

Quarterly Financial Report

for Manufacturing, Mining, Trade,
and Selected Service Industries

2012 Quarter 4

Issued March 2013

QFR

SUGGESTED CITATION

U.S. Census Bureau,
Washington, DC 20233
*Quarterly Financial Report
for Manufacturing, Mining, Trade,
and Selected Service Industries.*
Fourth Quarter 2012,
Series QFR/12-Q4



U.S. Department of Commerce

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Introduction

SURVEY DESCRIPTION

The Quarterly Financial Report (QFR) Program publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon a sample survey, the QFR presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing corporations with assets of \$250,000 and over, and corporations in mining, wholesale trade, retail trade, information, and professional and technical services (except legal services) industries, with assets of \$50 million and over. The statistical data are classified by industry and by asset size.

The Federal Trade Commission (FTC) was responsible for the program from its inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971. Authority to conduct the survey was transferred to the U.S. Census Bureau in 1982.

The Commerce Department regularly employs QFR data as an important component in determining corporate profits for the Gross Domestic Product (GDP) and National Income estimates; the Federal Reserve Board uses QFR data to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the FTC utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

Publication schedule. QFR data are scheduled for release approximately 75 days after the end of the first, second, and third-calendar quarters, and approximately 95 days after the end of the fourth-calendar quarter. The schedule of release dates for calendar year 2013 is as follows:

QFR Quarter	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
Fourth 2012	March 25, 2013	March 25, 2013
First 2013	June 10, 2013	June 17, 2013
Second 2013	September 9, 2013	September 16, 2013
Third 2013	December 9, 2013	December 16, 2013

The QFR publishes information on the most recently closed quarter for corporations in manufacturing, mining, wholesale trade, information, and professional and technical services (except legal services) industries, and the preceding quarter's data for retail trade corporations, except in the fourth quarter when the 95-day publication lag permits synchronized presentation.

The following table shows how a corporation's fiscal quarter relates to QFR quarters:

QFR Quarter	Month corporation's fiscal quarter ends	
	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First	January, February, or March	February, March, or April
Second	April, May, or June	May, June, or July
Third	July, August, or September	August, September, or October
Fourth	October, November, or December	November, December, or January

Data revisions. Revisions to QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities, restructuring of operations, economic changes, or additional information and/or corrections submitted by respondents subsequent to last quarter's publication. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data.

Consolidation rules. Reporting companies have been instructed to fully consolidate the domestic operations of every company, corporate (including 1120S corporations) and noncorporate, which are taxable under the U.S. Internal Revenue Code and are owned more than 50 percent by the reporting company and its majority-owned subsidiaries. This includes every majority-owned domestic company located within the United States that manufactures, mines, or conducts other business activities with the following exceptions: foreign entities (either corporate or noncorporate), foreign branch operations, and domestic companies primarily engaged in foreign operations (plants or work forces are located in foreign countries). Subsidiaries created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic companies primarily engaged in banking, finance, or insurance as defined in the North American Industry Classification System (NAICS) Sector 52. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic for this report.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Manufacturing corporations with assets less than \$50 million report their dividend income or equity income (loss) with other nonoperating income (expense). Corporations with assets of \$50 million and over report their dividend income or equity income (loss) separately.

How corporations are classified and tabulated. The industry combinations used in the QFR are defined in accordance with the descriptions provided in the *North American Industry Classification System, United States, 2012* manual. Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the NAICS sector accounting for more gross receipts than any other NAICS sector. To be in-scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) the NAICS Manufacturing sector; Mining sector; Wholesale Trade sector; Retail Trade sector; Information sector; or Professional and Technical Services sector, than by any other NAICS sector. After a corporation is assigned to a sector, it is further classified by the 3-digit NAICS subsector accounting for more gross receipts than any other 3-digit subsector within the sector. In certain cases, corporations are further classified into 4-digit industry groups. QFR data are published for these subsectors and industry groups, except when statistical criteria are not satisfied. In those cases, sectors or subsectors are combined, such as Leather Product Manufacturing and Apparel Manufacturing.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 20 percent of its gross receipts from wholesale trade, 25 percent each from mining and retail trade, and 30 percent from manufacturing, it would be classified in the manufacturing sector. Furthermore, if the 30 percent of manufacturing activity was conducted in two subsectors, 10 percent in one and 20 percent in the other, the activities of the corporation as a whole would be classified in the subsector accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. This classification is reviewed periodically and changed as needed for as long as the corporation remains in the sample. Manufacturing corporations are tabulated according to their total assets reported for that quarter. Mining; wholesale trade; retail trade; information; and professional and technical services corporations are tabulated according to their total assets at the time of sample selection.

DATA ANALYSIS

Financial operating ratios. Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest method is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio-formatted income statement and selected balance sheet ratios are expressed as percents of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- **Annual rate of profit on stockholders' equity at end of period.** This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. This ratio measures the rate of return that accrues to stockholders on their investment.
- **Annual rate of profit on total assets.** This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- **Total current assets to total current liabilities.** This ratio is obtained by dividing total current assets by total current liabilities. This ratio measures the ability to discharge current maturing obligations from existing current assets.
- **Total cash and U.S. Government and other securities to total current liabilities.** This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. This ratio measures the ability to discharge current liabilities from liquid assets.
- **Total stockholders' equity to total debt.** This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than one year. This ratio indicates the extent of leverage financing used.

Comparisons with other statistics. QFR estimates will not necessarily agree with other financial and industrial statistics, whether based upon a sample or complete canvass. For example:

- The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- Each corporation that files one of the U.S. Corporation Income Tax Return Forms 1120, 1120A, or 1120S and is in scope of the QFR is classified in one of 46 QFR subsectors or industry groups and has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. To redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the noncertainty sample is replaced each quarter. The QFR estimates may, therefore, differ significantly from estimates based upon reports for identical groups of corporations.
- The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the Internal Revenue Service (IRS); for example, in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations that are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years that are not necessarily identical from corporation to corporation.

Time series discontinuities. Because of various changes to the QFR program over the years, discontinuities that affect its use as a time series for tracking economic change have been introduced. The most significant ones follow:

- **Accounting rules changes.** When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries that were taxable under the U.S. Internal Revenue Code and that were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations that did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data. To study these issues and develop solutions, an interagency task force composed of user agency representatives was created. This task force proposed new consolidation rules to maximize coverage and minimize the impact of foreign operations on QFR statistics. These new consolidation rules were put into effect in the fourth quarter of 1973 (see Consolidation rules paragraphs above). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously

excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries, significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the addition of the separate line on equity, this adjustment is not made.

Equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes (NIBT) through the nonoperating income line. A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
 - There was a net decrease in NIBT apparently due to two major effects: 1) Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment; and 2) If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
 - The net effect of the rule changes on net income after taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) on nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
 - Noncurrent assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Since foreign activity is not fully consolidated, investments in these subsidiaries are included in noncurrent assets.
- **Industry classification system changes.** The fourth quarter of 2001 reflects the conversion of the QFR to the North American Industry Classification System (NAICS) from the Standard Industrial Classification (SIC) system. With NAICS, there were major changes in how industries are defined requiring the movement of many corporations to different industry categories. The most notable changes were: moving publishing activities from manufacturing to the information sector; moving logging to the agriculture, forestry, fishing, and hunting sector; moving eating and drinking places from retail trade to the accommodation and food services sector; redistributing instruments and related products to several new or redefined manufacturing sectors; and creating the NAICS computer and electronic products manufacturing sector. Data for the fourth quarter of 2000 through the third quarter of 2001 were restated on the new NAICS basis.
 - **Sample design changes.** The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943 and was used to produce estimates for 1947 to 1951. A second sample was drawn from income tax returns for the taxable year 1949 and was used to produce data for 1951 to 1956. Since then, samples are drawn annually from income tax returns to produce

data. Each sample through fourth quarter 1982 was supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration (SSA). Subsequent to that quarter the QFR lost its authority to obtain the SSA data.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (those with assets less than \$250,000) and all newly incorporated manufacturers were estimated using multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations was redefined to exclude these strata. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale trade, and retail trade estimates was raised to \$50 million at the time of sample selection. These latter changes to the sample rules were effected to reduce reporting burden on small companies and to meet changing budget restraints.

Effective with the fourth quarter 2001 report, cooperatives were defined out-of-scope of the QFR program. These firms, which are primarily in the manufacturing and wholesale trade food sectors, file 990-C Farmers' Cooperative Association tax returns with the IRS. Also, even though many are incorporated, they have tax exempt status with the IRS.

Beginning with the fourth quarter 2009, corporations with \$50 million or more in total assets and classified in Sector 51- Information, and Sector 54- Professional and Technical Services (except Legal Services, Industry Group 5411), were defined as in-scope of the QFR program. The aggregated data for these sectors were first released in the fourth quarter 2010 data release, when five quarters of data were available.

- **Questionnaire changes.** In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted an abbreviated form for surveyed corporations with total assets of less than \$50 million. Corporations with higher asset values continued to submit the long form, which has been in use since 1974. To accomplish the sample size reduction, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995 (see Survey Methodology section below). The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes were reflected beginning in the fourth quarter of 1981.

Beginning with the first quarter of 1998, the long and short survey forms were updated to conform with changes in accounting principles and to provide more meaningful data to users. The new format provided for reporting of interest expense, bonds and debentures, and more detailed information on significant economic events, such as asset sales and disposal of business segments. NIBT and NIAT were redefined to include minority stockholders' interest. In some instances, old data items were not fully comparable with the new format; however, where possible, prior quarter data were restated in the new format.

Tables for converting long format data items to short format data items are located on pages xxii and xxiii. Note that data tables presenting total estimates by NAICS sector, subsector, and industry group are published on the short-form basis; therefore, the more detailed long form data submitted by larger corporations (those with assets of \$50 million and over) are collapsed in these tables.

Corporations filing the short form, report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of all other nonoperating income (expense). Although this treatment will introduce elements of foreign earnings (losses) into income (or loss) before income taxes, the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table, this data item is collapsed for total estimation into all other nonoperating income (expense).

However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved through subtraction.

- **Imputation methodology changes:** Beginning with the fourth quarter 2010 publication, a new imputation methodology was implemented to account for nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. Estimates for the prior four quarters (fourth quarter 2009 through third quarter 2010) were restated using this new methodology in order to provide comparability. For more information, see the Survey Methodology section below.

SURVEY METHODOLOGY

Sampling frame. The QFR target population consists of all corporations engaged primarily in manufacturing with total assets of \$250,000 and over, and all corporations engaged primarily in mining; wholesale trade; retail trade; information; or professional and technical services (except legal services) industries with total assets of \$50 million and over. The QFR sampling frame is developed from a file received annually from the IRS. This file contains select information for corporations required to file Form 1120, 1120A, or 1120S. Once this file is received, the QFR examines the information and assigns an initial NAICS industry code to each corporation. Then this file is stratified based on the NAICS code, size of total assets and size of receipts.

Nearly all corporations whose operations are within scope of the QFR and have total assets of \$250 million and over are included in the sample with certainty and are canvassed every quarter. In addition, receipts cut-off values are determined on an industry basis. If a corporation has receipts at or above the receipts cut-off value for their industry, that corporation is included in the sample with certainty and is canvassed every quarter. When a new sample is selected, all new certainty cases are canvassed starting in the fourth quarter. Note that all certainty cases from the prior years' samples will remain active in the QFR survey if they still meet the in-scope criteria.

Sample selection. Simple random samples are selected from the eligible noncertainty units in the remaining industry-by-size strata. The sample in each cell is divided systematically into four panels that are introduced over the next year. Each noncertainty panel is in the survey for eight successive quarters. Each quarter, one noncertainty panel is rotated out and a new panel is rotated into the sample. This means that the noncertainty sample for adjacent quarters is seven-eighths identical, and is one half identical for quarters ending one year apart. This panel rotation scheme also means that panels from up to three different sample frames could be active in the QFR survey. Panels from the most recent sample are introduced into the QFR survey starting in the fourth quarter, with the remaining three panels being introduced, one at a time, into the sample in each succeeding quarter (i.e., quarters one, two, and three). Then this process starts over again with the new sample selected in the following year.

See *Table N – Composition of the Sample*, in the Summary Data Tables section of the current QFR publication (available at <http://www.census.gov/econ/qfr/index.html>) for the number of active corporations in the sample by NAICS sector and asset size for the current quarter.

As a result of the Paperwork Reduction Act of 1995, QFR sample units are subject to time-in / time-out constraints. If a sampled company has less than \$50 million in total assets and has been in the survey for eight quarters, that company is not eligible for selection again for the next ten years. If a company has total assets between \$50 million and \$250 million and has been in the survey for eight quarters, it is not eligible for selection again for the next two years. Because of the time-in / time-out constraints, it is necessary to evaluate the frame to ensure there are enough eligible units for the four panels of the current sample to be selected, and that there will remain enough units on the frame that will be eligible for selection in subsequent years. If there are too few units, the optimal sample size for the current year is reduced to allow enough units for future years' selections. This adjustment to the optimal sample size results in increased variance for these strata.

Sample maintenance. The file received from the IRS to create the QFR frame does not contain all corporate tax returns. This is due to several factors, including but not limited to, corporations filing late tax returns, mergers and acquisitions, spinoffs, corporate restructuring, etc. In an attempt to keep the coverage of certainty corporations as complete as possible, the QFR staff reviews current corporate news releases and public records to identify any potential additions and changes to the QFR target population. Corporations thus identified and thought to meet the QFR in-scope criteria are contacted to verify their in-scope status. Once verified, they will be included in the survey with certainty for the remainder of the year.

Nonresponse. Beginning with the fourth quarter 2010, the QFR implemented a new methodology to account for companies that are active in the sample but who do not respond to the questionnaire. Prior to fourth quarter of 2010, nonrespondent noncertainty sample companies were accounted for by adjusting the weight of the respondent companies. At the same time, certainty companies were imputed. The new methodology imputes data for all nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. The new imputation methodology will, on average, produce more accurate data estimates and better reflect current financial standing.

Estimation. The QFR uses a variable weight estimator. This estimator takes into account the panel rotation scheme described above as well as the sample maintenance techniques employed to keep the industry classification and company structure for active sample cases as up-to-date as possible. Data for those cases that are active in the sample but do not respond to the questionnaire are imputed (see Nonresponse paragraph above).

The estimates are calculated as follows:

$$\begin{aligned}\hat{X}_{kit} &= \left[\frac{(4 - b_{kit}) \hat{N}_{kit}^{(-2)} + \frac{4}{q_{kit}} \hat{N}_{kit}^{(-1)} + \frac{b_{kit}}{q_{kit}} \hat{N}_{kit}^{(0)}}{n_{kit}^{(-2)} + n_{kit}^{(-1)} + n_{kit}^{(0)}} \right] * \left[\sum_{h \in ki} \sum_{j \in hki} I_{jhki} x_{jhki} \right] \\ &= \left[\frac{\hat{N}_{kit}}{n_{kit}} \right] * [x_{kit}] \\ &= [\hat{W}_{kit}] * x_{kit}\end{aligned}$$

where:

$\hat{N}_{kit}^{(0)}$, $\hat{N}_{kit}^{(-1)}$, and $\hat{N}_{kit}^{(-2)}$, are the estimated population sizes in enumerated industry k and asset class i at time t for the sample from the current year frame (0), sample from prior year's frame (-1), and sample from prior prior year's frame (-2);

$n_{kit}^{(0)}$, $n_{kit}^{(-1)}$, and $n_{kit}^{(-2)}$ are the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t from the (up to) three eligible sample frame years;

q_{kit} is the total number of active panels in enumerated industry k and asset class i at time t (usually 8);

b_{kit} is the number of active panels in the sample from the current year frame in enumerated industry k and asset class i at time t (usually 1 in fourth quarter, 2 in first quarter, 3 in second quarter, and 4 in third quarter);

I_{jhki} is an indicator variable (either 1 or 0) indicating that company j was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

x_{jhki} is the reported or imputed data value for company j which was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

\hat{N}_{kit} is the estimated population size in enumerated industry k and asset class i at time t ;

n_{kit} is the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t ;

x_{kit} is the sum of reported and imputed data for cases in enumerated industry k and asset class i at time t ; and

\hat{W}_{kit} is the variable weight for enumerated industry k and asset class i at time t .

Note: Imputation for nonrespondent cases is performed for current quarter processing only. If an originally imputed case reports data for the current quarter after the initial publication, that case's reported data will be included in revisions to that quarter's data in the next scheduled publication; however, the original imputed data for the remaining nonresponding cases for that quarter will not be reimputed.

Sampling error. The sample used in this survey is one of many possible samples that could have been selected using the sampling methodology described earlier. Each of these possible samples would likely yield different results. These samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error (SE), which can be estimated from any one sample. The standard error is defined as the square root of the variance. The relative standard error (RSE) of an estimate is the standard error of the estimate divided by the estimate, and is usually expressed as a percent. It provides a measure of the variation of the data relative to the estimate being made. Note that measures of sampling variability, such as the standard error and relative standard error, are estimated from the sample and are also subject to sampling variability. *Table O – Sampling Variability*, in the Summary Data Tables section of the current QFR publication, gives the estimates of the relative standard error in percent for the estimates of net sales, depreciation, inventories, and total assets, and the estimates of standard error for income before income taxes.

Beginning with the third quarter 2006 publication, the methodology for calculating the sample variance changed. Prior methodology used a design-based approach, whereas the new methodology uses a model-based approach. This new approach provides a better estimate of sample variance in strata with few sample cases, and also reflects some of the variability due to our methods used to account for nonresponding companies. The relative standard errors presented in *Table O – Sampling Variability*, mentioned above, can be used to derive the standard error of the estimate. The standard error can be used to derive interval estimates with prescribed levels of confidence that the interval includes the average results of all samples:

- Intervals defined by one standard error above and below the sample estimate will contain the true value approximately 68 percent of the time.
- Intervals defined by 1.6 standard errors above and below the sample estimate will contain the true value approximately 90 percent of the time.
- Intervals defined by two standard errors above and below the sample estimate will contain the true value approximately 95 percent of the time.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in *Table 1.0 – Income Statement For Corporations in the NAICS Manufacturing Sector*, in the Financial Data Tables section of the current QFR publication, is \$525,000 million for a particular quarter and that the relative standard error for this estimate, as given in *Table O – Sampling Variability*, in the Summary Data Tables section, is 0.2 percent. Then the SE is calculated as:

$$\begin{aligned}
 SE(\hat{X}_{\text{kit}}) &= \left[\frac{RSE(\hat{X}_{\text{kit}})}{100} \right] * \hat{X}_{\text{kit}} \\
 &= \left[\frac{.2}{100} \right] * \$525,000 \text{ million} \\
 &= \$1,050 \text{ million}
 \end{aligned}$$

Therefore, a 90-percent confidence interval is:

$$\begin{aligned}
 & \$525,000 \text{ million} \pm 1.6 (\$1,050 \text{ million}) \\
 & = \$525,000 \pm \$1,680 \text{ million,} \\
 & \text{or } \$523,320 \text{ million to } \$526,680 \text{ million.}
 \end{aligned}$$

If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 90 percent of the intervals would contain the figure obtained from a complete enumeration.

Nonsampling error. The relative standard error estimates sampling variation, but does not measure all errors in the data. Nonsampling errors can be attributed to many possible sources:

- Coverage error, such as failure to accurately represent all population units in the sample, or the inability to obtain information about all sample cases;
- Response errors, possibly due to definitional difficulties or misreporting;
- Mistakes in recording or coding the data obtained;
- Other errors of coverage, collection, nonresponse, response, processing, or imputing for missing or inconsistent data.

These nonsampling errors also occur in complete censuses. Although no direct measures of these errors have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data to minimize their influence.

Data Quality Indicators. The QFR produces two indicators of data quality: the Unit Response Rate (URR) and the Total Quantity Response Rate (TQRR). The URR is defined as the percentage of sampled units (unweighted) that responded to the current quarter's survey. In determining the URR, a unit is classified as a respondent if it provided adequate information for key QFR data items. The TQRR is defined as the weighted estimated total of a key QFR data item that is either reported by a survey unit or acquired from some other information source (such as a publically available quarterly or annual report) and that is determined to be equivalent in quality to reported data. The TQRR is calculated for the QFR data items net sales, depreciation, income before income taxes, and total assets. The imputation rate, or the percentage of the weighted estimated total of a key QFR data item that is imputed for nonresponding units, is calculated as 100% minus TQRR. The current quarter Unit Response Rates and Total Quantity Response Rates are published in the QFR press releases available at <http://www.census.gov/econ/qfr>.

Adjustment for seasonal variation. The QFR seasonally adjusts net sales and net income after taxes for all manufacturing, all durable manufacturing, and all nondurable manufacturing; and net sales for all retail trade, using the X-13 ARIMA-SEATS¹ program.

Seasonal adjustment is the process of estimating and removing the seasonal elements in a data series. This adjustment eliminates the seasonal trend present in the series and reveals non-seasonal features and trends. The precision of the adjustment is dependent upon economic conditions and various other elements that introduce significant changes to seasonal patterns. A more stable climate will result in a more precise adjustment, while volatility can reduce precision, especially in the short-term.

Seasonally adjusted data are published in the QFR press releases available at <http://www.census.gov/econ/qfr>. The releases provide seasonally adjusted estimates for the current quarter, all previously published quarters in the current calendar year, and for eleven prior calendar years. All prior seasonally adjusted data are updated each quarter based on the most recent data and seasonal factors.

The seasonal adjustment models are periodically reviewed and updated to account for recent changes in seasonal trends. For more information about seasonal adjustment as it related to QFR, contact the Financial Reports Branch at 301-763-6600 or csd.qfr@census.gov.

¹ X-13ARIMA-SEATS is an updated version of the Census Bureau's X-12-ARIMA software. More information about X-13ARIMA-SEATS is available at <http://www.census.gov/srd/www/x13as/>.

CONVERSION TABLE FOR INCOME STATEMENT LONG TO SHORT FORMAT

LONG FORMAT

Net sales, receipts, and operating revenues	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
Dividend income	[5]	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	[5]	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	[5]	
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes:		
a. Federal	[6]	
b. Other	[6]	
Income (loss) after income taxes		
Extraordinary gains (losses), net of taxes	[9]	
Cumulative effect of accounting changes, net of taxes	[9]	
Net income (loss) for quarter		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment		
All other operating costs and expenses		
Income (loss) from operations		
Interest expense		
Dividend income		
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.		
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.		
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes		
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes		
Income (loss) after income taxes		

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes		
After income taxes		
Annual rate of profit on total assets:		
Before income taxes		
After income taxes		

SHORT FORMAT

[1] Net sales, receipts, and operating revenues	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
All other nonoperating income (expense)	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes	[6]	
Income (loss) after income taxes		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues		
Depreciation, depletion, and amortization of property, plant, and equipment		
All other operating costs and expenses		
Income (loss) from operations		
Interest expense		
All other nonoperating income (expense)		
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes		
Income (loss) after income taxes		

OPERATING RATIOS (see explanatory notes)

Annual rate of profit on stockholders' equity at end of period:		
Before income taxes		
After income taxes		
Annual rate of profit on total assets:		
Before income taxes		
After income taxes		

BALANCE SHEET RATIOS (based on succeeding table)

Total current assets to total current liabilities		
Total cash, U.S. Government and other securities, to total current liabilities.....		
Total stockholders' equity to total debt		

SUMMARY DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table A -- Rates of Change in Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Sales				
	4Q 2011	3Q 2012	4Q 2012	Rate of change	
				4Q 2011 to 4Q 2012	3Q 2012 to 4Q 2012
	(million dollars)			(percent)	
All manufacturing ¹	1,645,072	1,658,242	1,680,508	+2	+1
All nondurable manufacturing	888,790	884,915	892,250	0	³
Food	167,102	163,788	175,887	+5	+7
Beverage and tobacco products	41,907	45,186	43,851	+5	-3
Textile mills and textile product mills	9,032	9,642	9,584	+6	³
Apparel and leather products	23,249	23,802	23,406	³	³
Paper	31,666	32,350	32,008	³	³
Printing and related support activities	16,247	16,981	16,643	³	³
Petroleum and coal products	347,654	340,542	340,321	-2	³
Chemicals	206,552	205,525	204,834	-1	³
Basic chemicals, resins, and synthetics ²	68,086	67,878	65,785	-3	³
Pharmaceuticals and medicines ²	84,537	82,081	83,671	-1	+2
All other chemicals ²	53,929	55,566	55,378	+3	³
Plastics and rubber products	45,380	47,099	45,715	³	³
All durable manufacturing	756,282	773,327	788,258	+4	+2
Wood products	15,267	18,294	18,278	+20	³
Nonmetallic mineral products	23,655	28,428	25,155	+6	-12
Primary metals	58,492	58,833	56,078	-4	-5
Iron, steel, and ferroalloys ²	31,174	31,184	28,981	-7	-7
Nonferrous metals ²	22,303	22,253	21,688	-3	³
Foundries ²	5,016	5,397	5,409	³	³
Fabricated metal products	70,462	74,775	72,819	+3	³
Machinery	103,050	108,721	108,149	+5	³
Computer and electronic products	158,634	147,690	155,698	³	+5
Computer and peripheral equipment ²	53,143	47,951	54,520	+3	+14
Communications equipment ²	34,104	31,043	32,417	-5	+4
All other electronic products ²	71,386	68,696	68,761	³	³
Electrical equipment, appliances, and components	44,009	45,613	44,324	³	³
Transportation equipment	230,891	236,507	250,681	+9	+6
Motor vehicles and parts ²	147,306	153,659	163,116	+11	+6
Aerospace products and parts ²	67,425	66,586	70,640	+5	+6
Furniture and related products	13,720	15,745	15,893	+16	³
Miscellaneous manufacturing	38,103	38,720	41,183	³	³
All mining ¹	70,739	77,440	80,614	+14	+4
All wholesale trade ¹	537,333	553,810	577,588	+7	+4
All retail trade ¹	617,801	590,803	633,112	+2	+7
All information ¹	243,338	242,621	254,115	+4	+5
All professional and technical services (except legal services) ¹	109,274	107,864	114,334	+5	+6

¹ Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.

² Included in subsector above.

³ Sampling variability precludes characterizing change.

Table B -- Rates of Change in Profits Before Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹				
	4Q 2011	3Q 2012	4Q 2012	Rate of change	
				4Q 2011 to 4Q 2012	3Q 2012 to 4Q 2012
	(million dollars)			(percent)	
All manufacturing ²	156,292	171,011	130,097	-17	-24
All nondurable manufacturing	81,179	91,702	87,990	+8	-4
Food	8,339	9,771	9,377	+12	-4
Beverage and tobacco products	9,207	12,729	8,919	-3	-30
Textile mills and textile product mills	117	593	392	+234	-34
Apparel and leather products	2,151	3,041	2,200	+2	-28
Paper	1,571	2,267	1,660	+6	-27
Printing and related support activities	(414)	1,132	(232)	+44	⁵
Petroleum and coal products	24,990	27,777	27,821	+11	0
Chemicals	32,980	32,035	34,178	+4	+7
Basic chemicals, resins, and synthetics ³	3,829	4,842	865	-77	-82
Pharmaceuticals and medicines ³	19,134	18,392	23,010	+20	+25
All other chemicals ³	10,017	8,800	10,303	+3	+17
Plastics and rubber products	2,238	2,358	3,675	+64	+56
All durable manufacturing	75,114	79,309	42,107	-44	-47
Wood products	(139)	707	949	⁵	+34
Nonmetallic mineral products	(497)	2,422	(386)	+22	⁵
Primary metals	2,184	3,765	3,691	+69	⁴
Iron, steel, and ferroalloys ³	(180)	947	323	⁵	-66
Nonferrous metals ³	1,717	2,076	2,703	+57	+30
Foundries ³	647	742	666	⁴	-10
Fabricated metal products	3,916	7,318	6,076	+55	-17
Machinery	10,703	13,482	9,100	-15	-33
Computer and electronic products	34,348	22,451	28,932	-16	+29
Computer and peripheral equipment ³	19,339	4,319	13,146	-32	+204
Communications equipment ³	6,018	6,355	6,884	+14	+8
All other electronic products ³	8,992	11,777	8,902	⁴	-24
Electrical equipment, appliances, and components	5,314	5,995	6,595	+24	+10
Transportation equipment	15,626	16,649	(19,268)	⁵	⁵
Motor vehicles and parts ³	9,107	8,378	(28,190)	⁵	⁵
Aerospace products and parts ³	4,851	6,606	7,407	+53	+12
Furniture and related products	(446)	864	567	⁵	-34
Miscellaneous manufacturing	4,105	5,654	5,850	+43	⁴
All mining ²	6,046	694	(540)	⁵	⁵
All wholesale trade ²	8,451	13,473	10,347	+22	-23
All retail trade ²	31,853	23,449	32,675	+3	+39
All information ²	8,851	36,636	18,189	+106	-50
All professional and technical services (except legal services) ²	9,533	8,665	12,707	+33	+47

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.⁴ Sampling variability precludes characterizing change.⁵ Change from gain to loss or vice versa.

Table C -- Rates of Change in Profits After Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income after income taxes ¹				
	4Q 2011	3Q 2012	4Q 2012	Rate of change	
				4Q 2011 to 4Q 2012	3Q 2012 to 4Q 2012
	(million dollars)			(percent)	
All manufacturing ²	136,018	137,158	129,723	-5	-5
All nondurable manufacturing	64,143	75,378	71,870	+12	-5
Food	6,490	7,692	7,492	+15	-3
Beverage and tobacco products	6,823	9,943	7,059	+3	-29
Textile mills and textile product mills	45	515	339	+660	-34
Apparel and leather products	1,754	2,324	1,787	+2	-23
Paper	1,242	1,722	1,231	⁴	-29
Printing and related support activities	(492)	1,104	(397)	+19	⁵
Petroleum and coal products	22,918	23,014	22,506	-2	-2
Chemicals	23,665	27,324	28,550	+21	+4
Basic chemicals, resins, and synthetics ³	2,897	4,098	1,079	-63	-74
Pharmaceuticals and medicines ³	13,063	16,801	18,829	+44	+12
All other chemicals ³	7,706	6,425	8,642	+12	+35
Plastics and rubber products	1,699	1,741	3,303	+94	+90
All durable manufacturing	71,875	61,780	57,853	-20	-6
Wood products	(177)	820	726	⁵	-12
Nonmetallic mineral products	(482)	2,173	(343)	+29	⁵
Primary metals	1,748	3,006	2,692	+54	-10
Iron, steel, and ferroalloys ³	(8)	781	150	⁵	-81
Nonferrous metals ³	1,275	1,664	2,058	+61	+24
Foundries ³	482	561	484	⁴	-14
Fabricated metal products	2,937	6,006	4,407	+50	-27
Machinery	8,482	10,253	6,872	-19	-33
Computer and electronic products	26,052	15,632	20,922	-20	+34
Computer and peripheral equipment ³	14,850	1,436	8,398	-43	+485
Communications equipment ³	4,779	4,868	5,587	+17	+15
All other electronic products ³	6,423	9,327	6,937	+8	-26
Electrical equipment, appliances, and components	4,981	5,169	5,923	+19	+15
Transportation equipment	25,030	13,327	11,117	-56	-17
Motor vehicles and parts ³	19,887	6,929	5,422	-73	-22
Aerospace products and parts ³	4,012	5,195	4,641	+16	-11
Furniture and related products	(339)	686	484	⁵	-30
Miscellaneous manufacturing	3,643	4,709	5,054	+39	⁴
All mining ²	5,047	1,278	(1,404)	⁵	⁵
All wholesale trade ²	5,939	9,746	7,273	+22	-25
All retail trade ²	19,616	15,216	23,065	+18	+52
All information ²	5,077	24,251	16,737	+230	-31
All professional and technical services (except legal services) ²	7,367	6,241	10,508	+43	+68

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.⁴ Sampling variability precludes characterizing change.⁵ Change from gain to loss or vice versa.

