

Quarterly Financial Report

for Manufacturing, Mining, Trade,
and Selected Service Industries

2011 Quarter 3

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SPECIAL NOTICE:

Beginning with its June 2012 release for the first quarter of 2012, the Quarterly Financial Report (QFR) will publish seasonally adjusted net sales data for large corporations in the retail trade sector. Seasonal adjustment removes seasonal patterns from an unadjusted data series, making it more useful for observing underlying trends in the data. The new data will be computed using the X-12-ARIMA seasonal adjustment program. Prior quarter data (beginning with the first quarter of 2011) will be created using this methodology to provide data comparability over time. For more information, contact the Statistical Research and Methods Branch at 301-763-3310.

¹ Data for these tables are also available on the Internet at www.census.gov/econ/qfr/

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Introduction

SURVEY DESCRIPTION

The Quarterly Financial Report (QFR) Program publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon a sample survey, the QFR presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing corporations with assets of \$250,000 and over, and corporations in mining, wholesale trade, retail trade, information, and professional and technical services (except legal services) industries, with assets of \$50 million and over. The statistical data are classified by industry and by asset size.

The Federal Trade Commission (FTC) was responsible for the program from its inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971. Authority to conduct the survey was transferred to the U.S. Census Bureau in 1982.

The Commerce Department regularly employs QFR data as an important component in determining corporate profits for the Gross Domestic Product (GDP) and National Income estimates; the Federal Reserve Board uses QFR data to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the FTC utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

Publication schedule. QFR data are scheduled for release approximately 75 days after the end of the first, second, and third-calendar quarters, and approximately 95 days after the end of the fourth-calendar quarter. The following table contains the upcoming scheduled release dates:

QFR Quarter	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
Third 2011	December 12, 2011	December 19, 2011
Fourth 2011	March 26, 2012	March 26, 2012
First 2012	June 11, 2012	June 18, 2012

The QFR publishes information on the most recently closed quarter for corporations in manufacturing, mining, wholesale trade, information, and professional and technical services (except legal services) industries, and the preceding quarter's data for retail trade corporations, except in the fourth quarter when the 95-day publication lag permits synchronized presentation.

The following table shows how a corporation's fiscal quarter relates to QFR quarters:

QFR Quarter	Month corporation's fiscal quarter ends	
	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First	January, February, or March	February, March, or April
Second	April, May, or June	May, June, or July
Third	July, August, or September	August, September, or October
Fourth	October, November, or December	November, December, or January

Data revisions. Revisions to QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities, restructuring of operations, economic changes, or additional information and/or corrections submitted by respondents subsequent to last quarter's publication. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data.

Consolidation rules. Reporting companies have been instructed to fully consolidate the domestic operations of every company, corporate (including 1120S corporations) and noncorporate, which are taxable under the U.S. Internal Revenue Code and are owned more than 50 percent by the reporting company and its majority-owned subsidiaries. This includes every majority-owned domestic company located within the United States that manufactures, mines, or conducts other business activities with the following exceptions: foreign entities (either corporate or noncorporate), foreign branch operations, and domestic companies primarily engaged in foreign operations (plants or work forces are located in foreign countries). Subsidiaries created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic companies primarily engaged in banking, finance, or insurance as defined in the North American Industry Classification System (NAICS) Sector 52. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic for this report.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Manufacturing corporations with assets less than \$50 million report their dividend income or equity income (loss) with other nonoperating income (expense). Corporations with assets of \$50 million and over report their dividend income or equity income (loss) separately.

How corporations are classified and tabulated. The industry combinations used in the QFR are defined in accordance with the descriptions provided in the *North American Industry Classification System, United States, 2007* manual. Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the NAICS sector accounting for more gross receipts than any other NAICS sector. To be in-scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) the NAICS Manufacturing sector; Mining sector; Wholesale Trade sector; Retail Trade sector; Information sector; or Professional and Technical Services sector, than by any other NAICS sector. After a corporation is assigned to a sector, it is further classified by the 3-digit NAICS subsector accounting for more gross receipts than any other 3-digit subsector within the sector. In certain cases, corporations are further classified into 4-digit industry groups. QFR data are published for these subsectors and industry groups, except when statistical criteria are not satisfied. In those cases, sectors or subsectors are combined, such as Leather Product Manufacturing and Apparel Manufacturing.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 20 percent of its gross receipts from wholesale trade, 25 percent each from mining and retail trade, and 30 percent from manufacturing, it would be classified in the manufacturing sector. Furthermore, if the 30 percent of manufacturing activity was conducted in two subsectors, 10 percent in one and 20 percent in the other, the activities of the corporation as a whole would be classified in the subsector accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. This classification is reviewed periodically and changed as needed for as long as the corporation remains in the sample. Manufacturing corporations are tabulated according to their total assets reported for that quarter. Mining; wholesale trade; retail trade; information; and professional and technical services corporations are tabulated according to their total assets at the time of sample selection.

DATA ANALYSIS

Financial operating ratios. Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest method is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio-formatted income statement and selected balance sheet ratios are expressed as percents of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- **Annual rate of profit on stockholders' equity at end of period.** This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. This ratio measures the rate of return that accrues to stockholders on their investment.
- **Annual rate of profit on total assets.** This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- **Total current assets to total current liabilities.** This ratio is obtained by dividing total current assets by total current liabilities. This ratio measures the ability to discharge current maturing obligations from existing current assets.
- **Total cash and U.S. Government and other securities to total current liabilities.** This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. This ratio measures the ability to discharge current liabilities from liquid assets.
- **Total stockholders' equity to total debt.** This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than one year. This ratio indicates the extent of leverage financing used.

Comparisons with other statistics. QFR estimates will not necessarily agree with other financial and industrial statistics, whether based upon a sample or complete canvass. For example:

- The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- Each corporation that files one of the U.S. Corporation Income Tax Return Forms 1120, 1120A, or 1120S and is in scope of the QFR is classified in one of 46 QFR subsectors or industry groups and has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. To redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the noncertainty sample is replaced each quarter. The QFR estimates may, therefore, differ significantly from estimates based upon reports for identical groups of corporations.
- The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the Internal Revenue Service (IRS); for example, in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations that are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years that are not necessarily identical from corporation to corporation.

Time series discontinuities. Because of various changes to the QFR program over the years, discontinuities that affect its use as a time series for tracking economic change have been introduced. The most significant ones follow:

- **Accounting rules changes.** When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries that were taxable under the U.S. Internal Revenue Code and that were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations that did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data. To study these issues and develop solutions, an interagency task force composed of user agency representatives was created. This task force proposed new consolidation rules to maximize coverage and minimize the impact of foreign operations on QFR statistics. These new consolidation rules were put into effect in the fourth quarter of 1973 (see Consolidation rules paragraphs above). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously

excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries, significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the addition of the separate line on equity, this adjustment is not made.

Equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes (NIBT) through the nonoperating income line. A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
 - There was a net decrease in NIBT apparently due to two major effects: 1) Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment; and 2) If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
 - The net effect of the rule changes on net income after taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) on nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
 - Noncurrent assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Since foreign activity is not fully consolidated, investments in these subsidiaries are included in noncurrent assets.
- **Industry classification system changes.** The fourth quarter of 2001 reflects the conversion of the QFR to the North American Industry Classification System (NAICS) from the Standard Industrial Classification (SIC) system. With NAICS, there were major changes in how industries are defined requiring the movement of many corporations to different industry categories. The most notable changes were: moving publishing activities from manufacturing to the information sector; moving logging to the agriculture, forestry, fishing, and hunting sector; moving eating and drinking places from retail trade to the accommodation and food services sector; redistributing instruments and related products to several new or redefined manufacturing sectors; and creating the NAICS computer and electronic products manufacturing sector. Data for the fourth quarter of 2000 through the third quarter of 2001 were restated on the new NAICS basis.
 - **Sample design changes.** The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943 and was used to produce estimates for 1947 to 1951. A second sample was drawn from income tax returns for the taxable year 1949 and was used to produce data for 1951 to 1956. Since then, samples are drawn annually from income tax returns to produce

data. Each sample through fourth quarter 1982 was supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration (SSA). Subsequent to that quarter the QFR lost its authority to obtain the SSA data.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (those with assets less than \$250,000) and all newly incorporated manufacturers were estimated using multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations was redefined to exclude these strata. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale trade, and retail trade estimates was raised to \$50 million at the time of sample selection. These latter changes to the sample rules were effected to reduce reporting burden on small companies and to meet changing budget restraints.

Effective with the fourth quarter 2001 report, cooperatives were defined out-of-scope of the QFR program. These firms, which are primarily in the manufacturing and wholesale trade food sectors, file 990-C Farmers' Cooperative Association tax returns with the IRS. Also, even though many are incorporated, they have tax exempt status with the IRS.

Beginning with the fourth quarter 2009, corporations with \$50 million or more in total assets and classified in Sector 51- Information, and Sector 54- Professional and Technical Services (except Legal Services, Industry Group 5411), were defined as in-scope of the QFR program. The aggregated data for these sectors were first released in the fourth quarter 2010 data release, when five quarters of data were available.

- **Questionnaire changes.** In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted an abbreviated form for surveyed corporations with total assets of less than \$50 million. Corporations with higher asset values continued to submit the long form, which has been in use since 1974. To accomplish the sample size reduction, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995 (see Survey Methodology section below). The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes were reflected beginning in the fourth quarter of 1981.

Beginning with the first quarter of 1998, the long and short survey forms were updated to conform with changes in accounting principles and to provide more meaningful data to users. The new format provided for reporting of interest expense, bonds and debentures, and more detailed information on significant economic events, such as asset sales and disposal of business segments. NIBT and NIAT were redefined to include minority stockholders' interest. In some instances, old data items were not fully comparable with the new format; however, where possible, prior quarter data were restated in the new format.

Tables for converting long format data items to short format data items are located on pages xxii and xxiii. Note that data tables presenting total estimates by NAICS sector, subsector, and industry group are published on the short-form basis; therefore, the more detailed long form data submitted by larger corporations (those with assets of \$50 million and over) are collapsed in these tables.

Corporations filing the short form, report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of all other nonoperating income (expense). Although this treatment will introduce elements of foreign earnings (losses) into income (or loss) before income taxes, the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table, this data item is collapsed for total estimation into all other nonoperating income (expense).

However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved through subtraction.

- **Imputation methodology changes:** Beginning with the fourth quarter 2010 publication, a new imputation methodology was implemented to account for nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. Estimates for the prior four quarters (fourth quarter 2009 through third quarter 2010) were restated using this new methodology in order to provide comparability. For more information, see the Survey Methodology section below.

SURVEY METHODOLOGY

Sampling frame and sample selection. The QFR target population consists of all corporations engaged primarily in manufacturing with total assets of \$250,000 and over, and all corporations engaged primarily in mining; wholesale trade; retail trade; information; or professional and technical services (except legal services) industries with total assets of \$50 million and over. The QFR sampling frame is developed from a file received annually from the IRS. This file contains select information for corporations required to file Form 1120, 1120A, or 1120S. Once this file is received, the QFR examines the information and assigns an initial NAICS industry code to each corporation. Then this file is stratified based on the NAICS code, size of total assets and size of receipts.

Nearly all corporations whose operations are within scope of the QFR and have total assets of \$250 million and over are included in the sample with certainty and are canvassed every quarter. In addition, receipts cut-off values are determined on an industry basis. If a corporation has receipts at or above the receipts cut-off value for their industry, that corporation is included in the sample with certainty and is canvassed every quarter. When a new sample is selected, all new certainty cases are canvassed starting in the fourth quarter. Note that all certainty cases from the prior years' samples will remain active in the QFR survey if they still meet the in-scope criteria.

Simple random samples are selected from the eligible noncertainty units in the remaining industry-by-size strata. The sample in each cell is divided systematically into four panels that are introduced over the next year. Each noncertainty panel is in the survey for eight successive quarters. Each quarter, one noncertainty panel is rotated out and a new panel is rotated into the sample. This means that the noncertainty sample for adjacent quarters is seven-eighths identical, and is one half identical for quarters ending one year apart. This panel rotation scheme also means that panels from up to three different sample frames could be active in the QFR survey. Panels from the most recent sample are introduced into the QFR survey starting in the fourth quarter, with the remaining three panels being introduced, one at a time, into the sample in each succeeding quarter (i.e., quarters one, two, and three). Then this process starts over again with the new sample selected in the following year.

See Table N (page xxxviii) for the number of active corporations in the sample by NAICS sector and asset size for the current quarter.

As a result of the Paperwork Reduction Act of 1995, QFR sample units are subject to time-in / time-out constraints. If a sampled company has less than \$50 million in total assets and has been in the survey for eight quarters, that company is not eligible for selection again for the next ten years. If a company has total assets between \$50 million and \$250 million and has been in the survey for eight quarters, it is not eligible for selection again for the next two years. Because of the time-in / time-out constraints, it is necessary to evaluate the frame to assure there are enough eligible units for the four panels of the current sample to be selected, and that there will remain enough units on the frame that will be eligible for selection in subsequent years. If there are too few units, the optimal sample size for the current year is reduced to allow enough units for future years' selections. This adjustment to the optimal sample size results in increased variance for these strata.

Sample maintenance. The file received from the IRS to create the QFR frame does not contain all corporate tax returns. This is due to several factors, including but not limited to, corporations filing late tax returns, mergers and acquisitions, spinoffs, corporate restructuring, etc. In an attempt to keep the coverage of certainty corporations as complete as possible, the QFR staff reviews current corporate news releases and public records to identify any potential additions and changes to the QFR target population. Corporations thus identified and thought to meet the QFR in-scope criteria are contacted to verify their in-scope status. Once verified, they will be included in the survey with certainty for the remainder of the year.

Nonresponse. Beginning with the fourth quarter 2010, the QFR implemented a new methodology to account for companies that are active in the sample but who do not respond to the questionnaire. Prior to fourth quarter of 2010, nonrespondent noncertainty sample companies were accounted for by adjusting the weight of the respondent companies. At the same time, certainty companies were imputed. The new methodology imputes data for all nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. The new imputation methodology will, on average, produce more accurate data estimates and better reflect current financial standing.

Estimation. The QFR uses a variable weight estimator. This estimator takes into account the panel rotation scheme described above as well as the sample maintenance techniques employed to keep the industry classification and company structure for active sample cases as up-to-date as possible. Data for those cases that are active in the sample but do not respond to the questionnaire are imputed (see Nonresponse paragraph above).

The estimates are calculated as follows:

$$\begin{aligned}\hat{X}_{kit} &= \left[\frac{(4 - b_{kit}) \hat{N}_{kit}^{(-2)} + \frac{4}{q_{kit}} \hat{N}_{kit}^{(-1)} + \frac{b_{kit}}{q_{kit}} \hat{N}_{kit}^{(0)}}{n_{kit}^{(-2)} + n_{kit}^{(-1)} + n_{kit}^{(0)}} \right] * \left[\sum_{h \in ki} \sum_{j \in hki} I_{jhki} x_{jhki} \right] \\ &= \left[\frac{\hat{N}_{kit}}{n_{kit}} \right] * [x_{kit}] \\ &= [\hat{W}_{kit}] * x_{kit}\end{aligned}$$

where:

$\hat{N}_{kit}^{(0)}$, $\hat{N}_{kit}^{(-1)}$, and $\hat{N}_{kit}^{(-2)}$, are the estimated population sizes in enumerated industry k and asset class i at time t for the sample from the current year frame (0), sample from prior year's frame (-1), and sample from prior prior year's frame (-2);

$n_{kit}^{(0)}$, $n_{kit}^{(-1)}$, and $n_{kit}^{(-2)}$ are the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t from the (up to) three eligible sample frame years;

q_{kit} is the total number of active panels in enumerated industry k and asset class i at time t (usually 8);

b_{kit} is the number of active panels in the sample from the current year frame in enumerated industry k and asset class i at time t (usually 1 in fourth quarter, 2 in first quarter, 3 in second quarter, and 4 in third quarter);

I_{jhki} is an indicator variable (either 1 or 0) indicating that company j was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

x_{jhki} is the reported or imputed data value for company j which was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

\hat{N}_{kit} is the estimated population size in enumerated industry k and asset class i at time t ;

n_{kit} is the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t ;

x_{kit} is the sum of reported and imputed data for cases in enumerated industry k and asset class i at time t ; and

\hat{W}_{kit} is the variable weight for enumerated industry k and asset class i at time t .

Note: Imputation for nonrespondent cases is performed for current quarter processing only. If an originally imputed case reports data for the current quarter after the initial publication, that case's reported data will be included in revisions to that quarter's data in the next scheduled publication; however, the original imputed data for the remaining nonresponding cases for that quarter will not be reimputed.

Sampling error. The sample used in this survey is one of many possible samples that could have been selected using the sampling methodology described earlier. Each of these possible samples would likely yield different results. These samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error (SE), which can be estimated from any one sample. The standard error is defined as the square root of the variance. The relative standard error (RSE) of an estimate is the standard error of the estimate divided by the estimate, and is usually expressed as a percent. It provides a measure of the variation of the data relative to the estimate being made. Note that measures of sampling variability, such as the standard error and relative standard error, are estimated from the sample and are also subject to sampling variability. Table O (page xxxviii) gives the estimates of the relative standard error in percent for the estimates of net sales, depreciation, inventories, and total assets. The estimates of standard error for income before income taxes are also given in Table O.

Beginning with the third quarter 2006 publication, the methodology for calculating the sample variance changed. Prior methodology used a design-based approach, whereas the new methodology uses a model-based approach. This new approach provides a better estimate of sample variance in strata with few sample cases, and also reflects some of the variability due to our methods used to account for nonresponding companies. The relative standard errors presented in Table O can be used to derive the standard error of the estimate. The standard error can be used to derive interval estimates with prescribed levels of confidence that the interval includes the average results of all samples:

- Intervals defined by one standard error above and below the sample estimate will contain the true value approximately 68 percent of the time.
- Intervals defined by 1.6 standard errors above and below the sample estimate will contain the true value approximately 90 percent of the time.
- Intervals defined by two standard errors above and below the sample estimate will contain the true value approximately 95 percent of the time.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in Table 1.0 is \$525,000 million for a particular quarter and that the relative standard error for this estimate, as given in Table O, is 0.2 percent. Then the SE is calculated as:

$$\begin{aligned}
 SE(\hat{X}_{kit}) &= \left[\frac{RSE(\hat{X}_{kit})}{100} \right] * \hat{X}_{kit} \\
 &= \left[\frac{.2}{100} \right] * \$525,000 \text{ million} \\
 &= \$1,050 \text{ million}
 \end{aligned}$$

Therefore, a 90-percent confidence interval is:

$$\begin{aligned}
 & \$525,000 \text{ million} \pm 1.6 (\$1,050 \text{ million}) \\
 & = \$525,000 \pm \$1,680 \text{ million,} \\
 & \text{or } \$523,320 \text{ million to } \$526,680 \text{ million.}
 \end{aligned}$$

If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 90 percent of the intervals would contain the figure obtained from a complete enumeration.

Nonsampling error. The relative standard error estimates sampling variation, but does not measure all nonsampling error in the data. Nonsampling errors can be attributed to many possible sources:

- Coverage error, such as failure to accurately represent all population units in the sample, or the inability to obtain information about all sample cases;
- Response errors, possibly due to definitional difficulties or misreporting;
- Mistakes in recording or coding the data obtained;
- Other errors of coverage, collection, nonresponse, response, processing, or imputing for missing or inconsistent data.

These nonsampling errors also occur in complete censuses. Although no direct measures of these errors have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data to minimize their influence.

Adjustment for seasonal variation. The X-12-ARIMA program is used to calculate the factors for adjusting sales and net income after taxes for All Manufacturing, All Durable Manufacturing, and All Nondurable Manufacturing for seasonal variations. Seasonal adjustment of estimates is an approximation based on current and past experiences. Therefore, the adjustment could become less precise because of changes in economic conditions and other elements that introduce significant changes in seasonal patterns.

CONVERSION TABLE FOR INCOME STATEMENT LONG TO SHORT FORMAT

LONG FORMAT

Net sales, receipts, and operating revenues	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
Dividend income	[5]	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	[5]	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	[5]	
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes:		
a. Federal	[6]	
b. Other	[6]	
Income (loss) after income taxes		
Extraordinary gains (losses), net of taxes	[9]	
Cumulative effect of accounting changes, net of taxes	[9]	
Net income (loss) for quarter		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment		
All other operating costs and expenses		
Income (loss) from operations		
Interest expense		
Dividend income		
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.		
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.		
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes		
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes		
Income (loss) after income taxes		

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes		
After income taxes		
Annual rate of profit on total assets:		
Before income taxes		
After income taxes		

SHORT FORMAT

[1] Net sales, receipts, and operating revenues	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
All other nonoperating income (expense)	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes	[6]	
Income (loss) after income taxes		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment		
All other operating costs and expenses		
Income (loss) from operations		
Interest expense		
All other nonoperating income (expense)		
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes		
Income (loss) after income taxes		

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes		
After income taxes		
Annual rate of profit on total assets:		
Before income taxes		
After income taxes		

BALANCE SHEET RATIOS (based on succeeding table)

Total current assets to total current liabilities		
Total cash, U.S. Government and other securities, to total current liabilities.....		
Total stockholders' equity to total debt		

CONVERSION TABLE FOR BALANCE SHEET LONG TO SHORT FORMAT

LONG FORMAT

ASSETS	
Cash and demand deposits in the U.S.	[1]
Time deposits in the U.S., including negotiable certificates of deposit	[2]
Cash and deposits outside the U.S.	[3]
Total cash on hand and in banks	
U.S. Treasury and Federal agency securities:	
a. Subject to agreements to sell	[3]
b. Other, due in 1 year or less	[3]
Commercial and finance company paper of U.S. issuers	[3]
State and local government securities, due in 1 year or less	[3]
Foreign securities, due in 1 year or less	[3]
Other short-term financial investments	[3]
Total cash, U.S. Government and other securities	
Trade receivables from the U.S. Government	
Other trade accounts and trade notes receivable	[4]
(less allowance for doubtful accounts)	[4]
Total receivables	
Inventories	[5]
All other current assets	[6]
Total current assets	
Property, plant, and equipment	[7]
Land and mineral rights	[8]
Less: Accumulated depreciation, depletion, and amortization	[9]
Net property, plant, and equipment	
U.S. Treasury and Federal agency securities, due in more than 1 year	[10]
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	[10]
Total Assets	
LIABILITIES AND STOCKHOLDERS' EQUITY	
Short-term debt, original maturity of 1 year or less:	
a. Loans from banks	[11]
b. Commercial paper	[12]
c. Other short-term loans	[12]
Advances and prepayments by the U.S. Government	[17]
Trade accounts and trade notes payable	[13]
Income taxes accrued, prior and current years, net of payments:	
a. Federal	[14]
b. Other	[14]
Current portion of long-term debt, due in 1 year or less:	
a. Loans from banks	[15]
b. Bonds and debentures	[16]
c. Other long-term loans	[16]
All other current liabilities, including excise and sales taxes, and accrued expenses	[17]
Total current liabilities	
Long-term debt, due in more than 1 year:	
a. Loans from banks	[18]
b. Bonds and debentures	[19]
c. Other long-term loans	[19]
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	[20]
Total liabilities	
Capital stock and other capital	[21]
Retained earnings	[22]
Cumulative foreign currency translation adjustment	[21]
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	[21]
Less: Treasury stock at cost	[21]
Stockholders' equity	
Total Liabilities and Stockholders' Equity	
NET WORKING CAPITAL	
Excess of total current assets over total current liabilities	

SHORT FORMAT

ASSETS	
Cash and demand deposits in the U.S.	[1]
Time deposits in the U.S., including negotiable certificates of deposit	[2]
Total cash on hand and in U.S. banks	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	
Total cash, U.S. Government and other securities	
Trade accounts and trade notes receivable	
(less allowance for doubtful accounts)	[4]
Inventories	[5]
All other current assets	[6]
Total current assets	
Property, plant, and equipment	
Land and mineral rights	[8]
Less: Accumulated depreciation, depletion, and amortization	[9]
Net property, plant, and equipment	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	
Total Assets	
LIABILITIES AND STOCKHOLDERS' EQUITY	
Short-term debt, original maturity of 1 year or less:	
a. Loans from banks	[11]
b. Other short-term loans, including commercial paper	[12]
Trade accounts and trade notes payable	[13]
Income taxes accrued, prior and current years, net of payments	[14]
Current portion of long-term debt, due in 1 year or less:	
a. Loans from banks	[15]
b. Other long-term loans	[16]
All other current liabilities, including excise and sales taxes, and accrued expenses	[17]
Total current liabilities	
Long-term debt, due in more than 1 year:	
a. Loans from banks	[18]
b. Other long-term loans	[19]
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	[20]
Total liabilities	
Capital stock and other capital (less treasury stock)	[21]
Retained earnings	[22]
Stockholders' equity	
Total Liabilities and Stockholders' Equity	
NET WORKING CAPITAL	
Excess of total current assets over total current liabilities	
SELECTED BALANCE SHEET RATIOS	
Total cash, U.S. Government and other securities	
Trade accounts and trade notes receivable	
Inventories	
Total current assets	
Net property, plant, and equipment	
Short-term debt, including current portion of long-term debt	
Total current liabilities	
Long-term debt	
Total liabilities	
Stockholders' equity	

SUMMARY DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table A -- Rates of Change in Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Sales				
	3Q 2010	2Q 2011	3Q 2011	Rate of change	
				3Q 2010 to 3Q 2011	2Q 2011 to 3Q 2011
	(million dollars)			(percent)	
All manufacturing ¹	1,463,507	1,664,209	1,658,021	+13	0
All nondurable manufacturing	767,183	926,179	909,102	+18	-2
Food	139,740	158,260	157,408	+13	⁴
Beverage and tobacco products	44,020	43,977	44,379	⁴	+1
Textile mills and textile product mills	9,250	9,530	9,883	⁴	⁴
Apparel and leather products	22,622	22,173	24,161	⁴	+9
Paper	32,541	32,810	33,796	⁴	+3
Printing and related support activities	15,236	16,117	16,706	+10	+4
Petroleum and coal products	271,595	379,072	361,382	+33	-5
Chemicals	189,137	216,805	213,176	+13	-2
Basic chemicals, resins, and synthetics ²	58,549	75,635	73,941	+26	-2
Pharmaceuticals and medicines ²	82,384	83,027	83,517	⁴	⁴
All other chemicals ²	48,204	58,143	55,718	+16	-4
Plastics and rubber products	43,042	47,436	48,211	+12	⁴
All durable manufacturing	696,324	738,030	748,919	+8	+1
Wood products	16,583	16,116	16,729	⁴	+4
Nonmetallic mineral products	25,654	25,225	27,881	+9	+11
Primary metals	54,951	63,642	63,403	+15	⁴
Iron, steel, and ferroalloys ²	29,334	33,490	33,262	+13	⁴
Nonferrous metals ²	21,094	24,927	24,638	+17	⁴
Foundries ²	4,523	5,225	5,503	+22	⁴
Fabricated metal products	62,445	70,735	72,396	+16	+2
Machinery	88,175	101,717	103,106	+17	⁴
Computer and electronic products	154,315	153,719	154,613	⁴	⁴
Computer and peripheral equipment ²	46,123	48,795	49,755	+8	+2
Communications equipment ²	34,465	32,519	33,162	⁴	+2
All other electronic products ²	73,727	72,405	71,696	⁴	⁴
Electrical equipment, appliances, and components	46,080	43,411	42,603	-8	-2
Transportation equipment	197,425	210,379	214,852	+9	+2
Motor vehicles and parts ²	123,901	133,220	135,012	+9	+1
Aerospace products and parts ²	61,813	62,607	64,647	+5	+3
Furniture and related products	13,528	14,990	15,001	⁴	⁴
Miscellaneous manufacturing	37,169	38,096	38,335	⁴	⁴
All mining ¹	51,645	64,792	69,566	+35	+7
All wholesale trade ¹	463,619	526,607	532,390	+15	+1
All retail trade ^{1,3}	526,308	576,014	NA	NA	NA
All information ¹	214,263	231,505	231,626	+8	⁴
All professional and technical services (except legal services) ¹	91,614	107,684	104,767	+14	-3

¹ Mining, wholesale, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.² Included in subsector above.³ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.⁴ Sampling variability precludes characterizing change.

Table B -- Rates of Change in Profits Before Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹				
	3Q 2010	2Q 2011	3Q 2011	Rate of change	
				3Q 2010 to 3Q 2011	2Q 2011 to 3Q 2011
	(million dollars)			(percent)	
All manufacturing ²	155,570	203,252	186,656	+20	-8
All nondurable manufacturing	80,719	111,061	99,459	+23	-10
Food	9,827	9,494	4,569	-54	-52
Beverage and tobacco products	12,505	14,703	11,828	-5	-20
Textile mills and textile product mills	602	524	455	-24	⁵
Apparel and leather products	2,553	1,980	2,751	+8	+39
Paper	2,658	1,687	2,351	-12	+39
Printing and related support activities	594	789	941	+58	+19
Petroleum and coal products	18,034	36,265	33,478	+86	-8
Chemicals	31,734	42,476	40,101	+26	-6
Basic chemicals, resins, and synthetics ³	3,494	8,517	7,241	+107	-15
Pharmaceuticals and medicines ³	18,954	23,461	22,946	+21	-2
All other chemicals ³	9,285	10,499	9,914	+7	-6
Plastics and rubber products	2,211	3,144	2,984	+35	-5
All durable manufacturing	74,851	92,191	87,196	+16	-5
Wood products	166	87	449	+170	+414
Nonmetallic mineral products	1,478	1,512	2,353	+59	+56
Primary metals	3,185	6,392	4,615	+45	-28
Iron, steel, and ferroalloys ³	1	2,176	951	⁵	-56
Nonferrous metals ³	2,654	3,580	3,102	+17	-13
Foundries ³	531	636	562	⁵	-12
Fabricated metal products	5,892	7,087	6,984	+19	⁵
Machinery	7,483	12,758	11,856	+58	-7
Computer and electronic products	30,068	34,778	29,621	⁵	-15
Computer and peripheral equipment ³	9,382	14,786	13,397	+43	-9
Communications equipment ³	5,652	5,725	4,625	-18	-19
All other electronic products ³	15,034	14,267	11,599	-23	-19
Electrical equipment, appliances, and components	5,092	6,633	6,323	+24	-5
Transportation equipment	13,887	16,988	17,553	+26	+3
Motor vehicles and parts ³	7,250	8,575	8,220	+13	-4
Aerospace products and parts ³	5,439	6,874	7,683	+41	+12
Furniture and related products	438	773	1,078	+146	+39
Miscellaneous manufacturing	7,162	5,183	6,365	-11	+23
All mining ²	14,376	24,528	21,395	+49	-13
All wholesale trade ²	10,764	12,823	13,028	+21	+2
All retail trade ^{2,4}	19,937	25,889	NA	NA	NA
All information ²	32,325	39,784	35,573	+10	-11
All professional and technical services (except legal services) ²	8,068	11,280	5,827	-28	-48

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table C -- Rates of Change in Profits After Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income after income taxes ¹				
	3Q 2010	2Q 2011	3Q 2011	Rate of change	
				3Q 2010 to 3Q 2011	2Q 2011 to 3Q 2011
	(million dollars)			(percent)	
All manufacturing ²	127,483	164,600	152,016	+19	-8
All nondurable manufacturing	66,922	88,845	80,322	+20	-10
Food	7,537	6,859	3,010	-60	-56
Beverage and tobacco products	9,558	11,577	8,908	-7	-23
Textile mills and textile product mills	512	398	383	⁵	⁵
Apparel and leather products	1,997	1,736	2,114	+6	+22
Paper	2,253	1,318	2,040	-9	+55
Printing and related support activities	423	605	915	+116	+51
Petroleum and coal products	17,409	29,837	28,134	+62	-6
Chemicals	25,279	33,756	32,275	+28	-4
Basic chemicals, resins, and synthetics ³	3,401	6,623	6,053	+78	-9
Pharmaceuticals and medicines ³	14,801	19,452	18,556	+25	-5
All other chemicals ³	7,077	7,682	7,665	+8	⁵
Plastics and rubber products	1,955	2,758	2,543	+30	-8
All durable manufacturing	60,561	75,756	71,694	+18	-5
Wood products	1,139	33	458	-60	+1294
Nonmetallic mineral products	1,576	1,388	2,122	+35	+53
Primary metals	2,516	5,061	3,506	+39	-31
Iron, steel, and ferroalloys ³	(56)	1,639	724	⁶	-56
Nonferrous metals ³	2,187	2,927	2,374	+9	-19
Foundries ³	385	495	408	⁵	-17
Fabricated metal products	4,603	6,005	5,900	+28	⁵
Machinery	5,766	9,851	8,965	+55	-9
Computer and electronic products	23,536	27,477	23,152	-2	-16
Computer and peripheral equipment ³	7,460	11,644	10,843	+45	-7
Communications equipment ³	4,259	4,530	3,617	-15	-20
All other electronic products ³	11,817	11,303	8,693	-26	-23
Electrical equipment, appliances, and components	4,297	5,904	5,382	+25	-9
Transportation equipment	11,027	15,163	15,963	+45	+5
Motor vehicles and parts ³	6,222	8,928	8,967	+44	0
Aerospace products and parts ³	3,953	5,137	5,767	+46	+12
Furniture and related products	350	864	1,023	+193	+18
Miscellaneous manufacturing	5,751	4,010	5,223	-9	+30
All mining ²	12,047	18,486	16,740	+39	-9
All wholesale trade ²	7,740	9,158	9,268	+20	⁵
All retail trade ^{2,4}	13,374	17,273	NA	NA	NA
All information ²	31,197	29,132	25,672	-18	-12
All professional and technical services (except legal services) ²	5,823	8,526	3,773	-35	-56

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table D -- Profits per Dollar of Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(cents)					(cents)				
All manufacturing ²	10.6	10.0	11.7	12.2	11.3	8.7	8.4	9.4	9.9	9.2
All nondurable manufacturing	10.5	9.8	11.5	12.0	10.9	8.7	8.2	9.3	9.6	8.8
Food	7.0	7.6	7.1	6.0	2.9	5.4	5.9	5.3	4.3	1.9
Beverage and tobacco products	28.4	31.7	25.4	33.4	26.7	21.7	25.8	19.6	26.3	20.1
Textile mills and textile product mills	6.5	1.3	3.4	5.5	4.6	5.5	1.2	2.5	4.2	3.9
Apparel and leather products	11.3	8.1	10.6	8.9	11.4	8.8	6.4	8.1	7.8	8.8
Paper	8.2	5.6	6.7	5.1	7.0	6.9	5.1	4.9	4.0	6.0
Printing and related support activities	3.9	4.0	4.1	4.9	5.6	2.8	3.6	3.5	3.8	5.5
Petroleum and coal products	6.6	7.7	9.6	9.6	9.3	6.4	6.3	8.4	7.9	7.8
Chemicals	16.8	13.2	18.0	19.6	18.8	13.4	11.9	14.1	15.6	15.1
Basic chemicals, resins, and synthetics ³	6.0	3.9	9.1	11.3	9.8	5.8	4.4	7.5	8.8	8.2
Pharmaceuticals and medicines ³	23.0	15.4	25.1	28.3	27.5	18.0	13.8	19.9	23.4	22.2
All other chemicals ³	19.3	20.9	19.1	18.1	17.8	14.7	17.9	14.0	13.2	13.8
Plastics and rubber products	5.1	2.5	5.9	6.6	6.2	4.5	2.3	5.0	5.8	5.3
All durable manufacturing	10.8	10.2	11.9	12.5	11.6	8.7	8.6	9.4	10.3	9.6
Wood products	1.0	(3.8)	1.0	0.5	2.7	6.9	(2.8)	0.5	0.2	2.7
Nonmetallic mineral products	5.8	(1.7)	(6.0)	6.0	8.4	6.2	(0.8)	(4.1)	5.5	7.6
Primary metals	5.8	4.8	8.1	10.0	7.3	4.6	3.4	6.8	8.0	5.5
Iron, steel, and ferroalloys ³	0.0	(3.1)	3.7	6.5	2.9	(0.2)	(3.1)	2.6	4.9	2.2
Nonferrous metals ³	12.6	13.7	12.9	14.4	12.6	10.4	11.0	11.9	11.7	9.6
Foundries ³	11.7	10.1	11.6	12.2	10.2	8.5	7.3	8.9	9.5	7.4
Fabricated metal products	9.4	5.0	9.0	10.0	9.7	7.4	3.5	8.0	8.5	8.2
Machinery	8.5	9.7	9.3	12.5	11.5	6.5	7.8	7.0	9.7	8.7
Computer and electronic products	19.5	23.3	20.6	22.6	19.2	15.3	19.1	16.5	17.9	15.0
Computer and peripheral equipment ³	20.3	28.1	26.9	30.3	26.9	16.2	21.6	21.1	23.9	21.8
Communications equipment ³	16.4	19.8	13.5	17.6	14.0	12.4	17.5	11.9	13.9	10.9
All other electronic products ³	20.4	21.7	19.7	19.7	16.2	16.0	18.2	15.4	15.6	12.1
Electrical equipment, appliances, and components	11.1	11.4	22.7	15.3	14.8	9.3	13.3	13.8	13.6	12.6
Transportation equipment	7.0	5.5	8.6	8.1	8.2	5.6	4.9	7.5	7.2	7.4
Motor vehicles and parts ³	5.9	4.0	8.1	6.4	6.1	5.0	3.7	7.8	6.7	6.6
Aerospace products and parts ³	8.8	7.9	9.5	11.0	11.9	6.4	7.0	6.9	8.2	8.9
Furniture and related products	3.2	(4.9)	3.0	5.2	7.2	2.6	(6.5)	2.5	5.8	6.8
Miscellaneous manufacturing	19.3	14.8	16.3	13.6	16.6	15.5	12.7	12.8	10.5	13.6
All mining ²	27.8	13.8	17.9	37.9	30.8	23.3	12.6	15.1	28.5	24.1
All wholesale trade ²	2.3	2.0	2.4	2.4	2.5	1.7	1.4	1.8	1.7	1.7
All retail trade ^{2,4}	3.8	5.4	4.5	4.5	NA	2.5	3.8	2.9	3.0	NA
All information ²	15.1	12.1	14.6	17.2	15.4	14.6	8.6	10.6	12.6	11.1
All professional and technical services (except legal services) ²	8.8	9.3	7.9	10.5	5.6	6.4	7.7	5.9	7.9	3.6

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table E -- Profits per Dollar of Sales
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(cents)					(cents)				
All manufacturing	10.6	10.0	11.7	12.2	11.3	8.7	8.4	9.4	9.9	9.2
Under \$5 million ²	6.6	(0.6)	7.5	7.7	8.0	6.0	(1.1)	6.9	6.9	7.3
\$5 million to less than \$10 million	6.7	3.2	7.5	7.1	7.5	5.9	2.6	6.7	6.4	6.7
\$10 million to less than \$25 million	6.4	3.3	5.3	6.3	5.9	5.6	2.7	4.5	5.5	5.2
\$25 million to less than \$50 million	4.6	2.8	4.8	4.7	5.5	3.9	2.2	3.9	3.9	4.8
\$50 million to less than \$100 million	6.6	4.7	5.2	6.3	5.1	5.3	3.8	4.2	5.1	4.2
\$100 million to less than \$250 million	5.0	3.1	4.6	5.1	5.6	3.8	2.3	3.7	4.0	4.5
\$250 million to less than \$1 billion	6.3	4.0	4.6	5.9	4.9	5.0	3.6	3.4	4.3	3.6
\$1 billion and over	12.1	12.3	13.6	14.1	12.9	9.9	10.4	10.9	11.4	10.5
All durable manufacturing	10.8	10.2	11.9	12.5	11.6	8.7	8.6	9.4	10.3	9.6
Under \$5 million ²	6.9	(0.5)	8.0	8.1	8.8	6.3	(1.0)	7.4	7.1	7.9
\$5 million to less than \$10 million	7.3	3.7	9.0	8.0	8.5	6.5	3.0	8.0	7.2	7.5
\$10 million to less than \$25 million	6.1	3.0	5.1	6.7	6.5	5.2	2.3	4.2	5.8	5.6
\$25 million to less than \$50 million	4.5	2.9	5.1	4.3	5.0	3.6	2.3	4.2	3.3	4.3
\$50 million to less than \$100 million	7.2	4.2	5.1	6.8	6.0	5.5	3.2	3.7	5.4	4.6
\$100 million to less than \$250 million	4.1	1.6	4.5	3.9	4.0	3.0	0.8	3.5	2.8	2.8
\$250 million to less than \$1 billion	6.6	3.4	4.6	6.2	4.8	5.3	2.9	3.6	4.5	3.4
\$1 billion and over	12.8	13.6	14.6	15.2	14.1	10.3	11.6	11.5	12.5	11.6
All nondurable manufacturing	10.5	9.8	11.5	12.0	10.9	8.7	8.2	9.3	9.6	8.8
Under \$5 million ²	5.9	(0.9)	6.4	7.0	6.4	5.3	(1.4)	5.9	6.5	5.9
\$5 million to less than \$10 million	5.8	2.4	5.0	5.5	5.9	5.0	1.9	4.4	4.9	5.4
\$10 million to less than \$25 million	6.9	3.6	5.4	5.7	5.2	6.3	3.2	4.9	5.1	4.6
\$25 million to less than \$50 million	4.8	2.7	4.2	5.3	6.2	4.2	2.2	3.5	4.7	5.7
\$50 million to less than \$100 million	5.8	5.2	5.2	5.7	4.4	5.0	4.5	4.6	4.9	3.8
\$100 million to less than \$250 million	6.3	5.0	4.7	6.2	7.3	4.9	4.1	3.8	5.3	6.2
\$250 million to less than \$1 billion	5.8	4.8	4.6	5.5	5.1	4.6	4.6	3.2	3.9	3.8
\$1 billion and over	11.6	11.2	12.9	13.3	12.1	9.6	9.4	10.4	10.6	9.7

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table F -- Annual Rates of Profit on Stockholders' Equity

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(percent)					(percent)				
All manufacturing ²	19.3	17.8	20.9	22.8	21.0	15.8	15.0	16.8	18.5	17.1
All nondurable manufacturing	19.7	18.2	22.1	24.7	22.2	16.3	15.3	17.9	19.7	17.9
Food	20.1	23.1	20.4	17.4	8.5	15.4	17.7	15.3	12.6	5.6
Beverage and tobacco products	35.9	37.0	27.7	38.3	31.5	27.4	30.1	21.3	30.1	23.7
Textile mills and textile product mills	15.7	3.1	7.5	13.4	11.4	13.3	2.8	5.6	10.2	9.6
Apparel and leather products	27.7	19.1	24.2	21.3	28.7	21.7	15.0	18.6	18.6	22.0
Paper	23.2	15.0	17.5	13.8	19.2	19.7	13.6	12.8	10.8	16.6
Printing and related support activities	21.4	20.6	20.6	23.5	26.4	15.2	18.6	17.9	18.0	25.7
Petroleum and coal products	15.5	17.8	24.9	28.0	26.3	15.0	14.7	21.8	23.0	22.1
Chemicals	18.7	14.5	20.4	23.0	21.6	14.9	13.0	16.0	18.3	17.4
Basic chemicals, resins, and synthetics ³	14.0	9.2	23.3	29.4	25.0	13.7	10.4	19.2	22.9	20.9
Pharmaceuticals and medicines ³	17.5	11.8	18.2	20.4	20.1	13.7	10.5	14.4	17.0	16.3
All other chemicals ³	25.1	25.6	24.9	25.8	23.3	19.2	22.0	18.2	18.9	18.0
Plastics and rubber products	16.9	8.0	18.6	21.8	20.6	14.9	7.4	15.6	19.1	17.5
All durable manufacturing	19.0	17.4	19.5	21.0	19.8	15.4	14.7	15.6	17.2	16.3
Wood products	2.8	(10.3)	2.5	1.5	7.9	19.1	(7.5)	1.3	0.6	8.1
Nonmetallic mineral products	8.9	(1.9)	(5.5)	7.4	11.1	9.5	(0.8)	(3.8)	6.8	10.0
Primary metals	12.5	10.0	18.1	22.6	16.3	9.9	7.2	15.4	17.9	12.4
Iron, steel, and ferroalloys ³	0.0	(10.2)	13.9	23.1	10.1	(0.7)	(10.3)	9.7	17.4	7.7
Nonferrous metals ³	18.7	20.1	20.0	22.4	19.4	15.4	16.1	18.4	18.3	14.8
Foundries ³	20.4	17.3	20.2	21.9	19.0	14.8	12.4	15.4	17.0	13.8
Fabricated metal products	23.5	12.6	23.0	26.7	26.5	18.4	8.8	20.2	22.7	22.4
Machinery	15.2	17.5	16.0	23.2	21.5	11.7	14.1	12.2	17.9	16.3
Computer and electronic products	22.0	26.0	21.3	22.8	19.5	17.2	21.3	17.0	18.1	15.2
Computer and peripheral equipment ³	27.6	38.5	34.2	36.8	32.3	22.0	29.5	27.0	29.0	26.1
Communications equipment ³	16.9	20.3	12.7	15.9	12.9	12.8	17.9	11.2	12.6	10.1
All other electronic products ³	21.7	22.5	18.7	18.8	15.5	17.1	18.8	14.6	14.9	11.7
Electrical equipment, appliances, and components	11.6	11.1	20.2	13.8	13.5	9.8	13.0	12.3	12.2	11.5
Transportation equipment	25.5	19.1	28.8	26.2	26.6	20.3	16.8	25.0	23.4	24.2
Motor vehicles and parts ³	24.1	14.9	30.1	22.3	20.7	20.7	13.6	28.8	23.2	22.6
Aerospace products and parts ³	29.0	27.3	28.7	34.7	38.8	21.1	24.1	20.8	25.9	29.1
Furniture and related products	9.6	(14.8)	9.4	15.4	21.1	7.6	(19.7)	7.9	17.2	20.1
Miscellaneous manufacturing	22.0	16.9	17.7	15.7	19.5	17.7	14.5	13.9	12.1	16.0
All mining ²	15.3	7.7	10.3	22.9	18.5	12.9	7.0	8.6	17.3	14.5
All wholesale trade ²	15.5	13.8	16.5	17.2	17.3	11.2	9.7	12.0	12.3	12.3
All retail trade ^{2,4}	18.1	27.8	21.8	22.9	NA	12.1	19.7	14.2	15.3	NA
All information ²	19.0	16.0	18.3	21.8	19.3	18.3	11.4	13.2	16.0	13.9
All professional and technical services (except legal services) ²	14.6	16.2	13.4	19.3	10.3	10.5	13.3	10.0	14.6	6.7

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table G -- Annual Rates of Profit on Stockholders' Equity
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(percent)					(percent)				
All manufacturing	19.3	17.8	20.9	22.8	21.0	15.8	15.0	16.8	18.5	17.1
Under \$5 million ²	36.1	(3.7)	42.3	44.9	43.9	32.7	(6.4)	39.0	40.2	39.8
\$5 million to less than \$10 million	27.8	13.6	30.6	31.0	30.9	24.5	11.0	27.4	27.8	27.6
\$10 million to less than \$25 million	23.4	11.8	19.1	23.6	23.6	20.6	9.6	16.4	20.6	20.6
\$25 million to less than \$50 million	17.3	10.1	16.2	16.9	19.1	14.3	8.0	13.3	14.0	16.9
\$50 million to less than \$100 million	21.2	14.1	16.3	21.5	17.5	17.2	11.4	13.1	17.5	14.3
\$100 million to less than \$250 million	14.5	9.2	13.7	15.5	17.2	11.1	6.8	10.8	12.3	13.7
\$250 million to less than \$1 billion	15.4	9.7	11.3	15.1	12.8	12.2	8.7	8.4	10.8	9.2
\$1 billion and over	19.3	19.2	21.4	23.1	21.2	15.7	16.2	17.1	18.7	17.2
All durable manufacturing	19.0	17.4	19.5	21.0	19.8	15.4	14.7	15.6	17.2	16.3
Under \$5 million ²	35.5	(2.8)	43.2	44.7	46.9	32.4	(5.3)	39.8	39.5	42.2
\$5 million to less than \$10 million	26.8	13.8	31.4	31.2	30.9	23.9	11.2	28.2	28.2	27.4
\$10 million to less than \$25 million	19.0	9.6	16.3	22.5	23.7	16.2	7.1	13.4	19.5	20.4
\$25 million to less than \$50 million	14.5	9.7	16.4	14.0	16.6	11.6	7.7	13.4	10.9	14.2
\$50 million to less than \$100 million	21.6	11.4	15.3	20.9	16.8	16.7	8.6	11.2	16.5	12.8
\$100 million to less than \$250 million	10.8	4.3	12.4	11.0	11.2	8.0	2.1	9.6	7.8	7.9
\$250 million to less than \$1 billion	14.2	7.2	10.0	13.9	10.9	11.3	6.2	7.7	10.0	7.7
\$1 billion and over	19.2	19.7	20.1	21.2	20.0	15.4	16.8	15.9	17.5	16.5
All nondurable manufacturing	19.7	18.2	22.1	24.7	22.2	16.3	15.3	17.9	19.7	17.9
Under \$5 million ²	37.7	(5.7)	40.2	45.4	36.9	33.5	(8.7)	37.2	42.0	34.0
\$5 million to less than \$10 million	30.2	13.2	28.2	30.3	30.8	26.0	10.4	25.0	27.0	28.0
\$10 million to less than \$25 million	31.8	15.7	24.0	25.6	23.6	28.8	14.0	21.7	22.7	20.8
\$25 million to less than \$50 million	21.7	10.7	15.8	22.3	24.5	18.8	8.4	13.2	19.5	22.3
\$50 million to less than \$100 million	20.5	17.6	17.6	22.3	18.5	17.9	15.1	15.6	19.0	16.2
\$100 million to less than \$250 million	21.5	16.8	15.6	21.3	24.4	16.9	13.9	12.5	17.9	20.6
\$250 million to less than \$1 billion	17.7	14.7	13.8	17.5	16.6	14.0	13.8	9.6	12.5	12.3
\$1 billion and over	19.3	18.7	22.5	24.8	22.2	16.0	15.7	18.2	19.8	17.8

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table H -- Historical Rates of Return

For Corporations in the NAICS Manufacturing Sector ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	15.5	10.8	5.9	4.1	2001 Q1.....	2.6	0.0	1.1	0.0
Q2.....	19.1	13.4	7.0	4.9	Q2.....	8.5	5.2	3.6	2.2
Q3.....	15.8	11.1	5.9	4.1	Q3.....	4.4	2.1	1.9	0.9
Q4.....	10.3	7.0	3.7	2.5	Q4.....	2.5	0.5	1.1	0.2
1991 Q1.....	10.2	6.9	4.1	2.8	2002 Q1.....	8.0	5.5	3.6	2.5
Q2.....	12.3	8.6	4.7	3.3	Q2.....	14.2	10.2	6.0	4.3
Q3.....	10.3	6.5	3.9	2.5	Q3.....	13.0	8.8	5.5	3.7
Q4.....	4.4	3.1	1.7	1.2	Q4.....	8.0	5.4	3.3	2.2
1992 Q1.....	(25.7)	(17.5)	(9.6)	(6.5)	2003 Q1.....	16.8	12.6	7.2	5.4
Q2.....	16.1	11.4	5.7	4.0	Q2.....	15.9	11.9	7.0	5.3
Q3.....	14.0	10.4	5.1	3.8	Q3.....	14.4	10.8	6.3	4.7
Q4.....	6.9	3.7	2.4	1.3	Q4.....	15.6	13.2	7.2	6.1
1993 Q1.....	4.4	4.3	1.6	1.5	2004 Q1.....	18.4	14.3	8.5	6.6
Q2.....	14.4	9.7	4.9	3.3	Q2.....	22.5	17.4	9.8	7.6
Q3.....	14.3	9.5	5.0	3.3	Q3.....	21.2	16.2	9.4	7.2
Q4.....	12.1	8.5	4.1	2.9	Q4.....	19.1	15.3	8.6	6.9
1994 Q1.....	18.6	13.1	6.6	4.6	2005 Q1.....	20.0	15.3	9.3	7.1
Q2.....	23.6	17.0	7.9	5.7	Q2.....	23.1	17.9	10.2	7.9
Q3.....	23.3	16.6	8.0	5.6	Q3.....	23.3	17.8	10.3	7.8
Q4.....	22.2	16.2	7.5	5.5	Q4.....	20.6	15.7	9.0	6.8
1995 Q1.....	24.4	17.4	8.6	6.2	2006 Q1.....	22.9	18.4	10.7	8.6
Q2.....	25.6	18.5	8.9	6.4	Q2.....	23.9	18.3	10.8	8.2
Q3.....	22.4	16.0	8.0	5.7	Q3.....	24.0	18.4	11.2	8.6
Q4.....	16.4	12.2	5.7	4.3	Q4.....	19.5	15.1	9.2	7.1
1996 Q1.....	21.5	15.6	7.9	5.7	2007 Q1.....	21.5	16.9	10.6	8.4
Q2.....	24.8	17.7	8.7	6.2	Q2.....	23.8	18.8	11.3	8.9
Q3.....	24.8	18.3	8.9	6.6	Q3.....	20.0	10.8	9.6	5.2
Q4.....	20.0	15.1	7.2	5.4	Q4.....	17.5	14.3	8.4	6.9
1997 Q1.....	23.1	17.0	8.8	6.5	2008 Q1.....	19.4	15.2	9.6	7.5
Q2.....	25.3	18.3	9.3	6.8	Q2.....	18.5	14.2	8.3	6.3
Q3.....	23.4	16.8	8.8	6.3	Q3.....	21.6	16.2	9.8	7.4
Q4.....	18.8	14.7	6.9	5.4	Q4.....	(11.8)	(13.8)	(5.6)	(6.6)
1998 Q1.....	25.9	20.0	10.1	7.8	2009 Q1.....	7.8	5.5	4.3	3.0
Q2.....	20.8	14.9	7.7	5.5	Q2.....	14.2	11.2	6.1	4.8
Q3.....	22.3	16.5	8.4	6.2	Q3.....	17.0	13.8	9.4	7.6
Q4.....	15.9	11.8	5.9	4.4	Q4.....	14.7	12.6	8.2	7.0
1999 Q1.....	21.7	15.9	8.4	6.2	2010 Q1.....	18.2	14.2	10.3	8.0
Q2.....	25.0	18.2	9.2	6.7	Q2.....	18.2	15.0	9.7	8.0
Q3.....	22.8	16.7	8.7	6.3	Q3.....	19.3	15.8	10.6	8.7
Q4.....	21.1	15.1	8.0	5.7	Q4.....	17.8	15.0	10.0	8.4
2000 Q1.....	24.3	18.0	9.6	7.1	2011 Q1.....	20.9	16.8	11.7	9.4
Q2.....	23.7	17.2	9.4	6.8	Q2.....	22.8	18.5	12.2	9.9
Q3.....	21.5	15.7	8.7	6.4	Q3.....	21.0	17.1	11.3	9.2
Q4.....	13.5	9.1	5.5	3.7	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table I -- Historical Rates of Return
For Corporations in the NAICS Mining Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	13.5	8.8	10.3	6.7	2001 Q1.....	30.9	21.0	25.4	17.3
Q2.....	6.4	4.7	4.9	3.6	Q2.....	25.7	18.4	25.4	18.1
Q3.....	14.1	9.1	10.4	6.7	Q3.....	4.7	3.3	5.5	3.9
Q4.....	12.3	10.3	7.3	6.1	Q4.....	(3.1)	(2.8)	(4.3)	(3.8)
1991 Q1.....	8.4	6.0	6.4	4.6	2002 Q1.....	3.9	3.7	5.9	5.6
Q2.....	6.4	4.8	5.0	3.8	Q2.....	7.0	5.8	9.3	7.7
Q3.....	4.4	3.4	3.4	2.6	Q3.....	8.2	6.5	11.0	8.7
Q4.....	(3.4)	(3.7)	(2.6)	(2.8)	Q4.....	(5.0)	(5.8)	(6.2)	(7.3)
1992 Q1.....	(10.9)	(8.2)	(9.8)	(7.4)	2003 Q1.....	16.8	12.9	19.7	15.1
Q2.....	2.0	1.7	1.8	1.5	Q2.....	13.8	10.4	17.1	12.8
Q3.....	3.7	2.0	3.2	1.7	Q3.....	14.3	10.4	18.1	13.2
Q4.....	2.8	1.5	2.3	1.2	Q4.....	7.8	5.3	9.9	6.7
1993 Q1.....	2.8	2.8	2.4	2.4	2004 Q1.....	17.6	13.1	22.9	16.9
Q2.....	11.7	8.6	10.5	7.7	Q2.....	20.1	14.9	25.8	19.1
Q3.....	5.0	4.0	4.4	3.5	Q3.....	19.2	14.1	24.2	17.8
Q4.....	0.6	1.0	0.5	0.9	Q4.....	19.8	16.3	25.5	20.9
1994 Q1.....	(3.9)	(5.7)	(3.4)	(5.0)	2005 Q1.....	22.6	16.5	29.2	21.3
Q2.....	9.2	7.2	7.9	6.1	Q2.....	26.6	20.3	33.0	25.2
Q3.....	7.4	5.7	6.3	4.8	Q3.....	27.5	21.4	33.6	26.1
Q4.....	1.3	1.1	1.1	0.9	Q4.....	31.9	24.3	36.8	28.1
1995 Q1.....	2.8	2.4	2.7	2.3	2006 Q1.....	31.4	23.2	38.4	28.4
Q2.....	8.4	6.3	7.7	5.8	Q2.....	34.9	26.8	46.9	36.1
Q3.....	(6.1)	(4.2)	(5.7)	(3.9)	Q3.....	31.4	23.2	42.6	31.5
Q4.....	4.9	3.7	4.4	3.3	Q4.....	28.0	22.3	38.7	30.8
1996 Q1.....	9.3	7.0	8.5	6.4	2007 Q1.....	17.8	13.4	26.4	19.9
Q2.....	16.2	11.9	14.6	10.7	Q2.....	20.3	14.5	28.5	20.4
Q3.....	16.7	15.7	15.4	14.5	Q3.....	24.9	18.2	35.7	26.1
Q4.....	14.2	10.8	12.7	9.7	Q4.....	20.2	15.3	27.9	21.1
1997 Q1.....	18.7	13.5	18.0	13.0	2008 Q1.....	19.9	15.3	26.0	19.9
Q2.....	13.2	9.1	13.5	9.3	Q2.....	16.7	12.6	19.6	14.8
Q3.....	14.1	10.4	14.5	10.7	Q3.....	49.1	35.5	64.6	46.6
Q4.....	(0.2)	0.5	(0.2)	0.4	Q4.....	(43.5)	(33.5)	(67.4)	(51.9)
1998 Q1.....	6.0	3.6	6.2	3.7	2009 Q1.....	(35.2)	(23.3)	(63.2)	(41.7)
Q2.....	3.2	2.7	3.2	2.7	Q2.....	3.9	3.5	7.4	6.6
Q3.....	(1.4)	(0.1)	(1.6)	(0.2)	Q3.....	6.0	5.5	11.1	10.2
Q4.....	(36.0)	(29.0)	(34.4)	(27.7)	Q4.....	8.2	7.1	14.3	12.4
1999 Q1.....	(4.1)	(3.6)	(4.3)	(3.8)	2010 Q1.....	19.1	14.3	33.3	24.9
Q2.....	1.1	0.7	1.1	0.7	Q2.....	12.6	10.3	23.5	19.1
Q3.....	10.9	8.5	10.3	8.1	Q3.....	15.3	12.9	27.8	23.3
Q4.....	2.3	2.0	2.1	1.8	Q4.....	7.7	7.0	13.8	12.6
2000 Q1.....	9.1	7.1	8.5	6.5	2011 Q1.....	10.3	8.6	17.9	15.1
Q2.....	19.4	14.9	17.9	13.8	Q2.....	22.9	17.3	37.9	28.5
Q3.....	24.8	19.7	23.5	18.6	Q3.....	18.5	14.5	30.8	24.1
Q4.....	28.8	24.0	24.0	20.0	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table J -- Historical Rates of Return
 For Corporations in the NAICS Wholesale Trade Sector,
 Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	10.5	6.0	1.2	0.7	2001 Q1.....	8.6	4.8	1.3	0.7
Q2.....	10.2	5.0	1.3	0.6	Q2.....	12.0	6.7	1.8	1.0
Q3.....	9.8	5.7	1.2	0.7	Q3.....	8.8	5.0	1.4	0.8
Q4.....	8.3	3.3	1.0	0.4	Q4.....	9.9	5.3	1.5	0.8
1991 Q1.....	6.0	3.0	0.8	0.4	2002 Q1.....	12.3	8.1	2.0	1.3
Q2.....	8.2	4.5	1.1	0.6	Q2.....	17.1	12.0	2.7	1.9
Q3.....	9.4	5.8	1.2	0.8	Q3.....	15.1	9.8	2.3	1.5
Q4.....	7.8	3.8	1.0	0.5	Q4.....	13.9	9.0	2.1	1.4
1992 Q1.....	6.0	2.7	0.8	0.3	2003 Q1.....	12.1	8.1	1.9	1.3
Q2.....	9.7	6.2	1.2	0.8	Q2.....	14.6	9.5	2.2	1.5
Q3.....	9.8	6.0	1.2	0.8	Q3.....	16.8	11.9	2.6	1.8
Q4.....	10.0	6.5	1.2	0.8	Q4.....	15.0	7.8	2.2	1.1
1993 Q1.....	4.8	2.7	0.6	0.4	2004 Q1.....	17.8	13.3	2.7	2.0
Q2.....	15.4	9.8	2.0	1.3	Q2.....	23.0	15.9	3.4	2.3
Q3.....	8.3	5.0	1.1	0.7	Q3.....	23.0	16.6	3.5	2.5
Q4.....	12.6	8.8	1.6	1.1	Q4.....	20.3	15.5	3.0	2.3
1994 Q1.....	12.1	8.1	1.6	1.1	2005 Q1.....	18.5	12.6	2.8	1.9
Q2.....	14.1	9.3	1.9	1.2	Q2.....	24.6	18.6	3.7	2.8
Q3.....	1.2	(3.3)	0.2	(0.4)	Q3.....	21.2	15.2	3.2	2.3
Q4.....	11.3	6.7	1.4	0.8	Q4.....	24.3	17.5	3.4	2.4
1995 Q1.....	13.0	8.6	1.7	1.1	2006 Q1.....	19.4	14.2	2.8	2.1
Q2.....	14.0	8.7	1.8	1.1	Q2.....	22.0	15.3	3.1	2.2
Q3.....	14.2	9.6	1.9	1.3	Q3.....	24.5	17.4	3.5	2.5
Q4.....	14.8	9.7	1.9	1.2	Q4.....	19.7	13.4	2.8	1.9
1996 Q1.....	16.5	10.6	2.1	1.4	2007 Q1.....	18.7	14.3	2.8	2.1
Q2.....	15.8	10.0	2.0	1.3	Q2.....	22.5	16.1	3.2	2.3
Q3.....	15.8	10.2	2.1	1.3	Q3.....	19.5	13.8	2.8	2.0
Q4.....	15.3	9.1	2.0	1.2	Q4.....	16.8	11.4	2.3	1.5
1997 Q1.....	15.5	10.2	2.1	1.4	2008 Q1.....	13.2	8.8	1.8	1.2
Q2.....	17.6	11.8	2.5	1.7	Q2.....	18.1	13.5	2.4	1.8
Q3.....	19.1	12.5	2.8	1.8	Q3.....	17.1	12.6	2.3	1.7
Q4.....	13.9	8.5	2.0	1.2	Q4.....	(7.1)	(8.9)	(1.0)	(1.3)
1998 Q1.....	12.9	7.8	2.0	1.2	2009 Q1.....	0.2	(1.3)	0.0	(0.2)
Q2.....	14.7	9.4	2.2	1.4	Q2.....	8.3	5.6	1.3	0.9
Q3.....	14.9	10.2	2.2	1.5	Q3.....	10.0	7.3	1.5	1.1
Q4.....	10.1	6.7	1.5	1.0	Q4.....	13.9	9.4	2.0	1.4
1999 Q1.....	12.7	7.8	2.0	1.2	2010 Q1.....	11.0	7.8	1.7	1.2
Q2.....	14.8	9.7	2.3	1.5	Q2.....	15.7	11.2	2.4	1.7
Q3.....	16.2	11.0	2.4	1.7	Q3.....	15.5	11.2	2.3	1.7
Q4.....	12.8	7.3	1.8	1.0	Q4.....	13.8	9.7	2.0	1.4
2000 Q1.....	18.1	10.9	2.6	1.6	2011 Q1.....	16.5	12.0	2.4	1.8
Q2.....	16.4	10.0	2.4	1.4	Q2.....	17.2	12.3	2.4	1.7
Q3.....	16.5	10.0	2.4	1.5	Q3.....	17.3	12.3	2.5	1.7
Q4.....	13.5	7.7	1.9	1.1	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table K -- Historical Rates of Return
For Corporations in the NAICS Retail Trade Sector,
Total Assets \$50 Million and Over ^{1 2 3}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1990 Q1.....	5.4	0.7	0.8	0.1	2001 Q1.....	16.7	10.1	3.0	1.8
Q2.....	12.3	6.9	1.6	0.9	Q2.....	15.0	9.0	2.7	1.6
Q3.....	13.3	7.4	1.7	1.0	Q3.....	14.7	8.5	2.7	1.6
Q4.....	29.2	18.8	3.5	2.2	Q4.....	23.7	12.7	3.9	2.1
1991 Q1.....	7.5	3.3	1.1	0.5	2002 Q1.....	19.0	11.3	3.6	2.1
Q2.....	14.4	8.2	2.0	1.1	Q2.....	22.3	14.6	4.2	2.7
Q3.....	11.9	5.9	1.7	0.8	Q3.....	19.4	11.9	3.7	2.3
Q4.....	22.3	11.3	2.8	1.4	Q4.....	25.6	14.6	4.5	2.5
1992 Q1.....	(1.7)	(2.8)	(0.3)	(0.4)	2003 Q1.....	23.1	16.3	4.5	3.2
Q2.....	16.0	9.1	2.4	1.4	Q2.....	21.1	13.6	4.1	2.6
Q3.....	11.4	5.8	1.7	0.9	Q3.....	20.3	13.1	3.9	2.5
Q4.....	19.6	10.4	2.6	1.4	Q4.....	33.9	19.9	5.9	3.5
1993 Q1.....	9.8	5.3	1.6	0.8	2004 Q1.....	23.0	15.0	4.4	2.9
Q2.....	19.5	12.7	3.0	1.9	Q2.....	26.2	17.6	5.0	3.3
Q3.....	14.6	8.7	2.3	1.4	Q3.....	21.5	14.2	4.1	2.7
Q4.....	22.1	11.5	3.1	1.6	Q4.....	31.3	20.6	5.7	3.7
1994 Q1.....	14.9	8.5	2.4	1.4	2005 Q1.....	22.1	14.7	4.3	2.9
Q2.....	19.8	12.7	3.2	2.0	Q2.....	25.0	16.4	4.8	3.1
Q3.....	19.1	11.5	3.1	1.8	Q3.....	21.7	14.5	4.3	2.9
Q4.....	33.5	20.6	5.0	3.1	Q4.....	31.1	21.4	5.7	3.9
1995 Q1.....	13.6	8.7	2.4	1.5	2006 Q1.....	23.1	16.3	4.7	3.3
Q2.....	16.5	10.1	2.7	1.7	Q2.....	22.7	14.6	4.5	2.9
Q3.....	15.7	9.7	2.6	1.6	Q3.....	21.4	14.0	4.2	2.8
Q4.....	21.0	11.5	3.1	1.7	Q4.....	29.4	19.8	5.5	3.7
1996 Q1.....	12.9	7.7	2.2	1.3	2007 Q1.....	20.8	13.7	4.4	2.9
Q2.....	16.7	10.0	2.8	1.7	Q2.....	25.8	16.9	5.2	3.4
Q3.....	19.0	12.0	3.2	2.0	Q3.....	19.0	12.8	3.8	2.5
Q4.....	25.7	15.6	3.9	2.4	Q4.....	27.0	17.7	4.9	3.2
1997 Q1.....	14.6	8.6	2.6	1.5	2008 Q1.....	19.2	11.5	3.7	2.2
Q2.....	14.9	8.8	2.6	1.5	Q2.....	19.7	12.5	3.7	2.3
Q3.....	17.9	11.1	3.1	2.0	Q3.....	13.5	8.3	2.6	1.6
Q4.....	29.4	18.6	4.7	3.0	Q4.....	2.3	(3.6)	0.4	(0.6)
1998 Q1.....	19.0	11.5	3.5	2.1	2009 Q1.....	14.9	8.0	2.9	1.6
Q2.....	24.3	16.1	4.4	2.9	Q2.....	20.4	13.3	4.1	2.7
Q3.....	18.6	10.7	3.3	1.9	Q3.....	18.1	11.5	3.7	2.3
Q4.....	31.3	19.3	5.1	3.1	Q4.....	29.0	21.8	5.8	4.4
1999 Q1.....	19.9	12.0	3.7	2.2	2010 Q1.....	21.7	14.3	4.6	3.0
Q2.....	22.0	13.0	4.0	2.4	Q2.....	22.5	15.0	4.7	3.1
Q3.....	23.2	14.3	4.3	2.6	Q3.....	18.1	12.1	3.8	2.5
Q4.....	32.6	20.0	5.5	3.4	Q4.....	27.8	19.7	5.4	3.8
2000 Q1.....	17.9	10.0	3.3	1.9	2011 Q1.....	21.8	14.2	4.5	2.9
Q2.....	18.4	10.6	3.3	1.9	Q2.....	22.9	15.3	4.5	3.0
Q3.....	15.2	8.2	2.8	1.5	Q3.....	NA	NA	NA	NA
Q4.....	25.5	15.0	4.1	2.4	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

³ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table L -- Historical Rates of Return
For Corporations in the NAICS Information Sector,
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	16.0	11.7	11.7	8.6
2010 Q1.....	17.6	10.8	13.6	8.4
Q2.....	19.6	14.8	15.0	11.3
Q3.....	19.0	18.3	15.1	14.6
Q4.....	16.0	11.4	12.1	8.6
2011 Q1.....	18.3	13.2	14.6	10.6
Q2.....	21.8	16.0	17.2	12.6
Q3.....	19.3	13.9	15.4	11.1
Q4.....				

Table M -- Historical Rates of Return
For Corporations in the NAICS Professional and Technical Services Sector (except Legal Services),
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	14.8	11.5	9.3	7.2
2010 Q1.....	9.3	6.6	6.0	4.2
Q2.....	16.3	12.3	10.0	7.5
Q3.....	14.6	10.5	8.8	6.4
Q4.....	16.2	13.3	9.3	7.7
2011 Q1.....	13.4	10.0	7.9	5.9
Q2.....	19.3	14.6	10.5	7.9
Q3.....	10.3	6.7	5.6	3.6
Q4.....				

Table N -- Composition of the Sample
By NAICS Sector and Size of Total Assets

Size of total assets	Manufacturing ¹			Mining ²		
	Total assets ⁴		Number of active corps. in sample ⁵	Total assets ⁴		Number of active corps. in sample ⁶
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	7,855,551	100	7,861	881,240	100	293
Under \$10 million	175,273	2	3,518	6	0	1
\$10 million and over	7,680,278	98	4,343	881,234	100	292
\$10 million to less than \$25 million	119,486	2	1,237	87	0	3
\$25 million to less than \$50 million	77,746	1	585	1,069	0	14
\$50 million to less than \$100 million	86,345	1	473	8,208	1	60
\$100 million to less than \$250 million	135,828	2	488	11,189	1	41
\$250 million to less than \$1 billion	417,651	5	798	39,167	4	64
\$1 billion and over	6,843,222	87	762	821,514	93	110
	Wholesale trade ²			Retail trade ^{2,11}		
	Total assets ⁴		Number of active corps. in sample ⁷	Total assets ⁴		Number of active corps. in sample ⁸
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	852,776	100	1,179	1,093,229	100	597
Under \$10 million	260	0	27	90	0	11
\$10 million and over	852,517	100	1,152	1,093,139	100	586
\$10 million to less than \$25 million	1,512	0	39	829	0	21
\$25 million to less than \$50 million	21,503	3	241	9,739	1	118
\$50 million to less than \$100 million	41,247	5	267	13,018	1	83
\$100 million to less than \$250 million	56,854	7	212	24,287	2	92
\$250 million to less than \$1 billion	131,087	15	247	69,294	6	137
\$1 billion and over	600,313	70	146	975,973	89	135
	Information ²			Professional and Technical Services ^{2,3}		
	Total assets ⁴		Number of active corps. in sample ⁹	Total assets ⁴		Number of active corps. in sample ¹⁰
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	2,058,932	100	584	552,989	100	701
Under \$10 million	93	0	11	277	0	28
\$10 million and over	2,058,840	100	573	552,713	100	673
\$10 million to less than \$25 million	934	0	25	1,662	0	46
\$25 million to less than \$50 million	5,902	0	85	10,180	2	147
\$50 million to less than \$100 million	12,479	1	101	16,368	3	114
\$100 million to less than \$250 million	23,194	1	98	32,564	6	126
\$250 million to less than \$1 billion	66,193	3	130	78,071	14	140
\$1 billion and over	1,950,137	95	134	413,868	75	100

¹ Includes manufacturing corporations with total assets of \$250 thousand and over at time of sample selection.

² Includes mining, wholesale trade, retail trade, information, and professional and technical services corporations with total assets of \$50 million and over at time of sample

³ Except legal services.

⁴ Estimated universe total; figures are rounded and will not necessarily add to totals.

⁵ Drawn from a universe of approximately 140,975.

⁶ Drawn from a universe of approximately 611.

⁷ Drawn from a universe of approximately 2,237.

⁸ Drawn from a universe of approximately 1,235.

⁹ Drawn from a universe of approximately 1,045.

¹⁰ Drawn from a universe of approximately 1,770.

¹¹ Composition of sample, second quarter 2011, revised.

Table O -- Sampling Variability

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups ¹

Industry	Relative standard error ²				Standard error ³
	Net sales	Depreciation	Inventories	Total assets	Income before income taxes
		(percent)			(million dollars)
All manufacturing	0.5	0.5	0.5	0.2	564
All nondurable manufacturing	1.0	1.0	1.7	0.5	587
Food	1.1	1.2	1.1	0.6	71
Beverage and tobacco products	1.2	1.2	2.1	0.4	44
Textile mills and textile product mills	18.9	15.1	16.9	12.3	125
Apparel and leather products	1.4	0.9	1.1	0.8	33
Paper	5.5	3.4	6.6	2.8	105
Printing and related support activities	3.0	2.7	3.0	2.6	27
Petroleum and coal products	0.3	0.3	0.7	0.2	141
Chemicals	1.2	1.0	1.3	0.5	220
Basic chemicals, resins, and synthetics ³	2.3	1.3	2.3	1.2	145
Pharmaceuticals and medicines ³	1.8	1.8	2.1	0.6	117
All other chemicals ³	1.5	0.8	1.5	0.5	53
Plastics and rubber products	4.4	3.6	4.1	2.7	199
All durable manufacturing	0.6	0.5	0.8	0.4	309
Wood products	2.6	1.5	2.4	1.0	14
Nonmetallic mineral products	5.4	3.3	4.9	2.2	118
Primary metals	1.5	0.9	3.1	0.9	38
Iron, steel, and ferroalloys ³	6.1	5.1	7.3	4.2	63
Nonferrous metals ³	2.3	1.6	2.3	0.9	19
Foundries ³	20.4	20.5	11.0	10.6	72
Fabricated metal products	3.1	3.1	2.5	1.9	244
Machinery	4.4	3.7	4.8	2.4	342
Computer and electronic products	2.7	1.9	5.2	1.2	238
Computer and peripheral equipment ³	0.6	0.3	2.5	0.2	30
Communications equipment ³	0.5	0.3	1.0	0.2	20
All other electronic products ³	5.6	3.2	7.1	2.5	222
Electrical equipment, appliances, and components	3.0	2.8	3.0	1.1	71
Transportation equipment	0.5	0.7	0.5	0.3	76
Motor vehicles and parts ³	0.8	1.0	1.4	0.5	43
Aerospace products and parts ³	0.4	0.3	0.2	0.2	109
Furniture and related products	9.6	7.8	9.4	5.0	77
Miscellaneous manufacturing	42.7	29.9	44.7	18.5	1,029
All mining	0.5	0.1	0.4	0.1	28
All wholesale trade	0.9	0.9	1.4	0.9	172
All retail trade ^{4,5}	1.2	0.7	1.2	0.9	109
All information	0.3	0.2	0.7	0.2	23
All professional and technical services (except legal services)	0.6	0.5	0.5	0.5	23

¹ See the Survey Methodology section in the Introduction, page xxi, for information on a change in methodology for calculating the sample variance.

² The relative standard error (RSE) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the RSE's to rapidly increase. Therefore, the standard error (SE) is provided as a measure of precision for this item and should show consistency from quarter to quarter. For information on the meaning and use of the RSE and SE, see the Survey Methodology Section in the Introduction.

³ Included in subsector above.

⁴ Second quarter 2011, revised.

⁵ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table P -- Seasonally Adjusted Net Sales and Net Income After Tax
For Corporations in the NAICS Manufacturing Sector ^{1 2}

Industry group and year	Net sales				Net income after tax			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2001	1,112,728	1,090,307	1,057,485	1,034,968	(480)	12,125	11,256	13,001
2002	1,022,270	1,046,341	1,063,627	1,083,219	24,494	34,968	41,129	39,194
2003	1,099,369	1,070,580	1,104,400	1,119,366	57,966	47,934	52,518	77,954
2004	1,179,785	1,218,415	1,245,515	1,288,912	75,698	85,857	88,111	97,970
2005	1,296,196	1,318,621	1,377,499	1,417,607	90,835	98,639	105,249	105,862
2006	1,439,184	1,449,615	1,459,549	1,433,681	121,706	115,020	121,725	111,671
2007	1,448,150	1,489,474	1,530,971	1,590,489	119,170	129,676	74,941	118,591
2008	1,613,530	1,682,528	1,671,683	1,403,211	119,229	103,330	118,658	(74,845)
2009	1,233,101	1,223,448	1,297,573	1,356,038	35,295	53,967	94,161	103,173
2010	1,389,973	1,426,127	1,454,490	1,488,194	109,761	110,295	124,230	134,256
2011	1,583,559	1,623,428	1,648,002		144,798	156,619	149,538	
All nondurable manufacturing:								
2001	505,964	504,763	488,100	475,045	29,517	32,152	27,763	22,750
2002	461,593	477,680	496,678	519,411	24,456	27,676	31,219	34,895
2003	538,770	512,336	532,558	530,192	41,551	33,375	29,664	43,643
2004	569,621	590,180	604,458	632,043	39,737	46,773	50,794	53,728
2005	635,123	643,809	691,727	709,580	54,986	57,442	62,080	65,261
2006	716,026	720,077	729,418	707,042	68,269	71,535	72,327	65,123
2007	709,982	747,157	764,259	822,741	69,740	74,631	68,132	70,393
2008	849,365	920,255	915,672	716,089	72,591	78,201	84,583	(12,406)
2009	629,946	644,393	686,739	722,054	43,636	57,116	63,099	67,997
2010	744,246	752,122	761,479	791,506	61,898	51,456	64,903	67,841
2011	862,166	900,784	903,039		76,903	87,863	78,819	
All durable manufacturing:								
2001	606,764	585,544	569,385	559,923	(29,997)	(20,027)	(16,507)	(9,749)
2002	560,677	568,661	566,949	563,808	38	7,292	9,910	4,299
2003	560,599	558,244	571,842	589,174	16,415	14,559	22,854	34,311
2004	610,164	628,235	641,057	656,869	35,961	39,084	37,317	44,242
2005	661,073	674,812	685,772	708,027	35,849	41,197	43,169	40,601
2006	723,158	729,538	730,131	726,639	53,437	43,485	49,398	46,548
2007	738,168	742,317	766,712	767,748	49,430	55,045	6,809	48,198
2008	764,165	762,273	756,011	687,122	46,638	25,129	34,075	(62,439)
2009	603,155	579,055	610,834	633,984	(8,341)	(3,149)	31,062	35,176
2010	645,727	674,005	693,011	696,688	47,863	58,839	59,327	66,415
2011	721,393	722,644	744,963		67,895	68,756	70,719	

¹ The seasonally adjusted estimates provided in this table were derived from NAICS-based estimates.

² Beginning with the 2011Q2 data release, updated regARIMA models for seasonal adjustment were implemented. These updated models improve the identification of seasonal patterns in the unadjusted net sales and net income after taxes for all manufacturing, all nondurable manufacturing, and all durable manufacturing.

