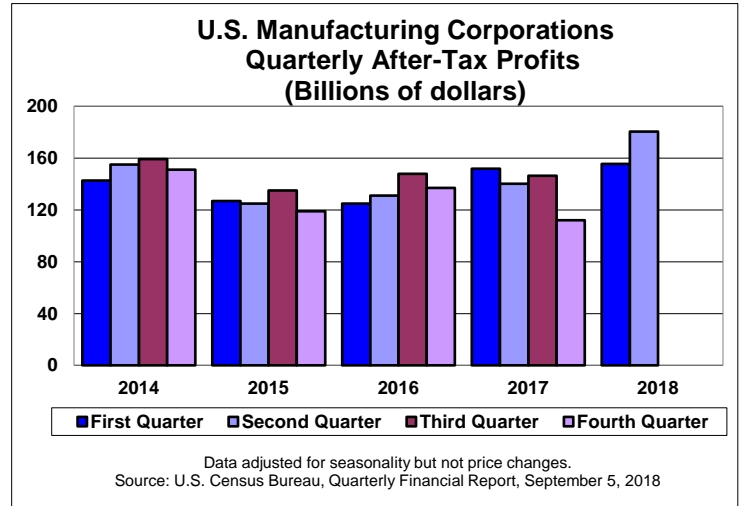


QUARTERLY FINANCIAL REPORT: U.S. MANUFACTURING, MINING, WHOLESALE TRADE, AND SELECTED SERVICE INDUSTRIES, SECOND QUARTER 2018

Release Number: CB18-136

September 5, 2018 — The U.S. Census Bureau announced the following seasonally adjusted quarterly after-tax profits for manufacturing industries statistics for Second Quarter 2018:

U.S. MANUFACTURING CORPORATIONS QUARTERLY AFTER-TAX PROFITS	
Second Quarter 2018	\$180.5 billion
First Quarter 2018 (Revised)	\$155.6 billion
Second Quarter 2017 (Revised)	\$140.1 billion
Next release: December 4, 2018	
Data adjusted for seasonality but not price changes. Source: U.S. Census Bureau, Quarterly Financial Report, September 5, 2018	



After-Tax Profits and Sales, Second Quarter 2018 - Seasonally Adjusted Manufacturing Corporations

U.S. manufacturing corporations' seasonally adjusted after-tax profits in the second quarter of 2018 totaled \$180.5 billion, up \$24.9 (± 0.3) billion from the after-tax profits of \$155.6 billion recorded in the first quarter of 2018, and up \$40.4 (± 1.3) billion from the after-tax profits of \$140.1 billion recorded in the second quarter of 2017.

Seasonally adjusted sales for the quarter totaled \$1,742.7 billion, up \$26.8 (± 9.9) billion from the \$1,716.0 billion recorded in the first quarter of 2018, and up \$129.9 (± 20.1) billion from the \$1,612.9 billion recorded in the second quarter of 2017.

Nondurable Goods Manufacturers

Nondurable goods manufacturers' seasonally adjusted after-tax profits in the second quarter of 2018 totaled \$80.8 billion, up \$4.7 (± 0.4) billion from the after-tax profits of \$76.1 billion recorded in the first quarter of 2018, and up \$14.7 (± 0.5) billion from the after-tax profits of \$66.1 billion recorded in the second quarter of 2017.

Data Inquiries

Economic Indicators Division, Quarterly Financial Branch
301-763-6600
csd.qfr@census.gov

Media Inquiries

Public Information Office
301-763-3030
pio@census.gov

Seasonally adjusted sales for the quarter totaled \$839.7 billion, up \$14.2 (± 6.9) billion from the \$825.4 billion recorded in the first quarter of 2018, and up \$68.1 (± 8.3) billion from the \$771.5 billion recorded in the second quarter of 2017.

Durable Goods Manufacturers

Durable goods manufacturers' seasonally adjusted after-tax profits in the second quarter of 2018 totaled \$99.7 billion, up \$20.2 (± 0.5) billion from the after-tax profits of \$79.5 billion recorded in the first quarter of 2018, and up \$25.7 (± 1.0) billion from the after-tax profits of \$74.0 billion recorded in the second quarter of 2017.

