

2017

Annual Report



map
INTERNATIONAL

medicine
for the
world

**A Year in Review:
Health & Hope in Action**

Photo: Scott Carey

MESSAGE FROM THE BOARD CHAIRMAN



L to R: Bobby Burnette, Love
A Child, Philip Mazzilli, Steve
Stirling, President & CEO

Dear Friend,

One of the greatest honors of my life has been to serve as chair of MAP International's board of directors. Whether sitting in a board meeting or visiting MAP's work in some of the neediest places on earth, I have been amazed by the impact of this organization on so many millions of lives. I saw this first hand in Haiti last summer, where we met with patients whose lives were saved by MAP medicines. The doctors in the clinics there told us this happens every day. MAP medicines save lives.

It is truly humbling to be part of God's work in this world. As I complete my last full year of service as board chair, there are a few things I want you to know.

First, MAP is a well-run organization. Having served as CFO of some large corporations, I can assure you that MAP's standards of governance and accountability are very, very high. That's why it is recognized as one of the best by the largest watch dog groups.

Second, donating to MAP is one of the best investments you can make.

Third, MAP's mission is stronger than ever. There is no doubt that the need for medicine in the world is great and MAP is committed to meeting that need in increasingly innovative ways.

On behalf of the entire board of directors, I thank you for being part of this amazing ministry. As you look through this report, please know that your support has changed—and possibly saved—lives. We thank God for you.

Sincerely,

Philip Mazzilli
Chair of the Board

2017 Board of Directors

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Chairman

Steve Stirling
President and CEO

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Vice-Chairman

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Phillip Street

PRESIDENT AND CEO ANNUAL MESSAGE



MAP President, Steve Stirling visits with beneficiaries of MAP medicines and health supplies in Haiti, August 2017.

Dear Friend,

For millions of people, last year was most notable for the disasters that upended their lives. From Texas to Puerto Rico, Syria to Guatemala, families were affected by hurricanes, earthquakes, wars, and other disasters.

For those of us at MAP, each of these disasters represented an opportunity to offer comfort and healing. As we shipped box after box of medicine to the most affected areas, we did so with the prayer that those being treated would not just heal physically, but also emotionally and spiritually.

With the hard work of our dedicated staff, the support of friends like you, volunteers who helped pack medicines, and the implementation of committed partners on the ground, this year MAP was able to touch more than 14.3 million lives! We shipped more than \$81 million of medicines and supplies to help individuals recover from disasters and a total of \$627 million worth of medicine and supplies to others in need around the world.

We are all humbled by these numbers and very aware of the individual stories represented. As a Christian organization, we serve all people regardless of their faith, nationality, ethnicity, or race. And we do so out of our own belief that God cares about each and every person who is suffering.

Please take a few moments to look at this report and celebrate with us. We are so very grateful to you for being partners with us and we are grateful to God for allowing us to touch the lives of so many hurting people.

With gratitude,

Steve Stirling
President and CEO

WHO WE ARE

MAP International is a Christian organization providing life-changing medicines and health supplies to people in need. MAP serves all people, regardless of religion, gender, race, nationality, or ethnic background.

MAP International Annual Financial Statement FY17



	Statement of Financial Activities	
	2017	2016
Support and Revenue		
Contributions	\$10,221,598	\$8,161,405
Donated inventory	\$585,287,878	\$595,566,601
Government grants	\$0	\$0
Donated securities & other assets	\$117,058	\$72,485
Handling charges & service fees	\$2,580,290	\$2,346,522
Investment income	\$32,057	\$62,971
Other revenue	\$124,116	\$281,096
Total Support and Revenue	\$598,362,997	\$606,491,080
Expenses		
Program Services		
Essential medicine distribution	\$495,893,255	\$454,873,905
Disaster & disease management	\$81,059,532	\$6,658,871
Community health development	\$59,772,496	\$54,583,647
Total Program Services	\$636,725,283	\$516,116,423
Supporting Activities		
General and administrative	\$484,568	\$543,549
Fundraising	\$1,742,406	\$1,913,424
Total supporting activities	\$2,226,974	\$2,456,973
Total Expenses	\$638,952,257	\$518,573,396
Change in Net Assets	(\$40,589,260)	\$87,917,684
Net Assets, Beginning of the Year	\$227,501,863	\$139,584,179
Net Assets, End of the Year	\$186,912,603	\$227,501,863

