108,404 | 10,471 | 110,820 | 29,538 | 9,145 |
| Legal and professional services | 159,247 | 19,955 | 134,111 | 18,757 | 88,526 | 9,656 | 3,354 |
| Meals and entertainment deducted | 64,701 | 2,353 | 60,973 | 3,746 | 112,667 | 8,447 | 5,818 |
| Mortgage interest | ** 6,689 | ** | 8,192 | * 54 | 18,160 | * 1,114 | 0 |
| Other interest paid on business indebtedness | 13,139 | * 3,759 | 16,015 | 2,625 | 7,975 | 7,040 | * 2,170 |
| Office expenses | 174,687 | 16,331 | 125,059 | 14,997 | 113,563 | 16,125 | 3,328 |
| Pension and profit-sharing plans | 11,104 | 3,910 | 4,394 | 7,867 | 7,146 | 2,344 | 0 |
| Rent paid on machinery and equipment | 50,659 | 4,681 | 50,774 | 4,364 | 28,954 | 5,574 | 3,390 |
| Rent paid on other business property | 692,722 | 77,475 | 365,856 | 55,828 | 191,357 | 35,556 | 7,440 |
| Repairs | 46,261 | 6,849 | 44,895 | 8,082 | 92,393 | 21,477 | 25,737 |
| Supplies | 185,719 | 42,812 | 200,396 | 58,125 | 232,282 | 52,914 | 10,759 |
| Salaries and wages | 777,135 | 106,275 | 455,005 | 118,456 | 1,078,128 | 265,625 | * 55,884 |
| Taxes paid | 144,437 | 16,416 | 76,712 | 10,414 | 126,885 | 32,909 | 4,126 |
| Travel | 139,533 | 1,712 | 154,023 | 14,105 | 87,497 | 34,089 | 7,422 |
| Utilities | 298,958 | 15,851 | 212,885 | 17,878 | 271,640 | 21,152 | 6,176 |
| Other business expenses | 935,342 | 127,622 | 764,143 | 120,975 | 656,679 | 156,637 | 78,688 |
| Home office business deductions, total | 149,611 | * 2,333 | 52,205 | * 774 | 58,735 | 7,757 | * 2,000 |
| Net income less deficit [1,2] | 5,796,567 | 462,201 | 3,131,089 | 322,238 | 2,892,202 | 649,535 | 251,149 |
| Net income [1,2] | 5,941,050 | 466,397 | 3,581,063 | 370,752 | * 3,758,777 | 693,795 | 259,197 |
| Deficit [2] | 144,483 | 4,196 | * 449,975 | 48,513 | * 866,575 | * 44,260 | 8,048 |
| Returns with Schedule C-EZ: <br> Number of returns | ** 34,151 | ** | 54,769 | 10,534 | 122,859 | 17,768 | 2,172 |
| Business receipts | ** 346,109 | ** | 524,602 | 54,712 | 1,205,683 | 109,833 | 25,617 |
| Business deductions | ** 44,304 | ** | 33,423 | * 10,910 | 108,623 | 17,306 | * 1,025 |
| Net income | ** 301,806 | ** | 491,179 | 43,803 | 1,097,060 | 92,527 | 24,593 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Health care and social assistance-continued |  | Arts, entertainment, and recreation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions | Amusement, gambling, and recreation industries |
|  | Nursing and residential care facilities | Social assistance |  |  |  |  |
|  | (128) | (129) | (130) | (131) | (132) | (133) |
| BUSINESSES WITH AND WITHOUT NET INCOME <br> Number of returns [1] | 69,933 | 814,658 | 1,642,700 | 1,367,392 | 5,291 | 270,018 |
| Business receipts, total [1,2] | 5,232,008 | 17,310,335 | 44,086,606 | 32,095,805 | 115,733 | 11,875,068 |
| Income from sales and operations [1] | 5,221,393 | 16,909,621 | 42,953,890 | 31,168,805 | 115,733 | 11,669,352 |
| Other business income (loss) [1] | 10,615 | 400,714 | 1,132,716 | 927,000 | * [4] | 205,716 |
| Business deductions, total [1,2] | 4,618,587 | 10,286,204 | 32,845,985 | 21,909,763 | 59,585 | 10,876,637 |
| Cost of sales and operations, total | 332,027 | 495,374 | 6,949,324 | 3,429,516 | * 8,328 | 3,511,480 |
| Inventory, beginning of year | * 13,311 | 41,244 | 859,091 | 626,660 | * 28,425 | 204,006 |
| Cost of labor | 154,924 | * 36,083 | 375,756 | 217,186 | 0 | 158,570 |
| Purchases | 16,740 | 222,739 | 2,706,185 | 1,500,769 | * 3,948 | 1,201,468 |
| Materials and supplies | 8,023 | 45,447 | 567,595 | ** 433,318 | ** | 134,277 |
| Other costs | 154,839 | 194,318 | 3,379,409 | ** 1,385,649 | ** | 1,993,761 |
| Inventory, end of year | * 15,810 | 44,457 | 938,711 | 733,997 | * 24,114 | 180,600 |
| Advertising expenses | 37,944 | 113,922 | 761,261 | 553,570 | * 2,931 | 204,760 |
| Car and truck expenses | 209,903 | 860,547 | 2,317,118 | 1,840,086 | * 15,661 | 461,370 |
| Commissions | 7,271 | 37,638 | 962,912 | ** 917,333 | ** | 45,579 |
| Contract labor | 168,918 | 479,242 | 1,366,037 | 1,031,945 | * 1,184 | 332,908 |
| Depletion | 0 | 0 | 186 | 73 | 0 | * 113 |
| Depreciation | 115,905 | 276,585 | 1,686,736 | 1,114,731 | * 1,153 | 570,852 |
| Employee benefit programs | 56,890 | 16,350 | 99,100 | ** 75,502 | ** | 23,598 |
| Insurance | 102,113 | 197,115 | 356,998 | 202,423 | * 201 | 154,374 |
| Legal and professional services | 60,019 | 116,861 | 611,874 | 493,856 | 1,892 | 116,126 |
| Meals and entertainment deducted | 52,585 | 660,554 | 506,130 | 410,470 | * 1,084 | 94,576 |
| Mortgage interest | 91,050 | 41,244 | 65,970 | 37,010 | * 305 | 28,655 |
| Other interest paid on business indebtedness | 15,006 | 71,430 | 114,161 | ** 59,649 | ** | 54,512 |
| Office expenses | 50,131 | 207,463 | 449,642 | 363,928 | * 1,490 | 84,225 |
| Pension and profit-sharing plans | 2,212 | * 1,526 | 18,759 | 16,035 | 0 | 2,723 |
| Rent paid on machinery and equipment | 41,346 | 93,841 | 317,421 | 186,938 | 10 | 130,473 |
| Rent paid on other business property | 325,887 | 695,705 | 1,663,518 | 916,837 | 815 | 745,865 |
| Repairs | 69,247 | 238,505 | 471,351 | 295,495 | * 2,086 | 173,770 |
| Supplies | 219,749 | 795,283 | 1,232,334 | 926,084 | * 1,296 | 304,955 |
| Salaries and wages | 1,302,862 | 1,598,765 | 1,743,700 | 882,147 | * 4,742 | 856,810 |
| Taxes paid | 192,373 | 206,166 | 396,676 | 173,683 | * 1,263 | 221,731 |
| Travel | 38,492 | 104,605 | 1,487,731 | 1,313,500 | * 4,919 | 169,312 |
| Utilities | 151,588 | 663,852 | 1,131,713 | 809,336 | * 4,079 | 318,298 |
| Other business expenses | 898,173 | 1,294,948 | 7,064,040 | 4,907,683 | 2,397 | 2,153,959 |
| Home office business deductions, total | 60,634 | 834,085 | 731,142 | ** 670,890 | ** | 60,252 |
| Net income less deficit [1,2] | 623,368 | 7,061,545 | 11,325,415 | 10,216,830 | 56,133 | 1,052,452 |