Table D -- Profits per Dollar of Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(cents)					(cents)				
All manufacturing ²	9.5	10.9	11.6	10.3	7.7	8.3	8.8	9.4	8.3	7.7
All nondurable manufacturing	9.1	10.6	11.3	10.4	9.9	7.2	8.5	9.3	8.5	8.1
Food	5.0	5.2	5.3	6.0	5.3	3.9	4.1	4.1	4.7	4.3
Beverage and tobacco products	22.0	25.8	26.2	28.2	20.3	16.3	19.4	19.6	22.0	16.1
Textile mills and textile product mills	1.3	3.8	4.5	6.2	4.1	0.5	3.2	4.0	5.3	3.5
Apparel and leather products	9.3	10.2	11.0	12.8	9.4	7.5	7.9	8.1	9.8	7.6
Paper	5.0	5.3	5.5	7.0	5.2	3.9	3.6	4.3	5.3	3.9
Printing and related support activities	(2.6)	5.6	6.1	6.7	(1.4)	(3.0)	5.2	6.4	6.5	(2.4)
Petroleum and coal products	7.2	8.2	9.7	8.2	8.2	6.6	6.8	8.6	6.8	6.6
Chemicals	16.0	18.2	17.4	15.6	16.7	11.5	14.6	14.0	13.3	13.9
Basic chemicals, resins, and synthetics ³	5.6	9.8	9.4	7.1	1.3	4.3	7.8	7.3	6.0	1.6
Pharmaceuticals and medicines ³	22.6	27.3	23.5	22.4	27.5	15.5	22.8	19.6	20.5	22.5
All other chemicals ³	18.6	15.9	18.8	15.8	18.6	14.3	11.8	14.4	11.6	15.6
Plastics and rubber products	4.9	6.1	7.7	5.0	8.0	3.7	4.8	6.2	3.7	7.2
All durable manufacturing	9.9	11.4	12.0	10.3	5.3	9.5	9.1	9.5	8.0	7.3
Wood products	(0.9)	2.4	4.7	3.9	5.2	(1.2)	1.9	3.8	4.5	4.0
Nonmetallic mineral products	(2.1)	(3.7)	7.4	8.5	(1.5)	(2.0)	(3.5)	6.7	7.6	(1.4)
Primary metals	3.7	7.8	8.9	6.4	6.6	3.0	6.3	6.0	5.1	4.8
Iron, steel, and ferroalloys ³	(0.6)	4.4	6.5	3.0	1.1	0.0	3.1	3.2	2.5	0.5
Nonferrous metals ³	7.7	11.0	10.8	9.3	12.5	5.7	9.6	8.7	7.5	9.5
Foundries ³	12.9	14.7	15.2	13.8	12.3	9.6	11.5	11.9	10.4	8.9
Fabricated metal products	5.6	9.7	10.9	9.8	8.3	4.2	8.2	9.1	8.0	6.1
Machinery	10.4	12.0	13.3	12.4	8.4	8.2	9.3	10.1	9.4	6.4
Computer and electronic products	21.7	24.4	22.7	15.2	18.6	16.4	19.0	17.6	10.6	13.4
Computer and peripheral equipment ³	36.4	42.2	34.4	9.0	24.1	27.9	32.8	26.6	3.0	15.4
Communications equipment ³	17.7	16.0	16.8	20.5	21.2	14.0	12.8	13.6	15.7	17.2
All other electronic products ³	12.6	16.1	17.0	17.1	13.0	9.0	12.5	13.1	13.6	10.1
Electrical equipment, appliances, and components	12.1	12.1	13.4	13.1	14.9	11.3	10.5	11.5	11.3	13.4
Transportation equipment	6.8	6.9	8.1	7.0	(7.7)	10.8	5.3	6.8	5.6	4.4
Motor vehicles and parts ³	6.2	5.6	6.3	5.5	(17.3)	13.5	4.5	5.9	4.5	3.3
Aerospace products and parts ³	7.2	9.0	11.3	9.9	10.5	6.0	6.6	8.5	7.8	6.6
Furniture and related products	(3.3)	4.1	5.7	5.5	3.6	(2.5)	3.8	4.7	4.4	3.0
Miscellaneous manufacturing	10.8	11.6	5.9	14.6	14.2	9.6	10.2	3.4	12.2	12.3
All mining ²	8.6	21.0	11.5	0.9	(0.7)	7.1	16.9	9.5	1.7	(1.7)
All wholesale trade ²	1.6	2.4	2.8	2.4	1.8	1.1	1.3	2.0	1.8	1.3
All retail trade ²	5.2	4.2	4.8	4.0	5.2	3.2	2.7	3.2	2.6	3.6
All information ²	3.6	15.2	13.2	15.1	7.2	2.1	11.2	10.5	10.0	6.6
All professional and technical services (except legal services) ²	8.7	6.9	8.5	8.0	11.1	6.7	5.3	5.9	5.8	9.2

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.

Table E -- Profits per Dollar of Sales
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(cents)					(cents)				
All manufacturing	9.5	10.9	11.6	10.3	7.7	8.3	8.8	9.4	8.3	7.7
Under \$5 million ²	0.3	8.5	8.1	7.4	1.9	(0.4)	7.7	7.4	6.7	1.3
\$5 million to less than \$10 million	2.4	7.2	8.3	7.1	3.5	1.8	6.6	7.4	6.4	2.8
\$10 million to less than \$25 million	4.0	6.0	7.6	6.7	5.5	3.3	5.2	6.6	5.8	4.7
\$25 million to less than \$50 million	4.6	6.1	5.9	6.0	4.4	3.9	5.2	5.0	5.2	4.1
\$50 million to less than \$100 million	3.9	5.9	5.7	5.1	5.2	3.0	4.9	4.7	4.3	4.6
\$100 million to less than \$250 million	2.8	4.6	4.8	3.7	4.1	2.1	3.4	3.6	2.8	3.2
\$250 million to less than \$1 billion	3.8	4.3	5.7	4.9	4.8	3.2	3.4	4.4	3.8	3.8
\$1 billion and over	11.5	12.6	13.3	11.8	8.8	10.1	10.0	10.6	9.4	9.1
All durable manufacturing	9.9	11.4	12.0	10.3	5.3	9.5	9.1	9.5	8.0	7.3
Under \$5 million ²	0.6	8.6	8.9	7.9	2.6	(0.2)	7.7	8.1	7.1	1.9
\$5 million to less than \$10 million	4.1	7.6	8.6	7.3	3.9	3.5	6.8	7.6	6.6	3.1
\$10 million to less than \$25 million	4.7	6.4	8.1	7.0	4.9	3.8	5.3	7.0	5.9	4.1
\$25 million to less than \$50 million	4.1	5.7	5.2	5.5	4.4	3.6	4.7	4.4	4.7	4.1
\$50 million to less than \$100 million	3.8	6.5	6.5	5.7	3.6	2.9	5.5	5.4	4.8	3.0
\$100 million to less than \$250 million	1.1	4.8	4.8	3.7	4.3	0.2	3.4	3.5	2.7	3.4
\$250 million to less than \$1 billion	3.2	4.3	5.7	4.1	4.1	2.7	3.5	4.4	3.3	2.9
\$1 billion and over	13.0	13.8	14.3	12.3	6.0	12.7	10.9	11.2	9.4	9.2
All nondurable manufacturing	9.1	10.6	11.3	10.4	9.9	7.2	8.5	9.3	8.5	8.1
Under \$5 million ²	(0.2)	8.4	6.5	6.3	0.4	(0.7)	7.7	5.7	5.7	0.0
\$5 million to less than \$10 million	(0.3)	6.7	7.7	6.8	3.0	(0.9)	6.3	7.0	6.2	2.4
\$10 million to less than \$25 million	3.0	5.4	6.8	6.2	6.4	2.6	4.9	5.9	5.6	5.7
\$25 million to less than \$50 million	5.3	6.6	6.9	6.8	4.5	4.5	5.9	5.9	5.9	4.1
\$50 million to less than \$100 million	4.0	5.3	5.0	4.5	6.5	3.2	4.3	4.0	3.8	6.1
\$100 million to less than \$250 million	4.7	4.4	4.8	3.7	3.8	4.0	3.3	3.7	3.0	3.0
\$250 million to less than \$1 billion	4.7	4.3	5.7	6.1	5.9	3.8	3.2	4.3	4.5	5.0
\$1 billion and over	10.4	11.7	12.5	11.4	11.0	8.2	9.4	10.3	9.4	8.9

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table F -- Annual Rates of Profit on Stockholders' Equity

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(percent)					(percent)				
All manufacturing ²	18.0	20.1	21.9	18.7	14.2	15.6	16.1	17.6	15.0	14.2
All nondurable manufacturing	18.7	21.2	23.1	20.4	19.5	14.8	17.1	19.0	16.7	15.9
Food	15.6	15.3	15.3	17.6	16.4	12.1	12.0	12.0	13.9	13.1
Beverage and tobacco products	25.0	27.0	31.6	32.8	23.0	18.5	20.3	23.7	25.6	18.2
Textile mills and textile product mills	3.1	9.1	11.2	14.5	9.6	1.2	7.6	10.1	12.6	8.3
Apparel and leather products	23.0	23.8	25.6	31.0	22.3	18.8	18.6	18.9	23.7	18.1
Paper	13.3	14.4	15.1	19.0	14.0	10.6	9.8	11.8	14.4	10.4
Printing and related support activities	(12.8)	29.2	30.3	32.8	(7.9)	(15.3)	27.0	31.7	32.0	(13.4)
Petroleum and coal products	19.3	21.7	26.8	21.7	21.5	17.7	18.2	23.7	18.0	17.4
Chemicals	19.0	21.9	21.4	17.4	18.6	13.7	17.6	17.2	14.8	15.6
Basic chemicals, resins, and synthetics ³	15.0	27.7	26.1	17.3	3.3	11.4	22.0	20.1	14.6	4.1
Pharmaceuticals and medicines ³	18.1	20.7	18.0	16.5	20.7	12.4	17.3	15.0	15.0	16.9
All other chemicals ³	23.9	21.4	27.1	19.9	22.6	18.4	15.8	20.8	14.5	19.0
Plastics and rubber products	16.6	19.5	24.7	16.0	25.2	12.6	15.3	20.0	11.8	22.6
All durable manufacturing	17.3	19.1	20.7	17.0	9.1	16.5	15.2	16.4	13.3	12.5
Wood products	(2.6)	6.9	15.6	12.1	16.0	(3.3)	5.5	12.7	14.1	12.3
Nonmetallic mineral products	(2.4)	(3.9)	10.0	11.6	(1.9)	(2.3)	(3.7)	9.0	10.4	(1.7)
Primary metals	7.9	17.2	19.2	12.6	12.6	6.4	13.8	13.0	10.1	9.2
Iron, steel, and ferroalloys ³	(2.1)	16.0	23.3	9.6	3.4	(0.1)	11.0	11.4	8.0	1.6
Nonferrous metals ³	10.9	16.1	15.2	12.5	16.5	8.1	14.1	12.3	10.0	12.6
Foundries ³	21.6	26.4	27.8	21.8	19.0	16.1	20.8	21.8	16.5	13.8
Fabricated metal products	15.0	26.1	30.7	26.3	22.4	11.2	22.1	25.7	21.6	16.3
Machinery	20.1	22.2	26.3	22.5	15.2	15.9	17.3	20.0	17.1	11.5
Computer and electronic products	22.0	21.9	20.4	13.5	17.4	16.7	17.1	15.8	9.4	12.6
Computer and peripheral equipment ³	42.7	39.7	31.5	8.2	25.0	32.8	30.8	24.4	2.7	16.0
Communications equipment ³	16.6	14.0	14.3	17.7	18.9	13.1	11.2	11.6	13.6	15.4
All other electronic products ³	12.0	14.1	15.5	15.2	11.5	8.6	11.0	11.9	12.0	8.9
Electrical equipment, appliances, and components	11.7	11.5	13.3	12.7	14.0	11.0	10.0	11.5	11.0	12.6
Transportation equipment	24.2	24.1	28.1	22.8	(28.1)	38.7	18.6	23.6	18.3	16.2
Motor vehicles and parts ³	22.7	21.0	23.5	18.5	(66.2)	49.6	17.0	21.9	15.3	12.7
Aerospace products and parts ³	27.0	30.7	38.4	32.8	39.9	22.3	22.4	28.8	25.8	25.0
Furniture and related products	(11.4)	14.3	20.9	20.6	13.0	(8.6)	13.1	17.4	16.4	11.1
Miscellaneous manufacturing	12.7	13.4	7.2	17.9	17.8	11.3	11.8	4.2	14.9	15.4
All mining ²	5.3	12.4	6.5	0.5	(0.4)	4.4	10.0	5.4	1.0	(1.1)
All wholesale trade ²	11.4	17.2	20.2	17.1	13.1	8.0	9.3	14.5	12.4	9.2
All retail trade ²	28.4	22.2	24.5	20.1	27.4	17.5	14.2	16.7	13.0	19.4
All information ²	4.9	19.5	17.3	19.5	9.9	2.8	14.3	13.8	12.9	9.1
All professional and technical services (except legal services) ²	16.0	12.0	15.7	14.4	21.0	12.4	9.2	10.9	10.3	17.4

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.

Table G -- Annual Rates of Profit on Stockholders' Equity
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(percent)					(percent)				
All manufacturing	18.0	20.1	21.9	18.7	14.2	15.6	16.1	17.6	15.0	14.2
Under \$5 million ²	1.8	45.7	44.6	39.2	10.0	(2.0)	41.5	40.2	35.2	6.7
\$5 million to less than \$10 million	10.6	31.4	35.4	28.1	13.6	8.1	28.5	31.8	25.5	10.9
\$10 million to less than \$25 million	14.8	22.5	28.5	23.9	20.5	12.3	19.4	24.8	20.7	17.8
\$25 million to less than \$50 million	16.5	20.4	20.2	20.9	15.7	14.2	17.5	17.2	17.9	14.4
\$50 million to less than \$100 million	12.9	19.3	20.8	17.6	18.5	10.2	16.0	17.0	14.9	16.5
\$100 million to less than \$250 million	8.8	13.9	14.6	11.8	13.3	6.5	10.2	11.0	8.9	10.3
\$250 million to less than \$1 billion	9.8	11.3	15.6	13.0	12.7	8.1	8.9	11.9	10.0	10.0
\$1 billion and over	19.2	20.3	21.8	18.6	14.2	16.8	16.1	17.5	14.8	14.6
All durable manufacturing	17.3	19.1	20.7	17.0	9.1	16.5	15.2	16.4	13.3	12.5
Under \$5 million ²	3.0	44.1	47.8	40.6	13.1	(1.2)	39.9	43.6	36.4	9.5
\$5 million to less than \$10 million	16.2	29.7	34.1	26.4	13.6	13.9	26.4	30.2	23.8	11.0
\$10 million to less than \$25 million	15.7	21.5	27.6	22.7	16.5	12.7	18.0	23.9	19.3	13.8
\$25 million to less than \$50 million	13.8	18.3	16.9	18.7	14.9	12.0	15.1	14.1	15.9	13.9
\$50 million to less than \$100 million	10.8	18.6	20.8	17.1	11.1	8.2	15.7	17.3	14.6	9.0
\$100 million to less than \$250 million	2.9	13.2	14.0	11.2	13.7	0.6	9.5	10.3	8.0	10.7
\$250 million to less than \$1 billion	7.2	10.3	14.6	9.7	9.5	6.1	8.3	11.3	7.9	6.9
\$1 billion and over	19.0	19.3	20.5	16.9	8.5	18.6	15.2	16.0	12.9	13.1
All nondurable manufacturing	18.7	21.2	23.1	20.4	19.5	14.8	17.1	19.0	16.7	15.9
Under \$5 million ²	(1.2)	49.2	37.0	36.0	2.4	(4.1)	45.2	32.5	32.1	(0.1)
\$5 million to less than \$10 million	(1.8)	34.9	38.5	31.7	13.3	(4.8)	32.5	35.2	29.0	10.7
\$10 million to less than \$25 million	13.1	24.6	30.3	26.3	28.3	11.6	22.1	26.6	23.8	25.5
\$25 million to less than \$50 million	21.5	24.1	25.2	24.5	17.1	18.3	21.7	21.7	21.0	15.5
\$50 million to less than \$100 million	15.8	20.2	20.9	18.3	27.5	12.8	16.4	16.6	15.3	25.6
\$100 million to less than \$250 million	16.4	14.9	15.6	12.7	12.7	14.0	11.3	12.0	10.1	9.9
\$250 million to less than \$1 billion	14.9	13.2	17.3	19.2	18.7	11.9	9.9	13.1	14.1	15.9
\$1 billion and over	19.3	21.2	23.1	20.2	19.6	15.2	17.0	19.0	16.6	15.9

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table H -- Historical Rates of Return
For Corporations in the NAICS Manufacturing Sector ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	10.2	6.9	4.1	2.8	2002 Q1.....	8.0	5.5	3.6	2.5
Q2.....	12.3	8.6	4.7	3.3	Q2.....	14.2	10.2	6.0	4.3
Q3.....	10.3	6.5	3.9	2.5	Q3.....	13.0	8.8	5.5	3.7
Q4.....	4.4	3.1	1.7	1.2	Q4.....	8.0	5.4	3.3	2.2
1992 Q1.....	(25.7)	(17.5)	(9.6)	(6.5)	2003 Q1.....	16.8	12.6	7.2	5.4
Q2.....	16.1	11.4	5.7	4.0	Q2.....	15.9	11.9	7.0	5.3
Q3.....	14.0	10.4	5.1	3.8	Q3.....	14.4	10.8	6.3	4.7
Q4.....	6.9	3.7	2.4	1.3	Q4.....	15.6	13.2	7.2	6.1
1993 Q1.....	4.4	4.3	1.6	1.5	2004 Q1.....	18.4	14.3	8.5	6.6
Q2.....	14.4	9.7	4.9	3.3	Q2.....	22.5	17.4	9.8	7.6
Q3.....	14.3	9.5	5.0	3.3	Q3.....	21.2	16.2	9.4	7.2
Q4.....	12.1	8.5	4.1	2.9	Q4.....	19.1	15.3	8.6	6.9
1994 Q1.....	18.6	13.1	6.6	4.6	2005 Q1.....	20.0	15.3	9.3	7.1
Q2.....	23.6	17.0	7.9	5.7	Q2.....	23.1	17.9	10.2	7.9
Q3.....	23.3	16.6	8.0	5.6	Q3.....	23.3	17.8	10.3	7.8
Q4.....	22.2	16.2	7.5	5.5	Q4.....	20.6	15.7	9.0	6.8
1995 Q1.....	24.4	17.4	8.6	6.2	2006 Q1.....	22.9	18.4	10.7	8.6
Q2.....	25.6	18.5	8.9	6.4	Q2.....	23.9	18.3	10.8	8.2
Q3.....	22.4	16.0	8.0	5.7	Q3.....	24.0	18.4	11.2	8.6
Q4.....	16.4	12.2	5.7	4.3	Q4.....	19.5	15.1	9.2	7.1
1996 Q1.....	21.5	15.6	7.9	5.7	2007 Q1.....	21.5	16.9	10.6	8.4
Q2.....	24.8	17.7	8.7	6.2	Q2.....	23.8	18.8	11.3	8.9
Q3.....	24.8	18.3	8.9	6.6	Q3.....	20.0	10.8	9.6	5.2
Q4.....	20.0	15.1	7.2	5.4	Q4.....	17.5	14.3	8.4	6.9
1997 Q1.....	23.1	17.0	8.8	6.5	2008 Q1.....	19.4	15.2	9.6	7.5
Q2.....	25.3	18.3	9.3	6.8	Q2.....	18.5	14.2	8.3	6.3
Q3.....	23.4	16.8	8.8	6.3	Q3.....	21.6	16.2	9.8	7.4
Q4.....	18.8	14.7	6.9	5.4	Q4.....	(11.8)	(13.8)	(5.6)	(6.6)
1998 Q1.....	25.9	20.0	10.1	7.8	2009 Q1.....	7.8	5.5	4.3	3.0
Q2.....	20.8	14.9	7.7	5.5	Q2.....	14.2	11.2	6.1	4.8
Q3.....	22.3	16.5	8.4	6.2	Q3.....	17.0	13.8	9.4	7.6
Q4.....	15.9	11.8	5.9	4.4	Q4.....	14.7	12.6	8.2	7.0
1999 Q1.....	21.7	15.9	8.4	6.2	2010 Q1.....	18.2	14.2	10.3	8.0
Q2.....	25.0	18.2	9.2	6.7	Q2.....	18.2	15.0	9.7	8.0
Q3.....	22.8	16.7	8.7	6.3	Q3.....	19.3	15.8	10.6	8.7
Q4.....	21.1	15.1	8.0	5.7	Q4.....	17.8	15.0	10.0	8.4
2000 Q1.....	24.3	18.0	9.6	7.1	2011 Q1.....	20.8	16.7	11.7	9.4
Q2.....	23.7	17.2	9.4	6.8	Q2.....	22.8	18.5	12.2	9.9
Q3.....	21.5	15.7	8.7	6.4	Q3.....	20.9	17.0	11.2	9.1
Q4.....	13.5	9.1	5.5	3.7	Q4.....	18.0	15.6	9.5	8.3
2001 Q1.....	2.6	0.0	1.1	0.0	2012 Q1.....	20.1	16.1	10.9	8.8
Q2.....	8.5	5.2	3.6	2.2	Q2.....	21.9	17.6	11.6	9.4
Q3.....	4.4	2.1	1.9	0.9	Q3.....	18.7	15.0	10.3	8.3
Q4.....	2.5	0.5	1.1	0.2	Q4.....	14.2	14.2	7.7	7.7

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table I -- Historical Rates of Return
For Corporations in the NAICS Mining Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	8.4	6.0	6.4	4.6	2002 Q1.....	3.9	3.7	5.9	5.6
Q2.....	6.4	4.8	5.0	3.8	Q2.....	7.0	5.8	9.3	7.7
Q3.....	4.4	3.4	3.4	2.6	Q3.....	8.2	6.5	11.0	8.7
Q4.....	(3.4)	(3.7)	(2.6)	(2.8)	Q4.....	(5.0)	(5.8)	(6.2)	(7.3)
1992 Q1.....	(10.9)	(8.2)	(9.8)	(7.4)	2003 Q1.....	16.8	12.9	19.7	15.1
Q2.....	2.0	1.7	1.8	1.5	Q2.....	13.8	10.4	17.1	12.8
Q3.....	3.7	2.0	3.2	1.7	Q3.....	14.3	10.4	18.1	13.2
Q4.....	2.8	1.5	2.3	1.2	Q4.....	7.8	5.3	9.9	6.7
1993 Q1.....	2.8	2.8	2.4	2.4	2004 Q1.....	17.6	13.1	22.9	16.9
Q2.....	11.7	8.6	10.5	7.7	Q2.....	20.1	14.9	25.8	19.1
Q3.....	5.0	4.0	4.4	3.5	Q3.....	19.2	14.1	24.2	17.8
Q4.....	0.6	1.0	0.5	0.9	Q4.....	19.8	16.3	25.5	20.9
1994 Q1.....	(3.9)	(5.7)	(3.4)	(5.0)	2005 Q1.....	22.6	16.5	29.2	21.3
Q2.....	9.2	7.2	7.9	6.1	Q2.....	26.6	20.3	33.0	25.2
Q3.....	7.4	5.7	6.3	4.8	Q3.....	27.5	21.4	33.6	26.1
Q4.....	1.3	1.1	1.1	0.9	Q4.....	31.9	24.3	36.8	28.1
1995 Q1.....	2.8	2.4	2.7	2.3	2006 Q1.....	31.4	23.2	38.4	28.4
Q2.....	8.4	6.3	7.7	5.8	Q2.....	34.9	26.8	46.9	36.1
Q3.....	(6.1)	(4.2)	(5.7)	(3.9)	Q3.....	31.4	23.2	42.6	31.5
Q4.....	4.9	3.7	4.4	3.3	Q4.....	28.0	22.3	38.7	30.8
1996 Q1.....	9.3	7.0	8.5	6.4	2007 Q1.....	17.8	13.4	26.4	19.9
Q2.....	16.2	11.9	14.6	10.7	Q2.....	20.3	14.5	28.5	20.4
Q3.....	16.7	15.7	15.4	14.5	Q3.....	24.9	18.2	35.7	26.1
Q4.....	14.2	10.8	12.7	9.7	Q4.....	20.2	15.3	27.9	21.1
1997 Q1.....	18.7	13.5	18.0	13.0	2008 Q1.....	19.9	15.3	26.0	19.9
Q2.....	13.2	9.1	13.5	9.3	Q2.....	16.7	12.6	19.6	14.8
Q3.....	14.1	10.4	14.5	10.7	Q3.....	49.1	35.5	64.6	46.6
Q4.....	(0.2)	0.5	(0.2)	0.4	Q4.....	(43.5)	(33.5)	(67.4)	(51.9)
1998 Q1.....	6.0	3.6	6.2	3.7	2009 Q1.....	(35.2)	(23.3)	(63.2)	(41.7)
Q2.....	3.2	2.7	3.2	2.7	Q2.....	3.9	3.5	7.4	6.6
Q3.....	(1.4)	(0.1)	(1.6)	(0.2)	Q3.....	6.0	5.5	11.1	10.2
Q4.....	(36.0)	(29.0)	(34.4)	(27.7)	Q4.....	8.2	7.1	14.3	12.4
1999 Q1.....	(4.1)	(3.6)	(4.3)	(3.8)	2010 Q1.....	19.1	14.3	33.3	24.9
Q2.....	1.1	0.7	1.1	0.7	Q2.....	12.6	10.3	23.5	19.1
Q3.....	10.9	8.5	10.3	8.1	Q3.....	15.3	12.9	27.8	23.3
Q4.....	2.3	2.0	2.1	1.8	Q4.....	7.7	7.1	13.8	12.7
2000 Q1.....	9.1	7.1	8.5	6.5	2011 Q1.....	10.2	8.7	18.0	15.4
Q2.....	19.4	14.9	17.9	13.8	Q2.....	22.9	17.3	38.3	29.1
Q3.....	24.8	19.7	23.5	18.6	Q3.....	18.2	14.3	30.6	24.0
Q4.....	28.8	24.0	24.0	20.0	Q4.....	5.3	4.4	8.6	7.1
2001 Q1.....	30.9	21.0	25.4	17.3	2012 Q1.....	12.4	10.0	21.0	16.9
Q2.....	25.7	18.4	25.4	18.1	Q2.....	6.5	5.4	11.5	9.5
Q3.....	4.7	3.3	5.5	3.9	Q3.....	0.5	1.0	0.9	1.7
Q4.....	(3.1)	(2.8)	(4.3)	(3.8)	Q4.....	(0.4)	(1.1)	(0.7)	(1.7)

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table J -- Historical Rates of Return
For Corporations in the NAICS Wholesale Trade Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	6.0	3.0	0.8	0.4	2002 Q1.....	12.3	8.1	2.0	1.3
Q2.....	8.2	4.5	1.1	0.6	Q2.....	17.1	12.0	2.7	1.9
Q3.....	9.4	5.8	1.2	0.8	Q3.....	15.1	9.8	2.3	1.5
Q4.....	7.8	3.8	1.0	0.5	Q4.....	13.9	9.0	2.1	1.4
1992 Q1.....	6.0	2.7	0.8	0.3	2003 Q1.....	12.1	8.1	1.9	1.3
Q2.....	9.7	6.2	1.2	0.8	Q2.....	14.6	9.5	2.2	1.5
Q3.....	9.8	6.0	1.2	0.8	Q3.....	16.8	11.9	2.6	1.8
Q4.....	10.0	6.5	1.2	0.8	Q4.....	15.0	7.8	2.2	1.1
1993 Q1.....	4.8	2.7	0.6	0.4	2004 Q1.....	17.8	13.3	2.7	2.0
Q2.....	15.4	9.8	2.0	1.3	Q2.....	23.0	15.9	3.4	2.3
Q3.....	8.3	5.0	1.1	0.7	Q3.....	23.0	16.6	3.5	2.5
Q4.....	12.6	8.8	1.6	1.1	Q4.....	20.3	15.5	3.0	2.3
1994 Q1.....	12.1	8.1	1.6	1.1	2005 Q1.....	18.5	12.6	2.8	1.9
Q2.....	14.1	9.3	1.9	1.2	Q2.....	24.6	18.6	3.7	2.8
Q3.....	1.2	(3.3)	0.2	(0.4)	Q3.....	21.2	15.2	3.2	2.3
Q4.....	11.3	6.7	1.4	0.8	Q4.....	24.3	17.5	3.4	2.4
1995 Q1.....	13.0	8.6	1.7	1.1	2006 Q1.....	19.4	14.2	2.8	2.1
Q2.....	14.0	8.7	1.8	1.1	Q2.....	22.0	15.3	3.1	2.2
Q3.....	14.2	9.6	1.9	1.3	Q3.....	24.5	17.4	3.5	2.5
Q4.....	14.8	9.7	1.9	1.2	Q4.....	19.7	13.4	2.8	1.9
1996 Q1.....	16.5	10.6	2.1	1.4	2007 Q1.....	18.7	14.3	2.8	2.1
Q2.....	15.8	10.0	2.0	1.3	Q2.....	22.5	16.1	3.2	2.3
Q3.....	15.8	10.2	2.1	1.3	Q3.....	19.5	13.8	2.8	2.0
Q4.....	15.3	9.1	2.0	1.2	Q4.....	16.8	11.4	2.3	1.5
1997 Q1.....	15.5	10.2	2.1	1.4	2008 Q1.....	13.2	8.8	1.8	1.2
Q2.....	17.6	11.8	2.5	1.7	Q2.....	18.1	13.5	2.4	1.8
Q3.....	19.1	12.5	2.8	1.8	Q3.....	17.1	12.6	2.3	1.7
Q4.....	13.9	8.5	2.0	1.2	Q4.....	(7.1)	(8.9)	(1.0)	(1.3)
1998 Q1.....	12.9	7.8	2.0	1.2	2009 Q1.....	0.2	(1.3)	0.0	(0.2)
Q2.....	14.7	9.4	2.2	1.4	Q2.....	8.3	5.6	1.3	0.9
Q3.....	14.9	10.2	2.2	1.5	Q3.....	10.0	7.3	1.5	1.1
Q4.....	10.1	6.7	1.5	1.0	Q4.....	13.9	9.4	2.0	1.4
1999 Q1.....	12.7	7.8	2.0	1.2	2010 Q1.....	11.0	7.8	1.7	1.2
Q2.....	14.8	9.7	2.3	1.5	Q2.....	15.7	11.2	2.4	1.7
Q3.....	16.2	11.0	2.4	1.7	Q3.....	15.5	11.2	2.3	1.7
Q4.....	12.8	7.3	1.8	1.0	Q4.....	13.7	9.6	2.0	1.4
2000 Q1.....	18.1	10.9	2.6	1.6	2011 Q1.....	16.8	12.2	2.4	1.8
Q2.....	16.4	10.0	2.4	1.4	Q2.....	17.7	12.7	2.5	1.8
Q3.....	16.5	10.0	2.4	1.5	Q3.....	17.8	12.6	2.5	1.8
Q4.....	13.5	7.7	1.9	1.1	Q4.....	11.4	8.0	1.6	1.1
2001 Q1.....	8.6	4.8	1.3	0.7	2012 Q1.....	17.2	9.3	2.4	1.3
Q2.....	12.0	6.7	1.8	1.0	Q2.....	20.2	14.5	2.8	2.0
Q3.....	8.8	5.0	1.4	0.8	Q3.....	17.1	12.4	2.4	1.8
Q4.....	9.9	5.3	1.5	0.8	Q4.....	13.1	9.2	1.8	1.3

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table K -- Historical Rates of Return
For Corporations in the NAICS Retail Trade Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1991 Q1.....	7.5	3.3	1.1	0.5	2002 Q1.....	19.0	11.3	3.6	2.1
Q2.....	14.4	8.2	2.0	1.1	Q2.....	22.3	14.6	4.2	2.7
Q3.....	11.9	5.9	1.7	0.8	Q3.....	19.4	11.9	3.7	2.3
Q4.....	22.3	11.3	2.8	1.4	Q4.....	25.6	14.6	4.5	2.5
1992 Q1.....	(1.7)	(2.8)	(0.3)	(0.4)	2003 Q1.....	23.1	16.3	4.5	3.2
Q2.....	16.0	9.1	2.4	1.4	Q2.....	21.1	13.6	4.1	2.6
Q3.....	11.4	5.8	1.7	0.9	Q3.....	20.3	13.1	3.9	2.5
Q4.....	19.6	10.4	2.6	1.4	Q4.....	33.9	19.9	5.9	3.5
1993 Q1.....	9.8	5.3	1.6	0.8	2004 Q1.....	23.0	15.0	4.4	2.9
Q2.....	19.5	12.7	3.0	1.9	Q2.....	26.2	17.6	5.0	3.3
Q3.....	14.6	8.7	2.3	1.4	Q3.....	21.5	14.2	4.1	2.7
Q4.....	22.1	11.5	3.1	1.6	Q4.....	31.3	20.6	5.7	3.7
1994 Q1.....	14.9	8.5	2.4	1.4	2005 Q1.....	22.1	14.7	4.3	2.9
Q2.....	19.8	12.7	3.2	2.0	Q2.....	25.0	16.4	4.8	3.1
Q3.....	19.1	11.5	3.1	1.8	Q3.....	21.7	14.5	4.3	2.9
Q4.....	33.5	20.6	5.0	3.1	Q4.....	31.1	21.4	5.7	3.9
1995 Q1.....	13.6	8.7	2.4	1.5	2006 Q1.....	23.1	16.3	4.7	3.3
Q2.....	16.5	10.1	2.7	1.7	Q2.....	22.7	14.6	4.5	2.9
Q3.....	15.7	9.7	2.6	1.6	Q3.....	21.4	14.0	4.2	2.8
Q4.....	21.0	11.5	3.1	1.7	Q4.....	29.4	19.8	5.5	3.7
1996 Q1.....	12.9	7.7	2.2	1.3	2007 Q1.....	20.8	13.7	4.4	2.9
Q2.....	16.7	10.0	2.8	1.7	Q2.....	25.8	16.9	5.2	3.4
Q3.....	19.0	12.0	3.2	2.0	Q3.....	19.0	12.8	3.8	2.5
Q4.....	25.7	15.6	3.9	2.4	Q4.....	27.0	17.7	4.9	3.2
1997 Q1.....	14.6	8.6	2.6	1.5	2008 Q1.....	19.2	11.5	3.7	2.2
Q2.....	14.9	8.8	2.6	1.5	Q2.....	19.7	12.5	3.7	2.3
Q3.....	17.9	11.1	3.1	2.0	Q3.....	13.5	8.3	2.6	1.6
Q4.....	29.4	18.6	4.7	3.0	Q4.....	2.3	(3.6)	0.4	(0.6)
1998 Q1.....	19.0	11.5	3.5	2.1	2009 Q1.....	14.9	8.0	2.9	1.6
Q2.....	24.3	16.1	4.4	2.9	Q2.....	20.4	13.3	4.1	2.7
Q3.....	18.6	10.7	3.3	1.9	Q3.....	18.1	11.5	3.7	2.3
Q4.....	31.3	19.3	5.1	3.1	Q4.....	29.0	21.8	5.8	4.4
1999 Q1.....	19.9	12.0	3.7	2.2	2010 Q1.....	21.7	14.3	4.6	3.0
Q2.....	22.0	13.0	4.0	2.4	Q2.....	22.5	15.0	4.7	3.1
Q3.....	23.2	14.3	4.3	2.6	Q3.....	18.1	12.1	3.8	2.5
Q4.....	32.6	20.0	5.5	3.4	Q4.....	27.8	19.7	5.4	3.8
2000 Q1.....	17.9	10.0	3.3	1.9	2011 Q1.....	21.9	14.3	4.5	2.9
Q2.....	18.4	10.6	3.3	1.9	Q2.....	23.1	15.5	4.5	3.0
Q3.....	15.2	8.2	2.8	1.5	Q3.....	20.9	14.1	4.1	2.7
Q4.....	25.5	15.0	4.1	2.4	Q4.....	28.4	17.5	5.2	3.2
2001 Q1.....	16.7	10.1	3.0	1.8	2012 Q1.....	22.2	14.2	4.2	2.7
Q2.....	15.0	9.0	2.7	1.6	Q2.....	24.5	16.7	4.8	3.2
Q3.....	14.7	8.5	2.7	1.6	Q3.....	20.1	13.0	4.0	2.6
Q4.....	23.7	12.7	3.9	2.1	Q4.....	27.4	19.4	5.2	3.6

