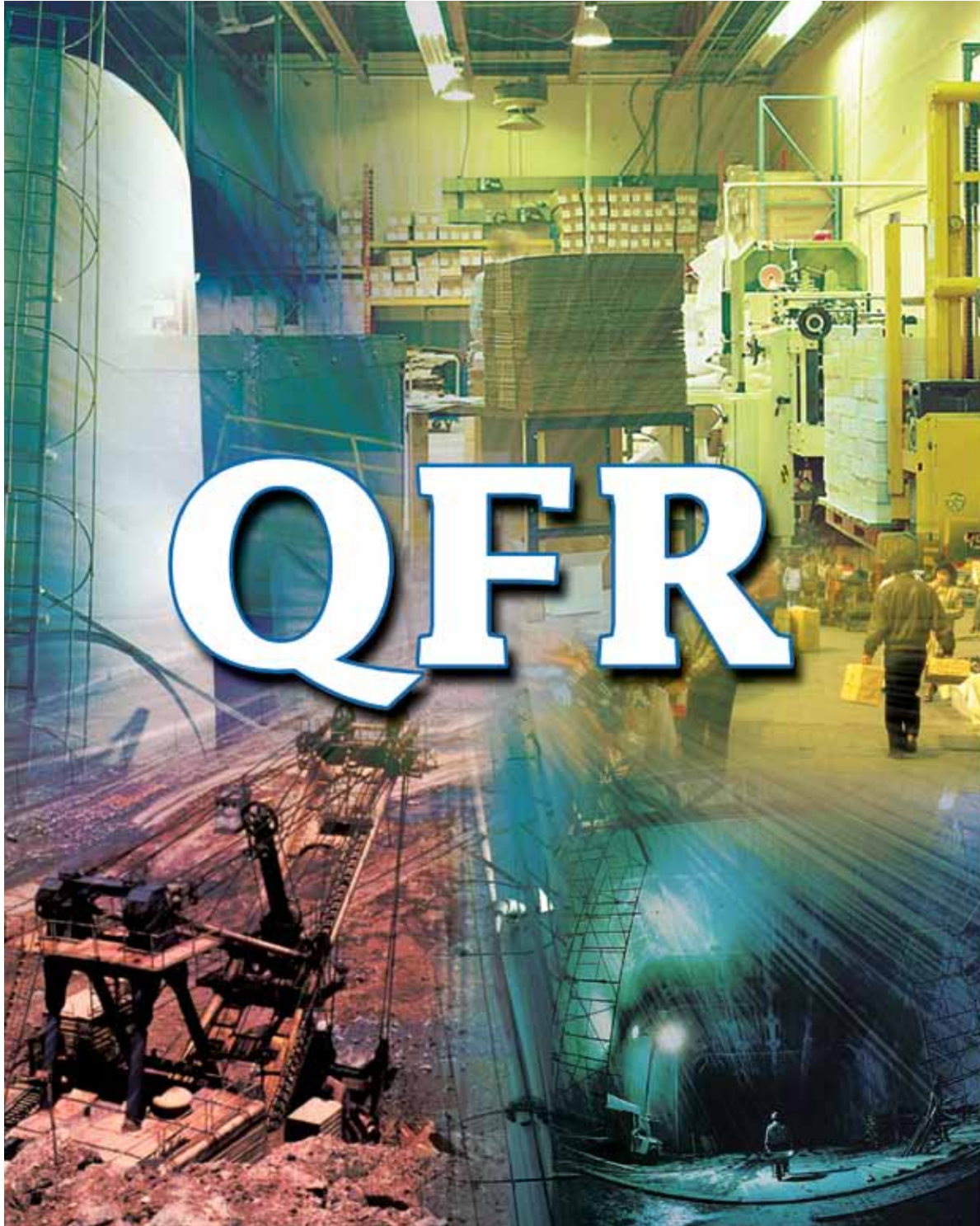


# Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries: 2011

Quarter 1

Issued June 2011

QFR/11-Q1



U S C E N S U S B U R E A U

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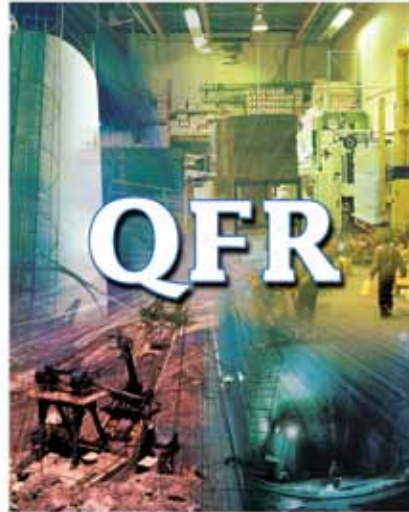
U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU

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**U.S. Department of Commerce**

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**Vacant,**  
Deputy Secretary

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Demetria Hanna, Chief, Financial Report Branch, plans and manages the financial data collection effort, and advises the staff on technical accounting matters. Kimberly Hansberry and Rose Antonio direct the data analysis activities performed by Michael Borsi, Matthew Cohen, Melissa Duckstein, Adam Fowler, Kerri Givens, Michael Murphy, Cynthia Schaefer, and Joe Weinstein. Kimberly Hansberry and Rose Antonio also direct the revision work. Demetria Hanna also directs the telephone follow-up activities performed by Connie Abner, Lolita Curtis-Hammond, Traci Gillespie-Brown, and Cheryl Nelson, and the correspondence control activities performed by Minnie Whiteside. Bob Peregoy coordinates the various phases of the publication process, including table preparation and internet posting.

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ECONOMICS  
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## SPECIAL NOTICE:

The QFR survey has expanded its coverage to include data for corporations in selected service industries. The expanded coverage includes all industry groups in the North American Industry Classification System (NAICS) Information sector (NAICS 51), and all industry groups in the Professional, Scientific, and Technical Services sector (NAICS 54), excluding Legal Services. Beginning with Fourth Quarter 2010, the service sector data were released as part of the QFR's quarterly publication of financial data, providing estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios.

<sup>1</sup> Data for these tables are also available on the Internet at [www.census.gov/econ/qfr/](http://www.census.gov/econ/qfr/)

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# Introduction

## SURVEY DESCRIPTION

The Quarterly Financial Report (QFR) Program publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon a sample survey, the QFR presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing corporations with assets of \$250,000 and over, and corporations in mining, wholesale trade, retail trade, information, and professional and technical services (except legal services) industries, with assets of \$50 million and over. The statistical data are classified by industry and by asset size.

The Federal Trade Commission (FTC) was responsible for the program from its inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971. Authority to conduct the survey was transferred to the U.S. Census Bureau in 1982.

The Commerce Department regularly employs QFR data as an important component in determining corporate profits for the Gross Domestic Product (GDP) and National Income estimates; the Federal Reserve Board uses QFR data to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the FTC utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

**Publication schedule.** QFR data are scheduled for release approximately 75 days after the end of the first, second, and third-calendar quarters, and approximately 95 days after the end of the fourth-calendar quarter. The following table contains the upcoming scheduled release dates:

QFR Quarter	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First 2011	June 13, 2011	June 20, 2011
Second 2011	September 12, 2011	September 19, 2011
Third 2011	December 12, 2011	December 19, 2011

The QFR publishes information on the most recently closed quarter for corporations in manufacturing, mining, wholesale trade, information, and professional and technical services (except legal services) industries, and the preceding quarter's data for retail trade corporations, except in the fourth quarter when the 95-day publication lag permits synchronized presentation.

The following table shows how a corporation's fiscal quarter relates to QFR quarters:

QFR Quarter	Month corporation's fiscal quarter ends	
	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First	January, February, or March	February, March, or April
Second	April, May, or June	May, June, or July
Third	July, August, or September	August, September, or October
Fourth	October, November, or December	November, December, or January

**Data revisions.** Revisions to QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities, restructuring of operations, economic changes, or additional information and/or corrections submitted by respondents subsequent to last quarter's publication. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data.

**Consolidation rules.** Reporting companies have been instructed to fully consolidate the domestic operations of every company, corporate (including 1120S corporations) and noncorporate, which are taxable under the U.S. Internal Revenue Code and are owned more than 50 percent by the reporting company and its majority-owned subsidiaries. This includes every majority-owned domestic company located within the United States that manufactures, mines, or conducts other business activities with the following exceptions: foreign entities (either corporate or noncorporate), foreign branch operations, and domestic companies primarily engaged in foreign operations (plants or work forces are located in foreign countries). Subsidiaries created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic companies primarily engaged in banking, finance, or insurance as defined in the North American Industry Classification System (NAICS) Sector 52. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic for this report.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Manufacturing corporations with assets less than \$50 million report their dividend income or equity income (loss) with other nonoperating income (expense). Corporations with assets of \$50 million and over report their dividend income or equity income (loss) separately.

**How corporations are classified and tabulated.** The industry combinations used in the QFR are defined in accordance with the descriptions provided in the *North American Industry Classification System, United States, 2007* manual. Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the NAICS sector accounting for more gross receipts than any other NAICS sector. To be in-scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) the NAICS Manufacturing sector; Mining sector; Wholesale Trade sector; Retail Trade sector; Information sector; or Professional and Technical Services sector, than by any other NAICS sector. After a corporation is assigned to a sector, it is further classified by the 3-digit NAICS subsector accounting for more gross receipts than any other 3-digit subsector within the sector. In certain cases, corporations are further classified into 4-digit industry groups. QFR data are published for these subsectors and industry groups, except when statistical criteria are not satisfied. In those cases, sectors or subsectors are combined, such as Leather Product Manufacturing and Apparel Manufacturing.



Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 20 percent of its gross receipts from wholesale trade, 25 percent each from mining and retail trade, and 30 percent from manufacturing, it would be classified in the manufacturing sector. Furthermore, if the 30 percent of manufacturing activity was conducted in two subsectors, 10 percent in one and 20 percent in the other, the activities of the corporation as a whole would be classified in the subsector accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. This classification is reviewed periodically and changed as needed for as long as the corporation remains in the sample. Manufacturing corporations are tabulated according to their total assets reported for that quarter. Mining; wholesale trade; retail trade; information; and professional and technical services corporations are tabulated according to their total assets at the time of sample selection.

## DATA ANALYSIS

**Financial operating ratios.** Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest method is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio-formatted income statement and selected balance sheet ratios are expressed as percents of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- **Annual rate of profit on stockholders' equity at end of period.** This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. This ratio measures the rate of return that accrues to stockholders on their investment.
- **Annual rate of profit on total assets.** This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- **Total current assets to total current liabilities.** This ratio is obtained by dividing total current assets by total current liabilities. This ratio measures the ability to discharge current maturing obligations from existing current assets.
- **Total cash and U.S. Government and other securities to total current liabilities.** This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. This ratio measures the ability to discharge current liabilities from liquid assets.
- **Total stockholders' equity to total debt.** This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than one year. This ratio indicates the extent of leverage financing used.

**Comparisons with other statistics.** QFR estimates will not necessarily agree with other financial and industrial statistics, whether based upon a sample or complete canvass. For example:

- The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- Each corporation that files one of the U.S. Corporation Income Tax Return Forms 1120, 1120A, or 1120S and is in scope of the QFR is classified in one of 46 QFR subsectors or industry groups and has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. To redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the noncertainty sample is replaced each quarter. The QFR estimates may, therefore, differ significantly from estimates based upon reports for identical groups of corporations.
- The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the Internal Revenue Service (IRS); for example, in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations that are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years that are not necessarily identical from corporation to corporation.

**Time series discontinuities.** Because of various changes to the QFR program over the years, discontinuities that affect its use as a time series for tracking economic change have been introduced. The most significant ones follow:

- **Accounting rules changes.** When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries that were taxable under the U.S. Internal Revenue Code and that were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations that did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data. To study these issues and develop solutions, an interagency task force composed of user agency representatives was created. This task force proposed new consolidation rules to maximize coverage and minimize the impact of foreign operations on QFR statistics. These new consolidation rules were put into effect in the fourth quarter of 1973 (see Consolidation rules paragraphs above). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously

excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries, significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the addition of the separate line on equity, this adjustment is not made.

Equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes (NIBT) through the nonoperating income line. A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
  - There was a net decrease in NIBT apparently due to two major effects: 1) Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment; and 2) If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
  - The net effect of the rule changes on net income after taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) on nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
  - Noncurrent assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Since foreign activity is not fully consolidated, investments in these subsidiaries are included in noncurrent assets.
- **Industry classification system changes.** The fourth quarter of 2001 reflects the conversion of the QFR to the North American Industry Classification System (NAICS) from the Standard Industrial Classification (SIC) system. With NAICS, there were major changes in how industries are defined requiring the movement of many corporations to different industry categories. The most notable changes were: moving publishing activities from manufacturing to the information sector; moving logging to the agriculture, forestry, fishing, and hunting sector; moving eating and drinking places from retail trade to the accommodation and food services sector; redistributing instruments and related products to several new or redefined manufacturing sectors; and creating the NAICS computer and electronic products manufacturing sector. Data for the fourth quarter of 2000 through the third quarter of 2001 were restated on the new NAICS basis.
  - **Sample design changes.** The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943 and was used to produce estimates for 1947 to 1951. A second sample was drawn from income tax returns for the taxable year 1949 and was used to produce data for 1951 to 1956. Since then, samples are drawn annually from income tax returns to produce

data. Each sample through fourth quarter 1982 was supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration (SSA). Subsequent to that quarter the QFR lost its authority to obtain the SSA data.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (those with assets less than \$250,000) and all newly incorporated manufacturers were estimated using multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations was redefined to exclude these strata. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale trade, and retail trade estimates was raised to \$50 million at the time of sample selection. These latter changes to the sample rules were effected to reduce reporting burden on small companies and to meet changing budget restraints.

Effective with the fourth quarter 2001 report, cooperatives were defined out-of-scope of the QFR program. These firms, which are primarily in the manufacturing and wholesale trade food sectors, file 990-C Farmers' Cooperative Association tax returns with the IRS. Also, even though many are incorporated, they have tax exempt status with the IRS.

Beginning with the fourth quarter 2009, corporations with \$50 million or more in total assets and classified in Sector 51- Information, and Sector 54- Professional and Technical Services (except Legal Services, Industry Group 5411), were defined as in-scope of the QFR program. The aggregated data for these sectors were first released in the fourth quarter 2010 data release, when five quarters of data were available.

- **Questionnaire changes.** In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted an abbreviated form for surveyed corporations with total assets of less than \$50 million. Corporations with higher asset values continued to submit the long form, which has been in use since 1974. To accomplish the sample size reduction, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995 (see Survey Methodology section below). The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes were reflected beginning in the fourth quarter of 1981.

Beginning with the first quarter of 1998, the long and short survey forms were updated to conform with changes in accounting principles and to provide more meaningful data to users. The new format provided for reporting of interest expense, bonds and debentures, and more detailed information on significant economic events, such as asset sales and disposal of business segments. NIBT and NIAT were redefined to include minority stockholders' interest. In some instances, old data items were not fully comparable with the new format; however, where possible, prior quarter data were restated in the new format.

Tables for converting long format data items to short format data items are located on pages xxiii and xxiv. Note that data tables presenting total estimates by NAICS sector, subsector, and industry group are published on the short-form basis; therefore, the more detailed long form data submitted by larger corporations (those with assets of \$50 million and over) are collapsed in these tables.

Corporations filing the short form, report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of all other nonoperating income (expense). Although this treatment will introduce elements of foreign earnings (losses) into income (or loss) before income taxes, the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table, this data item is collapsed for total estimation into all other nonoperating income (expense).

However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved through subtraction.

- **Imputation methodology changes:** Beginning with the fourth quarter 2010 publication, a new imputation methodology was implemented to account for nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. Estimates for the prior four quarters (fourth quarter 2009 through third quarter 2010) were restated using this new methodology in order to provide comparability. For more information, see the Survey Methodology section below.

## SURVEY METHODOLOGY

**Sampling frame and sample selection.** The QFR target population consists of all corporations engaged primarily in manufacturing with total assets of \$250,000 and over, and all corporations engaged primarily in mining; wholesale trade; retail trade; information; or professional and technical services (except legal services) industries with total assets of \$50 million and over. The QFR sampling frame is developed from a file received annually from the IRS. This file contains select information for corporations required to file Form 1120, 1120A, or 1120S. Once this file is received, the QFR examines the information and assigns an initial NAICS industry code to each corporation. Then this file is stratified based on the NAICS code, size of total assets and size of receipts.

Nearly all corporations whose operations are within scope of the QFR and have total assets of \$250 million and over are included in the sample with certainty and are canvassed every quarter. In addition, receipts cut-off values are determined on an industry basis. If a corporation has receipts at or above the receipts cut-off value for their industry, that corporation is included in the sample with certainty and is canvassed every quarter. When a new sample is selected, all new certainty cases are canvassed starting in the fourth quarter. Note that all certainty cases from the prior years' samples will remain active in the QFR survey if they still meet the in-scope criteria.

Simple random samples are selected from the eligible noncertainty units in the remaining industry-by-size strata. The sample in each cell is divided systematically into four panels that are introduced over the next year. Each noncertainty panel is in the survey for eight successive quarters. Each quarter, one noncertainty panel is rotated out and a new panel is rotated into the sample. This means that the noncertainty sample for adjacent quarters is seven-eighths identical, and is one half identical for quarters ending one year apart. This panel rotation scheme also means that panels from up to three different sample frames could be active in the QFR survey. Panels from the most recent sample are introduced into the QFR survey starting in the fourth quarter, with the remaining three panels being introduced, one at a time, into the sample in each succeeding quarter (i.e., quarters one, two, and three). Then this process starts over again with the new sample selected in the following year.

See Table N (page xxxviii) for the number of active corporations in the sample by NAICS sector and asset size for the current quarter.

As a result of the Paperwork Reduction Act of 1995, QFR sample units are subject to time-in / time-out constraints. If a sampled company has less than \$50 million in total assets and has been in the survey for eight quarters, that company is not eligible for selection again for the next ten years. If a company has total assets between \$50 million and \$250 million and has been in the survey for eight quarters, it is not eligible for selection again for the next two years. Because of the time-in / time-out constraints, it is necessary to evaluate the frame to assure there are enough eligible units for the four panels of the current sample to be selected, and that there will remain enough units on the frame that will be eligible for selection in subsequent years. If there are too few units, the optimal sample size for the current year is reduced to allow enough units for future years' selections. This adjustment to the optimal sample size results in increased variance for these strata.

**Sample maintenance.** The file received from the IRS to create the QFR frame does not contain all corporate tax returns. This is due to several factors, including but not limited to, corporations filing late tax returns, mergers and acquisitions, spinoffs, corporate restructuring, etc. In an attempt to keep the coverage of certainty corporations as complete as possible, the QFR staff reviews current corporate news releases and public records to identify any potential additions and changes to the QFR target population. Corporations thus identified and thought to meet the QFR in-scope criteria are contacted to verify their in-scope status. Once verified, they will be included in the survey with certainty for the remainder of the year.

**Nonresponse.** Beginning with the fourth quarter 2010, the QFR implemented a new methodology to account for companies that are active in the sample but who do not respond to the questionnaire. Prior to fourth quarter of 2010, nonrespondent noncertainty sample companies were accounted for by adjusting the weight of the respondent companies. At the same time, certainty companies were imputed. The new methodology imputes data for all nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. The new imputation methodology will, on average, produce more accurate data estimates and better reflect current financial standing.

**Estimation.** The QFR uses a variable weight estimator. This estimator takes into account the panel rotation scheme described above as well as the sample maintenance techniques employed to keep the industry classification and company structure for active sample cases as up-to-date as possible. Data for those cases that are active in the sample but do not respond to the questionnaire are imputed (see Nonresponse paragraph above).

The estimates are calculated as follows:

$$\begin{aligned}\hat{X}_{kit} &= \left[ \frac{(4 - b_{kit}) \hat{N}_{kit}^{(-2)} + \frac{4}{q_{kit}} \hat{N}_{kit}^{(-1)} + \frac{b_{kit}}{q_{kit}} \hat{N}_{kit}^{(0)}}{n_{kit}^{(-2)} + n_{kit}^{(-1)} + n_{kit}^{(0)}} \right] * \left[ \sum_{h \in ki} \sum_{j \in hki} I_{jhki} x_{jhki} \right] \\ &= \left[ \frac{\hat{N}_{kit}}{n_{kit}} \right] * [x_{kit}] \\ &= [\hat{W}_{kit}] * x_{kit}\end{aligned}$$

where:

$\hat{N}_{kit}^{(0)}$ ,  $\hat{N}_{kit}^{(-1)}$ , and  $\hat{N}_{kit}^{(-2)}$ , are the estimated population sizes in enumerated industry  $k$  and asset class  $i$  at time  $t$  for the sample from the current year frame (0), sample from prior year's frame (-1), and sample from prior prior year's frame (-2);

$n_{kit}^{(0)}$ ,  $n_{kit}^{(-1)}$ , and  $n_{kit}^{(-2)}$  are the number of sampled cases in currently-active panels in enumerated industry  $k$  and asset class  $i$  at time  $t$  from the (up to) three eligible sample frame years;

$q_{kit}$  is the total number of active panels in enumerated industry  $k$  and asset class  $i$  at time  $t$  (usually 8);

$b_{kit}$  is the number of active panels in the sample from the current year frame in enumerated industry  $k$  and asset class  $i$  at time  $t$  (usually 1 in fourth quarter, 2 in first quarter, 3 in second quarter, and 4 in third quarter);

$I_{jhki}$  is an indicator variable (either 1 or 0) indicating that company  $j$  was sampled in sampling industry  $h$  and enumerated in industry  $k$  and asset class  $i$  at time  $t$ ;

$x_{jhki}$  is the reported or imputed data value for company  $j$  which was sampled in sampling industry  $h$  and enumerated in industry  $k$  and asset class  $i$  at time  $t$ ;

$\hat{N}_{kit}$  is the estimated population size in enumerated industry  $k$  and asset class  $i$  at time  $t$ ;

$n_{kit}$  is the number of sampled cases in currently-active panels in enumerated industry  $k$  and asset class  $i$  at time  $t$ ;

$x_{kit}$  is the sum of reported and imputed data for cases in enumerated industry  $k$  and asset class  $i$  at time  $t$ ; and

$\hat{W}_{kit}$  is the variable weight for enumerated industry  $k$  and asset class  $i$  at time  $t$ .

Note: Imputation for nonrespondent cases is performed for current quarter processing only. If an originally imputed case reports data for the current quarter after the initial publication, that case's reported data will be included in revisions to that quarter's data in the next scheduled publication; however, the original imputed data for the remaining nonresponding cases for that quarter will not be reimputed.

**Sampling error.** The sample used in this survey is one of many possible samples that could have been selected using the sampling methodology described earlier. Each of these possible samples would likely yield different results. These samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error (SE), which can be estimated from any one sample. The standard error is defined as the square root of the variance. The relative standard error (RSE) of an estimate is the standard error of the estimate divided by the estimate, and is usually expressed as a percent. It provides a measure of the variation of the data relative to the estimate being made. Note that measures of sampling variability, such as the standard error and relative standard error, are estimated from the sample and are also subject to sampling variability. Table O (page xxxix) gives the estimates of the relative standard error in percent for the estimates of net sales, depreciation, inventories, and total assets. The estimates of standard error for income before income taxes are also given in Table O.

Beginning with the third quarter 2006 publication, the methodology for calculating the sample variance changed. Prior methodology used a design-based approach, whereas the new methodology uses a model-based approach. This new approach provides a better estimate of sample variance in strata with few sample cases, and also reflects some of the variability due to our methods used to account for nonresponding companies. The relative standard errors presented in Table O can be used to derive the standard error of the estimate. The standard error can be used to derive interval estimates with prescribed levels of confidence that the interval includes the average results of all samples:

- Intervals defined by one standard error above and below the sample estimate will contain the true value approximately 68 percent of the time.
- Intervals defined by 1.6 standard errors above and below the sample estimate will contain the true value approximately 90 percent of the time.
- Intervals defined by two standard errors above and below the sample estimate will contain the true value approximately 95 percent of the time.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in Table 1.0 is \$525,000 million for a particular quarter and that the relative standard error for this estimate, as given in Table O, is 0.2 percent. Then the SE is calculated as:

$$\begin{aligned}
 SE(\hat{X}_{kit}) &= \left[ \frac{RSE(\hat{X}_{kit})}{100} \right] * \hat{X}_{kit} \\
 &= \left[ \frac{.2}{100} \right] * \$525,000 \text{ million} \\
 &= \$1,050 \text{ million}
 \end{aligned}$$

Therefore, a 90-percent confidence interval is:

$$\begin{aligned}
 & \$525,000 \text{ million} \pm 1.6 (\$1,050 \text{ million}) \\
 & = \$525,000 \pm \$1,680 \text{ million,} \\
 & \text{or } \$523,320 \text{ million to } \$526,680 \text{ million.}
 \end{aligned}$$

If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 90 percent of the intervals would contain the figure obtained from a complete enumeration.

**Nonsampling error.** The relative standard error estimates sampling variation, but does not measure all nonsampling error in the data. Nonsampling error consists of both a variance component and a bias component. Bias is the difference, averaged over all possible samples of the same size and design, between the estimate and the true value being estimated. Nonsampling errors can be attributed to many possible sources:

- Coverage error, such as failure to accurately represent all population units in the sample, or the inability to obtain information about all sample cases;
- Response errors, possibly due to definitional difficulties or misreporting;
- Mistakes in recording or coding the data obtained;
- Other errors of coverage, collection, nonresponse, response, processing, or imputing for missing or inconsistent data.

These nonsampling errors also occur in complete censuses. Although no direct measures of these errors have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data to minimize their influence.

**Adjustment for seasonal variation.** The X-12 ARIMA program is used to calculate the factors for adjusting sales and net income after taxes for All Manufacturing, All Durable Manufacturing, and All Nondurable Manufacturing for seasonal variations. Seasonal adjustment of estimates is an approximation based on current and past experiences. Therefore, the adjustment could become less precise because of changes in economic conditions and other elements that introduce significant changes in seasonal patterns.



# CONVERSION TABLE FOR INCOME STATEMENT LONG TO SHORT FORMAT

## LONG FORMAT

Net sales, receipts, and operating revenues .....	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment .....	[2]	
All other operating costs and expenses .....	[3]	
<b>Income (loss) from operations</b> .....		
Interest expense .....	[4]	
Dividend income .....	[5]	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	[5]	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns,, etc. ....	[5]	
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	[5]	
<b>Income (loss) before income taxes</b> .....		
Provision for current and deferred domestic income taxes:		
a. Federal .....	[6]	
b. Other .....	[6]	
<b>Income (loss) after income taxes</b> .....		
Extraordinary gains (losses), net of taxes .....	[9]	
Cumulative effect of accounting changes, net of taxes .....	[9]	
<b>Net income (loss) for quarter</b> .....		
Cash dividends charged to retained earnings this quarter .....	[7]	
<b>Net income retained in business</b> .....		
Retained earnings at beginning of quarter .....	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	[9]	
<b>Retained earnings at end of quarter</b> .....		

### INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues .....		
Depreciation, depletion, and amortization of property, plant, and equipment .....		
All other operating costs and expenses .....		
<b>Income (loss) from operations</b> .....		
Interest expense .....		
Dividend income .....		
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....		
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....		
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....		
<b>Income (loss) before income taxes</b> .....		
Provision for current and deferred domestic income taxes .....		
<b>Income (loss) after income taxes</b> .....		

### OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes .....		
After income taxes .....		
Annual rate of profit on total assets:		
Before income taxes .....		
After income taxes .....		

## SHORT FORMAT

[1] Net sales, receipts, and operating revenues .....		
[2] Depreciation, depletion, and amortization of property, plant, and equipment .....		
[3] All other operating costs and expenses .....		
<b>Income (loss) from operations</b> .....		
[4] Interest expense .....		
[5] All other nonoperating income (expense) .....		
<b>Income (loss) before income taxes</b> .....		
[6] Provision for current and deferred domestic income taxes .....		
<b>Income (loss) after income taxes</b> .....		
[7] Cash dividends charged to retained earnings this quarter .....		
<b>Net income retained in business</b> .....		
[8] Retained earnings at beginning of quarter .....		
[9] Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....		
<b>Retained earnings at end of quarter</b> .....		

### INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues .....		
Depreciation, depletion, and amortization of property, plant, and equipment .....		
All other operating costs and expenses .....		
<b>Income (loss) from operations</b> .....		
Interest expense .....		
All other nonoperating income (expense) .....		
<b>Income (loss) before income taxes</b> .....		
Provision for current and deferred domestic income taxes .....		
<b>Income (loss) after income taxes</b> .....		

### OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes .....		
After income taxes .....		
Annual rate of profit on total assets:		
Before income taxes .....		
After income taxes .....		

### BALANCE SHEET RATIOS (based on succeeding table)

Total current assets to total current liabilities .....		
Total cash, U.S. Government and other securities, to total current liabilities .....		
Total stockholders' equity to total debt .....		

# CONVERSION TABLE FOR BALANCE SHEET LONG TO SHORT FORMAT

## LONG FORMAT

### ASSETS

Cash and demand deposits in the U.S. .... [1]  
 Time deposits in the U.S., including negotiable certificates of deposit ..... [2]  
 Cash and deposits outside the U.S. .... [3]

**Total cash on hand and in banks** .....

U.S. Treasury and Federal agency securities:  
 a. Subject to agreements to sell ..... [3]  
 b. Other, due in 1 year or less ..... [3]  
 Commercial and finance company paper of U.S. issuers ..... [3]  
 State and local government securities, due in 1 year or less ..... [3]  
 Foreign securities, due in 1 year or less ..... [3]  
 Other short-term financial investments ..... [3]

**Total cash, U.S. Government and other securities** .....

Trade receivables from the U.S. Government ..... [4]  
 Other trade accounts and trade notes receivable  
 (less allowance for doubtful accounts) ..... [4]

**Total receivables** .....

Inventories ..... [5]  
 All other current assets ..... [6]

**Total current assets** .....

Property, plant, and equipment ..... [7]  
 Land and mineral rights ..... [8]  
 Less: Accumulated depreciation, depletion, and amortization ..... [9]

**Net property, plant, and equipment** .....

U.S. Treasury and Federal agency securities, due in more than 1 year ..... [10]  
 All other noncurrent assets, including investment in nonconsolidated  
 entities, long-term investments, intangibles, etc. .... [10]

**Total Assets** .....

### LIABILITIES AND STOCKHOLDERS' EQUITY

Short-term debt, original maturity of 1 year or less:  
 a. Loans from banks ..... [11]  
 b. Commercial paper ..... [12]  
 c. Other short-term loans ..... [12]  
 Advances and prepayments by the U.S. Government ..... [17]  
 Trade accounts and trade notes payable ..... [13]  
 Income taxes accrued, prior and current years, net of payments:  
 a. Federal ..... [14]  
 b. Other ..... [14]

Current portion of long-term debt, due in 1 year or less:  
 a. Loans from banks ..... [15]  
 b. Bonds and debentures ..... [16]  
 c. Other long-term loans ..... [16]  
 All other current liabilities, including excise and  
 sales taxes, and accrued expenses ..... [17]

**Total current liabilities** .....

Long-term debt, due in more than 1 year:  
 a. Loans from banks ..... [18]  
 b. Bonds and debentures ..... [19]  
 c. Other long-term loans ..... [19]

All other noncurrent liabilities, including deferred income taxes,  
 capitalized leases, and minority stockholders' interest  
 in consolidated domestic corporations ..... [20]

**Total liabilities** .....

Capital stock and other capital ..... [21]  
 Retained earnings ..... [22]  
 Cumulative foreign currency translation adjustment ..... [21]  
 Other stockholders' equity items, including unearned  
 compensation and ESOP debt guarantees ..... [21]  
 Less: Treasury stock at cost ..... [21]

**Stockholders' equity** .....

**Total Liabilities and Stockholders' Equity** .....

### NET WORKING CAPITAL:

Excess of total current assets over total current liabilities .....

## SHORT FORMAT

### ASSETS

[1] Cash and demand deposits in the U.S. ....  
 [2] Time deposits in the U.S., including negotiable certificates of deposit .....

**Total cash on hand and in U.S. banks** .....

[3] Other short-term financial investments, including marketable and  
 government securities, commercial paper, etc. ....

**Total cash, U.S. Government and other securities** .....

[4] Trade accounts and trade notes receivable  
 (less allowance for doubtful accounts) .....  
 [5] Inventories .....  
 [6] All other current assets .....

**Total current assets** .....

[7] Property, plant, and equipment .....  
 [8] Land and mineral rights .....  
 [9] Less: Accumulated depreciation, depletion, and amortization .....

**Net property, plant, and equipment** .....

[10] All other noncurrent assets, including investment in nonconsolidated  
 entities, long-term investments, intangibles, etc. ....

**Total Assets** .....

### LIABILITIES AND STOCKHOLDERS' EQUITY

Short-term debt, original maturity of 1 year or less:  
 a. Loans from banks ..... [11]  
 b. Other short-term loans, including commercial paper ..... [12]  
 Trade accounts and trade notes payable ..... [13]  
 Income taxes accrued, prior and current years, net of payments ..... [14]  
 Current portion of long-term debt, due in 1 year or less:  
 a. Loans from banks ..... [15]  
 b. Other long-term loans ..... [16]  
 All other current liabilities, including excise and  
 sales taxes, and accrued expenses ..... [17]

**Total current liabilities** .....

Long-term debt, due in more than 1 year:  
 a. Loans from banks ..... [18]  
 b. Other long-term loans ..... [19]  
 All other noncurrent liabilities, including deferred income taxes,  
 capitalized leases, and minority stockholders' interest  
 in consolidated domestic corporations ..... [20]

**Total liabilities** .....

[21] Capital stock and other capital (less treasury stock) .....  
 [22] Retained earnings .....

**Stockholders' equity** .....

**Total Liabilities and Stockholders' Equity** .....

### NET WORKING CAPITAL

Excess of total current assets over total current liabilities .....

### SELECTED BALANCE SHEET RATIOS

Total cash, U.S. Government and other securities .....  
 Trade accounts and trade notes receivable .....  
 Inventories .....  
 Total current assets .....  
 Net property, plant, and equipment .....  
 Short-term debt, including current portion of long-term debt .....  
 Total current liabilities .....  
 Long-term debt .....  
 Total liabilities .....  
 Stockholders' equity .....

## SUMMARY DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

**Table A -- Rates of Change in Sales**

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Sales				
	1Q 2010	4Q 2010	1Q 2011	Rate of change	
				1Q 2010 to 1Q 2011	4Q 2010 to 1Q 2011
	(million dollars)			(percent)	
All manufacturing <sup>1</sup> .....	1,349,210	1,489,176	1,540,756	+14	+3
All nondurable manufacturing .....	723,995	786,257	839,444	+16	+7
Food .....	136,103	153,659	152,372	+12	-1
Beverage and tobacco products .....	39,353	41,320	39,827	+1	-4
Textile mills and textile product mills .....	8,196	9,036	8,528	<sup>4</sup>	<sup>4</sup>
Apparel and leather products .....	20,625	21,773	21,880	<sup>4</sup>	<sup>4</sup>
Paper .....	29,975	32,216	31,800	+6	<sup>4</sup>
Printing and related support activities .....	14,452	15,539	15,435	+7	<sup>4</sup>
Petroleum and coal products .....	250,729	280,710	324,081	+29	+15
Chemicals .....	187,615	190,471	202,232	+8	+6
Basic chemicals, resins, and synthetics <sup>2</sup> .....	57,602	59,839	69,148	+20	+16
Pharmaceuticals and medicines <sup>2</sup> .....	81,795	83,359	81,238	<sup>4</sup>	-3
All other chemicals <sup>2</sup> .....	48,219	47,273	51,845	+8	+10
Plastics and rubber products .....	36,947	41,532	43,289	+17	+4
All durable manufacturing .....	625,215	702,919	701,313	+12	<sup>4</sup>
Wood products .....	14,048	15,483	14,665	+4	-5
Nonmetallic mineral products .....	17,070	22,050	18,785	+10	-15
Primary metals .....	49,970	54,848	60,692	+21	+11
Iron, steel, and ferroalloys <sup>2</sup> .....	25,656	28,155	31,299	+22	+11
Nonferrous metals <sup>2</sup> .....	19,986	21,923	24,307	+22	+11
Foundries <sup>2</sup> .....	4,328	4,769	5,086	+18	+7
Fabricated metal products .....	56,632	63,168	66,172	+17	+5
Machinery .....	73,514	91,590	92,466	+26	<sup>4</sup>
Computer and electronic products .....	138,985	160,078	152,269	+10	-5
Computer and peripheral equipment <sup>2</sup> .....	42,251	49,306	48,747	+15	-1
Communications equipment <sup>2</sup> .....	30,929	35,653	33,288	+8	-7
All other electronic products <sup>2</sup> .....	65,804	75,119	70,234	+7	-7
Electrical equipment, appliances, and components .....	44,316	44,108	41,614	-6	-6
Transportation equipment .....	181,964	201,189	204,725	+13	+2
Motor vehicles and parts <sup>2</sup> .....	113,622	124,963	132,053	+16	+6
Aerospace products and parts <sup>2</sup> .....	56,390	64,110	58,714	+4	-8
Furniture and related products .....	13,115	13,385	14,202	+8	+6
Miscellaneous manufacturing .....	35,601	37,020	35,723	<sup>4</sup>	<sup>4</sup>
All mining <sup>1</sup> .....	52,685	55,816	59,699	+13	+7
All wholesale trade <sup>1</sup> .....	429,586	497,431	501,727	+17	<sup>4</sup>
All retail trade <sup>1,3</sup> .....	519,947	581,620	NA	NA	NA
All information <sup>1</sup> .....	209,650	227,884	219,599	+5	-4
All professional and technical services (except legal services) <sup>1</sup> .....	87,983	98,938	96,099	+9	-3

<sup>1</sup> Mining, wholesale, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.

<sup>2</sup> Included in subsector above.

<sup>3</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.

<sup>4</sup> Sampling variability precludes characterizing change.

**Table B -- Rates of Change in Profits Before Taxes**

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes <sup>1</sup>				
	1Q 2010	4Q 2010	1Q 2011	Rate of change	
				1Q 2010 to 1Q 2011	4Q 2010 to 1Q 2011
	(million dollars)			(percent)	
All manufacturing <sup>2</sup> .....	138,689	148,309	177,308	+28	+20
All nondurable manufacturing .....	79,406	76,247	94,074	+18	+23
Food .....	10,542	11,772	10,756	+2	-9
Beverage and tobacco products .....	8,095	12,977	9,450	+17	-27
Textile mills and textile product mills .....	305	117	284	<sup>5</sup>	+142
Apparel and leather products .....	2,322	1,694	2,218	<sup>5</sup>	+31
Paper .....	971	1,790	2,246	+131	+25
Printing and related support activities .....	143	605	624	+335	<sup>5</sup>
Petroleum and coal products .....	19,777	21,450	30,994	+57	+44
Chemicals .....	35,700	24,877	34,983	-2	+41
Basic chemicals, resins, and synthetics <sup>3</sup> .....	3,838	2,239	5,085	+32	+127
Pharmaceuticals and medicines <sup>3</sup> .....	23,408	12,817	20,083	-14	+57
All other chemicals <sup>3</sup> .....	8,455	9,821	9,816	+16	<sup>5</sup>
Plastics and rubber products .....	1,551	965	2,519	+62	+161
All durable manufacturing .....	59,283	72,062	83,234	+40	+16
Wood products .....	14	(590)	105	+652	<sup>6</sup>
Nonmetallic mineral products .....	(91)	(365)	(1,088)	-1093	-198
Primary metals .....	2,581	2,559	4,498	+74	+76
Iron, steel, and ferroalloys <sup>3</sup> .....	(240)	(863)	970	<sup>6</sup>	<sup>6</sup>
Nonferrous metals <sup>3</sup> .....	2,347	2,964	2,962	+26	<sup>5</sup>
Foundries <sup>3</sup> .....	474	459	566	+19	+23
Fabricated metal products .....	4,273	3,527	6,037	+41	+71
Machinery .....	6,128	8,975	8,811	+44	<sup>5</sup>
Computer and electronic products .....	24,711	36,643	31,111	+26	-15
Computer and peripheral equipment <sup>3</sup> .....	7,981	13,758	12,933	+62	-6
Communications equipment <sup>3</sup> .....	4,897	7,414	4,577	-7	-38
All other electronic products <sup>3</sup> .....	11,833	15,472	13,602	+15	-12
Electrical equipment, appliances, and components .....	4,344	5,051	9,524	+119	+89
Transportation equipment .....	13,026	10,992	17,647	+35	+61
Motor vehicles and parts <sup>3</sup> .....	6,918	4,990	10,701	+55	+114
Aerospace products and parts <sup>3</sup> .....	5,090	5,084	5,596	+10	+10
Furniture and related products .....	315	(662)	507	+61	<sup>6</sup>
Miscellaneous manufacturing .....	3,983	5,931	6,080	+53	<sup>5</sup>
All mining <sup>2</sup> .....	17,522	7,862	10,543	-40	+34
All wholesale trade <sup>2</sup> .....	7,273	9,940	12,146	+67	+22
All retail trade <sup>2,4</sup> .....	23,845	31,522	NA	NA	NA
All information <sup>2</sup> .....	28,424	29,621	32,918	+16	+11
All professional and technical services (except legal services) <sup>2</sup> .....	5,246	8,258	6,519	+24	-21

<sup>1</sup> Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.<sup>2</sup> Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.<sup>3</sup> Included in subsector above.<sup>4</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.<sup>5</sup> Sampling variability precludes characterizing change.<sup>6</sup> Change from gain to loss or vice versa.

**Table C -- Rates of Change in Profits After Taxes**

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income after income taxes <sup>1</sup>				
	1Q 2010	4Q 2010	1Q 2011	Rate of change	
				1Q 2010 to 1Q 2011	4Q 2010 to 1Q 2011
	(million dollars)			(percent)	
All manufacturing <sup>2</sup> .....	108,282	125,282	142,171	+31	+13
All nondurable manufacturing .....	62,597	64,294	75,934	+21	+18
Food .....	7,967	9,036	8,116	+2	-10
Beverage and tobacco products .....	6,310	10,600	7,147	+13	-33
Textile mills and textile product mills .....	273	104	210	<sup>5</sup>	+102
Apparel and leather products .....	1,902	1,355	1,804	<sup>5</sup>	+33
Paper .....	726	1,680	1,716	+136	+2
Printing and related support activities .....	61	544	549	+806	<sup>5</sup>
Petroleum and coal products .....	17,125	17,695	27,244	+59	+54
Chemicals .....	27,134	22,399	27,103	<sup>5</sup>	+21
Basic chemicals, resins, and synthetics <sup>3</sup> .....	3,165	2,541	4,166	+32	+64
Pharmaceuticals and medicines <sup>3</sup> .....	18,181	11,454	15,786	-13	+38
All other chemicals <sup>3</sup> .....	5,788	8,404	7,151	+24	-15
Plastics and rubber products .....	1,098	881	2,045	+86	+132
All durable manufacturing .....	45,685	60,988	66,237	+45	+9
Wood products .....	(45)	(425)	46	<sup>6</sup>	<sup>6</sup>
Nonmetallic mineral products .....	(80)	(152)	(715)	-789	-371
Primary metals .....	2,032	1,837	3,894	+92	+112
Iron, steel, and ferroalloys <sup>3</sup> .....	(323)	(875)	613	<sup>6</sup>	<sup>6</sup>
Nonferrous metals <sup>3</sup> .....	2,016	2,384	2,851	+41	+20
Foundries <sup>3</sup> .....	339	328	430	+27	+31
Fabricated metal products .....	3,672	2,581	5,294	+44	+105
Machinery .....	4,518	7,249	6,774	+50	-7
Computer and electronic products .....	18,890	30,127	24,763	+31	-18
Computer and peripheral equipment <sup>3</sup> .....	6,349	10,556	10,189	+60	-3
Communications equipment <sup>3</sup> .....	3,793	6,594	4,020	+6	-39
All other electronic products <sup>3</sup> .....	8,748	12,978	10,554	+21	-19
Electrical equipment, appliances, and components .....	3,489	5,880	5,848	+68	<sup>5</sup>
Transportation equipment .....	10,170	9,659	15,255	+50	+58
Motor vehicles and parts <sup>3</sup> .....	6,026	4,535	10,183	+69	+125
Aerospace products and parts <sup>3</sup> .....	3,481	4,491	4,072	+17	-9
Furniture and related products .....	282	(877)	403	+43	<sup>6</sup>
Miscellaneous manufacturing .....	2,758	5,110	4,676	+70	-8
All mining <sup>2</sup> .....	13,105	7,102	8,921	-32	+26
All wholesale trade <sup>2</sup> .....	5,164	7,020	8,825	+71	+26
All retail trade <sup>2,4</sup> .....	15,705	22,336	NA	NA	NA
All information <sup>2</sup> .....	17,501	21,454	23,667	+35	+10
All professional and technical services (except legal services) <sup>2</sup> .....	3,713	6,739	4,690	+26	-30

<sup>1</sup> Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.<sup>2</sup> Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.<sup>3</sup> Included in subsector above.<sup>4</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.<sup>5</sup> Sampling variability precludes characterizing change.<sup>6</sup> Change from gain to loss or vice versa.

**Table D -- Profits per Dollar of Sales**

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes <sup>1</sup>					Income after income taxes <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(cents)					(cents)				
All manufacturing <sup>2</sup> .....	10.3	9.7	10.6	10.0	11.5	8.0	8.0	8.6	8.4	9.2
All nondurable manufacturing .....	11.0	7.8	10.4	9.7	11.2	8.7	6.6	8.6	8.2	9.1
Food .....	7.8	6.5	7.1	7.7	7.1	5.9	5.2	5.4	5.9	5.3
Beverage and tobacco products .....	20.6	25.8	26.9	31.4	23.7	16.0	19.3	20.3	25.7	18.0
Textile mills and textile product mills .....	3.7	4.6	6.5	1.3	3.3	3.3	4.1	5.6	1.2	2.5
Apparel and leather products .....	11.3	10.3	11.2	7.8	10.1	9.2	8.7	8.8	6.2	8.2
Paper .....	3.2	8.5	8.2	5.6	7.1	2.4	7.9	7.1	5.2	5.4
Printing and related support activities .....	1.0	4.5	3.9	3.9	4.0	0.4	3.3	2.8	3.5	3.6
Petroleum and coal products .....	7.9	(1.2)	6.6	7.6	9.6	6.8	0.7	6.4	6.3	8.4
Chemicals .....	19.0	17.4	16.5	13.1	17.3	14.5	13.2	13.1	11.8	13.4
Basic chemicals, resins, and synthetics <sup>3</sup> .....	6.7	7.3	5.9	3.7	7.4	5.5	6.1	5.7	4.3	6.0
Pharmaceuticals and medicines <sup>3</sup> .....	28.6	26.2	22.5	15.4	24.7	22.2	19.5	17.5	13.7	19.4
All other chemicals <sup>3</sup> .....	17.5	16.1	19.2	20.8	18.9	12.0	12.1	14.6	17.8	13.8
Plastics and rubber products .....	4.2	6.5	5.0	2.3	5.8	3.0	5.5	4.3	2.1	4.7
All durable manufacturing .....	9.5	11.9	10.8	10.3	11.9	7.3	9.6	8.7	8.7	9.4
Wood products .....	0.1	3.5	1.0	(3.8)	0.7	(0.3)	3.0	6.9	(2.8)	0.3
Nonmetallic mineral products .....	(0.5)	8.5	6.0	(1.7)	(5.8)	(0.5)	7.8	6.4	(0.7)	(3.8)
Primary metals .....	5.2	11.7	5.7	4.7	7.4	4.1	10.3	4.5	3.4	6.4
Iron, steel, and ferroalloys <sup>3</sup> .....	(0.9)	1.8	0.0	(3.1)	3.1	(1.3)	0.8	(0.2)	(3.1)	2.0
Nonferrous metals <sup>3</sup> .....	11.7	25.1	12.2	13.5	12.2	10.1	23.6	10.1	10.9	11.7
Foundries <sup>3</sup> .....	11.0	10.5	11.2	9.6	11.1	7.8	7.8	8.1	6.9	8.5
Fabricated metal products .....	7.6	8.9	9.4	5.6	9.1	6.5	7.4	7.4	4.1	8.0
Machinery .....	8.3	10.8	8.6	9.8	9.5	6.2	8.5	6.7	7.9	7.3
Computer and electronic products .....	17.8	18.4	19.6	22.9	20.4	13.6	14.1	15.3	18.8	16.3
Computer and peripheral equipment <sup>3</sup> .....	18.9	19.9	20.2	27.9	26.5	15.0	15.3	16.0	21.4	20.9
Communications equipment <sup>3</sup> .....	15.8	16.4	16.5	20.8	13.8	12.3	13.4	12.4	18.5	12.1
All other electronic products <sup>3</sup> .....	18.0	18.5	20.7	20.6	19.4	13.3	13.7	16.2	17.3	15.0
Electrical equipment, appliances, and components .....	9.8	15.6	11.0	11.5	22.9	7.9	12.0	9.3	13.3	14.1
Transportation equipment .....	7.2	8.4	7.0	5.5	8.6	5.6	7.2	5.6	4.8	7.5
Motor vehicles and parts <sup>3</sup> .....	6.1	7.7	5.9	4.0	8.1	5.3	7.0	5.0	3.6	7.7
Aerospace products and parts <sup>3</sup> .....	9.0	9.5	8.8	7.9	9.5	6.2	7.6	6.4	7.0	6.9
Furniture and related products .....	2.4	4.6	3.2	(4.9)	3.6	2.2	4.1	2.5	(6.6)	2.8
Miscellaneous manufacturing .....	11.2	16.4	19.0	16.0	17.0	7.8	13.1	15.0	13.8	13.1
All mining <sup>2</sup> .....	33.3	23.6	27.9	14.1	17.7	24.9	19.2	23.4	12.7	14.9
All wholesale trade <sup>2</sup> .....	1.7	2.4	2.3	2.0	2.4	1.2	1.7	1.7	1.4	1.8
All retail trade <sup>2,4</sup> .....	4.6	4.7	3.8	5.4	NA	3.0	3.1	2.6	3.8	NA
All information <sup>2</sup> .....	13.6	14.9	15.0	13.0	15.0	8.4	11.2	14.4	9.4	10.8
All professional and technical services (except legal services) <sup>2</sup> .....	6.0	9.6	8.5	8.4	6.8	4.2	7.2	6.0	6.8	4.9

<sup>1</sup> Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.<sup>2</sup> Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.<sup>3</sup> Included in subsector above.<sup>4</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.

**Table E -- Profits per Dollar of Sales**  
For Corporations in the NAICS Manufacturing Sector,  
By Size of Total Assets

Size of total assets	Income before income taxes <sup>1</sup>					Income after income taxes <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(cents)					(cents)				
All manufacturing .....	10.3	9.7	10.6	10.0	11.5	8.0	8.0	8.6	8.4	9.2
Under \$5 million <sup>2</sup> .....	5.9	7.3	6.6	(0.5)	7.7	5.4	6.7	6.0	(1.0)	7.1
\$5 million to less than \$10 million .....	5.9	7.5	6.7	3.4	7.7	5.2	6.6	6.0	2.8	6.9
\$10 million to less than \$25 million .....	7.1	6.3	6.4	3.3	5.2	6.3	5.4	5.6	2.7	4.4
\$25 million to less than \$50 million .....	4.5	4.7	4.6	2.8	4.7	3.7	4.1	3.8	2.2	3.9
\$50 million to less than \$100 million .....	4.3	6.9	6.5	4.5	4.8	3.5	5.8	5.3	3.6	4.0
\$100 million to less than \$250 million .....	2.6	5.8	4.9	3.3	4.5	1.7	4.6	3.7	2.4	3.5
\$250 million to less than \$1 billion .....	5.0	6.2	6.3	4.2	4.7	3.9	4.6	5.0	3.8	3.5
\$1 billion and over .....	12.0	10.8	12.1	12.2	13.4	9.3	9.0	9.8	10.4	10.7
All durable manufacturing .....	9.5	11.9	10.8	10.3	11.9	7.3	9.6	8.7	8.7	9.4
Under \$5 million <sup>2</sup> .....	6.2	7.5	6.9	(0.3)	8.4	5.6	6.9	6.3	(0.8)	7.7
\$5 million to less than \$10 million .....	6.1	7.6	7.3	4.0	9.2	5.4	6.6	6.6	3.3	8.3
\$10 million to less than \$25 million .....	6.3	6.0	6.0	3.0	5.1	5.5	4.9	5.1	2.2	4.0
\$25 million to less than \$50 million .....	4.1	5.2	4.3	2.9	5.0	3.5	4.8	3.4	2.3	4.1
\$50 million to less than \$100 million .....	4.4	7.1	7.2	4.0	4.7	3.4	5.6	5.5	2.9	3.7
\$100 million to less than \$250 million .....	1.6	5.7	3.9	1.9	4.5	0.8	4.4	2.8	1.0	3.4
\$250 million to less than \$1 billion .....	4.9	5.8	6.6	3.7	4.9	3.9	4.3	5.2	3.3	3.9
\$1 billion and over .....	11.6	14.5	12.9	13.6	14.6	8.8	11.6	10.3	11.7	11.5
All nondurable manufacturing .....	11.0	7.8	10.4	9.7	11.2	8.7	6.6	8.6	8.2	9.1
Under \$5 million <sup>2</sup> .....	5.6	7.0	5.9	(0.9)	6.3	5.1	6.4	5.3	(1.4)	5.8
\$5 million to less than \$10 million .....	5.6	7.4	5.8	2.4	5.2	5.0	6.7	5.0	1.9	4.6
\$10 million to less than \$25 million .....	8.1	6.7	6.9	3.7	5.3	7.4	6.1	6.3	3.3	4.8
\$25 million to less than \$50 million .....	4.9	4.1	4.8	2.7	4.3	4.1	3.3	4.2	2.1	3.6
\$50 million to less than \$100 million .....	4.2	6.8	5.7	5.1	4.9	3.6	6.0	5.0	4.4	4.3
\$100 million to less than \$250 million .....	4.0	6.1	6.3	5.0	4.5	2.9	4.9	5.0	4.2	3.5
\$250 million to less than \$1 billion .....	5.0	6.6	5.8	4.8	4.3	3.9	5.1	4.6	4.6	3.0
\$1 billion and over .....	12.3	8.1	11.4	11.1	12.6	9.6	6.9	9.4	9.4	10.2

<sup>1</sup> Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup> Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.



**Table F -- Annual Rates of Profit on Stockholders' Equity**

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes <sup>1</sup>					Income after income taxes <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(percent)					(percent)				
All manufacturing <sup>2</sup> .....	18.2	18.3	19.3	18.0	20.8	14.2	15.2	15.8	15.2	16.7
All nondurable manufacturing .....	20.4	15.2	19.5	18.2	21.9	16.1	13.0	16.1	15.4	17.7
Food .....	22.2	18.9	20.2	23.1	20.7	16.8	15.0	15.5	17.8	15.7
Beverage and tobacco products .....	23.7	33.1	34.2	36.8	26.2	18.5	24.8	25.7	30.0	19.8
Textile mills and textile product mills .....	8.2	10.9	15.7	3.1	7.4	7.3	9.7	13.4	2.7	5.5
Apparel and leather products .....	27.0	25.5	28.8	19.3	24.9	22.1	21.5	22.8	15.5	20.3
Paper .....	10.4	26.2	25.1	16.0	19.9	7.8	24.3	21.8	15.0	15.2
Printing and related support activities .....	5.1	23.3	21.4	20.2	20.3	2.2	17.1	15.3	18.1	17.9
Petroleum and coal products .....	18.4	(2.9)	15.5	17.8	24.8	15.9	1.8	15.0	14.7	21.8
Chemicals .....	21.9	21.0	18.4	14.5	19.8	16.7	15.9	14.6	13.0	15.3
Basic chemicals, resins, and synthetics <sup>3</sup> .....	20.9	19.4	14.1	9.0	19.5	17.3	16.2	13.7	10.2	16.0
Pharmaceuticals and medicines <sup>3</sup> .....	21.9	20.3	17.1	11.8	18.0	17.0	15.2	13.3	10.5	14.1
All other chemicals <sup>3</sup> .....	22.6	23.9	25.2	25.7	25.0	15.5	17.9	19.1	22.0	18.2
Plastics and rubber products .....	13.0	23.1	17.3	7.8	19.2	9.2	19.6	14.9	7.1	15.6
All durable manufacturing .....	15.9	21.6	19.1	17.7	19.7	12.3	17.4	15.4	14.9	15.7
Wood products .....	0.3	10.2	2.8	(10.3)	1.8	(0.8)	8.8	19.0	(7.4)	0.8
Nonmetallic mineral products .....	(0.6)	13.6	9.4	(1.8)	(5.3)	(0.5)	12.5	10.1	(0.8)	(3.5)
Primary metals .....	10.3	25.2	11.8	9.4	16.1	8.1	22.3	9.3	6.7	14.0
Iron, steel, and ferroalloys <sup>3</sup> .....	(2.9)	6.3	0.1	(10.4)	11.9	(3.9)	2.7	(0.6)	(10.6)	7.5
Nonferrous metals <sup>3</sup> .....	16.3	36.1	16.7	18.2	17.5	14.0	34.0	13.8	14.6	16.8
Foundries <sup>3</sup> .....	19.9	21.1	20.5	17.3	20.4	14.2	15.7	14.8	12.4	15.5
Fabricated metal products .....	17.4	22.3	23.6	14.2	23.3	15.0	18.5	18.4	10.4	20.4
Machinery .....	13.7	21.0	16.3	18.8	17.5	10.1	16.4	12.7	15.2	13.5
Computer and electronic products .....	19.2	20.6	22.2	25.7	21.2	14.7	15.8	17.4	21.1	16.9
Computer and peripheral equipment <sup>3</sup> .....	26.1	27.2	27.5	38.5	34.1	20.8	20.9	21.8	29.5	26.8
Communications equipment <sup>3</sup> .....	14.7	16.2	17.0	21.2	12.8	11.4	13.2	12.7	18.9	11.2
All other electronic products <sup>3</sup> .....	18.2	19.7	22.2	21.5	18.6	13.5	14.6	17.4	18.0	14.4
Electrical equipment, appliances, and components .....	10.1	17.2	11.6	11.2	20.6	8.1	13.3	9.8	13.1	12.6
Transportation equipment .....	26.2	31.7	25.5	19.0	29.0	20.5	27.2	20.1	16.7	25.0
Motor vehicles and parts <sup>3</sup> .....	25.3	32.7	24.0	14.8	30.4	22.0	29.9	20.5	13.5	28.9
Aerospace products and parts <sup>3</sup> .....	30.0	32.8	29.2	27.4	28.9	20.5	26.2	21.2	24.2	21.0
Furniture and related products .....	6.8	14.1	9.4	(15.0)	10.7	6.1	12.8	7.5	(19.9)	8.5
Miscellaneous manufacturing .....	12.9	19.5	21.9	18.3	18.4	9.0	15.5	17.3	15.8	14.1
All mining <sup>2</sup> .....	19.1	13.0	15.7	8.0	10.5	14.3	10.6	13.1	7.3	8.9
All wholesale trade <sup>2</sup> .....	11.0	16.0	15.7	14.1	16.8	7.8	11.4	11.3	9.9	12.2
All retail trade <sup>2,4</sup> .....	21.7	22.5	18.2	27.8	NA	14.3	15.0	12.2	19.7	NA
All information <sup>2</sup> .....	17.6	19.6	18.8	17.2	18.8	10.8	14.8	18.1	12.4	13.5
All professional and technical services (except legal services) <sup>2</sup> .....	9.3	15.9	14.0	14.4	11.2	6.6	11.9	10.0	11.8	8.1

<sup>1</sup> Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.<sup>2</sup> Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.<sup>3</sup> Included in subsector above.<sup>4</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.

**Table G -- Annual Rates of Profit on Stockholders' Equity**  
For Corporations in the NAICS Manufacturing Sector,  
By Size of Total Assets

Size of total assets	Income before income taxes <sup>1</sup>					Income after income taxes <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(percent)					(percent)				
All manufacturing .....	18.2	18.3	19.3	18.0	20.8	14.2	15.2	15.8	15.2	16.7
Under \$5 million <sup>2</sup> .....	30.9	42.2	36.2	(2.9)	42.5	28.2	38.8	32.7	(5.7)	39.3
\$5 million to less than \$10 million .....	22.4	31.3	28.0	14.4	30.6	19.8	27.4	24.8	11.8	27.6
\$10 million to less than \$25 million .....	23.3	22.9	23.4	11.8	18.4	20.7	19.6	20.5	9.5	15.5
\$25 million to less than \$50 million .....	15.9	17.5	17.1	10.1	16.3	13.4	15.4	14.1	8.0	13.4
\$50 million to less than \$100 million .....	12.9	23.0	21.2	13.8	15.3	10.3	19.2	17.2	11.1	12.8
\$100 million to less than \$250 million .....	6.9	16.4	14.4	10.1	13.9	4.4	13.0	10.9	7.4	10.8
\$250 million to less than \$1 billion .....	12.0	15.8	15.5	10.3	11.6	9.3	11.9	12.4	9.4	8.8
\$1 billion and over .....	18.7	17.9	19.2	19.2	21.3	14.4	14.8	15.7	16.3	17.0
All durable manufacturing .....	15.9	21.6	19.1	17.7	19.7	12.3	17.4	15.4	14.9	15.7
Under \$5 million <sup>2</sup> .....	29.2	40.2	35.6	(1.5)	43.9	26.7	37.0	32.4	(4.2)	40.5
\$5 million to less than \$10 million .....	20.5	27.7	27.0	14.7	31.4	18.1	23.9	24.2	12.3	28.5
\$10 million to less than \$25 million .....	18.1	18.9	18.9	9.5	15.8	15.7	15.3	16.0	7.0	12.6
\$25 million to less than \$50 million .....	13.8	17.3	14.2	9.7	16.4	11.7	15.9	11.2	7.9	13.4
\$50 million to less than \$100 million .....	12.4	22.0	21.7	10.9	13.9	9.4	17.6	16.7	8.1	10.9
\$100 million to less than \$250 million .....	3.7	14.2	10.4	5.5	12.8	1.8	11.1	7.5	3.0	9.7
\$250 million to less than \$1 billion .....	10.3	13.1	14.3	8.0	10.7	8.1	9.8	11.3	7.0	8.5
\$1 billion and over .....	16.5	22.2	19.4	19.8	20.2	12.5	17.9	15.5	16.9	15.9
All nondurable manufacturing .....	20.4	15.2	19.5	18.2	21.9	16.1	13.0	16.1	15.4	17.7
Under \$5 million <sup>2</sup> .....	35.2	47.3	37.7	(5.9)	39.1	32.3	43.4	33.5	(9.1)	36.3
\$5 million to less than \$10 million .....	26.8	39.7	30.4	13.5	28.5	24.0	35.9	26.2	10.6	25.2
\$10 million to less than \$25 million .....	32.8	30.3	31.8	15.8	23.0	30.0	27.4	28.8	14.1	20.7
\$25 million to less than \$50 million .....	19.0	17.8	21.7	10.5	16.1	15.8	14.6	18.8	8.3	13.5
\$50 million to less than \$100 million .....	13.6	24.4	20.4	17.5	17.0	11.6	21.4	17.8	15.0	15.1
\$100 million to less than \$250 million .....	12.5	20.7	21.8	17.0	15.6	9.0	16.7	17.2	14.0	12.3
\$250 million to less than \$1 billion .....	15.3	20.7	17.9	15.1	13.5	11.6	15.9	14.4	14.3	9.4
\$1 billion and over .....	20.5	14.1	19.1	18.7	22.2	16.1	12.1	15.8	15.8	17.9

<sup>1</sup> Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup> Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

**Table H -- Historical Rates of Return**

For Corporations in the NAICS Manufacturing Sector <sup>1 2</sup>

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	15.5	10.8	5.9	4.1	2001 Q1.....	2.6	0.0	1.1	0.0
Q2.....	19.1	13.4	7.0	4.9	Q2.....	8.5	5.2	3.6	2.2
Q3.....	15.8	11.1	5.9	4.1	Q3.....	4.4	2.1	1.9	0.9
Q4.....	10.3	7.0	3.7	2.5	Q4.....	2.5	0.5	1.1	0.2
1991 Q1.....	10.2	6.9	4.1	2.8	2002 Q1.....	8.0	5.5	3.6	2.5
Q2.....	12.3	8.6	4.7	3.3	Q2.....	14.2	10.2	6.0	4.3
Q3.....	10.3	6.5	3.9	2.5	Q3.....	13.0	8.8	5.5	3.7
Q4.....	4.4	3.1	1.7	1.2	Q4.....	8.0	5.4	3.3	2.2
1992 Q1.....	(25.7)	(17.5)	(9.6)	(6.5)	2003 Q1.....	16.8	12.6	7.2	5.4
Q2.....	16.1	11.4	5.7	4.0	Q2.....	15.9	11.9	7.0	5.3
Q3.....	14.0	10.4	5.1	3.8	Q3.....	14.4	10.8	6.3	4.7
Q4.....	6.9	3.7	2.4	1.3	Q4.....	15.6	13.2	7.2	6.1
1993 Q1.....	4.4	4.3	1.6	1.5	2004 Q1.....	18.4	14.3	8.5	6.6
Q2.....	14.4	9.7	4.9	3.3	Q2.....	22.5	17.4	9.8	7.6
Q3.....	14.3	9.5	5.0	3.3	Q3.....	21.2	16.2	9.4	7.2
Q4.....	12.1	8.5	4.1	2.9	Q4.....	19.1	15.3	8.6	6.9
1994 Q1.....	18.6	13.1	6.6	4.6	2005 Q1.....	20.0	15.3	9.3	7.1
Q2.....	23.6	17.0	7.9	5.7	Q2.....	23.1	17.9	10.2	7.9
Q3.....	23.3	16.6	8.0	5.6	Q3.....	23.3	17.8	10.3	7.8
Q4.....	22.2	16.2	7.5	5.5	Q4.....	20.6	15.7	9.0	6.8
1995 Q1.....	24.4	17.4	8.6	6.2	2006 Q1.....	22.9	18.4	10.7	8.6
Q2.....	25.6	18.5	8.9	6.4	Q2.....	23.9	18.3	10.8	8.2
Q3.....	22.4	16.0	8.0	5.7	Q3.....	24.0	18.4	11.2	8.6
Q4.....	16.4	12.2	5.7	4.3	Q4.....	19.5	15.1	9.2	7.1
1996 Q1.....	21.5	15.6	7.9	5.7	2007 Q1.....	21.5	16.9	10.6	8.4
Q2.....	24.8	17.7	8.7	6.2	Q2.....	23.8	18.8	11.3	8.9
Q3.....	24.8	18.3	8.9	6.6	Q3.....	20.0	10.8	9.6	5.2
Q4.....	20.0	15.1	7.2	5.4	Q4.....	17.5	14.3	8.4	6.9
1997 Q1.....	23.1	17.0	8.8	6.5	2008 Q1.....	19.4	15.2	9.6	7.5
Q2.....	25.3	18.3	9.3	6.8	Q2.....	18.5	14.2	8.3	6.3
Q3.....	23.4	16.8	8.8	6.3	Q3.....	21.6	16.2	9.8	7.4
Q4.....	18.8	14.7	6.9	5.4	Q4.....	(11.8)	(13.8)	(5.6)	(6.6)
1998 Q1.....	25.9	20.0	10.1	7.8	2009 Q1.....	7.8	5.5	4.3	3.0
Q2.....	20.8	14.9	7.7	5.5	Q2.....	14.2	11.2	6.1	4.8
Q3.....	22.3	16.5	8.4	6.2	Q3.....	17.0	13.8	9.4	7.6
Q4.....	15.9	11.8	5.9	4.4	Q4.....	14.7	12.6	8.2	7.0
1999 Q1.....	21.7	15.9	8.4	6.2	2010 Q1.....	18.2	14.2	10.3	8.0
Q2.....	25.0	18.2	9.2	6.7	Q2.....	18.3	15.2	9.7	8.0
Q3.....	22.8	16.7	8.7	6.3	Q3.....	19.3	15.8	10.6	8.6
Q4.....	21.1	15.1	8.0	5.7	Q4.....	18.0	15.2	10.0	8.4
2000 Q1.....	24.3	18.0	9.6	7.1	2011 Q1.....	20.8	16.7	11.5	9.2
Q2.....	23.7	17.2	9.4	6.8	Q2.....				
Q3.....	21.5	15.7	8.7	6.4	Q3.....				
Q4.....	13.5	9.1	5.5	3.7	Q4.....				

<sup>1</sup> Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

<sup>2</sup> Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

**Table I -- Historical Rates of Return**  
For Corporations in the NAICS Mining Sector,  
Total Assets \$50 Million and Over <sup>1 2</sup>

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	13.5	8.8	10.3	6.7	2001 Q1.....	30.9	21.0	25.4	17.3
Q2.....	6.4	4.7	4.9	3.6	Q2.....	25.7	18.4	25.4	18.1
Q3.....	14.1	9.1	10.4	6.7	Q3.....	4.7	3.3	5.5	3.9
Q4.....	12.3	10.3	7.3	6.1	Q4.....	(3.1)	(2.8)	(4.3)	(3.8)
1991 Q1.....	8.4	6.0	6.4	4.6	2002 Q1.....	3.9	3.7	5.9	5.6
Q2.....	6.4	4.8	5.0	3.8	Q2.....	7.0	5.8	9.3	7.7
Q3.....	4.4	3.4	3.4	2.6	Q3.....	8.2	6.5	11.0	8.7
Q4.....	(3.4)	(3.7)	(2.6)	(2.8)	Q4.....	(5.0)	(5.8)	(6.2)	(7.3)
1992 Q1.....	(10.9)	(8.2)	(9.8)	(7.4)	2003 Q1.....	16.8	12.9	19.7	15.1
Q2.....	2.0	1.7	1.8	1.5	Q2.....	13.8	10.4	17.1	12.8
Q3.....	3.7	2.0	3.2	1.7	Q3.....	14.3	10.4	18.1	13.2
Q4.....	2.8	1.5	2.3	1.2	Q4.....	7.8	5.3	9.9	6.7
1993 Q1.....	2.8	2.8	2.4	2.4	2004 Q1.....	17.6	13.1	22.9	16.9
Q2.....	11.7	8.6	10.5	7.7	Q2.....	20.1	14.9	25.8	19.1
Q3.....	5.0	4.0	4.4	3.5	Q3.....	19.2	14.1	24.2	17.8
Q4.....	0.6	1.0	0.5	0.9	Q4.....	19.8	16.3	25.5	20.9
1994 Q1.....	(3.9)	(5.7)	(3.4)	(5.0)	2005 Q1.....	22.6	16.5	29.2	21.3
Q2.....	9.2	7.2	7.9	6.1	Q2.....	26.6	20.3	33.0	25.2
Q3.....	7.4	5.7	6.3	4.8	Q3.....	27.5	21.4	33.6	26.1
Q4.....	1.3	1.1	1.1	0.9	Q4.....	31.9	24.3	36.8	28.1
1995 Q1.....	2.8	2.4	2.7	2.3	2006 Q1.....	31.4	23.2	38.4	28.4
Q2.....	8.4	6.3	7.7	5.8	Q2.....	34.9	26.8	46.9	36.1
Q3.....	(6.1)	(4.2)	(5.7)	(3.9)	Q3.....	31.4	23.2	42.6	31.5
Q4.....	4.9	3.7	4.4	3.3	Q4.....	28.0	22.3	38.7	30.8
1996 Q1.....	9.3	7.0	8.5	6.4	2007 Q1.....	17.8	13.4	26.4	19.9
Q2.....	16.2	11.9	14.6	10.7	Q2.....	20.3	14.5	28.5	20.4
Q3.....	16.7	15.7	15.4	14.5	Q3.....	24.9	18.2	35.7	26.1
Q4.....	14.2	10.8	12.7	9.7	Q4.....	20.2	15.3	27.9	21.1
1997 Q1.....	18.7	13.5	18.0	13.0	2008 Q1.....	19.9	15.3	26.0	19.9
Q2.....	13.2	9.1	13.5	9.3	Q2.....	16.7	12.6	19.6	14.8
Q3.....	14.1	10.4	14.5	10.7	Q3.....	49.1	35.5	64.6	46.6
Q4.....	(0.2)	0.5	(0.2)	0.4	Q4.....	(43.5)	(33.5)	(67.4)	(51.9)
1998 Q1.....	6.0	3.6	6.2	3.7	2009 Q1.....	(35.2)	(23.3)	(63.2)	(41.7)
Q2.....	3.2	2.7	3.2	2.7	Q2.....	3.9	3.5	7.4	6.6
Q3.....	(1.4)	(0.1)	(1.6)	(0.2)	Q3.....	6.0	5.5	11.1	10.2
Q4.....	(36.0)	(29.0)	(34.4)	(27.7)	Q4.....	8.2	7.1	14.3	12.4
1999 Q1.....	(4.1)	(3.6)	(4.3)	(3.8)	2010 Q1.....	19.1	14.3	33.3	24.9
Q2.....	1.1	0.7	1.1	0.7	Q2.....	13.0	10.6	23.6	19.2
Q3.....	10.9	8.5	10.3	8.1	Q3.....	15.7	13.1	27.9	23.4
Q4.....	2.3	2.0	2.1	1.8	Q4.....	8.0	7.3	14.1	12.7
2000 Q1.....	9.1	7.1	8.5	6.5	2011 Q1.....	10.5	8.9	17.7	14.9
Q2.....	19.4	14.9	17.9	13.8	Q2.....				
Q3.....	24.8	19.7	23.5	18.6	Q3.....				
Q4.....	28.8	24.0	24.0	20.0	Q4.....				

<sup>1</sup> Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

<sup>2</sup> Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

**Table J -- Historical Rates of Return**  
 For Corporations in the NAICS Wholesale Trade Sector,  
 Total Assets \$50 Million and Over <sup>1 2</sup>

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	10.5	6.0	1.2	0.7	2001 Q1.....	8.6	4.8	1.3	0.7
Q2.....	10.2	5.0	1.3	0.6	Q2.....	12.0	6.7	1.8	1.0
Q3.....	9.8	5.7	1.2	0.7	Q3.....	8.8	5.0	1.4	0.8
Q4.....	8.3	3.3	1.0	0.4	Q4.....	9.9	5.3	1.5	0.8
1991 Q1.....	6.0	3.0	0.8	0.4	2002 Q1.....	12.3	8.1	2.0	1.3
Q2.....	8.2	4.5	1.1	0.6	Q2.....	17.1	12.0	2.7	1.9
Q3.....	9.4	5.8	1.2	0.8	Q3.....	15.1	9.8	2.3	1.5
Q4.....	7.8	3.8	1.0	0.5	Q4.....	13.9	9.0	2.1	1.4
1992 Q1.....	6.0	2.7	0.8	0.3	2003 Q1.....	12.1	8.1	1.9	1.3
Q2.....	9.7	6.2	1.2	0.8	Q2.....	14.6	9.5	2.2	1.5
Q3.....	9.8	6.0	1.2	0.8	Q3.....	16.8	11.9	2.6	1.8
Q4.....	10.0	6.5	1.2	0.8	Q4.....	15.0	7.8	2.2	1.1
1993 Q1.....	4.8	2.7	0.6	0.4	2004 Q1.....	17.8	13.3	2.7	2.0
Q2.....	15.4	9.8	2.0	1.3	Q2.....	23.0	15.9	3.4	2.3
Q3.....	8.3	5.0	1.1	0.7	Q3.....	23.0	16.6	3.5	2.5
Q4.....	12.6	8.8	1.6	1.1	Q4.....	20.3	15.5	3.0	2.3
1994 Q1.....	12.1	8.1	1.6	1.1	2005 Q1.....	18.5	12.6	2.8	1.9
Q2.....	14.1	9.3	1.9	1.2	Q2.....	24.6	18.6	3.7	2.8
Q3.....	1.2	(3.3)	0.2	(0.4)	Q3.....	21.2	15.2	3.2	2.3
Q4.....	11.3	6.7	1.4	0.8	Q4.....	24.3	17.5	3.4	2.4
1995 Q1.....	13.0	8.6	1.7	1.1	2006 Q1.....	19.4	14.2	2.8	2.1
Q2.....	14.0	8.7	1.8	1.1	Q2.....	22.0	15.3	3.1	2.2
Q3.....	14.2	9.6	1.9	1.3	Q3.....	24.5	17.4	3.5	2.5
Q4.....	14.8	9.7	1.9	1.2	Q4.....	19.7	13.4	2.8	1.9
1996 Q1.....	16.5	10.6	2.1	1.4	2007 Q1.....	18.7	14.3	2.8	2.1
Q2.....	15.8	10.0	2.0	1.3	Q2.....	22.5	16.1	3.2	2.3
Q3.....	15.8	10.2	2.1	1.3	Q3.....	19.5	13.8	2.8	2.0
Q4.....	15.3	9.1	2.0	1.2	Q4.....	16.8	11.4	2.3	1.5
1997 Q1.....	15.5	10.2	2.1	1.4	2008 Q1.....	13.2	8.8	1.8	1.2
Q2.....	17.6	11.8	2.5	1.7	Q2.....	18.1	13.5	2.4	1.8
Q3.....	19.1	12.5	2.8	1.8	Q3.....	17.1	12.6	2.3	1.7
Q4.....	13.9	8.5	2.0	1.2	Q4.....	(7.1)	(8.9)	(1.0)	(1.3)
1998 Q1.....	12.9	7.8	2.0	1.2	2009 Q1.....	0.2	(1.3)	0.0	(0.2)
Q2.....	14.7	9.4	2.2	1.4	Q2.....	8.3	5.6	1.3	0.9
Q3.....	14.9	10.2	2.2	1.5	Q3.....	10.0	7.3	1.5	1.1
Q4.....	10.1	6.7	1.5	1.0	Q4.....	13.9	9.4	2.0	1.4
1999 Q1.....	12.7	7.8	2.0	1.2	2010 Q1.....	11.0	7.8	1.7	1.2
Q2.....	14.8	9.7	2.3	1.5	Q2.....	16.0	11.4	2.4	1.7
Q3.....	16.2	11.0	2.4	1.7	Q3.....	15.7	11.3	2.3	1.7
Q4.....	12.8	7.3	1.8	1.0	Q4.....	14.1	9.9	2.0	1.4
2000 Q1.....	18.1	10.9	2.6	1.6	2011 Q1.....	16.8	12.2	2.4	1.8
Q2.....	16.4	10.0	2.4	1.4	Q2.....				
Q3.....	16.5	10.0	2.4	1.5	Q3.....				
Q4.....	13.5	7.7	1.9	1.1	Q4.....				

<sup>1</sup> Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

<sup>2</sup> Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

**Table K -- Historical Rates of Return**  
 For Corporations in the NAICS Retail Trade Sector,  
 Total Assets \$50 Million and Over <sup>1 2 3</sup>

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	5.4	0.7	0.8	0.1	2001 Q1.....	16.7	10.1	3.0	1.8
Q2.....	12.3	6.9	1.6	0.9	Q2.....	15.0	9.0	2.7	1.6
Q3.....	13.3	7.4	1.7	1.0	Q3.....	14.7	8.5	2.7	1.6
Q4.....	29.2	18.8	3.5	2.2	Q4.....	23.7	12.7	3.9	2.1
1991 Q1.....	7.5	3.3	1.1	0.5	2002 Q1.....	19.0	11.3	3.6	2.1
Q2.....	14.4	8.2	2.0	1.1	Q2.....	22.3	14.6	4.2	2.7
Q3.....	11.9	5.9	1.7	0.8	Q3.....	19.4	11.9	3.7	2.3
Q4.....	22.3	11.3	2.8	1.4	Q4.....	25.6	14.6	4.5	2.5
1992 Q1.....	(1.7)	(2.8)	(0.3)	(0.4)	2003 Q1.....	23.1	16.3	4.5	3.2
Q2.....	16.0	9.1	2.4	1.4	Q2.....	21.1	13.6	4.1	2.6
Q3.....	11.4	5.8	1.7	0.9	Q3.....	20.3	13.1	3.9	2.5
Q4.....	19.6	10.4	2.6	1.4	Q4.....	33.9	19.9	5.9	3.5
1993 Q1.....	9.8	5.3	1.6	0.8	2004 Q1.....	23.0	15.0	4.4	2.9
Q2.....	19.5	12.7	3.0	1.9	Q2.....	26.2	17.6	5.0	3.3
Q3.....	14.6	8.7	2.3	1.4	Q3.....	21.5	14.2	4.1	2.7
Q4.....	22.1	11.5	3.1	1.6	Q4.....	31.3	20.6	5.7	3.7
1994 Q1.....	14.9	8.5	2.4	1.4	2005 Q1.....	22.1	14.7	4.3	2.9
Q2.....	19.8	12.7	3.2	2.0	Q2.....	25.0	16.4	4.8	3.1
Q3.....	19.1	11.5	3.1	1.8	Q3.....	21.7	14.5	4.3	2.9
Q4.....	33.5	20.6	5.0	3.1	Q4.....	31.1	21.4	5.7	3.9
1995 Q1.....	13.6	8.7	2.4	1.5	2006 Q1.....	23.1	16.3	4.7	3.3
Q2.....	16.5	10.1	2.7	1.7	Q2.....	22.7	14.6	4.5	2.9
Q3.....	15.7	9.7	2.6	1.6	Q3.....	21.4	14.0	4.2	2.8
Q4.....	21.0	11.5	3.1	1.7	Q4.....	29.4	19.8	5.5	3.7
1996 Q1.....	12.9	7.7	2.2	1.3	2007 Q1.....	20.8	13.7	4.4	2.9
Q2.....	16.7	10.0	2.8	1.7	Q2.....	25.8	16.9	5.2	3.4
Q3.....	19.0	12.0	3.2	2.0	Q3.....	19.0	12.8	3.8	2.5
Q4.....	25.7	15.6	3.9	2.4	Q4.....	27.0	17.7	4.9	3.2
1997 Q1.....	14.6	8.6	2.6	1.5	2008 Q1.....	19.2	11.5	3.7	2.2
Q2.....	14.9	8.8	2.6	1.5	Q2.....	19.7	12.5	3.7	2.3
Q3.....	17.9	11.1	3.1	2.0	Q3.....	13.5	8.3	2.6	1.6
Q4.....	29.4	18.6	4.7	3.0	Q4.....	2.3	(3.6)	0.4	(0.6)
1998 Q1.....	19.0	11.5	3.5	2.1	2009 Q1.....	14.9	8.0	2.9	1.6
Q2.....	24.3	16.1	4.4	2.9	Q2.....	20.4	13.3	4.1	2.7
Q3.....	18.6	10.7	3.3	1.9	Q3.....	18.1	11.5	3.7	2.3
Q4.....	31.3	19.3	5.1	3.1	Q4.....	29.0	21.8	5.8	4.4
1999 Q1.....	19.9	12.0	3.7	2.2	2010 Q1.....	21.7	14.3	4.6	3.0
Q2.....	22.0	13.0	4.0	2.4	Q2.....	22.5	15.0	4.7	3.1
Q3.....	23.2	14.3	4.3	2.6	Q3.....	18.2	12.2	3.8	2.6
Q4.....	32.6	20.0	5.5	3.4	Q4.....	27.8	19.7	5.4	3.8
2000 Q1.....	17.9	10.0	3.3	1.9	2011 Q1.....	NA	NA	NA	NA
Q2.....	18.4	10.6	3.3	1.9	Q2.....				
Q3.....	15.2	8.2	2.8	1.5	Q3.....				
Q4.....	25.5	15.0	4.1	2.4	Q4.....				

<sup>1</sup> Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

<sup>2</sup> Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>3</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.

**Table L -- Historical Rates of Return**

For Corporations in the NAICS Information Sector,  
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	16.0	11.7	11.7	8.6
2010 Q1.....	17.6	10.8	13.6	8.4
Q2.....	19.6	14.8	14.9	11.2
Q3.....	18.8	18.1	15.0	14.4
Q4.....	17.2	12.4	13.0	9.4
2011 Q1.....	18.8	13.5	15.0	10.8
Q2.....				
Q3.....				
Q4.....				

**Table M -- Historical Rates of Return**

For Corporations in the NAICS Professional and Technical Services Sector (except Legal Services),  
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	14.8	11.5	9.3	7.2
2010 Q1.....	9.3	6.6	6.0	4.2
Q2.....	15.9	11.9	9.6	7.2
Q3.....	14.0	10.0	8.5	6.0
Q4.....	14.4	11.8	8.4	6.8
2011 Q1.....	11.2	8.1	6.8	4.9
Q2.....				
Q3.....				
Q4.....				

**Table N -- Composition of the Sample**  
By NAICS Sector and Size of Total Assets

Size of total assets	Manufacturing <sup>1</sup>			Mining <sup>2</sup>		
	Total assets <sup>4</sup>		Number of active corps. in sample <sup>5</sup>	Total assets <sup>4</sup>		Number of active corps. in sample <sup>6</sup>
	Million dollars	Percent		Million dollars	Percent	
All asset sizes .....	7,610,197	100	7,733	775,645	100	295
Under \$10 million .....	172,009	2	3,484	12	0	2
\$10 million and over .....	7,438,188	98	4,249	775,632	100	293
\$10 million to less than \$25 million .....	109,927	1	1,165	64	0	2
\$25 million to less than \$50 million .....	78,328	1	586	735	0	10
\$50 million to less than \$100 million .....	83,082	1	464	7,686	1	58
\$100 million to less than \$250 million .....	131,691	2	489	11,498	2	44
\$250 million to less than \$1 billion .....	414,398	5	794	42,380	6	72
\$1 billion and over .....	6,620,761	87	751	713,269	92	107
	Wholesale trade <sup>2</sup>			Retail trade <sup>2,11</sup>		
	Total assets <sup>4</sup>		Number of active corps. in sample <sup>7</sup>	Total assets <sup>4</sup>		Number of active corps. in sample <sup>8</sup>
	Million dollars	Percent		Million dollars	Percent	
All asset sizes .....	825,227	100	1,156	1,076,651	100	620
Under \$10 million .....	294	0	26	184	0	19
\$10 million and over .....	824,932	100	1,130	1,076,466	100	601
\$10 million to less than \$25 million .....	1,714	0	42	864	0	24
\$25 million to less than \$50 million .....	20,346	3	236	9,743	1	128
\$50 million to less than \$100 million .....	36,864	5	243	12,020	1	84
\$100 million to less than \$250 million .....	55,032	7	211	23,437	2	93
\$250 million to less than \$1 billion .....	128,103	16	250	71,121	7	139
\$1 billion and over .....	582,874	71	148	959,281	89	133
	Information <sup>2</sup>			Professional and Technical Services <sup>2,3</sup>		
	Total assets <sup>4</sup>		Number of active corps. in sample <sup>9</sup>	Total assets <sup>4</sup>		Number of active corps. in sample <sup>10</sup>
	Million dollars	Percent		Million dollars	Percent	
All asset sizes .....	1,992,582	100	582	564,461	100	696
Under \$10 million .....	62	0	9	233	0	24
\$10 million and over .....	1,992,520	100	573	564,227	100	672
\$10 million to less than \$25 million .....	991	0	29	1,923	0	49
\$25 million to less than \$50 million .....	5,898	0	82	10,868	2	147
\$50 million to less than \$100 million .....	12,402	1	101	15,050	3	107
\$100 million to less than \$250 million .....	24,026	1	100	31,403	6	122
\$250 million to less than \$1 billion .....	64,197	3	130	90,325	16	154
\$1 billion and over .....	1,885,006	95	131	414,659	74	93

<sup>1</sup> Includes manufacturing corporations with total assets of \$250 thousand and over at time of sample selection.

<sup>2</sup> Includes mining, wholesale trade, retail trade, information, and professional and technical services corporations with total assets of \$50 million and over at time of sample

<sup>3</sup> Except legal services.

<sup>4</sup> Estimated universe total; figures are rounded and will not necessarily add to totals.

<sup>5</sup> Drawn from a universe of approximately 140,975.

<sup>6</sup> Drawn from a universe of approximately 611.

<sup>7</sup> Drawn from a universe of approximately 2,237.

<sup>8</sup> Drawn from a universe of approximately 1,235.

<sup>9</sup> Drawn from a universe of approximately 1,045.

<sup>10</sup> Drawn from a universe of approximately 1,770.

<sup>11</sup> Composition of sample, fourth quarter 2010, revised.



**Table O -- Sampling Variability**

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups <sup>1</sup>

Industry	Relative standard error <sup>2</sup>				Standard error <sup>3</sup>
	Net sales	Depreciation	Inventories	Total assets	Income before income taxes
		(percent)			(million dollars)
All manufacturing .....	0.3	0.3	0.3	0.1	303
All nondurable manufacturing .....	0.6	0.6	1.0	0.3	210
Food .....	0.5	0.5	0.5	0.3	39
Beverage and tobacco products .....	1.0	1.1	1.5	0.3	11
Textile mills and textile product mills .....	11.3	9.4	9.3	7.3	40
Apparel and leather products .....	0.9	0.6	0.8	0.6	16
Paper .....	1.7	1.0	2.3	0.9	27
Printing and related support activities .....	1.9	2.0	2.7	2.0	13
Petroleum and coal products .....	0.2	0.1	0.5	0.1	50
Chemicals .....	1.0	0.9	1.1	0.4	65
Basic chemicals, resins, and synthetics <sup>3</sup> .....	1.5	1.1	1.5	0.7	60
Pharmaceuticals and medicines <sup>3</sup> .....	1.0	1.0	1.1	0.3	15
All other chemicals <sup>3</sup> .....	0.7	0.5	0.8	0.3	21
Plastics and rubber products .....	2.4	1.7	2.2	1.4	72
All durable manufacturing .....	0.2	0.2	0.3	0.2	124
Wood products .....	4.4	4.0	4.7	2.7	15
Nonmetallic mineral products .....	3.2	1.6	2.3	1.0	6
Primary metals .....	2.6	1.5	3.6	1.3	78
Iron, steel, and ferroalloys <sup>3</sup> .....	4.8	3.3	5.8	3.0	100
Nonferrous metals <sup>3</sup> .....	1.6	0.5	1.5	0.4	26
Foundries <sup>3</sup> .....	6.5	6.5	3.8	3.2	49
Fabricated metal products .....	3.9	3.9	3.8	2.7	235
Machinery .....	3.6	2.5	3.5	1.8	263
Computer and electronic products .....	1.3	1.0	2.3	0.6	31
Computer and peripheral equipment <sup>3</sup> .....	0.3	0.4	1.9	0.2	36
Communications equipment <sup>3</sup> .....	0.4	0.2	0.9	0.1	13
All other electronic products <sup>3</sup> .....	3.0	1.9	3.9	1.4	14
Electrical equipment, appliances, and components .....	1.5	1.2	1.6	0.6	55
Transportation equipment .....	0.3	0.5	0.3	0.2	40
Motor vehicles and parts <sup>3</sup> .....	0.6	0.8	1.1	0.4	50
Aerospace products and parts <sup>3</sup> .....	0.2	0.4	0.2	0.1	8
Furniture and related products .....	7.5	5.3	7.9	3.9	37
Miscellaneous manufacturing .....	23.4	17.9	24.3	9.4	409
All mining .....	0.3	0.1	0.2	0.1	122
All wholesale trade .....	0.7	0.7	1.1	0.7	83
All retail trade <sup>4,5</sup> .....	0.5	0.3	0.6	0.4	88
All information .....	0.1	0.1	0.6	0.1	11
All professional and technical services (except legal services) .....	0.3	0.2	0.6	0.3	42

<sup>1</sup> See the Survey Methodology section in the Introduction, page xxi, for information on a change in methodology for calculating the sample variance.

<sup>2</sup> The relative standard error (RSE) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the RSE's to rapidly increase. Therefore, the standard error (SE) is provided as a measure of precision for this item and should show consistency from quarter to quarter. For information on the meaning and use of the RSE and SE, see the Survey Methodology Section in the Introduction.

<sup>3</sup> Included in subsector above.

<sup>4</sup> Fourth quarter 2010, revised.

<sup>5</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates for retail trade data will be published in the second quarter publication.

**Table P -- Seasonally Adjusted Net Sales and Net Income After Tax**  
For Corporations in the NAICS Manufacturing Sector <sup>1 2</sup>

Industry group and year	Net sales				Net income after tax			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
<b>All manufacturing:</b>								
2000 .....	1,119,619	1,127,677	1,143,982	1,122,837	77,113	69,331	71,194	52,707
2001 .....	1,114,705	1,093,520	1,058,748	1,029,272	(133)	14,493	8,353	13,126
2002 .....	1,024,201	1,048,687	1,064,492	1,077,936	25,422	36,375	38,694	39,239
2003 .....	1,101,612	1,073,429	1,103,876	1,114,595	59,496	48,201	50,763	78,128
2004 .....	1,182,609	1,222,192	1,243,017	1,284,205	77,185	85,249	87,432	97,998
2005 .....	1,300,210	1,322,831	1,373,056	1,412,359	92,180	97,277	105,470	106,082
2006 .....	1,445,585	1,454,570	1,452,573	1,428,549	122,653	112,943	122,834	111,922
2007 .....	1,456,498	1,494,618	1,521,356	1,585,911	120,354	126,496	76,348	119,686
2008 .....	1,623,674	1,687,223	1,661,264	1,400,121	120,311	99,284	120,320	(73,490)
2009 .....	1,241,294	1,226,253	1,289,095	1,353,997	36,559	49,946	95,282	104,617
2010 .....	1,398,695	1,430,276	1,447,157	1,490,965	110,934	107,759	124,032	135,152
2011 .....	1,596,666				144,463			
<b>All nondurable manufacturing:</b>								
2000 .....	506,658	514,586	526,779	505,305	37,092	38,220	35,658	31,441
2001 .....	507,726	506,106	488,426	471,853	31,271	33,815	25,499	21,533
2002 .....	463,425	478,617	497,170	515,682	26,550	28,768	29,229	33,832
2003 .....	540,916	514,106	532,141	526,629	43,744	33,815	28,113	42,939
2004 .....	571,882	592,758	603,041	628,454	41,493	46,785	49,918	53,204
2005 .....	637,858	646,032	690,075	705,944	56,244	57,239	61,655	64,949
2006 .....	719,553	721,559	727,955	703,969	69,169	71,017	72,277	64,927
2007 .....	713,460	747,702	763,061	820,605	70,919	73,370	67,928	71,008
2008 .....	852,231	919,930	915,646	714,982	74,024	75,941	84,457	(11,434)
2009 .....	630,789	643,949	687,642	721,430	45,465	54,610	62,440	69,153
2010 .....	743,602	752,689	763,502	792,533	63,884	49,291	62,984	67,931
2011 .....	860,753				76,997			
<b>All durable manufacturing:</b>								
2000 .....	612,961	613,091	617,203	617,532	40,021	31,111	35,536	21,266
2001 .....	606,979	587,414	570,322	557,419	(31,404)	(19,322)	(17,146)	(8,407)
2002 .....	560,776	570,070	567,322	562,254	(1,128)	7,607	9,465	5,407
2003 .....	560,696	559,323	571,735	587,966	15,752	14,386	22,650	35,189
2004 .....	610,727	629,434	639,976	655,751	35,692	38,464	37,514	44,794
2005 .....	662,352	676,799	682,981	706,415	35,936	40,038	43,815	41,133
2006 .....	726,032	733,011	724,618	724,580	53,484	41,926	50,557	46,995
2007 .....	743,038	746,916	758,295	765,306	49,435	53,126	8,420	48,678
2008 .....	771,443	767,293	745,618	685,139	46,287	23,343	35,863	(62,056)
2009 .....	610,505	582,304	601,453	632,567	(8,906)	(4,664)	32,842	35,464
2010 .....	655,093	677,587	683,655	698,432	47,050	58,468	61,048	67,221
2011 .....	735,913				67,466			

<sup>1</sup> The seasonally adjusted estimates provided in this table were derived using a combination of SIC-based and NAICS-based estimates.

<sup>2</sup> Beginning with the 2007Q4 data release, updated regARIMA models for seasonal adjustment were implemented. These updated models improve the identification of seasonal patterns in the unadjusted net sales and net income after taxes for all manufacturing, all nondurable manufacturing, and all durable manufacturing.

NOTE: Seasonally adjusted estimates are the result of removing normal seasonal patterns from an unadjusted data series to bring out underlying trends. The seasonally adjusted estimates are computed using the X-12 ARIMA seasonal adjustment program. Further information on the X-12 ARIMA may be obtained from the Associate Director for Statistical Design, Methodology, and Standards, U.S. Census Bureau, Washington, DC 20233.

