

A VIRTUS INVESTMENT PARTNER

# Mid Cap Growth Portfolio Managed Accounts Second Quarter 2024 Review



1984 - 2024 Celebrating 40 Years of Quality

### Firm Overview

As of June 30, 2024



#### **Profile**

- · Originally established to manage founder capital
- Over three decades of experience
- A differentiated "business analyst" investment approach focusing on high-quality businesses<sup>†</sup>
- A disciplined and repeatable investment process that produces high-conviction portfolios
- A wholly owned, independent subsidiary of Virtus Investment Partners

At a Glance	
Year Founded	1984
Headquarters	Los Angeles, CA
AUM	\$62.9 billion*
Number of Equity Investment Professionals	22
Average Investment Experience	16 Years

### Disciplined Investment Approach

Investment Philosophy & Objectives



#### **Investment Philosophy**

We believe businesses with sustainable competitive advantages can maintain above average growth and are better positioned to exceed consensus growth expectations which should lead to excess shareholder returns over a full market cycle

#### **Investment Objectives**

- To achieve a return meaningfully above that of the Russell Midcap® Growth Index
- To achieve this return objective with a portfolio that exhibits similar risk characteristics overall
  relative to the benchmark\*

### **Tenets of Quality**

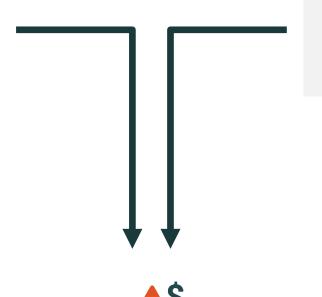
#### Our Qualitative Business Assessment





### **Competitive Protection**

- Brand/Reputation
- Network Effect
- Scale/Cost Advantage
- Benchmarking Standard
- High Customer Switching Costs
- Barriers to Entry/Unique Asset
- Low Obsolescence Risk





### **Owner-Oriented Management**

- Cultivates Competitive Advantage
- Rational Capital Allocation
- · Considers Stakeholder Interests

### **HIGH QUALITY BUSINESS**

- · Protect and Grow Market Share
- High Economic Return on Capital
- Business Returns
   → Shareholder Returns

# **Growth Equity Team**



Portfolio Manager/Analysts	Responsibility	Research Start Date	KAR Start Date
Chris Armbruster, CFA	Portfolio Manager and Senior Research Analyst Sector Coverage: Communication Services, Consumer Discretionary, Health Care and Information Technology	2005	2013
Noran Eid	Portfolio Manager and Senior Research Analyst Sector Coverage: Consumer Discretionary, Health Care and Information Technology	2012	2018
Richard Sherry, CFA	Senior Research Analyst Sector Coverage: Communication Services, Energy, Financials, Real Estate and Utilities	1998	1995
Katie Advena	Research Analyst Sector Coverage: Consumer Staples, Health Care, Industrials and Materials	2011	2015
Luke Longinotti, CFA	ESG Research Analyst	2020	2023
Clarissa Ali	Associate Research Analyst	2023	2018
Client Services	Responsibility	Industry Start Date	KAR Start Date
Jason Pomatto	Managing Director - Senior Client Portfolio Manager	1994	2021
Ben Falcone, CFA	Managing Director - Client Portfolio Manager	1996	2023
James May, CFA	Managing Director - Client Portfolio Manager	1989	2019
Ben Corser	Portfolio Specialist	2006	2018

