

Quarterly Financial Report

for Manufacturing, Mining, Trade,
and Selected Service Industries

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Introduction

SURVEY DESCRIPTION

The Quarterly Financial Report (QFR) Program publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon a sample survey, the QFR presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing corporations with assets of \$250,000 and over, and corporations in mining, wholesale trade, retail trade, information, and professional and technical services (except legal services) industries, with assets of \$50 million and over. The statistical data are classified by industry and by asset size.

The Federal Trade Commission (FTC) was responsible for the program from its inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971. Authority to conduct the survey was transferred to the U.S. Census Bureau in 1982.

The Commerce Department regularly employs QFR data as an important component in determining corporate profits for the Gross Domestic Product (GDP) and National Income estimates; the Federal Reserve Board uses QFR data to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the FTC utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

Publication schedule. QFR data are scheduled for release approximately 75 days after the end of the first, second, and third-calendar quarters, and approximately 95 days after the end of the fourth-calendar quarter. The following table contains the upcoming scheduled release dates:

QFR Quarter	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
Third 2012	December 10, 2012	December 17, 2012
Fourth 2012	March 25, 2013	March 25, 2013
First 2013	June 10, 2013	June 17, 2013

The QFR publishes information on the most recently closed quarter for corporations in manufacturing, mining, wholesale trade, information, and professional and technical services (except legal services) industries, and the preceding quarter's data for retail trade corporations, except in the fourth quarter when the 95-day publication lag permits synchronized presentation.

The following table shows how a corporation's fiscal quarter relates to QFR quarters:

QFR Quarter	Month corporation's fiscal quarter ends	
	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First	January, February, or March	February, March, or April
Second	April, May, or June	May, June, or July
Third	July, August, or September	August, September, or October
Fourth	October, November, or December	November, December, or January

Data revisions. Revisions to QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities, restructuring of operations, economic changes, or additional information and/or corrections submitted by respondents subsequent to last quarter's publication. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data.

Consolidation rules. Reporting companies have been instructed to fully consolidate the domestic operations of every company, corporate (including 1120S corporations) and noncorporate, which are taxable under the U.S. Internal Revenue Code and are owned more than 50 percent by the reporting company and its majority-owned subsidiaries. This includes every majority-owned domestic company located within the United States that manufactures, mines, or conducts other business activities with the following exceptions: foreign entities (either corporate or noncorporate), foreign branch operations, and domestic companies primarily engaged in foreign operations (plants or work forces are located in foreign countries). Subsidiaries created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic companies primarily engaged in banking, finance, or insurance as defined in the North American Industry Classification System (NAICS) Sector 52. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic for this report.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Manufacturing corporations with assets less than \$50 million report their dividend income or equity income (loss) with other nonoperating income (expense). Corporations with assets of \$50 million and over report their dividend income or equity income (loss) separately.

How corporations are classified and tabulated. The industry combinations used in the QFR are defined in accordance with the descriptions provided in the *North American Industry Classification System, United States, 2007* manual. Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the NAICS sector accounting for more gross receipts than any other NAICS sector. To be in-scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) the NAICS Manufacturing sector; Mining sector; Wholesale Trade sector; Retail Trade sector; Information sector; or Professional and Technical Services sector, than by any other NAICS sector. After a corporation is assigned to a sector, it is further classified by the 3-digit NAICS subsector accounting for more gross receipts than any other 3-digit subsector within the sector. In certain cases, corporations are further classified into 4-digit industry groups. QFR data are published for these subsectors and industry groups, except when statistical criteria are not satisfied. In those cases, sectors or subsectors are combined, such as Leather Product Manufacturing and Apparel Manufacturing.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 20 percent of its gross receipts from wholesale trade, 25 percent each from mining and retail trade, and 30 percent from manufacturing, it would be classified in the manufacturing sector. Furthermore, if the 30 percent of manufacturing activity was conducted in two subsectors, 10 percent in one and 20 percent in the other, the activities of the corporation as a whole would be classified in the subsector accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. This classification is reviewed periodically and changed as needed for as long as the corporation remains in the sample. Manufacturing corporations are tabulated according to their total assets reported for that quarter. Mining; wholesale trade; retail trade; information; and professional and technical services corporations are tabulated according to their total assets at the time of sample selection.

DATA ANALYSIS

Financial operating ratios. Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest method is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio-formatted income statement and selected balance sheet ratios are expressed as percents of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- **Annual rate of profit on stockholders' equity at end of period.** This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. This ratio measures the rate of return that accrues to stockholders on their investment.
- **Annual rate of profit on total assets.** This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- **Total current assets to total current liabilities.** This ratio is obtained by dividing total current assets by total current liabilities. This ratio measures the ability to discharge current maturing obligations from existing current assets.
- **Total cash and U.S. Government and other securities to total current liabilities.** This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. This ratio measures the ability to discharge current liabilities from liquid assets.
- **Total stockholders' equity to total debt.** This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than one year. This ratio indicates the extent of leverage financing used.

Comparisons with other statistics. QFR estimates will not necessarily agree with other financial and industrial statistics, whether based upon a sample or complete canvass. For example:

- The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- Each corporation that files one of the U.S. Corporation Income Tax Return Forms 1120, 1120A, or 1120S and is in scope of the QFR is classified in one of 46 QFR subsectors or industry groups and has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. To redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the noncertainty sample is replaced each quarter. The QFR estimates may, therefore, differ significantly from estimates based upon reports for identical groups of corporations.
- The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the Internal Revenue Service (IRS); for example, in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations that are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years that are not necessarily identical from corporation to corporation.

Time series discontinuities. Because of various changes to the QFR program over the years, discontinuities that affect its use as a time series for tracking economic change have been introduced. The most significant ones follow:

- **Accounting rules changes.** When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries that were taxable under the U.S. Internal Revenue Code and that were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations that did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data. To study these issues and develop solutions, an interagency task force composed of user agency representatives was created. This task force proposed new consolidation rules to maximize coverage and minimize the impact of foreign operations on QFR statistics. These new consolidation rules were put into effect in the fourth quarter of 1973 (see Consolidation rules paragraphs above). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously

excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries, significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the addition of the separate line on equity, this adjustment is not made.

Equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes (NIBT) through the nonoperating income line. A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
 - There was a net decrease in NIBT apparently due to two major effects: 1) Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment; and 2) If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
 - The net effect of the rule changes on net income after taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) on nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
 - Noncurrent assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Since foreign activity is not fully consolidated, investments in these subsidiaries are included in noncurrent assets.
- **Industry classification system changes.** The fourth quarter of 2001 reflects the conversion of the QFR to the North American Industry Classification System (NAICS) from the Standard Industrial Classification (SIC) system. With NAICS, there were major changes in how industries are defined requiring the movement of many corporations to different industry categories. The most notable changes were: moving publishing activities from manufacturing to the information sector; moving logging to the agriculture, forestry, fishing, and hunting sector; moving eating and drinking places from retail trade to the accommodation and food services sector; redistributing instruments and related products to several new or redefined manufacturing sectors; and creating the NAICS computer and electronic products manufacturing sector. Data for the fourth quarter of 2000 through the third quarter of 2001 were restated on the new NAICS basis.
 - **Sample design changes.** The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943 and was used to produce estimates for 1947 to 1951. A second sample was drawn from income tax returns for the taxable year 1949 and was used to produce data for 1951 to 1956. Since then, samples are drawn annually from income tax returns to produce

data. Each sample through fourth quarter 1982 was supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration (SSA). Subsequent to that quarter the QFR lost its authority to obtain the SSA data.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (those with assets less than \$250,000) and all newly incorporated manufacturers were estimated using multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations was redefined to exclude these strata. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale trade, and retail trade estimates was raised to \$50 million at the time of sample selection. These latter changes to the sample rules were effected to reduce reporting burden on small companies and to meet changing budget restraints.

Effective with the fourth quarter 2001 report, cooperatives were defined out-of-scope of the QFR program. These firms, which are primarily in the manufacturing and wholesale trade food sectors, file 990-C Farmers' Cooperative Association tax returns with the IRS. Also, even though many are incorporated, they have tax exempt status with the IRS.

Beginning with the fourth quarter 2009, corporations with \$50 million or more in total assets and classified in Sector 51- Information, and Sector 54- Professional and Technical Services (except Legal Services, Industry Group 5411), were defined as in-scope of the QFR program. The aggregated data for these sectors were first released in the fourth quarter 2010 data release, when five quarters of data were available.

- **Questionnaire changes.** In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted an abbreviated form for surveyed corporations with total assets of less than \$50 million. Corporations with higher asset values continued to submit the long form, which has been in use since 1974. To accomplish the sample size reduction, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995 (see Survey Methodology section below). The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes were reflected beginning in the fourth quarter of 1981.

Beginning with the first quarter of 1998, the long and short survey forms were updated to conform with changes in accounting principles and to provide more meaningful data to users. The new format provided for reporting of interest expense, bonds and debentures, and more detailed information on significant economic events, such as asset sales and disposal of business segments. NIBT and NIAT were redefined to include minority stockholders' interest. In some instances, old data items were not fully comparable with the new format; however, where possible, prior quarter data were restated in the new format.

Tables for converting long format data items to short format data items are located on pages xxii and xxiii. Note that data tables presenting total estimates by NAICS sector, subsector, and industry group are published on the short-form basis; therefore, the more detailed long form data submitted by larger corporations (those with assets of \$50 million and over) are collapsed in these tables.

Corporations filing the short form, report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of all other nonoperating income (expense). Although this treatment will introduce elements of foreign earnings (losses) into income (or loss) before income taxes, the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table, this data item is collapsed for total estimation into all other nonoperating income (expense).

However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved through subtraction.

- **Imputation methodology changes:** Beginning with the fourth quarter 2010 publication, a new imputation methodology was implemented to account for nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. Estimates for the prior four quarters (fourth quarter 2009 through third quarter 2010) were restated using this new methodology in order to provide comparability. For more information, see the Survey Methodology section below.

SURVEY METHODOLOGY

Sampling frame. The QFR target population consists of all corporations engaged primarily in manufacturing with total assets of \$250,000 and over, and all corporations engaged primarily in mining; wholesale trade; retail trade; information; or professional and technical services (except legal services) industries with total assets of \$50 million and over. The QFR sampling frame is developed from a file received annually from the IRS. This file contains select information for corporations required to file Form 1120, 1120A, or 1120S. Once this file is received, the QFR examines the information and assigns an initial NAICS industry code to each corporation. Then this file is stratified based on the NAICS code, size of total assets and size of receipts.

Nearly all corporations whose operations are within scope of the QFR and have total assets of \$250 million and over are included in the sample with certainty and are canvassed every quarter. In addition, receipts cut-off values are determined on an industry basis. If a corporation has receipts at or above the receipts cut-off value for their industry, that corporation is included in the sample with certainty and is canvassed every quarter. When a new sample is selected, all new certainty cases are canvassed starting in the fourth quarter. Note that all certainty cases from the prior years' samples will remain active in the QFR survey if they still meet the in-scope criteria.

Sample selection. Simple random samples are selected from the eligible noncertainty units in the remaining industry-by-size strata. The sample in each cell is divided systematically into four panels that are introduced over the next year. Each noncertainty panel is in the survey for eight successive quarters. Each quarter, one noncertainty panel is rotated out and a new panel is rotated into the sample. This means that the noncertainty sample for adjacent quarters is seven-eighths identical, and is one half identical for quarters ending one year apart. This panel rotation scheme also means that panels from up to three different sample frames could be active in the QFR survey. Panels from the most recent sample are introduced into the QFR survey starting in the fourth quarter, with the remaining three panels being introduced, one at a time, into the sample in each succeeding quarter (i.e., quarters one, two, and three). Then this process starts over again with the new sample selected in the following year.

See *Table N – Composition of the Sample*, in the Summary Data Tables section of the current QFR publication (available at <http://www.census.gov/econ/qfr/index.html>) for the number of active corporations in the sample by NAICS sector and asset size for the current quarter.

As a result of the Paperwork Reduction Act of 1995, QFR sample units are subject to time-in / time-out constraints. If a sampled company has less than \$50 million in total assets and has been in the survey for eight quarters, that company is not eligible for selection again for the next ten years. If a company has total assets between \$50 million and \$250 million and has been in the survey for eight quarters, it is not eligible for selection again for the next two years. Because of the time-in / time-out constraints, it is necessary to evaluate the frame to ensure there are enough eligible units for the four panels of the current sample to be selected, and that there will remain enough units on the frame that will be eligible for selection in subsequent years. If there are too few units, the optimal sample size for the current year is reduced to allow enough units for future years' selections. This adjustment to the optimal sample size results in increased variance for these strata.

Sample maintenance. The file received from the IRS to create the QFR frame does not contain all corporate tax returns. This is due to several factors, including but not limited to, corporations filing late tax returns, mergers and acquisitions, spinoffs, corporate restructuring, etc. In an attempt to keep the coverage of certainty corporations as complete as possible, the QFR staff reviews current corporate news releases and public records to identify any potential additions and changes to the QFR target population. Corporations thus identified and thought to meet the QFR in-scope criteria are contacted to verify their in-scope status. Once verified, they will be included in the survey with certainty for the remainder of the year.

Nonresponse. Beginning with the fourth quarter 2010, the QFR implemented a new methodology to account for companies that are active in the sample but who do not respond to the questionnaire. Prior to fourth quarter of 2010, nonrespondent noncertainty sample companies were accounted for by adjusting the weight of the respondent companies. At the same time, certainty companies were imputed. The new methodology imputes data for all nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. The new imputation methodology will, on average, produce more accurate data estimates and better reflect current financial standing.

Estimation. The QFR uses a variable weight estimator. This estimator takes into account the panel rotation scheme described above as well as the sample maintenance techniques employed to keep the industry classification and company structure for active sample cases as up-to-date as possible. Data for those cases that are active in the sample but do not respond to the questionnaire are imputed (see Nonresponse paragraph above).

The estimates are calculated as follows:

$$\begin{aligned}\hat{X}_{kit} &= \left[\frac{(4 - b_{kit}) \hat{N}_{kit}^{(-2)} + \frac{4}{q_{kit}} \hat{N}_{kit}^{(-1)} + \frac{b_{kit}}{q_{kit}} \hat{N}_{kit}^{(0)}}{n_{kit}^{(-2)} + n_{kit}^{(-1)} + n_{kit}^{(0)}} \right] * \left[\sum_{h \in ki} \sum_{j \in hki} I_{jhki} x_{jhki} \right] \\ &= \left[\frac{\hat{N}_{kit}}{n_{kit}} \right] * [x_{kit}] \\ &= [\hat{W}_{kit}] * x_{kit}\end{aligned}$$

where:

$\hat{N}_{kit}^{(0)}$, $\hat{N}_{kit}^{(-1)}$, and $\hat{N}_{kit}^{(-2)}$, are the estimated population sizes in enumerated industry k and asset class i at time t for the sample from the current year frame (0), sample from prior year's frame (-1), and sample from prior prior year's frame (-2);

$n_{kit}^{(0)}$, $n_{kit}^{(-1)}$, and $n_{kit}^{(-2)}$ are the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t from the (up to) three eligible sample frame years;

q_{kit} is the total number of active panels in enumerated industry k and asset class i at time t (usually 8);

b_{kit} is the number of active panels in the sample from the current year frame in enumerated industry k and asset class i at time t (usually 1 in fourth quarter, 2 in first quarter, 3 in second quarter, and 4 in third quarter);

I_{jhki} is an indicator variable (either 1 or 0) indicating that company j was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

x_{jhki} is the reported or imputed data value for company j which was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

\hat{N}_{kit} is the estimated population size in enumerated industry k and asset class i at time t ;

n_{kit} is the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t ;

x_{kit} is the sum of reported and imputed data for cases in enumerated industry k and asset class i at time t ; and

\hat{W}_{kit} is the variable weight for enumerated industry k and asset class i at time t .

Note: Imputation for nonrespondent cases is performed for current quarter processing only. If an originally imputed case reports data for the current quarter after the initial publication, that case's reported data will be included in revisions to that quarter's data in the next scheduled publication; however, the original imputed data for the remaining nonresponding cases for that quarter will not be reimputed.

Sampling error. The sample used in this survey is one of many possible samples that could have been selected using the sampling methodology described earlier. Each of these possible samples would likely yield different results. These samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error (SE), which can be estimated from any one sample. The standard error is defined as the square root of the variance. The relative standard error (RSE) of an estimate is the standard error of the estimate divided by the estimate, and is usually expressed as a percent. It provides a measure of the variation of the data relative to the estimate being made. Note that measures of sampling variability, such as the standard error and relative standard error, are estimated from the sample and are also subject to sampling variability. *Table O – Sampling Variability*, in the Summary Data Tables section of the current QFR publication, gives the estimates of the relative standard error in percent for the estimates of net sales, depreciation, inventories, and total assets, and the estimates of standard error for income before income taxes.

Beginning with the third quarter 2006 publication, the methodology for calculating the sample variance changed. Prior methodology used a design-based approach, whereas the new methodology uses a model-based approach. This new approach provides a better estimate of sample variance in strata with few sample cases, and also reflects some of the variability due to our methods used to account for nonresponding companies. The relative standard errors presented in *Table O – Sampling Variability*, mentioned above, can be used to derive the standard error of the estimate. The standard error can be used to derive interval estimates with prescribed levels of confidence that the interval includes the average results of all samples:

- Intervals defined by one standard error above and below the sample estimate will contain the true value approximately 68 percent of the time.
- Intervals defined by 1.6 standard errors above and below the sample estimate will contain the true value approximately 90 percent of the time.
- Intervals defined by two standard errors above and below the sample estimate will contain the true value approximately 95 percent of the time.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in *Table 1.0 – Income Statement For Corporations in the NAICS Manufacturing Sector*, in the Financial Data Tables section of the current QFR publication, is \$525,000 million for a particular quarter and that the relative standard error for this estimate, as given in *Table O – Sampling Variability*, in the Summary Data Tables section, is 0.2 percent. Then the SE is calculated as:

$$\begin{aligned}
 SE(\hat{X}_{\text{kit}}) &= \left[\frac{RSE(\hat{X}_{\text{kit}})}{100} \right] * \hat{X}_{\text{kit}} \\
 &= \left[\frac{.2}{100} \right] * \$525,000 \text{ million} \\
 &= \$1,050 \text{ million}
 \end{aligned}$$

Therefore, a 90-percent confidence interval is:

$$\begin{aligned}
 &\$525,000 \text{ million} \pm 1.6 (\$1,050 \text{ million}) \\
 &= \$525,000 \pm \$1,680 \text{ million,} \\
 &\text{or } \$523,320 \text{ million to } \$526,680 \text{ million.}
 \end{aligned}$$

If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 90 percent of the intervals would contain the figure obtained from a complete enumeration.

Nonsampling error. The relative standard error estimates sampling variation, but does not measure all errors in the data. Nonsampling errors can be attributed to many possible sources:

- Coverage error, such as failure to accurately represent all population units in the sample, or the inability to obtain information about all sample cases;
- Response errors, possibly due to definitional difficulties or misreporting;
- Mistakes in recording or coding the data obtained;
- Other errors of coverage, collection, nonresponse, response, processing, or imputing for missing or inconsistent data.

These nonsampling errors also occur in complete censuses. Although no direct measures of these errors have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data to minimize their influence.

Data Quality Indicators. The QFR produces two indicators of data quality: the Unit Response Rate (URR) and the Total Quantity Response Rate (TQRR). The URR is defined as the percentage of sampled units (unweighted) that responded to the current quarter's survey. In determining the URR, a unit is classified as a respondent if it provided adequate information for key QFR data items. The TQRR is defined as the weighted estimated total of a key QFR data item that is either reported by a survey unit or acquired from some other information source (such as a publically available quarterly or annual report) and that is determined to be equivalent in quality to reported data. The TQRR is calculated for the QFR data items net sales, depreciation, income before income taxes, and total assets. The imputation rate, or the percentage of the weighted estimated total of a key QFR data item that is imputed for nonresponding units, is calculated as 100% minus TQRR. The current quarter Unit Response Rates and Total Quantity Response Rates are published in the QFR press releases available at <http://www.census.gov/econ/qfr>.

Adjustment for seasonal variation. The QFR seasonally adjusts net sales and net income after taxes for all manufacturing, all durable manufacturing, and all nondurable manufacturing; and net sales for all retail trade, using the X-13 ARIMA-SEATS¹ program.

Seasonal adjustment is the process of estimating and removing the seasonal elements in a data series. This adjustment eliminates the seasonal trend present in the series and reveals non-seasonal features and trends. The precision of the adjustment is dependent upon economic conditions and various other elements that introduce significant changes to seasonal patterns. A more stable climate will result in a more precise adjustment, while volatility can reduce precision, especially in the short-term.

Seasonally adjusted data are published in the QFR press releases available at <http://www.census.gov/econ/qfr>. The releases provide seasonally adjusted estimates for the current quarter, all previously published quarters in the current calendar year, and for eleven prior calendar years. All prior seasonally adjusted data are updated each quarter based on the most recent data and seasonal factors.

The seasonal adjustment models are periodically reviewed and updated to account for recent changes in seasonal trends. For more information about seasonal adjustment as it related to QFR, contact the Financial Reports Branch at 301-763-6600 or csd.qfr@census.gov.

¹ X-13ARIMA-SEATS is an updated version of the Census Bureau's X-12-ARIMA software. More information about X-13ARIMA-SEATS is available at <http://www.census.gov/srd/www/x13as/>.

CONVERSION TABLE FOR INCOME STATEMENT LONG TO SHORT FORMAT

LONG FORMAT

Net sales, receipts, and operating revenues	[1]
Depreciation, depletion, and amortization of property, plant, and equipment	[2]
All other operating costs and expenses	[3]
Income (loss) from operations	
Interest expense	[4]
Dividend income	[5]
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	[5]
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	[5]
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[5]
Income (loss) before income taxes	
Provision for current and deferred domestic income taxes:	
a. Federal	[6]
b. Other	[6]
Income (loss) after income taxes	
Extraordinary gains (losses), net of taxes	[9]
Cumulative effect of accounting changes, net of taxes	[9]
Net income (loss) for quarter	
Cash dividends charged to retained earnings this quarter	[7]
Net income retained in business	
Retained earnings at beginning of quarter	[8]
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]
Retained earnings at end of quarter	

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues	
Depreciation, depletion, and amortization of property, plant, and equipment	
All other operating costs and expenses	
Income (loss) from operations	
Interest expense	
Dividend income	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	
Income (loss) before income taxes	
Provision for current and deferred domestic income taxes	
Income (loss) after income taxes	

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:	
Before income taxes	
After income taxes	
Annual rate of profit on total assets:	
Before income taxes	
After income taxes	

SHORT FORMAT

[1]	Net sales, receipts, and operating revenues
[2]	Depreciation, depletion, and amortization of property, plant, and equipment
[3]	All other operating costs and expenses
	Income (loss) from operations
[4]	Interest expense
[5]	All other nonoperating income (expense)
	Income (loss) before income taxes
[6]	Provision for current and deferred domestic income taxes
	Income (loss) after income taxes
[7]	Cash dividends charged to retained earnings this quarter
	Net income retained in business
[8]	Retained earnings at beginning of quarter
[9]	Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.

Retained earnings at end of quarter

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues	
Depreciation, depletion, and amortization of property, plant, and equipment	
All other operating costs and expenses	
Income (loss) from operations	
Interest expense	
All other nonoperating income (expense)	
Income (loss) before income taxes	
Provision for current and deferred domestic income taxes	
Income (loss) after income taxes	

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:	
Before income taxes	
After income taxes	
Annual rate of profit on total assets:	
Before income taxes	
After income taxes	

BALANCE SHEET RATIOS (based on succeeding table)

Total current assets to total current liabilities	
Total cash, U.S. Government and other securities, to total current liabilities.....	
Total stockholders' equity to total debt	

CONVERSION TABLE FOR BALANCE SHEET LONG TO SHORT FORMAT

LONG FORMAT

SHORT FORMAT

ASSETS		ASSETS
Cash and demand deposits in the U.S.	[1]	[1] Cash and demand deposits in the U.S.
Time deposits in the U.S., including negotiable certificates of deposit	[2]	[2] Time deposits in the U.S., including negotiable certificates of deposit
Cash and deposits outside the U.S.	[3]	
Total cash on hand and in banks		Total cash on hand and in U.S. banks
U.S. Treasury and Federal agency securities:		Other short-term financial investments, including marketable and government securities, commercial paper, etc.
a. Subject to agreements to sell	[3]	[3]
b. Other, due in 1 year or less	[3]	Total cash, U.S. Government and other securities
Commercial and finance company paper of U.S. issuers	[3]	Trade accounts and trade notes receivable (less allowance for doubtful accounts)
State and local government securities, due in 1 year or less	[3]	[4] Inventories
Foreign securities, due in 1 year or less	[3]	[5] All other current assets
Other short-term financial investments	[3]	[6]
Total cash, U.S. Government and other securities		Total current assets
Trade receivables from the U.S. Government	[4]	[7] Property, plant, and equipment
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	[4]	[8] Land and mineral rights
Total receivables		[9] Less: Accumulated depreciation, depletion, and amortization
Inventories	[5]	Net property, plant, and equipment
All other current assets	[6]	All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.
Total current assets		[10]
Property, plant, and equipment	[7]	Total Assets
Land and mineral rights	[8]	LIABILITIES AND STOCKHOLDERS' EQUITY
Less: Accumulated depreciation, depletion, and amortization	[9]	Short-term debt, original maturity of 1 year or less:
Net property, plant, and equipment		a. Loans from banks
U.S. Treasury and Federal agency securities, due in more than 1 year	[10]	b. Other short-term loans, including commercial paper
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	[10]	[12] Trade accounts and trade notes payable
Total Assets		[13] Income taxes accrued, prior and current years, net of payments
LIABILITIES AND STOCKHOLDERS' EQUITY		[14] Current portion of long-term debt, due in 1 year or less:
Short-term debt, original maturity of 1 year or less:		a. Loans from banks
a. Loans from banks	[11]	b. Other long-term loans
b. Commercial paper	[12]	[15] All other current liabilities, including excise and sales taxes, and accrued expenses
c. Other short-term loans	[12]	[16]
Advances and prepayments by the U.S. Government	[17]	[17] Total current liabilities
Trade accounts and trade notes payable	[13]	Long-term debt, due in more than 1 year:
Income taxes accrued, prior and current years, net of payments:		a. Loans from banks
a. Federal	[14]	b. Other long-term loans
b. Other	[14]	[18] All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations
Current portion of long-term debt, due in 1 year or less:		[19]
a. Loans from banks	[15]	[20] Total liabilities
b. Bonds and debentures	[16]	[21] Capital stock and other capital (less treasury stock)
c. Other long-term loans	[16]	[22] Retained earnings
All other current liabilities, including excise and sales taxes, and accrued expenses	[17]	Stockholders' equity
Total current liabilities		Total Liabilities and Stockholders' Equity
Long-term debt, due in more than 1 year:		NET WORKING CAPITAL
a. Loans from banks	[18]	Excess of total current assets over total current liabilities
b. Bonds and debentures	[19]	SELECTED BALANCE SHEET RATIOS
c. Other long-term loans	[19]	Total cash, U.S. Government and other securities
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	[20]	Trade accounts and trade notes receivable
Total liabilities		Inventories
Capital stock and other capital	[21]	Total current assets
Retained earnings	[22]	Net property, plant, and equipment
Cumulative foreign currency translation adjustment	[21]	Short-term debt, including current portion of long-term debt
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	[21]	Total current liabilities
Less: Treasury stock at cost	[21]	Long-term debt
Stockholders' equity		Total liabilities
Total Liabilities and Stockholders' Equity		Stockholders' equity
NET WORKING CAPITAL		
Excess of total current assets over total current liabilities		

SUMMARY DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table A -- Rates of Change in Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Sales				
	3Q 2011	2Q 2012	3Q 2012	Rate of change	
				3Q 2011 to 3Q 2012	2Q 2012 to 3Q 2012
	(million dollars)			(percent)	
All manufacturing ¹	1,650,561	1,692,432	1,652,455	⁴	-2
All nondurable manufacturing	907,154	897,534	881,911	-3	-2
Food	157,669	158,717	162,646	+3	+2
Beverage and tobacco products	44,378	45,328	45,204	⁴	⁴
Textile mills and textile product mills	9,877	9,793	9,652	⁴	⁴
Apparel and leather products	24,017	22,151	23,603	⁴	+7
Paper	33,623	32,118	32,388	⁴	⁴
Printing and related support activities	16,481	16,722	16,931	⁴	⁴
Petroleum and coal products	361,134	342,687	339,132	-6	-1
Chemicals	212,781	221,197	205,280	-4	-7
Basic chemicals, resins, and synthetics ²	72,576	73,703	67,274	-7	-9
Pharmaceuticals and medicines ²	84,402	84,767	82,312	-2	-3
All other chemicals ²	55,803	62,727	55,693	⁴	-11
Plastics and rubber products	47,192	48,821	47,074	⁴	-4
All durable manufacturing	743,407	794,897	770,545	+4	-3
Wood products	16,476	18,297	18,374	+12	⁴
Nonmetallic mineral products	27,783	27,292	28,397	⁴	⁴
Primary metals	63,616	63,413	58,890	-7	-7
Iron, steel, and ferroalloys ²	33,226	34,564	31,237	-6	-10
Nonferrous metals ²	25,170	23,040	22,268	-12	⁴
Foundries ²	5,220	5,808	5,385	⁴	-7
Fabricated metal products	71,714	77,350	75,122	⁴	⁴
Machinery	102,481	112,223	108,967	+6	-3
Computer and electronic products	150,038	149,538	147,764	⁴	-1
Computer and peripheral equipment ²	46,157	48,793	47,946	+4	-2
Communications equipment ²	33,143	31,020	30,828	-7	⁴
All other electronic products ²	70,738	69,725	68,990	⁴	⁴
Electrical equipment, appliances, and components	43,777	46,472	45,724	⁴	⁴
Transportation equipment	214,571	245,982	232,881	+9	-5
Motor vehicles and parts ²	135,429	161,886	150,026	+11	-7
Aerospace products and parts ²	64,446	67,391	66,595	+3	-1
Furniture and related products	14,975	15,063	15,841	⁴	⁴
Miscellaneous manufacturing	37,977	39,267	38,585	⁴	⁴
All mining ¹	68,216	72,069	75,915	+11	+5
All wholesale trade ¹	531,469	554,263	553,244	+4	⁴
All retail trade ^{1,3}	572,400	601,995	NA	NA	NA
All information ¹	234,436	243,551	242,939	+4	⁴
All professional and technical services (except legal services) ¹	103,302	109,569	107,559	+4	-2

¹ Mining, wholesale, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.

² Included in subsector above.

³ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

⁴ Sampling variability precludes characterizing change.

Table B -- Rates of Change in Profits Before Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹				
	3Q 2011	2Q 2012	3Q 2012	Rate of change	
				3Q 2011 to 3Q 2012	2Q 2012 to 3Q 2012
	(million dollars)			(percent)	
All manufacturing ²	184,684	196,896	167,633	-9	-15
All nondurable manufacturing	98,688	101,956	89,522	-9	-12
Food	4,847	8,340	9,888	+104	+19
Beverage and tobacco products	11,221	11,824	12,707	+13	+7
Textile mills and textile product mills	452	442	594	⁵	+34
Apparel and leather products	2,761	2,443	2,994	+8	+23
Paper	2,336	1,734	2,217	-5	+28
Printing and related support activities	960	1,050	1,240	+29	+18
Petroleum and coal products	33,360	33,548	27,642	-17	-18
Chemicals	40,166	38,838	29,897	-26	-23
Basic chemicals, resins, and synthetics ³	6,668	7,330	3,554	-47	-52
Pharmaceuticals and medicines ³	23,596	19,769	17,585	-25	-11
All other chemicals ³	9,903	11,738	8,758	-12	-25
Plastics and rubber products	2,585	3,738	2,343	-9	-37
All durable manufacturing	85,996	94,940	78,111	-9	-18
Wood products	332	865	739	+123	-15
Nonmetallic mineral products	2,309	2,046	2,441	+6	+19
Primary metals	4,676	5,611	3,945	-16	-30
Iron, steel, and ferroalloys ³	994	2,251	1,116	+12	-50
Nonferrous metals ³	3,085	2,467	2,087	-32	-15
Foundries ³	597	894	742	+24	-17
Fabricated metal products	6,848	8,468	7,421	+8	-12
Machinery	11,698	14,844	13,472	+15	-9
Computer and electronic products	29,670	33,793	22,377	-25	-34
Computer and peripheral equipment ³	13,653	16,763	4,308	-68	-74
Communications equipment ³	4,331	5,170	6,322	+46	+22
All other electronic products ³	11,687	11,860	11,748	⁵	⁵
Electrical equipment, appliances, and components	5,832	6,219	6,025	+3	-3
Transportation equipment	17,226	19,925	15,263	-11	-23
Motor vehicles and parts ³	8,142	10,263	6,997	-14	-32
Aerospace products and parts ³	7,589	7,613	6,601	-13	-13
Furniture and related products	1,065	857	844	⁵	⁵
Miscellaneous manufacturing	6,339	2,311	5,583	-12	+142
All mining ²	20,841	8,204	437	-98	-95
All wholesale trade ²	13,162	15,449	13,222	⁵	-14
All retail trade ^{2,4}	23,260	28,246	NA	NA	NA
All information ²	36,594	33,315	37,408	+2	+12
All professional and technical services (except legal services) ²	6,171	9,437	8,776	+42	-7

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table C -- Rates of Change in Profits After Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income after income taxes ¹				
	3Q 2011	2Q 2012	3Q 2012	Rate of change	
				3Q 2011 to 3Q 2012	2Q 2012 to 3Q 2012
	(million dollars)			(percent)	
All manufacturing ²	150,494	158,923	134,919	-10	-15
All nondurable manufacturing	79,692	83,800	73,695	-8	-12
Food	3,305	6,559	7,770	+135	+18
Beverage and tobacco products	8,579	8,872	9,920	+16	+12
Textile mills and textile product mills	386	394	521	⁵	+32
Apparel and leather products	2,114	1,803	2,301	+9	+28
Paper	2,023	1,362	1,682	-17	+23
Printing and related support activities	923	1,080	1,199	+30	+11
Petroleum and coal products	27,972	29,490	22,794	-19	-23
Chemicals	32,146	31,212	25,736	-20	-18
Basic chemicals, resins, and synthetics ³	5,386	5,743	3,360	-38	-41
Pharmaceuticals and medicines ³	19,086	16,448	15,991	-16	-3
All other chemicals ³	7,675	9,022	6,385	-17	-29
Plastics and rubber products	2,243	3,027	1,772	-21	-41
All durable manufacturing	70,802	75,123	61,224	-14	-19
Wood products	379	706	848	+124	+20
Nonmetallic mineral products	2,099	1,830	2,250	+7	+23
Primary metals	3,582	3,791	3,179	-11	-16
Iron, steel, and ferroalloys ³	713	1,099	945	+33	-14
Nonferrous metals ³	2,426	1,992	1,674	-31	-16
Foundries ³	444	700	559	+26	-20
Fabricated metal products	5,823	7,080	6,075	⁵	-14
Machinery	8,874	11,275	10,307	+16	-9
Computer and electronic products	23,142	26,291	15,617	-33	-41
Computer and peripheral equipment ³	10,903	12,992	1,431	-87	-89
Communications equipment ³	3,429	4,185	4,865	+42	+16
All other electronic products ³	8,810	9,114	9,322	+6	⁵
Electrical equipment, appliances, and components	5,016	5,353	5,196	+4	-3
Transportation equipment	15,676	16,743	12,369	-21	-26
Motor vehicles and parts ³	8,921	9,575	5,977	-33	-38
Aerospace products and parts ³	5,716	5,713	5,190	-9	-9
Furniture and related products	1,015	715	665	-35	-7
Miscellaneous manufacturing	5,196	1,338	4,717	-9	+253
All mining ²	16,400	6,936	1,070	-93	-85
All wholesale trade ²	9,347	11,076	9,568	⁵	-14
All retail trade ^{2,4}	15,688	19,202	NA	NA	NA
All information ²	26,681	26,710	25,041	-6	-6
All professional and technical services (except legal services) ²	4,221	6,614	6,347	+50	-4

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table D -- Profits per Dollar of Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(cents)					(cents)				
All manufacturing ²	11.2	9.5	11.0	11.6	10.1	9.1	8.2	8.8	9.4	8.2
All nondurable manufacturing	10.9	9.1	10.6	11.4	10.2	8.8	7.2	8.6	9.3	8.4
Food	3.1	5.0	5.2	5.3	6.1	2.1	3.9	4.1	4.1	4.8
Beverage and tobacco products	25.3	22.0	25.8	26.1	28.1	19.3	16.3	19.4	19.6	21.9
Textile mills and textile product mills	4.6	1.3	3.8	4.5	6.2	3.9	0.5	3.2	4.0	5.4
Apparel and leather products	11.5	9.3	10.2	11.0	12.7	8.8	7.5	8.0	8.1	9.8
Paper	7.0	5.0	5.2	5.4	6.9	6.0	3.9	3.5	4.2	5.2
Printing and related support activities	5.8	(2.4)	5.9	6.3	7.3	5.6	(2.9)	5.5	6.5	7.1
Petroleum and coal products	9.2	7.2	8.3	9.8	8.2	7.8	6.6	6.9	8.6	6.7
Chemicals	18.9	15.7	18.3	17.6	14.6	15.1	11.2	14.8	14.1	12.5
Basic chemicals, resins, and synthetics ³	9.2	5.0	10.2	10.0	5.3	7.4	3.7	8.2	7.8	5.0
Pharmaceuticals and medicines ³	28.0	22.2	27.0	23.3	21.4	22.6	15.2	22.6	19.4	19.4
All other chemicals ³	17.8	18.6	15.9	18.7	15.7	13.8	14.3	11.8	14.4	11.5
Plastics and rubber products	5.5	4.9	6.1	7.7	5.0	4.8	3.7	4.7	6.2	3.8
All durable manufacturing	11.6	9.9	11.4	11.9	10.1	9.5	9.5	9.1	9.5	8.0
Wood products	2.0	(0.9)	2.4	4.7	4.0	2.3	(1.2)	1.9	3.9	4.6
Nonmetallic mineral products	8.3	(2.1)	(3.4)	7.5	8.6	7.6	(2.1)	(3.3)	6.7	7.9
Primary metals	7.4	3.7	7.8	8.9	6.7	5.6	3.0	6.3	6.0	5.4
Iron, steel, and ferrous alloys ³	3.0	(0.6)	4.4	6.5	3.6	2.2	0.0	3.1	3.2	3.0
Nonferrous metals ³	12.3	7.7	11.0	10.7	9.4	9.6	5.7	9.6	8.6	7.5
Foundries ³	11.4	12.9	14.7	15.4	13.8	8.5	9.6	11.5	12.1	10.4
Fabricated metal products	9.6	5.6	9.7	11.0	9.9	8.1	4.2	8.3	9.2	8.1
Machinery	11.4	10.4	12.0	13.2	12.4	8.7	8.2	9.3	10.1	9.5
Computer and electronic products	19.8	21.6	24.4	22.6	15.1	15.4	16.4	19.0	17.6	10.6
Computer and peripheral equipment ³	29.6	36.5	42.3	34.4	9.0	23.6	28.0	32.8	26.6	3.0
Communications equipment ³	13.1	17.5	15.9	16.7	20.5	10.4	13.9	12.7	13.5	15.8
All other electronic products ³	16.5	12.6	16.1	17.0	17.0	12.5	9.0	12.5	13.1	13.5
Electrical equipment, appliances, and components	13.3	12.1	12.1	13.4	13.2	11.5	11.3	10.5	11.5	11.4
Transportation equipment	8.0	6.8	6.9	8.1	6.6	7.3	10.8	5.3	6.8	5.3
Motor vehicles and parts ³	6.0	6.2	5.6	6.3	4.7	6.6	13.5	4.5	5.9	4.0
Aerospace products and parts ³	11.8	7.2	9.0	11.3	9.9	8.9	6.0	6.6	8.5	7.8
Furniture and related products	7.1	(3.3)	4.1	5.7	5.3	6.8	(2.5)	3.7	4.8	4.2
Miscellaneous manufacturing	16.7	10.8	11.6	5.9	14.5	13.7	9.6	10.2	3.4	12.2
All mining ²	30.6	9.2	21.7	11.4	0.6	24.0	7.8	17.6	9.6	1.4
All wholesale trade ²	2.5	1.6	2.4	2.8	2.4	1.8	1.1	1.3	2.0	1.7
All retail trade ^{2,4}	4.1	5.1	4.1	4.7	NA	2.7	3.1	2.6	3.2	NA
All information ²	15.6	5.9	15.2	13.7	15.4	11.4	4.3	11.2	11.0	10.3
All professional and technical services (except legal services) ²	6.0	8.7	6.9	8.6	8.2	4.1	6.7	5.3	6.0	5.9

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table E -- Profits per Dollar of Sales
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(cents)					(cents)				
All manufacturing	11.2	9.5	11.0	11.6	10.1	9.1	8.2	8.8	9.4	8.2
Under \$5 million ²	7.7	0.3	8.5	8.2	7.6	7.0	(0.3)	7.7	7.4	6.8
\$5 million to less than \$10 million	7.4	2.4	7.3	8.3	7.1	6.6	1.8	6.6	7.4	6.4
\$10 million to less than \$25 million	6.0	4.0	6.1	7.5	6.6	5.2	3.3	5.2	6.5	5.7
\$25 million to less than \$50 million	5.3	4.6	6.1	6.0	6.3	4.7	3.9	5.2	5.0	5.4
\$50 million to less than \$100 million	5.5	3.9	5.9	5.8	5.1	4.4	3.0	4.9	4.7	4.2
\$100 million to less than \$250 million	5.2	2.8	4.6	4.8	3.7	4.2	2.1	3.4	3.6	2.9
\$250 million to less than \$1 billion	4.7	3.8	4.4	5.7	4.9	3.4	3.2	3.4	4.4	3.8
\$1 billion and over	12.9	11.5	12.6	13.3	11.6	10.5	10.1	10.0	10.7	9.3
All durable manufacturing	11.6	9.9	11.4	11.9	10.1	9.5	9.5	9.1	9.5	8.0
Under \$5 million ²	8.5	0.6	8.6	9.0	8.0	7.7	(0.2)	7.7	8.2	7.2
\$5 million to less than \$10 million	8.2	4.1	7.7	8.7	7.2	7.3	3.5	6.8	7.7	6.4
\$10 million to less than \$25 million	6.4	4.7	6.5	7.9	6.8	5.5	3.8	5.4	6.9	5.8
\$25 million to less than \$50 million	4.9	4.1	5.8	5.4	5.9	4.2	3.6	4.7	4.5	5.0
\$50 million to less than \$100 million	6.0	3.8	6.5	6.6	5.7	4.6	2.9	5.5	5.5	4.8
\$100 million to less than \$250 million	3.9	1.0	4.8	4.8	3.5	2.9	0.2	3.4	3.5	2.7
\$250 million to less than \$1 billion	4.5	3.2	4.4	5.7	3.9	3.2	2.7	3.6	4.4	3.2
\$1 billion and over	14.1	13.0	13.8	14.3	12.2	11.6	12.7	10.9	11.2	9.4
All nondurable manufacturing	10.9	9.1	10.6	11.4	10.2	8.8	7.2	8.6	9.3	8.4
Under \$5 million ²	5.9	(0.2)	8.4	6.5	6.5	5.4	(0.7)	7.7	5.8	5.9
\$5 million to less than \$10 million	6.1	(0.3)	6.8	7.6	6.9	5.6	(0.9)	6.3	7.0	6.3
\$10 million to less than \$25 million	5.3	3.0	5.5	6.8	6.1	4.6	2.6	4.9	5.9	5.5
\$25 million to less than \$50 million	6.1	5.3	6.6	6.8	7.0	5.6	4.5	5.9	5.8	6.0
\$50 million to less than \$100 million	5.0	4.0	5.3	5.0	4.5	4.3	3.2	4.3	4.0	3.7
\$100 million to less than \$250 million	6.5	4.7	4.4	4.8	4.0	5.4	4.0	3.3	3.7	3.2
\$250 million to less than \$1 billion	5.2	4.8	4.3	5.7	6.3	3.7	3.8	3.2	4.3	4.6
\$1 billion and over	12.0	10.4	11.8	12.6	11.1	9.7	8.2	9.4	10.3	9.2

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table F -- Annual Rates of Profit on Stockholders' Equity

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(percent)					(percent)				
All manufacturing ²	20.9	18.0	20.2	22.0	18.3	17.0	15.6	16.2	17.7	14.8
All nondurable manufacturing	22.2	18.6	21.4	23.3	20.0	17.9	14.7	17.2	19.1	16.4
Food	9.0	15.6	15.3	15.3	17.8	6.2	12.1	12.0	12.0	14.0
Beverage and tobacco products	30.1	25.0	27.0	31.5	32.7	23.0	18.5	20.3	23.6	25.5
Textile mills and textile product mills	11.5	3.1	9.1	11.3	14.6	9.8	1.2	7.6	10.1	12.8
Apparel and leather products	29.3	23.0	23.8	25.5	30.5	22.4	18.7	18.6	18.9	23.4
Paper	19.2	13.2	13.7	14.6	18.3	16.6	10.4	9.3	11.4	13.9
Printing and related support activities	26.9	(12.3)	31.7	31.9	36.6	25.9	(15.0)	29.5	32.8	35.4
Petroleum and coal products	26.2	19.7	22.2	27.5	22.0	22.0	18.0	18.6	24.2	18.1
Chemicals	21.9	18.7	22.0	21.6	16.2	17.5	13.3	17.8	17.4	14.0
Basic chemicals, resins, and synthetics ³	23.8	12.6	27.5	26.1	12.2	19.2	9.2	22.1	20.5	11.5
Pharmaceuticals and medicines ³	20.9	18.2	20.8	18.1	15.8	16.9	12.4	17.4	15.1	14.3
All other chemicals ³	23.2	23.9	21.4	27.5	20.0	18.0	18.4	15.9	21.1	14.6
Plastics and rubber products	18.2	16.6	19.4	24.7	15.9	15.8	12.6	15.2	20.0	12.0
All durable manufacturing	19.5	17.3	19.1	20.7	16.8	16.1	16.5	15.2	16.4	13.2
Wood products	6.0	(2.6)	6.9	15.7	12.6	6.8	(3.3)	5.5	12.8	14.4
Nonmetallic mineral products	11.2	(2.5)	(3.6)	10.2	11.8	10.2	(2.4)	(3.5)	9.1	10.8
Primary metals	16.6	7.9	17.2	19.2	13.2	12.7	6.4	13.9	13.0	10.7
Iron, steel, and ferrous alloys ³	10.6	(2.1)	16.1	23.5	11.4	7.6	(0.1)	11.1	11.5	9.7
Nonferrous metals ³	19.4	10.9	16.1	15.0	12.6	15.3	8.1	14.1	12.1	10.1
Foundries ³	20.4	21.6	26.4	27.7	21.8	15.2	16.1	20.8	21.7	16.4
Fabricated metal products	26.1	15.0	26.1	30.7	26.6	22.2	11.2	22.3	25.7	21.8
Machinery	21.4	20.1	22.2	26.2	22.9	16.2	15.9	17.3	19.9	17.5
Computer and electronic products	19.5	22.0	21.9	20.4	13.5	15.2	16.7	17.1	15.9	9.4
Computer and peripheral equipment ³	32.8	42.8	39.7	31.5	8.2	26.2	32.9	30.8	24.4	2.7
Communications equipment ³	12.2	16.6	14.0	14.3	17.8	9.7	13.1	11.2	11.6	13.7
All other electronic products ³	15.6	12.0	14.2	15.5	15.1	11.7	8.6	11.0	11.9	12.0
Electrical equipment, appliances, and components	12.2	11.7	11.5	13.4	12.8	10.5	11.0	10.0	11.5	11.0
Transportation equipment	25.4	24.2	24.1	28.1	20.9	23.1	38.7	18.6	23.6	16.9
Motor vehicles and parts ³	19.9	22.7	20.9	23.5	15.4	21.8	49.5	16.9	21.9	13.2
Aerospace products and parts ³	37.8	27.0	30.7	38.4	32.7	28.5	22.3	22.4	28.8	25.7
Furniture and related products	21.0	(11.3)	14.2	21.0	20.0	20.0	(8.6)	13.1	17.5	15.8
Miscellaneous manufacturing	19.5	12.7	13.4	7.3	17.6	16.0	11.3	11.8	4.2	14.9
All mining ²	18.2	5.5	12.2	6.2	0.3	14.3	4.6	9.9	5.2	0.8
All wholesale trade ²	17.8	11.4	17.2	20.2	16.8	12.6	8.0	9.3	14.5	12.2
All retail trade ^{2,4}	20.9	28.4	22.2	24.5	NA	14.1	17.4	14.2	16.7	NA
All information ²	19.7	7.8	19.3	17.6	19.6	14.4	5.8	14.1	14.1	13.1
All professional and technical services (except legal services) ²	10.6	15.7	12.0	16.0	14.7	7.3	12.1	9.3	11.2	10.7

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table G -- Annual Rates of Profit on Stockholders' Equity
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(percent)					(percent)				
All manufacturing	20.9	18.0	20.2	22.0	18.3	17.0	15.6	16.2	17.7	14.8
Under \$5 million ²	42.3	1.9	45.6	45.0	39.5	38.2	(1.9)	41.5	40.7	35.4
\$5 million to less than \$10 million	31.1	10.5	31.4	35.3	28.0	27.9	8.0	28.5	31.6	25.2
\$10 million to less than \$25 million	23.7	14.8	22.8	28.2	23.2	20.5	12.4	19.6	24.5	20.1
\$25 million to less than \$50 million	18.8	16.5	20.5	20.4	22.1	16.6	14.2	17.5	17.3	18.9
\$50 million to less than \$100 million	18.9	12.9	19.2	21.0	17.7	15.3	10.2	16.0	17.2	14.8
\$100 million to less than \$250 million	15.6	8.7	13.8	14.5	11.7	12.5	6.4	10.1	10.9	9.1
\$250 million to less than \$1 billion	12.3	9.8	11.4	15.6	12.9	8.8	8.1	8.9	11.9	10.0
\$1 billion and over	21.1	19.1	20.4	21.9	18.2	17.1	16.8	16.2	17.6	14.6
All durable manufacturing	19.5	17.3	19.1	20.7	16.8	16.1	16.5	15.2	16.4	13.2
Under \$5 million ²	45.7	3.3	44.1	48.4	40.8	41.2	(0.9)	39.9	44.2	36.6
\$5 million to less than \$10 million	30.7	16.0	29.7	34.0	26.0	27.4	13.7	26.4	30.2	23.2
\$10 million to less than \$25 million	23.8	15.8	21.9	27.1	21.9	20.4	12.8	18.4	23.5	18.5
\$25 million to less than \$50 million	16.3	13.8	18.5	17.4	20.3	14.0	12.0	15.2	14.5	17.3
\$50 million to less than \$100 million	16.9	10.8	18.6	21.1	17.1	13.0	8.2	15.7	17.6	14.4
\$100 million to less than \$250 million	10.4	2.7	13.0	13.8	10.5	7.8	0.4	9.3	10.2	8.0
\$250 million to less than \$1 billion	10.2	7.2	10.5	14.7	9.4	7.2	6.2	8.5	11.3	7.6
\$1 billion and over	19.8	19.0	19.3	20.5	16.7	16.3	18.6	15.2	16.0	12.8
All nondurable manufacturing	22.2	18.6	21.4	23.3	20.0	17.9	14.7	17.2	19.1	16.4
Under \$5 million ²	34.1	(1.2)	49.2	37.2	36.4	31.3	(4.1)	45.2	32.7	32.5
\$5 million to less than \$10 million	31.9	(1.7)	34.9	38.3	32.2	29.2	(4.7)	32.5	34.9	29.4
\$10 million to less than \$25 million	23.6	13.1	24.6	30.3	26.0	20.8	11.5	22.2	26.5	23.5
\$25 million to less than \$50 million	24.0	21.5	24.1	25.0	24.9	22.0	18.3	21.7	21.5	21.4
\$50 million to less than \$100 million	21.2	15.8	20.1	20.9	18.3	18.2	12.8	16.4	16.6	15.3
\$100 million to less than \$250 million	22.1	16.4	14.9	15.5	13.3	18.4	14.0	11.3	11.9	10.7
\$250 million to less than \$1 billion	16.8	14.7	13.0	17.2	19.5	12.2	11.8	9.8	12.9	14.4
\$1 billion and over	22.2	19.2	21.4	23.4	19.7	17.9	15.2	17.2	19.2	16.2

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table H -- Historical Rates of Return
For Corporations in the NAICS Manufacturing Sector ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	10.2	6.9	4.1	2.8	2002 Q1.....	8.0	5.5	3.6	2.5
Q2.....	12.3	8.6	4.7	3.3	Q2.....	14.2	10.2	6.0	4.3
Q3.....	10.3	6.5	3.9	2.5	Q3.....	13.0	8.8	5.5	3.7
Q4.....	4.4	3.1	1.7	1.2	Q4.....	8.0	5.4	3.3	2.2
1992 Q1.....	(25.7)	(17.5)	(9.6)	(6.5)	2003 Q1.....	16.8	12.6	7.2	5.4
Q2.....	16.1	11.4	5.7	4.0	Q2.....	15.9	11.9	7.0	5.3
Q3.....	14.0	10.4	5.1	3.8	Q3.....	14.4	10.8	6.3	4.7
Q4.....	6.9	3.7	2.4	1.3	Q4.....	15.6	13.2	7.2	6.1
1993 Q1.....	4.4	4.3	1.6	1.5	2004 Q1.....	18.4	14.3	8.5	6.6
Q2.....	14.4	9.7	4.9	3.3	Q2.....	22.5	17.4	9.8	7.6
Q3.....	14.3	9.5	5.0	3.3	Q3.....	21.2	16.2	9.4	7.2
Q4.....	12.1	8.5	4.1	2.9	Q4.....	19.1	15.3	8.6	6.9
1994 Q1.....	18.6	13.1	6.6	4.6	2005 Q1.....	20.0	15.3	9.3	7.1
Q2.....	23.6	17.0	7.9	5.7	Q2.....	23.1	17.9	10.2	7.9
Q3.....	23.3	16.6	8.0	5.6	Q3.....	23.3	17.8	10.3	7.8
Q4.....	22.2	16.2	7.5	5.5	Q4.....	20.6	15.7	9.0	6.8
1995 Q1.....	24.4	17.4	8.6	6.2	2006 Q1.....	22.9	18.4	10.7	8.6
Q2.....	25.6	18.5	8.9	6.4	Q2.....	23.9	18.3	10.8	8.2
Q3.....	22.4	16.0	8.0	5.7	Q3.....	24.0	18.4	11.2	8.6
Q4.....	16.4	12.2	5.7	4.3	Q4.....	19.5	15.1	9.2	7.1
1996 Q1.....	21.5	15.6	7.9	5.7	2007 Q1.....	21.5	16.9	10.6	8.4
Q2.....	24.8	17.7	8.7	6.2	Q2.....	23.8	18.8	11.3	8.9
Q3.....	24.8	18.3	8.9	6.6	Q3.....	20.0	10.8	9.6	5.2
Q4.....	20.0	15.1	7.2	5.4	Q4.....	17.5	14.3	8.4	6.9
1997 Q1.....	23.1	17.0	8.8	6.5	2008 Q1.....	19.4	15.2	9.6	7.5
Q2.....	25.3	18.3	9.3	6.8	Q2.....	18.5	14.2	8.3	6.3
Q3.....	23.4	16.8	8.8	6.3	Q3.....	21.6	16.2	9.8	7.4
Q4.....	18.8	14.7	6.9	5.4	Q4.....	(11.8)	(13.8)	(5.6)	(6.6)
1998 Q1.....	25.9	20.0	10.1	7.8	2009 Q1.....	7.8	5.5	4.3	3.0
Q2.....	20.8	14.9	7.7	5.5	Q2.....	14.2	11.2	6.1	4.8
Q3.....	22.3	16.5	8.4	6.2	Q3.....	17.0	13.8	9.4	7.6
Q4.....	15.9	11.8	5.9	4.4	Q4.....	14.7	12.6	8.2	7.0
1999 Q1.....	21.7	15.9	8.4	6.2	2010 Q1.....	18.2	14.2	10.3	8.0
Q2.....	25.0	18.2	9.2	6.7	Q2.....	18.2	15.0	9.7	8.0
Q3.....	22.8	16.7	8.7	6.3	Q3.....	19.3	15.8	10.6	8.7
Q4.....	21.1	15.1	8.0	5.7	Q4.....	17.8	15.0	10.0	8.4
2000 Q1.....	24.3	18.0	9.6	7.1	2011 Q1.....	20.8	16.7	11.7	9.4
Q2.....	23.7	17.2	9.4	6.8	Q2.....	22.8	18.5	12.2	9.9
Q3.....	21.5	15.7	8.7	6.4	Q3.....	20.9	17.0	11.2	9.1
Q4.....	13.5	9.1	5.5	3.7	Q4.....	18.0	15.6	9.5	8.2
2001 Q1.....	2.6	0.0	1.1	0.0	2012 Q1.....	20.2	16.2	11.0	8.8
Q2.....	8.5	5.2	3.6	2.2	Q2.....	22.0	17.7	11.6	9.4
Q3.....	4.4	2.1	1.9	0.9	Q3.....	18.3	14.8	10.1	8.2
Q4.....	2.5	0.5	1.1	0.2	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table I -- Historical Rates of Return
For Corporations in the NAICS Mining Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	8.4	6.0	6.4	4.6	2002 Q1.....	3.9	3.7	5.9	5.6
Q2.....	6.4	4.8	5.0	3.8	Q2.....	7.0	5.8	9.3	7.7
Q3.....	4.4	3.4	3.4	2.6	Q3.....	8.2	6.5	11.0	8.7
Q4.....	(3.4)	(3.7)	(2.6)	(2.8)	Q4.....	(5.0)	(5.8)	(6.2)	(7.3)
1992 Q1.....	(10.9)	(8.2)	(9.8)	(7.4)	2003 Q1.....	16.8	12.9	19.7	15.1
Q2.....	2.0	1.7	1.8	1.5	Q2.....	13.8	10.4	17.1	12.8
Q3.....	3.7	2.0	3.2	1.7	Q3.....	14.3	10.4	18.1	13.2
Q4.....	2.8	1.5	2.3	1.2	Q4.....	7.8	5.3	9.9	6.7
1993 Q1.....	2.8	2.8	2.4	2.4	2004 Q1.....	17.6	13.1	22.9	16.9
Q2.....	11.7	8.6	10.5	7.7	Q2.....	20.1	14.9	25.8	19.1
Q3.....	5.0	4.0	4.4	3.5	Q3.....	19.2	14.1	24.2	17.8
Q4.....	0.6	1.0	0.5	0.9	Q4.....	19.8	16.3	25.5	20.9
1994 Q1.....	(3.9)	(5.7)	(3.4)	(5.0)	2005 Q1.....	22.6	16.5	29.2	21.3
Q2.....	9.2	7.2	7.9	6.1	Q2.....	26.6	20.3	33.0	25.2
Q3.....	7.4	5.7	6.3	4.8	Q3.....	27.5	21.4	33.6	26.1
Q4.....	1.3	1.1	1.1	0.9	Q4.....	31.9	24.3	36.8	28.1
1995 Q1.....	2.8	2.4	2.7	2.3	2006 Q1.....	31.4	23.2	38.4	28.4
Q2.....	8.4	6.3	7.7	5.8	Q2.....	34.9	26.8	46.9	36.1
Q3.....	(6.1)	(4.2)	(5.7)	(3.9)	Q3.....	31.4	23.2	42.6	31.5
Q4.....	4.9	3.7	4.4	3.3	Q4.....	28.0	22.3	38.7	30.8
1996 Q1.....	9.3	7.0	8.5	6.4	2007 Q1.....	17.8	13.4	26.4	19.9
Q2.....	16.2	11.9	14.6	10.7	Q2.....	20.3	14.5	28.5	20.4
Q3.....	16.7	15.7	15.4	14.5	Q3.....	24.9	18.2	35.7	26.1
Q4.....	14.2	10.8	12.7	9.7	Q4.....	20.2	15.3	27.9	21.1
1997 Q1.....	18.7	13.5	18.0	13.0	2008 Q1.....	19.9	15.3	26.0	19.9
Q2.....	13.2	9.1	13.5	9.3	Q2.....	16.7	12.6	19.6	14.8
Q3.....	14.1	10.4	14.5	10.7	Q3.....	49.1	35.5	64.6	46.6
Q4.....	(0.2)	0.5	(0.2)	0.4	Q4.....	(43.5)	(33.5)	(67.4)	(51.9)
1998 Q1.....	6.0	3.6	6.2	3.7	2009 Q1.....	(35.2)	(23.3)	(63.2)	(41.7)
Q2.....	3.2	2.7	3.2	2.7	Q2.....	3.9	3.5	7.4	6.6
Q3.....	(1.4)	(0.1)	(1.6)	(0.2)	Q3.....	6.0	5.5	11.1	10.2
Q4.....	(36.0)	(29.0)	(34.4)	(27.7)	Q4.....	8.2	7.1	14.3	12.4
1999 Q1.....	(4.1)	(3.6)	(4.3)	(3.8)	2010 Q1.....	19.1	14.3	33.3	24.9
Q2.....	1.1	0.7	1.1	0.7	Q2.....	12.6	10.3	23.5	19.1
Q3.....	10.9	8.5	10.3	8.1	Q3.....	15.3	12.9	27.8	23.3
Q4.....	2.3	2.0	2.1	1.8	Q4.....	7.7	7.1	13.8	12.7
2000 Q1.....	9.1	7.1	8.5	6.5	2011 Q1.....	10.2	8.7	18.0	15.4
Q2.....	19.4	14.9	17.9	13.8	Q2.....	22.9	17.3	38.3	29.1
Q3.....	24.8	19.7	23.5	18.6	Q3.....	18.2	14.3	30.6	24.0
Q4.....	28.8	24.0	24.0	20.0	Q4.....	5.5	4.6	9.2	7.8
2001 Q1.....	30.9	21.0	25.4	17.3	2012 Q1.....	12.2	9.9	21.7	17.6
Q2.....	25.7	18.4	25.4	18.1	Q2.....	6.2	5.2	11.4	9.6
Q3.....	4.7	3.3	5.5	3.9	Q3.....	0.3	0.8	0.6	1.4
Q4.....	(3.1)	(2.8)	(4.3)	(3.8)	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table J -- Historical Rates of Return
For Corporations in the NAICS Wholesale Trade Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	6.0	3.0	0.8	0.4	2002 Q1.....	12.3	8.1	2.0	1.3
Q2.....	8.2	4.5	1.1	0.6	Q2.....	17.1	12.0	2.7	1.9
Q3.....	9.4	5.8	1.2	0.8	Q3.....	15.1	9.8	2.3	1.5
Q4.....	7.8	3.8	1.0	0.5	Q4.....	13.9	9.0	2.1	1.4
1992 Q1.....	6.0	2.7	0.8	0.3	2003 Q1.....	12.1	8.1	1.9	1.3
Q2.....	9.7	6.2	1.2	0.8	Q2.....	14.6	9.5	2.2	1.5
Q3.....	9.8	6.0	1.2	0.8	Q3.....	16.8	11.9	2.6	1.8
Q4.....	10.0	6.5	1.2	0.8	Q4.....	15.0	7.8	2.2	1.1
1993 Q1.....	4.8	2.7	0.6	0.4	2004 Q1.....	17.8	13.3	2.7	2.0
Q2.....	15.4	9.8	2.0	1.3	Q2.....	23.0	15.9	3.4	2.3
Q3.....	8.3	5.0	1.1	0.7	Q3.....	23.0	16.6	3.5	2.5
Q4.....	12.6	8.8	1.6	1.1	Q4.....	20.3	15.5	3.0	2.3
1994 Q1.....	12.1	8.1	1.6	1.1	2005 Q1.....	18.5	12.6	2.8	1.9
Q2.....	14.1	9.3	1.9	1.2	Q2.....	24.6	18.6	3.7	2.8
Q3.....	1.2	(3.3)	0.2	(0.4)	Q3.....	21.2	15.2	3.2	2.3
Q4.....	11.3	6.7	1.4	0.8	Q4.....	24.3	17.5	3.4	2.4
1995 Q1.....	13.0	8.6	1.7	1.1	2006 Q1.....	19.4	14.2	2.8	2.1
Q2.....	14.0	8.7	1.8	1.1	Q2.....	22.0	15.3	3.1	2.2
Q3.....	14.2	9.6	1.9	1.3	Q3.....	24.5	17.4	3.5	2.5
Q4.....	14.8	9.7	1.9	1.2	Q4.....	19.7	13.4	2.8	1.9
1996 Q1.....	16.5	10.6	2.1	1.4	2007 Q1.....	18.7	14.3	2.8	2.1
Q2.....	15.8	10.0	2.0	1.3	Q2.....	22.5	16.1	3.2	2.3
Q3.....	15.8	10.2	2.1	1.3	Q3.....	19.5	13.8	2.8	2.0
Q4.....	15.3	9.1	2.0	1.2	Q4.....	16.8	11.4	2.3	1.5
1997 Q1.....	15.5	10.2	2.1	1.4	2008 Q1.....	13.2	8.8	1.8	1.2
Q2.....	17.6	11.8	2.5	1.7	Q2.....	18.1	13.5	2.4	1.8
Q3.....	19.1	12.5	2.8	1.8	Q3.....	17.1	12.6	2.3	1.7
Q4.....	13.9	8.5	2.0	1.2	Q4.....	(7.1)	(8.9)	(1.0)	(1.3)
1998 Q1.....	12.9	7.8	2.0	1.2	2009 Q1.....	0.2	(1.3)	0.0	(0.2)
Q2.....	14.7	9.4	2.2	1.4	Q2.....	8.3	5.6	1.3	0.9
Q3.....	14.9	10.2	2.2	1.5	Q3.....	10.0	7.3	1.5	1.1
Q4.....	10.1	6.7	1.5	1.0	Q4.....	13.9	9.4	2.0	1.4
1999 Q1.....	12.7	7.8	2.0	1.2	2010 Q1.....	11.0	7.8	1.7	1.2
Q2.....	14.8	9.7	2.3	1.5	Q2.....	15.7	11.2	2.4	1.7
Q3.....	16.2	11.0	2.4	1.7	Q3.....	15.5	11.2	2.3	1.7
Q4.....	12.8	7.3	1.8	1.0	Q4.....	13.7	9.6	2.0	1.4
2000 Q1.....	18.1	10.9	2.6	1.6	2011 Q1.....	16.8	12.2	2.4	1.8
Q2.....	16.4	10.0	2.4	1.4	Q2.....	17.7	12.7	2.5	1.8
Q3.....	16.5	10.0	2.4	1.5	Q3.....	17.8	12.6	2.5	1.8
Q4.....	13.5	7.7	1.9	1.1	Q4.....	11.4	8.0	1.6	1.1
2001 Q1.....	8.6	4.8	1.3	0.7	2012 Q1.....	17.2	9.3	2.4	1.3
Q2.....	12.0	6.7	1.8	1.0	Q2.....	20.2	14.5	2.8	2.0
Q3.....	8.8	5.0	1.4	0.8	Q3.....	16.8	12.2	2.4	1.7
Q4.....	9.9	5.3	1.5	0.8	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table K -- Historical Rates of Return
For Corporations in the NAICS Retail Trade Sector,
Total Assets \$50 Million and Over ^{1 2 3}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	7.5	3.3	1.1	0.5	2002 Q1.....	19.0	11.3	3.6	2.1
Q2.....	14.4	8.2	2.0	1.1	Q2.....	22.3	14.6	4.2	2.7
Q3.....	11.9	5.9	1.7	0.8	Q3.....	19.4	11.9	3.7	2.3
Q4.....	22.3	11.3	2.8	1.4	Q4.....	25.6	14.6	4.5	2.5
1992 Q1.....	(1.7)	(2.8)	(0.3)	(0.4)	2003 Q1.....	23.1	16.3	4.5	3.2
Q2.....	16.0	9.1	2.4	1.4	Q2.....	21.1	13.6	4.1	2.6
Q3.....	11.4	5.8	1.7	0.9	Q3.....	20.3	13.1	3.9	2.5
Q4.....	19.6	10.4	2.6	1.4	Q4.....	33.9	19.9	5.9	3.5
1993 Q1.....	9.8	5.3	1.6	0.8	2004 Q1.....	23.0	15.0	4.4	2.9
Q2.....	19.5	12.7	3.0	1.9	Q2.....	26.2	17.6	5.0	3.3
Q3.....	14.6	8.7	2.3	1.4	Q3.....	21.5	14.2	4.1	2.7
Q4.....	22.1	11.5	3.1	1.6	Q4.....	31.3	20.6	5.7	3.7
1994 Q1.....	14.9	8.5	2.4	1.4	2005 Q1.....	22.1	14.7	4.3	2.9
Q2.....	19.8	12.7	3.2	2.0	Q2.....	25.0	16.4	4.8	3.1
Q3.....	19.1	11.5	3.1	1.8	Q3.....	21.7	14.5	4.3	2.9
Q4.....	33.5	20.6	5.0	3.1	Q4.....	31.1	21.4	5.7	3.9
1995 Q1.....	13.6	8.7	2.4	1.5	2006 Q1.....	23.1	16.3	4.7	3.3
Q2.....	16.5	10.1	2.7	1.7	Q2.....	22.7	14.6	4.5	2.9
Q3.....	15.7	9.7	2.6	1.6	Q3.....	21.4	14.0	4.2	2.8
Q4.....	21.0	11.5	3.1	1.7	Q4.....	29.4	19.8	5.5	3.7
1996 Q1.....	12.9	7.7	2.2	1.3	2007 Q1.....	20.8	13.7	4.4	2.9
Q2.....	16.7	10.0	2.8	1.7	Q2.....	25.8	16.9	5.2	3.4
Q3.....	19.0	12.0	3.2	2.0	Q3.....	19.0	12.8	3.8	2.5
Q4.....	25.7	15.6	3.9	2.4	Q4.....	27.0	17.7	4.9	3.2
1997 Q1.....	14.6	8.6	2.6	1.5	2008 Q1.....	19.2	11.5	3.7	2.2
Q2.....	14.9	8.8	2.6	1.5	Q2.....	19.7	12.5	3.7	2.3
Q3.....	17.9	11.1	3.1	2.0	Q3.....	13.5	8.3	2.6	1.6
Q4.....	29.4	18.6	4.7	3.0	Q4.....	2.3	(3.6)	0.4	(0.6)
1998 Q1.....	19.0	11.5	3.5	2.1	2009 Q1.....	14.9	8.0	2.9	1.6
Q2.....	24.3	16.1	4.4	2.9	Q2.....	20.4	13.3	4.1	2.7
Q3.....	18.6	10.7	3.3	1.9	Q3.....	18.1	11.5	3.7	2.3
Q4.....	31.3	19.3	5.1	3.1	Q4.....	29.0	21.8	5.8	4.4
1999 Q1.....	19.9	12.0	3.7	2.2	2010 Q1.....	21.7	14.3	4.6	3.0
Q2.....	22.0	13.0	4.0	2.4	Q2.....	22.5	15.0	4.7	3.1
Q3.....	23.2	14.3	4.3	2.6	Q3.....	18.1	12.1	3.8	2.5
Q4.....	32.6	20.0	5.5	3.4	Q4.....	27.8	19.7	5.4	3.8
2000 Q1.....	17.9	10.0	3.3	1.9	2011 Q1.....	21.9	14.3	4.5	2.9
Q2.....	18.4	10.6	3.3	1.9	Q2.....	23.1	15.5	4.5	3.0
Q3.....	15.2	8.2	2.8	1.5	Q3.....	20.9	14.1	4.1	2.7
Q4.....	25.5	15.0	4.1	2.4	Q4.....	28.4	17.4	5.1	3.1
2001 Q1.....	16.7	10.1	3.0	1.8	2012 Q1.....	22.2	14.2	4.1	2.6
Q2.....	15.0	9.0	2.7	1.6	Q2.....	24.5	16.7	4.7	3.2
Q3.....	14.7	8.5	2.7	1.6	Q3.....	NA	NA	NA	NA
Q4.....	23.7	12.7	3.9	2.1	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

³ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table L -- Historical Rates of Return

For Corporations in the NAICS Information Sector,
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	16.0	11.7	11.7	8.6
2010 Q1.....	17.6	10.8	13.6	8.4
Q2.....	19.6	14.8	15.0	11.3
Q3.....	19.0	18.3	15.1	14.6
Q4.....	15.9	11.5	12.2	8.8
2011 Q1.....	18.7	13.7	14.8	10.9
Q2.....	22.1	16.3	17.3	12.8
Q3.....	19.7	14.4	15.6	11.4
Q4.....	7.8	5.8	5.9	4.3
2012 Q1.....	19.3	14.1	15.2	11.2
Q2.....	17.6	14.1	13.7	11.0
Q3.....	19.6	13.1	15.4	10.3
Q4.....				

Table M -- Historical Rates of Return

For Corporations in the NAICS Professional and Technical Services Sector (except Legal Services),
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	14.8	11.5	9.3	7.2
2010 Q1.....	9.3	6.6	6.0	4.2
Q2.....	16.3	12.3	10.0	7.5
Q3.....	14.6	10.5	8.8	6.4
Q4.....	16.0	13.2	9.3	7.7
2011 Q1.....	13.1	9.6	7.7	5.7
Q2.....	19.0	14.5	10.4	7.9
Q3.....	10.6	7.3	6.0	4.1
Q4.....	15.7	12.1	8.7	6.7
2012 Q1.....	12.0	9.3	6.9	5.3
Q2.....	16.0	11.2	8.6	6.0
Q3.....	14.7	10.7	8.2	5.9
Q4.....				

Table N -- Composition of the Sample
By NAICS Sector and Size of Total Assets

Size of total assets	Manufacturing ¹			Mining ²		
	Total assets ⁴		Number of active corps. in sample ⁵	Total assets ⁴		Number of active corps. in sample ⁶
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	8,218,388	100	7,790	1,073,346	100	284
Under \$10 million	178,587	2	3,486	17	0	3
\$10 million and over	8,039,801	98	4,304	1,073,329	100	281
\$10 million to less than \$25 million	116,825	1	1,216	74	0	2
\$25 million to less than \$50 million	80,447	1	542	898	0	10
\$50 million to less than \$100 million	97,628	1	515	7,793	1	51
\$100 million to less than \$250 million	133,124	2	440	11,766	1	35
\$250 million to less than \$1 billion	443,122	5	819	39,492	4	65
\$1 billion and over	7,168,656	87	772	1,013,306	94	118
	Wholesale trade ²			Retail trade ^{2,11}		
	Total assets ⁴		Number of active corps. in sample ⁷	Total assets ⁴		Number of active corps. in sample ⁸
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	922,932	100	1,090	1,141,371	100	562
Under \$10 million	172	0	18	133	0	9
\$10 million and over	922,759	100	1,072	1,141,238	100	553
\$10 million to less than \$25 million	713	0	18	601	0	13
\$25 million to less than \$50 million	19,731	2	200	9,491	1	101
\$50 million to less than \$100 million	38,113	4	225	15,020	1	88
\$100 million to less than \$250 million	69,949	8	225	22,899	2	77
\$250 million to less than \$1 billion	134,568	15	245	71,441	6	139
\$1 billion and over	659,685	72	159	1,021,785	90	135
	Information ²			Professional and Technical Services ^{2,3}		
	Total assets ⁴		Number of active corps. in sample ⁹	Total assets ⁴		Number of active corps. in sample ¹⁰
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	2,155,903	100	548	595,983	100	700
Under \$10 million	88	0	11	278	0	30
\$10 million and over	2,155,815	100	537	595,705	100	670
\$10 million to less than \$25 million	764	0	21	3,038	1	73
\$25 million to less than \$50 million	5,601	0	68	9,281	2	139
\$50 million to less than \$100 million	10,090	1	84	10,974	2	83
\$100 million to less than \$250 million	23,022	1	98	28,526	5	112
\$250 million to less than \$1 billion	69,612	3	131	88,177	15	157
\$1 billion and over	2,046,726	95	135	455,708	77	106

¹ Includes manufacturing corporations with total assets of \$250 thousand and over at time of sample selection.

² Includes mining, wholesale trade, retail trade, information, and professional and technical services corporations with total assets of \$50 million and over at time of sample selection.

³ Except legal services.

⁴ Estimated universe total; figures are rounded and will not necessarily add to totals.

⁵ Manufacturing sample was drawn from a universe of approximately 137,770.

⁶ Mining sample was drawn from a universe of approximately 560.

⁷ Wholesale trade sample was drawn from a universe of approximately 2,075.

⁸ Retail trade sample was drawn from a universe of approximately 1,195.

⁹ Information sample was drawn from a universe of approximately 915.

¹⁰ Professional and Technical Services sample was drawn from a universe of approximately 1,655.

¹¹ Composition of sample, second quarter 2012, revised.

Table O -- Sampling Variability

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Relative standard error ¹				Standard error ¹
	Net sales	Depreciation	Inventories	Total assets	Income before income taxes
		(percent)			(million dollars)
All manufacturing	0.5	0.5	0.7	0.3	480
All nondurable manufacturing	1.1	1.0	1.6	0.6	682
Food	0.6	0.7	0.8	0.4	41
Beverage and tobacco products	1.3	1.2	2.5	0.4	17
Textile mills and textile product mills	22.1	20.3	21.6	15.0	163
Apparel and leather products	4.7	3.3	5.2	3.2	76
Paper	2.5	1.4	3.0	1.2	48
Printing and related support activities	3.7	3.5	3.4	2.4	73
Petroleum and coal products	0.1	0.1	0.3	0.1	11
Chemicals	2.3	1.6	2.6	0.8	332
Basic chemicals, resins, and synthetics ²	3.0	2.3	3.2	1.8	163
Pharmaceuticals and medicines ²	1.5	1.1	1.8	0.4	86
All other chemicals ²	3.0	1.7	3.4	1.0	93
Plastics and rubber products	4.0	3.1	3.8	2.5	166
All durable manufacturing	0.6	0.4	0.4	0.2	504
Wood products	2.4	1.6	4.0	1.8	26
Nonmetallic mineral products	4.7	2.6	4.0	1.8	109
Primary metals	1.8	1.1	1.7	0.7	80
Iron, steel, and ferrous alloys ²	3.6	3.1	4.1	2.4	76
Nonferrous metals ²	3.1	1.6	3.1	0.9	46
Foundries ²	17.1	19.5	16.8	12.0	52
Fabricated metal products	1.9	1.9	2.6	1.7	115
Machinery	3.8	3.8	4.3	2.1	299
Computer and electronic products	3.6	2.4	6.1	1.4	196
Computer and peripheral equipment ²	0.3	0.3	1.2	0.1	35
Communications equipment ²	2.3	1.3	4.6	0.7	22
All other electronic products ²	6.8	3.6	8.1	2.7	207
Electrical equipment, appliances, and components	4.0	5.5	4.5	1.9	64
Transportation equipment	1.0	1.3	0.8	0.5	122
Motor vehicles and parts ²	1.1	1.8	1.8	0.7	32
Aerospace products and parts ²	1.0	1.1	0.6	0.5	87
Furniture and related products	23.2	24.1	26.5	17.7	201
Miscellaneous manufacturing	43.3	28.8	39.8	14.4	1,156
All mining	0.8	0.3	0.7	0.3	83
All wholesale trade	0.5	0.6	1.3	0.7	70
All retail trade ^{3,4}	0.6	0.5	0.7	0.5	88
All information	0.3	0.2	0.5	0.2	142
All professional and technical services (except legal services)	1.5	1.0	1.2	0.6	72

¹ The relative standard error (RSE) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the RSE's to rapidly increase. Therefore, the standard error (SE) is provided as a measure of precision for this item and should show consistency from quarter to quarter. For information on the meaning and use of the RSE and SE, see the Survey Methodology Section in the Introduction.

² Included in subsector above.

³ Second quarter 2012, revised.

⁴ See the Publication Schedule in the Introduction, page xii. Third quarter estimates for retail trade data will be published in the fourth quarter publication.

Table P -- Seasonally Adjusted Net Sales and Net Income After Tax
For Corporations in the NAICS Manufacturing Sector¹

Industry group and year	Net sales				Net income after tax			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2001	1,112,725	1,090,127	1,057,507	1,035,142	1,745	12,025	9,512	12,764
2002	1,022,244	1,046,172	1,063,634	1,083,448	26,829	34,351	39,381	39,482
2003	1,099,287	1,070,416	1,104,394	1,119,687	60,448	46,495	51,037	78,770
2004	1,179,618	1,218,214	1,245,510	1,289,402	77,896	83,867	87,218	98,820
2005	1,295,915	1,318,292	1,377,609	1,418,258	92,915	96,370	104,588	107,112
2006	1,438,885	1,448,859	1,459,941	1,434,539	123,173	112,818	121,292	112,792
2007	1,447,855	1,488,120	1,531,707	1,591,966	121,000	127,028	74,088	120,657
2008	1,612,787	1,680,632	1,672,627	1,405,433	121,137	99,701	117,856	(72,072)
2009	1,231,887	1,221,739	1,298,427	1,359,046	37,555	49,466	93,005	107,054
2010	1,387,757	1,423,981	1,455,426	1,488,953	111,588	105,643	123,416	137,703
2011	1,574,641	1,614,448	1,641,626	1,654,757	146,767	151,688	147,323	148,502
2012	1,692,385	1,649,367	1,643,503		147,841	146,094	132,512	
All nondurable manufacturing:								
2001	505,918	504,722	488,147	475,081	30,676	32,579	26,373	22,514
2002	461,553	477,636	496,726	519,462	25,925	27,618	29,907	34,947
2003	538,706	512,294	532,607	530,271	43,129	32,729	28,534	44,283
2004	569,510	590,139	604,527	632,167	40,814	45,789	50,170	54,564
2005	634,938	643,773	691,839	709,740	55,626	56,407	61,652	66,423
2006	715,744	720,080	729,499	707,331	68,409	70,469	72,033	66,515
2007	709,531	747,175	764,446	823,148	70,060	73,014	67,309	73,041
2008	848,574	920,346	916,015	716,519	73,062	75,364	83,707	(8,926)
2009	629,148	644,483	687,179	722,426	44,616	53,382	61,723	72,245
2010	743,130	752,380	761,943	791,473	63,055	47,484	63,540	71,608
2011	858,826	899,755	901,713	896,814	78,274	84,003	76,628	71,189
2012	914,287	873,603	876,738		76,843	78,826	71,008	
All durable manufacturing:								
2001	606,807	585,405	569,360	560,061	(28,931)	(20,554)	(16,861)	(9,750)
2002	560,691	568,536	566,908	563,986	904	6,733	9,474	4,535
2003	560,581	558,122	571,787	589,416	17,319	13,766	22,503	34,487
2004	610,108	628,075	640,983	657,235	37,082	38,078	37,048	44,256
2005	660,977	674,519	685,770	708,518	37,289	39,963	42,936	40,689
2006	723,141	728,779	730,442	727,208	54,764	42,349	49,259	46,277
2007	738,324	740,945	767,261	768,818	50,940	54,014	6,779	47,616
2008	764,213	760,286	756,612	688,914	48,075	24,337	34,149	(63,146)
2009	602,739	577,256	611,248	636,620	(7,061)	(3,916)	31,282	34,809
2010	644,627	671,601	693,483	697,480	48,533	58,159	59,876	66,095
2011	715,815	714,693	739,913	757,943	68,493	67,685	70,695	77,313
2012	778,098	775,764	766,765		70,998	67,268	61,504	

¹ For information on adjustment for seasonal variation, see the Survey Methodology section in the Introduction, page xxi.