## FINANCIAL DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

**Table 1.0 -- Income Statement** For Corporations in the NAICS Manufacturing Sector,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	1,349,210	1,462,995	1,466,368	1,489,176	1,540,756	129,435	142,262	141,881	140,697	142,058
Depreciation, depletion, and amortization of property, plant, and equipment .....	40,869	41,536	42,315	42,647	41,382	3,088	3,084	3,057	3,345	3,009
All other operating costs and expenses .....	1,218,724	1,302,852	1,304,383	1,353,718	1,389,610	117,176	128,010	128,484	134,075	128,616
<b>Income (loss) from operations</b> .....	89,617	118,607	119,670	92,811	109,764	9,171	11,169	10,341	3,277	10,432
Interest expense .....	27,431	27,961	27,724	27,180	26,203	1,179	1,234	1,208	1,229	1,163
All other nonoperating income (expense) .....	76,503	51,726	62,894	82,678	93,747	194	40	179	266	452
<b>Income (loss) before income taxes</b> .....	138,689	142,372	154,840	148,309	177,308	8,186	9,974	9,312	2,314	9,721
Provision for current and deferred domestic income taxes .....	30,407	24,715	28,251	23,027	35,137	818	1,092	1,017	791	996
<b>Income (loss) after income taxes</b> .....	108,282	117,657	126,588	125,282	142,171	7,368	8,883	8,294	1,523	8,724
Cash dividends charged to retained earnings this quarter .....	43,234	42,076	39,516	56,742	42,457	3,942	4,319	3,721	4,391	3,547
<b>Net income retained in business</b> .....	65,047	75,580	87,072	68,540	99,714	3,426	4,564	4,574	(2,869)	5,177
Retained earnings at beginning of quarter .....	1,899,074	1,980,016	2,043,418	2,130,830	2,189,358	66,584	73,787	73,640	80,438	78,670
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(10,197)	(13,364)	(14,059)	(10,159)	(25,291)	(250)	(709)	(349)	(809)	(1,117)
<b>Retained earnings at end of quarter</b> .....	1,953,925	2,042,232	2,116,431	2,189,211	2,263,781	69,761	77,642	77,865	76,760	82,731
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.03	2.84	2.89	2.86	2.69	2.39	2.17	2.15	2.38	2.12
All other operating costs and expenses .....	90.33	89.05	88.95	90.90	90.19	90.53	89.98	90.56	95.29	90.54
<b>Income (loss) from operations</b> .....	6.64	8.11	8.16	6.23	7.12	7.09	7.85	7.29	2.33	7.34
Interest expense .....	2.03	1.91	1.89	1.83	1.70	0.91	0.87	0.85	0.87	0.82
All other nonoperating income (expense) .....	5.67	3.54	4.29	5.55	6.08	0.15	0.03	0.13	0.19	0.32
<b>Income (loss) before income taxes</b> .....	10.28	9.73	10.56	9.96	11.51	6.32	7.01	6.56	1.64	6.84
Provision for current and deferred domestic income taxes .....	2.25	1.69	1.93	1.55	2.28	0.63	0.77	0.72	0.56	0.70
<b>Income (loss) after income taxes</b> .....	8.03	8.04	8.63	8.41	9.23	5.69	6.24	5.85	1.08	6.14
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	18.23	18.33	19.32	17.95	20.80	25.76	31.60	29.13	7.38	29.73
After income taxes .....	14.23	15.15	15.79	15.16	16.68	23.19	28.14	25.94	4.85	26.69
Annual rate of profit on total assets:										
Before income taxes .....	7.83	7.93	8.44	7.97	9.32	11.82	14.36	13.42	3.37	13.79
After income taxes .....	6.12	6.55	6.90	6.73	7.47	10.64	12.79	11.96	2.22	12.38
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.43	1.43	1.43	1.43	1.42	2.10	2.06	2.10	2.07	2.07
Total cash, U.S. Government and other securities, to total current liabilities ..	0.33	0.33	0.34	0.35	0.32	0.47	0.45	0.46	0.45	0.43
Total stockholders' equity to total debt .....	1.69	1.74	1.77	1.84	1.87	1.51	1.52	1.57	1.54	1.61

**Table 1.1 -- Balance Sheet** For Corporations in the NAICS Manufacturing Sector,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	249,185	256,070	261,077	275,604	262,539	32,383	31,952	32,727	32,178	32,208
Time deposits in the U.S., including negotiable certificates of deposit .....	68,157	60,382	69,163	72,018	63,872	4,465	4,309	4,190	3,957	3,690
<b>Total cash on hand and in U.S. banks</b> .....	317,342	316,452	330,240	347,622	326,411	36,847	36,261	36,917	36,135	35,898
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	151,937	157,957	172,783	174,243	173,384	4,734	4,687	4,191	4,181	4,319
<b>Total cash, U.S. Government and other securities</b> .....	469,279	474,409	503,023	521,865	499,796	41,582	40,949	41,108	40,316	40,217
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	587,248	611,976	615,065	602,558	657,323	65,045	67,576	68,162	64,888	70,205
Inventories .....	583,138	590,075	608,873	619,992	656,433	65,738	66,250	66,610	67,194	69,819
All other current assets .....	365,992	371,871	376,156	386,802	389,363	12,209	12,031	11,708	11,886	11,773
<b>Total current assets</b> .....	2,005,657	2,048,331	2,103,116	2,131,216	2,202,914	184,574	186,805	187,588	184,284	192,015
Property, plant, and equipment .....	2,607,074	2,620,234	2,653,004	2,672,525	2,699,433	228,497	226,163	225,249	226,318	230,023
Land and mineral rights .....	114,611	146,900	143,446	146,133	154,001	4,320	4,206	3,922	4,153	4,018
Less: Accumulated depreciation, depletion, and amortization .....	1,470,080	1,471,087	1,492,564	1,501,577	1,528,638	161,633	159,967	159,342	160,778	163,898
<b>Net property, plant, and equipment</b> .....	1,251,605	1,296,048	1,303,886	1,317,081	1,324,796	71,184	70,402	69,829	69,693	70,143
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	3,825,259	3,835,437	3,932,626	3,999,367	4,082,487	21,272	20,707	20,067	20,484	19,779
<b>Total Assets</b> .....	7,082,521	7,179,816	7,339,629	7,447,664	7,610,197	277,029	277,914	277,484	274,462	281,937
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	52,431	50,055	50,712	54,466	60,380	15,416	15,739	14,827	15,238	15,700
b. Other short-term loans, including commercial paper .....	92,288	87,478	91,349	93,462	107,259	3,947	4,182	3,970	4,270	4,443
Trade accounts and trade notes payable .....	432,189	447,259	460,422	471,115	504,670	35,917	37,826	37,423	36,492	39,912
Income taxes accrued, prior and current years, net of payments .....	32,976	28,786	31,627	26,195	38,324	811	1,032	1,118	1,020	953
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	36,761	32,966	32,683	31,534	34,270	6,723	6,623	6,546	6,745	7,137
b. Other long-term loans .....	74,522	76,745	78,688	82,410	80,790	3,573	3,648	3,467	3,326	3,167
All other current liabilities, including excise and sales taxes, and accrued expenses .....	680,373	704,139	728,155	734,406	724,680	21,504	21,692	21,984	22,150	21,609
<b>Total current liabilities</b> .....	1,401,540	1,427,428	1,473,638	1,493,589	1,550,372	87,890	90,743	89,336	89,241	92,921
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	369,667	364,832	366,198	361,278	364,578	31,707	29,531	29,064	28,927	28,882
b. Other long-term loans .....	1,175,293	1,169,474	1,188,846	1,176,999	1,180,345	22,782	23,497	23,535	22,942	21,729
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,092,520	1,112,058	1,104,962	1,110,481	1,104,909	7,561	7,867	7,666	7,854	7,631
<b>Total liabilities</b> .....	4,039,019	4,073,792	4,133,643	4,142,347	4,200,204	149,940	151,637	149,601	148,963	151,162
Capital stock and other capital (less treasury stock) .....	1,089,577	1,063,792	1,089,555	1,116,106	1,146,212	57,328	48,635	50,018	48,738	48,043
Retained earnings .....	1,953,925	2,042,232	2,116,431	2,189,211	2,263,781	69,761	77,642	77,865	76,760	82,731
<b>Stockholders' equity</b> .....	3,043,502	3,106,024	3,205,986	3,305,317	3,409,993	127,089	126,277	127,884	125,498	130,774
<b>Total Liabilities and Stockholders' Equity</b> .....	7,082,521	7,179,816	7,339,629	7,447,664	7,610,197	277,029	277,914	277,484	274,462	281,937
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	604,117	620,903	629,479	637,627	652,542	96,683	96,062	98,252	95,043	99,093
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	6.63	6.61	6.85	7.01	6.57	15.01	14.73	14.81	14.69	14.26
Trade accounts and trade notes receivable .....	8.29	8.52	8.38	8.09	8.64	23.48	24.32	24.56	23.64	24.90
Inventories .....	8.23	8.22	8.30	8.32	8.63	23.73	23.84	24.00	24.48	24.76
Total current assets .....	28.32	28.53	28.65	28.62	28.95	66.63	67.22	67.60	67.14	68.11
Net property, plant, and equipment .....	17.67	18.05	17.77	17.68	17.41	25.70	25.33	25.16	25.39	24.88
Short-term debt, including current portion of long-term debt .....	3.61	3.44	3.45	3.52	3.71	10.71	10.86	10.38	10.78	10.80
Total current liabilities .....	19.79	19.88	20.08	20.05	20.37	31.73	32.65	32.19	32.51	32.96
Long-term debt .....	21.81	21.37	21.19	20.65	20.30	19.67	19.08	18.96	18.90	17.95
Total liabilities .....	57.03	56.74	56.32	55.62	55.19	54.12	54.56	53.91	54.27	53.62
Stockholders' equity .....	42.97	43.26	43.68	44.38	44.81	45.88	45.44	46.09	45.73	46.38

**Table 2.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	723,995	773,070	768,279	786,257	839,444	49,297	54,013	53,646	52,468	53,582
Depreciation, depletion, and amortization of property, plant, and equipment .....	21,743	22,333	22,815	23,152	21,960	1,152	1,173	1,146	1,255	1,146
All other operating costs and expenses .....	651,128	685,866	677,848	714,830	753,748	44,573	48,799	48,781	50,047	49,008
<b>Income (loss) from operations</b> .....	51,124	64,870	67,616	48,274	63,736	3,572	4,041	3,718	1,167	3,427
Interest expense .....	15,152	15,626	15,643	15,347	15,137	446	447	441	443	425
All other nonoperating income (expense) .....	43,434	10,880	27,594	43,319	45,475	96	166	88	93	20
<b>Income (loss) before income taxes</b> .....	79,406	60,124	79,567	76,247	94,074	3,223	3,760	3,366	816	3,022
Provision for current and deferred domestic income taxes .....	16,809	8,876	13,722	11,953	18,140	280	341	371	243	276
<b>Income (loss) after income taxes</b> .....	62,597	51,248	65,845	64,294	75,934	2,942	3,419	2,996	573	2,746
Cash dividends charged to retained earnings this quarter .....	24,764	26,863	25,586	37,624	23,580	1,192	1,763	1,084	1,424	1,296
<b>Net income retained in business</b> .....	37,833	24,386	40,260	26,670	52,353	1,751	1,656	1,911	(851)	1,449
Retained earnings at beginning of quarter .....	1,230,962	1,281,954	1,300,741	1,339,356	1,363,915	24,286	26,160	26,233	28,507	27,666
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(4,374)	(8,023)	(4,415)	1,003	(10,482)	(41)	(71)	(190)	(233)	(328)
<b>Retained earnings at end of quarter</b> .....	1,264,420	1,298,316	1,336,586	1,367,030	1,405,787	25,996	27,746	27,954	27,423	28,787
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.00	2.89	2.97	2.94	2.62	2.34	2.17	2.14	2.39	2.14
All other operating costs and expenses .....	89.94	88.72	88.23	90.92	89.79	90.42	90.35	90.93	95.38	91.46
<b>Income (loss) from operations</b> .....	7.06	8.39	8.80	6.14	7.59	7.25	7.48	6.93	2.22	6.40
Interest expense .....	2.09	2.02	2.04	1.95	1.80	0.90	0.83	0.82	0.84	0.79
All other nonoperating income (expense) .....	6.00	1.41	3.59	5.51	5.42	0.19	0.31	0.16	0.18	0.04
<b>Income (loss) before income taxes</b> .....	10.97	7.78	10.36	9.70	11.21	6.54	6.96	6.27	1.56	5.64
Provision for current and deferred domestic income taxes .....	2.32	1.15	1.79	1.52	2.16	0.57	0.63	0.69	0.46	0.52
<b>Income (loss) after income taxes</b> .....	8.65	6.63	8.57	8.18	9.05	5.97	6.33	5.58	1.09	5.12
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	20.44	15.20	19.50	18.23	21.88	32.27	37.78	33.46	8.17	29.29
After income taxes .....	16.11	12.95	16.14	15.38	17.66	29.46	34.35	29.77	5.73	26.61
Annual rate of profit on total assets:										
Before income taxes .....	8.77	6.54	8.44	7.92	9.56	13.93	16.07	14.36	3.53	12.56
After income taxes .....	6.91	5.57	6.99	6.68	7.72	12.72	14.61	12.78	2.48	11.42
	<b>(based on succeeding table)</b>									
<b>BALANCE SHEET RATIOS</b>										
Total current assets to total current liabilities .....	1.29	1.30	1.30	1.31	1.28	1.94	1.90	1.89	1.85	1.84
Total cash, U.S. Government and other securities, to total current liabilities ..	0.23	0.22	0.24	0.26	0.23	0.37	0.36	0.35	0.36	0.33
Total stockholders' equity to total debt .....	1.48	1.52	1.52	1.55	1.57	1.26	1.26	1.30	1.33	1.34

**Table 2.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	81,250	87,349	91,438	96,010	94,279	8,736	8,719	8,881	9,081	8,750
Time deposits in the U.S., including negotiable certificates of deposit .....	28,028	21,517	30,273	36,983	28,954	1,098	1,070	1,018	988	987
<b>Total cash on hand and in U.S. banks</b> .....	109,278	108,866	121,711	132,994	123,232	9,835	9,789	9,900	10,069	9,738
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	40,209	37,483	45,034	53,147	50,367	1,243	1,328	1,198	1,075	1,270
<b>Total cash, U.S. Government and other securities</b> .....	149,487	146,349	166,746	186,141	173,600	11,078	11,117	11,097	11,144	11,008
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	265,390	277,377	272,911	276,486	302,627	22,298	23,254	23,238	21,568	24,036
Inventories .....	245,361	243,325	251,352	259,694	272,417	20,669	21,134	21,319	21,407	22,552
All other current assets .....	193,589	194,500	197,579	209,279	204,127	3,653	3,693	3,547	3,763	3,710
<b>Total current assets</b> .....	853,828	861,552	888,588	931,600	952,771	57,699	59,198	59,201	57,882	61,306
Property, plant, and equipment .....	1,487,022	1,502,584	1,529,548	1,538,055	1,550,441	81,561	81,569	81,873	82,622	84,270
Land and mineral rights .....	59,781	91,823	88,856	90,223	98,213	1,170	1,092	1,095	1,286	1,219
Less: Accumulated depreciation, depletion, and amortization .....	801,887	803,118	818,688	819,873	833,743	55,433	55,480	55,561	56,462	57,672
<b>Net property, plant, and equipment</b> .....	744,916	791,288	799,715	808,405	814,912	27,299	27,180	27,407	27,446	27,818
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	2,024,200	2,024,873	2,081,386	2,111,240	2,167,345	7,509	7,221	7,162	7,279	7,085
<b>Total Assets</b> .....	3,622,943	3,677,713	3,769,689	3,851,245	3,935,028	92,507	93,600	93,770	92,606	96,208
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	25,837	25,091	26,894	31,399	35,294	5,361	5,735	5,412	5,708	5,961
b. Other short-term loans, including commercial paper .....	68,591	61,722	62,807	67,225	83,115	1,133	1,225	1,157	1,367	1,443
Trade accounts and trade notes payable .....	207,521	208,981	213,636	229,048	241,486	13,093	13,767	13,855	13,518	15,261
Income taxes accrued, prior and current years, net of payments .....	23,446	18,766	18,533	18,129	25,627	235	385	396	358	297
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	19,548	15,955	15,581	16,421	15,939	2,871	2,916	2,948	2,819	3,071
b. Other long-term loans .....	43,672	44,245	48,763	49,410	48,744	1,570	1,527	1,457	1,272	1,015
All other current liabilities, including excise and sales taxes, and accrued expenses .....	272,055	286,108	298,504	301,498	296,620	5,468	5,672	6,118	6,273	6,248
<b>Total current liabilities</b> .....	660,669	660,869	684,718	713,129	746,826	29,732	31,227	31,344	31,315	33,296
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	184,832	184,990	187,280	187,659	192,306	12,714	11,798	11,694	11,559	11,885
b. Other long-term loans .....	704,573	712,010	732,411	727,866	719,989	8,016	8,495	8,212	7,351	7,357
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	518,798	537,474	532,936	549,983	555,824	2,101	2,269	2,276	2,406	2,400
<b>Total liabilities</b> .....	2,068,872	2,095,344	2,137,345	2,178,637	2,214,945	52,562	53,788	53,525	52,631	54,937
Capital stock and other capital (less treasury stock) .....	289,652	284,053	295,758	305,579	314,296	13,949	12,066	12,291	12,552	12,484
Retained earnings .....	1,264,420	1,298,316	1,336,586	1,367,030	1,405,787	25,996	27,746	27,954	27,423	28,787
<b>Stockholders' equity</b> .....	1,554,072	1,582,369	1,632,344	1,672,608	1,720,083	39,944	39,812	40,245	39,975	41,271
<b>Total Liabilities and Stockholders' Equity</b> .....	3,622,943	3,677,713	3,769,689	3,851,245	3,935,028	92,507	93,600	93,770	92,606	96,208
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	193,159	200,683	203,870	218,471	205,945	27,967	27,972	27,857	26,566	28,010
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	4.13	3.98	4.42	4.83	4.41	11.98	11.88	11.83	12.03	11.44
Trade accounts and trade notes receivable .....	7.33	7.54	7.24	7.18	7.69	24.10	24.84	24.78	23.29	24.98
Inventories .....	6.77	6.62	6.67	6.74	6.92	22.34	22.58	22.74	23.12	23.44
Total current assets .....	23.57	23.43	23.57	24.19	24.21	62.37	63.25	63.13	62.50	63.72
Net property, plant, and equipment .....	20.56	21.52	21.21	20.99	20.71	29.51	29.04	29.23	29.64	28.91
Short-term debt, including current portion of long-term debt .....	4.35	4.00	4.09	4.27	4.65	11.82	12.18	11.70	12.06	11.94
Total current liabilities .....	18.24	17.97	18.16	18.52	18.98	32.14	33.36	33.43	33.82	34.61
Long-term debt .....	24.55	24.39	24.40	23.77	23.18	22.41	21.68	21.23	20.42	20.00
Total liabilities .....	57.10	56.97	56.70	56.57	56.29	56.82	57.47	57.08	56.83	57.10
Stockholders' equity .....	42.90	43.03	43.30	43.43	43.71	43.18	42.53	42.92	43.17	42.90

**Table 3.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 311,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	136,103	136,954	139,724	153,659	152,372	12,799	13,815	14,807	15,047	14,954
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,807	2,811	2,852	2,883	2,830	256	264	265	304	287
All other operating costs and expenses .....	121,937	122,961	124,891	138,194	137,661	11,665	12,711	13,624	14,185	13,971
<b>Income (loss) from operations</b> .....	11,358	11,182	11,982	12,583	11,881	878	840	918	558	696
Interest expense .....	2,865	2,683	2,784	2,489	2,597	89	87	91	100	104
All other nonoperating income (expense) .....	2,048	447	662	1,678	1,472	29	(18)	2	17	10
<b>Income (loss) before income taxes</b> .....	10,542	8,946	9,859	11,772	10,756	818	734	829	475	603
Provision for current and deferred domestic income taxes .....	2,574	1,838	2,297	2,735	2,640	83	64	106	91	48
<b>Income (loss) after income taxes</b> .....	7,967	7,108	7,562	9,036	8,116	734	670	722	383	555
Cash dividends charged to retained earnings this quarter .....	2,410	3,171	2,591	3,139	2,453	223	580	235	302	268
<b>Net income retained in business</b> .....	5,557	3,938	4,971	5,897	5,663	511	90	487	81	287
Retained earnings at beginning of quarter .....	146,057	153,091	156,838	161,326	166,609	6,065	7,328	6,994	7,019	6,669
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(459)	(246)	(853)	(633)	(1,025)	6	(91)	(124)	(84)	(78)
<b>Retained earnings at end of quarter</b> .....	151,156	156,783	160,957	166,591	171,247	6,582	7,327	7,357	7,016	6,878
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.06	2.05	2.04	1.88	1.86	2.00	1.91	1.79	2.02	1.92
All other operating costs and expenses .....	89.59	89.78	89.38	89.94	90.35	91.14	92.01	92.01	94.27	93.42
<b>Income (loss) from operations</b> .....	8.35	8.16	8.58	8.19	7.80	6.86	6.08	6.20	3.71	4.66
Interest expense .....	2.11	1.96	1.99	1.62	1.70	0.70	0.63	0.62	0.66	0.69
All other nonoperating income (expense) .....	1.51	0.33	0.47	1.09	0.97	0.23	(0.13)	0.02	0.11	0.07
<b>Income (loss) before income taxes</b> .....	7.75	6.53	7.06	7.66	7.06	6.39	5.31	5.60	3.15	4.03
Provision for current and deferred domestic income taxes .....	1.89	1.34	1.64	1.78	1.73	0.65	0.46	0.72	0.61	0.32
<b>Income (loss) after income taxes</b> .....	5.85	5.19	5.41	5.88	5.33	5.74	4.85	4.88	2.55	3.71
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	22.19	18.85	20.19	23.14	20.74	35.38	30.83	32.82	19.33	24.52
After income taxes .....	16.77	14.98	15.49	17.76	15.65	31.77	28.14	28.60	15.61	22.56
Annual rate of profit on total assets:										
Before income taxes .....	8.58	7.34	7.78	8.90	8.03	16.95	14.94	15.91	9.12	11.17
After income taxes .....	6.48	5.84	5.96	6.83	6.06	15.23	13.64	13.87	7.36	10.28
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.32	1.29	1.30	1.26	1.28	1.96	2.03	1.96	1.88	1.81
Total cash, U.S. Government and other securities, to total current liabilities ..	0.19	0.18	0.18	0.17	0.16	0.37	0.39	0.35	0.35	0.33
Total stockholders' equity to total debt .....	1.07	1.08	1.06	1.06	1.07	1.53	1.58	1.65	1.57	1.48



**Table 3.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 311,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	13,901	12,669	14,385	14,235	13,759	1,830	1,831	1,765	1,925	1,811
Time deposits in the U.S., including negotiable certificates of deposit .....	2,226	2,205	1,811	2,764	2,207	148	171	188	190	216
<b>Total cash on hand and in U.S. banks</b> .....	16,127	14,874	16,196	17,000	15,966	1,978	2,002	1,953	2,115	2,027
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	2,937	3,083	3,443	3,390	3,283	164	297	331	260	340
<b>Total cash, U.S. Government and other securities</b> .....	19,064	17,957	19,640	20,390	19,249	2,142	2,298	2,283	2,375	2,367
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	38,196	38,052	41,186	44,848	47,608	4,066	4,256	4,631	4,723	4,967
Inventories .....	51,918	50,348	56,083	62,736	63,548	4,335	4,573	5,022	4,828	4,908
All other current assets .....	21,212	20,445	22,924	25,280	24,738	746	769	810	774	779
<b>Total current assets</b> .....	130,389	126,802	139,833	153,255	155,143	11,288	11,896	12,746	12,700	13,021
Property, plant, and equipment .....	193,587	196,878	199,364	203,027	205,463	17,055	17,488	17,914	18,039	19,305
Land and mineral rights .....	6,725	6,699	6,876	6,811	6,862	352	305	344	425	425
Less: Accumulated depreciation, depletion, and amortization .....	105,674	108,482	110,343	112,626	114,421	10,749	11,290	11,428	11,566	12,352
<b>Net property, plant, and equipment</b> .....	94,638	95,094	95,897	97,212	97,904	6,658	6,504	6,831	6,898	7,378
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	266,409	265,333	271,414	278,369	282,730	1,348	1,244	1,264	1,225	1,193
<b>Total Assets</b> .....	491,436	487,230	507,143	528,836	535,778	19,295	19,644	20,841	20,823	21,592
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	5,206	5,270	7,197	11,751	13,263	1,178	1,246	1,326	1,471	1,522
b. Other short-term loans, including commercial paper .....	12,839	14,057	12,084	12,798	13,632	329	361	340	362	468
Trade accounts and trade notes payable .....	32,372	32,333	36,029	40,707	40,174	2,507	2,552	2,854	3,001	3,310
Income taxes accrued, prior and current years, net of payments .....	2,606	1,077	1,428	1,171	1,680	84	66	99	112	61
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	2,371	2,471	3,713	4,781	4,728	410	389	461	406	391
b. Other long-term loans .....	6,262	6,205	9,866	10,939	9,807	219	180	148	182	225
All other current liabilities, including excise and sales taxes, and accrued expenses .....	37,495	36,619	37,520	39,316	37,955	1,032	1,067	1,274	1,222	1,228
<b>Total current liabilities</b> .....	99,150	98,031	107,836	121,464	121,239	5,758	5,860	6,503	6,756	7,205
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	32,083	32,276	32,221	31,952	33,112	2,255	2,112	2,381	2,553	2,593
b. Other long-term loans .....	119,309	115,476	120,027	118,977	119,501	1,664	1,730	1,472	1,283	1,439
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	50,908	51,643	51,768	52,936	54,476	372	422	382	408	517
<b>Total liabilities</b> .....	301,450	297,425	311,852	325,329	328,328	10,048	10,123	10,738	11,001	11,753
Capital stock and other capital (less treasury stock) .....	38,831	33,021	34,335	36,916	36,203	2,664	2,193	2,746	2,806	2,961
Retained earnings .....	151,156	156,783	160,957	166,591	171,247	6,582	7,327	7,357	7,016	6,878
<b>Stockholders' equity</b> .....	189,987	189,804	195,291	203,507	207,450	9,247	9,520	10,103	9,822	9,839
<b>Total Liabilities and Stockholders' Equity</b> .....	491,436	487,230	507,143	528,836	535,778	19,295	19,644	20,841	20,823	21,592
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	31,239	28,771	31,997	31,791	33,904	5,530	6,036	6,243	5,944	5,816
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.88	3.69	3.87	3.86	3.59	11.10	11.70	10.96	11.40	10.96
Trade accounts and trade notes receivable .....	7.77	7.81	8.12	8.48	8.89	21.07	21.67	22.22	22.68	23.00
Inventories .....	10.56	10.33	11.06	11.86	11.86	22.47	23.28	24.10	23.19	22.73
Total current assets .....	26.53	26.03	27.57	28.98	28.96	58.50	60.56	61.16	60.99	60.30
Net property, plant, and equipment .....	19.26	19.52	18.91	18.38	18.27	34.51	33.11	32.78	33.13	34.17
Short-term debt, including current portion of long-term debt .....	5.43	5.75	6.48	7.61	7.73	11.07	11.08	10.92	11.63	12.07
Total current liabilities .....	20.18	20.12	21.26	22.97	22.63	29.84	29.83	31.20	32.45	33.37
Long-term debt .....	30.81	30.32	30.02	28.54	28.48	20.31	19.55	18.49	18.43	18.67
Total liabilities .....	61.34	61.04	61.49	61.52	61.28	52.08	51.54	51.52	52.83	54.43
Stockholders' equity .....	38.66	38.96	38.51	38.48	38.72	47.92	48.46	48.48	47.17	45.57

**Table 4.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 312,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	39,353	43,624	44,060	41,320	39,827	1,630	1,640	1,539	1,435	1,225
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,342	1,290	1,296	1,100	1,199	42	51	47	44	48
All other operating costs and expenses .....	31,281	33,382	33,665	32,866	30,743	1,524	1,496	1,413	1,366	1,054
<b>Income (loss) from operations</b> .....	6,730	8,953	9,098	7,353	7,885	64	93	78	25	123
Interest expense .....	1,832	1,883	1,888	2,257	1,655	23	29	26	23	20
All other nonoperating income (expense) .....	3,197	4,177	4,658	7,880	3,220	9	3	(3)	1	8
<b>Income (loss) before income taxes</b> .....	8,095	11,247	11,868	12,977	9,450	50	68	49	2	111
Provision for current and deferred domestic income taxes .....	1,785	2,815	2,939	2,377	2,303	8	16	13	6	3
<b>Income (loss) after income taxes</b> .....	6,310	8,433	8,929	10,600	7,147	42	52	35	(4)	107
Cash dividends charged to retained earnings this quarter .....	5,234	3,369	5,920	4,525	3,790	26	67	36	61	20
<b>Net income retained in business</b> .....	1,076	5,064	3,009	6,076	3,357	15	(15)	0	(66)	87
Retained earnings at beginning of quarter .....	98,153	98,738	103,377	106,926	112,565	142	237	(135)	235	78
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(752)	(1,023)	(1,088)	(395)	(890)	17	(1)	(7)	76	(37)
<b>Retained earnings at end of quarter</b> .....	98,477	102,778	105,298	112,607	115,033	175	221	(143)	245	128
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.41	2.96	2.94	2.66	3.01	2.60	3.09	3.08	3.08	3.94
All other operating costs and expenses .....	79.49	76.52	76.41	79.54	77.19	93.50	91.23	91.83	95.19	86.03
<b>Income (loss) from operations</b> .....	17.10	20.52	20.65	17.80	19.80	3.91	5.68	5.10	1.73	10.03
Interest expense .....	4.66	4.32	4.29	5.46	4.15	1.41	1.76	1.71	1.61	1.66
All other nonoperating income (expense) .....	8.12	9.58	10.57	19.07	8.08	0.57	0.21	(0.22)	0.04	0.65
<b>Income (loss) before income taxes</b> .....	20.57	25.78	26.94	31.41	23.73	3.06	4.12	3.17	0.15	9.02
Provision for current and deferred domestic income taxes .....	4.54	6.45	6.67	5.75	5.78	0.49	0.98	0.87	0.45	0.27
<b>Income (loss) after income taxes</b> .....	16.04	19.33	20.27	25.65	17.95	2.57	3.15	2.30	(0.30)	8.75
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	23.69	33.06	34.20	36.75	26.18	16.37	23.03	15.73	0.54	27.40
After income taxes .....	18.47	24.79	25.73	30.02	19.80	13.73	17.58	11.43	(1.05)	26.57
Annual rate of profit on total assets:										
Before income taxes .....	10.47	14.56	15.06	15.99	11.27	4.45	5.65	4.05	0.20	10.81
After income taxes .....	8.16	10.92	11.33	13.06	8.53	3.73	4.31	2.94	(0.39)	10.48
	(based on succeeding table)					(based on succeeding table)				
<b>BALANCE SHEET RATIOS</b>										
Total current assets to total current liabilities .....	1.23	1.23	1.15	1.06	1.00	2.67	2.43	2.33	2.56	2.71
Total cash, U.S. Government and other securities, to total current liabilities ..	0.33	0.28	0.26	0.24	0.25	0.39	0.33	0.29	0.31	0.31
Total stockholders' equity to total debt .....	1.61	1.53	1.55	1.52	1.48	0.50	0.44	0.48	0.86	0.97

**Table 4.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 312,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	7,462	9,400	7,944	6,855	6,313	256	274	280	254	242
Time deposits in the U.S., including negotiable certificates of deposit .....	6,418	2,299	3,753	4,350	6,255	75	74	41	41	39
<b>Total cash on hand and in U.S. banks</b> .....	13,879	11,699	11,697	11,205	12,568	330	347	321	295	281
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	1,752	1,455	1,361	1,461	1,858	48	18	23	20	21
<b>Total cash, U.S. Government and other securities</b> .....	15,631	13,154	13,058	12,666	14,426	378	366	344	316	302
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	10,691	11,912	11,667	10,429	10,712	452	477	469	428	435
Inventories .....	17,516	17,158	17,134	17,205	17,258	1,509	1,663	1,711	1,700	1,688
All other current assets .....	15,030	15,039	15,502	14,675	15,811	230	221	196	191	174
<b>Total current assets</b> .....	58,868	57,263	57,361	54,975	58,207	2,569	2,726	2,719	2,635	2,598
Property, plant, and equipment .....	76,074	76,996	78,300	73,635	74,992	3,487	3,812	3,935	3,670	3,515
Land and mineral rights .....	3,835	3,963	3,938	3,880	3,886	95	99	92	69	41
Less: Accumulated depreciation, depletion, and amortization .....	35,889	36,932	37,816	32,305	33,665	1,988	2,121	2,191	2,191	2,157
<b>Net property, plant, and equipment</b> .....	44,020	44,027	44,422	45,210	45,213	1,594	1,790	1,836	1,548	1,399
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	206,296	207,704	213,342	224,538	231,878	323	274	263	204	94
<b>Total Assets</b> .....	309,184	308,993	315,125	324,723	335,297	4,486	4,790	4,818	4,387	4,091
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	761	935	1,123	856	800	209	219	227	199	187
b. Other short-term loans, including commercial paper .....	8,018	10,600	10,661	9,832	15,700	90	97	105	96	97
Trade accounts and trade notes payable .....	7,602	7,971	7,971	8,596	7,777	376	428	392	310	291
Income taxes accrued, prior and current years, net of payments .....	2,492	2,810	2,785	2,052	2,545	9	20	24	11	1
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,651	1,040	779	796	588	52	60	64	55	52
b. Other long-term loans .....	1,591	2,304	2,687	4,136	4,322	18	20	20	20	12
All other current liabilities, including excise and sales taxes, and accrued expenses .....	25,713	21,051	23,867	25,530	26,696	209	278	336	338	318
<b>Total current liabilities</b> .....	47,827	46,711	49,873	51,798	58,427	962	1,124	1,167	1,029	958
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	16,853	17,690	18,511	18,496	18,713	992	1,093	951	769	683
b. Other long-term loans .....	56,102	56,353	55,679	58,571	57,245	1,086	1,181	1,225	759	641
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	51,717	52,152	52,238	54,625	56,525	226	218	235	207	195
<b>Total liabilities</b> .....	172,498	172,906	176,301	183,490	190,910	3,266	3,615	3,578	2,764	2,477
Capital stock and other capital (less treasury stock) .....	38,209	33,310	33,526	28,626	29,355	1,045	954	1,382	1,378	1,486
Retained earnings .....	98,477	102,778	105,298	112,607	115,033	175	221	(143)	245	128
<b>Stockholders' equity</b> .....	136,686	136,088	138,824	141,233	144,388	1,220	1,175	1,240	1,623	1,614
<b>Total Liabilities and Stockholders' Equity</b> .....	309,184	308,993	315,125	324,723	335,297	4,486	4,790	4,818	4,387	4,091
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	11,041	10,552	7,488	3,177	(219)	1,607	1,602	1,552	1,606	1,640
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	5.06	4.26	4.14	3.90	4.30	8.42	7.64	7.14	7.20	7.37
Trade accounts and trade notes receivable .....	3.46	3.85	3.70	3.21	3.19	10.07	9.95	9.72	9.76	10.64
Inventories .....	5.67	5.55	5.44	5.30	5.15	33.64	34.72	35.50	38.75	41.26
Total current assets .....	19.04	18.53	18.20	16.93	17.36	57.27	56.91	56.43	60.07	63.51
Net property, plant, and equipment .....	14.24	14.25	14.10	13.92	13.48	35.52	37.36	38.10	35.28	34.20
Short-term debt, including current portion of long-term debt .....	3.89	4.82	4.84	4.81	6.39	8.22	8.28	8.64	8.45	8.50
Total current liabilities .....	15.47	15.12	15.83	15.95	17.43	21.45	23.46	24.22	23.46	23.42
Long-term debt .....	23.60	23.96	23.54	23.73	22.65	46.32	47.46	45.17	34.82	32.36
Total liabilities .....	55.79	55.96	55.95	56.51	56.94	72.80	75.48	74.27	63.00	60.56
Stockholders' equity .....	44.21	44.04	44.05	43.49	43.06	27.20	24.52	25.73	37.00	39.44

**Table 5.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsectors 313 and 314,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	8,196	8,890	9,293	9,036	8,528	2,376	2,616	2,521	2,597	2,418
Depreciation, depletion, and amortization of property, plant, and equipment .....	268	278	234	232	209	43	53	46	52	39
All other operating costs and expenses .....	7,656	8,205	8,445	8,617	8,023	2,123	2,350	2,185	2,532	2,133
<b>Income (loss) from operations</b> .....	272	408	613	188	296	211	213	291	13	247
Interest expense .....	117	124	112	114	104	16	22	17	18	17
All other nonoperating income (expense) .....	150	124	106	43	92	10	0	3	10	2
<b>Income (loss) before income taxes</b> .....	305	407	607	117	284	204	190	276	4	232
Provision for current and deferred domestic income taxes .....	32	45	91	13	74	19	11	24	7	26
<b>Income (loss) after income taxes</b> .....	273	362	516	104	210	185	179	252	(3)	206
Cash dividends charged to retained earnings this quarter .....	115	218	185	140	114	70	145	95	67	50
<b>Net income retained in business</b> .....	158	144	331	(36)	96	115	35	157	(70)	156
Retained earnings at beginning of quarter .....	9,397	9,333	9,464	9,625	9,211	2,352	2,407	2,163	2,176	2,143
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(7)	98	(11)	60	114	(17)	130	(15)	(28)	(39)
<b>Retained earnings at end of quarter</b> .....	9,548	9,575	9,784	9,648	9,421	2,450	2,572	2,304	2,077	2,261
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.27	3.12	2.52	2.56	2.45	1.80	2.04	1.82	2.00	1.59
All other operating costs and expenses .....	93.42	92.29	90.88	95.36	94.08	89.32	89.83	86.65	97.51	88.20
<b>Income (loss) from operations</b> .....	3.32	4.59	6.60	2.08	3.47	8.88	8.13	11.53	0.49	10.20
Interest expense .....	1.42	1.40	1.21	1.26	1.22	0.69	0.86	0.69	0.69	0.68
All other nonoperating income (expense) .....	1.83	1.39	1.14	0.48	1.08	0.40	0.00	0.11	0.37	0.09
<b>Income (loss) before income taxes</b> .....	3.72	4.58	6.53	1.30	3.33	8.59	7.27	10.95	0.17	9.60
Provision for current and deferred domestic income taxes .....	0.39	0.51	0.98	0.15	0.87	0.81	0.42	0.95	0.28	1.07
<b>Income (loss) after income taxes</b> .....	3.33	4.07	5.55	1.15	2.46	7.78	6.85	10.00	(0.11)	8.53
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	8.16	10.86	15.74	3.06	7.42	27.86	26.94	42.20	0.76	34.95
After income taxes .....	7.30	9.65	13.39	2.71	5.48	25.22	25.37	38.52	(0.50)	31.04
Annual rate of profit on total assets:										
Before income taxes .....	4.31	5.63	8.27	1.61	3.86	16.18	14.22	23.15	0.39	18.66
After income taxes .....	3.85	5.01	7.03	1.43	2.86	14.65	13.39	21.13	(0.26)	16.58
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	2.10	2.02	1.99	2.04	2.14	2.54	2.34	2.54	2.25	2.36
Total cash, U.S. Government and other securities, to total current liabilities ..	0.37	0.32	0.32	0.32	0.28	0.61	0.47	0.56	0.50	0.44
Total stockholders' equity to total debt .....	2.19	2.16	2.27	2.27	2.20	2.29	1.98	2.36	1.99	2.28

**Table 5.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsectors 313 and 314,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	1,301	1,222	1,286	1,186	878	594	553	557	545	493
Time deposits in the U.S., including negotiable certificates of deposit .....	173	121	126	120	122	172	120	125	119	122
<b>Total cash on hand and in U.S. banks</b> .....	1,474	1,343	1,413	1,305	1,000	766	673	683	664	616
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	897	882	900	926	881	101	92	82	71	76
<b>Total cash, U.S. Government and other securities</b> .....	2,371	2,225	2,312	2,231	1,882	867	765	765	735	691
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	4,197	4,502	4,636	4,260	4,658	1,221	1,264	1,195	1,013	1,196
Inventories .....	5,062	5,529	5,623	5,708	5,652	1,342	1,621	1,360	1,396	1,547
All other current assets .....	1,922	1,931	1,919	1,926	2,031	169	189	166	190	258
<b>Total current assets</b> .....	13,551	14,186	14,490	14,126	14,224	3,599	3,839	3,486	3,334	3,692
Property, plant, and equipment .....	19,197	19,485	19,629	19,441	19,321	3,290	3,658	3,480	3,408	3,499
Land and mineral rights .....	300	309	306	315	302	45	50	48	45	43
Less: Accumulated depreciation, depletion, and amortization .....	13,371	13,519	13,711	13,522	13,415	2,209	2,487	2,446	2,401	2,469
<b>Net property, plant, and equipment</b> .....	6,126	6,276	6,224	6,235	6,208	1,126	1,221	1,083	1,052	1,072
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	8,660	8,445	8,649	8,780	8,935	323	290	201	193	213
<b>Total Assets</b> .....	28,337	28,907	29,362	29,141	29,366	5,048	5,350	4,771	4,579	4,978
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	377	447	530	466	391	236	294	193	173	189
b. Other short-term loans, including commercial paper .....	149	215	205	116	156	44	37	27	26	37
Trade accounts and trade notes payable .....	2,717	3,089	3,153	3,180	3,338	564	716	709	744	815
Income taxes accrued, prior and current years, net of payments .....	50	106	85	45	102	(22)	18	30	17	28
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	922	905	968	979	671	271	203	119	242	239
b. Other long-term loans .....	237	253	197	164	151	90	100	61	38	33
All other current liabilities, including excise and sales taxes, and accrued expenses .....	1,993	2,018	2,132	1,962	1,842	233	268	231	243	226
<b>Total current liabilities</b> .....	6,445	7,032	7,269	6,912	6,651	1,417	1,637	1,372	1,482	1,567
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	3,684	3,627	3,443	3,521	4,121	282	391	383	357	358
b. Other long-term loans .....	1,467	1,479	1,442	1,528	1,462	355	400	324	330	311
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,786	1,778	1,786	1,838	1,843	63	98	75	89	84
<b>Total liabilities</b> .....	13,382	13,916	13,941	13,799	14,076	2,116	2,526	2,154	2,259	2,319
Capital stock and other capital (less treasury stock) .....	5,407	5,417	5,637	5,693	5,869	482	251	313	243	397
Retained earnings .....	9,548	9,575	9,784	9,648	9,421	2,450	2,572	2,304	2,077	2,261
<b>Stockholders' equity</b> .....	14,956	14,992	15,421	15,342	15,290	2,932	2,823	2,617	2,320	2,658
<b>Total Liabilities and Stockholders' Equity</b> .....	28,337	28,907	29,362	29,141	29,366	5,048	5,350	4,771	4,579	4,978
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	7,107	7,154	7,220	7,214	7,573	2,182	2,202	2,115	1,851	2,125
<b>SELECTED BALANCE SHEET RATIOS</b>	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	8.37	7.70	7.88	7.66	6.41	17.18	14.29	16.04	16.05	13.89
Trade accounts and trade notes receivable .....	14.81	15.57	15.79	14.62	15.86	24.19	23.63	25.06	22.13	24.02
Inventories .....	17.86	19.13	19.15	19.59	19.25	26.58	30.31	28.51	30.49	31.08
Total current assets .....	47.82	49.08	49.35	48.47	48.43	71.29	71.76	73.08	72.81	74.17
Net property, plant, and equipment .....	21.62	21.71	21.20	21.40	21.14	22.31	22.82	22.70	22.98	21.55
Short-term debt, including current portion of long-term debt .....	5.95	6.30	6.47	5.92	4.66	12.72	11.87	8.41	10.45	10.00
Total current liabilities .....	22.74	24.33	24.76	23.72	22.65	28.06	30.61	28.75	32.38	31.48
Long-term debt .....	18.18	17.66	16.64	17.33	19.01	12.62	14.78	14.83	15.01	13.43
Total liabilities .....	47.22	48.14	47.48	47.35	47.93	41.92	47.22	45.14	49.33	46.59
Stockholders' equity .....	52.78	51.86	52.52	52.65	52.07	58.08	52.78	54.86	50.67	53.41

**Table 6.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsectors 315 and 316,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	20,625	21,549	22,919	21,773	21,880	4,673	4,806	4,518	4,263	4,434
Depreciation, depletion, and amortization of property, plant, and equipment .....	435	435	428	441	434	41	43	38	45	37
All other operating costs and expenses .....	18,409	19,175	20,182	20,061	19,672	4,039	4,225	4,081	4,141	4,068
<b>Income (loss) from operations</b> .....	1,781	1,940	2,309	1,272	1,774	593	538	398	77	329
Interest expense .....	298	281	272	295	291	38	34	34	33	30
All other nonoperating income (expense) .....	839	563	523	717	735	(16)	(9)	(12)	11	26
<b>Income (loss) before income taxes</b> .....	2,322	2,222	2,560	1,694	2,218	540	494	352	55	325
Provision for current and deferred domestic income taxes .....	419	347	534	339	415	9	21	11	6	24
<b>Income (loss) after income taxes</b> .....	1,902	1,875	2,026	1,355	1,804	531	473	341	49	301
Cash dividends charged to retained earnings this quarter .....	539	626	550	668	654	192	91	97	80	48
<b>Net income retained in business</b> .....	1,363	1,249	1,476	688	1,150	339	383	244	(31)	253
Retained earnings at beginning of quarter .....	24,442	24,877	25,225	25,177	23,652	1,938	2,085	2,379	2,051	2,275
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(713)	(556)	(779)	(1,885)	(461)	(41)	20	(4)	(53)	(25)
<b>Retained earnings at end of quarter</b> .....	25,092	25,570	25,922	23,979	24,341	2,237	2,488	2,618	1,967	2,503
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.11	2.02	1.87	2.03	1.98	0.88	0.90	0.85	1.05	0.84
All other operating costs and expenses .....	89.26	88.98	88.06	92.13	89.91	86.44	87.91	90.33	97.15	91.75
<b>Income (loss) from operations</b> .....	8.64	9.00	10.07	5.84	8.11	12.69	11.19	8.82	1.80	7.41
Interest expense .....	1.45	1.30	1.19	1.35	1.33	0.80	0.71	0.75	0.78	0.67
All other nonoperating income (expense) .....	4.07	2.61	2.28	3.30	3.36	(0.34)	(0.20)	(0.27)	0.27	0.58
<b>Income (loss) before income taxes</b> .....	11.26	10.31	11.17	7.78	10.14	11.55	10.28	7.80	1.29	7.33
Provision for current and deferred domestic income taxes .....	2.03	1.61	2.33	1.55	1.90	0.18	0.43	0.25	0.14	0.54
<b>Income (loss) after income taxes</b> .....	9.22	8.70	8.84	6.23	8.24	11.36	9.85	7.55	1.15	6.78
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	26.95	25.51	28.79	19.31	24.92	74.06	60.20	42.33	7.63	38.16
After income taxes .....	22.09	21.53	22.79	15.45	20.26	72.88	57.67	40.96	6.82	35.34
Annual rate of profit on total assets:										
Before income taxes .....	13.92	13.21	14.82	9.86	12.51	31.38	28.96	19.96	3.11	17.00
After income taxes .....	11.41	11.14	11.73	7.89	10.17	30.88	27.74	19.32	2.78	15.74
	<b>BALANCE SHEET RATIOS</b>					<b>BALANCE SHEET RATIOS</b>				
(based on succeeding table)										
Total current assets to total current liabilities .....	2.59	2.58	2.47	2.44	2.33	2.04	2.22	2.18	1.92	2.07
Total cash, U.S. Government and other securities, to total current liabilities ..	0.57	0.57	0.47	0.49	0.41	0.34	0.37	0.38	0.30	0.37
Total stockholders' equity to total debt .....	2.18	2.28	2.25	2.22	2.09	1.38	1.68	1.64	1.25	1.54

**Table 6.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsectors 315 and 316,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	5,557	5,706	4,812	4,879	4,223	748	630	755	657	779
Time deposits in the U.S., including negotiable certificates of deposit .....	348	360	349	489	349	74	86	101	104	136
<b>Total cash on hand and in U.S. banks</b> .....	5,906	6,066	5,161	5,368	4,571	823	716	857	760	914
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	989	1,096	1,062	1,099	1,280	80	188	110	119	187
<b>Total cash, U.S. Government and other securities</b> .....	6,895	7,163	6,224	6,467	5,851	903	904	967	880	1,101
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	9,513	9,487	10,468	9,258	10,037	1,894	1,945	1,947	1,872	2,168
Inventories .....	11,891	12,230	12,997	12,891	13,724	2,431	2,308	2,384	2,513	2,559
All other current assets .....	3,037	3,255	3,282	3,468	3,272	239	252	248	314	296
<b>Total current assets</b> .....	31,336	32,135	32,970	32,084	32,884	5,467	5,409	5,546	5,579	6,123
Property, plant, and equipment .....	20,301	20,318	20,696	20,574	20,725	3,170	3,100	3,226	3,110	3,053
Land and mineral rights .....	516	501	516	504	495	53	38	38	35	27
Less: Accumulated depreciation, depletion, and amortization .....	12,745	12,776	13,104	12,927	12,977	2,435	2,327	2,300	2,193	2,085
<b>Net property, plant, and equipment</b> .....	8,072	8,042	8,108	8,151	8,243	788	811	964	953	995
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	27,297	27,132	28,021	28,498	29,788	623	606	553	538	524
<b>Total Assets</b> .....	66,705	67,310	69,100	68,733	70,916	6,879	6,825	7,063	7,070	7,642
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,053	1,174	1,386	1,504	1,789	668	745	769	928	767
b. Other short-term loans, including commercial paper .....	269	279	330	194	179	54	22	36	45	49
Trade accounts and trade notes payable .....	4,745	5,253	5,529	5,673	6,017	1,212	1,147	1,134	1,217	1,336
Income taxes accrued, prior and current years, net of payments .....	193	165	379	15	329	9	13	9	18	14
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	378	248	264	269	383	138	85	80	97	130
b. Other long-term loans .....	574	395	161	156	326	70	65	55	72	70
All other current liabilities, including excise and sales taxes, and accrued expenses .....	4,864	4,959	5,273	5,332	5,096	532	358	467	533	589
<b>Total current liabilities</b> .....	12,076	12,473	13,322	13,143	14,118	2,682	2,434	2,549	2,909	2,955
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	3,736	3,551	3,992	3,658	3,890	739	615	661	755	797
b. Other long-term loans .....	9,798	9,664	9,645	10,033	10,442	436	424	428	411	398
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	6,644	6,781	6,574	6,806	6,855	107	69	94	112	88
<b>Total liabilities</b> .....	32,254	32,470	33,533	33,640	35,306	3,964	3,542	3,731	4,188	4,238
Capital stock and other capital (less treasury stock) .....	9,358	9,270	9,645	11,114	11,269	678	795	713	915	902
Retained earnings .....	25,092	25,570	25,922	23,979	24,341	2,237	2,488	2,618	1,967	2,503
<b>Stockholders' equity</b> .....	34,451	34,840	35,567	35,093	35,610	2,915	3,283	3,331	2,882	3,405
<b>Total Liabilities and Stockholders' Equity</b> .....	66,705	67,310	69,100	68,733	70,916	6,879	6,825	7,063	7,070	7,642
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	19,260	19,662	19,648	18,940	18,766	2,785	2,974	2,998	2,670	3,168
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	10.34	10.64	9.01	9.41	8.25	13.13	13.24	13.69	12.45	14.41
Trade accounts and trade notes receivable .....	14.26	14.09	15.15	13.47	14.15	27.53	28.50	27.56	26.48	28.36
Inventories .....	17.83	18.17	18.81	18.76	19.35	35.35	33.81	33.76	35.55	33.48
Total current assets .....	46.98	47.74	47.71	46.68	46.37	79.48	79.25	78.53	78.92	80.12
Net property, plant, and equipment .....	12.10	11.95	11.73	11.86	11.62	11.46	11.88	13.64	13.47	13.02
Short-term debt, including current portion of long-term debt .....	3.41	3.11	3.10	3.09	3.77	13.52	13.43	13.30	16.14	13.30
Total current liabilities .....	18.10	18.53	19.28	19.12	19.91	38.99	35.66	36.09	41.15	38.66
Long-term debt .....	20.29	19.63	19.73	19.92	20.21	17.09	15.21	15.41	16.49	15.64
Total liabilities .....	48.35	48.24	48.53	48.94	49.79	57.63	51.90	52.83	59.23	55.45
Stockholders' equity .....	51.65	51.76	51.47	51.06	50.21	42.37	48.10	47.17	40.77	44.55

**Table 7.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 322,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	29,975	31,237	32,629	32,216	31,800	3,203	3,412	3,346	3,331	3,587
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,469	1,452	1,458	1,447	1,432	63	69	65	78	74
All other operating costs and expenses .....	27,042	27,872	28,052	28,448	27,987	2,959	3,082	3,001	3,163	3,278
<b>Income (loss) from operations</b> .....	1,464	1,912	3,120	2,321	2,381	180	261	280	90	235
Interest expense .....	825	820	857	862	834	23	23	24	24	23
All other nonoperating income (expense) .....	332	1,561	404	331	699	5	4	(2)	4	8
<b>Income (loss) before income taxes</b> .....	971	2,653	2,666	1,790	2,246	162	242	255	70	221
Provision for current and deferred domestic income taxes .....	245	191	358	110	530	12	17	18	14	20
<b>Income (loss) after income taxes</b> .....	726	2,462	2,308	1,680	1,716	150	224	237	56	201
Cash dividends charged to retained earnings this quarter .....	771	808	652	809	816	67	115	92	87	104
<b>Net income retained in business</b> .....	(46)	1,654	1,656	871	900	83	109	145	(31)	98
Retained earnings at beginning of quarter .....	13,509	17,329	18,968	21,528	22,504	2,073	2,196	2,176	2,231	2,256
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	61	(39)	(48)	(5)	(3,406)	36	(20)	(73)	32	(33)
<b>Retained earnings at end of quarter</b> .....	13,524	18,944	20,577	22,394	19,999	2,192	2,285	2,248	2,233	2,321
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.90	4.65	4.47	4.49	4.50	1.97	2.01	1.93	2.33	2.06
All other operating costs and expenses .....	90.21	89.23	85.97	88.30	88.01	92.40	90.34	89.69	94.97	91.39
<b>Income (loss) from operations</b> .....	4.89	6.12	9.56	7.20	7.49	5.64	7.65	8.38	2.70	6.55
Interest expense .....	2.75	2.63	2.63	2.67	2.62	0.73	0.69	0.71	0.71	0.63
All other nonoperating income (expense) .....	1.11	5.00	1.24	1.03	2.20	0.16	0.12	(0.05)	0.11	0.23
<b>Income (loss) before income taxes</b> .....	3.24	8.49	8.17	5.56	7.06	5.06	7.08	7.62	2.10	6.15
Provision for current and deferred domestic income taxes .....	0.82	0.61	1.10	0.34	1.67	0.37	0.50	0.53	0.41	0.55
<b>Income (loss) after income taxes</b> .....	2.42	7.88	7.07	5.21	5.40	4.69	6.58	7.09	1.69	5.61
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	10.43	26.19	25.14	15.97	19.89	24.27	34.42	38.93	10.93	33.75
After income taxes .....	7.80	24.31	21.76	14.99	15.19	22.48	31.97	36.21	8.80	30.76
Annual rate of profit on total assets:										
Before income taxes .....	2.90	7.85	7.90	5.24	6.50	11.40	16.44	18.96	5.29	15.99
After income taxes .....	2.17	7.28	6.84	4.92	4.97	10.56	15.27	17.63	4.26	14.58
	<b>(based on succeeding table)</b>					<b>(based on succeeding table)</b>				
Total current assets to total current liabilities .....	1.22	1.35	1.39	1.42	1.40	1.90	1.81	1.93	1.90	1.82
Total cash, U.S. Government and other securities, to total current liabilities ..	0.16	0.18	0.19	0.20	0.17	0.25	0.26	0.27	0.33	0.28
Total stockholders' equity to total debt .....	0.75	0.85	0.91	0.97	0.95	1.62	1.67	1.68	1.59	1.57



**Table 7.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 322,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	3,207	3,236	3,516	3,537	3,144	386	367	402	480	408
Time deposits in the U.S., including negotiable certificates of deposit .....	1,236	1,314	855	1,171	973	43	74	51	47	47
<b>Total cash on hand and in U.S. banks</b> .....	4,443	4,550	4,372	4,708	4,117	429	441	454	527	455
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	813	894	1,146	906	753	53	77	6	24	49
<b>Total cash, U.S. Government and other securities</b> .....	5,257	5,444	5,517	5,614	4,870	482	518	460	551	504
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	13,674	13,933	14,379	13,352	14,244	1,474	1,567	1,465	1,293	1,451
Inventories .....	11,619	11,586	11,750	12,181	12,440	1,346	1,332	1,281	1,237	1,200
All other current assets .....	9,718	8,942	8,915	8,841	9,112	316	238	118	124	179
<b>Total current assets</b> .....	40,268	39,905	40,561	39,989	40,666	3,618	3,656	3,324	3,206	3,334
Property, plant, and equipment .....	112,896	111,767	111,435	113,026	113,308	5,803	5,831	5,568	5,485	5,567
Land and mineral rights .....	2,822	3,010	2,927	3,041	3,061	65	57	46	81	80
Less: Accumulated depreciation, depletion, and amortization .....	66,046	63,824	64,053	64,761	65,340	4,097	4,049	3,994	3,994	3,958
<b>Net property, plant, and equipment</b> .....	49,672	50,953	50,309	51,306	51,029	1,771	1,838	1,620	1,572	1,689
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	43,801	44,329	44,178	45,407	46,443	301	383	435	500	499
<b>Total Assets</b> .....	133,740	135,188	135,048	136,702	138,138	5,689	5,877	5,378	5,277	5,522
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,240	1,325	1,181	1,133	1,440	340	388	316	347	374
b. Other short-term loans, including commercial paper .....	993	1,063	1,057	725	994	23	81	74	66	100
Trade accounts and trade notes payable .....	10,432	10,447	10,539	10,526	10,500	970	944	866	810	903
Income taxes accrued, prior and current years, net of payments .....	508	489	481	588	1,080	10	18	30	32	32
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	5,345	1,985	1,344	1,355	1,845	195	184	124	124	122
b. Other long-term loans .....	501	564	674	449	362	74	77	67	72	55
All other current liabilities, including excise and sales taxes, and accrued expenses .....	13,939	13,618	13,858	13,349	12,879	296	331	244	239	243
<b>Total current liabilities</b> .....	32,958	29,490	29,135	28,125	29,099	1,908	2,024	1,722	1,690	1,829
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	18,731	20,235	20,766	21,283	21,951	711	691	650	646	735
b. Other long-term loans .....	22,803	22,553	21,563	21,511	20,967	305	259	324	347	281
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	22,027	22,394	21,166	20,946	20,948	93	95	63	40	61
<b>Total liabilities</b> .....	96,519	94,673	92,629	91,864	92,964	3,017	3,070	2,759	2,723	2,905
Capital stock and other capital (less treasury stock) .....	23,697	21,571	21,842	22,444	25,175	480	522	371	321	296
Retained earnings .....	13,524	18,944	20,577	22,394	19,999	2,192	2,285	2,248	2,233	2,321
<b>Stockholders' equity</b> .....	37,222	40,515	42,419	44,838	45,173	2,672	2,807	2,619	2,554	2,617
<b>Total Liabilities and Stockholders' Equity</b> .....	133,740	135,188	135,048	136,702	138,138	5,689	5,877	5,378	5,277	5,522
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	7,310	10,415	11,426	11,864	11,567	1,710	1,632	1,602	1,516	1,505
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.93	4.03	4.09	4.11	3.53	8.47	8.82	8.56	10.45	9.13
Trade accounts and trade notes receivable .....	10.22	10.31	10.65	9.77	10.31	25.92	26.67	27.23	24.50	26.28
Inventories .....	8.69	8.57	8.70	8.91	9.01	23.65	22.67	23.82	23.45	21.73
Total current assets .....	30.11	29.52	30.03	29.25	29.44	63.59	62.21	61.80	60.75	60.38
Net property, plant, and equipment .....	37.14	37.69	37.25	37.53	36.94	31.12	31.28	30.11	29.78	30.59
Short-term debt, including current portion of long-term debt .....	6.04	3.65	3.15	2.68	3.36	11.11	12.42	10.81	11.54	11.79
Total current liabilities .....	24.64	21.81	21.57	20.57	21.07	33.54	34.44	32.01	32.03	33.12
Long-term debt .....	31.06	31.65	31.34	31.30	31.07	17.86	16.18	18.11	18.82	18.39
Total liabilities .....	72.17	70.03	68.59	67.20	67.30	53.03	52.24	51.30	51.61	52.61
Stockholders' equity .....	27.83	29.97	31.41	32.80	32.70	46.97	47.76	48.70	48.39	47.39

**Table 8.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 323,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	14,452	15,496	15,273	15,539	15,435	7,373	7,915	7,881	7,775	7,840
Depreciation, depletion, and amortization of property, plant, and equipment .....	676	660	641	657	608	317	304	299	308	259
All other operating costs and expenses .....	13,253	13,760	13,661	14,407	13,858	6,975	7,284	7,192	7,417	7,057
<b>Income (loss) from operations</b> .....	523	1,075	970	475	969	81	327	390	50	524
Interest expense .....	404	424	423	437	389	101	101	96	99	94
All other nonoperating income (expense) .....	25	41	49	567	44	43	22	53	23	(3)
<b>Income (loss) before income taxes</b> .....	143	693	596	605	624	23	249	347	(26)	426
Provision for current and deferred domestic income taxes .....	83	186	171	62	75	19	38	38	26	20
<b>Income (loss) after income taxes</b> .....	61	507	425	544	549	3	210	309	(52)	406
Cash dividends charged to retained earnings this quarter .....	229	296	657	297	254	88	172	75	182	143
<b>Net income retained in business</b> .....	(168)	211	(232)	247	295	(84)	39	234	(235)	263
Retained earnings at beginning of quarter .....	3,715	4,447	4,704	4,309	4,222	3,174	3,726	3,915	3,775	3,072
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	36	(3)	18	(25)	(261)	39	(14)	37	(4)	(45)
<b>Retained earnings at end of quarter</b> .....	3,583	4,655	4,490	4,530	4,256	3,128	3,751	4,185	3,536	3,290
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.68	4.26	4.20	4.23	3.94	4.30	3.84	3.79	3.96	3.31
All other operating costs and expenses .....	91.70	88.80	89.45	92.72	89.78	94.60	92.02	91.26	95.39	90.01
<b>Income (loss) from operations</b> .....	3.62	6.94	6.35	3.06	6.28	1.10	4.13	4.95	0.64	6.68
Interest expense .....	2.80	2.74	2.77	2.81	2.52	1.38	1.27	1.22	1.28	1.21
All other nonoperating income (expense) .....	0.17	0.27	0.32	3.65	0.28	0.58	0.28	0.67	0.30	(0.04)
<b>Income (loss) before income taxes</b> .....	0.99	4.47	3.91	3.90	4.04	0.31	3.14	4.41	(0.34)	5.44
Provision for current and deferred domestic income taxes .....	0.57	1.20	1.12	0.40	0.48	0.26	0.49	0.49	0.33	0.25
<b>Income (loss) after income taxes</b> .....	0.42	3.27	2.78	3.50	3.56	0.04	2.66	3.92	(0.67)	5.18
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	5.13	23.34	21.43	20.18	20.31	2.33	22.79	30.83	(2.47)	41.27
After income taxes .....	2.17	17.08	15.27	18.12	17.88	0.33	19.27	27.42	(4.91)	39.34
Annual rate of profit on total assets:										
Before income taxes .....	1.24	5.91	5.10	5.17	5.22	0.62	6.55	9.21	(0.73)	11.40
After income taxes .....	0.52	4.32	3.63	4.64	4.59	0.09	5.53	8.19	(1.45)	10.87
	<b>(based on succeeding table)</b>									
<b>BALANCE SHEET RATIOS</b>										
Total current assets to total current liabilities .....	1.37	1.42	1.40	1.36	1.40	1.41	1.39	1.39	1.35	1.38
Total cash, U.S. Government and other securities, to total current liabilities ..	0.25	0.29	0.27	0.26	0.26	0.31	0.32	0.29	0.30	0.30
Total stockholders' equity to total debt .....	0.48	0.51	0.47	0.52	0.53	0.53	0.60	0.65	0.65	0.60

**Table 8.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 323,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	2,289	2,541	2,335	2,544	2,524	1,261	1,459	1,274	1,285	1,376
Time deposits in the U.S., including negotiable certificates of deposit .....	150	173	217	191	116	138	158	161	139	110
<b>Total cash on hand and in U.S. banks</b> .....	2,440	2,714	2,552	2,735	2,640	1,398	1,617	1,435	1,423	1,486
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	338	525	611	270	399	265	241	231	227	285
<b>Total cash, U.S. Government and other securities</b> .....	2,778	3,239	3,163	3,005	3,039	1,664	1,859	1,666	1,650	1,771
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	7,834	7,881	8,183	7,895	8,255	3,906	3,952	4,124	3,672	4,025
Inventories .....	3,337	3,439	3,630	3,507	3,731	1,516	1,636	1,634	1,458	1,703
All other current assets .....	1,408	1,313	1,337	1,291	1,441	595	582	563	556	567
<b>Total current assets</b> .....	15,357	15,872	16,312	15,698	16,466	7,681	8,028	7,986	7,336	8,067
Property, plant, and equipment .....	39,073	39,428	39,845	40,710	40,166	19,639	20,023	20,277	20,213	20,161
Land and mineral rights .....	482	491	485	538	518	113	127	120	148	133
Less: Accumulated depreciation, depletion, and amortization .....	25,569	25,845	26,443	27,087	27,067	14,040	14,189	14,519	14,549	14,598
<b>Net property, plant, and equipment</b> .....	13,986	14,074	13,887	14,161	13,618	5,712	5,961	5,878	5,812	5,697
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	16,959	16,978	16,603	16,986	17,694	1,198	1,209	1,230	1,270	1,195
<b>Total Assets</b> .....	46,302	46,924	46,802	46,845	47,778	14,591	15,198	15,094	14,417	14,959
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,225	1,182	1,281	1,174	1,126	972	933	928	795	897
b. Other short-term loans, including commercial paper .....	231	335	224	225	150	175	188	166	188	123
Trade accounts and trade notes payable .....	4,000	4,098	4,152	4,107	4,408	2,130	2,243	2,255	2,145	2,403
Income taxes accrued, prior and current years, net of payments .....	137	142	116	84	83	57	63	62	23	18
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,009	1,193	1,308	1,188	1,346	841	1,010	1,040	901	1,039
b. Other long-term loans .....	754	483	802	826	592	285	309	284	252	200
All other current liabilities, including excise and sales taxes, and accrued expenses .....	3,887	3,710	3,752	3,954	4,024	973	1,021	1,019	1,112	1,165
<b>Total current liabilities</b> .....	11,243	11,144	11,635	11,558	11,729	5,431	5,767	5,753	5,416	5,845
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	9,102	8,661	8,343	7,985	8,283	3,555	3,226	3,089	3,035	3,188
b. Other long-term loans .....	10,999	11,480	11,860	11,457	11,528	1,555	1,651	1,466	1,396	1,492
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	3,789	3,766	3,829	3,846	3,957	164	189	278	314	300
<b>Total liabilities</b> .....	35,132	35,052	35,667	34,846	35,498	10,705	10,832	10,586	10,161	10,826
Capital stock and other capital (less treasury stock) .....	7,587	7,217	6,644	7,468	8,024	758	615	322	720	843
Retained earnings .....	3,583	4,655	4,490	4,530	4,256	3,128	3,751	4,185	3,536	3,290
<b>Stockholders' equity</b> .....	11,170	11,872	11,135	11,998	12,280	3,886	4,366	4,507	4,256	4,133
<b>Total Liabilities and Stockholders' Equity</b> .....	46,302	46,924	46,802	46,845	47,778	14,591	15,198	15,094	14,417	14,959
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	4,114	4,728	4,678	4,140	4,736	2,249	2,261	2,233	1,920	2,222
<b>SELECTED BALANCE SHEET RATIOS</b>	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	6.00	6.90	6.76	6.41	6.36	11.40	12.23	11.04	11.45	11.84
Trade accounts and trade notes receivable .....	16.92	16.79	17.48	16.85	17.28	26.77	26.00	27.32	25.47	26.91
Inventories .....	7.21	7.33	7.76	7.49	7.81	10.39	10.76	10.82	10.11	11.39
Total current assets .....	33.17	33.82	34.85	33.51	34.46	52.64	52.82	52.91	50.88	53.93
Net property, plant, and equipment .....	30.21	29.99	29.67	30.23	28.50	39.15	39.22	38.94	40.31	38.08
Short-term debt, including current portion of long-term debt .....	6.95	6.80	7.72	7.29	6.73	15.57	16.05	16.02	14.82	15.10
Total current liabilities .....	24.28	23.75	24.86	24.67	24.55	37.22	37.94	38.11	37.57	39.08
Long-term debt .....	43.41	42.92	43.17	41.50	41.47	35.02	32.09	30.18	30.74	31.29
Total liabilities .....	75.88	74.70	76.21	74.39	74.30	73.37	71.27	70.14	70.48	72.37
Stockholders' equity .....	24.12	25.30	23.79	25.61	25.70	26.63	28.73	29.86	29.52	27.63

**Table 9.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 324,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	250,729	274,683	272,037	280,710	324,081	1,003	1,015	1,372	961	659
Depreciation, depletion, and amortization of property, plant, and equipment .....	6,864	7,491	7,879	8,602	7,450	34	25	25	28	22
All other operating costs and expenses .....	236,987	255,303	255,786	267,924	306,548	896	903	1,271	913	622
<b>Income (loss) from operations</b> .....	6,878	11,890	8,372	4,184	10,084	73	88	75	19	15
Interest expense .....	1,545	1,780	1,801	1,717	1,903	12	7	6	7	5
All other nonoperating income (expense) .....	14,443	(13,388)	11,412	18,982	22,814	16	7	13	12	7
<b>Income (loss) before income taxes</b> .....	19,777	(3,279)	17,983	21,450	30,994	76	87	83	24	17
Provision for current and deferred domestic income taxes .....	2,652	(5,278)	607	3,755	3,750	15	19	24	11	7
<b>Income (loss) after income taxes</b> .....	17,125	1,999	17,376	17,695	27,244	61	68	59	13	10
Cash dividends charged to retained earnings this quarter .....	5,599	4,814	5,851	7,092	5,131	160	16	34	50	19
<b>Net income retained in business</b> .....	11,526	(2,814)	11,526	10,603	22,113	(99)	52	25	(37)	(9)
Retained earnings at beginning of quarter .....	520,798	531,821	528,379	541,085	559,358	781	519	374	1,207	901
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(946)	(69)	8	7,560	(20)	(6)	(22)	16	(13)	5
<b>Retained earnings at end of quarter</b> .....	531,378	528,937	539,913	559,248	581,451	676	548	415	1,157	897
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.74	2.73	2.90	3.06	2.30	3.41	2.42	1.86	2.94	3.34
All other operating costs and expenses .....	94.52	92.94	94.03	95.44	94.59	89.32	88.92	92.66	95.04	94.44
<b>Income (loss) from operations</b> .....	2.74	4.33	3.08	1.49	3.11	7.27	8.66	5.48	2.01	2.22
Interest expense .....	0.62	0.65	0.66	0.61	0.59	1.24	0.73	0.42	0.72	0.69
All other nonoperating income (expense) .....	5.76	(4.87)	4.20	6.76	7.04	1.54	0.65	0.98	1.23	1.12
<b>Income (loss) before income taxes</b> .....	7.89	(1.19)	6.61	7.64	9.56	7.58	8.58	6.04	2.53	2.66
Provision for current and deferred domestic income taxes .....	1.06	(1.92)	0.22	1.34	1.16	1.53	1.90	1.74	1.15	1.11
<b>Income (loss) after income taxes</b> .....	6.83	0.73	6.39	6.30	8.41	6.04	6.68	4.30	1.38	1.55
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	18.37	(2.92)	15.48	17.80	24.83	21.83	35.07	25.48	7.28	6.66
After income taxes .....	15.91	1.78	14.96	14.68	21.83	17.41	27.31	18.15	3.98	3.88
Annual rate of profit on total assets:										
Before income taxes .....	9.05	(1.40)	7.51	8.78	12.26	10.53	16.92	14.40	4.29	3.82
After income taxes .....	7.84	0.85	7.26	7.24	10.78	8.40	13.18	10.26	2.34	2.23
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.04	1.06	1.07	1.17	1.15	1.65	1.81	2.20	1.98	1.85
Total cash, U.S. Government and other securities, to total current liabilities ..	0.20	0.19	0.24	0.27	0.28	0.42	0.43	0.63	0.51	0.45
Total stockholders' equity to total debt .....	2.43	2.44	2.50	2.73	2.79	1.55	1.50	2.48	2.57	2.47

**Table 9.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 324,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	5,233	6,065	6,536	9,629	16,323	276	227	341	290	215
Time deposits in the U.S., including negotiable certificates of deposit .....	3,975	4,282	3,839	3,643	5,571	9	2	4	4	17
<b>Total cash on hand and in U.S. banks</b> .....	9,209	10,347	10,374	13,272	21,894	285	230	345	295	232
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	20,058	18,664	26,472	29,980	26,892	71	59	46	22	13
<b>Total cash, U.S. Government and other securities</b> .....	29,266	29,012	36,847	43,251	48,786	356	289	391	316	245
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	66,090	71,927	64,338	74,057	82,579	500	540	576	432	371
Inventories .....	36,871	36,599	35,839	34,708	38,231	474	303	319	378	324
All other current assets .....	17,147	24,042	28,361	31,850	31,180	81	76	82	100	66
<b>Total current assets</b> .....	149,374	161,579	165,383	183,867	200,775	1,411	1,207	1,369	1,226	1,006
Property, plant, and equipment .....	519,266	537,427	554,318	554,970	557,405	2,264	1,524	1,608	1,868	1,255
Land and mineral rights .....	29,982	61,990	58,658	59,584	67,497	76	43	57	54	37
Less: Accumulated depreciation, depletion, and amortization .....	260,854	261,402	267,405	267,338	271,633	1,282	925	975	1,162	740
<b>Net property, plant, and equipment</b> .....	288,395	338,015	345,570	347,216	353,269	1,058	642	690	760	552
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	435,973	439,146	446,441	446,199	456,964	420	210	242	279	276
<b>Total Assets</b> .....	873,742	938,740	957,395	977,282	1,011,008	2,889	2,059	2,300	2,265	1,833
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	630	1,023	425	346	325	204	208	124	148	115
b. Other short-term loans, including commercial paper .....	15,578	7,765	7,977	10,517	18,047	13	27	19	25	33
Trade accounts and trade notes payable .....	65,261	64,069	65,167	73,896	80,637	362	247	318	291	254
Income taxes accrued, prior and current years, net of payments .....	3,356	2,274	995	1,471	4,156	8	18	10	11	7
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,412	1,210	749	1,329	749	79	62	38	52	43
b. Other long-term loans .....	6,808	4,588	4,675	6,129	6,742	48	30	19	25	25
All other current liabilities, including excise and sales taxes, and accrued expenses .....	50,515	70,803	74,215	64,092	63,808	139	78	95	69	66
<b>Total current liabilities</b> .....	143,560	151,732	154,203	157,781	174,464	853	668	624	621	543
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	13,445	13,145	12,585	10,796	11,107	428	228	179	186	151
b. Other long-term loans .....	139,183	156,438	159,216	147,544	141,906	128	107	146	83	58
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	147,013	168,658	166,849	179,029	184,305	87	62	52	41	31
<b>Total liabilities</b> .....	443,201	489,974	492,854	495,150	511,783	1,495	1,065	1,000	930	783
Capital stock and other capital (less treasury stock) .....	(100,838)	(80,171)	(75,372)	(77,116)	(82,226)	717	445	885	178	153
Retained earnings .....	531,378	528,937	539,913	559,248	581,451	676	548	415	1,157	897
<b>Stockholders' equity</b> .....	430,540	448,766	464,541	482,132	499,225	1,393	994	1,300	1,334	1,051
<b>Total Liabilities and Stockholders' Equity</b> .....	873,742	938,740	957,395	977,282	1,011,008	2,889	2,059	2,300	2,265	1,833
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	5,814	9,847	11,180	26,087	26,311	558	539	745	605	463
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.35	3.09	3.85	4.43	4.83	12.32	14.04	17.02	13.96	13.34
Trade accounts and trade notes receivable .....	7.56	7.66	6.72	7.58	8.17	17.29	26.20	25.05	19.06	20.25
Inventories .....	4.22	3.90	3.74	3.55	3.78	16.41	14.70	13.86	16.70	17.69
Total current assets .....	17.10	17.21	17.27	18.81	19.86	48.84	58.62	59.51	54.14	54.87
Net property, plant, and equipment .....	33.01	36.01	36.09	35.53	34.94	36.62	31.19	29.98	33.54	30.08
Short-term debt, including current portion of long-term debt .....	2.80	1.55	1.44	1.87	2.56	11.92	15.84	8.71	11.06	11.81
Total current liabilities .....	16.43	16.16	16.11	16.14	17.26	29.53	32.46	27.11	27.41	29.62
Long-term debt .....	17.47	18.06	17.94	16.20	15.13	19.24	16.24	14.11	11.87	11.39
Total liabilities .....	50.72	52.19	51.48	50.67	50.62	51.76	51.74	43.48	41.08	42.69
Stockholders' equity .....	49.28	47.81	48.52	49.33	49.38	48.24	48.26	56.52	58.92	57.31

**Table 10.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 325,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	187,615	198,066	189,311	190,471	202,232	6,832	7,682	6,858	6,918	7,553
Depreciation, depletion, and amortization of property, plant, and equipment .....	6,559	6,548	6,643	6,306	6,408	127	133	120	140	134
All other operating costs and expenses .....	161,037	166,930	154,355	166,053	170,366	5,907	6,898	6,172	6,668	6,988
<b>Income (loss) from operations</b> .....	20,019	24,588	28,312	18,111	25,458	797	652	566	109	431
Interest expense .....	6,476	6,816	6,679	6,336	6,563	61	60	59	58	58
All other nonoperating income (expense) .....	22,157	16,688	9,633	13,102	16,089	1	127	24	17	(11)
<b>Income (loss) before income taxes</b> .....	35,700	34,460	31,266	24,877	34,983	737	719	532	69	363
Provision for current and deferred domestic income taxes .....	8,566	8,314	6,432	2,478	7,880	59	83	90	44	70
<b>Income (loss) after income taxes</b> .....	27,134	26,146	24,834	22,399	27,103	678	636	442	25	293
Cash dividends charged to retained earnings this quarter .....	9,538	12,924	8,645	19,657	9,751	200	258	213	294	254
<b>Net income retained in business</b> .....	17,596	13,222	16,189	2,742	17,352	477	378	229	(269)	39
Retained earnings at beginning of quarter .....	392,738	420,798	430,055	444,635	440,128	2,618	3,437	3,218	3,703	3,090
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,451)	(6,160)	(1,720)	(3,429)	(4,473)	(50)	(23)	53	(137)	(39)
<b>Retained earnings at end of quarter</b> .....	408,883	427,860	444,524	443,948	453,007	3,046	3,792	3,501	3,298	3,090
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.50	3.31	3.51	3.31	3.17	1.87	1.73	1.74	2.02	1.77
All other operating costs and expenses .....	85.83	84.28	81.54	87.18	84.24	86.47	89.79	90.00	96.40	92.52
<b>Income (loss) from operations</b> .....	10.67	12.41	14.96	9.51	12.59	11.67	8.48	8.26	1.58	5.71
Interest expense .....	3.45	3.44	3.53	3.33	3.25	0.90	0.79	0.86	0.84	0.76
All other nonoperating income (expense) .....	11.81	8.43	5.09	6.88	7.96	0.02	1.66	0.36	0.25	(0.14)
<b>Income (loss) before income taxes</b> .....	19.03	17.40	16.52	13.06	17.30	10.79	9.35	7.75	0.99	4.81
Provision for current and deferred domestic income taxes .....	4.57	4.20	3.40	1.30	3.90	0.87	1.07	1.31	0.64	0.92
<b>Income (loss) after income taxes</b> .....	14.46	13.20	13.12	11.76	13.40	9.92	8.28	6.45	0.36	3.88
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	21.93	20.97	18.42	14.45	19.76	40.84	42.38	35.73	4.59	23.41
After income taxes .....	16.67	15.91	14.63	13.01	15.31	37.54	37.51	29.71	1.66	18.91
Annual rate of profit on total assets:										
Before income taxes .....	9.31	9.05	7.99	6.23	8.65	20.05	19.89	15.40	1.94	10.04
After income taxes .....	7.07	6.87	6.34	5.61	6.70	18.43	17.61	12.80	0.70	8.11
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.31	1.33	1.32	1.33	1.28	2.07	2.02	1.87	1.81	1.81
Total cash, U.S. Government and other securities, to total current liabilities ..	0.21	0.22	0.26	0.29	0.23	0.48	0.44	0.40	0.36	0.31
Total stockholders' equity to total debt .....	1.40	1.44	1.43	1.43	1.46	1.86	1.78	1.49	1.40	1.54

**Table 10.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 325,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	35,825	40,462	44,444	46,773	40,689	1,794	1,717	1,674	1,637	1,391
Time deposits in the U.S., including negotiable certificates of deposit .....	12,940	10,341	18,864	23,807	12,982	243	197	168	160	186
<b>Total cash on hand and in U.S. banks</b> .....	48,765	50,803	63,308	70,580	53,671	2,037	1,914	1,842	1,798	1,578
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	10,408	8,933	7,968	13,062	13,076	280	227	143	92	140
<b>Total cash, U.S. Government and other securities</b> .....	59,173	59,736	71,276	83,641	66,747	2,318	2,142	1,985	1,890	1,718
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	96,580	99,223	97,239	93,163	103,315	3,670	3,829	3,564	3,324	3,761
Inventories .....	88,017	86,981	88,485	91,450	96,268	3,390	3,313	3,128	3,556	3,764
All other current assets .....	119,009	114,340	110,024	116,702	111,149	598	616	611	680	685
<b>Total current assets</b> .....	362,779	360,280	367,024	384,957	377,480	9,976	9,900	9,288	9,450	9,928
Property, plant, and equipment .....	420,177	414,016	417,432	422,793	427,742	9,195	8,873	8,205	8,996	9,053
Land and mineral rights .....	13,538	13,295	13,452	13,904	13,958	172	183	170	254	259
Less: Accumulated depreciation, depletion, and amortization .....	226,421	225,160	228,736	231,734	235,898	5,912	5,786	5,154	5,820	5,935
<b>Net property, plant, and equipment</b> .....	207,294	202,151	202,147	204,963	205,802	3,455	3,269	3,222	3,430	3,376
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	964,548	960,914	996,542	1,006,293	1,035,203	1,276	1,281	1,299	1,309	1,168
<b>Total Assets</b> .....	1,534,621	1,523,345	1,565,714	1,596,212	1,618,485	14,708	14,450	13,810	14,189	14,472
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	13,309	11,504	11,486	12,024	13,370	602	658	591	823	877
b. Other short-term loans, including commercial paper .....	30,294	27,161	30,019	32,506	33,974	277	296	314	402	367
Trade accounts and trade notes payable .....	65,870	65,553	65,118	66,567	71,241	2,070	2,150	2,140	2,080	2,486
Income taxes accrued, prior and current years, net of payments .....	13,640	11,328	11,930	12,478	15,200	31	107	71	69	62
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	4,377	4,731	4,002	4,083	3,346	342	303	326	371	402
b. Other long-term loans .....	25,515	27,734	28,637	25,473	25,153	478	371	437	321	152
All other current liabilities, including excise and sales taxes, and accrued expenses .....	123,458	122,718	126,523	136,471	133,257	1,028	1,020	1,093	1,166	1,125
<b>Total current liabilities</b> .....	276,463	270,729	277,714	289,602	295,541	4,828	4,905	4,971	5,232	5,470
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	69,952	69,062	70,250	71,907	72,902	1,347	1,123	1,108	1,062	1,117
b. Other long-term loans .....	322,738	316,514	330,823	336,855	335,291	835	1,071	1,210	1,301	1,108
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	214,287	209,671	207,823	209,019	206,643	477	569	570	607	572
<b>Total liabilities</b> .....	883,440	865,976	886,610	907,382	910,378	7,488	7,667	7,859	8,202	8,268
Capital stock and other capital (less treasury stock) .....	242,298	229,509	234,579	244,882	255,100	4,174	2,991	2,450	2,690	3,115
Retained earnings .....	408,883	427,860	444,524	443,948	453,007	3,046	3,792	3,501	3,298	3,090
<b>Stockholders' equity</b> .....	651,181	657,369	679,104	688,830	708,107	7,220	6,783	5,950	5,987	6,205
<b>Total Liabilities and Stockholders' Equity</b> .....	1,534,621	1,523,345	1,565,714	1,596,212	1,618,485	14,708	14,450	13,810	14,189	14,472
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	86,316	89,551	89,310	95,355	81,939	5,148	4,995	4,317	4,218	4,458
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.86	3.92	4.55	5.24	4.12	15.76	14.82	14.38	13.32	11.87
Trade accounts and trade notes receivable .....	6.29	6.51	6.21	5.84	6.38	24.95	26.50	25.81	23.43	25.99
Inventories .....	5.74	5.71	5.65	5.73	5.95	23.05	22.92	22.65	25.06	26.01
Total current assets .....	23.64	23.65	23.44	24.12	23.32	67.83	68.51	67.26	66.60	68.60
Net property, plant, and equipment .....	13.51	13.27	12.91	12.84	12.72	23.49	22.62	23.33	24.18	23.33
Short-term debt, including current portion of long-term debt .....	4.79	4.67	4.74	4.64	4.69	11.55	11.26	12.08	13.51	12.42
Total current liabilities .....	18.02	17.77	17.74	18.14	18.26	32.83	33.94	36.00	36.87	37.80
Long-term debt .....	25.59	25.31	25.62	25.61	25.22	14.83	15.18	16.78	16.65	15.37
Total liabilities .....	57.57	56.85	56.63	56.85	56.25	50.91	53.06	56.91	57.80	57.13
Stockholders' equity .....	42.43	43.15	43.37	43.15	43.75	49.09	46.94	43.09	42.20	42.87

**Table 11.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes <sup>1</sup>					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	57,602	63,665	58,554	59,839	69,148	1,665	1,713	1,372	1,708	1,859
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,461	2,204	2,234	2,199	2,340	40	32	27	35	29
All other operating costs and expenses .....	51,809	56,594	52,525	55,217	62,058	1,310	1,561	1,173	1,574	1,674
<b>Income (loss) from operations</b> .....	3,331	4,867	3,796	2,423	4,751	316	120	171	99	157
Interest expense .....	1,942	2,005	1,999	2,055	2,054	10	12	9	10	6
All other nonoperating income (expense) .....	2,449	1,771	1,657	1,871	2,388	(7)	(10)	13	12	5
<b>Income (loss) before income taxes</b> .....	3,838	4,633	3,454	2,239	5,085	299	98	175	101	155
Provision for current and deferred domestic income taxes .....	673	763	95	(302)	918	7	15	12	5	25
<b>Income (loss) after income taxes</b> .....	3,165	3,869	3,359	2,541	4,166	292	83	163	96	130
Cash dividends charged to retained earnings this quarter .....	1,207	1,319	1,264	1,371	1,515	30	37	65	40	63
<b>Net income retained in business</b> .....	1,958	2,551	2,096	1,170	2,651	261	46	98	55	67
Retained earnings at beginning of quarter .....	36,066	49,731	52,537	55,315	55,814	1,045	983	734	1,228	985
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(87)	(111)	71	(6)	(268)	(11)	7	(4)	(18)	(39)
<b>Retained earnings at end of quarter</b> .....	37,937	52,172	54,704	56,479	58,197	1,295	1,037	828	1,265	1,014
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.27	3.46	3.81	3.67	3.38	2.40	1.89	1.98	2.02	1.54
All other operating costs and expenses .....	89.94	88.89	89.70	92.28	89.75	78.63	91.11	85.52	92.17	90.04
<b>Income (loss) from operations</b> .....	5.78	7.64	6.48	4.05	6.87	18.97	7.00	12.50	5.81	8.42
Interest expense .....	3.37	3.15	3.41	3.43	2.97	0.62	0.69	0.69	0.59	0.35
All other nonoperating income (expense) .....	4.25	2.78	2.83	3.13	3.45	(0.39)	(0.60)	0.91	0.69	0.26
<b>Income (loss) before income taxes</b> .....	6.66	7.28	5.90	3.74	7.35	17.95	5.71	12.73	5.91	8.33
Provision for current and deferred domestic income taxes .....	1.17	1.20	0.16	(0.50)	1.33	0.44	0.86	0.86	0.32	1.32
<b>Income (loss) after income taxes</b> .....	5.49	6.08	5.74	4.25	6.02	17.51	4.85	11.87	5.59	7.01
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	20.93	19.44	14.10	8.98	19.49	69.79	27.93	64.44	26.86	43.56
After income taxes .....	17.26	16.24	13.71	10.19	15.97	68.06	23.71	60.10	25.42	36.66
Annual rate of profit on total assets:										
Before income taxes .....	4.74	5.73	4.18	2.64	5.84	30.08	11.52	23.67	12.02	19.87
After income taxes .....	3.91	4.79	4.06	2.99	4.78	29.33	9.78	22.07	11.38	16.72
	(based on succeeding table)									
Total current assets to total current liabilities .....	1.13	1.20	1.20	1.27	1.24	1.84	1.65	1.51	1.88	1.81
Total cash, U.S. Government and other securities, to total current liabilities ..	0.15	0.17	0.19	0.25	0.20	0.42	0.33	0.28	0.40	0.37
Total stockholders' equity to total debt .....	0.59	0.83	0.82	0.80	0.82	1.47	1.49	1.26	1.63	1.92

<sup>1</sup> Included in Chemicals.



**Table 11.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes <sup>1</sup>					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	8,964	9,785	11,214	12,518	12,664	420	378	318	421	366
Time deposits in the U.S., including negotiable certificates of deposit .....	2,336	2,135	2,041	6,245	2,367	78	11	12	19	47
<b>Total cash on hand and in U.S. banks</b> .....	11,300	11,920	13,255	18,763	15,031	498	389	331	440	413
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	332	492	581	596	607	48	30	7	12	20
<b>Total cash, U.S. Government and other securities</b> .....	11,632	12,412	13,836	19,359	15,638	546	419	338	452	433
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	33,047	35,039	34,643	33,321	37,899	841	818	715	747	803
Inventories .....	26,877	27,234	28,592	30,499	32,134	824	705	579	722	689
All other current assets .....	13,669	12,313	12,139	13,132	13,845	183	178	170	193	176
<b>Total current assets</b> .....	85,225	86,998	89,211	96,311	99,516	2,393	2,120	1,801	2,113	2,101
Property, plant, and equipment .....	189,630	179,589	181,462	183,827	186,294	2,889	2,386	1,829	2,093	1,913
Land and mineral rights .....	6,388	6,110	6,178	6,328	6,240	31	35	26	80	82
Less: Accumulated depreciation, depletion, and amortization .....	105,244	102,403	103,801	104,681	106,680	1,799	1,479	1,044	1,272	1,253
<b>Net property, plant, and equipment</b> .....	90,774	83,296	83,839	85,474	85,854	1,122	942	811	900	742
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	147,555	152,989	157,862	158,072	163,149	460	333	338	344	277
<b>Total Assets</b> .....	323,554	323,283	330,912	339,857	348,520	3,976	3,394	2,950	3,357	3,119
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,644	1,289	1,261	1,263	934	166	165	117	128	134
b. Other short-term loans, including commercial paper .....	9,534	9,232	9,230	9,931	10,214	20	42	28	22	16
Trade accounts and trade notes payable .....	25,662	25,512	25,472	26,181	28,825	655	641	570	558	623
Income taxes accrued, prior and current years, net of payments .....	6,685	6,518	6,059	6,141	6,381	(6)	3	9	6	11
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,447	1,211	1,221	1,461	855	133	135	133	125	123
b. Other long-term loans .....	5,972	4,803	5,372	5,727	7,210	36	22	16	7	6
All other current liabilities, including excise and sales taxes, and accrued expenses .....	24,707	23,923	25,530	25,355	25,687	297	281	323	275	249
<b>Total current liabilities</b> .....	75,651	72,488	74,145	76,059	80,107	1,301	1,287	1,195	1,121	1,161
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	23,986	23,089	23,079	22,381	23,084	412	213	211	231	175
b. Other long-term loans .....	81,446	75,180	78,672	84,593	85,694	398	365	354	408	288
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	69,135	57,206	56,999	57,116	55,269	151	128	107	94	73
<b>Total liabilities</b> .....	250,219	227,964	232,895	240,149	244,155	2,262	1,993	1,867	1,855	1,697
Capital stock and other capital (less treasury stock) .....	35,399	43,148	43,313	43,229	46,169	419	364	255	238	408
Retained earnings .....	37,937	52,172	54,704	56,479	58,197	1,295	1,037	828	1,265	1,014
<b>Stockholders' equity</b> .....	73,335	95,319	98,017	99,708	104,366	1,713	1,400	1,084	1,503	1,423
<b>Total Liabilities and Stockholders' Equity</b> .....	323,554	323,283	330,912	339,857	348,520	3,976	3,394	2,950	3,357	3,119
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	9,574	14,510	15,066	20,252	19,410	1,093	832	606	992	939
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.60	3.84	4.18	5.70	4.49	13.74	12.34	11.44	13.46	13.88
Trade accounts and trade notes receivable .....	10.21	10.84	10.47	9.80	10.87	21.14	24.10	24.23	22.24	25.75
Inventories .....	8.31	8.42	8.64	8.97	9.22	20.72	20.79	19.61	21.49	22.08
Total current assets .....	26.34	26.91	26.96	28.34	28.55	60.20	62.45	61.04	62.94	67.35
Net property, plant, and equipment .....	28.06	25.77	25.34	25.15	24.63	28.22	27.75	27.49	26.82	23.78
Short-term debt, including current portion of long-term debt .....	5.75	5.11	5.16	5.41	5.51	8.92	10.71	9.95	8.41	8.95
Total current liabilities .....	23.38	22.42	22.41	22.38	22.98	32.72	37.93	40.51	33.39	37.23
Long-term debt .....	32.59	30.40	30.75	31.48	31.21	20.39	17.04	19.14	19.03	14.83
Total liabilities .....	77.33	70.52	70.38	70.66	70.05	56.90	58.74	63.27	55.24	54.39
Stockholders' equity .....	22.67	29.48	29.62	29.34	29.95	43.10	41.26	36.73	44.76	45.61

<sup>1</sup> Included in Chemicals.

**Table 12.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3254,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes <sup>1</sup>					Pharmaceuticals and Medicines Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	81,795	81,421	82,508	83,359	81,238	926	894	932	967	982
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,697	2,900	2,976	2,668	2,612	24	35	29	29	27
All other operating costs and expenses .....	68,968	66,281	61,557	70,510	65,848	871	876	896	964	947
<b>Income (loss) from operations</b> .....	10,130	12,241	17,975	10,181	12,779	32	(17)	7	(26)	8
Interest expense .....	3,246	3,291	3,350	2,974	3,254	17	15	16	16	17
All other nonoperating income (expense) .....	16,524	12,346	3,939	5,609	10,558	1	131	13	5	0
<b>Income (loss) before income taxes</b> .....	23,408	21,296	18,564	12,817	20,083	16	99	4	(37)	(9)
Provision for current and deferred domestic income taxes .....	5,227	5,415	4,112	1,363	4,297	8	20	5	4	5
<b>Income (loss) after income taxes</b> .....	18,181	15,882	14,452	11,454	15,786	8	79	(1)	(41)	(14)
Cash dividends charged to retained earnings this quarter .....	4,848	9,093	4,383	14,016	4,933	38	55	20	34	16
<b>Net income retained in business</b> .....	13,333	6,788	10,069	(2,562)	10,853	(30)	24	(21)	(75)	(29)
Retained earnings at beginning of quarter .....	227,741	240,858	245,877	253,376	244,672	(1,619)	(391)	(172)	(984)	(831)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,224)	(3,581)	(1,643)	(2,957)	195	3	(11)	(5)	(71)	(15)
<b>Retained earnings at end of quarter</b> .....	239,849	244,065	254,303	247,857	255,721	(1,647)	(378)	(197)	(1,130)	(876)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.30	3.56	3.61	3.20	3.22	2.55	3.93	3.13	2.99	2.76
All other operating costs and expenses .....	84.32	81.40	74.61	84.59	81.06	94.03	97.93	96.14	99.69	96.46
<b>Income (loss) from operations</b> .....	12.38	15.03	21.79	12.21	15.73	3.42	(1.86)	0.74	(2.68)	0.78
Interest expense .....	3.97	4.04	4.06	3.57	4.01	1.85	1.71	1.67	1.63	1.71
All other nonoperating income (expense) .....	20.20	15.16	4.77	6.73	13.00	0.13	14.67	1.39	0.50	0.03
<b>Income (loss) before income taxes</b> .....	28.62	26.16	22.50	15.38	24.72	1.70	11.10	0.45	(3.82)	(0.89)
Provision for current and deferred domestic income taxes .....	6.39	6.65	4.98	1.63	5.29	0.81	2.29	0.56	0.40	0.51
<b>Income (loss) after income taxes</b> .....	22.23	19.51	17.52	13.74	19.43	0.89	8.81	(0.11)	(4.22)	(1.40)
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	21.85	20.32	17.10	11.75	17.99	10.77	70.02	3.01	(39.02)	(4.94)
After income taxes .....	16.97	15.16	13.32	10.50	14.14	5.61	55.58	(0.74)	(43.13)	(7.79)
Annual rate of profit on total assets:										
Before income taxes .....	10.49	9.62	8.14	5.53	8.63	2.94	19.41	0.78	(6.86)	(1.62)
After income taxes .....	8.15	7.18	6.33	4.94	6.78	1.53	15.41	(0.19)	(7.58)	(2.56)
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.42	1.41	1.39	1.34	1.26	1.34	1.39	1.32	1.14	1.39
Total cash, U.S. Government and other securities, to total current liabilities ..	0.24	0.26	0.31	0.31	0.24	0.41	0.36	0.33	0.24	0.26
Total stockholders' equity to total debt .....	1.73	1.71	1.68	1.69	1.75	0.66	0.68	0.61	0.38	0.93

<sup>1</sup> Included in Chemicals.

**Table 12.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3254,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes <sup>1</sup>					Pharmaceuticals and Medicines Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	21,078	24,690	26,741	26,843	21,833	336	275	254	231	188
Time deposits in the U.S., including negotiable certificates of deposit .....	7,683	6,667	14,434	14,862	8,787	64	45	51	45	53
<b>Total cash on hand and in U.S. banks</b> .....	28,760	31,357	41,175	41,705	30,620	400	320	306	276	241
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	6,576	6,411	5,072	8,837	8,409	38	27	30	11	20
<b>Total cash, U.S. Government and other securities</b> .....	35,337	37,768	46,247	50,542	39,028	438	347	336	287	261
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	39,928	37,611	39,033	38,705	40,221	401	403	409	414	435
Inventories .....	38,696	39,004	38,803	38,309	40,093	486	480	527	542	560
All other current assets .....	91,481	89,148	84,398	89,391	82,692	108	92	80	137	117
<b>Total current assets</b> .....	205,442	203,531	208,482	216,947	202,035	1,434	1,322	1,353	1,380	1,372
Property, plant, and equipment .....	137,893	139,380	139,829	141,601	142,552	1,300	1,300	1,284	1,286	1,353
Land and mineral rights .....	4,250	4,285	4,289	4,555	4,651	26	25	32	34	36
Less: Accumulated depreciation, depletion, and amortization .....	65,728	67,320	68,600	69,852	70,744	764	808	783	820	868
<b>Net property, plant, and equipment</b> .....	76,415	76,345	75,518	76,304	76,460	562	516	533	500	521
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	610,534	605,186	628,791	633,380	652,629	143	205	283	275	263
<b>Total Assets</b> .....	892,391	885,062	912,791	926,631	931,124	2,139	2,044	2,168	2,154	2,156
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	7,637	5,949	6,013	6,542	7,810	50	56	46	118	130
b. Other short-term loans, including commercial paper .....	15,581	13,034	16,262	18,991	20,594	154	154	174	181	167
Trade accounts and trade notes payable .....	22,225	21,453	22,347	23,073	23,183	275	276	304	309	330
Income taxes accrued, prior and current years, net of payments .....	4,565	3,192	4,018	4,626	6,386	1	16	1	0	4
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,681	2,436	1,675	1,634	1,553	36	26	13	13	13
b. Other long-term loans .....	14,466	17,746	18,130	17,214	15,534	303	193	246	255	74
All other current liabilities, including excise and sales taxes, and accrued expenses .....	79,025	80,655	81,242	89,574	85,804	249	229	238	334	266
<b>Total current liabilities</b> .....	145,180	144,465	149,687	161,654	160,864	1,069	951	1,022	1,211	985
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	23,764	23,573	24,358	24,639	24,745	238	200	208	178	202
b. Other long-term loans .....	185,137	181,999	191,478	188,630	184,150	107	200	229	248	176
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	109,810	115,899	113,122	115,533	114,925	141	126	149	138	86
<b>Total liabilities</b> .....	463,891	465,937	478,646	490,457	484,683	1,555	1,477	1,609	1,776	1,449
Capital stock and other capital (less treasury stock) .....	188,651	175,060	179,843	188,318	190,719	2,231	945	757	1,509	1,583
Retained earnings .....	239,849	244,065	254,303	247,857	255,721	(1,647)	(378)	(197)	(1,130)	(876)
<b>Stockholders' equity</b> .....	428,500	419,125	434,146	436,174	446,440	584	567	559	379	707
<b>Total Liabilities and Stockholders' Equity</b> .....	892,391	885,062	912,791	926,631	931,124	2,139	2,044	2,168	2,154	2,156
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	60,262	59,065	58,795	55,293	41,171	365	372	330	169	387
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.96	4.27	5.07	5.45	4.19	20.48	16.97	15.51	13.32	12.09
Trade accounts and trade notes receivable .....	4.47	4.25	4.28	4.18	4.32	18.76	19.71	18.84	19.23	20.17
Inventories .....	4.34	4.41	4.25	4.13	4.31	22.70	23.49	24.32	25.14	25.95
Total current assets .....	23.02	23.00	22.84	23.41	21.70	67.02	64.69	62.38	64.05	63.63
Net property, plant, and equipment .....	8.56	8.63	8.27	8.23	8.21	26.28	25.27	24.56	23.19	24.17
Short-term debt, including current portion of long-term debt .....	4.41	4.43	4.61	4.79	4.89	25.43	21.02	22.10	26.35	17.83
Total current liabilities .....	16.27	16.32	16.40	17.45	17.28	49.98	46.52	47.15	56.22	45.68
Long-term debt .....	23.41	23.23	23.65	23.02	22.43	16.11	19.58	20.16	19.79	17.55
Total liabilities .....	51.98	52.64	52.44	52.93	52.05	72.68	72.28	74.21	82.43	67.21
Stockholders' equity .....	48.02	47.36	47.56	47.07	47.95	27.32	27.72	25.79	17.57	32.79

<sup>1</sup> Included in Chemicals.

**Table 13.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes <sup>1</sup>					All Other Chemicals Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	48,219	52,979	48,248	47,273	51,845	4,241	5,075	4,554	4,242	4,712
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,400	1,444	1,434	1,439	1,456	64	65	63	76	78
All other operating costs and expenses .....	40,260	44,055	40,273	40,326	42,461	3,727	4,461	4,103	4,130	4,367
<b>Income (loss) from operations</b> .....	6,558	7,481	6,541	5,508	7,928	450	549	388	36	267
Interest expense .....	1,288	1,521	1,331	1,308	1,255	34	33	34	32	34
All other nonoperating income (expense) .....	3,185	2,571	4,038	5,621	3,143	6	6	(1)	1	(16)
<b>Income (loss) before income taxes</b> .....	8,455	8,531	9,248	9,821	9,816	422	522	353	5	217
Provision for current and deferred domestic income taxes .....	2,667	2,136	2,225	1,417	2,665	45	47	73	35	40
<b>Income (loss) after income taxes</b> .....	5,788	6,395	7,023	8,404	7,151	378	474	280	(30)	177
Cash dividends charged to retained earnings this quarter .....	3,482	2,512	2,999	4,269	3,303	132	167	128	219	175
<b>Net income retained in business</b> .....	2,306	3,883	4,024	4,135	3,848	246	307	152	(249)	1
Retained earnings at beginning of quarter .....	128,931	130,209	131,641	135,944	139,642	3,193	2,845	2,656	3,460	2,936
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(140)	(2,468)	(148)	(466)	(4,401)	(41)	(19)	62	(48)	15
<b>Retained earnings at end of quarter</b> .....	131,097	131,624	135,517	139,613	139,089	3,398	3,133	2,870	3,163	2,952
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.90	2.73	2.97	3.04	2.81	1.51	1.28	1.39	1.80	1.65
All other operating costs and expenses .....	83.49	83.15	83.47	85.30	81.90	87.89	87.91	90.09	97.35	92.68
<b>Income (loss) from operations</b> .....	13.60	14.12	13.56	11.65	15.29	10.60	10.81	8.52	0.85	5.67
Interest expense .....	2.67	2.87	2.76	2.77	2.42	0.79	0.66	0.75	0.76	0.73
All other nonoperating income (expense) .....	6.60	4.85	8.37	11.89	6.06	0.15	0.13	(0.02)	0.02	(0.33)
<b>Income (loss) before income taxes</b> .....	17.53	16.10	19.17	20.78	18.93	9.96	10.28	7.75	0.11	4.60
Provision for current and deferred domestic income taxes .....	5.53	4.03	4.61	3.00	5.14	1.05	0.93	1.59	0.82	0.85
<b>Income (loss) after income taxes</b> .....	12.00	12.07	14.56	17.78	13.79	8.91	9.35	6.15	(0.70)	3.75
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	22.64	23.88	25.17	25.69	24.96	34.33	43.33	32.76	0.47	21.29
After income taxes .....	15.50	17.90	19.12	21.98	18.18	30.71	39.40	26.02	(2.91)	17.35
Annual rate of profit on total assets:										
Before income taxes .....	10.61	10.83	11.49	11.91	11.59	19.66	23.15	16.24	0.22	9.43
After income taxes .....	7.26	8.12	8.72	10.20	8.44	17.59	21.05	12.90	(1.38)	7.69
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.30	1.30	1.29	1.38	1.39	2.50	2.42	2.23	2.05	1.94
Total cash, U.S. Government and other securities, to total current liabilities ..	0.22	0.18	0.21	0.26	0.22	0.54	0.52	0.48	0.40	0.31
Total stockholders' equity to total debt .....	1.59	1.47	1.49	1.53	1.55	2.69	2.35	1.95	1.74	1.62

<sup>1</sup> Included in Chemicals.

**Table 13.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes <sup>1</sup>					All Other Chemicals Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	5,784	5,987	6,488	7,412	6,193	1,039	1,064	1,102	986	837
Time deposits in the U.S., including negotiable certificates of deposit .....	2,921	1,540	2,389	2,699	1,828	101	142	104	97	86
<b>Total cash on hand and in U.S. banks</b> .....	8,705	7,526	8,877	10,112	8,021	1,139	1,206	1,206	1,082	923
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	3,499	2,030	2,316	3,628	4,060	194	170	106	69	101
<b>Total cash, U.S. Government and other securities</b> .....	12,204	9,556	11,193	13,740	12,080	1,334	1,376	1,312	1,151	1,024
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	23,605	26,573	23,563	21,138	25,195	2,428	2,608	2,441	2,163	2,523
Inventories .....	22,444	20,743	21,089	22,643	24,040	2,081	2,127	2,022	2,293	2,516
All other current assets .....	13,859	12,879	13,486	14,178	14,612	307	347	360	350	393
<b>Total current assets</b> .....	72,112	69,752	69,332	71,699	75,928	6,149	6,458	6,135	5,957	6,455
Property, plant, and equipment .....	92,653	95,047	96,141	97,365	98,895	5,006	5,186	5,092	5,618	5,786
Land and mineral rights .....	2,901	2,900	2,985	3,021	3,066	115	123	112	140	141
Less: Accumulated depreciation, depletion, and amortization .....	55,450	55,437	56,335	57,201	58,474	3,350	3,499	3,326	3,728	3,815
<b>Net property, plant, and equipment</b> .....	40,105	42,510	42,790	43,185	43,487	1,771	1,811	1,878	2,030	2,113
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	206,459	202,739	209,890	214,841	219,425	673	743	678	690	628
<b>Total Assets</b> .....	318,676	315,001	322,011	329,724	338,841	8,593	9,012	8,691	8,678	9,197
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	4,028	4,266	4,211	4,218	4,625	387	437	428	577	613
b. Other short-term loans, including commercial paper .....	5,179	4,896	4,527	3,583	3,166	103	100	112	200	184
Trade accounts and trade notes payable .....	17,983	18,588	17,298	17,312	19,233	1,140	1,234	1,265	1,212	1,532
Income taxes accrued, prior and current years, net of payments .....	2,390	1,617	1,853	1,711	2,433	37	88	61	63	47
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,249	1,084	1,106	988	938	173	142	180	232	267
b. Other long-term loans .....	5,077	5,185	5,135	2,533	2,409	138	155	175	59	71
All other current liabilities, including excise and sales taxes, and accrued expenses .....	19,726	18,140	19,751	21,543	21,766	482	510	532	557	610
<b>Total current liabilities</b> .....	55,632	53,776	53,882	51,889	54,570	2,459	2,667	2,754	2,900	3,324
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	22,201	22,400	22,813	24,887	25,073	698	709	689	653	740
b. Other long-term loans .....	56,155	59,335	60,674	63,632	65,448	329	506	626	645	644
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	35,342	36,565	37,702	36,370	36,448	186	315	314	374	414
<b>Total liabilities</b> .....	169,330	172,075	175,070	176,776	181,539	3,671	4,196	4,383	4,572	5,121
Capital stock and other capital (less treasury stock) .....	18,248	11,302	11,424	13,335	18,212	1,525	1,683	1,438	943	1,123
Retained earnings .....	131,097	131,624	135,517	139,613	139,089	3,398	3,133	2,870	3,163	2,952
<b>Stockholders' equity</b> .....	149,346	142,926	146,941	152,947	157,301	4,922	4,816	4,308	4,106	4,075
<b>Total Liabilities and Stockholders' Equity</b> .....	318,676	315,001	322,011	329,724	338,841	8,593	9,012	8,691	8,678	9,197
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	16,480	15,975	15,449	19,810	21,357	3,691	3,791	3,381	3,057	3,131
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.83	3.03	3.48	4.17	3.57	15.52	15.27	15.09	13.27	11.13
Trade accounts and trade notes receivable .....	7.41	8.44	7.32	6.41	7.44	28.26	28.94	28.08	24.93	27.43
Inventories .....	7.04	6.58	6.55	6.87	7.09	24.21	23.60	23.27	26.42	27.36
Total current assets .....	22.63	22.14	21.53	21.75	22.41	71.56	71.66	70.59	68.65	70.19
Net property, plant, and equipment .....	12.58	13.50	13.29	13.10	12.83	20.61	20.09	21.61	23.40	22.98
Short-term debt, including current portion of long-term debt .....	4.87	4.90	4.65	3.43	3.29	9.31	9.26	10.30	12.30	12.34
Total current liabilities .....	17.46	17.07	16.73	15.74	16.11	28.61	29.59	31.69	33.42	36.14
Long-term debt .....	24.59	25.95	25.93	26.85	26.71	11.95	13.48	15.14	14.96	15.05
Total liabilities .....	53.14	54.63	54.37	53.61	53.58	42.72	46.56	50.44	52.68	55.69
Stockholders' equity .....	46.86	45.37	45.63	46.39	46.42	57.28	53.44	49.56	47.32	44.31

<sup>1</sup> Included in Chemicals.