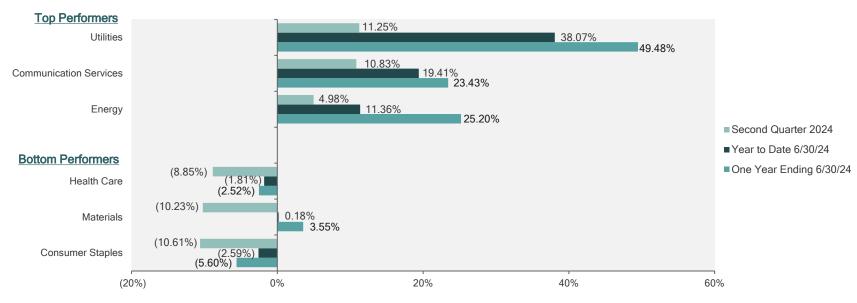
#### Market Review

#### Performance by Sector and Style



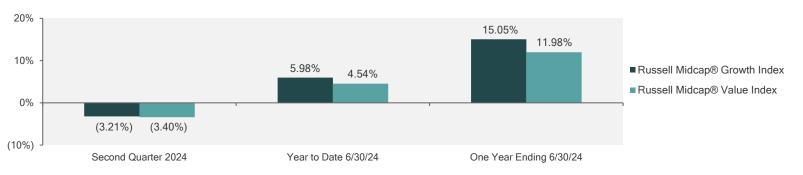
#### **Sector Performance**

Russell Midcap® Growth Index



#### Performance by Style

Russell Midcap® Growth Index vs. Russell Midcap® Value Index



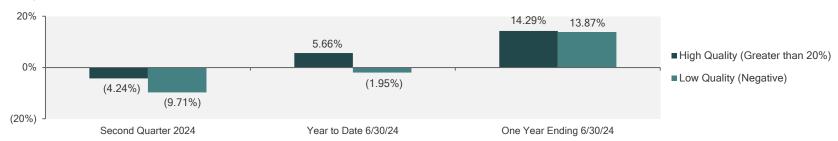
#### Market Review

#### Performance by Financial Metric



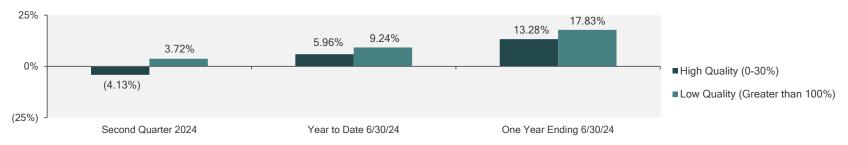
#### Performance by Return on Equity

Russell Midcap® Growth Index



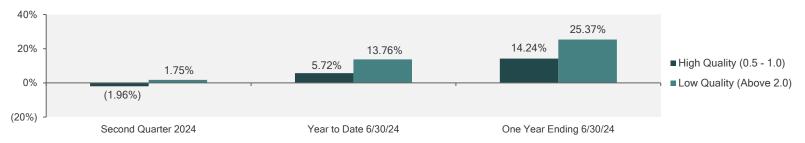
#### Performance by Debt/Capital Ratio

Russell Midcap® Growth Index



#### Performance by Beta

Russell Midcap® Growth Index



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Data is obtained from FactSet Research Systems and is assumed to be reliable. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and it is not available for direct investment. **Past performance is no guarantee of future results.** 

### **Quarterly Performance Overview**

Mid Cap Growth Portfolio Periods Ending June 30, 2024



#### Monthly, Quarterly, and Year to Date Performance

	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Returns - Net (bps)
April	(6.95)	(7.20)	(5.81)	(139)
May	3.17	2.92	1.07	185
June	(0.93)	(1.18)	1.67	(285)
Second Quarter	(4.90)	(5.62)	(3.21)	(241)
Year to Date	3.36	1.83	5.98	(415)

#### **Annualized Performance**

Periods Ending 6/30/2024	Gross (%)	<b>Net</b> (%)	Index (%)
1 Year	8.76	5.56	15.05
5 Years	9.24	6.02	9.93
10 Years	13.60	10.27	10.51

#### **Attribution by Sector**

Quarter Ending June 30, 2024



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The attribution data provided herein is based upon a buy and hold methodology and gross returns for a representative portfolio. Returns for the Kayne Anderson Rudnick composite are final. All periods less than one year are total returns and are not annualized. For further details on the composite, please see the disclosure statement in this presentation. Data is obtained from FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. **Past performance is no guarantee of future results.** Returns could be reduced, or losses incurred, due to currency fluctuations.

### **Highest Contributors**

### Mid Cap Growth Portfolio Quarter Ending June 30, 2024



Security	Contribution	Comments
Fair Isaac	+1.38%	Fair Isaac's shares outperformed in the quarter as the company generated strong revenue and earnings growth and raised its outlook. Revenue growth was driven mostly by price increases for FICO scores. The company's software business also contributed despite some project deferrals and longer sales cycles. Regulatory concerns on FICO pricing practices have driven volatility, but we believe the company has helped address issues with transparency around its pricing philosophy.
Teradyne	+0.75%	Teradyne experienced better-than-expected results driven by strong growth in memory SoC testing and A&D systems testing, while major end markets such as mobile SoC, automotive, industrial, and automation remained weak. Management raised their outlook driven by increased demand for HBM memory test and AI compute applications. Combined with increased optimism on improving OSAT tester utilization trends, shares outperformed during the quarter.
Amphenol	+0.74%	The company is seeing strength in several key businesses, notably Al data centers, commercial air, auto, defense and mobile devices.
The Trade Desk	+0.38%	In our view, Trade Desk's competitive moat seems to be widening as it deepens partnerships with key Connected TV (CTV) platforms. Video (including CTV) represents a high percentage of revenue and is the fastest growing segment. The retail media channel is also experiencing premium growth at a time when the overall ad market is facing some macro headwinds. Trade Desk's independent platform differentiation is widening with access to premium inventory, Al-based options, and first-party data integration capabilities across all major media types.
MercadoLibre	+0.34%	While there were concerns last quarter regarding MercadoLibre's CFO transition and its profitability miss, the company reported strong results this quarter with ecommerce gross merchandise value, total payment volume, and margins ahead of expectations. The company has developed a comprehensive ecosystem of mutually reinforcing services as ecommerce supports and is supported by payments and lending. The company continues to invest in the merchant and consumer proposition. We believe this helps widen its competitive moat and provides a growth runway both in ecommerce as well as payments.