FINANCIAL DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table 1.0 -- Income Statement For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,650,561	1,644,935	1,649,082	1,692,432	1,652,455	152,697	149,284	150,003	156,802	155,018
Depreciation, depletion, and amortization of property, plant, and equipment	41,112	41,519	41,439	40,626	41,542	3,109	3,470	2,957	3,054	3,081
All other operating costs and expenses	1,476,840	1,497,814	1,483,709	1,511,414	1,480,238	137,950	141,747	134,830	139,999	139,818
Income (loss) from operations	132,609	105,601	123,935	140,392	130,676	11,638	4,067	12,216	13,749	12,119
Interest expense	26,820	27,182	26,852	27,469	27,239	1,148	1,218	1,098	1,166	1,118
All other nonoperating income (expense)	78,896	77,503	84,078	83,974	64,197	243	245	(41)	(56)	19
Income (loss) before income taxes	184,684	155,923	181,161	196,896	167,633	10,733	3,093	11,078	12,527	11,021
Provision for current and deferred domestic income taxes	34,190	20,322	35,898	37,973	32,714	1,163	970	1,169	1,368	1,239
Income (loss) after income taxes	150,494	135,600	145,263	158,923	134,919	9,570	2,123	9,908	11,160	9,782
Cash dividends charged to retained earnings this quarter	40,761	57,681	46,857	51,798	49,713	3,467	5,237	5,065	6,421	4,376
Net income retained in business	109,733	77,919	98,406	107,125	85,206	6,103	(3,114)	4,844	4,739	5,406
Retained earnings at beginning of quarter	2,328,990	2,410,105	2,459,082	2,486,480	2,565,205	77,291	82,613	76,863	81,535	82,606
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(18,745)	(20,479)	(13,210)	(8,121)	(11,105)	(1,026)	(186)	(401)	(516)	(1,159)
Retained earnings at end of quarter	2,419,978	2,467,545	2,544,278	2,585,485	2,639,306	82,368	79,313	81,306	85,758	86,852
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.49	2.52	2.51	2.40	2.51	2.04	2.32	1.97	1.95	1.99
All other operating costs and expenses	89.48	91.06	89.97	89.30	89.58	90.34	94.95	89.88	89.28	90.19
Income (loss) from operations	8.03	6.42	7.52	8.30	7.91	7.62	2.72	8.14	8.77	7.82
Interest expense	1.62	1.65	1.63	1.62	1.65	0.75	0.82	0.73	0.74	0.72
All other nonoperating income (expense)	4.78	4.71	5.10	4.96	3.88	0.16	0.16	(0.03)	(0.04)	0.01
Income (loss) before income taxes	11.19	9.48	10.99	11.63	10.14	7.03	2.07	7.38	7.99	7.11
Provision for current and deferred domestic income taxes	2.07	1.24	2.18	2.24	1.98	0.76	0.65	0.78	0.87	0.80
Income (loss) after income taxes	9.12	8.24	8.81	9.39	8.16	6.27	1.42	6.61	7.12	6.31
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.85	17.95	20.24	21.97	18.34	32.14	9.37	32.99	35.82	30.13
After income taxes	16.99	15.61	16.23	17.73	14.76	28.65	6.43	29.51	31.91	26.74
Annual rate of profit on total assets:										
Before income taxes	9.46	7.89	8.96	9.75	8.16	14.91	4.35	15.38	17.21	14.92
After income taxes	7.71	6.87	7.18	7.87	6.57	13.30	2.98	13.76	15.33	13.25
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.40	1.35	1.34	1.36	1.35	2.15	2.14	2.17	2.20	2.23
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.32	0.29	0.30	0.30	0.47	0.46	0.47	0.48	0.49
Total stockholders' equity to total debt	1.85	1.80	1.82	1.82	1.83	1.59	1.56	1.59	1.70	1.81

Table 1.1 -- Balance Sheet For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	279,152	295,898	270,204	279,698	287,144	35,124	33,891	34,769	36,124	36,931
Time deposits in the U.S., including negotiable certificates of deposit	49,520	54,374	49,936	46,040	47,159	3,792	3,515	3,478	3,435	3,256
Total cash on hand and in U.S. banks	328,671	350,272	320,141	325,738	334,302	38,916	37,406	38,247	39,559	40,187
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	163,624	169,522	165,276	170,216	173,930	4,158	4,136	4,146	4,449	4,486
Total cash, U.S. Government and other securities	492,296	519,794	485,417	495,954	508,233	43,075	41,541	42,393	44,008	44,673
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	669,054	645,148	676,131	676,752	681,606	72,652	69,541	72,204	73,016	73,946
Inventories	684,350	684,251	712,733	713,509	730,847	70,625	70,214	71,060	71,732	73,443
All other current assets	361,202	368,284	374,027	378,319	360,609	11,646	11,922	11,526	11,312	10,989
Total current assets	2,206,901	2,217,477	2,248,308	2,264,534	2,281,294	197,997	193,218	197,182	200,068	203,052
Property, plant, and equipment	2,736,703	2,764,195	2,809,051	2,792,092	2,831,145	228,637	233,409	233,727	235,974	238,679
Land and mineral rights	157,537	162,833	164,265	164,539	164,612	3,899	4,106	4,066	4,131	4,175
Less: Accumulated depreciation, depletion, and amortization	1,551,353	1,560,764	1,589,574	1,592,922	1,614,479	163,223	166,625	167,222	169,409	170,929
Net property, plant, and equipment	1,342,888	1,366,264	1,383,742	1,363,710	1,381,279	69,313	70,890	70,571	70,696	71,924
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,262,753	4,316,884	4,458,561	4,446,647	4,555,815	20,591	20,605	20,360	20,404	20,435
Total Assets	7,812,542	7,900,625	8,090,611	8,074,890	8,218,388	287,901	284,713	288,114	291,168	295,412
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	59,809	56,998	59,640	62,018	61,474	15,528	15,034	15,193	15,369	15,052
b. Other short-term loans, including commercial paper	107,208	115,528	121,328	120,440	124,957	3,853	3,582	3,258	3,259	3,293
Trade accounts and trade notes payable	500,722	509,076	525,097	514,851	518,596	40,665	39,220	40,351	39,738	39,130
Income taxes accrued, prior and current years, net of payments	39,683	33,813	41,327	39,266	39,646	1,121	883	940	1,245	1,419
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	30,576	34,524	37,255	36,571	34,352	6,508	7,087	6,847	6,720	7,099
b. Other long-term loans	97,278	120,385	134,465	138,398	134,752	3,400	3,788	3,774	4,174	4,595
All other current liabilities, including excise and sales taxes, and accrued expenses	745,274	773,572	752,524	753,747	778,973	20,823	20,508	20,532	20,610	20,398
Total current liabilities	1,580,550	1,643,896	1,671,637	1,665,291	1,692,749	91,899	90,102	90,895	91,115	90,986
Long-term debt, due in more than 1 year:										
a. Loans from banks	358,708	362,515	362,033	362,004	366,626	28,787	28,751	28,754	27,667	27,623
b. Other long-term loans	1,265,181	1,238,387	1,256,791	1,252,739	1,278,399	25,902	26,394	26,746	25,334	23,073
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,065,356	1,180,268	1,219,651	1,210,171	1,224,690	7,721	7,438	7,398	7,145	7,395
Total liabilities	4,269,796	4,425,066	4,510,113	4,490,205	4,562,464	154,310	152,685	153,793	151,261	149,077
Capital stock and other capital (less treasury stock)	1,122,768	1,008,014	1,036,220	999,200	1,016,618	51,223	52,715	53,015	54,149	59,483
Retained earnings	2,419,978	2,467,545	2,544,278	2,585,485	2,639,306	82,368	79,313	81,306	85,758	86,852
Stockholders' equity	3,542,746	3,475,559	3,580,498	3,584,685	3,655,924	133,591	132,028	134,321	139,907	146,335
Total Liabilities and Stockholders' Equity	7,812,542	7,900,625	8,090,611	8,074,890	8,218,388	287,901	284,713	288,114	291,168	295,412
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	626,351	573,581	576,671	599,242	588,545	106,098	103,116	106,287	108,954	112,066
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	6.30	6.58	6.00	6.14	6.18	14.96	14.59	14.71	15.11	15.12
Trade accounts and trade notes receivable	8.56	8.17	8.36	8.38	8.29	25.23	24.42	25.06	25.08	25.03
Inventories	8.76	8.66	8.81	8.84	8.89	24.53	24.66	24.66	24.64	24.86
Total current assets	28.25	28.07	27.79	28.04	27.76	68.77	67.86	68.44	68.71	68.74
Net property, plant, and equipment	17.19	17.29	17.10	16.89	16.81	24.08	24.90	24.49	24.28	24.35
Short-term debt, including current portion of long-term debt	3.77	4.14	4.36	4.43	4.33	10.17	10.36	10.09	10.14	10.17
Total current liabilities	20.23	20.81	20.66	20.62	20.60	31.92	31.65	31.55	31.29	30.80
Long-term debt	20.79	20.26	20.01	20.00	20.02	19.00	19.37	19.26	18.20	17.16
Total liabilities	54.65	56.01	55.75	55.61	55.52	53.60	53.63	53.38	51.95	50.46
Stockholders' equity	45.35	43.99	44.25	44.39	44.48	46.40	46.37	46.62	48.05	49.54

Table 2.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	907,154	888,197	892,628	897,534	881,911	55,233	54,217	55,071	54,972	54,743
Depreciation, depletion, and amortization of property, plant, and equipment	21,686	21,586	21,967	21,145	21,994	1,165	1,300	1,101	1,105	1,107
All other operating costs and expenses	809,757	812,325	803,920	804,199	789,607	50,581	51,951	49,778	49,761	49,755
Income (loss) from operations	75,711	54,285	66,741	72,190	70,310	3,487	966	4,191	4,107	3,880
Interest expense	15,394	15,902	15,431	15,869	15,754	425	449	396	382	380
All other nonoperating income (expense)	38,370	42,411	43,660	45,635	34,967	84	29	(10)	63	39
Income (loss) before income taxes	98,688	80,795	94,971	101,956	89,522	3,146	545	3,785	3,788	3,539
Provision for current and deferred domestic income taxes	18,996	17,087	18,325	18,156	15,827	300	244	318	428	345
Income (loss) after income taxes	79,692	63,707	76,645	83,800	73,695	2,846	301	3,467	3,360	3,194
Cash dividends charged to retained earnings this quarter	23,695	40,099	27,070	32,716	27,312	990	1,918	1,683	2,389	1,401
Net income retained in business	55,996	23,608	49,576	51,085	46,383	1,856	(1,617)	1,783	970	1,793
Retained earnings at beginning of quarter	1,443,203	1,492,985	1,497,731	1,486,385	1,527,498	27,750	28,398	26,465	29,600	28,873
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,991)	(13,418)	(7,871)	(3,480)	(2,112)	(305)	(107)	60	(312)	(466)
Retained earnings at end of quarter	1,491,209	1,503,176	1,539,436	1,533,989	1,571,770	29,302	26,674	28,308	30,258	30,200
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.43	2.46	2.36	2.49	2.11	2.40	2.00	2.01	2.02
All other operating costs and expenses	89.26	91.46	90.06	89.60	89.53	91.58	95.82	90.39	90.52	90.89
Income (loss) from operations	8.35	6.11	7.48	8.04	7.97	6.31	1.78	7.61	7.47	7.09
Interest expense	1.70	1.79	1.73	1.77	1.79	0.77	0.83	0.72	0.69	0.69
All other nonoperating income (expense)	4.23	4.77	4.89	5.08	3.96	0.15	0.05	(0.02)	0.11	0.07
Income (loss) before income taxes	10.88	9.10	10.64	11.36	10.15	5.70	1.01	6.87	6.89	6.46
Provision for current and deferred domestic income taxes	2.09	1.92	2.05	2.02	1.79	0.54	0.45	0.58	0.78	0.63
Income (loss) after income taxes	8.78	7.17	8.59	9.34	8.36	5.15	0.56	6.29	6.11	5.83
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.17	18.64	21.35	23.28	19.95	28.97	5.15	35.23	34.49	31.03
After income taxes	17.90	14.70	17.23	19.14	16.42	26.21	2.84	32.27	30.59	28.00
Annual rate of profit on total assets:										
Before income taxes	9.83	7.99	9.23	10.08	8.66	12.82	2.25	15.51	15.80	14.58
After income taxes	7.94	6.30	7.45	8.28	7.13	11.59	1.24	14.20	14.01	13.16
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.24	1.17	1.16	1.17	1.17	1.98	1.96	2.00	2.04	2.07
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.23	0.19	0.21	0.22	0.37	0.37	0.39	0.41	0.41
Total stockholders' equity to total debt	1.57	1.53	1.54	1.53	1.54	1.38	1.35	1.39	1.50	1.59

Table 2.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	100,154	110,638	94,305	102,594	109,498	9,475	9,596	9,906	10,010	10,310
Time deposits in the U.S., including negotiable certificates of deposit	27,059	31,681	25,475	23,247	25,525	937	910	910	795	760
Total cash on hand and in U.S. banks	127,213	142,319	119,780	125,841	135,023	10,413	10,506	10,816	10,805	11,070
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	39,681	38,112	36,556	40,427	41,668	1,273	1,305	1,527	1,582	1,696
Total cash, U.S. Government and other securities	166,894	180,431	156,336	166,269	176,691	11,686	11,811	12,343	12,387	12,766
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	309,030	298,794	310,211	305,760	311,611	24,745	23,221	24,618	23,855	24,260
Inventories	278,039	279,905	289,269	281,022	293,903	22,640	22,860	23,145	22,446	23,256
All other current assets	170,603	176,781	181,176	169,383	161,139	3,980	3,948	3,655	3,476	3,532
Total current assets	924,566	935,911	936,991	922,434	943,344	63,050	61,840	63,762	62,165	63,814
Property, plant, and equipment	1,572,435	1,586,251	1,606,346	1,573,711	1,597,532	84,071	86,140	84,798	84,266	83,541
Land and mineral rights	98,116	102,787	103,962	104,574	103,832	1,339	1,353	1,363	1,464	1,395
Less: Accumulated depreciation, depletion, and amortization	844,979	850,624	864,090	856,749	871,239	57,510	58,944	58,414	58,474	58,156
Net property, plant, and equipment	825,571	838,414	846,217	821,537	830,125	27,899	28,549	27,747	27,256	26,780
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,264,841	2,270,179	2,330,357	2,302,731	2,363,512	7,244	6,572	6,129	6,502	6,483
Total Assets	4,014,979	4,044,504	4,113,565	4,046,701	4,136,981	98,194	96,961	97,638	95,922	97,077
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	30,365	27,927	29,342	31,740	30,942	6,098	6,092	6,034	5,823	5,543
b. Other short-term loans, including commercial paper	78,408	85,053	91,352	89,612	91,797	1,311	1,034	1,008	970	1,326
Trade accounts and trade notes payable	241,881	247,895	248,488	234,385	242,930	15,124	14,623	15,360	14,245	14,375
Income taxes accrued, prior and current years, net of payments	22,551	18,187	21,982	21,645	21,845	313	247	246	360	481
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	16,857	18,134	19,298	16,802	16,151	2,401	2,696	2,507	2,391	2,538
b. Other long-term loans	58,828	85,007	92,249	92,866	88,708	953	1,234	999	1,202	1,256
All other current liabilities, including excise and sales taxes, and accrued expenses	295,722	317,626	305,569	300,114	315,096	5,629	5,706	5,755	5,543	5,331
Total current liabilities	744,613	799,830	808,280	787,163	807,470	31,832	31,631	31,908	30,533	30,851
Long-term debt, due in more than 1 year:										
a. Loans from banks	188,505	189,742	185,879	187,151	188,803	12,239	11,622	11,334	10,656	10,519
b. Other long-term loans	758,398	726,840	738,146	728,837	748,281	8,467	8,806	9,030	8,291	7,461
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	543,073	594,631	601,869	591,852	597,117	2,223	2,548	2,397	2,505	2,629
Total liabilities	2,234,590	2,311,042	2,334,174	2,295,003	2,341,671	54,761	54,606	54,669	51,985	51,460
Capital stock and other capital (less treasury stock)	289,180	230,286	239,955	217,709	223,540	14,131	15,681	14,661	13,679	15,416
Retained earnings	1,491,209	1,503,176	1,539,436	1,533,989	1,571,770	29,302	26,674	28,308	30,258	30,200
Stockholders' equity	1,780,389	1,733,462	1,779,391	1,751,699	1,795,311	43,432	42,355	42,969	43,938	45,617
Total Liabilities and Stockholders' Equity	4,014,979	4,044,504	4,113,565	4,046,701	4,136,981	98,194	96,961	97,638	95,922	97,077
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	179,953	136,081	128,711	135,270	135,874	31,219	30,209	31,854	31,632	32,963
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	4.16	4.46	3.80	4.11	4.27	11.90	12.18	12.64	12.91	13.15
Trade accounts and trade notes receivable	7.70	7.39	7.54	7.56	7.53	25.20	23.95	25.21	24.87	24.99
Inventories	6.93	6.92	7.03	6.94	7.10	23.06	23.58	23.71	23.40	23.96
Total current assets	23.03	23.14	22.78	22.79	22.80	64.21	63.78	65.30	64.81	65.74
Net property, plant, and equipment	20.56	20.73	20.57	20.30	20.07	28.41	29.44	28.42	28.41	27.59
Short-term debt, including current portion of long-term debt	4.59	5.34	5.65	5.71	5.50	10.96	11.40	10.80	10.83	10.98
Total current liabilities	18.55	19.78	19.65	19.45	19.52	32.42	32.62	32.68	31.83	31.78
Long-term debt	23.58	22.66	22.46	22.64	22.65	21.09	21.07	20.86	19.75	18.52
Total liabilities	55.66	57.14	56.74	56.71	56.60	55.77	56.32	55.99	54.19	53.01
Stockholders' equity	44.34	42.86	43.26	43.29	43.40	44.23	43.68	44.01	45.81	46.99

Table 3.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	157,669	167,102	160,727	158,717	162,646	14,265	15,784	15,479	14,962	14,883
Depreciation, depletion, and amortization of property, plant, and equipment	2,878	3,006	2,849	2,889	2,933	278	272	261	257	249
All other operating costs and expenses	145,089	152,871	146,909	145,426	147,927	13,506	15,016	14,477	13,965	13,854
Income (loss) from operations	9,703	11,226	10,969	10,403	11,786	482	496	741	740	780
Interest expense	2,459	2,715	2,551	2,672	2,540	99	100	89	85	84
All other nonoperating income (expense)	(2,397)	(172)	(19)	609	642	0	(74)	(4)	(10)	(23)
Income (loss) before income taxes	4,847	8,339	8,399	8,340	9,888	382	322	648	644	673
Provision for current and deferred domestic income taxes	1,542	1,849	1,809	1,781	2,118	55	85	65	83	93
Income (loss) after income taxes	3,305	6,490	6,590	6,559	7,770	327	237	583	561	581
Cash dividends charged to retained earnings this quarter	2,589	2,836	2,634	2,969	2,507	154	225	250	305	215
Net income retained in business	716	3,654	3,956	3,590	5,263	173	13	333	256	366
Retained earnings at beginning of quarter	171,870	172,013	174,884	177,291	179,605	5,229	6,152	6,652	6,658	6,944
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(596)	(466)	(440)	(605)	(588)	(74)	(39)	(72)	(84)	14
Retained earnings at end of quarter	171,990	175,202	178,400	180,276	184,280	5,328	6,126	6,913	6,830	7,324
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.83	1.80	1.77	1.82	1.80	1.95	1.72	1.69	1.72	1.67
All other operating costs and expenses	92.02	91.48	91.40	91.63	90.95	94.68	95.13	93.53	93.34	93.09
Income (loss) from operations	6.15	6.72	6.82	6.55	7.25	3.38	3.14	4.79	4.94	5.24
Interest expense	1.56	1.62	1.59	1.68	1.56	0.69	0.63	0.58	0.57	0.57
All other nonoperating income (expense)	(1.52)	(0.10)	(0.01)	0.38	0.39	0.00	(0.47)	(0.03)	(0.07)	(0.15)
Income (loss) before income taxes	3.07	4.99	5.23	5.25	6.08	2.68	2.04	4.19	4.31	4.52
Provision for current and deferred domestic income taxes	0.98	1.11	1.13	1.12	1.30	0.39	0.54	0.42	0.56	0.62
Income (loss) after income taxes	2.10	3.88	4.10	4.13	4.78	2.29	1.50	3.77	3.75	3.90
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	9.02	15.55	15.33	15.26	17.82	17.68	14.75	28.31	28.30	29.40
After income taxes	6.15	12.10	12.03	12.00	14.00	15.14	10.86	25.49	24.64	25.36
Annual rate of profit on total assets:										
Before income taxes	3.55	6.03	6.04	5.92	6.90	7.29	6.05	11.88	12.16	12.99
After income taxes	2.42	4.69	4.74	4.65	5.42	6.24	4.45	10.70	10.59	11.20
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.28	1.27	1.28	1.34	1.32	1.66	1.66	1.73	1.78	1.78
Total cash, U.S. Government and other securities, to total current liabilities	0.14	0.13	0.13	0.18	0.17	0.28	0.27	0.29	0.32	0.29
Total stockholders' equity to total debt	1.10	1.10	1.12	1.09	1.10	1.21	1.22	1.26	1.28	1.36

Table 3.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	12,501	12,167	11,834	13,915	14,480	1,653	1,696	1,698	1,885	1,701
Time deposits in the U.S., including negotiable certificates of deposit	1,561	1,412	1,150	4,042	4,084	170	121	173	140	150
Total cash on hand and in U.S. banks	14,062	13,579	12,983	17,957	18,564	1,824	1,816	1,871	2,025	1,850
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,015	2,657	2,659	2,730	3,069	316	302	363	278	219
Total cash, U.S. Government and other securities	17,077	16,236	15,642	20,687	21,632	2,140	2,119	2,234	2,303	2,070
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	49,263	49,428	47,722	48,403	49,952	4,778	5,042	4,990	4,579	4,687
Inventories	62,421	67,199	67,521	64,634	69,563	4,704	4,894	5,500	4,960	5,082
All other current assets	23,485	22,617	23,046	23,665	24,078	883	833	769	859	875
Total current assets	152,246	155,481	153,932	157,390	165,226	12,505	12,887	13,494	12,701	12,714
Property, plant, and equipment	208,024	210,483	212,055	214,497	219,023	18,200	18,335	18,522	17,620	17,297
Land and mineral rights	5,677	5,740	5,643	5,713	5,627	489	491	500	482	359
Less: Accumulated depreciation, depletion, and amortization	115,022	116,055	117,137	118,309	121,535	11,574	11,738	12,009	11,344	11,208
Net property, plant, and equipment	98,679	100,168	100,561	101,900	103,114	7,115	7,088	7,013	6,758	6,448
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	295,688	297,422	301,908	304,408	304,649	1,373	1,334	1,305	1,734	1,575
Total Assets	546,614	553,071	556,401	563,699	572,990	20,993	21,310	21,812	21,193	20,737
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	8,693	8,921	8,841	9,060	9,562	1,813	1,794	2,012	1,835	1,797
b. Other short-term loans, including commercial paper	11,914	11,607	15,356	12,580	13,675	427	271	202	214	262
Trade accounts and trade notes payable	41,350	43,633	39,304	39,055	41,073	3,274	3,556	3,586	3,093	3,166
Income taxes accrued, prior and current years, net of payments	1,348	1,619	2,182	2,118	1,958	72	15	34	71	114
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,505	4,164	3,841	3,041	3,615	373	574	461	497	543
b. Other long-term loans	13,124	12,792	11,739	11,937	13,255	184	224	250	264	325
All other current liabilities, including excise and sales taxes, and accrued expenses	38,810	40,078	38,661	39,780	41,965	1,380	1,338	1,248	1,171	945
Total current liabilities	118,744	122,814	119,924	117,570	125,104	7,523	7,771	7,794	7,145	7,153
Long-term debt, due in more than 1 year:										
a. Loans from banks	42,153	43,067	42,381	43,867	42,593	2,964	2,846	2,909	2,769	2,544
b. Other long-term loans	115,247	114,531	114,043	120,647	119,294	1,389	1,438	1,412	1,525	1,270
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	55,441	58,185	60,846	63,006	64,031	467	518	544	648	608
Total liabilities	331,585	338,598	337,194	345,089	351,022	12,342	12,574	12,659	12,087	11,575
Capital stock and other capital (less treasury stock)	43,039	39,272	40,807	38,334	37,687	3,324	2,611	2,241	2,276	1,838
Retained earnings	171,990	175,202	178,400	180,276	184,280	5,328	6,126	6,913	6,830	7,324
Stockholders' equity	215,028	214,473	219,207	218,610	221,968	8,651	8,736	9,154	9,106	9,162
Total Liabilities and Stockholders' Equity	546,614	553,071	556,401	563,699	572,990	20,993	21,310	21,812	21,193	20,737
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	33,502	32,667	34,008	39,821	40,122	4,982	5,116	5,701	5,557	5,561
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.12	2.94	2.81	3.67	3.78	10.19	9.94	10.24	10.87	9.98
Trade accounts and trade notes receivable	9.01	8.94	8.58	8.59	8.72	22.76	23.66	22.88	21.61	22.60
Inventories	11.42	12.15	12.14	11.47	12.14	22.41	22.96	25.22	23.40	24.51
Total current assets	27.85	28.11	27.67	27.92	28.84	59.57	60.48	61.87	59.93	61.31
Net property, plant, and equipment	18.05	18.11	18.07	18.08	18.00	33.89	33.26	32.15	31.89	31.09
Short-term debt, including current portion of long-term debt	6.81	6.78	7.15	6.50	7.00	13.32	13.43	13.41	13.26	14.12
Total current liabilities	21.72	22.21	21.55	20.86	21.83	35.83	36.47	35.73	33.71	34.49
Long-term debt	28.80	28.50	28.11	29.18	28.25	20.73	20.10	19.81	20.26	18.39
Total liabilities	60.66	61.22	60.60	61.22	61.26	58.79	59.00	58.03	57.03	55.82
Stockholders' equity	39.34	38.78	39.40	38.78	38.74	41.21	41.00	41.97	42.97	44.18

Table 4.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	44,378	41,907	39,967	45,328	45,204	1,384	1,319	1,211	1,485	1,580
Depreciation, depletion, and amortization of property, plant, and equipment	1,228	1,255	1,231	1,235	1,232	36	51	42	42	45
All other operating costs and expenses	33,781	32,986	31,239	34,851	34,288	1,243	1,203	1,085	1,316	1,475
Income (loss) from operations	9,370	7,667	7,497	9,243	9,685	105	65	85	126	60
Interest expense	1,741	1,932	1,651	1,697	1,614	17	17	14	13	13
All other nonoperating income (expense)	3,592	3,473	4,452	4,279	4,637	(6)	(6)	6	5	(2)
Income (loss) before income taxes	11,221	9,207	10,299	11,824	12,707	82	42	77	118	45
Provision for current and deferred domestic income taxes	2,642	2,384	2,545	2,952	2,787	0	2	1	12	7
Income (loss) after income taxes	8,579	6,823	7,753	8,872	9,920	82	39	76	106	39
Cash dividends charged to retained earnings this quarter	3,696	3,638	3,950	3,788	3,896	38	118	120	118	72
Net income retained in business	4,884	3,185	3,804	5,084	6,024	44	(79)	(44)	(12)	(34)
Retained earnings at beginning of quarter	118,753	128,393	131,816	134,375	139,759	(504)	(312)	(293)	(265)	(36)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(251)	388	(26)	(4)	(284)	(18)	7	(24)	1	(24)
Retained earnings at end of quarter	123,386	131,966	135,594	139,455	145,499	(478)	(384)	(361)	(276)	(94)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.77	2.99	3.08	2.72	2.73	2.57	3.86	3.43	2.84	2.84
All other operating costs and expenses	76.12	78.71	78.16	76.88	75.85	89.83	91.20	89.56	88.66	93.35
Income (loss) from operations	21.11	18.29	18.76	20.39	21.42	7.60	4.94	7.01	8.49	3.81
Interest expense	3.92	4.61	4.13	3.74	3.57	1.25	1.32	1.19	0.89	0.84
All other nonoperating income (expense)	8.09	8.29	11.14	9.44	10.26	(0.41)	(0.46)	0.50	0.35	(0.10)
Income (loss) before income taxes	25.28	21.97	25.77	26.09	28.11	5.94	3.16	6.33	7.95	2.87
Provision for current and deferred domestic income taxes	5.95	5.69	6.37	6.51	6.16	(0.01)	0.19	0.07	0.82	0.43
Income (loss) after income taxes	19.33	16.28	19.40	19.57	21.94	5.95	2.98	6.27	7.14	2.44
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	30.08	25.00	26.98	31.51	32.67	20.78	9.75	18.14	31.61	12.70
After income taxes	23.00	18.53	20.31	23.64	25.50	20.82	9.17	17.95	28.37	10.82
Annual rate of profit on total assets:										
Before income taxes	13.12	10.59	11.62	13.49	14.13	8.60	4.27	8.13	12.10	4.67
After income taxes	10.03	7.85	8.75	10.12	11.03	8.62	4.02	8.04	10.85	3.97
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.00	0.98	0.99	0.96	1.06	3.17	2.81	3.21	2.42	2.10
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.26	0.27	0.20	0.26	0.42	0.42	0.55	0.40	0.34
Total stockholders' equity to total debt	1.47	1.43	1.45	1.40	1.43	1.00	1.19	1.12	0.89	0.87

Table 4.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	9,756	9,624	9,166	8,612	11,081	275	301	324	320	306
Time deposits in the U.S., including negotiable certificates of deposit	4,382	4,512	5,743	1,847	2,399	11	13	13	6	21
Total cash on hand and in U.S. banks	14,138	14,136	14,909	10,459	13,481	286	314	337	326	326
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,846	2,127	1,798	1,351	1,376	19	34	43	47	44
Total cash, U.S. Government and other securities	15,984	16,263	16,707	11,810	14,857	304	348	381	373	370
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,507	10,697	10,795	11,756	11,960	422	396	440	508	484
Inventories	16,552	17,445	17,943	18,077	18,813	1,335	1,378	1,331	1,267	1,301
All other current assets	15,233	15,827	16,048	15,447	15,788	213	207	87	91	128
Total current assets	59,277	60,231	61,493	57,089	61,418	2,275	2,329	2,239	2,239	2,283
Property, plant, and equipment	74,288	75,116	74,924	76,059	77,185	3,187	3,383	3,108	3,381	3,290
Land and mineral rights	3,344	3,339	3,325	3,332	3,405	43	46	50	51	56
Less: Accumulated depreciation, depletion, and amortization	35,018	35,791	36,090	37,060	37,664	1,993	2,141	1,873	2,058	1,970
Net property, plant, and equipment	42,614	42,663	42,159	42,331	42,926	1,237	1,288	1,284	1,373	1,375
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	240,119	244,752	250,786	251,261	255,476	312	287	253	293	229
Total Assets	342,009	347,646	354,439	350,681	359,820	3,824	3,904	3,775	3,905	3,887
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	881	597	651	720	671	105	96	113	122	161
b. Other short-term loans, including commercial paper	15,935	15,419	13,875	18,556	16,424	51	24	8	13	33
Trade accounts and trade notes payable	8,028	8,003	7,572	7,776	8,143	296	301	286	329	416
Income taxes accrued, prior and current years, net of payments	2,971	2,113	2,217	1,968	1,526	1	1	14	11	21
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,541	1,627	1,673	1,174	569	49	77	61	65	75
b. Other long-term loans	5,217	7,208	7,830	6,088	6,019	26	51	14	98	110
All other current liabilities, including excise and sales taxes, and accrued expenses	24,720	26,736	28,054	23,117	24,596	191	279	201	288	270
Total current liabilities	59,293	61,704	61,872	59,400	57,948	718	828	697	927	1,085
Long-term debt, due in more than 1 year:										
a. Loans from banks	18,895	18,307	17,951	18,216	19,465	693	654	526	467	509
b. Other long-term loans	59,010	59,828	63,075	62,385	65,632	661	541	791	917	749
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	55,599	60,516	58,867	60,589	61,192	169	171	69	100	116
Total liabilities	192,797	200,355	201,765	200,589	204,237	2,241	2,193	2,084	2,411	2,459
Capital stock and other capital (less treasury stock)	25,827	15,325	17,080	10,637	10,084	2,061	2,095	2,052	1,770	1,522
Retained earnings	123,386	131,966	135,594	139,455	145,499	(478)	(384)	(361)	(276)	(94)
Stockholders' equity	149,213	147,291	152,674	150,092	155,584	1,582	1,711	1,691	1,494	1,428
Total Liabilities and Stockholders' Equity	342,009	347,646	354,439	350,681	359,820	3,824	3,904	3,775	3,905	3,887
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(17)	(1,473)	(379)	(2,310)	3,470	1,556	1,502	1,542	1,312	1,198
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.67	4.68	4.71	3.37	4.13	7.96	8.91	10.08	9.55	9.52
Trade accounts and trade notes receivable	3.36	3.08	3.05	3.35	3.32	11.04	10.14	11.66	13.00	12.46
Inventories	4.84	5.02	5.06	5.15	5.23	34.92	35.30	35.25	32.45	33.46
Total current assets	17.33	17.33	17.35	16.28	17.07	59.49	59.66	59.31	57.34	58.74
Net property, plant, and equipment	12.46	12.27	11.89	12.07	11.93	32.35	32.98	34.00	35.17	35.37
Short-term debt, including current portion of long-term debt	6.89	7.15	6.78	7.57	6.58	6.03	6.34	5.18	7.65	9.75
Total current liabilities	17.34	17.75	17.46	16.94	16.10	18.78	21.20	18.47	23.73	27.92
Long-term debt	22.78	22.48	22.86	22.98	23.65	35.41	30.61	34.90	35.44	32.37
Total liabilities	56.37	57.63	56.93	57.20	56.76	58.62	56.18	55.20	61.74	63.26
Stockholders' equity	43.63	42.37	43.07	42.80	43.24	41.38	43.82	44.80	38.26	36.74

Table 5.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	9,877	9,030	9,425	9,793	9,652	3,087	2,910	2,999	2,878	2,713
Depreciation, depletion, and amortization of property, plant, and equipment	224	230	222	223	219	47	57	55	48	44
All other operating costs and expenses	9,210	8,616	8,850	9,024	8,789	2,758	2,796	2,730	2,556	2,406
Income (loss) from operations	443	183	353	545	645	282	57	214	274	263
Interest expense	114	116	115	128	115	21	26	24	24	23
All other nonoperating income (expense)	123	49	117	25	63	22	15	(20)	(4)	4
Income (loss) before income taxes	452	117	355	442	594	284	46	171	246	244
Provision for current and deferred domestic income taxes	66	73	59	48	74	23	23	27	31	19
Income (loss) after income taxes	386	45	297	394	521	260	23	143	215	225
Cash dividends charged to retained earnings this quarter	122	289	99	168	167	70	142	48	70	98
Net income retained in business	264	(244)	198	227	354	191	(119)	95	144	127
Retained earnings at beginning of quarter	8,641	8,479	7,859	7,917	8,447	1,933	1,842	1,909	2,245	2,567
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(32)	(16)	7	(91)	5	(20)	22	33	(36)	(87)
Retained earnings at end of quarter	8,873	8,219	8,064	8,052	8,806	2,104	1,745	2,037	2,353	2,608
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.26	2.54	2.35	2.28	2.26	1.52	1.96	1.82	1.65	1.64
All other operating costs and expenses	93.25	95.42	93.90	92.16	91.05	89.34	96.09	91.05	88.83	88.68
Income (loss) from operations	4.48	2.03	3.75	5.56	6.69	9.14	1.95	7.13	9.52	9.68
Interest expense	1.15	1.28	1.22	1.31	1.19	0.67	0.88	0.79	0.85	0.83
All other nonoperating income (expense)	1.25	0.55	1.24	0.25	0.66	0.72	0.50	(0.65)	(0.13)	0.16
Income (loss) before income taxes	4.58	1.30	3.77	4.51	6.15	9.19	1.57	5.69	8.54	9.00
Provision for current and deferred domestic income taxes	0.67	0.80	0.62	0.49	0.76	0.75	0.79	0.91	1.08	0.71
Income (loss) after income taxes	3.91	0.49	3.15	4.03	5.39	8.44	0.78	4.77	7.46	8.29
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	11.45	3.08	9.13	11.29	14.55	38.99	6.57	23.70	34.61	32.91
After income taxes	9.77	1.17	7.62	10.08	12.75	35.80	3.27	19.89	30.24	30.30
Annual rate of profit on total assets:										
Before income taxes	5.89	1.55	4.61	5.70	7.77	20.24	3.20	11.42	17.69	18.03
After income taxes	5.02	0.59	3.85	5.08	6.81	18.58	1.59	9.58	15.45	16.59
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.00	2.03	2.12	2.00	2.01	2.58	2.53	2.44	2.31	2.23
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.26	0.26	0.25	0.30	0.42	0.40	0.44	0.40	0.39
Total stockholders' equity to total debt	2.12	1.99	1.96	2.00	2.46	1.85	1.60	1.62	1.81	2.38

Table 5.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	932	1,002	1,079	1,119	1,351	537	532	652	566	518
Time deposits in the U.S., including negotiable certificates of deposit	40	27	39	47	48	39	26	28	30	44
Total cash on hand and in U.S. banks	971	1,029	1,118	1,166	1,399	576	558	680	596	561
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	926	814	707	716	778	93	92	88	85	101
Total cash, U.S. Government and other securities	1,897	1,843	1,824	1,882	2,176	669	650	768	681	663
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,071	4,602	4,941	4,930	4,666	1,551	1,463	1,478	1,410	1,345
Inventories	6,091	6,076	6,152	6,035	5,991	1,723	1,804	1,834	1,691	1,696
All other current assets	1,902	2,107	1,934	1,950	1,880	146	143	137	116	109
Total current assets	14,961	14,628	14,851	14,797	14,713	4,088	4,060	4,217	3,897	3,812
Property, plant, and equipment	19,792	19,641	20,549	21,285	21,142	4,136	4,452	4,621	4,312	3,969
Land and mineral rights	314	292	284	317	322	56	61	75	67	74
Less: Accumulated depreciation, depletion, and amortization	13,711	13,677	14,306	14,650	14,539	2,880	3,131	3,274	3,011	2,859
Net property, plant, and equipment	6,395	6,256	6,527	6,953	6,925	1,311	1,382	1,422	1,367	1,184
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,389	9,391	9,483	9,273	8,930	208	258	338	295	424
Total Assets	30,745	30,275	30,861	31,023	30,569	5,607	5,700	5,977	5,559	5,420
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	495	572	646	628	667	224	310	306	328	368
b. Other short-term loans, including commercial paper	125	147	162	327	322	37	29	27	93	93
Trade accounts and trade notes payable	3,530	3,398	3,563	3,690	3,825	810	832	938	805	861
Income taxes accrued, prior and current years, net of payments	70	(12)	(12)	51	126	14	16	20	18	19
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,190	1,018	709	670	345	243	126	129	135	87
b. Other long-term loans	108	100	121	74	75	20	34	31	34	26
All other current liabilities, including excise and sales taxes, and accrued expenses	1,953	1,979	1,830	1,952	1,953	234	258	278	275	258
Total current liabilities	7,472	7,202	7,018	7,392	7,312	1,583	1,605	1,728	1,687	1,713
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,913	4,020	4,362	4,294	3,686	534	551	587	495	427
b. Other long-term loans	1,610	1,792	1,953	1,823	1,553	511	683	693	483	244
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,942	2,048	1,958	1,867	1,684	69	85	90	54	68
Total liabilities	14,937	15,062	15,292	15,376	14,235	2,697	2,924	3,098	2,718	2,452
Capital stock and other capital (less treasury stock)	6,935	6,994	7,505	7,595	7,529	807	1,031	842	488	360
Retained earnings	8,873	8,219	8,064	8,052	8,806	2,104	1,745	2,037	2,353	2,608
Stockholders' equity	15,809	15,212	15,569	15,647	16,335	2,911	2,776	2,879	2,841	2,968
Total Liabilities and Stockholders' Equity	30,745	30,275	30,861	31,023	30,569	5,607	5,700	5,977	5,559	5,420
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,489	7,425	7,832	7,405	7,402	2,505	2,455	2,489	2,210	2,100
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.17	6.09	5.91	6.07	7.12	11.92	11.40	12.85	12.26	12.23
Trade accounts and trade notes receivable	16.49	15.20	16.01	15.89	15.26	27.66	25.67	24.73	25.35	24.81
Inventories	19.81	20.07	19.93	19.45	19.60	30.73	31.66	30.69	30.41	31.29
Total current assets	48.66	48.32	48.12	47.70	48.13	72.91	71.23	70.56	70.10	70.34
Net property, plant, and equipment	20.80	20.67	21.15	22.41	22.65	23.39	24.24	23.79	24.59	21.84
Short-term debt, including current portion of long-term debt	6.24	6.07	5.31	5.47	4.61	9.36	8.75	8.24	10.61	10.61
Total current liabilities	24.30	23.79	22.74	23.83	23.92	28.23	28.17	28.91	30.35	31.60
Long-term debt	17.96	19.20	20.46	19.72	17.14	18.62	21.64	21.42	17.58	12.38
Total liabilities	48.58	49.75	49.55	49.56	46.57	48.09	51.30	51.84	48.90	45.24
Stockholders' equity	51.42	50.25	50.45	50.44	53.43	51.91	48.70	48.16	51.10	54.76

Table 6.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	24,017	23,258	22,022	22,151	23,603	4,609	3,774	4,310	4,077	3,968
Depreciation, depletion, and amortization of property, plant, and equipment	404	443	418	415	415	39	48	34	33	38
All other operating costs and expenses	21,361	21,207	19,872	19,832	20,928	4,328	3,792	3,943	3,692	3,663
Income (loss) from operations	2,253	1,608	1,733	1,904	2,259	242	(67)	334	352	267
Interest expense	321	326	315	278	305	37	36	33	30	32
All other nonoperating income (expense)	829	870	822	817	1,039	6	13	3	7	7
Income (loss) before income taxes	2,761	2,152	2,240	2,443	2,994	212	(90)	304	329	241
Provision for current and deferred domestic income taxes	647	397	489	640	693	16	8	2	19	25
Income (loss) after income taxes	2,114	1,754	1,752	1,803	2,301	196	(99)	302	310	216
Cash dividends charged to retained earnings this quarter	438	663	588	675	651	50	190	111	186	184
Net income retained in business	1,676	1,091	1,163	1,128	1,650	145	(288)	191	124	33
Retained earnings at beginning of quarter	27,438	28,210	27,506	27,988	29,076	3,083	3,165	2,782	3,094	3,390
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(780)	(1,051)	(751)	(460)	(852)	7	(6)	6	0	(43)
Retained earnings at end of quarter	28,334	28,250	27,918	28,656	29,874	3,235	2,870	2,978	3,219	3,380
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.68	1.90	1.90	1.87	1.76	0.85	1.28	0.78	0.81	0.95
All other operating costs and expenses	88.94	91.18	90.23	89.53	88.67	93.90	100.49	91.47	90.57	92.33
Income (loss) from operations	9.38	6.92	7.87	8.59	9.57	5.26	(1.77)	7.75	8.62	6.72
Interest expense	1.34	1.40	1.43	1.25	1.29	0.80	0.96	0.76	0.73	0.81
All other nonoperating income (expense)	3.45	3.74	3.73	3.69	4.40	0.13	0.34	0.07	0.17	0.17
Income (loss) before income taxes	11.50	9.25	10.17	11.03	12.69	4.59	(2.39)	7.06	8.06	6.08
Provision for current and deferred domestic income taxes	2.70	1.71	2.22	2.89	2.94	0.35	0.22	0.05	0.45	0.63
Income (loss) after income taxes	8.80	7.54	7.95	8.14	9.75	4.24	(2.61)	7.01	7.61	5.45
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	29.26	22.95	23.80	25.54	30.50	22.27	(10.73)	35.91	35.72	25.76
After income taxes	22.40	18.71	18.61	18.85	23.44	20.57	(11.72)	35.65	33.71	23.10
Annual rate of profit on total assets:										
Before income taxes	14.75	11.72	12.10	13.23	15.84	10.80	(5.18)	17.32	18.71	13.28
After income taxes	11.29	9.56	9.46	9.76	12.17	9.98	(5.65)	17.19	17.65	11.91
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.31	2.38	2.35	2.34	2.26	2.34	2.27	2.40	2.45	2.46
Total cash, U.S. Government and other securities, to total current liabilities	0.35	0.45	0.40	0.41	0.33	0.43	0.42	0.52	0.53	0.46
Total stockholders' equity to total debt	2.04	2.23	2.15	2.32	2.36	1.75	1.75	1.74	2.33	2.28

Table 6.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,908	4,838	4,112	4,361	3,858	727	629	825	913	809
Time deposits in the U.S., including negotiable certificates of deposit	253	224	118	101	112	153	130	78	66	90
Total cash on hand and in U.S. banks	4,161	5,062	4,229	4,462	3,970	880	759	903	979	900
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,212	1,188	1,195	1,055	926	286	274	339	285	225
Total cash, U.S. Government and other securities	5,372	6,250	5,425	5,518	4,896	1,166	1,033	1,242	1,265	1,125
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,035	9,687	10,128	9,385	10,411	2,247	1,743	2,083	1,984	2,072
Inventories	15,234	14,372	13,713	14,247	14,865	2,673	2,482	2,170	2,406	2,619
All other current assets	3,341	2,862	2,770	2,679	3,019	321	297	221	238	240
Total current assets	34,982	33,172	32,035	31,828	33,191	6,406	5,555	5,716	5,892	6,056
Property, plant, and equipment	21,141	21,006	20,818	20,885	21,814	3,001	3,061	2,825	2,726	2,912
Land and mineral rights	515	525	554	562	583	33	31	49	42	49
Less: Accumulated depreciation, depletion, and amortization	13,362	13,218	13,225	13,426	14,002	1,990	2,034	1,869	1,893	2,057
Net property, plant, and equipment	8,295	8,312	8,147	8,021	8,395	1,045	1,059	1,004	875	904
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	31,613	31,948	33,871	34,018	34,036	387	358	308	263	311
Total Assets	74,890	73,433	74,053	73,867	75,622	7,838	6,971	7,028	7,030	7,271
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,493	1,351	1,126	1,117	820	737	640	545	517	421
b. Other short-term loans, including commercial paper	1,300	498	919	831	1,017	59	35	44	28	79
Trade accounts and trade notes payable	5,613	5,407	5,228	5,519	5,895	1,307	1,151	1,196	1,242	1,292
Income taxes accrued, prior and current years, net of payments	295	4	(49)	65	286	12	8	3	13	25
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	275	297	279	192	217	89	127	145	139	152
b. Other long-term loans	728	693	526	484	641	73	30	29	32	21
All other current liabilities, including excise and sales taxes, and accrued expenses	5,449	5,678	5,612	5,380	5,832	464	451	421	430	465
Total current liabilities	15,153	13,927	13,640	13,588	14,707	2,740	2,443	2,382	2,401	2,457
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,978	2,788	3,240	2,747	2,823	648	508	580	443	452
b. Other long-term loans	11,758	11,190	11,426	11,120	11,135	572	581	607	425	515
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	7,252	8,020	8,092	8,146	7,691	77	76	71	81	98
Total liabilities	37,142	35,925	36,398	35,600	36,355	4,036	3,608	3,639	3,349	3,522
Capital stock and other capital (less treasury stock)	9,415	9,257	9,738	9,611	9,393	567	494	410	463	368
Retained earnings	28,334	28,250	27,918	28,656	29,874	3,235	2,870	2,978	3,219	3,380
Stockholders' equity	37,749	37,507	37,656	38,267	39,267	3,802	3,364	3,389	3,681	3,748
Total Liabilities and Stockholders' Equity	74,890	73,433	74,053	73,867	75,622	7,838	6,971	7,028	7,030	7,271
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	19,829	19,245	18,395	18,240	18,484	3,666	3,112	3,334	3,492	3,599
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.17	8.51	7.33	7.47	6.47	14.87	14.82	17.67	17.99	15.47
Trade accounts and trade notes receivable	14.74	13.19	13.68	12.70	13.77	28.67	25.01	29.64	28.22	28.50
Inventories	20.34	19.57	18.52	19.29	19.66	34.10	35.60	30.88	34.22	36.02
Total current assets	46.71	45.17	43.26	43.09	43.89	81.73	79.68	81.33	83.82	83.29
Net property, plant, and equipment	11.08	11.32	11.00	10.86	11.10	13.33	15.18	14.29	12.44	12.43
Short-term debt, including current portion of long-term debt	5.07	3.86	3.85	3.55	3.56	12.21	11.95	10.85	10.17	9.27
Total current liabilities	20.23	18.97	18.42	18.40	19.45	34.95	35.05	33.89	34.15	33.79
Long-term debt	19.68	19.03	19.80	18.77	18.46	15.56	15.61	16.89	12.34	13.31
Total liabilities	49.59	48.92	49.15	48.19	48.07	51.49	51.75	51.78	47.63	48.45
Stockholders' equity	50.41	51.08	50.85	51.81	51.93	48.51	48.25	48.22	52.37	51.55

Table 7.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	33,623	31,666	31,500	32,118	32,388	3,510	3,118	3,177	3,344	3,266
Depreciation, depletion, and amortization of property, plant, and equipment	1,462	1,378	1,427	1,417	1,393	82	81	62	68	64
All other operating costs and expenses	29,797	28,086	28,020	28,624	28,371	3,161	2,870	2,869	3,015	2,957
Income (loss) from operations	2,365	2,202	2,053	2,077	2,624	268	166	247	261	245
Interest expense	779	841	855	787	794	22	23	22	21	22
All other nonoperating income (expense)	749	210	427	444	387	8	(11)	(10)	(10)	(13)
Income (loss) before income taxes	2,336	1,571	1,626	1,734	2,217	254	132	215	230	210
Provision for current and deferred domestic income taxes	312	329	526	371	535	24	0	15	12	12
Income (loss) after income taxes	2,023	1,242	1,100	1,362	1,682	230	132	201	219	199
Cash dividends charged to retained earnings this quarter	655	800	642	658	521	62	107	124	125	70
Net income retained in business	1,369	442	458	705	1,162	168	25	77	94	129
Retained earnings at beginning of quarter	22,194	22,626	21,742	21,700	22,227	2,316	2,539	2,288	2,409	1,953
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	91	(158)	(25)	141	(106)	(14)	24	(33)	9	(7)
Retained earnings at end of quarter	23,654	22,910	22,175	22,545	23,282	2,470	2,589	2,331	2,512	2,075
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.35	4.35	4.53	4.41	4.30	2.33	2.60	1.95	2.04	1.95
All other operating costs and expenses	88.62	88.70	88.95	89.12	87.60	90.04	92.06	90.29	90.14	90.54
Income (loss) from operations	7.03	6.95	6.52	6.47	8.10	7.63	5.34	7.77	7.82	7.51
Interest expense	2.32	2.66	2.71	2.45	2.45	0.63	0.75	0.68	0.63	0.68
All other nonoperating income (expense)	2.23	0.66	1.36	1.38	1.19	0.23	(0.37)	(0.30)	(0.29)	(0.39)
Income (loss) before income taxes	6.95	4.96	5.16	5.40	6.85	7.23	4.22	6.78	6.89	6.44
Provision for current and deferred domestic income taxes	0.93	1.04	1.67	1.16	1.65	0.67	0.00	0.46	0.35	0.35
Income (loss) after income taxes	6.02	3.92	3.49	4.24	5.19	6.56	4.22	6.32	6.54	6.08
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.16	13.15	13.73	14.55	18.33	36.69	18.20	32.57	31.26	31.10
After income taxes	16.60	10.40	9.29	11.44	13.91	33.29	18.19	30.34	29.68	29.40
Annual rate of profit on total assets:										
Before income taxes	6.75	4.50	4.60	4.87	6.18	17.89	9.71	15.97	15.93	14.99
After income taxes	5.85	3.56	3.11	3.83	4.69	16.23	9.70	14.87	15.13	14.17
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.53	1.61	1.49	1.52	1.51	2.06	2.20	2.16	2.40	2.21
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.30	0.17	0.19	0.18	0.35	0.40	0.36	0.40	0.38
Total stockholders' equity to total debt	0.99	0.93	0.90	0.91	0.94	1.57	1.89	1.59	1.69	1.50

Table 7.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,281	3,631	2,820	3,222	2,905	560	550	540	543	544
Time deposits in the U.S., including negotiable certificates of deposit	1,445	2,649	678	651	789	18	27	19	39	36
Total cash on hand and in U.S. banks	4,727	6,281	3,498	3,872	3,694	578	576	560	582	580
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	861	818	610	785	940	29	30	34	41	48
Total cash, U.S. Government and other securities	5,588	7,098	4,108	4,657	4,633	607	607	594	623	628
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	14,868	13,668	13,929	14,141	14,646	1,581	1,400	1,491	1,556	1,523
Inventories	12,675	12,428	12,938	13,276	12,998	1,174	1,144	1,202	1,391	1,381
All other current assets	5,310	4,589	4,973	5,128	5,597	222	186	252	171	123
Total current assets	38,441	37,783	35,948	37,202	37,875	3,585	3,337	3,539	3,741	3,655
Property, plant, and equipment	111,295	111,657	113,016	114,303	113,469	5,418	5,461	4,911	5,362	5,229
Land and mineral rights	3,191	3,399	3,373	3,393	3,402	80	46	55	98	97
Less: Accumulated depreciation, depletion, and amortization	64,134	64,312	64,383	65,446	65,326	3,927	3,860	3,471	3,866	3,766
Net property, plant, and equipment	50,352	50,744	52,007	52,251	51,545	1,571	1,646	1,495	1,594	1,560
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	49,664	51,178	53,524	52,918	54,156	518	440	364	451	391
Total Assets	138,456	139,705	141,479	142,370	143,576	5,674	5,423	5,398	5,786	5,607
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,181	841	949	1,272	1,238	382	313	361	324	239
b. Other short-term loans, including commercial paper	1,033	1,043	1,021	1,061	1,104	83	38	39	11	43
Trade accounts and trade notes payable	10,824	9,826	9,955	10,589	10,827	815	700	775	736	749
Income taxes accrued, prior and current years, net of payments	624	336	459	570	567	47	54	36	40	38
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,136	1,960	2,227	1,488	1,616	142	153	159	155	236
b. Other long-term loans	787	959	971	729	427	43	63	65	70	120
All other current liabilities, including excise and sales taxes, and accrued expenses	8,490	8,567	8,538	8,801	9,321	231	199	207	226	231
Total current liabilities	25,074	23,531	24,120	24,511	25,099	1,743	1,520	1,642	1,562	1,657
Long-term debt, due in more than 1 year:										
a. Loans from banks	22,091	22,842	20,315	19,332	18,570	667	587	628	636	668
b. Other long-term loans	22,131	23,560	27,104	28,583	28,359	448	375	415	554	499
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,392	22,003	22,583	22,293	23,165	49	48	66	85	80
Total liabilities	89,688	91,936	94,122	94,719	95,193	2,907	2,529	2,751	2,837	2,904
Capital stock and other capital (less treasury stock)	25,114	24,860	25,182	25,106	25,100	297	305	315	437	629
Retained earnings	23,654	22,910	22,175	22,545	23,282	2,470	2,589	2,331	2,512	2,075
Stockholders' equity	48,768	47,770	47,357	47,651	48,382	2,767	2,894	2,647	2,949	2,703
Total Liabilities and Stockholders' Equity	138,456	139,705	141,479	142,370	143,576	5,674	5,423	5,398	5,786	5,607
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	13,367	14,253	11,828	12,691	12,776	1,842	1,818	1,897	2,180	1,998
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.04	5.08	2.90	3.27	3.23	10.70	11.19	11.00	10.76	11.21
Trade accounts and trade notes receivable	10.74	9.78	9.85	9.93	10.20	27.87	25.82	27.63	26.89	27.16
Inventories	9.15	8.90	9.14	9.33	9.05	20.69	21.10	22.26	24.05	24.63
Total current assets	27.76	27.05	25.41	26.13	26.38	63.18	61.53	65.56	64.66	65.19
Net property, plant, and equipment	36.37	36.32	36.76	36.70	35.90	27.69	30.36	27.70	27.55	27.83
Short-term debt, including current portion of long-term debt	3.71	3.44	3.65	3.20	3.05	11.44	10.45	11.56	9.67	11.39
Total current liabilities	18.11	16.84	17.05	17.22	17.48	30.71	28.02	30.42	26.99	29.55
Long-term debt	31.94	33.21	33.52	33.66	32.69	19.65	17.74	19.33	20.57	20.81
Total liabilities	64.78	65.81	66.53	66.53	66.30	51.23	46.64	50.97	49.03	51.79
Stockholders' equity	35.22	34.19	33.47	33.47	33.70	48.77	53.36	49.03	50.97	48.21

Table 8.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,481	16,128	16,433	16,722	16,931	8,108	7,877	8,528	8,179	8,763
Depreciation, depletion, and amortization of property, plant, and equipment	639	654	623	640	639	270	293	258	260	274
All other operating costs and expenses	14,591	14,954	14,464	14,722	14,923	7,291	7,615	7,443	7,258	7,717
Income (loss) from operations	1,251	521	1,346	1,359	1,368	546	(31)	827	661	773
Interest expense	405	409	382	397	391	85	94	78	77	69
All other nonoperating income (expense)	114	(495)	(2)	87	263	45	104	21	19	40
Income (loss) before income taxes	960	(383)	961	1,050	1,240	505	(21)	770	603	744
Provision for current and deferred domestic income taxes	37	84	65	(30)	41	21	27	48	18	26
Income (loss) after income taxes	923	(468)	896	1,080	1,199	485	(48)	722	586	718
Cash dividends charged to retained earnings this quarter	211	616	542	622	318	103	370	332	355	187
Net income retained in business	712	(1,084)	353	458	882	382	(417)	389	231	531
Retained earnings at beginning of quarter	5,462	5,946	5,007	5,106	4,509	4,412	4,703	4,089	4,222	3,964
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(187)	(35)	(111)	(136)	(264)	(109)	(48)	19	(124)	(262)
Retained earnings at end of quarter	5,986	4,827	5,249	5,428	5,126	4,685	4,237	4,497	4,329	4,232
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.88	4.05	3.79	3.83	3.78	3.33	3.72	3.02	3.17	3.12
All other operating costs and expenses	88.53	92.72	88.02	88.04	88.14	89.93	96.67	87.28	88.74	88.06
Income (loss) from operations	7.59	3.23	8.19	8.13	8.08	6.74	(0.40)	9.70	8.09	8.82
Interest expense	2.46	2.54	2.33	2.37	2.31	1.05	1.19	0.92	0.94	0.79
All other nonoperating income (expense)	0.69	(3.07)	(0.01)	0.52	1.55	0.55	1.32	0.24	0.23	0.46
Income (loss) before income taxes	5.82	(2.38)	5.85	6.28	7.32	6.23	(0.26)	9.03	7.37	8.49
Provision for current and deferred domestic income taxes	0.22	0.52	0.40	(0.18)	0.24	0.26	0.34	0.57	0.21	0.30
Income (loss) after income taxes	5.60	(2.90)	5.45	6.46	7.08	5.98	(0.60)	8.46	7.16	8.19
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.91	(12.29)	31.66	31.92	36.56	35.69	(1.59)	56.50	45.78	54.84
After income taxes	25.88	(14.99)	29.50	32.84	35.37	34.23	(3.64)	52.97	44.45	52.90
Annual rate of profit on total assets:										
Before income taxes	7.60	(3.13)	7.91	8.54	9.94	13.03	(0.55)	20.23	16.83	20.09
After income taxes	7.31	(3.82)	7.38	8.79	9.62	12.50	(1.27)	18.96	16.34	19.37
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.54	1.51	1.55	1.52	1.51	1.74	1.62	1.72	1.67	1.68
Total cash, U.S. Government and other securities, to total current liabilities	0.29	0.30	0.32	0.31	0.32	0.39	0.38	0.41	0.38	0.38
Total stockholders' equity to total debt	0.59	0.53	0.52	0.56	0.58	0.87	0.82	0.88	0.92	0.92

Table 8.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,934	2,879	2,929	2,913	3,172	1,607	1,574	1,731	1,597	1,592
Time deposits in the U.S., including negotiable certificates of deposit	133	198	233	267	290	127	191	226	191	217
Total cash on hand and in U.S. banks	3,067	3,077	3,161	3,180	3,462	1,734	1,765	1,956	1,787	1,809
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	343	363	582	563	510	226	155	138	103	192
Total cash, U.S. Government and other securities	3,410	3,441	3,743	3,743	3,972	1,960	1,920	2,095	1,890	2,001
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,927	8,583	8,805	8,944	9,239	4,205	3,954	4,249	4,080	4,439
Inventories	3,924	3,730	3,818	3,871	3,882	1,741	1,689	1,672	1,616	1,679
All other current assets	1,722	1,727	1,739	1,877	1,769	746	722	778	657	705
Total current assets	17,982	17,481	18,105	18,434	18,862	8,653	8,284	8,794	8,243	8,823
Property, plant, and equipment	41,796	41,787	42,408	42,445	42,500	20,596	20,477	21,004	20,380	20,647
Land and mineral rights	494	490	532	609	610	124	125	113	167	177
Less: Accumulated depreciation, depletion, and amortization	28,594	28,831	29,906	29,938	30,249	15,167	15,123	15,857	15,507	15,847
Net property, plant, and equipment	13,695	13,445	13,034	13,116	12,861	5,553	5,479	5,259	5,039	4,977
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	18,815	18,090	17,437	17,596	18,168	1,305	1,193	1,169	1,057	1,021
Total Assets	50,492	49,016	48,576	49,146	49,891	15,510	14,956	15,222	14,339	14,821
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,207	1,151	901	1,078	1,330	890	959	774	824	932
b. Other short-term loans, including commercial paper	168	183	113	87	175	124	128	87	65	153
Trade accounts and trade notes payable	4,341	4,322	4,248	4,342	4,631	2,111	2,132	2,201	2,084	2,265
Income taxes accrued, prior and current years, net of payments	65	52	123	89	142	15	13	32	17	44
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,361	1,308	1,242	1,718	1,667	703	711	727	619	635
b. Other long-term loans	680	682	649	677	501	150	237	197	329	329
All other current liabilities, including excise and sales taxes, and accrued expenses	3,883	3,886	4,379	4,100	4,065	979	940	1,106	1,011	889
Total current liabilities	11,704	11,585	11,655	12,092	12,513	4,973	5,120	5,124	4,947	5,246
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,331	8,700	9,077	8,748	8,607	2,814	2,729	2,811	2,505	2,561
b. Other long-term loans	12,235	11,316	11,418	11,088	11,263	1,818	1,619	1,616	1,391	1,299
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,956	4,934	4,281	4,066	3,941	243	267	221	225	287
Total liabilities	36,226	36,535	36,431	35,995	36,324	9,847	9,735	9,772	9,069	9,393
Capital stock and other capital (less treasury stock)	8,280	7,655	6,895	7,724	8,441	979	984	952	941	1,197
Retained earnings	5,986	4,827	5,249	5,428	5,126	4,685	4,237	4,497	4,329	4,232
Stockholders' equity	14,266	12,481	12,144	13,152	13,566	5,664	5,221	5,450	5,270	5,428
Total Liabilities and Stockholders' Equity	50,492	49,016	48,576	49,146	49,891	15,510	14,956	15,222	14,339	14,821
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,278	5,896	6,450	6,342	6,349	3,680	3,165	3,669	3,296	3,577
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.75	7.02	7.71	7.62	7.96	12.64	12.84	13.76	13.18	13.50
Trade accounts and trade notes receivable	17.68	17.51	18.13	18.20	18.52	27.11	26.44	27.91	28.46	29.95
Inventories	7.77	7.61	7.86	7.88	7.78	11.23	11.29	10.99	11.27	11.33
Total current assets	35.61	35.66	37.27	37.51	37.81	55.79	55.39	57.77	57.49	59.53
Net property, plant, and equipment	27.12	27.43	26.83	26.69	25.78	35.80	36.63	34.55	35.14	33.58
Short-term debt, including current portion of long-term debt	6.76	6.78	5.98	7.24	7.36	12.04	13.61	11.73	12.80	13.83
Total current liabilities	23.18	23.64	23.99	24.60	25.08	32.06	34.23	33.67	34.50	35.40
Long-term debt	40.73	40.83	42.19	40.36	39.83	29.86	29.07	29.08	27.17	26.04
Total liabilities	71.75	74.54	75.00	73.24	72.81	63.49	65.09	64.20	63.24	63.37
Stockholders' equity	28.25	25.46	25.00	26.76	27.19	36.51	34.91	35.80	36.76	36.63

Table 9.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	361,134	346,088	351,197	342,687	339,132	1,049	1,005	839	899	1,016
Depreciation, depletion, and amortization of property, plant, and equipment	7,139	7,154	7,649	6,562	7,299	19	25	22	20	20
All other operating costs and expenses	336,798	333,289	332,048	324,003	317,808	952	947	723	867	929
Income (loss) from operations	17,198	5,646	11,500	12,121	14,025	78	33	94	12	67
Interest expense	1,902	1,788	1,927	1,769	1,812	9	9	9	10	12
All other nonoperating income (expense)	18,065	21,159	19,396	23,196	15,429	(1)	(4)	1	1	7
Income (loss) before income taxes	33,360	25,017	28,969	33,548	27,642	68	19	86	4	63
Provision for current and deferred domestic income taxes	5,388	2,132	4,698	4,058	4,849	10	1	4	4	6
Income (loss) after income taxes	27,972	22,885	24,272	29,490	22,794	59	18	82	0	56
Cash dividends charged to retained earnings this quarter	5,575	6,332	5,517	5,429	5,946	38	85	19	127	22
Net income retained in business	22,397	16,554	18,755	24,062	16,847	21	(67)	63	(127)	34
Retained earnings at beginning of quarter	581,900	603,261	617,979	584,561	608,456	631	372	530	101	413
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(84)	(124)	(55)	(10)	(8)	(9)	7	7	(9)	3
Retained earnings at end of quarter	604,213	619,691	636,679	608,613	625,296	644	312	600	(36)	450
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.98	2.07	2.18	1.91	2.15	1.84	2.53	2.68	2.18	1.98
All other operating costs and expenses	93.26	96.30	94.55	94.55	93.71	90.73	94.21	86.12	96.44	91.40
Income (loss) from operations	4.76	1.63	3.27	3.54	4.14	7.43	3.27	11.20	1.38	6.62
Interest expense	0.53	0.52	0.55	0.52	0.53	0.83	0.90	1.02	1.08	1.16
All other nonoperating income (expense)	5.00	6.11	5.52	6.77	4.55	(0.06)	(0.44)	0.07	0.14	0.70
Income (loss) before income taxes	9.24	7.23	8.25	9.79	8.15	6.53	1.93	10.25	0.44	6.16
Provision for current and deferred domestic income taxes	1.49	0.62	1.34	1.18	1.43	0.91	0.11	0.49	0.47	0.62
Income (loss) after income taxes	7.75	6.61	6.91	8.61	6.72	5.62	1.82	9.76	(0.04)	5.53
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.24	19.70	22.22	27.47	21.98	29.58	6.76	27.09	1.48	21.91
After income taxes	22.00	18.02	18.62	24.15	18.12	25.46	6.39	25.79	(0.13)	19.69
Annual rate of profit on total assets:										
Before income taxes	13.25	9.80	11.09	13.89	11.25	14.22	3.70	15.43	0.81	11.51
After income taxes	11.11	8.97	9.29	12.21	9.28	12.24	3.49	14.69	(0.07)	10.35
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.13	0.97	0.98	0.99	1.02	1.77	2.21	2.12	2.01	2.22
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.20	0.17	0.19	0.20	0.39	0.58	0.55	0.55	0.65
Total stockholders' equity to total debt	2.94	3.06	3.06	3.21	3.34	1.78	2.11	2.67	2.22	2.29

Table 9.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	16,694	15,596	13,758	13,373	17,559	234	284	293	250	349
Time deposits in the U.S., including negotiable certificates of deposit	7,685	8,901	6,439	5,542	7,513	18	17	23	15	4
Total cash on hand and in U.S. banks	24,379	24,498	20,197	18,915	25,072	253	301	316	265	352
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	16,909	15,579	14,821	17,152	13,498	5	31	41	68	68
Total cash, U.S. Government and other securities	41,288	40,077	35,018	36,067	38,569	257	332	358	333	420
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	79,848	81,561	82,733	75,335	79,287	507	454	524	473	554
Inventories	38,100	35,125	39,848	37,065	41,027	355	411	426	373	409
All other current assets	31,823	41,781	46,688	38,822	39,305	54	71	76	43	60
Total current assets	191,059	198,544	204,287	187,289	198,189	1,174	1,268	1,384	1,222	1,442
Property, plant, and equipment	556,542	564,450	573,585	527,384	540,066	1,315	1,452	1,630	1,399	1,396
Land and mineral rights	68,682	70,803	71,824	72,006	71,278	45	49	54	51	51
Less: Accumulated depreciation, depletion, and amortization	268,281	271,633	276,626	259,157	266,067	777	836	1,012	872	887
Net property, plant, and equipment	356,943	363,620	368,784	340,233	345,277	582	665	673	578	560
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	458,773	458,840	471,880	438,696	439,272	170	165	172	130	171
Total Assets	1,006,775	1,021,004	1,044,951	966,218	982,738	1,927	2,098	2,229	1,929	2,173
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	299	228	283	539	452	132	105	102	105	52
b. Other short-term loans, including commercial paper	15,936	16,636	15,513	14,435	17,161	30	42	30	80	72
Trade accounts and trade notes payable	77,167	83,853	88,691	76,511	81,925	353	278	335	292	336
Income taxes accrued, prior and current years, net of payments	3,223	954	3,652	4,010	4,261	10	6	3	3	18
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	928	845	783	930	1,360	58	44	54	53	71
b. Other long-term loans	9,941	37,584	42,238	35,668	31,736	5	9	11	10	11
All other current liabilities, including excise and sales taxes, and accrued expenses	60,974	63,837	57,176	56,489	57,303	74	91	118	64	89
Total current liabilities	168,468	203,937	208,335	188,581	194,198	663	574	653	607	649
Long-term debt, due in more than 1 year:										
a. Loans from banks	14,094	12,635	12,139	12,512	11,843	249	275	213	193	210
b. Other long-term loans	131,523	97,906	99,750	88,156	87,970	46	70	66	34	83
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	184,100	198,467	203,215	188,450	185,670	42	31	27	40	90
Total liabilities	498,186	512,946	523,440	477,699	479,682	1,000	950	959	875	1,031
Capital stock and other capital (less treasury stock)	(95,624)	(111,633)	(115,168)	(120,094)	(122,240)	283	836	669	1,091	692
Retained earnings	604,213	619,691	636,679	608,613	625,296	644	312	600	(36)	450
Stockholders' equity	508,589	508,058	521,511	488,519	503,056	926	1,148	1,270	1,055	1,142
Total Liabilities and Stockholders' Equity	1,006,775	1,021,004	1,044,951	966,218	982,738	1,927	2,098	2,229	1,929	2,173
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,591	(5,393)	(4,048)	(1,293)	3,991	511	693	731	614	794
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.10	3.93	3.35	3.73	3.92	13.35	15.82	16.05	17.25	19.34
Trade accounts and trade notes receivable	7.93	7.99	7.92	7.80	8.07	26.33	21.65	23.52	24.50	25.47
Inventories	3.78	3.44	3.81	3.84	4.17	18.45	19.58	19.12	19.32	18.80
Total current assets	18.98	19.45	19.55	19.38	20.17	60.94	60.44	62.11	63.31	66.37
Net property, plant, and equipment	35.45	35.61	35.29	35.21	35.13	30.22	31.70	30.19	29.96	25.77
Short-term debt, including current portion of long-term debt	2.69	5.42	5.63	5.34	5.16	11.72	9.55	8.82	12.87	9.44
Total current liabilities	16.73	19.97	19.94	19.52	19.76	34.42	27.39	29.32	31.47	29.85
Long-term debt	14.46	10.83	10.71	10.42	10.16	15.31	16.43	12.52	11.79	13.48
Total liabilities	49.48	50.24	50.09	49.44	48.81	51.93	45.28	43.03	45.33	47.45
Stockholders' equity	50.52	49.76	49.91	50.56	51.19	48.07	54.72	56.97	54.67	52.55

Table 10.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	212,781	207,638	215,418	221,197	205,280	7,240	7,034	7,343	7,844	7,449
Depreciation, depletion, and amortization of property, plant, and equipment	6,379	6,123	6,214	6,397	6,490	123	149	116	122	117
All other operating costs and expenses	176,316	178,612	181,415	184,612	174,874	6,724	6,833	6,768	7,123	6,926
Income (loss) from operations	30,087	22,902	27,789	30,188	23,916	393	52	459	600	406
Interest expense	6,865	6,919	6,699	7,170	7,184	61	63	56	53	62
All other nonoperating income (expense)	16,945	16,553	18,254	15,819	13,165	11	20	23	21	32
Income (loss) before income taxes	40,166	32,537	39,344	38,838	29,897	342	8	426	568	377
Provision for current and deferred domestic income taxes	8,020	9,300	7,533	7,625	4,161	55	44	79	125	48
Income (loss) after income taxes	32,146	23,237	31,811	31,212	25,736	287	(35)	347	442	328
Cash dividends charged to retained earnings this quarter	9,657	23,951	12,301	17,136	11,899	151	271	224	443	206
Net income retained in business	22,489	(714)	19,510	14,076	13,837	137	(306)	123	(1)	122
Retained earnings at beginning of quarter	478,381	494,980	480,722	494,750	500,941	2,316	1,118	464	1,383	(464)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,131)	(11,910)	(6,392)	(2,239)	(276)	(48)	(94)	36	(17)	(109)
Retained earnings at end of quarter	494,740	482,356	493,839	506,587	514,502	2,405	718	622	1,365	(451)
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.00	2.95	2.88	2.89	3.16	1.70	2.12	1.58	1.55	1.57
All other operating costs and expenses	82.86	86.02	84.22	83.46	85.19	92.87	97.14	92.17	90.80	92.98
Income (loss) from operations	14.14	11.03	12.90	13.65	11.65	5.42	0.74	6.25	7.65	5.45
Interest expense	3.23	3.33	3.11	3.24	3.50	0.84	0.90	0.76	0.68	0.83
All other nonoperating income (expense)	7.96	7.97	8.47	7.15	6.41	0.15	0.28	0.31	0.27	0.43
Income (loss) before income taxes	18.88	15.67	18.26	17.56	14.56	4.73	0.12	5.80	7.24	5.06
Provision for current and deferred domestic income taxes	3.77	4.48	3.50	3.45	2.03	0.76	0.62	1.08	1.60	0.65
Income (loss) after income taxes	15.11	11.19	14.77	14.11	12.54	3.97	(0.50)	4.72	5.64	4.41
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.89	18.68	21.98	21.60	16.20	22.15	0.57	28.11	35.89	20.80
After income taxes	17.52	13.34	17.77	17.36	13.95	18.59	(2.37)	22.89	27.96	18.12
Annual rate of profit on total assets:										
Before income taxes	9.62	7.78	9.25	9.11	6.79	9.88	0.23	11.64	15.85	9.91
After income taxes	7.70	5.55	7.48	7.32	5.85	8.29	(0.98)	9.48	12.35	8.64
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.18	1.13	1.10	1.09	1.05	2.03	1.96	1.91	1.97	2.14
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.25	0.20	0.22	0.23	0.39	0.39	0.35	0.37	0.48
Total stockholders' equity to total debt	1.43	1.34	1.35	1.35	1.33	1.53	1.39	1.46	1.70	1.93

Table 10.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	42,788	53,095	41,050	47,224	46,789	1,559	1,677	1,566	1,526	1,829
Time deposits in the U.S., including negotiable certificates of deposit	11,202	13,370	10,556	10,263	10,040	127	82	72	57	64
Total cash on hand and in U.S. banks	53,990	66,465	51,605	57,487	56,829	1,686	1,759	1,639	1,583	1,892
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	12,962	12,852	12,783	13,981	18,984	108	150	181	248	454
Total cash, U.S. Government and other securities	66,951	79,318	64,388	71,469	75,812	1,794	1,909	1,820	1,831	2,347
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	105,433	99,541	108,549	109,411	108,760	3,383	3,124	3,638	3,652	3,679
Inventories	100,424	101,730	103,952	100,225	103,677	3,549	3,697	3,794	3,735	3,842
All other current assets	82,100	79,018	78,153	73,332	63,052	677	811	780	614	617
Total current assets	354,908	359,606	355,042	354,436	351,301	9,403	9,541	10,032	9,833	10,485
Property, plant, and equipment	449,738	452,730	457,925	462,700	469,254	8,734	9,566	9,322	9,338	9,343
Land and mineral rights	14,285	16,635	16,667	16,843	16,902	263	302	248	258	271
Less: Accumulated depreciation, depletion, and amortization	249,217	250,122	253,914	257,715	261,423	5,711	6,205	6,024	6,102	6,016
Net property, plant, and equipment	214,806	219,243	220,679	221,828	224,733	3,287	3,663	3,546	3,495	3,598
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,100,847	1,094,953	1,126,160	1,129,298	1,184,891	1,166	1,171	1,054	998	1,117
Total Assets	1,670,561	1,673,803	1,701,881	1,705,562	1,760,925	13,856	14,376	14,631	14,326	15,200
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	12,830	11,025	12,393	14,080	13,260	836	839	867	809	686
b. Other short-term loans, including commercial paper	31,517	39,106	44,091	41,086	41,609	270	297	401	304	438
Trade accounts and trade notes payable	72,810	72,523	72,446	70,061	70,656	2,183	2,207	2,523	2,437	2,291
Income taxes accrued, prior and current years, net of payments	13,713	12,594	13,115	12,347	12,551	58	59	33	62	95
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,591	3,618	4,447	4,003	3,925	264	298	230	231	225
b. Other long-term loans	26,886	23,552	27,084	35,273	34,014	104	118	175	191	163
All other current liabilities, including excise and sales taxes, and accrued expenses	139,717	154,779	149,400	148,504	157,979	911	1,054	1,015	960	1,007
Total current liabilities	300,065	317,196	322,977	325,354	333,993	4,626	4,871	5,244	4,993	4,905
Long-term debt, due in more than 1 year:										
a. Loans from banks	60,233	62,004	61,375	61,676	64,478	1,300	1,200	1,220	1,256	1,358
b. Other long-term loans	379,679	379,040	381,459	378,041	397,016	1,263	1,520	1,242	928	880
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	196,548	218,878	220,174	221,165	227,240	488	847	867	822	812
Total liabilities	936,525	977,118	985,985	986,236	1,022,728	7,676	8,437	8,574	7,999	7,954
Capital stock and other capital (less treasury stock)	239,296	214,329	222,057	212,739	223,695	3,775	5,221	5,435	4,962	7,697
Retained earnings	494,740	482,356	493,839	506,587	514,502	2,405	718	622	1,365	(451)
Stockholders' equity	734,036	696,685	715,896	719,326	738,197	6,180	5,939	6,058	6,327	7,246
Total Liabilities and Stockholders' Equity	1,670,561	1,673,803	1,701,881	1,705,562	1,760,925	13,856	14,376	14,631	14,326	15,200
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	54,843	42,411	32,066	29,083	17,308	4,778	4,670	4,788	4,840	5,580
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.01	4.74	3.78	4.19	4.31	12.95	13.28	12.44	12.78	15.44
Trade accounts and trade notes receivable	6.31	5.95	6.38	6.41	6.18	24.42	21.73	24.86	25.49	24.20
Inventories	6.01	6.08	6.11	5.88	5.89	25.61	25.72	25.93	26.07	25.28
Total current assets	21.24	21.48	20.86	20.78	19.95	67.87	66.37	68.56	68.64	68.98
Net property, plant, and equipment	12.86	13.10	12.97	13.01	12.76	23.72	25.48	24.23	24.40	23.67
Short-term debt, including current portion of long-term debt	4.42	4.62	5.17	5.54	5.27	10.64	10.79	11.44	10.71	9.95
Total current liabilities	17.96	18.95	18.98	19.08	18.97	33.39	33.88	35.84	34.86	32.27
Long-term debt	26.33	26.35	26.02	25.78	26.21	18.49	18.92	16.83	15.24	14.72
Total liabilities	56.06	58.38	57.94	57.82	58.08	55.40	58.69	58.60	55.84	52.33
Stockholders' equity	43.94	41.62	42.06	42.18	41.92	44.60	41.31	41.40	44.16	47.67

Table 11.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	72,576	67,592	73,980	73,703	67,274	1,325	1,190	1,276	1,179	1,166
Depreciation, depletion, and amortization of property, plant, and equipment	2,314	2,224	2,283	2,346	2,333	28	40	31	28	26
All other operating costs and expenses	65,172	62,631	65,813	65,074	60,203	1,206	1,175	1,186	1,122	1,087
Income (loss) from operations	5,090	2,738	5,884	6,284	4,738	91	(25)	59	30	52
Interest expense	1,736	2,078	1,635	1,949	1,616	18	18	17	8	9
All other nonoperating income (expense)	3,314	2,724	3,313	2,995	431	21	7	5	7	7
Income (loss) before income taxes	6,668	3,384	7,562	7,330	3,554	93	(37)	47	28	50
Provision for current and deferred domestic income taxes	1,282	918	1,484	1,587	193	25	9	29	22	11
Income (loss) after income taxes	5,386	2,466	6,078	5,743	3,360	68	(46)	18	6	39
Cash dividends charged to retained earnings this quarter	1,688	5,026	2,269	1,927	1,948	38	29	28	40	39
Net income retained in business	3,698	(2,561)	3,809	3,816	1,412	30	(74)	(10)	(34)	0
Retained earnings at beginning of quarter	60,851	65,031	61,217	63,705	65,980	299	118	(123)	(26)	238
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(646)	229	(2,319)	(626)	(166)	(34)	(7)	3	21	(18)
Retained earnings at end of quarter	63,903	62,700	62,707	66,895	67,226	295	37	(129)	(39)	220
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.19	3.29	3.09	3.18	3.47	2.13	3.33	2.43	2.33	2.27
All other operating costs and expenses	89.80	92.66	88.96	88.29	89.49	91.03	98.76	92.96	95.11	93.28
Income (loss) from operations	7.01	4.05	7.95	8.53	7.04	6.85	(2.09)	4.61	2.55	4.45
Interest expense	2.39	3.07	2.21	2.64	2.40	1.38	1.55	1.31	0.71	0.76
All other nonoperating income (expense)	4.57	4.03	4.48	4.06	0.64	1.56	0.56	0.41	0.55	0.63
Income (loss) before income taxes	9.19	5.01	10.22	9.95	5.28	7.02	(3.08)	3.71	2.40	4.31
Provision for current and deferred domestic income taxes	1.77	1.36	2.01	2.15	0.29	1.89	0.78	2.31	1.86	0.97
Income (loss) after income taxes	7.42	3.65	8.22	7.79	5.00	5.14	(3.85)	1.40	0.54	3.35
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.81	12.64	27.48	26.11	12.17	32.51	(11.10)	14.39	8.46	14.24
After income taxes	19.23	9.21	22.09	20.45	11.50	23.77	(13.90)	5.44	1.91	11.04
Annual rate of profit on total assets:										
Before income taxes	7.49	3.79	8.20	7.88	3.73	13.11	(5.16)	6.56	4.22	7.22
After income taxes	6.05	2.76	6.59	6.17	3.53	9.59	(6.46)	2.48	0.95	5.60
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.13	1.05	1.08	1.11	1.04	1.77	2.04	2.02	1.98	1.92
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.15	0.14	0.17	0.16	0.43	0.45	0.46	0.48	0.46
Total stockholders' equity to total debt	0.87	0.84	0.84	0.84	0.85	1.17	1.49	1.36	1.75	1.76

¹ Included in Chemicals.

Table 11.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	11,399	10,131	10,562	13,470	11,018	387	334	385	383	374
Time deposits in the U.S., including negotiable certificates of deposit	1,030	3,744	2,230	2,340	2,463	25	2	1	17	18
Total cash on hand and in U.S. banks	12,429	13,875	12,793	15,810	13,482	412	336	387	400	392
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	842	939	972	993	1,893	13	43	30	18	19
Total cash, U.S. Government and other securities	13,271	14,814	13,764	16,803	15,375	426	379	416	418	411
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,031	33,516	38,174	37,673	36,646	568	586	662	631	622
Inventories	34,370	34,999	35,585	35,020	34,924	613	645	639	597	594
All other current assets	15,845	18,167	18,877	18,772	16,589	152	121	116	74	98
Total current assets	101,516	101,496	106,401	108,268	103,534	1,759	1,731	1,834	1,720	1,724
Property, plant, and equipment	200,648	201,592	204,000	207,586	211,082	1,828	2,106	2,105	1,914	1,971
Land and mineral rights	5,470	7,983	8,045	8,118	7,988	53	72	33	38	42
Less: Accumulated depreciation, depletion, and amortization	112,426	112,524	114,202	116,404	118,637	1,034	1,189	1,185	1,098	1,066
Net property, plant, and equipment	93,692	97,051	97,843	99,300	100,434	848	989	952	853	947
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	161,125	159,042	164,581	164,565	176,957	232	117	99	114	114
Total Assets	356,333	357,590	368,825	372,132	380,925	2,839	2,837	2,885	2,687	2,785
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,382	1,177	1,738	1,677	1,723	157	80	74	60	60
b. Other short-term loans, including commercial paper	14,418	18,137	19,271	19,272	19,021	127	86	209	178	225
Trade accounts and trade notes payable	28,287	27,592	27,781	26,339	26,047	466	398	430	420	425
Income taxes accrued, prior and current years, net of payments	6,812	7,666	7,747	8,460	8,021	16	6	(10)	7	8
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,350	1,862	1,859	1,353	1,415	52	93	28	39	31
b. Other long-term loans	4,833	6,132	6,093	6,018	7,447	11	20	47	45	39
All other current liabilities, including excise and sales taxes, and accrued expenses	32,559	33,834	34,258	34,351	35,474	168	163	129	120	111
Total current liabilities	89,641	96,400	98,747	97,470	99,148	996	847	907	868	900
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,855	20,453	20,663	20,303	21,156	329	250	193	151	178
b. Other long-term loans	84,586	79,732	82,142	85,723	87,219	308	356	420	294	268
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,235	53,893	57,222	56,336	56,560	61	65	48	33	27
Total liabilities	244,318	250,479	258,774	259,831	264,082	1,694	1,517	1,568	1,347	1,373
Capital stock and other capital (less treasury stock)	48,112	44,411	47,344	45,406	49,616	850	1,283	1,446	1,379	1,193
Retained earnings	63,903	62,700	62,707	66,895	67,226	295	37	(129)	(39)	220
Stockholders' equity	112,015	107,111	110,051	112,301	116,842	1,145	1,319	1,316	1,340	1,413
Total Liabilities and Stockholders' Equity	356,333	357,590	368,825	372,132	380,925	2,839	2,837	2,885	2,687	2,785
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	11,876	5,097	7,654	10,798	4,386	763	884	927	852	825
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.72	4.14	3.73	4.52	4.04	15.00	13.36	14.43	15.56	14.76
Trade accounts and trade notes receivable	10.67	9.37	10.35	10.12	9.62	20.00	20.64	22.95	23.48	22.32
Inventories	9.65	9.79	9.65	9.41	9.17	21.60	22.73	22.16	22.21	21.31
Total current assets	28.49	28.38	28.85	29.09	27.18	61.96	61.02	63.57	64.01	61.91
Net property, plant, and equipment	26.29	27.14	26.53	26.68	26.37	29.86	34.86	33.00	31.74	33.99
Short-term debt, including current portion of long-term debt	6.17	7.64	7.85	7.61	7.77	12.20	9.85	12.40	11.95	12.74
Total current liabilities	25.16	26.96	26.77	26.19	26.03	35.10	29.85	31.45	32.32	32.30
Long-term debt	29.87	28.02	27.87	28.49	28.45	22.41	21.36	21.25	16.58	16.00
Total liabilities	68.56	70.05	70.16	69.82	69.33	59.67	53.49	54.37	50.13	49.29
Stockholders' equity	31.44	29.95	29.84	30.18	30.67	40.33	46.51	45.63	49.87	50.71

¹ Included in Chemicals.

Table 12.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	84,402	86,061	83,945	84,767	82,312	1,158	1,240	1,113	1,194	1,302
Depreciation, depletion, and amortization of property, plant, and equipment	2,519	2,385	2,403	2,488	2,552	25	25	19	20	22
All other operating costs and expenses	64,243	70,076	68,159	67,064	67,139	1,054	1,159	948	1,105	1,256
Income (loss) from operations	17,640	13,599	13,382	15,215	12,621	80	56	146	68	24
Interest expense	3,815	3,578	3,703	3,863	4,169	13	16	13	15	21
All other nonoperating income (expense)	9,770	9,114	12,958	8,417	9,133	(4)	(14)	1	(2)	(3)
Income (loss) before income taxes	23,596	19,134	22,636	19,769	17,585	62	27	135	52	(1)
Provision for current and deferred domestic income taxes	4,510	6,071	3,670	3,321	1,594	11	14	15	23	(5)
Income (loss) after income taxes	19,086	13,063	18,966	16,448	15,991	52	13	120	29	4
Cash dividends charged to retained earnings this quarter	5,156	16,128	5,831	12,108	6,656	11	77	50	155	23
Net income retained in business	13,930	(3,066)	13,135	4,340	9,335	41	(64)	69	(126)	(18)
Retained earnings at beginning of quarter	264,801	272,760	258,643	270,312	268,550	(935)	(1,355)	(1,533)	(661)	(2,683)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,917)	(11,691)	(3,878)	(1,419)	229	(15)	(50)	(27)	32	(16)
Retained earnings at end of quarter	273,814	258,003	267,900	273,233	278,114	(909)	(1,469)	(1,491)	(755)	(2,718)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.98	2.77	2.86	2.94	3.10	2.15	2.01	1.72	1.68	1.70
All other operating costs and expenses	76.12	81.43	81.20	79.12	81.57	90.98	93.46	85.13	92.58	96.47
Income (loss) from operations	20.90	15.80	15.94	17.95	15.33	6.87	4.53	13.15	5.74	1.83
Interest expense	4.52	4.16	4.41	4.56	5.07	1.15	1.25	1.13	1.26	1.63
All other nonoperating income (expense)	11.58	10.59	15.44	9.93	11.09	(0.36)	(1.12)	0.11	(0.13)	(0.25)
Income (loss) before income taxes	27.96	22.23	26.97	23.32	21.36	5.36	2.15	12.12	4.34	(0.05)
Provision for current and deferred domestic income taxes	5.34	7.05	4.37	3.92	1.94	0.91	1.11	1.36	1.91	(0.36)
Income (loss) after income taxes	22.61	15.18	22.59	19.40	19.43	4.45	1.04	10.76	2.44	0.31
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.92	18.15	20.81	18.14	15.75	28.54	16.11	82.21	24.18	(0.24)
After income taxes	16.92	12.39	17.44	15.09	14.33	23.70	7.80	72.99	13.57	1.42
Annual rate of profit on total assets:										
Before income taxes	9.87	7.99	9.35	8.17	7.00	10.29	4.26	23.07	8.59	(0.09)
After income taxes	7.98	5.45	7.83	6.79	6.36	8.54	2.06	20.48	4.82	0.54
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.14	1.15	1.06	1.01	0.96	1.88	1.95	2.12	2.21	2.47
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.31	0.23	0.25	0.26	0.37	0.40	0.43	0.57	0.77
Total stockholders' equity to total debt	1.62	1.49	1.51	1.50	1.46	0.99	0.75	0.87	1.32	1.38

¹ Included in Chemicals.

Table 12.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	22,629	32,246	21,352	24,515	25,457	273	303	281	385	569
Time deposits in the U.S., including negotiable certificates of deposit	8,055	6,927	5,942	6,661	5,416	22	22	21	16	14
Total cash on hand and in U.S. banks	30,685	39,173	27,295	31,176	30,873	295	326	302	401	583
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,476	8,760	8,706	9,669	12,590	21	24	34	37	99
Total cash, U.S. Government and other securities	39,161	47,933	36,001	40,846	43,463	316	349	336	439	682
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	41,198	42,405	43,026	41,673	44,193	454	447	518	484	594
Inventories	41,192	41,446	41,860	41,061	43,923	680	741	664	665	768
All other current assets	50,757	46,029	44,153	39,267	31,066	133	159	128	126	150
Total current assets	172,308	177,812	165,040	162,847	162,645	1,584	1,697	1,647	1,714	2,193
Property, plant, and equipment	145,858	147,266	149,409	150,783	152,393	1,542	1,525	1,393	1,331	1,641
Land and mineral rights	4,484	4,337	4,407	4,414	4,544	47	36	32	33	34
Less: Accumulated depreciation, depletion, and amortization	75,222	75,992	77,599	79,340	79,851	1,018	1,003	893	867	1,106
Net property, plant, and equipment	75,120	75,611	76,217	75,856	77,086	572	559	532	496	570
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	709,018	704,616	727,112	729,628	765,688	257	257	162	203	215
Total Assets	956,446	958,039	968,369	968,331	1,005,419	2,413	2,512	2,340	2,413	2,978
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	6,464	5,094	5,658	7,360	7,372	150	135	162	154	114
b. Other short-term loans, including commercial paper	12,972	13,791	15,978	13,753	16,392	23	72	7	3	71
Trade accounts and trade notes payable	24,252	25,695	23,737	21,980	23,640	397	343	284	302	358
Income taxes accrued, prior and current years, net of payments	5,270	3,345	4,250	3,393	3,415	7	15	11	8	12
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	666	773	1,351	1,458	1,510	58	43	45	30	43
b. Other long-term loans	17,777	9,875	14,625	22,301	20,997	10	27	42	89	65
All other current liabilities, including excise and sales taxes, and accrued expenses	83,517	95,668	89,726	91,052	95,982	200	235	225	188	225
Total current liabilities	150,919	154,242	155,325	161,298	169,309	843	870	776	774	889
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,418	15,788	15,991	16,473	17,184	305	236	229	210	273
b. Other long-term loans	225,207	237,177	234,786	228,643	241,941	330	367	266	163	259
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	113,826	129,125	127,212	125,972	130,519	64	376	413	408	422
Total liabilities	505,370	536,331	533,315	532,385	558,953	1,543	1,849	1,684	1,555	1,843
Capital stock and other capital (less treasury stock)	177,261	163,705	167,154	162,714	168,352	1,779	2,132	2,148	1,612	3,853
Retained earnings	273,814	258,003	267,900	273,233	278,114	(909)	(1,469)	(1,491)	(755)	(2,718)
Stockholders' equity	451,076	421,708	435,054	435,946	446,466	870	663	657	857	1,135
Total Liabilities and Stockholders' Equity	956,446	958,039	968,369	968,331	1,005,419	2,413	2,512	2,340	2,413	2,978
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	21,389	23,571	9,715	1,549	(6,663)	741	827	871	939	1,305
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.09	5.00	3.72	4.22	4.32	13.10	13.91	14.35	18.19	22.89
Trade accounts and trade notes receivable	4.31	4.43	4.44	4.30	4.40	18.83	17.79	22.14	20.06	19.94
Inventories	4.31	4.33	4.32	4.24	4.37	28.19	29.52	28.39	27.55	25.79
Total current assets	18.02	18.56	17.04	16.82	16.18	65.66	67.54	70.36	71.03	73.65
Net property, plant, and equipment	7.85	7.89	7.87	7.83	7.67	23.69	22.24	22.74	20.57	19.15
Short-term debt, including current portion of long-term debt	3.96	3.08	3.88	4.63	4.60	9.96	11.00	10.94	11.44	9.85
Total current liabilities	15.78	16.10	16.04	16.66	16.84	34.96	34.62	33.16	32.10	29.84
Long-term debt	25.16	26.40	25.90	25.31	25.77	26.33	24.01	21.14	15.45	17.86
Total liabilities	52.84	55.98	55.07	54.98	55.59	63.95	73.59	71.94	64.47	61.88
Stockholders' equity	47.16	44.02	44.93	45.02	44.41	36.05	26.41	28.06	35.53	38.12

¹ Included in Chemicals.

Table 13.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	55,803	53,985	57,493	62,727	55,693	4,757	4,604	4,954	5,471	4,981
Depreciation, depletion, and amortization of property, plant, and equipment	1,545	1,514	1,528	1,563	1,605	70	85	66	74	68
All other operating costs and expenses	46,900	45,905	47,442	52,475	47,532	4,465	4,499	4,635	4,896	4,582
Income (loss) from operations	7,357	6,566	8,524	8,689	6,556	222	21	254	501	331
Interest expense	1,314	1,262	1,362	1,359	1,399	29	29	27	30	32
All other nonoperating income (expense)	3,860	4,716	1,983	4,408	3,601	(6)	27	16	16	28
Income (loss) before income taxes	9,903	10,020	9,146	11,738	8,758	187	18	243	487	327
Provision for current and deferred domestic income taxes	2,228	2,311	2,379	2,717	2,374	20	21	34	81	42
Income (loss) after income taxes	7,675	7,708	6,766	9,022	6,385	168	(2)	209	407	285
Cash dividends charged to retained earnings this quarter	2,814	2,797	4,201	3,101	3,294	101	166	146	248	145
Net income retained in business	4,861	4,912	2,565	5,921	3,090	66	(168)	63	159	140
Retained earnings at beginning of quarter	152,730	157,189	160,862	160,732	166,411	2,952	2,355	2,120	2,071	1,982
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(568)	(448)	(196)	(194)	(339)	1	(37)	60	(70)	(75)
Retained earnings at end of quarter	157,023	161,653	163,232	166,459	169,162	3,019	2,150	2,243	2,159	2,047
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.77	2.80	2.66	2.49	2.88	1.48	1.84	1.33	1.35	1.37
All other operating costs and expenses	84.05	85.03	82.52	83.66	85.35	93.85	97.71	93.55	89.48	91.99
Income (loss) from operations	13.18	12.16	14.83	13.85	11.77	4.67	0.45	5.12	9.16	6.64
Interest expense	2.36	2.34	2.37	2.17	2.51	0.62	0.63	0.54	0.55	0.63
All other nonoperating income (expense)	6.92	8.74	3.45	7.03	6.47	(0.12)	0.59	0.33	0.29	0.56
Income (loss) before income taxes	17.75	18.56	15.91	18.71	15.73	3.93	0.40	4.91	8.91	6.57
Provision for current and deferred domestic income taxes	3.99	4.28	4.14	4.33	4.26	0.41	0.45	0.70	1.48	0.84
Income (loss) after income taxes	13.75	14.28	11.77	14.38	11.46	3.52	(0.05)	4.22	7.43	5.73
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.17	23.88	21.42	27.45	20.03	17.97	1.85	23.84	47.22	27.85
After income taxes	17.96	18.37	15.85	21.09	14.60	16.09	(0.23)	20.46	39.40	24.29
Annual rate of profit on total assets:										
Before income taxes	11.07	11.19	10.03	12.86	9.35	8.70	0.81	10.35	21.14	13.87
After income taxes	8.58	8.61	7.42	9.88	6.82	7.79	(0.10)	8.88	17.64	12.09
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.36	1.21	1.21	1.25	1.30	2.18	1.94	1.84	1.91	2.11
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.25	0.21	0.21	0.26	0.38	0.37	0.30	0.29	0.40
Total stockholders' equity to total debt	1.60	1.55	1.54	1.56	1.58	1.91	1.58	1.69	1.79	2.21

¹ Included in Chemicals.