NOTE: Seasonally adjusted estimates are the result of removing normal seasonal patterns from an unadjusted data series to bring out underlying trends. The seasonally adjusted estimates are computed using the X-12-ARIMA seasonal adjustment program. Further information on the X-12-ARIMA may be obtained by visiting <http://www.census.gov/srd/www/x12a/contact.html>

FINANCIAL DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table 1.0 -- Income Statement For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,463,507	1,485,091	1,537,802	1,664,209	1,658,021	141,071	139,511	140,704	151,991	156,102
Depreciation, depletion, and amortization of property, plant, and equipment	42,212	42,528	41,270	41,717	41,250	3,035	3,294	2,952	3,035	3,169
All other operating costs and expenses	1,301,912	1,349,808	1,383,950	1,491,675	1,483,693	127,777	133,095	127,544	137,039	140,756
Income (loss) from operations	119,383	92,754	112,582	130,817	133,078	10,259	3,122	10,209	11,917	12,178
Interest expense	27,716	27,180	26,073	26,530	26,587	1,192	1,257	1,162	1,213	1,195
All other nonoperating income (expense)	63,904	82,486	92,623	98,964	80,165	179	266	423	102	223
Income (loss) before income taxes	155,570	148,061	179,131	203,252	186,656	9,246	2,132	9,470	10,806	11,206
Provision for current and deferred domestic income taxes	28,086	23,247	35,229	38,651	34,639	1,011	768	958	1,184	1,211
Income (loss) after income taxes	127,483	124,814	143,902	164,600	152,016	8,236	1,363	8,511	9,622	9,995
Cash dividends charged to retained earnings this quarter	39,372	55,692	41,642	47,070	41,524	3,694	4,406	3,544	4,367	3,335
Net income retained in business	88,112	69,122	102,259	117,531	110,493	4,542	(3,043)	4,968	5,255	6,660
Retained earnings at beginning of quarter	2,034,946	2,120,748	2,179,237	2,262,598	2,348,842	73,225	79,863	75,490	80,258	80,788
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,637)	(9,873)	(24,858)	(10,819)	(19,127)	(389)	(714)	(1,021)	(703)	(980)
Retained earnings at end of quarter	2,109,421	2,179,997	2,256,638	2,369,310	2,440,207	77,378	76,106	79,436	84,810	86,468
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.88	2.86	2.68	2.51	2.49	2.15	2.36	2.10	2.00	2.03
All other operating costs and expenses	88.96	90.89	90.00	89.63	89.49	90.58	95.40	90.65	90.16	90.17
Income (loss) from operations	8.16	6.25	7.32	7.86	8.03	7.27	2.24	7.26	7.84	7.80
Interest expense	1.89	1.83	1.70	1.59	1.60	0.84	0.90	0.83	0.80	0.77
All other nonoperating income (expense)	4.37	5.55	6.02	5.95	4.83	0.13	0.19	0.30	0.07	0.14
Income (loss) before income taxes	10.63	9.97	11.65	12.21	11.26	6.55	1.53	6.73	7.11	7.18
Provision for current and deferred domestic income taxes	1.92	1.57	2.29	2.32	2.09	0.72	0.55	0.68	0.78	0.78
Income (loss) after income taxes	8.71	8.40	9.36	9.89	9.17	5.84	0.98	6.05	6.33	6.40
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.33	17.83	20.85	22.84	21.02	29.10	6.88	29.88	32.92	32.64
After income taxes	15.84	15.03	16.75	18.49	17.12	25.92	4.40	26.86	29.31	29.11
Annual rate of profit on total assets:										
Before income taxes	8.47	7.94	9.39	10.43	9.50	13.41	3.13	13.56	15.19	15.21
After income taxes	6.94	6.70	7.55	8.44	7.74	11.95	2.00	12.19	13.53	13.56
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.43	1.43	1.42	1.45	1.42	2.11	2.06	2.06	2.10	2.15
Total cash, U.S. Government and other securities, to total current liabilities ..	0.34	0.35	0.32	0.33	0.31	0.46	0.45	0.43	0.45	0.47
Total stockholders' equity to total debt	1.78	1.84	1.87	1.91	1.86	1.57	1.52	1.53	1.57	1.61

Table 1.1 -- Balance Sheet For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	259,701	275,378	261,376	283,081	277,613	32,515	31,816	31,633	33,119	35,808
Time deposits in the U.S., including negotiable certificates of deposit	58,197	64,013	56,268	53,763	49,317	4,189	4,065	3,819	3,835	3,908
Total cash on hand and in U.S. banks	317,898	339,390	317,644	336,843	326,930	36,703	35,882	35,452	36,954	39,716
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	182,067	181,261	178,726	180,050	163,877	4,179	4,195	4,269	4,382	4,500
Total cash, U.S. Government and other securities	499,964	520,651	496,370	516,893	490,807	40,883	40,077	39,721	41,335	44,216
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	609,599	596,789	651,717	670,679	673,596	67,748	64,309	69,375	71,700	74,537
Inventories	608,235	619,096	654,449	671,449	686,553	66,204	66,590	68,789	70,454	72,343
All other current assets	378,909	388,848	390,808	389,858	387,486	11,628	11,769	11,592	11,535	11,904
Total current assets	2,096,707	2,125,384	2,193,344	2,248,878	2,238,443	186,462	182,744	189,477	195,024	203,000
Property, plant, and equipment	2,642,028	2,661,437	2,687,810	2,716,076	2,739,765	223,809	224,648	227,154	226,356	233,530
Land and mineral rights	144,487	147,176	155,604	158,616	157,245	3,883	4,127	4,043	4,031	3,997
Less: Accumulated depreciation, depletion, and amortization	1,486,291	1,495,061	1,521,986	1,540,760	1,555,749	158,460	159,698	162,013	161,378	166,611
Net property, plant, and equipment	1,300,223	1,313,551	1,321,428	1,333,932	1,341,260	69,232	69,077	69,184	69,009	70,915
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,949,400	4,015,382	4,114,016	4,215,438	4,275,849	20,007	20,252	20,602	20,542	20,844
Total Assets	7,346,330	7,454,317	7,628,788	7,798,249	7,855,551	275,701	272,073	279,263	284,574	294,759
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	50,375	54,478	60,914	57,785	58,201	14,741	15,096	15,530	15,607	16,022
b. Other short-term loans, including commercial paper	91,851	91,662	109,589	108,082	108,874	3,959	4,258	4,470	4,367	4,039
Trade accounts and trade notes payable	450,106	460,353	491,879	506,255	503,227	37,157	36,360	39,836	40,681	41,539
Income taxes accrued, prior and current years, net of payments	31,373	26,068	38,169	31,353	35,313	1,114	994	955	992	1,129
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	32,928	31,640	34,883	29,272	30,229	6,508	6,731	6,996	6,712	6,804
b. Other long-term loans	80,233	84,188	86,116	84,442	92,268	3,325	3,229	3,061	3,655	3,729
All other current liabilities, including excise and sales taxes, and accrued expenses	732,212	739,021	726,465	731,174	750,554	21,733	21,838	21,288	20,738	21,190
Total current liabilities	1,469,077	1,487,410	1,548,015	1,548,364	1,578,667	88,538	88,506	92,136	92,752	94,451
Long-term debt, due in more than 1 year:										
a. Loans from banks	341,240	337,767	339,492	357,672	362,985	28,883	28,800	28,585	27,743	29,425
b. Other long-term loans	1,215,877	1,202,902	1,205,604	1,230,115	1,254,772	23,588	23,175	24,362	25,497	25,441
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,100,882	1,105,354	1,099,735	1,101,857	1,107,148	7,607	7,731	7,431	7,266	8,112
Total liabilities	4,127,076	4,133,433	4,192,845	4,238,008	4,303,571	148,617	148,213	152,514	153,258	157,430
Capital stock and other capital (less treasury stock)	1,109,833	1,140,887	1,179,306	1,190,931	1,111,773	49,707	47,755	47,313	46,506	50,861
Retained earnings	2,109,421	2,179,997	2,256,638	2,369,310	2,440,207	77,378	76,106	79,436	84,810	86,468
Stockholders' equity	3,219,254	3,320,884	3,435,943	3,560,241	3,551,980	127,085	123,861	126,750	131,316	137,329
Total Liabilities and Stockholders' Equity	7,346,330	7,454,317	7,628,788	7,798,249	7,855,551	275,701	272,073	279,263	284,574	294,759
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	627,631	637,974	645,329	700,515	659,776	97,924	94,239	97,341	102,271	108,548
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.81	6.98	6.51	6.63	6.25	14.83	14.73	14.22	14.53	15.00
Trade accounts and trade notes receivable	8.30	8.01	8.54	8.60	8.57	24.57	23.64	24.84	25.20	25.29
Inventories	8.28	8.31	8.58	8.61	8.74	24.01	24.48	24.63	24.76	24.54
Total current assets	28.54	28.51	28.75	28.84	28.50	67.63	67.17	67.85	68.53	68.87
Net property, plant, and equipment	17.70	17.62	17.32	17.11	17.07	25.11	25.39	24.77	24.25	24.06
Short-term debt, including current portion of long-term debt	3.48	3.51	3.82	3.59	3.69	10.35	10.77	10.76	10.66	10.38
Total current liabilities	20.00	19.95	20.29	19.86	20.10	32.11	32.53	32.99	32.59	32.04
Long-term debt	21.20	20.67	20.25	20.36	20.59	19.03	19.10	18.96	18.71	18.61
Total liabilities	56.18	55.45	54.96	54.35	54.78	53.90	54.48	54.61	53.86	53.41
Stockholders' equity	43.82	44.55	45.04	45.65	45.22	46.10	45.52	45.39	46.14	46.59

Table 2.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	767,183	784,726	839,324	926,179	909,102	53,329	51,970	53,010	55,948	56,731
Depreciation, depletion, and amortization of property, plant, and equipment	22,785	23,125	21,945	22,239	21,731	1,139	1,242	1,134	1,122	1,200
All other operating costs and expenses	676,807	713,333	751,033	829,876	811,609	48,504	49,574	48,436	50,926	51,861
Income (loss) from operations	67,591	48,268	66,346	74,064	75,762	3,686	1,154	3,441	3,900	3,670
Interest expense	15,610	15,315	14,943	15,126	15,358	436	438	422	443	443
All other nonoperating income (expense)	28,737	43,691	44,973	52,122	39,055	88	93	2	13	70
Income (loss) before income taxes	80,719	76,644	96,376	111,061	99,459	3,338	809	3,021	3,470	3,297
Provision for current and deferred domestic income taxes	13,796	12,112	18,389	22,216	19,137	368	236	272	329	313
Income (loss) after income taxes	66,922	64,532	77,987	88,845	80,322	2,970	573	2,749	3,141	2,984
Cash dividends charged to retained earnings this quarter	25,598	36,438	23,082	29,400	24,228	1,075	1,418	1,295	1,353	950
Net income retained in business	41,325	28,093	54,905	59,445	56,094	1,894	(844)	1,453	1,788	2,033
Retained earnings at beginning of quarter	1,305,918	1,344,809	1,372,023	1,417,879	1,455,236	26,121	28,495	26,992	28,037	28,358
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,364)	999	(9,926)	(4,322)	(8,075)	(190)	(189)	(292)	(245)	(400)
Retained earnings at end of quarter	1,342,879	1,373,901	1,417,002	1,473,002	1,503,255	27,825	27,462	28,154	29,581	29,991
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.97	2.95	2.61	2.40	2.39	2.14	2.39	2.14	2.01	2.12
All other operating costs and expenses	88.22	90.90	89.48	89.60	89.28	90.95	95.39	91.37	91.02	91.42
Income (loss) from operations	8.81	6.15	7.90	8.00	8.33	6.91	2.22	6.49	6.97	6.47
Interest expense	2.03	1.95	1.78	1.63	1.69	0.82	0.84	0.80	0.79	0.78
All other nonoperating income (expense)	3.75	5.57	5.36	5.63	4.30	0.17	0.18	0.00	0.02	0.12
Income (loss) before income taxes	10.52	9.77	11.48	11.99	10.94	6.26	1.56	5.70	6.20	5.81
Provision for current and deferred domestic income taxes	1.80	1.54	2.19	2.40	2.11	0.69	0.45	0.51	0.59	0.55
Income (loss) after income taxes	8.72	8.22	9.29	9.59	8.84	5.57	1.10	5.19	5.61	5.26
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.67	18.22	22.13	24.66	22.18	33.38	8.18	30.08	33.20	29.65
After income taxes	16.31	15.34	17.91	19.73	17.91	29.70	5.80	27.38	30.05	26.83
Annual rate of profit on total assets:										
Before income taxes	8.56	7.96	9.76	11.04	9.85	14.33	3.53	12.71	14.38	13.05
After income taxes	7.10	6.70	7.90	8.83	7.96	12.75	2.50	11.57	13.02	11.81
	(based on succeeding table)									
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.31	1.32	1.27	1.32	1.29	1.89	1.85	1.83	1.90	1.95
Total cash, U.S. Government and other securities, to total current liabilities ..	0.25	0.26	0.23	0.24	0.22	0.35	0.36	0.33	0.35	0.36
Total stockholders' equity to total debt	1.53	1.56	1.59	1.62	1.59	1.30	1.32	1.30	1.36	1.37

Table 2.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	91,160	95,871	93,503	102,625	99,094	8,820	8,981	8,636	9,126	9,686
Time deposits in the U.S., including negotiable certificates of deposit	30,268	37,077	28,540	24,599	27,073	1,013	1,081	1,087	1,012	962
Total cash on hand and in U.S. banks	121,429	132,949	122,043	127,224	126,166	9,833	10,062	9,723	10,138	10,648
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	45,365	53,712	51,173	51,242	40,245	1,195	1,095	1,216	1,285	1,308
Total cash, U.S. Government and other securities	166,794	186,661	173,216	178,466	166,411	11,028	11,156	10,939	11,423	11,955
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	272,588	275,693	303,688	311,192	310,525	23,111	21,346	23,713	24,244	25,599
Inventories	251,259	259,938	273,254	277,015	280,251	21,218	21,215	22,289	22,792	23,451
All other current assets	198,826	210,015	204,363	205,003	198,543	3,519	3,752	3,598	3,655	3,905
Total current assets	889,466	932,307	954,521	971,677	955,730	58,876	57,469	60,539	62,114	64,910
Property, plant, and equipment	1,523,632	1,533,463	1,546,358	1,563,658	1,566,310	81,309	81,854	83,092	82,141	86,815
Land and mineral rights	88,823	90,187	98,166	101,161	99,415	1,087	1,281	1,238	1,412	1,383
Less: Accumulated depreciation, depletion, and amortization	813,734	815,881	830,079	841,222	844,017	55,236	55,971	56,842	56,100	59,371
Net property, plant, and equipment	798,721	807,768	814,446	823,597	821,708	27,160	27,164	27,489	27,454	28,826
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,082,436	2,112,894	2,180,854	2,227,907	2,260,968	7,157	7,160	7,001	6,948	7,311
Total Assets	3,770,623	3,852,969	3,949,821	4,023,181	4,038,406	93,193	91,793	95,029	96,515	101,047
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	26,676	31,378	35,719	31,750	30,283	5,430	5,640	5,912	5,955	6,348
b. Other short-term loans, including commercial paper	64,260	66,626	86,532	81,315	81,326	1,162	1,357	1,440	1,456	1,407
Trade accounts and trade notes payable	211,470	227,045	240,329	249,045	242,885	13,775	13,430	15,240	15,280	15,569
Income taxes accrued, prior and current years, net of payments	17,820	17,370	24,596	20,550	22,269	390	348	279	266	325
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	15,549	16,130	15,810	16,242	16,223	2,944	2,852	3,030	2,618	2,621
b. Other long-term loans	47,397	48,338	50,725	49,442	54,454	1,434	1,258	1,026	1,147	1,134
All other current liabilities, including excise and sales taxes, and accrued expenses	297,529	301,349	295,036	288,953	295,346	6,061	6,163	6,097	5,935	5,922
Total current liabilities	680,700	708,235	748,746	737,295	742,786	31,195	31,048	33,023	32,656	33,326
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,491	173,081	177,104	189,742	190,507	11,662	11,538	11,748	11,701	12,530
b. Other long-term loans	748,720	742,339	731,060	743,141	756,488	8,072	7,286	7,758	7,927	8,315
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	529,660	546,226	551,309	551,540	554,666	2,262	2,340	2,337	2,421	2,399
Total liabilities	2,129,571	2,169,881	2,208,219	2,221,718	2,244,446	53,191	52,212	54,867	54,705	56,570
Capital stock and other capital (less treasury stock)	298,173	309,186	324,600	328,461	290,705	12,177	12,119	12,008	12,230	14,486
Retained earnings	1,342,879	1,373,901	1,417,002	1,473,002	1,503,255	27,825	27,462	28,154	29,581	29,991
Stockholders' equity	1,641,052	1,683,087	1,741,602	1,801,463	1,793,960	40,002	39,581	40,162	41,810	44,477
Total Liabilities and Stockholders' Equity	3,770,623	3,852,969	3,949,821	4,023,181	4,038,406	93,193	91,793	95,029	96,515	101,047
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	208,766	224,072	205,775	234,381	212,945	27,681	26,421	27,516	29,458	31,584
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.42	4.84	4.39	4.44	4.12	11.83	12.15	11.51	11.84	11.83
Trade accounts and trade notes receivable	7.23	7.16	7.69	7.73	7.69	24.80	23.25	24.95	25.12	25.33
Inventories	6.66	6.75	6.92	6.89	6.94	22.77	23.11	23.46	23.61	23.21
Total current assets	23.59	24.20	24.17	24.15	23.67	63.18	62.61	63.71	64.36	64.24
Net property, plant, and equipment	21.18	20.96	20.62	20.47	20.35	29.14	29.59	28.93	28.45	28.53
Short-term debt, including current portion of long-term debt	4.08	4.22	4.78	4.44	4.51	11.77	12.10	12.00	11.58	11.39
Total current liabilities	18.05	18.38	18.96	18.33	18.39	33.47	33.82	34.75	33.83	32.98
Long-term debt	24.38	23.76	22.99	23.19	23.45	21.18	20.51	20.53	20.34	20.63
Total liabilities	56.48	56.32	55.91	55.22	55.58	57.08	56.88	57.74	56.68	55.98
Stockholders' equity	43.52	43.68	44.09	44.78	44.42	42.92	43.12	42.26	43.32	44.02

Table 3.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	139,740	153,721	152,759	158,260	157,408	14,738	14,955	14,738	15,466	14,677
Depreciation, depletion, and amortization of property, plant, and equipment	2,859	2,885	2,833	2,939	2,850	264	298	284	281	283
All other operating costs and expenses	124,921	138,271	138,089	144,061	145,186	13,569	14,103	13,793	14,481	13,903
Income (loss) from operations	11,960	12,566	11,837	11,259	9,371	905	554	660	704	492
Interest expense	2,805	2,512	2,664	2,852	2,445	91	99	104	121	106
All other nonoperating income (expense)	673	1,695	1,613	1,086	(2,357)	2	17	3	(5)	1
Income (loss) before income taxes	9,827	11,750	10,786	9,494	4,569	817	471	559	578	387
Provision for current and deferred domestic income taxes	2,290	2,725	2,694	2,635	1,559	106	91	48	55	57
Income (loss) after income taxes	7,537	9,024	8,092	6,859	3,010	711	381	511	523	330
Cash dividends charged to retained earnings this quarter	2,584	3,118	2,424	3,065	2,611	233	300	267	279	159
Net income retained in business	4,953	5,907	5,668	3,794	399	478	81	244	243	171
Retained earnings at beginning of quarter	156,729	161,284	166,768	171,372	173,400	6,986	7,025	6,542	5,696	5,470
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(856)	(655)	(592)	(2,014)	(680)	(124)	(65)	(77)	(56)	(141)
Retained earnings at end of quarter	160,826	166,536	171,844	173,152	173,119	7,340	7,040	6,708	5,883	5,500
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.05	1.88	1.85	1.86	1.81	1.79	2.00	1.93	1.82	1.93
All other operating costs and expenses	89.40	89.95	90.40	91.03	92.24	92.07	94.30	93.59	93.63	94.72
Income (loss) from operations	8.56	8.17	7.75	7.11	5.95	6.14	3.70	4.48	4.55	3.35
Interest expense	2.01	1.63	1.74	1.80	1.55	0.62	0.66	0.71	0.78	0.72
All other nonoperating income (expense)	0.48	1.10	1.06	0.69	(1.50)	0.02	0.11	0.02	(0.03)	0.00
Income (loss) before income taxes	7.03	7.64	7.06	6.00	2.90	5.54	3.15	3.79	3.74	2.63
Provision for current and deferred domestic income taxes	1.64	1.77	1.76	1.66	0.99	0.72	0.61	0.33	0.36	0.39
Income (loss) after income taxes	5.39	5.87	5.30	4.33	1.91	4.83	2.54	3.47	3.38	2.25
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.13	23.09	20.37	17.44	8.48	32.58	19.28	23.18	25.95	17.35
After income taxes	15.44	17.73	15.28	12.60	5.58	28.36	15.57	21.19	23.48	14.79
Annual rate of profit on total assets:										
Before income taxes	7.73	8.86	7.93	6.86	3.35	15.74	9.10	10.47	10.87	7.16
After income taxes	5.93	6.80	5.95	4.96	2.21	13.70	7.35	9.57	9.84	6.10
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.30	1.26	1.22	1.32	1.28	1.95	1.88	1.81	1.68	1.65
Total cash, U.S. Government and other securities, to total current liabilities ..	0.18	0.17	0.14	0.24	0.14	0.35	0.35	0.32	0.30	0.29
Total stockholders' equity to total debt	1.05	1.06	1.07	1.08	1.11	1.64	1.57	1.45	1.28	1.23

Table 3.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	14,359	14,287	12,917	17,312	12,568	1,757	1,920	1,797	1,830	1,734
Time deposits in the U.S., including negotiable certificates of deposit	1,810	2,763	1,699	2,615	1,570	187	189	209	160	178
Total cash on hand and in U.S. banks	16,170	17,050	14,616	19,928	14,138	1,944	2,109	2,006	1,990	1,912
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,441	3,372	3,710	9,351	3,025	330	259	313	301	329
Total cash, U.S. Government and other securities	19,611	20,422	18,326	29,278	17,163	2,274	2,368	2,320	2,290	2,241
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	41,219	44,906	47,854	44,521	49,366	4,622	4,698	4,936	4,964	4,969
Inventories	56,143	62,950	63,883	62,300	62,464	5,014	4,798	4,880	4,751	4,832
All other current assets	23,137	25,608	24,215	24,053	23,419	805	768	792	807	891
Total current assets	140,109	153,887	154,278	160,152	152,412	12,714	12,632	12,928	12,813	12,932
Property, plant, and equipment	199,188	202,883	206,226	208,767	208,082	17,837	17,925	19,024	18,353	18,660
Land and mineral rights	6,854	6,780	6,837	7,018	5,721	342	423	420	533	535
Less: Accumulated depreciation, depletion, and amortization	110,230	112,477	114,639	115,704	115,188	11,385	11,474	12,214	11,660	11,884
Net property, plant, and equipment	95,812	97,187	98,424	100,081	98,615	6,794	6,874	7,230	7,226	7,311
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	272,518	279,452	291,387	293,044	294,571	1,258	1,212	1,212	1,216	1,366
Total Assets	508,439	530,525	544,088	553,277	545,598	20,766	20,718	21,370	21,255	21,609
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	7,205	11,883	14,116	11,315	8,613	1,339	1,460	1,503	1,575	1,777
b. Other short-term loans, including commercial paper	12,079	12,782	14,864	14,898	11,970	340	360	459	549	481
Trade accounts and trade notes payable	36,046	40,810	40,705	40,490	41,376	2,845	2,982	3,296	3,495	3,396
Income taxes accrued, prior and current years, net of payments	1,423	1,165	1,730	1,234	1,195	99	112	59	49	74
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,809	4,536	4,447	4,738	3,534	465	408	379	420	396
b. Other long-term loans	9,786	11,223	13,006	12,759	13,170	147	181	220	244	228
All other current liabilities, including excise and sales taxes, and accrued expenses	37,822	39,670	37,657	36,307	38,938	1,283	1,211	1,228	1,273	1,471
Total current liabilities	108,170	122,068	126,525	121,741	118,795	6,517	6,713	7,145	7,605	7,823
Long-term debt, due in more than 1 year:										
a. Loans from banks	32,164	32,279	33,799	38,732	40,554	2,371	2,552	2,601	2,883	3,111
b. Other long-term loans	120,922	119,489	117,535	118,464	117,171	1,469	1,269	1,470	1,312	1,282
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	51,907	53,105	54,433	56,590	53,501	381	404	502	549	481
Total liabilities	313,163	326,941	332,292	335,528	330,021	10,737	10,938	11,719	12,349	12,697
Capital stock and other capital (less treasury stock)	34,450	37,049	39,952	44,597	42,458	2,689	2,740	2,943	3,022	3,413
Retained earnings	160,826	166,536	171,844	173,152	173,119	7,340	7,040	6,708	5,883	5,500
Stockholders' equity	195,276	203,584	211,796	217,749	215,577	10,029	9,780	9,651	8,905	8,912
Total Liabilities and Stockholders' Equity	508,439	530,525	544,088	553,277	545,598	20,766	20,718	21,370	21,255	21,609
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	31,939	31,818	27,753	38,411	33,616	6,198	5,919	5,783	5,207	5,110
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.86	3.85	3.37	5.29	3.15	10.95	11.43	10.86	10.78	10.37
Trade accounts and trade notes receivable	8.11	8.46	8.80	8.05	9.05	22.25	22.68	23.10	23.35	22.99
Inventories	11.04	11.87	11.74	11.26	11.45	24.15	23.16	22.84	22.35	22.36
Total current assets	27.56	29.01	28.36	28.95	27.93	61.23	60.97	60.50	60.28	59.85
Net property, plant, and equipment	18.84	18.32	18.09	18.09	18.07	32.72	33.18	33.83	34.00	33.83
Short-term debt, including current portion of long-term debt	6.47	7.62	8.53	7.90	6.83	11.03	11.63	11.99	13.12	13.33
Total current liabilities	21.27	23.01	23.25	22.00	21.77	31.38	32.40	33.44	35.78	36.20
Long-term debt	30.11	28.61	27.81	28.41	28.91	18.49	18.44	19.05	19.74	20.33
Total liabilities	61.59	61.63	61.07	60.64	60.49	51.70	52.79	54.84	58.10	58.76
Stockholders' equity	38.41	38.37	38.93	39.36	39.51	48.30	47.21	45.16	41.90	41.24

Table 4.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	44,020	41,376	39,733	43,977	44,379	1,454	1,343	1,129	1,454	1,448
Depreciation, depletion, and amortization of property, plant, and equipment	1,294	1,097	1,211	1,226	1,235	45	41	45	40	38
All other operating costs and expenses	33,617	32,884	30,695	33,126	33,710	1,335	1,288	982	1,258	1,296
Income (loss) from operations	9,109	7,395	7,827	9,625	9,433	74	14	102	156	114
Interest expense	1,892	2,264	1,637	1,658	1,748	24	21	18	19	19
All other nonoperating income (expense)	5,288	7,976	3,917	6,735	4,144	(4)	1	7	3	2
Income (loss) before income taxes	12,505	13,107	10,108	14,703	11,828	46	(6)	91	140	97
Provision for current and deferred domestic income taxes	2,947	2,451	2,323	3,126	2,921	13	6	3	8	0
Income (loss) after income taxes	9,558	10,656	7,785	11,577	8,908	33	(12)	88	132	97
Cash dividends charged to retained earnings this quarter	6,016	4,567	3,775	3,503	4,081	35	64	56	43	37
Net income retained in business	3,542	6,090	4,010	8,074	4,827	(2)	(76)	31	90	60
Retained earnings at beginning of quarter	103,557	107,551	113,286	116,940	122,396	(179)	199	29	700	(190)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,185)	(389)	(867)	(944)	(282)	(7)	83	(31)	14	(16)
Retained earnings at end of quarter	105,914	113,252	116,428	124,070	126,941	(188)	205	29	803	(146)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.94	2.65	3.05	2.79	2.78	3.07	3.09	3.99	2.74	2.60
All other operating costs and expenses	76.37	79.48	77.25	75.33	75.96	91.85	95.85	86.98	86.51	89.53
Income (loss) from operations	20.69	17.87	19.70	21.89	21.26	5.08	1.06	9.03	10.75	7.88
Interest expense	4.30	5.47	4.12	3.77	3.94	1.66	1.56	1.62	1.30	1.30
All other nonoperating income (expense)	12.01	19.28	9.86	15.32	9.34	(0.26)	0.05	0.63	0.19	0.11
Income (loss) before income taxes	28.41	31.68	25.44	33.43	26.65	3.15	(0.45)	8.04	9.64	6.69
Provision for current and deferred domestic income taxes	6.69	5.92	5.85	7.11	6.58	0.91	0.46	0.29	0.55	0.00
Income (loss) after income taxes	21.71	25.75	19.59	26.33	20.07	2.24	(0.90)	7.75	9.08	6.69
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	35.88	36.96	27.69	38.26	31.46	16.13	(1.61)	24.97	35.00	24.49
After income taxes	27.43	30.05	21.32	30.13	23.69	11.49	(3.26)	24.07	32.99	24.50
Annual rate of profit on total assets:										
Before income taxes	15.86	16.13	12.03	17.28	13.72	4.03	(0.58)	9.55	14.31	9.46
After income taxes	12.12	13.11	9.27	13.61	10.33	2.87	(1.18)	9.21	13.49	9.47
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.15	1.06	1.00	1.01	0.99	2.34	2.54	2.69	2.59	2.52
Total cash, U.S. Government and other securities, to total current liabilities ..	0.26	0.25	0.25	0.22	0.27	0.29	0.29	0.31	0.29	0.32
Total stockholders' equity to total debt	1.56	1.53	1.50	1.57	1.48	0.46	0.83	0.92	1.08	0.94

Table 4.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	7,950	6,876	6,318	8,015	9,866	262	233	225	248	289
Time deposits in the U.S., including negotiable certificates of deposit	3,750	4,347	6,248	3,373	4,383	38	37	34	27	12
Total cash on hand and in U.S. banks	11,701	11,223	12,566	11,388	14,250	300	271	259	274	301
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,360	1,462	1,873	1,374	1,797	22	21	19	16	18
Total cash, U.S. Government and other securities	13,061	12,685	14,438	12,762	16,047	322	292	278	291	319
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,713	10,441	10,634	12,468	11,540	430	391	364	451	449
Inventories	17,098	17,138	17,164	16,765	16,738	1,667	1,658	1,637	1,685	1,524
All other current assets	15,505	14,680	15,801	15,539	15,257	186	186	166	145	209
Total current assets	57,376	54,943	58,038	57,534	59,581	2,606	2,527	2,446	2,572	2,501
Property, plant, and equipment	78,093	73,460	74,985	74,899	75,129	3,707	3,440	3,248	3,169	3,256
Land and mineral rights	3,936	3,850	3,894	3,898	3,925	90	67	39	37	42
Less: Accumulated depreciation, depletion, and amortization	37,720	32,212	33,616	33,962	34,901	2,093	2,093	2,038	2,006	1,976
Net property, plant, and equipment	44,309	45,098	45,263	44,836	44,153	1,704	1,414	1,249	1,200	1,321
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	213,730	225,018	232,741	237,995	241,112	243	185	106	145	272
Total Assets	315,415	325,060	336,041	340,364	344,847	4,553	4,126	3,801	3,917	4,094
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,115	849	773	859	931	220	193	179	137	111
b. Other short-term loans, including commercial paper	10,655	9,825	15,607	15,369	16,295	99	95	97	143	51
Trade accounts and trade notes payable	7,962	8,598	7,742	8,190	8,103	391	317	289	282	324
Income taxes accrued, prior and current years, net of payments	2,795	2,043	2,507	3,094	3,020	23	11	1	13	1
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	772	790	587	662	1,404	57	50	45	48	156
b. Other long-term loans	2,686	4,134	4,332	5,693	5,254	18	21	10	10	24
All other current liabilities, including excise and sales taxes, and accrued expenses	23,829	25,481	26,607	22,939	24,911	307	308	289	362	325
Total current liabilities	49,814	51,720	58,154	56,806	59,918	1,115	994	910	994	991
Long-term debt, due in more than 1 year:										
a. Loans from banks	18,474	18,456	18,714	19,683	19,084	914	729	637	588	646
b. Other long-term loans	55,614	58,526	57,081	55,392	58,969	1,161	713	613	559	695
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	52,105	54,496	56,055	54,783	56,476	227	200	187	173	180
Total liabilities	176,007	183,197	190,005	186,663	194,448	3,417	2,637	2,347	2,315	2,512
Capital stock and other capital (less treasury stock)	33,495	28,611	29,608	29,630	23,458	1,324	1,284	1,425	798	1,728
Retained earnings	105,914	113,252	116,428	124,070	126,941	(188)	205	29	803	(146)
Stockholders' equity	139,409	141,863	146,037	153,701	150,399	1,136	1,489	1,454	1,601	1,582
Total Liabilities and Stockholders' Equity	315,415	325,060	336,041	340,364	344,847	4,553	4,126	3,801	3,917	4,094
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,562	3,224	(116)	728	(337)	1,491	1,533	1,536	1,577	1,509
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.14	3.90	4.30	3.75	4.65	7.08	7.08	7.30	7.42	7.79
Trade accounts and trade notes receivable	3.71	3.21	3.16	3.66	3.35	9.45	9.48	9.59	11.51	10.96
Inventories	5.42	5.27	5.11	4.93	4.85	36.62	40.17	43.08	43.03	37.23
Total current assets	18.19	16.90	17.27	16.90	17.28	57.24	61.25	64.34	65.66	61.08
Net property, plant, and equipment	14.05	13.87	13.47	13.17	12.80	37.42	34.28	32.86	30.64	32.27
Short-term debt, including current portion of long-term debt	4.83	4.80	6.34	6.63	6.93	8.64	8.69	8.71	8.63	8.36
Total current liabilities	15.79	15.91	17.31	16.69	17.38	24.48	24.10	23.94	25.39	24.22
Long-term debt	23.49	23.68	22.56	22.06	22.63	45.57	34.96	32.87	29.30	32.75
Total liabilities	55.80	56.36	56.54	54.84	56.39	75.05	63.91	61.75	59.11	61.36
Stockholders' equity	44.20	43.64	43.46	45.16	43.61	24.95	36.09	38.25	40.89	38.64

Table 5.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	9,250	9,003	8,567	9,530	9,883	2,480	2,565	2,411	2,752	3,099
Depreciation, depletion, and amortization of property, plant, and equipment	233	231	207	215	221	45	51	38	39	46
All other operating costs and expenses	8,409	8,584	8,072	8,791	9,214	2,149	2,500	2,135	2,407	2,758
Income (loss) from operations	609	189	288	524	449	286	14	238	305	295
Interest expense	112	113	103	104	112	17	18	16	17	20
All other nonoperating income (expense)	106	43	104	104	118	3	10	2	(6)	23
Income (loss) before income taxes	602	118	289	524	455	272	6	223	283	298
Provision for current and deferred domestic income taxes	91	13	73	125	72	24	7	24	32	25
Income (loss) after income taxes	512	105	216	398	383	248	(2)	199	250	272
Cash dividends charged to retained earnings this quarter	185	143	109	383	112	95	70	48	121	58
Net income retained in business	327	(38)	107	15	271	152	(72)	151	130	214
Retained earnings at beginning of quarter	9,412	9,568	9,125	9,246	8,915	2,112	2,120	2,059	2,202	1,933
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13)	62	115	(72)	(32)	(17)	(25)	(36)	1	(20)
Retained earnings at end of quarter	9,726	9,593	9,347	9,189	9,154	2,248	2,023	2,174	2,333	2,127
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.52	2.56	2.42	2.25	2.24	1.81	1.99	1.57	1.43	1.48
All other operating costs and expenses	90.90	95.34	94.22	92.25	93.22	86.67	97.47	88.56	87.47	89.00
Income (loss) from operations	6.58	2.09	3.37	5.50	4.54	11.53	0.54	9.87	11.10	9.52
Interest expense	1.21	1.26	1.21	1.09	1.13	0.68	0.69	0.68	0.60	0.66
All other nonoperating income (expense)	1.14	0.48	1.21	1.09	1.20	0.11	0.37	0.08	(0.23)	0.74
Income (loss) before income taxes	6.51	1.32	3.37	5.49	4.60	10.96	0.22	9.26	10.27	9.60
Provision for current and deferred domestic income taxes	0.98	0.15	0.85	1.31	0.73	0.97	0.28	1.01	1.16	0.82
Income (loss) after income taxes	5.53	1.17	2.52	4.18	3.87	9.99	(0.06)	8.25	9.10	8.78
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.69	3.10	7.48	13.41	11.43	42.57	1.01	35.13	42.31	41.10
After income taxes	13.33	2.75	5.59	10.21	9.62	38.80	(0.27)	31.29	37.51	37.59
Annual rate of profit on total assets:										
Before income taxes	8.23	1.63	3.90	6.86	5.89	23.24	0.51	18.31	22.73	21.23
After income taxes	6.99	1.45	2.91	5.22	4.96	21.18	(0.13)	16.31	20.15	19.42
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.04	2.08	2.05	1.99	2.02	2.53	2.23	2.27	2.50	2.58
Total cash, U.S. Government and other securities, to total current liabilities ..	0.33	0.33	0.27	0.25	0.25	0.57	0.50	0.43	0.47	0.40
Total stockholders' equity to total debt	2.28	2.27	2.21	2.12	2.16	2.35	1.97	2.18	2.21	1.85

Table 5.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	1,286	1,193	857	919	932	557	552	489	539	541
Time deposits in the U.S., including negotiable certificates of deposit	126	112	117	83	43	125	112	117	83	42
Total cash on hand and in U.S. banks	1,412	1,305	974	1,002	975	683	663	606	622	583
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	900	926	876	857	896	82	71	72	67	63
Total cash, U.S. Government and other securities	2,312	2,231	1,850	1,859	1,871	765	734	678	689	646
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,611	4,243	4,678	4,867	5,055	1,171	996	1,168	1,286	1,568
Inventories	5,580	5,667	5,687	5,924	6,109	1,317	1,356	1,502	1,482	1,741
All other current assets	1,916	1,924	2,024	1,990	1,926	163	188	250	207	165
Total current assets	14,418	14,064	14,238	14,640	14,961	3,416	3,274	3,598	3,664	4,120
Property, plant, and equipment	19,562	19,375	19,152	19,251	19,657	3,415	3,343	3,443	3,514	3,991
Land and mineral rights	302	312	296	325	320	44	42	39	48	45
Less: Accumulated depreciation, depletion, and amortization	13,663	13,474	13,281	13,292	13,564	2,399	2,355	2,417	2,473	2,754
Net property, plant, and equipment	6,201	6,213	6,166	6,284	6,413	1,060	1,030	1,066	1,089	1,283
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,648	8,775	9,180	9,608	9,509	200	188	215	219	202
Total Assets	29,266	29,052	29,583	30,532	30,883	4,676	4,492	4,879	4,972	5,605
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	516	463	435	446	462	180	170	180	174	224
b. Other short-term loans, including commercial paper	205	116	154	135	132	27	26	44	36	34
Trade accounts and trade notes payable	3,147	3,173	3,364	3,624	3,547	703	737	818	796	848
Income taxes accrued, prior and current years, net of payments	85	45	88	89	69	30	17	27	31	11
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	964	975	1,022	1,096	1,150	116	238	242	183	250
b. Other long-term loans	197	164	151	147	109	61	38	36	28	21
All other current liabilities, including excise and sales taxes, and accrued expenses	1,961	1,834	1,730	1,804	1,941	231	242	240	214	210
Total current liabilities	7,075	6,770	6,944	7,343	7,410	1,348	1,468	1,587	1,463	1,600
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,437	3,510	3,751	4,121	3,915	377	346	351	485	487
b. Other long-term loans	1,409	1,505	1,464	1,405	1,619	324	330	312	300	549
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,988	1,988	1,995	2,049	2,017	75	89	85	53	73
Total liabilities	13,910	13,773	14,154	14,918	14,962	2,123	2,233	2,336	2,301	2,709
Capital stock and other capital (less treasury stock)	5,630	5,686	6,082	6,425	6,767	305	235	370	338	768
Retained earnings	9,726	9,593	9,347	9,189	9,154	2,248	2,023	2,174	2,333	2,127
Stockholders' equity	15,356	15,278	15,429	15,614	15,921	2,553	2,259	2,543	2,671	2,896
Total Liabilities and Stockholders' Equity	29,266	29,052	29,583	30,532	30,883	4,676	4,492	4,879	4,972	5,605
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,343	7,294	7,294	7,297	7,551	2,068	1,806	2,011	2,201	2,520
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.90	7.68	6.25	6.09	6.06	16.36	16.35	13.90	13.85	11.52
Trade accounts and trade notes receivable	15.75	14.60	15.81	15.94	16.37	25.04	22.17	23.95	25.87	27.98
Inventories	19.06	19.51	19.22	19.40	19.78	28.16	30.18	30.78	29.80	31.07
Total current assets	49.26	48.41	48.13	47.95	48.44	73.04	72.88	73.75	73.69	73.50
Net property, plant, and equipment	21.19	21.39	20.84	20.58	20.76	22.68	22.93	21.85	21.91	22.89
Short-term debt, including current portion of long-term debt	6.43	5.91	5.96	5.98	6.00	8.21	10.52	10.28	8.48	9.45
Total current liabilities	24.17	23.30	23.47	24.05	23.99	28.83	32.68	32.53	29.42	28.54
Long-term debt	16.56	17.26	17.63	18.10	17.92	14.99	15.05	13.61	15.79	18.49
Total liabilities	47.53	47.41	47.84	48.86	48.45	45.40	49.72	47.87	46.29	48.34
Stockholders' equity	52.47	52.59	52.16	51.14	51.55	54.60	50.28	52.13	53.71	51.66

Table 6.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	22,622	21,580	21,220	22,173	24,161	4,538	4,266	4,562	4,556	4,764
Depreciation, depletion, and amortization of property, plant, and equipment	415	428	409	418	403	39	45	38	36	40
All other operating costs and expenses	19,921	19,811	18,996	20,001	21,513	4,096	4,142	4,173	4,217	4,466
Income (loss) from operations	2,286	1,341	1,814	1,754	2,245	403	78	351	303	259
Interest expense	266	285	295	320	320	34	33	31	35	39
All other nonoperating income (expense)	533	687	727	547	826	(12)	12	25	19	6
Income (loss) before income taxes	2,553	1,743	2,246	1,980	2,751	357	57	346	288	226
Provision for current and deferred domestic income taxes	556	374	523	245	638	11	6	28	11	17
Income (loss) after income taxes	1,997	1,370	1,723	1,736	2,114	345	51	318	277	209
Cash dividends charged to retained earnings this quarter	550	655	642	468	437	97	81	50	98	47
Net income retained in business	1,447	715	1,081	1,268	1,677	249	(30)	268	179	162
Retained earnings at beginning of quarter	27,710	27,556	26,203	26,985	27,894	2,413	2,068	2,187	2,379	3,215
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(800)	(1,795)	(643)	(1,058)	(799)	(3)	(41)	(22)	(20)	(8)
Retained earnings at end of quarter	28,357	26,477	26,641	27,195	28,771	2,659	1,997	2,433	2,539	3,369
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.83	1.98	1.93	1.89	1.67	0.87	1.06	0.83	0.78	0.84
All other operating costs and expenses	88.06	91.80	89.52	90.20	89.04	90.26	97.10	91.47	92.56	93.73
Income (loss) from operations	10.11	6.21	8.55	7.91	9.29	8.87	1.84	7.70	6.66	5.43
Interest expense	1.18	1.32	1.39	1.45	1.32	0.75	0.77	0.67	0.77	0.81
All other nonoperating income (expense)	2.36	3.18	3.42	2.47	3.42	(0.26)	0.27	0.54	0.42	0.12
Income (loss) before income taxes	11.29	8.08	10.58	8.93	11.39	7.86	1.34	7.58	6.31	4.74
Provision for current and deferred domestic income taxes	2.46	1.73	2.47	1.10	2.64	0.25	0.14	0.61	0.23	0.36
Income (loss) after income taxes	8.83	6.35	8.12	7.83	8.75	7.61	1.20	6.97	6.08	4.38
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	27.73	19.08	24.21	21.25	28.67	42.31	7.90	41.35	33.86	22.74
After income taxes	21.69	14.99	18.57	18.63	22.03	40.96	7.07	38.03	32.62	21.01
Annual rate of profit on total assets:										
Before income taxes	14.87	10.21	12.80	11.07	14.58	20.01	3.22	18.09	14.37	11.05
After income taxes	11.63	8.02	9.82	9.70	11.20	19.37	2.88	16.64	13.84	10.21
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.56	2.54	2.47	2.49	2.32	2.18	1.92	2.03	1.97	2.31
Total cash, U.S. Government and other securities, to total current liabilities ..	0.50	0.53	0.46	0.45	0.36	0.37	0.30	0.35	0.37	0.42
Total stockholders' equity to total debt	2.48	2.47	2.33	2.25	2.09	1.62	1.24	1.50	1.49	1.75

Table 6.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,610	4,664	4,102	4,204	3,549	749	648	736	837	775
Time deposits in the U.S., including negotiable certificates of deposit	349	488	335	317	246	101	103	122	175	145
Total cash on hand and in U.S. banks	4,959	5,152	4,437	4,522	3,794	850	752	858	1,011	921
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,386	1,432	1,581	1,660	1,617	110	119	185	226	301
Total cash, U.S. Government and other securities	6,345	6,584	6,018	6,181	5,411	960	870	1,043	1,237	1,221
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,195	9,082	9,715	9,926	11,108	1,963	1,883	2,149	2,231	2,361
Inventories	12,920	12,829	13,517	14,761	15,453	2,422	2,543	2,597	2,751	2,770
All other current assets	3,124	3,308	3,102	3,266	3,389	251	316	314	351	338
Total current assets	32,583	31,803	32,352	34,134	35,361	5,597	5,613	6,104	6,571	6,691
Property, plant, and equipment	20,337	20,186	20,176	20,323	21,163	3,254	3,098	3,039	2,794	3,093
Land and mineral rights	505	494	491	500	511	40	38	35	35	34
Less: Accumulated depreciation, depletion, and amortization	12,959	12,757	12,634	12,767	13,367	2,316	2,178	2,027	1,829	2,054
Net property, plant, and equipment	7,882	7,923	8,033	8,057	8,308	978	958	1,048	1,000	1,073
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	28,205	28,591	29,807	29,350	31,791	552	536	492	437	418
Total Assets	68,671	68,317	70,192	71,541	75,460	7,127	7,107	7,644	8,007	8,181
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,288	1,374	1,519	1,535	1,539	799	927	794	833	788
b. Other short-term loans, including commercial paper	300	135	131	166	1,322	40	45	54	70	78
Trade accounts and trade notes payable	5,365	5,524	5,733	6,188	5,683	1,118	1,221	1,384	1,586	1,344
Income taxes accrued, prior and current years, net of payments	362	(4)	216	72	297	9	19	19	6	12
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	214	222	314	328	298	86	102	133	146	107
b. Other long-term loans	154	152	342	298	732	52	67	67	72	75
All other current liabilities, including excise and sales taxes, and accrued expenses	5,059	5,095	4,851	5,112	5,353	459	535	563	616	494
Total current liabilities	12,742	12,499	13,105	13,698	15,224	2,564	2,916	3,013	3,330	2,898
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,241	2,921	3,118	3,140	2,834	672	781	797	741	658
b. Other long-term loans	9,631	9,995	10,476	11,083	11,680	426	407	380	414	571
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,222	6,348	6,377	6,349	7,334	94	112	109	125	80
Total liabilities	31,836	31,763	33,077	34,270	37,072	3,757	4,216	4,300	4,610	4,207
Capital stock and other capital (less treasury stock)	8,477	10,077	10,474	10,075	9,617	712	894	912	859	605
Retained earnings	28,357	26,477	26,641	27,195	28,771	2,659	1,997	2,433	2,539	3,369
Stockholders' equity	36,835	36,554	37,115	37,270	38,388	3,371	2,891	3,344	3,397	3,974
Total Liabilities and Stockholders' Equity	68,671	68,317	70,192	71,541	75,460	7,127	7,107	7,644	8,007	8,181
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	19,841	19,304	19,247	20,436	20,137	3,033	2,697	3,090	3,241	3,792
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	9.24	9.64	8.57	8.64	7.17	13.48	12.25	13.65	15.45	14.93
Trade accounts and trade notes receivable	14.85	13.29	13.84	13.87	14.72	27.55	26.50	28.11	27.86	28.86
Inventories	18.81	18.78	19.26	20.63	20.48	33.99	35.79	33.98	34.36	33.86
Total current assets	47.45	46.55	46.09	47.71	46.86	78.53	78.98	79.85	82.06	81.78
Net property, plant, and equipment	11.48	11.60	11.44	11.26	11.01	13.72	13.47	13.71	12.48	13.11
Short-term debt, including current portion of long-term debt	2.85	2.76	3.28	3.25	5.16	13.71	16.06	13.70	14.00	12.80
Total current liabilities	18.56	18.30	18.67	19.15	20.17	35.97	41.03	39.42	41.58	35.43
Long-term debt	18.74	18.91	19.37	19.88	19.23	15.41	16.72	15.40	14.42	15.02
Total liabilities	46.36	46.49	47.12	47.90	49.13	52.71	59.32	56.25	57.57	51.42
Stockholders' equity	53.64	53.51	52.88	52.10	50.87	47.29	40.68	43.75	42.43	48.58

Table 7.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	32,541	32,089	31,611	32,810	33,796	3,346	3,331	3,617	3,691	3,656
Depreciation, depletion, and amortization of property, plant, and equipment	1,443	1,433	1,417	1,403	1,461	65	79	77	80	81
All other operating costs and expenses	28,068	28,414	28,011	29,115	29,979	3,001	3,162	3,301	3,407	3,272
Income (loss) from operations	3,031	2,242	2,184	2,291	2,356	280	90	239	204	303
Interest expense	844	850	814	791	780	24	24	23	26	23
All other nonoperating income (expense)	471	406	743	187	774	(2)	4	8	6	(2)
Income (loss) before income taxes	2,658	1,798	2,113	1,687	2,351	255	70	225	184	279
Provision for current and deferred domestic income taxes	405	160	574	369	311	18	14	20	20	24
Income (loss) after income taxes	2,253	1,637	1,539	1,318	2,040	237	56	205	164	254
Cash dividends charged to retained earnings this quarter	635	787	773	1,282	681	92	87	104	76	63
Net income retained in business	1,618	850	765	36	1,359	145	(31)	101	87	191
Retained earnings at beginning of quarter	21,204	23,678	24,606	22,276	22,249	2,176	2,231	2,255	2,527	2,439
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(52)	(3)	(3,406)	(7)	31	(73)	32	(34)	17	(15)
Retained earnings at end of quarter	22,770	24,526	21,965	22,305	23,639	2,248	2,233	2,323	2,632	2,615
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.43	4.47	4.48	4.28	4.32	1.93	2.36	2.12	2.18	2.21
All other operating costs and expenses	86.25	88.55	88.61	88.74	88.71	89.69	94.94	91.26	92.30	89.49
Income (loss) from operations	9.31	6.99	6.91	6.98	6.97	8.38	2.70	6.62	5.52	8.30
Interest expense	2.60	2.65	2.58	2.41	2.31	0.71	0.71	0.63	0.72	0.63
All other nonoperating income (expense)	1.45	1.26	2.35	0.57	2.29	(0.05)	0.11	0.23	0.17	(0.05)
Income (loss) before income taxes	8.17	5.60	6.68	5.14	6.96	7.62	2.10	6.22	4.98	7.62
Provision for current and deferred domestic income taxes	1.24	0.50	1.82	1.12	0.92	0.53	0.41	0.54	0.54	0.67
Income (loss) after income taxes	6.92	5.10	4.87	4.02	6.04	7.09	1.69	5.67	4.44	6.95
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.21	14.98	17.52	13.76	19.16	38.93	10.93	34.33	26.17	38.15
After income taxes	19.67	13.64	12.76	10.75	16.63	36.21	8.80	31.32	23.34	34.80
Annual rate of profit on total assets:										
Before income taxes	7.72	5.18	6.03	4.74	6.55	18.96	5.29	16.20	12.86	19.39
After income taxes	6.54	4.72	4.39	3.70	5.69	17.63	4.26	14.78	11.47	17.69
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.41	1.44	1.42	1.44	1.49	1.93	1.90	1.82	1.96	2.14
Total cash, U.S. Government and other securities, to total current liabilities ..	0.19	0.21	0.17	0.17	0.19	0.27	0.33	0.28	0.30	0.36
Total stockholders' equity to total debt	0.99	1.04	1.02	1.01	1.00	1.68	1.59	1.56	1.61	1.69

Table 7.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	3,580	3,616	3,233	3,134	3,338	402	480	432	467	565
Time deposits in the U.S., including negotiable certificates of deposit	855	1,171	973	1,121	1,447	51	47	47	41	20
Total cash on hand and in U.S. banks	4,436	4,788	4,206	4,255	4,785	454	527	479	508	584
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,146	906	735	744	862	6	24	32	30	29
Total cash, U.S. Government and other securities	5,581	5,694	4,941	4,999	5,646	460	551	511	537	614
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	14,124	13,103	13,997	14,471	14,958	1,465	1,293	1,462	1,502	1,620
Inventories	11,687	12,095	12,356	12,501	12,762	1,281	1,237	1,204	1,259	1,205
All other current assets	9,048	8,971	9,265	10,167	10,500	118	124	180	188	237
Total current assets	40,441	39,863	40,560	42,138	43,866	3,324	3,206	3,355	3,486	3,676
Property, plant, and equipment	107,894	109,411	109,715	111,298	111,677	5,568	5,485	5,599	5,874	5,514
Land and mineral rights	2,948	3,056	3,082	2,940	3,002	46	81	81	93	80
Less: Accumulated depreciation, depletion, and amortization	61,056	61,740	62,387	63,756	64,229	3,994	3,994	3,982	4,221	3,998
Net property, plant, and equipment	49,786	50,727	50,411	50,482	50,450	1,620	1,572	1,697	1,746	1,596
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	47,487	48,287	49,210	49,886	49,203	435	500	502	479	475
Total Assets	137,715	138,877	140,180	142,506	143,519	5,378	5,277	5,555	5,711	5,747
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,091	1,058	1,350	1,364	1,107	316	347	377	393	390
b. Other short-term loans, including commercial paper	1,143	777	1,055	1,087	998	74	66	100	113	87
Trade accounts and trade notes payable	10,086	9,946	9,954	10,316	10,319	866	810	911	806	779
Income taxes accrued, prior and current years, net of payments	474	510	883	772	635	30	32	32	25	42
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,354	1,272	1,726	1,940	2,081	124	124	124	146	142
b. Other long-term loans	678	546	471	827	786	67	72	55	60	44
All other current liabilities, including excise and sales taxes, and accrued expenses	13,905	13,512	13,080	13,027	13,550	244	239	246	240	234
Total current liabilities	28,732	27,621	28,518	29,333	29,477	1,722	1,690	1,845	1,783	1,719
Long-term debt, due in more than 1 year:										
a. Loans from banks	19,854	20,410	21,108	22,175	22,689	650	646	742	689	659
b. Other long-term loans	22,026	22,034	21,542	21,350	21,574	324	347	285	343	405
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,296	20,801	20,767	20,610	20,709	63	40	61	89	43
Total liabilities	91,908	90,866	91,935	93,468	94,449	2,759	2,723	2,934	2,904	2,826
Capital stock and other capital (less treasury stock)	23,037	23,485	26,281	26,733	25,431	371	321	298	175	306
Retained earnings	22,770	24,526	21,965	22,305	23,639	2,248	2,233	2,323	2,632	2,615
Stockholders' equity	45,807	48,011	48,246	49,039	49,069	2,619	2,554	2,621	2,807	2,921
Total Liabilities and Stockholders' Equity	137,715	138,877	140,180	142,506	143,519	5,378	5,277	5,555	5,711	5,747
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	11,709	12,242	12,041	12,805	14,389	1,602	1,516	1,511	1,703	1,957
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.05	4.10	3.52	3.51	3.93	8.56	10.45	9.19	9.41	10.68
Trade accounts and trade notes receivable	10.26	9.44	9.98	10.15	10.42	27.23	24.50	26.31	26.30	28.20
Inventories	8.49	8.71	8.81	8.77	8.89	23.82	23.45	21.67	22.04	20.97
Total current assets	29.37	28.70	28.93	29.57	30.56	61.80	60.75	60.41	61.04	63.96
Net property, plant, and equipment	36.15	36.53	35.96	35.42	35.15	30.11	29.78	30.56	30.57	27.77
Short-term debt, including current portion of long-term debt	3.10	2.63	3.28	3.66	3.46	10.81	11.54	11.81	12.47	11.56
Total current liabilities	20.86	19.89	20.34	20.58	20.54	32.01	32.03	33.21	31.22	29.91
Long-term debt	30.41	30.56	30.43	30.54	30.84	18.11	18.82	18.50	18.08	18.50
Total liabilities	66.74	65.43	65.58	65.59	65.81	51.30	51.61	52.81	50.85	49.17
Stockholders' equity	33.26	34.57	34.42	34.41	34.19	48.70	48.39	47.19	49.15	50.83

Table 8.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	15,236	15,523	15,472	16,117	16,706	7,844	7,760	7,807	7,709	8,586
Depreciation, depletion, and amortization of property, plant, and equipment	640	656	611	617	653	297	307	258	255	289
All other operating costs and expenses	13,629	14,383	13,918	14,348	14,817	7,159	7,393	7,052	7,051	7,713
Income (loss) from operations	968	485	943	1,153	1,236	388	60	496	402	584
Interest expense	422	437	395	388	407	96	100	94	89	91
All other nonoperating income (expense)	49	567	78	24	112	53	23	24	33	46
Income (loss) before income taxes	594	615	627	789	941	345	(17)	426	346	538
Provision for current and deferred domestic income taxes	171	59	82	184	26	38	23	20	33	23
Income (loss) after income taxes	423	556	545	605	915	307	(40)	406	314	516
Cash dividends charged to retained earnings this quarter	656	294	281	381	213	75	180	146	204	104
Net income retained in business	(233)	262	264	224	702	232	(220)	261	110	411
Retained earnings at beginning of quarter	4,713	4,230	4,072	5,592	5,439	3,924	3,890	3,223	4,290	4,542
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	18	(23)	(274)	(127)	(211)	37	(2)	(54)	(84)	(106)
Retained earnings at end of quarter	4,498	4,468	4,061	5,688	5,930	4,193	3,669	3,430	4,316	4,846
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.20	4.22	3.95	3.83	3.91	3.79	3.96	3.31	3.31	3.37
All other operating costs and expenses	89.45	92.65	89.96	89.02	88.69	91.27	95.27	90.34	91.47	89.84
Income (loss) from operations	6.35	3.12	6.09	7.16	7.40	4.94	0.78	6.36	5.22	6.80
Interest expense	2.77	2.81	2.55	2.41	2.44	1.22	1.29	1.21	1.15	1.06
All other nonoperating income (expense)	0.32	3.65	0.51	0.15	0.67	0.68	0.29	0.31	0.43	0.53
Income (loss) before income taxes	3.90	3.96	4.05	4.90	5.63	4.40	(0.22)	5.46	4.49	6.27
Provision for current and deferred domestic income taxes	1.12	0.38	0.53	1.14	0.16	0.49	0.29	0.25	0.43	0.26
Income (loss) after income taxes	2.77	3.58	3.52	3.75	5.48	3.91	(0.51)	5.21	4.07	6.00
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.39	20.55	20.59	23.48	26.42	30.80	(1.58)	41.42	27.02	36.62
After income taxes	15.22	18.58	17.90	18.00	25.69	27.38	(3.75)	39.49	24.46	35.09
Annual rate of profit on total assets:										
Before income taxes	5.08	5.26	5.27	6.56	7.42	9.18	(0.47)	11.45	9.32	13.07
After income taxes	3.62	4.75	4.58	5.03	7.22	8.16	(1.10)	10.91	8.44	12.52
	BALANCE SHEET RATIOS (based on succeeding table)					BALANCE SHEET RATIOS (based on succeeding table)				
Total current assets to total current liabilities	1.40	1.36	1.40	1.50	1.52	1.39	1.36	1.38	1.60	1.67
Total cash, U.S. Government and other securities, to total current liabilities ..	0.27	0.26	0.26	0.29	0.29	0.29	0.31	0.30	0.36	0.36
Total stockholders' equity to total debt	0.47	0.52	0.53	0.59	0.59	0.64	0.64	0.59	0.83	0.85

Table 8.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,327	2,535	2,475	2,811	2,911	1,266	1,275	1,368	1,454	1,581
Time deposits in the U.S., including negotiable certificates of deposit	216	191	114	121	140	160	138	108	114	134
Total cash on hand and in U.S. banks	2,543	2,725	2,588	2,932	3,051	1,426	1,413	1,476	1,569	1,716
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	611	269	399	356	370	231	227	285	262	253
Total cash, U.S. Government and other securities	3,154	2,995	2,987	3,288	3,421	1,657	1,640	1,762	1,830	1,969
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,165	7,889	8,299	8,483	9,179	4,105	3,666	4,052	3,951	4,513
Inventories	3,620	3,497	3,735	3,909	3,997	1,624	1,448	1,696	1,787	1,924
All other current assets	1,338	1,290	1,398	1,511	1,657	564	554	509	613	696
Total current assets	16,277	15,671	16,419	17,192	18,254	7,951	7,309	8,019	8,182	9,102
Property, plant, and equipment	39,745	40,608	40,118	40,643	43,289	20,177	20,110	20,058	19,655	22,406
Land and mineral rights	484	537	525	518	526	120	148	140	147	156
Less: Accumulated depreciation, depletion, and amortization	26,370	27,015	27,038	27,639	29,826	14,446	14,477	14,528	14,292	16,544
Net property, plant, and equipment	13,859	14,131	13,605	13,522	13,988	5,850	5,781	5,670	5,511	6,018
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	16,599	16,985	17,540	17,402	18,488	1,227	1,269	1,207	1,173	1,355
Total Assets	46,735	46,787	47,564	48,116	50,730	15,028	14,359	14,896	14,865	16,475
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,277	1,140	1,076	1,086	1,239	924	773	893	873	1,008
b. Other short-term loans, including commercial paper	235	224	144	93	182	178	188	124	68	138
Trade accounts and trade notes payable	4,140	4,091	4,404	4,211	4,417	2,243	2,129	2,381	2,123	2,267
Income taxes accrued, prior and current years, net of payments	116	83	82	66	63	62	22	18	21	13
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,266	1,224	1,332	1,440	1,404	1,037	938	1,040	759	764
b. Other long-term loans	828	815	612	706	736	271	239	188	187	205
All other current liabilities, including excise and sales taxes, and accrued expenses	3,750	3,938	4,047	3,845	3,935	1,016	1,083	1,161	1,098	1,056
Total current liabilities	11,612	11,514	11,697	11,448	11,974	5,730	5,372	5,805	5,129	5,453
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,170	7,769	8,048	7,383	8,226	3,079	3,017	3,145	2,702	2,990
b. Other long-term loans	12,020	11,710	11,677	11,939	12,196	1,463	1,451	1,553	1,606	1,779
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,827	3,823	3,971	3,904	4,086	276	290	276	300	375
Total liabilities	35,629	34,816	35,393	34,673	36,482	10,548	10,131	10,780	9,737	10,597
Capital stock and other capital (less treasury stock)	6,609	7,502	8,110	7,754	8,318	286	560	686	812	1,032
Retained earnings	4,498	4,468	4,061	5,688	5,930	4,193	3,669	3,430	4,316	4,846
Stockholders' equity	11,106	11,971	12,172	13,442	14,248	4,479	4,229	4,116	5,128	5,878
Total Liabilities and Stockholders' Equity	46,735	46,787	47,564	48,116	50,730	15,028	14,359	14,896	14,865	16,475
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	4,665	4,157	4,723	5,744	6,280	2,221	1,936	2,213	3,053	3,650
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.75	6.40	6.28	6.83	6.74	11.03	11.42	11.83	12.31	11.95
Trade accounts and trade notes receivable	17.47	16.86	17.45	17.63	18.09	27.32	25.53	27.20	26.58	27.39
Inventories	7.75	7.48	7.85	8.12	7.88	10.81	10.08	11.39	12.02	11.68
Total current assets	34.83	33.49	34.52	35.73	35.98	52.91	50.90	53.83	55.04	55.25
Net property, plant, and equipment	29.65	30.20	28.60	28.10	27.57	38.93	40.26	38.06	37.07	36.53
Short-term debt, including current portion of long-term debt	7.72	7.27	6.65	6.91	7.02	16.03	14.89	15.08	12.69	12.84
Total current liabilities	24.85	24.61	24.59	23.79	23.60	38.13	37.41	38.97	34.50	33.10
Long-term debt	43.20	41.63	41.47	40.16	40.26	30.23	31.12	31.54	28.98	28.95
Total liabilities	76.24	74.41	74.41	72.06	71.91	70.19	70.55	72.37	65.50	64.32
Stockholders' equity	23.76	25.59	25.59	27.94	28.09	29.81	29.45	27.63	34.50	35.68

Table 9.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	271,595	280,048	323,328	379,072	361,382	1,372	961	618	901	1,058
Depreciation, depletion, and amortization of property, plant, and equipment	7,873	8,595	7,443	7,645	7,141	25	28	19	20	19
All other operating costs and expenses	255,280	267,289	303,865	354,589	336,982	1,271	913	584	751	960
Income (loss) from operations	8,442	4,164	12,020	16,838	17,258	75	19	15	129	79
Interest expense	1,790	1,706	1,903	2,032	1,932	6	7	5	6	9
All other nonoperating income (expense)	11,382	19,002	20,921	21,459	18,152	13	12	7	3	(1)
Income (loss) before income taxes	18,034	21,460	31,038	36,265	33,478	83	24	18	127	69
Provision for current and deferred domestic income taxes	625	3,755	3,769	6,427	5,344	24	11	6	21	10
Income (loss) after income taxes	17,409	17,706	27,270	29,837	28,134	59	13	12	106	60
Cash dividends charged to retained earnings this quarter	5,849	7,094	5,106	5,405	5,583	34	50	19	27	38
Net income retained in business	11,560	10,612	22,164	24,433	22,552	25	(37)	(7)	78	22
Retained earnings at beginning of quarter	528,226	540,934	559,166	580,604	582,129	374	1,207	878	870	638
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	9	7,564	(25)	484	(86)	16	(13)	6	(32)	(10)
Retained earnings at end of quarter	539,794	559,110	581,305	605,521	604,595	415	1,157	877	916	650
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.90	3.07	2.30	2.02	1.98	1.86	2.94	3.04	2.25	1.84
All other operating costs and expenses	93.99	95.44	93.98	93.54	93.25	92.66	95.04	94.47	83.38	90.70
Income (loss) from operations	3.11	1.49	3.72	4.44	4.78	5.48	2.01	2.49	14.38	7.46
Interest expense	0.66	0.61	0.59	0.54	0.53	0.42	0.72	0.74	0.64	0.83
All other nonoperating income (expense)	4.19	6.79	6.47	5.66	5.02	0.98	1.23	1.16	0.31	(0.06)
Income (loss) before income taxes	6.64	7.66	9.60	9.57	9.26	6.04	2.53	2.91	14.05	6.57
Provision for current and deferred domestic income taxes	0.23	1.34	1.17	1.70	1.48	1.74	1.15	1.04	2.31	0.90
Income (loss) after income taxes	6.41	6.32	8.43	7.87	7.79	4.30	1.38	1.88	11.74	5.66
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.52	17.80	24.86	27.95	26.29	25.48	7.28	7.00	42.38	29.75
After income taxes	14.98	14.68	21.84	23.00	22.09	18.15	3.98	4.51	35.41	25.65
Annual rate of profit on total assets:										
Before income taxes	7.53	8.78	12.28	14.08	13.29	14.40	4.29	3.94	24.63	14.32
After income taxes	7.27	7.24	10.78	11.59	11.17	10.26	2.34	2.54	20.58	12.35
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.07	1.17	1.15	1.16	1.14	2.20	1.98	1.80	1.91	1.72
Total cash, U.S. Government and other securities, to total current liabilities ..	0.24	0.27	0.28	0.26	0.25	0.63	0.51	0.42	0.52	0.38
Total stockholders' equity to total debt	2.50	2.73	2.79	2.89	2.96	2.48	2.57	2.38	2.61	1.79

Table 9.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	6,497	9,640	16,320	18,146	16,406	341	290	206	245	237
Time deposits in the U.S., including negotiable certificates of deposit	3,838	3,642	5,562	5,063	7,688	4	4	17	43	18
Total cash on hand and in U.S. banks	10,335	13,282	21,882	23,208	24,094	345	295	224	288	255
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	26,471	29,978	26,890	21,746	17,256	46	22	12	16	5
Total cash, U.S. Government and other securities	36,806	43,260	48,772	44,954	41,350	391	316	236	304	260
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	64,376	73,967	82,596	84,124	80,773	576	432	376	417	504
Inventories	35,772	34,744	38,296	39,559	38,057	319	378	325	341	359
All other current assets	28,407	31,885	31,233	32,671	31,363	82	100	68	56	62
Total current assets	165,360	183,857	200,896	201,308	191,542	1,369	1,226	1,005	1,118	1,186
Property, plant, and equipment	553,590	554,260	556,641	564,176	555,993	1,608	1,868	1,250	1,390	1,325
Land and mineral rights	58,651	59,579	67,497	70,397	69,413	57	54	39	72	45
Less: Accumulated depreciation, depletion, and amortization	267,201	267,127	271,410	274,697	268,362	975	1,162	742	798	786
Net property, plant, and equipment	345,041	346,712	352,728	359,876	357,044	690	760	547	664	585
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	447,226	446,988	457,770	468,802	458,912	242	279	275	274	171
Total Assets	957,627	977,556	1,011,394	1,029,987	1,007,498	2,300	2,265	1,826	2,055	1,941
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	416	342	328	335	376	124	148	121	144	139
b. Other short-term loans, including commercial paper	7,976	10,517	18,042	16,160	15,946	19	25	36	22	30
Trade accounts and trade notes payable	65,055	73,758	80,644	83,666	77,898	318	291	261	288	355
Income taxes accrued, prior and current years, net of payments	1,024	1,443	4,158	2,440	3,137	10	11	6	6	24
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	727	1,310	785	778	914	38	52	43	48	58
b. Other long-term loans	4,675	6,129	6,741	9,388	9,369	19	25	23	7	6
All other current liabilities, including excise and sales taxes, and accrued expenses	74,169	64,276	63,909	61,231	60,764	95	69	66	72	75
Total current liabilities	154,043	157,775	174,606	173,998	168,404	624	621	558	587	688
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,222	11,371	11,629	13,552	14,053	209	216	178	186	245
b. Other long-term loans	158,763	147,074	141,491	139,389	131,551	115	53	30	51	43
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	166,796	178,974	184,252	184,073	184,145	52	41	31	38	30
Total liabilities	492,825	495,194	511,978	511,012	498,153	1,000	930	797	861	1,007
Capital stock and other capital (less treasury stock)	(74,992)	(76,747)	(81,889)	(86,546)	(95,250)	885	178	152	278	285
Retained earnings	539,794	559,110	581,305	605,521	604,595	415	1,157	877	916	650
Stockholders' equity	464,802	482,362	499,415	518,975	509,345	1,300	1,334	1,029	1,195	934
Total Liabilities and Stockholders' Equity	957,627	977,556	1,011,394	1,029,987	1,007,498	2,300	2,265	1,826	2,055	1,941
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	11,317	26,082	26,289	27,310	23,138	745	605	447	531	498
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.84	4.43	4.82	4.36	4.10	17.02	13.96	12.92	14.79	13.41
Trade accounts and trade notes receivable	6.72	7.57	8.17	8.17	8.02	25.05	19.06	20.60	20.31	25.98
Inventories	3.74	3.55	3.79	3.84	3.78	13.86	16.70	17.79	16.57	18.50
Total current assets	17.27	18.81	19.86	19.54	19.01	59.51	54.14	55.02	54.39	61.08
Net property, plant, and equipment	36.03	35.47	34.88	34.94	35.44	29.98	33.54	29.93	32.29	30.13
Short-term debt, including current portion of long-term debt	1.44	1.87	2.56	2.59	2.64	8.71	11.06	12.27	10.76	12.02
Total current liabilities	16.09	16.14	17.26	16.89	16.72	27.11	27.41	30.54	28.55	35.44
Long-term debt	17.96	16.21	15.14	14.85	14.45	14.11	11.87	11.44	11.50	14.85
Total liabilities	51.46	50.66	50.62	49.61	49.44	43.48	41.08	43.66	41.88	51.86
Stockholders' equity	48.54	49.34	49.38	50.39	50.56	56.52	58.92	56.34	58.12	48.14

Table 10.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	189,137	189,873	203,491	216,805	213,176	6,785	6,725	7,477	7,693	7,247
Depreciation, depletion, and amortization of property, plant, and equipment	6,649	6,318	6,428	6,367	6,397	119	137	136	126	126
All other operating costs and expenses	154,143	165,461	170,654	183,053	176,772	6,109	6,495	6,837	6,930	6,684
Income (loss) from operations	28,345	18,094	26,410	27,385	30,007	558	93	504	636	437
Interest expense	6,643	6,295	6,331	6,159	6,812	58	56	56	59	62
All other nonoperating income (expense)	10,032	13,207	16,542	21,250	16,906	24	18	(12)	7	4
Income (loss) before income taxes	31,734	25,005	36,621	42,476	40,101	524	54	437	584	379
Provision for current and deferred domestic income taxes	6,454	2,497	7,938	8,720	7,826	88	41	68	85	60
Income (loss) after income taxes	25,279	22,508	28,683	33,756	32,275	436	13	369	499	319
Cash dividends charged to retained earnings this quarter	8,596	18,535	9,399	14,183	9,775	210	287	244	223	157
Net income retained in business	16,683	3,973	19,285	19,573	22,500	225	(274)	125	277	163
Retained earnings at beginning of quarter	429,871	444,433	442,575	457,143	483,335	3,200	3,657	3,002	2,407	2,250
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,543)	(3,493)	(4,187)	(741)	(6,032)	54	(136)	(16)	(42)	(79)
Retained earnings at end of quarter	445,010	444,913	457,672	475,976	499,803	3,479	3,247	3,111	2,642	2,334
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.52	3.33	3.16	2.94	3.00	1.75	2.04	1.82	1.64	1.74
All other operating costs and expenses	81.50	87.14	83.86	84.43	82.92	90.03	96.58	91.44	90.09	92.23
Income (loss) from operations	14.99	9.53	12.98	12.63	14.08	8.22	1.38	6.74	8.27	6.03
Interest expense	3.51	3.32	3.11	2.84	3.20	0.85	0.83	0.74	0.76	0.85
All other nonoperating income (expense)	5.30	6.96	8.13	9.80	7.93	0.36	0.26	(0.16)	0.09	0.05
Income (loss) before income taxes	16.78	13.17	18.00	19.59	18.81	7.72	0.81	5.84	7.60	5.23
Provision for current and deferred domestic income taxes	3.41	1.32	3.90	4.02	3.67	1.30	0.61	0.91	1.11	0.82
Income (loss) after income taxes	13.37	11.85	14.10	15.57	15.14	6.42	0.20	4.93	6.49	4.40
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.67	14.47	20.44	23.03	21.59	35.50	3.71	28.56	38.00	24.10
After income taxes	14.87	13.03	16.01	18.30	17.38	29.52	0.91	24.12	32.47	20.30
Annual rate of profit on total assets:										
Before income taxes	8.13	6.28	9.03	10.28	9.54	15.29	1.56	12.15	16.71	10.90
After income taxes	6.47	5.65	7.08	8.17	7.68	12.72	0.38	10.26	14.28	9.18
	(based on succeeding table)									
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.33	1.34	1.29	1.34	1.28	1.87	1.80	1.83	2.03	2.00
Total cash, U.S. Government and other securities, to total current liabilities ..	0.26	0.29	0.23	0.23	0.22	0.40	0.36	0.32	0.36	0.40
Total stockholders' equity to total debt	1.43	1.44	1.48	1.51	1.45	1.48	1.38	1.47	1.51	1.56

Table 10.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	44,376	46,810	40,880	42,016	42,122	1,660	1,596	1,349	1,415	1,602
Time deposits in the U.S., including negotiable certificates of deposit	18,864	23,804	12,980	11,396	11,190	167	158	184	130	130
Total cash on hand and in U.S. banks	63,240	70,615	53,860	53,412	53,312	1,827	1,755	1,533	1,546	1,733
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,980	13,266	13,156	13,216	12,804	143	115	144	139	147
Total cash, U.S. Government and other securities	71,220	83,881	67,016	66,628	66,116	1,970	1,869	1,676	1,684	1,880
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	97,205	92,615	103,941	109,087	104,602	3,526	3,205	3,727	3,490	3,339
Inventories	88,584	91,615	97,040	98,169	101,370	3,106	3,473	3,670	3,627	3,564
All other current assets	110,867	116,967	111,844	110,215	105,523	606	688	671	666	601
Total current assets	367,876	385,077	379,842	384,098	377,612	9,208	9,235	9,745	9,468	9,384
Property, plant, and equipment	417,292	423,802	428,764	433,065	439,869	8,166	8,844	9,075	9,046	8,853
Land and mineral rights	13,427	13,915	13,877	13,897	14,358	170	256	255	244	231
Less: Accumulated depreciation, depletion, and amortization	227,968	232,040	236,521	240,566	245,646	5,124	5,714	5,894	5,942	5,741
Net property, plant, and equipment	202,751	205,677	206,120	206,397	208,581	3,211	3,385	3,436	3,349	3,343
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	991,099	1,001,600	1,035,647	1,061,998	1,095,446	1,288	1,298	1,200	1,169	1,181
Total Assets	1,561,726	1,592,354	1,621,609	1,652,493	1,681,638	13,707	13,918	14,381	13,985	13,907
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	11,480	12,014	13,322	11,682	12,582	591	801	833	765	910
b. Other short-term loans, including commercial paper	31,344	31,868	36,214	32,915	34,067	310	395	359	211	278
Trade accounts and trade notes payable	65,062	66,792	71,740	74,813	73,457	2,114	2,038	2,437	2,193	2,116
Income taxes accrued, prior and current years, net of payments	11,191	11,839	14,476	12,322	13,621	66	62	45	56	59
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,062	4,237	3,449	3,382	3,468	326	367	407	339	275
b. Other long-term loans	27,337	24,078	23,546	18,560	22,865	436	327	153	119	135
All other current liabilities, including excise and sales taxes, and accrued expenses	125,688	136,071	132,130	133,727	133,987	1,076	1,141	1,077	978	928
Total current liabilities	276,165	286,899	294,877	287,401	294,048	4,918	5,130	5,311	4,661	4,701
Long-term debt, due in more than 1 year:										
a. Loans from banks	54,766	58,342	58,877	62,566	62,146	1,106	1,044	1,115	1,220	1,229
b. Other long-term loans	345,235	349,421	347,236	361,166	376,775	1,209	1,305	1,287	1,420	1,191
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	205,546	206,561	203,992	203,463	205,741	569	578	550	534	496
Total liabilities	881,712	901,223	904,982	914,596	938,710	7,802	8,057	8,263	7,836	7,618
Capital stock and other capital (less treasury stock)	235,004	246,218	258,955	261,921	243,125	2,426	2,613	3,007	3,508	3,955
Retained earnings	445,010	444,913	457,672	475,976	499,803	3,479	3,247	3,111	2,642	2,334
Stockholders' equity	680,015	691,131	716,627	737,896	742,928	5,905	5,861	6,118	6,150	6,289
Total Liabilities and Stockholders' Equity	1,561,726	1,592,354	1,621,609	1,652,493	1,681,638	13,707	13,918	14,381	13,985	13,907
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	91,711	98,178	84,965	96,698	83,564	4,290	4,105	4,434	4,806	4,683
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.56	5.27	4.13	4.03	3.93	14.37	13.43	11.66	12.04	13.52
Trade accounts and trade notes receivable	6.22	5.82	6.41	6.60	6.22	25.73	23.03	25.92	24.95	24.01
Inventories	5.67	5.75	5.98	5.94	6.03	22.66	24.95	25.52	25.94	25.63
Total current assets	23.56	24.18	23.42	23.24	22.45	67.18	66.35	67.77	67.70	67.48
Net property, plant, and equipment	12.98	12.92	12.71	12.49	12.40	23.43	24.32	23.89	23.94	24.03
Short-term debt, including current portion of long-term debt	4.75	4.53	4.72	4.03	4.34	12.13	13.58	12.18	10.25	11.49
Total current liabilities	17.68	18.02	18.18	17.39	17.49	35.88	36.86	36.93	33.33	33.81
Long-term debt	25.61	25.61	25.04	25.64	26.10	16.89	16.88	16.70	18.88	17.41
Total liabilities	56.46	56.60	55.81	55.35	55.82	56.92	57.89	57.46	56.03	54.78
Stockholders' equity	43.54	43.40	44.19	44.65	44.18	43.08	42.11	42.54	43.97	45.22

Table 11.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	58,549	59,707	70,421	75,635	73,941	1,372	1,678	1,885	1,184	1,362
Depreciation, depletion, and amortization of property, plant, and equipment	2,234	2,206	2,378	2,299	2,352	27	34	35	26	30
All other operating costs and expenses	52,521	55,080	62,569	66,726	66,022	1,173	1,549	1,681	1,064	1,235
Income (loss) from operations	3,794	2,422	5,475	6,611	5,568	171	95	168	94	98
Interest expense	1,998	2,055	1,836	1,773	1,684	9	10	11	14	19
All other nonoperating income (expense)	1,699	1,975	2,738	3,679	3,356	13	12	9	6	14
Income (loss) before income taxes	3,494	2,341	6,377	8,517	7,241	175	97	166	85	93
Provision for current and deferred domestic income taxes	93	(305)	1,117	1,894	1,187	12	5	25	17	24
Income (loss) after income taxes	3,401	2,646	5,260	6,623	6,053	163	92	141	68	69
Cash dividends charged to retained earnings this quarter	1,264	1,371	1,486	1,686	1,739	65	40	63	63	41
Net income retained in business	2,138	1,275	3,774	4,936	4,314	98	52	78	5	29
Retained earnings at beginning of quarter	53,535	55,911	57,431	60,618	64,799	734	1,199	962	341	303
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	71	(5)	(305)	(189)	(517)	(4)	(17)	(15)	3	(31)
Retained earnings at end of quarter	55,744	57,181	60,900	65,366	68,596	828	1,234	1,025	350	301
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.81	3.69	3.38	3.04	3.18	1.98	2.03	1.86	2.23	2.17
All other operating costs and expenses	89.70	92.25	88.85	88.22	89.29	85.52	92.29	89.22	89.86	90.66
Income (loss) from operations	6.48	4.06	7.77	8.74	7.53	12.50	5.68	8.93	7.91	7.17
Interest expense	3.41	3.44	2.61	2.34	2.28	0.69	0.58	0.58	1.17	1.36
All other nonoperating income (expense)	2.90	3.31	3.89	4.86	4.54	0.91	0.69	0.46	0.48	1.01
Income (loss) before income taxes	5.97	3.92	9.06	11.26	9.79	12.73	5.79	8.81	7.22	6.82
Provision for current and deferred domestic income taxes	0.16	(0.51)	1.59	2.50	1.61	0.86	0.29	1.34	1.45	1.74
Income (loss) after income taxes	5.81	4.43	7.47	8.76	8.19	11.87	5.50	7.47	5.77	5.08
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.04	9.21	23.32	29.42	24.98	64.44	26.51	47.83	43.45	32.12
After income taxes	13.67	10.40	19.24	22.88	20.89	60.10	25.17	40.56	34.73	23.93
Annual rate of profit on total assets:										
Before income taxes	4.25	2.77	7.30	9.57	8.10	23.67	11.79	20.53	14.87	13.10
After income taxes	4.14	3.13	6.02	7.44	6.77	22.07	11.20	17.42	11.89	9.76
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.23	1.30	1.28	1.30	1.24	1.51	1.87	1.83	1.71	1.72
Total cash, U.S. Government and other securities, to total current liabilities ..	0.19	0.26	0.20	0.17	0.16	0.28	0.40	0.36	0.40	0.43
Total stockholders' equity to total debt	0.84	0.82	0.86	0.92	0.90	1.26	1.61	1.54	0.88	1.18

¹ Included in Chemicals.

Table 11.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	11,216	12,506	12,751	11,914	11,290	318	408	349	310	393
Time deposits in the U.S., including negotiable certificates of deposit	2,041	6,245	2,368	842	1,013	12	19	47	19	25
Total cash on hand and in U.S. banks	13,257	18,751	15,119	12,756	12,303	331	427	396	329	418
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	581	697	713	776	784	7	11	19	12	14
Total cash, U.S. Government and other securities	13,838	19,447	15,831	13,532	13,087	338	439	416	341	432
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	34,539	32,868	38,169	40,525	38,198	715	730	815	516	553
Inventories	28,588	30,538	32,142	33,217	34,276	579	708	684	501	652
All other current assets	12,038	13,034	14,197	14,931	15,245	170	189	183	103	105
Total current assets	89,004	95,886	100,340	102,205	100,805	1,801	2,066	2,097	1,461	1,742
Property, plant, and equipment	180,761	183,396	186,369	189,081	190,074	1,839	2,070	2,071	1,570	1,898
Land and mineral rights	6,180	6,340	6,241	6,225	6,283	26	79	81	50	51
Less: Accumulated depreciation, depletion, and amortization	102,877	103,939	105,985	107,886	108,930	1,044	1,248	1,299	979	1,068
Net property, plant, and equipment	84,063	85,798	86,626	87,419	87,427	821	901	853	640	880
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	155,894	156,460	162,693	166,328	169,244	329	330	284	197	212
Total Assets	328,961	338,144	349,659	355,952	357,476	2,950	3,296	3,234	2,298	2,834
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,263	1,273	915	1,001	1,253	119	129	129	108	156
b. Other short-term loans, including commercial paper	10,551	9,347	11,622	11,980	14,535	26	19	14	74	127
Trade accounts and trade notes payable	25,151	26,090	29,028	30,086	28,787	570	551	622	401	448
Income taxes accrued, prior and current years, net of payments	5,959	6,148	6,414	6,490	6,775	9	5	3	9	15
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,305	1,537	909	1,013	1,217	133	122	129	64	53
b. Other long-term loans	4,049	4,398	5,218	3,534	4,862	16	7	6	36	38
All other current liabilities, including excise and sales taxes, and accrued expenses	24,334	24,920	24,538	24,567	24,165	323	271	245	162	173
Total current liabilities	72,612	73,712	78,644	78,670	81,594	1,195	1,104	1,148	854	1,011
Long-term debt, due in more than 1 year:										
a. Loans from banks	22,884	22,336	22,925	23,407	23,730	211	227	199	212	326
b. Other long-term loans	78,786	84,687	84,950	84,857	82,588	354	406	425	400	280
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	55,159	55,679	53,767	53,220	53,633	107	93	73	45	62
Total liabilities	229,441	236,415	240,286	240,153	241,546	1,867	1,830	1,846	1,512	1,678
Capital stock and other capital (less treasury stock)	43,777	44,549	48,472	50,433	47,334	255	232	364	437	855
Retained earnings	55,744	57,181	60,900	65,366	68,596	828	1,234	1,025	350	301
Stockholders' equity	99,520	101,730	109,373	115,799	115,930	1,084	1,466	1,389	787	1,156
Total Liabilities and Stockholders' Equity	328,961	338,144	349,659	355,952	357,476	2,950	3,296	3,234	2,298	2,834
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	16,392	22,174	21,697	23,535	19,211	606	962	949	607	731
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.21	5.75	4.53	3.80	3.66	11.44	13.31	12.85	14.85	15.22
Trade accounts and trade notes receivable	10.50	9.72	10.92	11.38	10.69	24.23	22.15	25.19	22.44	19.51
Inventories	8.69	9.03	9.19	9.33	9.59	19.61	21.48	21.14	21.79	23.01
Total current assets	27.06	28.36	28.70	28.71	28.20	61.04	62.67	64.85	63.56	61.44
Net property, plant, and equipment	25.55	25.37	24.77	24.56	24.46	27.82	27.33	26.37	27.86	31.06
Short-term debt, including current portion of long-term debt	5.22	4.90	5.34	4.92	6.12	9.95	8.40	8.61	12.28	13.22
Total current liabilities	22.07	21.80	22.49	22.10	22.83	40.51	33.48	35.50	37.17	35.66
Long-term debt	30.91	31.65	30.85	30.42	29.74	19.14	19.21	19.30	26.65	21.39
Total liabilities	69.75	69.92	68.72	67.47	67.57	63.27	55.52	57.06	65.77	59.22
Stockholders' equity	30.25	30.08	31.28	32.53	32.43	36.73	44.48	42.94	34.23	40.78

¹ Included in Chemicals.

Table 12.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	82,384	83,027	81,044	83,027	83,517	923	961	982	1,171	1,135
Depreciation, depletion, and amortization of property, plant, and equipment	2,974	2,665	2,597	2,622	2,504	29	29	27	27	26
All other operating costs and expenses	61,361	70,136	65,446	68,132	63,941	888	961	943	1,112	1,036
Income (loss) from operations	18,049	10,226	13,002	12,273	17,072	6	(29)	12	32	73
Interest expense	3,324	2,947	3,232	3,094	3,818	16	16	17	14	14
All other nonoperating income (expense)	4,229	5,541	10,536	14,283	9,692	13	5	0	(1)	(4)
Income (loss) before income taxes	18,954	12,819	20,305	23,461	22,946	3	(39)	(4)	17	55
Provision for current and deferred domestic income taxes	4,153	1,397	4,159	4,009	4,390	5	3	5	6	12
Income (loss) after income taxes	14,801	11,422	16,146	19,452	18,556	(2)	(43)	(9)	11	43
Cash dividends charged to retained earnings this quarter	4,454	13,018	4,645	9,717	5,193	20	37	17	13	12
Net income retained in business	10,347	(1,596)	11,502	9,734	13,363	(21)	(80)	(26)	(2)	31
Retained earnings at beginning of quarter	244,613	252,668	244,727	256,273	265,996	(176)	(923)	(845)	(1,051)	(1,104)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,460)	(3,023)	58	(421)	(4,926)	(5)	(71)	(16)	5	(16)
Retained earnings at end of quarter	253,501	248,050	256,286	265,587	274,434	(203)	(1,074)	(888)	(1,047)	(1,089)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.61	3.21	3.20	3.16	3.00	3.15	2.99	2.74	2.29	2.30
All other operating costs and expenses	74.48	84.47	80.75	82.06	76.56	96.20	100.00	96.03	94.96	91.26
Income (loss) from operations	21.91	12.32	16.04	14.78	20.44	0.66	(2.99)	1.23	2.75	6.44
Interest expense	4.04	3.55	3.99	3.73	4.57	1.69	1.64	1.70	1.20	1.26
All other nonoperating income (expense)	5.13	6.67	13.00	17.20	11.61	1.40	0.52	0.05	(0.06)	(0.37)
Income (loss) before income taxes	23.01	15.44	25.05	28.26	27.48	0.37	(4.11)	(0.43)	1.48	4.81
Provision for current and deferred domestic income taxes	5.04	1.68	5.13	4.83	5.26	0.56	0.36	0.50	0.51	1.02
Income (loss) after income taxes	17.97	13.76	19.92	23.43	22.22	(0.19)	(4.46)	(0.93)	0.97	3.78
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.52	11.77	18.16	20.44	20.10	2.52	(42.67)	(2.38)	7.53	22.48
After income taxes	13.68	10.49	14.44	16.95	16.26	(1.29)	(46.39)	(5.19)	4.96	17.69
Annual rate of profit on total assets:										
Before income taxes	8.32	5.55	8.72	9.89	9.51	0.64	(7.38)	(0.78)	2.88	8.74
After income taxes	6.50	4.94	6.94	8.20	7.69	(0.33)	(8.02)	(1.71)	1.89	6.88
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.40	1.35	1.26	1.33	1.28	1.31	1.13	1.40	1.82	1.91
Total cash, U.S. Government and other securities, to total current liabilities ..	0.31	0.31	0.24	0.27	0.26	0.33	0.24	0.28	0.34	0.46
Total stockholders' equity to total debt	1.68	1.69	1.75	1.78	1.65	0.60	0.37	0.93	1.19	1.14

¹ Included in Chemicals.

Table 12.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	26,665	26,918	21,924	22,927	22,697	250	226	183	210	303
Time deposits in the U.S., including negotiable certificates of deposit	14,433	14,862	8,787	9,732	8,060	51	45	53	45	24
Total cash on hand and in U.S. banks	41,098	41,780	30,710	32,660	30,756	301	271	235	255	327
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,094	8,933	8,639	8,798	8,389	30	27	34	25	60
Total cash, U.S. Government and other securities	46,192	50,713	39,349	41,458	39,145	332	297	270	281	386
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,066	38,502	40,053	40,056	40,308	401	406	428	468	450
Inventories	38,891	38,427	40,051	41,486	42,197	524	537	551	627	650
All other current assets	85,181	89,622	82,990	80,284	74,336	79	136	117	133	110
Total current assets	209,330	217,263	202,443	203,285	195,986	1,336	1,376	1,366	1,508	1,597
Property, plant, and equipment	140,302	142,959	143,480	144,427	145,916	1,266	1,271	1,339	1,542	1,561
Land and mineral rights	4,290	4,552	4,565	4,586	4,498	32	34	36	40	44
Less: Accumulated depreciation, depletion, and amortization	68,719	70,853	71,997	73,757	75,185	769	808	857	983	1,019
Net property, plant, and equipment	75,873	76,658	76,048	75,256	75,229	529	497	518	599	587
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	625,552	630,584	652,600	670,035	693,577	283	267	255	303	316
Total Assets	910,755	924,505	931,090	948,576	964,792	2,148	2,139	2,138	2,410	2,499
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	6,012	6,543	7,803	6,399	6,292	46	111	123	111	156
b. Other short-term loans, including commercial paper	16,261	18,991	20,591	16,563	15,172	174	181	167	21	26
Trade accounts and trade notes payable	22,617	23,356	23,331	23,482	24,171	300	307	320	377	371
Income taxes accrued, prior and current years, net of payments	3,431	4,030	5,659	4,129	5,404	1	0	4	6	9
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,616	1,671	1,652	1,747	1,660	13	13	13	55	43
b. Other long-term loans	18,153	17,181	15,942	12,271	13,885	246	262	80	12	11
All other current liabilities, including excise and sales taxes, and accrued expenses	81,527	89,403	85,635	88,539	86,480	237	346	267	247	219
Total current liabilities	149,618	161,176	160,612	153,131	153,065	1,017	1,219	974	829	837
Long-term debt, due in more than 1 year:										
a. Loans from banks	11,244	13,283	13,088	14,606	15,633	206	171	182	270	305
b. Other long-term loans	204,615	199,941	196,035	207,019	224,072	229	254	194	302	312
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	112,631	114,443	114,106	114,695	115,437	149	126	84	89	74
Total liabilities	478,108	488,843	483,841	489,451	508,206	1,600	1,770	1,434	1,490	1,528
Capital stock and other capital (less treasury stock)	179,146	187,612	190,964	193,538	182,152	750	1,444	1,591	1,967	2,061
Retained earnings	253,501	248,050	256,286	265,587	274,434	(203)	(1,074)	(888)	(1,047)	(1,089)
Stockholders' equity	432,647	435,662	447,250	459,125	456,586	548	370	704	920	972
Total Liabilities and Stockholders' Equity	910,755	924,505	931,090	948,576	964,792	2,148	2,139	2,138	2,410	2,499
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	59,712	56,087	41,831	50,153	42,921	319	157	391	679	760
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.07	5.49	4.23	4.37	4.06	15.45	13.89	12.61	11.65	15.46
Trade accounts and trade notes receivable	4.29	4.16	4.30	4.22	4.18	18.66	18.97	20.02	19.40	18.02
Inventories	4.27	4.16	4.30	4.37	4.37	24.39	25.10	25.78	26.01	26.00
Total current assets	22.98	23.50	21.74	21.43	20.31	62.19	64.32	63.87	62.57	63.88
Net property, plant, and equipment	8.33	8.29	8.17	7.93	7.80	24.64	23.22	24.22	24.85	23.49
Short-term debt, including current portion of long-term debt	4.62	4.80	4.94	3.90	3.84	22.27	26.45	17.93	8.27	9.49
Total current liabilities	16.43	17.43	17.25	16.14	15.87	47.33	56.97	45.56	34.38	33.48
Long-term debt	23.70	23.06	22.46	23.36	24.85	20.23	19.87	17.58	23.75	24.68
Total liabilities	52.50	52.88	51.96	51.60	52.68	74.50	82.71	67.08	61.83	61.12
Stockholders' equity	47.50	47.12	48.04	48.40	47.32	25.50	17.29	32.92	38.17	38.88

¹ Included in Chemicals.