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table L -- Historical Rates of Return

For Corporations in the NAICS Information Sector,
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	16.0	11.7	11.7	8.6
2010 Q1.....	17.6	10.8	13.6	8.4
Q2.....	19.6	14.8	15.0	11.3
Q3.....	19.0	18.3	15.1	14.6
Q4.....	15.9	11.5	12.2	8.8
2011 Q1.....	18.7	13.7	14.8	10.9
Q2.....	22.1	16.3	17.3	12.8
Q3.....	19.7	14.4	15.6	11.4
Q4.....	4.9	2.8	3.6	2.1
2012 Q1.....	19.5	14.3	15.2	11.2
Q2.....	17.3	13.8	13.2	10.5
Q3.....	19.5	12.9	15.1	10.0
Q4.....	9.9	9.1	7.2	6.6

Table M -- Historical Rates of Return

For Corporations in the NAICS Professional and Technical Services Sector (except Legal Services),
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	14.8	11.5	9.3	7.2
2010 Q1.....	9.3	6.6	6.0	4.2
Q2.....	16.3	12.3	10.0	7.5
Q3.....	14.6	10.5	8.8	6.4
Q4.....	16.0	13.2	9.3	7.7
2011 Q1.....	13.1	9.6	7.7	5.7
Q2.....	19.0	14.5	10.4	7.9
Q3.....	10.6	7.3	6.0	4.1
Q4.....	16.0	12.4	8.7	6.7
2012 Q1.....	12.0	9.2	6.9	5.3
Q2.....	15.7	10.9	8.5	5.9
Q3.....	14.4	10.3	8.0	5.8
Q4.....	21.0	17.4	11.1	9.2

Table N -- Composition of the Sample
By NAICS Sector and Size of Total Assets

Size of total assets	Manufacturing ¹			Mining ²		
	Total assets ⁴		Number of active corps. in sample ⁵	Total assets ⁴		Number of active corps. in sample ⁶
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	8,313,634	100	7,816	1,089,470	100	288
Under \$10 million	175,561	2	3,527	19	0	4
\$10 million and over	8,138,073	98	4,289	1,089,451	100	284
\$10 million to less than \$25 million	115,967	1	1,209	150	0	4
\$25 million to less than \$50 million	84,898	1	568	1,439	0	13
\$50 million to less than \$100 million	89,810	1	465	7,905	1	49
\$100 million to less than \$250 million	127,615	2	431	9,985	1	29
\$250 million to less than \$1 billion	437,939	5	829	38,849	4	68
\$1 billion and over	7,281,845	88	787	1,031,124	95	121
	Wholesale Trade ²			Retail Trade ²		
	Total assets ⁴		Number of active corps. in sample ⁷	Total assets ⁴		Number of active corps. in sample ⁸
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	939,878	100	1,106	1,187,178	100	572
Under \$10 million	165	0	19	151	0	11
\$10 million and over	939,713	100	1,087	1,187,027	100	561
\$10 million to less than \$25 million	1,215	0	29	765	0	17
\$25 million to less than \$50 million	20,451	2	220	9,108	1	100
\$50 million to less than \$100 million	36,606	4	221	15,115	1	84
\$100 million to less than \$250 million	60,881	7	202	23,280	2	78
\$250 million to less than \$1 billion	138,708	15	252	76,375	6	145
\$1 billion and over	681,853	73	163	1,062,384	90	137
	Information ²			Professional and Technical Services ^{2,3}		
	Total assets ⁴		Number of active corps. in sample ⁹	Total assets ⁴		Number of active corps. in sample ¹⁰
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	2,171,259	100	532	617,919	100	703
Under \$10 million	53	0	7	255	0	27
\$10 million and over	2,171,206	100	525	617,664	100	676
\$10 million to less than \$25 million	597	0	18	2,156	0	56
\$25 million to less than \$50 million	5,685	0	66	11,153	2	164
\$50 million to less than \$100 million	9,094	0	70	10,335	2	74
\$100 million to less than \$250 million	22,898	1	98	28,141	5	110
\$250 million to less than \$1 billion	69,175	3	136	90,874	15	161
\$1 billion and over	2,063,757	95	137	475,006	77	111

¹ Includes manufacturing corporations with total assets of \$250 thousand and over at the time of sample selection.

² Includes mining, wholesale trade, retail trade, information, and professional and technical services corporations with total assets of \$50 million and over at the time of sample selection.

³ Except legal services.

⁴ Estimated universe total; figures are rounded and will not necessarily add to totals.

⁵ Manufacturing sample was drawn from a universe of approximately 135,795.

⁶ Mining sample was drawn from a universe of approximately 608.

⁷ Wholesale trade sample was drawn from a universe of approximately 2,577.

⁸ Retail trade sample was drawn from a universe of approximately 1,285.

⁹ Information sample was drawn from a universe of approximately 1,019.

¹⁰ Professional and technical services sample was drawn from a universe of approximately 1,721.

Table O -- Sampling Variability

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Relative standard error ¹				Standard error ¹
	Net sales	Depreciation	Inventories	Total assets	Income before income taxes
	(percent)				(million dollars)
All manufacturing	0.1	0.1	0.1	0.0	191
All nondurable manufacturing	0.1	0.1	0.2	0.1	46
Food	0.4	0.4	0.4	0.2	31
Beverage and tobacco products	0.2	0.2	0.5	0.1	8
Textile mills and textile product mills	6.3	6.3	5.7	4.3	26
Apparel and leather products	0.4	0.3	0.4	0.2	5
Paper	0.7	0.4	0.7	0.3	4
Printing and related support activities	2.0	1.7	2.9	1.9	9
Petroleum and coal products	0.0	0.0	0.1	0.0	11
Chemicals	0.4	0.3	0.5	0.1	35
Basic chemicals, resins, and synthetics ²	0.5	0.4	0.6	0.3	11
Pharmaceuticals and medicines ²	0.5	0.5	0.6	0.2	42
All other chemicals ²	1.4	0.8	1.5	0.5	5
Plastics and rubber products	0.5	0.4	0.5	0.3	32
All durable manufacturing	0.1	0.1	0.1	0.0	160
Wood products	0.7	0.5	1.0	0.5	13
Nonmetallic mineral products	1.3	0.9	1.2	0.5	14
Primary metals	0.7	0.6	0.6	0.3	41
Iron, steel, and ferrous alloys ²	1.6	1.2	1.6	0.9	8
Nonferrous metals ²	1.5	0.5	1.5	0.5	24
Foundries ²	5.4	5.1	2.7	2.4	23
Fabricated metal products	0.6	0.6	0.7	0.4	26
Machinery	1.9	1.9	2.2	1.0	145
Computer and electronic products	0.4	0.3	0.9	0.2	40
Computer and peripheral equipment ²	0.3	0.2	1.0	0.1	5
Communications equipment ²	0.2	0.1	0.5	0.1	4
All other electronic products ²	1.2	0.6	1.5	0.4	42
Electrical equipment, appliances, and components	0.7	0.9	0.8	0.2	6
Transportation equipment	0.3	0.3	0.2	0.2	23
Motor vehicles and parts ²	0.2	0.3	0.3	0.2	17
Aerospace products and parts ²	0.2	0.2	0.1	0.1	5
Furniture and related products	5.6	5.8	6.5	4.1	22
Miscellaneous manufacturing	8.2	6.2	8.1	3.0	88
All mining	0.1	0.0	0.1	0.1	14
All wholesale trade	0.4	0.4	0.5	0.3	57
All retail trade	0.1	0.0	0.1	0.1	11
All information	0.0	0.0	0.1	0.0	4
All professional and technical services (except legal services)	0.8	0.6	0.4	0.3	78

¹ The relative standard error (RSE) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the RSE's to rapidly increase. Therefore, the standard error (SE) is provided as a measure of precision for this item and should show consistency from quarter to quarter. For information on the meaning and use of the RSE and SE, see the Survey Methodology Section in the Introduction.

² Included in subsector above.

Table P -- Seasonally Adjusted Net Sales and Net Income After Tax
For Corporations in the NAICS Manufacturing Sector¹

Industry group and year	Net sales				Net income after tax			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2001	1,112,734	1,090,077	1,057,557	1,035,130	1,776	11,968	9,453	12,851
2002	1,022,249	1,046,131	1,063,695	1,083,421	26,856	34,294	39,327	39,565
2003	1,099,276	1,070,392	1,104,477	1,119,641	60,473	46,437	50,993	78,844
2004	1,179,591	1,218,165	1,245,707	1,289,279	77,920	83,808	87,185	98,888
2005	1,295,854	1,318,239	1,377,939	1,418,043	92,932	96,313	104,576	107,163
2006	1,438,728	1,448,874	1,460,402	1,434,219	123,181	112,770	121,298	112,821
2007	1,447,574	1,488,283	1,532,261	1,591,535	120,996	127,010	74,099	120,651
2008	1,612,286	1,681,036	1,673,289	1,404,943	121,126	99,745	117,846	(72,135)
2009	1,231,301	1,222,164	1,299,242	1,358,269	37,540	49,631	92,951	106,881
2010	1,386,996	1,424,557	1,456,783	1,487,685	111,601	105,964	123,283	137,416
2011	1,573,742	1,615,026	1,643,695	1,653,002	146,814	152,171	147,116	148,504
2012	1,691,700	1,650,279	1,651,971	1,689,060	147,273	146,283	134,501	142,114
All nondurable manufacturing:								
2001	505,910	504,724	488,153	475,079	30,703	32,524	26,317	22,600
2002	461,546	477,640	496,733	519,456	25,948	27,563	29,856	35,028
2003	538,696	512,304	532,616	530,259	43,150	32,675	28,495	44,353
2004	569,496	590,162	604,538	632,141	40,832	45,737	50,145	54,622
2005	634,918	643,814	691,854	709,691	55,635	56,360	61,652	66,458
2006	715,718	720,147	729,519	707,262	68,405	70,437	72,060	66,511
2007	709,493	747,268	764,498	823,004	70,047	73,019	67,352	72,982
2008	848,528	920,495	916,119	716,332	73,044	75,432	83,751	(9,063)
2009	629,112	644,614	687,293	722,164	44,595	53,556	61,759	71,982
2010	743,095	752,569	762,061	791,176	63,053	47,802	63,537	71,208
2011	858,772	900,009	901,827	897,105	78,302	84,477	76,577	71,082
2012	915,117	875,128	879,820	901,053	76,360	79,083	72,634	78,832
All durable manufacturing:								
2001	606,824	585,353	569,404	560,051	(28,927)	(20,556)	(16,864)	(9,749)
2002	560,703	568,491	566,962	563,965	908	6,731	9,471	4,537
2003	560,580	558,088	571,861	589,382	17,323	13,762	22,498	34,491
2004	610,095	628,003	641,169	657,138	37,088	38,071	37,040	44,266
2005	660,936	674,425	686,085	708,352	37,297	39,953	42,924	40,705
2006	723,010	728,727	730,883	726,957	54,776	42,333	49,238	46,310
2007	738,081	741,015	767,763	768,531	50,949	53,991	6,747	47,669
2008	763,758	760,541	757,170	688,611	48,082	24,313	34,095	(63,072)
2009	602,189	577,550	611,949	636,105	(7,055)	(3,925)	31,192	34,899
2010	643,901	671,988	694,722	696,509	48,548	58,162	59,746	66,208
2011	714,970	715,017	741,868	755,897	68,512	67,694	70,539	77,422
2012	776,583	775,151	772,151	788,007	70,913	67,200	61,867	63,282

¹ For information on adjustment for seasonal variation, see the Survey Methodology section in the Introduction, page xxi.

FINANCIAL DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table 1.0 -- Income Statement For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,645,072	1,649,357	1,692,887	1,658,242	1,680,508	148,914	149,498	155,959	153,317	152,492
Depreciation, depletion, and amortization of property, plant, and equipment	41,663	41,497	40,717	41,485	43,522	3,464	2,949	3,049	3,045	3,523
All other operating costs and expenses	1,499,203	1,483,237	1,513,029	1,485,645	1,524,324	141,415	134,415	139,286	138,257	142,903
Income (loss) from operations	104,206	124,623	139,140	131,112	112,662	4,035	12,134	13,624	12,015	6,066
Interest expense	26,630	26,721	27,301	27,140	26,705	1,217	1,097	1,161	1,112	1,235
All other nonoperating income (expense)	78,716	82,579	84,516	67,038	44,140	245	(40)	(37)	(18)	496
Income (loss) before income taxes	156,292	180,481	196,355	171,011	130,097	3,062	10,998	12,426	10,885	5,328
Provision for current and deferred domestic income taxes	20,274	35,876	37,869	33,852	374	968	1,165	1,355	1,208	1,038
Income (loss) after income taxes	136,018	144,606	158,486	137,158	129,723	2,094	9,832	11,071	9,677	4,290
Cash dividends charged to retained earnings this quarter	54,696	46,661	51,379	48,270	69,761	5,229	5,062	6,401	4,333	6,519
Net income retained in business	81,323	97,944	107,107	88,888	59,962	(3,135)	4,770	4,671	5,345	(2,229)
Retained earnings at beginning of quarter	2,413,532	2,466,912	2,495,162	2,573,118	2,665,256	82,179	76,356	80,564	80,603	90,287
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20,442)	(12,608)	(7,844)	(11,572)	(13,670)	(184)	(407)	(535)	(1,073)	(1,109)
Retained earnings at end of quarter	2,474,413	2,552,248	2,594,425	2,650,434	2,711,548	78,859	80,719	84,700	84,875	86,948
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.53	2.52	2.41	2.50	2.59	2.33	1.97	1.95	1.99	2.31
All other operating costs and expenses	91.13	89.93	89.38	89.59	90.71	94.96	89.91	89.31	90.18	93.71
Income (loss) from operations	6.33	7.56	8.22	7.91	6.70	2.71	8.12	8.74	7.84	3.98
Interest expense	1.62	1.62	1.61	1.64	1.59	0.82	0.73	0.74	0.73	0.81
All other nonoperating income (expense)	4.78	5.01	4.99	4.04	2.63	0.16	(0.03)	(0.02)	(0.01)	0.33
Income (loss) before income taxes	9.50	10.94	11.60	10.31	7.74	2.06	7.36	7.97	7.10	3.49
Provision for current and deferred domestic income taxes	1.23	2.18	2.24	2.04	0.02	0.65	0.78	0.87	0.79	0.68
Income (loss) after income taxes	8.27	8.77	9.36	8.27	7.72	1.41	6.58	7.10	6.31	2.81
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.96	20.13	21.85	18.65	14.22	9.31	32.90	35.82	30.36	15.07
After income taxes	15.63	16.13	17.64	14.96	14.18	6.37	29.42	31.92	26.99	12.14
Annual rate of profit on total assets:										
Before income taxes	7.91	8.92	9.71	8.30	6.26	4.31	15.32	17.16	14.88	7.31
After income taxes	6.88	7.14	7.84	6.65	6.24	2.95	13.70	15.29	13.23	5.89
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.35	1.35	1.37	1.36	1.36	2.14	2.17	2.19	2.22	2.17
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.29	0.30	0.30	0.32	0.46	0.47	0.48	0.49	0.49
Total stockholders' equity to total debt	1.80	1.82	1.82	1.83	1.81	1.56	1.58	1.68	1.78	1.70

Table 1.1 -- Balance Sheet For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	295,867	269,924	279,501	286,550	299,118	33,806	34,683	36,008	36,755	37,028
Time deposits in the U.S., including negotiable certificates of deposit	54,377	49,939	46,031	47,173	58,372	3,510	3,472	3,419	3,271	3,044
Total cash on hand and in U.S. banks	350,245	319,863	325,532	333,724	357,490	37,315	38,155	39,426	40,026	40,071
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	169,505	165,302	170,099	174,402	183,741	4,121	4,130	4,424	4,264	3,934
Total cash, U.S. Government and other securities	519,749	485,165	495,630	508,125	541,232	41,437	42,285	43,850	44,290	44,006
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	645,715	676,905	677,085	681,459	651,332	69,338	71,925	72,474	73,125	67,926
Inventories	691,894	720,565	721,921	737,654	733,013	70,034	70,868	71,358	72,677	72,699
All other current assets	371,381	376,496	381,735	375,262	374,891	11,903	11,571	11,325	10,908	11,333
Total current assets	2,228,740	2,259,131	2,276,371	2,302,501	2,300,467	192,712	196,649	199,008	200,999	195,964
Property, plant, and equipment	2,764,759	2,809,371	2,793,467	2,828,029	2,877,646	233,044	233,067	235,218	236,696	244,459
Land and mineral rights	162,868	164,374	165,010	164,873	166,903	4,068	4,062	4,113	4,154	4,560
Less: Accumulated depreciation, depletion, and amortization	1,560,635	1,589,018	1,593,333	1,611,258	1,635,562	166,384	166,784	168,926	169,700	174,328
Net property, plant, and equipment	1,366,992	1,384,728	1,365,144	1,381,644	1,408,986	70,729	70,345	70,405	71,151	74,691
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,311,645	4,453,904	4,443,581	4,561,576	4,604,181	20,422	20,155	20,167	20,396	20,873
Total Assets	7,907,376	8,097,763	8,085,096	8,245,721	8,313,634	283,863	287,150	289,579	292,545	291,528
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	56,526	57,858	61,936	59,956	55,174	14,977	15,163	15,262	14,849	14,847
b. Other short-term loans, including commercial paper	115,811	123,273	122,085	123,208	116,062	3,600	3,247	3,320	3,281	3,975
Trade accounts and trade notes payable	508,865	524,657	514,438	517,750	518,980	39,041	40,175	39,457	39,112	37,562
Income taxes accrued, prior and current years, net of payments	34,435	41,293	39,519	39,675	37,107	876	936	1,252	1,393	1,109
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	33,570	36,227	35,621	35,137	36,454	7,059	6,836	6,729	6,998	7,056
b. Other long-term loans	123,217	137,550	141,288	136,976	121,917	3,823	3,802	4,258	4,386	4,768
All other current liabilities, including excise and sales taxes, and accrued expenses	772,670	751,533	751,829	785,810	802,339	20,488	20,485	20,501	20,384	21,090
Total current liabilities	1,645,094	1,672,392	1,666,717	1,698,513	1,688,034	89,866	90,644	90,778	90,404	90,406
Long-term debt, due in more than 1 year:										
a. Loans from banks	342,733	343,440	342,184	346,552	351,354	28,713	28,746	27,577	27,591	27,945
b. Other long-term loans	1,259,930	1,276,982	1,270,867	1,304,579	1,339,544	26,354	26,738	25,362	23,658	24,600
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,179,354	1,218,544	1,210,681	1,228,366	1,276,092	7,383	7,317	7,110	7,481	7,173
Total liabilities	4,427,111	4,511,358	4,490,449	4,578,010	4,655,024	152,316	153,446	150,826	149,134	150,125
Capital stock and other capital (less treasury stock)	1,005,852	1,034,156	1,000,223	1,017,277	947,062	52,687	52,985	54,053	58,536	54,455
Retained earnings	2,474,413	2,552,248	2,594,425	2,650,434	2,711,548	78,859	80,719	84,700	84,875	86,948
Stockholders' equity	3,480,265	3,586,405	3,594,648	3,667,711	3,658,610	131,546	133,704	138,753	143,411	141,403
Total Liabilities and Stockholders' Equity	7,907,376	8,097,763	8,085,096	8,245,721	8,313,634	283,863	287,150	289,579	292,545	291,528
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	583,646	586,739	609,654	603,988	612,434	102,846	106,005	108,230	110,595	105,557
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.57	5.99	6.13	6.16	6.51	14.60	14.73	15.14	15.14	15.09
Trade accounts and trade notes receivable	8.17	8.36	8.37	8.26	7.83	24.43	25.05	25.03	25.00	23.30
Inventories	8.75	8.90	8.93	8.95	8.82	24.67	24.68	24.64	24.84	24.94
Total current assets	28.19	27.90	28.16	27.92	27.67	67.89	68.48	68.72	68.71	67.22
Net property, plant, and equipment	17.29	17.10	16.88	16.76	16.95	24.92	24.50	24.31	24.32	25.62
Short-term debt, including current portion of long-term debt	4.16	4.38	4.46	4.31	3.96	10.38	10.12	10.21	10.09	10.51
Total current liabilities	20.80	20.65	20.61	20.60	20.30	31.66	31.57	31.35	30.90	31.01
Long-term debt	20.27	20.01	19.95	20.02	20.34	19.40	19.32	18.28	17.52	18.02
Total liabilities	55.99	55.71	55.54	55.52	55.99	53.66	53.44	52.08	50.98	51.50
Stockholders' equity	44.01	44.29	44.46	44.48	44.01	46.34	46.56	47.92	49.02	48.50

Table 2.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	888,790	893,514	898,828	884,915	892,250	54,152	54,939	54,794	54,410	54,351
Depreciation, depletion, and amortization of property, plant, and equipment	21,737	22,045	21,268	22,074	23,158	1,299	1,098	1,102	1,097	1,225
All other operating costs and expenses	814,069	803,780	806,365	792,484	811,278	51,891	49,663	49,614	49,495	51,236
Income (loss) from operations	52,985	67,689	71,196	70,357	57,815	962	4,177	4,078	3,818	1,890
Interest expense	15,481	15,472	15,802	15,771	15,245	449	395	381	374	439
All other nonoperating income (expense)	43,675	42,190	46,109	37,115	45,420	29	(11)	69	25	352
Income (loss) before income taxes	81,179	94,408	101,504	91,702	87,990	542	3,772	3,767	3,469	1,803
Provision for current and deferred domestic income taxes	17,036	18,310	18,054	16,323	16,120	244	318	424	339	294
Income (loss) after income taxes	64,143	76,097	83,450	75,378	71,870	298	3,454	3,342	3,131	1,509
Cash dividends charged to retained earnings this quarter	37,118	26,802	32,193	26,111	38,869	1,916	1,681	2,379	1,407	2,569
Net income retained in business	27,025	49,296	51,257	49,267	33,001	(1,618)	1,773	963	1,723	(1,060)
Retained earnings at beginning of quarter	1,496,096	1,505,121	1,494,306	1,535,164	1,589,341	28,252	26,256	29,148	28,265	32,115
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,389)	(7,776)	(3,516)	(2,739)	(2,471)	(107)	61	(303)	(442)	(487)
Retained earnings at end of quarter	1,509,731	1,546,640	1,542,046	1,581,692	1,619,871	26,527	28,090	29,808	29,547	30,568
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.45	2.47	2.37	2.49	2.60	2.40	2.00	2.01	2.02	2.25
All other operating costs and expenses	91.59	89.96	89.71	89.55	90.92	95.82	90.40	90.55	90.97	94.27
Income (loss) from operations	5.96	7.58	7.92	7.95	6.48	1.78	7.60	7.44	7.02	3.48
Interest expense	1.74	1.73	1.76	1.78	1.71	0.83	0.72	0.69	0.69	0.81
All other nonoperating income (expense)	4.91	4.72	5.13	4.19	5.09	0.05	(0.02)	0.13	0.05	0.65
Income (loss) before income taxes	9.13	10.57	11.29	10.36	9.86	1.00	6.87	6.87	6.38	3.32
Provision for current and deferred domestic income taxes	1.92	2.05	2.01	1.84	1.81	0.45	0.58	0.77	0.62	0.54
Income (loss) after income taxes	7.22	8.52	9.28	8.52	8.05	0.55	6.29	6.10	5.75	2.78
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.68	21.16	23.05	20.35	19.45	5.14	35.26	34.52	30.91	16.22
After income taxes	14.76	17.05	18.95	16.73	15.89	2.82	32.29	30.63	27.90	13.57
Annual rate of profit on total assets:										
Before income taxes	8.01	9.16	10.01	8.82	8.39	2.24	15.50	15.77	14.41	7.55
After income taxes	6.33	7.38	8.23	7.25	6.85	1.23	14.20	14.00	13.01	6.31
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.18	1.17	1.18	1.18	1.19	1.95	2.00	2.03	2.07	2.03
Total cash, U.S. Government and other securities, to total current liabilities	0.23	0.19	0.21	0.22	0.23	0.37	0.39	0.40	0.42	0.43
Total stockholders' equity to total debt	1.53	1.54	1.54	1.55	1.56	1.34	1.39	1.49	1.57	1.54

Table 2.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	110,730	94,185	102,595	108,766	107,249	9,579	9,887	9,966	10,387	10,647
Time deposits in the U.S., including negotiable certificates of deposit	31,686	25,480	23,248	25,523	33,631	906	907	785	749	743
Total cash on hand and in U.S. banks	142,416	119,665	125,843	134,289	140,880	10,485	10,794	10,751	11,136	11,391
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	38,234	36,718	40,554	42,225	42,837	1,294	1,514	1,568	1,570	1,373
Total cash, U.S. Government and other securities	180,650	156,384	166,397	176,514	183,717	11,779	12,307	12,319	12,706	12,764
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	299,656	311,295	306,320	312,437	298,233	23,173	24,517	23,719	24,040	22,297
Inventories	287,805	297,399	289,503	301,556	302,045	22,815	23,086	22,315	22,957	22,532
All other current assets	179,827	183,699	172,711	175,978	179,954	3,936	3,637	3,466	3,492	3,387
Total current assets	947,937	948,777	934,930	966,486	963,949	61,703	63,547	61,818	63,196	60,981
Property, plant, and equipment	1,587,070	1,607,067	1,574,308	1,596,577	1,619,131	86,098	84,594	84,162	82,978	85,975
Land and mineral rights	102,852	104,064	104,650	103,855	105,492	1,352	1,360	1,457	1,384	1,714
Less: Accumulated depreciation, depletion, and amortization	850,692	863,802	856,785	868,387	878,991	58,923	58,276	58,410	57,793	59,758
Net property, plant, and equipment	839,231	847,329	822,173	832,045	845,633	28,527	27,678	27,209	26,569	27,931
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,266,267	2,326,856	2,299,229	2,358,245	2,385,263	6,563	6,104	6,484	6,510	6,648
Total Assets	4,053,435	4,122,962	4,056,332	4,156,776	4,194,845	96,793	97,328	95,510	96,275	95,560
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	27,498	27,573	31,711	29,330	26,933	6,077	6,013	5,782	5,422	5,272
b. Other short-term loans, including commercial paper	85,406	93,339	91,350	90,822	87,712	1,066	1,039	1,067	1,274	1,245
Trade accounts and trade notes payable	248,075	248,510	234,368	243,064	248,435	14,603	15,312	14,119	14,317	13,773
Income taxes accrued, prior and current years, net of payments	18,825	21,955	21,892	21,813	19,425	246	245	359	464	356
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,223	18,294	15,957	16,160	16,559	2,695	2,500	2,354	2,474	2,446
b. Other long-term loans	87,804	95,159	95,290	90,742	73,656	1,232	996	1,271	1,174	1,441
All other current liabilities, including excise and sales taxes, and accrued expenses	317,285	305,221	298,920	324,214	339,674	5,705	5,745	5,517	5,451	5,476
Total current liabilities	802,115	810,052	789,488	816,146	812,394	31,623	31,851	30,468	30,576	30,010
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,664	168,301	168,339	169,099	170,628	11,611	11,292	10,585	10,449	10,046
b. Other long-term loans	746,970	757,118	744,112	769,510	787,646	8,798	9,011	8,314	7,718	8,425
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	595,191	602,632	593,103	599,260	614,939	2,542	2,389	2,492	2,642	2,618
Total liabilities	2,314,941	2,338,103	2,295,042	2,354,016	2,385,606	54,574	54,544	51,859	51,384	51,099
Capital stock and other capital (less treasury stock)	228,763	238,218	219,244	221,067	189,367	15,692	14,695	13,843	15,344	13,892
Retained earnings	1,509,731	1,546,640	1,542,046	1,581,692	1,619,871	26,527	28,090	29,808	29,547	30,568
Stockholders' equity	1,738,494	1,784,859	1,761,290	1,802,760	1,809,239	42,219	42,785	43,651	44,891	44,461
Total Liabilities and Stockholders' Equity	4,053,435	4,122,962	4,056,332	4,156,776	4,194,845	96,793	97,328	95,510	96,275	95,560
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	145,823	138,725	145,442	150,340	151,556	30,080	31,696	31,349	32,620	30,971
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.46	3.79	4.10	4.25	4.38	12.17	12.65	12.90	13.20	13.36
Trade accounts and trade notes receivable	7.39	7.55	7.55	7.52	7.11	23.94	25.19	24.83	24.97	23.33
Inventories	7.10	7.21	7.14	7.25	7.20	23.57	23.72	23.36	23.85	23.58
Total current assets	23.39	23.01	23.05	23.25	22.98	63.75	65.29	64.72	65.64	63.81
Net property, plant, and equipment	20.70	20.55	20.27	20.02	20.16	29.47	28.44	28.49	27.60	29.23
Short-term debt, including current portion of long-term debt	5.38	5.68	5.78	5.46	4.88	11.44	10.84	10.97	10.74	10.89
Total current liabilities	19.79	19.65	19.46	19.63	19.37	32.67	32.73	31.90	31.76	31.40
Long-term debt	22.64	22.45	22.49	22.58	22.84	21.08	20.86	19.79	18.87	19.33
Total liabilities	57.11	56.71	56.58	56.63	56.87	56.38	56.04	54.30	53.37	53.47
Stockholders' equity	42.89	43.29	43.42	43.37	43.13	43.62	43.96	45.70	46.63	46.53

Table 3.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	167,102	160,876	159,068	163,788	175,887	15,784	15,479	14,962	14,779	15,621
Depreciation, depletion, and amortization of property, plant, and equipment	3,006	2,856	2,902	2,929	3,106	272	261	257	244	273
All other operating costs and expenses	152,871	147,034	145,689	149,019	161,788	15,016	14,477	13,976	13,778	14,686
Income (loss) from operations	11,226	10,986	10,477	11,841	10,993	496	741	728	757	662
Interest expense	2,715	2,551	2,673	2,536	2,588	100	89	85	84	96
All other nonoperating income (expense)	(172)	(17)	568	466	972	(74)	(4)	(10)	(23)	30
Income (loss) before income taxes	8,339	8,418	8,372	9,771	9,377	322	648	633	651	595
Provision for current and deferred domestic income taxes	1,849	1,818	1,799	2,079	1,885	85	65	81	91	79
Income (loss) after income taxes	6,490	6,601	6,573	7,692	7,492	237	583	552	560	517
Cash dividends charged to retained earnings this quarter	2,836	2,633	2,912	2,386	2,802	225	250	305	214	398
Net income retained in business	3,654	3,968	3,662	5,306	4,690	13	333	247	346	119
Retained earnings at beginning of quarter	169,737	172,861	175,290	177,306	181,010	6,152	6,652	6,665	6,764	7,305
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(467)	(439)	(581)	(555)	(393)	(39)	(72)	(74)	12	(61)
Retained earnings at end of quarter	172,924	176,390	178,371	182,057	185,307	6,126	6,914	6,837	7,122	7,364
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.80	1.78	1.82	1.79	1.77	1.72	1.69	1.72	1.65	1.75
All other operating costs and expenses	91.48	91.40	91.59	90.98	91.98	95.13	93.53	93.41	93.23	94.02
Income (loss) from operations	6.72	6.83	6.59	7.23	6.25	3.14	4.79	4.87	5.13	4.24
Interest expense	1.62	1.59	1.68	1.55	1.47	0.63	0.58	0.57	0.57	0.62
All other nonoperating income (expense)	(0.10)	(0.01)	0.36	0.28	0.55	(0.47)	(0.03)	(0.07)	(0.15)	0.19
Income (loss) before income taxes	4.99	5.23	5.26	5.97	5.33	2.04	4.19	4.23	4.40	3.81
Provision for current and deferred domestic income taxes	1.11	1.13	1.13	1.27	1.07	0.54	0.42	0.54	0.61	0.50
Income (loss) after income taxes	3.88	4.10	4.13	4.70	4.26	1.50	3.77	3.69	3.79	3.31
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.55	15.34	15.29	17.61	16.38	14.75	28.31	27.65	29.10	25.69
After income taxes	12.10	12.03	12.00	13.86	13.08	10.86	25.49	24.11	25.06	22.29
Annual rate of profit on total assets:										
Before income taxes	6.03	6.05	5.93	6.81	6.50	6.05	11.88	11.91	12.62	11.47
After income taxes	4.69	4.74	4.66	5.36	5.19	4.45	10.70	10.39	10.87	9.95
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.27	1.28	1.34	1.32	1.41	1.66	1.73	1.79	1.82	1.83
Total cash, U.S. Government and other securities, to total current liabilities	0.13	0.13	0.18	0.17	0.19	0.27	0.29	0.32	0.30	0.38
Total stockholders' equity to total debt	1.10	1.12	1.09	1.10	1.15	1.22	1.26	1.29	1.31	1.37