Table 13.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,760	10,719	9,135	9,239	10,313	899	1,039	900	758	886
Time deposits in the U.S., including negotiable certificates of deposit	2,116	2,699	2,383	1,262	2,161	80	58	50	24	32
Total cash on hand and in U.S. banks	10,876	13,418	11,518	10,501	12,474	979	1,097	951	782	918
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,644	3,153	3,105	3,319	4,500	74	84	117	193	337
Total cash, U.S. Government and other securities	14,519	16,571	14,623	13,820	16,974	1,052	1,181	1,067	974	1,254
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	26,204	23,621	27,349	30,065	27,920	2,361	2,092	2,458	2,537	2,463
Inventories	24,862	25,285	26,506	24,145	24,830	2,256	2,311	2,490	2,474	2,480
All other current assets	15,499	14,822	15,123	15,292	15,397	391	530	536	414	369
Total current assets	81,084	80,298	83,601	83,322	85,122	6,060	6,114	6,551	6,399	6,567
Property, plant, and equipment	103,232	103,873	104,517	104,331	105,779	5,364	5,935	5,825	6,094	5,730
Land and mineral rights	4,331	4,315	4,216	4,312	4,370	163	194	183	188	194
Less: Accumulated depreciation, depletion, and amortization	61,569	61,607	62,114	61,971	62,936	3,659	4,013	3,946	4,136	3,843
Net property, plant, and equipment	45,994	46,581	46,619	46,672	47,213	1,868	2,115	2,062	2,146	2,081
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	230,704	231,295	234,467	235,104	242,246	676	798	793	681	788
Total Assets	357,782	358,174	364,687	365,099	374,581	8,604	9,027	9,406	9,226	9,436
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,984	4,754	4,998	5,042	4,165	530	624	631	595	511
b. Other short-term loans, including commercial paper	4,127	7,178	8,843	8,061	6,196	121	139	185	123	142
Trade accounts and trade notes payable	20,270	19,235	20,928	21,742	20,969	1,321	1,466	1,808	1,715	1,507
Income taxes accrued, prior and current years, net of payments	1,632	1,583	1,118	494	1,115	35	38	33	47	75
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	575	983	1,237	1,193	999	154	162	157	162	151
b. Other long-term loans	4,276	7,544	6,366	6,953	5,569	83	71	86	57	59
All other current liabilities, including excise and sales taxes, and accrued expenses	23,641	25,277	25,417	23,101	26,523	543	656	661	651	671
Total current liabilities	59,505	66,554	68,904	66,586	65,537	2,786	3,155	3,561	3,351	3,117
Long-term debt, due in more than 1 year:										
a. Loans from banks	22,959	25,763	24,721	24,900	26,138	666	714	799	894	907
b. Other long-term loans	69,886	62,131	64,531	63,676	67,856	625	797	556	471	353
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,487	35,860	35,741	38,858	40,161	362	406	406	381	362
Total liabilities	186,837	190,308	193,896	194,020	199,692	4,439	5,071	5,322	5,097	4,738
Capital stock and other capital (less treasury stock)	13,922	6,213	7,559	4,620	5,727	1,146	1,806	1,841	1,970	2,651
Retained earnings	157,023	161,653	163,232	166,459	169,162	3,019	2,150	2,243	2,159	2,047
Stockholders' equity	170,945	167,866	170,791	171,079	174,888	4,165	3,956	4,085	4,129	4,698
Total Liabilities and Stockholders' Equity	357,782	358,174	364,687	365,099	374,581	8,604	9,027	9,406	9,226	9,436
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	21,579	13,743	14,697	16,736	19,585	3,274	2,959	2,990	3,049	3,450
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.06	4.63	4.01	3.79	4.53	12.23	13.08	11.35	10.56	13.29
Trade accounts and trade notes receivable	7.32	6.59	7.50	8.23	7.45	27.44	23.17	26.13	27.50	26.11
Inventories	6.95	7.06	7.27	6.61	6.63	26.22	25.60	26.47	26.81	26.29
Total current assets	22.66	22.42	22.92	22.82	22.72	70.43	67.73	69.65	69.36	69.59
Net property, plant, and equipment	12.86	13.01	12.78	12.78	12.60	21.71	23.43	21.92	23.26	22.06
Short-term debt, including current portion of long-term debt	3.90	5.71	5.88	5.82	4.52	10.32	11.03	11.26	10.16	9.16
Total current liabilities	16.63	18.58	18.89	18.24	17.50	32.38	34.95	37.86	36.32	33.03
Long-term debt	25.95	24.54	24.47	24.26	25.09	15.00	16.73	14.40	14.79	13.35
Total liabilities	52.22	53.13	53.17	53.14	53.31	51.59	56.17	56.58	55.24	50.22
Stockholders' equity	47.78	46.87	46.83	46.86	46.69	48.41	43.83	43.42	44.76	49.78

¹ Included in Chemicals.

Table 14.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	47,192	45,380	45,938	48,821	47,074	11,981	11,398	11,184	11,305	11,106
Depreciation, depletion, and amortization of property, plant, and equipment	1,334	1,345	1,334	1,366	1,374	272	323	252	256	257
All other operating costs and expenses	42,816	41,705	41,103	43,105	41,699	10,618	10,880	9,741	9,969	9,829
Income (loss) from operations	3,042	2,330	3,501	4,350	4,002	1,091	195	1,190	1,081	1,019
Interest expense	808	855	937	973	1,001	74	81	71	68	63
All other nonoperating income (expense)	350	763	213	360	(658)	(1)	(26)	(30)	33	(15)
Income (loss) before income taxes	2,585	2,238	2,777	3,738	2,343	1,016	87	1,088	1,046	941
Provision for current and deferred domestic income taxes	342	538	602	711	571	97	54	77	124	109
Income (loss) after income taxes	2,243	1,699	2,175	3,027	1,772	919	33	1,011	922	832
Cash dividends charged to retained earnings this quarter	753	975	796	1,271	1,408	324	410	455	661	347
Net income retained in business	1,490	724	1,379	1,756	364	595	(377)	556	261	485
Retained earnings at beginning of quarter	28,565	29,077	30,216	32,698	34,479	8,333	8,820	8,043	9,753	10,143
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(22)	(45)	(78)	(77)	262	(19)	19	90	(52)	50
Retained earnings at end of quarter	30,033	29,756	31,517	34,377	35,105	8,910	8,462	8,689	9,962	10,678
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.83	2.96	2.90	2.80	2.92	2.27	2.83	2.26	2.26	2.32
All other operating costs and expenses	90.73	91.90	89.47	88.29	88.58	88.62	95.46	87.10	88.18	88.51
Income (loss) from operations	6.45	5.14	7.62	8.91	8.50	9.11	1.71	10.64	9.56	9.18
Interest expense	1.71	1.89	2.04	1.99	2.13	0.62	0.71	0.64	0.60	0.57
All other nonoperating income (expense)	0.74	1.68	0.46	0.74	(1.40)	(0.01)	(0.23)	(0.27)	0.29	(0.13)
Income (loss) before income taxes	5.48	4.93	6.05	7.66	4.98	8.48	0.77	9.73	9.25	8.47
Provision for current and deferred domestic income taxes	0.72	1.19	1.31	1.46	1.21	0.81	0.47	0.69	1.10	0.98
Income (loss) after income taxes	4.75	3.74	4.74	6.20	3.76	7.67	0.29	9.04	8.15	7.49
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.16	16.58	19.36	24.74	15.90	37.12	3.31	41.73	37.31	31.92
After income taxes	15.76	12.59	15.16	20.03	12.02	33.58	1.26	38.77	32.87	28.22
Annual rate of profit on total assets:										
Before income taxes	6.69	5.72	6.90	9.11	5.83	17.70	1.57	20.19	19.15	17.14
After income taxes	5.81	4.34	5.41	7.38	4.41	16.01	0.60	18.76	16.87	15.15
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.57	1.55	1.58	1.65	1.71	2.06	2.11	2.16	2.30	2.43
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.26	0.24	0.27	0.28	0.38	0.42	0.43	0.49	0.52
Total stockholders' equity to total debt	1.15	1.05	1.10	1.16	1.16	1.77	1.62	1.76	1.96	2.18

Table 14.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,361	7,804	7,560	7,854	8,304	2,324	2,354	2,277	2,410	2,664
Time deposits in the U.S., including negotiable certificates of deposit	357	387	520	488	250	274	304	277	251	135
Total cash on hand and in U.S. banks	7,718	8,191	8,080	8,342	8,554	2,597	2,658	2,554	2,661	2,799
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,607	1,714	1,400	2,094	1,588	191	236	299	427	344
Total cash, U.S. Government and other securities	9,326	9,905	9,480	10,436	10,142	2,788	2,894	2,853	3,088	3,143
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,078	21,026	22,608	23,455	22,691	6,070	5,643	5,725	5,614	5,477
Inventories	22,619	21,799	23,383	23,592	23,087	5,385	5,361	5,215	5,007	5,248
All other current assets	5,687	6,252	5,825	6,485	6,650	719	680	554	687	675
Total current assets	60,710	58,983	61,296	63,968	62,569	14,962	14,577	14,347	14,396	14,543
Property, plant, and equipment	89,818	89,381	91,064	94,152	93,079	19,484	19,954	18,855	19,749	19,460
Land and mineral rights	1,614	1,565	1,760	1,800	1,703	206	202	220	249	262
Less: Accumulated depreciation, depletion, and amortization	57,639	56,984	58,504	61,047	60,433	13,491	13,876	13,024	13,820	13,548
Net property, plant, and equipment	33,793	33,963	34,320	34,905	34,349	6,198	6,280	6,051	6,177	6,174
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	59,932	63,606	65,308	65,263	63,933	1,805	1,366	1,168	1,281	1,244
Total Assets	154,435	156,552	160,924	164,135	160,852	22,965	22,223	21,566	21,854	21,961
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,287	3,242	3,552	3,246	2,942	978	1,036	954	960	887
b. Other short-term loans, including commercial paper	479	415	303	648	310	231	171	170	161	153
Trade accounts and trade notes payable	18,219	16,930	17,481	16,842	15,956	3,976	3,467	3,519	3,227	2,999
Income taxes accrued, prior and current years, net of payments	242	527	295	428	428	85	75	70	125	107
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,330	3,298	4,097	3,585	2,839	480	586	542	498	513
b. Other long-term loans	1,356	1,437	1,091	1,936	2,041	349	467	227	175	150
All other current liabilities, including excise and sales taxes, and accrued expenses	11,726	12,085	11,919	11,990	12,082	1,164	1,097	1,160	1,119	1,177
Total current liabilities	38,640	37,934	38,739	38,676	36,598	7,264	6,899	6,644	6,264	5,986
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,817	15,379	15,038	15,761	16,738	2,373	2,272	1,859	1,891	1,791
b. Other long-term loans	25,204	27,677	27,919	26,993	26,058	1,760	1,980	2,189	2,035	1,922
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,843	21,579	21,853	22,271	22,502	619	506	442	449	471
Total liabilities	97,504	102,568	103,548	103,700	101,896	12,016	11,656	11,133	10,640	10,170
Capital stock and other capital (less treasury stock)	26,899	24,228	25,860	26,058	23,851	2,040	2,104	1,744	1,252	1,113
Retained earnings	30,033	29,756	31,517	34,377	35,105	8,910	8,462	8,689	9,962	10,678
Stockholders' equity	56,931	53,984	57,376	60,435	58,956	10,949	10,566	10,433	11,214	11,791
Total Liabilities and Stockholders' Equity	154,435	156,552	160,924	164,135	160,852	22,965	22,223	21,566	21,854	21,961
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,070	21,049	22,558	25,292	25,972	7,699	7,679	7,703	8,131	8,557
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.04	6.33	5.89	6.36	6.30	12.14	13.02	13.23	14.13	14.31
Trade accounts and trade notes receivable	14.94	13.43	14.05	14.29	14.11	26.43	25.39	26.55	25.69	24.94
Inventories	14.65	13.92	14.53	14.37	14.35	23.45	24.12	24.18	22.91	23.90
Total current assets	39.31	37.68	38.09	38.97	38.90	65.15	65.60	66.53	65.87	66.22
Net property, plant, and equipment	21.88	21.69	21.33	21.27	21.35	26.99	28.26	28.06	28.26	28.11
Short-term debt, including current portion of long-term debt	5.47	5.36	5.62	5.74	5.06	8.87	10.17	8.78	8.21	7.75
Total current liabilities	25.02	24.23	24.07	23.56	22.75	31.63	31.04	30.81	28.67	27.26
Long-term debt	26.56	27.50	26.69	26.05	26.61	18.00	19.13	18.77	17.97	16.91
Total liabilities	63.14	65.52	64.35	63.18	63.35	52.32	52.45	51.62	48.69	46.31
Stockholders' equity	36.86	34.48	35.65	36.82	36.65	47.68	47.55	48.38	51.31	53.69

Table 15.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	743,407	756,738	756,454	794,897	770,545	97,464	95,067	94,933	101,830	100,275
Depreciation, depletion, and amortization of property, plant, and equipment	19,426	19,933	19,472	19,482	19,548	1,944	2,169	1,856	1,950	1,974
All other operating costs and expenses	667,083	685,489	679,789	707,214	690,631	87,369	89,796	85,052	90,238	90,062
Income (loss) from operations	56,898	51,316	57,193	68,201	60,365	8,151	3,101	8,025	9,642	8,239
Interest expense	11,427	11,280	11,421	11,601	11,484	723	769	702	784	737
All other nonoperating income (expense)	40,525	35,092	40,418	38,339	29,230	159	216	(30)	(119)	(19)
Income (loss) before income taxes	85,996	75,128	86,190	94,940	78,111	7,587	2,548	7,293	8,739	7,482
Provision for current and deferred domestic income taxes	15,194	3,235	17,572	19,817	16,887	863	726	851	939	894
Income (loss) after income taxes	70,802	71,893	68,618	75,123	61,224	6,724	1,822	6,442	7,800	6,588
Cash dividends charged to retained earnings this quarter	17,065	17,582	19,788	19,082	22,402	2,477	3,320	3,381	4,032	2,975
Net income retained in business	53,737	54,311	48,830	56,041	38,823	4,247	(1,497)	3,061	3,768	3,613
Retained earnings at beginning of quarter	885,786	917,119	961,351	1,000,096	1,037,706	49,542	54,215	50,399	51,935	53,732
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10,754)	(7,061)	(5,339)	(4,641)	(8,993)	(722)	(79)	(461)	(204)	(694)
Retained earnings at end of quarter	928,769	964,369	1,004,842	1,051,496	1,067,535	53,067	52,639	52,998	55,499	56,652
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.61	2.63	2.57	2.45	2.54	1.99	2.28	1.96	1.91	1.97
All other operating costs and expenses	89.73	90.58	89.87	88.97	89.63	89.64	94.46	89.59	88.62	89.81
Income (loss) from operations	7.65	6.78	7.56	8.58	7.83	8.36	3.26	8.45	9.47	8.22
Interest expense	1.54	1.49	1.51	1.46	1.49	0.74	0.81	0.74	0.77	0.74
All other nonoperating income (expense)	5.45	4.64	5.34	4.82	3.79	0.16	0.23	(0.03)	(0.12)	(0.02)
Income (loss) before income taxes	11.57	9.93	11.39	11.94	10.14	7.78	2.68	7.68	8.58	7.46
Provision for current and deferred domestic income taxes	2.04	0.43	2.32	2.49	2.19	0.89	0.76	0.90	0.92	0.89
Income (loss) after income taxes	9.52	9.50	9.07	9.45	7.95	6.90	1.92	6.79	7.66	6.57
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.52	17.25	19.14	20.72	16.79	33.66	11.37	31.93	36.42	29.71
After income taxes	16.07	16.51	15.24	16.39	13.16	29.83	8.13	28.21	32.51	26.17
Annual rate of profit on total assets:										
Before income taxes	9.06	7.79	8.67	9.43	7.66	16.00	5.43	15.31	17.90	15.09
After income taxes	7.46	7.46	6.90	7.46	6.00	14.18	3.88	13.53	15.98	13.29
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.53	1.52	1.52	1.53	1.51	2.25	2.25	2.26	2.28	2.32
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.40	0.38	0.38	0.37	0.52	0.51	0.51	0.52	0.53
Total stockholders' equity to total debt	2.24	2.19	2.21	2.22	2.23	1.72	1.69	1.70	1.80	1.93

Table 15.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	178,998	185,261	175,899	177,103	177,646	25,649	24,294	24,863	26,114	26,621
Time deposits in the U.S., including negotiable certificates of deposit	22,461	22,693	24,461	22,793	21,634	2,855	2,605	2,567	2,640	2,496
Total cash on hand and in U.S. banks	201,458	207,953	200,361	199,896	199,280	28,504	26,899	27,431	28,754	29,117
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	123,943	131,410	128,721	129,789	132,262	2,885	2,831	2,619	2,867	2,790
Total cash, U.S. Government and other securities	325,402	339,363	329,081	329,685	331,542	31,389	29,730	30,050	31,621	31,907
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	360,024	346,354	365,920	370,993	369,995	47,907	46,320	47,585	49,161	49,686
Inventories	406,311	404,346	423,465	432,487	436,944	47,984	47,354	47,915	49,286	50,188
All other current assets	190,599	191,503	192,851	208,936	199,470	7,666	7,974	7,871	7,835	7,457
Total current assets	1,282,335	1,281,567	1,311,317	1,342,100	1,337,951	134,947	131,378	133,421	137,904	139,238
Property, plant, and equipment	1,164,268	1,177,944	1,202,705	1,218,381	1,233,613	144,566	147,269	148,929	151,708	155,138
Land and mineral rights	59,422	60,046	60,303	59,965	60,781	2,560	2,753	2,703	2,667	2,779
Less: Accumulated depreciation, depletion, and amortization	706,373	710,140	725,483	736,173	743,240	105,713	107,681	108,808	110,935	112,773
Net property, plant, and equipment	517,317	527,850	537,525	542,173	551,154	41,414	42,341	42,824	43,440	45,144
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,997,911	2,046,704	2,128,204	2,143,916	2,192,302	13,347	14,033	14,231	13,902	13,953
Total Assets	3,797,563	3,856,120	3,977,046	4,028,189	4,081,407	189,708	187,752	190,476	195,246	198,335
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	29,443	29,070	30,299	30,279	30,532	9,430	8,943	9,160	9,546	9,509
b. Other short-term loans, including commercial paper	28,800	30,475	29,977	30,828	33,159	2,542	2,548	2,251	2,289	1,967
Trade accounts and trade notes payable	258,841	261,181	276,609	280,466	275,666	25,541	24,597	24,991	25,493	24,754
Income taxes accrued, prior and current years, net of payments	17,132	15,626	19,345	17,621	17,801	808	636	695	885	938
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	13,719	16,390	17,957	19,769	18,200	4,107	4,391	4,340	4,329	4,560
b. Other long-term loans	38,450	35,378	42,216	45,532	46,044	2,447	2,555	2,775	2,972	3,339
All other current liabilities, including excise and sales taxes, and accrued expenses	449,551	455,945	446,955	453,633	463,877	15,194	14,802	14,777	15,068	15,067
Total current liabilities	835,937	844,066	863,358	878,128	885,279	60,068	58,471	58,987	60,582	60,135
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,203	172,773	176,154	174,853	177,823	16,548	17,129	17,420	17,011	17,104
b. Other long-term loans	506,783	511,547	518,645	523,903	530,118	17,434	17,588	17,716	17,043	15,613
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	522,283	585,638	617,782	618,319	627,574	5,498	4,891	5,001	4,641	4,766
Total liabilities	2,035,206	2,114,024	2,175,939	2,195,202	2,220,793	99,549	98,078	99,124	99,276	97,617
Capital stock and other capital (less treasury stock)	833,588	777,728	796,265	781,491	793,078	37,092	37,035	38,354	40,470	44,066
Retained earnings	928,769	964,369	1,004,842	1,051,496	1,067,535	53,067	52,639	52,998	55,499	56,652
Stockholders' equity	1,762,357	1,742,097	1,801,107	1,832,987	1,860,613	90,159	89,674	91,352	95,970	100,718
Total Liabilities and Stockholders' Equity	3,797,563	3,856,120	3,977,046	4,028,189	4,081,407	189,708	187,752	190,476	195,246	198,335
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	446,398	437,501	447,960	463,972	452,672	74,879	72,907	74,433	77,322	79,103
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	8.57	8.80	8.27	8.18	8.12	16.55	15.83	15.78	16.20	16.09
Trade accounts and trade notes receivable	9.48	8.98	9.20	9.21	9.07	25.25	24.67	24.98	25.18	25.05
Inventories	10.70	10.49	10.65	10.74	10.71	25.29	25.22	25.16	25.24	25.30
Total current assets	33.77	33.23	32.97	33.32	32.78	71.13	69.97	70.05	70.63	70.20
Net property, plant, and equipment	13.62	13.69	13.52	13.46	13.50	21.83	22.55	22.48	22.25	22.76
Short-term debt, including current portion of long-term debt	2.91	2.89	3.03	3.14	3.13	9.77	9.82	9.73	9.80	9.77
Total current liabilities	22.01	21.89	21.71	21.80	21.69	31.66	31.14	30.97	31.03	30.32
Long-term debt	17.83	17.75	17.47	17.35	17.35	17.91	18.49	18.45	17.44	16.50
Total liabilities	53.59	54.82	54.71	54.50	54.41	52.47	52.24	52.04	50.85	49.22
Stockholders' equity	46.41	45.18	45.29	45.50	45.59	47.53	47.76	47.96	49.15	50.78

Table 16.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,476	15,267	15,898	18,297	18,374	7,054	6,320	6,176	7,252	6,983
Depreciation, depletion, and amortization of property, plant, and equipment	542	564	522	514	556	152	162	146	141	150
All other operating costs and expenses	15,112	14,373	14,682	16,484	16,832	6,547	6,120	5,689	6,594	6,483
Income (loss) from operations	823	330	694	1,298	986	354	39	340	517	350
Interest expense	507	516	489	476	465	61	53	48	47	47
All other nonoperating income (expense)	15	47	169	44	218	(12)	9	16	(14)	8
Income (loss) before income taxes	332	(139)	374	865	739	282	(4)	309	457	311
Provision for current and deferred domestic income taxes	(47)	38	73	159	(109)	21	15	17	38	21
Income (loss) after income taxes	379	(177)	301	706	848	261	(19)	291	418	289
Cash dividends charged to retained earnings this quarter	257	672	366	470	283	99	222	175	116	113
Net income retained in business	122	(849)	(65)	236	565	162	(241)	117	303	176
Retained earnings at beginning of quarter	12,256	12,131	10,958	11,754	12,341	3,733	3,838	3,378	4,162	4,259
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13)	97	47	(71)	(11)	15	70	39	(12)	(12)
Retained earnings at end of quarter	12,365	11,380	10,940	11,919	12,896	3,910	3,667	3,534	4,453	4,422
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.29	3.69	3.28	2.81	3.03	2.16	2.56	2.37	1.95	2.15
All other operating costs and expenses	91.72	94.14	92.35	90.10	91.61	92.82	96.83	92.12	90.93	92.85
Income (loss) from operations	5.00	2.16	4.37	7.09	5.37	5.02	0.62	5.51	7.13	5.01
Interest expense	3.08	3.38	3.08	2.60	2.53	0.86	0.83	0.77	0.64	0.67
All other nonoperating income (expense)	0.09	0.30	1.06	0.24	1.19	(0.17)	0.15	0.26	(0.19)	0.12
Income (loss) before income taxes	2.02	(0.91)	2.35	4.73	4.02	3.99	(0.07)	5.00	6.30	4.45
Provision for current and deferred domestic income taxes	(0.29)	0.25	0.46	0.87	(0.59)	0.30	0.23	0.28	0.53	0.31
Income (loss) after income taxes	2.30	(1.16)	1.89	3.86	4.62	3.70	(0.30)	4.72	5.77	4.14
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	5.97	(2.61)	6.86	15.70	12.56	22.28	(0.37)	25.95	33.67	21.17
After income taxes	6.82	(3.32)	5.52	12.81	14.40	20.63	(1.60)	24.49	30.84	19.71
Annual rate of profit on total assets:										
Before income taxes	2.01	(0.86)	2.25	5.15	4.35	9.02	(0.15)	10.77	15.27	10.33
After income taxes	2.30	(1.09)	1.81	4.20	4.98	8.36	(0.65)	10.16	13.99	9.62
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	3.40	3.42	3.16	3.11	3.13	2.04	2.07	1.91	2.02	2.10
Total cash, U.S. Government and other securities, to total current liabilities	1.77	1.83	1.60	1.58	1.56	0.30	0.30	0.31	0.36	0.37
Total stockholders' equity to total debt	1.10	1.06	1.06	1.07	1.18	1.00	0.97	1.06	1.32	1.50

Table 16.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	2,330	2,317	2,295	2,515	2,780	973	911	934	1,146	1,109
Time deposits in the U.S., including negotiable certificates of deposit	166	215	199	222	229	103	87	104	113	152
Total cash on hand and in U.S. banks	2,496	2,532	2,494	2,738	3,009	1,076	998	1,038	1,259	1,261
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,626	14,538	14,100	14,371	13,969	90	89	116	134	121
Total cash, U.S. Government and other securities	17,121	17,070	16,594	17,108	16,978	1,166	1,087	1,155	1,393	1,383
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,397	4,806	5,597	6,082	5,933	2,745	2,474	2,383	2,753	2,686
Inventories	7,666	7,482	7,939	7,828	8,363	3,543	3,349	3,123	2,916	3,204
All other current assets	2,643	2,624	2,738	2,783	2,778	418	460	526	667	586
Total current assets	32,827	31,983	32,869	33,800	34,052	7,872	7,370	7,187	7,730	7,858
Property, plant, and equipment	40,495	39,738	40,390	40,186	40,773	13,210	12,445	12,666	12,854	13,173
Land and mineral rights	10,496	10,369	10,322	10,416	10,481	566	579	535	485	524
Less: Accumulated depreciation, depletion, and amortization	29,664	28,546	29,052	29,247	29,931	9,750	9,285	9,563	9,792	10,170
Net property, plant, and equipment	21,327	21,561	21,660	21,355	21,323	4,027	3,739	3,638	3,547	3,528
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,848	11,559	12,066	12,105	12,690	585	544	642	683	649
Total Assets	66,003	65,102	66,595	67,261	68,065	12,483	11,653	11,467	11,960	12,034
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,284	1,292	1,487	1,552	1,723	1,014	1,030	978	876	917
b. Other short-term loans, including commercial paper	327	373	535	415	285	161	181	284	210	128
Trade accounts and trade notes payable	3,693	3,421	3,634	3,913	3,757	1,334	1,146	1,123	1,283	1,162
Income taxes accrued, prior and current years, net of payments	303	245	246	265	284	23	1	13	24	36
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	692	754	775	745	813	363	390	337	352	377
b. Other long-term loans	555	669	853	1,022	1,025	122	106	96	163	242
All other current liabilities, including excise and sales taxes, and accrued expenses	2,795	2,597	2,873	2,948	2,998	850	709	936	918	889
Total current liabilities	9,649	9,350	10,402	10,860	10,885	3,867	3,563	3,768	3,826	3,751
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,521	5,105	4,979	4,758	4,714	1,894	1,664	1,351	1,241	1,141
b. Other long-term loans	11,867	11,896	12,038	12,158	11,445	1,494	1,513	1,431	1,280	1,120
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,709	17,441	17,370	17,435	17,472	172	184	158	187	152
Total liabilities	43,746	43,791	44,789	45,211	44,516	7,427	6,924	6,708	6,534	6,163
Capital stock and other capital (less treasury stock)	9,892	9,931	10,866	10,131	10,653	1,146	1,063	1,225	972	1,448
Retained earnings	12,365	11,380	10,940	11,919	12,896	3,910	3,667	3,534	4,453	4,422
Stockholders' equity	22,257	21,311	21,806	22,050	23,549	5,056	4,729	4,759	5,426	5,871
Total Liabilities and Stockholders' Equity	66,003	65,102	66,595	67,261	68,065	12,483	11,653	11,467	11,960	12,034
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	23,179	22,633	22,467	22,941	23,168	4,005	3,807	3,419	3,904	4,107
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	25.94	26.22	24.92	25.44	24.94	9.34	9.32	10.07	11.65	11.49
Trade accounts and trade notes receivable	8.18	7.38	8.41	9.04	8.72	21.99	21.23	20.78	23.02	22.32
Inventories	11.61	11.49	11.92	11.64	12.29	28.38	28.74	27.23	24.38	26.62
Total current assets	49.74	49.13	49.36	50.25	50.03	63.06	63.25	62.68	64.63	65.29
Net property, plant, and equipment	32.31	33.12	32.53	31.75	31.33	32.26	32.08	31.73	29.66	29.31
Short-term debt, including current portion of long-term debt	4.33	4.74	5.48	5.55	5.65	13.30	14.65	14.79	13.39	13.83
Total current liabilities	14.62	14.36	15.62	16.15	15.99	30.98	30.58	32.86	31.99	31.17
Long-term debt	26.34	26.11	25.55	25.15	23.74	27.15	27.26	24.26	21.08	18.79
Total liabilities	66.28	67.27	67.26	67.22	65.40	59.50	59.42	58.50	54.64	51.22
Stockholders' equity	33.72	32.73	32.74	32.78	34.60	40.50	40.58	41.50	45.36	48.78

Table 17.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	27,783	23,666	21,148	27,292	28,397	4,823	4,416	4,053	5,435	5,662
Depreciation, depletion, and amortization of property, plant, and equipment	1,510	1,499	1,421	1,433	1,425	149	162	148	139	149
All other operating costs and expenses	24,071	21,687	20,137	23,794	24,506	4,279	4,157	3,929	4,683	4,912
Income (loss) from operations	2,201	480	(409)	2,065	2,466	395	97	(24)	614	601
Interest expense	799	722	706	711	692	35	36	36	44	41
All other nonoperating income (expense)	906	(263)	393	692	668	14	7	7	(28)	19
Income (loss) before income taxes	2,309	(504)	(722)	2,046	2,441	373	68	(52)	542	579
Provision for current and deferred domestic income taxes	210	(15)	(20)	216	191	39	13	11	34	41
Income (loss) after income taxes	2,099	(489)	(702)	1,830	2,250	335	55	(63)	508	538
Cash dividends charged to retained earnings this quarter	447	470	342	447	552	145	119	99	148	200
Net income retained in business	1,652	(959)	(1,044)	1,383	1,699	190	(64)	(162)	361	337
Retained earnings at beginning of quarter	12,970	14,286	12,090	10,569	12,725	4,162	5,074	4,365	4,614	5,480
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	128	(3)	(128)	75	82	(7)	(2)	14	43	3
Retained earnings at end of quarter	14,750	13,324	10,918	12,026	14,505	4,345	5,008	4,216	5,018	5,820
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	5.44	6.33	6.72	5.25	5.02	3.08	3.68	3.64	2.55	2.64
All other operating costs and expenses	86.64	91.64	95.22	87.18	86.30	88.73	94.13	96.94	86.15	86.75
Income (loss) from operations	7.92	2.03	(1.93)	7.57	8.68	8.19	2.19	(0.58)	11.30	10.61
Interest expense	2.87	3.05	3.34	2.60	2.44	0.74	0.81	0.89	0.81	0.72
All other nonoperating income (expense)	3.26	(1.11)	1.86	2.54	2.35	0.29	0.15	0.18	(0.52)	0.33
Income (loss) before income taxes	8.31	(2.13)	(3.41)	7.50	8.60	7.74	1.53	(1.28)	9.97	10.22
Provision for current and deferred domestic income taxes	0.76	(0.06)	(0.09)	0.79	0.67	0.80	0.29	0.28	0.62	0.73
Income (loss) after income taxes	7.55	(2.07)	(3.32)	6.70	7.92	6.94	1.24	(1.56)	9.36	9.49
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	11.18	(2.45)	(3.60)	10.20	11.76	28.64	4.72	(3.88)	38.15	35.92
After income taxes	10.16	(2.37)	(3.50)	9.12	10.84	25.68	3.81	(4.73)	35.79	33.36
Annual rate of profit on total assets:										
Before income taxes	5.21	(1.17)	(1.68)	4.81	5.67	14.34	2.56	(1.94)	19.33	19.20
After income taxes	4.73	(1.13)	(1.64)	4.30	5.23	12.86	2.07	(2.37)	18.14	17.83
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.55	1.52	1.59	1.59	1.61	2.22	2.33	2.21	2.20	2.36
Total cash, U.S. Government and other securities, to total current liabilities	0.34	0.35	0.32	0.33	0.35	0.55	0.61	0.56	0.54	0.61
Total stockholders' equity to total debt	1.46	1.59	1.54	1.59	1.68	1.71	2.08	1.71	1.78	2.00

Table 17.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,782	7,231	6,443	6,935	7,818	1,300	1,291	1,241	1,299	1,465
Time deposits in the U.S., including negotiable certificates of deposit	519	726	410	550	473	138	129	140	124	158
Total cash on hand and in U.S. banks	8,301	7,957	6,853	7,485	8,291	1,437	1,420	1,381	1,423	1,623
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	661	827	828	840	914	116	250	229	247	302
Total cash, U.S. Government and other securities	8,962	8,784	7,681	8,325	9,205	1,553	1,670	1,610	1,670	1,925
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	14,384	12,070	12,044	13,661	14,542	2,556	2,361	2,384	2,888	3,138
Inventories	12,785	12,507	13,079	13,260	13,123	1,750	1,834	1,992	2,011	2,107
All other current assets	5,180	5,064	5,571	4,896	5,063	436	498	383	285	281
Total current assets	41,311	38,425	38,375	40,142	41,934	6,296	6,363	6,369	6,855	7,451
Property, plant, and equipment	105,260	105,038	104,612	104,038	105,796	11,906	12,620	12,872	12,511	13,099
Land and mineral rights	18,237	18,072	17,957	17,111	17,155	374	396	425	417	454
Less: Accumulated depreciation, depletion, and amortization	59,917	60,094	60,701	60,921	62,579	8,913	9,542	9,722	9,359	9,774
Net property, plant, and equipment	63,580	63,016	61,868	60,228	60,372	3,368	3,474	3,575	3,569	3,779
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	72,429	71,025	71,194	69,678	69,889	756	708	761	790	828
Total Assets	177,319	172,465	171,437	170,049	172,195	10,419	10,545	10,704	11,214	12,057
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,578	1,155	1,314	1,287	1,540	456	421	455	450	466
b. Other short-term loans, including commercial paper	1,310	1,918	2,060	1,924	2,066	191	156	149	125	104
Trade accounts and trade notes payable	8,749	8,463	9,034	9,191	8,978	1,186	1,172	1,294	1,383	1,486
Income taxes accrued, prior and current years, net of payments	321	274	308	382	389	36	65	50	55	78
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	802	936	811	1,088	1,130	219	323	283	358	363
b. Other long-term loans	3,598	2,656	1,780	1,916	1,886	138	145	168	197	135
All other current liabilities, including excise and sales taxes, and accrued expenses	10,221	9,917	8,843	9,416	10,135	613	453	488	544	523
Total current liabilities	26,579	25,319	24,150	25,205	26,123	2,838	2,735	2,888	3,112	3,156
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,765	9,485	9,588	9,169	8,665	1,039	1,031	1,239	1,174	1,258
b. Other long-term loans	39,628	35,576	36,485	35,072	34,247	1,005	674	835	888	896
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,700	19,664	20,970	20,372	20,096	320	376	377	357	302
Total liabilities	94,671	90,044	91,193	89,818	89,131	5,203	4,817	5,340	5,530	5,612
Capital stock and other capital (less treasury stock)	67,898	69,098	69,326	68,205	68,558	872	721	1,149	665	625
Retained earnings	14,750	13,324	10,918	12,026	14,505	4,345	5,008	4,216	5,018	5,820
Stockholders' equity	82,648	82,421	80,244	80,231	83,064	5,216	5,729	5,365	5,683	6,445
Total Liabilities and Stockholders' Equity	177,319	172,465	171,437	170,049	172,195	10,419	10,545	10,704	11,214	12,057
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	14,732	13,106	14,225	14,938	15,811	3,458	3,628	3,481	3,742	4,295
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.05	5.09	4.48	4.90	5.35	14.91	15.83	15.04	14.89	15.97
Trade accounts and trade notes receivable	8.11	7.00	7.03	8.03	8.45	24.53	22.39	22.27	25.76	26.03
Inventories	7.21	7.25	7.63	7.80	7.62	16.80	17.39	18.61	17.93	17.47
Total current assets	23.30	22.28	22.38	23.61	24.35	60.43	60.34	59.50	61.13	61.80
Net property, plant, and equipment	35.86	36.54	36.09	35.42	35.06	32.32	32.94	33.39	31.82	31.34
Short-term debt, including current portion of long-term debt	4.11	3.86	3.48	3.65	3.85	9.63	9.91	9.86	10.07	8.86
Total current liabilities	14.99	14.68	14.09	14.82	15.17	27.24	25.94	26.98	27.75	26.17
Long-term debt	27.86	26.13	26.87	26.02	24.92	19.62	16.17	19.38	18.38	17.87
Total liabilities	53.39	52.21	53.19	52.82	51.76	49.93	45.68	49.88	49.32	46.54
Stockholders' equity	46.61	47.79	46.81	47.18	48.24	50.07	54.32	50.12	50.68	53.46

Table 18.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	63,616	58,492	63,424	63,413	58,890	5,695	5,197	5,395	5,324	5,165
Depreciation, depletion, and amortization of property, plant, and equipment	1,642	1,626	1,680	1,673	1,680	84	88	87	97	90
All other operating costs and expenses	57,633	54,314	56,640	56,880	53,472	5,214	4,971	4,788	4,776	4,624
Income (loss) from operations	4,341	2,552	5,105	4,859	3,738	397	138	521	451	451
Interest expense	914	830	848	897	848	23	25	28	44	29
All other nonoperating income (expense)	1,250	462	672	1,649	1,054	1	15	(19)	(21)	8
Income (loss) before income taxes	4,676	2,184	4,929	5,611	3,945	375	128	474	386	430
Provision for current and deferred domestic income taxes	1,094	436	963	1,820	766	42	30	35	49	38
Income (loss) after income taxes	3,582	1,748	3,967	3,791	3,179	333	98	438	337	392
Cash dividends charged to retained earnings this quarter	825	780	634	1,110	641	36	156	179	291	142
Net income retained in business	2,757	969	3,332	2,681	2,538	297	(58)	259	45	250
Retained earnings at beginning of quarter	43,842	46,704	47,486	50,426	53,012	3,760	3,658	3,054	3,426	3,217
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(248)	(279)	(336)	(41)	(752)	(98)	(34)	24	31	(36)
Retained earnings at end of quarter	46,351	47,394	50,482	53,067	54,799	3,959	3,566	3,337	3,502	3,431
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.58	2.78	2.65	2.64	2.85	1.48	1.69	1.61	1.83	1.75
All other operating costs and expenses	90.60	92.86	89.30	89.70	90.80	91.55	95.66	88.74	89.71	89.52
Income (loss) from operations	6.82	4.36	8.05	7.66	6.35	6.98	2.65	9.65	8.47	8.73
Interest expense	1.44	1.42	1.34	1.41	1.44	0.40	0.48	0.51	0.83	0.56
All other nonoperating income (expense)	1.96	0.79	1.06	2.60	1.79	0.01	0.29	(0.36)	(0.40)	0.16
Income (loss) before income taxes	7.35	3.73	7.77	8.85	6.70	6.59	2.46	8.78	7.24	8.32
Provision for current and deferred domestic income taxes	1.72	0.75	1.52	2.87	1.30	0.74	0.58	0.66	0.92	0.74
Income (loss) after income taxes	5.63	2.99	6.25	5.98	5.40	5.85	1.88	8.13	6.32	7.59
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.59	7.94	17.21	19.19	13.23	32.25	12.01	44.19	34.51	39.11
After income taxes	12.71	6.36	13.85	12.97	10.67	28.63	9.18	40.89	30.13	35.65
Annual rate of profit on total assets:										
Before income taxes	7.73	3.62	7.88	8.96	6.26	17.43	6.27	22.42	18.10	20.30
After income taxes	5.92	2.90	6.34	6.05	5.04	15.47	4.80	20.74	15.80	18.50
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.12	2.15	2.14	2.22	2.24	2.16	2.16	2.11	2.15	2.13
Total cash, U.S. Government and other securities, to total current liabilities	0.28	0.34	0.31	0.29	0.30	0.45	0.46	0.42	0.43	0.39
Total stockholders' equity to total debt	1.89	1.87	1.89	1.97	2.00	2.41	2.10	1.89	2.03	1.90

Table 18.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,161	8,812	8,604	7,822	7,438	1,041	960	1,040	1,032	984
Time deposits in the U.S., including negotiable certificates of deposit	1,101	1,269	769	772	904	113	107	94	82	45
Total cash on hand and in U.S. banks	8,262	10,081	9,373	8,594	8,342	1,154	1,067	1,134	1,114	1,029
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,350	3,361	3,784	3,137	3,538	144	157	60	87	51
Total cash, U.S. Government and other securities	11,612	13,443	13,157	11,731	11,880	1,298	1,225	1,194	1,201	1,080
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	26,590	23,222	26,800	26,783	25,530	2,343	2,067	2,304	2,285	2,351
Inventories	31,801	31,351	32,904	32,685	32,923	2,279	2,271	2,204	2,196	2,196
All other current assets	17,453	17,058	16,753	18,115	18,070	288	256	242	315	295
Total current assets	87,457	85,073	89,615	89,314	88,402	6,208	5,819	5,945	5,997	5,922
Property, plant, and equipment	126,873	127,229	133,000	134,543	135,603	6,551	6,203	6,661	6,872	6,923
Land and mineral rights	8,357	8,810	8,970	9,098	9,526	84	83	104	89	99
Less: Accumulated depreciation, depletion, and amortization	66,440	67,170	71,462	72,792	73,577	4,653	4,363	4,582	4,715	4,762
Net property, plant, and equipment	68,790	68,870	70,508	70,849	71,552	1,982	1,923	2,183	2,246	2,259
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	85,662	87,175	90,004	90,349	92,160	423	420	326	278	289
Total Assets	241,909	241,118	250,126	250,513	252,114	8,613	8,161	8,453	8,521	8,471
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,348	2,004	2,487	2,804	2,683	520	542	642	619	673
b. Other short-term loans, including commercial paper	2,201	2,841	2,629	2,048	1,594	174	144	150	117	121
Trade accounts and trade notes payable	19,943	18,436	20,576	20,215	19,620	1,353	1,228	1,175	1,062	1,097
Income taxes accrued, prior and current years, net of payments	659	565	1,159	1,107	1,169	52	44	59	46	50
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,615	1,483	1,453	1,120	1,179	152	156	148	199	180
b. Other long-term loans	1,661	2,377	2,292	2,199	2,460	158	139	169	167	220
All other current liabilities, including excise and sales taxes, and accrued expenses	11,759	11,845	11,215	10,791	10,794	459	437	479	573	437
Total current liabilities	41,185	39,550	41,811	40,285	39,498	2,869	2,691	2,822	2,783	2,777
Long-term debt, due in more than 1 year:										
a. Loans from banks	10,326	10,445	12,041	12,511	12,930	669	706	693	650	661
b. Other long-term loans	40,370	39,817	39,836	38,756	38,885	260	342	469	453	460
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,249	41,283	41,844	42,026	41,579	161	159	181	166	177
Total liabilities	129,131	131,095	135,533	133,577	132,892	3,959	3,898	4,165	4,052	4,074
Capital stock and other capital (less treasury stock)	66,428	62,629	64,111	63,870	64,423	694	696	952	967	965
Retained earnings	46,351	47,394	50,482	53,067	54,799	3,959	3,566	3,337	3,502	3,431
Stockholders' equity	112,779	110,023	114,593	116,936	119,222	4,654	4,263	4,289	4,470	4,396
Total Liabilities and Stockholders' Equity	241,909	241,118	250,126	250,513	252,114	8,613	8,161	8,453	8,521	8,471
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	46,272	45,523	47,803	49,030	48,904	3,339	3,128	3,122	3,214	3,145
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.80	5.58	5.26	4.68	4.71	15.07	15.00	14.12	14.10	12.75
Trade accounts and trade notes receivable	10.99	9.63	10.71	10.69	10.13	27.20	25.33	27.26	26.82	27.76
Inventories	13.15	13.00	13.15	13.05	13.06	26.46	27.83	26.08	25.77	25.92
Total current assets	36.15	35.28	35.83	35.65	35.06	72.08	71.30	70.32	70.38	69.91
Net property, plant, and equipment	28.44	28.56	28.19	28.28	28.38	23.01	23.56	25.82	26.36	26.67
Short-term debt, including current portion of long-term debt	3.65	3.61	3.54	3.26	3.14	11.66	12.03	13.12	12.93	14.08
Total current liabilities	17.03	16.40	16.72	16.08	15.67	33.31	32.97	33.39	32.66	32.78
Long-term debt	20.96	20.85	20.74	20.46	20.55	10.79	12.84	13.74	12.94	13.23
Total liabilities	53.38	54.37	54.19	53.32	52.71	45.97	47.77	49.27	47.55	48.10
Stockholders' equity	46.62	45.63	45.81	46.68	47.29	54.03	52.23	50.73	52.45	51.90

Table 19.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	33,226	31,174	34,197	34,564	31,237	2,193	2,077	2,264	2,288	2,303
Depreciation, depletion, and amortization of property, plant, and equipment	859	877	913	904	906	46	46	48	56	48
All other operating costs and expenses	30,706	29,512	30,998	31,258	28,844	2,007	1,973	1,934	2,040	2,037
Income (loss) from operations	1,661	786	2,285	2,402	1,487	140	58	282	192	217
Interest expense	519	465	488	529	481	11	11	14	29	13
All other nonoperating income (expense)	(147)	(501)	(281)	377	110	3	(2)	(10)	(7)	6
Income (loss) before income taxes	994	(180)	1,516	2,251	1,116	133	45	258	156	210
Provision for current and deferred domestic income taxes	281	(171)	469	1,152	170	30	18	23	20	19
Income (loss) after income taxes	713	(8)	1,047	1,099	945	103	27	235	137	191
Cash dividends charged to retained earnings this quarter	244	470	309	457	316	10	62	76	139	59
Net income retained in business	469	(478)	738	642	630	92	(35)	160	(2)	132
Retained earnings at beginning of quarter	17,408	17,805	17,710	18,213	18,980	1,822	1,748	1,440	1,672	1,726
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(96)	(94)	(146)	(31)	(705)	(16)	18	0	0	(17)
Retained earnings at end of quarter	17,781	17,233	18,303	18,823	18,905	1,898	1,731	1,600	1,669	1,842
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.59	2.81	2.67	2.62	2.90	2.11	2.21	2.12	2.43	2.09
All other operating costs and expenses	92.42	94.67	90.65	90.43	92.34	91.49	94.99	85.43	89.17	88.48
Income (loss) from operations	5.00	2.52	6.68	6.95	4.76	6.40	2.80	12.45	8.40	9.43
Interest expense	1.56	1.49	1.43	1.53	1.54	0.52	0.55	0.60	1.27	0.58
All other nonoperating income (expense)	(0.44)	(1.61)	(0.82)	1.09	0.35	0.16	(0.08)	(0.45)	(0.30)	0.26
Income (loss) before income taxes	2.99	(0.58)	4.43	6.51	3.57	6.04	2.18	11.40	6.83	9.11
Provision for current and deferred domestic income taxes	0.85	(0.55)	1.37	3.33	0.55	1.37	0.88	1.00	0.85	0.80
Income (loss) after income taxes	2.15	(0.03)	3.06	3.18	3.03	4.68	1.29	10.40	5.97	8.31
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	10.60	(2.05)	16.11	23.47	11.39	22.56	8.20	47.91	28.17	36.70
After income taxes	7.60	(0.10)	11.13	11.46	9.65	17.46	4.87	43.69	24.65	33.47
Annual rate of profit on total assets:										
Before income taxes	3.80	(0.69)	5.57	8.34	4.16	12.14	4.55	24.54	14.84	19.25
After income taxes	2.72	(0.03)	3.85	4.07	3.53	9.40	2.70	22.38	12.99	17.55
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.92	1.83	1.88	1.97	2.07	2.09	2.27	2.15	2.23	2.24
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.27	0.25	0.23	0.25	0.45	0.46	0.37	0.43	0.38
Total stockholders' equity to total debt	1.16	1.08	1.14	1.19	1.24	2.36	2.38	1.80	1.85	1.92

¹ Included in Primary Metals.

Table 19.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,204	3,610	3,605	3,341	3,871	518	424	392	437	455
Time deposits in the U.S., including negotiable certificates of deposit	308	191	204	174	140	76	82	76	53	24
Total cash on hand and in U.S. banks	3,512	3,801	3,809	3,515	4,011	595	506	468	490	479
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,952	2,112	2,003	1,347	1,085	71	65	40	58	29
Total cash, U.S. Government and other securities	5,464	5,913	5,812	4,862	5,096	666	571	508	548	508
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,739	12,234	14,140	14,134	13,483	1,180	1,047	1,212	1,149	1,263
Inventories	18,852	18,604	19,917	19,440	19,271	1,140	1,103	1,086	1,015	1,100
All other current assets	3,477	3,321	3,547	3,793	3,860	107	113	114	159	161
Total current assets	41,532	40,072	43,415	42,229	41,709	3,092	2,834	2,919	2,870	3,032
Property, plant, and equipment	67,248	68,033	70,260	70,806	71,305	3,236	2,959	3,364	3,464	3,535
Land and mineral rights	1,207	1,219	1,282	1,337	1,642	29	25	43	42	41
Less: Accumulated depreciation, depletion, and amortization	34,642	35,321	36,777	37,343	38,173	2,222	2,075	2,289	2,303	2,395
Net property, plant, and equipment	33,812	33,931	34,765	34,800	34,774	1,044	910	1,119	1,202	1,180
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	29,324	30,313	30,730	30,866	30,783	230	231	170	138	148
Total Assets	104,668	104,317	108,911	107,896	107,266	4,366	3,975	4,208	4,210	4,360
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,525	1,100	1,330	1,572	1,314	242	242	355	339	356
b. Other short-term loans, including commercial paper	838	1,417	1,157	616	258	98	63	66	56	50
Trade accounts and trade notes payable	10,947	10,432	11,759	11,272	10,861	651	535	552	484	561
Income taxes accrued, prior and current years, net of payments	233	213	418	234	251	26	23	27	15	24
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	957	865	757	571	560	98	82	99	140	116
b. Other long-term loans	963	1,711	1,763	1,679	1,321	123	119	107	90	65
All other current liabilities, including excise and sales taxes, and accrued expenses	6,165	6,179	5,897	5,468	5,535	242	182	155	162	180
Total current liabilities	21,628	21,918	23,081	21,413	20,101	1,480	1,247	1,361	1,286	1,352
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,719	6,963	8,152	8,255	8,327	322	289	312	294	321
b. Other long-term loans	21,285	20,209	19,859	19,426	19,741	113	132	257	280	282
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,512	20,223	20,170	20,444	19,898	100	101	122	132	118
Total liabilities	67,144	69,313	71,261	69,538	68,067	2,015	1,769	2,052	1,992	2,073
Capital stock and other capital (less treasury stock)	19,743	17,771	19,347	19,535	20,294	452	475	556	550	445
Retained earnings	17,781	17,233	18,303	18,823	18,905	1,898	1,731	1,600	1,669	1,842
Stockholders' equity	37,524	35,004	37,650	38,358	39,199	2,350	2,206	2,156	2,219	2,287
Total Liabilities and Stockholders' Equity	104,668	104,317	108,911	107,896	107,266	4,366	3,975	4,208	4,210	4,360
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	19,904	18,154	20,335	20,816	21,608	1,612	1,588	1,558	1,584	1,680
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.22	5.67	5.34	4.51	4.75	15.25	14.37	12.07	13.01	11.65
Trade accounts and trade notes receivable	13.13	11.73	12.98	13.10	12.57	27.03	26.34	28.79	27.28	28.97
Inventories	18.01	17.83	18.29	18.02	17.97	26.11	27.75	25.80	24.11	25.22
Total current assets	39.68	38.41	39.86	39.14	38.88	70.83	71.30	69.37	68.17	69.54
Net property, plant, and equipment	32.30	32.53	31.92	32.25	32.42	23.90	22.88	26.58	28.56	27.07
Short-term debt, including current portion of long-term debt	4.09	4.88	4.60	4.11	3.22	12.85	12.73	14.89	14.84	13.46
Total current liabilities	20.66	21.01	21.19	19.85	18.74	33.90	31.36	32.33	30.55	31.01
Long-term debt	26.75	26.05	25.72	25.65	26.17	9.97	10.60	13.53	13.63	13.84
Total liabilities	64.15	66.44	65.43	64.45	63.46	46.16	44.50	48.77	47.31	47.55
Stockholders' equity	35.85	33.56	34.57	35.55	36.54	53.84	55.50	51.23	52.69	52.45

¹ Included in Primary Metals.

Table 20.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	25,170	22,303	23,705	23,040	22,268	2,759	2,367	2,332	2,203	2,161
Depreciation, depletion, and amortization of property, plant, and equipment	647	625	646	645	646	24	27	21	23	26
All other operating costs and expenses	22,469	20,520	21,009	20,807	20,072	2,542	2,297	2,148	2,004	1,951
Income (loss) from operations	2,054	1,158	2,050	1,589	1,550	194	43	163	175	184
Interest expense	352	329	326	330	333	8	10	11	11	13
All other nonoperating income (expense)	1,383	888	880	1,208	869	(4)	(4)	(11)	(16)	0
Income (loss) before income taxes	3,085	1,717	2,604	2,467	2,087	181	29	141	149	172
Provision for current and deferred domestic income taxes	659	442	322	475	412	7	0	7	18	13
Income (loss) after income taxes	2,426	1,275	2,282	1,992	1,674	175	29	133	132	159
Cash dividends charged to retained earnings this quarter	549	209	245	352	255	15	64	64	97	47
Net income retained in business	1,876	1,066	2,036	1,640	1,420	160	(35)	69	34	112
Retained earnings at beginning of quarter	15,699	17,892	18,676	20,211	21,407	1,280	1,308	1,145	1,224	1,021
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(81)	(128)	(195)	(12)	(31)	(26)	(51)	16	29	(14)
Retained earnings at end of quarter	17,494	18,829	20,517	21,840	22,796	1,414	1,222	1,230	1,288	1,118
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.57	2.80	2.72	2.80	2.90	0.86	1.13	0.91	1.06	1.21
All other operating costs and expenses	89.27	92.01	88.63	90.31	90.14	92.12	97.03	92.11	90.97	90.27
Income (loss) from operations	8.16	5.19	8.65	6.90	6.96	7.02	1.84	6.98	7.97	8.52
Interest expense	1.40	1.47	1.38	1.43	1.49	0.30	0.44	0.46	0.48	0.59
All other nonoperating income (expense)	5.50	3.98	3.71	5.24	3.90	(0.14)	(0.16)	(0.49)	(0.71)	0.02
Income (loss) before income taxes	12.26	7.70	10.98	10.71	9.37	6.57	1.24	6.03	6.77	7.95
Provision for current and deferred domestic income taxes	2.62	1.98	1.36	2.06	1.85	0.25	0.01	0.31	0.80	0.59
Income (loss) after income taxes	9.64	5.72	9.63	8.64	7.52	6.33	1.23	5.72	5.98	7.36
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.42	10.89	16.10	15.02	12.57	46.84	8.57	41.30	41.73	50.66
After income taxes	15.27	8.09	14.11	12.13	10.08	45.09	8.50	39.18	36.83	46.92
Annual rate of profit on total assets:										
Before income taxes	10.41	5.81	8.55	8.08	6.77	24.36	4.09	20.22	22.01	25.40
After income taxes	8.18	4.32	7.49	6.53	5.43	23.45	4.06	19.18	19.42	23.53
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.39	2.61	2.53	2.60	2.43	2.23	2.05	2.08	2.07	1.92
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.44	0.38	0.38	0.36	0.43	0.40	0.43	0.38	0.37
Total stockholders' equity to total debt	2.57	2.59	2.55	2.67	2.66	2.10	1.67	1.83	2.24	1.76

¹ Included in Primary Metals.

Table 20.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,493	4,546	4,028	3,877	3,056	349	330	410	350	361
Time deposits in the U.S., including negotiable certificates of deposit	759	1,061	550	553	752	15	11	5	11	12
Total cash on hand and in U.S. banks	4,252	5,607	4,579	4,430	3,808	364	341	415	361	373
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	863	751	1,228	1,242	1,861	63	74	15	17	13
Total cash, U.S. Government and other securities	5,114	6,358	5,807	5,672	5,669	427	415	430	378	385
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,908	8,384	9,775	9,549	9,017	742	651	687	658	693
Inventories	9,899	9,676	9,925	9,921	9,977	923	939	883	904	837
All other current assets	13,551	13,364	12,794	13,940	13,726	139	107	80	97	81
Total current assets	38,472	37,782	38,301	39,082	38,390	2,231	2,112	2,079	2,037	1,996
Property, plant, and equipment	51,115	51,071	54,473	54,708	55,006	1,963	1,968	1,873	1,874	1,943
Land and mineral rights	6,967	7,404	7,501	7,561	7,607	35	37	41	27	29
Less: Accumulated depreciation, depletion, and amortization	26,543	26,878	29,651	29,834	29,765	1,382	1,364	1,297	1,302	1,327
Net property, plant, and equipment	31,539	31,596	32,323	32,435	32,848	616	641	616	599	645
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,544	48,784	51,225	50,547	52,097	130	119	86	76	63
Total Assets	118,556	118,163	121,849	122,063	123,335	2,977	2,872	2,782	2,712	2,704
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,566	706	958	1,003	1,093	225	251	241	222	269
b. Other short-term loans, including commercial paper	1,324	1,414	1,464	1,428	1,332	66	74	79	58	68
Trade accounts and trade notes payable	7,108	6,270	6,833	6,836	6,767	514	490	411	370	366
Income taxes accrued, prior and current years, net of payments	392	357	723	737	903	22	14	16	18	23
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	590	547	600	447	548	37	52	36	43	48
b. Other long-term loans	667	636	461	459	1,082	18	5	3	23	105
All other current liabilities, including excise and sales taxes, and accrued expenses	4,442	4,555	4,102	4,129	4,097	120	143	211	249	160
Total current liabilities	16,090	14,485	15,142	15,039	15,821	1,001	1,029	998	984	1,039
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,723	2,482	2,910	2,993	2,811	293	344	293	254	231
b. Other long-term loans	17,842	18,556	18,936	18,246	18,126	98	94	91	40	48
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,352	19,586	20,163	20,112	20,163	36	33	38	4	31
Total liabilities	55,007	55,109	57,151	56,391	56,921	1,428	1,502	1,420	1,282	1,348
Capital stock and other capital (less treasury stock)	46,055	44,225	44,181	43,833	43,618	135	149	132	142	238
Retained earnings	17,494	18,829	20,517	21,840	22,796	1,414	1,222	1,230	1,288	1,118
Stockholders' equity	63,549	63,054	64,698	65,672	66,414	1,548	1,371	1,362	1,430	1,356
Total Liabilities and Stockholders' Equity	118,556	118,163	121,849	122,063	123,335	2,977	2,872	2,782	2,712	2,704
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,382	23,298	23,159	24,042	22,568	1,230	1,083	1,081	1,053	957
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.31	5.38	4.77	4.65	4.60	14.34	14.44	15.45	13.96	14.25
Trade accounts and trade notes receivable	8.36	7.10	8.02	7.82	7.31	24.93	22.66	24.71	24.27	25.62
Inventories	8.35	8.19	8.15	8.13	8.09	31.00	32.70	31.73	33.33	30.95
Total current assets	32.45	31.97	31.43	32.02	31.13	74.95	73.54	74.74	75.12	73.80
Net property, plant, and equipment	26.60	26.74	26.53	26.57	26.63	20.69	22.33	22.15	22.08	23.86
Short-term debt, including current portion of long-term debt	3.50	2.79	2.86	2.73	3.29	11.64	13.32	12.95	12.74	18.12
Total current liabilities	13.57	12.26	12.43	12.32	12.83	33.64	35.84	35.88	36.29	38.43
Long-term debt	17.35	17.80	17.93	17.40	16.98	13.14	15.27	13.81	10.84	10.30
Total liabilities	46.40	46.64	46.90	46.20	46.15	47.99	52.28	51.04	47.27	49.86
Stockholders' equity	53.60	53.36	53.10	53.80	53.85	52.01	47.72	48.96	52.73	50.14

¹ Included in Primary Metals.

Table 21.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	5,220	5,016	5,523	5,808	5,385	742	753	799	833	701
Depreciation, depletion, and amortization of property, plant, and equipment	136	125	121	124	128	14	15	17	18	16
All other operating costs and expenses	4,458	4,282	4,632	4,816	4,557	665	701	706	732	636
Income (loss) from operations	626	609	770	869	701	63	36	76	83	50
Interest expense	42	37	33	38	34	3	3	3	4	3
All other nonoperating income (expense)	14	75	73	63	75	1	21	2	1	2
Income (loss) before income taxes	597	647	809	894	742	61	53	75	80	48
Provision for current and deferred domestic income taxes	154	165	172	193	183	5	12	5	12	7
Income (loss) after income taxes	444	482	638	700	559	56	42	70	68	41
Cash dividends charged to retained earnings this quarter	32	101	80	301	70	11	30	39	55	35
Net income retained in business	412	381	557	400	489	45	12	30	14	6
Retained earnings at beginning of quarter	10,734	11,007	11,099	12,001	12,625	657	602	470	530	471
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(71)	(56)	6	3	(15)	(55)	(1)	7	2	(6)
Retained earnings at end of quarter	11,076	11,331	11,663	12,404	13,098	647	613	507	545	471
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.60	2.49	2.19	2.14	2.38	1.89	2.03	2.18	2.20	2.29
All other operating costs and expenses	85.41	85.37	83.88	82.91	84.61	89.59	93.17	88.32	87.82	90.65
Income (loss) from operations	11.99	12.13	13.94	14.95	13.01	8.52	4.80	9.50	9.98	7.07
Interest expense	0.81	0.74	0.61	0.66	0.63	0.40	0.45	0.42	0.53	0.42
All other nonoperating income (expense)	0.26	1.50	1.32	1.09	1.40	0.15	2.74	0.30	0.17	0.24
Income (loss) before income taxes	11.44	12.90	14.65	15.38	13.78	8.27	7.09	9.39	9.62	6.88
Provision for current and deferred domestic income taxes	2.94	3.29	3.11	3.33	3.39	0.72	1.53	0.69	1.42	0.97
Income (loss) after income taxes	8.50	9.60	11.54	12.06	10.39	7.55	5.56	8.70	8.20	5.91
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.41	21.62	26.43	27.69	21.81	32.53	31.15	38.91	39.06	25.61
After income taxes	15.16	16.10	20.82	21.71	16.44	29.69	24.43	36.07	33.29	22.00
Annual rate of profit on total assets:										
Before income taxes	12.79	13.88	16.72	17.39	13.80	19.34	16.26	20.51	20.05	13.73
After income taxes	9.50	10.34	13.17	13.63	10.40	17.65	12.75	19.01	17.09	11.79
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.15	2.29	2.20	2.09	2.32	2.28	2.10	2.04	2.12	2.32
Total cash, U.S. Government and other securities, to total current liabilities	0.30	0.37	0.43	0.31	0.31	0.53	0.57	0.55	0.54	0.48
Total stockholders' equity to total debt	4.64	5.07	5.12	4.71	4.23	3.78	2.44	2.33	2.24	2.12

¹ Included in Primary Metals.

Table 21.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	464	656	971	604	511	174	206	237	245	168
Time deposits in the U.S., including negotiable certificates of deposit	35	17	14	44	12	22	14	13	17	10
Total cash on hand and in U.S. banks	499	673	985	649	523	196	220	251	262	178
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	535	498	553	548	592	10	18	5	12	9
Total cash, U.S. Government and other securities	1,034	1,171	1,538	1,197	1,115	205	238	256	275	187
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,943	2,604	2,885	3,101	3,030	421	369	405	479	395
Inventories	3,050	3,070	3,063	3,324	3,675	217	229	236	276	259
All other current assets	425	373	412	382	484	42	36	49	60	53
Total current assets	7,453	7,218	7,898	8,004	8,304	885	872	946	1,090	894
Property, plant, and equipment	8,510	8,126	8,267	9,029	9,292	1,352	1,276	1,425	1,535	1,444
Land and mineral rights	184	187	187	200	277	20	20	20	20	29
Less: Accumulated depreciation, depletion, and amortization	5,254	4,971	5,034	5,615	5,639	1,049	925	997	1,110	1,039
Net property, plant, and equipment	3,439	3,342	3,420	3,614	3,930	322	372	448	445	434
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	7,793	8,078	8,048	8,936	9,280	63	70	69	65	78
Total Assets	18,685	18,638	19,366	20,554	21,514	1,270	1,313	1,464	1,599	1,406
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	256	198	199	228	275	52	49	46	58	48
b. Other short-term loans, including commercial paper	38	10	8	4	4	11	7	4	4	3
Trade accounts and trade notes payable	1,887	1,734	1,984	2,107	1,993	188	203	212	207	169
Income taxes accrued, prior and current years, net of payments	34	(6)	18	135	15	5	7	16	13	3
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	68	71	97	102	71	17	22	13	15	16
b. Other long-term loans	31	29	68	62	58	17	15	60	54	50
All other current liabilities, including excise and sales taxes, and accrued expenses	1,152	1,111	1,216	1,194	1,161	98	112	113	161	98
Total current liabilities	3,467	3,147	3,589	3,833	3,576	388	415	464	513	386
Long-term debt, due in more than 1 year:										
a. Loans from banks	884	1,000	980	1,263	1,793	54	73	88	102	109
b. Other long-term loans	1,244	1,052	1,040	1,084	1,018	49	115	120	133	130
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,385	1,474	1,512	1,469	1,518	25	25	21	30	28
Total liabilities	6,980	6,673	7,121	7,648	7,904	515	628	692	778	652
Capital stock and other capital (less treasury stock)	630	634	583	502	511	108	72	264	276	283
Retained earnings	11,076	11,331	11,663	12,404	13,098	647	613	507	545	471
Stockholders' equity	11,706	11,965	12,246	12,906	13,609	755	686	771	821	754
Total Liabilities and Stockholders' Equity	18,685	18,638	19,366	20,554	21,514	1,270	1,313	1,464	1,599	1,406
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	3,986	4,071	4,310	4,171	4,728	497	457	483	577	509
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.54	6.29	7.94	5.82	5.18	16.18	18.15	17.50	17.18	13.27
Trade accounts and trade notes receivable	15.75	13.97	14.90	15.09	14.08	33.12	28.10	27.70	29.93	28.09
Inventories	16.32	16.47	15.82	16.17	17.08	17.05	17.40	16.12	17.29	18.43
Total current assets	39.89	38.73	40.78	38.94	38.60	69.65	66.41	64.67	68.13	63.59
Net property, plant, and equipment	18.41	17.93	17.66	17.58	18.27	25.39	28.30	30.61	27.81	30.86
Short-term debt, including current portion of long-term debt	2.10	1.65	1.92	1.93	1.89	7.62	7.09	8.38	8.21	8.26
Total current liabilities	18.55	16.89	18.53	18.65	16.62	30.53	31.60	31.67	32.06	27.43
Long-term debt	11.39	11.01	10.43	11.42	13.06	8.09	14.33	14.21	14.71	16.97
Total liabilities	37.35	35.80	36.77	37.21	36.74	40.56	47.80	47.30	48.66	46.40
Stockholders' equity	62.65	64.20	63.23	62.79	63.26	59.44	52.20	52.70	51.34	53.60

¹ Included in Primary Metals.

Table 22.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	71,714	70,511	72,308	77,350	75,122	34,625	33,923	34,324	37,163	35,530
Depreciation, depletion, and amortization of property, plant, and equipment	1,755	1,830	1,654	1,729	1,718	825	924	737	798	786
All other operating costs and expenses	63,179	64,367	63,355	67,567	66,408	30,477	31,621	29,901	32,364	31,324
Income (loss) from operations	6,780	4,315	7,299	8,054	6,996	3,323	1,377	3,687	4,001	3,420
Interest expense	972	1,022	936	993	963	228	247	225	238	231
All other nonoperating income (expense)	1,039	632	636	1,407	1,389	107	99	(6)	(40)	(58)
Income (loss) before income taxes	6,848	3,925	6,999	8,468	7,421	3,202	1,229	3,455	3,723	3,132
Provision for current and deferred domestic income taxes	1,025	979	1,032	1,388	1,346	268	244	295	316	281
Income (loss) after income taxes	5,823	2,946	5,967	7,080	6,075	2,935	985	3,160	3,407	2,850
Cash dividends charged to retained earnings this quarter	1,745	2,082	2,401	2,235	1,659	922	1,217	1,058	1,346	977
Net income retained in business	4,077	865	3,566	4,845	4,415	2,013	(231)	2,101	2,061	1,873
Retained earnings at beginning of quarter	80,607	85,065	84,306	85,459	88,349	28,939	30,640	29,051	29,914	31,589
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(444)	(302)	(1,050)	(730)	(432)	(335)	(181)	(465)	(99)	(279)
Retained earnings at end of quarter	84,241	85,628	86,822	89,574	92,332	30,618	30,228	30,687	31,876	33,183
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.45	2.59	2.29	2.23	2.29	2.38	2.72	2.15	2.15	2.21
All other operating costs and expenses	88.10	91.29	87.62	87.35	88.40	88.02	93.22	87.11	87.08	88.16
Income (loss) from operations	9.45	6.12	10.09	10.41	9.31	9.60	4.06	10.74	10.77	9.63
Interest expense	1.36	1.45	1.29	1.28	1.28	0.66	0.73	0.66	0.64	0.65
All other nonoperating income (expense)	1.45	0.90	0.88	1.82	1.85	0.31	0.29	(0.02)	(0.11)	(0.16)
Income (loss) before income taxes	9.55	5.57	9.68	10.95	9.88	9.25	3.62	10.07	10.02	8.81
Provision for current and deferred domestic income taxes	1.43	1.39	1.43	1.79	1.79	0.77	0.72	0.86	0.85	0.79
Income (loss) after income taxes	8.12	4.18	8.25	9.15	8.09	8.48	2.90	9.21	9.17	8.02
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.14	14.97	26.11	30.69	26.57	36.36	14.07	39.12	39.92	33.32
After income taxes	22.23	11.24	22.26	25.66	21.75	33.32	11.28	35.77	36.53	30.33
Annual rate of profit on total assets:										
Before income taxes	12.25	7.01	12.12	14.36	12.42	19.05	7.29	20.32	21.16	17.80
After income taxes	10.42	5.26	10.33	12.01	10.17	17.46	5.84	18.59	19.36	16.20
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.04	2.04	2.03	2.01	2.03	2.49	2.44	2.45	2.45	2.47
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.39	0.37	0.37	0.39	0.61	0.58	0.58	0.59	0.59
Total stockholders' equity to total debt	1.58	1.59	1.56	1.61	1.60	1.96	1.88	1.94	2.07	2.08

Table 22.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	15,356	15,281	15,228	16,213	16,745	9,198	8,675	8,997	9,456	9,556
Time deposits in the U.S., including negotiable certificates of deposit	1,445	1,385	1,221	1,385	1,151	1,101	1,118	870	1,019	805
Total cash on hand and in U.S. banks	16,801	16,666	16,449	17,598	17,896	10,299	9,794	9,868	10,475	10,361
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,231	2,119	1,991	2,104	2,230	982	890	964	1,024	884
Total cash, U.S. Government and other securities	19,032	18,785	18,441	19,702	20,126	11,281	10,684	10,832	11,499	11,245
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	37,937	36,250	39,412	40,543	40,285	18,113	17,548	18,336	18,742	18,784
Inventories	33,694	34,472	35,755	36,571	35,548	14,242	14,490	14,404	15,119	14,759
All other current assets	8,399	8,532	8,544	9,132	9,048	2,420	2,455	2,464	2,390	2,411
Total current assets	99,063	98,039	102,152	105,949	105,008	46,056	45,177	46,035	47,750	47,198
Property, plant, and equipment	122,413	124,474	125,998	129,466	129,615	62,288	63,496	62,762	64,934	65,092
Land and mineral rights	2,838	2,798	2,809	2,780	2,742	801	905	851	865	845
Less: Accumulated depreciation, depletion, and amortization	84,210	85,041	85,985	88,216	87,850	46,615	47,242	46,599	48,047	47,740
Net property, plant, and equipment	41,041	42,232	42,822	44,030	44,506	16,473	17,158	17,014	17,753	18,197
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	83,516	83,793	86,087	85,926	89,497	4,708	5,126	4,951	4,887	4,984
Total Assets	223,619	224,064	231,061	235,905	239,011	67,237	67,461	68,000	70,390	70,379
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,446	5,696	5,683	5,982	6,130	2,969	2,844	2,934	3,015	2,945
b. Other short-term loans, including commercial paper	1,883	1,353	1,326	1,964	2,629	455	519	403	477	401
Trade accounts and trade notes payable	19,793	19,897	20,848	21,531	21,090	8,370	8,330	8,738	9,103	8,786
Income taxes accrued, prior and current years, net of payments	849	495	872	1,121	1,128	299	201	246	318	320
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,301	2,624	2,873	2,732	2,702	1,612	1,756	1,779	1,773	1,822
b. Other long-term loans	2,785	2,414	3,315	3,218	1,829	774	778	585	677	643
All other current liabilities, including excise and sales taxes, and accrued expenses	15,488	15,618	15,447	16,265	16,310	3,993	4,063	4,135	4,147	4,154
Total current liabilities	48,544	48,096	50,364	52,813	51,818	18,472	18,491	18,820	19,510	19,071
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,766	21,216	22,172	22,292	23,495	6,260	6,547	6,945	6,897	7,135
b. Other long-term loans	33,107	32,631	33,303	32,533	33,015	5,875	6,112	5,543	5,203	5,135
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,407	17,237	18,011	17,877	18,983	1,399	1,362	1,363	1,476	1,449
Total liabilities	118,825	119,180	123,850	125,515	127,312	32,006	32,511	32,671	33,086	32,790
Capital stock and other capital (less treasury stock)	20,554	19,257	20,389	20,816	19,368	4,614	4,721	4,642	5,428	4,405
Retained earnings	84,241	85,628	86,822	89,574	92,332	30,618	30,228	30,687	31,876	33,183
Stockholders' equity	104,794	104,885	107,211	110,390	111,699	35,232	34,949	35,329	37,304	37,588
Total Liabilities and Stockholders' Equity	223,619	224,064	231,061	235,905	239,011	67,237	67,461	68,000	70,390	70,379
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	50,519	49,943	51,787	53,136	53,190	27,584	26,686	27,215	28,241	28,127
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.51	8.38	7.98	8.35	8.42	16.78	15.84	15.93	16.34	15.98
Trade accounts and trade notes receivable	16.96	16.18	17.06	17.19	16.85	26.94	26.01	26.96	26.63	26.69
Inventories	15.07	15.39	15.47	15.50	14.87	21.18	21.48	21.18	21.48	20.97
Total current assets	44.30	43.75	44.21	44.91	43.93	68.50	66.97	67.70	67.84	67.06
Net property, plant, and equipment	18.35	18.85	18.53	18.66	18.62	24.50	25.43	25.02	25.22	25.86
Short-term debt, including current portion of long-term debt	5.55	5.39	5.71	5.89	5.56	8.64	8.74	8.38	8.44	8.26
Total current liabilities	21.71	21.47	21.80	22.39	21.68	27.47	27.41	27.68	27.72	27.10
Long-term debt	24.09	24.03	24.01	23.24	23.64	18.05	18.76	18.36	17.19	17.43
Total liabilities	53.14	53.19	53.60	53.21	53.27	47.60	48.19	48.05	47.00	46.59
Stockholders' equity	46.86	46.81	46.40	46.79	46.73	52.40	51.81	51.95	53.00	53.41

Table 23.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	102,481	103,117	102,562	112,223	108,967	13,483	14,266	14,379	14,534	14,460
Depreciation, depletion, and amortization of property, plant, and equipment	2,212	2,324	2,315	2,364	2,447	209	254	229	241	252
All other operating costs and expenses	91,446	92,169	90,786	98,169	96,176	11,896	13,409	12,497	12,613	13,165
Income (loss) from operations	8,822	8,624	9,461	11,690	10,344	1,378	602	1,654	1,680	1,042
Interest expense	1,803	1,641	1,743	1,720	1,748	91	100	98	95	97
All other nonoperating income (expense)	4,679	3,723	4,551	4,874	4,876	23	59	34	3	27
Income (loss) before income taxes	11,698	10,706	12,269	14,844	13,472	1,310	561	1,589	1,587	972
Provision for current and deferred domestic income taxes	2,825	2,222	2,703	3,570	3,165	222	185	230	195	152
Income (loss) after income taxes	8,874	8,484	9,566	11,275	10,307	1,088	376	1,359	1,392	820
Cash dividends charged to retained earnings this quarter	1,654	2,745	2,074	3,342	2,461	420	376	605	603	462
Net income retained in business	7,219	5,739	7,492	7,933	7,846	667	0	754	789	358
Retained earnings at beginning of quarter	132,013	135,872	137,433	144,383	153,176	9,764	10,596	9,797	9,955	10,429
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	654	545	(130)	611	(789)	(121)	(16)	(84)	(79)	(166)
Retained earnings at end of quarter	139,886	142,155	144,795	152,927	160,233	10,311	10,579	10,468	10,665	10,622
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.16	2.25	2.26	2.11	2.25	1.55	1.78	1.59	1.66	1.75
All other operating costs and expenses	89.23	89.38	88.52	87.48	88.26	88.23	94.00	86.91	86.78	91.05
Income (loss) from operations	8.61	8.36	9.22	10.42	9.49	10.22	4.22	11.50	11.56	7.21
Interest expense	1.76	1.59	1.70	1.53	1.60	0.68	0.70	0.68	0.66	0.67
All other nonoperating income (expense)	4.57	3.61	4.44	4.34	4.47	0.17	0.41	0.24	0.02	0.18
Income (loss) before income taxes	11.42	10.38	11.96	13.23	12.36	9.72	3.93	11.05	10.92	6.72
Provision for current and deferred domestic income taxes	2.76	2.15	2.64	3.18	2.90	1.65	1.30	1.60	1.34	1.05
Income (loss) after income taxes	8.66	8.23	9.33	10.05	9.46	8.07	2.63	9.45	9.58	5.67
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.41	20.05	22.22	26.17	22.93	38.55	16.35	44.14	42.48	24.81
After income taxes	16.24	15.89	17.32	19.88	17.54	32.01	10.95	37.74	37.24	20.93
Annual rate of profit on total assets:										
Before income taxes	9.40	8.46	9.39	11.17	9.87	18.90	7.66	21.13	21.15	12.37
After income taxes	7.13	6.70	7.32	8.48	7.55	15.69	5.13	18.07	18.55	10.44
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.38	1.35	1.35	1.33	1.38	2.09	2.07	2.10	2.18	2.20
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.26	0.22	0.20	0.22	0.46	0.43	0.43	0.48	0.51
Total stockholders' equity to total debt	2.12	2.03	1.96	2.00	2.01	2.10	1.91	2.04	2.16	2.18

Table 23.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	24,618	24,457	19,500	18,467	17,770	3,766	3,687	3,786	4,083	4,548
Time deposits in the U.S., including negotiable certificates of deposit	2,057	1,490	2,122	1,609	3,080	441	434	508	675	626
Total cash on hand and in U.S. banks	26,675	25,947	21,622	20,076	20,850	4,207	4,121	4,294	4,758	5,174
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,902	8,052	7,362	6,569	8,701	339	369	322	289	324
Total cash, U.S. Government and other securities	34,576	34,000	28,984	26,645	29,551	4,545	4,490	4,616	5,047	5,498
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	51,760	52,140	54,125	56,116	55,267	6,747	7,537	7,580	7,473	7,521
Inventories	60,036	60,601	65,165	66,589	68,752	8,129	8,251	8,781	8,772	9,351
All other current assets	30,763	31,505	31,211	31,142	33,420	1,364	1,524	1,685	1,483	1,447
Total current assets	177,135	178,247	179,486	180,492	186,990	20,785	21,802	22,661	22,775	23,817
Property, plant, and equipment	130,465	132,808	135,462	136,756	139,693	17,158	18,102	18,739	18,622	19,869
Land and mineral rights	2,367	2,743	2,977	3,081	3,071	172	224	238	257	268
Less: Accumulated depreciation, depletion, and amortization	78,761	79,307	81,287	82,117	83,521	12,312	12,854	13,438	13,457	14,209
Net property, plant, and equipment	54,071	56,245	57,152	57,720	59,243	5,017	5,472	5,540	5,423	5,929
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	266,793	271,963	286,022	293,551	299,467	1,926	2,039	1,882	1,820	1,695
Total Assets	497,999	506,454	522,660	531,764	545,700	27,728	29,313	30,083	30,017	31,440
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,758	4,384	5,316	4,859	4,884	1,580	1,585	1,544	1,606	1,526
b. Other short-term loans, including commercial paper	3,881	4,647	6,252	5,838	5,525	243	307	305	266	273
Trade accounts and trade notes payable	32,481	36,101	38,308	40,191	38,653	3,744	4,164	4,126	3,966	4,092
Income taxes accrued, prior and current years, net of payments	5,537	5,290	5,774	5,441	5,925	178	137	137	202	132
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,943	1,867	2,907	3,584	2,223	528	547	675	565	628
b. Other long-term loans	6,146	5,115	6,124	5,745	7,008	456	367	477	590	639
All other current liabilities, including excise and sales taxes, and accrued expenses	74,157	74,946	68,017	69,661	71,538	3,199	3,403	3,512	3,260	3,518
Total current liabilities	127,903	132,351	132,698	135,318	135,756	9,928	10,510	10,776	10,456	10,807
Long-term debt, due in more than 1 year:										
a. Loans from banks	25,674	27,781	28,062	28,261	29,485	2,066	2,525	2,294	2,277	2,207
b. Other long-term loans	61,715	61,171	63,936	64,888	67,545	1,615	1,866	1,767	1,616	1,906
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	64,101	71,567	77,102	76,419	77,913	525	677	842	720	842
Total liabilities	279,392	292,871	301,797	304,885	310,699	14,134	15,579	15,679	15,069	15,763
Capital stock and other capital (less treasury stock)	78,720	71,428	76,068	73,952	74,768	3,283	3,155	3,937	4,283	5,056
Retained earnings	139,886	142,155	144,795	152,927	160,233	10,311	10,579	10,468	10,665	10,622
Stockholders' equity	218,606	213,583	220,863	226,878	235,001	13,593	13,734	14,404	14,948	15,677
Total Liabilities and Stockholders' Equity	497,999	506,454	522,660	531,764	545,700	27,728	29,313	30,083	30,017	31,440
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	49,232	45,895	46,788	45,174	51,235	10,857	11,292	11,886	12,319	13,009
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.94	6.71	5.55	5.01	5.42	16.39	15.32	15.34	16.81	17.49
Trade accounts and trade notes receivable	10.39	10.30	10.36	10.55	10.13	24.33	25.71	25.20	24.89	23.92
Inventories	12.06	11.97	12.47	12.52	12.60	29.32	28.15	29.19	29.22	29.74
Total current assets	35.57	35.20	34.34	33.94	34.27	74.96	74.38	75.33	75.87	75.75
Net property, plant, and equipment	10.86	11.11	10.93	10.85	10.86	18.10	18.67	18.41	18.06	18.86
Short-term debt, including current portion of long-term debt	3.16	3.16	3.94	3.77	3.60	10.12	9.57	9.98	10.08	9.75
Total current liabilities	25.68	26.13	25.39	25.45	24.88	35.80	35.86	35.82	34.83	34.37
Long-term debt	17.55	17.56	17.60	17.52	17.78	13.28	14.98	13.50	12.97	13.08
Total liabilities	56.10	57.83	57.74	57.33	56.94	50.98	53.15	52.12	50.20	50.14
Stockholders' equity	43.90	42.17	42.26	42.67	43.06	49.02	46.85	47.88	49.80	49.86

Table 24.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	150,038	158,956	145,889	149,538	147,764	8,669	7,957	7,649	7,785	7,644
Depreciation, depletion, and amortization of property, plant, and equipment	4,960	5,059	4,834	4,874	4,765	133	131	128	134	120
All other operating costs and expenses	133,386	138,350	128,338	129,824	129,338	7,811	7,726	6,961	7,190	7,013
Income (loss) from operations	11,692	15,547	12,716	14,840	13,661	725	100	560	461	511
Interest expense	2,343	2,352	2,466	2,454	2,413	97	96	79	82	79
All other nonoperating income (expense)	20,322	21,174	25,316	21,407	11,129	12	(11)	(30)	(50)	(8)
Income (loss) before income taxes	29,670	34,369	35,567	33,793	22,377	640	(6)	451	330	424
Provision for current and deferred domestic income taxes	6,528	8,292	7,805	7,502	6,760	125	65	91	102	141
Income (loss) after income taxes	23,142	26,077	27,762	26,291	15,617	516	(71)	360	228	283
Cash dividends charged to retained earnings this quarter	4,028	2,826	6,284	3,498	9,303	271	377	433	475	282
Net income retained in business	19,114	23,252	21,478	22,793	6,314	245	(448)	(73)	(247)	0
Retained earnings at beginning of quarter	157,754	168,993	188,230	207,165	222,329	(6,431)	(4,465)	(4,734)	(4,072)	(7,954)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(9,377)	(4,859)	(2,679)	(3,302)	(5,753)	(132)	(65)	35	28	(118)
Retained earnings at end of quarter	167,491	187,385	207,029	226,657	222,890	(6,319)	(4,979)	(4,772)	(4,291)	(8,071)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.31	3.18	3.31	3.26	3.22	1.53	1.64	1.67	1.72	1.57
All other operating costs and expenses	88.90	87.04	87.97	86.82	87.53	90.11	97.10	91.00	92.35	91.74
Income (loss) from operations	7.79	9.78	8.72	9.92	9.25	8.36	1.26	7.32	5.92	6.69
Interest expense	1.56	1.48	1.69	1.64	1.63	1.12	1.20	1.03	1.05	1.04
All other nonoperating income (expense)	13.54	13.32	17.35	14.32	7.53	0.14	(0.13)	(0.39)	(0.64)	(0.11)
Income (loss) before income taxes	19.78	21.62	24.38	22.60	15.14	7.39	(0.08)	5.90	4.23	5.54
Provision for current and deferred domestic income taxes	4.35	5.22	5.35	5.02	4.57	1.44	0.82	1.19	1.31	1.84
Income (loss) after income taxes	15.42	16.41	19.03	17.58	10.57	5.95	(0.89)	4.71	2.93	3.70
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.50	21.99	21.88	20.37	13.49	35.83	(0.33)	23.27	15.87	21.32
After income taxes	15.21	16.68	17.08	15.85	9.41	28.84	(3.83)	18.58	10.97	14.23
Annual rate of profit on total assets:										
Before income taxes	10.97	12.29	12.38	11.67	7.64	13.85	(0.15)	10.73	7.65	9.93
After income taxes	8.56	9.32	9.66	9.08	5.33	11.15	(1.71)	8.57	5.29	6.63
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.57	1.55	1.59	1.60	1.57	2.11	2.27	2.50	2.46	2.33
Total cash, U.S. Government and other securities, to total current liabilities	0.58	0.58	0.61	0.59	0.59	0.56	0.61	0.66	0.64	0.65
Total stockholders' equity to total debt	3.07	3.08	3.16	3.25	3.15	1.48	1.78	1.81	2.04	1.91

Table 24.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	54,327	52,897	53,132	48,367	47,229	3,393	2,989	2,976	2,981	3,245
Time deposits in the U.S., including negotiable certificates of deposit	8,054	9,670	10,915	8,796	7,921	202	193	234	164	206
Total cash on hand and in U.S. banks	62,381	62,567	64,047	57,163	55,150	3,596	3,181	3,210	3,145	3,451
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	47,844	50,605	51,432	54,051	57,479	388	359	221	366	273
Total cash, U.S. Government and other securities	110,225	113,172	115,478	111,213	112,629	3,984	3,541	3,431	3,511	3,725
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	72,731	72,605	71,373	71,692	72,591	4,800	4,088	4,069	4,222	4,185
Inventories	52,068	51,161	52,668	53,521	54,731	5,262	4,704	4,729	4,904	4,714
All other current assets	62,594	62,306	62,263	62,721	61,080	881	788	776	852	801
Total current assets	297,618	299,245	301,782	299,148	301,032	14,927	13,121	13,006	13,490	13,425
Property, plant, and equipment	233,711	237,023	241,763	244,363	247,852	7,363	7,461	8,025	8,288	7,701
Land and mineral rights	6,673	6,716	6,776	6,954	7,080	91	84	77	60	56
Less: Accumulated depreciation, depletion, and amortization	147,504	149,036	150,565	151,837	153,597	5,446	5,551	5,992	6,269	5,748
Net property, plant, and equipment	92,879	94,703	97,974	99,480	101,334	2,008	1,994	2,110	2,079	2,008
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	691,140	724,868	749,360	759,935	768,592	1,566	1,461	1,700	1,659	1,634
Total Assets	1,081,637	1,118,816	1,149,116	1,158,563	1,170,959	18,501	16,575	16,816	17,228	17,067
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,946	3,667	3,149	2,819	2,606	739	549	600	598	609
b. Other short-term loans, including commercial paper	8,818	9,494	6,274	5,016	5,374	637	614	253	235	303
Trade accounts and trade notes payable	53,742	56,198	54,044	52,657	53,689	2,693	2,004	1,904	1,945	1,980
Income taxes accrued, prior and current years, net of payments	2,951	3,680	3,535	2,015	2,219	128	83	76	98	99
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,007	2,188	2,414	4,163	3,401	317	272	274	275	263
b. Other long-term loans	13,189	12,363	11,862	14,650	15,179	260	192	312	262	357
All other current liabilities, including excise and sales taxes, and accrued expenses	104,609	105,905	108,407	106,121	109,737	2,294	2,068	1,790	2,062	2,162
Total current liabilities	189,261	193,495	189,683	187,442	192,204	7,068	5,782	5,209	5,474	5,772
Long-term debt, due in more than 1 year:										
a. Loans from banks	33,227	34,299	33,674	33,349	34,701	894	840	913	912	879
b. Other long-term loans	136,900	141,324	148,162	144,000	149,200	1,980	1,700	1,924	1,786	1,748
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	113,639	124,424	127,465	130,105	131,265	1,411	833	1,013	750	720
Total liabilities	473,028	493,542	498,984	494,896	507,370	11,352	9,154	9,060	8,922	9,120
Capital stock and other capital (less treasury stock)	441,118	437,888	443,102	437,010	440,698	13,468	12,400	12,528	12,597	16,018
Retained earnings	167,491	187,385	207,029	226,657	222,890	(6,319)	(4,979)	(4,772)	(4,291)	(8,071)
Stockholders' equity	608,609	625,274	650,131	663,667	663,588	7,150	7,421	7,756	8,306	7,947
Total Liabilities and Stockholders' Equity	1,081,637	1,118,816	1,149,116	1,158,563	1,170,959	18,501	16,575	16,816	17,228	17,067
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	108,356	105,750	112,099	111,706	108,828	7,859	7,339	7,797	8,015	7,652
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.19	10.12	10.05	9.60	9.62	21.53	21.36	20.40	20.38	21.82
Trade accounts and trade notes receivable	6.72	6.49	6.21	6.19	6.20	25.95	24.66	24.20	24.51	24.52
Inventories	4.81	4.57	4.58	4.62	4.67	28.44	28.38	28.13	28.47	27.62
Total current assets	27.52	26.75	26.26	25.82	25.71	80.68	79.16	77.34	78.30	78.66
Net property, plant, and equipment	8.59	8.46	8.53	8.59	8.65	10.85	12.03	12.55	12.07	11.77
Short-term debt, including current portion of long-term debt	2.58	2.48	2.06	2.30	2.27	10.55	9.81	8.56	7.95	8.97
Total current liabilities	17.50	17.29	16.51	16.18	16.41	38.20	34.88	30.98	31.78	33.82
Long-term debt	15.73	15.70	15.82	15.31	15.71	15.53	15.32	16.87	15.66	15.39
Total liabilities	43.73	44.11	43.42	42.72	43.33	61.36	55.23	53.88	51.79	53.44
Stockholders' equity	56.27	55.89	56.58	57.28	56.67	38.64	44.77	46.12	48.21	46.56

Table 25.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	46,157	53,184	46,473	48,793	47,946	1,554	1,156	1,038	972	962
Depreciation, depletion, and amortization of property, plant, and equipment	1,092	1,151	1,158	1,243	1,194	16	12	11	11	10
All other operating costs and expenses	40,770	44,131	39,546	41,140	40,819	1,435	1,100	972	962	938
Income (loss) from operations	4,296	7,902	5,768	6,409	5,933	103	45	54	0	14
Interest expense	339	372	377	364	386	22	22	4	4	4
All other nonoperating income (expense)	9,696	11,858	14,245	10,718	(1,240)	2	(11)	1	1	(9)
Income (loss) before income taxes	13,653	19,388	19,637	16,763	4,308	82	12	52	(4)	1
Provision for current and deferred domestic income taxes	2,750	4,487	4,383	3,771	2,877	14	5	23	3	16
Income (loss) after income taxes	10,903	14,901	15,255	12,992	1,431	68	7	29	(7)	(16)
Cash dividends charged to retained earnings this quarter	250	238	341	58	2,934	25	56	70	29	19
Net income retained in business	10,652	14,664	14,914	12,934	(1,503)	43	(49)	(41)	(36)	(35)
Retained earnings at beginning of quarter	137,590	147,869	164,073	177,875	189,887	(2,439)	(536)	341	(292)	(713)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,944)	454	(695)	(303)	(434)	(37)	(22)	6	12	(13)
Retained earnings at end of quarter	146,299	162,987	178,291	190,506	187,950	(2,433)	(607)	306	(316)	(760)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.37	2.16	2.49	2.55	2.49	1.06	1.01	1.08	1.10	1.01
All other operating costs and expenses	88.33	82.98	85.10	84.32	85.13	92.33	95.11	93.69	98.93	97.50
Income (loss) from operations	9.31	14.86	12.41	13.14	12.37	6.61	3.88	5.24	(0.03)	1.49
Interest expense	0.73	0.70	0.81	0.75	0.80	1.45	1.90	0.37	0.41	0.46
All other nonoperating income (expense)	21.01	22.30	30.65	21.97	(2.59)	0.13	(0.97)	0.12	0.05	(0.96)
Income (loss) before income taxes	29.58	36.45	42.25	34.36	8.98	5.30	1.01	4.98	(0.39)	0.07
Provision for current and deferred domestic income taxes	5.96	8.44	9.43	7.73	6.00	0.91	0.44	2.19	0.36	1.71
Income (loss) after income taxes	23.62	28.02	32.82	26.63	2.98	4.39	0.56	2.80	(0.75)	(1.64)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	32.78	42.78	39.70	31.51	8.17	108.45	10.86	16.67	(1.18)	0.23
After income taxes	26.18	32.88	30.84	24.42	2.71	89.81	6.07	9.35	(2.28)	(5.35)
Annual rate of profit on total assets:										
Before income taxes	18.55	24.05	23.19	19.06	4.90	12.44	2.48	10.57	(0.78)	0.15
After income taxes	14.81	18.48	18.02	14.77	1.63	10.30	1.39	5.93	(1.51)	(3.58)
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.09	1.07	1.14	1.19	1.21	1.35	1.30	2.82	3.10	3.62
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.35	0.39	0.42	0.42	0.31	0.35	0.74	0.89	0.98
Total stockholders' equity to total debt	3.96	3.85	4.27	4.78	4.83	0.39	0.63	5.44	5.78	5.23

¹ Included in Computer and Electronic Products.

