

Quarterly Financial Report

for Manufacturing, Mining, Trade,
and Selected Service Industries

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Introduction

SURVEY DESCRIPTION

The Quarterly Financial Report (QFR) Program publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon a sample survey, the QFR presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing corporations with assets of \$250,000 and over, and corporations in mining, wholesale trade, retail trade, information, and professional and technical services (except legal services) industries, with assets of \$50 million and over. The statistical data are classified by industry and by asset size.

The Federal Trade Commission (FTC) was responsible for the program from its inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971. Authority to conduct the survey was transferred to the U.S. Census Bureau in 1982.

The Commerce Department regularly employs QFR data as an important component in determining corporate profits for the Gross Domestic Product (GDP) and National Income estimates; the Federal Reserve Board uses QFR data to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the FTC utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

Publication schedule. QFR data are scheduled for release approximately 75 days after the end of the first, second, and third-calendar quarters, and approximately 95 days after the end of the fourth-calendar quarter. The following table contains the upcoming scheduled release dates:

QFR Quarter	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
Second 2012	September 10, 2012	September 17, 2012
Third 2012	December 10, 2012	December 17, 2012
Fourth 2012	TBA March, 2013	TBA March, 2013

The QFR publishes information on the most recently closed quarter for corporations in manufacturing, mining, wholesale trade, information, and professional and technical services (except legal services) industries, and the preceding quarter's data for retail trade corporations, except in the fourth quarter when the 95-day publication lag permits synchronized presentation.

The following table shows how a corporation's fiscal quarter relates to QFR quarters:

QFR Quarter	Month corporation's fiscal quarter ends	
	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First	January, February, or March	February, March, or April
Second	April, May, or June	May, June, or July
Third	July, August, or September	August, September, or October
Fourth	October, November, or December	November, December, or January

Data revisions. Revisions to QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities, restructuring of operations, economic changes, or additional information and/or corrections submitted by respondents subsequent to last quarter's publication. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data.

Consolidation rules. Reporting companies have been instructed to fully consolidate the domestic operations of every company, corporate (including 1120S corporations) and noncorporate, which are taxable under the U.S. Internal Revenue Code and are owned more than 50 percent by the reporting company and its majority-owned subsidiaries. This includes every majority-owned domestic company located within the United States that manufactures, mines, or conducts other business activities with the following exceptions: foreign entities (either corporate or noncorporate), foreign branch operations, and domestic companies primarily engaged in foreign operations (plants or work forces are located in foreign countries). Subsidiaries created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic companies primarily engaged in banking, finance, or insurance as defined in the North American Industry Classification System (NAICS) Sector 52. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic for this report.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Manufacturing corporations with assets less than \$50 million report their dividend income or equity income (loss) with other nonoperating income (expense). Corporations with assets of \$50 million and over report their dividend income or equity income (loss) separately.

How corporations are classified and tabulated. The industry combinations used in the QFR are defined in accordance with the descriptions provided in the *North American Industry Classification System, United States, 2007* manual. Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the NAICS sector accounting for more gross receipts than any other NAICS sector. To be in-scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) the NAICS Manufacturing sector; Mining sector; Wholesale Trade sector; Retail Trade sector; Information sector; or Professional and Technical Services sector, than by any other NAICS sector. After a corporation is assigned to a sector, it is further classified by the 3-digit NAICS subsector accounting for more gross receipts than any other 3-digit subsector within the sector. In certain cases, corporations are further classified into 4-digit industry groups. QFR data are published for these subsectors and industry groups, except when statistical criteria are not satisfied. In those cases, sectors or subsectors are combined, such as Leather Product Manufacturing and Apparel Manufacturing.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 20 percent of its gross receipts from wholesale trade, 25 percent each from mining and retail trade, and 30 percent from manufacturing, it would be classified in the manufacturing sector. Furthermore, if the 30 percent of manufacturing activity was conducted in two subsectors, 10 percent in one and 20 percent in the other, the activities of the corporation as a whole would be classified in the subsector accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. This classification is reviewed periodically and changed as needed for as long as the corporation remains in the sample. Manufacturing corporations are tabulated according to their total assets reported for that quarter. Mining; wholesale trade; retail trade; information; and professional and technical services corporations are tabulated according to their total assets at the time of sample selection.

DATA ANALYSIS

Financial operating ratios. Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest method is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio-formatted income statement and selected balance sheet ratios are expressed as percents of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- **Annual rate of profit on stockholders' equity at end of period.** This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. This ratio measures the rate of return that accrues to stockholders on their investment.
- **Annual rate of profit on total assets.** This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- **Total current assets to total current liabilities.** This ratio is obtained by dividing total current assets by total current liabilities. This ratio measures the ability to discharge current maturing obligations from existing current assets.
- **Total cash and U.S. Government and other securities to total current liabilities.** This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. This ratio measures the ability to discharge current liabilities from liquid assets.
- **Total stockholders' equity to total debt.** This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than one year. This ratio indicates the extent of leverage financing used.

Comparisons with other statistics. QFR estimates will not necessarily agree with other financial and industrial statistics, whether based upon a sample or complete canvass. For example:

- The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- Each corporation that files one of the U.S. Corporation Income Tax Return Forms 1120, 1120A, or 1120S and is in scope of the QFR is classified in one of 46 QFR subsectors or industry groups and has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. To redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the noncertainty sample is replaced each quarter. The QFR estimates may, therefore, differ significantly from estimates based upon reports for identical groups of corporations.
- The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the Internal Revenue Service (IRS); for example, in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations that are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years that are not necessarily identical from corporation to corporation.

Time series discontinuities. Because of various changes to the QFR program over the years, discontinuities that affect its use as a time series for tracking economic change have been introduced. The most significant ones follow:

- **Accounting rules changes.** When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries that were taxable under the U.S. Internal Revenue Code and that were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations that did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data. To study these issues and develop solutions, an interagency task force composed of user agency representatives was created. This task force proposed new consolidation rules to maximize coverage and minimize the impact of foreign operations on QFR statistics. These new consolidation rules were put into effect in the fourth quarter of 1973 (see Consolidation rules paragraphs above). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously

excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries, significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the addition of the separate line on equity, this adjustment is not made.

Equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes (NIBT) through the nonoperating income line. A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
 - There was a net decrease in NIBT apparently due to two major effects: 1) Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment; and 2) If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
 - The net effect of the rule changes on net income after taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) on nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
 - Noncurrent assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Since foreign activity is not fully consolidated, investments in these subsidiaries are included in noncurrent assets.
- **Industry classification system changes.** The fourth quarter of 2001 reflects the conversion of the QFR to the North American Industry Classification System (NAICS) from the Standard Industrial Classification (SIC) system. With NAICS, there were major changes in how industries are defined requiring the movement of many corporations to different industry categories. The most notable changes were: moving publishing activities from manufacturing to the information sector; moving logging to the agriculture, forestry, fishing, and hunting sector; moving eating and drinking places from retail trade to the accommodation and food services sector; redistributing instruments and related products to several new or redefined manufacturing sectors; and creating the NAICS computer and electronic products manufacturing sector. Data for the fourth quarter of 2000 through the third quarter of 2001 were restated on the new NAICS basis.
 - **Sample design changes.** The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943 and was used to produce estimates for 1947 to 1951. A second sample was drawn from income tax returns for the taxable year 1949 and was used to produce data for 1951 to 1956. Since then, samples are drawn annually from income tax returns to produce

data. Each sample through fourth quarter 1982 was supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration (SSA). Subsequent to that quarter the QFR lost its authority to obtain the SSA data.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (those with assets less than \$250,000) and all newly incorporated manufacturers were estimated using multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations was redefined to exclude these strata. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale trade, and retail trade estimates was raised to \$50 million at the time of sample selection. These latter changes to the sample rules were effected to reduce reporting burden on small companies and to meet changing budget restraints.

Effective with the fourth quarter 2001 report, cooperatives were defined out-of-scope of the QFR program. These firms, which are primarily in the manufacturing and wholesale trade food sectors, file 990-C Farmers' Cooperative Association tax returns with the IRS. Also, even though many are incorporated, they have tax exempt status with the IRS.

Beginning with the fourth quarter 2009, corporations with \$50 million or more in total assets and classified in Sector 51- Information, and Sector 54- Professional and Technical Services (except Legal Services, Industry Group 5411), were defined as in-scope of the QFR program. The aggregated data for these sectors were first released in the fourth quarter 2010 data release, when five quarters of data were available.

- **Questionnaire changes.** In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted an abbreviated form for surveyed corporations with total assets of less than \$50 million. Corporations with higher asset values continued to submit the long form, which has been in use since 1974. To accomplish the sample size reduction, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995 (see Survey Methodology section below). The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes were reflected beginning in the fourth quarter of 1981.

Beginning with the first quarter of 1998, the long and short survey forms were updated to conform with changes in accounting principles and to provide more meaningful data to users. The new format provided for reporting of interest expense, bonds and debentures, and more detailed information on significant economic events, such as asset sales and disposal of business segments. NIBT and NIAT were redefined to include minority stockholders' interest. In some instances, old data items were not fully comparable with the new format; however, where possible, prior quarter data were restated in the new format.

Tables for converting long format data items to short format data items are located on pages xxii and xxiii. Note that data tables presenting total estimates by NAICS sector, subsector, and industry group are published on the short-form basis; therefore, the more detailed long form data submitted by larger corporations (those with assets of \$50 million and over) are collapsed in these tables.

Corporations filing the short form, report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of all other nonoperating income (expense). Although this treatment will introduce elements of foreign earnings (losses) into income (or loss) before income taxes, the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table, this data item is collapsed for total estimation into all other nonoperating income (expense).

However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved through subtraction.

- **Imputation methodology changes:** Beginning with the fourth quarter 2010 publication, a new imputation methodology was implemented to account for nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. Estimates for the prior four quarters (fourth quarter 2009 through third quarter 2010) were restated using this new methodology in order to provide comparability. For more information, see the Survey Methodology section below.

SURVEY METHODOLOGY

Sampling frame. The QFR target population consists of all corporations engaged primarily in manufacturing with total assets of \$250,000 and over, and all corporations engaged primarily in mining; wholesale trade; retail trade; information; or professional and technical services (except legal services) industries with total assets of \$50 million and over. The QFR sampling frame is developed from a file received annually from the IRS. This file contains select information for corporations required to file Form 1120, 1120A, or 1120S. Once this file is received, the QFR examines the information and assigns an initial NAICS industry code to each corporation. Then this file is stratified based on the NAICS code, size of total assets and size of receipts.

Nearly all corporations whose operations are within scope of the QFR and have total assets of \$250 million and over are included in the sample with certainty and are canvassed every quarter. In addition, receipts cut-off values are determined on an industry basis. If a corporation has receipts at or above the receipts cut-off value for their industry, that corporation is included in the sample with certainty and is canvassed every quarter. When a new sample is selected, all new certainty cases are canvassed starting in the fourth quarter. Note that all certainty cases from the prior years' samples will remain active in the QFR survey if they still meet the in-scope criteria.

Sample selection. Simple random samples are selected from the eligible noncertainty units in the remaining industry-by-size strata. The sample in each cell is divided systematically into four panels that are introduced over the next year. Each noncertainty panel is in the survey for eight successive quarters. Each quarter, one noncertainty panel is rotated out and a new panel is rotated into the sample. This means that the noncertainty sample for adjacent quarters is seven-eighths identical, and is one half identical for quarters ending one year apart. This panel rotation scheme also means that panels from up to three different sample frames could be active in the QFR survey. Panels from the most recent sample are introduced into the QFR survey starting in the fourth quarter, with the remaining three panels being introduced, one at a time, into the sample in each succeeding quarter (i.e., quarters one, two, and three). Then this process starts over again with the new sample selected in the following year.

See *Table N – Composition of the Sample*, in the Summary Data Tables section of the current QFR publication (available at <http://www.census.gov/econ/qfr/index.html>) for the number of active corporations in the sample by NAICS sector and asset size for the current quarter.

As a result of the Paperwork Reduction Act of 1995, QFR sample units are subject to time-in / time-out constraints. If a sampled company has less than \$50 million in total assets and has been in the survey for eight quarters, that company is not eligible for selection again for the next ten years. If a company has total assets between \$50 million and \$250 million and has been in the survey for eight quarters, it is not eligible for selection again for the next two years. Because of the time-in / time-out constraints, it is necessary to evaluate the frame to ensure there are enough eligible units for the four panels of the current sample to be selected, and that there will remain enough units on the frame that will be eligible for selection in subsequent years. If there are too few units, the optimal sample size for the current year is reduced to allow enough units for future years' selections. This adjustment to the optimal sample size results in increased variance for these strata.

Sample maintenance. The file received from the IRS to create the QFR frame does not contain all corporate tax returns. This is due to several factors, including but not limited to, corporations filing late tax returns, mergers and acquisitions, spinoffs, corporate restructuring, etc. In an attempt to keep the coverage of certainty corporations as complete as possible, the QFR staff reviews current corporate news releases and public records to identify any potential additions and changes to the QFR target population. Corporations thus identified and thought to meet the QFR in-scope criteria are contacted to verify their in-scope status. Once verified, they will be included in the survey with certainty for the remainder of the year.

Nonresponse. Beginning with the fourth quarter 2010, the QFR implemented a new methodology to account for companies that are active in the sample but who do not respond to the questionnaire. Prior to fourth quarter of 2010, nonrespondent noncertainty sample companies were accounted for by adjusting the weight of the respondent companies. At the same time, certainty companies were imputed. The new methodology imputes data for all nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. The new imputation methodology will, on average, produce more accurate data estimates and better reflect current financial standing.

Estimation. The QFR uses a variable weight estimator. This estimator takes into account the panel rotation scheme described above as well as the sample maintenance techniques employed to keep the industry classification and company structure for active sample cases as up-to-date as possible. Data for those cases that are active in the sample but do not respond to the questionnaire are imputed (see Nonresponse paragraph above).

The estimates are calculated as follows:

$$\begin{aligned}\hat{X}_{kit} &= \left[\frac{(4 - b_{kit}) \hat{N}_{kit}^{(-2)} + \frac{4}{q_{kit}} \hat{N}_{kit}^{(-1)} + \frac{b_{kit}}{q_{kit}} \hat{N}_{kit}^{(0)}}{n_{kit}^{(-2)} + n_{kit}^{(-1)} + n_{kit}^{(0)}} \right] * \left[\sum_{h \in ki} \sum_{j \in hki} I_{jhki} x_{jhki} \right] \\ &= \left[\frac{\hat{N}_{kit}}{n_{kit}} \right] * [x_{kit}] \\ &= [\hat{W}_{kit}] * x_{kit}\end{aligned}$$

where:

$\hat{N}_{kit}^{(0)}$, $\hat{N}_{kit}^{(-1)}$, and $\hat{N}_{kit}^{(-2)}$, are the estimated population sizes in enumerated industry k and asset class i at time t for the sample from the current year frame (0), sample from prior year's frame (-1), and sample from prior prior year's frame (-2);

$n_{kit}^{(0)}$, $n_{kit}^{(-1)}$, and $n_{kit}^{(-2)}$ are the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t from the (up to) three eligible sample frame years;

q_{kit} is the total number of active panels in enumerated industry k and asset class i at time t (usually 8);

b_{kit} is the number of active panels in the sample from the current year frame in enumerated industry k and asset class i at time t (usually 1 in fourth quarter, 2 in first quarter, 3 in second quarter, and 4 in third quarter);

I_{jhki} is an indicator variable (either 1 or 0) indicating that company j was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

x_{jhki} is the reported or imputed data value for company j which was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

\hat{N}_{kit} is the estimated population size in enumerated industry k and asset class i at time t ;

n_{kit} is the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t ;

x_{kit} is the sum of reported and imputed data for cases in enumerated industry k and asset class i at time t ; and

\hat{W}_{kit} is the variable weight for enumerated industry k and asset class i at time t .

Note: Imputation for nonrespondent cases is performed for current quarter processing only. If an originally imputed case reports data for the current quarter after the initial publication, that case's reported data will be included in revisions to that quarter's data in the next scheduled publication; however, the original imputed data for the remaining nonresponding cases for that quarter will not be reimputed.

Sampling error. The sample used in this survey is one of many possible samples that could have been selected using the sampling methodology described earlier. Each of these possible samples would likely yield different results. These samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error (SE), which can be estimated from any one sample. The standard error is defined as the square root of the variance. The relative standard error (RSE) of an estimate is the standard error of the estimate divided by the estimate, and is usually expressed as a percent. It provides a measure of the variation of the data relative to the estimate being made. Note that measures of sampling variability, such as the standard error and relative standard error, are estimated from the sample and are also subject to sampling variability. *Table O – Sampling Variability*, in the Summary Data Tables section of the current QFR publication, gives the estimates of the relative standard error in percent for the estimates of net sales, depreciation, inventories, and total assets, and the estimates of standard error for income before income taxes.

Beginning with the third quarter 2006 publication, the methodology for calculating the sample variance changed. Prior methodology used a design-based approach, whereas the new methodology uses a model-based approach. This new approach provides a better estimate of sample variance in strata with few sample cases, and also reflects some of the variability due to our methods used to account for nonresponding companies. The relative standard errors presented in *Table O – Sampling Variability*, mentioned above, can be used to derive the standard error of the estimate. The standard error can be used to derive interval estimates with prescribed levels of confidence that the interval includes the average results of all samples:

- Intervals defined by one standard error above and below the sample estimate will contain the true value approximately 68 percent of the time.
- Intervals defined by 1.6 standard errors above and below the sample estimate will contain the true value approximately 90 percent of the time.
- Intervals defined by two standard errors above and below the sample estimate will contain the true value approximately 95 percent of the time.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in *Table 1.0 – Income Statement For Corporations in the NAICS Manufacturing Sector*, in the Financial Data Tables section of the current QFR publication, is \$525,000 million for a particular quarter and that the relative standard error for this estimate, as given in *Table O – Sampling Variability*, in the Summary Data Tables section, is 0.2 percent. Then the SE is calculated as:

$$\begin{aligned}
 SE(\hat{X}_{\text{kit}}) &= \left[\frac{RSE(\hat{X}_{\text{kit}})}{100} \right] * \hat{X}_{\text{kit}} \\
 &= \left[\frac{.2}{100} \right] * \$525,000 \text{ million} \\
 &= \$1,050 \text{ million}
 \end{aligned}$$

Therefore, a 90-percent confidence interval is:

$$\begin{aligned}
 & \$525,000 \text{ million} \pm 1.6 (\$1,050 \text{ million}) \\
 & = \$525,000 \pm \$1,680 \text{ million,} \\
 & \text{or } \$523,320 \text{ million to } \$526,680 \text{ million.}
 \end{aligned}$$

If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 90 percent of the intervals would contain the figure obtained from a complete enumeration.

Nonsampling error. The relative standard error estimates sampling variation, but does not measure all errors in the data. Nonsampling errors can be attributed to many possible sources:

- Coverage error, such as failure to accurately represent all population units in the sample, or the inability to obtain information about all sample cases;
- Response errors, possibly due to definitional difficulties or misreporting;
- Mistakes in recording or coding the data obtained;
- Other errors of coverage, collection, nonresponse, response, processing, or imputing for missing or inconsistent data.

These nonsampling errors also occur in complete censuses. Although no direct measures of these errors have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data to minimize their influence.

Data Quality Indicators. The QFR produces two indicators of data quality: the Unit Response Rate (URR) and the Total Quantity Response Rate (TQRR). The URR is defined as the percentage of sampled units (unweighted) that responded to the current quarter's survey. In determining the URR, a unit is classified as a respondent if it provided adequate information for key QFR data items. The TQRR is defined as the weighted estimated total of a key QFR data item that is either reported by a survey unit or acquired from some other information source (such as a publically available quarterly or annual report) and that is determined to be equivalent in quality to reported data. The TQRR is calculated for the QFR data items net sales, depreciation, income before income taxes, and total assets. The imputation rate, or the percentage of the weighted estimated total of a key QFR data item that is imputed for nonresponding units, is calculated as 100% minus TQRR. The current quarter Unit Response Rates and Total Quantity Response Rates are published in the QFR press releases available at <http://www.census.gov/econ/qfr>.

Adjustment for seasonal variation. The QFR seasonally adjusts net sales and net income after taxes for all manufacturing, all durable manufacturing, and all nondurable manufacturing; and net sales for all retail trade, using the X-13 ARIMA-SEATS¹ program.

Seasonal adjustment is the process of estimating and removing the seasonal elements in a data series. This adjustment eliminates the seasonal trend present in the series and reveals non-seasonal features and trends. The precision of the adjustment is dependent upon economic conditions and various other elements that introduce significant changes to seasonal patterns. A more stable climate will result in a more precise adjustment, while volatility can reduce precision, especially in the short-term.

Seasonally adjusted data are published in the QFR press releases available at <http://www.census.gov/econ/qfr>. The releases provide seasonally adjusted estimates for the current quarter, all previously published quarters in the current calendar year, and for eleven prior calendar years. All prior seasonally adjusted data are updated each quarter based on the most recent data and seasonal factors.

The seasonal adjustment models are periodically reviewed and updated to account for recent changes in seasonal trends. For more information about seasonal adjustment as it related to QFR, contact the Financial Reports Branch at 301-763-6600 or csd.qfr@census.gov.

¹ X-13ARIMA-SEATS is an updated version of the Census Bureau's X-12-ARIMA software. More information about X-13ARIMA-SEATS is available at <http://www.census.gov/srd/www/x13as/>.

CONVERSION TABLE FOR INCOME STATEMENT LONG TO SHORT FORMAT

LONG FORMAT

Net sales, receipts, and operating revenues	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
Dividend income	[5]	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	[5]	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	[5]	
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes:		
a. Federal	[6]	
b. Other	[6]	
Income (loss) after income taxes		
Extraordinary gains (losses), net of taxes	[9]	
Cumulative effect of accounting changes, net of taxes	[9]	
Net income (loss) for quarter		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment		
All other operating costs and expenses		
Income (loss) from operations		
Interest expense		
Dividend income		
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.		
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.		
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes		
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes		
Income (loss) after income taxes		

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes		
After income taxes		
Annual rate of profit on total assets:		
Before income taxes		
After income taxes		

SHORT FORMAT

[1] Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
All other nonoperating income (expense)	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes	[6]	
Income (loss) after income taxes		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment		
All other operating costs and expenses		
Income (loss) from operations		
Interest expense		
All other nonoperating income (expense)		
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes		
Income (loss) after income taxes		

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes		
After income taxes		
Annual rate of profit on total assets:		
Before income taxes		
After income taxes		

BALANCE SHEET RATIOS (based on succeeding table)

Total current assets to total current liabilities		
Total cash, U.S. Government and other securities, to total current liabilities.....		
Total stockholders' equity to total debt		

CONVERSION TABLE FOR BALANCE SHEET LONG TO SHORT FORMAT

LONG FORMAT

SHORT FORMAT

ASSETS		ASSETS	
Cash and demand deposits in the U.S.	[1]	[1] Cash and demand deposits in the U.S.	
Time deposits in the U.S., including negotiable certificates of deposit	[2]	[2] Time deposits in the U.S., including negotiable certificates of deposit	
Cash and deposits outside the U.S.	[3]		
Total cash on hand and in banks		Total cash on hand and in U.S. banks	
U.S. Treasury and Federal agency securities:		Other short-term financial investments, including marketable and government securities, commercial paper, etc.	[3]
a. Subject to agreements to sell	[3]	Total cash, U.S. Government and other securities	
b. Other, due in 1 year or less	[3]	Trade accounts and trade notes receivable (less allowance for doubtful accounts)	
Commercial and finance company paper of U.S. issuers	[3]	Inventories	[5]
State and local government securities, due in 1 year or less	[3]	All other current assets	[6]
Foreign securities, due in 1 year or less	[3]	Total current assets	
Other short-term financial investments	[3]	Property, plant, and equipment	[7]
Total cash, U.S. Government and other securities		Land and mineral rights	[8]
Trade receivables from the U.S. Government	[4]	Less: Accumulated depreciation, depletion, and amortization	[9]
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	[4]	Net property, plant, and equipment	
Total receivables		All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	[10]
Inventories	[5]	Total Assets	
All other current assets	[6]		
Total current assets		LIABILITIES AND STOCKHOLDERS' EQUITY	
Property, plant, and equipment	[7]	Short-term debt, original maturity of 1 year or less:	
Land and mineral rights	[8]	a. Loans from banks	[11]
Less: Accumulated depreciation, depletion, and amortization	[9]	b. Other short-term loans, including commercial paper	[12]
Net property, plant, and equipment		Trade accounts and trade notes payable	[13]
U.S. Treasury and Federal agency securities, due in more than 1 year	[10]	Income taxes accrued, prior and current years, net of payments	[14]
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	[10]	Current portion of long-term debt, due in 1 year or less:	
Total Assets		a. Loans from banks	[15]
		b. Other long-term loans	[16]
LIABILITIES AND STOCKHOLDERS' EQUITY		All other current liabilities, including excise and sales taxes, and accrued expenses	[17]
Short-term debt, original maturity of 1 year or less:		Total current liabilities	
a. Loans from banks	[11]	Long-term debt, due in more than 1 year:	
b. Commercial paper	[12]	a. Loans from banks	[18]
c. Other short-term loans	[12]	b. Other long-term loans	[19]
Advances and prepayments by the U.S. Government	[17]	All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	[20]
Trade accounts and trade notes payable	[13]	Total liabilities	
Income taxes accrued, prior and current years, net of payments:		Capital stock and other capital (less treasury stock)	[21]
a. Federal	[14]	Retained earnings	[22]
b. Other	[14]	Stockholders' equity	
Current portion of long-term debt, due in 1 year or less:		Total Liabilities and Stockholders' Equity	
a. Loans from banks	[15]		
b. Bonds and debentures	[16]	NET WORKING CAPITAL	
c. Other long-term loans	[16]	Excess of total current assets over total current liabilities	
All other current liabilities, including excise and sales taxes, and accrued expenses	[17]		
Total current liabilities		SELECTED BALANCE SHEET RATIOS	
Long-term debt, due in more than 1 year:		Total cash, U.S. Government and other securities	
a. Loans from banks	[18]	Trade accounts and trade notes receivable	
b. Bonds and debentures	[19]	Inventories	
c. Other long-term loans	[19]	Total current assets	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	[20]	Net property, plant, and equipment	
Total liabilities		Short-term debt, including current portion of long-term debt	
Capital stock and other capital	[21]	Total current liabilities	
Retained earnings	[22]	Long-term debt	
Cumulative foreign currency translation adjustment	[21]	Total liabilities	
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	[21]	Stockholders' equity	
Less: Treasury stock at cost	[21]		
Stockholders' equity			
Total Liabilities and Stockholders' Equity			
NET WORKING CAPITAL			
Excess of total current assets over total current liabilities			

SUMMARY DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table A -- Rates of Change in Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Sales				
	2Q 2011	1Q 2012	2Q 2012	Rate of change	
				2Q 2011 to 2Q 2012	1Q 2012 to 2Q 2012
	(million dollars)			(percent)	
All manufacturing ¹	1,657,405	1,648,097	1,691,781	+2	+3
All nondurable manufacturing	924,707	892,813	898,092	-3	+1
Food	158,481	160,272	158,026	⁴	-1
Beverage and tobacco products	43,893	39,998	45,348	+3	+13
Textile mills and textile product mills	9,458	9,422	10,015	⁴	⁴
Apparel and leather products	22,048	22,059	22,164	⁴	⁴
Paper	32,793	31,493	32,139	⁴	⁴
Printing and related support activities	16,190	16,489	16,746	⁴	⁴
Petroleum and coal products	379,194	351,246	342,771	-10	-2
Chemicals	216,084	215,752	221,712	+3	+3
Basic chemicals, resins, and synthetics ²	74,948	74,315	73,791	⁴	⁴
Pharmaceuticals and medicines ²	82,885	83,910	84,744	+2	+1
All other chemicals ²	58,251	57,527	63,178	+8	+10
Plastics and rubber products	46,568	46,082	49,170	+6	+7
All durable manufacturing	732,698	755,284	793,689	+8	+5
Wood products	15,980	15,933	18,442	+15	+16
Nonmetallic mineral products	25,213	21,186	27,444	+9	+30
Primary metals	63,485	63,416	63,490	⁴	⁴
Iron, steel, and ferroalloys ²	33,437	34,156	34,617	⁴	⁴
Nonferrous metals ²	25,120	23,721	23,041	-8	⁴
Foundries ²	4,928	5,538	5,832	+18	⁴
Fabricated metal products	70,289	72,324	77,218	+10	+7
Machinery	101,556	102,435	112,237	+11	+10
Computer and electronic products	149,305	145,741	147,191	⁴	⁴
Computer and peripheral equipment ²	44,905	46,485	46,554	+4	⁴
Communications equipment ²	32,454	32,615	31,113	-4	-5
All other electronic products ²	71,947	66,641	69,524	⁴	+4
Electrical equipment, appliances, and components	43,894	43,810	45,974	⁴	+5
Transportation equipment	210,077	238,321	247,179	+18	+4
Motor vehicles and parts ²	133,359	157,308	163,221	+22	+4
Aerospace products and parts ²	62,526	65,210	67,331	+8	+3
Furniture and related products	14,983	14,413	15,005	⁴	+4
Miscellaneous manufacturing	37,915	37,705	39,508	⁴	⁴
All mining ¹	63,297	67,821	72,142	+14	+6
All wholesale trade ¹	524,681	532,895	551,645	+5	+4
All retail trade ^{1,3}	580,937	597,349	NA	NA	NA
All information ¹	233,411	233,966	242,539	+4	+4
All professional and technical services (except legal services) ¹	108,681	105,871	112,280	+3	+6

¹ Mining, wholesale, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.

² Included in subsector above.

³ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.

⁴ Sampling variability precludes characterizing change.

Table B -- Rates of Change in Profits Before Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹				
	2Q 2011	1Q 2012	2Q 2012	Rate of change	
				2Q 2011 to 2Q 2012	1Q 2012 to 2Q 2012
	(million dollars)			(percent)	
All manufacturing ²	202,104	181,343	198,237	-2	+9
All nondurable manufacturing	110,664	95,082	102,413	-7	+8
Food	9,599	8,330	8,348	-13	⁵
Beverage and tobacco products	14,620	10,311	11,802	-19	+14
Textile mills and textile product mills	522	355	433	⁵	+22
Apparel and leather products	1,974	2,256	2,466	+25	+9
Paper	1,707	1,635	1,747	⁵	+7
Printing and related support activities	855	973	1,046	+22	+7
Petroleum and coal products	36,271	28,971	33,539	-8	+16
Chemicals	42,004	39,451	39,189	-7	-1
Basic chemicals, resins, and synthetics ³	8,029	7,665	7,423	-8	-3
Pharmaceuticals and medicines ³	23,469	22,633	19,834	-15	-12
All other chemicals ³	10,507	9,154	11,932	+14	+30
Plastics and rubber products	3,110	2,801	3,844	+24	+37
All durable manufacturing	91,440	86,261	95,824	+5	+11
Wood products	86	374	883	+923	+136
Nonmetallic mineral products	1,512	(728)	2,078	+37	⁶
Primary metals	6,451	4,915	5,619	-13	+14
Iron, steel, and ferroalloys ³	2,208	1,500	2,253	⁵	+50
Nonferrous metals ³	3,581	2,604	2,481	-31	-5
Foundries ³	662	811	885	+34	⁵
Fabricated metal products	7,029	7,017	8,421	+20	+20
Machinery	12,677	11,629	14,530	+15	+25
Computer and electronic products	34,172	35,624	33,817	⁵	-5
Computer and peripheral equipment ³	14,340	19,626	16,786	+17	-14
Communications equipment ³	5,602	5,170	5,178	-8	⁵
All other electronic products ³	14,230	10,829	11,854	-17	+9
Electrical equipment, appliances, and components	6,581	5,627	6,537	⁵	+16
Transportation equipment	16,953	16,847	20,782	+23	+23
Motor vehicles and parts ³	8,516	9,189	11,072	+30	+20
Aerospace products and parts ³	6,790	5,927	7,668	+13	+29
Furniture and related products	772	591	841	⁵	+42
Miscellaneous manufacturing	5,206	4,364	2,316	-56	-47
All mining ²	24,259	13,758	9,297	-62	-32
All wholesale trade ²	12,869	12,765	15,214	+18	+19
All retail trade ^{2,4}	26,138	24,693	NA	NA	NA
All information ²	40,442	35,835	33,451	-17	-7
All professional and technical services (except legal services) ²	11,301	7,047	9,326	-17	+32

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table C -- Rates of Change in Profits After Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income after income taxes ¹				
	2Q 2011	1Q 2012	2Q 2012	Rate of change	
				2Q 2011 to 2Q 2012	1Q 2012 to 2Q 2012
	(million dollars)			(percent)	
All manufacturing ²	163,986	145,332	159,821	-3	+10
All nondurable manufacturing	88,487	76,733	84,227	-5	+10
Food	6,955	6,497	6,535	-6	+1
Beverage and tobacco products	11,497	7,766	8,853	-23	+14
Textile mills and textile product mills	398	298	365	⁵	⁵
Apparel and leather products	1,731	1,767	1,819	⁵	+3
Paper	1,326	1,109	1,384	+4	+25
Printing and related support activities	661	907	1,074	+62	+18
Petroleum and coal products	29,844	24,273	29,482	-1	+21
Chemicals	33,332	31,922	31,592	-5	-1
Basic chemicals, resins, and synthetics ³	6,221	6,186	5,865	-6	-5
Pharmaceuticals and medicines ³	19,434	18,962	16,503	-15	-13
All other chemicals ³	7,677	6,774	9,224	+20	+36
Plastics and rubber products	2,743	2,194	3,124	+14	+42
All durable manufacturing	75,499	68,599	75,595	⁵	+10
Wood products	41	301	723	+1673	+140
Nonmetallic mineral products	1,390	(710)	1,884	+36	⁶
Primary metals	5,121	3,952	3,799	-26	-4
Iron, steel, and ferroalloys ³	1,671	1,031	1,101	-34	+7
Nonferrous metals ³	2,930	2,282	2,006	-32	-12
Foundries ³	521	639	692	+33	⁵
Fabricated metal products	5,946	5,985	7,016	+18	+17
Machinery	9,797	8,926	10,937	+12	+23
Computer and electronic products	27,303	27,784	26,281	-4	-5
Computer and peripheral equipment ³	11,640	15,244	13,012	+12	-15
Communications equipment ³	4,407	4,141	4,188	-5	⁵
All other electronic products ³	11,256	8,399	9,081	-19	+8
Electrical equipment, appliances, and components	5,824	4,919	5,774	⁵	+17
Transportation equipment	15,177	13,029	17,100	+13	+31
Motor vehicles and parts ³	8,873	7,454	9,896	+12	+33
Aerospace products and parts ³	5,094	4,317	5,752	+13	+33
Furniture and related products	862	543	698	⁵	⁵
Miscellaneous manufacturing	4,038	3,869	1,384	-66	-64
All mining ²	18,392	10,969	7,978	-57	-27
All wholesale trade ²	9,248	6,822	10,902	+18	+60
All retail trade ^{2,4}	17,595	15,784	NA	NA	NA
All information ²	29,783	26,298	26,849	-10	+2
All professional and technical services (except legal services) ²	8,619	5,417	6,549	-24	+21

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table D -- Profits per Dollar of Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(cents)					(cents)				
All manufacturing ²	12.2	11.2	9.4	11.0	11.7	9.9	9.1	8.2	8.8	9.5
All nondurable manufacturing	12.0	10.9	9.1	10.7	11.4	9.6	8.8	7.2	8.6	9.4
Food	6.1	3.0	5.0	5.2	5.3	4.4	2.0	3.8	4.1	4.1
Beverage and tobacco products	33.3	25.3	22.0	25.8	26.0	26.2	19.3	16.3	19.4	19.5
Textile mills and textile product mills	5.5	4.6	1.5	3.8	4.3	4.2	3.9	0.6	3.2	3.6
Apparel and leather products	9.0	11.5	9.2	10.2	11.1	7.9	8.8	7.5	8.0	8.2
Paper	5.2	6.9	4.9	5.2	5.4	4.0	6.0	3.9	3.5	4.3
Printing and related support activities	5.3	5.8	(2.4)	5.9	6.2	4.1	5.6	(2.9)	5.5	6.4
Petroleum and coal products	9.6	9.2	7.2	8.3	9.8	7.9	7.8	6.6	6.9	8.6
Chemicals	19.4	18.9	15.7	18.3	17.7	15.4	15.2	11.2	14.8	14.3
Basic chemicals, resins, and synthetics ³	10.7	9.4	5.1	10.3	10.1	8.3	7.6	3.8	8.3	8.0
Pharmaceuticals and medicines ³	28.3	28.0	22.2	27.0	23.4	23.5	22.6	15.2	22.6	19.5
All other chemicals ³	18.0	17.8	18.6	15.9	18.9	13.2	13.8	14.3	11.8	14.6
Plastics and rubber products	6.7	5.5	5.0	6.1	7.8	5.9	4.8	3.8	4.8	6.4
All durable manufacturing	12.5	11.6	9.9	11.4	12.1	10.3	9.6	9.4	9.1	9.5
Wood products	0.5	2.0	(0.9)	2.4	4.8	0.3	2.3	(1.2)	1.9	3.9
Nonmetallic mineral products	6.0	8.3	(2.2)	(3.4)	7.6	5.5	7.6	(2.1)	(3.4)	6.9
Primary metals	10.2	7.4	3.7	7.8	8.9	8.1	5.6	3.0	6.2	6.0
Iron, steel, and ferrous alloys ³	6.6	3.0	(0.6)	4.4	6.5	5.0	2.2	0.0	3.0	3.2
Nonferrous metals ³	14.3	12.3	7.7	11.0	10.8	11.7	9.6	5.7	9.6	8.7
Foundries ³	13.4	11.4	12.9	14.6	15.2	10.6	8.5	9.6	11.5	11.9
Fabricated metal products	10.0	9.6	5.6	9.7	10.9	8.5	8.1	4.2	8.3	9.1
Machinery	12.5	11.6	9.7	11.4	13.0	9.7	8.9	7.5	8.7	9.7
Computer and electronic products	22.9	19.8	21.6	24.4	23.0	18.3	15.4	16.4	19.1	17.9
Computer and peripheral equipment ³	31.9	29.6	36.5	42.2	36.1	25.9	23.6	28.0	32.8	28.0
Communications equipment ³	17.3	13.1	17.5	15.9	16.6	13.6	10.4	13.9	12.7	13.5
All other electronic products ³	19.8	16.5	12.3	16.3	17.1	15.7	12.4	8.8	12.6	13.1
Electrical equipment, appliances, and components	15.0	13.8	12.8	12.8	14.2	13.3	11.9	12.0	11.2	12.6
Transportation equipment	8.1	8.0	6.8	7.1	8.4	7.2	7.3	10.8	5.5	6.9
Motor vehicles and parts ³	6.4	6.0	6.2	5.8	6.8	6.7	6.6	13.5	4.7	6.1
Aerospace products and parts ³	10.9	11.8	7.2	9.1	11.4	8.2	8.9	5.9	6.6	8.5
Furniture and related products	5.2	7.1	(3.3)	4.1	5.6	5.8	6.8	(2.5)	3.8	4.7
Miscellaneous manufacturing	13.7	16.7	10.7	11.6	5.9	10.7	13.6	9.6	10.3	3.5
All mining ²	38.3	30.6	10.6	20.3	12.9	29.1	24.0	9.2	16.2	11.1
All wholesale trade ²	2.5	2.5	1.6	2.4	2.8	1.8	1.8	1.1	1.3	2.0
All retail trade ^{2,4}	4.5	4.1	5.1	4.1	NA	3.0	2.8	3.1	2.6	NA
All information ²	17.3	15.7	5.9	15.3	13.8	12.8	11.5	4.4	11.2	11.1
All professional and technical services (except legal services) ²	10.4	5.8	8.5	6.7	8.3	7.9	3.9	6.5	5.1	5.8

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.

Table E -- Profits per Dollar of Sales
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(cents)					(cents)				
All manufacturing	12.2	11.2	9.4	11.0	11.7	9.9	9.1	8.2	8.8	9.5
Under \$5 million ²	7.7	7.7	0.3	8.6	8.2	6.9	7.0	(0.4)	7.9	7.4
\$5 million to less than \$10 million	7.0	7.4	2.4	7.3	8.2	6.3	6.6	1.8	6.6	7.3
\$10 million to less than \$25 million	6.4	6.0	4.0	6.1	7.6	5.6	5.2	3.3	5.2	6.6
\$25 million to less than \$50 million	4.7	5.4	4.6	6.1	5.9	3.9	4.7	4.0	5.2	4.9
\$50 million to less than \$100 million	6.1	5.4	3.9	5.9	5.9	4.9	4.4	3.0	4.9	4.8
\$100 million to less than \$250 million	5.1	5.2	2.9	4.7	4.9	4.1	4.2	2.1	3.5	3.8
\$250 million to less than \$1 billion	6.0	4.9	4.0	4.4	5.8	4.3	3.5	3.3	3.5	4.3
\$1 billion and over	14.0	12.9	11.4	12.6	13.4	11.4	10.5	10.0	10.0	10.8
All durable manufacturing	12.5	11.6	9.9	11.4	12.1	10.3	9.6	9.4	9.1	9.5
Under \$5 million ²	8.1	8.5	0.6	8.7	8.9	7.2	7.7	(0.2)	7.9	8.1
\$5 million to less than \$10 million	8.0	8.2	4.1	7.6	8.5	7.2	7.3	3.5	6.8	7.5
\$10 million to less than \$25 million	6.7	6.4	4.7	6.4	8.0	5.8	5.5	3.8	5.4	6.9
\$25 million to less than \$50 million	4.3	4.9	4.2	5.7	5.3	3.3	4.2	3.6	4.7	4.4
\$50 million to less than \$100 million	6.4	6.0	3.8	6.5	6.5	4.9	4.6	2.9	5.5	5.5
\$100 million to less than \$250 million	4.0	3.9	1.0	4.9	5.0	2.9	2.9	0.2	3.5	3.9
\$250 million to less than \$1 billion	6.3	4.6	3.4	4.5	5.8	4.6	3.3	2.9	3.6	4.4
\$1 billion and over	15.2	14.2	12.9	13.8	14.5	12.6	11.7	12.5	10.9	11.3
All nondurable manufacturing	12.0	10.9	9.1	10.7	11.4	9.6	8.8	7.2	8.6	9.4
Under \$5 million ²	6.8	5.9	(0.2)	8.5	6.6	6.2	5.4	(0.7)	7.8	5.8
\$5 million to less than \$10 million	5.4	6.1	(0.3)	6.8	7.7	4.7	5.6	(0.8)	6.3	7.0
\$10 million to less than \$25 million	5.9	5.3	3.1	5.5	7.0	5.3	4.7	2.7	5.0	6.1
\$25 million to less than \$50 million	5.4	6.1	5.3	6.6	6.6	4.7	5.6	4.5	6.0	5.6
\$50 million to less than \$100 million	5.8	5.0	4.0	5.3	5.1	4.9	4.3	3.2	4.3	4.1
\$100 million to less than \$250 million	6.3	6.5	4.8	4.4	4.8	5.3	5.4	4.1	3.4	3.7
\$250 million to less than \$1 billion	5.5	5.2	4.8	4.3	5.6	3.9	3.8	3.8	3.2	4.2
\$1 billion and over	13.3	12.0	10.4	11.8	12.6	10.6	9.7	8.2	9.5	10.4

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table F -- Annual Rates of Profit on Stockholders' Equity

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(percent)					(percent)				
All manufacturing ²	22.8	20.9	17.9	20.2	22.1	18.5	17.1	15.5	16.2	17.8
All nondurable manufacturing	24.7	22.2	18.7	21.4	23.4	19.8	17.9	14.7	17.2	19.2
Food	17.4	8.8	15.4	15.2	15.4	12.6	6.0	11.9	11.9	12.0
Beverage and tobacco products	38.6	30.1	25.1	27.0	31.5	30.3	23.0	18.6	20.3	23.6
Textile mills and textile product mills	13.4	11.3	3.4	9.0	10.7	10.2	9.6	1.5	7.6	9.0
Apparel and leather products	21.5	29.3	22.9	23.9	25.9	18.8	22.4	18.6	18.7	19.1
Paper	14.0	19.2	13.1	13.8	14.7	10.8	16.6	10.3	9.4	11.6
Printing and related support activities	25.6	26.9	(12.3)	31.9	31.4	19.8	25.9	(15.0)	29.7	32.2
Petroleum and coal products	28.0	26.2	19.7	22.2	27.5	23.0	22.0	18.0	18.6	24.1
Chemicals	23.1	22.0	18.7	22.0	21.8	18.3	17.6	13.4	17.8	17.6
Basic chemicals, resins, and synthetics ³	28.8	24.4	13.0	27.9	26.5	22.4	19.8	9.6	22.5	20.9
Pharmaceuticals and medicines ³	20.7	20.9	18.2	20.8	18.2	17.1	16.9	12.4	17.4	15.1
All other chemicals ³	25.7	23.2	23.9	21.4	27.9	18.8	18.0	18.4	15.9	21.6
Plastics and rubber products	22.1	18.3	16.7	19.5	25.6	19.5	15.9	12.6	15.3	20.8
All durable manufacturing	20.8	19.6	17.1	19.1	20.9	17.2	16.2	16.3	15.2	16.5
Wood products	1.5	6.0	(2.6)	6.9	15.9	0.7	6.8	(3.3)	5.5	13.0
Nonmetallic mineral products	7.5	11.2	(2.5)	(3.6)	10.4	6.9	10.2	(2.4)	(3.5)	9.4
Primary metals	23.0	16.6	8.0	17.2	19.2	18.3	12.7	6.4	13.8	13.0
Iron, steel, and ferroalloys ³	23.5	10.6	(2.1)	16.0	23.5	17.8	7.6	(0.1)	11.0	11.5
Nonferrous metals ³	22.8	19.4	10.9	16.1	15.1	18.6	15.3	8.1	14.1	12.2
Foundries ³	23.1	20.4	21.6	26.5	27.5	18.2	15.2	16.1	20.8	21.5
Fabricated metal products	26.7	26.1	15.0	26.2	30.4	22.6	22.2	11.2	22.3	25.4
Machinery	23.0	21.6	18.5	20.9	25.4	17.7	16.5	14.4	16.1	19.1
Computer and electronic products	22.5	19.5	21.8	21.9	20.4	17.9	15.2	16.6	17.1	15.8
Computer and peripheral equipment ³	35.7	32.8	42.8	39.7	31.6	29.0	26.2	32.9	30.8	24.5
Communications equipment ³	15.6	12.2	16.6	14.0	14.3	12.3	9.7	13.1	11.2	11.6
All other electronic products ³	18.7	15.5	11.7	14.2	15.4	14.8	11.7	8.4	11.0	11.8
Electrical equipment, appliances, and components	13.5	12.5	12.2	12.0	13.9	11.9	10.8	11.4	10.5	12.3
Transportation equipment	25.9	25.8	24.2	24.7	29.6	23.2	23.5	38.8	19.1	24.4
Motor vehicles and parts ³	22.1	20.4	22.8	21.9	25.7	23.0	22.4	49.9	17.7	23.0
Aerospace products and parts ³	34.1	37.8	26.9	30.5	38.3	25.6	28.5	22.3	22.2	28.7
Furniture and related products	15.4	21.0	(11.3)	14.3	20.5	17.2	20.0	(8.6)	13.1	17.0
Miscellaneous manufacturing	15.7	19.4	12.7	13.4	7.3	12.2	15.9	11.3	11.9	4.3
All mining ²	22.9	18.2	6.3	11.4	7.0	17.3	14.3	5.5	9.1	6.0
All wholesale trade ²	17.7	17.8	11.3	17.2	20.1	12.7	12.6	7.9	9.2	14.4
All retail trade ^{2,4}	23.1	21.0	28.3	22.1	NA	15.5	14.1	17.4	14.1	NA
All information ²	22.1	19.8	7.9	19.4	17.7	16.3	14.4	5.8	14.2	14.2
All professional and technical services (except legal services) ²	19.0	10.4	15.6	11.7	15.6	14.5	7.1	12.0	9.0	11.0

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.

Table G -- Annual Rates of Profit on Stockholders' Equity
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(percent)					(percent)				
All manufacturing	22.8	20.9	17.9	20.2	22.1	18.5	17.1	15.5	16.2	17.8
Under \$5 million ²	44.4	42.3	1.8	46.1	44.0	39.7	38.3	(2.0)	41.9	39.7
\$5 million to less than \$10 million	30.8	31.1	10.5	31.2	34.5	27.7	28.0	8.0	28.2	30.9
\$10 million to less than \$25 million	24.1	23.8	15.0	22.7	28.3	21.1	20.7	12.4	19.5	24.6
\$25 million to less than \$50 million	17.1	18.9	16.7	20.4	20.2	14.0	16.7	14.4	17.4	16.9
\$50 million to less than \$100 million	20.8	18.7	12.9	19.3	21.2	16.9	15.2	10.2	16.0	17.4
\$100 million to less than \$250 million	15.4	15.7	8.8	14.0	15.0	12.2	12.6	6.5	10.3	11.5
\$250 million to less than \$1 billion	15.3	12.6	10.1	11.4	15.7	11.0	9.1	8.3	9.0	11.8
\$1 billion and over	23.1	21.1	19.0	20.4	22.1	18.7	17.2	16.7	16.2	17.7
All durable manufacturing	20.8	19.6	17.1	19.1	20.9	17.2	16.2	16.3	15.2	16.5
Under \$5 million ²	44.7	45.8	3.2	44.9	47.2	39.5	41.2	(1.0)	40.6	43.0
\$5 million to less than \$10 million	31.2	30.7	16.0	29.4	32.8	28.2	27.4	13.6	26.1	29.0
\$10 million to less than \$25 million	22.8	23.8	15.8	21.7	26.9	19.8	20.4	12.7	18.2	23.2
\$25 million to less than \$50 million	14.0	16.5	14.0	18.3	17.4	10.8	14.1	12.2	15.0	14.4
\$50 million to less than \$100 million	19.9	16.8	10.8	18.8	21.3	15.5	12.8	8.2	15.8	17.8
\$100 million to less than \$250 million	10.7	10.5	2.8	13.2	14.3	7.7	7.9	0.6	9.5	11.0
\$250 million to less than \$1 billion	14.1	10.5	7.6	10.7	15.0	10.3	7.5	6.6	8.7	11.4
\$1 billion and over	21.0	19.9	18.8	19.2	20.6	17.4	16.4	18.3	15.1	16.1
All nondurable manufacturing	24.7	22.2	18.7	21.4	23.4	19.8	17.9	14.7	17.2	19.2
Under \$5 million ²	43.9	34.1	(1.4)	49.0	36.7	40.3	31.3	(4.3)	45.0	32.2
\$5 million to less than \$10 million	29.7	32.0	(1.6)	34.9	38.3	26.3	29.3	(4.5)	32.5	35.0
\$10 million to less than \$25 million	26.5	23.9	13.5	24.8	31.2	23.6	21.2	11.8	22.3	27.4
\$25 million to less than \$50 million	22.5	23.9	21.5	24.2	24.4	19.7	21.9	18.3	21.8	20.9
\$50 million to less than \$100 million	22.0	21.1	15.8	20.0	21.2	18.7	18.1	12.8	16.2	16.9
\$100 million to less than \$250 million	21.5	22.1	16.6	15.0	16.0	18.2	18.4	14.3	11.5	12.3
\$250 million to less than \$1 billion	17.6	17.0	14.8	12.8	17.0	12.5	12.4	11.6	9.5	12.6
\$1 billion and over	24.9	22.2	19.2	21.4	23.5	19.8	17.9	15.2	17.2	19.3

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table H -- Historical Rates of Return
For Corporations in the NAICS Manufacturing Sector ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	10.2	6.9	4.1	2.8	2002 Q1.....	8.0	5.5	3.6	2.5
Q2.....	12.3	8.6	4.7	3.3	Q2.....	14.2	10.2	6.0	4.3
Q3.....	10.3	6.5	3.9	2.5	Q3.....	13.0	8.8	5.5	3.7
Q4.....	4.4	3.1	1.7	1.2	Q4.....	8.0	5.4	3.3	2.2
1992 Q1.....	(25.7)	(17.5)	(9.6)	(6.5)	2003 Q1.....	16.8	12.6	7.2	5.4
Q2.....	16.1	11.4	5.7	4.0	Q2.....	15.9	11.9	7.0	5.3
Q3.....	14.0	10.4	5.1	3.8	Q3.....	14.4	10.8	6.3	4.7
Q4.....	6.9	3.7	2.4	1.3	Q4.....	15.6	13.2	7.2	6.1
1993 Q1.....	4.4	4.3	1.6	1.5	2004 Q1.....	18.4	14.3	8.5	6.6
Q2.....	14.4	9.7	4.9	3.3	Q2.....	22.5	17.4	9.8	7.6
Q3.....	14.3	9.5	5.0	3.3	Q3.....	21.2	16.2	9.4	7.2
Q4.....	12.1	8.5	4.1	2.9	Q4.....	19.1	15.3	8.6	6.9
1994 Q1.....	18.6	13.1	6.6	4.6	2005 Q1.....	20.0	15.3	9.3	7.1
Q2.....	23.6	17.0	7.9	5.7	Q2.....	23.1	17.9	10.2	7.9
Q3.....	23.3	16.6	8.0	5.6	Q3.....	23.3	17.8	10.3	7.8
Q4.....	22.2	16.2	7.5	5.5	Q4.....	20.6	15.7	9.0	6.8
1995 Q1.....	24.4	17.4	8.6	6.2	2006 Q1.....	22.9	18.4	10.7	8.6
Q2.....	25.6	18.5	8.9	6.4	Q2.....	23.9	18.3	10.8	8.2
Q3.....	22.4	16.0	8.0	5.7	Q3.....	24.0	18.4	11.2	8.6
Q4.....	16.4	12.2	5.7	4.3	Q4.....	19.5	15.1	9.2	7.1
1996 Q1.....	21.5	15.6	7.9	5.7	2007 Q1.....	21.5	16.9	10.6	8.4
Q2.....	24.8	17.7	8.7	6.2	Q2.....	23.8	18.8	11.3	8.9
Q3.....	24.8	18.3	8.9	6.6	Q3.....	20.0	10.8	9.6	5.2
Q4.....	20.0	15.1	7.2	5.4	Q4.....	17.5	14.3	8.4	6.9
1997 Q1.....	23.1	17.0	8.8	6.5	2008 Q1.....	19.4	15.2	9.6	7.5
Q2.....	25.3	18.3	9.3	6.8	Q2.....	18.5	14.2	8.3	6.3
Q3.....	23.4	16.8	8.8	6.3	Q3.....	21.6	16.2	9.8	7.4
Q4.....	18.8	14.7	6.9	5.4	Q4.....	(11.8)	(13.8)	(5.6)	(6.6)
1998 Q1.....	25.9	20.0	10.1	7.8	2009 Q1.....	7.8	5.5	4.3	3.0
Q2.....	20.8	14.9	7.7	5.5	Q2.....	14.2	11.2	6.1	4.8
Q3.....	22.3	16.5	8.4	6.2	Q3.....	17.0	13.8	9.4	7.6
Q4.....	15.9	11.8	5.9	4.4	Q4.....	14.7	12.6	8.2	7.0
1999 Q1.....	21.7	15.9	8.4	6.2	2010 Q1.....	18.2	14.2	10.3	8.0
Q2.....	25.0	18.2	9.2	6.7	Q2.....	18.2	15.0	9.7	8.0
Q3.....	22.8	16.7	8.7	6.3	Q3.....	19.3	15.8	10.6	8.7
Q4.....	21.1	15.1	8.0	5.7	Q4.....	17.8	15.0	10.0	8.4
2000 Q1.....	24.3	18.0	9.6	7.1	2011 Q1.....	20.8	16.7	11.7	9.4
Q2.....	23.7	17.2	9.4	6.8	Q2.....	22.8	18.5	12.2	9.9
Q3.....	21.5	15.7	8.7	6.4	Q3.....	20.9	17.1	11.2	9.1
Q4.....	13.5	9.1	5.5	3.7	Q4.....	17.9	15.5	9.4	8.2
2001 Q1.....	2.6	0.0	1.1	0.0	2012 Q1.....	20.2	16.2	11.0	8.8
Q2.....	8.5	5.2	3.6	2.2	Q2.....	22.1	17.8	11.7	9.5
Q3.....	4.4	2.1	1.9	0.9	Q3.....				
Q4.....	2.5	0.5	1.1	0.2	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table I -- Historical Rates of Return
For Corporations in the NAICS Mining Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	8.4	6.0	6.4	4.6	2002 Q1.....	3.9	3.7	5.9	5.6
Q2.....	6.4	4.8	5.0	3.8	Q2.....	7.0	5.8	9.3	7.7
Q3.....	4.4	3.4	3.4	2.6	Q3.....	8.2	6.5	11.0	8.7
Q4.....	(3.4)	(3.7)	(2.6)	(2.8)	Q4.....	(5.0)	(5.8)	(6.2)	(7.3)
1992 Q1.....	(10.9)	(8.2)	(9.8)	(7.4)	2003 Q1.....	16.8	12.9	19.7	15.1
Q2.....	2.0	1.7	1.8	1.5	Q2.....	13.8	10.4	17.1	12.8
Q3.....	3.7	2.0	3.2	1.7	Q3.....	14.3	10.4	18.1	13.2
Q4.....	2.8	1.5	2.3	1.2	Q4.....	7.8	5.3	9.9	6.7
1993 Q1.....	2.8	2.8	2.4	2.4	2004 Q1.....	17.6	13.1	22.9	16.9
Q2.....	11.7	8.6	10.5	7.7	Q2.....	20.1	14.9	25.8	19.1
Q3.....	5.0	4.0	4.4	3.5	Q3.....	19.2	14.1	24.2	17.8
Q4.....	0.6	1.0	0.5	0.9	Q4.....	19.8	16.3	25.5	20.9
1994 Q1.....	(3.9)	(5.7)	(3.4)	(5.0)	2005 Q1.....	22.6	16.5	29.2	21.3
Q2.....	9.2	7.2	7.9	6.1	Q2.....	26.6	20.3	33.0	25.2
Q3.....	7.4	5.7	6.3	4.8	Q3.....	27.5	21.4	33.6	26.1
Q4.....	1.3	1.1	1.1	0.9	Q4.....	31.9	24.3	36.8	28.1
1995 Q1.....	2.8	2.4	2.7	2.3	2006 Q1.....	31.4	23.2	38.4	28.4
Q2.....	8.4	6.3	7.7	5.8	Q2.....	34.9	26.8	46.9	36.1
Q3.....	(6.1)	(4.2)	(5.7)	(3.9)	Q3.....	31.4	23.2	42.6	31.5
Q4.....	4.9	3.7	4.4	3.3	Q4.....	28.0	22.3	38.7	30.8
1996 Q1.....	9.3	7.0	8.5	6.4	2007 Q1.....	17.8	13.4	26.4	19.9
Q2.....	16.2	11.9	14.6	10.7	Q2.....	20.3	14.5	28.5	20.4
Q3.....	16.7	15.7	15.4	14.5	Q3.....	24.9	18.2	35.7	26.1
Q4.....	14.2	10.8	12.7	9.7	Q4.....	20.2	15.3	27.9	21.1
1997 Q1.....	18.7	13.5	18.0	13.0	2008 Q1.....	19.9	15.3	26.0	19.9
Q2.....	13.2	9.1	13.5	9.3	Q2.....	16.7	12.6	19.6	14.8
Q3.....	14.1	10.4	14.5	10.7	Q3.....	49.1	35.5	64.6	46.6
Q4.....	(0.2)	0.5	(0.2)	0.4	Q4.....	(43.5)	(33.5)	(67.4)	(51.9)
1998 Q1.....	6.0	3.6	6.2	3.7	2009 Q1.....	(35.2)	(23.3)	(63.2)	(41.7)
Q2.....	3.2	2.7	3.2	2.7	Q2.....	3.9	3.5	7.4	6.6
Q3.....	(1.4)	(0.1)	(1.6)	(0.2)	Q3.....	6.0	5.5	11.1	10.2
Q4.....	(36.0)	(29.0)	(34.4)	(27.7)	Q4.....	8.2	7.1	14.3	12.4
1999 Q1.....	(4.1)	(3.6)	(4.3)	(3.8)	2010 Q1.....	19.1	14.3	33.3	24.9
Q2.....	1.1	0.7	1.1	0.7	Q2.....	12.6	10.3	23.5	19.1
Q3.....	10.9	8.5	10.3	8.1	Q3.....	15.3	12.9	27.8	23.3
Q4.....	2.3	2.0	2.1	1.8	Q4.....	7.7	7.1	13.8	12.7
2000 Q1.....	9.1	7.1	8.5	6.5	2011 Q1.....	10.2	8.7	18.0	15.4
Q2.....	19.4	14.9	17.9	13.8	Q2.....	22.9	17.3	38.3	29.1
Q3.....	24.8	19.7	23.5	18.6	Q3.....	18.2	14.3	30.6	24.0
Q4.....	28.8	24.0	24.0	20.0	Q4.....	6.3	5.5	10.6	9.2
2001 Q1.....	30.9	21.0	25.4	17.3	2012 Q1.....	11.4	9.1	20.3	16.2
Q2.....	25.7	18.4	25.4	18.1	Q2.....	7.0	6.0	12.9	11.1
Q3.....	4.7	3.3	5.5	3.9	Q3.....				
Q4.....	(3.1)	(2.8)	(4.3)	(3.8)	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table J -- Historical Rates of Return
For Corporations in the NAICS Wholesale Trade Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	6.0	3.0	0.8	0.4	2002 Q1.....	12.3	8.1	2.0	1.3
Q2.....	8.2	4.5	1.1	0.6	Q2.....	17.1	12.0	2.7	1.9
Q3.....	9.4	5.8	1.2	0.8	Q3.....	15.1	9.8	2.3	1.5
Q4.....	7.8	3.8	1.0	0.5	Q4.....	13.9	9.0	2.1	1.4
1992 Q1.....	6.0	2.7	0.8	0.3	2003 Q1.....	12.1	8.1	1.9	1.3
Q2.....	9.7	6.2	1.2	0.8	Q2.....	14.6	9.5	2.2	1.5
Q3.....	9.8	6.0	1.2	0.8	Q3.....	16.8	11.9	2.6	1.8
Q4.....	10.0	6.5	1.2	0.8	Q4.....	15.0	7.8	2.2	1.1
1993 Q1.....	4.8	2.7	0.6	0.4	2004 Q1.....	17.8	13.3	2.7	2.0
Q2.....	15.4	9.8	2.0	1.3	Q2.....	23.0	15.9	3.4	2.3
Q3.....	8.3	5.0	1.1	0.7	Q3.....	23.0	16.6	3.5	2.5
Q4.....	12.6	8.8	1.6	1.1	Q4.....	20.3	15.5	3.0	2.3
1994 Q1.....	12.1	8.1	1.6	1.1	2005 Q1.....	18.5	12.6	2.8	1.9
Q2.....	14.1	9.3	1.9	1.2	Q2.....	24.6	18.6	3.7	2.8
Q3.....	1.2	(3.3)	0.2	(0.4)	Q3.....	21.2	15.2	3.2	2.3
Q4.....	11.3	6.7	1.4	0.8	Q4.....	24.3	17.5	3.4	2.4
1995 Q1.....	13.0	8.6	1.7	1.1	2006 Q1.....	19.4	14.2	2.8	2.1
Q2.....	14.0	8.7	1.8	1.1	Q2.....	22.0	15.3	3.1	2.2
Q3.....	14.2	9.6	1.9	1.3	Q3.....	24.5	17.4	3.5	2.5
Q4.....	14.8	9.7	1.9	1.2	Q4.....	19.7	13.4	2.8	1.9
1996 Q1.....	16.5	10.6	2.1	1.4	2007 Q1.....	18.7	14.3	2.8	2.1
Q2.....	15.8	10.0	2.0	1.3	Q2.....	22.5	16.1	3.2	2.3
Q3.....	15.8	10.2	2.1	1.3	Q3.....	19.5	13.8	2.8	2.0
Q4.....	15.3	9.1	2.0	1.2	Q4.....	16.8	11.4	2.3	1.5
1997 Q1.....	15.5	10.2	2.1	1.4	2008 Q1.....	13.2	8.8	1.8	1.2
Q2.....	17.6	11.8	2.5	1.7	Q2.....	18.1	13.5	2.4	1.8
Q3.....	19.1	12.5	2.8	1.8	Q3.....	17.1	12.6	2.3	1.7
Q4.....	13.9	8.5	2.0	1.2	Q4.....	(7.1)	(8.9)	(1.0)	(1.3)
1998 Q1.....	12.9	7.8	2.0	1.2	2009 Q1.....	0.2	(1.3)	0.0	(0.2)
Q2.....	14.7	9.4	2.2	1.4	Q2.....	8.3	5.6	1.3	0.9
Q3.....	14.9	10.2	2.2	1.5	Q3.....	10.0	7.3	1.5	1.1
Q4.....	10.1	6.7	1.5	1.0	Q4.....	13.9	9.4	2.0	1.4
1999 Q1.....	12.7	7.8	2.0	1.2	2010 Q1.....	11.0	7.8	1.7	1.2
Q2.....	14.8	9.7	2.3	1.5	Q2.....	15.7	11.2	2.4	1.7
Q3.....	16.2	11.0	2.4	1.7	Q3.....	15.5	11.2	2.3	1.7
Q4.....	12.8	7.3	1.8	1.0	Q4.....	13.7	9.6	2.0	1.4
2000 Q1.....	18.1	10.9	2.6	1.6	2011 Q1.....	16.8	12.2	2.4	1.8
Q2.....	16.4	10.0	2.4	1.4	Q2.....	17.7	12.7	2.5	1.8
Q3.....	16.5	10.0	2.4	1.5	Q3.....	17.8	12.6	2.5	1.8
Q4.....	13.5	7.7	1.9	1.1	Q4.....	11.3	7.9	1.6	1.1
2001 Q1.....	8.6	4.8	1.3	0.7	2012 Q1.....	17.2	9.2	2.4	1.3
Q2.....	12.0	6.7	1.8	1.0	Q2.....	20.1	14.4	2.8	2.0
Q3.....	8.8	5.0	1.4	0.8	Q3.....				
Q4.....	9.9	5.3	1.5	0.8	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table K -- Historical Rates of Return
For Corporations in the NAICS Retail Trade Sector,
Total Assets \$50 Million and Over ^{1 2 3}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	7.5	3.3	1.1	0.5	2002 Q1.....	19.0	11.3	3.6	2.1
Q2.....	14.4	8.2	2.0	1.1	Q2.....	22.3	14.6	4.2	2.7
Q3.....	11.9	5.9	1.7	0.8	Q3.....	19.4	11.9	3.7	2.3
Q4.....	22.3	11.3	2.8	1.4	Q4.....	25.6	14.6	4.5	2.5
1992 Q1.....	(1.7)	(2.8)	(0.3)	(0.4)	2003 Q1.....	23.1	16.3	4.5	3.2
Q2.....	16.0	9.1	2.4	1.4	Q2.....	21.1	13.6	4.1	2.6
Q3.....	11.4	5.8	1.7	0.9	Q3.....	20.3	13.1	3.9	2.5
Q4.....	19.6	10.4	2.6	1.4	Q4.....	33.9	19.9	5.9	3.5
1993 Q1.....	9.8	5.3	1.6	0.8	2004 Q1.....	23.0	15.0	4.4	2.9
Q2.....	19.5	12.7	3.0	1.9	Q2.....	26.2	17.6	5.0	3.3
Q3.....	14.6	8.7	2.3	1.4	Q3.....	21.5	14.2	4.1	2.7
Q4.....	22.1	11.5	3.1	1.6	Q4.....	31.3	20.6	5.7	3.7
1994 Q1.....	14.9	8.5	2.4	1.4	2005 Q1.....	22.1	14.7	4.3	2.9
Q2.....	19.8	12.7	3.2	2.0	Q2.....	25.0	16.4	4.8	3.1
Q3.....	19.1	11.5	3.1	1.8	Q3.....	21.7	14.5	4.3	2.9
Q4.....	33.5	20.6	5.0	3.1	Q4.....	31.1	21.4	5.7	3.9
1995 Q1.....	13.6	8.7	2.4	1.5	2006 Q1.....	23.1	16.3	4.7	3.3
Q2.....	16.5	10.1	2.7	1.7	Q2.....	22.7	14.6	4.5	2.9
Q3.....	15.7	9.7	2.6	1.6	Q3.....	21.4	14.0	4.2	2.8
Q4.....	21.0	11.5	3.1	1.7	Q4.....	29.4	19.8	5.5	3.7
1996 Q1.....	12.9	7.7	2.2	1.3	2007 Q1.....	20.8	13.7	4.4	2.9
Q2.....	16.7	10.0	2.8	1.7	Q2.....	25.8	16.9	5.2	3.4
Q3.....	19.0	12.0	3.2	2.0	Q3.....	19.0	12.8	3.8	2.5
Q4.....	25.7	15.6	3.9	2.4	Q4.....	27.0	17.7	4.9	3.2
1997 Q1.....	14.6	8.6	2.6	1.5	2008 Q1.....	19.2	11.5	3.7	2.2
Q2.....	14.9	8.8	2.6	1.5	Q2.....	19.7	12.5	3.7	2.3
Q3.....	17.9	11.1	3.1	2.0	Q3.....	13.5	8.3	2.6	1.6
Q4.....	29.4	18.6	4.7	3.0	Q4.....	2.3	(3.6)	0.4	(0.6)
1998 Q1.....	19.0	11.5	3.5	2.1	2009 Q1.....	14.9	8.0	2.9	1.6
Q2.....	24.3	16.1	4.4	2.9	Q2.....	20.4	13.3	4.1	2.7
Q3.....	18.6	10.7	3.3	1.9	Q3.....	18.1	11.5	3.7	2.3
Q4.....	31.3	19.3	5.1	3.1	Q4.....	29.0	21.8	5.8	4.4
1999 Q1.....	19.9	12.0	3.7	2.2	2010 Q1.....	21.7	14.3	4.6	3.0
Q2.....	22.0	13.0	4.0	2.4	Q2.....	22.5	15.0	4.7	3.1
Q3.....	23.2	14.3	4.3	2.6	Q3.....	18.1	12.1	3.8	2.5
Q4.....	32.6	20.0	5.5	3.4	Q4.....	27.8	19.7	5.4	3.8
2000 Q1.....	17.9	10.0	3.3	1.9	2011 Q1.....	21.9	14.3	4.5	2.9
Q2.....	18.4	10.6	3.3	1.9	Q2.....	23.1	15.5	4.5	3.0
Q3.....	15.2	8.2	2.8	1.5	Q3.....	21.0	14.1	4.1	2.8
Q4.....	25.5	15.0	4.1	2.4	Q4.....	28.3	17.4	5.1	3.1
2001 Q1.....	16.7	10.1	3.0	1.8	2012 Q1.....	22.1	14.1	4.1	2.6
Q2.....	15.0	9.0	2.7	1.6	Q2.....	NA	NA	NA	NA
Q3.....	14.7	8.5	2.7	1.6	Q3.....				
Q4.....	23.7	12.7	3.9	2.1	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

³ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.

Table L -- Historical Rates of Return
For Corporations in the NAICS Information Sector,
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	16.0	11.7	11.7	8.6
2010 Q1.....	17.6	10.8	13.6	8.4
Q2.....	19.6	14.8	15.0	11.3
Q3.....	19.0	18.3	15.1	14.6
Q4.....	15.9	11.5	12.2	8.8
2011 Q1.....	18.7	13.7	14.8	10.9
Q2.....	22.1	16.3	17.3	12.8
Q3.....	19.8	14.4	15.7	11.5
Q4.....	7.9	5.8	5.9	4.4
2012 Q1.....	19.4	14.2	15.3	11.2
Q2.....	17.7	14.2	13.8	11.1
Q3.....				
Q4.....				

Table M -- Historical Rates of Return
For Corporations in the NAICS Professional and Technical Services Sector (except Legal Services),
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	14.8	11.5	9.3	7.2
2010 Q1.....	9.3	6.6	6.0	4.2
Q2.....	16.3	12.3	10.0	7.5
Q3.....	14.6	10.5	8.8	6.4
Q4.....	16.0	13.2	9.3	7.7
2011 Q1.....	13.1	9.6	7.7	5.7
Q2.....	19.0	14.5	10.4	7.9
Q3.....	10.4	7.1	5.8	3.9
Q4.....	15.6	12.0	8.5	6.5
2012 Q1.....	11.7	9.0	6.7	5.1
Q2.....	15.6	11.0	8.3	5.8
Q3.....				
Q4.....				

Table N -- Composition of the Sample
By NAICS Sector and Size of Total Assets

Size of total assets	Manufacturing ¹			Mining ²		
	Total assets ⁴		Number of active corps. in sample ⁵	Total assets ⁴		Number of active corps. in sample ⁶
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	8,066,886	100	7,824	1,059,674	100	289
Under \$10 million	176,742	2	3,485	28	0	4
\$10 million and over	7,890,145	98	4,339	1,059,646	100	285
\$10 million to less than \$25 million	116,891	1	1,207	168	0	4
\$25 million to less than \$50 million	84,832	1	584	972	0	11
\$50 million to less than \$100 million	92,221	1	492	7,816	1	52
\$100 million to less than \$250 million	134,593	2	450	11,642	1	35
\$250 million to less than \$1 billion	437,481	5	828	40,278	4	67
\$1 billion and over	7,024,127	87	778	998,770	94	116
	Wholesale trade ²			Retail trade ^{2,11}		
	Total assets ⁴		Number of active corps. in sample ⁷	Total assets ⁴		Number of active corps. in sample ⁸
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	882,959	100	1,087	1,125,109	100	584
Under \$10 million	231	0	24	125	0	10
\$10 million and over	882,728	100	1,063	1,124,984	100	574
\$10 million to less than \$25 million	803	0	18	542	0	13
\$25 million to less than \$50 million	19,754	2	202	10,107	1	115
\$50 million to less than \$100 million	36,514	4	224	14,241	1	87
\$100 million to less than \$250 million	67,849	8	225	22,860	2	82
\$250 million to less than \$1 billion	128,714	15	241	71,425	6	141
\$1 billion and over	629,094	71	153	1,005,808	89	136
	Information ²			Professional and Technical Services ^{2,3}		
	Total assets ⁴		Number of active corps. in sample ⁹	Total assets ⁴		Number of active corps. in sample ¹⁰
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	2,119,012	100	556	595,517	100	701
Under \$10 million	75	0	8	247	0	28
\$10 million and over	2,118,937	100	548	595,270	100	673
\$10 million to less than \$25 million	748	0	21	1,760	0	46
\$25 million to less than \$50 million	5,429	0	69	10,173	2	152
\$50 million to less than \$100 million	10,453	1	86	13,880	2	103
\$100 million to less than \$250 million	23,673	1	103	28,661	5	112
\$250 million to less than \$1 billion	67,916	3	130	85,269	14	152
\$1 billion and over	2,010,719	95	139	455,527	77	108

¹ Includes manufacturing corporations with total assets of \$250 thousand and over at time of sample selection.

² Includes mining, wholesale trade, retail trade, information, and professional and technical services corporations with total assets of \$50 million and over at time of sample selection.

³ Except legal services.

⁴ Estimated universe total; figures are rounded and will not necessarily add to totals.

⁵ Drawn from a universe of approximately 137,770.

⁶ Drawn from a universe of approximately 560.

⁷ Drawn from a universe of approximately 2,075.

⁸ Drawn from a universe of approximately 1,195.

⁹ Drawn from a universe of approximately 915.

¹⁰ Drawn from a universe of approximately 1,655.

¹¹ Composition of sample, first quarter 2012, revised.

Table O -- Sampling Variability

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Relative standard error ²				Standard error ²
	Net sales	Depreciation	Inventories	Total assets	Income before income taxes
		(percent)			(million dollars)
All manufacturing	0.4	0.5	0.4	0.2	531
All nondurable manufacturing	0.9	1.0	1.4	0.5	621
Food	0.7	0.7	0.8	0.4	39
Beverage and tobacco products	0.9	0.9	1.9	0.3	45
Textile mills and textile product mills	21.2	19.9	20.0	14.2	129
Apparel and leather products	5.2	2.9	5.1	3.2	80
Paper	2.7	1.5	3.2	1.3	53
Printing and related support activities	4.9	5.1	5.1	3.8	45
Petroleum and coal products	0.1	0.1	0.3	0.1	14
Chemicals	1.7	1.2	2.0	0.6	277
Basic chemicals, resins, and synthetics ³	1.9	1.5	1.9	1.1	84
Pharmaceuticals and medicines ³	1.4	1.1	1.9	0.4	102
All other chemicals ³	2.0	1.3	2.5	0.7	105
Plastics and rubber products	3.7	3.0	3.3	2.3	179
All durable manufacturing	0.4	0.3	0.4	0.1	398
Wood products	2.3	1.4	3.2	1.5	22
Nonmetallic mineral products	1.4	0.7	1.0	0.5	36
Primary metals	1.3	0.9	1.7	0.6	41
Iron, steel, and ferrous alloys ³	3.4	2.8	3.7	2.3	62
Nonferrous metals ³	1.7	0.8	1.7	0.5	25
Foundries ³	13.5	15.6	8.2	8.9	73
Fabricated metal products	1.9	1.8	1.9	1.3	140
Machinery	2.6	2.4	2.9	1.4	237
Computer and electronic products	3.3	2.3	5.5	1.4	97
Computer and peripheral equipment ³	0.2	0.2	1.0	0.2	16
Communications equipment ³	1.7	1.3	3.1	0.5	25
All other electronic products ³	6.4	3.6	7.7	2.7	107
Electrical equipment, appliances, and components	3.6	4.3	3.6	1.3	125
Transportation equipment	0.8	1.2	0.6	0.5	147
Motor vehicles and parts ³	1.0	1.7	1.6	0.7	73
Aerospace products and parts ³	1.0	1.0	0.5	0.5	101
Furniture and related products	15.9	16.4	17.8	11.5	217
Miscellaneous manufacturing	34.5	22.6	34.4	12.3	824
All mining	0.5	0.1	0.3	0.1	40
All wholesale trade	0.5	0.5	0.8	0.5	101
All retail trade ^{4,5}	0.4	0.3	0.6	0.4	55
All information	0.1	0.1	0.4	0.1	101
All professional and technical services (except legal services)	1.1	0.8	0.9	0.5	59

¹ See the Survey Methodology section in the Introduction, page xx, for information on a change in methodology for calculating the sample variance.

² The relative standard error (RSE) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the RSE's to rapidly increase. Therefore, the standard error (SE) is provided as a measure of precision for this item and should show consistency from quarter to quarter. For information on the meaning and use of the RSE and SE, see the Survey Methodology Section in the Introduction.

³ Included in subsector above.

⁴ First quarter 2012, revised.

⁵ See the Publication Schedule in the Introduction, page xii. Second quarter estimates for retail trade data will be published in the third quarter publication.

Table P -- Seasonally Adjusted Net Sales and Net Income After Tax
For Corporations in the NAICS Manufacturing Sector¹

Industry group and year	Net sales				Net income after tax			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2001	1,112,748	1,090,108	1,057,539	1,035,101	1,951	11,683	9,113	13,308
2002	1,022,269	1,046,166	1,063,667	1,083,376	27,011	34,016	39,011	40,003
2003	1,099,324	1,070,439	1,104,423	1,119,573	60,615	46,169	50,716	79,227
2004	1,179,658	1,218,291	1,245,556	1,289,199	78,063	83,570	86,930	99,223
2005	1,295,941	1,318,460	1,377,679	1,417,950	93,054	96,139	104,318	107,451
2006	1,438,817	1,449,228	1,460,005	1,434,215	123,278	112,691	121,017	113,068
2007	1,447,455	1,488,941	1,531,618	1,591,627	121,048	127,056	73,767	120,847
2008	1,611,994	1,682,162	1,672,209	1,405,100	121,180	99,917	117,418	(71,996)
2009	1,230,909	1,223,526	1,297,710	1,358,691	37,552	50,162	92,213	106,948
2010	1,386,530	1,426,724	1,454,188	1,488,504	111,652	106,845	122,267	137,346
2011	1,573,184	1,618,092	1,639,924	1,652,794	146,923	153,411	146,241	147,240
2012	1,689,956	1,652,994			148,224	148,961		
All nondurable manufacturing:								
2001	505,927	504,733	488,141	475,065	30,869	32,236	25,981	23,067
2002	461,563	477,653	496,715	519,434	26,093	27,281	29,546	35,475
2003	538,728	512,329	532,574	530,228	43,282	32,397	28,235	44,740
2004	569,554	590,210	604,449	632,093	40,967	45,468	49,934	54,960
2005	635,024	643,887	691,695	709,626	55,740	56,132	61,471	66,763
2006	715,894	720,241	729,318	707,115	68,462	70,269	71,903	66,775
2007	709,779	747,432	764,126	822,823	70,053	72,942	67,190	73,188
2008	848,990	920,789	915,455	716,171	73,043	75,427	83,576	(8,910)
2009	629,548	644,895	686,588	722,076	44,550	53,730	61,478	72,087
2010	743,690	752,859	761,255	791,035	62,993	48,126	63,199	71,218
2011	859,590	900,327	901,133	896,476	78,244	84,965	76,237	70,607
2012	915,431	874,659			76,996	80,361		
All durable manufacturing:								
2001	606,821	585,375	569,398	560,036	(28,918)	(20,553)	(16,868)	(9,759)
2002	560,706	568,513	566,952	563,942	918	6,735	9,465	4,528
2003	560,596	558,110	571,849	589,345	17,333	13,772	22,481	34,487
2004	610,104	628,081	641,107	657,106	37,096	38,102	36,996	44,263
2005	660,917	674,573	685,984	708,324	37,314	40,007	42,847	40,688
2006	722,923	728,987	730,687	727,100	54,816	42,422	49,114	46,293
2007	737,676	741,509	767,492	768,804	50,995	54,114	6,577	47,659
2008	763,004	761,373	756,754	688,929	48,137	24,490	33,842	(63,086)
2009	601,361	578,631	611,122	636,615	(6,998)	(3,568)	30,735	34,861
2010	642,840	673,865	692,933	697,469	48,659	58,719	59,068	66,128
2011	713,594	717,765	738,791	756,318	68,679	68,446	70,004	76,633
2012	774,525	778,335			71,228	68,600		

¹ For information on adjustment for seasonal variation, see the Survey Methodology section in the Introduction, page xxi.