Seasonally adjusted sales for the quarter totaled \$903.1 billion, up \$12.6 (± 3.6) billion from the \$890.5 billion recorded in the first quarter of 2018, and up \$61.7 (± 12.3) billion from the \$841.3 billion recorded in the second quarter of 2017.

After-Tax Profits and Sales, Second Quarter 2018 – Not Seasonally Adjusted

Manufacturing Corporations

U.S. manufacturing corporations' second quarter 2018 unadjusted after-tax profits totaled \$186.6 billion, up \$40.9 (± 1.3) billion from the after-tax profits of \$145.8 billion recorded in the second quarter of 2017, and up \$38.8 (± 0.3) billion from the after-tax profits of \$147.8 billion recorded in the first quarter of 2018.

Unadjusted sales for the second quarter of 2018 totaled \$1,776.9 billion, up \$132.7 (± 20.1) billion from the \$1,644.2 billion recorded in the second quarter of 2017, and up \$115.7 (± 9.9) billion from the \$1,661.2 billion recorded in the first quarter 2018.

Nondurable Goods Manufacturers

Nondurable goods manufacturers' second quarter 2018 unadjusted after-tax profits totaled \$81.8 billion, up \$15.0 (± 0.5) billion from the after-tax profits of \$66.8 billion recorded in the second quarter of 2017, and up \$4.9 (± 0.4) billion from first quarter 2018 after-tax profits of \$76.9 billion.

Unadjusted sales for the second quarter of 2018 totaled \$857.6 billion, up \$69.7 (± 8.3) billion from the \$787.9 billion recorded in the second quarter of 2017, and up \$55.7 (± 6.9) billion from first quarter 2018 sales of \$801.9 billion.

Durable Goods Manufacturers

Durable goods manufacturers' second quarter 2018 unadjusted after-tax profits totaled \$104.8 billion, up \$25.9 (± 1.0) billion from the after-tax profits of \$78.9 billion recorded in the second quarter of 2017, and up \$33.9 (± 0.5) billion from first quarter 2018 after-tax profits of \$70.9 billion.

Unadjusted sales for the second quarter of 2018 totaled \$919.3 billion, up \$63.1 (± 12.3) billion from the \$856.3 billion recorded in the second quarter of 2017, and up \$60.1 (± 3.6) billion from the \$859.3 billion recorded in first quarter 2018.

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Mining Corporations

Second quarter 2018 unadjusted after-tax profits for mining corporations with assets of \$50 million and over totaled \$0.8 billion, up \$2.4 (± 0.1) billion from the after-tax losses of \$1.5 billion recorded in the second quarter of 2017, but down \$4.6 (± 0.1) billion from the after-tax profits of \$5.5 billion recorded in the first quarter of 2018.

Unadjusted sales for the second quarter of 2018 totaled \$80.9 billion, up \$19.0 (± 1.0) billion from the \$61.9 billion recorded in the second quarter of 2017, and up \$6.3 (± 0.2) billion from first quarter 2018 sales of \$74.5 billion.

Wholesale Trade Corporations

Second quarter 2018 unadjusted after-tax profits for wholesale trade corporations with assets of \$50 million and over totaled \$13.2 billion, up \$1.9 (± 0.2) billion from the after-tax profits of \$11.4 billion recorded in the second quarter of 2017, and up \$7.8 (± 0.3) billion from the after-tax profits of \$5.4 billion recorded in the first quarter of 2018.

Unadjusted sales for the second quarter of 2018 totaled \$710.8 billion, up \$37.6 (± 8.4) billion from the \$673.3 billion recorded in the second quarter of 2017, and up \$32.5 (± 6.8) billion from first quarter 2018 sales of \$678.4 billion.

Information Corporations

Second quarter 2018 unadjusted after-tax profits for information corporations with assets of \$50 million and over totaled \$47.8 billion, up \$8.7 (± 0.3) billion from the after-tax profits of \$39.1 billion recorded in the second quarter of 2017, and up \$6.5 (± 0.4) billion from the first quarter 2018 after-tax profits of \$41.3 billion.

Unadjusted sales for the second quarter of 2018 totaled \$319.0 billion, up \$17.9 (± 2.1) billion from the \$301.1 billion recorded in the second quarter 2017, and up \$10.5 (± 1.7) billion from first quarter 2018 sales of \$308.5 billion.