| Net income [1,2] | * 1,065,866 | * 7,664,050 | * 15,564,997 | * 13,516,412 | 68,700 | 1,979,885 |
| Deficit [2] | * 442,499 | 602,505 | 4,239,582 | 3,299,582 | 12,567 | 927,433 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |
| Number of returns | 17,093 | 263,221 | 398,997 | 326,792 | * 2,037 | 70,168 |
| Business receipts | 154,806 | 2,121,861 | 2,260,498 | 1,720,733 | * 14,684 | 525,080 |
| Business deductions | * 16,264 | 184,597 | 340,153 | 282,083 | * 2,709 | 55,361 |
| Net income | 138,543 | 1,937,264 | 1,920,345 | 1,438,650 | * 11,976 | 469,719 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Net income status, item | Accommodation, food services, and drinking places |  |  |  |  |  | Other services |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Accommodation |  |  |  | Restaurants (full \& limited service) and drinking places | Total |  |
|  |  | Total | Travel accommodation (including hotels, motels, and bed and breakfast inns) | RV (recreational vehicle) parks and recreational camps | Rooming and boarding houses |  |  | maintenance <br> Total |
| businesses with and without net income Number of returns [1] | (134) | (135) | (136) | (137) | (138) | (139) | (140) | (141) |
|  | 487,183 | 70,618 | 40,359 | 17,274 | 12,984 | 416,565 | 3,449,846 | 393,785 |
| Business receipts, total [1,2] | 62,821,629 | 6,699,754 | 5,099,806 | 814,784 | 785,163 | 56,121,875 | 111,682,880 | 27,947,917 |
| Income from sales and operations [1] | 62,335,471 | 6,579,576 | 5,022,818 | 778,851 | 777,907 | 55,755,895 | 110,759,387 | 27,786,090 |
| Other business income (loss) [1] | 486,158 | 120,178 | 76,988 | 35,933 | 7,256 | 365,980 | 923,493 | 161,827 |
| Business deductions, total [1,2] | 59,298,992 | 6,414,442 | 4,855,562 | 803,263 | 755,616 | 52,884,550 | 81,145,244 | 24,230,287 |
| Cost of sales and operations, total | 23,408,782 | 815,748 | 683,568 | 62,157 | 70,023 | 22,593,034 | 22,589,428 | 10,510,150 |
| Inventory, beginning of year | 785,978 | 94,024 | 83,431 | ** | ** 10,593 | 691,954 | 1,548,267 | 724,894 |
| Cost of labor | 1,784,941 | 97,514 | 82,871 | ** | ** 14,643 | 1,687,427 | 2,532,693 | 671,897 |
| Purchases | 18,678,336 | 272,772 | 198,926 | 67,710 | * 6,136 | 18,405,564 | 12,639,291 | 6,632,233 |
| Materials and supplies | 1,630,609 | 45,057 | 31,451 | * 520 | * 13,086 | 1,585,552 | 5,310,878 | 2,253,219 |
| Other costs | 1,318,597 | 407,090 | 367,249 | * 2,032 | 37,809 | 911,507 | 2,145,655 | 927,384 |
| Inventory, end of year | 789,678 | 100,707 | 80,359 | * 16,439 | * 3,910 | 688,971 | 1,587,356 | 699,478 |
| Advertising expenses | 868,585 | 120,882 | 97,078 | 10,457 | 13,346 | 747,703 | 1,228,032 | 248,387 |
| Car and truck expenses | 1,147,110 | 144,410 | 79,487 | 40,400 | 24,522 | 1,002,700 | 7,356,315 | 1,429,364 |
| Commissions | 227,274 | 93,443 | 82,623 | * 5,637 | 5,183 | 133,831 | 789,078 | 132,357 |
| Contract labor | 752,563 | 131,065 | 93,639 | 21,781 | * 15,645 | 621,498 | 3,895,619 | 642,016 |
| Depletion | 502 | * 219 | * 122 | 98 | 0 | * 283 | 6,957 | 0 |
| Depreciation | 2,169,550 | 771,143 | 610,449 | 100,708 | 59,986 | 1,398,407 | 2,841,946 | 1,013,945 |
| Employee benefit programs | 115,249 | 34,610 | 28,682 | * 5,544 | * 384 | 80,639 | 130,770 | 67,946 |
| Insurance | 944,069 | 186,169 | 133,039 | 32,268 | 20,862 | 757,900 | 1,474,228 | 478,534 |
| Legal and professional services | 484,559 | 74,581 | 60,880 | 8,158 | 5,543 | 409,979 | 764,120 | 151,494 |
| Meals and entertainment deducted | 223,356 | 82,248 | 16,812 | 2,062 | 63,375 | 141,108 | 620,151 | 87,863 |
| Mortgage interest | 397,300 | 266,055 | 208,631 | 26,225 | 31,199 | 131,245 | 206,188 | 98,005 |
| Other interest paid on business indebtedness | 310,072 | 108,899 | 94,849 | 10,690 | 3,360 | 201,173 | 352,922 | 127,461 |
| Office expenses | 253,168 | 42,270 | 27,870 | 9,485 | 4,915 | 210,898 | 1,142,868 | 227,672 |
| Pension and profit-sharing plans | 8,407 | 1,555 | 1,197 | ** | ** 358 | 6,852 | 24,323 | 9,219 |
| Rent paid on machinery and equipment | 292,164 | 17,947 | 11,719 | 2,972 | 3,256 | 274,217 | 882,348 | 131,312 |
| Rent paid on other business property | 3,868,164 | 214,394 | 138,686 | 45,548 | 30,160 | 3,653,770 | 7,268,874 | 1,320,260 |
| Repairs | 1,238,848 | 379,213 | 230,392 | 70,126 | 78,695 | 859,635 | 1,410,339 | 312,895 |
| Supplies | 1,657,929 | 243,574 | 169,545 | 30,123 | 43,906 | 1,414,355 | 5,770,176 | 1,299,084 |
| Salaries and wages | 9,537,158 | 624,417 | 539,157 | 42,020 | 43,239 | 8,912,741 | 6,341,876 | 2,285,278 |
| Taxes paid | 2,812,049 | 408,953 | 320,718 | 50,119 | 38,117 | 2,403,096 | 1,698,609 | 723,389 |
| Travel | 236,613 | 81,622 | 30,073 | 3,060 | 48,489 | 154,991 | 1,018,160 | 140,723 |
| Utilities | 2,810,331 | 522,017 | 363,092 | 104,834 | 54,091 | 2,288,314 | 4,327,605 | 920,131 |
| Other business expenses | 5,337,548 | 984,741 | 777,999 | 116,137 | 90,605 | 4,352,807 | 7,495,707 | 1,755,015 |
| Home office business deductions, total | 119,521 | 59,258 | 54,553 | ** | ** 4,705 | 60,264 | 660,776 | 74,371 |
| Net income less deficit [1,2] | 3,583,469 | 324,492 | 278,648 | 12,240 | 33,605 | 3,258,977 | 30,626,814 | 3,719,998 |
| Net income [1,2] | * 6,255,759 | * 929,288 | * 713,593 | 127,429 | 88,266 | * 5,326,471 | * 36,035,994 | 4,704,320 |
| Deficit [2] | 2,672,290 | 604,796 | * 434,946 | * 115,189 | * 54,661 | 2,067,494 | 5,409,180 | * 984,322 |
| Returns with Schedule C-EZ: <br> Number of returns | 79,530 | 8,216 | * 2,023 | * 4,038 | * 2,156 | 71,314 | 815,519 | 54,042 |
| Business receipts | 532,294 | 15,715 | * 3,043 | * 3,821 | * 8,851 | 516,579 | 6,779,840 | 458,989 |
| Business deductions | 78,119 | * 5,009 | * 703 | * 185 | * 4,121 | 73,110 | 849,128 | 43,418 |
| Net income | 454,175 | 10,706 | * 2,340 | * 3,636 | * 4,731 | 443,469 | 5,930,712 | 415,571 |