FINANCIAL DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table 1.0 -- Income Statement For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,657,405	1,650,815	1,643,595	1,648,097	1,691,781	150,369	153,011	149,467	150,501	157,609
Depreciation, depletion, and amortization of property, plant, and equipment	41,551	41,220	41,665	41,564	40,784	3,002	3,117	3,478	2,963	3,069
All other operating costs and expenses	1,485,669	1,476,652	1,496,122	1,482,643	1,510,129	135,606	138,231	141,888	135,188	140,755
Income (loss) from operations	130,184	132,943	105,808	123,890	140,868	11,760	11,663	4,102	12,349	13,786
Interest expense	26,738	26,792	27,125	26,769	27,400	1,189	1,152	1,223	1,103	1,176
All other nonoperating income (expense)	98,657	78,981	76,539	84,221	84,769	97	244	228	(46)	(40)
Income (loss) before income taxes	202,104	185,132	155,222	181,343	198,237	10,668	10,755	3,108	11,201	12,570
Provision for current and deferred domestic income taxes	38,118	34,200	20,314	36,011	38,415	1,172	1,162	983	1,187	1,392
Income (loss) after income taxes	163,986	150,932	134,909	145,332	159,821	9,496	9,593	2,125	10,013	11,177
Cash dividends charged to retained earnings this quarter	47,088	40,809	57,820	47,918	53,390	4,419	3,480	5,212	5,111	6,402
Net income retained in business	116,898	110,123	77,089	97,413	106,431	5,077	6,113	(3,087)	4,902	4,775
Retained earnings at beginning of quarter	2,249,416	2,333,862	2,418,056	2,466,046	2,495,586	77,728	77,386	82,887	77,543	83,608
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10,518)	(18,972)	(20,111)	(12,486)	(8,820)	(501)	(1,106)	(253)	(378)	(642)
Retained earnings at end of quarter	2,355,796	2,425,013	2,475,034	2,550,973	2,593,197	82,303	82,393	79,548	82,066	87,741
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.51	2.50	2.53	2.52	2.41	2.00	2.04	2.33	1.97	1.95
All other operating costs and expenses	89.64	89.45	91.03	89.96	89.26	90.18	90.34	94.93	89.83	89.31
Income (loss) from operations	7.85	8.05	6.44	7.52	8.33	7.82	7.62	2.74	8.21	8.75
Interest expense	1.61	1.62	1.65	1.62	1.62	0.79	0.75	0.82	0.73	0.75
All other nonoperating income (expense)	5.95	4.78	4.66	5.11	5.01	0.06	0.16	0.15	(0.03)	(0.03)
Income (loss) before income taxes	12.19	11.21	9.44	11.00	11.72	7.09	7.03	2.08	7.44	7.98
Provision for current and deferred domestic income taxes	2.30	2.07	1.24	2.19	2.27	0.78	0.76	0.66	0.79	0.88
Income (loss) after income taxes	9.89	9.14	8.21	8.82	9.45	6.31	6.27	1.42	6.65	7.09
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.76	20.91	17.86	20.24	22.11	32.93	32.18	9.41	33.09	35.33
After income taxes	18.47	17.05	15.52	16.22	17.83	29.31	28.70	6.43	29.58	31.42
Annual rate of profit on total assets:										
Before income taxes	10.43	9.49	7.87	8.97	9.83	15.19	14.92	4.36	15.48	17.12
After income taxes	8.46	7.74	6.84	7.19	7.92	13.52	13.31	2.98	13.84	15.23
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.44	1.41	1.36	1.36	1.37	2.11	2.16	2.14	2.18	2.21
Total cash, U.S. Government and other securities, to total current liabilities	0.33	0.31	0.31	0.29	0.29	0.45	0.47	0.46	0.47	0.49
Total stockholders' equity to total debt	1.90	1.85	1.81	1.82	1.82	1.56	1.59	1.56	1.60	1.74

Table 1.1 -- Balance Sheet For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	282,368	277,559	294,254	268,893	275,745	32,696	35,083	33,818	34,901	36,556
Time deposits in the U.S., including negotiable certificates of deposit	53,779	49,301	54,369	49,853	45,888	3,772	3,797	3,519	3,494	3,485
Total cash on hand and in U.S. banks	336,147	326,860	348,622	318,746	321,634	36,469	38,880	37,337	38,395	40,040
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	182,084	163,584	169,361	165,326	169,406	4,302	4,179	4,162	4,197	4,538
Total cash, U.S. Government and other securities	518,230	490,444	517,984	484,072	491,040	40,771	43,059	41,499	42,592	44,578
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	668,341	669,109	644,741	675,856	677,247	70,949	72,811	69,668	72,490	73,625
Inventories	669,573	684,383	683,922	713,608	714,250	69,681	70,753	70,396	71,507	72,277
All other current assets	385,664	382,721	390,489	395,548	408,170	11,260	11,680	11,970	11,538	11,380
Total current assets	2,241,809	2,226,658	2,237,136	2,269,084	2,290,707	192,661	198,304	193,532	198,127	201,859
Property, plant, and equipment	2,719,965	2,739,960	2,766,318	2,811,687	2,796,919	224,058	229,023	234,029	234,895	238,361
Land and mineral rights	157,523	156,872	162,238	163,717	164,027	4,004	3,921	4,137	4,120	4,221
Less: Accumulated depreciation, depletion, and amortization	1,541,228	1,554,174	1,562,777	1,592,402	1,597,631	159,824	163,527	167,075	168,052	171,321
Net property, plant, and equipment	1,336,259	1,342,659	1,365,779	1,383,002	1,363,316	68,239	69,417	71,091	70,963	71,261
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,176,194	4,234,115	4,288,909	4,432,222	4,412,864	20,074	20,591	20,604	20,374	20,512
Total Assets	7,754,262	7,803,431	7,891,824	8,084,308	8,066,886	280,974	288,312	285,227	289,464	293,632
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	58,527	58,735	55,628	58,517	60,682	15,476	15,481	14,971	15,024	15,194
b. Other short-term loans, including commercial paper	105,946	106,494	114,974	120,768	117,491	4,252	3,860	3,617	3,251	3,227
Trade accounts and trade notes payable	505,025	500,839	507,247	523,936	513,990	40,046	40,766	39,256	40,559	40,067
Income taxes accrued, prior and current years, net of payments	33,726	37,772	31,881	39,417	37,266	987	1,117	897	966	1,281
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	28,879	30,712	34,298	37,164	36,765	6,622	6,521	7,112	6,944	6,749
b. Other long-term loans	88,049	96,656	120,226	134,395	138,056	3,318	3,413	3,800	3,764	4,115
All other current liabilities, including excise and sales taxes, and accrued expenses	733,863	752,557	781,374	758,837	761,801	20,614	20,839	20,573	20,579	20,761
Total current liabilities	1,554,014	1,583,765	1,645,628	1,673,034	1,666,052	91,316	91,995	90,225	91,087	91,395
Long-term debt, due in more than 1 year:										
a. Loans from banks	354,120	358,813	363,322	362,309	363,480	27,525	28,987	28,990	28,910	27,687
b. Other long-term loans	1,237,488	1,261,635	1,235,310	1,254,283	1,250,459	25,632	25,921	26,401	26,565	24,968
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,057,484	1,057,297	1,170,729	1,210,807	1,200,567	6,925	7,725	7,454	7,493	7,266
Total liabilities	4,203,106	4,261,509	4,414,989	4,500,433	4,480,558	151,398	154,627	153,069	154,056	151,316
Capital stock and other capital (less treasury stock)	1,195,360	1,116,909	1,001,801	1,032,902	993,131	47,272	51,291	52,610	53,342	54,575
Retained earnings	2,355,796	2,425,013	2,475,034	2,550,973	2,593,197	82,303	82,393	79,548	82,066	87,741
Stockholders' equity	3,551,156	3,541,922	3,476,835	3,583,875	3,586,329	129,576	133,685	132,158	135,408	142,316
Total Liabilities and Stockholders' Equity	7,754,262	7,803,431	7,891,824	8,084,308	8,066,886	280,974	288,312	285,227	289,464	293,632
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	687,795	642,893	591,508	596,051	624,655	101,345	106,308	103,307	107,040	110,464
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.68	6.28	6.56	5.99	6.09	14.51	14.93	14.55	14.71	15.18
Trade accounts and trade notes receivable	8.62	8.57	8.17	8.36	8.40	25.25	25.25	24.43	25.04	25.07
Inventories	8.63	8.77	8.67	8.83	8.85	24.80	24.54	24.68	24.70	24.61
Total current assets	28.91	28.53	28.35	28.07	28.40	68.57	68.78	67.85	68.45	68.75
Net property, plant, and equipment	17.23	17.21	17.31	17.11	16.90	24.29	24.08	24.92	24.52	24.27
Short-term debt, including current portion of long-term debt	3.63	3.75	4.12	4.34	4.38	10.56	10.15	10.34	10.01	9.97
Total current liabilities	20.04	20.30	20.85	20.69	20.65	32.50	31.91	31.63	31.47	31.13
Long-term debt	20.53	20.77	20.26	20.00	20.01	18.92	19.04	19.42	19.17	17.93
Total liabilities	54.20	54.61	55.94	55.67	55.54	53.88	53.63	53.67	53.22	51.53
Stockholders' equity	45.80	45.39	44.06	44.33	44.46	46.12	46.37	46.33	46.78	48.47

Table 2.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	924,707	907,485	888,379	892,813	898,092	55,471	55,443	54,398	55,403	55,398
Depreciation, depletion, and amortization of property, plant, and equipment	22,126	21,703	21,602	21,975	21,122	1,109	1,172	1,306	1,107	1,112
All other operating costs and expenses	829,003	809,936	812,371	803,952	804,459	50,537	50,755	52,099	50,031	50,073
Income (loss) from operations	73,578	75,846	54,407	66,885	72,512	3,825	3,516	994	4,265	4,213
Interest expense	15,227	15,432	15,933	15,469	15,911	434	428	453	399	387
All other nonoperating income (expense)	52,314	38,368	42,387	43,665	45,812	12	84	23	(16)	62
Income (loss) before income taxes	110,664	98,781	80,861	95,082	102,413	3,403	3,172	563	3,850	3,887
Provision for current and deferred domestic income taxes	22,177	19,000	17,139	18,349	18,186	333	302	248	324	437
Income (loss) after income taxes	88,487	79,781	63,722	76,733	84,227	3,069	2,870	315	3,527	3,451
Cash dividends charged to retained earnings this quarter	29,457	23,708	40,085	27,111	32,903	1,370	999	1,912	1,710	2,329
Net income retained in business	59,029	56,073	23,637	49,622	51,324	1,699	1,871	(1,596)	1,817	1,121
Retained earnings at beginning of quarter	1,407,358	1,443,791	1,493,856	1,498,590	1,488,155	27,834	27,783	28,657	26,975	30,929
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,164)	(8,004)	(13,471)	(7,854)	(3,640)	(200)	(319)	(154)	90	(390)
Retained earnings at end of quarter	1,462,223	1,491,861	1,504,022	1,540,358	1,535,840	29,333	29,336	26,906	28,882	31,660
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.39	2.43	2.46	2.35	2.00	2.11	2.40	2.00	2.01
All other operating costs and expenses	89.65	89.25	91.44	90.05	89.57	91.11	91.54	95.77	90.30	90.39
Income (loss) from operations	7.96	8.36	6.12	7.49	8.07	6.89	6.34	1.83	7.70	7.60
Interest expense	1.65	1.70	1.79	1.73	1.77	0.78	0.77	0.83	0.72	0.70
All other nonoperating income (expense)	5.66	4.23	4.77	4.89	5.10	0.02	0.15	0.04	(0.03)	0.11
Income (loss) before income taxes	11.97	10.89	9.10	10.65	11.40	6.13	5.72	1.03	6.95	7.02
Provision for current and deferred domestic income taxes	2.40	2.09	1.93	2.06	2.02	0.60	0.54	0.46	0.58	0.79
Income (loss) after income taxes	9.57	8.79	7.17	8.59	9.38	5.53	5.18	0.58	6.37	6.23
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.72	22.19	18.66	21.37	23.39	32.98	29.16	5.31	35.31	34.73
After income taxes	19.77	17.92	14.70	17.24	19.24	29.75	26.39	2.98	32.34	30.83
Annual rate of profit on total assets:										
Before income taxes	11.05	9.84	8.00	9.25	10.13	14.27	12.89	2.31	15.64	16.03
After income taxes	8.83	7.95	6.30	7.46	8.33	12.87	11.66	1.30	14.32	14.23
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.31	1.27	1.20	1.19	1.21	1.91	1.98	1.95	2.00	2.04
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.22	0.23	0.19	0.21	0.35	0.37	0.37	0.39	0.41
Total stockholders' equity to total debt	1.60	1.57	1.53	1.54	1.53	1.34	1.38	1.34	1.41	1.53

Table 2.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	102,577	100,131	110,588	94,515	101,757	9,040	9,492	9,595	10,014	10,196
Time deposits in the U.S., including negotiable certificates of deposit	24,597	27,059	31,764	25,481	23,279	997	938	911	914	822
Total cash on hand and in U.S. banks	127,174	127,191	142,352	119,996	125,036	10,037	10,430	10,507	10,929	11,018
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	51,366	39,680	38,040	36,508	40,275	1,297	1,271	1,306	1,546	1,593
Total cash, U.S. Government and other securities	178,540	166,871	180,391	156,504	165,312	11,334	11,701	11,813	12,475	12,611
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	310,649	309,072	298,915	310,318	305,845	24,004	24,837	23,312	24,787	24,154
Inventories	275,412	278,105	279,971	289,411	281,418	22,473	22,681	22,963	23,372	22,729
All other current assets	200,433	193,447	199,576	204,895	200,784	3,539	3,984	3,974	3,644	3,489
Total current assets	965,033	947,495	958,853	961,128	953,359	61,349	63,202	62,062	64,278	62,983
Property, plant, and equipment	1,571,846	1,571,525	1,585,489	1,605,811	1,573,103	81,316	84,373	86,623	85,718	85,290
Land and mineral rights	99,853	98,882	103,550	104,738	105,341	1,397	1,361	1,378	1,397	1,508
Less: Accumulated depreciation, depletion, and amortization	844,138	845,302	851,060	864,758	857,362	55,470	57,721	59,266	59,059	59,281
Net property, plant, and equipment	827,561	825,105	837,979	845,791	821,081	27,244	28,013	28,735	28,057	27,516
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,214,680	2,241,842	2,246,972	2,305,910	2,270,515	6,812	7,246	6,573	6,150	6,528
Total Assets	4,007,275	4,014,442	4,043,804	4,112,829	4,044,956	95,404	98,461	97,370	98,485	97,028
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	32,054	30,137	27,703	29,038	31,584	5,909	6,057	6,059	5,978	5,801
b. Other short-term loans, including commercial paper	78,606	78,435	85,076	91,394	89,692	1,433	1,313	1,039	1,017	926
Trade accounts and trade notes payable	248,106	241,884	247,812	248,557	234,619	15,001	15,155	14,700	15,428	14,451
Income taxes accrued, prior and current years, net of payments	20,704	22,387	18,040	21,948	21,570	270	313	259	256	377
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	16,058	16,670	17,852	18,999	16,301	2,578	2,412	2,715	2,575	2,432
b. Other long-term loans	53,769	58,819	85,158	92,430	92,873	1,001	956	1,245	1,012	1,194
All other current liabilities, including excise and sales taxes, and accrued expenses	289,686	295,680	317,446	305,325	299,803	5,882	5,637	5,740	5,796	5,667
Total current liabilities	738,983	744,012	799,087	807,692	786,442	32,073	31,843	31,757	32,062	30,847
Long-term debt, due in more than 1 year:										
a. Loans from banks	188,800	188,350	189,629	185,387	187,471	11,805	12,390	11,798	11,456	10,713
b. Other long-term loans	746,779	758,298	726,756	737,812	728,362	7,999	8,500	8,866	8,944	8,181
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	542,120	543,148	594,774	601,799	591,651	2,264	2,225	2,562	2,409	2,508
Total liabilities	2,216,682	2,233,808	2,310,247	2,332,690	2,293,926	54,140	54,959	54,983	54,871	52,250
Capital stock and other capital (less treasury stock)	328,369	288,773	229,535	239,781	215,190	11,931	14,167	15,481	14,732	13,118
Retained earnings	1,462,223	1,491,861	1,504,022	1,540,358	1,535,840	29,333	29,336	26,906	28,882	31,660
Stockholders' equity	1,790,592	1,780,634	1,733,558	1,780,139	1,751,030	41,264	43,502	42,387	43,614	44,778
Total Liabilities and Stockholders' Equity	4,007,275	4,014,442	4,043,804	4,112,829	4,044,956	95,404	98,461	97,370	98,485	97,028
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	226,050	203,483	159,766	153,437	166,917	29,276	31,360	30,306	32,217	32,135
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.46	4.16	4.46	3.81	4.09	11.88	11.88	12.13	12.67	13.00
Trade accounts and trade notes receivable	7.75	7.70	7.39	7.55	7.56	25.16	25.23	23.94	25.17	24.89
Inventories	6.87	6.93	6.92	7.04	6.96	23.56	23.04	23.58	23.73	23.43
Total current assets	24.08	23.60	23.71	23.37	23.57	64.30	64.19	63.74	65.27	64.91
Net property, plant, and equipment	20.65	20.55	20.72	20.56	20.30	28.56	28.45	29.51	28.49	28.36
Short-term debt, including current portion of long-term debt	4.50	4.58	5.34	5.64	5.70	11.45	10.91	11.36	10.74	10.67
Total current liabilities	18.44	18.53	19.76	19.64	19.44	33.62	32.34	32.61	32.56	31.79
Long-term debt	23.35	23.58	22.66	22.45	22.64	20.76	21.22	21.22	20.71	19.47
Total liabilities	55.32	55.64	57.13	56.72	56.71	56.75	55.82	56.47	55.72	53.85
Stockholders' equity	44.68	44.36	42.87	43.28	43.29	43.25	44.18	43.53	44.28	46.15

Table 3.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	158,481	157,260	166,622	160,272	158,026	15,268	14,265	15,784	15,495	14,935
Depreciation, depletion, and amortization of property, plant, and equipment	2,968	2,872	2,998	2,842	2,882	277	278	272	261	256
All other operating costs and expenses	144,132	144,784	152,457	146,536	144,817	14,297	13,506	15,016	14,491	13,925
Income (loss) from operations	11,380	9,604	11,167	10,895	10,328	694	482	496	742	754
Interest expense	2,869	2,458	2,710	2,547	2,658	115	99	100	89	85
All other nonoperating income (expense)	1,088	(2,400)	(204)	(18)	679	(5)	0	(74)	(4)	(10)
Income (loss) before income taxes	9,599	4,746	8,254	8,330	8,348	574	382	322	649	659
Provision for current and deferred domestic income taxes	2,644	1,542	1,901	1,832	1,813	54	55	85	65	88
Income (loss) after income taxes	6,955	3,204	6,353	6,497	6,535	520	327	237	584	571
Cash dividends charged to retained earnings this quarter	3,065	2,589	2,814	2,636	3,052	283	154	210	249	312
Net income retained in business	3,889	615	3,539	3,861	3,484	237	173	27	335	259
Retained earnings at beginning of quarter	170,131	171,653	171,831	174,671	176,818	5,533	5,239	6,161	6,664	6,742
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,981)	(596)	(483)	(439)	(710)	(49)	(74)	(54)	(73)	(97)
Retained earnings at end of quarter	172,040	171,672	174,886	178,093	179,591	5,722	5,338	6,135	6,926	6,904
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.87	1.83	1.80	1.77	1.82	1.81	1.95	1.72	1.69	1.71
All other operating costs and expenses	90.95	92.07	91.50	91.43	91.64	93.64	94.68	95.13	93.52	93.24
Income (loss) from operations	7.18	6.11	6.70	6.80	6.54	4.55	3.38	3.14	4.79	5.05
Interest expense	1.81	1.56	1.63	1.59	1.68	0.75	0.69	0.63	0.58	0.57
All other nonoperating income (expense)	0.69	(1.53)	(0.12)	(0.01)	0.43	(0.04)	0.00	(0.47)	(0.03)	(0.07)
Income (loss) before income taxes	6.06	3.02	4.95	5.20	5.28	3.76	2.68	2.04	4.19	4.41
Provision for current and deferred domestic income taxes	1.67	0.98	1.14	1.14	1.15	0.35	0.39	0.54	0.42	0.59
Income (loss) after income taxes	4.39	2.04	3.81	4.05	4.14	3.41	2.29	1.50	3.77	3.82
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.42	8.84	15.41	15.21	15.36	26.24	17.68	14.75	28.34	28.60
After income taxes	12.62	5.96	11.86	11.86	12.03	23.78	15.14	10.86	25.51	24.79
Annual rate of profit on total assets:										
Before income taxes	6.89	3.48	5.98	5.99	5.94	10.97	7.29	6.05	11.89	12.44
After income taxes	4.99	2.35	4.60	4.68	4.65	9.94	6.24	4.45	10.70	10.78
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.28	1.27	1.29	1.34	1.69	1.67	1.67	1.73	1.77
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.14	0.13	0.13	0.17	0.30	0.29	0.27	0.29	0.32
Total stockholders' equity to total debt	1.10	1.10	1.10	1.12	1.08	1.26	1.21	1.22	1.26	1.32

Table 3.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	17,304	12,495	12,167	11,831	13,612	1,792	1,653	1,696	1,699	1,878
Time deposits in the U.S., including negotiable certificates of deposit	2,613	1,561	1,412	1,150	4,042	157	170	121	173	140
Total cash on hand and in U.S. banks	19,917	14,056	13,579	12,981	17,654	1,950	1,824	1,816	1,872	2,018
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	9,326	3,015	2,657	2,660	2,643	293	316	302	364	279
Total cash, U.S. Government and other securities	29,243	17,071	16,236	15,641	20,297	2,242	2,140	2,119	2,236	2,298
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	44,552	49,218	49,413	47,769	48,346	4,882	4,778	5,042	4,993	4,601
Inventories	62,311	62,399	67,108	67,459	64,653	4,696	4,704	4,894	5,503	4,970
All other current assets	24,132	23,471	22,536	22,955	23,502	800	883	833	770	861
Total current assets	160,238	152,158	155,292	153,824	156,798	12,621	12,505	12,887	13,503	12,729
Property, plant, and equipment	208,894	207,617	210,046	211,619	213,873	18,175	18,180	18,315	18,528	17,604
Land and mineral rights	6,979	5,689	5,751	5,654	5,717	508	510	511	519	502
Less: Accumulated depreciation, depletion, and amortization	115,919	115,005	116,032	117,128	118,207	11,544	11,574	11,738	12,028	11,389
Net property, plant, and equipment	99,954	98,301	99,765	100,145	101,384	7,139	7,115	7,088	7,020	6,717
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	296,883	295,629	297,309	301,836	303,556	1,169	1,373	1,334	1,306	1,736
Total Assets	557,075	546,089	552,366	555,805	561,739	20,929	20,993	21,310	21,828	21,183
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	11,488	8,653	8,865	8,789	9,027	1,593	1,774	1,739	1,960	1,797
b. Other short-term loans, including commercial paper	14,888	11,914	11,612	15,363	12,628	543	427	271	202	217
Trade accounts and trade notes payable	40,523	41,320	43,545	39,259	39,020	3,442	3,274	3,556	3,589	3,093
Income taxes accrued, prior and current years, net of payments	1,241	1,180	1,456	2,018	1,908	49	72	15	34	73
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,814	3,505	4,148	3,853	3,050	397	373	575	518	543
b. Other long-term loans	12,732	13,124	12,792	11,740	11,943	217	184	224	250	263
All other current liabilities, including excise and sales taxes, and accrued expenses	36,203	38,762	39,912	38,486	39,608	1,232	1,380	1,338	1,231	1,187
Total current liabilities	121,888	118,459	122,330	119,509	117,183	7,473	7,483	7,717	7,784	7,173
Long-term debt, due in more than 1 year:										
a. Loans from banks	40,299	42,081	43,006	42,305	43,529	2,869	3,004	2,901	2,927	2,771
b. Other long-term loans	116,190	115,247	114,531	114,044	120,634	1,334	1,389	1,438	1,414	1,381
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	58,301	55,441	58,222	60,891	63,048	505	467	518	544	648
Total liabilities	336,678	331,227	338,090	336,749	344,393	12,181	12,342	12,574	12,669	11,974
Capital stock and other capital (less treasury stock)	48,357	43,190	39,391	40,962	37,754	3,026	3,313	2,602	2,233	2,305
Retained earnings	172,040	171,672	174,886	178,093	179,591	5,722	5,338	6,135	6,926	6,904
Stockholders' equity	220,397	214,861	214,277	219,055	217,345	8,748	8,651	8,736	9,159	9,209
Total Liabilities and Stockholders' Equity	557,075	546,089	552,366	555,805	561,739	20,929	20,993	21,310	21,828	21,183
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	38,350	33,699	32,962	34,315	39,616	5,148	5,022	5,171	5,718	5,556
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.25	3.13	2.94	2.81	3.61	10.71	10.19	9.94	10.25	10.85
Trade accounts and trade notes receivable	8.00	9.01	8.95	8.59	8.61	23.33	22.76	23.66	22.87	21.72
Inventories	11.19	11.43	12.15	12.14	11.51	22.44	22.41	22.96	25.21	23.46
Total current assets	28.76	27.86	28.11	27.68	27.91	60.31	59.57	60.48	61.86	60.09
Net property, plant, and equipment	17.94	18.00	18.06	18.02	18.05	34.11	33.89	33.26	32.16	31.71
Short-term debt, including current portion of long-term debt	7.88	6.81	6.77	7.15	6.52	13.14	13.13	13.18	13.42	13.31
Total current liabilities	21.88	21.69	22.15	21.50	20.86	35.71	35.64	36.21	35.66	33.86
Long-term debt	28.09	28.81	28.52	28.13	29.22	20.08	20.92	20.36	19.89	19.60
Total liabilities	60.44	60.65	61.21	60.59	61.31	58.20	58.79	59.00	58.04	56.53
Stockholders' equity	39.56	39.35	38.79	39.41	38.69	41.80	41.21	41.00	41.96	43.47

Table 4.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	43,893	44,367	41,992	39,998	45,348	1,388	1,373	1,324	1,242	1,497
Depreciation, depletion, and amortization of property, plant, and equipment	1,220	1,229	1,255	1,229	1,238	38	36	52	40	43
All other operating costs and expenses	33,131	33,769	33,043	31,259	34,880	1,201	1,232	1,200	1,105	1,341
Income (loss) from operations	9,541	9,369	7,694	7,510	9,229	149	104	72	97	113
Interest expense	1,657	1,741	1,933	1,651	1,699	18	18	18	15	14
All other nonoperating income (expense)	6,736	3,592	3,478	4,452	4,271	3	(6)	(6)	6	5
Income (loss) before income taxes	14,620	11,220	9,238	10,311	11,802	133	81	48	89	105
Provision for current and deferred domestic income taxes	3,123	2,642	2,385	2,545	2,949	8	0	3	1	13
Income (loss) after income taxes	11,497	8,578	6,853	7,766	8,853	125	81	45	88	92
Cash dividends charged to retained earnings this quarter	3,507	3,696	3,628	3,946	3,793	46	38	119	116	119
Net income retained in business	7,990	4,882	3,225	3,820	5,059	79	43	(74)	(28)	(27)
Retained earnings at beginning of quarter	113,645	118,746	128,364	132,024	134,397	657	(511)	(341)	(86)	(243)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(939)	(251)	427	(26)	28	19	(18)	7	(24)	21
Retained earnings at end of quarter	120,696	123,377	132,017	135,817	139,485	755	(487)	(407)	(137)	(249)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	2.77	2.99	3.07	2.73	2.76	2.62	3.91	3.21	2.85
All other operating costs and expenses	75.48	76.11	78.69	78.15	76.92	86.53	89.77	90.64	88.95	89.59
Income (loss) from operations	21.74	21.12	18.32	18.78	20.35	10.70	7.61	5.45	7.84	7.55
Interest expense	3.77	3.92	4.60	4.13	3.75	1.30	1.30	1.38	1.19	0.91
All other nonoperating income (expense)	15.35	8.10	8.28	11.13	9.42	0.20	(0.41)	(0.48)	0.51	0.36
Income (loss) before income taxes	33.31	25.29	22.00	25.78	26.02	9.60	5.90	3.59	7.16	7.00
Provision for current and deferred domestic income taxes	7.11	5.95	5.68	6.36	6.50	0.57	(0.01)	0.20	0.06	0.88
Income (loss) after income taxes	26.19	19.33	16.32	19.42	19.52	9.03	5.91	3.39	7.10	6.12
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	38.55	30.08	25.08	26.98	31.46	35.09	20.56	11.27	18.74	27.42
After income taxes	30.32	23.00	18.61	20.32	23.60	33.01	20.60	10.64	18.59	23.98
Annual rate of profit on total assets:										
Before income taxes	17.27	13.12	10.63	11.64	13.47	14.15	8.37	4.77	9.22	10.53
After income taxes	13.58	10.03	7.88	8.76	10.10	13.31	8.39	4.50	9.14	9.21
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.01	1.00	0.98	0.99	0.96	2.57	3.16	2.72	3.15	2.41
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.27	0.26	0.27	0.20	0.29	0.41	0.39	0.53	0.39
Total stockholders' equity to total debt	1.55	1.47	1.43	1.46	1.40	1.05	0.97	1.11	1.38	0.89

Table 4.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,947	9,754	9,573	9,165	8,617	237	272	290	323	323
Time deposits in the U.S., including negotiable certificates of deposit	3,372	4,383	4,513	5,744	1,847	26	11	14	14	6
Total cash on hand and in U.S. banks	11,320	14,136	14,086	14,909	10,464	263	284	304	337	329
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,372	1,843	2,132	1,799	1,349	14	16	33	45	45
Total cash, U.S. Government and other securities	12,691	15,979	16,218	16,708	11,813	277	300	337	382	374
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,432	11,513	10,786	10,807	11,726	426	428	404	446	513
Inventories	16,730	16,573	17,492	17,983	18,123	1,656	1,356	1,411	1,370	1,299
All other current assets	15,516	15,236	15,830	16,046	15,445	121	216	210	90	96
Total current assets	57,370	59,302	60,326	61,543	57,106	2,480	2,300	2,362	2,288	2,282
Property, plant, and equipment	74,047	74,336	75,233	75,056	76,133	3,053	3,236	3,489	3,239	3,463
Land and mineral rights	3,315	3,345	3,341	3,326	3,333	36	44	48	50	51
Less: Accumulated depreciation, depletion, and amortization	34,028	35,045	35,837	36,184	37,120	1,962	2,020	2,187	1,968	2,108
Net property, plant, and equipment	43,333	42,636	42,736	42,197	42,346	1,127	1,259	1,350	1,322	1,406
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	237,860	240,118	244,660	250,685	251,046	161	311	283	251	292
Total Assets	338,564	342,056	347,722	354,425	350,498	3,768	3,870	3,995	3,861	3,980
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	836	882	607	660	726	131	106	106	122	128
b. Other short-term loans, including commercial paper	15,368	15,935	15,422	13,875	18,556	143	51	26	8	14
Trade accounts and trade notes payable	8,166	8,035	7,949	7,588	7,830	269	302	315	302	340
Income taxes accrued, prior and current years, net of payments	3,093	2,971	2,113	2,333	2,065	13	1	1	14	11
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	908	1,542	1,630	1,671	1,425	43	50	79	59	66
b. Other long-term loans	5,645	5,220	7,218	7,832	6,019	8	28	61	16	100
All other current liabilities, including excise and sales taxes, and accrued expenses	22,937	24,719	26,737	28,057	23,132	358	190	280	204	288
Total current liabilities	56,954	59,303	61,675	62,016	59,756	964	728	868	726	947
Long-term debt, due in more than 1 year:										
a. Loans from banks	19,471	18,905	18,315	17,955	18,227	564	703	663	530	479
b. Other long-term loans	55,623	59,039	59,877	62,920	62,393	554	690	590	637	925
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,825	55,602	60,531	58,652	60,081	166	172	185	70	101
Total liabilities	186,872	192,849	200,398	201,543	200,457	2,249	2,294	2,306	1,963	2,451
Capital stock and other capital (less treasury stock)	30,996	25,829	15,307	17,064	10,556	765	2,063	2,096	2,036	1,778
Retained earnings	120,696	123,377	132,017	135,817	139,485	755	(487)	(407)	(137)	(249)
Stockholders' equity	151,692	149,206	147,324	152,882	150,041	1,520	1,576	1,689	1,899	1,529
Total Liabilities and Stockholders' Equity	338,564	342,056	347,722	354,425	350,498	3,768	3,870	3,995	3,861	3,980
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	417	(1)	(1,349)	(474)	(2,650)	1,516	1,572	1,494	1,563	1,336
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.75	4.67	4.66	4.71	3.37	7.35	7.74	8.42	9.89	9.39
Trade accounts and trade notes receivable	3.67	3.37	3.10	3.05	3.35	11.31	11.06	10.10	11.54	12.89
Inventories	4.94	4.85	5.03	5.07	5.17	43.95	35.05	35.32	35.49	32.64
Total current assets	16.95	17.34	17.35	17.36	16.29	65.82	59.43	59.11	59.27	57.35
Net property, plant, and equipment	12.80	12.46	12.29	11.91	12.08	29.90	32.53	33.79	34.23	35.32
Short-term debt, including current portion of long-term debt	6.72	6.89	7.15	6.78	7.63	8.61	6.07	6.81	5.31	7.73
Total current liabilities	16.82	17.34	17.74	17.50	17.05	25.59	18.82	21.72	18.79	23.79
Long-term debt	22.18	22.79	22.49	22.82	23.00	29.69	36.01	31.35	30.22	35.26
Total liabilities	55.20	56.38	57.63	56.86	57.19	59.67	59.28	57.72	50.83	61.58
Stockholders' equity	44.80	43.62	42.37	43.14	42.81	40.33	40.72	42.28	49.17	38.42

Table 5.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	9,458	9,897	9,044	9,422	10,015	2,766	3,087	2,910	2,995	2,949
Depreciation, depletion, and amortization of property, plant, and equipment	212	224	230	222	225	39	47	57	55	49
All other operating costs and expenses	8,725	9,227	8,626	8,848	9,231	2,420	2,758	2,796	2,729	2,623
Income (loss) from operations	522	446	188	352	560	307	282	57	212	277
Interest expense	103	112	112	113	129	17	21	26	24	25
All other nonoperating income (expense)	104	121	55	115	2	(6)	22	15	(20)	(4)
Income (loss) before income taxes	522	456	131	355	433	284	284	46	168	248
Provision for current and deferred domestic income taxes	124	69	73	57	68	32	23	23	27	28
Income (loss) after income taxes	398	387	58	298	365	252	260	23	141	220
Cash dividends charged to retained earnings this quarter	378	122	292	101	153	118	70	142	49	67
Net income retained in business	21	264	(234)	197	212	135	191	(119)	92	153
Retained earnings at beginning of quarter	9,223	8,955	8,743	8,188	8,122	2,194	1,933	1,842	1,922	2,217
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(66)	(31)	(24)	7	(16)	1	(20)	22	33	(38)
Retained earnings at end of quarter	9,177	9,188	8,485	8,392	8,318	2,330	2,104	1,745	2,047	2,332
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.24	2.26	2.54	2.35	2.24	1.42	1.52	1.96	1.82	1.66
All other operating costs and expenses	92.25	93.23	95.38	93.91	92.17	87.48	89.34	96.09	91.11	88.95
Income (loss) from operations	5.52	4.51	2.08	3.74	5.59	11.11	9.14	1.95	7.06	9.40
Interest expense	1.09	1.13	1.24	1.20	1.29	0.62	0.67	0.88	0.79	0.86
All other nonoperating income (expense)	1.10	1.23	0.61	1.22	0.02	(0.23)	0.72	0.50	(0.66)	(0.14)
Income (loss) before income taxes	5.52	4.60	1.45	3.76	4.32	10.26	9.19	1.57	5.62	8.40
Provision for current and deferred domestic income taxes	1.31	0.70	0.80	0.60	0.68	1.14	0.75	0.79	0.92	0.96
Income (loss) after income taxes	4.21	3.91	0.64	3.16	3.64	9.12	8.44	0.78	4.70	7.45
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.36	11.34	3.38	8.99	10.71	41.72	38.99	6.57	23.20	34.69
After income taxes	10.18	9.62	1.50	7.55	9.02	37.07	35.80	3.27	19.42	30.75
Annual rate of profit on total assets:										
Before income taxes	6.89	5.89	1.72	4.57	5.46	22.76	20.24	3.20	11.25	17.17
After income taxes	5.25	5.00	0.77	3.84	4.60	20.23	18.58	1.59	9.41	15.22
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.02	2.04	2.09	2.16	2.03	2.55	2.58	2.53	2.46	2.21
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.26	0.26	0.27	0.26	0.48	0.42	0.40	0.45	0.38
Total stockholders' equity to total debt	2.14	2.17	2.03	1.99	2.09	2.25	1.85	1.60	1.65	1.80

Table 5.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	903	933	1,004	1,079	1,166	533	537	532	650	578
Time deposits in the U.S., including negotiable certificates of deposit	82	40	27	39	49	81	39	26	28	32
Total cash on hand and in U.S. banks	985	973	1,030	1,118	1,215	614	576	558	678	609
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	862	926	814	707	719	67	93	92	88	88
Total cash, U.S. Government and other securities	1,847	1,899	1,844	1,825	1,934	681	669	650	767	697
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,805	5,076	4,603	4,920	5,046	1,282	1,551	1,463	1,476	1,484
Inventories	5,843	6,103	6,088	6,164	6,158	1,478	1,723	1,804	1,834	1,748
All other current assets	2,002	1,906	2,109	1,938	1,922	190	146	143	137	109
Total current assets	14,497	14,984	14,644	14,847	15,059	3,631	4,088	4,060	4,214	4,038
Property, plant, and equipment	19,022	19,846	19,698	20,659	21,517	3,639	4,136	4,452	4,624	4,460
Land and mineral rights	331	323	301	296	339	59	56	61	77	72
Less: Accumulated depreciation, depletion, and amortization	13,145	13,718	13,683	14,348	14,790	2,566	2,880	3,131	3,276	3,109
Net property, plant, and equipment	6,208	6,451	6,316	6,607	7,067	1,132	1,311	1,382	1,426	1,423
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,626	9,517	9,479	9,566	9,616	224	208	258	340	311
Total Assets	30,331	30,951	30,439	31,020	31,742	4,988	5,607	5,700	5,980	5,772
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	461	510	586	673	645	173	224	310	306	328
b. Other short-term loans, including commercial paper	131	126	150	169	351	36	37	29	27	96
Trade accounts and trade notes payable	3,556	3,508	3,376	3,568	3,857	762	810	832	935	936
Income taxes accrued, prior and current years, net of payments	88	70	(12)	(13)	41	31	14	16	20	14
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,092	1,135	964	643	571	183	243	126	116	121
b. Other long-term loans	148	108	100	122	76	28	20	34	31	35
All other current liabilities, including excise and sales taxes, and accrued expenses	1,715	1,881	1,849	1,718	1,889	212	234	258	276	296
Total current liabilities	7,191	7,339	7,014	6,880	7,430	1,425	1,583	1,605	1,710	1,825
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,119	3,918	4,024	4,363	4,263	521	534	551	587	519
b. Other long-term loans	1,349	1,610	1,792	1,953	1,838	268	511	683	693	491
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,026	2,004	2,133	2,043	2,034	53	69	85	90	80
Total liabilities	14,686	14,872	14,962	15,239	15,566	2,266	2,697	2,924	3,081	2,916
Capital stock and other capital (less treasury stock)	6,469	6,891	6,991	7,390	7,859	392	807	1,031	852	524
Retained earnings	9,177	9,188	8,485	8,392	8,318	2,330	2,104	1,745	2,047	2,332
Stockholders' equity	15,646	16,079	15,476	15,782	16,176	2,721	2,911	2,776	2,899	2,857
Total Liabilities and Stockholders' Equity	30,331	30,951	30,439	31,020	31,742	4,988	5,607	5,700	5,980	5,772
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,306	7,645	7,630	7,967	7,629	2,206	2,505	2,455	2,503	2,213
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.09	6.14	6.06	5.88	6.09	13.66	11.92	11.40	12.82	12.08
Trade accounts and trade notes receivable	15.84	16.40	15.12	15.86	15.90	25.69	27.66	25.67	24.68	25.71
Inventories	19.26	19.72	20.00	19.87	19.40	29.64	30.73	31.66	30.67	30.29
Total current assets	47.80	48.41	48.11	47.86	47.44	72.80	72.91	71.23	70.47	69.95
Net property, plant, and equipment	20.47	20.84	20.75	21.30	22.26	22.70	23.39	24.24	23.84	24.65
Short-term debt, including current portion of long-term debt	6.04	6.07	5.91	5.18	5.18	8.42	9.36	8.75	8.01	10.04
Total current liabilities	23.71	23.71	23.04	22.18	23.41	28.57	28.23	28.17	28.60	31.62
Long-term debt	18.03	17.86	19.11	20.36	19.22	15.81	18.62	21.64	21.41	17.51
Total liabilities	48.42	48.05	49.16	49.12	49.04	45.44	48.09	51.30	51.52	50.51
Stockholders' equity	51.58	51.95	50.84	50.88	50.96	54.56	51.91	48.70	48.48	49.49

Table 6.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	22,048	24,046	23,342	22,059	22,164	4,559	4,637	3,859	4,347	4,233
Depreciation, depletion, and amortization of property, plant, and equipment	418	404	444	419	415	36	39	50	35	36
All other operating costs and expenses	19,884	21,385	21,293	19,891	19,803	4,232	4,352	3,879	3,962	3,822
Income (loss) from operations	1,746	2,256	1,605	1,749	1,946	291	246	(70)	350	374
Interest expense	322	321	327	315	277	34	37	37	33	32
All other nonoperating income (expense)	550	829	870	822	797	19	6	13	3	8
Income (loss) before income taxes	1,974	2,765	2,148	2,256	2,466	276	215	(94)	320	350
Provision for current and deferred domestic income taxes	243	648	397	489	647	11	17	9	3	19
Income (loss) after income taxes	1,731	2,117	1,751	1,767	1,819	265	198	(102)	318	331
Cash dividends charged to retained earnings this quarter	463	440	669	612	693	94	52	196	135	202
Net income retained in business	1,268	1,677	1,082	1,155	1,126	171	147	(298)	183	128
Retained earnings at beginning of quarter	26,944	27,725	28,534	27,801	28,307	2,365	3,099	3,218	2,845	3,183
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,054)	(791)	(1,093)	(740)	(556)	(15)	(4)	(8)	17	0
Retained earnings at end of quarter	27,159	28,610	28,523	28,216	28,877	2,522	3,241	2,912	3,046	3,312
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.90	1.68	1.90	1.90	1.87	0.80	0.85	1.29	0.80	0.86
All other operating costs and expenses	90.19	88.94	91.22	90.17	89.35	92.83	93.85	100.52	91.15	90.30
Income (loss) from operations	7.92	9.38	6.88	7.93	8.78	6.38	5.30	(1.81)	8.05	8.85
Interest expense	1.46	1.34	1.40	1.43	1.25	0.75	0.80	0.96	0.76	0.75
All other nonoperating income (expense)	2.49	3.45	3.73	3.73	3.59	0.42	0.14	0.34	0.07	0.18
Income (loss) before income taxes	8.95	11.50	9.20	10.23	11.12	6.05	4.63	(2.42)	7.37	8.27
Provision for current and deferred domestic income taxes	1.10	2.69	1.70	2.22	2.92	0.23	0.36	0.22	0.06	0.46
Income (loss) after income taxes	7.85	8.80	7.50	8.01	8.21	5.82	4.28	(2.65)	7.31	7.82
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.48	29.28	22.87	23.91	25.86	32.70	22.48	(10.89)	36.88	36.33
After income taxes	18.83	22.42	18.64	18.73	19.07	31.44	20.75	(11.89)	36.58	34.31
Annual rate of profit on total assets:										
Before income taxes	11.12	14.76	11.68	12.16	13.24	13.97	10.91	(5.26)	17.85	19.04
After income taxes	9.75	11.30	9.52	9.53	9.77	13.44	10.07	(5.74)	17.71	17.99
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.48	2.31	2.38	2.35	2.30	2.01	2.34	2.28	2.40	2.46
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.35	0.45	0.40	0.40	0.38	0.43	0.43	0.53	0.53
Total stockholders' equity to total debt	2.20	2.04	2.23	2.15	2.24	1.50	1.75	1.75	1.74	2.30

Table 6.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	4,187	3,917	4,860	4,143	4,423	822	736	651	856	973
Time deposits in the U.S., including negotiable certificates of deposit	334	253	224	118	104	191	153	130	78	69
Total cash on hand and in U.S. banks	4,521	4,170	5,084	4,261	4,526	1,013	889	781	934	1,042
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,660	1,212	1,190	1,197	1,062	226	286	275	340	292
Total cash, U.S. Government and other securities	6,181	5,382	6,274	5,458	5,589	1,239	1,175	1,056	1,275	1,334
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,812	11,045	9,722	10,187	9,486	2,201	2,257	1,778	2,120	2,051
Inventories	14,563	15,244	14,407	13,749	14,305	2,699	2,682	2,516	2,207	2,509
All other current assets	3,216	3,342	2,865	2,751	2,684	338	322	299	224	247
Total current assets	33,772	35,012	33,267	32,145	32,064	6,476	6,436	5,650	5,825	6,141
Property, plant, and equipment	20,475	21,190	21,143	20,945	21,086	2,811	3,050	3,198	2,951	2,968
Land and mineral rights	508	516	527	556	568	35	34	33	51	53
Less: Accumulated depreciation, depletion, and amortization	12,891	13,400	13,320	13,319	13,543	1,850	2,028	2,135	1,964	2,079
Net property, plant, and equipment	8,093	8,306	8,350	8,181	8,111	996	1,056	1,096	1,038	942
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	29,177	31,615	31,953	33,873	34,317	425	389	362	312	273
Total Assets	71,042	74,933	73,569	74,200	74,492	7,897	7,881	7,108	7,175	7,356
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,510	1,495	1,356	1,134	1,241	815	740	645	553	537
b. Other short-term loans, including commercial paper	152	1,300	498	921	842	64	59	35	46	31
Trade accounts and trade notes payable	6,085	5,619	5,426	5,258	5,501	1,533	1,312	1,171	1,210	1,282
Income taxes accrued, prior and current years, net of payments	70	295	4	(49)	211	6	12	8	3	15
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	312	276	303	285	195	131	89	134	150	149
b. Other long-term loans	296	728	694	544	503	70	73	31	39	36
All other current liabilities, including excise and sales taxes, and accrued expenses	5,167	5,452	5,685	5,600	5,448	609	466	457	424	444
Total current liabilities	13,592	15,165	13,965	13,692	13,941	3,228	2,751	2,481	2,426	2,493
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,329	2,984	2,808	3,251	2,937	736	653	527	592	479
b. Other long-term loans	11,076	11,762	11,195	11,424	11,289	432	575	586	612	446
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,280	7,253	8,022	8,094	8,180	125	78	78	72	82
Total liabilities	34,276	37,163	35,990	36,460	36,348	4,522	4,057	3,673	3,702	3,500
Capital stock and other capital (less treasury stock)	9,607	9,160	9,056	9,524	9,267	852	583	524	428	544
Retained earnings	27,159	28,610	28,523	28,216	28,877	2,522	3,241	2,912	3,046	3,312
Stockholders' equity	36,766	37,770	37,579	37,740	38,144	3,374	3,824	3,435	3,473	3,856
Total Liabilities and Stockholders' Equity	71,042	74,933	73,569	74,200	74,492	7,897	7,881	7,108	7,175	7,356
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	20,180	19,847	19,302	18,454	18,123	3,248	3,685	3,169	3,398	3,648
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.70	7.18	8.53	7.36	7.50	15.68	14.91	14.86	17.77	18.13
Trade accounts and trade notes receivable	13.81	14.74	13.21	13.73	12.73	27.87	28.64	25.01	29.54	27.89
Inventories	20.50	20.34	19.58	18.53	19.20	34.18	34.04	35.40	30.75	34.11
Total current assets	47.54	46.72	45.22	43.32	43.04	82.01	81.66	79.49	81.18	83.48
Net property, plant, and equipment	11.39	11.08	11.35	11.03	10.89	12.61	13.40	15.41	14.47	12.81
Short-term debt, including current portion of long-term debt	3.20	5.07	3.87	3.89	3.73	13.69	12.19	11.90	10.99	10.23
Total current liabilities	19.13	20.24	18.98	18.45	18.72	40.88	34.91	34.91	33.82	33.90
Long-term debt	20.28	19.68	19.03	19.78	19.10	14.80	15.58	15.67	16.77	12.57
Total liabilities	48.25	49.59	48.92	49.14	48.79	57.27	51.48	51.67	51.59	47.58
Stockholders' equity	51.75	50.41	51.08	50.86	51.21	42.73	48.52	48.33	48.41	52.42

Table 7.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	32,793	33,709	31,662	31,493	32,139	3,644	3,596	3,114	3,171	3,401
Depreciation, depletion, and amortization of property, plant, and equipment	1,406	1,464	1,378	1,426	1,395	79	84	81	61	70
All other operating costs and expenses	29,074	29,874	28,090	28,006	28,651	3,364	3,238	2,875	2,855	3,065
Income (loss) from operations	2,312	2,371	2,194	2,061	2,093	202	274	158	255	266
Interest expense	791	779	841	854	786	26	22	23	21	21
All other nonoperating income (expense)	186	749	210	427	440	6	8	(11)	(9)	(9)
Income (loss) before income taxes	1,707	2,341	1,562	1,635	1,747	182	259	124	225	235
Provision for current and deferred domestic income taxes	382	313	328	526	363	20	24	(1)	15	12
Income (loss) after income taxes	1,326	2,028	1,234	1,109	1,384	162	235	124	209	223
Cash dividends charged to retained earnings this quarter	1,280	655	800	645	664	76	63	107	127	130
Net income retained in business	45	1,373	434	464	720	86	172	17	83	94
Retained earnings at beginning of quarter	22,371	22,213	22,647	21,652	21,712	2,483	2,334	2,559	2,373	2,480
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	24	91	(158)	(25)	140	17	(14)	25	(33)	9
Retained earnings at end of quarter	22,440	23,677	22,923	22,091	22,572	2,586	2,492	2,602	2,422	2,583
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.29	4.34	4.35	4.53	4.34	2.18	2.35	2.61	1.92	2.05
All other operating costs and expenses	88.66	88.62	88.72	88.93	89.15	92.29	90.04	92.31	90.05	90.13
Income (loss) from operations	7.05	7.03	6.93	6.55	6.51	5.53	7.62	5.08	8.03	7.82
Interest expense	2.41	2.31	2.66	2.71	2.44	0.71	0.62	0.75	0.65	0.63
All other nonoperating income (expense)	0.57	2.22	0.66	1.36	1.37	0.17	0.21	(0.37)	(0.30)	(0.28)
Income (loss) before income taxes	5.21	6.94	4.93	5.19	5.43	4.99	7.21	3.97	7.08	6.92
Provision for current and deferred domestic income taxes	1.16	0.93	1.04	1.67	1.13	0.55	0.66	(0.02)	0.48	0.36
Income (loss) after income taxes	4.04	6.02	3.90	3.52	4.31	4.44	6.54	3.99	6.61	6.56
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.96	19.19	13.08	13.78	14.66	26.09	37.06	16.98	32.76	31.07
After income taxes	10.84	16.63	10.33	9.35	11.61	23.24	33.64	17.05	30.56	29.48
Annual rate of profit on total assets:										
Before income taxes	4.96	6.76	4.47	4.62	4.91	12.89	18.23	9.11	16.46	15.89
After income taxes	3.85	5.86	3.53	3.13	3.89	11.48	16.55	9.16	15.35	15.07
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.48	1.53	1.60	1.49	1.51	1.95	2.07	2.18	2.23	2.37
Total cash, U.S. Government and other securities, to total current liabilities	0.20	0.22	0.30	0.17	0.19	0.31	0.35	0.40	0.39	0.40
Total stockholders' equity to total debt	1.00	0.99	0.93	0.90	0.91	1.63	1.60	1.94	1.69	1.72

Table 7.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,124	3,282	3,630	2,841	3,265	465	561	549	562	567
Time deposits in the U.S., including negotiable certificates of deposit	1,121	1,445	2,649	680	653	41	18	27	21	41
Total cash on hand and in U.S. banks	4,244	4,727	6,279	3,521	3,918	506	579	575	583	608
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	740	861	818	614	787	30	29	31	37	42
Total cash, U.S. Government and other securities	4,985	5,589	7,097	4,135	4,705	535	608	606	620	650
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	14,474	14,877	13,669	13,944	14,189	1,479	1,590	1,401	1,506	1,596
Inventories	12,477	12,675	12,427	12,960	13,261	1,244	1,175	1,144	1,225	1,406
All other current assets	4,925	5,310	4,589	4,957	5,010	158	222	186	235	173
Total current assets	36,861	38,451	37,783	35,996	37,164	3,416	3,594	3,336	3,586	3,825
Property, plant, and equipment	111,028	111,301	111,657	113,123	114,394	5,776	5,423	5,461	5,018	5,432
Land and mineral rights	3,087	3,191	3,399	3,376	3,386	94	80	46	58	98
Less: Accumulated depreciation, depletion, and amortization	63,677	64,140	64,312	64,460	65,449	4,150	3,933	3,860	3,548	3,899
Net property, plant, and equipment	50,438	50,351	50,744	52,039	52,332	1,720	1,571	1,647	1,527	1,631
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	50,373	49,666	51,178	53,507	52,938	507	521	440	346	467
Total Assets	137,672	138,469	139,705	141,541	142,434	5,643	5,686	5,423	5,460	5,924
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,423	1,175	840	905	1,306	387	376	311	317	328
b. Other short-term loans, including commercial paper	1,082	1,033	1,043	1,023	1,070	109	83	39	41	12
Trade accounts and trade notes payable	10,804	10,824	9,826	9,932	10,537	793	815	700	752	745
Income taxes accrued, prior and current years, net of payments	772	618	336	462	574	25	42	54	38	42
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,964	2,140	1,960	2,230	1,500	143	146	154	162	167
b. Other long-term loans	832	787	959	971	705	60	43	63	65	71
All other current liabilities, including excise and sales taxes, and accrued expenses	7,995	8,492	8,579	8,563	8,873	238	233	211	233	251
Total current liabilities	24,872	25,069	23,543	24,087	24,565	1,755	1,738	1,532	1,608	1,616
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,541	22,077	22,811	20,303	19,389	656	653	556	616	637
b. Other long-term loans	21,941	22,131	23,561	27,112	28,489	351	448	376	423	551
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,400	20,392	22,003	22,587	22,328	93	49	47	70	91
Total liabilities	88,753	89,670	91,918	94,089	94,770	2,855	2,888	2,512	2,717	2,895
Capital stock and other capital (less treasury stock)	26,478	25,122	24,864	25,361	25,092	202	305	310	320	446
Retained earnings	22,440	23,677	22,923	22,091	22,572	2,586	2,492	2,602	2,422	2,583
Stockholders' equity	48,918	48,799	47,787	47,453	47,664	2,788	2,798	2,911	2,742	3,028
Total Liabilities and Stockholders' Equity	137,672	138,469	139,705	141,541	142,434	5,643	5,686	5,423	5,460	5,924
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	11,989	13,381	14,239	11,909	12,600	1,661	1,856	1,804	1,978	2,209
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.62	4.04	5.08	2.92	3.30	9.48	10.69	11.17	11.36	10.97
Trade accounts and trade notes receivable	10.51	10.74	9.78	9.85	9.96	26.21	27.96	25.83	27.58	26.95
Inventories	9.06	9.15	8.90	9.16	9.31	22.04	20.66	21.10	22.45	23.74
Total current assets	26.77	27.77	27.04	25.43	26.09	60.53	63.21	61.52	65.68	64.58
Net property, plant, and equipment	36.64	36.36	36.32	36.77	36.74	30.48	27.62	30.37	27.97	27.53
Short-term debt, including current portion of long-term debt	3.85	3.71	3.44	3.62	3.22	12.39	11.40	10.45	10.73	9.76
Total current liabilities	18.07	18.10	16.85	17.02	17.25	31.09	30.57	28.26	29.46	27.29
Long-term debt	31.58	31.93	33.19	33.50	33.61	17.85	19.36	17.19	19.03	20.05
Total liabilities	64.47	64.76	65.79	66.47	66.54	50.59	50.80	46.31	49.77	48.88
Stockholders' equity	35.53	35.24	34.21	33.53	33.46	49.41	49.20	53.69	50.23	51.12

Table 8.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,190	16,499	16,157	16,489	16,746	7,692	8,126	7,905	8,585	8,197
Depreciation, depletion, and amortization of property, plant, and equipment	615	641	657	626	643	251	272	296	260	262
All other operating costs and expenses	14,342	14,608	14,976	14,505	14,748	7,015	7,308	7,637	7,484	7,279
Income (loss) from operations	1,232	1,250	524	1,359	1,356	426	545	(28)	840	656
Interest expense	391	406	411	384	396	88	87	95	80	76
All other nonoperating income (expense)	14	114	(495)	(2)	86	32	45	105	21	18
Income (loss) before income taxes	855	958	(381)	973	1,046	370	503	(19)	782	598
Provision for current and deferred domestic income taxes	194	37	84	66	(28)	32	21	27	49	18
Income (loss) after income taxes	661	921	(466)	907	1,074	339	482	(46)	733	580
Cash dividends charged to retained earnings this quarter	380	218	617	544	634	202	110	370	334	367
Net income retained in business	281	703	(1,082)	362	439	136	373	(416)	398	213
Retained earnings at beginning of quarter	5,503	5,424	5,887	5,045	5,377	4,082	4,374	4,644	4,127	4,493
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(125)	(187)	(37)	(95)	(152)	(82)	(109)	(50)	34	(139)
Retained earnings at end of quarter	5,659	5,939	4,767	5,312	5,664	4,136	4,638	4,178	4,560	4,567
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.80	3.89	4.06	3.80	3.84	3.27	3.35	3.75	3.03	3.19
All other operating costs and expenses	88.59	88.54	92.69	87.96	88.07	91.19	89.94	96.61	87.18	88.80
Income (loss) from operations	7.61	7.58	3.25	8.24	8.09	5.54	6.71	(0.35)	9.79	8.01
Interest expense	2.42	2.46	2.54	2.33	2.37	1.15	1.07	1.21	0.93	0.93
All other nonoperating income (expense)	0.09	0.69	(3.06)	(0.01)	0.51	0.42	0.55	1.32	0.25	0.22
Income (loss) before income taxes	5.28	5.80	(2.36)	5.90	6.24	4.81	6.19	(0.24)	9.10	7.29
Provision for current and deferred domestic income taxes	1.20	0.22	0.52	0.40	(0.17)	0.41	0.25	0.34	0.57	0.22
Income (loss) after income taxes	4.08	5.58	(2.88)	5.50	6.41	4.40	5.94	(0.58)	8.53	7.07
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.55	26.90	(12.26)	31.89	31.38	30.20	35.71	(1.43)	56.77	43.87
After income taxes	19.75	25.87	(14.97)	29.72	32.22	27.61	34.24	(3.51)	53.21	42.52
Annual rate of profit on total assets:										
Before income taxes	7.09	7.58	(3.11)	7.98	8.48	10.18	12.93	(0.49)	20.30	16.51
After income taxes	5.48	7.29	(3.79)	7.44	8.71	9.31	12.39	(1.21)	19.03	16.00
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.50	1.54	1.51	1.55	1.52	1.60	1.74	1.61	1.71	1.67
Total cash, U.S. Government and other securities, to total current liabilities	0.29	0.29	0.30	0.32	0.31	0.37	0.39	0.37	0.41	0.39
Total stockholders' equity to total debt	0.58	0.59	0.53	0.52	0.57	0.79	0.86	0.80	0.87	0.96

Table 8.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,822	2,934	2,886	2,943	2,959	1,465	1,607	1,581	1,745	1,642
Time deposits in the U.S., including negotiable certificates of deposit	118	133	199	233	270	112	127	191	226	194
Total cash on hand and in U.S. banks	2,940	3,067	3,085	3,176	3,229	1,577	1,734	1,772	1,971	1,836
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	355	343	364	583	566	260	226	157	139	106
Total cash, U.S. Government and other securities	3,295	3,410	3,450	3,759	3,795	1,837	1,961	1,929	2,111	1,941
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,417	8,934	8,585	8,830	8,963	3,868	4,212	3,956	4,274	4,098
Inventories	3,838	3,924	3,743	3,841	3,882	1,704	1,741	1,701	1,696	1,627
All other current assets	1,499	1,722	1,726	1,741	1,863	591	746	721	780	646
Total current assets	17,048	17,990	17,504	18,172	18,502	8,001	8,661	8,307	8,860	8,312
Property, plant, and equipment	40,278	42,020	42,049	42,741	42,927	19,262	20,821	20,739	21,337	20,855
Land and mineral rights	489	494	490	532	611	118	124	125	113	169
Less: Accumulated depreciation, depletion, and amortization	27,256	28,764	29,023	30,134	30,346	13,903	15,337	15,315	16,085	15,910
Net property, plant, and equipment	13,511	13,750	13,516	13,140	13,192	5,477	5,607	5,549	5,365	5,114
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	17,665	18,815	18,092	17,442	17,599	1,072	1,305	1,195	1,174	1,064
Total Assets	48,224	50,555	49,112	48,754	49,294	14,551	15,573	15,052	15,400	14,490
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,072	1,207	1,159	912	1,092	856	890	968	785	838
b. Other short-term loans, including commercial paper	90	168	183	114	90	65	124	128	88	67
Trade accounts and trade notes payable	4,207	4,346	4,334	4,269	4,340	2,122	2,116	2,143	2,222	2,084
Income taxes accrued, prior and current years, net of payments	69	65	52	123	92	24	15	13	32	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,436	1,361	1,312	1,245	1,732	757	703	714	729	623
b. Other long-term loans	658	680	683	648	669	139	150	238	197	321
All other current liabilities, including excise and sales taxes, and accrued expenses	3,798	3,884	3,891	4,389	4,131	1,050	980	945	1,116	1,039
Total current liabilities	11,330	11,709	11,614	11,700	12,145	5,014	4,978	5,149	5,169	4,991
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,762	8,416	8,801	9,144	8,733	2,835	2,898	2,830	2,878	2,498
b. Other long-term loans	11,929	12,235	11,316	11,424	11,038	1,596	1,818	1,619	1,621	1,341
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,816	3,956	4,935	4,284	4,048	201	243	267	224	208
Total liabilities	34,836	36,316	36,666	36,552	35,965	9,646	9,937	9,866	9,893	9,038
Capital stock and other capital (less treasury stock)	7,729	8,299	7,679	6,890	7,665	769	998	1,008	948	885
Retained earnings	5,659	5,939	4,767	5,312	5,664	4,136	4,638	4,178	4,560	4,567
Stockholders' equity	13,389	14,238	12,446	12,202	13,329	4,905	5,636	5,186	5,507	5,451
Total Liabilities and Stockholders' Equity	48,224	50,555	49,112	48,754	49,294	14,551	15,573	15,052	15,400	14,490
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	5,718	6,281	5,890	6,472	6,357	2,987	3,682	3,158	3,691	3,321
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.83	6.75	7.02	7.71	7.70	12.63	12.59	12.82	13.71	13.40
Trade accounts and trade notes receivable	17.45	17.67	17.48	18.11	18.18	26.58	27.05	26.28	27.75	28.28
Inventories	7.96	7.76	7.62	7.88	7.88	11.71	11.18	11.30	11.01	11.23
Total current assets	35.35	35.59	35.64	37.27	37.53	54.99	55.61	55.19	57.54	57.36
Net property, plant, and equipment	28.02	27.20	27.52	26.95	26.76	37.64	36.01	36.87	34.84	35.30
Short-term debt, including current portion of long-term debt	6.75	6.76	6.79	5.99	7.27	12.49	11.99	13.61	11.68	12.77
Total current liabilities	23.49	23.16	23.65	24.00	24.64	34.46	31.97	34.21	33.57	34.45
Long-term debt	40.83	40.85	40.96	42.19	40.11	30.45	30.28	29.56	29.21	26.50
Total liabilities	72.24	71.84	74.66	74.97	72.96	66.29	63.81	65.55	64.24	62.38
Stockholders' equity	27.76	28.16	25.34	25.03	27.04	33.71	36.19	34.45	35.76	37.62

Table 9.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	379,194	361,114	346,088	351,246	342,771	901	1,049	1,005	936	956
Depreciation, depletion, and amortization of property, plant, and equipment	7,647	7,139	7,154	7,651	6,563	20	19	25	26	21
All other operating costs and expenses	354,700	336,778	333,289	332,093	324,113	751	952	947	816	926
Income (loss) from operations	16,847	17,197	5,646	11,502	12,094	129	78	33	95	9
Interest expense	2,032	1,902	1,788	1,928	1,775	6	9	9	10	10
All other nonoperating income (expense)	21,456	18,065	21,159	19,397	23,220	3	(1)	(4)	1	1
Income (loss) before income taxes	36,271	33,361	25,017	28,971	33,539	127	68	19	86	0
Provision for current and deferred domestic income taxes	6,427	5,389	2,132	4,698	4,057	21	10	1	4	5
Income (loss) after income taxes	29,844	27,972	22,885	24,273	29,482	106	59	18	82	(5)
Cash dividends charged to retained earnings this quarter	5,405	5,577	6,332	5,517	5,353	27	38	85	19	46
Net income retained in business	24,439	22,396	16,554	18,756	24,129	78	21	(67)	63	(51)
Retained earnings at beginning of quarter	580,626	582,009	603,261	617,984	585,098	870	631	372	572	491
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	484	(84)	(124)	(55)	(11)	(32)	(9)	7	7	(10)
Retained earnings at end of quarter	605,549	604,321	619,691	636,685	609,215	916	644	312	642	430
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.02	1.98	2.07	2.18	1.91	2.25	1.84	2.53	2.75	2.22
All other operating costs and expenses	93.54	93.26	96.30	94.55	94.56	83.38	90.73	94.21	87.14	96.87
Income (loss) from operations	4.44	4.76	1.63	3.27	3.53	14.38	7.43	3.27	10.11	0.91
Interest expense	0.54	0.53	0.52	0.55	0.52	0.64	0.83	0.90	1.03	1.05
All other nonoperating income (expense)	5.66	5.00	6.11	5.52	6.77	0.31	(0.06)	(0.44)	0.10	0.13
Income (loss) before income taxes	9.57	9.24	7.23	8.25	9.78	14.05	6.53	1.93	9.18	(0.01)
Provision for current and deferred domestic income taxes	1.69	1.49	0.62	1.34	1.18	2.31	0.91	0.11	0.45	0.51
Income (loss) after income taxes	7.87	7.75	6.61	6.91	8.60	11.74	5.62	1.82	8.72	(0.51)
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	27.95	26.23	19.70	22.22	27.45	42.38	29.58	6.76	25.20	(0.02)
After income taxes	23.00	21.99	18.02	18.62	24.13	35.41	25.46	6.39	23.96	(1.73)
Annual rate of profit on total assets:										
Before income taxes	14.09	13.25	9.80	11.09	13.88	24.63	14.22	3.70	14.14	(0.01)
After income taxes	11.59	11.11	8.97	9.29	12.20	20.58	12.24	3.49	13.44	(0.99)
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.16	1.13	0.97	0.98	0.99	1.94	1.77	2.21	2.12	2.19
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.25	0.20	0.17	0.19	0.53	0.39	0.58	0.56	0.60
Total stockholders' equity to total debt	2.89	2.95	3.06	3.05	3.21	2.61	1.78	2.11	2.50	2.50

Table 9.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	18,163	16,704	15,596	13,785	13,325	245	234	284	322	271
Time deposits in the U.S., including negotiable certificates of deposit	5,063	7,686	8,901	6,439	5,542	43	18	17	24	15
Total cash on hand and in U.S. banks	23,225	24,390	24,498	20,224	18,867	288	253	301	346	287
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	21,746	16,911	15,579	14,827	17,150	16	5	31	48	56
Total cash, U.S. Government and other securities	44,971	41,301	40,077	35,052	36,017	304	257	332	394	342
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	83,757	79,848	81,561	82,731	75,422	417	507	454	547	474
Inventories	39,613	38,089	35,125	39,880	37,071	341	355	411	478	392
All other current assets	32,687	31,823	41,781	46,674	38,757	56	54	71	80	43
Total current assets	201,028	191,062	198,544	204,337	187,267	1,118	1,174	1,268	1,500	1,251
Property, plant, and equipment	564,262	555,811	563,700	572,932	526,761	1,390	1,315	1,452	1,777	1,478
Land and mineral rights	70,422	69,434	71,553	72,578	72,760	72	45	49	61	54
Less: Accumulated depreciation, depletion, and amortization	274,724	268,274	271,633	276,691	259,194	798	777	836	1,104	923
Net property, plant, and equipment	359,960	356,971	363,620	368,819	340,328	664	582	665	733	608
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	468,805	458,797	458,840	471,906	438,705	274	170	165	197	133
Total Assets	1,029,793	1,006,830	1,021,004	1,045,062	966,300	2,055	1,927	2,098	2,431	1,992
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	325	303	228	270	513	134	132	105	112	106
b. Other short-term loans, including commercial paper	16,160	15,938	16,636	15,515	14,408	22	30	42	32	41
Trade accounts and trade notes payable	83,304	77,150	83,853	88,705	76,571	288	353	278	361	300
Income taxes accrued, prior and current years, net of payments	2,440	3,224	954	3,652	3,959	6	10	6	4	3
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	778	923	845	784	993	48	58	44	59	49
b. Other long-term loans	9,388	9,942	37,584	42,238	35,586	7	5	9	11	11
All other current liabilities, including excise and sales taxes, and accrued expenses	61,232	60,980	63,837	57,184	56,420	72	74	91	127	63
Total current liabilities	173,627	168,459	203,937	208,347	188,451	577	663	574	706	571
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,562	14,051	12,635	12,133	12,587	195	249	275	222	187
b. Other long-term loans	139,497	131,488	97,906	99,793	88,133	51	46	70	108	64
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	184,085	184,098	198,467	203,219	188,320	38	42	31	30	30
Total liabilities	510,771	498,095	512,946	523,492	477,491	861	1,000	950	1,067	852
Capital stock and other capital (less treasury stock)	(86,527)	(95,586)	(111,633)	(115,115)	(120,407)	278	283	836	722	710
Retained earnings	605,549	604,321	619,691	636,685	609,215	916	644	312	642	430
Stockholders' equity	519,022	508,735	508,058	521,570	488,809	1,195	926	1,148	1,364	1,140
Total Liabilities and Stockholders' Equity	1,029,793	1,006,830	1,021,004	1,045,062	966,300	2,055	1,927	2,098	2,431	1,992
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	27,401	22,603	(5,393)	(4,010)	(1,184)	541	511	693	794	680
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.37	4.10	3.93	3.35	3.73	14.79	13.35	15.82	16.21	17.18
Trade accounts and trade notes receivable	8.13	7.93	7.99	7.92	7.81	20.31	26.33	21.65	22.52	23.78
Inventories	3.85	3.78	3.44	3.82	3.84	16.57	18.45	19.58	19.69	19.67
Total current assets	19.52	18.98	19.45	19.55	19.38	54.39	60.94	60.44	61.70	62.79
Net property, plant, and equipment	34.95	35.45	35.61	35.29	35.22	32.29	30.22	31.70	30.17	30.54
Short-term debt, including current portion of long-term debt	2.59	2.69	5.42	5.63	5.33	10.28	11.72	9.55	8.83	10.33
Total current liabilities	16.86	16.73	19.97	19.94	19.50	28.07	34.42	27.39	29.04	28.65
Long-term debt	14.86	14.46	10.83	10.71	10.42	11.98	15.31	16.43	13.60	12.61
Total liabilities	49.60	49.47	50.24	50.09	49.41	41.88	51.93	45.28	43.88	42.76
Stockholders' equity	50.40	50.53	49.76	49.91	50.59	58.12	48.07	54.72	56.12	57.24

Table 10.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	216,084	213,288	208,014	215,752	221,712	7,685	7,240	7,055	7,350	7,791
Depreciation, depletion, and amortization of property, plant, and equipment	6,263	6,394	6,140	6,226	6,406	126	123	149	116	118
All other operating costs and expenses	182,828	176,606	178,826	181,593	184,931	6,924	6,724	6,835	6,768	7,051
Income (loss) from operations	26,993	30,288	23,047	27,933	30,376	635	393	70	466	622
Interest expense	6,251	6,905	6,955	6,740	7,208	58	61	64	56	56
All other nonoperating income (expense)	21,263	16,947	16,550	18,258	16,021	7	11	13	16	20
Income (loss) before income taxes	42,004	40,329	32,642	39,451	39,189	583	342	20	426	585
Provision for current and deferred domestic income taxes	8,672	8,019	9,296	7,530	7,597	85	55	44	79	124
Income (loss) after income taxes	33,332	32,310	23,346	31,922	31,592	498	287	(24)	347	461
Cash dividends charged to retained earnings this quarter	14,251	9,657	23,957	12,308	17,281	222	151	272	224	431
Net income retained in business	19,081	22,653	(611)	19,614	14,310	276	137	(296)	123	30
Retained earnings at beginning of quarter	452,619	478,429	495,423	480,899	495,934	2,395	2,316	1,332	468	1,767
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(663)	(6,130)	(11,905)	(6,392)	(2,241)	(42)	(48)	(94)	36	(44)
Retained earnings at end of quarter	471,037	494,951	482,907	494,121	508,003	2,629	2,405	942	627	1,754
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.90	3.00	2.95	2.89	2.89	1.64	1.70	2.12	1.58	1.52
All other operating costs and expenses	84.61	82.80	85.97	84.17	83.41	90.09	92.87	96.89	92.08	90.50
Income (loss) from operations	12.49	14.20	11.08	12.95	13.70	8.27	5.42	0.99	6.34	7.98
Interest expense	2.89	3.24	3.34	3.12	3.25	0.76	0.84	0.90	0.76	0.72
All other nonoperating income (expense)	9.84	7.95	7.96	8.46	7.23	0.09	0.15	0.18	0.22	0.25
Income (loss) before income taxes	19.44	18.91	15.69	18.29	17.68	7.59	4.73	0.28	5.80	7.51
Provision for current and deferred domestic income taxes	4.01	3.76	4.47	3.49	3.43	1.11	0.76	0.62	1.08	1.59
Income (loss) after income taxes	15.43	15.15	11.22	14.80	14.25	6.48	3.97	(0.34)	4.72	5.92
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.07	21.98	18.74	22.04	21.79	37.98	22.15	1.33	28.11	36.80
After income taxes	18.31	17.61	13.41	17.83	17.56	32.44	18.59	(1.62)	22.89	29.01
Annual rate of profit on total assets:										
Before income taxes	10.22	9.66	7.80	9.28	9.20	16.70	9.88	0.55	11.64	16.46
After income taxes	8.11	7.74	5.58	7.51	7.41	14.26	8.29	(0.67)	9.48	12.97
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.26	1.21	1.17	1.19	2.06	2.03	1.95	1.91	2.00
Total cash, U.S. Government and other securities, to total current liabilities	0.23	0.22	0.25	0.20	0.22	0.36	0.39	0.38	0.35	0.38
Total stockholders' equity to total debt	1.47	1.43	1.35	1.35	1.35	1.51	1.53	1.38	1.46	1.76

Table 10.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	41,901	42,694	52,986	41,023	46,522	1,405	1,559	1,654	1,568	1,551
Time deposits in the U.S., including negotiable certificates of deposit	11,410	11,202	13,451	10,559	10,260	130	127	82	72	53
Total cash on hand and in U.S. banks	53,311	53,896	66,437	51,582	56,782	1,535	1,686	1,737	1,640	1,604
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	13,372	12,962	12,772	12,713	13,907	139	108	150	181	255
Total cash, U.S. Government and other securities	66,683	66,858	79,209	64,295	70,689	1,674	1,794	1,887	1,821	1,859
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	109,468	105,410	99,499	108,456	109,231	3,495	3,383	3,132	3,641	3,612
Inventories	97,454	100,449	101,741	103,951	100,144	3,625	3,549	3,697	3,798	3,698
All other current assets	110,854	104,948	101,887	102,012	105,256	676	677	832	781	629
Total current assets	384,459	377,666	382,335	378,714	385,319	9,470	9,403	9,548	10,041	9,798
Property, plant, and equipment	444,217	449,504	452,500	457,534	462,299	9,004	8,734	9,565	9,334	9,173
Land and mineral rights	13,085	14,276	16,623	16,661	16,830	277	263	302	248	262
Less: Accumulated depreciation, depletion, and amortization	244,712	249,271	250,178	253,885	257,648	5,935	5,711	6,203	6,030	5,997
Net property, plant, and equipment	212,590	214,509	218,945	220,309	221,481	3,347	3,287	3,664	3,552	3,437
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,047,225	1,077,752	1,071,856	1,101,784	1,097,604	1,159	1,166	1,171	1,054	982
Total Assets	1,644,275	1,669,927	1,673,135	1,700,807	1,704,404	13,976	13,856	14,383	14,647	14,217
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	11,941	12,624	10,820	12,193	13,811	764	836	839	867	800
b. Other short-term loans, including commercial paper	30,135	31,540	39,118	44,111	41,091	211	270	298	403	286
Trade accounts and trade notes payable	74,372	72,843	72,559	72,449	70,054	2,193	2,183	2,231	2,525	2,418
Income taxes accrued, prior and current years, net of payments	12,484	13,718	12,598	13,119	12,292	56	58	59	33	62
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,410	2,453	3,387	4,181	3,552	319	264	298	230	199
b. Other long-term loans	23,084	26,873	23,691	27,242	35,443	92	104	118	175	185
All other current liabilities, including excise and sales taxes, and accrued expenses	139,736	139,737	154,796	149,339	148,179	973	911	1,059	1,016	956
Total current liabilities	294,162	299,789	316,969	322,635	324,421	4,607	4,626	4,902	5,249	4,906
Long-term debt, due in more than 1 year:										
a. Loans from banks	60,421	60,076	61,826	60,862	61,915	1,236	1,300	1,200	1,221	1,217
b. Other long-term loans	366,170	379,582	378,900	381,221	377,554	1,454	1,263	1,524	1,245	921
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	195,169	196,559	218,884	220,150	221,074	535	488	847	868	816
Total liabilities	915,921	936,007	976,579	984,868	984,965	7,831	7,676	8,472	8,582	7,860
Capital stock and other capital (less treasury stock)	257,316	238,969	213,650	221,818	211,437	3,515	3,775	4,969	5,439	4,604
Retained earnings	471,037	494,951	482,907	494,121	508,003	2,629	2,405	942	627	1,754
Stockholders' equity	728,353	733,920	696,557	715,939	719,440	6,145	6,180	5,911	6,065	6,358
Total Liabilities and Stockholders' Equity	1,644,275	1,669,927	1,673,135	1,700,807	1,704,404	13,976	13,856	14,383	14,647	14,217
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	90,298	77,877	65,366	56,079	60,898	4,863	4,778	4,646	4,793	4,892
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	4.06	4.00	4.73	3.78	4.15	11.98	12.95	13.12	12.43	13.07
Trade accounts and trade notes receivable	6.66	6.31	5.95	6.38	6.41	25.01	24.42	21.78	24.86	25.40
Inventories	5.93	6.02	6.08	6.11	5.88	25.94	25.61	25.70	25.93	26.01
Total current assets	23.38	22.62	22.85	22.27	22.61	67.76	67.87	66.38	68.55	68.91
Net property, plant, and equipment	12.93	12.85	13.09	12.95	12.99	23.95	23.72	25.48	24.25	24.18
Short-term debt, including current portion of long-term debt	4.11	4.40	4.60	5.16	5.51	9.91	10.64	10.80	11.44	10.34
Total current liabilities	17.89	17.95	18.94	18.97	19.03	32.97	33.39	34.08	35.83	34.51
Long-term debt	25.94	26.33	26.34	25.99	25.78	19.24	18.49	18.94	16.83	15.04
Total liabilities	55.70	56.05	58.37	57.91	57.79	56.03	55.40	58.90	58.59	55.28
Stockholders' equity	44.30	43.95	41.63	42.09	42.21	43.97	44.60	41.10	41.41	44.72

Table 11.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	74,948	73,083	67,948	74,315	73,791	1,184	1,325	1,190	1,283	1,118
Depreciation, depletion, and amortization of property, plant, and equipment	2,317	2,330	2,241	2,295	2,358	26	28	40	31	24
All other operating costs and expenses	66,430	65,463	62,842	65,994	64,985	1,064	1,206	1,175	1,192	1,052
Income (loss) from operations	6,201	5,290	2,865	6,026	6,448	94	91	(25)	59	41
Interest expense	1,860	1,776	2,114	1,676	1,981	14	18	18	17	12
All other nonoperating income (expense)	3,688	3,317	2,727	3,315	2,956	6	21	7	5	5
Income (loss) before income taxes	8,029	6,831	3,478	7,665	7,423	85	93	(37)	48	35
Provision for current and deferred domestic income taxes	1,808	1,281	914	1,480	1,558	17	25	9	30	19
Income (loss) after income taxes	6,221	5,550	2,564	6,186	5,865	68	68	(46)	18	16
Cash dividends charged to retained earnings this quarter	1,707	1,688	5,032	2,273	2,072	63	38	29	28	30
Net income retained in business	4,515	3,862	(2,468)	3,913	3,793	5	30	(74)	(9)	(14)
Retained earnings at beginning of quarter	56,854	60,899	65,260	61,537	64,543	341	299	118	(119)	339
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(114)	(646)	234	(2,318)	(681)	3	(34)	(7)	3	8
Retained earnings at end of quarter	61,255	64,115	63,027	63,132	67,655	350	295	37	(125)	333
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.09	3.19	3.30	3.09	3.19	2.23	2.13	3.33	2.43	2.18
All other operating costs and expenses	88.63	89.57	92.49	88.80	88.07	89.86	91.03	98.76	92.94	94.15
Income (loss) from operations	8.27	7.24	4.22	8.11	8.74	7.91	6.85	(2.09)	4.63	3.67
Interest expense	2.48	2.43	3.11	2.26	2.68	1.17	1.38	1.55	1.31	1.04
All other nonoperating income (expense)	4.92	4.54	4.01	4.46	4.01	0.48	1.56	0.56	0.41	0.47
Income (loss) before income taxes	10.71	9.35	5.12	10.31	10.06	7.22	7.02	(3.08)	3.73	3.11
Provision for current and deferred domestic income taxes	2.41	1.75	1.34	1.99	2.11	1.45	1.89	0.78	2.30	1.68
Income (loss) after income taxes	8.30	7.59	3.77	8.32	7.95	5.77	5.14	(3.85)	1.43	1.43
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	28.84	24.42	13.00	27.88	26.47	43.45	32.51	(11.10)	14.46	10.67
After income taxes	22.35	19.84	9.58	22.50	20.92	34.73	23.77	(13.90)	5.53	4.90
Annual rate of profit on total assets:										
Before income taxes	9.04	7.68	3.90	8.33	8.00	14.87	13.11	(5.16)	6.60	5.41
After income taxes	7.01	6.24	2.87	6.72	6.32	11.89	9.59	(6.46)	2.52	2.48
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.19	1.13	1.05	1.08	1.11	1.76	1.77	2.04	2.02	2.05
Total cash, U.S. Government and other securities, to total current liabilities	0.16	0.15	0.15	0.14	0.17	0.41	0.43	0.45	0.46	0.54
Total stockholders' equity to total debt	0.88	0.88	0.84	0.84	0.84	0.88	1.17	1.49	1.36	1.86

¹ Included in Chemicals.

Table 11.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	11,933	11,305	10,044	10,456	13,221	310	387	334	386	405
Time deposits in the U.S., including negotiable certificates of deposit	859	1,030	3,744	2,231	2,336	19	25	2	1	14
Total cash on hand and in U.S. banks	12,792	12,335	13,788	12,686	15,557	329	412	336	388	419
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	776	842	939	972	996	12	13	43	30	21
Total cash, U.S. Government and other securities	13,568	13,177	14,728	13,658	16,553	341	426	379	418	439
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	40,349	38,008	33,465	38,094	37,579	516	568	586	666	586
Inventories	33,644	34,396	35,010	35,587	34,964	501	613	645	643	563
All other current assets	15,613	15,693	18,015	18,754	18,668	103	152	121	117	90
Total current assets	103,174	101,274	101,218	106,093	107,764	1,461	1,759	1,731	1,843	1,678
Property, plant, and equipment	200,214	200,429	201,374	203,639	207,264	1,567	1,828	2,106	2,117	1,774
Land and mineral rights	5,384	5,445	7,959	8,021	8,096	53	53	72	33	39
Less: Accumulated depreciation, depletion, and amortization	112,036	112,480	112,581	114,176	116,398	979	1,034	1,189	1,191	1,022
Net property, plant, and equipment	93,562	93,395	96,752	97,484	98,962	640	848	989	958	791
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	158,508	161,030	158,945	164,484	164,343	197	232	117	99	96
Total Assets	355,244	355,698	356,915	368,062	371,069	2,298	2,839	2,837	2,900	2,566
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	963	1,176	971	1,534	1,460	108	157	80	74	48
b. Other short-term loans, including commercial paper	11,942	14,441	18,147	19,281	19,277	74	127	86	210	178
Trade accounts and trade notes payable	29,593	28,321	27,605	27,784	26,338	401	466	398	432	405
Income taxes accrued, prior and current years, net of payments	6,615	6,816	7,670	7,751	8,464	9	16	6	(10)	8
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,004	1,213	1,725	1,708	1,204	64	52	93	28	22
b. Other long-term loans	3,515	4,834	6,184	6,139	6,054	11	11	20	47	41
All other current liabilities, including excise and sales taxes, and accrued expenses	33,085	32,579	33,846	34,258	34,316	162	168	163	130	117
Total current liabilities	86,716	89,379	96,148	98,455	97,113	829	996	847	912	819
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,340	21,699	20,276	20,437	20,082	212	329	250	194	110
b. Other long-term loans	87,453	84,482	79,585	81,963	85,363	426	308	356	423	301
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,368	48,240	53,896	57,222	56,361	45	61	65	49	34
Total liabilities	243,878	243,799	249,905	258,076	258,919	1,512	1,694	1,517	1,576	1,264
Capital stock and other capital (less treasury stock)	50,111	47,785	43,984	46,855	44,495	437	850	1,283	1,450	969
Retained earnings	61,255	64,115	63,027	63,132	67,655	350	295	37	(125)	333
Stockholders' equity	111,366	111,899	107,010	109,986	112,150	787	1,145	1,319	1,324	1,302
Total Liabilities and Stockholders' Equity	355,244	355,698	356,915	368,062	371,069	2,298	2,839	2,837	2,900	2,566
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	16,458	11,895	5,070	7,639	10,651	632	763	884	932	860
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.82	3.70	4.13	3.71	4.46	14.85	15.00	13.36	14.40	17.12
Trade accounts and trade notes receivable	11.36	10.69	9.38	10.35	10.13	22.44	20.00	20.64	22.95	22.85
Inventories	9.47	9.67	9.81	9.67	9.42	21.79	21.60	22.73	22.17	21.95
Total current assets	29.04	28.47	28.36	28.82	29.04	63.56	61.96	61.02	63.55	65.42
Net property, plant, and equipment	26.34	26.26	27.11	26.49	26.67	27.86	29.86	34.86	33.02	30.82
Short-term debt, including current portion of long-term debt	4.90	6.09	7.57	7.79	7.54	11.16	12.20	9.85	12.40	11.26
Total current liabilities	24.41	25.13	26.94	26.75	26.17	36.06	35.10	29.85	31.43	31.91
Long-term debt	30.62	29.85	27.98	27.82	28.42	27.76	22.41	21.36	21.25	16.03
Total liabilities	68.65	68.54	70.02	70.12	69.78	65.77	59.67	53.49	54.35	49.26
Stockholders' equity	31.35	31.46	29.98	29.88	30.22	34.23	40.33	46.51	45.65	50.74

¹ Included in Chemicals.

Table 12.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	82,885	84,402	86,081	83,910	84,744	1,163	1,158	1,261	1,113	1,198
Depreciation, depletion, and amortization of property, plant, and equipment	2,495	2,519	2,385	2,403	2,487	27	25	25	19	20
All other operating costs and expenses	68,120	64,243	70,086	68,130	66,960	1,105	1,054	1,168	948	1,102
Income (loss) from operations	12,270	17,640	13,610	13,377	15,297	31	80	68	146	76
Interest expense	3,096	3,815	3,579	3,703	3,868	14	13	16	13	15
All other nonoperating income (expense)	14,295	9,770	9,114	12,958	8,406	(1)	(4)	(14)	1	(2)
Income (loss) before income taxes	23,469	23,596	19,145	22,633	19,834	16	62	38	135	59
Provision for current and deferred domestic income taxes	4,035	4,510	6,071	3,671	3,331	6	11	14	15	24
Income (loss) after income taxes	19,434	19,086	13,074	18,962	16,503	11	52	24	120	36
Cash dividends charged to retained earnings this quarter	9,717	5,156	16,129	5,833	12,129	13	11	77	50	147
Net income retained in business	9,717	13,930	(3,055)	13,129	4,373	(2)	41	(53)	69	(112)
Retained earnings at beginning of quarter	255,106	264,801	272,974	258,546	271,163	(1,054)	(935)	(1,141)	(1,533)	(670)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(421)	(4,917)	(11,691)	(3,878)	(1,359)	5	(15)	(50)	(27)	17
Retained earnings at end of quarter	264,401	273,814	258,227	267,797	274,178	(1,051)	(909)	(1,245)	(1,491)	(764)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.01	2.98	2.77	2.86	2.93	2.30	2.15	1.98	1.72	1.68
All other operating costs and expenses	82.19	76.12	81.42	81.19	79.01	95.01	90.98	92.66	85.13	91.99
Income (loss) from operations	14.80	20.90	15.81	15.94	18.05	2.69	6.87	5.36	13.15	6.33
Interest expense	3.74	4.52	4.16	4.41	4.56	1.21	1.15	1.26	1.13	1.25
All other nonoperating income (expense)	17.25	11.58	10.59	15.44	9.92	(0.06)	(0.36)	(1.09)	0.11	(0.13)
Income (loss) before income taxes	28.31	27.96	22.24	26.97	23.40	1.42	5.36	3.01	12.12	4.96
Provision for current and deferred domestic income taxes	4.87	5.34	7.05	4.37	3.93	0.50	0.91	1.10	1.36	1.97
Income (loss) after income taxes	23.45	22.61	15.19	22.60	19.47	0.91	4.45	1.91	10.76	2.99
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.69	20.92	18.16	20.80	18.19	7.21	28.54	23.87	82.21	27.26
After income taxes	17.14	16.92	12.40	17.43	15.13	4.64	23.70	15.17	72.99	16.45
Annual rate of profit on total assets:										
Before income taxes	9.96	9.87	7.99	9.35	8.20	2.75	10.29	6.02	23.07	9.84
After income taxes	8.25	7.98	5.46	7.83	6.82	1.77	8.54	3.83	20.48	5.94
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.34	1.29	1.30	1.22	1.21	1.83	1.88	1.89	2.12	2.22
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.26	0.31	0.23	0.25	0.34	0.37	0.39	0.43	0.57
Total stockholders' equity to total debt	1.73	1.62	1.49	1.51	1.51	1.18	0.99	0.72	0.87	1.35

¹ Included in Chemicals.

Table 12.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	22,805	22,629	32,244	21,366	24,052	208	273	302	281	385
Time deposits in the U.S., including negotiable certificates of deposit	9,730	8,055	6,927	5,942	6,661	45	22	22	21	15
Total cash on hand and in U.S. banks	32,535	30,685	39,171	27,308	30,713	253	295	324	302	401
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,998	8,476	8,760	8,710	9,677	25	21	24	34	37
Total cash, U.S. Government and other securities	41,534	39,161	47,931	36,019	40,389	278	316	348	336	438
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	40,409	41,198	42,413	43,014	41,689	465	454	455	518	488
Inventories	40,301	41,192	41,446	41,875	41,066	625	680	741	664	665
All other current assets	80,222	73,757	69,030	68,148	71,263	137	133	159	128	125
Total current assets	202,466	195,308	200,819	189,055	194,408	1,505	1,584	1,704	1,647	1,715
Property, plant, and equipment	144,392	145,858	147,266	149,391	150,756	1,531	1,542	1,525	1,393	1,330
Land and mineral rights	4,587	4,484	4,337	4,410	4,421	42	47	36	32	33
Less: Accumulated depreciation, depletion, and amortization	73,765	75,222	75,991	77,592	79,317	977	1,018	1,001	893	865
Net property, plant, and equipment	75,214	75,120	75,612	76,209	75,860	597	572	560	532	497
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	664,403	686,018	681,615	703,090	697,683	299	257	256	162	203
Total Assets	942,083	956,446	958,047	968,354	967,951	2,401	2,413	2,520	2,340	2,415
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	6,542	6,464	5,094	5,659	7,363	110	150	135	162	154
b. Other short-term loans, including commercial paper	13,675	12,972	13,792	15,982	13,756	21	23	74	7	3
Trade accounts and trade notes payable	23,490	24,252	25,719	23,722	21,928	374	397	367	284	301
Income taxes accrued, prior and current years, net of payments	4,148	5,270	3,345	4,251	3,397	6	7	15	11	8
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	794	666	680	1,257	1,363	55	58	43	45	30
b. Other long-term loans	16,816	17,764	9,963	14,719	22,396	14	10	27	42	89
All other current liabilities, including excise and sales taxes, and accrued expenses	85,864	83,517	95,673	89,693	90,889	241	200	241	225	188
Total current liabilities	151,328	150,905	154,267	155,283	161,091	821	843	900	776	773
Long-term debt, due in more than 1 year:										
a. Loans from banks	14,404	15,418	15,788	15,962	16,338	270	305	236	229	210
b. Other long-term loans	209,449	225,221	237,187	234,744	228,548	306	330	371	266	161
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	113,244	113,826	129,125	127,188	125,760	89	64	376	413	399
Total liabilities	488,425	505,370	536,366	533,176	531,737	1,486	1,543	1,884	1,684	1,543
Capital stock and other capital (less treasury stock)	189,257	177,261	163,453	167,381	162,036	1,966	1,779	1,880	2,148	1,636
Retained earnings	264,401	273,814	258,227	267,797	274,178	(1,051)	(909)	(1,245)	(1,491)	(764)
Stockholders' equity	453,659	451,076	421,681	435,178	436,215	915	870	636	657	872
Total Liabilities and Stockholders' Equity	942,083	956,446	958,047	968,354	967,951	2,401	2,413	2,520	2,340	2,415
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	51,138	44,403	46,553	33,773	33,318	684	741	803	871	942
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.41	4.09	5.00	3.72	4.17	11.58	13.10	13.81	14.35	18.15
Trade accounts and trade notes receivable	4.29	4.31	4.43	4.44	4.31	19.38	18.83	18.06	22.14	20.20
Inventories	4.28	4.31	4.33	4.32	4.24	26.02	28.19	29.42	28.39	27.52
Total current assets	21.49	20.42	20.96	19.52	20.08	62.68	65.66	67.61	70.36	71.03
Net property, plant, and equipment	7.98	7.85	7.89	7.87	7.84	24.87	23.69	22.23	22.74	20.57
Short-term debt, including current portion of long-term debt	4.02	3.96	3.08	3.88	4.64	8.32	9.96	11.03	10.94	11.41
Total current liabilities	16.06	15.78	16.10	16.04	16.64	34.20	34.96	35.73	33.16	32.01
Long-term debt	23.76	25.16	26.41	25.89	25.30	23.99	26.33	24.11	21.14	15.34
Total liabilities	51.85	52.84	55.99	55.06	54.93	61.90	63.95	74.77	71.94	63.89
Stockholders' equity	48.15	47.16	44.01	44.94	45.07	38.10	36.05	25.23	28.06	36.11

¹ Included in Chemicals.

Table 13.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
	2011	2011	2011	2012	2012	2011	2011	2011	2012	2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	58,251	55,803	53,985	57,527	63,178	5,338	4,757	4,604	4,954	5,475
Depreciation, depletion, and amortization of property, plant, and equipment	1,450	1,545	1,514	1,528	1,561	73	70	85	66	74
All other operating costs and expenses	48,279	46,900	45,898	47,469	52,986	4,755	4,465	4,492	4,628	4,896
Income (loss) from operations	8,522	7,357	6,573	8,530	8,631	510	222	27	260	505
Interest expense	1,296	1,314	1,262	1,361	1,359	31	29	29	27	30
All other nonoperating income (expense)	3,281	3,860	4,709	1,985	4,660	2	(6)	20	10	16
Income (loss) before income taxes	10,507	9,903	10,020	9,154	11,932	482	187	18	243	491
Provision for current and deferred domestic income taxes	2,830	2,228	2,311	2,379	2,708	62	20	21	34	82
Income (loss) after income taxes	7,677	7,675	7,708	6,774	9,224	419	168	(2)	209	409
Cash dividends charged to retained earnings this quarter	2,827	2,814	2,797	4,202	3,080	147	101	166	146	253
Net income retained in business	4,850	4,861	4,912	2,573	6,144	273	66	(168)	63	156
Retained earnings at beginning of quarter	140,660	152,730	157,189	160,816	160,227	3,108	2,952	2,355	2,120	2,098
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(128)	(568)	(448)	(196)	(201)	(50)	1	(37)	60	(69)
Retained earnings at end of quarter	145,381	157,023	161,653	163,193	166,170	3,331	3,019	2,150	2,243	2,185
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.49	2.77	2.80	2.66	2.47	1.37	1.48	1.84	1.33	1.35
All other operating costs and expenses	82.88	84.05	85.02	82.52	83.87	89.07	93.85	97.57	93.42	89.43
Income (loss) from operations	14.63	13.18	12.17	14.83	13.66	9.56	4.67	0.60	5.26	9.22
Interest expense	2.22	2.36	2.34	2.37	2.15	0.57	0.62	0.63	0.54	0.55
All other nonoperating income (expense)	5.63	6.92	8.72	3.45	7.38	0.03	(0.12)	0.44	0.19	0.29
Income (loss) before income taxes	18.04	17.75	18.56	15.91	18.89	9.02	3.93	0.40	4.91	8.96
Provision for current and deferred domestic income taxes	4.86	3.99	4.28	4.14	4.29	1.16	0.41	0.45	0.70	1.49
Income (loss) after income taxes	13.18	13.75	14.28	11.78	14.60	7.86	3.52	(0.05)	4.22	7.47
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.73	23.17	23.88	21.44	27.90	43.35	17.97	1.85	23.84	46.92
After income taxes	18.80	17.96	18.37	15.87	21.57	37.76	16.09	(0.23)	20.46	39.12
Annual rate of profit on total assets:										
Before income taxes	12.11	11.07	11.19	10.05	13.06	20.76	8.70	0.81	10.35	21.25
After income taxes	8.85	8.58	8.61	7.44	10.10	18.09	7.79	(0.10)	8.88	17.72
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.40	1.36	1.21	1.21	1.26	2.20	2.18	1.94	1.84	1.93
Total cash, U.S. Government and other securities, to total current liabilities	0.21	0.24	0.25	0.21	0.21	0.36	0.38	0.37	0.30	0.30
Total stockholders' equity to total debt	1.54	1.60	1.55	1.55	1.55	1.85	1.91	1.58	1.69	1.85

¹ Included in Chemicals.