Professional and Technical Services Corporations (except Legal Services)

Second quarter 2018 unadjusted after-tax profits for professional and technical services corporations (except legal services) with assets of \$50 million and over totaled \$5.3 billion, up \$1.3 (± 0.4) billion from the after-tax profits of \$4.0 billion recorded in the second quarter of 2017, and up \$3.3 (± 0.1) billion from first quarter 2018 after-tax profits of \$2.0 billion.

Unadjusted sales for the second quarter of 2018 totaled \$146.5 billion, not statistically different from the \$144.1 billion recorded in the second quarter 2017, but up \$3.6 (± 1.6) billion from first quarter 2018 sales of \$142.9 billion.

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The Third Quarter 2018 Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries is scheduled for release on December 4, 2018. View the full schedule in the Economic Briefing Room: <www.census.gov/economic-indicators/>. The full text and tables of this release can be found at <www.census.gov/econ/qfr/>.

EXPLANATORY NOTES

Access to QFR Data

This press release can be viewed today in portable document format (.pdf) at our QFR internet website <www.census.gov/econ/qfr/>. Data in the release are drawn from a more comprehensive data set published in the Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries – Second Quarter 2018 (QFR/18-Q2). This quarterly publication is available for downloading at our QFR internet website. The quarterly publication includes summary statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing, mining, trade, and selected service industries. Data presented are classified by industry and asset size. Time series/trend chart data are available at our QFR internet website <www.census.gov/econ/qfr/>, select the Time Series/Trend Charts link under Latest QFR Press Releases.

Reliability of the Estimates

Estimates of change presented in this press release are calculated using unrounded data. The calculated difference is then rounded to the nearest unit of measure. Due to this rounding, differences may not add to the totals. The same applies to the calculated confidence intervals. A difference of \$0.0 billion indicates the difference is less than \$0.05 billion. A confidence interval of ± 0.0 billion indicates a confidence interval with width of less than ± 0.05 billion on each side of the estimated value.

Data in this press release are based on quarterly financial reports from approximately 11,000 U.S. corporations. The data are estimated from a sample survey and are subject to sampling and nonsampling errors.

Sampling error occurs because only a subset of the entire population is measured. Estimates of sampling error can be computed based on the sample and used to construct confidence intervals around the estimates. Statements of change appearing in this report include 90 percent confidence intervals. Thus, a statement in the report such as “up \$2.5 (± 0.2) billion” estimates the interval (+\$2.3 billion to +\$2.7 billion) within which the actual value is likely to fall in 90 percent of samples of the same size and design, drawn from the same population. If the range of estimated change contains zero (0), then it is uncertain whether there is an increase or decrease; that is, the change is not statistically different from zero (0).

Nonsampling error encompasses all other factors that contribute to the total error of a survey, including response errors, nonresponse, and coverage errors. Although no direct measures of nonsampling error are available, precautionary steps were taken in all phases of the collection, processing, and tabulation of the

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data in an effort to minimize their influence. The quarterly publication, Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries – Second Quarter 2018 (QFR/18-Q2), includes more detailed explanations of nonsampling and sampling error, and additional measures of sampling variability. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/econ/qfr/documents/QFR_Methodology.pdf>.

Data Quality Indicators

The QFR produces two indicators of data quality: the Unit Response Rate and the Total Quantity Response Rate. The URR is defined as the percentage of sampled units (unweighted) that responded to the current quarter’s survey. In determining the URR, a unit is classified as a respondent if it provided adequate information for key QFR data items. The TQRR is defined as the proportion of the weighted estimated total of a key QFR data item that is either reported by a survey unit or acquired from some other information source (such as a publically available quarterly or annual report) and that is determined to be equivalent in quality to reported data. The absolute value is applied to the real-valued data item Income before Income taxes, (|NIBT|), prior to calculating the weighted estimated total. The TQRR is calculated for the QFR data items Net sales, Depreciation, |NIBT|, and Total assets.