Footnotes at end of table.

Table 2. Nonfarm Sole Proprietorships: Income Statements, by Industrial Sectors, Tax Year 2016—Continued

| Net income status, item | Other services-continued |  |  |  |  |  | Unclassified establishments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Auto repair and maintenance-continued |  |  | Miscellaneous repairs | Personal and laundry services | Religious, grantmaking, civic, professional, and similar organizations |  |
|  | Automotive mechanical and electrical repair and maintenance | Automotive body shops | Other auto repair and maintenance (including oil change, lube, and car washes) |  |  |  |  |
| BUSINESSES WITH AND WITHOUT NET INCOME | (142) | (143) | (144) | (145) | (146) | (147) | (148) |
|  | 210,964 | 76,677 | 106,144 | 399,947 | 2,374,522 | 281,592 | 419,638 |
| Business receipts, total [1,2] | 13,454,867 | 7,687,621 | 6,805,429 | 17,516,896 | 61,293,524 | 4,924,543 | 4,541,298 |
| Income from sales and operations [1] | 13,319,993 | 7,674,832 | 6,791,266 | 17,430,055 | 60,728,778 | 4,814,463 | 4,480,134 |
| Other business income (loss) [1] | 134,874 | 12,789 | 14,163 | 86,841 | 564,746 | 110,080 | 61,164 |
| Business deductions, total [1,2] | 11,740,377 | 6,654,024 | 5,835,887 | 14,100,269 | 40,239,129 | 2,575,559 | 2,909,948 |
| Cost of sales and operations, total | 5,047,118 | 3,191,962 | 2,271,070 | 5,944,986 | 5,805,283 | 329,010 | 613,117 |
| Inventory, beginning of year | 300,299 | 172,272 | 252,322 | 317,838 | 462,264 | * 43,271 | ** 47,427 |
| Cost of labor | 279,942 | 253,674 | 138,281 | 854,190 | 898,033 | * 108,573 | ** 12,342 |
| Purchases | 3,693,729 | 2,023,684 | 914,821 | 2,706,947 | 3,103,311 | * 196,799 | 248,739 |
| Materials and supplies | 841,202 | 852,117 | 559,901 | 1,739,511 | 1,299,742 | * 18,406 | 76,814 |
| Other costs | 297,593 | 74,195 | 555,597 | 627,499 | 589,836 | * 936 | 325,987 |
| Inventory, end of year | 365,647 | 183,981 | 149,851 | 300,999 | 547,903 | * 38,976 | ** 97,080 |
| Advertising expenses | 110,796 | 62,694 | 74,897 | 144,945 | 819,794 | 14,906 | 56,069 |
| Car and truck expenses | 776,766 | 264,295 | 388,302 | 1,424,717 | 3,807,672 | 694,563 | 518,698 |
| Commissions | 28,572 | * 94,597 | 9,188 | 73,640 | 580,079 | * 3,001 | 51,283 |
| Contract labor | 303,222 | 195,305 | 143,489 | 656,642 | 2,542,200 | 54,760 | 49,270 |
| Depletion | 0 | 0 | 0 | ** | ** 6,958 | ** | * 195 |
| Depreciation | 491,273 | 232,496 | 290,176 | 553,318 | 1,231,831 | 42,852 | 98,468 |
| Employee benefit programs | 20,565 | 38,149 | 9,232 | 20,327 | 40,296 | * 2,201 | * 837 |
| Insurance | 220,767 | 123,416 | 134,351 | 327,130 | 639,461 | 29,103 | 46,656 |
| Legal and professional services | 75,812 | 39,670 | 36,012 | 112,290 | 477,439 | 22,897 | 57,289 |
| Meals and entertainment deducted | 47,309 | 22,005 | 18,549 | 88,125 | 372,610 | 71,553 | 41,403 |
| Mortgage interest | 37,019 | 22,778 | 38,207 | 21,347 | ** 86,836 | ** | 17,425 |
| Other interest paid on business indebtedness | 59,395 | 31,710 | 36,356 | 47,577 | 174,646 | 3,238 | 18,854 |
| Office expenses | 108,176 | 55,038 | 64,457 | 127,371 | 703,647 | 84,179 | 92,423 |
| Pension and profit-sharing plans | * 2,851 | * 1,972 | * 4,395 | 1,295 | ** 13,809 | ** 298 |  |
| Rent paid on machinery and equipment | 83,719 | 34,308 | 13,285 | 118,153 | 620,906 | 11,978 | 37,867 |
| Rent paid on other business property | 719,125 | 224,768 | 376,367 | 344,077 | 5,429,820 | 174,718 | 126,565 |
| Repairs | 118,606 | 67,519 | 126,769 | 257,428 | 807,390 | 32,627 | 91,951 |
| Supplies | 612,416 | 392,360 | 294,308 | 847,602 | 3,531,798 | 91,692 | 241,320 |
| Salaries and wages | 1,062,992 | 631,412 | 590,873 | 903,562 | 3,148,210 | * 4,826 | 27,644 |
| Taxes paid | 371,143 | 172,013 | 180,233 | 252,691 | 704,928 | 17,600 | 23,104 |
| Travel | 63,191 | 25,873 | 51,660 | 113,709 | 617,208 | 146,520 | 94,303 |
| Utilities | 429,745 | 236,901 | 253,485 | 457,904 | 2,780,050 | 169,520 | 161,219 |
| Other business expenses | 887,681 | 471,078 | 396,256 | 1,092,432 | 4,194,768 | 453,493 | 317,922 |
| Home office business deductions, total | 41,623 | 16,021 | 16,727 | 115,574 | 411,695 | 59,137 | 25,577 |
| Net income less deficit [1,2] | 1,714,490 | 1,035,302 | 970,206 | 3,416,808 | 21,140,746 | 2,349,262 | 1,629,828 |
| Net income [1,2] | 2,281,708 | 1,163,557 | 1,259,054 | 4,316,712 | * 24,381,554 | 2,633,408 | * 2,501,838 |
| Deficit [2] | * 567,218 | * 128,256 | * 288,848 | 899,903 | 3,240,809 | * 284,146 | * 872,010 |
| Returns with Schedule C-EZ: |  |  |  |  |  |  |  |
| Number of returns | 32,462 | * 8,408 | 13,172 | 70,191 | 607,097 | 84,189 | 206,131 |
| Business receipts | 253,312 | * 63,640 | 142,038 | 494,969 | 5,237,163 | 588,719 | 1,249,427 |
| Business deductions | 20,492 | * 5,683 | * 17,243 | 50,607 | 700,274 | 54,828 | 100,290 |
| Net income | 232,820 | * 57,956 | 124,795 | 444,361 | 4,536,889 | 533,891 | 1,149,137 |