**Table 14.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 326,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	36,947	42,572	43,034	41,532	43,289	9,407	11,112	10,805	10,142	10,912
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,324	1,369	1,383	1,484	1,390	228	231	242	256	247
All other operating costs and expenses .....	33,525	38,280	38,811	38,260	38,890	8,484	9,851	9,842	9,660	9,837
<b>Income (loss) from operations</b> .....	<b>2,098</b>	<b>2,923</b>	<b>2,840</b>	<b>1,788</b>	<b>3,009</b>	<b>695</b>	<b>1,030</b>	<b>721</b>	<b>226</b>	<b>828</b>
Interest expense .....	790	814	826	841	801	81	82	87	81	76
All other nonoperating income (expense) .....	243	665	147	18	311	(1)	30	9	(2)	(29)
<b>Income (loss) before income taxes</b> .....	<b>1,551</b>	<b>2,775</b>	<b>2,161</b>	<b>965</b>	<b>2,519</b>	<b>613</b>	<b>978</b>	<b>643</b>	<b>143</b>	<b>723</b>
Provision for current and deferred domestic income taxes .....	453	419	293	84	474	55	71	46	38	58
<b>Income (loss) after income taxes</b> .....	<b>1,098</b>	<b>2,356</b>	<b>1,868</b>	<b>881</b>	<b>2,045</b>	<b>558</b>	<b>907</b>	<b>598</b>	<b>106</b>	<b>665</b>
Cash dividends charged to retained earnings this quarter .....	329	637	536	1,298	617	165	320	206	299	390
<b>Net income retained in business</b> .....	<b>769</b>	<b>1,719</b>	<b>1,332</b>	<b>(417)</b>	<b>1,428</b>	<b>393</b>	<b>587</b>	<b>391</b>	<b>(193)</b>	<b>275</b>
Retained earnings at beginning of quarter .....	22,153	21,521	23,731	24,745	25,664	5,142	4,225	5,149	6,109	7,183
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(143)	(26)	58	(244)	(60)	(24)	(50)	(72)	(22)	(38)
<b>Retained earnings at end of quarter</b> .....	<b>22,779</b>	<b>23,214</b>	<b>25,122</b>	<b>24,084</b>	<b>27,033</b>	<b>5,510</b>	<b>4,762</b>	<b>5,468</b>	<b>5,894</b>	<b>7,420</b>
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.58	3.22	3.21	3.57	3.21	2.42	2.08	2.24	2.52	2.26
All other operating costs and expenses .....	90.74	89.92	90.19	92.12	89.84	90.19	88.65	91.09	95.25	90.15
<b>Income (loss) from operations</b> .....	<b>5.68</b>	<b>6.87</b>	<b>6.60</b>	<b>4.30</b>	<b>6.95</b>	<b>7.39</b>	<b>9.27</b>	<b>6.68</b>	<b>2.23</b>	<b>7.59</b>
Interest expense .....	2.14	1.91	1.92	2.02	1.85	0.86	0.74	0.81	0.80	0.70
All other nonoperating income (expense) .....	0.66	1.56	0.34	0.04	0.72	(0.01)	0.27	0.09	(0.02)	(0.27)
<b>Income (loss) before income taxes</b> .....	<b>4.20</b>	<b>6.52</b>	<b>5.02</b>	<b>2.32</b>	<b>5.82</b>	<b>6.52</b>	<b>8.80</b>	<b>5.96</b>	<b>1.41</b>	<b>6.63</b>
Provision for current and deferred domestic income taxes .....	1.23	0.98	0.68	0.20	1.10	0.58	0.64	0.42	0.37	0.53
<b>Income (loss) after income taxes</b> .....	<b>2.97</b>	<b>5.53</b>	<b>4.34</b>	<b>2.12</b>	<b>4.72</b>	<b>5.93</b>	<b>8.16</b>	<b>5.53</b>	<b>1.04</b>	<b>6.10</b>
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	12.96	23.06	17.27	7.78	19.17	28.99	48.54	30.01	6.24	29.67
After income taxes .....	9.18	19.58	14.93	7.10	15.56	26.40	44.99	27.87	4.60	27.29
Annual rate of profit on total assets:										
Before income taxes .....	4.47	7.87	6.00	2.70	6.80	12.96	20.16	13.07	2.93	13.70
After income taxes .....	3.16	6.68	5.19	2.47	5.52	11.80	18.69	12.14	2.16	12.60
	<b>(based on succeeding table)</b>					<b>(based on succeeding table)</b>				
<b>BALANCE SHEET RATIOS</b>										
Total current assets to total current liabilities .....	1.68	1.60	1.62	1.61	1.60	2.05	1.84	1.91	2.01	1.95
Total cash, U.S. Government and other securities, to total current liabilities ..	0.29	0.25	0.26	0.27	0.25	0.33	0.29	0.33	0.39	0.33
Total stockholders' equity to total debt .....	1.06	1.07	1.10	1.11	1.13	1.42	1.31	1.43	1.68	1.63

**Table 14.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 326,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	6,474	6,048	6,180	6,372	6,426	1,592	1,661	1,832	2,009	2,035
Time deposits in the U.S., including negotiable certificates of deposit .....	561	422	459	449	379	197	187	179	183	115
<b>Total cash on hand and in U.S. banks</b> .....	7,036	6,470	6,639	6,821	6,805	1,789	1,848	2,011	2,192	2,149
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	2,017	1,950	2,071	2,055	1,946	180	129	224	239	160
<b>Total cash, U.S. Government and other securities</b> .....	9,052	8,420	8,709	8,875	8,751	1,969	1,977	2,235	2,430	2,310
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	18,615	20,461	20,816	19,222	21,219	5,115	5,424	5,268	4,812	5,661
Inventories .....	19,131	19,455	19,811	19,306	21,565	4,327	4,386	4,480	4,340	4,859
All other current assets .....	5,107	5,193	5,317	5,247	5,392	679	751	753	833	706
<b>Total current assets</b> .....	51,905	53,528	54,653	52,650	56,927	12,089	12,538	12,736	12,415	13,535
Property, plant, and equipment .....	86,450	86,269	88,530	89,879	91,320	17,659	17,260	17,659	17,834	18,862
Land and mineral rights .....	1,582	1,566	1,700	1,646	1,634	200	189	181	174	175
Less: Accumulated depreciation, depletion, and amortization .....	55,318	55,179	57,078	57,574	59,327	12,721	12,304	12,555	12,586	13,377
<b>Net property, plant, and equipment</b> .....	32,714	32,657	33,152	33,951	33,627	5,137	5,145	5,285	5,422	5,660
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	54,258	54,891	56,196	56,171	57,709	1,696	1,725	1,674	1,763	1,923
<b>Total Assets</b> .....	138,876	141,076	144,001	142,772	148,262	18,922	19,408	19,695	19,600	21,118
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	2,036	2,231	2,286	2,145	2,791	953	1,044	938	823	1,032
b. Other short-term loans, including commercial paper .....	219	247	249	313	283	128	117	76	158	168
Trade accounts and trade notes payable .....	14,523	16,168	15,977	15,795	17,393	2,903	3,339	3,187	2,921	3,464
Income taxes accrued, prior and current years, net of payments .....	465	375	334	224	452	50	61	61	63	75
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	2,084	2,173	2,455	1,642	2,284	543	620	695	573	653
b. Other long-term loans .....	1,430	1,720	1,065	1,137	1,290	288	375	366	290	243
All other current liabilities, including excise and sales taxes, and accrued expenses .....	10,192	10,612	11,363	11,491	11,063	1,028	1,252	1,361	1,352	1,288
<b>Total current liabilities</b> .....	30,948	33,526	33,730	32,747	35,557	5,893	6,808	6,684	6,179	6,924
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	17,247	16,743	17,170	18,062	18,225	2,404	2,320	2,291	2,195	2,264
b. Other long-term loans .....	22,174	22,053	22,156	21,389	21,648	1,653	1,673	1,617	1,442	1,628
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	20,626	20,631	20,904	20,938	20,272	513	546	527	589	553
<b>Total liabilities</b> .....	90,996	92,953	93,959	93,136	95,702	10,463	11,347	11,119	10,404	11,368
Capital stock and other capital (less treasury stock) .....	25,102	24,909	24,920	25,552	25,528	2,949	3,299	3,109	3,302	2,331
Retained earnings .....	22,779	23,214	25,122	24,084	27,033	5,510	4,762	5,468	5,894	7,420
<b>Stockholders' equity</b> .....	47,881	48,123	50,042	49,636	52,560	8,459	8,061	8,577	9,196	9,751
<b>Total Liabilities and Stockholders' Equity</b> .....	138,876	141,076	144,001	142,772	148,262	18,922	19,408	19,695	19,600	21,118
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	20,958	20,003	20,924	19,903	21,370	6,197	5,730	6,052	6,236	6,612
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	6.52	5.97	6.05	6.22	5.90	10.40	10.19	11.35	12.40	10.94
Trade accounts and trade notes receivable .....	13.40	14.50	14.46	13.46	14.31	27.03	27.95	26.75	24.55	26.81
Inventories .....	13.78	13.79	13.76	13.52	14.55	22.87	22.60	22.75	22.14	23.01
Total current assets .....	37.38	37.94	37.95	36.88	38.40	63.89	64.60	64.67	63.34	64.09
Net property, plant, and equipment .....	23.56	23.15	23.02	23.78	22.68	27.15	26.51	26.83	27.66	26.80
Short-term debt, including current portion of long-term debt .....	4.15	4.52	4.20	3.67	4.48	10.10	11.11	10.54	9.40	9.93
Total current liabilities .....	22.28	23.76	23.42	22.94	23.98	31.14	35.08	33.94	31.52	32.79
Long-term debt .....	28.39	27.50	27.31	27.63	26.89	21.44	20.58	19.84	18.55	18.43
Total liabilities .....	65.52	65.89	65.25	65.23	64.55	55.29	58.47	56.45	53.08	53.83
Stockholders' equity .....	34.48	34.11	34.75	34.77	35.45	44.71	41.53	43.55	46.92	46.17

**Table 15.0 -- Income Statement** For Corporations in NAICS Durable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	625,215	689,925	698,089	702,919	701,313	80,138	88,249	88,235	88,229	88,476
Depreciation, depletion, and amortization of property, plant, and equipment .....	19,126	19,204	19,500	19,495	19,421	1,936	1,911	1,910	2,090	1,863
All other operating costs and expenses .....	567,596	616,985	626,535	638,888	635,862	72,602	79,211	79,702	84,029	79,608
<b>Income (loss) from operations</b> .....	38,493	53,736	52,054	44,537	46,029	5,599	7,127	6,623	2,110	7,004
Interest expense .....	12,279	12,335	12,082	11,834	11,066	734	787	768	786	737
All other nonoperating income (expense) .....	33,069	40,847	35,300	39,359	48,272	98	(126)	91	173	432
<b>Income (loss) before income taxes</b> .....	59,283	82,247	75,272	72,062	83,234	4,963	6,214	5,946	1,498	6,699
Provision for current and deferred domestic income taxes .....	13,598	15,839	14,529	11,074	16,997	537	751	647	548	720
<b>Income (loss) after income taxes</b> .....	45,685	66,408	60,743	60,988	66,237	4,426	5,464	5,299	950	5,979
Cash dividends charged to retained earnings this quarter .....	18,470	15,214	13,930	19,119	18,877	2,751	2,556	2,636	2,968	2,251
<b>Net income retained in business</b> .....	27,215	51,195	46,813	41,869	47,361	1,676	2,908	2,663	(2,018)	3,728
Retained earnings at beginning of quarter .....	668,113	698,063	742,676	791,474	825,443	42,299	47,627	47,407	51,931	51,004
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(5,823)	(5,341)	(9,644)	(11,162)	(14,809)	(209)	(638)	(158)	(576)	(788)
<b>Retained earnings at end of quarter</b> .....	689,505	743,916	779,845	822,181	857,995	43,765	49,897	49,911	49,337	53,944
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.06	2.78	2.79	2.77	2.77	2.42	2.16	2.16	2.37	2.11
All other operating costs and expenses .....	90.78	89.43	89.75	90.89	90.67	90.60	89.76	90.33	95.24	89.98
<b>Income (loss) from operations</b> .....	6.16	7.79	7.46	6.34	6.56	6.99	8.08	7.51	2.39	7.92
Interest expense .....	1.96	1.79	1.73	1.68	1.58	0.92	0.89	0.87	0.89	0.83
All other nonoperating income (expense) .....	5.29	5.92	5.06	5.60	6.88	0.12	(0.14)	0.10	0.20	0.49
<b>Income (loss) before income taxes</b> .....	9.48	11.92	10.78	10.25	11.87	6.19	7.04	6.74	1.70	7.57
Provision for current and deferred domestic income taxes .....	2.17	2.30	2.08	1.58	2.42	0.67	0.85	0.73	0.62	0.81
<b>Income (loss) after income taxes</b> .....	7.31	9.63	8.70	8.68	9.44	5.52	6.19	6.01	1.08	6.76
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	15.92	21.59	19.13	17.65	19.70	22.78	28.75	27.14	7.01	29.94
After income taxes .....	12.27	17.43	15.44	14.94	15.68	20.32	25.28	24.19	4.44	26.72
Annual rate of profit on total assets:										
Before income taxes .....	6.85	9.39	8.43	8.01	9.06	10.76	13.49	12.95	3.29	14.43
After income taxes .....	5.28	7.58	6.81	6.78	7.21	9.60	11.86	11.54	2.09	12.88
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.55	1.55	1.54	1.54	1.56	2.18	2.14	2.21	2.18	2.19
Total cash, U.S. Government and other securities, to total current liabilities ..	0.43	0.43	0.43	0.43	0.41	0.52	0.50	0.52	0.50	0.49
Total stockholders' equity to total debt .....	1.98	2.07	2.14	2.27	2.31	1.66	1.68	1.73	1.66	1.78



**Table 15.1 -- Balance Sheet** For Corporations in NAICS Durable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	167,935	168,720	169,639	179,593	168,261	23,646	23,233	23,846	23,097	23,458
Time deposits in the U.S., including negotiable certificates of deposit .....	40,128	38,866	38,890	35,035	34,918	3,366	3,239	3,172	2,969	2,702
<b>Total cash on hand and in U.S. banks</b> .....	<b>208,064</b>	<b>207,586</b>	<b>208,529</b>	<b>214,628</b>	<b>203,179</b>	<b>27,013</b>	<b>26,472</b>	<b>27,017</b>	<b>26,066</b>	<b>26,160</b>
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	111,728	120,474	127,749	121,095	123,017	3,491	3,359	2,994	3,107	3,049
<b>Total cash, U.S. Government and other securities</b> .....	<b>319,791</b>	<b>328,060</b>	<b>336,278</b>	<b>335,724</b>	<b>326,196</b>	<b>30,503</b>	<b>29,831</b>	<b>30,011</b>	<b>29,173</b>	<b>29,209</b>
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	321,858	334,599	342,154	326,072	354,696	42,747	44,321	44,924	43,320	46,170
Inventories .....	337,777	346,750	357,521	360,298	384,015	45,069	45,116	45,291	45,787	47,267
All other current assets .....	172,403	177,371	178,576	177,522	185,236	8,556	8,338	8,162	8,123	8,063
<b>Total current assets</b> .....	<b>1,151,829</b>	<b>1,186,779</b>	<b>1,214,529</b>	<b>1,199,616</b>	<b>1,250,143</b>	<b>126,875</b>	<b>127,606</b>	<b>128,387</b>	<b>126,402</b>	<b>130,709</b>
Property, plant, and equipment .....	1,120,052	1,117,650	1,123,456	1,134,471	1,148,992	146,936	144,595	143,376	143,696	145,754
Land and mineral rights .....	54,830	55,078	54,591	55,910	55,787	3,149	3,114	2,827	2,868	2,799
Less: Accumulated depreciation, depletion, and amortization .....	668,193	667,969	673,876	681,704	694,895	106,201	104,487	103,781	104,316	106,227
<b>Net property, plant, and equipment</b> .....	<b>506,690</b>	<b>504,759</b>	<b>504,171</b>	<b>508,676</b>	<b>509,884</b>	<b>43,885</b>	<b>43,221</b>	<b>42,422</b>	<b>42,247</b>	<b>42,326</b>
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	1,801,059	1,810,565	1,851,240	1,888,127	1,915,142	13,763	13,486	12,905	13,205	12,694
<b>Total Assets</b> .....	<b>3,459,578</b>	<b>3,502,103</b>	<b>3,569,940</b>	<b>3,596,419</b>	<b>3,675,169</b>	<b>184,523</b>	<b>184,314</b>	<b>183,714</b>	<b>181,855</b>	<b>185,729</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	26,595	24,964	23,818	23,067	25,085	10,055	10,005	9,416	9,530	9,740
b. Other short-term loans, including commercial paper .....	23,697	25,756	28,542	26,237	24,144	2,814	2,957	2,812	2,903	3,000
Trade accounts and trade notes payable .....	224,668	238,278	246,787	242,067	263,184	22,823	24,060	23,568	22,974	24,651
Income taxes accrued, prior and current years, net of payments .....	9,530	10,019	13,094	8,067	12,697	576	647	722	662	655
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	17,214	17,011	17,102	15,114	18,331	3,852	3,707	3,599	3,926	4,066
b. Other long-term loans .....	30,850	32,499	29,925	33,001	32,045	2,003	2,121	2,010	2,053	2,152
All other current liabilities, including excise and sales taxes, and accrued expenses .....	408,318	418,031	429,651	432,908	428,060	16,036	16,019	15,866	15,877	15,361
<b>Total current liabilities</b> .....	<b>740,871</b>	<b>766,559</b>	<b>788,920</b>	<b>780,460</b>	<b>803,546</b>	<b>58,159</b>	<b>59,516</b>	<b>57,992</b>	<b>57,926</b>	<b>59,625</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	184,834	179,841	178,917	173,619	172,273	18,994	17,733	17,370	17,368	16,997
b. Other long-term loans .....	470,719	457,464	456,435	449,133	460,356	14,765	15,002	15,323	15,591	14,372
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	573,723	574,584	572,025	560,498	549,085	5,460	5,598	5,390	5,448	5,231
<b>Total liabilities</b> .....	<b>1,970,148</b>	<b>1,978,448</b>	<b>1,996,298</b>	<b>1,963,710</b>	<b>1,985,259</b>	<b>97,378</b>	<b>97,849</b>	<b>96,076</b>	<b>96,332</b>	<b>96,225</b>
Capital stock and other capital (less treasury stock) .....	799,925	779,739	793,798	810,528	831,915	43,379	36,569	37,727	36,186	35,560
Retained earnings .....	689,505	743,916	779,845	822,181	857,995	43,765	49,897	49,911	49,337	53,944
<b>Stockholders' equity</b> .....	<b>1,489,430</b>	<b>1,523,655</b>	<b>1,573,642</b>	<b>1,632,709</b>	<b>1,689,910</b>	<b>87,145</b>	<b>86,465</b>	<b>87,639</b>	<b>85,523</b>	<b>89,503</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>3,459,578</b>	<b>3,502,103</b>	<b>3,569,940</b>	<b>3,596,419</b>	<b>3,675,169</b>	<b>184,523</b>	<b>184,314</b>	<b>183,714</b>	<b>181,855</b>	<b>185,729</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	410,958	420,220	425,609	419,156	446,597	68,717	68,090	70,395	68,477	71,084
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	9.24	9.37	9.42	9.33	8.88	16.53	16.19	16.34	16.04	15.73
Trade accounts and trade notes receivable .....	9.30	9.55	9.58	9.07	9.65	23.17	24.05	24.45	23.82	24.86
Inventories .....	9.76	9.90	10.01	10.02	10.45	24.42	24.48	24.65	25.18	25.45
Total current assets .....	33.29	33.89	34.02	33.36	34.02	68.76	69.23	69.88	69.51	70.38
Net property, plant, and equipment .....	14.65	14.41	14.12	14.14	13.87	23.78	23.45	23.09	23.23	22.79
Short-term debt, including current portion of long-term debt .....	2.84	2.86	2.78	2.71	2.71	10.15	10.19	9.71	10.12	10.21
Total current liabilities .....	21.42	21.89	22.10	21.70	21.86	31.52	32.29	31.57	31.85	32.10
Long-term debt .....	18.95	18.20	17.80	17.32	17.21	18.30	17.76	17.80	18.12	16.89
Total liabilities .....	56.95	56.49	55.92	54.60	54.02	52.77	53.09	52.30	52.97	51.81
Stockholders' equity .....	43.05	43.51	44.08	45.40	45.98	47.23	46.91	47.70	47.03	48.19

**Table 16.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 321,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	14,048	17,389	16,648	15,483	14,665	5,466	7,171	6,904	6,446	5,991
Depreciation, depletion, and amortization of property, plant, and equipment .....	575	565	640	625	552	184	187	198	190	152
All other operating costs and expenses .....	13,063	15,781	15,616	14,623	13,824	5,132	6,585	6,464	6,317	5,746
<b>Income (loss) from operations</b> .....	409	1,042	392	234	289	150	398	241	(61)	92
Interest expense .....	598	660	569	565	530	82	83	80	88	70
All other nonoperating income (expense) .....	203	219	344	(260)	346	(4)	(12)	(5)	(14)	6
<b>Income (loss) before income taxes</b> .....	14	601	168	(590)	105	64	303	156	(162)	28
Provision for current and deferred domestic income taxes .....	59	83	(973)	(165)	59	12	28	24	10	25
<b>Income (loss) after income taxes</b> .....	(45)	518	1,140	(425)	46	52	275	133	(172)	3
Cash dividends charged to retained earnings this quarter .....	292	470	840	534	236	180	98	142	152	65
<b>Net income retained in business</b> .....	(337)	49	301	(960)	(190)	(128)	178	(9)	(324)	(62)
Retained earnings at beginning of quarter .....	15,704	15,982	15,651	13,770	13,369	3,141	3,716	3,486	4,210	4,248
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	134	199	(2,984)	(65)	(66)	24	13	48	(25)	(133)
<b>Retained earnings at end of quarter</b> .....	15,501	16,230	12,968	12,746	13,112	3,036	3,907	3,525	3,862	4,053
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.09	3.25	3.84	4.04	3.77	3.37	2.61	2.87	2.95	2.54
All other operating costs and expenses .....	92.99	90.75	93.80	94.45	94.26	93.89	91.83	93.63	97.99	95.92
<b>Income (loss) from operations</b> .....	2.92	5.99	2.36	1.51	1.97	2.75	5.56	3.50	(0.95)	1.54
Interest expense .....	4.26	3.80	3.42	3.65	3.61	1.50	1.15	1.16	1.36	1.17
All other nonoperating income (expense) .....	1.44	1.26	2.07	(1.68)	2.36	(0.07)	(0.17)	(0.07)	(0.22)	0.10
<b>Income (loss) before income taxes</b> .....	0.10	3.46	1.01	(3.81)	0.72	1.17	4.23	2.26	(2.52)	0.47
Provision for current and deferred domestic income taxes .....	0.42	0.48	(5.84)	(1.06)	0.40	0.23	0.40	0.34	0.15	0.42
<b>Income (loss) after income taxes</b> .....	(0.32)	2.98	6.85	(2.75)	0.31	0.94	3.84	1.92	(2.67)	0.05
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	0.25	10.23	2.79	(10.27)	1.81	5.37	21.14	11.76	(12.17)	2.09
After income taxes .....	(0.79)	8.81	19.00	(7.40)	0.79	4.33	19.16	9.99	(12.90)	0.23
Annual rate of profit on total assets:										
Before income taxes .....	0.08	3.26	0.93	(3.40)	0.61	1.90	8.29	4.61	(4.90)	0.87
After income taxes .....	(0.25)	2.81	6.30	(2.45)	0.26	1.53	7.52	3.92	(5.20)	0.10
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)					<b>BALANCE SHEET RATIOS</b> (based on succeeding table)				
Total current assets to total current liabilities .....	3.43	3.36	3.51	3.58	3.57	1.89	1.88	1.99	2.11	2.04
Total cash, U.S. Government and other securities, to total current liabilities ..	1.87	1.80	1.87	1.96	1.87	0.33	0.31	0.35	0.36	0.32
Total stockholders' equity to total debt .....	0.91	0.99	1.03	1.01	1.06	0.77	0.93	0.92	0.93	1.03

**Table 16.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 321,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	2,153	2,276	2,469	2,367	2,289	989	948	1,074	1,021	931
Time deposits in the U.S., including negotiable certificates of deposit .....	227	267	214	210	170	189	227	171	152	113
<b>Total cash on hand and in U.S. banks</b> .....	<b>2,380</b>	<b>2,542</b>	<b>2,683</b>	<b>2,577</b>	<b>2,459</b>	<b>1,178</b>	<b>1,174</b>	<b>1,244</b>	<b>1,173</b>	<b>1,044</b>
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	16,840	16,437	15,833	15,846	15,537	195	284	195	184	191
<b>Total cash, U.S. Government and other securities</b> .....	<b>19,220</b>	<b>18,980</b>	<b>18,516</b>	<b>18,423</b>	<b>17,996</b>	<b>1,373</b>	<b>1,458</b>	<b>1,439</b>	<b>1,357</b>	<b>1,235</b>
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	5,569	5,859	5,527	4,849	5,241	2,302	2,713	2,655	2,381	2,435
Inventories .....	7,733	7,921	7,840	7,772	8,296	3,727	4,032	3,653	3,770	3,885
All other current assets .....	2,778	2,759	2,932	2,670	2,747	517	542	491	417	435
<b>Total current assets</b> .....	<b>35,300</b>	<b>35,519</b>	<b>34,815</b>	<b>33,715</b>	<b>34,280</b>	<b>7,919</b>	<b>8,745</b>	<b>8,238</b>	<b>7,925</b>	<b>7,991</b>
Property, plant, and equipment .....	42,639	43,036	43,401	42,311	42,343	14,768	15,127	14,718	14,555	14,335
Land and mineral rights .....	11,062	10,966	10,668	10,960	10,768	579	669	623	640	614
Less: Accumulated depreciation, depletion, and amortization .....	28,687	29,001	29,451	29,486	30,240	10,524	10,690	10,647	10,505	10,540
<b>Net property, plant, and equipment</b> .....	<b>25,014</b>	<b>25,000</b>	<b>24,619</b>	<b>23,785</b>	<b>22,871</b>	<b>4,823</b>	<b>5,105</b>	<b>4,694</b>	<b>4,689</b>	<b>4,408</b>
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	12,827	13,214	12,920	11,866	11,937	724	783	623	645	567
<b>Total Assets</b> .....	<b>73,140</b>	<b>73,734</b>	<b>72,353</b>	<b>69,365</b>	<b>69,088</b>	<b>13,466</b>	<b>14,633</b>	<b>13,556</b>	<b>13,260</b>	<b>12,967</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,811	1,817	1,480	1,400	1,590	1,068	1,250	1,086	1,099	1,165
b. Other short-term loans, including commercial paper .....	534	517	585	467	450	252	255	299	261	240
Trade accounts and trade notes payable .....	3,626	3,904	3,651	3,173	3,409	1,403	1,599	1,356	1,128	1,236
Income taxes accrued, prior and current years, net of payments .....	118	137	155	212	227	10	28	25	22	27
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	842	779	717	751	524	467	485	421	346	321
b. Other long-term loans .....	619	514	469	572	542	143	136	113	104	110
All other current liabilities, including excise and sales taxes, and accrued expenses .....	2,736	2,892	2,850	2,846	2,871	849	892	837	789	816
<b>Total current liabilities</b> .....	<b>10,286</b>	<b>10,561</b>	<b>9,907</b>	<b>9,421</b>	<b>9,613</b>	<b>4,193</b>	<b>4,645</b>	<b>4,136</b>	<b>3,748</b>	<b>3,914</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	7,223	7,062	6,894	6,340	6,300	2,637	2,618	2,411	2,371	2,182
b. Other long-term loans .....	13,794	13,075	13,198	13,124	12,585	1,655	1,438	1,482	1,552	1,230
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	19,209	19,519	18,352	17,501	17,317	208	192	209	247	247
<b>Total liabilities</b> .....	<b>50,512</b>	<b>50,217</b>	<b>48,351</b>	<b>46,386</b>	<b>45,816</b>	<b>8,693</b>	<b>8,893</b>	<b>8,238</b>	<b>7,919</b>	<b>7,572</b>
Capital stock and other capital (less treasury stock) .....	7,127	7,287	11,035	10,234	10,160	1,737	1,834	1,793	1,480	1,341
Retained earnings .....	15,501	16,230	12,968	12,746	13,112	3,036	3,907	3,525	3,862	4,053
<b>Stockholders' equity</b> .....	<b>22,628</b>	<b>23,517</b>	<b>24,003</b>	<b>22,979</b>	<b>23,273</b>	<b>4,773</b>	<b>5,741</b>	<b>5,318</b>	<b>5,341</b>	<b>5,394</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>73,140</b>	<b>73,734</b>	<b>72,353</b>	<b>69,365</b>	<b>69,088</b>	<b>13,466</b>	<b>14,633</b>	<b>13,556</b>	<b>13,260</b>	<b>12,967</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	25,014	24,958	24,908	24,294	24,667	3,727	4,101	4,103	4,177	4,077
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	26.28	25.74	25.59	26.56	26.05	10.20	9.96	10.62	10.23	9.53
Trade accounts and trade notes receivable .....	7.61	7.95	7.64	6.99	7.59	17.10	18.54	19.58	17.96	18.78
Inventories .....	10.57	10.74	10.84	11.20	12.01	27.68	27.55	26.95	28.43	29.96
Total current assets .....	48.26	48.17	48.12	48.60	49.62	58.81	59.76	60.77	59.77	61.63
Net property, plant, and equipment .....	34.20	33.91	34.03	34.29	33.10	35.82	34.89	34.63	35.36	34.00
Short-term debt, including current portion of long-term debt .....	5.20	4.92	4.49	4.60	4.50	14.34	14.53	14.15	13.64	14.16
Total current liabilities .....	14.06	14.32	13.69	13.58	13.91	31.13	31.74	30.51	28.27	30.19
Long-term debt .....	28.74	27.31	27.77	28.06	27.34	31.87	27.72	28.72	29.58	26.31
Total liabilities .....	69.06	68.11	66.83	66.87	66.31	64.55	60.77	60.77	59.72	58.40
Stockholders' equity .....	30.94	31.89	33.17	33.13	33.69	35.45	39.23	39.23	40.28	41.60

**Table 17.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 327,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	17,070	24,328	25,683	22,050	18,785	3,264	4,597	4,718	4,315	3,535
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,517	1,554	1,550	1,557	1,496	157	162	167	187	148
All other operating costs and expenses .....	17,046	21,341	22,435	20,114	18,180	3,267	4,014	4,295	4,128	3,352
<b>Income (loss) from operations</b> .....	(1,493)	1,433	1,697	379	(891)	(161)	421	256	1	34
Interest expense .....	981	1,058	1,057	1,002	826	40	40	40	42	35
All other nonoperating income (expense) .....	2,383	1,695	905	259	629	20	13	8	(10)	1
<b>Income (loss) before income taxes</b> .....	(91)	2,069	1,545	(365)	(1,088)	(182)	394	225	(50)	0
Provision for current and deferred domestic income taxes .....	(11)	162	(105)	(213)	(373)	8	34	23	29	15
<b>Income (loss) after income taxes</b> .....	(80)	1,907	1,650	(152)	(715)	(190)	360	202	(79)	(14)
Cash dividends charged to retained earnings this quarter .....	446	466	338	456	257	71	132	93	159	172
<b>Net income retained in business</b> .....	(527)	1,441	1,312	(608)	(971)	(261)	228	109	(239)	(186)
Retained earnings at beginning of quarter .....	7,663	6,851	8,038	10,401	10,693	4,582	3,885	4,051	4,026	4,455
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(141)	(238)	68	(146)	(144)	(65)	(141)	(10)	34	(1)
<b>Retained earnings at end of quarter</b> .....	6,995	8,055	9,418	9,646	9,578	4,256	3,973	4,150	3,821	4,268
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	8.89	6.39	6.04	7.06	7.96	4.82	3.52	3.54	4.32	4.20
All other operating costs and expenses .....	99.86	87.72	87.36	91.22	96.78	100.12	87.33	91.03	95.65	94.85
<b>Income (loss) from operations</b> .....	(8.75)	5.89	6.61	1.72	(4.74)	(4.94)	9.15	5.43	0.02	0.96
Interest expense .....	5.75	4.35	4.12	4.55	4.40	1.24	0.86	0.85	0.96	0.99
All other nonoperating income (expense) .....	13.96	6.97	3.52	1.18	3.35	0.61	0.28	0.17	(0.22)	0.04
<b>Income (loss) before income taxes</b> .....	(0.53)	8.51	6.02	(1.65)	(5.79)	(5.57)	8.57	4.76	(1.16)	0.01
Provision for current and deferred domestic income taxes .....	(0.06)	0.67	(0.41)	(0.96)	(1.99)	0.26	0.74	0.49	0.68	0.41
<b>Income (loss) after income taxes</b> .....	(0.47)	7.84	6.42	(0.69)	(3.81)	(5.82)	7.83	4.27	(1.84)	(0.40)
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	(0.61)	13.60	9.42	(1.80)	(5.32)	(15.00)	32.77	16.99	(4.10)	0.03
After income taxes .....	(0.54)	12.53	10.05	(0.75)	(3.49)	(15.69)	29.94	15.25	(6.48)	(1.13)
Annual rate of profit on total assets:										
Before income taxes .....	(0.21)	4.85	3.54	(0.83)	(2.44)	(6.91)	14.95	8.22	(1.92)	0.01
After income taxes .....	(0.19)	4.47	3.78	(0.34)	(1.61)	(7.23)	13.66	7.38	(3.04)	(0.57)
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)									
Total current assets to total current liabilities .....	1.58	1.52	1.57	1.68	1.56	2.15	1.97	2.11	2.02	2.12
Total cash, U.S. Government and other securities, to total current liabilities ..	0.31	0.31	0.35	0.50	0.39	0.46	0.42	0.47	0.43	0.44
Total stockholders' equity to total debt .....	1.04	1.06	1.17	1.41	1.41	1.40	1.43	1.58	1.43	1.70

**Table 17.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 327,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	5,726	6,056	6,933	10,099	8,376	953	966	1,085	951	978
Time deposits in the U.S., including negotiable certificates of deposit .....	837	1,010	1,090	924	759	220	208	212	192	127
<b>Total cash on hand and in U.S. banks</b> .....	6,563	7,066	8,024	11,023	9,135	1,173	1,173	1,297	1,143	1,105
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	521	758	772	971	1,072	100	110	88	95	62
<b>Total cash, U.S. Government and other securities</b> .....	7,084	7,823	8,796	11,994	10,207	1,273	1,284	1,385	1,238	1,167
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	10,500	13,038	14,039	11,804	11,770	2,136	2,513	2,668	2,384	2,187
Inventories .....	11,961	11,837	11,685	11,325	12,102	1,847	1,727	1,745	1,744	1,772
All other current assets .....	6,100	5,288	5,107	5,591	6,257	694	528	468	437	502
<b>Total current assets</b> .....	35,646	37,986	39,626	40,713	40,336	5,949	6,051	6,267	5,802	5,628
Property, plant, and equipment .....	102,613	102,292	102,284	104,394	105,997	11,937	12,097	12,506	13,023	12,472
Land and mineral rights .....	17,269	17,392	17,370	17,594	17,734	447	430	445	394	372
Less: Accumulated depreciation, depletion, and amortization .....	53,594	54,408	54,884	57,142	58,478	8,634	8,839	9,266	9,723	9,374
<b>Net property, plant, and equipment</b> .....	66,288	65,276	64,769	64,847	65,252	3,750	3,687	3,685	3,695	3,470
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	67,879	67,222	70,278	70,718	72,529	820	804	983	952	857
<b>Total Assets</b> .....	169,813	170,484	174,674	176,278	178,118	10,519	10,542	10,935	10,449	9,954
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	908	1,270	1,061	927	1,155	486	486	387	415	417
b. Other short-term loans, including commercial paper .....	1,295	1,525	1,567	1,677	1,872	58	164	130	151	131
Trade accounts and trade notes payable .....	6,813	8,101	8,141	7,809	8,025	1,237	1,409	1,433	1,307	1,194
Income taxes accrued, prior and current years, net of payments .....	168	267	439	164	332	9	28	38	39	20
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	813	896	950	1,058	1,047	270	232	246	294	290
b. Other long-term loans .....	2,791	2,731	2,464	2,447	3,159	65	100	131	115	117
All other current liabilities, including excise and sales taxes, and accrued expenses .....	9,747	10,272	10,692	10,115	10,255	637	649	601	547	488
<b>Total current liabilities</b> .....	22,534	25,061	25,314	24,196	25,844	2,762	3,068	2,967	2,870	2,657
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	9,550	9,328	8,916	8,224	8,209	1,340	1,246	1,168	1,212	1,007
b. Other long-term loans .....	42,486	41,937	41,264	43,220	42,404	1,229	1,132	1,281	1,235	1,016
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	35,121	33,297	33,553	19,768	19,846	344	285	230	237	224
<b>Total liabilities</b> .....	109,691	109,622	109,047	95,409	96,302	5,675	5,731	5,646	5,553	4,904
Capital stock and other capital (less treasury stock) .....	53,127	52,808	56,209	71,222	72,238	588	839	1,139	1,075	782
Retained earnings .....	6,995	8,055	9,418	9,646	9,578	4,256	3,973	4,150	3,821	4,268
<b>Stockholders' equity</b> .....	60,122	60,862	65,627	80,869	81,816	4,844	4,811	5,289	4,896	5,050
<b>Total Liabilities and Stockholders' Equity</b> .....	169,813	170,484	174,674	176,278	178,118	10,519	10,542	10,935	10,449	9,954
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	13,111	12,925	14,312	16,516	14,492	3,187	2,983	3,300	2,933	2,970
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	4.17	4.59	5.04	6.80	5.73	12.10	12.18	12.67	11.85	11.72
Trade accounts and trade notes receivable .....	6.18	7.65	8.04	6.70	6.61	20.30	23.83	24.40	22.82	21.97
Inventories .....	7.04	6.94	6.69	6.42	6.79	17.56	16.38	15.96	16.69	17.80
Total current assets .....	20.99	22.28	22.69	23.10	22.65	56.56	57.40	57.31	55.53	56.54
Net property, plant, and equipment .....	39.04	38.29	37.08	36.79	36.63	35.65	34.98	33.70	35.36	34.86
Short-term debt, including current portion of long-term debt .....	3.42	3.77	3.46	3.47	4.06	8.36	9.32	8.18	9.34	9.60
Total current liabilities .....	13.27	14.70	14.49	13.73	14.51	26.26	29.10	27.13	27.46	26.70
Long-term debt .....	30.64	30.07	28.73	29.18	28.42	24.42	22.56	22.40	23.41	20.32
Total liabilities .....	64.60	64.30	62.43	54.12	54.07	53.95	54.36	51.63	53.14	49.27
Stockholders' equity .....	35.40	35.70	37.57	45.88	45.93	46.05	45.64	48.37	46.86	50.73

**Table 18.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 331,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	49,970	56,838	55,882	54,848	60,692	4,279	4,459	4,705	4,902	4,927
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,704	1,687	1,711	1,724	1,656	92	87	94	97	79
All other operating costs and expenses .....	45,713	51,118	51,258	51,238	54,836	3,868	3,990	4,198	4,777	4,262
<b>Income (loss) from operations</b> .....	2,553	4,033	2,912	1,886	4,200	319	382	413	28	587
Interest expense .....	1,009	946	935	931	960	29	33	31	34	24
All other nonoperating income (expense) .....	1,036	3,551	1,193	1,604	1,258	(11)	(2)	6	(1)	(17)
<b>Income (loss) before income taxes</b> .....	2,581	6,638	3,171	2,559	4,498	278	348	389	(6)	545
Provision for current and deferred domestic income taxes .....	549	764	672	722	604	31	27	31	31	29
<b>Income (loss) after income taxes</b> .....	2,032	5,873	2,499	1,837	3,894	247	321	358	(37)	516
Cash dividends charged to retained earnings this quarter .....	719	1,157	1,206	1,679	1,296	38	104	110	103	73
<b>Net income retained in business</b> .....	1,314	4,716	1,292	157	2,598	209	218	249	(140)	443
Retained earnings at beginning of quarter .....	35,944	36,685	41,552	42,421	41,788	2,877	2,751	3,434	4,041	3,553
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(910)	370	(495)	197	(115)	(8)	(11)	(48)	19	(67)
<b>Retained earnings at end of quarter</b> .....	36,347	41,771	42,349	42,775	44,271	3,078	2,958	3,634	3,920	3,929
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.41	2.97	3.06	3.14	2.73	2.14	1.95	1.99	1.98	1.60
All other operating costs and expenses .....	91.48	89.94	91.73	93.42	90.35	90.40	89.48	89.23	97.45	86.50
<b>Income (loss) from operations</b> .....	5.11	7.10	5.21	3.44	6.92	7.45	8.57	8.77	0.57	11.91
Interest expense .....	2.02	1.67	1.67	1.70	1.58	0.69	0.73	0.65	0.69	0.50
All other nonoperating income (expense) .....	2.07	6.25	2.13	2.92	2.07	(0.26)	(0.04)	0.13	(0.01)	(0.34)
<b>Income (loss) before income taxes</b> .....	5.16	11.68	5.67	4.67	7.41	6.50	7.80	8.26	(0.13)	11.07
Provision for current and deferred domestic income taxes .....	1.10	1.34	1.20	1.32	1.00	0.72	0.59	0.65	0.63	0.59
<b>Income (loss) after income taxes</b> .....	4.07	10.33	4.47	3.35	6.42	5.78	7.20	7.61	(0.76)	10.48
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	10.28	25.19	11.76	9.39	16.13	29.00	35.95	34.07	(0.56)	47.86
After income taxes .....	8.10	22.29	9.27	6.74	13.96	25.78	33.20	31.40	(3.22)	45.30
Annual rate of profit on total assets:										
Before income taxes .....	4.57	11.64	5.47	4.43	7.56	13.98	17.46	18.03	(0.29)	26.11
After income taxes .....	3.60	10.30	4.31	3.18	6.54	12.42	16.13	16.61	(1.68)	24.71
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	2.14	2.16	2.18	2.23	2.17	2.07	2.16	2.23	2.20	2.27
Total cash, U.S. Government and other securities, to total current liabilities ..	0.37	0.33	0.34	0.39	0.32	0.43	0.49	0.50	0.46	0.48
Total stockholders' equity to total debt .....	1.75	1.97	1.96	1.99	1.97	1.76	1.77	2.15	2.03	2.35

**Table 18.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 331,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	8,125	7,491	8,634	9,240	7,504	864	990	1,021	1,046	1,030
Time deposits in the U.S., including negotiable certificates of deposit .....	2,706	2,331	1,517	884	1,249	115	79	118	109	78
<b>Total cash on hand and in U.S. banks</b> .....	10,830	9,823	10,151	10,124	8,752	979	1,069	1,139	1,155	1,108
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	2,305	2,130	2,397	4,162	3,697	170	199	204	158	141
<b>Total cash, U.S. Government and other securities</b> .....	13,135	11,953	12,547	14,286	12,449	1,149	1,267	1,343	1,313	1,249
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	22,363	24,821	24,893	23,265	27,573	2,191	2,216	2,397	2,304	2,357
Inventories .....	24,812	27,005	26,998	27,468	29,311	1,855	1,781	1,926	2,208	1,983
All other current assets .....	16,549	15,304	16,113	16,009	16,235	337	326	369	409	316
<b>Total current assets</b> .....	76,859	79,082	80,552	81,028	85,568	5,532	5,591	6,036	6,234	5,905
Property, plant, and equipment .....	121,428	122,151	122,893	123,521	123,382	6,687	6,235	6,617	6,907	6,430
Land and mineral rights .....	6,013	6,119	6,190	6,452	6,444	89	92	92	93	75
Less: Accumulated depreciation, depletion, and amortization .....	62,993	63,991	64,890	65,263	65,344	4,666	4,355	4,597	4,824	4,458
<b>Net property, plant, and equipment</b> .....	64,449	64,279	64,193	64,710	64,482	2,110	1,972	2,112	2,177	2,048
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	84,635	84,764	86,917	85,229	88,108	321	403	474	531	401
<b>Total Assets</b> .....	225,943	228,125	231,662	230,968	238,158	7,964	7,966	8,622	8,941	8,354
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	3,212	2,583	3,572	2,944	2,612	596	431	534	571	456
b. Other short-term loans, including commercial paper .....	2,249	1,404	1,363	1,335	1,494	91	117	78	55	92
Trade accounts and trade notes payable .....	16,532	18,022	18,124	17,352	20,435	1,213	1,174	1,224	1,281	1,228
Income taxes accrued, prior and current years, net of payments .....	872	667	941	358	722	22	13	24	25	31
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,147	1,279	1,273	1,433	1,494	198	237	240	240	242
b. Other long-term loans .....	997	1,646	641	1,583	1,799	56	95	77	135	95
All other current liabilities, including excise and sales taxes, and accrued expenses .....	10,849	11,045	11,046	11,406	10,832	493	516	526	527	457
<b>Total current liabilities</b> .....	35,859	36,646	36,960	36,412	39,388	2,669	2,583	2,703	2,834	2,601
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	14,059	12,127	12,300	11,301	12,928	836	761	752	831	603
b. Other long-term loans .....	35,801	34,539	35,964	36,244	36,228	406	547	443	455	449
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	39,854	39,433	38,614	38,037	38,032	215	205	164	169	142
<b>Total liabilities</b> .....	125,573	122,745	123,838	121,994	126,577	4,126	4,097	4,061	4,289	3,796
Capital stock and other capital (less treasury stock) .....	64,023	63,609	65,475	66,198	67,310	760	911	927	732	629
Retained earnings .....	36,347	41,771	42,349	42,775	44,271	3,078	2,958	3,634	3,920	3,929
<b>Stockholders' equity</b> .....	100,370	105,380	107,824	108,974	111,581	3,838	3,869	4,562	4,652	4,558
<b>Total Liabilities and Stockholders' Equity</b> .....	225,943	228,125	231,662	230,968	238,158	7,964	7,966	8,622	8,941	8,354
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	41,000	42,436	43,592	44,616	46,180	2,864	3,008	3,333	3,400	3,304
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	5.81	5.24	5.42	6.19	5.23	14.42	15.91	15.58	14.68	14.95
Trade accounts and trade notes receivable .....	9.90	10.88	10.75	10.07	11.58	27.52	27.82	27.80	25.77	28.21
Inventories .....	10.98	11.84	11.65	11.89	12.31	23.29	22.36	22.34	24.69	23.74
Total current assets .....	34.02	34.67	34.77	35.08	35.93	69.47	70.19	70.01	69.72	70.69
Net property, plant, and equipment .....	28.52	28.18	27.71	28.02	27.08	26.50	24.76	24.50	24.35	24.51
Short-term debt, including current portion of long-term debt .....	3.37	3.03	2.96	3.16	3.11	11.81	11.05	10.78	11.20	10.61
Total current liabilities .....	15.87	16.06	15.95	15.77	16.54	33.51	32.43	31.35	31.70	31.14
Long-term debt .....	22.07	20.46	20.83	20.59	20.64	15.59	16.43	13.85	14.38	12.60
Total liabilities .....	55.58	53.81	53.46	52.82	53.15	51.80	51.43	47.10	47.97	45.44
Stockholders' equity .....	44.42	46.19	46.54	47.18	46.85	48.20	48.57	52.90	52.03	54.56

**Table 19.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes <sup>1</sup>					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	25,656	29,729	29,589	28,155	31,299	2,034	2,160	2,274	2,161	2,410
Depreciation, depletion, and amortization of property, plant, and equipment .....	855	874	880	879	851	46	48	53	55	52
All other operating costs and expenses .....	24,388	27,542	28,319	27,489	29,094	1,850	1,926	1,986	2,133	2,055
<b>Income (loss) from operations</b> .....	413	1,313	389	(214)	1,353	138	186	235	(26)	304
Interest expense .....	506	510	513	511	484	12	15	14	16	12
All other nonoperating income (expense) .....	(147)	(270)	130	(138)	101	(5)	2	5	5	(4)
<b>Income (loss) before income taxes</b> .....	(240)	533	6	(863)	970	121	174	226	(37)	288
Provision for current and deferred domestic income taxes .....	83	304	57	11	357	15	14	18	15	11
<b>Income (loss) after income taxes</b> .....	(323)	229	(51)	(875)	613	106	160	208	(52)	277
Cash dividends charged to retained earnings this quarter .....	230	388	269	549	269	16	72	34	36	42
<b>Net income retained in business</b> .....	(553)	(160)	(320)	(1,424)	343	90	88	174	(89)	235
Retained earnings at beginning of quarter .....	14,928	14,676	15,149	14,864	13,699	1,494	1,294	1,744	2,040	1,735
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(208)	(10)	(145)	450	(207)	(13)	1	(44)	32	(38)
<b>Retained earnings at end of quarter</b> .....	14,167	14,507	14,684	13,890	13,835	1,570	1,383	1,875	1,983	1,932
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.33	2.94	2.98	3.12	2.72	2.25	2.22	2.34	2.54	2.14
All other operating costs and expenses .....	95.06	92.64	95.71	97.64	92.96	90.97	89.16	87.33	98.67	85.26
<b>Income (loss) from operations</b> .....	1.61	4.42	1.32	(0.76)	4.32	6.78	8.62	10.33	(1.22)	12.60
Interest expense .....	1.97	1.71	1.73	1.82	1.55	0.60	0.67	0.60	0.73	0.51
All other nonoperating income (expense) .....	(0.57)	(0.91)	0.44	(0.49)	0.32	(0.25)	0.11	0.20	0.23	(0.15)
<b>Income (loss) before income taxes</b> .....	(0.94)	1.79	0.02	(3.07)	3.10	5.93	8.06	9.93	(1.72)	11.94
Provision for current and deferred domestic income taxes .....	0.32	1.02	0.19	0.04	1.14	0.73	0.67	0.79	0.70	0.46
<b>Income (loss) after income taxes</b> .....	(1.26)	0.77	(0.17)	(3.11)	1.96	5.20	7.39	9.15	(2.42)	11.48
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	(2.89)	6.32	0.07	(10.43)	11.86	24.49	35.65	36.10	(6.05)	48.06
After income taxes .....	(3.89)	2.71	(0.60)	(10.57)	7.49	21.48	32.70	33.24	(8.53)	46.21
Annual rate of profit on total assets:										
Before income taxes .....	(1.01)	2.19	0.02	(3.51)	3.86	11.90	16.90	19.57	(3.22)	24.76
After income taxes .....	(1.36)	0.94	(0.21)	(3.56)	2.44	10.44	15.50	18.02	(4.54)	23.80
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	2.07	2.05	2.05	1.95	1.86	2.05	2.10	2.26	2.27	2.08
Total cash, U.S. Government and other securities, to total current liabilities ..	0.42	0.31	0.34	0.34	0.28	0.42	0.48	0.54	0.51	0.48
Total stockholders' equity to total debt .....	1.16	1.15	1.13	1.06	1.05	1.79	1.63	2.26	2.11	2.06

<sup>1</sup> Included in Primary Metals.



**Table 19.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes <sup>1</sup>					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	4,154	3,345	4,978	4,057	3,663	494	575	625	618	611
Time deposits in the U.S., including negotiable certificates of deposit .....	1,937	1,269	233	357	293	44	41	75	63	39
<b>Total cash on hand and in U.S. banks</b> .....	6,091	4,614	5,211	4,414	3,955	538	616	699	681	650
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	1,063	976	1,092	2,130	1,972	52	42	61	48	99
<b>Total cash, U.S. Government and other securities</b> .....	7,153	5,589	6,303	6,544	5,927	590	658	760	728	749
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	10,953	12,383	12,594	11,795	14,040	1,136	1,132	1,237	1,190	1,244
Inventories .....	14,400	16,419	16,224	16,152	17,270	1,027	997	1,065	1,179	1,115
All other current assets .....	2,943	3,133	3,290	2,751	2,547	145	102	141	146	123
<b>Total current assets</b> .....	35,450	37,523	38,411	37,242	39,785	2,898	2,889	3,203	3,244	3,231
Property, plant, and equipment .....	63,176	63,940	64,572	64,918	65,541	3,187	3,150	3,587	3,587	3,496
Land and mineral rights .....	1,140	1,183	1,183	1,221	1,191	28	24	30	30	28
Less: Accumulated depreciation, depletion, and amortization .....	32,266	32,852	33,515	33,557	34,022	2,231	2,165	2,464	2,532	2,341
<b>Net property, plant, and equipment</b> .....	32,050	32,270	32,240	32,582	32,710	985	1,010	1,153	1,085	1,183
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	27,492	27,471	28,611	28,517	28,015	175	220	262	278	235
<b>Total Assets</b> .....	94,992	97,264	99,262	98,341	100,510	4,058	4,119	4,618	4,608	4,649
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	820	737	1,124	1,170	1,062	297	200	243	242	231
b. Other short-term loans, including commercial paper .....	541	487	486	496	571	65	72	41	21	55
Trade accounts and trade notes payable .....	8,973	10,078	10,107	9,356	11,699	629	612	613	662	738
Income taxes accrued, prior and current years, net of payments .....	157	198	199	177	237	7	3	16	17	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	674	768	713	673	748	101	141	148	143	178
b. Other long-term loans .....	202	263	329	1,305	1,210	37	64	54	110	79
All other current liabilities, including excise and sales taxes, and accrued expenses .....	5,733	5,730	5,782	5,925	5,914	280	286	305	234	257
<b>Total current liabilities</b> .....	17,098	18,261	18,741	19,103	21,439	1,416	1,377	1,420	1,429	1,554
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	7,346	7,585	7,824	6,849	6,748	395	389	416	362	299
b. Other long-term loans .....	19,038	19,531	20,088	20,761	20,979	205	329	206	283	320
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	18,270	18,150	18,139	18,519	18,616	71	71	73	82	81
<b>Total liabilities</b> .....	61,753	63,526	64,792	65,232	67,782	2,086	2,166	2,115	2,157	2,254
Capital stock and other capital (less treasury stock) .....	19,071	19,231	19,787	19,219	18,893	401	570	628	468	462
Retained earnings .....	14,167	14,507	14,684	13,890	13,835	1,570	1,383	1,875	1,983	1,932
<b>Stockholders' equity</b> .....	33,238	33,738	34,471	33,109	32,728	1,972	1,953	2,503	2,451	2,395
<b>Total Liabilities and Stockholders' Equity</b> .....	94,992	97,264	99,262	98,341	100,510	4,058	4,119	4,618	4,608	4,649
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	18,351	19,262	19,671	18,140	18,346	1,482	1,512	1,783	1,816	1,676
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	7.53	5.75	6.35	6.65	5.90	14.54	15.98	16.47	15.81	16.11
Trade accounts and trade notes receivable .....	11.53	12.73	12.69	11.99	13.97	28.00	27.47	26.78	25.83	26.75
Inventories .....	15.16	16.88	16.34	16.42	17.18	25.30	24.20	23.06	25.60	23.98
Total current assets .....	37.32	38.58	38.70	37.87	39.58	71.42	70.14	69.36	70.41	69.49
Net property, plant, and equipment .....	33.74	33.18	32.48	33.13	32.54	24.26	24.52	24.97	23.55	25.45
Short-term debt, including current portion of long-term debt .....	2.35	2.32	2.67	3.71	3.57	12.32	11.56	10.53	11.19	11.67
Total current liabilities .....	18.00	18.77	18.88	19.43	21.33	34.90	33.43	30.75	31.01	33.43
Long-term debt .....	27.78	27.88	28.12	28.08	27.59	14.77	17.44	13.47	14.01	13.31
Total liabilities .....	65.01	65.31	65.27	66.33	67.44	51.42	52.59	45.80	46.81	48.49
Stockholders' equity .....	34.99	34.69	34.73	33.67	32.56	48.58	47.41	54.20	53.19	51.51

<sup>1</sup> Included in Primary Metals.

**Table 20.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes <sup>1</sup>					Nonferrous Metals Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	19,986	22,304	21,604	21,923	24,307	1,496	1,535	1,668	1,946	1,765
Depreciation, depletion, and amortization of property, plant, and equipment .....	710	675	698	713	676	25	19	20	20	13
All other operating costs and expenses .....	17,638	19,480	18,926	19,601	21,385	1,361	1,385	1,515	1,868	1,557
<b>Income (loss) from operations</b> .....	1,638	2,148	1,980	1,609	2,246	111	132	133	58	195
Interest expense .....	444	372	364	366	429	8	9	7	10	8
All other nonoperating income (expense) .....	1,152	3,822	1,023	1,721	1,145	(5)	(5)	0	(6)	(8)
<b>Income (loss) before income taxes</b> .....	2,347	5,598	2,639	2,964	2,962	97	118	126	42	179
Provision for current and deferred domestic income taxes .....	331	330	468	580	111	13	6	7	4	12
<b>Income (loss) after income taxes</b> .....	2,016	5,268	2,171	2,384	2,851	85	113	118	38	167
Cash dividends charged to retained earnings this quarter .....	408	698	905	1,005	982	5	12	54	53	19
<b>Net income retained in business</b> .....	1,608	4,570	1,266	1,379	1,870	80	101	64	(15)	148
Retained earnings at beginning of quarter .....	12,504	13,428	17,294	18,082	18,528	807	941	946	1,164	1,169
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(795)	349	(320)	(292)	14	0	(8)	(7)	(8)	(41)
<b>Retained earnings at end of quarter</b> .....	13,317	18,346	18,240	19,168	20,412	887	1,033	1,004	1,141	1,276
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.55	3.03	3.23	3.25	2.78	1.64	1.24	1.19	1.03	0.75
All other operating costs and expenses .....	88.25	87.34	87.60	89.41	87.98	90.96	90.18	90.86	96.00	88.21
<b>Income (loss) from operations</b> .....	8.20	9.63	9.17	7.34	9.24	7.40	8.58	7.96	2.97	11.05
Interest expense .....	2.22	1.67	1.69	1.67	1.76	0.56	0.56	0.41	0.50	0.46
All other nonoperating income (expense) .....	5.77	17.14	4.74	7.85	4.71	(0.35)	(0.33)	0.00	(0.29)	(0.43)
<b>Income (loss) before income taxes</b> .....	11.74	25.10	12.22	13.52	12.19	6.49	7.69	7.55	2.17	10.16
Provision for current and deferred domestic income taxes .....	1.66	1.48	2.17	2.65	0.46	0.84	0.36	0.45	0.23	0.68
<b>Income (loss) after income taxes</b> .....	10.09	23.62	10.05	10.87	11.73	5.65	7.33	7.10	1.94	9.48
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	16.30	36.09	16.73	18.16	17.48	36.82	38.93	40.18	12.29	53.41
After income taxes .....	14.00	33.96	13.76	14.61	16.83	32.05	37.11	37.81	11.01	49.84
Annual rate of profit on total assets:										
Before income taxes .....	8.17	19.54	9.10	10.24	9.85	17.27	21.21	21.06	6.19	30.41
After income taxes .....	7.01	18.39	7.48	8.24	9.48	15.03	20.22	19.82	5.55	28.37
	(based on succeeding table)									
Total current assets to total current liabilities .....	2.20	2.28	2.32	2.57	2.57	1.88	2.28	2.08	2.02	2.49
Total cash, U.S. Government and other securities, to total current liabilities ..	0.30	0.34	0.32	0.42	0.31	0.42	0.59	0.45	0.40	0.47
Total stockholders' equity to total debt .....	2.19	2.87	2.83	3.07	2.95	1.69	2.38	2.21	1.91	2.48

<sup>1</sup> Included in Primary Metals.

**Table 20.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes <sup>1</sup>					Nonferrous Metals Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	3,401	3,537	3,032	4,315	2,850	223	283	263	283	284
Time deposits in the U.S., including negotiable certificates of deposit .....	704	1,026	1,241	493	933	9	5	4	15	16
<b>Total cash on hand and in U.S. banks</b> .....	4,105	4,563	4,273	4,808	3,783	232	288	267	299	299
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	705	579	668	1,217	853	111	137	119	88	38
<b>Total cash, U.S. Government and other securities</b> .....	4,810	5,143	4,941	6,025	4,636	343	425	386	387	337
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	9,066	9,878	9,731	9,071	10,817	625	649	722	687	699
Inventories .....	7,833	8,013	8,194	8,618	9,381	483	446	538	707	602
All other current assets .....	13,171	11,751	12,426	12,895	13,328	106	131	138	176	134
<b>Total current assets</b> .....	34,879	34,786	35,291	36,609	38,162	1,557	1,651	1,785	1,957	1,771
Property, plant, and equipment .....	49,558	49,573	50,101	50,273	49,567	1,805	1,535	1,501	1,807	1,543
Land and mineral rights .....	4,690	4,744	4,823	5,031	5,059	31	37	32	34	25
Less: Accumulated depreciation, depletion, and amortization .....	25,504	25,856	26,369	26,626	26,190	1,229	1,106	1,057	1,246	1,087
<b>Net property, plant, and equipment</b> .....	28,744	28,461	28,555	28,678	28,436	607	467	476	596	481
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	51,317	51,345	52,171	50,437	53,718	84	107	130	173	106
<b>Total Assets</b> .....	114,940	114,592	116,017	115,724	120,316	2,249	2,226	2,391	2,726	2,358
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	2,271	1,722	2,304	1,642	1,412	227	154	221	263	180
b. Other short-term loans, including commercial paper .....	1,631	886	857	824	908	12	35	33	30	31
Trade accounts and trade notes payable .....	6,020	6,369	6,456	6,360	7,030	399	360	410	407	301
Income taxes accrued, prior and current years, net of payments .....	701	467	747	186	468	6	6	7	4	10
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	368	320	418	638	621	51	32	55	56	38
b. Other long-term loans .....	781	1,364	299	265	584	8	19	13	14	12
All other current liabilities, including excise and sales taxes, and accrued expenses .....	4,092	4,121	4,139	4,342	3,853	123	118	121	193	138
<b>Total current liabilities</b> .....	15,864	15,250	15,220	14,255	14,876	827	723	860	967	711
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	5,742	3,589	3,585	3,418	5,207	232	168	117	245	187
b. Other long-term loans .....	15,495	13,705	14,823	14,478	14,254	95	101	129	111	94
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	20,244	19,994	19,290	18,309	18,210	41	20	32	30	24
<b>Total liabilities</b> .....	57,345	52,538	52,918	50,461	52,548	1,194	1,013	1,138	1,353	1,016
Capital stock and other capital (less treasury stock) .....	44,277	43,708	44,859	46,096	47,356	168	180	249	233	67
Retained earnings .....	13,317	18,346	18,240	19,168	20,412	887	1,033	1,004	1,141	1,276
<b>Stockholders' equity</b> .....	57,594	62,054	63,099	65,264	67,768	1,055	1,213	1,253	1,373	1,343
<b>Total Liabilities and Stockholders' Equity</b> .....	114,940	114,592	116,017	115,724	120,316	2,249	2,226	2,391	2,726	2,358
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	19,015	19,536	20,071	22,354	23,286	731	928	925	990	1,060
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	4.18	4.49	4.26	5.21	3.85	15.27	19.08	16.13	14.19	14.31
Trade accounts and trade notes receivable .....	7.89	8.62	8.39	7.84	8.99	27.81	29.17	30.21	25.20	29.63
Inventories .....	6.81	6.99	7.06	7.45	7.80	21.47	20.04	22.51	25.94	25.51
Total current assets .....	30.35	30.36	30.42	31.64	31.72	69.25	74.18	74.64	71.79	75.11
Net property, plant, and equipment .....	25.01	24.84	24.61	24.78	23.63	27.01	20.99	19.91	21.85	20.41
Short-term debt, including current portion of long-term debt .....	4.39	3.75	3.34	2.91	2.93	13.28	10.78	13.44	13.33	11.08
Total current liabilities .....	13.80	13.31	13.12	12.32	12.36	36.77	32.50	35.96	35.48	30.16
Long-term debt .....	18.48	15.09	15.87	15.46	16.17	14.51	12.10	10.28	13.05	11.91
Total liabilities .....	49.89	45.85	45.61	43.60	43.67	53.09	45.51	47.59	49.63	43.07
Stockholders' equity .....	50.11	54.15	54.39	56.40	56.33	46.91	54.49	52.41	50.37	56.93

<sup>1</sup> Included in Primary Metals.

**Table 21.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3315,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes <sup>1</sup>					Foundries Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	4,328	4,805	4,690	4,769	5,086	749	764	763	795	752
Depreciation, depletion, and amortization of property, plant, and equipment .....	139	137	133	131	128	21	20	21	22	14
All other operating costs and expenses .....	3,686	4,095	4,014	4,148	4,356	657	680	697	776	650
<b>Income (loss) from operations</b> .....	502	573	543	491	601	70	64	45	(3)	88
Interest expense .....	59	65	57	53	47	9	10	10	8	4
All other nonoperating income (expense) .....	31	(2)	40	21	11	(1)	1	2	0	(6)
<b>Income (loss) before income taxes</b> .....	474	506	525	459	566	60	56	37	(12)	78
Provision for current and deferred domestic income taxes .....	135	130	146	131	136	3	7	5	11	6
<b>Income (loss) after income taxes</b> .....	339	377	379	328	430	57	49	32	(23)	72
Cash dividends charged to retained earnings this quarter .....	81	71	32	125	45	17	20	22	13	13
<b>Net income retained in business</b> .....	259	306	347	203	385	40	29	10	(36)	60
Retained earnings at beginning of quarter .....	8,511	8,581	9,108	9,475	9,561	576	517	743	838	648
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	93	31	(30)	40	78	5	(5)	2	(6)	12
<b>Retained earnings at end of quarter</b> .....	8,864	8,918	9,425	9,718	10,024	621	541	755	796	721
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.21	2.86	2.83	2.75	2.52	2.85	2.64	2.74	2.75	1.86
All other operating costs and expenses .....	85.18	85.22	85.59	86.97	85.65	87.76	88.96	91.34	97.69	86.45
<b>Income (loss) from operations</b> .....	11.61	11.92	11.58	10.29	11.82	9.39	8.40	5.92	(0.43)	11.69
Interest expense .....	1.36	1.35	1.22	1.12	0.91	1.18	1.25	1.33	1.05	0.53
All other nonoperating income (expense) .....	0.71	(0.03)	0.85	0.44	0.22	(0.13)	0.12	0.23	0.02	(0.74)
<b>Income (loss) before income taxes</b> .....	10.96	10.54	11.20	9.61	11.13	8.07	7.28	4.82	(1.46)	10.42
Provision for current and deferred domestic income taxes .....	3.12	2.70	3.12	2.75	2.68	0.47	0.86	0.68	1.43	0.81
<b>Income (loss) after income taxes</b> .....	7.84	7.84	8.09	6.87	8.45	7.61	6.41	4.14	(2.89)	9.61
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	19.89	21.13	20.49	17.30	20.43	29.78	31.62	18.26	(5.59)	38.20
After income taxes .....	14.23	15.72	14.79	12.36	15.52	28.07	27.87	15.69	(11.10)	35.22
Annual rate of profit on total assets:										
Before income taxes .....	11.85	12.45	12.83	10.85	13.07	14.59	13.72	9.11	(2.88)	23.27
After income taxes .....	8.48	9.26	9.26	7.75	9.92	13.75	12.09	7.83	(5.72)	21.45
	(based on succeeding table)					(based on succeeding table)				
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	2.25	2.16	2.28	2.35	2.48	2.53	2.18	2.48	2.36	2.69
Total cash, U.S. Government and other securities, to total current liabilities ..	0.40	0.39	0.43	0.56	0.61	0.51	0.38	0.47	0.45	0.48
Total stockholders' equity to total debt .....	3.73	3.66	4.53	4.57	4.92	1.77	1.45	1.80	2.03	3.50

<sup>1</sup> Included in Primary Metals.

**Table 21.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3315,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes <sup>1</sup>					Foundries Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
<b>ASSETS</b>										
Cash and demand deposits in the U.S. ....	570	609	624	867	991	148	132	133	145	136
Time deposits in the U.S., including negotiable certificates of deposit .....	65	37	43	35	23	62	33	39	30	23
<b>Total cash on hand and in U.S. banks</b> .....	635	646	667	902	1,014	209	165	173	175	159
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	537	575	636	815	871	6	19	25	22	4
<b>Total cash, U.S. Government and other securities</b> .....	1,172	1,221	1,303	1,717	1,885	215	184	197	198	163
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	2,344	2,560	2,568	2,399	2,716	430	435	439	427	415
Inventories .....	2,579	2,573	2,580	2,698	2,661	345	339	323	322	267
All other current assets .....	435	420	398	363	359	86	92	90	87	59
<b>Total current assets</b> .....	6,530	6,773	6,849	7,176	7,621	1,077	1,051	1,048	1,032	903
Property, plant, and equipment .....	8,694	8,639	8,220	8,330	8,275	1,695	1,549	1,530	1,513	1,391
Land and mineral rights .....	183	192	185	200	194	30	30	30	29	22
Less: Accumulated depreciation, depletion, and amortization .....	5,222	5,282	5,006	5,079	5,133	1,206	1,084	1,076	1,046	1,030
<b>Net property, plant, and equipment</b> .....	3,655	3,548	3,399	3,451	3,336	519	495	483	496	384
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	5,827	5,948	6,135	6,276	6,375	62	75	81	79	60
<b>Total Assets</b> .....	16,012	16,269	16,383	16,903	17,332	1,657	1,621	1,613	1,607	1,347
	<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	121	123	143	133	139	72	77	71	66	44
b. Other short-term loans, including commercial paper .....	77	32	19	16	15	14	11	4	4	7
Trade accounts and trade notes payable .....	1,539	1,575	1,561	1,636	1,706	186	202	201	212	188
Income taxes accrued, prior and current years, net of payments .....	15	2	(5)	(4)	18	9	5	1	4	4
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	105	191	143	122	125	45	64	37	41	27
b. Other long-term loans .....	14	18	14	13	5	11	12	9	11	4
All other current liabilities, including excise and sales taxes, and accrued expenses .....	1,024	1,194	1,124	1,139	1,065	89	112	99	100	61
<b>Total current liabilities</b> .....	2,896	3,136	2,999	3,054	3,073	426	483	423	438	336
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	970	953	892	1,034	973	210	204	219	224	118
b. Other long-term loans .....	1,269	1,303	1,053	1,004	995	106	117	107	61	35
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,340	1,289	1,185	1,209	1,206	104	114	59	57	38
<b>Total liabilities</b> .....	6,474	6,681	6,129	6,301	6,247	845	918	808	779	527
Capital stock and other capital (less treasury stock) .....	674	670	830	883	1,061	191	162	50	32	100
Retained earnings .....	8,864	8,918	9,425	9,718	10,024	621	541	755	796	721
<b>Stockholders' equity</b> .....	9,538	9,588	10,254	10,601	11,085	812	703	805	828	821
<b>Total Liabilities and Stockholders' Equity</b> .....	16,012	16,269	16,383	16,903	17,332	1,657	1,621	1,613	1,607	1,347
	<b>NET WORKING CAPITAL</b>									
Excess of total current assets over total current liabilities .....	3,634	3,637	3,850	4,122	4,548	651	568	625	595	567
	<b>SELECTED BALANCE SHEET RATIOS</b>									
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	7.32	7.50	7.95	10.16	10.88	12.97	11.37	12.23	12.30	12.09
Trade accounts and trade notes receivable .....	14.64	15.74	15.68	14.19	15.67	25.94	26.85	27.18	26.55	30.79
Inventories .....	16.11	15.81	15.75	15.96	15.35	20.85	20.89	20.03	20.01	19.79
Total current assets .....	40.78	41.63	41.81	42.46	43.97	64.97	64.82	65.00	64.24	67.06
Net property, plant, and equipment .....	22.83	21.81	20.74	20.41	19.25	31.30	30.56	29.96	30.84	28.48
Short-term debt, including current portion of long-term debt .....	1.98	2.24	1.95	1.68	1.64	8.57	10.10	7.54	7.62	6.09
Total current liabilities .....	18.09	19.27	18.31	18.07	17.73	25.68	29.79	26.22	27.25	24.94
Long-term debt .....	13.98	13.87	11.87	12.06	11.36	19.06	19.80	20.23	17.71	11.33
Total liabilities .....	40.43	41.06	37.41	37.28	36.04	51.01	56.62	50.09	48.49	39.08
Stockholders' equity .....	59.57	58.94	62.59	62.72	63.96	48.99	43.38	49.91	51.51	60.92

<sup>1</sup> Included in Primary Metals.

**Table 22.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 332,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	56,632	61,451	62,506	63,168	66,172	27,419	29,557	30,298	30,558	31,820
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,633	1,593	1,610	1,776	1,675	752	718	733	862	753
All other operating costs and expenses .....	50,203	54,308	55,453	57,846	58,217	23,889	25,957	26,929	28,589	27,868
<b>Income (loss) from operations</b> .....	4,796	5,550	5,444	3,547	6,280	2,779	2,882	2,636	1,108	3,199
Interest expense .....	1,001	991	990	1,003	921	231	226	227	240	238
All other nonoperating income (expense) .....	479	933	1,447	983	679	2	(2)	29	75	116
<b>Income (loss) before income taxes</b> .....	4,273	5,492	5,901	3,527	6,037	2,550	2,654	2,437	943	3,077
Provision for current and deferred domestic income taxes .....	601	935	1,288	946	743	167	235	178	132	243
<b>Income (loss) after income taxes</b> .....	3,672	4,557	4,613	2,581	5,294	2,383	2,419	2,260	811	2,834
Cash dividends charged to retained earnings this quarter .....	1,564	1,786	1,794	2,037	1,298	1,097	1,057	1,093	1,086	792
<b>Net income retained in business</b> .....	2,108	2,771	2,819	543	3,996	1,286	1,362	1,167	(275)	2,043
Retained earnings at beginning of quarter .....	73,656	74,158	75,584	78,310	78,005	28,733	28,007	28,465	29,410	27,564
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(86)	(451)	(167)	(228)	(510)	(100)	(231)	(147)	(233)	(295)
<b>Retained earnings at end of quarter</b> .....	75,679	76,478	78,236	78,626	81,491	29,919	29,138	29,485	28,901	29,312
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.88	2.59	2.58	2.81	2.53	2.74	2.43	2.42	2.82	2.37
All other operating costs and expenses .....	88.65	88.38	88.72	91.57	87.98	87.13	87.82	88.88	93.55	87.58
<b>Income (loss) from operations</b> .....	8.47	9.03	8.71	5.61	9.49	10.13	9.75	8.70	3.63	10.05
Interest expense .....	1.77	1.61	1.58	1.59	1.39	0.84	0.77	0.75	0.78	0.75
All other nonoperating income (expense) .....	0.85	1.52	2.32	1.56	1.03	0.01	(0.01)	0.10	0.24	0.36
<b>Income (loss) before income taxes</b> .....	7.55	8.94	9.44	5.58	9.12	9.30	8.98	8.04	3.09	9.67
Provision for current and deferred domestic income taxes .....	1.06	1.52	2.06	1.50	1.12	0.61	0.79	0.59	0.43	0.76
<b>Income (loss) after income taxes</b> .....	6.48	7.42	7.38	4.09	8.00	8.69	8.18	7.46	2.65	8.91
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	17.43	22.28	23.59	14.19	23.29	30.26	32.31	29.40	11.60	36.19
After income taxes .....	14.98	18.49	18.44	10.38	20.43	28.28	29.45	27.26	9.97	33.34
Annual rate of profit on total assets:										
Before income taxes .....	8.11	10.31	10.94	6.56	11.04	16.25	17.14	15.54	6.06	18.93
After income taxes .....	6.97	8.55	8.55	4.80	9.68	15.19	15.62	14.41	5.21	17.44
	<b>(based on succeeding table)</b>									
<b>BALANCE SHEET RATIOS</b>										
Total current assets to total current liabilities .....	2.09	2.03	2.02	2.02	2.03	2.53	2.46	2.45	2.42	2.41
Total cash, U.S. Government and other securities, to total current liabilities ..	0.48	0.43	0.41	0.40	0.37	0.67	0.63	0.61	0.60	0.57
Total stockholders' equity to total debt .....	1.59	1.61	1.61	1.57	1.64	2.03	2.01	2.00	1.90	1.94

**Table 22.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 332,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	15,674	14,805	14,726	14,286	13,748	8,629	8,402	8,231	8,091	8,402
Time deposits in the U.S., including negotiable certificates of deposit .....	2,039	1,911	1,793	1,549	1,365	1,389	1,396	1,440	1,253	1,092
<b>Total cash on hand and in U.S. banks</b> .....	17,713	16,717	16,519	15,834	15,113	10,018	9,798	9,670	9,344	9,494
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	2,449	2,165	2,140	2,224	2,239	892	790	783	888	1,100
<b>Total cash, U.S. Government and other securities</b> .....	20,163	18,882	18,659	18,058	17,353	10,910	10,588	10,454	10,232	10,594
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	31,245	33,034	34,670	32,639	35,772	14,955	15,232	15,973	15,650	17,386
Inventories .....	29,378	30,034	30,200	30,841	32,248	12,825	12,695	13,003	13,207	13,910
All other current assets .....	7,505	7,930	8,037	8,694	8,770	2,555	2,741	2,563	2,503	2,527
<b>Total current assets</b> .....	88,292	89,881	91,565	90,232	94,143	41,246	41,255	41,993	41,591	44,418
Property, plant, and equipment .....	120,607	120,604	119,517	120,896	123,560	61,504	60,402	60,460	60,490	62,537
Land and mineral rights .....	2,525	2,609	2,725	2,904	2,863	855	811	852	933	924
Less: Accumulated depreciation, depletion, and amortization .....	80,560	81,058	80,635	81,554	84,241	44,963	44,296	44,207	44,564	46,483
<b>Net property, plant, and equipment</b> .....	42,573	42,155	41,607	42,246	42,182	17,395	16,916	17,105	16,859	16,978
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	79,876	81,129	82,527	82,692	82,418	4,114	3,773	3,635	3,779	3,615
<b>Total Assets</b> .....	210,740	213,165	215,698	215,170	218,743	62,755	61,944	62,733	62,229	65,011
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	4,712	4,940	5,123	4,824	5,410	2,716	2,941	3,109	3,194	3,264
b. Other short-term loans, including commercial paper .....	1,834	1,623	1,890	1,263	1,748	463	466	442	503	592
Trade accounts and trade notes payable .....	15,956	17,255	17,254	17,044	18,670	6,742	7,116	7,241	7,276	8,228
Income taxes accrued, prior and current years, net of payments .....	914	888	972	1,201	845	175	201	237	207	186
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	2,155	2,164	2,236	2,886	3,011	1,158	1,114	1,118	1,318	1,419
b. Other long-term loans .....	1,911	1,888	2,247	2,305	2,404	685	640	589	672	779
All other current liabilities, including excise and sales taxes, and accrued expenses .....	14,846	15,433	15,633	15,080	14,396	4,365	4,288	4,369	4,016	3,976
<b>Total current liabilities</b> .....	42,329	44,192	45,355	44,603	46,485	16,302	16,767	17,106	17,186	18,444
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	20,838	21,304	21,554	21,200	19,554	6,930	6,559	6,712	6,493	6,564
b. Other long-term loans .....	30,310	29,368	29,182	30,840	31,274	4,623	4,620	4,593	4,903	4,885
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	19,199	19,721	19,557	19,110	17,761	1,187	1,142	1,162	1,135	1,111
<b>Total liabilities</b> .....	112,677	114,585	115,647	115,753	115,073	29,042	29,087	29,572	29,718	31,004
Capital stock and other capital (less treasury stock) .....	22,384	22,102	21,815	20,791	22,179	3,794	3,719	3,676	3,610	4,696
Retained earnings .....	75,679	76,478	78,236	78,626	81,491	29,919	29,138	29,485	28,901	29,312
<b>Stockholders' equity</b> .....	98,063	98,580	100,051	99,417	103,670	33,713	32,857	33,161	32,511	34,007
<b>Total Liabilities and Stockholders' Equity</b> .....	210,740	213,165	215,698	215,170	218,743	62,755	61,944	62,733	62,229	65,011
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	45,963	45,689	46,210	45,629	47,659	24,943	24,489	24,888	24,405	25,974
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	9.57	8.86	8.65	8.39	7.93	17.38	17.09	16.66	16.44	16.30
Trade accounts and trade notes receivable .....	14.83	15.50	16.07	15.17	16.35	23.83	24.59	25.46	25.15	26.74
Inventories .....	13.94	14.09	14.00	14.33	14.74	20.44	20.49	20.73	21.22	21.40
Total current assets .....	41.90	42.16	42.45	41.94	43.04	65.72	66.60	66.94	66.84	68.32
Net property, plant, and equipment .....	20.20	19.78	19.29	19.63	19.28	27.72	27.31	27.27	27.09	26.12
Short-term debt, including current portion of long-term debt .....	5.04	4.98	5.33	5.24	5.75	8.00	8.33	8.38	9.14	9.31
Total current liabilities .....	20.09	20.73	21.03	20.73	21.25	25.98	27.07	27.27	27.62	28.37
Long-term debt .....	24.27	23.77	23.52	24.19	23.24	18.41	18.05	18.02	18.31	17.61
Total liabilities .....	53.47	53.75	53.62	53.80	52.61	46.28	46.96	47.14	47.76	47.69
Stockholders' equity .....	46.53	46.25	46.38	46.20	47.39	53.72	53.04	52.86	52.24	52.31

**Table 23.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 333,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	73,514	86,949	88,321	91,590	92,466	10,997	11,613	11,675	12,386	13,272
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,324	2,502	2,318	2,361	2,389	216	215	195	209	218
All other operating costs and expenses .....	66,568	76,809	79,241	82,391	82,083	9,692	10,388	10,413	11,821	11,665
<b>Income (loss) from operations</b> .....	4,622	7,637	6,762	6,837	7,994	1,089	1,010	1,068	356	1,390
Interest expense .....	1,594	1,627	1,660	1,549	1,543	77	88	83	81	89
All other nonoperating income (expense) .....	3,101	3,415	2,491	3,687	2,359	46	31	43	65	29
<b>Income (loss) before income taxes</b> .....	6,128	9,425	7,593	8,975	8,811	1,057	953	1,027	340	1,330
Provision for current and deferred domestic income taxes .....	1,611	2,065	1,682	1,726	2,037	67	108	99	125	148
<b>Income (loss) after income taxes</b> .....	4,518	7,360	5,911	7,249	6,774	990	845	928	215	1,182
Cash dividends charged to retained earnings this quarter .....	1,204	2,285	1,632	3,121	1,576	339	302	358	602	351
<b>Net income retained in business</b> .....	3,314	5,075	4,278	4,127	5,198	651	543	570	(387)	830
Retained earnings at beginning of quarter .....	121,750	123,677	129,403	134,051	139,603	8,426	8,146	9,158	10,763	11,318
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	91	(362)	(638)	(136)	(486)	72	(37)	(100)	(140)	(124)
<b>Retained earnings at end of quarter</b> .....	125,154	128,390	133,044	138,042	144,315	9,149	8,652	9,628	10,236	12,024
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.16	2.88	2.62	2.58	2.58	1.97	1.85	1.67	1.69	1.64
All other operating costs and expenses .....	90.55	88.34	89.72	89.96	88.77	88.13	89.45	89.18	95.44	87.89
<b>Income (loss) from operations</b> .....	6.29	8.78	7.66	7.47	8.65	9.90	8.69	9.14	2.87	10.47
Interest expense .....	2.17	1.87	1.88	1.69	1.67	0.70	0.75	0.71	0.65	0.67
All other nonoperating income (expense) .....	4.22	3.93	2.82	4.03	2.55	0.42	0.27	0.37	0.52	0.22
<b>Income (loss) before income taxes</b> .....	8.34	10.84	8.60	9.80	9.53	9.61	8.21	8.80	2.74	10.02
Provision for current and deferred domestic income taxes .....	2.19	2.38	1.90	1.88	2.20	0.61	0.93	0.85	1.01	1.12
<b>Income (loss) after income taxes</b> .....	6.15	8.46	6.69	7.91	7.33	9.00	7.28	7.95	1.74	8.90
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	13.67	20.95	16.27	18.81	17.51	32.93	31.52	32.36	10.64	37.24
After income taxes .....	10.08	16.36	12.67	15.19	13.46	30.84	27.95	29.23	6.73	33.09
Annual rate of profit on total assets:										
Before income taxes .....	5.75	8.69	6.86	7.90	7.65	16.17	15.12	16.11	5.17	18.77
After income taxes .....	4.24	6.79	5.34	6.38	5.88	15.14	13.41	14.55	3.27	16.67
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.39	1.39	1.37	1.33	1.40	2.16	2.11	2.16	2.10	2.16
Total cash, U.S. Government and other securities, to total current liabilities ..	0.29	0.27	0.26	0.27	0.26	0.48	0.46	0.46	0.43	0.44
Total stockholders' equity to total debt .....	1.91	1.88	2.03	2.09	2.18	2.10	2.06	2.28	2.15	2.30



**Table 23.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 333,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	17,436	16,527	18,153	21,124	19,936	3,223	3,150	3,223	3,085	3,305
Time deposits in the U.S., including negotiable certificates of deposit .....	2,908	3,646	2,105	2,228	3,044	471	405	407	457	452
<b>Total cash on hand and in U.S. banks</b> .....	20,344	20,174	20,258	23,351	22,980	3,694	3,555	3,630	3,541	3,757
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	8,923	8,761	9,199	8,773	7,946	639	558	451	530	501
<b>Total cash, U.S. Government and other securities</b> .....	29,267	28,935	29,457	32,124	30,926	4,333	4,113	4,081	4,071	4,258
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	43,681	46,879	48,596	49,281	52,669	6,192	6,175	6,289	6,415	7,088
Inventories .....	47,116	47,238	49,983	50,793	55,640	7,490	7,098	7,396	7,840	8,305
All other current assets .....	22,845	25,749	25,657	24,279	25,598	1,401	1,378	1,460	1,482	1,384
<b>Total current assets</b> .....	142,908	148,801	153,693	156,478	164,834	19,416	18,764	19,225	19,808	21,035
Property, plant, and equipment .....	123,865	124,227	125,689	127,922	131,308	17,161	16,386	16,166	16,331	17,628
Land and mineral rights .....	2,355	2,330	2,331	2,354	2,355	237	196	201	216	224
Less: Accumulated depreciation, depletion, and amortization .....	73,785	74,073	75,387	76,583	78,789	12,876	12,280	12,156	12,095	12,825
<b>Net property, plant, and equipment</b> .....	52,435	52,484	52,633	53,692	54,874	4,522	4,302	4,210	4,452	5,026
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	231,017	232,494	236,556	244,039	241,174	2,203	2,143	2,071	2,053	2,282
<b>Total Assets</b> .....	426,360	433,779	442,882	454,209	460,882	26,141	25,209	25,506	26,313	28,344
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	4,208	3,737	3,415	3,156	3,553	1,736	1,642	1,528	1,483	1,492
b. Other short-term loans, including commercial paper .....	3,932	4,720	3,734	4,076	4,212	357	322	346	236	257
Trade accounts and trade notes payable .....	34,657	37,205	38,463	40,256	42,937	3,327	3,408	3,416	3,451	3,856
Income taxes accrued, prior and current years, net of payments .....	3,087	3,616	3,849	4,335	4,617	60	50	73	84	177
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	2,089	2,062	1,669	1,600	1,591	445	378	345	548	525
b. Other long-term loans .....	3,559	4,038	5,217	3,971	3,897	163	178	127	186	202
All other current liabilities, including excise and sales taxes, and accrued expenses .....	51,143	51,819	56,102	60,000	56,990	2,915	2,918	3,074	3,452	3,241
<b>Total current liabilities</b> .....	102,675	107,196	112,449	117,394	117,797	9,002	8,896	8,910	9,440	9,750
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	22,145	21,660	21,655	21,469	20,811	1,956	1,635	1,623	1,816	2,039
b. Other long-term loans .....	58,136	59,360	56,454	57,089	58,174	1,444	1,728	1,609	1,673	1,697
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	64,102	65,632	65,704	67,438	62,794	902	854	665	600	576
<b>Total liabilities</b> .....	247,056	253,848	256,262	263,390	259,576	13,305	13,114	12,807	13,530	14,062
Capital stock and other capital (less treasury stock) .....	54,150	51,541	53,577	52,777	56,991	3,687	3,443	3,071	2,547	2,258
Retained earnings .....	125,154	128,390	133,044	138,042	144,315	9,149	8,652	9,628	10,236	12,024
<b>Stockholders' equity</b> .....	179,304	179,931	186,620	190,819	201,306	12,836	12,095	12,699	12,783	14,282
<b>Total Liabilities and Stockholders' Equity</b> .....	426,360	433,779	442,882	454,209	460,882	26,141	25,209	25,506	26,313	28,344
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	40,234	41,605	41,244	39,083	47,037	10,414	9,868	10,315	10,367	11,285
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	6.86	6.67	6.65	7.07	6.71	16.58	16.32	16.00	15.47	15.02
Trade accounts and trade notes receivable .....	10.25	10.81	10.97	10.85	11.43	23.69	24.49	24.66	24.38	25.01
Inventories .....	11.05	10.89	11.29	11.18	12.07	28.65	28.16	28.99	29.79	29.30
Total current assets .....	33.52	34.30	34.70	34.45	35.76	74.27	74.44	75.37	75.28	74.21
Net property, plant, and equipment .....	12.30	12.10	11.88	11.82	11.91	17.30	17.06	16.51	16.92	17.73
Short-term debt, including current portion of long-term debt .....	3.23	3.36	3.17	2.82	2.88	10.33	10.00	9.20	9.32	8.74
Total current liabilities .....	24.08	24.71	25.39	25.85	25.56	34.44	35.29	34.93	35.88	34.40
Long-term debt .....	18.83	18.68	17.64	17.30	17.14	13.01	13.34	12.67	13.26	13.18
Total liabilities .....	57.95	58.52	57.86	57.99	56.32	50.90	52.02	50.21	51.42	49.61
Stockholders' equity .....	42.05	41.48	42.14	42.01	43.68	49.10	47.98	49.79	48.58	50.39

**Table 24.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 334,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	138,985	149,473	155,605	160,078	152,269	7,740	8,153	8,145	8,063	7,435
Depreciation, depletion, and amortization of property, plant, and equipment .....	4,646	4,700	4,793	4,767	4,925	151	143	145	139	132
All other operating costs and expenses .....	125,243	133,450	138,341	140,178	138,361	7,425	7,675	7,366	7,742	7,125
<b>Income (loss) from operations</b> .....	9,095	11,323	12,470	15,133	8,983	164	336	634	183	178
Interest expense .....	2,101	2,149	2,117	2,119	2,075	71	101	88	90	90
All other nonoperating income (expense) .....	17,717	18,367	20,141	23,629	24,203	85	(167)	5	149	13
<b>Income (loss) before income taxes</b> .....	24,711	27,541	30,494	36,643	31,111	177	68	551	242	101
Provision for current and deferred domestic income taxes .....	5,821	6,493	6,694	6,516	6,349	115	115	146	84	81
<b>Income (loss) after income taxes</b> .....	18,890	21,048	23,800	30,127	24,763	62	(48)	405	159	21
Cash dividends charged to retained earnings this quarter .....	3,859	2,389	2,281	3,357	4,042	367	224	312	347	320
<b>Net income retained in business</b> .....	15,031	18,659	21,519	26,771	20,721	(304)	(272)	93	(188)	(300)
Retained earnings at beginning of quarter .....	48,566	67,825	83,101	101,355	124,237	(11,812)	(7,462)	(9,096)	(8,354)	(7,662)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(2,928)	(3,895)	(4,852)	(5,380)	(10,620)	(12)	(86)	74	(51)	(69)
<b>Retained earnings at end of quarter</b> .....	60,669	82,589	99,767	122,745	134,339	(12,128)	(7,819)	(8,929)	(8,594)	(8,031)
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.34	3.14	3.08	2.98	3.23	1.95	1.75	1.78	1.72	1.78
All other operating costs and expenses .....	90.11	89.28	88.91	87.57	90.87	95.93	94.13	90.44	96.01	95.83
<b>Income (loss) from operations</b> .....	6.54	7.58	8.01	9.45	5.90	2.12	4.12	7.79	2.27	2.39
Interest expense .....	1.51	1.44	1.36	1.32	1.36	0.92	1.24	1.08	1.12	1.21
All other nonoperating income (expense) .....	12.75	12.29	12.94	14.76	15.89	1.09	(2.05)	0.06	1.85	0.18
<b>Income (loss) before income taxes</b> .....	17.78	18.43	19.60	22.89	20.43	2.29	0.83	6.76	3.01	1.36
Provision for current and deferred domestic income taxes .....	4.19	4.34	4.30	4.07	4.17	1.49	1.42	1.79	1.04	1.08
<b>Income (loss) after income taxes</b> .....	13.59	14.08	15.30	18.82	16.26	0.81	(0.59)	4.97	1.97	0.28
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	19.17	20.62	22.23	25.67	21.17	8.83	3.14	27.32	12.57	5.80
After income taxes .....	14.66	15.76	17.35	21.10	16.85	3.11	(2.21)	20.08	8.24	1.19
Annual rate of profit on total assets:										
Before income taxes .....	10.38	11.20	12.05	14.14	11.74	3.81	1.42	12.00	5.42	2.28
After income taxes .....	7.93	8.56	9.41	11.63	9.34	1.34	(1.00)	8.81	3.55	0.47
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)					<b>BALANCE SHEET RATIOS</b> (based on succeeding table)				
Total current assets to total current liabilities .....	1.81	1.73	1.67	1.68	1.69	1.97	2.07	2.16	2.12	1.97
Total cash, U.S. Government and other securities, to total current liabilities ..	0.75	0.69	0.66	0.66	0.65	0.57	0.58	0.64	0.66	0.54
Total stockholders' equity to total debt .....	3.16	3.21	3.26	3.37	3.46	1.78	2.07	1.81	1.78	1.55

**Table 24.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 334,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	54,035	53,760	52,361	54,099	51,204	3,300	3,331	3,663	3,685	3,289
Time deposits in the U.S., including negotiable certificates of deposit .....	12,342	10,497	12,796	13,267	13,075	199	245	264	271	249
<b>Total cash on hand and in U.S. banks</b> .....	66,377	64,257	65,158	67,366	64,280	3,499	3,577	3,927	3,955	3,538
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	50,511	52,329	54,971	52,454	54,604	746	694	415	484	374
<b>Total cash, U.S. Government and other securities</b> .....	116,888	116,586	120,129	119,820	118,884	4,246	4,271	4,342	4,440	3,912
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	66,134	70,879	75,180	72,650	73,100	4,361	4,654	4,531	4,200	4,306
Inventories .....	44,317	46,321	49,117	49,211	51,241	5,080	5,366	4,998	4,879	5,160
All other current assets .....	56,282	59,652	60,867	63,945	65,103	948	909	789	801	851
<b>Total current assets</b> .....	283,620	293,438	305,294	305,626	308,328	14,634	15,199	14,661	14,320	14,228
Property, plant, and equipment .....	212,863	213,563	214,883	220,264	223,393	8,185	7,816	7,338	7,018	6,888
Land and mineral rights .....	5,801	5,969	6,148	6,559	6,610	87	82	93	88	89
Less: Accumulated depreciation, depletion, and amortization .....	136,746	136,430	137,285	139,776	142,512	5,969	5,716	5,364	5,162	5,042
<b>Net property, plant, and equipment</b> .....	81,918	83,102	83,747	87,047	87,490	2,303	2,183	2,067	1,944	1,935
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	587,156	607,322	622,989	643,693	664,265	1,682	1,730	1,640	1,632	1,633
<b>Total Assets</b> .....	952,694	983,862	1,012,029	1,036,366	1,060,084	18,619	19,112	18,367	17,896	17,796
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	2,759	2,052	1,798	1,888	1,896	751	766	635	639	772
b. Other short-term loans, including commercial paper .....	6,429	7,224	11,181	9,924	6,285	730	653	584	588	613
Trade accounts and trade notes payable .....	45,308	49,287	52,359	53,097	52,607	2,620	2,534	2,167	2,211	2,414
Income taxes accrued, prior and current years, net of payments .....	935	423	2,007	555	1,507	115	147	192	155	107
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,539	3,723	4,002	3,486	6,077	351	272	334	359	367
b. Other long-term loans .....	6,754	9,666	6,949	9,708	8,864	266	369	375	256	291
All other current liabilities, including excise and sales taxes, and accrued expenses .....	92,559	97,155	104,580	103,283	104,717	2,579	2,588	2,497	2,553	2,666
<b>Total current liabilities</b> .....	156,283	169,530	182,877	181,941	181,953	7,411	7,330	6,785	6,760	7,230
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	37,184	36,419	36,748	36,556	36,508	709	653	807	841	891
b. Other long-term loans .....	108,574	107,474	107,670	107,876	110,272	1,702	1,458	1,713	1,662	1,575
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	135,066	136,183	135,956	138,915	143,534	759	1,052	998	919	1,101
<b>Total liabilities</b> .....	437,107	449,606	463,251	465,289	472,267	10,582	10,492	10,303	10,182	10,797
Capital stock and other capital (less treasury stock) .....	454,918	451,667	449,011	448,332	453,478	20,165	16,439	16,993	16,308	15,029
Retained earnings .....	60,669	82,589	99,767	122,745	134,339	(12,128)	(7,819)	(8,929)	(8,594)	(8,031)
<b>Stockholders' equity</b> .....	515,587	534,256	548,778	571,078	587,816	8,037	8,620	8,065	7,714	6,998
<b>Total Liabilities and Stockholders' Equity</b> .....	952,694	983,862	1,012,029	1,036,366	1,060,084	18,619	19,112	18,367	17,896	17,796
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	127,337	123,908	122,417	123,685	126,375	7,223	7,869	7,876	7,560	6,997
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	12.27	11.85	11.87	11.56	11.21	22.80	22.35	23.64	24.81	21.98
Trade accounts and trade notes receivable .....	6.94	7.20	7.43	7.01	6.90	23.42	24.35	24.67	23.47	24.19
Inventories .....	4.65	4.71	4.85	4.75	4.83	27.28	28.07	27.21	27.27	28.99
Total current assets .....	29.77	29.83	30.17	29.49	29.09	78.60	79.53	79.82	80.02	79.95
Net property, plant, and equipment .....	8.60	8.45	8.28	8.40	8.25	12.37	11.42	11.25	10.86	10.87
Short-term debt, including current portion of long-term debt .....	1.83	2.30	2.36	2.41	2.18	11.27	10.78	10.50	10.29	11.48
Total current liabilities .....	16.40	17.23	18.07	17.56	17.16	39.80	38.35	36.94	37.77	40.63
Long-term debt .....	15.30	14.63	14.27	13.94	13.85	12.95	11.04	13.72	13.99	13.86
Total liabilities .....	45.88	45.70	45.77	44.90	44.55	56.84	54.90	56.09	56.89	60.67
Stockholders' equity .....	54.12	54.30	54.23	55.10	55.45	43.16	45.10	43.91	43.11	39.33

**Table 25.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3341,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes <sup>1</sup>					Computer and Peripheral Equipment Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	42,251	44,614	46,212	49,306	48,747	1,495	1,507	1,305	1,489	1,345
Depreciation, depletion, and amortization of property, plant, and equipment .....	855	895	921	855	1,063	18	18	14	15	12
All other operating costs and expenses .....	39,522	39,929	41,146	42,838	44,446	1,548	1,536	1,275	1,587	1,347
<b>Income (loss) from operations</b> .....	1,874	3,790	4,144	5,614	3,238	(71)	(48)	16	(114)	(14)
Interest expense .....	287	311	286	320	334	17	38	18	20	19
All other nonoperating income (expense) .....	6,394	5,379	5,473	8,464	10,028	(7)	3	0	0	0
<b>Income (loss) before income taxes</b> .....	7,981	8,857	9,331	13,758	12,933	(96)	(83)	(1)	(134)	(32)
Provision for current and deferred domestic income taxes .....	1,632	2,049	1,928	3,202	2,743	24	7	8	6	16
<b>Income (loss) after income taxes</b> .....	6,349	6,809	7,404	10,556	10,189	(120)	(90)	(9)	(140)	(48)
Cash dividends charged to retained earnings this quarter .....	219	28	224	44	204	22	25	37	39	21
<b>Net income retained in business</b> .....	6,130	6,780	7,179	10,511	9,985	(142)	(115)	(46)	(179)	(69)
Retained earnings at beginning of quarter .....	88,744	95,589	101,191	108,655	118,047	(4,076)	(1,687)	(2,154)	(2,526)	(2,488)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,522)	(1,000)	333	(1,700)	(1,077)	5	(14)	(24)	1	(14)
<b>Retained earnings at end of quarter</b> .....	93,352	101,369	108,703	117,466	126,956	(4,213)	(1,816)	(2,224)	(2,704)	(2,571)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.02	2.01	1.99	1.73	2.18	1.23	1.21	1.08	1.04	0.88
All other operating costs and expenses .....	93.54	89.50	89.04	86.88	91.18	103.55	101.96	97.71	106.63	100.14
<b>Income (loss) from operations</b> .....	4.44	8.49	8.97	11.39	6.64	(4.78)	(3.17)	1.20	(7.66)	(1.02)
Interest expense .....	0.68	0.70	0.62	0.65	0.69	1.12	2.55	1.34	1.33	1.40
All other nonoperating income (expense) .....	15.13	12.06	11.84	17.17	20.57	(0.50)	0.19	0.03	(0.02)	0.02
<b>Income (loss) before income taxes</b> .....	18.89	19.85	20.19	27.90	26.53	(6.40)	(5.53)	(0.11)	(9.01)	(2.40)
Provision for current and deferred domestic income taxes .....	3.86	4.59	4.17	6.49	5.63	1.60	0.47	0.59	0.37	1.18
<b>Income (loss) after income taxes</b> .....	15.03	15.26	16.02	21.41	20.90	(7.99)	(6.00)	(0.70)	(9.38)	(3.58)
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	26.10	27.15	27.49	38.47	34.07	(53.36)	(30.21)	(0.72)	(60.14)	(25.88)
After income taxes .....	20.77	20.87	21.81	29.52	26.84	(66.68)	(32.78)	(4.54)	(62.60)	(38.54)
Annual rate of profit on total assets:										
Before income taxes .....	12.72	13.29	13.41	18.69	16.99	(13.86)	(12.02)	(0.24)	(21.18)	(5.62)
After income taxes .....	10.12	10.22	10.64	14.34	13.38	(17.32)	(13.04)	(1.52)	(22.05)	(8.37)
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.48	1.38	1.27	1.21	1.34	1.29	1.64	1.48	1.46	1.26
Total cash, U.S. Government and other securities, to total current liabilities ..	0.57	0.49	0.46	0.45	0.48	0.32	0.40	0.39	0.41	0.36
Total stockholders' equity to total debt .....	4.30	4.28	4.10	3.93	4.45	0.99	1.85	1.15	1.60	0.70

<sup>1</sup> Included in Computer and Electronic Products.

**Table 25.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3341,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes <sup>1</sup>					Computer and Peripheral Equipment Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	9,537	8,318	8,432	9,737	9,012	499	457	463	539	532
Time deposits in the U.S., including negotiable certificates of deposit .....	327	334	112	103	78	42	61	55	54	35
<b>Total cash on hand and in U.S. banks</b> .....	9,864	8,652	8,544	9,840	9,089	541	518	518	593	567
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	13,776	15,151	17,224	16,975	17,812	5	32	20	4	0
<b>Total cash, U.S. Government and other securities</b> .....	23,640	23,803	25,768	26,815	26,901	547	550	538	597	567
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	15,012	16,168	17,318	16,441	16,449	806	841	737	723	700
Inventories .....	7,384	7,552	7,940	7,312	7,960	791	806	681	686	623
All other current assets .....	15,503	19,117	20,762	22,148	23,538	97	89	91	137	79
<b>Total current assets</b> .....	61,539	66,640	71,788	72,716	74,848	2,241	2,286	2,048	2,143	1,970
Property, plant, and equipment .....	31,568	32,237	32,756	33,838	34,421	1,120	995	707	630	571
Land and mineral rights .....	1,971	2,107	2,286	2,808	2,825	3	3	15	16	14
Less: Accumulated depreciation, depletion, and amortization .....	17,766	18,058	18,279	18,667	19,360	829	746	534	478	445
<b>Net property, plant, and equipment</b> .....	15,773	16,287	16,763	17,979	17,886	295	253	188	168	140
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	173,610	183,685	189,749	203,687	211,791	224	234	161	222	190
<b>Total Assets</b> .....	250,923	266,612	278,301	294,381	304,525	2,760	2,772	2,397	2,533	2,299
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	518	349	301	213	198	159	99	102	110	84
b. Other short-term loans, including commercial paper .....	305	2,088	5,243	4,432	751	304	288	328	272	346
Trade accounts and trade notes payable .....	15,505	18,452	20,988	21,382	21,426	566	452	372	421	449
Income taxes accrued, prior and current years, net of payments .....	(3,442)	(2,882)	(2,155)	(1,558)	(1,806)	0	0	34	11	39
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	287	208	251	246	262	104	52	72	76	92
b. Other long-term loans .....	2,413	3,067	4,072	6,443	6,485	57	51	55	1	8
All other current liabilities, including excise and sales taxes, and accrued expenses .....	25,992	27,119	27,695	28,799	28,421	544	448	424	578	546
<b>Total current liabilities</b> .....	41,578	48,400	56,393	59,957	55,737	1,734	1,390	1,387	1,470	1,563
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	965	903	894	943	838	69	45	84	53	66
b. Other long-term loans .....	23,977	23,910	22,322	24,103	25,602	35	59	61	46	116
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	62,116	62,888	62,902	66,325	70,524	206	174	62	72	54
<b>Total liabilities</b> .....	128,636	136,101	142,512	151,328	152,700	2,043	1,669	1,594	1,641	1,800
Capital stock and other capital (less treasury stock) .....	28,935	29,142	27,086	25,587	24,869	4,930	2,920	3,027	3,596	3,071
Retained earnings .....	93,352	101,369	108,703	117,466	126,956	(4,213)	(1,816)	(2,224)	(2,704)	(2,571)
<b>Stockholders' equity</b> .....	122,287	130,511	135,789	143,053	151,825	717	1,103	804	892	499
<b>Total Liabilities and Stockholders' Equity</b> .....	250,923	266,612	278,301	294,381	304,525	2,760	2,772	2,397	2,533	2,299
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	19,961	18,240	15,395	12,759	19,111	507	896	661	673	406
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	9.42	8.93	9.26	9.11	8.83	19.82	19.85	22.46	23.56	24.67
Trade accounts and trade notes receivable .....	5.98	6.06	6.22	5.58	5.40	29.21	30.32	30.75	28.54	30.44
Inventories .....	2.94	2.83	2.85	2.48	2.61	28.67	29.07	28.42	27.09	27.12
Total current assets .....	24.53	25.00	25.80	24.70	24.58	81.20	82.45	85.44	84.60	85.67
Net property, plant, and equipment .....	6.29	6.11	6.02	6.11	5.87	10.69	9.12	7.83	6.62	6.07
Short-term debt, including current portion of long-term debt .....	1.40	2.14	3.55	3.85	2.53	22.61	17.70	23.24	18.12	23.05
Total current liabilities .....	16.57	18.15	20.26	20.37	18.30	62.83	50.14	57.86	58.03	68.00
Long-term debt .....	9.94	9.31	8.34	8.51	8.68	3.74	3.78	6.03	3.91	7.94
Total liabilities .....	51.27	51.05	51.21	51.41	50.14	74.02	60.21	66.48	64.79	78.29
Stockholders' equity .....	48.73	48.95	48.79	48.59	49.86	25.98	39.79	33.52	35.21	21.71

<sup>1</sup> Included in Computer and Electronic Products.