Table 13.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,163	8,760	10,698	9,201	9,249	887	899	1,018	900	760
Time deposits in the U.S., including negotiable certificates of deposit	821	2,116	2,780	2,386	1,263	66	80	58	50	24
Total cash on hand and in U.S. banks	7,984	10,876	13,478	11,587	10,512	953	979	1,076	951	785
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,598	3,644	3,072	3,031	3,234	102	74	84	117	197
Total cash, U.S. Government and other securities	11,582	14,519	16,550	14,618	13,746	1,055	1,052	1,160	1,067	981
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	28,709	26,204	23,621	27,348	29,962	2,514	2,361	2,092	2,458	2,538
Inventories	23,508	24,862	25,285	26,488	24,113	2,500	2,256	2,311	2,490	2,470
All other current assets	15,020	15,499	14,843	15,111	15,325	437	391	551	536	415
Total current assets	78,819	81,084	80,298	83,565	83,147	6,505	6,060	6,114	6,551	6,404
Property, plant, and equipment	99,611	103,217	103,860	104,503	104,279	5,906	5,364	5,935	5,825	6,069
Land and mineral rights	3,113	4,347	4,327	4,230	4,314	182	163	194	183	190
Less: Accumulated depreciation, depletion, and amortization	58,911	61,569	61,607	62,117	61,933	3,979	3,659	4,013	3,946	4,109
Net property, plant, and equipment	43,813	45,994	46,581	46,616	46,659	2,109	1,868	2,115	2,062	2,150
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	224,315	230,704	231,295	234,210	235,578	663	676	798	793	683
Total Assets	346,947	357,782	358,174	364,391	365,384	9,277	8,604	9,027	9,406	9,237
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,437	4,984	4,754	5,000	4,989	546	530	624	631	598
b. Other short-term loans, including commercial paper	4,519	4,127	7,178	8,848	8,057	116	121	139	185	105
Trade accounts and trade notes payable	21,290	20,270	19,235	20,943	21,788	1,418	1,321	1,466	1,808	1,712
Income taxes accrued, prior and current years, net of payments	1,721	1,632	1,583	1,118	431	41	35	38	33	46
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	612	575	983	1,216	984	199	154	162	157	147
b. Other long-term loans	2,753	4,276	7,544	6,385	6,993	68	83	71	86	56
All other current liabilities, including excise and sales taxes, and accrued expenses	20,787	23,641	25,277	25,388	22,975	569	543	656	661	650
Total current liabilities	56,117	59,505	66,554	68,898	66,218	2,957	2,786	3,155	3,561	3,314
Long-term debt, due in more than 1 year:										
a. Loans from banks	24,677	22,959	25,763	24,464	25,496	753	666	714	799	898
b. Other long-term loans	69,268	69,880	62,128	64,514	63,643	723	625	797	556	459
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	33,557	34,493	35,863	35,740	38,952	401	362	406	406	382
Total liabilities	183,619	186,837	190,308	193,616	194,309	4,834	4,439	5,071	5,322	5,053
Capital stock and other capital (less treasury stock)	17,948	13,922	6,213	7,582	4,905	1,112	1,146	1,806	1,841	1,999
Retained earnings	145,381	157,023	161,653	163,193	166,170	3,331	3,019	2,150	2,243	2,185
Stockholders' equity	163,329	170,945	167,866	170,775	171,075	4,443	4,165	3,956	4,085	4,184
Total Liabilities and Stockholders' Equity	346,947	357,782	358,174	364,391	365,384	9,277	8,604	9,027	9,406	9,237
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,702	21,579	13,743	14,668	16,929	3,547	3,274	2,959	2,990	3,090
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.34	4.06	4.62	4.01	3.76	11.37	12.23	12.85	11.35	10.62
Trade accounts and trade notes receivable	8.27	7.32	6.59	7.51	8.20	27.10	27.44	23.17	26.13	27.48
Inventories	6.78	6.95	7.06	7.27	6.60	26.95	26.22	25.60	26.47	26.74
Total current assets	22.72	22.66	22.42	22.93	22.76	70.12	70.43	67.73	69.65	69.33
Net property, plant, and equipment	12.63	12.86	13.01	12.79	12.77	22.74	21.71	23.43	21.92	23.27
Short-term debt, including current portion of long-term debt	3.55	3.90	5.71	5.89	5.75	10.02	10.32	11.03	11.26	9.81
Total current liabilities	16.17	16.63	18.58	18.91	18.12	31.88	32.38	34.95	37.86	35.88
Long-term debt	27.08	25.95	24.54	24.42	24.40	15.91	15.00	16.73	14.40	14.69
Total liabilities	52.92	52.22	53.13	53.13	53.18	52.10	51.59	56.17	56.58	54.70
Stockholders' equity	47.08	47.78	46.87	46.87	46.82	47.90	48.41	43.83	43.42	45.30

¹ Included in Chemicals.

Table 14.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	46,568	47,306	45,460	46,082	49,170	11,567	12,070	11,443	11,282	11,439
Depreciation, depletion, and amortization of property, plant, and equipment	1,377	1,336	1,346	1,335	1,355	242	273	323	253	258
All other operating costs and expenses	42,186	42,905	41,772	41,222	43,286	10,334	10,685	10,915	9,821	10,040
Income (loss) from operations	3,004	3,065	2,342	3,525	4,530	991	1,113	205	1,208	1,141
Interest expense	812	808	856	937	982	71	74	82	72	67
All other nonoperating income (expense)	918	350	763	213	296	(46)	(2)	(26)	(30)	34
Income (loss) before income taxes	3,110	2,607	2,249	2,801	3,844	874	1,037	97	1,106	1,108
Provision for current and deferred domestic income taxes	367	344	543	606	720	72	98	58	81	129
Income (loss) after income taxes	2,743	2,264	1,707	2,194	3,124	802	939	40	1,025	979
Cash dividends charged to retained earnings this quarter	730	753	975	801	1,279	302	324	410	458	657
Net income retained in business	2,013	1,511	731	1,393	1,845	500	615	(371)	567	323
Retained earnings at beginning of quarter	26,297	28,638	29,167	30,326	32,390	7,254	8,367	8,870	8,090	9,798
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	156	(25)	(75)	(90)	(120)	(16)	(22)	(10)	93	(93)
Retained earnings at end of quarter	28,466	30,124	29,823	31,629	34,115	7,738	8,961	8,489	8,750	10,028
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.96	2.82	2.96	2.90	2.76	2.09	2.26	2.83	2.24	2.25
All other operating costs and expenses	90.59	90.70	91.89	89.45	88.03	89.34	88.52	95.38	87.05	87.77
Income (loss) from operations	6.45	6.48	5.15	7.65	9.21	8.57	9.22	1.79	10.71	9.98
Interest expense	1.74	1.71	1.88	2.03	2.00	0.62	0.62	0.71	0.64	0.59
All other nonoperating income (expense)	1.97	0.74	1.68	0.46	0.60	(0.40)	(0.01)	(0.23)	(0.27)	0.30
Income (loss) before income taxes	6.68	5.51	4.95	6.08	7.82	7.55	8.59	0.85	9.80	9.69
Provision for current and deferred domestic income taxes	0.79	0.73	1.19	1.32	1.47	0.62	0.81	0.50	0.72	1.13
Income (loss) after income taxes	5.89	4.79	3.75	4.76	6.35	6.93	7.78	0.35	9.08	8.56
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.06	18.29	16.65	19.48	25.59	35.41	37.69	3.67	42.10	39.06
After income taxes	19.45	15.88	12.63	15.26	20.80	32.50	34.14	1.50	39.03	34.51
Annual rate of profit on total assets:										
Before income taxes	8.28	6.74	5.74	6.95	9.37	16.18	17.98	1.74	20.38	20.05
After income taxes	7.30	5.86	4.36	5.44	7.62	14.85	16.28	0.71	18.89	17.71
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.69	1.57	1.56	1.59	1.66	2.01	2.06	2.11	2.16	2.31
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.24	0.26	0.25	0.27	0.36	0.38	0.42	0.43	0.49
Total stockholders' equity to total debt	1.17	1.15	1.05	1.11	1.16	1.55	1.77	1.62	1.76	1.96

Table 14.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	6,225	7,418	7,886	7,704	7,869	2,076	2,333	2,359	2,289	2,413
Time deposits in the U.S., including negotiable certificates of deposit	485	357	387	520	513	215	274	304	277	273
Total cash on hand and in U.S. banks	6,710	7,775	8,274	8,224	8,382	2,291	2,606	2,662	2,566	2,686
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,933	1,607	1,714	1,408	2,092	254	191	236	303	430
Total cash, U.S. Government and other securities	8,643	9,383	9,988	9,631	10,474	2,545	2,797	2,898	2,869	3,116
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	22,932	23,151	21,078	22,674	23,438	5,953	6,131	5,683	5,784	5,724
Inventories	22,583	22,648	21,840	23,426	23,821	5,030	5,395	5,384	5,260	5,080
All other current assets	5,602	5,688	6,253	5,820	6,346	608	718	679	548	686
Total current assets	59,760	60,870	59,159	61,551	64,078	14,135	15,041	14,644	14,461	14,607
Property, plant, and equipment	89,623	89,900	89,463	91,204	94,112	18,206	19,479	19,951	18,909	19,857
Land and mineral rights	1,636	1,614	1,566	1,759	1,796	197	206	202	220	248
Less: Accumulated depreciation, depletion, and amortization	57,786	57,684	57,042	58,609	61,066	12,761	13,461	13,860	13,055	13,867
Net property, plant, and equipment	33,473	33,830	33,987	34,354	34,842	5,642	6,224	6,293	6,074	6,237
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	57,065	59,932	63,606	65,309	65,134	1,821	1,804	1,365	1,168	1,269
Total Assets	150,298	154,633	156,752	161,215	164,054	21,598	23,068	22,302	21,703	22,113
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,998	3,287	3,242	3,502	3,223	1,058	978	1,036	955	939
b. Other short-term loans, including commercial paper	599	481	415	303	656	239	232	171	170	162
Trade accounts and trade notes payable	17,090	18,239	16,946	17,529	16,908	3,600	3,989	3,475	3,532	3,254
Income taxes accrued, prior and current years, net of payments	447	247	538	303	429	60	90	87	77	139
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,344	3,335	3,303	4,107	3,282	557	485	591	552	515
b. Other long-term loans	986	1,357	1,437	1,092	1,929	379	349	467	228	172
All other current liabilities, including excise and sales taxes, and accrued expenses	10,903	11,773	12,159	11,989	12,123	1,137	1,167	1,101	1,168	1,143
Total current liabilities	35,368	38,719	38,041	38,826	38,549	7,030	7,292	6,928	6,683	6,325
Long-term debt, due in more than 1 year:										
a. Loans from banks	18,296	15,842	15,402	15,071	15,889	2,193	2,398	2,295	1,883	1,926
b. Other long-term loans	23,006	25,204	27,677	27,921	26,995	1,958	1,760	1,980	2,191	2,062
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,219	17,843	21,579	21,880	22,537	549	618	504	440	452
Total liabilities	93,889	97,608	102,698	103,699	103,971	11,729	12,067	11,707	11,198	10,764
Capital stock and other capital (less treasury stock)	27,943	26,900	24,230	25,886	25,968	2,131	2,041	2,106	1,755	1,321
Retained earnings	28,466	30,124	29,823	31,629	34,115	7,738	8,961	8,489	8,750	10,028
Stockholders' equity	56,409	57,025	54,054	57,516	60,083	9,869	11,001	10,595	10,505	11,349
Total Liabilities and Stockholders' Equity	150,298	154,633	156,752	161,215	164,054	21,598	23,068	22,302	21,703	22,113
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	24,392	22,151	21,118	22,725	25,529	7,105	7,749	7,716	7,778	8,282
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.75	6.07	6.37	5.97	6.38	11.78	12.13	13.00	13.22	14.09
Trade accounts and trade notes receivable	15.26	14.97	13.45	14.06	14.29	27.56	26.58	25.48	26.65	25.89
Inventories	15.03	14.65	13.93	14.53	14.52	23.29	23.39	24.14	24.24	22.97
Total current assets	39.76	39.36	37.74	38.18	39.06	65.45	65.20	65.66	66.63	66.05
Net property, plant, and equipment	22.27	21.88	21.68	21.31	21.24	26.12	26.98	28.22	27.99	28.21
Short-term debt, including current portion of long-term debt	4.61	5.47	5.36	5.59	5.54	10.34	8.86	10.15	8.78	8.09
Total current liabilities	23.53	25.04	24.27	24.08	23.50	32.55	31.61	31.06	30.79	28.60
Long-term debt	27.48	26.54	27.48	26.67	26.14	19.22	18.02	19.17	18.77	18.03
Total liabilities	62.47	63.12	65.52	64.32	63.38	54.31	52.31	52.49	51.60	48.68
Stockholders' equity	37.53	36.88	34.48	35.68	36.62	45.69	47.69	47.51	48.40	51.32

Table 15.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	732,698	743,330	755,216	755,284	793,689	94,898	97,568	95,069	95,098	102,211
Depreciation, depletion, and amortization of property, plant, and equipment	19,425	19,517	20,063	19,589	19,662	1,893	1,945	2,172	1,857	1,957
All other operating costs and expenses	656,666	666,716	683,752	678,691	705,670	85,069	87,477	89,789	85,157	90,682
Income (loss) from operations	56,607	57,097	51,401	57,005	68,357	7,936	8,147	3,109	8,084	9,573
Interest expense	11,510	11,360	11,192	11,300	11,490	755	724	769	704	788
All other nonoperating income (expense)	46,343	40,613	34,152	40,556	38,956	85	160	206	(30)	(102)
Income (loss) before income taxes	91,440	86,350	74,361	86,261	95,824	7,265	7,583	2,545	7,350	8,682
Provision for current and deferred domestic income taxes	15,941	15,199	3,175	17,662	20,229	839	860	735	863	956
Income (loss) after income taxes	75,499	71,151	71,187	68,599	75,595	6,426	6,723	1,810	6,487	7,727
Cash dividends charged to retained earnings this quarter	17,630	17,102	17,735	20,808	20,487	3,049	2,481	3,300	3,401	4,073
Net income retained in business	57,869	54,049	53,452	47,791	55,107	3,377	4,242	(1,490)	3,085	3,654
Retained earnings at beginning of quarter	842,057	890,071	924,200	967,456	1,007,431	49,894	49,603	54,230	50,568	52,679
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,353)	(10,968)	(6,640)	(4,632)	(5,180)	(301)	(787)	(98)	(468)	(252)
Retained earnings at end of quarter	893,573	933,152	971,012	1,010,615	1,057,358	52,970	53,058	52,642	53,185	56,081
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.65	2.63	2.66	2.59	2.48	1.99	1.99	2.28	1.95	1.91
All other operating costs and expenses	89.62	89.69	90.54	89.86	88.91	89.64	89.66	94.45	89.55	88.72
Income (loss) from operations	7.73	7.68	6.81	7.55	8.61	8.36	8.35	3.27	8.50	9.37
Interest expense	1.57	1.53	1.48	1.50	1.45	0.80	0.74	0.81	0.74	0.77
All other nonoperating income (expense)	6.33	5.46	4.52	5.37	4.91	0.09	0.16	0.22	(0.03)	(0.10)
Income (loss) before income taxes	12.48	11.62	9.85	11.42	12.07	7.66	7.77	2.68	7.73	8.49
Provision for current and deferred domestic income taxes	2.18	2.04	0.42	2.34	2.55	0.88	0.88	0.77	0.91	0.93
Income (loss) after income taxes	10.30	9.57	9.43	9.08	9.52	6.77	6.89	1.90	6.82	7.56
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.78	19.61	17.06	19.13	20.88	32.91	33.64	11.34	32.03	35.61
After income taxes	17.15	16.16	16.33	15.21	16.48	29.11	29.82	8.06	28.27	31.69
Annual rate of profit on total assets:										
Before income taxes	9.76	9.12	7.73	8.69	9.53	15.66	15.98	5.42	15.39	17.66
After income taxes	8.06	7.51	7.40	6.91	7.52	13.85	14.17	3.85	13.59	15.72
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.57	1.52	1.51	1.51	1.52	2.22	2.25	2.25	2.27	2.29
Total cash, U.S. Government and other securities, to total current liabilities	0.42	0.39	0.40	0.38	0.37	0.50	0.52	0.51	0.51	0.53
Total stockholders' equity to total debt	2.33	2.25	2.20	2.22	2.24	1.69	1.72	1.69	1.72	1.85

Table 15.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	179,791	177,428	183,665	174,378	173,988	23,656	25,591	24,222	24,886	26,360
Time deposits in the U.S., including negotiable certificates of deposit	29,182	22,242	22,605	24,372	22,609	2,775	2,859	2,607	2,580	2,663
Total cash on hand and in U.S. banks	208,973	199,669	206,270	198,750	196,597	26,431	28,450	26,830	27,466	29,022
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	130,718	123,904	131,322	128,818	129,131	3,006	2,908	2,856	2,651	2,945
Total cash, U.S. Government and other securities	339,690	323,573	337,592	327,568	325,728	29,437	31,358	29,685	30,117	31,967
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	357,692	360,037	345,826	365,538	371,402	46,946	47,974	46,355	47,703	49,471
Inventories	394,161	406,278	403,950	424,197	432,831	47,208	48,072	47,433	48,135	49,548
All other current assets	185,232	189,275	190,914	190,653	207,386	7,721	7,696	7,996	7,894	7,891
Total current assets	1,276,775	1,279,163	1,278,282	1,307,956	1,337,348	131,312	135,101	131,470	133,849	138,876
Property, plant, and equipment	1,148,119	1,168,435	1,180,830	1,205,876	1,223,817	142,742	144,650	147,406	149,177	153,071
Land and mineral rights	57,669	57,991	58,688	58,979	58,686	2,607	2,561	2,759	2,722	2,713
Less: Accumulated depreciation, depletion, and amortization	697,090	708,872	711,717	727,644	740,269	104,354	105,806	107,809	108,993	112,040
Net property, plant, and equipment	508,698	517,554	527,800	537,211	542,234	40,995	41,404	42,356	42,906	43,745
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,961,513	1,992,273	2,041,937	2,126,312	2,142,348	13,262	13,345	14,031	14,224	13,983
Total Assets	3,746,987	3,788,989	3,848,020	3,971,479	4,021,930	185,569	189,851	187,857	190,979	196,605
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	26,473	28,598	27,925	29,479	29,098	9,567	9,424	8,912	9,046	9,393
b. Other short-term loans, including commercial paper	27,339	28,059	29,898	29,374	27,799	2,820	2,546	2,578	2,234	2,301
Trade accounts and trade notes payable	256,918	258,955	259,435	275,378	279,371	25,045	25,611	24,556	25,131	25,616
Income taxes accrued, prior and current years, net of payments	13,022	15,385	13,841	17,469	15,696	717	804	638	710	904
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	12,821	14,042	16,446	18,166	20,463	4,045	4,108	4,397	4,369	4,317
b. Other long-term loans	34,280	37,837	35,068	41,964	45,184	2,317	2,457	2,554	2,752	2,921
All other current liabilities, including excise and sales taxes, and accrued expenses	444,176	456,877	463,927	453,512	461,998	14,733	15,202	14,833	14,783	15,095
Total current liabilities	815,031	839,753	846,541	865,342	879,609	59,243	60,153	58,468	59,025	60,548
Long-term debt, due in more than 1 year:										
a. Loans from banks	165,319	170,463	173,693	176,922	176,010	15,721	16,596	17,192	17,455	16,974
b. Other long-term loans	490,710	503,336	508,554	516,471	522,097	17,633	17,420	17,535	17,621	16,787
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	515,364	514,149	575,955	609,008	608,916	4,661	5,499	4,891	5,084	4,758
Total liabilities	1,986,424	2,027,701	2,104,742	2,167,743	2,186,632	97,258	99,669	98,086	99,185	99,067
Capital stock and other capital (less treasury stock)	866,991	828,136	772,265	793,121	777,941	35,341	37,124	37,129	38,609	41,457
Retained earnings	893,573	933,152	971,012	1,010,615	1,057,358	52,970	53,058	52,642	53,185	56,081
Stockholders' equity	1,760,563	1,761,288	1,743,278	1,803,736	1,835,299	88,311	90,182	89,771	91,794	97,538
Total Liabilities and Stockholders' Equity	3,746,987	3,788,989	3,848,020	3,971,479	4,021,930	185,569	189,851	187,857	190,979	196,605
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	461,745	439,410	431,742	442,614	457,738	72,069	74,948	73,001	74,823	78,329
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	9.07	8.54	8.77	8.25	8.10	15.86	16.52	15.80	15.77	16.26
Trade accounts and trade notes receivable	9.55	9.50	8.99	9.20	9.23	25.30	25.27	24.68	24.98	25.16
Inventories	10.52	10.72	10.50	10.68	10.76	25.44	25.32	25.25	25.20	25.20
Total current assets	34.07	33.76	33.22	32.93	33.25	70.76	71.16	69.98	70.09	70.64
Net property, plant, and equipment	13.58	13.66	13.72	13.53	13.48	22.09	21.81	22.55	22.47	22.25
Short-term debt, including current portion of long-term debt	2.69	2.86	2.84	3.00	3.05	10.10	9.76	9.82	9.63	9.63
Total current liabilities	21.75	22.16	22.00	21.79	21.87	31.93	31.68	31.12	30.91	30.80
Long-term debt	17.51	17.78	17.73	17.46	17.36	17.97	17.92	18.49	18.37	17.17
Total liabilities	53.01	53.52	54.70	54.58	54.37	52.41	52.50	52.21	51.94	50.39
Stockholders' equity	46.99	46.48	45.30	45.42	45.63	47.59	47.50	47.79	48.06	49.61

Table 16.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	15,980	16,476	15,302	15,933	18,442	6,635	7,054	6,356	6,211	7,306
Depreciation, depletion, and amortization of property, plant, and equipment	535	542	565	523	518	155	152	163	148	145
All other operating costs and expenses	14,911	15,112	14,406	14,715	16,619	6,313	6,547	6,153	5,722	6,637
Income (loss) from operations	535	823	332	695	1,306	166	354	41	341	525
Interest expense	541	507	516	489	473	67	61	53	48	47
All other nonoperating income (expense)	93	15	47	169	50	(8)	(12)	9	16	(13)
Income (loss) before income taxes	86	332	(138)	374	883	91	282	(3)	309	464
Provision for current and deferred domestic income taxes	46	(47)	38	73	160	13	21	15	18	40
Income (loss) after income taxes	41	379	(176)	301	723	78	261	(18)	291	425
Cash dividends charged to retained earnings this quarter	307	257	673	367	476	91	99	224	176	119
Net income retained in business	(266)	122	(849)	(66)	247	(12)	162	(241)	116	305
Retained earnings at beginning of quarter	12,937	12,256	12,158	10,983	11,861	4,079	3,733	3,865	3,404	4,262
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(76)	(13)	97	47	(74)	(55)	15	70	39	(12)
Retained earnings at end of quarter	12,595	12,365	11,406	10,964	12,033	4,012	3,910	3,693	3,558	4,555
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.35	3.29	3.69	3.28	2.81	2.33	2.16	2.56	2.38	1.98
All other operating costs and expenses	93.31	91.72	94.14	92.36	90.11	95.16	92.82	96.80	92.14	90.84
Income (loss) from operations	3.35	5.00	2.17	4.36	7.08	2.51	5.02	0.64	5.49	7.18
Interest expense	3.39	3.08	3.37	3.07	2.56	1.01	0.86	0.83	0.77	0.65
All other nonoperating income (expense)	0.58	0.09	0.30	1.06	0.27	(0.13)	(0.17)	0.15	0.26	(0.18)
Income (loss) before income taxes	0.54	2.02	(0.90)	2.35	4.79	1.37	3.99	(0.05)	4.97	6.36
Provision for current and deferred domestic income taxes	0.28	(0.29)	0.25	0.46	0.87	0.19	0.30	0.23	0.28	0.54
Income (loss) after income taxes	0.25	2.30	(1.15)	1.89	3.92	1.18	3.70	(0.28)	4.69	5.81
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	1.53	5.97	(2.58)	6.85	15.86	7.12	22.28	(0.25)	25.78	33.42
After income taxes	0.72	6.82	(3.29)	5.51	12.99	6.12	20.63	(1.49)	24.31	30.56
Annual rate of profit on total assets:										
Before income taxes	0.51	2.01	(0.85)	2.24	5.23	2.93	9.02	(0.10)	10.71	15.32
After income taxes	0.24	2.30	(1.08)	1.81	4.28	2.52	8.36	(0.60)	10.10	14.01
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	3.38	3.40	3.42	3.16	3.14	1.94	2.04	2.07	1.91	2.04
Total cash, U.S. Government and other securities, to total current liabilities	1.74	1.77	1.82	1.59	1.59	0.30	0.30	0.30	0.31	0.37
Total stockholders' equity to total debt	1.09	1.10	1.06	1.06	1.09	1.04	1.00	0.97	1.06	1.34

Table 16.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,419	2,330	2,322	2,301	2,512	940	973	916	941	1,167
Time deposits in the U.S., including negotiable certificates of deposit	172	166	215	199	226	120	103	87	104	117
Total cash on hand and in U.S. banks	2,590	2,496	2,537	2,501	2,738	1,060	1,076	1,003	1,044	1,284
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,733	14,626	14,539	14,100	14,360	146	90	89	117	139
Total cash, U.S. Government and other securities	17,323	17,121	17,076	16,601	17,099	1,206	1,166	1,092	1,161	1,423
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,614	5,397	4,823	5,616	6,116	2,618	2,745	2,492	2,402	2,734
Inventories	7,845	7,666	7,499	7,957	7,879	3,566	3,543	3,366	3,141	2,966
All other current assets	2,806	2,643	2,629	2,740	2,681	412	418	464	529	669
Total current assets	33,589	32,827	32,027	32,915	33,774	7,802	7,872	7,415	7,233	7,793
Property, plant, and equipment	40,503	40,499	39,804	40,458	40,569	13,371	13,214	12,510	12,733	13,122
Land and mineral rights	10,473	10,492	10,370	10,323	10,423	548	562	580	536	492
Less: Accumulated depreciation, depletion, and amortization	29,151	29,664	28,590	29,097	29,564	9,831	9,750	9,329	9,608	9,991
Net property, plant, and equipment	21,825	21,327	21,584	21,684	21,428	4,088	4,027	3,762	3,662	3,622
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,840	11,848	11,560	12,067	12,296	539	585	545	643	707
Total Assets	67,253	66,003	65,170	66,665	67,498	12,429	12,483	11,721	11,537	12,123
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,355	1,284	1,296	1,490	1,531	1,028	1,014	1,034	981	867
b. Other short-term loans, including commercial paper	449	327	373	537	429	281	161	182	287	213
Trade accounts and trade notes payable	3,771	3,693	3,427	3,639	3,893	1,377	1,334	1,152	1,128	1,268
Income taxes accrued, prior and current years, net of payments	286	303	245	246	267	32	23	1	13	24
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	776	742	883	904	882	376	363	395	341	363
b. Other long-term loans	456	505	544	728	850	123	122	106	96	146
All other current liabilities, including excise and sales taxes, and accrued expenses	2,848	2,795	2,601	2,878	2,906	813	850	713	941	933
Total current liabilities	9,941	9,649	9,368	10,422	10,758	4,030	3,867	3,582	3,787	3,814
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,234	6,138	5,757	5,628	5,424	1,770	1,894	1,675	1,360	1,278
b. Other long-term loans	11,460	11,249	11,260	11,404	11,315	1,323	1,494	1,518	1,437	1,285
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,021	16,710	17,442	17,370	17,744	191	173	186	158	189
Total liabilities	44,656	43,746	43,828	44,823	45,240	7,314	7,427	6,961	6,742	6,565
Capital stock and other capital (less treasury stock)	10,003	9,892	9,936	10,878	10,225	1,103	1,146	1,068	1,236	1,003
Retained earnings	12,595	12,365	11,406	10,964	12,033	4,012	3,910	3,693	3,558	4,555
Stockholders' equity	22,598	22,257	21,343	21,842	22,258	5,115	5,056	4,761	4,795	5,558
Total Liabilities and Stockholders' Equity	67,253	66,003	65,170	66,665	67,498	12,429	12,483	11,721	11,537	12,123
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	23,648	23,179	22,658	22,493	23,017	3,773	4,005	3,833	3,446	3,979
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	25.76	25.94	26.20	24.90	25.33	9.71	9.34	9.32	10.07	11.74
Trade accounts and trade notes receivable	8.35	8.18	7.40	8.42	9.06	21.07	21.99	21.26	20.82	22.55
Inventories	11.67	11.61	11.51	11.94	11.67	28.69	28.38	28.72	27.22	24.47
Total current assets	49.94	49.74	49.14	49.37	50.04	62.78	63.06	63.26	62.69	64.28
Net property, plant, and equipment	32.45	32.31	33.12	32.53	31.75	32.89	32.26	32.09	31.74	29.88
Short-term debt, including current portion of long-term debt	4.51	4.33	4.75	5.49	5.47	14.55	13.30	14.64	14.78	13.11
Total current liabilities	14.78	14.62	14.38	15.63	15.94	32.42	30.98	30.56	32.83	31.46
Long-term debt	26.31	26.34	26.11	25.55	24.80	24.89	27.14	27.24	24.24	21.14
Total liabilities	66.40	66.28	67.25	67.24	67.02	58.85	59.50	59.39	58.44	54.15
Stockholders' equity	33.60	33.72	32.75	32.76	32.98	41.15	40.50	40.61	41.56	45.85

Table 17.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	25,213	27,779	23,660	21,186	27,444	4,511	4,823	4,416	4,101	5,536
Depreciation, depletion, and amortization of property, plant, and equipment	1,502	1,503	1,504	1,427	1,439	152	149	162	149	142
All other operating costs and expenses	22,299	24,074	21,677	20,170	23,914	4,036	4,279	4,157	3,976	4,753
Income (loss) from operations	1,412	2,203	479	(410)	2,091	323	395	97	(24)	641
Interest expense	828	800	724	708	708	34	35	36	36	46
All other nonoperating income (expense)	928	910	(265)	390	694	5	14	7	8	(24)
Income (loss) before income taxes	1,512	2,313	(510)	(728)	2,078	294	373	68	(53)	571
Provision for current and deferred domestic income taxes	123	211	(13)	(18)	194	15	39	13	11	34
Income (loss) after income taxes	1,390	2,102	(496)	(710)	1,884	279	335	55	(64)	536
Cash dividends charged to retained earnings this quarter	821	450	475	342	460	179	145	119	95	153
Net income retained in business	569	1,652	(972)	(1,051)	1,425	99	190	(64)	(160)	384
Retained earnings at beginning of quarter	11,409	12,969	14,282	12,147	11,500	3,947	4,162	5,072	4,435	4,818
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	14	128	(3)	(143)	43	7	(7)	(2)	10	33
Retained earnings at end of quarter	11,991	14,749	13,307	10,953	12,967	4,053	4,345	5,005	4,286	5,235
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	5.96	5.41	6.36	6.73	5.24	3.37	3.08	3.68	3.64	2.57
All other operating costs and expenses	88.44	86.66	91.62	95.20	87.14	89.47	88.73	94.13	96.95	85.86
Income (loss) from operations	5.60	7.93	2.02	(1.94)	7.62	7.16	8.19	2.19	(0.59)	11.57
Interest expense	3.29	2.88	3.06	3.34	2.58	0.76	0.74	0.81	0.89	0.83
All other nonoperating income (expense)	3.68	3.28	(1.12)	1.84	2.53	0.12	0.29	0.15	0.19	(0.44)
Income (loss) before income taxes	6.00	8.33	(2.15)	(3.44)	7.57	6.51	7.74	1.53	(1.29)	10.31
Provision for current and deferred domestic income taxes	0.49	0.76	(0.06)	(0.09)	0.71	0.33	0.80	0.29	0.28	0.62
Income (loss) after income taxes	5.51	7.57	(2.10)	(3.35)	6.87	6.18	6.94	1.24	(1.57)	9.69
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	7.49	11.19	(2.47)	(3.63)	10.35	24.47	28.64	4.72	(3.90)	38.96
After income taxes	6.88	10.17	(2.41)	(3.54)	9.39	23.22	25.68	3.81	(4.74)	36.61
Annual rate of profit on total assets:										
Before income taxes	3.45	5.22	(1.18)	(1.70)	4.88	11.63	14.34	2.56	(1.95)	20.00
After income taxes	3.17	4.74	(1.15)	(1.65)	4.43	11.03	12.86	2.07	(2.37)	18.79
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.53	1.56	1.52	1.59	1.58	2.02	2.22	2.32	2.20	2.22
Total cash, U.S. Government and other securities, to total current liabilities	0.35	0.34	0.35	0.32	0.33	0.39	0.55	0.61	0.56	0.55
Total stockholders' equity to total debt	1.41	1.46	1.59	1.54	1.60	1.53	1.71	2.08	1.72	1.84

Table 17.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,900	7,794	7,266	6,483	7,002	976	1,300	1,291	1,252	1,318
Time deposits in the U.S., including negotiable certificates of deposit	828	523	731	413	556	117	138	129	141	125
Total cash on hand and in U.S. banks	8,729	8,317	7,996	6,897	7,559	1,093	1,437	1,420	1,393	1,443
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	529	661	827	833	796	58	116	250	234	256
Total cash, U.S. Government and other securities	9,258	8,978	8,823	7,730	8,355	1,151	1,553	1,670	1,627	1,699
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,434	14,410	12,078	12,068	13,799	2,519	2,556	2,361	2,409	2,937
Inventories	12,602	12,785	12,504	13,100	13,181	1,880	1,750	1,834	2,019	2,001
All other current assets	5,067	5,176	5,066	5,578	4,905	429	436	498	386	288
Total current assets	40,360	41,349	38,471	38,475	40,241	5,980	6,296	6,363	6,441	6,926
Property, plant, and equipment	104,782	105,833	105,604	105,361	104,649	12,099	11,906	12,620	13,026	12,708
Land and mineral rights	17,845	18,213	18,070	17,946	17,095	374	374	396	439	437
Less: Accumulated depreciation, depletion, and amortization	58,770	59,913	60,075	60,786	60,879	9,131	8,913	9,542	9,833	9,493
Net property, plant, and equipment	63,857	64,134	63,599	62,520	60,865	3,343	3,368	3,474	3,632	3,651
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	71,278	71,891	70,459	70,641	69,210	787	756	708	771	835
Total Assets	175,495	177,374	172,529	171,636	170,316	10,109	10,419	10,545	10,844	11,413
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,572	1,615	1,191	1,353	1,339	479	456	421	463	448
b. Other short-term loans, including commercial paper	799	1,312	1,918	2,062	2,115	164	193	156	151	129
Trade accounts and trade notes payable	9,019	8,746	8,461	8,997	9,426	1,300	1,186	1,173	1,310	1,377
Income taxes accrued, prior and current years, net of payments	152	322	275	309	413	17	36	65	51	60
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	850	765	875	779	1,021	257	219	323	287	322
b. Other long-term loans	4,219	3,598	2,656	1,784	1,712	175	138	145	172	211
All other current liabilities, including excise and sales taxes, and accrued expenses	9,710	10,218	9,905	8,854	9,492	573	613	453	496	569
Total current liabilities	26,321	26,575	25,281	24,138	25,518	2,964	2,840	2,737	2,930	3,114
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,446	9,787	9,574	9,700	9,292	958	1,039	1,031	1,255	1,223
b. Other long-term loans	40,391	39,626	35,574	36,489	34,823	1,111	1,003	672	839	852
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,540	18,717	19,679	20,999	20,384	272	320	376	384	365
Total liabilities	94,698	94,705	90,108	91,326	90,017	5,306	5,203	4,817	5,407	5,555
Capital stock and other capital (less treasury stock)	68,805	67,920	69,114	69,357	67,332	751	872	724	1,151	623
Retained earnings	11,991	14,749	13,307	10,953	12,967	4,053	4,345	5,005	4,286	5,235
Stockholders' equity	80,797	82,669	82,421	80,309	80,299	4,804	5,216	5,729	5,437	5,858
Total Liabilities and Stockholders' Equity	175,495	177,374	172,529	171,636	170,316	10,109	10,419	10,545	10,844	11,413
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	14,039	14,774	13,190	14,336	14,723	3,016	3,456	3,626	3,511	3,812
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.28	5.06	5.11	4.50	4.91	11.39	14.91	15.83	15.00	14.89
Trade accounts and trade notes receivable	7.65	8.12	7.00	7.03	8.10	24.92	24.53	22.39	22.21	25.74
Inventories	7.18	7.21	7.25	7.63	7.74	18.60	16.80	17.39	18.62	17.54
Total current assets	23.00	23.31	22.30	22.42	23.63	59.15	60.43	60.34	59.40	60.69
Net property, plant, and equipment	36.39	36.16	36.86	36.43	35.74	33.07	32.32	32.94	33.49	31.99
Short-term debt, including current portion of long-term debt	4.24	4.11	3.85	3.48	3.63	10.63	9.65	9.91	9.89	9.72
Total current liabilities	15.00	14.98	14.65	14.06	14.98	29.32	27.26	25.96	27.02	27.29
Long-term debt	28.40	27.86	26.17	26.91	25.90	20.47	19.60	16.15	19.31	18.18
Total liabilities	53.96	53.39	52.23	53.21	52.85	52.48	49.93	45.68	49.86	48.67
Stockholders' equity	46.04	46.61	47.77	46.79	47.15	47.52	50.07	54.32	50.14	51.33

Table 18.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	63,485	63,643	58,505	63,416	63,490	5,370	5,722	5,209	5,387	5,343
Depreciation, depletion, and amortization of property, plant, and equipment	1,589	1,642	1,626	1,680	1,677	79	84	88	87	96
All other operating costs and expenses	56,141	57,657	54,323	56,645	56,963	4,734	5,238	4,980	4,794	4,801
Income (loss) from operations	5,754	4,344	2,556	5,091	4,850	558	401	142	506	446
Interest expense	969	915	830	848	900	23	23	25	28	44
All other nonoperating income (expense)	1,666	1,250	463	672	1,669	1	1	15	(19)	(13)
Income (loss) before income taxes	6,451	4,680	2,188	4,915	5,619	535	379	132	460	389
Provision for current and deferred domestic income taxes	1,330	1,094	438	964	1,820	44	42	32	36	50
Income (loss) after income taxes	5,121	3,586	1,751	3,952	3,799	492	336	100	423	340
Cash dividends charged to retained earnings this quarter	1,322	826	780	637	1,125	96	36	156	182	308
Net income retained in business	3,799	2,760	971	3,315	2,674	396	300	(56)	241	32
Retained earnings at beginning of quarter	40,814	43,871	46,736	47,530	50,292	3,630	3,777	3,679	3,087	3,280
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(34)	(248)	(279)	(336)	(29)	(62)	(98)	(34)	24	40
Retained earnings at end of quarter	44,579	46,383	47,429	50,509	52,937	3,964	3,980	3,589	3,352	3,352
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.58	2.78	2.65	2.64	1.47	1.46	1.68	1.61	1.79
All other operating costs and expenses	88.43	90.59	92.85	89.32	89.72	88.15	91.53	95.60	88.99	89.85
Income (loss) from operations	9.06	6.83	4.37	8.03	7.64	10.38	7.00	2.72	9.40	8.36
Interest expense	1.53	1.44	1.42	1.34	1.42	0.44	0.40	0.48	0.51	0.83
All other nonoperating income (expense)	2.62	1.96	0.79	1.06	2.63	0.02	0.01	0.30	(0.35)	(0.24)
Income (loss) before income taxes	10.16	7.35	3.74	7.75	8.85	9.97	6.61	2.54	8.54	7.29
Provision for current and deferred domestic income taxes	2.10	1.72	0.75	1.52	2.87	0.81	0.74	0.61	0.67	0.93
Income (loss) after income taxes	8.07	5.63	2.99	6.23	5.98	9.16	5.88	1.92	7.86	6.36
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.03	16.60	7.95	17.15	19.23	46.54	32.36	12.33	42.65	35.07
After income taxes	18.28	12.72	6.36	13.79	13.00	42.75	28.76	9.35	39.28	30.60
Annual rate of profit on total assets:										
Before income taxes	10.78	7.74	3.63	7.86	8.97	25.29	17.56	6.47	21.66	18.23
After income taxes	8.56	5.93	2.90	6.32	6.06	23.23	15.61	4.91	19.95	15.91
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.21	2.12	2.15	2.14	2.21	2.25	2.18	2.18	2.11	2.14
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.28	0.34	0.31	0.29	0.49	0.45	0.45	0.42	0.42
Total stockholders' equity to total debt	1.93	1.89	1.87	1.89	1.97	2.40	2.43	2.11	1.92	2.00

Table 18.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,116	7,147	8,798	8,596	7,795	1,012	1,027	945	1,032	1,019
Time deposits in the U.S., including negotiable certificates of deposit	1,008	1,103	1,270	771	770	112	115	109	97	80
Total cash on hand and in U.S. banks	9,124	8,250	10,068	9,367	8,565	1,124	1,142	1,054	1,129	1,099
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,732	3,353	3,364	3,785	3,140	201	147	160	60	90
Total cash, U.S. Government and other securities	12,856	11,603	13,432	13,152	11,705	1,325	1,289	1,214	1,189	1,188
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	26,489	26,594	23,221	26,812	26,817	2,283	2,347	2,066	2,316	2,296
Inventories	31,098	31,815	31,371	32,927	32,733	2,199	2,293	2,291	2,228	2,230
All other current assets	17,773	17,461	17,061	16,756	18,134	283	289	255	240	321
Total current assets	88,215	87,474	85,085	89,647	89,389	6,091	6,217	5,826	5,972	6,035
Property, plant, and equipment	123,421	126,873	127,224	133,017	134,546	6,404	6,572	6,218	6,710	6,916
Land and mineral rights	8,269	8,352	8,806	8,971	9,099	88	85	84	105	89
Less: Accumulated depreciation, depletion, and amortization	65,160	66,436	67,163	71,480	72,798	4,547	4,675	4,382	4,627	4,746
Net property, plant, and equipment	66,530	68,789	68,867	70,508	70,847	1,945	1,981	1,920	2,188	2,260
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	84,524	85,663	87,177	90,007	90,333	434	424	421	330	249
Total Assets	239,269	241,927	241,130	250,162	250,569	8,470	8,623	8,168	8,490	8,543
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,437	3,335	1,994	2,446	2,808	504	507	532	602	622
b. Other short-term loans, including commercial paper	1,590	2,201	2,843	2,632	2,082	151	174	146	153	121
Trade accounts and trade notes payable	20,398	19,934	18,423	20,615	20,177	1,334	1,345	1,215	1,213	1,071
Income taxes accrued, prior and current years, net of payments	617	660	565	1,160	1,107	49	53	45	61	47
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,538	1,809	1,654	1,646	1,260	143	152	156	149	201
b. Other long-term loans	1,140	1,467	2,206	2,099	2,040	138	158	139	169	168
All other current liabilities, including excise and sales taxes, and accrued expenses	11,123	11,800	11,844	11,216	10,897	389	459	437	479	596
Total current liabilities	39,843	41,206	39,530	41,814	40,371	2,709	2,849	2,671	2,825	2,826
Long-term debt, due in more than 1 year:										
a. Loans from banks	11,323	10,333	10,452	12,247	12,665	615	677	713	704	645
b. Other long-term loans	38,893	40,370	39,817	39,643	38,602	367	260	342	470	466
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,165	37,248	41,279	41,841	42,035	176	159	155	178	167
Total liabilities	127,224	129,157	131,077	135,546	133,674	3,868	3,944	3,881	4,177	4,103
Capital stock and other capital (less treasury stock)	67,466	66,387	62,624	64,108	63,958	638	699	697	961	1,089
Retained earnings	44,579	46,383	47,429	50,509	52,937	3,964	3,980	3,589	3,352	3,352
Stockholders' equity	112,045	112,770	110,052	114,617	116,894	4,602	4,679	4,287	4,312	4,440
Total Liabilities and Stockholders' Equity	239,269	241,927	241,130	250,162	250,569	8,470	8,623	8,168	8,490	8,543
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	48,372	46,268	45,556	47,833	49,018	3,382	3,368	3,156	3,147	3,209
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.37	4.80	5.57	5.26	4.67	15.65	14.95	14.86	14.00	13.91
Trade accounts and trade notes receivable	11.07	10.99	9.63	10.72	10.70	26.96	27.22	25.30	27.28	26.87
Inventories	13.00	13.15	13.01	13.16	13.06	25.97	26.60	28.05	26.24	26.10
Total current assets	36.87	36.16	35.29	35.84	35.67	71.92	72.11	71.34	70.35	70.63
Net property, plant, and equipment	27.81	28.43	28.56	28.18	28.27	22.96	22.98	23.51	25.77	26.45
Short-term debt, including current portion of long-term debt	3.22	3.64	3.61	3.53	3.27	11.06	11.50	11.93	12.63	13.02
Total current liabilities	16.65	17.03	16.39	16.71	16.11	31.98	33.04	32.70	33.28	33.08
Long-term debt	20.99	20.96	20.85	20.74	20.46	11.60	10.86	12.92	13.83	13.00
Total liabilities	53.17	53.39	54.36	54.18	53.35	45.66	45.74	47.52	49.21	48.03
Stockholders' equity	46.83	46.61	45.64	45.82	46.65	54.34	54.26	52.48	50.79	51.97

Table 19.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	33,437	33,226	31,174	34,156	34,617	2,362	2,193	2,077	2,224	2,289
Depreciation, depletion, and amortization of property, plant, and equipment	848	859	877	913	907	48	46	46	48	56
All other operating costs and expenses	30,028	30,706	29,512	30,974	31,314	2,035	2,007	1,973	1,910	2,041
Income (loss) from operations	2,561	1,661	786	2,269	2,396	279	140	58	266	193
Interest expense	536	519	465	488	531	13	11	11	14	29
All other nonoperating income (expense)	183	(147)	(501)	(281)	388	5	3	(2)	(10)	(7)
Income (loss) before income taxes	2,208	994	(180)	1,500	2,253	271	133	45	242	156
Provision for current and deferred domestic income taxes	537	281	(171)	469	1,152	21	30	18	23	20
Income (loss) after income taxes	1,671	713	(8)	1,031	1,101	250	103	27	219	137
Cash dividends charged to retained earnings this quarter	276	244	470	309	460	27	10	62	76	145
Net income retained in business	1,395	469	(478)	722	641	223	92	(35)	144	(8)
Retained earnings at beginning of quarter	16,269	17,408	17,805	17,710	18,114	1,785	1,822	1,748	1,439	1,573
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2)	(96)	(94)	(146)	(23)	(41)	(16)	18	0	8
Retained earnings at end of quarter	17,662	17,781	17,233	18,286	18,733	1,967	1,898	1,731	1,583	1,573
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.54	2.59	2.81	2.67	2.62	2.04	2.11	2.21	2.16	2.43
All other operating costs and expenses	89.80	92.42	94.67	90.68	90.46	86.17	91.49	94.99	85.89	89.15
Income (loss) from operations	7.66	5.00	2.52	6.64	6.92	11.80	6.40	2.80	11.95	8.42
Interest expense	1.60	1.56	1.49	1.43	1.53	0.54	0.52	0.55	0.61	1.27
All other nonoperating income (expense)	0.55	(0.44)	(1.61)	(0.82)	1.12	0.22	0.16	(0.08)	(0.46)	(0.31)
Income (loss) before income taxes	6.60	2.99	(0.58)	4.39	6.51	11.47	6.04	2.18	10.88	6.84
Provision for current and deferred domestic income taxes	1.61	0.85	(0.55)	1.37	3.33	0.87	1.37	0.88	1.02	0.86
Income (loss) after income taxes	5.00	2.15	(0.03)	3.02	3.18	10.60	4.68	1.29	9.86	5.98
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.48	10.60	(2.05)	15.95	23.50	44.75	22.56	8.20	45.25	28.41
After income taxes	17.77	7.60	(0.10)	10.96	11.48	41.34	17.46	4.87	41.00	24.83
Annual rate of profit on total assets:										
Before income taxes	8.43	3.80	(0.69)	5.51	8.35	23.47	12.14	4.55	23.00	14.88
After income taxes	6.38	2.72	(0.03)	3.79	4.08	21.68	9.40	2.70	20.84	13.01
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.94	1.92	1.83	1.88	1.97	2.08	2.09	2.27	2.12	2.22
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.25	0.27	0.25	0.23	0.47	0.45	0.46	0.37	0.42
Total stockholders' equity to total debt	1.19	1.16	1.08	1.14	1.20	2.28	2.36	2.38	1.83	1.84

¹ Included in Primary Metals.

Table 19.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,704	3,204	3,610	3,605	3,341	563	518	424	392	436
Time deposits in the U.S., including negotiable certificates of deposit	297	308	191	204	174	78	76	82	76	53
Total cash on hand and in U.S. banks	4,001	3,512	3,801	3,809	3,514	641	595	506	468	489
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,854	1,952	2,112	2,003	1,348	89	71	65	40	58
Total cash, U.S. Government and other securities	5,855	5,464	5,913	5,812	4,862	730	666	571	508	546
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,696	13,739	12,234	14,140	14,162	1,184	1,180	1,047	1,212	1,149
Inventories	18,849	18,852	18,604	19,917	19,474	1,204	1,140	1,103	1,086	1,039
All other current assets	3,178	3,477	3,321	3,547	3,803	126	107	113	114	164
Total current assets	41,578	41,532	40,072	43,415	42,301	3,245	3,092	2,834	2,919	2,899
Property, plant, and equipment	66,751	67,248	68,033	70,260	70,810	3,348	3,236	2,959	3,364	3,466
Land and mineral rights	1,229	1,207	1,219	1,282	1,337	32	29	25	43	42
Less: Accumulated depreciation, depletion, and amortization	34,450	34,642	35,321	36,777	37,337	2,266	2,222	2,075	2,289	2,305
Net property, plant, and equipment	33,531	33,812	33,931	34,765	34,810	1,114	1,044	910	1,119	1,203
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	29,622	29,324	30,313	30,730	30,821	261	230	231	170	105
Total Assets	104,731	104,668	104,317	108,911	107,932	4,619	4,366	3,975	4,208	4,206
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,408	1,525	1,100	1,302	1,575	255	242	242	327	341
b. Other short-term loans, including commercial paper	786	838	1,417	1,157	630	81	98	63	66	58
Trade accounts and trade notes payable	11,549	10,947	10,432	11,804	11,239	771	651	535	597	482
Income taxes accrued, prior and current years, net of payments	211	233	213	419	235	27	26	23	27	15
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	767	957	865	757	542	93	98	82	99	143
b. Other long-term loans	644	963	1,711	1,763	1,679	115	123	119	107	90
All other current liabilities, including excise and sales taxes, and accrued expenses	6,110	6,165	6,179	5,897	5,564	220	242	182	155	176
Total current liabilities	21,474	21,628	21,918	23,097	21,464	1,560	1,480	1,247	1,377	1,305
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,294	6,719	6,963	8,152	8,205	345	322	289	312	284
b. Other long-term loans	21,683	21,285	20,209	19,859	19,455	175	113	132	257	282
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,670	17,512	20,223	20,170	20,458	116	100	101	122	132
Total liabilities	67,121	67,144	69,313	71,278	69,582	2,196	2,015	1,769	2,069	2,003
Capital stock and other capital (less treasury stock)	19,948	19,743	17,771	19,347	19,618	455	452	475	556	631
Retained earnings	17,662	17,781	17,233	18,286	18,733	1,967	1,898	1,731	1,583	1,573
Stockholders' equity	37,610	37,524	35,004	37,633	38,350	2,422	2,350	2,206	2,139	2,203
Total Liabilities and Stockholders' Equity	104,731	104,668	104,317	108,911	107,932	4,619	4,366	3,975	4,208	4,206
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	20,104	19,904	18,154	20,318	20,837	1,685	1,612	1,588	1,542	1,593
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.59	5.22	5.67	5.34	4.50	15.80	15.25	14.37	12.07	12.99
Trade accounts and trade notes receivable	13.08	13.13	11.73	12.98	13.12	25.64	27.03	26.34	28.79	27.33
Inventories	18.00	18.01	17.83	18.29	18.04	26.07	26.11	27.75	25.80	24.71
Total current assets	39.70	39.68	38.41	39.86	39.19	70.25	70.83	71.30	69.37	68.92
Net property, plant, and equipment	32.02	32.30	32.53	31.92	32.25	24.11	23.90	22.88	26.59	28.59
Short-term debt, including current portion of long-term debt	3.44	4.09	4.88	4.57	4.10	11.75	12.85	12.73	14.23	15.03
Total current liabilities	20.50	20.66	21.01	21.21	19.89	33.77	33.90	31.36	32.73	31.03
Long-term debt	26.71	26.75	26.05	25.72	25.63	11.27	9.97	10.60	13.53	13.45
Total liabilities	64.09	64.15	66.44	65.45	64.47	47.55	46.16	44.50	49.17	47.62
Stockholders' equity	35.91	35.85	33.56	34.55	35.53	52.45	53.84	55.50	50.83	52.38

¹ Included in Primary Metals.

Table 20.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	25,120	25,197	22,315	23,721	23,041	2,264	2,786	2,379	2,349	2,203
Depreciation, depletion, and amortization of property, plant, and equipment	628	647	624	645	643	16	24	27	21	22
All other operating costs and expenses	21,934	22,493	20,529	21,026	20,804	2,051	2,566	2,306	2,165	2,001
Income (loss) from operations	2,559	2,057	1,162	2,050	1,594	197	197	47	163	181
Interest expense	392	353	328	326	330	7	9	10	11	11
All other nonoperating income (expense)	1,414	1,383	888	880	1,217	(4)	(4)	(4)	(11)	(7)
Income (loss) before income taxes	3,581	3,088	1,721	2,604	2,481	186	185	34	141	163
Provision for current and deferred domestic income taxes	652	659	444	322	475	16	7	2	8	18
Income (loss) after income taxes	2,930	2,429	1,278	2,282	2,006	170	178	31	133	145
Cash dividends charged to retained earnings this quarter	1,008	550	209	247	355	48	15	64	66	101
Net income retained in business	1,921	1,879	1,068	2,035	1,651	122	163	(33)	67	45
Retained earnings at beginning of quarter	14,353	15,728	17,924	18,706	20,208	1,257	1,298	1,328	1,163	1,209
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	10	(81)	(128)	(195)	(11)	9	(26)	(51)	16	30
Retained earnings at end of quarter	16,285	17,526	18,864	20,546	21,848	1,388	1,434	1,245	1,247	1,284
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.57	2.80	2.72	2.79	0.70	0.85	1.12	0.89	0.99
All other operating costs and expenses	87.31	89.27	92.00	88.64	90.29	90.59	92.08	96.89	92.17	90.80
Income (loss) from operations	10.19	8.17	5.21	8.64	6.92	8.71	7.07	1.99	6.95	8.20
Interest expense	1.56	1.40	1.47	1.38	1.43	0.30	0.31	0.43	0.45	0.48
All other nonoperating income (expense)	5.63	5.49	3.98	3.71	5.28	(0.19)	(0.14)	(0.15)	(0.49)	(0.32)
Income (loss) before income taxes	14.26	12.26	7.71	10.98	10.77	8.22	6.62	1.41	6.01	7.40
Provision for current and deferred domestic income taxes	2.59	2.62	1.99	1.36	2.06	0.71	0.24	0.08	0.33	0.80
Income (loss) after income taxes	11.66	9.64	5.72	9.62	8.70	7.51	6.38	1.32	5.67	6.60
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.75	19.44	10.91	16.09	15.11	49.78	46.93	9.61	40.76	45.42
After income taxes	18.61	15.29	8.10	14.10	12.21	45.47	45.21	9.03	38.52	40.52
Annual rate of profit on total assets:										
Before income taxes	12.24	10.42	5.83	8.55	8.13	28.58	24.72	4.65	20.23	23.98
After income taxes	10.01	8.19	4.32	7.49	6.57	26.11	23.81	4.38	19.11	21.39
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.53	2.39	2.61	2.53	2.60	2.54	2.28	2.10	2.13	2.08
Total cash, U.S. Government and other securities, to total current liabilities	0.33	0.32	0.44	0.38	0.38	0.57	0.43	0.40	0.43	0.39
Total stockholders' equity to total debt	2.60	2.57	2.59	2.56	2.67	2.45	2.15	1.70	1.87	2.23

¹ Included in Primary Metals.

Table 20.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	3,440	3,479	4,532	4,017	3,878	322	335	315	398	351
Time deposits in the U.S., including negotiable certificates of deposit	679	760	1,062	552	553	16	16	13	7	11
Total cash on hand and in U.S. banks	4,119	4,239	5,594	4,569	4,431	338	351	328	405	362
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	927	866	754	1,229	1,243	107	66	76	15	19
Total cash, U.S. Government and other securities	5,046	5,105	6,348	5,797	5,674	445	418	404	420	381
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,044	9,912	8,384	9,778	9,544	669	746	650	690	658
Inventories	9,473	9,913	9,696	9,942	9,925	758	937	959	900	908
All other current assets	14,217	13,559	13,368	12,796	13,945	112	140	105	76	97
Total current assets	38,780	38,489	37,795	38,314	39,088	1,984	2,241	2,120	2,087	2,044
Property, plant, and equipment	49,046	51,116	51,066	54,460	54,691	1,716	1,984	1,983	1,890	1,874
Land and mineral rights	6,861	6,962	7,399	7,501	7,561	35	36	38	41	27
Less: Accumulated depreciation, depletion, and amortization	26,002	26,539	26,871	29,645	29,815	1,240	1,404	1,382	1,317	1,301
Net property, plant, and equipment	29,905	31,538	31,594	32,316	32,437	512	615	639	614	601
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,391	48,546	48,785	51,226	50,547	108	131	120	88	76
Total Assets	117,076	118,573	118,175	121,856	122,072	2,604	2,987	2,879	2,789	2,720
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,825	1,553	696	945	1,003	194	213	241	228	221
b. Other short-term loans, including commercial paper	793	1,324	1,416	1,467	1,428	67	66	76	82	58
Trade accounts and trade notes payable	7,131	7,100	6,257	6,824	6,834	364	506	477	401	369
Income taxes accrued, prior and current years, net of payments	358	393	358	723	737	14	22	15	17	19
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	699	784	717	793	618	32	37	52	37	43
b. Other long-term loans	480	474	465	268	288	12	18	5	3	23
All other current liabilities, including excise and sales taxes, and accrued expenses	4,069	4,483	4,554	4,102	4,129	97	120	142	211	250
Total current liabilities	15,355	16,111	14,464	15,123	15,038	780	982	1,009	979	983
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,276	2,730	2,489	3,111	3,188	196	300	351	300	255
b. Other long-term loans	16,160	17,842	18,556	18,743	18,055	110	98	94	91	43
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,324	18,351	19,582	20,160	20,112	24	34	30	34	4
Total liabilities	54,116	55,033	55,091	57,136	56,394	1,109	1,414	1,484	1,405	1,284
Capital stock and other capital (less treasury stock)	46,676	46,013	44,219	44,174	43,830	107	139	150	137	152
Retained earnings	16,285	17,526	18,864	20,546	21,848	1,388	1,434	1,245	1,247	1,284
Stockholders' equity	62,960	63,540	63,083	64,720	65,678	1,495	1,573	1,395	1,384	1,436
Total Liabilities and Stockholders' Equity	117,076	118,573	118,175	121,856	122,072	2,604	2,987	2,879	2,789	2,720
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	23,425	22,379	23,331	23,191	24,050	1,204	1,259	1,111	1,108	1,061
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.31	4.31	5.37	4.76	4.65	17.08	13.99	14.05	15.07	13.99
Trade accounts and trade notes receivable	8.58	8.36	7.09	8.02	7.82	25.69	24.97	22.59	24.74	24.20
Inventories	8.09	8.36	8.20	8.16	8.13	29.12	31.37	33.33	32.28	33.38
Total current assets	33.12	32.46	31.98	31.44	32.02	76.20	75.01	73.63	74.83	75.13
Net property, plant, and equipment	25.54	26.60	26.74	26.52	26.57	19.65	20.60	22.20	22.02	22.08
Short-term debt, including current portion of long-term debt	3.24	3.49	2.79	2.85	2.73	11.71	11.18	13.02	12.54	12.73
Total current liabilities	13.12	13.59	12.24	12.41	12.32	29.95	32.86	35.04	35.10	36.14
Long-term debt	17.46	17.35	17.81	17.93	17.40	11.73	13.33	15.48	14.04	10.94
Total liabilities	46.22	46.41	46.62	46.89	46.20	42.58	47.33	51.55	50.37	47.22
Stockholders' equity	53.78	53.59	53.38	53.11	53.80	57.42	52.67	48.45	49.63	52.78

¹ Included in Primary Metals.

Table 21.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	4,928	5,220	5,016	5,538	5,832	744	742	753	815	851
Depreciation, depletion, and amortization of property, plant, and equipment	113	136	125	121	126	15	14	15	18	18
All other operating costs and expenses	4,180	4,458	4,282	4,646	4,846	647	665	701	719	759
Income (loss) from operations	635	626	609	771	860	82	63	36	78	73
Interest expense	41	42	37	34	39	4	3	3	3	5
All other nonoperating income (expense)	69	14	75	73	64	1	1	21	3	1
Income (loss) before income taxes	662	597	647	811	885	78	61	53	77	70
Provision for current and deferred domestic income taxes	141	154	165	172	193	7	5	12	6	12
Income (loss) after income taxes	521	444	482	639	692	72	56	42	71	58
Cash dividends charged to retained earnings this quarter	38	32	101	81	310	21	11	30	41	62
Net income retained in business	483	412	381	557	382	51	45	12	30	(5)
Retained earnings at beginning of quarter	10,192	10,734	11,007	11,114	11,970	588	657	602	484	498
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(42)	(71)	(56)	6	5	(30)	(55)	(1)	7	2
Retained earnings at end of quarter	10,633	11,076	11,331	11,677	12,356	609	647	613	522	495
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.29	2.60	2.49	2.18	2.17	2.02	1.89	2.03	2.18	2.17
All other operating costs and expenses	84.83	85.41	85.37	83.89	83.08	87.01	89.59	93.17	88.30	89.25
Income (loss) from operations	12.88	11.99	12.13	13.93	14.75	10.97	8.52	4.80	9.53	8.58
Interest expense	0.84	0.81	0.74	0.61	0.67	0.52	0.40	0.45	0.42	0.55
All other nonoperating income (expense)	1.40	0.26	1.50	1.32	1.10	0.07	0.15	2.74	0.31	0.16
Income (loss) before income taxes	13.43	11.44	12.90	14.64	15.18	10.53	8.27	7.09	9.42	8.20
Provision for current and deferred domestic income taxes	2.87	2.94	3.29	3.11	3.31	0.91	0.72	1.53	0.71	1.44
Income (loss) after income taxes	10.57	8.50	9.60	11.54	11.87	9.61	7.55	5.56	8.71	6.76
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.08	20.41	21.62	26.45	27.52	45.76	32.53	31.15	38.90	34.83
After income taxes	18.16	15.16	16.10	20.84	21.52	41.79	29.69	24.43	35.97	28.71
Annual rate of profit on total assets:										
Before income taxes	15.17	12.79	13.88	16.73	17.22	25.12	19.34	16.26	20.57	17.26
After income taxes	11.93	9.50	10.34	13.18	13.46	22.94	17.65	12.75	19.02	14.22
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.61	2.15	2.29	2.20	2.07	2.34	2.28	2.10	2.06	2.03
Total cash, U.S. Government and other securities, to total current liabilities	0.65	0.30	0.37	0.43	0.30	0.41	0.53	0.57	0.56	0.49
Total stockholders' equity to total debt	5.45	4.64	5.07	5.12	4.61	2.79	3.78	2.44	2.34	2.10

¹ Included in Primary Metals.

Table 21.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	972	464	656	975	577	126	174	206	241	232
Time deposits in the U.S., including negotiable certificates of deposit	32	35	17	14	43	19	22	14	14	16
Total cash on hand and in U.S. banks	1,004	499	673	989	620	145	196	220	255	248
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	951	535	498	553	549	5	10	18	5	13
Total cash, U.S. Government and other securities	1,955	1,034	1,171	1,543	1,169	151	205	238	261	261
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,749	2,943	2,604	2,894	3,111	430	421	369	414	488
Inventories	2,776	3,050	3,070	3,068	3,333	237	217	229	242	282
All other current assets	377	425	373	413	386	45	42	36	50	60
Total current assets	7,857	7,453	7,218	7,918	8,000	862	885	872	966	1,092
Property, plant, and equipment	7,623	8,510	8,126	8,298	9,046	1,340	1,352	1,276	1,456	1,576
Land and mineral rights	179	184	187	187	200	21	20	20	20	20
Less: Accumulated depreciation, depletion, and amortization	4,708	5,254	4,971	5,058	5,646	1,041	1,049	925	1,021	1,140
Net property, plant, and equipment	3,094	3,439	3,342	3,427	3,600	319	322	372	455	457
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,511	7,793	8,078	8,050	8,965	65	63	70	71	69
Total Assets	17,462	18,685	18,638	19,395	20,565	1,247	1,270	1,313	1,493	1,617
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	205	256	198	199	229	56	52	49	46	59
b. Other short-term loans, including commercial paper	12	38	10	8	24	4	11	7	5	4
Trade accounts and trade notes payable	1,717	1,887	1,734	1,987	2,104	200	188	203	215	220
Income taxes accrued, prior and current years, net of payments	48	34	(6)	19	136	9	5	7	17	13
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	72	68	71	97	100	18	17	22	13	15
b. Other long-term loans	16	31	29	68	72	11	17	15	60	55
All other current liabilities, including excise and sales taxes, and accrued expenses	944	1,152	1,111	1,217	1,204	72	98	112	114	171
Total current liabilities	3,014	3,467	3,147	3,594	3,869	369	388	415	469	538
Long-term debt, due in more than 1 year:										
a. Loans from banks	753	884	1,000	985	1,273	75	54	73	92	106
b. Other long-term loans	1,050	1,244	1,052	1,041	1,092	82	49	115	121	142
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,170	1,385	1,474	1,512	1,465	37	25	25	21	31
Total liabilities	5,987	6,980	6,673	7,132	7,699	562	515	628	703	816
Capital stock and other capital (less treasury stock)	842	630	634	587	510	76	108	72	268	307
Retained earnings	10,633	11,076	11,331	11,677	12,356	609	647	613	522	495
Stockholders' equity	11,475	11,706	11,965	12,264	12,866	685	755	686	789	801
Total Liabilities and Stockholders' Equity	17,462	18,685	18,638	19,395	20,565	1,247	1,270	1,313	1,493	1,617
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	4,843	3,986	4,071	4,324	4,131	493	497	457	497	554
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.20	5.54	6.29	7.95	5.69	12.08	16.18	18.15	17.47	16.17
Trade accounts and trade notes receivable	15.74	15.75	13.97	14.92	15.13	34.48	33.12	28.10	27.75	30.17
Inventories	15.90	16.32	16.47	15.82	16.21	18.99	17.05	17.40	16.18	17.46
Total current assets	44.99	39.89	38.73	40.82	38.90	69.16	69.65	66.41	64.74	67.53
Net property, plant, and equipment	17.72	18.41	17.93	17.67	17.50	25.60	25.39	28.30	30.48	28.23
Short-term debt, including current portion of long-term debt	1.74	2.10	1.65	1.92	2.07	7.11	7.62	7.09	8.27	8.28
Total current liabilities	17.26	18.55	16.89	18.53	18.81	29.61	30.53	31.60	31.41	33.24
Long-term debt	10.32	11.39	11.01	10.44	11.50	12.53	8.09	14.33	14.28	15.29
Total liabilities	34.29	37.35	35.80	36.77	37.44	45.10	40.56	47.80	47.12	50.45
Stockholders' equity	65.71	62.65	64.20	63.23	62.56	54.90	59.44	52.20	52.88	49.55

¹ Included in Primary Metals.

Table 22.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	70,289	71,714	70,397	72,324	77,218	34,364	34,625	33,941	34,312	37,112
Depreciation, depletion, and amortization of property, plant, and equipment	1,650	1,754	1,827	1,648	1,725	771	824	924	732	794
All other operating costs and expenses	61,543	63,181	64,254	63,372	67,520	30,038	30,479	31,635	29,872	32,380
Income (loss) from operations	7,097	6,779	4,316	7,303	7,973	3,555	3,322	1,382	3,708	3,938
Interest expense	957	972	1,022	936	998	234	228	247	225	240
All other nonoperating income (expense)	890	1,041	621	651	1,446	48	109	95	(9)	(28)
Income (loss) before income taxes	7,029	6,848	3,914	7,017	8,421	3,369	3,202	1,230	3,474	3,670
Provision for current and deferred domestic income taxes	1,083	1,025	972	1,032	1,404	286	268	245	299	330
Income (loss) after income taxes	5,946	5,823	2,942	5,985	7,016	3,083	2,935	985	3,175	3,341
Cash dividends charged to retained earnings this quarter	1,943	1,748	2,076	2,400	2,194	1,204	924	1,213	1,057	1,297
Net income retained in business	4,003	4,075	866	3,585	4,822	1,879	2,011	(227)	2,118	2,044
Retained earnings at beginning of quarter	78,494	80,776	85,049	84,447	85,745	28,344	28,939	30,674	29,068	30,300
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(232)	(444)	(313)	(1,060)	(791)	(44)	(335)	(189)	(473)	(125)
Retained earnings at end of quarter	82,265	84,407	85,602	86,972	89,777	30,180	30,616	30,258	30,713	32,219
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.35	2.45	2.60	2.28	2.23	2.24	2.38	2.72	2.13	2.14
All other operating costs and expenses	87.56	88.10	91.27	87.62	87.44	87.41	88.03	93.21	87.06	87.25
Income (loss) from operations	10.10	9.45	6.13	10.10	10.32	10.35	9.59	4.07	10.81	10.61
Interest expense	1.36	1.36	1.45	1.29	1.29	0.68	0.66	0.73	0.66	0.65
All other nonoperating income (expense)	1.27	1.45	0.88	0.90	1.87	0.14	0.31	0.28	(0.03)	(0.07)
Income (loss) before income taxes	10.00	9.55	5.56	9.70	10.91	9.80	9.25	3.62	10.12	9.89
Provision for current and deferred domestic income taxes	1.54	1.43	1.38	1.43	1.82	0.83	0.77	0.72	0.87	0.89
Income (loss) after income taxes	8.46	8.12	4.18	8.27	9.09	8.97	8.48	2.90	9.25	9.00
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.66	26.14	14.95	26.19	30.43	39.10	36.36	14.06	39.30	38.83
After income taxes	22.56	22.23	11.24	22.33	25.36	35.79	33.32	11.27	35.93	35.34
Annual rate of profit on total assets:										
Before income taxes	12.69	12.25	7.00	12.16	14.27	20.43	19.05	7.29	20.43	20.76
After income taxes	10.74	10.42	5.27	10.37	11.89	18.70	17.46	5.84	18.68	18.89
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.04	2.04	2.04	2.03	2.02	2.46	2.49	2.44	2.44	2.46
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.39	0.39	0.37	0.38	0.59	0.61	0.58	0.58	0.59
Total stockholders' equity to total debt	1.62	1.58	1.59	1.57	1.62	1.93	1.96	1.89	1.95	2.13

Table 22.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	15,042	15,356	15,291	15,224	16,304	8,635	9,198	8,685	9,001	9,529
Time deposits in the U.S., including negotiable certificates of deposit	1,538	1,445	1,386	1,222	1,395	1,188	1,101	1,119	872	1,028
Total cash on hand and in U.S. banks	16,580	16,801	16,677	16,446	17,698	9,822	10,299	9,804	9,872	10,557
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,191	2,231	2,120	1,990	2,077	1,004	982	891	963	993
Total cash, U.S. Government and other securities	18,772	19,032	18,798	18,437	19,775	10,827	11,281	10,695	10,836	11,550
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	37,172	37,937	36,199	39,367	40,573	17,823	18,113	17,554	18,318	18,845
Inventories	33,000	33,694	34,317	35,790	36,748	13,819	14,242	14,500	14,427	15,198
All other current assets	8,573	8,406	8,331	8,532	9,326	2,522	2,426	2,455	2,456	2,393
Total current assets	97,517	99,069	97,645	102,126	106,422	44,991	46,062	45,204	46,036	47,986
Property, plant, and equipment	121,336	122,407	124,380	125,780	129,978	61,760	62,281	63,552	62,578	65,544
Land and mineral rights	2,789	2,838	2,799	2,810	2,791	823	801	905	852	876
Less: Accumulated depreciation, depletion, and amortization	83,285	84,210	84,989	85,794	88,749	46,197	46,615	47,284	46,409	48,604
Net property, plant, and equipment	40,839	41,035	42,190	42,797	44,020	16,386	16,467	17,173	17,020	17,815
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	83,195	83,516	83,667	85,967	85,549	4,574	4,708	5,129	4,947	4,924
Total Assets	221,551	223,620	223,502	230,890	235,990	65,951	67,238	67,506	68,003	70,725
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,290	5,451	5,474	5,587	5,784	3,121	2,974	2,846	2,937	2,958
b. Other short-term loans, including commercial paper	1,955	1,883	1,354	1,327	1,952	521	455	520	404	458
Trade accounts and trade notes payable	19,618	19,793	19,888	20,877	21,598	8,336	8,370	8,330	8,744	9,177
Income taxes accrued, prior and current years, net of payments	949	849	490	875	1,130	300	299	201	248	328
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,385	2,295	2,627	2,871	2,692	1,467	1,607	1,757	1,779	1,751
b. Other long-term loans	2,928	2,794	2,413	3,315	3,206	685	782	778	585	661
All other current liabilities, including excise and sales taxes, and accrued expenses	14,677	15,488	15,622	15,459	16,332	3,890	3,993	4,064	4,139	4,137
Total current liabilities	47,803	48,553	47,867	50,312	52,693	18,319	18,480	18,497	18,837	19,471
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,206	20,758	21,222	22,119	22,162	6,189	6,252	6,553	6,948	6,863
b. Other long-term loans	32,206	33,107	32,581	33,255	32,565	5,900	5,875	6,106	5,496	5,065
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	15,888	16,407	17,121	18,019	17,897	1,080	1,399	1,363	1,371	1,512
Total liabilities	116,104	118,825	118,792	123,705	125,316	31,488	32,006	32,519	32,652	32,911
Capital stock and other capital (less treasury stock)	23,182	20,388	19,108	20,212	20,897	4,283	4,616	4,729	4,639	5,596
Retained earnings	82,265	84,407	85,602	86,972	89,777	30,180	30,616	30,258	30,713	32,219
Stockholders' equity	105,448	104,795	104,710	107,184	110,674	34,463	35,232	34,987	35,351	37,814
Total Liabilities and Stockholders' Equity	221,551	223,620	223,502	230,890	235,990	65,951	67,238	67,506	68,003	70,725
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	49,714	50,517	49,778	51,814	53,729	26,671	27,582	26,707	27,199	28,515
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.47	8.51	8.41	7.99	8.38	16.42	16.78	15.84	15.93	16.33
Trade accounts and trade notes receivable	16.78	16.96	16.20	17.05	17.19	27.02	26.94	26.00	26.94	26.65
Inventories	14.90	15.07	15.35	15.50	15.57	20.95	21.18	21.48	21.21	21.49
Total current assets	44.02	44.30	43.69	44.23	45.10	68.22	68.51	66.96	67.70	67.85
Net property, plant, and equipment	18.43	18.35	18.88	18.54	18.65	24.85	24.49	25.44	25.03	25.19
Short-term debt, including current portion of long-term debt	5.67	5.56	5.31	5.67	5.78	8.79	8.65	8.74	8.39	8.24
Total current liabilities	21.58	21.71	21.42	21.79	22.33	27.78	27.48	27.40	27.70	27.53
Long-term debt	23.66	24.09	24.07	23.98	23.19	18.33	18.04	18.75	18.30	16.86
Total liabilities	52.40	53.14	53.15	53.58	53.10	47.74	47.60	48.17	48.02	46.53
Stockholders' equity	47.60	46.86	46.85	46.42	46.90	52.26	52.40	51.83	51.98	53.47

Table 23.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
	2011	2011	2011	2012	2012	2011	2011	2011	2012	2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	101,556	102,968	102,865	102,435	112,237	13,038	13,483	14,261	14,405	14,598
Depreciation, depletion, and amortization of property, plant, and equipment	2,363	2,367	2,518	2,496	2,576	218	209	254	228	242
All other operating costs and expenses	89,612	91,575	91,675	91,128	98,328	11,429	11,896	13,407	12,533	12,682
Income (loss) from operations	9,581	9,027	8,671	8,811	11,334	1,391	1,378	601	1,644	1,673
Interest expense	1,536	1,749	1,589	1,638	1,576	89	91	100	99	96
All other nonoperating income (expense)	4,631	4,678	2,890	4,455	4,773	26	23	59	36	2
Income (loss) before income taxes	12,677	11,955	9,972	11,629	14,530	1,328	1,310	559	1,581	1,579
Provision for current and deferred domestic income taxes	2,879	2,828	2,232	2,703	3,593	201	222	186	233	197
Income (loss) after income taxes	9,797	9,127	7,740	8,926	10,937	1,127	1,088	374	1,349	1,382
Cash dividends charged to retained earnings this quarter	2,778	1,654	2,737	2,093	3,458	501	420	372	609	623
Net income retained in business	7,019	7,473	5,003	6,834	7,479	626	667	2	740	759
Retained earnings at beginning of quarter	132,079	134,836	138,751	139,967	147,022	9,924	9,764	10,624	9,926	10,239
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,152)	481	1,035	700	559	20	(121)	(16)	(80)	(106)
Retained earnings at end of quarter	137,946	142,790	144,789	147,500	155,060	10,570	10,311	10,609	10,587	10,892
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.33	2.30	2.45	2.44	2.30	1.67	1.55	1.78	1.59	1.66
All other operating costs and expenses	88.24	88.94	89.12	88.96	87.61	87.66	88.23	94.01	87.00	86.88
Income (loss) from operations	9.43	8.77	8.43	8.60	10.10	10.67	10.22	4.21	11.41	11.46
Interest expense	1.51	1.70	1.54	1.60	1.40	0.68	0.68	0.70	0.68	0.66
All other nonoperating income (expense)	4.56	4.54	2.81	4.35	4.25	0.20	0.17	0.41	0.25	0.01
Income (loss) before income taxes	12.48	11.61	9.69	11.35	12.95	10.18	9.72	3.92	10.98	10.82
Provision for current and deferred domestic income taxes	2.84	2.75	2.17	2.64	3.20	1.54	1.65	1.30	1.62	1.35
Income (loss) after income taxes	9.65	8.86	7.52	8.71	9.74	8.64	8.07	2.62	9.36	9.47
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.95	21.61	18.53	20.91	25.41	39.55	38.55	16.26	43.80	41.45
After income taxes	17.74	16.50	14.38	16.05	19.12	33.57	32.01	10.86	37.35	36.29
Annual rate of profit on total assets:										
Before income taxes	10.27	9.53	7.84	8.85	10.85	19.42	18.90	7.63	21.03	20.88
After income taxes	7.94	7.27	6.08	6.80	8.17	16.49	15.69	5.10	17.93	18.28
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.44	1.38	1.35	1.36	1.34	2.13	2.09	2.08	2.11	2.20
Total cash, U.S. Government and other securities, to total current liabilities	0.33	0.27	0.26	0.22	0.20	0.43	0.46	0.43	0.43	0.49
Total stockholders' equity to total debt	2.20	2.15	2.02	1.95	2.01	2.03	2.10	1.92	2.05	2.23

Table 23.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	21,960	24,625	24,463	19,827	18,367	3,331	3,766	3,689	3,784	4,129
Time deposits in the U.S., including negotiable certificates of deposit	9,361	2,057	1,490	2,122	1,518	389	441	434	508	676
Total cash on hand and in U.S. banks	31,322	26,681	25,953	21,949	19,885	3,720	4,207	4,123	4,292	4,806
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	9,280	7,939	8,054	7,392	6,471	466	339	370	325	304
Total cash, U.S. Government and other securities	40,602	34,621	34,007	29,341	26,356	4,186	4,545	4,493	4,617	5,109
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	52,223	52,135	52,113	54,169	56,620	6,766	6,747	7,539	7,573	7,512
Inventories	58,111	60,529	60,767	65,328	66,844	8,227	8,129	8,250	8,762	8,797
All other current assets	26,772	30,864	31,539	30,844	31,589	1,329	1,364	1,524	1,700	1,505
Total current assets	177,708	178,148	178,426	179,681	181,410	20,509	20,785	21,806	22,652	22,924
Property, plant, and equipment	129,070	132,448	133,746	136,586	137,937	16,596	17,158	18,103	18,743	18,635
Land and mineral rights	2,432	2,386	2,743	2,976	3,087	215	172	224	237	264
Less: Accumulated depreciation, depletion, and amortization	78,709	80,455	80,193	82,361	83,027	11,899	12,312	12,854	13,432	13,425
Net property, plant, and equipment	52,792	54,379	56,296	57,202	57,997	4,912	5,017	5,473	5,548	5,474
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	263,311	269,482	274,281	288,511	296,163	1,924	1,926	2,036	1,879	1,841
Total Assets	493,811	502,009	509,003	525,394	535,570	27,345	27,728	29,314	30,079	30,238
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,638	3,759	4,401	5,317	4,826	1,669	1,580	1,579	1,542	1,594
b. Other short-term loans, including commercial paper	3,803	3,881	4,670	6,210	4,652	289	243	307	262	265
Trade accounts and trade notes payable	33,984	32,677	34,487	36,742	38,721	3,699	3,744	4,127	4,119	3,970
Income taxes accrued, prior and current years, net of payments	4,979	5,642	5,338	5,848	5,507	122	178	137	139	204
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,782	1,943	1,863	2,911	3,562	609	528	543	678	564
b. Other long-term loans	4,909	6,146	5,115	6,118	5,794	285	456	367	471	556
All other current liabilities, including excise and sales taxes, and accrued expenses	70,113	74,841	76,591	69,320	71,926	2,971	3,199	3,434	3,505	3,258
Total current liabilities	123,209	128,890	132,466	132,466	134,987	9,644	9,928	10,493	10,717	10,411
Long-term debt, due in more than 1 year:										
a. Loans from banks	23,189	25,674	27,770	28,067	28,326	1,886	2,066	2,518	2,303	2,260
b. Other long-term loans	62,877	61,721	62,777	65,549	66,647	1,894	1,615	1,866	1,774	1,584
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	63,623	64,483	70,682	76,861	76,863	492	525	677	843	749
Total liabilities	272,897	280,767	293,695	302,943	306,823	13,916	14,134	15,555	15,636	15,004
Capital stock and other capital (less treasury stock)	82,968	78,451	70,519	74,951	73,688	2,859	3,283	3,151	3,856	4,343
Retained earnings	137,946	142,790	144,789	147,500	155,060	10,570	10,311	10,609	10,587	10,892
Stockholders' equity	220,914	221,241	215,308	222,451	228,747	13,429	13,593	13,759	14,442	15,235
Total Liabilities and Stockholders' Equity	493,811	502,009	509,003	525,394	535,570	27,345	27,728	29,314	30,079	30,238
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	54,499	49,259	45,960	47,216	46,422	10,864	10,857	11,312	11,935	12,513
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	8.22	6.90	6.68	5.58	4.92	15.31	16.39	15.33	15.35	16.90
Trade accounts and trade notes receivable	10.58	10.39	10.24	10.31	10.57	24.74	24.33	25.72	25.18	24.84
Inventories	11.77	12.06	11.94	12.43	12.48	30.09	29.32	28.14	29.13	29.09
Total current assets	35.99	35.49	35.05	34.20	33.87	75.00	74.96	74.39	75.31	75.81
Net property, plant, and equipment	10.69	10.83	11.06	10.89	10.83	17.96	18.10	18.67	18.45	18.10
Short-term debt, including current portion of long-term debt	2.86	3.13	3.15	3.91	3.52	10.43	10.12	9.54	9.82	9.85
Total current liabilities	24.95	25.67	26.02	25.21	25.20	35.27	35.80	35.80	35.63	34.43
Long-term debt	17.43	17.41	17.79	17.82	17.73	13.82	13.28	14.96	13.55	12.71
Total liabilities	55.26	55.93	57.70	57.66	57.29	50.89	50.98	53.06	51.98	49.62
Stockholders' equity	44.74	44.07	42.30	42.34	42.71	49.11	49.02	46.94	48.02	50.38

Table 24.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	149,305	150,083	158,553	145,741	147,191	8,161	8,706	7,890	7,656	7,851
Depreciation, depletion, and amortization of property, plant, and equipment	4,983	4,962	5,059	4,835	4,888	128	133	130	128	135
All other operating costs and expenses	133,417	133,426	137,976	128,117	127,401	7,579	7,848	7,648	6,962	7,252
Income (loss) from operations	10,905	11,695	15,518	12,789	14,902	454	725	112	566	464
Interest expense	2,352	2,346	2,348	2,469	2,460	97	97	95	79	81
All other nonoperating income (expense)	25,619	20,314	20,991	25,305	21,375	(4)	12	(11)	(29)	(53)
Income (loss) before income taxes	34,172	29,663	34,161	35,624	33,817	353	641	6	458	329
Provision for current and deferred domestic income taxes	6,869	6,529	8,219	7,840	7,536	114	125	70	92	103
Income (loss) after income taxes	27,303	23,134	25,942	27,784	26,281	240	516	(64)	366	226
Cash dividends charged to retained earnings this quarter	2,498	4,028	2,820	6,239	3,459	328	271	378	439	494
Net income retained in business	24,805	19,107	23,122	21,546	22,823	(88)	245	(442)	(73)	(268)
Retained earnings at beginning of quarter	134,996	157,909	169,069	187,954	206,926	(7,483)	(6,432)	(4,522)	(4,849)	(4,025)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,922)	(9,366)	(4,860)	(2,821)	(3,317)	(78)	(132)	(65)	36	(10)
Retained earnings at end of quarter	155,879	167,650	187,332	206,679	226,432	(7,649)	(6,320)	(5,029)	(4,887)	(4,303)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.34	3.31	3.19	3.32	3.32	1.56	1.53	1.65	1.67	1.72
All other operating costs and expenses	89.36	88.90	87.02	87.91	86.56	92.87	90.14	96.94	90.93	92.38
Income (loss) from operations	7.30	7.79	9.79	8.78	10.12	5.57	8.33	1.41	7.40	5.91
Interest expense	1.58	1.56	1.48	1.69	1.67	1.19	1.11	1.21	1.03	1.04
All other nonoperating income (expense)	17.16	13.54	13.24	17.36	14.52	(0.05)	0.14	(0.13)	(0.38)	(0.68)
Income (loss) before income taxes	22.89	19.76	21.55	24.44	22.98	4.33	7.36	0.07	5.98	4.19
Provision for current and deferred domestic income taxes	4.60	4.35	5.18	5.38	5.12	1.39	1.43	0.89	1.20	1.32
Income (loss) after income taxes	18.29	15.41	16.36	19.06	17.86	2.94	5.93	(0.81)	4.78	2.88
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.45	19.48	21.84	21.91	20.37	20.24	35.85	0.32	23.39	15.72
After income taxes	17.94	15.19	16.58	17.09	15.83	13.74	28.86	(3.47)	18.70	10.78
Annual rate of profit on total assets:										
Before income taxes	12.85	10.97	12.22	12.40	11.68	7.86	13.79	0.14	10.84	7.65
After income taxes	10.27	8.56	9.28	9.67	9.08	5.33	11.10	(1.55)	8.66	5.24
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.65	1.57	1.55	1.59	1.59	1.93	2.10	2.27	2.51	2.48
Total cash, U.S. Government and other securities, to total current liabilities	0.64	0.58	0.58	0.61	0.59	0.52	0.56	0.61	0.66	0.65
Total stockholders' equity to total debt	3.30	3.06	3.07	3.15	3.23	1.48	1.48	1.79	1.86	2.12

Table 24.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	58,016	54,310	52,969	53,108	48,014	3,149	3,399	2,991	3,004	3,000
Time deposits in the U.S., including negotiable certificates of deposit	7,001	8,054	9,678	10,914	8,771	226	202	193	236	166
Total cash on hand and in U.S. banks	65,016	62,364	62,647	64,022	56,784	3,375	3,602	3,184	3,240	3,167
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	54,193	47,844	50,557	51,528	53,994	444	389	364	225	372
Total cash, U.S. Government and other securities	119,209	110,208	113,203	115,550	110,778	3,819	3,990	3,547	3,465	3,538
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	72,141	72,750	72,524	71,422	71,540	4,380	4,834	4,077	4,083	4,229
Inventories	51,825	52,114	51,189	52,778	53,462	5,203	5,305	4,706	4,772	4,921
All other current assets	62,756	63,117	62,811	62,672	63,094	823	882	776	759	835
Total current assets	305,931	298,189	299,728	302,422	298,874	14,224	15,011	13,106	13,078	13,523
Property, plant, and equipment	227,470	233,819	236,991	241,802	244,575	6,881	7,366	7,400	8,025	8,246
Land and mineral rights	6,821	6,673	6,708	6,769	6,949	100	91	84	78	63
Less: Accumulated depreciation, depletion, and amortization	144,194	147,591	149,038	150,628	152,005	5,029	5,448	5,516	5,999	6,228
Net property, plant, and equipment	90,097	92,901	94,661	97,942	99,519	1,952	2,009	1,967	2,104	2,080
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	667,757	690,306	723,706	748,648	759,851	1,806	1,566	1,453	1,714	1,614
Total Assets	1,063,785	1,081,396	1,118,094	1,149,013	1,158,244	17,982	18,586	16,527	16,896	17,217
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,285	3,956	3,656	3,145	2,847	781	739	527	585	555
b. Other short-term loans, including commercial paper	9,994	8,818	9,498	6,276	4,823	757	637	615	254	236
Trade accounts and trade notes payable	54,778	53,964	56,388	54,311	52,892	2,518	2,775	2,026	1,930	1,969
Income taxes accrued, prior and current years, net of payments	2,588	2,960	3,715	3,552	1,972	100	128	85	80	101
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,233	2,007	2,191	2,416	4,714	254	317	270	274	289
b. Other long-term loans	11,937	13,179	12,368	11,864	14,356	341	260	191	313	250
All other current liabilities, including excise and sales taxes, and accrued expenses	102,325	104,903	105,731	108,184	105,980	2,630	2,298	2,057	1,784	2,042
Total current liabilities	185,139	189,787	193,547	189,748	187,582	7,382	7,153	5,770	5,219	5,443
Long-term debt, due in more than 1 year:										
a. Loans from banks	30,894	32,579	34,093	33,468	33,254	821	894	825	905	891
b. Other long-term loans	128,321	138,328	142,293	149,480	145,321	1,749	1,980	1,699	1,882	1,729
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	110,679	111,584	122,389	125,841	128,181	1,047	1,411	833	1,061	777
Total liabilities	455,034	472,279	492,321	498,537	494,338	10,999	11,437	9,127	9,068	8,839
Capital stock and other capital (less treasury stock)	452,871	441,468	438,442	443,796	437,473	14,631	13,468	12,429	12,716	12,681
Retained earnings	155,879	167,650	187,332	206,679	226,432	(7,649)	(6,320)	(5,029)	(4,887)	(4,303)
Stockholders' equity	608,750	609,117	625,773	650,475	663,906	6,982	7,149	7,400	7,829	8,377
Total Liabilities and Stockholders' Equity	1,063,785	1,081,396	1,118,094	1,149,013	1,158,244	17,982	18,586	16,527	16,896	17,217
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	120,791	108,402	106,181	112,674	111,292	6,842	7,858	7,336	7,859	8,080
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.21	10.19	10.12	10.06	9.56	21.24	21.47	21.46	20.51	20.55
Trade accounts and trade notes receivable	6.78	6.73	6.49	6.22	6.18	24.36	26.01	24.67	24.16	24.56
Inventories	4.87	4.82	4.58	4.59	4.62	28.93	28.54	28.48	28.24	28.58
Total current assets	28.76	27.57	26.81	26.32	25.80	79.10	80.77	79.30	77.40	78.54
Net property, plant, and equipment	8.47	8.59	8.47	8.52	8.59	10.85	10.81	11.90	12.45	12.08
Short-term debt, including current portion of long-term debt	2.39	2.59	2.48	2.06	2.31	11.86	10.51	9.70	8.44	7.73
Total current liabilities	17.40	17.55	17.31	16.51	16.20	41.05	38.49	34.91	30.89	31.61
Long-term debt	14.97	15.80	15.78	15.92	15.42	14.29	15.46	15.27	16.49	15.22
Total liabilities	42.78	43.67	44.03	43.39	42.68	61.17	61.54	55.22	53.67	51.34
Stockholders' equity	57.22	56.33	55.97	56.61	57.32	38.83	38.46	44.78	46.33	48.66

Table 25.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	44,905	46,176	53,149	46,485	46,554	1,546	1,554	1,076	1,004	959
Depreciation, depletion, and amortization of property, plant, and equipment	1,106	1,093	1,153	1,160	1,243	12	16	12	11	11
All other operating costs and expenses	39,970	40,777	44,071	39,538	38,841	1,471	1,435	1,019	936	950
Income (loss) from operations	3,829	4,306	7,925	5,787	6,469	63	103	45	56	(2)
Interest expense	334	341	375	380	371	24	22	22	4	4
All other nonoperating income (expense)	10,844	9,688	11,836	14,220	10,687	3	2	(11)	1	(2)
Income (loss) before income taxes	14,340	13,652	19,387	19,626	16,786	42	82	12	53	(8)
Provision for current and deferred domestic income taxes	2,700	2,750	4,487	4,383	3,774	15	14	5	23	3
Income (loss) after income taxes	11,640	10,902	14,900	15,244	13,012	27	68	7	31	(12)
Cash dividends charged to retained earnings this quarter	201	250	238	344	67	18	25	56	73	38
Net income retained in business	11,438	10,652	14,662	14,900	12,944	9	43	(49)	(42)	(50)
Retained earnings at beginning of quarter	127,032	137,422	147,631	163,842	177,637	(1,640)	(2,439)	(541)	347	(276)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,046)	(1,945)	454	(694)	(311)	27	(37)	(22)	6	13
Retained earnings at end of quarter	137,425	146,129	162,747	178,048	190,270	(1,604)	(2,433)	(612)	310	(313)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.46	2.37	2.17	2.50	2.67	0.76	1.06	1.09	1.13	1.18
All other operating costs and expenses	89.01	88.31	82.92	85.06	83.43	95.17	92.33	94.75	93.25	99.03
Income (loss) from operations	8.53	9.32	14.91	12.45	13.90	4.07	6.61	4.16	5.62	(0.21)
Interest expense	0.74	0.74	0.71	0.82	0.80	1.53	1.45	2.02	0.37	0.41
All other nonoperating income (expense)	24.15	20.98	22.27	30.59	22.96	0.19	0.13	(1.06)	0.08	(0.26)
Income (loss) before income taxes	31.93	29.57	36.48	42.22	36.06	2.74	5.30	1.09	5.32	(0.88)
Provision for current and deferred domestic income taxes	6.01	5.96	8.44	9.43	8.11	0.96	0.91	0.46	2.26	0.33
Income (loss) after income taxes	25.92	23.61	28.03	32.79	27.95	1.77	4.39	0.63	3.07	(1.21)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	35.72	32.76	42.77	39.67	31.62	254.97	108.45	11.46	17.37	(2.67)
After income taxes	29.00	26.16	32.87	30.81	24.51	165.23	89.81	6.59	10.00	(3.67)
Annual rate of profit on total assets:										
Before income taxes	20.08	18.54	24.03	23.17	19.11	7.07	12.44	2.56	11.10	(1.78)
After income taxes	16.30	14.80	18.47	17.99	14.81	4.58	10.30	1.47	6.39	(2.45)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.12	1.09	1.07	1.14	1.18	1.13	1.35	1.29	2.88	3.17
Total cash, U.S. Government and other securities, to total current liabilities	0.38	0.32	0.35	0.39	0.41	0.26	0.31	0.36	0.78	0.93
Total stockholders' equity to total debt	4.15	3.96	3.84	4.27	4.77	0.06	0.39	0.61	5.76	6.08

¹ Included in Computer and Electronic Products.

