

# STATE OF MISSOURI OFFICE OF SECRETARY OF STATE

IN THE MATTER OF:	)	
	)	
RENEGADE INVESTMENT PROPERTIES, INC,	)	Case No.: AP-17-24
	)	
Respondent.	)	

#### **CONSENT ORDER**

## SUMMARY OF SECURITIES DIVISION'S ALLEGATIONS

- 1. The Missouri Securities Division of the Office of Secretary of State ("Securities Division"), through the Director of Enforcement Saundra J. McDowell, has alleged that Renegade Investment Properties, Inc. ("Renegade") violated Sections 409.3-301 and 409.4-402(d), RSMo. (2016)<sup>1</sup> by, among other things, offering and selling unregistered, non-exempt securities to two elderly Missouri residents, as elderly is defined as 60 years of age or older under Section 409.6-604(d)(3)(B), and employing an unregistered agent. These violations constitute grounds to issue an order pursuant to Section 409.6-604.
- 2. Respondent and the Securities Division desire to settle the allegations and the matters raised by the Securities Division relating to the Respondent's alleged violations of Sections 409.3-301 and 409.4-402(d).

#### CONSENT TO JURISDICTION

- 3. Respondent and the Securities Division stipulate and agree that the Missouri Commissioner of Securities ("Commissioner") has jurisdiction over Respondent and these matters pursuant to the Missouri Securities Act of 2003, Chapter 409, *et seq.*
- 4. Respondent and the Securities Division stipulate and agree that the Commissioner has authority to enter this Order pursuant to Section 409.6-604(h), which provides:

<sup>&</sup>lt;sup>1</sup> Unless otherwise noted, all statutory references are to the 2016 Revised Statutes of Missouri.

"The commissioner is authorized to issue administrative consent orders in the settlement of any proceeding in the public interest under this act."

#### WAIVER AND EXCEPTION

- 5. Respondent waives Respondent's right to a hearing with respect to this matter.
- 6. Respondent waives any rights that Respondent may have to seek judicial review or otherwise challenge or contest the terms and conditions of this Order. Respondent specifically forever releases and holds harmless the Missouri Office of Secretary of State, Secretary of State, Commissioner, and their respective representatives and agents from any and all liability and claims arising out of, pertaining to, or relating to this matter.
- 7. Respondent stipulates and agrees with the Securities Division that, should the facts contained herein prove to be false or incomplete in a material way, the Securities Division reserves the right to pursue any and all legal or administrative remedies at its disposal.

#### CONSENT TO COMMISSIONER'S ORDER

- 8. Respondent and the Securities Division stipulate and agree to the issuance of this Consent Order without further proceedings in this matter, agreeing to be fully bound by the terms and conditions specified herein.
- 9. Respondent agrees not to take any action or to make or permit to be made any public statement creating the impression that this Order is without factual basis. Nothing in this paragraph affects Respondent's (a) testimonial obligations; (b) right to take legal or factual positions in connection with litigation, arbitration, or other legal proceeding in which the Commissioner is not a party; or (c) right to make public statements that are factual.
- 10. Respondent agrees that Respondent is not the prevailing party in this action since the parties have reached a good faith settlement.
- 11. Respondent neither admits nor denies the allegations made by the Securities Division, but consents to the Commissioner's Findings of Fact, Conclusions of Law, and Order as set forth below solely for the purposes of resolving this proceeding and any proceeding that may be brought to enforce the terms of this Consent Order.