Table 3.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	12,167	11,830	13,923	14,524	16,322	1,696	1,698	1,885	1,694	2,149
Time deposits in the U.S., including negotiable certificates of deposit	1,412	1,149	4,042	4,092	4,222	121	173	140	159	178
Total cash on hand and in U.S. banks	13,579	12,979	17,965	18,617	20,544	1,816	1,871	2,025	1,852	2,327
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,657	2,658	2,730	3,036	2,898	302	363	278	224	282
Total cash, U.S. Government and other securities	16,236	15,637	20,694	21,653	23,442	2,119	2,234	2,303	2,077	2,609
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	49,428	47,751	48,468	49,911	52,222	5,042	4,990	4,595	4,655	4,453
Inventories	67,199	67,561	64,675	69,940	71,278	4,894	5,500	4,954	5,019	4,742
All other current assets	22,617	23,137	23,754	24,353	25,096	833	769	859	844	795
Total current assets	155,481	154,086	157,591	165,857	172,037	12,887	13,494	12,711	12,595	12,599
Property, plant, and equipment	210,483	212,534	215,043	218,634	226,361	18,335	18,522	17,669	17,219	17,414
Land and mineral rights	5,740	5,658	5,729	5,639	5,692	491	500	482	359	375
Less: Accumulated depreciation, depletion, and amortization	116,055	117,413	118,610	121,355	126,765	11,738	12,009	11,344	11,141	11,215
Net property, plant, and equipment	100,168	100,780	102,162	102,918	105,287	7,088	7,013	6,806	6,437	6,574
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	297,422	302,058	304,517	304,811	299,605	1,334	1,305	1,735	1,599	1,586
Total Assets	553,071	556,925	564,269	573,585	576,929	21,310	21,812	21,252	20,631	20,759
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	8,921	8,827	9,046	9,567	8,848	1,794	2,012	1,835	1,755	1,651
b. Other short-term loans, including commercial paper	11,607	15,355	12,566	13,654	12,948	271	202	214	245	212
Trade accounts and trade notes payable	43,633	39,301	39,076	41,356	43,304	3,556	3,586	3,102	3,155	3,075
Income taxes accrued, prior and current years, net of payments	1,619	2,185	2,123	1,957	1,359	15	34	71	107	66
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,164	3,839	3,001	3,563	4,056	574	461	459	453	521
b. Other long-term loans	12,792	11,738	11,936	13,171	12,440	224	250	264	235	289
All other current liabilities, including excise and sales taxes, and accrued expenses	40,078	38,742	39,838	42,433	39,488	1,338	1,248	1,169	952	1,064
Total current liabilities	122,814	119,988	117,586	125,702	122,442	7,771	7,794	7,114	6,902	6,878
Long-term debt, due in more than 1 year:										
a. Loans from banks	41,331	42,482	43,954	42,637	42,491	2,846	2,909	2,758	2,640	2,366
b. Other long-term loans	116,268	114,030	120,660	119,509	118,982	1,438	1,412	1,578	1,488	1,708
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	58,185	60,976	63,043	63,774	63,963	518	544	648	655	539
Total liabilities	338,598	337,477	345,244	351,622	347,879	12,574	12,659	12,097	11,685	11,491
Capital stock and other capital (less treasury stock)	41,549	43,058	40,655	39,906	43,743	2,611	2,240	2,318	1,824	1,904
Retained earnings	172,924	176,390	178,371	182,057	185,307	6,126	6,914	6,837	7,122	7,364
Stockholders' equity	214,473	219,448	219,026	221,963	229,050	8,736	9,154	9,155	8,946	9,267
Total Liabilities and Stockholders' Equity	553,071	556,925	564,269	573,585	576,929	21,310	21,812	21,252	20,631	20,759
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	32,667	34,098	40,005	40,155	49,595	5,116	5,701	5,597	5,693	5,721
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	2.94	2.81	3.67	3.77	4.06	9.94	10.24	10.84	10.07	12.57
Trade accounts and trade notes receivable	8.94	8.57	8.59	8.70	9.05	23.66	22.88	21.62	22.56	21.45
Inventories	12.15	12.13	11.46	12.19	12.35	22.96	25.22	23.31	24.33	22.84
Total current assets	28.11	27.67	27.93	28.92	29.82	60.48	61.87	59.81	61.05	60.69
Net property, plant, and equipment	18.11	18.10	18.11	17.94	18.25	33.26	32.15	32.03	31.20	31.67
Short-term debt, including current portion of long-term debt	6.78	7.14	6.48	6.97	6.64	13.43	13.41	13.04	13.03	12.87
Total current liabilities	22.21	21.54	20.84	21.92	21.22	36.47	35.73	33.48	33.46	33.13
Long-term debt	28.50	28.10	29.17	28.27	27.99	20.10	19.81	20.40	20.01	19.62
Total liabilities	61.22	60.60	61.18	61.30	60.30	59.00	58.03	56.92	56.64	55.36
Stockholders' equity	38.78	39.40	38.82	38.70	39.70	41.00	41.97	43.08	43.36	44.64

Table 4.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	41,907	39,967	45,356	45,186	43,851	1,319	1,211	1,483	1,560	1,537
Depreciation, depletion, and amortization of property, plant, and equipment	1,255	1,231	1,235	1,232	1,334	51	42	41	45	53
All other operating costs and expenses	32,986	31,239	34,845	34,247	34,805	1,203	1,085	1,310	1,427	1,415
Income (loss) from operations	7,667	7,497	9,276	9,707	7,713	65	85	131	88	69
Interest expense	1,932	1,651	1,696	1,615	1,438	17	14	13	13	17
All other nonoperating income (expense)	3,473	4,452	4,279	4,637	2,645	(6)	6	6	(1)	0
Income (loss) before income taxes	9,207	10,299	11,859	12,729	8,919	42	77	124	74	52
Provision for current and deferred domestic income taxes	2,384	2,545	2,953	2,786	1,860	2	1	12	6	12
Income (loss) after income taxes	6,823	7,753	8,906	9,943	7,059	39	76	112	68	40
Cash dividends charged to retained earnings this quarter	3,638	3,950	3,786	3,964	4,294	118	120	117	69	70
Net income retained in business	3,185	3,804	5,120	5,979	2,765	(79)	(44)	(5)	(2)	(30)
Retained earnings at beginning of quarter	128,393	131,816	134,475	139,744	146,540	(312)	(293)	(255)	(109)	417
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	388	(26)	(74)	(331)	154	7	(24)	1	(18)	(58)
Retained earnings at end of quarter	131,966	135,594	139,521	145,392	149,459	(384)	(361)	(260)	(129)	330
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.99	3.08	2.72	2.73	3.04	3.86	3.43	2.79	2.89	3.47
All other operating costs and expenses	78.71	78.16	76.83	75.79	79.37	91.20	89.56	88.35	91.45	92.06
Income (loss) from operations	18.29	18.76	20.45	21.48	17.59	4.94	7.01	8.85	5.65	4.48
Interest expense	4.61	4.13	3.74	3.57	3.28	1.32	1.19	0.88	0.84	1.08
All other nonoperating income (expense)	8.29	11.14	9.43	10.26	6.03	(0.46)	0.50	0.38	(0.09)	(0.01)
Income (loss) before income taxes	21.97	25.77	26.15	28.17	20.34	3.16	6.33	8.36	4.73	3.39
Provision for current and deferred domestic income taxes	5.69	6.37	6.51	6.17	4.24	0.19	0.07	0.84	0.40	0.76
Income (loss) after income taxes	16.28	19.40	19.64	22.00	16.10	2.98	6.27	7.52	4.33	2.63
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.00	26.98	31.60	32.75	22.99	9.75	18.14	32.80	21.69	13.45
After income taxes	18.53	20.31	23.73	25.59	18.19	9.17	17.95	29.51	19.85	10.45
Annual rate of profit on total assets:										
Before income taxes	10.59	11.62	13.53	14.16	9.72	4.27	8.13	12.71	7.88	4.98
After income taxes	7.85	8.75	10.16	11.06	7.70	4.02	8.04	11.43	7.21	3.86
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	0.98	0.99	0.96	1.06	1.04	2.81	3.21	2.46	2.05	1.58
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.27	0.20	0.26	0.28	0.42	0.55	0.42	0.35	0.25
Total stockholders' equity to total debt	1.43	1.45	1.40	1.43	1.40	1.19	1.12	0.91	0.85	0.94

Table 4.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	9,624	9,166	8,585	11,097	10,243	301	324	329	310	314
Time deposits in the U.S., including negotiable certificates of deposit	4,512	5,743	1,847	2,398	4,721	13	13	6	20	14
Total cash on hand and in U.S. banks	14,136	14,909	10,431	13,496	14,964	314	337	335	330	328
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,127	1,798	1,350	1,375	1,934	34	43	46	42	32
Total cash, U.S. Government and other securities	16,263	16,707	11,782	14,871	16,898	348	381	381	372	360
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,697	10,795	11,740	11,927	10,985	396	440	515	461	410
Inventories	17,445	17,943	18,073	18,740	19,346	1,378	1,331	1,258	1,235	1,352
All other current assets	15,827	16,048	15,447	15,782	15,321	207	87	91	122	133
Total current assets	60,231	61,493	57,042	61,320	62,550	2,329	2,239	2,246	2,190	2,256
Property, plant, and equipment	75,116	74,924	76,081	77,151	78,523	3,383	3,108	3,406	3,255	3,235
Land and mineral rights	3,339	3,325	3,332	3,401	3,658	46	50	50	52	276
Less: Accumulated depreciation, depletion, and amortization	35,791	36,090	37,084	37,662	38,555	2,141	1,873	2,084	1,967	1,907
Net property, plant, and equipment	42,663	42,159	42,329	42,891	43,626	1,288	1,284	1,372	1,340	1,603
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	244,752	250,786	251,253	255,462	260,729	287	253	285	215	324
Total Assets	347,646	354,439	350,624	359,673	366,905	3,904	3,775	3,902	3,745	4,183
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	597	651	713	663	678	96	113	115	153	191
b. Other short-term loans, including commercial paper	15,419	13,875	18,555	16,415	17,641	24	8	13	29	52
Trade accounts and trade notes payable	8,003	7,572	7,770	8,114	8,727	301	286	324	387	463
Income taxes accrued, prior and current years, net of payments	2,113	2,217	1,967	1,525	711	1	14	11	20	26
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,027	1,073	574	593	804	77	61	65	99	168
b. Other long-term loans	7,808	8,430	6,688	6,011	6,473	51	14	98	106	146
All other current liabilities, including excise and sales taxes, and accrued expenses	26,736	28,054	23,042	24,598	25,076	279	201	289	273	386
Total current liabilities	61,704	61,872	59,309	57,920	60,110	828	697	914	1,067	1,432
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,260	4,904	5,158	5,594	5,854	654	526	456	474	455
b. Other long-term loans	72,875	76,122	75,436	79,536	79,045	541	791	921	740	636
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	60,516	58,867	60,588	61,176	66,702	171	69	100	103	112
Total liabilities	200,355	201,765	200,491	204,226	211,712	2,193	2,084	2,391	2,384	2,635
Capital stock and other capital (less treasury stock)	15,325	17,080	10,612	10,055	5,734	2,095	2,052	1,771	1,490	1,217
Retained earnings	131,966	135,594	139,521	145,392	149,459	(384)	(361)	(260)	(129)	330
Stockholders' equity	147,291	152,674	150,133	155,447	155,193	1,711	1,691	1,512	1,361	1,547
Total Liabilities and Stockholders' Equity	347,646	354,439	350,624	359,673	366,905	3,904	3,775	3,902	3,745	4,183
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(1,473)	(379)	(2,268)	3,400	2,440	1,502	1,542	1,332	1,123	824
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.68	4.71	3.36	4.13	4.61	8.91	10.08	9.76	9.94	8.62
Trade accounts and trade notes receivable	3.08	3.05	3.35	3.32	2.99	10.14	11.66	13.20	12.31	9.81
Inventories	5.02	5.06	5.15	5.21	5.27	35.30	35.25	32.25	32.97	32.31
Total current assets	17.33	17.35	16.27	17.05	17.05	59.66	59.31	57.55	58.48	53.93
Net property, plant, and equipment	12.27	11.89	12.07	11.92	11.89	32.98	34.00	35.16	35.77	38.33
Short-term debt, including current portion of long-term debt	7.15	6.78	7.57	6.58	6.98	6.34	5.18	7.44	10.33	13.32
Total current liabilities	17.75	17.46	16.92	16.10	16.38	21.20	18.47	23.43	28.49	34.24
Long-term debt	22.48	22.86	22.99	23.67	23.14	30.61	34.90	35.28	32.41	26.09
Total liabilities	57.63	56.93	57.18	56.78	57.70	56.18	55.20	61.26	63.67	63.00
Stockholders' equity	42.37	43.07	42.82	43.22	42.30	43.82	44.80	38.74	36.33	37.00

Table 5.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	9,032	9,427	9,795	9,642	9,584	2,910	2,999	2,878	2,688	2,856
Depreciation, depletion, and amortization of property, plant, and equipment	228	221	223	236	246	57	55	48	44	59
All other operating costs and expenses	8,621	8,853	9,027	8,773	8,854	2,796	2,730	2,556	2,381	2,625
Income (loss) from operations	183	353	545	633	484	57	214	274	262	172
Interest expense	116	115	128	109	150	26	24	24	23	64
All other nonoperating income (expense)	50	116	23	68	58	15	(20)	(4)	5	13
Income (loss) before income taxes	117	355	439	593	392	46	171	246	244	122
Provision for current and deferred domestic income taxes	73	58	45	78	53	23	27	31	19	5
Income (loss) after income taxes	45	297	394	515	339	23	143	215	225	117
Cash dividends charged to retained earnings this quarter	289	99	168	171	317	142	48	70	104	130
Net income retained in business	(244)	198	227	343	22	(119)	95	144	121	(14)
Retained earnings at beginning of quarter	8,471	7,852	7,928	8,512	8,361	1,842	1,909	2,245	2,613	2,140
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(16)	14	(91)	(7)	74	22	33	(36)	(87)	79
Retained earnings at end of quarter	8,211	8,064	8,063	8,848	8,457	1,745	2,037	2,353	2,647	2,205
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.53	2.34	2.28	2.44	2.57	1.96	1.82	1.65	1.65	2.06
All other operating costs and expenses	95.45	93.91	92.16	90.99	92.39	96.09	91.05	88.83	88.60	91.90
Income (loss) from operations	2.03	3.75	5.56	6.57	5.05	1.95	7.13	9.52	9.75	6.04
Interest expense	1.28	1.22	1.31	1.13	1.57	0.88	0.79	0.85	0.84	2.23
All other nonoperating income (expense)	0.55	1.23	0.23	0.71	0.61	0.50	(0.65)	(0.13)	0.18	0.45
Income (loss) before income taxes	1.30	3.77	4.48	6.15	4.09	1.57	5.69	8.54	9.08	4.26
Provision for current and deferred domestic income taxes	0.80	0.62	0.46	0.81	0.55	0.79	0.91	1.08	0.72	0.17
Income (loss) after income taxes	0.49	3.15	4.02	5.34	3.54	0.78	4.77	7.46	8.36	4.09
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	3.08	9.12	11.23	14.50	9.62	6.57	23.70	34.61	32.80	15.14
After income taxes	1.17	7.62	10.08	12.60	8.33	3.27	19.89	30.24	30.20	14.53
Annual rate of profit on total assets:										
Before income taxes	1.55	4.60	5.67	7.68	5.02	3.20	11.42	17.69	18.05	8.42
After income taxes	0.59	3.85	5.09	6.67	4.34	1.59	9.58	15.45	16.62	8.08
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.03	2.11	1.99	1.94	1.91	2.53	2.44	2.31	2.24	2.42
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.26	0.25	0.26	0.27	0.40	0.44	0.40	0.39	0.39
Total stockholders' equity to total debt	1.99	1.96	2.01	2.38	2.23	1.60	1.62	1.81	2.37	2.21

Table 5.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	1,003	1,061	1,090	1,158	1,167	532	652	566	521	491
Time deposits in the U.S., including negotiable certificates of deposit	27	39	47	48	51	26	28	30	44	48
Total cash on hand and in U.S. banks	1,029	1,099	1,137	1,206	1,218	558	680	596	565	539
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	814	707	716	778	827	92	88	85	101	87
Total cash, U.S. Government and other securities	1,843	1,806	1,853	1,984	2,045	650	768	681	666	626
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,595	4,948	4,936	4,804	4,361	1,463	1,478	1,410	1,333	1,218
Inventories	6,056	6,132	6,027	5,986	6,222	1,804	1,834	1,691	1,696	1,865
All other current assets	2,107	1,929	1,949	1,940	2,009	143	137	116	113	192
Total current assets	14,602	14,815	14,765	14,715	14,638	4,060	4,217	3,897	3,808	3,901
Property, plant, and equipment	19,640	20,538	21,267	21,010	21,837	4,452	4,621	4,312	3,971	4,543
Land and mineral rights	292	284	317	317	339	61	75	67	76	90
Less: Accumulated depreciation, depletion, and amortization	13,680	14,298	14,640	14,571	15,133	3,131	3,274	3,011	2,863	3,182
Net property, plant, and equipment	6,252	6,524	6,945	6,756	7,043	1,382	1,422	1,367	1,185	1,451
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,378	9,520	9,279	9,409	9,529	258	338	295	417	430
Total Assets	30,233	30,860	30,989	30,879	31,210	5,700	5,977	5,559	5,410	5,781
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	572	646	628	658	717	310	306	328	361	355
b. Other short-term loans, including commercial paper	147	162	327	314	478	29	27	93	93	143
Trade accounts and trade notes payable	3,383	3,563	3,696	3,701	3,641	832	938	805	844	746
Income taxes accrued, prior and current years, net of payments	(12)	(14)	50	67	60	16	20	18	19	(8)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,018	709	677	631	630	126	129	135	97	107
b. Other long-term loans	100	121	74	74	99	34	31	34	26	37
All other current liabilities, including excise and sales taxes, and accrued expenses	1,974	1,829	1,951	2,151	2,043	258	278	275	261	233
Total current liabilities	7,181	7,017	7,403	7,596	7,668	1,605	1,728	1,687	1,702	1,613
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,055	4,397	4,388	3,783	3,835	551	587	495	427	500
b. Other long-term loans	1,752	1,918	1,685	1,416	1,534	683	693	483	252	310
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,039	1,958	1,863	1,739	1,888	85	90	54	52	144
Total liabilities	15,027	15,290	15,339	14,534	14,925	2,924	3,098	2,718	2,432	2,567
Capital stock and other capital (less treasury stock)	6,994	7,506	7,586	7,498	7,827	1,031	842	488	331	1,009
Retained earnings	8,211	8,064	8,063	8,848	8,457	1,745	2,037	2,353	2,647	2,205
Stockholders' equity	15,206	15,569	15,650	16,346	16,285	2,776	2,879	2,841	2,977	3,214
Total Liabilities and Stockholders' Equity	30,233	30,860	30,989	30,879	31,210	5,700	5,977	5,559	5,410	5,781
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,421	7,798	7,363	7,119	6,969	2,455	2,489	2,210	2,106	2,287
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.10	5.85	5.98	6.43	6.55	11.40	12.85	12.26	12.32	10.83
Trade accounts and trade notes receivable	15.20	16.03	15.93	15.56	13.97	25.67	24.73	25.35	24.64	21.06
Inventories	20.03	19.87	19.45	19.39	19.94	31.66	30.69	30.41	31.35	32.26
Total current assets	48.30	48.01	47.65	47.65	46.90	71.23	70.56	70.10	70.39	67.47
Net property, plant, and equipment	20.68	21.14	22.41	21.88	22.57	24.24	23.79	24.59	21.90	25.10
Short-term debt, including current portion of long-term debt	6.07	5.31	5.50	5.43	6.17	8.75	8.24	10.61	10.69	11.11
Total current liabilities	23.75	22.74	23.89	24.60	24.57	28.17	28.91	30.35	31.46	27.91
Long-term debt	19.21	20.46	19.60	16.84	17.20	21.64	21.42	17.58	12.55	14.00
Total liabilities	49.70	49.55	49.50	47.07	47.82	51.30	51.84	48.90	44.96	44.41
Stockholders' equity	50.30	50.45	50.50	52.93	52.18	48.70	48.16	51.10	55.04	55.59

Table 6.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	23,249	22,011	22,147	23,802	23,406	3,765	4,299	4,073	3,929	3,491
Depreciation, depletion, and amortization of property, plant, and equipment	443	418	416	415	434	49	34	33	37	36
All other operating costs and expenses	21,198	19,867	19,828	21,092	20,874	3,784	3,938	3,688	3,638	3,497
Income (loss) from operations	1,607	1,726	1,903	2,295	2,098	(68)	327	351	253	(42)
Interest expense	326	314	277	304	321	36	33	30	32	31
All other nonoperating income (expense)	870	822	817	1,050	424	13	3	7	7	10
Income (loss) before income taxes	2,151	2,234	2,443	3,041	2,200	(91)	298	329	229	(64)
Provision for current and deferred domestic income taxes	397	488	640	717	413	8	2	18	25	18
Income (loss) after income taxes	1,754	1,745	1,803	2,324	1,787	(99)	296	310	204	(82)
Cash dividends charged to retained earnings this quarter	662	588	674	638	743	189	110	185	175	122
Net income retained in business	1,092	1,158	1,129	1,686	1,044	(288)	186	125	28	(204)
Retained earnings at beginning of quarter	28,094	27,365	27,847	29,032	29,580	3,049	2,640	2,953	3,347	3,137
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,051)	(752)	(460)	(839)	(868)	(6)	5	0	(31)	(67)
Retained earnings at end of quarter	28,135	27,771	28,515	29,879	29,756	2,754	2,831	3,078	3,344	2,866
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.91	1.90	1.88	1.74	1.86	1.29	0.79	0.82	0.94	1.03
All other operating costs and expenses	91.18	90.26	89.53	88.61	89.18	100.51	91.59	90.56	92.61	100.18
Income (loss) from operations	6.91	7.84	8.59	9.64	8.96	(1.80)	7.62	8.62	6.45	(1.21)
Interest expense	1.40	1.43	1.25	1.28	1.37	0.96	0.76	0.73	0.80	0.90
All other nonoperating income (expense)	3.74	3.73	3.69	4.41	1.81	0.34	0.07	0.17	0.17	0.28
Income (loss) before income taxes	9.25	10.15	11.03	12.77	9.40	(2.42)	6.93	8.07	5.82	(1.82)
Provision for current and deferred domestic income taxes	1.71	2.22	2.89	3.01	1.77	0.22	0.04	0.45	0.63	0.53
Income (loss) after income taxes	7.54	7.93	8.14	9.76	7.63	(2.64)	6.88	7.61	5.18	(2.35)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.99	23.79	25.59	31.02	22.34	(11.08)	36.07	36.42	24.90	(8.09)
After income taxes	18.75	18.59	18.89	23.70	18.14	(12.07)	35.83	34.38	22.19	(10.42)
Annual rate of profit on total assets:										
Before income taxes	11.72	12.07	13.24	16.08	11.82	(5.26)	17.09	18.84	12.76	(4.24)
After income taxes	9.56	9.44	9.77	12.29	9.60	(5.73)	16.98	17.79	11.36	(5.46)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.37	2.33	2.33	2.25	2.37	2.22	2.34	2.40	2.43	2.53
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.39	0.40	0.33	0.42	0.41	0.51	0.52	0.46	0.43
Total stockholders' equity to total debt	2.22	2.14	2.31	2.36	2.53	1.69	1.67	2.24	2.26	2.21

Table 6.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	4,836	4,112	4,356	3,883	4,496	628	825	907	818	596
Time deposits in the U.S., including negotiable certificates of deposit	220	115	101	111	254	125	76	66	89	66
Total cash on hand and in U.S. banks	5,056	4,227	4,456	3,994	4,750	753	901	973	907	662
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,178	1,183	1,045	918	948	263	326	275	215	178
Total cash, U.S. Government and other securities	6,234	5,410	5,502	4,912	5,698	1,016	1,227	1,248	1,122	839
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,668	10,096	9,331	10,438	9,618	1,725	2,051	1,930	2,023	1,637
Inventories	14,360	13,703	14,231	14,827	14,019	2,470	2,161	2,390	2,577	2,242
All other current assets	2,858	2,767	2,671	3,009	2,878	292	218	231	232	191
Total current assets	33,120	31,975	31,735	33,185	32,213	5,503	5,656	5,799	5,953	4,909
Property, plant, and equipment	21,054	20,869	20,932	21,784	21,705	3,109	2,875	2,772	2,875	2,651
Land and mineral rights	524	555	561	591	587	31	50	42	47	44
Less: Accumulated depreciation, depletion, and amortization	13,260	13,265	13,467	13,983	13,925	2,076	1,910	1,935	2,034	1,912
Net property, plant, and equipment	8,318	8,158	8,026	8,391	8,367	1,064	1,015	879	888	783
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	31,949	33,866	34,050	34,051	33,848	359	303	295	326	313
Total Assets	73,387	73,999	73,810	75,627	74,428	6,926	6,974	6,973	7,168	6,005
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,347	1,125	1,115	822	755	637	544	508	411	395
b. Other short-term loans, including commercial paper	530	951	863	986	293	68	76	66	78	40
Trade accounts and trade notes payable	5,404	5,227	5,511	5,875	5,654	1,149	1,195	1,235	1,277	951
Income taxes accrued, prior and current years, net of payments	4	(49)	65	297	109	8	3	13	26	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	236	279	192	214	473	127	144	138	150	133
b. Other long-term loans	753	525	483	658	708	30	28	31	41	40
All other current liabilities, including excise and sales taxes, and accrued expenses	5,687	5,639	5,378	5,867	5,598	459	427	428	463	363
Total current liabilities	13,961	13,696	13,606	14,717	13,590	2,477	2,418	2,419	2,446	1,938
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,629	2,966	2,477	2,549	2,510	504	575	442	446	403
b. Other long-term loans	11,378	11,709	11,423	11,418	10,827	581	607	425	499	416
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	8,002	8,072	8,125	7,728	8,106	76	70	80	105	99
Total liabilities	35,970	36,443	35,632	36,412	35,034	3,638	3,670	3,366	3,497	2,856
Capital stock and other capital (less treasury stock)	9,282	9,785	9,663	9,336	9,638	533	473	530	327	282
Retained earnings	28,135	27,771	28,515	29,879	29,756	2,754	2,831	3,078	3,344	2,866
Stockholders' equity	37,417	37,556	38,179	39,215	39,395	3,287	3,304	3,608	3,671	3,149
Total Liabilities and Stockholders' Equity	73,387	73,999	73,810	75,627	74,428	6,926	6,974	6,973	7,168	6,005
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	19,159	18,279	18,128	18,468	18,623	3,026	3,238	3,380	3,507	2,971
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.49	7.31	7.45	6.50	7.66	14.68	17.59	17.90	15.65	13.98
Trade accounts and trade notes receivable	13.17	13.64	12.64	13.80	12.92	24.90	29.40	27.67	28.22	27.26
Inventories	19.57	18.52	19.28	19.61	18.84	35.66	30.98	34.27	35.95	37.33
Total current assets	45.13	43.21	42.99	43.88	43.28	79.46	81.10	83.15	83.06	81.75
Net property, plant, and equipment	11.33	11.02	10.87	11.10	11.24	15.37	14.55	12.61	12.39	13.04
Short-term debt, including current portion of long-term debt	3.91	3.89	3.59	3.54	2.99	12.44	11.36	10.66	9.49	10.13
Total current liabilities	19.02	18.51	18.43	19.46	18.26	35.77	34.67	34.69	34.13	32.28
Long-term debt	19.09	19.83	18.83	18.47	17.92	15.67	16.95	12.43	13.18	13.64
Total liabilities	49.01	49.25	48.27	48.15	47.07	52.53	52.63	48.27	48.78	47.57
Stockholders' equity	50.99	50.75	51.73	51.85	52.93	47.47	47.37	51.73	51.22	52.43

Table 7.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	31,666	31,434	32,071	32,350	32,008	3,118	3,177	3,344	3,247	3,403
Depreciation, depletion, and amortization of property, plant, and equipment	1,378	1,420	1,410	1,387	1,372	81	62	68	64	74
All other operating costs and expenses	28,086	27,921	28,526	28,298	28,824	2,870	2,869	3,015	2,944	3,265
Income (loss) from operations	2,202	2,093	2,134	2,665	1,812	166	247	261	240	63
Interest expense	841	867	799	802	678	23	22	21	20	21
All other nonoperating income (expense)	210	448	434	404	526	(11)	(10)	(10)	(13)	(3)
Income (loss) before income taxes	1,571	1,674	1,770	2,267	1,660	132	215	230	207	40
Provision for current and deferred domestic income taxes	329	531	383	544	429	0	15	12	11	16
Income (loss) after income taxes	1,242	1,144	1,386	1,722	1,231	132	201	219	195	23
Cash dividends charged to retained earnings this quarter	800	637	656	545	965	107	124	125	98	108
Net income retained in business	442	507	731	1,178	266	25	77	94	97	(85)
Retained earnings at beginning of quarter	22,626	21,904	21,724	22,347	24,859	2,539	2,288	2,223	1,836	2,448
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(158)	(25)	142	(76)	(114)	24	(33)	9	22	8
Retained earnings at end of quarter	22,910	22,386	22,597	23,449	25,011	2,589	2,331	2,326	1,955	2,371
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.35	4.52	4.40	4.29	4.29	2.60	1.95	2.04	1.96	2.18
All other operating costs and expenses	88.70	88.82	88.95	87.48	90.05	92.06	90.29	90.14	90.65	95.96
Income (loss) from operations	6.95	6.66	6.65	8.24	5.66	5.34	7.77	7.82	7.39	1.86
Interest expense	2.66	2.76	2.49	2.48	2.12	0.75	0.68	0.63	0.63	0.62
All other nonoperating income (expense)	0.66	1.42	1.35	1.25	1.64	(0.37)	(0.30)	(0.29)	(0.40)	(0.08)
Income (loss) before income taxes	4.96	5.33	5.52	7.01	5.19	4.22	6.78	6.89	6.36	1.16
Provision for current and deferred domestic income taxes	1.04	1.69	1.19	1.68	1.34	0.00	0.46	0.35	0.35	0.47
Income (loss) after income taxes	3.92	3.64	4.32	5.32	3.85	4.22	6.32	6.54	6.01	0.69
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.34	14.35	15.06	18.98	13.97	18.20	32.57	31.26	29.97	5.37
After income taxes	10.55	9.80	11.80	14.42	10.36	18.19	30.34	29.68	28.31	3.18
Annual rate of profit on total assets:										
Before income taxes	4.52	4.74	4.97	6.31	4.74	9.71	15.97	15.93	14.70	2.71
After income taxes	3.57	3.24	3.90	4.80	3.51	9.70	14.87	15.13	13.89	1.60
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.61	1.51	1.54	1.53	1.54	2.20	2.16	2.40	2.23	2.28
Total cash, U.S. Government and other securities, to total current liabilities	0.30	0.18	0.20	0.19	0.19	0.40	0.36	0.40	0.39	0.40
Total stockholders' equity to total debt	0.92	0.87	0.88	0.91	0.97	1.89	1.59	1.69	1.56	1.67