Table 25.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	9,824	8,393	9,463	10,393	9,842	406	482	405	404	456
Time deposits in the U.S., including negotiable certificates of deposit	60	37	46	39	102	36	12	11	8	3
Total cash on hand and in U.S. banks	9,884	8,430	9,508	10,431	9,944	441	494	417	413	459
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	15,181	12,343	14,785	14,243	15,882	24	30	7	0	8
Total cash, U.S. Government and other securities	25,065	20,772	24,294	24,675	25,826	466	524	424	413	467
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,558	18,052	18,467	17,820	17,954	757	844	480	509	495
Inventories	7,775	7,389	7,537	7,768	8,403	667	757	524	509	553
All other current assets	23,003	24,358	23,838	22,326	21,645	108	141	91	92	75
Total current assets	73,401	70,571	74,137	72,589	73,827	1,997	2,267	1,518	1,522	1,590
Property, plant, and equipment	35,821	37,277	37,733	39,794	41,438	596	743	673	827	845
Land and mineral rights	2,832	2,813	2,829	2,775	2,982	18	10	14	11	10
Less: Accumulated depreciation, depletion, and amortization	20,254	21,039	21,558	22,687	23,152	436	566	510	646	648
Net property, plant, and equipment	18,398	19,051	19,005	19,882	21,268	179	188	176	191	207
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	193,887	204,966	229,546	246,412	256,268	216	194	134	212	100
Total Assets	285,686	294,588	322,688	338,882	351,363	2,392	2,649	1,828	1,926	1,897
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	256	234	225	170	142	122	174	72	65	63
b. Other short-term loans, including commercial paper	4,071	3,423	3,767	701	579	472	382	363	5	12
Trade accounts and trade notes payable	22,702	22,311	25,038	22,758	21,957	593	596	323	220	206
Income taxes accrued, prior and current years, net of payments	199	252	1,124	24	3	16	20	12	6	3
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	253	223	232	58	51	33	32	9	11	8
b. Other long-term loans	9,641	8,894	9,274	8,706	9,560	28	0	1	7	14
All other current liabilities, including excise and sales taxes, and accrued expenses	28,536	29,173	29,502	31,310	30,162	505	481	399	215	195
Total current liabilities	65,658	64,510	69,163	63,726	62,455	1,769	1,685	1,179	529	502
Long-term debt, due in more than 1 year:										
a. Loans from banks	746	1,885	1,706	1,502	1,346	119	73	104	71	62
b. Other long-term loans	23,736	27,452	31,972	35,254	32,876	355	123	117	55	49
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,983	34,066	38,537	40,523	42,374	84	464	19	40	16
Total liabilities	125,123	127,913	141,378	141,004	139,051	2,326	2,345	1,419	695	629
Capital stock and other capital (less treasury stock)	23,138	20,547	18,562	19,830	22,042	1,670	2,737	1,021	921	1,581
Retained earnings	137,425	146,129	162,747	178,048	190,270	(1,604)	(2,433)	(612)	310	(313)
Stockholders' equity	160,563	166,676	181,309	197,878	212,312	66	304	409	1,231	1,268
Total Liabilities and Stockholders' Equity	285,686	294,588	322,688	338,882	351,363	2,392	2,649	1,828	1,926	1,897
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,742	6,062	4,973	8,863	11,373	229	582	339	993	1,088
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.77	7.05	7.53	7.28	7.35	19.46	19.78	23.17	21.42	24.61
Trade accounts and trade notes receivable	6.15	6.13	5.72	5.26	5.11	31.63	31.88	26.23	26.43	26.09
Inventories	2.72	2.51	2.34	2.29	2.39	27.87	28.60	28.66	26.43	29.16
Total current assets	25.69	23.96	22.97	21.42	21.01	83.49	85.58	83.02	79.03	83.82
Net property, plant, and equipment	6.44	6.47	5.89	5.87	6.05	7.47	7.08	9.64	9.94	10.94
Short-term debt, including current portion of long-term debt	4.98	4.34	4.18	2.84	2.94	27.39	22.20	24.34	4.56	5.13
Total current liabilities	22.98	21.90	21.43	18.80	17.77	73.93	63.61	64.50	27.47	26.45
Long-term debt	8.57	9.96	10.44	10.85	9.74	19.79	7.42	12.08	6.54	5.86
Total liabilities	43.80	43.42	43.81	41.61	39.57	97.23	88.53	77.63	36.07	33.16
Stockholders' equity	56.20	56.58	56.19	58.39	60.43	2.77	11.47	22.37	63.93	66.84

¹ Included in Computer and Electronic Products.

Table 26.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	32,454	33,143	34,222	32,615	31,113	857	1,089	848	823	1,071
Depreciation, depletion, and amortization of property, plant, and equipment	890	872	895	875	872	12	15	13	12	13
All other operating costs and expenses	30,687	31,022	30,197	28,823	26,357	804	975	807	793	1,024
Income (loss) from operations	877	1,248	3,131	2,916	3,884	41	99	28	18	34
Interest expense	596	607	590	603	626	14	16	10	9	10
All other nonoperating income (expense)	5,321	3,689	3,448	2,856	1,919	0	3	(2)	(3)	(5)
Income (loss) before income taxes	5,602	4,331	5,989	5,170	5,178	27	85	16	6	19
Provision for current and deferred domestic income taxes	1,195	902	1,236	1,029	989	14	15	3	1	2
Income (loss) after income taxes	4,407	3,429	4,753	4,141	4,188	13	71	13	5	17
Cash dividends charged to retained earnings this quarter	642	566	894	1,345	1,085	32	44	34	62	65
Net income retained in business	3,766	2,863	3,859	2,796	3,103	(19)	27	(21)	(57)	(48)
Retained earnings at beginning of quarter	(78,497)	(75,448)	(73,209)	(70,529)	(68,807)	(1,509)	(345)	186	(114)	(773)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,221)	(1,753)	(940)	(251)	(244)	(5)	5	32	(4)	0
Retained earnings at end of quarter	(75,953)	(74,339)	(70,290)	(67,984)	(65,947)	(1,533)	(313)	197	(174)	(820)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.74	2.63	2.61	2.68	2.80	1.35	1.37	1.51	1.42	1.18
All other operating costs and expenses	94.55	93.60	88.24	88.38	84.71	93.82	89.54	95.15	96.36	95.65
Income (loss) from operations	2.70	3.77	9.15	8.94	12.48	4.83	9.09	3.34	2.22	3.16
Interest expense	1.84	1.83	1.72	1.85	2.01	1.65	1.51	1.22	1.09	0.98
All other nonoperating income (expense)	16.40	11.13	10.08	8.76	6.17	0.01	0.25	(0.19)	(0.42)	(0.43)
Income (loss) before income taxes	17.26	13.07	17.50	15.85	16.64	3.18	7.83	1.94	0.71	1.75
Provision for current and deferred domestic income taxes	3.68	2.72	3.61	3.15	3.18	1.65	1.35	0.40	0.13	0.20
Income (loss) after income taxes	13.58	10.35	13.89	12.70	13.46	1.53	6.48	1.54	0.58	1.55
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.61	12.24	16.55	13.95	14.34	22.86	51.21	9.01	3.21	9.05
After income taxes	12.28	9.69	13.14	11.17	11.60	10.98	42.36	7.17	2.62	8.02
Annual rate of profit on total assets:										
Before income taxes	8.57	6.64	8.96	7.53	7.68	5.89	14.62	3.85	1.21	3.54
After income taxes	6.75	5.26	7.11	6.03	6.21	2.83	12.09	3.07	0.99	3.14
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.77	1.68	1.69	1.72	1.73	1.82	2.34	2.76	2.88	2.71
Total cash, U.S. Government and other securities, to total current liabilities	0.80	0.74	0.72	0.77	0.72	0.43	0.62	0.80	0.85	0.78
Total stockholders' equity to total debt	3.38	3.33	3.42	3.39	3.31	0.58	0.68	1.31	1.12	1.16

¹ Included in Computer and Electronic Products.

Table 26.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	14,437	14,091	12,918	13,571	11,475	342	516	411	464	509
Time deposits in the U.S., including negotiable certificates of deposit	1,565	2,576	2,720	3,681	1,381	22	24	25	28	25
Total cash on hand and in U.S. banks	16,002	16,667	15,638	17,251	12,855	364	540	436	493	534
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	18,642	15,991	16,263	18,221	18,310	3	1	0	3	3
Total cash, U.S. Government and other securities	34,644	32,658	31,901	35,472	31,165	366	541	436	496	537
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,256	17,948	18,309	17,852	17,238	494	645	422	497	574
Inventories	8,682	8,332	8,414	8,630	8,428	601	699	528	570	622
All other current assets	15,006	15,782	16,090	17,397	17,856	77	153	124	127	140
Total current assets	76,589	74,719	74,714	79,350	74,687	1,538	2,038	1,510	1,689	1,872
Property, plant, and equipment	38,967	39,355	40,626	41,213	40,181	653	776	687	824	776
Land and mineral rights	963	950	922	923	883	13	12	13	13	13
Less: Accumulated depreciation, depletion, and amortization	23,510	23,985	24,883	25,624	24,892	518	619	568	696	630
Net property, plant, and equipment	16,420	16,320	16,664	16,512	16,172	148	170	132	140	159
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	168,342	169,698	176,093	178,746	178,747	164	127	66	98	84
Total Assets	261,350	260,737	267,471	274,609	269,606	1,850	2,335	1,708	1,928	2,115
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	349	719	687	658	566	116	114	76	93	125
b. Other short-term loans, including commercial paper	219	122	64	341	301	136	82	57	68	41
Trade accounts and trade notes payable	8,480	7,825	7,935	8,218	7,569	235	274	203	254	255
Income taxes accrued, prior and current years, net of payments	(31)	516	536	905	630	14	13	17	5	1
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	109	126	89	91	115	48	75	19	12	40
b. Other long-term loans	1,406	1,572	1,360	1,397	517	47	18	11	10	45
All other current liabilities, including excise and sales taxes, and accrued expenses	32,855	33,486	33,552	34,657	33,543	251	296	163	146	183
Total current liabilities	43,386	44,366	44,224	46,268	43,241	847	872	547	587	690
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,535	8,236	8,259	8,115	8,176	77	116	79	111	119
b. Other long-term loans	32,811	31,718	31,847	33,155	33,933	399	580	313	357	342
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,096	34,882	38,415	38,794	39,783	49	100	39	147	136
Total liabilities	117,828	119,202	122,745	126,332	125,133	1,373	1,668	978	1,201	1,287
Capital stock and other capital (less treasury stock)	219,475	215,874	215,016	216,261	210,420	2,010	979	534	901	1,649
Retained earnings	(75,953)	(74,339)	(70,290)	(67,984)	(65,947)	(1,533)	(313)	197	(174)	(820)
Stockholders' equity	143,523	141,535	144,726	148,277	144,473	477	666	730	727	829
Total Liabilities and Stockholders' Equity	261,350	260,737	267,471	274,609	269,606	1,850	2,335	1,708	1,928	2,115
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	33,203	30,353	30,491	33,083	31,446	691	1,166	963	1,103	1,182
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	13.26	12.53	11.93	12.92	11.56	19.80	23.19	25.55	25.73	25.39
Trade accounts and trade notes receivable	6.99	6.88	6.85	6.50	6.39	26.70	27.62	24.71	25.76	27.13
Inventories	3.32	3.20	3.15	3.14	3.13	32.49	29.92	30.91	29.56	29.39
Total current assets	29.31	28.66	27.93	28.90	27.70	83.15	87.30	88.41	87.64	88.50
Net property, plant, and equipment	6.28	6.26	6.23	6.01	6.00	7.99	7.27	7.72	7.27	7.52
Short-term debt, including current portion of long-term debt	0.80	0.97	0.82	0.91	0.56	18.75	12.38	9.60	9.48	11.86
Total current liabilities	16.60	17.02	16.53	16.85	16.04	45.81	37.35	32.01	30.44	32.60
Long-term debt	15.44	15.32	14.99	15.03	15.62	25.74	29.82	22.94	24.23	21.80
Total liabilities	45.08	45.72	45.89	46.00	46.41	74.21	71.46	57.25	62.29	60.83
Stockholders' equity	54.92	54.28	54.11	54.00	53.59	25.79	28.54	42.75	37.71	39.17

¹ Included in Computer and Electronic Products.

Table 27.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	71,947	70,764	71,182	66,641	69,524	5,758	6,063	5,966	5,829	5,821
Depreciation, depletion, and amortization of property, plant, and equipment	2,987	2,996	3,011	2,800	2,773	104	101	106	105	111
All other operating costs and expenses	62,761	61,626	63,708	59,755	62,203	5,304	5,438	5,822	5,232	5,278
Income (loss) from operations	6,199	6,141	4,462	4,086	4,548	350	524	38	492	432
Interest expense	1,422	1,398	1,383	1,486	1,463	59	58	63	66	67
All other nonoperating income (expense)	9,453	6,937	5,706	8,229	8,769	(7)	7	2	(27)	(46)
Income (loss) before income taxes	14,230	11,680	8,785	10,829	11,854	284	473	(22)	398	319
Provision for current and deferred domestic income taxes	2,974	2,877	2,496	2,429	2,772	84	96	62	68	98
Income (loss) after income taxes	11,256	8,803	6,289	8,399	9,081	199	377	(84)	330	221
Cash dividends charged to retained earnings this quarter	1,655	3,211	1,688	4,550	2,307	279	202	288	304	392
Net income retained in business	9,602	5,592	4,601	3,850	6,775	(79)	175	(372)	26	(171)
Retained earnings at beginning of quarter	86,461	95,935	94,647	94,642	98,096	(4,333)	(3,649)	(4,167)	(5,082)	(2,976)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,655)	(5,668)	(4,374)	(1,876)	(2,762)	(100)	(100)	(75)	34	(23)
Retained earnings at end of quarter	94,407	95,860	94,875	96,616	102,109	(4,512)	(3,574)	(4,614)	(5,023)	(3,170)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.15	4.23	4.23	4.20	3.99	1.81	1.67	1.77	1.80	1.90
All other operating costs and expenses	87.23	87.09	89.50	89.67	89.47	92.11	89.69	97.59	89.77	90.68
Income (loss) from operations	8.62	8.68	6.27	6.13	6.54	6.08	8.64	0.65	8.43	7.42
Interest expense	1.98	1.98	1.94	2.23	2.10	1.03	0.96	1.06	1.14	1.15
All other nonoperating income (expense)	13.14	9.80	8.02	12.35	12.61	(0.12)	0.12	0.04	(0.46)	(0.79)
Income (loss) before income taxes	19.78	16.51	12.34	16.25	17.05	4.93	7.80	(0.37)	6.84	5.48
Provision for current and deferred domestic income taxes	4.13	4.07	3.51	3.65	3.99	1.47	1.58	1.03	1.17	1.69
Income (loss) after income taxes	15.65	12.44	8.84	12.60	13.06	3.46	6.22	(1.41)	5.67	3.79
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.68	15.53	11.72	14.23	15.44	17.63	30.63	(1.43)	27.15	20.31
After income taxes	14.78	11.70	8.39	11.04	11.83	12.38	24.41	(5.36)	22.51	14.06
Annual rate of profit on total assets:										
Before income taxes	11.02	8.88	6.66	8.09	8.83	8.26	13.91	(0.69)	12.22	9.66
After income taxes	8.71	6.69	4.77	6.27	6.76	5.80	11.09	(2.58)	10.13	6.69
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.05	1.89	1.88	1.89	1.84	2.24	2.33	2.49	2.40	2.37
Total cash, U.S. Government and other securities, to total current liabilities	0.78	0.70	0.71	0.69	0.66	0.63	0.64	0.66	0.62	0.60
Total stockholders' equity to total debt	2.94	2.63	2.62	2.61	2.62	2.34	2.02	2.16	1.75	2.07

¹ Included in Computer and Electronic Products.

Table 27.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	33,754	31,826	30,588	29,145	26,697	2,401	2,401	2,175	2,135	2,035
Time deposits in the U.S., including negotiable certificates of deposit	5,376	5,441	6,912	7,195	7,288	169	166	156	199	139
Total cash on hand and in U.S. banks	39,130	37,267	37,500	36,340	33,985	2,570	2,567	2,331	2,335	2,174
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	20,369	19,511	19,508	19,064	19,802	417	358	357	222	361
Total cash, U.S. Government and other securities	59,499	56,777	57,008	55,404	53,787	2,987	2,925	2,687	2,556	2,534
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	36,327	36,750	35,748	35,750	36,349	3,130	3,345	3,175	3,077	3,160
Inventories	35,368	36,393	35,238	36,381	36,631	3,935	3,849	3,655	3,693	3,746
All other current assets	24,747	22,978	22,883	22,949	23,593	637	588	561	540	620
Total current assets	155,941	152,899	150,877	150,483	150,360	10,689	10,706	10,079	9,867	10,061
Property, plant, and equipment	152,682	157,187	158,632	160,795	162,955	5,631	5,846	6,040	6,374	6,625
Land and mineral rights	3,027	2,910	2,957	3,072	3,084	69	68	57	54	39
Less: Accumulated depreciation, depletion, and amortization	100,429	102,567	102,597	102,318	103,961	4,075	4,263	4,438	4,656	4,951
Net property, plant, and equipment	55,279	57,530	58,992	61,549	62,078	1,625	1,651	1,659	1,773	1,714
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	305,528	315,643	318,067	323,490	324,836	1,425	1,245	1,253	1,403	1,430
Total Assets	516,749	526,071	527,936	535,522	537,275	13,740	13,602	12,991	13,043	13,205
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,680	3,004	2,744	2,317	2,138	543	451	379	427	368
b. Other short-term loans, including commercial paper	5,703	5,273	5,667	5,234	3,943	148	173	194	181	183
Trade accounts and trade notes payable	23,596	23,828	23,414	23,335	23,365	1,690	1,905	1,500	1,456	1,508
Income taxes accrued, prior and current years, net of payments	2,420	2,192	2,054	2,624	1,338	70	95	55	69	97
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	872	1,659	1,870	2,267	4,548	173	209	242	251	240
b. Other long-term loans	890	2,713	1,734	1,761	4,279	266	242	179	296	191
All other current liabilities, including excise and sales taxes, and accrued expenses	40,934	42,243	42,678	42,217	42,275	1,874	1,521	1,495	1,423	1,664
Total current liabilities	76,096	80,911	80,160	79,755	81,887	4,766	4,596	4,044	4,103	4,251
Long-term debt, due in more than 1 year:										
a. Loans from banks	22,613	22,458	24,128	23,851	23,732	626	704	642	724	710
b. Other long-term loans	71,774	79,158	78,474	81,071	78,512	995	1,277	1,269	1,470	1,338
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,600	42,637	45,436	46,525	46,024	914	847	775	875	625
Total liabilities	212,083	225,165	228,198	231,201	230,155	7,301	7,424	6,730	7,172	6,924
Capital stock and other capital (less treasury stock)	210,258	205,047	204,864	207,705	205,011	10,951	9,753	10,875	10,893	9,451
Retained earnings	94,407	95,860	94,875	96,616	102,109	(4,512)	(3,574)	(4,614)	(5,023)	(3,170)
Stockholders' equity	304,665	300,907	299,738	304,321	307,120	6,439	6,178	6,261	5,871	6,281
Total Liabilities and Stockholders' Equity	516,749	526,071	527,936	535,522	537,275	13,740	13,602	12,991	13,043	13,205
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	79,846	71,987	70,717	70,728	68,473	5,923	6,110	6,035	5,763	5,809
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.51	10.79	10.80	10.35	10.01	21.74	21.50	20.69	19.60	19.19
Trade accounts and trade notes receivable	7.03	6.99	6.77	6.68	6.77	22.78	24.59	24.44	23.59	23.93
Inventories	6.84	6.92	6.67	6.79	6.82	28.64	28.30	28.13	28.32	28.37
Total current assets	30.18	29.06	28.58	28.10	27.99	77.80	78.71	77.58	75.65	76.19
Net property, plant, and equipment	10.70	10.94	11.17	11.49	11.55	11.83	12.14	12.77	13.59	12.98
Short-term debt, including current portion of long-term debt	1.77	2.40	2.28	2.16	2.77	8.23	7.91	7.65	8.86	7.44
Total current liabilities	14.73	15.38	15.18	14.89	15.24	34.69	33.79	31.13	31.46	32.20
Long-term debt	18.27	19.32	19.43	19.59	19.03	11.80	14.56	14.71	16.82	15.51
Total liabilities	41.04	42.80	43.22	43.17	42.84	53.14	54.58	51.80	54.99	52.43
Stockholders' equity	58.96	57.20	56.78	56.83	57.16	46.86	45.42	48.20	45.01	47.57

¹ Included in Computer and Electronic Products.

Table 28.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	43,894	43,224	43,196	43,810	45,974	5,985	6,330	6,232	5,640	6,410
Depreciation, depletion, and amortization of property, plant, and equipment	868	870	878	912	929	114	126	130	109	107
All other operating costs and expenses	39,576	39,408	39,292	39,793	41,170	5,520	5,900	5,865	5,380	5,876
Income (loss) from operations	3,450	2,945	3,025	3,104	3,876	352	304	237	151	427
Interest expense	687	678	684	731	742	33	37	51	41	46
All other nonoperating income (expense)	3,818	3,717	3,200	3,253	3,403	(13)	(14)	(31)	3	10
Income (loss) before income taxes	6,581	5,984	5,541	5,627	6,537	306	253	154	112	391
Provision for current and deferred domestic income taxes	757	830	371	708	763	54	44	51	70	92
Income (loss) after income taxes	5,824	5,154	5,170	4,919	5,774	252	208	103	42	299
Cash dividends charged to retained earnings this quarter	2,628	3,111	2,984	3,017	3,273	246	64	224	191	300
Net income retained in business	3,196	2,043	2,186	1,902	2,501	6	144	(121)	(148)	0
Retained earnings at beginning of quarter	171,123	173,395	175,468	177,858	180,358	4,720	2,503	2,745	2,364	2,398
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(82)	(98)	(77)	(53)	(164)	(1)	(21)	44	(51)	21
Retained earnings at end of quarter	174,236	175,340	177,577	179,707	182,695	4,725	2,626	2,668	2,165	2,419
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.98	2.01	2.03	2.08	2.02	1.90	2.00	2.09	1.93	1.67
All other operating costs and expenses	90.16	91.17	90.96	90.83	89.55	92.23	93.21	94.11	95.39	91.67
Income (loss) from operations	7.86	6.81	7.00	7.09	8.43	5.87	4.80	3.80	2.68	6.67
Interest expense	1.57	1.57	1.58	1.67	1.61	0.54	0.58	0.82	0.74	0.72
All other nonoperating income (expense)	8.70	8.60	7.41	7.43	7.40	(0.22)	(0.23)	(0.50)	0.04	0.15
Income (loss) before income taxes	14.99	13.84	12.83	12.84	14.22	5.11	3.99	2.48	1.99	6.10
Provision for current and deferred domestic income taxes	1.72	1.92	0.86	1.62	1.66	0.90	0.70	0.82	1.24	1.43
Income (loss) after income taxes	13.27	11.92	11.97	11.23	12.56	4.21	3.29	1.65	0.75	4.67
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.45	12.54	12.24	12.03	13.92	16.76	13.54	8.79	6.49	22.24
After income taxes	11.91	10.80	11.42	10.52	12.29	13.80	11.16	5.87	2.45	17.03
Annual rate of profit on total assets:										
Before income taxes	7.71	7.05	6.54	6.51	7.54	9.44	7.04	4.53	3.38	11.59
After income taxes	6.82	6.07	6.10	5.69	6.66	7.77	5.80	3.02	1.28	8.87
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.28	1.16	1.11	1.05	1.06	2.62	2.50	2.44	2.32	2.29
Total cash, U.S. Government and other securities, to total current liabilities	0.28	0.21	0.21	0.18	0.19	0.72	0.72	0.70	0.65	0.59
Total stockholders' equity to total debt	4.05	3.84	3.44	3.56	3.58	2.98	2.32	2.24	2.26	2.37

Table 28.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	15,234	12,239	12,411	11,397	12,867	2,095	2,501	2,356	2,188	2,228
Time deposits in the U.S., including negotiable certificates of deposit	501	454	420	317	207	344	358	217	231	115
Total cash on hand and in U.S. banks	15,735	12,693	12,830	11,714	13,073	2,439	2,859	2,572	2,419	2,343
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,213	1,133	1,064	1,209	1,163	300	280	322	275	222
Total cash, U.S. Government and other securities	16,949	13,826	13,894	12,923	14,236	2,739	3,139	2,895	2,694	2,565
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,327	24,095	23,621	24,806	25,232	3,127	3,249	3,046	2,883	3,201
Inventories	26,948	27,523	27,159	28,914	29,158	3,538	3,948	3,646	3,532	3,729
All other current assets	9,529	9,441	9,109	9,272	9,975	523	552	514	490	541
Total current assets	77,752	74,884	73,784	75,916	78,601	9,927	10,887	10,100	9,600	10,036
Property, plant, and equipment	63,071	63,570	64,978	65,003	65,683	6,985	7,289	7,417	6,959	6,803
Land and mineral rights	1,201	1,200	1,249	1,237	1,318	128	129	130	117	132
Less: Accumulated depreciation, depletion, and amortization	39,655	39,600	39,613	39,341	39,887	5,001	5,159	5,317	4,943	4,838
Net property, plant, and equipment	24,617	25,171	26,614	26,900	27,114	2,112	2,259	2,230	2,134	2,098
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	239,180	239,489	238,432	242,912	241,236	921	1,219	1,305	1,547	1,355
Total Assets	341,549	339,544	338,830	345,728	346,951	12,960	14,365	13,635	13,280	13,488
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,907	2,103	2,328	2,423	2,619	423	517	415	461	633
b. Other short-term loans, including commercial paper	2,170	2,461	3,388	3,908	4,313	119	167	186	191	176
Trade accounts and trade notes payable	19,710	20,480	20,998	21,863	22,389	1,906	2,227	2,045	1,980	2,005
Income taxes accrued, prior and current years, net of payments	2,513	2,411	2,289	2,695	2,489	68	46	47	53	94
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	588	920	957	1,242	1,264	241	237	245	273	234
b. Other long-term loans	1,514	1,411	2,546	6,451	6,496	56	53	120	179	160
All other current liabilities, including excise and sales taxes, and accrued expenses	32,122	35,028	34,028	33,822	34,260	977	1,105	1,082	1,000	1,079
Total current liabilities	60,526	64,815	66,535	72,404	73,830	3,791	4,350	4,140	4,137	4,382
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,435	8,806	8,916	8,687	7,601	855	986	1,051	939	838
b. Other long-term loans	33,711	34,058	34,458	29,769	30,248	750	1,264	1,123	1,016	930
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	43,206	40,947	47,825	47,783	47,378	265	296	300	275	309
Total liabilities	145,877	148,626	157,734	158,643	159,057	5,662	6,896	6,614	6,368	6,458
Capital stock and other capital (less treasury stock)	21,435	15,578	3,520	7,379	5,199	2,573	4,842	4,354	4,748	4,611
Retained earnings	174,236	175,340	177,577	179,707	182,695	4,725	2,626	2,668	2,165	2,419
Stockholders' equity	195,671	190,918	181,096	187,086	187,894	7,298	7,468	7,022	6,912	7,030
Total Liabilities and Stockholders' Equity	341,549	339,544	338,830	345,728	346,951	12,960	14,365	13,635	13,280	13,488
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	17,226	10,070	7,249	3,512	4,771	6,135	6,537	5,960	5,463	5,654
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.96	4.07	4.10	3.74	4.10	21.13	21.85	21.23	20.29	19.01
Trade accounts and trade notes receivable	7.12	7.10	6.97	7.18	7.27	24.13	22.62	22.34	21.71	23.73
Inventories	7.89	8.11	8.02	8.36	8.40	27.30	27.48	26.74	26.60	27.65
Total current assets	22.76	22.05	21.78	21.96	22.65	76.60	75.79	74.07	72.29	74.41
Net property, plant, and equipment	7.21	7.41	7.85	7.78	7.81	16.30	15.72	16.35	16.07	15.55
Short-term debt, including current portion of long-term debt	1.81	2.03	2.72	4.06	4.23	6.48	6.77	7.09	8.31	8.93
Total current liabilities	17.72	19.09	19.64	20.94	21.28	29.25	30.29	30.36	31.15	32.49
Long-term debt	12.34	12.62	12.80	11.12	10.91	12.39	15.66	15.94	14.73	13.10
Total liabilities	42.71	43.77	46.55	45.89	45.84	43.69	48.01	48.51	47.95	47.88
Stockholders' equity	57.29	56.23	53.45	54.11	54.16	56.31	51.99	51.49	52.05	52.12

Table 29.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	210,077	214,487	230,805	238,321	247,179	5,660	5,703	5,696	6,365	6,879
Depreciation, depletion, and amortization of property, plant, and equipment	4,511	4,435	4,596	4,626	4,453	121	112	140	120	131
All other operating costs and expenses	192,260	195,466	213,135	218,477	225,805	5,100	5,176	5,324	5,684	6,010
Income (loss) from operations	13,307	14,586	13,074	15,218	16,921	440	415	231	561	738
Interest expense	2,550	2,333	2,278	2,305	2,399	55	50	54	51	72
All other nonoperating income (expense)	6,196	4,934	4,790	3,934	6,260	9	0	4	(16)	(27)
Income (loss) before income taxes	16,953	17,187	15,586	16,847	20,782	394	365	181	494	639
Provision for current and deferred domestic income taxes	1,776	1,537	(9,413)	3,818	3,682	44	37	60	50	63
Income (loss) after income taxes	15,177	15,650	24,999	13,029	17,100	350	328	122	443	576
Cash dividends charged to retained earnings this quarter	3,384	3,309	3,422	3,719	4,104	129	184	164	175	184
Net income retained in business	11,793	12,341	21,577	9,311	12,996	222	144	(42)	268	392
Retained earnings at beginning of quarter	159,733	171,283	185,469	206,754	214,353	1,083	1,373	1,099	2,014	2,131
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(604)	(769)	(2,019)	(296)	(1,206)	(40)	(44)	(15)	(9)	(61)
Retained earnings at end of quarter	170,921	182,855	205,027	215,769	226,143	1,265	1,473	1,041	2,273	2,462
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.15	2.07	1.99	1.94	1.80	2.13	1.96	2.46	1.89	1.90
All other operating costs and expenses	91.52	91.13	92.34	91.67	91.35	90.10	90.77	93.48	89.29	87.37
Income (loss) from operations	6.33	6.80	5.66	6.39	6.85	7.77	7.27	4.06	8.82	10.73
Interest expense	1.21	1.09	0.99	0.97	0.97	0.97	0.88	0.94	0.81	1.04
All other nonoperating income (expense)	2.95	2.30	2.08	1.65	2.53	0.16	0.01	0.07	(0.25)	(0.40)
Income (loss) before income taxes	8.07	8.01	6.75	7.07	8.41	6.96	6.40	3.19	7.76	9.29
Provision for current and deferred domestic income taxes	0.85	0.72	(4.08)	1.60	1.49	0.77	0.64	1.05	0.79	0.92
Income (loss) after income taxes	7.22	7.30	10.83	5.47	6.92	6.19	5.75	2.13	6.97	8.37
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.94	25.75	24.22	24.68	29.63	35.76	31.75	15.66	42.76	48.67
After income taxes	23.22	23.45	38.84	19.09	24.38	31.79	28.56	10.48	38.40	43.84
Annual rate of profit on total assets:										
Before income taxes	8.03	8.01	7.08	7.26	8.72	14.38	13.47	6.39	16.23	20.05
After income taxes	7.19	7.29	11.35	5.61	7.17	12.78	12.12	4.28	14.57	18.06
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.32	1.32	1.32	1.35	2.07	2.06	2.14	2.10	2.07
Total cash, U.S. Government and other securities, to total current liabilities	0.30	0.30	0.33	0.30	0.30	0.37	0.38	0.39	0.37	0.43
Total stockholders' equity to total debt	1.79	1.78	1.71	1.76	1.67	1.23	1.38	1.20	1.07	1.22

Table 29.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	38,207	40,481	44,408	43,231	46,151	1,183	1,199	1,209	1,303	1,550
Time deposits in the U.S., including negotiable certificates of deposit	8,159	7,838	6,906	7,886	8,409	81	96	85	129	112
Total cash on hand and in U.S. banks	46,366	48,319	51,314	51,117	54,560	1,264	1,295	1,295	1,432	1,663
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	37,190	37,966	43,071	39,962	38,880	89	53	67	43	120
Total cash, U.S. Government and other securities	83,556	86,285	94,385	91,079	93,440	1,353	1,348	1,362	1,475	1,783
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	99,599	100,240	95,347	104,937	104,340	2,375	2,388	2,234	2,616	2,647
Inventories	145,395	152,589	152,368	160,088	164,546	3,526	3,313	3,569	3,869	3,848
All other current assets	39,329	39,893	41,092	41,300	54,384	389	334	331	435	382
Total current assets	367,879	379,007	383,192	397,404	416,710	7,643	7,383	7,496	8,394	8,660
Property, plant, and equipment	253,869	258,829	264,993	272,808	279,833	6,971	7,279	8,049	8,257	8,842
Land and mineral rights	5,896	5,928	6,040	5,969	5,958	108	120	145	141	140
Less: Accumulated depreciation, depletion, and amortization	145,655	148,559	150,206	154,795	159,106	4,618	4,806	5,305	5,452	5,893
Net property, plant, and equipment	114,110	116,198	120,828	123,982	126,686	2,462	2,593	2,889	2,946	3,089
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	362,012	363,055	376,718	406,948	410,170	856	851	970	829	998
Total Assets	844,001	858,260	880,737	928,334	953,566	10,961	10,827	11,356	12,169	12,748
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,478	4,334	4,675	4,821	4,510	518	392	404	403	484
b. Other short-term loans, including commercial paper	5,641	6,295	5,061	5,542	6,365	225	226	265	310	359
Trade accounts and trade notes payable	83,103	87,422	84,764	95,571	96,949	1,737	1,671	1,583	1,937	1,892
Income taxes accrued, prior and current years, net of payments	344	1,383	346	1,919	2,008	(17)	(20)	(1)	17	25
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,466	2,140	4,347	4,332	3,862	157	159	192	257	240
b. Other long-term loans	3,964	5,017	3,688	5,736	6,922	167	210	185	206	249
All other current liabilities, including excise and sales taxes, and accrued expenses	180,930	181,568	186,459	182,579	188,262	900	945	874	868	932
Total current liabilities	280,925	288,160	289,340	300,500	308,878	3,686	3,583	3,503	3,998	4,181
Long-term debt, due in more than 1 year:										
a. Loans from banks	27,656	28,735	26,329	27,274	27,474	839	888	878	1,126	1,020
b. Other long-term loans	102,101	103,403	106,847	107,389	118,538	1,688	1,457	1,944	2,016	1,942
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	171,872	170,980	200,768	220,137	218,134	340	304	393	410	354
Total liabilities	582,554	591,278	623,284	655,300	673,024	6,553	6,233	6,719	7,551	7,497
Capital stock and other capital (less treasury stock)	90,526	84,126	52,426	57,265	54,399	3,143	3,121	3,595	2,345	2,790
Retained earnings	170,921	182,855	205,027	215,769	226,143	1,265	1,473	1,041	2,273	2,462
Stockholders' equity	261,447	266,981	257,453	273,034	280,542	4,408	4,595	4,637	4,618	5,251
Total Liabilities and Stockholders' Equity	844,001	858,260	880,737	928,334	953,566	10,961	10,827	11,356	12,169	12,748
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	86,954	90,847	93,852	96,904	107,832	3,957	3,799	3,993	4,396	4,479
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	9.90	10.05	10.72	9.81	9.80	12.34	12.45	11.99	12.12	13.98
Trade accounts and trade notes receivable	11.80	11.68	10.83	11.30	10.94	21.67	22.05	19.67	21.49	20.76
Inventories	17.23	17.78	17.30	17.24	17.26	32.17	30.60	31.43	31.79	30.19
Total current assets	43.59	44.16	43.51	42.81	43.70	69.73	68.19	66.01	68.98	67.93
Net property, plant, and equipment	13.52	13.54	13.72	13.36	13.29	22.46	23.95	25.44	24.21	24.23
Short-term debt, including current portion of long-term debt	1.96	2.07	2.02	2.20	2.27	9.73	9.12	9.22	9.67	10.44
Total current liabilities	33.28	33.57	32.85	32.37	32.39	33.63	33.10	30.85	32.86	32.80
Long-term debt	15.37	15.40	15.12	14.51	15.31	23.05	21.66	24.86	25.82	23.23
Total liabilities	69.02	68.89	70.77	70.59	70.58	59.79	57.56	59.17	62.05	58.81
Stockholders' equity	30.98	31.11	29.23	29.41	29.42	40.21	42.44	40.83	37.95	41.19

Table 30.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	133,359	135,429	147,306	157,308	163,221	3,261	3,195	3,032	3,533	3,748
Depreciation, depletion, and amortization of property, plant, and equipment	2,964	2,904	2,959	3,061	2,898	79	70	86	77	89
All other operating costs and expenses	124,758	126,976	139,013	147,122	152,318	2,896	2,896	2,804	3,174	3,265
Income (loss) from operations	5,637	5,549	5,335	7,125	8,005	286	228	142	283	395
Interest expense	1,572	1,337	1,278	1,291	1,330	30	26	31	30	48
All other nonoperating income (expense)	4,451	3,929	5,050	3,355	4,397	2	(3)	(32)	(26)	(17)
Income (loss) before income taxes	8,516	8,142	9,107	9,189	11,072	258	199	79	226	329
Provision for current and deferred domestic income taxes	(357)	(779)	(10,780)	1,735	1,176	22	17	23	21	33
Income (loss) after income taxes	8,873	8,921	19,887	7,454	9,896	236	181	55	205	296
Cash dividends charged to retained earnings this quarter	935	1,664	1,279	2,056	1,596	78	93	59	91	70
Net income retained in business	7,938	7,257	18,608	5,398	8,300	158	89	(3)	114	226
Retained earnings at beginning of quarter	28,608	37,396	46,663	64,651	67,949	806	1,002	506	588	(160)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	234	75	(979)	(67)	(1,166)	(34)	(31)	(15)	(23)	(52)
Retained earnings at end of quarter	36,779	44,729	64,292	69,983	75,083	930	1,060	488	679	14
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.22	2.14	2.01	1.95	1.78	2.43	2.21	2.83	2.18	2.37
All other operating costs and expenses	93.55	93.76	94.37	93.53	93.32	88.80	90.65	92.50	89.82	87.09
Income (loss) from operations	4.23	4.10	3.62	4.53	4.90	8.78	7.14	4.67	8.00	10.53
Interest expense	1.18	0.99	0.87	0.82	0.81	0.92	0.81	1.03	0.86	1.29
All other nonoperating income (expense)	3.34	2.90	3.43	2.13	2.69	0.05	(0.10)	(1.06)	(0.74)	(0.46)
Income (loss) before income taxes	6.39	6.01	6.18	5.84	6.78	7.91	6.22	2.59	6.40	8.78
Provision for current and deferred domestic income taxes	(0.27)	(0.58)	(7.32)	1.10	0.72	0.67	0.55	0.77	0.60	0.88
Income (loss) after income taxes	6.65	6.59	13.50	4.74	6.06	7.24	5.68	1.82	5.81	7.90
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.08	20.40	22.83	21.86	25.72	43.23	32.25	14.68	43.74	61.87
After income taxes	23.00	22.36	49.86	17.73	22.99	39.55	29.42	10.33	39.67	55.67
Annual rate of profit on total assets:										
Before income taxes	7.49	7.05	7.67	7.12	8.43	16.46	13.19	5.07	13.62	19.32
After income taxes	7.80	7.72	16.75	5.77	7.53	15.06	12.03	3.57	12.36	17.38
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.28	1.29	1.33	1.32	1.31	1.95	2.01	2.03	1.93	1.80
Total cash, U.S. Government and other securities, to total current liabilities	0.48	0.48	0.53	0.49	0.48	0.34	0.38	0.39	0.36	0.37
Total stockholders' equity to total debt	1.97	2.08	2.00	2.02	2.02	1.05	1.24	0.85	0.75	0.75

¹ Included in Transportation Equipment.

Table 30.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	22,533	23,482	24,652	24,991	26,803	669	695	678	737	798
Time deposits in the U.S., including negotiable certificates of deposit	6,421	6,000	5,013	6,266	6,838	45	37	33	57	52
Total cash on hand and in U.S. banks	28,954	29,482	29,665	31,257	33,641	714	732	711	794	851
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	32,671	33,416	38,205	35,739	34,520	52	42	61	30	58
Total cash, U.S. Government and other securities	61,625	62,898	67,870	66,997	68,161	766	774	772	824	908
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,869	44,233	41,688	48,861	48,372	1,385	1,372	1,298	1,467	1,483
Inventories	36,496	40,106	37,692	42,423	43,401	1,984	1,722	1,709	1,860	1,845
All other current assets	21,682	22,421	22,780	22,810	25,968	192	201	191	246	176
Total current assets	163,673	169,659	170,029	181,090	185,902	4,327	4,069	3,971	4,397	4,412
Property, plant, and equipment	154,987	158,662	162,074	168,504	174,526	4,476	4,583	5,037	5,108	5,487
Land and mineral rights	3,182	3,197	3,373	3,324	3,311	67	70	74	68	63
Less: Accumulated depreciation, depletion, and amortization	88,793	90,787	91,195	94,552	98,138	2,953	3,028	3,270	3,292	3,635
Net property, plant, and equipment	69,376	71,071	74,252	77,276	79,699	1,590	1,626	1,841	1,885	1,914
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	221,774	221,209	230,782	258,038	259,874	357	334	377	362	486
Total Assets	454,823	461,938	475,064	516,404	525,476	6,273	6,028	6,189	6,644	6,813
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,616	3,609	3,561	3,592	3,569	341	238	240	225	278
b. Other short-term loans, including commercial paper	3,875	3,919	3,650	4,087	4,706	197	142	167	170	154
Trade accounts and trade notes payable	58,607	61,765	58,975	68,766	69,653	1,099	1,035	1,024	1,245	1,154
Income taxes accrued, prior and current years, net of payments	(578)	(748)	(184)	589	539	10	15	22	20	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,882	1,475	1,637	1,561	1,244	106	107	103	129	158
b. Other long-term loans	1,106	1,702	1,563	2,099	2,335	77	94	74	111	186
All other current liabilities, including excise and sales taxes, and accrued expenses	58,897	59,472	58,785	56,921	59,669	390	398	324	379	507
Total current liabilities	127,404	131,194	127,988	137,615	141,714	2,220	2,029	1,955	2,280	2,453
Long-term debt, due in more than 1 year:										
a. Loans from banks	17,159	17,120	16,745	16,964	17,245	398	413	402	604	511
b. Other long-term loans	50,836	48,931	52,642	54,762	56,245	1,153	1,002	1,518	1,524	1,543
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	105,147	105,078	118,150	138,930	138,083	114	119	175	166	179
Total liabilities	300,546	302,323	315,524	348,272	353,287	3,885	3,563	4,050	4,574	4,686
Capital stock and other capital (less treasury stock)	117,497	114,886	95,248	98,150	97,106	1,458	1,406	1,651	1,391	2,113
Retained earnings	36,779	44,729	64,292	69,983	75,083	930	1,060	488	679	14
Stockholders' equity	154,277	159,615	159,539	168,133	172,189	2,388	2,466	2,139	2,069	2,127
Total Liabilities and Stockholders' Equity	454,823	461,938	475,064	516,404	525,476	6,273	6,028	6,189	6,644	6,813
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	36,269	38,464	42,042	43,475	44,188	2,106	2,040	2,015	2,117	1,960
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	13.55	13.62	14.29	12.97	12.97	12.21	12.84	12.48	12.40	13.33
Trade accounts and trade notes receivable	9.65	9.58	8.78	9.46	9.21	22.08	22.75	20.97	22.09	21.77
Inventories	8.02	8.68	7.93	8.22	8.26	31.62	28.57	27.62	27.99	27.07
Total current assets	35.99	36.73	35.79	35.07	35.38	68.97	67.50	64.16	66.18	64.76
Net property, plant, and equipment	15.25	15.39	15.63	14.96	15.17	25.34	26.96	29.75	28.37	28.10
Short-term debt, including current portion of long-term debt	2.30	2.32	2.19	2.20	2.26	11.50	9.64	9.46	9.56	11.38
Total current liabilities	28.01	28.40	26.94	26.65	26.97	35.39	33.66	31.59	34.32	36.00
Long-term debt	14.95	14.30	14.61	13.89	13.99	24.72	23.47	31.02	32.03	30.15
Total liabilities	66.08	65.45	66.42	67.44	67.23	61.93	59.10	65.44	68.85	68.78
Stockholders' equity	33.92	34.55	33.58	32.56	32.77	38.07	40.90	34.56	31.15	31.22

¹ Included in Transportation Equipment.

Table 31.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	62,526	64,446	67,422	65,210	67,331	934	868	951	1,019	1,095
Depreciation, depletion, and amortization of property, plant, and equipment	1,220	1,191	1,274	1,187	1,185	18	15	24	17	17
All other operating costs and expenses	55,182	55,948	59,967	57,733	59,231	788	752	868	874	882
Income (loss) from operations	6,124	7,306	6,181	6,290	6,915	128	101	60	128	197
Interest expense	805	817	823	827	873	9	7	8	6	7
All other nonoperating income (expense)	1,470	1,101	(512)	464	1,626	(3)	(4)	2	2	(3)
Income (loss) before income taxes	6,790	7,589	4,846	5,927	7,668	116	89	55	124	187
Provision for current and deferred domestic income taxes	1,695	1,873	841	1,610	1,916	6	9	9	14	15
Income (loss) after income taxes	5,094	5,716	4,005	4,317	5,752	110	81	46	109	172
Cash dividends charged to retained earnings this quarter	2,089	1,298	1,702	1,429	2,202	26	16	25	45	68
Net income retained in business	3,006	4,418	2,304	2,888	3,550	84	65	21	64	104
Retained earnings at beginning of quarter	102,766	104,801	108,630	111,398	114,391	372	444	600	749	1,121
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(820)	(838)	(127)	(30)	(40)	(7)	(6)	9	11	(4)
Retained earnings at end of quarter	104,951	108,381	110,807	114,256	117,900	449	503	630	824	1,222
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.95	1.85	1.89	1.82	1.76	1.97	1.79	2.50	1.64	1.52
All other operating costs and expenses	88.25	86.81	88.94	88.53	87.97	84.34	86.59	91.21	85.82	80.54
Income (loss) from operations	9.79	11.34	9.17	9.65	10.27	13.69	11.62	6.29	12.54	17.94
Interest expense	1.29	1.27	1.22	1.27	1.30	1.01	0.85	0.80	0.63	0.64
All other nonoperating income (expense)	2.35	1.71	(0.76)	0.71	2.41	(0.29)	(0.47)	0.26	0.24	(0.25)
Income (loss) before income taxes	10.86	11.78	7.19	9.09	11.39	12.39	10.31	5.75	12.15	17.06
Provision for current and deferred domestic income taxes	2.71	2.91	1.25	2.47	2.85	0.62	1.00	0.93	1.40	1.38
Income (loss) after income taxes	8.15	8.87	5.94	6.62	8.54	11.77	9.31	4.82	10.74	15.68
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	34.09	37.83	26.94	30.54	38.28	55.81	42.52	21.62	44.54	52.09
After income taxes	25.58	28.49	22.27	22.24	28.71	53.00	38.40	18.12	39.39	47.88
Annual rate of profit on total assets:										
Before income taxes	8.91	9.81	6.10	7.38	9.16	25.43	21.42	11.42	23.73	33.02
After income taxes	6.69	7.39	5.04	5.38	6.87	24.15	19.34	9.58	20.99	30.35
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.37	1.37	1.34	1.35	1.44	2.63	2.62	2.52	2.75	3.29
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.16	0.17	0.15	0.16	0.42	0.35	0.30	0.43	0.69
Total stockholders' equity to total debt	1.41	1.32	1.23	1.32	1.16	1.67	2.28	2.64	2.52	3.48

¹ Included in Transportation Equipment.

Table 31.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	12,256	13,941	14,824	13,647	14,868	188	161	160	241	329
Time deposits in the U.S., including negotiable certificates of deposit	1,674	1,753	1,833	1,544	1,509	1	2	3	8	10
Total cash on hand and in U.S. banks	13,931	15,694	16,657	15,191	16,377	189	164	163	249	338
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,457	3,315	3,847	3,191	3,587	31	5	4	10	30
Total cash, U.S. Government and other securities	17,388	19,008	20,504	18,381	19,964	220	169	166	259	368
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,820	38,884	37,224	38,209	37,622	410	369	400	487	504
Inventories	86,660	88,335	90,480	92,940	94,942	681	692	789	875	843
All other current assets	14,827	14,645	15,338	15,319	25,205	63	28	35	32	38
Total current assets	157,695	160,873	163,546	164,849	177,733	1,375	1,259	1,391	1,652	1,753
Property, plant, and equipment	75,363	76,247	77,421	78,265	78,762	1,084	1,036	1,305	1,381	1,396
Land and mineral rights	1,920	1,940	1,807	1,815	1,801	3	3	7	6	12
Less: Accumulated depreciation, depletion, and amortization	45,697	46,313	46,612	47,599	48,037	778	757	959	1,065	1,070
Net property, plant, and equipment	31,585	31,874	32,616	32,481	32,526	309	282	353	323	339
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	115,508	116,773	121,777	123,869	124,659	137	129	171	111	172
Total Assets	304,788	309,520	317,939	321,199	334,918	1,821	1,670	1,916	2,086	2,263
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	649	463	769	757	499	81	62	64	76	77
b. Other short-term loans, including commercial paper	1,722	2,169	1,290	1,184	1,304	16	14	15	11	8
Trade accounts and trade notes payable	20,699	21,567	21,626	22,536	22,980	166	145	200	215	227
Income taxes accrued, prior and current years, net of payments	635	1,805	260	1,013	1,169	1	0	5	11	11
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	329	348	2,429	2,461	2,360	24	22	43	55	37
b. Other long-term loans	1,722	2,743	1,725	3,253	3,232	8	21	21	26	24
All other current liabilities, including excise and sales taxes, and accrued expenses	89,267	88,057	93,713	90,595	91,693	226	217	204	206	148
Total current liabilities	115,023	117,153	121,813	121,800	123,237	523	481	551	600	533
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,663	7,630	5,476	5,880	5,751	181	151	162	183	184
b. Other long-term loans	45,462	47,222	46,922	45,171	55,971	188	100	80	90	82
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,970	57,270	71,776	70,721	69,832	100	98	110	102	30
Total liabilities	225,117	229,275	245,987	243,571	254,791	991	829	904	975	828
Capital stock and other capital (less treasury stock)	(25,280)	(28,135)	(38,855)	(36,628)	(37,773)	381	339	382	287	213
Retained earnings	104,951	108,381	110,807	114,256	117,900	449	503	630	824	1,222
Stockholders' equity	79,671	80,246	71,952	77,628	80,127	830	841	1,012	1,111	1,434
Total Liabilities and Stockholders' Equity	304,788	309,520	317,939	321,199	334,918	1,821	1,670	1,916	2,086	2,263
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	42,672	43,720	41,733	43,049	54,496	852	779	840	1,052	1,220
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.70	6.14	6.45	5.72	5.96	12.09	10.12	8.69	12.40	16.27
Trade accounts and trade notes receivable	12.74	12.56	11.71	11.90	11.23	22.51	22.12	20.90	23.34	22.26
Inventories	28.43	28.54	28.46	28.94	28.35	37.40	41.45	41.20	41.93	37.25
Total current assets	51.74	51.97	51.44	51.32	53.07	75.48	75.38	72.63	79.20	77.45
Net property, plant, and equipment	10.36	10.30	10.26	10.11	9.71	16.97	16.88	18.42	15.46	14.97
Short-term debt, including current portion of long-term debt	1.45	1.85	1.95	2.38	2.21	7.07	7.10	7.38	8.05	6.50
Total current liabilities	37.74	37.85	38.31	37.92	36.80	28.70	28.78	28.77	28.77	23.53
Long-term debt	17.10	17.72	16.48	15.89	18.43	20.26	15.00	12.64	13.06	11.73
Total liabilities	73.86	74.07	77.37	75.83	76.08	54.44	49.62	47.17	46.73	36.61
Stockholders' equity	26.14	25.93	22.63	24.17	23.92	45.56	50.38	52.83	53.27	63.39

¹ Included in Transportation Equipment.

Table 32.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	14,983	14,975	13,795	14,413	15,005	4,757	4,593	4,328	4,286	4,339
Depreciation, depletion, and amortization of property, plant, and equipment	270	275	302	269	273	60	59	72	57	61
All other operating costs and expenses	13,898	13,742	13,164	13,395	13,869	4,370	4,213	4,118	3,968	3,967
Income (loss) from operations	815	957	330	749	863	327	321	138	261	311
Interest expense	210	218	211	205	211	30	31	30	27	30
All other nonoperating income (expense)	167	326	(567)	46	189	17	5	11	(27)	31
Income (loss) before income taxes	772	1,065	(449)	591	841	314	294	118	207	311
Provision for current and deferred domestic income taxes	(89)	50	(107)	48	143	32	26	10	35	22
Income (loss) after income taxes	862	1,015	(342)	543	698	282	268	108	172	289
Cash dividends charged to retained earnings this quarter	389	254	329	236	470	64	90	208	109	137
Net income retained in business	473	762	(671)	307	228	218	178	(100)	63	152
Retained earnings at beginning of quarter	18,202	18,625	11,685	11,385	11,594	2,693	2,925	2,807	2,985	2,783
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(120)	(45)	61	(1)	(20)	(65)	(14)	61	2	(7)
Retained earnings at end of quarter	18,555	19,342	11,075	11,690	11,801	2,845	3,089	2,767	3,050	2,928
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.80	1.84	2.19	1.87	1.82	1.27	1.29	1.67	1.33	1.40
All other operating costs and expenses	92.76	91.77	95.42	92.94	92.43	91.85	91.72	95.15	92.59	91.44
Income (loss) from operations	5.44	6.39	2.39	5.20	5.75	6.88	6.98	3.18	6.08	7.17
Interest expense	1.40	1.46	1.53	1.42	1.41	0.63	0.67	0.69	0.64	0.70
All other nonoperating income (expense)	1.11	2.18	(4.11)	0.32	1.26	0.35	0.10	0.25	(0.62)	0.71
Income (loss) before income taxes	5.15	7.11	(3.25)	4.10	5.61	6.60	6.41	2.74	4.82	7.18
Provision for current and deferred domestic income taxes	(0.60)	0.33	(0.78)	0.34	0.95	0.67	0.57	0.23	0.81	0.51
Income (loss) after income taxes	5.75	6.78	(2.48)	3.76	4.65	5.93	5.84	2.51	4.01	6.66
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.44	21.00	(11.34)	14.31	20.45	36.01	32.36	13.81	22.62	34.82
After income taxes	17.23	20.02	(8.63)	13.14	16.97	32.34	29.46	12.66	18.81	32.33
Annual rate of profit on total assets:										
Before income taxes	6.17	8.74	(4.56)	5.70	7.98	16.92	16.50	6.82	10.88	16.47
After income taxes	6.88	8.33	(3.47)	5.23	6.62	15.20	15.02	6.25	9.04	15.29
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.85	1.81	1.80	1.90	1.78	2.16	2.21	2.16	2.26	2.15
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.43	0.46	0.51	0.45	0.39	0.47	0.41	0.42	0.38
Total stockholders' equity to total debt	1.25	1.37	1.31	1.25	1.25	1.81	2.18	2.04	1.80	1.73

Table 32.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,206	2,255	2,236	2,366	2,221	831	874	806	833	756
Time deposits in the U.S., including negotiable certificates of deposit	189	271	282	311	386	47	115	105	143	138
Total cash on hand and in U.S. banks	2,394	2,526	2,517	2,677	2,607	878	990	911	976	895
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,356	2,152	2,146	2,525	2,469	76	104	36	49	62
Total cash, U.S. Government and other securities	4,751	4,677	4,663	5,203	5,075	954	1,093	947	1,025	957
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,577	6,472	6,049	6,459	6,563	1,895	1,724	1,778	1,947	1,843
Inventories	6,710	6,738	5,923	6,342	6,965	2,044	1,974	1,893	2,235	2,361
All other current assets	1,725	1,717	1,420	1,337	1,374	359	344	400	340	326
Total current assets	19,763	19,605	18,056	19,340	19,978	5,251	5,135	5,018	5,548	5,487
Property, plant, and equipment	21,376	21,386	20,561	21,601	22,018	5,007	4,991	5,084	5,490	5,430
Land and mineral rights	766	751	738	758	771	123	116	105	121	132
Less: Accumulated depreciation, depletion, and amortization	14,395	14,496	14,144	14,868	15,090	3,545	3,572	3,738	4,023	3,935
Net property, plant, and equipment	7,747	7,641	7,155	7,490	7,698	1,585	1,535	1,451	1,588	1,627
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	22,558	21,494	14,195	14,628	14,496	587	471	472	467	447
Total Assets	50,067	48,741	39,407	41,458	42,172	7,423	7,141	6,940	7,603	7,562
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	658	682	626	692	795	380	428	377	438	479
b. Other short-term loans, including commercial paper	235	194	137	165	175	117	82	35	39	75
Trade accounts and trade notes payable	4,176	4,020	3,822	4,111	4,501	1,193	1,119	1,083	1,187	1,285
Income taxes accrued, prior and current years, net of payments	98	108	38	54	45	23	28	8	27	(1)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	219	204	283	203	434	164	152	227	133	146
b. Other long-term loans	862	1,342	927	933	910	74	65	58	80	66
All other current liabilities, including excise and sales taxes, and accrued expenses	4,411	4,252	4,213	4,030	4,333	479	450	530	547	501
Total current liabilities	10,660	10,802	10,046	10,187	11,194	2,431	2,323	2,318	2,450	2,551
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,823	5,995	5,991	6,696	6,590	722	584	568	771	795
b. Other long-term loans	7,189	6,387	4,080	4,487	4,275	471	361	415	571	503
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,394	5,267	3,454	3,577	3,661	312	232	211	156	136
Total liabilities	30,065	28,452	23,571	24,946	25,720	3,935	3,501	3,512	3,947	3,985
Capital stock and other capital (less treasury stock)	1,447	947	4,762	4,822	4,651	643	551	661	605	648
Retained earnings	18,555	19,342	11,075	11,690	11,801	2,845	3,089	2,767	3,050	2,928
Stockholders' equity	20,002	20,289	15,836	16,512	16,453	3,488	3,640	3,428	3,656	3,577
Total Liabilities and Stockholders' Equity	50,067	48,741	39,407	41,458	42,172	7,423	7,141	6,940	7,603	7,562
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,103	8,803	8,010	9,153	8,784	2,820	2,812	2,700	3,098	2,936
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	9.49	9.60	11.83	12.55	12.03	12.85	15.31	13.65	13.48	12.65
Trade accounts and trade notes receivable	13.14	13.28	15.35	15.58	15.56	25.53	24.14	25.62	25.61	24.37
Inventories	13.40	13.83	15.03	15.30	16.52	27.53	27.65	27.28	29.40	31.23
Total current assets	39.47	40.22	45.82	46.65	47.37	70.74	71.91	72.30	72.97	72.57
Net property, plant, and equipment	15.47	15.68	18.16	18.07	18.25	21.36	21.49	20.90	20.88	21.52
Short-term debt, including current portion of long-term debt	3.94	4.97	5.01	4.81	5.49	9.91	10.16	10.03	9.06	10.13
Total current liabilities	21.29	22.16	25.49	24.57	26.54	32.75	32.53	33.40	32.23	33.73
Long-term debt	27.99	25.41	25.56	26.97	25.76	16.06	13.24	14.17	17.64	17.16
Total liabilities	60.05	58.37	59.81	60.17	60.99	53.01	49.02	50.60	51.92	52.70
Stockholders' equity	39.95	41.63	40.19	39.83	39.01	46.99	50.98	49.40	48.08	47.30

Table 33.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	37,915	37,981	38,138	37,705	39,508	6,416	6,529	6,740	6,737	6,837
Depreciation, depletion, and amortization of property, plant, and equipment	1,156	1,168	1,188	1,173	1,185	97	96	108	99	104
All other operating costs and expenses	33,010	33,076	33,849	32,878	34,081	5,950	5,900	6,501	6,267	6,322
Income (loss) from operations	3,750	3,738	3,101	3,655	4,242	369	533	130	370	410
Interest expense	880	843	989	971	1,023	93	70	79	69	85
All other nonoperating income (expense)	2,336	3,429	1,983	1,680	(902)	4	22	47	8	14
Income (loss) before income taxes	5,206	6,323	4,095	4,364	2,316	281	485	98	309	339
Provision for current and deferred domestic income taxes	1,168	1,143	439	495	933	38	37	54	20	25
Income (loss) after income taxes	4,038	5,181	3,656	3,869	1,384	243	448	45	289	314
Cash dividends charged to retained earnings this quarter	1,561	1,466	1,438	1,759	1,470	212	247	242	368	459
Net income retained in business	2,477	3,715	2,219	2,110	(86)	32	201	(198)	(79)	(145)
Retained earnings at beginning of quarter	82,271	84,151	85,531	88,431	87,779	(1,043)	(1,141)	(1,812)	(1,865)	(3,507)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(144)	(595)	(281)	(668)	(180)	16	(31)	50	32	(25)
Retained earnings at end of quarter	84,604	87,272	87,469	89,873	87,512	(995)	(972)	(1,960)	(1,912)	(3,676)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.05	3.07	3.11	3.11	3.00	1.51	1.47	1.60	1.47	1.53
All other operating costs and expenses	87.06	87.08	88.75	87.20	86.26	92.74	90.37	96.47	93.03	92.48
Income (loss) from operations	9.89	9.84	8.13	9.69	10.74	5.75	8.16	1.93	5.49	6.00
Interest expense	2.32	2.22	2.59	2.58	2.59	1.44	1.08	1.17	1.02	1.25
All other nonoperating income (expense)	6.16	9.03	5.20	4.46	(2.28)	0.07	0.34	0.69	0.11	0.21
Income (loss) before income taxes	13.73	16.65	10.74	11.57	5.86	4.38	7.42	1.46	4.59	4.95
Provision for current and deferred domestic income taxes	3.08	3.01	1.15	1.31	2.36	0.59	0.56	0.80	0.30	0.36
Income (loss) after income taxes	10.65	13.64	9.59	10.26	3.50	3.79	6.86	0.66	4.29	4.59
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.67	19.42	12.67	13.40	7.26	30.20	54.54	10.46	27.83	30.81
After income taxes	12.16	15.91	11.31	11.88	4.34	26.13	50.41	4.74	26.03	28.56
Annual rate of profit on total assets:										
Before income taxes	8.32	10.11	6.31	6.66	3.55	9.41	15.58	3.24	10.23	10.80
After income taxes	6.46	8.29	5.63	5.90	2.12	8.15	14.40	1.47	9.57	10.01
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.22	2.19	2.21	2.10	2.13	2.07	1.98	1.92	2.16	2.18
Total cash, U.S. Government and other securities, to total current liabilities	0.54	0.55	0.59	0.53	0.56	0.44	0.41	0.37	0.49	0.49
Total stockholders' equity to total debt	2.19	2.06	1.88	1.89	1.83	0.75	0.70	0.76	0.93	0.83

Table 33.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	10,690	10,891	13,501	11,844	12,756	1,504	1,354	1,334	1,549	1,662
Time deposits in the U.S., including negotiable certificates of deposit	426	332	229	215	372	152	191	129	119	105
Total cash on hand and in U.S. banks	11,116	11,223	13,730	12,059	13,128	1,656	1,545	1,463	1,668	1,767
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,300	5,998	5,580	5,493	5,782	222	410	307	360	388
Total cash, U.S. Government and other securities	16,416	17,221	19,310	17,552	18,909	1,878	1,955	1,770	2,028	2,154
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,116	20,006	19,850	19,883	19,801	3,159	3,273	3,208	3,157	3,227
Inventories	20,627	20,823	20,853	20,972	21,315	3,206	3,575	3,377	3,151	3,496
All other current assets	10,903	10,558	11,855	11,622	11,923	653	651	779	560	630
Total current assets	68,062	68,608	71,868	70,030	71,949	8,895	9,454	9,135	8,895	9,507
Property, plant, and equipment	63,223	62,770	62,548	63,460	64,028	6,668	6,594	6,454	6,655	6,825
Land and mineral rights	1,178	1,158	1,165	1,219	1,195	100	111	106	97	89
Less: Accumulated depreciation, depletion, and amortization	38,117	37,948	37,707	38,493	39,163	4,557	4,557	4,542	4,668	4,886
Net property, plant, and equipment	26,284	25,980	26,005	26,186	26,060	2,211	2,149	2,017	2,084	2,028
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	155,859	155,529	161,743	165,984	163,044	835	839	991	1,099	1,013
Total Assets	250,206	250,117	259,616	262,200	261,054	11,941	12,442	12,143	12,078	12,548
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,852	2,078	2,283	2,206	2,040	662	817	779	634	753
b. Other short-term loans, including commercial paper	701	688	656	714	892	196	209	166	183	268
Trade accounts and trade notes payable	8,362	8,225	8,776	8,653	8,826	1,646	1,841	1,821	1,582	1,603
Income taxes accrued, prior and current years, net of payments	497	748	540	810	759	23	33	50	22	23
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	984	1,216	767	861	771	376	375	289	199	207
b. Other long-term loans	2,351	2,378	2,605	2,937	2,900	274	213	463	481	455
All other current liabilities, including excise and sales taxes, and accrued expenses	15,916	15,985	16,933	17,169	17,611	1,111	1,290	1,190	1,024	1,046
Total current liabilities	30,663	31,316	32,560	33,350	33,799	4,287	4,779	4,757	4,126	4,355
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,112	21,657	23,588	23,036	23,222	1,065	1,317	1,379	1,143	1,163
b. Other long-term loans	33,562	35,087	38,867	39,006	39,762	2,381	2,111	1,849	2,121	2,433
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	31,977	31,806	35,317	36,581	36,639	485	680	396	247	199
Total liabilities	117,314	119,866	130,332	131,974	133,422	8,218	8,887	8,382	7,636	8,150
Capital stock and other capital (less treasury stock)	48,288	42,979	41,815	40,354	40,119	4,718	4,526	5,722	6,353	8,074
Retained earnings	84,604	87,272	87,469	89,873	87,512	(995)	(972)	(1,960)	(1,912)	(3,676)
Stockholders' equity	132,892	130,251	129,285	130,226	127,631	3,723	3,554	3,762	4,441	4,398
Total Liabilities and Stockholders' Equity	250,206	250,117	259,616	262,200	261,054	11,941	12,442	12,143	12,078	12,548
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	37,399	37,292	39,308	36,680	38,151	4,608	4,675	4,377	4,769	5,152
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	6.56	6.89	7.44	6.69	7.24	15.73	15.71	14.57	16.79	17.17
Trade accounts and trade notes receivable	8.04	8.00	7.65	7.58	7.59	26.45	26.31	26.42	26.14	25.72
Inventories	8.24	8.33	8.03	8.00	8.17	26.85	28.73	27.81	26.09	27.86
Total current assets	27.20	27.43	27.68	26.71	27.56	74.49	75.99	75.23	73.65	75.77
Net property, plant, and equipment	10.51	10.39	10.02	9.99	9.98	18.51	17.27	16.61	17.26	16.16
Short-term debt, including current portion of long-term debt	2.35	2.54	2.43	2.56	2.53	12.63	12.98	13.97	12.40	13.41
Total current liabilities	12.26	12.52	12.54	12.72	12.95	35.90	38.41	39.18	34.16	34.71
Long-term debt	21.85	22.69	24.06	23.66	24.13	28.86	27.56	26.58	27.02	28.66
Total liabilities	46.89	47.92	50.20	50.33	51.11	68.82	71.43	69.02	63.23	64.95
Stockholders' equity	53.11	52.08	49.80	49.67	48.89	31.18	28.57	30.98	36.77	35.05

Table 34.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,657,405	1,650,815	1,643,595	1,648,097	1,691,781	66,847	64,874	63,617	64,301	67,607
Depreciation, depletion, and amortization of property, plant, and equipment	41,551	41,220	41,665	41,564	40,784	1,262	1,277	1,537	1,178	1,259
All other operating costs and expenses	1,485,669	1,476,652	1,496,122	1,482,643	1,510,129	59,971	58,253	61,472	57,060	60,309
Income (loss) from operations	130,184	132,943	105,808	123,890	140,868	5,613	5,345	607	6,063	6,040
Interest expense	26,738	26,792	27,125	26,769	27,400	508	479	509	457	516
All other nonoperating income (expense)	98,657	78,981	76,539	84,221	84,769	18	120	111	(49)	1
Income (loss) before income taxes	202,104	185,132	155,222	181,343	198,237	5,123	4,986	209	5,557	5,524
Provision for current and deferred domestic income taxes	38,118	34,200	20,314	36,011	38,415	544	476	434	507	542
Income (loss) after income taxes	163,986	150,932	134,909	145,332	159,821	4,579	4,510	(225)	5,050	4,982
Cash dividends charged to retained earnings this quarter	47,088	40,809	57,820	47,918	53,390	2,270	1,943	2,498	2,470	2,989
Net income retained in business	116,898	110,123	77,089	97,413	106,431	2,309	2,567	(2,723)	2,580	1,994
Retained earnings at beginning of quarter	2,249,416	2,333,862	2,418,056	2,466,046	2,495,586	28,698	28,649	30,212	28,815	29,797
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10,518)	(18,972)	(20,111)	(12,486)	(8,820)	(326)	(445)	(120)	(286)	(144)
Retained earnings at end of quarter	2,355,796	2,425,013	2,475,034	2,550,973	2,593,197	30,681	30,771	27,369	31,109	31,647
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.51	2.50	2.53	2.52	2.41	1.89	1.97	2.42	1.83	1.86
All other operating costs and expenses	89.64	89.45	91.03	89.96	89.26	89.71	89.79	96.63	88.74	89.20
Income (loss) from operations	7.85	8.05	6.44	7.52	8.33	8.40	8.24	0.95	9.43	8.93
Interest expense	1.61	1.62	1.65	1.62	1.62	0.76	0.74	0.80	0.71	0.76
All other nonoperating income (expense)	5.95	4.78	4.66	5.11	5.01	0.03	0.18	0.17	(0.08)	0.00
Income (loss) before income taxes	12.19	11.21	9.44	11.00	11.72	7.66	7.68	0.33	8.64	8.17
Provision for current and deferred domestic income taxes	2.30	2.07	1.24	2.19	2.27	0.81	0.73	0.68	0.79	0.80
Income (loss) after income taxes	9.89	9.14	8.21	8.82	9.45	6.85	6.95	(0.35)	7.85	7.37
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.76	20.91	17.86	20.24	22.11	44.42	42.29	1.84	46.09	44.00
After income taxes	18.47	17.05	15.52	16.22	17.83	39.70	38.26	(1.98)	41.89	39.68
Annual rate of profit on total assets:										
Before income taxes	10.43	9.49	7.87	8.97	9.83	19.24	18.89	0.80	20.63	20.17
After income taxes	8.46	7.74	6.84	7.19	7.92	17.19	17.09	(0.86)	18.75	18.19
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.44	1.41	1.36	1.36	1.37	2.16	2.26	2.21	2.28	2.25
Total cash, U.S. Government and other securities, to total current liabilities	0.33	0.31	0.31	0.29	0.29	0.52	0.57	0.54	0.56	0.57
Total stockholders' equity to total debt	1.90	1.85	1.81	1.82	1.82	1.33	1.40	1.31	1.41	1.48

Table 34.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	282,368	277,559	294,254	268,893	275,745	15,451	16,364	15,379	16,301	17,155
Time deposits in the U.S., including negotiable certificates of deposit	53,779	49,301	54,369	49,853	45,888	1,493	1,418	1,465	1,288	1,271
Total cash on hand and in U.S. banks	336,147	326,860	348,622	318,746	321,634	16,943	17,782	16,843	17,589	18,426
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	182,084	163,584	169,361	165,326	169,406	1,432	1,360	1,430	1,350	1,435
Total cash, U.S. Government and other securities	518,230	490,444	517,984	484,072	491,040	18,375	19,141	18,273	18,939	19,861
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	668,341	669,109	644,741	675,856	677,247	28,906	28,252	27,304	28,487	29,051
Inventories	669,573	684,383	683,922	713,608	714,250	24,526	24,054	24,219	24,512	24,568
All other current assets	385,664	382,721	390,489	395,548	408,170	4,278	4,057	4,607	4,609	4,599
Total current assets	2,241,809	2,226,658	2,237,136	2,269,084	2,290,707	76,084	75,505	74,404	76,547	78,079
Property, plant, and equipment	2,719,965	2,739,960	2,766,318	2,811,687	2,796,919	102,509	102,528	105,673	106,353	109,126
Land and mineral rights	157,523	156,872	162,238	163,717	164,027	1,484	1,460	1,543	1,619	1,656
Less: Accumulated depreciation, depletion, and amortization	1,541,228	1,554,174	1,562,777	1,592,402	1,597,631	78,885	79,121	81,813	82,311	84,789
Net property, plant, and equipment	1,336,259	1,342,659	1,365,779	1,383,002	1,363,316	25,108	24,867	25,403	25,661	25,992
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,176,194	4,234,115	4,288,909	4,432,222	4,412,864	5,344	5,213	5,138	5,519	5,490
Total Assets	7,754,262	7,803,431	7,891,824	8,084,308	8,066,886	106,537	105,584	104,945	107,727	109,561
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	58,527	58,735	55,628	58,517	60,682	5,628	5,180	5,186	5,108	5,370
b. Other short-term loans, including commercial paper	105,946	106,494	114,974	120,768	117,491	2,460	1,997	1,776	1,272	1,465
Trade accounts and trade notes payable	505,025	500,839	507,247	523,936	513,990	15,303	14,734	14,671	15,164	15,309
Income taxes accrued, prior and current years, net of payments	33,726	37,772	31,881	39,417	37,266	441	410	359	450	601
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	28,879	30,712	34,298	37,164	36,765	2,515	2,397	2,828	2,697	2,734
b. Other long-term loans	88,049	96,656	120,226	134,395	138,056	1,607	1,524	1,781	1,568	2,114
All other current liabilities, including excise and sales taxes, and accrued expenses	733,863	752,557	781,374	758,837	761,801	7,246	7,185	7,104	7,322	7,137
Total current liabilities	1,554,014	1,583,765	1,645,628	1,673,034	1,666,052	35,200	33,429	33,706	33,581	34,731
Long-term debt, due in more than 1 year:										
a. Loans from banks	354,120	358,813	363,322	362,309	363,480	10,733	11,093	11,415	11,655	10,868
b. Other long-term loans	1,237,488	1,261,635	1,235,310	1,254,283	1,250,459	11,784	11,437	11,709	11,810	11,348
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,057,484	1,057,297	1,170,729	1,210,807	1,200,567	2,679	2,473	2,720	2,455	2,392
Total liabilities	4,203,106	4,261,509	4,414,989	4,500,433	4,480,558	60,396	58,432	59,550	59,501	59,338
Capital stock and other capital (less treasury stock)	1,195,360	1,116,909	1,001,801	1,032,902	993,131	15,460	16,382	18,025	17,117	18,575
Retained earnings	2,355,796	2,425,013	2,475,034	2,550,973	2,593,197	30,681	30,771	27,369	31,109	31,647
Stockholders' equity	3,551,156	3,541,922	3,476,835	3,583,875	3,586,329	46,141	47,152	45,395	48,226	50,222
Total Liabilities and Stockholders' Equity	7,754,262	7,803,431	7,891,824	8,084,308	8,066,886	106,537	105,584	104,945	107,727	109,561
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	687,795	642,893	591,508	596,051	624,655	40,884	42,076	40,699	42,966	43,348
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.68	6.28	6.56	5.99	6.09	17.25	18.13	17.41	17.58	18.13
Trade accounts and trade notes receivable	8.62	8.57	8.17	8.36	8.40	27.13	26.76	26.02	26.44	26.52
Inventories	8.63	8.77	8.67	8.83	8.85	23.02	22.78	23.08	22.75	22.42
Total current assets	28.91	28.53	28.35	28.07	28.40	71.42	71.51	70.90	71.06	71.27
Net property, plant, and equipment	17.23	17.21	17.31	17.11	16.90	23.57	23.55	24.21	23.82	23.72
Short-term debt, including current portion of long-term debt	3.63	3.75	4.12	4.34	4.38	11.46	10.51	11.03	9.88	10.66
Total current liabilities	20.04	20.30	20.85	20.69	20.65	33.04	31.66	32.12	31.17	31.70
Long-term debt	20.53	20.77	20.26	20.00	20.01	21.14	21.34	22.03	21.78	20.28
Total liabilities	54.20	54.61	55.94	55.67	55.54	56.69	55.34	56.74	55.23	54.16
Stockholders' equity	45.80	45.39	44.06	44.33	44.46	43.31	44.66	43.26	44.77	45.84

Table 35.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	34,200	35,517	34,225	34,773	36,001	49,322	52,620	51,626	51,427	54,001
Depreciation, depletion, and amortization of property, plant, and equipment	639	686	747	652	680	1,101	1,154	1,193	1,134	1,130
All other operating costs and expenses	30,920	31,995	32,422	31,413	32,153	44,715	47,983	47,993	46,714	48,293
Income (loss) from operations	2,641	2,835	1,055	2,708	3,168	3,506	3,483	2,439	3,579	4,578
Interest expense	261	247	273	227	232	421	425	441	419	428
All other nonoperating income (expense)	26	32	37	47	10	53	92	80	(44)	(51)
Income (loss) before income taxes	2,406	2,620	820	2,528	2,946	3,138	3,149	2,078	3,115	4,100
Provision for current and deferred domestic income taxes	244	267	195	242	311	384	419	353	438	540
Income (loss) after income taxes	2,162	2,353	625	2,286	2,635	2,754	2,731	1,725	2,677	3,560
Cash dividends charged to retained earnings this quarter	976	727	1,022	1,118	1,700	1,173	810	1,692	1,524	1,713
Net income retained in business	1,187	1,626	(397)	1,168	935	1,581	1,920	34	1,153	1,847
Retained earnings at beginning of quarter	20,858	22,693	22,671	22,898	23,099	28,172	26,044	30,005	25,829	30,712
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(102)	(201)	(241)	(141)	(311)	(73)	(460)	108	49	(187)
Retained earnings at end of quarter	21,942	24,118	22,032	23,925	23,723	29,680	27,504	30,146	27,032	32,372
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.87	1.93	2.18	1.87	1.89	2.23	2.19	2.31	2.21	2.09
All other operating costs and expenses	90.41	90.09	94.73	90.34	89.31	90.66	91.19	92.96	90.84	89.43
Income (loss) from operations	7.72	7.98	3.08	7.79	8.80	7.11	6.62	4.72	6.96	8.48
Interest expense	0.76	0.70	0.80	0.65	0.65	0.85	0.81	0.85	0.81	0.79
All other nonoperating income (expense)	0.08	0.09	0.11	0.14	0.03	0.11	0.17	0.15	(0.09)	(0.09)
Income (loss) before income taxes	7.04	7.38	2.40	7.27	8.18	6.36	5.99	4.03	6.06	7.59
Provision for current and deferred domestic income taxes	0.71	0.75	0.57	0.70	0.86	0.78	0.80	0.68	0.85	1.00
Income (loss) after income taxes	6.32	6.62	1.83	6.57	7.32	5.58	5.19	3.34	5.21	6.59
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	30.77	31.14	10.52	31.22	34.51	24.07	23.83	14.96	22.74	28.30
After income taxes	27.65	27.96	8.01	28.23	30.87	21.12	20.66	12.42	19.54	24.57
Annual rate of profit on total assets:										
Before income taxes	14.76	15.55	5.06	15.27	17.54	11.49	10.92	7.21	10.79	14.03
After income taxes	13.26	13.96	3.85	13.80	15.69	10.09	9.47	5.98	9.27	12.18
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.15	2.21	2.20	2.27	2.34	2.03	2.03	2.06	2.03	2.10
Total cash, U.S. Government and other securities, to total current liabilities	0.42	0.45	0.44	0.46	0.50	0.38	0.38	0.40	0.38	0.40
Total stockholders' equity to total debt	1.67	1.83	1.69	1.75	1.92	1.78	1.64	1.75	1.72	1.92

Table 35.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	6,964	7,474	7,013	7,399	7,715	10,282	11,245	11,426	11,201	11,685
Time deposits in the U.S., including negotiable certificates of deposit	843	898	848	924	880	1,437	1,481	1,206	1,282	1,334
Total cash on hand and in U.S. banks	7,806	8,372	7,861	8,324	8,595	11,719	12,726	12,632	12,482	13,019
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,153	1,154	1,050	1,111	1,332	1,718	1,665	1,681	1,736	1,771
Total cash, U.S. Government and other securities	8,960	9,526	8,912	9,435	9,926	13,436	14,391	14,314	14,218	14,790
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,702	16,990	16,455	17,261	17,098	25,341	27,569	25,908	26,742	27,476
Inventories	17,300	17,607	16,714	16,843	16,963	27,855	29,092	29,463	30,152	30,746
All other current assets	2,561	2,674	2,597	2,546	2,578	4,421	4,949	4,765	4,384	4,203
Total current assets	45,523	46,797	44,678	46,085	46,565	71,054	76,002	74,449	75,495	77,215
Property, plant, and equipment	48,050	50,996	50,012	50,121	51,044	73,499	75,499	78,344	78,421	78,191
Land and mineral rights	973	957	930	833	867	1,547	1,505	1,663	1,668	1,698
Less: Accumulated depreciation, depletion, and amortization	33,298	35,500	34,764	34,919	35,671	47,642	48,905	50,498	50,821	50,860
Net property, plant, and equipment	15,726	16,452	16,178	16,035	16,241	27,404	28,099	29,510	29,267	29,028
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,957	4,163	4,044	4,127	4,375	10,772	11,215	11,422	10,728	10,647
Total Assets	65,206	67,412	64,901	66,247	67,181	109,230	115,316	115,381	115,490	116,891
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,081	4,036	3,588	3,425	3,218	5,767	6,265	6,197	6,491	6,606
b. Other short-term loans, including commercial paper	901	881	775	642	504	891	982	1,065	1,337	1,258
Trade accounts and trade notes payable	9,140	9,074	8,955	9,374	8,817	15,603	16,957	15,630	16,021	15,942
Income taxes accrued, prior and current years, net of payments	230	295	172	207	229	315	411	366	309	450
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,670	1,692	1,681	1,661	1,569	2,438	2,431	2,603	2,585	2,446
b. Other long-term loans	543	604	632	789	990	1,169	1,285	1,387	1,408	1,011
All other current liabilities, including excise and sales taxes, and accrued expenses	4,610	4,596	4,494	4,222	4,547	8,758	9,058	8,976	9,035	9,077
Total current liabilities	21,174	21,178	20,296	20,321	19,873	34,942	37,389	36,223	37,186	36,791
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,178	6,627	6,231	6,380	6,467	10,614	11,266	11,344	10,875	10,353
b. Other long-term loans	5,395	4,534	5,559	5,621	5,079	8,453	9,950	9,133	9,135	8,541
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,184	1,413	1,621	1,532	1,624	3,062	3,838	3,112	3,505	3,251
Total liabilities	33,931	33,752	33,707	33,854	33,043	57,071	62,443	59,812	60,701	58,935
Capital stock and other capital (less treasury stock)	9,333	9,542	9,161	8,468	10,416	22,479	25,368	25,423	27,757	25,583
Retained earnings	21,942	24,118	22,032	23,925	23,723	29,680	27,504	30,146	27,032	32,372
Stockholders' equity	31,276	33,660	31,193	32,393	34,138	52,160	52,872	55,570	54,789	57,955
Total Liabilities and Stockholders' Equity	65,206	67,412	64,901	66,247	67,181	109,230	115,316	115,381	115,490	116,891
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	24,350	25,619	24,382	25,764	26,692	36,111	38,613	38,227	38,309	40,425
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	13.74	14.13	13.73	14.24	14.78	12.30	12.48	12.41	12.31	12.65
Trade accounts and trade notes receivable	25.61	25.20	25.35	26.06	25.45	23.20	23.91	22.45	23.16	23.51
Inventories	26.53	26.12	25.75	25.42	25.25	25.50	25.23	25.54	26.11	26.30
Total current assets	69.81	69.42	68.84	69.57	69.31	65.05	65.91	64.52	65.37	66.06
Net property, plant, and equipment	24.12	24.41	24.93	24.20	24.17	25.09	24.37	25.58	25.34	24.83
Short-term debt, including current portion of long-term debt	11.03	10.70	10.29	9.84	9.35	9.40	9.51	9.75	10.24	9.69
Total current liabilities	32.47	31.42	31.27	30.67	29.58	31.99	32.42	31.39	32.20	31.47
Long-term debt	17.75	16.56	18.17	18.12	17.19	17.46	18.40	17.75	17.33	16.16
Total liabilities	52.04	50.07	51.94	51.10	49.18	52.25	54.15	51.84	52.56	50.42
Stockholders' equity	47.96	49.93	48.06	48.90	50.82	47.75	45.85	48.16	47.44	49.58