**Table 26.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3342,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes <sup>1</sup>					Communications Equipment Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	30,929	33,528	34,910	35,653	33,288	744	934	1,006	1,057	854
Depreciation, depletion, and amortization of property, plant, and equipment .....	909	941	992	913	906	13	10	10	12	12
All other operating costs and expenses .....	27,886	30,829	32,373	31,425	31,748	747	881	870	945	802
<b>Income (loss) from operations</b> .....	2,134	1,758	1,545	3,315	634	(17)	44	126	101	40
Interest expense .....	498	492	493	480	443	9	5	13	12	14
All other nonoperating income (expense) .....	3,260	4,223	4,700	4,579	4,386	(3)	2	3	(6)	(4)
<b>Income (loss) before income taxes</b> .....	4,897	5,489	5,753	7,414	4,577	(29)	40	115	82	22
Provision for current and deferred domestic income taxes .....	1,104	1,012	1,438	820	557	7	14	29	19	(5)
<b>Income (loss) after income taxes</b> .....	3,793	4,476	4,315	6,594	4,020	(36)	26	86	64	27
Cash dividends charged to retained earnings this quarter .....	467	927	495	591	533	65	71	51	51	53
<b>Net income retained in business</b> .....	3,326	3,549	3,820	6,003	3,487	(101)	(44)	35	13	(26)
Retained earnings at beginning of quarter .....	(87,588)	(84,127)	(82,416)	(79,497)	(76,034)	(1,210)	555	(542)	259	(220)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,424)	(2,281)	(2,330)	(1,954)	(5,359)	(28)	(8)	11	(11)	(22)
<b>Retained earnings at end of quarter</b> .....	(85,686)	(82,859)	(80,927)	(75,449)	(77,906)	(1,340)	502	(496)	261	(268)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.94	2.81	2.84	2.56	2.72	1.77	1.06	1.03	1.09	1.35
All other operating costs and expenses .....	90.16	91.95	92.73	88.14	95.37	100.45	94.25	86.46	89.38	94.01
<b>Income (loss) from operations</b> .....	6.90	5.24	4.43	9.30	1.90	(2.23)	4.70	12.50	9.52	4.64
Interest expense .....	1.61	1.47	1.41	1.35	1.33	1.24	0.58	1.28	1.12	1.65
All other nonoperating income (expense) .....	10.54	12.60	13.46	12.84	13.18	(0.43)	0.21	0.26	(0.60)	(0.47)
<b>Income (loss) before income taxes</b> .....	15.83	16.37	16.48	20.79	13.75	(3.90)	4.32	11.48	7.80	2.53
Provision for current and deferred domestic income taxes .....	3.57	3.02	4.12	2.30	1.67	0.96	1.50	2.91	1.77	(0.63)
<b>Income (loss) after income taxes</b> .....	12.26	13.35	12.36	18.49	12.08	(4.86)	2.82	8.57	6.03	3.16
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	14.70	16.22	16.97	21.23	12.80	(14.47)	12.58	57.68	30.33	12.44
After income taxes .....	11.38	13.23	12.73	18.88	11.24	(18.04)	8.21	43.07	23.45	15.54
Annual rate of profit on total assets:										
Before income taxes .....	7.78	8.59	8.95	11.72	7.13	(6.28)	7.50	22.46	15.37	4.61
After income taxes .....	6.02	7.00	6.72	10.42	6.27	(7.82)	4.89	16.77	11.88	5.76
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.80	1.60	1.57	1.64	1.73	1.89	2.33	2.45	2.66	2.15
Total cash, U.S. Government and other securities, to total current liabilities ..	0.83	0.70	0.66	0.65	0.74	0.62	0.74	0.79	0.96	0.54
Total stockholders' equity to total debt .....	3.13	3.21	3.48	3.80	3.78	2.00	5.29	1.12	2.00	1.08

<sup>1</sup> Included in Computer and Electronic Products.

**Table 26.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3342,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes <sup>1</sup>					Communications Equipment Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	15,261	14,032	13,410	11,860	11,915	387	424	415	536	387
Time deposits in the U.S., including negotiable certificates of deposit .....	2,270	1,267	1,691	2,246	4,338	13	19	27	32	20
<b>Total cash on hand and in U.S. banks</b> .....	17,531	15,299	15,101	14,106	16,252	400	442	442	568	407
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	20,626	20,211	19,208	15,999	17,850	74	97	88	77	1
<b>Total cash, U.S. Government and other securities</b> .....	38,157	35,510	34,309	30,106	34,103	475	539	530	646	407
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	17,640	18,992	20,216	18,775	18,689	392	498	519	494	532
Inventories .....	7,494	8,001	8,755	8,768	8,971	515	587	529	555	607
All other current assets .....	19,097	18,766	17,879	18,032	17,951	74	85	75	84	67
<b>Total current assets</b> .....	82,388	81,269	81,159	75,681	79,715	1,455	1,709	1,653	1,778	1,613
Property, plant, and equipment .....	38,738	39,656	39,569	39,282	39,610	609	636	604	610	636
Land and mineral rights .....	1,048	1,060	1,109	982	998	3	3	1	1	14
Less: Accumulated depreciation, depletion, and amortization .....	23,908	23,935	23,782	23,492	24,162	445	459	451	458	494
<b>Net property, plant, and equipment</b> .....	15,878	16,781	16,895	16,772	16,446	167	180	154	152	156
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	153,638	157,629	158,957	160,560	160,441	225	265	250	215	103
<b>Total Assets</b> .....	251,904	255,679	257,012	253,013	256,602	1,846	2,154	2,057	2,146	1,872
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	301	221	152	125	189	62	73	71	57	118
b. Other short-term loans, including commercial paper .....	40	228	221	231	257	18	17	14	42	46
Trade accounts and trade notes payable .....	8,322	8,843	8,965	8,497	8,300	273	338	240	231	226
Income taxes accrued, prior and current years, net of payments .....	1,655	1,560	1,808	320	354	3	9	22	28	18
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	299	201	268	267	161	64	66	83	98	88
b. Other long-term loans .....	1,773	5,329	1,679	839	841	25	6	28	5	13
All other current liabilities, including excise and sales taxes, and accrued expenses .....	33,441	34,279	38,682	35,785	36,101	325	223	216	208	241
<b>Total current liabilities</b> .....	45,831	50,660	51,775	46,065	46,203	771	732	674	669	751
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	6,974	6,887	6,951	6,871	7,103	12	15	63	54	62
b. Other long-term loans .....	33,127	29,312	29,748	28,456	29,241	219	66	454	288	316
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	32,706	33,466	32,916	31,938	31,014	43	57	65	48	50
<b>Total liabilities</b> .....	118,638	120,324	121,390	113,330	113,562	1,046	870	1,256	1,059	1,178
Capital stock and other capital (less treasury stock) .....	218,953	218,213	216,549	215,132	220,946	2,141	782	1,297	826	962
Retained earnings .....	(85,686)	(82,859)	(80,927)	(75,449)	(77,906)	(1,340)	502	(496)	261	(268)
<b>Stockholders' equity</b> .....	133,267	135,354	135,622	139,684	143,040	801	1,284	801	1,087	694
<b>Total Liabilities and Stockholders' Equity</b> .....	251,904	255,679	257,012	253,013	256,602	1,846	2,154	2,057	2,146	1,872
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	36,557	30,609	29,384	29,616	33,511	684	977	980	1,109	862
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	15.15	13.89	13.35	11.90	13.29	25.71	25.04	25.76	30.08	21.76
Trade accounts and trade notes receivable .....	7.00	7.43	7.87	7.42	7.28	21.21	23.09	25.23	23.03	28.41
Inventories .....	2.97	3.13	3.41	3.47	3.50	27.87	27.26	25.73	25.86	32.42
Total current assets .....	32.71	31.79	31.58	29.91	31.07	78.81	79.34	80.38	82.87	86.17
Net property, plant, and equipment .....	6.30	6.56	6.57	6.63	6.41	9.02	8.34	7.48	7.09	8.34
Short-term debt, including current portion of long-term debt .....	0.96	2.34	0.90	0.58	0.56	9.16	7.52	9.49	9.45	14.18
Total current liabilities .....	18.19	19.81	20.15	18.21	18.01	41.75	34.00	32.75	31.18	40.12
Long-term debt .....	15.92	14.16	14.28	13.96	14.16	12.53	3.75	25.16	15.91	20.18
Total liabilities .....	47.10	47.06	47.23	44.79	44.26	56.63	40.38	61.06	49.33	62.94
Stockholders' equity .....	52.90	52.94	52.77	55.21	55.74	43.37	59.62	38.94	50.67	37.06

<sup>1</sup> Included in Computer and Electronic Products.

**Table 27.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes <sup>1</sup>					All Other Electronic Products Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	65,804	71,331	74,483	75,119	70,234	5,501	5,712	5,834	5,518	5,236
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,882	2,864	2,880	2,999	2,956	119	115	120	112	109
All other operating costs and expenses .....	57,835	62,691	64,822	65,915	62,167	5,129	5,258	5,221	5,210	4,975
<b>Income (loss) from operations</b> .....	5,087	5,776	6,781	6,205	5,111	252	339	493	196	152
Interest expense .....	1,317	1,345	1,338	1,319	1,297	45	57	58	58	57
All other nonoperating income (expense) .....	8,063	8,765	9,968	10,586	9,788	95	(172)	2	156	17
<b>Income (loss) before income taxes</b> .....	11,833	13,195	15,410	15,472	13,602	302	111	437	294	112
Provision for current and deferred domestic income taxes .....	3,085	3,432	3,329	2,494	3,048	84	94	109	59	70
<b>Income (loss) after income taxes</b> .....	8,748	9,763	12,081	12,978	10,554	218	16	328	235	42
Cash dividends charged to retained earnings this quarter .....	3,173	1,434	1,561	2,721	3,305	279	128	224	257	247
<b>Net income retained in business</b> .....	5,575	8,329	10,520	10,256	7,249	(61)	(112)	104	(22)	(205)
Retained earnings at beginning of quarter .....	47,410	56,363	64,326	72,197	82,224	(6,526)	(6,330)	(6,400)	(6,087)	(4,953)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	18	(614)	(2,855)	(1,726)	(4,184)	12	(63)	87	(41)	(33)
<b>Retained earnings at end of quarter</b> .....	53,003	64,078	71,991	80,728	85,289	(6,575)	(6,505)	(6,209)	(6,151)	(5,191)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.38	4.02	3.87	3.99	4.21	2.17	2.01	2.06	2.03	2.08
All other operating costs and expenses .....	87.89	87.89	87.03	87.75	88.51	93.25	92.05	89.49	94.42	95.02
<b>Income (loss) from operations</b> .....	7.73	8.10	9.10	8.26	7.28	4.58	5.94	8.45	3.56	2.91
Interest expense .....	2.00	1.89	1.80	1.76	1.85	0.83	1.00	0.99	1.06	1.09
All other nonoperating income (expense) .....	12.25	12.29	13.38	14.09	13.94	1.73	(3.01)	0.03	2.83	0.33
<b>Income (loss) before income taxes</b> .....	17.98	18.50	20.69	20.60	19.37	5.49	1.94	7.49	5.33	2.14
Provision for current and deferred domestic income taxes .....	4.69	4.81	4.47	3.32	4.34	1.53	1.65	1.87	1.08	1.34
<b>Income (loss) after income taxes</b> .....	13.29	13.69	16.22	17.28	15.03	3.97	0.29	5.62	4.25	0.80
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	18.20	19.67	22.22	21.46	18.57	18.53	7.10	27.04	20.51	7.73
After income taxes .....	13.46	14.55	17.42	18.00	14.41	13.38	1.05	20.29	16.37	2.89
Annual rate of profit on total assets:										
Before income taxes .....	10.52	11.43	12.93	12.66	10.90	8.62	3.12	12.56	8.90	3.29
After income taxes .....	7.78	8.46	10.14	10.62	8.46	6.23	0.46	9.42	7.10	1.23
	(based on succeeding table)									
Total current assets to total current liabilities .....	2.03	2.07	2.04	2.07	1.92	2.23	2.15	2.32	2.25	2.17
Total cash, U.S. Government and other securities, to total current liabilities ..	0.80	0.81	0.80	0.83	0.72	0.66	0.61	0.69	0.69	0.60
Total stockholders' equity to total debt .....	2.82	2.86	2.88	3.00	2.99	1.93	1.87	2.13	1.77	1.84

<sup>1</sup> Included in Computer and Electronic Products.



**Table 27.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes <sup>1</sup>					All Other Electronic Products Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	29,237	31,411	30,520	32,502	30,278	2,414	2,451	2,785	2,609	2,370
Time deposits in the U.S., including negotiable certificates of deposit .....	9,745	8,896	10,993	10,917	8,660	144	165	182	185	194
<b>Total cash on hand and in U.S. banks</b> .....	38,982	40,306	41,512	43,420	38,938	2,558	2,616	2,967	2,794	2,564
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	16,108	16,967	18,539	19,480	18,942	666	565	308	403	374
<b>Total cash, U.S. Government and other securities</b> .....	55,090	57,273	60,051	62,900	57,880	3,224	3,181	3,274	3,197	2,937
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	33,482	35,719	37,646	37,434	37,962	3,163	3,316	3,275	2,983	3,074
Inventories .....	29,439	30,768	32,422	33,131	34,310	3,774	3,972	3,788	3,638	3,929
All other current assets .....	21,682	21,769	22,227	23,765	23,614	778	735	622	580	705
<b>Total current assets</b> .....	139,693	145,529	152,346	157,230	153,766	10,938	11,204	10,959	10,398	10,645
Property, plant, and equipment .....	142,557	141,670	142,558	147,144	149,362	6,456	6,185	6,028	5,779	5,681
Land and mineral rights .....	2,782	2,801	2,754	2,768	2,787	81	76	77	71	61
Less: Accumulated depreciation, depletion, and amortization .....	95,072	94,437	95,224	97,616	98,990	4,695	4,511	4,379	4,226	4,103
<b>Net property, plant, and equipment</b> .....	50,267	50,034	50,088	52,296	53,159	1,842	1,750	1,725	1,624	1,639
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	259,907	266,008	274,283	279,446	292,033	1,233	1,231	1,229	1,194	1,341
<b>Total Assets</b> .....	449,866	461,571	476,717	488,972	498,957	14,013	14,185	13,913	13,217	13,625
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,940	1,483	1,346	1,550	1,509	529	594	463	471	569
b. Other short-term loans, including commercial paper .....	6,085	4,909	5,717	5,261	5,278	408	348	242	273	221
Trade accounts and trade notes payable .....	21,481	21,992	22,406	23,217	22,881	1,780	1,745	1,555	1,559	1,739
Income taxes accrued, prior and current years, net of payments .....	2,723	1,746	2,354	1,792	2,959	112	138	136	116	51
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	953	3,314	3,483	2,974	5,654	184	154	179	185	187
b. Other long-term loans .....	2,567	1,270	1,199	2,427	1,538	185	312	292	249	270
All other current liabilities, including excise and sales taxes, and accrued expenses .....	33,126	35,756	38,203	38,699	40,194	1,709	1,917	1,858	1,767	1,878
<b>Total current liabilities</b> .....	68,874	70,471	74,708	75,920	80,013	4,906	5,207	4,724	4,621	4,916
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	29,245	28,630	28,903	28,742	28,567	628	593	660	734	763
b. Other long-term loans .....	51,470	54,252	55,600	55,317	55,429	1,449	1,332	1,198	1,328	1,143
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	40,243	39,828	40,139	40,652	41,996	510	821	871	799	998
<b>Total liabilities</b> .....	189,833	193,181	199,350	200,631	206,005	7,494	7,953	7,453	7,482	7,819
Capital stock and other capital (less treasury stock) .....	207,030	204,312	205,377	207,614	207,663	13,094	12,737	12,669	11,885	10,996
Retained earnings .....	53,003	64,078	71,991	80,728	85,289	(6,575)	(6,505)	(6,209)	(6,151)	(5,191)
<b>Stockholders' equity</b> .....	260,034	268,391	277,367	288,341	292,952	6,519	6,232	6,460	5,735	5,805
<b>Total Liabilities and Stockholders' Equity</b> .....	449,866	461,571	476,717	488,972	498,957	14,013	14,185	13,913	13,217	13,625
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	70,819	75,058	77,638	81,310	73,753	6,032	5,997	6,235	5,777	5,729
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	12.25	12.41	12.60	12.86	11.60	23.01	22.43	23.53	24.19	21.56
Trade accounts and trade notes receivable .....	7.44	7.74	7.90	7.66	7.61	22.57	23.38	23.54	22.57	22.56
Inventories .....	6.54	6.67	6.80	6.78	6.88	26.93	28.00	27.22	27.53	28.84
Total current assets .....	31.05	31.53	31.96	32.16	30.82	78.06	78.99	78.77	78.68	78.13
Net property, plant, and equipment .....	11.17	10.84	10.51	10.70	10.65	13.14	12.34	12.40	12.29	12.03
Short-term debt, including current portion of long-term debt .....	2.57	2.38	2.46	2.50	2.80	9.31	9.92	8.45	8.92	9.16
Total current liabilities .....	15.31	15.27	15.67	15.53	16.04	35.01	36.71	33.95	34.96	36.08
Long-term debt .....	17.94	17.96	17.73	17.19	16.83	14.82	13.57	13.35	15.61	13.99
Total liabilities .....	42.20	41.85	41.82	41.03	41.29	53.48	56.07	53.57	56.61	57.39
Stockholders' equity .....	57.80	58.15	58.18	58.97	58.71	46.52	43.93	46.43	43.39	42.61

<sup>1</sup> Included in Computer and Electronic Products.

**Table 28.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 335,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	44,316	47,557	46,164	44,108	41,614	5,436	6,052	5,994	6,675	6,364
Depreciation, depletion, and amortization of property, plant, and equipment .....	877	891	882	825	828	89	98	97	113	106
All other operating costs and expenses .....	39,848	41,442	40,648	40,180	37,634	4,980	5,434	5,368	6,289	5,652
<b>Income (loss) from operations</b> .....	<b>3,591</b>	<b>5,224</b>	<b>4,635</b>	<b>3,103</b>	<b>3,151</b>	<b>366</b>	<b>520</b>	<b>528</b>	<b>273</b>	<b>606</b>
Interest expense .....	840	864	831	844	715	42	50	47	45	37
All other nonoperating income (expense) .....	1,593	3,058	1,292	2,792	7,089	(22)	(22)	12	(23)	(2)
<b>Income (loss) before income taxes</b> .....	<b>4,344</b>	<b>7,418</b>	<b>5,096</b>	<b>5,051</b>	<b>9,524</b>	<b>303</b>	<b>447</b>	<b>493</b>	<b>205</b>	<b>567</b>
Provision for current and deferred domestic income taxes .....	855	1,714	796	(829)	3,677	46	81	42	46	52
<b>Income (loss) after income taxes</b> .....	<b>3,489</b>	<b>5,704</b>	<b>4,300</b>	<b>5,880</b>	<b>5,848</b>	<b>257</b>	<b>367</b>	<b>451</b>	<b>159</b>	<b>515</b>
Cash dividends charged to retained earnings this quarter .....	1,862	1,907	1,920	2,513	2,714	137	160	151	105	177
<b>Net income retained in business</b> .....	<b>1,627</b>	<b>3,797</b>	<b>2,379</b>	<b>3,368</b>	<b>3,134</b>	<b>120</b>	<b>206</b>	<b>300</b>	<b>54</b>	<b>338</b>
Retained earnings at beginning of quarter .....	156,482	157,435	161,793	165,783	169,224	1,954	3,244	4,383	4,461	4,809
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,730)	(68)	(48)	(39)	(516)	32	2	39	(4)	26
<b>Retained earnings at end of quarter</b> .....	<b>156,380</b>	<b>161,164</b>	<b>164,124</b>	<b>169,112</b>	<b>171,842</b>	<b>2,105</b>	<b>3,452</b>	<b>4,721</b>	<b>4,511</b>	<b>5,173</b>
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	1.98	1.87	1.91	1.87	1.99	1.64	1.62	1.62	1.69	1.67
All other operating costs and expenses .....	89.92	87.14	88.05	91.09	90.44	91.61	89.79	89.56	94.22	88.82
<b>Income (loss) from operations</b> .....	<b>8.10</b>	<b>10.99</b>	<b>10.04</b>	<b>7.04</b>	<b>7.57</b>	<b>6.74</b>	<b>8.59</b>	<b>8.82</b>	<b>4.09</b>	<b>9.52</b>
Interest expense .....	1.90	1.82	1.80	1.91	1.72	0.77	0.83	0.79	0.68	0.58
All other nonoperating income (expense) .....	3.59	6.43	2.80	6.33	17.03	(0.40)	(0.37)	0.20	(0.34)	(0.03)
<b>Income (loss) before income taxes</b> .....	<b>9.80</b>	<b>15.60</b>	<b>11.04</b>	<b>11.45</b>	<b>22.89</b>	<b>5.57</b>	<b>7.39</b>	<b>8.23</b>	<b>3.07</b>	<b>8.91</b>
Provision for current and deferred domestic income taxes .....	1.93	3.60	1.72	(1.88)	8.84	0.85	1.33	0.71	0.68	0.81
<b>Income (loss) after income taxes</b> .....	<b>7.87</b>	<b>11.99</b>	<b>9.31</b>	<b>13.33</b>	<b>14.05</b>	<b>4.72</b>	<b>6.06</b>	<b>7.53</b>	<b>2.38</b>	<b>8.09</b>
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	10.05	17.23	11.57	11.23	20.55	19.58	30.02	28.99	12.15	30.44
After income taxes .....	8.07	13.25	9.77	13.07	12.61	16.61	24.60	26.51	9.44	27.66
Annual rate of profit on total assets:										
Before income taxes .....	5.43	9.25	6.31	6.24	11.69	9.53	13.46	14.97	5.94	16.34
After income taxes .....	4.36	7.11	5.32	7.27	7.18	8.08	11.04	13.69	4.62	14.85
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.15	1.19	1.21	1.27	1.30	2.22	2.09	2.31	2.27	2.43
Total cash, U.S. Government and other securities, to total current liabilities ..	0.25	0.29	0.29	0.35	0.31	0.52	0.46	0.56	0.56	0.63
Total stockholders' equity to total debt .....	3.92	4.00	4.28	4.38	4.11	1.82	1.57	2.32	2.03	2.63

**Table 28.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 335,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	13,007	15,541	15,158	18,090	16,513	1,751	1,532	1,835	1,901	2,094
Time deposits in the U.S., including negotiable certificates of deposit .....	462	616	446	431	418	246	291	238	278	336
<b>Total cash on hand and in U.S. banks</b> .....	13,468	16,157	15,604	18,521	16,931	1,998	1,823	2,074	2,179	2,430
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	1,892	1,802	1,870	1,783	1,210	131	231	266	291	207
<b>Total cash, U.S. Government and other securities</b> .....	15,360	17,960	17,474	20,304	18,141	2,129	2,054	2,340	2,470	2,638
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	21,712	22,673	22,135	21,161	23,527	2,917	3,171	3,134	3,246	3,346
Inventories .....	24,128	24,059	25,040	23,570	25,214	3,409	3,510	3,599	3,609	3,653
All other current assets .....	8,949	9,333	8,481	7,967	9,387	566	596	587	658	522
<b>Total current assets</b> .....	70,149	74,025	73,130	73,002	76,269	9,022	9,331	9,660	9,983	10,158
Property, plant, and equipment .....	64,321	64,175	64,661	61,934	62,718	6,717	6,964	6,681	7,445	7,341
Land and mineral rights .....	1,757	1,744	1,270	1,231	1,224	465	479	194	208	201
Less: Accumulated depreciation, depletion, and amortization .....	40,030	40,286	40,392	38,696	39,028	4,801	4,940	4,698	5,207	5,093
<b>Net property, plant, and equipment</b> .....	26,048	25,632	25,539	24,469	24,914	2,381	2,504	2,178	2,446	2,450
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	223,626	221,223	224,320	226,216	224,607	1,307	1,459	1,344	1,358	1,264
<b>Total Assets</b> .....	319,823	320,881	322,990	323,687	325,790	12,711	13,293	13,182	13,787	13,871
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,359	1,252	1,103	1,465	1,599	600	593	502	546	504
b. Other short-term loans, including commercial paper .....	2,326	2,748	1,501	1,606	1,924	105	129	95	169	137
Trade accounts and trade notes payable .....	17,713	18,493	18,461	17,589	18,770	1,866	2,221	2,093	2,062	2,053
Income taxes accrued, prior and current years, net of payments .....	1,497	1,712	1,888	607	2,773	84	62	57	70	71
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	689	601	659	738	636	378	412	292	328	257
b. Other long-term loans .....	1,607	1,527	980	1,082	1,141	104	70	117	130	86
All other current liabilities, including excise and sales taxes, and accrued expenses .....	35,988	35,961	36,093	34,506	31,769	926	971	1,029	1,103	1,070
<b>Total current liabilities</b> .....	61,179	62,292	60,685	57,593	58,612	4,063	4,459	4,187	4,407	4,178
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	9,538	8,780	8,888	9,131	8,655	1,313	1,428	1,201	1,207	1,143
b. Other long-term loans .....	28,613	28,189	27,969	27,100	31,202	894	1,156	725	942	708
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	47,646	49,441	49,347	49,930	41,892	254	288	263	489	396
<b>Total liabilities</b> .....	146,975	148,702	146,889	143,754	140,361	6,525	7,330	6,376	7,045	6,425
Capital stock and other capital (less treasury stock) .....	16,468	11,016	11,976	10,822	13,588	4,080	2,511	2,085	2,232	2,274
Retained earnings .....	156,380	161,164	164,124	169,112	171,842	2,105	3,452	4,721	4,511	5,173
<b>Stockholders' equity</b> .....	172,848	172,179	176,100	179,933	185,430	6,186	5,963	6,807	6,742	7,447
<b>Total Liabilities and Stockholders' Equity</b> .....	319,823	320,881	322,990	323,687	325,790	12,711	13,293	13,182	13,787	13,871
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	8,970	11,734	12,445	15,409	17,657	4,959	4,872	5,473	5,576	5,980
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	4.80	5.60	5.41	6.27	5.57	16.75	15.45	17.75	17.92	19.01
Trade accounts and trade notes receivable .....	6.79	7.07	6.85	6.54	7.22	22.95	23.85	23.77	23.54	24.12
Inventories .....	7.54	7.50	7.75	7.28	7.74	26.82	26.40	27.30	26.18	26.33
Total current assets .....	21.93	23.07	22.64	22.55	23.41	70.98	70.19	73.28	72.41	73.23
Net property, plant, and equipment .....	8.14	7.99	7.91	7.56	7.65	18.73	18.83	16.52	17.74	17.66
Short-term debt, including current portion of long-term debt .....	1.87	1.91	1.31	1.51	1.63	9.34	9.07	7.64	8.50	7.09
Total current liabilities .....	19.13	19.41	18.79	17.79	17.99	31.97	33.54	31.76	31.96	30.12
Long-term debt .....	11.93	11.52	11.41	11.19	12.23	17.37	19.43	14.61	15.59	13.34
Total liabilities .....	45.96	46.34	45.48	44.41	43.08	51.33	55.14	48.37	51.10	46.31
Stockholders' equity .....	54.04	53.66	54.52	55.59	56.92	48.67	44.86	51.63	48.90	53.69

**Table 29.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 336,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	181,964	194,748	196,602	201,189	204,725	5,510	5,546	5,084	4,879	5,372
Depreciation, depletion, and amortization of property, plant, and equipment .....	4,341	4,192	4,496	4,393	4,441	115	110	99	122	107
All other operating costs and expenses .....	167,517	177,821	179,556	187,498	188,403	5,084	5,068	4,831	4,743	4,878
<b>Income (loss) from operations</b> .....	10,105	12,735	12,550	9,297	11,880	311	368	154	15	387
Interest expense .....	3,044	2,903	2,790	2,587	2,364	46	55	63	58	50
All other nonoperating income (expense) .....	5,965	6,500	4,050	4,282	8,131	(19)	7	5	(63)	252
<b>Income (loss) before income taxes</b> .....	13,026	16,332	13,810	10,992	17,647	246	320	96	(106)	589
Provision for current and deferred domestic income taxes .....	2,855	2,305	2,895	1,333	2,392	21	35	26	5	22
<b>Income (loss) after income taxes</b> .....	10,170	14,027	10,915	9,659	15,255	225	284	70	(111)	567
Cash dividends charged to retained earnings this quarter .....	6,830	3,023	2,327	3,995	5,839	97	117	64	122	69
<b>Net income retained in business</b> .....	3,340	11,004	8,588	5,663	9,416	129	168	6	(233)	498
Retained earnings at beginning of quarter .....	117,594	122,179	132,663	146,842	147,814	1,451	1,599	1,378	1,630	857
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(77)	(626)	(141)	(4,723)	(1,949)	(50)	(42)	44	(82)	(25)
<b>Retained earnings at end of quarter</b> .....	120,858	132,558	141,110	147,783	155,281	1,530	1,725	1,429	1,315	1,330
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.39	2.15	2.29	2.18	2.17	2.09	1.98	1.95	2.49	1.99
All other operating costs and expenses .....	92.06	91.31	91.33	93.20	92.03	92.26	91.39	95.02	97.21	90.81
<b>Income (loss) from operations</b> .....	5.55	6.54	6.38	4.62	5.80	5.65	6.63	3.03	0.30	7.20
Interest expense .....	1.67	1.49	1.42	1.29	1.15	0.84	0.99	1.24	1.18	0.93
All other nonoperating income (expense) .....	3.28	3.34	2.06	2.13	3.97	(0.34)	0.12	0.10	(1.30)	4.68
<b>Income (loss) before income taxes</b> .....	7.16	8.39	7.02	5.46	8.62	4.46	5.77	1.88	(2.18)	10.96
Provision for current and deferred domestic income taxes .....	1.57	1.18	1.47	0.66	1.17	0.38	0.64	0.50	0.10	0.42
<b>Income (loss) after income taxes</b> .....	5.59	7.20	5.55	4.80	7.45	4.09	5.13	1.38	(2.27)	10.54
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	26.22	31.72	25.45	19.01	28.96	18.75	27.00	8.83	(10.12)	55.38
After income taxes .....	20.47	27.24	20.12	16.70	25.03	17.17	24.01	6.47	(10.57)	53.28
Annual rate of profit on total assets:										
Before income taxes .....	6.57	8.30	6.89	5.54	8.57	8.11	11.18	3.49	(3.90)	21.59
After income taxes .....	5.13	7.13	5.45	4.86	7.40	7.43	9.94	2.56	(4.07)	20.77
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.24	1.27	1.28	1.25	1.28	1.87	1.84	2.08	2.00	2.04
Total cash, U.S. Government and other securities, to total current liabilities ..	0.28	0.31	0.32	0.28	0.28	0.36	0.38	0.45	0.38	0.36
Total stockholders' equity to total debt .....	1.14	1.28	1.36	1.63	1.65	1.52	1.37	1.18	1.13	1.16

**Table 29.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 336,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	38,132	39,903	38,796	35,888	36,998	1,316	1,343	1,345	1,199	1,202
Time deposits in the U.S., including negotiable certificates of deposit .....	16,707	16,271	16,601	13,260	13,351	189	180	180	134	95
<b>Total cash on hand and in U.S. banks</b> .....	54,839	56,174	55,397	49,147	50,349	1,505	1,522	1,524	1,333	1,297
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	20,434	26,354	31,132	26,160	27,226	171	160	194	127	68
<b>Total cash, U.S. Government and other securities</b> .....	75,273	82,528	86,529	75,307	77,575	1,676	1,682	1,718	1,460	1,365
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	95,201	91,270	90,992	84,935	99,415	2,598	2,403	2,223	2,165	2,372
Inventories .....	124,414	127,633	129,850	133,303	143,256	3,848	3,646	3,602	3,607	3,584
All other current assets .....	38,219	38,222	39,371	36,478	38,934	575	437	439	377	486
<b>Total current assets</b> .....	333,108	339,653	346,742	330,024	359,180	8,697	8,168	7,982	7,609	7,807
Property, plant, and equipment .....	247,296	243,141	245,636	249,210	251,624	7,782	7,422	7,019	7,069	6,830
Land and mineral rights .....	6,191	6,045	6,057	6,026	5,957	214	171	149	138	135
Less: Accumulated depreciation, depletion, and amortization .....	140,756	137,464	139,373	141,803	143,978	5,373	5,044	4,764	4,833	4,584
<b>Net property, plant, and equipment</b> .....	112,731	111,723	112,320	113,433	113,603	2,623	2,549	2,404	2,375	2,381
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	347,133	335,989	342,238	350,726	351,284	815	727	605	913	722
<b>Total Assets</b> .....	792,972	787,365	801,299	794,182	824,066	12,134	11,444	10,991	10,897	10,910
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	5,268	4,840	3,929	3,668	4,490	1,059	899	660	644	635
b. Other short-term loans, including commercial paper .....	3,713	4,655	5,369	4,425	4,774	99	152	171	226	238
Trade accounts and trade notes payable .....	72,826	74,330	78,283	74,066	86,159	1,897	1,866	1,718	1,605	1,649
Income taxes accrued, prior and current years, net of payments .....	497	1,536	1,703	(778)	60	29	22	22	(13)	(10)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	6,598	4,285	4,403	2,003	2,840	247	202	204	175	139
b. Other long-term loans .....	9,648	6,889	6,769	7,221	5,908	150	236	169	159	168
All other current liabilities, including excise and sales taxes, and accrued expenses .....	170,118	171,915	171,385	174,446	176,472	1,180	1,055	901	999	1,000
<b>Total current liabilities</b> .....	268,668	268,448	271,842	265,051	280,702	4,660	4,431	3,845	3,795	3,819
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	33,144	31,905	30,667	28,049	27,880	880	903	741	764	840
b. Other long-term loans .....	116,516	108,460	108,555	96,971	102,167	1,010	1,054	1,736	1,760	1,632
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	175,894	172,608	173,188	172,766	169,557	336	319	328	381	365
<b>Total liabilities</b> .....	594,222	581,421	584,253	562,837	580,306	6,886	6,707	6,650	6,699	6,657
Capital stock and other capital (less treasury stock) .....	77,893	73,386	75,936	83,563	88,479	3,718	3,012	2,913	2,883	2,923
Retained earnings .....	120,858	132,558	141,110	147,783	155,281	1,530	1,725	1,429	1,315	1,330
<b>Stockholders' equity</b> .....	198,750	205,944	217,046	231,346	243,760	5,248	4,737	4,342	4,197	4,253
<b>Total Liabilities and Stockholders' Equity</b> .....	792,972	787,365	801,299	794,182	824,066	12,134	11,444	10,991	10,897	10,910
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	64,440	71,204	74,899	64,972	78,478	4,037	3,737	4,137	3,814	3,988
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	9.49	10.48	10.80	9.48	9.41	13.81	14.70	15.63	13.40	12.51
Trade accounts and trade notes receivable .....	12.01	11.59	11.36	10.69	12.06	21.41	21.00	20.23	19.87	21.74
Inventories .....	15.69	16.21	16.20	16.78	17.38	31.71	31.86	32.77	33.10	32.85
Total current assets .....	42.01	43.14	43.27	41.56	43.59	71.67	71.37	72.62	69.83	71.56
Net property, plant, and equipment .....	14.22	14.19	14.02	14.28	13.79	21.61	22.27	21.87	21.79	21.82
Short-term debt, including current portion of long-term debt .....	3.18	2.63	2.55	2.18	2.19	12.82	13.01	10.96	11.06	10.82
Total current liabilities .....	33.88	34.09	33.93	33.37	34.06	38.41	38.72	34.98	34.83	35.01
Long-term debt .....	18.87	17.83	17.37	15.74	15.78	15.58	17.10	22.54	23.16	22.67
Total liabilities .....	74.94	73.84	72.91	70.87	70.42	56.75	58.61	60.50	61.48	61.02
Stockholders' equity .....	25.06	26.16	27.09	29.13	29.58	43.25	41.39	39.50	38.52	38.98

**Table 30.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes <sup>1</sup>					Motor Vehicles and Parts Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	113,622	122,126	123,238	124,963	132,053	3,404	3,578	3,296	3,127	3,405
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,871	2,661	2,999	2,763	2,952	72	72	63	79	69
All other operating costs and expenses .....	106,478	113,376	114,054	118,657	123,531	3,137	3,257	3,067	2,973	3,070
<b>Income (loss) from operations .....</b>	<b>4,273</b>	<b>6,089</b>	<b>6,185</b>	<b>3,543</b>	<b>5,570</b>	<b>195</b>	<b>249</b>	<b>166</b>	<b>74</b>	<b>266</b>
Interest expense .....	1,973	1,877	1,774	1,616	1,368	28	31	33	32	28
All other nonoperating income (expense) .....	4,618	5,166	2,815	3,064	6,498	2	5	4	(46)	252
<b>Income (loss) before income taxes .....</b>	<b>6,918</b>	<b>9,379</b>	<b>7,226</b>	<b>4,990</b>	<b>10,701</b>	<b>169</b>	<b>223</b>	<b>137</b>	<b>(4)</b>	<b>490</b>
Provision for current and deferred domestic income taxes .....	892	801	1,069	455	517	14	28	23	8	20
<b>Income (loss) after income taxes .....</b>	<b>6,026</b>	<b>8,577</b>	<b>6,157</b>	<b>4,535</b>	<b>10,183</b>	<b>155</b>	<b>195</b>	<b>114</b>	<b>(12)</b>	<b>471</b>
Cash dividends charged to retained earnings this quarter .....	5,102	808	916	2,100	4,362	47	54	26	88	52
<b>Net income retained in business .....</b>	<b>924</b>	<b>7,769</b>	<b>5,241</b>	<b>2,435</b>	<b>5,822</b>	<b>108</b>	<b>141</b>	<b>87</b>	<b>(100)</b>	<b>419</b>
Retained earnings at beginning of quarter .....	1,505	3,965	11,661	21,537	22,637	816	1,502	1,183	1,442	763
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	614	36	(49)	(769)	(1,638)	42	(34)	(1)	(82)	(8)
<b>Retained earnings at end of quarter .....</b>	<b>3,044</b>	<b>11,770</b>	<b>16,852</b>	<b>23,202</b>	<b>26,821</b>	<b>966</b>	<b>1,610</b>	<b>1,270</b>	<b>1,260</b>	<b>1,174</b>
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.53	2.18	2.43	2.21	2.24	2.11	2.01	1.91	2.54	2.01
All other operating costs and expenses .....	93.71	92.84	92.55	94.95	93.55	92.16	91.03	93.05	95.08	90.16
<b>Income (loss) from operations .....</b>	<b>3.76</b>	<b>4.99</b>	<b>5.02</b>	<b>2.83</b>	<b>4.22</b>	<b>5.73</b>	<b>6.96</b>	<b>5.04</b>	<b>2.38</b>	<b>7.83</b>
Interest expense .....	1.74	1.54	1.44	1.29	1.04	0.82	0.86	0.99	1.04	0.82
All other nonoperating income (expense) .....	4.06	4.23	2.28	2.45	4.92	0.06	0.14	0.12	(1.46)	7.39
<b>Income (loss) before income taxes .....</b>	<b>6.09</b>	<b>7.68</b>	<b>5.86</b>	<b>3.99</b>	<b>8.10</b>	<b>4.97</b>	<b>6.23</b>	<b>4.17</b>	<b>(0.12)</b>	<b>14.40</b>
Provision for current and deferred domestic income taxes .....	0.78	0.66	0.87	0.36	0.39	0.41	0.79	0.71	0.26	0.58
<b>Income (loss) after income taxes .....</b>	<b>5.30</b>	<b>7.02</b>	<b>5.00</b>	<b>3.63</b>	<b>7.71</b>	<b>4.57</b>	<b>5.44</b>	<b>3.46</b>	<b>(0.38)</b>	<b>13.82</b>
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	25.27	32.70	24.00	14.84	30.38	21.63	28.06	20.40	(0.63)	77.71
After income taxes .....	22.01	29.90	20.45	13.49	28.91	19.86	24.51	16.91	(1.99)	74.60
Annual rate of profit on total assets:										
Before income taxes .....	6.36	8.73	6.57	4.68	9.68	9.56	12.90	8.28	(0.24)	30.72
After income taxes .....	5.54	7.98	5.60	4.26	9.21	8.78	11.27	6.87	(0.77)	29.49
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.18	1.24	1.25	1.18	1.23	1.75	1.81	2.00	2.02	2.03
Total cash, U.S. Government and other securities, to total current liabilities ..	0.41	0.48	0.49	0.42	0.41	0.30	0.35	0.41	0.37	0.36
Total stockholders' equity to total debt .....	1.02	1.21	1.28	1.72	1.75	1.53	1.60	1.16	1.01	1.14

<sup>1</sup> Included in Transportation Equipment.

**Table 30.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes <sup>1</sup>					Motor Vehicles and Parts Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	20,096	24,209	23,608	19,786	20,782	693	761	825	711	698
Time deposits in the U.S., including negotiable certificates of deposit .....	15,031	14,510	14,785	11,305	11,558	60	63	58	41	43
<b>Total cash on hand and in U.S. banks</b> .....	<b>35,127</b>	<b>38,718</b>	<b>38,393</b>	<b>31,091</b>	<b>32,341</b>	<b>753</b>	<b>824</b>	<b>883</b>	<b>752</b>	<b>741</b>
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	15,852	20,495	24,510	19,457	20,731	80	86	91	53	53
<b>Total cash, U.S. Government and other securities</b> .....	<b>50,979</b>	<b>59,214</b>	<b>62,903</b>	<b>50,548</b>	<b>53,072</b>	<b>833</b>	<b>910</b>	<b>974</b>	<b>805</b>	<b>794</b>
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	41,152	40,401	39,545	34,532	45,792	1,600	1,521	1,357	1,293	1,503
Inventories .....	33,513	33,539	35,234	35,289	38,050	2,189	2,138	2,201	2,076	2,019
All other current assets .....	20,803	21,032	22,175	21,165	21,744	262	186	208	184	188
<b>Total current assets</b> .....	<b>146,447</b>	<b>154,185</b>	<b>159,857</b>	<b>141,533</b>	<b>158,658</b>	<b>4,885</b>	<b>4,756</b>	<b>4,740</b>	<b>4,358</b>	<b>4,504</b>
Property, plant, and equipment .....	154,411	150,351	152,155	152,886	153,797	5,265	5,168	4,764	4,629	4,337
Land and mineral rights .....	3,609	3,470	3,454	3,381	3,267	180	146	121	102	86
Less: Accumulated depreciation, depletion, and amortization .....	87,610	84,261	85,665	86,860	87,826	3,660	3,546	3,291	3,261	2,909
<b>Net property, plant, and equipment</b> .....	<b>70,409</b>	<b>69,560</b>	<b>69,944</b>	<b>69,406</b>	<b>69,238</b>	<b>1,784</b>	<b>1,767</b>	<b>1,594</b>	<b>1,469</b>	<b>1,514</b>
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	218,173	206,066	209,988	215,320	214,479	411	393	302	458	365
<b>Total Assets</b> .....	<b>435,030</b>	<b>429,811</b>	<b>439,790</b>	<b>426,260</b>	<b>442,374</b>	<b>7,080</b>	<b>6,916</b>	<b>6,636</b>	<b>6,285</b>	<b>6,383</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	4,302	3,910	3,122	2,901	3,547	688	531	416	330	332
b. Other short-term loans, including commercial paper .....	2,278	2,174	2,373	3,861	3,877	62	130	146	205	197
Trade accounts and trade notes payable .....	49,976	51,399	55,048	51,153	60,998	1,240	1,207	1,085	956	988
Income taxes accrued, prior and current years, net of payments .....	(1,049)	133	55	(1,101)	(1,251)	19	17	14	15	23
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	5,842	3,925	3,954	1,270	1,179	153	140	139	105	73
b. Other long-term loans .....	5,713	4,011	4,364	4,670	3,970	105	177	141	129	91
All other current liabilities, including excise and sales taxes, and accrued expenses .....	56,728	58,836	58,952	56,996	56,742	517	432	435	415	514
<b>Total current liabilities</b> .....	<b>123,789</b>	<b>124,387</b>	<b>127,868</b>	<b>119,750</b>	<b>129,063</b>	<b>2,784</b>	<b>2,633</b>	<b>2,375</b>	<b>2,155</b>	<b>2,218</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	23,197	21,577	20,754	17,477	18,136	527	513	388	373	355
b. Other long-term loans .....	65,866	59,030	59,282	47,901	49,804	509	502	1,100	1,246	1,173
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	112,674	110,082	111,474	106,607	104,461	129	89	79	97	114
<b>Total liabilities</b> .....	<b>325,527</b>	<b>315,077</b>	<b>319,379</b>	<b>291,734</b>	<b>301,463</b>	<b>3,949</b>	<b>3,737</b>	<b>3,942</b>	<b>3,871</b>	<b>3,860</b>
Capital stock and other capital (less treasury stock) .....	106,459	102,964	103,559	111,324	114,090	2,165	1,570	1,425	1,154	1,349
Retained earnings .....	3,044	11,770	16,852	23,202	26,821	966	1,610	1,270	1,260	1,174
<b>Stockholders' equity</b> .....	<b>109,503</b>	<b>114,734</b>	<b>120,411</b>	<b>134,526</b>	<b>140,911</b>	<b>3,130</b>	<b>3,179</b>	<b>2,694</b>	<b>2,414</b>	<b>2,523</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>435,030</b>	<b>429,811</b>	<b>439,790</b>	<b>426,260</b>	<b>442,374</b>	<b>7,080</b>	<b>6,916</b>	<b>6,636</b>	<b>6,285</b>	<b>6,383</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	22,658	29,797	31,989	21,784	29,595	2,100	2,123	2,365	2,203	2,286
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	11.72	13.78	14.30	11.86	12.00	11.77	13.16	14.68	12.81	12.44
Trade accounts and trade notes receivable .....	9.46	9.40	8.99	8.10	10.35	22.60	21.99	20.44	20.57	23.55
Inventories .....	7.70	7.80	8.01	8.28	8.60	30.92	30.92	33.17	33.03	31.63
Total current assets .....	33.66	35.87	36.35	33.20	35.87	69.00	68.77	71.43	69.33	70.57
Net property, plant, and equipment .....	16.18	16.18	15.90	16.28	15.65	25.20	25.55	24.02	23.38	23.72
Short-term debt, including current portion of long-term debt .....	4.17	3.26	3.14	2.98	2.84	14.24	14.13	12.68	12.25	10.86
Total current liabilities .....	28.46	28.94	29.07	28.09	29.18	39.33	38.08	35.79	34.29	34.75
Long-term debt .....	20.47	18.75	18.20	15.34	15.36	14.63	14.67	22.43	25.75	23.94
Total liabilities .....	74.83	73.31	72.62	68.44	68.15	55.79	54.03	59.40	61.59	60.47
Stockholders' equity .....	25.17	26.69	27.38	31.56	31.85	44.21	45.97	40.60	38.41	39.53

<sup>1</sup> Included in Transportation Equipment.

**Table 31.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3364,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes <sup>1</sup>					Aerospace Products and Parts Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	56,390	60,354	61,568	64,110	58,714	854	668	673	749	731
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,177	1,247	1,215	1,340	1,162	22	17	17	22	20
All other operating costs and expenses .....	50,562	53,774	55,183	58,001	52,562	754	609	656	729	657
<b>Income (loss) from operations</b> .....	4,650	5,332	5,170	4,768	4,990	78	42	0	(2)	54
Interest expense .....	870	846	840	799	821	8	13	21	13	8
All other nonoperating income (expense) .....	1,309	1,221	1,085	1,115	1,427	(2)	(2)	(4)	(3)	(2)
<b>Income (loss) before income taxes</b> .....	5,090	5,707	5,415	5,084	5,596	68	27	(24)	(18)	44
Provision for current and deferred domestic income taxes .....	1,609	1,140	1,479	593	1,523	4	5	(1)	0	4
<b>Income (loss) after income taxes</b> .....	3,481	4,567	3,936	4,491	4,072	65	23	(24)	(17)	40
Cash dividends charged to retained earnings this quarter .....	1,497	1,972	1,164	1,632	1,202	27	32	23	21	8
<b>Net income retained in business</b> .....	1,983	2,594	2,771	2,860	2,871	37	(9)	(47)	(38)	32
Retained earnings at beginning of quarter .....	93,420	95,186	97,213	100,799	100,004	561	501	466	500	392
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(464)	(648)	(95)	(3,910)	(348)	(2)	6	33	3	(11)
<b>Retained earnings at end of quarter</b> .....	94,939	97,132	99,890	99,748	102,527	596	499	452	465	413
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.09	2.07	1.97	2.09	1.98	2.52	2.55	2.52	2.95	2.71
All other operating costs and expenses .....	89.67	89.10	89.63	90.47	89.52	88.30	91.12	97.42	97.27	89.90
<b>Income (loss) from operations</b> .....	8.25	8.83	8.40	7.44	8.50	9.18	6.33	0.06	(0.23)	7.39
Interest expense .....	1.54	1.40	1.36	1.25	1.40	0.91	2.00	3.06	1.75	1.10
All other nonoperating income (expense) .....	2.32	2.02	1.76	1.74	2.43	(0.27)	(0.23)	(0.60)	(0.36)	(0.26)
<b>Income (loss) before income taxes</b> .....	9.03	9.46	8.80	7.93	9.53	8.01	4.11	(3.60)	(2.34)	6.03
Provision for current and deferred domestic income taxes .....	2.85	1.89	2.40	0.92	2.59	0.43	0.70	(0.08)	(0.03)	0.50
<b>Income (loss) after income taxes</b> .....	6.17	7.57	6.39	7.01	6.94	7.58	3.42	(3.52)	(2.31)	5.54
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	30.02	32.78	29.18	27.39	28.85	23.22	12.96	(11.91)	(8.42)	23.04
After income taxes .....	20.53	26.23	21.21	24.20	20.99	21.98	10.77	(11.64)	(8.31)	21.15
Annual rate of profit on total assets:										
Before income taxes .....	6.89	7.72	7.22	6.66	7.49	11.84	5.95	(5.34)	(3.59)	9.78
After income taxes .....	4.71	6.18	5.25	5.88	5.45	11.21	4.94	(5.22)	(3.55)	8.98
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.28	1.29	1.30	1.31	1.38	2.74	2.54	2.70	2.41	2.54
Total cash, U.S. Government and other securities, to total current liabilities ..	0.16	0.15	0.15	0.16	0.17	0.65	0.60	0.59	0.43	0.28
Total stockholders' equity to total debt .....	1.22	1.26	1.33	1.37	1.39	2.19	1.87	1.72	1.57	1.39

<sup>1</sup> Included in Transportation Equipment.



**Table 31.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3364,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes <sup>1</sup>					Aerospace Products and Parts Total Assets Under \$25 Million <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	14,513	12,446	11,958	12,648	11,875	357	293	239	185	141
Time deposits in the U.S., including negotiable certificates of deposit .....	1,514	1,627	1,684	1,871	1,742	8	3	12	11	2
<b>Total cash on hand and in U.S. banks</b> .....	16,027	14,073	13,642	14,519	13,617	366	296	252	196	143
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	3,186	4,151	4,901	5,431	5,394	55	44	53	55	3
<b>Total cash, U.S. Government and other securities</b> .....	19,213	18,224	18,543	19,951	19,011	421	340	304	251	146
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	49,485	46,585	47,167	46,566	37,564	404	331	354	378	377
Inventories .....	71,351	74,353	75,338	78,062	83,094	761	638	612	696	739
All other current assets .....	15,360	15,327	15,765	13,989	14,904	194	132	117	93	86
<b>Total current assets</b> .....	155,410	154,489	156,813	158,568	154,572	1,780	1,441	1,387	1,418	1,348
Property, plant, and equipment .....	73,330	73,317	74,074	76,174	74,585	1,231	924	925	1,112	1,112
Land and mineral rights .....	2,137	2,151	2,173	2,201	1,925	5	3	2	2	13
Less: Accumulated depreciation, depletion, and amortization .....	43,527	43,532	44,124	45,012	45,057	844	623	608	707	778
<b>Net property, plant, and equipment</b> .....	31,940	31,935	32,122	33,362	31,453	391	305	319	408	346
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	108,085	109,297	111,066	113,649	112,814	140	101	106	126	110
<b>Total Assets</b> .....	295,435	295,721	300,001	305,579	298,839	2,312	1,847	1,813	1,951	1,803
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	603	606	601	463	581	98	95	88	102	103
b. Other short-term loans, including commercial paper .....	1,304	2,438	2,910	425	836	7	17	19	17	19
Trade accounts and trade notes payable .....	19,243	19,084	19,528	19,159	20,942	177	139	162	181	183
Income taxes accrued, prior and current years, net of payments .....	1,470	1,271	1,452	157	1,175	6	1	3	4	2
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	542	134	222	477	478	55	30	46	45	42
b. Other long-term loans .....	2,669	1,719	1,337	1,630	833	23	42	9	6	14
All other current liabilities, including excise and sales taxes, and accrued expenses .....	95,241	94,940	94,190	98,970	87,149	284	245	186	233	167
<b>Total current liabilities</b> .....	121,071	120,193	120,241	121,281	111,995	650	568	514	587	531
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	5,491	6,069	6,077	6,488	6,582	140	119	127	183	179
b. Other long-term loans .....	45,136	44,206	44,742	44,891	46,415	215	150	184	179	195
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	55,932	55,624	54,708	58,679	56,250	128	162	175	170	133
<b>Total liabilities</b> .....	227,630	226,093	225,767	231,338	221,242	1,133	999	999	1,119	1,038
Capital stock and other capital (less treasury stock) .....	(27,135)	(27,504)	(25,656)	(25,507)	(24,930)	583	349	361	368	353
Retained earnings .....	94,939	97,132	99,890	99,748	102,527	596	499	452	465	413
<b>Stockholders' equity</b> .....	67,805	69,628	74,233	74,241	77,597	1,179	848	813	833	766
<b>Total Liabilities and Stockholders' Equity</b> .....	295,435	295,721	300,001	305,579	298,839	2,312	1,847	1,813	1,951	1,803
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	34,339	34,296	36,572	37,287	42,578	1,130	873	874	831	817
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	6.50	6.16	6.18	6.53	6.36	18.22	18.41	16.79	12.85	8.09
Trade accounts and trade notes receivable .....	16.75	15.75	15.72	15.24	12.57	17.49	17.91	19.50	19.38	20.90
Inventories .....	24.15	25.14	25.11	25.55	27.81	32.91	34.54	33.79	35.65	40.96
Total current assets .....	52.60	52.24	52.27	51.89	51.72	77.00	78.03	76.55	72.67	74.74
Net property, plant, and equipment .....	10.81	10.80	10.71	10.92	10.52	16.93	16.49	17.59	20.88	19.19
Short-term debt, including current portion of long-term debt .....	1.73	1.66	1.69	0.98	0.91	7.91	9.96	8.94	8.67	9.90
Total current liabilities .....	40.98	40.64	40.08	39.69	37.48	28.10	30.75	28.34	30.09	29.43
Long-term debt .....	17.14	17.00	16.94	16.81	17.73	15.38	14.56	17.16	18.52	20.73
Total liabilities .....	77.05	76.45	75.26	75.70	74.03	49.01	54.10	55.13	57.32	57.53
Stockholders' equity .....	22.95	23.55	24.74	24.30	25.97	50.99	45.90	44.87	42.68	42.47

<sup>1</sup> Included in Transportation Equipment.

**Table 32.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 337,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	13,115	14,200	13,535	13,385	14,202	3,892	4,450	4,237	4,284	4,463
Depreciation, depletion, and amortization of property, plant, and equipment .....	318	326	308	298	312	62	61	58	68	66
All other operating costs and expenses .....	12,295	13,042	12,575	12,784	13,274	3,685	4,121	3,993	4,201	4,171
<b>Income (loss) from operations</b> .....	502	832	652	303	616	145	268	185	15	226
Interest expense .....	221	239	250	267	238	55	53	51	56	52
All other nonoperating income (expense) .....	35	56	28	(698)	130	0	15	(5)	(8)	21
<b>Income (loss) before income taxes</b> .....	315	649	430	(662)	507	91	230	129	(48)	195
Provision for current and deferred domestic income taxes .....	33	60	88	215	105	20	24	26	19	69
<b>Income (loss) after income taxes</b> .....	282	588	342	(877)	403	71	206	103	(67)	126
Cash dividends charged to retained earnings this quarter .....	310	352	306	291	199	91	143	156	139	70
<b>Net income retained in business</b> .....	(28)	236	36	(1,168)	204	(20)	63	(54)	(206)	55
Retained earnings at beginning of quarter .....	17,702	17,682	17,280	17,526	17,240	1,729	1,802	1,700	1,910	2,437
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(75)	(135)	(71)	(16)	(131)	(60)	(30)	(17)	(24)	(57)
<b>Retained earnings at end of quarter</b> .....	17,599	17,783	17,244	16,342	17,313	1,649	1,835	1,630	1,680	2,436
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.43	2.30	2.28	2.22	2.20	1.58	1.37	1.38	1.58	1.48
All other operating costs and expenses .....	93.75	91.84	92.91	95.51	93.47	94.68	92.61	94.25	98.07	93.47
<b>Income (loss) from operations</b> .....	3.82	5.86	4.82	2.27	4.33	3.74	6.02	4.37	0.35	5.05
Interest expense .....	1.69	1.68	1.84	1.99	1.68	1.40	1.19	1.19	1.30	1.17
All other nonoperating income (expense) .....	0.26	0.40	0.21	(5.22)	0.91	0.00	0.34	(0.12)	(0.18)	0.48
<b>Income (loss) before income taxes</b> .....	2.40	4.57	3.18	(4.94)	3.57	2.33	5.17	3.05	(1.13)	4.36
Provision for current and deferred domestic income taxes .....	0.25	0.43	0.65	1.61	0.74	0.51	0.53	0.62	0.44	1.55
<b>Income (loss) after income taxes</b> .....	2.15	4.14	2.53	(6.55)	2.83	1.82	4.63	2.43	(1.57)	2.81
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	6.79	14.06	9.39	(14.98)	10.74	16.73	39.27	24.61	(7.81)	23.56
After income taxes .....	6.07	12.75	7.47	(19.85)	8.52	13.08	35.21	19.57	(10.84)	15.21
Annual rate of profit on total assets:										
Before income taxes .....	2.61	5.34	3.59	(5.61)	4.17	5.04	12.82	7.27	(2.65)	10.17
After income taxes .....	2.34	4.85	2.85	(7.44)	3.31	3.94	11.50	5.78	(3.68)	6.56
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)					<b>BALANCE SHEET RATIOS</b> (based on succeeding table)				
Total current assets to total current liabilities .....	1.83	1.80	1.75	1.77	1.83	2.17	2.08	2.01	2.06	2.19
Total cash, U.S. Government and other securities, to total current liabilities ..	0.46	0.43	0.42	0.48	0.45	0.51	0.47	0.42	0.39	0.41
Total stockholders' equity to total debt .....	1.06	1.09	1.09	1.07	1.11	0.92	1.20	1.10	1.28	1.72

**Table 32.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 337,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	2,223	2,063	2,033	2,548	2,213	935	932	892	845	853
Time deposits in the U.S., including negotiable certificates of deposit .....	318	365	228	208	202	98	96	53	56	40
<b>Total cash on hand and in U.S. banks</b> .....	2,541	2,429	2,261	2,756	2,415	1,033	1,027	946	901	893
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	2,117	2,144	2,217	2,353	2,429	171	141	138	85	149
<b>Total cash, U.S. Government and other securities</b> .....	4,658	4,572	4,477	5,108	4,844	1,204	1,169	1,084	987	1,042
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	6,050	6,263	5,880	5,791	6,291	1,696	1,773	1,759	1,773	1,890
Inventories .....	5,995	6,279	6,542	6,305	6,551	1,889	1,913	1,977	2,063	2,169
All other current assets .....	2,014	1,876	1,920	1,729	1,838	310	309	397	414	440
<b>Total current assets</b> .....	18,717	18,991	18,820	18,933	19,525	5,099	5,164	5,217	5,236	5,541
Property, plant, and equipment .....	21,982	21,502	21,046	20,872	21,346	4,831	4,715	4,605	4,728	5,069
Land and mineral rights .....	687	700	686	691	705	60	54	48	58	72
Less: Accumulated depreciation, depletion, and amortization .....	14,392	14,134	13,993	13,877	14,296	3,500	3,399	3,322	3,318	3,540
<b>Net property, plant, and equipment</b> .....	8,277	8,068	7,738	7,686	7,755	1,391	1,370	1,332	1,468	1,602
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	21,233	21,509	21,460	20,560	21,393	717	640	568	597	510
<b>Total Assets</b> .....	48,227	48,567	48,018	47,179	48,672	7,207	7,174	7,116	7,301	7,653
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	497	522	462	606	699	342	332	309	363	438
b. Other short-term loans, including commercial paper .....	211	206	137	178	209	81	84	46	92	61
Trade accounts and trade notes payable .....	3,635	3,857	3,874	3,659	3,974	1,049	1,144	1,259	1,161	1,251
Income taxes accrued, prior and current years, net of payments .....	41	55	88	19	44	18	23	31	20	6
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	255	234	181	144	199	115	113	146	112	154
b. Other long-term loans .....	1,261	1,166	1,423	1,412	1,153	108	82	79	93	77
All other current liabilities, including excise and sales taxes, and accrued expenses .....	4,312	4,518	4,616	4,708	4,416	642	700	723	698	546
<b>Total current liabilities</b> .....	10,212	10,559	10,781	10,726	10,694	2,354	2,479	2,593	2,539	2,534
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	7,467	7,290	7,137	6,940	7,023	885	731	736	749	771
b. Other long-term loans .....	7,903	7,577	7,424	7,283	7,738	834	603	599	532	417
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	4,081	4,682	4,351	4,558	4,324	964	1,019	1,087	1,000	629
<b>Total liabilities</b> .....	29,663	30,108	29,693	29,508	29,779	5,037	4,831	5,015	4,821	4,351
Capital stock and other capital (less treasury stock) .....	965	676	1,080	1,329	1,580	521	508	472	801	867
Retained earnings .....	17,599	17,783	17,244	16,342	17,313	1,649	1,835	1,630	1,680	2,436
<b>Stockholders' equity</b> .....	18,564	18,459	18,325	17,671	18,893	2,170	2,343	2,101	2,480	3,302
<b>Total Liabilities and Stockholders' Equity</b> .....	48,227	48,567	48,018	47,179	48,672	7,207	7,174	7,116	7,301	7,653
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	8,505	8,431	8,038	8,206	8,831	2,745	2,685	2,624	2,697	3,008
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	9.66	9.41	9.32	10.83	9.95	16.70	16.29	15.23	13.51	13.62
Trade accounts and trade notes receivable .....	12.54	12.90	12.25	12.27	12.93	23.54	24.71	24.72	24.28	24.69
Inventories .....	12.43	12.93	13.62	13.36	13.46	26.21	26.67	27.78	28.26	28.35
Total current assets .....	38.81	39.10	39.19	40.13	40.11	70.75	71.98	73.31	71.72	72.41
Net property, plant, and equipment .....	17.16	16.61	16.12	16.29	15.93	19.30	19.10	18.71	20.10	20.93
Short-term debt, including current portion of long-term debt .....	4.61	4.38	4.59	4.96	4.64	8.96	8.53	8.14	9.05	9.55
Total current liabilities .....	21.17	21.74	22.45	22.74	21.97	32.67	34.55	36.44	34.78	33.11
Long-term debt .....	31.87	30.61	30.32	30.15	30.33	23.85	18.59	18.76	17.55	15.53
Total liabilities .....	61.51	61.99	61.84	62.54	61.18	69.89	67.34	70.47	66.03	56.85
Stockholders' equity .....	38.49	38.01	38.16	37.46	38.82	30.11	32.66	29.53	33.97	43.15

**Table 33.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 339,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	35,601	36,993	37,144	37,020	35,723	6,136	6,651	6,474	5,720	5,298
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,189	1,193	1,193	1,169	1,146	119	130	123	104	102
All other operating costs and expenses .....	30,099	31,874	31,411	32,035	31,050	5,581	5,978	5,845	5,423	4,889
<b>Income (loss) from operations</b> .....	4,313	3,926	4,539	3,817	3,527	437	543	506	193	306
Interest expense .....	888	897	884	968	895	59	59	57	53	51
All other nonoperating income (expense) .....	558	3,054	3,408	3,082	3,448	2	13	(7)	2	11
<b>Income (loss) before income taxes</b> .....	3,983	6,082	7,064	5,931	6,080	379	497	442	142	267
Provision for current and deferred domestic income taxes .....	1,225	1,257	1,490	821	1,404	50	64	52	69	37
<b>Income (loss) after income taxes</b> .....	2,758	4,826	5,574	5,110	4,676	329	434	390	73	230
Cash dividends charged to retained earnings this quarter .....	1,384	1,379	1,285	1,134	1,420	335	219	158	153	162
<b>Net income retained in business</b> .....	1,374	3,446	4,289	3,975	3,256	(6)	215	232	(80)	68
Retained earnings at beginning of quarter .....	73,052	75,588	77,612	81,016	83,471	1,219	1,938	447	(166)	(575)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(102)	(135)	(316)	(627)	(274)	(42)	(75)	(41)	(68)	(44)
<b>Retained earnings at end of quarter</b> .....	74,324	78,899	81,585	84,365	86,453	1,171	2,078	638	(314)	(550)
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.34	3.23	3.21	3.16	3.21	1.93	1.95	1.90	1.82	1.92
All other operating costs and expenses .....	84.55	86.16	84.57	86.53	86.92	90.95	89.88	90.27	94.81	92.29
<b>Income (loss) from operations</b> .....	12.11	10.61	12.22	10.31	9.87	7.12	8.17	7.82	3.37	5.79
Interest expense .....	2.50	2.42	2.38	2.61	2.50	0.97	0.88	0.89	0.93	0.96
All other nonoperating income (expense) .....	1.57	8.25	9.18	8.32	9.65	0.03	0.20	(0.11)	0.04	0.21
<b>Income (loss) before income taxes</b> .....	11.19	16.44	19.02	16.02	17.02	6.18	7.48	6.83	2.48	5.03
Provision for current and deferred domestic income taxes .....	3.44	3.40	4.01	2.22	3.93	0.81	0.96	0.81	1.20	0.69
<b>Income (loss) after income taxes</b> .....	7.75	13.05	15.01	13.80	13.09	5.36	6.52	6.02	1.28	4.34
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	12.93	19.53	21.86	18.30	18.37	27.56	36.65	33.40	13.46	25.33
After income taxes .....	8.95	15.50	17.25	15.77	14.13	23.94	31.96	29.46	6.94	21.84
Annual rate of profit on total assets:										
Before income taxes .....	6.64	10.05	11.38	9.53	9.67	11.65	15.31	13.92	5.25	9.81
After income taxes .....	4.60	7.97	8.98	8.21	7.44	10.12	13.35	12.28	2.71	8.46
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)					<b>BALANCE SHEET RATIOS</b> (based on succeeding table)				
Total current assets to total current liabilities .....	2.18	2.16	2.15	2.11	2.09	1.97	1.92	1.91	1.82	1.78
Total cash, U.S. Government and other securities, to total current liabilities ..	0.61	0.62	0.60	0.61	0.55	0.47	0.40	0.38	0.37	0.39
Total stockholders' equity to total debt .....	2.12	2.15	2.16	2.13	2.20	1.30	1.29	1.28	1.18	1.19

**Table 33.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 339,  
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	11,425	10,298	10,375	11,853	9,479	1,686	1,640	1,477	1,273	1,372
Time deposits in the U.S., including negotiable certificates of deposit .....	1,584	1,950	2,100	2,076	1,285	251	113	90	69	122
<b>Total cash on hand and in U.S. banks</b> .....	13,008	12,248	12,475	13,929	10,764	1,937	1,753	1,566	1,342	1,494
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	5,735	7,594	7,219	6,370	7,057	274	192	257	264	255
<b>Total cash, U.S. Government and other securities</b> .....	18,744	19,842	19,694	20,299	17,821	2,211	1,945	1,824	1,606	1,749
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	19,404	19,880	20,242	19,697	19,336	3,398	3,472	3,294	2,802	2,803
Inventories .....	17,922	18,423	20,266	19,709	20,157	3,099	3,349	3,391	2,860	2,845
All other current assets .....	11,161	11,259	10,091	10,162	10,367	652	572	599	628	600
<b>Total current assets</b> .....	67,230	69,404	70,293	69,867	67,681	9,360	9,338	9,109	7,894	7,998
Property, plant, and equipment .....	62,440	62,959	63,447	63,146	63,323	7,364	7,430	7,265	6,129	6,223
Land and mineral rights .....	1,170	1,205	1,146	1,140	1,127	117	130	130	99	93
Less: Accumulated depreciation, depletion, and amortization .....	36,652	37,123	37,587	37,524	37,989	4,895	4,928	4,760	4,084	4,287
<b>Net property, plant, and equipment</b> .....	26,958	27,040	27,006	26,761	26,461	2,586	2,633	2,635	2,143	2,028
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	145,678	145,698	151,036	152,387	157,425	1,060	1,025	961	745	843
<b>Total Assets</b> .....	239,866	242,142	248,335	249,015	251,567	13,006	12,995	12,705	10,783	10,869
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,861	1,951	1,875	2,191	2,082	700	664	664	575	598
b. Other short-term loans, including commercial paper .....	1,174	1,133	1,216	1,285	1,175	579	614	620	622	637
Trade accounts and trade notes payable .....	7,602	7,824	8,177	8,022	8,197	1,471	1,589	1,659	1,493	1,542
Income taxes accrued, prior and current years, net of payments .....	1,401	719	1,051	1,393	1,570	53	72	23	54	39
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,086	989	1,011	1,016	912	225	263	252	207	352
b. Other long-term loans .....	1,704	2,435	2,765	2,700	3,179	262	215	234	203	227
All other current liabilities, including excise and sales taxes, and accrued expenses .....	16,020	17,022	16,654	16,515	15,344	1,451	1,442	1,309	1,193	1,101
<b>Total current liabilities</b> .....	30,847	32,073	32,749	33,122	32,459	4,742	4,858	4,761	4,346	4,497
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	23,687	23,967	24,159	24,408	24,403	1,507	1,200	1,221	1,083	957
b. Other long-term loans .....	28,588	27,485	28,756	29,386	28,312	967	1,266	1,142	877	763
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	33,551	34,069	33,403	32,476	34,028	291	241	285	271	441
<b>Total liabilities</b> .....	116,672	117,595	119,067	119,392	119,202	7,507	7,565	7,409	6,577	6,658
Capital stock and other capital (less treasury stock) .....	48,870	45,648	47,683	45,259	45,912	4,329	3,352	4,658	4,520	4,761
Retained earnings .....	74,324	78,899	81,585	84,365	86,453	1,171	2,078	638	(314)	(550)
<b>Stockholders' equity</b> .....	123,194	124,547	129,268	129,624	132,366	5,499	5,430	5,296	4,206	4,211
<b>Total Liabilities and Stockholders' Equity</b> .....	239,866	242,142	248,335	249,015	251,567	13,006	12,995	12,705	10,783	10,869
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	36,383	37,330	37,544	36,744	35,222	4,618	4,480	4,347	3,548	3,501
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	7.81	8.19	7.93	8.15	7.08	17.00	14.97	14.36	14.89	16.10
Trade accounts and trade notes receivable .....	8.09	8.21	8.15	7.91	7.69	26.12	26.72	25.93	25.98	25.79
Inventories .....	7.47	7.61	8.16	7.91	8.01	23.82	25.77	26.69	26.52	26.18
Total current assets .....	28.03	28.66	28.31	28.06	26.90	71.96	71.86	71.69	73.21	73.58
Net property, plant, and equipment .....	11.24	11.17	10.87	10.75	10.52	19.88	20.26	20.74	19.88	18.66
Short-term debt, including current portion of long-term debt .....	2.43	2.69	2.77	2.89	2.92	13.58	13.51	13.93	14.91	16.69
Total current liabilities .....	12.86	13.25	13.19	13.30	12.90	36.46	37.39	37.48	40.31	41.38
Long-term debt .....	21.79	21.25	21.31	21.60	20.95	19.02	18.97	18.59	18.17	15.83
Total liabilities .....	48.64	48.56	47.95	47.95	47.38	57.72	58.22	58.32	61.00	61.26
Stockholders' equity .....	51.36	51.44	52.05	52.05	52.62	42.28	41.78	41.68	39.00	38.74

**Table 34.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	1,349,210	1,462,995	1,466,368	1,489,176	1,540,756	58,603	64,217	63,742	62,778	62,004
Depreciation, depletion, and amortization of property, plant, and equipment .....	40,869	41,536	42,315	42,647	41,382	1,325	1,297	1,285	1,457	1,231
All other operating costs and expenses .....	1,218,724	1,302,852	1,304,383	1,353,718	1,389,610	53,288	57,741	57,832	61,173	55,816
<b>Income (loss) from operations</b> .....	89,617	118,607	119,670	92,811	109,764	3,990	5,179	4,625	148	4,958
Interest expense .....	27,431	27,961	27,724	27,180	26,203	524	544	522	540	484
All other nonoperating income (expense) .....	76,503	51,726	62,894	82,678	93,747	16	48	92	85	285
<b>Income (loss) before income taxes</b> .....	138,689	142,372	154,840	148,309	177,308	3,483	4,683	4,195	(307)	4,759
Provision for current and deferred domestic income taxes .....	30,407	24,715	28,251	23,027	35,137	297	375	403	304	360
<b>Income (loss) after income taxes</b> .....	108,282	117,657	126,588	125,282	142,171	3,185	4,308	3,792	(611)	4,398
Cash dividends charged to retained earnings this quarter .....	43,234	42,076	39,516	56,742	42,457	2,154	2,298	1,938	2,204	1,979
<b>Net income retained in business</b> .....	65,047	75,580	87,072	68,540	99,714	1,031	2,010	1,853	(2,815)	2,419
Retained earnings at beginning of quarter .....	1,899,074	1,980,016	2,043,418	2,130,830	2,189,358	23,320	27,585	28,766	32,381	26,885
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(10,197)	(13,364)	(14,059)	(10,159)	(25,291)	(135)	(282)	(193)	(318)	(617)
<b>Retained earnings at end of quarter</b> .....	1,953,925	2,042,232	2,116,431	2,189,211	2,263,781	24,216	29,313	30,426	29,247	28,687
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.03	2.84	2.89	2.86	2.69	2.26	2.02	2.02	2.32	1.99
All other operating costs and expenses .....	90.33	89.05	88.95	90.90	90.19	90.93	89.92	90.73	97.44	90.02
<b>Income (loss) from operations</b> .....	6.64	8.11	8.16	6.23	7.12	6.81	8.06	7.26	0.24	8.00
Interest expense .....	2.03	1.91	1.89	1.83	1.70	0.89	0.85	0.82	0.86	0.78
All other nonoperating income (expense) .....	5.67	3.54	4.29	5.55	6.08	0.03	0.08	0.14	0.13	0.46
<b>Income (loss) before income taxes</b> .....	10.28	9.73	10.56	9.96	11.51	5.94	7.29	6.58	(0.49)	7.67
Provision for current and deferred domestic income taxes .....	2.25	1.69	1.93	1.55	2.28	0.51	0.58	0.63	0.48	0.58
<b>Income (loss) after income taxes</b> .....	8.03	8.04	8.63	8.41	9.23	5.44	6.71	5.95	(0.97)	7.09
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	18.23	18.33	19.32	17.95	20.80	30.88	42.20	36.18	(2.85)	42.50
After income taxes .....	14.23	15.15	15.79	15.16	16.68	28.24	38.82	32.70	(5.66)	39.28
Annual rate of profit on total assets:										
Before income taxes .....	7.83	7.93	8.44	7.97	9.32	12.80	17.26	15.51	(1.17)	18.04
After income taxes .....	6.12	6.55	6.90	6.73	7.47	11.71	15.88	14.02	(2.33)	16.68
	<b>(based on succeeding table)</b>					<b>(based on succeeding table)</b>				
Total current assets to total current liabilities .....	1.43	1.43	1.43	1.43	1.42	2.13	2.11	2.19	2.07	2.09
Total cash, U.S. Government and other securities, to total current liabilities ..	0.33	0.33	0.34	0.35	0.32	0.52	0.51	0.53	0.49	0.50
Total stockholders' equity to total debt .....	1.69	1.74	1.77	1.84	1.87	1.16	1.15	1.27	1.19	1.29

**Table 34.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	249,185	256,070	261,077	275,604	262,539	15,061	15,136	15,137	14,258	14,826
Time deposits in the U.S., including negotiable certificates of deposit .....	68,157	60,382	69,163	72,018	63,872	1,782	1,849	1,856	1,705	1,439
<b>Total cash on hand and in U.S. banks</b> .....	<b>317,342</b>	<b>316,452</b>	<b>330,240</b>	<b>347,622</b>	<b>326,411</b>	<b>16,844</b>	<b>16,986</b>	<b>16,992</b>	<b>15,963</b>	<b>16,265</b>
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	151,937	157,957	172,783	174,243	173,384	1,528	1,402	1,359	1,194	1,453
<b>Total cash, U.S. Government and other securities</b> .....	<b>469,279</b>	<b>474,409</b>	<b>503,023</b>	<b>521,865</b>	<b>499,796</b>	<b>18,372</b>	<b>18,388</b>	<b>18,351</b>	<b>17,157</b>	<b>17,717</b>
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	587,248	611,976	615,065	602,558	657,323	27,105	27,666	28,101	26,623	28,197
Inventories .....	583,138	590,075	608,873	619,992	656,433	25,216	25,246	24,902	24,426	24,392
All other current assets .....	365,992	371,871	376,156	386,802	389,363	4,512	4,533	4,609	4,714	4,413
<b>Total current assets</b> .....	<b>2,005,657</b>	<b>2,048,331</b>	<b>2,103,116</b>	<b>2,131,216</b>	<b>2,202,914</b>	<b>75,204</b>	<b>75,833</b>	<b>75,963</b>	<b>72,920</b>	<b>74,720</b>
Property, plant, and equipment .....	2,607,074	2,620,234	2,653,004	2,672,525	2,699,433	107,567	105,719	104,188	104,972	104,519
Land and mineral rights .....	114,611	146,900	143,446	146,133	154,001	1,847	1,732	1,473	1,529	1,365
Less: Accumulated depreciation, depletion, and amortization .....	1,470,080	1,471,087	1,492,564	1,501,577	1,528,638	82,462	81,187	79,623	80,498	80,318
<b>Net property, plant, and equipment</b> .....	<b>1,251,605</b>	<b>1,296,048</b>	<b>1,303,886</b>	<b>1,317,081</b>	<b>1,324,796</b>	<b>26,952</b>	<b>26,264</b>	<b>26,039</b>	<b>26,002</b>	<b>25,565</b>
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	3,825,259	3,835,437	3,932,626	3,999,367	4,082,487	6,675	6,403	6,209	5,917	5,203
<b>Total Assets</b> .....	<b>7,082,521</b>	<b>7,179,816</b>	<b>7,339,629</b>	<b>7,447,664</b>	<b>7,610,197</b>	<b>108,832</b>	<b>108,499</b>	<b>108,211</b>	<b>104,840</b>	<b>105,489</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	52,431	50,055	50,712	54,466	60,380	6,186	6,302	5,786	6,012	5,925
b. Other short-term loans, including commercial paper .....	92,288	87,478	91,349	93,462	107,259	2,189	2,345	2,020	2,396	2,654
Trade accounts and trade notes payable .....	432,189	447,259	460,422	471,115	504,670	14,972	15,438	14,842	14,516	15,433
Income taxes accrued, prior and current years, net of payments .....	32,976	28,786	31,627	26,195	38,324	186	254	389	399	343
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	36,761	32,966	32,683	31,534	34,270	2,736	2,491	2,460	2,578	2,401
b. Other long-term loans .....	74,522	76,745	78,688	82,410	80,790	1,512	1,491	1,513	1,444	1,541
All other current liabilities, including excise and sales taxes, and accrued expenses .....	680,373	704,139	728,155	734,406	724,680	7,471	7,569	7,687	7,827	7,409
<b>Total current liabilities</b> .....	<b>1,401,540</b>	<b>1,427,428</b>	<b>1,473,638</b>	<b>1,493,589</b>	<b>1,550,372</b>	<b>35,250</b>	<b>35,889</b>	<b>34,698</b>	<b>35,171</b>	<b>35,706</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	369,667	364,832	366,198	361,278	364,578	14,044	13,087	12,348	11,776	11,046
b. Other long-term loans .....	1,175,293	1,169,474	1,188,846	1,176,999	1,180,345	12,201	12,715	12,380	12,128	11,193
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,092,520	1,112,058	1,104,962	1,110,481	1,104,909	2,218	2,425	2,402	2,588	2,755
<b>Total liabilities</b> .....	<b>4,039,019</b>	<b>4,073,792</b>	<b>4,133,643</b>	<b>4,142,347</b>	<b>4,200,204</b>	<b>63,713</b>	<b>64,116</b>	<b>61,827</b>	<b>61,664</b>	<b>60,699</b>
Capital stock and other capital (less treasury stock) .....	1,089,577	1,063,792	1,089,555	1,116,106	1,146,212	20,902	15,070	15,957	13,929	16,102
Retained earnings .....	1,953,925	2,042,232	2,116,431	2,189,211	2,263,781	24,216	29,313	30,426	29,247	28,687
<b>Stockholders' equity</b> .....	<b>3,043,502</b>	<b>3,106,024</b>	<b>3,205,986</b>	<b>3,305,317</b>	<b>3,409,993</b>	<b>45,118</b>	<b>44,384</b>	<b>46,383</b>	<b>43,176</b>	<b>44,790</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>7,082,521</b>	<b>7,179,816</b>	<b>7,339,629</b>	<b>7,447,664</b>	<b>7,610,197</b>	<b>108,832</b>	<b>108,499</b>	<b>108,211</b>	<b>104,840</b>	<b>105,489</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	604,117	620,903	629,479	637,627	652,542	39,954	39,944	41,266	37,749	39,014
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	6.63	6.61	6.85	7.01	6.57	16.88	16.95	16.96	16.37	16.80
Trade accounts and trade notes receivable .....	8.29	8.52	8.38	8.09	8.64	24.91	25.50	25.97	25.39	26.73
Inventories .....	8.23	8.22	8.30	8.32	8.63	23.17	23.27	23.01	23.30	23.12
Total current assets .....	28.32	28.53	28.65	28.62	28.95	69.10	69.89	70.20	69.55	70.83
Net property, plant, and equipment .....	17.67	18.05	17.77	17.68	17.41	24.77	24.21	24.06	24.80	24.24
Short-term debt, including current portion of long-term debt .....	3.61	3.44	3.45	3.52	3.71	11.60	11.64	10.89	11.86	11.87
Total current liabilities .....	19.79	19.88	20.08	20.05	20.37	32.39	33.08	32.06	33.55	33.85
Long-term debt .....	21.81	21.37	21.19	20.65	20.30	24.12	23.78	22.85	22.80	21.08
Total liabilities .....	57.03	56.74	56.32	55.62	55.19	58.54	59.09	57.14	58.82	57.54
Stockholders' equity .....	42.97	43.26	43.68	44.38	44.81	41.46	40.91	42.86	41.18	42.46

**Table 35.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	26,675	30,134	31,754	31,455	32,715	44,157	47,911	46,385	46,464	47,339
Depreciation, depletion, and amortization of property, plant, and equipment .....	620	631	653	702	664	1,143	1,156	1,118	1,186	1,114
All other operating costs and expenses .....	24,254	27,153	28,772	29,428	29,345	39,633	43,116	41,880	43,475	43,456
<b>Income (loss) from operations</b> .....	<b>1,800</b>	<b>2,351</b>	<b>2,329</b>	<b>1,325</b>	<b>2,706</b>	<b>3,380</b>	<b>3,639</b>	<b>3,387</b>	<b>1,803</b>	<b>2,769</b>
Interest expense .....	242	240	227	241	235	414	449	460	447	444
All other nonoperating income (expense) .....	20	158	37	(2)	42	158	(166)	50	183	125
<b>Income (loss) before income taxes</b> .....	<b>1,579</b>	<b>2,268</b>	<b>2,140</b>	<b>1,082</b>	<b>2,513</b>	<b>3,124</b>	<b>3,024</b>	<b>2,976</b>	<b>1,540</b>	<b>2,449</b>
Provision for current and deferred domestic income taxes .....	180	277	249	194	247	340	440	365	293	389
<b>Income (loss) after income taxes</b> .....	<b>1,399</b>	<b>1,991</b>	<b>1,892</b>	<b>888</b>	<b>2,266</b>	<b>2,784</b>	<b>2,584</b>	<b>2,611</b>	<b>1,246</b>	<b>2,060</b>
Cash dividends charged to retained earnings this quarter .....	817	770	692	847	642	971	1,251	1,090	1,341	927
<b>Net income retained in business</b> .....	<b>581</b>	<b>1,221</b>	<b>1,200</b>	<b>41</b>	<b>1,624</b>	<b>1,814</b>	<b>1,333</b>	<b>1,521</b>	<b>(95)</b>	<b>1,134</b>
Retained earnings at beginning of quarter .....	17,418	17,442	18,110	19,059	22,216	25,846	28,760	26,764	28,998	29,569
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(110)	(260)	(127)	(253)	(331)	(4)	(167)	(28)	(238)	(169)
<b>Retained earnings at end of quarter</b> .....	<b>17,890</b>	<b>18,403</b>	<b>19,183</b>	<b>18,847</b>	<b>23,510</b>	<b>27,655</b>	<b>29,926</b>	<b>28,256</b>	<b>28,666</b>	<b>30,533</b>
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.33	2.09	2.06	2.23	2.03	2.59	2.41	2.41	2.55	2.35
All other operating costs and expenses .....	90.92	90.11	90.61	93.55	89.70	89.76	89.99	90.29	93.57	91.80
<b>Income (loss) from operations</b> .....	<b>6.75</b>	<b>7.80</b>	<b>7.34</b>	<b>4.21</b>	<b>8.27</b>	<b>7.66</b>	<b>7.60</b>	<b>7.30</b>	<b>3.88</b>	<b>5.85</b>
Interest expense .....	0.91	0.80	0.71	0.77	0.72	0.94	0.94	0.99	0.96	0.94
All other nonoperating income (expense) .....	0.08	0.52	0.12	(0.01)	0.13	0.36	(0.35)	0.11	0.39	0.26
<b>Income (loss) before income taxes</b> .....	<b>5.92</b>	<b>7.53</b>	<b>6.74</b>	<b>3.44</b>	<b>7.68</b>	<b>7.08</b>	<b>6.31</b>	<b>6.42</b>	<b>3.31</b>	<b>5.17</b>
Provision for current and deferred domestic income taxes .....	0.68	0.92	0.78	0.62	0.75	0.77	0.92	0.79	0.63	0.82
<b>Income (loss) after income taxes</b> .....	<b>5.24</b>	<b>6.61</b>	<b>5.96</b>	<b>2.82</b>	<b>6.93</b>	<b>6.31</b>	<b>5.39</b>	<b>5.63</b>	<b>2.68</b>	<b>4.35</b>
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	22.36	31.26	28.01	14.40	30.60	23.26	22.88	23.37	11.78	18.44
After income taxes .....	19.81	27.44	24.76	11.81	27.60	20.73	19.55	20.50	9.54	15.51
Annual rate of profit on total assets:										
Before income taxes .....	10.66	14.97	13.69	6.97	15.11	11.47	11.11	11.15	5.73	8.91
After income taxes .....	9.44	13.14	12.10	5.72	13.63	10.22	9.50	9.78	4.64	7.50
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	2.06	2.06	2.08	2.11	2.13	2.09	2.00	2.02	2.03	2.00
Total cash, U.S. Government and other securities, to total current liabilities ..	0.42	0.42	0.42	0.44	0.42	0.45	0.40	0.41	0.42	0.37
Total stockholders' equity to total debt .....	1.70	1.78	1.85	1.76	1.84	1.87	1.86	1.79	1.87	1.87



**Table 35.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
<b>ASSETS</b>										
Cash and demand deposits in the U.S. ....	6,421	6,728	7,064	7,316	7,465	10,901	10,088	10,526	10,604	9,917
Time deposits in the U.S., including negotiable certificates of deposit .....	780	772	751	749	775	1,902	1,688	1,583	1,503	1,476
<b>Total cash on hand and in U.S. banks</b> .....	7,201	7,499	7,815	8,065	8,240	12,803	11,776	12,110	12,106	11,393
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	1,028	945	854	765	975	2,178	2,340	1,979	2,223	1,891
<b>Total cash, U.S. Government and other securities</b> .....	8,229	8,444	8,669	8,830	9,215	14,981	14,116	14,088	14,329	13,284
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	13,990	14,899	15,866	14,901	16,873	23,950	25,011	24,194	23,364	25,135
Inventories .....	15,119	15,292	15,971	16,448	17,336	25,404	25,712	25,738	26,319	28,090
All other current assets .....	2,689	2,646	2,412	2,390	2,722	5,009	4,852	4,687	4,783	4,638
<b>Total current assets</b> .....	40,027	41,281	42,917	42,569	46,147	69,343	69,691	68,708	68,795	71,148
Property, plant, and equipment .....	45,583	45,389	47,229	47,075	49,870	75,347	75,055	73,831	74,271	75,635
Land and mineral rights .....	830	826	890	862	944	1,643	1,647	1,559	1,763	1,709
Less: Accumulated depreciation, depletion, and amortization .....	30,964	30,639	32,383	32,422	34,391	48,208	48,141	47,337	47,858	49,189
<b>Net property, plant, and equipment</b> .....	15,449	15,577	15,736	15,516	16,423	28,782	28,561	28,054	28,175	28,155
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	3,780	3,726	3,873	4,002	3,951	10,817	10,579	9,985	10,565	10,624
<b>Total Assets</b> .....	59,255	60,583	62,527	62,087	66,520	108,942	108,831	106,747	107,535	109,927
	<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	3,828	3,780	3,750	3,608	4,023	5,402	5,658	5,291	5,618	5,752
b. Other short-term loans, including commercial paper .....	823	705	682	768	773	935	1,133	1,268	1,106	1,016
Trade accounts and trade notes payable .....	7,592	8,137	8,594	8,156	9,410	13,353	14,251	13,987	13,820	15,069
Income taxes accrued, prior and current years, net of payments .....	211	314	267	256	206	415	464	462	366	403
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,394	1,465	1,432	1,602	1,979	2,592	2,667	2,654	2,565	2,757
b. Other long-term loans .....	842	876	859	931	620	1,219	1,281	1,094	951	1,006
All other current liabilities, including excise and sales taxes, and accrued expenses .....	4,705	4,715	5,011	4,818	4,688	9,328	9,407	9,286	9,505	9,513
<b>Total current liabilities</b> .....	19,394	19,992	20,596	20,139	21,699	33,246	34,862	34,043	33,931	35,516
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	6,069	5,653	5,741	6,178	6,502	11,595	10,790	10,975	10,973	11,334
b. Other long-term loans .....	3,640	3,853	4,014	4,032	3,971	6,940	6,929	7,141	6,782	6,565
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,909	2,067	1,613	1,680	1,507	3,434	3,375	3,651	3,585	3,369
<b>Total liabilities</b> .....	31,013	31,565	31,964	32,028	33,679	55,214	55,956	55,809	55,271	56,784
Capital stock and other capital (less treasury stock) .....	10,353	10,615	11,379	11,212	9,331	26,073	22,949	22,682	23,598	22,610
Retained earnings .....	17,890	18,403	19,183	18,847	23,510	27,655	29,926	28,256	28,666	30,533
<b>Stockholders' equity</b> .....	28,243	29,018	30,562	30,059	32,841	53,728	52,875	50,938	52,263	53,143
<b>Total Liabilities and Stockholders' Equity</b> .....	59,255	60,583	62,527	62,087	66,520	108,942	108,831	106,747	107,535	109,927
	<b>NET WORKING CAPITAL</b>									
Excess of total current assets over total current liabilities .....	20,632	21,289	22,322	22,431	24,447	36,097	34,829	34,665	34,864	35,632
	<b>SELECTED BALANCE SHEET RATIOS</b>									
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	13.89	13.94	13.86	14.22	13.85	13.75	12.97	13.20	13.32	12.08
Trade accounts and trade notes receivable .....	23.61	24.59	25.38	24.00	25.36	21.98	22.98	22.67	21.73	22.87
Inventories .....	25.51	25.24	25.54	26.49	26.06	23.32	23.63	24.11	24.48	25.55
Total current assets .....	67.55	68.14	68.64	68.56	69.37	63.65	64.04	64.36	63.97	64.72
Net property, plant, and equipment .....	26.07	25.71	25.17	24.99	24.69	26.42	26.24	26.28	26.20	25.61
Short-term debt, including current portion of long-term debt .....	11.62	11.27	10.75	11.13	11.12	9.32	9.87	9.66	9.52	9.58
Total current liabilities .....	32.73	33.00	32.94	32.44	32.62	30.52	32.03	31.89	31.55	32.31
Long-term debt .....	16.39	15.69	15.60	16.44	15.74	17.01	16.28	16.97	16.51	16.28
Total liabilities .....	52.34	52.10	51.12	51.59	50.63	50.68	51.42	52.28	51.40	51.66
Stockholders' equity .....	47.66	47.90	48.88	48.41	49.37	49.32	48.58	47.72	48.60	48.34

**Table 36.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	723,995	773,070	768,279	786,257	839,444	20,035	21,628	21,227	21,084	20,481
Depreciation, depletion, and amortization of property, plant, and equipment .....	21,743	22,333	22,815	23,152	21,960	442	449	440	502	416
All other operating costs and expenses .....	651,128	685,866	677,848	714,830	753,748	18,334	19,521	19,405	20,633	18,623
<b>Income (loss) from operations</b> .....	51,124	64,870	67,616	48,274	63,736	1,259	1,657	1,382	(51)	1,442
Interest expense .....	15,152	15,626	15,643	15,347	15,137	179	162	167	169	154
All other nonoperating income (expense) .....	43,434	10,880	27,594	43,319	45,475	33	8	43	24	(7)
<b>Income (loss) before income taxes</b> .....	79,406	60,124	79,567	76,247	94,074	1,112	1,503	1,257	(196)	1,281
Provision for current and deferred domestic income taxes .....	16,809	8,876	13,722	11,953	18,140	92	125	141	103	92
<b>Income (loss) after income taxes</b> .....	62,597	51,248	65,845	64,294	75,934	1,020	1,378	1,116	(299)	1,189
Cash dividends charged to retained earnings this quarter .....	24,764	26,863	25,586	37,624	23,580	541	835	500	719	754
<b>Net income retained in business</b> .....	37,833	24,386	40,260	26,670	52,353	478	543	616	(1,017)	435
Retained earnings at beginning of quarter .....	1,230,962	1,281,954	1,300,741	1,339,356	1,363,915	6,687	7,522	8,539	10,361	8,855
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(4,374)	(8,023)	(4,415)	1,003	(10,482)	(78)	(26)	(44)	(203)	(189)
<b>Retained earnings at end of quarter</b> .....	1,264,420	1,298,316	1,336,586	1,367,030	1,405,787	7,087	8,039	9,112	9,141	9,101
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.00	2.89	2.97	2.94	2.62	2.21	2.08	2.07	2.38	2.03
All other operating costs and expenses .....	89.94	88.72	88.23	90.92	89.79	91.51	90.26	91.42	97.86	90.93
<b>Income (loss) from operations</b> .....	7.06	8.39	8.80	6.14	7.59	6.28	7.66	6.51	(0.24)	7.04
Interest expense .....	2.09	2.02	2.04	1.95	1.80	0.90	0.75	0.79	0.80	0.75
All other nonoperating income (expense) .....	6.00	1.41	3.59	5.51	5.42	0.16	0.04	0.20	0.11	(0.04)
<b>Income (loss) before income taxes</b> .....	10.97	7.78	10.36	9.70	11.21	5.55	6.95	5.92	(0.93)	6.26
Provision for current and deferred domestic income taxes .....	2.32	1.15	1.79	1.52	2.16	0.46	0.58	0.66	0.49	0.45
<b>Income (loss) after income taxes</b> .....	8.65	6.63	8.57	8.18	9.05	5.09	6.37	5.26	(1.42)	5.81
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	20.44	15.20	19.50	18.23	21.88	35.18	47.31	37.74	(5.94)	39.06
After income taxes .....	16.11	12.95	16.14	15.38	17.66	32.26	43.39	33.50	(9.05)	36.25
Annual rate of profit on total assets:										
Before income taxes .....	8.77	6.54	8.44	7.92	9.56	13.51	18.34	15.19	(2.40)	15.71
After income taxes .....	6.91	5.57	6.99	6.68	7.72	12.39	16.82	13.49	(3.65)	14.57
	(based on succeeding table)					(based on succeeding table)				
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.29	1.30	1.30	1.31	1.28	2.04	2.06	2.05	1.95	1.94
Total cash, U.S. Government and other securities, to total current liabilities ..	0.23	0.22	0.24	0.26	0.23	0.43	0.45	0.43	0.43	0.40
Total stockholders' equity to total debt .....	1.48	1.52	1.52	1.55	1.57	0.99	1.02	1.13	1.15	1.16

**Table 36.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	81,250	87,349	91,438	96,010	94,279	3,770	4,016	3,941	4,043	3,740
Time deposits in the U.S., including negotiable certificates of deposit .....	28,028	21,517	30,273	36,983	28,954	395	375	361	360	331
<b>Total cash on hand and in U.S. banks</b> .....	109,278	108,866	121,711	132,994	123,232	4,165	4,390	4,303	4,403	4,071
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	40,209	37,483	45,034	53,147	50,367	402	381	434	343	488
<b>Total cash, U.S. Government and other securities</b> .....	149,487	146,349	166,746	186,141	173,600	4,567	4,771	4,737	4,746	4,559
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	265,390	277,377	272,911	276,486	302,627	8,531	8,571	8,791	8,222	8,964
Inventories .....	245,361	243,325	251,352	259,694	272,417	7,361	7,342	7,508	7,286	7,451
All other current assets .....	193,589	194,500	197,579	209,279	204,127	1,302	1,383	1,379	1,470	1,365
<b>Total current assets</b> .....	853,828	861,552	888,588	931,600	952,771	21,762	22,067	22,416	21,725	22,339
Property, plant, and equipment .....	1,487,022	1,502,584	1,529,548	1,538,055	1,550,441	32,908	32,396	32,445	33,947	32,961
Land and mineral rights .....	59,781	91,823	88,856	90,223	98,213	413	345	327	350	288
Less: Accumulated depreciation, depletion, and amortization .....	801,887	803,118	818,688	819,873	833,743	24,668	24,454	24,233	25,405	24,667
<b>Net property, plant, and equipment</b> .....	744,916	791,288	799,715	808,405	814,912	8,653	8,286	8,538	8,892	8,582
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	2,024,200	2,024,873	2,081,386	2,111,240	2,167,345	2,508	2,431	2,152	2,090	1,717
<b>Total Assets</b> .....	3,622,943	3,677,713	3,769,689	3,851,245	3,935,028	32,923	32,784	33,107	32,707	32,638
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	25,837	25,091	26,894	31,399	35,294	1,852	1,891	1,757	1,910	1,839
b. Other short-term loans, including commercial paper .....	68,591	61,722	62,807	67,225	83,115	434	489	406	639	746
Trade accounts and trade notes payable .....	207,521	208,981	213,636	229,048	241,486	5,080	5,091	5,235	5,034	5,521
Income taxes accrued, prior and current years, net of payments .....	23,446	18,766	18,533	18,129	25,627	48	96	118	144	96
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	19,548	15,955	15,581	16,421	15,939	1,024	884	1,003	917	943
b. Other long-term loans .....	43,672	44,245	48,763	49,410	48,744	521	509	459	426	409
All other current liabilities, including excise and sales taxes, and accrued expenses .....	272,055	286,108	298,504	301,498	296,620	1,688	1,747	1,933	2,074	1,942
<b>Total current liabilities</b> .....	660,669	660,869	684,718	713,129	746,826	10,647	10,706	10,912	11,143	11,496
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	184,832	184,990	187,280	187,659	192,306	5,127	4,755	4,537	4,310	4,199
b. Other long-term loans .....	704,573	712,010	732,411	727,866	719,989	3,853	3,983	3,680	3,312	3,156
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	518,798	537,474	532,936	549,983	555,824	652	633	650	740	663
<b>Total liabilities</b> .....	2,068,872	2,095,344	2,137,345	2,178,637	2,214,945	20,279	20,078	19,778	19,504	19,515
Capital stock and other capital (less treasury stock) .....	289,652	284,053	295,758	305,579	314,296	5,556	4,667	4,216	4,062	4,022
Retained earnings .....	1,264,420	1,298,316	1,336,586	1,367,030	1,405,787	7,087	8,039	9,112	9,141	9,101
<b>Stockholders' equity</b> .....	1,554,072	1,582,369	1,632,344	1,672,608	1,720,083	12,643	12,706	13,328	13,202	13,123
<b>Total Liabilities and Stockholders' Equity</b> .....	3,622,943	3,677,713	3,769,689	3,851,245	3,935,028	32,923	32,784	33,107	32,707	32,638
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	193,159	200,683	203,870	218,471	205,945	11,114	11,361	11,504	10,582	10,843
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	4.13	3.98	4.42	4.83	4.41	13.87	14.55	14.31	14.51	13.97
Trade accounts and trade notes receivable .....	7.33	7.54	7.24	7.18	7.69	25.91	26.14	26.55	25.14	27.46
Inventories .....	6.77	6.62	6.67	6.74	6.92	22.36	22.40	22.68	22.28	22.83
Total current assets .....	23.57	23.43	23.57	24.19	24.21	66.10	67.31	67.71	66.42	68.44
Net property, plant, and equipment .....	20.56	21.52	21.21	20.99	20.71	26.28	25.28	25.79	27.19	26.30
Short-term debt, including current portion of long-term debt .....	4.35	4.00	4.09	4.27	4.65	11.64	11.51	10.95	11.90	12.06
Total current liabilities .....	18.24	17.97	18.16	18.52	18.98	32.34	32.66	32.96	34.07	35.22
Long-term debt .....	24.55	24.39	24.40	23.77	23.18	27.27	26.66	24.82	23.30	22.54
Total liabilities .....	57.10	56.97	56.70	56.57	56.29	61.60	61.24	59.74	59.63	59.79
Stockholders' equity .....	42.90	43.03	43.30	43.43	43.71	38.40	38.76	40.26	40.37	40.21

**Table 37.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors,  
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	10,029	11,551	12,030	11,249	12,209	19,232	20,834	20,389	20,136	20,892
Depreciation, depletion, and amortization of property, plant, and equipment .....	228	234	239	246	249	481	489	468	508	481
All other operating costs and expenses .....	9,172	10,504	11,043	10,673	11,238	17,067	18,774	18,334	18,740	19,148
<b>Income (loss) from operations</b> .....	629	813	749	330	722	1,684	1,571	1,588	888	1,263
Interest expense .....	87	91	83	83	86	180	194	191	191	186
All other nonoperating income (expense) .....	20	134	29	24	(8)	43	24	16	45	35
<b>Income (loss) before income taxes</b> .....	562	856	696	271	629	1,548	1,401	1,413	741	1,111
Provision for current and deferred domestic income taxes .....	60	82	97	58	72	128	134	133	83	112
<b>Income (loss) after income taxes</b> .....	503	774	599	213	557	1,420	1,267	1,281	659	999
Cash dividends charged to retained earnings this quarter .....	272	268	180	203	185	378	660	405	502	357
<b>Net income retained in business</b> .....	231	506	419	10	372	1,042	607	876	157	642
Retained earnings at beginning of quarter .....	6,222	6,228	6,295	5,972	5,985	11,378	12,410	11,399	12,174	12,826
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	25	(122)	(86)	(111)	(129)	12	77	(61)	81	(10)
<b>Retained earnings at end of quarter</b> .....	6,477	6,612	6,628	5,871	6,228	12,431	13,094	12,214	12,412	13,458
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.28	2.03	1.98	2.18	2.04	2.50	2.35	2.29	2.52	2.30
All other operating costs and expenses .....	91.45	90.94	91.79	94.88	92.04	88.74	90.11	89.92	93.07	91.65
<b>Income (loss) from operations</b> .....	6.27	7.03	6.23	2.93	5.92	8.76	7.54	7.79	4.41	6.05
Interest expense .....	0.86	0.79	0.69	0.74	0.70	0.93	0.93	0.94	0.95	0.89
All other nonoperating income (expense) .....	0.20	1.16	0.24	0.21	(0.06)	0.23	0.11	0.08	0.22	0.17
<b>Income (loss) before income taxes</b> .....	5.61	7.41	5.78	2.41	5.15	8.05	6.73	6.93	3.68	5.32
Provision for current and deferred domestic income taxes .....	0.59	0.71	0.81	0.52	0.59	0.67	0.64	0.65	0.41	0.54
<b>Income (loss) after income taxes</b> .....	5.01	6.70	4.98	1.89	4.56	7.38	6.08	6.28	3.27	4.78
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	26.81	39.70	30.42	13.49	28.50	32.75	30.32	31.81	15.83	23.01
After income taxes .....	23.96	35.91	26.18	10.60	25.24	30.03	27.42	28.83	14.06	20.69
Annual rate of profit on total assets:										
Before income taxes .....	12.00	17.20	13.79	5.66	11.85	15.17	13.70	13.96	7.27	10.50
After income taxes .....	10.73	15.56	11.87	4.45	10.49	13.91	12.39	12.65	6.46	9.44
	(based on succeeding table)									
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.76	1.69	1.78	1.71	1.72	1.95	1.88	1.81	1.84	1.82
Total cash, U.S. Government and other securities, to total current liabilities ..	0.30	0.27	0.31	0.29	0.27	0.36	0.33	0.31	0.33	0.31
Total stockholders' equity to total debt .....	1.36	1.36	1.50	1.29	1.27	1.49	1.44	1.37	1.52	1.54

