

# 2018

## Annual Report



medicine  
for the  
world



medicine  
for the  
world

## A Year in Review

### International Headquarters

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### Global Health Office

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## PRESIDENT AND CEO ANNUAL MESSAGE



Dear Friend,

Producing an annual report causes us all to pause, reflect, and rejoice. It is only natural to become so busy with current work and future plans that we forget to stop and look back at how far we've come. But this is truly a report of God's faithfulness during times of difficulty for so many. And it's a thank you note to you, our donors, who make it all possible.

In this document, you'll see numbers that we report to demonstrate transparency and accountability. What you don't see are the gasps of surprise, the tears of joy, the hugs of gratitude that come from those who receive desperately needed medicine.

I know I speak for the entire staff and volunteers when I say that we do this work because it makes a real difference in the lives of people worldwide. Yes, we're grateful for the numbers in the thousands and millions, but it's the child in Guatemala, the mother in a refugee camp, the father desperate to care for his family after a hurricane—that truly touch our hearts and motivate our work.

And it's you, the donor, for whom we are especially grateful. We truly thank God for you. And so do those whose lives are changed and saved.

As you look through this report, please join us in praising God from whom all blessings flow. This may be an annual report, but it is also a song of praise.

With gratitude,

A handwritten signature in black ink, appearing to read "Steve Stirling".

Steve Stirling  
President and CEO

# MAP International By the Numbers



**Medicines  
Delivered:**  
**\$552,653,938**



**Disaster Relief  
Provided:**  
**\$39,073,637**



**People  
Impacted:**  
**13,648,909**



**Countries  
Served:**  
**104**

## WHO WE ARE

MAP International is a Christian organization providing life-changing medicines and health supplies to people in need. MAP serves all people, regardless of religion, gender, race, nationality, or ethnic background.



## MESSAGE FROM THE BOARD CHAIRMAN



Dear Friend,

This letter is written as a thanks to all of you who made the world a better place through your support of MAP International. MAP could not do what it does without the strong commitment of partners sharing medicines with those in need, employees working tirelessly to insure the medicines get to where they need to be, volunteers that help wherever they can, and donors who contribute their resources to help make it happen. On behalf of the Board of Directors, we thank you.

I cannot imagine learning that my children or grandchildren would not be able to obtain the medicines they need to live their most productive life. Fortunately, I am not faced with that concern. But when I look around the world, my heart aches as I know that there are parents who face the lack of medicines for themselves and their children daily. We at MAP, working tirelessly with our partners in the medical industry and our partners on the ground around the world, seek to reduce those medical concerns.

There is much to be done to meet our goal that people's concern for proper medical care is eliminated. Working tirelessly with our partners, we were able to affect the lives of over 13 million people around the world. In the past year, we worked to receive, protect, and distribute the best medicines and health supplies available to as many people as possible. Our efforts would not be successful without people like you. I encourage you to read our report, ask questions where you have them, and then join us in the effort to bring medicines to those in need.

Sincerely,

A handwritten signature in blue ink that reads "Jim".

Jim Barfoot  
Chairman of the Board

# MAP's Work

## OUR PROGRAMS

- Medicines and Health Supplies
- Disaster Relief
- Global Community Health

### Medicines and Health Supplies

- More than 13.6 million people were provided life-changing medicines and health supplies by MAP International in 2018.
- Working with 26 major partners, MAP provided medicines and health supplies in 104 countries.
- MAP supported more than 2,300 mission teams to help people in impoverished communities.
- MAP International started two new programs in 2018. MAP expanded its mission in the US by providing medicines to uninsured patients in Georgia and initiated its Pediatric Antibiotics program to reach more children in need globally with life-saving antibiotics.



### Disaster Relief

- MAP provided more than \$39MM in medicines and health supplies to those affected by disasters in 2018.
- 30,254 Disaster Health Kits were provided to people in Florida, Georgia, North Carolina, Puerto Rico, and South Carolina following major hurricanes.
- Critical disaster relief was provided for people fleeing violence in Syria, those affected by volcanoes in Guatemala, civil unrest in Nicaragua, and victims of flooding in Bolivia and Kenya.