Table 25.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,385	9,447	10,367	10,052	8,938	482	406	398	453	392
Time deposits in the U.S., including negotiable certificates of deposit	37	46	39	101	57	12	11	8	3	16
Total cash on hand and in U.S. banks	8,422	9,493	10,406	10,154	8,995	494	417	406	455	408
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	12,343	14,785	14,242	15,887	18,234	30	7	0	8	0
Total cash, U.S. Government and other securities	20,765	24,278	24,648	26,040	27,229	524	424	406	463	408
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,061	18,458	17,805	18,077	19,341	844	507	530	515	504
Inventories	7,367	7,530	7,755	8,442	8,376	757	545	527	568	507
All other current assets	24,363	23,849	22,333	21,710	23,033	141	91	92	73	85
Total current assets	70,556	74,114	72,540	74,270	77,979	2,267	1,567	1,555	1,619	1,503
Property, plant, and equipment	37,162	37,665	39,705	41,132	41,035	743	677	820	802	703
Land and mineral rights	2,813	2,829	2,774	2,982	3,080	10	14	11	10	11
Less: Accumulated depreciation, depletion, and amortization	20,954	21,508	22,619	22,831	23,392	566	514	641	613	543
Net property, plant, and equipment	19,021	18,986	19,860	21,283	20,722	188	177	190	199	170
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	204,877	229,367	246,253	256,192	253,106	194	134	212	98	87
Total Assets	294,455	322,468	338,653	351,745	351,807	2,649	1,878	1,957	1,917	1,760
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	223	241	185	155	130	174	88	80	75	67
b. Other short-term loans, including commercial paper	3,423	3,767	700	578	249	382	363	4	11	0
Trade accounts and trade notes payable	22,283	25,019	22,727	21,916	22,731	596	337	229	200	206
Income taxes accrued, prior and current years, net of payments	252	1,124	23	4	369	20	12	6	3	(2)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	223	229	57	53	39	32	9	11	11	4
b. Other long-term loans	8,904	9,274	8,705	9,560	10,207	0	1	7	14	5
All other current liabilities, including excise and sales taxes, and accrued expenses	29,155	29,483	31,270	30,142	30,912	481	399	214	208	135
Total current liabilities	64,464	69,138	63,666	62,409	64,638	1,685	1,209	551	523	415
Long-term debt, due in more than 1 year:										
a. Loans from banks	1,885	1,696	1,494	1,337	2,250	73	104	71	62	63
b. Other long-term loans	27,425	31,902	35,193	32,800	30,822	123	117	55	46	86
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,074	38,444	40,443	42,393	43,082	464	19	40	16	20
Total liabilities	127,847	141,181	140,797	138,939	140,792	2,345	1,449	717	647	584
Capital stock and other capital (less treasury stock)	20,309	18,300	19,565	22,300	23,065	2,737	1,036	935	1,586	1,937
Retained earnings	146,299	162,987	178,291	190,506	187,950	(2,433)	(607)	306	(316)	(760)
Stockholders' equity	166,608	181,287	197,856	212,806	211,015	304	429	1,241	1,270	1,177
Total Liabilities and Stockholders' Equity	294,455	322,468	338,653	351,745	351,807	2,649	1,878	1,957	1,917	1,760
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,093	4,976	8,874	11,861	13,342	582	358	1,004	1,097	1,088
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.05	7.53	7.28	7.40	7.74	19.78	22.58	20.74	24.14	23.19
Trade accounts and trade notes receivable	6.13	5.72	5.26	5.14	5.50	31.88	26.98	27.09	26.86	28.62
Inventories	2.50	2.34	2.29	2.40	2.38	28.60	29.04	26.90	29.64	28.77
Total current assets	23.96	22.98	21.42	21.11	22.17	85.58	83.44	79.43	84.47	85.40
Net property, plant, and equipment	6.46	5.89	5.86	6.05	5.89	7.08	9.41	9.71	10.40	9.68
Short-term debt, including current portion of long-term debt	4.34	4.19	2.85	2.94	3.02	22.20	24.56	5.23	5.82	4.33
Total current liabilities	21.89	21.44	18.80	17.74	18.37	63.61	64.37	28.14	27.27	23.58
Long-term debt	9.95	10.42	10.83	9.70	9.40	7.42	11.76	6.43	5.65	8.46
Total liabilities	43.42	43.78	41.58	39.50	40.02	88.53	77.16	36.61	33.75	33.16
Stockholders' equity	56.58	56.22	58.42	60.50	59.98	11.47	22.84	63.39	66.25	66.84

¹ Included in Computer and Electronic Products.

Table 26.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	33,143	34,222	32,615	31,020	30,828	1,089	848	823	977	861
Depreciation, depletion, and amortization of property, plant, and equipment	872	895	875	871	789	15	13	12	13	11
All other operating costs and expenses	31,022	30,197	28,823	26,259	26,580	975	807	793	941	832
Income (loss) from operations	1,248	3,131	2,916	3,891	3,459	99	28	18	23	18
Interest expense	607	590	603	625	586	16	10	9	11	9
All other nonoperating income (expense)	3,689	3,448	2,856	1,904	3,450	3	(2)	(3)	(5)	(1)
Income (loss) before income taxes	4,331	5,989	5,170	5,170	6,322	85	16	6	8	9
Provision for current and deferred domestic income taxes	902	1,236	1,029	985	1,457	15	3	1	2	6
Income (loss) after income taxes	3,429	4,753	4,141	4,185	4,865	71	13	5	6	2
Cash dividends charged to retained earnings this quarter	566	894	1,345	1,090	2,325	44	34	62	64	47
Net income retained in business	2,863	3,859	2,796	3,095	2,540	27	(21)	(57)	(59)	(45)
Retained earnings at beginning of quarter	(75,448)	(73,209)	(70,529)	(68,873)	(67,167)	(345)	186	(114)	(818)	(2,158)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,753)	(940)	(251)	(262)	(2,455)	5	32	(4)	(10)	(14)
Retained earnings at end of quarter	(74,339)	(70,290)	(67,984)	(66,040)	(67,081)	(313)	197	(174)	(886)	(2,218)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.63	2.61	2.68	2.81	2.56	1.37	1.51	1.42	1.30	1.29
All other operating costs and expenses	93.60	88.24	88.38	84.65	86.22	89.54	95.15	96.36	96.33	96.61
Income (loss) from operations	3.77	9.15	8.94	12.54	11.22	9.09	3.34	2.22	2.37	2.10
Interest expense	1.83	1.72	1.85	2.02	1.90	1.51	1.22	1.09	1.09	1.05
All other nonoperating income (expense)	11.13	10.08	8.76	6.14	11.19	0.25	(0.19)	(0.42)	(0.48)	(0.06)
Income (loss) before income taxes	13.07	17.50	15.85	16.67	20.51	7.83	1.94	0.71	0.81	0.99
Provision for current and deferred domestic income taxes	2.72	3.61	3.15	3.17	4.73	1.35	0.40	0.13	0.22	0.75
Income (loss) after income taxes	10.35	13.89	12.70	13.49	15.78	6.48	1.54	0.58	0.59	0.25
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.24	16.55	13.95	14.31	17.79	51.21	9.01	3.21	3.95	3.79
After income taxes	9.69	13.14	11.17	11.58	13.69	42.36	7.17	2.62	2.89	0.94
Annual rate of profit on total assets:										
Before income taxes	6.64	8.96	7.53	7.67	9.54	14.62	3.85	1.21	1.50	1.77
After income taxes	5.26	7.11	6.03	6.21	7.34	12.09	3.07	0.99	1.09	0.44
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.68	1.69	1.72	1.72	1.69	2.34	2.76	2.88	2.70	2.42
Total cash, U.S. Government and other securities, to total current liabilities	0.74	0.72	0.77	0.72	0.70	0.62	0.80	0.85	0.78	0.72
Total stockholders' equity to total debt	3.33	3.42	3.38	3.31	3.33	0.68	1.31	1.04	1.05	1.97

¹ Included in Computer and Electronic Products.

Table 26.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	14,091	12,918	13,571	11,430	11,306	516	411	464	509	498
Time deposits in the U.S., including negotiable certificates of deposit	2,576	2,720	3,681	1,413	1,821	24	25	28	25	7
Total cash on hand and in U.S. banks	16,667	15,638	17,251	12,843	13,128	540	436	493	534	505
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	15,991	16,263	18,221	18,439	17,048	1	0	3	3	3
Total cash, U.S. Government and other securities	32,658	31,901	35,472	31,282	30,175	541	436	496	537	508
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,948	18,309	17,852	17,241	17,402	645	422	497	565	505
Inventories	8,332	8,414	8,630	8,507	8,756	699	528	570	621	559
All other current assets	15,782	16,090	17,397	17,854	16,144	153	124	127	139	133
Total current assets	74,719	74,714	79,350	74,883	72,478	2,038	1,510	1,689	1,862	1,704
Property, plant, and equipment	39,355	40,626	41,213	40,281	39,709	776	687	824	845	742
Land and mineral rights	950	922	923	883	868	12	13	13	13	12
Less: Accumulated depreciation, depletion, and amortization	23,985	24,883	25,624	25,004	24,744	619	568	696	701	625
Net property, plant, and equipment	16,320	16,664	16,512	16,160	15,834	170	132	140	157	129
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	169,698	176,093	178,746	178,677	176,767	127	66	98	84	96
Total Assets	260,737	267,471	274,609	269,720	265,078	2,335	1,708	1,928	2,104	1,930
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	719	687	658	566	504	114	76	93	125	86
b. Other short-term loans, including commercial paper	122	64	341	300	278	82	57	68	40	20
Trade accounts and trade notes payable	7,825	7,935	8,218	7,620	7,879	274	203	254	256	330
Income taxes accrued, prior and current years, net of payments	516	536	905	631	482	13	17	5	1	2
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	126	89	90	113	20	75	18	12	40	10
b. Other long-term loans	1,572	1,361	1,397	810	665	18	12	10	45	72
All other current liabilities, including excise and sales taxes, and accrued expenses	33,486	33,552	34,657	33,550	33,172	296	163	146	185	183
Total current liabilities	44,366	44,224	46,268	43,590	42,999	872	547	587	691	704
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,236	8,258	8,115	8,176	8,143	116	78	110	118	102
b. Other long-term loans	31,718	31,848	33,204	33,675	33,025	580	314	405	389	169
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,882	38,415	38,746	39,763	38,771	100	39	99	109	52
Total liabilities	119,202	122,745	126,332	125,204	122,938	1,668	978	1,201	1,307	1,027
Capital stock and other capital (less treasury stock)	215,874	215,016	216,261	210,556	209,221	979	534	901	1,683	3,121
Retained earnings	(74,339)	(70,290)	(67,984)	(66,040)	(67,081)	(313)	197	(174)	(886)	(2,218)
Stockholders' equity	141,535	144,726	148,277	144,516	142,140	666	730	727	797	903
Total Liabilities and Stockholders' Equity	260,737	267,471	274,609	269,720	265,078	2,335	1,708	1,928	2,104	1,930
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	30,353	30,491	33,083	31,293	29,479	1,166	963	1,103	1,171	1,001
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	12.53	11.93	12.92	11.60	11.38	23.19	25.55	25.73	25.53	26.30
Trade accounts and trade notes receivable	6.88	6.85	6.50	6.39	6.57	27.62	24.71	25.76	26.85	26.15
Inventories	3.20	3.15	3.14	3.15	3.30	29.92	30.91	29.56	29.52	28.98
Total current assets	28.66	27.93	28.90	27.76	27.34	87.30	88.41	87.64	88.52	88.32
Net property, plant, and equipment	6.26	6.23	6.01	5.99	5.97	7.27	7.72	7.27	7.49	6.69
Short-term debt, including current portion of long-term debt	0.97	0.82	0.91	0.66	0.55	12.38	9.60	9.48	11.87	9.78
Total current liabilities	17.02	16.53	16.85	16.16	16.22	37.35	32.01	30.44	32.84	36.47
Long-term debt	15.32	14.99	15.05	15.52	15.53	29.82	22.94	26.70	24.12	14.03
Total liabilities	45.72	45.89	46.00	46.42	46.38	71.46	57.25	62.29	62.13	53.20
Stockholders' equity	54.28	54.11	54.00	53.58	53.62	28.54	42.75	37.71	37.87	46.80

¹ Included in Computer and Electronic Products.

Table 27.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	70,738	71,551	66,801	69,725	68,990	6,026	5,953	5,788	5,836	5,821
Depreciation, depletion, and amortization of property, plant, and equipment	2,996	3,013	2,801	2,760	2,782	101	106	105	111	100
All other operating costs and expenses	61,593	64,023	59,968	62,425	61,939	5,401	5,819	5,196	5,287	5,243
Income (loss) from operations	6,148	4,515	4,032	4,541	4,270	523	27	488	438	479
Interest expense	1,398	1,390	1,486	1,465	1,441	58	63	66	67	66
All other nonoperating income (expense)	6,937	5,868	8,215	8,785	8,919	7	2	(28)	(46)	1
Income (loss) before income taxes	11,687	8,992	10,760	11,860	11,748	473	(34)	394	325	414
Provision for current and deferred domestic income taxes	2,877	2,569	2,394	2,747	2,426	96	56	67	96	118
Income (loss) after income taxes	8,810	6,423	8,366	9,114	9,322	377	(91)	327	229	296
Cash dividends charged to retained earnings this quarter	3,211	1,694	4,599	2,349	4,045	202	287	301	382	216
Net income retained in business	5,599	4,729	3,768	6,764	5,277	175	(378)	25	(153)	80
Retained earnings at beginning of quarter	95,612	94,333	94,687	98,163	99,609	(3,648)	(4,116)	(4,961)	(2,961)	(5,082)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(5,679)	(4,373)	(1,732)	(2,736)	(2,865)	(100)	(75)	33	26	(91)
Retained earnings at end of quarter	95,531	94,689	96,722	102,191	102,021	(3,573)	(4,569)	(4,903)	(3,088)	(5,093)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.24	4.21	4.19	3.96	4.03	1.68	1.79	1.81	1.90	1.71
All other operating costs and expenses	87.07	89.48	89.77	89.53	89.78	89.63	97.76	89.76	90.59	90.07
Income (loss) from operations	8.69	6.31	6.04	6.51	6.19	8.68	0.46	8.42	7.51	8.22
Interest expense	1.98	1.94	2.23	2.10	2.09	0.96	1.07	1.14	1.15	1.13
All other nonoperating income (expense)	9.81	8.20	12.30	12.60	12.93	0.12	0.04	(0.48)	(0.78)	0.02
Income (loss) before income taxes	16.52	12.57	16.11	17.01	17.03	7.85	(0.57)	6.80	5.58	7.12
Provision for current and deferred domestic income taxes	4.07	3.59	3.58	3.94	3.52	1.59	0.95	1.16	1.65	2.03
Income (loss) after income taxes	12.45	8.98	12.52	13.07	13.51	6.25	(1.52)	5.64	3.93	5.09
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.56	12.02	14.16	15.49	15.14	30.60	(2.18)	27.21	20.87	28.25
After income taxes	11.73	8.59	11.01	11.90	12.01	24.39	(5.79)	22.57	14.70	20.20
Annual rate of profit on total assets:										
Before income taxes	8.88	6.80	8.03	8.83	8.48	13.99	(1.05)	12.18	9.86	12.39
After income taxes	6.69	4.86	6.25	6.79	6.73	11.15	(2.79)	10.10	6.95	8.86
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.89	1.88	1.88	1.84	1.78	2.35	2.49	2.40	2.35	2.20
Total cash, U.S. Government and other securities, to total current liabilities	0.71	0.71	0.69	0.66	0.65	0.65	0.67	0.62	0.59	0.60
Total stockholders' equity to total debt	2.65	2.63	2.63	2.64	2.50	2.02	2.14	1.73	2.02	1.69

¹ Included in Computer and Electronic Products.

Table 27.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	31,851	30,532	29,195	26,885	26,985	2,395	2,172	2,114	2,020	2,355
Time deposits in the U.S., including negotiable certificates of deposit	5,441	6,904	7,196	7,282	6,043	166	156	197	137	183
Total cash on hand and in U.S. banks	37,291	37,436	36,390	34,166	33,028	2,561	2,328	2,311	2,157	2,538
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	19,511	19,558	18,969	19,725	22,197	358	352	218	355	271
Total cash, U.S. Government and other securities	56,802	56,993	55,359	53,891	55,225	2,919	2,680	2,529	2,511	2,809
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	36,722	35,839	35,716	36,374	35,847	3,311	3,159	3,042	3,142	3,177
Inventories	36,369	35,217	36,283	36,572	37,600	3,806	3,631	3,633	3,715	3,648
All other current assets	22,449	22,367	22,533	23,158	21,903	586	573	557	640	583
Total current assets	152,342	150,417	149,891	149,995	150,575	10,622	10,044	9,761	10,008	10,217
Property, plant, and equipment	157,193	158,732	160,845	162,950	167,107	5,843	6,097	6,381	6,641	6,257
Land and mineral rights	2,910	2,965	3,079	3,089	3,132	68	57	54	37	33
Less: Accumulated depreciation, depletion, and amortization	102,565	102,644	102,322	104,002	105,461	4,261	4,469	4,654	4,955	4,581
Net property, plant, and equipment	57,538	59,053	61,603	62,037	64,778	1,651	1,685	1,780	1,723	1,709
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	316,565	319,408	324,361	325,066	338,720	1,245	1,260	1,389	1,476	1,451
Total Assets	526,445	528,877	535,854	537,098	554,073	13,518	12,990	12,931	13,207	13,377
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,004	2,738	2,306	2,097	1,972	451	384	428	398	456
b. Other short-term loans, including commercial paper	5,273	5,662	5,232	4,138	4,847	173	194	180	184	283
Trade accounts and trade notes payable	23,633	23,244	23,099	23,122	23,079	1,823	1,465	1,422	1,490	1,444
Income taxes accrued, prior and current years, net of payments	2,183	2,020	2,607	1,379	1,368	95	54	65	94	99
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,659	1,871	2,267	3,997	3,342	209	244	252	224	249
b. Other long-term loans	2,713	1,728	1,760	4,281	4,307	242	179	295	202	279
All other current liabilities, including excise and sales taxes, and accrued expenses	41,967	42,870	42,479	42,429	45,653	1,517	1,506	1,430	1,669	1,844
Total current liabilities	80,431	80,133	79,749	81,443	84,568	4,511	4,026	4,071	4,261	4,654
Long-term debt, due in more than 1 year:										
a. Loans from banks	23,106	24,345	24,065	23,837	24,308	704	658	733	731	714
b. Other long-term loans	77,758	77,573	79,765	77,525	85,354	1,276	1,269	1,464	1,350	1,494
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	44,683	47,565	48,276	47,949	49,411	847	775	875	625	648
Total liabilities	225,979	229,616	231,856	230,753	243,641	7,338	6,728	7,142	6,968	7,510
Capital stock and other capital (less treasury stock)	204,935	204,572	207,276	204,154	208,411	9,753	10,831	10,692	9,328	10,961
Retained earnings	95,531	94,689	96,722	102,191	102,021	(3,573)	(4,569)	(4,903)	(3,088)	(5,093)
Stockholders' equity	300,466	299,261	303,998	306,345	310,433	6,179	6,262	5,788	6,239	5,868
Total Liabilities and Stockholders' Equity	526,445	528,877	535,854	537,098	554,073	13,518	12,990	12,931	13,207	13,377
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	71,911	70,284	70,142	68,552	66,008	6,111	6,018	5,690	5,747	5,564
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.79	10.78	10.33	10.03	9.97	21.59	20.63	19.56	19.02	21.00
Trade accounts and trade notes receivable	6.98	6.78	6.67	6.77	6.47	24.49	24.32	23.53	23.79	23.75
Inventories	6.91	6.66	6.77	6.81	6.79	28.16	27.95	28.10	28.13	27.27
Total current assets	28.94	28.44	27.97	27.93	27.18	78.58	77.33	75.49	75.78	76.38
Net property, plant, and equipment	10.93	11.17	11.50	11.55	11.69	12.21	12.97	13.77	13.04	12.77
Short-term debt, including current portion of long-term debt	2.40	2.27	2.16	2.70	2.61	7.96	7.71	8.93	7.63	9.47
Total current liabilities	15.28	15.15	14.88	15.16	15.26	33.37	31.00	31.48	32.26	34.79
Long-term debt	19.16	19.27	19.38	18.87	19.79	14.65	14.83	16.99	15.76	16.50
Total liabilities	42.93	43.42	43.27	42.96	43.97	54.29	51.79	55.24	52.76	56.14
Stockholders' equity	57.07	56.58	56.73	57.04	56.03	45.71	48.21	44.76	47.24	43.86

¹ Included in Computer and Electronic Products.

Table 28.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	43,777	43,944	44,390	46,472	45,724	6,333	6,199	5,623	6,296	6,163
Depreciation, depletion, and amortization of property, plant, and equipment	923	931	949	959	980	125	128	107	106	110
All other operating costs and expenses	39,973	40,122	40,486	41,741	41,285	5,898	5,841	5,421	5,763	5,627
Income (loss) from operations	2,881	2,892	2,954	3,772	3,459	310	230	95	427	427
Interest expense	695	704	747	724	727	37	51	42	48	47
All other nonoperating income (expense)	3,646	3,109	3,148	3,171	3,293	(14)	(24)	3	9	(33)
Income (loss) before income taxes	5,832	5,297	5,356	6,219	6,025	259	155	56	388	346
Provision for current and deferred domestic income taxes	816	333	698	865	829	47	50	66	99	105
Income (loss) after income taxes	5,016	4,964	4,657	5,353	5,196	212	105	(10)	289	241
Cash dividends charged to retained earnings this quarter	3,083	2,812	2,672	2,765	2,930	64	224	189	288	208
Net income retained in business	1,933	2,152	1,986	2,588	2,266	148	(118)	(199)	2	33
Retained earnings at beginning of quarter	168,774	171,027	173,248	174,397	174,245	2,505	2,794	2,285	2,320	1,757
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(37)	(20)	9	(155)	(35)	45	61	(43)	(26)	51
Retained earnings at end of quarter	170,670	173,159	175,243	176,830	176,477	2,698	2,736	2,043	2,296	1,841
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.11	2.12	2.14	2.06	2.14	1.98	2.07	1.90	1.68	1.79
All other operating costs and expenses	91.31	91.30	91.21	89.82	90.29	93.12	94.22	96.41	91.53	91.29
Income (loss) from operations	6.58	6.58	6.66	8.12	7.57	4.90	3.71	1.69	6.78	6.92
Interest expense	1.59	1.60	1.68	1.56	1.59	0.58	0.82	0.74	0.76	0.76
All other nonoperating income (expense)	8.33	7.07	7.09	6.82	7.20	(0.22)	(0.38)	0.05	0.14	(0.54)
Income (loss) before income taxes	13.32	12.05	12.06	13.38	13.18	4.09	2.50	1.00	6.16	5.62
Provision for current and deferred domestic income taxes	1.86	0.76	1.57	1.86	1.81	0.74	0.81	1.18	1.57	1.71
Income (loss) after income taxes	11.46	11.30	10.49	11.52	11.36	3.35	1.70	(0.18)	4.59	3.91
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.22	11.71	11.49	13.40	12.79	13.76	8.78	3.28	22.73	18.38
After income taxes	10.51	10.98	9.99	11.53	11.03	11.27	5.95	(0.61)	16.95	12.79
Annual rate of profit on total assets:										
Before income taxes	6.76	6.15	6.10	7.09	6.82	7.19	4.55	1.69	11.73	10.31
After income taxes	5.81	5.76	5.31	6.10	5.88	5.88	3.09	(0.31)	8.75	7.17
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.14	1.10	1.05	1.06	1.07	2.51	2.46	2.31	2.26	2.51
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.21	0.18	0.20	0.20	0.73	0.72	0.66	0.58	0.57
Total stockholders' equity to total debt	3.52	3.18	3.24	3.23	3.35	2.35	2.28	2.17	2.32	2.68

Table 28.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	12,478	12,635	11,597	13,590	12,718	2,561	2,413	2,216	2,211	1,995
Time deposits in the U.S., including negotiable certificates of deposit	690	531	429	314	402	358	216	229	111	98
Total cash on hand and in U.S. banks	13,168	13,167	12,026	13,904	13,120	2,919	2,629	2,445	2,322	2,093
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,196	1,118	1,268	1,197	1,372	280	313	271	193	151
Total cash, U.S. Government and other securities	14,364	14,284	13,293	15,101	14,493	3,199	2,942	2,716	2,515	2,244
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,499	24,064	25,097	25,399	25,038	3,237	3,024	2,861	3,155	3,310
Inventories	28,056	27,766	29,424	29,641	30,121	3,948	3,628	3,483	3,652	3,901
All other current assets	8,987	8,647	8,812	9,508	9,891	556	510	485	532	502
Total current assets	75,906	74,762	76,626	79,648	79,543	10,940	10,104	9,545	9,854	9,957
Property, plant, and equipment	64,274	65,740	65,793	65,824	67,294	7,268	7,357	6,865	6,642	6,924
Land and mineral rights	1,223	1,268	1,259	1,308	1,331	129	129	117	127	148
Less: Accumulated depreciation, depletion, and amortization	39,720	39,763	39,465	39,521	40,371	5,122	5,253	4,845	4,729	4,903
Net property, plant, and equipment	25,777	27,245	27,588	27,611	28,254	2,274	2,234	2,137	2,040	2,169
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	243,531	242,409	246,804	243,534	245,739	1,215	1,295	1,584	1,324	1,314
Total Assets	345,213	344,416	351,018	350,793	353,537	14,429	13,633	13,265	13,218	13,440
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,951	3,183	3,249	3,365	3,052	517	413	510	658	567
b. Other short-term loans, including commercial paper	2,886	3,802	4,329	6,096	5,684	167	185	188	171	85
Trade accounts and trade notes payable	20,915	21,494	22,059	22,479	21,878	2,232	2,031	1,939	2,001	1,806
Income taxes accrued, prior and current years, net of payments	2,616	2,483	2,885	2,677	2,748	51	47	50	96	113
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	889	922	1,153	1,159	814	237	244	260	228	250
b. Other long-term loans	1,574	2,633	6,385	5,916	6,079	53	118	188	136	265
All other current liabilities, including excise and sales taxes, and accrued expenses	34,801	33,337	33,047	33,312	34,000	1,104	1,075	1,005	1,065	879
Total current liabilities	66,633	67,853	73,108	75,004	74,254	4,360	4,114	4,140	4,356	3,965
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,502	8,638	8,590	7,212	6,600	955	1,011	983	844	833
b. Other long-term loans	37,421	37,747	33,893	33,753	33,978	1,282	1,136	1,027	904	815
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,744	49,276	48,992	49,151	50,257	296	299	281	292	288
Total liabilities	154,300	163,513	164,583	165,120	165,089	6,892	6,560	6,431	6,396	5,901
Capital stock and other capital (less treasury stock)	20,243	7,744	11,193	8,843	11,971	4,839	4,337	4,791	4,526	5,698
Retained earnings	170,670	173,159	175,243	176,830	176,477	2,698	2,736	2,043	2,296	1,841
Stockholders' equity	190,913	180,902	186,435	185,673	188,448	7,537	7,073	6,834	6,823	7,539
Total Liabilities and Stockholders' Equity	345,213	344,416	351,018	350,793	353,537	14,429	13,633	13,265	13,218	13,440
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,273	6,909	3,518	4,644	5,290	6,580	5,991	5,405	5,499	5,991
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.16	4.15	3.79	4.30	4.10	22.17	21.58	20.47	19.03	16.70
Trade accounts and trade notes receivable	7.10	6.99	7.15	7.24	7.08	22.43	22.18	21.57	23.87	24.62
Inventories	8.13	8.06	8.38	8.45	8.52	27.36	26.61	26.26	27.63	29.02
Total current assets	21.99	21.71	21.83	22.71	22.50	75.82	74.12	71.95	74.55	74.08
Net property, plant, and equipment	7.47	7.91	7.86	7.87	7.99	15.76	16.39	16.11	15.43	16.14
Short-term debt, including current portion of long-term debt	2.40	3.06	4.31	4.71	4.42	6.74	7.05	8.64	9.03	8.69
Total current liabilities	19.30	19.70	20.83	21.38	21.00	30.21	30.17	31.21	32.95	29.50
Long-term debt	13.30	13.47	12.10	11.68	11.48	15.50	15.75	15.15	13.23	12.26
Total liabilities	44.70	47.48	46.89	47.07	46.70	47.76	48.12	48.48	48.39	43.91
Stockholders' equity	55.30	52.52	53.11	52.93	53.30	52.24	51.88	51.52	51.61	56.09

Table 29.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	214,571	230,888	238,673	245,982	232,881	5,692	5,751	6,400	6,917	7,000
Depreciation, depletion, and amortization of property, plant, and equipment	4,438	4,598	4,640	4,497	4,506	112	141	120	131	137
All other operating costs and expenses	195,510	213,177	219,101	225,022	214,691	5,165	5,364	5,714	6,048	6,251
Income (loss) from operations	14,622	13,113	14,933	16,463	13,684	414	246	565	738	613
Interest expense	2,332	2,278	2,298	2,387	2,421	50	54	52	71	83
All other nonoperating income (expense)	4,936	4,792	3,823	5,849	4,000	0	4	(16)	(28)	(20)
Income (loss) before income taxes	17,226	15,627	16,458	19,925	15,263	365	197	497	639	510
Provision for current and deferred domestic income taxes	1,550	(9,404)	3,746	3,182	2,894	37	60	49	61	53
Income (loss) after income taxes	15,676	25,031	12,712	16,743	12,369	328	136	448	578	457
Cash dividends charged to retained earnings this quarter	3,308	3,423	3,031	3,348	3,065	183	164	173	182	181
Net income retained in business	12,368	21,607	9,681	13,395	9,304	145	(27)	274	396	276
Retained earnings at beginning of quarter	175,153	186,445	208,122	217,021	227,386	1,388	1,123	2,007	2,089	4,258
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(779)	(2,019)	(404)	(791)	(860)	(44)	(15)	(9)	(56)	(48)
Retained earnings at end of quarter	186,742	206,032	217,399	229,625	235,830	1,488	1,081	2,272	2,429	4,485
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.07	1.99	1.94	1.83	1.93	1.97	2.45	1.88	1.89	1.96
All other operating costs and expenses	91.12	92.33	91.80	91.48	92.19	90.75	93.27	89.29	87.44	89.29
Income (loss) from operations	6.81	5.68	6.26	6.69	5.88	7.28	4.28	8.83	10.67	8.75
Interest expense	1.09	0.99	0.96	0.97	1.04	0.88	0.94	0.81	1.02	1.19
All other nonoperating income (expense)	2.30	2.08	1.60	2.38	1.72	0.01	0.08	(0.26)	(0.41)	(0.29)
Income (loss) before income taxes	8.03	6.77	6.90	8.10	6.55	6.41	3.42	7.76	9.24	7.28
Provision for current and deferred domestic income taxes	0.72	(4.07)	1.57	1.29	1.24	0.64	1.05	0.77	0.88	0.75
Income (loss) after income taxes	7.31	10.84	5.33	6.81	5.31	5.77	2.37	6.99	8.36	6.53
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.37	24.16	24.10	28.14	20.90	31.67	16.82	42.78	48.88	31.64
After income taxes	23.09	38.69	18.62	23.64	16.94	28.49	11.67	38.53	44.24	28.36
Annual rate of profit on total assets:										
Before income taxes	7.96	7.07	7.07	8.31	6.26	13.50	6.88	16.28	19.98	15.28
After income taxes	7.25	11.33	5.46	6.98	5.07	12.14	4.78	14.67	18.09	13.70
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.35	1.35	1.35	1.38	1.33	2.06	2.15	2.08	2.05	2.08
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.34	0.31	0.31	0.31	0.38	0.40	0.37	0.42	0.38
Total stockholders' equity to total debt	1.79	1.70	1.76	1.69	1.72	1.39	1.21	1.07	1.20	1.74

Table 29.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	41,759	45,869	44,835	48,168	51,892	1,199	1,241	1,309	1,541	1,332
Time deposits in the U.S., including negotiable certificates of deposit	7,838	6,906	7,886	8,407	6,981	96	85	129	114	108
Total cash on hand and in U.S. banks	49,597	52,774	52,721	56,575	58,873	1,295	1,327	1,438	1,655	1,440
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	38,004	43,071	39,962	39,267	37,020	53	67	43	115	172
Total cash, U.S. Government and other securities	87,601	95,846	92,683	95,842	95,893	1,348	1,394	1,481	1,770	1,612
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	100,254	95,363	105,094	104,217	103,972	2,384	2,255	2,612	2,649	2,663
Inventories	152,656	152,371	159,300	164,164	165,418	3,309	3,584	3,868	3,855	4,114
All other current assets	42,185	42,346	43,835	57,191	46,380	328	326	429	376	373
Total current assets	382,696	385,925	400,912	421,413	411,663	7,369	7,559	8,390	8,650	8,763
Property, plant, and equipment	256,645	262,845	270,739	277,883	281,854	7,267	8,078	8,282	8,856	9,687
Land and mineral rights	7,326	7,368	7,253	7,246	7,318	120	145	141	144	137
Less: Accumulated depreciation, depletion, and amortization	147,722	149,360	153,654	157,851	158,270	4,795	5,331	5,438	5,862	6,321
Net property, plant, and equipment	116,248	120,852	124,339	127,278	130,902	2,592	2,892	2,986	3,138	3,503
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	366,345	377,114	405,219	410,128	432,625	851	972	828	1,000	1,074
Total Assets	865,290	883,892	930,469	958,820	975,190	10,813	11,423	12,204	12,788	13,340
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,374	4,781	4,736	4,764	4,792	392	404	438	519	519
b. Other short-term loans, including commercial paper	6,613	5,256	5,680	6,485	9,040	224	240	307	355	307
Trade accounts and trade notes payable	87,289	84,597	95,364	97,045	95,057	1,668	1,616	1,939	1,894	1,852
Income taxes accrued, prior and current years, net of payments	3,019	1,989	3,675	3,761	3,108	(20)	0	16	24	10
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,063	4,303	4,252	3,834	4,183	159	192	257	230	265
b. Other long-term loans	5,251	3,925	5,970	7,109	6,849	209	188	205	245	307
All other current liabilities, including excise and sales taxes, and accrued expenses	175,361	180,193	177,421	182,594	185,914	944	875	868	952	949
Total current liabilities	283,970	285,045	297,097	305,592	308,942	3,576	3,515	4,030	4,220	4,209
Long-term debt, due in more than 1 year:										
a. Loans from banks	28,723	26,186	27,316	27,397	27,024	876	862	1,113	1,037	1,176
b. Other long-term loans	104,297	107,806	106,919	117,943	117,905	1,448	1,976	2,028	1,965	1,128
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	176,733	206,094	225,997	224,619	229,171	304	393	387	337	385
Total liabilities	593,724	625,131	657,329	675,551	683,042	6,204	6,747	7,558	7,560	6,898
Capital stock and other capital (less treasury stock)	84,824	52,729	55,742	53,644	56,318	3,120	3,595	2,374	2,800	1,957
Retained earnings	186,742	206,032	217,399	229,625	235,830	1,488	1,081	2,272	2,429	4,485
Stockholders' equity	271,566	258,761	273,141	283,269	292,148	4,609	4,676	4,646	5,229	6,442
Total Liabilities and Stockholders' Equity	865,290	883,892	930,469	958,820	975,190	10,813	11,423	12,204	12,788	13,340
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	98,725	100,880	103,815	115,821	102,721	3,793	4,044	4,360	4,430	4,554
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.12	10.84	9.96	10.00	9.83	12.47	12.20	12.14	13.84	12.09
Trade accounts and trade notes receivable	11.59	10.79	11.29	10.87	10.66	22.05	19.74	21.41	20.71	19.97
Inventories	17.64	17.24	17.12	17.12	16.96	30.60	31.38	31.69	30.14	30.84
Total current assets	44.23	43.66	43.09	43.95	42.21	68.15	66.18	68.75	67.64	65.69
Net property, plant, and equipment	13.43	13.67	13.36	13.27	13.42	23.97	25.32	24.47	24.54	26.26
Short-term debt, including current portion of long-term debt	2.12	2.07	2.22	2.31	2.55	9.10	8.97	9.89	10.55	10.48
Total current liabilities	32.82	32.25	31.93	31.87	31.68	33.07	30.77	33.02	33.00	31.55
Long-term debt	15.37	15.16	14.43	15.16	14.86	21.49	24.85	25.74	23.48	17.27
Total liabilities	68.62	70.72	70.64	70.46	70.04	57.38	59.06	61.93	59.11	51.71
Stockholders' equity	31.38	29.28	29.36	29.54	29.96	42.62	40.94	38.07	40.89	48.29

Table 30.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	135,429	147,306	157,597	161,886	150,026	3,195	3,032	3,571	3,784	3,852
Depreciation, depletion, and amortization of property, plant, and equipment	2,904	2,959	3,070	2,938	2,903	70	86	77	89	86
All other operating costs and expenses	126,976	139,013	147,659	151,349	141,246	2,896	2,804	3,210	3,306	3,423
Income (loss) from operations	5,549	5,335	6,868	7,599	5,877	228	142	284	388	343
Interest expense	1,337	1,278	1,289	1,323	1,362	26	31	31	48	43
All other nonoperating income (expense)	3,929	5,050	3,254	3,988	2,482	(3)	(32)	(26)	(18)	(19)
Income (loss) before income taxes	8,142	9,107	8,832	10,263	6,997	199	79	226	322	281
Provision for current and deferred domestic income taxes	(779)	(10,780)	1,679	689	1,020	17	23	21	32	29
Income (loss) after income taxes	8,921	19,887	7,153	9,575	5,977	181	55	205	290	252
Cash dividends charged to retained earnings this quarter	1,664	1,279	1,419	930	1,401	93	59	91	72	105
Net income retained in business	7,257	18,608	5,734	8,645	4,577	89	(3)	114	218	147
Retained earnings at beginning of quarter	41,238	47,605	65,956	70,857	80,509	1,002	506	552	(171)	1,844
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	75	(979)	161	(773)	(386)	(31)	(15)	(23)	(47)	(57)
Retained earnings at end of quarter	48,571	65,233	71,850	78,728	84,700	1,060	488	643	0	1,934
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.14	2.01	1.95	1.82	1.93	2.21	2.83	2.16	2.36	2.23
All other operating costs and expenses	93.76	94.37	93.69	93.49	94.15	90.65	92.50	89.90	87.38	88.86
Income (loss) from operations	4.10	3.62	4.36	4.69	3.92	7.14	4.67	7.95	10.26	8.91
Interest expense	0.99	0.87	0.82	0.82	0.91	0.81	1.03	0.87	1.27	1.12
All other nonoperating income (expense)	2.90	3.43	2.06	2.46	1.65	(0.10)	(1.06)	(0.73)	(0.48)	(0.49)
Income (loss) before income taxes	6.01	6.18	5.60	6.34	4.66	6.22	2.59	6.34	8.52	7.30
Provision for current and deferred domestic income taxes	(0.58)	(7.32)	1.07	0.43	0.68	0.55	0.77	0.59	0.85	0.77
Income (loss) after income taxes	6.59	13.50	4.54	5.91	3.98	5.68	1.82	5.75	7.67	6.54
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.85	22.66	20.90	23.47	15.43	32.25	14.68	43.49	60.35	34.58
After income taxes	21.75	49.48	16.93	21.90	13.18	29.42	10.33	39.45	54.30	30.95
Annual rate of profit on total assets:										
Before income taxes	6.95	7.62	6.81	7.74	5.20	13.19	5.07	13.52	18.77	16.10
After income taxes	7.61	16.64	5.51	7.22	4.44	12.03	3.57	12.26	16.89	14.42
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.36	1.40	1.38	1.38	1.39	2.01	2.07	1.90	1.78	1.85
Total cash, U.S. Government and other securities, to total current liabilities	0.51	0.56	0.51	0.51	0.50	0.38	0.40	0.36	0.37	0.34
Total stockholders' equity to total debt	2.10	1.98	2.04	2.05	2.20	1.24	0.85	0.74	0.74	1.64

¹ Included in Transportation Equipment.

Table 30.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	24,754	26,074	26,590	28,835	31,266	695	678	745	800	692
Time deposits in the U.S., including negotiable certificates of deposit	6,000	5,013	6,266	6,837	5,404	37	33	57	54	65
Total cash on hand and in U.S. banks	30,754	31,088	32,856	35,672	36,670	732	711	801	854	757
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	33,416	38,205	35,739	34,815	31,803	42	61	30	57	59
Total cash, U.S. Government and other securities	64,171	69,293	68,595	70,487	68,473	774	772	831	911	816
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	44,233	41,688	49,042	48,250	49,001	1,372	1,298	1,468	1,480	1,574
Inventories	40,106	37,641	41,460	42,957	43,550	1,722	1,709	1,866	1,853	1,846
All other current assets	24,719	24,041	25,352	28,797	28,157	201	192	246	175	178
Total current assets	173,229	172,663	184,450	190,490	189,182	4,069	3,971	4,411	4,419	4,414
Property, plant, and equipment	156,379	159,848	166,250	172,272	176,028	4,583	5,037	5,151	5,522	5,822
Land and mineral rights	4,595	4,700	4,608	4,597	4,612	70	74	68	66	61
Less: Accumulated depreciation, depletion, and amortization	89,902	90,296	93,359	96,840	97,647	3,028	3,270	3,293	3,623	3,783
Net property, plant, and equipment	71,071	74,252	77,499	80,029	82,992	1,626	1,841	1,926	1,965	2,100
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	224,487	231,174	257,048	259,963	266,605	334	377	362	485	473
Total Assets	468,787	478,089	518,997	530,482	538,779	6,028	6,189	6,699	6,869	6,987
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,649	3,673	3,498	3,694	3,754	238	240	260	314	290
b. Other short-term loans, including commercial paper	4,239	3,810	4,227	4,984	2,851	142	128	170	152	142
Trade accounts and trade notes payable	61,605	58,775	68,574	69,825	68,084	1,035	1,024	1,252	1,158	1,164
Income taxes accrued, prior and current years, net of payments	888	1,461	2,247	2,190	1,376	15	22	20	16	21
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,399	1,596	1,481	1,215	1,327	107	103	129	148	112
b. Other long-term loans	1,937	1,798	2,333	2,522	2,566	94	74	111	182	234
All other current liabilities, including excise and sales taxes, and accrued expenses	53,198	52,471	51,662	53,800	56,024	398	324	380	509	423
Total current liabilities	126,915	123,584	134,022	138,230	135,984	2,029	1,915	2,323	2,479	2,386
Long-term debt, due in more than 1 year:										
a. Loans from banks	17,120	16,632	17,019	17,171	16,991	413	402	604	532	568
b. Other long-term loans	49,834	53,619	54,199	55,615	54,889	1,002	1,557	1,524	1,543	635
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	110,821	123,482	144,745	144,556	149,546	119	175	166	178	144
Total liabilities	304,690	317,317	349,986	355,572	357,409	3,563	4,050	4,617	4,733	3,733
Capital stock and other capital (less treasury stock)	115,526	95,539	97,161	96,181	96,671	1,406	1,651	1,440	2,137	1,320
Retained earnings	48,571	65,233	71,850	78,728	84,700	1,060	488	643	0	1,934
Stockholders' equity	164,096	160,772	169,011	174,910	181,370	2,466	2,139	2,083	2,137	3,254
Total Liabilities and Stockholders' Equity	468,787	478,089	518,997	530,482	538,779	6,028	6,189	6,699	6,869	6,987
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	46,314	49,079	50,428	52,260	53,198	2,040	2,055	2,088	1,940	2,028
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	13.69	14.49	13.22	13.29	12.71	12.84	12.48	12.40	13.26	11.68
Trade accounts and trade notes receivable	9.44	8.72	9.45	9.10	9.09	22.75	20.97	21.91	21.55	22.53
Inventories	8.56	7.87	7.99	8.10	8.08	28.57	27.61	27.85	26.97	26.42
Total current assets	36.95	36.12	35.54	35.91	35.11	67.50	64.16	65.84	64.33	63.18
Net property, plant, and equipment	15.16	15.53	14.93	15.09	15.40	26.96	29.75	28.75	28.61	30.06
Short-term debt, including current portion of long-term debt	2.39	2.28	2.22	2.34	1.95	9.64	8.82	10.01	11.59	11.13
Total current liabilities	27.07	25.85	25.82	26.06	25.24	33.66	30.95	34.67	36.09	34.15
Long-term debt	14.28	14.69	13.72	13.72	13.34	23.47	31.66	31.77	30.21	17.21
Total liabilities	65.00	66.37	67.44	67.03	66.34	59.10	65.44	68.91	68.90	53.42
Stockholders' equity	35.00	33.63	32.56	32.97	33.66	40.90	34.56	31.09	31.10	46.58

¹ Included in Transportation Equipment.

Table 31.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	64,446	67,425	65,230	67,391	66,595	868	1,014	1,019	1,102	1,089
Depreciation, depletion, and amortization of property, plant, and equipment	1,191	1,274	1,190	1,188	1,224	15	24	17	17	22
All other operating costs and expenses	55,948	59,964	57,787	59,344	59,288	752	915	875	886	946
Income (loss) from operations	7,306	6,187	6,252	6,859	6,084	101	74	127	199	122
Interest expense	817	824	822	868	853	7	8	6	7	14
All other nonoperating income (expense)	1,101	(512)	454	1,623	1,369	(4)	3	2	(3)	4
Income (loss) before income taxes	7,589	4,851	5,884	7,613	6,601	89	69	123	189	112
Provision for current and deferred domestic income taxes	1,873	840	1,592	1,900	1,410	9	9	13	13	7
Income (loss) after income taxes	5,716	4,012	4,292	5,713	5,190	81	60	110	176	105
Cash dividends charged to retained earnings this quarter	1,298	1,700	1,379	2,107	1,365	16	25	45	64	30
Net income retained in business	4,418	2,311	2,913	3,606	3,826	65	35	65	113	74
Retained earnings at beginning of quarter	104,801	108,618	111,409	114,057	113,732	444	609	761	1,100	1,151
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(838)	(127)	(365)	(36)	(443)	(6)	9	11	(4)	4
Retained earnings at end of quarter	108,381	110,802	113,957	117,627	117,115	503	653	837	1,208	1,230
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.85	1.89	1.82	1.76	1.84	1.79	2.39	1.63	1.50	2.00
All other operating costs and expenses	86.81	88.94	88.59	88.06	89.03	86.59	90.28	85.88	80.42	86.83
Income (loss) from operations	11.34	9.18	9.58	10.18	9.14	11.62	7.33	12.49	18.08	11.17
Interest expense	1.27	1.22	1.26	1.29	1.28	0.85	0.80	0.63	0.64	1.25
All other nonoperating income (expense)	1.71	(0.76)	0.70	2.41	2.06	(0.47)	0.25	0.23	(0.25)	0.39
Income (loss) before income taxes	11.78	7.20	9.02	11.30	9.91	10.31	6.79	12.09	17.19	10.30
Provision for current and deferred domestic income taxes	2.91	1.25	2.44	2.82	2.12	1.00	0.90	1.31	1.19	0.69
Income (loss) after income taxes	8.87	5.95	6.58	8.48	7.79	9.31	5.90	10.79	16.01	9.62
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	37.83	26.98	30.67	38.38	32.70	42.52	26.62	44.64	53.85	31.31
After income taxes	28.49	22.31	22.37	28.80	25.71	38.40	23.11	39.82	50.14	29.22
Annual rate of profit on total assets:										
Before income taxes	9.81	6.10	7.34	9.11	7.76	21.42	13.79	23.72	33.55	18.36
After income taxes	7.39	5.05	5.36	6.84	6.10	19.34	11.97	21.16	31.24	17.14
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.37	1.34	1.35	1.44	1.32	2.62	2.41	2.74	3.18	2.98
Total cash, U.S. Government and other securities, to total current liabilities	0.16	0.17	0.15	0.16	0.17	0.35	0.33	0.43	0.64	0.59
Total stockholders' equity to total debt	1.32	1.23	1.30	1.15	1.09	2.28	2.56	2.38	3.23	2.77

¹ Included in Transportation Equipment.

Table 31.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	13,941	14,854	13,646	14,857	15,953	161	192	240	318	336
Time deposits in the U.S., including negotiable certificates of deposit	1,753	1,833	1,544	1,509	1,526	2	3	8	10	5
Total cash on hand and in U.S. banks	15,694	16,687	15,190	16,367	17,480	164	195	248	328	341
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,315	3,847	3,190	3,583	3,941	5	4	10	25	25
Total cash, U.S. Government and other securities	19,008	20,534	18,380	19,949	21,421	169	199	257	353	366
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,884	37,222	38,164	37,597	36,532	369	425	484	510	488
Inventories	88,335	90,444	93,023	94,979	94,879	692	810	872	845	965
All other current assets	14,645	15,336	15,318	25,201	15,281	28	35	32	38	32
Total current assets	160,873	163,535	164,885	177,726	168,112	1,259	1,468	1,645	1,747	1,852
Property, plant, and equipment	76,247	77,399	78,344	78,914	78,728	1,036	1,347	1,377	1,387	1,636
Land and mineral rights	1,940	1,806	1,815	1,801	1,858	3	7	6	12	14
Less: Accumulated depreciation, depletion, and amortization	46,313	46,616	47,601	48,029	47,387	757	997	1,061	1,062	1,232
Net property, plant, and equipment	31,874	32,590	32,558	32,685	33,199	282	357	322	338	419
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	116,773	121,766	123,118	123,876	139,100	129	173	111	174	174
Total Assets	309,520	317,891	320,562	334,288	340,411	1,670	1,998	2,078	2,258	2,445
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	463	764	767	629	634	62	64	76	77	103
b. Other short-term loans, including commercial paper	2,169	1,307	1,184	1,150	6,045	14	32	11	8	25
Trade accounts and trade notes payable	21,567	21,639	22,497	22,902	22,606	145	236	216	225	228
Income taxes accrued, prior and current years, net of payments	1,805	259	1,111	1,273	1,471	0	5	10	10	6
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	348	2,427	2,461	2,360	2,379	22	43	55	37	40
b. Other long-term loans	2,743	1,728	3,253	3,232	2,919	21	24	26	25	17
All other current liabilities, including excise and sales taxes, and accrued expenses	88,057	93,706	90,641	91,796	91,744	217	206	206	166	202
Total current liabilities	117,153	121,829	121,914	123,342	127,798	481	610	599	548	621
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,630	5,461	5,880	5,751	5,656	151	162	183	184	205
b. Other long-term loans	47,222	46,911	45,276	56,009	56,679	100	80	113	105	129
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,270	71,764	70,757	69,844	69,536	98	110	79	14	57
Total liabilities	229,275	245,966	243,826	254,947	259,669	829	963	974	851	1,011
Capital stock and other capital (less treasury stock)	(28,135)	(38,877)	(37,221)	(38,285)	(36,372)	339	383	268	199	204
Retained earnings	108,381	110,802	113,957	117,627	117,115	503	653	837	1,208	1,230
Stockholders' equity	80,246	71,925	76,735	79,341	80,743	841	1,035	1,104	1,407	1,434
Total Liabilities and Stockholders' Equity	309,520	317,891	320,562	334,288	340,411	1,670	1,998	2,078	2,258	2,445
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	43,720	41,706	42,971	54,383	40,315	779	858	1,046	1,198	1,231
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.14	6.46	5.73	5.97	6.29	10.12	9.94	12.38	15.64	14.96
Trade accounts and trade notes receivable	12.56	11.71	11.91	11.25	10.73	22.12	21.27	23.29	22.57	19.97
Inventories	28.54	28.45	29.02	28.41	27.87	41.45	40.52	41.95	37.43	39.49
Total current assets	51.97	51.44	51.44	53.17	49.39	75.38	73.49	79.16	77.34	75.75
Net property, plant, and equipment	10.30	10.25	10.16	9.78	9.75	16.88	17.87	15.50	14.95	17.13
Short-term debt, including current portion of long-term debt	1.85	1.96	2.39	2.20	3.52	7.10	8.15	8.06	6.51	7.54
Total current liabilities	37.85	38.32	38.03	36.90	37.54	28.78	30.55	28.84	24.29	25.39
Long-term debt	17.72	16.47	15.96	18.48	18.31	15.00	12.12	14.23	12.78	13.63
Total liabilities	74.07	77.37	76.06	76.27	76.28	49.62	48.19	46.87	37.69	41.35
Stockholders' equity	25.93	22.63	23.94	23.73	23.72	50.38	51.81	53.13	62.31	58.65

¹ Included in Transportation Equipment.

Table 32.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	14,975	13,794	14,380	15,063	15,841	4,593	4,328	4,259	4,314	4,827
Depreciation, depletion, and amortization of property, plant, and equipment	275	302	269	272	289	59	72	57	60	67
All other operating costs and expenses	13,742	13,160	13,368	13,908	14,572	4,213	4,118	3,946	3,937	4,441
Income (loss) from operations	957	332	744	883	980	321	138	257	317	319
Interest expense	218	212	204	212	216	31	30	27	31	35
All other nonoperating income (expense)	326	(567)	47	186	80	5	11	(27)	31	6
Income (loss) before income taxes	1,065	(448)	586	857	844	294	118	203	317	290
Provision for current and deferred domestic income taxes	50	(107)	48	142	179	26	10	34	22	26
Income (loss) after income taxes	1,015	(340)	538	715	665	268	108	169	295	264
Cash dividends charged to retained earnings this quarter	254	328	232	476	199	90	208	106	134	49
Net income retained in business	762	(669)	306	239	466	178	(100)	63	161	215
Retained earnings at beginning of quarter	18,623	11,678	11,365	11,449	11,195	2,923	2,804	2,965	2,637	2,834
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(45)	55	(6)	(17)	(67)	(14)	55	(1)	(5)	4
Retained earnings at end of quarter	19,340	11,065	11,666	11,672	11,594	3,087	2,760	3,027	2,793	3,053
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.84	2.19	1.87	1.81	1.83	1.29	1.67	1.33	1.39	1.40
All other operating costs and expenses	91.77	95.41	92.96	92.33	91.99	91.72	95.15	92.64	91.27	92.00
Income (loss) from operations	6.39	2.40	5.17	5.86	6.19	6.98	3.18	6.04	7.35	6.61
Interest expense	1.46	1.54	1.42	1.41	1.36	0.67	0.69	0.64	0.71	0.72
All other nonoperating income (expense)	2.18	(4.11)	0.33	1.23	0.51	0.10	0.25	(0.63)	0.71	0.12
Income (loss) before income taxes	7.11	(3.25)	4.08	5.69	5.33	6.41	2.74	4.77	7.35	6.01
Provision for current and deferred domestic income taxes	0.33	(0.78)	0.33	0.95	1.13	0.57	0.23	0.80	0.50	0.53
Income (loss) after income taxes	6.78	(2.47)	3.74	4.75	4.20	5.84	2.51	3.97	6.85	5.47
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.01	(11.31)	14.21	20.95	20.01	32.38	13.83	22.34	36.71	30.53
After income taxes	20.02	(8.60)	13.06	17.47	15.77	29.47	12.67	18.58	34.21	27.82
Annual rate of profit on total assets:										
Before income taxes	8.74	(4.54)	5.66	8.10	7.93	16.48	6.82	10.74	17.06	14.25
After income taxes	8.33	(3.46)	5.20	6.75	6.25	15.01	6.25	8.94	15.90	12.98
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.81	1.80	1.90	1.78	1.80	2.21	2.16	2.26	2.11	2.11
Total cash, U.S. Government and other securities, to total current liabilities	0.43	0.46	0.51	0.45	0.40	0.47	0.41	0.42	0.35	0.37
Total stockholders' equity to total debt	1.37	1.32	1.25	1.22	1.31	2.18	2.04	1.80	1.67	1.64

Table 32.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,255	2,236	2,362	2,147	2,250	874	806	828	682	747
Time deposits in the U.S., including negotiable certificates of deposit	271	281	309	385	256	115	105	142	138	143
Total cash on hand and in U.S. banks	2,526	2,517	2,671	2,532	2,507	990	911	970	819	890
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,152	2,146	2,525	2,521	1,917	104	36	49	62	148
Total cash, U.S. Government and other securities	4,677	4,663	5,196	5,054	4,424	1,093	947	1,019	881	1,038
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,477	6,046	6,441	6,611	6,921	1,729	1,778	1,939	1,818	1,957
Inventories	6,739	5,923	6,333	7,010	7,125	1,975	1,893	2,225	2,367	2,604
All other current assets	1,710	1,414	1,328	1,369	1,315	337	393	331	312	249
Total current assets	19,604	18,045	19,298	20,044	19,785	5,134	5,011	5,514	5,378	5,848
Property, plant, and equipment	21,381	20,556	21,568	21,940	23,037	4,986	5,080	5,457	5,286	6,163
Land and mineral rights	751	738	758	769	864	116	105	121	132	166
Less: Accumulated depreciation, depletion, and amortization	14,491	14,138	14,844	15,041	16,024	3,567	3,733	3,998	3,816	4,547
Net property, plant, and equipment	7,641	7,156	7,482	7,668	7,878	1,535	1,451	1,580	1,602	1,782
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	21,501	14,202	14,639	14,627	14,904	478	479	474	450	513
Total Assets	48,746	39,403	41,419	42,340	42,566	7,146	6,941	7,568	7,430	8,142
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	682	626	689	793	953	428	377	436	472	650
b. Other short-term loans, including commercial paper	194	137	164	174	179	82	35	39	74	87
Trade accounts and trade notes payable	4,028	3,826	4,094	4,513	4,388	1,127	1,087	1,184	1,283	1,178
Income taxes accrued, prior and current years, net of payments	108	38	53	45	140	28	8	26	(2)	27
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	200	283	200	431	488	147	222	128	146	165
b. Other long-term loans	1,342	927	932	911	337	65	58	79	68	67
All other current liabilities, including excise and sales taxes, and accrued expenses	4,252	4,214	4,043	4,380	4,530	450	531	544	507	604
Total current liabilities	10,806	10,049	10,175	11,248	11,014	2,326	2,318	2,437	2,548	2,777
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,995	5,983	6,684	6,707	7,000	584	568	764	799	797
b. Other long-term loans	6,392	4,084	4,489	4,368	3,952	366	420	573	506	558
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,267	3,454	3,575	3,647	3,733	232	211	154	124	210
Total liabilities	28,459	23,571	24,923	25,970	25,699	3,508	3,517	3,928	3,976	4,342
Capital stock and other capital (less treasury stock)	947	4,767	4,830	4,698	5,273	551	664	612	660	747
Retained earnings	19,340	11,065	11,666	11,672	11,594	3,087	2,760	3,027	2,793	3,053
Stockholders' equity	20,287	15,832	16,495	16,370	16,867	3,638	3,424	3,640	3,453	3,800
Total Liabilities and Stockholders' Equity	48,746	39,403	41,419	42,340	42,566	7,146	6,941	7,568	7,430	8,142
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	8,798	7,996	9,123	8,796	8,770	2,808	2,692	3,077	2,831	3,071
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	9.60	11.83	12.55	11.94	10.39	15.30	13.65	13.47	11.86	12.75
Trade accounts and trade notes receivable	13.29	15.34	15.55	15.61	16.26	24.19	25.62	25.62	24.47	24.04
Inventories	13.82	15.03	15.29	16.56	16.74	27.64	27.27	29.41	31.86	31.98
Total current assets	40.22	45.80	46.59	47.34	46.48	71.84	72.20	72.86	72.39	71.82
Net property, plant, and equipment	15.67	18.16	18.06	18.11	18.51	21.48	20.91	20.88	21.56	21.88
Short-term debt, including current portion of long-term debt	4.96	5.00	4.79	5.45	4.60	10.10	9.97	9.01	10.22	11.90
Total current liabilities	22.17	25.50	24.57	26.57	25.88	32.55	33.40	32.20	34.29	34.11
Long-term debt	25.41	25.55	26.98	26.16	25.73	13.29	14.23	17.67	17.56	16.64
Total liabilities	58.38	59.82	60.17	61.34	60.37	49.09	50.67	51.90	53.52	53.33
Stockholders' equity	41.62	40.18	39.83	38.66	39.63	50.91	49.33	48.10	46.48	46.67

Table 33.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	37,977	38,102	37,782	39,267	38,585	6,498	6,710	6,674	6,809	6,840
Depreciation, depletion, and amortization of property, plant, and equipment	1,169	1,201	1,188	1,165	1,181	96	107	98	102	111
All other operating costs and expenses	33,031	33,770	32,897	33,825	33,353	5,869	6,469	6,206	6,271	6,223
Income (loss) from operations	3,777	3,130	3,696	4,278	4,051	533	134	370	436	506
Interest expense	843	1,003	985	1,027	991	70	78	67	84	49
All other nonoperating income (expense)	3,405	1,984	1,663	(940)	2,523	22	46	8	20	32
Income (loss) before income taxes	6,339	4,111	4,375	2,311	5,583	485	102	310	371	489
Provision for current and deferred domestic income taxes	1,143	462	525	973	866	37	53	20	24	35
Income (loss) after income taxes	5,196	3,649	3,850	1,338	4,717	448	49	290	347	454
Cash dividends charged to retained earnings this quarter	1,463	1,445	1,752	1,391	1,308	247	258	365	449	359
Net income retained in business	3,733	2,205	2,097	(53)	3,409	202	(209)	(74)	(102)	95
Retained earnings at beginning of quarter	83,793	84,918	88,113	87,473	82,948	(1,201)	(1,847)	(1,770)	(3,110)	(2,138)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(593)	(275)	(662)	(220)	(378)	(31)	50	30	(30)	(92)
Retained earnings at end of quarter	86,933	86,847	89,549	87,200	85,979	(1,030)	(2,006)	(1,814)	(3,243)	(2,135)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.08	3.15	3.14	2.97	3.06	1.47	1.60	1.47	1.50	1.62
All other operating costs and expenses	86.98	88.63	87.07	86.14	86.44	90.33	96.41	92.99	92.10	90.98
Income (loss) from operations	9.95	8.22	9.78	10.89	10.50	8.20	1.99	5.54	6.40	7.40
Interest expense	2.22	2.63	2.61	2.62	2.57	1.08	1.16	1.01	1.24	0.72
All other nonoperating income (expense)	8.97	5.21	4.40	(2.39)	6.54	0.34	0.69	0.11	0.29	0.47
Income (loss) before income taxes	16.69	10.79	11.58	5.89	14.47	7.47	1.52	4.65	5.45	7.15
Provision for current and deferred domestic income taxes	3.01	1.21	1.39	2.48	2.24	0.56	0.79	0.30	0.36	0.52
Income (loss) after income taxes	13.68	9.58	10.19	3.41	12.23	6.90	0.73	4.35	5.10	6.64
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.52	12.74	13.44	7.25	17.58	55.85	11.10	28.66	34.30	39.06
After income taxes	16.00	11.31	11.83	4.20	14.86	51.64	5.30	26.82	32.06	36.24
Annual rate of profit on total assets:										
Before income taxes	10.15	6.32	6.65	3.53	8.52	15.73	3.39	10.41	11.90	16.36
After income taxes	8.32	5.61	5.85	2.04	7.20	14.54	1.62	9.74	11.12	15.18
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.19	2.18	2.07	2.10	2.00	1.96	1.91	2.14	2.19	2.34
Total cash, U.S. Government and other securities, to total current liabilities	0.55	0.59	0.52	0.55	0.47	0.40	0.37	0.49	0.50	0.56
Total stockholders' equity to total debt	2.06	1.86	1.88	1.81	1.79	0.69	0.75	0.91	0.82	1.15

Table 33.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	10,932	13,525	11,904	12,879	11,004	1,344	1,322	1,536	1,682	1,640
Time deposits in the U.S., including negotiable certificates of deposit	320	219	201	353	237	188	129	116	101	155
Total cash on hand and in U.S. banks	11,252	13,744	12,106	13,232	11,241	1,531	1,451	1,652	1,783	1,795
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,978	5,572	5,469	5,732	5,121	391	301	345	350	363
Total cash, U.S. Government and other securities	17,230	19,317	17,575	18,964	16,363	1,922	1,752	1,997	2,133	2,157
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	19,995	19,788	19,936	19,888	19,917	3,254	3,186	3,118	3,175	3,090
Inventories	20,810	20,712	20,898	21,218	20,838	3,548	3,349	3,104	3,493	3,239
All other current assets	10,684	12,007	11,794	12,079	12,422	638	764	551	623	513
Total current assets	68,718	71,824	70,203	72,148	69,540	9,361	9,052	8,770	9,424	9,000
Property, plant, and equipment	62,752	62,491	63,380	63,381	62,096	6,571	6,428	6,599	6,842	6,506
Land and mineral rights	1,154	1,165	1,220	1,202	1,212	107	102	95	92	84
Less: Accumulated depreciation, depletion, and amortization	37,944	37,685	38,469	38,630	37,519	4,541	4,525	4,632	4,891	4,599
Net property, plant, and equipment	25,963	25,971	26,132	25,953	25,789	2,137	2,005	2,062	2,044	1,991
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	155,147	162,596	166,810	164,081	166,740	840	990	1,084	1,012	973
Total Assets	249,827	260,390	263,145	262,183	262,069	12,338	12,047	11,916	12,479	11,964
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,076	2,283	2,190	2,055	2,170	816	778	623	734	638
b. Other short-term loans, including commercial paper	687	655	728	868	784	209	166	172	259	158
Trade accounts and trade notes payable	8,208	8,750	8,647	8,730	8,556	1,836	1,819	1,569	1,571	1,316
Income taxes accrued, prior and current years, net of payments	770	568	839	808	692	33	49	21	24	74
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,207	1,030	1,120	912	1,268	374	288	198	201	248
b. Other long-term loans	2,349	2,299	2,703	2,846	3,393	213	463	495	469	463
All other current liabilities, including excise and sales taxes, and accrued expenses	16,109	17,373	17,641	18,144	17,923	1,286	1,188	1,020	1,039	951
Total current liabilities	31,407	32,958	33,868	34,363	34,785	4,765	4,751	4,099	4,297	3,848
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,703	23,634	23,048	23,197	23,208	1,310	1,375	1,125	1,179	1,015
b. Other long-term loans	35,087	39,496	39,585	40,432	39,945	2,111	1,849	2,118	2,444	1,847
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	31,733	35,198	36,456	36,668	37,104	678	396	244	232	242
Total liabilities	119,930	131,286	132,957	134,660	135,043	8,864	8,371	7,586	8,151	6,953
Capital stock and other capital (less treasury stock)	42,965	42,256	40,639	40,323	41,047	4,504	5,683	6,143	7,571	7,146
Retained earnings	86,933	86,847	89,549	87,200	85,979	(1,030)	(2,006)	(1,814)	(3,243)	(2,135)
Stockholders' equity	129,898	129,104	130,188	127,523	127,026	3,474	3,676	4,330	4,329	5,011
Total Liabilities and Stockholders' Equity	249,827	260,390	263,145	262,183	262,069	12,338	12,047	11,916	12,479	11,964
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	37,311	38,865	36,335	37,785	34,755	4,596	4,301	4,671	5,127	5,151
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.90	7.42	6.68	7.23	6.24	15.58	14.54	16.76	17.09	18.03
Trade accounts and trade notes receivable	8.00	7.60	7.58	7.59	7.60	26.37	26.45	26.16	25.44	25.83
Inventories	8.33	7.95	7.94	8.09	7.95	28.75	27.80	26.05	27.99	27.08
Total current assets	27.51	27.58	26.68	27.52	26.54	75.87	75.14	73.60	75.52	75.22
Net property, plant, and equipment	10.39	9.97	9.93	9.90	9.84	17.32	16.64	17.30	16.38	16.64
Short-term debt, including current portion of long-term debt	2.53	2.41	2.56	2.55	2.91	13.06	14.07	12.49	13.33	12.60
Total current liabilities	12.57	12.66	12.87	13.11	13.27	38.62	39.44	34.40	34.43	32.16
Long-term debt	22.73	24.24	23.80	24.27	24.10	27.73	26.76	27.22	29.03	23.93
Total liabilities	48.00	50.42	50.53	51.36	51.53	71.84	69.49	63.66	65.31	58.12
Stockholders' equity	52.00	49.58	49.47	48.64	48.47	28.16	30.51	36.34	34.69	41.88

Table 34.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,650,561	1,644,935	1,649,082	1,692,432	1,652,455	64,831	63,492	64,136	67,498	67,945
Depreciation, depletion, and amortization of property, plant, and equipment	41,112	41,519	41,439	40,626	41,542	1,273	1,530	1,176	1,255	1,259
All other operating costs and expenses	1,476,840	1,497,814	1,483,709	1,511,414	1,480,238	58,207	61,352	57,004	60,167	61,055
Income (loss) from operations	132,609	105,601	123,935	140,392	130,676	5,351	610	5,956	6,076	5,630
Interest expense	26,820	27,182	26,852	27,469	27,239	477	506	454	513	486
All other nonoperating income (expense)	78,896	77,503	84,078	83,974	64,197	118	113	(50)	(9)	(10)
Income (loss) before income taxes	184,684	155,923	181,161	196,896	167,633	4,992	218	5,453	5,554	5,134
Provision for current and deferred domestic income taxes	34,190	20,322	35,898	37,973	32,714	477	433	500	533	532
Income (loss) after income taxes	150,494	135,600	145,263	158,923	134,919	4,515	(215)	4,953	5,021	4,602
Cash dividends charged to retained earnings this quarter	40,761	57,681	46,857	51,798	49,713	1,931	2,510	2,439	2,931	2,351
Net income retained in business	109,733	77,919	98,406	107,125	85,206	2,584	(2,725)	2,514	2,089	2,251
Retained earnings at beginning of quarter	2,328,990	2,410,105	2,459,082	2,486,480	2,565,205	28,700	30,038	28,477	28,753	30,992
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(18,745)	(20,479)	(13,210)	(8,121)	(11,105)	(377)	(97)	(309)	(182)	(330)
Retained earnings at end of quarter	2,419,978	2,467,545	2,544,278	2,585,485	2,639,306	30,907	27,216	30,683	30,660	32,913
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.49	2.52	2.51	2.40	2.51	1.96	2.41	1.83	1.86	1.85
All other operating costs and expenses	89.48	91.06	89.97	89.30	89.58	89.78	96.63	88.88	89.14	89.86
Income (loss) from operations	8.03	6.42	7.52	8.30	7.91	8.25	0.96	9.29	9.00	8.29
Interest expense	1.62	1.65	1.63	1.62	1.65	0.74	0.80	0.71	0.76	0.72
All other nonoperating income (expense)	4.78	4.71	5.10	4.96	3.88	0.18	0.18	(0.08)	(0.01)	(0.01)
Income (loss) before income taxes	11.19	9.48	10.99	11.63	10.14	7.70	0.34	8.50	8.23	7.56
Provision for current and deferred domestic income taxes	2.07	1.24	2.18	2.24	1.98	0.74	0.68	0.78	0.79	0.78
Income (loss) after income taxes	9.12	8.24	8.81	9.39	8.16	6.96	(0.34)	7.72	7.44	6.77
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.85	17.95	20.24	21.97	18.34	42.26	1.92	45.64	45.02	39.50
After income taxes	16.99	15.61	16.23	17.73	14.76	38.22	(1.89)	41.46	40.70	35.40
Annual rate of profit on total assets:										
Before income taxes	9.46	7.89	8.96	9.75	8.16	18.93	0.83	20.33	20.40	18.43
After income taxes	7.71	6.87	7.18	7.87	6.57	17.12	(0.82)	18.46	18.44	16.52
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.40	1.35	1.34	1.36	1.35	2.26	2.21	2.28	2.24	2.26
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.32	0.29	0.30	0.30	0.58	0.54	0.57	0.57	0.57
Total stockholders' equity to total debt	1.85	1.80	1.82	1.82	1.83	1.41	1.32	1.39	1.44	1.54

Table 34.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	279,152	295,898	270,204	279,698	287,144	16,427	15,419	16,269	17,074	17,236
Time deposits in the U.S., including negotiable certificates of deposit	49,520	54,374	49,936	46,040	47,159	1,417	1,465	1,283	1,247	1,296
Total cash on hand and in U.S. banks	328,671	350,272	320,141	325,738	334,302	17,844	16,883	17,552	18,322	18,532
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	163,624	169,522	165,276	170,216	173,930	1,362	1,428	1,343	1,423	1,571
Total cash, U.S. Government and other securities	492,296	519,794	485,417	495,954	508,233	19,207	18,311	18,895	19,745	20,104
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	669,054	645,148	676,131	676,752	681,606	28,223	27,257	28,421	28,887	29,259
Inventories	684,350	684,251	712,733	713,509	730,847	24,022	24,152	24,353	24,396	25,459
All other current assets	361,202	368,284	374,027	378,319	360,609	4,025	4,578	4,595	4,594	4,528
Total current assets	2,206,901	2,217,477	2,248,308	2,264,534	2,281,294	75,477	74,298	76,264	77,622	79,349
Property, plant, and equipment	2,736,703	2,764,195	2,809,051	2,792,092	2,831,145	102,170	105,067	105,776	108,219	110,197
Land and mineral rights	157,537	162,833	164,265	164,539	164,612	1,455	1,535	1,604	1,626	1,651
Less: Accumulated depreciation, depletion, and amortization	1,551,353	1,560,764	1,589,574	1,592,922	1,614,479	78,830	81,356	81,911	84,049	85,308
Net property, plant, and equipment	1,342,888	1,366,264	1,383,742	1,363,710	1,381,279	24,795	25,246	25,468	25,796	26,540
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,262,753	4,316,884	4,458,561	4,446,647	4,555,815	5,226	5,155	5,563	5,495	5,549
Total Assets	7,812,542	7,900,625	8,090,611	8,074,890	8,218,388	105,498	104,699	107,296	108,913	111,438
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	59,809	56,998	59,640	62,018	61,474	5,171	5,163	5,115	5,336	4,787
b. Other short-term loans, including commercial paper	107,208	115,528	121,328	120,440	124,957	1,991	1,772	1,261	1,473	1,642
Trade accounts and trade notes payable	500,722	509,076	525,097	514,851	518,596	14,721	14,635	15,073	15,300	15,358
Income taxes accrued, prior and current years, net of payments	39,683	33,813	41,327	39,266	39,646	414	359	446	591	682
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	30,576	34,524	37,255	36,571	34,352	2,397	2,810	2,705	2,760	3,001
b. Other long-term loans	97,278	120,385	134,465	138,398	134,752	1,512	1,768	1,562	2,156	2,625
All other current liabilities, including excise and sales taxes, and accrued expenses	745,274	773,572	752,524	753,747	778,973	7,183	7,101	7,279	7,060	6,963
Total current liabilities	1,580,550	1,643,896	1,671,637	1,665,291	1,692,749	33,388	33,609	33,441	34,677	35,058
Long-term debt, due in more than 1 year:										
a. Loans from banks	358,708	362,515	362,033	362,004	366,626	10,990	11,282	11,633	10,979	11,144
b. Other long-term loans	1,265,181	1,238,387	1,256,791	1,252,739	1,278,399	11,400	11,663	12,036	11,544	10,596
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,065,356	1,180,268	1,219,651	1,210,171	1,224,690	2,469	2,715	2,397	2,367	2,643
Total liabilities	4,269,796	4,425,066	4,510,113	4,490,205	4,562,464	58,248	59,269	59,506	59,568	59,441
Capital stock and other capital (less treasury stock)	1,122,768	1,008,014	1,036,220	999,200	1,016,618	16,343	18,214	17,107	18,685	19,084
Retained earnings	2,419,978	2,467,545	2,544,278	2,585,485	2,639,306	30,907	27,216	30,683	30,660	32,913
Stockholders' equity	3,542,746	3,475,559	3,580,498	3,584,685	3,655,924	47,250	45,431	47,790	49,345	51,997
Total Liabilities and Stockholders' Equity	7,812,542	7,900,625	8,090,611	8,074,890	8,218,388	105,498	104,699	107,296	108,913	111,438
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	626,351	573,581	576,671	599,242	588,545	42,089	40,689	42,823	42,944	44,291
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	6.30	6.58	6.00	6.14	6.18	18.21	17.49	17.61	18.13	18.04
Trade accounts and trade notes receivable	8.56	8.17	8.36	8.38	8.29	26.75	26.03	26.49	26.52	26.26
Inventories	8.76	8.66	8.81	8.84	8.89	22.77	23.07	22.70	22.40	22.85
Total current assets	28.25	28.07	27.79	28.04	27.76	71.54	70.96	71.08	71.27	71.20
Net property, plant, and equipment	17.19	17.29	17.10	16.89	16.81	23.50	24.11	23.74	23.69	23.82
Short-term debt, including current portion of long-term debt	3.77	4.14	4.36	4.43	4.33	10.49	11.00	9.92	10.77	10.82
Total current liabilities	20.23	20.81	20.66	20.62	20.60	31.65	32.10	31.17	31.84	31.46
Long-term debt	20.79	20.26	20.01	20.00	20.02	21.22	21.91	22.06	20.68	19.51
Total liabilities	54.65	56.01	55.75	55.61	55.52	55.21	56.61	55.46	54.69	53.34
Stockholders' equity	45.35	43.99	44.25	44.39	44.48	44.79	43.39	44.54	45.31	46.66

Table 35.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	35,431	34,144	34,615	35,603	34,344	52,436	51,648	51,252	53,701	52,729
Depreciation, depletion, and amortization of property, plant, and equipment	684	745	647	673	694	1,153	1,194	1,134	1,127	1,128
All other operating costs and expenses	31,918	32,355	31,264	31,751	31,091	47,825	48,040	46,562	48,081	47,671
Income (loss) from operations	2,829	1,044	2,703	3,179	2,559	3,458	2,414	3,557	4,494	3,929
Interest expense	247	271	226	228	234	424	441	418	424	397
All other nonoperating income (expense)	33	45	47	4	96	92	87	(38)	(51)	(67)
Income (loss) before income taxes	2,615	817	2,525	2,955	2,421	3,126	2,059	3,100	4,019	3,466
Provision for current and deferred domestic income taxes	267	195	239	309	238	418	343	431	526	469
Income (loss) after income taxes	2,348	622	2,286	2,646	2,183	2,707	1,717	2,669	3,493	2,996
Cash dividends charged to retained earnings this quarter	726	1,023	1,113	1,693	867	809	1,704	1,513	1,797	1,158
Net income retained in business	1,621	(402)	1,173	954	1,317	1,898	13	1,157	1,696	1,838
Retained earnings at beginning of quarter	22,677	22,632	22,692	22,439	21,244	25,915	29,943	25,693	30,343	30,370
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(189)	(242)	(138)	(260)	(324)	(460)	153	46	(75)	(505)
Retained earnings at end of quarter	24,109	21,989	23,727	23,133	22,236	27,353	30,108	26,896	31,964	31,703
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.93	2.18	1.87	1.89	2.02	2.20	2.31	2.21	2.10	2.14
All other operating costs and expenses	90.09	94.76	90.32	89.18	90.53	91.21	93.01	90.85	89.53	90.41
Income (loss) from operations	7.98	3.06	7.81	8.93	7.45	6.59	4.67	6.94	8.37	7.45
Interest expense	0.70	0.80	0.65	0.64	0.68	0.81	0.85	0.82	0.79	0.75
All other nonoperating income (expense)	0.09	0.13	0.14	0.01	0.28	0.17	0.17	(0.07)	(0.10)	(0.13)
Income (loss) before income taxes	7.38	2.39	7.29	8.30	7.05	5.96	3.99	6.05	7.48	6.57
Provision for current and deferred domestic income taxes	0.75	0.57	0.69	0.87	0.69	0.80	0.66	0.84	0.98	0.89
Income (loss) after income taxes	6.63	1.82	6.60	7.43	6.36	5.16	3.32	5.21	6.50	5.68
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	31.10	10.50	31.42	35.34	27.97	23.72	14.84	22.80	28.15	23.21
After income taxes	27.92	7.99	28.45	31.64	25.23	20.54	12.37	19.63	24.46	20.07
Annual rate of profit on total assets:										
Before income taxes	15.52	5.05	15.32	17.82	14.42	10.87	7.14	10.79	13.87	11.87
After income taxes	13.93	3.85	13.87	15.96	13.01	9.42	5.95	9.29	12.05	10.26
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.21	2.20	2.26	2.33	2.33	2.03	2.05	2.02	2.08	2.15
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.44	0.46	0.49	0.49	0.38	0.40	0.38	0.40	0.41
Total stockholders' equity to total debt	1.83	1.69	1.74	1.87	1.94	1.64	1.75	1.71	1.88	2.06

Table 35.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	7,463	6,990	7,369	7,555	7,875	11,234	11,482	11,131	11,494	11,820
Time deposits in the U.S., including negotiable certificates of deposit	898	848	921	865	711	1,477	1,202	1,274	1,322	1,249
Total cash on hand and in U.S. banks	8,361	7,837	8,289	8,421	8,585	12,711	12,685	12,405	12,817	13,070
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,154	1,048	1,106	1,324	1,197	1,642	1,660	1,696	1,702	1,718
Total cash, U.S. Government and other securities	9,515	8,886	9,396	9,745	9,782	14,352	14,344	14,102	14,518	14,787
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,982	16,417	17,182	16,913	17,353	27,447	25,867	26,601	27,216	27,335
Inventories	17,606	16,631	16,773	16,733	16,958	28,996	29,431	29,934	30,603	31,027
All other current assets	2,678	2,582	2,533	2,533	2,620	4,943	4,762	4,398	4,185	3,841
Total current assets	46,781	44,516	45,883	45,924	46,713	75,739	74,404	75,035	76,522	76,990
Property, plant, and equipment	50,995	49,878	49,841	50,394	49,474	75,472	78,464	78,110	77,360	79,007
Land and mineral rights	957	924	825	859	892	1,488	1,646	1,637	1,646	1,632
Less: Accumulated depreciation, depletion, and amortization	35,498	34,682	34,729	35,145	34,033	48,895	50,586	50,582	50,216	51,588
Net property, plant, and equipment	16,454	16,120	15,937	16,108	16,333	28,064	29,524	29,166	28,791	29,052
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,156	4,026	4,114	4,299	4,102	11,209	11,423	10,684	10,610	10,784
Total Assets	67,391	64,662	65,934	66,332	67,148	115,012	115,352	114,884	115,923	116,825
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,041	3,589	3,423	3,253	3,770	6,316	6,282	6,656	6,780	6,496
b. Other short-term loans, including commercial paper	881	772	681	511	492	981	1,038	1,315	1,274	1,159
Trade accounts and trade notes payable	9,080	8,915	9,351	8,718	8,816	16,865	15,670	15,927	15,719	14,956
Income taxes accrued, prior and current years, net of payments	301	172	203	227	213	406	351	292	427	524
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,688	1,679	1,655	1,546	1,522	2,424	2,598	2,487	2,413	2,576
b. Other long-term loans	604	631	786	985	960	1,285	1,389	1,426	1,033	1,010
All other current liabilities, including excise and sales taxes, and accrued expenses	4,594	4,456	4,203	4,466	4,270	9,047	8,951	9,050	9,084	9,165
Total current liabilities	21,188	20,214	20,302	19,706	20,043	37,323	36,278	37,152	36,732	35,885
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,610	6,169	6,363	6,375	6,560	11,187	11,300	10,757	10,312	9,918
b. Other long-term loans	4,552	5,560	5,599	5,200	4,584	9,950	9,170	9,111	8,590	7,894
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,413	1,608	1,526	1,599	1,341	3,839	3,115	3,475	3,180	3,411
Total liabilities	33,762	33,552	33,791	32,880	32,528	62,299	59,864	60,496	58,813	57,107
Capital stock and other capital (less treasury stock)	9,520	9,121	8,416	10,319	12,384	25,360	25,380	27,492	25,145	28,015
Retained earnings	24,109	21,989	23,727	23,133	22,236	27,353	30,108	26,896	31,964	31,703
Stockholders' equity	33,629	31,110	32,143	33,452	34,620	52,713	55,488	54,388	57,110	59,717
Total Liabilities and Stockholders' Equity	67,391	64,662	65,934	66,332	67,148	115,012	115,352	114,884	115,923	116,825
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	25,593	24,301	25,581	26,219	26,670	38,416	38,126	37,883	39,790	41,105
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	14.12	13.74	14.25	14.69	14.57	12.48	12.44	12.27	12.52	12.66
Trade accounts and trade notes receivable	25.20	25.39	26.06	25.50	25.84	23.86	22.42	23.15	23.48	23.40
Inventories	26.13	25.72	25.44	25.23	25.25	25.21	25.51	26.06	26.40	26.56
Total current assets	69.42	68.84	69.59	69.23	69.57	65.85	64.50	65.31	66.01	65.90
Net property, plant, and equipment	24.42	24.93	24.17	24.28	24.32	24.40	25.60	25.39	24.84	24.87
Short-term debt, including current portion of long-term debt	10.70	10.32	9.93	9.49	10.04	9.57	9.80	10.34	9.92	9.62
Total current liabilities	31.44	31.26	30.79	29.71	29.85	32.45	31.45	32.34	31.69	30.72
Long-term debt	16.56	18.14	18.14	17.45	16.60	18.38	17.75	17.29	16.31	15.25
Total liabilities	50.10	51.89	51.25	49.57	48.44	54.17	51.90	52.66	50.73	48.88
Stockholders' equity	49.90	48.11	48.75	50.43	51.56	45.83	48.10	47.34	49.27	51.12