Table 13.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	48,204	47,138	52,026	58,143	55,718	4,491	4,086	4,611	5,338	4,750
Depreciation, depletion, and amortization of property, plant, and equipment	1,441	1,447	1,453	1,447	1,541	62	75	74	73	71
All other operating costs and expenses	40,261	40,245	42,640	48,195	46,809	4,048	3,985	4,213	4,755	4,413
Income (loss) from operations	6,502	5,446	7,933	8,502	7,367	380	26	324	510	266
Interest expense	1,321	1,293	1,263	1,291	1,311	33	30	28	31	29
All other nonoperating income (expense)	4,104	5,692	3,269	3,288	3,858	(1)	1	(21)	2	(6)
Income (loss) before income taxes	9,285	9,845	9,939	10,499	9,914	346	(3)	275	482	231
Provision for current and deferred domestic income taxes	2,208	1,405	2,662	2,817	2,249	71	33	38	62	24
Income (loss) after income taxes	7,077	8,440	7,277	7,682	7,665	275	(36)	237	419	207
Cash dividends charged to retained earnings this quarter	2,879	4,147	3,268	2,780	2,843	126	210	164	146	104
Net income retained in business	4,198	4,293	4,009	4,902	4,822	149	(246)	73	273	103
Retained earnings at beginning of quarter	131,723	135,854	140,417	140,252	152,539	2,642	3,381	2,884	3,117	3,052
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(155)	(465)	(3,940)	(131)	(589)	62	(47)	16	(50)	(32)
Retained earnings at end of quarter	135,766	139,682	140,485	145,023	156,773	2,853	3,087	2,974	3,339	3,122
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.99	3.07	2.79	2.49	2.77	1.39	1.82	1.61	1.37	1.49
All other operating costs and expenses	83.52	85.38	81.96	82.89	84.01	90.15	97.54	91.37	89.07	92.91
Income (loss) from operations	13.49	11.55	15.25	14.62	13.22	8.46	0.64	7.02	9.56	5.61
Interest expense	2.74	2.74	2.43	2.22	2.35	0.73	0.74	0.61	0.57	0.61
All other nonoperating income (expense)	8.51	12.07	6.28	5.65	6.92	(0.02)	0.02	(0.45)	0.03	(0.12)
Income (loss) before income taxes	19.26	20.88	19.10	18.06	17.79	7.71	(0.08)	5.96	9.02	4.87
Provision for current and deferred domestic income taxes	4.58	2.98	5.12	4.84	4.04	1.59	0.80	0.82	1.16	0.52
Income (loss) after income taxes	14.68	17.90	13.99	13.21	13.76	6.12	(0.88)	5.15	7.86	4.36
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.12	25.61	24.85	25.77	23.27	32.39	(0.33)	27.32	43.35	22.25
After income taxes	19.15	21.96	18.19	18.85	17.99	25.72	(3.58)	23.58	37.76	19.90
Annual rate of profit on total assets:										
Before income taxes	11.53	11.94	11.66	12.07	11.03	16.08	(0.15)	12.21	20.76	10.80
After income taxes	8.79	10.24	8.54	8.83	8.53	12.77	(1.70)	10.54	18.09	9.66
	BALANCE SHEET RATIOS (based on succeeding table)									
Total current assets to total current liabilities	1.29	1.38	1.39	1.41	1.36	2.24	2.06	1.97	2.18	2.12
Total cash, U.S. Government and other securities, to total current liabilities ..	0.21	0.26	0.21	0.21	0.23	0.48	0.40	0.31	0.36	0.37
Total stockholders' equity to total debt	1.52	1.56	1.58	1.54	1.59	1.94	1.72	1.62	1.85	1.91

¹ Included in Chemicals.

Table 13.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	6,495	7,387	6,205	7,175	8,136	1,091	962	817	895	907
Time deposits in the U.S., including negotiable certificates of deposit	2,389	2,697	1,826	821	2,117	103	95	84	66	81
Total cash on hand and in U.S. banks	8,884	10,084	8,031	7,996	10,253	1,195	1,057	901	961	988
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,306	3,636	3,804	3,642	3,632	106	77	90	102	74
Total cash, U.S. Government and other securities	11,190	13,721	11,835	11,638	13,885	1,301	1,133	991	1,062	1,062
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,599	21,245	25,719	28,506	26,096	2,410	2,069	2,484	2,506	2,335
Inventories	21,105	22,650	24,847	23,466	24,897	2,003	2,228	2,435	2,500	2,262
All other current assets	13,648	14,311	14,657	14,999	15,943	356	363	371	430	387
Total current assets	69,541	71,927	77,058	78,609	80,821	6,071	5,794	6,282	6,499	6,046
Property, plant, and equipment	96,228	97,447	98,915	99,557	103,880	5,061	5,503	5,665	5,935	5,394
Land and mineral rights	2,958	3,023	3,071	3,086	3,577	111	142	138	154	136
Less: Accumulated depreciation, depletion, and amortization	56,372	57,248	58,539	58,922	61,532	3,311	3,658	3,738	3,979	3,655
Net property, plant, and equipment	42,815	43,222	43,447	43,721	45,925	1,861	1,988	2,065	2,109	1,875
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	209,654	214,556	220,355	225,634	232,624	676	701	661	669	652
Total Assets	322,010	329,705	340,860	347,964	359,371	8,608	8,483	9,008	9,277	8,574
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,205	4,198	4,604	4,282	5,038	426	562	581	547	598
b. Other short-term loans, including commercial paper	4,532	3,530	4,002	4,372	4,360	110	195	178	116	124
Trade accounts and trade notes payable	17,294	17,346	19,382	21,245	20,499	1,243	1,179	1,496	1,416	1,297
Income taxes accrued, prior and current years, net of payments	1,801	1,661	2,404	1,702	1,442	56	57	38	41	34
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,141	1,029	888	622	591	180	232	264	220	179
b. Other long-term loans	5,134	2,499	2,386	2,755	4,117	174	58	66	70	85
All other current liabilities, including excise and sales taxes, and accrued expenses	19,827	21,748	21,957	20,622	23,342	516	525	565	569	536
Total current liabilities	53,934	52,010	55,621	55,600	59,389	2,706	2,808	3,189	2,978	2,854
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,638	22,723	22,864	24,554	22,783	689	646	733	738	599
b. Other long-term loans	61,834	64,793	66,251	69,291	70,115	626	646	668	718	599
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,757	36,439	36,119	35,547	36,671	314	359	393	400	360
Total liabilities	174,162	175,965	180,855	184,992	188,958	4,334	4,458	4,983	4,834	4,412
Capital stock and other capital (less treasury stock)	12,081	14,058	19,520	17,949	13,640	1,420	938	1,052	1,104	1,039
Retained earnings	135,766	139,682	140,485	145,023	156,773	2,853	3,087	2,974	3,339	3,122
Stockholders' equity	147,847	153,740	160,005	162,973	170,412	4,273	4,025	4,025	4,443	4,161
Total Liabilities and Stockholders' Equity	322,010	329,705	340,860	347,964	359,371	8,608	8,483	9,008	9,277	8,574
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	15,607	19,917	21,437	23,009	21,432	3,365	2,986	3,093	3,520	3,192
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.48	4.16	3.47	3.34	3.86	15.11	13.36	11.00	11.45	12.38
Trade accounts and trade notes receivable	7.33	6.44	7.55	8.19	7.26	28.00	24.40	27.58	27.01	27.24
Inventories	6.55	6.87	7.29	6.74	6.93	23.27	26.27	27.04	26.95	26.39
Total current assets	21.60	21.82	22.61	22.59	22.49	70.52	68.30	69.74	70.05	70.52
Net property, plant, and equipment	13.30	13.11	12.75	12.56	12.78	21.62	23.43	22.93	22.74	21.87
Short-term debt, including current portion of long-term debt	4.66	3.41	3.48	3.46	3.93	10.34	12.35	12.10	10.27	11.50
Total current liabilities	16.75	15.77	16.32	15.98	16.53	31.43	33.10	35.40	32.11	33.29
Long-term debt	25.61	26.54	26.14	26.97	25.85	15.28	15.22	15.55	15.69	13.97
Total liabilities	54.09	53.37	53.06	53.16	52.58	50.35	52.55	55.32	52.10	51.46
Stockholders' equity	45.91	46.63	46.94	46.84	47.42	49.65	47.45	44.68	47.90	48.54

¹ Included in Chemicals.

Table 14.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	43,042	41,513	43,143	47,436	48,211	10,772	10,064	10,650	11,727	12,196
Depreciation, depletion, and amortization of property, plant, and equipment	1,380	1,484	1,387	1,409	1,369	240	255	239	244	278
All other operating costs and expenses	38,820	38,236	38,732	42,793	43,436	9,814	9,577	9,577	10,424	10,810
Income (loss) from operations	2,842	1,793	3,023	3,235	3,406	718	232	834	1,060	1,108
Interest expense	834	854	802	822	801	87	81	75	72	75
All other nonoperating income (expense)	203	108	327	731	379	9	(1)	(63)	(46)	(7)
Income (loss) before income taxes	2,211	1,047	2,548	3,144	2,984	640	149	696	941	1,025
Provision for current and deferred domestic income taxes	256	78	413	386	441	46	37	55	65	98
Income (loss) after income taxes	1,955	969	2,135	2,758	2,543	595	112	641	876	928
Cash dividends charged to retained earnings this quarter	527	1,246	573	729	735	204	298	362	282	288
Net income retained in business	1,428	(277)	1,562	2,029	1,808	390	(186)	279	594	639
Retained earnings at beginning of quarter	24,497	25,575	26,222	27,720	29,479	5,114	6,098	6,818	6,966	8,060
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	58	(269)	(45)	156	16	(72)	(22)	(28)	(43)	(4)
Retained earnings at end of quarter	25,982	25,028	27,739	29,905	31,303	5,432	5,890	7,069	7,517	8,695
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.21	3.58	3.21	2.97	2.84	2.23	2.53	2.24	2.08	2.28
All other operating costs and expenses	90.19	92.11	89.78	90.21	90.09	91.10	95.17	89.93	88.88	88.64
Income (loss) from operations	6.60	4.32	7.01	6.82	7.07	6.66	2.30	7.83	9.04	9.08
Interest expense	1.94	2.06	1.86	1.73	1.66	0.81	0.80	0.71	0.61	0.61
All other nonoperating income (expense)	0.47	0.26	0.76	1.54	0.79	0.09	(0.01)	(0.59)	(0.40)	(0.06)
Income (loss) before income taxes	5.14	2.52	5.91	6.63	6.19	5.94	1.48	6.53	8.03	8.41
Provision for current and deferred domestic income taxes	0.60	0.19	0.96	0.81	0.91	0.42	0.37	0.51	0.55	0.80
Income (loss) after income taxes	4.54	2.33	4.95	5.81	5.28	5.52	1.12	6.02	7.47	7.61
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.86	8.00	18.61	21.77	20.55	29.75	6.51	29.96	37.82	36.97
After income taxes	14.91	7.40	15.59	19.10	17.51	27.63	4.89	27.61	35.20	33.46
Annual rate of profit on total assets:										
Before income taxes	6.10	2.90	6.83	8.15	7.54	13.03	3.06	13.46	17.31	17.46
After income taxes	5.39	2.68	5.72	7.15	6.43	12.10	2.30	12.40	16.12	15.80
	(based on succeeding table)									
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.70	1.69	1.69	1.70	1.66	1.91	2.03	1.95	2.00	2.06
Total cash, U.S. Government and other securities, to total current liabilities ..	0.27	0.28	0.26	0.24	0.25	0.33	0.41	0.36	0.36	0.38
Total stockholders' equity to total debt	1.13	1.14	1.16	1.21	1.18	1.45	1.68	1.52	1.56	1.73

Table 14.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	6,174	6,250	6,402	6,067	7,402	1,825	1,986	2,034	2,090	2,361
Time deposits in the U.S., including negotiable certificates of deposit	459	557	512	510	366	179	292	249	239	282
Total cash on hand and in U.S. banks	6,633	6,808	6,914	6,577	7,768	2,004	2,278	2,282	2,330	2,643
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,070	2,101	1,953	1,939	1,618	224	237	154	230	163
Total cash, U.S. Government and other securities	8,704	8,909	8,867	8,517	9,386	2,228	2,515	2,436	2,560	2,806
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,981	19,447	21,974	23,245	23,945	5,253	4,781	5,478	5,952	6,276
Inventories	19,856	19,403	21,576	23,128	23,302	4,468	4,324	4,778	5,109	5,531
All other current assets	5,485	5,384	5,482	5,591	5,510	744	827	648	621	705
Total current assets	55,026	53,143	57,899	60,481	62,142	12,692	12,448	13,340	14,241	15,319
Property, plant, and equipment	87,931	89,477	90,581	91,235	91,451	17,578	17,740	18,357	18,346	19,717
Land and mineral rights	1,715	1,663	1,668	1,667	1,638	179	172	190	203	216
Less: Accumulated depreciation, depletion, and amortization	56,567	57,039	58,552	58,840	58,933	12,504	12,523	13,000	12,879	13,635
Net property, plant, and equipment	33,079	34,101	33,696	34,062	34,156	5,253	5,389	5,546	5,669	6,298
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	56,922	57,197	57,573	59,823	61,935	1,712	1,694	1,792	1,837	1,871
Total Assets	145,028	144,440	149,168	154,366	158,233	19,657	19,530	20,679	21,747	23,488
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,287	2,254	2,801	3,128	3,434	938	820	1,032	1,060	1,000
b. Other short-term loans, including commercial paper	321	383	321	492	414	75	157	167	243	230
Trade accounts and trade notes payable	14,605	14,353	16,044	17,548	18,085	3,177	2,905	3,462	3,711	4,139
Income taxes accrued, prior and current years, net of payments	348	247	457	460	231	60	63	71	59	88
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,382	1,563	2,149	1,878	1,970	694	574	616	530	472
b. Other long-term loans	1,057	1,096	1,525	1,063	1,435	363	288	273	419	397
All other current liabilities, including excise and sales taxes, and accrued expenses	11,346	11,472	11,024	10,960	11,967	1,351	1,335	1,226	1,081	1,127
Total current liabilities	32,346	31,369	34,320	35,528	37,535	6,658	6,142	6,848	7,103	7,453
Long-term debt, due in more than 1 year:										
a. Loans from banks	17,164	18,022	18,059	18,390	17,004	2,285	2,206	2,181	2,208	2,505
b. Other long-term loans	23,099	22,586	22,558	22,954	24,951	1,580	1,411	1,827	1,921	1,799
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,973	20,130	19,467	19,718	20,657	525	587	536	559	640
Total liabilities	92,582	92,107	94,403	96,590	100,148	11,048	10,346	11,393	11,791	12,397
Capital stock and other capital (less treasury stock)	26,464	27,305	27,026	27,871	26,782	3,177	3,294	2,217	2,439	2,395
Retained earnings	25,982	25,028	27,739	29,905	31,303	5,432	5,890	7,069	7,517	8,695
Stockholders' equity	52,446	52,333	54,765	57,776	58,085	8,609	9,184	9,286	9,956	11,091
Total Liabilities and Stockholders' Equity	145,028	144,440	149,168	154,366	158,233	19,657	19,530	20,679	21,747	23,488
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,680	21,774	23,579	24,953	24,607	6,034	6,305	6,492	7,138	7,866
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.00	6.17	5.94	5.52	5.93	11.33	12.88	11.78	11.77	11.95
Trade accounts and trade notes receivable	14.47	13.46	14.73	15.06	15.13	26.72	24.48	26.49	27.37	26.72
Inventories	13.69	13.43	14.46	14.98	14.73	22.73	22.14	23.10	23.49	23.55
Total current assets	37.94	36.79	38.81	39.18	39.27	64.57	63.73	64.51	65.48	65.22
Net property, plant, and equipment	22.81	23.61	22.59	22.07	21.59	26.72	27.59	26.82	26.07	26.81
Short-term debt, including current portion of long-term debt	4.17	3.67	4.56	4.25	4.58	10.53	9.42	10.10	10.36	8.93
Total current liabilities	22.30	21.72	23.01	23.02	23.72	33.87	31.45	33.12	32.66	31.73
Long-term debt	27.76	28.11	27.23	26.78	26.51	19.66	18.52	19.39	18.98	18.33
Total liabilities	63.84	63.77	63.29	62.57	63.29	56.20	52.98	55.09	54.22	52.78
Stockholders' equity	36.16	36.23	36.71	37.43	36.71	43.80	47.02	44.91	45.78	47.22

Table 15.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	696,324	700,364	698,477	738,030	748,919	87,742	87,541	87,694	96,043	99,371
Depreciation, depletion, and amortization of property, plant, and equipment	19,428	19,403	19,324	19,478	19,519	1,896	2,052	1,818	1,913	1,968
All other operating costs and expenses	625,105	636,474	632,917	661,799	672,084	79,273	83,521	79,108	86,113	88,894
Income (loss) from operations	51,791	44,487	46,235	56,753	57,316	6,573	1,968	6,768	8,017	8,508
Interest expense	12,107	11,864	11,130	11,404	11,229	756	819	740	771	752
All other nonoperating income (expense)	35,167	38,794	47,650	46,842	41,110	91	173	421	90	153
Income (loss) before income taxes	74,851	71,417	82,755	92,191	87,196	5,908	1,322	6,449	7,336	7,909
Provision for current and deferred domestic income taxes	14,290	11,135	16,840	16,435	15,502	642	533	686	855	897
Income (loss) after income taxes	60,561	60,282	65,915	75,756	71,694	5,266	790	5,763	6,481	7,012
Cash dividends charged to retained earnings this quarter	13,774	19,253	18,561	17,670	17,296	2,619	2,989	2,248	3,015	2,385
Net income retained in business	46,787	41,029	47,354	58,086	54,399	2,647	(2,199)	3,515	3,467	4,627
Retained earnings at beginning of quarter	729,028	775,939	807,214	844,720	893,606	47,104	51,369	48,498	52,221	52,430
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(9,273)	(10,872)	(14,933)	(6,497)	(11,053)	(199)	(526)	(730)	(458)	(580)
Retained earnings at end of quarter	766,542	806,095	839,635	896,308	936,952	49,552	48,644	51,283	55,230	56,477
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.79	2.77	2.77	2.64	2.61	2.16	2.34	2.07	1.99	1.98
All other operating costs and expenses	89.77	90.88	90.61	89.67	89.74	90.35	95.41	90.21	89.66	89.46
Income (loss) from operations	7.44	6.35	6.62	7.69	7.65	7.49	2.25	7.72	8.35	8.56
Interest expense	1.74	1.69	1.59	1.55	1.50	0.86	0.94	0.84	0.80	0.76
All other nonoperating income (expense)	5.05	5.54	6.82	6.35	5.49	0.10	0.20	0.48	0.09	0.15
Income (loss) before income taxes	10.75	10.20	11.85	12.49	11.64	6.73	1.51	7.35	7.64	7.96
Provision for current and deferred domestic income taxes	2.05	1.59	2.41	2.23	2.07	0.73	0.61	0.78	0.89	0.90
Income (loss) after income taxes	8.70	8.61	9.44	10.26	9.57	6.00	0.90	6.57	6.75	7.06
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.97	17.44	19.54	20.97	19.84	27.14	6.28	29.79	32.78	34.07
After income taxes	15.35	14.72	15.56	17.23	16.31	24.19	3.75	26.62	28.97	30.21
Annual rate of profit on total assets:										
Before income taxes	8.37	7.93	9.00	9.77	9.14	12.95	2.93	14.00	15.60	16.33
After income taxes	6.77	6.70	7.17	8.03	7.51	11.54	1.75	12.51	13.79	14.48
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.53	1.53	1.55	1.57	1.53	2.22	2.18	2.18	2.21	2.26
Total cash, U.S. Government and other securities, to total current liabilities ..	0.42	0.43	0.40	0.42	0.39	0.52	0.50	0.49	0.50	0.53
Total stockholders' equity to total debt	2.13	2.26	2.29	2.33	2.26	1.73	1.64	1.66	1.70	1.75

Table 15.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	168,540	179,506	167,872	180,456	178,519	23,695	22,836	22,997	23,993	26,122
Time deposits in the U.S., including negotiable certificates of deposit	27,929	26,935	27,728	29,164	22,244	3,176	2,984	2,732	2,823	2,946
Total cash on hand and in U.S. banks	196,469	206,441	195,601	209,619	200,764	26,870	25,820	25,729	26,816	29,068
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	136,701	127,549	127,554	128,808	123,633	2,984	3,100	3,053	3,097	3,192
Total cash, U.S. Government and other securities	333,170	333,990	323,154	338,427	324,396	29,855	28,920	28,782	29,913	32,260
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	337,011	321,096	348,029	359,486	363,071	44,636	42,963	45,662	47,455	48,938
Inventories	356,976	359,158	381,195	394,433	406,302	44,986	45,375	46,500	47,662	48,893
All other current assets	180,083	178,833	186,445	184,855	188,943	8,109	8,017	7,994	7,880	7,999
Total current assets	1,207,241	1,193,077	1,238,823	1,277,202	1,282,712	127,586	125,275	128,938	132,910	138,090
Property, plant, and equipment	1,118,395	1,127,973	1,141,451	1,152,418	1,173,455	142,501	142,794	144,062	144,215	146,714
Land and mineral rights	55,664	56,989	57,438	57,455	57,830	2,796	2,846	2,805	2,619	2,614
Less: Accumulated depreciation, depletion, and amortization	672,557	679,180	691,907	699,538	711,732	103,225	103,727	105,171	105,279	107,239
Net property, plant, and equipment	501,502	505,783	506,982	510,335	519,552	42,072	41,913	41,696	41,555	42,089
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,866,964	1,902,488	1,933,162	1,987,531	2,014,881	12,850	13,092	13,601	13,594	13,534
Total Assets	3,575,707	3,601,349	3,678,967	3,775,068	3,817,145	182,508	180,280	184,234	188,059	193,712
	LIABILITIES AND STOCKHOLDERS' EQUITY									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	23,699	23,100	25,196	26,036	27,918	9,311	9,456	9,618	9,652	9,674
b. Other short-term loans, including commercial paper	27,591	25,036	23,057	26,768	27,548	2,798	2,901	3,030	2,911	2,632
Trade accounts and trade notes payable	238,636	233,309	251,551	257,210	260,342	23,382	22,929	24,596	25,401	25,970
Income taxes accrued, prior and current years, net of payments	13,553	8,699	13,573	10,803	13,044	724	646	676	726	804
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,379	15,509	19,073	13,030	14,007	3,564	3,880	3,966	4,095	4,183
b. Other long-term loans	32,836	35,850	35,392	35,000	37,814	1,891	1,971	2,035	2,508	2,595
All other current liabilities, including excise and sales taxes, and accrued expenses	434,683	437,673	431,428	442,222	455,209	15,672	15,674	15,191	14,804	15,268
Total current liabilities	788,377	779,175	799,269	811,068	835,881	57,343	57,457	59,112	60,096	61,126
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,749	164,685	162,388	167,930	172,478	17,222	17,263	16,837	16,042	16,895
b. Other long-term loans	467,157	460,563	474,544	486,974	498,284	15,516	15,890	16,604	17,570	17,126
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	571,222	559,128	548,426	550,317	552,481	5,345	5,391	5,094	4,845	5,713
Total liabilities	1,997,505	1,963,552	1,984,626	2,016,290	2,059,125	95,426	96,001	97,647	98,553	100,860
Capital stock and other capital (less treasury stock)	811,660	831,701	854,705	862,470	821,068	37,531	35,636	35,305	34,276	36,376
Retained earnings	766,542	806,095	839,635	896,308	936,952	49,552	48,644	51,283	55,230	56,477
Stockholders' equity	1,578,202	1,637,796	1,694,341	1,758,778	1,758,020	87,083	84,280	86,588	89,506	92,852
Total Liabilities and Stockholders' Equity	3,575,707	3,601,349	3,678,967	3,775,068	3,817,145	182,508	180,280	184,234	188,059	193,712
	NET WORKING CAPITAL									
Excess of total current assets over total current liabilities	418,864	413,902	439,554	466,134	446,831	70,243	67,818	69,825	72,814	76,964
	SELECTED BALANCE SHEET RATIOS									
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	9.32	9.27	8.78	8.96	8.50	16.36	16.04	15.62	15.91	16.65
Trade accounts and trade notes receivable	9.43	8.92	9.46	9.52	9.51	24.46	23.83	24.78	25.23	25.26
Inventories	9.98	9.97	10.36	10.45	10.64	24.65	25.17	25.24	25.34	25.24
Total current assets	33.76	33.13	33.67	33.83	33.60	69.91	69.49	69.99	70.67	71.29
Net property, plant, and equipment	14.03	14.04	13.78	13.52	13.61	23.05	23.25	22.63	22.10	21.73
Short-term debt, including current portion of long-term debt	2.84	2.76	2.79	2.67	2.81	9.62	10.10	10.12	10.19	9.85
Total current liabilities	22.05	21.64	21.73	21.48	21.90	31.42	31.87	32.09	31.96	31.55
Long-term debt	17.84	17.36	17.31	17.35	17.57	17.94	18.39	18.15	17.87	17.56
Total liabilities	55.86	54.52	53.95	53.41	53.94	52.29	53.25	53.00	52.41	52.07
Stockholders' equity	44.14	45.48	46.05	46.59	46.06	47.71	46.75	47.00	47.59	47.93

Table 16.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,583	15,442	14,706	16,116	16,729	6,872	6,435	5,972	6,685	7,172
Depreciation, depletion, and amortization of property, plant, and equipment	637	624	553	537	542	198	190	154	155	153
All other operating costs and expenses	15,555	14,587	13,835	15,042	15,336	6,436	6,309	5,725	6,372	6,644
Income (loss) from operations	390	231	318	537	851	239	(64)	93	158	375
Interest expense	568	564	531	542	507	80	88	71	68	62
All other nonoperating income (expense)	344	(258)	356	93	105	(5)	(12)	7	(8)	(16)
Income (loss) before income taxes	166	(591)	143	87	449	154	(164)	28	82	297
Provision for current and deferred domestic income taxes	(973)	(165)	68	55	(9)	23	10	27	13	22
Income (loss) after income taxes	1,139	(426)	75	33	458	131	(174)	1	69	275
Cash dividends charged to retained earnings this quarter	836	524	251	312	291	138	141	82	92	110
Net income retained in business	303	(950)	(176)	(279)	166	(7)	(315)	(80)	(23)	165
Retained earnings at beginning of quarter	15,617	13,673	13,246	12,901	12,259	3,481	4,139	4,091	4,130	3,820
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,005)	(66)	(16)	(67)	(36)	26	(27)	(96)	(47)	(2)
Retained earnings at end of quarter	12,915	12,657	13,054	12,556	12,389	3,500	3,797	3,915	4,060	3,983
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.84	4.04	3.76	3.33	3.24	2.88	2.96	2.59	2.32	2.14
All other operating costs and expenses	93.80	94.46	94.08	93.34	91.68	93.64	98.04	95.86	95.31	92.64
Income (loss) from operations	2.35	1.50	2.16	3.33	5.09	3.48	(1.00)	1.55	2.36	5.22
Interest expense	3.42	3.65	3.61	3.36	3.03	1.16	1.36	1.19	1.01	0.87
All other nonoperating income (expense)	2.07	(1.67)	2.42	0.57	0.63	(0.08)	(0.19)	0.11	(0.13)	(0.22)
Income (loss) before income taxes	1.00	(3.83)	0.97	0.54	2.68	2.25	(2.55)	0.47	1.22	4.14
Provision for current and deferred domestic income taxes	(5.87)	(1.07)	0.46	0.34	(0.05)	0.34	0.15	0.44	0.20	0.30
Income (loss) after income taxes	6.87	(2.76)	0.51	0.20	2.74	1.90	(2.70)	0.02	1.03	3.84
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	2.78	(10.34)	2.46	1.53	7.92	11.67	(12.43)	2.14	6.33	22.84
After income taxes	19.05	(7.45)	1.29	0.57	8.08	9.89	(13.16)	0.11	5.31	21.17
Annual rate of profit on total assets:										
Before income taxes	0.92	(3.42)	0.83	0.52	2.69	4.57	(4.97)	0.87	2.60	9.38
After income taxes	6.31	(2.46)	0.44	0.19	2.75	3.88	(5.27)	0.04	2.18	8.69
	BALANCE SHEET RATIOS (based on succeeding table)									
Total current assets to total current liabilities	3.56	3.63	3.52	3.36	3.36	2.01	2.14	2.03	1.91	2.02
Total cash, U.S. Government and other securities, to total current liabilities ..	1.90	1.99	1.86	1.73	1.74	0.36	0.37	0.31	0.30	0.31
Total stockholders' equity to total debt	1.02	1.01	1.06	1.10	1.12	0.91	0.92	0.98	1.04	1.02

Table 16.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	2,458	2,357	2,296	2,436	2,288	1,069	1,017	920	947	985
Time deposits in the U.S., including negotiable certificates of deposit	213	210	162	173	164	170	151	105	121	101
Total cash on hand and in U.S. banks	2,672	2,567	2,458	2,608	2,452	1,239	1,168	1,025	1,068	1,086
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	15,848	15,861	15,547	14,777	14,669	210	199	201	190	131
Total cash, U.S. Government and other securities	18,519	18,428	18,005	17,385	17,121	1,449	1,367	1,226	1,258	1,217
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,493	4,820	5,237	5,682	5,572	2,635	2,364	2,474	2,648	2,843
Inventories	7,804	7,742	8,182	7,891	7,797	3,644	3,764	3,814	3,591	3,552
All other current assets	2,922	2,661	2,721	2,816	2,607	490	416	428	420	424
Total current assets	34,738	33,651	34,146	33,774	33,097	8,218	7,912	7,942	7,917	8,035
Property, plant, and equipment	43,413	42,406	42,128	40,746	40,057	14,660	14,496	14,150	13,515	13,259
Land and mineral rights	10,658	10,951	10,750	10,449	10,521	619	637	603	561	585
Less: Accumulated depreciation, depletion, and amortization	29,509	29,631	30,069	29,284	29,072	10,605	10,469	10,423	9,935	9,751
Net property, plant, and equipment	24,562	23,726	22,809	21,911	21,506	4,673	4,664	4,330	4,141	4,094
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	12,891	11,838	11,859	12,007	12,064	606	629	552	518	537
Total Assets	72,191	69,215	68,814	67,692	66,666	13,498	13,204	12,824	12,576	12,667
	(percent of total assets)					(percent of total assets)				
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,473	1,379	1,561	1,414	1,355	1,084	1,084	1,141	1,088	1,080
b. Other short-term loans, including commercial paper	496	386	393	463	378	296	255	268	279	178
Trade accounts and trade notes payable	3,637	3,164	3,403	3,811	3,705	1,347	1,124	1,244	1,396	1,318
Income taxes accrued, prior and current years, net of payments	153	211	224	232	256	24	22	27	33	25
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	794	830	703	815	783	419	347	339	415	404
b. Other long-term loans	388	501	581	463	498	113	114	124	129	120
All other current liabilities, including excise and sales taxes, and accrued expenses	2,815	2,810	2,831	2,849	2,890	798	754	765	806	855
Total current liabilities	9,756	9,282	9,697	10,047	9,864	4,080	3,699	3,907	4,146	3,980
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,626	7,061	6,920	6,201	6,071	2,424	2,413	2,200	1,737	1,835
b. Other long-term loans	12,558	12,508	11,732	11,460	11,219	1,494	1,557	1,241	1,318	1,462
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,335	17,493	17,235	17,100	16,849	208	250	249	202	191
Total liabilities	48,275	46,344	45,583	44,808	44,003	8,207	7,920	7,598	7,403	7,468
Capital stock and other capital (less treasury stock)	11,001	10,214	10,177	10,328	10,275	1,791	1,488	1,312	1,113	1,216
Retained earnings	12,915	12,657	13,054	12,556	12,389	3,500	3,797	3,915	4,060	3,983
Stockholders' equity	23,916	22,871	23,231	22,884	22,664	5,291	5,284	5,227	5,173	5,199
Total Liabilities and Stockholders' Equity	72,191	69,215	68,814	67,692	66,666	13,498	13,204	12,824	12,576	12,667
	(percent of total assets)					(percent of total assets)				
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	24,983	24,369	24,449	23,726	23,233	4,138	4,213	4,035	3,772	4,055
	(percent of total assets)					(percent of total assets)				
SELECTED BALANCE SHEET RATIOS										
Total cash, U.S. Government and other securities	25.65	26.62	26.17	25.68	25.68	10.73	10.35	9.56	10.00	9.61
Trade accounts and trade notes receivable	7.61	6.96	7.61	8.39	8.36	19.52	17.91	19.29	21.06	22.44
Inventories	10.81	11.18	11.89	11.66	11.70	27.00	28.51	29.74	28.55	28.04
Total current assets	48.12	48.62	49.62	49.89	49.65	60.88	59.92	61.93	62.95	63.44
Net property, plant, and equipment	34.02	34.28	33.15	32.37	32.26	34.62	35.32	33.76	32.93	32.32
Short-term debt, including current portion of long-term debt	4.36	4.47	4.71	4.66	4.52	14.16	13.63	14.60	15.19	14.07
Total current liabilities	13.51	13.41	14.09	14.84	14.80	30.23	28.01	30.46	32.96	31.42
Long-term debt	27.96	28.27	27.10	26.09	25.94	29.03	30.07	26.84	24.29	26.03
Total liabilities	66.87	66.96	66.24	66.19	66.00	60.80	59.98	59.24	58.86	58.96
Stockholders' equity	33.13	33.04	33.76	33.81	34.00	39.20	40.02	40.76	41.14	41.04

Table 17.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	25,654	22,154	18,984	25,225	27,881	4,665	4,238	3,411	4,527	4,977
Depreciation, depletion, and amortization of property, plant, and equipment	1,554	1,563	1,499	1,502	1,497	164	183	147	152	152
All other operating costs and expenses	22,462	20,249	18,347	22,308	24,148	4,247	4,060	3,284	4,045	4,394
Income (loss) from operations	1,638	342	(862)	1,415	2,236	254	(5)	(20)	330	431
Interest expense	1,060	1,006	876	828	792	40	41	32	35	38
All other nonoperating income (expense)	899	284	605	925	909	8	(10)	2	5	13
Income (loss) before income taxes	1,478	(381)	(1,133)	1,512	2,353	222	(56)	(50)	300	407
Provision for current and deferred domestic income taxes	(98)	(214)	(357)	123	231	23	29	16	15	49
Income (loss) after income taxes	1,576	(167)	(776)	1,388	2,122	200	(85)	(66)	285	358
Cash dividends charged to retained earnings this quarter	331	440	220	815	439	92	155	128	173	135
Net income retained in business	1,246	(607)	(996)	573	1,683	108	(239)	(195)	113	223
Retained earnings at beginning of quarter	9,147	11,410	11,946	11,354	13,103	4,003	3,972	4,127	3,893	4,309
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	61	(110)	(110)	1	129	(10)	34	(7)	(2)	(10)
Retained earnings at end of quarter	10,453	10,694	10,840	11,928	14,914	4,100	3,767	3,925	4,004	4,522
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	6.06	7.06	7.89	5.95	5.37	3.52	4.33	4.31	3.35	3.05
All other operating costs and expenses	87.56	91.40	96.65	88.44	86.61	91.03	95.80	96.28	89.37	88.28
Income (loss) from operations	6.39	1.54	(4.54)	5.61	8.02	5.45	(0.12)	(0.59)	7.29	8.66
Interest expense	4.13	4.54	4.61	3.28	2.84	0.85	0.97	0.95	0.76	0.75
All other nonoperating income (expense)	3.51	1.28	3.19	3.67	3.26	0.17	(0.23)	0.05	0.11	0.26
Income (loss) before income taxes	5.76	(1.72)	(5.97)	5.99	8.44	4.77	(1.32)	(1.48)	6.63	8.17
Provision for current and deferred domestic income taxes	(0.38)	(0.96)	(1.88)	0.49	0.83	0.49	0.68	0.46	0.34	0.98
Income (loss) after income taxes	6.15	(0.75)	(4.09)	5.50	7.61	4.28	(2.00)	(1.94)	6.30	7.19
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	8.92	(1.87)	(5.54)	7.37	11.10	17.04	(4.65)	(4.27)	24.95	29.59
After income taxes	9.51	(0.82)	(3.79)	6.77	10.01	15.30	(7.03)	(5.61)	23.69	26.03
Annual rate of profit on total assets:										
Before income taxes	3.40	(0.87)	(2.57)	3.42	5.27	8.25	(2.19)	(2.08)	11.86	15.37
After income taxes	3.62	(0.38)	(1.76)	3.14	4.75	7.41	(3.31)	(2.72)	11.26	13.52
	BALANCE SHEET RATIOS (based on succeeding table)									
Total current assets to total current liabilities	1.57	1.70	1.59	1.53	1.62	2.11	2.02	2.06	2.00	2.25
Total cash, U.S. Government and other securities, to total current liabilities ..	0.35	0.50	0.41	0.35	0.35	0.47	0.43	0.42	0.38	0.55
Total stockholders' equity to total debt	1.18	1.42	1.42	1.43	1.53	1.57	1.43	1.51	1.52	1.88

Table 17.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	6,872	10,037	8,430	7,900	7,818	1,069	935	947	977	1,317
Time deposits in the U.S., including negotiable certificates of deposit	1,088	928	763	828	527	210	189	124	117	142
Total cash on hand and in U.S. banks	7,960	10,965	9,193	8,729	8,345	1,278	1,123	1,071	1,094	1,459
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	771	969	974	522	648	87	93	58	51	102
Total cash, U.S. Government and other securities	8,731	11,934	10,168	9,251	8,993	1,366	1,216	1,129	1,145	1,561
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,636	11,541	11,504	13,856	15,134	2,633	2,326	2,124	2,501	2,567
Inventories	11,682	11,328	11,994	12,628	12,832	1,724	1,714	1,731	1,900	1,810
All other current assets	4,969	5,412	5,768	5,274	4,998	464	429	496	440	436
Total current assets	39,019	40,215	39,433	41,009	41,957	6,186	5,686	5,479	5,986	6,375
Property, plant, and equipment	102,005	104,054	105,455	104,796	106,070	12,360	12,809	12,236	12,107	12,057
Land and mineral rights	17,373	17,578	17,717	17,841	18,188	440	388	366	371	378
Less: Accumulated depreciation, depletion, and amortization	54,911	57,106	58,410	58,775	60,075	9,179	9,579	9,201	9,134	9,021
Net property, plant, and equipment	64,468	64,526	64,762	63,862	64,183	3,620	3,618	3,401	3,343	3,414
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,565	70,636	72,373	72,189	72,506	974	941	842	798	797
Total Assets	174,052	175,377	176,569	177,060	178,646	10,781	10,246	9,722	10,128	10,587
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,065	932	1,151	1,589	1,638	385	412	404	494	477
b. Other short-term loans, including commercial paper	1,545	1,646	1,605	812	1,316	128	149	129	167	195
Trade accounts and trade notes payable	8,421	8,118	8,280	8,986	8,694	1,415	1,279	1,172	1,288	1,157
Income taxes accrued, prior and current years, net of payments	437	161	316	153	366	38	38	26	17	38
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	952	1,073	1,070	863	743	243	290	287	270	201
b. Other long-term loans	2,475	2,458	3,172	4,582	2,955	129	114	142	178	141
All other current liabilities, including excise and sales taxes, and accrued expenses	9,950	9,295	9,270	9,744	10,252	595	539	498	579	628
Total current liabilities	24,845	23,683	24,863	26,727	25,964	2,933	2,820	2,658	2,991	2,837
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,107	8,581	8,548	8,628	8,732	1,165	1,201	991	949	1,040
b. Other long-term loans	40,858	42,612	42,147	40,834	39,979	1,266	1,216	1,166	1,105	866
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	32,940	19,163	19,187	18,839	19,187	195	185	185	268	345
Total liabilities	107,750	94,039	94,745	95,028	93,862	5,559	5,422	5,000	5,314	5,088
Capital stock and other capital (less treasury stock)	55,848	70,644	70,984	70,104	69,869	1,121	1,056	797	810	976
Retained earnings	10,453	10,694	10,840	11,928	14,914	4,100	3,767	3,925	4,004	4,522
Stockholders' equity	66,301	81,337	81,824	82,032	84,784	5,222	4,823	4,722	4,814	5,499
Total Liabilities and Stockholders' Equity	174,052	175,377	176,569	177,060	178,646	10,781	10,246	9,722	10,128	10,587
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	14,173	16,532	14,570	14,282	15,993	3,254	2,866	2,822	2,994	3,538
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	5.02	6.80	5.76	5.22	5.03	12.67	11.87	11.61	11.31	14.75
Trade accounts and trade notes receivable	7.83	6.58	6.52	7.83	8.47	24.42	22.70	21.85	24.70	24.25
Inventories	6.71	6.46	6.79	7.13	7.18	15.99	16.73	17.80	18.76	17.10
Total current assets	22.42	22.93	22.33	23.16	23.49	57.38	55.50	56.36	59.10	60.22
Net property, plant, and equipment	37.04	36.79	36.68	36.07	35.93	33.58	35.32	34.98	33.01	32.25
Short-term debt, including current portion of long-term debt	3.47	3.48	3.96	4.43	3.72	8.21	9.41	9.89	10.94	9.57
Total current liabilities	14.27	13.50	14.08	15.10	14.53	27.20	27.52	27.34	29.54	26.80
Long-term debt	28.71	29.19	28.71	27.94	27.27	22.56	23.59	22.19	20.29	18.01
Total liabilities	61.91	53.62	53.66	53.67	52.54	51.56	52.92	51.43	52.47	48.06
Stockholders' equity	38.09	46.38	46.34	46.33	47.46	48.44	47.08	48.57	47.53	51.94

Table 18.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	54,951	53,985	59,647	63,642	63,403	4,652	4,859	4,845	5,391	5,375
Depreciation, depletion, and amortization of property, plant, and equipment	1,668	1,686	1,597	1,605	1,643	93	96	77	85	85
All other operating costs and expenses	50,388	50,434	53,372	56,300	57,412	4,150	4,739	4,197	4,775	4,844
Income (loss) from operations	2,896	1,864	4,678	5,736	4,347	408	25	571	531	446
Interest expense	910	907	927	971	917	30	34	24	24	23
All other nonoperating income (expense)	1,199	1,612	1,055	1,628	1,185	6	0	(16)	1	(4)
Income (loss) before income taxes	3,185	2,569	4,806	6,392	4,615	384	(9)	531	508	418
Provision for current and deferred domestic income taxes	669	721	736	1,332	1,109	30	30	32	44	44
Income (loss) after income taxes	2,516	1,849	4,071	5,061	3,506	354	(40)	499	464	374
Cash dividends charged to retained earnings this quarter	1,204	1,681	1,307	1,319	867	108	102	66	91	29
Net income retained in business	1,312	167	2,764	3,741	2,639	246	(141)	433	373	345
Retained earnings at beginning of quarter	37,339	38,521	38,207	41,955	44,765	3,362	3,932	3,393	3,609	3,712
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(247)	200	(92)	2	(127)	(48)	17	(61)	(78)	(61)
Retained earnings at end of quarter	38,404	38,888	40,880	45,698	47,277	3,559	3,808	3,765	3,904	3,996
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.03	3.12	2.68	2.52	2.59	2.00	1.98	1.59	1.58	1.57
All other operating costs and expenses	91.70	93.42	89.48	88.46	90.55	89.22	97.52	86.62	88.57	90.13
Income (loss) from operations	5.27	3.45	7.84	9.01	6.86	8.78	0.50	11.79	9.85	8.29
Interest expense	1.66	1.68	1.55	1.53	1.45	0.65	0.69	0.50	0.44	0.43
All other nonoperating income (expense)	2.18	2.99	1.77	2.56	1.87	0.13	0.00	(0.34)	0.02	(0.08)
Income (loss) before income taxes	5.80	4.76	8.06	10.04	7.28	8.26	(0.19)	10.95	9.43	7.78
Provision for current and deferred domestic income taxes	1.22	1.33	1.23	2.09	1.75	0.65	0.63	0.65	0.82	0.82
Income (loss) after income taxes	4.58	3.42	6.82	7.95	5.53	7.62	(0.81)	10.30	8.61	6.96
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.50	9.97	18.13	22.57	16.27	34.29	(0.81)	47.26	44.54	35.46
After income taxes	9.87	7.18	15.35	17.87	12.36	31.61	(3.48)	44.44	40.66	31.72
Annual rate of profit on total assets:										
Before income taxes	5.70	4.61	8.34	10.65	7.62	18.06	(0.41)	25.67	23.98	19.18
After income taxes	4.50	3.32	7.06	8.43	5.79	16.65	(1.79)	24.14	21.89	17.15
	(based on succeeding table)									
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	2.19	2.22	2.17	2.21	2.11	2.22	2.16	2.27	2.20	2.14
Total cash, U.S. Government and other securities, to total current liabilities ..	0.35	0.40	0.33	0.32	0.27	0.49	0.45	0.50	0.46	0.43
Total stockholders' equity to total debt	1.87	1.89	1.88	1.98	1.94	2.14	1.98	2.29	2.36	2.38

Table 18.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,783	9,156	7,547	8,126	6,998	1,003	1,027	1,031	1,026	1,037
Time deposits in the U.S., including negotiable certificates of deposit	1,511	878	1,243	1,011	1,106	112	103	72	114	117
Total cash on hand and in U.S. banks	10,294	10,035	8,790	9,137	8,104	1,115	1,131	1,103	1,140	1,154
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,396	4,159	3,797	3,693	3,119	204	155	168	152	119
Total cash, U.S. Government and other securities	12,690	14,194	12,587	12,830	11,223	1,319	1,286	1,271	1,292	1,273
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,644	22,044	25,915	26,760	26,783	2,374	2,296	2,314	2,309	2,392
Inventories	26,416	27,045	28,732	31,188	32,001	1,900	2,186	1,926	2,212	2,361
All other current assets	16,309	16,202	16,694	17,800	17,410	360	400	310	293	293
Total current assets	79,059	79,485	83,928	88,578	87,417	5,954	6,169	5,821	6,105	6,319
Property, plant, and equipment	121,084	121,737	121,847	124,115	127,462	6,530	6,851	6,345	6,435	6,659
Land and mineral rights	7,433	7,794	8,242	8,273	8,357	88	91	75	81	78
Less: Accumulated depreciation, depletion, and amortization	64,274	64,591	64,731	65,598	66,755	4,525	4,782	4,390	4,564	4,739
Net property, plant, and equipment	64,243	64,940	65,357	66,791	69,064	2,093	2,160	2,030	1,952	1,998
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	80,119	78,469	81,333	84,640	85,766	463	527	415	424	406
Total Assets	223,421	222,894	230,618	240,008	242,247	8,510	8,855	8,266	8,481	8,723
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,623	3,101	2,794	3,448	3,386	528	566	445	505	541
b. Other short-term loans, including commercial paper	1,382	1,497	1,526	1,618	2,341	78	80	119	173	194
Trade accounts and trade notes payable	17,517	16,772	19,680	20,549	20,139	1,217	1,294	1,203	1,356	1,342
Income taxes accrued, prior and current years, net of payments	968	359	916	618	685	24	28	28	49	56
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,293	1,453	1,489	1,655	1,865	242	241	212	145	162
b. Other long-term loans	603	1,581	1,806	1,160	1,150	75	133	116	158	199
All other current liabilities, including excise and sales taxes, and accrued expenses	10,707	11,028	10,510	11,103	11,874	524	514	443	394	461
Total current liabilities	36,092	35,791	38,721	40,152	41,441	2,687	2,856	2,566	2,779	2,956
Long-term debt, due in more than 1 year:										
a. Loans from banks	11,530	10,590	12,455	12,209	12,728	740	825	600	611	684
b. Other long-term loans	36,089	36,182	36,223	37,190	37,143	435	457	468	345	201
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,757	37,292	37,172	37,178	37,447	164	166	143	180	166
Total liabilities	121,468	119,855	124,571	126,729	128,759	4,026	4,305	3,776	3,916	4,006
Capital stock and other capital (less treasury stock)	63,549	64,152	65,167	67,581	66,211	924	743	725	661	721
Retained earnings	38,404	38,888	40,880	45,698	47,277	3,559	3,808	3,765	3,904	3,996
Stockholders' equity	101,953	103,040	106,047	113,279	113,488	4,483	4,550	4,490	4,566	4,716
Total Liabilities and Stockholders' Equity	223,421	222,894	230,618	240,008	242,247	8,510	8,855	8,266	8,481	8,723
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	42,967	43,694	45,207	48,426	45,976	3,266	3,312	3,256	3,327	3,363
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.68	6.37	5.46	5.35	4.63	15.50	14.52	15.38	15.23	14.59
Trade accounts and trade notes receivable	10.58	9.89	11.24	11.15	11.06	27.90	25.93	27.99	27.23	27.42
Inventories	11.82	12.13	12.46	12.99	13.21	22.32	24.69	23.30	26.08	27.07
Total current assets	35.39	35.66	36.39	36.91	36.09	69.96	69.66	70.42	71.99	72.44
Net property, plant, and equipment	28.75	29.13	28.34	27.83	28.51	24.60	24.39	24.56	23.02	22.91
Short-term debt, including current portion of long-term debt	3.09	3.42	3.30	3.28	3.61	10.84	11.52	10.78	11.56	12.57
Total current liabilities	16.15	16.06	16.79	16.73	17.11	31.58	32.26	31.04	32.76	33.89
Long-term debt	21.31	20.98	21.11	20.58	20.59	13.81	14.48	12.91	11.28	10.14
Total liabilities	54.37	53.77	54.02	52.80	53.15	47.31	48.62	45.68	46.17	45.93
Stockholders' equity	45.63	46.23	45.98	47.20	46.85	52.69	51.38	54.32	53.83	54.07

Table 19.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	29,334	27,804	30,833	33,490	33,262	2,220	2,118	2,323	2,362	2,150
Depreciation, depletion, and amortization of property, plant, and equipment	879	877	848	855	853	52	54	50	54	46
All other operating costs and expenses	28,071	27,140	28,490	30,105	30,781	1,938	2,092	1,984	2,063	1,951
Income (loss) from operations	384	(214)	1,496	2,530	1,627	229	(28)	290	245	153
Interest expense	513	507	478	536	521	13	15	12	13	11
All other nonoperating income (expense)	130	(132)	130	183	(156)	4	5	(3)	5	4
Income (loss) before income taxes	1	(852)	1,148	2,176	951	221	(38)	275	237	146
Provision for current and deferred domestic income taxes	57	9	348	538	227	17	15	13	21	31
Income (loss) after income taxes	(56)	(862)	800	1,639	724	203	(53)	262	217	114
Cash dividends charged to retained earnings this quarter	268	532	276	276	244	33	36	34	27	9
Net income retained in business	(324)	(1,394)	524	1,363	480	171	(89)	229	190	105
Retained earnings at beginning of quarter	16,362	16,078	14,864	16,337	17,415	1,686	1,986	1,595	1,818	1,795
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(145)	457	(191)	(3)	(96)	(44)	32	(38)	(42)	(16)
Retained earnings at end of quarter	15,892	15,141	15,198	17,697	17,800	1,813	1,929	1,786	1,966	1,884
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.00	3.16	2.75	2.55	2.56	2.36	2.56	2.14	2.30	2.15
All other operating costs and expenses	95.69	97.61	92.40	89.89	92.54	87.31	98.76	85.39	87.33	90.72
Income (loss) from operations	1.31	(0.77)	4.85	7.55	4.89	10.33	(1.32)	12.48	10.37	7.13
Interest expense	1.75	1.82	1.55	1.60	1.57	0.60	0.73	0.52	0.54	0.52
All other nonoperating income (expense)	0.44	(0.47)	0.42	0.55	(0.47)	0.20	0.26	(0.13)	0.22	0.16
Income (loss) before income taxes	0.00	(3.07)	3.72	6.50	2.86	9.94	(1.79)	11.83	10.05	6.78
Provision for current and deferred domestic income taxes	0.19	0.03	1.13	1.61	0.68	0.79	0.71	0.54	0.87	1.46
Income (loss) after income taxes	(0.19)	(3.10)	2.59	4.89	2.18	9.15	(2.50)	11.29	9.17	5.32
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	0.01	(10.22)	13.91	23.12	10.13	36.19	(6.34)	46.91	39.20	25.11
After income taxes	(0.65)	(10.33)	9.69	17.41	7.71	33.33	(8.84)	44.76	35.79	19.70
Annual rate of profit on total assets:										
Before income taxes	0.00	(3.49)	4.59	8.31	3.64	19.54	(3.36)	24.09	20.52	13.36
After income taxes	(0.23)	(3.53)	3.20	6.25	2.77	17.99	(4.68)	22.99	18.74	10.49
	(based on succeeding table)									
Total current assets to total current liabilities	2.04	1.94	1.85	1.94	1.92	2.24	2.26	2.06	2.06	2.04
Total cash, U.S. Government and other securities, to total current liabilities ..	0.34	0.34	0.28	0.27	0.24	0.53	0.51	0.49	0.46	0.43
Total stockholders' equity to total debt	1.15	1.07	1.05	1.19	1.17	2.25	2.10	2.07	2.26	2.24

¹ Included in Primary Metals.

Table 19.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,964	4,037	3,724	3,711	3,171	611	606	615	563	512
Time deposits in the U.S., including negotiable certificates of deposit	230	354	291	298	309	72	61	37	78	76
Total cash on hand and in U.S. banks	5,195	4,392	4,015	4,009	3,481	683	666	652	641	588
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,092	2,130	2,038	1,854	1,640	61	48	95	89	72
Total cash, U.S. Government and other securities	6,286	6,522	6,053	5,863	5,121	744	714	748	730	660
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,257	11,398	13,377	13,734	13,767	1,211	1,171	1,203	1,199	1,192
Inventories	16,002	15,973	17,026	18,888	18,934	1,042	1,161	1,083	1,209	1,161
All other current assets	3,524	2,987	3,041	3,179	3,401	134	139	119	126	107
Total current assets	38,069	36,880	39,497	41,665	41,223	3,130	3,186	3,153	3,264	3,120
Property, plant, and equipment	64,288	64,670	65,477	66,795	67,294	3,504	3,518	3,426	3,349	3,243
Land and mineral rights	1,180	1,219	1,190	1,230	1,207	28	28	27	31	28
Less: Accumulated depreciation, depletion, and amortization	33,448	33,500	33,994	34,479	34,644	2,398	2,477	2,290	2,266	2,238
Net property, plant, and equipment	32,020	32,389	32,673	33,546	33,856	1,134	1,069	1,164	1,114	1,033
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	28,388	28,396	27,887	29,612	29,373	251	269	248	247	207
Total Assets	98,477	97,666	100,057	104,822	104,453	4,515	4,524	4,565	4,624	4,361
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,271	1,313	1,179	1,409	1,561	236	236	220	250	265
b. Other short-term loans, including commercial paper	499	507	580	800	846	41	20	59	95	105
Trade accounts and trade notes payable	9,992	9,249	11,508	11,563	10,936	603	653	729	771	636
Income taxes accrued, prior and current years, net of payments	199	176	235	211	234	16	17	13	27	27
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	735	693	765	767	960	146	141	146	93	101
b. Other long-term loans	327	1,304	1,212	664	647	53	109	97	135	157
All other current liabilities, including excise and sales taxes, and accrued expenses	5,620	5,766	5,815	6,111	6,257	303	235	264	217	241
Total current liabilities	18,644	19,006	21,293	21,525	21,440	1,398	1,410	1,527	1,587	1,532
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,235	6,358	6,498	6,303	6,733	407	356	303	345	325
b. Other long-term loans	20,228	20,893	21,141	21,665	21,256	200	279	307	156	82
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,559	18,033	18,114	17,674	17,489	73	82	83	116	101
Total liabilities	63,666	64,290	67,046	67,167	66,917	2,078	2,127	2,220	2,203	2,040
Capital stock and other capital (less treasury stock)	18,919	18,234	17,813	19,957	19,736	625	468	558	455	437
Retained earnings	15,892	15,141	15,198	17,697	17,800	1,813	1,929	1,786	1,966	1,884
Stockholders' equity	34,811	33,375	33,011	37,654	37,535	2,437	2,397	2,344	2,421	2,321
Total Liabilities and Stockholders' Equity	98,477	97,666	100,057	104,822	104,453	4,515	4,524	4,565	4,624	4,361
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	19,425	17,874	18,203	20,139	19,783	1,732	1,776	1,625	1,677	1,589
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.38	6.68	6.05	5.59	4.90	16.47	15.79	16.38	15.78	15.13
Trade accounts and trade notes receivable	12.45	11.67	13.37	13.10	13.18	26.82	25.89	26.37	25.92	27.35
Inventories	16.25	16.35	17.02	18.02	18.13	23.08	25.67	23.72	26.15	26.63
Total current assets	38.66	37.76	39.47	39.75	39.47	69.33	70.42	69.07	70.58	71.56
Net property, plant, and equipment	32.52	33.16	32.65	32.00	32.41	25.11	23.63	25.49	24.08	23.70
Short-term debt, including current portion of long-term debt	2.88	3.91	3.73	3.47	3.84	10.55	11.18	11.44	12.38	14.39
Total current liabilities	18.93	19.46	21.28	20.54	20.53	30.97	31.17	33.46	34.31	35.13
Long-term debt	27.89	27.90	27.62	26.68	26.80	13.44	14.03	13.37	10.82	9.32
Total liabilities	64.65	65.83	67.01	64.08	64.06	46.02	47.02	48.64	47.64	46.77
Stockholders' equity	35.35	34.17	32.99	35.92	35.94	53.98	52.98	51.36	52.36	53.23

¹ Included in Primary Metals.

Table 20.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	21,094	21,576	23,907	24,927	24,638	1,668	1,947	1,767	2,272	2,427
Depreciation, depletion, and amortization of property, plant, and equipment	661	684	626	630	650	20	20	13	16	23
All other operating costs and expenses	18,462	19,306	20,697	21,741	21,907	1,515	1,869	1,560	2,054	2,180
Income (loss) from operations	1,971	1,586	2,583	2,556	2,082	133	58	194	202	224
Interest expense	347	352	407	393	353	7	10	8	7	9
All other nonoperating income (expense)	1,030	1,723	913	1,417	1,373	0	(6)	(8)	(4)	(4)
Income (loss) before income taxes	2,654	2,956	3,089	3,580	3,102	126	42	178	191	212
Provision for current and deferred domestic income taxes	467	581	253	652	728	7	5	13	16	7
Income (loss) after income taxes	2,187	2,375	2,836	2,927	2,374	118	38	165	175	204
Cash dividends charged to retained earnings this quarter	905	1,026	987	1,011	597	54	53	20	49	12
Net income retained in business	1,282	1,349	1,850	1,916	1,777	64	(15)	145	126	193
Retained earnings at beginning of quarter	11,550	12,663	13,456	15,297	16,611	946	1,141	1,167	1,240	1,279
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(71)	(294)	21	(1)	(40)	(7)	(10)	(35)	(3)	(27)
Retained earnings at end of quarter	12,762	13,718	15,326	17,213	18,348	1,004	1,116	1,277	1,363	1,444
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.13	3.17	2.62	2.53	2.64	1.19	1.03	0.76	0.70	0.97
All other operating costs and expenses	87.52	89.48	86.58	87.22	88.91	90.86	95.99	88.28	90.40	89.80
Income (loss) from operations	9.34	7.35	10.80	10.25	8.45	7.96	2.98	10.97	8.90	9.23
Interest expense	1.64	1.63	1.70	1.58	1.43	0.41	0.50	0.46	0.31	0.35
All other nonoperating income (expense)	4.88	7.98	3.82	5.68	5.57	0.00	(0.30)	(0.43)	(0.19)	(0.16)
Income (loss) before income taxes	12.58	13.70	12.92	14.36	12.59	7.55	2.18	10.08	8.40	8.72
Provision for current and deferred domestic income taxes	2.21	2.69	1.06	2.62	2.95	0.45	0.24	0.74	0.72	0.30
Income (loss) after income taxes	10.37	11.01	11.86	11.74	9.64	7.10	1.94	9.34	7.68	8.42
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.71	20.08	20.00	22.38	19.35	40.18	12.56	52.85	51.85	53.02
After income taxes	15.42	16.14	18.37	18.30	14.81	37.81	11.17	48.99	47.38	51.22
Annual rate of profit on total assets:										
Before income taxes	9.76	10.90	10.89	12.22	10.45	21.06	6.23	30.18	29.37	28.24
After income taxes	8.04	8.76	10.00	9.99	8.00	19.82	5.54	27.98	26.84	27.28
	(based on succeeding table)									
Total current assets to total current liabilities	2.35	2.57	2.55	2.53	2.35	2.08	1.99	2.56	2.48	2.27
Total cash, U.S. Government and other securities, to total current liabilities ..	0.35	0.44	0.33	0.33	0.31	0.45	0.39	0.53	0.52	0.40
Total stockholders' equity to total debt	2.56	2.77	2.70	2.74	2.68	2.21	1.80	2.32	2.39	2.20

¹ Included in Primary Metals.

Table 20.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	3,265	4,316	2,888	3,445	3,406	263	281	281	338	343
Time deposits in the U.S., including negotiable certificates of deposit	1,241	493	933	679	760	4	15	16	16	16
Total cash on hand and in U.S. banks	4,506	4,809	3,820	4,123	4,166	267	296	296	354	359
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	668	1,217	888	891	943	119	88	68	61	38
Total cash, U.S. Government and other securities	5,174	6,025	4,708	5,015	5,109	386	384	365	415	397
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,833	8,255	9,842	10,093	9,918	722	689	691	675	748
Inventories	7,870	8,411	9,091	9,480	9,955	538	705	584	765	960
All other current assets	12,406	12,869	13,307	14,235	13,575	138	176	133	120	140
Total current assets	34,282	35,560	36,948	38,822	38,556	1,785	1,953	1,773	1,976	2,246
Property, plant, and equipment	48,710	48,852	48,238	49,156	51,226	1,501	1,806	1,541	1,732	2,002
Land and mineral rights	6,078	6,385	6,867	6,857	6,958	32	37	27	29	29
Less: Accumulated depreciation, depletion, and amortization	25,899	26,071	25,694	26,056	26,591	1,057	1,246	1,087	1,247	1,412
Net property, plant, and equipment	28,889	29,167	29,411	29,958	31,592	476	596	481	515	619
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	45,598	43,793	47,073	48,429	48,524	130	172	106	110	132
Total Assets	108,770	108,520	113,432	117,209	118,673	2,391	2,722	2,359	2,601	2,996
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,208	1,655	1,447	1,829	1,557	221	263	181	195	213
b. Other short-term loans, including commercial paper	866	982	932	804	1,452	33	56	53	71	75
Trade accounts and trade notes payable	5,994	5,900	6,503	7,152	7,206	410	410	281	369	496
Income taxes accrued, prior and current years, net of payments	774	188	664	358	416	7	7	11	14	24
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	418	637	601	706	831	55	55	37	33	38
b. Other long-term loans	266	265	587	480	471	13	13	12	12	24
All other current liabilities, including excise and sales taxes, and accrued expenses	4,067	4,219	3,741	4,035	4,460	121	178	116	102	120
Total current liabilities	14,594	13,845	14,474	15,365	16,393	860	982	691	797	990
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,569	3,409	5,194	5,062	4,965	117	244	185	196	301
b. Other long-term loans	14,809	14,286	14,075	14,476	14,646	129	119	112	109	73
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,072	18,105	17,926	18,332	18,568	32	27	23	26	36
Total liabilities	52,044	49,646	51,668	53,235	54,572	1,138	1,372	1,012	1,128	1,400
Capital stock and other capital (less treasury stock)	43,964	45,156	46,438	46,761	45,754	249	233	71	111	152
Retained earnings	12,762	13,718	15,326	17,213	18,348	1,004	1,116	1,277	1,363	1,444
Stockholders' equity	56,726	58,874	61,764	63,974	64,101	1,253	1,349	1,347	1,473	1,596
Total Liabilities and Stockholders' Equity	108,770	108,520	113,432	117,209	118,673	2,391	2,722	2,359	2,601	2,996
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	19,689	21,715	22,475	23,457	22,164	925	971	1,081	1,179	1,255
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.76	5.55	4.15	4.28	4.31	16.13	14.09	15.46	15.94	13.26
Trade accounts and trade notes receivable	8.12	7.61	8.68	8.61	8.36	30.21	25.30	29.29	25.97	24.98
Inventories	7.24	7.75	8.01	8.09	8.39	22.51	25.90	24.75	29.43	32.04
Total current assets	31.52	32.77	32.57	33.12	32.49	74.64	71.77	75.13	75.97	74.96
Net property, plant, and equipment	26.56	26.88	25.93	25.56	26.62	19.91	21.91	20.39	19.79	20.65
Short-term debt, including current portion of long-term debt	3.45	3.26	3.14	3.26	3.63	13.44	14.25	12.01	11.97	11.70
Total current liabilities	13.42	12.76	12.76	13.11	13.81	35.96	36.08	29.29	30.64	33.06
Long-term debt	16.90	16.31	16.99	16.67	16.52	10.28	13.35	12.61	11.73	12.48
Total liabilities	47.85	45.75	45.55	45.42	45.98	47.59	50.42	42.90	43.36	46.73
Stockholders' equity	52.15	54.25	54.45	54.58	54.02	52.41	49.58	57.10	56.64	53.27

¹ Included in Primary Metals.

Table 21.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	4,523	4,605	4,907	5,225	5,503	764	795	755	756	797
Depreciation, depletion, and amortization of property, plant, and equipment	127	125	123	120	141	21	22	14	15	15
All other operating costs and expenses	3,855	3,988	4,184	4,454	4,724	697	778	654	658	714
Income (loss) from operations	541	492	600	651	638	46	(5)	87	84	68
Interest expense	50	47	41	42	43	10	8	4	4	3
All other nonoperating income (expense)	40	21	12	28	(33)	2	0	(6)	0	(4)
Income (loss) before income taxes	531	466	570	636	562	38	(14)	78	80	61
Provision for current and deferred domestic income taxes	146	131	135	142	154	5	11	6	7	6
Income (loss) after income taxes	385	335	435	495	408	33	(24)	72	73	55
Cash dividends charged to retained earnings this quarter	31	123	44	33	26	22	12	12	15	8
Net income retained in business	354	212	391	462	382	11	(37)	60	57	48
Retained earnings at beginning of quarter	9,427	9,779	9,887	10,320	10,740	729	804	630	551	638
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(31)	37	78	6	8	2	(6)	12	(33)	(18)
Retained earnings at end of quarter	9,750	10,028	10,356	10,788	11,130	743	762	703	576	668
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.81	2.71	2.50	2.30	2.56	2.73	2.73	1.87	1.99	1.87
All other operating costs and expenses	85.23	86.60	85.28	85.24	85.84	91.22	97.95	86.55	86.97	89.55
Income (loss) from operations	11.97	10.69	12.22	12.45	11.60	6.05	(0.68)	11.58	11.05	8.58
Interest expense	1.11	1.03	0.84	0.81	0.79	1.32	1.04	0.54	0.51	0.43
All other nonoperating income (expense)	0.88	0.45	0.23	0.54	(0.59)	0.22	0.02	(0.76)	0.07	(0.50)
Income (loss) before income taxes	11.73	10.11	11.61	12.18	10.22	4.95	(1.71)	10.28	10.60	7.64
Provision for current and deferred domestic income taxes	3.22	2.85	2.75	2.71	2.80	0.67	1.36	0.81	0.95	0.71
Income (loss) after income taxes	8.51	7.27	8.86	9.46	7.42	4.27	(3.06)	9.47	9.64	6.94
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.38	17.27	20.22	21.85	18.98	19.10	(6.75)	38.87	47.76	30.48
After income taxes	14.79	12.41	15.44	16.98	13.78	16.49	(12.11)	35.82	43.46	27.66
Annual rate of profit on total assets:										
Before income taxes	13.13	11.15	13.30	14.16	11.76	9.44	(3.37)	23.13	25.53	17.84
After income taxes	9.52	8.01	10.16	11.00	8.54	8.15	(6.05)	21.31	23.23	16.19
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.35	2.40	2.53	2.48	2.12	2.42	2.22	2.58	2.19	2.20
Total cash, U.S. Government and other securities, to total current liabilities ..	0.43	0.56	0.62	0.60	0.28	0.44	0.41	0.46	0.37	0.50
Total stockholders' equity to total debt	4.98	5.13	5.40	5.03	4.41	1.77	1.96	3.26	2.71	3.60

¹ Included in Primary Metals.

Table 21.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	554	803	935	970	421	129	141	135	125	182
Time deposits in the U.S., including negotiable certificates of deposit	40	32	20	34	37	36	27	20	21	24
Total cash on hand and in U.S. banks	594	834	955	1,004	458	166	168	155	145	206
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	636	813	871	948	535	24	20	4	2	10
Total cash, U.S. Government and other securities	1,230	1,647	1,826	1,952	993	190	188	159	147	216
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,554	2,390	2,697	2,933	3,098	441	436	419	435	451
Inventories	2,545	2,662	2,614	2,820	3,112	319	320	259	237	240
All other current assets	379	346	346	386	435	88	85	59	46	46
Total current assets	6,708	7,045	7,483	8,091	7,637	1,038	1,029	896	866	952
Property, plant, and equipment	8,086	8,214	8,132	8,164	8,943	1,525	1,528	1,378	1,354	1,415
Land and mineral rights	175	190	184	186	192	28	27	20	21	21
Less: Accumulated depreciation, depletion, and amortization	4,927	5,020	5,043	5,063	5,519	1,070	1,060	1,012	1,051	1,090
Net property, plant, and equipment	3,334	3,384	3,273	3,288	3,616	483	494	385	324	346
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,133	6,280	6,373	6,598	7,869	81	86	61	67	68
Total Assets	16,174	16,709	17,129	17,977	19,121	1,603	1,610	1,342	1,256	1,366
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	144	133	168	210	267	71	67	44	61	63
b. Other short-term loans, including commercial paper	17	8	15	14	43	4	4	7	6	15
Trade accounts and trade notes payable	1,530	1,624	1,669	1,834	1,998	204	232	194	216	210
Income taxes accrued, prior and current years, net of payments	(6)	(5)	17	48	35	1	4	4	9	5
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	141	123	124	182	75	41	45	28	19	22
b. Other long-term loans	10	12	7	16	32	9	11	6	11	18
All other current liabilities, including excise and sales taxes, and accrued expenses	1,019	1,043	954	958	1,158	99	102	64	74	100
Total current liabilities	2,855	2,939	2,954	3,261	3,608	429	464	347	395	434
Long-term debt, due in more than 1 year:										
a. Loans from banks	726	823	763	844	1,030	217	225	111	70	58
b. Other long-term loans	1,052	1,003	1,008	1,049	1,242	106	59	48	81	46
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,125	1,153	1,133	1,172	1,390	59	57	37	39	29
Total liabilities	5,758	5,918	5,858	6,327	7,270	810	806	544	585	566
Capital stock and other capital (less treasury stock)	666	762	915	862	722	50	42	96	95	132
Retained earnings	9,750	10,028	10,356	10,788	11,130	743	762	703	576	668
Stockholders' equity	10,416	10,791	11,271	11,650	11,852	793	804	799	671	800
Total Liabilities and Stockholders' Equity	16,174	16,709	17,129	17,977	19,121	1,603	1,610	1,342	1,256	1,366
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	3,853	4,106	4,529	4,830	4,029	609	565	549	471	519
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.60	9.86	10.66	10.86	5.19	11.85	11.69	11.85	11.71	15.81
Trade accounts and trade notes receivable	15.79	14.31	15.74	16.32	16.20	27.50	27.10	31.22	34.63	33.02
Inventories	15.73	15.93	15.26	15.69	16.27	19.91	19.90	19.29	18.89	17.56
Total current assets	41.47	42.16	43.69	45.01	39.94	64.78	63.95	66.76	68.92	69.72
Net property, plant, and equipment	20.61	20.25	19.11	18.29	18.91	30.14	30.72	28.70	25.78	25.33
Short-term debt, including current portion of long-term debt	1.92	1.66	1.84	2.34	2.19	7.79	7.84	6.34	7.68	8.64
Total current liabilities	17.65	17.59	17.25	18.14	18.87	26.77	28.82	25.85	31.44	31.75
Long-term debt	10.99	10.93	10.34	10.53	11.88	20.13	17.68	11.88	12.02	7.61
Total liabilities	35.60	35.42	34.20	35.20	38.02	50.56	50.07	40.50	46.55	41.46
Stockholders' equity	64.40	64.58	65.80	64.80	61.98	49.44	49.93	59.50	53.45	58.54

¹ Included in Primary Metals.

Table 22.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	62,445	62,746	66,019	70,735	72,396	30,240	30,255	31,905	34,584	35,035
Depreciation, depletion, and amortization of property, plant, and equipment	1,605	1,747	1,643	1,656	1,750	731	839	726	775	828
All other operating costs and expenses	55,357	57,540	58,197	61,828	63,659	26,868	28,359	28,008	30,249	30,781
Income (loss) from operations	5,483	3,458	6,179	7,250	6,987	2,640	1,058	3,172	3,560	3,426
Interest expense	987	997	921	959	978	225	234	237	237	231
All other nonoperating income (expense)	1,397	646	713	796	975	28	72	134	50	109
Income (loss) before income taxes	5,892	3,107	5,971	7,087	6,984	2,443	896	3,069	3,373	3,304
Provision for current and deferred domestic income taxes	1,290	931	719	1,081	1,084	181	138	252	288	285
Income (loss) after income taxes	4,603	2,176	5,252	6,005	5,900	2,262	758	2,816	3,085	3,019
Cash dividends charged to retained earnings this quarter	1,785	2,039	1,310	1,888	1,772	1,083	1,097	809	1,162	906
Net income retained in business	2,818	138	3,942	4,118	4,128	1,179	(339)	2,007	1,923	2,113
Retained earnings at beginning of quarter	75,519	77,127	76,516	79,119	81,797	28,492	29,304	27,477	29,002	29,855
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(170)	(209)	(544)	(359)	(303)	(147)	(224)	(328)	(170)	(274)
Retained earnings at end of quarter	78,167	77,056	79,914	82,877	85,623	29,524	28,741	29,155	30,754	31,694
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.57	2.79	2.49	2.34	2.42	2.42	2.77	2.27	2.24	2.36
All other operating costs and expenses	88.65	91.70	88.15	87.41	87.93	88.85	93.73	87.78	87.47	87.86
Income (loss) from operations	8.78	5.51	9.36	10.25	9.65	8.73	3.50	9.94	10.29	9.78
Interest expense	1.58	1.59	1.39	1.36	1.35	0.74	0.77	0.74	0.69	0.66
All other nonoperating income (expense)	2.24	1.03	1.08	1.12	1.35	0.09	0.24	0.42	0.15	0.31
Income (loss) before income taxes	9.44	4.95	9.04	10.02	9.65	8.08	2.96	9.62	9.75	9.43
Provision for current and deferred domestic income taxes	2.07	1.48	1.09	1.53	1.50	0.60	0.46	0.79	0.83	0.81
Income (loss) after income taxes	7.37	3.47	7.96	8.49	8.15	7.48	2.51	8.83	8.92	8.62
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.51	12.58	23.01	26.73	26.46	29.61	11.13	36.07	38.65	36.47
After income taxes	18.36	8.81	20.24	22.65	22.35	27.41	9.41	33.10	35.34	33.32
Annual rate of profit on total assets:										
Before income taxes	10.94	5.82	10.90	12.68	12.34	15.68	5.81	18.72	20.26	19.36
After income taxes	8.55	4.07	9.59	10.75	10.42	14.52	4.91	17.18	18.53	17.69
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	2.00	2.01	2.01	2.04	2.04	2.47	2.43	2.42	2.45	2.51
Total cash, U.S. Government and other securities, to total current liabilities ..	0.41	0.40	0.37	0.39	0.39	0.62	0.60	0.58	0.60	0.62
Total stockholders' equity to total debt	1.61	1.57	1.62	1.62	1.57	2.01	1.90	1.88	1.94	2.03

Table 22.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	14,653	14,196	13,788	15,022	15,442	8,158	8,000	8,330	8,769	9,370
Time deposits in the U.S., including negotiable certificates of deposit	1,814	1,586	1,438	1,472	1,416	1,461	1,290	1,163	1,216	1,175
Total cash on hand and in U.S. banks	16,467	15,782	15,226	16,494	16,858	9,618	9,291	9,494	9,985	10,545
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,044	2,128	2,222	2,265	2,319	773	885	1,092	1,082	1,070
Total cash, U.S. Government and other securities	18,511	17,910	17,447	18,760	19,177	10,391	10,175	10,586	11,067	11,615
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	34,504	32,364	35,580	37,287	38,450	15,899	15,522	17,274	17,898	18,310
Inventories	30,036	30,627	32,265	33,263	34,182	12,898	13,060	13,741	13,865	14,411
All other current assets	7,676	8,386	8,525	8,634	8,525	2,547	2,519	2,584	2,503	2,489
Total current assets	90,727	89,288	93,818	97,944	100,333	41,735	41,277	44,185	45,334	46,826
Property, plant, and equipment	119,035	120,399	122,974	122,394	124,130	60,046	59,985	61,880	62,289	63,283
Land and mineral rights	2,794	2,891	2,863	2,799	2,845	843	920	927	835	830
Less: Accumulated depreciation, depletion, and amortization	80,388	81,182	83,801	83,960	85,328	43,953	44,219	46,040	46,512	47,384
Net property, plant, and equipment	41,441	42,107	42,035	41,233	41,646	16,936	16,685	16,767	16,612	16,729
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	83,247	82,319	83,255	84,305	84,463	3,643	3,765	4,633	4,658	4,700
Total Assets	215,415	213,714	219,108	223,482	226,442	62,314	61,727	65,585	66,604	68,255
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,075	4,739	5,390	5,351	5,569	3,061	3,138	3,202	3,147	2,984
b. Other short-term loans, including commercial paper	1,896	1,251	1,706	1,932	1,799	448	502	574	546	483
Trade accounts and trade notes payable	17,392	17,055	18,574	19,600	20,099	7,178	7,237	8,167	8,404	8,473
Income taxes accrued, prior and current years, net of payments	969	1,176	875	1,044	833	244	212	220	296	288
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,216	2,832	2,951	2,371	2,310	1,098	1,299	1,396	1,449	1,585
b. Other long-term loans	2,224	2,251	2,339	3,066	2,848	566	651	744	742	803
All other current liabilities, including excise and sales taxes, and accrued expenses	15,618	15,094	14,736	14,742	15,698	4,289	3,943	3,957	3,889	4,028
Total current liabilities	45,390	44,399	46,571	48,105	49,156	16,884	16,983	18,260	18,472	18,644
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,431	21,135	19,424	20,920	21,438	6,589	6,401	6,476	6,230	6,248
b. Other long-term loans	29,304	30,757	32,071	31,869	33,497	4,676	4,999	5,731	5,859	5,761
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,034	18,621	17,254	16,539	16,769	1,153	1,123	1,088	1,127	1,360
Total liabilities	115,159	114,912	115,321	117,432	120,861	29,302	29,506	31,554	31,690	32,013
Capital stock and other capital (less treasury stock)	22,090	21,747	23,873	23,172	19,958	3,488	3,480	4,876	4,160	4,547
Retained earnings	78,167	77,056	79,914	82,877	85,623	29,524	28,741	29,155	30,754	31,694
Stockholders' equity	100,257	98,802	103,787	106,050	105,581	33,012	32,221	34,031	34,915	36,241
Total Liabilities and Stockholders' Equity	215,415	213,714	219,108	223,482	226,442	62,314	61,727	65,585	66,604	68,255
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	45,337	44,889	47,247	49,839	51,176	24,852	24,294	25,926	26,861	28,181
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	8.59	8.38	7.96	8.39	8.47	16.68	16.48	16.14	16.62	17.02
Trade accounts and trade notes receivable	16.02	15.14	16.24	16.68	16.98	25.51	25.15	26.34	26.87	26.83
Inventories	13.94	14.33	14.73	14.88	15.10	20.70	21.16	20.95	20.82	21.11
Total current assets	42.12	41.78	42.82	43.83	44.31	66.98	66.87	67.37	68.06	68.60
Net property, plant, and equipment	19.24	19.70	19.18	18.45	18.39	27.18	27.03	25.56	24.94	24.51
Short-term debt, including current portion of long-term debt	5.30	5.18	5.65	5.69	5.53	8.30	9.06	9.02	8.83	8.58
Total current liabilities	21.07	20.77	21.25	21.53	21.71	27.09	27.51	27.84	27.73	27.32
Long-term debt	23.55	24.28	23.50	23.62	24.26	18.08	18.47	18.61	18.15	17.59
Total liabilities	53.46	53.77	52.63	52.55	53.37	47.02	47.80	48.11	47.58	46.90
Stockholders' equity	46.54	46.23	47.37	47.45	46.63	52.98	52.20	51.89	52.42	53.10

Table 23.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	88,175	91,224	91,481	101,717	103,106	11,629	12,329	13,067	13,301	13,690
Depreciation, depletion, and amortization of property, plant, and equipment	2,310	2,350	2,390	2,397	2,395	195	208	215	217	207
All other operating costs and expenses	79,264	82,267	81,398	89,718	91,660	10,370	11,800	11,507	11,670	12,081
Income (loss) from operations	6,601	6,606	7,692	9,602	9,052	1,065	321	1,345	1,414	1,402
Interest expense	1,668	1,561	1,544	1,528	1,748	83	80	88	93	98
All other nonoperating income (expense)	2,550	3,826	2,333	4,683	4,553	43	64	18	26	23
Income (loss) before income taxes	7,483	8,871	8,481	12,758	11,856	1,025	305	1,275	1,347	1,326
Provision for current and deferred domestic income taxes	1,717	1,727	2,038	2,907	2,892	99	120	146	202	228
Income (loss) after income taxes	5,766	7,144	6,443	9,851	8,965	925	186	1,128	1,145	1,098
Cash dividends charged to retained earnings this quarter	1,626	3,257	1,559	2,744	1,659	359	604	343	498	384
Net income retained in business	4,141	3,887	4,884	7,106	7,306	567	(418)	785	647	714
Retained earnings at beginning of quarter	121,269	125,258	130,153	134,670	137,480	9,153	10,686	10,768	11,083	11,107
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(632)	(68)	(466)	(1,160)	290	(100)	(130)	(125)	15	(54)
Retained earnings at end of quarter	124,778	129,077	134,571	140,616	145,076	9,620	10,137	11,428	11,745	11,768
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.62	2.58	2.61	2.36	2.32	1.67	1.69	1.64	1.63	1.51
All other operating costs and expenses	89.89	90.18	88.98	88.20	88.90	89.17	95.71	88.06	87.73	88.25
Income (loss) from operations	7.49	7.24	8.41	9.44	8.78	9.16	2.61	10.29	10.63	10.24
Interest expense	1.89	1.71	1.69	1.50	1.70	0.71	0.65	0.68	0.70	0.72
All other nonoperating income (expense)	2.89	4.19	2.55	4.60	4.42	0.37	0.52	0.14	0.19	0.17
Income (loss) before income taxes	8.49	9.72	9.27	12.54	11.50	8.81	2.48	9.76	10.13	9.69
Provision for current and deferred domestic income taxes	1.95	1.89	2.23	2.86	2.80	0.85	0.97	1.12	1.52	1.66
Income (loss) after income taxes	6.54	7.83	7.04	9.68	8.69	7.96	1.51	8.64	8.61	8.02
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.20	17.47	16.00	23.16	21.52	32.32	9.65	37.10	39.46	37.66
After income taxes	11.71	14.07	12.15	17.88	16.27	29.20	5.87	32.85	33.53	31.19
Annual rate of profit on total assets:										
Before income taxes	6.60	7.62	7.19	10.38	9.49	16.13	4.66	18.20	19.37	18.70
After income taxes	5.08	6.14	5.46	8.01	7.18	14.57	2.83	16.11	16.46	15.49
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.36	1.33	1.39	1.44	1.39	2.16	2.08	2.10	2.15	2.16
Total cash, U.S. Government and other securities, to total current liabilities ..	0.26	0.27	0.26	0.33	0.27	0.46	0.43	0.43	0.44	0.47
Total stockholders' equity to total debt	2.15	2.22	2.29	2.21	2.15	2.28	2.10	2.14	2.01	2.10

Table 23.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	18,291	21,047	19,738	21,929	24,678	3,221	3,094	3,318	3,387	3,856
Time deposits in the U.S., including negotiable certificates of deposit	2,100	2,216	3,045	9,389	2,081	401	451	439	396	452
Total cash on hand and in U.S. banks	20,391	23,263	22,782	31,318	26,758	3,621	3,545	3,757	3,783	4,307
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,745	8,487	7,798	9,138	7,799	451	536	511	476	367
Total cash, U.S. Government and other securities	29,136	31,750	30,581	40,455	34,557	4,072	4,082	4,268	4,259	4,674
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	46,446	46,446	50,176	52,379	52,489	6,219	6,349	6,957	6,923	6,917
Inventories	49,948	50,612	55,275	58,104	60,612	7,368	7,817	8,229	8,298	8,341
All other current assets	28,159	27,123	27,824	26,513	30,659	1,467	1,453	1,385	1,341	1,368
Total current assets	153,689	155,932	163,857	177,451	178,316	19,127	19,701	20,839	20,821	21,301
Property, plant, and equipment	123,516	125,676	128,532	130,596	133,837	16,144	16,357	17,491	16,916	17,312
Land and mineral rights	2,319	2,361	2,362	2,423	2,384	200	220	221	216	187
Less: Accumulated depreciation, depletion, and amortization	75,248	76,407	78,389	79,519	81,184	12,142	12,113	12,736	12,132	12,374
Net property, plant, and equipment	50,587	51,630	52,505	53,499	55,038	4,201	4,464	4,977	5,000	5,125
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	249,454	258,151	255,314	260,675	266,406	2,078	2,035	2,197	1,995	1,933
Total Assets	453,730	465,713	471,676	491,625	499,760	25,407	26,200	28,012	27,816	28,359
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,340	3,107	3,587	3,640	3,833	1,513	1,512	1,619	1,673	1,633
b. Other short-term loans, including commercial paper	3,096	3,419	3,469	3,498	3,682	345	242	293	262	203
Trade accounts and trade notes payable	29,492	30,301	32,594	33,940	32,649	3,393	3,449	3,936	3,815	3,837
Income taxes accrued, prior and current years, net of payments	4,489	4,898	5,151	4,986	5,710	72	78	153	131	187
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,712	1,716	1,678	1,778	1,789	346	545	489	589	504
b. Other long-term loans	5,219	4,012	4,003	4,931	6,207	128	232	215	317	509
All other current liabilities, including excise and sales taxes, and accrued expenses	65,532	69,990	67,589	70,112	74,622	3,051	3,401	3,206	2,916	2,993
Total current liabilities	112,879	117,443	118,070	122,885	128,493	8,847	9,459	9,911	9,702	9,865
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,881	21,596	21,041	22,396	24,735	1,616	1,819	2,020	1,938	2,011
b. Other long-term loans	56,328	57,485	58,663	63,466	62,352	1,602	1,670	1,780	2,028	1,836
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	65,714	66,107	61,853	62,551	63,758	663	597	558	496	561
Total liabilities	256,801	262,630	259,627	271,297	279,339	12,727	13,546	14,270	14,163	14,273
Capital stock and other capital (less treasury stock)	72,151	74,006	77,478	79,712	75,346	3,059	2,516	2,315	1,908	2,317
Retained earnings	124,778	129,077	134,571	140,616	145,076	9,620	10,137	11,428	11,745	11,768
Stockholders' equity	196,929	203,083	212,049	220,328	220,422	12,679	12,654	13,743	13,653	14,085
Total Liabilities and Stockholders' Equity	453,730	465,713	471,676	491,625	499,760	25,407	26,200	28,012	27,816	28,359
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	40,810	38,488	45,786	54,566	49,823	10,280	10,241	10,928	11,119	11,437
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.42	6.82	6.48	8.23	6.91	16.03	15.58	15.24	15.31	16.48
Trade accounts and trade notes receivable	10.24	9.97	10.64	10.65	10.50	24.48	24.23	24.83	24.89	24.39
Inventories	11.01	10.87	11.72	11.82	12.13	29.00	29.84	29.38	29.83	29.41
Total current assets	33.87	33.48	34.74	36.09	35.68	75.28	75.19	74.39	74.85	75.11
Net property, plant, and equipment	11.15	11.09	11.13	10.88	11.01	16.54	17.04	17.77	17.97	18.07
Short-term debt, including current portion of long-term debt	2.95	2.63	2.70	2.82	3.10	9.18	9.66	9.34	10.21	10.04
Total current liabilities	24.88	25.22	25.03	25.00	25.71	34.82	36.11	35.38	34.88	34.79
Long-term debt	17.24	16.98	16.90	17.46	17.43	12.67	13.32	13.57	14.26	13.57
Total liabilities	56.60	56.39	55.04	55.18	55.89	50.10	51.70	50.94	50.92	50.33
Stockholders' equity	43.40	43.61	44.96	44.82	44.11	49.90	48.30	49.06	49.08	49.67

Table 24.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	154,315	158,447	150,737	153,719	154,613	8,118	7,977	7,165	8,293	9,163
Depreciation, depletion, and amortization of property, plant, and equipment	4,797	4,751	4,915	4,986	4,965	144	135	126	129	140
All other operating costs and expenses	137,105	138,288	136,737	137,885	138,173	7,347	7,662	6,852	7,678	8,303
Income (loss) from operations	12,413	15,408	9,086	10,849	11,475	626	180	187	486	719
Interest expense	2,145	2,142	2,123	2,247	2,240	86	88	94	101	107
All other nonoperating income (expense)	19,801	23,616	24,137	26,176	20,386	5	150	9	(3)	19
Income (loss) before income taxes	30,068	36,881	31,100	34,778	29,621	545	242	102	383	631
Provision for current and deferred domestic income taxes	6,532	6,659	6,277	7,301	6,469	146	77	84	119	122
Income (loss) after income taxes	23,536	30,222	24,823	27,477	23,152	399	165	18	264	509
Cash dividends charged to retained earnings this quarter	2,210	3,390	3,993	2,516	4,072	310	343	298	333	276
Net income retained in business	21,327	26,833	20,830	24,961	19,081	89	(178)	(280)	(69)	233
Retained earnings at beginning of quarter	79,825	97,276	120,011	135,648	160,148	(9,085)	(8,288)	(7,898)	(7,611)	(6,695)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,656)	(5,178)	(10,902)	(3,929)	(9,493)	74	(52)	(68)	(76)	(90)
Retained earnings at end of quarter	96,495	118,931	129,939	156,680	169,736	(8,922)	(8,519)	(8,246)	(7,756)	(6,552)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.11	3.00	3.26	3.24	3.21	1.78	1.69	1.76	1.55	1.53
All other operating costs and expenses	88.85	87.28	90.71	89.70	89.37	90.51	96.05	95.62	92.58	90.62
Income (loss) from operations	8.04	9.72	6.03	7.06	7.42	7.71	2.26	2.62	5.86	7.85
Interest expense	1.39	1.35	1.41	1.46	1.45	1.06	1.10	1.31	1.21	1.17
All other nonoperating income (expense)	12.83	14.90	16.01	17.03	13.19	0.06	1.88	0.12	(0.03)	0.20
Income (loss) before income taxes	19.48	23.28	20.63	22.62	19.16	6.71	3.04	1.42	4.62	6.89
Provision for current and deferred domestic income taxes	4.23	4.20	4.16	4.75	4.18	1.79	0.97	1.18	1.43	1.33
Income (loss) after income taxes	15.25	19.07	16.47	17.87	14.97	4.91	2.07	0.25	3.18	5.55
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.00	25.96	21.27	22.84	19.48	26.56	12.60	6.22	21.61	34.12
After income taxes	17.22	21.27	16.98	18.05	15.23	19.46	8.59	1.08	14.90	27.50
Annual rate of profit on total assets:										
Before income taxes	11.87	14.23	11.72	12.66	10.60	11.89	5.51	2.37	8.35	13.03
After income taxes	9.29	11.66	9.35	10.00	8.28	8.71	3.76	0.41	5.75	10.51
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.65	1.66	1.68	1.69	1.62	2.21	2.17	2.01	1.92	2.13
Total cash, U.S. Government and other securities, to total current liabilities ..	0.65	0.65	0.65	0.65	0.59	0.66	0.67	0.54	0.51	0.58
Total stockholders' equity to total debt	3.14	3.25	3.31	3.26	3.05	1.90	1.83	1.46	1.46	1.42

Table 24.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	52,647	54,089	50,894	57,775	54,018	3,657	3,604	3,077	3,177	3,533
Time deposits in the U.S., including negotiable certificates of deposit	12,339	12,676	12,514	7,008	8,053	263	270	242	227	208
Total cash on hand and in U.S. banks	64,987	66,765	63,407	64,784	62,071	3,920	3,874	3,319	3,405	3,740
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	53,511	51,072	53,419	52,409	47,781	415	470	355	445	442
Total cash, U.S. Government and other securities	118,497	117,837	116,826	117,193	109,852	4,335	4,344	3,674	3,850	4,182
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	73,894	71,945	72,065	72,861	73,522	4,524	4,133	4,173	4,483	4,938
Inventories	49,246	48,964	50,963	52,002	53,418	4,983	4,783	5,025	5,245	5,447
All other current assets	60,351	62,860	63,612	62,848	64,114	784	760	772	854	955
Total current assets	301,988	301,607	303,467	304,904	300,906	14,625	14,021	13,645	14,432	15,522
Property, plant, and equipment	215,043	219,976	223,484	227,948	234,502	7,317	6,999	6,742	6,946	7,605
Land and mineral rights	6,071	6,464	6,599	6,677	6,544	92	91	88	94	94
Less: Accumulated depreciation, depletion, and amortization	137,015	139,206	142,183	144,397	147,704	5,348	5,137	4,939	5,061	5,603
Net property, plant, and equipment	84,099	87,234	87,900	90,227	93,343	2,061	1,953	1,891	1,980	2,096
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	627,031	647,647	670,101	703,951	723,841	1,639	1,622	1,673	1,938	1,743
Total Assets	1,013,117	1,036,487	1,061,467	1,099,081	1,118,090	18,325	17,596	17,210	18,350	19,361
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,080	2,159	2,032	2,361	3,781	623	608	640	795	755
b. Other short-term loans, including commercial paper	11,090	9,780	6,074	9,521	8,221	578	579	595	810	677
Trade accounts and trade notes payable	52,967	53,803	53,275	54,905	54,577	2,132	2,157	2,296	2,541	2,723
Income taxes accrued, prior and current years, net of payments	1,823	660	1,654	499	739	191	151	122	104	125
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,007	3,597	6,180	1,246	1,943	331	351	353	261	348
b. Other long-term loans	9,930	12,473	11,664	11,957	13,207	289	158	187	351	234
All other current liabilities, including excise and sales taxes, and accrued expenses	100,897	98,793	100,183	100,165	103,732	2,465	2,466	2,581	2,648	2,411
Total current liabilities	182,794	181,265	181,062	180,652	186,201	6,608	6,471	6,775	7,510	7,272
Long-term debt, due in more than 1 year:										
a. Loans from banks	30,275	29,331	29,476	32,098	31,547	803	840	906	920	1,077
b. Other long-term loans	116,616	117,742	121,108	129,859	140,820	1,687	1,659	1,806	1,715	2,115
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	136,833	139,862	145,019	147,435	151,296	1,024	936	1,163	1,118	1,501
Total liabilities	466,517	468,200	476,665	490,044	509,865	10,123	9,906	10,650	11,263	11,964
Capital stock and other capital (less treasury stock)	450,105	449,356	454,864	452,357	438,490	17,125	16,208	14,806	14,843	13,949
Retained earnings	96,495	118,931	129,939	156,680	169,736	(8,922)	(8,519)	(8,246)	(7,756)	(6,552)
Stockholders' equity	546,600	568,287	584,803	609,037	608,226	8,203	7,689	6,560	7,087	7,397
Total Liabilities and Stockholders' Equity	1,013,117	1,036,487	1,061,467	1,099,081	1,118,090	18,325	17,596	17,210	18,350	19,361
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	119,194	120,341	122,405	124,251	114,705	8,017	7,550	6,870	6,922	8,250
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	11.70	11.37	11.01	10.66	9.82	23.66	24.69	21.35	20.98	21.60
Trade accounts and trade notes receivable	7.29	6.94	6.79	6.63	6.58	24.69	23.49	24.25	24.43	25.50
Inventories	4.86	4.72	4.80	4.73	4.78	27.19	27.19	29.20	28.58	28.13
Total current assets	29.81	29.10	28.59	27.74	26.91	79.81	79.68	79.29	78.65	80.17
Net property, plant, and equipment	8.30	8.42	8.28	8.21	8.35	11.25	11.10	10.99	10.79	10.82
Short-term debt, including current portion of long-term debt	2.68	2.70	2.44	2.28	2.43	9.94	9.64	10.32	12.08	10.40
Total current liabilities	18.04	17.49	17.06	16.44	16.65	36.06	36.77	39.37	40.93	37.56
Long-term debt	14.50	14.19	14.19	14.74	15.42	13.59	14.20	15.76	14.36	16.48
Total liabilities	46.05	45.17	44.91	44.59	45.60	55.24	56.30	61.88	61.38	61.79
Stockholders' equity	53.95	54.83	55.09	55.41	54.40	44.76	43.70	38.12	38.62	38.21

Table 25.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	46,123	48,821	48,162	48,795	49,755	1,305	1,422	1,175	1,561	1,717
Depreciation, depletion, and amortization of property, plant, and equipment	920	843	1,050	1,106	1,081	14	15	10	12	19
All other operating costs and expenses	41,032	42,381	43,877	43,853	44,533	1,275	1,511	1,174	1,485	1,574
Income (loss) from operations	4,170	5,597	3,235	3,836	4,141	16	(104)	(9)	65	124
Interest expense	286	317	336	335	345	18	19	18	25	27
All other nonoperating income (expense)	5,497	8,450	10,033	11,285	9,601	0	(1)	0	3	1
Income (loss) before income taxes	9,382	13,730	12,931	14,786	13,397	(1)	(124)	(27)	43	98
Provision for current and deferred domestic income taxes	1,922	3,201	2,750	3,142	2,554	8	5	21	15	14
Income (loss) after income taxes	7,460	10,530	10,182	11,644	10,843	(9)	(129)	(48)	28	84
Cash dividends charged to retained earnings this quarter	224	41	205	202	267	37	39	23	19	27
Net income retained in business	7,237	10,488	9,976	11,441	10,576	(46)	(168)	(72)	9	58
Retained earnings at beginning of quarter	101,268	108,449	117,892	127,687	137,954	(2,154)	(2,441)	(2,139)	(1,749)	(2,731)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	333	(1,687)	(1,162)	(1,047)	(1,943)	(24)	1	(14)	27	(35)
Retained earnings at end of quarter	108,837	117,250	126,707	138,082	146,587	(2,224)	(2,608)	(2,225)	(1,713)	(2,708)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.00	1.73	2.18	2.27	2.17	1.08	1.04	0.84	0.76	1.11
All other operating costs and expenses	88.96	86.81	91.10	89.87	89.50	97.71	106.25	99.95	95.10	91.68
Income (loss) from operations	9.04	11.47	6.72	7.86	8.32	1.20	(7.29)	(0.79)	4.14	7.22
Interest expense	0.62	0.65	0.70	0.69	0.69	1.34	1.35	1.55	1.58	1.57
All other nonoperating income (expense)	11.92	17.31	20.83	23.13	19.30	0.03	(0.05)	0.04	0.19	0.05
Income (loss) before income taxes	20.34	28.12	26.85	30.30	26.93	(0.11)	(8.69)	(2.30)	2.75	5.70
Provision for current and deferred domestic income taxes	4.17	6.56	5.71	6.44	5.13	0.59	0.35	1.80	0.97	0.79
Income (loss) after income taxes	16.17	21.57	21.14	23.86	21.79	(0.70)	(9.04)	(4.10)	1.78	4.91
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	27.63	38.52	34.24	36.82	32.30	(0.72)	(58.77)	(27.77)	391.11	147.49
After income taxes	21.97	29.54	26.96	29.00	26.14	(4.54)	(61.14)	(49.50)	253.28	127.00
Annual rate of profit on total assets:										
Before income taxes	13.47	18.72	17.05	18.49	16.24	(0.24)	(20.51)	(5.31)	7.09	13.24
After income taxes	10.71	14.35	13.42	14.56	13.14	(1.52)	(21.33)	(9.47)	4.59	11.40
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.27	1.21	1.34	1.16	1.14	1.48	1.46	1.24	1.12	1.40
Total cash, U.S. Government and other securities, to total current liabilities ..	0.46	0.45	0.48	0.40	0.34	0.39	0.42	0.34	0.26	0.33
Total stockholders' equity to total debt	4.11	3.91	4.38	4.19	4.07	1.15	1.52	0.57	0.04	0.26

¹ Included in Computer and Electronic Products.