**Table 37.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors,  
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	1,580	1,615	1,798	1,755	1,861	3,387	3,089	3,142	3,283	3,149
Time deposits in the U.S., including negotiable certificates of deposit .....	197	169	203	204	118	506	526	455	424	538
<b>Total cash on hand and in U.S. banks</b> .....	1,777	1,784	2,000	1,959	1,979	3,893	3,615	3,597	3,707	3,687
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	213	198	241	142	198	628	749	523	589	584
<b>Total cash, U.S. Government and other securities</b> .....	1,990	1,982	2,241	2,101	2,177	4,521	4,364	4,119	4,296	4,271
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	4,567	5,129	5,239	4,798	5,590	9,200	9,555	9,208	8,548	9,482
Inventories .....	4,524	4,657	4,672	4,645	5,231	8,783	9,135	9,138	9,475	9,871
All other current assets .....	621	696	638	699	801	1,730	1,614	1,530	1,594	1,543
<b>Total current assets</b> .....	11,702	12,465	12,790	12,243	13,799	24,235	24,667	23,995	23,914	25,167
Property, plant, and equipment .....	16,146	16,439	16,917	16,352	17,785	32,507	32,734	32,511	32,323	33,524
Land and mineral rights .....	181	204	203	237	240	576	543	566	699	691
Less: Accumulated depreciation, depletion, and amortization .....	10,488	10,460	11,174	10,874	11,964	20,276	20,566	20,154	20,182	21,041
<b>Net property, plant, and equipment</b> .....	5,839	6,182	5,946	5,714	6,062	12,807	12,712	12,923	12,840	13,173
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	1,211	1,254	1,450	1,178	1,376	3,790	3,536	3,560	4,012	3,992
<b>Total Assets</b> .....	18,752	19,901	20,186	19,135	21,237	40,832	40,915	40,478	40,765	42,332
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,389	1,510	1,397	1,296	1,495	2,120	2,334	2,257	2,502	2,627
b. Other short-term loans, including commercial paper .....	300	283	282	314	305	398	454	470	414	391
Trade accounts and trade notes payable .....	2,774	3,092	3,070	2,992	3,599	5,240	5,583	5,550	5,492	6,142
Income taxes accrued, prior and current years, net of payments .....	68	96	98	67	59	119	193	181	147	142
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	541	657	631	735	953	1,306	1,375	1,313	1,167	1,176
b. Other long-term loans .....	547	450	464	445	220	502	568	534	401	386
All other current liabilities, including excise and sales taxes, and accrued expenses .....	1,037	1,289	1,259	1,310	1,375	2,743	2,636	2,926	2,889	2,930
<b>Total current liabilities</b> .....	6,656	7,378	7,200	7,159	8,006	12,429	13,143	13,231	13,013	13,794
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	2,412	2,185	2,132	2,306	2,600	5,174	4,857	5,025	4,943	5,085
b. Other long-term loans .....	990	1,247	1,189	1,141	1,356	3,174	3,265	3,342	2,899	2,845
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	301	469	514	495	447	1,147	1,167	1,112	1,171	1,290
<b>Total liabilities</b> .....	10,359	11,279	11,036	11,101	12,409	21,924	22,432	22,711	22,026	23,013
Capital stock and other capital (less treasury stock) .....	1,916	2,010	2,521	2,163	2,600	6,477	5,389	5,553	6,327	5,861
Retained earnings .....	6,477	6,612	6,628	5,871	6,228	12,431	13,094	12,214	12,412	13,458
<b>Stockholders' equity</b> .....	8,393	8,622	9,150	8,034	8,828	18,908	18,483	17,767	18,739	19,319
<b>Total Liabilities and Stockholders' Equity</b> .....	18,752	19,901	20,186	19,135	21,237	40,832	40,915	40,478	40,765	42,332
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	5,046	5,087	5,590	5,084	5,793	11,806	11,524	10,764	10,900	11,374
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	10.61	9.96	11.10	10.98	10.25	11.07	10.67	10.18	10.54	10.09
Trade accounts and trade notes receivable .....	24.36	25.77	25.96	25.07	26.32	22.53	23.35	22.75	20.97	22.40
Inventories .....	24.13	23.40	23.15	24.28	24.63	21.51	22.33	22.58	23.24	23.32
Total current assets .....	62.41	62.63	63.36	63.98	64.98	59.35	60.29	59.28	58.66	59.45
Net property, plant, and equipment .....	31.14	31.06	29.45	29.86	28.54	31.37	31.07	31.93	31.50	31.12
Short-term debt, including current portion of long-term debt .....	14.81	14.57	13.74	14.58	14.00	10.60	11.56	11.30	11.00	10.82
Total current liabilities .....	35.49	37.07	35.67	37.41	37.70	30.44	32.12	32.69	31.92	32.58
Long-term debt .....	18.14	17.24	16.45	18.01	18.63	20.45	19.85	20.67	19.24	18.73
Total liabilities .....	55.24	56.67	54.67	58.01	58.43	53.69	54.83	56.11	54.03	54.36
Stockholders' equity .....	44.76	43.33	45.33	41.99	41.57	46.31	45.17	43.89	45.97	45.64

**Table 38.0 -- Income Statement** For Corporations in NAICS Durable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	625,215	689,925	698,089	702,919	701,313	38,568	42,589	42,515	41,694	41,523
Depreciation, depletion, and amortization of property, plant, and equipment .....	19,126	19,204	19,500	19,495	19,421	883	847	846	955	815
All other operating costs and expenses .....	567,596	616,985	626,535	638,888	635,862	34,954	38,220	38,426	40,539	37,193
<b>Income (loss) from operations</b> .....	38,493	53,736	52,054	44,537	46,029	2,732	3,521	3,243	200	3,515
Interest expense .....	12,279	12,335	12,082	11,834	11,066	344	382	355	371	330
All other nonoperating income (expense) .....	33,069	40,847	35,300	39,359	48,272	(16)	41	49	60	292
<b>Income (loss) before income taxes</b> .....	59,283	82,247	75,272	72,062	83,234	2,371	3,180	2,938	(111)	3,477
Provision for current and deferred domestic income taxes .....	13,598	15,839	14,529	11,074	16,997	205	250	262	201	268
<b>Income (loss) after income taxes</b> .....	45,685	66,408	60,743	60,988	66,237	2,166	2,930	2,675	(313)	3,209
Cash dividends charged to retained earnings this quarter .....	18,470	15,214	13,930	19,119	18,877	1,613	1,463	1,439	1,485	1,225
<b>Net income retained in business</b> .....	27,215	51,195	46,813	41,869	47,361	553	1,467	1,237	(1,798)	1,984
Retained earnings at beginning of quarter .....	668,113	698,063	742,676	791,474	825,443	16,634	20,063	20,227	22,020	18,030
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(5,823)	(5,341)	(9,644)	(11,162)	(14,809)	(58)	(256)	(150)	(115)	(428)
<b>Retained earnings at end of quarter</b> .....	689,505	743,916	779,845	822,181	857,995	17,129	21,274	21,314	20,107	19,586
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.06	2.78	2.79	2.77	2.77	2.29	1.99	1.99	2.29	1.96
All other operating costs and expenses .....	90.78	89.43	89.75	90.89	90.67	90.63	89.74	90.38	97.23	89.57
<b>Income (loss) from operations</b> .....	6.16	7.79	7.46	6.34	6.56	7.08	8.27	7.63	0.48	8.47
Interest expense .....	1.96	1.79	1.73	1.68	1.58	0.89	0.90	0.83	0.89	0.80
All other nonoperating income (expense) .....	5.29	5.92	5.06	5.60	6.88	(0.04)	0.10	0.12	0.14	0.70
<b>Income (loss) before income taxes</b> .....	9.48	11.92	10.78	10.25	11.87	6.15	7.47	6.91	(0.27)	8.37
Provision for current and deferred domestic income taxes .....	2.17	2.30	2.08	1.58	2.42	0.53	0.59	0.62	0.48	0.65
<b>Income (loss) after income taxes</b> .....	7.31	9.63	8.70	8.68	9.44	5.62	6.88	6.29	(0.75)	7.73
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	15.92	21.59	19.13	17.65	19.70	29.20	40.15	35.55	(1.48)	43.92
After income taxes .....	12.27	17.43	15.44	14.94	15.68	26.68	36.99	32.38	(4.17)	40.54
Annual rate of profit on total assets:										
Before income taxes .....	6.85	9.39	8.43	8.01	9.06	12.49	16.80	15.65	(0.62)	19.09
After income taxes .....	5.28	7.58	6.81	6.78	7.21	11.41	15.48	14.25	(1.73)	17.62
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.55	1.55	1.54	1.54	1.56	2.17	2.14	2.25	2.13	2.16
Total cash, U.S. Government and other securities, to total current liabilities ..	0.43	0.43	0.43	0.43	0.41	0.56	0.54	0.57	0.52	0.54
Total stockholders' equity to total debt .....	1.98	2.07	2.14	2.27	2.31	1.25	1.22	1.34	1.21	1.35

**Table 38.1 -- Balance Sheet** For Corporations in NAICS Durable Manufacturing Subsectors,  
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	167,935	168,720	169,639	179,593	168,261	11,292	11,121	11,195	10,216	11,086
Time deposits in the U.S., including negotiable certificates of deposit .....	40,128	38,866	38,890	35,035	34,918	1,387	1,475	1,495	1,345	1,107
<b>Total cash on hand and in U.S. banks</b> .....	208,064	207,586	208,529	214,628	203,179	12,679	12,596	12,690	11,560	12,194
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	111,728	120,474	127,749	121,095	123,017	1,126	1,022	925	851	965
<b>Total cash, U.S. Government and other securities</b> .....	319,791	328,060	336,278	335,724	326,196	13,804	13,617	13,614	12,411	13,159
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	321,858	334,599	342,154	326,072	354,696	18,574	19,095	19,310	18,401	19,233
Inventories .....	337,777	346,750	357,521	360,298	384,015	17,855	17,904	17,394	17,140	16,942
All other current assets .....	172,403	177,371	178,576	177,522	185,236	3,209	3,149	3,229	3,244	3,047
<b>Total current assets</b> .....	1,151,829	1,186,779	1,214,529	1,199,616	1,250,143	53,443	53,766	53,548	51,195	52,381
Property, plant, and equipment .....	1,120,052	1,117,650	1,123,456	1,134,471	1,148,992	74,659	73,323	71,744	71,025	71,558
Land and mineral rights .....	54,830	55,078	54,591	55,910	55,787	1,434	1,388	1,147	1,179	1,076
Less: Accumulated depreciation, depletion, and amortization .....	668,193	667,969	673,876	681,704	694,895	57,794	56,733	55,390	55,093	55,651
<b>Net property, plant, and equipment</b> .....	506,690	504,759	504,171	508,676	509,884	18,299	17,978	17,500	17,110	16,983
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	1,801,059	1,810,565	1,851,240	1,888,127	1,915,142	4,167	3,972	4,056	3,828	3,487
<b>Total Assets</b> .....	3,459,578	3,502,103	3,569,940	3,596,419	3,675,169	75,909	75,715	75,104	72,133	72,851
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	26,595	24,964	23,818	23,067	25,085	4,334	4,411	4,029	4,102	4,085
b. Other short-term loans, including commercial paper .....	23,697	25,756	28,542	26,237	24,144	1,755	1,855	1,614	1,757	1,908
Trade accounts and trade notes payable .....	224,668	238,278	246,787	242,067	263,184	9,892	10,347	9,607	9,482	9,912
Income taxes accrued, prior and current years, net of payments .....	9,530	10,019	13,094	8,067	12,697	137	158	271	255	247
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	17,214	17,011	17,102	15,114	18,331	1,713	1,607	1,457	1,661	1,458
b. Other long-term loans .....	30,850	32,499	29,925	33,001	32,045	990	982	1,055	1,018	1,133
All other current liabilities, including excise and sales taxes, and accrued expenses .....	408,318	418,031	429,651	432,908	428,060	5,783	5,822	5,753	5,753	5,467
<b>Total current liabilities</b> .....	740,871	766,559	788,920	780,460	803,546	24,603	25,183	23,785	24,028	24,210
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	184,834	179,841	178,917	173,619	172,273	8,917	8,332	7,811	7,466	6,847
b. Other long-term loans .....	470,719	457,464	456,435	449,133	460,356	8,349	8,732	8,700	8,817	8,037
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	573,723	574,584	572,025	560,498	549,085	1,566	1,792	1,753	1,848	2,092
<b>Total liabilities</b> .....	1,970,148	1,978,448	1,996,298	1,963,710	1,985,259	43,434	44,038	42,049	42,159	41,184
Capital stock and other capital (less treasury stock) .....	799,925	779,739	793,798	810,528	831,915	15,346	10,404	11,741	9,867	12,080
Retained earnings .....	689,505	743,916	779,845	822,181	857,995	17,129	21,274	21,314	20,107	19,586
<b>Stockholders' equity</b> .....	1,489,430	1,523,655	1,573,642	1,632,709	1,689,910	32,475	31,677	33,055	29,974	31,666
<b>Total Liabilities and Stockholders' Equity</b> .....	3,459,578	3,502,103	3,569,940	3,596,419	3,675,169	75,909	75,715	75,104	72,133	72,851
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	410,958	420,220	425,609	419,156	446,597	28,840	28,583	29,762	27,167	28,171
<b>SELECTED BALANCE SHEET RATIOS</b>	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	9.24	9.37	9.42	9.33	8.88	18.19	17.98	18.13	17.21	18.06
Trade accounts and trade notes receivable .....	9.30	9.55	9.58	9.07	9.65	24.47	25.22	25.71	25.51	26.40
Inventories .....	9.76	9.90	10.01	10.02	10.45	23.52	23.65	23.16	23.76	23.26
Total current assets .....	33.29	33.89	34.02	33.36	34.02	70.40	71.01	71.30	70.97	71.90
Net property, plant, and equipment .....	14.65	14.41	14.12	14.14	13.87	24.11	23.74	23.30	23.72	23.31
Short-term debt, including current portion of long-term debt .....	2.84	2.86	2.78	2.71	2.71	11.58	11.70	10.86	11.84	11.78
Total current liabilities .....	21.42	21.89	22.10	21.70	21.86	32.41	33.26	31.67	33.31	33.23
Long-term debt .....	18.95	18.20	17.80	17.32	17.21	22.74	22.54	21.98	22.57	20.43
Total liabilities .....	56.95	56.49	55.92	54.60	54.02	57.22	58.16	55.99	58.45	56.53
Stockholders' equity .....	43.05	43.51	44.08	45.40	45.98	42.78	41.84	44.01	41.55	43.47

**Table 39.0 -- Income Statement** For Corporations in NAICS Durable Manufacturing Subsectors,  
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	16,646	18,583	19,724	20,206	20,506	24,924	27,077	25,996	26,328	26,447
Depreciation, depletion, and amortization of property, plant, and equipment .....	392	397	414	457	415	661	666	651	678	633
All other operating costs and expenses .....	15,082	16,649	17,729	18,755	18,107	22,567	24,342	23,547	24,734	24,308
<b>Income (loss) from operations</b> .....	1,171	1,538	1,580	995	1,984	1,696	2,068	1,799	916	1,506
Interest expense .....	155	149	144	158	149	234	256	269	256	258
All other nonoperating income (expense) .....	0	23	8	(26)	49	114	(190)	34	139	90
<b>Income (loss) before income taxes</b> .....	1,017	1,412	1,445	811	1,884	1,576	1,623	1,563	798	1,338
Provision for current and deferred domestic income taxes .....	121	195	152	136	175	212	305	233	211	277
<b>Income (loss) after income taxes</b> .....	896	1,217	1,293	675	1,709	1,365	1,317	1,330	587	1,061
Cash dividends charged to retained earnings this quarter .....	545	502	512	644	456	593	591	686	839	569
<b>Net income retained in business</b> .....	351	715	781	31	1,252	772	726	645	(252)	492
Retained earnings at beginning of quarter .....	11,197	11,214	11,815	13,087	16,231	14,468	16,350	15,365	16,825	16,743
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(135)	(138)	(41)	(141)	(201)	(16)	(245)	33	(319)	(159)
<b>Retained earnings at end of quarter</b> .....	11,412	11,791	12,555	12,976	17,282	15,224	16,832	16,042	16,254	17,075
<b>INCOME STATEMENT IN RATIO FORMAT</b>	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.36	2.13	2.10	2.26	2.02	2.65	2.46	2.50	2.58	2.39
All other operating costs and expenses .....	90.61	89.59	89.89	92.82	88.30	90.54	89.90	90.58	93.95	91.91
<b>Income (loss) from operations</b> .....	7.04	8.28	8.01	4.92	9.67	6.81	7.64	6.92	3.48	5.69
Interest expense .....	0.93	0.80	0.73	0.78	0.73	0.94	0.94	1.04	0.97	0.98
All other nonoperating income (expense) .....	0.00	0.12	0.04	(0.13)	0.24	0.46	(0.70)	0.13	0.53	0.34
<b>Income (loss) before income taxes</b> .....	6.11	7.60	7.32	4.01	9.19	6.32	5.99	6.01	3.03	5.06
Provision for current and deferred domestic income taxes .....	0.72	1.05	0.77	0.67	0.85	0.85	1.13	0.90	0.80	1.05
<b>Income (loss) after income taxes</b> .....	5.38	6.55	6.56	3.34	8.33	5.48	4.86	5.12	2.23	4.01
<b>OPERATING RATIOS</b>	<b>(percent)</b>					<b>(percent)</b>				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	20.48	27.69	26.99	14.73	31.38	18.11	18.87	18.85	9.52	15.82
After income taxes .....	18.05	23.87	24.15	12.25	28.46	15.68	15.32	16.04	7.01	12.55
Annual rate of profit on total assets:										
Before income taxes .....	10.04	13.88	13.65	7.55	16.64	9.26	9.56	9.44	4.78	7.92
After income taxes .....	8.85	11.96	12.22	6.28	15.09	8.01	7.76	8.03	3.52	6.28
<b>BALANCE SHEET RATIOS</b>										
(based on succeeding table)										
Total current assets to total current liabilities .....	2.22	2.28	2.25	2.34	2.36	2.17	2.07	2.15	2.15	2.12
Total cash, U.S. Government and other securities, to total current liabilities ..	0.49	0.51	0.48	0.52	0.51	0.50	0.45	0.48	0.48	0.41
Total stockholders' equity to total debt .....	1.91	2.04	2.06	2.02	2.20	2.18	2.20	2.14	2.14	2.12



**Table 39.1 -- Balance Sheet** For Corporations in NAICS Durable Manufacturing Subsectors,  
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	4,841	5,113	5,266	5,561	5,604	7,514	6,999	7,384	7,321	6,768
Time deposits in the U.S., including negotiable certificates of deposit .....	584	603	549	546	657	1,396	1,162	1,128	1,079	937
<b>Total cash on hand and in U.S. banks</b> .....	5,424	5,716	5,815	6,107	6,261	8,910	8,161	8,513	8,399	7,706
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	815	746	613	623	777	1,549	1,591	1,456	1,633	1,307
<b>Total cash, U.S. Government and other securities</b> .....	6,240	6,462	6,428	6,729	7,038	10,459	9,752	9,969	10,033	9,013
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	9,422	9,770	10,627	10,103	11,283	14,750	15,456	14,987	14,816	15,653
Inventories .....	10,594	10,635	11,298	11,803	12,106	16,620	16,577	16,599	16,844	18,220
All other current assets .....	2,068	1,950	1,774	1,691	1,921	3,279	3,239	3,158	3,188	3,095
<b>Total current assets</b> .....	28,325	28,817	30,127	30,326	32,347	45,108	45,024	44,713	44,881	45,981
Property, plant, and equipment .....	29,437	28,950	30,312	30,724	32,084	42,840	42,321	41,320	41,948	42,111
Land and mineral rights .....	649	623	687	625	704	1,067	1,104	994	1,064	1,019
Less: Accumulated depreciation, depletion, and amortization .....	20,475	20,179	21,208	21,547	22,427	27,932	27,575	27,183	27,676	28,148
<b>Net property, plant, and equipment</b> .....	9,610	9,394	9,790	9,802	10,361	15,975	15,849	15,131	15,336	14,982
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	2,569	2,472	2,424	2,825	2,575	7,027	7,043	6,425	6,553	6,633
<b>Total Assets</b> .....	40,504	40,683	42,341	42,952	45,283	68,110	67,916	66,269	66,770	67,595
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	2,439	2,270	2,353	2,312	2,529	3,282	3,324	3,034	3,116	3,126
b. Other short-term loans, including commercial paper .....	523	422	401	455	468	536	679	798	692	624
Trade accounts and trade notes payable .....	4,818	5,045	5,525	5,164	5,811	8,114	8,668	8,437	8,328	8,927
Income taxes accrued, prior and current years, net of payments .....	143	218	169	189	147	296	272	282	219	262
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	853	808	801	867	1,026	1,286	1,292	1,340	1,398	1,582
b. Other long-term loans .....	295	426	395	485	400	717	713	560	549	620
All other current liabilities, including excise and sales taxes, and accrued expenses .....	3,668	3,426	3,752	3,508	3,312	6,585	6,771	6,360	6,616	6,582
<b>Total current liabilities</b> .....	12,739	12,614	13,395	12,980	13,693	20,817	21,719	20,812	20,918	21,722
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	3,657	3,468	3,609	3,871	3,901	6,421	5,933	5,949	6,030	6,249
b. Other long-term loans .....	2,651	2,606	2,825	2,891	2,616	3,766	3,664	3,798	3,883	3,720
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,608	1,598	1,099	1,185	1,060	2,286	2,208	2,539	2,414	2,079
<b>Total liabilities</b> .....	20,654	20,287	20,929	20,927	21,270	33,290	33,524	33,098	33,245	33,771
Capital stock and other capital (less treasury stock) .....	8,437	8,605	8,858	9,048	6,731	19,596	17,560	17,129	17,270	16,749
Retained earnings .....	11,412	11,791	12,555	12,976	17,282	15,224	16,832	16,042	16,254	17,075
<b>Stockholders' equity</b> .....	19,850	20,396	21,412	22,025	24,013	34,820	34,392	33,171	33,525	33,824
<b>Total Liabilities and Stockholders' Equity</b> .....	40,504	40,683	42,341	42,952	45,283	68,110	67,916	66,269	66,770	67,595
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	15,586	16,202	16,732	17,346	18,654	24,291	23,305	23,901	23,964	24,258
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	15.41	15.88	15.18	15.67	15.54	15.36	14.36	15.04	15.03	13.33
Trade accounts and trade notes receivable .....	23.26	24.02	25.10	23.52	24.92	21.66	22.76	22.61	22.19	23.16
Inventories .....	26.16	26.14	26.68	27.48	26.73	24.40	24.41	25.05	25.23	26.95
Total current assets .....	69.93	70.83	71.15	70.60	71.43	66.23	66.29	67.47	67.22	68.02
Net property, plant, and equipment .....	23.73	23.09	23.12	22.82	22.88	23.46	23.34	22.83	22.97	22.16
Short-term debt, including current portion of long-term debt .....	10.15	9.65	9.33	9.59	9.77	8.55	8.85	8.65	8.62	8.80
Total current liabilities .....	31.45	31.01	31.64	30.22	30.24	30.56	31.98	31.40	31.33	32.14
Long-term debt .....	15.57	14.93	15.20	15.74	14.39	14.96	14.13	14.71	14.85	14.75
Total liabilities .....	50.99	49.87	49.43	48.72	46.97	48.88	49.36	49.94	49.79	49.96
Stockholders' equity .....	49.01	50.13	50.57	51.28	53.03	51.12	50.64	50.06	50.21	50.04

**Table 40.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 311,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	123,304	123,139	124,917	138,612	137,418
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,551	2,546	2,587	2,579	2,543
All other operating costs and expenses .....	110,273	110,250	111,266	124,009	123,690
<b>Income (loss) from operations</b> .....	10,480	10,342	11,064	12,025	11,184
Interest expense .....	2,776	2,596	2,693	2,389	2,493
Dividend income .....	17	17	13	4	40
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(1,303)	(1,439)	(1,156)	(1,090)	(1,442)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1,563	(180)	(115)	523	151
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	1,742	2,068	1,917	2,224	2,712
<b>Income (loss) before income taxes</b> .....	9,724	8,212	9,030	11,297	10,153
Provision for current and deferred domestic income taxes:					
a. Federal .....	2,241	1,487	1,931	2,421	2,362
b. Other .....	250	287	259	223	230
<b>Income (loss) after income taxes</b> .....	7,233	6,439	6,840	8,653	7,561
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	7,233	6,439	6,840	8,653	7,561
Cash dividends charged to retained earnings in this quarter .....	2,186	2,591	2,356	2,837	2,185
<b>Net income retained in business</b> .....	5,046	3,848	4,484	5,816	5,376
Retained earnings at beginning of quarter .....	139,992	145,763	149,845	154,307	159,940
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(465)	(155)	(729)	(548)	(947)
<b>Retained earnings at end of quarter</b> .....	144,573	149,456	153,599	159,575	164,369
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.07	2.07	2.07	1.86	1.85
All other operating costs and expenses .....	89.43	89.53	89.07	89.46	90.01
<b>Income (loss) from operations</b> .....	8.50	8.40	8.86	8.68	8.14
Interest expense .....	2.25	2.11	2.16	1.72	1.81
Dividend income .....	0.01	0.01	0.01	0.00	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(1.06)	(1.17)	(0.93)	(0.79)	(1.05)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1.27	(0.15)	(0.09)	0.38	0.11
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.41	1.68	1.53	1.60	1.97
<b>Income (loss) before income taxes</b> .....	7.89	6.67	7.23	8.15	7.39
Provision for current and deferred domestic income taxes .....	2.02	1.44	1.75	1.91	1.89
<b>Income (loss) after income taxes</b> .....	5.87	5.23	5.48	6.24	5.50
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	21.52	18.22	19.51	23.33	20.55
After income taxes .....	16.01	14.29	14.77	17.87	15.30
Annual rate of profit on total assets:					
Before income taxes .....	8.24	7.03	7.43	8.89	7.90
After income taxes .....	6.13	5.51	5.63	6.81	5.88

**Table 40.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 311,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
Cash and demand deposits in the U.S. ....	12,071	10,838	12,620	12,311	11,948
Time deposits in the U.S., including negotiable certificates of deposit .....	2,078	2,034	1,624	2,574	1,991
Cash and deposits outside the U.S. ....	116	208	164	172	179
<b>Total cash on hand and in banks</b> .....	14,265	13,081	14,408	15,057	14,118
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	4	52	27	55	123
b. Other, due in 1 year or less .....	691	583	586	720	762
Commercial and finance company paper of U.S. issuers .....	270	128	74	118	204
State and local government securities, due in 1 year or less .....	180	185	133	136	136
Foreign securities, due in 1 year or less .....	1	1	1	3	1
Other short-term financial investments .....	1,511	1,629	2,127	1,927	1,537
<b>Total cash, U.S. Government and other securities</b> .....	16,922	15,659	17,356	18,015	16,882
Trade receivables from the U.S. Government .....	124	106	86	95	104
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	34,006	33,690	36,469	40,030	42,537
<b>Total receivables</b> .....	34,130	33,796	36,555	40,125	42,641
Inventories .....	47,583	45,775	51,062	57,908	58,640
All other current assets .....	20,466	19,676	22,114	24,507	23,958
<b>Total current assets</b> .....	119,101	114,906	127,087	140,554	142,122
Property, plant, and equipment .....	176,533	179,389	181,449	184,988	186,158
Land and mineral rights .....	6,372	6,393	6,532	6,387	6,437
Less: Accumulated depreciation, depletion, and amortization .....	94,925	97,192	98,915	101,060	102,069
<b>Net property, plant, and equipment</b> .....	87,980	88,591	89,066	90,314	90,526
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	265,060	264,089	270,149	277,144	281,537
<b>Total Assets</b> .....	472,141	467,586	486,302	508,013	514,186
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	4,028	4,023	5,871	10,281	11,740
b. Commercial paper .....	11,150	12,569	9,085	9,128	10,403
c. Other short-term loans .....	1,360	1,126	2,659	3,308	2,762
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	29,865	29,781	33,175	37,706	36,864
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	2,124	622	1,000	637	1,205
b. Other .....	398	389	328	421	415
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,961	2,082	3,252	4,375	4,337
b. Bonds and debentures .....	2,518	2,517	3,275	4,533	4,417
c. Other long-term loans .....	3,524	3,508	6,443	6,223	5,166
All other current liabilities, including excise and sales taxes, and accrued expenses .....	36,464	35,552	36,246	38,094	36,727
<b>Total current liabilities</b> .....	93,392	92,171	101,333	114,707	114,035
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	29,828	30,164	29,840	29,399	30,519
b. Bonds and debentures .....	53,394	52,981	55,379	52,522	51,960
c. Other long-term loans .....	64,251	60,765	63,176	65,172	66,101
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	50,536	51,221	51,386	52,528	53,959
<b>Total liabilities</b> .....	291,401	287,302	301,114	314,328	316,575
Capital stock and other capital .....	84,319	84,057	83,949	85,022	84,285
Retained earnings .....	144,573	149,456	153,599	159,575	164,369
Cumulative foreign currency translation adjustment .....	(1,340)	(3,689)	(1,923)	411	1,796
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(11,237)	(13,376)	(12,851)	(13,499)	(13,746)
Less: Treasury stock at cost .....	35,575	36,165	37,586	37,823	39,093
<b>Stockholders' equity</b> .....	180,740	180,284	185,188	193,685	197,611
<b>Total Liabilities and Stockholders' Equity</b> .....	472,141	467,586	486,302	508,013	514,186
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	25,709	22,736	25,753	25,847	28,088

**Table 41.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 312,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	37,722	41,984	42,521	39,885	38,602
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,299	1,239	1,249	1,056	1,151
All other operating costs and expenses .....	29,757	31,886	32,252	31,501	29,689
<b>Income (loss) from operations</b> .....	6,666	8,859	9,020	7,329	7,762
Interest expense .....	1,809	1,854	1,862	2,234	1,634
Dividend income .....	2	2	7	95	114
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	121	234	419	207	(34)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	526	(104)	(121)	4,561	85
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	2,538	4,042	4,357	3,017	3,047
<b>Income (loss) before income taxes</b> .....	8,045	11,180	11,819	12,975	9,339
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,574	2,491	2,578	2,128	2,045
b. Other .....	203	307	348	242	254
<b>Income (loss) after income taxes</b> .....	6,268	8,381	8,894	10,605	7,040
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	6,268	8,381	8,894	10,605	7,040
Cash dividends charged to retained earnings in this quarter .....	5,208	3,302	5,884	4,463	3,770
<b>Net income retained in business</b> .....	1,061	5,079	3,010	6,142	3,271
Retained earnings at beginning of quarter .....	98,011	98,500	103,512	106,691	112,487
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(769)	(1,022)	(1,081)	(471)	(852)
<b>Retained earnings at end of quarter</b> .....	98,302	102,557	105,441	112,362	114,906
	<b>INCOME STATEMENT IN RATIO FORMAT</b>				
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.44	2.95	2.94	2.65	2.98
All other operating costs and expenses .....	78.88	75.95	75.85	78.98	76.91
<b>Income (loss) from operations</b> .....	17.67	21.10	21.21	18.37	20.11
Interest expense .....	4.80	4.41	4.38	5.60	4.23
Dividend income .....	0.01	0.00	0.02	0.24	0.29
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.32	0.56	0.98	0.52	(0.09)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1.40	(0.25)	(0.28)	11.43	0.22
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	6.73	9.63	10.25	7.56	7.89
<b>Income (loss) before income taxes</b> .....	21.33	26.63	27.80	32.53	24.19
Provision for current and deferred domestic income taxes .....	4.71	6.67	6.88	5.94	5.96
<b>Income (loss) after income taxes</b> .....	16.62	19.96	20.92	26.59	18.24
	<b>OPERATING RATIOS</b>				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	23.76	33.15	34.36	37.17	26.17
After income taxes .....	18.51	24.85	25.86	30.38	19.72
Annual rate of profit on total assets:					
Before income taxes .....	10.56	14.70	15.24	16.20	11.28
After income taxes .....	8.23	11.02	11.46	13.24	8.50

**Table 41.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 312,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	7,206	9,126	7,664	6,600	6,070
Time deposits in the U.S., including negotiable certificates of deposit .....	6,343	2,225	3,712	4,309	6,217
Cash and deposits outside the U.S. ....	1	2	4	0	80
<b>Total cash on hand and in banks</b> .....	<b>13,550</b>	<b>11,354</b>	<b>11,379</b>	<b>10,910</b>	<b>12,367</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	72	88	91	110	131
State and local government securities, due in 1 year or less .....	147	95	165	62	62
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	1,484	1,251	1,080	1,268	1,564
<b>Total cash, U.S. Government and other securities</b> .....	<b>15,253</b>	<b>12,788</b>	<b>12,714</b>	<b>12,350</b>	<b>14,124</b>
Trade receivables from the U.S. Government .....	2	2	0	5	1
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	10,238	11,433	11,198	9,996	10,275
<b>Total receivables</b> .....	<b>10,239</b>	<b>11,435</b>	<b>11,198</b>	<b>10,001</b>	<b>10,276</b>
Inventories .....	16,007	15,495	15,424	15,505	15,571
All other current assets .....	14,800	14,818	15,306	14,483	15,638
<b>Total current assets</b> .....	<b>56,299</b>	<b>54,537</b>	<b>54,642</b>	<b>52,340</b>	<b>55,609</b>
Property, plant, and equipment .....	72,587	73,184	74,365	69,965	71,477
Land and mineral rights .....	3,740	3,864	3,846	3,811	3,845
Less: Accumulated depreciation, depletion, and amortization .....	33,901	34,810	35,625	30,114	31,508
<b>Net property, plant, and equipment</b> .....	<b>42,426</b>	<b>42,237</b>	<b>42,586</b>	<b>43,662</b>	<b>43,814</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	205,972	207,430	213,079	224,334	231,784
<b>Total Assets</b> .....	<b>304,698</b>	<b>304,204</b>	<b>310,307</b>	<b>320,336</b>	<b>331,207</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	552	716	896	657	614
b. Commercial paper .....	6,420	6,686	6,531	6,854	11,645
c. Other short-term loans .....	1,508	3,817	4,025	2,882	3,957
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	7,226	7,542	7,579	8,286	7,486
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	2,148	2,584	2,438	1,772	2,235
b. Other .....	335	205	324	268	308
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,599	980	715	740	536
b. Bonds and debentures .....	127	385	1,077	2,061	2,037
c. Other long-term loans .....	1,446	1,899	1,591	2,056	2,273
All other current liabilities, including excise and sales taxes, and accrued expenses .....	25,504	20,773	23,531	25,192	26,378
<b>Total current liabilities</b> .....	<b>46,865</b>	<b>45,587</b>	<b>48,706</b>	<b>50,768</b>	<b>57,468</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	15,861	16,597	17,560	17,727	18,030
b. Bonds and debentures .....	30,996	31,828	31,235	27,607	28,123
c. Other long-term loans .....	24,020	23,344	23,219	30,205	28,480
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	51,491	51,934	52,003	54,418	56,330
<b>Total liabilities</b> .....	<b>169,232</b>	<b>169,291</b>	<b>172,722</b>	<b>180,726</b>	<b>188,432</b>
Capital stock and other capital .....	116,657	116,048	115,568	112,652	112,945
Retained earnings .....	98,302	102,557	105,441	112,362	114,906
Cumulative foreign currency translation adjustment .....	(1,584)	(3,329)	(2,369)	(1,595)	(388)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(12,068)	(12,007)	(12,141)	(11,971)	(11,893)
Less: Treasury stock at cost .....	65,843	68,356	68,914	71,838	72,795
<b>Stockholders' equity</b> .....	<b>135,466</b>	<b>134,913</b>	<b>137,585</b>	<b>139,609</b>	<b>142,774</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>304,698</b>	<b>304,204</b>	<b>310,307</b>	<b>320,336</b>	<b>331,207</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	9,434	8,950	5,936	1,571	(1,859)

**Table 42.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsectors 313 and 314,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	5,819	6,274	6,771	6,439	6,110
Depreciation, depletion, and amortization of property, plant, and equipment .....	225	224	189	180	171
All other operating costs and expenses .....	5,533	5,855	6,260	6,085	5,890
<b>Income (loss) from operations</b> .....	61	195	323	175	49
Interest expense .....	100	102	95	96	88
Dividend income .....	0	0	1	2	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	60	16	35	25	18
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(6)	(15)	(24)	(72)	4
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	86	123	91	78	65
<b>Income (loss) before income taxes</b> .....	101	217	331	113	51
Provision for current and deferred domestic income taxes:					
a. Federal .....	11	32	62	3	45
b. Other .....	1	2	5	3	2
<b>Income (loss) after income taxes</b> .....	88	183	264	107	3
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	88	183	264	107	3
Cash dividends charged to retained earnings in this quarter .....	45	73	89	73	64
<b>Net income retained in business</b> .....	43	110	175	34	(60)
Retained earnings at beginning of quarter .....	7,045	6,926	7,301	7,449	7,068
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	10	(32)	4	87	152
<b>Retained earnings at end of quarter</b> .....	7,098	7,003	7,480	7,571	7,160
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.87	3.57	2.78	2.79	2.80
All other operating costs and expenses .....	95.09	93.32	92.45	94.50	96.40
<b>Income (loss) from operations</b> .....	1.04	3.11	4.77	2.72	0.80
Interest expense .....	1.73	1.63	1.40	1.48	1.43
Dividend income .....	0.01	0.00	0.01	0.03	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.03	0.25	0.52	0.39	0.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.10)	(0.24)	(0.36)	(1.12)	0.07
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.48	1.96	1.35	1.21	1.06
<b>Income (loss) before income taxes</b> .....	1.73	3.46	4.89	1.75	0.84
Provision for current and deferred domestic income taxes .....	0.22	0.54	0.98	0.09	0.79
<b>Income (loss) after income taxes</b> .....	1.52	2.91	3.90	1.66	0.05
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	3.35	7.13	10.33	3.46	1.62
After income taxes .....	2.93	6.01	8.25	3.28	0.11
Annual rate of profit on total assets:					
Before income taxes .....	1.73	3.68	5.38	1.84	0.84
After income taxes .....	1.51	3.10	4.30	1.74	0.05

**Table 42.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsectors 313 and 314,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	707	669	729	641	384
Time deposits in the U.S., including negotiable certificates of deposit .....	1	1	1	1	0
Cash and deposits outside the U.S. ....	8	6	6	6	5
<b>Total cash on hand and in banks</b> .....	716	676	736	647	390
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	60	60	131	85	77
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	28	30	29	54	53
State and local government securities, due in 1 year or less .....	559	561	527	574	551
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	141	133	124	135	121
<b>Total cash, U.S. Government and other securities</b> .....	1,504	1,460	1,547	1,497	1,190
Trade receivables from the U.S. Government .....	8	7	7	5	7
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	2,968	3,231	3,433	3,242	3,456
<b>Total receivables</b> .....	2,976	3,238	3,440	3,247	3,463
Inventories .....	3,720	3,907	4,263	4,312	4,105
All other current assets .....	1,753	1,742	1,753	1,736	1,774
<b>Total current assets</b> .....	9,953	10,347	11,003	10,792	10,532
Property, plant, and equipment .....	15,907	15,827	16,148	16,033	15,822
Land and mineral rights .....	255	259	258	270	259
Less: Accumulated depreciation, depletion, and amortization .....	11,162	11,032	11,265	11,121	10,946
<b>Net property, plant, and equipment</b> .....	5,000	5,055	5,141	5,183	5,135
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	8,337	8,156	8,447	8,587	8,722
<b>Total Assets</b> .....	23,289	23,558	24,592	24,562	24,389
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	141	153	336	293	202
b. Commercial paper .....	0	0	0	0	0
c. Other short-term loans .....	105	178	178	90	119
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	2,153	2,373	2,445	2,436	2,523
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	71	83	52	25	71
b. Other .....	1	5	3	3	4
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	651	702	848	737	432
b. Bonds and debentures .....	3	18	3	0	1
c. Other long-term loans .....	144	135	132	126	117
All other current liabilities, including excise and sales taxes, and accrued expenses .....	1,760	1,749	1,900	1,720	1,616
<b>Total current liabilities</b> .....	5,028	5,395	5,898	5,430	5,084
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	3,403	3,235	3,060	3,163	3,764
b. Bonds and debentures .....	467	468	472	491	472
c. Other long-term loans .....	645	611	646	707	678
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,723	1,680	1,711	1,749	1,759
<b>Total liabilities</b> .....	11,265	11,389	11,787	11,540	11,757
Capital stock and other capital .....	5,913	6,052	6,131	6,259	6,400
Retained earnings .....	7,098	7,003	7,480	7,571	7,160
Cumulative foreign currency translation adjustment .....	37	(40)	72	90	125
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(266)	(153)	(184)	(233)	(383)
Less: Treasury stock at cost .....	759	694	694	665	669
<b>Stockholders' equity</b> .....	12,024	12,168	12,804	13,021	12,632
<b>Total Liabilities and Stockholders' Equity</b> .....	23,289	23,558	24,592	24,562	24,389
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	4,925	4,953	5,106	5,362	5,448

**Table 43.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsectors 315 and 316,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	15,952	16,744	18,401	17,511	17,446
Depreciation, depletion, and amortization of property, plant, and equipment .....	394	392	389	396	397
All other operating costs and expenses .....	14,370	14,950	16,101	15,919	15,604
<b>Income (loss) from operations</b> .....	<b>1,188</b>	<b>1,402</b>	<b>1,911</b>	<b>1,195</b>	<b>1,446</b>
Interest expense .....	261	246	238	262	261
Dividend income .....	1	10	17	49	21
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	111	43	(91)	108	81
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	45	(14)	(47)	(310)	(33)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	697	534	657	859	640
<b>Income (loss) before income taxes</b> .....	<b>1,782</b>	<b>1,728</b>	<b>2,208</b>	<b>1,639</b>	<b>1,894</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	380	301	469	255	350
b. Other .....	31	25	54	78	40
<b>Income (loss) after income taxes</b> .....	<b>1,371</b>	<b>1,402</b>	<b>1,685</b>	<b>1,306</b>	<b>1,503</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>1,371</b>	<b>1,402</b>	<b>1,685</b>	<b>1,306</b>	<b>1,503</b>
Cash dividends charged to retained earnings in this quarter .....	347	536	453	588	606
<b>Net income retained in business</b> .....	<b>1,024</b>	<b>866</b>	<b>1,232</b>	<b>718</b>	<b>897</b>
Retained earnings at beginning of quarter .....	22,504	22,792	22,847	23,126	21,378
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(672)	(576)	(775)	(1,832)	(436)
<b>Retained earnings at end of quarter</b> .....	<b>22,856</b>	<b>23,082</b>	<b>23,304</b>	<b>22,012</b>	<b>21,838</b>
	<b>INCOME STATEMENT IN RATIO FORMAT</b>				
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.47	2.34	2.12	2.26	2.27
All other operating costs and expenses .....	90.08	89.29	87.50	90.91	89.44
<b>Income (loss) from operations</b> .....	<b>7.45</b>	<b>8.37</b>	<b>10.38</b>	<b>6.82</b>	<b>8.29</b>
Interest expense .....	1.63	1.47	1.29	1.50	1.50
Dividend income .....	0.01	0.06	0.09	0.28	0.12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.69	0.26	(0.49)	0.62	0.46
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.28	(0.08)	(0.26)	(1.77)	(0.19)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	4.37	3.19	3.57	4.91	3.67
<b>Income (loss) before income taxes</b> .....	<b>11.17</b>	<b>10.32</b>	<b>12.00</b>	<b>9.36</b>	<b>10.85</b>
Provision for current and deferred domestic income taxes .....	2.57	1.95	2.84	1.90	2.24
<b>Income (loss) after income taxes</b> .....	<b>8.60</b>	<b>8.37</b>	<b>9.16</b>	<b>7.46</b>	<b>8.61</b>
	<b>OPERATING RATIOS</b>				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	22.60	21.91	27.40	20.35	23.52
After income taxes .....	17.39	17.77	20.91	16.22	18.67
Annual rate of profit on total assets:					
Before income taxes .....	11.91	11.43	14.24	10.63	11.97
After income taxes .....	9.17	9.27	10.87	8.47	9.50



**Table 43.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsectors 315 and 316,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	4,809	5,076	4,057	4,222	3,444
Time deposits in the U.S., including negotiable certificates of deposit .....	274	274	248	385	213
Cash and deposits outside the U.S. ....	338	340	430	361	428
<b>Total cash on hand and in banks</b> .....	<b>5,422</b>	<b>5,690</b>	<b>4,735</b>	<b>4,969</b>	<b>4,085</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	138	138	79	24	23
b. Other, due in 1 year or less .....	231	279	285	299	329
Commercial and finance company paper of U.S. issuers .....	49	51	64	161	189
State and local government securities, due in 1 year or less .....	12	5	0	0	0
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	141	96	95	135	125
<b>Total cash, U.S. Government and other securities</b> .....	<b>5,992</b>	<b>6,259</b>	<b>5,257</b>	<b>5,587</b>	<b>4,750</b>
Trade receivables from the U.S. Government .....	78	78	91	89	92
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	7,541	7,465	8,430	7,297	7,777
<b>Total receivables</b> .....	<b>7,619</b>	<b>7,542</b>	<b>8,521</b>	<b>7,386</b>	<b>7,869</b>
Inventories .....	9,460	9,923	10,613	10,378	11,165
All other current assets .....	2,798	3,003	3,034	3,153	2,976
<b>Total current assets</b> .....	<b>25,869</b>	<b>26,727</b>	<b>27,424</b>	<b>26,504</b>	<b>26,761</b>
Property, plant, and equipment .....	17,131	17,218	17,470	17,463	17,672
Land and mineral rights .....	463	462	478	469	469
Less: Accumulated depreciation, depletion, and amortization .....	10,310	10,449	10,804	10,734	10,892
<b>Net property, plant, and equipment</b> .....	<b>7,284</b>	<b>7,231</b>	<b>7,144</b>	<b>7,198</b>	<b>7,248</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	4	4	3	3	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	26,670	26,523	27,465	27,957	29,261
<b>Total Assets</b> .....	<b>59,826</b>	<b>60,485</b>	<b>62,037</b>	<b>61,663</b>	<b>63,273</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	385	430	617	577	1,022
b. Commercial paper .....	1	1	0	0	0
c. Other short-term loans .....	214	257	294	149	130
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	3,533	4,107	4,395	4,456	4,681
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	251	154	368	37	371
b. Other .....	(67)	(3)	1	(40)	(56)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	241	163	185	173	253
b. Bonds and debentures .....	316	229	12	5	5
c. Other long-term loans .....	188	100	94	80	250
All other current liabilities, including excise and sales taxes, and accrued expenses .....	4,332	4,602	4,807	4,799	4,507
<b>Total current liabilities</b> .....	<b>9,394</b>	<b>10,039</b>	<b>10,774</b>	<b>10,234</b>	<b>11,164</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	2,996	2,936	3,331	2,903	3,094
b. Bonds and debentures .....	6,626	6,607	6,491	7,565	7,938
c. Other long-term loans .....	2,736	2,634	2,726	2,057	2,106
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	6,538	6,712	6,479	6,693	6,767
<b>Total liabilities</b> .....	<b>28,290</b>	<b>28,928</b>	<b>29,801</b>	<b>29,453</b>	<b>31,068</b>
Capital stock and other capital .....	18,040	18,172	18,737	18,550	18,788
Retained earnings .....	22,856	23,082	23,304	22,012	21,838
Cumulative foreign currency translation adjustment .....	87	(61)	82	167	242
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(2,540)	(2,713)	(2,750)	(3,079)	(3,187)
Less: Treasury stock at cost .....	6,906	6,923	7,137	5,439	5,477
<b>Stockholders' equity</b> .....	<b>31,536</b>	<b>31,557</b>	<b>32,236</b>	<b>32,211</b>	<b>32,206</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>59,826</b>	<b>60,485</b>	<b>62,037</b>	<b>61,663</b>	<b>63,273</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	16,475	16,688	16,650	16,270	15,598

**Table 44.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 322,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	26,773	27,825	29,284	28,885	28,212
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,406	1,383	1,394	1,370	1,358
All other operating costs and expenses .....	24,083	24,790	25,051	25,284	24,708
<b>Income (loss) from operations</b> .....	<b>1,284</b>	<b>1,651</b>	<b>2,839</b>	<b>2,231</b>	<b>2,146</b>
Interest expense .....	802	797	833	838	811
Dividend income .....	67	48	67	75	123
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	124	205	153	74	148
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(292)	787	(232)	(322)	(36)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	428	516	417	501	456
<b>Income (loss) before income taxes</b> .....	<b>809</b>	<b>2,412</b>	<b>2,411</b>	<b>1,720</b>	<b>2,025</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	207	150	331	21	489
b. Other .....	26	24	9	76	21
<b>Income (loss) after income taxes</b> .....	<b>576</b>	<b>2,238</b>	<b>2,071</b>	<b>1,624</b>	<b>1,515</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>576</b>	<b>2,238</b>	<b>2,071</b>	<b>1,624</b>	<b>1,515</b>
Cash dividends charged to retained earnings in this quarter .....	704	693	559	721	712
<b>Net income retained in business</b> .....	<b>(129)</b>	<b>1,545</b>	<b>1,511</b>	<b>902</b>	<b>802</b>
Retained earnings at beginning of quarter .....	11,436	15,133	16,792	19,297	20,248
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	25	(19)	25	(38)	(3,373)
<b>Retained earnings at end of quarter</b> .....	<b>11,332</b>	<b>16,659</b>	<b>18,329</b>	<b>20,162</b>	<b>17,677</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	5.25	4.97	4.76	4.74	4.81
All other operating costs and expenses .....	89.95	89.09	85.55	87.53	87.58
<b>Income (loss) from operations</b> .....	<b>4.80</b>	<b>5.93</b>	<b>9.70</b>	<b>7.72</b>	<b>7.61</b>
Interest expense .....	3.00	2.86	2.85	2.90	2.88
Dividend income .....	0.25	0.17	0.23	0.26	0.43
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.46	0.74	0.52	0.25	0.52
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(1.09)	2.83	(0.79)	(1.11)	(0.13)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.60	1.86	1.42	1.73	1.62
<b>Income (loss) before income taxes</b> .....	<b>3.02</b>	<b>8.67</b>	<b>8.23</b>	<b>5.96</b>	<b>7.18</b>
Provision for current and deferred domestic income taxes .....	0.87	0.62	1.16	0.33	1.81
<b>Income (loss) after income taxes</b> .....	<b>2.15</b>	<b>8.04</b>	<b>7.07</b>	<b>5.62</b>	<b>5.37</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	9.36	25.58	24.23	16.27	19.04
After income taxes .....	6.66	23.74	20.81	15.36	14.24
Annual rate of profit on total assets:					
Before income taxes .....	2.53	7.46	7.44	5.24	6.11
After income taxes .....	1.80	6.92	6.39	4.94	4.57

**Table 44.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 322,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	2,821	2,869	3,114	3,057	2,736
Time deposits in the U.S., including negotiable certificates of deposit .....	1,193	1,239	804	1,124	926
Cash and deposits outside the U.S. ....	17	12	32	26	14
<b>Total cash on hand and in banks</b> .....	<b>4,032</b>	<b>4,121</b>	<b>3,950</b>	<b>4,207</b>	<b>3,676</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	0	0	0	0	0
State and local government securities, due in 1 year or less .....	16	17	16	9	6
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	727	788	1,092	847	683
<b>Total cash, U.S. Government and other securities</b> .....	<b>4,775</b>	<b>4,926</b>	<b>5,057</b>	<b>5,063</b>	<b>4,366</b>
Trade receivables from the U.S. Government .....	15	16	7	11	13
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	12,185	12,350	12,907	12,049	12,780
<b>Total receivables</b> .....	<b>12,200</b>	<b>12,365</b>	<b>12,914</b>	<b>12,060</b>	<b>12,793</b>
Inventories .....	10,273	10,253	10,468	10,944	11,240
All other current assets .....	9,402	8,704	8,797	8,717	8,933
<b>Total current assets</b> .....	<b>36,650</b>	<b>36,249</b>	<b>37,237</b>	<b>36,783</b>	<b>37,331</b>
Property, plant, and equipment .....	107,093	105,936	105,867	107,542	107,741
Land and mineral rights .....	2,757	2,953	2,881	2,959	2,981
Less: Accumulated depreciation, depletion, and amortization .....	61,949	59,774	60,058	60,767	61,382
<b>Net property, plant, and equipment</b> .....	<b>47,901</b>	<b>49,115</b>	<b>48,689</b>	<b>49,734</b>	<b>49,340</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	43,500	43,947	43,743	44,907	45,945
<b>Total Assets</b> .....	<b>128,051</b>	<b>129,311</b>	<b>129,670</b>	<b>131,424</b>	<b>132,616</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	900	937	865	785	1,066
b. Commercial paper .....	219	418	434	182	332
c. Other short-term loans .....	751	563	549	477	562
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	9,462	9,502	9,673	9,716	9,597
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	418	388	363	523	997
b. Other .....	80	84	88	33	50
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	5,150	1,801	1,220	1,231	1,722
b. Bonds and debentures .....	63	60	255	238	203
c. Other long-term loans .....	363	426	352	139	105
All other current liabilities, including excise and sales taxes, and accrued expenses .....	13,643	13,287	13,615	13,110	12,635
<b>Total current liabilities</b> .....	<b>31,050</b>	<b>27,467</b>	<b>27,413</b>	<b>26,434</b>	<b>27,270</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	18,020	19,544	20,116	20,636	21,216
b. Bonds and debentures .....	13,751	13,600	12,750	13,032	12,842
c. Other long-term loans .....	8,747	8,694	8,488	8,132	7,844
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	21,934	22,299	21,103	20,906	20,888
<b>Total liabilities</b> .....	<b>93,502</b>	<b>91,603</b>	<b>89,870</b>	<b>89,141</b>	<b>90,059</b>
Capital stock and other capital .....	34,364	32,357	32,467	32,570	32,443
Retained earnings .....	11,332	16,659	18,329	20,162	17,677
Cumulative foreign currency translation adjustment .....	(334)	(956)	(240)	63	576
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(4,578)	(3,783)	(4,058)	(3,606)	(3,744)
Less: Treasury stock at cost .....	6,235	6,568	6,698	6,905	4,396
<b>Stockholders' equity</b> .....	<b>34,549</b>	<b>37,708</b>	<b>39,800</b>	<b>42,284</b>	<b>42,557</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>128,051</b>	<b>129,311</b>	<b>129,670</b>	<b>131,424</b>	<b>132,616</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	5,600	8,783	9,824	10,349	10,061

**Table 45.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 323,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	7,078	7,580	7,392	7,763	7,595
Depreciation, depletion, and amortization of property, plant, and equipment .....	359	356	342	349	349
All other operating costs and expenses .....	6,278	6,476	6,470	6,990	6,801
<b>Income (loss) from operations</b> .....	442	748	580	425	445
Interest expense .....	303	323	326	337	294
Dividend income .....	0	3	1	3	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(5)	2	8	0	4
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(61)	(46)	(121)	366	(73)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	48	60	108	175	113
<b>Income (loss) before income taxes</b> .....	121	444	249	632	197
Provision for current and deferred domestic income taxes:					
a. Federal .....	59	139	116	31	44
b. Other .....	4	8	17	5	11
<b>Income (loss) after income taxes</b> .....	57	297	116	596	142
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	57	297	116	596	142
Cash dividends charged to retained earnings in this quarter .....	141	125	581	114	111
<b>Net income retained in business</b> .....	(84)	172	(465)	481	32
Retained earnings at beginning of quarter .....	541	721	789	534	1,151
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(3)	11	(19)	(21)	(216)
<b>Retained earnings at end of quarter</b> .....	455	904	305	994	966
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	5.07	4.70	4.63	4.49	4.59
All other operating costs and expenses .....	88.69	85.43	87.52	90.04	89.55
<b>Income (loss) from operations</b> .....	6.24	9.87	7.85	5.47	5.86
Interest expense .....	4.28	4.26	4.42	4.34	3.87
Dividend income .....	0.00	0.03	0.01	0.03	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.07)	0.02	0.11	0.01	0.05
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.86)	(0.60)	(1.64)	4.71	(0.96)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.67	0.79	1.46	2.26	1.49
<b>Income (loss) before income taxes</b> .....	1.70	5.86	3.37	8.14	2.60
Provision for current and deferred domestic income taxes .....	0.89	1.94	1.80	0.46	0.72
<b>Income (loss) after income taxes</b> .....	0.81	3.92	1.57	7.67	1.88
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	6.62	23.66	15.03	32.63	9.68
After income taxes .....	3.15	15.82	7.01	30.78	6.99
Annual rate of profit on total assets:					
Before income taxes .....	1.52	5.60	3.14	7.79	2.40
After income taxes .....	0.72	3.74	1.46	7.35	1.74

**Table 45.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 323,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	1,029	1,081	1,061	1,260	1,148
Time deposits in the U.S., including negotiable certificates of deposit .....	13	15	56	52	6
Cash and deposits outside the U.S. ....	5	5	5	1	1
<b>Total cash on hand and in banks</b> .....	<b>1,046</b>	<b>1,101</b>	<b>1,122</b>	<b>1,313</b>	<b>1,155</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	64	0	8	8	112
State and local government securities, due in 1 year or less .....	0	0	20	1	1
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	4	279	348	33	0
<b>Total cash, U.S. Government and other securities</b> .....	<b>1,114</b>	<b>1,380</b>	<b>1,497</b>	<b>1,354</b>	<b>1,267</b>
Trade receivables from the U.S. Government .....	11	4	4	4	4
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	3,917	3,925	4,055	4,220	4,226
<b>Total receivables</b> .....	<b>3,928</b>	<b>3,929</b>	<b>4,059</b>	<b>4,223</b>	<b>4,230</b>
Inventories .....	1,821	1,804	1,996	2,050	2,028
All other current assets .....	813	732	774	735	873
<b>Total current assets</b> .....	<b>7,676</b>	<b>7,844</b>	<b>8,326</b>	<b>8,362</b>	<b>8,398</b>
Property, plant, and equipment .....	19,434	19,405	19,568	20,498	20,005
Land and mineral rights .....	369	364	365	390	385
Less: Accumulated depreciation, depletion, and amortization .....	11,529	11,656	11,924	12,538	12,468
<b>Net property, plant, and equipment</b> .....	<b>8,274</b>	<b>8,113</b>	<b>8,009</b>	<b>8,349</b>	<b>7,921</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	25	0	8	9	9
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	15,736	15,769	15,364	15,707	16,490
<b>Total Assets</b> .....	<b>31,711</b>	<b>31,726</b>	<b>31,708</b>	<b>32,428</b>	<b>32,819</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	253	249	353	379	229
b. Commercial paper .....	6	0	0	0	0
c. Other short-term loans .....	51	147	58	36	26
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	1,870	1,855	1,898	1,962	2,005
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	83	76	52	58	59
b. Other .....	(3)	3	2	2	6
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	168	183	268	288	307
b. Bonds and debentures .....	335	10	153	265	303
c. Other long-term loans .....	134	165	365	310	89
All other current liabilities, including excise and sales taxes, and accrued expenses .....	2,914	2,690	2,734	2,842	2,859
<b>Total current liabilities</b> .....	<b>5,811</b>	<b>5,377</b>	<b>5,882</b>	<b>6,142</b>	<b>5,884</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	5,547	5,436	5,254	4,949	5,095
b. Bonds and debentures .....	6,738	7,529	7,946	7,898	7,807
c. Other long-term loans .....	2,706	2,301	2,448	2,163	2,229
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	3,625	3,578	3,551	3,533	3,657
<b>Total liabilities</b> .....	<b>24,427</b>	<b>24,220</b>	<b>25,081</b>	<b>24,686</b>	<b>24,672</b>
Capital stock and other capital .....	9,707	9,671	9,244	9,380	9,694
Retained earnings .....	455	904	305	994	966
Cumulative foreign currency translation adjustment .....	(61)	(48)	94	34	102
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(997)	(1,194)	(1,115)	(817)	(792)
Less: Treasury stock at cost .....	1,820	1,826	1,901	1,849	1,823
<b>Stockholders' equity</b> .....	<b>7,284</b>	<b>7,506</b>	<b>6,627</b>	<b>7,742</b>	<b>8,147</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>31,711</b>	<b>31,726</b>	<b>31,708</b>	<b>32,428</b>	<b>32,819</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	1,865	2,467	2,444	2,220	2,514

**Table 46.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 324,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	249,726	273,668	270,665	279,749	323,423
Depreciation, depletion, and amortization of property, plant, and equipment .....	6,829	7,466	7,854	8,574	7,428
All other operating costs and expenses .....	236,091	254,400	254,515	267,010	305,926
<b>Income (loss) from operations</b> .....	6,805	11,802	8,297	4,165	10,069
Interest expense .....	1,532	1,773	1,795	1,710	1,899
Dividend income .....	10	20	18	21	16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(84)	304	532	1,504	500
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(590)	(31,535)	(5,267)	(717)	1,947
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	15,092	17,816	16,115	18,162	20,344
<b>Income (loss) before income taxes</b> .....	19,701	(3,366)	17,901	21,425	30,976
Provision for current and deferred domestic income taxes:					
a. Federal .....	2,352	(5,368)	216	3,467	3,160
b. Other .....	284	70	367	277	582
<b>Income (loss) after income taxes</b> .....	17,065	1,931	17,317	17,681	27,234
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	17,065	1,931	17,317	17,681	27,234
Cash dividends charged to retained earnings in this quarter .....	5,439	4,798	5,817	7,041	5,113
<b>Net income retained in business</b> .....	11,625	(2,866)	11,501	10,640	22,122
Retained earnings at beginning of quarter .....	520,016	531,302	528,005	539,878	558,457
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(940)	(47)	(8)	7,573	(25)
<b>Retained earnings at end of quarter</b> .....	530,702	528,389	539,498	558,091	580,554
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.73	2.73	2.90	3.06	2.30
All other operating costs and expenses .....	94.54	92.96	94.03	95.45	94.59
<b>Income (loss) from operations</b> .....	2.73	4.31	3.07	1.49	3.11
Interest expense .....	0.61	0.65	0.66	0.61	0.59
Dividend income .....	0.00	0.01	0.01	0.01	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.03)	0.11	0.20	0.54	0.15
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.24)	(11.52)	(1.95)	(0.26)	0.60
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	6.04	6.51	5.95	6.49	6.29
<b>Income (loss) before income taxes</b> .....	7.89	(1.23)	6.61	7.66	9.58
Provision for current and deferred domestic income taxes .....	1.06	(1.94)	0.22	1.34	1.16
<b>Income (loss) after income taxes</b> .....	6.83	0.71	6.40	6.32	8.42
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	18.36	(3.01)	15.46	17.82	24.87
After income taxes .....	15.91	1.73	14.95	14.71	21.87
Annual rate of profit on total assets:					
Before income taxes .....	9.05	(1.44)	7.50	8.79	12.28
After income taxes .....	7.84	0.82	7.25	7.25	10.79

**Table 46.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 324,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	4,957	5,838	6,195	9,339	16,108
Time deposits in the U.S., including negotiable certificates of deposit .....	3,967	4,280	3,834	3,638	5,554
Cash and deposits outside the U.S. ....	2,754	1,100	2,636	4,278	5,506
<b>Total cash on hand and in banks</b> .....	11,678	11,218	12,665	17,255	27,168
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	60	1,129	1,443	1,534	841
Commercial and finance company paper of U.S. issuers .....	0	92	536	435	730
State and local government securities, due in 1 year or less .....	499	418	417	387	231
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	16,674	15,867	21,394	23,325	19,572
<b>Total cash, U.S. Government and other securities</b> .....	28,911	28,723	36,455	42,935	48,541
Trade receivables from the U.S. Government .....	174	137	168	173	216
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	65,416	71,250	63,593	73,453	81,992
<b>Total receivables</b> .....	65,590	71,388	63,761	73,626	82,208
Inventories .....	36,397	36,296	35,520	34,330	37,906
All other current assets .....	17,065	23,966	28,278	31,750	31,114
<b>Total current assets</b> .....	147,963	160,372	164,014	182,641	199,769
Property, plant, and equipment .....	517,003	535,903	552,710	553,102	556,150
Land and mineral rights .....	29,906	61,946	58,601	59,530	67,461
Less: Accumulated depreciation, depletion, and amortization .....	259,572	260,477	266,430	266,175	270,893
<b>Net property, plant, and equipment</b> .....	287,337	337,372	344,881	346,457	352,717
U.S. Treasury and Federal agency securities, due in more than 1 year .....	2	2	2	2	2
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	435,551	438,934	446,197	445,918	456,686
<b>Total Assets</b> .....	870,853	936,681	955,094	975,018	1,009,175
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	426	815	301	198	210
b. Commercial paper .....	4,997	3,617	4,894	4,312	6,897
c. Other short-term loans .....	10,568	4,121	3,064	6,180	11,116
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	64,899	63,822	64,849	73,605	80,383
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	2,802	1,768	353	1,264	4,367
b. Other .....	546	488	631	196	(218)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,332	1,149	711	1,277	706
b. Bonds and debentures .....	3,812	3,183	3,287	4,923	5,620
c. Other long-term loans .....	2,948	1,374	1,369	1,180	1,098
All other current liabilities, including excise and sales taxes, and accrued expenses .....	50,376	70,725	74,120	64,023	63,743
<b>Total current liabilities</b> .....	142,707	151,064	153,580	157,160	173,921
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	13,017	12,918	12,406	10,610	10,956
b. Bonds and debentures .....	62,114	70,793	69,984	67,338	66,248
c. Other long-term loans .....	76,941	85,538	89,086	80,123	75,601
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	146,927	168,596	166,797	178,989	184,275
<b>Total liabilities</b> .....	441,706	488,908	491,853	494,220	511,000
Capital stock and other capital .....	132,422	136,207	137,462	145,311	145,530
Retained earnings .....	530,702	528,389	539,498	558,091	580,554
Cumulative foreign currency translation adjustment .....	9,224	5,654	10,779	11,280	13,635
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(16,213)	(15,281)	(13,535)	(15,355)	(16,517)
Less: Treasury stock at cost .....	226,988	207,198	210,963	218,529	225,029
<b>Stockholders' equity</b> .....	429,147	447,772	463,241	480,798	498,174
<b>Total Liabilities and Stockholders' Equity</b> .....	870,853	936,681	955,094	975,018	1,009,175
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	5,256	9,309	10,435	25,481	25,848

**Table 47.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 325,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	180,783	190,384	182,453	183,553	194,679
Depreciation, depletion, and amortization of property, plant, and equipment .....	6,431	6,415	6,524	6,166	6,274
All other operating costs and expenses .....	155,130	160,032	148,183	159,385	163,378
<b>Income (loss) from operations</b> .....	19,222	23,936	27,746	18,002	25,026
Interest expense .....	6,415	6,756	6,620	6,278	6,506
Dividend income .....	1,078	694	709	1,263	393
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	3,766	2,144	4,058	5,693	3,730
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	220	(1,632)	(3,507)	(3,896)	(1,874)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	17,092	15,355	8,348	10,024	13,850
<b>Income (loss) before income taxes</b> .....	34,963	33,741	30,734	24,808	34,620
Provision for current and deferred domestic income taxes:					
a. Federal .....	7,903	7,474	5,277	1,899	6,803
b. Other .....	603	757	1,065	535	1,007
<b>Income (loss) after income taxes</b> .....	26,456	25,510	24,392	22,374	26,810
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	26,456	25,510	24,392	22,374	26,810
Cash dividends charged to retained earnings in this quarter .....	9,337	12,666	8,432	19,363	9,497
<b>Net income retained in business</b> .....	17,119	12,844	15,960	3,011	17,313
Retained earnings at beginning of quarter .....	390,119	417,361	426,836	440,932	437,038
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,401)	(6,137)	(1,773)	(3,293)	(4,434)
<b>Retained earnings at end of quarter</b> .....	405,837	424,069	441,024	440,650	449,916
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.56	3.37	3.58	3.36	3.22
All other operating costs and expenses .....	85.81	84.06	81.22	86.83	83.92
<b>Income (loss) from operations</b> .....	10.63	12.57	15.21	9.81	12.86
Interest expense .....	3.55	3.55	3.63	3.42	3.34
Dividend income .....	0.60	0.36	0.39	0.69	0.20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	2.08	1.13	2.22	3.10	1.92
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.12	(0.86)	(1.92)	(2.12)	(0.96)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	9.45	8.07	4.58	5.46	7.11
<b>Income (loss) before income taxes</b> .....	19.34	17.72	16.85	13.52	17.78
Provision for current and deferred domestic income taxes .....	4.71	4.32	3.48	1.33	4.01
<b>Income (loss) after income taxes</b> .....	14.63	13.40	13.37	12.19	13.77
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	21.72	20.75	18.26	14.53	19.73
After income taxes .....	16.43	15.68	14.49	13.11	15.28
Annual rate of profit on total assets:					
Before income taxes .....	9.20	8.94	7.92	6.27	8.63
After income taxes .....	6.96	6.76	6.29	5.66	6.69



**Table 47.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 325,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	34,031	38,745	42,769	45,136	39,298
Time deposits in the U.S., including negotiable certificates of deposit .....	12,697	10,144	18,697	23,646	12,796
Cash and deposits outside the U.S. ....	311	251	410	494	395
<b>Total cash on hand and in banks</b> .....	<b>47,039</b>	<b>49,140</b>	<b>61,876</b>	<b>69,276</b>	<b>52,489</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	2,007	2,241	753	3,427	4,260
b. Other, due in 1 year or less .....	1,934	718	755	1,466	1,669
Commercial and finance company paper of U.S. issuers .....	1,238	1,470	1,164	933	1,365
State and local government securities, due in 1 year or less .....	393	329	355	616	302
Foreign securities, due in 1 year or less .....	280	202	175	206	175
Other short-term financial investments .....	3,965	3,494	4,212	5,828	4,769
<b>Total cash, U.S. Government and other securities</b> .....	<b>56,855</b>	<b>57,594</b>	<b>69,291</b>	<b>81,751</b>	<b>65,029</b>
Trade receivables from the U.S. Government .....	235	116	185	144	141
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	92,674	95,277	93,490	89,696	99,413
<b>Total receivables</b> .....	<b>92,910</b>	<b>95,394</b>	<b>93,675</b>	<b>89,839</b>	<b>99,554</b>
Inventories .....	84,627	83,668	85,357	87,895	92,504
All other current assets .....	118,411	113,724	109,413	116,021	110,464
<b>Total current assets</b> .....	<b>352,803</b>	<b>350,380</b>	<b>357,736</b>	<b>375,507</b>	<b>367,551</b>
Property, plant, and equipment .....	410,982	405,143	409,226	413,797	418,689
Land and mineral rights .....	13,367	13,112	13,282	13,650	13,699
Less: Accumulated depreciation, depletion, and amortization .....	220,510	219,373	223,583	225,914	229,962
<b>Net property, plant, and equipment</b> .....	<b>203,839</b>	<b>198,882</b>	<b>198,926</b>	<b>201,532</b>	<b>202,426</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	730	689	692	266	691
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	962,541	958,944	994,551	1,004,719	1,033,345
<b>Total Assets</b> .....	<b>1,519,913</b>	<b>1,508,895</b>	<b>1,551,904</b>	<b>1,582,023</b>	<b>1,604,012</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	12,706	10,846	10,895	11,200	12,493
b. Commercial paper .....	12,764	10,078	12,780	14,193	16,965
c. Other short-term loans .....	17,253	16,788	16,925	17,910	16,641
Advances and prepayments by the U.S. Government .....	0	0	0	0	4
Trade accounts and trade notes payable .....	63,800	63,403	62,978	64,487	68,756
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	11,411	9,250	10,025	10,616	13,159
b. Other .....	2,198	1,971	1,835	1,793	1,980
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	4,035	4,428	3,675	3,712	2,944
b. Bonds and debentures .....	13,293	15,628	15,734	12,752	11,193
c. Other long-term loans .....	11,744	11,735	12,466	12,400	13,808
All other current liabilities, including excise and sales taxes, and accrued expenses .....	122,430	121,698	125,430	135,306	132,128
<b>Total current liabilities</b> .....	<b>271,635</b>	<b>265,824</b>	<b>272,743</b>	<b>284,370</b>	<b>290,071</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	68,604	67,940	69,142	70,844	71,785
b. Bonds and debentures .....	180,729	175,224	183,052	190,726	191,263
c. Other long-term loans .....	141,175	140,220	146,561	144,828	142,920
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	213,810	209,101	207,253	208,412	206,071
<b>Total liabilities</b> .....	<b>875,953</b>	<b>858,309</b>	<b>878,751</b>	<b>899,181</b>	<b>902,110</b>
Capital stock and other capital .....	506,929	517,436	516,680	529,621	530,814
Retained earnings .....	405,837	424,069	441,024	440,650	449,916
Cumulative foreign currency translation adjustment .....	(6,308)	(19,847)	(7,825)	(8,066)	467
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(43,825)	(45,031)	(45,172)	(46,553)	(45,943)
Less: Treasury stock at cost .....	218,673	226,040	231,554	232,810	233,352
<b>Stockholders' equity</b> .....	<b>643,960</b>	<b>650,586</b>	<b>673,153</b>	<b>682,843</b>	<b>701,902</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>1,519,913</b>	<b>1,508,895</b>	<b>1,551,904</b>	<b>1,582,023</b>	<b>1,604,012</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	81,168	84,556	84,993	91,137	77,481

**Table 48.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	55,936	61,952	57,183	58,131	67,289
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,421	2,172	2,206	2,164	2,311
All other operating costs and expenses .....	50,500	55,033	51,352	53,643	60,384
<b>Income (loss) from operations</b> .....	<b>3,015</b>	<b>4,747</b>	<b>3,624</b>	<b>2,323</b>	<b>4,594</b>
Interest expense .....	1,931	1,993	1,989	2,045	2,048
Dividend income .....	340	119	84	129	41
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(319)	(214)	277	(172)	134
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(349)	(202)	(649)	(412)	(303)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	2,783	2,078	1,933	2,314	2,511
<b>Income (loss) before income taxes</b> .....	<b>3,539</b>	<b>4,535</b>	<b>3,280</b>	<b>2,138</b>	<b>4,930</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	637	547	178	(212)	795
b. Other .....	28	202	(95)	(95)	99
<b>Income (loss) after income taxes</b> .....	<b>2,874</b>	<b>3,786</b>	<b>3,197</b>	<b>2,446</b>	<b>4,036</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>2,874</b>	<b>3,786</b>	<b>3,197</b>	<b>2,446</b>	<b>4,036</b>
Cash dividends charged to retained earnings in this quarter .....	1,177	1,282	1,198	1,331	1,452
<b>Net income retained in business</b> .....	<b>1,697</b>	<b>2,505</b>	<b>1,998</b>	<b>1,114</b>	<b>2,583</b>
Retained earnings at beginning of quarter .....	35,021	48,748	51,803	54,088	54,829
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(76)	(118)	75	12	(230)
<b>Retained earnings at end of quarter</b> .....	<b>36,642</b>	<b>51,135</b>	<b>53,876</b>	<b>55,214</b>	<b>57,182</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.33	3.51	3.86	3.72	3.43
All other operating costs and expenses .....	90.28	88.83	89.80	92.28	89.74
<b>Income (loss) from operations</b> .....	<b>5.39</b>	<b>7.66</b>	<b>6.34</b>	<b>4.00</b>	<b>6.83</b>
Interest expense .....	3.45	3.22	3.48	3.52	3.04
Dividend income .....	0.61	0.19	0.15	0.22	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.57)	(0.35)	0.48	(0.30)	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.62)	(0.33)	(1.14)	(0.71)	(0.45)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	4.97	3.35	3.38	3.98	3.73
<b>Income (loss) before income taxes</b> .....	<b>6.33</b>	<b>7.32</b>	<b>5.74</b>	<b>3.68</b>	<b>7.33</b>
Provision for current and deferred domestic income taxes .....	1.19	1.21	0.15	(0.53)	1.33
<b>Income (loss) after income taxes</b> .....	<b>5.14</b>	<b>6.11</b>	<b>5.59</b>	<b>4.21</b>	<b>6.00</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	19.76	19.31	13.53	8.71	19.15
After income taxes .....	16.05	16.13	13.19	9.96	15.68
Annual rate of profit on total assets:					
Before income taxes .....	4.43	5.67	4.00	2.54	5.71
After income taxes .....	3.60	4.73	3.90	2.91	4.67

<sup>1</sup> Included in Chemicals.

**Table 48.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	8,544	9,407	10,896	12,097	12,298
Time deposits in the U.S., including negotiable certificates of deposit .....	2,258	2,124	2,029	6,226	2,320
Cash and deposits outside the U.S. ....	25	37	93	121	70
<b>Total cash on hand and in banks</b> .....	<b>10,826</b>	<b>11,568</b>	<b>13,018</b>	<b>18,444</b>	<b>14,687</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	2	2	1	0	90
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	7	6	4	4	6
State and local government securities, due in 1 year or less .....	35	9	40	39	25
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	215	408	436	420	398
<b>Total cash, U.S. Government and other securities</b> .....	<b>11,086</b>	<b>11,993</b>	<b>13,498</b>	<b>18,907</b>	<b>15,205</b>
Trade receivables from the U.S. Government .....	114	65	113	101	90
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	32,092	34,156	33,815	32,473	37,006
<b>Total receivables</b> .....	<b>32,207</b>	<b>34,221</b>	<b>33,928</b>	<b>32,574</b>	<b>37,096</b>
Inventories .....	26,053	26,528	28,014	29,778	31,445
All other current assets .....	13,486	12,136	11,969	12,939	13,669
<b>Total current assets</b> .....	<b>82,832</b>	<b>84,878</b>	<b>87,410</b>	<b>94,198</b>	<b>97,416</b>
Property, plant, and equipment .....	186,741	177,202	179,633	181,734	184,381
Land and mineral rights .....	6,357	6,075	6,152	6,249	6,159
Less: Accumulated depreciation, depletion, and amortization .....	103,445	100,923	102,757	103,409	105,427
<b>Net property, plant, and equipment</b> .....	<b>89,652</b>	<b>82,354</b>	<b>83,028</b>	<b>84,573</b>	<b>85,113</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	20	11	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	147,074	152,646	157,524	157,729	162,873
<b>Total Assets</b> .....	<b>319,579</b>	<b>319,889</b>	<b>327,961</b>	<b>336,500</b>	<b>345,401</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	1,479	1,124	1,144	1,135	800
b. Commercial paper .....	1,842	1,244	984	999	1,262
c. Other short-term loans .....	7,672	7,946	8,218	8,910	8,936
Advances and prepayments by the U.S. Government .....	0	0	0	0	4
Trade accounts and trade notes payable .....	25,006	24,872	24,902	25,623	28,203
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	6,343	6,075	5,684	5,791	6,030
b. Other .....	348	440	366	345	341
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,314	1,076	1,088	1,335	732
b. Bonds and debentures .....	2,436	1,733	2,000	1,861	1,743
c. Other long-term loans .....	3,499	3,048	3,356	3,859	5,461
All other current liabilities, including excise and sales taxes, and accrued expenses .....	24,410	23,643	25,207	25,080	25,435
<b>Total current liabilities</b> .....	<b>74,350</b>	<b>71,200</b>	<b>72,950</b>	<b>74,938</b>	<b>78,945</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	23,574	22,876	22,868	22,149	22,910
b. Bonds and debentures .....	49,791	43,983	45,060	48,672	47,557
c. Other long-term loans .....	31,257	30,832	33,258	35,513	37,850
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	68,984	57,079	56,892	57,021	55,197
<b>Total liabilities</b> .....	<b>247,957</b>	<b>225,970</b>	<b>231,028</b>	<b>238,294</b>	<b>242,458</b>
Capital stock and other capital .....	68,813	78,531	78,174	78,908	80,470
Retained earnings .....	36,642	51,135	53,876	55,214	57,182
Cumulative foreign currency translation adjustment .....	(399)	(1,556)	(533)	(513)	391
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(14,355)	(14,946)	(14,841)	(15,430)	(14,755)
Less: Treasury stock at cost .....	19,079	19,246	19,743	19,974	20,346
<b>Stockholders' equity</b> .....	<b>71,622</b>	<b>93,919</b>	<b>96,933</b>	<b>98,206</b>	<b>102,943</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>319,579</b>	<b>319,889</b>	<b>327,961</b>	<b>336,500</b>	<b>345,401</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	8,482	13,678	14,460	19,260	18,470

<sup>1</sup> Included in Chemicals.

**Table 49.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3254,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	80,869	80,527	81,576	82,391	80,256
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,673	2,865	2,947	2,639	2,585
All other operating costs and expenses .....	68,097	65,405	60,661	69,545	64,901
<b>Income (loss) from operations</b> .....	10,098	12,257	17,968	10,207	12,771
Interest expense .....	3,229	3,275	3,334	2,958	3,237
Dividend income .....	388	2	22	37	21
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	4,038	2,361	3,708	5,648	3,463
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	539	(1,352)	(2,850)	(4,546)	(1,701)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	11,557	11,204	3,045	4,466	8,775
<b>Income (loss) before income taxes</b> .....	23,392	21,197	18,560	12,854	20,091
Provision for current and deferred domestic income taxes:					
a. Federal .....	4,839	5,132	3,166	899	3,639
b. Other .....	380	263	940	460	653
<b>Income (loss) after income taxes</b> .....	18,173	15,803	14,453	11,495	15,800
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	18,173	15,803	14,453	11,495	15,800
Cash dividends charged to retained earnings in this quarter .....	4,810	9,039	4,363	13,981	4,917
<b>Net income retained in business</b> .....	13,363	6,764	10,091	(2,486)	10,883
Retained earnings at beginning of quarter .....	229,360	241,249	246,048	254,360	245,503
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,227)	(3,570)	(1,638)	(2,886)	211
<b>Retained earnings at end of quarter</b> .....	241,496	244,443	254,501	248,987	256,597
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.31	3.56	3.61	3.20	3.22
All other operating costs and expenses .....	84.21	81.22	74.36	84.41	80.87
<b>Income (loss) from operations</b> .....	12.49	15.22	22.03	12.39	15.91
Interest expense .....	3.99	4.07	4.09	3.59	4.03
Dividend income .....	0.48	0.00	0.03	0.04	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	4.99	2.93	4.55	6.86	4.32
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.67	(1.68)	(3.49)	(5.52)	(2.12)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	14.29	13.91	3.73	5.42	10.93
<b>Income (loss) before income taxes</b> .....	28.93	26.32	22.75	15.60	25.03
Provision for current and deferred domestic income taxes .....	6.45	6.70	5.03	1.65	5.35
<b>Income (loss) after income taxes</b> .....	22.47	19.62	17.72	13.95	19.69
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	21.87	20.26	17.12	11.80	18.03
After income taxes .....	16.99	15.10	13.33	10.55	14.18
Annual rate of profit on total assets:					
Before income taxes .....	10.51	9.60	8.15	5.56	8.65
After income taxes .....	8.17	7.16	6.35	4.97	6.80

<sup>1</sup> Included in Chemicals.

**Table 49.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3254,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	20,742	24,415	26,487	26,612	21,645
Time deposits in the U.S., including negotiable certificates of deposit .....	7,619	6,622	14,382	14,817	8,734
Cash and deposits outside the U.S. ....	42	30	38	79	69
<b>Total cash on hand and in banks</b> .....	<b>28,402</b>	<b>31,068</b>	<b>40,907</b>	<b>41,509</b>	<b>30,448</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	2,005	2,239	752	3,427	4,168
b. Other, due in 1 year or less .....	895	463	451	960	947
Commercial and finance company paper of U.S. issuers .....	875	1,273	957	611	1,055
State and local government securities, due in 1 year or less .....	179	180	167	216	178
Foreign securities, due in 1 year or less .....	273	202	175	206	175
Other short-term financial investments .....	2,271	1,997	2,502	3,326	1,797
<b>Total cash, U.S. Government and other securities</b> .....	<b>34,899</b>	<b>37,421</b>	<b>45,911</b>	<b>50,255</b>	<b>38,768</b>
Trade receivables from the U.S. Government .....	91	29	55	28	40
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	39,435	37,179	38,569	38,263	39,746
<b>Total receivables</b> .....	<b>39,526</b>	<b>37,208</b>	<b>38,625</b>	<b>38,291</b>	<b>39,786</b>
Inventories .....	38,211	38,524	38,276	37,767	39,534
All other current assets .....	91,373	89,056	84,318	89,254	82,575
<b>Total current assets</b> .....	<b>204,008</b>	<b>202,208</b>	<b>207,129</b>	<b>215,567</b>	<b>200,663</b>
Property, plant, and equipment .....	136,593	138,080	138,545	140,315	141,199
Land and mineral rights .....	4,224	4,260	4,257	4,521	4,616
Less: Accumulated depreciation, depletion, and amortization .....	64,964	66,512	67,816	69,032	69,876
<b>Net property, plant, and equipment</b> .....	<b>75,853</b>	<b>75,828</b>	<b>74,986</b>	<b>75,805</b>	<b>75,939</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	709	679	692	266	691
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	609,682	604,302	627,816	632,840	651,675
<b>Total Assets</b> .....	<b>890,252</b>	<b>883,018</b>	<b>910,623</b>	<b>924,477</b>	<b>928,967</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	7,587	5,893	5,967	6,424	7,680
b. Commercial paper .....	9,128	7,069	10,403	12,695	13,979
c. Other short-term loans .....	6,299	5,811	5,685	6,116	6,448
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	21,950	21,177	22,043	22,763	22,853
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	3,300	2,123	2,967	3,608	5,198
b. Other .....	1,264	1,053	1,050	1,018	1,184
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,644	2,410	1,662	1,620	1,540
b. Bonds and debentures .....	6,407	9,307	9,184	8,734	7,418
c. Other long-term loans .....	7,756	8,246	8,699	8,225	8,041
All other current liabilities, including excise and sales taxes, and accrued expenses .....	78,776	80,426	81,005	89,240	85,538
<b>Total current liabilities</b> .....	<b>144,111</b>	<b>143,514</b>	<b>148,665</b>	<b>160,443</b>	<b>159,879</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	23,527	23,373	24,150	24,461	24,542
b. Bonds and debentures .....	93,177	93,350	99,271	101,525	100,418
c. Other long-term loans .....	91,854	88,449	91,978	86,857	83,555
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	109,669	115,773	112,973	115,395	114,839
<b>Total liabilities</b> .....	<b>462,337</b>	<b>464,460</b>	<b>477,037</b>	<b>488,681</b>	<b>483,234</b>
Capital stock and other capital .....	308,857	307,904	306,689	315,791	314,922
Retained earnings .....	241,496	244,443	254,501	248,987	256,597
Cumulative foreign currency translation adjustment .....	(476)	(8,355)	(1,559)	(1,857)	3,803
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(21,299)	(21,356)	(20,612)	(21,262)	(21,370)
Less: Treasury stock at cost .....	100,662	104,078	105,433	105,864	108,220
<b>Stockholders' equity</b> .....	<b>427,915</b>	<b>418,558</b>	<b>433,586</b>	<b>435,796</b>	<b>445,733</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>890,252</b>	<b>883,018</b>	<b>910,623</b>	<b>924,477</b>	<b>928,967</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	59,897	58,694	58,465	55,124	40,784

<sup>1</sup> Included in Chemicals.

**Table 50.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups  
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	43,978	47,904	43,694	43,031	47,134
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,336	1,379	1,371	1,363	1,378
All other operating costs and expenses .....	36,533	39,594	36,170	36,197	38,094
<b>Income (loss) from operations</b> .....	6,109	6,932	6,153	5,472	7,662
Interest expense .....	1,254	1,487	1,297	1,275	1,221
Dividend income .....	349	573	602	1,097	331
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	47	(3)	73	217	133
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	30	(78)	(7)	1,062	131
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	2,752	2,072	3,371	3,244	2,564
<b>Income (loss) before income taxes</b> .....	8,032	8,009	8,895	9,817	9,599
Provision for current and deferred domestic income taxes:					
a. Federal .....	2,427	1,796	1,933	1,213	2,369
b. Other .....	195	293	220	170	256
<b>Income (loss) after income taxes</b> .....	5,410	5,921	6,743	8,434	6,974
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	5,410	5,921	6,743	8,434	6,974
Cash dividends charged to retained earnings in this quarter .....	3,351	2,345	2,871	4,051	3,128
<b>Net income retained in business</b> .....	2,060	3,575	3,872	4,383	3,846
Retained earnings at beginning of quarter .....	125,738	127,364	128,985	132,485	136,706
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(98)	(2,448)	(209)	(419)	(4,416)
<b>Retained earnings at end of quarter</b> .....	127,700	128,491	132,647	136,449	136,137
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.04	2.88	3.14	3.17	2.92
All other operating costs and expenses .....	83.07	82.65	82.78	84.12	80.82
<b>Income (loss) from operations</b> .....	13.89	14.47	14.08	12.72	16.25
Interest expense .....	2.85	3.10	2.97	2.96	2.59
Dividend income .....	0.79	1.20	1.38	2.55	0.70
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.11	(0.01)	0.17	0.50	0.28
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.07	(0.16)	(0.02)	2.47	0.28
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	6.26	4.33	7.71	7.54	5.44
<b>Income (loss) before income taxes</b> .....	18.26	16.72	20.36	22.81	20.37
Provision for current and deferred domestic income taxes .....	5.96	4.36	4.93	3.21	5.57
<b>Income (loss) after income taxes</b> .....	12.30	12.36	15.43	19.60	14.80
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	22.25	23.20	24.94	26.38	25.06
After income taxes .....	14.98	17.15	18.91	22.67	18.21
Annual rate of profit on total assets:					
Before income taxes .....	10.36	10.47	11.36	12.23	11.65
After income taxes .....	6.98	7.74	8.61	10.51	8.46

<sup>1</sup> Included in Chemicals.

**Table 50.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups  
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	4,745	4,923	5,386	6,427	5,356
Time deposits in the U.S., including negotiable certificates of deposit .....	2,820	1,398	2,285	2,603	1,742
Cash and deposits outside the U.S. ....	245	183	279	293	257
<b>Total cash on hand and in banks</b> .....	<b>7,811</b>	<b>6,504</b>	<b>7,951</b>	<b>9,323</b>	<b>7,354</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	2
b. Other, due in 1 year or less .....	1,039	255	303	506	722
Commercial and finance company paper of U.S. issuers .....	355	192	203	317	304
State and local government securities, due in 1 year or less .....	179	141	148	361	99
Foreign securities, due in 1 year or less .....	8	0	0	0	0
Other short-term financial investments .....	1,480	1,089	1,275	2,082	2,575
<b>Total cash, U.S. Government and other securities</b> .....	<b>10,870</b>	<b>8,180</b>	<b>9,881</b>	<b>12,589</b>	<b>11,056</b>
Trade receivables from the U.S. Government .....	30	23	17	15	11
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	21,147	23,942	21,106	18,960	22,661
<b>Total receivables</b> .....	<b>21,177</b>	<b>23,965</b>	<b>21,122</b>	<b>18,975</b>	<b>22,672</b>
Inventories .....	20,363	18,616	19,067	20,350	21,525
All other current assets .....	13,552	12,533	13,126	13,828	14,219
<b>Total current assets</b> .....	<b>65,963</b>	<b>63,294</b>	<b>63,197</b>	<b>65,742</b>	<b>69,472</b>
Property, plant, and equipment .....	87,648	89,861	91,048	91,748	93,109
Land and mineral rights .....	2,786	2,777	2,873	2,880	2,925
Less: Accumulated depreciation, depletion, and amortization .....	52,100	51,938	53,010	53,474	54,659
<b>Net property, plant, and equipment</b> .....	<b>38,334</b>	<b>40,699</b>	<b>40,912</b>	<b>41,154</b>	<b>41,374</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	205,785	201,996	209,211	214,150	218,797
<b>Total Assets</b> .....	<b>310,083</b>	<b>305,989</b>	<b>313,320</b>	<b>321,046</b>	<b>329,644</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	3,641	3,829	3,784	3,642	4,013
b. Commercial paper .....	1,794	1,765	1,394	500	1,724
c. Other short-term loans .....	3,282	3,031	3,021	2,884	1,258
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	16,844	17,355	16,033	16,100	17,701
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	1,767	1,051	1,373	1,217	1,931
b. Other .....	586	478	419	431	455
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,076	942	925	756	671
b. Bonds and debentures .....	4,451	4,588	4,550	2,158	2,032
c. Other long-term loans .....	488	441	411	316	306
All other current liabilities, including excise and sales taxes, and accrued expenses .....	19,244	17,630	19,219	20,986	21,156
<b>Total current liabilities</b> .....	<b>53,173</b>	<b>51,110</b>	<b>51,128</b>	<b>48,989</b>	<b>51,246</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	21,504	21,690	22,123	24,234	24,333
b. Bonds and debentures .....	37,761	37,891	38,722	40,529	43,288
c. Other long-term loans .....	18,065	20,938	21,326	22,458	21,516
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	35,157	36,250	37,388	35,996	36,035
<b>Total liabilities</b> .....	<b>165,659</b>	<b>167,879</b>	<b>170,687</b>	<b>172,205</b>	<b>176,418</b>
Capital stock and other capital .....	129,259	131,001	131,818	134,922	135,421
Retained earnings .....	127,700	128,491	132,647	136,449	136,137
Cumulative foreign currency translation adjustment .....	(5,433)	(9,936)	(5,733)	(5,697)	(3,727)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(8,170)	(8,729)	(9,720)	(9,861)	(9,818)
Less: Treasury stock at cost .....	98,931	102,717	106,379	106,972	104,787
<b>Stockholders' equity</b> .....	<b>144,423</b>	<b>138,110</b>	<b>142,633</b>	<b>148,841</b>	<b>153,226</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>310,083</b>	<b>305,989</b>	<b>313,320</b>	<b>321,046</b>	<b>329,644</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	12,790	12,184	12,068	16,753	18,226

<sup>1</sup> Included in Chemicals.