Table 36.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	907,154	888,197	892,628	897,534	881,911	20,395	20,195	20,714	21,128	21,541
Depreciation, depletion, and amortization of property, plant, and equipment	21,686	21,586	21,967	21,145	21,994	415	469	369	396	382
All other operating costs and expenses	809,757	812,325	803,920	804,199	789,607	18,663	19,648	18,466	19,252	19,633
Income (loss) from operations	75,711	54,285	66,741	72,190	70,310	1,317	78	1,879	1,479	1,525
Interest expense	15,394	15,902	15,431	15,869	15,754	151	157	137	140	140
All other nonoperating income (expense)	38,370	42,411	43,660	45,635	34,967	30	38	(9)	43	23
Income (loss) before income taxes	98,688	80,795	94,971	101,956	89,522	1,196	(42)	1,733	1,382	1,408
Provision for current and deferred domestic income taxes	18,996	17,087	18,325	18,156	15,827	96	98	143	167	148
Income (loss) after income taxes	79,692	63,707	76,645	83,800	73,695	1,100	(140)	1,590	1,215	1,260
Cash dividends charged to retained earnings this quarter	23,695	40,099	27,070	32,716	27,312	553	936	775	983	746
Net income retained in business	55,996	23,608	49,576	51,085	46,383	547	(1,076)	815	232	515
Retained earnings at beginning of quarter	1,443,203	1,492,985	1,497,731	1,486,385	1,527,498	7,753	7,945	7,381	9,300	8,051
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,991)	(13,418)	(7,871)	(3,480)	(2,112)	(203)	(92)	(37)	(121)	(148)
Retained earnings at end of quarter	1,491,209	1,503,176	1,539,436	1,533,989	1,571,770	8,098	6,777	8,160	9,411	8,418
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.43	2.46	2.36	2.49	2.04	2.32	1.78	1.87	1.77
All other operating costs and expenses	89.26	91.46	90.06	89.60	89.53	91.50	97.29	89.15	91.12	91.14
Income (loss) from operations	8.35	6.11	7.48	8.04	7.97	6.46	0.39	9.07	7.00	7.08
Interest expense	1.70	1.79	1.73	1.77	1.79	0.74	0.78	0.66	0.66	0.65
All other nonoperating income (expense)	4.23	4.77	4.89	5.08	3.96	0.15	0.19	(0.04)	0.20	0.11
Income (loss) before income taxes	10.88	9.10	10.64	11.36	10.15	5.87	(0.21)	8.37	6.54	6.54
Provision for current and deferred domestic income taxes	2.09	1.92	2.05	2.02	1.79	0.47	0.48	0.69	0.79	0.69
Income (loss) after income taxes	8.78	7.17	8.59	9.34	8.36	5.39	(0.69)	7.68	5.75	5.85
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.17	18.64	21.35	23.28	19.95	34.05	(1.24)	49.24	37.18	36.35
After income taxes	17.90	14.70	17.23	19.14	16.42	31.30	(4.14)	45.19	32.69	32.53
Annual rate of profit on total assets:										
Before income taxes	9.83	7.99	9.23	10.08	8.66	15.03	(0.53)	21.70	17.18	16.93
After income taxes	7.94	6.30	7.45	8.28	7.13	13.82	(1.76)	19.91	15.11	15.15
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.24	1.17	1.16	1.17	1.17	2.20	2.13	2.24	2.26	2.31
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.23	0.19	0.21	0.22	0.50	0.48	0.53	0.56	0.56
Total stockholders' equity to total debt	1.57	1.53	1.54	1.53	1.54	1.32	1.22	1.33	1.43	1.51

Table 36.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	100,154	110,638	94,305	102,594	109,498	4,248	4,168	4,494	4,665	4,714
Time deposits in the U.S., including negotiable certificates of deposit	27,059	31,681	25,475	23,247	25,525	298	355	376	332	343
Total cash on hand and in U.S. banks	127,213	142,319	119,780	125,841	135,023	4,546	4,523	4,869	4,998	5,057
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	39,681	38,112	36,556	40,427	41,668	408	440	358	442	599
Total cash, U.S. Government and other securities	166,894	180,431	156,336	166,269	176,691	4,954	4,962	5,227	5,439	5,655
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	309,030	298,794	310,211	305,760	311,611	8,667	8,218	8,506	8,450	8,729
Inventories	278,039	279,905	289,269	281,022	293,903	6,918	7,200	7,189	6,793	7,271
All other current assets	170,603	176,781	181,176	169,383	161,139	1,272	1,468	1,331	1,443	1,453
Total current assets	924,566	935,911	936,991	922,434	943,344	21,810	21,848	22,253	22,125	23,109
Property, plant, and equipment	1,572,435	1,586,251	1,606,346	1,573,711	1,597,532	31,718	32,999	32,956	34,210	33,697
Land and mineral rights	98,116	102,787	103,962	104,574	103,832	377	399	414	498	519
Less: Accumulated depreciation, depletion, and amortization	844,979	850,624	864,090	856,749	871,239	23,899	25,048	25,222	26,273	25,739
Net property, plant, and equipment	825,571	838,414	846,217	821,537	830,125	8,195	8,350	8,149	8,435	8,477
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,264,841	2,270,179	2,330,357	2,302,731	2,363,512	1,831	1,557	1,540	1,615	1,691
Total Assets	4,014,979	4,044,504	4,113,565	4,046,701	4,136,981	31,836	31,755	31,942	32,175	33,277
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	30,365	27,927	29,342	31,740	30,942	1,612	1,654	1,483	1,598	1,363
b. Other short-term loans, including commercial paper	78,408	85,053	91,352	89,612	91,797	609	345	278	321	512
Trade accounts and trade notes payable	241,881	247,895	248,488	234,385	242,930	4,865	4,884	5,053	4,719	4,746
Income taxes accrued, prior and current years, net of payments	22,551	18,187	21,982	21,645	21,845	86	76	106	145	180
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	16,857	18,134	19,298	16,802	16,151	764	1,010	907	810	908
b. Other long-term loans	58,828	85,007	92,249	92,866	88,708	341	594	386	624	690
All other current liabilities, including excise and sales taxes, and accrued expenses	295,722	317,626	305,569	300,114	315,096	1,631	1,694	1,702	1,558	1,619
Total current liabilities	744,613	799,830	808,280	787,163	807,470	9,907	10,258	9,916	9,775	10,018
Long-term debt, due in more than 1 year:										
a. Loans from banks	188,505	189,742	185,879	187,151	188,803	4,085	3,942	3,905	3,773	3,725
b. Other long-term loans	758,398	726,840	738,146	728,837	748,281	3,250	3,533	3,610	3,242	3,094
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	543,073	594,631	601,869	591,852	597,117	538	541	435	516	939
Total liabilities	2,234,590	2,311,042	2,334,174	2,295,003	2,341,671	17,780	18,274	17,866	17,306	17,777
Capital stock and other capital (less treasury stock)	289,180	230,286	239,955	217,709	223,540	5,958	6,704	5,916	5,458	7,082
Retained earnings	1,491,209	1,503,176	1,539,436	1,533,989	1,571,770	8,098	6,777	8,160	9,411	8,418
Stockholders' equity	1,780,389	1,733,462	1,779,391	1,751,699	1,795,311	14,056	13,481	14,076	14,869	15,500
Total Liabilities and Stockholders' Equity	4,014,979	4,044,504	4,113,565	4,046,701	4,136,981	31,836	31,755	31,942	32,175	33,277
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	179,953	136,081	128,711	135,270	135,874	11,903	11,590	12,337	12,350	13,091
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	4.16	4.46	3.80	4.11	4.27	15.56	15.63	16.37	16.91	17.00
Trade accounts and trade notes receivable	7.70	7.39	7.54	7.56	7.53	27.22	25.88	26.63	26.26	26.23
Inventories	6.93	6.92	7.03	6.94	7.10	21.73	22.67	22.51	21.11	21.85
Total current assets	23.03	23.14	22.78	22.79	22.80	68.51	68.80	69.67	68.76	69.45
Net property, plant, and equipment	20.56	20.73	20.57	20.30	20.07	25.74	26.29	25.51	26.22	25.47
Short-term debt, including current portion of long-term debt	4.59	5.34	5.65	5.71	5.50	10.45	11.35	9.56	10.42	10.44
Total current liabilities	18.55	19.78	19.65	19.45	19.52	31.12	32.30	31.04	30.38	30.11
Long-term debt	23.58	22.66	22.46	22.64	22.65	23.04	23.54	23.53	21.80	20.49
Total liabilities	55.66	57.14	56.74	56.71	56.60	55.85	57.55	55.93	53.79	53.42
Stockholders' equity	44.34	42.86	43.26	43.29	43.40	44.15	42.45	44.07	46.21	46.58

Table 37.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,632	12,983	13,809	12,967	13,099	21,206	21,040	20,547	20,878	20,103
Depreciation, depletion, and amortization of property, plant, and equipment	269	328	273	253	283	481	503	458	455	442
All other operating costs and expenses	12,436	12,592	12,507	11,635	11,847	19,482	19,711	18,806	18,874	18,276
Income (loss) from operations	927	63	1,029	1,079	969	1,242	826	1,283	1,549	1,386
Interest expense	92	111	90	80	85	183	181	169	161	155
All other nonoperating income (expense)	1	6	(7)	(8)	14	53	(15)	6	28	2
Income (loss) before income taxes	836	(42)	933	991	898	1,113	629	1,120	1,416	1,233
Provision for current and deferred domestic income taxes	72	71	65	86	77	131	75	111	175	121
Income (loss) after income taxes	764	(113)	868	904	821	982	554	1,009	1,240	1,112
Cash dividends charged to retained earnings this quarter	150	402	456	574	285	287	579	452	832	371
Net income retained in business	614	(515)	411	331	536	695	(26)	556	408	742
Retained earnings at beginning of quarter	7,622	7,682	7,687	7,474	8,630	12,375	12,772	11,396	12,826	12,193
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	27	(86)	(13)	(125)	(106)	(129)	71	110	(66)	(212)
Retained earnings at end of quarter	8,263	7,081	8,085	7,680	9,061	12,941	12,816	12,063	13,168	12,722
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.97	2.53	1.98	1.95	2.16	2.27	2.39	2.23	2.18	2.20
All other operating costs and expenses	91.22	96.99	90.57	89.73	90.44	91.87	93.69	91.52	90.40	90.91
Income (loss) from operations	6.80	0.48	7.45	8.32	7.40	5.86	3.92	6.25	7.42	6.89
Interest expense	0.67	0.85	0.65	0.62	0.65	0.86	0.86	0.82	0.77	0.77
All other nonoperating income (expense)	0.01	0.05	(0.05)	(0.06)	0.10	0.25	(0.07)	0.03	0.13	0.01
Income (loss) before income taxes	6.14	(0.32)	6.75	7.64	6.86	5.25	2.99	5.45	6.78	6.13
Provision for current and deferred domestic income taxes	0.53	0.55	0.47	0.67	0.59	0.62	0.36	0.54	0.84	0.60
Income (loss) after income taxes	5.60	(0.87)	6.28	6.97	6.27	4.63	2.63	4.91	5.94	5.53
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	31.92	(1.74)	34.90	38.25	32.17	23.56	13.09	24.60	30.26	26.02
After income taxes	29.15	(4.69)	32.47	34.91	29.41	20.79	11.52	22.16	26.52	23.47
Annual rate of profit on total assets:										
Before income taxes	14.21	(0.74)	15.59	17.70	15.38	10.40	5.94	10.72	13.69	12.19
After income taxes	12.98	(1.98)	14.51	16.16	14.06	9.17	5.23	9.66	11.99	11.00
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.89	1.82	2.02	2.09	2.05	1.88	1.90	1.81	1.85	1.90
Total cash, U.S. Government and other securities, to total current liabilities	0.30	0.31	0.36	0.38	0.37	0.31	0.33	0.30	0.31	0.33
Total stockholders' equity to total debt	1.38	1.29	1.49	1.54	1.62	1.43	1.49	1.38	1.53	1.66

Table 37.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,078	2,141	2,268	2,073	2,248	3,149	3,287	3,144	3,271	3,348
Time deposits in the U.S., including negotiable certificates of deposit	125	112	151	167	139	514	443	384	296	279
Total cash on hand and in U.S. banks	2,203	2,253	2,418	2,240	2,387	3,663	3,730	3,529	3,567	3,627
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	245	209	419	406	424	620	656	749	734	673
Total cash, U.S. Government and other securities	2,449	2,463	2,838	2,646	2,811	4,284	4,386	4,278	4,301	4,299
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,039	5,682	6,324	5,682	5,987	10,039	9,320	9,788	9,723	9,544
Inventories	5,765	5,415	5,805	5,434	5,797	9,957	10,244	10,151	10,219	10,187
All other current assets	1,001	904	944	898	1,037	1,706	1,576	1,380	1,136	1,042
Total current assets	15,255	14,464	15,912	14,661	15,632	25,986	25,527	25,597	25,379	25,072
Property, plant, and equipment	19,720	20,391	19,940	18,812	18,650	32,633	32,750	31,902	31,243	31,194
Land and mineral rights	332	321	336	341	361	630	633	613	625	516
Less: Accumulated depreciation, depletion, and amortization	13,450	13,781	13,670	12,920	12,701	20,160	20,115	19,522	19,282	19,717
Net property, plant, and equipment	6,602	6,931	6,607	6,234	6,311	13,103	13,268	12,992	12,587	11,993
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,682	1,453	1,408	1,485	1,416	3,730	3,562	3,181	3,402	3,376
Total Assets	23,539	22,849	23,926	22,380	23,358	42,819	42,357	41,770	41,367	40,442
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,791	1,675	1,531	1,334	1,590	2,696	2,762	3,020	2,890	2,589
b. Other short-term loans, including commercial paper	453	375	165	163	318	249	315	565	485	496
Trade accounts and trade notes payable	3,627	3,608	3,895	3,209	3,576	6,633	6,131	6,412	6,316	6,054
Income taxes accrued, prior and current years, net of payments	83	64	74	99	135	145	107	66	116	167
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	722	761	650	692	614	915	925	949	889	1,016
b. Other long-term loans	143	180	211	328	290	470	459	402	250	276
All other current liabilities, including excise and sales taxes, and accrued expenses	1,258	1,293	1,341	1,196	1,104	2,741	2,719	2,712	2,788	2,608
Total current liabilities	8,077	7,956	7,866	7,022	7,626	13,848	13,417	14,126	13,736	13,206
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,881	2,707	2,740	2,412	2,588	5,274	4,972	4,689	4,471	4,206
b. Other long-term loans	1,625	1,781	1,900	1,798	1,512	3,592	3,492	3,520	3,251	2,854
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	473	752	731	789	465	1,212	1,255	1,231	1,199	1,225
Total liabilities	13,057	13,196	13,237	12,022	12,192	23,925	23,136	23,566	22,657	21,491
Capital stock and other capital (less treasury stock)	2,219	2,572	2,603	2,679	2,106	5,954	6,404	6,142	5,543	6,228
Retained earnings	8,263	7,081	8,085	7,680	9,061	12,941	12,816	12,063	13,168	12,722
Stockholders' equity	10,482	9,653	10,689	10,359	11,167	18,894	19,221	18,205	18,710	18,950
Total Liabilities and Stockholders' Equity	23,539	22,849	23,926	22,380	23,358	42,819	42,357	41,770	41,367	40,442
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,178	6,508	8,046	7,638	8,006	12,138	12,111	11,471	11,643	11,866
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.40	10.78	11.86	11.82	12.03	10.00	10.36	10.24	10.40	10.63
Trade accounts and trade notes receivable	25.66	24.87	26.43	25.39	25.63	23.44	22.00	23.43	23.50	23.60
Inventories	24.49	23.70	24.26	24.28	24.82	23.25	24.19	24.30	24.70	25.19
Total current assets	64.81	63.30	66.50	65.51	66.92	60.69	60.27	61.28	61.35	62.00
Net property, plant, and equipment	28.05	30.34	27.61	27.86	27.02	30.60	31.32	31.10	30.43	29.65
Short-term debt, including current portion of long-term debt	13.21	13.09	10.69	11.25	12.04	10.11	10.53	11.82	10.91	10.83
Total current liabilities	34.31	34.82	32.88	31.38	32.65	32.34	31.68	33.82	33.20	32.66
Long-term debt	19.14	19.64	19.39	18.81	17.55	20.70	19.98	19.65	18.67	17.46
Total liabilities	55.47	57.75	55.33	53.72	52.19	55.87	54.62	56.42	54.77	53.14
Stockholders' equity	44.53	42.25	44.67	46.28	47.81	44.13	45.38	43.58	45.23	46.86

Table 38.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	743,407	756,738	756,454	794,897	770,545	44,435	43,297	43,422	46,370	46,404
Depreciation, depletion, and amortization of property, plant, and equipment	19,426	19,933	19,472	19,482	19,548	858	1,061	806	859	877
All other operating costs and expenses	667,083	685,489	679,789	707,214	690,631	39,544	41,703	38,539	40,914	41,422
Income (loss) from operations	56,898	51,316	57,193	68,201	60,365	4,033	532	4,077	4,597	4,105
Interest expense	11,427	11,280	11,421	11,601	11,484	326	348	317	373	346
All other nonoperating income (expense)	40,525	35,092	40,418	38,339	29,230	88	75	(40)	(52)	(33)
Income (loss) before income taxes	85,996	75,128	86,190	94,940	78,111	3,796	259	3,720	4,172	3,726
Provision for current and deferred domestic income taxes	15,194	3,235	17,572	19,817	16,887	381	335	357	366	384
Income (loss) after income taxes	70,802	71,893	68,618	75,123	61,224	3,415	(75)	3,363	3,805	3,342
Cash dividends charged to retained earnings this quarter	17,065	17,582	19,788	19,082	22,402	1,379	1,574	1,664	1,948	1,605
Net income retained in business	53,737	54,311	48,830	56,041	38,823	2,036	(1,649)	1,699	1,857	1,736
Retained earnings at beginning of quarter	885,786	917,119	961,351	1,000,096	1,037,706	20,947	22,093	21,097	19,453	22,941
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10,754)	(7,061)	(5,339)	(4,641)	(8,993)	(175)	(5)	(272)	(61)	(182)
Retained earnings at end of quarter	928,769	964,369	1,004,842	1,051,496	1,067,535	22,809	20,439	22,523	21,249	24,496
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.61	2.63	2.57	2.45	2.54	1.93	2.45	1.86	1.85	1.89
All other operating costs and expenses	89.73	90.58	89.87	88.97	89.63	88.99	96.32	88.75	88.23	89.26
Income (loss) from operations	7.65	6.78	7.56	8.58	7.83	9.08	1.23	9.39	9.91	8.85
Interest expense	1.54	1.49	1.51	1.46	1.49	0.73	0.80	0.73	0.80	0.75
All other nonoperating income (expense)	5.45	4.64	5.34	4.82	3.79	0.20	0.17	(0.09)	(0.11)	(0.07)
Income (loss) before income taxes	11.57	9.93	11.39	11.94	10.14	8.54	0.60	8.57	9.00	8.03
Provision for current and deferred domestic income taxes	2.04	0.43	2.32	2.49	2.19	0.86	0.77	0.82	0.79	0.83
Income (loss) after income taxes	9.52	9.50	9.07	9.45	7.95	7.69	(0.17)	7.74	8.21	7.20
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.52	17.25	19.14	20.72	16.79	45.74	3.25	44.14	48.40	40.83
After income taxes	16.07	16.51	15.24	16.39	13.16	41.15	(0.94)	39.90	44.15	36.63
Annual rate of profit on total assets:										
Before income taxes	9.06	7.79	8.67	9.43	7.66	20.61	1.42	19.75	21.74	19.07
After income taxes	7.46	7.46	6.90	7.46	6.00	18.54	(0.41)	17.85	19.83	17.10
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.53	1.52	1.52	1.53	1.51	2.29	2.25	2.30	2.23	2.25
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.40	0.38	0.38	0.37	0.61	0.57	0.58	0.57	0.58
Total stockholders' equity to total debt	2.24	2.19	2.21	2.22	2.23	1.46	1.37	1.42	1.44	1.55

Table 38.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	178,998	185,261	175,899	177,103	177,646	12,179	11,251	11,776	12,409	12,522
Time deposits in the U.S., including negotiable certificates of deposit	22,461	22,693	24,461	22,793	21,634	1,119	1,110	908	915	953
Total cash on hand and in U.S. banks	201,458	207,953	200,361	199,896	199,280	13,299	12,361	12,683	13,324	13,476
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	123,943	131,410	128,721	129,789	132,262	955	988	985	982	973
Total cash, U.S. Government and other securities	325,402	339,363	329,081	329,685	331,542	14,253	13,349	13,668	14,306	14,448
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	360,024	346,354	365,920	370,993	369,995	19,557	19,038	19,915	20,437	20,530
Inventories	406,311	404,346	423,465	432,487	436,944	17,104	16,952	17,164	17,603	18,188
All other current assets	190,599	191,503	192,851	208,936	199,470	2,753	3,110	3,264	3,151	3,074
Total current assets	1,282,335	1,281,567	1,311,317	1,342,100	1,337,951	53,668	52,450	54,012	55,497	56,240
Property, plant, and equipment	1,164,268	1,177,944	1,202,705	1,218,381	1,233,613	70,452	72,068	72,819	74,009	76,500
Land and mineral rights	59,422	60,046	60,303	59,965	60,781	1,078	1,136	1,189	1,128	1,132
Less: Accumulated depreciation, depletion, and amortization	706,373	710,140	725,483	736,173	743,240	54,930	56,307	56,688	57,776	59,569
Net property, plant, and equipment	517,317	527,850	537,525	542,173	551,154	16,600	16,896	17,320	17,361	18,063
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,997,911	2,046,704	2,128,204	2,143,916	2,192,302	3,394	3,599	4,023	3,881	3,859
Total Assets	3,797,563	3,856,120	3,977,046	4,028,189	4,081,407	73,663	72,945	75,354	76,739	78,162
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	29,443	29,070	30,299	30,279	30,532	3,560	3,509	3,632	3,737	3,424
b. Other short-term loans, including commercial paper	28,800	30,475	29,977	30,828	33,159	1,382	1,427	983	1,152	1,130
Trade accounts and trade notes payable	258,841	261,181	276,609	280,466	275,666	9,856	9,751	10,020	10,581	10,612
Income taxes accrued, prior and current years, net of payments	17,132	15,626	19,345	17,621	17,801	329	283	339	446	503
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	13,719	16,390	17,957	19,769	18,200	1,632	1,800	1,798	1,951	2,093
b. Other long-term loans	38,450	35,378	42,216	45,532	46,044	1,171	1,174	1,176	1,532	1,935
All other current liabilities, including excise and sales taxes, and accrued expenses	449,551	455,945	446,955	453,633	463,877	5,552	5,407	5,577	5,502	5,344
Total current liabilities	835,937	844,066	863,358	878,128	885,279	23,481	23,351	23,525	24,902	25,039
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,203	172,773	176,154	174,853	177,823	6,905	7,339	7,728	7,207	7,419
b. Other long-term loans	506,783	511,547	518,645	523,903	530,118	8,150	8,130	8,426	8,302	7,502
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	522,283	585,638	617,782	618,319	627,574	1,931	2,174	1,961	1,851	1,704
Total liabilities	2,035,206	2,114,024	2,175,939	2,195,202	2,220,793	40,468	40,995	41,641	42,262	41,665
Capital stock and other capital (less treasury stock)	833,588	777,728	796,265	781,491	793,078	10,385	11,510	11,191	13,228	12,001
Retained earnings	928,769	964,369	1,004,842	1,051,496	1,067,535	22,809	20,439	22,523	21,249	24,496
Stockholders' equity	1,762,357	1,742,097	1,801,107	1,832,987	1,860,613	33,194	31,950	33,714	34,477	36,497
Total Liabilities and Stockholders' Equity	3,797,563	3,856,120	3,977,046	4,028,189	4,081,407	73,663	72,945	75,354	76,739	78,162
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	446,398	437,501	447,960	463,972	452,672	30,186	29,098	30,487	30,595	31,201
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.57	8.80	8.27	8.18	8.12	19.35	18.30	18.14	18.64	18.49
Trade accounts and trade notes receivable	9.48	8.98	9.20	9.21	9.07	26.55	26.10	26.43	26.63	26.27
Inventories	10.70	10.49	10.65	10.74	10.71	23.22	23.24	22.78	22.94	23.27
Total current assets	33.77	33.23	32.97	33.32	32.78	72.86	71.90	71.68	72.32	71.95
Net property, plant, and equipment	13.62	13.69	13.52	13.46	13.50	22.54	23.16	22.98	22.62	23.11
Short-term debt, including current portion of long-term debt	2.91	2.89	3.03	3.14	3.13	10.51	10.84	10.07	10.91	10.98
Total current liabilities	22.01	21.89	21.71	21.80	21.69	31.88	32.01	31.22	32.45	32.04
Long-term debt	17.83	17.75	17.47	17.35	17.35	20.44	21.21	21.44	20.21	19.09
Total liabilities	53.59	54.82	54.71	54.50	54.41	54.94	56.20	55.26	55.07	53.31
Stockholders' equity	46.41	45.18	45.29	45.50	45.59	45.06	43.80	44.74	44.93	46.69

Table 39.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	21,799	21,161	20,805	22,636	21,246	31,230	30,609	30,705	32,823	32,625
Depreciation, depletion, and amortization of property, plant, and equipment	415	416	374	420	412	672	691	676	672	686
All other operating costs and expenses	19,482	19,764	18,757	20,117	19,244	28,343	28,329	27,756	29,207	29,396
Income (loss) from operations	1,902	981	1,674	2,100	1,590	2,215	1,588	2,273	2,945	2,544
Interest expense	156	161	136	148	149	241	260	249	262	242
All other nonoperating income (expense)	32	38	54	13	83	38	102	(44)	(79)	(69)
Income (loss) before income taxes	1,778	859	1,592	1,965	1,523	2,013	1,430	1,981	2,603	2,233
Provision for current and deferred domestic income taxes	195	124	174	222	161	287	267	320	350	349
Income (loss) after income taxes	1,584	735	1,418	1,742	1,362	1,725	1,163	1,661	2,253	1,884
Cash dividends charged to retained earnings this quarter	577	621	657	1,119	582	522	1,125	1,060	964	788
Net income retained in business	1,007	114	761	623	780	1,203	38	600	1,288	1,096
Retained earnings at beginning of quarter	15,055	14,950	15,005	14,965	12,614	13,539	17,172	14,297	17,517	18,177
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(216)	(156)	(124)	(134)	(219)	(331)	82	(64)	(9)	(293)
Retained earnings at end of quarter	15,846	14,908	15,642	15,454	13,175	14,412	17,292	14,833	18,797	18,981
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.90	1.97	1.80	1.85	1.94	2.15	2.26	2.20	2.05	2.10
All other operating costs and expenses	89.37	93.40	90.16	88.87	90.58	90.76	92.55	90.40	88.98	90.10
Income (loss) from operations	8.72	4.64	8.05	9.28	7.48	7.09	5.19	7.40	8.97	7.80
Interest expense	0.71	0.76	0.65	0.66	0.70	0.77	0.85	0.81	0.80	0.74
All other nonoperating income (expense)	0.15	0.18	0.26	0.06	0.39	0.12	0.33	(0.14)	(0.24)	(0.21)
Income (loss) before income taxes	8.16	4.06	7.65	8.68	7.17	6.44	4.67	6.45	7.93	6.84
Provision for current and deferred domestic income taxes	0.89	0.59	0.84	0.98	0.76	0.92	0.87	1.04	1.07	1.07
Income (loss) after income taxes	7.27	3.47	6.82	7.70	6.41	5.52	3.80	5.41	6.86	5.78
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	30.73	16.01	29.68	34.03	25.98	23.81	15.77	21.90	27.11	21.91
After income taxes	27.37	13.70	26.44	30.18	23.23	20.41	12.83	18.36	23.46	18.49
Annual rate of profit on total assets:										
Before income taxes	16.22	8.21	15.16	17.88	13.91	11.15	7.84	10.84	13.96	11.69
After income taxes	14.45	7.03	13.50	15.86	12.44	9.56	6.37	9.09	12.09	9.87
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.40	2.45	2.41	2.46	2.50	2.12	2.14	2.15	2.22	2.29
Total cash, U.S. Government and other securities, to total current liabilities	0.54	0.52	0.53	0.56	0.56	0.43	0.44	0.43	0.44	0.46
Total stockholders' equity to total debt	2.15	1.96	1.90	2.07	2.14	1.78	1.92	1.94	2.11	2.31

Table 39.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	5,385	4,848	5,101	5,482	5,627	8,085	8,195	7,987	8,223	8,472
Time deposits in the U.S., including negotiable certificates of deposit	773	736	770	699	572	963	759	890	1,026	971
Total cash on hand and in U.S. banks	6,158	5,584	5,871	6,181	6,199	9,047	8,954	8,877	9,249	9,443
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	909	839	687	918	772	1,021	1,004	947	968	1,045
Total cash, U.S. Government and other securities	7,067	6,423	6,558	7,099	6,971	10,069	9,958	9,824	10,217	10,488
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,942	10,735	10,857	11,231	11,366	17,408	16,547	16,813	17,493	17,790
Inventories	11,841	11,216	10,967	11,299	11,161	19,039	19,187	19,783	20,384	20,839
All other current assets	1,676	1,678	1,589	1,635	1,583	3,237	3,185	3,018	3,049	2,799
Total current assets	31,526	30,051	29,971	31,264	31,081	49,753	48,877	49,438	51,143	51,917
Property, plant, and equipment	31,275	29,487	29,901	31,582	30,824	42,839	45,715	46,209	46,117	47,813
Land and mineral rights	624	604	489	518	531	858	1,013	1,024	1,021	1,116
Less: Accumulated depreciation, depletion, and amortization	22,048	20,902	21,060	22,226	21,333	28,735	30,471	31,060	30,934	31,871
Net property, plant, and equipment	9,852	9,188	9,330	9,874	10,022	14,961	16,257	16,174	16,204	17,059
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,474	2,573	2,706	2,814	2,687	7,478	7,861	7,502	7,208	7,407
Total Assets	43,853	41,813	42,008	43,952	43,790	72,192	72,995	73,114	74,556	76,383
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,250	1,914	1,892	1,919	2,179	3,620	3,520	3,635	3,890	3,906
b. Other short-term loans, including commercial paper	427	397	516	348	174	732	724	751	789	663
Trade accounts and trade notes payable	5,453	5,307	5,456	5,509	5,241	10,232	9,539	9,515	9,403	8,902
Income taxes accrued, prior and current years, net of payments	218	108	129	128	78	261	245	226	311	357
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	966	918	1,005	854	908	1,509	1,673	1,537	1,524	1,560
b. Other long-term loans	461	451	576	656	670	815	930	1,024	783	734
All other current liabilities, including excise and sales taxes, and accrued expenses	3,336	3,163	2,862	3,269	3,166	6,306	6,232	6,338	6,296	6,557
Total current liabilities	13,111	12,258	12,436	12,683	12,417	23,475	22,861	23,026	22,996	22,678
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,729	3,462	3,623	3,963	3,972	5,914	6,328	6,068	5,841	5,713
b. Other long-term loans	2,926	3,780	3,699	3,402	3,072	6,358	5,678	5,591	5,339	5,039
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	939	857	795	809	876	2,628	1,860	2,245	1,981	2,186
Total liabilities	20,706	20,356	20,553	20,858	20,336	38,374	36,728	36,930	36,156	35,616
Capital stock and other capital (less treasury stock)	7,301	6,549	5,813	7,640	10,278	19,406	18,976	21,351	19,603	21,787
Retained earnings	15,846	14,908	15,642	15,454	13,175	14,412	17,292	14,833	18,797	18,981
Stockholders' equity	23,147	21,457	21,454	23,093	23,454	33,818	36,267	36,184	38,399	40,767
Total Liabilities and Stockholders' Equity	43,853	41,813	42,008	43,952	43,790	72,192	72,995	73,114	74,556	76,383
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	18,415	17,793	17,535	18,580	18,664	26,277	26,016	26,412	28,147	29,239
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	16.11	15.36	15.61	16.15	15.92	13.95	13.64	13.44	13.70	13.73
Trade accounts and trade notes receivable	24.95	25.67	25.85	25.55	25.96	24.11	22.67	23.00	23.46	23.29
Inventories	27.00	26.82	26.11	25.71	25.49	26.37	26.29	27.06	27.34	27.28
Total current assets	71.89	71.87	71.35	71.13	70.98	68.92	66.96	67.62	68.60	67.97
Net property, plant, and equipment	22.47	21.97	22.21	22.47	22.89	20.72	22.27	22.12	21.73	22.33
Short-term debt, including current portion of long-term debt	9.36	8.80	9.50	8.59	8.98	9.25	9.38	9.50	9.37	8.98
Total current liabilities	29.90	29.32	29.60	28.86	28.36	32.52	31.32	31.49	30.84	29.69
Long-term debt	15.18	17.32	17.43	16.76	16.08	17.00	16.45	15.95	15.00	14.08
Total liabilities	47.22	48.68	48.93	47.46	46.44	53.16	50.32	50.51	48.50	46.63
Stockholders' equity	52.78	51.32	51.07	52.54	53.56	46.84	49.68	49.49	51.50	53.37

Table 40.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	143,404	151,318	145,248	143,756	147,763
Depreciation, depletion, and amortization of property, plant, and equipment	2,600	2,734	2,588	2,631	2,685
All other operating costs and expenses	131,583	137,855	132,432	131,461	134,073
Income (loss) from operations	9,221	10,730	10,228	9,663	11,006
Interest expense	2,360	2,615	2,462	2,586	2,456
Dividend income	41	23	27	41	35
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1,394)	(1,322)	(995)	(1,031)	(950)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,294)	(532)	(930)	3	(914)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,251	1,733	1,882	1,606	2,494
Income (loss) before income taxes	4,464	8,017	7,751	7,696	9,215
Provision for current and deferred domestic income taxes:					
a. Federal	1,561	1,557	1,473	1,470	1,784
b. Other	(75)	207	271	227	241
Income (loss) after income taxes	2,978	6,253	6,007	5,998	7,190
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,978	6,253	6,007	5,998	7,190
Cash dividends charged to retained earnings in this quarter	2,435	2,611	2,384	2,664	2,292
Net income retained in business	543	3,642	3,623	3,334	4,897
Retained earnings at beginning of quarter	166,641	165,861	168,232	170,633	172,661
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(522)	(427)	(368)	(521)	(601)
Retained earnings at end of quarter	166,662	169,076	171,487	173,446	176,957
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.81	1.81	1.78	1.83	1.82
All other operating costs and expenses	91.76	91.10	91.18	91.45	90.74
Income (loss) from operations	6.43	7.09	7.04	6.72	7.45
Interest expense	1.65	1.73	1.69	1.80	1.66
Dividend income	0.03	0.02	0.02	0.03	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.97)	(0.87)	(0.68)	(0.72)	(0.64)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.60)	(0.35)	(0.64)	0.00	(0.62)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.87	1.15	1.30	1.12	1.69
Income (loss) before income taxes	3.11	5.30	5.34	5.35	6.24
Provision for current and deferred domestic income taxes	1.04	1.17	1.20	1.18	1.37
Income (loss) after income taxes	2.08	4.13	4.14	4.17	4.87
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	8.65	15.59	14.76	14.69	17.32
After income taxes	5.77	12.16	11.44	11.45	13.51
Annual rate of profit on total assets:					
Before income taxes	3.40	6.03	5.80	5.67	6.67
After income taxes	2.27	4.70	4.49	4.42	5.21

Table 40.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	10,848	10,471	10,136	12,030	12,780
Time deposits in the U.S., including negotiable certificates of deposit	1,391	1,291	976	3,902	3,934
Cash and deposits outside the U.S.	734	222	207	239	549
Total cash on hand and in banks	12,972	11,985	11,320	16,171	17,262
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	25	66	71	168	84
b. Other, due in 1 year or less	727	759	699	609	572
Commercial and finance company paper of U.S. issuers	202	177	232	249	210
State and local government securities, due in 1 year or less	139	143	146	153	153
Foreign securities, due in 1 year or less	2	1	2	6	2
Other short-term financial investments	869	986	938	1,028	1,279
Total cash, U.S. Government and other securities	14,937	14,117	13,408	18,384	19,563
Trade receivables from the U.S. Government	45	97	90	81	90
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	44,440	44,289	42,642	43,743	45,174
Total receivables	44,485	44,387	42,732	43,824	45,265
Inventories	57,717	62,305	62,021	59,674	64,482
All other current assets	22,603	21,785	22,277	22,807	23,203
Total current assets	139,742	142,593	140,438	144,689	152,512
Property, plant, and equipment	189,824	192,148	193,534	196,877	201,726
Land and mineral rights	5,188	5,248	5,142	5,231	5,267
Less: Accumulated depreciation, depletion, and amortization	103,448	104,317	105,128	106,965	110,327
Net property, plant, and equipment	91,563	93,080	93,548	95,143	96,667
U.S. Treasury and Federal agency securities, due in more than 1 year	9	10	13	19	172
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	294,307	296,078	300,589	302,655	302,902
Total Assets	525,620	531,761	534,588	542,505	552,252
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	6,879	7,127	6,829	7,225	7,765
b. Commercial paper	10,362	9,655	14,036	11,326	10,439
c. Other short-term loans	1,126	1,682	1,117	1,041	2,974
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	38,076	40,077	35,718	35,962	37,907
Income taxes accrued, prior and current years, net of payments:					
a. Federal	568	923	1,488	1,329	1,390
b. Other	709	681	660	718	454
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,132	3,589	3,380	2,543	3,072
b. Bonds and debentures	8,717	7,876	5,469	5,477	6,416
c. Other long-term loans	4,224	4,693	6,019	6,195	6,515
All other current liabilities, including excise and sales taxes, and accrued expenses	37,430	38,741	37,413	38,609	41,020
Total current liabilities	111,222	115,043	112,130	110,425	117,951
Long-term debt, due in more than 1 year:					
a. Loans from banks	39,189	40,221	39,472	41,098	40,049
b. Bonds and debentures	53,634	53,129	52,276	58,643	58,074
c. Other long-term loans	60,224	59,965	60,355	60,479	59,949
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,974	57,667	60,302	62,358	63,423
Total liabilities	319,243	326,024	324,535	333,002	339,447
Capital stock and other capital	93,296	94,753	94,608	96,337	96,386
Retained earnings	166,662	169,076	171,487	173,446	176,957
Cumulative foreign currency translation adjustment	1,374	(377)	142	(872)	(1,152)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(15,642)	(18,023)	(16,406)	(19,437)	(18,965)
Less: Treasury stock at cost	39,312	39,692	39,779	39,971	40,420
Stockholders' equity	206,377	205,737	210,053	209,503	212,805
Total Liabilities and Stockholders' Equity	525,620	531,761	534,588	542,505	552,252
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	28,520	27,550	28,308	34,264	34,561

Table 41.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	42,994	40,588	38,756	43,844	43,625
Depreciation, depletion, and amortization of property, plant, and equipment	1,193	1,204	1,189	1,193	1,187
All other operating costs and expenses	32,537	31,783	30,154	33,535	32,813
Income (loss) from operations	9,264	7,602	7,412	9,116	9,624
Interest expense	1,723	1,915	1,636	1,683	1,601
Dividend income	57	69	127	18	30
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	27	190	634	(320)	738
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(743)	(535)	(56)	37	(1,023)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,256	3,755	3,741	4,538	4,894
Income (loss) before income taxes	11,139	9,166	10,222	11,706	12,661
Provision for current and deferred domestic income taxes:					
a. Federal	2,328	1,987	2,534	2,613	2,393
b. Other	313	395	11	327	387
Income (loss) after income taxes	8,497	6,784	7,677	8,766	9,881
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,497	6,784	7,677	8,766	9,881
Cash dividends charged to retained earnings in this quarter	3,657	3,519	3,830	3,670	3,823
Net income retained in business	4,839	3,264	3,848	5,096	6,058
Retained earnings at beginning of quarter	119,257	128,705	132,110	134,640	139,795
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(232)	380	(2)	(5)	(260)
Retained earnings at end of quarter	123,864	132,350	135,955	139,731	145,593
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.77	2.97	3.07	2.72	2.72
All other operating costs and expenses	75.68	78.31	77.81	76.49	75.22
Income (loss) from operations	21.55	18.73	19.13	20.79	22.06
Interest expense	4.01	4.72	4.22	3.84	3.67
Dividend income	0.13	0.17	0.33	0.04	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.06	0.47	1.64	(0.73)	1.69
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.73)	(1.32)	(0.14)	0.08	(2.35)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.90	9.25	9.65	10.35	11.22
Income (loss) before income taxes	25.91	22.58	26.38	26.70	29.02
Provision for current and deferred domestic income taxes	6.14	5.87	6.57	6.71	6.37
Income (loss) after income taxes	19.76	16.71	19.81	19.99	22.65
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	30.18	25.18	27.08	31.51	32.85
After income taxes	23.02	18.64	20.34	23.60	25.64
Annual rate of profit on total assets:					
Before income taxes	13.17	10.67	11.66	13.50	14.23
After income taxes	10.05	7.89	8.76	10.11	11.10

Table 41.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	9,481	9,323	8,842	8,292	10,776
Time deposits in the U.S., including negotiable certificates of deposit	4,371	4,499	5,730	1,841	2,379
Cash and deposits outside the U.S.	0	12	12	11	3
Total cash on hand and in banks	13,853	13,835	14,584	10,144	13,157
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	62	22	2	2	3
State and local government securities, due in 1 year or less	108	109	109	109	110
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,657	1,950	1,631	1,182	1,217
Total cash, U.S. Government and other securities	15,680	15,915	16,326	11,437	14,487
Trade receivables from the U.S. Government	26	28	24	27	30
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,059	10,273	10,330	11,221	11,446
Total receivables	11,085	10,301	10,355	11,248	11,476
Inventories	15,217	16,066	16,612	16,809	17,512
All other current assets	15,020	15,619	15,961	15,356	15,660
Total current assets	57,002	57,902	59,254	54,850	59,135
Property, plant, and equipment	71,101	71,733	71,817	72,678	73,896
Land and mineral rights	3,301	3,292	3,275	3,282	3,349
Less: Accumulated depreciation, depletion, and amortization	33,025	33,650	34,216	35,002	35,694
Net property, plant, and equipment	41,377	41,375	40,875	40,957	41,551
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	3	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	239,807	244,465	250,534	250,966	255,247
Total Assets	338,186	343,742	350,664	346,776	355,933
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	776	501	538	598	510
b. Commercial paper	12,960	12,340	12,566	15,073	15,301
c. Other short-term loans	2,924	3,055	1,301	3,469	1,091
Advances and prepayments by the U.S. Government	0	13	0	0	0
Trade accounts and trade notes payable	7,733	7,703	7,286	7,446	7,727
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,654	1,831	1,878	1,772	1,358
b. Other	316	281	325	185	147
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,492	1,551	1,612	1,109	494
b. Bonds and debentures	1,868	3,553	4,982	4,891	4,556
c. Other long-term loans	3,323	3,604	2,834	1,099	1,353
All other current liabilities, including excise and sales taxes, and accrued expenses	24,529	26,445	27,852	22,830	24,326
Total current liabilities	58,575	60,876	61,175	58,473	56,862
Long-term debt, due in more than 1 year:					
a. Loans from banks	18,201	17,653	17,425	17,749	18,956
b. Bonds and debentures	29,765	30,817	32,027	31,690	35,918
c. Other long-term loans	28,584	28,471	30,257	29,778	28,964
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	55,430	60,345	58,798	60,488	61,076
Total liabilities	190,555	198,162	199,681	198,178	201,778
Capital stock and other capital	112,984	114,133	114,562	114,592	114,578
Retained earnings	123,864	132,350	135,955	139,731	145,593
Cumulative foreign currency translation adjustment	(806)	(4,182)	(1,511)	(5,671)	(4,796)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(10,655)	(13,871)	(13,771)	(13,780)	(13,171)
Less: Treasury stock at cost	77,756	82,849	84,252	86,273	88,049
Stockholders' equity	147,630	145,580	150,983	148,598	154,155
Total Liabilities and Stockholders' Equity	338,186	343,742	350,664	346,776	355,933
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	(1,573)	(2,975)	(1,921)	(3,623)	2,272

Table 42.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	6,790	6,120	6,426	6,915	6,939
Depreciation, depletion, and amortization of property, plant, and equipment	177	173	167	176	174
All other operating costs and expenses	6,453	5,821	6,120	6,468	6,383
Income (loss) from operations	161	127	139	271	383
Interest expense	93	90	91	104	92
Dividend income	1	4	3	3	6
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	27	6	8	21	13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(20)	(52)	52	(62)	(31)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	94	77	73	67	71
Income (loss) before income taxes	169	72	185	196	350
Provision for current and deferred domestic income taxes:					
a. Federal	38	46	30	14	49
b. Other	5	4	2	2	6
Income (loss) after income taxes	126	22	154	179	296
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	126	22	154	179	296
Cash dividends charged to retained earnings in this quarter	52	147	50	97	69
Net income retained in business	73	(125)	103	82	227
Retained earnings at beginning of quarter	6,707	6,637	5,950	5,672	5,880
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(11)	(38)	(26)	(55)	91
Retained earnings at end of quarter	6,769	6,474	6,027	5,700	6,198
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.60	2.82	2.60	2.54	2.51
All other operating costs and expenses	95.03	95.11	95.23	93.54	91.98
Income (loss) from operations	2.37	2.07	2.17	3.92	5.51
Interest expense	1.37	1.47	1.41	1.50	1.32
Dividend income	0.01	0.06	0.05	0.05	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.39	0.10	0.13	0.31	0.18
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.29)	(0.85)	0.81	(0.90)	(0.45)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.38	1.26	1.14	0.96	1.03
Income (loss) before income taxes	2.48	1.17	2.88	2.83	5.04
Provision for current and deferred domestic income taxes	0.64	0.81	0.49	0.24	0.78
Income (loss) after income taxes	1.85	0.36	2.39	2.60	4.26
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	5.23	2.30	5.83	6.12	10.47
After income taxes	3.89	0.71	4.84	5.61	8.85
Annual rate of profit on total assets:					
Before income taxes	2.68	1.16	2.97	3.08	5.56
After income taxes	2.00	0.36	2.47	2.82	4.70

Table 42.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	395	471	427	553	833
Time deposits in the U.S., including negotiable certificates of deposit	0	0	11	17	4
Cash and deposits outside the U.S.	1	0	1	0	1
Total cash on hand and in banks	396	471	438	570	839
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	106	93	106	138	225
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	65	2	2	2	3
State and local government securities, due in 1 year or less	539	509	497	479	435
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	123	118	13	11	13
Total cash, U.S. Government and other securities	1,229	1,193	1,056	1,201	1,514
Trade receivables from the U.S. Government	9	24	14	13	9
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	3,511	3,115	3,450	3,508	3,313
Total receivables	3,520	3,139	3,463	3,521	3,321
Inventories	4,368	4,272	4,318	4,344	4,296
All other current assets	1,757	1,964	1,797	1,834	1,771
Total current assets	10,873	10,568	10,634	10,899	10,901
Property, plant, and equipment	15,656	15,189	15,928	16,974	17,174
Land and mineral rights	259	231	209	251	248
Less: Accumulated depreciation, depletion, and amortization	10,831	10,546	11,032	11,639	11,680
Net property, plant, and equipment	5,084	4,875	5,105	5,586	5,742
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,182	9,133	9,145	8,978	8,507
Total Assets	25,138	24,575	24,884	25,463	25,149
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	271	262	339	300	299
b. Commercial paper	1	1	2	1	1
c. Other short-term loans	87	117	134	232	227
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,720	2,566	2,624	2,886	2,964
Income taxes accrued, prior and current years, net of payments:					
a. Federal	54	(29)	(33)	32	106
b. Other	2	1	1	2	2
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	947	892	581	535	257
b. Bonds and debentures	3	3	3	3	3
c. Other long-term loans	85	63	88	38	46
All other current liabilities, including excise and sales taxes, and accrued expenses	1,719	1,721	1,552	1,676	1,695
Total current liabilities	5,889	5,597	5,291	5,704	5,599
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,379	3,469	3,775	3,799	3,259
b. Bonds and debentures	474	474	468	453	455
c. Other long-term loans	625	635	792	888	855
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,873	1,963	1,868	1,813	1,616
Total liabilities	12,240	12,138	12,194	12,657	11,783
Capital stock and other capital	7,055	7,166	7,536	8,051	8,090
Retained earnings	6,769	6,474	6,027	5,700	6,198
Cumulative foreign currency translation adjustment	16	(20)	64	(31)	(21)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(214)	(469)	(204)	(181)	(167)
Less: Treasury stock at cost	728	715	732	733	734
Stockholders' equity	12,898	12,437	12,691	12,806	13,366
Total Liabilities and Stockholders' Equity	25,138	24,575	24,884	25,463	25,149
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	4,984	4,971	5,343	5,195	5,302

Table 43.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	19,408	19,484	17,712	18,074	19,635
Depreciation, depletion, and amortization of property, plant, and equipment	365	395	384	382	378
All other operating costs and expenses	17,033	17,414	15,929	16,140	17,265
Income (loss) from operations	2,011	1,675	1,399	1,552	1,993
Interest expense	284	290	282	248	272
Dividend income	9	8	5	2	7
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(4)	64	88	75	62
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	8	186	(22)	(31)	(40)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	810	598	748	765	1,004
Income (loss) before income taxes	2,550	2,242	1,936	2,114	2,753
Provision for current and deferred domestic income taxes:					
a. Federal	557	327	432	551	600
b. Other	75	61	55	70	69
Income (loss) after income taxes	1,918	1,853	1,450	1,493	2,085
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,918	1,853	1,450	1,493	2,085
Cash dividends charged to retained earnings in this quarter	388	473	478	489	467
Net income retained in business	1,530	1,380	972	1,004	1,618
Retained earnings at beginning of quarter	24,355	25,045	24,725	24,894	25,686
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(787)	(1,045)	(757)	(460)	(809)
Retained earnings at end of quarter	25,098	25,380	24,940	25,438	26,495
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.88	2.02	2.17	2.12	1.92
All other operating costs and expenses	87.76	89.38	89.93	89.30	87.93
Income (loss) from operations	10.36	8.60	7.90	8.59	10.15
Interest expense	1.46	1.49	1.59	1.37	1.39
Dividend income	0.04	0.04	0.03	0.01	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.02)	0.33	0.50	0.41	0.31
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.04	0.96	(0.13)	(0.17)	(0.20)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.18	3.07	4.23	4.23	5.11
Income (loss) before income taxes	13.14	11.51	10.93	11.70	14.02
Provision for current and deferred domestic income taxes	3.25	2.00	2.75	3.44	3.40
Income (loss) after income taxes	9.88	9.51	8.18	8.26	10.62
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	30.04	26.26	22.60	24.45	31.00
After income taxes	22.60	21.71	16.92	17.27	23.47
Annual rate of profit on total assets:					
Before income taxes	15.21	13.49	11.55	12.65	16.11
After income taxes	11.44	11.15	8.65	8.93	12.20

Table 43.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	3,181	4,209	3,287	3,448	3,048
Time deposits in the U.S., including negotiable certificates of deposit	100	94	40	35	22
Cash and deposits outside the U.S.	423	460	497	458	372
Total cash on hand and in banks	3,704	4,763	3,823	3,940	3,443
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	127	130	135	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	96	75	83	102	132
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	280	250	142	211	197
Total cash, U.S. Government and other securities	4,207	5,217	4,183	4,253	3,772
Trade receivables from the U.S. Government	91	10	9	6	5
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,697	7,934	8,036	7,395	8,333
Total receivables	8,789	7,944	8,045	7,401	8,339
Inventories	12,561	11,890	11,542	11,841	12,246
All other current assets	3,020	2,566	2,549	2,441	2,779
Total current assets	28,576	27,617	26,319	25,936	27,135
Property, plant, and equipment	18,140	17,945	17,994	18,160	18,902
Land and mineral rights	482	494	505	519	534
Less: Accumulated depreciation, depletion, and amortization	11,372	11,184	11,355	11,533	11,945
Net property, plant, and equipment	7,250	7,254	7,143	7,147	7,491
U.S. Treasury and Federal agency securities, due in more than 1 year	12	12	12	13	13
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	31,214	31,578	33,550	33,741	33,712
Total Assets	67,053	66,461	67,025	66,837	68,351
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	756	710	581	600	398
b. Commercial paper	1,148	284	683	685	744
c. Other short-term loans	93	178	191	119	194
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	4,307	4,255	4,032	4,277	4,602
Income taxes accrued, prior and current years, net of payments:					
a. Federal	300	44	422	490	645
b. Other	(18)	(48)	(475)	(438)	(384)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	187	169	134	53	65
b. Bonds and debentures	229	229	290	257	433
c. Other long-term loans	426	434	208	195	187
All other current liabilities, including excise and sales taxes, and accrued expenses	4,985	5,228	5,192	4,950	5,367
Total current liabilities	12,413	11,484	11,258	11,188	12,250
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,331	2,281	2,659	2,304	2,371
b. Bonds and debentures	9,025	8,553	8,705	8,482	8,193
c. Other long-term loans	2,161	2,056	2,115	2,213	2,426
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	7,176	7,944	8,022	8,065	7,592
Total liabilities	33,106	32,317	32,758	32,251	32,832
Capital stock and other capital	16,930	17,063	17,659	18,004	18,144
Retained earnings	25,098	25,380	24,940	25,438	26,495
Cumulative foreign currency translation adjustment	14	75	261	28	(55)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,289)	(1,640)	(1,768)	(1,779)	(1,739)
Less: Treasury stock at cost	6,807	6,734	6,825	7,106	7,325
Stockholders' equity	33,946	34,144	34,267	34,586	35,519
Total Liabilities and Stockholders' Equity	67,053	66,461	67,025	66,837	68,351
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,163	16,133	15,061	14,749	14,885

Table 44.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	30,113	28,548	28,322	28,774	29,122
Depreciation, depletion, and amortization of property, plant, and equipment	1,380	1,297	1,365	1,349	1,329
All other operating costs and expenses	26,636	25,216	25,151	25,610	25,414
Income (loss) from operations	2,097	2,035	1,807	1,816	2,379
Interest expense	757	818	833	766	771
Dividend income	102	70	97	81	29
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	178	69	(9)	166	180
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(71)	(184)	(51)	17	(152)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	532	267	400	191	343
Income (loss) before income taxes	2,082	1,439	1,410	1,503	2,007
Provision for current and deferred domestic income taxes:					
a. Federal	301	236	488	294	396
b. Other	(12)	93	22	66	128
Income (loss) after income taxes	1,793	1,110	900	1,144	1,484
Extraordinary gains (losses), net of taxes	1	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,794	1,110	900	1,144	1,484
Cash dividends charged to retained earnings in this quarter	592	693	518	533	450
Net income retained in business	1,202	417	381	610	1,033
Retained earnings at beginning of quarter	19,879	20,087	19,454	19,290	20,274
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	104	(183)	9	132	(100)
Retained earnings at end of quarter	21,184	20,322	19,844	20,033	21,207
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.58	4.54	4.82	4.69	4.56
All other operating costs and expenses	88.45	88.33	88.80	89.00	87.27
Income (loss) from operations	6.96	7.13	6.38	6.31	8.17
Interest expense	2.51	2.87	2.94	2.66	2.65
Dividend income	0.34	0.25	0.34	0.28	0.10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.59	0.24	(0.03)	0.58	0.62
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.24)	(0.65)	(0.18)	0.06	(0.52)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.77	0.94	1.41	0.66	1.18
Income (loss) before income taxes	6.91	5.04	4.98	5.22	6.89
Provision for current and deferred domestic income taxes	0.96	1.15	1.80	1.25	1.80
Income (loss) after income taxes	5.95	3.89	3.18	3.97	5.09
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.10	12.83	12.62	13.45	17.58
After income taxes	15.59	9.89	8.05	10.23	12.99
Annual rate of profit on total assets:					
Before income taxes	6.27	4.29	4.15	4.40	5.82
After income taxes	5.40	3.31	2.64	3.35	4.30

Table 44.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	2,721	3,081	2,280	2,678	2,361
Time deposits in the U.S., including negotiable certificates of deposit	1,427	2,623	659	612	752
Cash and deposits outside the U.S.	12	10	13	12	12
Total cash on hand and in banks	4,161	5,714	2,951	3,302	3,125
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	0	0	25
State and local government securities, due in 1 year or less	4	4	5	4	3
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	816	773	558	728	852
Total cash, U.S. Government and other securities	4,981	6,492	3,514	4,034	4,005
Trade receivables from the U.S. Government	14	16	15	16	8
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,274	12,253	12,423	12,568	13,115
Total receivables	13,287	12,268	12,438	12,585	13,123
Inventories	11,501	11,283	11,737	11,885	11,617
All other current assets	5,088	4,403	4,720	4,957	5,474
Total current assets	34,856	34,446	32,409	33,461	34,219
Property, plant, and equipment	105,878	106,196	108,105	108,942	108,240
Land and mineral rights	3,110	3,354	3,319	3,295	3,305
Less: Accumulated depreciation, depletion, and amortization	60,207	60,452	60,912	61,580	61,560
Net property, plant, and equipment	48,781	49,097	50,512	50,657	49,985
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	49,145	50,738	53,161	52,467	53,765
Total Assets	132,782	134,282	136,082	136,584	137,969
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	799	529	588	948	999
b. Commercial paper	264	263	191	254	253
c. Other short-term loans	686	741	791	796	808
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	10,009	9,126	9,180	9,853	10,078
Income taxes accrued, prior and current years, net of payments:					
a. Federal	549	258	364	470	464
b. Other	28	24	60	59	65
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,993	1,806	2,068	1,334	1,379
b. Bonds and debentures	683	568	599	328	182
c. Other long-term loans	61	328	306	331	125
All other current liabilities, including excise and sales taxes, and accrued expenses	8,259	8,368	8,331	8,576	9,090
Total current liabilities	23,331	22,011	22,479	22,950	23,442
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,425	22,255	19,687	18,695	17,902
b. Bonds and debentures	13,442	14,101	13,536	14,542	14,492
c. Other long-term loans	8,241	9,083	13,153	13,487	13,368
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,342	21,955	22,517	22,208	23,085
Total liabilities	86,781	89,406	91,371	91,882	92,289
Capital stock and other capital	33,278	34,987	34,384	35,150	34,736
Retained earnings	21,184	20,322	19,844	20,033	21,207
Cumulative foreign currency translation adjustment	(415)	(478)	(125)	(973)	(1,009)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,349)	(5,049)	(4,923)	(4,944)	(4,479)
Less: Treasury stock at cost	4,697	4,906	4,470	4,564	4,777
Stockholders' equity	46,001	44,876	44,710	44,702	45,679
Total Liabilities and Stockholders' Equity	132,782	134,282	136,082	136,584	137,969
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,525	12,435	9,931	10,511	10,778

Table 45.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	8,373	8,252	7,904	8,543	8,168
Depreciation, depletion, and amortization of property, plant, and equipment	369	360	365	381	366
All other operating costs and expenses	7,300	7,339	7,020	7,464	7,206
Income (loss) from operations	705	552	519	698	596
Interest expense	320	316	304	320	322
Dividend income	1	5	1	38	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	25	62	(2)	28	36
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(102)	(957)	(188)	(99)	(20)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	145	291	166	101	203
Income (loss) before income taxes	454	(363)	191	446	496
Provision for current and deferred domestic income taxes:					
a. Federal	1	35	10	(60)	11
b. Other	15	23	8	13	3
Income (loss) after income taxes	439	(420)	174	494	482
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	439	(420)	174	494	482
Cash dividends charged to retained earnings in this quarter	108	246	210	267	130
Net income retained in business	330	(667)	(36)	227	351
Retained earnings at beginning of quarter	1,049	1,243	917	884	545
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(78)	13	(129)	(12)	(2)
Retained earnings at end of quarter	1,301	589	752	1,098	894
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.40	4.37	4.62	4.46	4.48
All other operating costs and expenses	87.18	88.94	88.82	87.37	88.23
Income (loss) from operations	8.42	6.69	6.56	8.17	7.29
Interest expense	3.82	3.83	3.85	3.74	3.94
Dividend income	0.01	0.05	0.01	0.44	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.30	0.75	(0.03)	0.33	0.44
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.22)	(11.59)	(2.37)	(1.16)	(0.24)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.73	3.52	2.10	1.19	2.49
Income (loss) before income taxes	5.43	(4.40)	2.42	5.22	6.07
Provision for current and deferred domestic income taxes	0.19	0.70	0.22	(0.56)	0.17
Income (loss) after income taxes	5.24	(5.09)	2.20	5.78	5.90
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.13	(19.98)	11.43	22.65	24.37
After income taxes	20.39	(23.15)	10.40	25.07	23.67
Annual rate of profit on total assets:					
Before income taxes	5.20	(4.26)	2.29	5.13	5.66
After income taxes	5.01	(4.93)	2.09	5.68	5.49

Table 45.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,327	1,305	1,198	1,317	1,580
Time deposits in the U.S., including negotiable certificates of deposit	6	7	7	76	73
Cash and deposits outside the U.S.	16	31	29	42	55
Total cash on hand and in banks	1,349	1,344	1,234	1,435	1,708
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	97	169	129	89	3
State and local government securities, due in 1 year or less	2	2	45	80	28
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1	5	241	249	233
Total cash, U.S. Government and other securities	1,449	1,521	1,649	1,853	1,971
Trade receivables from the U.S. Government	4	7	5	5	6
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,718	4,622	4,551	4,858	4,794
Total receivables	4,722	4,629	4,556	4,863	4,800
Inventories	2,183	2,042	2,145	2,255	2,203
All other current assets	976	1,005	961	1,220	1,064
Total current assets	9,330	9,197	9,311	10,191	10,039
Property, plant, and equipment	21,200	21,310	21,404	22,066	21,853
Land and mineral rights	370	365	419	442	433
Less: Accumulated depreciation, depletion, and amortization	13,428	13,708	14,049	14,431	14,402
Net property, plant, and equipment	8,142	7,967	7,775	8,077	7,884
U.S. Treasury and Federal agency securities, due in more than 1 year	6	5	4	4	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	17,504	16,892	16,264	16,536	17,147
Total Assets	34,982	34,060	33,354	34,807	35,070
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	316	192	127	254	399
b. Commercial paper	0	1	1	1	1
c. Other short-term loans	44	54	25	22	21
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,230	2,191	2,046	2,259	2,367
Income taxes accrued, prior and current years, net of payments:					
a. Federal	43	34	88	69	96
b. Other	6	5	3	2	3
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	657	597	516	1,100	1,032
b. Bonds and debentures	169	224	69	69	67
c. Other long-term loans	361	221	382	279	106
All other current liabilities, including excise and sales taxes, and accrued expenses	2,904	2,946	3,273	3,090	3,177
Total current liabilities	6,731	6,465	6,531	7,145	7,267
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,518	5,970	6,267	6,243	6,046
b. Bonds and debentures	8,647	7,581	7,634	7,642	7,732
c. Other long-term loans	1,769	2,116	2,169	2,056	2,232
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,714	4,667	4,060	3,841	3,654
Total liabilities	26,379	26,800	26,659	26,926	26,932
Capital stock and other capital	10,688	10,567	10,575	11,849	11,808
Retained earnings	1,301	589	752	1,098	894
Cumulative foreign currency translation adjustment	20	129	160	(11)	104
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,162)	(1,677)	(2,522)	(2,765)	(2,481)
Less: Treasury stock at cost	2,246	2,349	2,270	2,289	2,187
Stockholders' equity	8,602	7,260	6,695	7,881	8,138
Total Liabilities and Stockholders' Equity	34,982	34,060	33,354	34,807	35,070
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,598	2,732	2,781	3,046	2,772

Table 46.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	360,085	345,083	350,358	341,787	338,116
Depreciation, depletion, and amortization of property, plant, and equipment	7,119	7,128	7,627	6,543	7,278
All other operating costs and expenses	335,847	332,342	331,326	323,136	316,880
Income (loss) from operations	17,120	5,613	11,406	12,109	13,958
Interest expense	1,894	1,779	1,918	1,759	1,800
Dividend income	17	19	15	14	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(159)	454	408	902	191
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3,059)	3,854	4	4,794	(96)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	21,266	16,836	18,969	17,484	15,301
Income (loss) before income taxes	33,291	24,998	28,883	33,545	27,580
Provision for current and deferred domestic income taxes:					
a. Federal	4,700	1,895	4,086	3,380	4,005
b. Other	678	235	607	673	838
Income (loss) after income taxes	27,913	22,867	24,190	29,491	22,737
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	27,913	22,867	24,190	29,491	22,737
Cash dividends charged to retained earnings in this quarter	5,537	6,247	5,498	5,302	5,925
Net income retained in business	22,376	16,621	18,692	24,189	16,813
Retained earnings at beginning of quarter	581,269	602,889	617,449	584,460	608,044
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(75)	(131)	(62)	0	(11)
Retained earnings at end of quarter	603,570	619,379	636,079	608,649	624,845
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.98	2.07	2.18	1.91	2.15
All other operating costs and expenses	93.27	96.31	94.57	94.54	93.72
Income (loss) from operations	4.75	1.63	3.26	3.54	4.13
Interest expense	0.53	0.52	0.55	0.51	0.53
Dividend income	0.00	0.01	0.00	0.00	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.04)	0.13	0.12	0.26	0.06
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.85)	1.12	0.00	1.40	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.91	4.88	5.41	5.12	4.53
Income (loss) before income taxes	9.25	7.24	8.24	9.81	8.16
Provision for current and deferred domestic income taxes	1.49	0.62	1.34	1.19	1.43
Income (loss) after income taxes	7.75	6.63	6.90	8.63	6.72
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	26.23	19.73	22.21	27.53	21.98
After income taxes	21.99	18.04	18.60	24.20	18.12
Annual rate of profit on total assets:					
Before income taxes	13.25	9.81	11.08	13.91	11.25
After income taxes	11.11	8.98	9.28	12.23	9.28

Table 46.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	16,460	15,312	13,465	13,123	17,210
Time deposits in the U.S., including negotiable certificates of deposit	7,667	8,885	6,415	5,527	7,509
Cash and deposits outside the U.S.	1,063	567	27	169	680
Total cash on hand and in banks	25,190	24,764	19,907	18,818	25,400
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	26	220	160	53	110
Commercial and finance company paper of U.S. issuers	306	214	127	2	2
State and local government securities, due in 1 year or less	235	251	258	262	72
Foreign securities, due in 1 year or less	155	243	250	210	100
Other short-term financial investments	15,119	14,054	13,958	16,388	12,465
Total cash, U.S. Government and other securities	41,031	39,745	34,661	35,734	38,149
Trade receivables from the U.S. Government	186	241	230	167	140
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	79,154	80,867	81,979	74,696	78,593
Total receivables	79,340	81,107	82,209	74,863	78,734
Inventories	37,745	34,715	39,422	36,692	40,618
All other current assets	31,769	41,710	46,612	38,779	39,245
Total current assets	189,885	197,277	202,903	186,067	196,746
Property, plant, and equipment	555,227	562,998	571,955	525,985	538,670
Land and mineral rights	68,637	70,754	71,770	71,955	71,227
Less: Accumulated depreciation, depletion, and amortization	267,503	270,797	275,614	258,285	265,180
Net property, plant, and equipment	356,361	362,954	368,111	339,655	344,717
U.S. Treasury and Federal agency securities, due in more than 1 year	78	139	145	174	129
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	458,525	458,536	471,563	438,393	438,972
Total Assets	1,004,848	1,018,906	1,042,722	964,288	980,565
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	167	123	181	434	400
b. Commercial paper	5,556	6,539	5,182	4,545	6,765
c. Other short-term loans	10,350	10,055	10,301	9,810	10,325
Advances and prepayments by the U.S. Government	0	0	0	51	44
Trade accounts and trade notes payable	76,814	83,575	88,356	76,218	81,589
Income taxes accrued, prior and current years, net of payments:					
a. Federal	3,778	842	2,540	2,970	3,187
b. Other	(565)	106	1,108	1,037	1,057
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	870	801	729	877	1,289
b. Bonds and debentures	7,117	8,638	15,233	7,874	4,316
c. Other long-term loans	2,819	28,937	26,993	27,784	27,409
All other current liabilities, including excise and sales taxes, and accrued expenses	60,900	63,747	57,058	56,374	57,170
Total current liabilities	167,805	203,363	207,682	187,974	193,549
Long-term debt, due in more than 1 year:					
a. Loans from banks	13,845	12,360	11,926	12,319	11,633
b. Bonds and debentures	58,869	57,411	56,431	47,305	47,313
c. Other long-term loans	72,608	40,426	43,254	40,816	40,575
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	184,058	198,437	203,189	188,410	185,581
Total liabilities	497,185	511,996	522,481	476,824	478,651
Capital stock and other capital	153,315	153,528	156,314	130,711	132,572
Retained earnings	603,570	619,379	636,079	608,649	624,845
Cumulative foreign currency translation adjustment	8,149	9,188	11,473	1,604	3,510
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(15,096)	(23,751)	(23,128)	(20,146)	(19,709)
Less: Treasury stock at cost	242,275	251,433	260,497	233,354	239,304
Stockholders' equity	507,663	506,910	520,241	487,464	501,914
Total Liabilities and Stockholders' Equity	1,004,848	1,018,906	1,042,722	964,288	980,565
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,080	(6,086)	(4,779)	(1,907)	3,197

Table 47.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	205,541	200,604	208,075	213,353	197,831
Depreciation, depletion, and amortization of property, plant, and equipment	6,255	5,974	6,098	6,275	6,373
All other operating costs and expenses	169,591	171,779	174,646	177,489	167,948
Income (loss) from operations	29,695	22,851	27,330	29,588	23,510
Interest expense	6,804	6,856	6,643	7,116	7,122
Dividend income	485	3,176	393	459	921
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4,098	3,631	2,808	3,226	4,803
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(5,056)	(1,607)	(2,239)	(3,252)	(5,760)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	17,407	11,335	17,269	15,366	13,168
Income (loss) before income taxes	39,824	32,529	38,918	38,270	29,520
Provision for current and deferred domestic income taxes:					
a. Federal	6,698	8,710	6,861	6,309	3,198
b. Other	1,267	546	593	1,191	914
Income (loss) after income taxes	31,859	23,272	31,464	30,770	25,408
Extraordinary gains (losses), net of taxes	0	0	0	0	1
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	31,859	23,272	31,464	30,770	25,409
Cash dividends charged to retained earnings in this quarter	9,506	23,680	12,077	16,693	11,692
Net income retained in business	22,353	(408)	19,387	14,077	13,716
Retained earnings at beginning of quarter	476,065	493,862	480,258	493,367	501,404
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,083)	(11,816)	(6,428)	(2,222)	(167)
Retained earnings at end of quarter	492,335	481,638	493,217	505,222	514,954
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.04	2.98	2.93	2.94	3.22
All other operating costs and expenses	82.51	85.63	83.93	83.19	84.89
Income (loss) from operations	14.45	11.39	13.13	13.87	11.88
Interest expense	3.31	3.42	3.19	3.34	3.60
Dividend income	0.24	1.58	0.19	0.22	0.47
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.99	1.81	1.35	1.51	2.43
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2.46)	(0.80)	(1.08)	(1.52)	(2.91)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	8.47	5.65	8.30	7.20	6.66
Income (loss) before income taxes	19.38	16.22	18.70	17.94	14.92
Provision for current and deferred domestic income taxes	3.88	4.61	3.58	3.52	2.08
Income (loss) after income taxes	15.50	11.60	15.12	14.42	12.84
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.89	18.84	21.93	21.47	16.15
After income taxes	17.51	13.48	17.73	17.26	13.90
Annual rate of profit on total assets:					
Before income taxes	9.62	7.84	9.23	9.05	6.76
After income taxes	7.69	5.61	7.46	7.28	5.82

Table 47.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
ASSETS					
Cash and demand deposits in the U.S.	41,229	51,418	39,483	45,698	44,960
Time deposits in the U.S., including negotiable certificates of deposit	11,075	13,288	10,483	10,206	9,976
Cash and deposits outside the U.S.	539	514	544	560	679
Total cash on hand and in banks	52,843	65,220	50,511	56,464	55,615
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,901	3,547	3,536	3,264	2,775
b. Other, due in 1 year or less	2,366	2,390	2,635	2,239	3,973
Commercial and finance company paper of U.S. issuers	1,200	1,353	1,240	1,607	1,513
State and local government securities, due in 1 year or less	346	206	216	193	1,146
Foreign securities, due in 1 year or less	193	91	30	308	583
Other short-term financial investments	4,309	4,601	4,400	5,563	7,861
Total cash, U.S. Government and other securities	65,157	77,408	62,568	69,637	73,465
Trade receivables from the U.S. Government	142	114	79	81	91
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	101,908	96,303	104,832	105,678	104,990
Total receivables	102,050	96,417	104,912	105,759	105,081
Inventories	96,874	98,033	100,158	96,490	99,835
All other current assets	81,423	78,208	77,372	72,717	62,435
Total current assets	345,505	350,065	345,011	344,603	340,817
Property, plant, and equipment	441,004	443,165	448,603	453,362	459,910
Land and mineral rights	14,021	16,333	16,420	16,585	16,631
Less: Accumulated depreciation, depletion, and amortization	243,506	243,917	247,890	251,613	255,407
Net property, plant, and equipment	211,519	215,580	217,133	218,333	221,134
U.S. Treasury and Federal agency securities, due in more than 1 year	883	1,084	1,098	1,173	1,285
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,098,799	1,092,698	1,124,008	1,127,127	1,182,490
Total Assets	1,656,705	1,659,427	1,687,250	1,691,236	1,745,725
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	11,994	10,186	11,527	13,271	12,575
b. Commercial paper	16,202	16,467	22,337	19,963	16,851
c. Other short-term loans	15,045	22,342	21,353	20,819	24,320
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	70,627	70,316	69,924	67,624	68,365
Income taxes accrued, prior and current years, net of payments:					
a. Federal	11,842	10,421	11,608	10,978	10,706
b. Other	1,814	2,114	1,474	1,306	1,750
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,327	3,320	4,216	3,772	3,700
b. Bonds and debentures	12,221	17,525	18,657	21,216	19,226
c. Other long-term loans	14,561	5,909	8,252	13,866	14,624
All other current liabilities, including excise and sales taxes, and accrued expenses	138,806	153,725	148,385	147,544	156,972
Total current liabilities	295,439	312,325	317,732	320,360	329,088
Long-term debt, due in more than 1 year:					
a. Loans from banks	58,933	60,804	60,155	60,420	63,120
b. Bonds and debentures	215,577	217,528	217,003	220,842	235,129
c. Other long-term loans	162,839	159,992	163,214	156,272	161,008
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	196,060	218,031	219,307	220,342	226,429
Total liabilities	928,849	968,681	977,412	978,236	1,014,774
Capital stock and other capital	537,063	534,850	539,197	549,067	555,620
Retained earnings	492,335	481,638	493,217	505,222	514,954
Cumulative foreign currency translation adjustment	(4,382)	(12,248)	(7,475)	(19,515)	(13,982)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(45,445)	(56,062)	(53,096)	(55,845)	(54,971)
Less: Treasury stock at cost	251,715	257,431	262,004	265,930	270,670
Stockholders' equity	727,857	690,746	709,838	713,000	730,951
Total Liabilities and Stockholders' Equity	1,656,705	1,659,427	1,687,250	1,691,236	1,745,725
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	50,066	37,740	27,278	24,243	11,728

Table 48.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	71,251	66,402	72,705	72,524	66,109
Depreciation, depletion, and amortization of property, plant, and equipment	2,286	2,184	2,252	2,318	2,307
All other operating costs and expenses	63,966	61,456	64,627	63,952	59,116
Income (loss) from operations	4,999	2,763	5,825	6,254	4,686
Interest expense	1,718	2,060	1,618	1,940	1,607
Dividend income	147	132	138	41	354
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	12	459	877	478	541
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	52	(346)	(479)	(788)	(2,221)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,083	2,471	2,771	3,258	1,750
Income (loss) before income taxes	6,575	3,420	7,514	7,302	3,503
Provision for current and deferred domestic income taxes:					
a. Federal	1,128	847	1,325	1,440	160
b. Other	129	62	129	125	22
Income (loss) after income taxes	5,318	2,512	6,060	5,736	3,321
Extraordinary gains (losses), net of taxes	0	0	0	0	1
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,318	2,512	6,060	5,736	3,322
Cash dividends charged to retained earnings in this quarter	1,649	4,998	2,241	1,887	1,909
Net income retained in business	3,669	(2,486)	3,819	3,849	1,413
Retained earnings at beginning of quarter	60,552	64,913	61,340	63,732	65,743
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(612)	236	(2,322)	(647)	(149)
Retained earnings at end of quarter	63,608	62,663	62,836	66,934	67,007
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.21	3.29	3.10	3.20	3.49
All other operating costs and expenses	89.78	92.55	88.89	88.18	89.42
Income (loss) from operations	7.02	4.16	8.01	8.62	7.09
Interest expense	2.41	3.10	2.23	2.68	2.43
Dividend income	0.21	0.20	0.19	0.06	0.54
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.02	0.69	1.21	0.66	0.82
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.07	(0.52)	(0.66)	(1.09)	(3.36)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.33	3.72	3.81	4.49	2.65
Income (loss) before income taxes	9.23	5.15	10.34	10.07	5.30
Provision for current and deferred domestic income taxes	1.76	1.37	2.00	2.16	0.28
Income (loss) after income taxes	7.46	3.78	8.34	7.91	5.02
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	23.72	12.93	27.64	26.32	12.14
After income taxes	19.19	9.50	22.29	20.68	11.51
Annual rate of profit on total assets:					
Before income taxes	7.44	3.86	8.21	7.91	3.71
After income taxes	6.02	2.83	6.62	6.21	3.51

¹ Included in Chemicals.

Table 48.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	11,011	9,796	10,177	13,087	10,645
Time deposits in the U.S., including negotiable certificates of deposit	1,005	3,742	2,229	2,323	2,445
Cash and deposits outside the U.S.	211	243	220	291	280
Total cash on hand and in banks	12,228	13,782	12,626	15,701	13,370
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	112	73	66	75
b. Other, due in 1 year or less	0	0	0	0	947
Commercial and finance company paper of U.S. issuers	5	5	6	6	6
State and local government securities, due in 1 year or less	25	5	20	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	588	531	622	612	566
Total cash, U.S. Government and other securities	12,845	14,435	13,348	16,385	14,963
Trade receivables from the U.S. Government	99	69	47	51	52
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	37,364	32,861	37,466	36,990	35,972
Total receivables	37,463	32,930	37,512	37,042	36,025
Inventories	33,757	34,354	34,946	34,423	34,331
All other current assets	15,692	18,046	18,760	18,697	16,491
Total current assets	99,757	99,765	104,567	106,547	101,810
Property, plant, and equipment	198,820	199,486	201,895	205,672	209,110
Land and mineral rights	5,416	7,911	8,012	8,080	7,947
Less: Accumulated depreciation, depletion, and amortization	111,392	111,335	113,016	115,306	117,570
Net property, plant, and equipment	92,844	96,062	96,891	98,447	99,487
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	160,893	158,925	164,482	164,451	176,843
Total Assets	353,494	354,753	365,941	369,445	378,139
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,225	1,097	1,664	1,618	1,663
b. Commercial paper	3,818	568	2,886	2,906	3,267
c. Other short-term loans	10,474	17,483	16,176	16,188	15,530
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	27,821	27,194	27,351	25,919	25,621
Income taxes accrued, prior and current years, net of payments:					
a. Federal	6,401	7,285	7,416	8,144	7,636
b. Other	394	375	341	309	377
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,298	1,769	1,831	1,314	1,384
b. Bonds and debentures	1,818	2,961	2,004	2,405	2,427
c. Other long-term loans	3,005	3,151	4,042	3,568	4,982
All other current liabilities, including excise and sales taxes, and accrued expenses	32,391	33,671	34,128	34,231	35,362
Total current liabilities	88,644	95,553	97,840	96,601	98,248
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,527	20,203	20,471	20,152	20,978
b. Bonds and debentures	48,554	46,249	45,798	49,188	50,837
c. Other long-term loans	35,725	33,127	35,924	36,241	36,114
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,174	53,829	57,174	56,303	56,532
Total liabilities	242,624	248,961	257,206	258,485	262,710
Capital stock and other capital	83,884	84,704	85,814	85,937	89,132
Retained earnings	63,608	62,663	62,836	66,934	67,007
Cumulative foreign currency translation adjustment	(1,054)	(1,828)	(1,194)	(2,374)	(1,213)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,859)	(17,739)	(16,658)	(17,368)	(17,752)
Less: Treasury stock at cost	21,709	22,008	22,064	22,169	21,745
Stockholders' equity	110,871	105,792	108,735	110,961	115,430
Total Liabilities and Stockholders' Equity	353,494	354,753	365,941	369,445	378,139
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,113	4,212	6,727	9,946	3,562

¹ Included in Chemicals.

Table 49.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	83,244	84,820	82,831	83,574	81,010
Depreciation, depletion, and amortization of property, plant, and equipment	2,494	2,360	2,384	2,468	2,530
All other operating costs and expenses	63,189	68,917	67,212	65,959	65,883
Income (loss) from operations	17,561	13,543	13,235	15,147	12,597
Interest expense	3,802	3,563	3,691	3,847	4,148
Dividend income	10	40	13	14	193
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,996	3,428	1,918	2,868	4,148
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(4,974)	(695)	(1,422)	(3,334)	(3,376)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10,743	6,354	12,447	8,870	8,171
Income (loss) before income taxes	23,534	19,107	22,501	19,718	17,585
Provision for current and deferred domestic income taxes:					
a. Federal	3,736	5,772	3,401	2,708	1,016
b. Other	763	286	254	591	582
Income (loss) after income taxes	19,034	13,050	18,846	16,419	15,987
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	19,034	13,050	18,846	16,419	15,987
Cash dividends charged to retained earnings in this quarter	5,145	16,052	5,780	11,953	6,634
Net income retained in business	13,890	(3,002)	13,066	4,466	9,353
Retained earnings at beginning of quarter	265,736	274,115	260,176	270,973	271,233
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,902)	(11,641)	(3,851)	(1,452)	246
Retained earnings at end of quarter	274,723	259,472	269,391	273,988	280,832
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.00	2.78	2.88	2.95	3.12
All other operating costs and expenses	75.91	81.25	81.14	78.92	81.33
Income (loss) from operations	21.10	15.97	15.98	18.12	15.55
Interest expense	4.57	4.20	4.46	4.60	5.12
Dividend income	0.01	0.05	0.02	0.02	0.24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4.80	4.04	2.32	3.43	5.12
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(5.98)	(0.82)	(1.72)	(3.99)	(4.17)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	12.91	7.49	15.03	10.61	10.09
Income (loss) before income taxes	28.27	22.53	27.17	23.59	21.71
Provision for current and deferred domestic income taxes	5.41	7.14	4.41	3.95	1.97
Income (loss) after income taxes	22.87	15.39	22.75	19.65	19.73
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.91	18.15	20.72	18.13	15.80
After income taxes	16.91	12.40	17.35	15.09	14.36
Annual rate of profit on total assets:					
Before income taxes	9.87	8.00	9.32	8.17	7.02
After income taxes	7.98	5.46	7.80	6.80	6.38

¹ Included in Chemicals.

Table 49.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	22,357	31,942	21,072	24,130	24,888
Time deposits in the U.S., including negotiable certificates of deposit	8,033	6,905	5,921	6,645	5,402
Cash and deposits outside the U.S.	67	72	110	108	166
Total cash on hand and in banks	30,457	38,919	27,103	30,883	30,456
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,892	3,435	3,463	3,198	2,700
b. Other, due in 1 year or less	1,472	1,836	1,635	1,598	1,653
Commercial and finance company paper of U.S. issuers	860	956	681	776	897
State and local government securities, due in 1 year or less	166	147	149	155	1,107
Foreign securities, due in 1 year or less	193	91	30	308	583
Other short-term financial investments	1,806	2,198	2,604	3,489	5,385
Total cash, U.S. Government and other securities	38,845	47,583	35,665	40,407	42,782
Trade receivables from the U.S. Government	26	15	7	10	7
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	40,717	41,943	42,501	41,179	43,593
Total receivables	40,744	41,958	42,508	41,189	43,600
Inventories	40,511	40,704	41,196	40,396	43,155
All other current assets	50,624	45,870	44,025	39,141	30,916
Total current assets	170,724	176,116	163,393	161,133	160,452
Property, plant, and equipment	144,316	145,741	148,016	149,452	150,751
Land and mineral rights	4,437	4,301	4,375	4,381	4,509
Less: Accumulated depreciation, depletion, and amortization	74,204	74,989	76,706	78,473	78,745
Net property, plant, and equipment	74,548	75,052	75,684	75,360	76,516
U.S. Treasury and Federal agency securities, due in more than 1 year	883	1,084	1,098	1,173	1,285
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	707,878	703,276	725,852	728,253	764,189
Total Assets	954,033	955,527	966,028	965,918	1,002,441
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	6,315	4,960	5,496	7,206	7,258
b. Commercial paper	10,767	11,642	13,749	11,669	10,844
c. Other short-term loans	2,182	2,077	2,222	2,081	5,477
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	23,856	25,352	23,453	21,678	23,282
Income taxes accrued, prior and current years, net of payments:					
a. Federal	4,015	1,814	3,165	2,236	2,588
b. Other	1,249	1,516	1,075	1,148	815
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	608	731	1,306	1,427	1,468
b. Bonds and debentures	6,619	7,317	10,521	12,810	12,125
c. Other long-term loans	11,149	2,532	4,061	9,402	8,806
All other current liabilities, including excise and sales taxes, and accrued expenses	83,317	95,433	89,500	90,864	95,757
Total current liabilities	150,075	153,372	154,549	160,523	168,420
Long-term debt, due in more than 1 year:					
a. Loans from banks	15,113	15,551	15,763	16,263	16,911
b. Bonds and debentures	121,332	129,789	128,390	128,423	136,666
c. Other long-term loans	103,545	107,021	106,130	100,057	105,016
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	113,762	128,749	126,799	125,563	130,097
Total liabilities	503,827	534,482	531,631	530,829	557,110
Capital stock and other capital	315,055	316,139	318,701	324,785	327,846
Retained earnings	274,723	259,472	269,391	273,988	280,832
Cumulative foreign currency translation adjustment	1,297	(3,192)	(1,037)	(6,435)	(4,042)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(22,154)	(27,564)	(26,543)	(26,969)	(26,041)
Less: Treasury stock at cost	118,715	123,810	126,115	130,280	133,264
Stockholders' equity	450,206	421,045	434,397	435,089	445,331
Total Liabilities and Stockholders' Equity	954,033	955,527	966,028	965,918	1,002,441
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	20,648	22,744	8,844	610	(7,968)

¹ Included in Chemicals.

Table 50.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	51,045	49,381	52,539	57,255	50,713
Depreciation, depletion, and amortization of property, plant, and equipment	1,475	1,429	1,462	1,489	1,537
All other operating costs and expenses	42,436	41,406	42,807	47,579	42,950
Income (loss) from operations	7,135	6,545	8,270	8,188	6,226
Interest expense	1,285	1,233	1,335	1,329	1,367
Dividend income	328	3,003	242	404	374
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	90	(257)	12	(120)	114
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(134)	(566)	(338)	871	(163)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,581	2,510	2,051	3,238	3,247
Income (loss) before income taxes	9,715	10,001	8,902	11,251	8,431
Provision for current and deferred domestic income taxes:					
a. Federal	1,833	2,092	2,135	2,161	2,023
b. Other	375	198	210	475	309
Income (loss) after income taxes	7,507	7,711	6,557	8,615	6,099
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	7,507	7,711	6,557	8,615	6,099
Cash dividends charged to retained earnings in this quarter	2,712	2,631	4,055	2,853	3,150
Net income retained in business	4,795	5,080	2,502	5,762	2,950
Retained earnings at beginning of quarter	149,778	154,834	158,742	158,662	164,429
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(569)	(412)	(256)	(123)	(264)
Retained earnings at end of quarter	154,004	159,503	160,989	164,300	167,115
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.89	2.89	2.78	2.60	3.03
All other operating costs and expenses	83.13	83.85	81.48	83.10	84.69
Income (loss) from operations	13.98	13.25	15.74	14.30	12.28
Interest expense	2.52	2.50	2.54	2.32	2.70
Dividend income	0.64	6.08	0.46	0.70	0.74
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.18	(0.52)	0.02	(0.21)	0.22
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.26)	(1.15)	(0.64)	1.52	(0.32)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.01	5.08	3.90	5.65	6.40
Income (loss) before income taxes	19.03	20.25	16.94	19.65	16.63
Provision for current and deferred domestic income taxes	4.33	4.64	4.46	4.60	4.60
Income (loss) after income taxes	14.71	15.61	12.48	15.05	12.03
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	23.30	24.41	21.36	26.96	19.82
After income taxes	18.00	18.82	15.73	20.64	14.34
Annual rate of profit on total assets:					
Before income taxes	11.13	11.46	10.02	12.65	9.24
After income taxes	8.60	8.83	7.38	9.68	6.68

¹ Included in Chemicals.

Table 50.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	7,861	9,679	8,235	8,481	9,427
Time deposits in the U.S., including negotiable certificates of deposit	2,036	2,641	2,333	1,239	2,129
Cash and deposits outside the U.S.	261	198	214	161	233
Total cash on hand and in banks	10,158	12,518	10,782	9,880	11,789
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	9	0	0	0	0
b. Other, due in 1 year or less	894	554	1,001	641	1,373
Commercial and finance company paper of U.S. issuers	335	392	553	824	610
State and local government securities, due in 1 year or less	155	54	46	38	38
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,915	1,871	1,174	1,462	1,910
Total cash, U.S. Government and other securities	13,467	15,390	13,556	12,845	15,720
Trade receivables from the U.S. Government	16	30	25	19	31
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,827	21,499	24,866	27,509	25,425
Total receivables	23,843	21,529	24,891	27,528	25,457
Inventories	22,606	22,974	24,016	21,671	22,350
All other current assets	15,107	14,292	14,587	14,879	15,028
Total current assets	75,024	74,184	77,050	76,923	78,555
Property, plant, and equipment	97,868	97,938	98,692	98,237	100,049
Land and mineral rights	4,168	4,121	4,033	4,123	4,175
Less: Accumulated depreciation, depletion, and amortization	57,910	57,593	58,168	57,834	59,092
Net property, plant, and equipment	44,127	44,465	44,557	44,527	45,132
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	230,028	230,497	233,674	234,423	241,458
Total Assets	349,178	349,147	355,281	355,873	365,144
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,454	4,130	4,366	4,447	3,654
b. Commercial paper	1,617	4,257	5,702	5,388	2,740
c. Other short-term loans	2,389	2,782	2,955	2,550	3,313
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	18,949	17,769	19,119	20,027	19,462
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,426	1,322	1,027	598	483
b. Other	171	223	58	(150)	558
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	421	821	1,080	1,031	848
b. Bonds and debentures	3,785	7,247	6,131	6,000	4,674
c. Other long-term loans	408	227	148	896	836
All other current liabilities, including excise and sales taxes, and accrued expenses	23,099	24,621	24,756	22,449	25,852
Total current liabilities	56,719	63,400	65,344	63,236	62,421
Long-term debt, due in more than 1 year:					
a. Loans from banks	22,294	25,049	23,922	24,005	25,231
b. Bonds and debentures	45,691	41,490	42,814	43,230	47,625
c. Other long-term loans	23,569	19,844	21,161	19,975	19,878
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,124	35,454	35,334	38,477	39,799
Total liabilities	182,398	185,237	188,575	188,923	194,954
Capital stock and other capital	138,124	134,008	134,682	138,345	138,642
Retained earnings	154,004	159,503	160,989	164,300	167,115
Cumulative foreign currency translation adjustment	(4,624)	(7,229)	(5,244)	(10,706)	(8,727)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,432)	(10,759)	(9,895)	(11,508)	(11,178)
Less: Treasury stock at cost	111,291	111,613	113,825	113,481	115,661
Stockholders' equity	166,780	163,909	166,707	166,950	170,191
Total Liabilities and Stockholders' Equity	349,178	349,147	355,281	355,873	365,144
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	18,304	10,785	11,706	13,687	16,134

¹ Included in Chemicals.