# COMMISSIONER'S FINDINGS OF FACT, CONCLUSIONS OF LAW, AND ORDER

## I. <u>FINDINGS OF FACT</u>

## A. Respondent and Third Parties

- 12. Larry K. McMeans ("McMeans") is a 70 year-old Tennessee resident with a last known address of 4276 Renegade Mountain Parkway, Crab Orchard, Tennessee 37723.
- 13. Renegade is a corporation for profit formed by McMeans on August 30, 2011, in the state of Tennessee, with a principal office listed as 618 Royal Oaks Place, Nashville, Tennessee 37205. On August 9, 2014, the corporation was administratively dissolved.
- 14. At all times relevant to this matter, McMeans has never been registered with the state of Missouri as an investment adviser, investment adviser representative, broker-dealer, broker-dealer agent, and/or issuer agent.
- 15. At all times relevant to this matter, there was no registration, granted exemption, or notice filing indicating status as a "federal covered security" for the securities offered and/or sold by Respondent.
- 16. Gulin is a Missouri-registered investment adviser representative with Safe Harbor Financial Planning Group, LLC from June 15, 2012, to present and Central Registration Depository ("CRD") number 1271827. From November 18, 2009, through June 14, 2012, Gulin was a Missouri-registered investment adviser representative with REAPP Investment Management Services, LLC. Gulin's last known office address is 5913 Woodson, Suite 208, Mission, Kansas 66202. Gulin has a last known residential address of 5406 West 50th Street, Roeland Park, Kansas 66205.
- 17. Safe Harbor Financial Planning Group, LLC ("Safe Harbor") is a Missouri-registered investment advisory firm with an address of 5913 Woodson, Suite 208, Mission, Kansas 66202. Safe Harbor has CRD number 164471. According to CRD, Safe Harbor was registered in Missouri on June 14, 2012. Gulin is listed as Managing Member and Chief Compliance Officer of Safe Harbor.
- 18. REAPP Investment Management Services, LLC ("REAPP") was a Missouri-registered investment advisory firm from November 16, 2009, through December 31, 2013, with CRD number 146257. REAPP had a last known principal office address of 13417 South Harris Road, Greenwood, Missouri 64034.

# B. <u>Enforcement Section Investigation</u>

- 19. On December 14, 2011, a Missouri married couple, who were both over 60 years of age ("collectively known as, MR"), entered into an Investment Advisory Agreement ("IA Agreement") with Gulin, through Gulin's investment advisory firm, REAPP.
- 20. Sometime in or around December 2011, Gulin advised MR of an investment opportunity with McMeans and Renegade. Gulin told MR the investment would be "very lucrative" and would be a "short-term loan."
- 21. Shortly after learning of this investment opportunity, MR met with McMeans at Gulin's business office. McMeans told MR about plans to purchase and develop a golf resort in Crab Orchard, Tennessee called Renegade Mountain.
- 22. MR understood their investment was to provide funding in the form of a short-term loan to cover the underwriting fees associated with obtaining a \$30,000,000 loan for the Renegade Mountain development.
- 23. On December 15, 2011, by check made payable to Renegade Investment Properties Inc., MR invested \$50,000 in Renegade.
- 24. On the same date, December 15, 2011, MR received from McMeans a Promissory Note ("Note") in the amount of \$50,000 signed by McMeans.
- 25. On January 19, 2012, MR invested an additional \$50,000 in Renegade.
- 26. On January 20, 2012, MR received a second Note in the amount of \$50,000 signed by McMeans.
- 27. The Notes stated, among other things, the following:
  - a. the Note would bear interest at the fixed rate of twenty percent (20%); and
  - b. all principal, interest and other amounts shall be paid within 10 days of loan funding or within 120 days of December 15, 2011, whichever occurs first.
- 28. In late 2013, early 2014, after principal and interest payments due under the Notes were not made, MR met with McMeans at MR's home. Gulin attended that meeting at MR's request. McMeans told MR that there was difficulty with the sale of the Renegade Mountain property. This was the first time MR was told about any foreclosure process for the Renegade Mountain property.

- 29. On October 31, 2014, MR met with McMeans and demanded repayment. McMeans told MR that he [McMeans] had spent all the monies and had nothing to repay MR.
- 30. On November 10, 2014, MR sent a certified letter to McMeans. The letter requested a repayment schedule for the \$100,000 invested by MR.
- 31. In a letter from McMeans to MR dated May 2, 2015, McMeans states, among other things, the following:
  - a. MR's loan was to be "repaid within a short amount of time";
  - b. McMeans indicated a "new source of funds" through contacts in New York; and
  - c. McMeans provided a "funding schedule" for repayment of MR's monies.
- 32. To date, the Enforcement Section has no evidence that McMeans or Renegade have returned MR's investment.