**Table 51.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 326,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	27,540	31,460	32,229	31,390	32,377
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,096	1,138	1,141	1,229	1,143
All other operating costs and expenses .....	25,041	28,429	28,969	28,600	29,053
<b>Income (loss) from operations</b> .....	1,403	1,893	2,118	1,562	2,181
Interest expense .....	709	732	739	760	725
Dividend income .....	23	22	8	18	4
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(18)	(58)	(78)	(137)	(36)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(172)	214	(297)	(376)	(121)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	410	457	504	514	493
<b>Income (loss) before income taxes</b> .....	938	1,797	1,517	822	1,796
Provision for current and deferred domestic income taxes:					
a. Federal .....	374	313	202	41	368
b. Other .....	24	35	45	5	48
<b>Income (loss) after income taxes</b> .....	540	1,449	1,270	775	1,380
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	540	1,449	1,270	775	1,380
Cash dividends charged to retained earnings in this quarter .....	164	318	329	999	227
<b>Net income retained in business</b> .....	376	1,132	941	(224)	1,153
Retained earnings at beginning of quarter .....	17,012	17,296	18,582	18,636	18,481
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(119)	25	131	(221)	(22)
<b>Retained earnings at end of quarter</b> .....	17,269	18,452	19,654	18,190	19,613
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.98	3.62	3.54	3.91	3.53
All other operating costs and expenses .....	90.93	90.37	89.89	91.11	89.73
<b>Income (loss) from operations</b> .....	5.10	6.02	6.57	4.98	6.74
Interest expense .....	2.57	2.33	2.29	2.42	2.24
Dividend income .....	0.08	0.07	0.03	0.06	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.06)	(0.18)	(0.24)	(0.44)	(0.11)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.63)	0.68	(0.92)	(1.20)	(0.38)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.49	1.45	1.56	1.64	1.52
<b>Income (loss) before income taxes</b> .....	3.41	5.71	4.71	2.62	5.55
Provision for current and deferred domestic income taxes .....	1.45	1.10	0.77	0.15	1.29
<b>Income (loss) after income taxes</b> .....	1.96	4.61	3.94	2.47	4.26
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	9.52	17.94	14.64	8.13	16.78
After income taxes .....	5.48	14.47	12.25	7.67	12.89
Annual rate of profit on total assets:					
Before income taxes .....	3.13	5.91	4.88	2.67	5.65
After income taxes .....	1.80	4.76	4.09	2.52	4.34



**Table 51.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 326,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	4,883	4,387	4,348	4,363	4,391
Time deposits in the U.S., including negotiable certificates of deposit .....	365	235	280	265	264
Cash and deposits outside the U.S. ....	94	69	132	105	85
<b>Total cash on hand and in banks</b> .....	<b>5,341</b>	<b>4,690</b>	<b>4,759</b>	<b>4,734</b>	<b>4,740</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	107	144	136	99	100
Commercial and finance company paper of U.S. issuers .....	738	803	696	631	661
State and local government securities, due in 1 year or less .....	1	1	0	0	5
Foreign securities, due in 1 year or less .....	0	1	1	1	1
Other short-term financial investments .....	897	804	883	979	933
<b>Total cash, U.S. Government and other securities</b> .....	<b>7,084</b>	<b>6,443</b>	<b>6,474</b>	<b>6,445</b>	<b>6,441</b>
Trade receivables from the U.S. Government .....	30	30	22	11	7
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	13,470	15,007	15,526	14,399	15,550
<b>Total receivables</b> .....	<b>13,501</b>	<b>15,036</b>	<b>15,548</b>	<b>14,410</b>	<b>15,557</b>
Inventories .....	14,804	15,069	15,331	14,966	16,706
All other current assets .....	4,428	4,442	4,564	4,414	4,687
<b>Total current assets</b> .....	<b>39,816</b>	<b>40,990</b>	<b>41,917</b>	<b>40,234</b>	<b>43,391</b>
Property, plant, and equipment .....	68,791	69,010	70,870	72,045	72,458
Land and mineral rights .....	1,382	1,377	1,519	1,472	1,459
Less: Accumulated depreciation, depletion, and amortization .....	42,597	42,875	44,523	44,988	45,950
<b>Net property, plant, and equipment</b> .....	<b>27,576</b>	<b>27,512</b>	<b>27,866</b>	<b>28,529</b>	<b>27,967</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	2	3	4	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	52,562	53,163	54,519	54,405	55,783
<b>Total Assets</b> .....	<b>119,954</b>	<b>121,667</b>	<b>124,306</b>	<b>123,172</b>	<b>127,144</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	1,083	1,187	1,348	1,322	1,759
b. Commercial paper .....	15	10	69	27	17
c. Other short-term loans .....	76	120	105	128	99
Advances and prepayments by the U.S. Government .....	14	18	16	11	14
Trade accounts and trade notes payable .....	11,620	12,829	12,790	12,875	13,929
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	371	281	254	134	326
b. Other .....	44	33	19	27	51
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,541	1,553	1,760	1,069	1,631
b. Bonds and debentures .....	102	224	143	160	149
c. Other long-term loans .....	1,040	1,121	555	687	897
All other current liabilities, including excise and sales taxes, and accrued expenses .....	9,150	9,342	9,987	10,128	9,761
<b>Total current liabilities</b> .....	<b>25,055</b>	<b>26,718</b>	<b>27,046</b>	<b>26,568</b>	<b>28,633</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	14,843	14,423	14,879	15,867	15,961
b. Bonds and debentures .....	13,981	14,087	14,150	13,593	13,516
c. Other long-term loans .....	6,540	6,293	6,390	6,354	6,505
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	20,114	20,086	20,377	20,349	19,719
<b>Total liabilities</b> .....	<b>80,533</b>	<b>81,606</b>	<b>82,841</b>	<b>82,732</b>	<b>84,335</b>
Capital stock and other capital .....	34,995	35,203	35,588	35,505	35,354
Retained earnings .....	17,269	18,452	19,654	18,190	19,613
Cumulative foreign currency translation adjustment .....	(805)	(1,786)	(947)	(1,046)	(886)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(8,308)	(8,045)	(8,620)	(7,852)	(6,831)
Less: Treasury stock at cost .....	3,729	3,762	4,211	4,357	4,441
<b>Stockholders' equity</b> .....	<b>39,421</b>	<b>40,062</b>	<b>41,465</b>	<b>40,440</b>	<b>42,810</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>119,954</b>	<b>121,667</b>	<b>124,306</b>	<b>123,172</b>	<b>127,144</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	14,761	14,272	14,872	13,666	14,758

**Table 52.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 321,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	8,581	10,218	9,745	9,037	8,675
Depreciation, depletion, and amortization of property, plant, and equipment .....	391	378	441	435	400
All other operating costs and expenses .....	7,931	9,196	9,152	8,307	8,078
<b>Income (loss) from operations</b> .....	259	644	151	295	197
Interest expense .....	516	577	489	477	460
Dividend income .....	2	2	1	1	4
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	98	99	36	98	118
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(3)	60	195	(368)	141
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	109	71	118	23	77
<b>Income (loss) before income taxes</b> .....	(50)	298	11	(428)	77
Provision for current and deferred domestic income taxes:					
a. Federal .....	34	44	(986)	(106)	42
b. Other .....	12	11	(10)	(69)	(8)
<b>Income (loss) after income taxes</b> .....	(97)	243	1,008	(253)	43
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	(97)	243	1,008	(253)	43
Cash dividends charged to retained earnings in this quarter .....	113	372	698	383	171
<b>Net income retained in business</b> .....	(209)	(129)	309	(636)	(129)
Retained earnings at beginning of quarter .....	12,563	12,266	12,165	9,560	9,121
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	111	186	(3,031)	(40)	67
<b>Retained earnings at end of quarter</b> .....	12,465	12,323	9,443	8,884	9,059
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.56	3.70	4.53	4.81	4.61
All other operating costs and expenses .....	92.42	90.00	93.92	91.92	93.12
<b>Income (loss) from operations</b> .....	3.02	6.30	1.55	3.27	2.27
Interest expense .....	6.01	5.65	5.02	5.28	5.30
Dividend income .....	0.02	0.02	0.01	0.01	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.15	0.97	0.37	1.08	1.36
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.03)	0.59	2.00	(4.07)	1.63
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.27	0.69	1.21	0.26	0.89
<b>Income (loss) before income taxes</b> .....	(0.58)	2.92	0.12	(4.73)	0.89
Provision for current and deferred domestic income taxes .....	0.54	0.54	(10.22)	(1.93)	0.40
<b>Income (loss) after income taxes</b> .....	(1.12)	2.38	10.34	(2.80)	0.49
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	(1.12)	6.70	0.24	(9.70)	1.72
After income taxes .....	(2.16)	5.47	21.57	(5.74)	0.95
Annual rate of profit on total assets:					
Before income taxes .....	(0.34)	2.02	0.08	(3.05)	0.55
After income taxes .....	(0.65)	1.65	6.85	(1.80)	0.30

**Table 52.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 321,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	1,164	1,328	1,395	1,346	1,358
Time deposits in the U.S., including negotiable certificates of deposit .....	38	40	43	58	57
Cash and deposits outside the U.S. ....	10	9	9	7	11
<b>Total cash on hand and in banks</b> .....	<b>1,212</b>	<b>1,377</b>	<b>1,448</b>	<b>1,412</b>	<b>1,425</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	64	63	23	22	22
Commercial and finance company paper of U.S. issuers .....	16,118	15,748	15,262	15,303	15,012
State and local government securities, due in 1 year or less .....	53	59	25	23	24
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	400	275	318	306	278
<b>Total cash, U.S. Government and other securities</b> .....	<b>17,847</b>	<b>17,522</b>	<b>17,076</b>	<b>17,066</b>	<b>16,761</b>
Trade receivables from the U.S. Government .....	20	19	13	13	11
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	3,247	3,127	2,859	2,455	2,795
<b>Total receivables</b> .....	<b>3,267</b>	<b>3,146</b>	<b>2,873</b>	<b>2,468</b>	<b>2,806</b>
Inventories .....	4,006	3,889	4,186	4,002	4,410
All other current assets .....	2,261	2,216	2,441	2,253	2,312
<b>Total current assets</b> .....	<b>27,381</b>	<b>26,774</b>	<b>26,577</b>	<b>25,790</b>	<b>26,289</b>
Property, plant, and equipment .....	27,871	27,909	28,684	27,756	28,008
Land and mineral rights .....	10,482	10,297	10,045	10,320	10,154
Less: Accumulated depreciation, depletion, and amortization .....	18,163	18,311	18,804	18,980	19,699
<b>Net property, plant, and equipment</b> .....	<b>20,190</b>	<b>19,895</b>	<b>19,924</b>	<b>19,095</b>	<b>18,463</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	12,103	12,431	12,297	11,220	11,370
<b>Total Assets</b> .....	<b>59,674</b>	<b>59,100</b>	<b>58,797</b>	<b>56,106</b>	<b>56,122</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	742	567	394	301	426
b. Commercial paper .....	57	55	25	15	15
c. Other short-term loans .....	225	207	261	191	196
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	2,223	2,305	2,295	2,045	2,173
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	121	123	136	194	199
b. Other .....	(13)	(14)	(6)	(4)	1
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	375	294	296	405	203
b. Bonds and debentures .....	31	28	23	25	17
c. Other long-term loans .....	445	351	334	443	415
All other current liabilities, including excise and sales taxes, and accrued expenses .....	1,886	2,000	2,014	2,057	2,054
<b>Total current liabilities</b> .....	<b>6,093</b>	<b>5,917</b>	<b>5,771</b>	<b>5,672</b>	<b>5,699</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	4,586	4,444	4,483	3,969	4,119
b. Bonds and debentures .....	7,200	6,765	6,747	6,773	6,736
c. Other long-term loans .....	4,939	4,872	4,969	4,799	4,620
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	19,001	19,327	18,143	17,254	17,070
<b>Total liabilities</b> .....	<b>41,819</b>	<b>41,324</b>	<b>40,113</b>	<b>38,468</b>	<b>38,243</b>
Capital stock and other capital .....	7,700	7,856	11,658	11,298	11,289
Retained earnings .....	12,465	12,323	9,443	8,884	9,059
Cumulative foreign currency translation adjustment .....	381	322	447	448	501
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(1,741)	(1,785)	(1,928)	(2,000)	(1,961)
Less: Treasury stock at cost .....	950	939	936	993	1,010
<b>Stockholders' equity</b> .....	<b>17,855</b>	<b>17,776</b>	<b>18,684</b>	<b>17,638</b>	<b>17,878</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>59,674</b>	<b>59,100</b>	<b>58,797</b>	<b>56,106</b>	<b>56,122</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	21,287	20,857	20,805	20,117	20,590

**Table 53.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 327,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	13,806	19,731	20,965	17,735	15,250
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,360	1,392	1,383	1,371	1,347
All other operating costs and expenses .....	13,778	17,327	18,141	15,987	14,828
<b>Income (loss) from operations</b> .....	(1,332)	1,012	1,441	378	(925)
Interest expense .....	941	1,019	1,017	961	791
Dividend income .....	33	13	11	35	56
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	988	740	104	(143)	(172)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	401	(148)	(223)	(242)	(91)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	942	1,077	1,004	620	834
<b>Income (loss) before income taxes</b> .....	90	1,675	1,320	(314)	(1,089)
Provision for current and deferred domestic income taxes:					
a. Federal .....	(24)	107	(124)	(296)	(391)
b. Other .....	5	21	(3)	54	3
<b>Income (loss) after income taxes</b> .....	110	1,547	1,448	(72)	(701)
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	110	1,547	1,448	(72)	(701)
Cash dividends charged to retained earnings in this quarter .....	375	334	245	297	85
<b>Net income retained in business</b> .....	(266)	1,213	1,203	(370)	(785)
Retained earnings at beginning of quarter .....	3,081	2,966	3,987	6,374	6,238
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(76)	(97)	79	(179)	(143)
<b>Retained earnings at end of quarter</b> .....	2,739	4,082	5,268	5,825	5,310
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	9.85	7.06	6.60	7.73	8.83
All other operating costs and expenses .....	99.80	87.81	86.53	90.14	97.23
<b>Income (loss) from operations</b> .....	(9.65)	5.13	6.87	2.13	(6.06)
Interest expense .....	6.81	5.16	4.85	5.42	5.19
Dividend income .....	0.24	0.07	0.05	0.20	0.37
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	7.15	3.75	0.50	(0.81)	(1.12)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	2.90	(0.75)	(1.06)	(1.37)	(0.60)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	6.82	5.46	4.79	3.49	5.47
<b>Income (loss) before income taxes</b> .....	0.66	8.49	6.30	(1.77)	(7.14)
Provision for current and deferred domestic income taxes .....	(0.14)	0.65	(0.61)	(1.36)	(2.54)
<b>Income (loss) after income taxes</b> .....	0.79	7.84	6.91	(0.41)	(4.59)
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	0.65	11.95	8.75	(1.66)	(5.67)
After income taxes .....	0.79	11.04	9.60	(0.38)	(3.65)
Annual rate of profit on total assets:					
Before income taxes .....	0.23	4.19	3.23	(0.76)	(2.59)
After income taxes .....	0.28	3.87	3.54	(0.17)	(1.67)

**Table 53.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 327,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	4,773	5,090	5,848	9,148	7,398
Time deposits in the U.S., including negotiable certificates of deposit .....	617	802	879	732	632
Cash and deposits outside the U.S. ....	19	22	25	32	35
<b>Total cash on hand and in banks</b> .....	<b>5,409</b>	<b>5,915</b>	<b>6,752</b>	<b>9,912</b>	<b>8,065</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	12	13	13	13	12
b. Other, due in 1 year or less .....	3	3	4	91	148
Commercial and finance company paper of U.S. issuers .....	18	18	19	20	109
State and local government securities, due in 1 year or less .....	36	36	37	45	58
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	332	555	585	675	648
<b>Total cash, U.S. Government and other securities</b> .....	<b>5,811</b>	<b>6,539</b>	<b>7,410</b>	<b>10,756</b>	<b>9,040</b>
Trade receivables from the U.S. Government .....	2	2	2	2	2
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	8,362	10,524	11,368	9,418	9,581
<b>Total receivables</b> .....	<b>8,364</b>	<b>10,526</b>	<b>11,370</b>	<b>9,419</b>	<b>9,583</b>
Inventories .....	10,115	10,110	9,940	9,581	10,330
All other current assets .....	5,406	4,760	4,638	5,154	5,755
<b>Total current assets</b> .....	<b>29,696</b>	<b>31,935</b>	<b>33,359</b>	<b>34,910</b>	<b>34,709</b>
Property, plant, and equipment .....	90,676	90,195	89,778	91,371	93,525
Land and mineral rights .....	16,823	16,962	16,925	17,200	17,362
Less: Accumulated depreciation, depletion, and amortization .....	44,960	45,569	45,619	47,419	49,104
<b>Net property, plant, and equipment</b> .....	<b>62,539</b>	<b>61,588</b>	<b>61,084</b>	<b>61,152</b>	<b>61,783</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	119	28	28	29	34
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	66,940	66,390	69,268	69,737	71,639
<b>Total Assets</b> .....	<b>159,294</b>	<b>159,942</b>	<b>163,739</b>	<b>165,828</b>	<b>168,164</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	421	784	673	512	737
b. Commercial paper .....	1	92	84	97	163
c. Other short-term loans .....	1,236	1,269	1,353	1,429	1,578
Advances and prepayments by the U.S. Government .....	0	1	0	0	0
Trade accounts and trade notes payable .....	5,576	6,692	6,708	6,502	6,830
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	151	205	351	83	261
b. Other .....	8	34	50	41	50
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	544	664	704	763	757
b. Bonds and debentures .....	285	391	405	385	710
c. Other long-term loans .....	2,441	2,240	1,929	1,946	2,332
All other current liabilities, including excise and sales taxes, and accrued expenses .....	9,109	9,622	10,091	9,568	9,768
<b>Total current liabilities</b> .....	<b>19,772</b>	<b>21,993</b>	<b>22,347</b>	<b>21,327</b>	<b>23,187</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	8,210	8,082	7,748	7,012	7,202
b. Bonds and debentures .....	15,034	15,482	15,399	17,545	17,832
c. Other long-term loans .....	26,223	25,322	24,583	24,440	23,555
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	34,777	33,012	33,323	19,531	19,622
<b>Total liabilities</b> .....	<b>104,016</b>	<b>103,891</b>	<b>103,401</b>	<b>89,856</b>	<b>91,398</b>
Capital stock and other capital .....	58,168	57,903	59,903	74,742	75,458
Retained earnings .....	2,739	4,082	5,268	5,825	5,310
Cumulative foreign currency translation adjustment .....	353	946	2,136	2,697	3,117
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(3,788)	(4,624)	(4,891)	(5,086)	(4,917)
Less: Treasury stock at cost .....	2,195	2,256	2,078	2,206	2,201
<b>Stockholders' equity</b> .....	<b>55,278</b>	<b>56,051</b>	<b>60,338</b>	<b>75,972</b>	<b>76,766</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>159,294</b>	<b>159,942</b>	<b>163,739</b>	<b>165,828</b>	<b>168,164</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	9,924	9,942	11,012	13,584	11,522

**Table 54.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 331,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	45,691	52,378	51,177	49,946	55,765
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,612	1,600	1,618	1,627	1,577
All other operating costs and expenses .....	41,845	47,127	47,060	46,461	50,574
<b>Income (loss) from operations</b> .....	<b>2,235</b>	<b>3,651</b>	<b>2,499</b>	<b>1,858</b>	<b>3,614</b>
Interest expense .....	980	914	904	897	935
Dividend income .....	18	323	271	312	323
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	212	80	269	206	59
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	753	1,203	(126)	246	(237)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	65	1,946	773	841	1,129
<b>Income (loss) before income taxes</b> .....	<b>2,302</b>	<b>6,290</b>	<b>2,782</b>	<b>2,565</b>	<b>3,953</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	495	724	579	700	527
b. Other .....	22	14	63	(8)	48
<b>Income (loss) after income taxes</b> .....	<b>1,785</b>	<b>5,552</b>	<b>2,140</b>	<b>1,874</b>	<b>3,378</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>1,785</b>	<b>5,552</b>	<b>2,140</b>	<b>1,874</b>	<b>3,378</b>
Cash dividends charged to retained earnings in this quarter .....	680	1,053	1,097	1,576	1,223
<b>Net income retained in business</b> .....	<b>1,105</b>	<b>4,499</b>	<b>1,044</b>	<b>298</b>	<b>2,155</b>
Retained earnings at beginning of quarter .....	33,066	33,933	38,118	38,379	38,235
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(902)	381	(447)	179	(48)
<b>Retained earnings at end of quarter</b> .....	<b>33,269</b>	<b>38,813</b>	<b>38,714</b>	<b>38,856</b>	<b>40,342</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.53	3.05	3.16	3.26	2.83
All other operating costs and expenses .....	91.58	89.98	91.96	93.02	90.69
<b>Income (loss) from operations</b> .....	<b>4.89</b>	<b>6.97</b>	<b>4.88</b>	<b>3.72</b>	<b>6.48</b>
Interest expense .....	2.14	1.74	1.77	1.80	1.68
Dividend income .....	0.04	0.62	0.53	0.62	0.58
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.46	0.15	0.53	0.41	0.11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1.65	2.30	(0.25)	0.49	(0.43)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.14	3.72	1.51	1.68	2.03
<b>Income (loss) before income taxes</b> .....	<b>5.04</b>	<b>12.01</b>	<b>5.44</b>	<b>5.14</b>	<b>7.09</b>
Provision for current and deferred domestic income taxes .....	1.13	1.41	1.25	1.38	1.03
<b>Income (loss) after income taxes</b> .....	<b>3.91</b>	<b>10.60</b>	<b>4.18</b>	<b>3.75</b>	<b>6.06</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	9.54	24.78	10.78	9.84	14.77
After income taxes .....	7.40	21.88	8.29	7.19	12.63
Annual rate of profit on total assets:					
Before income taxes .....	4.23	11.43	4.99	4.62	6.88
After income taxes .....	3.28	10.09	3.84	3.38	5.88

**Table 54.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 331,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	7,261	6,502	7,613	8,194	6,473
Time deposits in the U.S., including negotiable certificates of deposit .....	2,591	2,252	1,399	775	1,171
Cash and deposits outside the U.S. ....	257	58	22	29	16
<b>Total cash on hand and in banks</b> .....	<b>10,108</b>	<b>8,812</b>	<b>9,034</b>	<b>8,999</b>	<b>7,661</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	342	342	158	1,155	1,144
b. Other, due in 1 year or less .....	375	148	348	861	466
Commercial and finance company paper of U.S. issuers .....	73	140	112	124	170
State and local government securities, due in 1 year or less .....	0	0	0	0	0
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	1,090	1,244	1,552	1,834	1,758
<b>Total cash, U.S. Government and other securities</b> .....	<b>11,987</b>	<b>10,685</b>	<b>11,204</b>	<b>12,973</b>	<b>11,200</b>
Trade receivables from the U.S. Government .....	38	2	2	26	35
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	20,133	22,603	22,494	20,935	25,181
<b>Total receivables</b> .....	<b>20,171</b>	<b>22,605</b>	<b>22,496</b>	<b>20,961</b>	<b>25,216</b>
Inventories .....	22,957	25,223	25,072	25,260	27,328
All other current assets .....	16,212	14,978	15,744	15,600	15,918
<b>Total current assets</b> .....	<b>71,327</b>	<b>73,491</b>	<b>74,516</b>	<b>74,795</b>	<b>79,662</b>
Property, plant, and equipment .....	114,741	115,916	116,275	116,614	116,952
Land and mineral rights .....	5,924	6,027	6,098	6,359	6,369
Less: Accumulated depreciation, depletion, and amortization .....	58,327	59,636	60,293	60,439	60,887
<b>Net property, plant, and equipment</b> .....	<b>62,339</b>	<b>62,306</b>	<b>62,081</b>	<b>62,534</b>	<b>62,434</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	3	3	2
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	84,314	84,362	86,440	84,696	87,705
<b>Total Assets</b> .....	<b>217,979</b>	<b>220,159</b>	<b>223,040</b>	<b>222,027</b>	<b>229,804</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	2,616	2,152	3,037	2,373	2,156
b. Commercial paper .....	38	84	10	60	10
c. Other short-term loans .....	2,120	1,202	1,274	1,220	1,392
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	15,319	16,848	16,900	16,071	19,208
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	535	405	737	152	419
b. Other .....	315	250	180	182	272
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	950	1,042	1,034	1,193	1,252
b. Bonds and debentures .....	832	1,392	301	493	814
c. Other long-term loans .....	108	159	263	955	890
All other current liabilities, including excise and sales taxes, and accrued expenses .....	10,356	10,529	10,520	10,879	10,375
<b>Total current liabilities</b> .....	<b>33,190</b>	<b>34,063</b>	<b>34,257</b>	<b>33,578</b>	<b>36,786</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	13,223	11,366	11,548	10,470	12,325
b. Bonds and debentures .....	24,077	23,407	24,450	25,006	24,518
c. Other long-term loans .....	11,319	10,584	11,071	10,784	11,261
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	39,639	39,228	38,450	37,868	37,890
<b>Total liabilities</b> .....	<b>121,447</b>	<b>118,648</b>	<b>119,777</b>	<b>117,706</b>	<b>122,780</b>
Capital stock and other capital .....	85,436	85,895	86,156	86,631	86,660
Retained earnings .....	33,269	38,813	38,714	38,856	40,342
Cumulative foreign currency translation adjustment .....	851	281	1,542	1,587	2,585
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(12,606)	(13,102)	(12,803)	(12,421)	(12,228)
Less: Treasury stock at cost .....	10,418	10,376	10,347	10,331	10,335
<b>Stockholders' equity</b> .....	<b>96,532</b>	<b>101,511</b>	<b>103,262</b>	<b>104,322</b>	<b>107,023</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>217,979</b>	<b>220,159</b>	<b>223,040</b>	<b>222,027</b>	<b>229,804</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	38,136	39,428	40,258	41,216	42,876

**Table 55.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	23,622	27,569	27,314	25,994	28,889
Depreciation, depletion, and amortization of property, plant, and equipment .....	810	826	827	824	800
All other operating costs and expenses .....	22,538	25,616	26,333	25,357	27,040
<b>Income (loss) from operations</b> .....	275	1,126	154	(188)	1,049
Interest expense .....	494	495	499	496	472
Dividend income .....	16	15	15	17	17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	113	97	145	114	21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(53)	(238)	(10)	(45)	11
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	(217)	(146)	(25)	(229)	55
<b>Income (loss) before income taxes</b> .....	(361)	359	(220)	(826)	682
Provision for current and deferred domestic income taxes:					
a. Federal .....	73	268	1	6	310
b. Other .....	(5)	22	38	(10)	36
<b>Income (loss) after income taxes</b> .....	(429)	69	(259)	(822)	336
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	(429)	69	(259)	(822)	336
Cash dividends charged to retained earnings in this quarter .....	214	317	236	513	228
<b>Net income retained in business</b> .....	(643)	(248)	(495)	(1,335)	109
Retained earnings at beginning of quarter .....	13,434	13,382	13,405	12,824	11,963
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(195)	(11)	(102)	417	(170)
<b>Retained earnings at end of quarter</b> .....	12,597	13,124	12,808	11,906	11,902
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.43	3.00	3.03	3.17	2.77
All other operating costs and expenses .....	95.41	92.92	96.41	97.55	93.60
<b>Income (loss) from operations</b> .....	1.16	4.09	0.57	(0.72)	3.63
Interest expense .....	2.09	1.80	1.83	1.91	1.63
Dividend income .....	0.07	0.05	0.05	0.06	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.48	0.35	0.53	0.44	0.07
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.23)	(0.86)	(0.04)	(0.17)	0.04
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	(0.92)	(0.53)	(0.09)	(0.88)	0.19
<b>Income (loss) before income taxes</b> .....	(1.53)	1.30	(0.80)	(3.18)	2.36
Provision for current and deferred domestic income taxes .....	0.29	1.05	0.14	(0.01)	1.20
<b>Income (loss) after income taxes</b> .....	(1.82)	0.25	(0.95)	(3.16)	1.16
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	(4.62)	4.52	(2.75)	(10.78)	9.00
After income taxes .....	(5.49)	0.87	(3.24)	(10.73)	4.43
Annual rate of profit on total assets:					
Before income taxes .....	(1.59)	1.54	(0.93)	(3.53)	2.85
After income taxes .....	(1.89)	0.30	(1.10)	(3.51)	1.40

<sup>1</sup> Included in Primary Metals.



**Table 55.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	3,660	2,771	4,354	3,440	3,052
Time deposits in the U.S., including negotiable certificates of deposit .....	1,892	1,227	158	294	254
Cash and deposits outside the U.S. ....	36	8	8	16	8
<b>Total cash on hand and in banks</b> .....	<b>5,589</b>	<b>4,006</b>	<b>4,520</b>	<b>3,749</b>	<b>3,313</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	342	342	158	1,155	1,144
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	0	0	0	0	0
State and local government securities, due in 1 year or less .....	0	0	0	0	0
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	632	583	865	911	721
<b>Total cash, U.S. Government and other securities</b> .....	<b>6,563</b>	<b>4,931</b>	<b>5,543</b>	<b>5,816</b>	<b>5,179</b>
Trade receivables from the U.S. Government .....	0	0	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	9,817	11,251	11,358	10,605	12,797
<b>Total receivables</b> .....	<b>9,817</b>	<b>11,251</b>	<b>11,358</b>	<b>10,605</b>	<b>12,797</b>
Inventories .....	13,374	15,422	15,159	14,973	16,155
All other current assets .....	2,798	3,030	3,149	2,605	2,424
<b>Total current assets</b> .....	<b>32,551</b>	<b>34,634</b>	<b>35,209</b>	<b>33,998</b>	<b>36,554</b>
Property, plant, and equipment .....	59,989	60,789	60,985	61,331	62,044
Land and mineral rights .....	1,112	1,159	1,153	1,191	1,163
Less: Accumulated depreciation, depletion, and amortization .....	30,035	30,687	31,051	31,025	31,680
<b>Net property, plant, and equipment</b> .....	<b>31,066</b>	<b>31,261</b>	<b>31,087</b>	<b>31,497</b>	<b>31,527</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	27,316	27,251	28,349	28,238	27,780
<b>Total Assets</b> .....	<b>90,933</b>	<b>93,145</b>	<b>94,644</b>	<b>93,733</b>	<b>95,862</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	523	537	881	928	830
b. Commercial paper .....	38	10	10	60	10
c. Other short-term loans .....	438	405	435	416	506
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	8,344	9,466	9,494	8,694	10,960
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	(10)	51	72	37	95
b. Other .....	160	144	112	123	125
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	573	627	565	530	570
b. Bonds and debentures .....	76	71	73	265	264
c. Other long-term loans .....	88	129	202	931	867
All other current liabilities, including excise and sales taxes, and accrued expenses .....	5,452	5,444	5,477	5,692	5,657
<b>Total current liabilities</b> .....	<b>15,682</b>	<b>16,884</b>	<b>17,321</b>	<b>17,674</b>	<b>19,885</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	6,951	7,196	7,408	6,487	6,449
b. Bonds and debentures .....	11,445	11,485	12,070	12,677	12,713
c. Other long-term loans .....	7,388	7,717	7,811	7,801	7,946
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	18,200	18,079	18,067	18,437	18,535
<b>Total liabilities</b> .....	<b>59,667</b>	<b>61,360</b>	<b>62,677</b>	<b>63,076</b>	<b>65,528</b>
Capital stock and other capital .....	30,018	30,310	30,535	30,320	30,020
Retained earnings .....	12,597	13,124	12,808	11,906	11,902
Cumulative foreign currency translation adjustment .....	(317)	(331)	(288)	(301)	(156)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(6,986)	(7,294)	(7,069)	(7,251)	(7,115)
Less: Treasury stock at cost .....	4,045	4,024	4,020	4,016	4,318
<b>Stockholders' equity</b> .....	<b>31,267</b>	<b>31,785</b>	<b>31,968</b>	<b>30,657</b>	<b>30,333</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>90,933</b>	<b>93,145</b>	<b>94,644</b>	<b>93,733</b>	<b>95,862</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	16,869	17,751	17,888	16,324	16,669

<sup>1</sup> Included in Primary Metals.

**Table 56.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	18,490	20,768	19,936	19,977	22,542
Depreciation, depletion, and amortization of property, plant, and equipment .....	685	656	679	693	663
All other operating costs and expenses .....	16,278	18,096	17,410	17,733	19,828
<b>Income (loss) from operations</b> .....	<b>1,528</b>	<b>2,016</b>	<b>1,847</b>	<b>1,551</b>	<b>2,051</b>
Interest expense .....	436	363	358	357	421
Dividend income .....	1	307	253	294	305
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	83	(15)	105	91	30
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	799	1,457	(117)	281	(248)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	274	2,078	783	1,061	1,065
<b>Income (loss) before income taxes</b> .....	<b>2,250</b>	<b>5,480</b>	<b>2,513</b>	<b>2,922</b>	<b>2,783</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	295	336	439	574	87
b. Other .....	23	(11)	22	1	12
<b>Income (loss) after income taxes</b> .....	<b>1,931</b>	<b>5,155</b>	<b>2,052</b>	<b>2,346</b>	<b>2,684</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>1,931</b>	<b>5,155</b>	<b>2,052</b>	<b>2,346</b>	<b>2,684</b>
Cash dividends charged to retained earnings in this quarter .....	403	686	851	952	963
<b>Net income retained in business</b> .....	<b>1,528</b>	<b>4,469</b>	<b>1,201</b>	<b>1,394</b>	<b>1,722</b>
Retained earnings at beginning of quarter .....	11,697	12,487	16,348	16,918	17,359
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(795)	357	(313)	(285)	56
<b>Retained earnings at end of quarter</b> .....	<b>12,430</b>	<b>17,313</b>	<b>17,236</b>	<b>18,027</b>	<b>19,136</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.70	3.16	3.40	3.47	2.94
All other operating costs and expenses .....	88.03	87.13	87.33	88.76	87.96
<b>Income (loss) from operations</b> .....	<b>8.26</b>	<b>9.71</b>	<b>9.27</b>	<b>7.77</b>	<b>9.10</b>
Interest expense .....	2.36	1.75	1.79	1.78	1.87
Dividend income .....	0.01	1.48	1.27	1.47	1.35
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.45	(0.07)	0.53	0.46	0.13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	4.32	7.02	(0.59)	1.41	(1.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.48	10.01	3.93	5.31	4.73
<b>Income (loss) before income taxes</b> .....	<b>12.17</b>	<b>26.39</b>	<b>12.61</b>	<b>14.62</b>	<b>12.35</b>
Provision for current and deferred domestic income taxes .....	1.72	1.56	2.31	2.88	0.44
<b>Income (loss) after income taxes</b> .....	<b>10.44</b>	<b>24.82</b>	<b>10.29</b>	<b>11.74</b>	<b>11.91</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	15.92	36.03	16.26	18.29	16.76
After income taxes .....	13.66	33.89	13.27	14.69	16.16
Annual rate of profit on total assets:					
Before income taxes .....	7.99	19.51	8.85	10.34	9.44
After income taxes .....	6.85	18.35	7.22	8.30	9.10

<sup>1</sup> Included in Primary Metals.

**Table 56.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	3,178	3,254	2,769	4,032	2,567
Time deposits in the U.S., including negotiable certificates of deposit .....	695	1,021	1,237	477	917
Cash and deposits outside the U.S. ....	221	49	14	13	8
<b>Total cash on hand and in banks</b> .....	<b>4,093</b>	<b>4,325</b>	<b>4,020</b>	<b>4,522</b>	<b>3,492</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	330	80	280	795	400
Commercial and finance company paper of U.S. issuers .....	9	76	20	0	0
State and local government securities, due in 1 year or less .....	0	0	0	0	0
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	34	237	235	321	406
<b>Total cash, U.S. Government and other securities</b> .....	<b>4,466</b>	<b>4,718</b>	<b>4,555</b>	<b>5,638</b>	<b>4,298</b>
Trade receivables from the U.S. Government .....	38	2	2	26	35
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	8,402	9,227	9,007	8,358	10,083
<b>Total receivables</b> .....	<b>8,440</b>	<b>9,229</b>	<b>9,008</b>	<b>8,384</b>	<b>10,119</b>
Inventories .....	7,350	7,567	7,655	7,911	8,779
All other current assets .....	13,066	11,620	12,287	12,719	13,195
<b>Total current assets</b> .....	<b>33,322</b>	<b>33,134</b>	<b>33,507</b>	<b>34,653</b>	<b>36,391</b>
Property, plant, and equipment .....	47,754	48,037	48,600	48,466	48,024
Land and mineral rights .....	4,658	4,707	4,791	4,997	5,034
Less: Accumulated depreciation, depletion, and amortization .....	24,276	24,751	25,312	25,381	25,103
<b>Net property, plant, and equipment</b> .....	<b>28,136</b>	<b>27,993</b>	<b>28,079</b>	<b>28,082</b>	<b>27,954</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	51,232	51,238	52,040	50,264	53,612
<b>Total Assets</b> .....	<b>112,691</b>	<b>112,365</b>	<b>113,625</b>	<b>112,998</b>	<b>117,958</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	2,044	1,568	2,083	1,378	1,231
b. Commercial paper .....	0	74	0	0	0
c. Other short-term loans .....	1,619	777	824	793	878
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	5,622	6,009	6,046	5,953	6,729
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	540	358	670	125	317
b. Other .....	155	104	70	57	140
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	317	288	363	582	583
b. Bonds and debentures .....	756	1,322	229	228	550
c. Other long-term loans .....	17	24	57	23	22
All other current liabilities, including excise and sales taxes, and accrued expenses .....	3,969	4,002	4,017	4,148	3,715
<b>Total current liabilities</b> .....	<b>15,038</b>	<b>14,526</b>	<b>14,360</b>	<b>13,288</b>	<b>14,165</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	5,511	3,421	3,468	3,173	5,020
b. Bonds and debentures .....	11,711	11,003	11,724	11,677	11,130
c. Other long-term loans .....	3,688	2,601	2,970	2,690	3,030
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	20,203	19,974	19,257	18,279	18,187
<b>Total liabilities</b> .....	<b>56,151</b>	<b>51,524</b>	<b>51,780</b>	<b>49,108</b>	<b>51,532</b>
Capital stock and other capital .....	53,190	53,295	53,151	53,682	54,005
Retained earnings .....	12,430	17,313	17,236	18,027	19,136
Cumulative foreign currency translation adjustment .....	1,234	684	1,839	1,900	2,670
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(5,364)	(5,532)	(5,491)	(4,861)	(4,864)
Less: Treasury stock at cost .....	4,951	4,920	4,890	4,857	4,522
<b>Stockholders' equity</b> .....	<b>56,539</b>	<b>60,841</b>	<b>61,846</b>	<b>63,891</b>	<b>66,426</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>112,691</b>	<b>112,365</b>	<b>113,625</b>	<b>112,998</b>	<b>117,958</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	18,284	18,608	19,147	21,365	22,226

<sup>1</sup> Included in Primary Metals.

**Table 57.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3315,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	3,579	4,041	3,927	3,975	4,334
Depreciation, depletion, and amortization of property, plant, and equipment .....	118	117	112	109	114
All other operating costs and expenses .....	3,029	3,415	3,317	3,372	3,706
<b>Income (loss) from operations</b> .....	432	509	498	494	513
Interest expense .....	50	55	47	45	43
Dividend income .....	1	1	3	1	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	16	(1)	19	0	8
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	7	(16)	2	10	(1)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	8	14	15	10	9
<b>Income (loss) before income taxes</b> .....	414	451	489	470	488
Provision for current and deferred domestic income taxes:					
a. Federal .....	127	120	139	119	130
b. Other .....	4	3	2	1	0
<b>Income (loss) after income taxes</b> .....	282	328	348	351	358
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	282	328	348	351	358
Cash dividends charged to retained earnings in this quarter .....	63	51	10	111	33
<b>Net income retained in business</b> .....	219	277	337	239	325
Retained earnings at beginning of quarter .....	7,935	8,064	8,365	8,637	8,913
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	88	36	(33)	46	66
<b>Retained earnings at end of quarter</b> .....	8,242	8,377	8,669	8,922	9,303
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.28	2.90	2.85	2.75	2.64
All other operating costs and expenses .....	84.64	84.51	84.47	84.82	85.52
<b>Income (loss) from operations</b> .....	12.07	12.59	12.68	12.43	11.85
Interest expense .....	1.39	1.37	1.20	1.13	0.98
Dividend income .....	0.03	0.03	0.08	0.03	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.44	(0.03)	0.48	0.00	0.19
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.20	(0.40)	0.04	0.25	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.22	0.34	0.37	0.24	0.20
<b>Income (loss) before income taxes</b> .....	11.56	11.16	12.44	11.83	11.25
Provision for current and deferred domestic income taxes .....	3.67	3.05	3.59	3.01	3.00
<b>Income (loss) after income taxes</b> .....	7.89	8.11	8.85	8.82	8.25
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	18.97	20.30	20.68	19.24	19.01
After income taxes .....	12.95	14.76	14.72	14.35	13.94
Annual rate of profit on total assets:					
Before income taxes .....	11.53	12.31	13.23	12.29	12.21
After income taxes .....	7.87	8.95	9.41	9.17	8.95

<sup>1</sup> Included in Primary Metals.

**Table 57.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3315,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	422	477	491	722	855
Time deposits in the U.S., including negotiable certificates of deposit .....	4	4	3	4	1
Cash and deposits outside the U.S. ....	0	0	0	0	0
<b>Total cash on hand and in banks</b> .....	426	481	494	727	855
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	45	68	68	66	66
Commercial and finance company paper of U.S. issuers .....	63	64	92	124	170
State and local government securities, due in 1 year or less .....	0	0	0	0	0
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	424	424	452	601	631
<b>Total cash, U.S. Government and other securities</b> .....	957	1,036	1,106	1,519	1,722
Trade receivables from the U.S. Government .....	0	0	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	1,915	2,125	2,130	1,972	2,301
<b>Total receivables</b> .....	1,915	2,125	2,130	1,972	2,301
Inventories .....	2,233	2,234	2,257	2,376	2,394
All other current assets .....	348	327	308	277	300
<b>Total current assets</b> .....	5,454	5,722	5,801	6,144	6,717
Property, plant, and equipment .....	6,999	7,089	6,690	6,817	6,883
Land and mineral rights .....	154	161	155	171	172
Less: Accumulated depreciation, depletion, and amortization .....	4,016	4,198	3,930	4,033	4,103
<b>Net property, plant, and equipment</b> .....	3,137	3,053	2,915	2,955	2,952
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	3	3	2
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	5,765	5,873	6,051	6,194	6,313
<b>Total Assets</b> .....	14,355	14,648	14,770	15,296	15,984
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	49	47	73	67	94
b. Commercial paper .....	0	0	0	0	0
c. Other short-term loans .....	62	20	15	12	8
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	1,353	1,373	1,359	1,425	1,518
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	6	(4)	(4)	(10)	6
b. Other .....	0	1	(2)	2	7
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	60	127	105	81	99
b. Bonds and debentures .....	0	0	0	0	0
c. Other long-term loans .....	3	6	4	1	1
All other current liabilities, including excise and sales taxes, and accrued expenses .....	936	1,082	1,025	1,039	1,003
<b>Total current liabilities</b> .....	2,471	2,653	2,576	2,616	2,737
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	760	749	672	810	856
b. Bonds and debentures .....	920	920	655	652	675
c. Other long-term loans .....	242	266	291	292	285
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,236	1,175	1,126	1,152	1,168
<b>Total liabilities</b> .....	5,629	5,763	5,321	5,522	5,720
Capital stock and other capital .....	2,227	2,290	2,470	2,629	2,634
Retained earnings .....	8,242	8,377	8,669	8,922	9,303
Cumulative foreign currency translation adjustment .....	(66)	(73)	(9)	(12)	70
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(256)	(276)	(244)	(309)	(249)
Less: Treasury stock at cost .....	1,422	1,433	1,437	1,457	1,495
<b>Stockholders' equity</b> .....	8,726	8,885	9,449	9,774	10,264
<b>Total Liabilities and Stockholders' Equity</b> .....	14,355	14,648	14,770	15,296	15,984
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	2,983	3,070	3,224	3,528	3,981

<sup>1</sup> Included in Primary Metals.

**Table 58.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 332,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	29,213	31,894	32,208	32,610	34,353
Depreciation, depletion, and amortization of property, plant, and equipment .....	882	875	877	914	922
All other operating costs and expenses .....	26,314	28,351	28,524	29,257	30,350
<b>Income (loss) from operations</b> .....	<b>2,017</b>	<b>2,668</b>	<b>2,808</b>	<b>2,439</b>	<b>3,081</b>
Interest expense .....	771	765	762	763	683
Dividend income .....	8	74	12	35	17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	15	96	210	244	94
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	64	(92)	(18)	(312)	(149)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	390	857	1,214	941	601
<b>Income (loss) before income taxes</b> .....	<b>1,723</b>	<b>2,838</b>	<b>3,464</b>	<b>2,584</b>	<b>2,960</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	401	643	1,046	781	547
b. Other .....	33	58	64	33	(46)
<b>Income (loss) after income taxes</b> .....	<b>1,289</b>	<b>2,138</b>	<b>2,353</b>	<b>1,770</b>	<b>2,460</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>1,289</b>	<b>2,138</b>	<b>2,353</b>	<b>1,770</b>	<b>2,460</b>
Cash dividends charged to retained earnings in this quarter .....	467	728	701	952	506
<b>Net income retained in business</b> .....	<b>822</b>	<b>1,410</b>	<b>1,652</b>	<b>819</b>	<b>1,954</b>
Retained earnings at beginning of quarter .....	44,924	46,151	47,119	48,900	50,441
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	14	(220)	(20)	5	(215)
<b>Retained earnings at end of quarter</b> .....	<b>45,760</b>	<b>47,340</b>	<b>48,751</b>	<b>49,724</b>	<b>52,179</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.02	2.74	2.72	2.80	2.68
All other operating costs and expenses .....	90.08	88.89	88.56	89.72	88.35
<b>Income (loss) from operations</b> .....	<b>6.90</b>	<b>8.37</b>	<b>8.72</b>	<b>7.48</b>	<b>8.97</b>
Interest expense .....	2.64	2.40	2.37	2.34	1.99
Dividend income .....	0.03	0.23	0.04	0.11	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.05	0.30	0.65	0.75	0.27
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.22	(0.29)	(0.05)	(0.96)	(0.43)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.33	2.69	3.77	2.89	1.75
<b>Income (loss) before income taxes</b> .....	<b>5.90</b>	<b>8.90</b>	<b>10.75</b>	<b>7.92</b>	<b>8.62</b>
Provision for current and deferred domestic income taxes .....	1.49	2.19	3.45	2.49	1.46
<b>Income (loss) after income taxes</b> .....	<b>4.41</b>	<b>6.70</b>	<b>7.31</b>	<b>5.43</b>	<b>7.16</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	10.71	17.27	20.71	15.45	17.00
After income taxes .....	8.01	13.01	14.07	10.58	14.12
Annual rate of profit on total assets:					
Before income taxes .....	4.66	7.51	9.06	6.76	7.70
After income taxes .....	3.48	5.65	6.15	4.63	6.40

**Table 58.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 332,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	7,046	6,403	6,495	6,194	5,346
Time deposits in the U.S., including negotiable certificates of deposit .....	650	515	353	296	274
Cash and deposits outside the U.S. ....	443	405	357	267	155
<b>Total cash on hand and in banks</b> .....	<b>8,139</b>	<b>7,323</b>	<b>7,205</b>	<b>6,757</b>	<b>5,775</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	10	0	0	13	0
b. Other, due in 1 year or less .....	16	16	15	128	281
Commercial and finance company paper of U.S. issuers .....	7	56	66	54	52
State and local government securities, due in 1 year or less .....	51	53	87	50	49
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	1,030	846	832	824	602
<b>Total cash, U.S. Government and other securities</b> .....	<b>9,253</b>	<b>8,294</b>	<b>8,205</b>	<b>7,826</b>	<b>6,758</b>
Trade receivables from the U.S. Government .....	987	844	879	913	1,027
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	15,303	16,958	17,817	16,077	17,360
<b>Total receivables</b> .....	<b>16,290</b>	<b>17,803</b>	<b>18,696</b>	<b>16,989</b>	<b>18,386</b>
Inventories .....	16,553	17,339	17,197	17,635	18,337
All other current assets .....	4,950	5,190	5,474	6,191	6,243
<b>Total current assets</b> .....	<b>47,046</b>	<b>48,625</b>	<b>49,572</b>	<b>48,641</b>	<b>49,725</b>
Property, plant, and equipment .....	59,103	60,202	59,057	60,406	61,023
Land and mineral rights .....	1,671	1,798	1,873	1,970	1,939
Less: Accumulated depreciation, depletion, and amortization .....	35,597	36,761	36,428	36,990	37,759
<b>Net property, plant, and equipment</b> .....	<b>25,177</b>	<b>25,239</b>	<b>24,502</b>	<b>25,387</b>	<b>25,204</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	75,761	77,357	78,892	78,914	78,803
<b>Total Assets</b> .....	<b>147,984</b>	<b>151,221</b>	<b>152,966</b>	<b>152,941</b>	<b>153,731</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	1,997	1,999	2,014	1,629	2,147
b. Commercial paper .....	970	686	999	100	504
c. Other short-term loans .....	401	471	449	660	653
Advances and prepayments by the U.S. Government .....	479	615	565	606	610
Trade accounts and trade notes payable .....	9,215	10,139	10,012	9,768	10,442
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	683	681	719	872	596
b. Other .....	56	6	16	123	63
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	997	1,051	1,118	1,568	1,592
b. Bonds and debentures .....	789	359	676	738	719
c. Other long-term loans .....	437	889	982	895	906
All other current liabilities, including excise and sales taxes, and accrued expenses .....	10,003	10,530	10,698	10,458	9,810
<b>Total current liabilities</b> .....	<b>26,027</b>	<b>27,425</b>	<b>28,249</b>	<b>27,417</b>	<b>28,041</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	13,908	14,745	14,842	14,707	12,990
b. Bonds and debentures .....	8,042	7,991	7,657	8,881	8,459
c. Other long-term loans .....	17,646	16,758	16,932	17,055	17,930
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	18,012	18,579	18,395	17,975	16,650
<b>Total liabilities</b> .....	<b>83,634</b>	<b>85,498</b>	<b>86,075</b>	<b>86,035</b>	<b>84,069</b>
Capital stock and other capital .....	33,569	34,241	33,939	33,589	33,739
Retained earnings .....	45,760	47,340	48,751	49,724	52,179
Cumulative foreign currency translation adjustment .....	(543)	(1,694)	(1,009)	(862)	(667)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(5,347)	(4,913)	(4,968)	(5,346)	(4,984)
Less: Treasury stock at cost .....	9,090	9,251	9,823	10,198	10,604
<b>Stockholders' equity</b> .....	<b>64,350</b>	<b>65,723</b>	<b>66,890</b>	<b>66,906</b>	<b>69,662</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>147,984</b>	<b>151,221</b>	<b>152,966</b>	<b>152,941</b>	<b>153,731</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	21,019	21,200	21,322	21,224	21,685

**Table 59.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 333,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	62,517	75,335	76,645	79,204	79,194
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,108	2,287	2,123	2,152	2,171
All other operating costs and expenses .....	56,876	66,421	68,828	70,570	70,418
<b>Income (loss) from operations</b> .....	<b>3,533</b>	<b>6,628</b>	<b>5,694</b>	<b>6,482</b>	<b>6,604</b>
Interest expense .....	1,517	1,540	1,577	1,469	1,453
Dividend income .....	622	21	25	51	512
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	311	445	790	501	590
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(555)	(133)	(1,868)	(582)	(2,595)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	2,677	3,052	3,501	3,651	3,824
<b>Income (loss) before income taxes</b> .....	<b>5,072</b>	<b>8,472</b>	<b>6,566</b>	<b>8,635</b>	<b>7,481</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,438	1,814	1,468	1,465	1,756
b. Other .....	106	144	115	137	132
<b>Income (loss) after income taxes</b> .....	<b>3,528</b>	<b>6,515</b>	<b>4,983</b>	<b>7,034</b>	<b>5,593</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>3,528</b>	<b>6,515</b>	<b>4,983</b>	<b>7,034</b>	<b>5,593</b>
Cash dividends charged to retained earnings in this quarter .....	866	1,983	1,274	2,519	1,225
<b>Net income retained in business</b> .....	<b>2,663</b>	<b>4,532</b>	<b>3,708</b>	<b>4,514</b>	<b>4,367</b>
Retained earnings at beginning of quarter .....	113,323	115,531	120,244	123,288	128,285
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	19	(325)	(537)	4	(362)
<b>Retained earnings at end of quarter</b> .....	<b>116,005</b>	<b>119,738</b>	<b>123,416</b>	<b>127,806</b>	<b>132,291</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.37	3.04	2.77	2.72	2.74
All other operating costs and expenses .....	90.98	88.17	89.80	89.10	88.92
<b>Income (loss) from operations</b> .....	<b>5.65</b>	<b>8.80</b>	<b>7.43</b>	<b>8.18</b>	<b>8.34</b>
Interest expense .....	2.43	2.04	2.06	1.85	1.83
Dividend income .....	0.99	0.03	0.03	0.06	0.65
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.50	0.59	1.03	0.63	0.74
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.89)	(0.18)	(2.44)	(0.73)	(3.28)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	4.28	4.05	4.57	4.61	4.83
<b>Income (loss) before income taxes</b> .....	<b>8.11</b>	<b>11.25</b>	<b>8.57</b>	<b>10.90</b>	<b>9.45</b>
Provision for current and deferred domestic income taxes .....	2.47	2.60	2.06	2.02	2.38
<b>Income (loss) after income taxes</b> .....	<b>5.64</b>	<b>8.65</b>	<b>6.50</b>	<b>8.88</b>	<b>7.06</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	12.19	20.19	15.10	19.40	16.00
After income taxes .....	8.48	15.53	11.46	15.80	11.96
Annual rate of profit on total assets:					
Before income taxes .....	5.07	8.29	6.29	8.07	6.92
After income taxes .....	3.53	6.38	4.78	6.57	5.17



**Table 59.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 333,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	14,213	13,377	14,930	18,039	16,631
Time deposits in the U.S., including negotiable certificates of deposit .....	2,437	3,241	1,699	1,771	2,592
Cash and deposits outside the U.S. ....	1,411	1,571	1,830	1,689	1,468
<b>Total cash on hand and in banks</b> .....	<b>18,061</b>	<b>18,190</b>	<b>18,458</b>	<b>21,499</b>	<b>20,691</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	4	3	3	3	14
b. Other, due in 1 year or less .....	765	799	658	398	488
Commercial and finance company paper of U.S. issuers .....	985	1,057	1,242	1,322	934
State and local government securities, due in 1 year or less .....	560	412	515	468	454
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	4,558	4,361	4,499	4,364	4,086
<b>Total cash, U.S. Government and other securities</b> .....	<b>24,933</b>	<b>24,821</b>	<b>25,376</b>	<b>28,053</b>	<b>26,669</b>
Trade receivables from the U.S. Government .....	1,267	1,292	1,173	1,266	1,297
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	36,222	39,413	41,134	41,601	44,285
<b>Total receivables</b> .....	<b>37,489</b>	<b>40,705</b>	<b>42,308</b>	<b>42,866</b>	<b>45,581</b>
Inventories .....	39,626	40,139	42,587	42,953	47,335
All other current assets .....	21,444	24,371	24,198	22,797	24,214
<b>Total current assets</b> .....	<b>123,493</b>	<b>130,036</b>	<b>134,468</b>	<b>136,670</b>	<b>143,799</b>
Property, plant, and equipment .....	106,704	107,841	109,523	111,590	113,680
Land and mineral rights .....	2,118	2,133	2,131	2,138	2,131
Less: Accumulated depreciation, depletion, and amortization .....	60,908	61,792	63,230	64,488	65,964
<b>Net property, plant, and equipment</b> .....	<b>47,913</b>	<b>48,182</b>	<b>48,423</b>	<b>49,240</b>	<b>49,847</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	448	595	562	508	443
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	228,365	229,756	233,923	241,478	238,449
<b>Total Assets</b> .....	<b>400,220</b>	<b>408,570</b>	<b>417,375</b>	<b>427,896</b>	<b>432,538</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	2,472	2,095	1,887	1,673	2,060
b. Commercial paper .....	483	591	681	931	1,121
c. Other short-term loans .....	3,092	3,806	2,707	2,909	2,833
Advances and prepayments by the U.S. Government .....	50	50	45	50	87
Trade accounts and trade notes payable .....	31,331	33,796	35,047	36,805	39,082
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	2,956	3,431	3,631	4,099	4,214
b. Other .....	71	135	145	152	226
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,644	1,684	1,324	1,052	1,066
b. Bonds and debentures .....	1,249	2,468	1,959	1,310	1,118
c. Other long-term loans .....	2,147	1,392	3,130	2,475	2,577
All other current liabilities, including excise and sales taxes, and accrued expenses .....	48,179	48,851	52,983	56,498	53,662
<b>Total current liabilities</b> .....	<b>93,673</b>	<b>98,300</b>	<b>103,539</b>	<b>107,954</b>	<b>108,047</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	20,188	20,025	20,032	19,653	18,772
b. Bonds and debentures .....	22,720	23,284	22,941	22,654	21,994
c. Other long-term loans .....	33,971	34,348	31,904	32,761	34,484
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	63,200	64,777	65,039	66,838	62,218
<b>Total liabilities</b> .....	<b>233,752</b>	<b>240,733</b>	<b>243,455</b>	<b>249,860</b>	<b>245,514</b>
Capital stock and other capital .....	115,430	116,103	117,220	116,759	120,120
Retained earnings .....	116,005	119,738	123,416	127,806	132,291
Cumulative foreign currency translation adjustment .....	(1,556)	(3,252)	(945)	(1,401)	297
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(15,853)	(16,656)	(17,057)	(15,590)	(15,363)
Less: Treasury stock at cost .....	47,558	48,097	48,713	49,538	50,321
<b>Stockholders' equity</b> .....	<b>166,468</b>	<b>167,836</b>	<b>173,921</b>	<b>178,036</b>	<b>187,024</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>400,220</b>	<b>408,570</b>	<b>417,375</b>	<b>427,896</b>	<b>432,538</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	29,820	31,737	30,929	28,716	35,752

**Table 60.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 334,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	131,245	141,320	147,459	152,015	144,834
Depreciation, depletion, and amortization of property, plant, and equipment .....	4,496	4,557	4,648	4,628	4,793
All other operating costs and expenses .....	117,818	125,775	130,975	132,437	131,236
<b>Income (loss) from operations</b> .....	8,931	10,988	11,836	14,950	8,805
Interest expense .....	2,030	2,048	2,029	2,029	1,985
Dividend income .....	82	51	89	536	36
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1,667	464	1,247	1,180	1,404
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	10	328	(106)	(393)	15
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	15,873	17,691	18,907	22,156	22,735
<b>Income (loss) before income taxes</b> .....	24,533	27,473	29,943	36,401	31,010
Provision for current and deferred domestic income taxes:					
a. Federal .....	4,755	5,443	5,788	5,226	5,162
b. Other .....	951	935	761	1,206	1,106
<b>Income (loss) after income taxes</b> .....	18,827	21,096	23,395	29,969	24,742
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	18,827	21,096	23,395	29,969	24,742
Cash dividends charged to retained earnings in this quarter .....	3,493	2,165	1,969	3,010	3,722
<b>Net income retained in business</b> .....	15,335	18,931	21,426	26,959	21,021
Retained earnings at beginning of quarter .....	60,378	75,287	92,197	109,709	131,899
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(2,916)	(3,809)	(4,927)	(5,329)	(10,550)
<b>Retained earnings at end of quarter</b> .....	72,796	90,408	108,696	131,339	142,369
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.43	3.22	3.15	3.04	3.31
All other operating costs and expenses .....	89.77	89.00	88.82	87.12	90.61
<b>Income (loss) from operations</b> .....	6.80	7.78	8.03	9.83	6.08
Interest expense .....	1.55	1.45	1.38	1.33	1.37
Dividend income .....	0.06	0.04	0.06	0.35	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.27	0.33	0.85	0.78	0.97
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.01	0.23	(0.07)	(0.26)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	12.09	12.52	12.82	14.58	15.70
<b>Income (loss) before income taxes</b> .....	18.69	19.44	20.31	23.95	21.41
Provision for current and deferred domestic income taxes .....	4.35	4.51	4.44	4.23	4.33
<b>Income (loss) after income taxes</b> .....	14.35	14.93	15.87	19.71	17.08
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	19.33	20.91	22.15	25.85	21.36
After income taxes .....	14.84	16.05	17.31	21.28	17.04
Annual rate of profit on total assets:					
Before income taxes .....	10.51	11.39	12.05	14.30	11.90
After income taxes .....	8.06	8.75	9.42	11.77	9.50

**Table 60.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 334,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	50,734	50,429	48,698	50,414	47,916
Time deposits in the U.S., including negotiable certificates of deposit .....	12,143	10,252	12,533	12,996	12,827
Cash and deposits outside the U.S. ....	5,868	5,712	6,597	7,421	8,689
<b>Total cash on hand and in banks</b> .....	<b>68,745</b>	<b>66,392</b>	<b>67,828</b>	<b>70,832</b>	<b>69,432</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	1,750	1,546	1,499	1,107	906
b. Other, due in 1 year or less .....	8,670	9,277	7,245	5,011	3,518
Commercial and finance company paper of U.S. issuers .....	11,182	11,826	16,253	14,324	16,633
State and local government securities, due in 1 year or less .....	1,596	1,183	1,162	1,122	1,173
Foreign securities, due in 1 year or less .....	56	49	83	113	63
Other short-term financial investments .....	20,642	22,042	21,717	22,871	23,248
<b>Total cash, U.S. Government and other securities</b> .....	<b>112,642</b>	<b>112,315</b>	<b>115,786</b>	<b>115,380</b>	<b>114,972</b>
Trade receivables from the U.S. Government .....	7,537	7,919	8,009	8,076	7,980
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	54,237	58,306	62,640	60,374	60,814
<b>Total receivables</b> .....	<b>61,773</b>	<b>66,225</b>	<b>70,649</b>	<b>68,450</b>	<b>68,795</b>
Inventories .....	39,237	40,956	44,119	44,332	46,081
All other current assets .....	55,333	58,743	60,079	63,145	64,252
<b>Total current assets</b> .....	<b>268,986</b>	<b>278,239</b>	<b>290,633</b>	<b>291,307</b>	<b>294,100</b>
Property, plant, and equipment .....	204,677	205,747	207,545	213,246	216,505
Land and mineral rights .....	5,714	5,886	6,056	6,471	6,521
Less: Accumulated depreciation, depletion, and amortization .....	130,777	130,714	131,921	134,613	137,469
<b>Net property, plant, and equipment</b> .....	<b>79,614</b>	<b>80,919</b>	<b>81,680</b>	<b>85,103</b>	<b>85,556</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1,437	1,181	1,192	1,231	1,393
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	584,037	604,411	620,157	640,829	661,240
<b>Total Assets</b> .....	<b>934,074</b>	<b>964,750</b>	<b>993,662</b>	<b>1,018,470</b>	<b>1,042,288</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	2,008	1,286	1,163	1,249	1,124
b. Commercial paper .....	935	1,847	5,675	5,117	1,609
c. Other short-term loans .....	4,765	4,725	4,922	4,219	4,063
Advances and prepayments by the U.S. Government .....	3,631	3,721	3,654	3,978	3,961
Trade accounts and trade notes payable .....	42,688	46,753	50,192	50,886	50,192
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	1,243	519	2,059	508	1,596
b. Other .....	(423)	(244)	(243)	(109)	(197)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,188	3,451	3,668	3,127	5,711
b. Bonds and debentures .....	5,319	8,541	5,742	7,432	7,583
c. Other long-term loans .....	1,169	756	833	2,021	990
All other current liabilities, including excise and sales taxes, and accrued expenses .....	86,350	90,845	98,429	96,752	98,090
<b>Total current liabilities</b> .....	<b>148,872</b>	<b>162,201</b>	<b>176,092</b>	<b>175,181</b>	<b>174,723</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	36,475	35,766	35,941	35,715	35,617
b. Bonds and debentures .....	69,265	69,036	69,164	72,273	73,810
c. Other long-term loans .....	37,606	36,981	36,793	33,940	34,887
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	134,306	135,131	134,958	137,997	142,433
<b>Total liabilities</b> .....	<b>426,524</b>	<b>439,114</b>	<b>452,948</b>	<b>455,107</b>	<b>461,470</b>
Capital stock and other capital .....	537,467	544,162	541,049	542,997	549,817
Retained earnings .....	72,796	90,408	108,696	131,339	142,369
Cumulative foreign currency translation adjustment .....	1,893	432	3,124	3,359	4,473
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(19,187)	(21,260)	(22,296)	(23,699)	(22,225)
Less: Treasury stock at cost .....	85,420	88,106	89,859	90,632	93,617
<b>Stockholders' equity</b> .....	<b>507,550</b>	<b>525,636</b>	<b>540,714</b>	<b>563,364</b>	<b>580,818</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>934,074</b>	<b>964,750</b>	<b>993,662</b>	<b>1,018,470</b>	<b>1,042,288</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	120,114	116,038	114,541	116,126	119,377

**Table 61.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3341,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	40,756	43,107	44,907	47,817	47,402
Depreciation, depletion, and amortization of property, plant, and equipment .....	837	877	907	840	1,051
All other operating costs and expenses .....	37,973	38,393	39,871	41,250	43,099
<b>Income (loss) from operations</b> .....	1,946	3,837	4,129	5,728	3,252
Interest expense .....	270	272	269	300	315
Dividend income .....	37	9	10	159	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	420	134	120	103	675
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(8)	72	(61)	(262)	6
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	5,952	5,162	5,404	8,464	9,346
<b>Income (loss) before income taxes</b> .....	8,076	8,941	9,333	13,892	12,965
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,111	1,618	1,666	2,277	2,018
b. Other .....	497	424	254	920	709
<b>Income (loss) after income taxes</b> .....	6,469	6,899	7,413	10,695	10,237
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	6,469	6,899	7,413	10,695	10,237
Cash dividends charged to retained earnings in this quarter .....	197	4	188	5	183
<b>Net income retained in business</b> .....	6,272	6,896	7,225	10,690	10,055
Retained earnings at beginning of quarter .....	92,819	97,276	103,345	111,181	120,536
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,527)	(986)	357	(1,700)	(1,063)
<b>Retained earnings at end of quarter</b> .....	97,564	103,186	110,927	120,171	129,527
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.05	2.03	2.02	1.76	2.22
All other operating costs and expenses .....	93.17	89.06	88.79	86.27	90.92
<b>Income (loss) from operations</b> .....	4.77	8.90	9.19	11.98	6.86
Interest expense .....	0.66	0.63	0.60	0.63	0.67
Dividend income .....	0.09	0.02	0.02	0.33	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.03	0.31	0.27	0.22	1.42
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.02)	0.17	(0.14)	(0.55)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	14.60	11.97	12.03	17.70	19.72
<b>Income (loss) before income taxes</b> .....	19.82	20.74	20.78	29.05	27.35
Provision for current and deferred domestic income taxes .....	3.94	4.74	4.28	6.69	5.75
<b>Income (loss) after income taxes</b> .....	15.87	16.01	16.51	22.37	21.60
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	26.57	27.64	27.66	39.09	34.27
After income taxes .....	21.28	21.33	21.97	30.09	27.06
Annual rate of profit on total assets:					
Before income taxes .....	13.02	13.55	13.53	19.04	17.16
After income taxes .....	10.43	10.46	10.75	14.66	13.55

<sup>1</sup> Included in Computer and Electronic Products.

**Table 61.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3341,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	9,038	7,861	7,968	9,197	8,479
Time deposits in the U.S., including negotiable certificates of deposit .....	285	273	57	50	43
Cash and deposits outside the U.S. ....	481	426	429	588	600
<b>Total cash on hand and in banks</b> .....	<b>9,804</b>	<b>8,560</b>	<b>8,455</b>	<b>9,835</b>	<b>9,122</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	202	210	234	68	127
b. Other, due in 1 year or less .....	447	330	210	194	148
Commercial and finance company paper of U.S. issuers .....	3,730	4,317	7,005	5,460	8,125
State and local government securities, due in 1 year or less .....	74	52	6	6	14
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	8,836	9,783	9,321	10,655	8,799
<b>Total cash, U.S. Government and other securities</b> .....	<b>23,093</b>	<b>23,253</b>	<b>25,230</b>	<b>26,218</b>	<b>26,334</b>
Trade receivables from the U.S. Government .....	822	968	1,080	1,299	962
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	13,384	14,359	15,501	14,419	14,786
<b>Total receivables</b> .....	<b>14,206</b>	<b>15,327</b>	<b>16,581</b>	<b>15,718</b>	<b>15,749</b>
Inventories .....	6,593	6,746	7,259	6,625	7,336
All other current assets .....	15,407	19,028	20,670	22,011	23,459
<b>Total current assets</b> .....	<b>59,299</b>	<b>64,354</b>	<b>69,740</b>	<b>70,573</b>	<b>72,878</b>
Property, plant, and equipment .....	30,448	31,242	32,049	33,208	33,850
Land and mineral rights .....	1,968	2,104	2,271	2,792	2,811
Less: Accumulated depreciation, depletion, and amortization .....	16,937	17,312	17,745	18,189	18,914
<b>Net property, plant, and equipment</b> .....	<b>15,478</b>	<b>16,034</b>	<b>16,576</b>	<b>17,811</b>	<b>17,747</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	106	121	84	44	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	173,280	183,330	189,504	203,420	211,601
<b>Total Assets</b> .....	<b>248,163</b>	<b>263,840</b>	<b>275,903</b>	<b>291,848</b>	<b>302,226</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	359	250	199	103	114
b. Commercial paper .....	0	1,800	4,900	4,149	400
c. Other short-term loans .....	1	0	15	10	5
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	14,939	18,000	20,616	20,961	20,977
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	(2,844)	(2,331)	(1,827)	(1,591)	(1,857)
b. Other .....	(598)	(552)	(362)	22	12
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	183	155	179	170	170
b. Bonds and debentures .....	2,266	2,933	3,990	6,398	6,449
c. Other long-term loans .....	91	82	26	43	28
All other current liabilities, including excise and sales taxes, and accrued expenses .....	25,448	26,671	27,271	28,221	27,875
<b>Total current liabilities</b> .....	<b>39,844</b>	<b>47,010</b>	<b>55,006</b>	<b>58,487</b>	<b>54,173</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	897	857	811	890	772
b. Bonds and debentures .....	23,015	22,730	21,619	23,540	24,606
c. Other long-term loans .....	927	1,121	642	517	879
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	61,911	62,714	62,839	66,253	70,470
<b>Total liabilities</b> .....	<b>126,593</b>	<b>134,432</b>	<b>140,918</b>	<b>149,687</b>	<b>150,900</b>
Capital stock and other capital .....	61,808	64,117	62,732	61,157	61,187
Retained earnings .....	97,564	103,186	110,927	120,171	129,527
Cumulative foreign currency translation adjustment .....	(413)	(432)	(382)	(230)	(172)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(4,721)	(4,439)	(5,006)	(5,576)	(5,681)
Less: Treasury stock at cost .....	32,669	33,024	33,286	33,362	33,535
<b>Stockholders' equity</b> .....	<b>121,570</b>	<b>129,408</b>	<b>134,985</b>	<b>142,161</b>	<b>151,325</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>248,163</b>	<b>263,840</b>	<b>275,903</b>	<b>291,848</b>	<b>302,226</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	19,455	17,345	14,734	12,086	18,705

<sup>1</sup> Included in Computer and Electronic Products.

**Table 62.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3342,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	30,186	32,594	33,904	34,596	32,434
Depreciation, depletion, and amortization of property, plant, and equipment .....	896	931	981	901	894
All other operating costs and expenses .....	27,139	29,949	31,503	30,481	30,946
<b>Income (loss) from operations</b> .....	<b>2,150</b>	<b>1,714</b>	<b>1,419</b>	<b>3,214</b>	<b>594</b>
Interest expense .....	489	487	480	468	429
Dividend income .....	18	25	23	268	28
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	471	337	442	471	397
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(82)	57	(120)	(26)	(593)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	2,856	3,803	4,353	3,873	4,558
<b>Income (loss) before income taxes</b> .....	<b>4,926</b>	<b>5,448</b>	<b>5,637</b>	<b>7,331</b>	<b>4,555</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,016	897	1,352	811	520
b. Other .....	81	101	57	(9)	43
<b>Income (loss) after income taxes</b> .....	<b>3,829</b>	<b>4,450</b>	<b>4,229</b>	<b>6,530</b>	<b>3,993</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>3,829</b>	<b>4,450</b>	<b>4,229</b>	<b>6,530</b>	<b>3,993</b>
Cash dividends charged to retained earnings in this quarter .....	401	856	444	540	481
<b>Net income retained in business</b> .....	<b>3,427</b>	<b>3,594</b>	<b>3,785</b>	<b>5,990</b>	<b>3,512</b>
Retained earnings at beginning of quarter .....	(86,378)	(84,682)	(81,874)	(79,756)	(75,814)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,396)	(2,273)	(2,342)	(1,944)	(5,337)
<b>Retained earnings at end of quarter</b> .....	<b>(84,346)</b>	<b>(83,361)</b>	<b>(80,431)</b>	<b>(75,710)</b>	<b>(77,638)</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.97	2.86	2.89	2.60	2.76
All other operating costs and expenses .....	89.91	91.88	92.92	88.10	95.41
<b>Income (loss) from operations</b> .....	<b>7.12</b>	<b>5.26</b>	<b>4.19</b>	<b>9.29</b>	<b>1.83</b>
Interest expense .....	1.62	1.49	1.42	1.35	1.32
Dividend income .....	0.06	0.08	0.07	0.77	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.56	1.03	1.30	1.36	1.22
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.27)	0.18	(0.35)	(0.08)	(1.83)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	9.46	11.67	12.84	11.19	14.05
<b>Income (loss) before income taxes</b> .....	<b>16.32</b>	<b>16.72</b>	<b>16.63</b>	<b>21.19</b>	<b>14.04</b>
Provision for current and deferred domestic income taxes .....	3.63	3.06	4.15	2.32	1.73
<b>Income (loss) after income taxes</b> .....	<b>12.68</b>	<b>13.65</b>	<b>12.47</b>	<b>18.88</b>	<b>12.31</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	14.87	16.26	16.73	21.16	12.80
After income taxes .....	11.56	13.28	12.55	18.85	11.22
Annual rate of profit on total assets:					
Before income taxes .....	7.88	8.60	8.84	11.69	7.15
After income taxes .....	6.12	7.02	6.63	10.41	6.27

<sup>1</sup> Included in Computer and Electronic Products.

**Table 62.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3342,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	14,874	13,608	12,995	11,324	11,528
Time deposits in the U.S., including negotiable certificates of deposit .....	2,257	1,248	1,665	2,214	4,317
Cash and deposits outside the U.S. ....	3,311	3,084	3,455	3,997	5,308
<b>Total cash on hand and in banks</b> .....	<b>20,442</b>	<b>17,941</b>	<b>18,115</b>	<b>17,535</b>	<b>21,153</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	1,303	1,088	1,085	939	659
b. Other, due in 1 year or less .....	7,025	7,604	5,628	3,633	2,172
Commercial and finance company paper of U.S. issuers .....	3,842	4,055	4,711	4,012	3,911
State and local government securities, due in 1 year or less .....	424	360	365	365	340
Foreign securities, due in 1 year or less .....	45	37	59	68	25
Other short-term financial investments .....	4,602	3,885	3,817	2,907	5,435
<b>Total cash, U.S. Government and other securities</b> .....	<b>37,682</b>	<b>34,970</b>	<b>33,779</b>	<b>29,460</b>	<b>33,695</b>
Trade receivables from the U.S. Government .....	3,754	3,953	4,108	4,144	4,242
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	13,495	14,542	15,589	14,136	13,916
<b>Total receivables</b> .....	<b>17,249</b>	<b>18,495</b>	<b>19,697</b>	<b>18,281</b>	<b>18,158</b>
Inventories .....	6,979	7,414	8,226	8,214	8,365
All other current assets .....	19,022	18,681	17,803	17,948	17,884
<b>Total current assets</b> .....	<b>80,933</b>	<b>79,559</b>	<b>79,506</b>	<b>73,903</b>	<b>78,102</b>
Property, plant, and equipment .....	38,129	39,021	38,965	38,672	38,974
Land and mineral rights .....	1,045	1,057	1,108	981	984
Less: Accumulated depreciation, depletion, and amortization .....	23,463	23,476	23,331	23,034	23,668
<b>Net property, plant, and equipment</b> .....	<b>15,711</b>	<b>16,601</b>	<b>16,742</b>	<b>16,620</b>	<b>16,289</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	445	240	306	292	431
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	152,968	157,124	158,402	160,052	159,908
<b>Total Assets</b> .....	<b>250,058</b>	<b>253,524</b>	<b>254,955</b>	<b>250,867</b>	<b>254,730</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	239	148	81	67	71
b. Commercial paper .....	0	0	2	3	4
c. Other short-term loans .....	22	210	205	185	207
Advances and prepayments by the U.S. Government .....	1,143	1,233	1,348	1,469	1,567
Trade accounts and trade notes payable .....	8,048	8,505	8,725	8,266	8,073
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	1,550	1,376	1,718	476	534
b. Other .....	102	174	68	(183)	(198)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	235	135	185	169	73
b. Bonds and debentures .....	1,643	5,206	1,550	755	723
c. Other long-term loans .....	105	117	101	79	105
All other current liabilities, including excise and sales taxes, and accrued expenses .....	31,973	32,822	37,118	34,109	34,293
<b>Total current liabilities</b> .....	<b>45,060</b>	<b>49,927</b>	<b>51,101</b>	<b>45,396</b>	<b>45,452</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	6,961	6,872	6,888	6,817	7,042
b. Bonds and debentures .....	29,152	25,578	25,402	24,542	25,419
c. Other long-term loans .....	3,756	3,668	3,892	3,626	3,506
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	32,662	33,409	32,851	31,890	30,965
<b>Total liabilities</b> .....	<b>117,592</b>	<b>119,455</b>	<b>120,134</b>	<b>112,271</b>	<b>112,384</b>
Capital stock and other capital .....	226,420	229,926	227,958	227,400	233,181
Retained earnings .....	(84,346)	(83,361)	(80,431)	(75,710)	(77,638)
Cumulative foreign currency translation adjustment .....	316	(94)	460	422	643
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(5,279)	(7,313)	(7,098)	(6,808)	(6,460)
Less: Treasury stock at cost .....	4,646	5,087	6,069	6,707	7,379
<b>Stockholders' equity</b> .....	<b>132,466</b>	<b>134,070</b>	<b>134,821</b>	<b>138,596</b>	<b>142,346</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>250,058</b>	<b>253,524</b>	<b>254,955</b>	<b>250,867</b>	<b>254,730</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	35,873	29,632	28,404	28,507	32,649

<sup>1</sup> Included in Computer and Electronic Products.

**Table 63.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups  
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	60,304	65,619	68,649	69,601	64,998
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,763	2,749	2,760	2,887	2,848
All other operating costs and expenses .....	52,706	57,434	59,600	60,706	57,192
<b>Income (loss) from operations</b> .....	4,835	5,436	6,288	6,008	4,959
Interest expense .....	1,271	1,288	1,280	1,260	1,240
Dividend income .....	27	17	56	109	6
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	776	(6)	685	605	332
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	100	199	75	(105)	601
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	7,064	8,726	9,150	9,820	8,832
<b>Income (loss) before income taxes</b> .....	11,531	13,084	14,974	15,177	13,490
Provision for current and deferred domestic income taxes:					
a. Federal .....	2,628	2,928	2,770	2,139	2,624
b. Other .....	373	410	450	296	354
<b>Income (loss) after income taxes</b> .....	8,530	9,746	11,753	12,743	10,512
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	8,530	9,746	11,753	12,743	10,512
Cash dividends charged to retained earnings in this quarter .....	2,895	1,305	1,338	2,465	3,058
<b>Net income retained in business</b> .....	5,636	8,441	10,416	10,279	7,454
Retained earnings at beginning of quarter .....	53,936	62,693	70,726	78,285	87,177
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	6	(550)	(2,942)	(1,685)	(4,151)
<b>Retained earnings at end of quarter</b> .....	59,579	70,584	78,200	86,878	90,480
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.58	4.19	4.02	4.15	4.38
All other operating costs and expenses .....	87.40	87.53	86.82	87.22	87.99
<b>Income (loss) from operations</b> .....	8.02	8.28	9.16	8.63	7.63
Interest expense .....	2.11	1.96	1.87	1.81	1.91
Dividend income .....	0.04	0.03	0.08	0.16	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.29	(0.01)	1.00	0.87	0.51
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.17	0.30	0.11	(0.15)	0.92
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	11.71	13.30	13.33	14.11	13.59
<b>Income (loss) before income taxes</b> .....	19.12	19.94	21.81	21.81	20.75
Provision for current and deferred domestic income taxes .....	4.98	5.09	4.69	3.50	4.58
<b>Income (loss) after income taxes</b> .....	14.15	14.85	17.12	18.31	16.17
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	18.19	19.96	22.11	21.48	18.79
After income taxes .....	13.46	14.87	17.35	18.04	14.64
Annual rate of profit on total assets:					
Before income taxes .....	10.58	11.70	12.94	12.76	11.12
After income taxes .....	7.83	8.71	10.16	10.71	8.66

<sup>1</sup> Included in Computer and Electronic Products.



**Table 63.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups  
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	26,823	28,960	27,735	29,893	27,908
Time deposits in the U.S., including negotiable certificates of deposit .....	9,601	8,731	10,811	10,732	8,466
Cash and deposits outside the U.S. ....	2,075	2,201	2,713	2,837	2,782
<b>Total cash on hand and in banks</b> .....	<b>38,500</b>	<b>39,892</b>	<b>41,258</b>	<b>43,462</b>	<b>39,156</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	246	248	181	100	120
b. Other, due in 1 year or less .....	1,198	1,343	1,407	1,184	1,199
Commercial and finance company paper of U.S. issuers .....	3,610	3,453	4,538	4,851	4,597
State and local government securities, due in 1 year or less .....	1,098	771	791	750	820
Foreign securities, due in 1 year or less .....	12	12	24	45	38
Other short-term financial investments .....	7,203	8,373	8,579	9,309	9,014
<b>Total cash, U.S. Government and other securities</b> .....	<b>51,866</b>	<b>54,092</b>	<b>56,777</b>	<b>59,702</b>	<b>54,943</b>
Trade receivables from the U.S. Government .....	2,961	2,998	2,822	2,632	2,776
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	27,358	29,404	31,549	31,819	32,112
<b>Total receivables</b> .....	<b>30,319</b>	<b>32,403</b>	<b>34,371</b>	<b>34,451</b>	<b>34,888</b>
Inventories .....	25,665	26,796	28,634	29,493	30,380
All other current assets .....	20,904	21,034	21,605	23,185	22,909
<b>Total current assets</b> .....	<b>128,755</b>	<b>134,325</b>	<b>141,387</b>	<b>146,831</b>	<b>143,120</b>
Property, plant, and equipment .....	136,101	135,485	136,531	141,366	143,681
Land and mineral rights .....	2,701	2,725	2,677	2,697	2,726
Less: Accumulated depreciation, depletion, and amortization .....	90,377	89,926	90,845	93,391	94,887
<b>Net property, plant, and equipment</b> .....	<b>48,425</b>	<b>48,284</b>	<b>48,363</b>	<b>50,672</b>	<b>51,520</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	885	820	803	895	962
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	257,789	263,957	272,251	277,357	289,730
<b>Total Assets</b> .....	<b>435,853</b>	<b>447,386</b>	<b>462,804</b>	<b>475,755</b>	<b>485,332</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	1,411	889	883	1,079	940
b. Commercial paper .....	935	46	773	964	1,205
c. Other short-term loans .....	4,742	4,515	4,702	4,024	3,851
Advances and prepayments by the U.S. Government .....	2,488	2,488	2,305	2,510	2,394
Trade accounts and trade notes payable .....	19,701	20,247	20,851	21,659	21,142
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	2,537	1,474	2,167	1,624	2,919
b. Other .....	73	134	51	52	(11)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	769	3,160	3,304	2,788	5,467
b. Bonds and debentures .....	1,410	401	201	279	412
c. Other long-term loans .....	972	557	706	1,898	857
All other current liabilities, including excise and sales taxes, and accrued expenses .....	28,929	31,352	34,040	34,422	35,922
<b>Total current liabilities</b> .....	<b>63,967</b>	<b>65,264</b>	<b>69,984</b>	<b>71,299</b>	<b>75,097</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	28,617	28,037	28,243	28,008	27,804
b. Bonds and debentures .....	17,098	20,727	22,143	24,192	23,784
c. Other long-term loans .....	32,924	32,192	32,259	29,797	30,502
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	39,733	39,007	39,268	39,853	40,998
<b>Total liabilities</b> .....	<b>182,339</b>	<b>185,227</b>	<b>191,897</b>	<b>193,148</b>	<b>198,186</b>
Capital stock and other capital .....	249,238	250,119	250,359	254,439	255,450
Retained earnings .....	59,579	70,584	78,200	86,878	90,480
Cumulative foreign currency translation adjustment .....	1,990	959	3,045	3,167	4,001
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(9,187)	(9,508)	(10,192)	(11,315)	(10,083)
Less: Treasury stock at cost .....	48,105	49,995	50,504	50,563	52,702
<b>Stockholders' equity</b> .....	<b>253,514</b>	<b>262,159</b>	<b>270,907</b>	<b>282,606</b>	<b>287,146</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>435,853</b>	<b>447,386</b>	<b>462,804</b>	<b>475,755</b>	<b>485,332</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	64,787	69,061	71,403	75,532	68,023

<sup>1</sup> Included in Computer and Electronic Products.

**Table 64.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 335,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	38,880	41,505	40,170	37,432	35,250
Depreciation, depletion, and amortization of property, plant, and equipment .....	788	793	784	712	722
All other operating costs and expenses .....	34,868	36,008	35,279	33,891	31,982
<b>Income (loss) from operations</b> .....	<b>3,224</b>	<b>4,704</b>	<b>4,106</b>	<b>2,830</b>	<b>2,546</b>
Interest expense .....	799	813	783	798	678
Dividend income .....	1	21	26	65	14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(123)	20	2	786	462
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(9)	221	89	(460)	3,351
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	1,747	2,818	1,163	2,424	3,263
<b>Income (loss) before income taxes</b> .....	<b>4,041</b>	<b>6,971</b>	<b>4,602</b>	<b>4,847</b>	<b>8,958</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	746	1,516	613	(846)	3,387
b. Other .....	63	117	141	(29)	238
<b>Income (loss) after income taxes</b> .....	<b>3,232</b>	<b>5,337</b>	<b>3,849</b>	<b>5,721</b>	<b>5,333</b>
Extraordinary gains (losses), net of taxes .....	(1)	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>3,231</b>	<b>5,337</b>	<b>3,849</b>	<b>5,721</b>	<b>5,333</b>
Cash dividends charged to retained earnings in this quarter .....	1,725	1,746	1,769	2,408	2,537
<b>Net income retained in business</b> .....	<b>1,507</b>	<b>3,591</b>	<b>2,080</b>	<b>3,314</b>	<b>2,796</b>
Retained earnings at beginning of quarter .....	154,529	154,191	157,410	161,322	164,415
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,761)	(70)	(87)	(35)	(542)
<b>Retained earnings at end of quarter</b> .....	<b>154,274</b>	<b>157,712</b>	<b>159,402</b>	<b>164,601</b>	<b>166,668</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.03	1.91	1.95	1.90	2.05
All other operating costs and expenses .....	89.68	86.76	87.83	90.54	90.73
<b>Income (loss) from operations</b> .....	<b>8.29</b>	<b>11.33</b>	<b>10.22</b>	<b>7.56</b>	<b>7.22</b>
Interest expense .....	2.05	1.96	1.95	2.13	1.92
Dividend income .....	0.00	0.05	0.06	0.17	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.32)	0.05	0.00	2.10	1.31
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.02)	0.53	0.22	(1.23)	9.51
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	4.49	6.79	2.90	6.48	9.26
<b>Income (loss) before income taxes</b> .....	<b>10.39</b>	<b>16.80</b>	<b>11.46</b>	<b>12.95</b>	<b>25.41</b>
Provision for current and deferred domestic income taxes .....	2.08	3.94	1.88	(2.34)	10.28
<b>Income (loss) after income taxes</b> .....	<b>8.31</b>	<b>12.86</b>	<b>9.58</b>	<b>15.28</b>	<b>15.13</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	9.70	16.78	10.87	11.19	20.13
After income taxes .....	7.76	12.84	9.09	13.21	11.98
Annual rate of profit on total assets:					
Before income taxes .....	5.26	9.07	5.94	6.26	11.49
After income taxes .....	4.21	6.94	4.97	7.38	6.84

**Table 64.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 335,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	11,255	14,010	13,323	16,189	14,418
Time deposits in the U.S., including negotiable certificates of deposit .....	215	325	208	153	83
Cash and deposits outside the U.S. ....	327	345	499	277	171
<b>Total cash on hand and in banks</b> .....	11,797	14,679	14,030	16,619	14,671
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	4	4	34	51	58
b. Other, due in 1 year or less .....	155	156	134	117	99
Commercial and finance company paper of U.S. issuers .....	318	178	205	333	276
State and local government securities, due in 1 year or less .....	153	199	207	210	189
Foreign securities, due in 1 year or less .....	27	18	8	0	0
Other short-term financial investments .....	777	672	517	503	210
<b>Total cash, U.S. Government and other securities</b> .....	13,231	15,905	15,134	17,834	15,503
Trade receivables from the U.S. Government .....	250	237	335	422	452
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	18,544	19,265	18,666	17,493	19,729
<b>Total receivables</b> .....	18,794	19,502	19,001	17,915	20,181
Inventories .....	20,718	20,550	21,441	19,961	21,562
All other current assets .....	8,383	8,737	7,895	7,309	8,865
<b>Total current assets</b> .....	61,127	64,695	63,470	63,019	66,111
Property, plant, and equipment .....	57,603	57,210	57,980	54,489	55,377
Land and mineral rights .....	1,292	1,265	1,075	1,022	1,023
Less: Accumulated depreciation, depletion, and amortization .....	35,229	35,347	35,694	33,489	33,935
<b>Net property, plant, and equipment</b> .....	23,666	23,129	23,362	22,023	22,464
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	9	61
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	222,319	219,764	222,975	224,849	223,282
<b>Total Assets</b> .....	307,112	307,588	309,807	309,900	311,919
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	759	658	600	919	1,095
b. Commercial paper .....	730	1,752	402	511	504
c. Other short-term loans .....	1,491	867	1,004	927	1,283
Advances and prepayments by the U.S. Government .....	249	249	249	240	236
Trade accounts and trade notes payable .....	15,847	16,272	16,368	15,527	16,718
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	930	1,176	1,273	38	2,086
b. Other .....	483	473	558	499	615
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	311	188	366	411	379
b. Bonds and debentures .....	1,007	843	340	561	562
c. Other long-term loans .....	497	614	523	391	493
All other current liabilities, including excise and sales taxes, and accrued expenses .....	34,812	34,741	34,815	33,163	30,463
<b>Total current liabilities</b> .....	57,115	57,833	56,498	53,186	54,434
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	8,224	7,352	7,688	7,923	7,512
b. Bonds and debentures .....	11,157	10,592	10,504	10,691	11,022
c. Other long-term loans .....	16,561	16,441	16,740	15,467	19,472
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	47,392	49,153	49,084	49,441	41,496
<b>Total liabilities</b> .....	140,450	141,371	140,514	136,709	133,936
Capital stock and other capital .....	78,416	78,518	77,389	75,550	75,223
Retained earnings .....	154,274	157,712	159,402	164,601	166,668
Cumulative foreign currency translation adjustment .....	1,963	(3,319)	(80)	494	3,674
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(22,780)	(21,911)	(22,545)	(22,284)	(22,569)
Less: Treasury stock at cost .....	45,211	44,783	44,873	45,171	45,014
<b>Stockholders' equity</b> .....	166,662	166,216	169,294	173,191	177,983
<b>Total Liabilities and Stockholders' Equity</b> .....	307,112	307,588	309,807	309,900	311,919
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	4,011	6,862	6,972	9,833	11,677

**Table 65.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 336,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	176,454	189,202	191,518	196,310	199,352
Depreciation, depletion, and amortization of property, plant, and equipment .....	4,226	4,082	4,397	4,272	4,335
All other operating costs and expenses .....	162,433	172,753	174,725	182,756	183,525
<b>Income (loss) from operations</b> .....	9,794	12,367	12,396	9,283	11,493
Interest expense .....	2,998	2,848	2,727	2,529	2,314
Dividend income .....	136	204	122	644	204
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1,210	480	1,077	300	915
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(337)	609	(335)	(752)	(206)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	4,975	5,200	3,181	4,152	6,967
<b>Income (loss) before income taxes</b> .....	12,780	16,012	13,715	11,098	17,058
Provision for current and deferred domestic income taxes:					
a. Federal .....	2,650	2,120	2,628	1,107	2,211
b. Other .....	185	149	242	222	159
<b>Income (loss) after income taxes</b> .....	9,945	13,743	10,845	9,770	14,688
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	9,945	13,743	10,845	9,770	14,688
Cash dividends charged to retained earnings in this quarter .....	6,734	2,906	2,263	3,873	5,770
<b>Net income retained in business</b> .....	3,211	10,837	8,581	5,896	8,918
Retained earnings at beginning of quarter .....	116,143	120,580	131,286	145,212	146,956
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(26)	(584)	(186)	(4,640)	(1,923)
<b>Retained earnings at end of quarter</b> .....	119,328	130,833	139,681	146,468	153,951
	<b>INCOME STATEMENT IN RATIO FORMAT</b>				
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.40	2.16	2.30	2.18	2.17
All other operating costs and expenses .....	92.05	91.31	91.23	93.10	92.06
<b>Income (loss) from operations</b> .....	5.55	6.54	6.47	4.73	5.76
Interest expense .....	1.70	1.51	1.42	1.29	1.16
Dividend income .....	0.08	0.11	0.06	0.33	0.10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.69	0.25	0.56	0.15	0.46
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.19)	0.32	(0.18)	(0.38)	(0.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	2.82	2.75	1.66	2.12	3.49
<b>Income (loss) before income taxes</b> .....	7.24	8.46	7.16	5.65	8.56
Provision for current and deferred domestic income taxes .....	1.61	1.20	1.50	0.68	1.19
<b>Income (loss) after income taxes</b> .....	5.64	7.26	5.66	4.98	7.37
	<b>OPERATING RATIOS</b>				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	26.42	31.83	25.79	19.54	28.49
After income taxes .....	20.56	27.32	20.39	17.20	24.53
Annual rate of profit on total assets:					
Before income taxes .....	6.55	8.25	6.94	5.67	8.39
After income taxes .....	5.09	7.08	5.49	4.99	7.23

**Table 65.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 336,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	36,816	38,560	37,451	34,689	35,796
Time deposits in the U.S., including negotiable certificates of deposit .....	16,518	16,092	16,421	13,126	13,256
Cash and deposits outside the U.S. ....	367	382	1,562	717	974
<b>Total cash on hand and in banks</b> .....	<b>53,701</b>	<b>55,034</b>	<b>55,435</b>	<b>48,532</b>	<b>50,026</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	86
b. Other, due in 1 year or less .....	12,141	12,331	14,408	8,957	10,329
Commercial and finance company paper of U.S. issuers .....	2,784	6,519	7,765	8,950	8,656
State and local government securities, due in 1 year or less .....	516	536	618	445	224
Foreign securities, due in 1 year or less .....	1	0	0	1,296	697
Other short-term financial investments .....	4,454	6,425	6,586	5,668	6,192
<b>Total cash, U.S. Government and other securities</b> .....	<b>73,598</b>	<b>80,846</b>	<b>84,811</b>	<b>73,848</b>	<b>76,209</b>
Trade receivables from the U.S. Government .....	31,031	28,177	28,631	27,870	30,030
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	61,572	60,690	60,138	54,900	67,014
<b>Total receivables</b> .....	<b>92,603</b>	<b>88,867</b>	<b>88,769</b>	<b>82,770</b>	<b>97,043</b>
Inventories .....	120,566	123,987	126,248	129,696	139,672
All other current assets .....	37,644	37,785	38,932	36,101	38,448
<b>Total current assets</b> .....	<b>324,411</b>	<b>331,485</b>	<b>338,760</b>	<b>322,414</b>	<b>351,372</b>
Property, plant, and equipment .....	239,514	235,719	238,616	242,141	244,793
Land and mineral rights .....	5,977	5,874	5,908	5,888	5,823
Less: Accumulated depreciation, depletion, and amortization .....	135,383	132,420	134,608	136,971	139,394
<b>Net property, plant, and equipment</b> .....	<b>110,108</b>	<b>109,174</b>	<b>109,916</b>	<b>111,058</b>	<b>111,222</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1,535	1,710	2,389	3,131	2,407
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	344,784	333,552	339,244	346,682	348,155
<b>Total Assets</b> .....	<b>780,838</b>	<b>775,920</b>	<b>790,308</b>	<b>783,285</b>	<b>813,156</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	4,209	3,940	3,270	3,023	3,855
b. Commercial paper .....	1,382	2,510	2,926	486	847
c. Other short-term loans .....	2,232	1,993	2,271	3,713	3,688
Advances and prepayments by the U.S. Government .....	40,617	37,381	38,165	38,056	40,421
Trade accounts and trade notes payable .....	70,930	72,464	76,566	72,461	84,510
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	499	1,544	1,856	(580)	261
b. Other .....	(31)	(30)	(175)	(184)	(190)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	6,351	4,083	4,199	1,828	2,700
b. Bonds and debentures .....	3,556	4,534	4,117	4,422	3,679
c. Other long-term loans .....	5,941	2,119	2,483	2,640	2,061
All other current liabilities, including excise and sales taxes, and accrued expenses .....	128,322	133,479	132,320	135,391	135,050
<b>Total current liabilities</b> .....	<b>264,008</b>	<b>264,017</b>	<b>267,997</b>	<b>261,256</b>	<b>276,882</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	32,264	31,002	29,926	27,285	27,039
b. Bonds and debentures .....	63,551	64,037	64,880	62,135	64,776
c. Other long-term loans .....	51,954	43,370	41,940	33,076	35,759
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	175,558	172,289	172,860	172,385	169,192
<b>Total liabilities</b> .....	<b>587,336</b>	<b>574,714</b>	<b>577,603</b>	<b>556,137</b>	<b>573,649</b>
Capital stock and other capital .....	186,250	185,848	186,415	195,036	197,835
Retained earnings .....	119,328	130,833	139,681	146,468	153,951
Cumulative foreign currency translation adjustment .....	(2,180)	(5,974)	(2,935)	(3,323)	(1,084)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(57,080)	(56,078)	(54,902)	(54,589)	(53,944)
Less: Treasury stock at cost .....	52,816	53,423	55,555	56,443	57,251
<b>Stockholders' equity</b> .....	<b>193,502</b>	<b>201,206</b>	<b>212,704</b>	<b>227,148</b>	<b>239,507</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>780,838</b>	<b>775,920</b>	<b>790,308</b>	<b>783,285</b>	<b>813,156</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	60,403	67,468	70,763	61,159	74,490

**Table 66.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	110,218	118,548	119,943	121,836	128,648
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,799	2,589	2,937	2,684	2,883
All other operating costs and expenses .....	103,342	110,119	110,987	115,685	120,461
<b>Income (loss) from operations</b> .....	4,078	5,840	6,019	3,468	5,304
Interest expense .....	1,945	1,846	1,741	1,584	1,340
Dividend income .....	109	143	87	609	154
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1,137	390	1,205	133	716
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(478)	626	(277)	(415)	(240)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	3,848	4,003	1,796	2,783	5,617
<b>Income (loss) before income taxes</b> .....	6,749	9,156	7,088	4,994	10,210
Provision for current and deferred domestic income taxes:					
a. Federal .....	803	745	949	351	453
b. Other .....	75	29	97	96	45
<b>Income (loss) after income taxes</b> .....	5,871	8,382	6,043	4,547	9,713
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	5,871	8,382	6,043	4,547	9,713
Cash dividends charged to retained earnings in this quarter .....	5,054	754	889	2,012	4,310
<b>Net income retained in business</b> .....	816	7,628	5,153	2,535	5,403
Retained earnings at beginning of quarter .....	690	2,463	10,478	20,094	21,874
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	573	70	(48)	(688)	(1,629)
<b>Retained earnings at end of quarter</b> .....	2,078	10,161	15,583	21,942	25,647
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.54	2.18	2.45	2.20	2.24
All other operating costs and expenses .....	93.76	92.89	92.53	94.95	93.64
<b>Income (loss) from operations</b> .....	3.70	4.93	5.02	2.85	4.12
Interest expense .....	1.76	1.56	1.45	1.30	1.04
Dividend income .....	0.10	0.12	0.07	0.50	0.12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	1.03	0.33	1.00	0.11	0.56
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.43)	0.53	(0.23)	(0.34)	(0.19)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	3.49	3.38	1.50	2.28	4.37
<b>Income (loss) before income taxes</b> .....	6.12	7.72	5.91	4.10	7.94
Provision for current and deferred domestic income taxes .....	0.80	0.65	0.87	0.37	0.39
<b>Income (loss) after income taxes</b> .....	5.33	7.07	5.04	3.73	7.55
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	25.38	32.83	24.09	15.12	29.51
After income taxes .....	22.08	30.06	20.53	13.77	28.07
Annual rate of profit on total assets:					
Before income taxes .....	6.31	8.66	6.55	4.76	9.37
After income taxes .....	5.49	7.93	5.58	4.33	8.91

<sup>1</sup> Included in Transportation Equipment.

**Table 66.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	19,403	23,447	22,783	19,075	20,084
Time deposits in the U.S., including negotiable certificates of deposit .....	14,971	14,447	14,727	11,264	11,515
Cash and deposits outside the U.S. ....	119	77	1,309	463	625
<b>Total cash on hand and in banks</b> .....	<b>34,493</b>	<b>37,971</b>	<b>38,819</b>	<b>30,802</b>	<b>32,224</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	86
b. Other, due in 1 year or less .....	11,650	11,562	13,170	8,269	10,061
Commercial and finance company paper of U.S. issuers .....	1,728	5,406	6,685	8,286	8,108
State and local government securities, due in 1 year or less .....	514	534	602	440	218
Foreign securities, due in 1 year or less .....	1	0	0	1,296	697
Other short-term financial investments .....	1,759	2,830	2,653	651	884
<b>Total cash, U.S. Government and other securities</b> .....	<b>50,146</b>	<b>58,303</b>	<b>61,929</b>	<b>49,743</b>	<b>52,278</b>
Trade receivables from the U.S. Government .....	964	913	897	716	864
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	38,587	37,966	37,292	32,524	43,424
<b>Total receivables</b> .....	<b>39,552</b>	<b>38,880</b>	<b>38,189</b>	<b>33,239</b>	<b>44,289</b>
Inventories .....	31,324	31,401	33,033	33,213	36,031
All other current assets .....	20,540	20,845	21,967	20,981	21,556
<b>Total current assets</b> .....	<b>141,562</b>	<b>149,429</b>	<b>155,117</b>	<b>137,176</b>	<b>154,153</b>
Property, plant, and equipment .....	149,146	145,184	147,391	148,257	149,461
Land and mineral rights .....	3,430	3,324	3,333	3,279	3,181
Less: Accumulated depreciation, depletion, and amortization .....	83,950	80,715	82,374	83,600	84,917
<b>Net property, plant, and equipment</b> .....	<b>68,625</b>	<b>67,793</b>	<b>68,350</b>	<b>67,936</b>	<b>67,724</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1,535	1,709	2,388	3,131	2,407
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	216,228	203,964	207,298	211,731	211,707
<b>Total Assets</b> .....	<b>427,950</b>	<b>422,895</b>	<b>433,154</b>	<b>419,975</b>	<b>435,991</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	3,613	3,379	2,706	2,571	3,214
b. Commercial paper .....	133	136	83	186	134
c. Other short-term loans .....	2,083	1,907	2,144	3,470	3,546
Advances and prepayments by the U.S. Government .....	549	193	127	178	102
Trade accounts and trade notes payable .....	48,736	50,192	53,963	50,197	60,011
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	(929)	220	135	(940)	(1,086)
b. Other .....	(139)	(104)	(94)	(175)	(188)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	5,688	3,785	3,815	1,164	1,106
b. Bonds and debentures .....	87	2,152	2,154	2,163	2,155
c. Other long-term loans .....	5,521	1,682	2,069	2,378	1,724
All other current liabilities, including excise and sales taxes, and accrued expenses .....	55,662	58,211	58,391	56,404	56,127
<b>Total current liabilities</b> .....	<b>121,005</b>	<b>121,754</b>	<b>125,493</b>	<b>117,595</b>	<b>126,845</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	22,671	21,065	20,366	17,104	17,781
b. Bonds and debentures .....	20,664	21,161	22,442	19,169	19,040
c. Other long-term loans .....	44,694	37,368	35,740	27,486	29,591
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	112,544	109,993	111,396	106,509	104,347
<b>Total liabilities</b> .....	<b>321,577</b>	<b>311,340</b>	<b>315,437</b>	<b>287,863</b>	<b>297,604</b>
Capital stock and other capital .....	126,532	126,505	127,094	134,946	137,042
Retained earnings .....	2,078	10,161	15,583	21,942	25,647
Cumulative foreign currency translation adjustment .....	(782)	(3,540)	(2,415)	(2,163)	(1,264)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(19,140)	(19,121)	(20,022)	(20,088)	(20,324)
Less: Treasury stock at cost .....	2,316	2,450	2,522	2,524	2,713
<b>Stockholders' equity</b> .....	<b>106,373</b>	<b>111,555</b>	<b>117,717</b>	<b>132,112</b>	<b>138,388</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>427,950</b>	<b>422,895</b>	<b>433,154</b>	<b>419,975</b>	<b>435,991</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	20,557	27,675	29,624	19,581	27,309

<sup>1</sup> Included in Transportation Equipment.

**Table 67.0 -- Income Statement** For Corporations in NAICS Manufacturing Industry Group 3364,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	55,535	59,685	60,895	63,360	57,982
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,156	1,230	1,198	1,318	1,142
All other operating costs and expenses .....	49,808	53,165	54,528	57,272	51,904
<b>Income (loss) from operations</b> .....	<b>4,572</b>	<b>5,290</b>	<b>5,169</b>	<b>4,770</b>	<b>4,936</b>
Interest expense .....	862	833	819	786	813
Dividend income .....	25	11	7	10	24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	49	91	(136)	164	191
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	191	19	1	(227)	61
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	1,047	1,102	1,217	1,170	1,154
<b>Income (loss) before income taxes</b> .....	<b>5,021</b>	<b>5,679</b>	<b>5,439</b>	<b>5,102</b>	<b>5,552</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,509	1,033	1,354	473	1,418
b. Other .....	96	103	126	120	102
<b>Income (loss) after income taxes</b> .....	<b>3,416</b>	<b>4,544</b>	<b>3,959</b>	<b>4,509</b>	<b>4,032</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>3,416</b>	<b>4,544</b>	<b>3,959</b>	<b>4,509</b>	<b>4,032</b>
Cash dividends charged to retained earnings in this quarter .....	1,470	1,941	1,141	1,611	1,194
<b>Net income retained in business</b> .....	<b>1,946</b>	<b>2,603</b>	<b>2,818</b>	<b>2,898</b>	<b>2,838</b>
Retained earnings at beginning of quarter .....	92,860	94,685	96,747	100,299	99,612
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(462)	(655)	(128)	(3,914)	(337)
<b>Retained earnings at end of quarter</b> .....	<b>94,344</b>	<b>96,634</b>	<b>99,438</b>	<b>99,283</b>	<b>102,113</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.08	2.06	1.97	2.08	1.97
All other operating costs and expenses .....	89.69	89.08	89.54	90.39	89.52
<b>Income (loss) from operations</b> .....	<b>8.23</b>	<b>8.86</b>	<b>8.49</b>	<b>7.53</b>	<b>8.51</b>
Interest expense .....	1.55	1.40	1.34	1.24	1.40
Dividend income .....	0.04	0.02	0.01	0.02	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.09	0.15	(0.22)	0.26	0.33
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.34	0.03	0.00	(0.36)	0.11
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.89	1.85	2.00	1.85	1.99
<b>Income (loss) before income taxes</b> .....	<b>9.04</b>	<b>9.52</b>	<b>8.93</b>	<b>8.05</b>	<b>9.57</b>
Provision for current and deferred domestic income taxes .....	2.89	1.90	2.43	0.94	2.62
<b>Income (loss) after income taxes</b> .....	<b>6.15</b>	<b>7.61</b>	<b>6.50</b>	<b>7.12</b>	<b>6.95</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	30.15	33.03	29.63	27.80	28.90
After income taxes .....	20.51	26.43	21.57	24.57	20.99
Annual rate of profit on total assets:					
Before income taxes .....	6.85	7.73	7.30	6.72	7.48
After income taxes .....	4.66	6.18	5.31	5.94	5.43

<sup>1</sup> Included in Transportation Equipment.



**Table 67.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Industry Group 3364,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over <sup>1</sup>				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	14,156	12,154	11,718	12,463	11,734
Time deposits in the U.S., including negotiable certificates of deposit .....	1,506	1,623	1,672	1,860	1,740
Cash and deposits outside the U.S. ....	1	15	17	9	105
<b>Total cash on hand and in banks</b> .....	<b>15,662</b>	<b>13,792</b>	<b>13,407</b>	<b>14,332</b>	<b>13,579</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	0	0	0	0
b. Other, due in 1 year or less .....	491	769	1,163	597	209
Commercial and finance company paper of U.S. issuers .....	3	3	3	3	2
State and local government securities, due in 1 year or less .....	1	1	1	1	1
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	2,635	3,319	3,664	4,766	5,074
<b>Total cash, U.S. Government and other securities</b> .....	<b>18,792</b>	<b>17,884</b>	<b>18,239</b>	<b>19,700</b>	<b>18,865</b>
Trade receivables from the U.S. Government .....	28,692	25,834	26,252	25,957	16,087
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	20,389	20,421	20,561	20,230	21,100
<b>Total receivables</b> .....	<b>49,081</b>	<b>46,254</b>	<b>46,813</b>	<b>46,187</b>	<b>37,187</b>
Inventories .....	70,591	73,715	74,726	77,367	82,355
All other current assets .....	15,166	15,194	15,648	13,896	14,818
<b>Total current assets</b> .....	<b>153,630</b>	<b>153,048</b>	<b>155,425</b>	<b>157,150</b>	<b>153,225</b>
Property, plant, and equipment .....	72,099	72,392	73,149	75,061	73,473
Land and mineral rights .....	2,133	2,148	2,171	2,199	1,912
Less: Accumulated depreciation, depletion, and amortization .....	42,683	42,910	43,516	44,305	44,278
<b>Net property, plant, and equipment</b> .....	<b>31,549</b>	<b>31,630</b>	<b>31,803</b>	<b>32,955</b>	<b>31,107</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	1	1	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	107,944	109,195	110,959	113,524	112,704
<b>Total Assets</b> .....	<b>293,123</b>	<b>293,874</b>	<b>298,188</b>	<b>303,628</b>	<b>297,035</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	506	511	513	360	478
b. Commercial paper .....	1,249	2,374	2,843	300	713
c. Other short-term loans .....	47	47	48	108	103
Advances and prepayments by the U.S. Government .....	29,710	26,434	27,212	27,507	16,585
Trade accounts and trade notes payable .....	19,066	18,946	19,366	18,978	20,760
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	1,473	1,320	1,662	287	1,307
b. Other .....	(9)	(49)	(214)	(134)	(134)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	487	104	176	432	436
b. Bonds and debentures .....	2,574	1,540	1,192	1,488	705
c. Other long-term loans .....	71	138	136	137	114
All other current liabilities, including excise and sales taxes, and accrued expenses .....	65,246	68,261	66,792	71,230	70,396
<b>Total current liabilities</b> .....	<b>120,422</b>	<b>119,625</b>	<b>119,727</b>	<b>120,693</b>	<b>111,464</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	5,351	5,950	5,950	6,305	6,403
b. Bonds and debentures .....	38,742	38,758	39,054	39,878	41,388
c. Other long-term loans .....	6,179	5,299	5,504	4,835	4,832
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	55,804	55,462	54,533	58,509	56,117
<b>Total liabilities</b> .....	<b>226,497</b>	<b>225,094</b>	<b>224,768</b>	<b>230,220</b>	<b>220,204</b>
Capital stock and other capital .....	52,132	51,875	51,844	52,292	50,957
Retained earnings .....	94,344	96,634	99,438	99,283	102,113
Cumulative foreign currency translation adjustment .....	(116)	(1,037)	482	298	1,417
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(37,804)	(36,627)	(34,384)	(34,113)	(32,799)
Less: Treasury stock at cost .....	41,930	42,064	43,959	44,352	44,857
<b>Stockholders' equity</b> .....	<b>66,626</b>	<b>68,781</b>	<b>73,420</b>	<b>73,408</b>	<b>76,831</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>293,123</b>	<b>293,874</b>	<b>298,188</b>	<b>303,628</b>	<b>297,035</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	33,208	33,423	35,698	36,456	41,761

<sup>1</sup> Included in Transportation Equipment.