Table 51.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	35,211	33,983	34,755	37,516	35,969
Depreciation, depletion, and amortization of property, plant, and equipment	1,063	1,022	1,082	1,110	1,117
All other operating costs and expenses	32,198	30,825	31,363	33,136	31,870
Income (loss) from operations	1,951	2,136	2,311	3,269	2,983
Interest expense	734	774	865	905	938
Dividend income	8	40	56	51	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(106)	20	(26)	41	138
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(257)	(97)	(41)	(105)	(1,429)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	706	826	254	340	645
Income (loss) before income taxes	1,569	2,151	1,689	2,691	1,402
Provision for current and deferred domestic income taxes:					
a. Federal	227	378	494	535	430
b. Other	18	106	31	51	32
Income (loss) after income taxes	1,324	1,666	1,164	2,105	940
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,324	1,666	1,164	2,105	940
Cash dividends charged to retained earnings in this quarter	429	565	341	611	1,062
Net income retained in business	895	1,101	823	1,494	(122)
Retained earnings at beginning of quarter	20,231	20,257	22,173	22,946	24,336
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3)	(64)	(168)	(25)	212
Retained earnings at end of quarter	21,123	21,294	22,828	24,415	24,427
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.02	3.01	3.11	2.96	3.10
All other operating costs and expenses	91.44	90.71	90.24	88.33	88.60
Income (loss) from operations	5.54	6.28	6.65	8.71	8.29
Interest expense	2.08	2.28	2.49	2.41	2.61
Dividend income	0.02	0.12	0.16	0.14	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.30)	0.06	(0.08)	0.11	0.38
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.73)	(0.29)	(0.12)	(0.28)	(3.97)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.01	2.43	0.73	0.91	1.79
Income (loss) before income taxes	4.46	6.33	4.86	7.17	3.90
Provision for current and deferred domestic income taxes	0.70	1.43	1.51	1.56	1.28
Income (loss) after income taxes	3.76	4.90	3.35	5.61	2.61
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.65	19.81	14.39	21.87	11.89
After income taxes	11.51	15.35	9.92	17.11	7.97
Annual rate of profit on total assets:					
Before income taxes	4.77	6.40	4.85	7.57	4.04
After income taxes	4.03	4.96	3.34	5.92	2.71

Table 51.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	5,037	5,450	5,283	5,444	5,640
Time deposits in the U.S., including negotiable certificates of deposit	84	83	243	237	115
Cash and deposits outside the U.S.	113	110	114	127	78
Total cash on hand and in banks	5,234	5,643	5,640	5,809	5,833
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	6	5
b. Other, due in 1 year or less	73	63	40	61	48
Commercial and finance company paper of U.S. issuers	182	504	317	398	390
State and local government securities, due in 1 year or less	16	14	132	161	190
Foreign securities, due in 1 year or less	0	0	2	2	3
Other short-term financial investments	1,032	788	496	911	530
Total cash, U.S. Government and other securities	6,538	7,012	6,627	7,348	6,999
Trade receivables from the U.S. Government	13	13	13	18	12
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,995	15,370	16,870	17,823	17,201
Total receivables	17,008	15,383	16,883	17,841	17,213
Inventories	17,234	16,439	18,168	18,585	17,839
All other current assets	4,968	5,573	5,272	5,798	5,975
Total current assets	45,747	44,406	46,950	49,572	48,026
Property, plant, and equipment	70,335	69,427	72,209	74,403	73,620
Land and mineral rights	1,408	1,364	1,540	1,551	1,441
Less: Accumulated depreciation, depletion, and amortization	44,148	43,108	45,480	47,227	46,886
Net property, plant, and equipment	27,595	27,683	28,269	28,728	28,175
U.S. Treasury and Federal agency securities, due in more than 1 year	3	10	11	9	11
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	58,125	62,230	64,129	63,972	62,678
Total Assets	131,470	134,329	139,358	142,281	138,891
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,309	2,206	2,597	2,286	2,055
b. Commercial paper	64	4	3	3	74
c. Other short-term loans	185	240	130	485	84
Advances and prepayments by the U.S. Government	13	10	12	11	10
Trade accounts and trade notes payable	14,243	13,464	13,962	13,615	12,956
Income taxes accrued, prior and current years, net of payments:					
a. Federal	130	344	179	260	272
b. Other	27	107	46	43	49
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,851	2,712	3,555	3,088	2,326
b. Bonds and debentures	131	120	39	41	444
c. Other long-term loans	877	850	825	1,720	1,447
All other current liabilities, including excise and sales taxes, and accrued expenses	10,548	10,978	10,747	10,860	10,895
Total current liabilities	31,376	31,035	32,095	32,411	30,611
Long-term debt, due in more than 1 year:					
a. Loans from banks	13,444	13,107	13,179	13,869	14,948
b. Bonds and debentures	13,083	16,050	16,155	16,164	15,391
c. Other long-term loans	10,361	9,647	9,575	8,794	8,745
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,224	21,073	21,411	21,821	22,031
Total liabilities	85,488	90,912	92,415	93,060	91,726
Capital stock and other capital	36,905	36,340	37,768	38,564	37,893
Retained earnings	21,123	21,294	22,828	24,415	24,427
Cumulative foreign currency translation adjustment	(1,239)	(1,413)	(874)	(1,434)	(1,973)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,227)	(8,238)	(8,155)	(7,707)	(8,452)
Less: Treasury stock at cost	4,580	4,566	4,623	4,617	4,730
Stockholders' equity	45,982	43,417	46,944	49,221	47,165
Total Liabilities and Stockholders' Equity	131,470	134,329	139,358	142,281	138,891
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	14,371	13,371	14,855	17,161	17,415

Table 52.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	9,423	8,946	9,722	11,045	11,391
Depreciation, depletion, and amortization of property, plant, and equipment	389	402	375	373	406
All other operating costs and expenses	8,564	8,253	8,993	9,890	10,348
Income (loss) from operations	469	291	354	781	637
Interest expense	446	463	441	430	418
Dividend income	1	1	0	0	0
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	85	77	64	74	58
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(43)	(51)	59	10	(60)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(15)	10	30	(27)	212
Income (loss) before income taxes	51	(135)	65	409	429
Provision for current and deferred domestic income taxes:					
a. Federal	(72)	26	69	118	(133)
b. Other	4	(3)	(13)	2	3
Income (loss) after income taxes	119	(158)	10	288	559
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	119	(158)	10	288	559
Cash dividends charged to retained earnings in this quarter	158	450	191	355	169
Net income retained in business	(40)	(607)	(181)	(67)	389
Retained earnings at beginning of quarter	8,523	8,293	7,579	7,592	8,082
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(28)	27	8	(59)	2
Retained earnings at end of quarter	8,455	7,713	7,406	7,466	8,474
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.13	4.49	3.86	3.38	3.56
All other operating costs and expenses	90.89	92.25	92.50	89.55	90.85
Income (loss) from operations	4.98	3.26	3.64	7.07	5.59
Interest expense	4.73	5.18	4.54	3.89	3.67
Dividend income	0.01	0.01	0.00	0.00	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.90	0.86	0.66	0.67	0.51
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.46)	(0.57)	0.61	0.09	(0.53)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.16)	0.11	0.30	(0.24)	1.86
Income (loss) before income taxes	0.54	(1.51)	0.67	3.70	3.76
Provision for current and deferred domestic income taxes	(0.72)	0.26	0.57	1.09	(1.14)
Income (loss) after income taxes	1.26	(1.76)	0.10	2.61	4.90
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	1.18	(3.25)	1.53	9.83	9.70
After income taxes	2.76	(3.81)	0.23	6.93	12.64
Annual rate of profit on total assets:					
Before income taxes	0.38	(1.01)	0.47	2.96	3.06
After income taxes	0.89	(1.18)	0.07	2.08	3.99

Table 52.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,357	1,406	1,361	1,369	1,671
Time deposits in the U.S., including negotiable certificates of deposit	63	128	95	109	76
Cash and deposits outside the U.S.	0	0	0	0	4
Total cash on hand and in banks	1,420	1,534	1,456	1,478	1,751
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	22	22	26	22	23
Commercial and finance company paper of U.S. issuers	14,232	14,173	13,725	13,807	13,389
State and local government securities, due in 1 year or less	1	2	3	3	2
Foreign securities, due in 1 year or less	0	0	0	0	18
Other short-term financial investments	282	252	229	404	412
Total cash, U.S. Government and other securities	15,956	15,984	15,440	15,715	15,595
Trade receivables from the U.S. Government	17	13	18	18	17
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,635	2,318	3,196	3,311	3,230
Total receivables	2,652	2,331	3,214	3,329	3,247
Inventories	4,123	4,133	4,816	4,912	5,160
All other current assets	2,225	2,164	2,212	2,115	2,193
Total current assets	24,956	24,612	25,682	26,070	26,195
Property, plant, and equipment	27,286	27,294	27,725	27,332	27,600
Land and mineral rights	9,930	9,789	9,787	9,931	9,957
Less: Accumulated depreciation, depletion, and amortization	19,915	19,261	19,489	19,455	19,761
Net property, plant, and equipment	17,301	17,822	18,022	17,808	17,796
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,264	11,014	11,424	11,423	12,041
Total Assets	53,520	53,449	55,128	55,301	56,031
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	270	262	509	676	806
b. Commercial paper	1	0	13	3	2
c. Other short-term loans	165	191	238	202	155
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,360	2,275	2,511	2,630	2,596
Income taxes accrued, prior and current years, net of payments:					
a. Federal	269	231	220	228	232
b. Other	10	13	13	14	16
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	329	363	437	393	436
b. Bonds and debentures	135	27	197	291	435
c. Other long-term loans	298	536	560	568	347
All other current liabilities, including excise and sales taxes, and accrued expenses	1,944	1,888	1,937	2,031	2,109
Total current liabilities	5,782	5,787	6,635	7,033	7,134
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,626	3,441	3,627	3,517	3,574
b. Bonds and debentures	5,874	5,453	5,631	5,677	5,560
c. Other long-term loans	4,499	4,930	4,976	5,200	4,765
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,537	17,256	17,212	17,249	17,320
Total liabilities	36,318	36,867	38,081	38,677	38,353
Capital stock and other capital	10,803	11,836	12,456	11,951	12,153
Retained earnings	8,455	7,713	7,406	7,466	8,474
Cumulative foreign currency translation adjustment	323	389	454	418	447
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,332)	(2,334)	(2,351)	(2,289)	(2,448)
Less: Treasury stock at cost	1,047	1,023	918	922	947
Stockholders' equity	17,202	16,582	17,047	16,624	17,678
Total Liabilities and Stockholders' Equity	53,520	53,449	55,128	55,301	56,031
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	19,174	18,825	19,047	19,037	19,061

Table 53.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	22,960	19,250	17,095	21,856	22,735
Depreciation, depletion, and amortization of property, plant, and equipment	1,362	1,336	1,273	1,295	1,276
All other operating costs and expenses	19,792	17,531	16,208	19,111	19,594
Income (loss) from operations	1,807	384	(385)	1,450	1,865
Interest expense	763	686	670	667	651
Dividend income	7	9	28	41	14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	212	455	294	159	291
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(227)	(1,109)	(153)	(189)	(176)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	900	375	216	709	520
Income (loss) before income taxes	1,936	(572)	(670)	1,504	1,863
Provision for current and deferred domestic income taxes:					
a. Federal	148	100	(9)	188	151
b. Other	23	(128)	(22)	(6)	(1)
Income (loss) after income taxes	1,764	(544)	(639)	1,321	1,713
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,764	(544)	(639)	1,321	1,713
Cash dividends charged to retained earnings in this quarter	301	351	243	299	351
Net income retained in business	1,462	(895)	(882)	1,022	1,361
Retained earnings at beginning of quarter	8,808	9,212	7,725	5,954	7,245
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	135	(1)	(142)	32	79
Retained earnings at end of quarter	10,406	8,316	6,702	7,008	8,685
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	5.93	6.94	7.45	5.92	5.61
All other operating costs and expenses	86.20	91.07	94.81	87.44	86.18
Income (loss) from operations	7.87	1.99	(2.25)	6.64	8.20
Interest expense	3.32	3.56	3.92	3.05	2.86
Dividend income	0.03	0.05	0.17	0.19	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.92	2.36	1.72	0.73	1.28
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.99)	(5.76)	(0.89)	(0.86)	(0.77)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.92	1.95	1.26	3.24	2.29
Income (loss) before income taxes	8.43	(2.97)	(3.92)	6.88	8.19
Provision for current and deferred domestic income taxes	0.75	(0.15)	(0.18)	0.83	0.66
Income (loss) after income taxes	7.68	(2.83)	(3.74)	6.05	7.53
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	10.00	(2.98)	(3.58)	8.07	9.72
After income taxes	9.11	(2.84)	(3.41)	7.09	8.94
Annual rate of profit on total assets:					
Before income taxes	4.64	(1.41)	(1.67)	3.79	4.65
After income taxes	4.23	(1.34)	(1.59)	3.33	4.28

Table 53.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	6,483	5,940	5,202	5,635	6,353
Time deposits in the U.S., including negotiable certificates of deposit	381	597	270	426	315
Cash and deposits outside the U.S.	36	49	155	128	114
Total cash on hand and in banks	6,900	6,587	5,626	6,189	6,782
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	20	19	22	5	6
Commercial and finance company paper of U.S. issuers	91	96	121	170	189
State and local government securities, due in 1 year or less	59	29	1	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	339	383	300	289	302
Total cash, U.S. Government and other securities	7,409	7,114	6,071	6,655	7,280
Trade receivables from the U.S. Government	27	83	90	112	104
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,801	9,626	9,570	10,661	11,300
Total receivables	11,827	9,709	9,661	10,773	11,404
Inventories	11,035	10,673	11,087	11,249	11,016
All other current assets	4,743	4,565	5,189	4,610	4,782
Total current assets	35,015	32,062	32,006	33,288	34,483
Property, plant, and equipment	93,353	92,418	91,740	91,528	92,698
Land and mineral rights	17,863	17,675	17,532	16,694	16,701
Less: Accumulated depreciation, depletion, and amortization	51,004	50,552	50,979	51,563	52,805
Net property, plant, and equipment	60,212	59,541	58,293	56,659	56,593
U.S. Treasury and Federal agency securities, due in more than 1 year	23	38	38	37	4
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	71,650	70,279	70,395	68,852	69,058
Total Assets	166,900	161,920	160,733	158,835	160,138
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,122	734	859	837	1,074
b. Commercial paper	205	214	215	208	206
c. Other short-term loans	914	1,549	1,696	1,591	1,756
Advances and prepayments by the U.S. Government	4	5	3	3	3
Trade accounts and trade notes payable	7,563	7,291	7,740	7,808	7,492
Income taxes accrued, prior and current years, net of payments:					
a. Federal	236	160	214	286	264
b. Other	48	49	45	41	47
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	583	613	527	729	767
b. Bonds and debentures	750	794	242	242	186
c. Other long-term loans	2,709	1,716	1,370	1,477	1,565
All other current liabilities, including excise and sales taxes, and accrued expenses	9,604	9,459	8,352	8,869	9,609
Total current liabilities	23,740	22,583	21,261	22,092	22,968
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,725	8,453	8,350	7,995	7,407
b. Bonds and debentures	15,785	14,525	14,844	14,659	14,621
c. Other long-term loans	22,838	20,377	20,806	19,526	18,729
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,380	19,288	20,593	20,015	19,794
Total liabilities	89,468	85,227	85,854	84,288	83,519
Capital stock and other capital	71,106	73,486	74,689	74,503	75,114
Retained earnings	10,406	8,316	6,702	7,008	8,685
Cumulative foreign currency translation adjustment	2,891	3,392	2,147	2,151	2,591
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,461)	(5,295)	(5,354)	(5,469)	(5,817)
Less: Treasury stock at cost	2,510	3,207	3,306	3,646	3,956
Stockholders' equity	77,432	76,693	74,879	74,548	76,618
Total Liabilities and Stockholders' Equity	166,900	161,920	160,733	158,835	160,138
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,274	9,478	10,745	11,196	11,515

Table 54.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	57,921	53,295	58,029	58,089	53,725
Depreciation, depletion, and amortization of property, plant, and equipment	1,558	1,538	1,593	1,576	1,590
All other operating costs and expenses	52,419	49,343	51,852	52,105	48,848
Income (loss) from operations	3,943	2,415	4,584	4,409	3,287
Interest expense	892	805	820	853	819
Dividend income	449	363	323	345	383
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	161	192	45	134	111
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(83)	(888)	53	297	(20)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	722	780	270	894	572
Income (loss) before income taxes	4,301	2,056	4,456	5,225	3,515
Provision for current and deferred domestic income taxes:					
a. Federal	1,022	444	854	1,627	678
b. Other	30	(38)	73	144	50
Income (loss) after income taxes	3,249	1,651	3,528	3,454	2,787
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,249	1,651	3,528	3,454	2,787
Cash dividends charged to retained earnings in this quarter	790	624	455	818	499
Net income retained in business	2,460	1,026	3,073	2,636	2,288
Retained earnings at beginning of quarter	40,082	43,045	44,431	47,000	49,795
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(150)	(244)	(359)	(72)	(715)
Retained earnings at end of quarter	42,392	43,827	47,145	49,564	51,368
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.69	2.89	2.75	2.71	2.96
All other operating costs and expenses	90.50	92.58	89.35	89.70	90.92
Income (loss) from operations	6.81	4.53	7.90	7.59	6.12
Interest expense	1.54	1.51	1.41	1.47	1.52
Dividend income	0.78	0.68	0.56	0.59	0.71
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.28	0.36	0.08	0.23	0.21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.14)	(1.67)	0.09	0.51	(0.04)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.25	1.46	0.46	1.54	1.07
Income (loss) before income taxes	7.43	3.86	7.68	9.00	6.54
Provision for current and deferred domestic income taxes	1.82	0.76	1.60	3.05	1.35
Income (loss) after income taxes	5.61	3.10	6.08	5.95	5.19
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.91	7.78	16.16	18.58	12.24
After income taxes	12.02	6.24	12.79	12.29	9.71
Annual rate of profit on total assets:					
Before income taxes	7.37	3.53	7.37	8.64	5.77
After income taxes	5.57	2.83	5.84	5.71	4.58

Table 54.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	6,120	7,852	7,564	6,790	6,454
Time deposits in the U.S., including negotiable certificates of deposit	988	1,161	674	690	859
Cash and deposits outside the U.S.	20	145	142	129	107
Total cash on hand and in banks	7,128	9,159	8,380	7,609	7,420
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,313	1,363	1,198	569	430
b. Other, due in 1 year or less	863	736	1,280	1,274	1,429
Commercial and finance company paper of U.S. issuers	62	61	128	75	279
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	949	899	977	1,002	1,241
Total cash, U.S. Government and other securities	10,314	12,218	11,963	10,530	10,800
Trade receivables from the U.S. Government	41	37	47	57	103
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,206	21,118	24,449	24,440	23,075
Total receivables	24,247	21,155	24,496	24,498	23,178
Inventories	29,522	29,080	30,700	30,490	30,727
All other current assets	17,165	16,802	16,511	17,800	17,774
Total current assets	81,249	79,254	83,670	83,317	82,480
Property, plant, and equipment	120,322	121,027	126,338	127,671	128,680
Land and mineral rights	8,273	8,727	8,866	9,009	9,427
Less: Accumulated depreciation, depletion, and amortization	61,787	62,807	66,880	68,077	68,814
Net property, plant, and equipment	66,808	66,947	68,325	68,603	69,293
U.S. Treasury and Federal agency securities, due in more than 1 year	1	4	4	6	6
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	85,238	86,752	89,674	90,064	91,865
Total Assets	233,297	232,957	241,672	241,992	243,643
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,828	1,462	1,845	2,185	2,010
b. Commercial paper	128	101	275	318	43
c. Other short-term loans	1,899	2,595	2,204	1,613	1,430
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	18,590	17,208	19,402	19,153	18,523
Income taxes accrued, prior and current years, net of payments:					
a. Federal	414	355	887	771	849
b. Other	192	166	213	289	271
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,463	1,327	1,305	921	999
b. Bonds and debentures	1,090	1,982	1,548	1,479	1,558
c. Other long-term loans	413	255	575	553	683
All other current liabilities, including excise and sales taxes, and accrued expenses	11,300	11,408	10,737	10,218	10,356
Total current liabilities	38,316	36,859	38,989	37,502	36,721
Long-term debt, due in more than 1 year:					
a. Loans from banks	9,656	9,739	11,349	11,860	12,269
b. Bonds and debentures	26,066	25,556	25,637	25,178	26,236
c. Other long-term loans	14,045	13,918	13,730	13,125	12,190
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,088	41,124	41,663	41,860	41,402
Total liabilities	125,172	127,197	131,368	129,525	128,818
Capital stock and other capital	86,695	86,726	87,101	87,206	87,034
Retained earnings	42,392	43,827	47,145	49,564	51,368
Cumulative foreign currency translation adjustment	1,427	899	1,478	358	720
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(11,900)	(15,055)	(14,913)	(13,964)	(13,126)
Less: Treasury stock at cost	10,488	10,636	10,507	10,698	11,170
Stockholders' equity	108,125	105,760	110,304	112,467	114,826
Total Liabilities and Stockholders' Equity	233,297	232,957	241,672	241,992	243,643
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	42,933	42,395	44,681	45,815	45,759

Table 55.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,032	29,097	31,933	32,276	28,934
Depreciation, depletion, and amortization of property, plant, and equipment	813	831	865	849	858
All other operating costs and expenses	28,699	27,539	29,064	29,218	26,806
Income (loss) from operations	1,520	727	2,004	2,210	1,270
Interest expense	508	453	474	500	468
Dividend income	29	18	18	19	49
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	42	64	(3)	(14)	(21)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(15)	(448)	72	353	6
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(206)	(132)	(358)	26	70
Income (loss) before income taxes	862	(225)	1,258	2,094	906
Provision for current and deferred domestic income taxes:					
a. Federal	254	(110)	409	1,010	137
b. Other	(3)	(80)	37	122	15
Income (loss) after income taxes	610	(35)	812	962	754
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	610	(35)	812	962	754
Cash dividends charged to retained earnings in this quarter	234	408	233	318	257
Net income retained in business	376	(443)	579	644	497
Retained earnings at beginning of quarter	15,586	16,057	16,271	16,542	17,254
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(80)	(112)	(146)	(31)	(688)
Retained earnings at end of quarter	15,883	15,502	16,703	17,154	17,063
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.62	2.85	2.71	2.63	2.97
All other operating costs and expenses	92.48	94.65	91.02	90.52	92.65
Income (loss) from operations	4.90	2.50	6.27	6.85	4.39
Interest expense	1.64	1.56	1.48	1.55	1.62
Dividend income	0.09	0.06	0.06	0.06	0.17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.14	0.22	(0.01)	(0.04)	(0.07)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.05)	(1.54)	0.23	1.09	0.02
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.66)	(0.45)	(1.12)	0.08	0.24
Income (loss) before income taxes	2.78	(0.77)	3.94	6.49	3.13
Provision for current and deferred domestic income taxes	0.81	(0.65)	1.40	3.51	0.53
Income (loss) after income taxes	1.97	(0.12)	2.54	2.98	2.61
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	9.80	(2.74)	14.18	23.18	9.82
After income taxes	6.94	(0.43)	9.15	10.65	8.17
Annual rate of profit on total assets:					
Before income taxes	3.44	(0.90)	4.81	8.08	3.52
After income taxes	2.43	(0.14)	3.10	3.71	2.93

¹ Included in Primary Metals.

Table 55.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	2,686	3,186	3,212	2,904	3,416
Time deposits in the U.S., including negotiable certificates of deposit	232	110	128	121	116
Cash and deposits outside the U.S.	9	130	129	115	95
Total cash on hand and in banks	2,926	3,426	3,469	3,140	3,627
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,313	1,363	1,198	569	430
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	65	10	0
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	560	554	571	595	531
Total cash, U.S. Government and other securities	4,798	5,342	5,304	4,314	4,588
Trade receivables from the U.S. Government	0	0	0	4	3
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,559	11,187	12,928	12,982	12,216
Total receivables	12,559	11,187	12,928	12,985	12,219
Inventories	17,713	17,501	18,831	18,425	18,171
All other current assets	3,370	3,208	3,433	3,634	3,699
Total current assets	38,440	37,238	40,496	39,359	38,677
Property, plant, and equipment	64,012	65,074	66,896	67,343	67,770
Land and mineral rights	1,178	1,194	1,239	1,296	1,601
Less: Accumulated depreciation, depletion, and amortization	32,421	33,247	34,488	35,040	35,778
Net property, plant, and equipment	32,769	33,022	33,646	33,598	33,594
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	2	2
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	29,094	30,082	30,560	30,726	30,633
Total Assets	100,302	100,341	104,703	103,685	102,906
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,283	858	975	1,234	958
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	741	1,354	1,090	560	208
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	10,296	9,897	11,208	10,787	10,300
Income taxes accrued, prior and current years, net of payments:					
a. Federal	86	58	233	81	101
b. Other	121	132	158	139	126
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	859	783	658	431	444
b. Bonds and debentures	656	1,540	1,409	1,340	919
c. Other long-term loans	184	53	247	249	337
All other current liabilities, including excise and sales taxes, and accrued expenses	5,923	5,997	5,742	5,306	5,355
Total current liabilities	20,148	20,672	21,720	20,127	18,749
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,397	6,674	7,839	7,960	8,005
b. Bonds and debentures	12,415	11,897	11,934	11,683	12,574
c. Other long-term loans	8,757	8,180	7,668	7,463	6,885
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,411	20,122	20,047	20,313	19,781
Total liabilities	65,128	67,544	69,209	67,546	65,994
Capital stock and other capital	30,499	30,839	31,262	31,101	30,882
Retained earnings	15,883	15,502	16,703	17,154	17,063
Cumulative foreign currency translation adjustment	(148)	(388)	(245)	(413)	(342)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,769)	(8,865)	(8,156)	(7,624)	(6,644)
Less: Treasury stock at cost	4,291	4,291	4,070	4,078	4,048
Stockholders' equity	35,174	32,797	35,494	36,140	36,912
Total Liabilities and Stockholders' Equity	100,302	100,341	104,703	103,685	102,906
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	18,292	16,566	18,776	19,232	19,928

¹ Included in Primary Metals.

Table 56.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	22,411	19,936	21,373	20,838	20,107
Depreciation, depletion, and amortization of property, plant, and equipment	623	598	625	622	620
All other operating costs and expenses	19,927	18,223	18,861	18,803	18,121
Income (loss) from operations	1,860	1,115	1,887	1,413	1,366
Interest expense	344	318	316	319	320
Dividend income	419	344	304	324	334
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	109	118	44	140	123
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(16)	(428)	(20)	(53)	(25)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	875	858	564	812	438
Income (loss) before income taxes	2,904	1,688	2,463	2,318	1,915
Provision for current and deferred domestic income taxes:					
a. Federal	623	403	277	439	369
b. Other	29	38	38	18	31
Income (loss) after income taxes	2,251	1,246	2,148	1,860	1,515
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,251	1,246	2,148	1,860	1,515
Cash dividends charged to retained earnings in this quarter	535	145	181	254	207
Net income retained in business	1,716	1,101	1,967	1,606	1,308
Retained earnings at beginning of quarter	14,419	16,584	17,531	18,987	20,387
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(55)	(77)	(212)	(41)	(17)
Retained earnings at end of quarter	16,080	17,607	19,287	20,552	21,677
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	3.00	2.92	2.98	3.08
All other operating costs and expenses	88.92	91.41	88.25	90.23	90.12
Income (loss) from operations	8.30	5.59	8.83	6.78	6.79
Interest expense	1.54	1.60	1.48	1.53	1.59
Dividend income	1.87	1.73	1.42	1.56	1.66
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.49	0.59	0.20	0.67	0.61
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.07)	(2.15)	(0.09)	(0.25)	(0.12)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.90	4.30	2.64	3.90	2.18
Income (loss) before income taxes	12.96	8.47	11.52	11.12	9.52
Provision for current and deferred domestic income taxes	2.91	2.22	1.47	2.20	1.99
Income (loss) after income taxes	10.04	6.25	10.05	8.93	7.54
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.73	10.95	15.56	14.43	11.77
After income taxes	14.52	8.08	13.57	11.58	9.32
Annual rate of profit on total assets:					
Before income taxes	10.05	5.86	8.27	7.77	6.35
After income taxes	7.79	4.32	7.22	6.23	5.02

¹ Included in Primary Metals.

Table 56.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	3,144	4,217	3,618	3,527	2,696
Time deposits in the U.S., including negotiable certificates of deposit	744	1,049	545	542	740
Cash and deposits outside the U.S.	12	15	13	14	13
Total cash on hand and in banks	3,899	5,281	4,177	4,083	3,448
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	750	625	1,193	1,205	1,355
Commercial and finance company paper of U.S. issuers	0	0	0	0	210
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	38	37	8	6	270
Total cash, U.S. Government and other securities	4,687	5,943	5,377	5,293	5,284
Trade receivables from the U.S. Government	39	37	47	54	100
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,127	7,696	9,041	8,837	8,224
Total receivables	9,166	7,733	9,088	8,891	8,324
Inventories	8,976	8,737	9,042	9,017	9,140
All other current assets	13,412	13,257	12,714	13,843	13,646
Total current assets	36,241	35,670	36,222	37,045	36,394
Property, plant, and equipment	49,152	49,103	52,601	52,835	53,063
Land and mineral rights	6,932	7,367	7,460	7,534	7,577
Less: Accumulated depreciation, depletion, and amortization	25,161	25,515	28,354	28,532	28,437
Net property, plant, and equipment	30,923	30,955	31,707	31,836	32,203
U.S. Treasury and Federal agency securities, due in more than 1 year	0	3	3	3	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,415	48,662	51,135	50,467	52,030
Total Assets	115,579	115,291	119,067	119,351	120,630
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,340	455	717	782	824
b. Commercial paper	107	101	275	318	43
c. Other short-term loans	1,152	1,239	1,110	1,052	1,221
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,594	5,780	6,422	6,466	6,400
Income taxes accrued, prior and current years, net of payments:					
a. Federal	315	305	662	583	748
b. Other	55	37	45	135	132
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	553	495	563	404	500
b. Bonds and debentures	434	442	131	131	631
c. Other long-term loans	215	188	327	305	346
All other current liabilities, including excise and sales taxes, and accrued expenses	4,323	4,412	3,891	3,880	3,937
Total current liabilities	15,089	13,455	14,144	14,055	14,782
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,430	2,138	2,617	2,739	2,580
b. Bonds and debentures	12,978	12,979	13,022	12,825	13,020
c. Other long-term loans	4,766	5,483	5,823	5,381	5,058
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	18,317	19,553	20,125	20,109	20,132
Total liabilities	53,579	53,607	55,731	55,109	55,572
Capital stock and other capital	53,721	53,306	53,182	53,384	53,424
Retained earnings	16,080	17,607	19,287	20,552	21,677
Cumulative foreign currency translation adjustment	1,546	1,271	1,666	765	1,002
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,823)	(5,874)	(6,236)	(5,835)	(5,983)
Less: Treasury stock at cost	4,525	4,627	4,562	4,624	5,062
Stockholders' equity	62,000	61,683	63,336	64,242	65,058
Total Liabilities and Stockholders' Equity	115,579	115,291	119,067	119,351	120,630
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	21,153	22,215	22,078	22,989	21,612

¹ Included in Primary Metals.

Table 57.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	4,477	4,263	4,724	4,975	4,684
Depreciation, depletion, and amortization of property, plant, and equipment	122	110	103	106	112
All other operating costs and expenses	3,793	3,580	3,927	4,084	3,921
Income (loss) from operations	563	572	694	785	651
Interest expense	39	34	30	34	31
Dividend income	1	1	1	2	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	10	10	5	8	9
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(52)	(11)	1	(4)	(1)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	54	54	63	56	65
Income (loss) before income taxes	536	593	734	813	694
Provision for current and deferred domestic income taxes:					
a. Federal	145	151	168	178	172
b. Other	3	3	(2)	4	4
Income (loss) after income taxes	388	440	568	632	518
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	388	440	568	632	518
Cash dividends charged to retained earnings in this quarter	21	71	41	246	35
Net income retained in business	367	368	527	386	483
Retained earnings at beginning of quarter	10,077	10,404	10,630	11,472	12,154
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(15)	(55)	(1)	1	(9)
Retained earnings at end of quarter	10,429	10,718	11,155	11,858	12,627
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.72	2.58	2.19	2.13	2.39
All other operating costs and expenses	84.71	83.99	83.13	82.09	83.71
Income (loss) from operations	12.56	13.43	14.69	15.79	13.90
Interest expense	0.88	0.79	0.64	0.68	0.66
Dividend income	0.03	0.03	0.03	0.04	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.22	0.24	0.11	0.16	0.19
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.16)	(0.26)	0.02	(0.07)	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.20	1.27	1.34	1.12	1.38
Income (loss) before income taxes	11.97	13.92	15.54	16.35	14.81
Provision for current and deferred domestic income taxes	3.31	3.60	3.52	3.65	3.76
Income (loss) after income taxes	8.66	10.32	12.02	12.70	11.06
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.58	21.04	25.60	26.92	21.59
After income taxes	14.16	15.59	19.80	20.92	16.11
Annual rate of profit on total assets:					
Before income taxes	12.31	13.70	16.41	17.16	13.80
After income taxes	8.91	10.15	12.69	13.34	10.30

¹ Included in Primary Metals.

Table 57.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	290	450	733	359	342
Time deposits in the U.S., including negotiable certificates of deposit	13	3	1	27	3
Cash and deposits outside the U.S.	0	0	0	0	0
Total cash on hand and in banks	303	453	734	386	345
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	113	111	87	69	74
Commercial and finance company paper of U.S. issuers	62	61	63	65	69
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	351	309	398	401	440
Total cash, U.S. Government and other securities	829	933	1,282	922	928
Trade receivables from the U.S. Government	2	0	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,521	2,234	2,480	2,622	2,635
Total receivables	2,523	2,234	2,480	2,622	2,635
Inventories	2,833	2,842	2,827	3,047	3,416
All other current assets	383	337	363	323	430
Total current assets	6,568	6,346	6,952	6,914	7,410
Property, plant, and equipment	7,158	6,849	6,842	7,494	7,847
Land and mineral rights	163	167	167	180	248
Less: Accumulated depreciation, depletion, and amortization	4,205	4,046	4,037	4,505	4,600
Net property, plant, and equipment	3,117	2,970	2,972	3,169	3,496
U.S. Treasury and Federal agency securities, due in more than 1 year	1	0	1	1	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	7,729	8,008	7,978	8,871	9,201
Total Assets	17,415	17,325	17,903	18,955	20,107
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	204	149	153	170	227
b. Commercial paper	21	0	0	0	0
c. Other short-term loans	6	3	4	0	1
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	1,700	1,531	1,772	1,900	1,823
Income taxes accrued, prior and current years, net of payments:					
a. Federal	13	(9)	(8)	107	0
b. Other	16	(4)	10	15	12
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	51	49	84	87	55
b. Bonds and debentures	0	0	8	8	8
c. Other long-term loans	14	14	0	0	0
All other current liabilities, including excise and sales taxes, and accrued expenses	1,054	999	1,103	1,033	1,064
Total current liabilities	3,079	2,732	3,125	3,320	3,190
Long-term debt, due in more than 1 year:					
a. Loans from banks	830	927	892	1,161	1,684
b. Bonds and debentures	672	681	681	669	641
c. Other long-term loans	523	256	239	281	246
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,360	1,449	1,491	1,439	1,490
Total liabilities	6,465	6,045	6,428	6,870	7,252
Capital stock and other capital	2,474	2,581	2,657	2,721	2,728
Retained earnings	10,429	10,718	11,155	11,858	12,627
Cumulative foreign currency translation adjustment	29	16	56	6	59
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(309)	(316)	(520)	(505)	(498)
Less: Treasury stock at cost	1,672	1,719	1,874	1,995	2,060
Stockholders' equity	10,951	11,280	11,474	12,085	12,856
Total Liabilities and Stockholders' Equity	17,415	17,325	17,903	18,955	20,107
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	3,489	3,614	3,827	3,594	4,219

¹ Included in Primary Metals.

Table 58.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	37,089	36,589	37,984	40,187	39,592
Depreciation, depletion, and amortization of property, plant, and equipment	930	906	917	930	932
All other operating costs and expenses	32,702	32,745	33,454	35,204	35,084
Income (loss) from operations	3,457	2,938	3,613	4,052	3,575
Interest expense	744	775	711	754	732
Dividend income	21	11	13	12	4
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(68)	(14)	75	18	30
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(13)	(356)	(147)	87	(138)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	992	893	701	1,331	1,551
Income (loss) before income taxes	3,645	2,696	3,544	4,745	4,289
Provision for current and deferred domestic income taxes:					
a. Federal	721	663	682	1,004	1,002
b. Other	37	72	55	68	64
Income (loss) after income taxes	2,888	1,961	2,807	3,673	3,224
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,888	1,961	2,807	3,673	3,224
Cash dividends charged to retained earnings in this quarter	824	865	1,342	889	682
Net income retained in business	2,064	1,096	1,465	2,784	2,542
Retained earnings at beginning of quarter	51,668	54,425	55,255	55,545	56,760
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(109)	(121)	(585)	(631)	(153)
Retained earnings at end of quarter	53,623	55,400	56,135	57,698	59,148
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.51	2.47	2.42	2.32	2.35
All other operating costs and expenses	88.17	89.50	88.07	87.60	88.62
Income (loss) from operations	9.32	8.03	9.51	10.08	9.03
Interest expense	2.00	2.12	1.87	1.88	1.85
Dividend income	0.06	0.03	0.03	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.18)	(0.04)	0.20	0.04	0.08
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.04)	(0.97)	(0.39)	0.22	(0.35)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.67	2.44	1.85	3.31	3.92
Income (loss) before income taxes	9.83	7.37	9.33	11.81	10.83
Provision for current and deferred domestic income taxes	2.04	2.01	1.94	2.67	2.69
Income (loss) after income taxes	7.79	5.36	7.39	9.14	8.14
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.96	15.42	19.72	25.97	23.15
After income taxes	16.61	11.22	15.62	20.10	17.40
Annual rate of profit on total assets:					
Before income taxes	9.32	6.89	8.69	11.47	10.17
After income taxes	7.39	5.01	6.89	8.88	7.65

Table 58.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	6,158	6,606	6,231	6,757	7,189
Time deposits in the U.S., including negotiable certificates of deposit	344	267	351	366	347
Cash and deposits outside the U.S.	94	99	132	154	152
Total cash on hand and in banks	6,596	6,972	6,714	7,278	7,688
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	287	326	356	389	379
Commercial and finance company paper of U.S. issuers	103	30	83	116	141
State and local government securities, due in 1 year or less	71	53	52	50	65
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	696	721	402	371	609
Total cash, U.S. Government and other securities	7,752	8,101	7,609	8,203	8,881
Trade receivables from the U.S. Government	932	802	1,060	1,413	812
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,892	17,899	20,016	20,388	20,689
Total receivables	19,824	18,701	21,076	21,801	21,501
Inventories	19,452	19,982	21,351	21,452	20,789
All other current assets	5,979	6,077	6,081	6,742	6,638
Total current assets	53,007	52,862	56,117	58,199	57,809
Property, plant, and equipment	60,125	60,978	63,236	64,532	64,522
Land and mineral rights	2,037	1,893	1,958	1,914	1,897
Less: Accumulated depreciation, depletion, and amortization	37,595	37,798	39,386	40,169	40,110
Net property, plant, and equipment	24,567	25,073	25,807	26,277	26,309
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	153	0	1
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	78,807	78,667	80,983	81,039	84,513
Total Assets	156,382	156,603	163,061	165,514	168,632
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,477	2,852	2,749	2,967	3,185
b. Commercial paper	782	156	340	946	1,882
c. Other short-term loans	645	678	583	542	347
Advances and prepayments by the U.S. Government	579	611	602	546	474
Trade accounts and trade notes payable	11,423	11,567	12,110	12,428	12,304
Income taxes accrued, prior and current years, net of payments:					
a. Federal	464	212	478	698	700
b. Other	86	82	148	104	108
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	689	868	1,094	959	880
b. Bonds and debentures	496	116	363	284	286
c. Other long-term loans	1,515	1,521	2,368	2,257	899
All other current liabilities, including excise and sales taxes, and accrued expenses	10,915	10,944	10,711	11,572	11,682
Total current liabilities	30,072	29,605	31,545	33,303	32,747
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,506	14,670	15,227	15,395	16,360
b. Bonds and debentures	8,642	8,441	9,388	9,571	9,530
c. Other long-term loans	18,590	18,078	18,372	17,759	18,351
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	15,008	15,874	16,647	16,401	17,534
Total liabilities	86,819	86,668	91,179	92,429	94,521
Capital stock and other capital	33,405	33,721	35,248	36,224	36,511
Retained earnings	53,623	55,400	56,135	57,698	59,148
Cumulative foreign currency translation adjustment	(873)	(1,211)	(950)	(1,397)	(1,791)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(3,981)	(5,207)	(4,986)	(5,066)	(4,696)
Less: Treasury stock at cost	12,611	12,768	13,566	14,373	15,061
Stockholders' equity	69,563	69,935	71,881	73,086	74,111
Total Liabilities and Stockholders' Equity	156,382	156,603	163,061	165,514	168,632
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,935	23,257	24,572	24,896	25,063

Table 59.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	88,998	88,851	88,183	97,690	94,507
Depreciation, depletion, and amortization of property, plant, and equipment	2,003	2,070	2,086	2,123	2,195
All other operating costs and expenses	79,551	78,760	78,290	85,557	83,010
Income (loss) from operations	7,445	8,022	7,807	10,010	9,302
Interest expense	1,712	1,541	1,644	1,624	1,651
Dividend income	334	232	292	149	652
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	402	546	825	586	272
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(407)	(814)	(104)	(926)	(577)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,327	3,700	3,504	5,062	4,502
Income (loss) before income taxes	10,388	10,144	10,680	13,257	12,500
Provision for current and deferred domestic income taxes:					
a. Federal	2,452	1,774	2,304	3,140	2,778
b. Other	151	262	169	234	235
Income (loss) after income taxes	7,786	8,108	8,207	9,883	9,486
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	7,786	8,108	8,207	9,883	9,486
Cash dividends charged to retained earnings in this quarter	1,234	2,369	1,469	2,739	1,999
Net income retained in business	6,552	5,739	6,738	7,144	7,488
Retained earnings at beginning of quarter	122,249	125,276	127,636	134,428	142,747
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	775	561	(46)	690	(623)
Retained earnings at end of quarter	129,576	131,576	134,328	142,262	149,611
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.25	2.33	2.37	2.17	2.32
All other operating costs and expenses	89.38	88.64	88.78	87.58	87.84
Income (loss) from operations	8.37	9.03	8.85	10.25	9.84
Interest expense	1.92	1.73	1.86	1.66	1.75
Dividend income	0.38	0.26	0.33	0.15	0.69
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.45	0.61	0.94	0.60	0.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.46)	(0.92)	(0.12)	(0.95)	(0.61)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.86	4.16	3.97	5.18	4.76
Income (loss) before income taxes	11.67	11.42	12.11	13.57	13.23
Provision for current and deferred domestic income taxes	2.92	2.29	2.80	3.45	3.19
Income (loss) after income taxes	8.75	9.13	9.31	10.12	10.04
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.27	20.30	20.69	25.02	22.80
After income taxes	15.19	16.23	15.90	18.65	17.30
Annual rate of profit on total assets:					
Before income taxes	8.84	8.50	8.67	10.57	9.72
After income taxes	6.62	6.80	6.66	7.88	7.38

Table 59.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	20,852	20,770	15,714	14,384	13,222
Time deposits in the U.S., including negotiable certificates of deposit	1,616	1,056	1,614	934	2,454
Cash and deposits outside the U.S.	1,661	1,831	1,477	1,224	1,930
Total cash on hand and in banks	24,129	23,657	18,805	16,542	17,606
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	9	18	14	577	582
b. Other, due in 1 year or less	382	324	106	197	296
Commercial and finance company paper of U.S. issuers	1,756	1,624	1,499	905	930
State and local government securities, due in 1 year or less	422	399	539	375	311
Foreign securities, due in 1 year or less	0	0	219	220	224
Other short-term financial investments	3,333	3,487	3,186	2,783	4,104
Total cash, U.S. Government and other securities	30,031	29,509	24,368	21,598	24,053
Trade receivables from the U.S. Government	1,236	358	355	365	331
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,778	44,246	46,190	48,278	47,415
Total receivables	45,013	44,604	46,545	48,643	47,746
Inventories	51,907	52,350	56,385	57,817	59,401
All other current assets	29,399	29,982	29,527	29,659	31,973
Total current assets	156,350	156,445	156,825	157,717	163,174
Property, plant, and equipment	113,307	114,706	116,723	118,134	119,823
Land and mineral rights	2,195	2,520	2,739	2,824	2,803
Less: Accumulated depreciation, depletion, and amortization	66,449	66,452	67,849	68,660	69,312
Net property, plant, and equipment	49,054	50,773	51,612	52,298	53,315
U.S. Treasury and Federal agency securities, due in more than 1 year	315	285	377	331	381
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	264,552	269,638	283,762	291,400	297,391
Total Assets	470,271	477,141	492,576	501,746	514,260
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,178	2,799	3,772	3,253	3,358
b. Commercial paper	1,255	2,319	3,761	3,182	2,674
c. Other short-term loans	2,383	2,021	2,185	2,390	2,578
Advances and prepayments by the U.S. Government	95	0	0	0	0
Trade accounts and trade notes payable	28,737	31,937	34,182	36,224	34,560
Income taxes accrued, prior and current years, net of payments:					
a. Federal	5,179	4,984	5,437	5,030	5,603
b. Other	180	169	200	208	190
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,415	1,320	2,233	3,018	1,595
b. Bonds and debentures	1,816	1,393	2,462	2,777	4,276
c. Other long-term loans	3,874	3,355	3,185	2,378	2,094
All other current liabilities, including excise and sales taxes, and accrued expenses	70,864	71,543	64,505	66,401	68,020
Total current liabilities	117,975	121,841	121,922	124,862	124,948
Long-term debt, due in more than 1 year:					
a. Loans from banks	23,608	25,256	25,768	25,984	27,277
b. Bonds and debentures	32,639	31,081	29,151	30,342	32,161
c. Other long-term loans	27,461	28,224	33,018	32,930	33,478
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	63,575	70,890	76,259	75,699	77,071
Total liabilities	265,258	277,292	286,118	289,816	294,936
Capital stock and other capital	140,642	139,372	141,791	145,113	145,581
Retained earnings	129,576	131,576	134,328	142,262	149,611
Cumulative foreign currency translation adjustment	658	(927)	(1,723)	(3,338)	(2,828)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,144)	(16,114)	(14,208)	(15,904)	(14,518)
Less: Treasury stock at cost	52,719	54,058	53,730	56,202	58,522
Stockholders' equity	205,013	199,849	206,459	211,931	219,324
Total Liabilities and Stockholders' Equity	470,271	477,141	492,576	501,746	514,260
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	38,375	34,604	34,902	32,855	38,225

Table 60.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	141,369	151,000	138,240	141,753	140,120
Depreciation, depletion, and amortization of property, plant, and equipment	4,828	4,928	4,707	4,740	4,645
All other operating costs and expenses	125,574	130,625	121,377	122,633	122,325
Income (loss) from operations	10,967	15,446	12,156	14,379	13,150
Interest expense	2,247	2,256	2,387	2,372	2,334
Dividend income	32	106	58	60	94
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	747	615	1,007	436	1,341
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3,937)	(4,552)	(962)	(448)	(9,689)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	23,467	25,017	25,244	21,409	19,391
Income (loss) before income taxes	29,030	34,375	35,116	33,464	21,954
Provision for current and deferred domestic income taxes:					
a. Federal	5,265	6,113	5,574	5,727	5,493
b. Other	1,139	2,114	2,140	1,674	1,126
Income (loss) after income taxes	22,626	26,148	27,402	26,063	15,335
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	22,626	26,148	27,402	26,063	15,335
Cash dividends charged to retained earnings in this quarter	3,757	2,448	5,851	3,022	9,021
Net income retained in business	18,870	23,700	21,551	23,041	6,314
Retained earnings at beginning of quarter	164,185	173,458	192,964	211,237	230,283
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(9,245)	(4,794)	(2,714)	(3,330)	(5,635)
Retained earnings at end of quarter	173,810	192,365	211,801	230,948	230,961
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.42	3.26	3.40	3.34	3.31
All other operating costs and expenses	88.83	86.51	87.80	86.51	87.30
Income (loss) from operations	7.76	10.23	8.79	10.14	9.39
Interest expense	1.59	1.49	1.73	1.67	1.67
Dividend income	0.02	0.07	0.04	0.04	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.53	0.41	0.73	0.31	0.96
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2.78)	(3.01)	(0.70)	(0.32)	(6.91)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	16.60	16.57	18.26	15.10	13.84
Income (loss) before income taxes	20.53	22.76	25.40	23.61	15.67
Provision for current and deferred domestic income taxes	4.53	5.45	5.58	5.22	4.72
Income (loss) after income taxes	16.01	17.32	19.82	18.39	10.94
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.31	22.25	21.87	20.42	13.39
After income taxes	15.05	16.93	17.06	15.91	9.36
Annual rate of profit on total assets:					
Before income taxes	10.92	12.47	12.41	11.73	7.61
After income taxes	8.51	9.49	9.68	9.13	5.32

Table 60.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	50,933	49,908	50,156	45,386	43,984
Time deposits in the U.S., including negotiable certificates of deposit	7,852	9,478	10,681	8,631	7,715
Cash and deposits outside the U.S.	7,609	7,179	7,243	6,129	6,054
Total cash on hand and in banks	66,394	66,565	68,080	60,147	57,753
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	791	1,355	1,935	2,357	1,945
b. Other, due in 1 year or less	3,926	4,148	3,888	5,802	5,991
Commercial and finance company paper of U.S. issuers	9,501	11,654	9,807	9,959	12,971
State and local government securities, due in 1 year or less	1,288	1,215	1,500	1,473	1,521
Foreign securities, due in 1 year or less	268	302	304	218	236
Other short-term financial investments	24,074	24,393	26,534	27,747	28,488
Total cash, U.S. Government and other securities	106,241	109,632	112,047	107,702	108,905
Trade receivables from the U.S. Government	7,201	8,242	8,227	8,202	7,513
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	60,730	60,275	59,077	59,269	60,893
Total receivables	67,931	68,517	67,304	67,471	68,406
Inventories	46,805	46,456	47,938	48,617	50,017
All other current assets	61,713	61,519	61,487	61,869	60,280
Total current assets	282,690	286,124	288,776	285,658	287,608
Property, plant, and equipment	226,348	229,562	233,738	236,075	240,150
Land and mineral rights	6,582	6,632	6,699	6,893	7,024
Less: Accumulated depreciation, depletion, and amortization	142,058	143,485	144,573	145,568	147,849
Net property, plant, and equipment	90,871	92,709	95,864	97,400	99,326
U.S. Treasury and Federal agency securities, due in more than 1 year	1,401	1,596	1,830	1,660	1,929
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	688,173	721,812	745,830	756,617	765,029
Total Assets	1,063,136	1,102,241	1,132,300	1,141,335	1,153,892
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,207	3,118	2,549	2,221	1,997
b. Commercial paper	4,100	5,914	3,146	2,162	2,007
c. Other short-term loans	4,081	2,965	2,875	2,620	3,064
Advances and prepayments by the U.S. Government	3,840	4,501	4,374	4,382	4,333
Trade accounts and trade notes payable	51,049	54,193	52,140	50,712	51,709
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,902	3,748	3,592	2,058	1,950
b. Other	(79)	(151)	(133)	(141)	170
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,690	1,916	2,140	3,889	3,138
b. Bonds and debentures	12,137	11,483	10,845	13,345	14,008
c. Other long-term loans	792	688	705	1,043	814
All other current liabilities, including excise and sales taxes, and accrued expenses	98,475	99,337	102,244	99,678	103,242
Total current liabilities	182,194	187,713	184,474	181,967	186,432
Long-term debt, due in more than 1 year:					
a. Loans from banks	32,334	33,459	32,761	32,437	33,823
b. Bonds and debentures	95,432	100,731	104,844	101,143	100,998
c. Other long-term loans	39,489	38,894	41,394	41,072	46,453
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	112,229	123,591	126,452	129,356	130,544
Total liabilities	461,677	484,388	489,925	485,974	498,251
Capital stock and other capital	546,007	553,216	558,473	555,975	554,930
Retained earnings	173,810	192,365	211,801	230,948	230,961
Cumulative foreign currency translation adjustment	4,918	3,624	4,254	2,572	3,105
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(21,835)	(27,039)	(25,952)	(26,427)	(22,960)
Less: Treasury stock at cost	101,441	104,312	106,201	107,706	110,395
Stockholders' equity	601,459	617,853	642,375	655,361	655,641
Total Liabilities and Stockholders' Equity	1,063,136	1,102,241	1,132,300	1,141,335	1,153,892
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	100,497	98,411	104,302	103,691	101,176

Table 61.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	44,603	52,028	45,435	47,821	46,984
Depreciation, depletion, and amortization of property, plant, and equipment	1,075	1,139	1,147	1,232	1,184
All other operating costs and expenses	39,335	43,032	38,574	40,179	39,881
Income (loss) from operations	4,193	7,857	5,714	6,410	5,919
Interest expense	316	350	373	360	381
Dividend income	4	71	10	8	26
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	114	101	69	(311)	339
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(44)	(937)	(55)	185	(10,184)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	9,620	12,634	14,221	10,836	8,588
Income (loss) before income taxes	13,570	19,376	19,585	16,767	4,307
Provision for current and deferred domestic income taxes:					
a. Federal	2,086	2,871	2,764	2,521	2,008
b. Other	650	1,611	1,596	1,247	853
Income (loss) after income taxes	10,834	14,895	15,226	12,999	1,447
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	10,834	14,895	15,226	12,999	1,447
Cash dividends charged to retained earnings in this quarter	225	182	270	29	2,915
Net income retained in business	10,609	14,713	14,955	12,970	(1,469)
Retained earnings at beginning of quarter	140,029	148,405	163,731	178,167	190,600
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,907)	476	(701)	(315)	(421)
Retained earnings at end of quarter	148,731	163,594	177,985	190,822	188,710
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.41	2.19	2.52	2.58	2.52
All other operating costs and expenses	88.19	82.71	84.90	84.02	84.88
Income (loss) from operations	9.40	15.10	12.58	13.40	12.60
Interest expense	0.71	0.67	0.82	0.75	0.81
Dividend income	0.01	0.14	0.02	0.02	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.26	0.19	0.15	(0.65)	0.72
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.10)	(1.80)	(0.12)	0.39	(21.67)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	21.57	24.28	31.30	22.66	18.28
Income (loss) before income taxes	30.42	37.24	43.11	35.06	9.17
Provision for current and deferred domestic income taxes	6.13	8.61	9.60	7.88	6.09
Income (loss) after income taxes	24.29	28.63	33.51	27.18	3.08
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	32.64	42.85	39.84	31.71	8.21
After income taxes	26.06	32.94	30.98	24.58	2.76
Annual rate of profit on total assets:					
Before income taxes	18.60	24.18	23.27	19.17	4.92
After income taxes	14.85	18.58	18.09	14.86	1.65

¹ Included in Computer and Electronic Products.

Table 61.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	7,903	9,042	9,969	9,600	8,546
Time deposits in the U.S., including negotiable certificates of deposit	25	34	30	99	41
Cash and deposits outside the U.S.	106	162	114	178	172
Total cash on hand and in banks	8,034	9,238	10,113	9,876	8,759
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	71	79	92	286	305
b. Other, due in 1 year or less	148	146	221	1	1
Commercial and finance company paper of U.S. issuers	3,691	5,197	3,972	4,873	6,824
State and local government securities, due in 1 year or less	15	17	14	10	10
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	8,282	9,175	9,828	10,531	10,922
Total cash, U.S. Government and other securities	20,241	23,854	24,242	25,577	26,821
Trade receivables from the U.S. Government	840	993	713	579	580
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,377	16,958	16,561	16,983	18,258
Total receivables	17,217	17,951	17,274	17,562	18,838
Inventories	6,610	6,984	7,228	7,874	7,869
All other current assets	24,222	23,758	22,241	21,637	22,948
Total current assets	68,290	72,547	70,986	72,650	76,476
Property, plant, and equipment	36,419	36,988	38,884	40,330	40,332
Land and mineral rights	2,803	2,815	2,764	2,972	3,069
Less: Accumulated depreciation, depletion, and amortization	20,388	20,994	21,978	22,218	22,849
Net property, plant, and equipment	18,834	18,810	19,670	21,083	20,552
U.S. Treasury and Federal agency securities, due in more than 1 year	34	1	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	204,648	229,232	246,040	256,094	253,019
Total Assets	291,806	320,589	336,696	349,828	350,047
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	50	153	105	80	62
b. Commercial paper	2,500	2,862	154	0	249
c. Other short-term loans	541	542	542	567	0
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	21,687	24,682	22,498	21,717	22,525
Income taxes accrued, prior and current years, net of payments:					
a. Federal	284	1,196	86	69	117
b. Other	(51)	(84)	(69)	(68)	255
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	191	220	46	43	35
b. Bonds and debentures	8,892	9,272	8,635	9,503	10,188
c. Other long-term loans	12	1	63	43	14
All other current liabilities, including excise and sales taxes, and accrued expenses	28,674	29,084	31,057	29,934	30,776
Total current liabilities	62,779	67,929	63,116	61,886	64,222
Long-term debt, due in more than 1 year:					
a. Loans from banks	1,812	1,592	1,424	1,274	2,188
b. Bonds and debentures	26,332	30,957	34,159	31,861	29,915
c. Other long-term loans	970	829	979	893	821
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	33,610	38,425	40,403	42,378	43,063
Total liabilities	125,502	139,732	140,080	138,292	140,208
Capital stock and other capital	57,575	58,837	60,740	63,300	63,932
Retained earnings	148,731	163,594	177,985	190,822	188,710
Cumulative foreign currency translation adjustment	(174)	(343)	(360)	(459)	(431)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,629)	(5,290)	(5,205)	(4,736)	(4,327)
Less: Treasury stock at cost	35,200	35,940	36,545	37,390	38,046
Stockholders' equity	166,304	180,858	196,616	211,536	209,839
Total Liabilities and Stockholders' Equity	291,806	320,589	336,696	349,828	350,047
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,511	4,618	7,870	10,764	12,253

¹ Included in Computer and Electronic Products.

Table 62.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	32,054	33,374	31,792	30,043	29,967
Depreciation, depletion, and amortization of property, plant, and equipment	857	882	863	858	778
All other operating costs and expenses	30,047	29,390	28,030	25,317	25,748
Income (loss) from operations	1,149	3,102	2,898	3,867	3,441
Interest expense	590	580	594	614	577
Dividend income	19	24	28	31	43
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	198	251	274	132	633
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(990)	(191)	(298)	(159)	937
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,459	3,366	2,855	1,904	1,837
Income (loss) before income taxes	4,245	5,972	5,164	5,162	6,314
Provision for current and deferred domestic income taxes:					
a. Federal	814	1,117	944	900	1,434
b. Other	73	116	84	82	17
Income (loss) after income taxes	3,358	4,740	4,136	4,180	4,863
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,358	4,740	4,136	4,180	4,863
Cash dividends charged to retained earnings in this quarter	523	860	1,283	1,026	2,278
Net income retained in business	2,836	3,880	2,853	3,154	2,585
Retained earnings at beginning of quarter	(75,104)	(73,395)	(70,415)	(68,055)	(65,008)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,758)	(972)	(247)	(253)	(2,440)
Retained earnings at end of quarter	(74,026)	(70,487)	(67,810)	(65,154)	(64,863)
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.67	2.64	2.72	2.86	2.60
All other operating costs and expenses	93.74	88.06	88.17	84.27	85.92
Income (loss) from operations	3.59	9.30	9.12	12.87	11.48
Interest expense	1.84	1.74	1.87	2.05	1.93
Dividend income	0.06	0.07	0.09	0.10	0.14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.62	0.75	0.86	0.44	2.11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.09)	(0.57)	(0.94)	(0.53)	3.13
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	13.91	10.09	8.98	6.34	6.13
Income (loss) before income taxes	13.24	17.90	16.24	17.18	21.07
Provision for current and deferred domestic income taxes	2.77	3.69	3.23	3.27	4.84
Income (loss) after income taxes	10.48	14.20	13.01	13.91	16.23
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.06	16.59	14.00	14.37	17.88
After income taxes	9.54	13.17	11.21	11.63	13.77
Annual rate of profit on total assets:					
Before income taxes	6.57	8.99	7.57	7.72	9.60
After income taxes	5.20	7.13	6.07	6.25	7.39

¹ Included in Computer and Electronic Products.

Table 62.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,575	12,507	13,106	10,921	10,809
Time deposits in the U.S., including negotiable certificates of deposit	2,552	2,695	3,652	1,388	1,814
Cash and deposits outside the U.S.	5,822	4,983	4,943	4,076	3,514
Total cash on hand and in banks	21,948	20,185	21,701	16,385	16,137
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	96	668	1,140	971	448
b. Other, due in 1 year or less	1,606	1,809	1,654	3,981	3,974
Commercial and finance company paper of U.S. issuers	1,233	1,352	1,427	1,334	1,380
State and local government securities, due in 1 year or less	494	550	607	590	597
Foreign securities, due in 1 year or less	40	34	32	44	44
Other short-term financial investments	6,700	6,867	8,414	7,440	7,089
Total cash, U.S. Government and other securities	32,117	31,465	34,976	30,745	29,668
Trade receivables from the U.S. Government	3,933	4,716	4,984	5,005	4,528
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,370	13,171	12,371	11,671	12,370
Total receivables	17,303	17,887	17,355	16,676	16,898
Inventories	7,633	7,886	8,060	7,886	8,197
All other current assets	15,628	15,966	17,270	17,715	16,012
Total current assets	72,681	73,205	77,661	73,021	70,774
Property, plant, and equipment	38,579	39,939	40,389	39,436	38,967
Land and mineral rights	937	909	910	870	856
Less: Accumulated depreciation, depletion, and amortization	23,366	24,316	24,928	24,304	24,119
Net property, plant, and equipment	16,150	16,532	16,372	16,002	15,705
U.S. Treasury and Federal agency securities, due in more than 1 year	387	489	433	395	366
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	169,184	175,538	178,215	178,198	176,305
Total Assets	258,402	265,763	272,681	267,616	263,149
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	605	611	566	442	418
b. Commercial paper	0	2	267	259	257
c. Other short-term loans	40	5	6	1	1
Advances and prepayments by the U.S. Government	1,490	1,673	1,716	1,820	1,867
Trade accounts and trade notes payable	7,551	7,732	7,965	7,364	7,549
Income taxes accrued, prior and current years, net of payments:					
a. Federal	490	522	902	648	466
b. Other	13	(3)	(2)	(18)	13
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	51	70	79	73	9
b. Bonds and debentures	1,523	1,344	1,374	759	370
c. Other long-term loans	31	4	13	6	223
All other current liabilities, including excise and sales taxes, and accrued expenses	31,701	31,716	32,795	31,546	31,123
Total current liabilities	43,494	43,677	45,681	42,899	42,296
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,119	8,180	8,005	8,057	8,040
b. Bonds and debentures	29,232	29,495	30,730	31,179	30,944
c. Other long-term loans	1,905	2,040	2,068	2,107	1,912
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,782	38,376	38,647	39,654	38,719
Total liabilities	117,534	121,768	125,131	123,897	121,911
Capital stock and other capital	228,567	231,576	232,323	227,390	224,117
Retained earnings	(74,026)	(70,487)	(67,810)	(65,154)	(64,863)
Cumulative foreign currency translation adjustment	864	526	666	311	251
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,577)	(9,241)	(8,950)	(9,664)	(8,948)
Less: Treasury stock at cost	7,959	8,379	8,679	9,164	9,320
Stockholders' equity	140,869	143,996	147,550	143,720	141,237
Total Liabilities and Stockholders' Equity	258,402	265,763	272,681	267,616	263,149
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	29,187	29,527	31,980	30,122	28,478

¹ Included in Computer and Electronic Products.

Table 63.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	64,712	65,598	61,013	63,889	63,169
Depreciation, depletion, and amortization of property, plant, and equipment	2,895	2,907	2,696	2,650	2,682
All other operating costs and expenses	56,192	58,204	54,773	57,137	56,696
Income (loss) from operations	5,625	4,487	3,544	4,102	3,791
Interest expense	1,340	1,327	1,420	1,398	1,375
Dividend income	9	10	19	21	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	434	263	664	615	369
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,903)	(3,424)	(609)	(474)	(442)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	9,389	9,017	8,168	8,669	8,966
Income (loss) before income taxes	11,214	9,026	10,367	11,535	11,333
Provision for current and deferred domestic income taxes:					
a. Federal	2,364	2,125	1,867	2,306	2,051
b. Other	417	387	460	344	257
Income (loss) after income taxes	8,433	6,514	8,040	8,884	9,025
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,433	6,514	8,040	8,884	9,025
Cash dividends charged to retained earnings in this quarter	3,009	1,407	4,297	1,967	3,828
Net income retained in business	5,425	5,107	3,742	6,917	5,197
Retained earnings at beginning of quarter	99,260	98,449	99,648	101,124	104,692
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(5,579)	(4,298)	(1,765)	(2,762)	(2,774)
Retained earnings at end of quarter	99,105	99,258	101,625	105,279	107,114
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.47	4.43	4.42	4.15	4.25
All other operating costs and expenses	86.83	88.73	89.77	89.43	89.75
Income (loss) from operations	8.69	6.84	5.81	6.42	6.00
Interest expense	2.07	2.02	2.33	2.19	2.18
Dividend income	0.01	0.02	0.03	0.03	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.67	0.40	1.09	0.96	0.58
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(4.49)	(5.22)	(1.00)	(0.74)	(0.70)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	14.51	13.75	13.39	13.57	14.19
Income (loss) before income taxes	17.33	13.76	16.99	18.05	17.94
Provision for current and deferred domestic income taxes	4.30	3.83	3.81	4.15	3.65
Income (loss) after income taxes	13.03	9.93	13.18	13.91	14.29
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.24	12.32	13.91	15.37	14.88
After income taxes	11.46	8.89	10.78	11.84	11.85
Annual rate of profit on total assets:					
Before income taxes	8.75	7.00	7.93	8.81	8.38
After income taxes	6.58	5.05	6.15	6.78	6.68

¹ Included in Computer and Electronic Products.

Table 63.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	29,456	28,360	27,081	24,865	24,629
Time deposits in the U.S., including negotiable certificates of deposit	5,275	6,748	6,998	7,145	5,860
Cash and deposits outside the U.S.	1,681	2,033	2,186	1,875	2,368
Total cash on hand and in banks	36,412	37,141	36,265	33,885	32,857
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	624	608	703	1,100	1,192
b. Other, due in 1 year or less	2,172	2,193	2,012	1,820	2,016
Commercial and finance company paper of U.S. issuers	4,578	5,105	4,407	3,751	4,767
State and local government securities, due in 1 year or less	779	647	879	873	914
Foreign securities, due in 1 year or less	228	268	272	174	192
Other short-term financial investments	9,091	8,351	8,291	9,776	10,477
Total cash, U.S. Government and other securities	53,883	54,313	52,830	51,379	52,416
Trade receivables from the U.S. Government	2,428	2,534	2,529	2,617	2,405
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	30,983	30,145	30,145	30,615	30,266
Total receivables	33,411	32,679	32,674	33,232	32,670
Inventories	32,563	31,586	32,650	32,857	33,952
All other current assets	21,863	21,794	21,976	22,518	21,320
Total current assets	141,720	140,372	140,129	139,987	140,358
Property, plant, and equipment	151,350	152,635	154,465	156,309	160,851
Land and mineral rights	2,842	2,908	3,026	3,052	3,099
Less: Accumulated depreciation, depletion, and amortization	98,305	98,175	97,668	99,047	100,881
Net property, plant, and equipment	55,887	57,367	59,822	60,315	63,070
U.S. Treasury and Federal agency securities, due in more than 1 year	980	1,106	1,397	1,265	1,564
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	314,340	317,043	321,575	322,325	335,704
Total Assets	512,928	515,888	522,924	523,891	540,696
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,552	2,354	1,878	1,700	1,516
b. Commercial paper	1,600	3,050	2,724	1,903	1,501
c. Other short-term loans	3,500	2,419	2,328	2,052	3,063
Advances and prepayments by the U.S. Government	2,350	2,828	2,658	2,561	2,466
Trade accounts and trade notes payable	21,810	21,779	21,677	21,631	21,635
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,128	2,030	2,604	1,340	1,367
b. Other	(40)	(64)	(63)	(55)	(98)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,449	1,626	2,015	3,773	3,093
b. Bonds and debentures	1,723	866	836	3,084	3,450
c. Other long-term loans	748	682	629	995	577
All other current liabilities, including excise and sales taxes, and accrued expenses	38,100	38,536	38,391	38,198	41,343
Total current liabilities	75,920	76,107	75,678	77,182	79,914
Long-term debt, due in more than 1 year:					
a. Loans from banks	22,402	23,688	23,333	23,105	23,595
b. Bonds and debentures	39,868	40,279	39,954	38,103	40,139
c. Other long-term loans	36,613	36,025	38,347	38,072	43,721
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	43,836	46,790	47,402	47,324	48,762
Total liabilities	218,641	222,889	224,714	223,786	236,131
Capital stock and other capital	259,865	262,803	265,410	265,285	266,881
Retained earnings	99,105	99,258	101,625	105,279	107,114
Cumulative foreign currency translation adjustment	4,228	3,440	3,948	2,719	3,285
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(10,629)	(12,509)	(11,796)	(12,027)	(9,686)
Less: Treasury stock at cost	58,281	59,993	60,978	61,152	63,030
Stockholders' equity	294,287	292,999	298,210	300,105	304,565
Total Liabilities and Stockholders' Equity	512,928	515,888	522,924	523,891	540,696
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	65,799	64,266	64,451	62,805	60,444

¹ Included in Computer and Electronic Products.

Table 64.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	37,444	37,745	38,767	40,176	39,561
Depreciation, depletion, and amortization of property, plant, and equipment	798	802	843	853	870
All other operating costs and expenses	34,075	34,281	35,065	35,978	35,658
Income (loss) from operations	2,571	2,662	2,859	3,345	3,032
Interest expense	658	653	705	676	680
Dividend income	20	33	5	91	20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	392	(269)	170	(457)	(188)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	4	(268)	(111)	(78)	(402)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,244	3,636	3,081	3,607	3,896
Income (loss) before income taxes	5,573	5,142	5,299	5,831	5,678
Provision for current and deferred domestic income taxes:					
a. Federal	595	216	531	639	523
b. Other	174	68	100	128	200
Income (loss) after income taxes	4,804	4,858	4,668	5,064	4,955
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,804	4,858	4,668	5,064	4,955
Cash dividends charged to retained earnings in this quarter	3,019	2,588	2,483	2,478	2,722
Net income retained in business	1,785	2,270	2,185	2,586	2,234
Retained earnings at beginning of quarter	166,269	168,233	170,963	172,077	172,488
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(82)	(81)	52	(129)	(86)
Retained earnings at end of quarter	167,972	170,423	173,200	174,534	174,636
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.13	2.13	2.17	2.12	2.20
All other operating costs and expenses	91.00	90.82	90.45	89.55	90.14
Income (loss) from operations	6.87	7.05	7.38	8.33	7.67
Interest expense	1.76	1.73	1.82	1.68	1.72
Dividend income	0.05	0.09	0.01	0.23	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.05	(0.71)	0.44	(1.14)	(0.47)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.01	(0.71)	(0.29)	(0.19)	(1.02)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	8.66	9.63	7.95	8.98	9.85
Income (loss) before income taxes	14.88	13.62	13.67	14.51	14.35
Provision for current and deferred domestic income taxes	2.05	0.75	1.63	1.91	1.83
Income (loss) after income taxes	12.83	12.87	12.04	12.61	12.53
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.16	11.83	11.80	13.04	12.56
After income taxes	10.48	11.18	10.40	11.33	10.96
Annual rate of profit on total assets:					
Before income taxes	6.74	6.22	6.28	6.91	6.68
After income taxes	5.81	5.88	5.53	6.00	5.83

Table 64.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	9,917	10,223	9,381	11,380	10,723
Time deposits in the U.S., including negotiable certificates of deposit	333	315	200	203	304
Cash and deposits outside the U.S.	257	178	253	195	255
Total cash on hand and in banks	10,506	10,716	9,834	11,778	11,283
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	24	40	25	25	26
b. Other, due in 1 year or less	95	74	77	134	134
Commercial and finance company paper of U.S. issuers	87	99	96	72	42
State and local government securities, due in 1 year or less	185	197	188	207	196
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	268	216	357	370	568
Total cash, U.S. Government and other securities	11,165	11,342	10,577	12,586	12,248
Trade receivables from the U.S. Government	373	317	386	269	246
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,889	20,723	21,850	21,974	21,482
Total receivables	21,262	21,040	22,236	22,243	21,728
Inventories	24,108	24,138	25,941	25,989	26,221
All other current assets	8,431	8,137	8,327	8,976	9,389
Total current assets	64,966	64,658	67,082	69,794	69,586
Property, plant, and equipment	57,006	58,382	58,929	59,182	60,370
Land and mineral rights	1,094	1,138	1,143	1,182	1,184
Less: Accumulated depreciation, depletion, and amortization	34,598	34,510	34,620	34,793	35,469
Net property, plant, and equipment	23,502	25,011	25,451	25,571	26,085
U.S. Treasury and Federal agency securities, due in more than 1 year	35	38	41	38	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	242,281	241,076	245,179	242,171	244,425
Total Assets	330,784	330,783	337,753	337,574	340,096
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,435	2,770	2,739	2,706	2,485
b. Commercial paper	588	2,434	2,737	2,824	2,396
c. Other short-term loans	2,132	1,183	1,404	3,101	3,203
Advances and prepayments by the U.S. Government	236	158	158	142	142
Trade accounts and trade notes payable	18,683	19,463	20,121	20,478	20,071
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,760	1,673	2,138	1,911	1,910
b. Other	805	762	697	670	725
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	652	678	893	931	564
b. Bonds and debentures	666	688	1,212	1,073	1,071
c. Other long-term loans	855	1,827	4,985	4,708	4,743
All other current liabilities, including excise and sales taxes, and accrued expenses	33,461	32,104	31,885	32,105	32,979
Total current liabilities	62,273	63,740	68,968	70,649	70,288
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,548	7,627	7,607	6,368	5,766
b. Bonds and debentures	10,255	9,912	9,419	9,265	9,251
c. Other long-term loans	25,885	26,698	23,447	23,584	23,913
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,448	48,977	48,711	48,858	49,969
Total liabilities	147,409	156,954	158,152	158,724	159,187
Capital stock and other capital	81,057	79,414	79,543	79,505	80,802
Retained earnings	167,972	170,423	173,200	174,534	174,636
Cumulative foreign currency translation adjustment	3,136	424	1,114	(1,130)	968
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(22,302)	(30,152)	(28,286)	(27,184)	(26,816)
Less: Treasury stock at cost	46,487	46,280	45,969	46,876	48,681
Stockholders' equity	183,376	173,829	179,601	178,850	180,909
Total Liabilities and Stockholders' Equity	330,784	330,783	337,753	337,574	340,096
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,693	918	(1,887)	(854)	(702)

Table 65.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	208,879	225,137	232,274	239,065	225,881
Depreciation, depletion, and amortization of property, plant, and equipment	4,326	4,457	4,520	4,366	4,369
All other operating costs and expenses	190,345	207,813	213,387	218,974	208,440
Income (loss) from operations	14,208	12,867	14,367	15,725	13,072
Interest expense	2,282	2,224	2,246	2,316	2,338
Dividend income	86	700	16	49	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,068	1,539	1,239	852	1,615
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(814)	(2,380)	(1,073)	1	(1,915)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,595	4,928	3,657	4,975	4,295
Income (loss) before income taxes	16,861	15,430	15,961	19,286	14,754
Provision for current and deferred domestic income taxes:					
a. Federal	1,469	(9,603)	3,410	2,815	2,730
b. Other	45	139	286	306	111
Income (loss) after income taxes	15,348	24,894	12,265	16,165	11,913
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	15,348	24,894	12,265	16,165	11,913
Cash dividends charged to retained earnings in this quarter	3,125	3,260	2,858	3,166	2,884
Net income retained in business	12,223	21,634	9,407	12,999	9,029
Retained earnings at beginning of quarter	173,766	185,321	206,115	214,932	223,128
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(735)	(2,004)	(395)	(735)	(811)
Retained earnings at end of quarter	185,253	204,952	215,127	227,196	231,345
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.07	1.98	1.95	1.83	1.93
All other operating costs and expenses	91.13	92.31	91.87	91.60	92.28
Income (loss) from operations	6.80	5.72	6.19	6.58	5.79
Interest expense	1.09	0.99	0.97	0.97	1.03
Dividend income	0.04	0.31	0.01	0.02	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.51	0.68	0.53	0.36	0.71
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.39)	(1.06)	(0.46)	0.00	(0.85)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.20	2.19	1.57	2.08	1.90
Income (loss) before income taxes	8.07	6.85	6.87	8.07	6.53
Provision for current and deferred domestic income taxes	0.72	(4.20)	1.59	1.31	1.26
Income (loss) after income taxes	7.35	11.06	5.28	6.76	5.27
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.26	24.29	23.78	27.75	20.66
After income taxes	23.00	39.19	18.27	23.26	16.68
Annual rate of profit on total assets:					
Before income taxes	7.89	7.07	6.95	8.15	6.14
After income taxes	7.18	11.41	5.34	6.83	4.95

Table 65.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	40,560	44,628	43,526	46,626	50,560
Time deposits in the U.S., including negotiable certificates of deposit	7,742	6,820	7,757	8,294	6,872
Cash and deposits outside the U.S.	1,409	1,251	753	644	589
Total cash on hand and in banks	49,712	52,699	52,036	55,564	58,021
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	6	4	5	0	0
b. Other, due in 1 year or less	9,577	12,397	13,906	15,822	14,469
Commercial and finance company paper of U.S. issuers	6,425	11,131	10,579	7,601	6,501
State and local government securities, due in 1 year or less	81	104	101	110	114
Foreign securities, due in 1 year or less	3,227	7,030	6,916	7,444	7,676
Other short-term financial investments	17,226	11,087	7,659	7,530	7,499
Total cash, U.S. Government and other securities	86,253	94,452	91,202	94,072	94,281
Trade receivables from the U.S. Government	31,377	30,065	31,879	31,876	30,973
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	66,493	63,042	70,603	69,691	70,335
Total receivables	97,870	93,107	102,482	101,568	101,308
Inventories	149,347	148,787	155,432	160,309	161,304
All other current assets	41,856	42,020	43,407	56,815	46,007
Total current assets	375,326	378,367	392,522	412,763	402,900
Property, plant, and equipment	249,378	254,767	262,457	269,027	272,166
Land and mineral rights	7,206	7,222	7,112	7,102	7,182
Less: Accumulated depreciation, depletion, and amortization	142,928	144,029	148,216	151,989	151,949
Net property, plant, and equipment	113,656	117,960	121,353	124,140	127,399
U.S. Treasury and Federal agency securities, due in more than 1 year	3,002	1,812	3,204	2,601	5,101
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	362,492	374,330	401,186	406,528	426,450
Total Assets	854,477	872,469	918,266	946,032	961,850
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,982	4,377	4,298	4,245	4,273
b. Commercial paper	2,109	1,378	1,409	1,795	4,218
c. Other short-term loans	4,281	3,638	3,963	4,335	4,515
Advances and prepayments by the U.S. Government	43,423	42,406	43,893	45,439	46,513
Trade accounts and trade notes payable	85,622	82,981	93,425	95,151	93,205
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,761	1,740	3,121	3,192	2,664
b. Other	278	250	537	545	434
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,904	4,111	3,995	3,604	3,918
b. Bonds and debentures	3,497	2,138	3,661	4,836	4,415
c. Other long-term loans	1,544	1,599	2,103	2,028	2,127
All other current liabilities, including excise and sales taxes, and accrued expenses	130,994	136,912	132,660	136,202	138,451
Total current liabilities	280,394	281,530	293,067	301,372	304,733
Long-term debt, due in more than 1 year:					
a. Loans from banks	27,847	25,324	26,203	26,360	25,848
b. Bonds and debentures	70,218	70,001	68,759	78,113	79,380
c. Other long-term loans	32,631	35,829	36,132	37,865	37,397
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	176,429	205,701	225,610	224,281	228,787
Total liabilities	587,520	618,384	649,771	667,991	676,144
Capital stock and other capital	198,647	195,171	197,503	199,623	196,927
Retained earnings	185,253	204,952	215,127	227,196	231,345
Cumulative foreign currency translation adjustment	(2,022)	(4,092)	(2,378)	(5,877)	(3,644)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(54,163)	(81,031)	(80,749)	(81,380)	(78,924)
Less: Treasury stock at cost	60,758	60,914	61,008	61,522	59,998
Stockholders' equity	266,957	254,085	268,495	278,041	285,706
Total Liabilities and Stockholders' Equity	854,477	872,469	918,266	946,032	961,850
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	94,932	96,837	99,455	111,391	98,167

Table 66.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	132,234	144,274	154,026	158,102	146,173
Depreciation, depletion, and amortization of property, plant, and equipment	2,833	2,873	2,993	2,849	2,817
All other operating costs and expenses	124,080	136,209	144,449	148,042	137,823
Income (loss) from operations	5,321	5,193	6,584	7,211	5,534
Interest expense	1,311	1,247	1,258	1,276	1,319
Dividend income	43	680	9	39	16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	853	1,346	1,072	730	1,301
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(182)	(310)	(354)	(4)	(1,719)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,218	3,366	2,553	3,241	2,904
Income (loss) before income taxes	7,943	9,028	8,606	9,941	6,716
Provision for current and deferred domestic income taxes:					
a. Federal	(709)	(10,876)	1,500	515	1,007
b. Other	(88)	72	158	141	(16)
Income (loss) after income taxes	8,739	19,832	6,948	9,285	5,725
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,739	19,832	6,948	9,285	5,725
Cash dividends charged to retained earnings in this quarter	1,571	1,220	1,328	858	1,296
Net income retained in business	7,168	18,612	5,620	8,427	4,430
Retained earnings at beginning of quarter	40,236	47,098	65,404	71,028	78,666
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	107	(965)	184	(726)	(329)
Retained earnings at end of quarter	47,511	64,745	71,207	78,729	82,766
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.14	1.99	1.94	1.80	1.93
All other operating costs and expenses	93.83	94.41	93.78	93.64	94.29
Income (loss) from operations	4.02	3.60	4.27	4.56	3.79
Interest expense	0.99	0.86	0.82	0.81	0.90
Dividend income	0.03	0.47	0.01	0.02	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.65	0.93	0.70	0.46	0.89
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.14)	(0.21)	(0.23)	0.00	(1.18)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.43	2.33	1.66	2.05	1.99
Income (loss) before income taxes	6.01	6.26	5.59	6.29	4.59
Provision for current and deferred domestic income taxes	(0.60)	(7.49)	1.08	0.42	0.68
Income (loss) after income taxes	6.61	13.75	4.51	5.87	3.92
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.66	22.77	20.62	23.02	15.08
After income taxes	21.63	50.01	16.65	21.50	12.86
Annual rate of profit on total assets:					
Before income taxes	6.87	7.65	6.72	7.59	5.05
After income taxes	7.55	16.81	5.42	7.09	4.31

¹ Included in Transportation Equipment.

Table 66.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	24,059	25,396	25,845	28,035	30,574
Time deposits in the U.S., including negotiable certificates of deposit	5,963	4,980	6,209	6,783	5,339
Cash and deposits outside the U.S.	954	909	490	325	247
Total cash on hand and in banks	30,976	31,286	32,545	35,143	36,160
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	6	4	5	0	0
b. Other, due in 1 year or less	9,576	12,335	13,817	15,744	14,399
Commercial and finance company paper of U.S. issuers	5,472	10,223	9,710	6,943	5,502
State and local government securities, due in 1 year or less	79	84	99	95	97
Foreign securities, due in 1 year or less	3,227	7,030	6,916	7,444	7,676
Other short-term financial investments	14,061	7,560	4,672	4,206	3,823
Total cash, U.S. Government and other securities	63,397	68,521	67,764	69,576	67,657
Trade receivables from the U.S. Government	926	1,020	909	976	700
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	41,935	39,370	46,665	45,793	46,727
Total receivables	42,861	40,390	47,574	46,769	47,427
Inventories	38,384	35,932	39,595	41,104	41,704
All other current assets	24,518	23,850	25,106	28,622	27,979
Total current assets	169,160	168,693	180,039	186,071	184,768
Property, plant, and equipment	151,796	154,811	161,099	166,749	170,206
Land and mineral rights	4,524	4,626	4,539	4,531	4,551
Less: Accumulated depreciation, depletion, and amortization	86,874	87,027	90,066	93,216	93,864
Net property, plant, and equipment	69,446	72,411	75,573	78,064	80,892
U.S. Treasury and Federal agency securities, due in more than 1 year	3,002	1,812	3,204	2,601	5,101
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	221,151	228,985	253,482	256,877	261,032
Total Assets	462,758	471,900	512,298	523,613	531,793
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,411	3,433	3,238	3,380	3,465
b. Commercial paper	104	323	440	846	324
c. Other short-term loans	3,993	3,360	3,617	3,986	2,385
Advances and prepayments by the U.S. Government	129	215	222	260	305
Trade accounts and trade notes payable	60,570	57,752	67,321	68,667	66,920
Income taxes accrued, prior and current years, net of payments:					
a. Federal	587	1,282	1,885	1,873	1,220
b. Other	286	156	342	300	136
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,292	1,493	1,352	1,067	1,215
b. Bonds and debentures	630	496	509	808	668
c. Other long-term loans	1,213	1,227	1,713	1,532	1,665
All other current liabilities, including excise and sales taxes, and accrued expenses	52,671	51,933	51,061	53,031	55,297
Total current liabilities	124,886	121,668	131,699	135,751	133,598
Long-term debt, due in more than 1 year:					
a. Loans from banks	16,707	16,230	16,415	16,639	16,423
b. Bonds and debentures	22,179	22,768	23,084	23,346	23,573
c. Other long-term loans	26,654	29,294	29,591	30,726	30,681
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	110,703	123,307	144,579	144,378	149,402
Total liabilities	301,128	313,267	345,369	350,840	353,677
Capital stock and other capital	138,826	136,117	138,328	139,705	139,556
Retained earnings	47,511	64,745	71,207	78,729	82,766
Cumulative foreign currency translation adjustment	(956)	(1,798)	(772)	(2,914)	(1,916)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(20,374)	(36,952)	(37,869)	(38,874)	(38,485)
Less: Treasury stock at cost	3,376	3,479	3,967	3,872	3,805
Stockholders' equity	161,630	158,633	166,929	172,773	178,116
Total Liabilities and Stockholders' Equity	462,758	471,900	512,298	523,613	531,793
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	44,274	47,024	48,339	50,321	51,170

¹ Included in Transportation Equipment.

Table 67.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	63,578	66,411	64,210	66,289	65,506
Depreciation, depletion, and amortization of property, plant, and equipment	1,176	1,250	1,173	1,172	1,202
All other operating costs and expenses	55,197	59,049	56,912	58,458	58,342
Income (loss) from operations	7,205	6,112	6,125	6,659	5,962
Interest expense	810	816	816	861	839
Dividend income	17	9	7	10	7
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	227	186	148	108	283
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(300)	(2,109)	(702)	0	(192)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,161	1,400	998	1,508	1,267
Income (loss) before income taxes	7,500	4,782	5,761	7,424	6,488
Provision for current and deferred domestic income taxes:					
a. Federal	1,752	781	1,478	1,761	1,302
b. Other	112	50	100	126	101
Income (loss) after income taxes	5,636	3,952	4,182	5,537	5,085
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,636	3,952	4,182	5,537	5,085
Cash dividends charged to retained earnings in this quarter	1,282	1,675	1,335	2,043	1,334
Net income retained in business	4,353	2,276	2,847	3,493	3,751
Retained earnings at beginning of quarter	104,357	108,009	110,649	112,958	112,581
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(832)	(135)	(376)	(33)	(448)
Retained earnings at end of quarter	107,878	110,150	113,120	116,418	115,885
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.85	1.88	1.83	1.77	1.83
All other operating costs and expenses	86.82	88.91	88.63	88.19	89.06
Income (loss) from operations	11.33	9.20	9.54	10.05	9.10
Interest expense	1.27	1.23	1.27	1.30	1.28
Dividend income	0.03	0.01	0.01	0.02	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.36	0.28	0.23	0.16	0.43
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.47)	(3.18)	(1.09)	0.00	(0.29)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.83	2.11	1.55	2.27	1.93
Income (loss) before income taxes	11.80	7.20	8.97	11.20	9.90
Provision for current and deferred domestic income taxes	2.93	1.25	2.46	2.85	2.14
Income (loss) after income taxes	8.86	5.95	6.51	8.35	7.76
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	37.78	26.99	30.47	38.10	32.72
After income taxes	28.39	22.30	22.12	28.42	25.65
Annual rate of profit on total assets:					
Before income taxes	9.74	6.06	7.24	8.94	7.68
After income taxes	7.32	5.00	5.25	6.67	6.02

¹ Included in Transportation Equipment.

Table 67.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,780	14,662	13,406	14,539	15,618
Time deposits in the U.S., including negotiable certificates of deposit	1,750	1,831	1,536	1,500	1,521
Cash and deposits outside the U.S.	159	290	216	247	265
Total cash on hand and in banks	15,689	16,783	15,158	16,285	17,404
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	1	62	89	78	70
Commercial and finance company paper of U.S. issuers	2	2	3	4	4
State and local government securities, due in 1 year or less	1	19	1	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	3,147	3,470	2,871	3,227	3,577
Total cash, U.S. Government and other securities	18,840	20,335	18,122	19,596	21,055
Trade receivables from the U.S. Government	16,737	16,479	17,190	16,354	15,619
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,778	20,318	20,490	20,733	20,424
Total receivables	38,515	36,797	37,680	37,087	36,043
Inventories	87,642	89,635	92,151	94,134	93,914
All other current assets	14,617	15,300	15,286	25,163	15,248
Total current assets	159,614	162,067	163,240	175,979	166,260
Property, plant, and equipment	75,211	76,053	76,967	77,527	77,092
Land and mineral rights	1,937	1,800	1,809	1,789	1,844
Less: Accumulated depreciation, depletion, and amortization	45,556	45,620	46,539	46,968	46,156
Net property, plant, and equipment	31,592	32,233	32,236	32,348	32,780
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	116,644	121,593	123,007	123,702	138,926
Total Assets	307,850	315,893	318,483	332,030	337,966
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	401	700	690	552	531
b. Commercial paper	2,005	1,056	969	949	3,894
c. Other short-term loans	150	219	204	193	2,126
Advances and prepayments by the U.S. Government	17,319	17,415	17,644	17,344	17,638
Trade accounts and trade notes payable	21,422	21,402	22,282	22,677	22,377
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,965	317	1,072	1,202	1,354
b. Other	(161)	(64)	28	61	111
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	327	2,384	2,406	2,323	2,339
b. Bonds and debentures	2,647	1,621	3,149	3,023	2,739
c. Other long-term loans	75	83	78	185	163
All other current liabilities, including excise and sales taxes, and accrued expenses	70,522	76,085	72,791	74,286	73,904
Total current liabilities	116,672	121,219	121,314	122,794	127,177
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,480	5,299	5,697	5,567	5,451
b. Bonds and debentures	41,976	41,132	39,626	50,218	51,194
c. Other long-term loans	5,146	5,700	5,537	5,686	5,356
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,172	71,654	70,678	69,830	69,479
Total liabilities	228,446	245,003	242,852	254,095	258,658
Capital stock and other capital	50,476	49,647	49,409	49,062	46,490
Retained earnings	107,878	110,150	113,120	116,418	115,885
Cumulative foreign currency translation adjustment	399	53	524	(619)	461
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(32,873)	(42,612)	(41,451)	(41,093)	(39,228)
Less: Treasury stock at cost	46,477	46,348	45,970	45,834	44,299
Stockholders' equity	79,404	70,890	75,631	77,934	79,309
Total Liabilities and Stockholders' Equity	307,850	315,893	318,483	332,030	337,966
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	42,942	40,848	41,926	53,185	39,083

¹ Included in Transportation Equipment.