Table 25.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,441	9,562	8,838	9,841	8,171	463	530	443	414	557
Time deposits in the U.S., including negotiable certificates of deposit	110	84	55	60	38	55	54	35	36	13
Total cash on hand and in U.S. banks	8,551	9,645	8,893	9,901	8,209	518	584	478	449	570
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	17,223	16,909	17,685	15,178	12,726	20	4	0	24	36
Total cash, U.S. Government and other securities	25,774	26,554	26,578	25,079	20,935	538	588	478	474	606
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,502	16,605	16,569	17,569	17,975	737	685	597	764	921
Inventories	8,020	7,156	7,898	7,790	8,146	681	645	601	674	839
All other current assets	20,716	21,523	22,803	22,675	23,979	91	124	69	109	163
Total current assets	72,012	71,838	73,848	73,114	71,035	2,048	2,042	1,745	2,021	2,529
Property, plant, and equipment	32,738	33,346	33,876	35,670	36,932	707	616	529	609	837
Land and mineral rights	2,286	2,796	2,812	2,833	2,815	15	16	14	19	22
Less: Accumulated depreciation, depletion, and amortization	18,267	18,385	19,026	20,195	20,869	534	470	414	447	646
Net property, plant, and equipment	16,756	17,758	17,662	18,308	18,878	188	163	129	181	213
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	189,754	203,834	211,944	228,370	240,040	161	205	158	221	218
Total Assets	278,523	293,429	303,455	319,793	329,953	2,397	2,410	2,032	2,423	2,960
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	293	205	187	315	286	102	102	70	124	168
b. Other short-term loans, including commercial paper	5,231	4,422	739	3,554	2,901	328	271	334	496	400
Trade accounts and trade notes payable	21,287	21,633	21,634	22,745	22,289	372	391	421	604	646
Income taxes accrued, prior and current years, net of payments	(2,162)	(1,562)	(1,816)	(1,894)	(1,847)	34	11	29	16	18
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	246	244	268	256	239	72	74	83	33	48
b. Other long-term loans	4,070	6,442	6,521	9,642	8,893	55	1	7	28	0
All other current liabilities, including excise and sales taxes, and accrued expenses	27,611	28,065	27,779	28,403	29,670	424	552	469	510	529
Total current liabilities	56,577	59,449	55,312	63,021	62,430	1,387	1,403	1,412	1,810	1,811
Long-term debt, due in more than 1 year:										
a. Loans from banks	892	917	894	763	875	84	51	67	123	116
b. Other long-term loans	22,322	24,263	25,849	23,809	27,603	61	53	128	361	276
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	62,897	66,209	70,324	71,576	73,135	62	62	37	85	492
Total liabilities	142,689	150,838	152,379	159,169	164,043	1,594	1,569	1,643	2,380	2,694
Capital stock and other capital (less treasury stock)	26,997	25,341	24,368	22,542	19,323	3,027	3,449	2,614	1,757	2,974
Retained earnings	108,837	117,250	126,707	138,082	146,587	(2,224)	(2,608)	(2,225)	(1,713)	(2,708)
Stockholders' equity	135,834	142,591	151,075	160,623	165,910	804	841	389	44	266
Total Liabilities and Stockholders' Equity	278,523	293,429	303,455	319,793	329,953	2,397	2,410	2,032	2,423	2,960
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	15,435	12,390	18,536	10,093	8,605	661	639	333	211	718
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	9.25	9.05	8.76	7.84	6.34	22.46	24.39	23.52	19.55	20.46
Trade accounts and trade notes receivable	6.28	5.66	5.46	5.49	5.45	30.75	28.44	29.37	31.54	31.11
Inventories	2.88	2.44	2.60	2.44	2.47	28.42	26.77	29.58	27.80	28.35
Total current assets	25.86	24.48	24.34	22.86	21.53	85.44	84.73	85.85	83.39	85.44
Net property, plant, and equipment	6.02	6.05	5.82	5.72	5.72	7.83	6.74	6.35	7.48	7.19
Short-term debt, including current portion of long-term debt	3.53	3.86	2.54	4.31	3.73	23.24	18.63	24.29	28.09	20.86
Total current liabilities	20.31	20.26	18.23	19.71	18.92	57.86	58.23	69.47	74.70	61.19
Long-term debt	8.33	8.58	8.81	7.68	8.63	6.03	4.31	9.58	19.96	13.22
Total liabilities	51.23	51.41	50.21	49.77	49.72	66.48	65.11	80.86	98.19	91.03
Stockholders' equity	48.77	48.59	49.79	50.23	50.28	33.52	34.89	19.14	1.81	8.97

¹ Included in Computer and Electronic Products.

Table 26.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	34,465	35,183	33,233	32,519	33,162	1,006	1,035	856	885	1,148
Depreciation, depletion, and amortization of property, plant, and equipment	998	918	919	891	870	10	11	11	12	16
All other operating costs and expenses	32,006	31,115	31,791	30,799	30,963	870	929	806	829	1,025
Income (loss) from operations	1,461	3,149	524	829	1,329	126	94	39	44	108
Interest expense	526	505	476	487	493	13	12	13	15	18
All other nonoperating income (expense)	4,717	4,323	4,436	5,383	3,790	3	(6)	(4)	0	3
Income (loss) before income taxes	5,652	6,968	4,484	5,725	4,625	115	76	21	29	93
Provision for current and deferred domestic income taxes	1,392	828	535	1,195	1,009	29	18	(5)	14	15
Income (loss) after income taxes	4,259	6,140	3,949	4,530	3,617	86	58	27	15	78
Cash dividends charged to retained earnings this quarter	460	534	464	643	611	51	48	52	33	46
Net income retained in business	3,800	5,606	3,486	3,887	3,006	35	10	(25)	(18)	32
Retained earnings at beginning of quarter	(85,730)	(82,829)	(79,452)	(77,894)	(73,152)	(542)	200	(240)	(1,615)	(385)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,246)	(1,872)	(5,642)	(1,221)	(1,898)	11	(11)	(22)	(5)	5
Retained earnings at end of quarter	(84,176)	(79,095)	(81,608)	(75,229)	(72,043)	(496)	200	(288)	(1,638)	(347)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.90	2.61	2.76	2.74	2.62	1.03	1.09	1.33	1.32	1.35
All other operating costs and expenses	92.86	88.44	95.66	94.71	93.37	86.46	89.79	94.15	93.65	89.27
Income (loss) from operations	4.24	8.95	1.58	2.55	4.01	12.50	9.12	4.52	5.03	9.38
Interest expense	1.53	1.44	1.43	1.50	1.49	1.28	1.14	1.56	1.70	1.56
All other nonoperating income (expense)	13.69	12.29	13.35	16.55	11.43	0.26	(0.60)	(0.46)	0.01	0.24
Income (loss) before income taxes	16.40	19.80	13.49	17.60	13.95	11.48	7.38	2.50	3.33	8.06
Provision for current and deferred domestic income taxes	4.04	2.35	1.61	3.67	3.04	2.91	1.75	(0.63)	1.63	1.28
Income (loss) after income taxes	12.36	17.45	11.88	13.93	10.91	8.57	5.62	3.13	1.70	6.79
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.93	20.29	12.67	15.88	12.87	57.68	31.03	12.66	25.60	52.47
After income taxes	12.76	17.88	11.16	12.56	10.07	43.07	23.65	15.85	13.07	44.15
Annual rate of profit on total assets:										
Before income taxes	8.78	10.98	6.93	8.74	7.06	22.46	15.05	4.65	6.24	15.23
After income taxes	6.62	9.68	6.10	6.91	5.52	16.77	11.47	5.82	3.19	12.82
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.52	1.59	1.68	1.76	1.72	2.45	2.55	2.14	1.76	2.31
Total cash, U.S. Government and other securities, to total current liabilities ..	0.65	0.64	0.73	0.79	0.77	0.79	0.90	0.53	0.42	0.64
Total stockholders' equity to total debt	3.11	3.35	3.34	3.39	3.45	1.12	1.81	1.06	0.54	0.70

¹ Included in Computer and Electronic Products.

Table 26.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	13,694	12,120	12,283	14,456	14,149	415	496	371	352	534
Time deposits in the U.S., including negotiable certificates of deposit	1,691	2,266	4,374	1,565	2,557	27	32	20	22	25
Total cash on hand and in U.S. banks	15,385	14,386	16,657	16,021	16,706	442	528	391	375	559
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	18,134	14,938	16,989	18,642	17,611	88	64	1	3	33
Total cash, U.S. Government and other securities	33,519	29,323	33,647	34,663	34,317	530	593	392	377	591
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	19,805	18,644	18,441	18,391	18,064	519	464	528	505	663
Inventories	8,560	8,635	8,808	8,718	8,395	529	542	599	610	714
All other current assets	16,529	16,651	16,453	15,212	15,989	75	74	67	78	156
Total current assets	78,413	73,253	77,349	76,984	76,765	1,653	1,672	1,585	1,570	2,124
Property, plant, and equipment	39,223	38,932	39,536	39,017	39,037	604	591	626	665	806
Land and mineral rights	1,088	961	976	964	950	1	1	13	14	13
Less: Accumulated depreciation, depletion, and amortization	23,481	23,185	24,008	23,554	23,639	451	450	486	529	643
Net property, plant, and equipment	16,830	16,708	16,504	16,427	16,348	154	142	154	151	176
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	162,209	163,806	164,931	168,694	169,045	250	214	102	168	131
Total Assets	257,452	253,768	258,783	262,105	262,158	2,057	2,028	1,841	1,889	2,431
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	318	292	358	355	719	73	60	123	118	115
b. Other short-term loans, including commercial paper	202	207	209	248	134	14	42	42	163	93
Trade accounts and trade notes payable	8,929	8,554	8,330	8,511	8,002	240	225	221	246	286
Income taxes accrued, prior and current years, net of payments	1,763	364	358	(28)	475	22	27	18	14	14
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	252	252	143	112	93	81	94	85	48	83
b. Other long-term loans	4,773	3,904	3,922	1,406	1,644	28	5	13	47	18
All other current liabilities, including excise and sales taxes, and accrued expenses	35,183	32,417	32,763	33,217	33,675	216	202	237	256	309
Total current liabilities	51,420	45,990	46,084	43,822	44,742	674	656	740	892	918
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,951	6,871	7,144	7,176	6,234	63	54	61	80	113
b. Other long-term loans	30,508	29,425	30,572	33,270	32,830	454	288	315	405	580
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,000	34,097	33,407	33,610	34,626	65	47	50	51	114
Total liabilities	123,878	116,383	117,208	117,878	118,432	1,256	1,044	1,165	1,428	1,725
Capital stock and other capital (less treasury stock)	217,749	216,480	223,184	219,456	215,770	1,297	785	963	2,099	1,053
Retained earnings	(84,176)	(79,095)	(81,608)	(75,229)	(72,043)	(496)	200	(288)	(1,638)	(347)
Stockholders' equity	133,574	137,384	141,575	144,227	143,726	801	984	675	461	706
Total Liabilities and Stockholders' Equity	257,452	253,768	258,783	262,105	262,158	2,057	2,028	1,841	1,889	2,431
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	26,993	27,263	31,264	33,162	32,022	980	1,016	845	678	1,206
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	13.02	11.56	13.00	13.23	13.09	25.76	29.22	21.29	19.96	24.33
Trade accounts and trade notes receivable	7.69	7.35	7.13	7.02	6.89	25.23	22.90	28.67	26.73	27.28
Inventories	3.32	3.40	3.40	3.33	3.20	25.73	26.70	32.52	32.31	29.35
Total current assets	30.46	28.87	29.89	29.37	29.28	80.38	82.45	86.11	83.13	87.37
Net property, plant, and equipment	6.54	6.58	6.38	6.27	6.24	7.48	6.98	8.36	7.98	7.22
Short-term debt, including current portion of long-term debt	2.15	1.83	1.79	0.81	0.99	9.49	9.90	14.36	19.90	12.71
Total current liabilities	19.97	18.12	17.81	16.72	17.07	32.75	32.34	40.21	47.24	37.76
Long-term debt	14.55	14.30	14.57	15.43	14.90	25.16	16.84	20.41	25.68	28.51
Total liabilities	48.12	45.86	45.29	44.97	45.18	61.06	51.49	63.31	75.61	70.97
Stockholders' equity	51.88	54.14	54.71	55.03	54.82	38.94	48.51	36.69	24.39	29.03

¹ Included in Computer and Electronic Products.

Table 27.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	73,727	74,443	69,342	72,405	71,696	5,807	5,520	5,134	5,847	6,298
Depreciation, depletion, and amortization of property, plant, and equipment	2,878	2,990	2,946	2,989	3,013	120	109	105	105	106
All other operating costs and expenses	64,067	64,792	61,069	63,232	62,677	5,202	5,221	4,871	5,364	5,704
Income (loss) from operations	6,781	6,661	5,327	6,184	6,006	485	189	158	377	488
Interest expense	1,334	1,320	1,310	1,425	1,403	56	57	62	61	62
All other nonoperating income (expense)	9,587	10,842	9,668	9,508	6,996	2	157	12	(6)	15
Income (loss) before income taxes	15,034	16,183	13,685	14,267	11,599	431	290	108	310	440
Provision for current and deferred domestic income taxes	3,217	2,631	2,993	2,963	2,906	109	54	69	89	94
Income (loss) after income taxes	11,817	13,553	10,692	11,303	8,693	322	236	39	221	346
Cash dividends charged to retained earnings this quarter	1,526	2,814	3,324	1,671	3,194	223	256	222	281	203
Net income retained in business	10,290	10,739	7,368	9,633	5,499	99	(21)	(183)	(59)	143
Retained earnings at beginning of quarter	64,287	71,656	81,571	85,855	95,346	(6,389)	(6,047)	(5,518)	(4,247)	(3,579)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,744)	(1,619)	(4,099)	(1,661)	(5,652)	87	(42)	(32)	(99)	(60)
Retained earnings at end of quarter	71,834	80,776	84,840	93,827	95,192	(6,203)	(6,110)	(5,733)	(4,405)	(3,497)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.90	4.02	4.25	4.13	4.20	2.06	1.98	2.04	1.80	1.68
All other operating costs and expenses	86.90	87.04	88.07	87.33	87.42	89.59	94.59	94.88	91.75	90.58
Income (loss) from operations	9.20	8.95	7.68	8.54	8.38	8.35	3.43	3.08	6.45	7.74
Interest expense	1.81	1.77	1.89	1.97	1.96	0.96	1.03	1.22	1.04	0.99
All other nonoperating income (expense)	13.00	14.56	13.94	13.13	9.76	0.03	2.84	0.24	(0.10)	0.24
Income (loss) before income taxes	20.39	21.74	19.74	19.70	16.18	7.42	5.25	2.10	5.31	6.99
Provision for current and deferred domestic income taxes	4.36	3.53	4.32	4.09	4.05	1.87	0.98	1.34	1.53	1.49
Income (loss) after income taxes	16.03	18.21	15.42	15.61	12.12	5.54	4.27	0.76	3.78	5.50
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.69	22.45	18.74	18.76	15.54	26.10	19.75	7.84	18.87	27.41
After income taxes	17.05	18.80	14.64	14.86	11.65	19.51	16.06	2.84	13.44	21.56
Annual rate of profit on total assets:										
Before income taxes	12.60	13.23	10.96	11.03	8.82	12.42	8.80	3.23	8.85	12.61
After income taxes	9.91	11.08	8.57	8.74	6.61	9.28	7.16	1.17	6.30	9.92
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.03	2.06	1.91	2.10	1.94	2.40	2.34	2.23	2.25	2.39
Total cash, U.S. Government and other securities, to total current liabilities ..	0.79	0.82	0.71	0.78	0.69	0.72	0.72	0.61	0.62	0.66
Total stockholders' equity to total debt	2.83	2.95	2.93	2.87	2.55	2.28	1.89	1.74	2.33	2.01

¹ Included in Computer and Electronic Products.

Table 27.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	30,513	32,408	29,773	33,478	31,697	2,779	2,577	2,263	2,411	2,442
Time deposits in the U.S., including negotiable certificates of deposit	10,538	10,327	8,084	5,383	5,458	182	184	187	169	170
Total cash on hand and in U.S. banks	41,051	42,734	37,858	38,861	37,155	2,960	2,761	2,450	2,581	2,611
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	18,153	19,225	18,744	18,589	17,445	307	402	354	418	374
Total cash, U.S. Government and other securities	59,204	61,959	56,602	57,450	54,600	3,267	3,164	2,804	2,999	2,985
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	36,587	36,697	37,054	36,901	37,483	3,268	2,984	3,049	3,214	3,354
Inventories	32,666	33,173	34,257	35,494	36,878	3,772	3,597	3,825	3,961	3,894
All other current assets	23,106	24,686	24,356	24,961	24,146	617	563	636	667	636
Total current assets	151,562	156,516	152,269	154,805	153,107	10,924	10,306	10,315	10,841	10,869
Property, plant, and equipment	143,083	147,698	150,072	153,261	158,533	6,007	5,792	5,586	5,672	5,962
Land and mineral rights	2,696	2,706	2,811	2,880	2,779	76	74	61	61	59
Less: Accumulated depreciation, depletion, and amortization	95,267	97,636	99,149	100,648	103,196	4,363	4,217	4,039	4,085	4,314
Net property, plant, and equipment	50,512	52,768	53,734	55,492	58,117	1,720	1,649	1,608	1,648	1,707
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	275,068	280,007	293,227	306,886	314,756	1,228	1,202	1,413	1,549	1,394
Total Assets	477,142	489,290	499,230	517,184	525,979	13,871	13,157	13,337	14,038	13,970
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,469	1,663	1,486	1,690	2,776	448	446	447	554	471
b. Other short-term loans, including commercial paper	5,656	5,152	5,126	5,719	5,187	236	266	219	151	183
Trade accounts and trade notes payable	22,751	23,615	23,310	23,650	24,285	1,519	1,541	1,654	1,692	1,790
Income taxes accrued, prior and current years, net of payments	2,222	1,858	3,112	2,422	2,111	135	112	75	74	93
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,509	3,101	5,769	878	1,612	178	183	185	179	217
b. Other long-term loans	1,086	2,126	1,221	908	2,669	206	152	167	276	216
All other current liabilities, including excise and sales taxes, and accrued expenses	38,103	38,312	39,641	38,544	40,388	1,825	1,711	1,875	1,882	1,573
Total current liabilities	74,797	75,827	79,665	73,810	79,028	4,548	4,411	4,623	4,808	4,543
Long-term debt, due in more than 1 year:										
a. Loans from banks	22,431	21,543	21,438	24,159	24,439	657	736	779	717	848
b. Other long-term loans	63,786	64,054	64,687	72,779	80,387	1,171	1,318	1,364	949	1,259
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,935	39,555	41,288	42,250	43,535	897	827	1,076	982	895
Total liabilities	199,950	200,979	207,077	212,997	227,390	7,273	7,293	7,841	7,455	7,545
Capital stock and other capital (less treasury stock)	205,358	207,535	207,312	210,360	203,397	12,801	11,975	11,229	10,987	9,922
Retained earnings	71,834	80,776	84,840	93,827	95,192	(6,203)	(6,110)	(5,733)	(4,405)	(3,497)
Stockholders' equity	277,193	288,311	292,152	304,187	298,589	6,598	5,864	5,495	6,582	6,426
Total Liabilities and Stockholders' Equity	477,142	489,290	499,230	517,184	525,979	13,871	13,157	13,337	14,038	13,970
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	76,765	80,689	72,605	80,996	74,078	6,376	5,895	5,692	6,033	6,326
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	12.41	12.66	11.34	11.11	10.38	23.55	24.04	21.03	21.36	21.37
Trade accounts and trade notes receivable	7.67	7.50	7.42	7.13	7.13	23.56	22.68	22.86	22.89	24.01
Inventories	6.85	6.78	6.86	6.86	7.01	27.19	27.34	28.68	28.22	27.87
Total current assets	31.76	31.99	30.50	29.93	29.11	78.75	78.33	77.34	77.23	77.80
Net property, plant, and equipment	10.59	10.78	10.76	10.73	11.05	12.40	12.53	12.06	11.74	12.22
Short-term debt, including current portion of long-term debt	2.46	2.46	2.72	1.78	2.33	7.70	7.96	7.63	8.26	7.78
Total current liabilities	15.68	15.50	15.96	14.27	15.02	32.79	33.53	34.66	34.25	32.52
Long-term debt	18.07	17.49	17.25	18.74	19.93	13.18	15.61	16.06	11.87	15.08
Total liabilities	41.91	41.08	41.48	41.18	43.23	52.43	55.43	58.80	53.11	54.01
Stockholders' equity	58.09	58.92	58.52	58.82	56.77	47.57	44.57	41.20	46.89	45.99

¹ Included in Computer and Electronic Products.

Table 28.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	46,080	44,008	41,603	43,411	42,603	5,953	6,666	6,359	6,147	6,634
Depreciation, depletion, and amortization of property, plant, and equipment	882	831	843	856	851	96	111	105	116	129
All other operating costs and expenses	40,567	40,119	37,661	39,109	38,746	5,332	6,300	5,636	5,665	6,169
Income (loss) from operations	4,630	3,058	3,099	3,447	3,006	524	255	618	366	335
Interest expense	833	845	750	686	688	47	45	36	34	38
All other nonoperating income (expense)	1,294	2,791	7,076	3,873	4,005	13	(19)	(2)	(13)	(16)
Income (loss) before income taxes	5,092	5,004	9,424	6,633	6,323	490	191	580	319	281
Provision for current and deferred domestic income taxes	795	(826)	3,689	729	941	41	45	51	57	49
Income (loss) after income taxes	4,297	5,830	5,735	5,904	5,382	449	146	529	263	232
Cash dividends charged to retained earnings this quarter	1,920	2,526	2,619	2,674	3,156	150	111	193	251	68
Net income retained in business	2,377	3,304	3,116	3,230	2,227	299	36	336	12	164
Retained earnings at beginning of quarter	162,081	165,638	168,056	169,667	171,850	4,348	4,465	4,826	5,053	2,910
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(48)	(29)	(480)	(89)	(146)	40	4	43	(8)	(17)
Retained earnings at end of quarter	164,411	168,912	170,693	172,808	173,931	4,686	4,504	5,204	5,057	3,058
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.91	1.89	2.03	1.97	2.00	1.62	1.66	1.65	1.89	1.95
All other operating costs and expenses	88.04	91.16	90.53	90.09	90.95	89.58	94.52	88.63	92.16	93.00
Income (loss) from operations	10.05	6.95	7.45	7.94	7.06	8.81	3.82	9.72	5.95	5.05
Interest expense	1.81	1.92	1.80	1.58	1.62	0.79	0.67	0.57	0.55	0.57
All other nonoperating income (expense)	2.81	6.34	17.01	8.92	9.40	0.22	(0.29)	(0.03)	(0.21)	(0.24)
Income (loss) before income taxes	11.05	11.37	22.65	15.28	14.84	8.24	2.86	9.12	5.20	4.24
Provision for current and deferred domestic income taxes	1.73	(1.88)	8.87	1.68	2.21	0.69	0.67	0.80	0.92	0.74
Income (loss) after income taxes	9.32	13.25	13.79	13.60	12.63	7.54	2.19	8.32	4.27	3.50
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	11.57	11.12	20.23	13.75	13.47	29.06	11.48	31.55	17.01	14.65
After income taxes	9.76	12.96	12.31	12.24	11.47	26.62	8.79	28.79	13.99	12.10
Annual rate of profit on total assets:										
Before income taxes	6.31	6.18	11.56	7.96	7.63	15.04	5.57	16.96	9.56	7.61
After income taxes	5.32	7.20	7.04	7.08	6.49	13.77	4.27	15.47	7.86	6.29
	BALANCE SHEET RATIOS (based on succeeding table)					BALANCE SHEET RATIOS (based on succeeding table)				
Total current assets to total current liabilities	1.20	1.27	1.29	1.31	1.17	2.31	2.22	2.44	2.60	2.46
Total cash, U.S. Government and other securities, to total current liabilities ..	0.29	0.35	0.30	0.29	0.22	0.56	0.55	0.64	0.71	0.70
Total stockholders' equity to total debt	4.27	4.36	4.14	4.31	4.03	2.33	2.02	2.65	3.03	2.39

Table 28.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	15,134	18,102	15,879	15,324	12,593	1,819	1,893	2,086	2,134	2,574
Time deposits in the U.S., including negotiable certificates of deposit	435	416	410	503	463	237	272	333	346	359
Total cash on hand and in U.S. banks	15,569	18,518	16,289	15,827	13,057	2,055	2,166	2,419	2,481	2,933
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,829	1,773	1,238	1,222	1,059	262	284	239	308	275
Total cash, U.S. Government and other securities	17,398	20,291	17,527	17,048	14,115	2,317	2,449	2,657	2,789	3,208
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	22,053	21,136	23,484	23,682	23,589	3,106	3,228	3,294	3,207	3,329
Inventories	25,004	23,553	25,186	26,516	27,104	3,558	3,598	3,581	3,667	4,093
All other current assets	8,491	7,980	9,345	9,603	9,700	573	641	525	565	625
Total current assets	72,946	72,960	75,542	76,850	74,508	9,554	9,917	10,058	10,227	11,255
Property, plant, and equipment	64,080	61,398	62,138	62,718	64,241	6,611	7,370	7,222	7,071	7,395
Land and mineral rights	1,258	1,217	1,215	1,182	1,186	188	202	193	131	129
Less: Accumulated depreciation, depletion, and amortization	40,263	38,594	38,858	39,344	40,269	4,649	5,155	5,033	5,038	5,233
Net property, plant, and equipment	25,076	24,021	24,494	24,556	25,158	2,149	2,417	2,383	2,165	2,292
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	224,907	226,816	226,051	231,995	231,821	1,336	1,368	1,233	968	1,245
Total Assets	322,928	323,797	326,087	333,401	331,486	13,040	13,701	13,673	13,359	14,792
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,100	1,498	1,633	1,269	1,283	491	549	504	420	501
b. Other short-term loans, including commercial paper	1,499	1,605	1,792	2,212	2,479	93	168	135	130	190
Trade accounts and trade notes payable	18,409	17,646	18,780	19,409	20,472	2,062	2,097	2,056	1,971	2,362
Income taxes accrued, prior and current years, net of payments	1,884	620	2,806	2,548	2,423	57	68	69	73	49
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	720	776	1,012	609	991	287	328	253	256	264
b. Other long-term loans	916	1,050	1,096	1,078	1,001	114	127	57	55	47
All other current liabilities, including excise and sales taxes, and accrued expenses	36,101	34,460	31,418	31,666	34,872	1,033	1,121	1,056	1,021	1,152
Total current liabilities	60,629	57,655	58,536	58,792	63,521	4,137	4,458	4,130	3,926	4,566
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,093	9,542	8,569	8,515	8,902	1,178	1,186	1,105	935	1,124
b. Other long-term loans	27,864	26,783	30,922	31,062	31,922	728	935	717	684	1,085
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	49,296	49,854	41,712	42,004	39,399	250	476	372	306	331
Total liabilities	146,881	143,833	139,739	140,373	143,744	6,293	7,055	6,325	5,851	7,107
Capital stock and other capital (less treasury stock)	11,636	11,052	15,655	20,220	13,811	2,061	2,142	2,144	2,451	4,627
Retained earnings	164,411	168,912	170,693	172,808	173,931	4,686	4,504	5,204	5,057	3,058
Stockholders' equity	176,047	179,964	186,347	193,028	187,742	6,747	6,647	7,349	7,508	7,685
Total Liabilities and Stockholders' Equity	322,928	323,797	326,087	333,401	331,486	13,040	13,701	13,673	13,359	14,792
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	12,317	15,305	17,005	18,057	10,987	5,417	5,459	5,928	6,301	6,688
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	5.39	6.27	5.37	5.11	4.26	17.77	17.88	19.43	20.87	21.69
Trade accounts and trade notes receivable	6.83	6.53	7.20	7.10	7.12	23.82	23.56	24.09	24.00	22.51
Inventories	7.74	7.27	7.72	7.95	8.18	27.29	26.26	26.19	27.45	27.67
Total current assets	22.59	22.53	23.17	23.05	22.48	73.27	72.38	73.56	76.55	76.09
Net property, plant, and equipment	7.77	7.42	7.51	7.37	7.59	16.48	17.64	17.43	16.20	15.50
Short-term debt, including current portion of long-term debt	1.31	1.52	1.70	1.55	1.74	7.56	8.55	6.94	6.45	6.78
Total current liabilities	18.77	17.81	17.95	17.63	19.16	31.72	32.54	30.20	29.39	30.87
Long-term debt	11.44	11.22	12.11	11.87	12.32	14.62	15.48	13.33	12.12	14.94
Total liabilities	45.48	44.42	42.85	42.10	43.36	48.26	51.49	46.26	43.80	48.04
Stockholders' equity	54.52	55.58	57.15	57.90	56.64	51.74	48.51	53.74	56.20	51.96

Table 29.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	197,425	201,910	205,254	210,379	214,852	5,079	4,860	5,313	5,763	5,869
Depreciation, depletion, and amortization of property, plant, and equipment	4,492	4,385	4,433	4,510	4,434	99	121	105	123	112
All other operating costs and expenses	180,286	188,048	188,782	192,542	195,789	4,830	4,720	4,833	5,186	5,304
Income (loss) from operations	12,647	9,477	12,039	13,326	14,629	150	18	375	454	453
Interest expense	2,802	2,578	2,340	2,547	2,300	55	57	50	56	51
All other nonoperating income (expense)	4,042	4,214	7,973	6,210	5,224	(1)	(67)	248	9	1
Income (loss) before income taxes	13,887	11,112	17,672	16,988	17,553	95	(106)	573	408	403
Provision for current and deferred domestic income taxes	2,860	1,318	2,331	1,826	1,589	21	7	25	47	34
Income (loss) after income taxes	11,027	9,794	15,342	15,163	15,963	73	(113)	548	361	368
Cash dividends charged to retained earnings this quarter	2,301	3,931	5,717	3,458	3,339	64	119	71	132	138
Net income retained in business	8,726	5,863	9,625	11,705	12,624	9	(232)	477	229	231
Retained earnings at beginning of quarter	133,450	148,378	149,378	157,803	168,583	1,386	1,523	749	1,117	1,144
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(151)	(4,783)	(1,656)	(637)	(796)	39	(82)	(59)	(37)	(50)
Retained earnings at end of quarter	142,025	149,457	157,347	168,871	180,411	1,435	1,209	1,168	1,308	1,324
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.28	2.17	2.16	2.14	2.06	1.95	2.49	1.98	2.14	1.91
All other operating costs and expenses	91.32	93.13	91.97	91.52	91.13	95.10	97.13	90.96	89.99	90.38
Income (loss) from operations	6.41	4.69	5.87	6.33	6.81	2.95	0.38	7.06	7.87	7.72
Interest expense	1.42	1.28	1.14	1.21	1.07	1.08	1.18	0.93	0.97	0.86
All other nonoperating income (expense)	2.05	2.09	3.88	2.95	2.43	(0.01)	(1.38)	4.66	0.16	0.01
Income (loss) before income taxes	7.03	5.50	8.61	8.08	8.17	1.86	(2.18)	10.79	7.07	6.87
Provision for current and deferred domestic income taxes	1.45	0.65	1.14	0.87	0.74	0.42	0.14	0.47	0.81	0.59
Income (loss) after income taxes	5.59	4.85	7.47	7.21	7.43	1.44	(2.33)	10.32	6.26	6.28
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.51	19.10	28.75	26.17	26.58	8.72	(10.30)	56.32	36.39	35.46
After income taxes	20.25	16.83	24.96	23.35	24.17	6.75	(10.97)	53.88	32.20	32.43
Annual rate of profit on total assets:										
Before income taxes	6.91	5.58	8.57	8.06	8.22	3.44	(3.89)	21.31	14.72	15.08
After income taxes	5.49	4.92	7.44	7.20	7.47	2.66	(4.15)	20.39	13.03	13.79
	BALANCE SHEET RATIOS (based on succeeding table)					BALANCE SHEET RATIOS (based on succeeding table)				
Total current assets to total current liabilities	1.27	1.25	1.29	1.31	1.31	2.08	1.98	2.01	2.08	2.00
Total cash, U.S. Government and other securities, to total current liabilities ..	0.32	0.29	0.28	0.30	0.30	0.45	0.38	0.34	0.36	0.35
Total stockholders' equity to total debt	1.36	1.63	1.66	1.77	1.76	1.18	1.11	1.13	1.25	1.40

Table 29.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	36,850	35,963	37,507	38,871	41,378	1,343	1,197	1,126	1,196	1,169
Time deposits in the U.S., including negotiable certificates of deposit	7,604	7,262	7,349	8,160	7,808	180	133	90	82	66
Total cash on hand and in U.S. banks	44,454	43,225	44,855	47,032	49,187	1,523	1,330	1,216	1,278	1,234
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	41,967	34,043	33,902	37,162	37,985	194	127	86	81	60
Total cash, U.S. Government and other securities	86,421	77,268	78,757	84,193	87,172	1,716	1,457	1,302	1,359	1,294
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	91,202	85,295	98,414	100,210	100,939	2,226	2,180	2,385	2,398	2,428
Inventories	129,989	133,284	141,990	145,396	150,698	3,607	3,623	3,583	3,553	3,208
All other current assets	39,399	36,488	39,635	38,771	38,693	442	370	466	431	366
Total current assets	347,011	332,334	358,796	368,570	377,501	7,991	7,630	7,737	7,741	7,297
Property, plant, and equipment	245,860	248,562	250,544	254,296	258,633	7,050	7,163	6,819	7,075	7,224
Land and mineral rights	5,899	5,878	5,794	5,890	5,914	149	142	127	113	107
Less: Accumulated depreciation, depletion, and amortization	139,452	141,208	143,328	146,057	148,707	4,796	4,929	4,623	4,674	4,758
Net property, plant, and equipment	112,308	113,232	113,011	114,130	115,840	2,404	2,376	2,322	2,514	2,573
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	344,185	351,285	352,835	360,078	361,281	599	906	699	815	820
Total Assets	803,504	796,851	824,642	842,777	854,622	10,994	10,912	10,758	11,070	10,690
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,874	3,625	4,415	4,377	4,314	660	646	615	475	436
b. Other short-term loans, including commercial paper	5,250	3,999	5,123	5,722	6,412	167	214	224	189	169
Trade accounts and trade notes payable	78,635	74,630	84,686	83,438	87,686	1,717	1,645	1,732	1,760	1,694
Income taxes accrued, prior and current years, net of payments	1,702	(806)	34	140	1,221	22	(14)	(9)	(15)	(22)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,409	1,982	2,774	2,471	2,140	206	162	129	154	154
b. Other long-term loans	7,158	7,603	6,345	4,517	6,180	164	158	162	219	246
All other current liabilities, including excise and sales taxes, and accrued expenses	171,643	174,656	174,652	181,497	181,024	903	1,034	993	943	970
Total current liabilities	272,672	265,689	278,029	282,162	288,977	3,839	3,845	3,846	3,726	3,648
Long-term debt, due in more than 1 year:										
a. Loans from banks	30,680	27,846	27,146	27,881	29,117	756	772	839	916	936
b. Other long-term loans	108,669	97,413	102,551	101,733	101,615	1,733	1,777	1,631	1,634	1,296
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	173,691	173,169	171,014	171,295	170,724	329	395	371	315	267
Total liabilities	585,711	564,117	578,741	583,071	590,433	6,657	6,789	6,687	6,591	6,145
Capital stock and other capital (less treasury stock)	75,768	83,278	88,554	90,835	83,777	2,903	2,913	2,903	3,172	3,220
Retained earnings	142,025	149,457	157,347	168,871	180,411	1,435	1,209	1,168	1,308	1,324
Stockholders' equity	217,793	232,734	245,901	259,706	264,189	4,337	4,123	4,071	4,480	4,544
Total Liabilities and Stockholders' Equity	803,504	796,851	824,642	842,777	854,622	10,994	10,912	10,758	11,070	10,690
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	74,339	66,645	80,766	86,408	88,524	4,153	3,785	3,891	4,015	3,649
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	10.76	9.70	9.55	9.99	10.20	15.61	13.35	12.10	12.28	12.11
Trade accounts and trade notes receivable	11.35	10.70	11.93	11.89	11.81	20.25	19.98	22.17	21.66	22.71
Inventories	16.18	16.73	17.22	17.25	17.63	32.81	33.20	33.31	32.09	30.01
Total current assets	43.19	41.71	43.51	43.73	44.17	72.69	69.92	71.92	69.92	68.26
Net property, plant, and equipment	13.98	14.21	13.70	13.54	13.55	21.87	21.77	21.59	22.71	24.07
Short-term debt, including current portion of long-term debt	2.58	2.16	2.26	2.03	2.23	10.89	10.81	10.51	9.37	9.40
Total current liabilities	33.94	33.34	33.72	33.48	33.81	34.92	35.24	35.75	33.66	34.12
Long-term debt	17.34	15.72	15.73	15.38	15.30	22.64	23.37	22.97	23.03	20.87
Total liabilities	72.89	70.79	70.18	69.18	69.09	60.55	62.22	62.16	59.53	57.49
Stockholders' equity	27.11	29.21	29.82	30.82	30.91	39.45	37.78	37.84	40.47	42.51

Table 30.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	123,901	125,593	132,496	133,220	135,012	3,290	3,103	3,353	3,304	3,221
Depreciation, depletion, and amortization of property, plant, and equipment	2,996	2,756	2,950	2,960	2,896	63	79	67	81	70
All other operating costs and expenses	114,664	119,176	123,839	124,558	126,519	3,065	2,948	3,023	2,929	2,902
Income (loss) from operations	6,241	3,661	5,707	5,701	5,597	162	76	264	294	248
Interest expense	1,797	1,625	1,358	1,574	1,308	33	32	28	31	26
All other nonoperating income (expense)	2,806	2,996	6,372	4,448	3,931	(2)	(50)	248	2	(3)
Income (loss) before income taxes	7,250	5,031	10,721	8,575	8,220	127	(6)	484	266	219
Provision for current and deferred domestic income taxes	1,028	432	458	(354)	(747)	19	8	19	23	19
Income (loss) after income taxes	6,222	4,599	10,263	8,928	8,967	108	(14)	465	242	200
Cash dividends charged to retained earnings this quarter	890	2,038	4,246	944	1,709	26	85	52	82	108
Net income retained in business	5,332	2,561	6,017	7,984	7,258	82	(100)	413	160	92
Retained earnings at beginning of quarter	12,059	22,499	23,709	28,588	36,918	1,185	1,349	660	810	883
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(48)	(822)	(1,317)	247	46	5	(74)	(14)	(31)	(35)
Retained earnings at end of quarter	17,343	24,239	28,409	36,820	44,221	1,271	1,175	1,059	939	940
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.42	2.19	2.23	2.22	2.15	1.91	2.54	1.99	2.45	2.18
All other operating costs and expenses	92.55	94.89	93.47	93.50	93.71	93.17	95.02	90.15	88.65	90.11
Income (loss) from operations	5.04	2.91	4.31	4.28	4.15	4.92	2.44	7.86	8.90	7.71
Interest expense	1.45	1.29	1.03	1.18	0.97	1.01	1.05	0.82	0.92	0.80
All other nonoperating income (expense)	2.26	2.39	4.81	3.34	2.91	(0.05)	(1.60)	7.39	0.06	(0.11)
Income (loss) before income taxes	5.85	4.01	8.09	6.44	6.09	3.86	(0.20)	14.43	8.04	6.81
Provision for current and deferred domestic income taxes	0.83	0.34	0.35	(0.27)	(0.55)	0.58	0.26	0.55	0.70	0.59
Income (loss) after income taxes	5.02	3.66	7.75	6.70	6.64	3.28	(0.47)	13.88	7.33	6.21
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.12	14.92	30.07	22.26	20.69	18.90	(1.07)	81.12	43.39	35.57
After income taxes	20.70	13.64	28.79	23.18	22.58	16.04	(2.45)	78.01	39.60	32.47
Annual rate of profit on total assets:										
Before income taxes	6.58	4.70	9.66	7.55	7.14	7.66	(0.40)	30.91	16.71	14.76
After income taxes	5.64	4.30	9.25	7.86	7.79	6.50	(0.92)	29.72	15.25	13.47
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.24	1.19	1.24	1.29	1.29	2.00	2.00	1.99	2.04	2.02
Total cash, U.S. Government and other securities, to total current liabilities ..	0.49	0.44	0.42	0.48	0.48	0.41	0.37	0.33	0.36	0.39
Total stockholders' equity to total debt	1.28	1.72	1.76	1.95	2.06	1.15	0.98	1.08	1.08	1.29

¹ Included in Transportation Equipment.

Table 30.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	21,617	19,842	21,333	22,504	23,390	824	709	658	678	694
Time deposits in the U.S., including negotiable certificates of deposit	5,788	5,307	5,557	6,421	6,001	58	40	39	45	37
Total cash on hand and in U.S. banks	27,405	25,150	26,890	28,925	29,391	882	749	697	723	731
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	35,278	27,226	27,498	32,640	33,433	91	53	51	43	48
Total cash, U.S. Government and other securities	62,683	52,376	54,388	61,565	62,824	973	802	748	766	779
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,667	34,848	45,468	44,293	44,518	1,359	1,305	1,531	1,400	1,369
Inventories	34,963	35,043	36,815	36,540	40,010	2,207	2,088	2,002	2,002	1,657
All other current assets	22,149	21,156	22,734	21,659	21,888	211	180	174	194	198
Total current assets	159,462	143,423	159,405	164,056	169,240	4,750	4,374	4,455	4,362	4,003
Property, plant, and equipment	152,401	152,328	152,962	155,497	158,578	4,792	4,717	4,334	4,558	4,544
Land and mineral rights	3,301	3,238	3,117	3,175	3,181	121	105	88	71	58
Less: Accumulated depreciation, depletion, and amortization	85,776	86,372	87,315	89,153	90,886	3,319	3,353	2,961	2,993	2,996
Net property, plant, and equipment	69,926	69,193	68,764	69,519	70,874	1,594	1,469	1,461	1,637	1,606
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	211,600	215,643	215,789	220,763	220,495	295	449	346	357	332
Total Assets	440,988	428,259	443,958	454,338	460,608	6,639	6,293	6,262	6,356	5,941
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,065	2,819	3,535	3,527	3,593	416	325	316	293	277
b. Other short-term loans, including commercial paper	2,259	3,443	4,056	3,814	3,809	142	190	181	159	72
Trade accounts and trade notes payable	55,350	51,716	59,725	58,586	61,588	1,085	1,001	1,069	1,120	1,050
Income taxes accrued, prior and current years, net of payments	24	(1,129)	(1,274)	(765)	(924)	14	15	22	10	13
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,963	1,280	1,151	1,882	1,470	144	114	79	105	103
b. Other long-term loans	4,758	5,053	4,405	1,588	2,233	139	128	91	60	82
All other current liabilities, including excise and sales taxes, and accrued expenses	59,120	57,216	56,658	58,875	59,115	431	418	485	395	385
Total current liabilities	128,539	120,398	128,256	127,508	130,884	2,371	2,191	2,244	2,142	1,982
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,763	17,557	17,706	17,337	17,448	399	377	360	424	419
b. Other long-term loans	59,468	48,446	50,316	50,671	48,709	1,100	1,269	1,174	1,216	956
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	111,963	106,934	105,073	104,752	104,687	79	94	99	126	120
Total liabilities	320,733	293,334	301,351	300,268	301,727	3,949	3,931	3,876	3,908	3,476
Capital stock and other capital (less treasury stock)	102,912	110,686	114,198	117,250	114,660	1,419	1,187	1,327	1,509	1,525
Retained earnings	17,343	24,239	28,409	36,820	44,221	1,271	1,175	1,059	939	940
Stockholders' equity	120,255	134,924	142,607	154,070	158,881	2,690	2,362	2,386	2,448	2,465
Total Liabilities and Stockholders' Equity	440,988	428,259	443,958	454,338	460,608	6,639	6,293	6,262	6,356	5,941
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	30,923	23,025	31,149	36,548	38,356	2,379	2,184	2,212	2,220	2,022
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	14.21	12.23	12.25	13.55	13.64	14.65	12.75	11.95	12.05	13.11
Trade accounts and trade notes receivable	9.00	8.14	10.24	9.75	9.66	20.48	20.74	24.45	22.02	23.04
Inventories	7.93	8.18	8.29	8.04	8.69	33.24	33.18	31.97	31.50	27.90
Total current assets	36.16	33.49	35.91	36.11	36.74	71.55	69.52	71.15	68.63	67.39
Net property, plant, and equipment	15.86	16.16	15.49	15.30	15.39	24.01	23.34	23.33	25.76	27.03
Short-term debt, including current portion of long-term debt	3.18	2.94	2.96	2.38	2.41	12.67	12.03	10.66	9.72	8.98
Total current liabilities	29.15	28.11	28.89	28.06	28.42	35.71	34.81	35.83	33.70	33.36
Long-term debt	18.19	15.41	15.32	14.97	14.36	22.58	26.16	24.49	25.80	23.14
Total liabilities	72.73	68.49	67.88	66.09	65.51	59.48	62.47	61.90	61.49	58.51
Stockholders' equity	27.27	31.51	32.12	33.91	34.49	40.52	37.53	38.10	38.51	41.49

¹ Included in Transportation Equipment.

Table 31.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	61,813	64,316	58,703	62,607	64,647	673	754	712	932	945
Depreciation, depletion, and amortization of property, plant, and equipment	1,218	1,344	1,160	1,221	1,194	17	22	20	19	16
All other operating costs and expenses	55,410	58,180	52,561	55,217	56,066	656	731	650	786	812
Income (loss) from operations	5,185	4,793	4,982	6,169	7,388	0	1	42	127	117
Interest expense	831	799	821	797	810	12	13	8	10	7
All other nonoperating income (expense)	1,085	1,115	1,409	1,502	1,105	(4)	(3)	(2)	(3)	(5)
Income (loss) before income taxes	5,439	5,109	5,570	6,874	7,683	(15)	(15)	32	115	105
Provision for current and deferred domestic income taxes	1,486	603	1,523	1,737	1,916	(1)	2	5	6	4
Income (loss) after income taxes	3,953	4,506	4,047	5,137	5,767	(15)	(17)	27	109	101
Cash dividends charged to retained earnings this quarter	1,164	1,632	1,200	2,157	1,352	23	21	7	26	18
Net income retained in business	2,789	2,874	2,847	2,981	4,415	(38)	(38)	20	83	83
Retained earnings at beginning of quarter	97,358	100,933	99,941	102,497	104,446	472	488	353	390	437
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(105)	(3,919)	(359)	(853)	(826)	23	(3)	(22)	(3)	(2)
Retained earnings at end of quarter	100,041	99,888	102,428	104,624	108,035	457	447	352	470	518
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.97	2.09	1.98	1.95	1.85	2.52	2.96	2.79	2.01	1.64
All other operating costs and expenses	89.64	90.46	89.54	88.20	86.73	97.42	96.95	91.31	84.36	85.97
Income (loss) from operations	8.39	7.45	8.49	9.85	11.43	0.06	0.09	5.90	13.63	12.38
Interest expense	1.34	1.24	1.40	1.27	1.25	1.72	1.71	1.12	1.02	0.75
All other nonoperating income (expense)	1.76	1.73	2.40	2.40	1.71	(0.60)	(0.36)	(0.27)	(0.29)	(0.53)
Income (loss) before income taxes	8.80	7.94	9.49	10.98	11.88	(2.26)	(1.98)	4.51	12.33	11.10
Provision for current and deferred domestic income taxes	2.40	0.94	2.59	2.77	2.96	(0.08)	0.28	0.65	0.64	0.38
Income (loss) after income taxes	6.39	7.01	6.89	8.21	8.92	(2.18)	(2.26)	3.86	11.69	10.73
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	29.00	27.28	28.68	34.67	38.81	(7.49)	(7.24)	18.07	55.65	49.19
After income taxes	21.08	24.06	20.84	25.91	29.13	(7.21)	(8.28)	15.46	52.77	47.53
Annual rate of profit on total assets:										
Before income taxes	7.22	6.66	7.45	9.04	9.95	(3.36)	(3.05)	7.23	25.24	25.15
After income taxes	5.25	5.88	5.41	6.76	7.47	(3.24)	(3.48)	6.18	23.94	24.30
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.31	1.39	1.37	1.37	2.71	2.37	2.46	2.60	2.66
Total cash, U.S. Government and other securities, to total current liabilities ..	0.15	0.17	0.17	0.15	0.16	0.59	0.42	0.29	0.42	0.36
Total stockholders' equity to total debt	1.34	1.38	1.40	1.41	1.31	1.74	1.59	1.29	1.66	2.43

¹ Included in Transportation Equipment.

Table 31.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	12,003	12,685	11,864	12,262	13,959	239	185	131	188	162
Time deposits in the U.S., including negotiable certificates of deposit	1,684	1,871	1,741	1,674	1,753	12	11	1	1	2
Total cash on hand and in U.S. banks	13,687	14,556	13,606	13,937	15,711	252	196	132	189	165
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	4,967	5,551	5,309	3,457	3,314	53	55	24	31	5
Total cash, U.S. Government and other securities	18,655	20,106	18,914	17,394	19,026	304	250	156	220	170
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	47,289	46,642	37,454	38,909	39,024	354	381	360	408	369
Inventories	75,781	78,339	83,137	86,410	87,923	612	700	728	682	691
All other current assets	15,879	14,094	14,800	15,282	15,123	117	91	82	63	26
Total current assets	157,604	159,181	154,306	157,994	161,095	1,387	1,422	1,325	1,374	1,256
Property, plant, and equipment	74,275	76,343	74,577	75,204	76,019	928	1,118	1,103	1,083	1,025
Land and mineral rights	2,173	2,201	1,915	1,919	1,939	2	2	3	3	3
Less: Accumulated depreciation, depletion, and amortization	44,230	45,089	45,047	45,693	46,308	612	711	764	777	746
Net property, plant, and equipment	32,218	33,455	31,445	31,430	31,649	319	409	342	309	281
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	111,429	114,010	113,198	114,679	115,975	106	128	109	137	131
Total Assets	301,251	306,645	298,949	304,103	308,720	1,813	1,959	1,776	1,821	1,668
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	602	471	532	636	463	88	109	114	85	66
b. Other short-term loans, including commercial paper	2,914	431	829	1,733	2,178	19	19	20	17	14
Trade accounts and trade notes payable	19,680	19,288	20,947	20,756	21,761	162	185	187	166	157
Income taxes accrued, prior and current years, net of payments	1,483	160	1,173	700	1,903	3	4	2	4	0
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	219	455	459	326	346	43	23	23	22	20
b. Other long-term loans	1,333	1,630	840	1,721	2,730	5	6	10	8	8
All other current liabilities, including excise and sales taxes, and accrued expenses	94,431	99,133	86,412	89,329	88,373	192	255	183	226	207
Total current liabilities	120,662	121,567	111,192	115,201	117,755	512	601	539	528	471
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,081	6,492	6,577	6,669	7,652	131	187	178	178	149
b. Other long-term loans	44,739	44,885	46,387	45,261	47,114	181	173	204	188	95
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,750	58,782	57,121	57,662	57,014	176	174	143	100	100
Total liabilities	226,232	231,727	221,276	224,793	229,535	999	1,135	1,065	995	815
Capital stock and other capital (less treasury stock)	(25,022)	(24,970)	(24,755)	(25,314)	(28,850)	356	377	358	356	335
Retained earnings	100,041	99,888	102,428	104,624	108,035	457	447	352	470	518
Stockholders' equity	75,019	74,919	77,673	79,310	79,185	813	824	710	826	853
Total Liabilities and Stockholders' Equity	301,251	306,645	298,949	304,103	308,720	1,813	1,959	1,776	1,821	1,668
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	36,942	37,613	43,114	42,793	43,340	876	821	786	846	784
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.19	6.56	6.33	5.72	6.16	16.79	12.78	8.77	12.10	10.18
Trade accounts and trade notes receivable	15.70	15.21	12.53	12.79	12.64	19.50	19.43	20.25	22.43	22.11
Inventories	25.16	25.55	27.81	28.41	28.48	33.79	35.71	41.01	37.47	41.42
Total current assets	52.32	51.91	51.62	51.95	52.18	76.55	72.59	74.63	75.47	75.29
Net property, plant, and equipment	10.69	10.91	10.52	10.34	10.25	17.59	20.89	19.25	16.98	16.84
Short-term debt, including current portion of long-term debt	1.68	0.97	0.89	1.45	1.85	8.54	8.01	9.38	7.28	6.46
Total current liabilities	40.05	39.64	37.19	37.88	38.14	28.23	30.68	30.38	29.03	28.26
Long-term debt	16.87	16.75	17.72	17.08	17.74	17.22	18.37	21.55	20.12	14.63
Total liabilities	75.10	75.57	74.02	73.92	74.35	55.13	57.94	60.00	54.64	48.87
Stockholders' equity	24.90	24.43	25.98	26.08	25.65	44.87	42.06	40.00	45.36	51.13

¹ Included in Transportation Equipment.

Table 32.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,528	13,364	14,162	14,990	15,001	4,230	4,263	4,404	4,764	4,682
Depreciation, depletion, and amortization of property, plant, and equipment	308	295	306	271	278	58	65	62	61	62
All other operating costs and expenses	12,567	12,761	13,322	13,903	13,760	3,986	4,171	4,172	4,375	4,269
Income (loss) from operations	653	307	534	816	963	186	27	169	328	351
Interest expense	250	267	238	210	211	51	56	53	30	32
All other nonoperating income (expense)	35	(691)	132	167	326	1	(8)	16	17	5
Income (loss) before income taxes	438	(651)	428	773	1,078	136	(38)	132	315	325
Provision for current and deferred domestic income taxes	88	215	68	(91)	55	26	19	30	31	27
Income (loss) after income taxes	350	(866)	360	864	1,023	110	(56)	102	284	297
Cash dividends charged to retained earnings this quarter	306	312	216	390	250	156	160	88	66	90
Net income retained in business	44	(1,178)	144	474	773	(46)	(216)	14	219	208
Retained earnings at beginning of quarter	17,242	17,629	16,695	18,241	18,736	1,671	2,002	1,800	2,732	2,991
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(71)	(2)	(78)	(116)	(61)	(16)	(10)	(2)	(61)	(15)
Retained earnings at end of quarter	17,215	16,449	16,761	18,600	19,448	1,609	1,776	1,812	2,890	3,184
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.27	2.21	2.16	1.81	1.85	1.37	1.53	1.41	1.29	1.33
All other operating costs and expenses	92.90	95.49	94.07	92.75	91.73	94.23	97.84	94.75	91.82	91.17
Income (loss) from operations	4.83	2.30	3.77	5.44	6.42	4.40	0.63	3.84	6.89	7.50
Interest expense	1.85	2.00	1.68	1.40	1.40	1.21	1.32	1.21	0.63	0.68
All other nonoperating income (expense)	0.26	(5.17)	0.93	1.11	2.17	0.03	(0.19)	0.37	0.35	0.12
Income (loss) before income taxes	3.23	(4.87)	3.02	5.16	7.19	3.23	(0.88)	3.00	6.61	6.94
Provision for current and deferred domestic income taxes	0.65	1.61	0.48	(0.61)	0.37	0.62	0.43	0.68	0.64	0.58
Income (loss) after income taxes	2.58	(6.48)	2.54	5.76	6.82	2.61	(1.32)	2.33	5.97	6.35
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	9.56	(14.80)	9.44	15.43	21.14	26.24	(6.21)	20.75	35.67	34.57
After income taxes	7.64	(19.69)	7.94	17.24	20.07	21.21	(9.26)	16.08	32.21	31.65
Annual rate of profit on total assets:										
Before income taxes	3.49	(5.30)	3.43	6.17	8.86	7.67	(2.08)	7.07	16.85	17.76
After income taxes	2.78	(7.05)	2.88	6.89	8.41	6.20	(3.11)	5.48	15.21	16.26
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.76	1.78	1.79	1.86	1.80	2.00	2.05	2.09	2.18	2.25
Total cash, U.S. Government and other securities, to total current liabilities ..	0.42	0.49	0.44	0.45	0.44	0.42	0.39	0.38	0.40	0.48
Total stockholders' equity to total debt	1.08	1.05	1.01	1.25	1.39	1.08	1.25	0.98	1.81	2.19

Table 32.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,033	2,539	2,159	2,218	2,271	893	836	829	844	893
Time deposits in the U.S., including negotiable certificates of deposit	228	208	198	189	275	53	56	40	48	117
Total cash on hand and in U.S. banks	2,261	2,746	2,357	2,407	2,546	946	892	869	891	1,010
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,217	2,359	2,368	2,357	2,156	138	91	93	77	107
Total cash, U.S. Government and other securities	4,478	5,105	4,725	4,765	4,701	1,085	983	962	968	1,118
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,878	5,778	6,256	6,575	6,391	1,757	1,760	1,859	1,893	1,759
Inventories	6,543	6,263	6,497	6,724	6,698	1,977	2,022	2,075	2,058	2,024
All other current assets	1,690	1,487	1,830	1,729	1,691	397	412	440	362	360
Total current assets	18,589	18,633	19,307	19,793	19,481	5,216	5,177	5,336	5,281	5,260
Property, plant, and equipment	21,048	20,837	21,189	21,445	21,534	4,607	4,692	5,002	5,077	5,131
Land and mineral rights	686	692	747	764	756	48	58	113	121	120
Less: Accumulated depreciation, depletion, and amortization	13,994	13,855	14,235	14,447	14,603	3,323	3,296	3,530	3,597	3,684
Net property, plant, and equipment	7,739	7,673	7,701	7,762	7,687	1,332	1,454	1,585	1,601	1,567
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	23,890	22,798	22,946	22,567	21,503	568	595	555	596	487
Total Assets	50,217	49,104	49,953	50,122	48,672	7,116	7,226	7,475	7,478	7,314
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	462	604	743	663	697	308	361	438	386	441
b. Other short-term loans, including commercial paper	137	177	205	238	200	46	91	60	119	86
Trade accounts and trade notes payable	3,887	3,658	4,002	4,140	3,999	1,272	1,155	1,246	1,173	1,122
Income taxes accrued, prior and current years, net of payments	88	18	43	97	110	31	19	5	22	29
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	282	245	283	222	206	146	113	142	167	150
b. Other long-term loans	1,076	1,070	1,051	861	1,343	79	93	73	73	65
All other current liabilities, including excise and sales taxes, and accrued expenses	4,620	4,716	4,451	4,433	4,247	727	694	591	485	446
Total current liabilities	10,550	10,488	10,778	10,654	10,801	2,609	2,527	2,555	2,425	2,338
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,342	7,125	7,232	6,820	5,968	741	729	755	719	588
b. Other long-term loans	7,631	7,495	8,407	7,204	6,284	599	547	1,140	487	390
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,390	6,401	5,394	5,398	5,227	1,087	999	477	316	240
Total liabilities	31,914	31,509	31,812	30,077	28,281	5,035	4,802	4,927	3,946	3,556
Capital stock and other capital (less treasury stock)	1,089	1,146	1,381	1,446	944	471	648	736	642	574
Retained earnings	17,215	16,449	16,761	18,600	19,448	1,609	1,776	1,812	2,890	3,184
Stockholders' equity	18,304	17,595	18,142	20,046	20,391	2,080	2,424	2,548	3,532	3,758
Total Liabilities and Stockholders' Equity	50,217	49,104	49,953	50,122	48,672	7,116	7,226	7,475	7,478	7,314
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	8,038	8,145	8,529	9,139	8,680	2,607	2,650	2,781	2,856	2,921
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	8.92	10.40	9.46	9.51	9.66	15.24	13.61	12.86	12.94	15.28
Trade accounts and trade notes receivable	11.70	11.77	12.52	13.12	13.13	24.69	24.35	24.87	25.31	24.05
Inventories	13.03	12.75	13.01	13.42	13.76	27.79	27.97	27.76	27.53	27.67
Total current assets	37.02	37.95	38.65	39.49	40.03	73.30	71.64	71.38	70.62	71.92
Net property, plant, and equipment	15.41	15.63	15.42	15.49	15.79	18.72	20.13	21.21	21.40	21.43
Short-term debt, including current portion of long-term debt	3.90	4.27	4.57	3.96	5.03	8.14	9.11	9.54	9.97	10.14
Total current liabilities	21.01	21.36	21.58	21.26	22.19	36.67	34.97	34.17	32.42	31.97
Long-term debt	29.82	29.77	31.31	27.98	25.17	18.83	17.66	25.35	16.12	13.37
Total liabilities	63.55	64.17	63.68	60.01	58.10	70.76	66.45	65.91	52.77	48.62
Stockholders' equity	36.45	35.83	36.32	39.99	41.90	29.24	33.55	34.09	47.23	51.38

Table 33.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	37,169	37,085	35,885	38,096	38,335	6,305	5,659	5,253	6,587	6,775
Depreciation, depletion, and amortization of property, plant, and equipment	1,175	1,170	1,146	1,159	1,165	118	103	101	99	100
All other operating costs and expenses	31,554	32,180	31,265	33,163	33,400	5,708	5,402	4,894	6,098	6,105
Income (loss) from operations	4,441	3,735	3,474	3,775	3,770	480	154	258	390	570
Interest expense	886	996	881	884	847	59	96	54	94	72
All other nonoperating income (expense)	3,607	2,755	3,270	2,292	3,442	(7)	2	7	5	19
Income (loss) before income taxes	7,162	5,494	5,862	5,183	6,365	413	61	211	300	517
Provision for current and deferred domestic income taxes	1,411	767	1,272	1,172	1,142	51	59	24	38	37
Income (loss) after income taxes	5,751	4,726	4,590	4,010	5,223	362	2	187	263	480
Cash dividends charged to retained earnings this quarter	1,257	1,153	1,369	1,554	1,451	158	158	170	218	248
Net income retained in business	4,494	3,574	3,222	2,457	3,772	204	(156)	17	44	232
Retained earnings at beginning of quarter	77,538	81,028	83,004	83,361	84,884	293	(366)	(834)	(787)	(724)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(353)	(626)	(588)	(143)	(509)	(56)	(55)	(27)	5	(8)
Retained earnings at end of quarter	81,679	83,976	85,638	85,675	88,147	441	(576)	(844)	(738)	(500)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.16	3.15	3.19	3.04	3.04	1.87	1.82	1.92	1.50	1.47
All other operating costs and expenses	84.89	86.78	87.13	87.05	87.13	90.52	95.47	93.17	92.58	90.11
Income (loss) from operations	11.95	10.07	9.68	9.91	9.83	7.61	2.72	4.90	5.92	8.42
Interest expense	2.38	2.69	2.46	2.32	2.21	0.94	1.69	1.03	1.43	1.06
All other nonoperating income (expense)	9.70	7.43	9.11	6.02	8.98	(0.11)	0.04	0.13	0.07	0.28
Income (loss) before income taxes	19.27	14.81	16.34	13.60	16.60	6.55	1.08	4.01	4.56	7.63
Provision for current and deferred domestic income taxes	3.80	2.07	3.54	3.08	2.98	0.82	1.04	0.45	0.57	0.54
Income (loss) after income taxes	15.47	12.74	12.79	10.53	13.62	5.74	0.04	3.55	3.99	7.09
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.02	16.89	17.74	15.66	19.50	32.88	6.30	21.88	31.80	55.48
After income taxes	17.68	14.53	13.89	12.12	16.00	28.79	0.21	19.40	27.80	51.54
Annual rate of profit on total assets:										
Before income taxes	11.59	8.85	9.38	8.30	10.16	13.20	2.29	7.86	9.85	15.95
After income taxes	9.31	7.62	7.34	6.42	8.34	11.56	0.08	6.97	8.61	14.82
	BALANCE SHEET RATIOS (based on succeeding table)									
Total current assets to total current liabilities	2.12	2.06	2.02	2.21	2.20	1.90	1.79	1.75	2.05	1.97
Total cash, U.S. Government and other securities, to total current liabilities ..	0.57	0.58	0.50	0.54	0.56	0.38	0.36	0.38	0.44	0.42
Total stockholders' equity to total debt	2.18	2.15	2.22	2.18	2.07	1.18	1.03	1.04	0.75	0.72

Table 33.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	10,818	12,020	9,636	10,854	11,035	1,464	1,233	1,334	1,536	1,390
Time deposits in the U.S., including negotiable certificates of deposit	596	555	607	429	351	89	69	122	155	210
Total cash on hand and in U.S. banks	11,415	12,575	10,243	11,283	11,386	1,553	1,301	1,456	1,691	1,599
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,374	6,698	6,288	5,263	6,100	251	260	251	236	518
Total cash, U.S. Government and other securities	18,789	19,273	16,531	16,546	17,486	1,805	1,561	1,707	1,926	2,118
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,263	19,726	19,397	20,194	20,202	3,264	2,803	2,807	3,195	3,454
Inventories	20,309	19,741	20,113	20,723	20,962	3,326	2,807	2,795	3,273	3,645
All other current assets	10,116	10,233	10,489	10,868	10,547	585	616	587	672	683
Total current assets	69,477	68,973	66,531	68,331	69,197	8,980	7,787	7,896	9,066	9,900
Property, plant, and equipment	63,311	62,928	63,162	63,363	62,989	7,176	6,071	6,175	6,784	6,789
Land and mineral rights	1,173	1,164	1,148	1,156	1,135	128	98	92	96	105
Less: Accumulated depreciation, depletion, and amortization	37,504	37,399	37,903	38,156	38,036	4,704	4,048	4,256	4,631	4,694
Net property, plant, and equipment	26,980	26,694	26,407	26,363	26,087	2,601	2,122	2,010	2,248	2,201
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	150,675	152,529	157,096	155,125	155,230	945	704	802	882	866
Total Assets	247,132	248,196	250,033	249,819	250,514	12,525	10,613	10,708	12,196	12,966
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,608	1,956	1,890	1,924	2,061	659	581	612	669	827
b. Other short-term loans, including commercial paper	1,201	1,275	1,163	752	720	618	621	633	237	258
Trade accounts and trade notes payable	8,280	8,162	8,278	8,433	8,321	1,650	1,492	1,544	1,697	1,941
Income taxes accrued, prior and current years, net of payments	1,040	1,401	1,554	487	701	23	42	36	17	29
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	994	1,004	932	1,001	1,236	248	204	366	389	411
b. Other long-term loans	2,846	2,851	3,334	2,384	2,426	234	190	214	286	230
All other current liabilities, including excise and sales taxes, and accrued expenses	16,801	16,831	15,790	15,911	15,997	1,289	1,209	1,101	1,124	1,324
Total current liabilities	32,770	33,481	32,941	30,891	31,462	4,720	4,339	4,506	4,419	5,019
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,785	21,879	21,576	22,264	23,240	1,209	1,076	944	1,087	1,353
b. Other long-term loans	31,241	31,585	30,720	32,296	33,452	1,295	1,071	923	2,394	2,114
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	31,234	31,167	32,586	31,978	31,825	273	262	488	517	752
Total liabilities	117,030	118,113	117,823	117,429	119,979	7,497	6,748	6,861	8,417	9,239
Capital stock and other capital (less treasury stock)	48,424	46,108	46,573	46,715	42,387	4,587	4,440	4,692	4,516	4,227
Retained earnings	81,679	83,976	85,638	85,675	88,147	441	(576)	(844)	(738)	(500)
Stockholders' equity	130,102	130,084	132,211	132,390	130,535	5,028	3,864	3,848	3,779	3,728
Total Liabilities and Stockholders' Equity	247,132	248,196	250,033	249,819	250,514	12,525	10,613	10,708	12,196	12,966
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	36,707	35,493	33,590	37,440	37,734	4,260	3,448	3,390	4,647	4,881
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.60	7.77	6.61	6.62	6.98	14.41	14.71	15.94	15.79	16.33
Trade accounts and trade notes receivable	8.20	7.95	7.76	8.08	8.06	26.06	26.41	26.22	26.20	26.64
Inventories	8.22	7.95	8.04	8.30	8.37	26.56	26.45	26.10	26.83	28.11
Total current assets	28.11	27.79	26.61	27.35	27.62	71.69	73.37	73.74	74.33	76.35
Net property, plant, and equipment	10.92	10.76	10.56	10.55	10.41	20.77	19.99	18.77	18.43	16.97
Short-term debt, including current portion of long-term debt	2.69	2.86	2.93	2.43	2.57	14.04	15.04	17.04	12.96	13.31
Total current liabilities	13.26	13.49	13.17	12.37	12.56	37.68	40.89	42.08	36.23	38.71
Long-term debt	21.46	21.54	20.92	21.84	22.63	20.00	20.23	17.43	28.54	26.74
Total liabilities	47.36	47.59	47.12	47.01	47.89	59.86	63.59	64.07	69.02	71.25
Stockholders' equity	52.64	52.41	52.88	52.99	52.11	40.14	36.41	35.93	30.98	28.75

Table 34.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,463,507	1,485,091	1,537,802	1,664,209	1,658,021	63,517	62,347	61,347	67,690	66,677
Depreciation, depletion, and amortization of property, plant, and equipment	42,212	42,528	41,270	41,717	41,250	1,281	1,428	1,201	1,275	1,288
All other operating costs and expenses	1,301,912	1,349,808	1,383,950	1,491,675	1,483,693	57,630	60,862	55,360	60,681	59,651
Income (loss) from operations	119,383	92,754	112,582	130,817	133,078	4,606	56	4,786	5,734	5,738
Interest expense	27,716	27,180	26,073	26,530	26,587	518	534	482	516	495
All other nonoperating income (expense)	63,904	82,486	92,623	98,964	80,165	92	86	275	19	115
Income (loss) before income taxes	155,570	148,061	179,131	203,252	186,656	4,179	(392)	4,580	5,236	5,359
Provision for current and deferred domestic income taxes	28,086	23,247	35,229	38,651	34,639	398	287	354	542	509
Income (loss) after income taxes	127,483	124,814	143,902	164,600	152,016	3,781	(679)	4,225	4,694	4,850
Cash dividends charged to retained earnings this quarter	39,372	55,692	41,642	47,070	41,524	1,921	2,198	1,962	2,242	1,904
Net income retained in business	88,112	69,122	102,259	117,531	110,493	1,860	(2,878)	2,264	2,452	2,946
Retained earnings at beginning of quarter	2,034,946	2,120,748	2,179,237	2,262,598	2,348,842	28,671	31,984	25,331	29,166	29,956
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,637)	(9,873)	(24,858)	(10,819)	(19,127)	(189)	(268)	(572)	(364)	(450)
Retained earnings at end of quarter	2,109,421	2,179,997	2,256,638	2,369,310	2,440,207	30,342	28,838	27,023	31,254	32,453
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.88	2.86	2.68	2.51	2.49	2.02	2.29	1.96	1.88	1.93
All other operating costs and expenses	88.96	90.89	90.00	89.63	89.49	90.73	97.62	90.24	89.65	89.46
Income (loss) from operations	8.16	6.25	7.32	7.86	8.03	7.25	0.09	7.80	8.47	8.61
Interest expense	1.89	1.83	1.70	1.59	1.60	0.82	0.86	0.78	0.76	0.74
All other nonoperating income (expense)	4.37	5.55	6.02	5.95	4.83	0.14	0.14	0.45	0.03	0.17
Income (loss) before income taxes	10.63	9.97	11.65	12.21	11.26	6.58	(0.63)	7.47	7.74	8.04
Provision for current and deferred domestic income taxes	1.92	1.57	2.29	2.32	2.09	0.63	0.46	0.58	0.80	0.76
Income (loss) after income taxes	8.71	8.40	9.36	9.89	9.17	5.95	(1.09)	6.89	6.94	7.27
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.33	17.83	20.85	22.84	21.02	36.14	(3.67)	42.26	44.88	43.92
After income taxes	15.84	15.03	16.75	18.49	17.12	32.69	(6.35)	38.99	40.23	39.75
Annual rate of profit on total assets:										
Before income taxes	8.47	7.94	9.39	10.43	9.50	15.54	(1.50)	17.55	19.46	19.88
After income taxes	6.94	6.70	7.55	8.44	7.74	14.06	(2.60)	16.19	17.45	18.00
	(based on succeeding table)									
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.43	1.43	1.42	1.45	1.42	2.20	2.07	2.08	2.15	2.25
Total cash, U.S. Government and other securities, to total current liabilities ..	0.34	0.35	0.32	0.33	0.31	0.53	0.49	0.49	0.52	0.57
Total stockholders' equity to total debt	1.78	1.84	1.87	1.91	1.86	1.28	1.18	1.23	1.34	1.44

Table 34.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	259,701	275,378	261,376	283,081	277,613	15,060	14,140	14,505	15,610	16,662
Time deposits in the U.S., including negotiable certificates of deposit	58,197	64,013	56,268	53,763	49,317	1,869	1,704	1,428	1,550	1,477
Total cash on hand and in U.S. banks	317,898	339,390	317,644	336,843	326,930	16,929	15,844	15,933	17,160	18,138
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	182,067	181,261	178,726	180,050	163,877	1,344	1,185	1,424	1,406	1,330
Total cash, U.S. Government and other securities	499,964	520,651	496,370	516,893	490,807	18,273	17,029	17,357	18,566	19,468
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	609,599	596,789	651,717	670,679	673,596	27,962	26,533	28,004	29,203	29,036
Inventories	608,235	619,096	654,449	671,449	686,553	24,772	24,262	24,113	24,888	24,834
All other current assets	378,909	388,848	390,808	389,858	387,486	4,574	4,699	4,417	4,360	4,149
Total current assets	2,096,707	2,125,384	2,193,344	2,248,878	2,238,443	75,581	72,522	73,891	77,016	77,488
Property, plant, and equipment	2,642,028	2,661,437	2,687,810	2,716,076	2,739,765	103,651	104,417	103,216	103,214	104,359
Land and mineral rights	144,487	147,176	155,604	158,616	157,245	1,457	1,520	1,428	1,446	1,448
Less: Accumulated depreciation, depletion, and amortization	1,486,291	1,495,061	1,521,986	1,540,760	1,555,749	79,275	80,022	79,341	79,382	80,618
Net property, plant, and equipment	1,300,223	1,313,551	1,321,428	1,333,932	1,341,260	25,833	25,915	25,303	25,277	25,188
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,949,400	4,015,382	4,114,016	4,215,438	4,275,849	6,182	5,873	5,210	5,321	5,130
Total Assets	7,346,330	7,454,317	7,628,788	7,798,249	7,855,551	107,596	104,311	104,405	107,615	107,806
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	50,375	54,478	60,914	57,785	58,201	5,722	5,941	5,926	5,711	5,349
b. Other short-term loans, including commercial paper	91,851	91,662	109,589	108,082	108,874	2,029	2,385	2,678	2,631	2,175
Trade accounts and trade notes payable	450,106	460,353	491,879	506,255	503,227	14,768	14,591	15,351	15,568	15,040
Income taxes accrued, prior and current years, net of payments	31,373	26,068	38,169	31,353	35,313	390	382	372	447	439
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	32,928	31,640	34,883	29,272	30,229	2,455	2,610	2,370	2,545	2,516
b. Other long-term loans	80,233	84,188	86,116	84,442	92,268	1,380	1,368	1,400	1,794	1,750
All other current liabilities, including excise and sales taxes, and accrued expenses	732,212	739,021	726,465	731,174	750,554	7,542	7,680	7,380	7,157	7,127
Total current liabilities	1,469,077	1,487,410	1,548,015	1,548,364	1,578,667	34,285	34,956	35,477	35,853	34,396
Long-term debt, due in more than 1 year:										
a. Loans from banks	341,240	337,767	339,492	357,672	362,985	12,284	11,750	10,981	10,652	10,904
b. Other long-term loans	1,215,877	1,202,902	1,205,604	1,230,115	1,254,772	12,377	12,274	11,777	11,606	11,177
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,100,882	1,105,354	1,099,735	1,101,857	1,107,148	2,386	2,546	2,820	2,833	2,522
Total liabilities	4,127,076	4,133,433	4,192,845	4,238,008	4,303,571	61,332	61,526	61,055	60,944	59,000
Capital stock and other capital (less treasury stock)	1,109,833	1,140,887	1,179,306	1,190,931	1,111,773	15,923	13,947	16,327	15,417	16,354
Retained earnings	2,109,421	2,179,997	2,256,638	2,369,310	2,440,207	30,342	28,838	27,023	31,254	32,453
Stockholders' equity	3,219,254	3,320,884	3,435,943	3,560,241	3,551,980	46,265	42,784	43,350	46,671	48,807
Total Liabilities and Stockholders' Equity	7,346,330	7,454,317	7,628,788	7,798,249	7,855,551	107,596	104,311	104,405	107,615	107,806
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	627,631	637,974	645,329	700,515	659,776	41,296	37,566	38,414	41,164	43,091
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.81	6.98	6.51	6.63	6.25	16.98	16.32	16.62	17.25	18.06
Trade accounts and trade notes receivable	8.30	8.01	8.54	8.60	8.57	25.99	25.44	26.82	27.14	26.93
Inventories	8.28	8.31	8.58	8.61	8.74	23.02	23.26	23.10	23.13	23.04
Total current assets	28.54	28.51	28.75	28.84	28.50	70.25	69.53	70.77	71.57	71.88
Net property, plant, and equipment	17.70	17.62	17.32	17.11	17.07	24.01	24.84	24.24	23.49	23.36
Short-term debt, including current portion of long-term debt	3.48	3.51	3.82	3.59	3.69	10.77	11.79	11.85	11.78	10.94
Total current liabilities	20.00	19.95	20.29	19.86	20.10	31.86	33.51	33.98	33.32	31.91
Long-term debt	21.20	20.67	20.25	20.36	20.59	22.92	23.03	21.80	20.68	20.48
Total liabilities	56.18	55.45	54.96	54.35	54.78	57.00	58.98	58.48	56.63	54.73
Stockholders' equity	43.82	44.55	45.04	45.65	45.22	43.00	41.02	41.52	43.37	45.27