Table 7.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,631	2,823	3,234	2,914	3,002	550	540	543	550	564
Time deposits in the U.S., including negotiable certificates of deposit	2,649	678	651	789	785	27	19	39	36	60
Total cash on hand and in U.S. banks	6,281	3,500	3,885	3,702	3,787	576	560	582	586	624
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	818	693	903	1,122	847	30	34	41	48	36
Total cash, U.S. Government and other securities	7,098	4,194	4,787	4,824	4,633	607	594	623	634	660
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,808	14,042	14,239	14,754	13,961	1,400	1,491	1,556	1,525	1,477
Inventories	12,428	12,904	13,247	12,976	12,951	1,144	1,202	1,391	1,382	1,436
All other current assets	4,449	4,812	4,982	5,443	5,595	186	252	171	124	152
Total current assets	37,783	35,951	37,254	37,997	37,141	3,337	3,539	3,741	3,664	3,725
Property, plant, and equipment	111,657	112,624	113,880	113,029	112,588	5,461	4,911	5,362	5,231	5,764
Land and mineral rights	3,399	3,378	3,398	3,407	3,500	46	55	98	97	146
Less: Accumulated depreciation, depletion, and amortization	64,312	64,006	65,058	64,936	65,231	3,860	3,471	3,866	3,767	4,147
Net property, plant, and equipment	50,744	51,996	52,220	51,499	50,856	1,646	1,495	1,594	1,560	1,763
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	50,503	53,435	52,861	54,147	52,161	440	364	451	395	341
Total Assets	139,030	141,382	142,335	143,643	140,158	5,423	5,398	5,786	5,620	5,828
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	841	949	1,272	1,267	1,337	313	361	324	262	261
b. Other short-term loans, including commercial paper	1,043	1,007	1,038	1,053	1,190	38	39	11	19	29
Trade accounts and trade notes payable	9,826	9,646	10,276	10,530	9,731	700	775	736	742	730
Income taxes accrued, prior and current years, net of payments	336	458	568	566	484	54	36	40	38	44
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,960	2,227	1,488	1,627	1,956	153	159	155	236	221
b. Other long-term loans	959	971	708	421	472	63	65	70	117	111
All other current liabilities, including excise and sales taxes, and accrued expenses	8,567	8,494	8,779	9,325	9,024	199	207	226	231	236
Total current liabilities	23,531	23,753	24,129	24,788	24,194	1,520	1,642	1,562	1,644	1,632
Long-term debt, due in more than 1 year:										
a. Loans from banks	22,842	20,314	19,331	18,549	19,199	587	628	636	640	663
b. Other long-term loans	23,560	28,115	29,594	29,370	25,045	375	415	554	499	481
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	22,003	22,527	22,282	23,158	24,177	48	66	85	80	108
Total liabilities	91,936	94,710	95,337	95,865	92,615	2,529	2,751	2,837	2,863	2,885
Capital stock and other capital (less treasury stock)	24,185	24,286	24,402	24,329	22,532	305	315	623	802	571
Retained earnings	22,910	22,386	22,597	23,449	25,011	2,589	2,331	2,326	1,955	2,371
Stockholders' equity	47,095	46,672	46,998	47,778	47,543	2,894	2,647	2,949	2,757	2,943
Total Liabilities and Stockholders' Equity	139,030	141,382	142,335	143,643	140,158	5,423	5,398	5,786	5,620	5,828
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	14,253	12,198	13,125	13,209	12,947	1,818	1,897	2,180	2,020	2,092
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.11	2.97	3.36	3.36	3.31	11.19	11.00	10.76	11.28	11.32
Trade accounts and trade notes receivable	9.93	9.93	10.00	10.27	9.96	25.82	27.63	26.89	27.14	25.35
Inventories	8.94	9.13	9.31	9.03	9.24	21.10	22.26	24.05	24.59	24.64
Total current assets	27.18	25.43	26.17	26.45	26.50	61.53	65.56	64.66	65.21	63.91
Net property, plant, and equipment	36.50	36.78	36.69	35.85	36.28	30.36	27.70	27.55	27.76	30.25
Short-term debt, including current portion of long-term debt	3.45	3.65	3.17	3.04	3.53	10.45	11.56	9.67	11.28	10.67
Total current liabilities	16.92	16.80	16.95	17.26	17.26	28.02	30.42	26.99	29.26	28.01
Long-term debt	33.38	34.25	34.37	33.36	31.57	17.74	19.33	20.57	20.25	19.64
Total liabilities	66.13	66.99	66.98	66.74	66.08	46.64	50.97	49.03	50.94	49.51
Stockholders' equity	33.87	33.01	33.02	33.26	33.92	53.36	49.03	50.97	49.06	50.49

Table 8.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,247	16,547	16,711	16,981	16,643	7,877	8,472	8,133	8,690	8,511
Depreciation, depletion, and amortization of property, plant, and equipment	674	642	653	659	648	293	255	259	273	279
All other operating costs and expenses	15,056	14,563	14,709	15,022	14,966	7,615	7,390	7,218	7,707	7,798
Income (loss) from operations	517	1,342	1,348	1,300	1,030	(31)	826	655	710	434
Interest expense	433	405	417	414	394	94	78	77	68	74
All other nonoperating income (expense)	(498)	(8)	91	246	(868)	104	21	25	28	(36)
Income (loss) before income taxes	(414)	929	1,022	1,132	(232)	(21)	769	602	670	325
Provision for current and deferred domestic income taxes	78	70	(46)	29	165	27	48	17	26	20
Income (loss) after income taxes	(492)	860	1,068	1,104	(397)	(48)	721	585	644	304
Cash dividends charged to retained earnings this quarter	616	541	615	330	733	370	331	348	189	341
Net income retained in business	(1,109)	318	453	773	(1,130)	(417)	390	237	455	(37)
Retained earnings at beginning of quarter	5,764	4,735	4,794	4,336	4,863	4,703	4,052	4,099	3,965	4,329
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(35)	(111)	(137)	(264)	(634)	(48)	19	(124)	(261)	(17)
Retained earnings at end of quarter	4,621	4,942	5,111	4,845	3,099	4,237	4,461	4,213	4,159	4,276
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.15	3.88	3.91	3.88	3.89	3.72	3.02	3.19	3.14	3.27
All other operating costs and expenses	92.67	88.01	88.02	88.46	89.92	96.67	87.24	88.76	88.69	91.62
Income (loss) from operations	3.18	8.11	8.07	7.66	6.19	(0.40)	9.75	8.05	8.17	5.10
Interest expense	2.67	2.45	2.49	2.44	2.37	1.19	0.92	0.95	0.78	0.87
All other nonoperating income (expense)	(3.06)	(0.05)	0.54	1.45	(5.21)	1.32	0.24	0.30	0.32	(0.42)
Income (loss) before income taxes	(2.55)	5.61	6.11	6.67	(1.39)	(0.26)	9.08	7.41	7.71	3.82
Provision for current and deferred domestic income taxes	0.48	0.42	(0.28)	0.17	0.99	0.34	0.57	0.21	0.30	0.24
Income (loss) after income taxes	(3.03)	5.19	6.39	6.50	(2.39)	(0.60)	8.51	7.19	7.41	3.58
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(12.83)	29.15	30.33	32.84	(7.85)	(1.59)	56.94	46.79	50.23	24.13
After income taxes	(15.26)	26.96	31.70	32.02	(13.42)	(3.64)	53.37	45.43	48.29	22.62
Annual rate of profit on total assets:										
Before income taxes	(3.22)	7.24	7.94	8.69	(1.87)	(0.55)	20.38	16.94	18.29	8.89
After income taxes	(3.83)	6.69	8.30	8.47	(3.19)	(1.27)	19.10	16.45	17.58	8.34
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.51	1.55	1.52	1.49	1.47	1.62	1.72	1.64	1.66	1.71
Total cash, U.S. Government and other securities, to total current liabilities	0.29	0.31	0.30	0.31	0.31	0.38	0.41	0.38	0.37	0.43
Total stockholders' equity to total debt	0.52	0.51	0.54	0.55	0.49	0.82	0.88	0.88	0.92	0.92

Table 8.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,906	2,891	2,934	3,163	3,078	1,574	1,723	1,586	1,568	1,663
Time deposits in the U.S., including negotiable certificates of deposit	198	232	265	282	318	191	224	189	210	247
Total cash on hand and in U.S. banks	3,104	3,122	3,198	3,446	3,396	1,765	1,948	1,774	1,777	1,910
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	363	581	561	502	452	155	138	101	184	184
Total cash, U.S. Government and other securities	3,467	3,703	3,760	3,948	3,848	1,920	2,085	1,876	1,961	2,094
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,676	8,865	9,003	9,300	8,736	3,954	4,215	4,046	4,407	4,172
Inventories	3,796	3,867	3,917	3,923	3,613	1,689	1,656	1,597	1,654	1,526
All other current assets	1,933	2,081	2,094	1,966	1,960	722	775	660	705	647
Total current assets	17,872	18,516	18,774	19,137	18,157	8,284	8,731	8,178	8,727	8,440
Property, plant, and equipment	42,176	42,640	42,725	42,679	42,701	20,477	20,837	20,281	20,441	21,485
Land and mineral rights	490	529	606	604	586	125	110	164	171	160
Less: Accumulated depreciation, depletion, and amortization	29,028	29,995	30,067	30,272	30,400	15,123	15,740	15,449	15,680	16,537
Net property, plant, and equipment	13,638	13,175	13,264	13,011	12,886	5,479	5,207	4,996	4,932	5,108
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	19,936	19,667	19,427	19,987	18,709	1,193	1,155	1,044	996	1,056
Total Assets	51,446	51,358	51,465	52,135	49,752	14,956	15,093	14,219	14,655	14,604
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,151	895	1,070	1,229	1,035	959	768	817	899	782
b. Other short-term loans, including commercial paper	183	113	149	206	140	128	87	126	184	99
Trade accounts and trade notes payable	4,353	4,260	4,289	4,668	4,753	2,132	2,183	1,999	2,268	2,219
Income taxes accrued, prior and current years, net of payments	55	126	92	144	140	13	32	17	43	37
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,308	1,237	1,723	1,739	1,338	711	721	623	636	526
b. Other long-term loans	688	653	754	505	736	237	195	401	327	484
All other current liabilities, including excise and sales taxes, and accrued expenses	4,124	4,668	4,305	4,325	4,188	940	1,097	1,004	891	778
Total current liabilities	11,863	11,952	12,383	12,816	12,330	5,120	5,083	4,988	5,248	4,925
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,700	9,050	8,660	8,539	8,119	2,729	2,784	2,482	2,493	2,496
b. Other long-term loans	12,765	12,857	12,561	12,705	12,729	1,619	1,606	1,378	1,291	1,467
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,212	4,747	4,386	4,285	4,744	267	219	221	285	333
Total liabilities	38,541	38,607	37,990	38,346	37,922	9,735	9,691	9,070	9,318	9,221
Capital stock and other capital (less treasury stock)	8,285	7,808	8,363	8,944	8,731	984	941	936	1,178	1,107
Retained earnings	4,621	4,942	5,111	4,845	3,099	4,237	4,461	4,213	4,159	4,276
Stockholders' equity	12,905	12,751	13,475	13,789	11,830	5,221	5,401	5,149	5,337	5,383
Total Liabilities and Stockholders' Equity	51,446	51,358	51,465	52,135	49,752	14,956	15,093	14,219	14,655	14,604
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,008	6,564	6,391	6,320	5,827	3,165	3,648	3,191	3,479	3,515
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.74	7.21	7.31	7.57	7.73	12.84	13.82	13.19	13.38	14.34
Trade accounts and trade notes receivable	16.86	17.26	17.49	17.84	17.56	26.44	27.93	28.46	30.07	28.57
Inventories	7.38	7.53	7.61	7.52	7.26	11.29	10.97	11.23	11.29	10.45
Total current assets	34.74	36.05	36.48	36.71	36.49	55.39	57.85	57.52	59.55	57.79
Net property, plant, and equipment	26.51	25.65	25.77	24.96	25.90	36.63	34.50	35.14	33.66	34.98
Short-term debt, including current portion of long-term debt	6.47	5.64	7.18	7.06	6.53	13.61	11.74	13.84	13.96	12.95
Total current liabilities	23.06	23.27	24.06	24.58	24.78	34.23	33.68	35.08	35.81	33.72
Long-term debt	41.72	42.66	41.23	40.75	41.90	29.07	29.08	27.15	25.82	27.14
Total liabilities	74.91	75.17	73.82	73.55	76.22	65.09	64.21	63.79	63.58	63.14
Stockholders' equity	25.09	24.83	26.18	26.45	23.78	34.91	35.79	36.21	36.42	36.86

Table 9.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	347,654	352,754	344,228	340,542	340,321	1,005	839	899	989	933
Depreciation, depletion, and amortization of property, plant, and equipment	7,169	7,661	6,575	7,311	7,568	25	22	20	20	22
All other operating costs and expenses	334,782	333,540	325,484	319,149	321,817	947	723	867	903	940
Income (loss) from operations	5,704	11,553	12,169	14,082	10,936	33	94	12	67	(29)
Interest expense	1,783	1,924	1,763	1,800	1,704	9	9	10	12	10
All other nonoperating income (expense)	21,069	19,127	23,013	15,495	18,590	(4)	1	1	7	1
Income (loss) before income taxes	24,990	28,755	33,419	27,777	27,821	19	86	4	62	(38)
Provision for current and deferred domestic income taxes	2,072	4,617	3,961	4,762	5,315	1	4	4	6	6
Income (loss) after income taxes	22,918	24,138	29,458	23,014	22,506	18	82	0	56	(44)
Cash dividends charged to retained earnings this quarter	6,069	5,376	5,222	6,039	6,960	85	19	127	22	97
Net income retained in business	16,849	18,762	24,236	16,975	15,546	(67)	63	(127)	35	(140)
Retained earnings at beginning of quarter	610,453	625,519	592,137	616,071	633,416	372	530	101	248	315
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(95)	(49)	(8)	(8)	(130)	7	7	(9)	3	(82)
Retained earnings at end of quarter	627,207	644,232	616,366	633,039	648,832	312	600	(36)	286	93
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.06	2.17	1.91	2.15	2.22	2.53	2.68	2.18	2.02	2.41
All other operating costs and expenses	96.30	94.55	94.55	93.72	94.56	94.21	86.12	96.44	91.22	100.75
Income (loss) from operations	1.64	3.27	3.54	4.14	3.21	3.27	11.20	1.38	6.77	(3.16)
Interest expense	0.51	0.55	0.51	0.53	0.50	0.90	1.02	1.08	1.17	1.03
All other nonoperating income (expense)	6.06	5.42	6.69	4.55	5.46	(0.44)	0.07	0.14	0.71	0.15
Income (loss) before income taxes	7.19	8.15	9.71	8.16	8.17	1.93	10.25	0.44	6.31	(4.04)
Provision for current and deferred domestic income taxes	0.60	1.31	1.15	1.40	1.56	0.11	0.49	0.47	0.61	0.63
Income (loss) after income taxes	6.59	6.84	8.56	6.76	6.61	1.82	9.76	(0.04)	5.70	(4.67)
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.32	21.66	26.84	21.68	21.49	6.76	27.09	1.48	23.91	(16.61)
After income taxes	17.71	18.18	23.66	17.96	17.38	6.39	25.79	(0.13)	21.59	(19.22)
Annual rate of profit on total assets:										
Before income taxes	9.72	10.94	13.74	11.23	11.13	3.70	15.43	0.81	11.64	(7.43)
After income taxes	8.92	9.18	12.11	9.31	9.01	3.49	14.69	(0.07)	10.52	(8.60)
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.01	1.01	1.03	1.06	1.12	2.21	2.12	2.01	1.92	1.70
Total cash, U.S. Government and other securities, to total current liabilities	0.20	0.17	0.19	0.20	0.22	0.58	0.55	0.55	0.56	0.52
Total stockholders' equity to total debt	3.15	3.15	3.31	3.45	3.42	2.11	2.67	2.22	2.20	1.83

Table 9.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	15,586	13,753	13,366	17,556	16,080	284	293	250	344	299
Time deposits in the U.S., including negotiable certificates of deposit	8,911	6,448	5,551	7,522	9,448	17	23	15	3	3
Total cash on hand and in U.S. banks	24,497	20,201	18,917	25,078	25,528	301	316	265	347	303
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	15,702	14,944	17,274	13,618	12,274	31	41	68	66	85
Total cash, U.S. Government and other securities	40,198	35,145	36,191	38,696	37,802	332	358	333	414	388
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	81,416	82,584	75,192	79,095	75,899	454	524	473	540	455
Inventories	42,174	46,894	44,116	48,063	43,806	411	426	373	393	365
All other current assets	41,400	46,296	38,460	38,937	39,531	71	76	43	60	59
Total current assets	205,189	210,920	193,959	204,790	197,038	1,268	1,384	1,222	1,407	1,267
Property, plant, and equipment	562,645	571,687	525,348	537,921	543,368	1,452	1,630	1,399	1,389	1,472
Land and mineral rights	70,909	71,931	72,112	71,389	72,553	49	54	51	56	72
Less: Accumulated depreciation, depletion, and amortization	270,539	275,486	257,950	264,808	264,341	836	1,012	872	880	965
Net property, plant, and equipment	363,015	368,132	339,511	344,502	351,580	665	673	578	566	579
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	459,675	472,674	439,520	439,919	451,038	165	172	130	173	182
Total Assets	1,027,879	1,051,726	972,990	989,212	999,657	2,098	2,229	1,929	2,146	2,028
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	228	283	539	449	468	105	102	105	49	55
b. Other short-term loans, including commercial paper	16,636	15,513	14,435	17,108	18,221	42	30	80	68	80
Trade accounts and trade notes payable	83,782	88,644	76,479	81,903	81,367	278	335	292	346	341
Income taxes accrued, prior and current years, net of payments	910	3,614	3,964	4,184	4,155	6	3	3	18	9
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	595	524	699	1,117	1,192	44	54	53	70	70
b. Other long-term loans	37,891	42,545	35,975	32,042	16,685	9	11	10	10	11
All other current liabilities, including excise and sales taxes, and accrued expenses	63,712	57,075	56,379	57,187	53,340	91	118	64	174	178
Total current liabilities	203,755	208,197	188,470	193,989	175,430	574	653	607	735	744
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,472	7,707	8,015	7,448	7,737	275	213	193	201	210
b. Other long-term loans	100,335	102,179	90,598	90,490	107,099	70	66	34	76	71
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	197,811	202,658	187,848	184,731	191,428	31	27	40	89	96
Total liabilities	510,373	520,741	474,932	476,658	481,694	950	959	875	1,101	1,121
Capital stock and other capital (less treasury stock)	(109,701)	(113,247)	(118,308)	(120,485)	(130,869)	836	669	1,091	759	814
Retained earnings	627,207	644,232	616,366	633,039	648,832	312	600	(36)	286	93
Stockholders' equity	517,506	530,985	498,058	512,553	517,963	1,148	1,270	1,055	1,045	907
Total Liabilities and Stockholders' Equity	1,027,879	1,051,726	972,990	989,212	999,657	2,098	2,229	1,929	2,146	2,028
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	1,434	2,723	5,489	10,801	21,608	693	731	614	673	523
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.91	3.34	3.72	3.91	3.78	15.82	16.05	17.25	19.28	19.13
Trade accounts and trade notes receivable	7.92	7.85	7.73	8.00	7.59	21.65	23.52	24.50	25.16	22.44
Inventories	4.10	4.46	4.53	4.86	4.38	19.58	19.12	19.32	18.32	18.01
Total current assets	19.96	20.05	19.93	20.70	19.71	60.44	62.11	63.31	65.58	62.48
Net property, plant, and equipment	35.32	35.00	34.89	34.83	35.17	31.70	30.19	29.96	26.36	28.52
Short-term debt, including current portion of long-term debt	5.38	5.60	5.31	5.13	3.66	9.55	8.82	12.87	9.17	10.66
Total current liabilities	19.82	19.80	19.37	19.61	17.55	27.39	29.32	31.47	34.23	36.70
Long-term debt	10.59	10.45	10.14	9.90	11.49	16.43	12.52	11.79	12.94	13.84
Total liabilities	49.65	49.51	48.81	48.19	48.19	45.28	43.03	45.33	51.30	55.27
Stockholders' equity	50.35	50.49	51.19	51.81	51.81	54.72	56.97	54.67	48.70	44.73

Table 10.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	206,552	214,565	220,732	205,525	204,834	6,978	7,279	7,717	7,402	7,244
Depreciation, depletion, and amortization of property, plant, and equipment	6,240	6,262	6,489	6,530	7,086	148	115	119	112	138
All other operating costs and expenses	178,764	179,669	185,232	175,108	178,260	6,781	6,711	7,013	6,854	6,953
Income (loss) from operations	21,549	28,634	29,011	23,887	19,488	49	453	584	436	153
Interest expense	6,479	6,710	7,078	7,200	7,127	63	56	53	60	55
All other nonoperating income (expense)	17,910	17,031	16,518	15,348	21,817	20	23	21	24	(36)
Income (loss) before income taxes	32,980	38,955	38,451	32,035	34,178	6	420	553	400	62
Provision for current and deferred domestic income taxes	9,315	7,586	7,609	4,711	5,628	43	79	123	43	75
Income (loss) after income taxes	23,665	31,369	30,841	27,324	28,550	(37)	341	429	356	(13)
Cash dividends charged to retained earnings this quarter	21,235	12,189	16,901	10,632	20,133	270	223	442	195	381
Net income retained in business	2,431	19,180	13,940	16,692	8,417	(308)	118	(13)	161	(394)
Retained earnings at beginning of quarter	493,595	482,967	497,473	503,479	525,745	1,088	434	1,365	(618)	2,021
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(11,910)	(6,324)	(2,235)	(834)	82	(94)	36	(17)	(102)	(58)
Retained earnings at end of quarter	484,116	495,822	509,178	519,336	534,244	686	588	1,336	(559)	1,569
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.02	2.92	2.94	3.18	3.46	2.12	1.58	1.55	1.52	1.91
All other operating costs and expenses	86.55	83.74	83.92	85.20	87.03	97.17	92.20	90.88	92.60	95.98
Income (loss) from operations	10.43	13.35	13.14	11.62	9.51	0.71	6.22	7.57	5.89	2.11
Interest expense	3.14	3.13	3.21	3.50	3.48	0.90	0.77	0.68	0.81	0.76
All other nonoperating income (expense)	8.67	7.94	7.48	7.47	10.65	0.28	0.31	0.27	0.32	(0.49)
Income (loss) before income taxes	15.97	18.16	17.42	15.59	16.69	0.09	5.77	7.16	5.40	0.86
Provision for current and deferred domestic income taxes	4.51	3.54	3.45	2.29	2.75	0.62	1.08	1.60	0.59	1.04
Income (loss) after income taxes	11.46	14.62	13.97	13.29	13.94	(0.54)	4.69	5.56	4.81	(0.18)
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.04	21.89	21.38	17.40	18.64	0.41	27.95	35.84	22.95	3.47
After income taxes	13.66	17.63	17.15	14.84	15.57	(2.54)	22.72	27.83	20.46	(0.72)
Annual rate of profit on total assets:										
Before income taxes	7.88	9.16	9.02	7.23	7.62	0.17	11.58	15.75	10.71	1.68
After income taxes	5.65	7.37	7.23	6.17	6.36	(1.05)	9.41	12.23	9.54	(0.35)
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.14	1.11	1.10	1.07	1.03	1.96	1.92	1.96	2.11	2.02
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.20	0.22	0.22	0.22	0.39	0.35	0.36	0.47	0.47
Total stockholders' equity to total debt	1.33	1.33	1.35	1.33	1.32	1.39	1.46	1.69	1.87	2.12

Table 10.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	53,173	40,993	47,272	46,192	45,224	1,661	1,555	1,489	1,910	2,124
Time deposits in the U.S., including negotiable certificates of deposit	13,370	10,556	10,257	10,031	13,589	82	72	49	55	47
Total cash on hand and in U.S. banks	66,543	51,548	57,528	56,223	58,813	1,744	1,627	1,539	1,965	2,172
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	12,863	12,754	13,881	19,225	20,671	150	181	247	350	185
Total cash, U.S. Government and other securities	79,406	64,303	71,409	75,449	79,484	1,894	1,808	1,786	2,315	2,356
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	100,340	109,574	109,930	109,487	101,892	3,095	3,602	3,589	3,626	3,394
Inventories	102,547	105,017	101,633	104,047	107,697	3,665	3,760	3,654	3,766	3,723
All other current assets	82,383	80,855	76,947	78,045	81,990	803	772	603	616	582
Total current assets	364,676	359,748	359,920	367,028	371,063	9,457	9,943	9,631	10,324	10,056
Property, plant, and equipment	454,919	460,191	464,874	471,268	478,120	9,476	9,234	9,213	9,122	9,660
Land and mineral rights	16,594	16,644	16,795	16,805	16,868	301	246	255	264	262
Less: Accumulated depreciation, depletion, and amortization	251,044	254,743	258,849	260,369	264,181	6,142	5,963	6,029	5,912	6,150
Net property, plant, and equipment	220,469	222,092	222,820	227,704	230,807	3,635	3,518	3,440	3,474	3,773
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,089,160	1,119,642	1,123,117	1,176,637	1,192,428	1,162	1,044	964	1,138	1,064
Total Assets	1,674,306	1,701,483	1,705,857	1,771,369	1,794,298	14,254	14,505	14,035	14,936	14,892
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	10,599	10,643	14,079	11,809	10,566	827	853	791	661	632
b. Other short-term loans, including commercial paper	39,426	46,015	42,735	40,776	36,447	296	400	303	406	452
Trade accounts and trade notes payable	72,760	72,851	70,463	70,903	75,294	2,189	2,494	2,398	2,313	2,432
Income taxes accrued, prior and current years, net of payments	13,273	13,141	12,644	12,632	12,381	58	33	62	87	58
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,617	4,446	3,999	3,913	3,980	297	229	227	220	153
b. Other long-term loans	25,376	29,114	36,805	35,882	35,267	117	174	189	162	170
All other current liabilities, including excise and sales taxes, and accrued expenses	154,321	148,784	147,247	166,475	187,569	1,044	1,008	943	1,038	1,075
Total current liabilities	319,371	324,994	327,972	342,388	361,505	4,829	5,192	4,913	4,886	4,972
Long-term debt, due in more than 1 year:										
a. Loans from banks	61,998	61,368	60,640	63,269	64,574	1,192	1,211	1,231	1,338	1,134
b. Other long-term loans	380,361	382,269	375,161	399,021	405,742	1,512	1,233	908	944	854
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	219,844	220,981	222,705	230,076	228,932	841	863	815	802	732
Total liabilities	981,574	989,612	986,478	1,034,754	1,060,753	8,374	8,498	7,866	7,970	7,692
Capital stock and other capital (less treasury stock)	208,616	216,049	210,200	217,279	199,301	5,193	5,419	4,834	7,525	5,632
Retained earnings	484,116	495,822	509,178	519,336	534,244	686	588	1,336	(559)	1,569
Stockholders' equity	692,732	711,871	719,379	736,615	733,545	5,879	6,007	6,169	6,966	7,201
Total Liabilities and Stockholders' Equity	1,674,306	1,701,483	1,705,857	1,771,369	1,794,298	14,254	14,505	14,035	14,936	14,892
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	45,305	34,754	31,947	24,640	9,558	4,627	4,751	4,718	5,438	5,084
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.74	3.78	4.19	4.26	4.43	13.29	12.47	12.72	15.50	15.82
Trade accounts and trade notes receivable	5.99	6.44	6.44	6.18	5.68	21.72	24.84	25.57	24.28	22.79
Inventories	6.12	6.17	5.96	5.87	6.00	25.71	25.92	26.04	25.22	25.00
Total current assets	21.78	21.14	21.10	20.72	20.68	66.35	68.55	68.62	69.12	67.52
Net property, plant, and equipment	13.17	13.05	13.06	12.85	12.86	25.50	24.25	24.51	23.26	25.33
Short-term debt, including current portion of long-term debt	4.72	5.30	5.72	5.22	4.81	10.79	11.43	10.75	9.70	9.45
Total current liabilities	19.07	19.10	19.23	19.33	20.15	33.88	35.79	35.00	32.71	33.39
Long-term debt	26.42	26.07	25.55	26.10	26.21	18.97	16.85	15.24	15.27	13.35
Total liabilities	58.63	58.16	57.83	58.42	59.12	58.75	58.59	56.04	53.36	51.65
Stockholders' equity	41.37	41.84	42.17	41.58	40.88	41.25	41.41	43.96	46.64	48.35

Table 11.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	68,086	74,475	74,198	67,878	65,785	1,190	1,276	1,179	1,210	1,062
Depreciation, depletion, and amortization of property, plant, and equipment	2,226	2,286	2,348	2,340	2,678	40	31	28	25	32
All other operating costs and expenses	63,672	66,303	65,564	60,892	59,748	1,175	1,186	1,122	1,118	1,073
Income (loss) from operations	2,189	5,886	6,286	4,646	3,359	(25)	59	30	67	(43)
Interest expense	1,644	1,651	1,965	1,642	1,773	18	17	8	9	10
All other nonoperating income (expense)	3,284	3,050	2,666	1,839	(721)	7	5	7	7	0
Income (loss) before income taxes	3,829	7,285	6,987	4,842	865	(37)	47	28	65	(54)
Provision for current and deferred domestic income taxes	932	1,498	1,602	744	(214)	9	29	22	9	11
Income (loss) after income taxes	2,897	5,787	5,385	4,098	1,079	(46)	18	6	56	(65)
Cash dividends charged to retained earnings this quarter	2,310	2,156	1,697	1,703	3,164	29	28	40	35	62
Net income retained in business	586	3,631	3,688	2,395	(2,085)	(74)	(10)	(34)	21	(127)
Retained earnings at beginning of quarter	63,834	63,672	65,515	67,919	70,382	118	(123)	(26)	147	329
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	229	(2,319)	(626)	(23)	(390)	(7)	3	21	(16)	(28)
Retained earnings at end of quarter	64,649	64,984	68,577	70,291	67,907	37	(129)	(39)	152	174
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.27	3.07	3.16	3.45	4.07	3.33	2.43	2.33	2.10	3.00
All other operating costs and expenses	93.52	89.03	88.36	89.71	90.82	98.76	92.96	95.11	92.38	101.04
Income (loss) from operations	3.22	7.90	8.47	6.84	5.11	(2.09)	4.61	2.55	5.52	(4.04)
Interest expense	2.41	2.22	2.65	2.42	2.69	1.55	1.31	0.71	0.72	0.97
All other nonoperating income (expense)	4.82	4.10	3.59	2.71	(1.10)	0.56	0.41	0.55	0.60	(0.04)
Income (loss) before income taxes	5.62	9.78	9.42	7.13	1.31	(3.08)	3.71	2.40	5.40	(5.06)
Provision for current and deferred domestic income taxes	1.37	2.01	2.16	1.10	(0.33)	0.78	2.31	1.86	0.74	1.01
Income (loss) after income taxes	4.25	7.77	7.26	6.04	1.64	(3.85)	1.40	0.54	4.65	(6.08)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.04	27.73	26.14	17.30	3.26	(11.10)	14.39	8.46	19.64	(17.72)
After income taxes	11.38	22.02	20.14	14.64	4.07	(13.90)	5.44	1.91	16.93	(21.27)
Annual rate of profit on total assets:										
Before income taxes	4.31	7.94	7.56	5.10	0.92	(5.16)	6.56	4.22	9.36	(8.07)
After income taxes	3.26	6.31	5.83	4.31	1.15	(6.46)	2.48	0.95	8.07	(9.69)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.08	1.10	1.14	1.08	1.09	2.04	2.02	1.98	1.84	1.48
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.14	0.17	0.15	0.16	0.45	0.46	0.47	0.43	0.30
Total stockholders' equity to total debt	0.78	0.78	0.78	0.79	0.74	1.49	1.36	1.75	1.65	1.50

¹Included in Chemicals.

Table 11.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	10,233	10,664	13,573	11,104	11,392	334	385	383	388	302
Time deposits in the U.S., including negotiable certificates of deposit	3,744	2,230	2,333	2,455	2,852	2	1	10	10	8
Total cash on hand and in U.S. banks	13,977	12,895	15,905	13,559	14,243	336	387	393	399	310
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	939	972	993	1,915	1,531	43	30	18	18	14
Total cash, U.S. Government and other securities	14,916	13,866	16,898	15,475	15,774	379	416	411	416	323
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	33,886	38,545	38,048	37,099	34,145	586	662	635	650	577
Inventories	35,228	35,815	35,252	35,177	36,434	645	639	599	597	619
All other current assets	21,497	22,534	22,709	21,838	23,685	121	116	74	104	96
Total current assets	105,528	110,760	112,907	109,588	110,037	1,731	1,834	1,720	1,767	1,615
Property, plant, and equipment	202,235	204,643	208,229	211,375	215,263	2,106	2,105	1,914	1,890	1,821
Land and mineral rights	7,983	8,045	8,118	7,949	8,032	72	33	38	38	37
Less: Accumulated depreciation, depletion, and amortization	112,776	114,454	116,657	116,883	119,043	1,189	1,185	1,098	1,008	921
Net property, plant, and equipment	97,442	98,234	99,690	102,441	104,251	989	952	853	919	937
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	152,568	158,107	156,888	168,071	162,477	117	99	114	105	111
Total Assets	355,537	367,101	369,485	380,100	376,766	2,837	2,885	2,687	2,791	2,663
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,200	1,761	1,700	1,735	1,819	80	74	60	60	68
b. Other short-term loans, including commercial paper	18,332	19,466	19,467	19,737	17,788	86	209	178	202	350
Trade accounts and trade notes payable	27,608	27,797	26,354	26,038	27,517	398	430	420	465	440
Income taxes accrued, prior and current years, net of payments	7,671	7,752	8,465	8,015	7,006	6	(10)	7	7	(5)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,862	1,859	1,353	1,412	1,417	93	28	39	29	24
b. Other long-term loans	7,632	7,593	7,518	8,995	7,566	20	47	45	38	40
All other current liabilities, including excise and sales taxes, and accrued expenses	33,856	34,280	34,373	35,530	38,231	163	129	120	157	179
Total current liabilities	98,161	100,508	99,230	101,461	101,345	847	907	868	960	1,095
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,453	20,663	20,303	20,944	22,386	250	193	151	162	92
b. Other long-term loans	81,026	83,436	86,513	88,215	91,956	356	420	294	314	236
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,068	57,397	56,510	57,521	55,077	65	48	33	25	28
Total liabilities	253,708	262,003	262,557	268,142	270,763	1,517	1,568	1,347	1,461	1,450
Capital stock and other capital (less treasury stock)	37,180	40,113	38,352	41,668	38,096	1,283	1,446	1,379	1,179	1,039
Retained earnings	64,649	64,984	68,577	70,291	67,907	37	(129)	(39)	152	174
Stockholders' equity	101,829	105,097	106,928	111,958	106,003	1,319	1,316	1,340	1,331	1,213
Total Liabilities and Stockholders' Equity	355,537	367,101	369,485	380,100	376,766	2,837	2,885	2,687	2,791	2,663
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,367	10,252	13,676	8,126	8,692	884	927	852	807	520
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.20	3.78	4.57	4.07	4.19	13.36	14.43	15.29	14.91	12.14
Trade accounts and trade notes receivable	9.53	10.50	10.30	9.76	9.06	20.64	22.95	23.64	23.29	21.68
Inventories	9.91	9.76	9.54	9.25	9.67	22.73	22.16	22.31	21.40	23.24
Total current assets	29.68	30.17	30.56	28.83	29.21	61.02	63.57	64.01	63.31	60.64
Net property, plant, and equipment	27.41	26.76	26.98	26.95	27.67	34.86	33.00	31.74	32.94	35.19
Short-term debt, including current portion of long-term debt	8.16	8.36	8.13	8.39	7.59	9.85	12.40	11.95	11.84	18.06
Total current liabilities	27.61	27.38	26.86	26.69	26.90	29.85	31.45	32.32	34.38	41.10
Long-term debt	28.54	28.36	28.91	28.72	30.35	21.36	21.25	16.58	17.05	12.30
Total liabilities	71.36	71.37	71.06	70.54	71.87	53.49	54.37	50.13	52.33	54.44
Stockholders' equity	28.64	28.63	28.94	29.46	28.13	46.51	45.63	49.87	47.67	45.56

¹ Included in Chemicals.