* Estimate should be used with caution because of the small number of sample returns on which it is based.
** Data combined to prevent disclosure of taxpayer information.
[1] Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net incomes, business expenses of $\$ 5,000$ or less, used the cash accounting method, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ,
the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.
[2] Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. However, these losses (after subtraction) and any carrryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.
[3] These are selected line items from Form 8829, Expenses for Business Use of Your Home, and do not represent the total of the home office business deduction found on the Schedule C.
[4] Less than $\$ 500$.
NOTE: Detail may not add to totals because of rounding
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns 2016, August 2018.

Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016

| Industry and size of business receipts | Item |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of returns [1] | Business receipts, total [1,2] | Business deductions, total [1,2] | Net Income less deficit |
|  | (1) | (2) | (3) | (4) |
| All nonfarm sole proprietorships <br> Total <br> 俍 | 25,525,915 | 1,422,204,586 | 1,094,904,101 | 328,209,453 |
| Under \$2,500 | 6,241,492 | 5,461,474 | 26,151,776 | -20,523,761 |
| \$2,500 under \$5,000 | 2,708,264 | 9,818,449 | 11,254,073 | -1,409,378 |
| \$5,000 under \$10,000 | 3,350,635 | 24,117,291 | 17,136,252 | 7,049,499 |
| \$10,000 under \$25,000 | 5,417,278 | 87,100,207 | 46,024,529 | 41,162,428 |
| \$25,000 under \$50,000 | 3,080,168 | 109,058,936 | 66,046,150 | 43,117,193 |
| \$50,000 under \$100,000 | 2,214,863 | 155,192,603 | 96,133,684 | 59,099,205 |
| \$100,000 under \$200,000 | 1,270,551 | 177,940,553 | 120,691,693 | 57,406,595 |
| \$200,000 under \$500,000 | 816,740 | 249,973,175 | 182,144,034 | 67,619,606 |
| \$500,000 under \$1,000,000 | 270,631 | 184,854,244 | 150,690,665 | 34,216,517 |
| \$1,000,000 under \$2,500,000 | 118,084 | 173,355,875 | 149,969,888 | 23,486,647 |
| \$2,500,000 under \$5,000,000 | 25,460 | 86,527,790 | 78,425,288 | 8,159,787 |
| \$5,000,000 or more | 11,748 | 158,803,988 | 150,236,070 | 8,825,115 |
| Agriculture, forestry, hunting, and fishing |  |  |  |  |
| Under \$2,500 | 87,210 | 73,787 | 578,652 | -500,534 |
| \$2,500 under \$5,000 | 29,751 | 103,007 | 165,372 | -62,365 |
| \$5,000 under \$10,000 | 32,702 | 244,828 | 217,213 | 28,717 |
| \$10,000 under \$25,000 | 54,542 | 881,448 | 736,113 | 146,185 |
| \$25,000 under \$50,000 | 31,509 | 1,161,214 | 1,115,607 | 48,917 |
| \$50,000 under \$100,000 | 27,390 | 1,982,595 | 1,678,974 | 303,206 |
| \$100,000 under \$200,000 | 20,904 | 2,969,630 | 2,146,045 | 824,546 |
| \$200,000 under \$500,000 | 5,800 | 1,748,263 | 1,403,305 | 346,640 |
| \$500,000 under \$1,000,000 | 3,914 | 2,580,036 | 2,266,728 | 313,297 |
| \$1,000,000 under \$2,500,000 | 2,362 | 3,421,792 | 3,251,576 | 176,119 |
| \$2,500,000 under \$5,000,000 | 609 | 2,082,776 | 2,053,363 | 30,002 |
| \$5,000,000 or more | 338 | 3,950,139 | 3,900,787 | 49,351 |
| Mining |  |  |  |  |
| Total | 113,475 | 6,993,311 | 6,893,110 | 105,841 |
| Under \$2,500 | 48,089 | 30,561 | 195,154 | -165,658 |
| \$2,500 under \$5,000 | 10,241 | 36,304 | 50,593 | -14,413 |
| \$5,000 under \$10,000 | 9,550 | 66,005 | 164,353 | -95,014 |
| \$10,000 under \$25,000 | 12,022 | 209,946 | 193,172 | 16,757 |
| \$25,000 under \$50,000 | 13,461 | 490,712 | 384,656 | 105,272 |
| \$50,000 under \$100,000 | 9,846 | 732,336 | 546,885 | 179,227 |
| \$100,000 under \$200,000 | 4,758 | 732,822 | 602,756 | 130,885 |
| \$200,000 under \$500,000 | 3,353 | 1,032,047 | 1,016,566 | 15,138 |
| \$500,000 under \$1,000,000 | 1,323 | 955,412 | 981,940 | -26,833 |
| \$1,000,000 under \$2,500,000 | ** 729 | ** 1,417,917 | ** 1,412,398 | ** 8,262 |
| \$2,500,000 under \$5,000,000 | ** | ** | ** | * |
| \$5,000,000 or more | 104 | 1,289,250 | 1,344,638 | -47,782 |