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### **Lowest Contributors**

### Mid Cap Growth Portfolio Quarter Ending June 30, 2024



Security	Contribution	Comments
Celsius Holdings	(2.81%)	Celsius appears to be going through an adjustment after a period of growth. The company's key distributor rightsized the amount of inventory in the channel and retailers are looking to optimize brand positioning through shelf resets. As a result, the company's overall sales have declined while some emerging brands have outperformed.
SiteOne Landscape Supply	(1.09%)	SiteOne Landscape Supply reported commodity price deflation negatively affecting both sales and margins. When Home Depot announced the acquisition of a private competitor to the company, investors became concerned about the company's competitive environment. These factors caused shares to underperform.
DoubleVerify Holdings	(0.82%)	DoubleVerify experienced broad weakness from some large advertising customers and the shift in budgets to connected TV platforms has presented challenges that may require time to resolve. As a result, we sold our position in the quarter.
POOLCORP	(0.68%)	POOLCORP reported slow sales growth caused by customers deferring equipment upgrades exacerbated by poor pool weather at the beginning half of the year. The company also provided a swimming season update in June 2024, guiding business results down because of cautious consumer spending on big ticket items, citing industry-wide weak demand for new pool construction. In addition, when Home Depot announced the acquisition of a private competitor to the company, investors became concerned about the company's competitive environment. These factors caused shares to underperform.
MongoDB	(0.65%)	MongoDB's reduced guidance for fiscal year 2025 caused the shares to decline during the quarter. The company reported that weakness on changes to sales representative incentives brought in more temporary, low growth new business which didn't expand the same as historical business sales.

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#### **Annual Performance Overview**

Mid Cap Growth Portfolio Periods Ending June 30, 2024



#### **Quarterly and Annual Performance**

	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Returns - Net (bps)
Third Quarter 2023	(3.92)	(4.65)	(5.22)	58
Fourth Quarter 2023	9.52	8.72	14.55	(583)
First Quarter 2024	8.68	7.89	9.50	(161)
Second Quarter 2024	(4.90)	(5.62)	(3.21)	(241)
1 Year Ending 6/30/24	8.76	5.56	15.05	(949)

#### **Annualized Performance**

Periods Ending 6/30/2024	Gross (%)	<b>Net</b> (%)	Index (%)
1 Year	8.76	5.56	15.05
5 Years	9.24	6.02	9.93
10 Years	13.60	10.27	10.51

#### **Attribution by Sector**

One Year Ending June 30, 2024



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### **Highest Contributors**

Mid Cap Growth Portfolio One Year Ending June 30, 2024



Security	Contribution	Comments
Fair Isaac	+4.47%	Fair Isaac's shares outperformed over the last twelve months due to strong growth in its Scores business from price increases despite a weak loan origination market, in addition to growth in its Software business as the company expands its share of wallet at existing customers with new solutions.
Amphenol	+2.00%	The company is seeing strength in several key businesses, notably Al data centers, commercial air, auto, defense and mobile devices.
Gartner	+1.68%	After a multi-year turnaround of its CEB acquisition, we believe Gartner's overall business is on much firmer footing with notable levels of sales rep productivity in the research and consulting business. In our view, Gartner's services are increasingly important during periods of heightened innovation like we are experiencing now with Artificial Intelligence.
MercadoLibre	+1.51%	While there were concerns last quarter regarding the CFO transition and the rare profitability miss, MercardoLibre has reported strong results over the past twelve months with ecommerce GMV, total payment volume (TPV), and margins all ahead of expectations. The company has developed a comprehensive ecosystem of mutually reinforcing services as ecommerce supports and is supported by payments and lending. The company continues to invest in the merchant and consumer proposition, widening the competitive moat, and we believe it has a substantial growth runway both in ecommerce as well as payments.
Freshpet	+1.25%	In our view, operational maturation continues to bear fruit for Freshpet with gross and operating margins up year over year in the 4th quarter of 2023. The company indicated that one of the key drivers of its better-than-expected sales in the quarter was national expansion (sell through, not just sell in) that was happening at Costco and is not captured in traditional scanner data.