Table 35.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	31,549	31,221	32,339	34,363	35,089	46,005	45,944	47,018	49,938	54,337
Depreciation, depletion, and amortization of property, plant, and equipment	646	694	652	642	680	1,108	1,172	1,099	1,119	1,201
All other operating costs and expenses	28,602	29,234	29,074	31,051	31,563	41,545	42,999	43,111	45,307	49,542
Income (loss) from operations	2,301	1,294	2,614	2,671	2,846	3,352	1,773	2,809	3,513	3,594
Interest expense	228	281	239	265	250	446	441	441	432	450
All other nonoperating income (expense)	38	(1)	45	27	28	50	181	103	56	80
Income (loss) before income taxes	2,111	1,011	2,420	2,433	2,624	2,956	1,513	2,470	3,137	3,223
Provision for current and deferred domestic income taxes	250	198	253	248	281	362	283	351	394	421
Income (loss) after income taxes	1,860	813	2,167	2,185	2,343	2,594	1,230	2,119	2,743	2,802
Cash dividends charged to retained earnings this quarter	687	864	667	949	691	1,085	1,344	915	1,176	740
Net income retained in business	1,173	(51)	1,501	1,236	1,652	1,509	(115)	1,204	1,567	2,062
Retained earnings at beginning of quarter	17,958	18,949	21,631	20,909	22,880	26,595	28,930	28,527	30,184	27,952
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(160)	(228)	(355)	(182)	(180)	(40)	(217)	(94)	(157)	(350)
Retained earnings at end of quarter	18,972	18,669	22,777	21,962	24,351	28,064	28,599	29,637	31,594	29,664
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.05	2.22	2.02	1.87	1.94	2.41	2.55	2.34	2.24	2.21
All other operating costs and expenses	90.66	93.64	89.90	90.36	89.95	90.30	93.59	91.69	90.73	91.18
Income (loss) from operations	7.29	4.14	8.08	7.77	8.11	7.29	3.86	5.97	7.03	6.61
Interest expense	0.72	0.90	0.74	0.77	0.71	0.97	0.96	0.94	0.87	0.83
All other nonoperating income (expense)	0.12	0.00	0.14	0.08	0.08	0.11	0.39	0.22	0.11	0.15
Income (loss) before income taxes	6.69	3.24	7.48	7.08	7.48	6.43	3.29	5.25	6.28	5.93
Provision for current and deferred domestic income taxes	0.79	0.64	0.78	0.72	0.80	0.79	0.62	0.75	0.79	0.77
Income (loss) after income taxes	5.90	2.60	6.70	6.36	6.68	5.64	2.68	4.51	5.49	5.16
OPERATING RATIOS	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	27.82	13.64	30.56	30.96	30.88	23.43	11.76	19.10	23.58	23.64
After income taxes	24.52	10.97	27.36	27.81	27.58	20.56	9.56	16.39	20.62	20.55
Annual rate of profit on total assets:										
Before income taxes	13.55	6.56	14.69	14.85	15.56	11.17	5.70	9.07	11.26	10.79
After income taxes	11.95	5.27	13.16	13.34	13.89	9.81	4.64	7.78	9.85	9.38
BALANCE SHEET RATIOS	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.09	2.12	2.11	2.15	2.23	2.02	2.02	2.00	2.03	2.01
Total cash, U.S. Government and other securities, to total current liabilities ..	0.42	0.44	0.42	0.42	0.45	0.41	0.42	0.38	0.39	0.39
Total stockholders' equity to total debt	1.83	1.72	1.72	1.67	1.87	1.79	1.86	1.75	1.78	1.63

Table 35.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	7,031	7,252	7,310	7,036	7,500	10,424	10,425	9,818	10,474	11,647
Time deposits in the U.S., including negotiable certificates of deposit	749	774	794	831	940	1,571	1,587	1,598	1,454	1,491
Total cash on hand and in U.S. banks	7,780	8,026	8,103	7,867	8,440	11,995	12,012	11,416	11,927	13,137
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	856	803	1,052	1,051	1,139	1,979	2,207	1,793	1,924	2,031
Total cash, U.S. Government and other securities	8,636	8,829	9,155	8,918	9,579	13,973	14,220	13,209	13,851	15,169
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	15,806	14,746	16,675	16,809	17,230	23,980	23,030	24,696	25,687	28,271
Inventories	15,888	16,343	17,199	17,360	17,580	25,543	25,985	27,477	28,206	29,930
All other current assets	2,394	2,377	2,630	2,621	2,718	4,660	4,692	4,544	4,554	5,036
Total current assets	42,725	42,295	45,659	45,709	47,106	68,156	67,927	69,927	72,298	78,406
Property, plant, and equipment	47,004	46,677	49,493	48,258	51,022	73,155	73,553	74,445	74,885	78,149
Land and mineral rights	882	852	926	994	974	1,544	1,755	1,689	1,591	1,575
Less: Accumulated depreciation, depletion, and amortization	32,229	32,213	34,274	33,467	35,593	46,956	47,462	48,398	48,530	50,399
Net property, plant, and equipment	15,656	15,316	16,145	15,785	16,403	27,743	27,845	27,736	27,946	29,324
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,917	4,063	4,083	4,019	3,958	9,907	10,316	11,309	11,202	11,756
Total Assets	62,299	61,674	65,887	65,513	67,467	105,806	106,089	108,972	111,446	119,486
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,755	3,593	3,952	4,094	4,058	5,264	5,563	5,653	5,802	6,616
b. Other short-term loans, including commercial paper	672	781	784	863	870	1,259	1,092	1,008	874	994
Trade accounts and trade notes payable	8,518	8,096	9,436	9,219	9,066	13,871	13,672	15,049	15,893	17,432
Income taxes accrued, prior and current years, net of payments	270	256	208	225	291	455	356	374	320	400
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,422	1,597	2,008	1,646	1,674	2,632	2,524	2,618	2,521	2,614
b. Other long-term loans	861	889	609	554	622	1,084	972	1,052	1,306	1,357
All other current liabilities, including excise and sales taxes, and accrued expenses	4,985	4,782	4,670	4,664	4,521	9,207	9,376	9,238	8,917	9,541
Total current liabilities	20,481	19,993	21,667	21,266	21,101	33,772	33,556	34,992	35,634	38,954
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,692	6,169	6,566	6,157	6,645	10,907	10,881	11,039	10,934	11,876
b. Other long-term loans	4,168	4,217	4,468	5,449	4,281	7,043	6,684	8,117	8,441	9,983
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,608	1,651	1,504	1,215	1,454	3,614	3,534	3,107	3,217	4,136
Total liabilities	31,949	32,031	34,205	34,088	33,482	55,336	54,656	57,253	58,226	64,948
Capital stock and other capital (less treasury stock)	11,378	10,974	8,905	9,463	9,634	22,406	22,835	22,082	21,626	24,873
Retained earnings	18,972	18,669	22,777	21,962	24,351	28,064	28,599	29,637	31,594	29,664
Stockholders' equity	30,350	29,643	31,681	31,426	33,985	50,470	51,433	51,719	53,220	54,538
Total Liabilities and Stockholders' Equity	62,299	61,674	65,887	65,513	67,467	105,806	106,089	108,972	111,446	119,486
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,244	22,301	23,992	24,443	26,005	34,384	34,371	34,936	36,664	39,452
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	13.86	14.31	13.89	13.61	14.20	13.21	13.40	12.12	12.43	12.69
Trade accounts and trade notes receivable	25.37	23.91	25.31	25.66	25.54	22.66	21.71	22.66	23.05	23.66
Inventories	25.50	26.50	26.10	26.50	26.06	24.14	24.49	25.21	25.31	25.05
Total current assets	68.58	68.58	69.30	69.77	69.82	64.42	64.03	64.17	64.87	65.62
Net property, plant, and equipment	25.13	24.83	24.50	24.09	24.31	26.22	26.25	25.45	25.08	24.54
Short-term debt, including current portion of long-term debt	10.77	11.12	11.16	10.92	10.71	9.68	9.57	9.48	9.42	9.69
Total current liabilities	32.88	32.42	32.89	32.46	31.28	31.92	31.63	32.11	31.97	32.60
Long-term debt	15.83	16.84	16.75	17.72	16.20	16.97	16.56	17.58	17.39	18.29
Total liabilities	51.28	51.94	51.92	52.03	49.63	52.30	51.52	52.54	52.25	54.36
Stockholders' equity	48.72	48.06	48.08	47.97	50.37	47.70	48.48	47.46	47.75	45.64

Table 36.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	767,183	784,726	839,324	926,179	909,102	21,093	20,796	20,280	22,455	20,788
Depreciation, depletion, and amortization of property, plant, and equipment	22,785	23,125	21,945	22,239	21,731	437	492	409	413	422
All other operating costs and expenses	676,807	713,333	751,033	829,876	811,609	19,284	20,345	18,406	20,277	18,912
Income (loss) from operations	67,591	48,268	66,346	74,064	75,762	1,372	(41)	1,465	1,765	1,454
Interest expense	15,610	15,315	14,943	15,126	15,358	166	167	151	169	155
All other nonoperating income (expense)	28,737	43,691	44,973	52,122	39,055	43	25	(21)	(15)	35
Income (loss) before income taxes	80,719	76,644	96,376	111,061	99,459	1,249	(184)	1,293	1,581	1,334
Provision for current and deferred domestic income taxes	13,796	12,112	18,389	22,216	19,137	141	98	95	118	104
Income (loss) after income taxes	66,922	64,532	77,987	88,845	80,322	1,109	(282)	1,197	1,463	1,230
Cash dividends charged to retained earnings this quarter	25,598	36,438	23,082	29,400	24,228	495	718	766	661	505
Net income retained in business	41,325	28,093	54,905	59,445	56,094	614	(1,000)	432	801	726
Retained earnings at beginning of quarter	1,305,918	1,344,809	1,372,023	1,417,879	1,455,236	8,491	10,250	8,769	8,829	8,278
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,364)	999	(9,926)	(4,322)	(8,075)	(43)	(167)	(164)	(55)	(225)
Retained earnings at end of quarter	1,342,879	1,373,901	1,417,002	1,473,002	1,503,255	9,062	9,083	9,037	9,576	8,779
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.97	2.95	2.61	2.40	2.39	2.07	2.37	2.01	1.84	2.03
All other operating costs and expenses	88.22	90.90	89.48	89.60	89.28	91.42	97.83	90.76	90.30	90.98
Income (loss) from operations	8.81	6.15	7.90	8.00	8.33	6.51	(0.20)	7.22	7.86	7.00
Interest expense	2.03	1.95	1.78	1.63	1.69	0.79	0.80	0.75	0.75	0.75
All other nonoperating income (expense)	3.75	5.57	5.36	5.63	4.30	0.20	0.12	(0.10)	(0.06)	0.17
Income (loss) before income taxes	10.52	9.77	11.48	11.99	10.94	5.92	(0.88)	6.37	7.04	6.42
Provision for current and deferred domestic income taxes	1.80	1.54	2.19	2.40	2.11	0.67	0.47	0.47	0.53	0.50
Income (loss) after income taxes	8.72	8.22	9.29	9.59	8.84	5.26	(1.36)	5.90	6.51	5.92
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.67	18.22	22.13	24.66	22.18	37.72	(5.65)	40.15	45.35	36.92
After income taxes	16.31	15.34	17.91	19.73	17.91	33.47	(8.68)	37.19	41.95	34.04
Annual rate of profit on total assets:										
Before income taxes	8.56	7.96	9.76	11.04	9.85	15.21	(2.27)	16.08	18.99	16.38
After income taxes	7.10	6.70	7.90	8.83	7.96	13.49	(3.49)	14.90	17.57	15.10
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.32	1.27	1.32	1.29	2.06	1.95	1.93	2.01	2.15
Total cash, U.S. Government and other securities, to total current liabilities ..	0.25	0.26	0.23	0.24	0.22	0.44	0.43	0.39	0.43	0.48
Total stockholders' equity to total debt	1.53	1.56	1.59	1.62	1.59	1.13	1.13	1.15	1.24	1.34

Table 36.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	91,160	95,871	93,503	102,625	99,094	3,919	3,976	3,625	4,100	4,367
Time deposits in the U.S., including negotiable certificates of deposit	30,268	37,077	28,540	24,599	27,073	360	367	348	300	329
Total cash on hand and in U.S. banks	121,429	132,949	122,043	127,224	126,166	4,279	4,343	3,973	4,400	4,697
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	45,365	53,712	51,173	51,242	40,245	434	340	478	460	367
Total cash, U.S. Government and other securities	166,794	186,661	173,216	178,466	166,411	4,713	4,683	4,452	4,859	5,064
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	272,588	275,693	303,688	311,192	310,525	8,723	8,103	8,827	9,209	8,868
Inventories	251,259	259,938	273,254	277,015	280,251	7,468	7,191	7,387	7,616	7,269
All other current assets	198,826	210,015	204,363	205,003	198,543	1,367	1,454	1,320	1,286	1,241
Total current assets	889,466	932,307	954,521	971,677	955,730	22,270	21,431	21,986	22,970	22,441
Property, plant, and equipment	1,523,632	1,533,463	1,546,358	1,563,658	1,566,310	32,199	33,559	32,392	32,439	32,869
Land and mineral rights	88,823	90,187	98,166	101,161	99,415	322	347	315	363	347
Less: Accumulated depreciation, depletion, and amortization	813,734	815,881	830,079	841,222	844,017	24,052	25,098	24,262	24,299	24,850
Net property, plant, and equipment	798,721	807,768	814,446	823,597	821,708	8,469	8,807	8,445	8,503	8,366
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,082,436	2,112,894	2,180,854	2,227,907	2,260,968	2,128	2,057	1,721	1,827	1,784
Total Assets	3,770,623	3,852,969	3,949,821	4,023,181	4,038,406	32,867	32,296	32,152	33,300	32,591
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	26,676	31,378	35,719	31,750	30,283	1,751	1,868	1,841	1,829	1,589
b. Other short-term loans, including commercial paper	64,260	66,626	86,532	81,315	81,326	407	630	742	763	680
Trade accounts and trade notes payable	211,470	227,045	240,329	249,045	242,885	5,205	4,985	5,518	5,499	4,978
Income taxes accrued, prior and current years, net of payments	17,820	17,370	24,596	20,550	22,269	118	141	95	88	102
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	15,549	16,130	15,810	16,242	16,223	1,003	959	934	913	910
b. Other long-term loans	47,397	48,338	50,725	49,442	54,454	438	407	374	472	447
All other current liabilities, including excise and sales taxes, and accrued expenses	297,529	301,349	295,036	288,953	295,346	1,898	1,991	1,860	1,867	1,737
Total current liabilities	680,700	708,235	748,746	737,295	742,786	10,820	10,980	11,365	11,431	10,442
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,491	173,081	177,104	189,742	190,507	4,519	4,300	4,120	4,025	4,032
b. Other long-term loans	748,720	742,339	731,060	743,141	756,488	3,635	3,300	3,142	3,229	3,101
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	529,660	546,226	551,309	551,540	554,666	645	727	649	669	561
Total liabilities	2,129,571	2,169,881	2,208,219	2,221,718	2,244,446	19,618	19,307	19,276	19,353	18,136
Capital stock and other capital (less treasury stock)	298,173	309,186	324,600	328,461	290,705	4,187	3,905	3,840	4,371	5,676
Retained earnings	1,342,879	1,373,901	1,417,002	1,473,002	1,503,255	9,062	9,083	9,037	9,576	8,779
Stockholders' equity	1,641,052	1,683,087	1,741,602	1,801,463	1,793,960	13,248	12,989	12,877	13,947	14,455
Total Liabilities and Stockholders' Equity	3,770,623	3,852,969	3,949,821	4,023,181	4,038,406	32,867	32,296	32,152	33,300	32,591
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	208,766	224,072	205,775	234,381	212,945	11,451	10,451	10,621	11,540	11,999
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.42	4.84	4.39	4.44	4.12	14.34	14.50	13.85	14.59	15.54
Trade accounts and trade notes receivable	7.23	7.16	7.69	7.73	7.69	26.54	25.09	27.45	27.65	27.21
Inventories	6.66	6.75	6.92	6.89	6.94	22.72	22.27	22.98	22.87	22.30
Total current assets	23.59	24.20	24.17	24.15	23.67	67.76	66.36	68.38	68.98	68.86
Net property, plant, and equipment	21.18	20.96	20.62	20.47	20.35	25.77	27.27	26.27	25.54	25.67
Short-term debt, including current portion of long-term debt	4.08	4.22	4.78	4.44	4.51	10.95	11.96	12.10	11.94	11.12
Total current liabilities	18.05	18.38	18.96	18.33	18.39	32.92	34.00	35.35	34.33	32.04
Long-term debt	24.38	23.76	22.99	23.19	23.45	24.81	23.53	22.59	21.78	21.89
Total liabilities	56.48	56.32	55.91	55.22	55.58	59.69	59.78	59.95	58.12	55.65
Stockholders' equity	43.52	43.68	44.09	44.78	44.42	40.31	40.22	40.05	41.88	44.35

Table 37.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	12,025	11,275	12,054	12,465	13,888	20,211	19,899	20,676	21,028	22,055
Depreciation, depletion, and amortization of property, plant, and equipment	239	246	245	229	272	464	503	480	480	507
All other operating costs and expenses	11,040	10,700	11,115	11,470	12,692	18,180	18,529	18,915	19,178	20,257
Income (loss) from operations	747	329	694	766	924	1,567	866	1,281	1,370	1,291
Interest expense	83	83	88	87	95	187	188	183	187	193
All other nonoperating income (expense)	29	24	(2)	3	(4)	16	44	26	25	39
Income (loss) before income taxes	693	270	604	681	825	1,395	723	1,124	1,208	1,137
Provision for current and deferred domestic income taxes	97	57	68	76	74	131	80	108	135	135
Income (loss) after income taxes	597	213	536	605	751	1,264	642	1,016	1,073	1,002
Cash dividends charged to retained earnings this quarter	179	205	183	244	144	402	495	347	448	302
Net income retained in business	418	8	353	362	608	863	148	669	625	700
Retained earnings at beginning of quarter	6,245	6,136	5,788	6,266	7,411	11,384	12,109	12,435	12,942	12,669
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(86)	(102)	(112)	(32)	(32)	(61)	81	(15)	(159)	(143)
Retained earnings at end of quarter	6,577	6,042	6,029	6,596	7,986	12,186	12,337	13,088	13,408	13,226
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.99	2.18	2.03	1.84	1.96	2.29	2.53	2.32	2.28	2.30
All other operating costs and expenses	91.81	94.90	92.21	92.02	91.39	89.95	93.12	91.48	91.20	91.85
Income (loss) from operations	6.21	2.92	5.76	6.14	6.66	7.75	4.35	6.20	6.51	5.85
Interest expense	0.69	0.74	0.73	0.70	0.68	0.93	0.94	0.88	0.89	0.87
All other nonoperating income (expense)	0.24	0.21	(0.02)	0.02	(0.03)	0.08	0.22	0.12	0.12	0.18
Income (loss) before income taxes	5.77	2.40	5.01	5.46	5.94	6.90	3.63	5.44	5.74	5.16
Provision for current and deferred domestic income taxes	0.81	0.51	0.57	0.61	0.53	0.65	0.40	0.52	0.64	0.61
Income (loss) after income taxes	4.96	1.89	4.44	4.86	5.41	6.26	3.23	4.91	5.10	4.55
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	30.19	13.22	28.21	30.34	30.78	31.77	15.70	24.02	25.59	23.58
After income taxes	25.97	10.41	25.02	26.97	28.01	28.79	13.96	21.70	22.72	20.78
Annual rate of profit on total assets:										
Before income taxes	13.71	5.60	11.39	13.15	13.91	13.92	7.19	10.79	11.37	10.17
After income taxes	11.80	4.41	10.10	11.69	12.66	12.61	6.39	9.75	10.10	8.97
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.78	1.72	1.71	1.80	1.92	1.81	1.84	1.82	1.87	1.82
Total cash, U.S. Government and other securities, to total current liabilities ..	0.31	0.30	0.27	0.29	0.31	0.31	0.34	0.32	0.32	0.30
Total stockholders' equity to total debt	1.50	1.30	1.19	1.36	1.42	1.37	1.51	1.49	1.46	1.37

Table 37.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	1,794	1,777	1,841	1,884	2,149	3,106	3,228	3,170	3,142	3,170
Time deposits in the U.S., including negotiable certificates of deposit	203	196	112	106	97	451	518	627	606	536
Total cash on hand and in U.S. banks	1,997	1,973	1,952	1,990	2,245	3,557	3,746	3,797	3,748	3,706
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	241	169	213	201	283	521	585	525	624	657
Total cash, U.S. Government and other securities	2,237	2,142	2,165	2,191	2,528	4,077	4,331	4,322	4,372	4,363
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,237	4,803	5,568	5,381	6,245	9,151	8,440	9,318	9,654	10,487
Inventories	4,671	4,666	5,225	5,141	5,762	9,079	9,358	9,676	10,034	10,420
All other current assets	638	729	765	828	1,054	1,514	1,569	1,513	1,541	1,610
Total current assets	12,784	12,340	13,722	13,541	15,589	23,822	23,698	24,830	25,602	26,879
Property, plant, and equipment	16,918	16,373	17,678	16,957	19,844	32,192	31,922	33,023	32,745	34,103
Land and mineral rights	203	241	234	356	353	562	693	689	692	682
Less: Accumulated depreciation, depletion, and amortization	11,176	10,896	11,903	11,518	13,581	20,007	19,977	20,677	20,283	20,940
Net property, plant, and equipment	5,945	5,718	6,009	5,796	6,616	12,746	12,638	13,035	13,154	13,845
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,498	1,249	1,482	1,382	1,530	3,531	3,853	3,798	3,739	3,997
Total Assets	20,227	19,308	21,213	20,719	23,734	40,099	40,190	41,663	42,495	44,722
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,415	1,297	1,501	1,547	1,808	2,264	2,476	2,569	2,579	2,951
b. Other short-term loans, including commercial paper	286	316	316	407	468	468	411	382	286	259
Trade accounts and trade notes payable	3,051	2,994	3,590	3,335	3,663	5,519	5,451	6,131	6,446	6,928
Income taxes accrued, prior and current years, net of payments	97	66	59	66	75	175	141	125	112	148
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	631	736	950	652	680	1,310	1,157	1,146	1,052	1,032
b. Other long-term loans	465	446	235	189	157	532	405	416	486	530
All other current liabilities, including excise and sales taxes, and accrued expenses	1,252	1,316	1,377	1,318	1,271	2,910	2,856	2,860	2,750	2,915
Total current liabilities	7,197	7,171	8,029	7,513	8,121	13,178	12,897	13,630	13,712	14,762
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,141	2,327	2,615	2,353	2,934	5,002	4,910	5,014	5,324	5,565
b. Other long-term loans	1,189	1,159	1,586	1,450	1,496	3,249	2,827	3,030	3,248	3,718
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	514	472	420	423	458	1,103	1,141	1,269	1,328	1,380
Total liabilities	11,041	11,129	12,649	11,739	13,009	22,532	21,776	22,942	23,612	25,425
Capital stock and other capital (less treasury stock)	2,609	2,137	2,535	2,384	2,740	5,381	6,077	5,633	5,474	6,070
Retained earnings	6,577	6,042	6,029	6,596	7,986	12,186	12,337	13,088	13,408	13,226
Stockholders' equity	9,186	8,178	8,564	8,980	10,726	17,567	18,414	18,721	18,883	19,296
Total Liabilities and Stockholders' Equity	20,227	19,308	21,213	20,719	23,734	40,099	40,190	41,663	42,495	44,722
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	5,587	5,169	5,694	6,028	7,468	10,643	10,801	11,201	11,890	12,117
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	11.06	11.10	10.21	10.57	10.65	10.17	10.78	10.37	10.29	9.76
Trade accounts and trade notes receivable	25.89	24.88	26.25	25.97	26.31	22.82	21.00	22.37	22.72	23.45
Inventories	23.09	24.17	24.63	24.81	24.28	22.64	23.29	23.23	23.61	23.30
Total current assets	63.20	63.91	64.69	65.36	65.68	59.41	58.97	59.60	60.25	60.10
Net property, plant, and equipment	29.39	29.62	28.33	27.97	27.87	31.79	31.45	31.29	30.96	30.96
Short-term debt, including current portion of long-term debt	13.83	14.47	14.15	13.49	13.12	11.41	11.07	10.83	10.36	10.67
Total current liabilities	35.58	37.14	37.85	36.26	34.22	32.86	32.09	32.71	32.27	33.01
Long-term debt	16.46	18.06	19.80	18.35	18.66	20.58	19.25	19.31	20.17	20.76
Total liabilities	54.58	57.64	59.63	56.66	54.81	56.19	54.18	55.07	55.56	56.85
Stockholders' equity	45.42	42.36	40.37	43.34	45.19	43.81	45.82	44.93	44.44	43.15

Table 38.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	696,324	700,364	698,477	738,030	748,919	42,424	41,551	41,066	45,234	45,889
Depreciation, depletion, and amortization of property, plant, and equipment	19,428	19,403	19,324	19,478	19,519	845	935	793	861	866
All other operating costs and expenses	625,105	636,474	632,917	661,799	672,084	38,347	40,518	36,953	40,404	40,739
Income (loss) from operations	51,791	44,487	46,235	56,753	57,316	3,233	98	3,321	3,969	4,284
Interest expense	12,107	11,864	11,130	11,404	11,229	352	367	330	348	340
All other nonoperating income (expense)	35,167	38,794	47,650	46,842	41,110	49	61	297	34	80
Income (loss) before income taxes	74,851	71,417	82,755	92,191	87,196	2,930	(209)	3,287	3,655	4,025
Provision for current and deferred domestic income taxes	14,290	11,135	16,840	16,435	15,502	258	189	259	424	405
Income (loss) after income taxes	60,561	60,282	65,915	75,756	71,694	2,672	(397)	3,028	3,231	3,620
Cash dividends charged to retained earnings this quarter	13,774	19,253	18,561	17,670	17,296	1,426	1,481	1,196	1,580	1,399
Net income retained in business	46,787	41,029	47,354	58,086	54,399	1,246	(1,878)	1,832	1,651	2,221
Retained earnings at beginning of quarter	729,028	775,939	807,214	844,720	893,606	20,179	21,733	16,562	20,336	21,678
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(9,273)	(10,872)	(14,933)	(6,497)	(11,053)	(146)	(101)	(408)	(309)	(225)
Retained earnings at end of quarter	766,542	806,095	839,635	896,308	936,952	21,280	19,754	17,986	21,678	23,674
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.79	2.77	2.77	2.64	2.61	1.99	2.25	1.93	1.90	1.89
All other operating costs and expenses	89.77	90.88	90.61	89.67	89.74	90.39	97.51	89.98	89.32	88.78
Income (loss) from operations	7.44	6.35	6.62	7.69	7.65	7.62	0.24	8.09	8.77	9.34
Interest expense	1.74	1.69	1.59	1.55	1.50	0.83	0.88	0.80	0.77	0.74
All other nonoperating income (expense)	5.05	5.54	6.82	6.35	5.49	0.12	0.15	0.72	0.07	0.17
Income (loss) before income taxes	10.75	10.20	11.85	12.49	11.64	6.91	(0.50)	8.00	8.08	8.77
Provision for current and deferred domestic income taxes	2.05	1.59	2.41	2.23	2.07	0.61	0.45	0.63	0.94	0.88
Income (loss) after income taxes	8.70	8.61	9.44	10.26	9.57	6.30	(0.96)	7.37	7.14	7.89
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.97	17.44	19.54	20.97	19.84	35.50	(2.80)	43.15	44.68	46.86
After income taxes	15.35	14.72	15.56	17.23	16.31	32.38	(5.34)	39.75	39.50	42.15
Annual rate of profit on total assets:										
Before income taxes	8.37	7.93	9.00	9.77	9.14	15.68	(1.16)	18.20	19.67	21.40
After income taxes	6.77	6.70	7.17	8.03	7.51	14.30	(2.21)	16.76	17.39	19.25
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.53	1.53	1.55	1.57	1.53	2.27	2.13	2.15	2.21	2.30
Total cash, U.S. Government and other securities, to total current liabilities ..	0.42	0.43	0.40	0.42	0.39	0.58	0.51	0.54	0.56	0.60
Total stockholders' equity to total debt	2.13	2.26	2.29	2.33	2.26	1.35	1.20	1.27	1.38	1.49

Table 38.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	168,540	179,506	167,872	180,456	178,519	11,141	10,164	10,880	11,510	12,294
Time deposits in the U.S., including negotiable certificates of deposit	27,929	26,935	27,728	29,164	22,244	1,509	1,337	1,079	1,250	1,147
Total cash on hand and in U.S. banks	196,469	206,441	195,601	209,619	200,764	12,649	11,501	11,960	12,760	13,442
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	136,701	127,549	127,554	128,808	123,633	911	845	946	947	963
Total cash, U.S. Government and other securities	333,170	333,990	323,154	338,427	324,396	13,560	12,346	12,905	13,706	14,404
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	337,011	321,096	348,029	359,486	363,071	19,239	18,430	19,177	19,994	20,169
Inventories	356,976	359,158	381,195	394,433	406,302	17,304	17,071	16,726	17,272	17,565
All other current assets	180,083	178,833	186,445	184,855	188,943	3,208	3,245	3,097	3,074	2,909
Total current assets	1,207,241	1,193,077	1,238,823	1,277,202	1,282,712	53,311	51,091	51,905	54,046	55,046
Property, plant, and equipment	1,118,395	1,127,973	1,141,451	1,152,418	1,173,455	71,452	70,859	70,824	70,775	71,490
Land and mineral rights	55,664	56,989	57,438	57,455	57,830	1,135	1,173	1,113	1,082	1,100
Less: Accumulated depreciation, depletion, and amortization	672,557	679,180	691,907	699,538	711,732	55,223	54,924	55,079	55,083	55,768
Net property, plant, and equipment	501,502	505,783	506,982	510,335	519,552	17,364	17,108	16,858	16,774	16,822
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,866,964	1,902,488	1,933,162	1,987,531	2,014,881	4,055	3,816	3,489	3,494	3,347
Total Assets	3,575,707	3,601,349	3,678,967	3,775,068	3,817,145	74,729	72,015	72,252	74,314	75,215
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	23,699	23,100	25,196	26,036	27,918	3,971	4,073	4,084	3,882	3,760
b. Other short-term loans, including commercial paper	27,591	25,036	23,057	26,768	27,548	1,621	1,755	1,936	1,867	1,495
Trade accounts and trade notes payable	238,636	233,309	251,551	257,210	260,342	9,563	9,606	9,833	10,070	10,063
Income taxes accrued, prior and current years, net of payments	13,553	8,699	13,573	10,803	13,044	272	241	277	359	336
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,379	15,509	19,073	13,030	14,007	1,452	1,651	1,436	1,632	1,607
b. Other long-term loans	32,836	35,850	35,392	35,000	37,814	942	961	1,026	1,322	1,303
All other current liabilities, including excise and sales taxes, and accrued expenses	434,683	437,673	431,428	442,222	455,209	5,643	5,688	5,520	5,290	5,391
Total current liabilities	788,377	779,175	799,269	811,068	835,881	23,465	23,976	24,112	24,422	23,954
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,749	164,685	162,388	167,930	172,478	7,765	7,450	6,861	6,627	6,872
b. Other long-term loans	467,157	460,563	474,544	486,974	498,284	8,742	8,975	8,635	8,378	8,076
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	571,222	559,128	548,426	550,317	552,481	1,741	1,819	2,171	2,164	1,961
Total liabilities	1,997,505	1,963,552	1,984,626	2,016,290	2,059,125	41,713	42,219	41,779	41,591	40,863
Capital stock and other capital (less treasury stock)	811,660	831,701	854,705	862,470	821,068	11,736	10,041	12,487	11,045	10,678
Retained earnings	766,542	806,095	839,635	896,308	936,952	21,280	19,754	17,986	21,678	23,674
Stockholders' equity	1,578,202	1,637,796	1,694,341	1,758,778	1,758,020	33,016	29,796	30,473	32,724	34,352
Total Liabilities and Stockholders' Equity	3,575,707	3,601,349	3,678,967	3,775,068	3,817,145	74,729	72,015	72,252	74,314	75,215
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	418,864	413,902	439,554	466,134	446,831	29,846	27,115	27,793	29,624	31,092
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	9.32	9.27	8.78	8.96	8.50	18.15	17.14	17.86	18.44	19.15
Trade accounts and trade notes receivable	9.43	8.92	9.46	9.52	9.51	25.74	25.59	26.54	26.91	26.81
Inventories	9.98	9.97	10.36	10.45	10.64	23.16	23.70	23.15	23.24	23.35
Total current assets	33.76	33.13	33.67	33.83	33.60	71.34	70.95	71.84	72.73	73.18
Net property, plant, and equipment	14.03	14.04	13.78	13.52	13.61	23.24	23.76	23.33	22.57	22.37
Short-term debt, including current portion of long-term debt	2.84	2.76	2.79	2.67	2.81	10.69	11.72	11.74	11.71	10.86
Total current liabilities	22.05	21.64	21.73	21.48	21.90	31.40	33.29	33.37	32.86	31.85
Long-term debt	17.84	17.36	17.31	17.35	17.57	22.09	22.81	21.45	20.19	19.87
Total liabilities	55.86	54.52	53.95	53.41	53.94	55.82	58.63	57.82	55.97	54.33
Stockholders' equity	44.14	45.48	46.05	46.59	46.06	44.18	41.37	42.18	44.03	45.67

Table 39.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	19,523	19,946	20,285	21,899	21,200	25,794	26,045	26,342	28,910	32,282
Depreciation, depletion, and amortization of property, plant, and equipment	407	447	407	413	408	645	669	619	639	694
All other operating costs and expenses	17,562	18,534	17,959	19,581	18,871	23,364	24,470	24,196	26,128	29,285
Income (loss) from operations	1,554	964	1,920	1,905	1,922	1,785	906	1,527	2,143	2,302
Interest expense	145	198	151	178	155	258	253	259	245	257
All other nonoperating income (expense)	8	(25)	47	24	32	34	137	77	32	41
Income (loss) before income taxes	1,418	741	1,816	1,751	1,799	1,560	790	1,346	1,929	2,086
Provision for current and deferred domestic income taxes	154	141	185	172	207	231	203	242	259	286
Income (loss) after income taxes	1,264	600	1,631	1,579	1,592	1,330	587	1,103	1,671	1,800
Cash dividends charged to retained earnings this quarter	509	659	484	706	548	684	849	569	729	438
Net income retained in business	755	(59)	1,148	874	1,044	646	(262)	535	942	1,362
Retained earnings at beginning of quarter	11,713	12,813	15,843	14,643	15,469	15,211	16,822	16,093	17,242	15,282
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(74)	(127)	(243)	(151)	(148)	21	(298)	(79)	1	(207)
Retained earnings at end of quarter	12,394	12,628	16,748	15,366	16,365	15,878	16,262	16,549	18,185	16,438
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.08	2.24	2.00	1.89	1.92	2.50	2.57	2.35	2.21	2.15
All other operating costs and expenses	89.95	92.92	88.53	89.42	89.01	90.58	93.95	91.85	90.38	90.72
Income (loss) from operations	7.96	4.84	9.46	8.70	9.06	6.92	3.48	5.80	7.41	7.13
Interest expense	0.74	0.99	0.74	0.81	0.73	1.00	0.97	0.98	0.85	0.80
All other nonoperating income (expense)	0.04	(0.13)	0.23	0.11	0.15	0.13	0.53	0.29	0.11	0.13
Income (loss) before income taxes	7.26	3.71	8.95	8.00	8.48	6.05	3.03	5.11	6.67	6.46
Provision for current and deferred domestic income taxes	0.79	0.71	0.91	0.79	0.98	0.89	0.78	0.92	0.89	0.89
Income (loss) after income taxes	6.47	3.01	8.04	7.21	7.51	5.15	2.25	4.19	5.78	5.58
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.79	13.81	31.43	31.21	30.93	18.97	9.57	16.31	22.47	23.67
After income taxes	23.89	11.18	28.23	28.15	27.38	16.16	7.11	13.38	19.46	20.43
Annual rate of profit on total assets:										
Before income taxes	13.48	6.99	16.26	15.64	16.45	9.50	4.79	8.00	11.19	11.16
After income taxes	12.02	5.66	14.61	14.10	14.56	8.09	3.56	6.56	9.69	9.63
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.25	2.34	2.34	2.34	2.43	2.15	2.14	2.11	2.13	2.13
Total cash, U.S. Government and other securities, to total current liabilities ..	0.48	0.52	0.51	0.49	0.54	0.48	0.48	0.42	0.43	0.45
Total stockholders' equity to total debt	2.03	1.96	2.07	1.84	2.19	2.14	2.13	1.95	2.03	1.82

Table 39.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	5,236	5,475	5,469	5,152	5,352	7,318	7,197	6,648	7,332	8,476
Time deposits in the U.S., including negotiable certificates of deposit	547	578	682	725	843	1,120	1,069	971	847	955
Total cash on hand and in U.S. banks	5,783	6,053	6,151	5,877	6,195	8,438	8,266	7,619	8,179	9,432
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	616	633	839	850	856	1,458	1,622	1,269	1,300	1,374
Total cash, U.S. Government and other securities	6,399	6,686	6,990	6,727	7,051	9,896	9,888	8,887	9,479	10,805
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,569	9,943	11,107	11,428	10,985	14,828	14,590	15,378	16,033	17,784
Inventories	11,217	11,677	11,974	12,219	11,818	16,464	16,627	17,801	18,172	19,510
All other current assets	1,756	1,648	1,866	1,794	1,664	3,145	3,124	3,031	3,013	3,427
Total current assets	29,941	29,955	31,936	32,168	31,517	44,334	44,229	45,097	46,696	51,526
Property, plant, and equipment	30,085	30,304	31,816	31,301	31,178	40,964	41,631	41,422	42,140	44,046
Land and mineral rights	679	611	692	638	621	982	1,062	1,000	899	892
Less: Accumulated depreciation, depletion, and amortization	21,053	21,317	22,371	21,949	22,012	26,949	27,486	27,721	28,247	29,460
Net property, plant, and equipment	9,711	9,598	10,136	9,989	9,788	14,997	15,207	14,701	14,792	15,479
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,419	2,814	2,601	2,637	2,428	6,376	6,463	7,511	7,463	7,759
Total Assets	42,072	42,366	44,673	44,794	43,733	65,707	65,899	67,309	68,951	74,764
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,340	2,297	2,450	2,546	2,249	3,001	3,086	3,083	3,223	3,665
b. Other short-term loans, including commercial paper	385	465	468	456	402	791	682	625	588	735
Trade accounts and trade notes payable	5,467	5,102	5,846	5,885	5,403	8,352	8,221	8,918	9,447	10,504
Income taxes accrued, prior and current years, net of payments	172	189	150	159	216	280	215	249	208	252
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	791	861	1,057	994	994	1,321	1,367	1,473	1,469	1,582
b. Other long-term loans	396	442	373	366	465	552	568	636	820	827
All other current liabilities, including excise and sales taxes, and accrued expenses	3,733	3,466	3,293	3,347	3,251	6,296	6,520	6,378	6,166	6,627
Total current liabilities	13,284	12,823	13,638	13,752	12,980	20,594	20,659	21,362	21,922	24,191
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,551	3,841	3,951	3,805	3,712	5,906	5,971	6,025	5,610	6,311
b. Other long-term loans	2,980	3,058	2,882	4,000	2,786	3,794	3,857	5,086	5,193	6,265
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,093	1,179	1,084	792	996	2,511	2,393	1,838	1,889	2,756
Total liabilities	20,908	20,901	21,556	22,348	20,473	32,804	32,880	34,311	34,614	39,523
Capital stock and other capital (less treasury stock)	8,769	8,837	6,369	7,079	6,894	17,025	16,758	16,449	16,152	18,803
Retained earnings	12,394	12,628	16,748	15,366	16,365	15,878	16,262	16,549	18,185	16,438
Stockholders' equity	21,164	21,465	23,117	22,445	23,259	32,903	33,019	32,997	34,337	35,241
Total Liabilities and Stockholders' Equity	42,072	42,366	44,673	44,794	43,733	65,707	65,899	67,309	68,951	74,764
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	16,657	17,132	18,298	18,416	18,537	23,741	23,570	23,735	24,774	27,335
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	15.21	15.78	15.65	15.02	16.12	15.06	15.01	13.20	13.75	14.45
Trade accounts and trade notes receivable	25.12	23.47	24.86	25.51	25.12	22.57	22.14	22.85	23.25	23.79
Inventories	26.66	27.56	26.80	27.28	27.02	25.06	25.23	26.45	26.35	26.10
Total current assets	71.17	70.70	71.49	71.81	72.07	67.47	67.12	67.00	67.72	68.92
Net property, plant, and equipment	23.08	22.65	22.69	22.30	22.38	22.82	23.08	21.84	21.45	20.70
Short-term debt, including current portion of long-term debt	9.30	9.60	9.74	9.74	9.40	8.62	8.65	8.64	8.85	9.11
Total current liabilities	31.58	30.27	30.53	30.70	29.68	31.34	31.35	31.74	31.79	32.36
Long-term debt	15.52	16.29	15.30	17.42	14.86	14.76	14.91	16.51	15.67	16.82
Total liabilities	49.70	49.33	48.25	49.89	46.81	49.93	49.89	50.98	50.20	52.86
Stockholders' equity	50.30	50.67	51.75	50.11	53.19	50.07	50.11	49.02	49.80	47.14

Table 40.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	125,002	138,766	138,021	142,794	142,731
Depreciation, depletion, and amortization of property, plant, and equipment	2,596	2,586	2,548	2,658	2,567
All other operating costs and expenses	111,352	124,168	124,296	129,580	131,284
Income (loss) from operations	11,054	12,012	11,176	10,556	8,880
Interest expense	2,715	2,412	2,559	2,731	2,340
Dividend income	13	5	43	58	40
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1,155)	(1,081)	(1,136)	(1,365)	(1,387)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(101)	529	163	166	(2,251)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,914	2,225	2,541	2,232	1,240
Income (loss) before income taxes	9,010	11,278	10,227	8,916	4,183
Provision for current and deferred domestic income taxes:					
a. Federal	1,926	2,412	2,393	2,311	1,570
b. Other	259	223	252	269	(68)
Income (loss) after income taxes	6,826	8,644	7,581	6,336	2,680
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,826	8,644	7,581	6,336	2,680
Cash dividends charged to retained earnings in this quarter	2,350	2,818	2,157	2,786	2,452
Net income retained in business	4,475	5,826	5,424	3,550	228
Retained earnings at beginning of quarter	149,743	154,259	160,226	165,676	167,930
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(732)	(589)	(515)	(1,958)	(539)
Retained earnings at end of quarter	153,486	159,495	165,136	167,269	167,619
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.08	1.86	1.85	1.86	1.80
All other operating costs and expenses	89.08	89.48	90.06	90.75	91.98
Income (loss) from operations	8.84	8.66	8.10	7.39	6.22
Interest expense	2.17	1.74	1.85	1.91	1.64
Dividend income	0.01	0.00	0.03	0.04	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.92)	(0.78)	(0.82)	(0.96)	(0.97)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.08)	0.38	0.12	0.12	(1.58)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.53	1.60	1.84	1.56	0.87
Income (loss) before income taxes	7.21	8.13	7.41	6.24	2.93
Provision for current and deferred domestic income taxes	1.75	1.90	1.92	1.81	1.05
Income (loss) after income taxes	5.46	6.23	5.49	4.44	1.88
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.46	23.28	20.24	17.08	8.10
After income taxes	14.74	17.84	15.00	12.14	5.19
Annual rate of profit on total assets:					
Before income taxes	7.39	8.85	7.83	6.70	3.19
After income taxes	5.60	6.78	5.80	4.76	2.05

Table 40.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	12,602	12,367	11,120	15,482	10,833
Time deposits in the U.S., including negotiable certificates of deposit	1,624	2,574	1,490	2,456	1,393
Cash and deposits outside the U.S.	164	172	561	617	744
Total cash on hand and in banks	14,390	15,113	13,171	18,555	12,970
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	27	55	123	33	9
b. Other, due in 1 year or less	586	754	762	5,213	754
Commercial and finance company paper of U.S. issuers	74	69	203	1,222	186
State and local government securities, due in 1 year or less	133	136	136	144	139
Foreign securities, due in 1 year or less	1	3	1	3	2
Other short-term financial investments	2,126	1,924	1,610	1,819	861
Total cash, U.S. Government and other securities	17,338	18,054	16,006	26,988	14,922
Trade receivables from the U.S. Government	86	95	105	84	53
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	36,511	40,113	42,813	39,474	44,344
Total receivables	36,597	40,208	42,918	39,557	44,397
Inventories	51,128	58,152	59,003	57,548	57,633
All other current assets	22,332	24,840	23,422	23,246	22,528
Total current assets	127,395	141,255	141,349	147,339	139,479
Property, plant, and equipment	181,351	184,958	187,203	190,414	189,422
Land and mineral rights	6,512	6,357	6,417	6,486	5,186
Less: Accumulated depreciation, depletion, and amortization	98,845	101,003	102,426	104,044	103,304
Net property, plant, and equipment	89,018	90,313	91,194	92,855	91,304
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	8	9
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	271,260	278,240	290,175	291,820	293,197
Total Assets	487,673	509,807	522,719	532,022	523,989
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	5,866	10,422	12,612	9,740	6,837
b. Commercial paper	9,084	9,127	11,739	13,041	10,390
c. Other short-term loans	2,655	3,295	2,665	1,308	1,100
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	33,201	37,828	37,409	36,995	37,980
Income taxes accrued, prior and current years, net of payments:					
a. Federal	996	632	1,261	684	580
b. Other	328	421	411	501	540
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,344	4,129	4,068	4,318	3,138
b. Bonds and debentures	3,275	4,852	7,637	7,564	8,717
c. Other long-term loans	6,364	6,191	5,149	4,950	4,225
All other current liabilities, including excise and sales taxes, and accrued expenses	36,539	38,459	36,428	35,034	37,467
Total current liabilities	101,654	115,355	119,379	114,136	110,973
Long-term debt, due in more than 1 year:					
a. Loans from banks	29,793	29,727	31,198	35,849	37,442
b. Bonds and debentures	60,008	56,609	53,069	53,451	53,605
c. Other long-term loans	59,445	61,612	62,995	63,701	62,284
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	51,526	52,701	53,931	56,041	53,020
Total liabilities	302,426	316,003	320,573	323,178	317,325
Capital stock and other capital	84,118	85,284	86,876	88,296	89,038
Retained earnings	153,486	159,495	165,136	167,269	167,619
Cumulative foreign currency translation adjustment	(1,927)	407	1,736	3,409	1,417
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(12,842)	(13,559)	(12,724)	(11,859)	(12,244)
Less: Treasury stock at cost	37,588	37,823	38,879	38,270	39,166
Stockholders' equity	185,247	193,804	202,146	208,844	206,665
Total Liabilities and Stockholders' Equity	487,673	509,807	522,719	532,022	523,989
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	25,742	25,900	21,970	33,203	28,506

Table 41.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	42,566	40,033	38,604	42,523	42,931
Depreciation, depletion, and amortization of property, plant, and equipment	1,249	1,056	1,166	1,186	1,198
All other operating costs and expenses	32,282	31,596	29,713	31,868	32,414
Income (loss) from operations	9,035	7,381	7,725	9,469	9,319
Interest expense	1,868	2,243	1,618	1,639	1,730
Dividend income	7	95	101	3	58
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,049	301	671	464	(65)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(121)	4,562	107	2,487	(106)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,357	3,017	3,032	3,779	4,256
Income (loss) before income taxes	12,459	13,113	10,017	14,563	11,732
Provision for current and deferred domestic income taxes:					
a. Federal	2,586	2,203	2,076	2,767	2,567
b. Other	348	242	244	351	354
Income (loss) after income taxes	9,526	10,669	7,697	11,445	8,811
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	9,526	10,669	7,697	11,445	8,811
Cash dividends charged to retained earnings in this quarter	5,981	4,502	3,719	3,460	4,044
Net income retained in business	3,544	6,166	3,978	7,985	4,767
Retained earnings at beginning of quarter	103,736	107,353	113,257	116,240	122,585
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,178)	(472)	(837)	(958)	(265)
Retained earnings at end of quarter	106,102	113,047	116,399	123,267	127,087
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.93	2.64	3.02	2.79	2.79
All other operating costs and expenses	75.84	78.93	76.97	74.94	75.50
Income (loss) from operations	21.23	18.44	20.01	22.27	21.71
Interest expense	4.39	5.60	4.19	3.85	4.03
Dividend income	0.02	0.24	0.26	0.01	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2.46	0.75	1.74	1.09	(0.15)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.28)	11.40	0.28	5.85	(0.25)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	10.24	7.54	7.85	8.89	9.91
Income (loss) before income taxes	29.27	32.76	25.95	34.25	27.33
Provision for current and deferred domestic income taxes	6.89	6.11	6.01	7.33	6.80
Income (loss) after income taxes	22.38	26.65	19.94	26.91	20.52
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	36.04	37.37	27.71	38.30	31.53
After income taxes	27.56	30.40	21.30	30.10	23.68
Annual rate of profit on total assets:					
Before income taxes	16.03	16.34	12.06	17.31	13.77
After income taxes	12.26	13.30	9.27	13.61	10.34

Table 41.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	7,688	6,643	6,093	7,767	9,577
Time deposits in the U.S., including negotiable certificates of deposit	3,713	4,310	6,214	3,346	4,372
Cash and deposits outside the U.S.	4	0	80	34	0
Total cash on hand and in banks	11,404	10,953	12,387	11,147	13,949
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	91	110	131	101	62
State and local government securities, due in 1 year or less	165	62	62	62	60
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,080	1,268	1,580	1,160	1,657
Total cash, U.S. Government and other securities	12,739	12,393	14,161	12,471	15,728
Trade receivables from the U.S. Government	0	5	1	2	26
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,282	10,045	10,268	12,014	11,065
Total receivables	11,282	10,050	10,270	12,017	11,092
Inventories	15,431	15,480	15,527	15,080	15,214
All other current assets	15,319	14,493	15,635	15,394	15,047
Total current assets	54,770	52,416	55,592	54,962	57,081
Property, plant, and equipment	74,386	70,020	71,737	71,730	71,873
Land and mineral rights	3,846	3,783	3,855	3,861	3,884
Less: Accumulated depreciation, depletion, and amortization	35,627	30,119	31,578	31,956	32,925
Net property, plant, and equipment	42,605	43,684	44,014	43,636	42,832
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	213,487	224,834	232,634	237,850	240,840
Total Assets	310,863	320,934	332,240	336,447	340,753
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	896	657	594	721	820
b. Commercial paper	6,531	6,854	11,645	11,843	12,960
c. Other short-term loans	4,025	2,875	3,865	3,383	3,284
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	7,571	8,281	7,453	7,909	7,779
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,449	1,774	2,204	2,763	2,663
b. Other	324	258	302	318	356
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	715	740	542	615	1,248
b. Bonds and debentures	1,077	2,061	2,037	1,814	1,868
c. Other long-term loans	1,591	2,053	2,285	3,869	3,362
All other current liabilities, including excise and sales taxes, and accrued expenses	23,522	25,172	26,318	22,578	24,586
Total current liabilities	48,699	50,725	57,244	55,811	58,927
Long-term debt, due in more than 1 year:					
a. Loans from banks	17,560	17,727	18,078	19,095	18,439
b. Bonds and debentures	31,235	27,607	28,097	28,746	29,765
c. Other long-term loans	23,219	30,205	28,371	26,086	28,509
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	51,877	54,296	55,868	54,610	56,296
Total liabilities	172,590	180,561	187,658	184,348	191,936
Capital stock and other capital	115,568	112,652	112,913	112,712	112,905
Retained earnings	106,102	113,047	116,399	123,267	127,087
Cumulative foreign currency translation adjustment	(2,369)	(1,594)	(376)	1,242	(891)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(12,115)	(11,893)	(11,558)	(11,500)	(12,527)
Less: Treasury stock at cost	68,914	71,838	72,795	73,622	77,756
Stockholders' equity	138,273	140,374	144,583	152,099	148,817
Total Liabilities and Stockholders' Equity	310,863	320,934	332,240	336,447	340,753
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,071	1,691	(1,652)	(850)	(1,846)

Table 42.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	6,771	6,439	6,157	6,777	6,785
Depreciation, depletion, and amortization of property, plant, and equipment	189	180	169	175	175
All other operating costs and expenses	6,259	6,084	5,937	6,384	6,456
Income (loss) from operations	323	175	51	219	154
Interest expense	95	96	87	88	92
Dividend income	1	2	3	1	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	35	25	20	17	21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(24)	(72)	4	(25)	(19)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	91	78	74	118	94
Income (loss) before income taxes	331	113	65	241	157
Provision for current and deferred domestic income taxes:					
a. Federal	62	3	46	87	41
b. Other	5	3	3	7	6
Income (loss) after income taxes	264	107	17	148	111
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	264	107	17	148	111
Cash dividends charged to retained earnings in this quarter	89	73	61	262	54
Net income retained in business	175	34	(44)	(114)	56
Retained earnings at beginning of quarter	7,300	7,448	7,067	7,044	6,982
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	4	87	151	(73)	(11)
Retained earnings at end of quarter	7,479	7,569	7,174	6,857	7,027
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	2.79	2.75	2.59	2.58
All other operating costs and expenses	92.45	94.50	96.43	94.19	95.15
Income (loss) from operations	4.77	2.71	0.82	3.22	2.27
Interest expense	1.40	1.48	1.41	1.29	1.35
Dividend income	0.01	0.03	0.06	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.52	0.39	0.33	0.25	0.30
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.36)	(1.12)	0.07	(0.37)	(0.29)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.35	1.21	1.20	1.74	1.38
Income (loss) before income taxes	4.89	1.75	1.06	3.56	2.32
Provision for current and deferred domestic income taxes	0.98	0.09	0.79	1.37	0.69
Income (loss) after income taxes	3.90	1.66	0.27	2.18	1.63
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	10.33	3.46	2.03	7.45	4.83
After income taxes	8.25	3.28	0.52	4.57	3.40
Annual rate of profit on total assets:					
Before income taxes	5.38	1.84	1.06	3.77	2.49
After income taxes	4.30	1.74	0.27	2.32	1.75

Table 42.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	729	641	368	380	391
Time deposits in the U.S., including negotiable certificates of deposit	1	1	0	1	1
Cash and deposits outside the U.S.	6	6	5	6	1
Total cash on hand and in banks	736	647	373	387	393
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	131	85	77	80	106
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	29	54	50	61	68
State and local government securities, due in 1 year or less	527	574	551	532	539
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	124	135	120	110	120
Total cash, U.S. Government and other securities	1,547	1,496	1,172	1,170	1,225
Trade receivables from the U.S. Government	7	5	7	9	9
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	3,433	3,241	3,503	3,572	3,478
Total receivables	3,440	3,247	3,510	3,581	3,487
Inventories	4,263	4,312	4,185	4,442	4,367
All other current assets	1,753	1,735	1,774	1,782	1,761
Total current assets	11,002	10,790	10,640	10,976	10,841
Property, plant, and equipment	16,148	16,032	15,708	15,737	15,666
Land and mineral rights	258	270	256	277	275
Less: Accumulated depreciation, depletion, and amortization	11,265	11,120	10,865	10,819	10,811
Net property, plant, and equipment	5,141	5,182	5,100	5,194	5,130
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,447	8,587	8,965	9,389	9,307
Total Assets	24,590	24,560	24,705	25,560	25,278
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	336	293	255	272	237
b. Commercial paper	0	0	0	2	2
c. Other short-term loans	178	90	111	97	95
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,444	2,436	2,545	2,828	2,699
Income taxes accrued, prior and current years, net of payments:					
a. Federal	52	25	58	55	55
b. Other	3	3	3	4	3
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	848	737	779	913	900
b. Bonds and debentures	3	0	0	1	3
c. Other long-term loans	132	126	115	118	85
All other current liabilities, including excise and sales taxes, and accrued expenses	1,730	1,592	1,490	1,590	1,731
Total current liabilities	5,727	5,302	5,357	5,880	5,810
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,060	3,163	3,400	3,636	3,428
b. Bonds and debentures	472	491	498	495	476
c. Other long-term loans	613	684	654	610	594
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,914	1,899	1,911	1,996	1,944
Total liabilities	11,787	11,540	11,819	12,616	12,253
Capital stock and other capital	6,131	6,259	6,390	6,820	7,006
Retained earnings	7,479	7,569	7,174	6,857	7,027
Cumulative foreign currency translation adjustment	72	90	118	124	10
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(184)	(233)	(133)	(114)	(277)
Less: Treasury stock at cost	694	665	662	743	740
Stockholders' equity	12,803	13,020	12,886	12,943	13,025
Total Liabilities and Stockholders' Equity	24,590	24,560	24,705	25,560	25,278
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,275	5,488	5,283	5,096	5,031

Table 43.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	18,084	17,314	16,658	17,617	19,396
Depreciation, depletion, and amortization of property, plant, and equipment	375	383	371	383	363
All other operating costs and expenses	15,824	15,669	14,824	15,784	17,047
Income (loss) from operations	1,884	1,263	1,463	1,450	1,987
Interest expense	232	252	264	285	282
Dividend income	17	43	4	12	9
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(102)	96	44	82	(4)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(36)	(257)	(22)	(40)	8
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	666	794	675	474	807
Income (loss) before income taxes	2,197	1,686	1,900	1,693	2,525
Provision for current and deferred domestic income taxes:					
a. Federal	473	302	435	213	545
b. Other	72	65	60	21	75
Income (loss) after income taxes	1,652	1,318	1,405	1,459	1,905
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,652	1,318	1,405	1,459	1,905
Cash dividends charged to retained earnings in this quarter	453	574	592	370	390
Net income retained in business	1,199	744	813	1,089	1,515
Retained earnings at beginning of quarter	25,297	25,489	24,016	24,606	24,679
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(797)	(1,754)	(621)	(1,038)	(791)
Retained earnings at end of quarter	25,699	24,479	24,208	24,657	25,403
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.08	2.21	2.23	2.17	1.87
All other operating costs and expenses	87.51	90.50	88.99	89.60	87.89
Income (loss) from operations	10.42	7.29	8.78	8.23	10.24
Interest expense	1.28	1.45	1.59	1.62	1.45
Dividend income	0.09	0.25	0.03	0.07	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.56)	0.55	0.26	0.46	(0.02)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.20)	(1.49)	(0.13)	(0.23)	0.04
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.68	4.58	4.05	2.69	4.16
Income (loss) before income taxes	12.15	9.74	11.41	9.61	13.02
Provision for current and deferred domestic income taxes	3.01	2.12	2.97	1.33	3.20
Income (loss) after income taxes	9.13	7.61	8.43	8.28	9.82
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	26.26	20.04	22.51	19.99	29.35
After income taxes	19.75	15.67	16.64	17.22	22.14
Annual rate of profit on total assets:					
Before income taxes	14.28	11.02	12.15	10.66	15.01
After income taxes	10.74	8.62	8.98	9.18	11.33

Table 43.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	3,861	4,016	3,366	3,367	2,773
Time deposits in the U.S., including negotiable certificates of deposit	247	385	213	143	100
Cash and deposits outside the U.S.	430	361	428	480	427
Total cash on hand and in banks	4,539	4,762	4,006	3,990	3,301
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	79	24	32	87	127
b. Other, due in 1 year or less	285	299	329	364	387
Commercial and finance company paper of U.S. issuers	64	161	188	182	96
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	419	469	419	320	280
Total cash, U.S. Government and other securities	5,385	5,714	4,975	4,944	4,190
Trade receivables from the U.S. Government	91	89	102	101	91
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,140	7,109	7,464	7,594	8,655
Total receivables	8,231	7,199	7,567	7,695	8,747
Inventories	10,497	10,285	10,919	12,009	12,683
All other current assets	2,873	2,992	2,788	2,915	3,051
Total current assets	26,986	26,190	26,249	27,564	28,671
Property, plant, and equipment	17,083	17,088	17,136	17,529	18,070
Land and mineral rights	465	456	456	466	477
Less: Accumulated depreciation, depletion, and amortization	10,644	10,578	10,607	10,937	11,312
Net property, plant, and equipment	6,905	6,965	6,985	7,057	7,235
U.S. Treasury and Federal agency securities, due in more than 1 year	3	3	3	3	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	27,649	28,052	29,312	28,910	31,371
Total Assets	61,543	61,210	62,548	63,533	67,279
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	490	447	725	701	751
b. Commercial paper	0	0	0	1	1,148
c. Other short-term loans	260	89	76	94	96
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	4,246	4,303	4,349	4,601	4,339
Income taxes accrued, prior and current years, net of payments:					
a. Federal	354	18	255	64	301
b. Other	(1)	(41)	(58)	2	(16)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	127	121	181	182	192
b. Bonds and debentures	12	5	5	5	229
c. Other long-term loans	90	80	270	222	427
All other current liabilities, including excise and sales taxes, and accrued expenses	4,600	4,560	4,288	4,496	4,858
Total current liabilities	10,178	9,583	10,092	10,369	12,326
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,569	2,140	2,321	2,399	2,177
b. Bonds and debentures	6,482	7,540	7,992	8,468	9,034
c. Other long-term loans	2,722	2,049	2,104	2,200	2,076
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,127	6,236	6,268	6,224	7,254
Total liabilities	28,079	27,547	28,777	29,660	32,865
Capital stock and other capital	17,940	17,776	18,070	18,316	18,115
Retained earnings	25,699	24,479	24,208	24,657	25,403
Cumulative foreign currency translation adjustment	45	58	132	201	24
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,114)	(2,243)	(2,193)	(2,184)	(2,299)
Less: Treasury stock at cost	8,106	6,408	6,446	7,117	6,828
Stockholders' equity	33,464	33,663	33,771	33,873	34,414
Total Liabilities and Stockholders' Equity	61,543	61,210	62,548	63,533	67,279
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,808	16,607	16,157	17,195	16,345

Table 44.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	29,196	28,758	27,994	29,119	30,140
Depreciation, depletion, and amortization of property, plant, and equipment	1,378	1,354	1,340	1,323	1,380
All other operating costs and expenses	25,067	25,252	24,709	25,708	26,708
Income (loss) from operations	2,751	2,152	1,944	2,088	2,053
Interest expense	821	826	791	765	757
Dividend income	67	69	100	63	103
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	140	63	115	89	198
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(215)	(301)	(32)	(75)	(80)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	481	570	553	104	556
Income (loss) before income taxes	2,403	1,728	1,888	1,503	2,072
Provision for current and deferred domestic income taxes:					
a. Federal	379	72	532	337	298
b. Other	8	75	23	12	(12)
Income (loss) after income taxes	2,016	1,581	1,333	1,154	1,786
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,016	1,581	1,333	1,154	1,786
Cash dividends charged to retained earnings in this quarter	543	700	669	1,206	619
Net income retained in business	1,473	881	664	(52)	1,167
Retained earnings at beginning of quarter	19,028	21,447	22,350	19,749	19,810
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	21	(35)	(3,372)	(24)	46
Retained earnings at end of quarter	20,522	22,293	19,642	19,673	21,023
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.72	4.71	4.79	4.54	4.58
All other operating costs and expenses	85.86	87.81	88.27	88.29	88.61
Income (loss) from operations	9.42	7.48	6.95	7.17	6.81
Interest expense	2.81	2.87	2.83	2.63	2.51
Dividend income	0.23	0.24	0.36	0.22	0.34
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.48	0.22	0.41	0.30	0.66
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.74)	(1.05)	(0.12)	(0.26)	(0.27)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.65	1.98	1.97	0.36	1.84
Income (loss) before income taxes	8.23	6.01	6.74	5.16	6.87
Provision for current and deferred domestic income taxes	1.32	0.51	1.98	1.20	0.95
Income (loss) after income taxes	6.90	5.50	4.76	3.96	5.93
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.25	15.20	16.55	13.01	17.96
After income taxes	18.67	13.91	11.69	9.99	15.48
Annual rate of profit on total assets:					
Before income taxes	7.26	5.17	5.61	4.40	6.02
After income taxes	6.09	4.73	3.96	3.37	5.19

Table 44.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	3,178	3,136	2,801	2,668	2,773
Time deposits in the U.S., including negotiable certificates of deposit	804	1,124	926	1,080	1,427
Cash and deposits outside the U.S.	32	26	14	10	12
Total cash on hand and in banks	4,014	4,287	3,741	3,757	4,212
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	0	0	0
State and local government securities, due in 1 year or less	16	9	6	5	4
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,092	847	683	700	816
Total cash, U.S. Government and other securities	5,121	5,142	4,431	4,462	5,033
Trade receivables from the U.S. Government	7	11	13	16	16
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,652	11,800	12,522	12,953	13,321
Total receivables	12,659	11,811	12,535	12,969	13,337
Inventories	10,406	10,858	11,153	11,242	11,557
All other current assets	8,931	8,846	9,086	9,979	10,263
Total current assets	37,117	36,657	37,204	38,652	40,190
Property, plant, and equipment	102,327	103,926	104,116	105,424	106,163
Land and mineral rights	2,901	2,974	3,001	2,847	2,923
Less: Accumulated depreciation, depletion, and amortization	57,061	57,745	58,405	59,535	60,232
Net property, plant, and equipment	48,167	49,156	48,713	48,736	48,854
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	47,052	47,787	48,708	49,407	48,728
Total Assets	132,336	133,600	134,626	136,795	137,772
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	775	711	973	971	717
b. Commercial paper	434	182	332	332	264
c. Other short-term loans	635	529	623	642	647
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	9,220	9,136	9,043	9,510	9,540
Income taxes accrued, prior and current years, net of payments:					
a. Federal	361	448	804	727	565
b. Other	83	30	46	21	28
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,230	1,148	1,602	1,794	1,939
b. Bonds and debentures	255	331	303	710	682
c. Other long-term loans	356	143	113	57	60
All other current liabilities, including excise and sales taxes, and accrued expenses	13,662	13,273	12,835	12,787	13,316
Total current liabilities	27,010	25,930	26,674	27,550	27,758
Long-term debt, due in more than 1 year:					
a. Loans from banks	19,204	19,764	20,366	21,485	22,030
b. Bonds and debentures	12,908	13,246	13,099	13,062	13,032
c. Other long-term loans	8,794	8,441	8,158	7,945	8,138
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,233	20,761	20,705	20,522	20,666
Total liabilities	89,149	88,143	89,001	90,563	91,624
Capital stock and other capital	33,734	33,774	33,678	33,898	33,190
Retained earnings	20,522	22,293	19,642	19,673	21,023
Cumulative foreign currency translation adjustment	(469)	(160)	214	569	(236)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,902)	(3,545)	(3,514)	(3,264)	(3,133)
Less: Treasury stock at cost	6,698	6,905	4,396	4,645	4,696
Stockholders' equity	43,187	45,457	45,625	46,232	46,148
Total Liabilities and Stockholders' Equity	132,336	133,600	134,626	136,795	137,772
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,107	10,727	10,531	11,102	12,432

Table 45.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	7,392	7,763	7,665	8,409	8,120
Depreciation, depletion, and amortization of property, plant, and equipment	342	349	353	362	364
All other operating costs and expenses	6,470	6,990	6,866	7,296	7,103
Income (loss) from operations	580	425	446	751	653
Interest expense	326	337	300	299	316
Dividend income	1	3	3	4	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	8	0	15	23	23
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(121)	366	(74)	(113)	(102)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	108	175	110	76	145
Income (loss) before income taxes	249	632	200	443	403
Provision for current and deferred domestic income taxes:					
a. Federal	116	31	52	141	(10)
b. Other	17	5	10	11	13
Income (loss) after income taxes	116	596	138	291	400
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	116	596	138	291	400
Cash dividends charged to retained earnings in this quarter	581	114	136	178	108
Net income retained in business	(465)	481	3	114	291
Retained earnings at beginning of quarter	789	340	849	1,301	898
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(19)	(21)	(221)	(43)	(105)
Retained earnings at end of quarter	305	800	631	1,372	1,084
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.63	4.49	4.60	4.30	4.48
All other operating costs and expenses	87.52	90.04	89.57	86.77	87.48
Income (loss) from operations	7.85	5.47	5.82	8.93	8.04
Interest expense	4.42	4.34	3.92	3.56	3.89
Dividend income	0.01	0.03	0.03	0.05	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.11	0.01	0.19	0.28	0.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.64)	4.71	(0.96)	(1.35)	(1.26)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.46	2.26	1.44	0.91	1.78
Income (loss) before income taxes	3.37	8.14	2.61	5.26	4.96
Provision for current and deferred domestic income taxes	1.80	0.46	0.81	1.80	0.04
Income (loss) after income taxes	1.57	7.67	1.81	3.46	4.92
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.03	32.63	9.95	21.29	19.26
After income taxes	7.01	30.78	6.87	14.01	19.09
Annual rate of profit on total assets:					
Before income taxes	3.14	7.79	2.45	5.32	4.71
After income taxes	1.46	7.35	1.69	3.50	4.67

Table 45.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,061	1,260	1,106	1,357	1,330
Time deposits in the U.S., including negotiable certificates of deposit	56	52	6	6	6
Cash and deposits outside the U.S.	5	1	1	5	16
Total cash on hand and in banks	1,122	1,313	1,113	1,369	1,351
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	8	8	112	85	97
State and local government securities, due in 1 year or less	20	1	1	2	2
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	348	33	0	2	1
Total cash, U.S. Government and other securities	1,497	1,354	1,225	1,458	1,452
Trade receivables from the U.S. Government	4	4	4	4	4
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,055	4,220	4,243	4,528	4,662
Total receivables	4,059	4,223	4,247	4,532	4,666
Inventories	1,996	2,050	2,039	2,122	2,073
All other current assets	774	735	889	898	961
Total current assets	8,326	8,362	8,401	9,010	9,151
Property, plant, and equipment	19,568	20,498	20,061	20,987	20,883
Land and mineral rights	365	390	385	371	370
Less: Accumulated depreciation, depletion, and amortization	11,924	12,538	12,510	13,347	13,283
Net property, plant, and equipment	8,009	8,349	7,935	8,011	7,970
U.S. Treasury and Federal agency securities, due in more than 1 year	8	9	9	7	6
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	15,364	15,707	16,323	16,222	17,128
Total Assets	31,708	32,428	32,669	33,250	34,255
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	353	367	182	213	230
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	58	36	19	25	44
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	1,898	1,962	2,023	2,088	2,150
Income taxes accrued, prior and current years, net of payments:					
a. Federal	52	58	60	41	43
b. Other	2	2	4	4	6
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	229	287	292	681	639
b. Bonds and debentures	191	265	339	197	169
c. Other long-term loans	366	311	85	322	361
All other current liabilities, including excise and sales taxes, and accrued expenses	2,734	2,854	2,886	2,748	2,879
Total current liabilities	5,882	6,142	5,891	6,319	6,522
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,091	4,753	4,903	4,681	5,236
b. Bonds and debentures	8,107	8,094	8,362	8,688	8,647
c. Other long-term loans	2,449	2,165	1,763	1,645	1,769
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,551	3,533	3,695	3,604	3,710
Total liabilities	25,081	24,686	24,613	24,936	25,885
Capital stock and other capital	9,244	9,574	9,897	10,015	10,606
Retained earnings	305	800	631	1,372	1,084
Cumulative foreign currency translation adjustment	94	34	99	122	20
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,115)	(817)	(746)	(978)	(1,095)
Less: Treasury stock at cost	1,901	1,849	1,824	2,216	2,246
Stockholders' equity	6,627	7,742	8,055	8,314	8,370
Total Liabilities and Stockholders' Equity	31,708	32,428	32,669	33,250	34,255
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,444	2,220	2,510	2,691	2,630

Table 46.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	270,223	279,087	322,710	378,171	360,324
Depreciation, depletion, and amortization of property, plant, and equipment	7,847	8,566	7,424	7,625	7,122
All other operating costs and expenses	254,009	266,376	303,281	353,838	336,022
Income (loss) from operations	8,367	4,145	12,005	16,709	17,180
Interest expense	1,784	1,699	1,898	2,026	1,924
Dividend income	18	21	17	29	17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	541	1,512	498	645	(144)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(5,318)	(716)	45	576	(2,987)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	16,128	18,173	20,354	20,206	21,266
Income (loss) before income taxes	17,951	21,436	31,020	36,138	33,409
Provision for current and deferred domestic income taxes:					
a. Federal	235	3,466	3,181	5,510	4,659
b. Other	367	277	581	897	676
Income (loss) after income taxes	17,350	17,693	27,258	29,732	28,075
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	17,350	17,693	27,258	29,732	28,075
Cash dividends charged to retained earnings in this quarter	5,815	7,044	5,087	5,377	5,544
Net income retained in business	11,535	10,649	22,171	24,354	22,530
Retained earnings at beginning of quarter	527,851	539,727	558,288	579,734	581,491
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7)	7,577	(31)	517	(76)
Retained earnings at end of quarter	539,380	557,953	580,428	604,605	603,945
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.90	3.07	2.30	2.02	1.98
All other operating costs and expenses	94.00	95.45	93.98	93.57	93.26
Income (loss) from operations	3.10	1.49	3.72	4.42	4.77
Interest expense	0.66	0.61	0.59	0.54	0.53
Dividend income	0.01	0.01	0.01	0.01	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.20	0.54	0.15	0.17	(0.04)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.97)	(0.26)	0.01	0.15	(0.83)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.97	6.51	6.31	5.34	5.90
Income (loss) before income taxes	6.64	7.68	9.61	9.56	9.27
Provision for current and deferred domestic income taxes	0.22	1.34	1.17	1.69	1.48
Income (loss) after income taxes	6.42	6.34	8.45	7.86	7.79
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.49	17.83	24.90	27.92	26.28
After income taxes	14.97	14.71	21.88	22.97	22.09
Annual rate of profit on total assets:					
Before income taxes	7.52	8.79	12.29	14.06	13.29
After income taxes	7.26	7.26	10.80	11.57	11.17

Table 46.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
ASSETS					
Cash and demand deposits in the U.S.	6,156	9,350	16,113	17,901	16,169
Time deposits in the U.S., including negotiable certificates of deposit	3,834	3,638	5,545	5,019	7,669
Cash and deposits outside the U.S.	2,636	4,278	5,506	5,022	1,064
Total cash on hand and in banks	12,626	17,265	27,164	27,942	24,903
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	1,443	1,534	841	371	368
Commercial and finance company paper of U.S. issuers	535	434	729	307	306
State and local government securities, due in 1 year or less	417	387	231	236	235
Foreign securities, due in 1 year or less	0	0	0	0	155
Other short-term financial investments	21,393	23,324	19,571	15,795	15,122
Total cash, U.S. Government and other securities	36,414	42,944	48,536	44,650	41,090
Trade receivables from the U.S. Government	168	172	215	259	185
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	63,632	73,363	82,005	83,448	80,084
Total receivables	63,800	73,535	82,220	83,707	80,268
Inventories	35,453	34,366	37,971	39,218	37,698
All other current assets	28,324	31,785	31,165	32,615	31,301
Total current assets	163,991	182,630	199,891	200,190	190,356
Property, plant, and equipment	551,982	552,392	555,392	562,786	554,667
Land and mineral rights	58,595	59,525	67,458	70,325	69,368
Less: Accumulated depreciation, depletion, and amortization	266,226	265,965	270,667	273,899	267,577
Net property, plant, and equipment	344,351	345,952	352,182	359,213	356,459
U.S. Treasury and Federal agency securities, due in more than 1 year	2	2	2	2	2
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	446,982	446,707	457,493	468,526	458,740
Total Assets	955,327	975,292	1,009,568	1,027,931	1,005,557
	LIABILITIES AND STOCKHOLDERS' EQUITY				
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	292	194	206	191	237
b. Commercial paper	4,894	4,312	6,897	5,793	5,557
c. Other short-term loans	3,063	6,180	11,109	10,344	10,359
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	64,738	73,467	80,383	83,379	77,543
Income taxes accrued, prior and current years, net of payments:					
a. Federal	382	1,235	4,369	2,004	3,697
b. Other	632	196	(217)	430	(584)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	689	1,259	741	730	855
b. Bonds and debentures	3,287	4,923	5,619	6,130	7,117
c. Other long-term loans	1,369	1,180	1,098	3,251	2,246
All other current liabilities, including excise and sales taxes, and accrued expenses	74,074	64,208	63,843	61,159	60,689
Total current liabilities	153,420	157,154	174,049	173,411	167,716
Long-term debt, due in more than 1 year:					
a. Loans from banks	13,013	11,154	11,450	13,367	13,808
b. Bonds and debentures	69,984	67,381	66,291	66,902	59,007
c. Other long-term loans	88,664	79,640	75,170	72,436	72,501
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	166,744	178,934	184,221	184,035	184,115
Total liabilities	491,825	494,264	511,181	510,151	497,146
Capital stock and other capital	137,681	145,528	145,744	148,023	153,418
Retained earnings	539,380	557,953	580,428	604,605	603,945
Cumulative foreign currency translation adjustment	10,779	11,280	13,632	15,122	8,152
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,356)	(15,184)	(16,529)	(15,834)	(14,821)
Less: Treasury stock at cost	210,982	218,548	224,888	234,135	242,284
Stockholders' equity	463,502	481,028	498,387	517,780	508,411
Total Liabilities and Stockholders' Equity	955,327	975,292	1,009,568	1,027,931	1,005,557
	NET WORKING CAPITAL				
Excess of total current assets over total current liabilities	10,571	25,476	25,843	26,779	22,641

Table 47.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	182,352	183,147	196,014	209,112	205,929
Depreciation, depletion, and amortization of property, plant, and equipment	6,530	6,180	6,292	6,241	6,271
All other operating costs and expenses	148,034	158,966	163,816	176,122	170,088
Income (loss) from operations	27,788	18,001	25,906	26,749	29,570
Interest expense	6,586	6,239	6,275	6,100	6,750
Dividend income	707	1,261	554	554	493
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4,031	5,684	4,144	3,585	3,993
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3,504)	(3,867)	(1,837)	(2,321)	(5,819)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	8,773	10,111	13,694	19,426	18,235
Income (loss) before income taxes	31,209	24,951	36,184	41,892	39,722
Provision for current and deferred domestic income taxes:					
a. Federal	5,307	1,926	6,860	7,378	6,491
b. Other	1,059	531	1,010	1,256	1,275
Income (loss) after income taxes	24,843	22,495	28,314	33,257	31,956
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	24,843	22,495	28,314	33,257	31,956
Cash dividends charged to retained earnings in this quarter	8,386	18,248	9,155	13,961	9,618
Net income retained in business	16,457	4,247	19,160	19,296	22,337
Retained earnings at beginning of quarter	426,671	440,777	439,573	454,736	481,085
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,597)	(3,358)	(4,172)	(699)	(5,953)
Retained earnings at end of quarter	441,531	441,665	454,561	473,334	497,469
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.58	3.37	3.21	2.98	3.05
All other operating costs and expenses	81.18	86.80	83.57	84.22	82.60
Income (loss) from operations	15.24	9.83	13.22	12.79	14.36
Interest expense	3.61	3.41	3.20	2.92	3.28
Dividend income	0.39	0.69	0.28	0.26	0.24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2.21	3.10	2.11	1.71	1.94
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.92)	(2.11)	(0.94)	(1.11)	(2.83)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.81	5.52	6.99	9.29	8.86
Income (loss) before income taxes	17.11	13.62	18.46	20.03	19.29
Provision for current and deferred domestic income taxes	3.49	1.34	4.02	4.13	3.77
Income (loss) after income taxes	13.62	12.28	14.45	15.90	15.52
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.52	14.56	20.37	22.90	21.57
After income taxes	14.74	13.13	15.94	18.18	17.35
Annual rate of profit on total assets:					
Before income taxes	8.06	6.32	9.01	10.23	9.53
After income taxes	6.42	5.70	7.05	8.12	7.66

Table 47.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	42,716	45,214	39,532	40,601	40,520
Time deposits in the U.S., including negotiable certificates of deposit	18,697	23,646	12,796	11,265	11,060
Cash and deposits outside the U.S.	400	517	546	608	539
Total cash on hand and in banks	61,813	69,377	52,873	52,474	52,118
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	775	3,427	4,272	4,309	3,845
b. Other, due in 1 year or less	755	1,465	1,708	2,099	2,388
Commercial and finance company paper of U.S. issuers	1,164	933	1,458	1,224	1,200
State and local government securities, due in 1 year or less	355	616	302	334	373
Foreign securities, due in 1 year or less	175	206	175	110	193
Other short-term financial investments	4,213	5,988	4,551	4,392	4,119
Total cash, U.S. Government and other securities	69,250	82,012	65,340	64,943	64,237
Trade receivables from the U.S. Government	185	144	139	148	142
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	93,494	89,266	100,075	105,449	101,121
Total receivables	93,678	89,409	100,214	105,597	101,263
Inventories	85,478	88,142	93,370	94,542	97,806
All other current assets	110,262	116,279	111,173	109,549	104,922
Total current assets	358,668	375,841	370,096	374,631	368,228
Property, plant, and equipment	409,126	414,959	419,689	424,019	431,017
Land and mineral rights	13,258	13,659	13,622	13,653	14,127
Less: Accumulated depreciation, depletion, and amortization	222,844	226,326	230,627	234,624	239,905
Net property, plant, and equipment	199,540	202,292	202,684	203,048	205,238
U.S. Treasury and Federal agency securities, due in more than 1 year	692	266	691	818	883
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	989,120	1,000,036	1,033,757	1,060,011	1,093,382
Total Assets	1,548,019	1,578,435	1,607,228	1,638,507	1,667,731
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	10,889	11,213	12,488	10,917	11,672
b. Commercial paper	14,103	13,621	18,391	14,958	15,104
c. Other short-term loans	16,932	17,852	17,464	17,746	18,685
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	62,948	64,754	69,303	72,620	71,341
Income taxes accrued, prior and current years, net of payments:					
a. Federal	9,201	9,827	12,259	10,438	11,779
b. Other	1,924	1,950	2,172	1,828	1,784
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,736	3,869	3,042	3,043	3,193
b. Bonds and debentures	17,815	14,339	13,238	8,400	11,180
c. Other long-term loans	9,086	9,412	10,155	10,042	11,550
All other current liabilities, including excise and sales taxes, and accrued expenses	124,612	134,930	131,053	132,749	133,059
Total current liabilities	271,247	281,768	289,566	282,739	289,346
Long-term debt, due in more than 1 year:					
a. Loans from banks	53,660	57,298	57,762	61,346	60,917
b. Bonds and debentures	197,468	203,420	202,891	210,864	211,407
c. Other long-term loans	146,558	144,696	143,058	148,882	164,177
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	204,977	205,983	203,442	202,929	205,245
Total liabilities	873,910	893,165	896,719	906,761	931,092
Capital stock and other capital	515,533	529,680	532,287	536,483	541,567
Retained earnings	441,531	441,665	454,561	473,334	497,469
Cumulative foreign currency translation adjustment	(7,543)	(7,784)	1,727	6,371	(4,272)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(43,645)	(45,242)	(43,820)	(42,763)	(46,430)
Less: Treasury stock at cost	231,766	233,050	234,246	241,678	251,695
Stockholders' equity	674,110	685,270	710,509	731,747	736,639
Total Liabilities and Stockholders' Equity	1,548,019	1,578,435	1,607,228	1,638,507	1,667,731
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	87,421	94,073	80,531	91,891	78,881

Table 48.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	57,178	58,029	68,537	74,451	72,579
Depreciation, depletion, and amortization of property, plant, and equipment	2,206	2,172	2,343	2,272	2,322
All other operating costs and expenses	51,348	53,531	60,887	65,662	64,787
Income (loss) from operations	3,623	2,327	5,307	6,517	5,470
Interest expense	1,989	2,046	1,825	1,760	1,665
Dividend income	84	129	39	25	150
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	276	(171)	595	392	14
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(649)	(393)	(829)	(278)	24
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,975	2,398	2,924	3,536	3,154
Income (loss) before income taxes	3,320	2,244	6,211	8,431	7,148
Provision for current and deferred domestic income taxes:					
a. Federal	176	(215)	975	1,744	1,041
b. Other	(95)	(94)	117	133	122
Income (loss) after income taxes	3,239	2,554	5,119	6,554	5,984
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,239	2,554	5,119	6,554	5,984
Cash dividends charged to retained earnings in this quarter	1,198	1,331	1,423	1,623	1,699
Net income retained in business	2,040	1,222	3,696	4,931	4,285
Retained earnings at beginning of quarter	52,800	54,712	56,469	60,277	64,496
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	75	12	(290)	(192)	(487)
Retained earnings at end of quarter	54,915	55,947	59,875	65,016	68,295
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.86	3.74	3.42	3.05	3.20
All other operating costs and expenses	89.81	92.25	88.84	88.19	89.26
Income (loss) from operations	6.34	4.01	7.74	8.75	7.54
Interest expense	3.48	3.53	2.66	2.36	2.29
Dividend income	0.15	0.22	0.06	0.03	0.21
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.48	(0.30)	0.87	0.53	0.02
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.14)	(0.68)	(1.21)	(0.37)	0.03
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.45	4.13	4.27	4.75	4.35
Income (loss) before income taxes	5.81	3.87	9.06	11.32	9.85
Provision for current and deferred domestic income taxes	0.14	(0.53)	1.59	2.52	1.60
Income (loss) after income taxes	5.66	4.40	7.47	8.80	8.24
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.49	8.95	23.01	29.32	24.91
After income taxes	13.16	10.19	18.96	22.79	20.85
Annual rate of profit on total assets:					
Before income taxes	4.07	2.68	7.17	9.54	8.06
After income taxes	3.97	3.05	5.91	7.41	6.75

¹ Included in Chemicals.

Table 48.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	10,898	12,097	12,402	11,604	10,897
Time deposits in the U.S., including negotiable certificates of deposit	2,029	6,226	2,320	823	988
Cash and deposits outside the U.S.	93	144	122	181	210
Total cash on hand and in banks	13,020	18,467	14,844	12,608	12,095
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1	0	90	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	4	4	6	5	4
State and local government securities, due in 1 year or less	40	39	25	28	25
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	436	498	451	550	531
Total cash, U.S. Government and other securities	13,501	19,009	15,416	13,190	12,655
Trade receivables from the U.S. Government	113	101	89	87	81
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	33,712	32,037	37,266	39,922	37,564
Total receivables	33,824	32,137	37,355	40,009	37,645
Inventories	28,010	29,830	31,458	32,716	33,624
All other current assets	11,868	12,845	14,014	14,828	15,140
Total current assets	87,203	93,821	98,243	100,744	99,063
Property, plant, and equipment	178,922	181,327	184,298	187,511	188,176
Land and mineral rights	6,153	6,261	6,161	6,175	6,232
Less: Accumulated depreciation, depletion, and amortization	101,833	102,691	104,686	106,907	107,863
Net property, plant, and equipment	83,243	84,897	85,773	86,779	86,546
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	1	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	155,566	156,131	162,409	166,131	169,032
Total Assets	326,011	334,848	346,424	353,654	354,641
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,144	1,144	785	893	1,097
b. Commercial paper	2,307	427	2,688	2,712	3,841
c. Other short-term loans	8,218	8,900	8,920	9,193	10,566
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	24,581	25,539	28,406	29,685	28,339
Income taxes accrued, prior and current years, net of payments:					
a. Federal	5,584	5,794	6,060	6,111	6,359
b. Other	366	349	350	370	400
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,172	1,415	780	949	1,164
b. Bonds and debentures	2,000	1,861	1,743	771	1,818
c. Other long-term loans	2,033	2,530	3,470	2,726	3,006
All other current liabilities, including excise and sales taxes, and accrued expenses	24,011	24,650	24,293	24,404	23,993
Total current liabilities	71,417	72,608	77,495	77,815	80,583
Long-term debt, due in more than 1 year:					
a. Loans from banks	22,673	22,110	22,726	23,194	23,405
b. Bonds and debentures	45,145	48,853	46,540	47,133	45,960
c. Other long-term loans	33,287	35,428	37,984	37,324	36,348
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	55,052	55,586	53,695	53,176	53,572
Total liabilities	227,574	234,585	238,441	238,642	239,867
Capital stock and other capital	77,519	79,363	81,109	82,639	84,032
Retained earnings	54,915	55,947	59,875	65,016	68,295
Cumulative foreign currency translation adjustment	(533)	(512)	811	1,562	(1,004)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,732)	(14,508)	(13,417)	(13,568)	(14,841)
Less: Treasury stock at cost	19,733	20,026	20,395	20,638	21,709
Stockholders' equity	98,437	100,263	107,984	115,012	114,774
Total Liabilities and Stockholders' Equity	326,011	334,848	346,424	353,654	354,641
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	15,786	21,212	20,747	22,928	18,480

¹ Included in Chemicals.