Table 12.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	84,537	82,657	83,925	82,081	83,671	1,240	1,113	1,154	1,266	1,285
Depreciation, depletion, and amortization of property, plant, and equipment	2,501	2,448	2,571	2,579	2,692	25	19	19	21	24
All other operating costs and expenses	69,239	65,982	67,338	66,840	71,639	1,159	948	1,073	1,226	1,244
Income (loss) from operations	12,797	14,227	14,016	12,662	9,340	56	146	61	19	16
Interest expense	3,573	3,697	3,762	4,166	3,984	16	13	15	21	16
All other nonoperating income (expense)	9,910	11,997	9,453	9,896	17,654	(14)	1	(2)	(3)	(20)
Income (loss) before income taxes	19,134	22,527	19,707	18,392	23,010	27	135	45	(5)	(20)
Provision for current and deferred domestic income taxes	6,071	3,706	3,282	1,592	4,180	14	15	22	(5)	22
Income (loss) after income taxes	13,063	18,821	16,425	16,801	18,829	13	120	23	(1)	(42)
Cash dividends charged to retained earnings this quarter	16,128	5,822	12,101	5,626	13,026	77	50	155	22	75
Net income retained in business	(3,066)	12,999	4,324	11,174	5,804	(64)	69	(132)	(22)	(117)
Retained earnings at beginning of quarter	272,602	258,462	271,202	269,052	282,761	(1,355)	(1,533)	(675)	(2,715)	(967)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(11,691)	(3,881)	(1,416)	(462)	455	(50)	(27)	32	(16)	(14)
Retained earnings at end of quarter	257,846	267,580	274,110	279,764	289,020	(1,469)	(1,491)	(775)	(2,754)	(1,099)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.96	2.96	3.06	3.14	3.22	2.01	1.72	1.67	1.68	1.91
All other operating costs and expenses	81.90	79.83	80.24	81.43	85.62	93.46	85.13	93.02	96.83	96.86
Income (loss) from operations	15.14	17.21	16.70	15.43	11.16	4.53	13.15	5.31	1.49	1.23
Interest expense	4.23	4.47	4.48	5.08	4.76	1.25	1.13	1.28	1.65	1.28
All other nonoperating income (expense)	11.72	14.51	11.26	12.06	21.10	(1.12)	0.11	(0.15)	(0.27)	(1.54)
Income (loss) before income taxes	22.63	27.25	23.48	22.41	27.50	2.15	12.12	3.89	(0.42)	(1.59)
Provision for current and deferred domestic income taxes	7.18	4.48	3.91	1.94	5.00	1.11	1.36	1.90	(0.38)	1.68
Income (loss) after income taxes	15.45	22.77	19.57	20.47	22.50	1.04	10.76	1.99	(0.04)	(3.27)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.09	20.66	17.96	16.45	20.67	16.11	82.21	23.94	(2.06)	(7.00)
After income taxes	12.35	17.27	14.97	15.02	16.91	7.80	72.99	12.24	(0.21)	(14.42)
Annual rate of profit on total assets:										
Before income taxes	7.97	9.29	8.14	7.25	8.91	4.26	23.07	7.87	(0.75)	(3.01)
After income taxes	5.44	7.76	6.78	6.63	7.29	2.06	20.48	4.02	(0.07)	(6.20)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.16	1.06	1.01	0.98	0.89	1.95	2.12	2.12	2.42	2.55
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.23	0.25	0.24	0.23	0.40	0.43	0.53	0.75	0.86
Total stockholders' equity to total debt	1.50	1.51	1.53	1.47	1.46	0.75	0.87	1.18	1.29	1.99

¹Included in Chemicals.

Table 12.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	32,237	21,202	24,475	24,662	23,007	303	281	353	543	543
Time deposits in the U.S., including negotiable certificates of deposit	6,927	5,942	6,662	5,415	7,284	22	21	16	13	18
Total cash on hand and in U.S. banks	39,164	27,144	31,137	30,078	30,291	326	302	369	557	561
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,771	8,716	9,623	12,912	13,762	24	34	37	98	89
Total cash, U.S. Government and other securities	47,934	35,860	40,760	42,989	44,053	349	336	406	655	649
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	42,862	43,697	41,931	44,622	43,496	447	518	466	576	481
Inventories	42,067	42,728	42,285	44,128	44,327	741	664	625	728	634
All other current assets	46,072	43,204	38,921	40,788	42,456	159	128	121	144	152
Total current assets	178,935	165,489	163,896	172,527	174,332	1,697	1,647	1,618	2,104	1,917
Property, plant, and equipment	148,901	151,098	152,035	153,889	155,507	1,525	1,393	1,310	1,619	1,863
Land and mineral rights	4,298	4,384	4,422	4,543	4,452	36	32	32	34	32
Less: Accumulated depreciation, depletion, and amortization	76,724	78,227	80,198	80,516	81,773	1,003	893	859	1,096	1,236
Net property, plant, and equipment	76,475	77,256	76,260	77,916	78,187	559	532	483	556	658
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	705,307	727,057	728,711	763,697	780,975	257	162	180	191	136
Total Assets	960,717	969,802	968,867	1,014,139	1,033,494	2,512	2,340	2,281	2,850	2,711
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,657	3,898	7,376	5,946	4,865	135	162	154	114	70
b. Other short-term loans, including commercial paper	14,241	18,038	15,496	15,134	14,482	72	7	3	68	20
Trade accounts and trade notes payable	25,935	24,096	22,419	24,029	26,834	343	284	298	354	335
Income taxes accrued, prior and current years, net of payments	4,019	4,244	3,622	3,460	4,391	15	11	8	12	15
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	773	1,351	1,456	1,507	1,606	43	45	29	39	28
b. Other long-term loans	9,875	14,825	22,009	21,028	22,348	27	42	88	64	58
All other current liabilities, including excise and sales taxes, and accrued expenses	95,197	89,158	89,795	104,390	120,991	235	225	185	220	227
Total current liabilities	154,698	155,610	162,173	175,494	195,518	870	776	764	870	752
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,789	15,993	16,470	17,188	16,830	236	229	206	271	241
b. Other long-term loans	237,212	234,312	224,985	242,928	244,302	367	266	156	251	169
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	129,922	127,843	126,246	131,192	131,534	376	413	406	419	383
Total liabilities	537,620	533,758	529,874	566,803	588,184	1,849	1,684	1,531	1,811	1,546
Capital stock and other capital (less treasury stock)	165,251	168,464	164,883	167,572	156,290	2,132	2,148	1,525	3,793	2,264
Retained earnings	257,846	267,580	274,110	279,764	289,020	(1,469)	(1,491)	(775)	(2,754)	(1,099)
Stockholders' equity	423,096	436,044	438,992	447,336	445,309	663	657	750	1,039	1,165
Total Liabilities and Stockholders' Equity	960,717	969,802	968,867	1,014,139	1,033,494	2,512	2,340	2,281	2,850	2,711
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	24,237	9,879	1,723	(2,967)	(21,186)	827	871	854	1,233	1,165
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.99	3.70	4.21	4.24	4.26	13.91	14.35	17.81	22.97	23.95
Trade accounts and trade notes receivable	4.46	4.51	4.33	4.40	4.21	17.79	22.14	20.41	20.22	17.76
Inventories	4.38	4.41	4.36	4.35	4.29	29.52	28.39	27.40	25.55	23.40
Total current assets	18.63	17.06	16.92	17.01	16.87	67.54	70.36	70.92	73.80	70.71
Net property, plant, and equipment	7.96	7.97	7.87	7.68	7.57	22.24	22.74	21.17	19.51	24.28
Short-term debt, including current portion of long-term debt	3.08	3.93	4.78	4.30	4.19	11.00	10.94	11.99	10.00	6.48
Total current liabilities	16.10	16.05	16.74	17.30	18.92	34.62	33.16	33.48	30.53	27.75
Long-term debt	26.33	25.81	24.92	25.65	25.27	24.01	21.14	15.86	18.31	15.14
Total liabilities	55.96	55.04	54.69	55.89	56.91	73.59	71.94	67.12	63.55	57.02
Stockholders' equity	44.04	44.96	45.31	44.11	43.09	26.41	28.06	32.88	36.45	42.98

¹ Included in Chemicals.

Table 13.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	53,929	57,434	62,609	55,566	55,378	4,548	4,890	5,384	4,926	4,898
Depreciation, depletion, and amortization of property, plant, and equipment	1,513	1,529	1,570	1,611	1,716	83	64	73	65	82
All other operating costs and expenses	45,853	47,384	52,330	47,376	46,873	4,447	4,578	4,818	4,511	4,635
Income (loss) from operations	6,563	8,521	8,709	6,580	6,789	18	248	493	350	180
Interest expense	1,262	1,361	1,352	1,392	1,370	29	26	30	30	28
All other nonoperating income (expense)	4,716	1,983	4,400	3,613	4,884	27	16	16	20	(15)
Income (loss) before income taxes	10,017	9,143	11,757	8,800	10,303	16	237	479	340	137
Provision for current and deferred domestic income taxes	2,311	2,382	2,726	2,376	1,662	20	34	80	39	43
Income (loss) after income taxes	7,706	6,761	9,031	6,425	8,642	(5)	203	400	300	94
Cash dividends charged to retained earnings this quarter	2,796	4,210	3,103	3,302	3,943	165	145	247	139	244
Net income retained in business	4,910	2,550	5,928	3,122	4,699	(170)	58	153	162	(150)
Retained earnings at beginning of quarter	157,159	160,832	160,756	166,508	172,602	2,325	2,090	2,067	1,950	2,659
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(448)	(124)	(193)	(349)	17	(37)	60	(70)	(69)	(16)
Retained earnings at end of quarter	161,621	163,258	166,492	169,281	177,318	2,118	2,208	2,150	2,043	2,493
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.80	2.66	2.51	2.90	3.10	1.83	1.32	1.35	1.33	1.67
All other operating costs and expenses	85.03	82.50	83.58	85.26	84.64	97.77	93.62	89.50	91.57	94.65
Income (loss) from operations	12.17	14.84	13.91	11.84	12.26	0.39	5.07	9.15	7.11	3.68
Interest expense	2.34	2.37	2.16	2.51	2.47	0.64	0.54	0.55	0.62	0.58
All other nonoperating income (expense)	8.75	3.45	7.03	6.50	8.82	0.59	0.33	0.30	0.41	(0.31)
Income (loss) before income taxes	18.57	15.92	18.78	15.84	18.61	0.35	4.86	8.91	6.90	2.79
Provision for current and deferred domestic income taxes	4.29	4.15	4.35	4.28	3.00	0.45	0.69	1.48	0.80	0.88
Income (loss) after income taxes	14.29	11.77	14.42	11.56	15.60	(0.10)	4.16	7.43	6.10	1.91
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.88	21.42	27.11	19.85	22.62	1.63	23.54	47.02	29.57	11.32
After income taxes	18.37	15.84	20.83	14.49	18.97	(0.46)	20.18	39.22	26.15	7.76
Annual rate of profit on total assets:										
Before income taxes	11.19	10.03	12.80	9.33	10.73	0.71	10.23	21.15	14.62	5.74
After income taxes	8.61	7.42	9.83	6.81	9.00	(0.20)	8.77	17.64	12.93	3.93
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.21	1.21	1.25	1.30	1.34	1.94	1.84	1.92	2.11	2.09
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.21	0.21	0.26	0.30	0.37	0.30	0.30	0.41	0.44
Total stockholders' equity to total debt	1.55	1.54	1.59	1.61	1.67	1.57	1.70	1.82	2.17	2.41

¹Included in Chemicals.

Table 13.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	10,703	9,127	9,224	10,426	10,826	1,024	889	753	978	1,279
Time deposits in the U.S., including negotiable certificates of deposit	2,699	2,383	1,262	2,160	3,454	58	50	24	31	22
Total cash on hand and in U.S. banks	13,402	11,510	10,486	12,586	14,279	1,082	939	777	1,010	1,301
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,153	3,066	3,265	4,398	5,378	84	117	191	235	83
Total cash, U.S. Government and other securities	16,555	14,576	13,751	16,985	19,658	1,165	1,056	968	1,244	1,384
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,592	27,332	29,951	27,766	24,252	2,063	2,422	2,488	2,400	2,335
Inventories	25,252	26,474	24,097	24,742	26,935	2,278	2,457	2,430	2,441	2,470
All other current assets	14,814	15,117	15,318	15,420	15,849	523	527	407	368	335
Total current assets	80,213	83,499	83,117	84,913	86,694	6,029	6,462	6,293	6,453	6,524
Property, plant, and equipment	103,783	104,450	104,610	106,004	107,350	5,845	5,737	5,990	5,614	5,977
Land and mineral rights	4,314	4,215	4,255	4,314	4,384	192	182	185	193	193
Less: Accumulated depreciation, depletion, and amortization	61,544	62,062	61,995	62,970	63,365	3,951	3,885	4,072	3,808	3,993
Net property, plant, and equipment	46,552	46,603	46,870	47,347	48,369	2,087	2,034	2,104	1,998	2,177
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	231,286	234,478	237,518	244,869	248,976	789	784	670	843	817
Total Assets	358,051	364,580	367,506	377,130	384,039	8,905	9,280	9,067	9,294	9,518
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,743	4,984	5,003	4,128	3,882	613	618	578	487	494
b. Other short-term loans, including commercial paper	6,853	8,511	7,772	5,905	4,177	138	185	122	135	82
Trade accounts and trade notes payable	19,217	20,959	21,690	20,836	20,943	1,448	1,780	1,681	1,494	1,657
Income taxes accrued, prior and current years, net of payments	1,582	1,145	557	1,156	984	37	32	47	69	49
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	982	1,235	1,190	994	956	161	155	159	151	101
b. Other long-term loans	7,868	6,696	7,278	5,859	5,352	70	86	56	60	73
All other current liabilities, including excise and sales taxes, and accrued expenses	25,267	25,346	23,079	26,555	28,347	646	653	639	660	669
Total current liabilities	66,513	68,876	66,569	65,433	64,643	3,113	3,509	3,281	3,056	3,125
Long-term debt, due in more than 1 year:										
a. Loans from banks	25,755	24,711	23,867	25,136	25,359	706	789	873	904	801
b. Other long-term loans	62,123	64,521	63,663	67,878	69,484	789	546	458	379	449
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,855	35,742	39,949	41,363	42,321	401	402	376	358	321
Total liabilities	190,245	193,851	194,048	199,810	201,806	5,008	5,246	4,988	4,698	4,696
Capital stock and other capital (less treasury stock)	6,185	7,471	6,966	8,039	4,915	1,778	1,826	1,929	2,554	2,329
Retained earnings	161,621	163,258	166,492	169,281	177,318	2,118	2,208	2,150	2,043	2,493
Stockholders' equity	167,806	170,730	173,458	177,320	182,233	3,897	4,034	4,079	4,596	4,822
Total Liabilities and Stockholders' Equity	358,051	364,580	367,506	377,130	384,039	8,905	9,280	9,067	9,294	9,518
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	13,700	14,623	16,548	19,480	22,051	2,916	2,954	3,013	3,397	3,399
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.62	4.00	3.74	4.50	5.12	13.09	11.38	10.68	13.39	14.54
Trade accounts and trade notes receivable	6.59	7.50	8.15	7.36	6.31	23.16	26.10	27.44	25.82	24.54
Inventories	7.05	7.26	6.56	6.56	7.01	25.59	26.47	26.80	26.26	25.95
Total current assets	22.40	22.90	22.62	22.52	22.57	67.71	69.64	69.41	69.43	68.54
Net property, plant, and equipment	13.00	12.78	12.75	12.55	12.59	23.44	21.92	23.20	21.50	22.88
Short-term debt, including current portion of long-term debt	5.71	5.88	5.78	4.48	3.74	11.03	11.25	10.09	8.96	7.88
Total current liabilities	18.58	18.89	18.11	17.35	16.83	34.96	37.81	36.18	32.88	32.83
Long-term debt	24.54	24.48	23.82	24.66	24.70	16.78	14.39	14.68	13.81	13.13
Total liabilities	53.13	53.17	52.80	52.98	52.55	56.24	56.53	55.01	50.54	49.34
Stockholders' equity	46.87	46.83	47.20	47.02	47.45	43.76	43.47	44.99	49.46	50.66

¹ Included in Chemicals.

Table 14.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	45,380	45,933	48,720	47,099	45,715	11,398	11,184	11,305	11,125	10,756
Depreciation, depletion, and amortization of property, plant, and equipment	1,345	1,334	1,364	1,376	1,363	323	252	256	258	290
All other operating costs and expenses	41,705	41,095	43,023	41,776	41,089	10,880	9,741	9,969	9,863	10,058
Income (loss) from operations	2,330	3,504	4,334	3,947	3,263	195	1,190	1,081	1,005	408
Interest expense	855	935	970	990	845	81	71	68	63	71
All other nonoperating income (expense)	763	219	366	(598)	1,257	(26)	(30)	33	(8)	372
Income (loss) before income taxes	2,238	2,788	3,730	2,358	3,675	87	1,088	1,046	933	709
Provision for current and deferred domestic income taxes	538	597	710	617	372	54	77	124	111	63
Income (loss) after income taxes	1,699	2,191	3,020	1,741	3,303	33	1,011	922	822	646
Cash dividends charged to retained earnings this quarter	975	789	1,260	1,406	1,922	410	455	661	340	921
Net income retained in business	724	1,402	1,759	335	1,381	(377)	556	261	482	(276)
Retained earnings at beginning of quarter	28,963	30,102	32,637	34,338	34,966	8,820	8,043	9,753	10,221	10,002
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(45)	(65)	(74)	175	(642)	19	90	(52)	19	(232)
Retained earnings at end of quarter	29,642	31,438	34,322	34,848	35,705	8,462	8,689	9,962	10,722	9,494
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.96	2.90	2.80	2.92	2.98	2.83	2.26	2.26	2.32	2.70
All other operating costs and expenses	91.90	89.47	88.31	88.70	89.88	95.46	87.10	88.18	88.65	93.51
Income (loss) from operations	5.14	7.63	8.90	8.38	7.14	1.71	10.64	9.56	9.03	3.79
Interest expense	1.89	2.04	1.99	2.10	1.85	0.71	0.64	0.60	0.57	0.66
All other nonoperating income (expense)	1.68	0.48	0.75	(1.27)	2.75	(0.23)	(0.27)	0.29	(0.07)	3.46
Income (loss) before income taxes	4.93	6.07	7.66	5.01	8.04	0.77	9.73	9.25	8.39	6.59
Provision for current and deferred domestic income taxes	1.19	1.30	1.46	1.31	0.81	0.47	0.69	1.10	1.00	0.58
Income (loss) after income taxes	3.74	4.77	6.20	3.70	7.22	0.29	9.04	8.15	7.39	6.00
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.62	19.45	24.70	15.97	25.16	3.31	41.73	37.31	31.55	26.13
After income taxes	12.62	15.29	20.00	11.79	22.61	1.26	38.77	32.87	27.80	23.81
Annual rate of profit on total assets:										
Before income taxes	5.72	6.94	9.10	5.87	9.10	1.57	20.19	19.15	16.99	13.20
After income taxes	4.35	5.45	7.37	4.33	8.18	0.60	18.76	16.87	14.97	12.02
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.55	1.59	1.65	1.72	1.68	2.11	2.16	2.30	2.44	2.35
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.25	0.27	0.28	0.28	0.42	0.43	0.49	0.53	0.48
Total stockholders' equity to total debt	1.05	1.10	1.16	1.16	1.20	1.62	1.76	1.96	2.19	1.78

Table 14.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,804	7,559	7,837	8,279	7,637	2,354	2,277	2,410	2,673	2,448
Time deposits in the U.S., including negotiable certificates of deposit	387	520	488	249	243	304	277	251	134	78
Total cash on hand and in U.S. banks	8,191	8,079	8,325	8,528	7,880	2,658	2,554	2,661	2,806	2,527
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,714	1,400	2,094	1,650	1,986	236	299	427	338	305
Total cash, U.S. Government and other securities	9,905	9,479	10,419	10,178	9,866	2,894	2,853	3,088	3,144	2,832
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,026	22,640	23,481	22,721	20,559	5,643	5,725	5,606	5,471	5,081
Inventories	21,799	23,376	23,584	23,054	23,113	5,361	5,215	5,007	5,235	5,281
All other current assets	6,252	5,774	6,406	6,503	5,574	680	551	692	676	635
Total current assets	58,983	61,270	63,890	62,457	59,112	14,577	14,344	14,392	14,526	13,828
Property, plant, and equipment	89,381	91,060	94,158	93,102	93,928	19,954	18,855	19,749	19,475	19,752
Land and mineral rights	1,565	1,760	1,800	1,701	1,710	202	220	249	262	289
Less: Accumulated depreciation, depletion, and amortization	56,984	58,507	61,060	60,431	60,459	13,876	13,024	13,820	13,549	13,743
Net property, plant, and equipment	33,963	34,313	34,897	34,372	35,179	6,280	6,051	6,177	6,188	6,298
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	63,492	65,207	65,205	63,823	67,215	1,366	1,171	1,285	1,250	1,353
Total Assets	156,438	160,791	163,992	160,652	161,507	22,223	21,566	21,854	21,964	21,480
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,242	3,554	3,248	2,866	2,530	1,036	954	960	870	951
b. Other short-term loans, including commercial paper	415	348	682	310	353	171	170	161	152	139
Trade accounts and trade notes payable	16,930	17,445	16,808	16,015	15,964	3,467	3,519	3,227	2,985	2,816
Income taxes accrued, prior and current years, net of payments	527	276	418	441	26	75	70	125	106	106
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,298	3,961	3,603	2,765	2,128	586	542	498	514	546
b. Other long-term loans	1,437	1,061	1,867	1,977	775	467	227	175	149	153
All other current liabilities, including excise and sales taxes, and accrued expenses	12,085	11,936	12,002	11,854	13,347	1,097	1,160	1,119	1,169	1,163
Total current liabilities	37,934	38,581	38,629	36,229	35,124	6,899	6,644	6,264	5,945	5,874
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,379	15,111	15,715	16,732	16,307	2,272	1,859	1,891	1,791	1,820
b. Other long-term loans	27,677	27,919	26,994	26,045	26,642	1,980	2,189	2,035	1,928	2,481
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,579	21,847	22,262	22,592	24,999	506	442	449	470	455
Total liabilities	102,568	103,459	103,600	101,598	103,072	11,656	11,133	10,640	10,134	10,631
Capital stock and other capital (less treasury stock)	24,228	25,894	26,070	24,206	22,729	2,104	1,744	1,252	1,108	1,355
Retained earnings	29,642	31,438	34,322	34,848	35,705	8,462	8,689	9,962	10,722	9,494
Stockholders' equity	53,869	57,332	60,393	59,054	58,435	10,566	10,433	11,214	11,830	10,849
Total Liabilities and Stockholders' Equity	156,438	160,791	163,992	160,652	161,507	22,223	21,566	21,854	21,964	21,480
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	21,049	22,689	25,261	26,228	23,988	7,679	7,700	8,128	8,581	7,954
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.33	5.90	6.35	6.34	6.11	13.02	13.23	14.13	14.31	13.18
Trade accounts and trade notes receivable	13.44	14.08	14.32	14.14	12.73	25.39	26.55	25.65	24.91	23.65
Inventories	13.93	14.54	14.38	14.35	14.31	24.12	24.18	22.91	23.83	24.58
Total current assets	37.70	38.11	38.96	38.88	36.60	65.60	66.51	65.86	66.14	64.38
Net property, plant, and equipment	21.71	21.34	21.28	21.40	21.78	28.26	28.06	28.26	28.17	29.32
Short-term debt, including current portion of long-term debt	5.36	5.55	5.73	4.93	3.58	10.17	8.78	8.21	7.67	8.33
Total current liabilities	24.25	23.99	23.56	22.55	21.75	31.04	30.81	28.67	27.07	27.35
Long-term debt	27.52	26.76	26.04	26.63	26.59	19.13	18.77	17.97	16.93	20.02
Total liabilities	65.56	64.34	63.17	63.24	63.82	52.45	51.62	48.69	46.14	49.49
Stockholders' equity	34.44	35.66	36.83	36.76	36.18	47.55	48.38	51.31	53.86	50.51

Table 15.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	756,282	755,843	794,059	773,327	788,258	94,762	94,559	101,165	98,907	98,141
Depreciation, depletion, and amortization of property, plant, and equipment	19,926	19,452	19,450	19,411	20,364	2,165	1,851	1,947	1,948	2,298
All other operating costs and expenses	685,135	679,457	706,665	693,161	713,046	89,525	84,752	89,672	88,762	91,667
Income (loss) from operations	51,221	56,934	67,944	60,755	54,848	3,072	7,957	9,546	8,196	4,176
Interest expense	11,149	11,249	11,499	11,369	11,461	769	701	781	737	796
All other nonoperating income (expense)	35,041	40,389	38,407	29,923	(1,280)	216	(30)	(105)	(43)	145
Income (loss) before income taxes	75,114	86,074	94,851	79,309	42,107	2,520	7,226	8,660	7,416	3,525
Provision for current and deferred domestic income taxes	3,238	17,566	19,815	17,529	(15,746)	724	848	931	869	743
Income (loss) after income taxes	71,875	68,508	75,036	61,780	57,853	1,796	6,378	7,729	6,547	2,782
Cash dividends charged to retained earnings this quarter	17,577	19,859	19,186	22,159	30,892	3,313	3,381	4,021	2,925	3,951
Net income retained in business	54,298	48,649	55,851	39,621	26,961	(1,518)	2,997	3,708	3,621	(1,169)
Retained earnings at beginning of quarter	917,436	961,791	1,000,856	1,037,954	1,075,915	53,927	50,100	51,417	52,337	58,171
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,053)	(4,832)	(4,327)	(8,833)	(11,199)	(77)	(468)	(232)	(631)	(623)
Retained earnings at end of quarter	964,682	1,005,608	1,052,379	1,068,742	1,091,677	52,332	52,629	54,892	55,328	56,380
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.63	2.57	2.45	2.51	2.58	2.28	1.96	1.92	1.97	2.34
All other operating costs and expenses	90.59	89.89	88.99	89.63	90.46	94.47	89.63	88.64	89.74	93.40
Income (loss) from operations	6.77	7.53	8.56	7.86	6.96	3.24	8.41	9.44	8.29	4.26
Interest expense	1.47	1.49	1.45	1.47	1.45	0.81	0.74	0.77	0.75	0.81
All other nonoperating income (expense)	4.63	5.34	4.84	3.87	(0.16)	0.23	(0.03)	(0.10)	(0.04)	0.15
Income (loss) before income taxes	9.93	11.39	11.95	10.26	5.34	2.66	7.64	8.56	7.50	3.59
Provision for current and deferred domestic income taxes	0.43	2.32	2.50	2.27	(2.00)	0.76	0.90	0.92	0.88	0.76
Income (loss) after income taxes	9.50	9.06	9.45	7.99	7.34	1.89	6.75	7.64	6.62	2.83
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.25	19.11	20.69	17.01	9.11	11.28	31.79	36.42	30.11	14.55
After income taxes	16.51	15.21	16.37	13.25	12.51	8.04	28.06	32.51	26.58	11.48
Annual rate of profit on total assets:										
Before income taxes	7.80	8.66	9.42	7.76	4.09	5.39	15.23	17.85	15.11	7.20
After income taxes	7.46	6.89	7.45	6.04	5.62	3.84	13.44	15.93	13.34	5.68
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.52	1.52	1.53	1.51	1.53	2.25	2.26	2.27	2.30	2.23
Total cash, U.S. Government and other securities, to total current liabilities	0.40	0.38	0.38	0.38	0.41	0.51	0.51	0.52	0.53	0.52
Total stockholders' equity to total debt	2.19	2.21	2.22	2.22	2.16	1.68	1.69	1.79	1.89	1.78

Table 15.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	185,137	175,738	176,906	177,784	191,869	24,227	24,796	26,042	26,368	26,380
Time deposits in the U.S., including negotiable certificates of deposit	22,691	24,459	22,783	21,650	24,742	2,604	2,565	2,634	2,522	2,300
Total cash on hand and in U.S. banks	207,829	200,197	199,689	199,435	216,611	26,830	27,361	28,676	28,890	28,680
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	131,270	128,584	129,544	132,176	140,904	2,827	2,616	2,856	2,695	2,561
Total cash, U.S. Government and other securities	339,099	328,781	329,233	331,611	357,515	29,658	29,978	31,532	31,584	31,242
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	346,060	365,610	370,765	369,022	353,098	46,165	47,408	48,756	49,084	45,629
Inventories	404,089	423,166	432,418	436,098	430,967	47,220	47,782	49,043	49,720	50,167
All other current assets	191,554	192,797	209,024	199,284	194,937	7,966	7,934	7,860	7,415	7,946
Total current assets	1,280,802	1,310,354	1,341,441	1,336,015	1,336,518	131,009	133,102	137,190	137,803	134,983
Property, plant, and equipment	1,177,689	1,202,304	1,219,159	1,231,452	1,258,514	146,946	148,473	151,055	153,718	158,484
Land and mineral rights	60,015	60,311	60,360	61,018	61,411	2,717	2,701	2,656	2,770	2,846
Less: Accumulated depreciation, depletion, and amortization	709,943	725,216	736,548	742,870	756,572	107,460	108,507	110,516	111,907	114,570
Net property, plant, and equipment	527,761	537,398	542,971	549,600	563,354	42,202	42,667	43,195	44,582	46,760
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,045,378	2,127,049	2,144,352	2,203,330	2,218,918	13,859	14,052	13,683	13,886	14,225
Total Assets	3,853,941	3,974,801	4,028,764	4,088,945	4,118,789	187,070	189,821	194,069	196,271	195,968
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	29,028	30,285	30,226	30,626	28,241	8,900	9,150	9,480	9,426	9,574
b. Other short-term loans, including commercial paper	30,405	29,935	30,735	32,386	28,350	2,534	2,208	2,253	2,007	2,729
Trade accounts and trade notes payable	260,790	276,147	280,070	274,686	270,545	24,439	24,863	25,338	24,795	23,789
Income taxes accrued, prior and current years, net of payments	15,610	19,338	17,627	17,863	17,682	630	691	893	929	753
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	16,348	17,933	19,664	18,977	19,895	4,364	4,336	4,375	4,524	4,610
b. Other long-term loans	35,413	42,391	45,998	46,234	48,261	2,591	2,806	2,986	3,212	3,328
All other current liabilities, including excise and sales taxes, and accrued expenses	455,385	446,312	452,909	461,596	462,666	14,783	14,739	14,984	14,933	15,614
Total current liabilities	842,980	862,340	877,229	882,367	875,640	58,243	58,793	60,310	59,828	60,397
Long-term debt, due in more than 1 year:										
a. Loans from banks	172,069	175,139	173,844	177,453	180,727	17,103	17,454	16,992	17,142	17,899
b. Other long-term loans	512,959	519,864	526,755	535,068	551,898	17,556	17,727	17,047	15,940	16,175
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	584,163	615,912	617,578	629,105	661,154	4,841	4,928	4,618	4,840	4,555
Total liabilities	2,112,171	2,173,255	2,195,407	2,223,993	2,269,418	97,742	98,902	98,967	97,750	99,025
Capital stock and other capital (less treasury stock)	777,089	795,938	780,978	796,210	757,694	36,995	38,290	40,210	43,192	40,563
Retained earnings	964,682	1,005,608	1,052,379	1,068,742	1,091,677	52,332	52,629	54,892	55,328	56,380
Stockholders' equity	1,741,771	1,801,546	1,833,358	1,864,952	1,849,371	89,328	90,919	95,102	98,520	96,942
Total Liabilities and Stockholders' Equity	3,853,941	3,974,801	4,028,764	4,088,945	4,118,789	187,070	189,821	194,069	196,271	195,968
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	437,823	448,014	464,212	453,648	460,878	72,766	74,309	76,881	77,975	74,587
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.80	8.27	8.17	8.11	8.68	15.85	15.79	16.25	16.09	15.94
Trade accounts and trade notes receivable	8.98	9.20	9.20	9.02	8.57	24.68	24.98	25.12	25.01	23.28
Inventories	10.49	10.65	10.73	10.67	10.46	25.24	25.17	25.27	25.33	25.60
Total current assets	33.23	32.97	33.30	32.67	32.45	70.03	70.12	70.69	70.21	68.88
Net property, plant, and equipment	13.69	13.52	13.48	13.44	13.68	22.56	22.48	22.26	22.71	23.86
Short-term debt, including current portion of long-term debt	2.89	3.03	3.14	3.14	3.03	9.83	9.75	9.84	9.77	10.33
Total current liabilities	21.87	21.70	21.77	21.58	21.26	31.13	30.97	31.08	30.48	30.82
Long-term debt	17.77	17.49	17.39	17.43	17.79	18.53	18.53	17.54	16.86	17.39
Total liabilities	54.81	54.68	54.49	54.39	55.10	52.25	52.10	51.00	49.80	50.53
Stockholders' equity	45.19	45.32	45.51	45.61	44.90	47.75	47.90	49.00	50.20	49.47