Table 68.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	10,382	9,466	10,120	10,750	11,014
Depreciation, depletion, and amortization of property, plant, and equipment	216	230	212	212	222
All other operating costs and expenses	9,529	9,042	9,422	9,971	10,131
Income (loss) from operations	637	194	486	567	661
Interest expense	187	182	177	181	182
Dividend income	0	1	3	3	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	17	(22)	(10)	(33)	(10)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	212	(574)	(17)	70	(4)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	92	18	99	115	87
Income (loss) before income taxes	771	(566)	383	540	554
Provision for current and deferred domestic income taxes:					
a. Federal	1	(121)	28	103	139
b. Other	23	4	(14)	18	14
Income (loss) after income taxes	747	(449)	369	419	401
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	747	(449)	369	419	401
Cash dividends charged to retained earnings in this quarter	164	120	126	342	150
Net income retained in business	584	(569)	243	77	251
Retained earnings at beginning of quarter	15,700	8,874	8,400	8,813	8,361
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(31)	0	(4)	(12)	(70)
Retained earnings at end of quarter	16,253	8,305	8,638	8,878	8,541
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.08	2.43	2.09	1.97	2.01
All other operating costs and expenses	91.79	95.52	93.10	92.76	91.98
Income (loss) from operations	6.13	2.05	4.81	5.27	6.00
Interest expense	1.80	1.93	1.75	1.69	1.65
Dividend income	0.00	0.01	0.03	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.16	(0.23)	(0.10)	(0.30)	(0.09)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	2.04	(6.07)	(0.17)	0.65	(0.04)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.88	0.18	0.97	1.07	0.79
Income (loss) before income taxes	7.42	(5.98)	3.78	5.03	5.03
Provision for current and deferred domestic income taxes	0.23	(1.24)	0.13	1.12	1.39
Income (loss) after income taxes	7.20	(4.74)	3.65	3.90	3.64
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.52	(18.25)	11.91	16.73	16.96
After income taxes	17.96	(14.47)	11.49	12.99	12.27
Annual rate of profit on total assets:					
Before income taxes	7.41	(6.97)	4.52	6.19	6.44
After income taxes	7.19	(5.53)	4.36	4.81	4.66

Table 68.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,381	1,430	1,534	1,466	1,503
Time deposits in the U.S., including negotiable certificates of deposit	155	176	167	247	114
Cash and deposits outside the U.S.	659	683	688	535	594
Total cash on hand and in banks	2,195	2,289	2,389	2,248	2,210
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	864	865	1,060	1,200	537
b. Other, due in 1 year or less	0	0	0	25	28
Commercial and finance company paper of U.S. issuers	28	51	60	70	10
State and local government securities, due in 1 year or less	78	104	88	69	61
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	419	406	581	560	540
Total cash, U.S. Government and other securities	3,584	3,716	4,177	4,172	3,385
Trade receivables from the U.S. Government	86	86	52	43	133
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,663	4,182	4,451	4,750	4,831
Total receivables	4,749	4,268	4,502	4,793	4,963
Inventories	4,764	4,029	4,107	4,643	4,521
All other current assets	1,373	1,021	997	1,057	1,067
Total current assets	14,470	13,034	13,784	14,666	13,936
Property, plant, and equipment	16,395	15,477	16,110	16,653	16,875
Land and mineral rights	635	633	637	637	699
Less: Accumulated depreciation, depletion, and amortization	10,924	10,405	10,845	11,224	11,478
Net property, plant, and equipment	6,106	5,705	5,902	6,066	6,096
U.S. Treasury and Federal agency securities, due in more than 1 year	4	4	6	26	28
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	21,019	13,720	14,159	14,152	14,363
Total Assets	41,600	32,462	33,851	34,910	34,424
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	254	249	253	321	303
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	112	102	125	100	92
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,901	2,739	2,910	3,230	3,211
Income taxes accrued, prior and current years, net of payments:					
a. Federal	57	(97)	25	49	99
b. Other	23	126	2	(2)	14
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	53	60	72	285	323
b. Bonds and debentures	407	21	21	21	3
c. Other long-term loans	871	847	832	823	267
All other current liabilities, including excise and sales taxes, and accrued expenses	3,803	3,683	3,499	3,873	3,926
Total current liabilities	8,479	7,731	7,738	8,700	8,237
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,411	5,415	5,920	5,908	6,203
b. Bonds and debentures	4,175	2,214	2,221	2,132	1,930
c. Other long-term loans	1,851	1,451	1,695	1,731	1,464
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,035	3,243	3,421	3,523	3,524
Total liabilities	24,951	20,054	20,996	21,993	21,357
Capital stock and other capital	6,065	6,574	6,671	6,661	7,032
Retained earnings	16,253	8,305	8,638	8,878	8,541
Cumulative foreign currency translation adjustment	496	412	457	322	491
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(873)	(723)	(761)	(802)	(865)
Less: Treasury stock at cost	5,292	2,160	2,150	2,143	2,131
Stockholders' equity	16,649	12,408	12,856	12,917	13,067
Total Liabilities and Stockholders' Equity	41,600	32,462	33,851	34,910	34,424
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,991	5,303	6,046	5,966	5,699

Table 69.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,479	31,391	31,108	32,458	31,745
Depreciation, depletion, and amortization of property, plant, and equipment	1,073	1,094	1,090	1,062	1,071
All other operating costs and expenses	27,161	27,300	26,691	27,554	27,130
Income (loss) from operations	3,244	2,997	3,326	3,842	3,545
Interest expense	773	925	917	943	942
Dividend income	18	115	11	426	204
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	198	140	(362)	40	311
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(271)	(1,136)	(1,181)	(797)	(1,016)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,438	2,818	3,187	(627)	2,991
Income (loss) before income taxes	5,854	4,009	4,064	1,940	5,094
Provision for current and deferred domestic income taxes:					
a. Federal	981	353	381	772	700
b. Other	125	56	124	177	130
Income (loss) after income taxes	4,748	3,600	3,559	991	4,263
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,748	3,600	3,559	991	4,263
Cash dividends charged to retained earnings in this quarter	1,216	1,187	1,388	941	949
Net income retained in business	3,531	2,414	2,172	50	3,314
Retained earnings at beginning of quarter	84,994	86,766	89,883	90,583	85,086
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(562)	(325)	(693)	(190)	(286)
Retained earnings at end of quarter	87,963	88,854	91,362	90,442	88,114
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.41	3.49	3.50	3.27	3.37
All other operating costs and expenses	86.28	86.97	85.80	84.89	85.46
Income (loss) from operations	10.31	9.55	10.69	11.84	11.17
Interest expense	2.46	2.95	2.95	2.90	2.97
Dividend income	0.06	0.37	0.04	1.31	0.64
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.63	0.45	(1.16)	0.12	0.98
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.86)	(3.62)	(3.80)	(2.46)	(3.20)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	10.92	8.98	10.25	(1.93)	9.42
Income (loss) before income taxes	18.60	12.77	13.07	5.98	16.05
Provision for current and deferred domestic income taxes	3.51	1.30	1.62	2.92	2.62
Income (loss) after income taxes	15.08	11.47	11.44	3.05	13.43
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.52	12.79	12.92	6.30	16.70
After income taxes	15.02	11.48	11.31	3.22	13.98
Annual rate of profit on total assets:					
Before income taxes	9.86	6.46	6.47	3.11	8.15
After income taxes	8.00	5.80	5.67	1.59	6.82

Table 69.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	9,588	12,203	10,368	11,197	9,365
Time deposits in the U.S., including negotiable certificates of deposit	132	90	85	252	82
Cash and deposits outside the U.S.	189	209	217	210	233
Total cash on hand and in banks	9,909	12,502	10,671	11,659	9,680
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	138	294	309	395	394
b. Other, due in 1 year or less	2,217	2,072	1,975	1,881	1,272
Commercial and finance company paper of U.S. issuers	561	541	519	492	565
State and local government securities, due in 1 year or less	339	361	367	374	420
Foreign securities, due in 1 year or less	687	681	701	752	754
Other short-term financial investments	1,458	1,113	1,037	1,277	1,121
Total cash, U.S. Government and other securities	15,308	17,564	15,578	16,831	14,206
Trade receivables from the U.S. Government	35	44	33	32	34
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,706	16,558	16,785	16,681	16,793
Total receivables	16,741	16,602	16,818	16,713	16,827
Inventories	17,262	17,363	17,794	17,724	17,599
All other current assets	10,046	11,242	11,243	11,456	11,910
Total current assets	59,357	62,772	61,433	62,724	60,541
Property, plant, and equipment	56,182	56,063	56,781	56,539	55,590
Land and mineral rights	1,047	1,063	1,126	1,109	1,128
Less: Accumulated depreciation, depletion, and amortization	33,403	33,160	33,837	33,739	32,920
Net property, plant, and equipment	23,826	23,966	24,070	23,910	23,798
U.S. Treasury and Federal agency securities, due in more than 1 year	662	665	357	350	333
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	153,645	160,940	165,370	162,720	165,433
Total Assets	237,489	248,343	251,229	249,703	250,105
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,260	1,505	1,567	1,322	1,532
b. Commercial paper	211	231	247	414	439
c. Other short-term loans	268	258	308	196	187
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,372	6,931	7,078	7,159	7,240
Income taxes accrued, prior and current years, net of payments:					
a. Federal	652	432	714	731	551
b. Other	85	88	104	53	67
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	834	742	922	710	1,020
b. Bonds and debentures	1,207	675	628	619	1,469
c. Other long-term loans	930	1,162	1,579	1,757	1,461
All other current liabilities, including excise and sales taxes, and accrued expenses	14,823	16,185	16,622	17,105	16,971
Total current liabilities	26,642	28,207	29,770	30,066	30,937
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,393	22,259	21,923	22,018	22,193
b. Bonds and debentures	23,961	27,494	27,770	28,329	28,459
c. Other long-term loans	9,015	10,153	9,697	9,659	9,639
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	31,055	34,802	36,212	36,436	36,862
Total liabilities	111,066	122,915	125,371	126,509	128,090
Capital stock and other capital	82,480	84,357	83,604	83,927	82,203
Retained earnings	87,963	88,854	91,362	90,442	88,114
Cumulative foreign currency translation adjustment	(1,548)	(2,789)	(2,653)	(3,784)	373
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,280)	(6,972)	(6,797)	(6,681)	(6,940)
Less: Treasury stock at cost	36,192	38,022	39,658	40,710	41,735
Stockholders' equity	126,424	125,428	125,858	123,194	122,015
Total Liabilities and Stockholders' Equity	237,489	248,343	251,229	249,703	250,105
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	32,715	34,565	31,663	32,658	29,604

Table 70.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	1,497,864	1,495,651	1,499,079	1,535,630	1,497,437
Depreciation, depletion, and amortization of property, plant, and equipment	38,002	38,049	38,482	37,572	38,461
All other operating costs and expenses	1,338,891	1,356,067	1,348,878	1,371,415	1,340,420
Income (loss) from operations	120,971	101,534	111,718	126,643	118,556
Interest expense	25,672	25,963	25,754	26,304	26,121
Dividend income	1,688	4,985	1,472	1,882	2,458
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	5,905	6,434	6,262	4,916	9,041
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(17,172)	(12,053)	(7,108)	(671)	(23,463)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	88,231	77,892	83,493	77,904	76,141
Income (loss) before income taxes	173,951	152,829	170,083	184,369	156,612
Provision for current and deferred domestic income taxes:					
a. Federal	28,992	15,137	30,233	31,241	26,926
b. Other	4,036	4,215	4,495	5,364	4,549
Income (loss) after income taxes	140,924	133,477	135,355	147,763	125,138
Extraordinary gains (losses), net of taxes	1	0	0	0	1
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	140,925	133,477	135,355	147,763	125,139
Cash dividends charged to retained earnings in this quarter	37,294	52,444	41,793	45,377	45,337
Net income retained in business	103,631	81,033	93,562	102,386	79,801
Retained earnings at beginning of quarter	2,251,698	2,327,491	2,382,219	2,404,945	2,482,599
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(17,720)	(20,293)	(12,809)	(7,604)	(9,947)
Retained earnings at end of quarter	2,337,609	2,388,232	2,462,972	2,499,727	2,552,454
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.54	2.54	2.57	2.45	2.57
All other operating costs and expenses	89.39	90.67	89.98	89.31	89.51
Income (loss) from operations	8.08	6.79	7.45	8.25	7.92
Interest expense	1.71	1.74	1.72	1.71	1.74
Dividend income	0.11	0.33	0.10	0.12	0.16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.39	0.43	0.42	0.32	0.60
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.15)	(0.81)	(0.47)	(0.04)	(1.57)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.89	5.21	5.57	5.07	5.08
Income (loss) before income taxes	11.61	10.22	11.35	12.01	10.46
Provision for current and deferred domestic income taxes	2.20	1.29	2.32	2.38	2.10
Income (loss) after income taxes	9.41	8.92	9.03	9.62	8.36
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.41	18.28	19.74	21.41	17.85
After income taxes	16.53	15.97	15.71	17.16	14.26
Annual rate of profit on total assets:					
Before income taxes	9.25	8.03	8.72	9.47	7.91
After income taxes	7.49	7.01	6.94	7.59	6.32

Table 70.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	244,028	262,007	235,436	243,573	250,212
Time deposits in the U.S., including negotiable certificates of deposit	45,727	50,859	46,458	42,605	43,903
Cash and deposits outside the U.S.	14,836	13,551	12,505	10,967	12,461
Total cash on hand and in banks	304,591	326,418	294,399	297,146	306,577
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7,304	7,774	8,395	8,699	7,003
b. Other, due in 1 year or less	20,581	23,550	25,170	28,514	28,730
Commercial and finance company paper of U.S. issuers	35,053	41,976	38,748	35,718	37,297
State and local government securities, due in 1 year or less	3,912	3,703	4,247	4,104	4,826
Foreign securities, due in 1 year or less	4,531	8,348	8,425	9,161	9,595
Other short-term financial investments	73,249	66,485	63,640	68,604	69,532
Total cash, U.S. Government and other securities	449,221	478,253	443,024	451,946	463,559
Trade receivables from the U.S. Government	41,854	40,597	42,627	42,800	40,657
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	554,548	535,010	561,300	560,936	567,003
Total receivables	596,402	575,607	603,927	603,736	607,660
Inventories	613,726	614,037	641,674	641,776	657,403
All other current assets	349,556	356,362	362,501	367,007	349,620
Total current assets	2,008,904	2,024,259	2,051,126	2,064,466	2,078,242
Property, plant, and equipment	2,508,066	2,530,785	2,575,324	2,556,118	2,592,466
Land and mineral rights	153,638	158,727	160,199	160,408	160,438
Less: Accumulated depreciation, depletion, and amortization	1,388,130	1,394,139	1,422,352	1,423,512	1,443,549
Net property, plant, and equipment	1,273,575	1,295,373	1,313,171	1,293,014	1,309,355
U.S. Treasury and Federal agency securities, due in more than 1 year	6,434	5,701	7,295	6,443	9,393
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,235,728	4,290,578	4,430,905	4,419,800	4,525,986
Total Assets	7,524,641	7,615,912	7,802,497	7,783,722	7,922,976
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	44,280	41,963	44,447	46,650	46,422
b. Commercial paper	55,935	58,301	67,145	63,702	64,295
c. Other short-term loans	47,419	53,645	50,926	53,480	57,369
Advances and prepayments by the U.S. Government	48,188	47,703	49,040	50,574	51,519
Trade accounts and trade notes payable	460,057	469,856	484,746	475,113	479,466
Income taxes accrued, prior and current years, net of payments:					
a. Federal	34,613	28,106	35,357	33,323	33,046
b. Other	3,950	4,825	5,029	4,697	5,181
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	24,068	27,437	30,408	29,851	27,253
b. Bonds and debentures	53,340	58,053	66,521	65,124	63,347
c. Other long-term loans	40,538	58,543	64,170	69,100	66,810
All other current liabilities, including excise and sales taxes, and accrued expenses	676,262	705,361	682,952	682,563	707,056
Total current liabilities	1,488,651	1,553,794	1,580,742	1,574,177	1,601,764
Long-term debt, due in more than 1 year:					
a. Loans from banks	329,921	333,764	333,279	334,337	339,003
b. Bonds and debentures	695,564	701,052	701,897	710,171	730,824
c. Other long-term loans	543,716	510,942	528,148	517,234	524,501
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,057,635	1,172,830	1,212,253	1,203,025	1,217,295
Total liabilities	4,115,486	4,272,381	4,356,319	4,338,944	4,413,387
Capital stock and other capital	2,258,420	2,267,259	2,289,683	2,283,013	2,288,115
Retained earnings	2,337,609	2,388,232	2,462,972	2,499,727	2,552,454
Cumulative foreign currency translation adjustment	12,135	(9,205)	4,316	(36,580)	(18,943)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(239,350)	(318,701)	(308,328)	(311,749)	(301,245)
Less: Treasury stock at cost	959,660	984,055	1,002,465	989,633	1,010,791
Stockholders' equity	3,409,155	3,343,530	3,446,177	3,444,778	3,509,589
Total Liabilities and Stockholders' Equity	7,524,641	7,615,912	7,802,497	7,783,722	7,922,976
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	520,253	470,465	470,384	490,289	476,479

Table 71.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	851,921	833,979	837,557	842,562	827,168	645,943	661,671	661,521	693,067	670,269
Depreciation, depletion, and amortization of property, plant, and equipment	20,520	20,286	20,866	20,040	20,887	17,482	17,764	17,616	17,532	17,574
All other operating costs and expenses	759,177	760,374	754,141	754,439	739,851	579,714	595,693	594,737	616,976	600,569
Income (loss) from operations	72,224	53,319	62,550	68,083	66,430	48,747	48,215	49,168	58,560	52,126
Interest expense	14,968	15,452	15,035	15,487	15,374	10,704	10,511	10,719	10,817	10,747
Dividend income	720	3,414	724	706	1,061	968	1,571	749	1,175	1,398
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2,691	3,174	2,913	3,107	5,210	3,214	3,260	3,349	1,809	3,831
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11,593)	76	(3,471)	1,302	(9,466)	(5,578)	(12,129)	(3,637)	(1,973)	(13,997)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	46,468	35,718	43,504	40,457	38,123	41,763	42,174	39,988	37,447	38,018
Income (loss) before income taxes	95,542	80,250	91,186	98,168	85,983	78,409	72,580	78,898	86,201	70,629
Provision for current and deferred domestic income taxes:										
a. Federal	16,411	15,173	16,408	15,107	12,865	12,581	(36)	13,825	16,135	14,061
b. Other	2,285	1,670	1,599	2,620	2,617	1,751	2,545	2,896	2,744	1,932
Income (loss) after income taxes	76,846	63,406	73,179	80,441	70,502	64,078	70,070	62,176	67,323	54,636
Extraordinary gains (losses), net of taxes	1	0	0	0	1	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	76,847	63,406	73,179	80,441	70,503	64,078	70,070	62,176	67,323	54,636
Cash dividends charged to retained earnings in this quarter	22,706	38,182	25,386	30,326	25,911	14,588	14,262	16,406	15,050	19,426
Net income retained in business	54,141	25,225	47,793	50,114	44,592	49,490	55,808	45,770	52,272	35,209
Retained earnings at beginning of quarter	1,415,454	1,464,587	1,471,267	1,456,785	1,498,625	836,244	862,904	910,952	948,161	983,974
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,687)	(13,310)	(7,931)	(3,168)	(1,647)	(10,032)	(6,982)	(4,878)	(4,437)	(8,300)
Retained earnings at end of quarter	1,461,907	1,476,502	1,511,128	1,503,731	1,541,570	875,702	911,730	951,844	995,996	1,010,884
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.41	2.43	2.49	2.38	2.53	2.71	2.68	2.66	2.53	2.62
All other operating costs and expenses	89.11	91.17	90.04	89.54	89.44	89.75	90.03	89.90	89.02	89.60
Income (loss) from operations	8.48	6.39	7.47	8.08	8.03	7.55	7.29	7.43	8.45	7.78
Interest expense	1.76	1.85	1.80	1.84	1.86	1.66	1.59	1.62	1.56	1.60
Dividend income	0.08	0.41	0.09	0.08	0.13	0.15	0.24	0.11	0.17	0.21
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.32	0.38	0.35	0.37	0.63	0.50	0.49	0.51	0.26	0.57
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.36)	0.01	(0.41)	0.15	(1.14)	(0.86)	(1.83)	(0.55)	(0.28)	(2.09)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.45	4.28	5.19	4.80	4.61	6.47	6.37	6.04	5.40	5.67
Income (loss) before income taxes	11.21	9.62	10.89	11.65	10.39	12.14	10.97	11.93	12.44	10.54
Provision for current and deferred domestic income taxes	2.19	2.02	2.15	2.10	1.87	2.22	0.38	2.53	2.72	2.39
Income (loss) after income taxes	9.02	7.60	8.74	9.55	8.52	9.92	10.59	9.40	9.71	8.15
	OPERATING RATIOS					OPERATING RATIOS				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.00	18.98	21.01	22.99	19.66	18.76	17.57	18.46	19.85	16.05
After income taxes	17.70	15.00	16.86	18.84	16.12	15.33	16.96	14.55	15.50	12.42
Annual rate of profit on total assets:										
Before income taxes	9.76	8.13	9.08	9.94	8.51	8.69	7.91	8.33	9.00	7.28
After income taxes	7.85	6.42	7.29	8.14	6.98	7.10	7.64	6.57	7.03	5.63

Table 71.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	90,679	101,041	84,400	92,584	99,188	153,349	160,966	151,036	150,989	151,025
Time deposits in the U.S., including negotiable certificates of deposit	26,121	30,771	24,564	22,452	24,765	19,606	20,088	21,894	20,153	19,138
Cash and deposits outside the U.S.	2,901	1,925	1,444	1,618	2,430	11,934	11,626	11,061	9,349	10,032
Total cash on hand and in banks	119,702	133,738	110,408	116,654	126,382	184,889	192,680	183,991	180,492	180,194
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	4,159	3,835	3,849	3,576	3,089	3,146	3,939	4,547	5,123	3,915
b. Other, due in 1 year or less	3,192	3,432	3,534	2,961	4,704	17,389	20,118	21,636	25,552	24,026
Commercial and finance company paper of U.S. issuers	2,209	2,516	2,132	2,451	2,281	32,844	39,460	36,616	33,267	35,016
State and local government securities, due in 1 year or less	1,390	1,238	1,408	1,442	2,136	2,522	2,464	2,839	2,662	2,690
Foreign securities, due in 1 year or less	350	335	284	527	688	4,182	8,013	8,140	8,634	8,908
Other short-term financial investments	24,207	23,526	22,377	26,271	24,647	49,042	42,959	41,263	42,333	44,885
Total cash, U.S. Government and other securities	155,208	168,620	143,993	153,882	163,925	294,013	309,633	299,032	298,064	299,635
Trade receivables from the U.S. Government	530	549	479	413	391	41,324	40,048	42,148	42,387	40,265
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	283,756	275,025	285,113	281,491	286,959	270,792	259,986	276,187	279,445	280,044
Total receivables	284,286	275,573	285,592	281,904	287,351	312,116	300,034	318,335	321,832	320,309
Inventories	255,399	257,045	266,123	258,575	270,648	358,326	356,992	375,550	383,201	386,756
All other current assets	166,623	172,832	177,521	165,907	157,607	182,932	183,530	184,980	201,100	192,013
Total current assets	861,516	874,071	873,229	860,269	879,530	1,147,388	1,150,189	1,177,897	1,204,197	1,198,712
Property, plant, and equipment	1,488,364	1,500,111	1,521,547	1,489,445	1,513,991	1,019,702	1,030,674	1,053,776	1,066,673	1,078,475
Land and mineral rights	96,777	101,434	102,599	103,111	102,436	56,862	57,293	57,600	57,298	58,001
Less: Accumulated depreciation, depletion, and amortization	787,469	791,680	805,676	798,275	813,082	600,661	602,459	616,676	625,238	630,467
Net property, plant, and equipment	797,671	809,865	818,470	794,281	803,345	475,903	485,508	494,701	498,733	506,010
U.S. Treasury and Federal agency securities, due in more than 1 year All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	991	1,259	1,284	1,394	1,610	5,443	4,442	6,011	5,049	7,783
Total Assets	3,916,785	3,947,543	4,015,927	3,950,779	4,039,905	3,607,855	3,668,368	3,786,570	3,832,943	3,883,072
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	24,267	21,836	23,308	25,917	25,399	20,013	20,128	21,139	20,733	21,022
b. Commercial paper	46,556	45,554	55,001	51,851	50,429	9,379	12,748	12,144	11,851	13,866
c. Other short-term loans	30,540	38,465	35,343	36,792	40,042	16,879	15,180	15,582	16,688	17,326
Advances and prepayments by the U.S. Government	13	23	12	62	54	48,176	47,680	49,029	50,512	51,465
Trade accounts and trade notes payable	226,757	233,272	233,128	220,140	228,555	233,300	236,585	251,618	254,973	250,911
Income taxes accrued, prior and current years, net of payments:										
a. Federal	19,918	14,668	18,533	18,370	18,223	14,695	13,437	16,825	14,953	14,823
b. Other	2,320	3,272	3,204	2,915	3,141	1,630	1,553	1,825	1,782	2,040
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	14,456	15,438	16,791	14,410	13,613	9,612	11,999	13,617	15,441	13,640
b. Bonds and debentures	31,138	38,735	45,342	40,157	35,641	22,203	19,318	21,179	24,968	27,707
c. Other long-term loans	26,737	45,038	45,908	51,507	51,811	13,801	13,505	18,262	17,593	14,999
All other current liabilities, including excise and sales taxes, and accrued expenses	290,080	311,898	299,802	294,510	309,711	386,182	393,463	383,150	388,053	397,345
Total current liabilities	712,782	768,199	776,372	756,630	776,619	775,869	785,595	804,370	817,547	825,144
Long-term debt, due in more than 1 year:										
a. Loans from banks	176,266	178,120	174,545	176,495	178,284	153,655	155,644	158,734	157,842	160,719
b. Bonds and debentures	402,518	405,644	404,234	405,762	422,697	293,046	295,408	297,663	304,409	308,127
c. Other long-term loans	347,413	312,391	324,882	314,783	318,123	196,303	198,551	203,267	202,451	206,379
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	540,850	592,083	599,472	589,347	594,488	516,785	580,747	612,781	613,678	622,808
Total liabilities	2,179,828	2,256,436	2,279,505	2,243,018	2,290,211	1,935,658	2,015,945	2,076,814	2,095,926	2,123,176
Capital stock and other capital	1,001,514	1,003,386	1,012,604	1,002,324	1,009,828	1,256,906	1,263,873	1,277,079	1,280,689	1,278,287
Retained earnings	1,461,907	1,476,502	1,511,128	1,503,731	1,541,570	875,702	911,730	951,844	995,996	1,010,884
Cumulative foreign currency translation adjustment	2,730	(9,326)	2,115	(26,875)	(19,374)	9,405	121	2,201	(9,704)	431
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(99,079)	(128,780)	(123,974)	(126,582)	(124,135)	(140,271)	(189,921)	(184,355)	(185,167)	(177,110)
Less: Treasury stock at cost	630,115	650,675	665,451	644,836	658,196	329,544	333,380	337,014	344,797	352,596
Stockholders' equity	1,736,957	1,691,107	1,736,422	1,707,761	1,749,694	1,672,198	1,652,423	1,709,755	1,737,017	1,759,895
Total Liabilities and Stockholders' Equity	3,916,785	3,947,543	4,015,927	3,950,779	4,039,905	3,607,855	3,668,368	3,786,570	3,832,943	3,883,072
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	148,734	105,872	96,857	103,639	102,911	371,519	364,593	373,526	386,650	373,568

Table 72.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,699	32,913	32,116	36,095	33,644
Depreciation, depletion, and amortization of property, plant, and equipment	782	756	742	826	777
All other operating costs and expenses	29,007	30,378	29,272	32,636	30,426
Income (loss) from operations	1,909	1,779	2,101	2,633	2,440
Interest expense	307	290	266	268	268
Dividend income	9	12	4	2	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	60	(30)	20	15	(48)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	9	19	87	(239)	0
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	12	10	4	9	0
Income (loss) before income taxes	1,692	1,501	1,951	2,152	2,125
Provision for current and deferred domestic income taxes:					
a. Federal	186	199	274	329	296
b. Other	13	8	8	6	11
Income (loss) after income taxes	1,493	1,294	1,668	1,817	1,818
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,493	1,294	1,668	1,817	1,818
Cash dividends charged to retained earnings in this quarter	592	922	617	1,074	760
Net income retained in business	901	372	1,052	744	1,057
Retained earnings at beginning of quarter	16,723	21,603	20,969	19,791	16,924
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(142)	(255)	(212)	(195)	(44)
Retained earnings at end of quarter	17,482	21,720	21,809	20,339	17,938
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.47	2.30	2.31	2.29	2.31
All other operating costs and expenses	91.51	92.30	91.15	90.42	90.44
Income (loss) from operations	6.02	5.41	6.54	7.29	7.25
Interest expense	0.97	0.88	0.83	0.74	0.80
Dividend income	0.03	0.04	0.01	0.00	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.19	(0.09)	0.06	0.04	(0.14)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.03	0.06	0.27	(0.66)	0.00
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.04	0.03	0.01	0.02	0.00
Income (loss) before income taxes	5.34	4.56	6.07	5.96	6.31
Provision for current and deferred domestic income taxes	0.63	0.63	0.88	0.93	0.91
Income (loss) after income taxes	4.71	3.93	5.19	5.03	5.40
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.84	16.51	20.50	20.42	22.08
After income taxes	16.62	14.23	17.53	17.25	18.89
Annual rate of profit on total assets:					
Before income taxes	8.90	7.82	10.03	10.22	10.56
After income taxes	7.85	6.74	8.57	8.63	9.04

Table 72.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	6,067	6,452	6,635	7,050	7,269
Time deposits in the U.S., including negotiable certificates of deposit	610	676	582	776	752
Cash and deposits outside the U.S.	70	104	87	80	90
Total cash on hand and in banks	6,747	7,231	7,304	7,906	8,111
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7	16	0	40	0
b. Other, due in 1 year or less	21	30	0	2	12
Commercial and finance company paper of U.S. issuers	41	127	46	51	41
State and local government securities, due in 1 year or less	32	36	48	51	0
Foreign securities, due in 1 year or less	0	0	2	2	3
Other short-term financial investments	1,215	1,180	1,176	1,521	1,467
Total cash, U.S. Government and other securities	8,062	8,620	8,575	9,573	9,634
Trade receivables from the U.S. Government	137	134	106	147	146
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,727	16,954	17,478	18,132	16,818
Total receivables	16,864	17,088	17,585	18,278	16,964
Inventories	17,374	18,112	18,462	20,005	19,745
All other current assets	3,159	3,322	3,125	3,652	3,322
Total current assets	45,460	47,142	47,747	51,508	49,665
Property, plant, and equipment	50,924	49,938	51,185	53,737	51,196
Land and mineral rights	1,162	1,170	1,190	1,221	1,245
Less: Accumulated depreciation, depletion, and amortization	32,577	31,891	32,258	33,305	31,742
Net property, plant, and equipment	19,509	19,217	20,117	21,653	20,698
U.S. Treasury and Federal agency securities, due in more than 1 year	0	12	5	4	5
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,056	10,438	9,972	11,019	10,079
Total Assets	76,025	76,809	77,841	84,184	80,447
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,933	3,703	3,486	3,881	3,510
b. Commercial paper	188	185	26	16	5
c. Other short-term loans	746	801	775	855	478
Advances and prepayments by the U.S. Government	45	0	0	0	0
Trade accounts and trade notes payable	10,147	10,731	10,668	10,600	10,529
Income taxes accrued, prior and current years, net of payments:					
a. Federal	283	276	333	355	366
b. Other	17	16	14	10	17
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,753	1,889	1,792	1,619	1,619
b. Bonds and debentures	13	11	13	15	18
c. Other long-term loans	700	541	644	638	688
All other current liabilities, including excise and sales taxes, and accrued expenses	6,071	6,282	6,021	6,981	7,722
Total current liabilities	23,896	24,435	23,772	24,971	24,953
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,954	7,969	7,371	8,083	7,892
b. Bonds and debentures	107	121	167	115	116
c. Other long-term loans	5,374	4,882	5,249	5,441	5,557
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,766	3,030	3,224	3,427	3,443
Total liabilities	40,096	40,437	39,782	42,037	41,962
Capital stock and other capital	20,600	16,572	18,006	23,714	21,803
Retained earnings	17,482	21,720	21,809	20,339	17,938
Cumulative foreign currency translation adjustment	12	39	57	(18)	36
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,151)	(719)	(583)	(886)	(742)
Less: Treasury stock at cost	1,013	1,241	1,229	1,003	550
Stockholders' equity	35,929	36,372	38,059	42,147	38,485
Total Liabilities and Stockholders' Equity	76,025	76,809	77,841	84,184	80,447
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	21,564	22,707	23,975	26,537	24,712

Table 73.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	11,492	13,038	12,583	15,446	13,494	20,207	19,875	19,533	20,648	20,149
Depreciation, depletion, and amortization of property, plant, and equipment	288	307	301	358	343	495	449	441	467	434
All other operating costs and expenses	10,406	11,952	11,424	13,909	12,063	18,602	18,426	17,848	18,727	18,363
Income (loss) from operations	798	779	858	1,179	1,088	1,111	1,000	1,243	1,454	1,352
Interest expense	109	116	98	119	117	198	174	168	149	152
Dividend income	1	4	1	0	0	8	8	4	1	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(3)	(4)	10	(13)	(28)	63	(26)	10	28	(20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	5	14	52	(7)	(3)	4	5	35	(232)	3
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10	10	5	4	0	2	0	(1)	5	0
Income (loss) before income taxes	702	687	829	1,043	941	990	814	1,122	1,109	1,183
Provision for current and deferred domestic income taxes:										
a. Federal	53	99	78	140	126	133	100	197	188	170
b. Other	5	3	4	5	4	8	5	4	1	7
Income (loss) after income taxes	643	585	747	898	811	850	709	921	919	1,007
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	643	585	747	898	811	850	709	921	919	1,007
Cash dividends charged to retained earnings in this quarter	203	353	323	406	329	389	569	294	667	431
Net income retained in business	440	232	424	492	481	461	140	627	252	576
Retained earnings at beginning of quarter	6,531	9,449	9,762	7,930	6,898	10,192	12,153	11,206	11,860	10,026
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(75)	(159)	(118)	(53)	(21)	(68)	(96)	(94)	(141)	(22)
Retained earnings at end of quarter	6,897	9,523	10,069	8,368	7,358	10,585	12,197	11,740	11,971	10,580
	INCOME STATEMENT IN RATIO FORMAT					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.36	2.39	2.32	2.54	2.45	2.26	2.26	2.26	2.15
All other operating costs and expenses	90.55	91.67	90.79	90.05	89.39	92.05	92.71	91.38	90.69	91.14
Income (loss) from operations	6.95	5.97	6.82	7.63	8.06	5.50	5.03	6.36	7.04	6.71
Interest expense	0.95	0.89	0.78	0.77	0.86	0.98	0.87	0.86	0.72	0.75
Dividend income	0.01	0.03	0.01	0.00	0.00	0.04	0.04	0.02	0.01	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.03)	(0.03)	0.08	(0.08)	(0.21)	0.31	(0.13)	0.05	0.14	(0.10)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.04	0.11	0.42	(0.05)	(0.02)	0.02	0.03	0.18	(1.12)	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.09	0.08	0.04	0.02	0.00	0.01	0.00	0.00	0.03	0.00
Income (loss) before income taxes	6.11	5.27	6.58	6.75	6.97	4.90	4.10	5.75	5.37	5.87
Provision for current and deferred domestic income taxes	0.51	0.78	0.65	0.94	0.97	0.70	0.53	1.03	0.92	0.88
Income (loss) after income taxes	5.60	4.49	5.94	5.81	6.01	4.20	3.57	4.72	4.45	5.00
	OPERATING RATIOS					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.04	21.49	24.12	24.96	24.85	16.33	13.81	18.46	17.44	20.29
After income taxes	22.04	18.30	21.74	21.49	21.40	14.01	12.03	15.16	14.46	17.26
Annual rate of profit on total assets:										
Before income taxes	11.03	10.01	12.02	12.53	12.44	7.83	6.60	8.93	8.72	9.43
After income taxes	10.11	8.52	10.84	10.78	10.72	6.72	5.75	7.33	7.23	8.03

Table 73.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,095	2,364	2,103	2,514	2,383	3,972	4,088	4,531	4,536	4,885
Time deposits in the U.S., including negotiable certificates of deposit	172	213	104	189	225	438	462	478	587	527
Cash and deposits outside the U.S.	14	13	13	12	9	56	91	74	68	81
Total cash on hand and in banks	2,281	2,590	2,221	2,715	2,617	4,466	4,641	5,084	5,191	5,494
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	0	0	0	36	0	7	16	0	4	0
b. Other, due in 1 year or less	0	0	0	0	0	21	30	0	2	12
Commercial and finance company paper of U.S. issuers	13	56	11	10	9	28	71	35	41	32
State and local government securities, due in 1 year or less	32	34	45	51	0	0	2	2	0	0
Foreign securities, due in 1 year or less	0	0	2	2	3	0	0	0	0	0
Other short-term financial investments	419	410	537	611	427	796	770	638	910	1,040
Total cash, U.S. Government and other securities	2,745	3,090	2,816	3,424	3,057	5,317	5,530	5,759	6,148	6,578
Trade receivables from the U.S. Government	29	44	31	35	35	108	90	75	112	111
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,403	5,803	6,053	6,993	6,158	11,324	11,151	11,425	11,139	10,660
Total receivables	5,433	5,847	6,084	7,027	6,193	11,431	11,241	11,500	11,251	10,771
Inventories	5,114	5,559	6,013	7,092	6,672	12,261	12,552	12,448	12,913	13,072
All other current assets	988	1,337	942	1,359	1,124	2,171	1,986	2,183	2,293	2,198
Total current assets	14,279	15,833	15,856	18,903	17,046	31,181	31,310	31,891	32,605	32,619
Property, plant, and equipment	20,187	21,397	21,763	24,905	23,167	30,738	28,541	29,421	28,832	28,029
Land and mineral rights	409	431	434	485	516	753	739	756	737	729
Less: Accumulated depreciation, depletion, and amortization	12,522	13,180	13,325	14,920	13,787	20,055	18,711	18,933	18,386	17,955
Net property, plant, and equipment	8,073	8,648	8,872	10,470	9,896	11,436	10,569	11,245	11,183	10,802
U.S. Treasury and Federal agency securities, due in more than 1 year	0	5	4	4	0	0	7	1	0	5
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,099	2,975	2,838	3,938	3,319	7,957	7,463	7,135	7,082	6,760
Total Assets	25,452	27,460	27,570	33,314	30,260	50,573	49,349	50,271	50,870	50,187
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,287	1,400	1,445	1,712	1,343	2,646	2,303	2,041	2,169	2,167
b. Commercial paper	183	177	5	6	3	5	8	21	11	2
c. Other short-term loans	152	264	249	322	157	594	537	525	534	321
Advances and prepayments by the U.S. Government	0	0	0	0	0	45	0	0	0	0
Trade accounts and trade notes payable	3,476	3,926	3,909	4,183	3,725	6,671	6,805	6,760	6,417	6,804
Income taxes accrued, prior and current years, net of payments:										
a. Federal	58	85	94	104	80	225	192	239	251	286
b. Other	7	6	4	3	3	10	9	10	6	14
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	617	665	578	699	645	1,137	1,224	1,213	921	974
b. Bonds and debentures	4	5	3	9	12	10	6	10	6	7
c. Other long-term loans	369	140	144	324	247	331	401	500	314	441
All other current liabilities, including excise and sales taxes, and accrued expenses	1,798	1,947	1,543	1,930	2,099	4,272	4,335	4,478	5,051	5,624
Total current liabilities	7,950	8,615	7,974	9,292	8,314	15,946	15,820	15,798	15,678	16,639
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,663	2,875	2,838	3,782	3,555	5,291	5,094	4,532	4,301	4,337
b. Bonds and debentures	26	30	22	20	10	81	90	145	96	106
c. Other long-term loans	2,163	2,153	2,120	2,354	2,204	3,211	2,729	3,129	3,087	3,354
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	972	999	873	1,148	1,028	1,794	2,031	2,351	2,279	2,415
Total liabilities	13,774	14,672	13,827	16,596	15,111	26,322	25,765	25,954	25,441	26,851
Capital stock and other capital	5,380	3,741	3,975	8,961	7,999	15,220	12,831	14,031	14,753	13,804
Retained earnings	6,897	9,523	10,069	8,368	7,358	10,585	12,197	11,740	11,971	10,580
Cumulative foreign currency translation adjustment	9	16	30	63	2	3	23	27	(81)	34
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(184)	60	189	(133)	(79)	(968)	(779)	(772)	(753)	(664)
Less: Treasury stock at cost	424	553	521	541	131	589	688	708	462	418
Stockholders' equity	11,678	12,788	13,742	16,718	15,149	24,251	23,584	24,317	25,428	23,335
Total Liabilities and Stockholders' Equity	25,452	27,460	27,570	33,314	30,260	50,573	49,349	50,271	50,870	50,187
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,329	7,218	7,882	9,611	8,732	15,235	15,489	16,093	16,926	15,980

Table 74.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	36,497	34,458	34,754	38,348	39,195
Depreciation, depletion, and amortization of property, plant, and equipment	828	823	810	912	960
All other operating costs and expenses	33,349	31,887	31,789	34,897	35,916
Income (loss) from operations	2,320	1,748	2,155	2,540	2,319
Interest expense	318	330	300	322	359
Dividend income	7	24	17	9	11
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	9	0	84	28	25
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(50)	(149)	52	(43)	(41)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	21	39	32	5	22
Income (loss) before income taxes	1,987	1,331	2,040	2,217	1,978
Provision for current and deferred domestic income taxes:					
a. Federal	344	257	314	363	293
b. Other	30	25	32	40	30
Income (loss) after income taxes	1,614	1,049	1,693	1,814	1,655
Extraordinary gains (losses), net of taxes	1	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,615	1,049	1,693	1,814	1,655
Cash dividends charged to retained earnings in this quarter	633	1,135	600	987	1,017
Net income retained in business	982	(87)	1,093	827	638
Retained earnings at beginning of quarter	18,704	17,119	17,758	17,572	18,712
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(72)	(133)	(302)	(141)	(242)
Retained earnings at end of quarter	19,615	16,899	18,549	18,258	19,109
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.27	2.39	2.33	2.38	2.45
All other operating costs and expenses	91.37	92.54	91.47	91.00	91.63
Income (loss) from operations	6.36	5.07	6.20	6.62	5.92
Interest expense	0.87	0.96	0.86	0.84	0.92
Dividend income	0.02	0.07	0.05	0.02	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.02	0.00	0.24	0.07	0.06
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.14)	(0.43)	0.15	(0.11)	(0.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.06	0.11	0.09	0.01	0.06
Income (loss) before income taxes	5.45	3.86	5.87	5.78	5.05
Provision for current and deferred domestic income taxes	1.02	0.82	1.00	1.05	0.82
Income (loss) after income taxes	4.42	3.04	4.87	4.73	4.22
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.85	12.91	19.24	20.98	17.65
After income taxes	15.31	10.17	15.97	17.17	14.77
Annual rate of profit on total assets:					
Before income taxes	9.22	6.16	9.34	9.71	8.11
After income taxes	7.49	4.85	7.75	7.95	6.78

Table 74.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	6,505	7,101	6,553	7,019	7,406
Time deposits in the U.S., including negotiable certificates of deposit	437	435	477	486	312
Cash and deposits outside the U.S.	222	177	233	229	234
Total cash on hand and in banks	7,165	7,713	7,263	7,734	7,953
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	9	9	65	8	8
b. Other, due in 1 year or less	253	144	114	134	160
Commercial and finance company paper of U.S. issuers	175	109	169	123	138
State and local government securities, due in 1 year or less	27	86	101	133	71
Foreign securities, due in 1 year or less	0	0	0	1	0
Other short-term financial investments	663	704	900	1,148	1,143
Total cash, U.S. Government and other securities	8,292	8,764	8,612	9,280	9,472
Trade receivables from the U.S. Government	249	225	87	93	268
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,791	16,259	17,432	18,596	19,554
Total receivables	18,040	16,485	17,519	18,689	19,821
Inventories	19,060	19,618	20,234	20,893	22,905
All other current assets	4,104	4,022	4,585	4,747	4,872
Total current assets	49,496	48,888	50,950	53,610	57,070
Property, plant, and equipment	51,898	52,427	51,671	55,517	59,868
Land and mineral rights	1,245	1,428	1,496	1,332	1,454
Less: Accumulated depreciation, depletion, and amortization	31,183	31,671	31,430	33,972	36,376
Net property, plant, and equipment	21,961	22,184	21,737	22,877	24,946
U.S. Treasury and Federal agency securities, due in more than 1 year	51	91	85	88	32
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	14,678	15,289	14,603	14,733	15,580
Total Assets	86,186	86,452	87,374	91,307	97,628
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,458	4,831	5,074	5,922	6,369
b. Commercial paper	79	49	34	32	64
c. Other short-term loans	1,256	1,267	1,374	1,404	805
Advances and prepayments by the U.S. Government	7	34	26	17	0
Trade accounts and trade notes payable	10,578	9,910	10,191	11,579	12,426
Income taxes accrued, prior and current years, net of payments:					
a. Federal	302	375	402	328	440
b. Other	32	27	41	32	34
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,425	1,661	1,637	1,722	1,724
b. Bonds and debentures	85	73	73	87	87
c. Other long-term loans	438	530	799	754	568
All other current liabilities, including excise and sales taxes, and accrued expenses	6,822	7,287	7,022	7,466	8,369
Total current liabilities	25,481	26,043	26,672	29,342	30,886
Long-term debt, due in more than 1 year:					
a. Loans from banks	9,201	9,271	9,058	9,584	10,789
b. Bonds and debentures	368	310	292	250	318
c. Other long-term loans	5,533	4,934	4,934	5,608	6,173
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,435	4,648	4,013	4,254	4,623
Total liabilities	44,020	45,206	44,969	49,038	52,789
Capital stock and other capital	25,615	28,160	27,184	28,144	30,294
Retained earnings	19,615	16,899	18,549	18,258	19,109
Cumulative foreign currency translation adjustment	(202)	(177)	(237)	(226)	(190)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(999)	(1,809)	(1,298)	(2,030)	(2,560)
Less: Treasury stock at cost	1,863	1,827	1,793	1,877	1,814
Stockholders' equity	42,166	41,246	42,405	42,270	44,839
Total Liabilities and Stockholders' Equity	86,186	86,452	87,374	91,307	97,628
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	24,014	22,845	24,278	24,268	26,184

Table 75.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	20,236	17,381	17,390	18,768	20,269	16,261	17,077	17,364	19,580	18,926
Depreciation, depletion, and amortization of property, plant, and equipment	420	402	363	396	428	408	422	448	516	531
All other operating costs and expenses	18,700	16,192	16,042	17,301	18,778	14,650	15,694	15,746	17,595	17,138
Income (loss) from operations	1,117	787	985	1,071	1,062	1,203	961	1,169	1,469	1,257
Interest expense	158	164	131	144	161	160	167	169	178	198
Dividend income	2	13	8	1	7	4	11	9	8	5
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	13	33	13	9	13	(5)	(33)	70	19	12
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	18	2	24	(5)	(32)	(69)	(151)	28	(37)	(8)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	19	19	15	1	18	2	20	17	3	4
Income (loss) before income taxes	1,012	690	915	933	906	976	641	1,125	1,284	1,072
Provision for current and deferred domestic income taxes:										
a. Federal	133	123	154	166	134	211	134	161	197	159
b. Other	11	8	16	25	15	18	18	16	16	15
Income (loss) after income taxes	867	560	745	743	757	747	489	948	1,072	898
Extraordinary gains (losses), net of taxes	1	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	868	560	745	743	757	747	489	948	1,072	898
Cash dividends charged to retained earnings in this quarter	331	347	220	429	416	302	788	381	559	600
Net income retained in business	537	213	526	314	341	444	(299)	567	513	298
Retained earnings at beginning of quarter	11,014	9,318	9,090	8,653	10,484	7,690	7,801	8,668	8,920	8,228
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(89)	(73)	(134)	(130)	(65)	18	(60)	(168)	(10)	(176)
Retained earnings at end of quarter	11,462	9,458	9,482	8,836	10,759	8,152	7,441	9,067	9,422	8,350
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.08	2.31	2.08	2.11	2.11	2.51	2.47	2.58	2.63	2.81
All other operating costs and expenses	92.41	93.16	92.25	92.18	92.65	90.09	91.90	90.69	89.86	90.55
Income (loss) from operations	5.52	4.53	5.67	5.71	5.24	7.40	5.63	6.73	7.50	6.64
Interest expense	0.78	0.94	0.76	0.77	0.80	0.99	0.98	0.97	0.91	1.05
Dividend income	0.01	0.08	0.05	0.01	0.03	0.03	0.07	0.05	0.04	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.07	0.19	0.08	0.05	0.06	(0.03)	(0.19)	0.40	0.10	0.06
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.09	0.01	0.14	(0.03)	(0.16)	(0.42)	(0.89)	0.16	(0.19)	(0.04)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.09	0.11	0.09	0.01	0.09	0.01	0.12	0.10	0.02	0.02
Income (loss) before income taxes	5.00	3.97	5.26	4.97	4.47	6.00	3.75	6.48	6.56	5.66
Provision for current and deferred domestic income taxes	0.71	0.75	0.98	1.02	0.74	1.41	0.89	1.02	1.08	0.92
Income (loss) after income taxes	4.29	3.22	4.29	3.96	3.73	4.59	2.86	5.46	5.47	4.75
OPERATING RATIOS										
(see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.17	15.82	20.14	20.85	18.29	16.93	10.77	18.57	21.08	17.14
After income taxes	18.15	12.84	16.41	16.59	15.27	12.96	8.22	15.65	17.59	14.36
Annual rate of profit on total assets:										
Before income taxes	9.66	7.02	9.49	9.36	8.18	8.81	5.44	9.22	9.99	8.05
After income taxes	8.28	5.70	7.73	7.45	6.83	6.74	4.15	7.77	8.34	6.74

Table 75.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,182	2,410	2,411	2,396	2,291	4,323	4,691	4,142	4,623	5,115
Time deposits in the U.S., including negotiable certificates of deposit	139	122	129	131	38	298	313	347	355	274
Cash and deposits outside the U.S.	106	96	140	123	132	116	81	93	106	102
Total cash on hand and in banks	2,427	2,628	2,680	2,651	2,461	4,737	5,085	4,583	5,084	5,492
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	9	9	54	8	8	0	0	11	0	0
b. Other, due in 1 year or less	44	46	0	0	19	209	98	114	134	141
Commercial and finance company paper of U.S. issuers	109	58	109	57	87	66	51	60	66	50
State and local government securities, due in 1 year or less	6	9	38	66	66	21	76	63	67	5
Foreign securities, due in 1 year or less	0	0	0	0	0	0	0	0	1	0
Other short-term financial investments	284	248	240	320	169	378	455	661	828	974
Total cash, U.S. Government and other securities	2,880	2,998	3,120	3,101	2,810	5,412	5,766	5,492	6,179	6,662
Trade receivables from the U.S. Government	23	18	5	3	5	226	207	82	90	262
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,066	7,625	7,792	8,088	9,047	8,725	8,634	9,641	10,508	10,507
Total receivables	9,090	7,643	7,796	8,091	9,052	8,950	8,841	9,723	10,597	10,769
Inventories	8,992	8,710	8,715	9,359	10,886	10,068	10,907	11,519	11,534	12,018
All other current assets	1,820	1,671	1,684	1,682	1,706	2,285	2,351	2,901	3,065	3,166
Total current assets	22,781	21,023	21,315	22,234	24,454	26,715	27,865	29,635	31,376	32,615
Property, plant, and equipment	27,771	26,479	25,304	27,378	30,469	24,128	25,948	26,367	28,140	29,399
Land and mineral rights	568	481	512	567	654	678	947	984	765	800
Less: Accumulated depreciation, depletion, and amortization	16,234	15,543	14,703	16,238	17,983	14,949	16,128	16,727	17,734	18,392
Net property, plant, and equipment	12,104	11,416	11,113	11,707	13,139	9,857	10,768	10,624	11,170	11,807
U.S. Treasury and Federal agency securities, due in more than 1 year	14	10	0	3	0	36	81	85	85	32
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,984	6,871	6,143	5,948	6,740	7,694	8,418	8,459	8,785	8,840
Total Assets	41,883	39,320	38,572	39,891	44,334	44,302	47,132	48,803	51,416	53,294
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,485	2,413	2,338	3,130	3,454	1,973	2,418	2,736	2,792	2,915
b. Commercial paper	43	14	8	6	7	36	35	26	26	58
c. Other short-term loans	686	762	664	795	347	570	505	710	609	458
Advances and prepayments by the U.S. Government	0	13	0	0	0	7	21	26	17	0
Trade accounts and trade notes payable	5,391	4,509	4,627	5,153	6,051	5,187	5,401	5,564	6,426	6,375
Income taxes accrued, prior and current years, net of payments:										
a. Federal	135	232	197	91	157	168	144	204	237	283
b. Other	16	15	17	13	17	16	12	24	19	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	851	1,043	968	896	949	574	617	669	826	775
b. Bonds and debentures	16	10	11	10	5	69	63	61	77	82
c. Other long-term loans	144	273	359	175	196	294	257	440	579	372
All other current liabilities, including excise and sales taxes, and accrued expenses	3,069	2,889	2,857	2,817	3,282	3,753	4,398	4,165	4,649	5,087
Total current liabilities	12,835	12,172	12,048	13,085	14,465	12,647	13,871	14,625	16,257	16,421
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,250	4,634	4,425	4,386	4,893	3,951	4,637	4,632	5,199	5,896
b. Bonds and debentures	149	106	118	59	125	219	203	174	191	193
c. Other long-term loans	3,011	2,491	2,299	2,717	3,260	2,522	2,443	2,635	2,891	2,913
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,522	2,473	1,510	1,743	1,766	1,914	2,174	2,504	2,510	2,857
Total liabilities	22,768	21,877	20,399	21,991	24,509	21,252	23,329	24,570	27,047	28,280
Capital stock and other capital	9,325	9,681	9,981	10,518	10,573	16,291	18,479	17,203	17,626	19,720
Retained earnings	11,462	9,458	9,482	8,836	10,759	8,152	7,441	9,067	9,422	8,350
Cumulative foreign currency translation adjustment	40	36	6	24	2	(241)	(213)	(243)	(250)	(192)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(721)	(1,120)	(664)	(1,095)	(1,022)	(278)	(690)	(635)	(936)	(1,538)
Less: Treasury stock at cost	989	612	633	383	487	873	1,215	1,160	1,494	1,326
Stockholders' equity	19,116	17,443	18,172	17,900	19,825	23,050	23,803	24,233	24,369	25,014
Total Liabilities and Stockholders' Equity	41,883	39,320	38,572	39,891	44,334	44,302	47,132	48,803	51,416	53,294
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,946	8,851	9,268	9,149	9,989	14,068	13,994	15,010	15,119	16,194

Table 76.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	49,372	47,077	48,540	47,890	46,006
Depreciation, depletion, and amortization of property, plant, and equipment	1,238	1,171	1,294	1,242	1,250
All other operating costs and expenses	45,060	43,791	44,509	43,861	42,245
Income (loss) from operations	3,074	2,116	2,737	2,787	2,511
Interest expense	557	577	603	545	550
Dividend income	27	34	43	37	16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(37)	63	(50)	61	23
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	11	(224)	124	15	(243)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	44	(91)	(34)	(52)	(42)
Income (loss) before income taxes	2,562	1,320	2,218	2,304	1,716
Provision for current and deferred domestic income taxes:					
a. Federal	459	317	542	526	339
b. Other	47	35	49	50	46
Income (loss) after income taxes	2,057	969	1,627	1,727	1,331
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,057	969	1,627	1,727	1,331
Cash dividends charged to retained earnings in this quarter	741	965	691	1,254	862
Net income retained in business	1,316	3	937	473	469
Retained earnings at beginning of quarter	20,117	19,192	17,085	10,234	6,441
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	39	(173)	(239)	(135)	(78)
Retained earnings at end of quarter	21,471	19,022	17,782	10,572	6,832
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.51	2.49	2.67	2.59	2.72
All other operating costs and expenses	91.27	93.02	91.70	91.59	91.83
Income (loss) from operations	6.23	4.49	5.64	5.82	5.46
Interest expense	1.13	1.23	1.24	1.14	1.19
Dividend income	0.06	0.07	0.09	0.08	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.07)	0.13	(0.10)	0.13	0.05
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.02	(0.48)	0.26	0.03	(0.53)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.09	(0.19)	(0.07)	(0.11)	(0.09)
Income (loss) before income taxes	5.19	2.80	4.57	4.81	3.73
Provision for current and deferred domestic income taxes	1.02	0.75	1.22	1.20	0.84
Income (loss) after income taxes	4.17	2.06	3.35	3.61	2.89
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.63	8.65	13.77	14.54	11.69
After income taxes	12.54	6.35	10.10	10.90	9.07
Annual rate of profit on total assets:					
Before income taxes	7.48	4.04	6.32	6.80	5.16
After income taxes	6.00	2.96	4.64	5.10	4.00

Table 76.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
Cash and demand deposits in the U.S.	11,151	11,100	11,248	10,764	9,918
Time deposits in the U.S., including negotiable certificates of deposit	714	690	730	525	603
Cash and deposits outside the U.S.	532	401	480	334	340
Total cash on hand and in banks	12,397	12,191	12,458	11,623	10,861
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	55	42	156	238	18
b. Other, due in 1 year or less	330	479	560	493	495
Commercial and finance company paper of U.S. issuers	863	776	977	1,292	1,300
State and local government securities, due in 1 year or less	346	241	652	631	642
Foreign securities, due in 1 year or less	1	1	231	220	252
Other short-term financial investments	1,673	1,067	996	1,138	921
Total cash, U.S. Government and other securities	15,664	14,798	16,030	15,634	14,487
Trade receivables from the U.S. Government	396	469	559	445	276
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,606	21,229	23,296	22,884	22,756
Total receivables	24,001	21,699	23,854	23,329	23,032
Inventories	25,059	24,724	25,982	24,621	24,729
All other current assets	6,430	6,415	6,739	7,653	6,935
Total current assets	71,155	67,636	72,605	71,237	69,183
Property, plant, and equipment	80,732	76,550	83,608	81,686	81,930
Land and mineral rights	2,653	2,174	2,128	2,378	2,355
Less: Accumulated depreciation, depletion, and amortization	49,612	45,414	49,696	50,448	50,582
Net property, plant, and equipment	33,773	33,310	36,040	33,616	33,703
U.S. Treasury and Federal agency securities, due in more than 1 year	68	51	185	46	200
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	32,037	29,844	31,597	30,551	30,038
Total Assets	137,032	130,842	140,426	135,451	133,124
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,868	3,776	4,239	3,874	4,872
b. Commercial paper	95	107	119	114	202
c. Other short-term loans	1,167	1,179	1,356	1,792	1,765
Advances and prepayments by the U.S. Government	2	5	3	54	47
Trade accounts and trade notes payable	14,952	15,057	16,463	15,117	15,669
Income taxes accrued, prior and current years, net of payments:					
a. Federal	365	185	274	271	306
b. Other	67	92	84	79	78
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,585	1,758	1,954	1,527	1,561
b. Bonds and debentures	135	64	87	74	82
c. Other long-term loans	747	909	1,021	762	779
All other current liabilities, including excise and sales taxes, and accrued expenses	13,083	12,501	12,356	11,385	11,828
Total current liabilities	36,066	35,633	37,957	35,050	37,189
Long-term debt, due in more than 1 year:					
a. Loans from banks	16,338	14,371	15,596	14,254	13,824
b. Bonds and debentures	1,380	1,130	1,035	700	762
c. Other long-term loans	7,805	9,016	10,071	10,798	10,891
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	9,858	9,672	11,341	11,269	11,739
Total liabilities	71,447	69,823	75,999	72,072	74,405
Capital stock and other capital	51,280	48,350	52,744	57,938	55,744
Retained earnings	21,471	19,022	17,782	10,572	6,832
Cumulative foreign currency translation adjustment	(134)	(128)	(45)	(239)	(234)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,931)	(2,324)	(2,119)	(871)	(151)
Less: Treasury stock at cost	4,102	3,900	3,935	4,023	3,473
Stockholders' equity	65,585	61,019	64,427	63,379	58,718
Total Liabilities and Stockholders' Equity	137,032	130,842	140,426	135,451	133,124
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	35,089	32,003	34,648	36,187	31,993

Table 77.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	24,820	23,282	23,043	21,306	20,314	24,552	23,796	25,497	26,583	25,692
Depreciation, depletion, and amortization of property, plant, and equipment	584	554	586	556	531	654	617	708	686	718
All other operating costs and expenses	22,550	21,393	21,082	19,486	18,672	22,510	22,398	23,427	24,375	23,573
Income (loss) from operations	1,686	1,335	1,375	1,265	1,111	1,388	780	1,362	1,522	1,400
Interest expense	287	266	309	264	265	270	311	294	281	285
Dividend income	15	25	17	29	11	12	9	27	8	5
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	37	66	(82)	19	(34)	(73)	(4)	31	42	57
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	144	(115)	(3)	(30)	(32)	(133)	(109)	127	45	(210)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	20	42	9	6	15	24	(133)	(42)	(57)	(57)
Income (loss) before income taxes	1,615	1,088	1,008	1,023	805	947	232	1,211	1,280	911
Provision for current and deferred domestic income taxes:										
a. Federal	250	138	222	208	140	209	179	320	318	199
b. Other	18	16	22	28	22	28	18	27	22	24
Income (loss) after income taxes	1,347	934	764	787	644	710	35	864	941	688
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	1,347	934	764	787	644	710	35	864	941	688
Cash dividends charged to retained earnings in this quarter	411	442	291	568	458	329	523	399	686	404
Net income retained in business	936	492	473	219	186	380	(489)	464	254	284
Retained earnings at beginning of quarter	11,896	12,431	10,682	9,774	7,707	8,221	6,761	6,403	460	(1,266)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	61	(118)	6	15	(94)	(22)	(56)	(246)	(150)	16
Retained earnings at end of quarter	12,893	12,805	11,161	10,008	7,798	8,579	6,217	6,622	564	(967)
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.35	2.38	2.54	2.61	2.62	2.67	2.59	2.78	2.58	2.80
All other operating costs and expenses	90.85	91.89	91.49	91.45	91.91	91.68	94.13	91.88	91.69	91.75
Income (loss) from operations	6.79	5.74	5.97	5.94	5.47	5.65	3.28	5.34	5.73	5.45
Interest expense	1.16	1.14	1.34	1.24	1.31	1.10	1.31	1.15	1.06	1.11
Dividend income	0.06	0.11	0.07	0.14	0.05	0.05	0.04	0.11	0.03	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.15	0.28	(0.35)	0.09	(0.17)	(0.30)	(0.02)	0.12	0.16	0.22
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.58	(0.49)	(0.01)	(0.14)	(0.16)	(0.54)	(0.46)	0.50	0.17	(0.82)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.08	0.18	0.04	0.03	0.08	0.10	(0.56)	(0.17)	(0.21)	(0.22)
Income (loss) before income taxes	6.51	4.67	4.37	4.80	3.96	3.86	0.97	4.75	4.82	3.54
Provision for current and deferred domestic income taxes	1.08	0.66	1.06	1.11	0.80	0.97	0.83	1.36	1.28	0.87
Income (loss) after income taxes	5.43	4.01	3.31	3.69	3.17	2.89	0.15	3.39	3.54	2.68
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.08	16.36	14.86	15.54	13.33	10.43	2.70	12.98	13.83	10.54
After income taxes	18.41	14.04	11.26	11.94	10.66	7.82	0.40	9.26	10.16	7.96
Annual rate of profit on total assets:										
Before income taxes	10.39	7.61	6.69	7.29	5.97	5.06	1.26	6.04	6.46	4.60
After income taxes	8.67	6.53	5.07	5.60	4.77	3.79	0.19	4.31	4.74	3.47

Table 77.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	5,154	4,182	4,218	3,775	3,270	5,998	6,918	7,030	6,989	6,648
Time deposits in the U.S., including negotiable certificates of deposit	296	286	231	114	68	418	404	499	411	534
Cash and deposits outside the U.S.	169	156	120	100	31	363	244	359	234	309
Total cash on hand and in banks	5,619	4,625	4,569	3,989	3,369	6,779	7,567	7,888	7,634	7,491
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	47	38	40	23	0	8	4	116	214	18
b. Other, due in 1 year or less	112	175	138	68	60	217	305	422	425	435
Commercial and finance company paper of U.S. issuers	471	441	468	692	682	392	336	508	600	618
State and local government securities, due in 1 year or less	162	148	288	278	303	184	93	364	353	339
Foreign securities, due in 1 year or less	0	0	0	0	10	1	1	231	220	242
Other short-term financial investments	733	566	579	607	501	940	501	418	531	420
Total cash, U.S. Government and other securities	7,144	5,992	6,082	5,657	4,924	8,521	8,806	9,948	9,977	9,562
Trade receivables from the U.S. Government	95	62	75	56	64	301	407	484	389	213
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,814	9,507	9,941	8,911	8,724	12,792	11,723	13,354	13,973	14,031
Total receivables	10,909	9,569	10,016	8,967	8,788	13,093	12,130	13,838	14,362	14,244
Inventories	10,677	10,553	10,749	9,926	10,146	14,382	14,170	15,232	14,696	14,584
All other current assets	2,324	2,136	2,192	2,508	2,125	4,106	4,279	4,546	5,145	4,809
Total current assets	31,054	28,251	29,040	27,058	25,983	40,101	39,386	43,565	44,180	43,200
Property, plant, and equipment	40,474	37,501	39,884	37,418	36,419	40,258	39,049	43,724	44,268	45,512
Land and mineral rights	1,237	1,073	1,159	1,150	975	1,417	1,101	969	1,228	1,380
Less: Accumulated depreciation, depletion, and amortization	24,138	22,250	23,444	22,695	21,825	25,474	23,164	26,252	27,752	28,757
Net property, plant, and equipment	17,572	16,324	17,599	15,873	15,569	16,201	16,986	18,441	17,744	18,134
U.S. Treasury and Federal agency securities, due in more than 1 year	3	2	6	8	200	65	49	179	38	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	13,535	12,605	13,643	13,209	12,181	18,502	17,239	17,954	17,342	17,857
Total Assets	62,163	57,183	60,288	56,147	53,932	74,869	73,659	80,138	79,304	79,191
	LIABILITIES AND STOCKHOLDERS' EQUITY									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,857	1,933	2,109	1,661	2,273	2,011	1,843	2,130	2,214	2,599
b. Commercial paper	89	99	114	109	175	6	8	5	5	27
c. Other short-term loans	533	607	745	928	1,315	633	572	611	864	450
Advances and prepayments by the U.S. Government	0	0	0	51	44	2	5	3	3	3
Trade accounts and trade notes payable	6,233	6,003	6,155	4,912	5,130	8,719	9,054	10,308	10,205	10,539
Income taxes accrued, prior and current years, net of payments:										
a. Federal	177	20	66	95	55	189	164	208	176	251
b. Other	20	27	19	41	24	47	66	65	38	54
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	761	961	1,020	862	795	824	797	934	665	766
b. Bonds and debentures	11	8	5	6	9	124	56	82	69	73
c. Other long-term loans	174	163	276	233	317	573	746	745	529	462
All other current liabilities, including excise and sales taxes, and accrued expenses	5,389	4,858	4,825	4,283	4,428	7,694	7,644	7,531	7,102	7,400
Total current liabilities	15,244	14,678	15,335	13,180	14,564	20,822	20,955	22,622	21,870	22,625
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,437	7,235	7,700	6,431	6,019	7,901	7,136	7,895	7,823	7,805
b. Bonds and debentures	961	771	778	439	465	419	359	257	262	297
c. Other long-term loans	3,342	3,129	3,714	3,941	3,955	4,464	5,887	6,356	6,858	6,935
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,920	4,762	5,638	5,816	4,769	4,938	4,910	5,703	5,453	6,970
Total liabilities	32,903	30,576	33,166	29,806	29,773	38,544	39,247	42,833	42,265	44,633
Capital stock and other capital	19,270	16,531	18,155	18,103	18,485	32,010	31,819	34,590	39,836	37,260
Retained earnings	12,893	12,805	11,161	10,008	7,798	8,579	6,217	6,622	564	(967)
Cumulative foreign currency translation adjustment	(49)	(19)	(21)	(216)	(274)	(85)	(109)	(24)	(23)	40
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,401)	(1,144)	(1,006)	(173)	(899)	(1,529)	(1,180)	(1,113)	(698)	748
Less: Treasury stock at cost	1,453	1,565	1,167	1,382	951	2,649	2,335	2,769	2,641	2,522
Stockholders' equity	29,260	26,607	27,122	26,341	24,159	36,325	34,412	37,305	37,038	34,559
Total Liabilities and Stockholders' Equity	62,163	57,183	60,288	56,147	53,932	74,869	73,659	80,138	79,304	79,191
	NET WORKING CAPITAL									
Excess of total current assets over total current liabilities	15,810	13,573	13,705	13,878	11,419	19,279	18,431	20,943	22,310	20,575

Table 78.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	125,062	126,271	127,754	134,292	131,668
Depreciation, depletion, and amortization of property, plant, and equipment	3,353	3,420	3,411	3,385	3,427
All other operating costs and expenses	114,255	116,406	117,259	122,078	120,223
Income (loss) from operations	7,453	6,445	7,084	8,828	8,018
Interest expense	1,956	2,000	1,962	1,998	1,889
Dividend income	87	185	77	141	108
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(25)	32	239	75	153
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(640)	(747)	(635)	(275)	(709)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,013	929	765	910	719
Income (loss) before income taxes	5,933	4,845	5,568	7,682	6,398
Provision for current and deferred domestic income taxes:					
a. Federal	1,473	708	1,055	1,662	1,277
b. Other	206	144	133	168	169
Income (loss) after income taxes	4,254	3,993	4,380	5,853	4,952
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,254	3,993	4,380	5,853	4,952
Cash dividends charged to retained earnings in this quarter	1,293	2,327	2,568	1,940	1,880
Net income retained in business	2,961	1,665	1,812	3,913	3,072
Retained earnings at beginning of quarter	38,087	46,837	43,075	47,638	49,658
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(477)	(1,584)	(867)	(764)	(1,057)
Retained earnings at end of quarter	40,571	46,919	44,020	50,787	51,673
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.68	2.71	2.67	2.52	2.60
All other operating costs and expenses	91.36	92.19	91.78	90.91	91.31
Income (loss) from operations	5.96	5.10	5.55	6.57	6.09
Interest expense	1.56	1.58	1.54	1.49	1.43
Dividend income	0.07	0.15	0.06	0.10	0.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.02)	0.03	0.19	0.06	0.12
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.51)	(0.59)	(0.50)	(0.20)	(0.54)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.81	0.74	0.60	0.68	0.55
Income (loss) before income taxes	4.74	3.84	4.36	5.72	4.86
Provision for current and deferred domestic income taxes	1.34	0.67	0.93	1.36	1.10
Income (loss) after income taxes	3.40	3.16	3.43	4.36	3.76
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.31	9.80	11.36	15.58	12.88
After income taxes	8.83	8.08	8.94	11.87	9.97
Annual rate of profit on total assets:					
Before income taxes	5.64	4.45	5.10	6.98	5.78
After income taxes	4.05	3.67	4.01	5.32	4.47

Table 78.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	28,536	29,964	27,956	30,621	33,011
Time deposits in the U.S., including negotiable certificates of deposit	2,433	1,775	2,121	2,362	2,014
Cash and deposits outside the U.S.	1,793	2,047	1,920	1,815	1,915
Total cash on hand and in banks	32,763	33,786	31,997	34,799	36,941
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	301	423	410	643	828
b. Other, due in 1 year or less	1,981	2,205	2,250	1,932	2,024
Commercial and finance company paper of U.S. issuers	1,968	2,282	2,282	1,970	1,907
State and local government securities, due in 1 year or less	789	848	849	799	837
Foreign securities, due in 1 year or less	134	158	162	23	8
Other short-term financial investments	4,853	5,053	4,685	4,877	4,837
Total cash, U.S. Government and other securities	42,788	44,755	42,635	45,043	47,383
Trade receivables from the U.S. Government	1,045	1,150	1,134	1,177	1,087
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	60,651	60,404	64,850	65,591	64,188
Total receivables	61,696	61,554	65,984	66,768	65,276
Inventories	61,692	65,241	65,837	65,447	66,332
All other current assets	22,549	23,125	24,277	24,528	25,402
Total current assets	188,725	194,675	198,733	201,787	204,392
Property, plant, and equipment	200,546	210,245	209,847	213,774	213,044
Land and mineral rights	7,556	8,202	8,033	7,902	8,085
Less: Accumulated depreciation, depletion, and amortization	120,160	127,026	127,845	129,070	129,076
Net property, plant, and equipment	87,941	91,421	90,035	92,606	92,054
U.S. Treasury and Federal agency securities, due in more than 1 year	523	551	616	562	691
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	143,236	149,053	147,570	145,343	145,985
Total Assets	420,426	435,699	436,954	440,297	443,122
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	5,603	6,197	6,779	6,631	5,936
b. Commercial paper	187	208	235	286	206
c. Other short-term loans	5,684	5,585	5,665	5,257	5,304
Advances and prepayments by the U.S. Government	76	54	55	45	36
Trade accounts and trade notes payable	39,817	42,217	43,818	44,015	43,356
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,436	1,206	1,410	1,378	1,495
b. Other	381	348	374	380	354
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,527	3,796	4,119	4,669	4,292
b. Bonds and debentures	369	808	877	730	748
c. Other long-term loans	2,397	2,563	2,868	1,908	2,103
All other current liabilities, including excise and sales taxes, and accrued expenses	37,498	39,938	39,322	41,763	43,456
Total current liabilities	96,976	102,919	105,523	107,063	107,286
Long-term debt, due in more than 1 year:					
a. Loans from banks	45,570	48,163	48,984	47,602	47,171
b. Bonds and debentures	20,565	19,613	18,575	18,801	17,921
c. Other long-term loans	27,306	26,206	26,917	28,342	29,489
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	37,247	41,149	40,885	41,303	42,585
Total liabilities	227,664	238,049	240,884	243,111	244,452
Capital stock and other capital	177,743	181,070	181,183	177,053	175,812
Retained earnings	40,571	46,919	44,020	50,787	51,673
Cumulative foreign currency translation adjustment	174	(283)	(187)	(1,093)	(870)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,458)	(6,139)	(5,531)	(6,961)	(5,229)
Less: Treasury stock at cost	21,267	23,916	23,415	22,600	22,717
Stockholders' equity	192,762	197,651	196,070	197,186	198,670
Total Liabilities and Stockholders' Equity	420,426	435,699	436,954	440,297	443,122
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	91,750	91,756	93,210	94,723	97,107

Table 79.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	50,969	52,744	50,604	52,711	53,870	74,093	73,528	77,150	81,581	77,798
Depreciation, depletion, and amortization of property, plant, and equipment	1,299	1,358	1,334	1,330	1,346	2,054	2,062	2,077	2,055	2,081
All other operating costs and expenses	46,269	48,172	46,083	47,659	48,495	67,986	68,234	71,176	74,419	71,728
Income (loss) from operations	3,401	3,214	3,187	3,722	4,029	4,053	3,232	3,898	5,106	3,988
Interest expense	899	928	890	915	845	1,057	1,072	1,071	1,083	1,044
Dividend income	56	106	36	16	35	30	79	41	125	73
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	64	5	120	79	168	(89)	27	119	(4)	(16)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(263)	(263)	(526)	(162)	(271)	(376)	(485)	(109)	(113)	(439)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	273	369	246	257	256	740	560	519	653	463
Income (loss) before income taxes	2,632	2,504	2,174	2,997	3,373	3,301	2,341	3,395	4,685	3,026
Provision for current and deferred domestic income taxes:										
a. Federal	624	420	477	663	795	849	288	578	999	482
b. Other	103	85	62	85	88	103	59	71	83	81
Income (loss) after income taxes	1,905	1,999	1,635	2,249	2,489	2,349	1,994	2,745	3,603	2,463
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	1,905	1,999	1,635	2,249	2,489	2,349	1,994	2,745	3,603	2,463
Cash dividends charged to retained earnings in this quarter	504	1,166	1,191	928	838	789	1,161	1,377	1,012	1,042
Net income retained in business	1,401	832	444	1,321	1,651	1,561	833	1,368	2,591	1,421
Retained earnings at beginning of quarter	27,339	33,240	31,922	33,826	31,188	10,747	13,597	11,153	13,812	18,470
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(421)	239	(497)	(153)	(174)	(56)	(1,823)	(369)	(611)	(883)
Retained earnings at end of quarter	28,319	34,311	31,869	34,994	32,665	12,252	12,608	12,151	15,793	19,008
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.55	2.57	2.64	2.52	2.50	2.77	2.80	2.69	2.52	2.68
All other operating costs and expenses	90.78	91.33	91.07	90.41	90.02	91.76	92.80	92.26	91.22	92.20
Income (loss) from operations	6.67	6.09	6.30	7.06	7.48	5.47	4.40	5.05	6.26	5.13
Interest expense	1.76	1.76	1.76	1.74	1.57	1.43	1.46	1.39	1.33	1.34
Dividend income	0.11	0.20	0.07	0.03	0.06	0.04	0.11	0.05	0.15	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.13	0.01	0.24	0.15	0.31	(0.12)	0.04	0.15	0.00	(0.02)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.52)	(0.50)	(1.04)	(0.31)	(0.50)	(0.51)	(0.66)	(0.14)	(0.14)	(0.56)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.54	0.70	0.49	0.49	0.48	1.00	0.76	0.67	0.80	0.59
Income (loss) before income taxes	5.16	4.75	4.30	5.69	6.26	4.46	3.18	4.40	5.74	3.89
Provision for current and deferred domestic income taxes	1.43	0.96	1.06	1.42	1.64	1.29	0.47	0.84	1.33	0.72
Income (loss) after income taxes	3.74	3.79	3.23	4.27	4.62	3.17	2.71	3.56	4.42	3.17
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.78	14.74	12.96	17.19	19.48	10.16	7.22	10.53	14.70	9.35
After income taxes	12.15	11.77	9.75	12.90	14.38	7.23	6.15	8.51	11.31	7.61
Annual rate of profit on total assets:										
Before income taxes	6.92	6.20	5.46	7.45	8.25	4.92	3.41	4.89	6.71	4.33
After income taxes	5.01	4.95	4.11	5.59	6.09	3.50	2.91	3.95	5.16	3.52

Table 79.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	8,845	10,073	8,905	10,139	12,141	19,691	19,891	19,051	20,482	20,871
Time deposits in the U.S., including negotiable certificates of deposit	416	332	670	657	727	2,017	1,443	1,451	1,705	1,287
Cash and deposits outside the U.S.	261	177	217	209	347	1,532	1,870	1,703	1,606	1,568
Total cash on hand and in banks	9,521	10,582	9,792	11,006	13,216	23,241	23,204	22,205	23,793	23,726
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	47	136	126	175	157	254	287	284	468	671
b. Other, due in 1 year or less	429	419	517	515	525	1,552	1,786	1,732	1,418	1,499
Commercial and finance company paper of U.S. issuers	368	341	451	342	314	1,600	1,941	1,830	1,629	1,593
State and local government securities, due in 1 year or less	224	221	234	262	261	565	627	615	536	576
Foreign securities, due in 1 year or less	13	8	12	16	2	121	150	150	7	6
Other short-term financial investments	1,211	1,644	1,538	1,591	1,561	3,642	3,409	3,147	3,286	3,277
Total cash, U.S. Government and other securities	11,813	13,351	12,672	13,907	16,036	30,975	31,404	29,964	31,136	31,347
Trade receivables from the U.S. Government	33	60	52	46	50	1,012	1,090	1,082	1,131	1,037
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,818	21,648	22,587	22,932	22,511	39,833	38,756	42,262	42,659	41,677
Total receivables	20,851	21,708	22,640	22,978	22,561	40,845	39,846	43,344	43,791	42,714
Inventories	22,098	24,319	24,150	24,165	24,075	39,594	40,922	41,686	41,282	42,256
All other current assets	7,525	8,075	8,112	7,821	8,096	15,024	15,050	16,165	16,707	17,306
Total current assets	62,287	67,453	67,574	68,871	70,768	126,439	127,222	131,159	132,916	133,624
Property, plant, and equipment	85,007	91,969	89,284	90,585	91,859	115,539	118,276	120,563	123,189	121,185
Land and mineral rights	2,281	2,543	2,387	2,241	2,475	5,276	5,659	5,646	5,661	5,610
Less: Accumulated depreciation, depletion, and amortization	48,691	53,554	52,535	52,751	53,614	71,470	73,472	75,309	76,319	75,461
Net property, plant, and equipment	38,596	40,958	39,136	40,076	40,720	49,345	50,463	50,900	52,530	51,334
U.S. Treasury and Federal agency securities, due in more than 1 year	28	33	80	100	103	495	519	536	462	588
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	51,215	53,067	52,489	51,942	51,923	92,021	95,986	95,082	93,400	94,062
Total Assets	152,126	161,510	159,278	160,989	163,514	268,300	274,189	277,677	279,308	279,608
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,221	2,120	2,567	2,896	2,466	3,382	4,077	4,211	3,735	3,470
b. Commercial paper	9	5	4	3	1	178	203	231	283	205
c. Other short-term loans	1,327	1,503	1,814	1,320	1,228	4,357	4,082	3,851	3,937	4,076
Advances and prepayments by the U.S. Government	0	0	0	0	0	76	53	55	45	36
Trade accounts and trade notes payable	14,656	15,514	14,898	14,732	14,629	25,161	26,703	28,921	29,283	28,727
Income taxes accrued, prior and current years, net of payments:										
a. Federal	582	512	648	590	583	854	694	762	788	912
b. Other	219	231	266	246	199	162	117	108	134	155
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,823	2,135	1,798	1,989	2,070	1,704	1,661	2,321	2,680	2,223
b. Bonds and debentures	48	608	643	649	668	322	200	234	82	80
c. Other long-term loans	1,319	1,491	1,360	472	662	1,078	1,073	1,508	1,436	1,441
All other current liabilities, including excise and sales taxes, and accrued expenses	11,582	13,174	12,323	12,982	14,106	25,916	26,764	26,999	28,781	29,350
Total current liabilities	33,787	37,292	36,321	35,879	36,610	63,189	65,627	69,202	71,184	70,675
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,558	20,188	20,346	19,997	19,970	25,012	27,975	28,638	27,605	27,201
b. Bonds and debentures	9,153	8,922	7,767	7,336	7,067	11,412	10,691	10,808	11,465	10,854
c. Other long-term loans	10,751	10,628	11,703	11,450	12,647	16,555	15,578	15,215	16,891	16,842
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	15,151	16,546	16,041	16,594	17,975	22,096	24,603	24,844	24,709	24,609
Total liabilities	89,400	93,575	92,179	91,256	94,270	138,264	144,473	148,706	151,855	150,181
Capital stock and other capital	43,365	45,497	47,151	47,816	48,797	134,378	135,573	134,032	129,237	127,015
Retained earnings	28,319	34,311	31,869	34,994	32,665	12,252	12,608	12,151	15,793	19,008
Cumulative foreign currency translation adjustment	71	(222)	(126)	(415)	(318)	102	(61)	(61)	(678)	(552)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,401)	(2,549)	(2,740)	(3,831)	(3,143)	(2,057)	(3,589)	(2,792)	(3,130)	(2,086)
Less: Treasury stock at cost	6,628	9,102	9,056	8,831	8,757	14,639	14,815	14,359	13,768	13,960
Stockholders' equity	62,726	67,935	67,099	69,733	69,244	130,036	129,716	128,971	127,454	129,426
Total Liabilities and Stockholders' Equity	152,126	161,510	159,278	160,989	163,514	268,300	274,189	277,677	279,308	279,608
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	28,500	30,161	31,253	32,992	34,158	63,250	61,595	61,958	61,731	62,949

Table 80.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	1,255,233	1,254,931	1,255,915	1,279,005	1,246,925
Depreciation, depletion, and amortization of property, plant, and equipment	31,800	31,879	32,225	31,207	32,047
All other operating costs and expenses	1,117,218	1,133,606	1,126,050	1,137,943	1,111,609
Income (loss) from operations	106,215	89,446	97,641	109,855	103,268
Interest expense	22,535	22,766	22,623	23,171	23,055
Dividend income	1,559	4,729	1,330	1,692	2,322
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	5,898	6,369	5,970	4,736	8,888
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(16,501)	(10,952)	(6,736)	(130)	(22,470)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	87,140	77,005	82,725	77,032	75,442
Income (loss) before income taxes	161,776	143,832	158,306	170,014	144,395
Provision for current and deferred domestic income taxes:					
a. Federal	26,530	13,656	28,047	28,362	24,721
b. Other	3,740	4,003	4,273	5,100	4,293
Income (loss) after income taxes	131,506	126,172	125,986	136,552	115,382
Extraordinary gains (losses), net of taxes	0	0	0	0	1
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	131,506	126,172	125,986	136,552	115,383
Cash dividends charged to retained earnings in this quarter	34,035	47,094	37,317	40,122	40,818
Net income retained in business	97,471	79,078	88,669	96,430	74,564
Retained earnings at beginning of quarter	2,158,068	2,222,740	2,283,332	2,309,710	2,390,863
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(17,067)	(18,147)	(11,189)	(6,370)	(8,525)
Retained earnings at end of quarter	2,238,471	2,283,672	2,360,812	2,399,770	2,456,902
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.53	2.54	2.57	2.44	2.57
All other operating costs and expenses	89.00	90.33	89.66	88.97	89.15
Income (loss) from operations	8.46	7.13	7.77	8.59	8.28
Interest expense	1.80	1.81	1.80	1.81	1.85
Dividend income	0.12	0.38	0.11	0.13	0.19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.47	0.51	0.48	0.37	0.71
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.31)	(0.87)	(0.54)	(0.01)	(1.80)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.94	6.14	6.59	6.02	6.05
Income (loss) before income taxes	12.89	11.46	12.60	13.29	11.58
Provision for current and deferred domestic income taxes	2.41	1.41	2.57	2.62	2.33
Income (loss) after income taxes	10.48	10.05	10.03	10.68	9.25
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.06	19.13	20.39	21.94	18.23
After income taxes	17.12	16.78	16.23	17.62	14.56
Annual rate of profit on total assets:					
Before income taxes	9.51	8.35	8.97	9.67	8.06
After income taxes	7.73	7.33	7.14	7.77	6.44

Table 80.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	191,767	207,391	183,044	188,119	192,608
Time deposits in the U.S., including negotiable certificates of deposit	41,533	47,284	42,549	38,455	40,221
Cash and deposits outside the U.S.	12,219	10,823	9,785	8,509	9,882
Total cash on hand and in banks	245,519	265,497	235,377	235,083	242,711
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	6,931	7,285	7,764	7,771	6,150
b. Other, due in 1 year or less	17,996	20,691	22,247	25,953	26,039
Commercial and finance company paper of U.S. issuers	32,007	38,682	35,275	32,282	33,911
State and local government securities, due in 1 year or less	2,718	2,492	2,597	2,490	3,276
Foreign securities, due in 1 year or less	4,396	8,189	8,030	8,916	9,333
Other short-term financial investments	64,846	58,480	55,882	59,921	61,164
Total cash, U.S. Government and other securities	374,414	401,316	367,171	372,416	382,584
Trade receivables from the U.S. Government	40,027	38,619	40,741	40,938	38,880
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	435,773	420,164	438,244	435,734	443,688
Total receivables	475,800	458,782	478,985	476,672	482,568
Inventories	490,540	486,342	511,160	510,809	523,693
All other current assets	313,313	319,477	323,775	326,427	309,089
Total current assets	1,654,068	1,665,918	1,681,091	1,686,324	1,697,933
Property, plant, and equipment	2,123,966	2,141,626	2,179,013	2,151,404	2,186,428
Land and mineral rights	141,021	145,754	147,352	147,575	147,299
Less: Accumulated depreciation, depletion, and amortization	1,154,597	1,158,138	1,181,123	1,176,717	1,195,774
Net property, plant, and equipment	1,110,391	1,129,242	1,145,242	1,122,262	1,137,954
U.S. Treasury and Federal agency securities, due in more than 1 year	5,793	4,995	6,405	5,743	8,466
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,034,721	4,085,954	4,227,163	4,218,154	4,324,303
Total Assets	6,804,972	6,886,110	7,059,901	7,032,483	7,168,656
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	26,419	23,457	24,869	26,342	25,735
b. Commercial paper	55,386	57,753	66,730	63,254	63,818
c. Other short-term loans	38,567	44,813	41,756	44,171	49,017
Advances and prepayments by the U.S. Government	48,059	47,610	48,956	50,457	51,435
Trade accounts and trade notes payable	384,563	391,942	403,605	393,802	397,486
Income taxes accrued, prior and current years, net of payments:					
a. Federal	32,226	26,064	32,939	30,991	30,439
b. Other	3,452	4,342	4,516	4,196	4,698
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	15,777	18,333	20,906	20,314	18,057
b. Bonds and debentures	52,738	57,097	65,472	64,218	62,412
c. Other long-term loans	36,256	54,000	58,837	65,037	62,672
All other current liabilities, including excise and sales taxes, and accrued expenses	612,788	639,353	618,232	614,969	635,680
Total current liabilities	1,306,232	1,364,764	1,386,818	1,377,751	1,401,450
Long-term debt, due in more than 1 year:					
a. Loans from banks	250,858	253,989	252,271	254,814	259,326
b. Bonds and debentures	673,144	679,879	681,828	690,304	711,707
c. Other long-term loans	497,697	465,904	480,978	467,045	472,391
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,004,328	1,114,331	1,152,790	1,142,771	1,154,906
Total liabilities	3,732,259	3,878,867	3,954,685	3,932,686	3,999,779
Capital stock and other capital	1,983,183	1,993,106	2,010,565	1,996,163	2,004,462
Retained earnings	2,238,471	2,283,672	2,360,812	2,399,770	2,456,902
Cumulative foreign currency translation adjustment	12,284	(8,656)	4,728	(35,004)	(17,684)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(229,811)	(307,709)	(298,797)	(301,001)	(292,564)
Less: Treasury stock at cost	931,414	953,170	972,093	960,132	982,238
Stockholders' equity	3,072,713	3,007,243	3,105,216	3,099,797	3,168,878
Total Liabilities and Stockholders' Equity	6,804,972	6,886,110	7,059,901	7,032,483	7,168,656
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	347,837	301,154	294,273	308,573	296,483