Photo courtesy of Convoy of Hope

2017 Awards & Recognition

MAP International's sound fiscal management practices and commitment to accountability and transparency have earned it numerous awards and recognitions in 2017. **Forbes** magazine ranked MAP as one of "America's Best Charities for 2017". MAP is committed to bringing health and hope to children and families in need in more than 90 countries around the world.



MAP International By the Numbers



Medicines
Delivered:
\$627,469,452



Disaster Relief
Provided:
\$81,059,532



People
Impacted:
14,319,900



Countries
Served: **93**



MAP's Work

Our Programs

- Medicines and Health Supplies
- Disaster Relief
- Global Community Health Development

Medicines and Health Supplies

- MAP International served 14.3 million people in 2017. More than 10.8 million people were provided life-changing medicines and health supplies and approximately 3.5 million benefitted from community health and development services through MAP's field offices in Africa and Latin America.
- Working with 40 major partners, MAP provided medicines and health supplies in over 93 countries.
- MAP supported more than 2,280 mission teams to help people in impoverished communities.

Disaster Relief



MAP Staff load disaster relief supplies for airlift to Puerto Rico following Hurricane Maria.

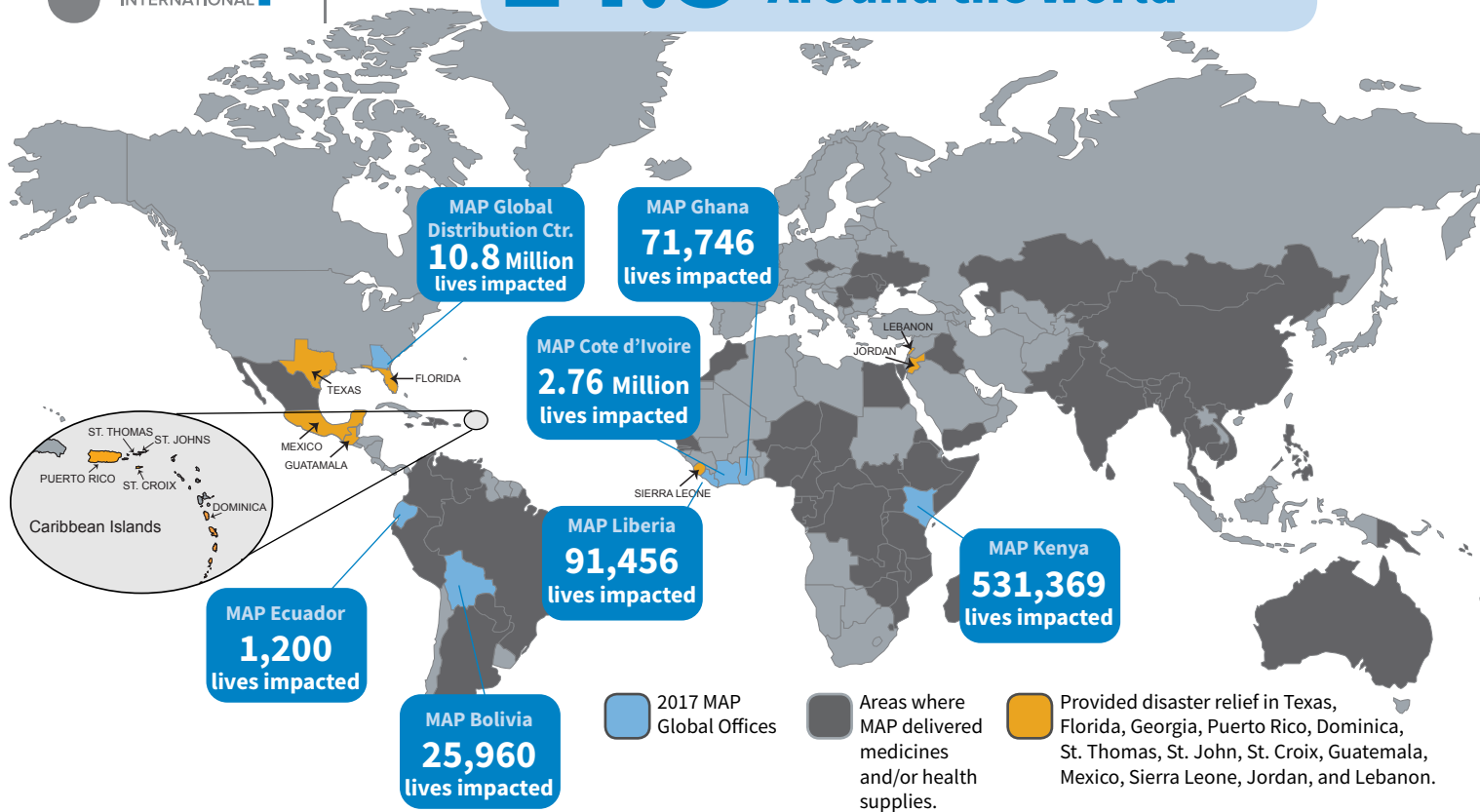
- MAP International provided more than \$81 million in medicines and health supplies to those affected by disasters in 2017.
- MAP provided urgently needed medical relief for more than 400,000 people in the U.S. and the Caribbean following hurricanes Harvey, Irma and Maria. MAP provided more than \$26 million in medicines and health supplies to those affected.
- MAP International also provided relief for people fleeing violence in Syria, those trapped by the famine in East Africa, and victims of earthquakes and flooding in Guatemala, Mexico, and Sierra Leone.