## 2018 Board of Directors

**Jim Barfoot**  
Chairman

**Linda Freeman**  
Secretary

**Jon Glenn**  
Vice Chairman

**Susan Roeder**  
Treasurer

Mark Bell

Ken Gustavsen

Rich Reynolds

Cynthia Lynn Blandford

Peter Limeri

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Mark Hungerford

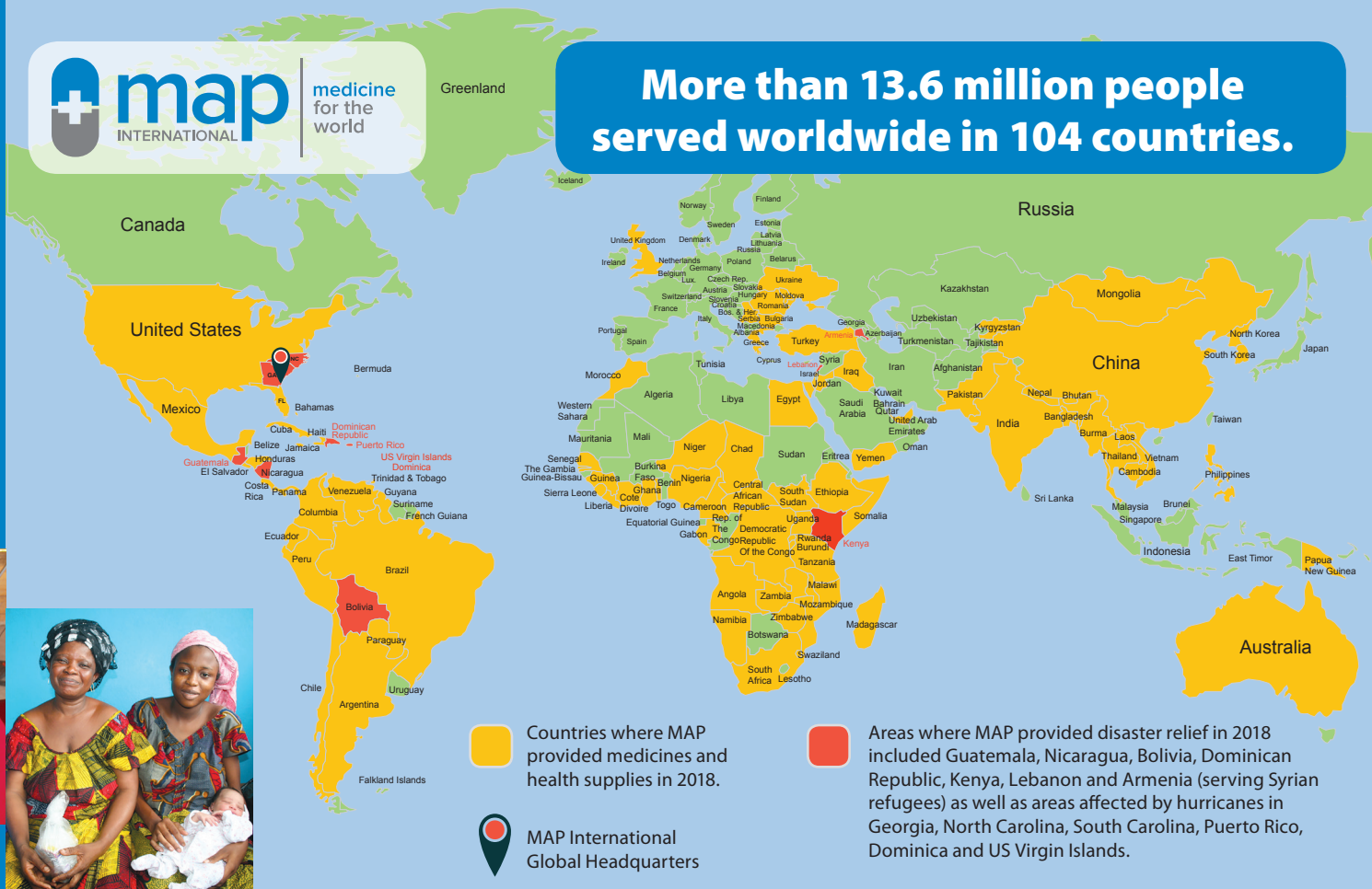
John Reid

Phillip Street

# MAP International Global Impact 2018



More than 13.6 million people served worldwide in 104 countries.