Table 36.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	924,707	907,485	888,379	892,813	898,092	22,362	20,431	20,295	20,839	21,176
Depreciation, depletion, and amortization of property, plant, and equipment	22,126	21,703	21,602	21,975	21,122	411	418	474	371	402
All other operating costs and expenses	829,003	809,936	812,371	803,952	804,459	20,254	18,693	19,745	18,548	19,270
Income (loss) from operations	73,578	75,846	54,407	66,885	72,512	1,698	1,319	76	1,920	1,505
Interest expense	15,227	15,432	15,933	15,469	15,911	168	153	161	139	143
All other nonoperating income (expense)	52,314	38,368	42,387	43,665	45,812	(14)	30	39	(9)	43
Income (loss) before income taxes	110,664	98,781	80,861	95,082	102,413	1,516	1,196	(46)	1,772	1,405
Provision for current and deferred domestic income taxes	22,177	19,000	17,139	18,349	18,186	124	97	98	144	171
Income (loss) after income taxes	88,487	79,781	63,722	76,733	84,227	1,392	1,099	(144)	1,627	1,235
Cash dividends charged to retained earnings this quarter	29,457	23,708	40,085	27,111	32,903	675	562	944	798	989
Net income retained in business	59,029	56,073	23,637	49,622	51,324	717	537	(1,087)	829	245
Retained earnings at beginning of quarter	1,407,358	1,443,791	1,493,856	1,498,590	1,488,155	8,701	7,724	8,187	7,711	10,000
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,164)	(8,004)	(13,471)	(7,854)	(3,640)	(26)	(205)	(94)	(11)	(148)
Retained earnings at end of quarter	1,462,223	1,491,861	1,504,022	1,540,358	1,535,840	9,392	8,056	7,005	8,529	10,098
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.39	2.43	2.46	2.35	1.84	2.05	2.34	1.78	1.90
All other operating costs and expenses	89.65	89.25	91.44	90.05	89.57	90.57	91.50	97.29	89.01	91.00
Income (loss) from operations	7.96	8.36	6.12	7.49	8.07	7.59	6.46	0.37	9.21	7.11
Interest expense	1.65	1.70	1.79	1.73	1.77	0.75	0.75	0.79	0.67	0.67
All other nonoperating income (expense)	5.66	4.23	4.77	4.89	5.10	(0.06)	0.15	0.19	(0.04)	0.20
Income (loss) before income taxes	11.97	10.89	9.10	10.65	11.40	6.78	5.86	(0.23)	8.50	6.64
Provision for current and deferred domestic income taxes	2.40	2.09	1.93	2.06	2.02	0.55	0.48	0.48	0.69	0.81
Income (loss) after income taxes	9.57	8.79	7.17	8.59	9.38	6.22	5.38	(0.71)	7.81	5.83
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.72	22.19	18.66	21.37	23.39	43.87	34.08	(1.36)	48.99	36.68
After income taxes	19.77	17.92	14.70	17.24	19.24	40.28	31.31	(4.25)	45.00	32.23
Annual rate of profit on total assets:										
Before income taxes	11.05	9.84	8.00	9.25	10.13	18.24	14.96	(0.57)	21.91	17.23
After income taxes	8.83	7.95	6.30	7.46	8.33	16.75	13.74	(1.79)	20.13	15.14
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.31	1.27	1.20	1.19	1.21	2.03	2.20	2.13	2.24	2.27
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.22	0.23	0.19	0.21	0.43	0.50	0.48	0.53	0.56
Total stockholders' equity to total debt	1.60	1.57	1.53	1.54	1.53	1.21	1.30	1.20	1.38	1.49

Table 36.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	102,577	100,131	110,588	94,515	101,757	4,097	4,255	4,194	4,547	4,754
Time deposits in the U.S., including negotiable certificates of deposit	24,597	27,059	31,764	25,481	23,279	276	298	356	377	351
Total cash on hand and in U.S. banks	127,174	127,191	142,352	119,996	125,036	4,373	4,553	4,551	4,924	5,105
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	51,366	39,680	38,040	36,508	40,275	473	405	441	367	428
Total cash, U.S. Government and other securities	178,540	166,871	180,391	156,504	165,312	4,846	4,958	4,992	5,291	5,532
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	310,649	309,072	298,915	310,318	305,845	9,263	8,691	8,258	8,561	8,480
Inventories	275,412	278,105	279,971	289,411	281,418	7,527	6,946	7,253	7,295	6,911
All other current assets	200,433	193,447	199,576	204,895	200,784	1,265	1,276	1,475	1,327	1,434
Total current assets	965,033	947,495	958,853	961,128	953,359	22,901	21,871	21,978	22,474	22,357
Property, plant, and equipment	1,571,846	1,571,525	1,585,489	1,605,811	1,573,103	32,378	32,039	33,505	33,552	34,949
Land and mineral rights	99,853	98,882	103,550	104,738	105,341	394	378	403	423	512
Less: Accumulated depreciation, depletion, and amortization	844,138	845,302	851,060	864,758	857,362	24,273	24,135	25,406	25,654	26,814
Net property, plant, and equipment	827,561	825,105	837,979	845,791	821,081	8,499	8,283	8,502	8,321	8,648
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,214,680	2,241,842	2,246,972	2,305,910	2,270,515	1,840	1,832	1,547	1,548	1,623
Total Assets	4,007,275	4,014,442	4,043,804	4,112,829	4,044,956	33,240	31,986	32,027	32,343	32,628
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	32,054	30,137	27,703	29,038	31,584	1,853	1,615	1,675	1,511	1,600
b. Other short-term loans, including commercial paper	78,606	78,435	85,076	91,394	89,692	740	611	346	282	310
Trade accounts and trade notes payable	248,106	241,884	247,812	248,557	234,619	5,419	4,882	4,918	5,088	4,713
Income taxes accrued, prior and current years, net of payments	20,704	22,387	18,040	21,948	21,570	89	86	76	108	146
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	16,058	16,670	17,852	18,999	16,301	883	766	1,023	898	813
b. Other long-term loans	53,769	58,819	85,158	92,430	92,873	386	344	605	399	613
All other current liabilities, including excise and sales taxes, and accrued expenses	289,686	295,680	317,446	305,325	299,803	1,891	1,633	1,696	1,736	1,632
Total current liabilities	738,983	744,012	799,087	807,692	786,442	11,263	9,936	10,339	10,022	9,828
Long-term debt, due in more than 1 year:										
a. Loans from banks	188,800	188,350	189,629	185,387	187,471	4,128	4,185	4,053	3,943	3,779
b. Other long-term loans	746,779	758,298	726,756	737,812	728,362	3,399	3,283	3,583	3,476	3,175
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	542,120	543,148	594,774	601,799	591,651	628	542	545	438	521
Total liabilities	2,216,682	2,233,808	2,310,247	2,332,690	2,293,926	19,418	17,946	18,521	17,879	17,304
Capital stock and other capital (less treasury stock)	328,369	288,773	229,535	239,781	215,190	4,430	5,983	6,501	5,934	5,226
Retained earnings	1,462,223	1,491,861	1,504,022	1,540,358	1,535,840	9,392	8,056	7,005	8,529	10,098
Stockholders' equity	1,790,592	1,780,634	1,733,558	1,780,139	1,751,030	13,822	14,040	13,506	14,464	15,324
Total Liabilities and Stockholders' Equity	4,007,275	4,014,442	4,043,804	4,112,829	4,044,956	33,240	31,986	32,027	32,343	32,628
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	226,050	203,483	159,766	153,437	166,917	11,638	11,935	11,639	12,452	12,529
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.46	4.16	4.46	3.81	4.09	14.58	15.50	15.59	16.36	16.96
Trade accounts and trade notes receivable	7.75	7.70	7.39	7.55	7.56	27.87	27.17	25.78	26.47	25.99
Inventories	6.87	6.93	6.92	7.04	6.96	22.65	21.72	22.65	22.55	21.18
Total current assets	24.08	23.60	23.71	23.37	23.57	68.89	68.38	68.62	69.49	68.52
Net property, plant, and equipment	20.65	20.55	20.72	20.56	20.30	25.57	25.89	26.55	25.73	26.50
Short-term debt, including current portion of long-term debt	4.50	4.58	5.34	5.64	5.70	11.62	10.43	11.39	9.55	10.23
Total current liabilities	18.44	18.53	19.76	19.64	19.44	33.88	31.06	32.28	30.99	30.12
Long-term debt	23.35	23.58	22.66	22.45	22.64	22.65	23.35	23.84	22.94	21.32
Total liabilities	55.32	55.64	57.13	56.72	56.71	58.42	56.11	57.83	55.28	53.03
Stockholders' equity	44.68	44.36	42.87	43.28	43.29	41.58	43.89	42.17	44.72	46.97

Table 37.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
	2011	2011	2011	2012	2012	2011	2011	2011	2012	2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	12,311	13,718	13,032	13,908	13,180	20,798	21,294	21,071	20,656	21,041
Depreciation, depletion, and amortization of property, plant, and equipment	228	272	330	276	255	470	482	502	460	456
All other operating costs and expenses	11,343	12,513	12,635	12,594	11,824	18,941	19,549	19,718	18,889	18,979
Income (loss) from operations	739	933	67	1,039	1,102	1,388	1,263	850	1,307	1,606
Interest expense	84	92	112	90	82	182	183	181	169	162
All other nonoperating income (expense)	3	0	6	(7)	(8)	23	53	(22)	0	27
Income (loss) before income taxes	658	842	(38)	942	1,011	1,228	1,134	647	1,137	1,471
Provision for current and deferred domestic income taxes	75	73	71	65	87	134	131	79	114	180
Income (loss) after income taxes	583	769	(109)	876	925	1,094	1,002	568	1,023	1,291
Cash dividends charged to retained earnings this quarter	247	150	403	459	596	448	287	565	453	743
Net income retained in business	336	619	(512)	417	328	646	715	3	570	548
Retained earnings at beginning of quarter	6,520	7,640	7,681	7,758	7,641	12,613	12,420	12,789	11,506	13,288
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20)	16	(86)	(13)	(125)	(155)	(130)	26	114	(117)
Retained earnings at end of quarter	6,837	8,274	7,082	8,162	7,844	13,105	13,005	12,818	12,191	13,718
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.86	1.98	2.53	1.98	1.93	2.26	2.26	2.38	2.23	2.17
All other operating costs and expenses	92.14	91.22	96.95	90.55	89.71	91.07	91.80	93.58	91.45	90.20
Income (loss) from operations	6.01	6.80	0.52	7.47	8.36	6.67	5.93	4.04	6.33	7.63
Interest expense	0.68	0.67	0.86	0.65	0.62	0.88	0.86	0.86	0.82	0.77
All other nonoperating income (expense)	0.02	0.00	0.05	(0.05)	(0.06)	0.11	0.25	(0.11)	0.00	0.13
Income (loss) before income taxes	5.35	6.14	(0.29)	6.77	7.67	5.91	5.32	3.07	5.51	6.99
Provision for current and deferred domestic income taxes	0.61	0.53	0.55	0.47	0.66	0.65	0.62	0.37	0.55	0.85
Income (loss) after income taxes	4.74	5.61	(0.84)	6.30	7.02	5.26	4.71	2.70	4.95	6.14
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	29.72	32.03	(1.56)	34.94	38.27	26.45	23.93	13.47	24.76	31.16
After income taxes	26.33	29.26	(4.51)	32.51	34.99	23.56	21.16	11.83	22.27	27.35
Annual rate of profit on total assets:										
Before income taxes	12.89	14.30	(0.66)	15.62	17.72	11.77	10.57	6.11	10.82	14.15
After income taxes	11.42	13.06	(1.90)	14.54	16.20	10.49	9.34	5.37	9.74	12.42
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.78	1.89	1.81	2.02	2.07	1.88	1.88	1.91	1.83	1.86
Total cash, U.S. Government and other securities, to total current liabilities	0.29	0.30	0.31	0.36	0.38	0.32	0.31	0.33	0.31	0.31
Total stockholders' equity to total debt	1.35	1.38	1.29	1.49	1.57	1.46	1.43	1.49	1.39	1.54

Table 37.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	1,819	2,079	2,143	2,285	2,164	3,124	3,158	3,258	3,182	3,278
Time deposits in the U.S., including negotiable certificates of deposit	121	125	112	152	174	600	514	443	385	297
Total cash on hand and in U.S. banks	1,940	2,204	2,255	2,437	2,338	3,724	3,673	3,701	3,568	3,575
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	206	245	210	422	420	617	620	656	757	745
Total cash, U.S. Government and other securities	2,147	2,450	2,465	2,859	2,758	4,341	4,293	4,357	4,325	4,321
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,194	6,048	5,702	6,377	5,865	9,547	10,099	9,353	9,849	9,809
Inventories	5,082	5,766	5,484	5,839	5,523	9,864	9,969	10,226	10,238	10,295
All other current assets	798	1,002	913	952	918	1,477	1,706	1,586	1,365	1,137
Total current assets	13,220	15,265	14,564	16,027	15,063	25,228	26,066	25,521	25,777	25,563
Property, plant, and equipment	16,890	19,725	20,468	20,121	19,090	32,048	32,608	32,649	32,046	31,250
Land and mineral rights	333	332	322	339	344	670	650	653	636	652
Less: Accumulated depreciation, depletion, and amortization	11,399	13,456	13,822	13,791	13,169	19,798	20,130	20,037	19,614	19,298
Net property, plant, and equipment	5,824	6,602	6,967	6,668	6,265	12,920	13,129	13,266	13,068	12,604
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,387	1,685	1,470	1,418	1,502	3,584	3,729	3,556	3,184	3,403
Total Assets	20,432	23,551	23,000	24,113	22,830	41,733	42,924	42,343	42,029	41,570
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,542	1,786	1,677	1,536	1,354	2,514	2,656	2,707	2,931	2,846
b. Other short-term loans, including commercial paper	409	453	378	166	167	284	249	315	569	449
Trade accounts and trade notes payable	3,225	3,627	3,647	3,922	3,386	6,357	6,646	6,135	6,418	6,351
Income taxes accrued, prior and current years, net of payments	68	78	64	74	102	113	149	119	74	129
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	699	726	762	655	680	995	920	930	1,022	939
b. Other long-term loans	182	143	181	212	334	433	470	459	401	247
All other current liabilities, including excise and sales taxes, and accrued expenses	1,282	1,260	1,328	1,355	1,242	2,709	2,744	2,716	2,705	2,792
Total current liabilities	7,407	8,073	8,037	7,920	7,266	13,403	13,834	13,381	14,120	13,754
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,392	2,867	2,730	2,765	2,449	5,285	5,338	5,015	4,748	4,485
b. Other long-term loans	1,353	1,625	1,792	1,915	1,749	3,246	3,592	3,490	3,553	3,257
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	419	473	763	735	795	1,218	1,210	1,254	1,236	1,192
Total liabilities	11,571	13,038	13,322	13,334	12,258	23,152	23,974	23,140	23,658	22,688
Capital stock and other capital (less treasury stock)	2,024	2,238	2,596	2,618	2,728	5,476	5,945	6,384	6,180	5,164
Retained earnings	6,837	8,274	7,082	8,162	7,844	13,105	13,005	12,818	12,191	13,718
Stockholders' equity	8,861	10,513	9,678	10,780	10,572	18,581	18,950	19,202	18,371	18,882
Total Liabilities and Stockholders' Equity	20,432	23,551	23,000	24,113	22,830	41,733	42,924	42,343	42,029	41,570
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	5,813	7,192	6,527	8,108	7,797	11,825	12,232	12,140	11,657	11,809
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.51	10.40	10.72	11.86	12.08	10.40	10.00	10.29	10.29	10.39
Trade accounts and trade notes receivable	25.42	25.68	24.79	26.44	25.69	22.88	23.53	22.09	23.43	23.60
Inventories	24.87	24.48	23.84	24.22	24.19	23.64	23.22	24.15	24.36	24.77
Total current assets	64.70	64.82	63.32	66.47	65.98	60.45	60.73	60.27	61.33	61.49
Net property, plant, and equipment	28.51	28.03	30.29	27.65	27.44	30.96	30.59	31.33	31.09	30.32
Short-term debt, including current portion of long-term debt	13.86	13.20	13.03	10.66	11.11	10.12	10.01	10.42	11.71	10.78
Total current liabilities	36.25	34.28	34.94	32.84	31.83	32.12	32.23	31.60	33.60	33.09
Long-term debt	18.33	19.08	19.66	19.40	18.39	20.44	20.80	20.09	19.75	18.62
Total liabilities	56.63	55.36	57.92	55.30	53.69	55.48	55.85	54.65	56.29	54.58
Stockholders' equity	43.37	44.64	42.08	44.70	46.31	44.52	44.15	45.35	43.71	45.42

Table 38.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	732,698	743,330	755,216	755,284	793,689	44,485	44,443	43,321	43,462	46,431
Depreciation, depletion, and amortization of property, plant, and equipment	19,425	19,517	20,063	19,589	19,662	852	858	1,063	807	857
All other operating costs and expenses	656,666	666,716	683,752	678,691	705,670	39,717	39,560	41,727	38,512	41,039
Income (loss) from operations	56,607	57,097	51,401	57,005	68,357	3,916	4,026	531	4,143	4,535
Interest expense	11,510	11,360	11,192	11,300	11,490	340	326	349	317	373
All other nonoperating income (expense)	46,343	40,613	34,152	40,556	38,956	32	90	72	(40)	(43)
Income (loss) before income taxes	91,440	86,350	74,361	86,261	95,824	3,608	3,789	255	3,785	4,119
Provision for current and deferred domestic income taxes	15,941	15,199	3,175	17,662	20,229	420	378	336	362	371
Income (loss) after income taxes	75,499	71,151	71,187	68,599	75,595	3,187	3,411	(81)	3,423	3,748
Cash dividends charged to retained earnings this quarter	17,630	17,102	17,735	20,808	20,487	1,595	1,381	1,554	1,672	1,999
Net income retained in business	57,869	54,049	53,452	47,791	55,107	1,592	2,030	(1,636)	1,751	1,748
Retained earnings at beginning of quarter	842,057	890,071	924,200	967,456	1,007,431	19,997	20,925	22,025	21,105	19,797
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,353)	(10,968)	(6,640)	(4,632)	(5,180)	(301)	(240)	(25)	(275)	4
Retained earnings at end of quarter	893,573	933,152	971,012	1,010,615	1,057,358	21,289	22,714	20,364	22,580	21,549
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.65	2.63	2.66	2.59	2.48	1.91	1.93	2.45	1.86	1.85
All other operating costs and expenses	89.62	89.69	90.54	89.86	88.91	89.28	89.01	96.32	88.61	88.39
Income (loss) from operations	7.73	7.68	6.81	7.55	8.61	8.80	9.06	1.23	9.53	9.77
Interest expense	1.57	1.53	1.48	1.50	1.45	0.76	0.73	0.81	0.73	0.80
All other nonoperating income (expense)	6.33	5.46	4.52	5.37	4.91	0.07	0.20	0.17	(0.09)	(0.09)
Income (loss) before income taxes	12.48	11.62	9.85	11.42	12.07	8.11	8.53	0.59	8.71	8.87
Provision for current and deferred domestic income taxes	2.18	2.04	0.42	2.34	2.55	0.94	0.85	0.78	0.83	0.80
Income (loss) after income taxes	10.30	9.57	9.43	9.08	9.52	7.16	7.67	(0.19)	7.88	8.07
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.78	19.61	17.06	19.13	20.88	44.65	45.77	3.20	44.85	47.21
After income taxes	17.15	16.16	16.33	15.21	16.48	39.45	41.21	(1.02)	40.55	42.96
Annual rate of profit on total assets:										
Before income taxes	9.76	9.12	7.73	8.69	9.53	19.69	20.59	1.40	20.09	21.42
After income taxes	8.06	7.51	7.40	6.91	7.52	17.39	18.54	(0.45)	18.16	19.49
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.57	1.52	1.51	1.51	1.52	2.22	2.28	2.24	2.30	2.24
Total cash, U.S. Government and other securities, to total current liabilities	0.42	0.39	0.40	0.38	0.37	0.57	0.60	0.57	0.58	0.58
Total stockholders' equity to total debt	2.33	2.25	2.20	2.22	2.24	1.38	1.45	1.36	1.43	1.48

Table 38.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	179,791	177,428	183,665	174,378	173,988	11,354	12,109	11,184	11,754	12,402
Time deposits in the U.S., including negotiable certificates of deposit	29,182	22,242	22,605	24,372	22,609	1,216	1,119	1,108	911	920
Total cash on hand and in U.S. banks	208,973	199,669	206,270	198,750	196,597	12,570	13,228	12,292	12,665	13,322
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	130,718	123,904	131,322	128,818	129,131	959	955	989	983	1,007
Total cash, U.S. Government and other securities	339,690	323,573	337,592	327,568	325,728	13,529	14,183	13,282	13,648	14,329
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	357,692	360,037	345,826	365,538	371,402	19,643	19,561	19,046	19,925	20,571
Inventories	394,161	406,278	403,950	424,197	432,831	16,998	17,108	16,967	17,217	17,657
All other current assets	185,232	189,275	190,914	190,653	207,386	3,013	2,781	3,132	3,282	3,165
Total current assets	1,276,775	1,279,163	1,278,282	1,307,956	1,337,348	53,184	53,633	52,427	54,073	55,722
Property, plant, and equipment	1,148,119	1,168,435	1,180,830	1,205,876	1,223,817	70,130	70,489	72,168	72,801	74,177
Land and mineral rights	57,669	57,991	58,688	58,979	58,686	1,091	1,082	1,140	1,196	1,143
Less: Accumulated depreciation, depletion, and amortization	697,090	708,872	711,717	727,644	740,269	54,612	54,986	56,407	56,658	57,976
Net property, plant, and equipment	508,698	517,554	527,800	537,211	542,234	16,609	16,584	16,901	17,340	17,344
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,961,513	1,992,273	2,041,937	2,126,312	2,142,348	3,504	3,381	3,590	3,971	3,867
Total Assets	3,746,987	3,788,989	3,848,020	3,971,479	4,021,930	73,297	73,599	72,918	75,384	76,933
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	26,473	28,598	27,925	29,479	29,098	3,775	3,565	3,511	3,597	3,770
b. Other short-term loans, including commercial paper	27,339	28,059	29,898	29,374	27,799	1,720	1,386	1,430	991	1,155
Trade accounts and trade notes payable	256,918	258,955	259,435	275,378	279,371	9,884	9,853	9,754	10,075	10,595
Income taxes accrued, prior and current years, net of payments	13,022	15,385	13,841	17,469	15,696	352	324	283	342	456
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	12,821	14,042	16,446	18,166	20,463	1,631	1,631	1,805	1,799	1,921
b. Other long-term loans	34,280	37,837	35,068	41,964	45,184	1,221	1,181	1,176	1,168	1,501
All other current liabilities, including excise and sales taxes, and accrued expenses	444,176	456,877	463,927	453,512	461,998	5,355	5,552	5,408	5,586	5,505
Total current liabilities	815,031	839,753	846,541	865,342	879,609	23,937	23,492	23,367	23,559	24,903
Long-term debt, due in more than 1 year:										
a. Loans from banks	165,319	170,463	173,693	176,922	176,010	6,605	6,909	7,362	7,712	7,088
b. Other long-term loans	490,710	503,336	508,554	516,471	522,097	8,385	8,154	8,126	8,333	8,172
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	515,364	514,149	575,955	609,008	608,916	2,051	1,931	2,175	2,017	1,870
Total liabilities	1,986,424	2,027,701	2,104,742	2,167,743	2,186,632	40,979	40,486	41,030	41,621	42,034
Capital stock and other capital (less treasury stock)	866,991	828,136	772,265	793,121	777,941	11,030	10,398	11,525	11,182	13,349
Retained earnings	893,573	933,152	971,012	1,010,615	1,057,358	21,289	22,714	20,364	22,580	21,549
Stockholders' equity	1,760,563	1,761,288	1,743,278	1,803,736	1,835,299	32,318	33,113	31,889	33,763	34,898
Total Liabilities and Stockholders' Equity	3,746,987	3,788,989	3,848,020	3,971,479	4,021,930	73,297	73,599	72,918	75,384	76,933
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	461,745	439,410	431,742	442,614	457,738	29,246	30,141	29,060	30,514	30,818
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	9.07	8.54	8.77	8.25	8.10	18.46	19.27	18.21	18.10	18.62
Trade accounts and trade notes receivable	9.55	9.50	8.99	9.20	9.23	26.80	26.58	26.12	26.43	26.74
Inventories	10.52	10.72	10.50	10.68	10.76	23.19	23.24	23.27	22.84	22.95
Total current assets	34.07	33.76	33.22	32.93	33.25	72.56	72.87	71.90	71.73	72.43
Net property, plant, and equipment	13.58	13.66	13.72	13.53	13.48	22.66	22.53	23.18	23.00	22.54
Short-term debt, including current portion of long-term debt	2.69	2.86	2.84	3.00	3.05	11.39	10.55	10.86	10.02	10.85
Total current liabilities	21.75	22.16	22.00	21.79	21.87	32.66	31.92	32.04	31.25	32.37
Long-term debt	17.51	17.78	17.73	17.46	17.36	20.45	20.47	21.24	21.29	19.84
Total liabilities	53.01	53.52	54.70	54.58	54.37	55.91	55.01	56.27	55.21	54.64
Stockholders' equity	46.99	46.48	45.30	45.42	45.63	44.09	44.99	43.73	44.79	45.36

Table 39.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	21,890	21,799	21,193	20,865	22,821	28,523	31,326	30,555	30,771	32,960
Depreciation, depletion, and amortization of property, plant, and equipment	411	414	417	376	425	631	672	691	675	674
All other operating costs and expenses	19,577	19,483	19,787	18,819	20,329	25,775	28,435	28,275	27,825	29,314
Income (loss) from operations	1,902	1,902	988	1,670	2,067	2,118	2,219	1,589	2,272	2,972
Interest expense	177	156	161	137	150	239	242	260	250	265
All other nonoperating income (expense)	23	32	31	54	18	30	38	102	(44)	(77)
Income (loss) before income taxes	1,748	1,778	858	1,587	1,934	1,910	2,016	1,432	1,978	2,629
Provision for current and deferred domestic income taxes	169	195	124	177	224	250	287	274	324	360
Income (loss) after income taxes	1,579	1,584	734	1,410	1,710	1,660	1,728	1,157	1,654	2,269
Cash dividends charged to retained earnings this quarter	729	577	619	659	1,104	725	523	1,127	1,071	970
Net income retained in business	850	1,007	115	751	606	935	1,205	31	583	1,299
Retained earnings at beginning of quarter	14,338	15,053	14,990	15,139	15,458	15,559	13,625	17,216	14,324	17,424
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(82)	(216)	(155)	(128)	(186)	82	(331)	82	(65)	(70)
Retained earnings at end of quarter	15,106	15,844	14,949	15,763	15,879	16,576	14,499	17,328	14,841	18,653
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.88	1.90	1.97	1.80	1.86	2.21	2.15	2.26	2.19	2.05
All other operating costs and expenses	89.44	89.37	93.37	90.20	89.08	90.36	90.77	92.54	90.43	88.94
Income (loss) from operations	8.69	8.72	4.66	8.00	9.06	7.43	7.08	5.20	7.38	9.02
Interest expense	0.81	0.71	0.76	0.65	0.66	0.84	0.77	0.85	0.81	0.80
All other nonoperating income (expense)	0.10	0.15	0.15	0.26	0.08	0.11	0.12	0.33	(0.14)	(0.23)
Income (loss) before income taxes	7.98	8.16	4.05	7.61	8.48	6.70	6.43	4.69	6.43	7.98
Provision for current and deferred domestic income taxes	0.77	0.89	0.59	0.85	0.98	0.88	0.92	0.90	1.05	1.09
Income (loss) after income taxes	7.21	7.27	3.46	6.76	7.49	5.82	5.52	3.79	5.38	6.88
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	31.19	30.73	15.95	29.37	32.83	22.75	23.77	15.75	21.73	26.91
After income taxes	28.18	27.37	13.64	26.09	29.03	19.78	20.38	12.73	18.17	23.23
Annual rate of profit on total assets:										
Before income taxes	15.61	16.22	8.19	15.06	17.44	11.32	11.14	7.84	10.77	13.96
After income taxes	14.11	14.44	7.01	13.39	15.42	9.84	9.55	6.34	9.01	12.05
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.35	2.41	2.46	2.42	2.50	2.13	2.12	2.14	2.16	2.24
Total cash, U.S. Government and other securities, to total current liabilities	0.49	0.54	0.53	0.53	0.57	0.42	0.43	0.44	0.43	0.45
Total stockholders' equity to total debt	1.84	2.15	1.97	1.92	2.12	2.03	1.79	1.93	1.96	2.17

Table 39.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	5,144	5,395	4,870	5,114	5,550	7,158	8,087	8,168	8,019	8,407
Time deposits in the U.S., including negotiable certificates of deposit	722	773	736	772	707	837	967	763	896	1,036
Total cash on hand and in U.S. banks	5,866	6,168	5,606	5,886	6,257	7,995	9,054	8,931	8,915	9,444
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	947	909	841	689	912	1,100	1,045	1,026	979	1,026
Total cash, U.S. Government and other securities	6,813	7,077	6,447	6,575	7,169	9,095	10,099	9,957	9,894	10,470
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,508	10,942	10,754	10,885	11,233	15,795	17,470	16,555	16,893	17,667
Inventories	12,219	11,841	11,230	11,004	11,440	17,991	19,123	19,237	19,913	20,450
All other current assets	1,764	1,672	1,684	1,594	1,660	2,944	3,243	3,179	3,019	3,066
Total current assets	32,303	31,532	30,114	30,058	31,502	45,825	49,936	48,928	49,719	51,653
Property, plant, and equipment	31,160	31,270	29,544	30,001	31,954	41,451	42,891	45,695	46,375	46,941
Land and mineral rights	640	624	609	494	524	877	854	1,010	1,032	1,046
Less: Accumulated depreciation, depletion, and amortization	21,898	22,044	20,941	21,128	22,502	27,844	28,775	30,461	31,207	31,562
Net property, plant, and equipment	9,902	9,850	9,211	9,367	9,976	14,484	14,970	16,244	16,199	16,425
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,569	2,478	2,575	2,709	2,873	7,189	7,485	7,866	7,544	7,244
Total Assets	44,775	43,861	41,900	42,134	44,351	67,497	72,391	73,039	73,462	75,321
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,538	2,250	1,911	1,889	1,864	3,254	3,609	3,490	3,560	3,760
b. Other short-term loans, including commercial paper	492	427	397	475	337	608	733	750	768	809
Trade accounts and trade notes payable	5,915	5,447	5,307	5,453	5,431	9,247	10,311	9,495	9,603	9,590
Income taxes accrued, prior and current years, net of payments	162	218	109	134	127	202	262	247	235	322
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	970	966	919	1,006	889	1,443	1,511	1,673	1,563	1,507
b. Other long-term loans	361	461	451	577	656	736	816	927	1,007	764
All other current liabilities, including excise and sales taxes, and accrued expenses	3,328	3,336	3,165	2,867	3,304	6,049	6,314	6,260	6,330	6,285
Total current liabilities	13,767	13,105	12,260	12,401	12,607	21,539	23,555	22,842	23,066	23,037
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,786	3,760	3,501	3,616	4,019	5,330	5,928	6,329	6,127	5,868
b. Other long-term loans	4,042	2,909	3,767	3,706	3,330	5,206	6,358	5,642	5,582	5,285
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	765	940	858	798	829	1,844	2,628	1,858	2,269	2,058
Total liabilities	22,360	20,714	20,385	20,520	20,785	33,919	38,469	36,671	37,044	36,248
Capital stock and other capital (less treasury stock)	7,309	7,303	6,566	5,850	7,688	17,003	19,423	19,039	21,577	20,420
Retained earnings	15,106	15,844	14,949	15,763	15,879	16,576	14,499	17,328	14,841	18,653
Stockholders' equity	22,414	23,147	21,515	21,613	23,567	33,579	33,922	36,367	36,418	39,073
Total Liabilities and Stockholders' Equity	44,775	43,861	41,900	42,134	44,351	67,497	72,391	73,039	73,462	75,321
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	18,537	18,427	17,855	17,657	18,895	24,286	26,381	26,086	26,653	28,616
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	15.22	16.13	15.39	15.61	16.16	13.47	13.95	13.63	13.47	13.90
Trade accounts and trade notes receivable	25.70	24.95	25.67	25.83	25.33	23.40	24.13	22.67	23.00	23.46
Inventories	27.29	27.00	26.80	26.12	25.80	26.65	26.42	26.34	27.11	27.15
Total current assets	72.15	71.89	71.87	71.34	71.03	67.89	68.98	66.99	67.68	68.58
Net property, plant, and equipment	22.12	22.46	21.98	22.23	22.49	21.46	20.68	22.24	22.05	21.81
Short-term debt, including current portion of long-term debt	9.74	9.36	8.78	9.37	8.44	8.95	9.21	9.37	9.39	9.08
Total current liabilities	30.75	29.88	29.26	29.43	28.43	31.91	32.54	31.27	31.40	30.59
Long-term debt	17.48	15.20	17.34	17.38	16.57	15.61	16.97	16.39	15.94	14.81
Total liabilities	49.94	47.23	48.65	48.70	46.86	50.25	53.14	50.21	50.43	48.12
Stockholders' equity	50.06	52.77	51.35	51.30	53.14	49.75	46.86	49.79	49.57	51.88

Table 40.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food				
	Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	143,213	142,995	150,838	144,777	143,091
Depreciation, depletion, and amortization of property, plant, and equipment	2,692	2,594	2,726	2,580	2,626
All other operating costs and expenses	129,835	131,278	137,441	132,044	130,891
Income (loss) from operations	10,686	9,122	10,671	10,153	9,574
Interest expense	2,754	2,359	2,610	2,458	2,573
Dividend income	58	41	23	27	42
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1,364)	(1,397)	(1,305)	(999)	(1,016)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	167	(2,294)	(533)	(929)	42
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,232	1,251	1,685	1,887	1,621
Income (loss) before income taxes	9,025	4,363	7,932	7,681	7,690
Provision for current and deferred domestic income taxes:					
a. Federal	2,308	1,561	1,602	1,492	1,474
b. Other	283	(75)	214	276	251
Income (loss) after income taxes	6,435	2,877	6,116	5,913	5,965
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,435	2,877	6,116	5,913	5,965
Cash dividends charged to retained earnings in this quarter	2,783	2,435	2,604	2,387	2,740
Net income retained in business	3,652	442	3,512	3,526	3,225
Retained earnings at beginning of quarter	164,598	166,414	165,669	168,008	170,076
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,932)	(522)	(430)	(366)	(614)
Retained earnings at end of quarter	166,318	166,334	168,751	171,167	172,687
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.88	1.81	1.81	1.78	1.84
All other operating costs and expenses	90.66	91.81	91.12	91.21	91.47
Income (loss) from operations	7.46	6.38	7.07	7.01	6.69
Interest expense	1.92	1.65	1.73	1.70	1.80
Dividend income	0.04	0.03	0.02	0.02	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.95)	(0.98)	(0.87)	(0.69)	(0.71)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.12	(1.60)	(0.35)	(0.64)	0.03
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.56	0.88	1.12	1.30	1.13
Income (loss) before income taxes	6.30	3.05	5.26	5.31	5.37
Provision for current and deferred domestic income taxes	1.81	1.04	1.20	1.22	1.21
Income (loss) after income taxes	4.49	2.01	4.05	4.08	4.17
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	17.06	8.46	15.44	14.64	14.78
After income taxes	12.16	5.58	11.90	11.27	11.46
Annual rate of profit on total assets:					
Before income taxes	6.73	3.32	5.97	5.75	5.69
After income taxes	4.80	2.19	4.61	4.43	4.41

Table 40.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	15,512	10,842	10,471	10,132	11,733
Time deposits in the U.S., including negotiable certificates of deposit	2,456	1,391	1,291	976	3,902
Cash and deposits outside the U.S.	592	734	222	207	125
Total cash on hand and in banks	18,560	12,966	11,985	11,316	15,760
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	33	25	66	71	165
b. Other, due in 1 year or less	5,213	727	759	699	609
Commercial and finance company paper of U.S. issuers	1,222	202	177	232	250
State and local government securities, due in 1 year or less	144	139	143	146	153
Foreign securities, due in 1 year or less	3	2	1	2	6
Other short-term financial investments	1,827	869	986	938	1,055
Total cash, U.S. Government and other securities	27,001	14,931	14,117	13,404	17,999
Trade receivables from the U.S. Government	75	45	97	90	81
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,594	44,395	44,273	42,686	43,663
Total receivables	39,670	44,440	44,371	42,776	43,745
Inventories	57,615	57,695	62,214	61,955	59,684
All other current assets	23,331	22,588	21,703	22,186	22,642
Total current assets	147,617	139,654	142,405	140,321	144,069
Property, plant, and equipment	190,719	189,437	191,730	193,090	196,270
Land and mineral rights	6,471	5,180	5,240	5,134	5,215
Less: Accumulated depreciation, depletion, and amortization	104,375	103,431	104,294	105,100	106,818
Net property, plant, and equipment	92,815	91,185	92,677	93,125	94,666
U.S. Treasury and Federal agency securities, due in more than 1 year	8	9	10	13	19
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	295,706	294,248	295,965	300,517	301,802
Total Assets	536,146	525,095	531,056	533,977	540,556
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	9,895	6,879	7,126	6,829	7,230
b. Commercial paper	13,041	10,362	9,655	14,036	11,326
c. Other short-term loans	1,304	1,126	1,686	1,125	1,085
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	37,081	38,046	39,989	35,670	35,927
Income taxes accrued, prior and current years, net of payments:					
a. Federal	690	568	928	1,492	1,291
b. Other	501	541	513	492	544
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	4,417	3,132	3,574	3,335	2,507
b. Bonds and debentures	7,564	8,717	7,876	5,469	5,477
c. Other long-term loans	4,950	4,224	4,693	6,020	6,203
All other current liabilities, including excise and sales taxes, and accrued expenses	34,971	37,382	38,575	37,255	38,421
Total current liabilities	114,415	110,976	114,614	111,725	110,010
Long-term debt, due in more than 1 year:					
a. Loans from banks	37,431	39,077	40,105	39,378	40,757
b. Bonds and debentures	53,451	53,634	53,129	52,276	58,910
c. Other long-term loans	61,404	60,224	59,965	60,355	60,343
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,796	54,974	57,703	60,347	62,399
Total liabilities	324,497	318,885	325,516	324,080	332,420
Capital stock and other capital	92,286	93,296	94,722	94,570	95,295
Retained earnings	166,318	166,334	168,751	171,167	172,687
Cumulative foreign currency translation adjustment	3,375	1,374	(387)	139	(847)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(12,059)	(15,481)	(17,856)	(16,203)	(19,027)
Less: Treasury stock at cost	38,270	39,312	39,689	39,776	39,972
Stockholders' equity	211,649	206,210	205,540	209,897	208,136
Total Liabilities and Stockholders' Equity	536,146	525,095	531,056	533,977	540,556
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	33,202	28,678	27,791	28,596	34,059

Table 41.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	42,505	42,994	40,668	38,756	43,851
Depreciation, depletion, and amortization of property, plant, and equipment	1,182	1,193	1,204	1,189	1,196
All other operating costs and expenses	31,930	32,537	31,843	30,154	33,539
Income (loss) from operations	9,393	9,264	7,621	7,412	9,116
Interest expense	1,639	1,723	1,915	1,636	1,686
Dividend income	3	57	69	127	19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	464	27	190	634	(335)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	2,487	(743)	(530)	(56)	43
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,779	4,256	3,755	3,741	4,538
Income (loss) before income taxes	14,486	11,139	9,190	10,222	11,697
Provision for current and deferred domestic income taxes:					
a. Federal	2,764	2,328	1,987	2,534	2,609
b. Other	351	313	395	11	327
Income (loss) after income taxes	11,372	8,497	6,809	7,677	8,761
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	11,372	8,497	6,809	7,677	8,761
Cash dividends charged to retained earnings in this quarter	3,460	3,657	3,509	3,830	3,674
Net income retained in business	7,911	4,839	3,299	3,848	5,086
Retained earnings at beginning of quarter	112,988	119,257	128,705	132,110	134,640
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(958)	(232)	420	(2)	7
Retained earnings at end of quarter	119,941	123,864	132,424	135,955	139,734
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	2.77	2.96	3.07	2.73
All other operating costs and expenses	75.12	75.68	78.30	77.81	76.48
Income (loss) from operations	22.10	21.55	18.74	19.13	20.79
Interest expense	3.86	4.01	4.71	4.22	3.84
Dividend income	0.01	0.13	0.17	0.33	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.09	0.06	0.47	1.64	(0.76)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	5.85	(1.73)	(1.30)	(0.14)	0.10
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	8.89	9.90	9.23	9.65	10.35
Income (loss) before income taxes	34.08	25.91	22.60	26.38	26.67
Provision for current and deferred domestic income taxes	7.33	6.14	5.86	6.57	6.70
Income (loss) after income taxes	26.75	19.76	16.74	19.81	19.98
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	38.59	30.18	25.24	27.08	31.50
After income taxes	30.29	23.02	18.70	20.34	23.60
Annual rate of profit on total assets:					
Before income taxes	17.31	13.17	10.70	11.66	13.50
After income taxes	13.59	10.05	7.92	8.76	10.11

Table 41.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	7,710	9,481	9,283	8,842	8,294
Time deposits in the U.S., including negotiable certificates of deposit	3,346	4,371	4,499	5,730	1,841
Cash and deposits outside the U.S.	34	0	12	12	11
Total cash on hand and in banks	11,091	13,853	13,794	14,584	10,146
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	101	62	22	2	2
State and local government securities, due in 1 year or less	62	108	116	109	109
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,160	1,657	1,950	1,631	1,182
Total cash, U.S. Government and other securities	12,415	15,680	15,881	16,326	11,439
Trade receivables from the U.S. Government	2	26	28	24	27
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,004	11,059	10,354	10,336	11,186
Total receivables	12,006	11,085	10,382	10,361	11,212
Inventories	15,074	15,217	16,082	16,612	16,823
All other current assets	15,395	15,020	15,619	15,955	15,349
Total current assets	54,890	57,002	57,964	59,254	54,824
Property, plant, and equipment	70,994	71,101	71,744	71,817	72,670
Land and mineral rights	3,279	3,301	3,292	3,275	3,282
Less: Accumulated depreciation, depletion, and amortization	32,066	33,025	33,650	34,216	35,012
Net property, plant, and equipment	42,207	41,377	41,386	40,875	40,940
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	237,699	239,807	244,377	250,434	250,751
Total Assets	334,796	338,186	343,727	350,564	346,518
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	705	776	501	538	598
b. Commercial paper	11,843	12,960	12,340	12,566	15,073
c. Other short-term loans	3,383	2,924	3,055	1,301	3,469
Advances and prepayments by the U.S. Government	0	0	13	0	0
Trade accounts and trade notes payable	7,897	7,733	7,634	7,286	7,490
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,763	2,654	1,831	1,994	1,870
b. Other	318	316	281	325	185
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	865	1,492	1,551	1,612	1,359
b. Bonds and debentures	1,814	1,868	3,553	4,982	4,891
c. Other long-term loans	3,823	3,323	3,604	2,834	1,028
All other current liabilities, including excise and sales taxes, and accrued expenses	22,579	24,529	26,444	27,852	22,845
Total current liabilities	55,990	58,575	60,807	61,291	58,809
Long-term debt, due in more than 1 year:					
a. Loans from banks	18,906	18,201	17,653	17,425	17,749
b. Bonds and debentures	28,746	29,765	30,817	32,027	31,690
c. Other long-term loans	26,322	28,584	28,471	30,257	29,778
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,660	55,430	60,345	58,582	59,980
Total liabilities	184,624	190,555	198,092	199,581	198,006
Capital stock and other capital	112,712	112,984	114,133	114,562	114,603
Retained earnings	119,941	123,864	132,424	135,955	139,734
Cumulative foreign currency translation adjustment	1,242	(806)	(4,182)	(1,511)	(5,697)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(10,101)	(10,655)	(13,890)	(13,771)	(13,854)
Less: Treasury stock at cost	73,622	77,756	82,849	84,252	86,273
Stockholders' equity	150,172	147,630	145,635	150,983	148,512
Total Liabilities and Stockholders' Equity	334,796	338,186	343,727	350,564	346,518
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	(1,100)	(1,573)	(2,843)	(2,036)	(3,985)

Table 42.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	6,691	6,810	6,134	6,427	7,067
Depreciation, depletion, and amortization of property, plant, and equipment	172	177	173	167	176
All other operating costs and expenses	6,305	6,470	5,830	6,120	6,608
Income (loss) from operations	214	164	131	141	282
Interest expense	86	91	86	89	103
Dividend income	1	1	4	3	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	17	24	2	6	26
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(25)	(19)	(43)	52	(88)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	118	94	77	73	65
Income (loss) before income taxes	239	172	85	186	185
Provision for current and deferred domestic income taxes:					
a. Federal	86	41	46	28	38
b. Other	6	5	4	2	2
Income (loss) after income taxes	146	126	36	157	145
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	146	126	36	157	145
Cash dividends charged to retained earnings in this quarter	260	53	150	52	86
Net income retained in business	(114)	74	(115)	105	59
Retained earnings at beginning of quarter	7,029	7,021	6,901	6,265	5,905
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(67)	(10)	(45)	(26)	22
Retained earnings at end of quarter	6,847	7,084	6,741	6,344	5,985
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.58	2.60	2.82	2.60	2.49
All other operating costs and expenses	94.22	95.00	95.04	95.21	93.52
Income (loss) from operations	3.20	2.40	2.14	2.19	4.00
Interest expense	1.29	1.34	1.41	1.39	1.46
Dividend income	0.01	0.01	0.06	0.05	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.25	0.35	0.04	0.09	0.37
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.37)	(0.28)	(0.69)	0.82	(1.24)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.76	1.37	1.26	1.14	0.91
Income (loss) before income taxes	3.57	2.53	1.39	2.90	2.62
Provision for current and deferred domestic income taxes	1.38	0.67	0.81	0.46	0.57
Income (loss) after income taxes	2.18	1.85	0.58	2.44	2.05
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	7.39	5.23	2.69	5.79	5.57
After income taxes	4.52	3.84	1.12	4.87	4.36
Annual rate of profit on total assets:					
Before income taxes	3.77	2.72	1.38	2.98	2.86
After income taxes	2.31	1.99	0.57	2.51	2.24

Table 42.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	370	396	472	429	588
Time deposits in the U.S., including negotiable certificates of deposit	0	0	0	11	17
Cash and deposits outside the U.S.	1	1	0	1	1
Total cash on hand and in banks	371	398	473	440	606
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	80	106	93	106	138
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	59	65	2	2	2
State and local government securities, due in 1 year or less	532	539	509	497	479
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	123	123	118	13	11
Total cash, U.S. Government and other securities	1,166	1,230	1,194	1,058	1,237
Trade receivables from the U.S. Government	9	9	24	14	13
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	3,515	3,516	3,116	3,431	3,549
Total receivables	3,524	3,525	3,140	3,444	3,562
Inventories	4,365	4,380	4,283	4,329	4,409
All other current assets	1,811	1,761	1,967	1,801	1,813
Total current assets	10,866	10,895	10,584	10,633	11,021
Property, plant, and equipment	15,383	15,710	15,246	16,034	17,057
Land and mineral rights	272	267	240	219	267
Less: Accumulated depreciation, depletion, and amortization	10,579	10,838	10,552	11,072	11,680
Net property, plant, and equipment	5,076	5,139	4,934	5,181	5,644
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,402	9,309	9,221	9,226	9,305
Total Assets	25,344	25,344	24,739	25,040	25,970
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	287	286	277	366	317
b. Commercial paper	1	1	1	2	2
c. Other short-term loans	94	88	120	140	253
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,794	2,698	2,543	2,633	2,921
Income taxes accrued, prior and current years, net of payments:					
a. Federal	54	54	(29)	(34)	25
b. Other	3	3	1	1	2
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	909	892	838	527	451
b. Bonds and debentures	3	3	3	3	3
c. Other long-term loans	117	85	63	89	38
All other current liabilities, including excise and sales taxes, and accrued expenses	1,503	1,647	1,591	1,442	1,593
Total current liabilities	5,766	5,756	5,408	5,169	5,605
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,599	3,385	3,473	3,776	3,744
b. Bonds and debentures	480	474	474	468	453
c. Other long-term loans	602	625	635	792	894
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,973	1,935	2,048	1,953	1,954
Total liabilities	12,419	12,175	12,039	12,158	12,650
Capital stock and other capital	6,929	7,065	7,175	7,486	8,418
Retained earnings	6,847	7,084	6,741	6,344	5,985
Cumulative foreign currency translation adjustment	124	16	(21)	62	(23)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(239)	(268)	(479)	(278)	(324)
Less: Treasury stock at cost	737	728	715	732	736
Stockholders' equity	12,924	13,168	12,701	12,883	13,320
Total Liabilities and Stockholders' Equity	25,344	25,344	24,739	25,040	25,970
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,100	5,140	5,176	5,464	5,416

Table 43.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	17,489	19,408	19,484	17,712	17,931
Depreciation, depletion, and amortization of property, plant, and equipment	382	365	395	384	379
All other operating costs and expenses	15,652	17,033	17,414	15,929	15,981
Income (loss) from operations	1,455	2,011	1,675	1,399	1,572
Interest expense	287	284	290	282	246
Dividend income	12	9	8	5	2
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	81	(4)	64	88	63
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(40)	8	186	(22)	(43)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	477	810	598	748	768
Income (loss) before income taxes	1,698	2,550	2,242	1,936	2,115
Provision for current and deferred domestic income taxes:					
a. Federal	212	557	327	432	561
b. Other	21	75	61	55	66
Income (loss) after income taxes	1,466	1,918	1,853	1,450	1,488
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,466	1,918	1,853	1,450	1,488
Cash dividends charged to retained earnings in this quarter	369	388	473	478	491
Net income retained in business	1,097	1,530	1,380	972	997
Retained earnings at beginning of quarter	24,579	24,626	25,316	24,955	25,124
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,039)	(787)	(1,085)	(757)	(556)
Retained earnings at end of quarter	24,637	25,369	25,611	25,170	25,565
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.18	1.88	2.02	2.17	2.11
All other operating costs and expenses	89.50	87.76	89.38	89.93	89.12
Income (loss) from operations	8.32	10.36	8.60	7.90	8.77
Interest expense	1.64	1.46	1.49	1.59	1.37
Dividend income	0.07	0.04	0.04	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.46	(0.02)	0.33	0.50	0.35
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.23)	0.04	0.96	(0.13)	(0.24)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.73	4.18	3.07	4.23	4.28
Income (loss) before income taxes	9.71	13.14	11.51	10.93	11.80
Provision for current and deferred domestic income taxes	1.33	3.25	2.00	2.75	3.50
Income (loss) after income taxes	8.38	9.88	9.51	8.18	8.30
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.35	30.04	26.26	22.60	24.68
After income taxes	17.56	22.60	21.71	16.92	17.36
Annual rate of profit on total assets:					
Before income taxes	10.76	15.21	13.49	11.55	12.60
After income taxes	9.28	11.44	11.15	8.65	8.87

Table 43.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	3,366	3,181	4,209	3,287	3,449
Time deposits in the U.S., including negotiable certificates of deposit	143	100	94	40	35
Cash and deposits outside the U.S.	480	423	460	497	458
Total cash on hand and in banks	3,989	3,704	4,763	3,823	3,942
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	87	127	130	135	0
b. Other, due in 1 year or less	364	0	0	0	0
Commercial and finance company paper of U.S. issuers	182	96	75	83	102
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	320	280	250	142	211
Total cash, U.S. Government and other securities	4,943	4,207	5,217	4,183	4,255
Trade receivables from the U.S. Government	101	91	10	9	6
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,510	8,697	7,934	8,059	7,430
Total receivables	7,611	8,789	7,944	8,068	7,435
Inventories	11,864	12,561	11,890	11,542	11,796
All other current assets	2,878	3,020	2,566	2,528	2,937
Total current assets	27,296	28,576	27,617	26,321	25,923
Property, plant, and equipment	17,664	18,140	17,945	17,994	18,117
Land and mineral rights	474	482	494	505	516
Less: Accumulated depreciation, depletion, and amortization	11,041	11,372	11,184	11,355	11,464
Net property, plant, and equipment	7,097	7,250	7,254	7,143	7,169
U.S. Treasury and Federal agency securities, due in more than 1 year	13	12	12	12	13
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	28,740	31,214	31,578	33,549	34,031
Total Assets	63,146	67,053	66,461	67,025	67,136
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	695	756	710	581	704
b. Commercial paper	1	1,148	284	683	685
c. Other short-term loans	87	93	178	191	127
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	4,552	4,307	4,255	4,048	4,220
Income taxes accrued, prior and current years, net of payments:					
a. Federal	62	300	44	422	633
b. Other	2	(18)	(48)	(475)	(436)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	181	187	169	134	46
b. Bonds and debentures	5	229	229	290	257
c. Other long-term loans	221	426	434	215	210
All other current liabilities, including excise and sales taxes, and accrued expenses	4,558	4,985	5,228	5,175	5,003
Total current liabilities	10,364	12,413	11,484	11,265	11,448
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,592	2,331	2,281	2,659	2,458
b. Bonds and debentures	8,455	9,025	8,553	8,705	8,631
c. Other long-term loans	2,189	2,161	2,056	2,107	2,213
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,154	7,176	7,944	8,022	8,098
Total liabilities	29,754	33,106	32,317	32,758	32,848
Capital stock and other capital	18,135	17,921	18,119	18,715	18,882
Retained earnings	24,637	25,369	25,611	25,170	25,565
Cumulative foreign currency translation adjustment	214	37	98	281	53
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,495)	(2,573)	(2,951)	(3,075)	(3,107)
Less: Treasury stock at cost	7,099	6,807	6,734	6,825	7,104
Stockholders' equity	33,392	33,946	34,144	34,267	34,288
Total Liabilities and Stockholders' Equity	63,146	67,053	66,461	67,025	67,136
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,933	16,163	16,133	15,056	14,475

Table 44.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	29,148	30,113	28,548	28,322	28,738
Depreciation, depletion, and amortization of property, plant, and equipment	1,327	1,380	1,297	1,365	1,326
All other operating costs and expenses	25,711	26,636	25,216	25,151	25,586
Income (loss) from operations	2,111	2,097	2,035	1,807	1,826
Interest expense	765	757	818	833	764
Dividend income	63	102	70	97	81
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	88	178	69	(9)	172
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(75)	(72)	(186)	(52)	8
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	104	533	268	401	189
Income (loss) before income taxes	1,525	2,082	1,439	1,410	1,511
Provision for current and deferred domestic income taxes:					
a. Federal	350	301	236	488	285
b. Other	12	(12)	93	22	66
Income (loss) after income taxes	1,164	1,793	1,110	900	1,161
Extraordinary gains (losses), net of taxes	0	1	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,164	1,794	1,110	900	1,161
Cash dividends charged to retained earnings in this quarter	1,205	592	693	518	534
Net income retained in business	(41)	1,202	417	381	626
Retained earnings at beginning of quarter	19,888	19,879	20,087	19,279	19,232
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	7	104	(183)	9	131
Retained earnings at end of quarter	19,854	21,184	20,322	19,669	19,989
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.55	4.58	4.54	4.82	4.61
All other operating costs and expenses	88.21	88.45	88.33	88.80	89.03
Income (loss) from operations	7.24	6.96	7.13	6.38	6.36
Interest expense	2.62	2.51	2.87	2.94	2.66
Dividend income	0.21	0.34	0.25	0.34	0.28
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.30	0.59	0.24	(0.03)	0.60
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.26)	(0.24)	(0.65)	(0.18)	0.03
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.36	1.77	0.94	1.41	0.66
Income (loss) before income taxes	5.23	6.91	5.04	4.98	5.26
Provision for current and deferred domestic income taxes	1.24	0.96	1.15	1.80	1.22
Income (loss) after income taxes	3.99	5.95	3.89	3.18	4.04
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.23	18.10	12.83	12.62	13.55
After income taxes	10.09	15.59	9.89	8.05	10.40
Annual rate of profit on total assets:					
Before income taxes	4.62	6.27	4.29	4.15	4.43
After income taxes	3.53	5.40	3.31	2.64	3.40

Table 44.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	2,659	2,721	3,081	2,280	2,698
Time deposits in the U.S., including negotiable certificates of deposit	1,080	1,427	2,623	659	612
Cash and deposits outside the U.S.	10	12	10	13	12
Total cash on hand and in banks	3,749	4,161	5,714	2,951	3,322
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	0	0	0
State and local government securities, due in 1 year or less	5	4	4	5	4
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	696	816	773	558	729
Total cash, U.S. Government and other securities	4,450	4,981	6,492	3,514	4,055
Trade receivables from the U.S. Government	14	14	16	15	16
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,980	13,274	12,253	12,423	12,576
Total receivables	12,995	13,287	12,268	12,438	12,592
Inventories	11,233	11,501	11,283	11,735	11,855
All other current assets	4,767	5,088	4,403	4,722	4,837
Total current assets	33,445	34,856	34,446	32,409	33,339
Property, plant, and equipment	105,252	105,878	106,196	108,105	108,962
Land and mineral rights	2,993	3,110	3,354	3,319	3,288
Less: Accumulated depreciation, depletion, and amortization	59,527	60,207	60,452	60,912	61,549
Net property, plant, and equipment	48,718	48,781	49,097	50,512	50,701
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	49,866	49,145	50,738	53,161	52,471
Total Assets	132,029	132,782	134,282	136,082	136,510
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,037	799	529	588	978
b. Commercial paper	332	264	263	191	254
c. Other short-term loans	640	686	741	791	804
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	10,010	10,009	9,126	9,180	9,792
Income taxes accrued, prior and current years, net of payments:					
a. Federal	726	549	258	364	472
b. Other	21	28	24	60	60
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,821	1,993	1,806	2,068	1,332
b. Bonds and debentures	712	683	568	599	328
c. Other long-term loans	60	61	328	306	305
All other current liabilities, including excise and sales taxes, and accrued expenses	7,757	8,259	8,368	8,331	8,621
Total current liabilities	23,117	23,331	22,011	22,479	22,948
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,885	21,425	22,255	19,687	18,752
b. Bonds and debentures	13,543	13,442	14,101	13,536	14,625
c. Other long-term loans	8,046	8,241	9,083	13,153	13,313
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,307	20,342	21,955	22,517	22,237
Total liabilities	85,898	86,781	89,406	91,371	91,875
Capital stock and other capital	33,706	33,278	34,987	34,559	35,157
Retained earnings	19,854	21,184	20,322	19,669	19,989
Cumulative foreign currency translation adjustment	566	(415)	(478)	(125)	(886)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,328)	(3,349)	(5,049)	(4,923)	(5,061)
Less: Treasury stock at cost	4,669	4,697	4,906	4,470	4,564
Stockholders' equity	46,130	46,001	44,876	44,710	44,635
Total Liabilities and Stockholders' Equity	132,029	132,782	134,282	136,082	136,510
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,328	11,525	12,435	9,931	10,391

Table 45.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	8,497	8,373	8,252	7,904	8,549
Depreciation, depletion, and amortization of property, plant, and equipment	364	369	360	365	381
All other operating costs and expenses	7,328	7,300	7,339	7,020	7,469
Income (loss) from operations	806	705	552	519	699
Interest expense	303	320	316	304	320
Dividend income	4	1	5	1	38
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	23	25	62	(2)	28
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(113)	(102)	(957)	(188)	(99)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	67	145	291	166	101
Income (loss) before income taxes	485	454	(363)	191	448
Provision for current and deferred domestic income taxes:					
a. Federal	150	1	35	10	(59)
b. Other	12	15	23	8	13
Income (loss) after income taxes	323	439	(420)	174	494
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	323	439	(420)	174	494
Cash dividends charged to retained earnings in this quarter	177	108	246	210	268
Net income retained in business	145	330	(667)	(36)	226
Retained earnings at beginning of quarter	1,421	1,049	1,243	917	884
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(43)	(78)	13	(129)	(13)
Retained earnings at end of quarter	1,523	1,301	589	752	1,097
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.28	4.40	4.37	4.62	4.46
All other operating costs and expenses	86.23	87.18	88.94	88.82	87.37
Income (loss) from operations	9.49	8.42	6.69	6.56	8.18
Interest expense	3.56	3.82	3.83	3.85	3.74
Dividend income	0.05	0.01	0.05	0.01	0.44
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.27	0.30	0.75	(0.03)	0.33
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.33)	(1.22)	(11.59)	(2.37)	(1.16)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.79	1.73	3.52	2.10	1.19
Income (loss) before income taxes	5.71	5.43	(4.40)	2.42	5.24
Provision for current and deferred domestic income taxes	1.91	0.19	0.70	0.22	(0.54)
Income (loss) after income taxes	3.80	5.24	(5.09)	2.20	5.78
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.86	21.13	(19.98)	11.43	22.73
After income taxes	15.21	20.39	(23.15)	10.40	25.09
Annual rate of profit on total assets:					
Before income taxes	5.76	5.20	(4.26)	2.29	5.15
After income taxes	3.83	5.01	(4.93)	2.09	5.68

Table 45.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,356	1,327	1,305	1,198	1,317
Time deposits in the U.S., including negotiable certificates of deposit	6	6	7	7	76
Cash and deposits outside the U.S.	5	16	31	29	42
Total cash on hand and in banks	1,368	1,349	1,344	1,234	1,435
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	85	97	169	129	89
State and local government securities, due in 1 year or less	2	2	2	45	80
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	2	1	5	241	249
Total cash, U.S. Government and other securities	1,457	1,449	1,521	1,649	1,853
Trade receivables from the U.S. Government	4	4	7	5	5
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,544	4,718	4,622	4,551	4,859
Total receivables	4,548	4,722	4,629	4,556	4,864
Inventories	2,134	2,183	2,042	2,145	2,255
All other current assets	907	976	1,005	961	1,218
Total current assets	9,047	9,330	9,197	9,311	10,191
Property, plant, and equipment	21,016	21,200	21,310	21,404	22,072
Land and mineral rights	371	370	365	419	442
Less: Accumulated depreciation, depletion, and amortization	13,353	13,428	13,708	14,049	14,436
Net property, plant, and equipment	8,034	8,142	7,967	7,775	8,078
U.S. Treasury and Federal agency securities, due in more than 1 year	7	6	5	4	4
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	16,587	17,504	16,892	16,264	16,532
Total Assets	33,674	34,982	34,060	33,354	34,804
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	216	316	192	127	254
b. Commercial paper	0	0	1	1	1
c. Other short-term loans	25	44	54	25	22
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,085	2,230	2,191	2,046	2,256
Income taxes accrued, prior and current years, net of payments:					
a. Federal	41	43	34	88	72
b. Other	4	6	5	3	3
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	679	657	597	516	1,108
b. Bonds and debentures	197	169	224	69	69
c. Other long-term loans	322	361	221	382	278
All other current liabilities, including excise and sales taxes, and accrued expenses	2,748	2,904	2,946	3,273	3,092
Total current liabilities	6,316	6,731	6,465	6,531	7,154
Long-term debt, due in more than 1 year:					
a. Loans from banks	4,927	5,518	5,970	6,267	6,235
b. Bonds and debentures	8,688	8,647	7,581	7,634	7,642
c. Other long-term loans	1,645	1,769	2,116	2,169	2,056
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,614	3,714	4,667	4,060	3,840
Total liabilities	25,190	26,379	26,800	26,659	26,927
Capital stock and other capital	10,077	10,688	10,567	10,575	11,849
Retained earnings	1,523	1,301	589	752	1,097
Cumulative foreign currency translation adjustment	122	20	129	160	(11)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,022)	(1,162)	(1,677)	(2,522)	(2,769)
Less: Treasury stock at cost	2,216	2,246	2,349	2,270	2,289
Stockholders' equity	8,484	8,602	7,260	6,695	7,878
Total Liabilities and Stockholders' Equity	33,674	34,982	34,060	33,354	34,804
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,730	2,598	2,732	2,781	3,037

Table 46.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	378,293	360,065	345,083	350,309	341,814
Depreciation, depletion, and amortization of property, plant, and equipment	7,627	7,120	7,128	7,625	6,542
All other operating costs and expenses	353,949	335,826	332,342	331,277	323,187
Income (loss) from operations	16,717	17,119	5,613	11,407	12,086
Interest expense	2,026	1,893	1,779	1,918	1,765
Dividend income	29	17	19	15	15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	643	(159)	454	408	908
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	576	(3,059)	3,854	4	4,797
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	20,206	21,266	16,836	18,969	17,499
Income (loss) before income taxes	36,144	33,292	24,998	28,885	33,539
Provision for current and deferred domestic income taxes:					
a. Federal	5,510	4,701	1,895	4,086	3,388
b. Other	897	678	235	607	664
Income (loss) after income taxes	29,738	27,913	22,867	24,191	29,487
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	29,738	27,913	22,867	24,191	29,487
Cash dividends charged to retained earnings in this quarter	5,377	5,539	6,247	5,498	5,307
Net income retained in business	24,361	22,375	16,621	18,693	24,180
Retained earnings at beginning of quarter	579,755	581,378	602,889	617,412	584,607
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	517	(75)	(131)	(62)	(2)
Retained earnings at end of quarter	604,633	603,678	619,379	636,043	608,785
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.02	1.98	2.07	2.18	1.91
All other operating costs and expenses	93.56	93.27	96.31	94.57	94.55
Income (loss) from operations	4.42	4.75	1.63	3.26	3.54
Interest expense	0.54	0.53	0.52	0.55	0.52
Dividend income	0.01	0.00	0.01	0.00	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.17	(0.04)	0.13	0.12	0.27
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.15	(0.85)	1.12	0.00	1.40
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.34	5.91	4.88	5.42	5.12
Income (loss) before income taxes	9.55	9.25	7.24	8.25	9.81
Provision for current and deferred domestic income taxes	1.69	1.49	0.62	1.34	1.19
Income (loss) after income taxes	7.86	7.75	6.63	6.91	8.63
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	27.92	26.22	19.73	22.21	27.51
After income taxes	22.97	21.99	18.04	18.60	24.19
Annual rate of profit on total assets:					
Before income taxes	14.07	13.25	9.81	11.08	13.91
After income taxes	11.57	11.11	8.98	9.28	12.23

Table 46.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	17,918	16,470	15,312	13,463	13,054
Time deposits in the U.S., including negotiable certificates of deposit	5,019	7,667	8,885	6,415	5,527
Cash and deposits outside the U.S.	5,022	1,064	567	27	169
Total cash on hand and in banks	27,959	25,201	24,764	19,905	18,750
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	371	26	220	160	53
Commercial and finance company paper of U.S. issuers	307	306	214	127	2
State and local government securities, due in 1 year or less	236	235	251	258	262
Foreign securities, due in 1 year or less	0	155	243	250	210
Other short-term financial investments	15,795	15,119	14,054	13,958	16,398
Total cash, U.S. Government and other securities	44,667	41,044	39,745	34,658	35,675
Trade receivables from the U.S. Government	261	187	241	230	164
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	83,079	79,154	80,867	81,954	74,784
Total receivables	83,340	79,341	81,107	82,184	74,948
Inventories	39,272	37,734	34,715	39,401	36,680
All other current assets	32,631	31,769	41,710	46,594	38,714
Total current assets	199,910	189,888	197,277	202,837	186,016
Property, plant, and equipment	562,872	554,496	562,248	571,155	525,284
Land and mineral rights	70,350	69,389	71,504	72,518	72,706
Less: Accumulated depreciation, depletion, and amortization	273,926	267,497	270,797	275,587	258,270
Net property, plant, and equipment	359,296	356,389	362,954	368,085	339,719
U.S. Treasury and Federal agency securities, due in more than 1 year	2	78	139	145	174
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	468,529	458,549	458,536	471,563	438,398
Total Assets	1,027,738	1,004,904	1,018,906	1,042,631	964,307
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	191	171	123	158	407
b. Commercial paper	5,793	5,557	6,539	5,182	4,544
c. Other short-term loans	10,344	10,351	10,055	10,301	9,823
Advances and prepayments by the U.S. Government	0	0	0	0	8
Trade accounts and trade notes payable	83,017	76,797	83,575	88,344	76,272
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,004	3,778	842	2,540	2,919
b. Other	430	(565)	106	1,108	1,037
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	730	865	801	726	945
b. Bonds and debentures	6,130	7,117	8,638	15,233	7,874
c. Other long-term loans	3,251	2,819	28,937	26,993	27,702
All other current liabilities, including excise and sales taxes, and accrued expenses	61,160	60,905	63,747	57,057	56,350
Total current liabilities	173,050	167,795	203,363	207,641	187,880
Long-term debt, due in more than 1 year:					
a. Loans from banks	13,367	13,802	12,360	11,910	12,400
b. Bonds and debentures	66,902	58,869	57,411	56,431	47,307
c. Other long-term loans	72,544	72,573	40,426	43,254	40,762
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	184,047	184,055	198,437	203,189	188,290
Total liabilities	509,910	497,095	511,996	522,425	476,639
Capital stock and other capital	148,043	153,400	153,528	156,315	130,703
Retained earnings	604,633	603,678	619,379	636,043	608,785
Cumulative foreign currency translation adjustment	15,122	8,149	9,188	11,473	1,629
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(15,834)	(15,133)	(23,751)	(23,128)	(20,095)
Less: Treasury stock at cost	234,135	242,284	251,433	260,497	233,354
Stockholders' equity	517,828	507,809	506,910	520,206	487,668
Total Liabilities and Stockholders' Equity	1,027,738	1,004,904	1,018,906	1,042,631	964,307
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	26,860	22,092	(6,086)	(4,804)	(1,864)

Table 47.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	208,399	206,048	200,959	208,402	213,922
Depreciation, depletion, and amortization of property, plant, and equipment	6,137	6,271	5,991	6,110	6,287
All other operating costs and expenses	175,904	169,882	171,991	174,825	177,880
Income (loss) from operations	26,358	29,895	22,977	27,467	29,754
Interest expense	6,193	6,844	6,892	6,684	7,152
Dividend income	552	486	3,180	394	461
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,596	4,099	3,632	2,819	3,100
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,335)	(5,056)	(1,610)	(2,240)	(3,001)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	19,443	17,407	11,335	17,269	15,442
Income (loss) before income taxes	41,421	39,987	32,623	39,025	38,604
Provision for current and deferred domestic income taxes:					
a. Federal	7,330	6,697	8,707	6,858	6,278
b. Other	1,257	1,267	546	592	1,195
Income (loss) after income taxes	32,834	32,023	23,370	31,574	31,131
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	32,834	32,023	23,370	31,574	31,131
Cash dividends charged to retained earnings in this quarter	14,028	9,507	23,685	12,084	16,850
Net income retained in business	18,805	22,516	(315)	19,491	14,280
Retained earnings at beginning of quarter	450,224	476,113	494,092	480,432	494,166
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(622)	(6,082)	(11,812)	(6,428)	(2,197)
Retained earnings at end of quarter	468,408	492,547	481,965	493,495	506,249
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.94	3.04	2.98	2.93	2.94
All other operating costs and expenses	84.41	82.45	85.59	83.89	83.15
Income (loss) from operations	12.65	14.51	11.43	13.18	13.91
Interest expense	2.97	3.32	3.43	3.21	3.34
Dividend income	0.26	0.24	1.58	0.19	0.22
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.73	1.99	1.81	1.35	1.45
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.12)	(2.45)	(0.80)	(1.07)	(1.40)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.33	8.45	5.64	8.29	7.22
Income (loss) before income taxes	19.88	19.41	16.23	18.73	18.05
Provision for current and deferred domestic income taxes	4.12	3.86	4.60	3.58	3.49
Income (loss) after income taxes	15.76	15.54	11.63	15.15	14.55
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.94	21.98	18.89	21.99	21.65
After income taxes	18.19	17.60	13.54	17.79	17.46
Annual rate of profit on total assets:					
Before income taxes	10.16	9.66	7.87	9.26	9.14
After income taxes	8.06	7.73	5.64	7.49	7.37

Table 47.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	40,496	41,135	51,331	39,456	44,972
Time deposits in the U.S., including negotiable certificates of deposit	11,280	11,075	13,369	10,486	10,207
Cash and deposits outside the U.S.	566	539	514	545	560
Total cash on hand and in banks	52,342	52,749	65,214	50,487	55,739
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	4,397	3,901	3,547	3,536	3,264
b. Other, due in 1 year or less	2,099	2,366	2,390	2,635	2,239
Commercial and finance company paper of U.S. issuers	1,224	1,200	1,353	1,241	1,708
State and local government securities, due in 1 year or less	334	346	206	216	193
Foreign securities, due in 1 year or less	110	193	91	30	308
Other short-term financial investments	4,502	4,309	4,520	4,329	5,380
Total cash, U.S. Government and other securities	65,009	65,064	77,322	62,474	68,830
Trade receivables from the U.S. Government	128	142	114	80	82
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	105,845	101,885	96,253	104,734	105,537
Total receivables	105,973	102,027	96,367	104,814	105,619
Inventories	93,828	96,900	98,044	100,153	96,447
All other current assets	110,178	104,272	101,055	101,231	104,626
Total current assets	374,989	368,263	372,787	368,673	375,521
Property, plant, and equipment	435,212	440,770	442,935	448,199	453,126
Land and mineral rights	12,808	14,013	16,321	16,413	16,569
Less: Accumulated depreciation, depletion, and amortization	238,777	243,560	243,975	247,855	251,652
Net property, plant, and equipment	209,243	211,222	215,281	216,757	218,044
U.S. Treasury and Federal agency securities, due in more than 1 year	818	883	1,084	1,098	1,173
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,045,249	1,075,703	1,069,601	1,099,632	1,095,449
Total Assets	1,630,299	1,656,071	1,658,752	1,686,160	1,690,187
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	11,177	11,788	9,981	11,326	13,011
b. Commercial paper	16,049	16,206	16,470	22,341	19,967
c. Other short-term loans	13,875	15,063	22,349	21,367	20,837
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	72,179	70,660	70,328	69,924	67,637
Income taxes accrued, prior and current years, net of payments:					
a. Federal	10,593	11,846	10,424	11,612	10,925
b. Other	1,835	1,814	2,115	1,475	1,305
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,091	2,190	3,090	3,951	3,353
b. Bonds and debentures	9,835	12,208	17,613	18,751	21,324
c. Other long-term loans	13,156	14,561	5,960	8,317	13,933
All other current liabilities, including excise and sales taxes, and accrued expenses	138,763	138,827	153,737	148,323	147,223
Total current liabilities	289,554	295,163	312,067	317,387	319,516
Long-term debt, due in more than 1 year:					
a. Loans from banks	59,186	58,777	60,627	59,641	60,698
b. Bonds and debentures	214,985	215,591	217,534	217,003	220,659
c. Other long-term loans	149,731	162,729	159,842	162,973	155,974
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	194,634	196,071	218,037	219,282	220,258
Total liabilities	908,090	928,330	968,107	976,286	977,105
Capital stock and other capital	532,519	537,514	535,297	539,930	549,314
Retained earnings	468,408	492,547	481,965	493,495	506,249
Cumulative foreign currency translation adjustment	6,361	(4,385)	(12,252)	(7,454)	(19,475)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(43,411)	(46,221)	(56,933)	(54,073)	(57,049)
Less: Treasury stock at cost	241,667	251,715	257,431	262,023	265,958
Stockholders' equity	722,209	727,740	690,645	709,874	713,082
Total Liabilities and Stockholders' Equity	1,630,299	1,656,071	1,658,752	1,686,160	1,690,187
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	85,435	73,099	60,720	51,286	56,006

Table 48.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	73,764	71,758	66,758	73,032	72,673
Depreciation, depletion, and amortization of property, plant, and equipment	2,291	2,302	2,201	2,264	2,333
All other operating costs and expenses	65,366	64,257	61,667	64,801	63,933
Income (loss) from operations	6,108	5,200	2,890	5,966	6,407
Interest expense	1,846	1,758	2,096	1,659	1,969
Dividend income	25	148	136	138	42
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	414	13	461	880	365
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(307)	52	(348)	(480)	(790)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,549	3,083	2,471	2,771	3,333
Income (loss) before income taxes	7,944	6,738	3,514	7,617	7,388
Provision for current and deferred domestic income taxes:					
a. Federal	1,658	1,127	843	1,321	1,414
b. Other	133	129	62	129	125
Income (loss) after income taxes	6,153	5,482	2,610	6,167	5,849
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,153	5,482	2,610	6,167	5,849
Cash dividends charged to retained earnings in this quarter	1,644	1,650	5,003	2,245	2,042
Net income retained in business	4,509	3,832	(2,393)	3,922	3,807
Retained earnings at beginning of quarter	56,513	60,600	65,143	61,656	64,205
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(118)	(612)	241	(2,321)	(690)
Retained earnings at end of quarter	60,905	63,820	62,990	63,257	67,322
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.11	3.21	3.30	3.10	3.21
All other operating costs and expenses	88.61	89.55	92.37	88.73	87.97
Income (loss) from operations	8.28	7.25	4.33	8.17	8.82
Interest expense	2.50	2.45	3.14	2.27	2.71
Dividend income	0.03	0.21	0.20	0.19	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.56	0.02	0.69	1.21	0.50
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.42)	0.07	(0.52)	(0.66)	(1.09)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.81	4.30	3.70	3.79	4.59
Income (loss) before income taxes	10.77	9.39	5.26	10.43	10.17
Provision for current and deferred domestic income taxes	2.43	1.75	1.35	1.99	2.12
Income (loss) after income taxes	8.34	7.64	3.91	8.44	8.05
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	28.73	24.33	13.30	28.04	26.66
After income taxes	22.26	19.80	9.88	22.70	21.11
Annual rate of profit on total assets:					
Before income taxes	9.00	7.64	3.97	8.34	8.02
After income taxes	6.97	6.21	2.95	6.76	6.35

¹ Included in Chemicals.

Table 48.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	11,623	10,918	9,710	10,069	12,816
Time deposits in the U.S., including negotiable certificates of deposit	840	1,005	3,742	2,229	2,323
Cash and deposits outside the U.S.	181	211	243	220	291
Total cash on hand and in banks	12,643	12,134	13,695	12,518	15,429
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	112	73	66
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	4	5	5	6	6
State and local government securities, due in 1 year or less	28	25	5	20	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	550	588	531	622	612
Total cash, U.S. Government and other securities	13,226	12,751	14,348	13,240	16,114
Trade receivables from the U.S. Government	86	99	69	47	51
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,747	37,341	32,811	37,382	36,941
Total receivables	39,833	37,440	32,880	37,428	36,993
Inventories	33,143	33,783	34,366	34,944	34,401
All other current assets	15,510	15,541	17,893	18,637	18,578
Total current assets	101,713	99,515	99,487	104,250	106,085
Property, plant, and equipment	198,647	198,601	199,269	201,523	205,490
Land and mineral rights	5,331	5,392	7,887	7,989	8,056
Less: Accumulated depreciation, depletion, and amortization	111,057	111,446	111,392	112,985	115,375
Net property, plant, and equipment	92,922	92,547	95,763	96,527	98,171
U.S. Treasury and Federal agency securities, due in more than 1 year	1	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	158,310	160,797	158,828	164,385	164,247
Total Assets	352,945	352,860	354,078	365,162	368,503
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	855	1,020	891	1,459	1,412
b. Commercial paper	2,693	3,822	571	2,889	2,909
c. Other short-term loans	9,175	10,492	17,490	16,182	16,190
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	29,192	27,855	27,207	27,352	25,933
Income taxes accrued, prior and current years, net of payments:					
a. Federal	6,230	6,405	7,288	7,420	8,147
b. Other	376	395	376	341	309
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	940	1,161	1,632	1,680	1,182
b. Bonds and debentures	771	1,818	2,961	2,004	2,405
c. Other long-term loans	2,733	3,005	3,202	4,088	3,608
All other current liabilities, including excise and sales taxes, and accrued expenses	32,923	32,411	33,683	34,128	34,198
Total current liabilities	85,888	88,382	95,301	97,543	96,294
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,127	21,370	20,026	20,243	19,972
b. Bonds and debentures	49,716	48,554	46,249	45,798	49,019
c. Other long-term loans	37,312	35,620	32,980	35,742	36,043
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,323	48,179	53,831	57,173	56,327
Total liabilities	242,366	242,105	248,387	256,500	257,655
Capital stock and other capital	82,911	84,336	85,151	86,225	86,386
Retained earnings	60,905	63,820	62,990	63,257	67,322
Cumulative foreign currency translation adjustment	1,559	(1,057)	(1,831)	(1,174)	(2,330)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(14,159)	(14,636)	(18,610)	(17,581)	(18,356)
Less: Treasury stock at cost	20,637	21,709	22,008	22,064	22,174
Stockholders' equity	110,579	110,754	105,691	108,662	110,848
Total Liabilities and Stockholders' Equity	352,945	352,860	354,078	365,162	368,503
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	15,826	11,133	4,186	6,707	9,791

¹ Included in Chemicals.

Table 49.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	81,722	83,244	84,820	82,797	83,546
Depreciation, depletion, and amortization of property, plant, and equipment	2,469	2,494	2,360	2,384	2,467
All other operating costs and expenses	67,014	63,189	68,917	67,182	65,858
Income (loss) from operations	12,239	17,561	13,543	13,231	15,221
Interest expense	3,082	3,802	3,563	3,690	3,853
Dividend income	24	10	40	13	15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2,929	3,996	3,428	1,918	2,852
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,825)	(4,974)	(695)	(1,422)	(3,331)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	13,168	10,743	6,354	12,447	8,871
Income (loss) before income taxes	23,452	23,534	19,107	22,498	19,775
Provision for current and deferred domestic income taxes:					
a. Federal	3,197	3,736	5,772	3,402	2,716
b. Other	832	763	286	254	592
Income (loss) after income taxes	19,424	19,034	13,050	18,842	16,467
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	19,424	19,034	13,050	18,842	16,467
Cash dividends charged to retained earnings in this quarter	9,704	5,145	16,052	5,782	11,982
Net income retained in business	9,719	13,890	(3,002)	13,059	4,485
Retained earnings at beginning of quarter	256,159	265,736	274,115	260,080	271,833
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(426)	(4,902)	(11,641)	(3,851)	(1,376)
Retained earnings at end of quarter	265,452	274,723	259,472	269,288	274,942
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.02	3.00	2.78	2.88	2.95
All other operating costs and expenses	82.00	75.91	81.25	81.14	78.83
Income (loss) from operations	14.98	21.10	15.97	15.98	18.22
Interest expense	3.77	4.57	4.20	4.46	4.61
Dividend income	0.03	0.01	0.05	0.02	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3.58	4.80	4.04	2.32	3.41
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2.23)	(5.98)	(0.82)	(1.72)	(3.99)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	16.11	12.91	7.49	15.03	10.62
Income (loss) before income taxes	28.70	28.27	22.53	27.17	23.67
Provision for current and deferred domestic income taxes	4.93	5.41	7.14	4.42	3.96
Income (loss) after income taxes	23.77	22.87	15.39	22.76	19.71
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.72	20.91	18.15	20.71	18.17
After income taxes	17.16	16.91	12.40	17.34	15.13
Annual rate of profit on total assets:					
Before income taxes	9.98	9.87	8.00	9.32	8.19
After income taxes	8.27	7.98	5.46	7.80	6.82

¹ Included in Chemicals.

Table 49.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	22,597	22,357	31,942	21,085	23,667
Time deposits in the U.S., including negotiable certificates of deposit	9,685	8,033	6,905	5,922	6,645
Cash and deposits outside the U.S.	124	67	72	111	109
Total cash on hand and in banks	32,407	30,457	38,919	27,118	30,421
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	4,386	3,892	3,435	3,463	3,198
b. Other, due in 1 year or less	1,193	1,472	1,836	1,635	1,598
Commercial and finance company paper of U.S. issuers	889	860	956	682	777
State and local government securities, due in 1 year or less	176	166	147	149	155
Foreign securities, due in 1 year or less	110	193	91	30	308
Other short-term financial investments	2,094	1,806	2,198	2,607	3,494
Total cash, U.S. Government and other securities	41,256	38,845	47,583	35,683	39,951
Trade receivables from the U.S. Government	26	26	15	8	11
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,918	40,717	41,943	42,487	41,191
Total receivables	39,944	40,744	41,958	42,495	41,202
Inventories	39,677	40,511	40,704	41,211	40,402
All other current assets	80,085	73,624	68,870	68,019	71,138
Total current assets	200,961	193,724	199,116	187,408	192,693
Property, plant, and equipment	142,861	144,316	145,741	147,998	149,426
Land and mineral rights	4,545	4,437	4,301	4,378	4,389
Less: Accumulated depreciation, depletion, and amortization	72,788	74,204	74,989	76,699	78,452
Net property, plant, and equipment	74,617	74,548	75,052	75,677	75,363
U.S. Treasury and Federal agency securities, due in more than 1 year	815	883	1,084	1,098	1,173
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	663,289	684,878	680,276	701,830	696,308
Total Assets	939,683	954,033	955,527	966,013	965,537
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	6,432	6,315	4,960	5,498	7,209
b. Commercial paper	11,129	10,767	11,642	13,750	11,670
c. Other short-term loans	2,525	2,182	2,077	2,225	2,083
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	23,115	23,856	25,352	23,438	21,627
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,797	4,015	1,814	3,165	2,238
b. Other	1,345	1,249	1,516	1,075	1,151
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	739	608	637	1,211	1,333
b. Bonds and debentures	6,627	6,605	7,405	10,615	12,904
c. Other long-term loans	10,176	11,149	2,532	4,062	9,403
All other current liabilities, including excise and sales taxes, and accrued expenses	85,623	83,317	95,433	89,468	90,701
Total current liabilities	150,507	150,062	153,366	154,506	160,318
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,134	15,113	15,551	15,733	16,128
b. Bonds and debentures	120,290	121,346	129,795	128,391	128,424
c. Other long-term loans	88,853	103,545	107,021	106,087	99,964
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	113,155	113,762	128,749	126,775	125,361
Total liabilities	486,939	503,827	534,482	531,492	530,194
Capital stock and other capital	314,120	315,055	316,139	319,016	324,309
Retained earnings	265,452	274,723	259,472	269,288	274,942
Cumulative foreign currency translation adjustment	6,211	1,297	(3,192)	(1,037)	(6,443)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(20,127)	(22,154)	(27,564)	(26,617)	(27,172)
Less: Treasury stock at cost	112,912	118,715	123,810	126,129	130,295
Stockholders' equity	452,744	450,206	421,045	434,521	435,343
Total Liabilities and Stockholders' Equity	939,683	954,033	955,527	966,013	965,537
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	50,454	43,662	45,750	32,902	32,375

¹ Included in Chemicals.

Table 50.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	52,913	51,045	49,381	52,573	57,703
Depreciation, depletion, and amortization of property, plant, and equipment	1,377	1,475	1,429	1,462	1,487
All other operating costs and expenses	43,524	42,436	41,406	42,842	48,089
Income (loss) from operations	8,011	7,135	6,545	8,269	8,126
Interest expense	1,265	1,285	1,233	1,334	1,329
Dividend income	502	328	3,003	242	404
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	253	90	(257)	20	(117)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(202)	(134)	(566)	(338)	1,119
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,726	3,581	2,510	2,051	3,238
Income (loss) before income taxes	10,025	9,715	10,001	8,910	11,441
Provision for current and deferred domestic income taxes:					
a. Federal	2,475	1,833	2,092	2,135	2,148
b. Other	293	375	198	210	479
Income (loss) after income taxes	7,257	7,507	7,711	6,565	8,815
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	7,257	7,507	7,711	6,565	8,815
Cash dividends charged to retained earnings in this quarter	2,680	2,712	2,631	4,056	2,827
Net income retained in business	4,577	4,795	5,080	2,509	5,988
Retained earnings at beginning of quarter	137,551	149,778	154,834	158,696	158,128
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(78)	(569)	(412)	(256)	(132)
Retained earnings at end of quarter	142,050	154,004	159,503	160,950	163,985
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.60	2.89	2.89	2.78	2.58
All other operating costs and expenses	82.26	83.13	83.85	81.49	83.34
Income (loss) from operations	15.14	13.98	13.25	15.73	14.08
Interest expense	2.39	2.52	2.50	2.54	2.30
Dividend income	0.95	0.64	6.08	0.46	0.70
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.48	0.18	(0.52)	0.04	(0.20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.38)	(0.26)	(1.15)	(0.64)	1.94
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.15	7.01	5.08	3.90	5.61
Income (loss) before income taxes	18.95	19.03	20.25	16.95	19.83
Provision for current and deferred domestic income taxes	5.23	4.33	4.64	4.46	4.55
Income (loss) after income taxes	13.72	14.71	15.61	12.49	15.28
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.24	23.30	24.41	21.38	27.42
After income taxes	18.27	18.00	18.82	15.75	21.13
Annual rate of profit on total assets:					
Before income taxes	11.88	11.13	11.46	10.04	12.85
After income taxes	8.60	8.60	8.83	7.40	9.90

¹ Included in Chemicals.

Table 50.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	6,276	7,861	9,679	8,301	8,489
Time deposits in the U.S., including negotiable certificates of deposit	755	2,036	2,722	2,336	1,239
Cash and deposits outside the U.S.	261	261	198	214	161
Total cash on hand and in banks	7,292	10,158	12,599	10,851	9,888
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	11	9	0	0	0
b. Other, due in 1 year or less	906	894	554	1,001	641
Commercial and finance company paper of U.S. issuers	330	335	392	553	925
State and local government securities, due in 1 year or less	130	155	54	46	38
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,858	1,915	1,790	1,100	1,274
Total cash, U.S. Government and other securities	10,528	13,467	15,390	13,551	12,765
Trade receivables from the U.S. Government	16	16	30	25	19
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	26,179	23,827	21,499	24,865	27,405
Total receivables	26,195	23,843	21,529	24,890	27,424
Inventories	21,008	22,606	22,974	23,998	21,643
All other current assets	14,583	15,107	14,292	14,575	14,910
Total current assets	72,315	75,024	74,184	77,014	76,743
Property, plant, and equipment	93,705	97,852	97,926	98,678	98,210
Land and mineral rights	2,931	4,184	4,133	4,047	4,124
Less: Accumulated depreciation, depletion, and amortization	54,932	57,910	57,593	58,171	57,824
Net property, plant, and equipment	41,704	44,127	44,465	44,554	44,510
U.S. Treasury and Federal agency securities, due in more than 1 year	2	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	223,650	230,028	230,497	233,417	234,894
Total Assets	337,670	349,178	349,147	354,985	356,147
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,891	4,454	4,130	4,368	4,391
b. Commercial paper	2,227	1,617	4,257	5,702	5,388
c. Other short-term loans	2,176	2,389	2,782	2,961	2,564
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	19,872	18,949	17,769	19,135	20,077
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,566	1,426	1,322	1,027	540
b. Other	113	171	223	58	(155)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	413	421	821	1,060	838
b. Bonds and debentures	2,437	3,785	7,247	6,131	6,014
c. Other long-term loans	247	408	227	167	923
All other current liabilities, including excise and sales taxes, and accrued expenses	20,217	23,099	24,621	24,728	22,324
Total current liabilities	53,160	56,719	63,400	65,337	62,904
Long-term debt, due in more than 1 year:					
a. Loans from banks	23,924	22,294	25,049	23,666	24,598
b. Bonds and debentures	44,979	45,691	41,490	42,814	43,217
c. Other long-term loans	23,566	23,563	19,841	21,144	19,968
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	33,156	34,130	35,457	35,334	38,570
Total liabilities	178,785	182,398	185,237	188,295	189,256
Capital stock and other capital	135,487	138,124	134,008	134,690	138,619
Retained earnings	142,050	154,004	159,503	160,950	163,985
Cumulative foreign currency translation adjustment	(1,409)	(4,624)	(7,229)	(5,243)	(10,702)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,125)	(9,432)	(10,759)	(9,875)	(11,521)
Less: Treasury stock at cost	108,118	111,291	111,613	113,831	113,489
Stockholders' equity	158,886	166,780	163,909	166,691	166,891
Total Liabilities and Stockholders' Equity	337,670	349,178	349,147	354,985	356,147
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	19,155	18,304	10,785	11,677	13,839

¹ Included in Chemicals.