See Global Community Health Development On Other Side

MAP International Global Impact 2017



14.3 Million Lives Impacted Around the World



Global Community Health Development

In 2017, MAP International began the process of establishing its field offices in Ghana, Cote d'Ivoire, Liberia, Kenya, and Bolivia as highly committed, independent and sustainable partner organizations. In line with sustainable development practices, MAP is establishing these offices as community-led local NGOs to ensure health development programs remain contextually relevant to the unique challenges each country faces. Through strong leadership, sustained and viable funding, and highly developed local and international partnerships, these offices have become beacons of hope.

MAP International has long held to the truth that sustainable development is most effective when it comes from within the community. This truth has been demonstrated through the transition of MAP Indonesia into a local foundation. Established in 2004 because of the tremendous response from MAP donors following the devastating earthquake and tsunami, MAP Indonesia no longer needs to operate under the MAP umbrella. Today, it is

a thriving, confident partner that is promoting community health services throughout the region.

MAP International is proud to partner with each of these offices as we work together to build an ever increasing network of organizations focused on the improvement of the health and well-being of people.



Photo: MAP Staff, Indonesia

Top Pharmaceutical Partners

We are grateful to the following pharmaceutical partners for their generous support of MAP in 2017.



Bill Foege 2017 Gold Event Sponsors

The MAP International annual Bill Foege Awards event honors people and organizations who have substantially contributed to the progress of global health.

Visit www.map.org/award for more information.

Bill Foege

GLOBAL HEALTH AWARDS +

Presented Annually by MAP International

Thank you to the Gold sponsors of this event:



Top Mission Partners

We are grateful to the following domestic and international partners who aided in the distribution of MAP medicines and health supplies, assisted those we serve around the world, or provided funding for our international programs.

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medicine
for the
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Photo: Georgia Relief Efforts

Atlanta Office

2295 Parklake Drive NE, Suite 325
Atlanta, GA 30345

Global Medicines Distribution Center

4700 Glyngo Parkway
Brunswick, GA 31525

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