or more

Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


Footnotes at end of table.

Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industry and size of business receipts | Item |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of returns [1] | Business receipts, total [1,2] | Business deductions, total [1,2] | Net Income less deficit |
| Wholesale trade (merchant wholesalers) | (1) | (2) | (3) | (4) |
|  | 342,687 | 48,439,075 | 43,923,297 | 4,546,353 |
| Under \$2,500 | 92,374 | 73,955 | 511,625 | -425,046 |
| \$2,500 under \$5,000 | 25,704 | 91,060 | 172,183 | -81,123 |
| \$5,000 under \$10,000 | 37,854 | 259,338 | 369,673 | -110,335 |
| \$10,000 under \$25,000 | 53,774 | 890,761 | 564,963 | 325,861 |
| \$25,000 under \$50,000 | 37,053 | 1,347,938 | 883,523 | 464,415 |
| \$50,000 under \$100,000 | 31,232 | 2,218,285 | 1,639,766 | 576,685 |
| \$100,000 under \$200,000 | 31,690 | 4,420,011 | 3,363,062 | 1,056,965 |
| \$200,000 under \$500,000 | 17,698 | 5,342,573 | 4,430,680 | 911,969 |
| \$500,000 under \$1,000,000 | 8,232 | 5,881,504 | 5,385,670 | 495,918 |
| \$1,000,000 under \$2,500,000 | 4,800 | 7,527,498 | 7,016,004 | 522,781 |
| \$2,500,000 under \$5,000,000 | 1,258 | 4,431,866 | 4,129,767 | 306,833 |
| \$5,000,000 or more | 1,019 | 15,954,286 | 15,456,382 | 501,430 |
| Retail trade |  |  |  |  |
| Total | 2,329,498 | 174,647,841 | 164,143,585 | 10,600,092 |
| Under \$2,500 | 835,244 | 715,944 | 3,730,857 | -2,969,833 |
| \$2,500 under \$5,000 | 251,934 | 916,127 | 1,252,118 | -335,967 |
| \$5,000 under \$10,000 | 292,830 | 2,116,487 | 2,262,793 | -142,035 |
| \$10,000 under \$25,000 | 354,171 | 5,756,875 | 4,318,569 | 1,438,316 |
| \$25,000 under \$50,000 | 206,201 | 7,298,764 | 5,913,474 | 1,386,712 |
| \$50,000 under \$100,000 | 150,331 | 10,513,593 | 8,556,791 | 1,969,749 |
| \$100,000 under \$200,000 | 88,307 | 12,630,217 | 10,847,563 | 1,783,503 |
| \$200,000 under \$500,000 | 82,999 | 26,480,812 | 23,560,147 | 2,932,729 |
| \$500,000 under \$1,000,000 | 40,093 | 27,698,248 | 25,839,787 | 1,858,211 |
| \$1,000,000 under \$2,500,000 | 18,588 | 28,186,982 | 27,062,627 | 1,127,764 |
| \$2,500,000 under \$5,000,000 | 6,260 | 21,565,901 | 20,769,839 | 807,752 |
| \$5,000,000 or more | 2,540 | 30,767,890 | 30,029,021 | 743,191 |
| Transportation and warehousing |  |  |  |  |
| Total | 1,984,991 | 103,400,451 | 88,263,776 | 14,926,404 |
| Under \$2,500 | 430,823 | 412,898 | 1,348,582 | -923,908 |
| \$2,500 under \$5,000 | 160,797 | 582,421 | 860,123 | -266,009 |
| \$5,000 under \$10,000 | 199,231 | 1,426,454 | 1,232,494 | 194,717 |
| \$10,000 under \$25,000 | 364,295 | 6,012,765 | 4,153,073 | 1,865,808 |
| \$25,000 under \$50,000 | 313,425 | 11,195,927 | 8,452,182 | 2,747,617 |
| \$50,000 under \$100,000 | 267,614 | 18,910,663 | 14,146,829 | 4,765,480 |
| \$100,000 under \$200,000 | 179,277 | 24,585,056 | 20,222,617 | 4,363,088 |
| \$200,000 under \$500,000 | 49,498 | 14,699,474 | 12,870,988 | 1,532,857 |
| \$500,000 under \$1,000,000 | 13,285 | 8,860,408 | 8,492,913 | 374,438 |
| \$1,000,000 under \$2,500,000 | 5,204 | 7,615,249 | 7,432,667 | 200,814 |
| \$2,500,000 under \$5,000,000 | 1,053 | 3,615,598 | 3,570,519 | 49,104 |
| \$5,000,000 or more | 489 | 5,483,537 | 5,480,788 | 22,398 |

Footnotes at end of table.

Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

| Industry and size of business receipts | Item |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of returns [1] | Business receipts, total [1,2] | Business deductions, total [1,2] | Net Income less deficit |
| (1) (2) (3) ${ }^{\text {(4) }}$ |  |  |  |  |
| Information Total | 367,766 | 11,744,041 | 9,476,807 | 2,333,927 |
| Under \$2,500 | 137,671 | 119,482 | 716,109 | -598,648 |
| \$2,500 under \$5,000 | 43,748 | 161,507 | 202,547 | -38,776 |
| \$5,000 under \$10,000 | 50,718 | 356,708 | 229,056 | 127,652 |
| \$10,000 under \$25,000 | 66,756 | 1,080,388 | 650,876 | 429,513 |
| \$25,000 under \$50,000 | 34,910 | 1,204,338 | 875,237 | 331,078 |
| \$50,000 under \$100,000 | 15,325 | 1,109,081 | 748,682 | 360,398 |
| \$100,000 under \$200,000 | 9,870 | 1,293,955 | 814,592 | 479,409 |
| \$200,000 under \$500,000 | 5,727 | 1,670,198 | 991,193 | 679,005 |
| \$500,000 under \$1,000,000 | 1,805 | 1,180,172 | 953,616 | 244,394 |
| \$1,000,000 under \$2,500,000 | 969 | 1,360,186 | 1,170,778 | 194,258 |
| \$2,500,000 under \$5,000,000 | 163 | 551,269 | 516,230 | 42,051 |
| \$5,000,000 or more | 104 | 1,656,757 | 1,607,890 | 83,592 |
| Finance and insurance |  |  |  |  |
| Total | 609,412 | 76,056,618 | 55,216,156 | 20,879,459 |
| Under \$2,500 | 143,864 | 23,095 | 1,034,037 | -1,026,082 |
| \$2,500 under \$5,000 | 48,070 | 180,972 | 328,918 | -147,943 |
| \$5,000 under \$10,000 | 60,676 | 427,049 | 375,406 | 51,629 |
| \$10,000 under \$25,000 | 91,849 | 1,524,778 | 1,120,774 | 416,741 |
| \$25,000 under \$50,000 | 57,021 | 2,063,985 | 1,203,537 | 863,670 |
| \$50,000 under \$100,000 | 85,166 | 6,150,989 | 3,498,693 | 2,655,689 |
| \$100,000 under \$200,000 | 55,298 | 7,882,539 | 3,899,210 | 3,983,344 |
| \$200,000 under \$500,000 | 46,778 | 14,558,124 | 8,286,947 | 6,292,053 |
| \$500,000 under \$1,000,000 | 14,186 | 9,481,444 | 5,557,095 | 3,925,735 |
| \$1,000,000 under \$2,500,000 | 4,892 | 7,156,498 | 4,786,268 | 2,380,799 |
| \$2,500,000 under \$5,000,000 | 1,047 | 3,325,090 | 2,702,434 | 619,257 |
| \$5,000,000 or more | 565 | 23,282,055 | 22,422,837 | 864,568 |
| Real estate and rental and leasing |  |  |  |  |
| Total | 1,282,230 | 82,601,087 | 53,520,159 | 29,166,991 |
| Under \$2,500 | 239,400 | 103,642 | 1,585,892 | -1,454,122 |
| \$2,500 under \$5,000 | 97,118 | 360,324 | 639,361 | -272,897 |
| \$5,000 under \$10,000 | 141,363 | 1,021,178 | 1,198,935 | -179,100 |
| \$10,000 under \$25,000 | 267,646 | 4,477,882 | 2,918,796 | 1,552,849 |
| \$25,000 under \$50,000 | 179,870 | 6,534,051 | 3,929,502 | 2,604,986 |
| \$50,000 under \$100,000 | 170,850 | 12,022,536 | 5,680,434 | 6,353,106 |
| \$100,000 under \$200,000 | 110,080 | 15,454,466 | 7,711,719 | 7,736,811 |
| \$200,000 under \$500,000 | 56,735 | 16,604,062 | 9,550,585 | 7,076,149 |
| \$500,000 under \$1,000,000 | 12,107 | 8,541,954 | 5,456,036 | 3,099,968 |
| \$1,000,000 under \$2,500,000 | 5,344 | 7,930,777 | 6,215,202 | 1,721,216 |
| \$2,500,000 under \$5,000,000 | 1,241 | 4,200,088 | 3,593,936 | 605,337 |
| \$5,000,000 or more | 474 | 5,350,127 | 5,039,762 | 322,689 |

Footnotes at end of table.

Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016—Continued

| Industry and size of business receipts | Item |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of returns [1] | Business receipts, total [1,2] | Business deductions, total [1,2] | Net Income less deficit |
|  | (1) | (2) | (3) | (4) |
| Professional, scientific, and technical services Total | 3,466,550 | 188,626,180 | 110,999,480 | 77,705,005 |
| Under \$2,500 | 863,949 | 676,115 | 3,630,675 | -2,940,787 |
| \$2,500 under \$5,000 | 365,641 | 1,309,002 | 1,504,557 | -195,048 |
| \$5,000 under \$10,000 | 428,902 | 3,084,253 | 2,189,566 | 900,116 |
| \$10,000 under \$25,000 | 665,173 | 10,854,100 | 5,774,167 | 5,084,852 |
| \$25,000 under \$50,000 | 421,372 | 14,912,785 | 7,774,716 | 7,135,039 |
| \$50,000 under \$100,000 | 332,515 | 23,497,667 | 10,571,977 | 12,935,335 |
| \$100,000 under \$200,000 | 208,865 | 29,696,784 | 13,779,507 | 15,917,784 |
| \$200,000 under \$500,000 | 127,345 | 38,321,538 | 18,524,370 | 19,795,979 |
| \$500,000 under \$1,000,000 | 33,756 | 22,273,563 | 13,983,004 | 8,296,328 |
| \$1,000,000 under \$2,500,000 | 15,529 | 22,619,111 | 16,428,606 | 6,196,783 |
| \$2,500,000 under \$5,000,000 | 2,310 | 7,766,937 | 5,641,814 | 2,125,075 |
| \$5,000,000 or more | 1,194 | 13,614,325 | 11,196,521 | 2,453,549 |
| Administrative and support and waste management services Total | Administrative and support and waste management services |  |  | 21,240,361 |
| Under \$2,500 | 587,647 | 569,411 | 2,317,977 | -1,733,374 |
| \$2,500 under \$5,000 | 330,299 | 1,206,116 | 1,016,455 | 189,661 |
| \$5,000 under \$10,000 | 445,062 | 3,210,861 | 1,737,587 | 1,474,143 |
| \$10,000 under \$25,000 | 681,308 | 10,802,709 | 4,291,939 | 6,528,011 |
| \$25,000 under \$50,000 | 271,501 | 9,471,886 | 5,174,470 | 4,302,218 |
| \$50,000 under \$100,000 | 123,296 | 8,532,023 | 4,960,468 | 3,571,605 |
| \$100,000 under \$200,000 | 69,689 | 9,893,349 | 7,433,943 | 2,458,668 |
| \$200,000 under \$500,000 | 33,997 | 10,432,874 | 8,064,362 | 2,368,492 |
| \$500,000 under \$1,000,000 | 10,362 | 7,252,283 | 6,288,249 | 967,915 |
| \$1,000,000 under \$2,500,000 | 3,600 | 5,601,474 | 4,970,303 | 631,178 |
| \$2,500,000 under \$5,000,000 | 744 | 2,588,730 | 2,308,786 | 279,953 |
| \$5,000,000 or more | 431 | 6,086,258 | 5,894,765 | 201,890 |
| Educational services |  |  |  |  |
| Total | 823,153 | 12,991,265 | 8,500,048 | 4,501,012 |
| Under \$2,500 | 332,623 | 353,507 | 688,047 | -331,631 |
| \$2,500 under \$5,000 | 144,850 | 508,262 | 406,255 | 103,354 |
| \$5,000 under \$10,000 | 116,270 | 808,527 | 470,384 | 338,144 |
| \$10,000 under \$25,000 | 132,943 | 2,188,311 | 1,076,610 | 1,117,538 |
| \$25,000 under \$50,000 | 45,755 | 1,564,361 | 722,911 | 841,450 |
| \$50,000 under \$100,000 | 29,373 | 1,982,628 | 968,841 | 1,013,787 |
| \$100,000 under \$200,000 | 12,488 | 1,692,479 | 1,255,107 | 437,371 |
| \$200,000 under \$500,000 | 7,391 | 2,241,561 | 1,522,215 | 719,346 |
| \$500,000 under \$1,000,000 | 1,105 | 746,809 | 610,681 | 136,128 |
| \$1,000,000 under \$2,500,000 | 258 | 386,299 | 310,739 | 75,557 |
| \$2,500,000 under \$5,000,000 | 84 | 352,337 | 325,009 | 27,008 |
| \$5,000,000 or more | * 13 | * 166,185 | * 143,249 | * 22,959 |

Footnotes at end of table.

Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016—Continued

| Industry and size of business receipts | Item |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of returns [1] | Business receipts, total [1,2] | Business deductions, total [1,2] | Net Income less deficit |
| Health care and social assistance | (1) | (2) | (3) | (4) |
|  | 2,127,345 | 121,086,389 | 72,717,227 | 48,449,274 |
| Total |  |  |  |  |
| Under \$2,500 | 376,004 | 362,745 | 1,565,101 | -1,196,629 |
| \$2,500 under \$5,000 | 226,401 | 833,702 | 774,593 | 59,367 |
| \$5,000 under \$10,000 | 328,881 | 2,364,597 | 1,054,402 | 1,310,194 |
| \$10,000 under \$25,000 | 567,583 | 8,686,718 | 3,236,005 | 5,450,899 |
| \$25,000 under \$50,000 | 256,595 | 9,040,733 | 4,642,427 | 4,403,723 |
| \$50,000 under \$100,000 | 173,136 | 12,401,858 | 5,692,321 | 6,720,443 |
| \$100,000 under \$200,000 | 76,828 | 10,405,917 | 4,650,948 | 5,752,553 |
| \$200,000 under \$500,000 | 74,363 | 23,823,804 | 13,115,886 | 10,709,955 |
| \$500,000 under \$1,000,000 | 32,557 | 22,463,976 | 14,276,547 | 8,187,541 |
| \$1,000,000 under \$2,500,000 | 12,946 | 18,334,500 | 12,905,965 | 5,437,255 |
| \$2,500,000 under \$5,000,000 | 1,434 | 4,831,210 | 3,899,223 | 934,895 |
| \$5,000,000 or more | 618 | 7,536,628 | 6,903,809 | 679,078 |
| Arts, entertainment, and recreation |  |  |  |  |
| Total | 1,642,700 | 44,086,606 | 32,845,985 | 11,325,415 |
| Under \$2,500 | 625,184 | 552,062 | 1,962,514 | -1,405,315 |
| \$2,500 under \$5,000 | 250,640 | 894,466 | 946,487 | -51,998 |
| \$5,000 under \$10,000 | 223,964 | 1,566,168 | 1,295,412 | 286,236 |
| \$10,000 under \$25,000 | 267,493 | 4,280,845 | 2,792,611 | 1,487,634 |
| \$25,000 under \$50,000 | 130,490 | 4,595,238 | 2,679,470 | 1,918,567 |
| \$50,000 under \$100,000 | 87,490 | 6,012,265 | 3,863,395 | 2,149,518 |
| \$100,000 under \$200,000 | 32,091 | 4,477,772 | 3,030,006 | 1,445,323 |
| \$200,000 under \$500,000 | 17,371 | 5,202,708 | 3,751,344 | 1,453,674 |
| \$500,000 under \$1,000,000 | 3,925 | 2,887,703 | 2,154,008 | 736,869 |
| \$1,000,000 under \$2,500,000 | 2,650 | 4,003,821 | 2,941,353 | 1,071,951 |
| \$2,500,000 under \$5,000,000 | 974 | 3,280,459 | 2,549,531 | 740,678 |
| \$5,000,000 or more | 428 | 6,333,099 | 4,879,854 | 1,492,277 |
| Accommodation, food services, and drinking places |  |  |  |  |
| Total | 487,183 | 62,821,629 | 59,298,992 | 3,583,469 |
| Under \$2,500 | 112,491 | 104,594 | 692,281 | -588,715 |
| \$2,500 under \$5,000 | 55,243 | 201,418 | 438,748 | -237,321 |
| \$5,000 under \$10,000 | 63,573 | 473,801 | 416,831 | 61,066 |
| \$10,000 under \$25,000 | 67,471 | 1,073,071 | 734,056 | 339,018 |
| \$25,000 under \$50,000 | 37,384 | 1,263,677 | 1,026,940 | 236,564 |
| \$50,000 under \$100,000 | 44,179 | 3,144,356 | 2,645,655 | 498,400 |
| \$100,000 under \$200,000 | 34,030 | 5,191,610 | 4,744,876 | 461,757 |
| \$200,000 under \$500,000 | 46,388 | 13,958,263 | 12,890,646 | 1,069,132 |
| \$500,000 under \$1,000,000 | 16,078 | 10,937,443 | 10,241,573 | 696,863 |
| \$1,000,000 under \$2,500,000 | 8,258 | 12,376,067 | 11,838,244 | 546,880 |
| \$2,500,000 under \$5,000,000 | 1,321 | 4,710,076 | 4,511,488 | 208,798 |
| \$5,000,000 or more | 767 | 9,387,252 | 9,117,652 | 291,027 |