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### **Lowest Contributors**

Mid Cap Growth Portfolio One Year Ending June 30, 2024



Security	Contribution	Comments
Paycom Software	(2.55%)	Paycom has underperformed after it reported slowing sales due to an internal effort to prioritize upselling its BETI module to customers. BETI is a self-service payroll tool allowing employees to review pay for accuracy prior to running payroll that reduces errors and saves HR/accounting teams hours of labor each pay period. This quarter we saw the additional implications of Paycom's strategy as it missed revenue estimates and guided down for the year. Not only is the BETI focus hurting new sales, but it is negatively impacting the company's monetization potential in the near term. It turns out the errors that BETI is now fixing caused additional payroll run corrections for which Paycom collected a fee.
BILL Holdings	(1.17%)	BILL reduced its guidance due to a few discrete factors and macroeconomic headwinds faced by its customers. First, reduced spend by the company's small-medium business customers is lowering Total Payment Volume, which BILL earns transaction fees on. Next, an election by suppliers on BILL's network to be paid via payment methods on which BILL earns lower transaction fees. Finally, management proactively decided to reduce their credit line exposure on credit card receivables that they carry on balance sheet and expense management business, which reduced revenue growth but also highlighted to investors the credit exposure the business may have. Additionally, Intuit had announced the end of their commercial partnership with BILL, and introduced their own bill pay solution to replace BILL's simple bill pay embedded solution. This has resulted in investors being sensitive to potential competitive encroachment by Intuit prior to the company's earnings release.
SiteOne Landscape Supply	(1.14%)	SiteOne Landscape Supply reported commodity price deflation negatively affecting both sales and margins. When Home Depot announced the acquisition of a private competitor to the company, investors became concerned about the company's competitive environment. These factors caused shares to underperform.

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### Lowest Contributors (cont'd)

Mid Cap Growth Portfolio One Year Ending June 30, 2024



Security	Contribution	Comments
DoubleVerify Holdings	(0.97%)	Beyond the broader weakness from some of DoubleVerify's large consumer packaged goods marketing ad customers, the shift in ad budgets to Connected TV (CTV) has presented new challenges that could take much longer to resolve. It is not at all clear that the value the company provides to advertisers on the open internet translates to CTV. Most of the CTV products are more known quantities vs the ad inventory on the open internet therefore the value of DoubleVerify's pre-bid products (viewability, brand-safety, etc.) isn't as high. Adoption in this channel is compounded by the fact that the pre-bid products are more premium priced on top of premium priced ad inventory further discouraging adoption. We opted to move on from our position as a result.
MongoDB	(0.86%)	MongoDB reduced guidance for FY25 causing the shares to take a material leg down last quarter. While there may be some element of AI focus crowding out investment into other software and app development, the company pinned the weakness on changes in sales rep incentives, which brought in more temporary, low growth new business that didn't expand the same as historical cohorts. We still view the company as a structural beneficiary of AI as more apps requiring vector search on unstructured data are developed, the value of building them on the company's document database will increase with the benefits materializing when they eventually go into production.

### **Purchases**

Mid Cap Growth Portfolio Quarter Ending June 30, 2024



• There were no purchases in the 2<sup>nd</sup> quarter of 2024.

### Sales

### Mid Cap Growth Portfolio Quarter Ending June 30, 2024



Sales	Reasons
DoubleVerify–Sold Entire Position	Beyond the broader weakness from some of DoubleVerify's large consumer packaged goods advertising customers, the shift in ad budgets to CTV has presented a new challenge that could take much longer to resolve. It is not at all clear that the value DoubleVerify provides to advertisers on the open internet translates to CTV. Most of the CTV products are more known quantities versus the ad inventory on the open internet therefore the value of the company's pre-bid products (viewability, brandsafety, etc.) is not as high. Adoption in this channel is compounded by the fact that the pre-bid products are more premium priced on top of premium priced ad inventory further discouraging adoption. Therefore, we sold our position.
Halliburton–Sold Entire Position	Oilfield services companies, Halliburton included, are better businesses today than they were previously given their improved operational and capital discipline. However, these companies have been so good at innovation that they have become a victim of their own success. Services companies like Haliburton have improved drilling efficiency so much that oil production in the U.S. is near record highs. For this reason, the balance of power in relationships between the servicing companies and their exploration and production customers lies firmly with the latter, and that has been heightened by ongoing M&A which has the potential to increase their negotiation power even further. Given this power shift away from oilfield services companies, we sold our position in Haliburton.
Monster Beverage–Sold Entire Position	Within a broader slowdown in consumer-packaged goods products, the energy category has seen notable deterioration in its premium growth. The category is maturing, but there is also a steady drumbeat of health concerns swirling around products from the legacy players in the industry. With the weight of names over a \$50 billion market capitalization in the portfolio exceeding 15%, we decided to use Monster as a source of cash.
Roblox–Sold Entire Position	While we expect advertising, user generated content, and the expansion to PlayStation to increase user engagement and monetization, we believe that Roblox's operating margin is structurally impaired and the company is unlikely to reach its stated profitability goals or to become profitable. Given the lack of a viable path to profitability, we decided to sell Roblox in favor of more attractive opportunities.