Table 49.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	81,461	82,066	80,062	81,856	82,381
Depreciation, depletion, and amortization of property, plant, and equipment	2,945	2,636	2,570	2,595	2,478
All other operating costs and expenses	60,473	69,176	64,502	67,020	62,905
Income (loss) from operations	18,043	10,254	12,990	12,240	16,999
Interest expense	3,309	2,931	3,215	3,080	3,803
Dividend income	22	37	188	24	11
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,650	5,607	3,416	2,932	3,870
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,850)	(4,535)	(1,159)	(1,840)	(5,690)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,393	4,426	8,090	13,168	11,506
Income (loss) before income taxes	18,951	12,859	20,310	23,443	22,892
Provision for current and deferred domestic income taxes:					
a. Federal	3,208	934	3,514	3,171	3,605
b. Other	940	460	640	832	774
Income (loss) after income taxes	14,803	11,465	16,156	19,440	18,513
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	14,803	11,465	16,156	19,440	18,513
Cash dividends charged to retained earnings in this quarter	4,434	12,981	4,627	9,704	5,181
Net income retained in business	10,369	(1,515)	11,528	9,736	13,332
Retained earnings at beginning of quarter	244,790	253,591	245,572	257,324	267,101
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,455)	(2,952)	74	(426)	(4,910)
Retained earnings at end of quarter	253,703	249,124	257,174	266,634	275,523
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.61	3.21	3.21	3.17	3.01
All other operating costs and expenses	74.24	84.29	80.57	81.88	76.36
Income (loss) from operations	22.15	12.50	16.22	14.95	20.63
Interest expense	4.06	3.57	4.02	3.76	4.62
Dividend income	0.03	0.04	0.23	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4.48	6.83	4.27	3.58	4.70
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.50)	(5.53)	(1.45)	(2.25)	(6.91)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.17	5.39	10.10	16.09	13.97
Income (loss) before income taxes	23.26	15.67	25.37	28.64	27.79
Provision for current and deferred domestic income taxes	5.09	1.70	5.19	4.89	5.31
Income (loss) after income taxes	18.17	13.97	20.18	23.75	22.47
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	17.54	11.82	18.19	20.47	20.10
After income taxes	13.70	10.54	14.47	16.97	16.25
Annual rate of profit on total assets:					
Before income taxes	8.34	5.58	8.75	9.91	9.52
After income taxes	6.52	4.97	6.96	8.22	7.70

¹ Included in Chemicals.

Table 49.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
Cash and demand deposits in the U.S.	26,414	26,692	21,741	22,717	22,394
Time deposits in the U.S., including negotiable certificates of deposit	14,382	14,817	8,734	9,687	8,035
Cash and deposits outside the U.S.	38	79	94	124	67
Total cash on hand and in banks	40,834	41,589	30,569	32,529	30,496
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	774	3,427	4,180	4,298	3,836
b. Other, due in 1 year or less	451	959	986	1,193	1,494
Commercial and finance company paper of U.S. issuers	957	611	1,148	889	860
State and local government securities, due in 1 year or less	167	216	178	176	194
Foreign securities, due in 1 year or less	175	206	175	110	193
Other short-term financial investments	2,502	3,407	1,843	1,982	1,686
Total cash, U.S. Government and other securities	45,860	50,416	39,080	41,177	38,759
Trade receivables from the U.S. Government	55	28	40	45	46
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,610	38,068	39,585	39,543	39,812
Total receivables	38,665	38,096	39,625	39,588	39,858
Inventories	38,367	37,890	39,500	40,860	41,548
All other current assets	85,102	89,486	82,873	80,151	74,226
Total current assets	207,994	215,887	201,077	201,777	194,390
Property, plant, and equipment	139,036	141,688	142,141	142,885	144,354
Land and mineral rights	4,258	4,519	4,529	4,546	4,453
Less: Accumulated depreciation, depletion, and amortization	67,950	70,045	71,140	72,774	74,166
Net property, plant, and equipment	75,344	76,161	75,530	74,657	74,642
U.S. Treasury and Federal agency securities, due in more than 1 year	692	266	691	815	883
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	624,577	630,051	651,654	668,917	692,379
Total Assets	908,607	922,365	928,952	946,166	962,293
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	5,967	6,432	7,680	6,289	6,136
b. Commercial paper	10,403	12,695	13,979	10,019	9,646
c. Other short-term loans	5,685	6,116	6,445	6,523	5,499
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	22,316	23,049	23,011	23,106	23,800
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,272	2,846	4,247	2,778	4,137
b. Other	1,158	1,184	1,408	1,345	1,258
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,603	1,658	1,638	1,692	1,617
b. Bonds and debentures	11,265	10,321	9,448	5,191	5,706
c. Other long-term loans	6,642	6,599	6,414	7,068	8,168
All other current liabilities, including excise and sales taxes, and accrued expenses	81,290	89,057	85,368	88,292	86,261
Total current liabilities	148,601	159,958	159,638	152,303	152,228
Long-term debt, due in more than 1 year:					
a. Loans from banks	11,038	13,111	12,906	14,336	15,328
b. Bonds and debentures	112,441	112,877	112,458	118,752	119,555
c. Other long-term loans	91,945	86,810	83,384	87,964	104,205
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	112,482	114,317	114,022	114,606	115,362
Total liabilities	476,508	487,074	482,406	487,961	506,679
Capital stock and other capital	305,993	315,102	315,729	318,415	319,380
Retained earnings	253,703	249,124	257,174	266,634	275,523
Cumulative foreign currency translation adjustment	(1,599)	(1,869)	3,742	6,218	1,318
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(20,555)	(21,190)	(21,208)	(20,149)	(21,922)
Less: Treasury stock at cost	105,443	105,874	108,890	112,912	118,686
Stockholders' equity	432,099	435,292	446,546	458,205	455,614
Total Liabilities and Stockholders' Equity	908,607	922,365	928,952	946,166	962,293
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	59,393	55,930	41,439	49,474	42,161

¹ Included in Chemicals.

Table 50.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	43,713	43,052	47,415	52,805	50,968
Depreciation, depletion, and amortization of property, plant, and equipment	1,379	1,372	1,379	1,374	1,471
All other operating costs and expenses	36,213	36,260	38,427	43,440	42,397
Income (loss) from operations	6,122	5,420	7,609	7,991	7,101
Interest expense	1,288	1,262	1,235	1,260	1,282
Dividend income	601	1,095	327	505	332
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	104	249	133	261	109
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(4)	1,060	151	(203)	(152)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,404	3,286	2,679	2,723	3,575
Income (loss) before income taxes	8,939	9,848	9,664	10,017	9,683
Provision for current and deferred domestic income taxes:					
a. Federal	1,923	1,207	2,371	2,463	1,845
b. Other	214	165	253	292	379
Income (loss) after income taxes	6,802	8,476	7,040	7,262	7,458
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,802	8,476	7,040	7,262	7,458
Cash dividends charged to retained earnings in this quarter	2,753	3,936	3,104	2,633	2,739
Net income retained in business	4,049	4,540	3,935	4,629	4,719
Retained earnings at beginning of quarter	129,081	132,473	137,533	137,135	149,488
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(217)	(418)	(3,956)	(81)	(557)
Retained earnings at end of quarter	132,913	136,595	137,512	141,684	153,650
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.15	3.19	2.91	2.60	2.89
All other operating costs and expenses	82.84	84.22	81.04	82.27	83.18
Income (loss) from operations	14.00	12.59	16.05	15.13	13.93
Interest expense	2.95	2.93	2.60	2.39	2.51
Dividend income	1.37	2.54	0.69	0.96	0.65
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.24	0.58	0.28	0.49	0.21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.01)	2.46	0.32	(0.38)	(0.30)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.79	7.63	5.65	5.16	7.01
Income (loss) before income taxes	20.45	22.87	20.38	18.97	19.00
Provision for current and deferred domestic income taxes	4.89	3.19	5.53	5.22	4.36
Income (loss) after income taxes	15.56	19.69	14.85	13.75	14.63
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	24.90	26.31	24.78	25.27	23.30
After income taxes	18.95	22.65	18.05	18.32	17.94
Annual rate of profit on total assets:					
Before income taxes	11.41	12.26	11.65	11.83	11.04
After income taxes	8.68	10.55	8.49	8.58	8.50

¹ Included in Chemicals.

Table 50.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	5,404	6,425	5,388	6,280	7,229
Time deposits in the U.S., including negotiable certificates of deposit	2,285	2,603	1,742	755	2,036
Cash and deposits outside the U.S.	269	293	330	303	262
Total cash on hand and in banks	7,959	9,321	7,460	7,338	9,527
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	2	11	9
b. Other, due in 1 year or less	303	506	722	906	894
Commercial and finance company paper of U.S. issuers	203	317	304	330	335
State and local government securities, due in 1 year or less	148	361	99	130	155
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,276	2,083	2,257	1,860	1,903
Total cash, U.S. Government and other securities	9,889	12,587	10,844	10,576	12,823
Trade receivables from the U.S. Government	17	15	11	16	16
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,172	19,161	23,224	25,983	23,745
Total receivables	21,189	19,176	23,235	26,000	23,761
Inventories	19,102	20,422	22,412	20,966	22,635
All other current assets	13,291	13,949	14,286	14,569	15,556
Total current assets	63,471	66,133	70,776	72,110	74,775
Property, plant, and equipment	91,168	91,944	93,250	93,623	98,486
Land and mineral rights	2,847	2,880	2,932	2,932	3,441
Less: Accumulated depreciation, depletion, and amortization	53,061	53,590	54,801	54,943	57,877
Net property, plant, and equipment	40,953	41,234	41,381	41,612	44,050
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	2	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	208,978	213,854	219,694	224,963	231,972
Total Assets	313,402	321,222	331,852	338,687	350,797
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,779	3,636	4,023	3,735	4,439
b. Commercial paper	1,394	500	1,724	2,227	1,617
c. Other short-term loans	3,028	2,835	2,099	2,029	2,620
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	16,051	16,167	17,886	19,829	19,201
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,345	1,187	1,951	1,549	1,282
b. Other	400	417	414	113	126
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	960	797	623	402	412
b. Bonds and debentures	4,550	2,158	2,048	2,437	3,656
c. Other long-term loans	411	283	271	248	376
All other current liabilities, including excise and sales taxes, and accrued expenses	19,311	21,223	21,392	20,053	22,806
Total current liabilities	51,228	49,202	52,432	52,621	56,535
Long-term debt, due in more than 1 year:					
a. Loans from banks	19,948	22,077	22,131	23,816	22,184
b. Bonds and debentures	39,882	41,689	43,893	44,979	45,892
c. Other long-term loans	21,326	22,458	21,690	23,594	23,624
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,443	36,080	35,726	35,147	36,311
Total liabilities	169,828	171,507	175,872	180,158	184,546
Capital stock and other capital	132,021	135,215	135,449	135,428	138,155
Retained earnings	132,913	136,595	137,512	141,684	153,650
Cumulative foreign currency translation adjustment	(5,411)	(5,402)	(2,826)	(1,409)	(4,586)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,358)	(9,543)	(9,195)	(9,046)	(9,667)
Less: Treasury stock at cost	106,590	107,149	104,961	108,128	111,300
Stockholders' equity	143,574	149,715	155,980	158,529	166,251
Total Liabilities and Stockholders' Equity	313,402	321,222	331,852	338,687	350,797
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	12,242	16,931	18,344	19,489	18,240

¹ Included in Chemicals.

Table 51.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	32,270	31,449	32,492	35,709	36,015
Depreciation, depletion, and amortization of property, plant, and equipment	1,139	1,229	1,148	1,165	1,091
All other operating costs and expenses	29,006	28,659	29,155	32,369	32,625
Income (loss) from operations	2,125	1,561	2,189	2,175	2,299
Interest expense	747	773	727	750	726
Dividend income	8	17	4	7	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(35)	(82)	(3)	70	(190)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(290)	(329)	(110)	66	(504)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	511	503	499	634	1,077
Income (loss) before income taxes	1,571	897	1,852	2,203	1,959
Provision for current and deferred domestic income taxes:					
a. Federal	166	35	313	287	324
b. Other	45	6	46	33	20
Income (loss) after income taxes	1,360	856	1,494	1,882	1,616
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,360	856	1,494	1,882	1,616
Cash dividends charged to retained earnings in this quarter	323	948	211	447	447
Net income retained in business	1,038	(92)	1,283	1,435	1,169
Retained earnings at beginning of quarter	19,382	19,477	19,404	20,754	21,419
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	130	(247)	(17)	199	20
Retained earnings at end of quarter	20,550	19,138	20,670	22,388	22,608
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.53	3.91	3.53	3.26	3.03
All other operating costs and expenses	89.89	91.13	89.73	90.65	90.59
Income (loss) from operations	6.58	4.96	6.74	6.09	6.38
Interest expense	2.32	2.46	2.24	2.10	2.02
Dividend income	0.03	0.05	0.01	0.02	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.11)	(0.26)	(0.01)	0.20	(0.53)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.90)	(1.05)	(0.34)	0.19	(1.40)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.58	1.60	1.54	1.78	2.99
Income (loss) before income taxes	4.87	2.85	5.70	6.17	5.44
Provision for current and deferred domestic income taxes	0.65	0.13	1.10	0.90	0.95
Income (loss) after income taxes	4.22	2.72	4.60	5.27	4.49
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	14.33	8.32	16.29	18.42	16.67
After income taxes	12.41	7.94	13.14	15.74	13.75
Annual rate of profit on total assets:					
Before income taxes	5.01	2.87	5.77	6.64	5.82
After income taxes	4.34	2.74	4.65	5.68	4.80

Table 51.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	4,349	4,265	4,368	3,977	5,041
Time deposits in the U.S., including negotiable certificates of deposit	280	265	264	271	84
Cash and deposits outside the U.S.	132	153	85	143	114
Total cash on hand and in banks	4,761	4,684	4,717	4,391	5,239
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	136	99	100	88	73
Commercial and finance company paper of U.S. issuers	696	631	675	532	221
State and local government securities, due in 1 year or less	0	0	5	11	16
Foreign securities, due in 1 year or less	1	1	1	0	0
Other short-term financial investments	883	979	933	936	1,030
Total cash, U.S. Government and other securities	6,476	6,394	6,432	5,957	6,580
Trade receivables from the U.S. Government	22	11	7	10	8
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	15,706	14,655	16,488	17,283	17,661
Total receivables	15,729	14,666	16,495	17,294	17,669
Inventories	15,389	15,079	16,799	18,020	17,771
All other current assets	4,741	4,557	4,834	4,970	4,804
Total current assets	42,334	40,695	44,559	46,240	46,823
Property, plant, and equipment	70,353	71,736	72,224	72,890	71,733
Land and mineral rights	1,537	1,491	1,478	1,464	1,422
Less: Accumulated depreciation, depletion, and amortization	44,063	44,516	45,552	45,961	45,298
Net property, plant, and equipment	27,826	28,711	28,150	28,393	27,858
U.S. Treasury and Federal agency securities, due in more than 1 year	3	4	3	15	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	55,207	55,499	55,777	57,971	60,060
Total Assets	125,371	124,910	128,490	132,619	134,745
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,349	1,434	1,770	2,067	2,434
b. Commercial paper	69	27	17	35	31
c. Other short-term loans	177	200	138	214	154
Advances and prepayments by the U.S. Government	16	11	14	14	13
Trade accounts and trade notes payable	11,429	11,448	12,582	13,837	13,946
Income taxes accrued, prior and current years, net of payments:					
a. Federal	265	187	333	374	121
b. Other	23	(3)	52	27	22
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,687	989	1,533	1,348	1,498
b. Bonds and debentures	144	160	147	165	131
c. Other long-term loans	550	648	1,104	478	907
All other current liabilities, including excise and sales taxes, and accrued expenses	9,980	10,126	9,783	9,864	10,826
Total current liabilities	25,687	25,227	27,472	28,425	30,083
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,879	15,817	15,877	16,182	14,499
b. Bonds and debentures	14,150	13,822	13,238	12,919	12,865
c. Other long-term loans	7,369	7,352	7,492	8,114	10,287
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,449	19,543	18,931	19,159	20,017
Total liabilities	81,534	81,761	83,011	84,799	87,751
Capital stock and other capital	36,382	36,319	36,108	35,883	37,299
Retained earnings	20,550	19,138	20,670	22,388	22,608
Cumulative foreign currency translation adjustment	(869)	(873)	(719)	(44)	(1,436)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(8,015)	(7,075)	(6,146)	(5,954)	(6,721)
Less: Treasury stock at cost	4,211	4,359	4,434	4,452	4,755
Stockholders' equity	43,837	43,149	45,479	47,820	46,994
Total Liabilities and Stockholders' Equity	125,371	124,910	128,490	132,619	134,745
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,646	15,468	17,087	17,815	16,740

Table 52.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	9,710	9,006	8,734	9,431	9,557
Depreciation, depletion, and amortization of property, plant, and equipment	440	434	399	381	389
All other operating costs and expenses	9,119	8,277	8,110	8,670	8,692
Income (loss) from operations	151	295	225	379	476
Interest expense	488	476	459	474	445
Dividend income	1	1	4	3	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	36	98	118	60	82
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	195	(368)	142	(48)	2
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	117	23	86	86	35
Income (loss) before income taxes	12	(427)	115	5	152
Provision for current and deferred domestic income taxes:					
a. Federal	(986)	(106)	49	38	(37)
b. Other	(10)	(69)	(8)	3	6
Income (loss) after income taxes	1,008	(252)	74	(36)	182
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,008	(252)	74	(36)	182
Cash dividends charged to retained earnings in this quarter	697	383	169	220	181
Net income retained in business	311	(635)	(96)	(256)	1
Retained earnings at beginning of quarter	12,136	9,534	9,155	8,771	8,439
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,031)	(39)	79	(20)	(34)
Retained earnings at end of quarter	9,415	8,860	9,139	8,496	8,406
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.53	4.81	4.57	4.05	4.07
All other operating costs and expenses	93.91	91.91	92.86	91.94	90.95
Income (loss) from operations	1.56	3.28	2.57	4.02	4.98
Interest expense	5.03	5.29	5.26	5.03	4.65
Dividend income	0.01	0.01	0.05	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.37	1.09	1.35	0.64	0.86
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	2.01	(4.09)	1.62	(0.51)	0.02
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.21	0.26	0.98	0.91	0.37
Income (loss) before income taxes	0.12	(4.74)	1.31	0.06	1.59
Provision for current and deferred domestic income taxes	(10.26)	(1.94)	0.47	0.44	(0.32)
Income (loss) after income taxes	10.38	(2.80)	0.84	(0.38)	1.91
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	0.25	(9.71)	2.55	0.12	3.47
After income taxes	21.65	(5.74)	1.64	(0.81)	4.18
Annual rate of profit on total assets:					
Before income taxes	0.08	(3.05)	0.82	0.04	1.12
After income taxes	6.87	(1.80)	0.53	(0.26)	1.35

Table 52.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,389	1,341	1,376	1,489	1,303
Time deposits in the U.S., including negotiable certificates of deposit	43	58	57	52	63
Cash and deposits outside the U.S.	9	7	11	11	0
Total cash on hand and in banks	1,442	1,406	1,443	1,551	1,366
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	23	22	22	22	22
Commercial and finance company paper of U.S. issuers	15,262	15,303	15,012	14,245	14,232
State and local government securities, due in 1 year or less	25	23	24	39	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	318	306	278	269	284
Total cash, U.S. Government and other securities	17,070	17,061	16,779	16,127	15,904
Trade receivables from the U.S. Government	13	13	11	19	17
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,845	2,443	2,753	3,014	2,712
Total receivables	2,858	2,456	2,764	3,033	2,729
Inventories	4,159	3,977	4,368	4,300	4,245
All other current assets	2,432	2,246	2,293	2,396	2,183
Total current assets	26,520	25,740	26,204	25,857	25,062
Property, plant, and equipment	28,753	27,911	27,978	27,231	26,798
Land and mineral rights	10,039	10,314	10,148	9,887	9,936
Less: Accumulated depreciation, depletion, and amortization	18,903	19,162	19,646	19,349	19,322
Net property, plant, and equipment	19,888	19,062	18,479	17,770	17,412
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	12,285	11,209	11,307	11,490	11,527
Total Assets	58,693	56,011	55,990	55,116	54,000
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	389	295	420	327	274
b. Commercial paper	25	15	15	13	1
c. Other short-term loans	175	116	111	171	199
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,290	2,040	2,159	2,415	2,387
Income taxes accrued, prior and current years, net of payments:					
a. Federal	135	194	199	209	234
b. Other	(6)	(4)	(2)	(10)	(3)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	375	484	364	400	379
b. Bonds and debentures	23	25	125	131	127
c. Other long-term loans	253	363	332	204	250
All other current liabilities, including excise and sales taxes, and accrued expenses	2,017	2,057	2,066	2,043	2,035
Total current liabilities	5,676	5,583	5,790	5,902	5,884
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,203	4,647	4,719	4,464	4,236
b. Bonds and debentures	6,716	6,744	6,447	6,013	5,894
c. Other long-term loans	4,348	4,208	4,044	4,129	3,863
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,127	17,243	16,986	16,898	16,657
Total liabilities	40,068	38,425	37,985	37,405	36,535
Capital stock and other capital	11,629	11,271	11,247	11,440	11,151
Retained earnings	9,415	8,860	9,139	8,496	8,406
Cumulative foreign currency translation adjustment	447	448	461	430	324
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,930)	(1,999)	(1,831)	(1,632)	(1,370)
Less: Treasury stock at cost	936	993	1,011	1,023	1,047
Stockholders' equity	18,625	17,586	18,004	17,711	17,465
Total Liabilities and Stockholders' Equity	58,693	56,011	55,990	55,116	54,000
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	20,845	20,156	20,414	19,955	19,178

Table 53.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	20,989	17,916	15,573	20,698	22,904
Depreciation, depletion, and amortization of property, plant, and equipment	1,390	1,380	1,352	1,350	1,345
All other operating costs and expenses	18,215	16,189	15,064	18,263	19,754
Income (loss) from operations	1,384	347	(842)	1,085	1,805
Interest expense	1,020	965	844	794	754
Dividend income	11	34	48	11	6
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	80	(146)	(206)	(40)	212
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(207)	(234)	(115)	(119)	(228)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,008	639	876	1,068	905
Income (loss) before income taxes	1,256	(325)	(1,083)	1,211	1,946
Provision for current and deferred domestic income taxes:					
a. Federal	(118)	(295)	(376)	102	157
b. Other	(3)	53	3	6	24
Income (loss) after income taxes	1,377	(82)	(710)	1,103	1,765
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,377	(82)	(710)	1,103	1,765
Cash dividends charged to retained earnings in this quarter	239	285	92	643	304
Net income retained in business	1,138	(367)	(801)	460	1,461
Retained earnings at beginning of quarter	5,144	7,438	7,819	7,461	8,793
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	71	(144)	(103)	3	138
Retained earnings at end of quarter	6,353	6,927	6,915	7,924	10,392
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	6.62	7.70	8.68	6.52	5.87
All other operating costs and expenses	86.78	90.36	96.73	88.23	86.25
Income (loss) from operations	6.59	1.94	(5.41)	5.24	7.88
Interest expense	4.86	5.39	5.42	3.84	3.29
Dividend income	0.05	0.19	0.31	0.05	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.38	(0.81)	(1.32)	(0.19)	0.93
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.99)	(1.31)	(0.74)	(0.58)	(0.99)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.80	3.57	5.63	5.16	3.95
Income (loss) before income taxes	5.98	(1.81)	(6.95)	5.85	8.50
Provision for current and deferred domestic income taxes	(0.58)	(1.35)	(2.39)	0.52	0.79
Income (loss) after income taxes	6.56	(0.46)	(4.56)	5.33	7.70
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	8.22	(1.70)	(5.62)	6.27	9.82
After income taxes	9.02	(0.43)	(3.68)	5.71	8.90
Annual rate of profit on total assets:					
Before income taxes	3.08	(0.79)	(2.60)	2.90	4.63
After income taxes	3.37	(0.20)	(1.70)	2.64	4.20

Table 53.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	5,803	9,102	7,483	6,924	6,501
Time deposits in the U.S., including negotiable certificates of deposit	879	739	638	711	385
Cash and deposits outside the U.S.	25	32	34	40	36
Total cash on hand and in banks	6,707	9,873	8,156	7,675	6,922
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	14	0
b. Other, due in 1 year or less	4	91	148	7	20
Commercial and finance company paper of U.S. issuers	32	33	33	42	91
State and local government securities, due in 1 year or less	37	45	58	57	59
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	585	675	644	311	339
Total cash, U.S. Government and other securities	7,366	10,718	9,039	8,106	7,431
Trade receivables from the U.S. Government	2	2	2	3	27
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,001	9,213	9,378	11,352	12,540
Total receivables	11,003	9,215	9,380	11,355	12,567
Inventories	9,959	9,614	10,263	10,728	11,022
All other current assets	4,505	4,983	5,272	4,834	4,562
Total current assets	32,832	34,529	33,954	35,023	35,582
Property, plant, and equipment	89,645	91,245	93,219	92,689	94,013
Land and mineral rights	16,934	17,190	17,351	17,471	17,810
Less: Accumulated depreciation, depletion, and amortization	45,731	47,527	49,209	49,641	51,055
Net property, plant, and equipment	60,848	60,907	61,362	60,519	60,768
U.S. Treasury and Federal agency securities, due in more than 1 year	28	29	34	39	23
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	69,563	69,666	71,498	71,351	71,685
Total Assets	163,271	165,131	166,847	166,932	168,059
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	680	520	747	1,095	1,162
b. Commercial paper	84	97	163	34	205
c. Other short-term loans	1,332	1,401	1,313	611	915
Advances and prepayments by the U.S. Government	0	0	0	0	4
Trade accounts and trade notes payable	7,006	6,839	7,107	7,698	7,538
Income taxes accrued, prior and current years, net of payments:					
a. Federal	351	81	241	104	279
b. Other	47	41	49	32	49
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	709	783	783	593	542
b. Bonds and debentures	405	385	709	1,232	750
c. Other long-term loans	1,942	1,959	2,321	3,172	2,063
All other current liabilities, including excise and sales taxes, and accrued expenses	9,356	8,756	8,772	9,165	9,619
Total current liabilities	21,913	20,863	22,206	23,736	23,127
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,941	7,380	7,556	7,678	7,692
b. Bonds and debentures	14,999	16,930	17,124	15,878	15,785
c. Other long-term loans	24,593	24,466	23,856	23,851	23,328
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	32,746	18,978	19,002	18,571	18,842
Total liabilities	102,191	88,617	89,744	89,714	88,774
Capital stock and other capital	59,679	74,522	75,202	74,011	74,639
Retained earnings	6,353	6,927	6,915	7,924	10,392
Cumulative foreign currency translation adjustment	2,112	2,511	2,158	2,139	1,677
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,761)	(5,015)	(4,750)	(4,469)	(4,914)
Less: Treasury stock at cost	2,303	2,431	2,423	2,387	2,510
Stockholders' equity	61,080	76,514	77,102	77,218	79,285
Total Liabilities and Stockholders' Equity	163,271	165,131	166,847	166,932	168,059
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,919	13,666	11,748	11,287	12,455

Table 54.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	50,300	49,126	54,801	58,251	58,028
Depreciation, depletion, and amortization of property, plant, and equipment	1,575	1,590	1,520	1,520	1,559
All other operating costs and expenses	46,237	45,696	49,175	51,526	52,568
Income (loss) from operations	2,488	1,840	4,107	5,205	3,902
Interest expense	880	873	902	948	894
Dividend income	271	312	323	402	444
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	280	210	109	245	161
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(126)	249	(489)	(144)	(85)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	768	841	1,128	1,124	668
Income (loss) before income taxes	2,801	2,578	4,276	5,884	4,197
Provision for current and deferred domestic income taxes:					
a. Federal	577	699	659	1,207	1,019
b. Other	62	(8)	45	81	46
Income (loss) after income taxes	2,162	1,888	3,572	4,596	3,132
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,162	1,888	3,572	4,596	3,132
Cash dividends charged to retained earnings in this quarter	1,096	1,580	1,241	1,228	838
Net income retained in business	1,066	308	2,331	3,368	2,294
Retained earnings at beginning of quarter	33,977	34,589	34,815	38,346	41,054
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(199)	183	(31)	80	(66)
Retained earnings at end of quarter	34,844	35,080	37,115	41,794	43,281
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.13	3.24	2.77	2.61	2.69
All other operating costs and expenses	91.92	93.02	89.73	88.45	90.59
Income (loss) from operations	4.95	3.75	7.49	8.94	6.72
Interest expense	1.75	1.78	1.65	1.63	1.54
Dividend income	0.54	0.63	0.59	0.69	0.77
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.56	0.43	0.20	0.42	0.28
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.25)	0.51	(0.89)	(0.25)	(0.15)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.53	1.71	2.06	1.93	1.15
Income (loss) before income taxes	5.57	5.25	7.80	10.10	7.23
Provision for current and deferred domestic income taxes	1.27	1.41	1.28	2.21	1.83
Income (loss) after income taxes	4.30	3.84	6.52	7.89	5.40
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.49	10.47	16.84	21.65	15.43
After income taxes	8.87	7.67	14.07	16.91	11.52
Annual rate of profit on total assets:					
Before income taxes	5.21	4.82	7.69	10.17	7.19
After income taxes	4.02	3.53	6.43	7.94	5.36

Table 54.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	7,780	8,129	6,516	7,100	5,961
Time deposits in the U.S., including negotiable certificates of deposit	1,399	775	1,171	897	990
Cash and deposits outside the U.S.	22	29	21	19	20
Total cash on hand and in banks	9,200	8,933	7,708	8,015	6,971
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	158	1,155	1,144	1,093	1,000
b. Other, due in 1 year or less	348	861	466	701	863
Commercial and finance company paper of U.S. issuers	112	124	170	209	62
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,552	1,834	1,828	1,520	1,054
Total cash, U.S. Government and other securities	11,371	12,908	11,316	11,538	9,950
Trade receivables from the U.S. Government	2	26	35	42	41
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,268	19,721	23,566	24,409	24,350
Total receivables	21,269	19,747	23,601	24,451	24,391
Inventories	24,517	24,859	26,806	28,976	29,640
All other current assets	15,949	15,802	16,384	17,508	17,117
Total current assets	73,106	73,316	78,107	82,472	81,098
Property, plant, and equipment	114,554	114,886	115,502	117,680	120,803
Land and mineral rights	7,345	7,703	8,167	8,193	8,278
Less: Accumulated depreciation, depletion, and amortization	59,749	59,809	60,342	61,034	62,015
Net property, plant, and equipment	62,150	62,780	63,327	64,839	67,066
U.S. Treasury and Federal agency securities, due in more than 1 year	3	3	2	1	1
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	79,653	77,940	80,915	84,214	85,359
Total Assets	214,911	214,039	222,352	231,527	233,525
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,095	2,535	2,350	2,943	2,844
b. Commercial paper	10	60	10	0	128
c. Other short-term loans	1,294	1,357	1,397	1,446	2,019
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	16,300	15,478	18,477	19,194	18,797
Income taxes accrued, prior and current years, net of payments:					
a. Federal	709	95	617	383	440
b. Other	235	236	271	186	189
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,051	1,212	1,278	1,510	1,704
b. Bonds and debentures	301	493	777	649	740
c. Other long-term loans	227	955	913	354	211
All other current liabilities, including excise and sales taxes, and accrued expenses	10,183	10,514	10,066	10,710	11,413
Total current liabilities	33,405	32,934	36,156	37,373	38,485
Long-term debt, due in more than 1 year:					
a. Loans from banks	10,790	9,765	11,855	11,598	12,044
b. Bonds and debentures	24,450	25,006	24,554	24,985	24,567
c. Other long-term loans	11,204	10,719	11,202	11,860	12,375
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,593	37,126	37,029	36,998	37,282
Total liabilities	117,442	115,549	120,795	122,814	124,753
Capital stock and other capital	83,888	84,417	84,459	86,077	86,739
Retained earnings	34,844	35,080	37,115	41,794	43,281
Cumulative foreign currency translation adjustment	1,537	1,586	2,513	2,800	1,520
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(12,452)	(12,263)	(12,196)	(11,595)	(12,302)
Less: Treasury stock at cost	10,348	10,331	10,335	10,362	10,467
Stockholders' equity	97,470	98,489	101,556	108,713	108,772
Total Liabilities and Stockholders' Equity	214,911	214,039	222,352	231,527	233,525
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	39,701	40,382	41,951	45,099	42,613

Table 55.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	27,114	25,686	28,510	31,128	31,112
Depreciation, depletion, and amortization of property, plant, and equipment	827	823	798	801	807
All other operating costs and expenses	26,133	25,049	26,506	28,042	28,831
Income (loss) from operations	154	(186)	1,206	2,285	1,474
Interest expense	499	492	466	524	510
Dividend income	15	17	17	17	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	145	117	29	22	41
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(10)	(42)	12	3	(15)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(25)	(229)	75	136	(210)
Income (loss) before income taxes	(220)	(814)	873	1,939	805
Provision for current and deferred domestic income taxes:					
a. Federal	1	4	300	454	185
b. Other	38	(10)	35	63	11
Income (loss) after income taxes	(259)	(809)	537	1,422	610
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(259)	(809)	537	1,422	610
Cash dividends charged to retained earnings in this quarter	236	496	242	249	234
Net income retained in business	(495)	(1,305)	295	1,173	375
Retained earnings at beginning of quarter	14,676	14,092	13,269	14,519	15,620
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(102)	424	(152)	39	(79)
Retained earnings at end of quarter	14,079	13,212	13,412	15,731	15,916
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.05	3.20	2.80	2.57	2.59
All other operating costs and expenses	96.38	97.52	92.97	90.09	92.67
Income (loss) from operations	0.57	(0.72)	4.23	7.34	4.74
Interest expense	1.84	1.91	1.63	1.68	1.64
Dividend income	0.06	0.07	0.06	0.05	0.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.53	0.46	0.10	0.07	0.13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.04)	(0.16)	0.04	0.01	(0.05)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.09)	(0.89)	0.26	0.44	(0.68)
Income (loss) before income taxes	(0.81)	(3.17)	3.06	6.23	2.59
Provision for current and deferred domestic income taxes	0.15	(0.02)	1.18	1.66	0.63
Income (loss) after income taxes	(0.96)	(3.15)	1.88	4.57	1.96
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(2.72)	(10.52)	11.39	22.02	9.15
After income taxes	(3.20)	(10.44)	7.01	16.15	6.92
Annual rate of profit on total assets:					
Before income taxes	(0.94)	(3.50)	3.66	7.74	3.22
After income taxes	(1.10)	(3.47)	2.25	5.68	2.44

¹ Included in Primary Metals.

Table 55.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	4,354	3,432	3,109	3,148	2,660
Time deposits in the U.S., including negotiable certificates of deposit	158	294	254	221	233
Cash and deposits outside the U.S.	8	16	8	7	9
Total cash on hand and in banks	4,520	3,741	3,370	3,375	2,901
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	158	1,155	1,144	1,093	1,000
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	0	0	0
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	865	911	791	666	560
Total cash, U.S. Government and other securities	5,543	5,808	5,305	5,133	4,461
Trade receivables from the U.S. Government	0	0	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,046	10,227	12,173	12,536	12,575
Total receivables	11,046	10,227	12,173	12,536	12,575
Inventories	14,959	14,811	15,943	17,678	17,773
All other current assets	3,390	2,848	2,922	3,053	3,293
Total current assets	34,939	33,694	36,344	38,401	38,103
Property, plant, and equipment	60,784	61,152	62,051	63,446	64,051
Land and mineral rights	1,153	1,191	1,163	1,199	1,179
Less: Accumulated depreciation, depletion, and amortization	31,050	31,023	31,705	32,213	32,407
Net property, plant, and equipment	30,887	31,320	31,509	32,432	32,823
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	28,137	28,128	27,639	29,365	29,166
Total Assets	93,962	93,141	95,492	100,197	100,092
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,035	1,077	959	1,159	1,296
b. Commercial paper	10	60	10	0	0
c. Other short-term loans	448	426	511	705	741
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	9,389	8,596	10,779	10,793	10,300
Income taxes accrued, prior and current years, net of payments:					
a. Federal	72	36	98	69	86
b. Other	112	122	124	115	121
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	588	552	618	674	859
b. Bonds and debentures	73	265	228	229	306
c. Other long-term loans	202	930	887	300	184
All other current liabilities, including excise and sales taxes, and accrued expenses	5,317	5,531	5,552	5,893	6,016
Total current liabilities	17,246	17,596	19,766	19,938	19,908
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,828	6,002	6,195	5,958	6,408
b. Bonds and debentures	12,070	12,677	12,749	12,779	12,416
c. Other long-term loans	7,958	7,937	8,084	8,730	8,758
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,487	17,951	18,031	17,558	17,388
Total liabilities	61,588	62,163	64,825	64,964	64,878
Capital stock and other capital	29,335	29,186	28,910	30,607	30,510
Retained earnings	14,079	13,212	13,412	15,731	15,916
Cumulative foreign currency translation adjustment	(288)	(307)	(186)	(233)	(147)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,734)	(7,096)	(7,151)	(6,566)	(6,771)
Less: Treasury stock at cost	4,020	4,016	4,318	4,305	4,293
Stockholders' equity	32,374	30,978	30,667	35,233	35,214
Total Liabilities and Stockholders' Equity	93,962	93,141	95,492	100,197	100,092
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	17,693	16,098	16,578	18,462	18,195

¹ Included in Primary Metals.

Table 56.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	19,426	19,629	22,140	22,655	22,211
Depreciation, depletion, and amortization of property, plant, and equipment	642	664	613	614	626
All other operating costs and expenses	16,947	17,437	19,138	19,687	19,727
Income (loss) from operations	1,838	1,528	2,389	2,354	1,858
Interest expense	340	342	399	386	345
Dividend income	253	294	305	384	418
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	116	93	72	208	111
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(117)	281	(500)	(141)	(17)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	778	1,061	1,044	971	866
Income (loss) before income taxes	2,528	2,914	2,911	3,389	2,890
Provision for current and deferred domestic income taxes:					
a. Federal	438	575	230	616	689
b. Other	21	1	10	20	32
Income (loss) after income taxes	2,069	2,338	2,671	2,753	2,170
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,069	2,338	2,671	2,753	2,170
Cash dividends charged to retained earnings in this quarter	851	973	966	962	586
Net income retained in business	1,218	1,365	1,705	1,791	1,584
Retained earnings at beginning of quarter	10,604	11,522	12,289	14,058	15,332
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(64)	(285)	56	2	(12)
Retained earnings at end of quarter	11,758	12,602	14,049	15,850	16,904
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.30	3.38	2.77	2.71	2.82
All other operating costs and expenses	87.24	88.83	86.44	86.90	88.82
Income (loss) from operations	9.46	7.78	10.79	10.39	8.36
Interest expense	1.75	1.74	1.80	1.70	1.55
Dividend income	1.30	1.50	1.38	1.69	1.88
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.60	0.47	0.32	0.92	0.50
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.60)	1.43	(2.26)	(0.62)	(0.08)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.00	5.40	4.72	4.29	3.90
Income (loss) before income taxes	13.01	14.84	13.15	14.96	13.01
Provision for current and deferred domestic income taxes	2.36	2.93	1.08	2.81	3.24
Income (loss) after income taxes	10.65	11.91	12.07	12.15	9.77
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.23	20.26	19.27	21.69	18.49
After income taxes	14.92	16.26	17.68	17.62	13.88
Annual rate of profit on total assets:					
Before income taxes	9.50	11.02	10.48	11.83	9.99
After income taxes	7.78	8.84	9.62	9.61	7.50

¹ Included in Primary Metals.

Table 56.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	3,001	4,036	2,607	3,106	3,063
Time deposits in the U.S., including negotiable certificates of deposit	1,237	477	917	663	744
Cash and deposits outside the U.S.	14	13	13	12	12
Total cash on hand and in banks	4,253	4,526	3,537	3,781	3,818
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	280	795	400	600	750
Commercial and finance company paper of U.S. issuers	20	0	0	0	0
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	235	321	406	219	144
Total cash, U.S. Government and other securities	4,788	5,642	4,344	4,600	4,712
Trade receivables from the U.S. Government	2	26	35	40	39
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,109	7,540	9,115	9,377	9,130
Total receivables	8,110	7,566	9,151	9,417	9,169
Inventories	7,331	7,706	8,508	8,714	8,995
All other current assets	12,268	12,693	13,174	14,115	13,434
Total current assets	32,498	33,607	35,176	36,846	36,311
Property, plant, and equipment	47,209	47,047	46,697	47,424	49,224
Land and mineral rights	6,046	6,349	6,840	6,828	6,929
Less: Accumulated depreciation, depletion, and amortization	24,842	24,826	24,607	24,808	25,179
Net property, plant, and equipment	28,413	28,570	28,930	29,443	30,974
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	45,468	43,621	46,967	48,319	48,393
Total Assets	106,379	105,798	111,073	114,608	115,677
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,987	1,391	1,266	1,635	1,344
b. Commercial paper	0	0	0	0	107
c. Other short-term loans	833	927	878	733	1,271
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	5,584	5,490	6,222	6,783	6,710
Income taxes accrued, prior and current years, net of payments:					
a. Federal	642	70	513	289	341
b. Other	125	112	140	55	52
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	363	582	564	673	792
b. Bonds and debentures	229	228	550	420	434
c. Other long-term loans	25	23	25	48	12
All other current liabilities, including excise and sales taxes, and accrued expenses	3,946	4,041	3,625	3,932	4,340
Total current liabilities	13,734	12,863	13,783	14,568	15,402
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,452	3,165	5,009	4,865	4,664
b. Bonds and debentures	11,724	11,677	11,130	11,518	11,478
c. Other long-term loans	2,956	2,490	2,832	2,849	3,094
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,040	18,078	17,902	18,307	18,533
Total liabilities	50,906	48,274	50,656	52,107	53,171
Capital stock and other capital	52,247	52,743	53,060	52,974	53,724
Retained earnings	11,758	12,602	14,049	15,850	16,904
Cumulative foreign currency translation adjustment	1,835	1,900	2,629	2,944	1,639
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,476)	(4,863)	(4,800)	(4,755)	(5,259)
Less: Treasury stock at cost	4,891	4,857	4,522	4,512	4,502
Stockholders' equity	55,473	57,525	60,417	62,501	62,506
Total Liabilities and Stockholders' Equity	106,379	105,798	111,073	114,608	115,677
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	18,764	20,743	21,393	22,278	20,908

¹ Included in Primary Metals.

Table 57.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	3,759	3,811	4,151	4,468	4,705
Depreciation, depletion, and amortization of property, plant, and equipment	106	103	109	105	126
All other operating costs and expenses	3,158	3,210	3,531	3,796	4,010
Income (loss) from operations	495	498	512	567	570
Interest expense	40	39	37	38	40
Dividend income	3	1	1	1	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	19	0	8	16	10
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	2	10	(1)	(6)	(52)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	15	10	9	16	12
Income (loss) before income taxes	493	479	492	556	501
Provision for current and deferred domestic income taxes:					
a. Federal	138	120	129	136	145
b. Other	2	1	(1)	(2)	3
Income (loss) after income taxes	352	359	363	422	353
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	352	359	363	422	353
Cash dividends charged to retained earnings in this quarter	9	111	33	17	18
Net income retained in business	343	248	331	404	335
Retained earnings at beginning of quarter	8,698	8,975	9,257	9,769	10,102
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(34)	43	66	38	26
Retained earnings at end of quarter	9,007	9,266	9,653	10,212	10,462
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.82	2.71	2.62	2.36	2.68
All other operating costs and expenses	84.01	84.23	85.05	84.95	85.21
Income (loss) from operations	13.17	13.06	12.34	12.69	12.11
Interest expense	1.07	1.03	0.90	0.86	0.85
Dividend income	0.09	0.03	0.03	0.03	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.50	0.00	0.20	0.35	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.04	0.26	(0.03)	(0.13)	(1.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.39	0.25	0.21	0.37	0.26
Income (loss) before income taxes	13.11	12.58	11.85	12.45	10.66
Provision for current and deferred domestic income taxes	3.74	3.16	3.10	3.01	3.16
Income (loss) after income taxes	9.38	9.42	8.75	9.43	7.50
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.49	19.20	18.79	20.26	18.15
After income taxes	14.65	14.38	13.88	15.36	12.77
Annual rate of profit on total assets:					
Before income taxes	13.53	12.70	12.47	13.31	11.30
After income taxes	9.67	9.51	9.21	10.08	7.95

¹ Included in Primary Metals.

Table 57.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	425	662	799	846	238
Time deposits in the U.S., including negotiable certificates of deposit	3	4	1	13	13
Cash and deposits outside the U.S.	0	0	0	0	0
Total cash on hand and in banks	428	666	800	859	251
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	68	66	66	101	113
Commercial and finance company paper of U.S. issuers	92	124	170	209	62
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	452	601	631	636	351
Total cash, U.S. Government and other securities	1,040	1,459	1,667	1,805	777
Trade receivables from the U.S. Government	0	0	0	2	2
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,113	1,954	2,277	2,496	2,645
Total receivables	2,113	1,954	2,278	2,498	2,647
Inventories	2,226	2,341	2,355	2,583	2,872
All other current assets	291	261	288	340	389
Total current assets	5,669	6,015	6,587	7,226	6,685
Property, plant, and equipment	6,560	6,687	6,754	6,810	7,528
Land and mineral rights	147	163	164	165	171
Less: Accumulated depreciation, depletion, and amortization	3,857	3,960	4,030	4,012	4,429
Net property, plant, and equipment	2,850	2,890	2,888	2,964	3,270
U.S. Treasury and Federal agency securities, due in more than 1 year	3	3	2	1	1
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,048	6,191	6,310	6,530	7,800
Total Assets	14,571	15,099	15,787	16,721	17,755
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	73	67	124	149	205
b. Commercial paper	0	0	0	0	21
c. Other short-term loans	13	4	8	8	7
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	1,326	1,392	1,476	1,618	1,788
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(5)	(11)	6	24	13
b. Other	(2)	2	7	16	16
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	100	79	96	163	53
b. Bonds and debentures	0	0	0	0	0
c. Other long-term loans	1	1	1	5	14
All other current liabilities, including excise and sales taxes, and accrued expenses	920	942	889	884	1,057
Total current liabilities	2,425	2,475	2,607	2,866	3,174
Long-term debt, due in more than 1 year:					
a. Loans from banks	510	598	652	774	972
b. Bonds and debentures	655	652	675	688	672
c. Other long-term loans	291	292	285	280	523
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,067	1,096	1,096	1,134	1,361
Total liabilities	4,948	5,112	5,314	5,743	6,703
Capital stock and other capital	2,306	2,488	2,489	2,496	2,505
Retained earnings	9,007	9,266	9,653	10,212	10,462
Cumulative foreign currency translation adjustment	(10)	(7)	70	89	29
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(243)	(304)	(245)	(273)	(271)
Less: Treasury stock at cost	1,437	1,457	1,495	1,545	1,672
Stockholders' equity	9,623	9,987	10,473	10,979	11,052
Total Liabilities and Stockholders' Equity	14,571	15,099	15,787	16,721	17,755
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	3,244	3,541	3,980	4,359	3,510

¹ Included in Primary Metals.

Table 58.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	32,205	32,490	34,115	36,151	37,362
Depreciation, depletion, and amortization of property, plant, and equipment	874	909	917	881	922
All other operating costs and expenses	28,489	29,182	30,190	31,579	32,879
Income (loss) from operations	2,842	2,400	3,007	3,690	3,561
Interest expense	762	763	684	722	746
Dividend income	12	36	17	13	20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	164	207	110	(12)	(57)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(18)	(609)	(154)	(38)	(41)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,211	940	605	782	944
Income (loss) before income taxes	3,449	2,211	2,902	3,713	3,680
Provision for current and deferred domestic income taxes:					
a. Federal	1,045	761	518	736	761
b. Other	64	32	(52)	57	39
Income (loss) after income taxes	2,340	1,418	2,436	2,921	2,881
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,340	1,418	2,435	2,921	2,881
Cash dividends charged to retained earnings in this quarter	701	942	501	726	865
Net income retained in business	1,639	476	1,934	2,195	2,016
Retained earnings at beginning of quarter	47,027	47,823	49,040	50,117	51,942
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(23)	15	(215)	(189)	(29)
Retained earnings at end of quarter	48,643	48,315	50,759	52,123	53,928
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.71	2.80	2.69	2.44	2.47
All other operating costs and expenses	88.46	89.82	88.50	87.35	88.00
Income (loss) from operations	8.83	7.39	8.82	10.21	9.53
Interest expense	2.37	2.35	2.01	2.00	2.00
Dividend income	0.04	0.11	0.05	0.03	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.51	0.64	0.32	(0.03)	(0.15)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.05)	(1.88)	(0.45)	(0.10)	(0.11)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.76	2.89	1.77	2.16	2.53
Income (loss) before income taxes	10.71	6.80	8.51	10.27	9.85
Provision for current and deferred domestic income taxes	3.44	2.44	1.37	2.19	2.14
Income (loss) after income taxes	7.27	4.36	7.14	8.08	7.71
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.52	13.28	16.64	20.88	21.23
After income taxes	13.92	8.52	13.97	16.42	16.62
Annual rate of profit on total assets:					
Before income taxes	9.01	5.82	7.56	9.47	9.31
After income taxes	6.11	3.73	6.35	7.45	7.28

Table 58.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	6,495	6,196	5,458	6,253	6,072
Time deposits in the U.S., including negotiable certificates of deposit	353	296	274	256	241
Cash and deposits outside the U.S.	272	175	147	77	94
Total cash on hand and in banks	7,120	6,667	5,879	6,586	6,407
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	13	0	0	0
b. Other, due in 1 year or less	15	128	281	287	287
Commercial and finance company paper of U.S. issuers	66	54	52	72	103
State and local government securities, due in 1 year or less	87	50	49	60	71
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	832	824	601	687	694
Total cash, U.S. Government and other securities	8,120	7,735	6,862	7,693	7,562
Trade receivables from the U.S. Government	879	913	1,027	867	932
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,725	15,929	17,279	18,522	19,208
Total receivables	18,604	16,842	18,306	19,389	20,140
Inventories	17,137	17,567	18,524	19,397	19,770
All other current assets	5,130	5,867	5,941	6,131	6,035
Total current assets	48,991	48,011	49,632	52,610	53,507
Property, plant, and equipment	58,989	60,414	61,093	60,105	60,847
Land and mineral rights	1,951	1,971	1,936	1,964	2,015
Less: Accumulated depreciation, depletion, and amortization	36,435	36,963	37,761	37,448	37,944
Net property, plant, and equipment	24,505	25,422	25,268	24,621	24,917
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	79,604	78,554	78,622	79,647	79,763
Total Assets	153,101	151,987	153,523	156,878	158,187
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,014	1,601	2,187	2,204	2,585
b. Commercial paper	999	100	504	753	727
c. Other short-term loans	449	648	629	632	589
Advances and prepayments by the U.S. Government	565	606	610	593	579
Trade accounts and trade notes payable	10,214	9,818	10,408	11,196	11,625
Income taxes accrued, prior and current years, net of payments:					
a. Federal	710	848	592	717	458
b. Other	16	116	64	31	87
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,118	1,533	1,555	922	725
b. Bonds and debentures	676	705	689	388	494
c. Other long-term loans	982	895	906	1,936	1,551
All other current liabilities, including excise and sales taxes, and accrued expenses	10,763	10,545	10,169	10,261	11,092
Total current liabilities	28,506	27,416	28,311	29,633	30,512
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,842	14,734	12,949	14,689	15,190
b. Bonds and debentures	7,657	8,879	8,456	8,721	7,705
c. Other long-term loans	16,970	16,879	17,884	17,289	20,032
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,881	17,497	16,167	15,412	15,410
Total liabilities	85,857	85,405	83,767	85,743	88,848
Capital stock and other capital	34,172	33,847	34,205	34,248	33,420
Retained earnings	48,643	48,315	50,759	52,123	53,928
Cumulative foreign currency translation adjustment	(946)	(800)	(601)	143	(879)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,836)	(4,617)	(4,019)	(3,547)	(4,610)
Less: Treasury stock at cost	9,789	10,164	10,588	11,833	12,520
Stockholders' equity	67,244	66,581	69,756	71,135	69,340
Total Liabilities and Stockholders' Equity	153,101	151,987	153,523	156,878	158,187
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	20,485	20,595	21,321	22,977	22,995

Table 59.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	76,546	78,895	78,413	88,416	89,416
Depreciation, depletion, and amortization of property, plant, and equipment	2,116	2,143	2,175	2,179	2,187
All other operating costs and expenses	68,894	70,467	69,891	78,048	79,578
Income (loss) from operations	5,536	6,285	6,347	8,188	7,650
Interest expense	1,585	1,481	1,455	1,435	1,650
Dividend income	25	88	480	62	333
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	808	502	576	317	462
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,885)	(589)	(2,590)	(124)	(633)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,560	3,761	3,849	4,402	4,367
Income (loss) before income taxes	6,458	8,566	7,207	11,411	10,530
Provision for current and deferred domestic income taxes:					
a. Federal	1,500	1,470	1,764	2,484	2,507
b. Other	117	137	128	221	157
Income (loss) after income taxes	4,841	6,958	5,315	8,706	7,866
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,841	6,958	5,315	8,706	7,866
Cash dividends charged to retained earnings in this quarter	1,267	2,653	1,216	2,247	1,274
Net income retained in business	3,574	4,305	4,099	6,459	6,592
Retained earnings at beginning of quarter	112,116	114,572	119,386	123,587	126,373
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(532)	62	(341)	(1,175)	344
Retained earnings at end of quarter	115,158	118,940	123,143	128,871	133,308
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.76	2.72	2.77	2.46	2.45
All other operating costs and expenses	90.00	89.32	89.13	88.27	89.00
Income (loss) from operations	7.23	7.97	8.09	9.26	8.56
Interest expense	2.07	1.88	1.86	1.62	1.84
Dividend income	0.03	0.11	0.61	0.07	0.37
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.06	0.64	0.74	0.36	0.52
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2.46)	(0.75)	(3.30)	(0.14)	(0.71)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.65	4.77	4.91	4.98	4.88
Income (loss) before income taxes	8.44	10.86	9.19	12.91	11.78
Provision for current and deferred domestic income taxes	2.11	2.04	2.41	3.06	2.98
Income (loss) after income taxes	6.32	8.82	6.78	9.85	8.80
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	14.02	17.99	14.54	22.08	20.41
After income taxes	10.51	14.62	10.72	16.85	15.25
Annual rate of profit on total assets:					
Before income taxes	6.03	7.80	6.50	9.84	8.94
After income taxes	4.52	6.33	4.79	7.51	6.67

Table 59.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	15,070	17,953	16,420	18,542	20,822
Time deposits in the U.S., including negotiable certificates of deposit	1,699	1,765	2,605	8,993	1,629
Cash and deposits outside the U.S.	1,741	1,566	1,411	1,661	1,682
Total cash on hand and in banks	18,510	21,284	20,436	29,196	24,132
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3	3	14	14	9
b. Other, due in 1 year or less	658	398	486	581	383
Commercial and finance company paper of U.S. issuers	1,500	1,771	1,514	2,124	1,757
State and local government securities, due in 1 year or less	515	468	454	493	423
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	3,878	3,745	3,408	3,788	3,178
Total cash, U.S. Government and other securities	25,064	27,669	26,313	36,196	29,883
Trade receivables from the U.S. Government	1,173	1,264	1,293	1,278	1,240
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,053	38,833	41,926	44,178	44,331
Total receivables	40,226	40,097	43,220	45,456	45,571
Inventories	42,580	42,795	47,046	49,805	52,270
All other current assets	26,692	25,670	26,439	25,172	29,290
Total current assets	134,562	136,231	143,018	156,629	157,015
Property, plant, and equipment	107,372	109,319	111,041	113,679	116,526
Land and mineral rights	2,119	2,141	2,141	2,207	2,197
Less: Accumulated depreciation, depletion, and amortization	63,106	64,294	65,653	67,387	68,809
Net property, plant, and equipment	46,386	47,166	47,529	48,500	49,913
U.S. Treasury and Federal agency securities, due in more than 1 year	562	509	443	379	315
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	246,814	255,606	252,674	258,301	264,159
Total Assets	428,323	439,513	443,664	463,809	471,402
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,827	1,595	1,968	1,967	2,201
b. Commercial paper	727	978	1,167	955	1,283
c. Other short-term loans	2,024	2,200	2,009	2,282	2,196
Advances and prepayments by the U.S. Government	45	50	87	92	95
Trade accounts and trade notes payable	26,099	26,852	28,657	30,125	28,812
Income taxes accrued, prior and current years, net of payments:					
a. Federal	4,272	4,670	4,790	4,679	5,344
b. Other	145	150	209	177	180
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,366	1,171	1,189	1,189	1,285
b. Bonds and debentures	2,362	1,724	1,543	1,097	1,818
c. Other long-term loans	2,729	2,056	2,245	3,517	3,880
All other current liabilities, including excise and sales taxes, and accrued expenses	62,436	66,538	64,297	67,104	71,535
Total current liabilities	104,032	107,984	108,159	113,183	118,628
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,265	19,777	19,021	20,458	22,724
b. Bonds and debentures	28,194	27,369	26,666	31,572	32,630
c. Other long-term loans	26,531	28,445	30,217	29,866	27,886
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	65,051	65,509	61,294	62,055	63,197
Total liabilities	244,073	249,084	245,358	257,134	265,065
Capital stock and other capital	134,257	136,649	138,786	140,808	141,559
Retained earnings	115,158	118,940	123,143	128,871	133,308
Cumulative foreign currency translation adjustment	274	(87)	1,657	2,603	801
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(16,726)	(15,583)	(15,000)	(14,512)	(16,629)
Less: Treasury stock at cost	48,713	49,490	50,280	51,095	52,703
Stockholders' equity	184,250	190,429	198,306	206,675	206,336
Total Liabilities and Stockholders' Equity	428,323	439,513	443,664	463,809	471,402
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	30,530	28,247	34,858	43,446	38,386

Table 60.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	146,197	150,470	143,572	145,426	145,450
Depreciation, depletion, and amortization of property, plant, and equipment	4,653	4,616	4,789	4,857	4,824
All other operating costs and expenses	129,758	130,626	129,885	130,207	129,870
Income (loss) from operations	11,787	15,228	8,898	10,363	10,756
Interest expense	2,059	2,054	2,029	2,146	2,133
Dividend income	85	506	32	95	34
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	930	1,143	1,126	862	1,327
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(80)	(63)	(57)	1,111	(4,003)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	18,861	21,879	23,027	24,111	23,009
Income (loss) before income taxes	29,523	36,639	30,998	34,395	28,990
Provision for current and deferred domestic income taxes:					
a. Federal	5,641	5,381	5,106	6,072	5,154
b. Other	745	1,201	1,087	1,110	1,192
Income (loss) after income taxes	23,137	30,057	24,805	27,213	22,644
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	23,137	30,057	24,805	27,213	22,644
Cash dividends charged to retained earnings in this quarter	1,900	3,046	3,695	2,183	3,796
Net income retained in business	21,238	27,011	21,110	25,029	18,848
Retained earnings at beginning of quarter	88,911	105,564	127,909	143,259	166,843
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,731)	(5,126)	(10,834)	(3,853)	(9,403)
Retained earnings at end of quarter	105,418	127,450	138,185	164,436	176,288
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.18	3.07	3.34	3.34	3.32
All other operating costs and expenses	88.76	86.81	90.47	89.53	89.29
Income (loss) from operations	8.06	10.12	6.20	7.13	7.39
Interest expense	1.41	1.37	1.41	1.48	1.47
Dividend income	0.06	0.34	0.02	0.07	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.64	0.76	0.78	0.59	0.91
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.05)	(0.04)	(0.04)	0.76	(2.75)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	12.90	14.54	16.04	16.58	15.82
Income (loss) before income taxes	20.19	24.35	21.59	23.65	19.93
Provision for current and deferred domestic income taxes	4.37	4.37	4.31	4.94	4.36
Income (loss) after income taxes	15.83	19.98	17.28	18.71	15.57
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.93	26.14	21.44	22.86	19.30
After income taxes	17.19	21.45	17.16	18.08	15.07
Annual rate of profit on total assets:					
Before income taxes	11.87	14.38	11.87	12.73	10.55
After income taxes	9.30	11.80	9.50	10.07	8.24

Table 60.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	48,990	50,485	47,817	54,598	50,485
Time deposits in the U.S., including negotiable certificates of deposit	12,076	12,406	12,272	6,781	7,846
Cash and deposits outside the U.S.	6,290	7,032	8,323	10,711	9,766
Total cash on hand and in banks	67,356	69,924	68,411	72,090	68,096
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,485	1,092	890	472	228
b. Other, due in 1 year or less	6,616	4,459	3,039	2,985	3,139
Commercial and finance company paper of U.S. issuers	15,740	13,824	16,162	14,243	10,423
State and local government securities, due in 1 year or less	1,113	1,067	1,116	1,133	1,168
Foreign securities, due in 1 year or less	245	274	165	180	187
Other short-term financial investments	21,606	22,852	23,368	22,242	22,428
Total cash, U.S. Government and other securities	114,162	113,493	113,152	113,344	105,669
Trade receivables from the U.S. Government	7,801	7,889	7,806	7,387	7,149
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	61,570	59,923	60,086	60,992	61,436
Total receivables	69,370	67,812	67,892	68,378	68,584
Inventories	44,263	44,181	45,938	46,756	47,972
All other current assets	59,567	62,100	62,840	61,993	63,159
Total current assets	287,362	287,586	289,822	290,472	285,384
Property, plant, and equipment	207,726	212,977	216,741	221,002	226,898
Land and mineral rights	5,978	6,373	6,511	6,583	6,451
Less: Accumulated depreciation, depletion, and amortization	131,667	134,069	137,245	139,336	142,101
Net property, plant, and equipment	82,037	85,281	86,008	88,248	91,247
U.S. Treasury and Federal agency securities, due in more than 1 year	1,169	1,212	1,374	1,347	1,400
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	624,223	644,812	667,054	700,665	720,698
Total Assets	994,792	1,018,891	1,044,258	1,080,731	1,098,729
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,457	1,552	1,391	1,565	3,027
b. Commercial paper	5,675	5,117	1,608	4,625	4,102
c. Other short-term loans	4,836	4,084	3,871	4,087	3,443
Advances and prepayments by the U.S. Government	3,704	3,978	3,964	3,915	3,840
Trade accounts and trade notes payable	50,835	51,646	50,979	52,363	51,854
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,898	613	1,735	617	707
b. Other	(265)	(104)	(203)	(222)	(92)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,676	3,246	5,828	985	1,596
b. Bonds and debentures	8,841	10,398	10,588	11,035	12,156
c. Other long-term loans	799	1,916	889	570	816
All other current liabilities, including excise and sales taxes, and accrued expenses	94,728	92,349	93,637	93,602	97,482
Total current liabilities	176,185	174,795	174,287	173,142	178,929
Long-term debt, due in more than 1 year:					
a. Loans from banks	29,471	28,490	28,570	31,179	30,471
b. Bonds and debentures	76,402	80,086	81,883	90,851	96,491
c. Other long-term loans	38,527	35,997	37,418	37,293	42,215
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	135,808	138,925	143,856	146,317	149,795
Total liabilities	456,395	458,294	466,015	478,781	497,901
Capital stock and other capital	540,976	542,037	550,335	547,450	541,186
Retained earnings	105,418	127,450	138,185	164,436	176,288
Cumulative foreign currency translation adjustment	2,868	3,262	4,416	5,803	4,366
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(21,100)	(21,731)	(21,342)	(19,544)	(22,022)
Less: Treasury stock at cost	89,765	90,420	93,350	96,195	98,990
Stockholders' equity	538,397	560,597	578,243	601,950	600,829
Total Liabilities and Stockholders' Equity	994,792	1,018,891	1,044,258	1,080,731	1,098,729
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	111,177	112,791	115,535	117,330	106,455

Table 61.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	44,818	47,399	46,987	47,234	48,037
Depreciation, depletion, and amortization of property, plant, and equipment	906	828	1,040	1,094	1,062
All other operating costs and expenses	39,757	40,870	42,703	42,368	42,958
Income (loss) from operations	4,155	5,701	3,244	3,772	4,017
Interest expense	268	298	318	310	318
Dividend income	10	159	1	35	4
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	119	80	667	721	619
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(59)	(262)	(18)	(15)	(51)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	5,426	8,474	9,383	10,541	9,028
Income (loss) before income taxes	9,383	13,854	12,958	14,743	13,299
Provision for current and deferred domestic income taxes:					
a. Federal	1,660	2,276	2,019	2,385	1,841
b. Other	254	920	709	742	700
Income (loss) after income taxes	7,469	10,658	10,230	11,616	10,759
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	7,469	10,658	10,230	11,616	10,759
Cash dividends charged to retained earnings in this quarter	187	2	182	183	240
Net income retained in business	7,282	10,656	10,048	11,433	10,518
Retained earnings at beginning of quarter	103,422	110,890	120,032	129,436	140,685
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	357	(1,688)	(1,148)	(1,074)	(1,908)
Retained earnings at end of quarter	111,061	119,858	128,932	139,795	149,295
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.02	1.75	2.21	2.32	2.21
All other operating costs and expenses	88.71	86.23	90.88	89.70	89.43
Income (loss) from operations	9.27	12.03	6.90	7.99	8.36
Interest expense	0.60	0.63	0.68	0.66	0.66
Dividend income	0.02	0.34	0.00	0.07	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.27	0.17	1.42	1.53	1.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.13)	(0.55)	(0.04)	(0.03)	(0.11)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	12.11	17.88	19.97	22.32	18.79
Income (loss) before income taxes	20.94	29.23	27.58	31.21	27.68
Provision for current and deferred domestic income taxes	4.27	6.74	5.81	6.62	5.29
Income (loss) after income taxes	16.67	22.49	21.77	24.59	22.40
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	27.80	39.09	34.40	36.73	32.11
After income taxes	22.13	30.08	27.16	28.94	25.98
Annual rate of profit on total assets:					
Before income taxes	13.59	19.04	17.20	18.58	16.27
After income taxes	10.82	14.65	13.58	14.64	13.16

¹ Included in Computer and Electronic Products.

Table 61.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	7,977	9,031	8,394	9,428	7,614
Time deposits in the U.S., including negotiable certificates of deposit	55	30	20	24	25
Cash and deposits outside the U.S.	429	557	552	530	503
Total cash on hand and in banks	8,461	9,618	8,966	9,982	8,142
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	234	68	127	93	71
b. Other, due in 1 year or less	210	194	134	152	148
Commercial and finance company paper of U.S. issuers	7,005	5,457	8,111	5,958	3,684
State and local government securities, due in 1 year or less	6	6	13	13	15
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	9,320	10,622	8,748	8,409	8,269
Total cash, U.S. Government and other securities	25,235	25,966	26,100	24,606	20,329
Trade receivables from the U.S. Government	1,080	1,294	957	812	840
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	15,685	14,625	15,015	15,993	16,215
Total receivables	16,765	15,919	15,972	16,805	17,055
Inventories	7,339	6,511	7,297	7,116	7,307
All other current assets	20,625	21,400	22,735	22,566	23,815
Total current assets	69,964	69,796	72,104	71,093	68,506
Property, plant, and equipment	32,031	32,730	33,347	35,061	36,095
Land and mineral rights	2,271	2,780	2,798	2,814	2,793
Less: Accumulated depreciation, depletion, and amortization	17,733	17,915	18,611	19,748	20,223
Net property, plant, and equipment	16,569	17,595	17,533	18,127	18,665
U.S. Treasury and Federal agency securities, due in more than 1 year	84	44	0	0	34
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	189,509	203,584	211,786	228,149	239,787
Total Assets	276,125	291,019	301,423	317,369	326,993
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	191	103	118	191	118
b. Commercial paper	4,900	4,149	400	3,050	2,500
c. Other short-term loans	4	1	5	8	0
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	20,915	21,243	21,214	22,141	21,643
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(1,833)	(1,595)	(1,857)	(1,904)	(1,814)
b. Other	(363)	21	12	(7)	(52)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	174	169	185	223	191
b. Bonds and debentures	3,990	6,398	6,449	9,585	8,892
c. Other long-term loans	25	43	65	30	1
All other current liabilities, including excise and sales taxes, and accrued expenses	27,187	27,512	27,310	27,894	29,141
Total current liabilities	55,190	58,045	53,901	61,211	60,619
Long-term debt, due in more than 1 year:					
a. Loans from banks	809	866	827	641	759
b. Bonds and debentures	21,619	23,429	24,487	22,114	26,197
c. Other long-term loans	642	781	1,234	1,334	1,131
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	62,835	66,147	70,288	71,490	72,643
Total liabilities	141,095	149,269	150,736	156,790	161,349
Capital stock and other capital	62,651	60,996	60,950	59,504	56,331
Retained earnings	111,061	119,858	128,932	139,795	149,295
Cumulative foreign currency translation adjustment	(382)	(233)	(175)	(57)	(183)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,014)	(5,579)	(5,638)	(4,721)	(4,675)
Less: Treasury stock at cost	33,286	33,291	33,384	33,940	35,124
Stockholders' equity	135,030	141,750	150,686	160,579	165,644
Total Liabilities and Stockholders' Equity	276,125	291,019	301,423	317,369	326,993
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	14,774	11,751	18,203	9,883	7,887

¹ Included in Computer and Electronic Products.

Table 62.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	33,459	34,148	32,377	31,634	32,014
Depreciation, depletion, and amortization of property, plant, and equipment	988	907	907	880	855
All other operating costs and expenses	31,136	30,186	30,984	29,971	29,939
Income (loss) from operations	1,335	3,055	485	784	1,221
Interest expense	513	493	463	472	475
Dividend income	21	241	24	28	21
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	394	439	317	249	224
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(111)	(25)	(538)	388	(947)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,410	3,675	4,639	4,718	4,489
Income (loss) before income taxes	5,536	6,891	4,463	5,695	4,533
Provision for current and deferred domestic income taxes:					
a. Federal	1,311	821	507	1,124	926
b. Other	52	(11)	33	57	68
Income (loss) after income taxes	4,173	6,082	3,923	4,515	3,539
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,173	6,082	3,923	4,515	3,539
Cash dividends charged to retained earnings in this quarter	409	486	411	610	565
Net income retained in business	3,765	5,595	3,511	3,905	2,974
Retained earnings at beginning of quarter	(85,188)	(83,029)	(79,212)	(76,279)	(72,767)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,257)	(1,861)	(5,620)	(1,216)	(1,903)
Retained earnings at end of quarter	(83,680)	(79,295)	(81,320)	(73,590)	(71,696)
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.95	2.66	2.80	2.78	2.67
All other operating costs and expenses	93.06	88.40	95.70	94.74	93.52
Income (loss) from operations	3.99	8.95	1.50	2.48	3.81
Interest expense	1.53	1.44	1.43	1.49	1.48
Dividend income	0.06	0.71	0.07	0.09	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.18	1.28	0.98	0.79	0.70
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.33)	(0.07)	(1.66)	1.23	(2.96)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	13.18	10.76	14.33	14.91	14.02
Income (loss) before income taxes	16.55	20.18	13.78	18.00	14.16
Provision for current and deferred domestic income taxes	4.07	2.37	1.67	3.73	3.10
Income (loss) after income taxes	12.47	17.81	12.12	14.27	11.05
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	16.68	20.21	12.67	15.85	12.68
After income taxes	12.57	17.84	11.14	12.56	9.90
Annual rate of profit on total assets:					
Before income taxes	8.67	10.95	6.95	8.75	6.98
After income taxes	6.54	9.66	6.11	6.94	5.45

¹ Included in Computer and Electronic Products.

Table 62.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS (million dollars)					
Cash and demand deposits in the U.S.	13,279	11,624	11,911	14,104	13,615
Time deposits in the U.S., including negotiable certificates of deposit	1,665	2,234	4,355	1,543	2,532
Cash and deposits outside the U.S.	3,442	3,976	5,297	7,964	7,507
Total cash on hand and in banks	18,386	17,833	21,563	23,611	23,654
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,070	924	644	298	96
b. Other, due in 1 year or less	5,207	3,221	1,833	1,628	1,540
Commercial and finance company paper of U.S. issuers	4,084	3,247	3,126	3,435	3,105
State and local government securities, due in 1 year or less	365	365	340	387	373
Foreign securities, due in 1 year or less	59	68	25	66	55
Other short-term financial investments	3,818	3,071	5,724	4,862	4,903
Total cash, U.S. Government and other securities	32,990	28,731	33,255	34,286	33,725
Trade receivables from the U.S. Government	3,866	3,926	4,028	4,058	3,874
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	15,420	14,254	13,886	13,828	13,527
Total receivables	19,286	18,179	17,914	17,886	17,401
Inventories	8,030	8,093	8,209	8,107	7,681
All other current assets	16,454	16,577	16,386	15,134	15,834
Total current assets	76,760	71,581	75,764	75,413	74,641
Property, plant, and equipment	38,619	38,341	38,910	38,352	38,231
Land and mineral rights	1,087	961	963	950	937
Less: Accumulated depreciation, depletion, and amortization	23,031	22,735	23,523	23,025	22,996
Net property, plant, and equipment	16,676	16,567	16,350	16,276	16,173
U.S. Treasury and Federal agency securities, due in more than 1 year	306	292	431	379	390
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	161,654	163,300	164,398	168,148	168,524
Total Assets	255,395	251,739	256,942	260,216	259,727
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	245	232	235	238	605
b. Commercial paper	2	3	3	3	0
c. Other short-term loans	186	161	164	82	40
Advances and prepayments by the U.S. Government	1,348	1,469	1,568	1,635	1,490
Trade accounts and trade notes payable	8,689	8,329	8,109	8,265	7,716
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,678	500	537	156	449
b. Other	62	(163)	(197)	(198)	12
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	171	158	58	64	10
b. Bonds and debentures	4,653	3,825	3,825	1,335	1,592
c. Other long-term loans	93	74	84	24	34
All other current liabilities, including excise and sales taxes, and accrued expenses	33,619	30,746	30,958	31,326	31,876
Total current liabilities	50,746	45,334	45,344	42,929	43,824
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,888	6,817	7,083	7,096	6,120
b. Bonds and debentures	27,289	26,521	27,605	29,973	29,653
c. Other long-term loans	2,765	2,616	2,653	2,893	2,597
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,935	34,050	33,358	33,559	34,512
Total liabilities	122,622	115,339	116,043	116,450	116,707
Capital stock and other capital	228,768	227,499	234,433	229,367	227,910
Retained earnings	(83,680)	(79,295)	(81,320)	(73,590)	(71,696)
Cumulative foreign currency translation adjustment	424	446	608	1,009	979
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,668)	(5,540)	(5,444)	(4,782)	(6,228)
Less: Treasury stock at cost	6,071	6,709	7,376	8,238	7,945
Stockholders' equity	132,773	136,400	140,900	143,766	143,020
Total Liabilities and Stockholders' Equity	255,395	251,739	256,942	260,216	259,727
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	26,014	26,247	30,419	32,484	30,817

¹ Included in Computer and Electronic Products.

Table 63.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	67,920	68,923	64,208	66,558	65,399
Depreciation, depletion, and amortization of property, plant, and equipment	2,758	2,881	2,841	2,883	2,907
All other operating costs and expenses	58,865	59,571	56,198	57,868	56,973
Income (loss) from operations	6,297	6,472	5,169	5,807	5,518
Interest expense	1,278	1,263	1,248	1,364	1,340
Dividend income	54	105	7	32	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	416	625	143	(108)	484
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	90	225	500	739	(3,005)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	9,025	9,730	9,006	8,851	9,492
Income (loss) before income taxes	14,604	15,894	13,577	13,956	11,159
Provision for current and deferred domestic income taxes:					
a. Federal	2,669	2,284	2,580	2,563	2,388
b. Other	439	292	344	311	424
Income (loss) after income taxes	11,495	13,317	10,653	11,082	8,346
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	11,495	13,317	10,653	11,082	8,346
Cash dividends charged to retained earnings in this quarter	1,304	2,558	3,102	1,390	2,991
Net income retained in business	10,191	10,759	7,551	9,692	5,356
Retained earnings at beginning of quarter	70,677	77,703	87,089	90,102	98,925
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,831)	(1,576)	(4,067)	(1,562)	(5,592)
Retained earnings at end of quarter	78,037	86,886	90,573	98,231	98,689
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.06	4.18	4.43	4.33	4.45
All other operating costs and expenses	86.67	86.43	87.52	86.94	87.12
Income (loss) from operations	9.27	9.39	8.05	8.72	8.44
Interest expense	1.88	1.83	1.94	2.05	2.05
Dividend income	0.08	0.15	0.01	0.05	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.61	0.91	0.22	(0.16)	0.74
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.13	0.33	0.78	1.11	(4.60)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	13.29	14.12	14.03	13.30	14.51
Income (loss) before income taxes	21.50	23.06	21.15	20.97	17.06
Provision for current and deferred domestic income taxes	4.58	3.74	4.55	4.32	4.30
Income (loss) after income taxes	16.92	19.32	16.59	16.65	12.76
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.59	22.51	18.95	18.76	15.28
After income taxes	16.99	18.86	14.86	14.90	11.43
Annual rate of profit on total assets:					
Before income taxes	12.61	13.35	11.18	11.10	8.72
After income taxes	9.93	11.19	8.77	8.81	6.52

¹ Included in Computer and Electronic Products.

Table 63.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	27,734	29,831	27,511	31,067	29,255
Time deposits in the U.S., including negotiable certificates of deposit	10,356	10,142	7,897	5,214	5,288
Cash and deposits outside the U.S.	2,419	2,500	2,475	2,217	1,756
Total cash on hand and in banks	40,509	42,472	37,882	38,497	36,300
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	181	100	120	81	62
b. Other, due in 1 year or less	1,199	1,043	1,072	1,205	1,450
Commercial and finance company paper of U.S. issuers	4,652	5,119	4,924	4,850	3,634
State and local government securities, due in 1 year or less	742	696	763	734	780
Foreign securities, due in 1 year or less	186	206	140	114	132
Other short-term financial investments	8,468	9,158	8,896	8,970	9,256
Total cash, U.S. Government and other securities	55,937	58,796	53,798	54,452	51,614
Trade receivables from the U.S. Government	2,855	2,669	2,820	2,516	2,435
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	30,464	31,044	31,185	31,171	31,695
Total receivables	33,319	33,713	34,006	33,687	34,129
Inventories	28,894	29,576	30,432	31,533	32,984
All other current assets	22,489	24,124	23,720	24,293	23,510
Total current assets	140,638	146,209	141,954	143,965	142,237
Property, plant, and equipment	137,077	141,906	144,485	147,589	152,571
Land and mineral rights	2,620	2,632	2,751	2,819	2,721
Less: Accumulated depreciation, depletion, and amortization	90,904	93,419	95,111	96,563	98,883
Net property, plant, and equipment	48,793	51,119	52,125	53,845	56,409
U.S. Treasury and Federal agency securities, due in more than 1 year	780	876	943	969	976
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	273,060	277,928	290,870	304,368	312,387
Total Assets	463,271	476,133	485,893	503,146	512,009
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,021	1,217	1,039	1,137	2,305
b. Commercial paper	773	964	1,205	1,572	1,602
c. Other short-term loans	4,647	3,922	3,702	3,996	3,403
Advances and prepayments by the U.S. Government	2,356	2,510	2,397	2,280	2,350
Trade accounts and trade notes payable	21,231	22,074	21,656	21,958	22,495
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,053	1,707	3,055	2,365	2,071
b. Other	35	38	(18)	(17)	(53)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,331	2,918	5,585	698	1,395
b. Bonds and debentures	198	175	313	115	1,672
c. Other long-term loans	682	1,799	740	517	781
All other current liabilities, including excise and sales taxes, and accrued expenses	33,922	34,092	35,369	34,382	36,466
Total current liabilities	70,250	71,416	75,042	69,002	74,486
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,775	20,807	20,660	23,442	23,591
b. Bonds and debentures	27,495	30,136	29,792	38,765	40,640
c. Other long-term loans	35,120	32,600	33,531	33,065	38,488
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,038	38,728	40,211	41,268	42,640
Total liabilities	192,677	193,686	199,236	205,542	219,845
Capital stock and other capital	249,557	253,542	254,952	258,579	256,944
Retained earnings	78,037	86,886	90,573	98,231	98,689
Cumulative foreign currency translation adjustment	2,827	3,050	3,983	4,851	3,570
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,418)	(10,612)	(10,260)	(10,041)	(11,118)
Less: Treasury stock at cost	50,409	50,419	52,591	54,017	55,922
Stockholders' equity	270,594	282,447	286,657	297,604	292,164
Total Liabilities and Stockholders' Equity	463,271	476,133	485,893	503,146	512,009
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	70,389	74,794	66,912	74,962	67,752

¹ Included in Computer and Electronic Products.

Table 64.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	40,127	37,343	35,244	37,264	35,970
Depreciation, depletion, and amortization of property, plant, and equipment	786	720	738	740	722
All other operating costs and expenses	35,235	33,819	32,025	33,444	32,577
Income (loss) from operations	4,106	2,804	2,480	3,081	2,671
Interest expense	786	800	714	652	651
Dividend income	26	65	20	409	20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1)	783	483	515	353
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	93	(463)	3,308	14	130
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,163	2,425	3,267	2,947	3,519
Income (loss) before income taxes	4,602	4,814	8,845	6,314	6,042
Provision for current and deferred domestic income taxes:					
a. Federal	613	(843)	3,401	549	728
b. Other	141	(27)	237	123	163
Income (loss) after income taxes	3,848	5,684	5,206	5,642	5,150
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,848	5,684	5,206	5,642	5,150
Cash dividends charged to retained earnings in this quarter	1,769	2,416	2,426	2,423	3,088
Net income retained in business	2,079	3,268	2,781	3,219	2,062
Retained earnings at beginning of quarter	157,733	161,173	163,231	164,614	168,940
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(88)	(33)	(523)	(82)	(129)
Retained earnings at end of quarter	159,724	164,408	165,488	167,751	170,873
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.96	1.93	2.09	1.98	2.01
All other operating costs and expenses	87.81	90.56	90.87	89.75	90.57
Income (loss) from operations	10.23	7.51	7.04	8.27	7.43
Interest expense	1.96	2.14	2.02	1.75	1.81
Dividend income	0.06	0.17	0.06	1.10	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.00	2.10	1.37	1.38	0.98
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.23	(1.24)	9.39	0.04	0.36
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.90	6.49	9.27	7.91	9.78
Income (loss) before income taxes	11.47	12.89	25.10	16.94	16.80
Provision for current and deferred domestic income taxes	1.88	(2.33)	10.32	1.80	2.48
Income (loss) after income taxes	9.59	15.22	14.77	15.14	14.32
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	10.87	11.11	19.76	13.61	13.42
After income taxes	9.09	13.12	11.63	12.16	11.44
Annual rate of profit on total assets:					
Before income taxes	5.94	6.21	11.32	7.89	7.63
After income taxes	4.97	7.33	6.67	7.05	6.50

Table 64.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,315	16,209	13,793	13,189	10,020
Time deposits in the U.S., including negotiable certificates of deposit	199	144	77	157	104
Cash and deposits outside the U.S.	497	275	168	171	266
Total cash on hand and in banks	14,011	16,628	14,038	13,518	10,389
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	51	58	25	24
b. Other, due in 1 year or less	134	117	99	94	96
Commercial and finance company paper of U.S. issuers	206	333	276	196	109
State and local government securities, due in 1 year or less	206	210	189	193	186
Foreign securities, due in 1 year or less	8	0	0	0	0
Other short-term financial investments	516	503	210	234	103
Total cash, U.S. Government and other securities	15,081	17,842	14,869	14,260	10,907
Trade receivables from the U.S. Government	335	370	425	274	269
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,613	17,538	19,766	20,202	19,990
Total receivables	18,947	17,908	20,190	20,476	20,260
Inventories	21,445	19,955	21,605	22,849	23,011
All other current assets	7,918	7,339	8,819	9,039	9,075
Total current assets	63,392	63,043	65,484	66,623	63,253
Property, plant, and equipment	57,469	54,028	54,915	55,647	56,845
Land and mineral rights	1,071	1,016	1,022	1,051	1,057
Less: Accumulated depreciation, depletion, and amortization	35,613	33,439	33,825	34,306	35,036
Net property, plant, and equipment	22,926	21,605	22,111	22,392	22,866
U.S. Treasury and Federal agency securities, due in more than 1 year	39	9	61	38	35
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	223,532	225,439	224,757	230,989	230,541
Total Assets	309,888	310,096	312,413	320,042	316,694
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	609	949	1,129	849	782
b. Commercial paper	402	511	504	600	589
c. Other short-term loans	1,004	927	1,153	1,483	1,700
Advances and prepayments by the U.S. Government	249	240	236	236	236
Trade accounts and trade notes payable	16,347	15,549	16,723	17,438	18,110
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,269	48	2,119	1,759	1,566
b. Other	558	503	618	717	807
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	433	448	759	353	727
b. Bonds and debentures	346	561	562	632	681
c. Other long-term loans	455	362	477	391	274
All other current liabilities, including excise and sales taxes, and accrued expenses	34,819	33,098	30,127	30,410	33,484
Total current liabilities	56,492	53,197	54,406	54,866	58,954
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,915	8,356	7,464	7,580	7,778
b. Bonds and debentures	10,078	10,263	10,576	10,475	10,607
c. Other long-term loans	17,058	15,585	19,628	19,903	20,230
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	49,046	49,378	41,340	41,698	39,068
Total liabilities	140,588	136,778	133,414	134,522	136,637
Capital stock and other capital	77,073	75,783	77,143	78,643	74,866
Retained earnings	159,724	164,408	165,488	167,751	170,873
Cumulative foreign currency translation adjustment	(78)	557	3,730	6,224	3,644
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(22,551)	(22,263)	(22,356)	(21,728)	(22,827)
Less: Treasury stock at cost	44,869	45,167	45,006	45,370	46,499
Stockholders' equity	169,300	173,318	178,999	185,519	180,057
Total Liabilities and Stockholders' Equity	309,888	310,096	312,413	320,042	316,694
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,900	9,847	11,077	11,757	4,298

Table 65.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	192,346	197,050	199,941	204,616	208,984
Depreciation, depletion, and amortization of property, plant, and equipment	4,393	4,264	4,328	4,387	4,322
All other operating costs and expenses	175,456	183,328	183,949	187,357	190,485
Income (loss) from operations	12,497	9,458	11,664	12,872	14,176
Interest expense	2,747	2,521	2,290	2,492	2,250
Dividend income	120	628	140	165	104
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	987	256	787	1,172	959
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(336)	(779)	(234)	(37)	(486)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,272	4,176	7,031	4,900	4,646
Income (loss) before income taxes	13,793	11,219	17,099	16,581	17,150
Provision for current and deferred domestic income taxes:					
a. Federal	2,601	1,094	2,156	1,561	1,505
b. Other	238	218	150	218	50
Income (loss) after income taxes	10,954	9,907	14,793	14,802	15,595
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	10,954	9,907	14,793	14,802	15,595
Cash dividends charged to retained earnings in this quarter	2,237	3,813	5,646	3,326	3,202
Net income retained in business	8,717	6,094	9,148	11,476	12,393
Retained earnings at beginning of quarter	132,064	146,855	148,629	156,686	167,439
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(190)	(4,702)	(1,597)	(600)	(746)
Retained earnings at end of quarter	140,591	148,248	156,179	167,563	179,087
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.28	2.16	2.16	2.14	2.07
All other operating costs and expenses	91.22	93.04	92.00	91.56	91.15
Income (loss) from operations	6.50	4.80	5.83	6.29	6.78
Interest expense	1.43	1.28	1.15	1.22	1.08
Dividend income	0.06	0.32	0.07	0.08	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.51	0.13	0.39	0.57	0.46
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.17)	(0.40)	(0.12)	(0.02)	(0.23)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.70	2.12	3.52	2.39	2.22
Income (loss) before income taxes	7.17	5.69	8.55	8.10	8.21
Provision for current and deferred domestic income taxes	1.48	0.67	1.15	0.87	0.74
Income (loss) after income taxes	5.69	5.03	7.40	7.23	7.46
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.85	19.63	28.28	25.99	26.42
After income taxes	20.53	17.33	24.47	23.20	24.03
Annual rate of profit on total assets:					
Before income taxes	6.96	5.71	8.40	7.97	8.13
After income taxes	5.53	5.04	7.27	7.12	7.39

Table 65.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
ASSETS					
Cash and demand deposits in the U.S.	35,507	34,766	36,381	37,675	40,210
Time deposits in the U.S., including negotiable certificates of deposit	7,424	7,129	7,258	8,078	7,742
Cash and deposits outside the U.S.	629	831	968	1,147	1,378
Total cash on hand and in banks	43,560	42,726	44,608	46,900	49,330
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	6
b. Other, due in 1 year or less	14,776	10,326	8,699	10,551	9,593
Commercial and finance company paper of U.S. issuers	6,765	6,872	5,632	6,304	6,428
State and local government securities, due in 1 year or less	618	445	224	109	81
Foreign securities, due in 1 year or less	3,300	3,296	3,697	3,215	3,227
Other short-term financial investments	15,686	12,147	14,595	15,756	17,212
Total cash, U.S. Government and other securities	84,704	75,811	77,455	82,834	85,878
Trade receivables from the U.S. Government	28,675	28,017	29,560	31,208	30,680
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	60,301	55,098	66,469	66,603	67,831
Total receivables	88,976	83,115	96,028	97,812	98,511
Inventories	126,382	129,661	138,406	141,843	147,489
All other current assets	38,957	36,118	39,169	38,340	38,327
Total current assets	339,019	324,704	351,059	360,829	370,204
Property, plant, and equipment	238,810	241,399	243,726	247,221	251,408
Land and mineral rights	5,750	5,736	5,667	5,777	5,807
Less: Accumulated depreciation, depletion, and amortization	134,656	136,279	138,704	141,382	143,949
Net property, plant, and equipment	109,904	110,856	110,689	111,616	113,267
U.S. Treasury and Federal agency securities, due in more than 1 year	2,989	3,731	3,007	2,136	3,002
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	340,598	346,648	349,129	357,126	357,459
Total Assets	792,510	785,939	813,884	831,707	843,932
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,215	2,979	3,800	3,902	3,878
b. Commercial paper	2,926	486	847	1,705	2,109
c. Other short-term loans	2,157	3,299	4,052	3,828	4,134
Advances and prepayments by the U.S. Government	38,165	38,057	39,760	42,128	41,905
Trade accounts and trade notes payable	76,917	72,985	82,955	81,678	85,992
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,859	(608)	228	133	1,077
b. Other	(178)	(184)	(185)	22	166
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	4,203	1,820	2,644	2,317	1,986
b. Bonds and debentures	4,097	4,403	3,651	2,599	4,051
c. Other long-term loans	2,897	3,042	2,532	1,700	1,883
All other current liabilities, including excise and sales taxes, and accrued expenses	132,575	135,565	133,899	138,426	138,149
Total current liabilities	268,833	261,844	274,183	278,436	285,329
Long-term debt, due in more than 1 year:					
a. Loans from banks	29,924	27,074	26,307	26,965	28,181
b. Bonds and debentures	65,110	62,352	64,995	66,722	67,988
c. Other long-term loans	41,826	33,284	35,924	33,377	32,331
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	173,362	172,774	170,644	170,981	170,457
Total liabilities	579,054	557,327	572,053	576,481	584,287
Capital stock and other capital	186,826	195,677	198,432	199,710	200,816
Retained earnings	140,591	148,248	156,179	167,563	179,087
Cumulative foreign currency translation adjustment	(3,083)	(3,519)	(1,356)	306	(4,598)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(55,345)	(55,377)	(54,200)	(53,233)	(54,947)
Less: Treasury stock at cost	55,533	56,418	57,225	59,120	60,713
Stockholders' equity	213,456	228,612	241,830	255,226	259,644
Total Liabilities and Stockholders' Equity	792,510	785,939	813,884	831,707	843,932
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	70,187	62,860	76,876	82,393	84,875

Table 66.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	120,611	122,490	129,143	129,915	131,791
Depreciation, depletion, and amortization of property, plant, and equipment	2,933	2,678	2,883	2,879	2,826
All other operating costs and expenses	111,599	116,228	120,816	121,629	123,616
Income (loss) from operations	6,079	3,585	5,444	5,407	5,349
Interest expense	1,764	1,593	1,331	1,544	1,282
Dividend income	84	592	91	120	66
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,115	89	590	882	722
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(278)	(442)	(239)	(27)	(178)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,886	2,806	5,682	3,471	3,324
Income (loss) before income taxes	7,123	5,037	10,237	8,309	8,001
Provision for current and deferred domestic income taxes:					
a. Federal	917	331	403	(447)	(681)
b. Other	92	92	37	70	(85)
Income (loss) after income taxes	6,114	4,614	9,798	8,686	8,767
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,114	4,614	9,798	8,686	8,767
Cash dividends charged to retained earnings in this quarter	864	1,953	4,194	862	1,602
Net income retained in business	5,250	2,661	5,603	7,824	7,165
Retained earnings at beginning of quarter	10,874	21,150	23,049	27,778	36,035
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(53)	(747)	(1,303)	279	81
Retained earnings at end of quarter	16,072	23,064	27,349	35,881	43,281
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.43	2.19	2.23	2.22	2.14
All other operating costs and expenses	92.53	94.89	93.55	93.62	93.80
Income (loss) from operations	5.04	2.93	4.22	4.16	4.06
Interest expense	1.46	1.30	1.03	1.19	0.97
Dividend income	0.07	0.48	0.07	0.09	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.92	0.07	0.46	0.68	0.55
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.23)	(0.36)	(0.18)	(0.02)	(0.13)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.56	2.29	4.40	2.67	2.52
Income (loss) before income taxes	5.91	4.11	7.93	6.40	6.07
Provision for current and deferred domestic income taxes	0.84	0.35	0.34	(0.29)	(0.58)
Income (loss) after income taxes	5.07	3.77	7.59	6.69	6.65
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	24.24	15.20	29.20	21.92	20.46
After income taxes	20.80	13.92	27.95	22.92	22.42
Annual rate of profit on total assets:					
Before income taxes	6.56	4.78	9.36	7.42	7.04
After income taxes	5.63	4.37	8.95	7.76	7.71

¹ Included in Transportation Equipment.