Table 16.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	15,267	15,898	18,262	18,294	18,278	6,320	6,176	7,218	6,912	7,019
Depreciation, depletion, and amortization of property, plant, and equipment	564	522	513	554	572	162	146	140	148	176
All other operating costs and expenses	14,373	14,682	16,457	16,790	16,619	6,120	5,689	6,567	6,438	6,578
Income (loss) from operations	330	694	1,292	951	1,087	39	340	511	326	266
Interest expense	516	489	476	465	459	53	48	46	45	44
All other nonoperating income (expense)	47	169	44	222	322	9	16	(14)	7	2
Income (loss) before income taxes	(139)	374	860	707	949	(4)	309	451	288	224
Provision for current and deferred domestic income taxes	38	73	159	(113)	224	15	17	38	20	20
Income (loss) after income taxes	(177)	301	701	820	726	(19)	291	413	268	204
Cash dividends charged to retained earnings this quarter	672	366	470	275	890	222	175	115	106	191
Net income retained in business	(849)	(65)	232	545	(164)	(241)	117	298	162	12
Retained earnings at beginning of quarter	12,131	10,958	11,710	12,142	13,060	3,838	3,378	4,118	4,059	4,484
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	97	47	(71)	5	(204)	70	39	(12)	4	(45)
Retained earnings at end of quarter	11,380	10,940	11,871	12,693	12,692	3,667	3,534	4,405	4,225	4,452
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.69	3.28	2.81	3.03	3.13	2.56	2.37	1.94	2.14	2.50
All other operating costs and expenses	94.14	92.35	90.11	91.78	90.92	96.83	92.12	90.98	93.14	93.71
Income (loss) from operations	2.16	4.37	7.08	5.20	5.95	0.62	5.51	7.08	4.72	3.78
Interest expense	3.38	3.08	2.61	2.54	2.51	0.83	0.77	0.64	0.66	0.63
All other nonoperating income (expense)	0.30	1.06	0.24	1.21	1.76	0.15	0.26	(0.19)	0.10	0.03
Income (loss) before income taxes	(0.91)	2.35	4.71	3.87	5.19	(0.07)	5.00	6.25	4.17	3.19
Provision for current and deferred domestic income taxes	0.25	0.46	0.87	(0.62)	1.22	0.23	0.28	0.53	0.29	0.28
Income (loss) after income taxes	(1.16)	1.89	3.84	4.48	3.97	(0.30)	4.72	5.73	3.88	2.90
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(2.61)	6.86	15.62	12.14	16.04	(0.37)	25.95	33.42	20.54	15.77
After income taxes	(3.32)	5.52	12.74	14.08	12.26	(1.60)	24.49	30.61	19.12	14.36
Annual rate of profit on total assets:										
Before income taxes	(0.86)	2.25	5.12	4.17	5.50	(0.15)	10.77	15.16	9.73	7.52
After income taxes	(1.09)	1.81	4.17	4.83	4.21	(0.65)	10.16	13.89	9.05	6.85
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	3.43	3.17	3.12	3.13	3.11	2.09	1.93	2.04	2.07	2.13
Total cash, U.S. Government and other securities, to total current liabilities	1.83	1.60	1.58	1.56	1.56	0.31	0.31	0.37	0.37	0.38
Total stockholders' equity to total debt	1.06	1.06	1.07	1.16	1.16	0.97	1.06	1.31	1.41	1.40

Table 16.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
ASSETS										
Cash and demand deposits in the U.S.	2,317	2,295	2,518	2,778	2,750	911	934	1,149	1,100	1,123
Time deposits in the U.S., including negotiable certificates of deposit	215	199	220	226	216	87	104	111	149	113
Total cash on hand and in U.S. banks	2,532	2,494	2,738	3,004	2,966	998	1,038	1,260	1,249	1,236
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,538	14,100	14,369	13,942	14,277	89	116	133	118	128
Total cash, U.S. Government and other securities	17,070	16,594	17,108	16,947	17,243	1,087	1,155	1,393	1,367	1,364
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,806	5,597	6,067	5,898	5,306	2,474	2,383	2,739	2,644	2,324
Inventories	7,482	7,939	7,810	8,313	8,552	3,349	3,123	2,899	3,166	3,148
All other current assets	2,624	2,738	2,787	2,757	3,333	460	526	671	562	800
Total current assets	31,983	32,869	33,772	33,914	34,434	7,370	7,187	7,701	7,739	7,635
Property, plant, and equipment	39,738	40,390	40,113	40,636	40,221	12,445	12,666	12,781	13,075	12,895
Land and mineral rights	10,369	10,322	10,414	10,465	10,552	579	535	483	518	496
Less: Accumulated depreciation, depletion, and amortization	28,546	29,052	29,188	29,891	29,226	9,285	9,563	9,733	10,124	9,765
Net property, plant, and equipment	21,561	21,660	21,338	21,210	21,548	3,739	3,638	3,530	3,470	3,626
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,559	12,066	12,099	12,723	13,008	544	642	677	641	633
Total Assets	65,102	66,595	67,210	67,847	68,990	11,653	11,467	11,908	11,850	11,894
	LIABILITIES AND STOCKHOLDERS' EQUITY									
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,254	1,487	1,549	1,723	1,336	992	978	873	929	862
b. Other short-term loans, including commercial paper	373	495	379	283	529	181	245	174	129	269
Trade accounts and trade notes payable	3,421	3,634	3,907	3,774	3,581	1,146	1,123	1,278	1,180	1,181
Income taxes accrued, prior and current years, net of payments	245	246	265	284	614	1	13	23	36	71
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	754	775	745	767	1,029	390	337	352	331	355
b. Other long-term loans	669	853	1,018	1,014	1,131	106	96	159	233	64
All other current liabilities, including excise and sales taxes, and accrued expenses	2,597	2,873	2,944	2,992	2,840	709	936	914	897	777
Total current liabilities	9,312	10,363	10,807	10,838	11,060	3,525	3,728	3,774	3,735	3,580
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,143	5,019	4,800	4,808	5,159	1,702	1,391	1,283	1,234	1,303
b. Other long-term loans	11,896	12,038	12,145	11,436	11,168	1,513	1,431	1,267	1,126	1,190
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,441	17,370	17,432	17,464	17,932	184	158	183	142	144
Total liabilities	43,791	44,789	45,184	44,546	45,320	6,924	6,708	6,507	6,237	6,218
Capital stock and other capital (less treasury stock)	9,931	10,866	10,155	10,609	10,978	1,063	1,225	997	1,387	1,224
Retained earnings	11,380	10,940	11,871	12,693	12,692	3,667	3,534	4,405	4,225	4,452
Stockholders' equity	21,311	21,806	22,026	23,302	23,670	4,729	4,759	5,402	5,612	5,676
Total Liabilities and Stockholders' Equity	65,102	66,595	67,210	67,847	68,990	11,653	11,467	11,908	11,850	11,894
	NET WORKING CAPITAL									
Excess of total current assets over total current liabilities	22,670	22,506	22,964	23,076	23,374	3,845	3,459	3,927	4,004	4,055
	SELECTED BALANCE SHEET RATIOS									
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	26.22	24.92	25.45	24.98	24.99	9.32	10.07	11.69	11.54	11.47
Trade accounts and trade notes receivable	7.38	8.41	9.03	8.69	7.69	21.23	20.78	23.00	22.31	19.54
Inventories	11.49	11.92	11.62	12.25	12.40	28.74	27.23	24.34	26.72	26.47
Total current assets	49.13	49.36	50.25	49.99	49.91	63.25	62.68	64.67	65.31	64.19
Net property, plant, and equipment	33.12	32.53	31.75	31.26	31.23	32.08	31.73	29.65	29.28	30.48
Short-term debt, including current portion of long-term debt	4.68	5.42	5.49	5.58	5.83	14.33	14.44	13.09	13.69	13.04
Total current liabilities	14.30	15.56	16.08	15.97	16.03	30.25	32.51	31.69	31.52	30.10
Long-term debt	26.17	25.61	25.21	23.94	23.67	27.59	24.61	21.41	19.92	20.96
Total liabilities	67.27	67.26	67.23	65.66	65.69	59.42	58.50	54.64	52.64	52.28
Stockholders' equity	32.73	32.74	32.77	34.34	34.31	40.58	41.50	45.36	47.36	47.72

Table 17.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	23,655	21,012	27,215	28,428	25,155	4,404	4,046	5,412	5,619	5,143
Depreciation, depletion, and amortization of property, plant, and equipment	1,498	1,421	1,432	1,426	1,469	161	147	136	149	183
All other operating costs and expenses	21,670	20,060	23,735	24,474	23,059	4,139	3,918	4,646	4,858	4,971
Income (loss) from operations	487	(469)	2,049	2,528	627	104	(19)	630	613	(11)
Interest expense	722	707	723	703	706	36	36	44	46	46
All other nonoperating income (expense)	(263)	392	699	597	(308)	7	7	(28)	19	35
Income (loss) before income taxes	(497)	(784)	2,025	2,422	(386)	75	(47)	557	585	(22)
Provision for current and deferred domestic income taxes	(15)	(42)	203	249	(43)	13	11	32	40	23
Income (loss) after income taxes	(482)	(742)	1,821	2,173	(343)	62	(59)	525	545	(45)
Cash dividends charged to retained earnings this quarter	470	341	444	512	1,021	119	99	146	193	282
Net income retained in business	(952)	(1,083)	1,377	1,661	(1,364)	(57)	(157)	379	352	(327)
Retained earnings at beginning of quarter	14,301	12,111	10,433	12,532	14,163	5,089	4,386	4,522	5,372	5,930
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3)	(127)	78	68	(157)	(2)	14	43	3	(55)
Retained earnings at end of quarter	13,345	10,900	11,888	14,262	12,642	5,029	4,242	4,944	5,727	5,548
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	6.33	6.76	5.26	5.02	5.84	3.67	3.63	2.52	2.65	3.56
All other operating costs and expenses	91.61	95.47	87.21	86.09	91.67	93.98	96.84	85.85	86.45	96.64
Income (loss) from operations	2.06	(2.23)	7.53	8.89	2.49	2.35	(0.46)	11.63	10.90	(0.20)
Interest expense	3.05	3.36	2.66	2.47	2.81	0.81	0.89	0.81	0.83	0.89
All other nonoperating income (expense)	(1.11)	1.86	2.57	2.10	(1.22)	0.15	0.18	(0.52)	0.33	0.67
Income (loss) before income taxes	(2.10)	(3.73)	7.44	8.52	(1.53)	1.70	(1.17)	10.30	10.41	(0.43)
Provision for current and deferred domestic income taxes	(0.06)	(0.20)	0.75	0.88	(0.17)	0.29	0.28	0.60	0.71	0.45
Income (loss) after income taxes	(2.04)	(3.53)	6.69	7.64	(1.36)	1.40	(1.45)	9.70	9.70	(0.88)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(2.41)	(3.91)	9.98	11.61	(1.88)	5.20	(3.50)	39.56	36.76	(1.36)
After income taxes	(2.34)	(3.70)	8.97	10.41	(1.67)	4.30	(4.35)	37.26	34.24	(2.78)
Annual rate of profit on total assets:										
Before income taxes	(1.15)	(1.83)	4.68	5.54	(0.89)	2.85	(1.77)	20.08	19.52	(0.76)
After income taxes	(1.12)	(1.73)	4.21	4.97	(0.79)	2.36	(2.20)	18.91	18.18	(1.55)
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.51	1.58	1.59	1.60	1.58	2.35	2.21	2.21	2.35	2.44
Total cash, U.S. Government and other securities, to total current liabilities	0.35	0.32	0.33	0.35	0.37	0.62	0.56	0.55	0.62	0.62
Total stockholders' equity to total debt	1.59	1.54	1.55	1.61	1.59	2.11	1.72	1.77	1.96	2.15

Table 17.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,227	6,452	6,969	7,826	7,802	1,287	1,239	1,329	1,489	1,434
Time deposits in the U.S., including negotiable certificates of deposit	726	410	549	472	473	129	140	123	158	154
Total cash on hand and in U.S. banks	7,953	6,862	7,519	8,299	8,275	1,416	1,380	1,452	1,647	1,588
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	827	828	836	962	1,130	250	229	242	301	204
Total cash, U.S. Government and other securities	8,780	7,690	8,354	9,261	9,405	1,665	1,608	1,694	1,948	1,792
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,058	11,963	13,716	14,472	11,947	2,349	2,377	2,854	3,095	2,640
Inventories	12,496	13,054	13,375	13,219	13,717	1,822	1,987	1,981	2,091	2,245
All other current assets	5,063	5,562	5,058	5,410	5,325	498	382	281	274	336
Total current assets	38,396	38,268	40,503	42,362	40,395	6,335	6,354	6,810	7,408	7,013
Property, plant, and equipment	104,878	104,454	105,189	107,084	107,867	12,460	12,711	12,374	13,097	13,114
Land and mineral rights	18,072	17,957	17,502	17,420	17,378	396	425	411	454	479
Less: Accumulated depreciation, depletion, and amortization	59,975	60,590	61,512	63,484	63,580	9,423	9,604	9,273	9,798	9,809
Net property, plant, and equipment	62,975	61,821	61,178	61,019	61,665	3,434	3,532	3,512	3,753	3,783
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	71,022	71,189	71,263	71,440	72,277	706	760	782	829	837
Total Assets	172,393	171,278	172,945	174,821	174,336	10,474	10,646	11,104	11,990	11,634
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,155	1,314	1,284	1,585	1,410	421	455	447	466	445
b. Other short-term loans, including commercial paper	1,918	2,059	1,981	2,187	3,129	156	149	125	102	94
Trade accounts and trade notes payable	8,448	9,020	9,265	8,968	8,753	1,157	1,285	1,368	1,474	1,288
Income taxes accrued, prior and current years, net of payments	270	305	382	382	263	61	47	53	76	41
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	916	811	1,083	1,109	1,083	303	283	357	361	308
b. Other long-term loans	2,656	1,778	1,999	1,886	1,347	145	168	195	132	119
All other current liabilities, including excise and sales taxes, and accrued expenses	10,001	8,927	9,546	10,302	9,549	452	488	539	544	577
Total current liabilities	25,364	24,214	25,539	26,418	25,533	2,695	2,875	3,083	3,155	2,872
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,485	9,551	9,184	8,711	8,663	1,031	1,239	1,170	1,293	1,154
b. Other long-term loans	35,576	36,485	36,727	36,218	36,236	674	835	892	892	900
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,526	20,801	20,314	19,995	21,677	323	306	323	282	212
Total liabilities	89,951	91,051	91,764	91,343	92,108	4,724	5,255	5,468	5,623	5,139
Capital stock and other capital (less treasury stock)	69,098	69,327	69,294	69,217	69,586	721	1,149	692	641	947
Retained earnings	13,345	10,900	11,888	14,262	12,642	5,029	4,242	4,944	5,727	5,548
Stockholders' equity	82,443	80,227	81,181	83,479	82,228	5,750	5,391	5,636	6,368	6,495
Total Liabilities and Stockholders' Equity	172,393	171,278	172,945	174,821	174,336	10,474	10,646	11,104	11,990	11,634
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	13,033	14,055	14,964	15,944	14,861	3,639	3,479	3,727	4,253	4,141
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.09	4.49	4.83	5.30	5.39	15.90	15.11	15.26	16.24	15.40
Trade accounts and trade notes receivable	6.99	6.98	7.93	8.28	6.85	22.43	22.33	25.70	25.81	22.70
Inventories	7.25	7.62	7.73	7.56	7.87	17.40	18.66	17.84	17.44	19.30
Total current assets	22.27	22.34	23.42	24.23	23.17	60.48	59.69	61.33	61.78	60.28
Net property, plant, and equipment	36.53	36.09	35.37	34.90	35.37	32.78	33.17	31.63	31.30	32.52
Short-term debt, including current portion of long-term debt	3.85	3.48	3.67	3.87	4.00	9.78	9.91	10.12	8.85	8.30
Total current liabilities	14.71	14.14	14.77	15.11	14.65	25.73	27.01	27.77	26.31	24.69
Long-term debt	26.14	26.88	26.55	25.70	25.75	16.28	19.48	18.56	18.22	17.66
Total liabilities	52.18	53.16	53.06	52.25	52.83	45.10	49.36	49.25	46.89	44.17
Stockholders' equity	47.82	46.84	46.94	47.75	47.17	54.90	50.64	50.75	53.11	55.83

Table 18.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	58,492	63,424	63,529	58,833	56,078	5,197	5,395	5,324	5,117	5,202
Depreciation, depletion, and amortization of property, plant, and equipment	1,626	1,680	1,672	1,672	1,733	88	87	97	88	104
All other operating costs and expenses	54,314	56,640	56,954	53,600	51,510	4,971	4,788	4,776	4,596	4,865
Income (loss) from operations	2,552	5,105	4,903	3,562	2,836	138	521	451	432	233
Interest expense	830	848	896	849	889	25	28	44	29	30
All other nonoperating income (expense)	462	672	1,632	1,052	1,744	15	(19)	(21)	8	5
Income (loss) before income taxes	2,184	4,929	5,639	3,765	3,691	128	474	386	412	208
Provision for current and deferred domestic income taxes	436	963	1,822	760	1,000	30	35	49	38	22
Income (loss) after income taxes	1,748	3,967	3,817	3,006	2,692	98	438	337	374	185
Cash dividends charged to retained earnings this quarter	780	634	1,147	642	1,373	156	179	291	138	297
Net income retained in business	969	3,332	2,670	2,363	1,319	(58)	259	45	236	(111)
Retained earnings at beginning of quarter	46,704	47,486	50,426	52,957	52,756	3,658	3,054	3,426	3,162	2,793
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(279)	(336)	(41)	(751)	(137)	(34)	24	31	(36)	38
Retained earnings at end of quarter	47,394	50,482	53,055	54,569	53,938	3,566	3,337	3,502	3,361	2,719
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	2.65	2.63	2.84	3.09	1.69	1.61	1.83	1.72	1.99
All other operating costs and expenses	92.86	89.30	89.65	91.10	91.85	95.66	88.74	89.70	89.83	93.53
Income (loss) from operations	4.36	8.05	7.72	6.05	5.06	2.65	9.65	8.47	8.45	4.48
Interest expense	1.42	1.34	1.41	1.44	1.58	0.48	0.51	0.83	0.57	0.58
All other nonoperating income (expense)	0.79	1.06	2.57	1.79	3.11	0.29	(0.36)	(0.40)	0.16	0.09
Income (loss) before income taxes	3.73	7.77	8.88	6.40	6.58	2.46	8.78	7.24	8.05	3.99
Provision for current and deferred domestic income taxes	0.75	1.52	2.87	1.29	1.78	0.58	0.66	0.92	0.73	0.43
Income (loss) after income taxes	2.99	6.25	6.01	5.11	4.80	1.88	8.13	6.32	7.31	3.56
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	7.94	17.15	19.23	12.63	12.56	12.01	44.19	34.51	38.21	20.54
After income taxes	6.36	13.80	13.02	10.08	9.16	9.18	40.89	30.13	34.73	18.33
Annual rate of profit on total assets:										
Before income taxes	3.62	7.88	9.00	5.98	5.82	6.27	22.42	18.10	19.66	10.41
After income taxes	2.90	6.34	6.10	4.78	4.24	4.80	20.74	15.80	17.87	9.29
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.15	2.15	2.22	2.25	2.27	2.16	2.11	2.15	2.11	2.04
Total cash, U.S. Government and other securities, to total current liabilities	0.34	0.31	0.29	0.30	0.31	0.46	0.42	0.43	0.39	0.35
Total stockholders' equity to total debt	1.87	1.90	1.98	2.00	1.89	2.10	1.89	2.03	1.87	1.81

Table 18.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,812	8,604	7,757	7,424	7,611	960	1,040	1,032	976	795
Time deposits in the U.S., including negotiable certificates of deposit	1,269	769	772	903	946	107	94	82	45	60
Total cash on hand and in U.S. banks	10,081	9,373	8,528	8,327	8,557	1,067	1,134	1,114	1,021	855
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,361	3,784	3,146	3,537	3,338	157	60	96	49	82
Total cash, U.S. Government and other securities	13,443	13,157	11,674	11,864	11,895	1,225	1,194	1,209	1,070	937
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,222	26,800	26,838	25,449	22,563	2,067	2,304	2,285	2,318	2,055
Inventories	31,351	32,904	32,694	32,822	32,921	2,271	2,204	2,196	2,159	2,134
All other current assets	17,058	16,753	18,113	18,108	18,520	256	242	307	296	298
Total current assets	85,073	89,615	89,319	88,243	85,899	5,819	5,945	5,997	5,843	5,424
Property, plant, and equipment	127,229	133,000	134,538	135,555	136,310	6,203	6,662	6,872	6,890	6,565
Land and mineral rights	8,810	8,970	9,098	9,527	9,360	83	103	89	100	94
Less: Accumulated depreciation, depletion, and amortization	67,170	71,462	72,800	73,551	72,968	4,363	4,582	4,715	4,741	4,503
Net property, plant, and equipment	68,870	70,508	70,835	71,532	72,702	1,923	2,183	2,246	2,250	2,157
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	87,175	90,004	90,320	91,980	95,143	420	326	278	283	394
Total Assets	241,118	250,126	250,475	251,754	253,744	8,161	8,453	8,521	8,376	7,975
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,004	2,487	2,804	2,689	2,153	542	642	619	666	641
b. Other short-term loans, including commercial paper	2,841	2,629	2,018	1,589	2,214	144	150	117	120	62
Trade accounts and trade notes payable	18,436	20,576	20,154	19,656	18,371	1,228	1,175	1,062	1,104	954
Income taxes accrued, prior and current years, net of payments	565	1,159	1,106	1,172	1,150	44	59	46	49	31
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,483	1,453	1,115	1,163	1,380	156	148	199	185	187
b. Other long-term loans	2,377	2,292	2,200	2,455	2,075	139	169	167	216	233
All other current liabilities, including excise and sales taxes, and accrued expenses	11,845	11,177	10,759	10,465	10,475	437	479	573	433	555
Total current liabilities	39,550	41,773	40,155	39,189	37,818	2,691	2,822	2,783	2,773	2,662
Long-term debt, due in more than 1 year:										
a. Loans from banks	10,445	11,704	12,179	12,154	14,817	706	693	650	666	718
b. Other long-term loans	39,817	39,836	38,763	39,551	39,431	342	469	453	454	396
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,283	41,844	42,114	41,593	44,143	159	181	166	173	156
Total liabilities	131,095	135,157	133,211	132,487	136,209	3,898	4,165	4,052	4,066	3,933
Capital stock and other capital (less treasury stock)	62,629	64,487	64,209	64,698	63,597	696	952	967	948	1,323
Retained earnings	47,394	50,482	53,055	54,569	53,938	3,566	3,337	3,502	3,361	2,719
Stockholders' equity	110,023	114,969	117,264	119,267	117,535	4,263	4,289	4,470	4,310	4,042
Total Liabilities and Stockholders' Equity	241,118	250,126	250,475	251,754	253,744	8,161	8,453	8,521	8,376	7,975
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	45,523	47,842	49,164	49,053	48,081	3,128	3,122	3,214	3,070	2,762
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.58	5.26	4.66	4.71	4.69	15.00	14.12	14.19	12.77	11.74
Trade accounts and trade notes receivable	9.63	10.71	10.71	10.11	8.89	25.33	27.26	26.82	27.68	25.76
Inventories	13.00	13.15	13.05	13.04	12.97	27.83	26.08	25.77	25.78	26.76
Total current assets	35.28	35.83	35.66	35.05	33.85	71.30	70.32	70.38	69.76	68.02
Net property, plant, and equipment	28.56	28.19	28.28	28.41	28.65	23.56	25.82	26.36	26.86	27.05
Short-term debt, including current portion of long-term debt	3.61	3.54	3.25	3.14	3.08	12.03	13.12	12.93	14.17	14.07
Total current liabilities	16.40	16.70	16.03	15.57	14.90	32.97	33.39	32.66	33.11	33.38
Long-term debt	20.85	20.61	20.34	20.54	21.38	12.84	13.74	12.94	13.37	13.97
Total liabilities	54.37	54.04	53.18	52.63	53.68	47.77	49.27	47.55	48.55	49.32
Stockholders' equity	45.63	45.96	46.82	47.37	46.32	52.23	50.73	52.45	51.45	50.68

Table 19.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	31,174	34,197	34,564	31,184	28,981	2,077	2,264	2,288	2,252	2,055
Depreciation, depletion, and amortization of property, plant, and equipment	877	913	904	899	934	46	48	56	47	47
All other operating costs and expenses	29,512	30,998	31,258	28,968	27,403	1,973	1,934	2,040	1,991	1,919
Income (loss) from operations	786	2,285	2,402	1,316	644	58	282	192	214	89
Interest expense	465	488	529	482	485	11	14	29	13	13
All other nonoperating income (expense)	(501)	(281)	377	113	163	(2)	(10)	(7)	6	3
Income (loss) before income taxes	(180)	1,516	2,251	947	323	45	258	156	207	80
Provision for current and deferred domestic income taxes	(171)	469	1,152	166	173	18	23	20	18	14
Income (loss) after income taxes	(8)	1,047	1,099	781	150	27	235	137	189	65
Cash dividends charged to retained earnings this quarter	470	309	457	312	703	62	76	139	58	243
Net income retained in business	(478)	738	642	469	(553)	(35)	160	(2)	131	(177)
Retained earnings at beginning of quarter	17,805	17,710	18,213	18,933	18,414	1,748	1,440	1,672	1,678	1,764
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(94)	(146)	(31)	(705)	(43)	18	0	0	(17)	24
Retained earnings at end of quarter	17,233	18,303	18,823	18,697	17,818	1,731	1,600	1,669	1,793	1,610
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.81	2.67	2.62	2.88	3.22	2.21	2.12	2.43	2.09	2.31
All other operating costs and expenses	94.67	90.65	90.43	92.90	94.56	94.99	85.43	89.17	88.42	93.35
Income (loss) from operations	2.52	6.68	6.95	4.22	2.22	2.80	12.45	8.40	9.50	4.34
Interest expense	1.49	1.43	1.53	1.55	1.67	0.55	0.60	1.27	0.57	0.62
All other nonoperating income (expense)	(1.61)	(0.82)	1.09	0.36	0.56	(0.08)	(0.45)	(0.30)	0.27	0.16
Income (loss) before income taxes	(0.58)	4.43	6.51	3.04	1.11	2.18	11.40	6.83	9.19	3.88
Provision for current and deferred domestic income taxes	(0.55)	1.37	3.33	0.53	0.60	0.88	1.00	0.85	0.80	0.70
Income (loss) after income taxes	(0.03)	3.06	3.18	2.50	0.52	1.29	10.40	5.97	8.39	3.18
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(2.05)	15.95	23.25	9.64	3.38	8.20	47.91	28.17	37.24	15.48
After income taxes	(0.10)	11.02	11.35	7.95	1.57	4.87	43.69	24.65	33.99	12.68
Annual rate of profit on total assets:										
Before income taxes	(0.69)	5.57	8.34	3.54	1.23	4.55	24.54	14.84	19.49	8.24
After income taxes	(0.03)	3.85	4.07	2.92	0.57	2.70	22.38	12.99	17.79	6.76
	(based on succeeding table)									
BALANCE SHEET RATIOS										
Total current assets to total current liabilities	1.83	1.88	1.98	2.11	2.25	2.27	2.15	2.23	2.24	2.23
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.25	0.23	0.26	0.26	0.46	0.37	0.43	0.38	0.37
Total stockholders' equity to total debt	1.08	1.16	1.22	1.25	1.24	2.38	1.80	1.85	1.91	1.98

¹Included in Primary Metals.

Table 19.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,610	3,605	3,341	3,879	3,407	424	392	437	446	366
Time deposits in the U.S., including negotiable certificates of deposit	191	204	174	139	387	82	76	53	23	25
Total cash on hand and in U.S. banks	3,801	3,809	3,515	4,018	3,794	506	468	490	469	391
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,112	2,003	1,347	1,085	773	65	40	58	29	36
Total cash, U.S. Government and other securities	5,913	5,812	4,862	5,103	4,566	571	508	548	499	428
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,234	14,140	14,134	13,435	11,518	1,047	1,212	1,149	1,230	1,056
Inventories	18,604	19,917	19,440	19,243	19,087	1,103	1,086	1,015	1,062	995
All other current assets	3,321	3,547	3,793	3,895	4,324	113	114	159	159	130
Total current assets	40,072	43,415	42,229	41,676	39,495	2,834	2,919	2,870	2,950	2,608
Property, plant, and equipment	68,033	70,260	70,807	71,244	72,062	2,959	3,364	3,464	3,474	3,354
Land and mineral rights	1,219	1,282	1,337	1,640	1,650	25	43	41	39	37
Less: Accumulated depreciation, depletion, and amortization	35,321	36,777	37,343	38,139	38,374	2,075	2,289	2,303	2,356	2,281
Net property, plant, and equipment	33,931	34,765	34,800	34,744	35,338	910	1,119	1,202	1,157	1,109
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	30,313	30,730	30,866	30,503	29,709	231	170	138	141	153
Total Assets	104,317	108,911	107,896	106,923	104,542	3,975	4,208	4,210	4,248	3,870
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,100	1,330	1,572	1,320	1,218	242	355	339	344	312
b. Other short-term loans, including commercial paper	1,417	1,157	616	254	221	63	66	56	50	35
Trade accounts and trade notes payable	10,432	11,759	11,272	10,869	9,706	535	552	484	547	459
Income taxes accrued, prior and current years, net of payments	213	418	234	255	267	23	27	15	23	19
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	865	757	571	539	570	82	99	140	113	111
b. Other long-term loans	1,711	1,763	1,679	1,318	610	119	107	90	61	50
All other current liabilities, including excise and sales taxes, and accrued expenses	6,179	5,859	5,430	5,208	4,973	182	155	162	176	183
Total current liabilities	21,918	23,042	21,374	19,763	17,566	1,247	1,361	1,286	1,314	1,168
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,963	7,814	7,927	7,330	7,328	289	312	294	313	314
b. Other long-term loans	20,209	19,859	19,426	20,620	20,746	132	257	280	282	220
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,223	20,170	20,444	19,912	20,727	101	122	132	115	107
Total liabilities	69,313	70,885	69,172	67,625	66,367	1,769	2,052	1,992	2,024	1,809
Capital stock and other capital (less treasury stock)	17,771	19,723	19,901	20,602	20,357	475	556	550	431	451
Retained earnings	17,233	18,303	18,823	18,697	17,818	1,731	1,600	1,669	1,793	1,610
Stockholders' equity	35,004	38,026	38,724	39,299	38,175	2,206	2,156	2,219	2,224	2,061
Total Liabilities and Stockholders' Equity	104,317	108,911	107,896	106,923	104,542	3,975	4,208	4,210	4,248	3,870
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	18,154	20,373	20,855	21,913	21,929	1,588	1,558	1,584	1,635	1,439
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.67	5.34	4.51	4.77	4.37	14.37	12.07	13.01	11.74	11.05
Trade accounts and trade notes receivable	11.73	12.98	13.10	12.57	11.02	26.34	28.79	27.28	28.95	27.27
Inventories	17.83	18.29	18.02	18.00	18.26	27.75	25.80	24.11	25.01	25.70
Total current assets	38.41	39.86	39.14	38.98	37.78	71.30	69.37	68.17	69.44	67.38
Net property, plant, and equipment	32.53	31.92	32.25	32.49	33.80	22.88	26.58	28.56	27.23	28.66
Short-term debt, including current portion of long-term debt	4.88	4.60	4.11	3.21	2.51	12.73	14.89	14.84	13.38	13.12
Total current liabilities	21.01	21.16	19.81	18.48	16.80	31.36	32.33	30.55	30.94	30.19
Long-term debt	26.05	25.41	25.35	26.14	26.85	10.60	13.53	13.63	14.00	13.80
Total liabilities	66.44	65.09	64.11	63.25	63.48	44.50	48.77	47.31	47.65	46.74
Stockholders' equity	33.56	34.91	35.89	36.75	36.52	55.50	51.23	52.69	52.35	53.26

¹ Included in Primary Metals.