**Table 68.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 337,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	9,224	9,750	9,298	9,101	9,739
Depreciation, depletion, and amortization of property, plant, and equipment .....	257	265	250	230	246
All other operating costs and expenses .....	8,611	8,921	8,581	8,582	9,103
<b>Income (loss) from operations</b> .....	356	564	467	288	390
Interest expense .....	167	186	199	211	186
Dividend income .....	1	1	1	1	0
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(15)	(8)	(13)	(27)	1
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(17)	(39)	(18)	(763)	(7)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	66	87	64	99	114
<b>Income (loss) before income taxes</b> .....	224	419	301	(613)	313
Provision for current and deferred domestic income taxes:					
a. Federal .....	(1)	22	55	196	39
b. Other .....	15	15	7	0	(3)
<b>Income (loss) after income taxes</b> .....	211	382	239	(810)	277
Extraordinary gains (losses), net of taxes .....	(1)	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	210	382	239	(810)	277
Cash dividends charged to retained earnings in this quarter .....	219	209	150	153	128
<b>Net income retained in business</b> .....	(9)	173	89	(962)	149
Retained earnings at beginning of quarter .....	15,973	15,881	15,579	15,617	14,802
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(14)	(105)	(54)	8	(74)
<b>Retained earnings at end of quarter</b> .....	15,950	15,948	15,615	14,662	14,877
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.78	2.72	2.68	2.53	2.53
All other operating costs and expenses .....	93.36	91.49	92.29	94.30	93.47
<b>Income (loss) from operations</b> .....	3.86	5.79	5.02	3.17	4.00
Interest expense .....	1.81	1.91	2.14	2.32	1.91
Dividend income .....	0.01	0.01	0.01	0.01	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.16)	(0.08)	(0.14)	(0.30)	0.01
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.18)	(0.40)	(0.20)	(8.39)	(0.07)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.71	0.90	0.69	1.09	1.17
<b>Income (loss) before income taxes</b> .....	2.43	4.29	3.24	(6.74)	3.21
Provision for current and deferred domestic income taxes .....	0.15	0.38	0.67	2.16	0.37
<b>Income (loss) after income taxes</b> .....	2.28	3.92	2.57	(8.90)	2.84
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	5.47	10.39	7.42	(16.15)	8.02
After income taxes .....	5.14	9.48	5.90	(21.32)	7.11
Annual rate of profit on total assets:					
Before income taxes .....	2.19	4.05	2.94	(6.15)	3.05
After income taxes .....	2.05	3.69	2.34	(8.12)	2.70

**Table 68.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 337,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	1,289	1,131	1,140	1,703	1,360
Time deposits in the U.S., including negotiable certificates of deposit .....	219	270	175	151	162
Cash and deposits outside the U.S. ....	472	471	570	612	588
<b>Total cash on hand and in banks</b> .....	<b>1,980</b>	<b>1,872</b>	<b>1,885</b>	<b>2,466</b>	<b>2,109</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	810	837	887	1,087	840
b. Other, due in 1 year or less .....	0	0	0	0	0
Commercial and finance company paper of U.S. issuers .....	81	32	55	42	27
State and local government securities, due in 1 year or less .....	40	59	84	96	67
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	543	603	481	431	759
<b>Total cash, U.S. Government and other securities</b> .....	<b>3,454</b>	<b>3,403</b>	<b>3,393</b>	<b>4,122</b>	<b>3,802</b>
Trade receivables from the U.S. Government .....	98	101	112	103	83
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	4,255	4,390	4,009	3,915	4,319
<b>Total receivables</b> .....	<b>4,353</b>	<b>4,491</b>	<b>4,121</b>	<b>4,018</b>	<b>4,402</b>
Inventories .....	4,106	4,366	4,565	4,241	4,381
All other current assets .....	1,704	1,567	1,523	1,315	1,398
<b>Total current assets</b> .....	<b>13,618</b>	<b>13,827</b>	<b>13,603</b>	<b>13,696</b>	<b>13,983</b>
Property, plant, and equipment .....	17,151	16,787	16,441	16,144	16,277
Land and mineral rights .....	627	646	637	633	633
Less: Accumulated depreciation, depletion, and amortization .....	10,892	10,735	10,671	10,559	10,757
<b>Net property, plant, and equipment</b> .....	<b>6,886</b>	<b>6,697</b>	<b>6,407</b>	<b>6,219</b>	<b>6,153</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	20,516	20,869	20,892	19,963	20,883
<b>Total Assets</b> .....	<b>41,020</b>	<b>41,393</b>	<b>40,902</b>	<b>39,878</b>	<b>41,020</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	155	191	153	243	261
b. Commercial paper .....	0	0	0	0	0
c. Other short-term loans .....	130	122	90	86	148
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	2,586	2,713	2,615	2,499	2,723
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	11	6	75	160	55
b. Other .....	12	25	(19)	(161)	(17)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	141	121	36	32	44
b. Bonds and debentures .....	763	708	957	948	948
c. Other long-term loans .....	390	376	388	371	129
All other current liabilities, including excise and sales taxes, and accrued expenses .....	3,670	3,818	3,893	4,010	3,870
<b>Total current liabilities</b> .....	<b>7,858</b>	<b>8,080</b>	<b>8,188</b>	<b>8,187</b>	<b>8,161</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	6,582	6,559	6,401	6,191	6,253
b. Bonds and debentures .....	5,851	5,674	5,484	5,454	5,714
c. Other long-term loans .....	1,217	1,300	1,341	1,297	1,606
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	3,117	3,663	3,265	3,558	3,695
<b>Total liabilities</b> .....	<b>24,626</b>	<b>25,277</b>	<b>24,678</b>	<b>24,687</b>	<b>25,429</b>
Capital stock and other capital .....	5,807	5,834	5,920	5,809	5,914
Retained earnings .....	15,950	15,948	15,615	14,662	14,877
Cumulative foreign currency translation adjustment .....	694	368	696	769	975
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(785)	(807)	(766)	(843)	(889)
Less: Treasury stock at cost .....	5,271	5,227	5,241	5,207	5,287
<b>Stockholders' equity</b> .....	<b>16,394</b>	<b>16,116</b>	<b>16,223</b>	<b>15,191</b>	<b>15,591</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>41,020</b>	<b>41,393</b>	<b>40,902</b>	<b>39,878</b>	<b>41,020</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	5,760	5,746	5,414	5,509	5,823

**Table 69.0 -- Income Statement** For Corporations in NAICS Manufacturing Subsector 339,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	29,465	30,343	30,670	31,301	30,425
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,071	1,063	1,070	1,065	1,044
All other operating costs and expenses .....	24,518	25,897	25,567	26,612	26,160
<b>Income (loss) from operations</b> .....	<b>3,876</b>	<b>3,383</b>	<b>4,033</b>	<b>3,624</b>	<b>3,220</b>
Interest expense .....	829	838	826	914	844
Dividend income .....	11	142	38	119	79
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(78)	(118)	124	221	146
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(2,036)	(191)	852	(526)	(478)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	2,659	3,208	2,401	3,266	3,690
<b>Income (loss) before income taxes</b> .....	<b>3,604</b>	<b>5,585</b>	<b>6,622</b>	<b>5,790</b>	<b>5,814</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,018	1,045	1,172	615	1,206
b. Other .....	157	148	266	137	162
<b>Income (loss) after income taxes</b> .....	<b>2,429</b>	<b>4,392</b>	<b>5,184</b>	<b>5,037</b>	<b>4,446</b>
Extraordinary gains (losses), net of taxes .....	0	(1)	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>2,429</b>	<b>4,391</b>	<b>5,184</b>	<b>5,037</b>	<b>4,446</b>
Cash dividends charged to retained earnings in this quarter .....	1,049	1,160	1,126	981	1,259
<b>Net income retained in business</b> .....	<b>1,380</b>	<b>3,231</b>	<b>4,058</b>	<b>4,055</b>	<b>3,187</b>
Retained earnings at beginning of quarter .....	71,833	73,651	77,164	81,182	84,046
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(59)	(60)	(275)	(558)	(230)
<b>Retained earnings at end of quarter</b> .....	<b>73,153</b>	<b>76,822</b>	<b>80,947</b>	<b>84,679</b>	<b>87,004</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.63	3.50	3.49	3.40	3.43
All other operating costs and expenses .....	83.21	85.35	83.36	85.02	85.98
<b>Income (loss) from operations</b> .....	<b>13.16</b>	<b>11.15</b>	<b>13.15</b>	<b>11.58</b>	<b>10.58</b>
Interest expense .....	2.81	2.76	2.69	2.92	2.77
Dividend income .....	0.04	0.47	0.12	0.38	0.26
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.26)	(0.39)	0.40	0.71	0.48
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(6.91)	(0.63)	2.78	(1.68)	(1.57)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	9.03	10.57	7.83	10.43	12.13
<b>Income (loss) before income taxes</b> .....	<b>12.23</b>	<b>18.41</b>	<b>21.59</b>	<b>18.50</b>	<b>19.11</b>
Provision for current and deferred domestic income taxes .....	3.99	3.93	4.69	2.41	4.50
<b>Income (loss) after income taxes</b> .....	<b>8.24</b>	<b>14.47</b>	<b>16.90</b>	<b>16.09</b>	<b>14.61</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	12.25	18.75	21.37	18.46	18.15
After income taxes .....	8.25	14.75	16.73	16.06	13.88
Annual rate of profit on total assets:					
Before income taxes .....	6.35	9.75	11.24	9.72	9.66
After income taxes .....	4.28	7.67	8.80	8.46	7.39

**Table 69.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Subsector 339,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	9,739	8,657	8,899	10,580	8,107
Time deposits in the U.S., including negotiable certificates of deposit .....	1,333	1,837	2,010	2,007	1,163
Cash and deposits outside the U.S. ....	1,827	2,077	1,751	1,359	1,693
<b>Total cash on hand and in banks</b> .....	<b>12,898</b>	<b>12,571</b>	<b>12,660</b>	<b>13,946</b>	<b>10,963</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	270	350	406	323	160
b. Other, due in 1 year or less .....	1,584	2,989	2,910	2,486	2,765
Commercial and finance company paper of U.S. issuers .....	351	387	274	350	454
State and local government securities, due in 1 year or less .....	433	460	511	529	368
Foreign securities, due in 1 year or less .....	140	181	50	42	38
Other short-term financial investments .....	856	958	1,060	1,017	1,323
<b>Total cash, U.S. Government and other securities</b> .....	<b>16,532</b>	<b>17,897</b>	<b>17,871</b>	<b>18,693</b>	<b>16,071</b>
Trade receivables from the U.S. Government .....	93	95	122	103	113
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	15,913	16,313	16,826	16,792	16,421
<b>Total receivables</b> .....	<b>16,006</b>	<b>16,408</b>	<b>16,948</b>	<b>16,895</b>	<b>16,533</b>
Inventories .....	14,823	15,074	16,875	16,849	17,312
All other current assets .....	10,509	10,686	9,492	9,535	9,767
<b>Total current assets</b> .....	<b>57,870</b>	<b>60,066</b>	<b>61,184</b>	<b>61,972</b>	<b>59,683</b>
Property, plant, and equipment .....	55,075	55,528	56,181	57,017	57,100
Land and mineral rights .....	1,053	1,075	1,016	1,041	1,034
Less: Accumulated depreciation, depletion, and amortization .....	31,757	32,196	32,827	33,440	33,701
<b>Net property, plant, and equipment</b> .....	<b>24,372</b>	<b>24,408</b>	<b>24,371</b>	<b>24,618</b>	<b>24,433</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	750	638	388	381	409
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	143,868	144,035	149,687	151,262	156,173
<b>Total Assets</b> .....	<b>226,860</b>	<b>229,146</b>	<b>235,630</b>	<b>238,233</b>	<b>240,698</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	1,161	1,287	1,211	1,616	1,484
b. Commercial paper .....	261	226	217	278	270
c. Other short-term loans .....	334	293	380	385	268
Advances and prepayments by the U.S. Government .....	0	0	0	0	0
Trade accounts and trade notes payable .....	6,131	6,236	6,517	6,529	6,655
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	1,218	559	858	1,132	1,299
b. Other .....	129	88	170	208	231
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	861	726	758	809	560
b. Bonds and debentures .....	812	1,402	1,395	1,841	1,914
c. Other long-term loans .....	630	818	1,136	656	1,039
All other current liabilities, including excise and sales taxes, and accrued expenses .....	14,569	15,580	15,345	15,323	14,242
<b>Total current liabilities</b> .....	<b>26,105</b>	<b>27,215</b>	<b>27,988</b>	<b>28,776</b>	<b>27,962</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	22,180	22,768	22,938	23,325	23,446
b. Bonds and debentures .....	20,639	19,762	20,339	20,603	20,036
c. Other long-term loans .....	6,982	6,457	7,275	7,906	7,513
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	33,260	33,828	33,118	32,204	33,587
<b>Total liabilities</b> .....	<b>109,165</b>	<b>110,029</b>	<b>111,658</b>	<b>112,815</b>	<b>112,544</b>
Capital stock and other capital .....	81,926	81,013	80,770	80,491	81,760
Retained earnings .....	73,153	76,822	80,947	84,679	87,004
Cumulative foreign currency translation adjustment .....	(1,601)	(3,026)	(992)	(1,137)	(453)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(6,159)	(6,202)	(6,548)	(6,447)	(6,825)
Less: Treasury stock at cost .....	29,625	29,490	30,205	32,168	33,331
<b>Stockholders' equity</b> .....	<b>117,694</b>	<b>119,117</b>	<b>123,972</b>	<b>125,418</b>	<b>128,154</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>226,860</b>	<b>229,146</b>	<b>235,630</b>	<b>238,233</b>	<b>240,698</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	31,765	32,851	33,197	33,196	31,722

**Table 70.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	1,219,775	1,320,733	1,324,487	1,348,479	1,398,699
Depreciation, depletion, and amortization of property, plant, and equipment .....	37,781	38,453	39,259	39,302	38,372
All other operating costs and expenses .....	1,101,548	1,174,842	1,175,899	1,219,643	1,260,994
<b>Income (loss) from operations</b> .....	80,446	107,438	109,329	89,534	99,332
Interest expense .....	26,252	26,727	26,516	25,952	25,040
Dividend income .....	2,112	1,666	1,435	3,330	1,961
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	7,058	3,749	7,725	9,748	6,585
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(496)	(30,707)	(11,289)	(4,395)	(206)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	67,635	76,979	64,842	73,729	84,955
<b>Income (loss) before income taxes</b> .....	130,503	132,397	145,528	145,995	167,587
Provision for current and deferred domestic income taxes:					
a. Federal .....	26,613	20,498	23,421	19,107	30,155
b. Other .....	2,976	3,126	3,813	3,128	3,985
<b>Income (loss) after income taxes</b> .....	100,913	108,774	118,294	123,759	133,447
Extraordinary gains (losses), net of taxes .....	(2)	(1)	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	100,912	108,773	118,294	123,760	133,447
Cash dividends charged to retained earnings in this quarter .....	39,292	37,757	35,795	52,351	38,910
<b>Net income retained in business</b> .....	61,620	71,015	82,498	71,409	94,537
Retained earnings at beginning of quarter .....	1,832,490	1,906,229	1,969,778	2,050,393	2,110,688
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(9,946)	(12,655)	(13,711)	(9,351)	(24,174)
<b>Retained earnings at end of quarter</b> .....	1,884,164	1,964,590	2,038,566	2,112,451	2,181,050
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.10	2.91	2.96	2.91	2.74
All other operating costs and expenses .....	90.31	88.95	88.78	90.45	90.15
<b>Income (loss) from operations</b> .....	6.60	8.13	8.25	6.64	7.10
Interest expense .....	2.15	2.02	2.00	1.92	1.79
Dividend income .....	0.17	0.13	0.11	0.25	0.14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.58	0.28	0.58	0.72	0.47
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.04)	(2.33)	(0.85)	(0.33)	(0.01)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	5.54	5.83	4.90	5.47	6.07
<b>Income (loss) before income taxes</b> .....	10.70	10.02	10.99	10.83	11.98
Provision for current and deferred domestic income taxes .....	2.43	1.79	2.06	1.65	2.44
<b>Income (loss) after income taxes</b> .....	8.27	8.24	8.93	9.18	9.54
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	17.90	17.77	18.91	18.37	20.44
After income taxes .....	13.84	14.60	15.37	15.57	16.28
Annual rate of profit on total assets:					
Before income taxes .....	7.67	7.67	8.24	8.14	9.15
After income taxes .....	5.93	6.30	6.70	6.90	7.28

**Table 70.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	216,802	224,118	228,350	243,426	230,331
Time deposits in the U.S., including negotiable certificates of deposit .....	63,692	56,073	64,973	68,062	60,183
Cash and deposits outside the U.S. ....	14,644	13,045	17,040	17,854	20,492
<b>Total cash on hand and in banks</b> .....	<b>295,139</b>	<b>293,235</b>	<b>310,363</b>	<b>329,341</b>	<b>311,006</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	5,412	5,587	3,990	7,343	7,703
b. Other, due in 1 year or less .....	26,796	28,633	28,949	22,189	21,817
Commercial and finance company paper of U.S. issuers .....	34,375	38,624	43,914	43,273	45,768
State and local government securities, due in 1 year or less .....	5,246	4,608	4,878	4,772	3,900
Foreign securities, due in 1 year or less .....	505	452	317	1,660	975
Other short-term financial investments .....	60,225	62,321	69,502	72,969	68,410
<b>Total cash, U.S. Government and other securities</b> .....	<b>427,697</b>	<b>433,460</b>	<b>461,915</b>	<b>481,548</b>	<b>459,579</b>
Trade receivables from the U.S. Government .....	42,000	39,183	39,849	39,330	41,614
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	480,204	505,217	507,053	498,340	545,503
<b>Total receivables</b> .....	<b>522,204</b>	<b>544,400</b>	<b>546,903</b>	<b>537,670</b>	<b>587,117</b>
Inventories .....	517,400	523,826	542,263	552,798	586,614
All other current assets .....	353,782	359,840	364,447	374,916	377,590
<b>Total current assets</b> .....	<b>1,821,083</b>	<b>1,861,526</b>	<b>1,915,528</b>	<b>1,946,932</b>	<b>2,010,900</b>
Property, plant, and equipment .....	2,378,577	2,394,070	2,427,755	2,446,207	2,469,410
Land and mineral rights .....	110,291	142,695	139,524	141,979	149,982
Less: Accumulated depreciation, depletion, and amortization .....	1,308,446	1,311,120	1,333,222	1,340,799	1,364,739
<b>Net property, plant, and equipment</b> .....	<b>1,180,422</b>	<b>1,225,646</b>	<b>1,234,057</b>	<b>1,247,388</b>	<b>1,254,653</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	5,051	4,850	5,271	5,576	5,458
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	3,798,936	3,809,881	3,907,289	3,973,307	4,057,250
<b>Total Assets</b> .....	<b>6,805,492</b>	<b>6,901,902</b>	<b>7,062,145</b>	<b>7,173,203</b>	<b>7,328,260</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	37,015	34,315	35,885	39,229	44,679
b. Commercial paper .....	40,430	41,222	44,813	42,291	51,302
c. Other short-term loans .....	47,911	42,073	42,566	46,901	51,514
Advances and prepayments by the U.S. Government .....	45,040	42,035	42,694	42,942	45,332
Trade accounts and trade notes payable .....	396,273	409,433	422,999	434,623	464,758
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	28,027	23,855	26,601	21,725	33,778
b. Other .....	4,138	3,899	3,908	3,450	3,594
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	30,038	26,343	26,137	24,789	27,133
b. Bonds and debentures .....	35,211	42,920	39,853	43,091	41,990
c. Other long-term loans .....	35,737	30,177	35,368	35,994	35,632
All other current liabilities, including excise and sales taxes, and accrued expenses .....	613,829	640,413	663,477	669,314	657,738
<b>Total current liabilities</b> .....	<b>1,313,650</b>	<b>1,336,685</b>	<b>1,384,302</b>	<b>1,404,348</b>	<b>1,457,451</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	337,959	335,301	337,134	332,351	335,696
b. Bonds and debentures .....	616,332	619,146	629,024	632,789	635,066
c. Other long-term loans .....	536,179	526,831	536,287	521,268	523,551
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,084,959	1,104,192	1,097,296	1,102,627	1,097,278
<b>Total liabilities</b> .....	<b>3,889,079</b>	<b>3,922,155</b>	<b>3,984,042</b>	<b>3,993,384</b>	<b>4,049,042</b>
Capital stock and other capital .....	2,133,516	2,152,574	2,156,246	2,197,773	2,214,068
Retained earnings .....	1,884,164	1,964,590	2,038,566	2,112,451	2,181,050
Cumulative foreign currency translation adjustment .....	(828)	(39,018)	(294)	3,969	29,087
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(245,357)	(248,920)	(249,128)	(251,270)	(248,941)
Less: Treasury stock at cost .....	855,083	849,479	867,287	883,103	896,046
<b>Stockholders' equity</b> .....	<b>2,916,413</b>	<b>2,979,747</b>	<b>3,078,103</b>	<b>3,179,819</b>	<b>3,279,219</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>6,805,492</b>	<b>6,901,902</b>	<b>7,062,145</b>	<b>7,173,203</b>	<b>7,328,260</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	507,433	524,841	531,226	542,584	553,449

**Table 71.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	674,697	719,056	714,633	733,789	785,862	545,077	601,676	609,854	614,690	612,837
Depreciation, depletion, and amortization of property, plant, and equipment .....	20,591	21,160	21,669	21,897	20,814	17,190	17,293	17,590	17,405	17,558
All other operating costs and expenses .....	606,555	637,067	629,066	664,784	704,740	494,993	537,774	546,833	554,859	556,254
<b>Income (loss) from operations</b> .....	47,552	60,829	63,898	47,108	60,308	32,894	46,609	45,432	42,427	39,024
Interest expense .....	14,706	15,179	15,202	14,903	14,711	11,546	11,548	11,314	11,048	10,329
Dividend income .....	1,199	816	840	1,530	716	912	850	595	1,800	1,246
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	2,772	1,451	3,880	6,383	2,969	4,286	2,298	3,845	3,364	3,617
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1,233	(32,525)	(9,730)	(242)	50	(1,730)	1,817	(1,559)	(4,153)	(257)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	38,133	40,972	32,515	35,555	41,721	29,502	36,007	32,328	38,174	43,234
<b>Income (loss) before income taxes</b> .....	76,183	56,364	76,201	75,431	91,052	54,320	76,033	69,327	70,564	76,535
Provision for current and deferred domestic income taxes:										
a. Federal .....	15,102	7,019	11,183	10,265	15,669	11,511	13,479	12,239	8,842	14,486
b. Other .....	1,426	1,516	2,169	1,445	2,194	1,550	1,610	1,644	1,683	1,791
<b>Income (loss) after income taxes</b> .....	59,654	47,829	62,850	63,721	73,188	41,259	60,944	55,444	60,039	60,259
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0	(2)	(1)	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	59,654	47,829	62,850	63,721	73,188	41,257	60,944	55,444	60,039	60,259
Cash dividends charged to retained earnings in this quarter .....	23,572	25,100	24,501	36,200	22,284	15,720	12,658	11,294	16,151	16,626
<b>Net income retained in business</b> .....	36,082	22,730	38,348	27,521	50,904	25,538	48,286	44,150	43,887	43,633
Retained earnings at beginning of quarter .....	1,206,676	1,255,793	1,274,509	1,310,850	1,336,249	625,814	650,436	695,269	739,543	774,439
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(4,334)	(7,952)	(4,224)	1,236	(10,153)	(5,612)	(4,702)	(9,486)	(10,586)	(14,021)
<b>Retained earnings at end of quarter</b> .....	1,238,425	1,270,570	1,308,633	1,339,607	1,376,999	645,739	694,019	729,933	772,844	804,051
<b>INCOME STATEMENT IN RATIO FORMAT</b>										
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.05	2.94	3.03	2.98	2.65	3.15	2.87	2.88	2.83	2.87
All other operating costs and expenses .....	89.90	88.60	88.03	90.60	89.68	90.81	89.38	89.67	90.27	90.77
<b>Income (loss) from operations</b> .....	7.05	8.46	8.94	6.42	7.67	6.03	7.75	7.45	6.90	6.37
Interest expense .....	2.18	2.11	2.13	2.03	1.87	2.12	1.92	1.86	1.80	1.69
Dividend income .....	0.18	0.11	0.12	0.21	0.09	0.17	0.14	0.10	0.29	0.20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.41	0.20	0.54	0.87	0.38	0.79	0.38	0.63	0.55	0.59
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.18	(4.52)	(1.36)	(0.03)	0.01	(0.32)	0.30	(0.26)	(0.68)	(0.04)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	5.65	5.70	4.55	4.85	5.31	5.41	5.98	5.30	6.21	7.05
<b>Income (loss) before income taxes</b> .....	11.29	7.84	10.66	10.28	11.59	9.97	12.64	11.37	11.48	12.49
Provision for current and deferred domestic income taxes .....	2.45	1.19	1.87	1.60	2.27	2.40	2.51	2.28	1.71	2.66
<b>Income (loss) after income taxes</b> .....	8.84	6.65	8.79	8.68	9.31	7.57	10.13	9.09	9.77	9.83
<b>OPERATING RATIOS</b>										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	20.13	14.62	19.14	18.48	21.69	15.49	21.16	18.66	18.24	19.13
After income taxes .....	15.76	12.40	15.79	15.61	17.44	11.77	16.96	14.92	15.52	15.06
Annual rate of profit on total assets:										
Before income taxes .....	8.63	6.29	8.29	8.03	9.49	6.63	9.17	8.19	8.27	8.77
After income taxes .....	6.76	5.34	6.84	6.78	7.63	5.04	7.35	6.55	7.03	6.91



**Table 71.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	72,514	78,630	82,557	86,929	85,528	144,289	145,487	145,793	156,496	144,803
Time deposits in the U.S., including negotiable certificates of deposit .....	26,930	20,447	29,255	35,996	27,966	36,762	35,626	35,719	32,066	32,216
Cash and deposits outside the U.S. ....	3,644	1,993	3,818	5,443	6,693	11,000	11,051	13,222	12,410	13,799
<b>Total cash on hand and in banks</b> .....	<b>103,088</b>	<b>101,070</b>	<b>115,629</b>	<b>128,368</b>	<b>120,188</b>	<b>192,051</b>	<b>192,165</b>	<b>194,734</b>	<b>200,973</b>	<b>190,818</b>
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell .....	2,210	2,492	990	3,591	4,483	3,202	3,095	3,000	3,752	3,220
b. Other, due in 1 year or less .....	3,022	2,852	3,204	4,117	3,701	23,774	25,780	25,745	18,072	18,115
Commercial and finance company paper of U.S. issuers .....	2,459	2,663	2,661	2,451	3,444	31,917	35,962	41,253	40,823	42,323
State and local government securities, due in 1 year or less .....	1,806	1,610	1,633	1,785	1,294	3,440	2,998	3,246	2,987	2,606
Foreign securities, due in 1 year or less .....	281	204	177	209	177	224	248	140	1,451	798
Other short-term financial investments .....	25,544	24,341	31,354	34,476	29,304	34,681	37,980	38,148	38,493	39,106
<b>Total cash, U.S. Government and other securities</b> .....	<b>138,409</b>	<b>135,232</b>	<b>155,648</b>	<b>174,997</b>	<b>162,592</b>	<b>289,288</b>	<b>298,228</b>	<b>306,267</b>	<b>306,551</b>	<b>296,987</b>
Trade receivables from the U.S. Government .....	677	495	570	536	586	41,323	38,688	39,279	38,794	41,029
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	242,415	253,628	249,102	254,381	278,005	237,789	251,589	257,951	243,958	267,498
<b>Total receivables</b> .....	<b>243,092</b>	<b>254,123</b>	<b>249,672</b>	<b>254,917</b>	<b>278,591</b>	<b>279,112</b>	<b>290,277</b>	<b>297,230</b>	<b>282,752</b>	<b>308,526</b>
Inventories .....	224,692	222,191	230,034	238,287	249,865	292,708	301,634	312,229	314,511	336,749
All other current assets .....	189,936	190,807	194,032	205,516	200,417	163,847	169,033	170,415	169,399	177,173
<b>Total current assets</b> .....	<b>796,129</b>	<b>802,353</b>	<b>829,387</b>	<b>873,718</b>	<b>891,466</b>	<b>1,024,954</b>	<b>1,059,173</b>	<b>1,086,141</b>	<b>1,073,214</b>	<b>1,119,434</b>
Property, plant, and equipment .....	1,405,461	1,421,015	1,447,675	1,455,433	1,466,171	973,116	973,055	980,080	990,775	1,003,238
Land and mineral rights .....	58,610	90,731	87,760	88,938	96,994	51,681	51,964	51,764	53,042	52,988
Less: Accumulated depreciation, depletion, and amortization .....	746,454	747,638	763,127	763,411	776,071	561,992	563,481	570,095	577,388	588,668
<b>Net property, plant, and equipment</b> .....	<b>717,617</b>	<b>764,108</b>	<b>772,309</b>	<b>780,959</b>	<b>787,094</b>	<b>462,805</b>	<b>461,538</b>	<b>461,749</b>	<b>466,429</b>	<b>467,559</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	762	698	709	284	709	4,289	4,152	4,561	5,291	4,749
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	2,015,929	2,016,954	2,073,514	2,103,677	2,159,552	1,783,007	1,792,927	1,833,774	1,869,630	1,897,699
<b>Total Assets</b> .....	<b>3,530,437</b>	<b>3,584,113</b>	<b>3,675,919</b>	<b>3,758,639</b>	<b>3,838,820</b>	<b>3,275,055</b>	<b>3,317,789</b>	<b>3,386,226</b>	<b>3,414,564</b>	<b>3,489,440</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	20,475	19,356	21,482	25,691	29,334	16,540	14,959	14,403	13,537	15,346
b. Commercial paper .....	35,573	33,380	33,794	34,696	46,259	4,857	7,843	11,020	7,595	5,042
c. Other short-term loans .....	31,884	27,117	27,856	31,162	35,413	16,026	14,956	14,710	15,739	16,101
Advances and prepayments by the U.S. Government .....	15	18	16	11	18	45,025	42,017	42,678	42,931	45,314
Trade accounts and trade notes payable .....	194,428	195,214	199,781	215,529	226,225	201,845	214,219	223,218	219,093	238,533
Income taxes accrued, prior and current years, net of payments:										
a. Federal .....	19,679	15,205	14,905	15,067	22,790	8,349	8,650	11,696	6,658	10,987
b. Other .....	3,532	3,176	3,231	2,704	2,539	606	723	676	746	1,055
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	16,676	13,040	12,633	13,601	12,868	13,362	13,303	13,503	11,188	14,265
b. Bonds and debentures .....	20,569	22,254	23,939	24,937	23,927	14,642	20,665	15,914	18,154	18,064
c. Other long-term loans .....	21,533	20,464	23,368	23,200	23,803	14,205	9,713	12,001	12,793	11,830
All other current liabilities, including excise and sales taxes, and accrued expenses .....	266,573	280,418	292,370	295,214	290,354	347,256	359,995	371,107	374,100	367,385
<b>Total current liabilities</b> .....	<b>630,937</b>	<b>629,642</b>	<b>653,374</b>	<b>681,814</b>	<b>713,530</b>	<b>682,713</b>	<b>707,043</b>	<b>730,928</b>	<b>722,534</b>	<b>743,921</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	172,119	173,192	175,587	176,100	180,421	165,841	162,109	161,547	156,252	155,275
b. Bonds and debentures .....	368,796	373,116	381,459	380,772	380,169	247,536	246,030	247,565	252,017	254,897
c. Other long-term loans .....	327,761	330,399	342,740	339,743	332,464	208,418	196,432	193,547	181,525	191,087
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	516,697	535,205	530,660	547,577	553,424	568,262	568,986	566,635	555,050	543,854
<b>Total liabilities</b> .....	<b>2,016,309</b>	<b>2,041,555</b>	<b>2,083,820</b>	<b>2,126,005</b>	<b>2,160,008</b>	<b>1,872,770</b>	<b>1,880,599</b>	<b>1,900,222</b>	<b>1,867,378</b>	<b>1,889,034</b>
Capital stock and other capital .....	943,346	955,203	955,827	974,870	976,252	1,190,171	1,197,372	1,200,420	1,222,902	1,237,816
Retained earnings .....	1,238,425	1,270,570	1,308,633	1,339,607	1,376,999	645,739	694,019	729,933	772,844	804,051
Cumulative foreign currency translation adjustment .....	(1,083)	(24,101)	(2,278)	1,337	15,670	255	(14,917)	1,983	2,632	13,417
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(100,032)	(101,583)	(100,425)	(102,965)	(103,036)	(145,325)	(147,337)	(148,703)	(148,305)	(145,905)
Less: Treasury stock at cost .....	566,529	557,532	569,657	580,216	587,074	288,554	291,948	297,629	302,888	308,972
<b>Stockholders' equity</b> .....	<b>1,514,127</b>	<b>1,542,557</b>	<b>1,592,099</b>	<b>1,632,633</b>	<b>1,678,812</b>	<b>1,402,285</b>	<b>1,437,190</b>	<b>1,486,004</b>	<b>1,547,185</b>	<b>1,600,407</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>3,530,437</b>	<b>3,584,113</b>	<b>3,675,919</b>	<b>3,758,639</b>	<b>3,838,820</b>	<b>3,275,055</b>	<b>3,317,789</b>	<b>3,386,226</b>	<b>3,414,564</b>	<b>3,489,440</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	165,192	172,711	176,013	191,904	177,936	342,241	352,130	355,214	350,679	375,513

**Table 72.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	28,185	29,348	32,172	31,065	31,277
Depreciation, depletion, and amortization of property, plant, and equipment .....	704	678	746	812	795
All other operating costs and expenses .....	25,929	27,076	29,676	29,073	28,728
<b>Income (loss) from operations</b> .....	<b>1,551</b>	<b>1,593</b>	<b>1,750</b>	<b>1,180</b>	<b>1,753</b>
Interest expense .....	312	299	341	333	321
Dividend income .....	17	4	7	9	9
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	76	48	31	25	25
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(82)	19	18	(26)	4
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	4	3	0	9	7
<b>Income (loss) before income taxes</b> .....	<b>1,254</b>	<b>1,367</b>	<b>1,464</b>	<b>864</b>	<b>1,477</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	188	152	241	166	241
b. Other .....	12	15	12	8	16
<b>Income (loss) after income taxes</b> .....	<b>1,054</b>	<b>1,200</b>	<b>1,211</b>	<b>691</b>	<b>1,220</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>1,054</b>	<b>1,200</b>	<b>1,211</b>	<b>691</b>	<b>1,220</b>
Cash dividends charged to retained earnings in this quarter .....	504	701	643	621	371
<b>Net income retained in business</b> .....	<b>549</b>	<b>499</b>	<b>568</b>	<b>69</b>	<b>850</b>
Retained earnings at beginning of quarter .....	12,375	11,066	12,629	14,575	15,314
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(132)	(54)	25	(119)	(41)
<b>Retained earnings at end of quarter</b> .....	<b>12,793</b>	<b>11,511</b>	<b>13,222</b>	<b>14,525</b>	<b>16,123</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.50	2.31	2.32	2.61	2.54
All other operating costs and expenses .....	92.00	92.26	92.24	93.59	91.85
<b>Income (loss) from operations</b> .....	<b>5.50</b>	<b>5.43</b>	<b>5.44</b>	<b>3.80</b>	<b>5.61</b>
Interest expense .....	1.11	1.02	1.06	1.07	1.03
Dividend income .....	0.06	0.01	0.02	0.03	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.27	0.16	0.10	0.08	0.08
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.29)	0.06	0.06	(0.08)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.01	0.01	0.00	0.03	0.02
<b>Income (loss) before income taxes</b> .....	<b>4.45</b>	<b>4.66</b>	<b>4.55</b>	<b>2.78</b>	<b>4.72</b>
Provision for current and deferred domestic income taxes .....	0.71	0.57	0.79	0.56	0.82
<b>Income (loss) after income taxes</b> .....	<b>3.74</b>	<b>4.09</b>	<b>3.77</b>	<b>2.22</b>	<b>3.90</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	15.91	17.52	17.08	10.05	16.27
After income taxes .....	13.37	15.38	14.13	8.03	13.44
Annual rate of profit on total assets:					
Before income taxes .....	7.14	8.04	7.84	4.64	7.54
After income taxes .....	6.00	7.06	6.48	3.71	6.23

**Table 72.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	5,956	5,733	5,781	5,760	5,857
Time deposits in the U.S., including negotiable certificates of deposit .....	946	908	798	732	810
Cash and deposits outside the U.S. ....	41	47	57	65	56
<b>Total cash on hand and in banks</b> .....	<b>6,943</b>	<b>6,688</b>	<b>6,636</b>	<b>6,557</b>	<b>6,723</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	0	2	46	0	17
b. Other, due in 1 year or less .....	73	20	4	13	6
Commercial and finance company paper of U.S. issuers .....	37	56	52	138	107
State and local government securities, due in 1 year or less .....	8	0	14	4	4
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	931	1,086	1,080	1,111	1,107
<b>Total cash, U.S. Government and other securities</b> .....	<b>7,993</b>	<b>7,852</b>	<b>7,833</b>	<b>7,823</b>	<b>7,964</b>
Trade receivables from the U.S. Government .....	72	27	96	67	154
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	14,530	14,575	16,404	15,591	16,741
<b>Total receivables</b> .....	<b>14,602</b>	<b>14,602</b>	<b>16,500</b>	<b>15,658</b>	<b>16,894</b>
Inventories .....	15,532	15,175	17,247	16,778	17,895
All other current assets .....	4,383	3,516	3,914	3,792	3,683
<b>Total current assets</b> .....	<b>42,511</b>	<b>41,144</b>	<b>45,493</b>	<b>44,051</b>	<b>46,436</b>
Property, plant, and equipment .....	46,147	44,291	47,501	49,923	51,765
Land and mineral rights .....	1,154	1,092	1,175	1,121	1,119
Less: Accumulated depreciation, depletion, and amortization .....	29,168	27,957	29,981	31,133	32,332
<b>Net property, plant, and equipment</b> .....	<b>18,133</b>	<b>17,426</b>	<b>18,695</b>	<b>19,911</b>	<b>20,552</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1	1	0	0	32
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	9,610	9,483	10,540	10,537	11,309
<b>Total Assets</b> .....	<b>70,255</b>	<b>68,053</b>	<b>74,729</b>	<b>74,498</b>	<b>78,328</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	3,790	3,519	4,042	3,764	3,994
b. Commercial paper .....	12	4	8	162	190
c. Other short-term loans .....	812	893	797	1,224	826
Advances and prepayments by the U.S. Government .....	0	1	0	0	35
Trade accounts and trade notes payable .....	9,628	8,823	9,974	9,346	10,082
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	180	145	307	263	259
b. Other .....	13	17	20	16	22
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,443	1,550	1,621	1,610	1,624
b. Bonds and debentures .....	25	14	13	24	29
c. Other long-term loans .....	631	640	741	748	410
All other current liabilities, including excise and sales taxes, and accrued expenses .....	6,930	6,583	7,237	6,901	6,921
<b>Total current liabilities</b> .....	<b>23,465</b>	<b>22,188</b>	<b>24,759</b>	<b>24,057</b>	<b>24,390</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	7,271	7,333	7,455	7,779	8,655
b. Bonds and debentures .....	160	121	115	104	126
c. Other long-term loans .....	5,085	4,597	5,253	5,056	5,425
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	2,766	2,606	2,845	3,102	3,424
<b>Total liabilities</b> .....	<b>38,746</b>	<b>36,845</b>	<b>40,427</b>	<b>40,097</b>	<b>42,020</b>
Capital stock and other capital .....	20,156	21,289	22,599	21,679	22,478
Retained earnings .....	12,793	11,511	13,222	14,525	16,123
Cumulative foreign currency translation adjustment .....	10	5	14	14	24
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(715)	(796)	(600)	(566)	(922)
Less: Treasury stock at cost .....	735	800	934	1,252	1,394
<b>Stockholders' equity</b> .....	<b>31,509</b>	<b>31,208</b>	<b>34,301</b>	<b>34,401</b>	<b>36,308</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>70,255</b>	<b>68,053</b>	<b>74,729</b>	<b>74,498</b>	<b>78,328</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	19,046	18,956	20,734	19,994	22,046

**Table 73.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	12,518	13,985	14,856	13,564	11,934	15,666	15,363	17,316	17,501	19,342
Depreciation, depletion, and amortization of property, plant, and equipment .....	311	313	326	346	307	393	366	420	466	488
All other operating costs and expenses .....	11,434	12,953	13,712	12,698	11,006	14,495	14,123	15,964	16,375	17,723
<b>Income (loss) from operations</b> .....	773	719	817	520	621	778	874	932	660	1,132
Interest expense .....	127	141	139	159	128	185	159	202	173	193
Dividend income .....	2	1	1	3	2	15	3	5	5	7
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	38	34	12	(8)	4	38	14	19	33	20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(78)	(46)	29	4	4	(4)	65	(11)	(30)	0
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	4	2	(5)	6	4	0	1	5	3	3
<b>Income (loss) before income taxes</b> .....	612	569	716	365	508	642	798	749	499	969
Provision for current and deferred domestic income taxes:										
a. Federal .....	98	97	90	73	75	90	55	151	93	166
b. Other .....	5	6	5	5	7	7	9	7	3	8
<b>Income (loss) after income taxes</b> .....	509	466	621	287	426	545	734	591	403	794
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	509	466	621	287	426	545	734	591	403	794
Cash dividends charged to retained earnings in this quarter .....	206	335	338	280	185	298	366	305	342	185
<b>Net income retained in business</b> .....	303	131	282	8	240	247	368	286	62	609
Retained earnings at beginning of quarter .....	8,344	4,861	5,866	8,080	7,444	4,031	6,206	6,763	6,495	7,870
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(65)	(14)	3	(4)	(37)	(67)	(40)	22	(115)	(4)
<b>Retained earnings at end of quarter</b> .....	8,582	4,978	6,151	8,084	7,647	4,210	6,533	7,071	6,442	8,475
<b>INCOME STATEMENT IN RATIO FORMAT</b>										
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.49	2.24	2.19	2.55	2.58	2.51	2.38	2.43	2.66	2.52
All other operating costs and expenses .....	91.34	92.62	92.30	93.62	92.22	92.52	91.93	92.19	93.56	91.63
<b>Income (loss) from operations</b> .....	6.17	5.14	5.50	3.83	5.21	4.97	5.69	5.38	3.77	5.85
Interest expense .....	1.02	1.01	0.94	1.17	1.07	1.18	1.03	1.17	0.99	1.00
Dividend income .....	0.01	0.00	0.01	0.02	0.02	0.10	0.02	0.03	0.03	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.31	0.24	0.08	(0.06)	0.04	0.24	0.09	0.11	0.19	0.10
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.62)	(0.33)	0.19	0.03	0.04	(0.03)	0.42	(0.06)	(0.17)	0.00
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.03	0.01	(0.03)	0.04	0.03	0.00	0.01	0.03	0.02	0.01
<b>Income (loss) before income taxes</b> .....	4.89	4.07	4.82	2.69	4.26	4.10	5.19	4.32	2.85	5.01
Provision for current and deferred domestic income taxes .....	0.82	0.74	0.64	0.57	0.69	0.62	0.42	0.91	0.55	0.90
<b>Income (loss) after income taxes</b> .....	4.06	3.33	4.18	2.12	3.57	3.48	4.78	3.41	2.30	4.11
<b>OPERATING RATIOS</b>										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	19.01	17.81	21.66	10.54	16.09	13.77	17.32	14.20	9.72	16.37
After income taxes .....	15.81	14.59	18.78	8.29	13.49	11.70	15.93	11.21	7.85	13.42
Annual rate of profit on total assets:										
Before income taxes .....	8.47	7.79	9.48	4.79	7.10	6.20	8.22	6.72	4.54	7.80
After income taxes .....	7.04	6.38	8.22	3.77	5.95	5.27	7.56	5.31	3.67	6.39

**Table 73.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	2,190	2,277	2,215	2,169	1,794	3,767	3,456	3,566	3,592	4,062
Time deposits in the U.S., including negotiable certificates of deposit .....	392	313	274	336	357	554	594	524	396	454
Cash and deposits outside the U.S. ....	17	10	15	20	15	24	37	42	45	42
<b>Total cash on hand and in banks</b> .....	<b>2,599</b>	<b>2,600</b>	<b>2,504</b>	<b>2,525</b>	<b>2,166</b>	<b>4,345</b>	<b>4,087</b>	<b>4,132</b>	<b>4,033</b>	<b>4,557</b>
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell .....	0	2	46	0	6	0	0	0	0	12
b. Other, due in 1 year or less .....	0	0	0	0	0	73	20	4	13	6
Commercial and finance company paper of U.S. issuers .....	9	25	29	17	22	28	31	23	121	85
State and local government securities, due in 1 year or less .....	8	0	0	0	0	0	0	14	4	4
Foreign securities, due in 1 year or less .....	0	0	0	0	0	0	0	0	0	0
Other short-term financial investments .....	269	290	202	407	348	663	796	878	704	759
<b>Total cash, U.S. Government and other securities</b> .....	<b>2,885</b>	<b>2,918</b>	<b>2,781</b>	<b>2,949</b>	<b>2,541</b>	<b>5,108</b>	<b>4,934</b>	<b>5,052</b>	<b>4,874</b>	<b>5,422</b>
Trade receivables from the U.S. Government .....	27	23	26	10	9	45	4	70	57	145
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	5,544	5,901	6,074	5,714	5,511	8,986	8,674	10,330	9,877	11,229
<b>Total receivables</b> .....	<b>5,571</b>	<b>5,924</b>	<b>6,100</b>	<b>5,725</b>	<b>5,520</b>	<b>9,031</b>	<b>8,678</b>	<b>10,400</b>	<b>9,934</b>	<b>11,374</b>
Inventories .....	5,756	5,935	6,545	6,331	5,995	9,777	9,239	10,701	10,447	11,900
All other current assets .....	1,651	1,589	1,648	1,617	1,420	2,732	1,927	2,266	2,175	2,263
<b>Total current assets</b> .....	<b>15,863</b>	<b>16,366</b>	<b>17,074</b>	<b>16,622</b>	<b>15,476</b>	<b>26,648</b>	<b>24,778</b>	<b>28,420</b>	<b>27,429</b>	<b>30,959</b>
Property, plant, and equipment .....	20,972	20,790	21,496	22,625	21,550	25,174	23,501	26,005	27,299	30,215
Land and mineral rights .....	605	560	598	524	455	549	532	577	596	664
Less: Accumulated depreciation, depletion, and amortization .....	12,604	12,727	13,242	13,644	12,900	16,564	15,230	16,739	17,489	19,432
<b>Net property, plant, and equipment</b> .....	<b>8,974</b>	<b>8,623</b>	<b>8,852</b>	<b>9,505</b>	<b>9,105</b>	<b>9,159</b>	<b>8,803</b>	<b>9,843</b>	<b>10,406</b>	<b>11,447</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	1	1	0	0	32	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	4,049	4,228	4,269	4,388	4,006	5,561	5,254	6,272	6,148	7,303
<b>Total Assets</b> .....	<b>28,886</b>	<b>29,219</b>	<b>30,194</b>	<b>30,515</b>	<b>28,618</b>	<b>41,368</b>	<b>38,835</b>	<b>44,534</b>	<b>43,983</b>	<b>49,710</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,467	1,376	1,652	1,549	1,497	2,324	2,143	2,391	2,214	2,497
b. Commercial paper .....	12	1	3	159	186	0	3	5	3	4
c. Other short-term loans .....	130	71	96	171	241	683	821	701	1,053	585
Advances and prepayments by the U.S. Government .....	0	0	0	0	0	0	1	0	0	35
Trade accounts and trade notes payable .....	3,755	3,869	3,962	3,731	3,852	5,873	4,954	6,012	5,615	6,230
Income taxes accrued, prior and current years, net of payments:										
a. Federal .....	97	67	99	123	109	83	78	207	140	150
b. Other .....	6	9	11	5	9	7	9	9	11	13
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	699	653	727	658	509	744	897	895	952	1,115
b. Bonds and debentures .....	4	6	6	5	13	21	8	7	18	16
c. Other long-term loans .....	277	282	438	432	105	354	357	303	316	305
All other current liabilities, including excise and sales taxes, and accrued expenses .....	2,514	2,658	2,643	2,445	2,124	4,416	3,925	4,594	4,455	4,797
<b>Total current liabilities</b> .....	<b>8,961</b>	<b>8,991</b>	<b>9,636</b>	<b>9,279</b>	<b>8,645</b>	<b>14,504</b>	<b>13,197</b>	<b>15,123</b>	<b>14,778</b>	<b>15,744</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	3,680	3,499	3,325	3,610	3,754	3,591	3,835	4,130	4,169	4,900
b. Bonds and debentures .....	84	82	65	46	39	76	39	49	58	87
c. Other long-term loans .....	2,070	2,497	2,673	2,608	2,456	3,015	2,100	2,580	2,448	2,969
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,219	1,370	1,277	1,112	1,097	1,546	1,237	1,568	1,990	2,327
<b>Total liabilities</b> .....	<b>16,013</b>	<b>16,438</b>	<b>16,977</b>	<b>16,654</b>	<b>15,992</b>	<b>22,733</b>	<b>20,407</b>	<b>23,451</b>	<b>23,443</b>	<b>26,028</b>
Capital stock and other capital .....	4,776	8,198	7,638	6,391	5,433	15,380	13,090	14,961	15,288	17,045
Retained earnings .....	8,582	4,978	6,151	8,084	7,647	4,210	6,533	7,071	6,442	8,475
Cumulative foreign currency translation adjustment .....	1	6	11	9	9	9	(1)	3	5	15
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(199)	(145)	(102)	(128)	14	(517)	(651)	(497)	(438)	(937)
Less: Treasury stock at cost .....	287	257	480	495	478	447	543	454	756	917
<b>Stockholders' equity</b> .....	<b>12,873</b>	<b>12,780</b>	<b>13,218</b>	<b>13,861</b>	<b>12,626</b>	<b>18,636</b>	<b>18,428</b>	<b>21,084</b>	<b>20,540</b>	<b>23,682</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>28,886</b>	<b>29,219</b>	<b>30,194</b>	<b>30,515</b>	<b>28,618</b>	<b>41,368</b>	<b>38,835</b>	<b>44,534</b>	<b>43,983</b>	<b>49,710</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	6,902	7,375	7,438	7,343	6,831	12,144	11,581	13,297	12,651	15,215

**Table 74.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	28,007	33,473	33,969	31,709	31,676
Depreciation, depletion, and amortization of property, plant, and equipment .....	756	825	817	812	778
All other operating costs and expenses .....	25,728	30,227	30,967	29,382	29,115
<b>Income (loss) from operations</b> .....	<b>1,522</b>	<b>2,421</b>	<b>2,185</b>	<b>1,516</b>	<b>1,783</b>
Interest expense .....	327	373	344	318	311
Dividend income .....	22	13	24	12	27
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(35)	(29)	267	20	29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(8)	257	59	139	(32)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	36	31	29	65	28
<b>Income (loss) before income taxes</b> .....	<b>1,209</b>	<b>2,320</b>	<b>2,220</b>	<b>1,434</b>	<b>1,524</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	223	354	381	250	218
b. Other .....	18	35	38	30	36
<b>Income (loss) after income taxes</b> .....	<b>968</b>	<b>1,932</b>	<b>1,800</b>	<b>1,154</b>	<b>1,271</b>
Extraordinary gains (losses), net of taxes .....	(1)	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>967</b>	<b>1,932</b>	<b>1,800</b>	<b>1,154</b>	<b>1,271</b>
Cash dividends charged to retained earnings in this quarter .....	326	725	735	899	650
<b>Net income retained in business</b> .....	<b>641</b>	<b>1,207</b>	<b>1,065</b>	<b>255</b>	<b>621</b>
Retained earnings at beginning of quarter .....	6,526	8,624	11,500	13,730	13,940
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	9	(16)	82	104	(165)
<b>Retained earnings at end of quarter</b> .....	<b>7,175</b>	<b>9,814</b>	<b>12,647</b>	<b>14,089</b>	<b>14,396</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.70	2.47	2.40	2.56	2.45
All other operating costs and expenses .....	91.87	90.30	91.16	92.66	91.92
<b>Income (loss) from operations</b> .....	<b>5.43</b>	<b>7.23</b>	<b>6.43</b>	<b>4.78</b>	<b>5.63</b>
Interest expense .....	1.17	1.11	1.01	1.00	0.98
Dividend income .....	0.08	0.04	0.07	0.04	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.12)	(0.09)	0.79	0.06	0.09
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.03)	0.77	0.17	0.44	(0.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.13	0.09	0.08	0.20	0.09
<b>Income (loss) before income taxes</b> .....	<b>4.32</b>	<b>6.93</b>	<b>6.53</b>	<b>4.52</b>	<b>4.81</b>
Provision for current and deferred domestic income taxes .....	0.86	1.16	1.24	0.88	0.80
<b>Income (loss) after income taxes</b> .....	<b>3.46</b>	<b>5.77</b>	<b>5.30</b>	<b>3.64</b>	<b>4.01</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	12.86	23.01	21.19	13.75	15.29
After income taxes .....	10.30	19.16	17.18	11.06	12.75
Annual rate of profit on total assets:					
Before income taxes .....	6.19	10.93	10.31	6.86	7.34
After income taxes .....	4.95	9.10	8.36	5.52	6.12

**Table 74.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	6,943	6,730	7,250	8,124	6,924
Time deposits in the U.S., including negotiable certificates of deposit .....	592	566	462	470	474
Cash and deposits outside the U.S. ....	320	272	287	136	170
<b>Total cash on hand and in banks</b> .....	<b>7,855</b>	<b>7,568</b>	<b>7,999</b>	<b>8,730</b>	<b>7,568</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	122	0	34	73	37
b. Other, due in 1 year or less .....	261	140	97	79	112
Commercial and finance company paper of U.S. issuers .....	75	47	104	164	341
State and local government securities, due in 1 year or less .....	91	106	166	245	136
Foreign securities, due in 1 year or less .....	0	0	0	0	0
Other short-term financial investments .....	678	1,039	1,333	1,216	966
<b>Total cash, U.S. Government and other securities</b> .....	<b>9,081</b>	<b>8,901</b>	<b>9,733</b>	<b>10,507</b>	<b>9,160</b>
Trade receivables from the U.S. Government .....	284	303	310	311	349
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	14,225	16,355	16,746	14,933	16,403
<b>Total receivables</b> .....	<b>14,509</b>	<b>16,657</b>	<b>17,056</b>	<b>15,244</b>	<b>16,753</b>
Inventories .....	15,470	16,779	17,438	17,037	16,807
All other current assets .....	3,597	3,550	3,835	3,434	3,495
<b>Total current assets</b> .....	<b>42,658</b>	<b>45,888</b>	<b>48,061</b>	<b>46,222</b>	<b>46,214</b>
Property, plant, and equipment .....	47,337	52,162	52,135	51,572	50,668
Land and mineral rights .....	1,298	1,421	1,285	1,282	1,195
Less: Accumulated depreciation, depletion, and amortization .....	27,990	30,907	31,784	31,024	30,495
<b>Net property, plant, and equipment</b> .....	<b>20,644</b>	<b>22,676</b>	<b>21,637</b>	<b>21,831</b>	<b>21,368</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	133	21	31	55	11
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	14,719	16,318	16,360	15,463	15,489
<b>Total Assets</b> .....	<b>78,153</b>	<b>84,902</b>	<b>86,089</b>	<b>83,571</b>	<b>83,082</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	2,917	3,442	3,387	3,407	3,561
b. Commercial paper .....	26	15	53	49	123
c. Other short-term loans .....	734	1,016	894	762	762
Advances and prepayments by the U.S. Government .....	3	35	1	0	4
Trade accounts and trade notes payable .....	9,074	10,757	10,667	9,539	9,982
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	202	226	297	224	223
b. Other .....	28	31	54	27	44
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	1,326	1,372	1,296	1,308	1,297
b. Bonds and debentures .....	145	61	62	49	28
c. Other long-term loans .....	232	364	271	359	428
All other current liabilities, including excise and sales taxes, and accrued expenses .....	6,761	7,073	7,618	7,279	7,332
<b>Total current liabilities</b> .....	<b>21,447</b>	<b>24,392</b>	<b>24,599</b>	<b>23,004</b>	<b>23,783</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	8,915	9,554	9,634	8,692	9,421
b. Bonds and debentures .....	626	848	760	776	661
c. Other long-term loans .....	4,551	4,786	4,215	4,621	4,564
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	5,006	4,991	4,971	4,751	4,788
<b>Total liabilities</b> .....	<b>40,544</b>	<b>44,571</b>	<b>44,179</b>	<b>41,845</b>	<b>43,217</b>
Capital stock and other capital .....	32,630	33,352	32,018	31,314	28,341
Retained earnings .....	7,175	9,814	12,647	14,089	14,396
Cumulative foreign currency translation adjustment .....	(15)	43	56	(142)	(100)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(557)	(1,032)	(630)	(1,344)	(859)
Less: Treasury stock at cost .....	1,624	1,845	2,181	2,191	1,913
<b>Stockholders' equity</b> .....	<b>37,609</b>	<b>40,332</b>	<b>41,911</b>	<b>41,726</b>	<b>39,866</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>78,153</b>	<b>84,902</b>	<b>86,089</b>	<b>83,571</b>	<b>83,082</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	21,211	21,496	23,462	23,217	22,431

**Table 75.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	12,200	14,962	15,191	15,494	15,531	15,806	18,511	18,778	16,215	16,144
Depreciation, depletion, and amortization of property, plant, and equipment .....	323	372	363	387	380	434	453	454	425	397
All other operating costs and expenses .....	11,270	13,527	13,916	14,263	14,255	14,458	16,700	17,050	15,118	14,860
<b>Income (loss) from operations</b> .....	607	1,063	912	844	896	915	1,358	1,274	672	887
Interest expense .....	133	166	140	145	153	194	207	204	174	158
Dividend income .....	6	1	10	4	5	16	11	15	9	23
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	5	(4)	15	(5)	(18)	(40)	(25)	252	25	47
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	14	115	66	88	12	(22)	142	(7)	51	(45)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	15	5	9	7	19	21	26	19	58	9
<b>Income (loss) before income taxes</b> .....	514	1,015	872	793	760	695	1,305	1,348	641	764
Provision for current and deferred domestic income taxes:										
a. Federal .....	67	110	98	103	72	155	244	283	147	146
b. Other .....	8	15	13	11	14	10	20	25	19	22
<b>Income (loss) after income taxes</b> .....	438	890	760	679	675	530	1,041	1,040	475	596
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0	(1)	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	438	890	760	679	675	529	1,041	1,040	475	596
Cash dividends charged to retained earnings in this quarter .....	159	302	323	377	278	167	422	411	522	372
<b>Net income retained in business</b> .....	280	588	437	302	397	362	619	628	(47)	224
Retained earnings at beginning of quarter .....	2,815	4,903	7,909	7,741	8,085	3,711	3,721	3,591	5,989	5,856
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(60)	(10)	118	22	(98)	68	(6)	(36)	82	(67)
<b>Retained earnings at end of quarter</b> .....	3,035	5,481	8,465	8,065	8,383	4,141	4,334	4,183	6,024	6,013
<b>INCOME STATEMENT IN RATIO FORMAT</b>										
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.65	2.49	2.39	2.50	2.45	2.74	2.45	2.42	2.62	2.46
All other operating costs and expenses .....	92.38	90.41	91.61	92.06	91.78	91.47	90.21	90.80	93.23	92.04
<b>Income (loss) from operations</b> .....	4.98	7.10	6.00	5.44	5.77	5.79	7.34	6.78	4.15	5.50
Interest expense .....	1.09	1.11	0.92	0.94	0.99	1.23	1.12	1.09	1.07	0.98
Dividend income .....	0.05	0.01	0.06	0.02	0.03	0.10	0.06	0.08	0.05	0.14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.04	(0.02)	0.10	(0.03)	(0.12)	(0.25)	(0.13)	1.34	0.15	0.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.11	0.77	0.44	0.57	0.08	(0.14)	0.77	(0.04)	0.31	(0.28)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.12	0.03	0.06	0.04	0.12	0.13	0.14	0.10	0.36	0.06
<b>Income (loss) before income taxes</b> .....	4.21	6.79	5.74	5.12	4.89	4.40	7.05	7.18	3.95	4.73
Provision for current and deferred domestic income taxes .....	0.62	0.84	0.74	0.73	0.55	1.05	1.42	1.64	1.03	1.04
<b>Income (loss) after income taxes</b> .....	3.59	5.95	5.01	4.38	4.34	3.35	5.63	5.54	2.93	3.69
<b>OPERATING RATIOS</b>										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	13.56	24.42	20.43	17.49	17.00	12.39	22.02	21.71	10.87	13.90
After income taxes .....	11.57	21.41	17.81	14.99	15.08	9.44	17.58	16.74	8.05	10.85
Annual rate of profit on total assets:										
Before income taxes .....	6.74	12.09	10.13	8.61	8.04	5.84	10.17	10.44	5.49	6.75
After income taxes .....	5.75	10.60	8.83	7.37	7.13	4.45	8.12	8.05	4.07	5.27



**Table 75.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	2,421	2,301	2,699	3,358	2,545	4,522	4,430	4,551	4,767	4,378
Time deposits in the U.S., including negotiable certificates of deposit .....	238	148	245	243	132	354	418	218	227	342
Cash and deposits outside the U.S. ....	101	83	87	61	60	219	189	200	74	110
<b>Total cash on hand and in banks</b> .....	<b>2,760</b>	<b>2,531</b>	<b>3,030</b>	<b>3,662</b>	<b>2,737</b>	<b>5,095</b>	<b>5,037</b>	<b>4,969</b>	<b>5,068</b>	<b>4,831</b>
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell .....	28	0	0	41	4	94	0	34	32	33
b. Other, due in 1 year or less .....	152	0	0	7	0	109	140	97	72	112
Commercial and finance company paper of U.S. issuers .....	32	5	9	57	151	44	42	96	106	190
State and local government securities, due in 1 year or less .....	0	0	20	1	1	91	106	147	244	135
Foreign securities, due in 1 year or less .....	0	0	0	0	0	0	0	0	0	0
Other short-term financial investments .....	231	309	414	406	472	446	730	918	810	494
<b>Total cash, U.S. Government and other securities</b> .....	<b>3,203</b>	<b>2,846</b>	<b>3,472</b>	<b>4,175</b>	<b>3,365</b>	<b>5,879</b>	<b>6,055</b>	<b>6,260</b>	<b>6,331</b>	<b>5,795</b>
Trade receivables from the U.S. Government .....	65	54	14	20	27	219	249	296	292	322
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	5,346	6,458	6,604	6,613	7,386	8,879	9,897	10,142	8,320	9,018
<b>Total receivables</b> .....	<b>5,411</b>	<b>6,512</b>	<b>6,618</b>	<b>6,632</b>	<b>7,413</b>	<b>9,098</b>	<b>10,146</b>	<b>10,438</b>	<b>8,612</b>	<b>9,340</b>
Inventories .....	6,298	6,485	6,876	7,729	7,489	9,173	10,294	10,561	9,309	9,318
All other current assets .....	942	1,000	1,335	1,468	1,497	2,656	2,550	2,500	1,966	1,998
<b>Total current assets</b> .....	<b>15,854</b>	<b>16,843</b>	<b>18,302</b>	<b>20,004</b>	<b>19,764</b>	<b>26,804</b>	<b>29,045</b>	<b>29,759</b>	<b>26,218</b>	<b>26,450</b>
Property, plant, and equipment .....	21,397	24,181	25,120	25,960	26,417	25,939	27,981	27,016	25,613	24,251
Land and mineral rights .....	471	582	652	618	579	826	838	633	664	616
Less: Accumulated depreciation, depletion, and amortization .....	12,205	13,625	14,946	15,326	15,467	15,786	17,282	16,838	15,697	15,028
<b>Net property, plant, and equipment</b> .....	<b>9,664</b>	<b>11,138</b>	<b>10,826</b>	<b>11,251</b>	<b>11,529</b>	<b>10,980</b>	<b>11,538</b>	<b>10,811</b>	<b>10,580</b>	<b>9,839</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	0	0	8	9	10	133	21	23	46	1
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	4,974	5,622	5,306	5,582	6,536	9,744	10,696	11,054	9,880	8,953
<b>Total Assets</b> .....	<b>30,492</b>	<b>33,603</b>	<b>34,442</b>	<b>36,847</b>	<b>37,839</b>	<b>47,661</b>	<b>51,300</b>	<b>51,647</b>	<b>46,724</b>	<b>45,243</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,231	1,542	1,690	1,977	1,957	1,685	1,901	1,697	1,430	1,604
b. Commercial paper .....	22	13	29	35	108	4	2	25	15	15
c. Other short-term loans .....	274	351	347	348	386	460	665	547	415	376
Advances and prepayments by the U.S. Government .....	3	1	1	0	4	0	34	0	0	0
Trade accounts and trade notes payable .....	3,358	3,966	4,070	4,289	4,158	5,716	6,791	6,597	5,250	5,823
Income taxes accrued, prior and current years, net of payments:										
a. Federal .....	63	73	87	84	92	139	152	210	140	131
b. Other .....	12	15	35	11	22	15	16	19	16	22
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	483	521	529	534	582	843	852	766	774	715
b. Bonds and debentures .....	15	16	23	16	17	130	45	39	33	11
c. Other long-term loans .....	132	205	130	116	150	100	159	141	244	277
All other current liabilities, including excise and sales taxes, and accrued expenses .....	2,165	2,370	2,742	3,018	3,294	4,596	4,703	4,876	4,260	4,038
<b>Total current liabilities</b> .....	<b>7,758</b>	<b>9,073</b>	<b>9,682</b>	<b>10,427</b>	<b>10,772</b>	<b>13,689</b>	<b>15,319</b>	<b>14,917</b>	<b>12,578</b>	<b>13,011</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	3,838	4,296	4,164	4,143	4,579	5,077	5,258	5,470	4,549	4,842
b. Bonds and debentures .....	234	254	219	198	222	392	594	541	578	439
c. Other long-term loans .....	1,832	2,027	2,042	2,298	2,612	2,719	2,759	2,172	2,323	1,952
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,669	1,321	1,258	1,654	1,762	3,337	3,669	3,714	3,097	3,025
<b>Total liabilities</b> .....	<b>15,331</b>	<b>16,971</b>	<b>17,366</b>	<b>18,720</b>	<b>19,947</b>	<b>25,214</b>	<b>27,599</b>	<b>26,813</b>	<b>23,125</b>	<b>23,270</b>
Capital stock and other capital .....	13,687	12,817	10,153	12,409	10,983	18,944	20,535	21,865	18,905	17,358
Retained earnings .....	3,035	5,481	8,465	8,065	8,383	4,141	4,334	4,183	6,024	6,013
Cumulative foreign currency translation adjustment .....	55	41	59	63	82	(70)	3	(3)	(205)	(182)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(873)	(916)	(441)	(1,081)	(539)	315	(116)	(189)	(263)	(320)
Less: Treasury stock at cost .....	742	791	1,159	1,329	1,018	883	1,054	1,021	862	895
<b>Stockholders' equity</b> .....	<b>15,161</b>	<b>16,631</b>	<b>17,076</b>	<b>18,127</b>	<b>17,892</b>	<b>22,447</b>	<b>23,701</b>	<b>24,834</b>	<b>23,599</b>	<b>21,973</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>30,492</b>	<b>33,603</b>	<b>34,442</b>	<b>36,847</b>	<b>37,839</b>	<b>47,661</b>	<b>51,300</b>	<b>51,647</b>	<b>46,724</b>	<b>45,243</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	8,096	7,770	8,620	9,577	8,992	13,115	13,726	14,842	13,640	13,439

**Table 76.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	39,209	42,542	44,454	47,150	48,784
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,207	1,192	1,208	1,287	1,260
All other operating costs and expenses .....	36,225	38,626	40,506	43,216	44,717
<b>Income (loss) from operations</b> .....	<b>1,777</b>	<b>2,724</b>	<b>2,740</b>	<b>2,647</b>	<b>2,807</b>
Interest expense .....	617	622	605	710	568
Dividend income .....	10	12	29	53	35
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(112)	71	(62)	(31)	39
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(99)	142	(44)	(561)	(170)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	66	152	122	149	45
<b>Income (loss) before income taxes</b> .....	<b>1,024</b>	<b>2,479</b>	<b>2,180</b>	<b>1,547</b>	<b>2,188</b>
Provision for current and deferred domestic income taxes:					
a. Federal .....	327	450	466	376	448
b. Other .....	47	64	58	42	48
<b>Income (loss) after income taxes</b> .....	<b>649</b>	<b>1,964</b>	<b>1,656</b>	<b>1,129</b>	<b>1,692</b>
Extraordinary gains (losses), net of taxes .....	(1)	(1)	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>649</b>	<b>1,963</b>	<b>1,656</b>	<b>1,129</b>	<b>1,692</b>
Cash dividends charged to retained earnings in this quarter .....	453	1,372	745	1,699	689
<b>Net income retained in business</b> .....	<b>195</b>	<b>592</b>	<b>911</b>	<b>(570)</b>	<b>1,003</b>
Retained earnings at beginning of quarter .....	11,357	13,801	15,442	19,722	17,606
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(211)	(33)	(190)	(613)	134
<b>Retained earnings at end of quarter</b> .....	<b>11,342</b>	<b>14,360</b>	<b>16,163</b>	<b>18,539</b>	<b>18,743</b>
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.08	2.80	2.72	2.73	2.58
All other operating costs and expenses .....	92.39	90.79	91.12	91.66	91.66
<b>Income (loss) from operations</b> .....	<b>4.53</b>	<b>6.40</b>	<b>6.16</b>	<b>5.61</b>	<b>5.75</b>
Interest expense .....	1.57	1.46	1.36	1.51	1.16
Dividend income .....	0.02	0.03	0.07	0.11	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.28)	0.17	(0.14)	(0.07)	0.08
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.25)	0.33	(0.10)	(1.19)	(0.35)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.17	0.36	0.27	0.32	0.09
<b>Income (loss) before income taxes</b> .....	<b>2.61</b>	<b>5.83</b>	<b>4.90</b>	<b>3.28</b>	<b>4.49</b>
Provision for current and deferred domestic income taxes .....	0.96	1.21	1.18	0.89	1.02
<b>Income (loss) after income taxes</b> .....	<b>1.66</b>	<b>4.62</b>	<b>3.73</b>	<b>2.39</b>	<b>3.47</b>
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	6.91	16.39	14.38	10.08	13.91
After income taxes .....	4.38	12.99	10.93	7.35	10.76
Annual rate of profit on total assets:					
Before income taxes .....	3.23	7.97	6.85	4.76	6.65
After income taxes .....	2.05	6.31	5.20	3.47	5.14

**Table 76.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	10,033	9,750	10,389	11,141	10,043
Time deposits in the U.S., including negotiable certificates of deposit .....	541	484	445	320	434
Cash and deposits outside the U.S. ....	431	428	622	534	535
<b>Total cash on hand and in banks</b> .....	<b>11,006</b>	<b>10,662</b>	<b>11,456</b>	<b>11,996</b>	<b>11,012</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	12	154	105	71	65
b. Other, due in 1 year or less .....	692	427	363	387	380
Commercial and finance company paper of U.S. issuers .....	650	763	855	527	573
State and local government securities, due in 1 year or less .....	692	443	433	332	292
Foreign securities, due in 1 year or less .....	0	1	1	16	1
Other short-term financial investments .....	2,211	2,008	1,691	1,949	1,856
<b>Total cash, U.S. Government and other securities</b> .....	<b>15,264</b>	<b>14,458</b>	<b>14,904</b>	<b>15,277</b>	<b>14,178</b>
Trade receivables from the U.S. Government .....	240	225	263	389	393
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	19,373	20,352	21,374	21,412	22,653
<b>Total receivables</b> .....	<b>19,613</b>	<b>20,577</b>	<b>21,637</b>	<b>21,800</b>	<b>23,047</b>
Inventories .....	22,284	22,315	23,386	23,755	24,778
All other current assets .....	5,819	5,207	5,539	5,549	6,459
<b>Total current assets</b> .....	<b>62,980</b>	<b>62,557</b>	<b>65,466</b>	<b>66,382</b>	<b>68,462</b>
Property, plant, and equipment .....	76,698	75,234	77,733	78,682	81,099
Land and mineral rights .....	2,495	2,522	2,386	2,327	2,279
Less: Accumulated depreciation, depletion, and amortization .....	45,340	44,640	46,212	47,200	48,929
<b>Net property, plant, and equipment</b> .....	<b>33,854</b>	<b>33,116</b>	<b>33,906</b>	<b>33,809</b>	<b>34,449</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	146	142	75	47	66
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	29,951	28,643	27,907	29,748	28,714
<b>Total Assets</b> .....	<b>126,930</b>	<b>124,459</b>	<b>127,355</b>	<b>129,986</b>	<b>131,691</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	3,047	2,911	3,010	3,384	3,772
b. Commercial paper .....	214	67	21	15	14
c. Other short-term loans .....	1,602	1,644	1,571	1,039	1,372
Advances and prepayments by the U.S. Government .....	0	0	0	5	3
Trade accounts and trade notes payable .....	12,231	13,557	14,514	14,487	14,937
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	408	333	432	429	453
b. Other .....	46	54	72	68	41
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	2,074	1,489	1,649	1,563	1,534
b. Bonds and debentures .....	219	66	204	221	218
c. Other long-term loans .....	737	656	475	490	605
All other current liabilities, including excise and sales taxes, and accrued expenses .....	11,500	11,059	12,321	11,754	11,434
<b>Total current liabilities</b> .....	<b>32,080</b>	<b>31,837</b>	<b>34,269</b>	<b>33,455</b>	<b>34,384</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	14,346	14,370	15,092	16,709	16,463
b. Bonds and debentures .....	2,223	1,741	1,248	1,531	1,336
c. Other long-term loans .....	9,072	7,090	7,336	7,700	7,797
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	9,922	8,944	8,775	9,184	8,793
<b>Total liabilities</b> .....	<b>67,643</b>	<b>63,982</b>	<b>66,721</b>	<b>68,578</b>	<b>68,773</b>
Capital stock and other capital .....	52,786	50,944	49,910	48,258	50,248
Retained earnings .....	11,342	14,360	16,163	18,539	18,743
Cumulative foreign currency translation adjustment .....	119	69	(115)	(77)	68
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(1,299)	(1,041)	(1,770)	(1,836)	(2,373)
Less: Treasury stock at cost .....	3,660	3,855	3,554	3,477	3,769
<b>Stockholders' equity</b> .....	<b>59,288</b>	<b>60,477</b>	<b>60,634</b>	<b>61,407</b>	<b>62,918</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>126,930</b>	<b>124,459</b>	<b>127,355</b>	<b>129,986</b>	<b>131,691</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	30,900	30,720	31,197	32,926	34,078

**Table 77.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	16,978	17,370	18,336	20,635	22,544	22,231	25,171	26,118	26,515	26,239
Depreciation, depletion, and amortization of property, plant, and equipment .....	489	464	483	546	536	718	729	725	741	723
All other operating costs and expenses .....	15,563	15,607	16,528	18,780	20,634	20,662	23,018	23,978	24,435	24,082
<b>Income (loss) from operations</b> .....	926	1,299	1,326	1,308	1,374	851	1,424	1,415	1,339	1,434
Interest expense .....	251	257	229	291	250	366	365	376	419	317
Dividend income .....	5	5	9	35	18	5	7	20	17	17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(14)	7	10	(28)	9	(98)	64	(71)	(4)	29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1	(21)	19	(48)	(161)	(100)	162	(63)	(513)	(9)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	4	21	27	63	14	62	131	94	86	31
<b>Income (loss) before income taxes</b> .....	670	1,054	1,162	1,041	1,004	354	1,424	1,019	506	1,184
Provision for current and deferred domestic income taxes:										
a. Federal .....	165	178	219	170	189	163	273	247	207	259
b. Other .....	22	29	27	14	22	25	35	32	27	26
<b>Income (loss) after income taxes</b> .....	483	847	916	857	793	166	1,117	740	272	900
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0	(1)	(1)	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	483	847	916	857	793	165	1,116	740	272	900
Cash dividends charged to retained earnings in this quarter .....	202	688	438	639	304	251	683	307	1,061	385
<b>Net income retained in business</b> .....	281	159	478	218	489	(86)	433	433	(789)	514
Retained earnings at beginning of quarter .....	6,178	9,848	9,984	10,165	11,104	5,180	3,953	5,459	9,557	6,502
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(116)	36	0	(3)	(75)	(95)	(69)	(190)	(610)	209
<b>Retained earnings at end of quarter</b> .....	6,343	10,043	10,462	10,381	11,518	4,998	4,316	5,701	8,158	7,225
	<b>INCOME STATEMENT IN RATIO FORMAT</b>					<b>INCOME STATEMENT IN RATIO FORMAT</b>				
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.88	2.67	2.63	2.65	2.38	3.23	2.89	2.78	2.79	2.76
All other operating costs and expenses .....	91.67	89.85	90.14	91.01	91.53	92.94	91.45	91.81	92.16	91.78
<b>Income (loss) from operations</b> .....	5.45	7.48	7.23	6.34	6.09	3.83	5.66	5.42	5.05	5.46
Interest expense .....	1.48	1.48	1.25	1.41	1.11	1.65	1.45	1.44	1.58	1.21
Dividend income .....	0.03	0.03	0.05	0.17	0.08	0.02	0.03	0.08	0.07	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	(0.08)	0.04	0.05	(0.13)	0.04	(0.44)	0.26	(0.27)	(0.01)	0.11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.01	(0.12)	0.10	(0.23)	(0.71)	(0.45)	0.65	(0.24)	(1.94)	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.02	0.12	0.15	0.31	0.06	0.28	0.52	0.36	0.32	0.12
<b>Income (loss) before income taxes</b> .....	3.95	6.07	6.34	5.04	4.45	1.59	5.66	3.90	1.91	4.51
Provision for current and deferred domestic income taxes .....	1.10	1.19	1.34	0.89	0.94	0.84	1.22	1.07	0.88	1.09
<b>Income (loss) after income taxes</b> .....	2.85	4.88	5.00	4.15	3.52	0.75	4.44	2.83	1.03	3.43
	<b>OPERATING RATIOS</b>					<b>OPERATING RATIOS</b>				
	<b>(percent)</b>					<b>(percent)</b>				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	12.50	20.72	21.79	16.96	15.60	3.74	14.20	10.37	5.49	12.75
After income taxes .....	9.02	16.65	17.19	13.97	12.32	1.75	11.13	7.53	2.95	9.68
Annual rate of profit on total assets:										
Before income taxes .....	5.52	9.52	10.29	8.15	7.38	1.80	7.11	4.96	2.57	6.13
After income taxes .....	3.98	7.65	8.12	6.71	5.83	0.85	5.57	3.60	1.38	4.66

**Table 77.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	3,478	3,006	3,078	4,044	3,898	6,555	6,745	7,312	7,097	6,144
Time deposits in the U.S., including negotiable certificates of deposit .....	140	82	87	101	143	401	401	358	220	291
Cash and deposits outside the U.S. ....	106	105	210	235	214	326	324	412	299	320
<b>Total cash on hand and in banks</b> .....	<b>3,724</b>	<b>3,193</b>	<b>3,375</b>	<b>4,380</b>	<b>4,256</b>	<b>7,282</b>	<b>7,470</b>	<b>8,082</b>	<b>7,616</b>	<b>6,755</b>
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell .....	0	52	27	55	62	12	102	77	16	3
b. Other, due in 1 year or less .....	501	224	158	207	264	191	203	206	180	117
Commercial and finance company paper of U.S. issuers .....	170	169	218	166	284	480	594	637	360	288
State and local government securities, due in 1 year or less .....	271	241	226	226	170	421	202	207	105	122
Foreign securities, due in 1 year or less .....	0	0	0	0	0	0	1	1	16	1
Other short-term financial investments .....	696	290	535	773	761	1,515	1,718	1,156	1,176	1,095
<b>Total cash, U.S. Government and other securities</b> .....	<b>5,363</b>	<b>4,169</b>	<b>4,539</b>	<b>5,807</b>	<b>5,797</b>	<b>9,901</b>	<b>10,289</b>	<b>10,365</b>	<b>9,470</b>	<b>8,381</b>
Trade receivables from the U.S. Government .....	104	91	102	111	114	136	134	161	278	279
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	7,228	7,080	7,380	8,236	9,272	12,145	13,272	13,994	13,176	13,381
<b>Total receivables</b> .....	<b>7,332</b>	<b>7,171</b>	<b>7,482</b>	<b>8,346</b>	<b>9,387</b>	<b>12,281</b>	<b>13,406</b>	<b>14,155</b>	<b>13,454</b>	<b>13,660</b>
Inventories .....	9,154	8,357	8,235	8,896	10,049	13,130	13,958	15,151	14,859	14,729
All other current assets .....	2,243	1,420	2,001	2,012	2,244	3,576	3,787	3,538	3,538	4,215
<b>Total current assets</b> .....	<b>24,092</b>	<b>21,117</b>	<b>22,258</b>	<b>25,061</b>	<b>27,477</b>	<b>38,888</b>	<b>41,440</b>	<b>43,208</b>	<b>41,321</b>	<b>40,985</b>
Property, plant, and equipment .....	32,986	31,697	33,843	35,792	38,424	43,713	43,537	43,890	42,891	42,675
Land and mineral rights .....	925	943	998	1,115	1,161	1,571	1,579	1,388	1,212	1,118
Less: Accumulated depreciation, depletion, and amortization .....	19,217	18,574	20,020	21,090	23,053	26,123	26,065	26,192	26,111	25,876
<b>Net property, plant, and equipment</b> .....	<b>14,694</b>	<b>14,066</b>	<b>14,822</b>	<b>15,817</b>	<b>16,532</b>	<b>19,160</b>	<b>19,050</b>	<b>19,085</b>	<b>17,991</b>	<b>17,917</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	77	50	14	3	3	68	93	61	44	63
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	9,695	9,050	8,041	10,189	10,410	20,256	19,593	19,866	19,560	18,305
<b>Total Assets</b> .....	<b>48,558</b>	<b>44,284</b>	<b>45,134</b>	<b>51,070</b>	<b>54,421</b>	<b>78,372</b>	<b>80,175</b>	<b>82,220</b>	<b>78,916</b>	<b>77,270</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,474	1,188	1,238	1,534	1,912	1,573	1,723	1,771	1,851	1,860
b. Commercial paper .....	2	2	2	2	2	212	65	19	13	12
c. Other short-term loans .....	433	486	368	121	436	1,169	1,159	1,203	919	936
Advances and prepayments by the U.S. Government .....	0	0	0	0	0	0	0	0	5	3
Trade accounts and trade notes payable .....	4,368	4,151	4,540	4,750	5,732	7,864	9,406	9,974	9,737	9,205
Income taxes accrued, prior and current years, net of payments:										
a. Federal .....	214	113	177	219	229	194	220	255	209	224
b. Other .....	18	18	19	10	11	29	36	53	58	29
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	841	487	623	760	773	1,233	1,002	1,027	803	762
b. Bonds and debentures .....	124	16	158	157	159	95	50	45	64	60
c. Other long-term loans .....	434	383	204	230	230	303	273	272	260	375
All other current liabilities, including excise and sales taxes, and accrued expenses .....	3,653	3,591	3,880	3,792	3,925	7,847	7,468	8,440	7,962	7,509
<b>Total current liabilities</b> .....	<b>11,561</b>	<b>10,435</b>	<b>11,209</b>	<b>11,575</b>	<b>13,408</b>	<b>20,519</b>	<b>21,402</b>	<b>23,060</b>	<b>21,880</b>	<b>20,976</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	5,859	5,900	5,815	7,307	7,450	8,487	8,470	9,278	9,402	9,013
b. Bonds and debentures .....	500	465	287	557	385	1,723	1,276	960	974	952
c. Other long-term loans .....	5,001	3,417	3,138	3,310	3,539	4,071	3,673	4,198	4,389	4,258
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	4,186	3,718	3,360	3,779	3,890	5,736	5,226	5,416	5,404	4,903
<b>Total liabilities</b> .....	<b>27,106</b>	<b>23,935</b>	<b>23,809</b>	<b>26,529</b>	<b>28,672</b>	<b>40,536</b>	<b>40,048</b>	<b>42,912</b>	<b>42,050</b>	<b>40,102</b>
Capital stock and other capital .....	16,618	11,839	12,630	15,661	15,722	36,168	39,105	37,280	32,597	34,526
Retained earnings .....	6,343	10,043	10,462	10,381	11,518	4,998	4,316	5,701	8,158	7,225
Cumulative foreign currency translation adjustment .....	107	77	81	40	52	12	(8)	(197)	(117)	17
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(575)	(444)	(860)	(825)	(380)	(725)	(597)	(909)	(1,011)	(1,994)
Less: Treasury stock at cost .....	1,042	1,166	987	716	1,163	2,617	2,689	2,567	2,761	2,606
<b>Stockholders' equity</b> .....	<b>21,452</b>	<b>20,349</b>	<b>21,325</b>	<b>24,541</b>	<b>25,750</b>	<b>37,836</b>	<b>40,128</b>	<b>39,309</b>	<b>36,866</b>	<b>37,168</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>48,558</b>	<b>44,284</b>	<b>45,134</b>	<b>51,070</b>	<b>54,421</b>	<b>78,372</b>	<b>80,175</b>	<b>82,220</b>	<b>78,916</b>	<b>77,270</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	12,531	10,682	11,049	13,486	14,069	18,369	20,037	20,149	19,441	20,009

**Table 78.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	111,319	118,265	116,085	115,321	118,576
Depreciation, depletion, and amortization of property, plant, and equipment .....	3,524	3,400	3,318	3,284	3,304
All other operating costs and expenses .....	102,059	106,977	105,674	105,774	108,561
<b>Income (loss) from operations</b> .....	5,735	7,888	7,093	6,262	6,711
Interest expense .....	2,188	2,025	1,969	2,058	2,005
Dividend income .....	80	73	99	231	40
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	531	144	372	141	236
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(38)	(28)	6	(867)	(544)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	1,408	1,220	1,657	1,116	1,080
<b>Income (loss) before income taxes</b> .....	5,528	7,272	7,258	4,825	5,517
Provision for current and deferred domestic income taxes:					
a. Federal .....	1,138	1,622	1,291	369	1,223
b. Other .....	91	172	191	75	117
<b>Income (loss) after income taxes</b> .....	4,299	5,479	5,776	4,382	4,177
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	4,299	5,479	5,776	4,382	4,177
Cash dividends charged to retained earnings in this quarter .....	1,913	1,761	1,442	2,990	1,454
<b>Net income retained in business</b> .....	2,386	3,718	4,335	1,392	2,723
Retained earnings at beginning of quarter .....	25,699	28,526	33,359	39,255	38,078
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	142	221	1,006	(184)	(291)
<b>Retained earnings at end of quarter</b> .....	28,226	32,465	38,700	40,463	40,510
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.17	2.87	2.86	2.85	2.79
All other operating costs and expenses .....	91.68	90.46	91.03	91.72	91.55
<b>Income (loss) from operations</b> .....	5.15	6.67	6.11	5.43	5.66
Interest expense .....	1.97	1.71	1.70	1.78	1.69
Dividend income .....	0.07	0.06	0.09	0.20	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.48	0.12	0.32	0.12	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.03)	(0.02)	0.01	(0.75)	(0.46)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	1.26	1.03	1.43	0.97	0.91
<b>Income (loss) before income taxes</b> .....	4.97	6.15	6.25	4.18	4.65
Provision for current and deferred domestic income taxes .....	1.10	1.52	1.28	0.38	1.13
<b>Income (loss) after income taxes</b> .....	3.86	4.63	4.98	3.80	3.52
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	11.97	15.77	15.51	10.30	11.64
After income taxes .....	9.31	11.88	12.35	9.35	8.81
Annual rate of profit on total assets:					
Before income taxes .....	5.28	7.09	7.14	4.71	5.33
After income taxes .....	4.11	5.34	5.68	4.28	4.03

**Table 78.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	28,385	26,113	27,751	28,406	27,656
Time deposits in the U.S., including negotiable certificates of deposit .....	3,111	3,082	2,659	2,594	2,555
Cash and deposits outside the U.S. ....	1,842	1,749	1,979	1,935	1,804
<b>Total cash on hand and in banks</b> .....	<b>33,338</b>	<b>30,944</b>	<b>32,389</b>	<b>32,934</b>	<b>32,016</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	535	529	502	321	397
b. Other, due in 1 year or less .....	2,621	2,935	2,730	2,705	2,756
Commercial and finance company paper of U.S. issuers .....	2,650	2,299	2,523	2,356	2,517
State and local government securities, due in 1 year or less .....	1,195	951	993	947	857
Foreign securities, due in 1 year or less .....	78	79	75	23	10
Other short-term financial investments .....	6,028	5,890	5,203	4,910	4,674
<b>Total cash, U.S. Government and other securities</b> .....	<b>46,444</b>	<b>43,627</b>	<b>44,415</b>	<b>44,196</b>	<b>43,226</b>
Trade receivables from the U.S. Government .....	1,154	948	887	1,044	1,001
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	56,363	57,855	56,568	54,621	59,871
<b>Total receivables</b> .....	<b>57,517</b>	<b>58,803</b>	<b>57,455</b>	<b>55,665</b>	<b>60,872</b>
Inventories .....	54,786	54,763	54,489	56,468	59,381
All other current assets .....	24,431	23,992	23,798	23,460	22,859
<b>Total current assets</b> .....	<b>183,178</b>	<b>181,185</b>	<b>180,157</b>	<b>179,789</b>	<b>186,339</b>
Property, plant, and equipment .....	215,270	211,224	203,282	202,142	204,523
Land and mineral rights .....	8,734	7,824	7,712	7,797	7,488
Less: Accumulated depreciation, depletion, and amortization .....	129,028	126,397	121,907	120,926	123,466
<b>Net property, plant, and equipment</b> .....	<b>94,976</b>	<b>92,651</b>	<b>89,087</b>	<b>89,014</b>	<b>88,545</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	558	489	493	499	561
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	140,162	136,179	137,015	140,548	138,953
<b>Total Assets</b> .....	<b>418,875</b>	<b>410,504</b>	<b>406,752</b>	<b>409,849</b>	<b>414,398</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	5,434	5,491	4,237	4,606	5,183
b. Commercial paper .....	131	374	368	418	512
c. Other short-term loans .....	3,940	4,227	4,015	4,685	4,763
Advances and prepayments by the U.S. Government .....	244	168	176	205	57
Trade accounts and trade notes payable .....	37,047	37,414	36,990	36,999	40,316
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	1,608	1,393	1,386	1,480	1,334
b. Other .....	205	196	139	136	220
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	3,284	3,257	2,643	3,764	3,586
b. Bonds and debentures .....	246	344	470	596	699
c. Other long-term loans .....	2,646	2,212	2,035	1,950	1,750
All other current liabilities, including excise and sales taxes, and accrued expenses .....	37,614	37,102	37,571	36,911	36,022
<b>Total current liabilities</b> .....	<b>92,399</b>	<b>92,178</b>	<b>90,029</b>	<b>91,751</b>	<b>94,442</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	47,280	44,548	42,893	42,508	43,061
b. Bonds and debentures .....	20,618	18,796	18,772	18,992	19,897
c. Other long-term loans .....	30,978	30,242	28,201	29,191	27,200
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	42,851	40,257	39,721	39,947	40,187
<b>Total liabilities</b> .....	<b>234,126</b>	<b>226,021</b>	<b>219,616</b>	<b>222,388</b>	<b>224,787</b>
Capital stock and other capital .....	183,333	179,934	175,499	174,639	176,410
Retained earnings .....	28,226	32,465	38,700	40,463	40,510
Cumulative foreign currency translation adjustment .....	(443)	(819)	(106)	(53)	449
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(6,325)	(6,800)	(5,888)	(6,005)	(6,312)
Less: Treasury stock at cost .....	20,043	20,297	21,068	21,583	21,446
<b>Stockholders' equity</b> .....	<b>184,749</b>	<b>184,483</b>	<b>187,136</b>	<b>187,461</b>	<b>189,611</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>418,875</b>	<b>410,504</b>	<b>406,752</b>	<b>409,849</b>	<b>414,398</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	90,779	89,008	90,128	88,038	91,896

**Table 79.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	46,802	50,080	48,479	47,327	49,129	64,517	68,186	67,606	67,993	69,448
Depreciation, depletion, and amortization of property, plant, and equipment .....	1,393	1,403	1,353	1,335	1,351	2,131	1,997	1,964	1,950	1,953
All other operating costs and expenses .....	42,608	45,027	43,659	43,293	44,763	59,451	61,950	62,015	62,481	63,798
<b>Income (loss) from operations</b> .....	<b>2,801</b>	<b>3,649</b>	<b>3,467</b>	<b>2,700</b>	<b>3,014</b>	<b>2,934</b>	<b>4,239</b>	<b>3,626</b>	<b>3,562</b>	<b>3,697</b>
Interest expense .....	971	932	910	966	939	1,217	1,093	1,060	1,092	1,066
Dividend income .....	15	6	44	63	4	65	67	56	167	36
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	95	78	143	104	110	436	66	229	37	126
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	21	145	(258)	(7)	(291)	(59)	(173)	264	(860)	(253)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	396	378	315	391	208	1,012	842	1,341	725	872
<b>Income (loss) before income taxes</b> .....	<b>2,357</b>	<b>3,324</b>	<b>2,801</b>	<b>2,286</b>	<b>2,106</b>	<b>3,172</b>	<b>3,948</b>	<b>4,457</b>	<b>2,540</b>	<b>3,412</b>
Provision for current and deferred domestic income taxes:										
a. Federal .....	540	706	477	92	579	598	916	813	277	644
b. Other .....	18	78	81	24	57	74	94	110	51	59
<b>Income (loss) after income taxes</b> .....	<b>1,800</b>	<b>2,541</b>	<b>2,243</b>	<b>2,170</b>	<b>1,469</b>	<b>2,499</b>	<b>2,938</b>	<b>3,533</b>	<b>2,212</b>	<b>2,708</b>
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	<b>1,800</b>	<b>2,541</b>	<b>2,243</b>	<b>2,170</b>	<b>1,469</b>	<b>2,499</b>	<b>2,938</b>	<b>3,533</b>	<b>2,212</b>	<b>2,708</b>
Cash dividends charged to retained earnings in this quarter .....	787	758	653	1,101	551	1,126	1,003	789	1,889	903
<b>Net income retained in business</b> .....	<b>1,013</b>	<b>1,783</b>	<b>1,591</b>	<b>1,069</b>	<b>918</b>	<b>1,373</b>	<b>1,935</b>	<b>2,744</b>	<b>323</b>	<b>1,805</b>
Retained earnings at beginning of quarter .....	24,446	25,832	25,949	25,679	25,319	1,253	2,695	7,410	13,576	12,759
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	82	(85)	(224)	(344)	(147)	59	306	1,231	161	(144)
<b>Retained earnings at end of quarter</b> .....	<b>25,540</b>	<b>27,529</b>	<b>27,315</b>	<b>26,404</b>	<b>26,090</b>	<b>2,686</b>	<b>4,936</b>	<b>11,384</b>	<b>14,059</b>	<b>14,420</b>
<b>INCOME STATEMENT IN RATIO FORMAT</b>										
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.98	2.80	2.79	2.82	2.75	3.30	2.93	2.91	2.87	2.81
All other operating costs and expenses .....	91.04	89.91	90.06	91.48	91.11	92.15	90.85	91.73	91.89	91.86
<b>Income (loss) from operations</b> .....	<b>5.98</b>	<b>7.29</b>	<b>7.15</b>	<b>5.70</b>	<b>6.14</b>	<b>4.55</b>	<b>6.22</b>	<b>5.36</b>	<b>5.24</b>	<b>5.32</b>
Interest expense .....	2.08	1.86	1.88	2.04	1.91	1.89	1.60	1.57	1.61	1.53
Dividend income .....	0.03	0.01	0.09	0.13	0.01	0.10	0.10	0.08	0.25	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.20	0.16	0.30	0.22	0.22	0.68	0.10	0.34	0.05	0.18
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.05	0.29	(0.53)	(0.01)	(0.59)	(0.09)	(0.25)	0.39	(1.27)	(0.36)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	0.85	0.76	0.65	0.83	0.42	1.57	1.23	1.98	1.07	1.26
<b>Income (loss) before income taxes</b> .....	<b>5.04</b>	<b>6.64</b>	<b>5.78</b>	<b>4.83</b>	<b>4.29</b>	<b>4.92</b>	<b>5.79</b>	<b>6.59</b>	<b>3.74</b>	<b>4.91</b>
Provision for current and deferred domestic income taxes .....	1.19	1.56	1.15	0.24	1.30	1.04	1.48	1.37	0.48	1.01
<b>Income (loss) after income taxes</b> .....	<b>3.85</b>	<b>5.07</b>	<b>4.63</b>	<b>4.59</b>	<b>2.99</b>	<b>3.87</b>	<b>4.31</b>	<b>5.23</b>	<b>3.25</b>	<b>3.90</b>
<b>OPERATING RATIOS</b>										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	15.25	20.74	17.93	15.10	13.49	10.32	13.12	14.30	8.01	10.73
After income taxes .....	11.64	15.85	14.36	14.33	9.41	8.13	9.76	11.34	6.97	8.52
Annual rate of profit on total assets:										
Before income taxes .....	6.09	8.52	7.40	6.09	5.41	4.80	6.21	6.98	3.91	5.27
After income taxes .....	4.65	6.51	5.93	5.78	3.78	3.79	4.62	5.53	3.41	4.19



**Table 79.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	8,387	8,606	8,358	7,939	8,551	19,998	17,507	19,393	20,467	19,106
Time deposits in the U.S., including negotiable certificates of deposit .....	304	288	259	301	427	2,806	2,794	2,400	2,293	2,128
Cash and deposits outside the U.S. ....	203	165	242	252	218	1,640	1,584	1,736	1,682	1,585
<b>Total cash on hand and in banks</b> .....	8,894	9,059	8,860	8,492	9,196	24,444	21,885	23,529	24,442	22,820
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell .....	7	8	9	0	0	528	521	493	321	397
b. Other, due in 1 year or less .....	177	486	477	751	641	2,444	2,449	2,252	1,954	2,115
Commercial and finance company paper of U.S. issuers .....	562	542	575	492	606	2,088	1,757	1,948	1,864	1,911
State and local government securities, due in 1 year or less .....	340	266	313	212	213	855	686	679	735	644
Foreign securities, due in 1 year or less .....	51	51	54	3	3	27	28	21	19	7
Other short-term financial investments .....	1,712	1,998	1,661	1,378	1,266	4,316	3,892	3,543	3,532	3,407
<b>Total cash, U.S. Government and other securities</b> .....	11,742	12,410	11,949	11,329	11,926	34,702	31,217	32,466	32,867	31,300
Trade receivables from the U.S. Government .....	57	47	46	52	51	1,096	901	841	992	950
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	20,234	21,102	20,063	18,819	21,353	36,129	36,754	36,505	35,802	38,518
<b>Total receivables</b> .....	20,291	21,148	20,109	18,871	21,404	37,226	37,655	37,347	36,794	39,469
Inventories .....	21,327	21,272	20,306	21,340	22,877	33,459	33,491	34,183	35,128	36,504
All other current assets .....	8,222	7,988	7,974	8,175	8,337	16,209	16,005	15,825	15,285	14,522
<b>Total current assets</b> .....	61,583	62,818	60,337	59,715	64,543	121,596	118,367	119,820	120,074	121,795
Property, plant, and equipment .....	97,405	97,319	91,493	89,622	90,709	117,865	113,905	111,789	112,520	113,814
Land and mineral rights .....	2,558	2,516	2,391	2,300	2,256	6,176	5,308	5,321	5,497	5,232
Less: Accumulated depreciation, depletion, and amortization .....	56,549	56,641	52,966	51,812	52,445	72,480	69,756	68,941	69,114	71,021
<b>Net property, plant, and equipment</b> .....	43,414	43,194	40,918	40,110	40,521	51,562	49,457	48,169	48,904	48,025
U.S. Treasury and Federal agency securities, due in more than 1 year .....	40	67	55	34	41	518	422	438	465	520
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	49,757	50,063	50,015	50,380	50,453	90,406	86,116	87,000	90,168	88,500
<b>Total Assets</b> .....	154,794	156,142	151,325	150,239	155,559	264,081	254,362	255,427	259,610	258,840
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	1,761	2,211	1,810	1,855	2,200	3,674	3,280	2,427	2,751	2,983
b. Commercial paper .....	24	19	39	39	38	107	355	329	379	474
c. Other short-term loans .....	1,358	1,341	1,196	1,267	1,498	2,582	2,886	2,819	3,417	3,265
Advances and prepayments by the U.S. Government .....	0	0	0	0	0	244	168	176	205	57
Trade accounts and trade notes payable .....	14,557	14,792	14,788	14,651	15,770	22,491	22,622	22,202	22,348	24,546
Income taxes accrued, prior and current years, net of payments:										
a. Federal .....	760	666	554	500	602	848	727	832	981	732
b. Other .....	67	56	44	68	71	137	140	96	68	149
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,715	1,646	1,263	1,626	1,750	1,569	1,610	1,380	2,137	1,836
b. Bonds and debentures .....	145	151	141	85	75	101	193	329	511	623
c. Other long-term loans .....	1,143	750	631	615	960	1,503	1,463	1,404	1,335	790
All other current liabilities, including excise and sales taxes, and accrued expenses .....	11,932	12,064	12,095	11,694	11,672	25,682	25,038	25,475	25,217	24,351
<b>Total current liabilities</b> .....	33,462	33,696	32,561	32,401	34,637	58,937	58,482	57,468	59,350	59,805
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	21,627	20,360	19,738	19,623	20,931	25,653	24,189	23,155	22,884	22,130
b. Bonds and debentures .....	8,696	8,220	8,108	8,501	8,838	11,922	10,575	10,664	10,491	11,059
c. Other long-term loans .....	12,167	12,731	11,941	12,548	11,698	18,811	17,511	16,260	16,643	15,502
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	17,025	17,031	16,497	16,599	17,035	25,826	23,226	23,224	23,347	23,153
<b>Total liabilities</b> .....	92,977	92,037	88,845	89,673	93,139	141,149	133,984	130,771	132,716	131,648
Capital stock and other capital .....	46,425	47,018	45,598	44,202	46,487	136,908	132,916	129,900	130,438	129,923
Retained earnings .....	25,540	27,529	27,315	26,404	26,090	2,686	4,936	11,384	14,059	14,420
Cumulative foreign currency translation adjustment .....	(116)	(277)	(32)	94	255	(327)	(542)	(74)	(147)	194
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(3,570)	(3,628)	(3,208)	(3,063)	(3,298)	(2,754)	(3,172)	(2,681)	(2,943)	(3,013)
Less: Treasury stock at cost .....	6,463	6,537	7,193	7,070	7,114	13,580	13,760	13,874	14,512	14,333
<b>Stockholders' equity</b> .....	61,817	64,105	62,481	60,567	62,420	122,932	120,378	124,656	126,895	127,192
<b>Total Liabilities and Stockholders' Equity</b> .....	154,794	156,142	151,325	150,239	155,559	264,081	254,362	255,427	259,610	258,840
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	28,120	29,122	27,776	27,314	29,906	62,659	59,885	62,352	60,723	61,990

**Table 80.0 -- Income Statement** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	1,013,056	1,097,105	1,097,807	1,123,235	1,168,387
Depreciation, depletion, and amortization of property, plant, and equipment .....	31,589	32,357	33,170	33,107	32,236
All other operating costs and expenses .....	911,607	971,936	969,076	1,012,198	1,049,873
<b>Income (loss) from operations</b> .....	69,861	92,812	95,561	77,929	86,277
Interest expense .....	22,808	23,408	23,256	22,533	21,836
Dividend income .....	1,983	1,565	1,276	3,026	1,850
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	6,597	3,515	7,117	9,593	6,258
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(269)	(31,097)	(11,328)	(3,081)	535
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	66,123	75,573	63,035	72,389	83,796
<b>Income (loss) before income taxes</b> .....	121,488	118,959	132,405	137,324	156,881
Provision for current and deferred domestic income taxes:					
a. Federal .....	24,737	17,920	21,042	17,946	28,024
b. Other .....	2,807	2,840	3,513	2,974	3,770
<b>Income (loss) after income taxes</b> .....	93,943	98,199	107,850	116,404	125,087
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	93,943	98,199	107,850	116,404	125,087
Cash dividends charged to retained earnings in this quarter .....	36,096	33,199	32,231	46,141	35,746
<b>Net income retained in business</b> .....	57,848	65,000	75,619	70,263	89,340
Retained earnings at beginning of quarter .....	1,776,533	1,844,212	1,896,848	1,963,112	2,025,750
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(9,752)	(12,772)	(14,634)	(8,540)	(23,811)
<b>Retained earnings at end of quarter</b> .....	1,824,628	1,896,440	1,957,833	2,024,835	2,091,279
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.12	2.95	3.02	2.95	2.76
All other operating costs and expenses .....	89.99	88.59	88.27	90.11	89.86
<b>Income (loss) from operations</b> .....	6.90	8.46	8.70	6.94	7.38
Interest expense .....	2.25	2.13	2.12	2.01	1.87
Dividend income .....	0.20	0.14	0.12	0.27	0.16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.65	0.32	0.65	0.85	0.54
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	(0.03)	(2.83)	(1.03)	(0.27)	0.05
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	6.53	6.89	5.74	6.44	7.17
<b>Income (loss) before income taxes</b> .....	11.99	10.84	12.06	12.23	13.43
Provision for current and deferred domestic income taxes .....	2.72	1.89	2.24	1.86	2.72
<b>Income (loss) after income taxes</b> .....	9.27	8.95	9.82	10.36	10.71
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	18.67	17.87	19.23	19.24	21.27
After income taxes .....	14.43	14.75	15.66	16.31	16.96
Annual rate of profit on total assets:					
Before income taxes .....	7.95	7.66	8.32	8.48	9.48
After income taxes .....	6.15	6.32	6.78	7.19	7.56

**Table 80.1 -- Balance Sheet** For Corporations in NAICS Manufacturing Sector,  
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>					
(million dollars)					
Cash and demand deposits in the U.S. ....	165,485	175,790	177,178	189,994	179,852
Time deposits in the U.S., including negotiable certificates of deposit .....	58,502	51,034	60,609	63,946	55,909
Cash and deposits outside the U.S. ....	12,010	10,549	14,096	15,185	17,927
<b>Total cash on hand and in banks</b> .....	<b>235,997</b>	<b>237,373</b>	<b>251,883</b>	<b>269,124</b>	<b>253,688</b>
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell .....	4,742	4,901	3,304	6,879	7,187
b. Other, due in 1 year or less .....	23,150	25,111	25,755	19,005	18,563
Commercial and finance company paper of U.S. issuers .....	30,963	35,459	40,379	40,089	42,231
State and local government securities, due in 1 year or less .....	3,260	3,107	3,272	3,244	2,611
Foreign securities, due in 1 year or less .....	427	373	242	1,622	964
Other short-term financial investments .....	50,376	52,298	60,195	63,784	59,807
<b>Total cash, U.S. Government and other securities</b> .....	<b>348,915</b>	<b>358,623</b>	<b>385,031</b>	<b>403,746</b>	<b>385,051</b>
Trade receivables from the U.S. Government .....	40,250	37,680	38,294	37,519	39,717
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	375,712	396,081	395,961	391,784	429,834
<b>Total receivables</b> .....	<b>415,963</b>	<b>433,761</b>	<b>434,255</b>	<b>429,303</b>	<b>469,552</b>
Inventories .....	409,327	414,793	429,704	438,760	467,753
All other current assets .....	315,551	323,575	327,361	338,681	341,094
<b>Total current assets</b> .....	<b>1,489,756</b>	<b>1,530,752</b>	<b>1,576,351</b>	<b>1,610,489</b>	<b>1,663,450</b>
Property, plant, and equipment .....	1,993,125	2,011,159	2,047,104	2,063,887	2,081,354
Land and mineral rights .....	96,610	129,836	126,967	129,452	137,901
Less: Accumulated depreciation, depletion, and amortization .....	1,076,920	1,081,219	1,103,338	1,110,516	1,129,517
<b>Net property, plant, and equipment</b> .....	<b>1,012,815</b>	<b>1,059,776</b>	<b>1,070,733</b>	<b>1,082,823</b>	<b>1,089,739</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	4,214	4,196	4,671	4,975	4,787
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	3,604,494	3,619,258	3,715,466	3,777,011	3,862,785
<b>Total Assets</b> .....	<b>6,111,279</b>	<b>6,213,983</b>	<b>6,367,220</b>	<b>6,475,298</b>	<b>6,620,761</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	21,828	18,952	21,209	24,068	28,169
b. Commercial paper .....	40,047	40,762	44,363	41,646	50,463
c. Other short-term loans .....	40,822	34,294	35,289	39,191	43,791
Advances and prepayments by the U.S. Government .....	44,794	41,831	42,517	42,732	45,234
Trade accounts and trade notes payable .....	328,292	338,881	350,855	364,252	389,442
Income taxes accrued, prior and current years, net of payments:					
a. Federal .....	25,629	21,760	24,180	19,329	31,508
b. Other .....	3,846	3,600	3,622	3,203	3,268
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	21,910	18,675	18,927	16,544	19,092
b. Bonds and debentures .....	34,576	42,435	39,106	42,202	41,017
c. Other long-term loans .....	31,491	26,305	31,846	32,445	32,439
All other current liabilities, including excise and sales taxes, and accrued expenses .....	551,024	578,596	598,730	606,469	596,029
<b>Total current liabilities</b> .....	<b>1,144,259</b>	<b>1,166,090</b>	<b>1,210,645</b>	<b>1,232,081</b>	<b>1,280,452</b>
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	260,148	259,495	262,060	256,664	258,096
b. Bonds and debentures .....	592,706	597,640	608,130	611,386	613,045
c. Other long-term loans .....	486,494	480,117	491,282	474,700	478,564
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	1,024,414	1,047,394	1,040,983	1,045,644	1,040,087
<b>Total liabilities</b> .....	<b>3,508,021</b>	<b>3,550,736</b>	<b>3,613,100</b>	<b>3,620,476</b>	<b>3,670,245</b>
Capital stock and other capital .....	1,844,611	1,867,056	1,876,221	1,921,882	1,936,590
Retained earnings .....	1,824,628	1,896,440	1,957,833	2,024,835	2,091,279
Cumulative foreign currency translation adjustment .....	(499)	(38,316)	(142)	4,226	28,646
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(236,461)	(239,250)	(240,241)	(241,519)	(238,475)
Less: Treasury stock at cost .....	829,021	822,682	839,551	854,601	867,524
<b>Stockholders' equity</b> .....	<b>2,603,258</b>	<b>2,663,247</b>	<b>2,754,120</b>	<b>2,854,822</b>	<b>2,950,516</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>6,111,279</b>	<b>6,213,983</b>	<b>6,367,220</b>	<b>6,475,298</b>	<b>6,620,761</b>
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	345,497	364,662	365,705	378,409	382,997