Total Quantity Response Rates and Unit Response Rates ^{1,2} For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Information, and Professional and Technical Services (except Legal Services), By Sector					
Industry	Total Quantity Response Rate				Unit Response Rate
	Net Sales	Depreciation	NIBT	Total assets	
	(percent)				(percent)
All manufacturing	82.1	83.9	86.8	87.1	59.9
All mining	93.0	95.8	94.3	95.4	73.0
All wholesale trade	81.3	74.1	83.1	79.6	60.2
All information	94.2	96.3	94.3	96.4	66.8
All professional and technical services (except legal services).....	78.7	85.8	83.6	83.9	66.1

Footnotes:

¹For more information, see the Introduction, Survey Methodology section, in the Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries, or at the QFR internet website <www.census.gov/econ/qfr/collection.html>.

²Imputation Rate = 100% - TQRR.

Source: U.S. Census Bureau, Quarterly Financial Report, September 5, 2018. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/econ/qfr/documents/QFR_Methodology.pdf>.

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Manufacturing, Mining, Wholesale Trade and Selected Service Industries Schedule of Release Dates for Calendar Year 2018	
Fourth Quarter 2017	March 19, 2018
First Quarter 2018	June 5, 2018
Second Quarter 2018	September 5, 2018
Third Quarter 2018	December 4, 2018

RESOURCES

API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before. www.census.gov/developers/

FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

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Table 1. U.S. Manufacturing Corporations – Selected Financial Data

	Seasonally adjusted ¹			Not Seasonally adjusted ²		
	2Q 2018	1Q 2018 (r)	2Q 2017 (r)	2Q 2018	1Q 2018 (r)	2Q 2017 (r)
Rate of return (after taxes):						
Cents per dollar of sales	10.36	9.07	8.69	10.50	8.90	8.87
Percent on equity (annual rate)	N/A	N/A	N/A	16.54	13.07	13.54
	(million dollars)					
Sales	1,742,732	1,715,961	1,612,872	1,776,909	1,661,167	1,644,161
Income after income taxes	180,535	155,608	140,136	186,619	147,790	145,760
Dividends paid (cash)	N/A	N/A	N/A	83,229	74,976	73,859

Footnotes:

(r) Revised.

¹Data adjusted for seasonality but not price changes. For information on adjustment for seasonal variation, see the Introduction, Survey Methodology section, in the Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries, or at the QFR internet website <www.census.gov/econ/qfr/collection.html>.

²Data are not adjusted for seasonality or price changes.

Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/econ/qfr/documents/QFR_Methodology.pdf>.

Source: U.S. Census Bureau, Quarterly Financial Report, September 5, 2018.

Table 2. U.S. Manufacturing Corporations – Seasonally Adjusted Sales and Net Income After-tax¹

Industry group and year	Sales (r)				Net Income After-tax (r)			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2007	1,448,704	1,489,334	1,530,536	1,590,650	117,752	130,249	74,481	120,033
2008	1,613,542	1,682,778	1,671,676	1,403,154	118,200	102,958	118,298	(73,183)
2009	1,232,513	1,224,081	1,297,948	1,355,350	35,227	52,601	93,391	105,217
2010	1,389,259	1,427,745	1,454,407	1,482,913	110,378	108,403	123,772	135,042
2011	1,578,359	1,619,796	1,638,980	1,645,920	146,926	154,116	147,080	146,002
2012	1,698,108	1,653,555	1,643,697	1,672,706	148,567	147,851	133,677	133,707
2013	1,677,065	1,669,048	1,689,340	1,706,252	154,401	144,842	144,677	156,805
2014	1,701,842	1,734,557	1,751,940	1,710,965	142,708	155,006	159,178	151,043
2015	1,603,949	1,636,957	1,615,515	1,574,708	126,768	124,853	134,916	118,934
2016	1,532,716	1,560,122	1,566,657	1,589,062	124,905	131,105	147,821	136,953
2017	1,620,238	1,612,872	1,632,433	1,693,224	151,867	140,136	146,337	112,084
2018	1,715,961	1,742,732			155,608	180,535		
All nondurable manufacturing:								
2007	710,399	747,145	763,513	823,166	69,546	72,773	67,838	73,224
2008	849,378	920,501	915,499	715,982	72,630	75,030	84,355	(8,832)
2009	629,738	644,794	686,991	721,360	44,207	53,040	62,519	72,052
2010	744,101	753,199	761,109	789,976	62,746	47,164	64,524	71,162
2011	860,774	901,446	899,099	895,728	78,032	83,744	77,570	71,186
2012	917,595	876,593	875,466	897,896	76,025	78,489	73,122	76,515
2013	899,226	876,778	893,841	895,952	81,575	76,460	71,251	78,342
2014	890,893	908,828	903,100	856,826	71,457	78,438	78,112	72,354
2015	763,021	793,257	769,150	738,632	66,190	56,297	69,164	49,621
2016	701,717	729,486	737,674	759,121	59,931	64,257	74,956	69,008
2017	776,400	771,523	782,440	821,542	71,010	66,129	67,416	72,031
2018	825,440	839,651			76,134	80,830		
All durable manufacturing:								
2007	738,305	742,189	767,023	767,484	48,206	57,476	6,643	46,809
2008	764,164	762,277	756,177	687,172	45,570	27,928	33,943	(64,351)
2009	602,775	579,287	610,957	633,990	(8,980)	(439)	30,872	33,165
2010	645,158	674,546	693,298	692,937	47,632	61,239	59,248	63,880
2011	717,585	718,350	739,881	750,192	68,894	70,372	69,510	74,816
2012	780,513	776,962	768,231	774,810	72,542	69,362	60,555	57,192
2013	777,839	792,270	795,499	810,300	72,826	68,382	73,426	78,463
2014	810,949	825,729	848,840	854,139	71,251	76,568	81,066	78,689
2015	840,928	843,700	846,365	836,076	60,578	68,556	65,752	69,313
2016	830,999	830,636	828,983	829,941	64,974	66,848	72,865	67,945
2017	843,838	841,349	849,993	871,682	80,857	74,007	78,921	40,053
2018	890,521	903,081			79,474	99,705		