Table 51.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	35,001	35,236	34,017	34,800	37,732
Depreciation, depletion, and amortization of property, plant, and equipment	1,136	1,063	1,023	1,082	1,097
All other operating costs and expenses	31,852	32,220	30,857	31,401	33,246
Income (loss) from operations	2,013	1,953	2,137	2,317	3,389
Interest expense	740	734	774	865	914
Dividend income	10	8	40	56	54
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	89	(106)	20	(26)	(28)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	80	(257)	(97)	(41)	(97)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	785	706	826	254	334
Income (loss) before income taxes	2,237	1,571	2,152	1,695	2,736
Provision for current and deferred domestic income taxes:					
a. Federal	265	227	379	494	542
b. Other	31	18	106	31	50
Income (loss) after income taxes	1,941	1,325	1,667	1,170	2,145
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,941	1,325	1,667	1,170	2,145
Cash dividends charged to retained earnings in this quarter	428	429	565	343	622
Net income retained in business	1,513	896	1,102	826	1,523
Retained earnings at beginning of quarter	19,043	20,271	20,297	22,237	22,592
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	172	(3)	(64)	(183)	(28)
Retained earnings at end of quarter	20,728	21,164	21,335	22,880	24,087
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.25	3.02	3.01	3.11	2.91
All other operating costs and expenses	91.00	91.44	90.71	90.23	88.11
Income (loss) from operations	5.75	5.54	6.28	6.66	8.98
Interest expense	2.12	2.08	2.28	2.49	2.42
Dividend income	0.03	0.02	0.12	0.16	0.14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.26	(0.30)	0.06	(0.08)	(0.08)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.23	(0.73)	(0.29)	(0.12)	(0.26)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.24	2.00	2.43	0.73	0.89
Income (loss) before income taxes	6.39	4.46	6.33	4.87	7.25
Provision for current and deferred domestic income taxes	0.84	0.70	1.43	1.51	1.57
Income (loss) after income taxes	5.55	3.76	4.90	3.36	5.68
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.22	13.65	19.81	14.42	22.46
After income taxes	16.68	11.51	15.34	9.95	17.61
Annual rate of profit on total assets:					
Before income taxes	6.95	4.77	6.40	4.86	7.71
After income taxes	6.03	4.03	4.96	3.35	6.04

Table 51.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	4,149	5,085	5,528	5,414	5,456
Time deposits in the U.S., including negotiable certificates of deposit	270	84	83	243	240
Cash and deposits outside the U.S.	142	113	110	114	122
Total cash on hand and in banks	4,561	5,282	5,721	5,772	5,818
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	6
b. Other, due in 1 year or less	88	73	63	40	61
Commercial and finance company paper of U.S. issuers	504	182	504	317	398
State and local government securities, due in 1 year or less	11	16	14	132	161
Foreign securities, due in 1 year or less	0	0	0	2	2
Other short-term financial investments	935	1,032	788	500	911
Total cash, U.S. Government and other securities	6,099	6,586	7,089	6,762	7,358
Trade receivables from the U.S. Government	15	13	13	13	18
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,964	17,008	15,383	16,876	17,696
Total receivables	16,979	17,020	15,396	16,889	17,714
Inventories	17,553	17,253	16,456	18,166	18,741
All other current assets	4,994	4,970	5,574	5,273	5,660
Total current assets	45,625	45,829	44,515	47,090	49,472
Property, plant, and equipment	71,417	70,421	69,512	72,294	74,255
Land and mineral rights	1,439	1,408	1,364	1,540	1,548
Less: Accumulated depreciation, depletion, and amortization	45,025	44,223	43,182	45,554	47,199
Net property, plant, and equipment	27,832	27,606	27,694	28,280	28,604
U.S. Treasury and Federal agency securities, due in more than 1 year	15	3	10	11	9
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	55,228	58,126	62,231	64,130	63,855
Total Assets	128,700	131,565	134,450	139,511	141,940
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,940	2,309	2,206	2,547	2,283
b. Commercial paper	147	64	4	3	3
c. Other short-term loans	214	185	240	131	491
Advances and prepayments by the U.S. Government	14	13	10	12	11
Trade accounts and trade notes payable	13,490	14,250	13,471	13,997	13,654
Income taxes accrued, prior and current years, net of payments:					
a. Federal	359	130	344	179	244
b. Other	28	27	107	46	45
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,787	2,851	2,712	3,554	2,768
b. Bonds and debentures	164	131	120	39	41
c. Other long-term loans	443	877	850	825	1,715
All other current liabilities, including excise and sales taxes, and accrued expenses	9,751	10,593	11,048	10,810	10,969
Total current liabilities	28,338	31,428	31,113	32,143	32,225
Long-term debt, due in more than 1 year:					
a. Loans from banks	16,103	13,444	13,107	13,188	13,963
b. Bonds and debentures	12,933	13,083	16,050	16,155	16,265
c. Other long-term loans	8,114	10,361	9,647	9,575	8,668
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,671	17,225	21,074	21,440	22,086
Total liabilities	82,160	85,541	90,991	92,500	93,207
Capital stock and other capital	35,592	36,906	36,341	37,783	38,306
Retained earnings	20,728	21,164	21,335	22,880	24,087
Cumulative foreign currency translation adjustment	12	(1,239)	(1,413)	(874)	(1,326)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,503)	(6,227)	(8,238)	(8,155)	(7,708)
Less: Treasury stock at cost	4,288	4,580	4,566	4,623	4,625
Stockholders' equity	46,541	46,023	43,459	47,011	48,734
Total Liabilities and Stockholders' Equity	128,700	131,565	134,450	139,511	141,940
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	17,287	14,402	13,402	14,947	17,247

Table 52.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	9,346	9,423	8,946	9,722	11,136
Depreciation, depletion, and amortization of property, plant, and equipment	380	389	402	375	373
All other operating costs and expenses	8,597	8,564	8,253	8,993	9,982
Income (loss) from operations	368	469	291	354	781
Interest expense	474	446	463	441	425
Dividend income	3	1	1	0	0
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	59	85	77	64	76
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(47)	(43)	(51)	59	13
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	86	(15)	10	30	(27)
Income (loss) before income taxes	(5)	51	(135)	65	418
Provision for current and deferred domestic income taxes:					
a. Federal	31	(72)	26	69	118
b. Other	2	4	(3)	(13)	3
Income (loss) after income taxes	(38)	119	(158)	10	298
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(38)	119	(158)	10	298
Cash dividends charged to retained earnings in this quarter	216	158	450	191	357
Net income retained in business	(253)	(40)	(607)	(181)	(59)
Retained earnings at beginning of quarter	8,858	8,523	8,293	7,579	7,599
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(22)	(28)	27	8	(63)
Retained earnings at end of quarter	8,583	8,455	7,713	7,406	7,478
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.07	4.13	4.49	3.86	3.35
All other operating costs and expenses	91.99	90.89	92.25	92.50	89.64
Income (loss) from operations	3.94	4.98	3.26	3.64	7.01
Interest expense	5.08	4.73	5.18	4.54	3.82
Dividend income	0.03	0.01	0.01	0.00	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.63	0.90	0.86	0.66	0.69
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.50)	(0.46)	(0.57)	0.61	0.12
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.92	(0.16)	0.11	0.30	(0.24)
Income (loss) before income taxes	(0.05)	0.54	(1.51)	0.67	3.76
Provision for current and deferred domestic income taxes	0.35	(0.72)	0.26	0.57	1.08
Income (loss) after income taxes	(0.40)	1.26	(1.76)	0.10	2.68
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(0.11)	1.18	(3.25)	1.53	10.02
After income taxes	(0.86)	2.76	(3.81)	0.23	7.14
Annual rate of profit on total assets:					
Before income taxes	(0.03)	0.38	(1.01)	0.47	3.02
After income taxes	(0.27)	0.89	(1.18)	0.07	2.15

Table 52.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,478	1,357	1,406	1,361	1,345
Time deposits in the U.S., including negotiable certificates of deposit	52	63	128	95	109
Cash and deposits outside the U.S.	11	0	0	0	0
Total cash on hand and in banks	1,541	1,420	1,534	1,456	1,454
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	22	22	22	26	22
Commercial and finance company paper of U.S. issuers	14,245	14,232	14,173	13,725	13,807
State and local government securities, due in 1 year or less	39	1	2	3	3
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	269	282	252	229	389
Total cash, U.S. Government and other securities	16,117	15,956	15,984	15,440	15,675
Trade receivables from the U.S. Government	19	17	13	18	20
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,977	2,635	2,318	3,196	3,363
Total receivables	2,996	2,652	2,331	3,214	3,382
Inventories	4,280	4,123	4,133	4,816	4,912
All other current assets	2,394	2,225	2,164	2,212	2,012
Total current assets	25,786	24,956	24,612	25,682	25,981
Property, plant, and equipment	27,132	27,286	27,294	27,725	27,447
Land and mineral rights	9,925	9,930	9,789	9,787	9,932
Less: Accumulated depreciation, depletion, and amortization	19,320	19,915	19,261	19,489	19,573
Net property, plant, and equipment	17,737	17,301	17,822	18,022	17,806
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,301	11,264	11,014	11,424	11,588
Total Assets	54,825	53,520	53,449	55,128	55,376
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	327	270	262	509	664
b. Commercial paper	13	1	0	13	10
c. Other short-term loans	155	165	191	238	206
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,394	2,360	2,275	2,511	2,625
Income taxes accrued, prior and current years, net of payments:					
a. Federal	249	269	231	220	229
b. Other	5	10	13	13	14
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	400	379	488	562	520
b. Bonds and debentures	131	135	27	197	260
c. Other long-term loans	203	248	411	435	443
All other current liabilities, including excise and sales taxes, and accrued expenses	2,035	1,944	1,888	1,937	1,973
Total current liabilities	5,911	5,782	5,787	6,635	6,944
Long-term debt, due in more than 1 year:					
a. Loans from banks	4,464	4,244	4,082	4,268	4,146
b. Bonds and debentures	6,013	5,874	5,453	5,631	5,461
c. Other long-term loans	4,123	3,881	4,289	4,335	4,570
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,830	16,537	17,256	17,212	17,555
Total liabilities	37,341	36,318	36,867	38,081	38,675
Capital stock and other capital	11,109	10,803	11,836	12,456	12,081
Retained earnings	8,583	8,455	7,713	7,406	7,478
Cumulative foreign currency translation adjustment	434	323	389	454	418
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,619)	(1,332)	(2,334)	(2,351)	(2,341)
Less: Treasury stock at cost	1,023	1,047	1,023	918	936
Stockholders' equity	17,483	17,202	16,582	17,047	16,701
Total Liabilities and Stockholders' Equity	54,825	53,520	53,449	55,128	55,376
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	19,875	19,174	18,825	19,047	19,038

Table 53.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	20,702	22,956	19,244	17,085	21,908
Depreciation, depletion, and amortization of property, plant, and equipment	1,350	1,354	1,342	1,277	1,296
All other operating costs and expenses	18,263	19,794	17,520	16,194	19,161
Income (loss) from operations	1,089	1,808	382	(386)	1,451
Interest expense	794	765	688	672	662
Dividend income	11	7	9	28	41
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	113	215	457	297	161
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(118)	(226)	(1,112)	(156)	(190)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	918	900	375	213	707
Income (loss) before income taxes	1,219	1,940	(577)	(675)	1,508
Provision for current and deferred domestic income taxes:					
a. Federal	102	148	102	(7)	166
b. Other	6	24	(128)	(23)	(6)
Income (loss) after income taxes	1,111	1,767	(551)	(645)	1,348
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,111	1,767	(551)	(645)	1,348
Cash dividends charged to retained earnings in this quarter	641	305	356	246	307
Net income retained in business	470	1,462	(907)	(892)	1,041
Retained earnings at beginning of quarter	7,462	8,806	9,210	7,712	6,682
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	7	135	(1)	(153)	10
Retained earnings at end of quarter	7,939	10,404	8,302	6,667	7,732
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	6.52	5.90	6.97	7.48	5.92
All other operating costs and expenses	88.22	86.23	91.04	94.78	87.46
Income (loss) from operations	5.26	7.88	1.98	(2.26)	6.62
Interest expense	3.83	3.33	3.57	3.93	3.02
Dividend income	0.05	0.03	0.05	0.17	0.19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.55	0.94	2.37	1.74	0.74
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.57)	(0.98)	(5.78)	(0.91)	(0.87)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.43	3.92	1.95	1.25	3.23
Income (loss) before income taxes	5.89	8.45	(3.00)	(3.95)	6.88
Provision for current and deferred domestic income taxes	0.52	0.75	(0.14)	(0.17)	0.73
Income (loss) after income taxes	5.37	7.70	(2.86)	(3.78)	6.15
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	6.41	10.02	(3.01)	(3.61)	8.10
After income taxes	5.85	9.13	(2.87)	(3.45)	7.24
Annual rate of profit on total assets:					
Before income taxes	2.95	4.65	(1.43)	(1.68)	3.79
After income taxes	2.69	4.23	(1.36)	(1.61)	3.39

Table 53.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	6,924	6,494	5,975	5,231	5,684
Time deposits in the U.S., including negotiable certificates of deposit	711	385	602	273	432
Cash and deposits outside the U.S.	40	36	49	155	128
Total cash on hand and in banks	7,675	6,916	6,626	5,659	6,243
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	14	0	0	0	0
b. Other, due in 1 year or less	7	20	19	22	5
Commercial and finance company paper of U.S. issuers	42	91	96	121	117
State and local government securities, due in 1 year or less	57	59	29	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	311	339	383	300	289
Total cash, U.S. Government and other securities	8,106	7,425	7,154	6,103	6,656
Trade receivables from the U.S. Government	3	27	83	90	112
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,912	11,828	9,633	9,569	10,749
Total receivables	10,914	11,854	9,716	9,659	10,861
Inventories	10,722	11,035	10,670	11,081	11,180
All other current assets	4,638	4,739	4,568	5,191	4,617
Total current assets	34,380	35,054	32,108	32,034	33,314
Property, plant, and equipment	92,683	93,927	92,985	92,334	91,942
Land and mineral rights	17,471	17,839	17,674	17,507	16,658
Less: Accumulated depreciation, depletion, and amortization	49,639	51,000	50,533	50,953	51,386
Net property, plant, and equipment	60,514	60,766	60,125	58,888	57,214
U.S. Treasury and Federal agency securities, due in more than 1 year	39	23	38	38	37
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,452	71,111	69,713	69,832	68,339
Total Assets	165,386	166,955	161,984	160,792	158,903
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,093	1,159	771	890	891
b. Commercial paper	34	205	214	215	210
c. Other short-term loans	602	914	1,549	1,696	1,776
Advances and prepayments by the U.S. Government	0	4	5	5	5
Trade accounts and trade notes payable	7,719	7,560	7,288	7,686	8,049
Income taxes accrued, prior and current years, net of payments:					
a. Federal	104	237	160	214	312
b. Other	31	49	49	45	42
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	593	546	551	492	699
b. Bonds and debentures	1,232	750	794	162	163
c. Other long-term loans	2,812	2,709	1,716	1,450	1,339
All other current liabilities, including excise and sales taxes, and accrued expenses	9,138	9,601	9,446	8,353	8,918
Total current liabilities	23,357	23,735	22,544	21,209	22,403
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,489	8,748	8,543	8,446	8,069
b. Bonds and debentures	15,878	15,785	14,525	14,844	14,659
c. Other long-term loans	23,401	22,838	20,377	20,806	19,313
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,268	18,397	19,303	20,614	20,018
Total liabilities	89,392	89,502	85,292	85,919	84,462
Capital stock and other capital	71,497	71,121	73,501	74,714	73,758
Retained earnings	7,939	10,404	8,302	6,667	7,732
Cumulative foreign currency translation adjustment	3,357	2,890	3,390	2,146	2,147
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,413)	(4,452)	(5,294)	(5,349)	(5,548)
Less: Treasury stock at cost	2,387	2,510	3,207	3,306	3,648
Stockholders' equity	75,993	77,453	76,692	74,873	74,441
Total Liabilities and Stockholders' Equity	165,386	166,955	161,984	160,792	158,903
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,024	11,318	9,564	10,825	10,911

Table 54.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	58,114	57,921	53,295	58,029	58,147
Depreciation, depletion, and amortization of property, plant, and equipment	1,510	1,558	1,538	1,593	1,581
All other operating costs and expenses	51,408	52,419	49,343	51,852	52,162
Income (loss) from operations	5,197	3,943	2,415	4,584	4,404
Interest expense	946	892	805	820	856
Dividend income	402	449	363	323	345
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	243	161	192	45	134
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(144)	(83)	(888)	53	298
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,165	722	780	270	905
Income (loss) before income taxes	5,916	4,301	2,056	4,456	5,230
Provision for current and deferred domestic income taxes:					
a. Federal	1,206	1,022	444	854	1,627
b. Other	81	30	(38)	73	144
Income (loss) after income taxes	4,629	3,249	1,651	3,528	3,459
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,629	3,249	1,651	3,528	3,459
Cash dividends charged to retained earnings in this quarter	1,227	790	624	455	817
Net income retained in business	3,402	2,460	1,026	3,073	2,642
Retained earnings at beginning of quarter	37,184	40,094	43,057	44,443	47,012
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	28	(150)	(244)	(360)	(69)
Retained earnings at end of quarter	40,615	42,404	43,839	47,157	49,585
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.60	2.69	2.89	2.75	2.72
All other operating costs and expenses	88.46	90.50	92.58	89.35	89.71
Income (loss) from operations	8.94	6.81	4.53	7.90	7.57
Interest expense	1.63	1.54	1.51	1.41	1.47
Dividend income	0.69	0.78	0.68	0.56	0.59
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.42	0.28	0.36	0.08	0.23
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.25)	(0.14)	(1.67)	0.09	0.51
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.00	1.25	1.46	0.46	1.56
Income (loss) before income taxes	10.18	7.43	3.86	7.68	8.99
Provision for current and deferred domestic income taxes	2.21	1.82	0.76	1.60	3.05
Income (loss) after income taxes	7.97	5.61	3.10	6.08	5.95
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.02	15.92	7.78	16.16	18.60
After income taxes	17.23	12.02	6.24	12.80	12.30
Annual rate of profit on total assets:					
Before income taxes	10.25	7.37	3.53	7.37	8.64
After income taxes	8.02	5.57	2.83	5.84	5.72

Table 54.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	7,104	6,120	7,852	7,564	6,777
Time deposits in the U.S., including negotiable certificates of deposit	896	988	1,161	674	690
Cash and deposits outside the U.S.	18	20	145	142	129
Total cash on hand and in banks	8,018	7,128	9,159	8,380	7,596
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,093	1,313	1,363	1,198	569
b. Other, due in 1 year or less	701	863	736	1,280	1,274
Commercial and finance company paper of U.S. issuers	209	62	61	128	75
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,509	949	899	977	1,002
Total cash, U.S. Government and other securities	11,530	10,314	12,218	11,963	10,517
Trade receivables from the U.S. Government	42	41	37	47	57
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,163	24,206	21,118	24,449	24,464
Total receivables	24,205	24,247	21,155	24,496	24,522
Inventories	28,898	29,522	29,080	30,700	30,503
All other current assets	17,490	17,173	16,807	16,516	17,813
Total current assets	82,124	81,256	79,259	83,675	83,355
Property, plant, and equipment	117,017	120,302	121,006	126,307	127,630
Land and mineral rights	8,181	8,267	8,722	8,866	9,009
Less: Accumulated depreciation, depletion, and amortization	60,613	61,761	62,781	66,854	68,053
Net property, plant, and equipment	64,585	66,808	66,947	68,320	68,587
U.S. Treasury and Federal agency securities, due in more than 1 year	1	1	4	4	6
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	84,089	85,238	86,752	89,674	90,077
Total Assets	230,799	233,304	232,962	241,672	242,025
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,933	2,828	1,462	1,845	2,185
b. Commercial paper	0	128	101	275	318
c. Other short-term loans	1,439	1,899	2,595	2,204	1,644
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	19,063	18,590	17,208	19,402	19,106
Income taxes accrued, prior and current years, net of payments:					
a. Federal	381	414	355	887	771
b. Other	186	192	166	213	289
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,395	1,657	1,498	1,498	1,059
b. Bonds and debentures	648	1,090	1,982	1,548	1,479
c. Other long-term loans	354	220	85	381	393
All other current liabilities, including excise and sales taxes, and accrued expenses	10,734	11,340	11,408	10,737	10,302
Total current liabilities	37,134	38,357	36,859	38,989	37,545
Long-term debt, due in more than 1 year:					
a. Loans from banks	10,708	9,656	9,739	11,542	12,021
b. Bonds and debentures	24,984	26,066	25,556	25,637	25,200
c. Other long-term loans	13,542	14,045	13,918	13,536	12,936
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	36,989	37,089	41,124	41,663	41,869
Total liabilities	123,356	125,213	127,197	131,368	129,571
Capital stock and other capital	85,949	86,588	86,631	87,002	87,108
Retained earnings	40,615	42,404	43,839	47,157	49,585
Cumulative foreign currency translation adjustment	2,800	1,488	987	1,564	436
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(11,561)	(11,900)	(15,055)	(14,913)	(13,978)
Less: Treasury stock at cost	10,360	10,488	10,636	10,507	10,698
Stockholders' equity	107,443	108,091	105,765	110,304	112,454
Total Liabilities and Stockholders' Equity	230,799	233,304	232,962	241,672	242,025
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	44,990	42,900	42,400	44,686	45,809

Table 55.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,075	31,032	29,097	31,933	32,328
Depreciation, depletion, and amortization of property, plant, and equipment	800	813	831	865	852
All other operating costs and expenses	27,992	28,699	27,539	29,064	29,273
Income (loss) from operations	2,282	1,520	727	2,004	2,203
Interest expense	523	508	453	474	502
Dividend income	17	29	18	18	19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	22	42	64	(3)	(14)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	3	(15)	(448)	72	354
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	136	(206)	(132)	(358)	37
Income (loss) before income taxes	1,937	862	(225)	1,258	2,096
Provision for current and deferred domestic income taxes:					
a. Federal	454	254	(110)	409	1,010
b. Other	63	(3)	(80)	37	122
Income (loss) after income taxes	1,420	610	(35)	812	964
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,420	610	(35)	812	964
Cash dividends charged to retained earnings in this quarter	249	234	408	233	315
Net income retained in business	1,172	376	(443)	579	649
Retained earnings at beginning of quarter	14,484	15,586	16,057	16,271	16,542
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	39	(80)	(112)	(146)	(31)
Retained earnings at end of quarter	15,695	15,883	15,502	16,703	17,160
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.57	2.62	2.85	2.71	2.64
All other operating costs and expenses	90.08	92.48	94.65	91.02	90.55
Income (loss) from operations	7.34	4.90	2.50	6.27	6.82
Interest expense	1.68	1.64	1.56	1.48	1.55
Dividend income	0.05	0.09	0.06	0.06	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.07	0.14	0.22	(0.01)	(0.04)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.01	(0.05)	(1.54)	0.23	1.09
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.44	(0.66)	(0.45)	(1.12)	0.11
Income (loss) before income taxes	6.23	2.78	(0.77)	3.94	6.48
Provision for current and deferred domestic income taxes	1.66	0.81	(0.65)	1.40	3.50
Income (loss) after income taxes	4.57	1.97	(0.12)	2.54	2.98
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.02	9.80	(2.74)	14.18	23.20
After income taxes	16.15	6.94	(0.43)	9.15	10.67
Annual rate of profit on total assets:					
Before income taxes	7.74	3.44	(0.90)	4.81	8.08
After income taxes	5.67	2.43	(0.14)	3.10	3.72

¹ Included in Primary Metals.

Table 55.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	3,141	2,686	3,186	3,212	2,905
Time deposits in the U.S., including negotiable certificates of deposit	219	232	110	128	121
Cash and deposits outside the U.S.	7	9	130	129	116
Total cash on hand and in banks	3,366	2,926	3,426	3,469	3,141
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,093	1,313	1,363	1,198	569
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	0	65	10
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	666	560	554	571	595
Total cash, U.S. Government and other securities	5,125	4,798	5,342	5,304	4,316
Trade receivables from the U.S. Government	0	0	0	0	4
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,512	12,559	11,187	12,928	13,009
Total receivables	12,512	12,559	11,187	12,928	13,012
Inventories	17,645	17,713	17,501	18,831	18,435
All other current assets	3,052	3,370	3,208	3,433	3,639
Total current assets	38,334	38,440	37,238	40,496	39,402
Property, plant, and equipment	63,403	64,012	65,074	66,896	67,344
Land and mineral rights	1,198	1,178	1,194	1,239	1,296
Less: Accumulated depreciation, depletion, and amortization	32,184	32,421	33,247	34,488	35,032
Net property, plant, and equipment	32,417	32,769	33,022	33,646	33,608
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	2
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	29,361	29,094	30,082	30,560	30,714
Total Assets	100,112	100,302	100,341	104,703	103,726
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,153	1,283	858	975	1,234
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	705	741	1,354	1,090	572
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	10,778	10,296	9,897	11,208	10,757
Income taxes accrued, prior and current years, net of payments:					
a. Federal	69	86	58	233	81
b. Other	115	121	132	158	139
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	674	859	783	658	399
b. Bonds and debentures	229	656	1,540	1,409	1,340
c. Other long-term loans	300	184	53	247	249
All other current liabilities, including excise and sales taxes, and accrued expenses	5,890	5,923	5,997	5,742	5,389
Total current liabilities	19,914	20,148	20,672	21,720	20,159
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,949	6,397	6,674	7,839	7,921
b. Bonds and debentures	12,778	12,415	11,897	11,934	11,705
c. Other long-term loans	8,729	8,757	8,180	7,668	7,468
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,554	17,411	20,122	20,047	20,326
Total liabilities	64,925	65,128	67,544	69,209	67,579
Capital stock and other capital	30,593	30,499	30,839	31,262	31,102
Retained earnings	15,695	15,883	15,502	16,703	17,160
Cumulative foreign currency translation adjustment	(233)	(148)	(388)	(245)	(413)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,564)	(6,769)	(8,865)	(8,156)	(7,624)
Less: Treasury stock at cost	4,304	4,291	4,291	4,070	4,078
Stockholders' equity	35,187	35,174	32,797	35,494	36,147
Total Liabilities and Stockholders' Equity	100,112	100,302	100,341	104,703	103,726
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	18,420	18,292	16,566	18,776	19,243

¹ Included in Primary Metals.

Table 56.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	22,856	22,411	19,936	21,373	20,838
Depreciation, depletion, and amortization of property, plant, and equipment	612	623	598	625	622
All other operating costs and expenses	19,882	19,927	18,223	18,861	18,803
Income (loss) from operations	2,362	1,860	1,115	1,887	1,413
Interest expense	385	344	318	316	319
Dividend income	384	419	344	304	324
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	205	109	118	44	140
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(141)	(16)	(428)	(20)	(53)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	971	875	858	564	812
Income (loss) before income taxes	3,395	2,904	1,688	2,463	2,318
Provision for current and deferred domestic income taxes:					
a. Federal	616	623	403	277	439
b. Other	20	29	38	38	18
Income (loss) after income taxes	2,760	2,251	1,246	2,149	1,860
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,760	2,251	1,246	2,149	1,860
Cash dividends charged to retained earnings in this quarter	961	535	145	181	254
Net income retained in business	1,799	1,716	1,101	1,968	1,606
Retained earnings at beginning of quarter	13,096	14,431	16,596	17,543	18,999
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	1	(55)	(77)	(212)	(41)
Retained earnings at end of quarter	14,896	16,092	17,619	19,299	20,563
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.68	2.78	3.00	2.92	2.98
All other operating costs and expenses	86.99	88.92	91.41	88.25	90.23
Income (loss) from operations	10.33	8.30	5.59	8.83	6.78
Interest expense	1.68	1.54	1.60	1.48	1.53
Dividend income	1.68	1.87	1.73	1.42	1.56
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.90	0.49	0.59	0.20	0.67
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.62)	(0.07)	(2.15)	(0.09)	(0.25)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.25	3.90	4.30	2.64	3.90
Income (loss) before income taxes	14.86	12.96	8.47	11.52	11.12
Provision for current and deferred domestic income taxes	2.78	2.91	2.22	1.47	2.20
Income (loss) after income taxes	12.07	10.04	6.25	10.05	8.93
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.10	18.74	10.94	15.56	14.43
After income taxes	17.96	14.53	8.08	13.57	11.58
Annual rate of profit on total assets:					
Before income taxes	11.86	10.05	5.86	8.27	7.77
After income taxes	9.64	7.79	4.32	7.22	6.23

¹ Included in Primary Metals.

Table 56.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	3,118	3,144	4,217	3,618	3,527
Time deposits in the U.S., including negotiable certificates of deposit	663	744	1,049	545	542
Cash and deposits outside the U.S.	12	12	15	13	14
Total cash on hand and in banks	3,793	3,899	5,281	4,177	4,083
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	600	750	625	1,193	1,205
Commercial and finance company paper of U.S. issuers	0	0	0	0	0
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	208	38	37	8	6
Total cash, U.S. Government and other securities	4,601	4,687	5,943	5,377	5,293
Trade receivables from the U.S. Government	40	39	37	47	54
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,335	9,127	7,696	9,041	8,832
Total receivables	9,375	9,166	7,733	9,088	8,886
Inventories	8,714	8,976	8,737	9,042	9,017
All other current assets	14,105	13,419	13,262	12,719	13,848
Total current assets	36,796	36,249	35,675	36,227	37,045
Property, plant, and equipment	47,330	49,132	49,082	52,570	52,817
Land and mineral rights	6,825	6,926	7,362	7,460	7,534
Less: Accumulated depreciation, depletion, and amortization	24,762	25,135	25,489	28,328	28,515
Net property, plant, and equipment	29,393	30,923	30,955	31,702	31,836
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	3	3	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,283	48,415	48,662	51,135	50,467
Total Assets	114,472	115,586	115,296	119,067	119,351
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,631	1,340	455	717	782
b. Commercial paper	0	107	101	275	318
c. Other short-term loans	726	1,152	1,239	1,110	1,052
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,767	6,594	5,780	6,422	6,466
Income taxes accrued, prior and current years, net of payments:					
a. Federal	289	315	305	662	583
b. Other	55	55	37	45	135
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	667	747	666	756	575
b. Bonds and debentures	420	434	442	131	131
c. Other long-term loans	48	21	18	134	134
All other current liabilities, including excise and sales taxes, and accrued expenses	3,972	4,363	4,412	3,891	3,880
Total current liabilities	14,575	15,129	13,455	14,144	14,055
Long-term debt, due in more than 1 year:					
a. Loans from banks	4,081	2,430	2,138	2,810	2,933
b. Bonds and debentures	11,518	12,978	12,979	13,022	12,825
c. Other long-term loans	4,533	4,766	5,483	5,629	5,187
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,301	18,317	19,553	20,125	20,109
Total liabilities	53,007	53,620	53,607	55,731	55,109
Capital stock and other capital	52,860	53,615	53,210	53,083	53,285
Retained earnings	14,896	16,092	17,619	19,299	20,563
Cumulative foreign currency translation adjustment	2,944	1,607	1,360	1,753	852
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,723)	(4,823)	(5,874)	(6,236)	(5,835)
Less: Treasury stock at cost	4,512	4,525	4,627	4,562	4,624
Stockholders' equity	61,465	61,967	61,688	63,336	64,242
Total Liabilities and Stockholders' Equity	114,472	115,586	115,296	119,067	119,351
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,220	21,120	22,220	22,083	22,989

¹ Included in Primary Metals.

Table 57.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	4,184	4,477	4,263	4,724	4,982
Depreciation, depletion, and amortization of property, plant, and equipment	98	122	110	103	108
All other operating costs and expenses	3,533	3,793	3,580	3,927	4,086
Income (loss) from operations	553	563	572	694	787
Interest expense	38	39	34	30	34
Dividend income	1	1	1	1	2
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	16	10	10	5	8
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(6)	(52)	(11)	1	(3)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	57	54	54	63	56
Income (loss) before income taxes	584	536	593	734	816
Provision for current and deferred domestic income taxes:					
a. Federal	136	145	151	168	178
b. Other	(2)	3	3	(2)	3
Income (loss) after income taxes	449	388	440	568	635
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	449	388	440	568	635
Cash dividends charged to retained earnings in this quarter	17	21	71	41	248
Net income retained in business	432	367	368	527	387
Retained earnings at beginning of quarter	9,604	10,077	10,404	10,630	11,472
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(12)	(15)	(55)	(1)	3
Retained earnings at end of quarter	10,024	10,429	10,718	11,155	11,862
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.34	2.72	2.58	2.19	2.17
All other operating costs and expenses	84.44	84.71	83.99	83.13	82.03
Income (loss) from operations	13.22	12.56	13.43	14.69	15.80
Interest expense	0.90	0.88	0.79	0.64	0.69
Dividend income	0.03	0.03	0.03	0.03	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.37	0.22	0.24	0.11	0.17
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.14)	(1.16)	(0.26)	0.02	(0.06)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.37	1.20	1.27	1.34	1.12
Income (loss) before income taxes	13.95	11.97	13.92	15.54	16.37
Provision for current and deferred domestic income taxes	3.21	3.31	3.60	3.52	3.63
Income (loss) after income taxes	10.74	8.66	10.32	12.02	12.74
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.64	19.58	21.04	25.60	27.04
After income taxes	16.66	14.16	15.59	19.80	21.04
Annual rate of profit on total assets:					
Before income taxes	14.40	12.31	13.70	16.41	17.22
After income taxes	11.08	8.91	10.15	12.69	13.40

¹ Included in Primary Metals.

Table 57.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	845	290	450	733	345
Time deposits in the U.S., including negotiable certificates of deposit	13	13	3	1	27
Cash and deposits outside the U.S.	0	0	0	0	0
Total cash on hand and in banks	859	303	453	734	372
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	101	113	111	87	69
Commercial and finance company paper of U.S. issuers	209	62	61	63	65
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	636	351	309	398	401
Total cash, U.S. Government and other securities	1,804	829	933	1,282	908
Trade receivables from the U.S. Government	2	2	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,317	2,521	2,234	2,480	2,623
Total receivables	2,319	2,523	2,234	2,480	2,623
Inventories	2,539	2,833	2,842	2,827	3,051
All other current assets	332	383	337	363	326
Total current assets	6,994	6,568	6,346	6,952	6,908
Property, plant, and equipment	6,283	7,158	6,849	6,842	7,470
Land and mineral rights	158	163	167	167	180
Less: Accumulated depreciation, depletion, and amortization	3,667	4,205	4,046	4,037	4,506
Net property, plant, and equipment	2,775	3,117	2,970	2,972	3,143
U.S. Treasury and Federal agency securities, due in more than 1 year	1	1	0	1	1
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,444	7,729	8,008	7,978	8,896
Total Assets	16,215	17,415	17,325	17,903	18,948
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	149	204	149	153	170
b. Commercial paper	0	21	0	0	0
c. Other short-term loans	8	6	3	4	20
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	1,518	1,700	1,531	1,772	1,884
Income taxes accrued, prior and current years, net of payments:					
a. Federal	24	13	(9)	(8)	107
b. Other	16	16	(4)	10	15
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	54	51	49	84	85
b. Bonds and debentures	0	0	0	8	8
c. Other long-term loans	5	14	14	0	9
All other current liabilities, including excise and sales taxes, and accrued expenses	872	1,054	999	1,103	1,033
Total current liabilities	2,645	3,079	2,732	3,125	3,331
Long-term debt, due in more than 1 year:					
a. Loans from banks	678	830	927	892	1,167
b. Bonds and debentures	688	672	681	681	669
c. Other long-term loans	280	523	256	239	281
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,133	1,360	1,449	1,491	1,434
Total liabilities	5,425	6,465	6,045	6,428	6,883
Capital stock and other capital	2,495	2,474	2,581	2,657	2,721
Retained earnings	10,024	10,429	10,718	11,155	11,862
Cumulative foreign currency translation adjustment	89	29	16	56	(3)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(273)	(309)	(316)	(520)	(519)
Less: Treasury stock at cost	1,545	1,672	1,719	1,874	1,995
Stockholders' equity	10,790	10,951	11,280	11,474	12,065
Total Liabilities and Stockholders' Equity	16,215	17,415	17,325	17,903	18,948
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	4,349	3,489	3,614	3,827	3,577

¹ Included in Primary Metals.

Table 58.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	35,925	37,089	36,456	38,012	40,105
Depreciation, depletion, and amortization of property, plant, and equipment	879	930	903	917	931
All other operating costs and expenses	31,504	32,702	32,619	33,501	35,140
Income (loss) from operations	3,541	3,457	2,934	3,595	4,035
Interest expense	723	744	776	711	758
Dividend income	29	21	11	13	12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(3)	(68)	(23)	71	10
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(36)	(13)	(356)	(147)	91
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	851	992	893	723	1,361
Income (loss) before income taxes	3,661	3,645	2,684	3,543	4,750
Provision for current and deferred domestic income taxes:					
a. Federal	739	721	656	679	1,006
b. Other	59	37	71	55	68
Income (loss) after income taxes	2,863	2,888	1,957	2,810	3,676
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,863	2,888	1,957	2,810	3,676
Cash dividends charged to retained earnings in this quarter	739	824	863	1,342	897
Net income retained in business	2,124	2,064	1,094	1,467	2,779
Retained earnings at beginning of quarter	50,150	51,837	54,374	55,380	55,445
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(188)	(109)	(124)	(588)	(665)
Retained earnings at end of quarter	52,086	53,791	55,344	56,259	57,558
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.45	2.51	2.48	2.41	2.32
All other operating costs and expenses	87.69	88.17	89.48	88.13	87.62
Income (loss) from operations	9.86	9.32	8.05	9.46	10.06
Interest expense	2.01	2.00	2.13	1.87	1.89
Dividend income	0.08	0.06	0.03	0.03	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.01)	(0.18)	(0.06)	0.19	0.03
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.10)	(0.04)	(0.98)	(0.39)	0.23
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.37	2.67	2.45	1.90	3.39
Income (loss) before income taxes	10.19	9.83	7.36	9.32	11.84
Provision for current and deferred domestic income taxes	2.22	2.04	1.99	1.93	2.68
Income (loss) after income taxes	7.97	7.79	5.37	7.39	9.17
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.63	20.96	15.40	19.73	26.08
After income taxes	16.13	16.61	11.23	15.64	20.18
Annual rate of profit on total assets:					
Before income taxes	9.41	9.32	6.88	8.70	11.50
After income taxes	7.36	7.39	5.02	6.90	8.90

Table 58.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	6,408	6,158	6,607	6,223	6,775
Time deposits in the U.S., including negotiable certificates of deposit	350	344	267	351	367
Cash and deposits outside the U.S.	77	94	99	132	154
Total cash on hand and in banks	6,835	6,596	6,972	6,706	7,296
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	287	287	326	356	394
Commercial and finance company paper of U.S. issuers	72	103	30	83	116
State and local government securities, due in 1 year or less	60	71	53	52	50
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	690	696	721	402	371
Total cash, U.S. Government and other securities	7,945	7,752	8,103	7,601	8,226
Trade receivables from the U.S. Government	881	932	802	1,060	1,414
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,468	18,892	17,844	19,989	20,314
Total receivables	19,349	19,824	18,646	21,049	21,728
Inventories	19,181	19,452	19,817	21,364	21,550
All other current assets	6,051	5,979	5,876	6,076	6,933
Total current assets	52,526	53,007	52,441	56,090	58,435
Property, plant, and equipment	59,576	60,125	60,828	63,203	64,434
Land and mineral rights	1,966	2,037	1,894	1,958	1,915
Less: Accumulated depreciation, depletion, and amortization	37,088	37,595	37,705	39,385	40,145
Net property, plant, and equipment	24,454	24,567	25,017	25,776	26,204
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	153	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	78,621	78,807	78,538	80,868	80,625
Total Assets	155,601	156,382	155,996	162,887	165,265
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,169	2,477	2,628	2,649	2,826
b. Commercial paper	808	782	156	340	946
c. Other short-term loans	627	645	678	583	548
Advances and prepayments by the U.S. Government	593	579	611	602	546
Trade accounts and trade notes payable	11,282	11,423	11,558	12,133	12,421
Income taxes accrued, prior and current years, net of payments:					
a. Federal	601	464	207	478	697
b. Other	48	86	82	148	105
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	917	689	870	1,093	941
b. Bonds and debentures	353	496	113	363	285
c. Other long-term loans	1,891	1,515	1,521	2,368	2,259
All other current liabilities, including excise and sales taxes, and accrued expenses	10,195	10,915	10,947	10,719	11,648
Total current liabilities	29,484	30,072	29,370	31,476	33,221
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,017	14,506	14,669	15,171	15,299
b. Bonds and debentures	9,635	8,642	8,441	9,388	9,610
c. Other long-term loans	16,671	18,590	18,034	18,372	17,890
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	14,808	15,008	15,758	16,648	16,385
Total liabilities	84,616	86,819	86,273	91,053	92,405
Capital stock and other capital	34,109	33,237	33,569	35,076	36,121
Retained earnings	52,086	53,791	55,344	56,259	57,558
Cumulative foreign currency translation adjustment	67	(873)	(1,211)	(951)	(1,401)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,341)	(3,981)	(5,206)	(4,986)	(5,045)
Less: Treasury stock at cost	11,937	12,611	12,772	13,566	14,374
Stockholders' equity	70,985	69,563	69,723	71,833	72,860
Total Liabilities and Stockholders' Equity	155,601	156,382	155,996	162,887	165,265
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	23,042	22,935	23,071	24,614	25,214

Table 59.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	88,518	89,486	88,603	88,031	97,639
Depreciation, depletion, and amortization of property, plant, and equipment	2,145	2,158	2,264	2,268	2,334
All other operating costs and expenses	78,183	79,679	78,269	78,596	85,645
Income (loss) from operations	8,190	7,649	8,070	7,167	9,660
Interest expense	1,446	1,658	1,489	1,539	1,480
Dividend income	63	334	232	292	158
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	319	417	518	762	455
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(136)	(409)	(1,614)	(105)	(1,064)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,359	4,312	3,696	3,470	5,222
Income (loss) before income taxes	11,349	10,645	9,413	10,047	12,951
Provision for current and deferred domestic income taxes:					
a. Federal	2,459	2,455	1,784	2,303	3,170
b. Other	220	151	262	167	227
Income (loss) after income taxes	8,670	8,039	7,366	7,578	9,554
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,670	8,039	7,366	7,578	9,554
Cash dividends charged to retained earnings in this quarter	2,277	1,234	2,365	1,484	2,835
Net income retained in business	6,393	6,805	5,001	6,094	6,720
Retained earnings at beginning of quarter	122,156	125,072	128,128	130,040	136,783
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,172)	602	1,051	779	665
Retained earnings at end of quarter	127,377	132,480	134,180	136,913	144,168
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.42	2.41	2.56	2.58	2.39
All other operating costs and expenses	88.32	89.04	88.34	89.28	87.72
Income (loss) from operations	9.25	8.55	9.11	8.14	9.89
Interest expense	1.63	1.85	1.68	1.75	1.52
Dividend income	0.07	0.37	0.26	0.33	0.16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.36	0.47	0.58	0.87	0.47
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.15)	(0.46)	(1.82)	(0.12)	(1.09)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.92	4.82	4.17	3.94	5.35
Income (loss) before income taxes	12.82	11.90	10.62	11.41	13.26
Provision for current and deferred domestic income taxes	3.03	2.91	2.31	2.81	3.48
Income (loss) after income taxes	9.79	8.98	8.31	8.61	9.79
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.88	20.51	18.68	19.32	24.26
After income taxes	16.72	15.49	14.62	14.57	17.90
Annual rate of profit on total assets:					
Before income taxes	9.73	8.98	7.85	8.11	10.25
After income taxes	7.43	6.78	6.14	6.12	7.56

Table 59.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	18,629	20,858	20,774	16,043	14,238
Time deposits in the U.S., including negotiable certificates of deposit	8,973	1,616	1,056	1,614	842
Cash and deposits outside the U.S.	1,653	1,699	1,831	1,477	1,225
Total cash on hand and in banks	29,255	24,173	23,662	19,134	16,304
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	14	9	18	14	527
b. Other, due in 1 year or less	581	382	324	106	197
Commercial and finance company paper of U.S. issuers	2,125	1,756	1,624	1,499	810
State and local government securities, due in 1 year or less	493	422	399	539	375
Foreign securities, due in 1 year or less	0	0	0	219	220
Other short-term financial investments	3,948	3,333	3,487	3,213	2,813
Total cash, U.S. Government and other securities	36,416	30,075	29,514	24,724	21,246
Trade receivables from the U.S. Government	1,276	1,236	358	355	365
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	44,181	44,153	44,217	46,241	48,743
Total receivables	45,457	45,388	44,575	46,596	49,108
Inventories	49,883	52,400	52,517	56,566	58,047
All other current assets	25,443	29,500	30,015	29,144	30,084
Total current assets	157,199	157,364	156,620	157,030	158,486
Property, plant, and equipment	112,474	115,290	115,643	117,843	119,302
Land and mineral rights	2,216	2,214	2,520	2,739	2,823
Less: Accumulated depreciation, depletion, and amortization	66,810	68,143	67,340	68,928	69,601
Net property, plant, and equipment	47,880	49,361	50,823	51,654	52,523
U.S. Treasury and Federal agency securities, due in more than 1 year	379	315	285	377	331
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	261,008	267,241	271,960	286,254	293,991
Total Assets	466,466	474,281	479,688	495,315	505,332
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,968	2,179	2,822	3,775	3,232
b. Commercial paper	955	1,255	2,319	3,761	1,972
c. Other short-term loans	2,560	2,383	2,043	2,186	2,415
Advances and prepayments by the U.S. Government	92	95	0	0	0
Trade accounts and trade notes payable	30,285	28,934	30,361	32,623	34,751
Income taxes accrued, prior and current years, net of payments:					
a. Federal	4,680	5,284	5,032	5,505	5,097
b. Other	178	180	169	204	206
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,174	1,415	1,320	2,233	2,998
b. Bonds and debentures	1,099	1,816	1,393	2,462	2,854
c. Other long-term loans	3,525	3,874	3,355	3,185	2,384
All other current liabilities, including excise and sales taxes, and accrued expenses	67,051	71,547	73,158	65,815	68,668
Total current liabilities	113,565	118,962	121,973	121,749	124,576
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,303	23,608	25,251	25,764	26,066
b. Bonds and debentures	31,572	32,639	32,681	30,751	32,074
c. Other long-term loans	29,411	27,467	28,230	33,025	32,989
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	63,131	63,957	70,004	76,018	76,114
Total liabilities	258,981	266,633	278,140	287,307	291,819
Capital stock and other capital	139,692	140,189	138,363	140,648	144,052
Retained earnings	127,377	132,480	134,180	136,913	144,168
Cumulative foreign currency translation adjustment	2,441	718	(883)	(1,677)	(3,454)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(10,915)	(13,020)	(16,054)	(14,146)	(15,035)
Less: Treasury stock at cost	51,110	52,719	54,058	53,730	56,218
Stockholders' equity	207,485	207,648	201,548	208,008	213,512
Total Liabilities and Stockholders' Equity	466,466	474,281	479,688	495,315	505,332
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	43,635	38,402	34,647	35,280	33,909

Table 60.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	141,144	141,377	150,663	138,085	139,340
Depreciation, depletion, and amortization of property, plant, and equipment	4,855	4,829	4,929	4,707	4,753
All other operating costs and expenses	125,838	125,578	130,328	121,155	120,149
Income (loss) from operations	10,451	10,970	15,406	12,223	14,438
Interest expense	2,255	2,249	2,253	2,390	2,379
Dividend income	95	32	106	58	69
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	899	745	617	1,006	479
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1,106	(3,941)	(4,553)	(962)	(449)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	23,523	23,465	24,832	25,233	21,329
Income (loss) before income taxes	33,819	29,022	34,155	35,167	33,488
Provision for current and deferred domestic income taxes:					
a. Federal	5,589	5,265	6,036	5,620	5,761
b. Other	1,166	1,139	2,113	2,129	1,671
Income (loss) after income taxes	27,063	22,618	26,006	27,418	26,056
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	27,063	22,618	26,006	27,418	26,056
Cash dividends charged to retained earnings in this quarter	2,170	3,757	2,442	5,800	2,964
Net income retained in business	24,894	18,862	23,564	21,619	23,091
Retained earnings at beginning of quarter	142,479	164,342	173,591	192,804	210,951
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,844)	(9,234)	(4,794)	(2,857)	(3,307)
Retained earnings at end of quarter	163,528	173,969	192,361	211,566	230,736
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.44	3.42	3.27	3.41	3.41
All other operating costs and expenses	89.16	88.83	86.50	87.74	86.23
Income (loss) from operations	7.40	7.76	10.23	8.85	10.36
Interest expense	1.60	1.59	1.50	1.73	1.71
Dividend income	0.07	0.02	0.07	0.04	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.64	0.53	0.41	0.73	0.34
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.78	(2.79)	(3.02)	(0.70)	(0.32)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	16.67	16.60	16.48	18.27	15.31
Income (loss) before income taxes	23.96	20.53	22.67	25.47	24.03
Provision for current and deferred domestic income taxes	4.79	4.53	5.41	5.61	5.33
Income (loss) after income taxes	19.17	16.00	17.26	19.86	18.70
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.48	19.28	22.09	21.89	20.43
After income taxes	17.99	15.03	16.82	17.07	15.90
Annual rate of profit on total assets:					
Before income taxes	12.93	10.92	12.40	12.43	11.74
After income taxes	10.35	8.51	9.44	9.69	9.13

Table 60.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	54,867	50,910	49,978	50,104	45,013
Time deposits in the U.S., including negotiable certificates of deposit	6,774	7,852	9,485	10,678	8,604
Cash and deposits outside the U.S.	9,465	7,609	7,023	7,087	6,191
Total cash on hand and in banks	71,107	66,371	66,486	67,870	59,809
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,032	791	1,355	1,935	2,341
b. Other, due in 1 year or less	3,731	3,926	4,148	3,888	5,751
Commercial and finance company paper of U.S. issuers	15,194	9,501	11,654	9,807	9,943
State and local government securities, due in 1 year or less	1,131	1,288	1,339	1,626	1,477
Foreign securities, due in 1 year or less	275	268	302	304	220
Other short-term financial investments	22,921	24,074	24,372	26,656	27,700
Total cash, U.S. Government and other securities	115,391	106,218	109,656	112,085	107,240
Trade receivables from the U.S. Government	7,406	7,201	8,242	8,227	8,241
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	60,355	60,715	60,205	59,112	59,071
Total receivables	67,761	67,916	68,447	67,339	67,311
Inventories	46,622	46,810	46,483	48,006	48,541
All other current assets	61,933	62,235	62,035	61,913	62,259
Total current assets	291,707	283,178	286,621	289,344	285,351
Property, plant, and equipment	220,589	226,453	229,591	233,777	236,329
Land and mineral rights	6,721	6,582	6,625	6,691	6,886
Less: Accumulated depreciation, depletion, and amortization	139,165	142,143	143,522	144,630	145,777
Net property, plant, and equipment	88,145	90,892	92,693	95,838	97,438
U.S. Treasury and Federal agency securities, due in more than 1 year	1,347	1,401	1,409	1,592	1,668
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	664,604	687,339	720,844	745,342	756,569
Total Assets	1,045,803	1,062,810	1,101,567	1,132,116	1,141,027
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,504	3,217	3,129	2,560	2,291
b. Commercial paper	4,623	4,100	5,914	3,146	2,162
c. Other short-term loans	4,614	4,081	2,969	2,876	2,425
Advances and prepayments by the U.S. Government	3,915	3,840	4,501	4,374	4,428
Trade accounts and trade notes payable	52,260	51,189	54,362	52,382	50,923
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,711	2,912	3,780	3,609	2,026
b. Other	(224)	(79)	(149)	(137)	(155)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	979	1,690	1,921	2,142	4,425
b. Bonds and debentures	11,035	12,137	11,483	10,845	13,052
c. Other long-term loans	561	781	694	706	1,053
All other current liabilities, including excise and sales taxes, and accrued expenses	95,780	98,765	99,173	102,027	99,509
Total current liabilities	177,758	182,634	187,776	184,529	182,140
Long-term debt, due in more than 1 year:					
a. Loans from banks	30,073	31,686	33,268	32,563	32,363
b. Bonds and debentures	91,259	95,932	100,731	104,844	101,045
c. Other long-term loans	35,314	40,417	39,863	42,755	42,547
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	109,632	110,174	121,556	124,780	127,404
Total liabilities	444,035	460,842	483,194	489,470	485,499
Capital stock and other capital	549,015	546,403	553,753	558,983	556,172
Retained earnings	163,528	173,969	192,361	211,566	230,736
Cumulative foreign currency translation adjustment	6,474	4,955	3,731	4,322	2,663
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(19,524)	(21,895)	(27,136)	(26,002)	(26,313)
Less: Treasury stock at cost	97,725	101,464	104,336	106,222	107,729
Stockholders' equity	601,768	601,969	618,373	642,646	655,528
Total Liabilities and Stockholders' Equity	1,045,803	1,062,810	1,101,567	1,132,116	1,141,027
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	113,949	100,544	98,845	104,815	103,212

Table 61.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	43,359	44,622	52,073	45,481	45,594
Depreciation, depletion, and amortization of property, plant, and equipment	1,094	1,076	1,141	1,149	1,232
All other operating costs and expenses	38,498	39,342	43,052	38,602	37,891
Income (loss) from operations	3,766	4,203	7,880	5,730	6,472
Interest expense	310	319	353	376	367
Dividend income	35	4	71	10	8
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	722	117	101	69	(305)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(15)	(47)	(938)	(54)	179
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10,100	9,612	12,614	14,194	10,808
Income (loss) before income taxes	14,297	13,570	19,375	19,573	16,794
Provision for current and deferred domestic income taxes:					
a. Federal	1,887	2,086	2,871	2,764	2,521
b. Other	798	650	1,611	1,596	1,250
Income (loss) after income taxes	11,612	10,834	14,893	15,213	13,023
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	11,612	10,834	14,893	15,213	13,023
Cash dividends charged to retained earnings in this quarter	183	225	182	271	29
Net income retained in business	11,429	10,609	14,711	14,942	12,994
Retained earnings at beginning of quarter	128,672	139,861	148,172	163,495	177,913
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,073)	(1,908)	476	(700)	(324)
Retained earnings at end of quarter	139,028	148,562	163,359	177,737	190,584
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.52	2.41	2.19	2.53	2.70
All other operating costs and expenses	88.79	88.17	82.68	84.87	83.11
Income (loss) from operations	8.69	9.42	15.13	12.60	14.19
Interest expense	0.71	0.71	0.68	0.83	0.80
Dividend income	0.08	0.01	0.14	0.02	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.67	0.26	0.19	0.15	(0.67)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.03)	(0.10)	(1.80)	(0.12)	0.39
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	23.29	21.54	24.22	31.21	23.71
Income (loss) before income taxes	32.97	30.41	37.21	43.04	36.83
Provision for current and deferred domestic income taxes	6.19	6.13	8.61	9.59	8.27
Income (loss) after income taxes	26.78	24.28	28.60	33.45	28.56
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	35.63	32.63	42.84	39.81	31.83
After income taxes	28.94	26.05	32.93	30.94	24.68
Annual rate of profit on total assets:					
Before income taxes	20.19	18.59	24.15	23.23	19.22
After income taxes	16.40	14.84	18.57	18.06	14.91

¹ Included in Computer and Electronic Products.

Table 61.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	9,419	7,910	9,058	9,989	9,386
Time deposits in the U.S., including negotiable certificates of deposit	24	25	34	30	99
Cash and deposits outside the U.S.	533	106	163	114	178
Total cash on hand and in banks	9,976	8,041	9,254	10,133	9,663
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	93	71	79	92	286
b. Other, due in 1 year or less	152	148	146	221	1
Commercial and finance company paper of U.S. issuers	5,958	3,691	5,197	3,972	4,873
State and local government securities, due in 1 year or less	13	15	17	14	10
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	8,409	8,282	9,176	9,829	10,526
Total cash, U.S. Government and other securities	24,600	20,249	23,870	24,262	25,359
Trade receivables from the U.S. Government	812	840	993	713	577
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	15,989	16,368	16,995	16,598	16,882
Total receivables	16,801	17,207	17,988	17,311	17,459
Inventories	7,108	6,632	7,013	7,259	7,850
All other current assets	22,895	24,217	23,748	22,234	21,570
Total current assets	71,404	68,305	72,619	71,067	72,237
Property, plant, and equipment	35,224	36,533	37,060	38,967	40,594
Land and mineral rights	2,814	2,803	2,816	2,764	2,972
Less: Accumulated depreciation, depletion, and amortization	19,819	20,473	21,047	22,040	22,504
Net property, plant, and equipment	18,220	18,863	18,828	19,690	21,061
U.S. Treasury and Federal agency securities, due in more than 1 year	0	34	1	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	193,671	204,737	229,411	246,199	256,168
Total Assets	283,294	291,940	320,859	336,956	349,466
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	134	60	153	105	80
b. Commercial paper	3,050	2,500	2,862	154	0
c. Other short-term loans	549	541	542	542	567
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	22,109	21,715	24,715	22,538	21,751
Income taxes accrued, prior and current years, net of payments:					
a. Federal	190	284	1,196	86	69
b. Other	(8)	(51)	(84)	(69)	(69)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	220	191	223	47	43
b. Bonds and debentures	9,585	8,892	9,272	8,635	9,503
c. Other long-term loans	28	1	1	64	43
All other current liabilities, including excise and sales taxes, and accrued expenses	28,032	28,692	29,103	31,095	29,966
Total current liabilities	63,890	62,825	67,984	63,197	61,953
Long-term debt, due in more than 1 year:					
a. Loans from banks	627	1,812	1,602	1,431	1,284
b. Bonds and debentures	22,249	26,332	30,957	34,159	31,861
c. Other long-term loans	1,132	998	898	1,040	966
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,899	33,602	38,518	40,483	42,358
Total liabilities	122,798	125,568	139,959	140,310	138,422
Capital stock and other capital	60,188	57,855	59,170	61,085	63,105
Retained earnings	139,028	148,562	163,359	177,737	190,584
Cumulative foreign currency translation adjustment	(48)	(173)	(342)	(358)	(455)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,732)	(4,649)	(5,323)	(5,250)	(4,783)
Less: Treasury stock at cost	33,940	35,223	35,963	36,568	37,406
Stockholders' equity	160,496	166,372	180,900	196,646	211,045
Total Liabilities and Stockholders' Equity	283,294	291,940	320,859	336,956	349,466
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	7,514	5,480	4,635	7,870	10,285

¹ Included in Computer and Electronic Products.

Table 62.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,597	32,054	33,374	31,792	30,043
Depreciation, depletion, and amortization of property, plant, and equipment	879	857	882	863	859
All other operating costs and expenses	29,883	30,047	29,390	28,030	25,333
Income (loss) from operations	836	1,149	3,102	2,898	3,850
Interest expense	582	590	580	594	616
Dividend income	28	19	24	28	31
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	249	198	251	274	137
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	383	(990)	(191)	(298)	(149)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,661	4,459	3,366	2,855	1,905
Income (loss) before income taxes	5,575	4,245	5,972	5,164	5,159
Provision for current and deferred domestic income taxes:					
a. Federal	1,124	814	1,117	944	906
b. Other	57	73	116	84	81
Income (loss) after income taxes	4,394	3,358	4,740	4,136	4,172
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,394	3,358	4,740	4,136	4,172
Cash dividends charged to retained earnings in this quarter	610	523	860	1,283	1,020
Net income retained in business	3,784	2,836	3,880	2,853	3,152
Retained earnings at beginning of quarter	(76,988)	(75,104)	(73,395)	(70,415)	(68,034)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,216)	(1,758)	(972)	(247)	(244)
Retained earnings at end of quarter	(74,420)	(74,026)	(70,487)	(67,810)	(65,126)
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	2.67	2.64	2.72	2.86
All other operating costs and expenses	94.57	93.74	88.06	88.17	84.32
Income (loss) from operations	2.64	3.59	9.30	9.12	12.82
Interest expense	1.84	1.84	1.74	1.87	2.05
Dividend income	0.09	0.06	0.07	0.09	0.10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.79	0.62	0.75	0.86	0.45
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1.21	(3.09)	(0.57)	(0.94)	(0.50)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	14.75	13.91	10.09	8.98	6.34
Income (loss) before income taxes	17.64	13.24	17.90	16.24	17.17
Provision for current and deferred domestic income taxes	3.74	2.77	3.69	3.23	3.29
Income (loss) after income taxes	13.91	10.48	14.20	13.01	13.89
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.59	12.06	16.59	14.00	14.37
After income taxes	12.29	9.54	13.17	11.21	11.62
Annual rate of profit on total assets:					
Before income taxes	8.59	6.57	8.99	7.57	7.71
After income taxes	6.77	5.20	7.13	6.07	6.24

¹ Included in Computer and Electronic Products.

Table 62.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	14,095	13,575	12,507	13,106	10,966
Time deposits in the U.S., including negotiable certificates of deposit	1,543	2,552	2,695	3,652	1,356
Cash and deposits outside the U.S.	6,764	5,822	4,983	4,943	4,065
Total cash on hand and in banks	22,402	21,948	20,185	21,701	16,387
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	298	96	668	1,140	971
b. Other, due in 1 year or less	1,628	1,606	1,809	1,654	3,925
Commercial and finance company paper of U.S. issuers	3,436	1,233	1,352	1,427	1,373
State and local government securities, due in 1 year or less	385	494	550	607	594
Foreign securities, due in 1 year or less	66	40	34	32	39
Other short-term financial investments	6,062	6,700	6,867	8,414	7,339
Total cash, U.S. Government and other securities	34,278	32,117	31,465	34,976	30,628
Trade receivables from the U.S. Government	4,079	3,933	4,716	4,984	5,005
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,684	13,370	13,171	12,371	11,659
Total receivables	17,762	17,303	17,887	17,355	16,664
Inventories	8,081	7,633	7,886	8,060	7,806
All other current assets	14,929	15,628	15,966	17,270	17,716
Total current assets	75,050	72,681	73,205	77,661	72,815
Property, plant, and equipment	38,314	38,579	39,939	40,389	39,405
Land and mineral rights	950	937	909	910	870
Less: Accumulated depreciation, depletion, and amortization	22,992	23,366	24,316	24,928	24,262
Net property, plant, and equipment	16,272	16,150	16,532	16,372	16,013
U.S. Treasury and Federal agency securities, due in more than 1 year	379	387	489	433	423
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	167,799	169,184	175,538	178,215	178,240
Total Assets	259,500	258,402	265,763	272,681	267,491
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	233	605	611	566	442
b. Commercial paper	1	0	2	267	259
c. Other short-term loans	82	40	5	6	1
Advances and prepayments by the U.S. Government	1,635	1,490	1,673	1,716	1,820
Trade accounts and trade notes payable	8,245	7,551	7,732	7,965	7,315
Income taxes accrued, prior and current years, net of payments:					
a. Federal	153	490	522	902	647
b. Other	(199)	13	(3)	(2)	(17)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	61	51	70	79	74
b. Bonds and debentures	1,335	1,523	1,344	1,374	466
c. Other long-term loans	23	31	4	13	6
All other current liabilities, including excise and sales taxes, and accrued expenses	30,968	31,701	31,716	32,795	31,539
Total current liabilities	42,538	43,494	43,677	45,681	42,551
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,459	8,119	8,180	8,005	8,057
b. Bonds and debentures	30,245	29,232	29,495	30,730	31,484
c. Other long-term loans	2,167	1,905	2,040	2,068	2,107
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,046	34,782	38,376	38,647	39,647
Total liabilities	116,455	117,534	121,768	125,131	123,846
Capital stock and other capital	229,229	228,567	231,576	232,323	227,406
Retained earnings	(74,420)	(74,026)	(70,487)	(67,810)	(65,126)
Cumulative foreign currency translation adjustment	1,009	864	526	666	365
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,537)	(6,577)	(9,241)	(8,950)	(9,836)
Less: Treasury stock at cost	8,235	7,959	8,379	8,679	9,164
Stockholders' equity	143,045	140,869	143,996	147,550	143,645
Total Liabilities and Stockholders' Equity	259,500	258,402	265,763	272,681	267,491
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	32,512	29,187	29,527	31,980	30,264

¹ Included in Computer and Electronic Products.

Table 63.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	66,188	64,701	65,216	60,812	63,703
Depreciation, depletion, and amortization of property, plant, and equipment	2,883	2,895	2,906	2,695	2,662
All other operating costs and expenses	57,457	56,189	57,886	54,523	56,925
Income (loss) from operations	5,849	5,618	4,424	3,594	4,116
Interest expense	1,363	1,340	1,320	1,420	1,396
Dividend income	32	9	10	19	30
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(73)	430	265	663	647
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	738	(2,904)	(3,423)	(610)	(478)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	8,762	9,394	8,852	8,184	8,615
Income (loss) before income taxes	13,946	11,207	8,808	10,430	11,535
Provision for current and deferred domestic income taxes:					
a. Federal	2,578	2,364	2,048	1,912	2,334
b. Other	311	416	386	449	341
Income (loss) after income taxes	11,057	8,426	6,373	8,069	8,861
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	11,057	8,426	6,373	8,069	8,861
Cash dividends charged to retained earnings in this quarter	1,376	3,009	1,401	4,246	1,915
Net income retained in business	9,681	5,417	4,973	3,823	6,946
Retained earnings at beginning of quarter	90,794	99,584	98,814	99,724	101,072
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,556)	(5,568)	(4,298)	(1,909)	(2,739)
Retained earnings at end of quarter	98,920	99,434	99,488	101,638	105,278
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.36	4.47	4.46	4.43	4.18
All other operating costs and expenses	86.81	86.84	88.76	89.66	89.36
Income (loss) from operations	8.84	8.68	6.78	5.91	6.46
Interest expense	2.06	2.07	2.02	2.34	2.19
Dividend income	0.05	0.01	0.02	0.03	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.11)	0.66	0.41	1.09	1.02
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1.12	(4.49)	(5.25)	(1.00)	(0.75)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	13.24	14.52	13.57	13.46	13.52
Income (loss) before income taxes	21.07	17.32	13.51	17.15	18.11
Provision for current and deferred domestic income taxes	4.36	4.30	3.73	3.88	4.20
Income (loss) after income taxes	16.71	13.02	9.77	13.27	13.91
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.71	15.21	12.00	13.98	15.34
After income taxes	14.83	11.44	8.69	10.81	11.78
Annual rate of profit on total assets:					
Before income taxes	11.09	8.75	6.84	7.99	8.80
After income taxes	8.79	6.58	4.95	6.18	6.76

¹ Included in Computer and Electronic Products.

Table 63.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	31,353	29,425	28,413	27,009	24,662
Time deposits in the U.S., including negotiable certificates of deposit	5,207	5,275	6,756	6,996	7,150
Cash and deposits outside the U.S.	2,168	1,681	1,878	2,030	1,947
Total cash on hand and in banks	38,728	36,381	37,047	36,035	33,759
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	641	624	608	703	1,084
b. Other, due in 1 year or less	1,952	2,172	2,193	2,012	1,824
Commercial and finance company paper of U.S. issuers	5,799	4,578	5,105	4,407	3,698
State and local government securities, due in 1 year or less	734	779	771	1,005	873
Foreign securities, due in 1 year or less	209	228	268	272	181
Other short-term financial investments	8,449	9,091	8,329	8,413	9,834
Total cash, U.S. Government and other securities	56,513	53,853	54,321	52,848	51,253
Trade receivables from the U.S. Government	2,515	2,428	2,534	2,529	2,658
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	30,683	30,978	30,039	30,143	30,530
Total receivables	33,198	33,406	32,573	32,673	33,188
Inventories	31,433	32,544	31,583	32,687	32,885
All other current assets	24,109	22,390	22,321	22,409	22,973
Total current assets	145,253	142,192	140,798	140,616	140,299
Property, plant, and equipment	147,050	151,341	152,592	154,421	156,330
Land and mineral rights	2,957	2,842	2,900	3,017	3,044
Less: Accumulated depreciation, depletion, and amortization	96,354	98,304	98,159	97,662	99,010
Net property, plant, and equipment	53,654	55,879	57,333	59,776	60,364
U.S. Treasury and Federal agency securities, due in more than 1 year	969	980	919	1,159	1,245
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	303,134	313,418	315,895	320,928	322,161
Total Assets	503,009	512,469	514,944	522,479	524,070
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,137	2,552	2,365	1,890	1,770
b. Commercial paper	1,572	1,600	3,050	2,724	1,903
c. Other short-term loans	3,983	3,500	2,422	2,328	1,857
Advances and prepayments by the U.S. Government	2,280	2,350	2,828	2,658	2,608
Trade accounts and trade notes payable	21,906	21,923	21,915	21,879	21,857
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,368	2,138	2,062	2,621	1,311
b. Other	(17)	(41)	(63)	(66)	(69)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	699	1,449	1,628	2,016	4,308
b. Bonds and debentures	115	1,723	866	836	3,084
c. Other long-term loans	509	748	688	629	1,004
All other current liabilities, including excise and sales taxes, and accrued expenses	36,780	38,372	38,354	38,136	38,004
Total current liabilities	71,330	76,315	76,115	75,651	77,635
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,987	21,754	23,486	23,127	23,022
b. Bonds and debentures	38,765	40,368	40,279	39,954	37,701
c. Other long-term loans	32,015	37,513	36,925	39,647	39,474
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	40,686	41,790	44,662	45,650	45,399
Total liabilities	204,782	217,741	221,467	224,029	223,231
Capital stock and other capital	259,598	259,981	263,008	265,575	265,660
Retained earnings	98,920	99,434	99,488	101,638	105,278
Cumulative foreign currency translation adjustment	5,513	4,263	3,547	4,014	2,754
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(10,256)	(10,669)	(12,573)	(11,802)	(11,694)
Less: Treasury stock at cost	55,549	58,281	59,994	60,976	61,159
Stockholders' equity	298,227	294,728	293,477	298,450	300,839
Total Liabilities and Stockholders' Equity	503,009	512,469	514,944	522,479	524,070
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	73,923	65,877	64,683	64,965	62,663

¹ Included in Computer and Electronic Products.

Table 64.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	37,908	36,894	36,964	38,170	39,564
Depreciation, depletion, and amortization of property, plant, and equipment	754	744	748	803	822
All other operating costs and expenses	34,056	33,508	33,427	34,414	35,294
Income (loss) from operations	3,099	2,641	2,789	2,953	3,449
Interest expense	654	641	633	689	696
Dividend income	385	20	33	5	94
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	538	385	(280)	160	(445)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	11	7	(214)	(99)	9
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,896	3,318	3,692	3,185	3,736
Income (loss) before income taxes	6,275	5,731	5,387	5,515	6,146
Provision for current and deferred domestic income taxes:					
a. Federal	581	622	226	561	578
b. Other	122	164	94	77	93
Income (loss) after income taxes	5,572	4,945	5,067	4,877	5,474
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,572	4,945	5,067	4,877	5,474
Cash dividends charged to retained earnings in this quarter	2,382	3,046	2,760	2,827	2,973
Net income retained in business	3,190	1,899	2,307	2,050	2,501
Retained earnings at beginning of quarter	166,403	170,892	172,723	175,494	177,959
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(82)	(77)	(122)	(2)	(185)
Retained earnings at end of quarter	169,511	172,714	174,909	177,542	180,276
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.99	2.02	2.02	2.10	2.08
All other operating costs and expenses	89.84	90.82	90.43	90.16	89.21
Income (loss) from operations	8.17	7.16	7.54	7.74	8.72
Interest expense	1.73	1.74	1.71	1.81	1.76
Dividend income	1.02	0.05	0.09	0.01	0.24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.42	1.04	(0.76)	0.42	(1.12)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.03	0.02	(0.58)	(0.26)	0.02
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.64	8.99	9.99	8.35	9.44
Income (loss) before income taxes	16.55	15.54	14.57	14.45	15.53
Provision for current and deferred domestic income taxes	1.85	2.13	0.87	1.67	1.70
Income (loss) after income taxes	14.70	13.40	13.71	12.78	13.84
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.32	12.50	12.38	12.24	13.59
After income taxes	11.83	10.78	11.64	10.83	12.11
Annual rate of profit on total assets:					
Before income taxes	7.64	7.05	6.63	6.64	7.37
After income taxes	6.78	6.08	6.23	5.87	6.57

Table 64.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	13,140	9,738	10,055	9,209	10,638
Time deposits in the U.S., including negotiable certificates of deposit	157	96	203	87	92
Cash and deposits outside the U.S.	171	257	178	253	195
Total cash on hand and in banks	13,468	10,091	10,436	9,548	10,925
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	25	24	40	25	25
b. Other, due in 1 year or less	94	95	74	77	134
Commercial and finance company paper of U.S. issuers	196	87	99	96	72
State and local government securities, due in 1 year or less	193	185	197	189	207
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	234	205	153	295	307
Total cash, U.S. Government and other securities	14,210	10,687	11,000	10,229	11,671
Trade receivables from the U.S. Government	274	268	255	276	176
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,926	20,578	20,320	21,647	21,855
Total receivables	21,200	20,846	20,575	21,923	22,031
Inventories	23,410	23,575	23,513	25,382	25,429
All other current assets	9,006	8,889	8,596	8,782	9,434
Total current assets	67,826	63,997	63,684	66,316	68,565
Property, plant, and equipment	56,086	56,282	57,561	58,044	58,880
Land and mineral rights	1,073	1,072	1,119	1,120	1,186
Less: Accumulated depreciation, depletion, and amortization	34,654	34,441	34,296	34,397	35,049
Net property, plant, and equipment	22,504	22,912	24,385	24,767	25,016
U.S. Treasury and Federal agency securities, due in more than 1 year	38	35	38	41	38
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	238,221	238,235	237,088	241,324	239,844
Total Assets	328,589	325,180	325,195	332,448	333,464
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,484	1,586	1,914	1,962	1,986
b. Commercial paper	600	588	2,434	2,737	2,824
c. Other short-term loans	1,451	1,706	768	980	1,312
Advances and prepayments by the U.S. Government	236	236	158	158	142
Trade accounts and trade notes payable	17,804	18,253	18,954	19,883	20,384
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,728	1,560	1,481	1,945	1,723
b. Other	717	805	762	696	672
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	347	684	712	969	1,030
b. Bonds and debentures	632	666	688	1,213	1,423
c. Other long-term loans	827	692	1,738	5,059	4,913
All other current liabilities, including excise and sales taxes, and accrued expenses	30,909	33,687	32,788	32,664	33,038
Total current liabilities	56,735	60,464	62,395	68,267	69,448
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,580	7,821	7,866	7,747	6,763
b. Bonds and debentures	10,475	10,255	9,912	9,425	8,970
c. Other long-term loans	22,485	22,539	23,423	19,328	20,349
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	42,941	40,651	47,525	47,508	47,069
Total liabilities	140,216	141,730	151,120	152,275	152,599
Capital stock and other capital	79,755	76,223	74,890	74,685	75,224
Retained earnings	169,511	172,714	174,909	177,542	180,276
Cumulative foreign currency translation adjustment	5,911	2,878	110	1,102	(1,127)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(21,433)	(21,877)	(29,553)	(27,185)	(26,614)
Less: Treasury stock at cost	45,370	46,487	46,280	45,970	46,894
Stockholders' equity	188,373	183,450	174,075	180,173	180,865
Total Liabilities and Stockholders' Equity	328,589	325,180	325,195	332,448	333,464
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,091	3,533	1,289	(1,951)	(883)

Table 65.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	204,417	208,784	225,109	231,956	240,300
Depreciation, depletion, and amortization of property, plant, and equipment	4,390	4,323	4,456	4,506	4,322
All other operating costs and expenses	187,160	190,290	207,811	212,793	219,795
Income (loss) from operations	12,867	14,171	12,843	14,657	16,183
Interest expense	2,495	2,282	2,224	2,254	2,327
Dividend income	111	86	700	16	21
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,190	1,071	1,539	1,285	864
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(23)	(813)	(2,380)	(1,076)	(31)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,908	4,591	4,927	3,725	5,433
Income (loss) before income taxes	16,559	16,822	15,405	16,354	20,143
Provision for current and deferred domestic income taxes:					
a. Federal	1,516	1,455	(9,612)	3,482	3,306
b. Other	216	45	139	286	313
Income (loss) after income taxes	14,827	15,322	24,878	12,586	16,524
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	14,827	15,322	24,878	12,586	16,524
Cash dividends charged to retained earnings in this quarter	3,256	3,125	3,258	3,544	3,920
Net income retained in business	11,571	12,197	21,619	9,043	12,604
Retained earnings at beginning of quarter	158,650	169,910	184,370	204,740	212,222
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(564)	(725)	(2,004)	(287)	(1,146)
Retained earnings at end of quarter	169,656	181,381	203,986	213,495	223,681
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.15	2.07	1.98	1.94	1.80
All other operating costs and expenses	91.56	91.14	92.32	91.74	91.47
Income (loss) from operations	6.29	6.79	5.71	6.32	6.73
Interest expense	1.22	1.09	0.99	0.97	0.97
Dividend income	0.05	0.04	0.31	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.58	0.51	0.68	0.55	0.36
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.01)	(0.39)	(1.06)	(0.46)	(0.01)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.40	2.20	2.19	1.61	2.26
Income (loss) before income taxes	8.10	8.06	6.84	7.05	8.38
Provision for current and deferred domestic income taxes	0.85	0.72	(4.21)	1.62	1.51
Income (loss) after income taxes	7.25	7.34	11.05	5.43	6.88
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.77	25.65	24.37	24.37	29.27
After income taxes	23.07	23.36	39.36	18.76	24.01
Annual rate of profit on total assets:					
Before income taxes	7.95	7.94	7.09	7.14	8.56
After income taxes	7.12	7.23	11.45	5.50	7.03

Table 65.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	37,024	39,282	43,199	41,928	44,601
Time deposits in the U.S., including negotiable certificates of deposit	8,078	7,742	6,820	7,757	8,296
Cash and deposits outside the U.S.	1,146	1,372	1,251	753	608
Total cash on hand and in banks	46,247	48,396	51,270	50,438	53,505
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	6	4	5	0
b. Other, due in 1 year or less	10,535	9,577	12,397	13,906	15,822
Commercial and finance company paper of U.S. issuers	6,304	6,425	11,131	10,579	7,602
State and local government securities, due in 1 year or less	109	81	104	101	110
Foreign securities, due in 1 year or less	3,215	3,227	7,030	6,916	7,444
Other short-term financial investments	15,794	17,226	11,087	7,659	7,173
Total cash, U.S. Government and other securities	82,203	84,937	93,023	89,604	91,657
Trade receivables from the U.S. Government	32,108	31,456	30,156	31,974	31,953
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	65,117	66,397	62,957	70,347	69,740
Total receivables	97,224	97,853	93,113	102,321	101,693
Inventories	141,869	149,276	148,799	156,220	160,698
All other current assets	38,939	39,559	40,761	40,865	54,001
Total current assets	360,236	371,625	375,696	389,010	408,049
Property, plant, and equipment	246,898	251,550	256,944	264,552	270,991
Land and mineral rights	5,788	5,808	5,894	5,828	5,818
Less: Accumulated depreciation, depletion, and amortization	141,038	143,754	144,900	149,344	153,213
Net property, plant, and equipment	111,648	113,605	117,939	121,036	123,596
U.S. Treasury and Federal agency securities, due in more than 1 year	2,136	3,002	1,812	3,204	2,601
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	359,020	359,201	373,935	402,914	406,571
Total Assets	833,040	847,432	869,382	916,165	940,818
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,960	3,942	4,270	4,417	4,026
b. Commercial paper	1,705	2,109	1,378	1,409	1,485
c. Other short-term loans	3,712	3,960	3,418	3,823	4,522
Advances and prepayments by the U.S. Government	42,128	43,423	42,406	43,893	45,439
Trade accounts and trade notes payable	81,366	85,752	83,181	93,634	95,057
Income taxes accrued, prior and current years, net of payments:					
a. Federal	339	1,250	220	1,488	1,552
b. Other	21	153	127	414	430
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,309	1,980	4,154	4,075	3,623
b. Bonds and debentures	2,599	3,497	2,138	3,661	4,839
c. Other long-term loans	1,199	1,309	1,365	1,869	1,834
All other current liabilities, including excise and sales taxes, and accrued expenses	137,903	137,201	143,180	137,818	141,891
Total current liabilities	277,239	284,577	285,837	296,502	304,697
Long-term debt, due in more than 1 year:					
a. Loans from banks	26,817	27,847	25,451	26,148	26,454
b. Bonds and debentures	66,906	69,643	69,392	68,791	78,150
c. Other long-term loans	33,508	32,302	35,511	36,582	38,447
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	171,531	170,676	200,375	219,726	217,780
Total liabilities	576,001	585,046	616,565	647,749	665,527
Capital stock and other capital	199,512	200,371	200,228	203,585	204,859
Retained earnings	169,656	181,381	203,986	213,495	223,681
Cumulative foreign currency translation adjustment	267	(4,732)	(6,800)	(5,088)	(8,612)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(53,277)	(53,921)	(83,726)	(82,578)	(83,125)
Less: Treasury stock at cost	59,119	60,713	60,872	60,999	61,512
Stockholders' equity	257,039	262,387	252,817	268,416	275,291
Total Liabilities and Stockholders' Equity	833,040	847,432	869,382	916,165	940,818
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	82,997	87,048	89,859	92,508	103,352

Table 66.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	130,098	132,234	144,274	153,774	159,473
Depreciation, depletion, and amortization of property, plant, and equipment	2,885	2,833	2,873	2,984	2,809
All other operating costs and expenses	121,862	124,080	136,209	143,949	149,054
Income (loss) from operations	5,351	5,321	5,193	6,842	7,610
Interest expense	1,542	1,311	1,247	1,261	1,281
Dividend income	67	43	680	9	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	931	858	1,346	1,103	732
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(28)	(182)	(310)	(353)	(27)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,479	3,213	3,366	2,621	3,699
Income (loss) before income taxes	8,258	7,943	9,028	8,962	10,743
Provision for current and deferred domestic income taxes:					
a. Federal	(449)	(709)	(10,876)	1,555	995
b. Other	70	(88)	72	158	148
Income (loss) after income taxes	8,637	8,739	19,832	7,249	9,600
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,637	8,739	19,832	7,249	9,600
Cash dividends charged to retained earnings in this quarter	857	1,571	1,220	1,965	1,526
Net income retained in business	7,780	7,168	18,612	5,284	8,074
Retained earnings at beginning of quarter	27,802	36,394	46,156	64,064	68,109
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	268	107	(965)	(44)	(1,114)
Retained earnings at end of quarter	35,850	43,669	63,803	69,304	75,069
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.22	2.14	1.99	1.94	1.76
All other operating costs and expenses	93.67	93.83	94.41	93.61	93.47
Income (loss) from operations	4.11	4.02	3.60	4.45	4.77
Interest expense	1.19	0.99	0.86	0.82	0.80
Dividend income	0.05	0.03	0.47	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.72	0.65	0.93	0.72	0.46
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.02)	(0.14)	(0.21)	(0.23)	(0.02)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.67	2.43	2.33	1.70	2.32
Income (loss) before income taxes	6.35	6.01	6.26	5.83	6.74
Provision for current and deferred domestic income taxes	(0.29)	(0.60)	(7.49)	1.11	0.72
Income (loss) after income taxes	6.64	6.61	13.75	4.71	6.02
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.75	20.22	22.94	21.59	25.27
After income taxes	22.74	22.25	50.40	17.46	22.58
Annual rate of profit on total assets:					
Before income taxes	7.36	6.97	7.70	7.03	8.29
After income taxes	7.70	7.67	16.92	5.69	7.40

¹ Included in Transportation Equipment.

Table 66.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	21,864	22,787	23,974	24,254	26,005
Time deposits in the U.S., including negotiable certificates of deposit	6,376	5,963	4,980	6,209	6,786
Cash and deposits outside the U.S.	749	954	909	490	325
Total cash on hand and in banks	28,989	29,704	29,863	30,953	33,115
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	6	4	5	0
b. Other, due in 1 year or less	10,484	9,576	12,335	13,817	15,744
Commercial and finance company paper of U.S. issuers	5,693	5,472	10,223	9,710	6,944
State and local government securities, due in 1 year or less	103	79	84	99	95
Foreign securities, due in 1 year or less	3,215	3,227	7,030	6,916	7,444
Other short-term financial investments	12,376	14,061	7,560	4,672	3,909
Total cash, U.S. Government and other securities	60,859	62,125	67,098	66,173	67,253
Trade receivables from the U.S. Government	1,012	926	1,020	909	976
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	41,472	41,935	39,370	46,484	45,913
Total receivables	42,484	42,861	40,390	47,393	46,889
Inventories	34,513	38,384	35,982	40,563	41,557
All other current assets	21,490	22,220	22,589	22,564	25,792
Total current assets	159,346	165,590	166,059	176,693	181,490
Property, plant, and equipment	150,511	154,079	157,037	163,396	169,039
Land and mineral rights	3,115	3,126	3,298	3,256	3,249
Less: Accumulated depreciation, depletion, and amortization	85,841	87,759	87,925	91,260	94,502
Net property, plant, and equipment	67,786	69,446	72,411	75,391	77,785
U.S. Treasury and Federal agency securities, due in more than 1 year	2,136	3,002	1,812	3,204	2,601
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	219,281	217,873	228,593	254,472	256,787
Total Assets	448,549	455,910	468,875	509,761	518,663
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,274	3,371	3,320	3,367	3,291
b. Commercial paper	104	104	323	440	535
c. Other short-term loans	3,573	3,673	3,160	3,476	4,017
Advances and prepayments by the U.S. Government	148	129	215	222	260
Trade accounts and trade notes payable	57,508	60,730	57,952	67,521	68,499
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(698)	(924)	(239)	350	337
b. Other	111	161	33	219	185
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,776	1,368	1,534	1,432	1,086
b. Bonds and debentures	188	630	496	509	811
c. Other long-term loans	840	978	992	1,478	1,337
All other current liabilities, including excise and sales taxes, and accrued expenses	58,359	58,945	58,247	56,320	58,902
Total current liabilities	125,184	129,165	126,032	135,335	139,262
Long-term debt, due in more than 1 year:					
a. Loans from banks	16,761	16,707	16,342	16,360	16,734
b. Bonds and debentures	21,887	21,604	22,159	23,116	23,382
c. Other long-term loans	27,796	26,325	28,965	30,123	31,320
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	105,033	104,959	117,976	138,764	137,904
Total liabilities	296,661	298,760	311,475	343,697	348,601
Capital stock and other capital	139,436	140,610	141,212	143,896	145,153
Retained earnings	35,850	43,669	63,803	69,304	75,069
Cumulative foreign currency translation adjustment	(407)	(3,666)	(4,508)	(3,482)	(5,641)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(20,093)	(20,132)	(39,670)	(39,697)	(40,656)
Less: Treasury stock at cost	2,896	3,331	3,437	3,958	3,863
Stockholders' equity	151,889	157,150	157,400	166,063	170,061
Total Liabilities and Stockholders' Equity	448,549	455,910	468,875	509,761	518,663
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	34,162	36,424	40,026	41,359	42,229

¹ Included in Transportation Equipment.

Table 67.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	61,592	63,578	66,471	64,191	66,236
Depreciation, depletion, and amortization of property, plant, and equipment	1,201	1,176	1,251	1,170	1,169
All other operating costs and expenses	54,394	55,197	59,099	56,858	58,349
Income (loss) from operations	5,997	7,205	6,121	6,162	6,718
Interest expense	796	810	816	821	866
Dividend income	18	17	9	7	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	204	227	186	164	118
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	21	(300)	(2,109)	(706)	(7)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,231	1,161	1,400	998	1,507
Income (loss) before income taxes	6,674	7,500	4,791	5,803	7,481
Provision for current and deferred domestic income taxes:					
a. Federal	1,566	1,752	782	1,495	1,775
b. Other	124	112	50	100	126
Income (loss) after income taxes	4,985	5,636	3,960	4,208	5,580
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,985	5,636	3,960	4,208	5,580
Cash dividends charged to retained earnings in this quarter	2,063	1,282	1,677	1,384	2,134
Net income retained in business	2,922	4,353	2,283	2,824	3,446
Retained earnings at beginning of quarter	102,393	104,357	108,029	110,649	113,269
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(813)	(832)	(135)	(40)	(37)
Retained earnings at end of quarter	104,502	107,878	110,177	113,432	116,678
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.95	1.85	1.88	1.82	1.76
All other operating costs and expenses	88.31	86.82	88.91	88.58	88.09
Income (loss) from operations	9.74	11.33	9.21	9.60	10.14
Interest expense	1.29	1.27	1.23	1.28	1.31
Dividend income	0.03	0.03	0.01	0.01	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.33	0.36	0.28	0.25	0.18
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.03	(0.47)	(3.17)	(1.10)	(0.01)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.00	1.83	2.11	1.55	2.28
Income (loss) before income taxes	10.84	11.80	7.21	9.04	11.29
Provision for current and deferred domestic income taxes	2.74	2.93	1.25	2.49	2.87
Income (loss) after income taxes	8.09	8.86	5.96	6.55	8.42
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	33.86	37.78	27.02	30.34	38.03
After income taxes	25.29	28.39	22.33	22.00	28.36
Annual rate of profit on total assets:					
Before income taxes	8.81	9.74	6.06	7.27	9.00
After income taxes	6.58	7.32	5.01	5.27	6.71

¹ Included in Transportation Equipment.

Table 67.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	12,068	13,780	14,664	13,406	14,539
Time deposits in the U.S., including negotiable certificates of deposit	1,673	1,750	1,831	1,536	1,500
Cash and deposits outside the U.S.	128	159	290	216	247
Total cash on hand and in banks	13,870	15,689	16,785	15,158	16,285
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	1	1	62	89	78
Commercial and finance company paper of U.S. issuers	2	2	2	3	4
State and local government securities, due in 1 year or less	1	1	19	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	3,294	3,147	3,470	2,871	3,227
Total cash, U.S. Government and other securities	17,168	18,840	20,337	18,122	19,596
Trade receivables from the U.S. Government	17,228	16,815	16,569	17,284	16,431
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,182	21,699	20,254	20,438	20,687
Total receivables	38,410	38,515	36,824	37,723	37,118
Inventories	85,979	87,642	89,691	92,065	94,099
All other current assets	14,764	14,617	15,303	15,287	25,168
Total current assets	156,321	159,614	162,155	163,197	175,981
Property, plant, and equipment	74,278	75,211	76,116	76,883	77,366
Land and mineral rights	1,917	1,937	1,800	1,809	1,789
Less: Accumulated depreciation, depletion, and amortization	44,919	45,556	45,652	46,534	46,966
Net property, plant, and equipment	31,276	31,592	32,263	32,158	32,188
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	115,370	116,644	121,606	123,758	124,487
Total Assets	302,967	307,850	316,023	319,113	332,655
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	568	401	706	680	422
b. Commercial paper	1,600	2,005	1,056	969	949
c. Other short-term loans	106	150	220	204	346
Advances and prepayments by the U.S. Government	17,363	17,319	17,415	17,644	17,344
Trade accounts and trade notes payable	20,532	21,422	21,426	22,321	22,754
Income taxes accrued, prior and current years, net of payments:					
a. Federal	865	1,965	319	973	1,097
b. Other	(231)	(161)	(64)	28	61
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	305	327	2,387	2,406	2,323
b. Bonds and debentures	1,640	2,647	1,621	3,149	3,023
c. Other long-term loans	73	75	83	78	185
All other current liabilities, including excise and sales taxes, and accrued expenses	71,678	70,522	76,094	72,746	74,201
Total current liabilities	114,500	116,672	121,262	121,199	122,705
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,482	7,480	5,314	5,697	5,567
b. Bonds and debentures	40,400	41,976	41,132	39,626	50,218
c. Other long-term loans	4,873	5,146	5,710	5,455	5,670
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,870	57,172	71,666	70,618	69,802
Total liabilities	224,126	228,446	245,083	242,596	253,963
Capital stock and other capital	50,822	50,476	49,669	49,983	49,544
Retained earnings	104,502	107,878	110,177	113,432	116,678
Cumulative foreign currency translation adjustment	1,589	399	53	524	(628)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(32,303)	(32,873)	(42,612)	(41,452)	(41,068)
Less: Treasury stock at cost	45,769	46,477	46,348	45,970	45,834
Stockholders' equity	78,842	79,404	70,940	76,516	78,693
Total Liabilities and Stockholders' Equity	302,967	307,850	316,023	319,113	332,655
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	41,820	42,942	40,893	41,997	53,276

¹ Included in Transportation Equipment.