Table 66.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	20,793	19,133	20,675	21,826	22,697
Time deposits in the U.S., including negotiable certificates of deposit	5,730	5,268	5,518	6,376	5,964
Cash and deposits outside the U.S.	309	462	624	749	959
Total cash on hand and in banks	26,832	24,863	26,817	28,950	29,619
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	6
b. Other, due in 1 year or less	13,538	9,639	8,431	10,484	9,576
Commercial and finance company paper of U.S. issuers	5,685	6,207	5,085	5,693	5,476
State and local government securities, due in 1 year or less	602	439	218	103	79
Foreign securities, due in 1 year or less	3,300	3,296	3,697	3,215	3,227
Other short-term financial investments	11,753	7,129	9,393	12,354	14,062
Total cash, U.S. Government and other securities	61,710	51,573	53,640	60,799	62,045
Trade receivables from the U.S. Government	939	863	1,067	1,012	926
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	37,369	32,680	42,870	41,880	42,222
Total receivables	38,308	33,543	43,937	42,893	43,149
Inventories	32,756	32,955	34,813	34,537	38,352
All other current assets	21,938	20,977	22,560	21,465	21,690
Total current assets	154,712	139,048	154,950	159,694	165,236
Property, plant, and equipment	147,609	147,612	148,628	150,938	154,034
Land and mineral rights	3,179	3,132	3,030	3,104	3,123
Less: Accumulated depreciation, depletion, and amortization	82,457	83,019	84,355	86,160	87,889
Net property, plant, and equipment	68,332	67,724	67,303	67,882	69,268
U.S. Treasury and Federal agency securities, due in more than 1 year	2,988	3,731	3,007	2,136	3,002
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	208,317	211,462	212,437	218,270	217,162
Total Assets	434,349	421,966	437,696	447,982	454,668
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,650	2,495	3,219	3,234	3,316
b. Commercial paper	83	186	134	104	104
c. Other short-term loans	2,033	3,067	3,741	3,550	3,632
Advances and prepayments by the U.S. Government	127	178	102	148	129
Trade accounts and trade notes payable	54,265	50,715	58,656	57,467	60,538
Income taxes accrued, prior and current years, net of payments:					
a. Federal	107	(968)	(1,114)	(885)	(1,105)
b. Other	(97)	(175)	(181)	111	168
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,820	1,166	1,072	1,777	1,367
b. Bonds and debentures	2,133	2,144	2,156	188	631
c. Other long-term loans	2,485	2,780	2,157	1,340	1,521
All other current liabilities, including excise and sales taxes, and accrued expenses	58,563	56,620	56,071	58,333	58,601
Total current liabilities	126,168	118,207	126,013	125,366	128,902
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,364	17,180	17,347	16,913	17,029
b. Bonds and debentures	22,396	19,111	18,984	21,702	21,423
c. Other long-term loans	35,972	28,066	30,158	27,753	26,330
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	111,884	106,841	104,973	104,626	104,568
Total liabilities	316,784	289,404	297,475	296,360	298,251
Capital stock and other capital	127,005	135,117	137,556	139,101	140,415
Retained earnings	16,072	23,064	27,349	35,881	43,281
Cumulative foreign currency translation adjustment	(2,565)	(2,360)	(1,538)	(429)	(3,561)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(20,446)	(20,760)	(20,459)	(20,034)	(20,388)
Less: Treasury stock at cost	2,500	2,498	2,688	2,896	3,331
Stockholders' equity	117,565	132,562	140,221	151,622	156,416
Total Liabilities and Stockholders' Equity	434,349	421,966	437,696	447,982	454,668
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	28,544	20,841	28,937	34,328	36,334

¹ Included in Transportation Equipment.

Table 67.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	61,140	63,562	57,991	61,675	63,703
Depreciation, depletion, and amortization of property, plant, and equipment	1,201	1,321	1,140	1,202	1,178
All other operating costs and expenses	54,754	57,449	51,911	54,431	55,254
Income (loss) from operations	5,184	4,792	4,940	6,042	7,271
Interest expense	819	786	813	787	803
Dividend income	7	10	24	19	12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(136)	164	190	234	237
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1	(227)	44	20	(300)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,217	1,170	1,153	1,231	1,161
Income (loss) before income taxes	5,454	5,124	5,538	6,759	7,578
Provision for current and deferred domestic income taxes:					
a. Federal	1,361	481	1,417	1,605	1,798
b. Other	126	120	102	126	115
Income (loss) after income taxes	3,967	4,523	4,019	5,028	5,666
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,967	4,523	4,019	5,028	5,666
Cash dividends charged to retained earnings in this quarter	1,141	1,611	1,192	2,131	1,334
Net income retained in business	2,826	2,912	2,827	2,897	4,331
Retained earnings at beginning of quarter	96,885	100,445	99,587	102,107	104,009
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(128)	(3,915)	(338)	(850)	(824)
Retained earnings at end of quarter	99,584	99,441	102,076	104,154	107,517
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.96	2.08	1.97	1.95	1.85
All other operating costs and expenses	89.56	90.38	89.52	88.25	86.74
Income (loss) from operations	8.48	7.54	8.52	9.80	11.41
Interest expense	1.34	1.24	1.40	1.28	1.26
Dividend income	0.01	0.02	0.04	0.03	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.22)	0.26	0.33	0.38	0.37
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.00	(0.36)	0.08	0.03	(0.47)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.99	1.84	1.99	2.00	1.82
Income (loss) before income taxes	8.92	8.06	9.55	10.96	11.90
Provision for current and deferred domestic income taxes	2.43	0.95	2.62	2.81	3.00
Income (loss) after income taxes	6.49	7.12	6.93	8.15	8.89
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	29.40	27.66	28.78	34.45	38.70
After income taxes	21.39	24.42	20.89	25.63	28.93
Annual rate of profit on total assets:					
Before income taxes	7.29	6.73	7.45	8.94	9.87
After income taxes	5.30	5.94	5.41	6.65	7.38

¹ Included in Transportation Equipment.

Table 67.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	11,763	12,500	11,734	12,074	13,796
Time deposits in the U.S., including negotiable certificates of deposit	1,672	1,860	1,740	1,673	1,750
Cash and deposits outside the U.S.	83	128	105	128	159
Total cash on hand and in banks	13,519	14,489	13,579	13,876	15,705
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	1,163	597	209	1	1
Commercial and finance company paper of U.S. issuers	3	3	2	2	2
State and local government securities, due in 1 year or less	1	1	1	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	3,664	4,766	4,968	3,294	3,147
Total cash, U.S. Government and other securities	18,350	19,856	18,759	17,174	18,856
Trade receivables from the U.S. Government	26,253	25,957	15,988	16,328	15,911
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,683	20,304	21,107	22,172	22,744
Total receivables	46,936	46,261	37,095	38,500	38,655
Inventories	75,168	77,639	82,409	85,728	87,233
All other current assets	15,762	14,002	14,718	15,218	15,096
Total current assets	156,216	157,759	152,981	156,620	159,840
Property, plant, and equipment	73,347	75,224	73,474	74,121	74,994
Land and mineral rights	2,171	2,199	1,912	1,916	1,937
Less: Accumulated depreciation, depletion, and amortization	43,618	44,377	44,283	44,916	45,562
Net property, plant, and equipment	31,899	33,046	31,103	31,121	31,369
U.S. Treasury and Federal agency securities, due in more than 1 year	1	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	111,322	113,882	113,089	114,541	115,844
Total Assets	299,438	304,686	297,173	302,283	307,052
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	515	362	418	552	397
b. Commercial paper	2,843	300	713	1,600	2,005
c. Other short-term loans	51	111	95	115	160
Advances and prepayments by the U.S. Government	27,213	27,507	16,585	17,363	17,319
Trade accounts and trade notes payable	19,518	19,103	20,759	20,590	21,604
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,694	290	1,306	928	2,058
b. Other	(214)	(134)	(135)	(232)	(155)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	176	432	436	304	326
b. Bonds and debentures	1,192	1,488	705	1,640	2,647
c. Other long-term loans	136	137	126	73	75
All other current liabilities, including excise and sales taxes, and accrued expenses	67,026	71,370	69,643	71,740	70,848
Total current liabilities	120,150	120,966	110,652	114,673	117,284
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,950	6,305	6,398	6,491	7,504
b. Bonds and debentures	39,054	39,878	41,388	40,400	41,976
c. Other long-term loans	5,504	4,835	4,794	4,673	5,043
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,575	58,608	56,978	57,562	56,914
Total liabilities	225,233	230,592	220,211	223,798	228,720
Capital stock and other capital	52,483	52,916	51,186	50,757	50,496
Retained earnings	99,584	99,441	102,076	104,154	107,517
Cumulative foreign currency translation adjustment	482	298	1,417	1,647	426
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(34,384)	(34,209)	(32,861)	(32,305)	(33,630)
Less: Treasury stock at cost	43,959	44,352	44,857	45,769	46,477
Stockholders' equity	74,206	74,095	76,963	78,484	78,332
Total Liabilities and Stockholders' Equity	299,438	304,686	297,173	302,283	307,052
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	36,066	36,792	42,329	41,947	42,556

¹ Included in Transportation Equipment.

Table 68.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	9,298	9,101	9,758	10,226	10,319
Depreciation, depletion, and amortization of property, plant, and equipment	250	230	243	209	216
All other operating costs and expenses	8,581	8,590	9,149	9,528	9,491
Income (loss) from operations	467	280	365	488	611
Interest expense	199	211	185	180	179
Dividend income	1	1	0	1	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(13)	(27)	2	37	17
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(18)	(763)	(7)	(5)	208
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	64	107	121	118	94
Income (loss) before income taxes	301	(613)	296	458	753
Provision for current and deferred domestic income taxes:					
a. Federal	55	196	40	(132)	5
b. Other	7	0	(2)	11	23
Income (loss) after income taxes	239	(810)	258	580	726
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	239	(810)	258	580	726
Cash dividends charged to retained earnings in this quarter	150	153	128	324	161
Net income retained in business	89	(962)	130	255	565
Retained earnings at beginning of quarter	15,571	15,627	14,895	15,509	15,745
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(55)	8	(76)	(55)	(46)
Retained earnings at end of quarter	15,606	14,673	14,949	15,710	16,264
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.68	2.53	2.49	2.05	2.09
All other operating costs and expenses	92.29	94.39	93.76	93.18	91.98
Income (loss) from operations	5.02	3.08	3.74	4.77	5.93
Interest expense	2.14	2.32	1.89	1.76	1.73
Dividend income	0.01	0.01	0.00	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.14)	(0.30)	0.02	0.36	0.17
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.20)	(8.39)	(0.07)	(0.05)	2.02
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.69	1.17	1.24	1.15	0.91
Income (loss) before income taxes	3.24	(6.74)	3.03	4.48	7.30
Provision for current and deferred domestic income taxes	0.67	2.16	0.39	(1.19)	0.27
Income (loss) after income taxes	2.57	(8.90)	2.64	5.67	7.03
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	7.42	(16.17)	7.59	11.10	18.11
After income taxes	5.90	(21.35)	6.61	14.04	17.45
Annual rate of profit on total assets:					
Before income taxes	2.79	(5.86)	2.79	4.30	7.28
After income taxes	2.22	(7.74)	2.43	5.44	7.02

Table 68.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,140	1,703	1,330	1,374	1,378
Time deposits in the U.S., including negotiable certificates of deposit	175	151	158	142	157
Cash and deposits outside the U.S.	570	612	587	610	659
Total cash on hand and in banks	1,885	2,466	2,076	2,126	2,195
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	887	1,087	840	920	864
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	55	42	23	21	28
State and local government securities, due in 1 year or less	84	96	67	66	78
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	481	431	759	664	419
Total cash, U.S. Government and other securities	3,393	4,122	3,763	3,797	3,584
Trade receivables from the U.S. Government	112	103	103	107	86
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,009	3,915	4,293	4,575	4,546
Total receivables	4,121	4,018	4,397	4,682	4,632
Inventories	4,565	4,241	4,422	4,666	4,674
All other current assets	1,293	1,075	1,389	1,367	1,331
Total current assets	13,373	13,456	13,971	14,512	14,221
Property, plant, and equipment	16,441	16,144	16,187	16,368	16,402
Land and mineral rights	637	633	633	643	636
Less: Accumulated depreciation, depletion, and amortization	10,671	10,559	10,704	10,850	10,919
Net property, plant, and equipment	6,407	6,219	6,116	6,162	6,120
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	5	8	4
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	23,322	22,203	22,387	21,963	21,013
Total Assets	43,102	41,878	42,478	42,644	41,358
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	153	243	306	278	256
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	90	86	145	118	114
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,615	2,503	2,756	2,968	2,876
Income taxes accrued, prior and current years, net of payments:					
a. Federal	75	160	55	92	58
b. Other	(19)	(161)	(18)	(17)	23
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	136	132	141	55	56
b. Bonds and debentures	857	848	848	657	407
c. Other long-term loans	141	129	129	131	871
All other current liabilities, including excise and sales taxes, and accrued expenses	3,893	4,022	3,860	3,948	3,801
Total current liabilities	7,941	7,961	8,223	8,230	8,463
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,602	6,396	6,477	6,101	5,381
b. Bonds and debentures	5,283	5,254	5,512	5,119	4,176
c. Other long-term loans	1,749	1,694	1,755	1,599	1,718
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,303	5,402	4,917	5,082	4,987
Total liabilities	26,878	26,707	26,885	26,131	24,725
Capital stock and other capital	5,923	5,779	5,811	5,904	5,953
Retained earnings	15,606	14,673	14,949	15,710	16,264
Cumulative foreign currency translation adjustment	696	769	982	1,032	496
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(760)	(844)	(889)	(858)	(788)
Less: Treasury stock at cost	5,241	5,207	5,260	5,274	5,292
Stockholders' equity	16,223	15,171	15,593	16,514	16,633
Total Liabilities and Stockholders' Equity	43,102	41,878	42,478	42,644	41,358
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,431	5,495	5,748	6,282	5,758

Table 69.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	30,864	31,426	30,632	31,509	31,560
Depreciation, depletion, and amortization of property, plant, and equipment	1,057	1,067	1,045	1,060	1,065
All other operating costs and expenses	25,847	26,778	26,371	27,064	27,295
Income (loss) from operations	3,961	3,581	3,216	3,385	3,200
Interest expense	826	901	827	790	776
Dividend income	38	111	8	132	18
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	396	189	91	54	247
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	844	(639)	(485)	(1,020)	(272)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,336	3,092	3,650	3,121	3,431
Income (loss) before income taxes	6,748	5,433	5,652	4,882	5,848
Provision for current and deferred domestic income taxes:					
a. Federal	1,111	576	1,109	973	979
b. Other	248	132	139	162	126
Income (loss) after income taxes	5,389	4,724	4,404	3,748	4,743
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,389	4,724	4,404	3,748	4,743
Cash dividends charged to retained earnings in this quarter	1,099	995	1,199	1,335	1,202
Net income retained in business	4,289	3,729	3,205	2,412	3,540
Retained earnings at beginning of quarter	77,245	81,394	83,838	84,149	85,608
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(297)	(571)	(562)	(148)	(501)
Retained earnings at end of quarter	81,238	84,552	86,481	86,412	88,647
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.42	3.40	3.41	3.36	3.37
All other operating costs and expenses	83.74	85.21	86.09	85.89	86.49
Income (loss) from operations	12.83	11.39	10.50	10.74	10.14
Interest expense	2.68	2.87	2.70	2.51	2.46
Dividend income	0.12	0.35	0.03	0.42	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.28	0.60	0.30	0.17	0.78
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	2.73	(2.03)	(1.58)	(3.24)	(0.86)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.57	9.84	11.91	9.91	10.87
Income (loss) before income taxes	21.86	17.29	18.45	15.49	18.53
Provision for current and deferred domestic income taxes	4.41	2.25	4.07	3.60	3.50
Income (loss) after income taxes	17.46	15.03	14.38	11.89	15.03
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.58	17.22	17.61	15.18	18.45
After income taxes	17.23	14.97	13.72	11.66	14.96
Annual rate of profit on total assets:					
Before income taxes	11.51	9.15	9.45	8.22	9.85
After income taxes	9.19	7.95	7.36	6.31	7.99

Table 69.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	9,354	10,787	8,302	9,318	9,645
Time deposits in the U.S., including negotiable certificates of deposit	507	486	485	274	142
Cash and deposits outside the U.S.	230	242	158	202	193
Total cash on hand and in banks	10,091	11,516	8,945	9,795	9,980
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	406	337	170	146	138
b. Other, due in 1 year or less	2,926	2,490	2,778	2,054	2,236
Commercial and finance company paper of U.S. issuers	258	361	438	437	604
State and local government securities, due in 1 year or less	511	529	368	305	344
Foreign securities, due in 1 year or less	1,038	565	615	691	687
Other short-term financial investments	1,755	1,914	1,509	1,191	1,380
Total cash, U.S. Government and other securities	16,984	17,712	14,824	14,620	15,368
Trade receivables from the U.S. Government	121	101	109	107	35
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,878	16,822	16,480	16,892	16,712
Total receivables	16,999	16,923	16,590	16,999	16,748
Inventories	16,983	16,934	17,318	17,450	17,316
All other current assets	9,531	9,618	9,903	10,196	9,864
Total current assets	60,497	61,187	58,635	59,265	59,297
Property, plant, and equipment	56,135	56,857	56,987	56,579	56,200
Land and mineral rights	1,044	1,067	1,056	1,060	1,029
Less: Accumulated depreciation, depletion, and amortization	32,800	33,351	33,647	33,525	33,343
Net property, plant, and equipment	24,379	24,572	24,396	24,115	23,887
U.S. Treasury and Federal agency securities, due in more than 1 year	388	381	409	365	662
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	149,343	151,444	155,884	153,878	153,702
Total Assets	234,607	237,584	239,325	237,623	237,548
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	949	1,375	1,278	1,255	1,235
b. Commercial paper	215	275	266	220	211
c. Other short-term loans	367	379	264	294	252
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,630	6,670	6,734	6,735	6,380
Income taxes accrued, prior and current years, net of payments:					
a. Federal	848	1,148	1,288	415	591
b. Other	170	212	229	56	81
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	746	800	566	613	824
b. Bonds and debentures	1,458	1,904	2,027	1,209	1,207
c. Other long-term loans	1,154	757	1,093	889	988
All other current liabilities, including excise and sales taxes, and accrued expenses	15,512	15,622	14,689	14,787	14,674
Total current liabilities	28,050	29,142	28,435	26,472	26,443
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,576	20,804	20,632	21,177	21,887
b. Bonds and debentures	21,735	21,879	21,345	20,525	22,496
c. Other long-term loans	8,211	8,636	8,452	9,377	8,842
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	30,960	30,905	32,098	31,460	31,073
Total liabilities	109,532	111,364	110,962	109,011	110,741
Capital stock and other capital	81,471	81,288	82,460	82,489	82,819
Retained earnings	81,238	84,552	86,481	86,412	88,647
Cumulative foreign currency translation adjustment	(1,091)	(1,257)	(699)	3	(2,025)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,368)	(6,231)	(6,592)	(6,553)	(6,273)
Less: Treasury stock at cost	30,177	32,133	33,287	33,741	36,362
Stockholders' equity	125,075	126,220	128,363	128,611	126,807
Total Liabilities and Stockholders' Equity	234,607	237,584	239,325	237,623	237,548
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	32,447	32,045	30,200	32,793	32,854

Table 70.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	1,322,437	1,345,579	1,397,097	1,512,218	1,501,919
Depreciation, depletion, and amortization of property, plant, and equipment	39,177	39,235	38,318	38,682	38,082
All other operating costs and expenses	1,174,135	1,216,713	1,256,406	1,354,636	1,342,938
Income (loss) from operations	109,124	89,632	102,373	118,900	120,900
Interest expense	26,525	25,923	24,911	25,316	25,392
Dividend income	1,426	3,298	1,902	2,022	1,706
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	8,179	9,736	7,564	6,822	6,208
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11,268)	(4,344)	(2,437)	309	(17,266)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	65,387	73,529	85,171	89,708	89,294
Income (loss) before income taxes	146,324	145,929	169,662	192,446	175,450
Provision for current and deferred domestic income taxes:					
a. Federal	23,289	19,382	30,315	32,621	29,263
b. Other	3,787	3,097	3,956	4,847	4,166
Income (loss) after income taxes	119,248	123,451	135,390	154,978	142,021
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	119,248	123,451	135,390	154,978	142,021
Cash dividends charged to retained earnings in this quarter	35,678	51,285	38,099	42,702	38,188
Net income retained in business	83,570	72,166	97,291	112,276	103,832
Retained earnings at beginning of quarter	1,961,721	2,040,885	2,103,747	2,182,340	2,268,054
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,249)	(9,159)	(23,837)	(10,115)	(18,147)
Retained earnings at end of quarter	2,032,043	2,103,891	2,177,202	2,284,500	2,353,739
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.96	2.92	2.74	2.56	2.54
All other operating costs and expenses	88.79	90.42	89.93	89.58	89.41
Income (loss) from operations	8.25	6.66	7.33	7.86	8.05
Interest expense	2.01	1.93	1.78	1.67	1.69
Dividend income	0.11	0.25	0.14	0.13	0.11
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.62	0.72	0.54	0.45	0.41
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.85)	(0.32)	(0.17)	0.02	(1.15)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.94	5.46	6.10	5.93	5.95
Income (loss) before income taxes	11.06	10.85	12.14	12.73	11.68
Provision for current and deferred domestic income taxes	2.05	1.67	2.45	2.48	2.23
Income (loss) after income taxes	9.02	9.17	9.69	10.25	9.46
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.93	18.26	20.51	22.45	20.55
After income taxes	15.43	15.45	16.37	18.08	16.64
Annual rate of profit on total assets:					
Before income taxes	8.28	8.13	9.23	10.25	9.28
After income taxes	6.75	6.88	7.37	8.25	7.51

Table 70.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	227,186	243,561	229,743	249,962	241,805
Time deposits in the U.S., including negotiable certificates of deposit	54,008	59,947	52,449	49,928	45,410
Cash and deposits outside the U.S.	14,093	16,315	19,055	21,575	17,011
Total cash on hand and in banks	295,287	319,823	301,247	321,464	304,225
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,951	7,330	7,621	7,193	6,357
b. Other, due in 1 year or less	28,705	23,043	19,758	25,417	20,609
Commercial and finance company paper of U.S. issuers	42,657	41,118	42,859	41,609	36,072
State and local government securities, due in 1 year or less	4,828	4,717	3,843	3,780	3,779
Foreign securities, due in 1 year or less	4,768	4,344	4,654	4,199	4,451
Other short-term financial investments	78,887	80,198	76,667	71,896	71,099
Total cash, U.S. Government and other securities	459,082	480,574	456,649	475,558	446,592
Trade receivables from the U.S. Government	39,683	39,234	40,965	41,926	41,011
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	502,168	493,246	541,377	557,053	558,048
Total receivables	541,851	532,480	582,342	598,979	599,060
Inventories	542,032	552,506	585,661	600,995	614,210
All other current assets	367,281	377,080	379,216	378,323	375,582
Total current assets	1,910,245	1,942,640	2,003,867	2,053,855	2,035,443
Property, plant, and equipment	2,418,218	2,436,789	2,460,655	2,489,720	2,506,235
Land and mineral rights	140,604	143,048	151,561	154,585	153,248
Less: Accumulated depreciation, depletion, and amortization	1,327,831	1,335,363	1,359,973	1,379,382	1,389,138
Net property, plant, and equipment	1,230,991	1,244,474	1,252,243	1,264,923	1,270,344
U.S. Treasury and Federal agency securities, due in more than 1 year	5,886	6,158	6,044	5,168	6,347
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,923,506	3,988,972	4,087,371	4,189,728	4,248,657
Total Assets	7,070,629	7,182,244	7,349,525	7,513,675	7,560,792
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	35,634	39,381	45,384	42,178	42,179
b. Commercial paper	46,180	41,761	54,106	54,910	54,811
c. Other short-term loans	41,711	45,643	51,013	48,805	50,024
Advances and prepayments by the U.S. Government	42,745	42,942	44,671	46,977	46,670
Trade accounts and trade notes payable	412,949	423,994	452,043	465,575	461,688
Income taxes accrued, prior and current years, net of payments:					
a. Federal	26,239	21,454	33,466	26,257	30,559
b. Other	4,019	3,621	3,747	4,104	3,625
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	26,420	24,908	27,887	22,559	23,426
b. Bonds and debentures	45,424	48,381	50,846	44,614	52,527
c. Other long-term loans	31,484	32,578	32,210	36,174	36,012
All other current liabilities, including excise and sales taxes, and accrued expenses	667,733	674,242	660,506	663,459	682,694
Total current liabilities	1,380,539	1,398,904	1,455,880	1,455,611	1,484,216
Long-term debt, due in more than 1 year:					
a. Loans from banks	312,357	308,967	310,907	329,929	333,560
b. Bonds and debentures	661,437	662,971	661,098	684,457	686,178
c. Other long-term loans	530,851	516,755	520,144	520,161	543,153
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,093,275	1,097,623	1,092,304	1,094,591	1,099,035
Total liabilities	3,978,459	3,985,221	4,040,331	4,084,750	4,146,141
Capital stock and other capital	2,172,226	2,218,117	2,240,045	2,251,226	2,256,293
Retained earnings	2,032,043	2,103,891	2,177,202	2,284,500	2,353,739
Cumulative foreign currency translation adjustment	550	4,928	29,822	48,599	8,116
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(244,117)	(245,715)	(240,539)	(232,122)	(246,226)
Less: Treasury stock at cost	868,532	884,198	897,335	923,278	957,270
Stockholders' equity	3,092,169	3,197,023	3,309,194	3,428,925	3,414,651
Total Liabilities and Stockholders' Equity	7,070,629	7,182,244	7,349,525	7,513,675	7,560,792
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	529,706	543,735	547,988	598,243	551,228

Table 71.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	713,854	732,756	786,314	870,231	852,371	608,583	612,823	610,783	641,987	649,548
Depreciation, depletion, and amortization of property, plant, and equipment	21,646	21,883	20,812	21,116	20,531	17,532	17,351	17,506	17,565	17,551
All other operating costs and expenses	628,303	663,760	702,597	778,950	759,748	545,832	552,953	553,809	575,686	583,190
Income (loss) from operations	63,905	47,113	62,906	70,164	72,093	45,219	42,519	39,468	48,736	48,808
Interest expense	15,174	14,877	14,521	14,683	14,915	11,351	11,046	10,390	10,633	10,477
Dividend income	838	1,517	829	731	724	588	1,782	1,074	1,292	982
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4,512	6,520	4,367	3,610	2,444	3,667	3,216	3,197	3,212	3,764
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(9,731)	(85)	(1,757)	720	(11,859)	(1,538)	(4,258)	(681)	(411)	(5,407)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	33,029	35,646	41,531	47,049	47,676	32,358	37,883	43,639	42,659	41,618
Income (loss) before income taxes	77,380	75,834	93,355	107,591	96,162	68,943	70,094	76,306	84,855	79,288
Provision for current and deferred domestic income taxes:										
a. Federal	11,249	10,450	15,888	19,032	16,485	12,040	8,932	14,427	13,590	12,778
b. Other	2,179	1,427	2,229	2,856	2,339	1,608	1,670	1,727	1,991	1,827
Income (loss) after income taxes	63,953	63,958	75,238	85,704	77,338	55,295	59,492	60,152	69,274	64,683
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	63,953	63,958	75,238	85,704	77,338	55,295	59,493	60,152	69,274	64,683
Cash dividends charged to retained earnings in this quarter	24,522	35,021	21,786	28,047	23,277	11,155	16,264	16,312	14,655	14,911
Net income retained in business	39,430	28,937	53,452	57,657	54,061	44,140	43,228	43,840	54,619	49,772
Retained earnings at beginning of quarter	1,279,797	1,316,315	1,345,031	1,389,841	1,426,878	681,924	724,570	758,716	792,499	841,176
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,175)	1,188	(9,634)	(4,077)	(7,675)	(9,074)	(10,347)	(14,203)	(6,039)	(10,473)
Retained earnings at end of quarter	1,315,053	1,346,440	1,388,849	1,443,421	1,473,264	716,990	757,452	788,353	841,079	880,475
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.03	2.99	2.65	2.43	2.41	2.88	2.83	2.87	2.74	2.70
All other operating costs and expenses	88.02	90.58	89.35	89.51	89.13	89.69	90.23	90.67	89.67	89.78
Income (loss) from operations	8.95	6.43	8.00	8.06	8.46	7.43	6.94	6.46	7.59	7.51
Interest expense	2.13	2.03	1.85	1.69	1.75	1.87	1.80	1.70	1.66	1.61
Dividend income	0.12	0.21	0.11	0.08	0.08	0.10	0.29	0.18	0.20	0.15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.63	0.89	0.56	0.41	0.29	0.60	0.52	0.52	0.50	0.58
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.36)	(0.01)	(0.22)	0.08	(1.39)	(0.25)	(0.69)	(0.11)	(0.06)	(0.83)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.63	4.86	5.28	5.41	5.59	5.32	6.18	7.14	6.64	6.41
Income (loss) before income taxes	10.84	10.35	11.87	12.36	11.28	11.33	11.44	12.49	13.22	12.21
Provision for current and deferred domestic income taxes	1.88	1.62	2.30	2.52	2.21	2.24	1.73	2.64	2.43	2.25
Income (loss) after income taxes	8.96	8.73	9.57	9.85	9.07	9.09	9.71	9.85	10.79	9.96
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.33	18.46	21.95	24.46	21.99	18.49	18.05	18.98	20.33	19.05
After income taxes	15.98	15.57	17.69	19.48	17.68	14.83	15.32	14.97	16.60	15.54
Annual rate of profit on total assets:										
Before income taxes	8.42	8.06	9.69	10.96	9.77	8.13	8.20	8.73	9.46	8.75
After income taxes	6.96	6.80	7.81	8.73	7.86	6.52	6.96	6.88	7.73	7.14

Table 71.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
Cash and demand deposits in the U.S.	82,341	86,891	84,867	93,499	89,408	144,846	156,670	144,875	156,463	152,397
Time deposits in the U.S., including negotiable certificates of deposit	29,255	35,996	27,453	23,587	26,111	24,753	23,951	24,996	26,341	19,299
Cash and deposits outside the U.S.	3,807	5,514	7,225	6,927	2,917	10,285	10,801	11,829	14,648	14,093
Total cash on hand and in banks	115,403	128,400	119,546	124,013	118,436	179,884	191,423	181,701	197,452	185,789
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	1,012	3,591	4,504	4,510	4,087	2,939	3,739	3,117	2,684	2,271
b. Other, due in 1 year or less	3,204	4,151	3,740	8,134	3,970	25,500	18,893	16,018	17,282	16,639
Commercial and finance company paper of U.S. issuers	2,660	2,401	3,548	3,714	2,236	39,996	38,718	39,311	37,895	33,836
State and local government securities, due in 1 year or less	1,633	1,785	1,294	1,325	1,369	3,195	2,933	2,549	2,455	2,409
Foreign securities, due in 1 year or less	177	209	177	113	350	4,590	4,135	4,477	4,086	4,101
Other short-term financial investments	31,677	34,967	29,468	25,235	24,008	47,210	45,231	47,199	46,661	47,092
Total cash, U.S. Government and other securities	155,766	175,504	162,277	167,043	154,455	303,316	305,070	294,372	308,515	292,136
Trade receivables from the U.S. Government	570	536	594	634	535	39,113	38,698	40,371	41,293	40,476
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	248,906	253,811	279,381	286,314	284,391	253,262	239,435	261,996	270,739	273,657
Total receivables	249,476	254,347	279,975	286,948	284,927	292,375	278,133	302,367	312,031	314,133
Inventories	230,041	238,722	250,965	254,224	256,801	311,991	313,783	334,696	346,771	357,409
All other current assets	195,307	206,263	200,765	201,348	194,638	171,974	170,816	178,451	176,975	180,944
Total current assets	830,590	874,837	893,982	909,563	890,820	1,079,655	1,067,802	1,109,885	1,144,292	1,144,623
Property, plant, and equipment	1,442,324	1,451,610	1,463,266	1,481,517	1,479,495	975,895	985,180	997,389	1,008,203	1,026,740
Land and mineral rights	87,736	88,906	96,928	99,749	98,032	52,868	54,143	54,633	54,836	55,216
Less: Accumulated depreciation, depletion, and amortization	758,499	759,910	773,237	785,123	784,646	569,333	575,453	586,736	594,259	604,493
Net property, plant, and equipment	771,561	780,605	786,957	796,144	792,881	459,430	463,870	465,286	468,780	477,463
U.S. Treasury and Federal agency securities, due in more than 1 year	709	284	709	853	905	5,177	5,874	5,335	4,315	5,442
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,074,569	2,105,450	2,173,144	2,220,106	2,252,752	1,848,937	1,883,522	1,914,227	1,969,622	1,995,905
Total Assets	3,677,430	3,761,176	3,854,792	3,926,666	3,937,359	3,393,199	3,421,068	3,494,733	3,587,009	3,623,433
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	21,246	25,737	29,807	25,794	23,935	14,388	13,644	15,577	16,384	18,244
b. Commercial paper	35,115	34,123	49,022	46,006	45,456	11,065	7,638	5,084	8,904	9,355
c. Other short-term loans	27,983	31,147	36,070	33,853	34,463	13,728	14,496	14,943	14,952	15,561
Advances and prepayments by the U.S. Government	16	11	14	14	13	42,729	42,931	44,656	46,963	46,658
Trade accounts and trade notes payable	197,695	213,615	225,089	233,766	227,316	215,254	210,379	226,955	231,809	234,372
Income taxes accrued, prior and current years, net of payments:										
a. Federal	14,113	14,204	21,602	17,150	19,805	12,126	7,249	11,864	9,107	10,754
b. Other	3,317	2,817	2,715	3,134	2,139	702	804	1,032	970	1,486
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	12,605	13,279	12,780	13,624	13,601	13,815	11,629	15,107	8,936	9,824
b. Bonds and debentures	26,058	26,936	29,326	24,986	30,096	19,366	21,444	21,519	19,627	22,431
c. Other long-term loans	19,904	20,143	20,373	23,309	23,225	11,579	12,435	11,837	12,865	12,788
All other current liabilities, including excise and sales taxes, and accrued expenses	291,452	295,175	288,925	283,003	289,411	376,281	379,067	371,581	380,455	393,284
Total current liabilities	649,505	677,186	715,723	704,640	709,460	731,034	721,718	740,156	750,972	774,756
Long-term debt, due in more than 1 year:										
a. Loans from banks	158,829	161,544	165,356	178,041	177,976	153,528	147,423	145,551	151,889	155,583
b. Bonds and debentures	400,814	398,211	393,538	403,596	397,838	260,624	264,761	267,560	280,861	288,339
c. Other long-term loans	339,834	336,842	329,764	331,619	350,335	191,018	179,913	190,380	188,542	192,818
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	527,398	543,886	548,972	549,119	552,267	565,877	553,737	543,332	545,472	546,768
Total liabilities	2,076,380	2,117,669	2,153,352	2,167,014	2,187,876	1,902,080	1,867,552	1,886,980	1,917,736	1,958,265
Capital stock and other capital	956,331	976,846	981,964	990,444	1,003,143	1,215,895	1,241,271	1,258,081	1,260,781	1,253,150
Retained earnings	1,315,053	1,346,440	1,388,849	1,443,421	1,473,264	716,990	757,452	788,353	841,079	880,475
Cumulative foreign currency translation adjustment	(2,186)	1,458	16,562	27,116	2,788	2,736	3,470	13,260	21,483	5,327
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(97,288)	(99,792)	(97,364)	(94,451)	(99,545)	(146,829)	(145,923)	(143,176)	(137,671)	(146,681)
Less: Treasury stock at cost	570,860	581,446	588,570	606,877	630,167	297,673	302,753	308,765	316,400	327,103
Stockholders' equity	1,601,050	1,643,507	1,701,440	1,759,653	1,749,483	1,491,119	1,553,517	1,607,753	1,669,272	1,665,168
Total Liabilities and Stockholders' Equity	3,677,430	3,761,176	3,854,792	3,926,666	3,937,359	3,393,199	3,421,068	3,494,733	3,587,009	3,623,433
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	181,085	197,651	178,259	204,923	181,361	348,621	346,085	369,729	393,320	369,867

Table 72.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	31,991	30,650	30,336	32,626	32,179
Depreciation, depletion, and amortization of property, plant, and equipment	742	807	769	799	783
All other operating costs and expenses	29,481	28,662	27,848	30,040	29,417
Income (loss) from operations	1,767	1,180	1,720	1,787	1,980
Interest expense	339	330	318	339	313
Dividend income	6	8	8	5	9
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	32	29	30	61	69
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	18	(26)	(8)	15	5
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	0	8	11	4	9
Income (loss) before income taxes	1,485	869	1,443	1,533	1,758
Provision for current and deferred domestic income taxes:					
a. Federal	239	175	239	249	195
b. Other	12	7	14	19	14
Income (loss) after income taxes	1,234	687	1,190	1,266	1,549
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,234	687	1,190	1,266	1,549
Cash dividends charged to retained earnings in this quarter	636	763	378	750	569
Net income retained in business	597	(76)	812	515	979
Retained earnings at beginning of quarter	12,949	14,725	15,399	15,597	17,092
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	26	8	(115)	(184)	(118)
Retained earnings at end of quarter	13,572	14,658	16,096	15,929	17,953
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.32	2.63	2.53	2.45	2.43
All other operating costs and expenses	92.16	93.52	91.80	92.07	91.42
Income (loss) from operations	5.52	3.85	5.67	5.48	6.15
Interest expense	1.06	1.08	1.05	1.04	0.97
Dividend income	0.02	0.03	0.03	0.02	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.10	0.09	0.10	0.19	0.21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.06	(0.09)	(0.02)	0.05	0.02
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.00	0.03	0.04	0.01	0.03
Income (loss) before income taxes	4.64	2.84	4.76	4.70	5.46
Provision for current and deferred domestic income taxes	0.78	0.59	0.83	0.82	0.65
Income (loss) after income taxes	3.86	2.24	3.92	3.88	4.81
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	17.26	10.11	16.16	16.93	19.13
After income taxes	14.34	7.99	13.33	13.98	16.85
Annual rate of profit on total assets:					
Before income taxes	7.99	4.70	7.56	7.84	9.05
After income taxes	6.64	3.72	6.23	6.48	7.97

Table 72.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	5,749	5,677	5,621	6,631	6,205
Time deposits in the U.S., including negotiable certificates of deposit	798	733	821	724	641
Cash and deposits outside the U.S.	57	66	59	99	76
Total cash on hand and in banks	6,604	6,477	6,501	7,455	6,922
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	46	0	17	11	7
b. Other, due in 1 year or less	4	13	6	1	21
Commercial and finance company paper of U.S. issuers	52	138	96	64	46
State and local government securities, due in 1 year or less	14	4	4	4	32
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,088	1,196	1,136	1,169	1,222
Total cash, U.S. Government and other securities	7,808	7,827	7,761	8,704	8,250
Trade receivables from the U.S. Government	103	74	143	152	142
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,345	15,517	16,417	17,194	17,232
Total receivables	16,447	15,591	16,560	17,345	17,374
Inventories	17,150	16,682	17,378	17,705	17,669
All other current assets	3,886	3,635	3,368	3,225	3,195
Total current assets	45,292	43,734	45,066	46,980	46,488
Property, plant, and equipment	47,316	49,683	50,479	51,674	51,458
Land and mineral rights	1,170	1,132	1,057	1,118	1,160
Less: Accumulated depreciation, depletion, and amortization	29,907	30,978	31,557	32,476	32,837
Net property, plant, and equipment	18,579	19,837	19,980	20,315	19,781
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	32	1	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	10,498	10,406	11,296	10,900	11,477
Total Assets	74,369	73,977	76,374	78,196	77,746
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,008	3,740	4,075	4,307	3,989
b. Commercial paper	8	162	188	193	190
c. Other short-term loans	706	1,041	658	595	832
Advances and prepayments by the U.S. Government	0	0	35	40	45
Trade accounts and trade notes payable	9,890	9,297	9,740	10,525	10,421
Income taxes accrued, prior and current years, net of payments:					
a. Federal	306	288	260	279	285
b. Other	19	16	21	22	18
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,697	1,698	1,562	1,770	1,677
b. Bonds and debentures	12	23	24	16	12
c. Other long-term loans	737	751	455	709	752
All other current liabilities, including excise and sales taxes, and accrued expenses	6,958	6,564	6,383	6,081	6,149
Total current liabilities	24,340	23,580	23,400	24,537	24,371
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,431	7,743	8,375	8,758	8,455
b. Bonds and debentures	112	101	118	144	113
c. Other long-term loans	5,255	5,095	5,364	5,190	5,161
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,822	3,071	3,416	3,341	2,887
Total liabilities	39,961	39,591	40,673	41,970	40,987
Capital stock and other capital	22,315	21,458	21,621	21,963	21,107
Retained earnings	13,572	14,658	16,096	15,929	17,953
Cumulative foreign currency translation adjustment	13	14	26	27	13
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(568)	(503)	(729)	(715)	(1,224)
Less: Treasury stock at cost	923	1,241	1,313	979	1,090
Stockholders' equity	34,408	34,387	35,701	36,225	36,759
Total Liabilities and Stockholders' Equity	74,369	73,977	76,374	78,196	77,746
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	20,952	20,154	21,665	22,443	22,117

Table 73.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	14,762	13,241	11,667	13,465	11,659	17,229	17,409	18,670	19,160	20,520
Depreciation, depletion, and amortization of property, plant, and equipment	325	344	301	328	290	417	463	467	471	493
All other operating costs and expenses	13,623	12,380	10,768	12,323	10,549	15,859	16,283	17,080	17,717	18,867
Income (loss) from operations	814	517	598	815	819	953	664	1,122	973	1,160
Interest expense	139	158	128	136	110	201	172	191	202	203
Dividend income	1	3	2	0	1	5	5	6	5	8
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	12	(8)	6	13	5	19	37	24	49	63
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	29	4	4	23	4	(11)	(30)	(12)	(8)	1
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(5)	6	4	3	7	5	2	6	1	2
Income (loss) before income taxes	713	363	486	717	727	771	506	956	817	1,032
Provision for current and deferred domestic income taxes:										
a. Federal	89	72	74	81	58	150	102	165	168	137
b. Other	5	5	7	8	6	7	3	8	11	9
Income (loss) after income taxes	619	286	406	628	663	614	401	784	638	886
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	619	286	406	628	663	614	401	784	638	886
Cash dividends charged to retained earnings in this quarter	338	278	202	254	204	298	485	175	496	366
Net income retained in business	281	8	203	373	459	316	(84)	609	142	520
Retained earnings at beginning of quarter	5,824	7,791	7,297	7,132	6,479	7,125	6,934	8,102	8,465	10,613
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	4	(3)	(37)	12	(70)	22	12	(78)	(195)	(48)
Retained earnings at end of quarter	6,109	7,796	7,464	7,518	6,868	7,463	6,862	8,633	8,412	11,085
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.20	2.60	2.58	2.43	2.49	2.42	2.66	2.50	2.46	2.40
All other operating costs and expenses	92.29	93.50	92.29	91.52	90.48	92.05	93.53	91.48	92.47	91.95
Income (loss) from operations	5.51	3.90	5.12	6.05	7.03	5.53	3.81	6.01	5.08	5.65
Interest expense	0.94	1.20	1.09	1.01	0.94	1.16	0.99	1.02	1.05	0.99
Dividend income	0.01	0.02	0.01	0.00	0.01	0.03	0.03	0.03	0.02	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.08	(0.06)	0.05	0.09	0.05	0.11	0.21	0.13	0.25	0.31
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.20	0.03	0.03	0.17	0.04	(0.06)	(0.17)	(0.06)	(0.04)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.03)	0.04	0.04	0.02	0.06	0.03	0.01	0.03	0.00	0.01
Income (loss) before income taxes	4.83	2.74	4.17	5.32	6.23	4.48	2.91	5.12	4.26	5.03
Provision for current and deferred domestic income taxes	0.64	0.58	0.69	0.66	0.55	0.91	0.60	0.92	0.93	0.71
Income (loss) after income taxes	4.20	2.16	3.48	4.66	5.69	3.57	2.30	4.20	3.33	4.32
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.70	10.72	15.80	22.25	24.48	14.51	9.72	16.35	14.00	16.58
After income taxes	18.84	8.44	13.19	19.48	22.33	11.56	7.70	13.40	10.94	14.24
Annual rate of profit on total assets:										
Before income taxes	9.50	4.84	6.96	9.79	11.22	6.96	4.61	7.90	6.68	7.96
After income taxes	8.25	3.81	5.81	8.57	10.23	5.54	3.65	6.47	5.22	6.84

Table 73.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	2,204	2,140	1,736	2,197	2,226	3,545	3,537	3,885	4,434	3,979
Time deposits in the U.S., including negotiable certificates of deposit	274	336	352	306	174	524	397	469	418	467
Cash and deposits outside the U.S.	15	20	15	12	15	42	46	45	87	62
Total cash on hand and in banks	2,493	2,496	2,103	2,515	2,414	4,111	3,981	4,399	4,940	4,508
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	46	0	6	0	0	0	0	12	11	7
b. Other, due in 1 year or less	0	0	0	0	0	4	13	6	1	21
Commercial and finance company paper of U.S. issuers	29	17	19	19	17	23	121	77	44	29
State and local government securities, due in 1 year or less	0	0	0	0	32	14	4	4	4	0
Foreign securities, due in 1 year or less	0	0	0	0	0	0	0	0	0	0
Other short-term financial investments	201	406	363	499	420	887	790	774	671	803
Total cash, U.S. Government and other securities	2,768	2,919	2,490	3,033	2,882	5,040	4,908	5,271	5,671	5,368
Trade receivables from the U.S. Government	26	10	9	12	30	77	63	134	140	112
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,034	5,684	5,462	6,271	5,584	10,311	9,833	10,955	10,923	11,647
Total receivables	6,060	5,694	5,471	6,282	5,614	10,388	9,896	11,089	11,063	11,760
Inventories	6,498	6,279	6,003	5,979	5,130	10,651	10,403	11,376	11,727	12,539
All other current assets	1,639	1,489	1,241	1,145	1,028	2,248	2,146	2,127	2,080	2,166
Total current assets	16,965	16,381	15,205	16,438	14,655	28,327	27,353	29,861	30,542	31,833
Property, plant, and equipment	21,402	22,524	21,255	22,359	20,256	25,915	27,159	29,225	29,315	31,202
Land and mineral rights	597	533	443	456	422	573	599	614	662	738
Less: Accumulated depreciation, depletion, and amortization	13,186	13,590	12,772	13,555	12,642	16,722	17,388	18,785	18,921	20,195
Net property, plant, and equipment	8,813	9,467	8,926	9,259	8,036	9,766	10,369	11,054	11,056	11,745
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	32	0	0	0	0	0	1	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,255	4,184	3,788	3,585	3,227	6,243	6,223	7,509	7,315	8,251
Total Assets	30,033	30,032	27,949	29,282	25,918	44,336	43,945	48,424	48,913	51,829
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,635	1,542	1,571	1,643	1,295	2,373	2,197	2,504	2,664	2,694
b. Commercial paper	3	159	185	185	184	5	3	2	8	5
c. Other short-term loans	96	103	109	142	187	610	938	549	453	645
Advances and prepayments by the U.S. Government	0	0	0	0	0	0	0	35	40	45
Trade accounts and trade notes payable	3,933	3,701	3,835	4,267	3,552	5,957	5,596	5,906	6,258	6,868
Income taxes accrued, prior and current years, net of payments:										
a. Federal	98	122	104	90	82	208	166	156	190	203
b. Other	10	5	9	9	8	9	11	12	13	11
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	807	730	529	669	537	890	968	1,033	1,101	1,141
b. Bonds and debentures	6	5	10	10	4	7	18	14	7	8
c. Other long-term loans	433	430	121	375	370	304	320	334	334	383
All other current liabilities, including excise and sales taxes, and accrued expenses	2,634	2,432	2,074	2,100	1,829	4,324	4,133	4,309	3,980	4,320
Total current liabilities	9,654	9,230	8,547	9,489	8,048	14,686	14,350	14,853	15,048	16,323
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,227	3,485	3,564	3,505	2,819	4,204	4,258	4,811	5,254	5,636
b. Bonds and debentures	63	43	35	37	28	49	58	82	108	85
c. Other long-term loans	2,662	2,615	2,403	2,289	2,009	2,593	2,480	2,961	2,900	3,152
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,274	1,108	1,091	1,073	1,137	1,548	1,962	2,324	2,267	1,751
Total liabilities	16,880	16,483	15,641	16,393	14,041	23,080	23,108	25,031	25,577	26,946
Capital stock and other capital	7,613	6,367	5,269	5,869	5,634	14,702	15,091	16,352	16,094	15,472
Retained earnings	6,109	7,796	7,464	7,518	6,868	7,463	6,862	8,633	8,412	11,085
Cumulative foreign currency translation adjustment	11	9	14	21	11	3	6	12	6	2
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(102)	(130)	23	(64)	(180)	(466)	(373)	(752)	(651)	(1,045)
Less: Treasury stock at cost	478	493	461	454	457	446	748	852	525	633
Stockholders' equity	13,153	13,549	12,308	12,889	11,877	21,256	20,837	23,393	23,336	24,883
Total Liabilities and Stockholders' Equity	30,033	30,032	27,949	29,282	25,918	44,336	43,945	48,424	48,913	51,829
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,311	7,151	6,657	6,949	6,607	13,640	13,003	15,008	15,494	15,511

Table 74.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	33,832	31,308	31,943	36,006	36,563
Depreciation, depletion, and amortization of property, plant, and equipment	820	807	785	791	830
All other operating costs and expenses	30,843	29,004	29,261	32,626	33,548
Income (loss) from operations	2,169	1,496	1,897	2,589	2,186
Interest expense	346	316	312	298	317
Dividend income	24	50	31	9	7
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	272	21	22	(17)	13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	67	154	(31)	(48)	(52)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	29	67	38	34	18
Income (loss) before income taxes	2,216	1,472	1,646	2,271	1,855
Provision for current and deferred domestic income taxes:					
a. Federal	380	250	284	387	308
b. Other	38	30	36	33	29
Income (loss) after income taxes	1,797	1,193	1,326	1,851	1,517
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,797	1,193	1,326	1,851	1,517
Cash dividends charged to retained earnings in this quarter	738	978	722	939	660
Net income retained in business	1,059	214	604	913	858
Retained earnings at beginning of quarter	11,305	13,379	14,394	16,952	19,425
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	83	(17)	(172)	(83)	(63)
Retained earnings at end of quarter	12,447	13,577	14,826	17,781	20,220
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.42	2.58	2.46	2.20	2.27
All other operating costs and expenses	91.17	92.64	91.60	90.61	91.75
Income (loss) from operations	6.41	4.78	5.94	7.19	5.98
Interest expense	1.02	1.01	0.98	0.83	0.87
Dividend income	0.07	0.16	0.10	0.03	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.80	0.07	0.07	(0.05)	0.04
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.20	0.49	(0.10)	(0.13)	(0.14)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.09	0.21	0.12	0.09	0.05
Income (loss) before income taxes	6.55	4.70	5.15	6.31	5.07
Provision for current and deferred domestic income taxes	1.24	0.89	1.00	1.16	0.92
Income (loss) after income taxes	5.31	3.81	4.15	5.14	4.15
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.17	14.09	16.29	21.48	17.53
After income taxes	17.17	11.42	13.12	17.51	14.34
Annual rate of profit on total assets:					
Before income taxes	10.30	7.05	7.83	10.55	8.59
After income taxes	8.36	5.71	6.31	8.60	7.03

Table 74.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	7,240	8,143	7,000	7,122	6,567
Time deposits in the U.S., including negotiable certificates of deposit	453	461	487	539	444
Cash and deposits outside the U.S.	284	130	162	239	258
Total cash on hand and in banks	7,977	8,734	7,648	7,900	7,269
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	73	41	14	9
b. Other, due in 1 year or less	97	79	158	197	253
Commercial and finance company paper of U.S. issuers	105	163	271	226	164
State and local government securities, due in 1 year or less	165	245	136	122	26
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,343	1,197	898	583	672
Total cash, U.S. Government and other securities	9,687	10,491	9,152	9,041	8,393
Trade receivables from the U.S. Government	309	311	373	360	269
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,653	14,868	16,625	17,336	17,844
Total receivables	16,962	15,179	16,998	17,695	18,113
Inventories	17,417	16,901	17,233	18,466	19,112
All other current assets	3,817	3,573	3,589	3,984	4,002
Total current assets	47,884	46,144	46,973	49,186	49,621
Property, plant, and equipment	51,381	50,608	50,016	51,561	52,359
Land and mineral rights	1,293	1,286	1,211	1,200	1,197
Less: Accumulated depreciation, depletion, and amortization	31,048	30,135	29,727	30,690	31,384
Net property, plant, and equipment	21,626	21,760	21,501	22,071	22,172
U.S. Treasury and Federal agency securities, due in more than 1 year	70	56	11	62	51
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	16,425	15,587	15,591	14,786	14,502
Total Assets	86,005	83,546	84,076	86,105	86,345
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,378	3,285	3,667	3,733	4,520
b. Commercial paper	53	49	123	164	135
c. Other short-term loans	892	756	782	962	1,043
Advances and prepayments by the U.S. Government	1	0	0	3	7
Trade accounts and trade notes payable	10,620	9,519	10,189	10,615	10,709
Income taxes accrued, prior and current years, net of payments:					
a. Federal	292	227	240	278	289
b. Other	54	27	39	47	30
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,281	1,277	1,304	1,343	1,433
b. Bonds and debentures	67	49	27	84	84
c. Other long-term loans	270	357	442	520	458
All other current liabilities, including excise and sales taxes, and accrued expenses	7,621	7,509	7,450	7,462	6,764
Total current liabilities	24,529	23,055	24,265	25,212	25,473
Long-term debt, due in more than 1 year:					
a. Loans from banks	9,728	8,649	9,281	8,856	9,546
b. Bonds and debentures	729	742	632	336	315
c. Other long-term loans	4,161	4,556	4,582	5,322	5,246
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,999	4,761	4,897	4,088	3,430
Total liabilities	44,147	41,763	43,657	43,814	44,009
Capital stock and other capital	32,111	31,761	28,312	27,837	25,375
Retained earnings	12,447	13,577	14,826	17,781	20,220
Cumulative foreign currency translation adjustment	56	(144)	(109)	(188)	9
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(585)	(1,262)	(693)	(1,109)	(1,392)
Less: Treasury stock at cost	2,171	2,148	1,917	2,031	1,876
Stockholders' equity	41,858	41,783	40,419	42,291	42,336
Total Liabilities and Stockholders' Equity	86,005	83,546	84,076	86,105	86,345
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	23,355	23,088	22,708	23,974	24,148

Table 75.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	15,141	15,230	14,943	17,059	20,403	18,691	16,078	17,000	18,947	16,160
Depreciation, depletion, and amortization of property, plant, and equipment	363	381	380	371	411	457	426	405	420	418
All other operating costs and expenses	13,873	14,006	13,653	15,613	18,999	16,969	14,998	15,608	17,013	14,549
Income (loss) from operations	905	842	911	1,075	992	1,264	654	987	1,514	1,193
Interest expense	140	142	150	141	160	207	174	161	156	157
Dividend income	10	4	8	3	2	15	47	23	7	5
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	18	(5)	(15)	9	19	254	26	36	(26)	(6)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	70	89	13	23	18	(3)	65	(43)	(70)	(70)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10	7	16	12	18	20	60	21	22	0
Income (loss) before income taxes	872	795	782	980	890	1,343	677	864	1,291	965
Provision for current and deferred domestic income taxes:										
a. Federal	98	102	75	132	97	283	147	209	254	212
b. Other	13	10	14	15	11	25	19	22	18	18
Income (loss) after income taxes	761	682	694	833	782	1,036	510	632	1,018	735
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	761	682	694	833	782	1,036	510	632	1,018	735
Cash dividends charged to retained earnings in this quarter	327	376	338	434	350	412	602	384	505	310
Net income retained in business	435	306	356	399	432	624	(92)	248	513	426
Retained earnings at beginning of quarter	7,920	7,698	8,137	10,437	11,926	3,385	5,681	6,258	6,514	7,500
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	118	(29)	(102)	(25)	(76)	(35)	12	(70)	(58)	14
Retained earnings at end of quarter	8,473	7,975	8,391	10,812	12,281	3,974	5,601	6,435	6,970	7,939
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.50	2.54	2.17	2.02	2.45	2.65	2.38	2.22	2.59
All other operating costs and expenses	91.63	91.96	91.36	91.52	93.12	90.79	93.28	91.81	89.79	90.03
Income (loss) from operations	5.98	5.53	6.09	6.30	4.86	6.77	4.07	5.80	7.99	7.38
Interest expense	0.92	0.93	1.01	0.83	0.78	1.10	1.08	0.95	0.82	0.97
Dividend income	0.06	0.02	0.05	0.01	0.01	0.08	0.29	0.14	0.04	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.12	(0.03)	(0.10)	0.05	0.09	1.36	0.16	0.21	(0.14)	(0.04)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.46	0.58	0.08	0.13	0.09	(0.02)	0.40	(0.25)	(0.37)	(0.43)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.06	0.05	0.11	0.07	0.09	0.11	0.37	0.13	0.12	0.00
Income (loss) before income taxes	5.76	5.22	5.23	5.74	4.36	7.19	4.21	5.08	6.81	5.97
Provision for current and deferred domestic income taxes	0.73	0.74	0.59	0.86	0.53	1.65	1.04	1.36	1.44	1.42
Income (loss) after income taxes	5.03	4.48	4.64	4.88	3.83	5.54	3.17	3.72	5.37	4.55
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.52	17.56	17.59	22.31	18.46	21.62	11.44	15.27	20.88	16.75
After income taxes	17.91	15.07	15.61	18.97	16.21	16.66	8.62	11.17	16.48	12.76
Annual rate of profit on total assets:										
Before income taxes	10.16	8.65	8.41	10.55	8.55	10.40	5.79	7.37	10.55	8.63
After income taxes	8.87	7.43	7.46	8.97	7.51	8.02	4.36	5.40	8.32	6.58

Table 75.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,686	3,361	2,351	2,400	2,165	4,553	4,781	4,648	4,721	4,403
Time deposits in the U.S., including negotiable certificates of deposit	244	243	152	182	143	209	219	335	358	301
Cash and deposits outside the U.S.	86	61	69	93	107	197	69	93	146	151
Total cash on hand and in banks	3,017	3,665	2,572	2,675	2,414	4,959	5,069	5,076	5,225	4,855
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	0	41	8	0	9	0	32	33	14	0
b. Other, due in 1 year or less	0	7	46	45	44	97	72	112	152	209
Commercial and finance company paper of U.S. issuers	8	57	174	119	94	97	106	97	106	70
State and local government securities, due in 1 year or less	20	1	1	2	5	145	244	135	120	21
Foreign securities, due in 1 year or less	0	0	0	0	0	0	0	0	0	0
Other short-term financial investments	413	405	457	234	296	930	792	441	349	376
Total cash, U.S. Government and other securities	3,458	4,177	3,258	3,074	2,863	6,229	6,314	5,894	5,967	5,531
Trade receivables from the U.S. Government	14	19	25	38	44	296	291	348	322	225
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,575	6,625	7,254	7,385	9,017	10,078	8,243	9,371	9,951	8,827
Total receivables	6,588	6,644	7,279	7,423	9,062	10,374	8,535	9,719	10,273	9,051
Inventories	6,850	7,628	7,339	7,660	8,904	10,568	9,273	9,894	10,806	10,208
All other current assets	1,316	1,516	1,464	1,660	1,742	2,501	2,056	2,126	2,324	2,260
Total current assets	18,213	19,965	19,340	19,816	22,570	29,671	26,178	27,633	29,370	27,051
Property, plant, and equipment	24,451	25,093	25,471	26,018	27,766	26,929	25,515	24,545	25,543	24,593
Land and mineral rights	667	627	592	525	551	626	659	619	675	646
Less: Accumulated depreciation, depletion, and amortization	14,283	14,525	14,530	14,859	16,193	16,765	15,610	15,197	15,831	15,192
Net property, plant, and equipment	10,835	11,195	11,533	11,684	12,124	10,791	10,565	9,967	10,387	10,047
U.S. Treasury and Federal agency securities, due in more than 1 year	8	9	10	16	14	62	47	1	47	36
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	5,281	5,572	6,330	5,644	6,929	11,144	10,015	9,261	9,142	7,572
Total Assets	34,337	36,741	37,213	37,160	41,638	51,668	46,805	46,863	48,945	44,707
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,672	1,832	1,808	1,761	2,397	1,705	1,452	1,859	1,972	2,123
b. Commercial paper	29	35	108	123	72	25	15	15	40	63
c. Other short-term loans	345	346	392	352	583	547	410	390	610	460
Advances and prepayments by the U.S. Government	1	0	0	0	0	0	0	0	3	7
Trade accounts and trade notes payable	4,060	4,271	4,038	4,395	5,276	6,560	5,249	6,151	6,220	5,433
Income taxes accrued, prior and current years, net of payments:										
a. Federal	87	83	75	117	119	205	144	165	160	170
b. Other	35	11	21	16	16	19	17	18	31	15
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	521	515	576	727	823	761	762	729	616	610
b. Bonds and debentures	23	16	17	15	15	45	33	11	69	69
c. Other long-term loans	131	115	158	190	153	139	242	285	330	305
All other current liabilities, including excise and sales taxes, and accrued expenses	2,744	3,174	3,130	3,182	3,028	4,877	4,335	4,320	4,280	3,736
Total current liabilities	9,647	10,397	10,323	10,878	12,480	14,883	12,658	13,942	14,334	12,993
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,166	4,074	4,515	4,575	5,466	5,562	4,574	4,766	4,281	4,080
b. Bonds and debentures	219	193	211	165	148	510	549	420	170	166
c. Other long-term loans	2,009	2,267	2,581	2,584	2,848	2,152	2,288	2,001	2,738	2,397
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,295	1,705	1,800	1,390	1,402	3,703	3,057	3,097	2,699	2,028
Total liabilities	17,337	18,636	19,431	19,591	22,345	26,811	23,126	24,226	24,223	21,664
Capital stock and other capital	10,014	12,367	10,695	8,224	8,882	22,097	19,394	17,617	19,614	16,493
Retained earnings	8,473	7,975	8,391	10,812	12,281	3,974	5,601	6,435	6,970	7,939
Cumulative foreign currency translation adjustment	59	63	82	44	19	(3)	(207)	(191)	(232)	(10)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(393)	(1,012)	(424)	(602)	(879)	(193)	(250)	(269)	(507)	(514)
Less: Treasury stock at cost	1,153	1,289	962	909	1,011	1,018	859	955	1,122	865
Stockholders' equity	17,000	18,104	17,782	17,569	19,293	24,858	23,679	22,637	24,723	23,043
Total Liabilities and Stockholders' Equity	34,337	36,741	37,213	37,160	41,638	51,668	46,805	46,863	48,945	44,707
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	8,566	9,568	9,018	8,938	10,090	14,789	13,520	13,691	15,036	14,058

Table 76.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	44,292	46,795	47,510	49,479	49,119
Depreciation, depletion, and amortization of property, plant, and equipment	1,202	1,280	1,265	1,230	1,232
All other operating costs and expenses	40,336	42,865	43,494	45,471	44,830
Income (loss) from operations	2,755	2,650	2,751	2,778	3,058
Interest expense	585	682	555	589	577
Dividend income	29	49	35	42	29
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(59)	(41)	60	28	(13)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(44)	(698)	(147)	197	(47)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	121	156	57	46	311
Income (loss) before income taxes	2,217	1,434	2,201	2,502	2,759
Provision for current and deferred domestic income taxes:					
a. Federal	467	350	420	465	510
b. Other	58	32	46	64	49
Income (loss) after income taxes	1,691	1,052	1,736	1,974	2,200
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,691	1,052	1,735	1,974	2,200
Cash dividends charged to retained earnings in this quarter	740	1,655	671	1,023	756
Net income retained in business	952	(603)	1,064	951	1,444
Retained earnings at beginning of quarter	15,486	19,490	16,079	20,079	20,032
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(170)	(498)	590	(289)	52
Retained earnings at end of quarter	16,267	18,389	17,733	20,741	21,527
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.71	2.74	2.66	2.49	2.51
All other operating costs and expenses	91.07	91.60	91.55	91.90	91.27
Income (loss) from operations	6.22	5.66	5.79	5.62	6.22
Interest expense	1.32	1.46	1.17	1.19	1.18
Dividend income	0.07	0.10	0.07	0.08	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.13)	(0.09)	0.13	0.06	(0.03)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.10)	(1.49)	(0.31)	0.40	(0.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.27	0.33	0.12	0.09	0.63
Income (loss) before income taxes	5.00	3.06	4.63	5.06	5.62
Provision for current and deferred domestic income taxes	1.19	0.82	0.98	1.07	1.14
Income (loss) after income taxes	3.82	2.25	3.65	3.99	4.48
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	14.53	9.21	13.70	15.54	17.15
After income taxes	11.08	6.76	10.80	12.26	13.67
Annual rate of profit on total assets:					
Before income taxes	6.96	4.44	6.65	7.39	8.12
After income taxes	5.31	3.26	5.24	5.83	6.48

Table 76.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	10,369	10,965	10,123	11,233	10,596
Time deposits in the U.S., including negotiable certificates of deposit	455	344	447	404	614
Cash and deposits outside the U.S.	536	464	584	577	520
Total cash on hand and in banks	11,360	11,773	11,155	12,214	11,730
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	105	71	65	13	55
b. Other, due in 1 year or less	416	391	383	368	348
Commercial and finance company paper of U.S. issuers	855	534	551	517	864
State and local government securities, due in 1 year or less	433	332	292	322	349
Foreign securities, due in 1 year or less	1	16	1	1	1
Other short-term financial investments	1,733	1,943	1,953	1,722	1,581
Total cash, U.S. Government and other securities	14,902	15,060	14,399	15,157	14,930
Trade receivables from the U.S. Government	262	485	571	460	397
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,291	21,338	22,764	23,424	23,491
Total receivables	21,553	21,823	23,335	23,883	23,888
Inventories	23,185	23,576	24,526	24,716	24,914
All other current assets	5,591	5,613	6,324	6,739	6,571
Total current assets	65,231	66,072	68,584	70,496	70,302
Property, plant, and equipment	77,824	78,886	81,252	80,457	80,186
Land and mineral rights	2,386	2,315	2,304	2,339	2,690
Less: Accumulated depreciation, depletion, and amortization	46,306	47,456	49,286	48,714	49,104
Net property, plant, and equipment	33,904	33,745	34,271	34,082	33,772
U.S. Treasury and Federal agency securities, due in more than 1 year	75	51	70	61	63
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	28,108	29,280	29,481	30,862	31,691
Total Assets	127,318	129,149	132,406	135,500	135,828
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,961	3,495	3,659	4,129	3,696
b. Commercial paper	19	11	10	10	98
c. Other short-term loans	1,559	1,015	1,257	1,075	1,134
Advances and prepayments by the U.S. Government	0	5	6	1	2
Trade accounts and trade notes payable	14,248	14,302	14,531	14,936	14,917
Income taxes accrued, prior and current years, net of payments:					
a. Federal	453	427	455	467	360
b. Other	72	68	41	48	67
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,648	1,533	1,574	1,772	1,562
b. Bonds and debentures	204	188	297	144	145
c. Other long-term loans	470	495	572	796	751
All other current liabilities, including excise and sales taxes, and accrued expenses	12,335	11,415	11,788	12,914	13,302
Total current liabilities	33,968	32,955	34,191	36,292	36,033
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,864	16,272	15,628	15,929	16,469
b. Bonds and debentures	1,248	1,569	1,090	1,100	1,402
c. Other long-term loans	7,423	7,329	8,189	8,210	8,315
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	8,783	8,756	9,036	9,559	9,264
Total liabilities	66,284	66,881	68,134	71,090	71,484
Capital stock and other capital	50,166	49,301	52,175	50,769	50,791
Retained earnings	16,267	18,389	17,733	20,741	21,527
Cumulative foreign currency translation adjustment	(103)	(72)	21	(10)	(118)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,783)	(1,837)	(1,900)	(3,374)	(3,931)
Less: Treasury stock at cost	3,513	3,514	3,757	3,717	3,925
Stockholders' equity	61,034	62,268	64,272	64,410	64,344
Total Liabilities and Stockholders' Equity	127,318	129,149	132,406	135,500	135,828
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	31,264	33,117	34,393	34,204	34,269

Table 77.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	18,255	20,574	21,606	24,248	24,440	26,037	26,221	25,904	25,231	24,679
Depreciation, depletion, and amortization of property, plant, and equipment	481	542	522	555	588	720	739	743	675	644
All other operating costs and expenses	16,468	18,766	19,693	22,108	22,191	23,867	24,099	23,801	23,363	22,638
Income (loss) from operations	1,306	1,266	1,391	1,585	1,660	1,450	1,384	1,361	1,193	1,397
Interest expense	219	280	242	284	291	367	403	312	305	287
Dividend income	9	35	18	32	16	20	14	17	9	13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	6	(30)	(1)	(13)	48	(65)	(11)	62	41	(62)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	19	(31)	(160)	165	22	(63)	(667)	13	32	(69)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	25	64	19	27	323	96	92	38	20	(12)
Income (loss) before income taxes	1,146	1,025	1,024	1,512	1,778	1,071	409	1,177	990	981
Provision for current and deferred domestic income taxes:										
a. Federal	219	164	184	215	256	249	187	236	250	254
b. Other	26	9	22	24	20	31	23	24	39	29
Income (loss) after income taxes	901	852	818	1,273	1,503	790	200	918	701	697
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	901	852	818	1,273	1,503	790	200	917	701	697
Cash dividends charged to retained earnings in this quarter	435	616	281	556	411	304	1,039	391	467	345
Net income retained in business	466	236	537	717	1,092	486	(840)	527	234	352
Retained earnings at beginning of quarter	9,971	9,891	10,680	11,988	11,761	5,515	9,600	5,399	8,091	8,271
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	0	3	370	(290)	60	(170)	(501)	220	1	(8)
Retained earnings at end of quarter	10,437	10,130	11,588	12,415	12,913	5,830	8,259	6,145	8,326	8,615
	INCOME STATEMENT IN RATIO FORMAT					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.64	2.63	2.42	2.29	2.41	2.77	2.82	2.87	2.67	2.61
All other operating costs and expenses	90.21	91.21	91.15	91.18	90.80	91.67	91.91	91.88	92.60	91.73
Income (loss) from operations	7.15	6.16	6.44	6.54	6.79	5.57	5.28	5.25	4.73	5.66
Interest expense	1.20	1.36	1.12	1.17	1.19	1.41	1.54	1.21	1.21	1.16
Dividend income	0.05	0.17	0.08	0.13	0.06	0.08	0.05	0.06	0.04	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.03	(0.15)	(0.01)	(0.05)	0.20	(0.25)	(0.04)	0.24	0.16	(0.25)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.10	(0.15)	(0.74)	0.68	0.09	(0.24)	(2.54)	0.05	0.13	(0.28)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.13	0.31	0.09	0.11	1.32	0.37	0.35	0.15	0.08	(0.05)
Income (loss) before income taxes	6.28	4.98	4.74	6.24	7.28	4.11	1.56	4.54	3.92	3.97
Provision for current and deferred domestic income taxes	1.34	0.84	0.95	0.99	1.13	1.08	0.80	1.00	1.15	1.15
Income (loss) after income taxes	4.94	4.14	3.79	5.25	6.15	3.04	0.76	3.54	2.78	2.82
	OPERATING RATIOS					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.54	16.76	15.64	21.25	24.38	10.77	4.32	12.37	11.01	11.15
After income taxes	16.94	13.93	12.49	17.89	20.60	7.95	2.11	9.64	7.80	7.93
Annual rate of profit on total assets:										
Before income taxes	10.16	8.01	7.53	10.28	11.58	5.21	2.10	6.04	5.17	5.27
After income taxes	7.99	6.66	6.02	8.65	9.78	3.85	1.02	4.70	3.66	3.75

Table 78.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	113,278	112,847	116,406	120,078	123,933
Depreciation, depletion, and amortization of property, plant, and equipment	3,247	3,238	3,240	3,222	3,350
All other operating costs and expenses	103,060	103,628	106,490	109,119	113,140
Income (loss) from operations	6,971	5,981	6,676	7,738	7,443
Interest expense	1,966	2,035	1,972	1,907	1,973
Dividend income	97	233	44	86	91
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	328	123	233	101	11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	36	(939)	(734)	(102)	(568)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,673	1,139	1,108	1,201	1,112
Income (loss) before income taxes	7,139	4,503	5,354	7,116	6,116
Provision for current and deferred domestic income taxes:					
a. Federal	1,275	367	1,257	1,786	1,517
b. Other	190	83	122	215	203
Income (loss) after income taxes	5,673	4,053	3,975	5,115	4,396
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,673	4,053	3,975	5,115	4,396
Cash dividends charged to retained earnings in this quarter	1,404	2,951	1,401	2,689	1,330
Net income retained in business	4,270	1,102	2,574	2,426	3,066
Retained earnings at beginning of quarter	32,650	37,389	36,904	40,945	44,741
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	974	(169)	(447)	137	(443)
Retained earnings at end of quarter	37,894	38,322	39,031	43,508	47,363
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.87	2.87	2.78	2.68	2.70
All other operating costs and expenses	90.98	91.83	91.48	90.87	91.29
Income (loss) from operations	6.15	5.30	5.74	6.44	6.01
Interest expense	1.74	1.80	1.69	1.59	1.59
Dividend income	0.09	0.21	0.04	0.07	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.29	0.11	0.20	0.08	0.01
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.03	(0.83)	(0.63)	(0.08)	(0.46)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.48	1.01	0.95	1.00	0.90
Income (loss) before income taxes	6.30	3.99	4.60	5.93	4.93
Provision for current and deferred domestic income taxes	1.29	0.40	1.18	1.67	1.39
Income (loss) after income taxes	5.01	3.59	3.41	4.26	3.55
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.39	9.65	11.26	15.08	12.80
After income taxes	12.23	8.69	8.36	10.84	9.20
Annual rate of profit on total assets:					
Before income taxes	7.13	4.45	5.21	6.94	5.86
After income taxes	5.66	4.00	3.87	4.99	4.21

Table 78.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	27,675	28,135	27,326	27,237	27,881
Time deposits in the U.S., including negotiable certificates of deposit	2,201	1,984	2,184	2,122	2,212
Cash and deposits outside the U.S.	1,788	1,699	1,668	1,732	1,778
Total cash on hand and in banks	31,664	31,817	31,178	31,090	31,871
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	475	308	380	334	283
b. Other, due in 1 year or less	2,485	2,599	2,624	2,394	2,434
Commercial and finance company paper of U.S. issuers	2,596	2,155	2,346	2,345	2,034
State and local government securities, due in 1 year or less	953	914	854	877	777
Foreign securities, due in 1 year or less	237	184	112	125	134
Other short-term financial investments	5,153	5,013	4,797	4,073	4,499
Total cash, U.S. Government and other securities	43,563	42,989	42,289	41,239	42,032
Trade receivables from the U.S. Government	902	1,010	981	919	920
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	55,254	53,389	59,089	59,128	60,477
Total receivables	56,156	54,399	60,070	60,047	61,397
Inventories	53,734	55,912	58,817	59,535	61,605
All other current assets	22,621	22,391	21,931	22,369	22,522
Total current assets	176,075	175,691	183,107	183,190	187,555
Property, plant, and equipment	199,981	199,077	202,321	195,547	201,286
Land and mineral rights	7,557	7,551	7,434	7,221	7,303
Less: Accumulated depreciation, depletion, and amortization	120,149	119,197	122,268	118,108	121,576
Net property, plant, and equipment	87,389	87,431	87,488	84,660	87,012
U.S. Treasury and Federal agency securities, due in more than 1 year	493	499	566	525	523
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	136,760	141,431	139,944	142,010	142,561
Total Assets	400,716	405,053	411,105	410,385	417,651
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,153	4,747	5,339	5,268	5,475
b. Commercial paper	368	418	512	65	211
c. Other short-term loans	4,006	4,399	4,934	4,000	5,002
Advances and prepayments by the U.S. Government	51	57	57	66	76
Trade accounts and trade notes payable	36,108	36,322	39,016	39,174	39,287
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,310	1,348	1,344	1,198	1,102
b. Other	193	200	225	158	185
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,690	3,854	3,675	3,595	3,909
b. Bonds and debentures	388	376	567	269	375
c. Other long-term loans	1,792	1,708	1,763	1,901	2,251
All other current liabilities, including excise and sales taxes, and accrued expenses	36,531	35,641	34,754	34,987	36,757
Total current liabilities	87,590	89,070	92,187	90,681	94,630
Long-term debt, due in more than 1 year:					
a. Loans from banks	42,604	42,474	43,432	44,546	45,274
b. Bonds and debentures	18,894	19,333	20,044	20,370	19,934
c. Other long-term loans	28,111	29,660	27,254	28,524	28,571
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,906	37,937	38,053	37,507	38,048
Total liabilities	215,105	218,474	220,969	221,628	226,458
Capital stock and other capital	173,687	174,665	177,276	169,381	171,389
Retained earnings	37,894	38,322	39,031	43,508	47,363
Cumulative foreign currency translation adjustment	(237)	(234)	149	454	(342)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,780)	(4,870)	(5,186)	(3,178)	(5,456)
Less: Treasury stock at cost	20,953	21,304	21,135	21,409	21,761
Stockholders' equity	185,611	186,578	190,135	188,756	191,193
Total Liabilities and Stockholders' Equity	400,716	405,053	411,105	410,385	417,651
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	88,485	86,621	90,920	92,509	92,925

Table 79.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	47,274	46,535	48,146	50,343	50,698	66,004	66,312	68,260	69,735	73,235
Depreciation, depletion, and amortization of property, plant, and equipment	1,333	1,330	1,329	1,332	1,320	1,915	1,908	1,911	1,890	2,031
All other operating costs and expenses	42,525	42,572	43,732	45,671	46,070	60,534	61,056	62,758	63,447	67,070
Income (loss) from operations	3,416	2,634	3,085	3,340	3,309	3,554	3,348	3,591	4,397	4,134
Interest expense	907	964	940	931	934	1,059	1,072	1,032	976	1,040
Dividend income	43	63	4	30	61	54	170	40	56	31
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	139	111	120	69	56	189	13	113	31	(45)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(236)	13	(302)	(101)	(153)	272	(952)	(432)	(1)	(415)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	304	393	233	380	268	1,369	746	874	821	844
Income (loss) before income taxes	2,760	2,250	2,201	2,787	2,606	4,379	2,253	3,154	4,329	3,510
Provision for current and deferred domestic income taxes:										
a. Federal	488	99	607	721	578	787	267	650	1,065	939
b. Other	80	29	60	81	97	110	54	62	134	106
Income (loss) after income taxes	2,192	2,122	1,534	1,986	1,932	3,482	1,931	2,441	3,130	2,464
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	2,192	2,122	1,534	1,986	1,932	3,482	1,931	2,441	3,130	2,464
Cash dividends charged to retained earnings in this quarter	642	1,096	532	1,427	482	761	1,855	869	1,263	848
Net income retained in business	1,549	1,026	1,002	559	1,449	2,721	76	1,572	1,867	1,616
Retained earnings at beginning of quarter	27,015	26,615	27,340	26,179	27,364	5,635	10,774	9,564	14,766	17,376
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(228)	(337)	(208)	373	(316)	1,202	168	(239)	(235)	(127)
Retained earnings at end of quarter	28,336	27,304	28,134	27,111	28,497	9,558	11,018	10,897	16,397	18,866
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.82	2.86	2.76	2.65	2.60	2.90	2.88	2.80	2.71	2.77
All other operating costs and expenses	89.96	91.48	90.83	90.72	90.87	91.71	92.07	91.94	90.98	91.58
Income (loss) from operations	7.23	5.66	6.41	6.63	6.53	5.39	5.05	5.26	6.31	5.65
Interest expense	1.92	2.07	1.95	1.85	1.84	1.60	1.62	1.51	1.40	1.42
Dividend income	0.09	0.14	0.01	0.06	0.12	0.08	0.26	0.06	0.08	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.29	0.24	0.25	0.14	0.11	0.29	0.02	0.17	0.04	(0.06)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.50)	0.03	(0.63)	(0.20)	(0.30)	0.41	(1.44)	(0.63)	0.00	(0.57)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.64	0.85	0.48	0.75	0.53	2.07	1.12	1.28	1.18	1.15
Income (loss) before income taxes	5.84	4.83	4.57	5.54	5.14	6.63	3.40	4.62	6.21	4.79
Provision for current and deferred domestic income taxes	1.20	0.28	1.39	1.59	1.33	1.36	0.48	1.04	1.72	1.43
Income (loss) after income taxes	4.64	4.56	3.19	3.94	3.81	5.28	2.91	3.58	4.49	3.37
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.65	14.65	13.78	17.47	16.64	14.23	7.20	9.99	13.86	10.92
After income taxes	14.01	13.81	9.60	12.45	12.33	11.32	6.17	7.74	10.02	7.67
Annual rate of profit on total assets:										
Before income taxes	7.37	6.00	5.65	7.15	6.85	6.98	3.53	4.94	6.80	5.29
After income taxes	5.85	5.66	3.94	5.10	5.07	5.55	3.03	3.82	4.92	3.71

Table 80.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	1,099,044	1,123,979	1,170,901	1,274,030	1,260,125
Depreciation, depletion, and amortization of property, plant, and equipment	33,166	33,102	32,259	32,640	31,886
All other operating costs and expenses	970,416	1,012,554	1,049,314	1,137,381	1,122,004
Income (loss) from operations	95,462	78,324	89,328	104,008	106,234
Interest expense	23,288	22,559	21,755	22,184	22,211
Dividend income	1,269	2,958	1,785	1,880	1,570
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	7,606	9,604	7,219	6,649	6,128
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11,346)	(2,835)	(1,518)	246	(16,604)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	63,564	72,159	83,957	88,423	87,844
Income (loss) before income taxes	133,268	137,651	159,018	179,023	162,961
Provision for current and deferred domestic income taxes:					
a. Federal	20,927	18,240	28,116	29,735	26,732
b. Other	3,488	2,944	3,738	4,517	3,870
Income (loss) after income taxes	108,853	116,466	127,164	144,772	132,359
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	108,853	116,467	127,164	144,772	132,359
Cash dividends charged to retained earnings in this quarter	32,160	44,938	34,927	37,301	34,873
Net income retained in business	76,693	71,528	92,237	107,471	97,486
Retained earnings at beginning of quarter	1,889,331	1,955,902	2,020,970	2,088,767	2,166,765
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(14,162)	(8,483)	(23,693)	(9,697)	(17,576)
Retained earnings at end of quarter	1,951,862	2,018,947	2,089,515	2,186,540	2,246,675
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.02	2.95	2.76	2.56	2.53
All other operating costs and expenses	88.30	90.09	89.62	89.27	89.04
Income (loss) from operations	8.69	6.97	7.63	8.16	8.43
Interest expense	2.12	2.01	1.86	1.74	1.76
Dividend income	0.12	0.26	0.15	0.15	0.12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.69	0.85	0.62	0.52	0.49
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.03)	(0.25)	(0.13)	0.02	(1.32)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.78	6.42	7.17	6.94	6.97
Income (loss) before income taxes	12.13	12.25	13.58	14.05	12.93
Provision for current and deferred domestic income taxes	2.22	1.88	2.72	2.69	2.43
Income (loss) after income taxes	9.90	10.36	10.86	11.36	10.50
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.25	19.17	21.35	23.12	21.16
After income taxes	15.72	16.22	17.08	18.70	17.19
Annual rate of profit on total assets:					
Before income taxes	8.35	8.48	9.57	10.53	9.53
After income taxes	6.82	7.18	7.65	8.51	7.74