Table 81.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	744,403	727,535	733,937	734,330	719,220	510,830	527,396	521,978	544,675	527,705
Depreciation, depletion, and amortization of property, plant, and equipment	17,929	17,665	18,283	17,400	18,238	13,871	14,214	13,942	13,808	13,809
All other operating costs and expenses	661,252	662,665	659,510	656,084	641,843	455,967	470,941	466,540	481,859	469,766
Income (loss) from operations	65,223	47,205	56,144	60,847	59,139	40,993	42,241	41,497	49,008	44,129
Interest expense	13,515	13,978	13,606	14,044	13,987	9,019	8,788	9,017	9,127	9,069
Dividend income	645	3,265	662	659	1,008	914	1,464	669	1,033	1,314
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2,581	3,073	2,851	3,013	5,091	3,318	3,296	3,118	1,723	3,797
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11,497)	437	(3,019)	1,507	(9,128)	(5,004)	(11,389)	(3,717)	(1,637)	(13,342)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	46,146	35,278	43,229	40,189	37,834	40,994	41,727	39,496	36,843	37,608
Income (loss) before income taxes	89,581	75,281	86,261	92,171	79,958	72,195	68,551	72,045	77,843	64,437
Provision for current and deferred domestic income taxes:										
a. Federal	15,351	14,394	15,478	13,929	11,669	11,179	(737)	12,569	14,433	13,052
b. Other	2,147	1,558	1,495	2,478	2,488	1,593	2,445	2,778	2,622	1,805
Income (loss) after income taxes	72,083	59,329	69,288	75,764	65,801	59,423	66,843	56,698	60,788	49,581
Extraordinary gains (losses), net of taxes	0	0	0	0	1	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	72,083	59,329	69,288	75,764	65,802	59,423	66,843	56,698	60,788	49,581
Cash dividends charged to retained earnings in this quarter	21,257	35,874	23,362	27,996	23,869	12,779	11,220	13,955	12,126	16,949
Net income retained in business	50,827	23,455	45,926	47,768	41,933	46,644	55,623	42,743	48,662	32,631
Retained earnings at beginning of quarter	1,358,673	1,400,149	1,409,810	1,396,602	1,442,348	799,394	822,591	873,522	913,109	948,515
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,163)	(13,199)	(7,189)	(2,846)	(1,291)	(9,904)	(4,947)	(4,001)	(3,524)	(7,234)
Retained earnings at end of quarter	1,402,337	1,410,405	1,448,548	1,441,524	1,482,989	836,135	873,267	912,264	958,246	973,912
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.41	2.43	2.49	2.37	2.54	2.72	2.70	2.67	2.54	2.62
All other operating costs and expenses	88.83	91.08	89.86	89.34	89.24	89.26	89.30	89.38	88.47	89.02
Income (loss) from operations	8.76	6.49	7.65	8.29	8.22	8.02	8.01	7.95	9.00	8.36
Interest expense	1.82	1.92	1.85	1.91	1.94	1.77	1.67	1.73	1.68	1.72
Dividend income	0.09	0.45	0.09	0.09	0.14	0.18	0.28	0.13	0.19	0.25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.35	0.42	0.39	0.41	0.71	0.65	0.62	0.60	0.32	0.72
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.54)	0.06	(0.41)	0.21	(1.27)	(0.98)	(2.16)	(0.71)	(0.30)	(2.53)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.20	4.85	5.89	5.47	5.26	8.03	7.91	7.57	6.76	7.13
Income (loss) before income taxes	12.03	10.35	11.75	12.55	11.12	14.13	13.00	13.80	14.29	12.21
Provision for current and deferred domestic income taxes	2.35	2.19	2.31	2.23	1.97	2.50	0.32	2.94	3.13	2.82
Income (loss) after income taxes	9.68	8.15	9.44	10.32	9.15	11.63	12.67	10.86	11.16	9.40
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.20	19.22	21.43	23.38	19.73	19.80	19.03	19.28	20.45	16.66
After income taxes	17.86	15.15	17.21	19.22	16.23	16.30	18.56	15.17	15.97	12.82
Annual rate of profit on total assets:										
Before income taxes	9.86	8.22	9.25	10.07	8.53	9.11	8.51	8.65	9.23	7.53
After income taxes	7.93	6.48	7.43	8.28	7.02	7.50	8.29	6.81	7.21	5.80

Table 81.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	72,403	82,012	66,762	73,759	79,102	119,365	125,379	116,281	114,359	113,506
Time deposits in the U.S., including negotiable certificates of deposit	25,099	29,818	23,430	21,360	23,706	16,434	17,465	19,119	17,095	16,515
Cash and deposits outside the U.S.	2,352	1,483	954	1,173	1,911	9,867	9,339	8,831	7,336	7,971
Total cash on hand and in banks	99,853	113,314	91,146	96,293	104,719	145,666	152,183	144,231	138,790	137,992
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	4,055	3,653	3,629	3,334	2,923	2,876	3,632	4,135	4,437	3,226
b. Other, due in 1 year or less	2,607	2,792	2,879	2,379	4,099	15,389	17,899	19,367	23,574	21,939
Commercial and finance company paper of U.S. issuers	1,248	1,620	1,092	1,351	1,189	30,759	37,061	34,183	30,931	32,723
State and local government securities, due in 1 year or less	966	826	803	784	1,506	1,752	1,666	1,794	1,707	1,770
Foreign securities, due in 1 year or less	337	327	270	508	673	4,059	7,862	7,760	8,407	8,660
Other short-term financial investments	21,560	20,657	19,483	23,143	21,989	43,286	37,823	36,399	36,778	39,175
Total cash, U.S. Government and other securities	130,627	143,188	119,302	127,792	137,098	243,787	258,128	247,869	244,624	245,485
Trade receivables from the U.S. Government	349	365	317	273	237	39,678	38,254	40,424	40,665	38,643
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	237,655	230,442	238,739	234,568	240,519	198,119	189,722	199,505	201,166	203,169
Total receivables	238,004	230,807	239,056	234,841	240,757	237,797	227,976	239,928	241,831	241,811
Inventories	208,519	207,903	216,495	208,033	218,868	282,022	278,439	294,664	302,776	304,825
All other current assets	153,966	159,614	164,591	152,537	144,556	159,347	159,864	159,184	173,890	164,533
Total current assets	731,116	741,512	739,444	723,204	741,278	922,953	924,406	941,646	963,120	956,654
Property, plant, and equipment	1,314,926	1,322,765	1,345,311	1,309,160	1,332,078	809,040	818,861	833,702	842,244	854,350
Land and mineral rights	92,283	96,906	98,108	98,667	97,816	48,739	48,848	49,245	48,908	49,483
Less: Accumulated depreciation, depletion, and amortization	685,884	687,152	701,668	691,671	705,872	468,713	470,986	479,454	485,046	489,901
Net property, plant, and equipment	721,326	732,519	741,750	716,155	724,022	389,065	396,723	403,492	406,106	413,932
U.S. Treasury and Federal agency securities, due in more than 1 year	946	1,209	1,194	1,280	1,308	4,847	3,786	5,211	4,463	7,158
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,181,774	2,186,830	2,247,831	2,219,798	2,281,256	1,852,947	1,899,124	1,979,332	1,998,355	2,043,047
Total Assets	3,635,161	3,662,070	3,730,220	3,660,438	3,747,865	3,169,811	3,224,040	3,329,681	3,372,045	3,420,792
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	16,417	13,971	14,848	16,518	15,863	10,002	9,487	10,020	9,824	9,872
b. Commercial paper	46,232	45,259	54,869	51,726	50,243	9,154	12,494	11,861	11,528	13,575
c. Other short-term loans	27,843	35,330	31,871	33,427	36,996	10,724	9,483	9,885	10,744	12,021
Advances and prepayments by the U.S. Government	13	10	12	11	10	48,046	47,601	48,944	50,446	51,426
Trade accounts and trade notes payable	197,002	203,320	203,540	191,160	199,020	187,561	188,622	200,065	202,642	198,467
Income taxes accrued, prior and current years, net of payments:										
a. Federal	18,967	13,820	17,527	17,490	17,348	13,259	12,244	15,412	13,501	13,091
b. Other	2,057	2,993	2,898	2,612	2,899	1,395	1,348	1,618	1,584	1,800
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	10,405	10,633	12,426	9,964	9,155	5,372	7,699	8,480	10,350	8,902
b. Bonds and debentures	31,060	38,104	44,681	39,483	34,948	21,678	18,992	20,791	24,734	27,464
c. Other long-term loans	24,731	42,971	43,769	50,303	50,389	11,525	11,029	15,069	14,734	12,283
All other current liabilities, including excise and sales taxes, and accrued expenses	268,241	289,031	278,254	272,498	285,796	344,547	350,322	339,978	342,470	349,885
Total current liabilities	642,966	695,442	704,694	685,194	702,666	663,265	669,322	682,124	692,557	698,784
Long-term debt, due in more than 1 year:										
a. Loans from banks	139,358	143,188	139,235	141,899	143,846	111,501	110,801	113,036	112,915	115,480
b. Bonds and debentures	392,228	395,815	395,549	397,908	415,030	280,916	284,064	286,279	292,396	296,677
c. Other long-term loans	328,146	293,989	305,046	294,322	296,056	169,551	171,915	175,932	172,723	176,334
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	518,285	567,302	575,410	564,045	568,950	486,043	547,029	577,380	578,726	585,956
Total liabilities	2,020,983	2,095,736	2,119,934	2,083,368	2,126,548	1,711,275	1,783,131	1,834,751	1,849,317	1,873,231
Capital stock and other capital	924,175	927,935	933,341	916,926	923,974	1,059,008	1,065,171	1,077,224	1,079,237	1,080,488
Retained earnings	1,402,337	1,410,405	1,448,548	1,441,524	1,482,989	836,135	873,267	912,264	958,246	973,912
Cumulative foreign currency translation adjustment	2,658	(9,137)	2,226	(26,331)	(18,785)	9,626	481	2,503	(8,673)	1,101
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(94,371)	(124,027)	(119,754)	(121,351)	(118,993)	(135,440)	(183,682)	(179,043)	(179,650)	(173,571)
Less: Treasury stock at cost	620,621	638,842	654,075	633,700	647,869	310,794	314,328	318,017	326,432	334,369
Stockholders' equity	1,614,178	1,566,334	1,610,286	1,577,069	1,621,317	1,458,535	1,440,909	1,494,930	1,522,728	1,547,561
Total Liabilities and Stockholders' Equity	3,635,161	3,662,070	3,730,220	3,660,438	3,747,865	3,169,811	3,224,040	3,329,681	3,372,045	3,420,792
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	88,149	46,069	34,750	38,010	38,612	259,687	255,084	259,522	270,563	257,870

Table 82.0 -- Income Statement For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	68,216	69,385	67,768	72,069	75,915	531,469	535,927	535,218	554,263	553,244
Depreciation, depletion, and amortization of property, plant, and equipment	11,707	12,812	13,185	15,065	15,549	4,259	4,162	4,294	4,198	4,329
All other operating costs and expenses	39,566	43,451	42,123	47,712	48,698	513,496	520,342	517,375	534,598	534,055
Income (loss) from operations	16,943	13,122	12,459	9,292	11,668	13,714	11,423	13,549	15,467	14,859
Interest expense	3,191	3,370	3,199	3,538	3,706	2,546	2,603	2,494	2,656	2,839
All other nonoperating income (expense)	7,090	(3,368)	5,470	2,450	(7,525)	1,993	(340)	1,866	2,639	1,201
Income (loss) before income taxes	20,841	6,383	14,730	8,204	437	13,162	8,480	12,921	15,449	13,222
Provision for current and deferred domestic income taxes	4,442	962	2,786	1,267	(633)	3,815	2,571	5,937	4,374	3,653
Income (loss) after income taxes	16,400	5,421	11,944	6,936	1,070	9,347	5,909	6,984	11,076	9,568
Cash dividends charged to retained earnings this quarter	2,054	2,796	2,175	3,750	3,257	2,715	3,811	2,405	3,192	3,174
Net income retained in business	14,346	2,625	9,769	3,187	(2,187)	6,632	2,098	4,579	7,884	6,395
Retained earnings at beginning of quarter	221,431	235,406	232,566	273,322	277,080	149,005	155,015	155,895	161,092	169,698
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(18)	(5,573)	(299)	(384)	(2,552)	(855)	(2,266)	(1,678)	(1,336)	(1,139)
Retained earnings at end of quarter	235,759	232,458	242,036	276,125	272,341	154,782	154,847	158,796	167,641	174,953
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	17.16	18.47	19.46	20.90	20.48	0.80	0.78	0.80	0.76	0.78
All other operating costs and expenses	58.00	62.62	62.16	66.20	64.15	96.62	97.09	96.67	96.45	96.53
Income (loss) from operations	24.84	18.91	18.39	12.89	15.37	2.58	2.13	2.53	2.79	2.69
Interest expense	4.68	4.86	4.72	4.91	4.88	0.48	0.49	0.47	0.48	0.51
All other nonoperating income (expense)	10.39	(4.85)	8.07	3.40	(9.91)	0.37	(0.06)	0.35	0.48	0.22
Income (loss) before income taxes	30.55	9.20	21.74	11.38	0.58	2.48	1.58	2.41	2.79	2.39
Provision for current and deferred domestic income taxes	6.51	1.39	4.11	1.76	(0.83)	0.72	0.48	1.11	0.79	0.66
Income (loss) after income taxes	24.04	7.81	17.63	9.62	1.41	1.76	1.10	1.30	2.00	1.73
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.22	5.46	12.22	6.17	0.33	17.79	11.41	17.23	20.23	16.79
After income taxes	14.34	4.64	9.91	5.22	0.80	12.63	7.95	9.31	14.50	12.15
Annual rate of profit on total assets:										
Before income taxes	9.55	2.80	6.24	3.11	0.16	6.11	3.90	5.86	6.92	5.73
After income taxes	7.51	2.38	5.06	2.63	0.40	4.34	2.72	3.17	4.96	4.15
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.27	1.26	1.27	1.18	1.12	1.38	1.36	1.37	1.37	1.35
Total cash, U.S. Government and other securities, to total current liabilities	0.42	0.40	0.40	0.34	0.31	0.15	0.14	0.14	0.14	0.13
Total stockholders' equity to total debt	2.16	2.03	2.00	1.90	1.82	1.33	1.35	1.34	1.35	1.36

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 82.1 -- Balance Sheet For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	22,826	22,595	23,759	22,675	22,618	36,312	35,463	33,911	33,408	34,731
Time deposits in the U.S., including negotiable certificates of deposit	5,006	4,689	4,090	4,468	3,719	3,453	3,969	4,216	3,552	2,999
Total cash on hand and in U.S. banks	27,831	27,284	27,849	27,143	26,337	39,765	39,431	38,127	36,959	37,731
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	10,835	10,207	10,540	10,529	8,156	12,416	10,597	11,486	11,704	11,169
Total cash, U.S. Government and other securities	38,666	37,491	38,389	37,672	34,493	52,181	50,028	49,613	48,663	48,900
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,316	42,513	42,209	41,574	43,473	174,502	173,814	180,667	183,252	189,630
Inventories	13,988	13,456	14,487	16,172	16,359	183,607	187,569	191,357	192,020	200,508
All other current assets	24,457	25,616	25,792	34,547	31,883	59,838	60,163	61,674	63,699	66,678
Total current assets	116,428	119,076	120,877	129,966	126,209	470,129	471,574	483,311	487,634	505,716
Property, plant, and equipment	622,109	658,588	681,564	773,489	801,847	248,622	252,607	257,402	264,647	270,164
Land and mineral rights	244,043	247,514	257,106	260,364	270,785	8,914	8,855	8,884	9,171	9,087
Less: Accumulated depreciation, depletion, and amortization	375,552	383,244	393,918	437,514	458,186	119,335	120,743	123,482	126,549	129,308
Net property, plant, and equipment	490,600	522,857	544,752	596,339	614,446	138,202	140,719	142,805	147,269	149,943
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	266,303	270,854	278,566	329,879	332,690	253,105	257,697	255,754	258,116	267,273
Total Assets	873,331	912,787	944,195	1,056,184	1,073,346	861,436	869,990	881,869	893,020	922,932
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,494	2,267	2,823	3,589	3,234	28,396	27,672	29,029	28,987	31,361
b. Other short-term loans, including commercial paper	3,657	5,503	6,826	6,425	9,165	23,751	24,465	26,165	25,792	27,668
Trade accounts and trade notes payable	34,098	37,833	36,837	38,132	38,755	178,443	179,615	183,769	183,946	193,238
Income taxes accrued, prior and current years, net of payments	2,279	1,169	1,945	702	540	3,583	3,491	3,225	2,973	2,925
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,499	1,244	1,406	3,120	2,652	10,903	10,327	10,456	10,224	11,463
b. Other long-term loans	4,140	3,552	3,979	6,941	5,862	6,313	5,835	6,601	8,133	6,801
All other current liabilities, including excise and sales taxes, and accrued expenses	42,201	43,265	41,631	51,242	52,408	88,986	94,771	94,745	96,245	100,155
Total current liabilities	91,368	94,832	95,447	110,151	112,615	340,376	346,176	353,989	356,300	373,611
Long-term debt, due in more than 1 year:										
a. Loans from banks	32,265	43,499	42,812	43,237	49,697	71,946	71,096	71,115	72,678	71,541
b. Other long-term loans	166,686	174,491	183,554	216,366	222,163	81,483	80,323	80,116	80,367	83,133
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	125,560	132,559	140,309	154,527	156,668	71,624	75,052	76,697	78,141	79,631
Total liabilities	415,879	445,381	462,122	524,281	541,143	565,430	572,647	581,918	587,485	607,916
Capital stock and other capital (less treasury stock)	221,693	234,947	240,037	255,778	259,862	141,224	142,496	141,155	137,893	140,063
Retained earnings	235,759	232,458	242,036	276,125	272,341	154,782	154,847	158,796	167,641	174,953
Stockholders' equity	457,452	467,405	482,073	531,903	532,203	296,006	297,343	299,951	305,534	315,016
Total Liabilities and Stockholders' Equity	873,331	912,787	944,195	1,056,184	1,073,346	861,436	869,990	881,869	893,020	922,932
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	25,059	24,244	25,430	19,815	13,594	129,753	125,398	129,321	131,334	132,105
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.43	4.11	4.07	3.57	3.21	6.06	5.75	5.63	5.45	5.30
Trade accounts and trade notes receivable	4.50	4.66	4.47	3.94	4.05	20.26	19.98	20.49	20.52	20.55
Inventories	1.60	1.47	1.53	1.53	1.52	21.31	21.56	21.70	21.50	21.73
Total current assets	13.33	13.05	12.80	12.31	11.76	54.58	54.20	54.81	54.61	54.79
Net property, plant, and equipment	56.18	57.28	57.69	56.46	57.25	16.04	16.17	16.19	16.49	16.25
Short-term debt, including current portion of long-term debt	1.46	1.38	1.59	1.90	1.95	8.05	7.85	8.19	8.19	8.37
Total current liabilities	10.46	10.39	10.11	10.43	10.49	39.51	39.79	40.14	39.90	40.48
Long-term debt	22.78	23.88	23.97	24.58	25.33	17.81	17.40	17.15	17.14	16.76
Total liabilities	47.62	48.79	48.94	49.64	50.42	65.64	65.82	65.99	65.79	65.87
Stockholders' equity	52.38	51.21	51.06	50.36	49.58	34.36	34.18	34.01	34.21	34.13

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.0 -- Income Statement For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	234,381	240,302	235,956	245,850	249,648	297,088	295,626	299,262	308,413	303,596
Depreciation, depletion, and amortization of property, plant, and equipment	2,554	2,406	2,511	2,423	2,484	1,705	1,757	1,783	1,775	1,845
All other operating costs and expenses	224,108	231,509	226,916	235,070	239,667	289,387	288,834	290,459	299,528	294,388
Income (loss) from operations	7,719	6,387	6,529	8,356	7,497	5,995	5,035	7,020	7,110	7,362
Interest expense	1,230	1,279	1,198	1,287	1,440	1,316	1,325	1,296	1,369	1,399
All other nonoperating income (expense)	1,853	1,045	1,498	1,828	1,274	139	(1,384)	368	811	(73)
Income (loss) before income taxes	8,343	6,153	6,829	8,897	7,331	4,819	2,326	6,092	6,552	5,891
Provision for current and deferred domestic income taxes	2,487	1,858	4,573	2,647	2,026	1,328	714	1,364	1,726	1,628
Income (loss) after income taxes	5,856	4,296	2,256	6,250	5,305	3,491	1,613	4,728	4,826	4,263
Cash dividends charged to retained earnings this quarter	1,247	2,068	1,333	1,755	1,682	1,469	1,743	1,072	1,437	1,492
Net income retained in business	4,609	2,228	923	4,495	3,623	2,022	(130)	3,655	3,389	2,771
Retained earnings at beginning of quarter	84,207	88,808	90,786	92,246	98,480	64,798	66,207	65,109	68,847	71,218
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(422)	(485)	(1,390)	(909)	(1,144)	(433)	(1,781)	(288)	(427)	4
Retained earnings at end of quarter	88,394	90,551	90,320	95,832	100,959	66,388	64,297	68,476	71,809	73,994
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.09	1.00	1.06	0.99	1.00	0.57	0.59	0.60	0.58	0.61
All other operating costs and expenses	95.62	96.34	96.17	95.62	96.00	97.41	97.70	97.06	97.12	96.97
Income (loss) from operations	3.29	2.66	2.77	3.40	3.00	2.02	1.70	2.35	2.31	2.43
Interest expense	0.52	0.53	0.51	0.52	0.58	0.44	0.45	0.43	0.44	0.46
All other nonoperating income (expense)	0.79	0.43	0.64	0.74	0.51	0.05	(0.47)	0.12	0.26	(0.02)
Income (loss) before income taxes	3.56	2.56	2.89	3.62	2.94	1.62	0.79	2.04	2.12	1.94
Provision for current and deferred domestic income taxes	1.06	0.77	1.94	1.08	0.81	0.45	0.24	0.46	0.56	0.54
Income (loss) after income taxes	2.50	1.79	0.96	2.54	2.13	1.17	0.55	1.58	1.56	1.40
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.59	13.03	14.53	18.59	14.72	18.14	8.58	21.78	22.97	20.35
After income taxes	12.34	9.10	4.80	13.06	10.65	13.14	5.94	16.90	16.92	14.73
Annual rate of profit on total assets:										
Before income taxes	6.73	4.98	5.47	6.94	5.51	5.27	2.48	6.37	6.89	6.02
After income taxes	4.73	3.48	1.81	4.88	3.99	3.82	1.72	4.94	5.07	4.36
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.46	1.45	1.47	1.45	1.43	1.28	1.25	1.24	1.26	1.25
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.15	0.15	0.14	0.13	0.16	0.14	0.13	0.13	0.13
Total stockholders' equity to total debt	1.56	1.61	1.58	1.57	1.57	1.05	1.06	1.07	1.09	1.10

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.1 -- Balance Sheet For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	18,842	19,528	19,129	19,195	19,596	17,471	15,935	14,783	14,213	15,135
Time deposits in the U.S., including negotiable certificates of deposit	1,820	1,458	1,237	1,305	1,498	1,632	2,511	2,979	2,247	1,501
Total cash on hand and in U.S. banks	20,662	20,986	20,365	20,500	21,094	19,103	18,445	17,762	16,460	16,637
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,655	6,888	7,865	7,652	7,562	4,761	3,708	3,621	4,052	3,607
Total cash, U.S. Government and other securities	28,318	27,874	28,230	28,152	28,656	23,864	22,154	21,383	20,511	20,244
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	98,843	97,568	100,204	103,395	105,684	75,659	76,246	80,463	79,857	83,945
Inventories	109,401	107,778	111,077	116,306	122,343	74,207	79,791	80,279	75,713	78,165
All other current assets	44,410	44,622	45,717	46,937	49,701	15,428	15,541	15,957	16,761	16,977
Total current assets	280,971	277,842	285,229	294,791	306,385	189,158	193,731	198,082	192,843	199,331
Property, plant, and equipment	136,379	136,703	138,189	141,124	143,824	112,243	115,905	119,213	123,523	126,340
Land and mineral rights	4,618	4,466	4,389	4,495	4,410	4,296	4,390	4,495	4,676	4,677
Less: Accumulated depreciation, depletion, and amortization	72,424	72,334	73,514	75,051	76,649	46,910	48,409	49,968	51,498	52,659
Net property, plant, and equipment	68,573	68,834	69,064	70,569	71,585	69,628	71,885	73,740	76,700	78,357
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	146,079	147,646	145,037	147,115	153,871	107,026	110,051	110,717	111,001	113,402
Total Assets	495,623	494,322	499,330	512,475	531,841	365,813	375,668	382,539	380,545	391,091
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	18,180	17,692	17,267	18,672	20,918	10,216	9,980	11,762	10,314	10,443
b. Other short-term loans, including commercial paper	14,380	13,033	14,057	15,059	15,832	9,372	11,432	12,108	10,734	11,836
Trade accounts and trade notes payable	88,856	86,109	89,680	93,823	97,264	89,588	93,506	94,090	90,123	95,974
Income taxes accrued, prior and current years, net of payments	1,852	1,917	1,783	1,607	1,417	1,731	1,574	1,442	1,366	1,508
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	8,623	8,225	7,815	7,749	9,366	2,280	2,103	2,641	2,476	2,097
b. Other long-term loans	3,221	3,224	2,766	3,707	3,697	3,092	2,611	3,835	4,425	3,104
All other current liabilities, including excise and sales taxes, and accrued expenses	57,702	61,325	61,313	62,873	65,783	31,284	33,445	33,432	33,372	34,372
Total current liabilities	192,813	191,525	194,681	203,490	214,277	147,563	154,651	159,309	152,810	159,334
Long-term debt, due in more than 1 year:										
a. Loans from banks	39,451	38,785	39,720	40,188	39,228	32,496	32,311	31,396	32,490	32,313
b. Other long-term loans	37,521	36,634	37,253	36,573	37,795	43,962	43,689	42,863	43,794	45,338
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	36,069	38,550	39,630	40,807	41,301	35,556	36,502	37,067	37,333	38,330
Total liabilities	305,853	305,494	311,283	321,057	332,600	259,577	267,153	270,635	266,428	275,315
Capital stock and other capital (less treasury stock)	101,376	98,277	97,726	95,586	98,281	39,848	44,219	43,429	42,308	41,782
Retained earnings	88,394	90,551	90,320	95,832	100,959	66,388	64,297	68,476	71,809	73,994
Stockholders' equity	189,770	188,828	188,046	191,418	199,240	106,236	108,515	111,905	114,117	115,775
Total Liabilities and Stockholders' Equity	495,623	494,322	499,330	512,475	531,841	365,813	375,668	382,539	380,545	391,091
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	88,158	86,318	90,548	91,302	92,108	41,595	39,080	38,773	40,033	39,997
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.71	5.64	5.65	5.49	5.39	6.52	5.90	5.59	5.39	5.18
Trade accounts and trade notes receivable	19.94	19.74	20.07	20.18	19.87	20.68	20.30	21.03	20.98	21.46
Inventories	22.07	21.80	22.25	22.70	23.00	20.29	21.24	20.99	19.90	19.99
Total current assets	56.69	56.21	57.12	57.52	57.61	51.71	51.57	51.78	50.68	50.97
Net property, plant, and equipment	13.84	13.92	13.83	13.77	13.46	19.03	19.14	19.28	20.16	20.04
Short-term debt, including current portion of long-term debt	8.96	8.53	8.39	8.82	9.37	6.82	6.95	7.93	7.34	7.03
Total current liabilities	38.90	38.74	38.99	39.71	40.29	40.34	41.17	41.65	40.16	40.74
Long-term debt	15.53	15.26	15.42	14.98	14.48	20.90	20.23	19.41	20.05	19.85
Total liabilities	61.71	61.80	62.34	62.65	62.54	70.96	71.11	70.75	70.01	70.40
Stockholders' equity	38.29	38.20	37.66	37.35	37.46	29.04	28.89	29.25	29.99	29.60

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 84.0 -- Income Statement For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	572,400	624,883	596,252	601,995		104,228	108,870	108,793	110,140	
Depreciation, depletion, and amortization of property, plant, and equipment	10,864	11,020	10,837	11,300		2,160	2,225	2,048	2,248	
All other operating costs and expenses	538,277	581,405	557,738	562,732		99,279	103,478	103,436	104,390	
Income (loss) from operations	23,258	32,458	27,677	27,963		2,789	3,167	3,310	3,502	
Interest expense	4,247	4,226	4,223	4,230		738	757	756	744	
All other nonoperating income (expense)	4,249	3,580	1,143	4,513		153	(1,763)	(569)	247	
Income (loss) before income taxes	23,260	31,811	24,598	28,246		2,205	647	1,985	3,005	
Provision for current and deferred domestic income taxes	7,572	12,270	8,861	9,044		671	389	926	962	
Income (loss) after income taxes	15,688	19,542	15,737	19,202		1,533	257	1,058	2,044	
Cash dividends charged to retained earnings this quarter	3,147	4,263	9,379	3,954		299	444	789	534	
Net income retained in business	12,541	15,279	6,358	15,248		1,235	(187)	269	1,510	
Retained earnings at beginning of quarter	343,308	350,477	359,770	352,519		33,387	34,408	33,819	36,886	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,269)	(7,092)	(7,280)	(11,494)		(321)	(411)	370	(105)	
Retained earnings at end of quarter	351,579	358,664	358,848	356,274		34,300	33,810	34,458	38,290	
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	1.90	1.76	1.82	1.88		2.07	2.04	1.88	2.04	
All other operating costs and expenses	94.04	93.04	93.54	93.48		95.25	95.05	95.08	94.78	
Income (loss) from operations	4.06	5.19	4.64	4.65		2.68	2.91	3.04	3.18	
Interest expense	0.74	0.68	0.71	0.70		0.71	0.70	0.69	0.68	
All other nonoperating income (expense)	0.74	0.57	0.19	0.75		0.15	(1.62)	(0.52)	0.22	
Income (loss) before income taxes	4.06	5.09	4.13	4.69		2.12	0.59	1.82	2.73	
Provision for current and deferred domestic income taxes	1.32	1.96	1.49	1.50		0.64	0.36	0.85	0.87	
Income (loss) after income taxes	2.74	3.13	2.64	3.19		1.47	0.24	0.97	1.86	
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.93	28.36	22.17	24.51		18.60	5.47	17.35	25.10	
After income taxes	14.12	17.42	14.18	16.66		12.94	2.18	9.25	17.07	
Annual rate of profit on total assets:										
Before income taxes	8.43	11.46	8.80	9.90		6.16	1.80	5.53	8.31	
After income taxes	5.68	7.04	5.63	6.73		4.29	0.71	2.95	5.65	
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.30	1.32	1.31	1.28		1.08	1.09	1.09	1.12	
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.26	0.27	0.23		0.29	0.29	0.30	0.30	
Total stockholders' equity to total debt	1.53	1.55	1.50	1.53		1.20	1.18	1.12	1.21	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 84.1 -- Balance Sheet For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	52,240	59,564	68,268	54,044		10,181	10,315	10,228	10,100	
Time deposits in the U.S., including negotiable certificates of deposit	3,117	2,914	2,897	3,476		294	322	329	318	
Total cash on hand and in U.S. banks	55,357	62,478	71,165	57,520		10,475	10,637	10,558	10,418	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	13,364	18,410	15,087	14,465		1,465	1,445	1,973	1,768	
Total cash, U.S. Government and other securities	68,721	80,888	86,252	71,985		11,940	12,082	12,531	12,186	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	53,398	58,102	54,458	53,460		5,423	5,603	5,376	5,664	
Inventories	253,175	235,555	236,536	238,297		23,977	24,149	23,508	23,559	
All other current assets	35,674	36,345	37,445	37,502		3,421	3,808	4,164	4,195	
Total current assets	410,968	410,889	414,691	401,244		44,761	45,642	45,579	45,605	
Property, plant, and equipment	632,184	638,065	645,631	655,834		135,456	137,176	138,314	138,995	
Land and mineral rights	74,163	74,828	75,192	76,080		10,794	10,688	10,814	11,153	
Less: Accumulated depreciation, depletion, and amortization	304,831	309,523	316,197	322,545		70,611	71,972	73,266	73,333	
Net property, plant, and equipment	401,515	403,370	404,625	409,369		75,639	75,892	75,861	76,815	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	291,414	295,960	298,514	330,758		22,663	22,527	22,175	22,178	
Total Assets	1,103,897	1,110,220	1,117,830	1,141,371		143,063	144,062	143,615	144,598	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	9,883	11,262	11,415	12,935		378	530	383	331	
b. Other short-term loans, including commercial paper	17,112	9,811	10,439	10,557		1,081	1,169	95	118	
Trade accounts and trade notes payable	156,296	151,421	153,099	153,482		19,567	20,267	20,606	20,639	
Income taxes accrued, prior and current years, net of payments	3,376	5,613	8,847	5,506		481	686	1,008	857	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,234	4,096	4,026	3,963		873	787	676	353	
b. Other long-term loans	15,677	19,121	16,858	16,503		3,516	3,459	4,060	2,547	
All other current liabilities, including excise and sales taxes, and accrued expenses	108,660	109,470	111,954	111,187		15,743	15,018	15,050	15,795	
Total current liabilities	315,238	310,793	316,637	314,132		41,638	41,916	41,878	40,640	
Long-term debt, due in more than 1 year:										
a. Loans from banks	59,408	57,874	57,244	60,718		6,329	6,638	7,268	7,050	
b. Other long-term loans	183,584	187,954	195,413	196,003		27,205	27,426	28,508	29,142	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	101,144	104,947	104,768	109,522		20,480	20,813	20,196	19,876	
Total liabilities	659,375	661,568	674,063	680,376		95,653	96,794	97,849	96,707	
Capital stock and other capital (less treasury stock)	92,943	89,988	84,919	104,721		13,110	13,458	11,308	9,600	
Retained earnings	351,579	358,664	358,848	356,274		34,300	33,810	34,458	38,290	
Stockholders' equity	444,522	448,652	443,767	460,995		47,410	47,268	45,766	47,891	
Total Liabilities and Stockholders' Equity	1,103,897	1,110,220	1,117,830	1,141,371		143,063	144,062	143,615	144,598	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	95,729	100,096	98,053	87,112		3,123	3,726	3,701	4,965	
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.23	7.29	7.72	6.31		8.35	8.39	8.73	8.43	
Trade accounts and trade notes receivable	4.84	5.23	4.87	4.68		3.79	3.89	3.74	3.92	
Inventories	22.93	21.22	21.16	20.88		16.76	16.76	16.37	16.29	
Total current assets	37.23	37.01	37.10	35.15		31.29	31.68	31.74	31.54	
Net property, plant, and equipment	36.37	36.33	36.20	35.87		52.87	52.68	52.82	53.12	
Short-term debt, including current portion of long-term debt	4.25	3.99	3.82	3.85		4.09	4.13	3.63	2.32	
Total current liabilities	28.56	27.99	28.33	27.52		29.10	29.10	29.16	28.11	
Long-term debt	22.01	22.14	22.60	22.49		23.44	23.65	24.91	25.03	
Total liabilities	59.73	59.59	60.30	59.61		66.86	67.19	68.13	66.88	
Stockholders' equity	40.27	40.41	39.70	40.39		33.14	32.81	31.87	33.12	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.0 -- Income Statement For Corporations in NAICS Retail Trade Subsectors 448 and 452, and
All Other Retail Trade Subsectors, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	190,381	228,012	199,021	199,511		277,791	288,001	288,438	292,344	
Depreciation, depletion, and amortization of property, plant, and equipment	4,477	4,572	4,542	4,704		4,227	4,223	4,248	4,348	
All other operating costs and expenses	177,229	207,429	183,221	184,081		261,770	270,498	271,082	274,261	
Income (loss) from operations	8,674	16,011	11,259	10,726		11,795	13,280	13,108	13,735	
Interest expense	1,522	1,441	1,512	1,517		1,988	2,028	1,956	1,969	
All other nonoperating income (expense)	2,532	2,150	2,988	2,834		1,564	3,192	(1,275)	1,432	
Income (loss) before income taxes	9,685	16,720	12,735	12,043		11,371	14,444	9,878	13,198	
Provision for current and deferred domestic income taxes	3,218	7,390	4,043	3,911		3,683	4,490	3,891	4,171	
Income (loss) after income taxes	6,466	9,330	8,693	8,132		7,688	9,955	5,986	9,027	
Cash dividends charged to retained earnings this quarter	1,148	1,857	6,699	961		1,701	1,962	1,891	2,459	
Net income retained in business	5,319	7,473	1,994	7,171		5,987	7,993	4,095	6,568	
Retained earnings at beginning of quarter	152,660	154,675	156,146	155,890		157,261	161,394	169,806	159,744	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,021)	(5,783)	(2,323)	(3,557)		(927)	(898)	(5,326)	(7,832)	
Retained earnings at end of quarter	154,958	156,365	155,816	159,504		162,321	168,489	168,575	158,480	
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	2.35	2.00	2.28	2.36		1.52	1.47	1.47	1.49	
All other operating costs and expenses	93.09	90.97	92.06	92.27		94.23	93.92	93.98	93.81	
Income (loss) from operations	4.56	7.02	5.66	5.38		4.25	4.61	4.54	4.70	
Interest expense	0.80	0.63	0.76	0.76		0.72	0.70	0.68	0.67	
All other nonoperating income (expense)	1.33	0.94	1.50	1.42		0.56	1.11	(0.44)	0.49	
Income (loss) before income taxes	5.09	7.33	6.40	6.04		4.09	5.02	3.42	4.51	
Provision for current and deferred domestic income taxes	1.69	3.24	2.03	1.96		1.33	1.56	1.35	1.43	
Income (loss) after income taxes	3.40	4.09	4.37	4.08		2.77	3.46	2.08	3.09	
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.32	36.42	28.02	26.41		21.12	26.54	18.28	22.88	
After income taxes	14.23	20.32	19.12	17.83		14.28	18.29	11.08	15.65	
Annual rate of profit on total assets:										
Before income taxes	8.68	15.30	11.54	10.91		8.84	10.92	7.42	9.51	
After income taxes	5.80	8.54	7.87	7.37		5.97	7.53	4.50	6.50	
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.30	1.31	1.25	1.25		1.37	1.40	1.41	1.34	
Total cash, U.S. Government and other securities, to total current liabilities	0.19	0.25	0.24	0.21		0.22	0.26	0.29	0.22	
Total stockholders' equity to total debt	1.54	1.63	1.62	1.60		1.62	1.58	1.52	1.57	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.1 -- Balance Sheet For Corporations in NAICS Retail Trade Subsectors 448 and 452, and All Other Retail Trade Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012 ²
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	19,334	20,949	22,615	19,368		22,725	28,300	35,425	24,576	
Time deposits in the U.S., including negotiable certificates of deposit	510	484	438	430		2,313	2,107	2,130	2,728	
Total cash on hand and in U.S. banks	19,845	21,434	23,053	19,798		25,038	30,407	37,555	27,304	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	4,163	6,872	5,708	6,060		7,735	10,092	7,406	6,637	
Total cash, U.S. Government and other securities	24,007	28,306	28,761	25,858		32,773	40,499	44,960	33,941	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,554	7,271	6,923	6,729		40,421	45,228	42,159	41,066	
Inventories	117,255	99,137	101,302	102,324		111,943	112,269	111,727	112,414	
All other current assets	15,862	15,309	15,185	15,466		16,391	17,228	18,095	17,840	
Total current assets	164,678	150,023	152,171	150,378		201,528	215,224	216,941	205,261	
Property, plant, and equipment	267,888	270,206	273,383	277,277		228,839	230,682	233,934	239,561	
Land and mineral rights	29,495	30,068	30,314	30,522		33,874	34,072	34,064	34,404	
Less: Accumulated depreciation, depletion, and amortization	119,512	121,364	124,114	126,799		114,708	116,187	118,817	122,413	
Net property, plant, and equipment	177,872	178,910	179,583	181,001		148,005	148,567	149,182	151,553	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	103,536	108,248	109,820	110,147		165,215	165,185	166,518	198,434	
Total Assets	446,085	437,181	441,574	441,526		514,748	528,977	532,641	555,248	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	892	678	805	1,042		8,613	10,053	10,227	11,561	
b. Other short-term loans, including commercial paper	12,464	4,958	7,020	6,819		3,567	3,684	3,324	3,620	
Trade accounts and trade notes payable	64,928	54,481	57,814	57,397		71,802	76,673	74,679	75,446	
Income taxes accrued, prior and current years, net of payments	561	2,688	4,095	2,046		2,335	2,239	3,744	2,603	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	340	280	262	238		3,021	3,030	3,088	3,372	
b. Other long-term loans	4,654	8,345	6,619	8,179		7,507	7,317	6,179	5,777	
All other current liabilities, including excise and sales taxes, and accrued expenses	42,679	43,467	44,667	44,777		50,238	50,985	52,237	50,615	
Total current liabilities	126,518	114,896	121,281	120,497		147,083	153,981	153,478	152,995	
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,673	14,843	13,955	14,423		37,405	36,392	36,021	39,245	
b. Other long-term loans	83,722	83,574	83,776	83,306		72,657	76,953	83,129	83,556	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,435	40,221	40,727	40,913		42,229	43,913	43,845	48,733	
Total liabilities	264,348	253,534	259,740	259,140		299,374	311,239	316,473	324,529	
Capital stock and other capital (less treasury stock)	26,780	27,282	26,018	22,882		53,053	49,249	47,593	72,239	
Retained earnings	154,958	156,365	155,816	159,504		162,321	168,489	168,575	158,480	
Stockholders' equity	181,738	183,647	181,833	182,386		215,374	217,737	216,167	230,718	
Total Liabilities and Stockholders' Equity	446,085	437,181	441,574	441,526		514,748	528,977	532,641	555,248	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	38,161	35,127	30,889	29,880		54,446	61,243	63,463	52,266	
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.38	6.47	6.51	5.86		6.37	7.66	8.44	6.11	
Trade accounts and trade notes receivable	1.69	1.66	1.57	1.52		7.85	8.55	7.92	7.40	
Inventories	26.29	22.68	22.94	23.18		21.75	21.22	20.98	20.25	
Total current assets	36.92	34.32	34.46	34.06		39.15	40.69	40.73	36.97	
Net property, plant, and equipment	39.87	40.92	40.67	40.99		28.75	28.09	28.01	27.29	
Short-term debt, including current portion of long-term debt	4.11	3.26	3.33	3.69		4.41	4.55	4.28	4.38	
Total current liabilities	28.36	26.28	27.47	27.29		28.57	29.11	28.81	27.55	
Long-term debt	22.28	22.51	22.13	22.13		21.38	21.43	22.37	22.12	
Total liabilities	59.26	57.99	58.82	58.69		58.16	58.84	59.42	58.45	
Stockholders' equity	40.74	42.01	41.18	41.31		41.84	41.16	40.58	41.55	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. Third quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 86.0 -- Income Statement For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	234,436	243,764	235,281	243,551	242,939	47,605	50,671	46,045	49,318	46,771
Depreciation, depletion, and amortization of property, plant, and equipment	23,010	23,122	23,307	23,818	23,586	1,603	1,620	1,617	1,572	1,603
All other operating costs and expenses	171,465	183,680	173,291	175,411	179,011	36,450	39,173	35,976	36,465	36,249
Income (loss) from operations	39,962	36,962	38,684	44,321	40,342	9,552	9,878	8,452	11,281	8,919
Interest expense	9,932	10,286	10,254	10,237	10,202	1,415	1,534	1,579	1,554	1,472
All other nonoperating income (expense)	6,563	(12,350)	7,327	(770)	7,268	6,367	3,483	4,906	1,215	5,432
Income (loss) before income taxes	36,594	14,326	35,757	33,315	37,408	14,504	11,827	11,780	10,942	12,879
Provision for current and deferred domestic income taxes	9,912	3,764	9,524	6,605	12,367	2,821	2,737	1,652	2,179	2,083
Income (loss) after income taxes	26,681	10,562	26,234	26,710	25,041	11,682	9,090	10,128	8,764	10,797
Cash dividends charged to retained earnings this quarter	8,724	11,580	9,272	9,469	11,026	2,597	3,182	2,951	2,908	3,497
Net income retained in business	17,957	(1,019)	16,962	17,241	14,015	9,085	5,908	7,177	5,855	7,300
Retained earnings at beginning of quarter	(57,923)	(43,321)	(48,005)	(39,267)	(30,445)	40,119	46,878	52,970	55,363	55,907
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,683)	(6,531)	(7,524)	(9,149)	(4,188)	(2,981)	(2,562)	(3,749)	(5,711)	(3,648)
Retained earnings at end of quarter	(46,648)	(50,870)	(38,567)	(31,176)	(20,618)	46,224	50,224	56,397	55,507	59,559
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	9.81	9.49	9.91	9.78	9.71	3.37	3.20	3.51	3.19	3.43
All other operating costs and expenses	73.14	75.35	73.65	72.02	73.69	76.57	77.31	78.13	73.94	77.50
Income (loss) from operations	17.05	15.16	16.44	18.20	16.61	20.07	19.49	18.36	22.87	19.07
Interest expense	4.24	4.22	4.36	4.20	4.20	2.97	3.03	3.43	3.15	3.15
All other nonoperating income (expense)	2.80	(5.07)	3.11	(0.32)	2.99	13.37	6.87	10.66	2.46	11.61
Income (loss) before income taxes	15.61	5.88	15.20	13.68	15.40	30.47	23.34	25.58	22.19	27.54
Provision for current and deferred domestic income taxes	4.23	1.54	4.05	2.71	5.09	5.93	5.40	3.59	4.42	4.45
Income (loss) after income taxes	11.38	4.33	11.15	10.97	10.31	24.54	17.94	22.00	17.77	23.08
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.70	7.81	19.26	17.62	19.60	29.36	23.74	23.07	21.09	24.22
After income taxes	14.37	5.76	14.13	14.13	13.12	23.65	18.24	19.84	16.89	20.30
Annual rate of profit on total assets:										
Before income taxes	7.04	2.73	6.78	6.28	6.94	13.42	10.92	10.82	9.91	11.50
After income taxes	5.14	2.02	4.98	5.04	4.65	10.81	8.39	9.30	7.94	9.64
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.21	1.24	1.23	1.24	1.23	1.25	1.26	1.25	1.18	1.15
Total cash, U.S. Government and other securities, to total current liabilities	0.46	0.45	0.46	0.48	0.50	0.46	0.45	0.51	0.50	0.46
Total stockholders' equity to total debt	1.13	1.12	1.13	1.15	1.16	1.84	1.87	1.96	1.97	2.06

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 86.1 -- Balance Sheet For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	83,987	88,031	88,351	90,334	102,824	23,035	22,166	20,159	22,838	22,127
Time deposits in the U.S., including negotiable certificates of deposit	5,121	5,180	5,425	4,729	5,055	503	332	484	412	418
Total cash on hand and in U.S. banks	89,108	93,211	93,776	95,062	107,879	23,538	22,499	20,643	23,250	22,545
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	48,322	41,625	45,916	51,048	51,548	9,322	9,428	14,697	14,691	13,096
Total cash, U.S. Government and other securities	137,430	134,836	139,693	146,111	159,428	32,860	31,926	35,341	37,941	35,641
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	118,023	124,910	119,531	124,214	122,910	27,762	30,783	27,579	30,534	27,299
Inventories	21,007	19,989	19,740	20,003	21,435	5,343	4,397	4,594	4,389	4,739
All other current assets	82,437	90,390	93,646	84,632	90,037	23,728	23,073	19,584	17,501	20,650
Total current assets	358,897	370,124	372,610	374,960	393,809	89,692	90,180	87,097	90,365	88,329
Property, plant, and equipment	1,040,275	1,045,267	1,054,976	1,066,140	1,077,337	78,459	77,647	78,775	78,926	79,784
Land and mineral rights	15,881	16,000	16,035	16,001	16,042	4,280	4,270	4,242	4,273	4,285
Less: Accumulated depreciation, depletion, and amortization	595,388	600,168	609,319	618,735	628,004	49,561	48,928	49,868	50,289	51,275
Net property, plant, and equipment	460,768	461,099	461,692	463,407	465,375	33,178	32,989	33,150	32,910	32,794
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,258,385	1,265,038	1,274,244	1,283,280	1,296,719	309,385	310,010	315,170	318,300	326,664
Total Assets	2,078,049	2,096,262	2,108,546	2,121,647	2,155,903	432,255	433,179	435,417	441,575	447,787
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,620	3,478	4,773	6,114	5,658	2,036	1,901	1,837	2,206	1,818
b. Other short-term loans, including commercial paper	2,938	2,339	3,230	1,773	1,840	430	325	148	123	195
Trade accounts and trade notes payable	67,538	68,728	66,062	67,899	74,014	10,913	10,680	9,715	9,936	9,881
Income taxes accrued, prior and current years, net of payments	3,374	4,002	4,199	4,190	4,428	1,987	1,832	1,783	903	654
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	6,795	6,184	6,136	5,733	6,410	2,330	1,660	1,811	1,652	1,929
b. Other long-term loans	34,309	22,343	26,628	30,986	32,228	3,318	3,358	2,541	7,938	7,227
All other current liabilities, including excise and sales taxes, and accrued expenses	177,785	192,563	190,820	186,382	194,296	50,997	51,571	51,596	53,697	55,345
Total current liabilities	296,359	299,637	301,848	303,077	318,875	72,011	71,327	69,431	76,455	77,050
Long-term debt, due in more than 1 year:										
a. Loans from banks	111,495	113,374	111,043	110,672	105,694	29,629	28,757	27,269	25,987	25,652
b. Other long-term loans	500,707	507,749	506,852	504,808	508,609	69,897	70,301	70,509	67,286	66,457
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	426,610	441,983	446,203	446,939	459,274	63,150	63,502	63,973	64,332	65,923
Total liabilities	1,335,170	1,362,743	1,365,945	1,365,496	1,392,452	234,686	233,887	231,181	234,060	235,081
Capital stock and other capital (less treasury stock)	789,527	784,389	781,168	787,327	784,069	151,345	149,068	147,838	152,007	153,147
Retained earnings	(46,648)	(50,870)	(38,567)	(31,176)	(20,618)	46,224	50,224	56,397	55,507	59,559
Stockholders' equity	742,879	733,519	742,601	756,151	763,451	197,569	199,291	204,235	207,515	212,706
Total Liabilities and Stockholders' Equity	2,078,049	2,096,262	2,108,546	2,121,647	2,155,903	432,255	433,179	435,417	441,575	447,787
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	62,538	70,487	70,762	71,883	74,934	17,682	18,852	17,667	13,911	11,279
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	6.61	6.43	6.63	6.89	7.39	7.60	7.37	8.12	8.59	7.96
Trade accounts and trade notes receivable	5.68	5.96	5.67	5.85	5.70	6.42	7.11	6.33	6.91	6.10
Inventories	1.01	0.95	0.94	0.94	0.99	1.24	1.02	1.05	0.99	1.06
Total current assets	17.27	17.66	17.67	17.67	18.27	20.75	20.82	20.00	20.46	19.73
Net property, plant, and equipment	22.17	22.00	21.90	21.84	21.59	7.68	7.62	7.61	7.45	7.32
Short-term debt, including current portion of long-term debt	2.29	1.64	1.93	2.10	2.14	1.88	1.67	1.46	2.70	2.49
Total current liabilities	14.26	14.29	14.32	14.28	14.79	16.66	16.47	15.95	17.31	17.21
Long-term debt	29.46	29.63	29.30	29.01	28.49	23.02	22.87	22.46	21.12	20.57
Total liabilities	64.25	65.01	64.78	64.36	64.59	54.29	53.99	53.09	53.01	52.50
Stockholders' equity	35.75	34.99	35.22	35.64	35.41	45.71	46.01	46.91	46.99	47.50

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.0 -- Income Statement For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	11,025	11,574	10,779	10,568	10,986	27,386	29,123	26,720	28,078	27,877
Depreciation, depletion, and amortization of property, plant, and equipment	417	435	395	383	424	1,233	1,266	1,284	1,309	1,308
All other operating costs and expenses	8,634	9,261	8,847	8,711	8,579	20,526	21,709	20,430	20,102	20,265
Income (loss) from operations	1,973	1,879	1,537	1,474	1,982	5,627	6,148	5,006	6,667	6,304
Interest expense	655	633	644	650	618	1,718	1,682	1,614	1,607	1,637
All other nonoperating income (expense)	87	(302)	(14)	(40)	(24)	470	1,336	1,668	(1,417)	3,626
Income (loss) before income taxes	1,405	944	879	784	1,340	4,379	5,803	5,059	3,643	8,293
Provision for current and deferred domestic income taxes	524	333	290	293	479	1,205	1,420	1,371	(1,656)	1,622
Income (loss) after income taxes	880	611	589	491	861	3,174	4,383	3,688	5,299	6,671
Cash dividends charged to retained earnings this quarter	195	88	62	148	102	517	1,503	240	523	592
Net income retained in business	685	524	527	343	759	2,657	2,879	3,448	4,776	6,079
Retained earnings at beginning of quarter	(97,502)	(95,837)	(95,229)	(94,995)	(94,688)	(14,076)	(12,269)	(10,583)	(7,885)	(3,343)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(95)	245	(228)	(80)	395	(1,592)	(1,282)	(1,111)	(1,119)	50
Retained earnings at end of quarter	(96,912)	(95,068)	(94,929)	(94,732)	(93,534)	(13,011)	(10,671)	(8,246)	(4,228)	2,786
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.79	3.76	3.66	3.63	3.86	4.50	4.35	4.81	4.66	4.69
All other operating costs and expenses	78.31	80.01	82.07	82.43	78.10	74.95	74.54	76.46	71.59	72.70
Income (loss) from operations	17.90	16.23	14.26	13.95	18.05	20.55	21.11	18.73	23.74	22.61
Interest expense	5.94	5.47	5.98	6.15	5.63	6.27	5.77	6.04	5.72	5.87
All other nonoperating income (expense)	0.79	(2.61)	(0.13)	(0.38)	(0.22)	1.72	4.59	6.24	(5.05)	13.01
Income (loss) before income taxes	12.74	8.16	8.15	7.42	12.20	15.99	19.92	18.93	12.97	29.75
Provision for current and deferred domestic income taxes	4.76	2.87	2.69	2.77	4.36	4.40	4.88	5.13	(5.90)	5.82
Income (loss) after income taxes	7.99	5.28	5.47	4.64	7.84	11.59	15.05	13.80	18.87	23.93
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.24	9.15	8.74	7.81	13.08	21.22	28.08	24.21	16.94	36.59
After income taxes	8.30	5.93	5.86	4.89	8.40	15.38	21.21	17.65	24.64	29.43
Annual rate of profit on total assets:										
Before income taxes	5.47	3.67	3.42	3.08	5.22	7.01	9.22	8.01	5.76	12.82
After income taxes	3.43	2.38	2.29	1.93	3.35	5.08	6.97	5.84	8.37	10.31
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.56	1.50	1.42	1.48	1.50	1.58	1.58	1.71	1.77	1.72
Total cash, U.S. Government and other securities, to total current liabilities	0.43	0.41	0.37	0.36	0.34	0.58	0.58	0.66	0.68	0.63
Total stockholders' equity to total debt	1.20	1.17	1.11	1.12	1.13	0.77	0.77	0.77	0.79	0.83

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.1 -- Balance Sheet For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	5,064	5,273	4,709	4,139	3,847	12,668	14,112	14,888	15,132	14,059
Time deposits in the U.S., including negotiable certificates of deposit	77	111	595	343	257	1,344	1,307	1,586	2,422	1,983
Total cash on hand and in U.S. banks	5,141	5,385	5,304	4,482	4,104	14,012	15,419	16,474	17,554	16,042
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	579	441	478	745	794	5,522	4,582	4,767	4,036	4,093
Total cash, U.S. Government and other securities	5,721	5,825	5,782	5,227	4,898	19,534	20,001	21,241	21,590	20,135
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,103	7,504	7,869	7,487	7,702	21,282	22,245	21,512	21,657	22,151
Inventories	4,755	4,691	4,619	4,897	4,994	4,623	4,667	4,417	4,170	4,331
All other current assets	3,310	3,001	3,764	3,589	3,733	7,655	7,845	7,823	8,511	8,733
Total current assets	20,889	21,021	22,034	21,200	21,327	53,094	54,759	54,994	55,928	55,350
Property, plant, and equipment	18,929	18,536	18,632	19,062	19,362	68,439	68,565	69,555	70,772	71,048
Land and mineral rights	1,316	1,318	1,324	1,326	1,334	2,655	2,660	2,685	2,684	2,677
Less: Accumulated depreciation, depletion, and amortization	10,769	10,482	10,731	11,089	11,246	38,913	39,106	40,000	40,954	41,347
Net property, plant, and equipment	9,476	9,372	9,225	9,299	9,449	32,181	32,119	32,240	32,502	32,378
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	72,416	72,533	71,425	71,187	71,981	164,543	164,805	165,382	164,640	170,990
Total Assets	102,781	102,926	102,684	101,686	102,757	249,817	251,683	252,616	253,069	258,718
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	174	153	238	473	439	42	51	33	46	16
b. Other short-term loans, including commercial paper	1	35	532	322	322	1,592	620	1,884	1,036	1,036
Trade accounts and trade notes payable	1,735	1,857	1,849	1,749	1,687	7,609	7,233	7,363	6,959	7,109
Income taxes accrued, prior and current years, net of payments	524	699	676	583	475	427	937	336	489	362
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	303	257	1,488	846	767	3,174	3,527	1,615	2,087	2,046
b. Other long-term loans	816	843	832	830	911	1,315	2,129	1,206	2,159	2,382
All other current liabilities, including excise and sales taxes, and accrued expenses	9,805	10,198	9,884	9,538	9,643	19,422	20,226	19,664	18,879	19,203
Total current liabilities	13,358	14,042	15,499	14,340	14,243	33,581	34,723	32,101	31,656	32,154
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,658	13,874	13,038	13,154	13,428	34,877	35,381	36,475	36,144	34,310
b. Other long-term loans	20,338	20,194	19,982	20,353	20,544	65,910	66,292	66,834	67,625	69,316
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	12,978	13,536	13,954	13,701	13,572	32,893	32,637	33,635	31,644	32,273
Total liabilities	60,332	61,647	62,473	61,548	61,787	167,262	169,034	169,046	167,069	168,053
Capital stock and other capital (less treasury stock)	139,361	136,347	135,141	134,871	134,504	95,567	93,320	91,816	90,228	87,879
Retained earnings	(96,912)	(95,068)	(94,929)	(94,732)	(93,534)	(13,011)	(10,671)	(8,246)	(4,228)	2,786
Stockholders' equity	42,449	41,279	40,212	40,138	40,970	82,556	82,649	83,570	86,000	90,665
Total Liabilities and Stockholders' Equity	102,781	102,926	102,684	101,686	102,757	249,817	251,683	252,616	253,069	258,718
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,531	6,979	6,535	6,860	7,084	19,512	20,036	22,892	24,272	23,196
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.57	5.66	5.63	5.14	4.77	7.82	7.95	8.41	8.53	7.78
Trade accounts and trade notes receivable	6.91	7.29	7.66	7.36	7.50	8.52	8.84	8.52	8.56	8.56
Inventories	4.63	4.56	4.50	4.82	4.86	1.85	1.85	1.75	1.65	1.67
Total current assets	20.32	20.42	21.46	20.85	20.75	21.25	21.76	21.77	22.10	21.39
Net property, plant, and equipment	9.22	9.11	8.98	9.14	9.20	12.88	12.76	12.76	12.84	12.51
Short-term debt, including current portion of long-term debt	1.26	1.25	3.01	2.43	2.37	2.45	2.51	1.88	2.11	2.12
Total current liabilities	13.00	13.64	15.09	14.10	13.86	13.44	13.80	12.71	12.51	12.43
Long-term debt	33.08	33.10	32.16	32.95	33.06	40.34	40.40	40.90	41.00	40.05
Total liabilities	58.70	59.89	60.84	60.53	60.13	66.95	67.16	66.92	66.02	64.96
Stockholders' equity	41.30	40.11	39.16	39.47	39.87	33.05	32.84	33.08	33.98	35.04

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.0 -- Income Statement For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	128,636	130,694	130,237	131,200	132,973	19,785	21,702	21,501	24,387	24,332
Depreciation, depletion, and amortization of property, plant, and equipment	18,998	18,982	19,157	19,634	19,252	758	820	854	920	999
All other operating costs and expenses	89,977	96,483	90,716	89,360	93,360	15,878	17,054	17,323	20,773	20,557
Income (loss) from operations	19,661	15,230	20,364	22,205	20,362	3,149	3,828	3,325	2,694	2,775
Interest expense	5,444	5,586	5,569	5,564	5,629	699	851	847	863	846
All other nonoperating income (expense)	(2,783)	(18,829)	(1,724)	(3,419)	(8,432)	2,423	1,962	2,492	2,892	6,666
Income (loss) before income taxes	11,434	(9,186)	13,071	13,222	6,301	4,872	4,939	4,969	4,723	8,596
Provision for current and deferred domestic income taxes	4,435	(1,903)	5,005	5,320	5,189	926	1,178	1,206	468	2,994
Income (loss) after income taxes	6,999	(7,283)	8,065	7,902	1,112	3,946	3,761	3,763	4,255	5,601
Cash dividends charged to retained earnings this quarter	5,170	6,470	5,794	5,558	6,168	244	336	224	333	667
Net income retained in business	1,829	(13,753)	2,271	2,344	(5,056)	3,701	3,424	3,539	3,922	4,934
Retained earnings at beginning of quarter	(18,401)	(17,101)	(33,006)	(33,032)	(33,807)	31,937	35,009	37,842	41,283	45,486
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,997)	(2,238)	(2,339)	(1,968)	(988)	(18)	(694)	(98)	(271)	3
Retained earnings at end of quarter	(18,570)	(33,093)	(33,074)	(32,657)	(39,851)	35,621	37,738	41,284	44,934	50,423
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	14.77	14.52	14.71	14.97	14.48	3.83	3.78	3.97	3.77	4.11
All other operating costs and expenses	69.95	73.82	69.65	68.11	70.21	80.25	78.58	80.57	85.18	84.49
Income (loss) from operations	15.28	11.65	15.64	16.92	15.31	15.91	17.64	15.46	11.05	11.41
Interest expense	4.23	4.27	4.28	4.24	4.23	3.54	3.92	3.94	3.54	3.48
All other nonoperating income (expense)	(2.16)	(14.41)	(1.32)	(2.61)	(6.34)	12.25	9.04	11.59	11.86	27.40
Income (loss) before income taxes	8.89	(7.03)	10.04	10.08	4.74	24.63	22.76	23.11	19.37	35.33
Provision for current and deferred domestic income taxes	3.45	(1.46)	3.84	4.06	3.90	4.68	5.43	5.61	1.92	12.31
Income (loss) after income taxes	5.44	(5.57)	6.19	6.02	0.84	19.94	17.33	17.50	17.45	23.02
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.54	(12.24)	17.45	17.84	8.77	18.41	17.96	17.29	14.98	26.10
After income taxes	8.90	(9.70)	10.77	10.66	1.55	14.91	13.68	13.09	13.50	17.01
Annual rate of profit on total assets:										
Before income taxes	4.19	(3.37)	4.81	4.88	2.30	9.63	9.10	8.59	7.85	13.62
After income taxes	2.57	(2.67)	2.97	2.91	0.41	7.80	6.93	6.51	7.08	8.88
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	0.95	0.99	0.97	0.98	1.02	1.53	1.48	1.45	1.51	1.49
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.37	0.36	0.38	0.45	0.61	0.57	0.53	0.59	0.61
Total stockholders' equity to total debt	0.85	0.82	0.82	0.81	0.78	2.57	2.64	2.66	2.87	3.00

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.1 -- Balance Sheet For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	35,264	36,798	35,716	36,650	45,883	7,955	9,681	12,879	11,574	16,908
Time deposits in the U.S., including negotiable certificates of deposit	1,391	1,695	1,220	1,518	2,262	1,806	1,734	1,540	33	134
Total cash on hand and in U.S. banks	36,655	38,494	36,936	38,169	48,146	9,761	11,415	14,418	11,607	17,042
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,944	7,528	7,658	8,844	11,542	17,955	19,647	18,317	22,733	22,024
Total cash, U.S. Government and other securities	51,599	46,021	44,594	47,013	59,687	27,716	31,061	32,735	34,339	39,066
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	50,192	51,810	50,443	50,346	51,308	11,684	12,568	12,128	14,191	14,450
Inventories	5,866	5,801	5,650	5,526	6,402	420	433	461	1,021	968
All other current assets	18,564	19,476	17,909	16,674	16,367	29,180	36,994	44,565	38,358	40,554
Total current assets	126,220	123,109	118,596	119,558	133,765	69,001	81,056	89,889	87,909	95,039
Property, plant, and equipment	846,615	854,036	860,054	867,286	876,021	27,834	26,483	27,960	30,094	31,122
Land and mineral rights	6,509	6,475	6,507	6,437	6,454	1,121	1,277	1,278	1,281	1,292
Less: Accumulated depreciation, depletion, and amortization	483,789	488,898	495,251	502,458	509,587	12,356	12,754	13,470	13,944	14,548
Net property, plant, and equipment	369,334	371,613	371,309	371,265	372,888	16,599	15,005	15,768	17,431	17,866
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	595,211	596,673	596,526	593,954	587,577	116,830	121,019	125,741	135,200	139,507
Total Assets	1,090,766	1,091,394	1,086,431	1,084,777	1,094,229	202,430	217,080	231,398	240,540	252,412
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	105	101	155	144	120	1,264	1,272	2,510	3,245	3,265
b. Other short-term loans, including commercial paper	868	1,018	304	291	285	48	342	361	2	2
Trade accounts and trade notes payable	43,561	45,309	43,189	43,568	49,831	3,719	3,649	3,947	5,687	5,507
Income taxes accrued, prior and current years, net of payments	(75)	338	1,089	1,845	287	510	196	315	370	2,651
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	829	582	759	722	1,461	159	158	461	425	207
b. Other long-term loans	27,582	14,756	21,724	19,777	21,588	1,278	1,257	325	282	119
All other current liabilities, including excise and sales taxes, and accrued expenses	59,423	62,563	55,453	55,935	57,992	38,139	48,003	54,224	48,334	52,113
Total current liabilities	132,292	124,667	122,673	122,281	131,565	45,116	54,877	62,144	58,345	63,864
Long-term debt, due in more than 1 year:										
a. Loans from banks	28,818	30,322	29,226	30,126	27,060	4,512	5,040	5,034	5,262	5,245
b. Other long-term loans	310,584	317,335	315,078	314,783	317,219	33,978	33,626	34,450	34,761	35,073
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	304,609	318,758	319,837	321,198	331,006	12,981	13,549	14,805	16,063	16,500
Total liabilities	776,303	791,083	786,813	788,388	806,849	96,587	107,092	116,433	114,431	120,682
Capital stock and other capital (less treasury stock)	333,033	333,405	332,692	329,046	327,231	70,222	72,250	73,682	81,175	81,308
Retained earnings	(18,570)	(33,093)	(33,074)	(32,657)	(39,851)	35,621	37,738	41,284	44,934	50,423
Stockholders' equity	314,463	300,312	299,618	296,389	287,380	105,843	109,988	114,965	126,109	131,730
Total Liabilities and Stockholders' Equity	1,090,766	1,091,394	1,086,431	1,084,777	1,094,229	202,430	217,080	231,398	240,540	252,412
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(6,072)	(1,558)	(4,077)	(2,723)	2,200	23,885	26,179	27,744	29,564	31,175
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	4.73	4.22	4.10	4.33	5.45	13.69	14.31	14.15	14.28	15.48
Trade accounts and trade notes receivable	4.60	4.75	4.64	4.64	4.69	5.77	5.79	5.24	5.90	5.72
Inventories	0.54	0.53	0.52	0.51	0.59	0.21	0.20	0.20	0.42	0.38
Total current assets	11.57	11.28	10.92	11.02	12.22	34.09	37.34	38.85	36.55	37.65
Net property, plant, and equipment	33.86	34.05	34.18	34.23	34.08	8.20	6.91	6.81	7.25	7.08
Short-term debt, including current portion of long-term debt	2.69	1.51	2.11	1.93	2.14	1.36	1.40	1.58	1.64	1.42
Total current liabilities	12.13	11.42	11.29	11.27	12.02	22.29	25.28	26.86	24.26	25.30
Long-term debt	31.12	31.85	31.69	31.80	31.46	19.01	17.81	17.06	16.64	15.97
Total liabilities	71.17	72.48	72.42	72.68	73.74	47.71	49.33	50.32	47.57	47.81
Stockholders' equity	28.83	27.52	27.58	27.32	26.26	52.29	50.67	49.68	52.43	52.19

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 89.0 -- Income Statement For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	103,302	106,725	103,587	109,569	107,559	38,041	40,845	38,357	39,180	39,334
Depreciation, depletion, and amortization of property, plant, and equipment	2,489	2,648	2,570	2,471	2,525	1,107	1,219	1,160	1,072	1,112
All other operating costs and expenses	93,363	96,100	96,477	98,726	97,583	33,468	34,850	35,036	34,389	34,364
Income (loss) from operations	7,450	7,976	4,540	8,372	7,452	3,466	4,776	2,162	3,719	3,858
Interest expense	1,994	2,004	2,010	2,055	2,152	726	780	785	759	770
All other nonoperating income (expense)	715	3,312	4,628	3,119	3,477	592	2,584	3,762	3,524	3,529
Income (loss) before income taxes	6,171	9,285	7,158	9,437	8,776	3,332	6,580	5,138	6,484	6,616
Provision for current and deferred domestic income taxes	1,950	2,131	1,631	2,823	2,429	1,049	1,217	823	1,380	1,474
Income (loss) after income taxes	4,221	7,154	5,527	6,614	6,347	2,283	5,363	4,315	5,103	5,142
Cash dividends charged to retained earnings this quarter	2,680	3,122	2,634	2,582	2,500	1,496	2,164	1,306	1,399	1,351
Net income retained in business	1,541	4,032	2,893	4,032	3,847	787	3,198	3,009	3,704	3,791
Retained earnings at beginning of quarter	79,851	83,664	91,068	98,144	111,964	115,324	116,429	122,015	127,353	132,450
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(376)	1,457	(690)	(201)	(1,442)	(137)	1,736	(500)	(18)	(256)
Retained earnings at end of quarter	81,015	89,153	93,271	101,975	114,368	115,974	121,363	124,524	131,039	135,985
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.41	2.48	2.48	2.26	2.35	2.91	2.99	3.02	2.74	2.83
All other operating costs and expenses	90.38	90.04	93.14	90.10	90.72	87.98	85.32	91.34	87.77	87.37
Income (loss) from operations	7.21	7.47	4.38	7.64	6.93	9.11	11.69	5.64	9.49	9.81
Interest expense	1.93	1.88	1.94	1.88	2.00	1.91	1.91	2.05	1.94	1.96
All other nonoperating income (expense)	0.69	3.10	4.47	2.85	3.23	1.56	6.33	9.81	8.99	8.97
Income (loss) before income taxes	5.97	8.70	6.91	8.61	8.16	8.76	16.11	13.40	16.55	16.82
Provision for current and deferred domestic income taxes	1.89	2.00	1.57	2.58	2.26	2.76	2.98	2.15	3.52	3.75
Income (loss) after income taxes	4.09	6.70	5.34	6.04	5.90	6.00	13.13	11.25	13.03	13.07
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	10.62	15.74	12.00	15.95	14.73	12.95	25.84	19.67	25.63	25.99
After income taxes	7.26	12.13	9.26	11.18	10.65	8.87	21.06	16.52	20.18	20.20
Annual rate of profit on total assets:										
Before income taxes	4.35	6.32	4.77	6.33	5.89	5.53	10.59	8.15	10.39	10.56
After income taxes	2.97	4.87	3.69	4.44	4.26	3.79	8.63	6.84	8.18	8.20
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.25	1.22	1.23	1.23	1.23	1.18	1.13	1.18	1.14	1.15
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.43	0.43	0.42	0.42	0.40	0.38	0.41	0.38	0.40
Total stockholders' equity to total debt	1.72	1.71	1.67	1.65	1.65	1.56	1.51	1.54	1.49	1.47

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 89.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	37,323	39,130	39,593	40,345	39,931	10,429	10,299	10,872	9,890	11,270
Time deposits in the U.S., including negotiable certificates of deposit	5,197	5,413	5,386	4,692	5,283	3,398	3,468	3,656	3,007	3,667
Total cash on hand and in U.S. banks	42,520	44,543	44,979	45,037	45,214	13,828	13,766	14,528	12,897	14,937
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	24,460	24,114	23,778	21,903	21,021	6,427	6,756	6,612	6,927	6,531
Total cash, U.S. Government and other securities	66,980	68,657	68,757	66,940	66,235	20,254	20,523	21,140	19,824	21,468
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	73,029	75,469	74,406	74,870	74,779	23,928	25,271	23,737	23,924	23,828
Inventories	9,313	9,625	9,996	9,913	9,572	2,665	2,600	2,698	3,088	2,859
All other current assets	38,346	39,415	44,236	43,003	41,743	12,869	12,896	13,470	13,186	13,745
Total current assets	187,668	193,166	197,396	194,725	192,330	59,717	61,290	61,045	60,022	61,900
Property, plant, and equipment	94,138	93,926	95,390	95,167	96,661	41,723	41,574	42,779	42,219	42,911
Land and mineral rights	1,660	1,680	1,695	1,699	1,717	621	637	656	664	654
Less: Accumulated depreciation, depletion, and amortization	56,051	56,009	56,827	56,981	58,191	26,620	26,438	27,023	26,928	27,607
Net property, plant, and equipment	39,748	39,598	40,258	39,885	40,186	15,724	15,774	16,412	15,955	15,958
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	340,429	354,525	362,264	361,545	363,467	165,443	171,494	174,737	173,524	172,873
Total Assets	567,845	587,288	599,918	596,155	595,983	240,884	248,557	252,193	249,501	250,731
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,972	3,847	3,390	3,091	2,324	2,302	1,934	1,083	981	720
b. Other short-term loans, including commercial paper	2,768	4,267	4,298	3,576	3,709	34	895	910	950	1,039
Trade accounts and trade notes payable	45,269	49,331	49,681	49,821	49,482	10,014	11,044	11,253	11,201	10,898
Income taxes accrued, prior and current years, net of payments	2,247	2,207	1,769	1,737	2,422	1,529	1,537	1,155	969	1,761
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,209	2,361	2,977	3,312	2,303	836	539	1,170	1,367	931
b. Other long-term loans	6,925	6,033	5,418	6,418	7,738	5,106	4,642	3,435	4,436	6,173
All other current liabilities, including excise and sales taxes, and accrued expenses	85,954	90,614	93,279	90,750	88,767	30,856	33,457	32,888	32,745	32,248
Total current liabilities	150,343	158,659	160,812	158,705	156,745	50,677	54,047	51,894	52,650	53,770
Long-term debt, due in more than 1 year:										
a. Loans from banks	50,675	52,620	53,309	54,097	54,292	17,311	18,666	17,723	18,475	17,616
b. Other long-term loans	67,684	69,085	73,280	72,745	73,813	40,289	40,631	43,550	41,870	42,751
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	66,628	70,943	73,837	73,989	72,771	29,690	33,347	34,530	35,329	34,781
Total liabilities	335,329	351,309	361,239	359,537	357,620	137,967	146,690	147,696	148,323	148,917
Capital stock and other capital (less treasury stock)	151,501	146,827	145,408	134,643	123,995	(13,057)	(19,496)	(20,027)	(29,861)	(34,171)
Retained earnings	81,015	89,153	93,271	101,975	114,368	115,974	121,363	124,524	131,039	135,985
Stockholders' equity	232,516	235,980	238,679	236,618	238,363	102,917	101,867	104,497	101,178	101,813
Total Liabilities and Stockholders' Equity	567,845	587,288	599,918	596,155	595,983	240,884	248,557	252,193	249,501	250,731
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	37,325	34,506	36,584	36,020	35,585	9,040	7,242	9,150	7,373	8,130
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.80	11.69	11.46	11.23	11.11	8.41	8.26	8.38	7.95	8.56
Trade accounts and trade notes receivable	12.86	12.85	12.40	12.56	12.55	9.93	10.17	9.41	9.59	9.50
Inventories	1.64	1.64	1.67	1.66	1.61	1.11	1.05	1.07	1.24	1.14
Total current assets	33.05	32.89	32.90	32.66	32.27	24.79	24.66	24.21	24.06	24.69
Net property, plant, and equipment	7.00	6.74	6.71	6.69	6.74	6.53	6.35	6.51	6.39	6.36
Short-term debt, including current portion of long-term debt	2.97	2.81	2.68	2.75	2.70	3.44	3.22	2.62	3.10	3.53
Total current liabilities	26.48	27.02	26.81	26.62	26.30	21.04	21.74	20.58	21.10	21.45
Long-term debt	20.84	20.72	21.10	21.28	21.49	23.91	23.86	24.30	24.19	24.08
Total liabilities	59.05	59.82	60.21	60.31	60.01	57.28	59.02	58.56	59.45	59.39
Stockholders' equity	40.95	40.18	39.79	39.69	39.99	42.72	40.98	41.44	40.55	40.61

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 90.0 -- Income Statement For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,474	16,129	16,735	17,816	17,173	10,099	10,252	9,634	10,038	9,443
Depreciation, depletion, and amortization of property, plant, and equipment	212	216	212	239	251	282	282	295	287	288
All other operating costs and expenses	15,204	15,292	16,022	16,960	15,954	9,625	10,269	10,211	10,258	9,661
Income (loss) from operations	1,058	621	500	617	968	192	(299)	(872)	(506)	(506)
Interest expense	164	177	163	169	171	284	258	297	307	306
All other nonoperating income (expense)	404	105	326	(1,035)	(22)	(8)	(168)	200	17	168
Income (loss) before income taxes	1,298	549	663	(587)	775	(100)	(724)	(968)	(796)	(644)
Provision for current and deferred domestic income taxes	321	202	217	96	250	177	242	180	241	199
Income (loss) after income taxes	977	347	446	(683)	525	(277)	(966)	(1,148)	(1,037)	(843)
Cash dividends charged to retained earnings this quarter	369	149	99	354	266	37	21	424	56	54
Net income retained in business	607	198	346	(1,036)	259	(314)	(987)	(1,572)	(1,093)	(897)
Retained earnings at beginning of quarter	12,926	14,685	15,371	14,730	14,076	(51,612)	(50,001)	(48,868)	(47,577)	(39,884)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(66)	0	(126)	44	123	(55)	(45)	(399)	201	(32)
Retained earnings at end of quarter	13,467	14,883	15,592	13,738	14,458	(51,981)	(51,033)	(50,839)	(48,469)	(40,813)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.29	1.34	1.27	1.34	1.46	2.79	2.75	3.06	2.85	3.05
All other operating costs and expenses	92.29	94.81	95.74	95.19	92.90	95.30	100.16	105.99	102.19	102.31
Income (loss) from operations	6.42	3.85	2.99	3.47	5.64	1.90	(2.91)	(9.05)	(5.04)	(5.36)
Interest expense	1.00	1.10	0.97	0.95	1.00	2.81	2.52	3.08	3.06	3.24
All other nonoperating income (expense)	2.45	0.65	1.95	(5.81)	(0.13)	(0.08)	(1.64)	2.08	0.17	1.78
Income (loss) before income taxes	7.88	3.40	3.96	(3.29)	4.51	(0.99)	(7.06)	(10.05)	(7.93)	(6.82)
Provision for current and deferred domestic income taxes	1.95	1.25	1.30	0.54	1.46	1.75	2.36	1.87	2.40	2.11
Income (loss) after income taxes	5.93	2.15	2.66	(3.83)	3.06	(2.74)	(9.42)	(11.91)	(10.33)	(8.93)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.01	6.77	8.13	(7.40)	9.94	(1.65)	(10.65)	(15.38)	(12.40)	(10.07)
After income taxes	12.04	4.28	5.47	(8.61)	6.74	(4.56)	(14.20)	(18.24)	(16.16)	(13.19)
Annual rate of profit on total assets:										
Before income taxes	7.31	3.04	3.63	(3.25)	4.26	(0.72)	(4.86)	(6.21)	(5.16)	(4.31)
After income taxes	5.50	1.92	2.44	(3.78)	2.89	(2.01)	(6.49)	(7.37)	(6.72)	(5.64)
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.01	1.00	0.98	0.97	0.97	2.50	2.48	2.40	2.40	2.54
Total cash, U.S. Government and other securities, to total current liabilities	0.28	0.26	0.26	0.23	0.26	1.56	1.53	1.49	1.47	1.52
Total stockholders' equity to total debt	3.00	2.93	3.01	2.91	2.65	1.65	1.86	1.45	1.53	1.58

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 90.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,812	4,941	5,115	4,615	5,311	9,330	9,869	10,475	11,555	10,734
Time deposits in the U.S., including negotiable certificates of deposit	102	93	48	124	94	219	369	234	153	145
Total cash on hand and in U.S. banks	4,915	5,034	5,163	4,740	5,405	9,550	10,237	10,709	11,708	10,879
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,614	1,411	1,255	1,071	1,003	9,914	9,241	9,231	7,640	6,928
Total cash, U.S. Government and other securities	6,529	6,445	6,417	5,811	6,408	19,463	19,478	19,940	19,348	17,807
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,157	10,414	10,757	11,335	10,845	6,930	6,901	7,118	6,874	6,538
Inventories	1,512	1,513	1,604	1,264	1,361	2,168	2,198	2,172	2,263	2,176
All other current assets	5,510	6,046	5,738	5,898	5,638	2,584	2,917	2,911	3,019	3,230
Total current assets	23,708	24,418	24,516	24,307	24,252	31,146	31,495	32,142	31,504	29,751
Property, plant, and equipment	7,843	7,902	7,909	8,396	8,713	11,752	11,841	11,639	11,429	11,540
Land and mineral rights	134	135	141	136	159	241	219	204	183	165
Less: Accumulated depreciation, depletion, and amortization	4,639	4,660	4,686	4,889	5,121	5,818	5,854	5,609	5,613	5,614
Net property, plant, and equipment	3,338	3,377	3,364	3,643	3,751	6,175	6,207	6,234	5,999	6,090
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	43,928	44,451	45,207	44,289	44,764	17,785	21,858	23,962	24,234	23,907
Total Assets	70,973	72,246	73,087	72,240	72,767	55,105	59,559	62,338	61,737	59,749
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	173	330	169	204	168	65	60	380	53	55
b. Other short-term loans, including commercial paper	2,009	2,000	2,187	2,010	1,972	77	79	36	20	12
Trade accounts and trade notes payable	5,743	5,994	6,874	6,767	6,608	1,865	2,224	2,280	2,297	2,177
Income taxes accrued, prior and current years, net of payments	38	58	105	133	155	63	52	93	105	95
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	300	236	258	256	257	774	717	734	720	171
b. Other long-term loans	191	188	188	217	114	954	450	639	466	366
All other current liabilities, including excise and sales taxes, and accrued expenses	14,985	15,552	15,237	15,535	15,750	8,656	9,128	9,224	9,463	8,846
Total current liabilities	23,439	24,358	25,017	25,122	25,023	12,453	12,711	13,386	13,124	11,722
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,799	6,077	5,923	6,159	6,998	5,687	5,831	5,991	6,062	6,377
b. Other long-term loans	2,341	2,225	2,125	2,073	2,271	7,150	7,467	9,602	9,408	9,186
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	6,964	7,156	7,414	7,165	7,293	5,547	6,348	8,180	7,472	6,890
Total liabilities	38,543	39,816	40,479	40,520	41,585	30,837	32,357	37,160	36,066	34,175
Capital stock and other capital (less treasury stock)	18,963	17,548	17,017	17,983	16,724	76,249	78,236	76,017	74,140	66,387
Retained earnings	13,467	14,883	15,592	13,738	14,458	(51,981)	(51,033)	(50,839)	(48,469)	(40,813)
Stockholders' equity	32,430	32,430	32,608	31,720	31,182	24,268	27,203	25,178	25,672	25,574
Total Liabilities and Stockholders' Equity	70,973	72,246	73,087	72,240	72,767	55,105	59,559	62,338	61,737	59,749
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	268	60	(501)	(815)	(771)	18,692	18,784	18,756	18,381	18,029
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	9.20	8.92	8.78	8.04	8.81	35.32	32.70	31.99	31.34	29.80
Trade accounts and trade notes receivable	14.31	14.41	14.72	15.69	14.90	12.58	11.59	11.42	11.13	10.94
Inventories	2.13	2.09	2.19	1.75	1.87	3.93	3.69	3.48	3.67	3.64
Total current assets	33.40	33.80	33.54	33.65	33.33	56.52	52.88	51.56	51.03	49.79
Net property, plant, and equipment	4.70	4.67	4.60	5.04	5.15	11.21	10.42	10.00	9.72	10.19
Short-term debt, including current portion of long-term debt	3.77	3.81	3.83	3.72	3.45	3.39	2.19	2.87	2.04	1.01
Total current liabilities	33.03	33.71	34.23	34.78	34.39	22.60	21.34	21.47	21.26	19.62
Long-term debt	11.47	11.49	11.01	11.39	12.74	23.30	22.33	25.01	25.06	26.05
Total liabilities	54.31	55.11	55.38	56.09	57.15	55.96	54.33	59.61	58.42	57.20
Stockholders' equity	45.69	44.89	44.62	43.91	42.85	44.04	45.67	40.39	41.58	42.80

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 91.0 -- Income Statement For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	38,689	39,499	38,861	42,535	41,609
Depreciation, depletion, and amortization of property, plant, and equipment	888	931	903	874	873
All other operating costs and expenses	35,068	35,690	35,208	37,119	37,603
Income (loss) from operations	2,734	2,878	2,750	4,542	3,132
Interest expense	820	788	765	820	906
All other nonoperating income (expense)	(273)	791	340	613	(198)
Income (loss) before income taxes	1,641	2,880	2,325	4,335	2,029
Provision for current and deferred domestic income taxes	404	470	410	1,105	506
Income (loss) after income taxes	1,237	2,410	1,915	3,230	1,523
Cash dividends charged to retained earnings this quarter	777	787	805	773	829
Net income retained in business	461	1,623	1,110	2,457	694
Retained earnings at beginning of quarter	3,213	2,551	2,550	3,638	5,321
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(117)	(234)	335	(428)	(1,277)
Retained earnings at end of quarter	3,556	3,940	3,994	5,667	4,738
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.29	2.36	2.32	2.05	2.10
All other operating costs and expenses	90.64	90.36	90.60	87.27	90.37
Income (loss) from operations	7.07	7.29	7.08	10.68	7.53
Interest expense	2.12	2.00	1.97	1.93	2.18
All other nonoperating income (expense)	(0.71)	2.00	0.87	1.44	(0.48)
Income (loss) before income taxes	4.24	7.29	5.98	10.19	4.88
Provision for current and deferred domestic income taxes	1.04	1.19	1.06	2.60	1.22
Income (loss) after income taxes	3.20	6.10	4.93	7.59	3.66
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	9.00	15.47	12.17	22.22	10.17
After income taxes	6.79	12.94	10.03	16.56	7.63
Annual rate of profit on total assets:					
Before income taxes	3.27	5.57	4.38	8.15	3.81
After income taxes	2.46	4.66	3.61	6.08	2.86
	(based on succeeding table)				
Total current assets to total current liabilities	1.15	1.12	1.13	1.16	1.15
Total cash, U.S. Government and other securities, to total current liabilities	0.33	0.33	0.30	0.32	0.31
Total stockholders' equity to total debt	1.66	1.65	1.64	1.64	1.70

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 91.1 -- Balance Sheet For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	3Q 2011	4Q 2011	1Q 2012	2Q 2012	3Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	12,751	14,023	13,132	14,285	12,617
Time deposits in the U.S., including negotiable certificates of deposit	1,477	1,483	1,448	1,407	1,377
Total cash on hand and in U.S. banks	14,228	15,506	14,580	15,692	13,994
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	6,506	6,706	6,680	6,264	6,558
Total cash, U.S. Government and other securities	20,734	22,211	21,260	21,956	20,552
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	32,014	32,883	32,795	32,736	33,568
Inventories	2,968	3,313	3,521	3,298	3,177
All other current assets	17,382	17,555	22,117	20,900	19,130
Total current assets	73,098	75,963	79,693	78,891	76,427
Property, plant, and equipment	32,820	32,609	33,063	33,123	33,497
Land and mineral rights	665	688	694	717	739
Less: Accumulated depreciation, depletion, and amortization	18,974	19,056	19,509	19,552	19,849
Net property, plant, and equipment	14,511	14,241	14,247	14,288	14,387
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	113,273	116,721	118,358	119,497	121,923
Total Assets	200,883	206,926	212,299	212,676	212,736
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,432	1,522	1,759	1,853	1,381
b. Other short-term loans, including commercial paper	648	1,292	1,165	596	686
Trade accounts and trade notes payable	27,646	30,069	29,274	29,557	29,799
Income taxes accrued, prior and current years, net of payments	616	561	415	529	411
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,299	869	815	969	944
b. Other long-term loans	675	753	1,157	1,299	1,085
All other current liabilities, including excise and sales taxes, and accrued expenses	31,457	32,477	35,930	33,007	31,923
Total current liabilities	63,773	67,544	70,515	67,809	66,230
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,878	22,047	23,673	23,401	23,301
b. Other long-term loans	17,904	18,763	18,002	19,395	19,604
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	24,426	24,092	23,713	24,023	23,807
Total liabilities	127,981	132,446	135,904	134,628	132,942
Capital stock and other capital (less treasury stock)	69,345	70,539	72,401	72,381	75,056
Retained earnings	3,556	3,940	3,994	5,667	4,738
Stockholders' equity	72,901	74,480	76,395	78,048	79,794
Total Liabilities and Stockholders' Equity	200,883	206,926	212,299	212,676	212,736
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,325	8,419	9,179	11,082	10,197
SELECTED BALANCE SHEET RATIOS					
(percent of total assets)					
Total cash, U.S. Government and other securities	10.32	10.73	10.01	10.32	9.66
Trade accounts and trade notes receivable	15.94	15.89	15.45	15.39	15.78
Inventories	1.48	1.60	1.66	1.55	1.49
Total current assets	36.39	36.71	37.54	37.09	35.93
Net property, plant, and equipment	7.22	6.88	6.71	6.72	6.76
Short-term debt, including current portion of long-term debt	2.02	2.14	2.31	2.22	1.93
Total current liabilities	31.75	32.64	33.21	31.88	31.13
Long-term debt	19.80	19.72	19.63	20.12	20.17
Total liabilities	63.71	64.01	64.02	63.30	62.49
Stockholders' equity	36.29	35.99	35.98	36.70	37.51

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

End of Report

U.S. Census Bureau, Quarterly Financial Report, 2012 Quarter 3