Table 68.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	10,226	10,382	9,468	10,127	10,667
Depreciation, depletion, and amortization of property, plant, and equipment	209	216	230	212	212
All other operating costs and expenses	9,528	9,529	9,046	9,427	9,902
Income (loss) from operations	488	637	192	488	552
Interest expense	180	187	181	177	180
Dividend income	1	0	1	3	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	37	17	(22)	(11)	(30)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(5)	212	(574)	(17)	70
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	118	92	18	99	115
Income (loss) before income taxes	458	771	(567)	384	530
Provision for current and deferred domestic income taxes:					
a. Federal	(132)	1	(121)	28	103
b. Other	11	23	4	(14)	18
Income (loss) after income taxes	580	747	(450)	371	409
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	580	747	(450)	371	409
Cash dividends charged to retained earnings in this quarter	324	164	121	127	333
Net income retained in business	255	584	(571)	244	76
Retained earnings at beginning of quarter	15,509	15,700	8,879	8,400	8,811
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(55)	(31)	0	(4)	(14)
Retained earnings at end of quarter	15,710	16,253	8,307	8,640	8,873
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.05	2.08	2.43	2.09	1.99
All other operating costs and expenses	93.18	91.79	95.54	93.08	92.83
Income (loss) from operations	4.77	6.13	2.03	4.82	5.18
Interest expense	1.76	1.80	1.92	1.75	1.69
Dividend income	0.01	0.00	0.01	0.03	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.36	0.16	(0.24)	(0.11)	(0.28)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.05)	2.04	(6.07)	(0.17)	0.66
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.15	0.88	0.18	0.97	1.08
Income (loss) before income taxes	4.48	7.42	(5.99)	3.79	4.97
Provision for current and deferred domestic income taxes	(1.19)	0.23	(1.24)	0.13	1.14
Income (loss) after income taxes	5.67	7.20	(4.75)	3.66	3.83
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.10	18.52	(18.28)	11.95	16.46
After income taxes	14.04	17.96	(14.51)	11.53	12.70
Annual rate of profit on total assets:					
Before income taxes	4.30	7.41	(6.99)	4.54	6.12
After income taxes	5.44	7.19	(5.54)	4.38	4.72

Table 68.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,374	1,381	1,430	1,534	1,464
Time deposits in the U.S., including negotiable certificates of deposit	142	155	176	167	248
Cash and deposits outside the U.S.	610	659	683	688	537
Total cash on hand and in banks	2,126	2,195	2,289	2,389	2,249
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	920	864	865	1,060	1,200
b. Other, due in 1 year or less	0	0	0	0	25
Commercial and finance company paper of U.S. issuers	21	28	51	60	70
State and local government securities, due in 1 year or less	66	78	104	88	69
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	664	419	406	581	506
Total cash, U.S. Government and other securities	3,797	3,584	3,716	4,177	4,118
Trade receivables from the U.S. Government	107	86	86	52	43
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,575	4,663	4,185	4,460	4,677
Total receivables	4,682	4,749	4,271	4,512	4,720
Inventories	4,666	4,764	4,030	4,107	4,604
All other current assets	1,367	1,373	1,021	997	1,048
Total current assets	14,512	14,470	13,039	13,792	14,491
Property, plant, and equipment	16,368	16,395	15,477	16,111	16,587
Land and mineral rights	643	635	633	637	639
Less: Accumulated depreciation, depletion, and amortization	10,850	10,924	10,406	10,846	11,155
Net property, plant, and equipment	6,162	6,106	5,705	5,902	6,071
U.S. Treasury and Federal agency securities, due in more than 1 year	5	4	4	6	26
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	21,966	21,019	13,720	14,155	14,023
Total Assets	42,644	41,600	32,467	33,855	34,611
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	278	254	250	254	316
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	118	112	102	126	101
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,983	2,901	2,739	2,924	3,217
Income taxes accrued, prior and current years, net of payments:					
a. Federal	92	57	(97)	25	47
b. Other	(17)	23	126	2	(2)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	55	53	57	70	289
b. Bonds and debentures	657	407	21	21	21
c. Other long-term loans	131	871	848	832	823
All other current liabilities, including excise and sales taxes, and accrued expenses	3,933	3,803	3,683	3,483	3,831
Total current liabilities	8,230	8,479	7,729	7,737	8,643
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,101	5,411	5,423	5,925	5,795
b. Bonds and debentures	5,119	4,175	2,214	2,221	2,132
c. Other long-term loans	1,599	1,851	1,451	1,695	1,641
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,082	5,035	3,243	3,421	3,525
Total liabilities	26,131	24,951	20,059	20,999	21,735
Capital stock and other capital	5,937	6,065	6,571	6,671	6,642
Retained earnings	15,710	16,253	8,307	8,640	8,873
Cumulative foreign currency translation adjustment	1,032	496	413	457	323
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(891)	(873)	(724)	(762)	(813)
Less: Treasury stock at cost	5,274	5,292	2,160	2,150	2,150
Stockholders' equity	16,514	16,649	12,408	12,856	12,876
Total Liabilities and Stockholders' Equity	42,644	41,600	32,467	33,855	34,611
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,282	5,991	5,310	6,055	5,848

Table 69.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,499	31,452	31,398	30,969	32,671
Depreciation, depletion, and amortization of property, plant, and equipment	1,059	1,072	1,080	1,073	1,081
All other operating costs and expenses	27,059	27,175	27,347	26,611	27,759
Income (loss) from operations	3,381	3,205	2,971	3,285	3,832
Interest expense	787	773	910	902	938
Dividend income	183	18	116	12	452
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	25	228	166	(337)	85
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,002)	(272)	(1,148)	(1,187)	(798)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,127	3,432	2,802	3,184	(656)
Income (loss) before income taxes	4,925	5,839	3,997	4,055	1,978
Provision for current and deferred domestic income taxes:					
a. Federal	968	981	335	356	740
b. Other	162	125	51	119	168
Income (loss) after income taxes	3,795	4,733	3,611	3,580	1,070
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,795	4,733	3,611	3,580	1,070
Cash dividends charged to retained earnings in this quarter	1,349	1,218	1,195	1,391	1,011
Net income retained in business	2,446	3,515	2,416	2,189	58
Retained earnings at beginning of quarter	83,314	85,292	87,344	90,296	91,286
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(160)	(563)	(331)	(701)	(155)
Retained earnings at end of quarter	85,599	88,244	89,429	91,785	91,189
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.36	3.41	3.44	3.47	3.31
All other operating costs and expenses	85.90	86.40	87.10	85.93	84.96
Income (loss) from operations	10.73	10.19	9.46	10.61	11.73
Interest expense	2.50	2.46	2.90	2.91	2.87
Dividend income	0.58	0.06	0.37	0.04	1.38
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.08	0.73	0.53	(1.09)	0.26
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.18)	(0.86)	(3.66)	(3.83)	(2.44)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.93	10.91	8.92	10.28	(2.01)
Income (loss) before income taxes	15.64	18.56	12.73	13.09	6.05
Provision for current and deferred domestic income taxes	3.59	3.52	1.23	1.53	2.78
Income (loss) after income taxes	12.05	15.05	11.50	11.56	3.27
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.25	18.43	12.74	12.90	6.42
After income taxes	11.75	14.94	11.51	11.39	3.47
Annual rate of profit on total assets:					
Before income taxes	8.27	9.83	6.46	6.49	3.18
After income taxes	6.37	7.97	5.84	5.73	1.72

Table 69.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	9,186	9,537	12,167	10,295	11,093
Time deposits in the U.S., including negotiable certificates of deposit	274	142	100	96	267
Cash and deposits outside the U.S.	199	189	212	225	216
Total cash on hand and in banks	9,660	9,868	12,479	10,617	11,577
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	146	138	294	309	395
b. Other, due in 1 year or less	2,055	2,217	2,072	1,975	1,881
Commercial and finance company paper of U.S. issuers	437	561	540	518	492
State and local government securities, due in 1 year or less	305	339	361	367	374
Foreign securities, due in 1 year or less	691	687	681	701	752
Other short-term financial investments	1,244	1,458	1,113	1,037	1,283
Total cash, U.S. Government and other securities	14,538	15,266	17,540	15,524	16,755
Trade receivables from the U.S. Government	107	35	44	33	32
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,850	16,698	16,598	16,694	16,543
Total receivables	16,957	16,733	16,642	16,726	16,574
Inventories	17,421	17,249	17,475	17,822	17,820
All other current assets	10,250	9,906	11,076	11,063	11,294
Total current assets	59,167	59,155	62,733	61,135	62,442
Property, plant, and equipment	56,555	56,176	56,094	56,805	57,203
Land and mineral rights	1,078	1,047	1,059	1,122	1,106
Less: Accumulated depreciation, depletion, and amortization	33,559	33,391	33,165	33,825	34,277
Net property, plant, and equipment	24,074	23,831	23,988	24,102	24,033
U.S. Treasury and Federal agency securities, due in more than 1 year	365	662	665	357	350
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	154,659	154,027	160,087	164,529	161,681
Total Assets	238,265	237,675	247,473	250,122	248,506
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,191	1,260	1,505	1,572	1,287
b. Commercial paper	220	211	231	247	418
c. Other short-term loans	285	268	258	284	206
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,716	6,384	6,954	7,070	7,223
Income taxes accrued, prior and current years, net of payments:					
a. Federal	417	629	407	689	686
b. Other	58	86	84	100	50
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	608	841	478	662	564
b. Bonds and debentures	1,209	1,207	675	629	620
c. Other long-term loans	868	958	1,467	1,827	1,825
All other current liabilities, including excise and sales taxes, and accrued expenses	14,805	14,695	15,744	16,145	16,565
Total current liabilities	26,376	26,537	27,803	29,224	29,443
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,047	20,340	22,209	21,894	22,059
b. Bonds and debentures	21,592	23,961	27,494	27,771	28,328
c. Other long-term loans	9,589	9,015	9,524	9,114	9,001
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	31,492	31,126	34,920	36,334	36,440
Total liabilities	109,096	110,979	121,950	124,337	125,272
Capital stock and other capital	83,779	82,606	84,114	83,454	83,724
Retained earnings	85,599	88,244	89,429	91,785	91,189
Cumulative foreign currency translation adjustment	(9)	(1,544)	(2,788)	(2,669)	(3,890)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,470)	(6,273)	(7,063)	(6,973)	(6,908)
Less: Treasury stock at cost	33,731	36,336	38,169	39,811	40,882
Stockholders' equity	129,169	126,697	125,523	125,785	123,234
Total Liabilities and Stockholders' Equity	238,265	237,675	247,473	250,122	248,506
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	32,791	32,617	34,930	31,911	32,999

Table 70.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	1,507,036	1,497,804	1,494,128	1,497,597	1,534,172
Depreciation, depletion, and amortization of property, plant, and equipment	38,549	38,103	38,187	38,601	37,715
All other operating costs and expenses	1,350,063	1,338,421	1,354,235	1,347,455	1,369,374
Income (loss) from operations	118,424	121,280	101,706	111,541	127,083
Interest expense	25,548	25,640	25,902	25,666	26,225
Dividend income	2,014	1,689	4,990	1,474	1,908
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	7,056	5,944	6,429	6,260	4,708
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	327	(17,175)	(12,803)	(7,107)	(489)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	89,162	88,278	77,696	83,640	78,682
Income (loss) before income taxes	191,436	174,377	152,115	170,142	185,667
Provision for current and deferred domestic income taxes:					
a. Federal	32,035	29,012	15,090	30,366	31,691
b. Other	4,911	4,026	4,241	4,458	5,332
Income (loss) after income taxes	154,490	141,339	132,784	135,318	148,644
Extraordinary gains (losses), net of taxes	0	1	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	154,490	141,339	132,784	135,318	148,644
Cash dividends charged to retained earnings in this quarter	42,669	37,329	52,608	42,807	46,988
Net income retained in business	111,821	104,010	80,176	92,511	101,656
Retained earnings at beginning of quarter	2,171,687	2,256,476	2,335,169	2,388,503	2,411,977
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10,017)	(17,867)	(19,859)	(12,108)	(8,178)
Retained earnings at end of quarter	2,273,492	2,342,620	2,395,487	2,468,907	2,505,456
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.56	2.54	2.56	2.58	2.46
All other operating costs and expenses	89.58	89.36	90.64	89.97	89.26
Income (loss) from operations	7.86	8.10	6.81	7.45	8.28
Interest expense	1.70	1.71	1.73	1.71	1.71
Dividend income	0.13	0.11	0.33	0.10	0.12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.47	0.40	0.43	0.42	0.31
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.02	(1.15)	(0.86)	(0.47)	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.92	5.89	5.20	5.58	5.13
Income (loss) before income taxes	12.70	11.64	10.18	11.36	12.10
Provision for current and deferred domestic income taxes	2.45	2.21	1.29	2.33	2.41
Income (loss) after income taxes	10.25	9.44	8.89	9.04	9.69
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.38	20.47	18.19	19.74	21.56
After income taxes	18.06	16.59	15.88	15.70	17.26
Annual rate of profit on total assets:					
Before income taxes	10.25	9.28	8.00	8.73	9.55
After income taxes	8.27	7.52	6.98	6.94	7.65

Table 70.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	249,671	242,476	260,436	233,992	239,190
Time deposits in the U.S., including negotiable certificates of deposit	50,007	45,504	50,850	46,359	42,404
Cash and deposits outside the U.S.	20,243	14,836	13,399	12,359	10,884
Total cash on hand and in banks	319,921	302,816	324,684	292,711	292,477
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7,842	7,304	7,774	8,395	8,631
b. Other, due in 1 year or less	26,147	20,581	23,550	25,170	28,467
Commercial and finance company paper of U.S. issuers	42,532	35,054	41,975	38,748	35,656
State and local government securities, due in 1 year or less	3,778	3,912	3,833	4,373	4,108
Foreign securities, due in 1 year or less	4,294	4,531	8,348	8,425	9,163
Other short-term financial investments	72,945	73,187	66,320	63,658	67,960
Total cash, U.S. Government and other securities	477,459	447,385	476,485	441,480	446,462
Trade receivables from the U.S. Government	42,832	41,828	40,625	42,613	42,823
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	554,560	554,470	534,449	560,753	560,800
Total receivables	597,392	596,298	575,074	603,366	603,622
Inventories	599,892	613,630	613,526	642,102	641,973
All other current assets	374,404	371,041	378,520	384,010	396,791
Total current assets	2,049,147	2,028,355	2,043,604	2,070,957	2,088,848
Property, plant, and equipment	2,495,907	2,510,938	2,532,289	2,576,792	2,558,559
Land and mineral rights	153,518	152,951	158,101	159,597	159,806
Less: Accumulated depreciation, depletion, and amortization	1,381,404	1,390,647	1,395,702	1,424,350	1,426,310
Net property, plant, and equipment	1,268,021	1,273,241	1,294,688	1,312,039	1,292,054
U.S. Treasury and Federal agency securities, due in more than 1 year	5,174	6,434	5,514	7,057	6,451
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,150,946	4,207,089	4,262,791	4,404,791	4,385,901
Total Assets	7,473,288	7,515,119	7,606,597	7,794,844	7,773,254
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	43,051	43,254	40,657	43,493	45,487
b. Commercial paper	56,166	55,941	58,305	67,149	62,198
c. Other short-term loans	45,528	46,694	53,052	50,369	52,066
Advances and prepayments by the U.S. Government	46,977	48,188	47,703	49,043	50,580
Trade accounts and trade notes payable	464,978	460,074	467,991	483,377	473,923
Income taxes accrued, prior and current years, net of payments:					
a. Federal	28,594	32,999	26,453	33,715	31,592
b. Other	4,145	3,657	4,532	4,735	4,394
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	22,257	24,192	27,187	30,221	30,015
b. Bonds and debentures	46,019	53,327	58,138	66,536	65,262
c. Other long-term loans	38,712	39,916	58,288	64,094	68,680
All other current liabilities, including excise and sales taxes, and accrued expenses	666,271	683,530	713,097	689,215	690,460
Total current liabilities	1,462,698	1,491,770	1,555,403	1,581,947	1,574,657
Long-term debt, due in more than 1 year:					
a. Loans from banks	326,594	329,827	334,332	333,399	335,793
b. Bonds and debentures	691,618	695,503	702,049	703,536	711,809
c. Other long-term loans	520,239	540,211	506,860	524,182	513,682
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,050,559	1,049,572	1,163,275	1,203,314	1,193,301
Total liabilities	4,051,708	4,106,882	4,261,920	4,346,377	4,329,241
Capital stock and other capital	2,250,352	2,256,657	2,268,325	2,291,771	2,282,267
Retained earnings	2,273,492	2,342,620	2,395,487	2,468,907	2,505,456
Cumulative foreign currency translation adjustment	49,911	9,347	(11,980)	1,811	(39,081)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(227,436)	(240,595)	(322,970)	(311,374)	(314,713)
Less: Treasury stock at cost	924,740	959,792	984,185	1,002,648	989,917
Stockholders' equity	3,421,580	3,408,237	3,344,677	3,448,467	3,444,013
Total Liabilities and Stockholders' Equity	7,473,288	7,515,119	7,606,597	7,794,844	7,773,254
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	586,449	536,585	488,201	489,011	514,191

Table 71.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	869,236	852,042	833,981	837,410	842,694	637,800	645,762	660,146	660,187	691,478
Depreciation, depletion, and amortization of property, plant, and equipment	21,017	20,531	20,296	20,869	20,009	17,532	17,573	17,891	17,732	17,706
All other operating costs and expenses	778,466	759,182	760,272	753,921	754,386	571,597	579,239	593,963	593,534	614,988
Income (loss) from operations	69,753	72,330	53,413	62,620	68,299	48,671	48,950	48,293	48,920	58,784
Interest expense	14,794	15,004	15,479	15,070	15,523	10,755	10,636	10,422	10,596	10,701
Dividend income	732	721	3,418	725	713	1,282	969	1,572	749	1,194
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,637	2,688	3,188	2,918	2,917	3,419	3,256	3,241	3,342	1,791
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	721	(11,594)	87	(3,472)	1,562	(394)	(5,581)	(12,890)	(3,636)	(2,051)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	47,212	46,469	35,671	43,509	40,557	41,950	41,809	42,024	40,131	38,125
Income (loss) before income taxes	107,261	95,609	80,298	91,231	98,525	84,174	78,767	71,817	78,911	87,141
Provision for current and deferred domestic income taxes:										
a. Federal	18,975	16,414	15,214	16,422	15,116	13,060	12,598	(124)	13,944	16,575
b. Other	2,869	2,285	1,677	1,603	2,634	2,042	1,741	2,564	2,855	2,698
Income (loss) after income taxes	85,417	76,911	63,407	73,206	80,776	69,073	64,428	69,377	62,112	67,868
Extraordinary gains (losses), net of taxes	0	1	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	85,417	76,911	63,407	73,206	80,776	69,073	64,428	69,377	62,112	67,868
Cash dividends charged to retained earnings in this quarter	28,087	22,708	38,173	25,401	30,573	14,581	14,621	14,435	17,406	16,414
Net income retained in business	57,330	54,203	25,234	47,806	50,203	54,491	49,807	54,942	44,706	51,454
Retained earnings at beginning of quarter	1,379,524	1,416,008	1,465,199	1,471,615	1,457,226	792,163	840,468	869,970	916,888	954,751
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,964)	(7,686)	(13,317)	(7,944)	(3,249)	(6,052)	(10,181)	(6,541)	(4,163)	(4,929)
Retained earnings at end of quarter	1,432,890	1,462,525	1,477,116	1,511,476	1,504,180	840,603	880,094	918,371	957,431	1,001,276
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.42	2.41	2.43	2.49	2.37	2.75	2.72	2.71	2.69	2.56
All other operating costs and expenses	89.56	89.10	91.16	90.03	89.52	89.62	89.70	89.97	89.90	88.94
Income (loss) from operations	8.02	8.49	6.40	7.48	8.10	7.63	7.58	7.32	7.41	8.50
Interest expense	1.70	1.76	1.86	1.80	1.84	1.69	1.65	1.58	1.61	1.55
Dividend income	0.08	0.08	0.41	0.09	0.08	0.20	0.15	0.24	0.11	0.17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.42	0.32	0.38	0.35	0.35	0.54	0.50	0.49	0.51	0.26
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.08	(1.36)	0.01	(0.41)	0.19	(0.06)	(0.86)	(1.95)	(0.55)	(0.30)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.43	5.45	4.28	5.20	4.81	6.58	6.47	6.37	6.08	5.51
Income (loss) before income taxes	12.34	11.22	9.63	10.89	11.69	13.20	12.20	10.88	11.95	12.60
Provision for current and deferred domestic income taxes	2.51	2.19	2.03	2.15	2.11	2.37	2.22	0.37	2.54	2.79
Income (loss) after income taxes	9.83	9.03	7.60	8.74	9.59	10.83	9.98	10.51	9.41	9.81
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.53	22.02	18.99	21.01	23.10	20.13	18.85	17.37	18.44	20.06
After income taxes	19.53	17.71	15.00	16.86	18.94	16.52	15.42	16.78	14.51	15.62
Annual rate of profit on total assets:										
Before income taxes	10.97	9.77	8.14	9.09	9.98	9.45	8.75	7.85	8.35	9.11
After income taxes	8.73	7.86	6.43	7.29	8.18	7.76	7.16	7.58	6.57	7.10

Table 71.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	93,537	90,639	100,993	84,500	91,561	156,134	151,837	159,443	149,492	147,628
Time deposits in the U.S., including negotiable certificates of deposit	23,600	26,122	30,852	24,567	22,457	26,407	19,383	19,998	21,792	19,947
Cash and deposits outside the U.S.	6,853	2,902	1,925	1,445	1,500	13,390	11,934	11,473	10,914	9,384
Total cash on hand and in banks	123,990	119,663	133,770	110,512	115,518	195,931	183,154	190,914	182,198	176,959
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	4,598	4,159	3,835	3,849	3,574	3,244	3,146	3,939	4,547	5,057
b. Other, due in 1 year or less	8,134	3,192	3,432	3,534	2,961	18,013	17,389	20,118	21,636	25,506
Commercial and finance company paper of U.S. issuers	3,685	2,210	2,516	2,133	2,552	38,847	32,844	39,460	36,616	33,104
State and local government securities, due in 1 year or less	1,325	1,390	1,245	1,408	1,442	2,453	2,522	2,588	2,965	2,666
Foreign securities, due in 1 year or less	113	350	335	284	527	4,181	4,182	8,013	8,140	8,636
Other short-term financial investments	25,361	24,207	23,445	22,309	26,127	47,584	48,979	42,875	41,349	41,833
Total cash, U.S. Government and other securities	167,206	155,170	168,578	144,029	152,701	310,253	292,215	307,907	297,451	293,761
Trade receivables from the U.S. Government	610	530	549	480	411	42,222	41,298	40,077	42,132	42,412
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	286,036	283,705	275,054	285,050	281,280	268,524	270,764	259,394	275,703	279,520
Total receivables	286,645	284,236	275,603	285,531	281,691	310,747	312,062	299,471	317,836	321,932
Inventories	252,940	255,424	257,009	266,039	258,690	346,952	358,206	356,517	376,062	383,283
All other current assets	196,894	189,463	195,602	201,251	197,295	177,511	181,578	182,918	182,759	199,495
Total current assets	903,684	884,293	896,791	896,850	890,376	1,145,463	1,144,061	1,146,813	1,174,107	1,198,471
Property, plant, and equipment	1,490,529	1,487,152	1,498,866	1,520,093	1,487,813	1,487,813	1,005,378	1,033,423	1,056,700	1,070,745
Land and mineral rights	98,456	97,521	102,173	103,341	103,833	55,062	55,430	55,929	56,256	55,973
Less: Accumulated depreciation, depletion, and amortization	788,668	787,581	791,794	805,699	798,081	592,736	603,066	603,908	618,651	628,229
Net property, plant, and equipment	800,317	797,092	809,245	817,734	793,565	467,703	476,150	485,444	494,305	498,489
U.S. Treasury and Federal agency securities, due in more than 1 year	863	991	1,259	1,284	1,394	4,311	5,443	4,255	5,773	5,057
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,207,006	2,233,605	2,239,139	2,298,476	2,262,593	1,943,940	1,973,484	2,023,652	2,106,315	2,123,308
Total Assets	3,911,870	3,915,981	3,946,434	4,014,344	3,947,928	3,561,418	3,599,139	3,660,163	3,780,500	3,825,326
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	26,144	24,080	21,644	23,060	25,783	16,907	19,174	19,013	20,433	19,704
b. Commercial paper	47,208	46,561	45,558	55,005	51,854	8,958	9,379	12,748	12,144	10,344
c. Other short-term loans	29,966	30,560	38,480	35,372	36,912	15,562	16,133	14,573	14,997	15,154
Advances and prepayments by the U.S. Government	14	13	23	12	19	46,963	48,176	47,680	49,031	50,561
Trade accounts and trade notes payable	233,105	226,729	233,112	233,130	220,168	231,873	233,344	234,879	250,247	253,755
Income taxes accrued, prior and current years, net of payments:										
a. Federal	17,292	19,922	14,677	18,656	18,450	11,302	13,077	11,776	15,059	13,142
b. Other	3,142	2,152	3,104	3,036	2,744	1,004	1,505	1,427	1,699	1,650
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	13,480	14,258	15,137	16,424	13,869	8,776	9,933	12,049	13,797	16,146
b. Bonds and debentures	26,426	31,124	38,823	45,436	40,265	19,593	22,203	19,315	21,100	24,997
c. Other long-term loans	26,342	26,738	45,089	45,982	51,414	12,369	13,178	13,199	18,113	17,266
All other current liabilities, including excise and sales taxes, and accrued expenses	283,790	290,031	311,684	299,518	294,117	382,481	393,499	401,414	389,697	396,342
Total current liabilities	706,910	712,169	767,331	775,630	755,595	755,788	779,600	788,073	806,317	819,062
Long-term debt, due in more than 1 year:										
a. Loans from banks	176,996	175,960	177,831	173,931	176,758	149,599	153,867	156,501	159,467	159,035
b. Bonds and debentures	408,184	402,531	405,650	404,234	406,181	283,433	292,972	296,399	299,302	305,628
c. Other long-term loans	330,596	347,267	312,240	324,633	314,000	189,643	192,944	194,620	199,548	199,682
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	539,856	540,922	592,212	599,390	589,143	510,703	508,649	571,063	603,924	604,158
Total liabilities	2,162,542	2,178,849	2,255,263	2,277,819	2,241,676	1,889,166	1,928,032	2,006,656	2,068,558	2,087,565
Capital stock and other capital	989,997	1,003,051	1,004,869	1,014,495	1,002,527	1,260,355	1,253,606	1,263,456	1,277,276	1,279,740
Retained earnings	1,432,890	1,462,525	1,477,116	1,511,476	1,504,180	840,603	880,094	918,371	957,431	1,001,276
Cumulative foreign currency translation adjustment	27,137	2,750	(9,317)	2,150	(26,585)	22,774	6,597	(2,662)	(339)	(12,495)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(93,992)	(101,070)	(130,825)	(126,128)	(128,994)	(133,444)	(139,525)	(192,145)	(185,246)	(185,719)
Less: Treasury stock at cost	606,704	630,125	650,672	665,468	644,875	318,036	329,667	333,513	337,179	345,042
Stockholders' equity	1,749,328	1,737,131	1,691,171	1,736,525	1,706,252	1,672,252	1,671,106	1,653,507	1,711,942	1,737,761
Total Liabilities and Stockholders' Equity	3,911,870	3,915,981	3,946,434	4,014,344	3,947,928	3,561,418	3,599,139	3,660,163	3,780,500	3,825,326
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	196,774	172,124	129,461	121,220	134,781	389,675	364,461	358,740	367,791	379,410

Table 72.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	32,430	31,718	33,050	32,015	36,332
Depreciation, depletion, and amortization of property, plant, and equipment	791	783	760	740	834
All other operating costs and expenses	29,866	29,015	30,489	29,185	32,882
Income (loss) from operations	1,773	1,920	1,801	2,090	2,616
Interest expense	333	306	291	266	271
Dividend income	5	9	12	4	2
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	60	60	(30)	19	17
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	27	9	20	88	(238)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4	12	10	4	6
Income (loss) before income taxes	1,536	1,704	1,523	1,941	2,132
Provision for current and deferred domestic income taxes:					
a. Federal	259	191	201	275	335
b. Other	18	13	8	8	6
Income (loss) after income taxes	1,259	1,500	1,314	1,657	1,791
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,259	1,500	1,314	1,657	1,791
Cash dividends charged to retained earnings in this quarter	742	592	926	619	1,034
Net income retained in business	516	908	388	1,038	756
Retained earnings at beginning of quarter	14,888	17,000	21,772	20,722	19,471
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(209)	(131)	(258)	(210)	(216)
Retained earnings at end of quarter	15,195	17,778	21,902	21,550	20,011
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.44	2.47	2.30	2.31	2.30
All other operating costs and expenses	92.09	91.48	92.25	91.16	90.50
Income (loss) from operations	5.47	6.05	5.45	6.53	7.20
Interest expense	1.03	0.96	0.88	0.83	0.75
Dividend income	0.01	0.03	0.04	0.01	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.18	0.19	(0.09)	0.06	0.05
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.08	0.03	0.06	0.27	(0.65)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.01	0.04	0.03	0.01	0.02
Income (loss) before income taxes	4.74	5.37	4.61	6.06	5.87
Provision for current and deferred domestic income taxes	0.86	0.64	0.63	0.89	0.94
Income (loss) after income taxes	3.88	4.73	3.97	5.18	4.93
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	17.05	18.91	16.65	20.41	20.18
After income taxes	13.97	16.65	14.36	17.43	16.94
Annual rate of profit on total assets:					
Before income taxes	7.91	8.95	7.88	9.99	10.05
After income taxes	6.48	7.88	6.79	8.53	8.44

Table 72.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
ASSETS					
Cash and demand deposits in the U.S.	6,522	6,124	6,483	6,613	7,116
Time deposits in the U.S., including negotiable certificates of deposit	717	610	676	582	775
Cash and deposits outside the U.S.	93	70	107	96	89
Total cash on hand and in banks	7,332	6,803	7,266	7,291	7,980
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	11	7	16	0	40
b. Other, due in 1 year or less	1	21	30	0	2
Commercial and finance company paper of U.S. issuers	61	41	127	46	51
State and local government securities, due in 1 year or less	4	32	36	48	51
Foreign securities, due in 1 year or less	0	0	0	2	2
Other short-term financial investments	1,219	1,215	1,186	1,180	1,512
Total cash, U.S. Government and other securities	8,628	8,119	8,660	8,567	9,637
Trade receivables from the U.S. Government	139	137	134	106	174
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,052	16,740	16,996	17,428	18,153
Total receivables	17,190	16,877	17,130	17,535	18,327
Inventories	17,485	17,408	18,324	18,315	20,115
All other current assets	3,257	3,164	3,380	3,179	3,704
Total current assets	46,560	45,568	47,494	47,595	51,783
Property, plant, and equipment	51,321	50,969	50,196	51,143	54,402
Land and mineral rights	1,126	1,162	1,170	1,191	1,213
Less: Accumulated depreciation, depletion, and amortization	32,350	32,616	32,039	32,219	33,746
Net property, plant, and equipment	20,096	19,514	19,328	20,116	21,869
U.S. Treasury and Federal agency securities, due in more than 1 year	1	0	12	5	4
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,008	11,064	10,512	10,000	11,175
Total Assets	77,665	76,146	77,346	77,715	84,832
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,187	3,933	3,749	3,414	3,850
b. Commercial paper	191	188	185	26	26
c. Other short-term loans	578	746	806	824	881
Advances and prepayments by the U.S. Government	40	45	0	0	47
Trade accounts and trade notes payable	10,495	10,148	10,786	10,628	10,723
Income taxes accrued, prior and current years, net of payments:					
a. Federal	267	283	279	334	362
b. Other	20	17	16	14	10
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,774	1,748	1,895	1,778	1,614
b. Bonds and debentures	20	13	11	13	15
c. Other long-term loans	709	700	543	636	612
All other current liabilities, including excise and sales taxes, and accrued expenses	6,129	6,173	6,359	6,008	6,996
Total current liabilities	24,408	23,994	24,629	23,675	25,135
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,543	7,905	8,013	7,352	8,210
b. Bonds and debentures	145	107	121	168	112
c. Other long-term loans	5,187	5,332	4,939	5,250	5,516
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,341	2,762	3,052	3,239	3,588
Total liabilities	41,623	40,100	40,754	39,683	42,561
Capital stock and other capital	22,379	20,433	16,653	18,358	24,517
Retained earnings	15,195	17,778	21,902	21,550	20,011
Cumulative foreign currency translation adjustment	25	12	40	59	(14)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(618)	(1,164)	(754)	(692)	(1,193)
Less: Treasury stock at cost	939	1,013	1,248	1,245	1,051
Stockholders' equity	36,042	36,046	36,593	38,032	42,271
Total Liabilities and Stockholders' Equity	77,665	76,146	77,346	77,715	84,832
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,153	21,573	22,865	23,921	26,648

Table 73.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,485	11,437	13,038	12,510	15,493	18,944	20,280	20,012	19,504	20,838
Depreciation, depletion, and amortization of property, plant, and equipment	328	288	307	296	360	462	495	452	443	474
All other operating costs and expenses	12,334	10,353	11,952	11,356	13,978	17,532	18,662	18,537	17,829	18,904
Income (loss) from operations	823	797	779	859	1,156	950	1,123	1,022	1,232	1,461
Interest expense	136	108	116	97	120	196	198	175	168	151
Dividend income	0	1	4	1	1	5	8	8	4	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	13	(3)	(4)	10	(9)	47	63	(26)	9	26
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	23	5	14	52	(7)	4	4	5	36	(230)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3	10	10	5	1	1	2	0	(1)	5
Income (loss) before income taxes	726	702	687	830	1,020	810	1,002	836	1,111	1,112
Provision for current and deferred domestic income taxes:										
a. Federal	81	54	99	78	142	178	137	102	197	193
b. Other	8	5	3	4	5	10	8	5	4	1
Income (loss) after income taxes	637	643	585	748	873	622	857	729	909	917
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	637	643	585	748	873	622	857	729	909	917
Cash dividends charged to retained earnings in this quarter	253	203	353	323	400	489	389	573	296	634
Net income retained in business	384	440	232	425	474	133	468	155	614	283
Retained earnings at beginning of quarter	7,028	6,615	9,449	9,574	7,810	7,860	10,386	12,323	11,147	11,661
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	12	(75)	(159)	(118)	(61)	(222)	(56)	(99)	(92)	(155)
Retained earnings at end of quarter	7,424	6,980	9,523	9,881	8,223	7,771	10,798	12,380	11,669	11,789
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.43	2.51	2.36	2.37	2.32	2.44	2.44	2.26	2.27	2.27
All other operating costs and expenses	91.46	90.52	91.67	90.77	90.22	92.54	92.02	92.63	91.41	90.72
Income (loss) from operations	6.10	6.97	5.97	6.86	7.46	5.02	5.54	5.11	6.32	7.01
Interest expense	1.01	0.94	0.89	0.78	0.78	1.04	0.98	0.87	0.86	0.72
Dividend income	0.00	0.01	0.03	0.01	0.00	0.02	0.04	0.04	0.02	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.09	(0.03)	(0.03)	0.08	(0.06)	0.25	0.31	(0.13)	0.05	0.13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.17	0.04	0.11	0.42	(0.05)	0.02	0.02	0.03	0.18	(1.11)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.02	0.09	0.08	0.04	0.01	0.01	0.01	0.00	0.00	0.03
Income (loss) before income taxes	5.38	6.14	5.27	6.63	6.58	4.28	4.94	4.18	5.70	5.34
Provision for current and deferred domestic income taxes	0.66	0.52	0.78	0.66	0.95	1.00	0.71	0.54	1.03	0.94
Income (loss) after income taxes	4.72	5.62	4.49	5.98	5.64	3.28	4.23	3.64	4.66	4.40
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.49	23.89	21.49	24.23	24.41	14.01	16.50	14.04	18.26	17.40
After income taxes	19.74	21.87	18.30	21.84	20.91	10.75	14.12	12.24	14.95	14.35
Annual rate of profit on total assets:										
Before income taxes	9.93	11.03	10.01	12.11	12.15	6.69	7.91	6.70	8.83	8.68
After income taxes	8.72	10.10	8.52	10.91	10.41	5.14	6.77	5.84	7.23	7.16

Table 73.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,184	2,143	2,364	2,088	2,556	4,338	3,981	4,119	4,525	4,559
Time deposits in the U.S., including negotiable certificates of deposit	306	172	213	106	189	411	438	463	476	586
Cash and deposits outside the U.S.	11	14	13	13	12	81	56	94	83	77
Total cash on hand and in banks	2,502	2,329	2,590	2,207	2,758	4,830	4,474	4,676	5,084	5,222
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	0	0	0	0	36	11	7	16	0	4
b. Other, due in 1 year or less	0	0	0	0	0	1	21	30	0	2
Commercial and finance company paper of U.S. issuers	18	13	56	11	10	43	28	71	35	41
State and local government securities, due in 1 year or less	0	32	34	45	51	4	0	2	2	0
Foreign securities, due in 1 year or less	0	0	0	2	2	0	0	0	0	0
Other short-term financial investments	498	419	410	539	621	721	796	776	640	891
Total cash, U.S. Government and other securities	3,018	2,793	3,090	2,805	3,477	5,611	5,326	5,570	5,762	6,160
Trade receivables from the U.S. Government	11	29	44	31	35	128	108	90	75	139
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,283	5,386	5,803	5,990	6,985	10,769	11,354	11,193	11,439	11,167
Total receivables	6,294	5,415	5,847	6,021	7,020	10,896	11,462	11,283	11,514	11,307
Inventories	5,960	5,091	5,559	5,996	7,181	11,525	12,317	12,764	12,319	12,934
All other current assets	1,145	985	1,337	958	1,371	2,112	2,178	2,043	2,221	2,334
Total current assets	16,417	14,284	15,833	15,779	19,049	30,144	31,284	31,661	31,816	32,734
Property, plant, and equipment	22,319	20,196	21,397	21,604	25,135	29,001	30,773	28,800	29,539	29,267
Land and mineral rights	451	409	431	433	473	674	753	740	758	740
Less: Accumulated depreciation, depletion, and amortization	13,501	12,533	13,180	13,240	15,064	18,849	20,084	18,859	18,978	18,682
Net property, plant, and equipment	9,270	8,072	8,648	8,797	10,544	10,827	11,442	10,680	11,319	11,326
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	5	4	4	1	0	7	1	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,556	3,100	2,975	2,834	3,974	7,452	7,964	7,538	7,166	7,201
Total Assets	29,242	25,456	27,460	27,414	33,571	48,423	50,690	49,886	50,302	51,261
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,681	1,287	1,400	1,422	1,722	2,506	2,646	2,350	1,992	2,128
b. Commercial paper	185	183	177	5	6	7	5	8	21	19
c. Other short-term loans	141	152	264	252	332	436	594	543	572	549
Advances and prepayments by the U.S. Government	0	0	0	0	0	40	45	0	0	47
Trade accounts and trade notes payable	4,287	3,459	3,926	3,894	4,224	6,208	6,690	6,861	6,734	6,498
Income taxes accrued, prior and current years, net of payments:										
a. Federal	73	58	85	94	105	193	225	194	240	256
b. Other	9	7	6	4	4	11	10	10	10	7
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	689	611	665	563	692	1,085	1,137	1,230	1,215	922
b. Bonds and debentures	12	4	5	3	9	8	10	6	10	6
c. Other long-term loans	374	369	140	160	325	334	331	403	476	286
All other current liabilities, including excise and sales taxes, and accrued expenses	2,076	1,843	1,947	1,544	1,940	4,053	4,331	4,411	4,464	5,056
Total current liabilities	9,526	7,971	8,615	7,940	9,360	14,882	16,023	16,015	15,734	15,775
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,370	2,614	2,875	2,782	3,814	5,172	5,291	5,138	4,570	4,396
b. Bonds and debentures	40	26	30	22	20	106	81	91	146	92
c. Other long-term loans	2,322	2,121	2,153	2,099	2,374	2,866	3,211	2,786	3,151	3,142
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,075	968	999	877	1,290	2,266	1,794	2,052	2,362	2,298
Total liabilities	16,333	13,700	14,672	13,720	16,858	25,291	26,400	26,081	25,964	25,703
Capital stock and other capital	5,930	5,376	3,741	4,117	9,110	16,448	15,058	12,911	14,241	15,407
Retained earnings	7,424	6,980	9,523	9,881	8,223	7,771	10,798	12,380	11,669	11,789
Cumulative foreign currency translation adjustment	20	9	16	31	64	6	3	24	29	(78)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(21)	(184)	60	192	(141)	(597)	(980)	(814)	(884)	(1,053)
Less: Treasury stock at cost	443	424	553	527	543	496	589	696	718	507
Stockholders' equity	12,910	11,757	12,788	13,694	16,713	23,132	24,290	23,805	24,338	25,558
Total Liabilities and Stockholders' Equity	29,242	25,456	27,460	27,414	33,571	48,423	50,690	49,886	50,302	51,261
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,890	6,313	7,218	7,839	9,689	15,262	15,260	15,647	16,082	16,959

Table 74.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	35,826	36,491	34,495	34,818	38,775
Depreciation, depletion, and amortization of property, plant, and equipment	784	829	824	809	918
All other operating costs and expenses	32,549	33,351	31,922	31,842	35,264
Income (loss) from operations	2,493	2,311	1,750	2,167	2,594
Interest expense	290	319	331	301	323
Dividend income	10	7	24	17	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(17)	9	0	83	26
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(48)	(50)	(150)	52	(49)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	29	21	39	32	11
Income (loss) before income taxes	2,176	1,979	1,333	2,050	2,269
Provision for current and deferred domestic income taxes:					
a. Federal	382	340	257	320	370
b. Other	33	30	25	32	41
Income (loss) after income taxes	1,761	1,608	1,050	1,698	1,858
Extraordinary gains (losses), net of taxes	0	1	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,761	1,609	1,050	1,698	1,858
Cash dividends charged to retained earnings in this quarter	946	635	1,135	606	978
Net income retained in business	815	975	(85)	1,092	880
Retained earnings at beginning of quarter	17,326	18,765	17,195	17,543	17,453
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(72)	(72)	(134)	(306)	(249)
Retained earnings at end of quarter	18,069	19,668	16,976	18,329	18,084
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.19	2.27	2.39	2.32	2.37
All other operating costs and expenses	90.85	91.40	92.54	91.45	90.94
Income (loss) from operations	6.96	6.33	5.07	6.22	6.69
Interest expense	0.81	0.87	0.96	0.86	0.83
Dividend income	0.03	0.02	0.07	0.05	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.05)	0.02	0.00	0.24	0.07
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.13)	(0.14)	(0.43)	0.15	(0.13)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.08	0.06	0.11	0.09	0.03
Income (loss) before income taxes	6.07	5.42	3.86	5.89	5.85
Provision for current and deferred domestic income taxes	1.16	1.01	0.82	1.01	1.06
Income (loss) after income taxes	4.92	4.41	3.04	4.88	4.79
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.82	18.73	12.91	19.30	21.23
After income taxes	16.85	15.23	10.17	15.99	17.38
Annual rate of profit on total assets:					
Before income taxes	10.26	9.19	6.16	9.37	9.84
After income taxes	8.30	7.47	4.85	7.76	8.06

Table 74.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	7,057	6,496	7,178	6,694	7,263
Time deposits in the U.S., including negotiable certificates of deposit	518	438	435	479	501
Cash and deposits outside the U.S.	229	223	177	234	231
Total cash on hand and in banks	7,804	7,157	7,790	7,407	7,995
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	14	9	9	65	8
b. Other, due in 1 year or less	197	253	144	114	134
Commercial and finance company paper of U.S. issuers	226	176	109	170	128
State and local government securities, due in 1 year or less	122	27	86	101	133
Foreign securities, due in 1 year or less	0	0	0	0	1
Other short-term financial investments	613	663	704	907	950
Total cash, U.S. Government and other securities	8,975	8,285	8,841	8,763	9,347
Trade receivables from the U.S. Government	350	250	225	88	96
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,025	17,791	16,272	17,349	18,803
Total receivables	17,375	18,040	16,498	17,438	18,899
Inventories	18,243	19,022	19,622	20,396	21,344
All other current assets	3,886	4,060	4,030	4,556	4,669
Total current assets	48,479	49,407	48,991	51,153	54,258
Property, plant, and equipment	51,266	51,969	52,514	51,732	55,714
Land and mineral rights	1,248	1,248	1,428	1,540	1,391
Less: Accumulated depreciation, depletion, and amortization	30,596	31,218	31,747	31,472	34,077
Net property, plant, and equipment	21,918	21,998	22,196	21,800	23,029
U.S. Treasury and Federal agency securities, due in more than 1 year	59	51	91	85	88
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	14,391	14,705	15,298	14,518	14,846
Total Assets	84,847	86,161	86,576	87,556	92,221
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,731	4,462	4,831	5,085	5,880
b. Commercial paper	164	79	49	35	32
c. Other short-term loans	874	1,258	1,267	1,384	1,450
Advances and prepayments by the U.S. Government	3	7	34	26	17
Trade accounts and trade notes payable	10,455	10,568	9,921	10,268	11,720
Income taxes accrued, prior and current years, net of payments:					
a. Federal	275	302	377	404	332
b. Other	47	31	27	41	32
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,336	1,426	1,661	1,630	1,758
b. Bonds and debentures	84	85	73	74	94
c. Other long-term loans	506	438	530	792	755
All other current liabilities, including excise and sales taxes, and accrued expenses	7,314	6,700	7,339	7,112	7,718
Total current liabilities	24,789	25,357	26,108	26,851	29,788
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,590	9,209	9,273	9,031	9,598
b. Bonds and debentures	332	368	310	330	316
c. Other long-term loans	5,415	5,540	4,934	4,862	5,573
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,915	3,439	4,650	3,999	4,194
Total liabilities	43,041	43,914	45,274	45,073	49,470
Capital stock and other capital	27,196	25,690	28,151	27,589	28,929
Retained earnings	18,069	19,668	16,976	18,329	18,084
Cumulative foreign currency translation adjustment	(188)	(202)	(177)	(237)	(221)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,226)	(1,037)	(1,821)	(1,392)	(2,134)
Less: Treasury stock at cost	2,045	1,872	1,828	1,807	1,907
Stockholders' equity	41,806	42,248	41,302	42,483	42,751
Total Liabilities and Stockholders' Equity	84,847	86,161	86,576	87,556	92,221
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	23,690	24,050	22,883	24,302	24,470

Table 75.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,952	20,295	17,415	17,343	18,828	18,874	16,196	17,080	17,474	19,947
Depreciation, depletion, and amortization of property, plant, and equipment	370	422	402	362	398	414	408	422	447	520
All other operating costs and expenses	15,514	18,755	16,225	15,999	17,336	17,035	14,597	15,697	15,843	17,928
Income (loss) from operations	1,068	1,119	788	982	1,094	1,424	1,191	961	1,184	1,500
Interest expense	139	159	164	131	143	151	160	167	170	180
Dividend income	2	2	13	8	1	8	4	11	9	8
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	9	14	33	14	8	(26)	(5)	(33)	69	18
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	22	18	2	24	(5)	(70)	(69)	(151)	28	(44)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	11	19	19	15	8	18	2	20	17	3
Income (loss) before income taxes	974	1,014	692	912	964	1,202	964	641	1,137	1,305
Provision for current and deferred domestic income taxes:										
a. Federal	132	133	123	155	170	250	207	135	165	200
b. Other	14	11	8	16	25	18	18	18	16	16
Income (loss) after income taxes	828	869	561	742	769	933	739	489	956	1,089
Extraordinary gains (losses), net of taxes	0	1	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	828	870	561	742	769	933	739	489	956	1,089
Cash dividends charged to retained earnings in this quarter	432	332	347	224	404	514	302	788	382	574
Net income retained in business	395	538	214	518	365	419	437	(299)	574	515
Retained earnings at beginning of quarter	10,637	11,079	9,359	8,955	8,408	6,689	7,686	7,837	8,588	9,045
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20)	(89)	(73)	(122)	(257)	(52)	18	(60)	(184)	8
Retained earnings at end of quarter	11,013	11,528	9,499	9,351	8,516	7,057	8,140	7,477	8,978	9,567
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.18	2.08	2.31	2.09	2.11	2.19	2.52	2.47	2.56	2.61
All other operating costs and expenses	91.52	92.41	93.16	92.25	92.07	90.26	90.13	91.90	90.66	89.88
Income (loss) from operations	6.30	5.52	4.53	5.66	5.81	7.55	7.36	5.63	6.78	7.52
Interest expense	0.82	0.78	0.94	0.75	0.76	0.80	0.99	0.98	0.97	0.90
Dividend income	0.01	0.01	0.08	0.05	0.01	0.04	0.03	0.07	0.05	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.05	0.07	0.19	0.08	0.04	(0.14)	(0.03)	(0.19)	0.40	0.09
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.13	0.09	0.01	0.14	(0.02)	(0.37)	(0.43)	(0.89)	0.16	(0.22)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.06	0.09	0.11	0.09	0.04	0.09	0.01	0.12	0.10	0.02
Income (loss) before income taxes	5.75	5.00	3.97	5.26	5.12	6.37	5.96	3.75	6.51	6.54
Provision for current and deferred domestic income taxes	0.86	0.71	0.75	0.99	1.04	1.42	1.39	0.89	1.04	1.08
Income (loss) after income taxes	4.88	4.28	3.22	4.28	4.08	4.94	4.56	2.86	5.47	5.46
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.04	21.10	15.82	19.96	21.17	19.93	16.76	10.77	18.80	21.28
After income taxes	18.73	18.09	12.83	16.22	16.88	15.47	12.84	8.21	15.81	17.75
Annual rate of profit on total assets:										
Before income taxes	10.47	9.65	7.02	9.46	9.60	10.09	8.74	5.44	9.29	10.03
After income taxes	8.90	8.27	5.69	7.69	7.65	7.84	6.70	4.15	7.81	8.37

Table 75.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	2,415	2,193	2,488	2,555	2,579	4,642	4,303	4,690	4,139	4,684
Time deposits in the U.S., including negotiable certificates of deposit	179	139	122	130	135	339	298	313	350	366
Cash and deposits outside the U.S.	92	106	96	140	124	136	116	81	93	106
Total cash on hand and in banks	2,686	2,439	2,706	2,825	2,839	5,118	4,718	5,084	4,582	5,156
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	0	9	9	54	8	14	0	0	11	0
b. Other, due in 1 year or less	45	44	46	0	0	152	209	98	114	134
Commercial and finance company paper of U.S. issuers	119	110	58	110	59	106	66	51	60	69
State and local government securities, due in 1 year or less	2	6	9	38	66	120	21	76	64	67
Foreign securities, due in 1 year or less	0	0	0	0	0	0	0	0	0	1
Other short-term financial investments	260	285	248	246	248	353	378	455	661	702
Total cash, U.S. Government and other securities	3,112	2,892	3,076	3,272	3,220	5,863	5,393	5,765	5,491	6,128
Trade receivables from the U.S. Government	17	24	18	6	4	333	226	207	82	91
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,353	9,096	7,638	7,749	8,185	9,672	8,695	8,634	9,601	10,618
Total receivables	7,370	9,120	7,656	7,754	8,190	10,005	8,920	8,841	9,683	10,709
Inventories	7,621	9,023	8,728	8,676	9,492	10,622	9,998	10,894	11,720	11,852
All other current assets	1,674	1,825	1,672	1,663	1,582	2,212	2,235	2,358	2,893	3,087
Total current assets	19,777	22,861	21,132	21,365	22,483	28,702	26,546	27,859	29,788	31,776
Property, plant, and equipment	26,008	27,867	26,564	25,316	27,237	25,258	24,102	25,950	26,416	28,477
Land and mineral rights	543	570	481	515	583	705	678	947	1,025	808
Less: Accumulated depreciation, depletion, and amortization	14,920	16,292	15,618	14,726	16,106	15,677	14,926	16,129	16,746	17,970
Net property, plant, and equipment	11,632	12,145	11,427	11,105	11,714	10,286	9,853	10,768	10,695	11,315
U.S. Treasury and Federal agency securities, due in more than 1 year	16	14	10	0	3	43	36	81	85	85
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	5,779	7,008	6,872	6,096	5,984	8,612	7,697	8,427	8,422	8,861
Total Assets	37,204	42,028	39,440	38,567	40,184	47,643	44,133	47,135	48,990	52,037
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,746	2,489	2,413	2,290	3,040	1,985	1,973	2,418	2,795	2,840
b. Commercial paper	123	44	14	9	7	40	36	35	26	26
c. Other short-term loans	349	687	762	668	826	525	570	505	716	624
Advances and prepayments by the U.S. Government	0	0	13	0	0	3	7	21	26	17
Trade accounts and trade notes payable	4,363	5,399	4,517	4,647	5,129	6,092	5,170	5,404	5,621	6,590
Income taxes accrued, prior and current years, net of payments:										
a. Federal	117	135	232	198	94	158	167	146	206	239
b. Other	16	16	15	17	13	31	16	12	24	19
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	725	851	1,043	944	915	610	574	617	686	843
b. Bonds and debentures	15	16	10	11	11	69	69	63	62	82
c. Other long-term loans	191	144	273	359	175	316	294	257	433	580
All other current liabilities, including excise and sales taxes, and accrued expenses	3,184	3,075	2,958	2,880	2,941	4,130	3,625	4,380	4,233	4,777
Total current liabilities	10,830	12,855	12,249	12,023	13,150	13,959	12,501	13,858	14,828	16,638
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,469	5,257	4,634	4,396	4,398	4,121	3,953	4,639	4,635	5,200
b. Bonds and debentures	162	149	106	118	61	171	219	203	212	255
c. Other long-term loans	2,677	3,017	2,491	2,256	2,649	2,738	2,523	2,443	2,606	2,924
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,385	1,525	2,475	1,487	1,709	2,530	1,914	2,175	2,511	2,485
Total liabilities	19,522	22,804	21,956	20,281	21,969	23,518	21,109	23,318	24,792	27,501
Capital stock and other capital	8,254	9,414	9,682	10,313	11,249	18,942	16,277	18,469	17,276	17,680
Retained earnings	11,013	11,528	9,499	9,351	8,516	7,057	8,140	7,477	8,978	9,567
Cumulative foreign currency translation adjustment	44	40	36	6	28	(232)	(241)	(213)	(243)	(248)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(705)	(759)	(1,120)	(738)	(1,172)	(521)	(278)	(701)	(654)	(962)
Less: Treasury stock at cost	923	999	612	646	406	1,122	873	1,215	1,160	1,501
Stockholders' equity	17,682	19,224	17,485	18,286	18,215	24,124	23,024	23,817	24,197	24,536
Total Liabilities and Stockholders' Equity	37,204	42,028	39,440	38,567	40,184	47,643	44,133	47,135	48,990	52,037
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	8,947	10,005	8,882	9,342	9,332	14,743	14,045	14,001	14,960	15,138

Table 76.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	49,676	49,339	47,044	48,428	47,684
Depreciation, depletion, and amortization of property, plant, and equipment	1,241	1,239	1,172	1,292	1,246
All other operating costs and expenses	45,600	45,011	43,737	44,359	43,578
Income (loss) from operations	2,835	3,089	2,136	2,777	2,860
Interest expense	589	559	579	605	559
Dividend income	40	27	34	44	38
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0	(37)	62	(41)	54
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	199	11	(215)	125	(2)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	52	44	(91)	(35)	(49)
Income (loss) before income taxes	2,537	2,576	1,347	2,264	2,341
Provision for current and deferred domestic income taxes:					
a. Federal	454	460	317	540	490
b. Other	65	47	35	50	49
Income (loss) after income taxes	2,019	2,069	996	1,675	1,802
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,019	2,069	996	1,675	1,802
Cash dividends charged to retained earnings in this quarter	1,067	741	966	692	1,267
Net income retained in business	951	1,329	30	983	536
Retained earnings at beginning of quarter	20,657	20,298	19,333	17,541	11,744
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(252)	39	(213)	(256)	(174)
Retained earnings at end of quarter	21,356	21,665	19,150	18,268	12,105
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.51	2.49	2.67	2.61
All other operating costs and expenses	91.80	91.23	92.97	91.60	91.39
Income (loss) from operations	5.71	6.26	4.54	5.73	6.00
Interest expense	1.19	1.13	1.23	1.25	1.17
Dividend income	0.08	0.06	0.07	0.09	0.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.00	(0.08)	0.13	(0.09)	0.11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.40	0.02	(0.46)	0.26	0.00
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.10	0.09	(0.19)	(0.07)	(0.10)
Income (loss) before income taxes	5.11	5.22	2.86	4.68	4.91
Provision for current and deferred domestic income taxes	1.04	1.03	0.75	1.22	1.13
Income (loss) after income taxes	4.06	4.19	2.12	3.46	3.78
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.39	15.68	8.81	13.97	14.99
After income taxes	12.24	12.60	6.52	10.33	11.54
Annual rate of profit on total assets:					
Before income taxes	7.37	7.51	4.12	6.45	6.96
After income taxes	5.87	6.04	3.04	4.77	5.36

Table 76.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	11,441	11,159	11,106	11,305	10,358
Time deposits in the U.S., including negotiable certificates of deposit	515	714	771	730	514
Cash and deposits outside the U.S.	542	532	401	480	331
Total cash on hand and in banks	12,498	12,406	12,278	12,514	11,204
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	13	55	42	156	221
b. Other, due in 1 year or less	352	330	479	560	497
Commercial and finance company paper of U.S. issuers	517	863	776	976	1,184
State and local government securities, due in 1 year or less	322	346	241	652	631
Foreign securities, due in 1 year or less	1	1	1	231	227
Other short-term financial investments	1,715	1,673	986	920	1,086
Total cash, U.S. Government and other securities	15,417	15,672	14,804	16,009	15,049
Trade receivables from the U.S. Government	461	396	470	559	442
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,487	23,603	21,227	23,220	22,686
Total receivables	23,948	23,999	21,697	23,779	23,127
Inventories	24,924	25,038	24,705	25,967	24,545
All other current assets	6,743	6,428	6,414	6,801	7,485
Total current assets	71,033	71,137	67,620	72,556	70,207
Property, plant, and equipment	80,666	80,686	76,506	83,532	81,022
Land and mineral rights	2,348	2,668	2,185	2,140	2,360
Less: Accumulated depreciation, depletion, and amortization	48,707	49,577	45,373	49,685	49,915
Net property, plant, and equipment	34,307	33,777	33,318	35,987	33,467
U.S. Treasury and Federal agency securities, due in more than 1 year	61	68	51	185	26
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	32,253	32,133	29,937	31,748	30,893
Total Assets	137,654	137,115	130,926	140,475	134,593
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,123	3,868	3,776	4,248	3,887
b. Commercial paper	10	95	107	119	113
c. Other short-term loans	1,236	1,167	1,179	1,333	1,918
Advances and prepayments by the U.S. Government	1	2	5	6	14
Trade accounts and trade notes payable	14,972	14,966	15,070	16,266	15,275
Income taxes accrued, prior and current years, net of payments:					
a. Federal	471	366	185	282	407
b. Other	49	67	92	85	77
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,754	1,515	1,688	1,886	1,525
b. Bonds and debentures	147	135	64	87	74
c. Other long-term loans	747	747	908	1,030	734
All other current liabilities, including excise and sales taxes, and accrued expenses	12,883	13,095	12,509	12,475	11,421
Total current liabilities	36,392	36,023	35,584	37,815	35,444
Long-term debt, due in more than 1 year:					
a. Loans from banks	15,972	16,322	14,355	15,314	14,540
b. Bonds and debentures	1,109	1,380	1,130	1,035	722
c. Other long-term loans	7,893	7,834	9,043	10,122	10,399
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	10,330	9,853	9,667	11,340	11,004
Total liabilities	71,696	71,413	69,779	75,626	72,109
Capital stock and other capital	51,962	52,555	49,684	54,094	57,019
Retained earnings	21,356	21,665	19,150	18,268	12,105
Cumulative foreign currency translation adjustment	(37)	(133)	(127)	(81)	(252)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,462)	(4,260)	(3,637)	(3,474)	(2,344)
Less: Treasury stock at cost	3,860	4,125	3,923	3,958	4,044
Stockholders' equity	65,959	65,703	61,147	64,849	62,484
Total Liabilities and Stockholders' Equity	137,654	137,115	130,926	140,475	134,593
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	34,641	35,114	32,036	34,741	34,763

Table 77.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	24,534	24,767	23,229	23,028	21,417	25,142	24,572	23,815	25,401	26,267
Depreciation, depletion, and amortization of property, plant, and equipment	562	584	553	585	559	679	656	618	707	687
All other operating costs and expenses	22,364	22,497	21,336	21,064	19,551	23,236	22,514	22,400	23,295	24,028
Income (loss) from operations	1,608	1,686	1,339	1,378	1,308	1,227	1,403	797	1,399	1,552
Interest expense	284	286	265	308	280	306	273	314	297	279
Dividend income	33	15	25	17	29	7	12	9	27	8
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(9)	36	66	(75)	13	9	(73)	(4)	34	41
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	165	144	(105)	(2)	(56)	34	(133)	(110)	127	54
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	27	20	42	9	6	25	24	(133)	(44)	(55)
Income (loss) before income taxes	1,541	1,616	1,102	1,019	1,019	996	960	245	1,245	1,322
Provision for current and deferred domestic income taxes:										
a. Federal	215	250	138	220	205	239	209	179	320	284
b. Other	24	18	16	22	27	41	28	18	27	22
Income (loss) after income taxes	1,302	1,348	948	777	787	716	722	48	898	1,016
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	1,302	1,348	948	777	787	716	722	48	898	1,016
Cash dividends charged to retained earnings in this quarter	564	411	442	293	582	503	330	524	400	685
Net income retained in business	738	936	506	484	205	213	392	(476)	499	331
Retained earnings at beginning of quarter	12,050	12,181	12,666	10,945	10,746	8,607	8,116	6,667	6,597	997
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(270)	61	(157)	7	16	18	(22)	(56)	(263)	(191)
Retained earnings at end of quarter	12,518	13,179	13,015	11,435	10,967	8,838	8,486	6,135	6,832	1,138
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.29	2.36	2.38	2.54	2.61	2.70	2.67	2.60	2.78	2.62
All other operating costs and expenses	91.16	90.83	91.85	91.47	91.29	92.42	91.62	94.06	91.71	91.48
Income (loss) from operations	6.55	6.81	5.76	5.99	6.11	4.88	5.71	3.35	5.51	5.91
Interest expense	1.16	1.16	1.14	1.34	1.31	1.22	1.11	1.32	1.17	1.06
Dividend income	0.14	0.06	0.11	0.07	0.14	0.03	0.05	0.04	0.11	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.04)	0.15	0.28	(0.32)	0.06	0.04	(0.30)	(0.02)	0.13	0.16
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.67	0.58	(0.45)	(0.01)	(0.26)	0.13	(0.54)	(0.46)	0.50	0.21
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.11	0.08	0.18	0.04	0.03	0.10	0.10	(0.56)	(0.17)	(0.21)
Income (loss) before income taxes	6.28	6.53	4.75	4.42	4.76	3.96	3.90	1.03	4.90	5.03
Provision for current and deferred domestic income taxes	0.97	1.08	0.66	1.05	1.09	1.11	0.97	0.83	1.37	1.17
Income (loss) after income taxes	5.31	5.44	4.08	3.37	3.67	2.85	2.94	0.20	3.54	3.87
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.50	22.12	16.59	15.03	15.96	10.69	10.52	2.83	13.20	14.31
After income taxes	18.16	18.44	14.27	11.46	12.32	7.69	7.92	0.55	9.52	11.00
Annual rate of profit on total assets:										
Before income taxes	10.34	10.42	7.73	6.80	7.34	5.11	5.11	1.33	6.18	6.68
After income taxes	8.74	8.69	6.65	5.19	5.67	3.67	3.84	0.26	4.46	5.14

Table 77.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	4,838	5,153	4,182	4,285	3,326	6,603	6,006	6,924	7,020	7,033
Time deposits in the U.S., including negotiable certificates of deposit	139	296	367	231	114	376	418	404	499	400
Cash and deposits outside the U.S.	280	169	156	120	100	261	363	244	359	231
Total cash on hand and in banks	5,257	5,619	4,705	4,636	3,540	7,240	6,787	7,572	7,878	7,664
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	11	47	38	40	23	2	8	4	116	198
b. Other, due in 1 year or less	210	112	175	138	68	142	217	305	422	429
Commercial and finance company paper of U.S. issuers	337	471	441	468	692	180	392	336	508	492
State and local government securities, due in 1 year or less	182	162	148	288	278	140	184	93	364	352
Foreign securities, due in 1 year or less	0	0	0	0	0	1	1	1	231	227
Other short-term financial investments	669	733	486	502	593	1,046	940	501	418	493
Total cash, U.S. Government and other securities	6,666	7,143	5,992	6,071	5,195	8,752	8,529	8,811	9,937	9,854
Trade receivables from the U.S. Government	123	95	62	75	53	338	301	408	485	389
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,154	10,788	9,482	9,928	8,871	13,333	12,814	11,745	13,292	13,814
Total receivables	10,277	10,883	9,544	10,003	8,924	13,671	13,116	12,153	13,777	14,203
Inventories	10,337	10,641	10,520	10,732	9,978	14,587	14,397	14,185	15,235	14,568
All other current assets	2,427	2,322	2,134	2,170	2,352	4,317	4,107	4,280	4,631	5,133
Total current assets	29,707	30,989	28,190	28,976	26,448	41,326	40,148	39,430	43,580	43,759
Property, plant, and equipment	39,453	40,365	37,400	39,772	37,333	41,213	40,321	39,106	43,760	43,689
Land and mineral rights	1,210	1,251	1,085	1,170	1,149	1,139	1,417	1,101	970	1,211
Less: Accumulated depreciation, depletion, and amortization	23,343	24,058	22,169	23,367	22,548	25,363	25,519	23,204	26,318	27,367
Net property, plant, and equipment	17,319	17,558	16,315	17,575	15,934	16,988	16,219	17,002	18,412	17,533
U.S. Treasury and Federal agency securities, due in more than 1 year	5	3	2	6	8	56	65	49	179	18
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	12,586	13,466	12,539	13,338	13,105	19,667	18,667	17,398	18,410	17,788
Total Assets	59,617	62,016	57,046	59,896	55,495	78,037	75,099	73,880	80,579	79,098
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,111	1,857	1,933	2,123	1,797	2,012	2,011	1,844	2,125	2,090
b. Commercial paper	1	89	99	114	108	8	6	8	5	5
c. Other short-term loans	491	533	607	751	930	745	634	572	582	988
Advances and prepayments by the U.S. Government	0	0	0	0	8	1	2	5	6	6
Trade accounts and trade notes payable	5,900	6,218	5,988	6,130	4,969	9,071	8,748	9,081	10,136	10,306
Income taxes accrued, prior and current years, net of payments:										
a. Federal	254	177	20	66	207	217	189	165	216	201
b. Other	14	20	27	20	38	35	47	66	65	38
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	844	690	891	952	840	910	825	797	934	685
b. Bonds and debentures	13	11	8	5	6	133	124	56	82	69
c. Other long-term loans	212	174	163	284	245	535	573	746	746	488
All other current liabilities, including excise and sales taxes, and accrued expenses	4,518	5,382	4,847	4,792	4,250	8,365	7,713	7,661	7,682	7,172
Total current liabilities	14,359	15,152	14,583	15,236	13,397	22,033	20,871	21,001	22,579	22,047
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,805	8,420	7,218	7,428	6,665	8,167	7,902	7,137	7,886	7,874
b. Bonds and debentures	567	961	771	778	439	541	419	359	257	284
c. Other long-term loans	3,334	3,342	3,129	3,707	3,844	4,558	4,492	5,914	6,415	6,555
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,874	4,914	4,757	5,629	5,608	5,456	4,939	4,910	5,710	5,396
Total liabilities	30,941	32,790	30,459	32,779	29,953	40,755	38,623	39,320	42,847	42,156
Capital stock and other capital	19,408	20,261	17,587	19,213	17,644	32,554	32,295	32,097	34,882	39,375
Retained earnings	12,518	13,179	13,015	11,435	10,967	8,838	8,486	6,135	6,832	1,138
Cumulative foreign currency translation adjustment	9	(49)	(19)	(25)	(199)	(47)	(84)	(108)	(56)	(54)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,914)	(2,712)	(2,430)	(2,340)	(1,489)	(1,548)	(1,548)	(1,207)	(1,134)	(855)
Less: Treasury stock at cost	1,345	1,453	1,565	1,167	1,382	2,515	2,672	2,357	2,792	2,662
Stockholders' equity	28,677	29,226	26,587	27,117	25,542	37,282	36,476	34,560	37,733	36,942
Total Liabilities and Stockholders' Equity	59,617	62,016	57,046	59,896	55,495	78,037	75,099	73,880	80,579	79,098
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	15,348	15,837	13,607	13,740	13,051	19,293	19,278	18,430	21,001	21,711

Table 78.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	121,444	125,065	126,000	127,681	133,999
Depreciation, depletion, and amortization of property, plant, and equipment	3,247	3,349	3,408	3,401	3,346
All other operating costs and expenses	110,338	114,096	115,978	117,121	121,694
Income (loss) from operations	7,860	7,620	6,614	7,159	8,959
Interest expense	1,938	1,994	2,031	2,004	2,031
Dividend income	132	88	186	78	141
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	90	4	67	261	193
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(93)	(643)	(702)	(626)	(351)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,208	1,000	849	738	796
Income (loss) before income taxes	7,259	6,075	4,984	5,606	7,707
Provision for current and deferred domestic income taxes:					
a. Federal	1,820	1,474	732	1,065	1,738
b. Other	216	206	145	136	172
Income (loss) after income taxes	5,222	4,395	4,106	4,404	5,797
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,222	4,395	4,106	4,404	5,797
Cash dividends charged to retained earnings in this quarter	2,724	1,295	2,308	2,571	1,950
Net income retained in business	2,499	3,100	1,798	1,834	3,847
Retained earnings at beginning of quarter	37,004	40,183	48,969	45,432	49,952
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	138	(479)	(1,547)	(866)	(566)
Retained earnings at end of quarter	39,642	42,804	49,220	46,399	53,233
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.67	2.68	2.70	2.66	2.50
All other operating costs and expenses	90.85	91.23	92.05	91.73	90.82
Income (loss) from operations	6.47	6.09	5.25	5.61	6.69
Interest expense	1.60	1.59	1.61	1.57	1.52
Dividend income	0.11	0.07	0.15	0.06	0.11
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.07	0.00	0.05	0.20	0.14
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.08)	(0.51)	(0.56)	(0.49)	(0.26)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.99	0.80	0.67	0.58	0.59
Income (loss) before income taxes	5.98	4.86	3.96	4.39	5.75
Provision for current and deferred domestic income taxes	1.68	1.34	0.70	0.94	1.43
Income (loss) after income taxes	4.30	3.51	3.26	3.45	4.33
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.28	12.60	10.08	11.44	15.72
After income taxes	10.99	9.12	8.31	8.99	11.82
Annual rate of profit on total assets:					
Before income taxes	7.00	5.79	4.59	5.14	7.05
After income taxes	5.04	4.19	3.78	4.04	5.30

Table 78.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
Cash and demand deposits in the U.S.	27,251	28,237	29,615	27,781	29,855
Time deposits in the U.S., including negotiable certificates of deposit	2,084	2,206	1,673	2,019	2,220
Cash and deposits outside the U.S.	1,776	1,793	2,047	1,920	1,766
Total cash on hand and in banks	31,111	32,236	33,335	31,720	33,841
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	334	301	423	410	641
b. Other, due in 1 year or less	2,395	1,981	2,205	2,250	1,907
Commercial and finance company paper of U.S. issuers	2,346	1,968	2,282	2,282	2,088
State and local government securities, due in 1 year or less	876	789	854	849	799
Foreign securities, due in 1 year or less	125	134	158	162	23
Other short-term financial investments	4,073	4,853	5,054	4,686	4,747
Total cash, U.S. Government and other securities	41,259	42,263	44,310	42,359	44,045
Trade receivables from the U.S. Government	917	943	1,092	1,028	1,089
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	59,743	60,608	60,441	65,039	65,411
Total receivables	60,660	61,551	61,534	66,067	66,500
Inventories	60,054	61,646	64,953	65,824	65,377
All other current assets	22,538	22,325	22,660	23,682	24,316
Total current assets	184,511	187,785	193,457	197,932	200,237
Property, plant, and equipment	196,144	200,445	209,821	209,741	213,754
Land and mineral rights	7,476	7,528	8,178	8,013	7,887
Less: Accumulated depreciation, depletion, and amortization	118,111	120,463	127,151	128,127	129,682
Net property, plant, and equipment	85,509	87,510	90,848	89,628	91,958
U.S. Treasury and Federal agency securities, due in more than 1 year	525	523	551	616	590
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	144,079	143,889	149,507	148,051	144,696
Total Assets	414,623	419,706	434,363	436,226	437,481
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	5,436	5,571	6,017	7,034	6,636
b. Commercial paper	46	192	212	239	293
c. Other short-term loans	4,698	5,687	5,597	5,682	5,111
Advances and prepayments by the U.S. Government	66	76	54	55	45
Trade accounts and trade notes payable	39,629	39,671	41,909	44,217	44,258
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,462	1,412	1,182	1,384	1,350
b. Other	181	214	180	206	213
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,534	3,743	3,980	4,299	4,887
b. Bonds and debentures	269	369	805	877	714
c. Other long-term loans	1,882	2,221	2,393	2,676	1,761
All other current liabilities, including excise and sales taxes, and accrued expenses	35,876	37,136	39,459	38,654	40,936
Total current liabilities	93,079	96,292	101,787	105,323	106,204
Long-term debt, due in more than 1 year:					
a. Loans from banks	44,440	45,427	47,998	48,736	47,286
b. Bonds and debentures	21,257	20,565	19,613	18,575	18,535
c. Other long-term loans	28,144	27,197	26,011	26,547	27,732
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,659	37,414	41,273	41,043	41,569
Total liabilities	224,580	226,895	236,682	240,224	241,326
Capital stock and other capital	173,660	175,593	178,864	178,825	173,394
Retained earnings	39,642	42,804	49,220	46,399	53,233
Cumulative foreign currency translation adjustment	1,199	256	(183)	(102)	(875)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,195)	(4,431)	(6,159)	(5,561)	(6,926)
Less: Treasury stock at cost	21,263	21,411	24,061	23,559	22,672
Stockholders' equity	190,043	192,811	197,681	196,002	196,154
Total Liabilities and Stockholders' Equity	414,623	419,706	434,363	436,226	437,481
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	91,432	91,493	91,670	92,610	94,033

Table 79.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	50,779	51,118	52,822	50,602	52,296	70,665	73,947	73,178	77,079	81,703
Depreciation, depletion, and amortization of property, plant, and equipment	1,339	1,303	1,360	1,337	1,302	1,908	2,046	2,047	2,064	2,044
All other operating costs and expenses	46,028	46,327	48,171	46,048	47,272	64,309	67,768	67,807	71,073	74,423
Income (loss) from operations	3,412	3,488	3,291	3,217	3,722	4,448	4,132	3,324	3,942	5,237
Interest expense	944	939	961	933	939	994	1,055	1,070	1,071	1,092
Dividend income	27	58	107	37	16	105	31	79	42	125
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	57	60	19	114	75	34	(55)	47	147	118
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(113)	(263)	(260)	(526)	(143)	20	(380)	(442)	(100)	(208)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	377	273	326	248	216	832	727	523	490	580
Income (loss) before income taxes	2,815	2,676	2,522	2,156	2,947	4,444	3,399	2,462	3,450	4,760
Provision for current and deferred domestic income taxes:										
a. Federal	742	625	454	494	673	1,078	849	278	572	1,064
b. Other	83	103	87	65	87	133	103	58	71	86
Income (loss) after income taxes	1,990	1,948	1,980	1,598	2,187	3,232	2,447	2,126	2,807	3,610
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	1,990	1,948	1,980	1,598	2,187	3,232	2,447	2,126	2,807	3,610
Cash dividends charged to retained earnings in this quarter	1,460	505	1,150	1,193	952	1,264	790	1,158	1,378	999
Net income retained in business	530	1,443	830	405	1,236	1,968	1,656	968	1,429	2,611
Retained earnings at beginning of quarter	26,163	27,522	33,580	32,335	34,151	10,841	12,662	15,389	13,097	15,801
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	384	(420)	274	(498)	(7)	(245)	(58)	(1,822)	(368)	(559)
Retained earnings at end of quarter	27,077	28,545	34,684	32,241	35,380	12,565	14,260	14,536	14,158	17,853
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.64	2.55	2.58	2.64	2.49	2.70	2.77	2.80	2.68	2.50
All other operating costs and expenses	90.64	90.63	91.19	91.00	90.39	91.01	91.64	92.66	92.21	91.09
Income (loss) from operations	6.72	6.82	6.23	6.36	7.12	6.29	5.59	4.54	5.11	6.41
Interest expense	1.86	1.84	1.82	1.84	1.80	1.41	1.43	1.46	1.39	1.34
Dividend income	0.05	0.11	0.20	0.07	0.03	0.15	0.04	0.11	0.05	0.15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.11	0.12	0.04	0.23	0.14	0.05	(0.07)	0.06	0.19	0.14
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.22)	(0.51)	(0.49)	(1.04)	(0.27)	0.03	(0.51)	(0.60)	(0.13)	(0.25)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.74	0.53	0.62	0.49	0.41	1.18	0.98	0.72	0.64	0.71
Income (loss) before income taxes	5.54	5.24	4.77	4.26	5.64	6.29	4.60	3.36	4.48	5.83
Provision for current and deferred domestic income taxes	1.62	1.42	1.03	1.10	1.45	1.71	1.29	0.46	0.83	1.41
Income (loss) after income taxes	3.92	3.81	3.75	3.16	4.18	4.57	3.31	2.91	3.64	4.42
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.62	16.97	14.77	12.80	17.00	14.09	10.48	7.61	10.73	15.02
After income taxes	12.45	12.36	11.60	9.48	12.62	10.25	7.54	6.57	8.73	11.39
Annual rate of profit on total assets:										
Before income taxes	7.17	7.03	6.25	5.42	7.41	6.90	5.08	3.61	4.98	6.84
After income taxes	5.07	5.12	4.91	4.01	5.50	5.02	3.66	3.12	4.05	5.19

Table 79.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	8,861	8,763	9,959	8,820	9,778	18,390	19,474	19,657	18,961	20,076
Time deposits in the U.S., including negotiable certificates of deposit	257	416	332	670	658	1,827	1,790	1,341	1,349	1,562
Cash and deposits outside the U.S.	255	261	177	217	209	1,522	1,532	1,870	1,703	1,557
Total cash on hand and in banks	9,373	9,439	10,467	9,707	10,645	21,739	22,797	22,867	22,012	23,195
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	39	47	136	126	173	295	254	287	284	468
b. Other, due in 1 year or less	801	429	419	517	515	1,593	1,552	1,786	1,732	1,392
Commercial and finance company paper of U.S. issuers	562	368	341	451	442	1,783	1,600	1,941	1,830	1,646
State and local government securities, due in 1 year or less	216	224	227	234	262	659	565	627	615	536
Foreign securities, due in 1 year or less	13	13	8	12	16	112	121	150	150	7
Other short-term financial investments	1,190	1,211	1,644	1,538	1,494	2,883	3,642	3,410	3,147	3,253
Total cash, U.S. Government and other securities	12,195	11,731	13,243	12,587	13,547	29,064	30,531	31,067	29,772	30,497
Trade receivables from the U.S. Government	41	33	60	52	46	875	911	1,032	976	1,043
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,639	20,831	21,799	22,691	22,575	38,104	39,778	38,642	42,348	42,836
Total receivables	21,680	20,863	21,859	22,743	22,621	38,979	40,688	39,674	43,324	43,879
Inventories	22,771	22,156	24,367	24,171	24,122	37,283	39,490	40,586	41,653	41,254
All other current assets	7,822	7,514	8,018	8,053	7,801	14,716	14,811	14,642	15,629	16,515
Total current assets	64,468	62,265	67,488	67,555	68,092	120,042	125,520	125,969	130,377	132,145
Property, plant, and equipment	86,406	85,096	92,065	89,414	90,319	109,738	115,349	117,757	120,327	123,435
Land and mineral rights	2,283	2,282	2,544	2,389	2,240	5,193	5,246	5,634	5,624	5,647
Less: Accumulated depreciation, depletion, and amortization	49,478	49,060	53,926	52,949	53,006	68,633	71,403	73,225	75,178	76,677
Net property, plant, and equipment	39,211	38,318	40,683	38,854	39,553	46,298	49,192	50,166	50,773	52,405
U.S. Treasury and Federal agency securities, due in more than 1 year	46	28	33	80	100	479	495	519	536	490
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	53,323	51,570	53,236	52,739	51,373	90,756	92,319	96,270	95,311	93,323
Total Assets	157,049	152,180	161,440	159,228	159,118	257,574	267,526	272,924	276,998	278,363
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,530	2,236	2,134	2,582	2,837	2,906	3,335	3,883	4,452	3,799
b. Commercial paper	21	14	9	7	6	25	178	203	231	287
c. Other short-term loans	1,432	1,331	1,513	1,820	1,344	3,266	4,357	4,084	3,862	3,767
Advances and prepayments by the U.S. Government	0	0	0	0	0	66	76	53	55	45
Trade accounts and trade notes payable	15,079	14,637	15,421	14,947	14,657	24,550	25,034	26,489	29,270	29,601
Income taxes accrued, prior and current years, net of payments:										
a. Federal	634	582	517	652	575	828	830	666	732	775
b. Other	39	51	63	98	78	142	163	117	108	136
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,758	1,838	2,142	1,783	1,982	1,776	1,905	1,838	2,516	2,905
b. Bonds and debentures	73	48	608	643	663	196	322	197	234	51
c. Other long-term loans	1,071	1,319	1,491	1,361	481	811	903	902	1,315	1,279
All other current liabilities, including excise and sales taxes, and accrued expenses	11,911	11,445	12,977	12,125	12,628	23,966	25,691	26,481	26,530	28,308
Total current liabilities	34,548	33,500	36,873	36,019	35,251	58,531	62,792	64,914	69,304	70,953
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,846	20,468	20,102	20,256	19,525	23,594	24,959	27,896	28,481	27,762
b. Bonds and debentures	9,875	9,153	8,922	7,767	7,289	11,383	11,412	10,691	10,808	11,246
c. Other long-term loans	12,047	10,641	10,478	11,525	11,033	16,097	16,556	15,533	15,022	16,699
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	15,815	15,352	16,763	16,258	16,664	21,845	22,062	24,510	24,785	24,905
Total liabilities	93,131	89,115	93,138	91,825	89,762	131,449	137,780	143,544	148,399	151,565
Capital stock and other capital	45,760	43,438	45,540	47,127	47,034	127,900	132,155	133,324	131,697	126,360
Retained earnings	27,077	28,545	34,684	32,241	35,380	12,565	14,260	14,536	14,158	17,853
Cumulative foreign currency translation adjustment	348	89	(211)	(108)	(310)	851	166	28	6	(565)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,131)	(2,379)	(2,611)	(2,802)	(3,914)	(1,065)	(2,051)	(3,548)	(2,759)	(3,012)
Less: Treasury stock at cost	7,137	6,628	9,102	9,056	8,833	14,126	14,784	14,959	14,503	13,838
Stockholders' equity	63,918	63,066	68,301	67,403	69,356	126,125	129,746	129,380	128,599	126,798
Total Liabilities and Stockholders' Equity	157,049	152,180	161,440	159,228	159,118	257,574	267,526	272,924	276,998	278,363
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	29,921	28,764	30,614	31,537	32,841	61,511	62,728	61,056	61,073	61,192

Table 80.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	1,267,660	1,255,192	1,253,539	1,254,655	1,277,382
Depreciation, depletion, and amortization of property, plant, and equipment	32,486	31,904	32,024	32,359	31,372
All other operating costs and expenses	1,131,710	1,116,948	1,132,109	1,124,948	1,135,957
Income (loss) from operations	103,463	106,340	89,405	97,348	110,054
Interest expense	22,399	22,463	22,671	22,490	23,040
Dividend income	1,827	1,559	4,734	1,331	1,718
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	6,924	5,908	6,330	5,938	4,418
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	243	(16,502)	(11,757)	(6,746)	151
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	87,869	87,201	76,888	82,901	77,917
Income (loss) before income taxes	177,927	162,043	142,928	158,281	171,217
Provision for current and deferred domestic income taxes:					
a. Federal	29,119	26,547	13,583	28,166	28,757
b. Other	4,579	3,731	4,028	4,232	5,064
Income (loss) after income taxes	144,229	131,765	125,318	125,884	137,396
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	144,229	131,765	125,318	125,884	137,396
Cash dividends charged to retained earnings in this quarter	37,189	34,066	47,273	38,320	41,758
Net income retained in business	107,040	97,699	78,045	87,564	95,638
Retained earnings at beginning of quarter	2,081,811	2,160,229	2,227,899	2,287,265	2,313,358
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(9,621)	(17,224)	(17,707)	(10,469)	(6,972)
Retained earnings at end of quarter	2,179,230	2,240,704	2,288,238	2,364,360	2,402,023
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.56	2.54	2.55	2.58	2.46
All other operating costs and expenses	89.28	88.99	90.31	89.66	88.93
Income (loss) from operations	8.16	8.47	7.13	7.76	8.62
Interest expense	1.77	1.79	1.81	1.79	1.80
Dividend income	0.14	0.12	0.38	0.11	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.55	0.47	0.50	0.47	0.35
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.02	(1.31)	(0.94)	(0.54)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.93	6.95	6.13	6.61	6.10
Income (loss) before income taxes	14.04	12.91	11.40	12.62	13.40
Provision for current and deferred domestic income taxes	2.66	2.41	1.40	2.58	2.65
Income (loss) after income taxes	11.38	10.50	10.00	10.03	10.76
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	23.05	21.10	19.01	20.38	22.09
After income taxes	18.68	17.16	16.66	16.21	17.73
Annual rate of profit on total assets:					
Before income taxes	10.53	9.54	8.31	8.98	9.75
After income taxes	8.54	7.76	7.29	7.14	7.82

Table 80.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	197,400	190,459	206,054	181,601	184,598
Time deposits in the U.S., including negotiable certificates of deposit	46,172	41,537	47,295	42,549	38,393
Cash and deposits outside the U.S.	17,604	12,219	10,667	9,630	8,466
Total cash on hand and in banks	261,177	244,215	264,017	233,779	231,458
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7,469	6,931	7,285	7,764	7,721
b. Other, due in 1 year or less	23,203	17,996	20,691	22,247	25,928
Commercial and finance company paper of U.S. issuers	39,383	32,007	38,682	35,275	32,206
State and local government securities, due in 1 year or less	2,455	2,718	2,616	2,722	2,494
Foreign securities, due in 1 year or less	4,169	4,396	8,189	8,030	8,911
Other short-term financial investments	65,325	64,782	58,390	55,966	59,665
Total cash, U.S. Government and other securities	403,180	373,047	399,870	365,782	368,384
Trade receivables from the U.S. Government	40,966	40,102	38,704	40,831	41,022
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	437,253	435,728	419,511	437,716	435,747
Total receivables	478,219	475,830	458,215	478,547	476,770
Inventories	479,186	490,517	485,922	511,599	510,592
All other current assets	337,981	335,065	342,035	345,792	356,617
Total current assets	1,698,565	1,674,458	1,686,042	1,701,721	1,712,362
Property, plant, and equipment	2,116,511	2,126,869	2,143,252	2,180,644	2,153,666
Land and mineral rights	141,320	140,346	145,140	146,713	146,955
Less: Accumulated depreciation, depletion, and amortization	1,151,641	1,156,774	1,159,392	1,182,848	1,178,890
Net property, plant, and equipment	1,106,190	1,110,441	1,128,999	1,144,509	1,121,730
U.S. Treasury and Federal agency securities, due in more than 1 year	4,529	5,793	4,808	6,167	5,743
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,949,215	4,005,299	4,057,537	4,200,475	4,184,292
Total Assets	6,758,498	6,795,991	6,877,386	7,052,871	7,024,127
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	25,574	25,420	22,284	23,712	25,235
b. Commercial paper	55,755	55,386	57,753	66,730	61,733
c. Other short-term loans	38,142	37,836	44,203	41,145	42,706
Advances and prepayments by the U.S. Government	46,868	48,059	47,610	48,956	50,457
Trade accounts and trade notes payable	389,428	384,720	390,305	401,998	391,947
Income taxes accrued, prior and current years, net of payments:					
a. Federal	26,119	30,636	24,429	31,312	29,141
b. Other	3,849	3,328	4,216	4,389	4,061
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	13,859	15,760	17,963	20,628	20,231
b. Bonds and debentures	45,499	52,725	57,184	65,486	64,366
c. Other long-term loans	34,867	35,809	53,913	58,960	64,819
All other current liabilities, including excise and sales taxes, and accrued expenses	604,069	620,425	647,433	624,966	623,390
Total current liabilities	1,284,030	1,310,103	1,367,295	1,388,283	1,378,085
Long-term debt, due in more than 1 year:					
a. Loans from banks	249,049	250,963	254,693	252,965	256,159
b. Bonds and debentures	668,774	673,083	680,876	683,428	692,123
c. Other long-term loans	473,600	494,308	461,934	477,401	464,462
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	995,315	996,104	1,104,634	1,143,694	1,132,946
Total liabilities	3,670,769	3,724,561	3,869,432	3,945,771	3,923,775
Capital stock and other capital	1,975,155	1,982,384	1,994,974	2,012,904	1,998,407
Retained earnings	2,179,230	2,240,704	2,288,238	2,364,360	2,402,023
Cumulative foreign currency translation adjustment	48,911	9,414	(11,533)	2,171	(37,719)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(218,933)	(229,703)	(310,599)	(300,256)	(302,115)
Less: Treasury stock at cost	896,633	931,369	953,126	972,079	960,244
Stockholders' equity	3,087,730	3,071,429	3,007,955	3,107,101	3,100,352
Total Liabilities and Stockholders' Equity	6,758,498	6,795,991	6,877,386	7,052,871	7,024,127
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	414,535	364,355	318,747	313,438	334,277