Table 80.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	176,153	190,642	179,673	197,739	190,555
Time deposits in the U.S., including negotiable certificates of deposit	50,101	56,425	48,511	46,139	41,498
Cash and deposits outside the U.S.	11,428	13,955	16,581	18,928	14,379
Total cash on hand and in banks	237,682	261,021	244,765	262,805	246,433
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,326	6,879	7,118	6,820	6,003
b. Other, due in 1 year or less	25,702	19,961	16,587	22,457	17,553
Commercial and finance company paper of U.S. issuers	39,048	38,129	39,596	38,457	32,964
State and local government securities, due in 1 year or less	3,263	3,222	2,558	2,455	2,594
Foreign securities, due in 1 year or less	4,530	4,144	4,541	4,074	4,316
Other short-term financial investments	69,570	70,850	67,883	64,349	63,124
Total cash, U.S. Government and other securities	383,121	404,207	383,048	401,416	372,986
Trade receivables from the U.S. Government	38,107	37,355	38,896	40,036	39,283
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	392,624	388,134	426,483	439,972	439,005
Total receivables	430,732	425,489	465,379	480,008	478,288
Inventories	430,545	439,435	467,706	480,573	490,910
All other current assets	331,366	341,868	344,004	342,005	339,293
Total current assets	1,575,764	1,610,999	1,660,137	1,704,003	1,681,477
Property, plant, and equipment	2,041,717	2,058,534	2,076,587	2,110,481	2,120,947
Land and mineral rights	128,197	130,764	139,554	142,708	140,897
Less: Accumulated depreciation, depletion, and amortization	1,100,421	1,107,597	1,127,137	1,149,393	1,154,237
Net property, plant, and equipment	1,069,493	1,081,701	1,089,004	1,103,796	1,107,607
U.S. Treasury and Federal agency securities, due in more than 1 year	5,248	5,552	5,364	4,520	5,710
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,731,716	3,792,267	3,891,059	3,991,171	4,048,427
Total Assets	6,382,220	6,490,519	6,645,565	6,803,489	6,843,222
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	21,135	24,115	28,644	24,741	24,499
b. Commercial paper	45,733	41,120	53,274	54,478	54,177
c. Other short-term loans	34,548	38,431	43,382	42,172	42,013
Advances and prepayments by the U.S. Government	42,693	42,881	44,573	46,868	46,541
Trade accounts and trade notes payable	342,084	354,553	378,567	390,324	386,355
Income taxes accrued, prior and current years, net of payments:					
a. Federal	23,878	19,164	31,167	24,035	28,522
b. Other	3,681	3,311	3,422	3,829	3,324
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	19,103	16,546	19,771	14,079	14,844
b. Bonds and debentures	44,753	47,744	49,930	44,100	51,911
c. Other long-term loans	28,215	29,267	28,977	32,247	31,800
All other current liabilities, including excise and sales taxes, and accrued expenses	604,288	613,112	600,131	602,015	619,723
Total current liabilities	1,210,112	1,230,243	1,281,836	1,278,889	1,303,709
Long-term debt, due in more than 1 year:					
a. Loans from banks	237,729	233,829	234,192	251,840	253,815
b. Bonds and debentures	640,455	641,225	639,214	662,507	664,414
c. Other long-term loans	485,901	470,116	474,755	472,915	495,860
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,038,766	1,043,098	1,036,901	1,040,096	1,045,405
Total liabilities	3,612,962	3,618,512	3,666,898	3,706,247	3,763,203
Capital stock and other capital	1,893,948	1,940,931	1,960,662	1,981,275	1,987,631
Retained earnings	1,951,862	2,018,947	2,089,515	2,186,540	2,246,675
Cumulative foreign currency translation adjustment	820	5,364	29,736	48,315	8,554
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(236,401)	(237,242)	(232,032)	(223,746)	(234,222)
Less: Treasury stock at cost	840,972	855,992	869,214	895,142	928,619
Stockholders' equity	2,769,258	2,872,007	2,978,667	3,097,242	3,080,018
Total Liabilities and Stockholders' Equity	6,382,220	6,490,519	6,645,565	6,803,489	6,843,222
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	365,652	380,756	378,301	425,113	377,768

Table 81.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	618,423	637,177	689,952	765,116	745,171	480,622	486,802	480,949	508,914	514,954
Depreciation, depletion, and amortization of property, plant, and equipment	19,144	19,286	18,279	18,531	17,921	14,022	13,816	13,979	14,109	13,966
All other operating costs and expenses	541,813	576,037	614,752	683,235	661,939	428,603	436,517	434,562	454,146	460,065
Income (loss) from operations	57,465	41,854	56,921	63,349	65,312	37,997	36,470	32,407	40,659	40,922
Interest expense	13,770	13,333	13,061	13,190	13,421	9,518	9,226	8,694	8,994	8,790
Dividend income	774	1,411	797	666	644	495	1,547	987	1,215	925
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4,336	6,453	4,258	3,532	2,315	3,270	3,151	2,961	3,118	3,814
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(9,612)	(160)	(1,311)	610	(11,749)	(1,734)	(2,675)	(206)	(363)	(4,854)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	32,695	35,176	41,258	46,628	47,060	30,869	36,983	42,700	41,795	40,784
Income (loss) before income taxes	71,889	71,402	88,862	101,595	90,160	61,379	66,249	70,155	77,428	72,801
Provision for current and deferred domestic income taxes:										
a. Federal	10,355	10,012	14,949	17,882	15,496	10,571	8,228	13,167	11,853	11,236
b. Other	2,054	1,373	2,126	2,728	2,206	1,435	1,571	1,611	1,789	1,664
Income (loss) after income taxes	59,480	60,017	71,787	80,984	72,459	49,373	56,450	55,377	63,787	59,901
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	59,480	60,017	71,787	80,984	72,459	49,373	56,450	55,377	63,787	59,901
Cash dividends charged to retained earnings in this quarter	22,780	32,656	20,434	25,376	21,831	9,380	12,282	14,493	11,924	13,043
Net income retained in business	36,699	27,361	51,353	55,608	50,628	39,993	44,167	40,884	51,863	46,858
Retained earnings at beginning of quarter	1,229,067	1,264,320	1,291,576	1,334,104	1,369,349	660,264	691,582	729,394	754,663	797,416
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,068)	1,554	(9,657)	(4,147)	(7,272)	(10,093)	(10,037)	(14,036)	(5,551)	(10,304)
Retained earnings at end of quarter	1,261,698	1,293,235	1,333,272	1,385,565	1,412,705	690,164	725,712	756,243	800,975	833,970
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.10	3.03	2.65	2.42	2.40	2.92	2.84	2.91	2.77	2.71
All other operating costs and expenses	87.61	90.40	89.10	89.30	88.83	89.18	89.67	90.36	89.24	89.34
Income (loss) from operations	9.29	6.57	8.25	8.28	8.76	7.91	7.49	6.74	7.99	7.95
Interest expense	2.23	2.09	1.89	1.72	1.80	1.98	1.90	1.81	1.77	1.71
Dividend income	0.13	0.22	0.12	0.09	0.09	0.10	0.32	0.21	0.24	0.18
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.70	1.01	0.62	0.46	0.31	0.68	0.65	0.62	0.61	0.74
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.55)	(0.03)	(0.19)	0.08	(1.58)	(0.36)	(0.55)	(0.04)	(0.07)	(0.94)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.29	5.52	5.98	6.09	6.32	6.42	7.60	8.88	8.21	7.92
Income (loss) before income taxes	11.62	11.21	12.88	13.28	12.10	12.77	13.61	14.59	15.21	14.14
Provision for current and deferred domestic income taxes	2.01	1.79	2.47	2.69	2.38	2.50	2.01	3.07	2.68	2.51
Income (loss) after income taxes	9.62	9.42	10.40	10.58	9.72	10.27	11.60	11.51	12.53	11.63
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.34	18.72	22.48	24.83	22.17	19.15	19.69	20.08	21.21	20.03
After income taxes	16.00	15.73	18.16	19.79	17.82	15.40	16.78	15.85	17.47	16.48
Annual rate of profit on total assets:										
Before income taxes	8.41	8.18	9.93	11.15	9.86	8.28	8.84	9.15	9.81	9.14
After income taxes	6.96	6.87	8.02	8.89	7.93	6.66	7.53	7.22	8.08	7.52

Table 82.0 -- Income Statement For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	51,645	54,872	57,746	64,792	69,566	463,619	495,784	498,993	526,607	532,390
Depreciation, depletion, and amortization of property, plant, and equipment	10,167	10,668	10,753	11,196	11,947	4,266	4,233	4,319	4,422	4,310
All other operating costs and expenses	31,831	35,002	34,099	37,393	40,202	446,969	480,485	482,566	508,185	514,220
Income (loss) from operations	9,647	9,201	12,894	16,203	17,417	12,384	11,066	12,108	14,000	13,861
Interest expense	2,732	2,887	3,188	3,097	3,196	2,319	2,462	2,573	2,565	2,523
All other nonoperating income (expense)	7,461	1,243	656	11,422	7,174	699	1,227	2,471	1,388	1,690
Income (loss) before income taxes	14,376	7,557	10,362	24,528	21,395	10,764	9,831	12,006	12,823	13,028
Provision for current and deferred domestic income taxes	2,330	644	1,651	6,042	4,655	3,024	2,910	3,294	3,665	3,760
Income (loss) after income taxes	12,047	6,914	8,711	18,486	16,740	7,740	6,921	8,712	9,158	9,268
Cash dividends charged to retained earnings this quarter	1,610	1,969	2,162	2,273	2,019	3,189	3,375	2,723	3,509	2,730
Net income retained in business	10,437	4,944	6,549	16,212	14,720	4,551	3,546	5,989	5,649	6,538
Retained earnings at beginning of quarter	174,796	186,816	192,948	195,317	223,770	142,552	144,036	145,577	151,368	156,071
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	112	500	(234)	93	(22)	(470)	(900)	(738)	(398)	(1,202)
Retained earnings at end of quarter	185,345	192,261	199,263	211,622	238,468	146,634	146,681	150,828	156,619	161,407
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	19.69	19.44	18.62	17.28	17.17	0.92	0.85	0.87	0.84	0.81
All other operating costs and expenses	61.63	63.79	59.05	57.71	57.79	96.41	96.91	96.71	96.50	96.59
Income (loss) from operations	18.68	16.77	22.33	25.01	25.04	2.67	2.23	2.43	2.66	2.60
Interest expense	5.29	5.26	5.52	4.78	4.59	0.50	0.50	0.52	0.49	0.47
All other nonoperating income (expense)	14.45	2.26	1.14	17.63	10.31	0.15	0.25	0.50	0.26	0.32
Income (loss) before income taxes	27.84	13.77	17.94	37.86	30.75	2.32	1.98	2.41	2.43	2.45
Provision for current and deferred domestic income taxes	4.51	1.17	2.86	9.33	6.69	0.65	0.59	0.66	0.70	0.71
Income (loss) after income taxes	23.33	12.60	15.08	28.53	24.06	1.67	1.40	1.75	1.74	1.74
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.33	7.70	10.28	22.90	18.50	15.51	13.77	16.46	17.19	17.33
After income taxes	12.85	7.04	8.64	17.26	14.48	11.15	9.70	11.95	12.27	12.33
Annual rate of profit on total assets:										
Before income taxes	8.05	4.01	5.35	11.91	9.71	5.59	4.87	5.82	6.11	6.11
After income taxes	6.74	3.67	4.50	8.98	7.60	4.02	3.43	4.22	4.37	4.35
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.37	1.42	1.40	1.38	1.33	1.41	1.38	1.37	1.38	1.39
Total cash, U.S. Government and other securities, to total current liabilities ..	0.52	0.51	0.50	0.40	0.39	0.18	0.17	0.17	0.16	0.16
Total stockholders' equity to total debt	2.17	2.12	2.15	2.14	2.19	1.46	1.39	1.38	1.40	1.38

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 82.1 -- Balance Sheet For Corporations in NAICS Mining and Wholesale Trade Sectors,

 Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	22,751	22,427	25,632	22,051	21,808	33,136	35,051	34,840	34,525	36,611
Time deposits in the U.S., including negotiable certificates of deposit	3,006	4,406	3,599	3,570	5,007	4,190	3,577	4,152	3,524	3,444
Total cash on hand and in U.S. banks	25,757	26,832	29,231	25,621	26,815	37,326	38,628	38,992	38,049	40,055
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	10,353	10,015	9,223	6,200	8,973	16,294	15,028	15,985	14,911	12,360
Total cash, U.S. Government and other securities	36,110	36,847	38,454	31,821	35,788	53,621	53,656	54,977	52,959	52,415
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	29,378	32,580	35,736	38,303	41,878	154,793	162,364	167,986	172,601	174,989
Inventories	11,630	12,158	12,648	13,403	13,889	157,651	170,717	175,521	179,348	182,655
All other current assets	18,479	20,562	21,280	26,095	30,300	53,041	54,836	53,300	54,782	55,009
Total current assets	95,597	102,147	108,118	109,622	121,855	419,107	441,574	451,784	459,689	465,068
Property, plant, and equipment	561,260	586,550	604,023	619,440	650,925	227,616	234,607	239,282	245,565	249,422
Land and mineral rights	175,038	182,580	187,013	206,049	215,975	8,691	8,804	8,638	8,810	8,975
Less: Accumulated depreciation, depletion, and amortization	331,078	336,339	345,553	350,747	368,995	108,562	111,366	113,967	117,866	119,779
Net property, plant, and equipment	405,219	432,791	445,483	474,742	497,905	127,744	132,045	133,953	136,510	138,618
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	213,679	219,010	221,460	239,112	261,481	223,515	234,422	239,772	242,998	249,090
Total Assets	714,496	753,948	775,062	823,476	881,240	770,366	808,041	825,509	839,197	852,776
	LIABILITIES AND STOCKHOLDERS' EQUITY									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,336	3,479	3,143	2,466	2,504	21,054	25,751	30,172	28,391	27,799
b. Other short-term loans, including commercial paper	789	941	2,752	986	3,412	22,267	25,022	24,401	25,231	23,605
Trade accounts and trade notes payable	26,912	29,535	30,430	34,771	36,208	159,305	166,882	170,989	175,481	178,177
Income taxes accrued, prior and current years, net of payments	2,306	1,710	1,845	1,704	2,539	2,409	2,774	3,119	2,694	3,182
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,892	959	984	940	2,485	8,852	10,208	10,231	10,912	10,591
b. Other long-term loans	4,567	3,820	4,183	5,071	4,282	4,973	6,499	6,129	6,065	6,583
All other current liabilities, including excise and sales taxes, and accrued expenses	29,891	31,623	34,161	33,217	39,986	78,881	83,980	84,786	83,399	85,772
Total current liabilities	69,693	72,067	77,498	79,156	91,416	297,741	321,117	329,827	332,174	335,709
Long-term debt, due in more than 1 year:										
a. Loans from banks	31,956	35,711	32,677	35,350	33,947	63,165	66,380	67,326	69,181	69,570
b. Other long-term loans	130,205	140,575	143,621	155,061	164,879	70,313	71,462	72,928	73,180	80,169
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	107,557	112,989	118,156	125,415	128,434	61,596	63,593	63,696	66,209	66,628
Total liabilities	339,411	361,342	371,952	394,982	418,677	492,815	522,552	533,777	540,744	552,076
Capital stock and other capital (less treasury stock)	189,740	200,346	203,847	216,871	224,095	130,917	138,807	140,904	141,834	139,293
Retained earnings	185,345	192,261	199,263	211,622	238,468	146,634	146,681	150,828	156,619	161,407
Stockholders' equity	375,084	392,606	403,110	428,493	462,564	277,551	285,488	291,732	298,453	300,700
Total Liabilities and Stockholders' Equity	714,496	753,948	775,062	823,476	881,240	770,366	808,041	825,509	839,197	852,776
	NET WORKING CAPITAL									
Excess of total current assets over total current liabilities	25,904	30,080	30,620	30,466	30,439	121,366	120,457	121,957	127,515	129,359
	SELECTED BALANCE SHEET RATIOS									
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	5.05	4.89	4.96	3.86	4.06	6.96	6.64	6.66	6.31	6.15
Trade accounts and trade notes receivable	4.11	4.32	4.61	4.65	4.75	20.09	20.09	20.35	20.57	20.52
Inventories	1.63	1.61	1.63	1.63	1.58	20.46	21.13	21.26	21.37	21.42
Total current assets	13.38	13.55	13.95	13.31	13.83	54.40	54.65	54.73	54.78	54.54
Net property, plant, and equipment	56.71	57.40	57.48	57.65	56.50	16.58	16.34	16.23	16.27	16.25
Short-term debt, including current portion of long-term debt	1.48	1.22	1.43	1.15	1.44	7.42	8.35	8.59	8.41	8.04
Total current liabilities	9.75	9.56	10.00	9.61	10.37	38.65	39.74	39.95	39.58	39.37
Long-term debt	22.70	23.38	22.75	23.12	22.56	17.33	17.06	16.99	16.96	17.56
Total liabilities	47.50	47.93	47.99	47.97	47.51	63.97	64.67	64.66	64.44	64.74
Stockholders' equity	52.50	52.07	52.01	52.03	52.49	36.03	35.33	35.34	35.56	35.26

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.0 -- Income Statement For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	206,931	221,411	214,626	223,330	237,378	256,689	274,373	284,367	303,278	295,013
Depreciation, depletion, and amortization of property, plant, and equipment	2,677	2,675	2,710	2,732	2,601	1,588	1,558	1,609	1,690	1,709
All other operating costs and expenses	197,659	212,534	205,496	213,289	226,987	249,310	267,951	277,069	294,896	287,232
Income (loss) from operations	6,594	6,201	6,419	7,309	7,789	5,790	4,865	5,689	6,691	6,072
Interest expense	1,083	1,162	1,228	1,228	1,235	1,236	1,300	1,345	1,337	1,288
All other nonoperating income (expense)	694	1,017	1,578	1,481	1,802	5	210	893	(93)	(113)
Income (loss) before income taxes	6,206	6,056	6,769	7,562	8,356	4,559	3,775	5,237	5,261	4,671
Provision for current and deferred domestic income taxes	1,840	1,691	1,994	2,103	2,499	1,185	1,218	1,300	1,562	1,260
Income (loss) after income taxes	4,366	4,364	4,774	5,458	5,857	3,374	2,557	3,938	3,699	3,411
Cash dividends charged to retained earnings this quarter	2,201	1,756	1,779	2,002	1,179	987	1,619	944	1,506	1,551
Net income retained in business	2,165	2,608	2,995	3,456	4,678	2,387	938	2,993	2,193	1,860
Retained earnings at beginning of quarter	75,987	76,947	78,392	81,681	84,293	66,566	67,089	67,186	69,687	71,778
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(272)	(837)	(471)	(133)	(296)	(198)	(63)	(267)	(265)	(906)
Retained earnings at end of quarter	77,879	78,718	80,916	85,004	88,676	68,755	67,963	69,912	71,615	72,732
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.29	1.21	1.26	1.22	1.10	0.62	0.57	0.57	0.56	0.58
All other operating costs and expenses	95.52	95.99	95.75	95.50	95.62	97.13	97.66	97.43	97.24	97.36
Income (loss) from operations	3.19	2.80	2.99	3.27	3.28	2.26	1.77	2.00	2.21	2.06
Interest expense	0.52	0.52	0.57	0.55	0.52	0.48	0.47	0.47	0.44	0.44
All other nonoperating income (expense)	0.34	0.46	0.74	0.66	0.76	0.00	0.08	0.31	(0.03)	(0.04)
Income (loss) before income taxes	3.00	2.74	3.15	3.39	3.52	1.78	1.38	1.84	1.73	1.58
Provision for current and deferred domestic income taxes	0.89	0.76	0.93	0.94	1.05	0.46	0.44	0.46	0.51	0.43
Income (loss) after income taxes	2.11	1.97	2.22	2.44	2.47	1.31	0.93	1.38	1.22	1.16
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.38	13.60	14.86	16.11	17.46	17.38	14.05	19.12	19.01	17.11
After income taxes	10.12	9.80	10.48	11.63	12.24	12.86	9.52	14.38	13.37	12.49
Annual rate of profit on total assets:										
Before income taxes	5.55	5.21	5.75	6.24	6.73	5.65	4.40	5.91	5.94	5.24
After income taxes	3.90	3.76	4.06	4.51	4.72	4.18	2.98	4.44	4.17	3.83
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.42	1.40	1.41	1.43	1.45	1.39	1.34	1.32	1.32	1.30
Total cash, U.S. Government and other securities, to total current liabilities ..	0.18	0.17	0.17	0.16	0.15	0.18	0.16	0.16	0.15	0.16
Total stockholders' equity to total debt	1.65	1.61	1.61	1.60	1.59	1.22	1.13	1.12	1.16	1.12

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.1 -- Balance Sheet For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,

Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	18,655	20,658	19,868	19,794	19,252	14,482	14,392	14,972	14,731	17,359
Time deposits in the U.S., including negotiable certificates of deposit	1,373	1,496	1,171	1,659	1,792	2,817	2,081	2,980	1,865	1,652
Total cash on hand and in U.S. banks	20,028	22,154	21,039	21,453	21,044	17,299	16,473	17,953	16,596	19,011
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	11,953	10,268	10,381	9,534	7,682	4,342	4,761	5,604	5,376	4,678
Total cash, U.S. Government and other securities	31,980	32,422	31,420	30,987	28,726	21,640	21,234	23,557	21,972	23,689
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	87,648	92,739	91,356	95,940	99,628	67,146	69,626	76,630	76,660	75,361
Inventories	92,283	96,574	99,725	106,330	109,894	65,368	74,143	75,796	73,017	72,760
All other current assets	38,318	38,012	36,876	37,417	38,919	14,724	16,824	16,423	17,365	16,090
Total current assets	250,229	259,747	259,378	270,675	277,167	168,878	181,827	192,406	189,014	187,901
Property, plant, and equipment	126,344	129,054	131,435	135,645	136,869	101,272	105,553	107,847	109,921	112,553
Land and mineral rights	4,724	4,753	4,491	4,478	4,535	3,967	4,051	4,147	4,332	4,440
Less: Accumulated depreciation, depletion, and amortization	65,871	67,294	68,650	71,756	72,841	42,691	44,071	45,317	46,110	46,938
Net property, plant, and equipment	65,196	66,512	67,276	68,367	68,563	62,548	65,533	66,677	68,143	70,055
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	132,160	138,406	144,137	145,602	150,778	91,355	96,016	95,635	97,396	98,312
Total Assets	447,585	464,665	470,790	484,644	496,509	322,781	343,376	354,718	354,553	356,268
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	12,807	13,991	15,903	17,272	17,566	8,247	11,760	14,268	11,119	10,234
b. Other short-term loans, including commercial paper	16,313	18,918	17,342	16,761	15,133	5,954	6,105	7,059	8,470	8,471
Trade accounts and trade notes payable	81,641	83,987	83,141	86,372	89,468	77,664	82,896	87,847	89,109	88,709
Income taxes accrued, prior and current years, net of payments	1,234	1,484	1,735	1,344	1,541	1,175	1,290	1,384	1,350	1,641
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	7,343	8,063	8,082	8,739	8,562	1,510	2,144	2,149	2,173	2,029
b. Other long-term loans	2,837	2,847	3,220	2,822	2,586	2,136	3,652	2,909	3,243	3,997
All other current liabilities, including excise and sales taxes, and accrued expenses	53,637	56,190	55,183	55,491	56,620	25,244	27,790	29,603	27,908	29,153
Total current liabilities	175,811	185,479	184,607	188,802	191,474	121,929	135,638	145,220	143,372	144,235
Long-term debt, due in more than 1 year:										
a. Loans from banks	32,973	34,338	35,554	36,860	37,864	30,193	32,042	31,772	32,320	31,706
b. Other long-term loans	32,247	32,442	33,383	34,849	38,779	38,066	39,020	39,545	38,331	41,390
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	33,951	34,360	35,074	36,376	36,912	27,645	29,233	28,622	29,833	29,717
Total liabilities	274,982	286,619	288,618	296,888	305,029	217,833	235,933	245,159	243,856	247,047
Capital stock and other capital (less treasury stock)	94,724	99,328	101,257	102,753	102,804	36,193	39,480	39,647	39,081	36,489
Retained earnings	77,879	78,718	80,916	85,004	88,676	68,755	67,963	69,912	71,615	72,732
Stockholders' equity	172,603	178,046	182,172	187,757	191,479	104,948	107,443	109,559	110,697	109,221
Total Liabilities and Stockholders' Equity	447,585	464,665	470,790	484,644	496,509	322,781	343,376	354,718	354,553	356,268
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	74,417	74,268	74,771	81,873	85,693	46,949	46,189	47,186	45,642	43,666
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.15	6.98	6.67	6.39	5.79	6.70	6.18	6.64	6.20	6.65
Trade accounts and trade notes receivable	19.58	19.96	19.40	19.80	20.07	20.80	20.28	21.60	21.62	21.15
Inventories	20.62	20.78	21.18	21.94	22.13	20.25	21.59	21.37	20.59	20.42
Total current assets	55.91	55.90	55.09	55.85	55.82	52.32	52.95	54.24	53.31	52.74
Net property, plant, and equipment	14.57	14.31	14.29	14.11	13.81	19.38	19.08	18.80	19.22	19.66
Short-term debt, including current portion of long-term debt	8.78	9.43	9.46	9.41	8.83	5.53	6.89	7.44	7.05	6.94
Total current liabilities	39.28	39.92	39.21	38.96	38.56	37.77	39.50	40.94	40.44	40.48
Long-term debt	14.57	14.37	14.64	14.80	15.44	21.15	20.70	20.11	19.93	20.52
Total liabilities	61.44	61.68	61.31	61.26	61.43	67.49	68.71	69.11	68.78	69.34
Stockholders' equity	38.56	38.32	38.69	38.74	38.57	32.51	31.29	30.89	31.22	30.66

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 84.0 -- Income Statement For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,

Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	526,308	581,560	554,478	576,014		97,787	102,422	104,533	107,408	
Depreciation, depletion, and amortization of property, plant, and equipment	10,755	10,967	10,901	11,026		2,129	2,109	2,156	2,184	
All other operating costs and expenses	492,613	538,284	517,425	538,532		92,926	97,654	99,067	101,976	
Income (loss) from operations	22,940	32,310	26,153	26,456		2,732	2,659	3,310	3,248	
Interest expense	4,287	4,358	4,282	4,333		809	804	807	747	
All other nonoperating income (expense)	1,285	3,549	2,807	3,767		(1,552)	(288)	266	235	
Income (loss) before income taxes	19,937	31,501	24,678	25,889		371	1,567	2,769	2,736	
Provision for current and deferred domestic income taxes	6,563	9,161	8,654	8,617		584	686	1,059	903	
Income (loss) after income taxes	13,374	22,340	16,024	17,273		(214)	881	1,709	1,833	
Cash dividends charged to retained earnings this quarter	2,711	4,791	8,890	4,699		283	549	760	1,536	
Net income retained in business	10,663	17,548	7,134	12,574		(497)	332	949	297	
Retained earnings at beginning of quarter	317,523	320,722	331,779	331,406		33,642	32,134	31,854	32,826	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,249)	(6,453)	(7,097)	(5,670)		(67)	(411)	1	(197)	
Retained earnings at end of quarter	320,936	331,817	331,817	338,310		33,078	32,055	32,804	32,926	
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	2.04	1.89	1.97	1.91		2.18	2.06	2.06	2.03	
All other operating costs and expenses	93.60	92.56	93.32	93.49		95.03	95.34	94.77	94.94	
Income (loss) from operations	4.36	5.56	4.72	4.59		2.79	2.60	3.17	3.02	
Interest expense	0.81	0.75	0.77	0.75		0.83	0.78	0.77	0.70	
All other nonoperating income (expense)	0.24	0.61	0.51	0.65		(1.59)	(0.28)	0.25	0.22	
Income (loss) before income taxes	3.79	5.42	4.45	4.49		0.38	1.53	2.65	2.55	
Provision for current and deferred domestic income taxes	1.25	1.58	1.56	1.50		0.60	0.67	1.01	0.84	
Income (loss) after income taxes	2.54	3.84	2.89	3.00		(0.22)	0.86	1.64	1.71	
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.06	27.79	21.83	22.87		3.30	13.56	23.51	23.39	
After income taxes	12.11	19.71	14.18	15.26		(1.90)	7.63	14.52	15.67	
Annual rate of profit on total assets:										
Before income taxes	7.49	11.79	9.14	9.47		1.08	4.45	7.81	7.70	
After income taxes	5.02	8.36	5.93	6.32		(0.62)	2.50	4.82	5.16	
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.34	1.38	1.38	1.32		1.13	1.16	1.15	1.10	
Total cash, U.S. Government and other securities, to total current liabilities ..	0.25	0.29	0.29	0.26		0.27	0.28	0.30	0.30	
Total stockholders' equity to total debt	1.64	1.71	1.65	1.61		1.14	1.15	1.19	1.18	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 84.1 -- Balance Sheet For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,

Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	57,006	60,251	62,121	56,678		8,444	8,834	9,651	9,984	
Time deposits in the U.S., including negotiable certificates of deposit	2,241	2,390	2,333	2,347		175	67	202	246	
Total cash on hand and in U.S. banks	59,247	62,642	64,454	59,025		8,619	8,901	9,853	10,230	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	15,803	19,101	18,130	17,392		1,294	1,400	1,356	1,620	
Total cash, U.S. Government and other securities	75,050	81,743	82,585	76,418		9,913	10,300	11,209	11,850	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	46,791	50,018	50,140	51,572		4,939	5,133	5,199	5,283	
Inventories	242,246	226,718	228,491	230,984		22,617	23,128	22,607	23,077	
All other current assets	35,517	35,633	36,387	36,480		3,889	4,234	4,422	3,342	
Total current assets	399,604	394,112	397,602	395,453		41,358	42,796	43,438	43,552	
Property, plant, and equipment	602,431	609,433	615,642	627,030		127,850	131,054	132,372	134,948	
Land and mineral rights	69,988	71,457	71,954	72,725		10,178	10,480	10,598	10,740	
Less: Accumulated depreciation, depletion, and amortization	282,898	289,300	295,154	301,735		65,043	66,829	68,224	70,126	
Net property, plant, and equipment	389,521	391,589	392,442	398,020		72,985	74,706	74,747	75,562	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	275,862	283,004	290,225	299,756		23,512	23,492	23,562	22,932	
Total Assets	1,064,987	1,068,706	1,080,270	1,093,229		137,854	140,993	141,747	142,045	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	10,030	10,685	10,284	9,744		414	362	394	384	
b. Other short-term loans, including commercial paper	11,687	4,283	6,630	11,329		44	72	92	673	
Trade accounts and trade notes payable	149,412	141,421	143,935	147,098		18,214	18,722	18,843	19,636	
Income taxes accrued, prior and current years, net of payments	5,677	5,920	8,273	6,863		533	601	974	743	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	5,208	5,324	4,746	7,810		753	848	813	852	
b. Other long-term loans	13,339	11,955	10,147	10,416		2,214	2,082	2,064	2,541	
All other current liabilities, including excise and sales taxes, and accrued expenses	103,421	105,202	104,469	105,356		14,586	14,363	14,722	14,910	
Total current liabilities	298,774	284,790	288,484	298,617		36,759	37,049	37,901	39,739	
Long-term debt, due in more than 1 year:										
a. Loans from banks	53,238	54,796	56,463	56,925		6,189	6,026	6,533	6,624	
b. Other long-term loans	175,579	178,739	185,590	184,510		29,748	30,921	29,577	28,629	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	95,733	97,034	97,629	100,364		20,269	20,795	20,634	20,260	
Total liabilities	623,325	615,360	628,166	640,416		92,964	94,791	94,646	95,252	
Capital stock and other capital (less treasury stock)	120,726	121,529	120,287	114,503		11,812	14,148	14,297	13,867	
Retained earnings	320,936	331,817	331,817	338,310		33,078	32,055	32,804	32,926	
Stockholders' equity	441,662	453,346	452,104	452,813		44,890	46,203	47,101	46,793	
Total Liabilities and Stockholders' Equity	1,064,987	1,068,706	1,080,270	1,093,229		137,854	140,993	141,747	142,045	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	100,829	109,322	109,118	96,836		4,599	5,747	5,537	3,813	
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.05	7.65	7.64	6.99		7.19	7.31	7.91	8.34	
Trade accounts and trade notes receivable	4.39	4.68	4.64	4.72		3.58	3.64	3.67	3.72	
Inventories	22.75	21.21	21.15	21.13		16.41	16.40	15.95	16.25	
Total current assets	37.52	36.88	36.81	36.17		30.00	30.35	30.64	30.66	
Net property, plant, and equipment	36.58	36.64	36.33	36.41		52.94	52.99	52.73	53.20	
Short-term debt, including current portion of long-term debt	3.78	3.02	2.94	3.59		2.49	2.39	2.37	3.13	
Total current liabilities	28.05	26.65	26.70	27.32		26.66	26.28	26.74	27.98	
Long-term debt	21.49	21.85	22.41	22.08		26.07	26.20	25.48	24.82	
Total liabilities	58.53	57.58	58.15	58.58		67.44	67.23	66.77	67.06	
Stockholders' equity	41.47	42.42	41.85	41.42		32.56	32.77	33.23	32.94	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.0 -- Income Statement For Corporations in NAICS Retail Trade Subsectors 448 and 452, and All Other Retail Trade Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	183,394	220,529	188,381	193,042		245,127	258,609	261,563	275,563	
Depreciation, depletion, and amortization of property, plant, and equipment	4,525	4,632	4,474	4,562		4,102	4,225	4,271	4,280	
All other operating costs and expenses	169,802	198,412	172,842	178,446		229,885	242,218	245,516	258,110	
Income (loss) from operations	9,067	17,485	11,066	10,034		11,141	12,166	11,777	13,173	
Interest expense	1,574	1,542	1,513	1,631		1,904	2,012	1,962	1,955	
All other nonoperating income (expense)	1,859	1,980	1,615	2,597		977	1,858	927	935	
Income (loss) before income taxes	9,353	17,922	11,168	11,000		10,214	12,012	10,742	12,153	
Provision for current and deferred domestic income taxes	2,725	5,525	3,743	3,519		3,254	2,950	3,851	4,195	
Income (loss) after income taxes	6,628	12,397	7,425	7,481		6,960	9,062	6,890	7,958	
Cash dividends charged to retained earnings this quarter	874	2,102	6,406	1,308		1,554	2,141	1,724	1,855	
Net income retained in business	5,754	10,295	1,019	6,173		5,406	6,921	5,166	6,103	
Retained earnings at beginning of quarter	147,846	146,241	153,090	149,606		136,035	142,347	146,835	148,975	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,090)	(3,407)	(4,000)	(3,372)		(1,092)	(2,635)	(3,097)	(2,101)	
Retained earnings at end of quarter	147,510	153,129	150,109	152,407		140,349	146,634	148,904	152,977	
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	2.47	2.10	2.37	2.36		1.67	1.63	1.63	1.55	
All other operating costs and expenses	92.59	89.97	91.75	92.44		93.78	93.66	93.86	93.67	
Income (loss) from operations	4.94	7.93	5.87	5.20		4.54	4.70	4.50	4.78	
Interest expense	0.86	0.70	0.80	0.84		0.78	0.78	0.75	0.71	
All other nonoperating income (expense)	1.01	0.90	0.86	1.35		0.40	0.72	0.35	0.34	
Income (loss) before income taxes	5.10	8.13	5.93	5.70		4.17	4.64	4.11	4.41	
Provision for current and deferred domestic income taxes	1.49	2.51	1.99	1.82		1.33	1.14	1.47	1.52	
Income (loss) after income taxes	3.61	5.62	3.94	3.88		2.84	3.50	2.63	2.89	
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.17	37.65	24.01	23.48		19.33	22.17	19.62	22.24	
After income taxes	14.30	26.04	15.96	15.97		13.17	16.73	12.59	14.56	
Annual rate of profit on total assets:										
Before income taxes	8.46	16.71	10.25	10.01		8.43	9.63	8.55	9.50	
After income taxes	5.99	11.56	6.81	6.81		5.74	7.27	5.48	6.22	
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.31	1.40	1.35	1.30		1.42	1.43	1.46	1.41	
Total cash, U.S. Government and other securities, to total current liabilities ..	0.24	0.31	0.30	0.25		0.25	0.27	0.28	0.25	
Total stockholders' equity to total debt	1.69	1.86	1.71	1.68		1.77	1.76	1.75	1.68	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.1 -- Balance Sheet For Corporations in NAICS Retail Trade Subsectors 448 and 452, and

All Other Retail Trade Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011 ²
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	24,152	25,139	25,452	21,704		24,410	26,278	27,018	24,991	
Time deposits in the U.S., including negotiable certificates of deposit	898	1,104	1,484	1,148		1,168	1,220	647	953	
Total cash on hand and in U.S. banks	25,050	26,243	26,936	22,851		25,578	27,498	27,665	25,944	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,879	7,371	6,922	6,255		8,630	10,330	9,852	9,518	
Total cash, U.S. Government and other securities	30,929	33,614	33,858	29,106		34,208	37,828	37,517	35,462	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,181	7,354	7,260	7,189		34,671	37,532	37,681	39,099	
Inventories	112,065	94,354	98,663	99,775		107,564	109,236	107,221	108,131	
All other current assets	15,697	14,690	14,922	15,294		15,931	16,709	17,042	17,844	
Total current assets	165,872	150,012	154,704	151,365		192,374	201,305	199,461	200,536	
Property, plant, and equipment	261,964	261,956	264,039	268,469		212,617	216,423	219,231	223,613	
Land and mineral rights	28,401	29,007	29,271	29,437		31,409	31,969	32,085	32,547	
Less: Accumulated depreciation, depletion, and amortization	114,517	115,844	118,161	120,028		103,337	106,627	108,770	111,580	
Net property, plant, and equipment	175,847	175,119	175,149	177,878		140,689	141,765	142,546	144,581	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	100,530	103,873	106,153	110,327		151,821	155,640	160,510	166,498	
Total Assets	442,249	429,003	436,005	439,569		484,883	498,709	502,518	511,614	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	513	478	510	508		9,103	9,845	9,380	8,853	
b. Other short-term loans, including commercial paper	8,184	1,372	4,096	7,212		3,459	2,839	2,442	3,443	
Trade accounts and trade notes payable	65,016	52,711	56,791	57,248		66,182	69,989	68,301	70,214	
Income taxes accrued, prior and current years, net of payments	391	1,281	2,003	1,335		4,753	4,038	5,297	4,785	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	752	625	373	1,329		3,703	3,851	3,559	5,629	
b. Other long-term loans	7,682	6,192	5,773	4,355		3,443	3,680	2,311	3,520	
All other current liabilities, including excise and sales taxes, and accrued expenses	44,048	44,494	44,788	44,219		44,787	46,345	44,959	46,227	
Total current liabilities	126,586	107,153	114,334	116,207		135,430	140,587	136,249	142,671	
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,346	14,146	13,741	14,442		33,704	34,625	36,189	35,859	
b. Other long-term loans	79,576	79,710	84,536	83,443		66,255	68,109	71,476	72,438	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,285	37,577	37,346	38,064		38,179	38,662	39,649	42,039	
Total liabilities	256,793	238,586	249,957	252,157		273,568	281,982	283,563	293,007	
Capital stock and other capital (less treasury stock)	37,947	37,287	35,940	35,006		70,967	70,093	70,051	65,630	
Retained earnings	147,510	153,129	150,109	152,407		140,349	146,634	148,904	152,977	
Stockholders' equity	185,457	190,417	186,049	187,413		211,315	216,727	218,955	218,607	
Total Liabilities and Stockholders' Equity	442,249	429,003	436,005	439,569		484,883	498,709	502,518	511,614	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	39,286	42,859	40,370	35,158		56,944	60,717	63,212	57,864	
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.99	7.84	7.77	6.62		7.05	7.59	7.47	6.93	
Trade accounts and trade notes receivable	1.62	1.71	1.67	1.64		7.15	7.53	7.50	7.64	
Inventories	25.34	21.99	22.63	22.70		22.18	21.90	21.34	21.14	
Total current assets	37.51	34.97	35.48	34.43		39.67	40.37	39.69	39.20	
Net property, plant, and equipment	39.76	40.82	40.17	40.47		29.01	28.43	28.37	28.26	
Short-term debt, including current portion of long-term debt	3.87	2.02	2.47	3.05		4.06	4.05	3.52	4.19	
Total current liabilities	28.62	24.98	26.22	26.44		27.93	28.19	27.11	27.89	
Long-term debt	21.01	21.88	22.54	22.27		20.62	20.60	21.43	21.17	
Total liabilities	58.07	55.61	57.33	57.36		56.42	56.54	56.43	57.27	
Stockholders' equity	41.93	44.39	42.67	42.64		43.58	43.46	43.57	42.73	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 86.0 -- Income Statement For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	214,263	227,495	219,580	231,505	231,626	44,192	49,338	43,536	47,381	46,373
Depreciation, depletion, and amortization of property, plant, and equipment	21,974	22,148	21,875	22,539	22,419	1,542	1,559	1,465	1,438	1,540
All other operating costs and expenses	155,935	170,959	161,836	167,508	169,551	33,585	38,518	35,032	36,327	35,878
Income (loss) from operations	36,354	34,388	35,868	41,459	39,655	9,064	9,261	7,039	9,616	8,956
Interest expense	9,770	10,206	9,871	9,627	9,749	1,389	1,647	1,453	1,426	1,339
All other nonoperating income (expense)	5,742	3,289	6,057	7,953	5,667	6,376	3,564	5,783	7,391	5,462
Income (loss) before income taxes	32,325	27,471	32,055	39,784	35,573	14,051	11,178	11,369	15,581	13,079
Provision for current and deferred domestic income taxes	1,129	7,811	8,881	10,652	9,901	2,996	2,211	1,658	1,994	2,441
Income (loss) after income taxes	31,197	19,661	23,174	29,132	25,672	11,056	8,967	9,711	13,587	10,638
Cash dividends charged to retained earnings this quarter	8,229	10,625	9,010	8,757	8,971	2,389	3,511	3,006	2,434	2,466
Net income retained in business	22,968	9,035	14,164	20,375	16,700	8,667	5,455	6,705	11,152	8,172
Retained earnings at beginning of quarter	(135,049)	(111,998)	(108,587)	(55,804)	(36,183)	25,597	31,084	32,032	35,874	48,559
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(5,213)	(8,207)	(3,010)	(4,114)	(6,349)	(2,842)	(3,939)	(1,571)	(1,940)	(2,688)
Retained earnings at end of quarter	(117,294)	(111,170)	(97,432)	(39,543)	(25,832)	31,422	32,601	37,166	45,087	54,043
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	10.26	9.74	9.96	9.74	9.68	3.49	3.16	3.37	3.04	3.32
All other operating costs and expenses	72.78	75.15	73.70	72.36	73.20	76.00	78.07	80.47	76.67	77.37
Income (loss) from operations	16.97	15.12	16.34	17.91	17.12	20.51	18.77	16.17	20.29	19.31
Interest expense	4.56	4.49	4.50	4.16	4.21	3.14	3.34	3.34	3.01	2.89
All other nonoperating income (expense)	2.68	1.45	2.76	3.44	2.45	14.43	7.22	13.28	15.60	11.78
Income (loss) before income taxes	15.09	12.08	14.60	17.18	15.36	31.80	22.66	26.11	32.88	28.20
Provision for current and deferred domestic income taxes	0.53	3.43	4.04	4.60	4.27	6.78	4.48	3.81	4.21	5.26
Income (loss) after income taxes	14.56	8.64	10.55	12.58	11.08	25.02	18.17	22.31	28.68	22.94
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.97	15.96	18.28	21.80	19.32	30.12	23.75	23.75	31.04	25.31
After income taxes	18.31	11.43	13.22	15.96	13.94	23.70	19.05	20.29	27.07	20.59
Annual rate of profit on total assets:										
Before income taxes	6.76	5.69	6.43	7.84	6.91	13.88	10.95	11.09	14.83	12.16
After income taxes	6.53	4.07	4.65	5.74	4.99	10.92	8.78	9.47	12.94	9.89
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.17	1.13	1.14	1.20	1.19	1.19	1.17	1.19	1.26	1.23
Total cash, U.S. Government and other securities, to total current liabilities ..	0.45	0.41	0.44	0.46	0.45	0.54	0.46	0.51	0.53	0.46
Total stockholders' equity to total debt	1.11	1.12	1.11	1.15	1.13	1.74	1.80	1.85	1.95	1.99

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 86.1 -- Balance Sheet For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	75,476	75,091	86,418	84,996	83,400	21,696	20,619	22,593	24,615	22,921
Time deposits in the U.S., including negotiable certificates of deposit	6,020	6,626	5,143	3,831	3,784	623	464	412	483	496
Total cash on hand and in U.S. banks	81,497	81,716	91,561	88,827	87,184	22,319	21,082	23,005	25,098	23,417
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	47,062	39,947	40,818	44,518	44,937	17,397	13,076	13,315	13,234	9,396
Total cash, U.S. Government and other securities	128,559	121,663	132,379	133,345	132,121	39,717	34,159	36,320	38,332	32,814
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	102,907	108,050	101,910	108,176	107,578	26,078	29,062	25,165	28,879	26,878
Inventories	19,869	18,989	19,083	19,526	20,735	4,659	4,310	4,547	4,758	5,330
All other current assets	81,139	85,152	92,457	86,793	90,309	17,530	20,226	18,474	19,216	23,399
Total current assets	332,474	333,853	345,830	347,840	350,743	87,983	87,757	84,506	91,186	88,420
Property, plant, and equipment	1,027,350	1,032,111	1,042,533	1,017,069	1,038,143	75,423	75,575	75,829	75,954	77,526
Land and mineral rights	11,346	11,447	11,579	12,164	12,473	3,196	3,195	3,244	3,251	3,303
Less: Accumulated depreciation, depletion, and amortization	594,344	594,194	602,787	578,329	592,705	45,768	45,863	46,611	47,037	48,359
Net property, plant, and equipment	444,352	449,364	451,325	450,904	457,911	32,851	32,906	32,463	32,167	32,470
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,135,562	1,149,040	1,197,257	1,230,705	1,250,278	284,162	287,788	293,105	296,788	309,173
Total Assets	1,912,387	1,932,257	1,994,412	2,029,448	2,058,932	404,996	408,451	410,074	420,141	430,062
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,468	5,798	5,656	3,677	3,654	2,021	2,006	2,021	1,898	2,089
b. Other short-term loans, including commercial paper	4,136	4,890	5,012	3,160	2,952	1,499	279	261	286	447
Trade accounts and trade notes payable	61,432	61,741	59,402	60,060	62,009	10,681	11,304	10,322	10,588	10,682
Income taxes accrued, prior and current years, net of payments	3,339	2,560	2,194	2,279	3,638	2,044	1,638	1,013	790	2,057
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	5,327	4,935	7,266	7,027	7,167	1,724	1,706	2,468	2,622	2,492
b. Other long-term loans	31,956	30,404	33,529	30,002	32,010	8,107	6,747	4,618	4,430	2,915
All other current liabilities, including excise and sales taxes, and accrued expenses	173,330	184,079	190,956	183,941	184,036	47,812	51,267	50,082	51,514	51,060
Total current liabilities	283,988	294,407	304,014	290,147	295,466	73,889	74,946	70,785	72,129	71,741
Long-term debt, due in more than 1 year:										
a. Loans from banks	117,284	111,023	110,915	116,468	122,802	28,345	27,037	26,131	26,392	26,687
b. Other long-term loans	449,588	455,239	470,344	476,850	481,471	65,299	66,802	68,180	67,588	69,491
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	379,832	383,297	407,906	415,895	422,648	50,869	51,426	53,520	53,259	55,448
Total liabilities	1,230,692	1,243,966	1,293,179	1,299,360	1,322,388	218,401	220,211	218,616	219,368	223,368
Capital stock and other capital (less treasury stock)	798,989	799,462	798,665	769,631	762,377	155,172	155,640	154,291	155,687	152,651
Retained earnings	(117,294)	(111,170)	(97,432)	(39,543)	(25,832)	31,422	32,601	37,166	45,087	54,043
Stockholders' equity	681,695	688,292	701,233	730,088	736,545	186,595	188,240	191,457	200,774	206,695
Total Liabilities and Stockholders' Equity	1,912,387	1,932,257	1,994,412	2,029,448	2,058,932	404,996	408,451	410,074	420,141	430,062
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	48,486	39,447	41,816	57,693	55,276	14,094	12,811	13,721	19,057	16,679
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.72	6.30	6.64	6.57	6.42	9.81	8.36	8.86	9.12	7.63
Trade accounts and trade notes receivable	5.38	5.59	5.11	5.33	5.22	6.44	7.12	6.14	6.87	6.25
Inventories	1.04	0.98	0.96	0.96	1.01	1.15	1.06	1.11	1.13	1.24
Total current assets	17.39	17.28	17.34	17.14	17.04	21.72	21.49	20.61	21.70	20.56
Net property, plant, and equipment	23.24	23.26	22.63	22.22	22.24	8.11	8.06	7.92	7.66	7.55
Short-term debt, including current portion of long-term debt	2.40	2.38	2.58	2.16	2.22	3.30	2.63	2.28	2.20	1.85
Total current liabilities	14.85	15.24	15.24	14.30	14.35	18.24	18.35	17.26	17.17	16.68
Long-term debt	29.64	29.31	29.14	29.24	29.35	23.12	22.97	23.00	22.37	22.36
Total liabilities	64.35	64.38	64.84	64.03	64.23	53.93	53.91	53.31	52.21	51.94
Stockholders' equity	35.65	35.62	35.16	35.97	35.77	46.07	46.09	46.69	47.79	48.06

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.0 -- Income Statement For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	10,125	11,360	9,834	10,968	11,182	25,745	27,993	25,125	27,473	27,298
Depreciation, depletion, and amortization of property, plant, and equipment	408	423	405	376	393	1,193	1,189	1,192	1,208	1,232
All other operating costs and expenses	7,903	9,359	8,161	8,841	8,813	19,843	21,460	19,252	19,968	20,496
Income (loss) from operations	1,813	1,577	1,268	1,752	1,977	4,709	5,344	4,680	6,297	5,570
Interest expense	876	893	573	591	607	1,730	1,783	1,728	1,596	1,721
All other nonoperating income (expense)	(134)	(128)	20	208	100	757	509	823	941	626
Income (loss) before income taxes	804	556	714	1,369	1,470	3,736	4,070	3,775	5,642	4,475
Provision for current and deferred domestic income taxes	215	179	302	525	623	973	1,451	1,130	1,863	1,331
Income (loss) after income taxes	589	377	412	844	847	2,763	2,619	2,645	3,779	3,144
Cash dividends charged to retained earnings this quarter	230	215	109	148	224	359	999	390	518	568
Net income retained in business	358	161	303	696	623	2,404	1,619	2,255	3,260	2,576
Retained earnings at beginning of quarter	(103,342)	(98,437)	(98,352)	(98,925)	(98,597)	(19,264)	(18,337)	(18,527)	(16,554)	(14,120)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10)	(190)	(21)	(61)	(169)	(948)	(1,759)	248	0	(1,768)
Retained earnings at end of quarter	(102,993)	(98,466)	(98,070)	(98,290)	(98,143)	(17,808)	(18,477)	(16,024)	(13,294)	(13,312)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.03	3.73	4.12	3.42	3.51	4.63	4.25	4.75	4.40	4.51
All other operating costs and expenses	78.06	82.39	82.99	80.60	78.81	77.08	76.66	76.63	72.68	75.08
Income (loss) from operations	17.91	13.88	12.89	15.97	17.68	18.29	19.09	18.63	22.92	20.40
Interest expense	8.65	7.86	5.83	5.38	5.43	6.72	6.37	6.88	5.81	6.30
All other nonoperating income (expense)	(1.32)	(1.13)	0.20	1.90	0.90	2.94	1.82	3.27	3.43	2.29
Income (loss) before income taxes	7.94	4.89	7.26	12.49	13.14	14.51	14.54	15.02	20.54	16.39
Provision for current and deferred domestic income taxes	2.12	1.58	3.07	4.79	5.57	3.78	5.18	4.50	6.78	4.87
Income (loss) after income taxes	5.82	3.31	4.19	7.70	7.58	10.73	9.35	10.53	13.75	11.52
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	8.47	5.22	6.80	13.17	14.63	19.59	21.20	19.17	28.29	22.37
After income taxes	6.20	3.54	3.92	8.11	8.43	14.49	13.64	13.43	18.95	15.72
Annual rate of profit on total assets:										
Before income taxes	3.31	2.26	2.93	5.52	5.87	6.43	6.91	6.37	9.45	7.24
After income taxes	2.43	1.53	1.69	3.40	3.38	4.75	4.44	4.47	6.33	5.09
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.62	1.63	1.59	1.79	1.56	1.55	1.47	1.55	1.57	1.58
Total cash, U.S. Government and other securities, to total current liabilities ..	0.49	0.50	0.45	0.58	0.46	0.53	0.51	0.58	0.61	0.59
Total stockholders' equity to total debt	1.10	1.36	1.35	1.24	1.15	0.77	0.77	0.78	0.78	0.75

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.1 -- Balance Sheet For Corporations in NAICS Information Subsectors 512 and 515,

Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	5,348	5,618	4,821	5,857	5,285	8,182	9,146	11,344	12,332	12,754
Time deposits in the U.S., including negotiable certificates of deposit	358	468	309	149	113	3,015	2,798	2,099	1,582	1,345
Total cash on hand and in U.S. banks	5,707	6,086	5,130	6,007	5,397	11,197	11,945	13,444	13,914	14,099
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	689	586	505	584	593	5,271	5,195	5,106	5,220	5,527
Total cash, U.S. Government and other securities	6,396	6,673	5,635	6,590	5,990	16,468	17,139	18,550	19,134	19,626
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,677	7,788	6,877	6,857	6,948	21,602	22,285	20,434	20,427	21,184
Inventories	5,459	4,393	4,544	4,491	4,731	4,094	4,265	4,017	3,965	4,623
All other current assets	2,727	2,843	2,617	2,489	2,507	6,378	6,016	6,156	5,925	7,659
Total current assets	21,259	21,697	19,673	20,427	20,177	48,543	49,706	49,157	49,451	53,092
Property, plant, and equipment	17,861	18,239	18,511	18,317	18,373	66,433	67,413	67,977	68,057	68,609
Land and mineral rights	821	900	897	1,104	1,317	2,590	2,577	2,583	2,578	2,512
Less: Accumulated depreciation, depletion, and amortization	9,838	9,794	10,143	10,306	10,631	37,051	37,272	37,831	38,206	38,911
Net property, plant, and equipment	8,844	9,345	9,266	9,114	9,059	31,973	32,718	32,729	32,429	32,210
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	67,020	67,206	68,658	69,724	70,987	151,968	153,270	154,982	156,921	161,914
Total Assets	97,123	98,247	97,597	99,266	100,223	232,484	235,694	236,868	238,801	247,215
	LIABILITIES AND STOCKHOLDERS' EQUITY									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	120	105	135	145	169	78	99	55	44	42
b. Other short-term loans, including commercial paper	26	16	33	7	1	1,307	1,796	1,712	1,852	1,592
Trade accounts and trade notes payable	1,861	1,837	1,712	1,696	1,644	7,521	7,142	7,148	7,016	7,656
Income taxes accrued, prior and current years, net of payments	215	396	618	143	597	514	779	282	442	519
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	794	587	185	262	403	1,954	2,087	3,402	3,281	3,367
b. Other long-term loans	497	367	422	148	390	2,154	2,630	955	1,210	1,027
All other current liabilities, including excise and sales taxes, and accrued expenses	9,580	10,034	9,295	9,037	9,711	17,714	19,366	18,241	17,722	19,339
Total current liabilities	13,093	13,343	12,400	11,440	12,914	31,243	33,899	31,796	31,566	33,541
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,088	5,743	6,244	13,274	13,678	33,500	32,204	29,666	30,080	35,082
b. Other long-term loans	23,909	24,385	24,076	19,814	20,448	59,766	61,542	65,583	66,358	65,395
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,054	12,184	12,867	13,133	12,994	31,697	31,269	31,078	31,028	33,190
Total liabilities	59,144	55,655	55,587	57,661	60,034	156,206	158,915	158,123	159,033	167,208
Capital stock and other capital (less treasury stock)	140,971	141,058	140,081	139,894	138,331	94,086	95,256	94,769	93,061	93,319
Retained earnings	(102,993)	(98,466)	(98,070)	(98,290)	(98,143)	(17,808)	(18,477)	(16,024)	(13,294)	(13,312)
Stockholders' equity	37,979	42,592	42,011	41,605	40,188	76,278	76,779	78,745	79,768	80,007
Total Liabilities and Stockholders' Equity	97,123	98,247	97,597	99,266	100,223	232,484	235,694	236,868	238,801	247,215
	NET WORKING CAPITAL									
Excess of total current assets over total current liabilities	8,166	8,353	7,273	8,987	7,262	17,300	15,807	17,361	17,884	19,550
	SELECTED BALANCE SHEET RATIOS									
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.59	6.79	5.77	6.64	5.98	7.08	7.27	7.83	8.01	7.94
Trade accounts and trade notes receivable	6.87	7.93	7.05	6.91	6.93	9.29	9.46	8.63	8.55	8.57
Inventories	5.62	4.47	4.66	4.52	4.72	1.76	1.81	1.70	1.66	1.87
Total current assets	21.89	22.08	20.16	20.58	20.13	20.88	21.09	20.75	20.71	21.48
Net property, plant, and equipment	9.11	9.51	9.49	9.18	9.04	13.75	13.88	13.82	13.58	13.03
Short-term debt, including current portion of long-term debt	1.48	1.10	0.79	0.57	0.96	2.36	2.81	2.59	2.67	2.44
Total current liabilities	13.48	13.58	12.71	11.52	12.89	13.44	14.38	13.42	13.22	13.57
Long-term debt	33.97	30.67	31.07	33.33	34.05	40.12	39.77	40.21	40.38	40.64
Total liabilities	60.90	56.65	56.96	58.09	59.90	67.19	67.42	66.76	66.60	67.64
Stockholders' equity	39.10	43.35	43.04	41.91	40.10	32.81	32.58	33.24	33.40	32.36

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.0 -- Income Statement For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	120,141	121,472	124,406	128,400	129,309	14,061	17,333	16,679	17,283	17,463
Depreciation, depletion, and amortization of property, plant, and equipment	18,224	18,292	18,157	18,827	18,537	607	684	655	690	718
All other operating costs and expenses	84,142	88,498	86,842	88,814	90,977	10,461	13,124	12,549	13,558	13,388
Income (loss) from operations	17,775	14,682	19,407	20,760	19,795	2,993	3,524	3,475	3,035	3,357
Interest expense	5,074	5,188	5,396	5,317	5,445	702	695	722	698	637
All other nonoperating income (expense)	(2,845)	(2,354)	(1,283)	(2,524)	(2,608)	1,587	1,699	715	1,936	2,086
Income (loss) before income taxes	9,856	7,140	12,728	12,919	11,742	3,878	4,528	3,468	4,274	4,807
Provision for current and deferred domestic income taxes	(4,128)	2,938	4,860	5,352	4,548	1,073	1,030	930	918	959
Income (loss) after income taxes	13,984	4,201	7,868	7,567	7,194	2,806	3,497	2,538	3,356	3,848
Cash dividends charged to retained earnings this quarter	5,025	5,519	5,204	5,425	5,469	226	380	300	231	244
Net income retained in business	8,959	(1,318)	2,664	2,141	1,725	2,579	3,117	2,238	3,125	3,604
Retained earnings at beginning of quarter	(59,291)	(50,264)	(50,723)	(4,738)	(2,979)	21,251	23,956	26,982	28,539	30,953
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,342)	(1,427)	(1,689)	(2,085)	(1,704)	(72)	(891)	24	(29)	(20)
Retained earnings at end of quarter	(51,674)	(53,009)	(49,748)	(4,681)	(2,958)	23,758	26,182	29,244	31,635	34,537
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	15.17	15.06	14.59	14.66	14.34	4.32	3.95	3.93	3.99	4.11
All other operating costs and expenses	70.04	72.85	69.81	69.17	70.36	74.40	75.72	75.24	78.45	76.67
Income (loss) from operations	14.79	12.09	15.60	16.17	15.31	21.28	20.33	20.83	17.56	19.23
Interest expense	4.22	4.27	4.34	4.14	4.21	4.99	4.01	4.33	4.04	3.65
All other nonoperating income (expense)	(2.37)	(1.94)	(1.03)	(1.97)	(2.02)	11.29	9.80	4.29	11.20	11.95
Income (loss) before income taxes	8.20	5.88	10.23	10.06	9.08	27.58	26.12	20.79	24.73	27.53
Provision for current and deferred domestic income taxes	(3.44)	2.42	3.91	4.17	3.52	7.63	5.94	5.58	5.31	5.49
Income (loss) after income taxes	11.64	3.46	6.32	5.89	5.56	19.95	20.18	15.22	19.42	22.03
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.13	9.72	17.12	16.57	15.08	19.27	20.84	15.15	17.78	19.59
After income taxes	18.63	5.72	10.58	9.71	9.24	13.94	16.10	11.09	13.97	15.68
Annual rate of profit on total assets:										
Before income taxes	3.91	2.83	4.81	4.79	4.30	9.18	10.07	7.25	8.90	10.22
After income taxes	5.54	1.66	2.97	2.80	2.63	6.64	7.78	5.30	6.99	8.18
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	0.89	0.85	0.86	0.90	0.93	1.51	1.43	1.41	1.52	1.53
Total cash, U.S. Government and other securities, to total current liabilities ..	0.33	0.31	0.33	0.33	0.37	0.59	0.52	0.49	0.57	0.57
Total stockholders' equity to total debt	0.89	0.86	0.82	0.86	0.85	2.29	2.42	2.56	2.60	2.64

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.1 -- Balance Sheet For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	30,656	29,940	36,316	31,354	34,583	9,594	9,767	11,343	10,838	7,858
Time deposits in the U.S., including negotiable certificates of deposit	1,026	1,557	1,460	1,250	1,399	998	1,338	863	367	432
Total cash on hand and in U.S. banks	31,682	31,497	37,776	32,604	35,981	10,592	11,106	12,207	11,205	8,289
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,720	6,944	6,989	9,381	14,168	14,984	14,146	14,903	16,099	15,253
Total cash, U.S. Government and other securities	40,402	38,441	44,765	41,984	50,149	25,577	25,251	27,109	27,304	23,542
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,629	38,172	38,958	40,740	41,732	9,921	10,743	10,477	11,272	10,835
Inventories	5,290	5,642	5,591	5,938	5,689	367	378	384	375	363
All other current assets	24,755	23,444	25,854	25,669	28,069	29,748	32,622	39,355	33,494	28,675
Total current assets	109,075	105,699	115,169	114,331	125,639	65,613	68,995	77,325	72,445	63,415
Property, plant, and equipment	845,099	848,276	856,875	830,507	846,290	22,534	22,609	23,341	24,234	27,344
Land and mineral rights	3,659	3,666	3,727	4,100	4,212	1,080	1,110	1,128	1,131	1,129
Less: Accumulated depreciation, depletion, and amortization	490,364	489,979	496,823	470,953	482,454	11,322	11,286	11,379	11,827	12,350
Net property, plant, and equipment	358,394	361,963	363,778	363,654	368,048	12,291	12,433	13,089	13,539	16,123
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	541,343	542,365	579,536	601,262	599,575	91,068	98,411	100,976	106,010	108,631
Total Assets	1,008,812	1,010,027	1,058,483	1,079,247	1,093,262	168,972	179,839	191,391	191,993	188,170
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	62	47	167	341	102	2,187	3,541	3,278	1,250	1,253
b. Other short-term loans, including commercial paper	932	2,381	2,537	981	864	372	417	468	33	48
Trade accounts and trade notes payable	38,883	38,640	37,549	37,836	38,997	2,486	2,818	2,671	2,924	3,030
Income taxes accrued, prior and current years, net of payments	99	(568)	205	456	(75)	467	316	76	448	540
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	491	508	1,147	788	828	363	46	65	73	78
b. Other long-term loans	21,108	20,582	27,442	23,728	27,561	91	77	91	486	117
All other current liabilities, including excise and sales taxes, and accrued expenses	60,790	62,463	65,100	63,273	67,506	37,434	40,948	48,237	42,396	36,420
Total current liabilities	122,364	124,054	134,147	127,403	135,783	43,399	48,165	54,886	47,609	41,486
Long-term debt, due in more than 1 year:										
a. Loans from banks	41,069	40,851	44,279	41,986	42,581	5,282	5,187	4,595	4,736	4,774
b. Other long-term loans	273,789	275,887	285,215	292,688	295,200	26,825	26,623	27,291	30,402	30,937
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	271,269	275,472	297,380	305,349	308,194	12,943	12,946	13,061	13,125	12,822
Total liabilities	708,492	716,264	761,021	767,426	781,759	88,449	92,921	99,832	95,872	90,019
Capital stock and other capital (less treasury stock)	351,994	346,772	347,210	316,502	314,461	56,765	60,736	62,314	64,486	63,614
Retained earnings	(51,674)	(53,009)	(49,748)	(4,681)	(2,958)	23,758	26,182	29,244	31,635	34,537
Stockholders' equity	300,320	293,763	297,462	311,821	311,504	80,523	86,918	91,558	96,121	98,151
Total Liabilities and Stockholders' Equity	1,008,812	1,010,027	1,058,483	1,079,247	1,093,262	168,972	179,839	191,391	191,993	188,170
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(13,289)	(18,355)	(18,979)	(13,071)	(10,144)	22,214	20,830	22,439	24,836	21,929
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.00	3.81	4.23	3.89	4.59	15.14	14.04	14.16	14.22	12.51
Trade accounts and trade notes receivable	3.83	3.78	3.68	3.77	3.82	5.87	5.97	5.47	5.87	5.76
Inventories	0.52	0.56	0.53	0.55	0.52	0.22	0.21	0.20	0.20	0.19
Total current assets	10.81	10.46	10.88	10.59	11.49	38.83	38.36	40.40	37.73	33.70
Net property, plant, and equipment	35.53	35.84	34.37	33.70	33.67	7.27	6.91	6.84	7.05	8.57
Short-term debt, including current portion of long-term debt	2.24	2.33	2.96	2.39	2.69	1.78	2.27	2.04	0.96	0.79
Total current liabilities	12.13	12.28	12.67	11.80	12.42	25.68	26.78	28.68	24.80	22.05
Long-term debt	31.21	31.36	31.13	31.01	30.90	19.00	17.69	16.66	18.30	18.98
Total liabilities	70.23	70.92	71.90	71.11	71.51	52.35	51.67	52.16	49.94	47.84
Stockholders' equity	29.77	29.08	28.10	28.89	28.49	47.65	48.33	47.84	50.06	52.16

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 89.0 -- Income Statement For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	91,614	98,456	97,745	107,684	104,767	35,842	38,927	36,693	38,621	38,223
Depreciation, depletion, and amortization of property, plant, and equipment	2,656	2,611	2,577	2,539	2,490	1,291	1,246	1,280	1,180	1,116
All other operating costs and expenses	82,723	89,578	89,904	96,480	95,200	30,685	33,460	32,872	34,217	33,700
Income (loss) from operations	6,235	6,267	5,263	8,664	7,078	3,867	4,221	2,541	3,223	3,407
Interest expense	2,123	2,135	2,061	1,989	1,996	725	790	763	775	728
All other nonoperating income (expense)	3,956	5,007	4,497	4,604	745	3,203	4,366	3,609	3,861	821
Income (loss) before income taxes	8,068	9,140	7,699	11,280	5,827	6,344	7,797	5,387	6,309	3,500
Provision for current and deferred domestic income taxes	2,245	1,609	1,950	2,753	2,054	1,278	945	984	1,304	1,231
Income (loss) after income taxes	5,823	7,532	5,749	8,526	3,773	5,066	6,852	4,403	5,005	2,269
Cash dividends charged to retained earnings this quarter	1,615	2,844	2,013	3,142	2,518	1,040	1,239	1,086	1,662	1,511
Net income retained in business	4,208	4,687	3,736	5,384	1,255	4,027	5,612	3,317	3,343	758
Retained earnings at beginning of quarter	54,584	57,602	63,094	68,852	78,021	102,026	104,387	107,726	109,459	115,591
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(802)	(482)	(863)	(648)	(748)	17	(81)	(578)	(159)	(456)
Retained earnings at end of quarter	57,990	61,807	65,966	73,588	78,528	106,070	109,918	110,465	112,643	115,894
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.90	2.65	2.64	2.36	2.38	3.60	3.20	3.49	3.06	2.92
All other operating costs and expenses	90.30	90.98	91.98	89.60	90.87	85.61	85.96	89.59	88.60	88.17
Income (loss) from operations	6.81	6.37	5.38	8.05	6.76	10.79	10.84	6.92	8.35	8.91
Interest expense	2.32	2.17	2.11	1.85	1.91	2.02	2.03	2.08	2.01	1.90
All other nonoperating income (expense)	4.32	5.09	4.60	4.28	0.71	8.94	11.22	9.84	10.00	2.15
Income (loss) before income taxes	8.81	9.28	7.88	10.47	5.56	17.70	20.03	14.68	16.34	9.16
Provision for current and deferred domestic income taxes	2.45	1.63	1.99	2.56	1.96	3.57	2.43	2.68	3.38	3.22
Income (loss) after income taxes	6.36	7.65	5.88	7.92	3.60	14.13	17.60	12.00	12.96	5.94
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.55	16.18	13.44	19.32	10.32	25.28	30.11	20.61	24.30	13.73
After income taxes	10.50	13.34	10.04	14.61	6.68	20.19	26.46	16.85	19.28	8.90
Annual rate of profit on total assets:										
Before income taxes	6.09	6.73	5.56	8.04	4.21	11.03	13.05	9.00	10.50	5.88
After income taxes	4.40	5.55	4.15	6.07	2.73	8.81	11.47	7.36	8.33	3.81
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.36	1.33	1.29	1.26	1.27	1.40	1.34	1.32	1.18	1.18
Total cash, U.S. Government and other securities, to total current liabilities ..	0.52	0.50	0.48	0.45	0.45	0.55	0.52	0.50	0.41	0.40
Total stockholders' equity to total debt	1.79	1.72	1.71	1.73	1.67	1.75	1.64	1.62	1.60	1.58

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 89.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	35,903	36,695	36,157	36,651	35,593	9,148	9,889	10,194	10,155	10,099
Time deposits in the U.S., including negotiable certificates of deposit	6,597	5,504	4,594	4,238	4,232	5,147	4,988	3,982	3,229	3,423
Total cash on hand and in U.S. banks	42,500	42,198	40,750	40,890	39,825	14,296	14,877	14,175	13,384	13,522
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	27,230	27,789	28,927	25,776	24,769	11,348	10,869	10,078	7,346	6,424
Total cash, U.S. Government and other securities	69,730	69,988	69,678	66,665	64,594	25,643	25,746	24,254	20,730	19,946
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	66,225	69,045	69,892	72,791	72,629	22,225	23,917	22,717	24,107	23,665
Inventories	7,267	7,634	8,193	8,425	8,829	2,594	2,663	2,597	2,593	2,668
All other current assets	38,452	37,714	39,988	37,912	37,434	14,361	14,452	14,202	12,794	13,115
Total current assets	181,674	184,381	187,751	185,793	183,486	64,823	66,778	63,770	60,223	59,394
Property, plant, and equipment	91,840	92,515	93,602	96,304	93,458	43,189	43,419	43,890	44,042	41,113
Land and mineral rights	2,510	2,443	1,741	1,811	1,798	405	394	615	602	616
Less: Accumulated depreciation, depletion, and amortization	53,794	53,994	54,480	56,335	55,638	26,545	26,896	27,274	27,535	26,413
Net property, plant, and equipment	40,556	40,964	40,863	41,780	39,618	17,048	16,917	17,232	17,109	15,317
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	307,681	317,608	325,008	333,886	329,885	148,115	155,344	158,360	163,012	163,313
Total Assets	529,912	542,953	553,622	561,458	552,989	229,986	239,039	239,361	240,344	238,024
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,430	4,341	4,982	4,979	3,867	2,346	2,358	2,931	2,943	2,243
b. Other short-term loans, including commercial paper	2,608	2,668	3,520	3,179	2,364	117	117	80	66	17
Trade accounts and trade notes payable	40,672	42,192	42,552	43,161	43,109	9,986	10,556	9,702	10,277	9,998
Income taxes accrued, prior and current years, net of payments	1,852	1,768	1,487	1,909	2,185	1,199	1,006	823	1,179	1,548
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,430	2,746	2,035	2,554	3,204	1,107	1,050	492	792	795
b. Other long-term loans	4,665	6,162	7,379	7,460	6,680	2,632	4,315	3,960	4,657	4,870
All other current liabilities, including excise and sales taxes, and accrued expenses	77,359	79,276	83,392	84,117	82,807	28,960	30,429	30,476	31,002	30,915
Total current liabilities	134,017	139,154	145,348	147,358	144,217	46,347	49,831	48,463	50,916	50,386
Long-term debt, due in more than 1 year:										
a. Loans from banks	43,361	45,093	45,917	44,542	50,090	10,955	12,197	11,848	11,063	15,141
b. Other long-term loans	66,744	70,166	70,501	72,568	69,371	40,368	43,218	45,144	45,272	41,503
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	64,024	62,628	62,768	63,508	63,465	31,928	30,212	29,367	29,230	29,000
Total liabilities	308,146	317,041	324,533	327,976	327,143	129,597	135,458	134,823	136,481	136,030
Capital stock and other capital (less treasury stock)	163,777	164,104	163,122	159,894	147,318	(5,681)	(6,337)	(5,927)	(8,781)	(13,900)
Retained earnings	57,990	61,807	65,966	73,588	78,528	106,070	109,918	110,465	112,643	115,894
Stockholders' equity	221,766	225,912	229,089	233,482	225,846	100,389	103,581	104,538	103,862	101,994
Total Liabilities and Stockholders' Equity	529,912	542,953	553,622	561,458	552,989	229,986	239,039	239,361	240,344	238,024
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	47,657	45,227	42,403	38,435	39,270	18,476	16,947	15,306	9,307	9,008
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	13.16	12.89	12.59	11.87	11.68	11.15	10.77	10.13	8.62	8.38
Trade accounts and trade notes receivable	12.50	12.72	12.62	12.96	13.13	9.66	10.01	9.49	10.03	9.94
Inventories	1.37	1.41	1.48	1.50	1.60	1.13	1.11	1.08	1.08	1.12
Total current assets	34.28	33.96	33.91	33.09	33.18	28.19	27.94	26.64	25.06	24.95
Net property, plant, and equipment	7.65	7.54	7.38	7.44	7.16	7.41	7.08	7.20	7.12	6.43
Short-term debt, including current portion of long-term debt	2.67	2.93	3.24	3.24	2.91	2.70	3.28	3.12	3.52	3.33
Total current liabilities	25.29	25.63	26.25	26.25	26.08	20.15	20.85	20.25	21.18	21.17
Long-term debt	20.78	21.23	21.03	20.86	21.60	22.32	23.18	23.81	23.44	23.80
Total liabilities	58.15	58.39	58.62	58.42	59.16	56.35	56.67	56.33	56.79	57.15
Stockholders' equity	41.85	41.61	41.38	41.58	40.84	43.65	43.33	43.67	43.21	42.85

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 90.0 -- Income Statement For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	14,010	15,034	14,924	16,637	16,291	8,342	8,750	8,474	9,023	9,641
Depreciation, depletion, and amortization of property, plant, and equipment	245	243	216	224	211	268	273	262	279	279
All other operating costs and expenses	13,146	14,401	14,021	15,735	15,214	9,029	9,216	9,036	9,408	9,217
Income (loss) from operations	619	389	687	678	866	(954)	(739)	(824)	(664)	145
Interest expense	286	223	230	171	162	241	239	250	267	276
All other nonoperating income (expense)	322	385	560	463	346	114	187	130	79	(9)
Income (loss) before income taxes	655	550	1,017	970	1,050	(1,082)	(792)	(944)	(853)	(140)
Provision for current and deferred domestic income taxes	201	183	198	179	305	254	175	191	185	150
Income (loss) after income taxes	454	368	819	791	746	(1,336)	(967)	(1,135)	(1,038)	(290)
Cash dividends charged to retained earnings this quarter	95	250	319	428	394	79	216	98	390	38
Net income retained in business	360	118	500	363	352	(1,414)	(1,183)	(1,233)	(1,428)	(328)
Retained earnings at beginning of quarter	10,182	10,584	10,099	11,519	11,871	(54,213)	(56,247)	(53,919)	(53,545)	(53,708)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(183)	(3)	(49)	(187)	(101)	(188)	(71)	(415)	(268)	(76)
Retained earnings at end of quarter	10,359	10,699	10,550	11,695	12,121	(55,816)	(57,500)	(55,567)	(55,241)	(54,112)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.75	1.62	1.44	1.35	1.29	3.21	3.12	3.09	3.09	2.89
All other operating costs and expenses	93.84	95.80	93.95	94.58	93.39	108.23	105.33	106.63	104.27	95.60
Income (loss) from operations	4.42	2.59	4.61	4.07	5.31	(11.44)	(8.45)	(9.72)	(7.36)	1.50
Interest expense	2.04	1.48	1.54	1.03	1.00	2.89	2.74	2.95	2.96	2.86
All other nonoperating income (expense)	2.30	2.56	3.75	2.78	2.13	1.37	2.14	1.53	0.87	(0.10)
Income (loss) before income taxes	4.68	3.66	6.82	5.83	6.45	(12.96)	(9.05)	(11.14)	(9.45)	(1.45)
Provision for current and deferred domestic income taxes	1.43	1.22	1.33	1.08	1.87	3.05	2.00	2.25	2.05	1.56
Income (loss) after income taxes	3.24	2.44	5.49	4.75	4.58	(16.01)	(11.05)	(13.39)	(11.51)	(3.01)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	9.15	7.34	14.15	13.18	14.43	(17.45)	(12.95)	(15.50)	(13.45)	(2.30)
After income taxes	6.34	4.90	11.40	10.75	10.25	(21.55)	(15.81)	(18.64)	(16.37)	(4.77)
Annual rate of profit on total assets:										
Before income taxes	3.92	3.24	6.11	5.75	6.28	(8.53)	(6.32)	(7.32)	(6.32)	(1.06)
After income taxes	2.72	2.16	4.92	4.69	4.46	(10.54)	(7.71)	(8.81)	(7.69)	(2.20)
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	0.99	1.02	0.95	0.94	0.96	2.81	2.65	2.60	2.61	2.61
Total cash, U.S. Government and other securities, to total current liabilities ..	0.32	0.31	0.27	0.27	0.28	1.89	1.77	1.78	1.72	1.67
Total stockholders' equity to total debt	2.24	2.41	2.39	2.55	2.60	2.28	2.21	1.85	1.79	1.81

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 90.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	5,460	5,259	4,544	4,709	4,725	8,847	8,877	9,741	9,724	9,209
Time deposits in the U.S., including negotiable certificates of deposit	137	141	97	106	111	177	158	301	617	453
Total cash on hand and in U.S. banks	5,597	5,400	4,642	4,815	4,837	9,024	9,036	10,042	10,341	9,662
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,136	1,335	1,323	1,268	1,602	10,875	10,229	10,596	9,893	10,045
Total cash, U.S. Government and other securities	6,733	6,735	5,964	6,083	6,438	19,899	19,265	20,638	20,234	19,707
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,380	8,916	9,351	9,774	9,706	5,903	6,024	5,742	6,479	6,892
Inventories	911	1,057	1,355	1,402	1,564	1,242	1,272	1,416	1,546	1,626
All other current assets	5,159	5,333	4,679	4,276	4,269	2,570	2,282	2,325	2,554	2,594
Total current assets	21,183	22,041	21,350	21,534	21,977	29,614	28,843	30,122	30,813	30,819
Property, plant, and equipment	8,762	8,538	8,340	8,499	7,957	11,680	11,527	11,155	11,711	11,654
Land and mineral rights	998	1,010	259	268	281	451	393	241	264	246
Less: Accumulated depreciation, depletion, and amortization	5,146	5,009	4,818	4,969	4,684	5,397	5,446	5,235	5,436	5,627
Net property, plant, and equipment	4,615	4,539	3,781	3,798	3,554	6,734	6,475	6,161	6,540	6,272
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	41,040	41,454	41,455	42,178	41,334	14,350	14,820	15,260	16,634	15,761
Total Assets	66,838	68,034	66,586	67,510	66,866	50,698	50,138	51,544	53,987	52,852
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	364	485	449	482	198	65	75	133	156	116
b. Other short-term loans, including commercial paper	1,651	1,703	2,039	1,831	2,197	166	108	115	56	39
Trade accounts and trade notes payable	4,848	5,147	5,514	5,682	5,784	1,710	1,669	1,671	1,756	2,002
Income taxes accrued, prior and current years, net of payments	58	176	162	(18)	6	(30)	20	26	45	53
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	401	542	278	302	318	144	176	183	169	770
b. Other long-term loans	308	124	101	42	192	707	983	2,103	1,981	941
All other current liabilities, including excise and sales taxes, and accrued expenses	13,709	13,525	13,850	14,538	14,268	7,762	7,855	7,340	7,633	7,896
Total current liabilities	21,338	21,702	22,392	22,859	22,963	10,524	10,884	11,571	11,796	11,817
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,579	6,225	6,265	5,962	5,751	4,122	4,040	4,742	5,193	4,907
b. Other long-term loans	3,512	3,366	2,893	2,907	2,556	5,671	5,693	5,901	6,616	6,678
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,747	6,723	6,276	6,350	6,488	5,583	5,058	4,971	5,019	5,120
Total liabilities	38,176	38,015	37,826	38,078	37,758	25,901	25,675	27,186	28,624	28,522
Capital stock and other capital (less treasury stock)	18,303	19,320	18,210	17,737	16,986	80,613	81,964	79,925	80,604	78,443
Retained earnings	10,359	10,699	10,550	11,695	12,121	(55,816)	(57,500)	(55,567)	(55,241)	(54,112)
Stockholders' equity	28,662	30,019	28,760	29,432	29,107	24,797	24,464	24,358	25,363	24,331
Total Liabilities and Stockholders' Equity	66,838	68,034	66,586	67,510	66,866	50,698	50,138	51,544	53,987	52,852
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(156)	339	(1,042)	(1,325)	(986)	19,089	17,959	18,551	19,017	19,002
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	10.07	9.90	8.96	9.01	9.63	39.25	38.42	40.04	37.48	37.29
Trade accounts and trade notes receivable	12.54	13.10	14.04	14.48	14.52	11.64	12.02	11.14	12.00	13.04
Inventories	1.36	1.55	2.04	2.08	2.34	2.45	2.54	2.75	2.86	3.08
Total current assets	31.69	32.40	32.06	31.90	32.87	58.41	57.53	58.44	57.08	58.31
Net property, plant, and equipment	6.90	6.67	5.68	5.63	5.32	13.28	12.91	11.95	12.11	11.87
Short-term debt, including current portion of long-term debt	4.07	4.19	4.31	3.94	4.35	2.13	2.67	4.92	4.38	3.53
Total current liabilities	31.93	31.90	33.63	33.86	34.34	20.76	21.71	22.45	21.85	22.36
Long-term debt	15.10	14.10	13.75	13.14	12.42	19.32	19.41	20.65	21.87	21.92
Total liabilities	57.12	55.88	56.81	56.40	56.47	51.09	51.21	52.74	53.02	53.96
Stockholders' equity	42.88	44.12	43.19	43.60	43.53	48.91	48.79	47.26	46.98	46.04

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 91.0 -- Income Statement For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
	(million dollars)				
Net sales, receipts, and operating revenues	33,419	35,746	37,655	43,403	40,612
Depreciation, depletion, and amortization of property, plant, and equipment	853	849	820	856	884
All other operating costs and expenses	29,863	32,500	33,976	37,120	37,069
Income (loss) from operations	2,704	2,397	2,859	5,427	2,660
Interest expense	871	882	818	776	830
All other nonoperating income (expense)	317	70	197	202	(413)
Income (loss) before income taxes	2,150	1,585	2,238	4,854	1,417
Provision for current and deferred domestic income taxes	512	306	577	1,085	368
Income (loss) after income taxes	1,638	1,279	1,661	3,768	1,049
Cash dividends charged to retained earnings this quarter	402	1,139	510	662	575
Net income retained in business	1,236	140	1,152	3,106	474
Retained earnings at beginning of quarter	(3,411)	(1,122)	(812)	1,418	4,266
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(448)	(328)	179	(34)	(115)
Retained earnings at end of quarter	(2,623)	(1,310)	519	4,490	4,625
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.55	2.37	2.18	1.97	2.18
All other operating costs and expenses	89.36	90.92	90.23	85.52	91.27
Income (loss) from operations	8.09	6.71	7.59	12.50	6.55
Interest expense	2.61	2.47	2.17	1.79	2.04
All other nonoperating income (expense)	0.95	0.20	0.52	0.47	(1.02)
Income (loss) before income taxes	6.43	4.43	5.94	11.18	3.49
Provision for current and deferred domestic income taxes	1.53	0.85	1.53	2.50	0.91
Income (loss) after income taxes	4.90	3.58	4.41	8.68	2.58
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.66	9.34	12.53	25.95	8.05
After income taxes	9.65	7.54	9.30	20.15	5.96
Annual rate of profit on total assets:					
Before income taxes	4.71	3.41	4.56	9.73	2.90
After income taxes	3.59	2.76	3.39	7.55	2.15
	(based on succeeding table)				
Total current assets to total current liabilities	1.18	1.18	1.15	1.19	1.21
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.32	0.30	0.32	0.31
Total stockholders' equity to total debt	1.58	1.53	1.60	1.67	1.52

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 91.1 -- Balance Sheet For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	12,447	12,669	11,677	12,063	11,561
Time deposits in the U.S., including negotiable certificates of deposit	1,136	216	214	287	243
Total cash on hand and in U.S. banks	13,584	12,885	11,891	12,350	11,804
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,871	5,356	6,931	7,269	6,699
Total cash, U.S. Government and other securities	17,455	18,242	18,822	19,619	18,503
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	29,717	30,188	32,081	32,432	32,365
Inventories	2,521	2,641	2,825	2,884	2,971
All other current assets	16,363	15,647	18,781	18,288	17,456
Total current assets	66,055	66,718	72,509	73,222	71,296
Property, plant, and equipment	28,208	29,031	30,216	32,052	32,733
Land and mineral rights	656	645	626	678	655
Less: Accumulated depreciation, depletion, and amortization	16,705	16,643	17,153	18,397	18,914
Net property, plant, and equipment	12,159	13,034	13,688	14,333	14,475
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	104,177	105,990	109,933	112,063	109,477
Total Assets	182,390	185,742	196,131	199,618	195,247
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,656	1,424	1,469	1,397	1,311
b. Other short-term loans, including commercial paper	674	740	1,287	1,225	111
Trade accounts and trade notes payable	24,128	24,820	25,666	25,446	25,324
Income taxes accrued, prior and current years, net of payments	625	566	476	703	579
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	778	979	1,082	1,291	1,321
b. Other long-term loans	1,019	741	1,215	780	677
All other current liabilities, including excise and sales taxes, and accrued expenses	26,928	27,467	31,726	30,944	29,728
Total current liabilities	55,807	56,736	62,921	61,786	59,051
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,705	22,632	23,061	22,325	24,291
b. Other long-term loans	17,193	17,890	16,563	17,773	18,634
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,766	20,636	22,153	22,909	22,858
Total liabilities	114,471	117,894	124,698	124,793	124,833
Capital stock and other capital (less treasury stock)	70,541	69,158	70,914	70,334	65,789
Retained earnings	(2,623)	(1,310)	519	4,490	4,625
Stockholders' equity	67,919	67,848	71,433	74,825	70,414
Total Liabilities and Stockholders' Equity	182,390	185,742	196,131	199,618	195,247
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,248	9,982	9,588	11,436	12,245
SELECTED BALANCE SHEET RATIOS					
(percent of total assets)					
Total cash, U.S. Government and other securities	9.57	9.82	9.60	9.83	9.48
Trade accounts and trade notes receivable	16.29	16.25	16.36	16.25	16.58
Inventories	1.38	1.42	1.44	1.44	1.52
Total current assets	36.22	35.92	36.97	36.68	36.52
Net property, plant, and equipment	6.67	7.02	6.98	7.18	7.41
Short-term debt, including current portion of long-term debt	2.26	2.09	2.58	2.35	1.75
Total current liabilities	30.60	30.55	32.08	30.95	30.24
Long-term debt	21.33	21.82	20.20	20.09	21.98
Total liabilities	62.76	63.47	63.58	62.52	63.94
Stockholders' equity	37.24	36.53	36.42	37.48	36.06

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

End of Report

U.S. Census Bureau, Quarterly Financial Report, 2011 Quarter 3