[^15]Table 3. Number of Returns, Business Receipts, Business Deductions, Net Income, by Industry and Size of Business Receipts, Tax Year 2016-Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


* Estimate should be used with caution because of the small number of returns on which it is based.
** Data combined to avoid disclosure of information for specific taxpayers.
[1] Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net incomes, business expenses of $\$ 5,000$ or less, used the cash accounting method, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.
[2] Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.
NOTE: Detail may not add to totals because of rounding.
SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns 2016, September 2018.


[^0]:    
    
     group.
    
     sole proprietorship statistics diverge somewhat from those appearing in NAICS, the definitions are consistent.
    
    
    
    

[^1]:    ${ }^{2}$ Statistics for "business receipts, total" in Table 2 represent the total receipts of the business, mainly gross receipts from sales and operations. Business receipts also include miscellaneous business receipts, such as incidental sales of scrap, shown separately as "other business income." However, business receipts exclude incidental investment income received through the business. Examples of such incidental investment income are interest, dividends, income or loss from rents or royalties, and capital or ordinary gain or loss from the sale of investment and business property. Sole proprietors report incidental investment income, in combination with nonbusiness related investment income, as part of their total income on their individual income tax returns.

[^2]:    ${ }^{4}$ Sole proprietors report personal, i.e., nonbusiness income and expense items apart from business income or loss, which is reported on Schedule C, Profit or Loss From Business (or, to a lesser extent, on Schedule C-EZ, Net Profit From Business). Salaries paid to owners are neither deducted as wages paid on Schedule C nor included as wages received on Form 1040, U.S. Individual Income Tax Return. Similarly, sole proprietors deduct charitable contributions made through the business as personal expenses on Schedule A, Itemized Deductions. However, the owner of a sole proprietorship may choose to deduct any foreign taxes paid as a business expense, unless the owner elects to claim these taxes as a credit against U.S. income tax.
    ${ }^{5}$ Business deductions include the home office business deductions. After 1990, home office expenses were calculated separately on Form 8829, Expenses for Business Use of Your Home, and the deductible portion brought forward to Schedule C. In some cases, these expenses were limited. Starting in Tax Year 2013, sole proprietors could also use a simplified method to determine these costs by reporting on Schedule C square footage (up to 300 square feet) used for the home office. The taxpayer could then take $\$ 5$ per square foot as a business expense. Prior to 1990 , these expenses were not limited and were included with other expenses, such as depreciation deductions, utilities, and "other" expenses on Schedule C.
    ${ }^{6}$ Under section 179 of the Internal Revenue Code, the cost of certain tangible property may be treated as a current expense rather than a capital expenditure subject to depreciation deductions. The Omnibus Budget Reconciliation Act of 1993 (OBRA93) increased the maximum amount of investment that could immediately be deducted on property placed in service after 1992, from $\$ 10,000$ to $\$ 17,500$. The increase in the constant dollar depreciation deductions for 1993, and subsequent decline in 1995, may be attributed, in part, to this provision of OBRA93. Following the enactment of this provision, the 179 deduction for all individuals (not just sole proprietors) filing Form 4562, Depreciation and Amortization, increased 32.4 percent to $\$ 13.5$ billion for 1993.
    Under the Jobs and Growth Tax Relief Reconciliation Act of 2003, the maximum amount of a section 179 deduction increased from $\$ 24,000$ for 2002 to $\$ 100,000$ for 2003 to $\$ 102,000$ for 2004, and to $\$ 105,000$ and $\$ 108,000$ for 2005 and 2006, respectively. This was further expanded to $\$ 125,000$ for 2007 by the Small Business and Work Opportunity Tax Act of 2007 (PL $110-28$ ). The Jobs Creation and Worker Assistance Act of 2002 introduced 30-percent bonus depreciation, and the Jobs and Growth Tax Relief Reconciliation Act of 2003 increased the bonus percentage to 50 percent, for property placed in service by January 1, 2005. While bonus depreciation was available to sole proprietors, it was generally not as advantageous as immediate expensing and, therefore, likely had less effect on their depreciation deductions.

[^3]:    
    
    
    
    
    
     Loss from Farming, and the Form 4835, Farm Rental Income and Expenses.

[^4]:     management and remediation services portion makes up a small percentage of the overall numbers reported under this classification, which are detailed in Table 1.
    

[^5]:    NOTES: Percentages are based on estimated total profits of $\$ 328.2$ billion.
    Detail may not add to 100 percent because of rounding.
    Profits is a designation for "net income less deficit," shown elsewhere in this article. SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018

[^6]:    SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018

[^7]:    NOTES: Percentages are based on estimated total business receipts of $\$ 1.4$ trillion. Detail may not add to 100 percent because of rounding.
    SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns, August 2018.

[^8]:    ${ }^{11}$ The difference between the number of returns in the population and the total number of returns in Tables 1 and 2 is mainly due to returns in which Schedule C income was moved to other income or wages to avoid double counting of taxpayers for Gross Domestic Product calculations. In addition, data from amended and tentative returns are not reflected in these statistics.

[^9]:    Footnotes at end of table.

[^10]:    * Estimate should be used with caution because of the small number of sample returns on which it is based
    ** Data combined to prevent disclosure of taxpayer information.
    [1] Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.
    [2] Includes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.
    [3] Interest paid is the sum of mortgage interest and other interest paid on business indebtedness.
    [4] Payroll is the sum of salaries and wages plus the cost of labor reported as part of cost of sales and operations
    NOTE: Detail may not add to totals because of rounding.
    SOURCE: IRS, Statistics of Income Division, Sole Proprietorship Returns 2016, August 2018.

[^11]:    Footnotes at end of table.

[^12]:    Footnotes at end of table.

[^13]:    Footnotes at end of table.

[^14]:    Footnotes at end of table.

[^15]:    Footnotes at end of table