#### Portfolio Characteristics

Mid Cap Growth Portfolio As of June 30, 2024



	KAR Mid Cap Growth	Russell Midcap® Growth Index
Quality		
Return on Equity–Past 5 Years	18.1%	18.4%
Debt/EBITDA*	1.1 x	1.4 x
Earnings Variability–Past 10 Years	53.1%	53.8%
Growth		
Sales Per Share Growth–Past 5 Years	15.9%	14.4%
Earnings Per Share Growth–Past 5 Years	18.9%	18.4%
Earnings Per Share Growth–Past 10 Years	19.5%	16.3%
Value		
P/E Ratio—Trailing 12 Months	48.1 x	35.3 x
P/E Ratio-1-Year Forecast FY EPS	34.7 x	25.8 x
Free Cash Flow Yield <sup>†</sup>	2.8%	3.1%
Market Characteristics		
\$ Weighted Average Market Cap	\$31.4 B	\$32.8 B
Largest Market Cap	\$83.8 B	\$93.1 B

In a market of average businesses, we seek to own protected proprietary businesses that generate exceptional returns on shareholders' capital without employing significant debt.

In a market of cyclical businesses requiring growth capital from fickle markets, we seek to own companies producing self-funded strong, consistent growth sustainable into the future.

Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. The statistics presented above are based on a representative portfolio. Actual results may vary. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. **Past performance is no guarantee of future results.** Returns could be reduced, or losses incurred, due to currency fluctuations.

<sup>\*</sup>KAR utilizes the interquartile method when calculating Debt/EBITDA. The interquartile method excludes outliers from an aggregate statistic such as weighted average. The interquartile method does not assume that data from the top or bottom of the distribution are outliers—only the extreme ends are excluded—and that it can be applied consistently as a quantitative method for most fundamental characteristics. Debt/EBITDA utilizes net debt for the calculation.

<sup>†</sup>Free cash flow data is as of March 31, 2024. Prices are as of June 30, 2024. Excludes financials.

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#### Continued Strong Earnings Growth in Technology



- We see earnings growth in the S&P in technology, communication services (which is benefiting from election spending), and utilities (which is seeing earnings grow on the back of high AI spending).
- We can argue that most sectors in the S&P 500 saw earnings bottom in 2023. That has not been the case for small and mid-cap companies which are expected to see earnings growth in the upcoming second quarter earnings season.
- Seven of 11 mid-cap sectors reported improved earnings in the first quarter of 2024. Only two sectors in small cap (health care and utilities) experienced
  earnings per share improvement in the first quarter. An additional four sectors are expected to show growth this upcoming earnings season.
- That is not to say we would avoid small cap, but rather focus on quality businesses that have more resilient earnings. We believe these durable businesses have performed better than the benchmarks would suggest.

#### GICS Sector Contribution to S&P 500® Index Earnings

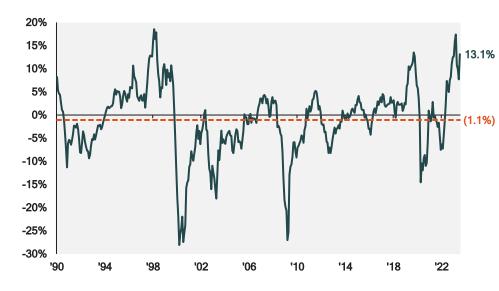
	Consumer Discretionary	Consumer Staples	Energy	Financials	Health Care	Industrials	Information Technology	Materials	Communication Services	Utilities	Real Estate	Full Year
2020	\$10.60	\$12.68	(\$7.33)	\$29.12	\$23.69	\$7.23	\$32.73	\$4.24	\$19.68	\$6.24	\$3.50	\$142.38
2021	\$16.85	\$12.31	\$9.40	\$46.96	\$29.94	\$13.47	\$42.57	\$6.62	\$22.91	\$5.06	\$3.29	\$209.38
2022	\$14.95	\$13.27	\$26.08	\$29.96	\$31.64	\$18.01	\$42.93	\$7.74	\$25.47	\$6.51	\$5.01	\$221.59
2023P	\$18.86	\$15.10	\$17.22	\$44.14	\$25.88	\$20.31	\$41.33	\$5.47	\$23.95	\$6.99	\$3.69	\$222.94
2024E	\$21.25	\$18.50	\$16.25	\$46.50	\$27.75	\$21.50	\$46.75	\$5.00	\$25.75	\$8.25	\$3.25	\$240.75

#### Continuation of Very Narrow U.S. Large Cap Market

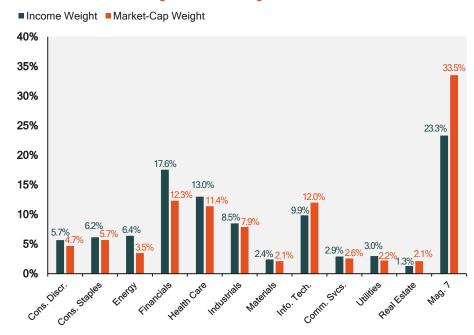


- From a historical perspective, we have seen two periods where the gap between the market-cap weighted versus equal weighted indices has been this wide (the late 1990s and the late 2010s) and would note that while the gap can persist for some time, the reversals can be sudden.
- The Mag 7 accounts for 32% of the S&P by composite weight but only 23% by earnings. So while we understand investor positioning to go where there is growth, valuations could be a bit full here.
- While many investors seek index investing as a way to diversify, there is less safety in that diversification than in previous periods.