Footnotes:

(r) Revised.

¹For information on adjustment for seasonal variation, see the Introduction, Survey Methodology section, in the Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries, or at the QFR internet website <www.census.gov/econ/qfr/collection.html>.

Data adjusted for seasonality but not price changes.

Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/econ/qfr/documents/QFR_Methodology.pdf>.

Source: U.S. Census Bureau, Quarterly Financial Report, September 5, 2018.

Table 3. U.S. Manufacturing, Mining, Wholesale Trade, and Selected Service Industries – Not Seasonally Adjusted Sales and Profits

	Sales			Operating profits ¹			After-tax profits		
	2Q	1Q	2Q	2Q	1Q	2Q	2Q	1Q	2Q
	2018	2018 (r)	2017 (r)	2018	2018 (r)	2017 (r)	2018	2018 (r)	2017 (r)
	(million dollars)								
All manufacturing ²	1,776,909	1,661,167	1,644,161	154,905	126,697	141,593	186,619	147,790	145,760
All nondurable manufacturing	857,578	801,902	787,885	78,072	65,365	69,793	81,807	76,896	66,842
Food	159,502	166,572	165,430	12,116	10,780	13,332	7,299	13,298	9,835
Beverage and tobacco products	49,571	44,442	49,834	10,617	7,893	10,978	11,595	9,573	10,680
Textile mills and textile product mills	11,985	10,305	10,514	908	698	989	820	685	884
Apparel and leather products	21,998	20,961	21,146	2,225	2,120	2,253	2,617	435	2,281
Paper	33,518	32,394	31,845	2,596	1,825	2,123	2,403	1,922	1,829
Printing and related support activities	16,522	16,078	17,672	1,338	1,080	875	975	456	889
Petroleum and coal products	263,264	233,599	204,921	10,950	6,618	3,159	15,030	12,990	7,149
Chemicals	241,843	222,778	229,853	31,070	29,515	30,412	36,202	33,868	29,317
Basic chemicals, resins, and synthetics ³	65,424	61,412	60,393	6,513	5,226	5,579	7,712	5,135	6,869
Pharmaceuticals and medicines ³	111,178	104,636	108,106	16,248	16,884	16,527	21,654	20,509	15,118
All other chemicals ³	65,242	56,730	61,354	8,308	7,405	8,305	6,837	8,224	7,331
Plastics and rubber products	59,375	54,773	56,671	6,252	4,838	5,672	4,864	3,668	3,979
All durable manufacturing	919,331	859,265	856,276	76,833	61,331	71,800	104,812	70,894	78,917
Wood products	27,388	23,422	23,664	2,785	2,143	2,140	2,345	1,681	1,283
Nonmetallic mineral products	33,215	27,281	33,064	3,884	1,028	4,105	2,860	1,538	3,255
Primary metals	63,335	56,882	55,649	5,357	3,819	3,833	5,692	4,029	3,518
Iron, steel, and ferrous alloys ³	34,244	29,642	28,458	3,100	1,602	1,863	2,560	1,093	1,475
Nonferrous metals ³	21,118	19,821	19,883	1,337	1,462	1,088	2,366	2,353	1,374
Foundries ³	7,972	7,419	7,308	920	755	881	766	584	668
Fabricated metal products	80,240	74,887	74,532	8,335	7,072	8,078	7,317	6,605	6,779
Machinery	113,177	100,127	100,540	10,267	6,746	8,440	12,213	7,330	9,221
Computer and electronic products	169,514	163,782	157,542	14,240	13,974	12,361	40,149	21,431	25,649
Computer and peripheral equipment ³	50,256	54,046	46,492	5,583	6,781	3,872	13,740	16,540	7,780