## Community Health Development

MAP continued its work to establish its field offices as independent locally-run and separate organizations. In 2018, MAP's Community Health Development Programs reached more than 3.6 million people across Bolivia, Kenya, Cote d'Ivoire, Liberia, and Indonesia. In collaboration with local partners, MAP focused on three core program areas:

- **Neglected Tropical Diseases (NTD):** MAP works with partners, local ministries of health and communities to prevent and treat NTDs, especially those that impact children.
- **Maternal and Child Health:** MAP works to address traditional health concerns to reduce maternal and child mortality and morbidity as well as other social, economic, environmental, and emotional concerns that can impact the development and wellbeing of mothers and children.
- **Water, Sanitation and Hygiene:** In collaboration with local partners and ministries of health, MAP expanded access to clean water and improved sanitation through latrines and hand washing stations, construction, and rehabilitation of water wells, and ongoing education.



# Top Pharmaceutical Partners

We are grateful to the following pharmaceutical partners for their generous support of MAP in 2018.



# Top Mission Partners

We are grateful to the following domestic and international partners who aided in the distribution of MAP medicines and health supplies, assisted those we serve around the world, or provided funding for our international programs.



# Bill Foegen 2018 Gold Event Sponsors



The MAP International annual Bill Foegen Awards event honors people and organizations who have substantially contributed to the progress of global health.

In 2018, President Jimmy and Mrs. Rosalynn Carter were awarded the Bill Foegen Award for their work in the eradication of guinea worm and other efforts in global health worldwide.



# Thank you to the Gold sponsors of this event:



# MAP International Annual Financial Statement FY18

## Statement of Financial Activities

	2018	2017
<b>Support and Revenue</b>		
Contributions	\$9,431,099	\$10,221,598
Donated inventory	\$563,305,348	\$585,287,878
Government grants	\$0	\$0
Donated securities & other assets	\$195,159	\$117,058
Handling charges & service fees	\$2,291,904	\$2,580,290
Investment income	\$95,273	\$32,057
Other revenue	\$151,599	\$124,116
<b>Total Support and Revenue</b>	<b>\$575,470,382</b>	<b>\$598,362,997</b>
<b>Expenses</b>		
<b>Program Services</b>		
Essential medicine distribution	\$478,867,250	\$495,893,255
Disaster & disease management	\$39,073,637	\$81,059,532
Community health development	\$42,372,145	\$59,772,496
<b>Total Program Services</b>	<b>\$560,313,032</b>	<b>\$636,725,283</b>
<b>Supporting Activities</b>		
General and administrative	\$549,360	\$484,568
Fundraising	\$2,622,619	\$1,742,406
<b>Total supporting activities</b>	<b>\$3,171,979</b>	<b>\$2,226,974</b>
<b>Total Expenses</b>	<b>\$563,485,011</b>	<b>\$638,952,257</b>
Change in Net Assets	\$11,985,371	(\$40,589,260)
<b>Net Assets, Beginning of the Year</b>	<b>\$186,912,603</b>	<b>\$227,501,863</b>
<b>Net Assets, End of the Year</b>	<b>\$198,897,974</b>	<b>\$186,912,603</b>

## 2018 Awards & Recognition

MAP International's sound fiscal management practices and commitment to accountability earned it numerous awards and recognition in 2018. MAP earned GuideStar's Platinum Seal of Transparency, the highest level of recognition by GuideStar, the world's largest source of nonprofit information. Forbes magazine ranked MAP as one of "America's Best Charities for 2018" and awarded MAP a perfect '100' score for Fundraising Efficiency and Charitable Commitment.

Learn more at [www.map.org/financials](http://www.map.org/financials)