### **S&P 500® vs. S&P 500® Equal-Weighted Index**Rolling 12-Month Return Differential



#### S&P 500® Net Income Weight vs. Sector Weight



Data as of June 30, 2024. Data for the chart to the left is obtained from Strategas and Bloomberg and is assumed to be reliable. Data for the chart to the right is obtained from Strategas and Factset and is assumed to be reliable. The Magnificent 7 is its own sector and is excluded from the other sectors. The information provided in this chart is for illustrative purposes only. **Past** performance is no guarantee of future results.

# A More Normalized Interest Rate Environment Should Allow Quality Companies to Better Differentiate Themselves



- While we do expect the Fed to eventually cut interest rates, we do not expect interest rates to return to 0%. The last 13 years are the anomaly, not the current 5.25-5.50%, which is less than 100 basis points above the long-run average.
- Assuming a more normalized or neutral rate of 3-4% could have a profound impact on how companies operate and how assets are priced.
- We believe this should allow for quality companies with low leverage to be better-positioned to weather a more capital-constrained environment by generating all their capital needs internally and finding opportunities to reinvest without relying on free outside financing to do so.

#### **Federal Funds Rate Expectations** FOMC and Market Expectations for the Federal Funds Rate Federal Funds Rate FOMC Year-End Estimates Market Expectations FOMC Long-Run Projection\* Range of Market Expectations Since Dec. '23 8% FOMC June 2024 Forecasts Long 2024 2025 2026 7% Run\* Change in Real GDP, 4Q to 4Q 2.1 2.0 2.0 1.8 Unemployment Rate, 4Q 4.2 4.0 4.2 4.1 6% Headline PCE Inflation, 4Q to 4Q 2.6 2.3 2.0 2.0 Core PCE inflation, 4Q to 4Q 28 23 2.0 5% 4% 3% 2% 1% 0% **'93 '95 '97 '99** 601 603 605 **'07** 609 111 **'13** 15 17 **'19 '21 '23 '25** Long Run

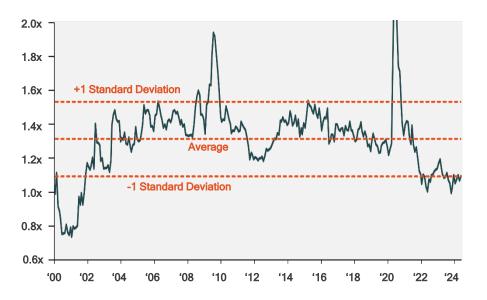
Data as of June 30, 2024. Data is obtained from the Bloomberg, FactSet, Federal Reserve and J.P. Morgan Asset Management and is assumed to be reliable. Market expectations are based off of USD Overnight Index Swaps. \*Long-run projections are the rates of growth, unemployment and inflation to which a policymaker expects the economy to converge over the next five to six years in absence of further shocks and under appropriate monetary policy. Forecasts are not a reliable indicator of future performance. Forecasts, projections and other forward-looking statements are based upon current beliefs and expectations. They are for illustrative purposes only and serve as an indication of what may occur. Given the inherent uncertainties and risks associated with forecasts, projections or other forward-looking statements, actual events, results or performance may differ materially from those reflected or contemplated.

#### Large Differential in Valuations Between Large and Small Stocks



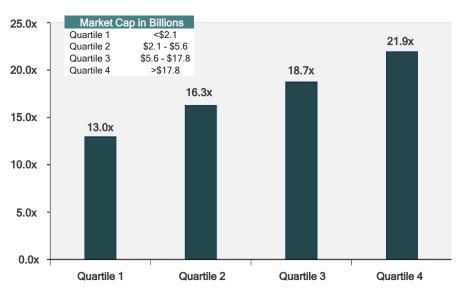
- Given the disparity in performance between large and small-cap stocks, the differential in large cap and small-cap P/Es are now one standard deviation from their average.
- We also see a direct linear relationship between market cap and P/E multiples.