Communications equipment ³	28,061	26,439	29,651	1,611	1,368	2,499	4,936	(8,653)	4,164
All other electronic products ³	91,197	83,297	81,398	7,047	5,825	5,990	21,474	13,545	13,705
Electrical equipment, appliances, and components	48,383	45,774	48,398	4,722	4,127	4,339	3,509	3,855	4,084
Transportation equipment	312,761	300,391	294,724	20,037	17,059	21,221	21,664	18,610	19,348
Motor vehicles and parts ³	212,137	206,221	202,183	8,934	6,532	10,712	10,943	8,954	10,274
Aerospace products and parts ³	78,706	74,576	73,746	8,829	8,637	8,406	8,765	7,971	7,363
Furniture and related products	19,968	17,780	19,317	1,971	1,399	2,098	1,567	1,028	1,686
Miscellaneous manufacturing	51,350	48,939	48,848	5,234	3,964	5,186	7,495	4,787	4,095
All mining ²	80,857	74,536	61,859	13,586	11,718	2,424	837	5,457	(1,523)
All wholesale trade ²	710,836	678,366	673,267	17,992	14,780	18,003	13,246	5,416	11,352
Wholesale trade, durable goods	322,345	310,041	304,852	11,304	7,183	9,977	8,794	3,003	6,400
Wholesale trade, nondurable goods	388,491	368,325	368,415	6,687	7,597	8,026	4,453	2,413	4,952
All information ²	318,993	308,488	301,085	52,012	46,374	49,808	47,848	41,307	39,142
Publishing industries, except internet	67,481	61,834	61,484	10,690	7,414	10,026	16,940	6,219	14,632
Motion picture and sound recording industries	6,914	12,719	11,899	592	1,927	1,614	734	1,894	1,220
Broadcasting, except internet	36,261	34,596	33,672	7,667	7,087	7,382	6,389	4,651	4,073
Telecommunications	157,052	150,833	149,027	27,172	23,699	25,727	14,754	13,719	11,927
All other information	51,285	48,507	45,004	5,892	6,248	5,058	9,030	14,824	7,290
All professional and technical services ^{2,4}	146,456	142,869	144,112	5,383	2,007	4,978	5,303	1,997	3,999
Computer systems design and related services	56,508	56,625	56,546	2,123	1,544	1,939	4,184	2,466	3,361
Management and technical consulting services	22,030	21,334	20,702	983	583	1,175	595	680	611
Scientific research and development services	16,270	15,421	14,284	(3,135)	(3,409)	(3,093)	(3,522)	(3,313)	(3,001)
All other professional and technical services	51,649	49,490	52,581	5,412	3,289	4,957	4,046	2,165	3,029

Footnotes:

(r) Revised.

¹Operating profits are profits before nonoperating income, expense items, and income taxes.

²Manufacturing data are the quarterly results of companies within that division with total assets of \$250 thousand and over at the time of sample selection; whereas, data for mining, wholesale trade, information, and professional and technical services corporations (except legal services), represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection.

³Included in major industry above.

⁴Except legal services.

Data are not adjusted for seasonality or price changes.

Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/econ/qfr/documents/QFR_Methodology.pdf>.

Source: U.S. Census Bureau, Quarterly Financial Report, September 5, 2018.