#### II. CONCLUSIONS OF LAW

- 33. The Commissioner finds Respondent offered and sold unregistered, non-exempt securities two elderly Missouri residents, as elderly is defined as 60 years of age or older under Section 409.6-604(d)(3)(B), and employed an unregistered agent, in violation of Sections 409.3-301 and 409.4-402(d) and that this conduct constitutes grounds to issue an order pursuant to Section 409.6-604.
- 34. The Commissioner, after consideration of the stipulations set forth above and on the consent of Respondent and the Securities Division, finds and concludes that the Commissioner has jurisdiction over Respondent and this matter and that the following Order is in the public interest, necessary for the protection of public investors and consistent with the purposes intended by Chapter 409.

## III. ORDER

## **NOW, THEREFORE,** it is hereby Ordered that:

35. Respondent, its agents, employees and servants, and all other persons participating in the above-described violations with knowledge of this Order are permanently enjoined and restrained from violating Sections 409.3-301 and 409.4-402(d).

- 36. Respondent hereby agrees to be BARRED, effective immediately, from registration as an investment adviser, investment adviser representative, broker-dealer, or agent in the state of Missouri.
- 37. Respondent shall pay restitution in the amount of \$18,500. This amount shall be paid in monthly installments of \$250 for a period of 59 months. The final payment shall be in the amount of \$3,750 and paid on the 60th month. Respondent's monthly restitution payments shall be due on the first day of each month beginning November 1, 2017, and ending November 1, 2022. The payments shall be made payable to the Missouri Secretary of State's Investor Restitution Fund and sent to the Missouri Securities Division at 600 West Main Street, Jefferson City, Missouri 65101. The Commissioner will take reasonable and necessary actions to distribute such funds to the investors. All pending payments shall become due immediately upon the sooner of (1) Respondent's noncompliance with the terms of this Consent Order, or (2) a finding, after notice and opportunity for a hearing, by the Commissioner or a court of competent jurisdiction that Respondent has violated the Missouri Securities Act. Such immediately due payments shall be in addition to all other penalties then available under the law
- 38. Respondent shall pay \$1,000 as the cost of this investigation. This amount shall be suspended provided Respondent complies with the terms of this Consent Order and does not violate the Missouri Securities Act for a period of five years from the date of execution of this Consent Order. This suspended amount shall become due immediately upon the sooner of (1) Respondent's noncompliance with the terms of this Consent Order, or (2) a finding, after notice and opportunity for a hearing, by the Commissioner or a court of competent jurisdiction, that Respondent has violated the Missouri Securities Act. Such immediately due payments shall be in addition to all other penalties then available under the law. The payment shall be made payable to the Missouri Investor Education and Protection Fund and sent to the Missouri Securities Division at 600 West Main Street, Jefferson City, Missouri 65101.
- 39. If Respondent fails to make any payments described in the above paragraphs, the full amounts remaining shall be immediately due and payable after 30 days' notice to cure, and if any amount remains unpaid after such 30-day cure period, the Commissioner may refer this matter for enforcement as provided in Sections 409.6-603 and 409.6-604.
- 40. After five years from the date of this Consent Order, provided Respondent has complied with all terms of this Consent Order, all suspended payments referenced in paragraph 38 above shall be waived.

41. Respondent shall pay its own costs and attorney's fees with respect to this matter.

# SO ORDERED:

WITNESS MY HAND AND OFFICIAL SEAL OF MY OFFICE AT JEFFERSON CITY, MISSOURI THIS 174 DAY OF September, 2017.

C. STANA

JOHN R. ASHCROFT SECRETARY OF STATE

DAVID M. MINNÍCK

COMMISSIONER OF SECURITIES

# Consented to by:

THE ENFORCEMENT SECTION OF THE MISSOURI SECURITIES DIVISION

Saundra J. McDowell
Director of Enforcement
Counsel for Petitioner

RESPONDENT

Renegade Investment Properties, Inc.

BY: Larry K. McMeans President