**Table 81.0 -- Income Statement** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	586,199	622,659	617,770	636,769	686,724	426,857	474,445	480,036	486,466	481,663
Depreciation, depletion, and amortization of property, plant, and equipment .....	18,075	18,608	19,144	19,284	18,239	13,514	13,748	14,026	13,823	13,997
All other operating costs and expenses .....	525,679	549,952	541,250	575,749	614,081	385,927	421,983	427,825	436,450	435,792
<b>Income (loss) from operations</b> .....	42,445	54,099	57,376	41,736	54,403	27,416	38,714	38,185	36,193	31,874
Interest expense .....	13,224	13,683	13,784	13,343	13,241	9,583	9,725	9,472	9,190	8,595
Dividend income .....	1,172	803	776	1,425	687	811	762	500	1,601	1,164
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	2,647	1,336	3,700	6,320	2,863	3,950	2,178	3,417	3,273	3,394
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	1,275	(32,719)	(9,585)	(280)	486	(1,544)	1,621	(1,742)	(2,801)	50
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes .....	37,715	40,565	32,167	35,088	41,476	28,407	35,007	30,868	37,301	42,320
<b>Income (loss) before income taxes</b> .....	72,030	50,402	70,650	70,946	86,674	49,457	68,558	61,755	66,378	70,207
Provision for current and deferred domestic income taxes:										
a. Federal .....	14,232	5,929	10,299	9,828	14,754	10,505	11,991	10,744	8,118	13,270
b. Other .....	1,374	1,388	2,043	1,391	2,094	1,434	1,452	1,470	1,583	1,675
<b>Income (loss) after income taxes</b> .....	56,424	43,085	58,309	59,727	69,826	37,519	55,114	49,541	56,677	55,261
Extraordinary gains (losses), net of taxes .....	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes .....	0	0	0	0	0	0	0	0	0	0
<b>Net income (loss) for quarter</b> .....	56,424	43,085	58,309	59,728	69,826	37,519	55,114	49,541	56,677	55,261
Cash dividends charged to retained earnings in this quarter .....	22,219	23,016	22,749	33,803	20,966	13,877	10,183	9,481	12,338	14,780
<b>Net income retained in business</b> .....	34,206	20,069	35,560	25,924	48,860	23,642	44,931	40,059	44,339	40,481
Retained earnings at beginning of quarter .....	1,164,894	1,210,351	1,224,802	1,259,185	1,284,297	611,639	633,861	672,047	703,927	741,453
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(4,176)	(7,880)	(4,121)	1,564	(9,796)	(5,577)	(4,893)	(10,513)	(10,104)	(14,015)
<b>Retained earnings at end of quarter</b> .....	1,194,924	1,222,540	1,256,240	1,286,674	1,323,361	629,704	673,900	701,593	738,161	767,918
<b>INCOME STATEMENT IN RATIO FORMAT</b>										
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	3.08	2.99	3.10	3.03	2.66	3.17	2.90	2.92	2.84	2.91
All other operating costs and expenses .....	89.68	88.32	87.61	90.42	89.42	90.41	88.94	89.12	89.72	90.48
<b>Income (loss) from operations</b> .....	7.24	8.69	9.29	6.55	7.92	6.42	8.16	7.95	7.44	6.62
Interest expense .....	2.26	2.20	2.23	2.10	1.93	2.25	2.05	1.97	1.89	1.78
Dividend income .....	0.20	0.13	0.13	0.22	0.10	0.19	0.16	0.10	0.33	0.24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc. ....	0.45	0.21	0.60	0.99	0.42	0.93	0.46	0.71	0.67	0.70
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc. ....	0.22	(5.25)	(1.55)	(0.04)	0.07	(0.36)	0.34	(0.36)	(0.58)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes .....	6.43	6.51	5.21	5.51	6.04	6.66	7.38	6.43	7.67	8.79
<b>Income (loss) before income taxes</b> .....	12.29	8.09	11.44	11.14	12.62	11.59	14.45	12.86	13.64	14.58
Provision for current and deferred domestic income taxes .....	2.66	1.18	2.00	1.76	2.45	2.80	2.83	2.54	1.99	3.10
<b>Income (loss) after income taxes</b> .....	9.63	6.92	9.44	9.38	10.17	8.79	11.62	10.32	11.65	11.47
<b>OPERATING RATIOS</b>										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	20.54	14.11	19.12	18.73	22.22	16.48	22.21	19.36	19.82	20.20
After income taxes .....	16.09	12.06	15.78	15.76	17.90	12.50	17.86	15.53	16.93	15.90
Annual rate of profit on total assets:										
Before income taxes .....	8.82	6.07	8.28	8.13	9.73	6.96	9.48	8.37	8.89	9.18
After income taxes .....	6.91	5.19	6.83	6.85	7.84	5.28	7.62	6.71	7.59	7.23

**Table 81.1 -- Balance Sheet** For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	56,038	62,441	66,207	69,420	68,740	109,447	113,350	110,971	120,573	111,112
Time deposits in the U.S., including negotiable certificates of deposit .....	25,856	19,615	28,390	35,015	26,908	32,646	31,419	32,219	28,931	29,001
Cash and deposits outside the U.S. ....	3,217	1,631	3,264	4,874	6,186	8,792	8,918	10,832	10,310	11,742
<b>Total cash on hand and in banks</b> .....	<b>85,112</b>	<b>83,686</b>	<b>97,861</b>	<b>109,310</b>	<b>101,833</b>	<b>150,886</b>	<b>153,687</b>	<b>154,023</b>	<b>159,814</b>	<b>151,855</b>
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell .....	2,175	2,429	908	3,495	4,412	2,568	2,472	2,396	3,384	2,775
b. Other, due in 1 year or less .....	2,192	2,143	2,569	3,152	2,796	20,957	22,969	23,186	15,853	15,767
Commercial and finance company paper of U.S. issuers .....	1,685	1,922	1,831	1,717	2,381	29,278	33,538	38,549	38,372	39,850
State and local government securities, due in 1 year or less .....	1,187	1,103	1,074	1,345	910	2,073	2,004	2,199	1,899	1,701
Foreign securities, due in 1 year or less .....	230	153	124	206	174	197	219	118	1,416	790
Other short-term financial investments .....	22,636	21,454	28,542	31,513	26,456	27,740	30,845	31,654	32,271	33,351
<b>Total cash, U.S. Government and other securities</b> .....	<b>115,217</b>	<b>112,890</b>	<b>132,907</b>	<b>150,737</b>	<b>138,962</b>	<b>233,699</b>	<b>245,733</b>	<b>252,124</b>	<b>253,009</b>	<b>246,089</b>
Trade receivables from the U.S. Government .....	424	280	383	343	384	39,826	37,400	37,911	37,176	39,333
Other trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	204,063	213,088	208,981	215,000	234,484	171,650	182,993	186,980	176,784	195,351
<b>Total receivables</b> .....	<b>204,486</b>	<b>213,367</b>	<b>209,363</b>	<b>215,343</b>	<b>234,868</b>	<b>211,476</b>	<b>220,394</b>	<b>224,891</b>	<b>213,960</b>	<b>234,684</b>
Inventories .....	182,158	180,141	188,071	193,992	203,456	227,169	234,652	241,632	244,768	264,298
All other current assets .....	176,877	178,811	181,074	192,244	186,920	138,674	144,764	146,287	146,436	154,174
<b>Total current assets</b> .....	<b>678,738</b>	<b>685,210</b>	<b>711,416</b>	<b>752,317</b>	<b>764,205</b>	<b>811,018</b>	<b>845,543</b>	<b>864,935</b>	<b>858,173</b>	<b>899,244</b>
Property, plant, and equipment .....	1,232,701	1,247,028	1,275,723	1,281,434	1,289,070	760,424	764,131	771,381	782,453	792,285
Land and mineral rights .....	54,051	86,129	83,121	84,380	92,543	42,559	43,707	43,845	45,072	45,358
Less: Accumulated depreciation, depletion, and amortization .....	645,880	646,071	661,954	661,539	672,206	431,400	435,148	441,385	448,977	457,311
<b>Net property, plant, and equipment</b> .....	<b>640,871</b>	<b>687,086</b>	<b>696,891</b>	<b>704,276</b>	<b>709,407</b>	<b>371,944</b>	<b>372,690</b>	<b>373,841</b>	<b>378,547</b>	<b>380,331</b>
U.S. Treasury and Federal agency securities, due in more than 1 year .....	644	580	632	238	623	3,570	3,616	4,039	4,736	4,164
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	1,947,454	1,947,990	2,005,884	2,033,137	2,088,147	1,657,040	1,671,268	1,709,582	1,743,873	1,774,638
<b>Total Assets</b> .....	<b>3,267,707</b>	<b>3,320,866</b>	<b>3,414,823</b>	<b>3,489,968</b>	<b>3,562,383</b>	<b>2,843,572</b>	<b>2,893,117</b>	<b>2,952,397</b>	<b>2,985,330</b>	<b>3,058,378</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	14,543	13,040	15,092	18,776	21,767	7,285	5,912	6,117	5,292	6,402
b. Commercial paper .....	35,514	33,345	33,721	34,461	45,925	4,533	7,417	10,643	7,185	4,539
c. Other short-term loans .....	29,690	24,868	25,849	29,255	32,852	11,133	9,426	9,440	9,936	10,940
Advances and prepayments by the U.S. Government .....	12	17	15	11	14	44,782	41,814	42,502	42,721	45,219
Trade accounts and trade notes payable .....	168,390	168,436	172,422	188,109	196,713	159,902	170,446	178,433	176,143	192,728
Income taxes accrued, prior and current years, net of payments:										
a. Federal .....	18,544	14,287	13,989	14,141	21,759	7,085	7,473	10,191	5,188	9,750
b. Other .....	3,429	3,078	3,123	2,610	2,426	417	522	499	593	842
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	12,938	9,733	9,491	10,022	9,254	8,972	8,942	9,436	6,522	9,837
b. Bonds and debentures .....	20,281	22,066	23,611	24,674	23,662	14,295	20,369	15,494	17,527	17,354
c. Other long-term loans .....	19,546	18,845	21,965	21,807	22,357	11,945	7,460	9,882	10,638	10,082
All other current liabilities, including excise and sales taxes, and accrued expenses .....	246,308	259,734	271,009	274,265	269,339	304,716	318,862	327,722	332,204	326,690
<b>Total current liabilities</b> .....	<b>569,195</b>	<b>567,448</b>	<b>590,285</b>	<b>618,132</b>	<b>646,068</b>	<b>575,064</b>	<b>598,643</b>	<b>620,360</b>	<b>613,949</b>	<b>634,384</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	137,115	139,138	142,545	141,417	143,706	123,032	120,357	119,515	115,247	114,390
b. Bonds and debentures .....	359,283	364,095	372,780	371,471	370,685	233,423	233,546	235,350	239,916	242,361
c. Other long-term loans .....	306,691	309,728	322,946	318,978	312,158	179,803	170,389	168,336	155,722	166,406
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	492,598	511,766	508,269	524,432	529,641	531,816	535,628	532,714	521,212	510,446
<b>Total liabilities</b> .....	<b>1,864,883</b>	<b>1,892,174</b>	<b>1,936,824</b>	<b>1,974,431</b>	<b>2,002,259</b>	<b>1,643,138</b>	<b>1,658,562</b>	<b>1,676,276</b>	<b>1,646,045</b>	<b>1,667,986</b>
Capital stock and other capital .....	861,841	875,331	879,807	896,208	897,627	982,771	991,725	996,414	1,025,674	1,038,963
Retained earnings .....	1,194,924	1,222,540	1,256,240	1,286,674	1,323,361	629,704	673,900	701,593	738,161	767,918
Cumulative foreign currency translation adjustment .....	(1,130)	(23,948)	(2,397)	1,130	15,273	631	(14,368)	2,255	3,096	13,373
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees .....	(94,816)	(96,450)	(95,814)	(97,869)	(98,833)	(141,645)	(142,800)	(144,427)	(143,651)	(139,642)
Less: Treasury stock at cost .....	557,995	548,781	559,837	570,605	577,303	271,027	273,901	279,714	283,996	290,221
<b>Stockholders' equity</b> .....	<b>1,402,824</b>	<b>1,428,692</b>	<b>1,477,999</b>	<b>1,515,537</b>	<b>1,560,124</b>	<b>1,200,434</b>	<b>1,234,555</b>	<b>1,276,121</b>	<b>1,339,285</b>	<b>1,390,392</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>3,267,707</b>	<b>3,320,866</b>	<b>3,414,823</b>	<b>3,489,968</b>	<b>3,562,383</b>	<b>2,843,572</b>	<b>2,893,117</b>	<b>2,952,397</b>	<b>2,985,330</b>	<b>3,058,378</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	109,543	117,762	121,131	134,185	118,137	235,954	246,900	244,574	244,224	264,860

**Table 82.0 -- Income Statement** For Corporations in NAICS Mining and Wholesale Trade Sectors,  
Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	52,685	49,545	52,426	55,816	59,699	429,586	456,662	464,004	497,431	501,727
Depreciation, depletion, and amortization of property, plant, and equipment .....	10,475	10,012	10,278	10,798	10,807	4,184	4,149	4,253	4,225	4,296
All other operating costs and expenses .....	30,414	30,560	31,936	35,281	35,851	417,114	440,318	447,336	482,051	485,115
<b>Income (loss) from operations</b> .....	11,796	8,973	10,213	9,736	13,042	8,288	12,195	12,415	11,155	12,315
Interest expense .....	2,594	2,581	2,611	2,756	2,947	2,264	2,304	2,339	2,489	2,583
All other nonoperating income (expense) .....	8,320	5,292	7,021	883	448	1,249	974	686	1,274	2,413
<b>Income (loss) before income taxes</b> .....	17,522	11,684	14,623	7,862	10,543	7,273	10,865	10,762	9,940	12,146
Provision for current and deferred domestic income taxes .....	4,417	2,155	2,361	760	1,622	2,109	3,129	2,992	2,920	3,321
<b>Income (loss) after income taxes</b> .....	13,105	9,530	12,262	7,102	8,921	5,164	7,736	7,770	7,020	8,825
Cash dividends charged to retained earnings this quarter .....	1,848	2,325	1,621	1,972	2,134	2,052	2,803	3,177	3,372	2,599
<b>Net income retained in business</b> .....	11,256	7,204	10,641	5,130	6,787	3,112	4,933	4,593	3,648	6,226
Retained earnings at beginning of quarter .....	165,271	165,990	172,766	184,380	191,310	137,024	138,887	142,421	143,226	145,073
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	263	(65)	112	1,089	4	(266)	(443)	(283)	(850)	(506)
<b>Retained earnings at end of quarter</b> .....	176,790	173,129	183,519	190,598	198,101	139,869	143,377	146,732	146,024	150,793
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	19.88	20.21	19.60	19.35	18.10	0.97	0.91	0.92	0.85	0.86
All other operating costs and expenses .....	57.73	61.68	60.92	63.21	60.05	97.10	96.42	96.41	96.91	96.69
<b>Income (loss) from operations</b> .....	22.39	18.11	19.48	17.44	21.85	1.93	2.67	2.68	2.24	2.45
Interest expense .....	4.92	5.21	4.98	4.94	4.94	0.53	0.50	0.50	0.50	0.51
All other nonoperating income (expense) .....	15.79	10.68	13.39	1.58	0.75	0.29	0.21	0.15	0.26	0.48
<b>Income (loss) before income taxes</b> .....	33.26	23.58	27.89	14.09	17.66	1.69	2.38	2.32	2.00	2.42
Provision for current and deferred domestic income taxes .....	8.38	4.35	4.50	1.36	2.72	0.49	0.69	0.64	0.59	0.66
<b>Income (loss) after income taxes</b> .....	24.87	19.23	23.39	12.72	14.94	1.20	1.69	1.67	1.41	1.76
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	19.13	13.02	15.67	8.04	10.50	10.98	15.97	15.67	14.06	16.80
After income taxes .....	14.31	10.62	13.14	7.27	8.89	7.80	11.37	11.31	9.93	12.21
Annual rate of profit on total assets:										
Before income taxes .....	9.86	6.80	8.15	4.16	5.44	3.98	5.80	5.60	4.93	5.89
After income taxes .....	7.37	5.55	6.84	3.76	4.60	2.83	4.13	4.05	3.48	4.28
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)					<b>BALANCE SHEET RATIOS</b> (based on succeeding table)				
Total current assets to total current liabilities .....	1.39	1.28	1.37	1.39	1.36	1.41	1.41	1.41	1.37	1.37
Total cash, U.S. Government and other securities, to total current liabilities ..	0.54	0.47	0.54	0.53	0.50	0.19	0.19	0.17	0.16	0.16
Total stockholders' equity to total debt .....	2.07	2.19	2.16	2.12	2.16	1.51	1.50	1.45	1.39	1.38

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 82.1 -- Balance Sheet** For Corporations in NAICS Mining and Wholesale Trade Sectors,

 Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	25,192	21,546	23,678	23,428	26,452	35,298	35,116	33,150	35,082	34,783
Time deposits in the U.S., including negotiable certificates of deposit .....	2,812	3,162	3,407	4,825	3,993	4,738	4,794	4,157	3,544	4,146
<b>Total cash on hand and in U.S. banks</b> .....	28,005	24,708	27,085	28,253	30,445	40,036	39,909	37,307	38,626	38,929
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	10,674	9,470	11,974	11,513	9,918	14,821	14,851	14,919	14,294	13,911
<b>Total cash, U.S. Government and other securities</b> .....	38,678	34,178	39,060	39,765	40,363	54,857	54,761	52,226	52,920	52,840
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	29,815	29,319	29,940	33,268	36,813	147,435	155,709	157,382	164,912	171,749
Inventories .....	10,860	11,324	11,482	12,073	12,805	147,266	149,668	158,306	171,497	176,404
All other current assets .....	19,748	17,744	18,265	18,727	19,165	51,047	51,487	55,740	57,606	56,812
<b>Total current assets</b> .....	99,102	92,565	98,746	103,833	109,147	400,604	411,625	423,655	446,936	457,804
Property, plant, and equipment .....	565,158	552,833	571,763	598,050	615,393	217,624	220,825	224,598	231,503	236,054
Land and mineral rights .....	178,605	165,415	169,985	177,221	181,184	8,767	8,932	9,302	9,415	9,249
Less: Accumulated depreciation, depletion, and amortization .....	328,274	324,498	332,624	338,572	347,575	103,596	105,848	108,028	111,008	113,415
<b>Net property, plant, and equipment</b> .....	415,489	393,751	409,125	436,699	449,002	122,794	123,910	125,871	129,909	131,888
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	196,574	200,673	209,441	214,564	217,495	206,784	213,788	218,849	229,995	235,534
<b>Total Assets</b> .....	711,164	686,988	717,312	755,096	775,645	730,182	749,323	768,375	806,841	825,227
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	3,540	3,867	3,377	3,524	3,168	19,658	19,986	21,261	25,650	29,819
b. Other short-term loans, including commercial paper .....	1,187	1,267	789	943	2,746	18,869	20,713	21,726	25,661	24,351
Trade accounts and trade notes payable .....	29,570	29,494	30,148	32,980	33,870	152,568	158,219	161,823	168,883	174,408
Income taxes accrued, prior and current years, net of payments .....	2,315	2,384	1,415	846	950	2,851	2,556	2,399	2,743	3,099
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	1,893	2,426	1,975	1,032	1,113	9,440	9,116	8,899	10,165	10,703
b. Other long-term loans .....	3,778	5,027	4,416	3,683	4,078	3,858	4,841	5,116	6,723	6,016
All other current liabilities, including excise and sales taxes, and accrued expenses .....	28,791	28,045	29,940	31,663	34,099	76,921	76,750	79,993	85,705	85,558
<b>Total current liabilities</b> .....	71,074	72,510	72,061	74,672	80,024	284,165	292,182	301,216	325,531	333,955
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	37,781	32,339	35,321	39,916	37,566	62,765	63,246	64,674	68,114	69,352
b. Other long-term loans .....	128,684	118,749	126,750	135,330	137,361	60,551	63,300	67,183	67,566	68,822
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	107,191	104,388	109,927	114,237	119,132	57,765	58,481	60,604	62,811	63,915
<b>Total liabilities</b> .....	344,730	327,986	344,059	364,155	374,083	465,246	477,209	493,677	524,023	536,044
Capital stock and other capital (less treasury stock) .....	189,644	185,872	189,734	200,343	203,461	125,066	128,737	127,967	136,794	138,390
Retained earnings .....	176,790	173,129	183,519	190,598	198,101	139,869	143,377	146,732	146,024	150,793
<b>Stockholders' equity</b> .....	366,434	359,002	373,253	390,941	401,562	264,936	272,114	274,698	282,818	289,183
<b>Total Liabilities and Stockholders' Equity</b> .....	711,164	686,988	717,312	755,096	775,645	730,182	749,323	768,375	806,841	825,227
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	28,027	20,055	26,686	29,161	29,123	116,439	119,444	122,438	121,405	123,850
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	5.44	4.98	5.45	5.27	5.20	7.51	7.31	6.80	6.56	6.40
Trade accounts and trade notes receivable .....	4.19	4.27	4.17	4.41	4.75	20.19	20.78	20.48	20.44	20.81
Inventories .....	1.53	1.65	1.60	1.60	1.65	20.17	19.97	20.60	21.26	21.38
Total current assets .....	13.94	13.47	13.77	13.75	14.07	54.86	54.93	55.14	55.39	55.48
Net property, plant, and equipment .....	58.42	57.32	57.04	57.83	57.89	16.82	16.54	16.38	16.10	15.98
Short-term debt, including current portion of long-term debt .....	1.46	1.83	1.47	1.22	1.43	7.10	7.29	7.42	8.45	8.59
Total current liabilities .....	9.99	10.55	10.05	9.89	10.32	38.92	38.99	39.20	40.35	40.47
Long-term debt .....	23.41	21.99	22.59	23.21	22.55	16.89	16.89	17.16	16.82	16.74
Total liabilities .....	48.47	47.74	47.97	48.23	48.23	63.72	63.69	64.25	64.95	64.96
Stockholders' equity .....	51.53	52.26	52.03	51.77	51.77	36.28	36.31	35.75	35.05	35.04

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 83.0 -- Income Statement** For Corporations in NAICS Wholesale Trade Subectors 423 and 424,

Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	182,972	200,924	207,346	222,783	217,512	246,614	255,738	256,658	274,648	284,215
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,711	2,654	2,664	2,664	2,692	1,473	1,495	1,589	1,560	1,604
All other operating costs and expenses .....	176,872	191,789	198,068	213,867	208,139	240,242	248,529	249,268	268,184	276,977
<b>Income (loss) from operations</b> .....	3,388	6,481	6,615	6,252	6,681	4,899	5,714	5,801	4,904	5,634
Interest expense .....	1,080	1,108	1,102	1,189	1,240	1,184	1,196	1,236	1,300	1,343
All other nonoperating income (expense) .....	729	923	682	1,060	1,550	520	50	4	214	863
<b>Income (loss) before income taxes</b> .....	3,038	6,296	6,194	6,122	6,992	4,235	4,569	4,568	3,818	5,154
Provision for current and deferred domestic income taxes .....	1,002	1,856	1,807	1,683	2,041	1,107	1,273	1,185	1,237	1,280
<b>Income (loss) after income taxes</b> .....	2,036	4,441	4,387	4,439	4,951	3,128	3,296	3,383	2,581	3,874
Cash dividends charged to retained earnings this quarter .....	1,233	1,611	2,215	1,786	1,726	819	1,192	962	1,586	873
<b>Net income retained in business</b> .....	803	2,829	2,173	2,653	3,224	2,309	2,104	2,421	995	3,001
Retained earnings at beginning of quarter .....	75,156	76,034	76,544	77,452	79,210	61,868	62,853	65,878	65,774	65,862
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(19)	(396)	(91)	(764)	(207)	(248)	(47)	(192)	(86)	(299)
<b>Retained earnings at end of quarter</b> .....	75,940	78,467	78,625	79,341	82,228	63,929	64,910	68,106	66,683	68,565
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	1.48	1.32	1.28	1.20	1.24	0.60	0.58	0.62	0.57	0.56
All other operating costs and expenses .....	96.67	95.45	95.53	96.00	95.69	97.42	97.18	97.12	97.65	97.45
<b>Income (loss) from operations</b> .....	1.85	3.23	3.19	2.81	3.07	1.99	2.23	2.26	1.79	1.98
Interest expense .....	0.59	0.55	0.53	0.53	0.57	0.48	0.47	0.48	0.47	0.47
All other nonoperating income (expense) .....	0.40	0.46	0.33	0.48	0.71	0.21	0.02	0.00	0.08	0.30
<b>Income (loss) before income taxes</b> .....	1.66	3.13	2.99	2.75	3.21	1.72	1.79	1.78	1.39	1.81
Provision for current and deferred domestic income taxes .....	0.55	0.92	0.87	0.76	0.94	0.45	0.50	0.46	0.45	0.45
<b>Income (loss) after income taxes</b> .....	1.11	2.21	2.12	1.99	2.28	1.27	1.29	1.32	0.94	1.36
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	7.37	14.93	14.54	13.93	15.52	16.94	17.68	17.52	14.27	18.93
After income taxes .....	4.94	10.53	10.30	10.10	10.99	12.51	12.75	12.98	9.65	14.23
Annual rate of profit on total assets:										
Before income taxes .....	2.88	5.76	5.54	5.27	5.92	5.51	5.85	5.69	4.47	5.84
After income taxes .....	1.93	4.06	3.92	3.82	4.19	4.07	4.22	4.21	3.02	4.39
	<b>BALANCE SHEET RATIOS</b> (based on succeeding table)									
Total current assets to total current liabilities .....	1.43	1.40	1.42	1.39	1.40	1.39	1.42	1.39	1.35	1.33
Total cash, U.S. Government and other securities, to total current liabilities ..	0.20	0.18	0.17	0.17	0.16	0.18	0.19	0.18	0.16	0.16
Total stockholders' equity to total debt .....	1.69	1.69	1.65	1.60	1.61	1.29	1.27	1.22	1.13	1.12

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.



**Table 83.1 -- Balance Sheet** For Corporations in NAICS Wholesale Trade Subectors 423 and 424,

 Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	19,944	19,604	18,661	20,687	19,842	15,355	15,512	14,489	14,395	14,941
Time deposits in the U.S., including negotiable certificates of deposit .....	2,316	2,185	1,339	1,462	1,162	2,421	2,609	2,818	2,082	2,984
<b>Total cash on hand and in U.S. banks</b> .....	22,260	21,789	20,000	22,149	21,004	17,776	18,121	17,307	16,477	17,925
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	10,773	10,594	10,563	9,520	8,518	4,047	4,257	4,355	4,775	5,393
<b>Total cash, U.S. Government and other securities</b> .....	33,034	32,383	30,563	31,669	29,521	21,823	22,378	21,662	21,252	23,318
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	82,091	89,077	90,232	95,378	95,567	65,344	66,632	67,151	69,534	76,183
Inventories .....	84,052	88,198	92,940	96,933	100,634	63,214	61,470	65,367	74,565	75,770
All other current assets .....	37,652	37,683	41,125	40,928	40,172	13,395	13,805	14,615	16,678	16,640
<b>Total current assets</b> .....	236,828	247,341	254,860	264,908	265,894	163,776	164,285	168,795	182,028	191,911
Property, plant, and equipment .....	121,089	123,141	124,647	127,073	129,320	96,534	97,684	99,951	104,430	106,733
Land and mineral rights .....	4,335	4,384	4,712	4,740	4,483	4,432	4,548	4,590	4,675	4,766
Less: Accumulated depreciation, depletion, and amortization .....	63,430	64,894	66,050	67,531	68,669	40,166	40,954	41,978	43,478	44,746
<b>Net property, plant, and equipment</b> .....	61,994	62,631	63,308	64,282	65,135	60,800	61,278	62,563	65,627	66,753
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	123,664	127,180	129,110	135,672	141,343	83,120	86,608	89,740	94,323	94,190
<b>Total Assets</b> .....	422,486	437,152	447,278	464,862	472,372	307,696	312,171	321,098	341,978	352,854
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	12,672	12,888	13,038	13,813	15,519	6,986	7,098	8,223	11,837	14,300
b. Other short-term loans, including commercial paper .....	15,509	16,680	15,771	19,461	17,430	3,360	4,034	5,955	6,200	6,922
Trade accounts and trade notes payable .....	75,036	82,245	84,536	86,592	86,989	77,532	75,974	77,286	82,292	87,419
Income taxes accrued, prior and current years, net of payments .....	1,717	1,537	1,221	1,488	1,783	1,134	1,019	1,178	1,254	1,316
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	7,460	7,487	7,427	8,069	8,121	1,979	1,630	1,472	2,096	2,582
b. Other long-term loans .....	1,986	2,810	2,935	3,012	3,424	1,872	2,030	2,180	3,711	2,592
All other current liabilities, including excise and sales taxes, and accrued expenses .....	51,773	52,558	54,682	57,762	56,051	25,148	24,192	25,312	27,943	29,507
<b>Total current liabilities</b> .....	166,153	176,205	179,611	190,198	189,316	118,012	115,977	121,606	135,333	144,638
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	34,390	34,389	34,744	35,779	37,902	28,375	28,857	29,930	32,335	31,449
b. Other long-term loans .....	25,555	25,868	29,553	29,428	29,714	34,996	37,432	37,631	38,138	39,109
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	31,445	31,944	32,966	33,669	35,187	26,320	26,537	27,638	29,142	28,728
<b>Total liabilities</b> .....	257,543	268,406	276,873	289,075	292,120	207,703	208,802	216,804	234,948	243,924
Capital stock and other capital (less treasury stock) .....	89,003	90,279	91,779	96,446	98,025	36,064	38,459	36,187	40,347	40,365
Retained earnings .....	75,940	78,467	78,625	79,341	82,228	63,929	64,910	68,106	66,683	68,565
<b>Stockholders' equity</b> .....	164,943	168,746	170,404	175,788	180,253	99,993	103,369	104,294	107,030	108,930
<b>Total Liabilities and Stockholders' Equity</b> .....	422,486	437,152	447,278	464,862	472,372	307,696	312,171	321,098	341,978	352,854
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	70,675	71,136	75,249	74,710	76,577	45,763	48,308	47,189	46,695	47,272
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	7.82	7.41	6.83	6.81	6.25	7.09	7.17	6.75	6.21	6.61
Trade accounts and trade notes receivable .....	19.43	20.38	20.17	20.52	20.23	21.24	21.34	20.91	20.33	21.59
Inventories .....	19.89	20.18	20.78	20.85	21.30	20.54	19.69	20.36	21.80	21.47
Total current assets .....	56.06	56.58	56.98	56.99	56.29	53.23	52.63	52.57	53.23	54.39
Net property, plant, and equipment .....	14.67	14.33	14.15	13.83	13.79	19.76	19.63	19.48	19.19	18.92
Short-term debt, including current portion of long-term debt .....	8.91	9.12	8.76	9.54	9.42	4.61	4.74	5.55	6.97	7.48
Total current liabilities .....	39.33	40.31	40.16	40.91	40.08	38.35	37.15	37.87	39.57	40.99
Long-term debt .....	14.19	13.78	14.38	14.03	14.31	20.60	21.23	21.04	20.61	20.00
Total liabilities .....	60.96	61.40	61.90	62.18	61.84	67.50	66.89	67.52	68.70	69.13
Stockholders' equity .....	39.04	38.60	38.10	37.82	38.16	32.50	33.11	32.48	31.30	30.87

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 84.0 -- Income Statement** For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,

Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	519,947	530,504	526,639	581,620		97,350	97,941	97,787	102,416	
Depreciation, depletion, and amortization of property, plant, and equipment .....	10,645	10,644	10,780	10,978		2,078	2,110	2,129	2,110	
All other operating costs and expenses .....	484,118	493,417	492,695	538,098		92,082	92,558	92,926	97,647	
<b>Income (loss) from operations</b> .....	25,184	26,443	23,163	32,544		3,189	3,273	2,732	2,659	
Interest expense .....	4,200	4,273	4,302	4,309		805	829	809	804	
All other nonoperating income (expense) .....	2,861	2,601	1,205	3,287		143	136	(1,552)	(290)	
<b>Income (loss) before income taxes</b> .....	23,845	24,771	20,066	31,522		2,527	2,580	371	1,564	
Provision for current and deferred domestic income taxes .....	8,140	8,243	6,573	9,186		857	861	584	685	
<b>Income (loss) after income taxes</b> .....	15,705	16,528	13,493	22,336		1,670	1,719	(214)	879	
Cash dividends charged to retained earnings this quarter .....	8,015	3,236	2,711	4,558		613	448	283	361	
<b>Net income retained in business</b> .....	7,690	13,291	10,782	17,779		1,057	1,271	(497)	518	
Retained earnings at beginning of quarter .....	308,819	310,256	317,669	320,371		30,955	32,052	33,642	32,134	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(5,689)	(6,293)	(7,244)	(6,478)		11	(55)	(67)	(447)	
<b>Retained earnings at end of quarter</b> .....	310,819	317,254	321,207	331,671		32,024	33,268	33,078	32,205	
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.05	2.01	2.05	1.89		2.14	2.15	2.18	2.06	
All other operating costs and expenses .....	93.11	93.01	93.55	92.52		94.59	94.50	95.03	95.34	
<b>Income (loss) from operations</b> .....	4.84	4.98	4.40	5.60		3.28	3.34	2.79	2.60	
Interest expense .....	0.81	0.81	0.82	0.74		0.83	0.85	0.83	0.79	
All other nonoperating income (expense) .....	0.55	0.49	0.23	0.57		0.15	0.14	(1.59)	(0.28)	
<b>Income (loss) before income taxes</b> .....	4.59	4.67	3.81	5.42		2.60	2.63	0.38	1.53	
Provision for current and deferred domestic income taxes .....	1.57	1.55	1.25	1.58		0.88	0.88	0.60	0.67	
<b>Income (loss) after income taxes</b> .....	3.02	3.12	2.56	3.84		1.72	1.76	(0.22)	0.86	
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	21.68	22.50	18.15	27.79		22.97	22.82	3.30	13.54	
After income taxes .....	14.28	15.01	12.21	19.69		15.18	15.21	(1.90)	7.61	
Annual rate of profit on total assets:										
Before income taxes .....	9.09	9.39	7.46	11.71		7.35	7.50	1.08	4.44	
After income taxes .....	5.99	6.27	5.01	8.30		4.86	4.99	(0.62)	2.50	
	(based on succeeding table)					(based on succeeding table)				
<b>BALANCE SHEET RATIOS</b> (based on succeeding table)										
Total current assets to total current liabilities .....	1.33	1.32	1.32	1.37		1.12	1.11	1.12	1.15	
Total cash, U.S. Government and other securities, to total current liabilities ..	0.31	0.28	0.25	0.28		0.27	0.28	0.27	0.28	
Total stockholders' equity to total debt .....	1.66	1.63	1.60	1.68		1.09	1.14	1.14	1.15	

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

**Table 84.1 -- Balance Sheet** For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,

Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	69,294	63,428	56,598	59,177		8,709	8,252	8,444	8,829	
Time deposits in the U.S., including negotiable certificates of deposit .....	2,667	2,626	2,450	2,599		196	238	175	67	
<b>Total cash on hand and in U.S. banks</b> .....	71,961	66,054	59,048	61,777		8,904	8,489	8,619	8,895	
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	18,480	17,131	15,534	18,646		1,174	1,672	1,294	1,404	
<b>Total cash, U.S. Government and other securities</b> .....	90,441	83,185	74,582	80,422		10,078	10,161	9,913	10,299	
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	46,038	45,831	46,937	50,007		5,084	4,873	4,939	5,132	
Inventories .....	216,602	219,810	242,540	226,860		22,187	21,922	22,617	23,124	
All other current assets .....	37,604	37,320	37,944	37,993		4,031	3,571	3,881	4,220	
<b>Total current assets</b> .....	390,685	386,147	402,003	395,283		41,381	40,527	41,350	42,775	
Property, plant, and equipment .....	587,224	596,398	603,988	611,179		124,121	126,103	127,854	131,002	
Land and mineral rights .....	67,463	69,463	70,016	71,441		10,017	10,066	10,174	10,473	
Less: Accumulated depreciation, depletion, and amortization .....	269,503	278,173	283,912	290,761		61,906	63,686	65,043	66,803	
<b>Net property, plant, and equipment</b> .....	385,184	387,687	390,092	391,859		72,232	72,484	72,985	74,672	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	273,158	280,936	284,164	289,508		23,894	24,662	23,519	23,525	
<b>Total Assets</b> .....	1,049,026	1,054,770	1,076,259	1,076,651		137,507	137,673	137,854	140,972	
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	9,713	9,784	10,034	10,407		413	368	414	360	
b. Other short-term loans, including commercial paper .....	9,047	10,193	11,930	4,419		55	56	37	65	
Trade accounts and trade notes payable .....	137,232	139,714	151,859	142,814		17,562	17,763	18,214	18,713	
Income taxes accrued, prior and current years, net of payments .....	10,622	7,030	5,667	5,903		1,065	617	533	599	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	7,678	6,056	5,221	5,429		785	824	753	851	
b. Other long-term loans .....	16,090	15,395	13,455	11,867		2,617	2,808	2,221	2,089	
All other current liabilities, including excise and sales taxes, and accrued expenses .....	103,069	104,162	105,676	107,273		14,520	14,207	14,586	14,365	
<b>Total current liabilities</b> .....	293,451	292,335	303,842	288,112		37,017	36,643	36,759	37,043	
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	52,509	55,307	53,731	54,979		5,847	6,202	6,189	6,020	
b. Other long-term loans .....	170,186	172,756	181,294	183,272		30,491	29,407	29,748	30,920	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	92,984	93,959	95,186	96,647		20,153	20,210	20,269	20,794	
<b>Total liabilities</b> .....	609,130	614,358	634,053	623,011		93,508	92,462	92,964	94,778	
Capital stock and other capital (less treasury stock) .....	129,076	123,159	120,999	121,969		11,975	11,943	11,812	13,989	
Retained earnings .....	310,819	317,254	321,207	331,671		32,024	33,268	33,078	32,205	
<b>Stockholders' equity</b> .....	439,896	440,413	442,206	453,640		43,998	45,211	44,890	46,194	
<b>Total Liabilities and Stockholders' Equity</b> .....	1,049,026	1,054,770	1,076,259	1,076,651		137,507	137,673	137,854	140,972	
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	97,234	93,812	98,162	107,171		4,364	3,884	4,592	5,732	
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	8.62	7.89	6.93	7.47		7.33	7.38	7.19	7.31	
Trade accounts and trade notes receivable .....	4.39	4.35	4.36	4.64		3.70	3.54	3.58	3.64	
Inventories .....	20.65	20.84	22.54	21.07		16.14	15.92	16.41	16.40	
Total current assets .....	37.24	36.61	37.35	36.71		30.09	29.44	30.00	30.34	
Net property, plant, and equipment .....	36.72	36.76	36.25	36.40		52.53	52.65	52.94	52.97	
Short-term debt, including current portion of long-term debt .....	4.05	3.93	3.78	2.98		2.81	2.95	2.49	2.39	
Total current liabilities .....	27.97	27.72	28.23	26.76		26.92	26.62	26.66	26.28	
Long-term debt .....	21.23	21.62	21.84	22.13		26.43	25.86	26.07	26.20	
Total liabilities .....	58.07	58.25	58.91	57.87		68.00	67.16	67.44	67.23	
Stockholders' equity .....	41.93	41.75	41.09	42.13		32.00	32.84	32.56	32.77	

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

**Table 85.0 -- Income Statement** For Corporations in NAICS Retail Trade Subsectors 448 and 452, and All Other Retail Trade Subsectors, Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	183,294	186,281	183,705	220,956		239,303	246,283	245,146	258,249	
Depreciation, depletion, and amortization of property, plant, and equipment .....	4,460	4,450	4,540	4,645		4,107	4,084	4,111	4,223	
All other operating costs and expenses .....	168,048	171,453	170,080	198,803		223,987	229,406	229,689	241,647	
<b>Income (loss) from operations</b> .....	10,785	10,378	9,085	17,507		11,210	12,792	11,346	12,378	
Interest expense .....	1,469	1,475	1,579	1,545		1,925	1,969	1,914	1,960	
All other nonoperating income (expense) .....	1,482	1,619	1,865	1,991		1,235	845	891	1,586	
<b>Income (loss) before income taxes</b> .....	10,799	10,522	9,372	17,953		10,520	11,669	10,324	12,005	
Provision for current and deferred domestic income taxes .....	3,691	3,565	2,735	5,532		3,592	3,818	3,254	2,969	
<b>Income (loss) after income taxes</b> .....	7,108	6,957	6,637	12,420		6,928	7,851	7,070	9,036	
Cash dividends charged to retained earnings this quarter .....	5,878	973	875	2,060		1,524	1,815	1,553	2,136	
<b>Net income retained in business</b> .....	1,229	5,985	5,762	10,360		5,404	6,036	5,517	6,900	
Retained earnings at beginning of quarter .....	150,141	148,010	147,627	146,054		127,722	130,194	136,400	142,184	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(3,715)	(5,881)	(6,091)	(3,408)		(1,986)	(356)	(1,085)	(2,623)	
<b>Retained earnings at end of quarter</b> .....	147,656	148,113	147,298	153,005		131,140	135,873	140,832	146,461	
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.43	2.39	2.47	2.10		1.72	1.66	1.68	1.64	
All other operating costs and expenses .....	91.68	92.04	92.58	89.97		93.60	93.15	93.69	93.57	
<b>Income (loss) from operations</b> .....	5.88	5.57	4.95	7.92		4.68	5.19	4.63	4.79	
Interest expense .....	0.80	0.79	0.86	0.70		0.80	0.80	0.78	0.76	
All other nonoperating income (expense) .....	0.81	0.87	1.02	0.90		0.52	0.34	0.36	0.61	
<b>Income (loss) before income taxes</b> .....	5.89	5.65	5.10	8.12		4.40	4.74	4.21	4.65	
Provision for current and deferred domestic income taxes .....	2.01	1.91	1.49	2.50		1.50	1.55	1.33	1.15	
<b>Income (loss) after income taxes</b> .....	3.88	3.73	3.61	5.62		2.89	3.19	2.88	3.50	
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	23.40	22.93	20.19	37.66		19.91	22.05	19.51	22.15	
After income taxes .....	15.40	15.16	14.30	26.05		13.11	14.84	13.36	16.68	
Annual rate of profit on total assets:										
Before income taxes .....	10.21	9.79	8.36	16.52		8.62	9.58	8.43	9.59	
After income taxes .....	6.72	6.47	5.92	11.43		5.67	6.45	5.77	7.22	
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.29	1.28	1.29	1.39		1.42	1.42	1.41	1.42	
Total cash, U.S. Government and other securities, to total current liabilities ..	0.32	0.29	0.24	0.31		0.31	0.28	0.24	0.26	
Total stockholders' equity to total debt .....	1.81	1.72	1.62	1.77		1.72	1.72	1.74	1.77	

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

**Table 85.1 -- Balance Sheet** For Corporations in NAICS Retail Trade Subsectors 448 and 452, and

All Other Retail Trade Subsectors, Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011 <sup>2</sup>
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	28,522	27,540	24,199	25,309		32,063	27,636	23,955	25,039	
Time deposits in the U.S., including negotiable certificates of deposit .....	987	845	898	1,104		1,485	1,544	1,378	1,428	
<b>Total cash on hand and in U.S. banks</b> .....	29,509	28,385	25,097	26,414		33,548	29,180	25,333	26,468	
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	7,772	6,644	5,879	7,288		9,534	8,815	8,361	9,954	
<b>Total cash, U.S. Government and other securities</b> .....	37,280	35,029	30,975	33,702		43,082	37,995	33,694	36,421	
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	6,654	6,958	7,183	7,397		34,300	34,000	34,815	37,478	
Inventories .....	92,488	94,361	112,252	94,535		101,926	103,527	107,671	109,201	
All other current assets .....	15,860	15,627	16,254	15,211		17,714	18,122	17,808	18,563	
<b>Total current assets</b> .....	152,283	151,975	166,665	150,845		197,022	193,645	193,988	201,663	
Property, plant, and equipment .....	256,389	260,056	262,816	263,570		206,714	210,238	213,318	216,607	
Land and mineral rights .....	26,781	28,190	28,411	29,024		30,665	31,206	31,430	31,945	
Less: Accumulated depreciation, depletion, and amortization .....	109,261	113,166	115,138	117,224		98,337	101,322	103,731	106,735	
<b>Net property, plant, and equipment</b> .....	173,909	175,081	176,089	175,370		139,043	140,123	141,017	141,817	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	96,956	102,945	105,879	108,532		152,308	153,329	154,766	157,451	
<b>Total Assets</b> .....	423,147	430,001	448,633	434,747		488,373	487,097	489,772	500,932	
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	498	278	513	491		8,802	9,137	9,106	9,555	
b. Other short-term loans, including commercial paper .....	5,868	5,735	8,185	1,374		3,124	4,402	3,708	2,980	
Trade accounts and trade notes payable .....	54,939	58,399	67,311	53,919		64,731	63,553	66,335	70,183	
Income taxes accrued, prior and current years, net of payments .....	3,578	1,293	397	1,281		5,979	5,120	4,737	4,023	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	630	676	752	626		6,263	4,556	3,716	3,952	
b. Other long-term loans .....	8,356	8,073	7,725	6,234		5,118	4,514	3,509	3,544	
All other current liabilities, including excise and sales taxes, and accrued expenses .....	43,854	44,735	44,235	44,763		44,695	45,220	46,856	48,145	
<b>Total current liabilities</b> .....	117,723	119,190	129,117	108,688		138,712	136,502	137,966	142,382	
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	11,496	13,017	13,346	14,134		35,166	36,088	34,197	34,825	
b. Other long-term loans .....	75,044	78,840	84,411	84,844		64,651	64,509	67,135	67,507	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	34,314	35,396	36,105	36,392		38,518	38,353	38,812	39,461	
<b>Total liabilities</b> .....	238,577	246,444	262,979	244,058		277,046	275,451	278,110	284,175	
Capital stock and other capital (less treasury stock) .....	36,914	35,444	38,357	37,683		80,187	75,772	70,830	70,296	
Retained earnings .....	147,656	148,113	147,298	153,005		131,140	135,873	140,832	146,461	
<b>Stockholders' equity</b> .....	184,570	183,557	185,655	190,689		211,327	211,645	211,662	216,757	
<b>Total Liabilities and Stockholders' Equity</b> .....	423,147	430,001	448,633	434,747		488,373	487,097	489,772	500,932	
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	34,560	32,785	37,548	42,157		58,310	57,143	56,022	59,282	
<b>SELECTED BALANCE SHEET RATIOS</b>	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	8.81	8.15	6.90	7.75		8.82	7.80	6.88	7.27	
Trade accounts and trade notes receivable .....	1.57	1.62	1.60	1.70		7.02	6.98	7.11	7.48	
Inventories .....	21.86	21.94	25.02	21.74		20.87	21.25	21.98	21.80	
Total current assets .....	35.99	35.34	37.15	34.70		40.34	39.75	39.61	40.26	
Net property, plant, and equipment .....	41.10	40.72	39.25	40.34		28.47	28.77	28.79	28.31	
Short-term debt, including current portion of long-term debt .....	3.63	3.43	3.83	2.01		4.77	4.64	4.09	4.00	
Total current liabilities .....	27.82	27.72	28.78	25.00		28.40	28.02	28.17	28.42	
Long-term debt .....	20.45	21.36	21.79	22.77		20.44	20.65	20.69	20.43	
Total liabilities .....	56.38	57.31	58.62	56.14		56.73	56.55	56.78	56.73	
Stockholders' equity .....	43.62	42.69	41.38	43.86		43.27	43.45	43.22	43.27	

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> See the Publication Schedule in the Introduction, page xiii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

**Table 86.0 -- Income Statement** For Corporations in NAICS Information Sector, and Information Subsector 511,  
Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	209,650	214,681	213,961	227,884	219,599	42,109	46,097	44,201	48,995	43,333
Depreciation, depletion, and amortization of property, plant, and equipment .....	22,260	22,152	21,950	22,136	21,875	1,554	1,472	1,556	1,591	1,502
All other operating costs and expenses .....	154,227	157,932	156,420	171,641	161,676	34,282	35,369	33,436	37,638	34,594
<b>Income (loss) from operations</b> .....	33,162	34,598	35,592	34,107	36,047	6,273	9,256	9,209	9,766	7,237
Interest expense .....	10,020	9,778	9,647	9,982	9,612	1,426	1,357	1,371	1,530	1,396
All other nonoperating income (expense) .....	5,282	7,226	6,140	5,496	6,483	4,465	5,341	6,306	4,953	5,532
<b>Income (loss) before income taxes</b> .....	28,424	32,046	32,084	29,621	32,918	9,312	13,241	14,144	13,189	11,373
Provision for current and deferred domestic income taxes .....	10,924	7,978	1,207	8,167	9,251	1,953	2,244	3,095	2,445	1,668
<b>Income (loss) after income taxes</b> .....	17,501	24,068	30,877	21,454	23,667	7,360	10,997	11,049	10,745	9,704
Cash dividends charged to retained earnings this quarter .....	7,223	7,206	8,300	10,703	8,899	1,868	1,815	2,436	3,599	3,146
<b>Net income retained in business</b> .....	10,277	16,862	22,577	10,751	14,768	5,492	9,182	8,613	7,146	6,558
Retained earnings at beginning of quarter .....	(153,796)	(144,790)	(132,336)	(110,091)	(105,984)	19,014	22,304	27,817	32,452	35,101
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(4,105)	(5,247)	(5,186)	(7,318)	(2,192)	(2,415)	(3,270)	(2,906)	(3,357)	(1,282)
<b>Retained earnings at end of quarter</b> .....	(147,623)	(133,176)	(114,945)	(106,658)	(93,408)	22,090	28,216	33,525	36,241	40,377
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	10.62	10.32	10.26	9.71	9.96	3.69	3.19	3.52	3.25	3.47
All other operating costs and expenses .....	73.56	73.57	73.11	75.32	73.62	81.41	76.73	75.65	76.82	79.83
<b>Income (loss) from operations</b> .....	15.82	16.12	16.63	14.97	16.41	14.90	20.08	20.84	19.93	16.70
Interest expense .....	4.78	4.55	4.51	4.38	4.38	3.39	2.94	3.10	3.12	3.22
All other nonoperating income (expense) .....	2.52	3.37	2.87	2.41	2.95	10.60	11.59	14.27	10.11	12.77
<b>Income (loss) before income taxes</b> .....	13.56	14.93	15.00	13.00	14.99	22.11	28.72	32.00	26.92	26.24
Provision for current and deferred domestic income taxes .....	5.21	3.72	0.56	3.58	4.21	4.64	4.87	7.00	4.99	3.85
<b>Income (loss) after income taxes</b> .....	8.35	11.21	14.43	9.41	10.78	17.48	23.86	25.00	21.93	22.39
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	17.61	19.64	18.84	17.18	18.76	22.54	31.13	30.63	28.14	23.92
After income taxes .....	10.84	14.75	18.13	12.44	13.48	17.82	25.85	23.93	22.93	20.41
Annual rate of profit on total assets:										
Before income taxes .....	6.09	6.88	6.71	6.13	6.61	10.01	14.08	14.05	13.03	11.17
After income taxes .....	3.75	5.17	6.46	4.44	4.75	7.91	11.70	10.98	10.62	9.53
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.15	1.15	1.19	1.16	1.16	1.12	1.15	1.19	1.18	1.20
Total cash, U.S. Government and other securities, to total current liabilities ..	0.43	0.41	0.46	0.43	0.44	0.50	0.47	0.54	0.46	0.52
Total stockholders' equity to total debt .....	1.05	1.09	1.11	1.12	1.11	1.70	1.78	1.74	1.80	1.83

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 86.1 -- Balance Sheet** For Corporations in NAICS Information Sector, and Information Subsector 511,

Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	68,335	67,152	75,832	74,869	85,611	19,744	19,118	21,330	19,709	21,982
Time deposits in the U.S., including negotiable certificates of deposit .....	6,767	5,981	5,399	6,100	4,164	914	724	629	458	305
<b>Total cash on hand and in U.S. banks</b> .....	<b>75,101</b>	<b>73,133</b>	<b>81,231</b>	<b>80,969</b>	<b>89,774</b>	<b>20,659</b>	<b>19,843</b>	<b>21,959</b>	<b>20,167</b>	<b>22,288</b>
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	44,551	41,572	50,006	44,170	44,846	15,281	14,004	17,901	13,715	13,683
<b>Total cash, U.S. Government and other securities</b> .....	<b>119,652</b>	<b>114,705</b>	<b>131,236</b>	<b>125,139</b>	<b>134,620</b>	<b>35,940</b>	<b>33,846</b>	<b>39,860</b>	<b>33,882</b>	<b>35,971</b>
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	102,143	105,924	104,703	109,908	103,964	24,145	28,416	26,246	28,737	25,119
Inventories .....	18,977	19,120	19,947	19,225	19,495	4,427	4,361	4,670	4,311	4,561
All other current assets .....	82,238	78,651	81,968	85,929	92,692	16,991	16,433	17,558	20,328	17,961
<b>Total current assets</b> .....	<b>323,011</b>	<b>318,400</b>	<b>337,854</b>	<b>340,201</b>	<b>350,771</b>	<b>81,503</b>	<b>83,056</b>	<b>88,333</b>	<b>87,258</b>	<b>83,612</b>
Property, plant, and equipment .....	1,014,648	1,025,943	1,027,887	1,034,614	1,044,816	74,064	74,619	75,983	76,022	76,685
Land and mineral rights .....	10,348	10,392	10,447	11,185	11,308	3,136	3,138	3,161	3,159	3,156
Less: Accumulated depreciation, depletion, and amortization .....	584,524	595,873	595,451	595,798	603,681	44,568	45,091	46,031	45,991	46,915
<b>Net property, plant, and equipment</b> .....	<b>440,472</b>	<b>440,463</b>	<b>442,882</b>	<b>450,001</b>	<b>452,442</b>	<b>32,633</b>	<b>32,667</b>	<b>33,112</b>	<b>33,190</b>	<b>32,926</b>
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	1,104,846	1,104,782	1,132,049	1,141,464	1,189,369	257,899	260,402	281,198	284,321	290,579
<b>Total Assets</b> .....	<b>1,868,329</b>	<b>1,863,645</b>	<b>1,912,785</b>	<b>1,931,665</b>	<b>1,992,582</b>	<b>372,035</b>	<b>376,125</b>	<b>402,644</b>	<b>404,769</b>	<b>407,117</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	2,859	2,518	2,314	2,303	2,421	2,524	2,215	1,991	1,975	1,988
b. Other short-term loans, including commercial paper .....	8,125	4,036	6,192	8,300	8,263	2,724	1,466	1,433	222	203
Trade accounts and trade notes payable .....	57,047	60,379	61,505	61,751	59,853	9,224	10,076	10,614	11,159	10,525
Income taxes accrued, prior and current years, net of payments .....	2,722	2,061	3,081	2,332	2,960	782	1,337	1,836	1,425	1,590
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	9,838	7,434	7,726	6,840	9,593	1,787	1,498	1,798	1,788	2,347
b. Other long-term loans .....	32,289	32,152	29,298	29,689	32,915	6,789	7,024	8,126	8,197	5,697
All other current liabilities, including excise and sales taxes, and accrued expenses .....	167,115	168,251	173,086	180,866	187,044	48,710	48,651	48,389	49,102	47,193
<b>Total current liabilities</b> .....	<b>279,996</b>	<b>276,831</b>	<b>283,202</b>	<b>292,080</b>	<b>303,048</b>	<b>72,542</b>	<b>72,265</b>	<b>74,187</b>	<b>73,868</b>	<b>69,542</b>
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	151,522	146,399	147,618	142,374	151,093	29,085	28,110	27,865	26,518	25,943
b. Other long-term loans .....	411,719	408,593	421,796	425,330	429,230	54,406	55,350	65,013	65,437	67,633
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	379,420	379,060	379,017	382,246	407,175	50,768	50,255	50,881	51,490	53,782
<b>Total liabilities</b> .....	<b>1,222,657</b>	<b>1,210,883</b>	<b>1,231,633</b>	<b>1,242,030</b>	<b>1,290,545</b>	<b>206,801</b>	<b>205,980</b>	<b>217,945</b>	<b>217,313</b>	<b>216,900</b>
Capital stock and other capital (less treasury stock) .....	793,295	785,937	796,097	796,293	795,444	143,144	141,928	151,173	151,215	149,840
Retained earnings .....	(147,623)	(133,176)	(114,945)	(106,658)	(93,408)	22,090	28,216	33,525	36,241	40,377
<b>Stockholders' equity</b> .....	<b>645,672</b>	<b>652,761</b>	<b>681,152</b>	<b>689,635</b>	<b>702,037</b>	<b>165,234</b>	<b>170,144</b>	<b>184,699</b>	<b>187,456</b>	<b>190,217</b>
<b>Total Liabilities and Stockholders' Equity</b> .....	<b>1,868,329</b>	<b>1,863,645</b>	<b>1,912,785</b>	<b>1,931,665</b>	<b>1,992,582</b>	<b>372,035</b>	<b>376,125</b>	<b>402,644</b>	<b>404,769</b>	<b>407,117</b>
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	43,015	41,568	54,652	48,121	47,723	8,961	10,790	14,147	13,390	14,070
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	6.40	6.15	6.86	6.48	6.76	9.66	9.00	9.90	8.37	8.84
Trade accounts and trade notes receivable .....	5.47	5.68	5.47	5.69	5.22	6.49	7.55	6.52	7.10	6.17
Inventories .....	1.02	1.03	1.04	1.00	0.98	1.19	1.16	1.16	1.07	1.12
Total current assets .....	17.29	17.08	17.66	17.61	17.60	21.91	22.08	21.94	21.56	20.54
Net property, plant, and equipment .....	23.58	23.63	23.15	23.30	22.71	8.77	8.69	8.22	8.20	8.09
Short-term debt, including current portion of long-term debt .....	2.84	2.48	2.38	2.44	2.67	3.72	3.24	3.32	3.01	2.51
Total current liabilities .....	14.99	14.85	14.81	15.12	15.21	19.50	19.21	18.42	18.25	17.08
Long-term debt .....	30.15	29.78	29.77	29.39	29.12	22.44	22.19	23.07	22.72	22.99
Total liabilities .....	65.44	64.97	64.39	64.30	64.77	55.59	54.76	54.13	53.69	53.28
Stockholders' equity .....	34.56	35.03	35.61	35.70	35.23	44.41	45.24	45.87	46.31	46.72

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 87.0 -- Income Statement** For Corporations in NAICS Information Subsectors 512 and 515,  
Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	<b>(million dollars)</b>					<b>(million dollars)</b>				
Net sales, receipts, and operating revenues .....	9,779	9,965	10,126	11,399	9,835	24,611	25,876	25,230	28,431	25,119
Depreciation, depletion, and amortization of property, plant, and equipment .....	415	417	408	424	405	1,201	1,168	1,184	1,203	1,202
All other operating costs and expenses .....	7,852	8,081	7,906	9,400	8,135	19,209	19,564	19,644	21,864	19,199
<b>Income (loss) from operations .....</b>	<b>1,512</b>	<b>1,466</b>	<b>1,811</b>	<b>1,575</b>	<b>1,295</b>	<b>4,201</b>	<b>5,144</b>	<b>4,402</b>	<b>5,363</b>	<b>4,718</b>
Interest expense .....	874	900	876	893	571	1,792	1,717	1,667	1,717	1,640
All other nonoperating income (expense) .....	100	206	(134)	(136)	56	953	2,213	664	461	815
<b>Income (loss) before income taxes .....</b>	<b>739</b>	<b>772</b>	<b>801</b>	<b>546</b>	<b>780</b>	<b>3,361</b>	<b>5,640</b>	<b>3,399</b>	<b>4,108</b>	<b>3,893</b>
Provision for current and deferred domestic income taxes .....	344	316	215	174	351	917	1,098	945	1,478	1,098
<b>Income (loss) after income taxes .....</b>	<b>395</b>	<b>456</b>	<b>586</b>	<b>372</b>	<b>429</b>	<b>2,444</b>	<b>4,542</b>	<b>2,454</b>	<b>2,630</b>	<b>2,795</b>
Cash dividends charged to retained earnings this quarter .....	56	58	225	192	102	166	192	385	1,002	191
<b>Net income retained in business .....</b>	<b>339</b>	<b>399</b>	<b>362</b>	<b>180</b>	<b>327</b>	<b>2,279</b>	<b>4,350</b>	<b>2,069</b>	<b>1,627</b>	<b>2,604</b>
Retained earnings at beginning of quarter .....	(105,050)	(104,260)	(103,382)	(98,471)	(98,380)	(27,950)	(25,199)	(20,762)	(19,967)	(19,955)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	281	315	27	(190)	28	(1,715)	(18)	(948)	(1,376)	250
<b>Retained earnings at end of quarter .....</b>	<b>(104,430)</b>	<b>(103,546)</b>	<b>(102,993)</b>	<b>(98,481)</b>	<b>(98,026)</b>	<b>(27,386)</b>	<b>(20,867)</b>	<b>(19,640)</b>	<b>(19,716)</b>	<b>(17,101)</b>
	<b>(percent of net sales)</b>					<b>(percent of net sales)</b>				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	4.24	4.19	4.03	3.72	4.12	4.88	4.52	4.69	4.23	4.78
All other operating costs and expenses .....	80.30	81.10	78.08	82.46	82.71	78.05	75.61	77.86	76.90	76.43
<b>Income (loss) from operations .....</b>	<b>15.46</b>	<b>14.72</b>	<b>17.88</b>	<b>13.82</b>	<b>13.17</b>	<b>17.07</b>	<b>19.88</b>	<b>17.45</b>	<b>18.86</b>	<b>18.78</b>
Interest expense .....	8.94	9.03	8.65	7.83	5.81	7.28	6.64	6.61	6.04	6.53
All other nonoperating income (expense) .....	1.03	2.07	(1.32)	(1.20)	0.57	3.87	8.55	2.63	1.62	3.24
<b>Income (loss) before income taxes .....</b>	<b>7.55</b>	<b>7.75</b>	<b>7.91</b>	<b>4.79</b>	<b>7.93</b>	<b>13.66</b>	<b>21.80</b>	<b>13.47</b>	<b>14.45</b>	<b>15.50</b>
Provision for current and deferred domestic income taxes .....	3.51	3.17	2.12	1.53	3.57	3.73	4.24	3.75	5.20	4.37
<b>Income (loss) after income taxes .....</b>	<b>4.04</b>	<b>4.58</b>	<b>5.79</b>	<b>3.26</b>	<b>4.36</b>	<b>9.93</b>	<b>17.55</b>	<b>9.73</b>	<b>9.25</b>	<b>11.13</b>
	<b>(percent)</b>					<b>(percent)</b>				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	7.69	8.11	8.44	5.13	7.47	18.26	28.90	17.43	20.77	19.21
After income taxes .....	4.11	4.79	6.17	3.49	4.11	13.28	23.27	12.59	13.30	13.79
Annual rate of profit on total assets:										
Before income taxes .....	2.97	3.17	3.30	2.23	3.23	5.74	9.69	5.82	6.94	6.57
After income taxes .....	1.59	1.87	2.41	1.52	1.77	4.18	7.81	4.20	4.45	4.72
	<b>BALANCE SHEET RATIOS</b>					<b>BALANCE SHEET RATIOS</b>				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	1.83	1.81	1.83	1.83	1.76	1.48	1.64	1.58	1.50	1.49
Total cash, U.S. Government and other securities, to total current liabilities ..	0.53	0.46	0.49	0.50	0.44	0.47	0.53	0.54	0.50	0.53
Total stockholders' equity to total debt .....	1.08	1.10	1.10	1.36	1.36	0.70	0.77	0.78	0.78	0.80

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.



**Table 87.1 -- Balance Sheet** For Corporations in NAICS Information Subsectors 512 and 515,

Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	6,280	5,183	5,350	5,571	4,834	7,393	7,536	8,059	8,433	10,308
Time deposits in the U.S., including negotiable certificates of deposit .....	684	565	358	468	170	3,703	3,540	3,015	2,798	1,603
<b>Total cash on hand and in U.S. banks</b> .....	6,964	5,748	5,708	6,039	5,004	11,096	11,076	11,074	11,231	11,912
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	553	446	689	606	465	4,186	4,306	5,271	5,195	4,955
<b>Total cash, U.S. Government and other securities</b> .....	7,516	6,194	6,397	6,645	5,469	15,282	15,382	16,345	16,426	16,867
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	9,536	9,679	9,523	10,784	9,762	21,952	21,449	21,329	22,334	20,337
Inventories .....	5,499	5,517	5,459	4,386	4,539	3,891	3,971	4,153	4,497	4,397
All other current assets .....	3,579	2,928	2,616	2,610	2,348	6,754	6,710	6,312	6,002	6,243
<b>Total current assets</b> .....	26,131	24,319	23,995	24,425	22,118	47,880	47,513	48,140	49,259	47,843
Property, plant, and equipment .....	17,661	17,826	17,862	18,183	18,349	64,497	64,619	66,149	67,199	67,907
Land and mineral rights .....	805	824	821	835	898	2,422	2,429	2,434	2,421	2,427
Less: Accumulated depreciation, depletion, and amortization .....	9,485	9,634	9,838	10,038	10,354	35,887	35,842	36,763	37,043	37,663
<b>Net property, plant, and equipment</b> .....	8,981	9,016	8,845	8,980	8,892	31,032	31,206	31,820	32,577	32,671
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	64,305	64,209	64,288	64,651	65,708	155,194	154,022	153,483	154,768	156,481
<b>Total Assets</b> .....	99,417	97,545	97,128	98,056	96,719	234,106	232,741	233,443	236,604	236,995
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	72	54	118	105	135	120	101	78	99	55
b. Other short-term loans, including commercial paper .....	4	22	26	16	33	1,288	922	1,307	1,797	1,712
Trade accounts and trade notes payable .....	2,284	2,062	1,863	1,814	1,701	7,206	6,949	7,481	7,107	7,174
Income taxes accrued, prior and current years, net of payments .....	459	253	215	391	661	10	(64)	448	713	300
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	897	879	795	587	372	3,437	2,035	1,954	2,087	3,287
b. Other long-term loans .....	616	445	497	367	363	2,544	2,266	2,156	2,643	2,082
All other current liabilities, including excise and sales taxes, and accrued expenses .....	9,961	9,748	9,581	10,065	9,290	17,640	16,781	17,012	18,487	17,435
<b>Total current liabilities</b> .....	14,293	13,463	13,096	13,346	12,556	32,244	28,990	30,437	32,932	32,044
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	9,239	8,979	9,089	5,743	5,915	36,787	35,135	34,241	32,963	30,477
b. Other long-term loans .....	24,637	24,331	23,909	24,416	23,856	60,587	60,335	60,314	61,797	63,525
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	12,809	12,659	13,055	11,996	12,634	30,838	30,224	30,459	29,814	29,895
<b>Total liabilities</b> .....	60,979	59,431	59,148	55,501	54,961	160,456	154,684	155,451	157,507	155,940
Capital stock and other capital (less treasury stock) .....	142,868	141,660	140,973	141,036	139,784	101,037	98,924	97,632	98,813	98,156
Retained earnings .....	(104,430)	(103,546)	(102,993)	(98,481)	(98,026)	(27,386)	(20,867)	(19,640)	(19,716)	(17,101)
<b>Stockholders' equity</b> .....	38,438	38,113	37,980	42,555	41,758	73,650	78,057	77,991	79,097	81,055
<b>Total Liabilities and Stockholders' Equity</b> .....	99,417	97,545	97,128	98,056	96,719	234,106	232,741	233,443	236,604	236,995
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	11,838	10,856	10,900	11,079	9,563	15,636	18,522	17,703	16,327	15,799
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	7.56	6.35	6.59	6.78	5.65	6.53	6.61	7.00	6.94	7.12
Trade accounts and trade notes receivable .....	9.59	9.92	9.80	11.00	10.09	9.38	9.22	9.14	9.44	8.58
Inventories .....	5.53	5.66	5.62	4.47	4.69	1.66	1.71	1.78	1.90	1.86
Total current assets .....	26.28	24.93	24.70	24.91	22.87	20.45	20.41	20.62	20.82	20.19
Net property, plant, and equipment .....	9.03	9.24	9.11	9.16	9.19	13.26	13.41	13.63	13.77	13.79
Short-term debt, including current portion of long-term debt .....	1.60	1.43	1.48	1.10	0.93	3.16	2.29	2.35	2.80	3.01
Total current liabilities .....	14.38	13.80	13.48	13.61	12.98	13.77	12.46	13.04	13.92	13.52
Long-term debt .....	34.08	34.15	33.97	30.76	30.78	41.59	41.02	40.50	40.05	39.66
Total liabilities .....	61.34	60.93	60.90	56.60	56.83	68.54	66.46	66.59	66.57	65.80
Stockholders' equity .....	38.66	39.07	39.10	43.40	43.17	31.46	33.54	33.41	33.43	34.20

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 88.0 -- Income Statement** For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,  
Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	117,837	119,012	120,379	121,737	124,621	15,314	13,731	14,025	17,323	16,691
Depreciation, depletion, and amortization of property, plant, and equipment .....	18,481	18,596	18,295	18,347	18,198	610	499	507	570	568
All other operating costs and expenses .....	80,853	83,850	84,280	88,658	86,993	12,031	11,068	11,153	14,082	12,755
<b>Income (loss) from operations</b> .....	18,503	16,566	17,804	14,731	19,430	2,672	2,164	2,365	2,671	3,368
Interest expense .....	5,222	5,143	5,099	5,214	5,402	705	661	635	629	603
All other nonoperating income (expense) .....	(1,905)	(978)	(2,844)	(2,360)	(708)	1,669	444	2,147	2,578	789
<b>Income (loss) before income taxes</b> .....	11,376	10,446	9,862	7,157	13,319	3,636	1,948	3,878	4,620	3,553
Provision for current and deferred domestic income taxes .....	6,799	3,746	(4,120)	2,946	5,190	912	574	1,073	1,124	944
<b>Income (loss) after income taxes</b> .....	4,577	6,700	13,982	4,211	8,129	2,725	1,373	2,805	3,496	2,609
Cash dividends charged to retained earnings this quarter .....	4,629	4,879	5,027	5,521	5,237	505	262	228	388	222
<b>Net income retained in business</b> .....	(52)	1,820	8,955	(1,310)	2,892	2,220	1,111	2,577	3,108	2,387
Retained earnings at beginning of quarter .....	(60,997)	(59,149)	(58,449)	(49,415)	(51,001)	21,186	21,514	22,438	25,310	28,251
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(354)	(1,654)	(1,347)	(1,446)	(1,213)	99	(620)	(12)	(949)	25
<b>Retained earnings at end of quarter</b> .....	(61,402)	(58,983)	(50,840)	(52,171)	(49,321)	23,505	22,005	25,004	27,468	30,663
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	15.68	15.62	15.20	15.07	14.60	3.98	3.63	3.61	3.29	3.40
All other operating costs and expenses .....	68.61	70.46	70.01	72.83	69.81	78.57	80.60	79.52	81.29	76.42
<b>Income (loss) from operations</b> .....	15.70	13.92	14.79	12.10	15.59	17.45	15.76	16.86	15.42	20.18
Interest expense .....	4.43	4.32	4.24	4.28	4.33	4.60	4.81	4.52	3.63	3.61
All other nonoperating income (expense) .....	(1.62)	(0.82)	(2.36)	(1.94)	(0.57)	10.90	3.24	15.31	14.88	4.72
<b>Income (loss) before income taxes</b> .....	9.65	8.78	8.19	5.88	10.69	23.74	14.18	27.65	26.67	21.29
Provision for current and deferred domestic income taxes .....	5.77	3.15	(3.42)	2.42	4.16	5.95	4.18	7.65	6.49	5.65
<b>Income (loss) after income taxes</b> .....	3.88	5.63	11.62	3.46	6.52	17.79	10.00	20.00	20.18	15.63
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	15.79	14.47	13.15	9.75	17.93	18.15	10.03	19.26	21.24	15.46
After income taxes .....	6.35	9.28	18.65	5.74	10.95	13.60	7.07	13.94	16.07	11.35
Annual rate of profit on total assets:										
Before income taxes .....	4.55	4.19	3.90	2.83	5.03	8.89	4.90	9.20	10.28	7.39
After income taxes .....	1.83	2.68	5.53	1.66	3.07	6.66	3.46	6.65	7.78	5.43
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities .....	0.84	0.81	0.89	0.85	0.86	1.76	1.68	1.58	1.53	1.48
Total cash, U.S. Government and other securities, to total current liabilities ..	0.27	0.26	0.33	0.31	0.34	0.74	0.72	0.66	0.62	0.57
Total stockholders' equity to total debt .....	0.84	0.86	0.88	0.86	0.82	2.28	2.38	2.30	2.42	2.55

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 88.1 -- Balance Sheet** For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,  
Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	24,920	25,191	30,499	29,767	36,234	9,998	10,123	10,594	11,390	12,252
Time deposits in the U.S., including negotiable certificates of deposit .....	848	963	1,033	1,563	1,519	617	189	364	813	567
<b>Total cash on hand and in U.S. banks</b> .....	25,768	26,154	31,532	31,330	37,752	10,615	10,312	10,957	12,203	12,819
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	8,659	6,733	8,738	6,983	7,154	15,871	16,083	17,407	17,670	18,589
<b>Total cash, U.S. Government and other securities</b> .....	34,427	32,888	40,270	38,313	44,906	26,487	26,395	28,364	29,873	31,408
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	37,125	38,118	38,909	38,391	39,138	9,385	8,262	8,695	9,661	9,608
Inventories .....	4,768	4,904	5,299	5,652	5,613	392	366	365	378	385
All other current assets .....	28,269	26,008	24,841	23,514	25,850	26,645	26,572	30,641	33,475	40,289
<b>Total current assets</b> .....	104,588	101,918	109,319	105,871	115,507	62,908	61,594	68,066	73,387	81,691
Property, plant, and equipment .....	836,964	848,486	846,703	850,269	858,024	21,463	20,392	21,190	22,942	23,850
Land and mineral rights .....	3,609	3,624	3,667	3,675	3,735	376	377	365	1,095	1,092
Less: Accumulated depreciation, depletion, and amortization .....	482,803	494,325	491,397	491,245	497,138	11,781	10,981	11,422	11,482	11,610
<b>Net property, plant, and equipment</b> .....	357,769	357,786	358,973	362,698	364,621	10,057	9,788	10,132	12,555	13,332
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	536,873	538,572	542,665	543,882	579,426	90,575	87,577	90,414	93,843	97,175
<b>Total Assets</b> .....	999,231	998,276	1,010,957	1,012,451	1,059,554	163,541	158,959	168,613	179,785	192,197
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	63	79	62	48	167	80	69	65	76	75
b. Other short-term loans, including commercial paper .....	3,737	1,277	932	2,382	2,584	372	349	2,494	3,882	3,731
Trade accounts and trade notes payable .....	36,007	38,878	39,062	38,832	37,669	2,327	2,415	2,485	2,839	2,785
Income taxes accrued, prior and current years, net of payments .....	810	254	103	(567)	230	661	281	478	371	180
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	3,551	2,879	2,816	2,331	3,506	166	143	363	46	80
b. Other long-term loans .....	21,857	22,214	18,429	18,405	24,663	483	204	91	77	110
All other current liabilities, including excise and sales taxes, and accrued expenses .....	59,179	59,913	60,979	62,658	64,999	31,624	33,157	37,125	40,553	48,127
<b>Total current liabilities</b> .....	125,204	125,494	122,382	124,088	133,818	35,713	36,619	43,100	47,845	55,088
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	69,472	68,879	71,141	71,839	84,021	6,939	5,297	5,282	5,311	4,737
b. Other long-term loans .....	245,031	241,946	245,795	247,118	246,904	27,057	26,631	26,764	26,562	27,311
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	271,326	273,219	271,676	275,883	297,735	13,679	12,704	12,947	13,064	13,130
<b>Total liabilities</b> .....	711,033	709,538	710,994	718,928	762,478	83,388	81,250	88,093	92,782	100,266
Capital stock and other capital (less treasury stock) .....	349,600	347,721	350,803	345,694	346,397	56,648	55,704	55,516	59,535	61,268
Retained earnings .....	(61,402)	(58,983)	(50,840)	(52,171)	(49,321)	23,505	22,005	25,004	27,468	30,663
<b>Stockholders' equity</b> .....	288,197	288,738	299,963	293,523	297,076	80,153	77,709	80,519	87,003	91,931
<b>Total Liabilities and Stockholders' Equity</b> .....	999,231	998,276	1,010,957	1,012,451	1,059,554	163,541	158,959	168,613	179,785	192,197
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	(20,616)	(23,576)	(13,063)	(18,217)	(18,312)	27,196	24,976	24,966	25,542	26,603
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	3.45	3.29	3.98	3.78	4.24	16.20	16.60	16.82	16.62	16.34
Trade accounts and trade notes receivable .....	3.72	3.82	3.85	3.79	3.69	5.74	5.20	5.16	5.37	5.00
Inventories .....	0.48	0.49	0.52	0.56	0.53	0.24	0.23	0.22	0.21	0.20
Total current assets .....	10.47	10.21	10.81	10.46	10.90	38.47	38.75	40.37	40.82	42.50
Net property, plant, and equipment .....	35.80	35.84	35.51	35.82	34.41	6.15	6.16	6.01	6.98	6.94
Short-term debt, including current portion of long-term debt .....	2.92	2.65	2.20	2.29	2.92	0.67	0.48	1.79	2.27	2.08
Total current liabilities .....	12.53	12.57	12.11	12.26	12.63	21.84	23.04	25.56	26.61	28.66
Long-term debt .....	31.47	31.14	31.35	31.50	31.23	20.79	20.09	19.01	17.73	16.67
Total liabilities .....	71.16	71.08	70.33	71.01	71.96	50.99	51.11	52.25	51.61	52.17
Stockholders' equity .....	28.84	28.92	29.67	28.99	28.04	49.01	48.89	47.75	48.39	47.83

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 89.0 -- Income Statement** For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services <sup>2</sup> Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	87,983	94,716	92,886	98,938	96,099	33,992	36,725	36,861	40,239	37,902
Depreciation, depletion, and amortization of property, plant, and equipment .....	2,569	2,684	2,695	2,665	2,617	1,200	1,286	1,334	1,288	1,316
All other operating costs and expenses .....	80,539	84,237	84,117	90,544	88,902	30,337	31,699	31,714	34,706	33,973
<b>Income (loss) from operations</b> .....	4,875	7,795	6,074	5,729	4,580	2,455	3,740	3,814	4,246	2,614
Interest expense .....	2,049	2,111	2,165	2,175	2,088	690	722	769	834	796
All other nonoperating income (expense) .....	2,420	3,420	3,965	4,704	4,027	2,621	2,719	3,276	4,405	3,646
<b>Income (loss) before income taxes</b> .....	5,246	9,104	7,874	8,258	6,519	4,386	5,737	6,320	7,817	5,465
Provision for current and deferred domestic income taxes .....	1,533	2,325	2,274	1,520	1,829	777	1,029	1,293	942	1,066
<b>Income (loss) after income taxes</b> .....	3,713	6,779	5,600	6,739	4,690	3,610	4,707	5,027	6,874	4,399
Cash dividends charged to retained earnings this quarter .....	1,902	1,929	1,701	2,322	1,984	1,183	1,207	1,110	1,312	1,128
<b>Net income retained in business</b> .....	1,811	4,850	3,899	4,416	2,706	2,427	3,500	3,917	5,562	3,272
Retained earnings at beginning of quarter .....	66,792	68,389	56,317	58,359	63,105	101,837	101,239	103,649	106,120	109,544
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(1,032)	(3,285)	(534)	(564)	(896)	(267)	(194)	17	(112)	(586)
<b>Retained earnings at end of quarter</b> .....	67,571	69,954	59,681	62,212	64,915	103,997	104,545	107,583	111,570	112,230
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.92	2.83	2.90	2.69	2.72	3.53	3.50	3.62	3.20	3.47
All other operating costs and expenses .....	91.54	88.94	90.56	91.52	92.51	89.25	86.31	86.04	86.25	89.63
<b>Income (loss) from operations</b> .....	5.54	8.23	6.54	5.79	4.77	7.22	10.18	10.35	10.55	6.90
Interest expense .....	2.33	2.23	2.33	2.20	2.17	2.03	1.97	2.09	2.07	2.10
All other nonoperating income (expense) .....	2.75	3.61	4.27	4.75	4.19	7.71	7.40	8.89	10.95	9.62
<b>Income (loss) before income taxes</b> .....	5.96	9.61	8.48	8.35	6.78	12.90	15.62	17.15	19.43	14.42
Provision for current and deferred domestic income taxes .....	1.74	2.45	2.45	1.54	1.90	2.28	2.80	3.51	2.34	2.81
<b>Income (loss) after income taxes</b> .....	4.22	7.16	6.03	6.81	4.88	10.62	12.82	13.64	17.08	11.61
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	9.30	15.94	14.04	14.40	11.21	17.78	23.06	24.79	29.68	20.53
After income taxes .....	6.58	11.87	9.99	11.75	8.06	14.64	18.92	19.72	26.10	16.52
Annual rate of profit on total assets:										
Before income taxes .....	3.94	6.79	5.84	5.95	4.62	7.57	9.73	10.43	12.40	8.71
After income taxes .....	2.79	5.06	4.15	4.86	3.32	6.23	7.99	8.29	10.90	7.01
	(based on succeeding table)									
Total current assets to total current liabilities .....	1.36	1.39	1.38	1.36	1.33	1.47	1.48	1.48	1.43	1.40
Total cash, U.S. Government and other securities, to total current liabilities ..	0.53	0.55	0.54	0.53	0.50	0.65	0.63	0.61	0.57	0.55
Total stockholders' equity to total debt .....	1.78	1.78	1.71	1.66	1.65	1.62	1.56	1.56	1.49	1.52

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> Except legal services.

**Table 89.1 -- Balance Sheet** For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services <sup>2</sup> Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	<b>(million dollars)</b>					<b>(million dollars)</b>				
Cash and demand deposits in the U.S. ....	34,018	35,981	36,776	38,545	36,946	10,529	10,122	10,138	10,996	10,548
Time deposits in the U.S., including negotiable certificates of deposit .....	7,837	7,528	7,554	7,227	6,256	6,058	5,743	6,111	5,845	4,829
<b>Total cash on hand and in U.S. banks</b> .....	41,856	43,510	44,330	45,772	43,203	16,587	15,865	16,249	16,841	15,376
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	29,228	29,743	28,446	28,606	30,196	13,430	14,127	12,959	12,818	12,161
<b>Total cash, U.S. Government and other securities</b> .....	71,084	73,253	72,776	74,378	73,399	30,017	29,992	29,208	29,659	27,537
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	65,023	65,308	66,903	70,295	70,182	21,741	22,797	24,131	26,106	24,857
Inventories .....	8,089	8,054	7,674	8,145	8,784	3,144	3,319	3,066	3,156	3,122
All other current assets .....	37,991	38,530	38,649	37,714	41,327	13,174	14,262	14,835	14,968	14,600
<b>Total current assets</b> .....	182,187	185,146	186,002	190,532	193,692	68,077	70,369	71,240	73,889	70,117
Property, plant, and equipment .....	92,498	93,862	94,332	95,519	96,564	44,398	44,957	45,257	45,086	45,533
Land and mineral rights .....	2,991	2,714	2,618	2,553	1,896	431	424	443	433	677
Less: Accumulated depreciation, depletion, and amortization .....	53,278	54,270	55,224	55,649	56,470	26,980	27,382	27,767	27,971	28,260
<b>Net property, plant, and equipment</b> .....	42,212	42,306	41,727	42,423	41,989	17,848	18,000	17,933	17,548	17,950
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	307,695	308,591	311,711	321,810	328,779	145,764	147,405	153,314	160,742	163,001
<b>Total Assets</b> .....	532,093	536,043	539,440	554,765	564,461	231,689	235,774	242,487	252,179	251,068
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	6,125	5,658	4,685	4,619	5,308	2,467	3,407	2,587	2,568	3,207
b. Other short-term loans, including commercial paper .....	3,361	2,612	2,642	2,856	4,455	107	153	122	125	79
Trade accounts and trade notes payable .....	36,989	40,014	39,635	41,604	40,099	9,344	10,378	10,308	10,985	10,113
Income taxes accrued, prior and current years, net of payments .....	1,645	1,798	1,637	1,518	1,089	830	803	958	824	615
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	2,297	2,875	2,560	2,957	2,153	931	1,042	1,192	1,128	566
b. Other long-term loans .....	3,751	4,057	5,105	6,315	7,890	1,897	2,141	2,879	4,544	4,257
All other current liabilities, including excise and sales taxes, and accrued expenses .....	79,766	76,237	78,149	80,263	84,796	30,715	29,716	29,969	31,652	31,390
<b>Total current liabilities</b> .....	133,933	133,251	134,413	140,132	145,790	46,291	47,641	48,014	51,826	50,227
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	39,636	39,145	39,212	41,246	41,553	10,962	11,634	12,066	13,345	12,744
b. Other long-term loans .....	71,735	73,801	77,027	80,539	79,348	44,418	45,371	46,667	49,104	49,324
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	61,071	61,353	64,533	63,518	65,091	31,353	31,612	33,769	32,545	32,284
<b>Total liabilities</b> .....	306,376	307,550	315,185	325,434	331,782	133,024	136,258	140,517	146,820	144,579
Capital stock and other capital (less treasury stock) .....	158,147	158,539	164,573	167,119	167,763	(5,332)	(5,029)	(5,613)	(6,211)	(5,741)
Retained earnings .....	67,571	69,954	59,681	62,212	64,915	103,997	104,545	107,583	111,570	112,230
<b>Stockholders' equity</b> .....	225,717	228,492	224,255	229,331	232,678	98,665	99,516	101,971	105,359	106,489
<b>Total Liabilities and Stockholders' Equity</b> .....	532,093	536,043	539,440	554,765	564,461	231,689	235,774	242,487	252,179	251,068
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	48,254	51,894	51,589	50,400	47,902	21,786	22,729	23,225	22,063	19,889
<b>SELECTED BALANCE SHEET RATIOS</b>	<b>(percent of total assets)</b>					<b>(percent of total assets)</b>				
Total cash, U.S. Government and other securities .....	13.36	13.67	13.49	13.41	13.00	12.96	12.72	12.05	11.76	10.97
Trade accounts and trade notes receivable .....	12.22	12.18	12.40	12.67	12.43	9.38	9.67	9.95	10.35	9.90
Inventories .....	1.52	1.50	1.42	1.47	1.56	1.36	1.41	1.26	1.25	1.24
Total current assets .....	34.24	34.54	34.48	34.34	34.31	29.38	29.85	29.38	29.30	27.93
Net property, plant, and equipment .....	7.93	7.89	7.74	7.65	7.44	7.70	7.63	7.40	6.96	7.15
Short-term debt, including current portion of long-term debt .....	2.92	2.84	2.78	3.02	3.51	2.33	2.86	2.80	3.32	3.23
Total current liabilities .....	25.17	24.86	24.92	25.26	25.83	19.98	20.21	19.80	20.55	20.01
Long-term debt .....	20.93	21.07	21.55	21.95	21.42	23.90	24.18	24.22	24.76	24.72
Total liabilities .....	57.58	57.37	58.43	58.66	58.78	57.41	57.79	57.95	58.22	57.59
Stockholders' equity .....	42.42	42.63	41.57	41.34	41.22	42.59	42.21	42.05	41.78	42.41

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> Except legal services.

**Table 90.0 -- Income Statement** For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,  
Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues .....	13,192	14,011	14,071	14,590	14,827	8,241	8,147	8,158	8,728	8,545
Depreciation, depletion, and amortization of property, plant, and equipment .....	283	255	241	241	217	283	291	262	275	264
All other operating costs and expenses .....	12,382	12,865	13,285	14,212	14,275	8,471	8,638	8,847	9,215	9,094
<b>Income (loss) from operations</b> .....	527	891	544	136	336	(514)	(782)	(951)	(762)	(813)
Interest expense .....	270	247	290	220	225	222	269	234	238	249
All other nonoperating income (expense) .....	80	346	344	251	319	(154)	(181)	84	187	113
<b>Income (loss) before income taxes</b> .....	337	990	598	167	429	(890)	(1,231)	(1,101)	(813)	(949)
Provision for current and deferred domestic income taxes .....	118	173	207	99	55	251	223	246	191	178
<b>Income (loss) after income taxes</b> .....	219	818	392	68	374	(1,141)	(1,454)	(1,346)	(1,004)	(1,127)
Cash dividends charged to retained earnings this quarter .....	60	62	97	283	212	32	51	79	222	98
<b>Net income retained in business</b> .....	159	756	295	(215)	162	(1,173)	(1,505)	(1,425)	(1,226)	(1,225)
Retained earnings at beginning of quarter .....	9,610	9,967	11,288	11,702	10,751	(49,172)	(47,439)	(54,199)	(56,834)	(55,044)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(398)	32	(182)	(2)	(92)	(42)	(449)	(189)	(70)	(453)
<b>Retained earnings at end of quarter</b> .....	9,371	10,755	11,401	11,485	10,821	(50,387)	(49,393)	(55,813)	(58,130)	(56,721)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.15	1.82	1.71	1.66	1.46	3.44	3.57	3.21	3.15	3.09
All other operating costs and expenses .....	93.86	91.82	94.42	97.41	96.28	102.80	106.03	108.45	105.58	106.42
<b>Income (loss) from operations</b> .....	3.99	6.36	3.87	0.93	2.26	(6.23)	(9.60)	(11.66)	(8.73)	(9.51)
Interest expense .....	2.05	1.76	2.06	1.51	1.52	2.69	3.30	2.87	2.73	2.92
All other nonoperating income (expense) .....	0.61	2.47	2.45	1.72	2.15	(1.87)	(2.22)	1.03	2.14	1.33
<b>Income (loss) before income taxes</b> .....	2.55	7.07	4.25	1.15	2.90	(10.80)	(15.11)	(13.49)	(9.32)	(11.10)
Provision for current and deferred domestic income taxes .....	0.90	1.23	1.47	0.68	0.37	3.05	2.73	3.01	2.19	2.08
<b>Income (loss) after income taxes</b> .....	1.66	5.83	2.78	0.47	2.52	(13.85)	(17.85)	(16.51)	(11.50)	(13.18)
	(percent)					(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes .....	5.27	14.33	8.40	2.25	5.93	(13.36)	(19.04)	(18.16)	(12.97)	(15.08)
After income taxes .....	3.42	11.83	5.50	0.91	5.17	(17.13)	(22.48)	(22.21)	(16.01)	(17.90)
Annual rate of profit on total assets:										
Before income taxes .....	2.16	6.07	3.62	1.00	2.58	(6.93)	(9.82)	(8.95)	(6.28)	(7.07)
After income taxes .....	1.40	5.01	2.37	0.41	2.25	(8.89)	(11.60)	(10.95)	(7.76)	(8.40)
	(based on succeeding table)									
Total current assets to total current liabilities .....	0.91	0.99	0.99	0.99	0.94	2.69	2.92	2.77	2.63	2.62
Total cash, U.S. Government and other securities, to total current liabilities ..	0.22	0.29	0.33	0.31	0.29	1.83	1.98	1.85	1.75	1.80
Total stockholders' equity to total debt .....	2.02	2.13	2.25	2.37	2.23	2.75	2.70	2.40	2.21	1.86

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 90.1 -- Balance Sheet** For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,

Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b>	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S. ....	3,166	4,682	5,456	4,980	4,881	8,969	9,085	8,692	9,311	10,280
Time deposits in the U.S., including negotiable certificates of deposit .....	279	202	139	148	99	217	340	165	147	146
<b>Total cash on hand and in U.S. banks</b> .....	3,445	4,884	5,595	5,128	4,980	9,186	9,426	8,858	9,458	10,426
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	1,113	1,209	1,267	1,445	1,411	11,017	10,669	10,455	10,068	10,797
<b>Total cash, U.S. Government and other securities</b> .....	4,558	6,094	6,862	6,574	6,391	20,203	20,095	19,313	19,526	21,222
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	7,591	8,167	8,005	8,360	8,220	5,844	5,985	5,883	6,300	6,048
Inventories .....	1,473	1,260	963	1,056	1,488	944	1,019	1,109	1,210	1,274
All other current assets .....	5,122	5,403	4,917	5,076	4,447	2,642	2,433	2,543	2,301	2,400
<b>Total current assets</b> .....	18,743	20,923	20,748	21,065	20,547	29,633	29,531	28,849	29,337	30,945
Property, plant, and equipment .....	8,924	9,048	8,981	8,611	8,572	11,392	11,518	11,562	13,045	12,845
Land and mineral rights .....	1,410	1,153	1,092	1,110	354	492	493	434	390	275
Less: Accumulated depreciation, depletion, and amortization .....	5,269	5,280	5,242	5,019	4,924	4,840	5,029	5,374	5,738	5,711
<b>Net property, plant, and equipment</b> .....	5,065	4,921	4,831	4,702	4,002	7,044	6,983	6,622	7,696	7,409
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	38,480	39,408	40,599	41,184	41,958	14,693	13,614	13,712	14,743	15,285
<b>Total Assets</b> .....	62,288	65,253	66,178	66,951	66,508	51,371	50,128	49,182	51,777	53,640
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks .....	480	398	385	540	474	128	74	65	75	135
b. Other short-term loans, including commercial paper .....	1,660	1,648	1,653	1,766	2,818	133	144	166	108	122
Trade accounts and trade notes payable .....	4,334	4,937	4,542	4,789	4,654	1,799	1,783	1,641	1,711	1,743
Income taxes accrued, prior and current years, net of payments .....	177	117	77	112	48	26	(1)	(29)	28	30
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks .....	467	460	411	624	296	173	162	144	178	164
b. Other long-term loans .....	324	279	315	134	132	837	624	831	956	2,117
All other current liabilities, including excise and sales taxes, and accrued expenses .....	13,070	13,244	13,567	13,213	13,530	7,921	7,340	7,607	8,079	7,482
<b>Total current liabilities</b> .....	20,512	21,082	20,949	21,178	21,952	11,016	10,126	10,423	11,134	11,792
Long-term debt, due in more than 1 year:										
a. Loans from banks .....	6,650	6,831	6,154	5,828	5,976	4,055	4,116	4,121	4,874	5,593
b. Other long-term loans .....	3,073	3,364	3,765	3,655	3,304	4,372	4,465	4,785	5,171	5,400
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	6,483	6,324	6,817	6,574	6,316	5,275	5,552	5,606	5,512	5,689
<b>Total liabilities</b> .....	36,719	37,601	37,685	37,235	37,548	24,718	24,258	24,936	26,692	28,473
Capital stock and other capital (less treasury stock) .....	16,199	16,896	17,092	18,231	18,138	77,039	75,262	80,059	83,214	81,888
Retained earnings .....	9,371	10,755	11,401	11,485	10,821	(50,387)	(49,393)	(55,813)	(58,130)	(56,721)
<b>Stockholders' equity</b> .....	25,569	27,651	28,493	29,716	28,959	26,653	25,869	24,246	25,085	25,167
<b>Total Liabilities and Stockholders' Equity</b> .....	62,288	65,253	66,178	66,951	66,508	51,371	50,128	49,182	51,777	53,640
<b>NET WORKING CAPITAL</b>										
Excess of total current assets over total current liabilities .....	(1,769)	(159)	(201)	(113)	(1,405)	18,617	19,405	18,426	18,203	19,154
<b>SELECTED BALANCE SHEET RATIOS</b>	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities .....	7.32	9.34	10.37	9.82	9.61	39.33	40.09	39.27	37.71	39.56
Trade accounts and trade notes receivable .....	12.19	12.52	12.10	12.49	12.36	11.38	11.94	11.96	12.17	11.28
Inventories .....	2.36	1.93	1.46	1.58	2.24	1.84	2.03	2.26	2.34	2.38
Total current assets .....	30.09	32.07	31.35	31.46	30.89	57.69	58.91	58.66	56.66	57.69
Net property, plant, and equipment .....	8.13	7.54	7.30	7.02	6.02	13.71	13.93	13.46	14.86	13.81
Short-term debt, including current portion of long-term debt .....	4.71	4.27	4.18	4.58	5.59	2.47	2.00	2.45	2.54	4.73
Total current liabilities .....	32.93	32.31	31.66	31.63	33.01	21.44	20.20	21.19	21.50	21.98
Long-term debt .....	15.61	15.62	14.99	14.16	13.95	16.40	17.12	18.11	19.40	20.49
Total liabilities .....	58.95	57.62	56.94	55.61	56.46	48.12	48.39	50.70	51.55	53.08
Stockholders' equity .....	41.05	42.38	43.06	44.39	43.54	51.88	51.61	49.30	48.45	46.92

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

**Table 91.0 -- Income Statement** For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services <sup>2</sup> Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues .....	32,558	35,834	33,797	35,382	34,824
Depreciation, depletion, and amortization of property, plant, and equipment .....	802	852	859	861	820
All other operating costs and expenses .....	29,349	31,036	30,270	32,411	31,561
<b>Income (loss) from operations</b> .....	2,407	3,946	2,667	2,110	2,443
Interest expense .....	868	874	872	884	817
All other nonoperating income (expense) .....	(127)	536	261	(139)	(52)
<b>Income (loss) before income taxes</b> .....	1,412	3,608	2,056	1,087	1,574
Provision for current and deferred domestic income taxes .....	387	900	529	287	531
<b>Income (loss) after income taxes</b> .....	1,026	2,708	1,527	800	1,043
Cash dividends charged to retained earnings this quarter .....	628	609	416	505	546
<b>Net income retained in business</b> .....	398	2,099	1,112	295	497
Retained earnings at beginning of quarter .....	4,517	4,622	(4,421)	(2,629)	(2,146)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc. ....	(326)	(2,675)	(181)	(380)	235
<b>Retained earnings at end of quarter</b> .....	4,589	4,046	(3,490)	(2,714)	(1,414)
	(percent of net sales)				
Net sales, receipts, and operating revenues .....	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment .....	2.46	2.38	2.54	2.43	2.35
All other operating costs and expenses .....	90.14	86.61	89.57	91.60	90.63
<b>Income (loss) from operations</b> .....	7.39	11.01	7.89	5.96	7.01
Interest expense .....	2.66	2.44	2.58	2.50	2.35
All other nonoperating income (expense) .....	(0.39)	1.50	0.77	(0.39)	(0.15)
<b>Income (loss) before income taxes</b> .....	4.34	10.07	6.08	3.07	4.52
Provision for current and deferred domestic income taxes .....	1.19	2.51	1.57	0.81	1.52
<b>Income (loss) after income taxes</b> .....	3.15	7.56	4.52	2.26	3.00
	(percent)				
<b>OPERATING RATIOS</b> (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes .....	7.55	19.13	11.83	6.29	8.74
After income taxes .....	5.48	14.35	8.79	4.63	5.79
Annual rate of profit on total assets:					
Before income taxes .....	3.02	7.81	4.53	2.37	3.26
After income taxes .....	2.20	5.86	3.36	1.74	2.16
	(based on succeeding table)				
Total current assets to total current liabilities .....	1.17	1.18	1.18	1.18	1.17
Total cash, U.S. Government and other securities, to total current liabilities .....	0.29	0.31	0.32	0.33	0.30
Total stockholders' equity to total debt .....	1.71	1.80	1.62	1.58	1.64

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> Except legal services.



**Table 91.1 -- Balance Sheet** For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over <sup>1</sup>

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services <sup>2</sup> Total Assets \$50 Million and Over				
	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011
<b>ASSETS</b> (million dollars)					
Cash and demand deposits in the U.S. ....	11,354	12,092	12,489	13,258	11,238
Time deposits in the U.S., including negotiable certificates of deposit .....	1,284	1,243	1,139	1,087	1,183
<b>Total cash on hand and in U.S. banks</b> .....	12,638	13,335	13,628	14,345	12,421
Other short-term financial investments, including marketable and government securities, commercial paper, etc. ....	3,668	3,738	3,764	4,274	5,827
<b>Total cash, U.S. Government and other securities</b> .....	16,305	17,073	17,393	18,619	18,248
Trade accounts and trade notes receivable (less allowance for doubtful accounts) .....	29,847	28,359	28,883	29,528	31,056
Inventories .....	2,528	2,457	2,535	2,724	2,900
All other current assets .....	17,052	16,433	16,355	15,369	19,880
<b>Total current assets</b> .....	65,733	64,322	65,166	66,240	72,083
Property, plant, and equipment .....	27,784	28,339	28,533	28,776	29,613
Land and mineral rights .....	658	644	648	621	589
Less: Accumulated depreciation, depletion, and amortization .....	16,189	16,580	16,840	16,920	17,575
<b>Net property, plant, and equipment</b> .....	12,254	12,403	12,341	12,477	12,628
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc. ....	108,758	108,163	104,086	105,141	108,535
<b>Total Assets</b> .....	186,745	184,888	181,592	183,858	193,245
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks .....	3,050	1,779	1,649	1,436	1,491
b. Other short-term loans, including commercial paper .....	1,460	667	700	857	1,436
Trade accounts and trade notes payable .....	21,512	22,917	23,145	24,119	23,590
Income taxes accrued, prior and current years, net of payments .....	613	879	631	554	397
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks .....	725	1,211	814	1,027	1,128
b. Other long-term loans .....	694	1,014	1,081	681	1,384
All other current liabilities, including excise and sales taxes, and accrued expenses .....	28,060	25,937	27,007	27,319	32,394
<b>Total current liabilities</b> .....	56,113	54,403	55,027	55,993	61,819
Long-term debt, due in more than 1 year:					
a. Loans from banks .....	17,970	16,563	16,870	17,199	17,240
b. Other long-term loans .....	19,872	20,601	21,809	22,608	21,320
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations .....	17,960	17,865	18,341	18,887	20,803
<b>Total liabilities</b> .....	111,915	109,433	112,047	114,687	121,182
Capital stock and other capital (less treasury stock) .....	70,241	71,410	73,035	71,885	73,477
Retained earnings .....	4,589	4,046	(3,490)	(2,714)	(1,414)
<b>Stockholders' equity</b> .....	74,830	75,456	69,545	69,171	72,063
<b>Total Liabilities and Stockholders' Equity</b> .....	186,745	184,888	181,592	183,858	193,245
<b>NET WORKING CAPITAL</b>					
Excess of total current assets over total current liabilities .....	9,620	9,919	10,139	10,247	10,264
<b>SELECTED BALANCE SHEET RATIOS</b> (percent of total assets)					
Total cash, U.S. Government and other securities .....	8.73	9.23	9.58	10.13	9.44
Trade accounts and trade notes receivable .....	15.98	15.34	15.91	16.06	16.07
Inventories .....	1.35	1.33	1.40	1.48	1.50
Total current assets .....	35.20	34.79	35.89	36.03	37.30
Net property, plant, and equipment .....	6.56	6.71	6.80	6.79	6.53
Short-term debt, including current portion of long-term debt .....	3.18	2.53	2.34	2.18	2.81
Total current liabilities .....	30.05	29.42	30.30	30.45	31.99
Long-term debt .....	20.26	20.10	21.30	21.65	19.95
Total liabilities .....	59.93	59.19	61.70	62.38	62.71
Stockholders' equity .....	40.07	40.81	38.30	37.62	37.29

<sup>1</sup> These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

<sup>2</sup> Except legal services.

End of Report

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