### Russell 2000® Index P/E Ratio Relative to S&P 500® Index P/E Ratio Next 12 Months



#### S&P 1500® Median P/E by Market Cap Quartile

Last 12 Months



# Appendix



- Portfolio Data
- Disclosure

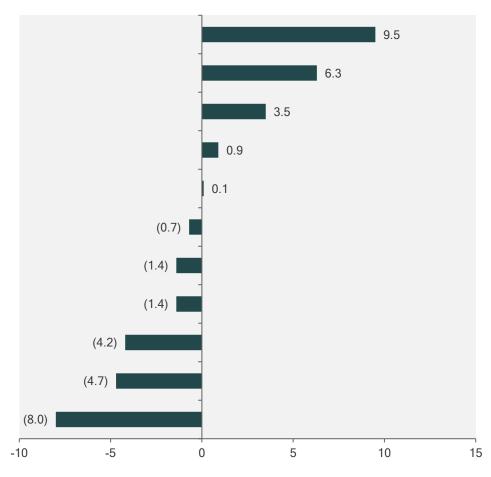
### **Sector Weights**

# Mid Cap Growth Portfolio As of June 30, 2024



	KAR Mid Cap	Russell Midcap®
Sectors	Growth (%)	Growth Index (%)
Consumer Discretionary	25.4	15.9
Consumer Staples	9.1	2.8
Information Technology	27.4	23.8
Real Estate	2.1	1.3
Energy	4.1	4.0
Communication Services	3.7	4.4
Materials	_	1.4
Utilities	_	1.4
Health Care	10.4	14.6
Industrials	12.3	17.0
Financials	5.4	13.4

#### Underweight/Overweight (%)



### Top Ten Holdings

### Mid Cap Growth Portfolio As of June 30, 2024



Top 10 Holdings	GICS Sector	% of Portfolio
Fair Isaac	Industrials	8.3
Celsius Holdings	Consumer Staples	6.5
Gartner	Information Technology	5.2
Amphenol	Information Technology	5.0
MercadoLibre	Consumer Discretionary	4.2
The Trade Desk	Communication Services	3.7
Global-e Online	Consumer Discretionary	3.2
Teradyne	Information Technology	3.2
Equifax	Industrials	3.2
Mettler-Toledo	Health Care	3.1
Total		45.7

Research confidence leads to large active weights

	KAR Mid Cap Growth	Russell Midcap® Growth Index
# of Holdings	38	288
Average Position Size (%)	2.6	0.3
Weight of Top Ten Holdings (%)	45.7	15.8
Active Share (%)	82.4	_

The strategy benefits from diversification while still taking significant active positions

#### Returns

#### Mid Cap Growth Portfolio



#### **Annualized Performance**

Periods Ending 6/30/24	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Return - Net (bps)
Second Quarter	(4.90)	(5.62)	(3.21)	(241)
Year to Date	3.36	1.83	5.98	(415)
1 Year	8.76	5.56	15.05	(949)
3 Years	(5.03)	(7.86)	(80.0)	(778)
5 Years	9.24	6.02	9.93	(391)
7 Years	14.64	11.28	11.69	(41)
10 Years	13.60	10.27	10.51	(24)
Since Inception*	13.90	10.56	12.89	(232)

#### Calendar Year Performance

Periods Ending 12/31	Gross (%)	<b>Net</b> (%)	Index (%)	Excess Return - Net (bps)
2023	21.40	17.86	25.87	(801)
2022	(30.96)	(33.07)	(26.72)	(635)
2021	1.35	(1.65)	12.73	(1,438)
2020	67.52	62.76	35.59	2,717
2019	44.29	40.15	35.47	468
2018	9.04	5.83	(4.75)	1,058
2017	35.26	31.36	25.27	609
2016	3.27	0.22	7.33	(710)
2015	4.06	0.99	(0.20)	119
2014	4.98	1.89	11.90	(1,001)
2013	26.46	22.78	35.74	(1,296)
2012	13.97	10.63	15.81	(517)

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation.

Returns for the Kayne Anderson Rudnick composite are final. All periods less than one year are total returns and are not annualized. For further details on the composite, please see the disclosure statement in this presentation. Data is obtained from FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding.

Past performance is no guarantee of future results. Returns could be reduced, or losses incurred, due to currency fluctuations.

IMPORTANT RISK CONSIDERATIONS: Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small, medium, or large-sized companies may enhance that risk. Technology Concentration: Because the portfolio is presently heavily weighted in the technology sector, it will be impacted by that sector's performance more than a portfolio with broader sector diversification. Limited Number of Investments: Because the portfolio has a limited number of securities, it may be more susceptible to factors adversely affecting its securities than a portfolio with a greater number of securities. Market Volatility: The value of the securities in the portfolio may go up or down in response to the prospects of individual companies and/or general economic conditions. Local, regional, or global events such as war or military conflict, terrorism, pandemic, or recession could impact the portfolio, including hampering the ability of the portfolio's manager(s) to invest its assets as intended.