Table 81.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	763,485	744,425	727,477	733,927	734,660	504,175	510,767	526,061	520,728	542,722
Depreciation, depletion, and amortization of property, plant, and equipment	18,418	17,936	17,673	18,288	17,391	14,068	13,968	14,352	14,070	13,982
All other operating costs and expenses	682,226	661,249	662,588	659,454	656,250	449,485	455,698	469,521	465,494	479,706
Income (loss) from operations	62,842	65,239	47,216	56,184	61,019	40,622	41,101	42,188	41,164	49,034
Interest expense	13,291	13,513	13,973	13,601	14,040	9,108	8,950	8,697	8,890	8,999
Dividend income	669	645	3,269	663	666	1,158	914	1,465	669	1,052
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,568	2,581	3,074	2,855	2,831	3,356	3,327	3,256	3,083	1,587
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	624	(11,498)	435	(3,020)	1,774	(381)	(5,003)	(12,192)	(3,726)	(1,623)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	46,795	46,147	35,274	43,233	40,326	41,075	41,055	41,614	39,668	37,591
Income (loss) before income taxes	101,205	89,601	75,295	86,314	92,575	76,722	72,442	67,633	71,967	78,642
Provision for current and deferred domestic income taxes:										
a. Federal	17,806	15,351	14,400	15,475	13,925	11,313	11,196	(817)	12,691	14,832
b. Other	2,740	2,147	1,562	1,496	2,490	1,839	1,584	2,465	2,736	2,574
Income (loss) after income taxes	80,660	72,103	59,333	69,343	76,160	63,569	59,663	65,986	56,541	61,236
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	80,660	72,103	59,333	69,343	76,160	63,569	59,663	65,986	56,541	61,236
Cash dividends charged to retained earnings in this quarter	25,377	21,257	35,882	23,369	28,236	11,812	12,809	11,391	14,951	13,522
Net income retained in business	55,282	50,846	23,451	45,974	47,924	51,758	46,853	54,594	41,590	47,714
Retained earnings at beginning of quarter	1,323,646	1,358,610	1,400,146	1,409,806	1,396,111	758,165	801,619	827,754	877,459	917,247
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,070)	(7,163)	(13,202)	(7,214)	(2,941)	(5,551)	(10,061)	(4,505)	(3,256)	(4,031)
Retained earnings at end of quarter	1,374,858	1,402,293	1,410,395	1,448,567	1,441,093	804,372	838,411	877,843	915,793	960,930
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.41	2.41	2.43	2.49	2.37	2.79	2.73	2.73	2.70	2.58
All other operating costs and expenses	89.36	88.83	91.08	89.85	89.33	89.15	89.22	89.25	89.39	88.39
Income (loss) from operations	8.23	8.76	6.49	7.66	8.31	8.06	8.05	8.02	7.91	9.03
Interest expense	1.74	1.82	1.92	1.85	1.91	1.81	1.75	1.65	1.71	1.66
Dividend income	0.09	0.09	0.45	0.09	0.09	0.23	0.18	0.28	0.13	0.19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.47	0.35	0.42	0.39	0.39	0.67	0.65	0.62	0.59	0.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.08	(1.54)	0.06	(0.41)	0.24	(0.08)	(0.98)	(2.32)	(0.72)	(0.30)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.13	6.20	4.85	5.89	5.49	8.15	8.04	7.91	7.62	6.93
Income (loss) before income taxes	13.26	12.04	10.35	11.76	12.60	15.22	14.18	12.86	13.82	14.49
Provision for current and deferred domestic income taxes	2.69	2.35	2.19	2.31	2.23	2.61	2.50	0.31	2.96	3.21
Income (loss) after income taxes	10.56	9.69	8.16	9.45	10.37	12.61	11.68	12.54	10.86	11.28
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.89	22.21	19.23	21.44	23.49	21.00	19.88	18.76	19.23	20.64
After income taxes	19.84	17.87	15.16	17.23	19.32	17.40	16.37	18.30	15.11	16.07
Annual rate of profit on total assets:										
Before income taxes	11.16	9.86	8.23	9.26	10.12	9.81	9.17	8.41	8.66	9.35
After income taxes	8.89	7.94	6.48	7.44	8.32	8.12	7.55	8.21	6.80	7.28

Table 81.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	75,239	72,387	82,000	66,753	73,322	122,161	118,072	124,053	114,847	111,277
Time deposits in the U.S., including negotiable certificates of deposit	22,719	25,099	29,818	23,430	21,360	23,453	16,438	17,477	19,118	17,033
Cash and deposits outside the U.S.	6,214	2,352	1,483	954	1,053	11,390	9,867	9,184	8,676	7,413
Total cash on hand and in banks	104,172	99,837	113,302	91,137	95,736	157,004	144,378	150,714	142,642	135,723
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	4,548	4,055	3,653	3,629	3,334	2,921	2,876	3,632	4,135	4,387
b. Other, due in 1 year or less	7,079	2,607	2,792	2,879	2,379	16,124	15,389	17,899	19,367	23,549
Commercial and finance company paper of U.S. issuers	2,649	1,248	1,620	1,092	1,351	36,734	30,759	37,061	34,183	30,856
State and local government securities, due in 1 year or less	925	966	826	803	784	1,530	1,752	1,790	1,920	1,711
Foreign securities, due in 1 year or less	100	337	327	270	508	4,069	4,059	7,862	7,760	8,402
Other short-term financial investments	22,744	21,560	20,657	19,483	23,171	42,581	43,222	37,733	36,483	36,494
Total cash, U.S. Government and other securities	142,216	130,611	143,177	119,293	127,262	260,964	242,436	256,693	246,489	241,122
Trade receivables from the U.S. Government	417	349	365	317	273	40,549	39,753	38,340	40,514	40,749
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	240,607	237,604	230,332	238,693	234,663	196,646	198,123	189,179	199,024	201,084
Total receivables	241,024	237,954	230,697	239,009	234,936	237,195	237,876	227,519	239,538	241,834
Inventories	206,250	208,513	207,835	216,465	207,917	272,936	282,004	278,087	295,135	302,676
All other current assets	183,826	176,817	182,441	188,407	184,190	154,155	158,247	159,594	157,385	172,427
Total current assets	773,316	753,895	764,149	763,174	754,304	925,249	920,563	921,893	938,547	958,058
Property, plant, and equipment	1,316,343	1,313,629	1,321,440	1,343,986	1,307,789	800,167	813,240	821,811	836,657	845,878
Land and mineral rights	93,969	93,009	97,632	98,833	99,389	47,351	47,337	47,508	47,879	47,566
Less: Accumulated depreciation, depletion, and amortization	687,427	685,640	686,901	701,417	691,357	464,214	471,134	472,492	481,430	487,533
Net property, plant, and equipment	722,885	720,998	732,172	741,403	715,820	383,305	389,443	396,827	403,106	405,910
U.S. Treasury and Federal agency securities, due in more than 1 year	796	946	1,209	1,194	1,280	3,733	4,847	3,599	4,973	4,463
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,131,761	2,158,461	2,163,518	2,223,468	2,188,157	1,817,453	1,846,838	1,894,019	1,977,006	1,996,135
Total Assets	3,628,758	3,634,300	3,661,048	3,729,240	3,659,561	3,129,741	3,161,691	3,216,339	3,323,632	3,364,566
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	18,076	16,212	13,765	14,643	16,387	7,498	9,208	8,519	9,069	8,848
b. Commercial paper	46,878	46,232	45,259	54,869	51,726	8,877	9,154	12,494	11,861	10,007
c. Other short-term loans	27,552	27,857	35,335	31,880	33,480	10,590	9,978	8,869	9,265	9,226
Advances and prepayments by the U.S. Government	14	13	10	12	11	46,854	48,046	47,601	48,944	50,446
Trade accounts and trade notes payable	203,476	197,017	203,260	203,511	191,189	185,951	187,703	187,045	198,487	200,759
Income taxes accrued, prior and current years, net of payments:										
a. Federal	16,214	18,971	13,824	17,647	17,469	9,905	11,665	10,606	13,666	11,672
b. Other	3,065	2,057	2,994	2,898	2,611	785	1,270	1,223	1,491	1,450
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	9,464	10,267	10,396	12,182	9,440	4,396	5,493	7,567	8,446	10,790
b. Bonds and debentures	26,313	31,046	38,192	44,775	39,577	19,186	21,678	18,992	20,711	24,788
c. Other long-term loans	24,495	24,731	43,023	43,817	50,187	10,372	11,077	10,891	15,143	14,632
All other current liabilities, including excise and sales taxes, and accrued expenses	262,102	268,286	288,954	278,177	272,359	341,968	352,139	358,479	346,789	351,030
Total current liabilities	637,648	642,690	695,010	704,411	684,437	646,382	667,413	672,285	683,872	693,648
Long-term debt, due in more than 1 year:										
a. Loans from banks	140,504	139,201	143,001	139,070	142,355	108,545	111,762	111,692	113,895	113,804
b. Bonds and debentures	397,541	392,241	395,821	395,549	398,372	271,233	280,841	285,055	287,879	293,752
c. Other long-term loans	310,216	328,146	293,989	305,046	294,100	163,384	166,162	167,944	172,355	170,362
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	516,707	518,163	567,217	575,138	563,872	478,608	477,941	537,417	568,556	569,074
Total liabilities	2,002,616	2,020,441	2,095,039	2,119,214	2,083,135	1,668,152	1,704,120	1,774,393	1,826,556	1,840,640
Capital stock and other capital	910,644	924,562	928,319	933,725	917,490	1,064,511	1,057,822	1,066,655	1,079,179	1,080,917
Retained earnings	1,374,858	1,402,293	1,410,395	1,448,567	1,441,093	804,372	838,411	877,843	915,793	960,930
Cumulative foreign currency translation adjustment	26,716	2,660	(9,140)	2,246	(26,168)	22,195	6,753	(2,393)	(75)	(11,551)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(89,221)	(95,037)	(124,725)	(120,441)	(122,278)	(129,712)	(134,667)	(185,874)	(179,816)	(179,837)
Less: Treasury stock at cost	596,855	620,621	638,840	654,072	633,711	299,778	310,749	314,286	318,006	326,533
Stockholders' equity	1,626,142	1,613,859	1,566,009	1,610,025	1,576,426	1,461,588	1,457,571	1,441,946	1,497,076	1,523,926
Total Liabilities and Stockholders' Equity	3,628,758	3,634,300	3,661,048	3,729,240	3,659,561	3,129,741	3,161,691	3,216,339	3,323,632	3,364,566
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	135,668	111,205	69,139	58,763	69,868	278,867	253,150	249,608	254,675	264,410

Table 82.0 -- Income Statement For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	63,297	68,216	69,422	67,821	72,142	524,681	529,049	532,978	532,895	551,645
Depreciation, depletion, and amortization of property, plant, and equipment	11,013	11,708	12,817	13,181	15,024	4,372	4,245	4,140	4,281	4,193
All other operating costs and expenses	36,405	39,567	43,474	42,176	47,550	506,410	511,200	517,548	515,205	532,218
Income (loss) from operations	15,878	16,941	13,131	12,463	9,568	13,899	13,604	11,290	13,410	15,233
Interest expense	3,078	3,194	3,374	3,202	3,553	2,559	2,521	2,576	2,468	2,626
All other nonoperating income (expense)	11,458	7,090	(2,402)	4,497	3,282	1,530	1,953	(408)	1,824	2,606
Income (loss) before income taxes	24,259	20,837	7,355	13,758	9,297	12,869	13,036	8,306	12,765	15,214
Provision for current and deferred domestic income taxes	5,868	4,442	940	2,789	1,319	3,621	3,775	2,504	5,943	4,312
Income (loss) after income taxes	18,392	16,395	6,416	10,969	7,978	9,248	9,261	5,802	6,822	10,902
Cash dividends charged to retained earnings this quarter	2,288	2,054	2,797	2,103	3,780	3,508	2,718	3,808	2,396	3,182
Net income retained in business	16,104	14,341	3,618	8,866	4,198	5,740	6,542	1,994	4,427	7,720
Retained earnings at beginning of quarter	193,022	221,407	235,610	233,852	273,931	145,441	147,988	153,767	154,827	159,294
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	84	(18)	(5,555)	(285)	(350)	(1,262)	(855)	(2,277)	(1,680)	(1,430)
Retained earnings at end of quarter	209,210	235,730	233,673	242,433	277,779	149,919	153,675	153,484	157,573	165,584
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	17.40	17.16	18.46	19.44	20.83	0.83	0.80	0.78	0.80	0.76
All other operating costs and expenses	57.52	58.00	62.62	62.19	65.91	96.52	96.63	97.11	96.68	96.48
Income (loss) from operations	25.09	24.83	18.92	18.38	13.26	2.65	2.57	2.12	2.52	2.76
Interest expense	4.86	4.68	4.86	4.72	4.92	0.49	0.48	0.48	0.46	0.48
All other nonoperating income (expense)	18.10	10.39	(3.46)	6.63	4.55	0.29	0.37	(0.08)	0.34	0.47
Income (loss) before income taxes	38.33	30.55	10.59	20.29	12.89	2.45	2.46	1.56	2.40	2.76
Provision for current and deferred domestic income taxes	9.27	6.51	1.35	4.11	1.83	0.69	0.71	0.47	1.12	0.78
Income (loss) after income taxes	29.06	24.03	9.24	16.17	11.06	1.76	1.75	1.09	1.28	1.98
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.88	18.22	6.28	11.39	6.97	17.65	17.76	11.29	17.18	20.14
After income taxes	17.34	14.33	5.47	9.08	5.98	12.68	12.62	7.89	9.18	14.43
Annual rate of profit on total assets:										
Before income taxes	11.88	9.54	3.21	5.81	3.51	6.13	6.10	3.85	5.85	6.89
After income taxes	9.01	7.51	2.80	4.63	3.01	4.41	4.34	2.69	3.12	4.94
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.33	1.28	1.26	1.26	1.19	1.38	1.38	1.36	1.37	1.37
Total cash, U.S. Government and other securities, to total current liabilities	0.43	0.42	0.40	0.40	0.34	0.16	0.15	0.14	0.14	0.14
Total stockholders' equity to total debt	2.12	2.16	2.03	2.00	1.90	1.35	1.33	1.35	1.34	1.35

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 82.1 -- Balance Sheet For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	23,215	22,829	22,605	23,940	22,805	33,968	36,110	35,310	33,766	33,177
Time deposits in the U.S., including negotiable certificates of deposit	3,566	5,006	4,689	4,089	4,471	3,581	3,453	3,969	4,217	3,364
Total cash on hand and in U.S. banks	26,782	27,835	27,294	28,029	27,276	37,549	39,563	39,279	37,983	36,541
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,571	10,835	10,338	10,600	10,387	14,740	12,310	10,566	11,397	11,707
Total cash, U.S. Government and other securities	34,353	38,669	37,633	38,629	37,664	52,288	51,873	49,844	49,380	48,248
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,001	39,357	42,507	42,472	41,859	171,871	174,099	173,306	180,222	181,780
Inventories	13,474	13,989	13,480	14,504	16,144	179,484	182,712	186,685	190,524	190,990
All other current assets	19,806	24,463	25,724	25,829	34,668	58,667	59,349	59,899	60,297	62,681
Total current assets	105,635	116,479	119,345	121,435	130,336	462,309	468,033	469,735	480,424	483,699
Property, plant, and equipment	590,946	622,150	658,762	681,725	774,299	243,173	247,220	251,081	255,962	262,831
Land and mineral rights	229,036	244,043	247,609	257,204	260,552	8,713	8,907	8,860	8,871	9,087
Less: Accumulated depreciation, depletion, and amortization	352,868	375,554	383,261	393,955	437,829	116,469	118,334	119,713	122,497	125,440
Net property, plant, and equipment	467,114	490,639	523,111	544,973	597,022	135,417	137,793	140,228	142,336	146,478
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	244,143	266,474	272,799	280,657	332,317	241,392	248,394	252,828	250,808	252,783
Total Assets	816,892	873,592	915,254	947,065	1,059,674	839,118	854,221	862,791	873,567	882,959
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,401	2,494	2,278	2,832	3,471	28,888	28,395	27,678	29,019	28,419
b. Other short-term loans, including commercial paper	1,278	3,657	5,566	6,868	6,471	25,146	23,752	24,497	26,202	25,524
Trade accounts and trade notes payable	32,761	34,146	37,883	37,032	38,248	175,018	177,307	178,487	181,979	181,422
Income taxes accrued, prior and current years, net of payments	1,526	2,280	1,168	1,945	698	2,967	3,549	3,572	3,193	2,944
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	963	2,502	1,245	1,382	3,096	11,015	10,838	10,255	10,367	10,094
b. Other long-term loans	4,966	4,140	3,552	3,979	6,934	5,729	6,314	5,833	6,605	8,195
All other current liabilities, including excise and sales taxes, and accrued expenses	35,361	42,129	43,125	42,287	51,038	85,408	88,421	94,685	94,054	95,902
Total current liabilities	79,257	91,348	94,818	96,326	109,956	334,172	338,576	345,007	351,420	352,499
Long-term debt, due in more than 1 year:										
a. Loans from banks	33,638	32,250	43,563	42,872	42,902	67,360	70,557	69,720	69,903	71,567
b. Other long-term loans	157,035	166,915	174,659	183,666	217,352	77,271	81,509	80,428	80,168	80,767
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	122,811	125,583	133,486	141,171	155,635	68,625	69,945	73,365	74,863	75,964
Total liabilities	392,741	416,095	446,525	464,035	525,845	547,427	560,587	568,520	576,354	580,798
Capital stock and other capital (less treasury stock)	214,941	221,767	235,056	240,597	256,050	141,772	139,959	140,787	139,640	136,577
Retained earnings	209,210	235,730	233,673	242,433	277,779	149,919	153,675	153,484	157,573	165,584
Stockholders' equity	424,151	457,497	468,729	483,030	533,829	291,691	293,633	294,271	297,213	302,161
Total Liabilities and Stockholders' Equity	816,892	873,592	915,254	947,065	1,059,674	839,118	854,221	862,791	873,567	882,959
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	26,377	25,131	24,527	25,109	20,379	128,137	129,458	124,728	129,004	131,199
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.21	4.43	4.11	4.08	3.55	6.23	6.07	5.78	5.65	5.46
Trade accounts and trade notes receivable	4.65	4.51	4.64	4.48	3.95	20.48	20.38	20.09	20.63	20.59
Inventories	1.65	1.60	1.47	1.53	1.52	21.39	21.39	21.64	21.81	21.63
Total current assets	12.93	13.33	13.04	12.82	12.30	55.09	54.79	54.44	55.00	54.78
Net property, plant, and equipment	57.18	56.16	57.15	57.54	56.34	16.14	16.13	16.25	16.29	16.59
Short-term debt, including current portion of long-term debt	1.18	1.46	1.38	1.59	1.88	8.43	8.11	7.91	8.26	8.18
Total current liabilities	9.70	10.46	10.36	10.17	10.38	39.82	39.64	39.99	40.23	39.92
Long-term debt	23.34	22.80	23.84	23.92	24.56	17.24	17.80	17.40	17.18	17.25
Total liabilities	48.08	47.63	48.79	49.00	49.62	65.24	65.63	65.89	65.98	65.78
Stockholders' equity	51.92	52.37	51.21	51.00	50.38	34.76	34.37	34.11	34.02	34.22

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.0 -- Income Statement For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	221,545	234,322	240,163	235,909	245,029	303,135	294,727	292,814	296,986	306,615
Depreciation, depletion, and amortization of property, plant, and equipment	2,698	2,554	2,397	2,511	2,413	1,674	1,692	1,743	1,770	1,781
All other operating costs and expenses	211,660	224,049	231,345	226,862	234,267	294,749	287,150	286,203	288,342	297,951
Income (loss) from operations	7,186	7,719	6,421	6,536	8,350	6,712	5,885	4,868	6,874	6,884
Interest expense	1,214	1,230	1,278	1,198	1,281	1,345	1,291	1,298	1,270	1,345
All other nonoperating income (expense)	1,578	1,854	1,045	1,498	1,877	(48)	100	(1,453)	326	729
Income (loss) before income taxes	7,550	8,343	6,189	6,835	8,946	5,319	4,693	2,117	5,930	6,268
Provision for current and deferred domestic income taxes	2,091	2,487	1,851	4,573	2,631	1,529	1,289	652	1,370	1,681
Income (loss) after income taxes	5,458	5,856	4,338	2,262	6,315	3,790	3,405	1,465	4,560	4,587
Cash dividends charged to retained earnings this quarter	2,040	1,247	2,063	1,323	1,764	1,468	1,472	1,745	1,072	1,418
Net income retained in business	3,419	4,609	2,275	939	4,551	2,322	1,933	(280)	3,488	3,169
Retained earnings at beginning of quarter	82,062	84,021	88,433	90,565	91,712	63,380	63,966	65,334	64,261	67,582
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(295)	(422)	(496)	(1,391)	(993)	(967)	(433)	(1,781)	(289)	(437)
Retained earnings at end of quarter	85,185	88,208	90,212	90,112	95,270	64,734	65,466	63,273	67,461	70,314
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.22	1.09	1.00	1.06	0.98	0.55	0.57	0.60	0.60	0.58
All other operating costs and expenses	95.54	95.62	96.33	96.17	95.61	97.23	97.43	97.74	97.09	97.17
Income (loss) from operations	3.24	3.29	2.67	2.77	3.41	2.21	2.00	1.66	2.31	2.25
Interest expense	0.55	0.52	0.53	0.51	0.52	0.44	0.44	0.44	0.43	0.44
All other nonoperating income (expense)	0.71	0.79	0.44	0.63	0.77	(0.02)	0.03	(0.50)	0.11	0.24
Income (loss) before income taxes	3.41	3.56	2.58	2.90	3.65	1.75	1.59	0.72	2.00	2.04
Provision for current and deferred domestic income taxes	0.94	1.06	0.77	1.94	1.07	0.50	0.44	0.22	0.46	0.55
Income (loss) after income taxes	2.46	2.50	1.81	0.96	2.58	1.25	1.16	0.50	1.54	1.50
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.23	17.60	13.13	14.55	18.73	20.15	18.05	8.01	21.71	22.56
After income taxes	11.73	12.35	9.20	4.81	13.22	14.35	13.10	5.54	16.69	16.51
Annual rate of profit on total assets:										
Before income taxes	6.24	6.73	5.01	5.49	7.01	5.99	5.24	2.30	6.32	6.73
After income taxes	4.51	4.73	3.51	1.82	4.95	4.27	3.80	1.59	4.86	4.93
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.44	1.46	1.45	1.47	1.45	1.31	1.28	1.25	1.24	1.27
Total cash, U.S. Government and other securities, to total current liabilities	0.16	0.15	0.15	0.15	0.14	0.15	0.16	0.14	0.13	0.13
Total stockholders' equity to total debt	1.57	1.56	1.60	1.58	1.57	1.09	1.04	1.05	1.06	1.08

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.1 -- Balance Sheet For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	19,321	18,843	19,522	19,127	19,257	14,647	17,268	15,788	14,640	13,919
Time deposits in the U.S., including negotiable certificates of deposit	1,736	1,820	1,458	1,237	1,306	1,845	1,632	2,511	2,980	2,058
Total cash on hand and in U.S. banks	21,056	20,663	20,980	20,364	20,563	16,492	18,900	18,299	17,619	15,978
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	9,386	7,656	6,890	7,873	7,652	5,353	4,654	3,676	3,524	4,055
Total cash, U.S. Government and other securities	30,443	28,318	27,869	28,237	28,215	21,846	23,554	21,975	21,143	20,033
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	95,392	98,840	97,689	100,057	103,014	76,478	75,259	75,617	80,165	78,766
Inventories	106,176	109,404	107,756	111,050	116,206	73,308	73,309	78,929	79,475	74,784
All other current assets	42,186	44,410	44,601	44,598	45,977	16,481	14,939	15,299	15,699	16,704
Total current assets	274,197	280,973	277,915	283,942	293,413	188,112	187,060	191,820	196,482	190,286
Property, plant, and equipment	134,978	136,377	136,598	138,152	140,693	108,195	110,843	114,483	117,810	122,138
Land and mineral rights	4,520	4,619	4,466	4,389	4,441	4,192	4,289	4,395	4,482	4,646
Less: Accumulated depreciation, depletion, and amortization	71,389	72,425	72,303	73,489	74,873	45,080	45,910	47,410	49,008	50,568
Net property, plant, and equipment	68,109	68,571	68,760	69,052	70,262	67,308	69,221	71,467	73,284	76,216
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	141,545	146,080	147,698	145,024	146,772	99,847	102,314	105,131	105,784	106,011
Total Assets	483,851	495,624	494,373	498,018	510,446	355,267	358,596	368,418	375,550	372,513
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	17,789	18,179	17,691	17,242	18,547	11,099	10,216	9,987	11,777	9,872
b. Other short-term loans, including commercial paper	15,935	14,380	13,057	14,086	15,070	9,212	9,372	11,440	12,116	10,453
Trade accounts and trade notes payable	86,316	88,854	86,069	89,205	92,978	88,702	88,453	92,418	92,774	88,444
Income taxes accrued, prior and current years, net of payments	1,582	1,852	2,069	1,781	1,594	1,385	1,697	1,503	1,413	1,350
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	8,778	8,623	8,224	7,806	7,698	2,237	2,216	2,030	2,561	2,396
b. Other long-term loans	3,468	3,222	3,220	2,767	3,722	2,261	3,092	2,613	3,839	4,473
All other current liabilities, including excise and sales taxes, and accrued expenses	56,188	57,702	61,336	60,513	62,546	29,221	30,719	33,349	33,541	33,356
Total current liabilities	190,055	192,811	191,666	193,400	202,156	144,117	145,764	153,341	158,019	150,343
Long-term debt, due in more than 1 year:										
a. Loans from banks	38,632	39,452	38,780	39,694	40,105	28,728	31,105	30,940	30,209	31,463
b. Other long-term loans	33,584	37,625	36,815	37,362	36,703	43,687	43,884	43,613	42,806	44,064
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,511	36,090	38,576	39,625	40,461	33,113	33,856	34,788	35,239	35,503
Total liabilities	297,782	305,978	305,838	310,081	319,425	249,645	254,609	262,682	266,274	261,373
Capital stock and other capital (less treasury stock)	100,884	101,438	98,324	97,825	95,752	40,888	38,521	42,463	41,815	40,826
Retained earnings	85,185	88,208	90,212	90,112	95,270	64,734	65,466	63,273	67,461	70,314
Stockholders' equity	186,069	189,646	188,535	187,937	191,021	105,623	103,987	105,736	109,276	111,140
Total Liabilities and Stockholders' Equity	483,851	495,624	494,373	498,018	510,446	355,267	358,596	368,418	375,550	372,513
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	84,142	88,162	86,249	90,541	91,257	43,996	41,296	38,479	38,463	39,943
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.29	5.71	5.64	5.67	5.53	6.15	6.57	5.96	5.63	5.38
Trade accounts and trade notes receivable	19.72	19.94	19.76	20.09	20.18	21.53	20.99	20.52	21.35	21.14
Inventories	21.94	22.07	21.80	22.30	22.77	20.63	20.44	21.42	21.16	20.08
Total current assets	56.67	56.69	56.22	57.01	57.48	52.95	52.16	52.07	52.32	51.08
Net property, plant, and equipment	14.08	13.84	13.91	13.87	13.76	18.95	19.30	19.40	19.51	20.46
Short-term debt, including current portion of long-term debt	9.50	8.96	8.53	8.41	8.82	6.98	6.94	7.08	8.07	7.30
Total current liabilities	39.28	38.90	38.77	38.83	39.60	40.57	40.65	41.62	42.08	40.36
Long-term debt	14.93	15.55	15.29	15.47	15.05	20.38	20.91	20.24	19.44	20.27
Total liabilities	61.54	61.74	61.86	62.26	62.58	70.27	71.00	71.30	70.90	70.16
Stockholders' equity	38.46	38.26	38.14	37.74	37.42	29.73	29.00	28.70	29.10	29.84

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 84.0 -- Income Statement For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	580,937	573,855	626,271	597,349		107,478	104,228	108,870	108,821	
Depreciation, depletion, and amortization of property, plant, and equipment	10,925	10,888	11,054	10,863		2,184	2,160	2,225	2,048	
All other operating costs and expenses	543,312	539,523	582,653	558,745		102,029	99,279	103,478	103,440	
Income (loss) from operations	26,700	23,443	32,564	27,741		3,264	2,789	3,167	3,333	
Interest expense	4,367	4,269	4,252	4,247		747	738	757	755	
All other nonoperating income (expense)	3,805	4,272	3,583	1,200		233	153	(1,763)	(569)	
Income (loss) before income taxes	26,138	23,446	31,894	24,693		2,751	2,205	647	2,009	
Provision for current and deferred domestic income taxes	8,543	7,639	12,265	8,909		907	671	389	936	
Income (loss) after income taxes	17,595	15,808	19,629	15,784		1,844	1,533	257	1,073	
Cash dividends charged to retained earnings this quarter	4,657	3,150	4,241	9,355		1,535	299	444	791	
Net income retained in business	12,938	12,657	15,388	6,429		309	1,235	(187)	283	
Retained earnings at beginning of quarter	334,752	344,403	351,665	359,471		32,826	33,387	34,408	33,806	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(5,714)	(4,274)	(7,112)	(7,312)		(195)	(321)	(411)	367	
Retained earnings at end of quarter	341,976	352,787	359,941	358,588		32,940	34,300	33,810	34,456	
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	1.88	1.90	1.77	1.82		2.03	2.07	2.04	1.88	
All other operating costs and expenses	93.52	94.02	93.04	93.54		94.93	95.25	95.05	95.06	
Income (loss) from operations	4.60	4.09	5.20	4.64		3.04	2.68	2.91	3.06	
Interest expense	0.75	0.74	0.68	0.71		0.70	0.71	0.70	0.69	
All other nonoperating income (expense)	0.65	0.74	0.57	0.20		0.22	0.15	(1.62)	(0.52)	
Income (loss) before income taxes	4.50	4.09	5.09	4.13		2.56	2.12	0.59	1.85	
Provision for current and deferred domestic income taxes	1.47	1.33	1.96	1.49		0.84	0.64	0.36	0.86	
Income (loss) after income taxes	3.03	2.75	3.13	2.64		1.72	1.47	0.24	0.99	
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.07	20.98	28.27	22.13		23.50	18.60	5.47	17.55	
After income taxes	15.53	14.14	17.40	14.14		15.76	12.94	2.18	9.38	
Annual rate of profit on total assets:										
Before income taxes	9.51	8.44	11.41	8.78		7.74	6.16	1.80	5.60	
After income taxes	6.40	5.69	7.02	5.61		5.19	4.29	0.71	2.99	
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.34	1.30	1.32	1.31		1.10	1.08	1.09	1.09	
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.22	0.26	0.27		0.30	0.29	0.29	0.30	
Total stockholders' equity to total debt	1.59	1.53	1.55	1.50		1.18	1.20	1.18	1.12	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Second quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 84.1 -- Balance Sheet For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	56,410	52,104	59,341	68,546		9,983	10,181	10,315	10,221	
Time deposits in the U.S., including negotiable certificates of deposit	2,407	2,048	2,434	2,326		246	294	322	329	
Total cash on hand and in U.S. banks	58,817	54,152	61,776	70,872		10,229	10,475	10,637	10,550	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	17,516	14,722	19,342	15,705		1,620	1,465	1,445	1,980	
Total cash, U.S. Government and other securities	76,333	68,874	81,117	86,577		11,849	11,940	12,082	12,530	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	53,061	54,017	58,572	55,019		5,282	5,423	5,603	5,373	
Inventories	231,417	254,069	236,303	237,299		23,077	23,977	24,149	23,513	
All other current assets	35,745	35,787	36,475	37,611		3,344	3,421	3,808	4,165	
Total current assets	396,557	412,747	412,468	416,505		43,553	44,761	45,642	45,581	
Property, plant, and equipment	628,990	633,232	639,138	647,793		134,973	135,456	137,185	138,325	
Land and mineral rights	74,637	75,119	75,774	76,191		10,731	10,794	10,679	10,805	
Less: Accumulated depreciation, depletion, and amortization	303,317	305,832	310,494	318,292		69,986	70,611	71,972	73,263	
Net property, plant, and equipment	400,309	402,519	404,418	405,692		75,719	75,639	75,892	75,867	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	302,189	296,050	300,813	302,912		22,942	22,663	22,527	22,177	
Total Assets	1,099,055	1,111,315	1,117,700	1,125,109		142,214	143,063	144,062	143,625	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	9,434	9,896	11,262	11,288		384	378	530	383	
b. Other short-term loans, including commercial paper	11,192	17,107	9,807	10,435		673	1,081	1,169	95	
Trade accounts and trade notes payable	147,212	156,727	151,912	153,433		19,623	19,567	20,267	20,613	
Income taxes accrued, prior and current years, net of payments	4,500	3,443	5,637	8,847		760	481	686	990	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,990	4,236	4,123	4,086		844	873	787	676	
b. Other long-term loans	14,276	15,740	19,170	16,868		2,541	3,516	3,459	4,060	
All other current liabilities, including excise and sales taxes, and accrued expenses	105,760	109,290	110,157	112,678		14,924	15,743	15,018	15,059	
Total current liabilities	296,364	316,440	312,067	317,634		39,747	41,638	41,916	41,876	
Long-term debt, due in more than 1 year:										
a. Loans from banks	48,523	50,602	49,830	49,670		6,584	6,329	6,638	7,262	
b. Other long-term loans	197,430	194,447	197,857	204,954		28,608	27,205	27,426	28,519	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	103,614	102,723	106,721	106,488		20,463	20,480	20,813	20,180	
Total liabilities	645,931	664,212	666,475	678,747		95,402	95,653	96,794	97,837	
Capital stock and other capital (less treasury stock)	111,148	94,317	91,284	87,775		13,873	13,110	13,458	11,333	
Retained earnings	341,976	352,787	359,941	358,588		32,940	34,300	33,810	34,456	
Stockholders' equity	453,124	447,103	451,225	446,362		46,813	47,410	47,268	45,789	
Total Liabilities and Stockholders' Equity	1,099,055	1,111,315	1,117,700	1,125,109		142,214	143,063	144,062	143,625	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	100,193	96,307	100,401	98,871		3,805	3,123	3,726	3,706	
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	6.95	6.20	7.26	7.69		8.33	8.35	8.39	8.72	
Trade accounts and trade notes receivable	4.83	4.86	5.24	4.89		3.71	3.79	3.89	3.74	
Inventories	21.06	22.86	21.14	21.09		16.23	16.76	16.76	16.37	
Total current assets	36.08	37.14	36.90	37.02		30.62	31.29	31.68	31.74	
Net property, plant, and equipment	36.42	36.22	36.18	36.06		53.24	52.87	52.68	52.82	
Short-term debt, including current portion of long-term debt	3.54	4.23	3.97	3.79		3.12	4.09	4.13	3.63	
Total current liabilities	26.97	28.47	27.92	28.23		27.95	29.10	29.10	29.16	
Long-term debt	22.38	22.05	22.16	22.63		24.75	23.44	23.65	24.91	
Total liabilities	58.77	59.77	59.63	60.33		67.08	66.86	67.19	68.12	
Stockholders' equity	41.23	40.23	40.37	39.67		32.92	33.14	32.81	31.88	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Second quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.0 -- Income Statement For Corporations in NAICS Retail Trade Subsectors 448 and 452, and
All Other Retail Trade Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	192,874	191,821	229,404	200,088		280,585	277,805	287,997	288,440	
Depreciation, depletion, and amortization of property, plant, and equipment	4,555	4,501	4,606	4,566		4,186	4,227	4,223	4,248	
All other operating costs and expenses	178,324	178,466	208,685	184,236		262,959	261,779	270,490	271,069	
Income (loss) from operations	9,995	8,854	16,113	11,286		13,441	11,800	13,284	13,122	
Interest expense	1,631	1,548	1,467	1,536		1,989	1,984	2,028	1,956	
All other nonoperating income (expense)	2,631	2,552	2,153	3,045		941	1,567	3,192	(1,276)	
Income (loss) before income taxes	10,995	9,858	16,799	12,794		12,393	11,383	14,448	9,889	
Provision for current and deferred domestic income taxes	3,519	3,280	7,385	4,080		4,118	3,688	4,491	3,893	
Income (loss) after income taxes	7,476	6,579	9,415	8,714		8,275	7,695	9,957	5,997	
Cash dividends charged to retained earnings this quarter	1,308	1,151	1,835	6,672		1,814	1,701	1,962	1,892	
Net income retained in business	6,168	5,428	7,580	2,042		6,461	5,995	7,995	4,105	
Retained earnings at beginning of quarter	151,947	153,624	155,724	157,304		149,980	157,392	161,533	168,361	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,381)	(3,026)	(5,783)	(2,326)		(2,138)	(927)	(918)	(5,354)	
Retained earnings at end of quarter	154,734	156,026	157,521	157,019		154,302	162,460	168,610	167,112	
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	2.36	2.35	2.01	2.28		1.49	1.52	1.47	1.47	
All other operating costs and expenses	92.46	93.04	90.97	92.08		93.72	94.23	93.92	93.98	
Income (loss) from operations	5.18	4.62	7.02	5.64		4.79	4.25	4.61	4.55	
Interest expense	0.85	0.81	0.64	0.77		0.71	0.71	0.70	0.68	
All other nonoperating income (expense)	1.36	1.33	0.94	1.52		0.34	0.56	1.11	(0.44)	
Income (loss) before income taxes	5.70	5.14	7.32	6.39		4.42	4.10	5.02	3.43	
Provision for current and deferred domestic income taxes	1.82	1.71	3.22	2.04		1.47	1.33	1.56	1.35	
Income (loss) after income taxes	3.88	3.43	4.10	4.36		2.95	2.77	3.46	2.08	
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.42	21.37	36.04	27.72		22.68	21.16	26.57	18.32	
After income taxes	15.93	14.26	20.20	18.88		15.15	14.31	18.31	11.11	
Annual rate of profit on total assets:										
Before income taxes	10.00	8.70	15.11	11.40		9.59	8.85	10.93	7.43	
After income taxes	6.80	5.80	8.47	7.77		6.40	5.98	7.53	4.50	
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.32	1.30	1.31	1.26		1.42	1.37	1.40	1.41	
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.19	0.25	0.24		0.25	0.22	0.26	0.29	
Total stockholders' equity to total debt	1.67	1.54	1.63	1.61		1.64	1.62	1.58	1.52	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Second quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.1 -- Balance Sheet For Corporations in NAICS Retail Trade Subsectors 448 and 452, and All Other Retail Trade Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012 ²
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	21,750	19,132	20,757	22,729		24,677	22,790	28,269	35,596	
Time deposits in the U.S., including negotiable certificates of deposit	1,208	681	655	630		953	1,074	1,457	1,366	
Total cash on hand and in U.S. banks	22,958	19,813	21,412	23,359		25,630	23,864	29,726	36,962	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	6,255	4,348	7,123	5,720		9,642	8,909	10,773	8,006	
Total cash, U.S. Government and other securities	29,213	24,161	28,536	29,079		35,272	32,773	40,500	44,968	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,196	8,188	7,759	7,450		40,583	40,406	45,210	42,196	
Inventories	99,829	118,144	99,885	102,066		108,510	111,948	112,269	111,719	
All other current assets	15,483	16,016	15,482	15,389		16,918	16,350	17,185	18,057	
Total current assets	151,721	166,509	151,662	153,984		201,283	201,476	215,164	216,940	
Property, plant, and equipment	268,440	269,890	272,220	276,547		225,576	227,886	229,733	232,921	
Land and mineral rights	29,437	29,496	30,069	30,283		34,468	34,828	35,026	35,102	
Less: Accumulated depreciation, depletion, and amortization	120,050	120,512	122,332	126,187		113,281	114,708	116,190	118,842	
Net property, plant, and equipment	177,828	178,874	179,957	180,643		146,763	148,006	148,569	149,181	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	110,133	108,112	113,033	114,216		169,113	165,275	165,253	166,518	
Total Assets	439,681	453,495	444,652	448,844		517,159	514,757	528,986	532,640	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	258	892	678	913		8,793	8,626	10,053	9,992	
b. Other short-term loans, including commercial paper	7,212	12,464	4,958	7,020		3,307	3,562	3,680	3,320	
Trade accounts and trade notes payable	56,544	65,358	54,971	57,989		71,045	71,802	76,673	74,830	
Income taxes accrued, prior and current years, net of payments	1,335	632	2,717	4,105		2,404	2,331	2,234	3,753	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	429	414	363	342		2,718	2,949	2,974	3,068	
b. Other long-term loans	5,255	4,654	8,345	6,619		6,480	7,570	7,366	6,189	
All other current liabilities, including excise and sales taxes, and accrued expenses	43,629	43,306	44,121	45,374		47,208	50,241	51,018	52,245	
Total current liabilities	114,662	127,721	116,153	122,361		141,954	147,081	153,998	153,398	
Long-term debt, due in more than 1 year:										
a. Loans from banks	14,442	17,004	15,977	15,051		27,497	27,269	27,215	27,358	
b. Other long-term loans	84,669	84,448	84,300	84,542		84,153	82,794	86,131	91,892	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,150	39,810	41,787	42,254		45,001	42,433	44,120	44,054	
Total liabilities	251,924	268,982	258,217	264,208		298,606	299,577	311,464	316,702	
Capital stock and other capital (less treasury stock)	33,024	28,486	28,914	27,617		64,251	52,720	48,912	48,826	
Retained earnings	154,734	156,026	157,521	157,019		154,302	162,460	168,610	167,112	
Stockholders' equity	187,758	184,513	186,435	184,636		218,554	215,180	217,522	215,937	
Total Liabilities and Stockholders' Equity	439,681	453,495	444,652	448,844		517,159	514,757	528,986	532,640	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	37,058	38,789	35,509	31,623		59,329	54,395	61,166	63,542	
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.64	5.33	6.42	6.48		6.82	6.37	7.66	8.44	
Trade accounts and trade notes receivable	1.64	1.81	1.74	1.66		7.85	7.85	8.55	7.92	
Inventories	22.70	26.05	22.46	22.74		20.98	21.75	21.22	20.97	
Total current assets	34.51	36.72	34.11	34.31		38.92	39.14	40.67	40.73	
Net property, plant, and equipment	40.44	39.44	40.47	40.25		28.38	28.75	28.09	28.01	
Short-term debt, including current portion of long-term debt	2.99	4.06	3.23	3.32		4.12	4.41	4.55	4.24	
Total current liabilities	26.08	28.16	26.12	27.26		27.45	28.57	29.11	28.80	
Long-term debt	22.54	22.37	22.55	22.19		21.59	21.38	21.43	22.39	
Total liabilities	57.30	59.31	58.07	58.86		57.74	58.20	58.88	59.46	
Stockholders' equity	42.70	40.69	41.93	41.14		42.26	41.80	41.12	40.54	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Second quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 86.0 -- Income Statement For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	233,411	232,668	242,112	233,966	242,539	48,532	47,605	50,671	46,045	49,331
Depreciation, depletion, and amortization of property, plant, and equipment	22,713	23,028	23,160	23,331	23,841	1,509	1,603	1,624	1,620	1,575
All other operating costs and expenses	168,809	169,668	181,979	171,936	174,374	36,890	36,450	39,170	35,972	36,478
Income (loss) from operations	41,890	39,972	36,972	38,699	44,324	10,133	9,552	9,878	8,452	11,279
Interest expense	9,743	9,938	10,292	10,248	10,233	1,483	1,415	1,534	1,579	1,552
All other nonoperating income (expense)	8,295	6,564	(12,348)	7,383	(641)	7,528	6,367	3,483	4,906	1,256
Income (loss) before income taxes	40,442	36,598	14,332	35,835	33,451	16,178	14,504	11,827	11,780	10,983
Provision for current and deferred domestic income taxes	10,658	9,916	3,765	9,537	6,601	2,050	2,821	2,737	1,652	2,161
Income (loss) after income taxes	29,783	26,682	10,567	26,298	26,849	14,128	11,682	9,090	10,128	8,821
Cash dividends charged to retained earnings this quarter	8,893	8,709	11,565	9,244	9,490	2,597	2,578	3,164	2,904	2,863
Net income retained in business	20,890	17,973	(998)	17,054	17,359	11,531	9,105	5,926	7,224	5,959
Retained earnings at beginning of quarter	(78,128)	(57,255)	(42,625)	(47,182)	(38,584)	27,362	40,119	46,878	52,970	55,334
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,506)	(6,703)	(6,548)	(7,657)	(9,218)	(2,409)	(3,000)	(2,580)	(3,797)	(5,771)
Retained earnings at end of quarter	(61,744)	(45,985)	(50,171)	(37,786)	(30,442)	36,484	46,224	50,224	56,397	55,522
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	9.73	9.90	9.57	9.97	9.83	3.11	3.37	3.20	3.52	3.19
All other operating costs and expenses	72.32	72.92	75.16	73.49	71.90	76.01	76.57	77.30	78.12	73.94
Income (loss) from operations	17.95	17.18	15.27	16.54	18.27	20.88	20.07	19.49	18.36	22.86
Interest expense	4.17	4.27	4.25	4.38	4.22	3.06	2.97	3.03	3.43	3.15
All other nonoperating income (expense)	3.55	2.82	(5.10)	3.16	(0.26)	15.51	13.37	6.87	10.66	2.55
Income (loss) before income taxes	17.33	15.73	5.92	15.32	13.79	33.34	30.47	23.34	25.58	22.26
Provision for current and deferred domestic income taxes	4.57	4.26	1.56	4.08	2.72	4.22	5.93	5.40	3.59	4.38
Income (loss) after income taxes	12.76	11.47	4.36	11.24	11.07	29.11	24.54	17.94	22.00	17.88
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.12	19.81	7.86	19.40	17.73	33.87	29.36	23.74	23.07	21.17
After income taxes	16.29	14.44	5.79	14.23	14.23	29.58	23.65	18.24	19.84	17.00
Annual rate of profit on total assets:										
Before income taxes	7.91	7.06	2.74	6.81	6.31	15.30	13.44	10.94	10.83	9.95
After income taxes	5.82	5.15	2.02	5.00	5.07	13.36	10.82	8.41	9.31	7.99
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.22	1.21	1.24	1.24	1.24	1.27	1.25	1.28	1.26	1.18
Total cash, U.S. Government and other securities, to total current liabilities	0.47	0.47	0.45	0.46	0.49	0.53	0.46	0.45	0.51	0.50
Total stockholders' equity to total debt	1.13	1.12	1.11	1.12	1.14	1.79	1.84	1.87	1.96	1.97

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 86.1 -- Balance Sheet For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	85,985	83,847	87,819	88,123	90,772	25,327	23,035	22,166	20,159	22,906
Time deposits in the U.S., including negotiable certificates of deposit	5,215	5,123	5,183	5,430	4,737	483	503	332	484	412
Total cash on hand and in U.S. banks	91,199	88,970	93,002	93,553	95,510	25,809	23,538	22,499	20,643	23,318
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	47,241	48,338	41,642	45,905	51,016	13,194	9,322	9,428	14,697	14,713
Total cash, U.S. Government and other securities	138,441	137,308	134,644	139,458	146,525	39,003	32,860	31,926	35,341	38,031
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	118,060	117,626	124,536	119,391	124,017	29,660	27,762	30,783	27,679	30,534
Inventories	19,673	20,975	19,971	19,727	20,021	4,782	5,343	4,397	4,594	4,393
All other current assets	80,158	82,097	90,027	93,293	84,327	19,483	23,728	23,073	19,584	17,495
Total current assets	356,332	358,006	369,179	371,868	374,890	92,928	89,692	90,180	87,197	90,453
Property, plant, and equipment	1,022,277	1,040,733	1,045,839	1,055,680	1,066,926	76,933	78,459	77,647	78,775	78,939
Land and mineral rights	13,485	15,843	15,963	15,999	15,968	4,228	4,280	4,270	4,242	4,273
Less: Accumulated depreciation, depletion, and amortization	581,443	595,389	600,224	609,418	618,906	48,245	49,561	48,928	49,868	50,299
Net property, plant, and equipment	454,319	461,186	461,578	462,261	463,989	32,916	33,178	32,989	33,150	32,913
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,234,790	1,253,124	1,259,935	1,269,426	1,280,133	297,136	308,885	309,410	314,570	318,173
Total Assets	2,045,441	2,072,316	2,090,692	2,103,555	2,119,012	422,980	431,755	432,579	434,917	441,539
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,690	3,658	3,518	4,749	6,046	1,886	2,072	1,935	1,871	2,245
b. Other short-term loans, including commercial paper	3,157	2,938	2,340	3,222	1,777	291	430	325	148	125
Trade accounts and trade notes payable	65,687	66,953	68,157	65,651	67,432	10,846	10,913	10,680	9,715	9,918
Income taxes accrued, prior and current years, net of payments	2,260	3,375	4,003	4,199	4,189	803	1,987	1,832	1,783	901
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	7,040	6,770	6,087	6,109	5,589	2,577	2,294	1,625	1,777	1,625
b. Other long-term loans	30,356	34,298	22,333	26,348	30,682	4,345	3,318	3,358	2,541	7,942
All other current liabilities, including excise and sales taxes, and accrued expenses	179,703	176,823	191,500	189,928	186,045	52,562	50,497	50,971	51,096	53,653
Total current liabilities	291,894	294,815	297,938	300,208	301,760	73,310	71,511	70,727	68,931	76,409
Long-term debt, due in more than 1 year:										
a. Loans from banks	106,676	111,795	113,294	112,048	111,919	29,558	29,629	28,757	27,269	25,975
b. Other long-term loans	495,673	499,996	507,151	505,605	503,571	68,351	69,897	70,301	70,509	67,284
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	419,994	426,709	442,547	446,719	447,293	60,715	63,150	63,502	63,973	64,337
Total liabilities	1,314,237	1,333,315	1,360,930	1,364,579	1,364,543	231,934	234,186	233,287	230,681	234,005
Capital stock and other capital (less treasury stock)	792,948	784,986	779,932	776,762	784,911	154,563	151,345	149,068	147,838	152,012
Retained earnings	(61,744)	(45,985)	(50,171)	(37,786)	(30,442)	36,484	46,224	50,224	56,397	55,522
Stockholders' equity	731,203	739,001	729,761	738,976	754,469	191,046	197,569	199,291	204,235	207,534
Total Liabilities and Stockholders' Equity	2,045,441	2,072,316	2,090,692	2,103,555	2,119,012	422,980	431,755	432,579	434,917	441,539
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	64,438	63,190	71,241	71,660	73,130	19,618	18,182	19,452	18,267	14,043
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	6.77	6.63	6.44	6.63	6.91	9.22	7.61	7.38	8.13	8.61
Trade accounts and trade notes receivable	5.77	5.68	5.96	5.68	5.85	7.01	6.43	7.12	6.36	6.92
Inventories	0.96	1.01	0.96	0.94	0.94	1.13	1.24	1.02	1.06	0.99
Total current assets	17.42	17.28	17.66	17.68	17.69	21.97	20.77	20.85	20.05	20.49
Net property, plant, and equipment	22.21	22.25	22.08	21.98	21.90	7.78	7.68	7.63	7.62	7.45
Short-term debt, including current portion of long-term debt	2.16	2.30	1.64	1.92	2.08	2.15	1.88	1.67	1.46	2.70
Total current liabilities	14.27	14.23	14.25	14.27	14.24	17.33	16.56	16.35	15.85	17.31
Long-term debt	29.45	29.52	29.68	29.36	29.05	23.15	23.05	22.90	22.48	21.12
Total liabilities	64.25	64.34	65.09	64.87	64.40	54.83	54.24	53.93	53.04	53.00
Stockholders' equity	35.75	35.66	34.91	35.13	35.60	45.17	45.76	46.07	46.96	47.00

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.0 -- Income Statement For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
	2011	2011	2011	2012	2012	2011	2011	2011	2012	2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	10,848	11,046	11,597	10,824	10,621	27,577	27,411	29,150	26,695	28,146
Depreciation, depletion, and amortization of property, plant, and equipment	407	418	435	396	384	1,209	1,234	1,281	1,283	1,308
All other operating costs and expenses	8,698	8,652	9,278	8,884	8,748	19,998	20,547	21,716	20,403	20,065
Income (loss) from operations	1,743	1,977	1,883	1,545	1,489	6,371	5,630	6,152	5,009	6,773
Interest expense	615	656	633	644	649	1,593	1,719	1,682	1,601	1,596
All other nonoperating income (expense)	233	87	(302)	(13)	(39)	850	470	1,336	1,721	(1,328)
Income (loss) before income taxes	1,360	1,408	948	887	801	5,628	4,382	5,806	5,130	3,849
Provision for current and deferred domestic income taxes	465	524	333	290	294	1,921	1,206	1,417	1,381	(1,622)
Income (loss) after income taxes	895	883	615	597	508	3,707	3,176	4,389	3,749	5,471
Cash dividends charged to retained earnings this quarter	123	197	89	64	151	518	519	1,504	255	573
Net income retained in business	773	687	526	533	357	3,188	2,658	2,884	3,494	4,897
Retained earnings at beginning of quarter	(99,073)	(97,550)	(95,886)	(95,233)	(94,990)	(16,499)	(14,129)	(12,325)	(10,595)	(7,924)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(48)	(95)	245	(224)	(84)	2	(1,591)	(1,281)	(1,202)	(1,124)
Retained earnings at end of quarter	(98,348)	(96,958)	(95,115)	(94,924)	(94,717)	(13,309)	(13,063)	(10,722)	(8,303)	(4,150)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.75	3.78	3.75	3.66	3.62	4.38	4.50	4.39	4.81	4.65
All other operating costs and expenses	80.19	78.32	80.01	82.07	82.36	72.52	74.96	74.50	76.43	71.29
Income (loss) from operations	16.06	17.90	16.24	14.27	14.02	23.10	20.54	21.11	18.77	24.06
Interest expense	5.67	5.94	5.46	5.95	6.11	5.78	6.27	5.77	6.00	5.67
All other nonoperating income (expense)	2.15	0.79	(2.60)	(0.12)	(0.37)	3.08	1.72	4.58	6.45	(4.72)
Income (loss) before income taxes	12.54	12.74	8.17	8.20	7.54	20.41	15.99	19.92	19.22	13.67
Provision for current and deferred domestic income taxes	4.28	4.75	2.87	2.68	2.76	6.97	4.40	4.86	5.17	(5.76)
Income (loss) after income taxes	8.25	7.99	5.30	5.52	4.78	13.44	11.59	15.06	14.04	19.44
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.91	13.27	9.18	8.82	7.97	27.14	21.24	28.11	24.56	17.89
After income taxes	8.50	8.33	5.96	5.93	5.05	17.88	15.40	21.25	17.95	25.42
Annual rate of profit on total assets:										
Before income taxes	5.43	5.47	3.68	3.45	3.15	9.29	7.01	9.22	8.12	6.08
After income taxes	3.57	3.44	2.39	2.32	1.99	6.12	5.08	6.97	5.93	8.64
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.74	1.56	1.50	1.42	1.48	1.57	1.58	1.58	1.73	1.80
Total cash, U.S. Government and other securities, to total current liabilities	0.52	0.43	0.42	0.37	0.36	0.61	0.58	0.58	0.67	0.69
Total stockholders' equity to total debt	1.25	1.20	1.17	1.12	1.12	0.80	0.77	0.76	0.77	0.79

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.1 -- Balance Sheet For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	5,584	5,076	5,284	4,738	4,162	12,364	12,678	14,122	14,885	15,157
Time deposits in the U.S., including negotiable certificates of deposit	149	77	112	595	344	1,582	1,345	1,308	1,587	2,423
Total cash on hand and in U.S. banks	5,733	5,153	5,396	5,334	4,505	13,946	14,023	15,429	16,472	17,579
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	581	583	444	486	754	5,220	5,527	4,587	4,773	3,977
Total cash, U.S. Government and other securities	6,314	5,736	5,841	5,820	5,260	19,166	19,550	20,017	21,244	21,556
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,047	7,111	7,515	7,965	7,602	20,534	21,292	22,258	21,513	21,713
Inventories	4,516	4,755	4,691	4,619	4,897	3,965	4,623	4,667	4,417	4,170
All other current assets	3,304	3,314	3,005	3,774	3,605	5,932	7,656	7,846	7,816	8,521
Total current assets	21,181	20,916	21,051	22,178	21,364	49,597	53,122	54,789	54,991	55,960
Property, plant, and equipment	19,242	18,960	18,570	18,726	19,156	68,056	68,528	68,657	69,613	70,845
Land and mineral rights	1,104	1,317	1,318	1,327	1,330	2,580	2,609	2,613	2,635	2,637
Less: Accumulated depreciation, depletion, and amortization	10,816	10,792	10,507	10,795	11,154	38,213	38,945	39,140	39,975	40,947
Net property, plant, and equipment	9,530	9,484	9,381	9,257	9,332	32,424	32,192	32,131	32,272	32,534
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	69,520	72,439	72,559	71,397	71,073	160,229	164,570	164,836	165,491	164,743
Total Assets	100,232	102,839	102,992	102,833	101,768	242,249	249,883	251,756	252,755	253,237
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	155	174	153	178	374	44	42	51	33	46
b. Other short-term loans, including commercial paper	7	1	35	522	320	1,852	1,592	620	1,885	1,038
Trade accounts and trade notes payable	1,796	1,738	1,859	2,019	1,905	6,969	7,612	7,235	7,347	6,940
Income taxes accrued, prior and current years, net of payments	142	524	699	676	583	440	428	937	336	487
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	246	304	259	1,497	855	3,344	3,175	3,529	1,604	1,941
b. Other long-term loans	577	818	844	834	831	1,210	1,317	2,130	937	1,886
All other current liabilities, including excise and sales taxes, and accrued expenses	9,246	9,824	10,213	9,928	9,578	17,755	19,438	20,244	19,608	18,828
Total current liabilities	12,167	13,383	14,062	15,655	14,446	31,614	33,603	34,747	31,750	31,166
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,274	13,678	13,888	13,066	13,178	29,738	34,883	35,384	37,432	37,308
b. Other long-term loans	19,584	20,353	20,205	20,003	20,373	67,040	65,975	66,362	66,317	67,140
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,071	12,997	13,553	13,858	13,588	30,928	32,905	32,651	33,702	31,555
Total liabilities	58,095	60,411	61,709	62,581	61,585	159,320	167,366	169,144	169,201	167,169
Capital stock and other capital (less treasury stock)	140,484	139,387	136,398	135,176	134,900	96,239	95,580	93,334	91,857	90,219
Retained earnings	(98,348)	(96,958)	(95,115)	(94,924)	(94,717)	(13,309)	(13,063)	(10,722)	(8,303)	(4,150)
Stockholders' equity	42,136	42,428	41,283	40,252	40,183	82,929	82,518	82,612	83,554	86,069
Total Liabilities and Stockholders' Equity	100,232	102,839	102,992	102,833	101,768	242,249	249,883	251,756	252,755	253,237
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,014	7,533	6,989	6,524	6,917	17,983	19,519	20,042	23,241	24,795
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.30	5.58	5.67	5.66	5.17	7.91	7.82	7.95	8.41	8.51
Trade accounts and trade notes receivable	7.03	6.91	7.30	7.75	7.47	8.48	8.52	8.84	8.51	8.57
Inventories	4.51	4.62	4.55	4.49	4.81	1.64	1.85	1.85	1.75	1.65
Total current assets	21.13	20.34	20.44	21.57	20.99	20.47	21.26	21.76	21.76	22.10
Net property, plant, and equipment	9.51	9.22	9.11	9.00	9.17	13.38	12.88	12.76	12.77	12.85
Short-term debt, including current portion of long-term debt	0.98	1.26	1.25	2.95	2.34	2.66	2.45	2.51	1.76	1.94
Total current liabilities	12.14	13.01	13.65	15.22	14.20	13.05	13.45	13.80	12.56	12.31
Long-term debt	32.78	33.09	33.10	32.16	32.97	39.95	40.36	40.41	41.05	41.25
Total liabilities	57.96	58.74	59.92	60.86	60.52	65.77	66.98	67.19	66.94	66.01
Stockholders' equity	42.04	41.26	40.08	39.14	39.48	34.23	33.02	32.81	33.06	33.99

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.0 -- Income Statement For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	128,778	128,724	130,805	130,375	131,338	17,677	17,881	19,890	20,027	23,103
Depreciation, depletion, and amortization of property, plant, and equipment	18,868	19,020	19,004	19,182	19,660	721	754	816	850	914
All other operating costs and expenses	89,116	90,036	96,566	90,822	89,491	14,106	13,983	15,249	15,856	19,593
Income (loss) from operations	20,794	19,668	15,235	20,371	22,187	2,850	3,144	3,825	3,321	2,596
Interest expense	5,314	5,460	5,603	5,587	5,581	738	689	840	837	855
All other nonoperating income (expense)	(2,531)	(2,783)	(18,827)	(1,723)	(3,428)	2,214	2,423	1,962	2,492	2,898
Income (loss) before income taxes	12,950	11,426	(9,195)	13,061	13,178	4,326	4,878	4,947	4,977	4,640
Provision for current and deferred domestic income taxes	5,358	4,438	(1,900)	5,008	5,323	865	927	1,179	1,206	445
Income (loss) after income taxes	7,591	6,988	(7,295)	8,053	7,855	3,462	3,952	3,768	3,770	4,195
Cash dividends charged to retained earnings this quarter	5,424	5,172	6,472	5,797	5,563	231	244	336	224	341
Net income retained in business	2,168	1,817	(13,766)	2,256	2,293	3,230	3,707	3,431	3,546	3,854
Retained earnings at beginning of quarter	(19,402)	(17,555)	(16,248)	(32,140)	(32,191)	29,485	31,859	34,956	37,816	41,186
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,023)	(1,999)	(2,237)	(2,337)	(1,993)	(28)	(18)	(694)	(98)	(245)
Retained earnings at end of quarter	(19,257)	(17,736)	(32,251)	(32,221)	(31,891)	32,687	35,549	37,693	41,264	44,794
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	14.65	14.78	14.53	14.71	14.97	4.08	4.22	4.10	4.25	3.96
All other operating costs and expenses	69.20	69.95	73.82	69.66	68.14	79.80	78.20	76.67	79.17	84.81
Income (loss) from operations	16.15	15.28	11.65	15.63	16.89	16.12	17.58	19.23	16.58	11.24
Interest expense	4.13	4.24	4.28	4.29	4.25	4.17	3.85	4.22	4.18	3.70
All other nonoperating income (expense)	(1.97)	(2.16)	(14.39)	(1.32)	(2.61)	12.52	13.55	9.87	12.44	12.54
Income (loss) before income taxes	10.06	8.88	(7.03)	10.02	10.03	24.47	27.28	24.87	24.85	20.08
Provision for current and deferred domestic income taxes	4.16	3.45	(1.45)	3.84	4.05	4.89	5.18	5.93	6.02	1.93
Income (loss) after income taxes	5.90	5.43	(5.58)	6.18	5.98	19.58	22.10	18.94	18.83	18.16
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.44	14.54	(12.25)	17.44	17.79	17.29	19.11	18.62	17.88	14.93
After income taxes	9.64	8.89	(9.72)	10.75	10.60	13.83	15.48	14.18	13.55	13.49
Annual rate of profit on total assets:										
Before income taxes	4.80	4.19	(3.37)	4.80	4.85	8.65	9.95	9.38	8.83	7.84
After income taxes	2.81	2.56	(2.67)	2.96	2.89	6.92	8.06	7.14	6.69	7.09
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	0.93	0.95	0.99	0.96	0.98	1.55	1.55	1.50	1.46	1.53
Total cash, U.S. Government and other securities, to total current liabilities	0.35	0.39	0.37	0.36	0.38	0.61	0.63	0.58	0.53	0.61
Total stockholders' equity to total debt	0.87	0.85	0.82	0.81	0.81	2.52	2.56	2.66	2.68	2.93

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.1 -- Balance Sheet For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	31,636	35,091	36,617	35,587	36,523	11,075	7,968	9,629	12,753	12,026
Time deposits in the U.S., including negotiable certificates of deposit	1,249	1,392	1,698	1,224	1,525	1,752	1,806	1,734	1,540	34
Total cash on hand and in U.S. banks	32,885	36,483	38,315	36,811	38,048	12,827	9,773	11,363	14,293	12,060
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	11,029	14,951	7,536	7,632	8,844	17,216	17,955	19,647	18,317	22,728
Total cash, U.S. Government and other securities	43,914	51,434	45,851	44,443	46,891	30,043	27,728	31,010	32,609	34,788
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	49,205	50,234	51,849	50,489	50,392	11,614	11,226	12,132	11,744	13,777
Inventories	6,013	5,871	5,807	5,658	5,551	397	384	409	439	1,009
All other current assets	17,776	18,548	19,444	17,875	16,636	33,664	28,851	36,658	44,243	38,069
Total current assets	116,908	126,087	122,950	118,466	119,470	75,717	68,189	80,209	89,036	87,644
Property, plant, and equipment	833,470	847,031	854,555	860,671	867,910	24,576	27,755	26,410	27,895	30,076
Land and mineral rights	4,442	6,517	6,484	6,517	6,447	1,131	1,121	1,277	1,278	1,281
Less: Accumulated depreciation, depletion, and amortization	472,317	483,752	488,910	495,322	502,527	11,853	12,339	12,740	13,458	13,978
Net property, plant, and equipment	365,595	369,796	372,129	371,867	371,830	13,854	16,536	14,947	15,715	17,379
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	597,339	595,743	597,334	597,203	594,571	110,565	111,486	115,796	120,765	131,574
Total Assets	1,079,842	1,091,627	1,092,413	1,087,535	1,085,871	200,137	196,211	210,953	225,516	236,597
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	345	106	107	157	136	1,261	1,264	1,272	2,510	3,246
b. Other short-term loans, including commercial paper	973	868	1,018	305	292	33	48	342	361	2
Trade accounts and trade notes payable	43,049	43,589	45,348	43,240	43,613	3,026	3,100	3,035	3,330	5,055
Income taxes accrued, prior and current years, net of payments	455	(75)	338	1,089	1,845	422	510	196	315	373
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	781	838	593	770	740	92	159	80	461	427
b. Other long-term loans	23,739	27,595	14,771	21,739	19,804	485	1,250	1,229	298	220
All other current liabilities, including excise and sales taxes, and accrued expenses	56,575	59,468	62,603	55,496	56,021	43,565	37,597	47,469	53,800	47,965
Total current liabilities	125,917	132,390	124,778	122,796	122,450	48,885	43,929	53,624	61,076	57,288
Long-term debt, due in more than 1 year:										
a. Loans from banks	28,598	29,293	30,852	29,767	30,685	5,508	4,312	4,413	4,513	4,773
b. Other long-term loans	308,403	310,853	317,624	315,371	315,069	32,296	32,919	32,659	33,405	33,705
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	301,937	304,704	318,883	319,983	321,327	13,344	12,953	13,958	15,203	16,487
Total liabilities	764,854	777,240	792,137	787,918	789,532	100,033	94,112	104,654	114,198	112,253
Capital stock and other capital (less treasury stock)	334,245	332,123	332,527	331,838	328,230	67,417	66,550	68,606	70,053	79,550
Retained earnings	(19,257)	(17,736)	(32,251)	(32,221)	(31,891)	32,687	35,549	37,693	41,264	44,794
Stockholders' equity	314,988	314,387	300,276	299,617	296,339	100,103	102,099	106,299	111,317	124,344
Total Liabilities and Stockholders' Equity	1,079,842	1,091,627	1,092,413	1,087,535	1,085,871	200,137	196,211	210,953	225,516	236,597
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(9,009)	(6,303)	(1,827)	(4,331)	(2,980)	26,832	24,260	26,586	27,960	30,355
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.07	4.71	4.20	4.09	4.32	15.01	14.13	14.70	14.46	14.70
Trade accounts and trade notes receivable	4.56	4.60	4.75	4.64	4.64	5.80	5.72	5.75	5.21	5.82
Inventories	0.56	0.54	0.53	0.52	0.51	0.20	0.20	0.19	0.19	0.43
Total current assets	10.83	11.55	11.25	10.89	11.00	37.83	34.75	38.02	39.48	37.04
Net property, plant, and equipment	33.86	33.88	34.06	34.19	34.24	6.92	8.43	7.09	6.97	7.35
Short-term debt, including current portion of long-term debt	2.39	2.69	1.51	2.11	1.93	0.94	1.39	1.39	1.61	1.65
Total current liabilities	11.66	12.13	11.42	11.29	11.28	24.43	22.39	25.42	27.08	24.21
Long-term debt	31.21	31.16	31.90	31.74	31.84	18.89	18.97	17.57	16.81	16.26
Total liabilities	70.83	71.20	72.51	72.45	72.71	49.98	47.96	49.61	50.64	47.44
Stockholders' equity	29.17	28.80	27.49	27.55	27.29	50.02	52.04	50.39	49.36	52.56

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 89.0 -- Income Statement For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	108,681	105,705	109,282	105,871	112,280	38,482	38,041	40,888	38,398	39,365
Depreciation, depletion, and amortization of property, plant, and equipment	2,538	2,497	2,660	2,582	2,471	1,163	1,107	1,220	1,160	1,069
All other operating costs and expenses	97,436	95,699	98,500	98,700	101,226	34,148	33,468	34,891	35,076	34,594
Income (loss) from operations	8,708	7,509	8,123	4,589	8,582	3,171	3,466	4,778	2,162	3,701
Interest expense	2,008	2,005	2,014	2,020	2,069	777	726	780	785	759
All other nonoperating income (expense)	4,601	585	3,147	4,478	2,812	3,857	592	2,584	3,761	3,461
Income (loss) before income taxes	11,301	6,089	9,255	7,047	9,326	6,251	3,332	6,581	5,138	6,403
Provision for current and deferred domestic income taxes	2,682	1,958	2,137	1,630	2,776	1,181	1,049	1,218	824	1,362
Income (loss) after income taxes	8,619	4,132	7,119	5,417	6,549	5,070	2,283	5,364	4,314	5,042
Cash dividends charged to retained earnings this quarter	3,114	2,464	2,913	2,421	2,278	1,660	1,496	2,169	1,306	1,372
Net income retained in business	5,505	1,668	4,206	2,996	4,271	3,410	787	3,194	3,008	3,670
Retained earnings at beginning of quarter	70,405	79,624	83,739	91,592	98,939	109,120	115,324	116,412	121,994	127,224
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(624)	(382)	1,461	(708)	(598)	(161)	(137)	1,736	(500)	(253)
Retained earnings at end of quarter	75,286	80,910	89,407	93,880	102,612	112,369	115,974	121,342	124,501	130,641
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.33	2.36	2.43	2.44	2.20	3.02	2.91	2.98	3.02	2.72
All other operating costs and expenses	89.65	90.53	90.13	93.23	90.16	88.74	87.98	85.33	91.35	87.88
Income (loss) from operations	8.01	7.10	7.43	4.33	7.64	8.24	9.11	11.68	5.63	9.40
Interest expense	1.85	1.90	1.84	1.91	1.84	2.02	1.91	1.91	2.05	1.93
All other nonoperating income (expense)	4.23	0.55	2.88	4.23	2.50	10.02	1.56	6.32	9.80	8.79
Income (loss) before income taxes	10.40	5.76	8.47	6.66	8.31	16.24	8.76	16.10	13.38	16.27
Provision for current and deferred domestic income taxes	2.47	1.85	1.96	1.54	2.47	3.07	2.76	2.98	2.15	3.46
Income (loss) after income taxes	7.93	3.91	6.51	5.12	5.83	13.17	6.00	13.12	11.23	12.81
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.04	10.40	15.58	11.71	15.58	23.97	12.95	25.84	19.66	25.18
After income taxes	14.52	7.06	11.98	9.00	10.95	19.44	8.87	21.05	16.51	19.83
Annual rate of profit on total assets:										
Before income taxes	7.91	4.31	6.32	4.71	6.26	10.34	5.53	10.59	8.15	10.22
After income taxes	6.03	2.92	4.86	3.62	4.40	8.38	3.79	8.63	6.84	8.05
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.27	1.28	1.24	1.25	1.26	1.17	1.18	1.13	1.18	1.14
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.45	0.43	0.43	0.42	0.40	0.40	0.38	0.41	0.38
Total stockholders' equity to total debt	1.74	1.73	1.72	1.68	1.67	1.59	1.56	1.51	1.54	1.49

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 89.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	37,142	36,610	38,631	39,382	39,707	10,093	10,429	10,312	10,883	9,902
Time deposits in the U.S., including negotiable certificates of deposit	4,226	4,169	4,269	4,241	3,508	3,226	3,398	3,468	3,657	3,021
Total cash on hand and in U.S. banks	41,367	40,779	42,900	43,624	43,215	13,319	13,828	13,780	14,539	12,923
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	25,189	24,646	24,338	23,830	22,114	7,095	6,427	6,760	6,615	6,926
Total cash, U.S. Government and other securities	66,557	65,425	67,238	67,454	65,329	20,415	20,254	20,540	21,155	19,849
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	73,298	73,530	76,085	75,126	75,714	24,058	23,928	25,305	23,768	23,953
Inventories	9,096	9,422	9,771	10,101	9,815	2,598	2,665	2,601	2,699	3,062
All other current assets	39,264	38,455	39,538	44,447	43,340	12,651	12,869	12,904	13,479	13,212
Total current assets	188,215	186,833	192,633	197,128	194,197	59,722	59,717	61,350	61,101	60,077
Property, plant, and equipment	97,133	94,313	94,209	95,701	94,989	44,598	41,723	41,586	42,791	42,119
Land and mineral rights	1,827	1,666	1,680	1,695	1,689	607	621	637	656	654
Less: Accumulated depreciation, depletion, and amortization	56,799	56,117	56,114	56,919	56,899	27,744	26,620	26,447	27,032	26,875
Net property, plant, and equipment	42,160	39,862	39,775	40,477	39,779	17,462	15,724	15,777	16,415	15,897
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	341,264	339,032	353,256	361,076	361,541	164,690	165,443	171,512	174,753	174,690
Total Assets	571,639	565,727	585,664	598,681	595,517	241,873	240,884	248,639	252,270	250,664
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,074	4,025	3,907	3,440	3,044	2,963	2,302	1,936	1,085	944
b. Other short-term loans, including commercial paper	3,166	2,769	4,297	4,336	3,585	82	34	895	910	950
Trade accounts and trade notes payable	43,170	42,869	47,213	47,332	47,385	10,307	10,014	11,059	11,273	11,295
Income taxes accrued, prior and current years, net of payments	1,848	2,217	2,176	1,733	1,712	1,085	1,529	1,537	1,156	916
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,555	3,207	2,360	2,987	3,370	804	836	539	1,171	1,390
b. Other long-term loans	7,400	6,929	6,038	5,455	6,344	4,633	5,106	4,642	3,435	4,438
All other current liabilities, including excise and sales taxes, and accrued expenses	85,397	84,409	89,073	91,885	89,140	30,974	30,856	33,481	32,904	32,873
Total current liabilities	148,610	146,425	155,063	157,168	154,580	50,848	50,677	54,090	51,933	52,807
Long-term debt, due in more than 1 year:										
a. Loans from banks	52,055	50,600	52,561	53,325	54,027	17,818	17,311	18,669	17,725	18,649
b. Other long-term loans	66,472	67,925	69,325	73,534	73,223	39,496	40,289	40,633	43,553	42,015
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	67,025	66,666	71,103	74,002	74,335	29,405	29,690	33,348	34,531	35,490
Total liabilities	334,162	331,616	348,053	358,030	356,165	137,568	137,967	146,740	147,742	148,961
Capital stock and other capital (less treasury stock)	162,191	153,202	148,204	146,771	136,740	(8,063)	(13,057)	(19,443)	(19,973)	(28,939)
Retained earnings	75,286	80,910	89,407	93,880	102,612	112,369	115,974	121,342	124,501	130,641
Stockholders' equity	237,478	234,112	237,611	240,651	239,352	104,306	102,917	101,899	104,528	101,702
Total Liabilities and Stockholders' Equity	571,639	565,727	585,664	598,681	595,517	241,873	240,884	248,639	252,270	250,664
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	39,606	40,408	37,570	39,960	39,617	8,874	9,040	7,260	9,168	7,269
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.64	11.56	11.48	11.27	10.97	8.44	8.41	8.26	8.39	7.92
Trade accounts and trade notes receivable	12.82	13.00	12.99	12.55	12.71	9.95	9.93	10.18	9.42	9.56
Inventories	1.59	1.67	1.67	1.69	1.65	1.07	1.11	1.05	1.07	1.22
Total current assets	32.93	33.03	32.89	32.93	32.61	24.69	24.79	24.67	24.22	23.97
Net property, plant, and equipment	7.38	7.05	6.79	6.76	6.68	7.22	6.53	6.35	6.51	6.34
Short-term debt, including current portion of long-term debt	3.18	2.99	2.83	2.71	2.74	3.51	3.44	3.22	2.62	3.08
Total current liabilities	26.00	25.88	26.48	26.25	25.96	21.02	21.04	21.75	20.59	21.07
Long-term debt	20.73	20.95	20.81	21.19	21.37	23.70	23.91	23.85	24.29	24.20
Total liabilities	58.46	58.62	59.43	59.80	59.81	56.88	57.28	59.02	58.56	59.43
Stockholders' equity	41.54	41.38	40.57	40.20	40.19	43.12	42.72	40.98	41.44	40.57

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 90.0 -- Income Statement For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	17,191	16,474	16,129	16,735	17,805	9,624	10,207	10,385	9,784	10,120
Depreciation, depletion, and amortization of property, plant, and equipment	228	212	216	212	234	287	288	290	303	295
All other operating costs and expenses	16,185	15,204	15,292	16,022	16,962	9,984	9,838	10,506	10,420	10,401
Income (loss) from operations	777	1,058	621	500	609	(648)	82	(412)	(939)	(576)
Interest expense	183	164	177	163	166	273	285	259	298	309
All other nonoperating income (expense)	467	404	105	326	(1,046)	83	(9)	(204)	193	(54)
Income (loss) before income taxes	1,062	1,298	549	663	(603)	(837)	(213)	(875)	(1,044)	(939)
Provision for current and deferred domestic income taxes	196	321	202	217	96	221	177	242	180	238
Income (loss) after income taxes	865	977	347	446	(699)	(1,058)	(389)	(1,116)	(1,224)	(1,178)
Cash dividends charged to retained earnings this quarter	403	369	149	99	357	390	37	21	424	56
Net income retained in business	462	607	198	346	(1,056)	(1,448)	(427)	(1,137)	(1,648)	(1,234)
Retained earnings at beginning of quarter	12,362	12,875	14,635	15,320	14,555	(52,719)	(52,941)	(51,421)	(50,426)	(49,126)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(191)	(65)	(2)	(126)	47	(252)	(55)	(45)	(399)	126
Retained earnings at end of quarter	12,633	13,417	14,832	15,540	13,546	(54,419)	(53,423)	(52,604)	(52,473)	(50,235)
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.33	1.29	1.34	1.27	1.31	2.99	2.82	2.79	3.10	2.92
All other operating costs and expenses	94.15	92.29	94.81	95.74	95.27	103.74	96.38	101.17	106.50	102.77
Income (loss) from operations	4.52	6.42	3.85	2.99	3.42	(6.73)	0.80	(3.96)	(9.60)	(5.69)
Interest expense	1.06	1.00	1.10	0.97	0.93	2.83	2.79	2.49	3.05	3.06
All other nonoperating income (expense)	2.72	2.45	0.65	1.95	(5.87)	0.87	(0.09)	(1.96)	1.98	(0.53)
Income (loss) before income taxes	6.18	7.88	3.40	3.96	(3.39)	(8.70)	(2.08)	(8.42)	(10.67)	(9.28)
Provision for current and deferred domestic income taxes	1.14	1.95	1.25	1.30	0.54	2.30	1.73	2.33	1.84	2.35
Income (loss) after income taxes	5.03	5.93	2.15	2.66	(3.93)	(10.99)	(3.81)	(10.75)	(12.51)	(11.64)
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.12	16.01	6.77	8.13	(7.61)	(13.12)	(3.45)	(12.75)	(16.43)	(14.41)
After income taxes	10.69	12.04	4.28	5.47	(8.83)	(16.58)	(6.31)	(16.27)	(19.26)	(18.06)
Annual rate of profit on total assets:										
Before income taxes	5.95	7.31	3.04	3.63	(3.35)	(5.93)	(1.52)	(5.80)	(6.62)	(5.99)
After income taxes	4.85	5.50	1.92	2.44	(3.88)	(7.49)	(2.79)	(7.41)	(7.75)	(7.50)
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.00	1.01	1.00	0.98	0.97	2.52	2.49	2.45	2.38	2.40
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.28	0.26	0.26	0.23	1.60	1.55	1.51	1.47	1.47
Total stockholders' equity to total debt	2.81	3.00	2.93	3.01	2.95	1.71	1.67	1.87	1.45	1.55

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 90.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	4,781	4,812	4,941	5,115	4,631	10,159	9,477	10,020	10,612	11,828
Time deposits in the U.S., including negotiable certificates of deposit	106	102	93	48	75	609	433	466	330	245
Total cash on hand and in U.S. banks	4,887	4,915	5,034	5,163	4,706	10,768	9,910	10,486	10,942	12,073
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,278	1,614	1,411	1,255	1,078	9,543	9,910	9,238	9,228	7,657
Total cash, U.S. Government and other securities	6,165	6,529	6,445	6,417	5,785	20,311	19,820	19,724	20,170	19,730
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,040	10,157	10,414	10,757	11,299	6,769	7,038	6,975	7,239	6,960
Inventories	1,411	1,512	1,513	1,604	1,230	2,198	2,260	2,357	2,298	2,443
All other current assets	5,661	5,510	6,046	5,738	5,983	2,633	2,651	2,967	2,967	3,093
Total current assets	23,278	23,708	24,418	24,516	24,297	31,912	31,769	32,023	32,674	32,226
Property, plant, and equipment	8,505	7,843	7,902	7,909	8,135	11,986	11,965	12,112	11,969	11,771
Land and mineral rights	262	134	135	141	136	264	246	219	203	182
Less: Accumulated depreciation, depletion, and amortization	4,983	4,639	4,660	4,686	4,825	5,672	5,882	5,925	5,688	5,725
Net property, plant, and equipment	3,783	3,338	3,377	3,364	3,445	6,578	6,329	6,406	6,484	6,228
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	44,299	43,928	44,451	45,207	44,318	17,975	17,799	21,869	23,986	24,331
Total Assets	71,360	70,973	72,246	73,087	72,060	56,465	55,897	60,299	63,144	62,785
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	451	173	330	169	209	158	117	117	427	89
b. Other short-term loans, including commercial paper	1,804	2,009	2,000	2,187	2,011	74	77	79	36	7
Trade accounts and trade notes payable	5,758	5,743	5,994	6,874	6,792	1,770	2,010	2,423	2,449	2,460
Income taxes accrued, prior and current years, net of payments	16	38	58	105	135	56	63	52	93	168
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	298	300	236	258	256	163	774	717	734	720
b. Other long-term loans	39	191	188	188	222	1,969	953	449	639	479
All other current liabilities, including excise and sales taxes, and accrued expenses	14,865	14,985	15,552	15,237	15,550	8,470	8,759	9,241	9,353	9,523
Total current liabilities	23,230	23,439	24,358	25,017	25,175	12,660	12,753	13,079	13,731	13,445
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,039	5,799	6,077	5,923	5,953	5,974	5,687	5,845	6,079	6,165
b. Other long-term loans	2,895	2,341	2,225	2,125	2,077	6,565	7,149	7,466	9,602	9,408
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,814	6,964	7,156	7,414	7,175	5,749	5,633	6,460	8,308	7,686
Total liabilities	38,978	38,543	39,816	40,479	40,379	30,949	31,222	32,850	37,720	36,703
Capital stock and other capital (less treasury stock)	19,749	19,013	17,599	17,068	18,135	79,934	78,099	80,053	77,898	76,317
Retained earnings	12,633	13,417	14,832	15,540	13,546	(54,419)	(53,423)	(52,604)	(52,473)	(50,235)
Stockholders' equity	32,382	32,430	32,430	32,608	31,681	25,515	24,676	27,448	25,425	26,082
Total Liabilities and Stockholders' Equity	71,360	70,973	72,246	73,087	72,060	56,465	55,897	60,299	63,144	62,785
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	48	268	60	(501)	(878)	19,251	19,016	18,945	18,944	18,781
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.64	9.20	8.92	8.78	8.03	35.97	35.46	32.71	31.94	31.42
Trade accounts and trade notes receivable	14.07	14.31	14.41	14.72	15.68	11.99	12.59	11.57	11.46	11.09
Inventories	1.98	2.13	2.09	2.19	1.71	3.89	4.04	3.91	3.64	3.89
Total current assets	32.62	33.40	33.80	33.54	33.72	56.52	56.84	53.11	51.75	51.33
Net property, plant, and equipment	5.30	4.70	4.67	4.60	4.78	11.65	11.32	10.62	10.27	9.92
Short-term debt, including current portion of long-term debt	3.63	3.77	3.81	3.83	3.74	4.19	3.44	2.26	2.91	2.06
Total current liabilities	32.55	33.03	33.71	34.23	34.94	22.42	22.82	21.69	21.74	21.41
Long-term debt	12.52	11.47	11.49	11.01	11.14	22.21	22.96	22.08	24.83	24.80
Total liabilities	54.62	54.31	55.11	55.38	56.04	54.81	55.86	54.48	59.74	58.46
Stockholders' equity	45.38	45.69	44.89	44.62	43.96	45.19	44.14	45.52	40.26	41.54

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 91.0 -- Income Statement For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	43,385	40,983	41,880	40,955	44,990
Depreciation, depletion, and amortization of property, plant, and equipment	859	890	934	906	873
All other operating costs and expenses	37,118	37,189	37,811	37,182	39,269
Income (loss) from operations	5,407	2,904	3,135	2,867	4,848
Interest expense	776	830	797	774	834
All other nonoperating income (expense)	194	(401)	662	198	450
Income (loss) before income taxes	4,826	1,672	3,000	2,291	4,465
Provision for current and deferred domestic income taxes	1,084	411	475	410	1,080
Income (loss) after income taxes	3,742	1,261	2,525	1,881	3,384
Cash dividends charged to retained earnings this quarter	661	561	573	592	493
Net income retained in business	3,081	700	1,952	1,290	2,891
Retained earnings at beginning of quarter	1,642	4,366	4,113	4,703	6,287
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20)	(124)	(228)	318	(518)
Retained earnings at end of quarter	4,703	4,942	5,837	6,311	8,661
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.98	2.17	2.23	2.21	1.94
All other operating costs and expenses	85.56	90.74	90.28	90.79	87.28
Income (loss) from operations	12.46	7.08	7.49	7.00	10.78
Interest expense	1.79	2.03	1.90	1.89	1.85
All other nonoperating income (expense)	0.45	(0.98)	1.58	0.48	1.00
Income (loss) before income taxes	11.12	4.08	7.16	5.59	9.92
Provision for current and deferred domestic income taxes	2.50	1.00	1.13	1.00	2.40
Income (loss) after income taxes	8.62	3.08	6.03	4.59	7.52
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.64	9.03	15.82	11.73	22.36
After income taxes	19.88	6.81	13.32	9.64	16.95
Annual rate of profit on total assets:					
Before income taxes	9.56	3.38	5.87	4.36	8.50
After income taxes	7.41	2.55	4.94	3.58	6.45
	(based on succeeding table)				
Total current assets to total current liabilities	1.18	1.20	1.18	1.19	1.23
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.32	0.32	0.30	0.32
Total stockholders' equity to total debt	1.69	1.68	1.67	1.67	1.68

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 91.1 -- Balance Sheet For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	2Q 2011	3Q 2011	4Q 2011	1Q 2012	2Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	12,108	11,891	13,358	12,773	13,345
Time deposits in the U.S., including negotiable certificates of deposit	286	236	242	207	168
Total cash on hand and in U.S. banks	12,394	12,127	13,600	12,980	13,513
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,272	6,695	6,929	6,732	6,453
Total cash, U.S. Government and other securities	19,666	18,822	20,529	19,711	19,965
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	32,430	32,407	33,391	33,362	33,501
Inventories	2,888	2,985	3,300	3,499	3,080
All other current assets	18,319	17,425	17,621	22,264	21,052
Total current assets	73,303	71,640	74,841	78,836	77,598
Property, plant, and equipment	32,044	32,782	32,609	33,033	32,965
Land and mineral rights	694	665	689	694	717
Less: Accumulated depreciation, depletion, and amortization	18,400	18,976	19,082	19,513	19,474
Net property, plant, and equipment	14,338	14,471	14,215	14,214	14,208
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	114,300	111,862	115,423	117,130	118,202
Total Assets	201,941	197,973	204,480	210,179	210,008
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,502	1,433	1,523	1,760	1,803
b. Other short-term loans, including commercial paper	1,205	649	1,323	1,203	617
Trade accounts and trade notes payable	25,335	25,101	27,737	26,736	26,838
Income taxes accrued, prior and current years, net of payments	691	587	528	379	493
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,290	1,297	867	825	1,005
b. Other long-term loans	759	679	758	1,193	1,205
All other current liabilities, including excise and sales taxes, and accrued expenses	31,089	29,810	30,800	34,391	31,193
Total current liabilities	61,872	59,556	63,537	66,487	63,153
Long-term debt, due in more than 1 year:					
a. Loans from banks	22,223	21,803	21,971	23,598	23,260
b. Other long-term loans	17,515	18,145	19,001	18,254	19,724
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	25,056	24,379	24,138	23,750	23,984
Total liabilities	126,666	123,884	128,647	132,089	130,121
Capital stock and other capital (less treasury stock)	70,572	69,147	69,996	71,779	71,226
Retained earnings	4,703	4,942	5,837	6,311	8,661
Stockholders' equity	75,275	74,090	75,833	78,090	79,887
Total Liabilities and Stockholders' Equity	201,941	197,973	204,480	210,179	210,008
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,432	12,084	11,304	12,349	14,445
SELECTED BALANCE SHEET RATIOS					
(percent of total assets)					
Total cash, U.S. Government and other securities	9.74	9.51	10.04	9.38	9.51
Trade accounts and trade notes receivable	16.06	16.37	16.33	15.87	15.95
Inventories	1.43	1.51	1.61	1.66	1.47
Total current assets	36.30	36.19	36.60	37.51	36.95
Net property, plant, and equipment	7.10	7.31	6.95	6.76	6.77
Short-term debt, including current portion of long-term debt	2.36	2.05	2.19	2.37	2.20
Total current liabilities	30.64	30.08	31.07	31.63	30.07
Long-term debt	19.68	20.18	20.04	19.91	20.47
Total liabilities	62.72	62.58	62.91	62.85	61.96
Stockholders' equity	37.28	37.42	37.09	37.15	38.04

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

End of Report

U.S. Census Bureau, Quarterly Financial Report, 2012 Quarter 2