<sup>\*</sup>January 1, 2012

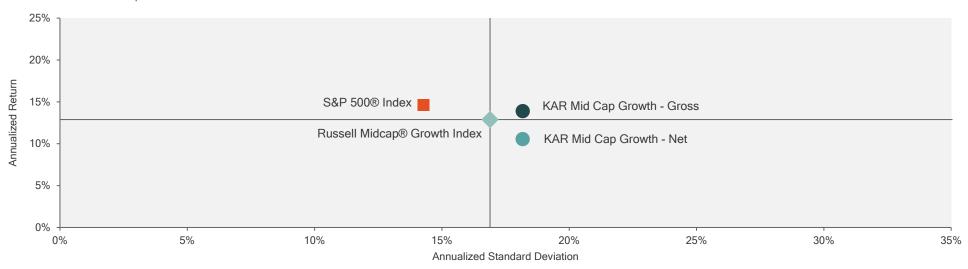
### Risk-Return Analysis

Mid Cap Growth Portfolio Inception\* to June 30, 2024



#### Meaningful Excess Return with Lower Volatility

Annualized Since Inception\*



#### **Performance Statistics**

Annualized Since Inception\*

	Annualized Return (%)	Alpha (%)	Sharpe Ratio	Information Ratio	Tracking Error	Standard Deviation (%)	Beta	Downside Capture (%)	Upside Capture (%)
KAR Mid Cap Growth - Gross	13.90	1.06	0.70	0.16	6.45	18.17	1.01	103.94	105.56
KAR Mid Cap Growth - Net	10.56	(1.93)	0.51	(0.36)	6.45	18.17	1.01	110.91	99.09
Russell Midcap® Growth Index	12.89	0.00	0.69	N/A	N/A	16.89	1.00	100.00	100.00

<sup>\*</sup> January 1, 2012

### Peer Comparison

Mid Cap Growth Portfolio Five Years Ending June 30, 2024





This material is deemed supplemental and complements the performance and disclosure at the end of this presentation.

The eVestment Mid Cap Growth Universe includes 95 managers categorized in the mid cap growth asset class by eVestment. KAR does not pay any fees to be included in the eVestment Mid Cap Growth Universe or for the ranking itself. KAR does pay fees for the use of certain products and services provided by eVestment. eVestment rankings are based on gross of fee returns. Gross of fee returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Management fees are described in KAR's Form ADV Part 2A, which is available upon request and can also be found at https://kayne.com/wp-content/uploads/ADV-Part-2A.pdf. Returns could be reduced or losses incurred due to currency fluctuations. Past performance is no guarantee of future results.

#### Disclosure

#### Mid Cap Growth (Wrap) Composite



Year	Composite Pure Gross Return (%)	Composite Net Return (%)	Russell Midcap® Growth Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2014	4.98	1.89	11.90	11.25	11.02	< 5	N/A	90	7,989
2015	4.06	0.99	(0.20)	13.28	11.47	< 5	N/A	88	8,095
2016	3.27	0.22	7.33	14.38	12.35	< 5	N/A	83	9,989
2017	35.26	31.36	25.27	13.14	11.04	< 5	N/A	98	14,609
2018	9.04	5.83	(4.75)	14.52	13.00	7	N/A	172	17,840
2019	44.29	40.15	35.47	15.87	14.07	38	N/A	688	25,685
2020	67.52	62.76	35.59	22.29	21.75	203	N/A	3,513	39,582
2021	1.35	(1.65)	12.73	21.74	20.47	9	N/A	28	47,269
2022	(30.96)	(33.07)	(26.72)	26.01	24.87	11	0.37	3	33,531
2023	21.40	17.86	25.87	22.45	21.36	8	1.47	3	41,186

<sup>\*</sup>Pure gross returns are supplemental to net returns.

The Russell Midcap® Growth Index and Russell 1000® Index are a trademarks/service marks of Frank Russell Company. Russell® is a trademark of Frank Russell Company.

KAR (as defined below) claims compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2023.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis.

The Mid Cap Growth Wrap Composite has had a performance examination for the period from January 1, 2012 through December 31, 2023. The verification and performance examination reports are available upon request.

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Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisors Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary Mid Cap Growth Wrap Portfolios. Mid Cap Growth Wrap Portfolios are invested in equity securities with market capitalizations consistent with the Russell Midcap® Growth Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low debt balance sheets. For comparison purposes, the composite is measured against the Russell Midcap® Growth Index is a market capitalization-weighted index of growth-oriented stocks of the 800 smallest companies in the Russell 1000® Index, which comprises the 1,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The inception date of the composite was treated in May 2021. Prior to April 2024, the name of the composite was the Mid Cap Sustainable Growth Wrap Composite. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The firm's list of composite descriptions, list of broad distribution pooled fund and the list of limited distribution pooled funds descriptions are available upon request.

For periods from January 2012 through April 2021, the composite calculations have been linked to the firm's Mid Cap Growth actual historical non-wrap fee composite performance. All portfolios included in this composite after April 2021 are wrap portfolios.

The standard wrap fee schedule in effect is 3.00% on total assets. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance results include the reinvestment of all income. Effective May 2021, pure gross returns do not reflect the deduction of any expenses, including trading costs. Net annual returns are calculated by deducting 1/12th of an assumed maximum annual wrap fee of 3% on a monthly basis. Wrap fees include all charges for trading costs, portfolio management, custody and other administrative expenses.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using pure gross returns) and the benchmark for the 36-month period.