Table 20.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	22,303	23,705	23,073	22,253	21,688	2,367	2,332	2,203	2,157	2,403
Depreciation, depletion, and amortization of property, plant, and equipment	625	646	644	645	656	27	21	23	25	29
All other operating costs and expenses	20,520	21,009	20,802	20,069	19,507	2,297	2,148	2,004	1,958	2,249
Income (loss) from operations	1,158	2,050	1,627	1,539	1,525	43	163	175	175	125
Interest expense	329	326	329	333	361	10	11	11	13	13
All other nonoperating income (expense)	888	880	1,193	870	1,539	(4)	(11)	(16)	0	1
Income (loss) before income taxes	1,717	2,604	2,491	2,076	2,703	29	141	149	162	114
Provision for current and deferred domestic income taxes	442	322	474	412	645	0	7	18	13	3
Income (loss) after income taxes	1,275	2,282	2,017	1,664	2,058	29	133	132	150	111
Cash dividends charged to retained earnings this quarter	209	245	389	253	345	64	64	97	46	42
Net income retained in business	1,066	2,036	1,628	1,410	1,713	(35)	69	34	103	69
Retained earnings at beginning of quarter	17,892	18,676	20,211	21,411	21,425	1,308	1,145	1,224	1,024	628
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(128)	(195)	(12)	(31)	(92)	(51)	16	29	(14)	11
Retained earnings at end of quarter	18,829	20,517	21,827	22,790	23,047	1,222	1,230	1,288	1,114	708
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.80	2.72	2.79	2.90	3.03	1.13	0.91	1.06	1.16	1.20
All other operating costs and expenses	92.01	88.63	90.16	90.19	89.94	97.03	92.11	90.97	90.75	93.58
Income (loss) from operations	5.19	8.65	7.05	6.92	7.03	1.84	6.98	7.97	8.09	5.22
Interest expense	1.47	1.38	1.43	1.49	1.67	0.44	0.46	0.48	0.59	0.53
All other nonoperating income (expense)	3.98	3.71	5.17	3.91	7.10	(0.16)	(0.49)	(0.71)	0.02	0.06
Income (loss) before income taxes	7.70	10.98	10.80	9.33	12.46	1.24	6.03	6.77	7.52	4.75
Provision for current and deferred domestic income taxes	1.98	1.36	2.06	1.85	2.97	0.01	0.31	0.80	0.59	0.13
Income (loss) after income taxes	5.72	9.63	8.74	7.48	9.49	1.23	5.72	5.98	6.93	4.62
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	10.89	16.10	15.18	12.51	16.54	8.57	41.30	41.73	48.13	35.87
After income taxes	8.09	14.11	12.29	10.03	12.60	8.50	39.18	36.83	44.37	34.88
Annual rate of profit on total assets:										
Before income taxes	5.81	8.55	8.17	6.73	8.76	4.09	20.22	22.01	24.00	17.63
After income taxes	4.32	7.49	6.61	5.40	6.67	4.06	19.18	19.42	22.12	17.15
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.61	2.53	2.61	2.42	2.26	2.05	2.08	2.07	1.90	1.86
Total cash, U.S. Government and other securities, to total current liabilities	0.44	0.38	0.38	0.36	0.37	0.40	0.43	0.38	0.37	0.30
Total stockholders' equity to total debt	2.59	2.55	2.67	2.66	2.61	1.67	1.83	2.24	1.76	1.73

¹ Included in Primary Metals.

Table 20.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	4,546	4,028	3,828	3,049	3,566	330	410	350	362	274
Time deposits in the U.S., including negotiable certificates of deposit	1,061	550	553	752	472	11	5	11	12	15
Total cash on hand and in U.S. banks	5,607	4,579	4,381	3,801	4,038	341	415	361	374	289
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	751	1,228	1,242	1,860	2,017	74	15	17	12	9
Total cash, U.S. Government and other securities	6,358	5,807	5,623	5,660	6,055	415	430	378	386	299
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,384	9,775	9,561	9,038	8,037	651	687	658	692	629
Inventories	9,676	9,925	9,930	9,944	9,424	939	883	904	837	849
All other current assets	13,364	12,794	13,939	13,727	13,638	107	80	97	81	86
Total current assets	37,782	38,301	39,052	38,369	37,154	2,112	2,079	2,037	1,996	1,863
Property, plant, and equipment	51,071	54,473	54,711	55,002	54,279	1,968	1,873	1,874	1,943	1,656
Land and mineral rights	7,404	7,501	7,561	7,607	7,474	37	41	27	29	26
Less: Accumulated depreciation, depletion, and amortization	26,878	29,651	29,844	29,763	28,915	1,364	1,297	1,302	1,327	1,105
Net property, plant, and equipment	31,596	32,323	32,428	32,846	32,837	641	616	599	645	578
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,784	51,225	50,544	52,097	53,455	119	86	76	63	146
Total Assets	118,163	121,849	122,024	123,312	123,446	2,872	2,782	2,712	2,704	2,587
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	706	958	1,003	1,091	674	251	241	222	271	268
b. Other short-term loans, including commercial paper	1,414	1,464	1,397	1,331	1,967	74	79	58	68	23
Trade accounts and trade notes payable	6,270	6,833	6,784	6,781	6,726	490	411	370	375	302
Income taxes accrued, prior and current years, net of payments	357	723	736	903	871	14	16	18	23	4
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	547	600	448	547	528	52	36	43	47	43
b. Other long-term loans	636	461	459	1,080	1,407	5	3	23	105	126
All other current liabilities, including excise and sales taxes, and accrued expenses	4,555	4,102	4,155	4,099	4,232	143	211	249	160	238
Total current liabilities	14,485	15,142	14,984	15,832	16,404	1,029	998	984	1,049	1,003
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,482	2,910	3,001	3,019	2,564	344	293	254	231	212
b. Other long-term loans	18,556	18,936	18,253	17,916	17,865	94	91	40	45	66
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,586	20,163	20,134	20,163	21,261	33	38	4	31	34
Total liabilities	55,109	57,151	56,372	56,930	58,094	1,502	1,420	1,282	1,356	1,315
Capital stock and other capital (less treasury stock)	44,225	44,181	43,824	43,592	42,306	149	132	142	235	564
Retained earnings	18,829	20,517	21,827	22,790	23,047	1,222	1,230	1,288	1,114	708
Stockholders' equity	63,054	64,698	65,651	66,382	65,352	1,371	1,362	1,430	1,349	1,272
Total Liabilities and Stockholders' Equity	118,163	121,849	122,024	123,312	123,446	2,872	2,782	2,712	2,704	2,587
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	23,298	23,159	24,068	22,538	20,750	1,083	1,081	1,053	947	860
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.38	4.77	4.61	4.59	4.90	14.44	15.45	13.96	14.28	11.54
Trade accounts and trade notes receivable	7.10	8.02	7.84	7.33	6.51	22.66	24.71	24.27	25.61	24.33
Inventories	8.19	8.15	8.14	8.06	7.63	32.70	31.73	33.33	30.95	32.80
Total current assets	31.97	31.43	32.00	31.12	30.10	73.54	74.74	75.12	73.82	72.00
Net property, plant, and equipment	26.74	26.53	26.58	26.64	26.60	22.33	22.15	22.08	23.86	22.34
Short-term debt, including current portion of long-term debt	2.79	2.86	2.71	3.28	3.71	13.32	12.95	12.74	18.17	17.74
Total current liabilities	12.26	12.43	12.28	12.84	13.29	35.84	35.88	36.29	38.78	38.77
Long-term debt	17.80	17.93	17.42	16.98	16.55	15.27	13.81	10.84	10.22	10.74
Total liabilities	46.64	46.90	46.20	46.17	47.06	52.28	51.04	47.27	50.13	50.84
Stockholders' equity	53.36	53.10	53.80	53.83	52.94	47.72	48.96	52.73	49.87	49.16

¹ Included in Primary Metals.

Table 21.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	5,016	5,523	5,892	5,397	5,409	753	799	833	707	743
Depreciation, depletion, and amortization of property, plant, and equipment	125	121	124	128	142	15	17	18	16	27
All other operating costs and expenses	4,282	4,632	4,894	4,562	4,600	701	706	732	647	698
Income (loss) from operations	609	770	874	707	667	36	76	83	44	18
Interest expense	37	33	38	34	43	3	3	4	3	4
All other nonoperating income (expense)	75	73	61	69	41	21	2	1	2	0
Income (loss) before income taxes	647	809	897	742	666	53	75	80	42	14
Provision for current and deferred domestic income taxes	165	172	196	181	182	12	5	12	7	5
Income (loss) after income taxes	482	638	701	561	484	42	70	68	36	9
Cash dividends charged to retained earnings this quarter	101	80	301	77	326	30	39	55	34	12
Net income retained in business	381	557	401	484	158	12	30	14	1	(3)
Retained earnings at beginning of quarter	11,007	11,099	12,001	12,613	12,917	602	470	530	459	401
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(56)	6	3	(15)	(2)	(1)	7	2	(6)	3
Retained earnings at end of quarter	11,331	11,663	12,405	13,082	13,073	613	507	545	455	402
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.49	2.19	2.11	2.37	2.63	2.03	2.18	2.20	2.28	3.68
All other operating costs and expenses	85.37	83.88	83.07	84.54	85.04	93.17	88.32	87.82	91.50	93.86
Income (loss) from operations	12.13	13.94	14.83	13.09	12.33	4.80	9.50	9.98	6.22	2.46
Interest expense	0.74	0.61	0.65	0.63	0.79	0.45	0.42	0.53	0.46	0.60
All other nonoperating income (expense)	1.50	1.32	1.04	1.28	0.77	2.74	0.30	0.17	0.24	0.00
Income (loss) before income taxes	12.90	14.65	15.22	13.75	12.31	7.09	9.39	9.62	6.01	1.85
Provision for current and deferred domestic income taxes	3.29	3.11	3.32	3.35	3.36	1.53	0.69	1.42	0.96	0.64
Income (loss) after income taxes	9.60	11.54	11.90	10.40	8.94	5.56	8.70	8.20	5.05	1.21
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.62	26.43	27.84	21.84	19.01	31.15	38.91	39.06	23.03	7.76
After income taxes	16.10	20.82	21.76	16.52	13.82	24.43	36.07	33.29	19.34	5.06
Annual rate of profit on total assets:										
Before income taxes	13.88	16.72	17.45	13.79	10.34	16.26	20.51	20.05	11.93	3.62
After income taxes	10.34	13.17	13.64	10.43	7.51	12.75	19.01	17.09	10.02	2.36
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.29	2.20	2.12	2.28	2.40	2.10	2.04	2.12	2.19	1.94
Total cash, U.S. Government and other securities, to total current liabilities	0.37	0.43	0.31	0.31	0.33	0.57	0.55	0.55	0.45	0.43
Total stockholders' equity to total debt	5.07	5.12	4.73	4.20	2.20	2.44	2.33	2.24	1.96	1.55

¹Included in Primary Metals.

Table 21.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	656	971	588	497	638	206	237	245	168	154
Time deposits in the U.S., including negotiable certificates of deposit	17	14	44	12	87	14	13	17	9	20
Total cash on hand and in U.S. banks	673	985	632	509	725	220	251	262	177	174
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	498	553	557	592	548	18	5	21	8	36
Total cash, U.S. Government and other securities	1,171	1,538	1,189	1,100	1,274	238	256	283	185	210
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,604	2,885	3,144	2,976	3,008	369	405	479	396	370
Inventories	3,070	3,063	3,324	3,636	4,411	229	236	276	260	291
All other current assets	373	412	381	486	557	36	49	51	56	83
Total current assets	7,218	7,898	8,038	8,198	9,249	872	946	1,090	897	954
Property, plant, and equipment	8,126	8,267	9,020	9,310	9,969	1,276	1,425	1,535	1,474	1,555
Land and mineral rights	187	187	200	280	236	20	20	20	32	31
Less: Accumulated depreciation, depletion, and amortization	4,971	5,034	5,613	5,648	5,678	925	997	1,110	1,058	1,117
Net property, plant, and equipment	3,342	3,420	3,607	3,942	4,527	372	448	445	448	470
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,078	8,048	8,910	9,380	11,979	70	69	65	79	94
Total Assets	18,638	19,366	20,555	21,520	25,755	1,313	1,464	1,599	1,424	1,517
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	198	199	228	279	261	49	46	58	51	62
b. Other short-term loans, including commercial paper	10	8	4	4	26	7	4	4	2	5
Trade accounts and trade notes payable	1,734	1,984	2,098	2,006	1,939	203	212	207	183	193
Income taxes accrued, prior and current years, net of payments	(6)	18	135	15	12	7	16	13	2	8
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	71	97	95	77	282	22	13	15	24	33
b. Other long-term loans	29	68	62	57	58	15	60	54	49	56
All other current liabilities, including excise and sales taxes, and accrued expenses	1,111	1,216	1,174	1,159	1,270	112	113	161	98	133
Total current liabilities	3,147	3,589	3,797	3,595	3,847	415	464	513	410	491
Long-term debt, due in more than 1 year:										
a. Loans from banks	1,000	980	1,251	1,806	4,925	73	88	102	122	192
b. Other long-term loans	1,052	1,040	1,084	1,015	820	115	120	133	127	110
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,474	1,512	1,536	1,517	2,155	25	21	30	28	16
Total liabilities	6,673	7,121	7,667	7,933	11,747	628	692	778	686	809
Capital stock and other capital (less treasury stock)	634	583	483	505	935	72	264	276	283	307
Retained earnings	11,331	11,663	12,405	13,082	13,073	613	507	545	455	402
Stockholders' equity	11,965	12,246	12,888	13,587	14,008	686	771	821	738	709
Total Liabilities and Stockholders' Equity	18,638	19,366	20,555	21,520	25,755	1,313	1,464	1,599	1,424	1,517
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	4,071	4,310	4,241	4,603	5,402	457	483	577	487	463
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.29	7.94	5.78	5.11	4.95	18.15	17.50	17.70	13.00	13.87
Trade accounts and trade notes receivable	13.97	14.90	15.29	13.83	11.68	28.10	27.70	29.93	27.81	24.36
Inventories	16.47	15.82	16.17	16.89	17.12	17.40	16.12	17.29	18.26	19.18
Total current assets	38.73	40.78	39.11	38.09	35.91	66.41	64.67	68.13	62.98	62.85
Net property, plant, and equipment	17.93	17.66	17.55	18.32	17.58	28.30	30.61	27.81	31.46	30.95
Short-term debt, including current portion of long-term debt	1.65	1.92	1.90	1.93	2.43	7.09	8.38	8.21	8.92	10.27
Total current liabilities	16.89	18.53	18.47	16.71	14.94	31.60	31.67	32.06	28.79	32.33
Long-term debt	11.01	10.43	11.36	13.11	22.31	14.33	14.21	14.71	17.47	19.93
Total liabilities	35.80	36.77	37.30	36.86	45.61	47.80	47.30	48.66	48.20	53.29
Stockholders' equity	64.20	63.23	62.70	63.14	54.39	52.20	52.70	51.34	51.80	46.71

¹ Included in Primary Metals.

Table 22.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	70,462	72,265	77,219	74,775	72,819	33,874	34,250	37,011	35,164	34,078
Depreciation, depletion, and amortization of property, plant, and equipment	1,827	1,638	1,711	1,715	1,909	922	734	793	778	903
All other operating costs and expenses	64,329	63,385	67,516	66,172	66,286	31,584	29,839	32,233	30,988	31,386
Income (loss) from operations	4,305	7,242	7,992	6,888	4,624	1,368	3,677	3,985	3,398	1,788
Interest expense	1,022	936	991	962	936	247	225	238	230	255
All other nonoperating income (expense)	632	700	1,444	1,392	2,388	98	(6)	(35)	(44)	63
Income (loss) before income taxes	3,916	7,005	8,445	7,318	6,076	1,220	3,446	3,712	3,124	1,596
Provision for current and deferred domestic income taxes	979	1,053	1,396	1,312	1,669	244	295	312	277	262
Income (loss) after income taxes	2,937	5,952	7,049	6,006	4,407	976	3,150	3,400	2,846	1,334
Cash dividends charged to retained earnings this quarter	2,080	2,477	2,295	1,765	2,614	1,215	1,063	1,340	966	1,376
Net income retained in business	856	3,475	4,754	4,241	1,793	(240)	2,087	2,060	1,881	(42)
Retained earnings at beginning of quarter	84,968	84,129	85,958	88,581	90,862	30,543	28,918	29,755	31,099	30,832
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(303)	(555)	(437)	(443)	(1,121)	(181)	(467)	(104)	(280)	(641)
Retained earnings at end of quarter	85,522	87,049	90,275	92,378	91,534	30,122	30,538	31,712	32,700	30,150
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.59	2.27	2.22	2.29	2.62	2.72	2.14	2.14	2.21	2.65
All other operating costs and expenses	91.30	87.71	87.43	88.49	91.03	93.24	87.12	87.09	88.13	92.10
Income (loss) from operations	6.11	10.02	10.35	9.21	6.35	4.04	10.74	10.77	9.66	5.25
Interest expense	1.45	1.30	1.28	1.29	1.29	0.73	0.66	0.64	0.65	0.75
All other nonoperating income (expense)	0.90	0.97	1.87	1.86	3.28	0.29	(0.02)	(0.09)	(0.13)	0.19
Income (loss) before income taxes	5.56	9.69	10.94	9.79	8.34	3.60	10.06	10.03	8.88	4.68
Provision for current and deferred domestic income taxes	1.39	1.46	1.81	1.75	2.29	0.72	0.86	0.84	0.79	0.77
Income (loss) after income taxes	4.17	8.24	9.13	8.03	6.05	2.88	9.20	9.19	8.09	3.92
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.95	26.06	30.74	26.28	22.43	14.02	39.22	40.16	33.83	18.33
After income taxes	11.22	22.14	25.66	21.57	16.27	11.22	35.86	36.78	30.83	15.33
Annual rate of profit on total assets:										
Before income taxes	7.00	12.12	14.31	12.22	10.30	7.25	20.31	21.18	17.93	9.36
After income taxes	5.25	10.30	11.94	10.03	7.47	5.80	18.57	19.40	16.33	7.82
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.04	2.02	1.99	2.00	1.99	2.44	2.45	2.44	2.47	2.35
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.36	0.37	0.38	0.39	0.58	0.58	0.59	0.58	0.57
Total stockholders' equity to total debt	1.59	1.56	1.60	1.59	1.55	1.88	1.93	2.04	2.03	1.80

Table 22.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	15,275	15,187	16,132	16,716	16,636	8,669	8,977	9,421	9,416	9,134
Time deposits in the U.S., including negotiable certificates of deposit	1,385	1,220	1,383	1,168	1,118	1,118	870	1,017	812	766
Total cash on hand and in U.S. banks	16,660	16,407	17,515	17,884	17,754	9,787	9,847	10,438	10,227	9,901
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,119	1,990	2,041	2,126	2,085	890	963	1,022	872	841
Total cash, U.S. Government and other securities	18,779	18,398	19,557	20,010	19,839	10,677	10,810	11,460	11,099	10,741
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	36,229	39,420	40,536	40,219	36,557	17,528	18,298	18,674	18,611	16,779
Inventories	34,466	35,707	36,520	35,514	35,678	14,483	14,386	15,063	14,625	14,434
All other current assets	8,538	8,622	9,237	9,090	8,887	2,461	2,561	2,495	2,505	2,319
Total current assets	98,012	102,147	105,849	104,833	100,961	45,149	46,056	47,691	46,840	44,274
Property, plant, and equipment	124,431	125,855	129,245	129,248	134,378	63,453	62,629	64,688	64,427	67,356
Land and mineral rights	2,763	2,812	2,782	2,751	2,817	869	850	863	850	914
Less: Accumulated depreciation, depletion, and amortization	85,005	85,918	88,075	87,627	90,677	47,207	46,518	47,880	47,291	49,090
Net property, plant, and equipment	42,189	42,750	43,953	44,371	46,518	17,115	16,962	17,670	17,986	19,180
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	83,678	86,242	86,270	90,347	88,571	5,011	4,826	4,751	4,882	4,781
Total Assets	223,879	231,138	236,072	239,551	236,049	67,275	67,844	70,113	69,707	68,236
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,696	5,681	5,988	6,173	5,830	2,844	2,932	3,009	2,953	3,012
b. Other short-term loans, including commercial paper	1,353	1,374	1,960	2,657	1,638	519	403	474	395	383
Trade accounts and trade notes payable	19,894	20,831	21,562	21,063	20,713	8,327	8,729	9,082	8,747	8,153
Income taxes accrued, prior and current years, net of payments	495	870	1,102	1,008	1,112	201	246	313	315	302
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,621	2,868	2,748	2,691	3,278	1,752	1,774	1,800	1,822	2,012
b. Other long-term loans	2,414	3,462	3,403	1,989	1,905	778	584	714	659	805
All other current liabilities, including excise and sales taxes, and accrued expenses	15,612	15,505	16,308	16,836	16,298	4,057	4,128	4,126	4,089	4,140
Total current liabilities	48,084	50,590	53,070	52,417	50,773	18,478	18,796	19,520	18,981	18,808
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,194	22,196	22,278	23,476	23,094	6,524	6,969	6,884	7,120	7,456
b. Other long-term loans	32,624	33,180	32,407	32,965	34,282	6,105	5,574	5,241	5,229	5,628
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,242	17,632	18,442	19,322	19,567	1,367	1,362	1,488	1,442	1,516
Total liabilities	119,143	123,599	126,197	128,181	127,717	32,475	32,701	33,132	32,772	33,408
Capital stock and other capital (less treasury stock)	19,214	20,490	19,600	18,992	16,798	4,678	4,604	5,269	4,236	4,678
Retained earnings	85,522	87,049	90,275	92,378	91,534	30,122	30,538	31,712	32,700	30,150
Stockholders' equity	104,736	107,540	109,875	111,370	108,332	34,800	35,142	36,981	36,936	34,828
Total Liabilities and Stockholders' Equity	223,879	231,138	236,072	239,551	236,049	67,275	67,844	70,113	69,707	68,236
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	49,928	51,557	52,779	52,416	50,187	26,671	27,260	28,172	27,859	25,466
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.39	7.96	8.28	8.35	8.40	15.87	15.93	16.34	15.92	15.74
Trade accounts and trade notes receivable	16.18	17.05	17.17	16.79	15.49	26.05	26.97	26.63	26.70	24.59
Inventories	15.39	15.45	15.47	14.83	15.11	21.53	21.21	21.48	20.98	21.15
Total current assets	43.78	44.19	44.84	43.76	42.77	67.11	67.89	68.02	67.19	64.88
Net property, plant, and equipment	18.84	18.50	18.62	18.52	19.71	25.44	25.00	25.20	25.80	28.11
Short-term debt, including current portion of long-term debt	5.40	5.79	5.97	5.64	5.36	8.76	8.39	8.56	8.36	9.10
Total current liabilities	21.48	21.89	22.48	21.88	21.51	27.47	27.70	27.84	27.23	27.56
Long-term debt	24.04	23.96	23.16	23.56	24.31	18.77	18.49	17.29	17.72	19.17
Total liabilities	53.22	53.47	53.46	53.51	54.11	48.27	48.20	47.26	47.01	48.96
Stockholders' equity	46.78	46.53	46.54	46.49	45.89	51.73	51.80	52.74	52.99	51.04

Table 23.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	103,050	102,493	112,218	108,721	108,149	14,266	14,379	14,559	14,253	14,834
Depreciation, depletion, and amortization of property, plant, and equipment	2,323	2,314	2,372	2,410	2,616	254	229	250	249	307
All other operating costs and expenses	92,162	90,798	98,230	95,951	97,141	13,409	12,497	12,589	12,938	13,652
Income (loss) from operations	8,565	9,381	11,616	10,361	8,391	602	1,654	1,720	1,066	875
Interest expense	1,514	1,574	1,615	1,639	1,531	100	98	94	96	104
All other nonoperating income (expense)	3,652	4,450	4,875	4,760	2,239	59	34	3	(1)	41
Income (loss) before income taxes	10,703	12,257	14,877	13,482	9,100	561	1,589	1,629	969	812
Provision for current and deferred domestic income taxes	2,221	2,700	3,570	3,229	2,228	185	230	195	153	152
Income (loss) after income taxes	8,482	9,557	11,307	10,253	6,872	376	1,359	1,434	816	661
Cash dividends charged to retained earnings this quarter	2,745	2,073	3,330	2,357	4,249	376	605	601	456	467
Net income retained in business	5,737	7,484	7,977	7,896	2,623	0	754	833	360	194
Retained earnings at beginning of quarter	135,838	137,364	144,323	153,340	157,877	10,596	9,797	9,972	10,385	10,473
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	545	(123)	604	(1,002)	1,113	(16)	(84)	(102)	(166)	115
Retained earnings at end of quarter	142,119	144,726	152,904	160,233	161,614	10,579	10,468	10,703	10,579	10,782
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.25	2.26	2.11	2.22	2.42	1.78	1.59	1.72	1.75	2.07
All other operating costs and expenses	89.43	88.59	87.54	88.25	89.82	94.00	86.91	86.47	90.77	92.03
Income (loss) from operations	8.31	9.15	10.35	9.53	7.76	4.22	11.50	11.81	7.48	5.90
Interest expense	1.47	1.54	1.44	1.51	1.42	0.70	0.68	0.64	0.67	0.70
All other nonoperating income (expense)	3.54	4.34	4.34	4.38	2.07	0.41	0.24	0.02	(0.01)	0.28
Income (loss) before income taxes	10.39	11.96	13.26	12.40	8.41	3.93	11.05	11.19	6.80	5.48
Provision for current and deferred domestic income taxes	2.16	2.63	3.18	2.97	2.06	1.30	1.60	1.34	1.07	1.02
Income (loss) after income taxes	8.23	9.32	10.08	9.43	6.35	2.63	9.45	9.85	5.73	4.45
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.06	22.22	26.25	22.52	15.20	16.35	44.14	43.50	24.92	20.42
After income taxes	15.90	17.33	19.95	17.12	11.47	10.95	37.74	38.29	20.99	16.61
Annual rate of profit on total assets:										
Before income taxes	8.46	9.39	11.20	9.79	6.56	7.66	21.13	21.68	12.40	10.06
After income taxes	6.71	7.32	8.51	7.44	4.96	5.13	18.07	19.08	10.45	8.18
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.35	1.35	1.33	1.38	1.34	2.07	2.10	2.18	2.19	2.14
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.22	0.20	0.22	0.24	0.43	0.43	0.48	0.51	0.50
Total stockholders' equity to total debt	2.01	1.94	1.98	2.02	1.99	1.91	2.04	2.17	2.18	2.14

Table 23.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	24,448	19,474	18,479	18,138	21,457	3,687	3,786	4,082	4,502	4,757
Time deposits in the U.S., including negotiable certificates of deposit	1,490	2,122	1,609	3,048	2,840	434	508	675	624	498
Total cash on hand and in U.S. banks	25,938	21,596	20,088	21,186	24,297	4,121	4,294	4,758	5,126	5,256
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,052	7,362	6,569	8,851	9,342	369	322	289	315	411
Total cash, U.S. Government and other securities	33,991	28,959	26,658	30,038	33,639	4,490	4,616	5,046	5,441	5,667
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	52,112	54,090	56,138	54,741	54,698	7,537	7,580	7,502	7,478	7,398
Inventories	60,551	65,114	66,548	68,302	66,014	8,251	8,781	8,787	9,264	9,578
All other current assets	31,496	31,208	31,145	33,384	30,294	1,524	1,685	1,483	1,442	1,399
Total current assets	178,150	179,370	180,489	186,463	184,644	21,802	22,661	22,818	23,625	24,042
Property, plant, and equipment	132,786	135,443	136,763	139,456	144,165	18,102	18,739	18,648	19,674	21,089
Land and mineral rights	2,743	2,977	3,081	3,074	3,155	224	238	257	265	303
Less: Accumulated depreciation, depletion, and amortization	79,297	81,279	82,138	83,385	85,661	12,854	13,438	13,485	14,079	15,126
Net property, plant, and equipment	56,233	57,141	57,705	59,145	61,659	5,472	5,540	5,420	5,860	6,266
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	271,573	285,631	293,181	305,455	308,226	2,039	1,882	1,820	1,772	1,978
Total Assets	505,956	522,142	531,375	551,064	554,529	29,313	30,083	30,058	31,257	32,286
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,384	5,318	4,860	4,908	5,189	1,585	1,544	1,606	1,505	1,467
b. Other short-term loans, including commercial paper	4,647	6,251	5,835	5,405	6,616	307	305	266	265	487
Trade accounts and trade notes payable	36,088	38,298	40,204	38,731	37,713	4,164	4,126	3,979	4,082	4,239
Income taxes accrued, prior and current years, net of payments	5,286	5,775	5,450	6,084	6,504	137	137	202	149	77
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,865	2,906	3,564	2,784	3,036	547	675	549	626	504
b. Other long-term loans	5,115	6,124	5,852	7,087	6,762	367	477	587	638	711
All other current liabilities, including excise and sales taxes, and accrued expenses	74,937	68,008	69,652	70,077	71,848	3,403	3,512	3,269	3,501	3,768
Total current liabilities	132,323	132,681	135,416	135,075	137,670	10,510	10,776	10,458	10,766	11,254
Long-term debt, due in more than 1 year:										
a. Loans from banks	27,553	27,836	28,060	29,665	27,607	2,530	2,298	2,287	2,192	2,314
b. Other long-term loans	62,366	65,128	66,076	68,651	71,072	1,861	1,763	1,607	1,910	1,952
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	70,334	75,868	75,166	78,158	78,632	677	842	729	831	860
Total liabilities	292,577	301,512	304,717	311,549	314,981	15,579	15,679	15,081	15,699	16,380
Capital stock and other capital (less treasury stock)	71,260	75,904	73,754	79,282	77,934	3,155	3,937	4,274	4,979	5,125
Retained earnings	142,119	144,726	152,904	160,233	161,614	10,579	10,468	10,703	10,579	10,782
Stockholders' equity	213,379	220,630	226,658	239,515	239,548	13,734	14,404	14,977	15,558	15,907
Total Liabilities and Stockholders' Equity	505,956	522,142	531,375	551,064	554,529	29,313	30,083	30,058	31,257	32,286
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	45,827	46,689	45,073	51,388	46,974	11,292	11,886	12,360	12,859	12,787
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.72	5.55	5.02	5.45	6.07	15.32	15.34	16.79	17.41	17.55
Trade accounts and trade notes receivable	10.30	10.36	10.56	9.93	9.86	25.71	25.20	24.96	23.92	22.91
Inventories	11.97	12.47	12.52	12.39	11.90	28.15	29.19	29.23	29.64	29.67
Total current assets	35.21	34.35	33.97	33.84	33.30	74.38	75.33	75.91	75.58	74.46
Net property, plant, and equipment	11.11	10.94	10.86	10.73	11.12	18.67	18.41	18.03	18.75	19.41
Short-term debt, including current portion of long-term debt	3.16	3.95	3.78	3.66	3.90	9.57	9.98	10.01	9.71	9.82
Total current liabilities	26.15	25.41	25.48	24.51	24.83	35.86	35.82	34.79	34.44	34.86
Long-term debt	17.77	17.80	17.72	17.84	17.80	14.98	13.50	12.95	13.12	13.21
Total liabilities	57.83	57.75	57.34	56.54	56.80	53.15	52.12	50.17	50.23	50.73
Stockholders' equity	42.17	42.25	42.66	43.46	43.20	46.85	47.88	49.83	49.77	49.27

Table 24.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	158,634	145,583	149,221	147,690	155,698	7,778	7,460	7,563	7,416	7,261
Depreciation, depletion, and amortization of property, plant, and equipment	5,055	4,830	4,864	4,759	4,866	130	127	132	118	132
All other operating costs and expenses	138,078	128,112	129,586	129,312	135,020	7,568	6,833	7,028	6,774	6,824
Income (loss) from operations	15,501	12,641	14,771	13,619	15,812	80	500	403	524	305
Interest expense	2,347	2,461	2,449	2,404	2,453	96	79	81	78	78
All other nonoperating income (expense)	21,194	25,334	21,473	11,236	15,573	(11)	(30)	(41)	(11)	19
Income (loss) before income taxes	34,348	35,514	33,794	22,451	28,932	(26)	391	280	436	245
Provision for current and deferred domestic income taxes	8,296	7,803	7,502	6,819	8,010	64	88	100	128	106
Income (loss) after income taxes	26,052	27,711	26,292	15,632	20,922	(90)	303	180	307	139
Cash dividends charged to retained earnings this quarter	2,823	6,280	3,495	8,967	8,937	375	429	474	287	417
Net income retained in business	23,229	21,431	22,796	6,665	11,985	(465)	(126)	(294)	21	(278)
Retained earnings at beginning of quarter	169,447	188,752	207,642	222,276	235,064	(4,485)	(4,729)	(4,011)	(8,130)	(3,002)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,852)	(2,670)	(3,314)	(5,473)	(5,442)	(65)	35	28	(87)	13
Retained earnings at end of quarter	187,824	207,513	227,124	223,468	241,607	(5,016)	(4,821)	(4,276)	(8,197)	(3,266)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.19	3.32	3.26	3.22	3.13	1.68	1.70	1.75	1.59	1.82
All other operating costs and expenses	87.04	88.00	86.84	87.56	86.72	97.29	91.60	92.92	91.34	93.98
Income (loss) from operations	9.77	8.68	9.90	9.22	10.16	1.03	6.70	5.33	7.07	4.20
Interest expense	1.48	1.69	1.64	1.63	1.58	1.23	1.06	1.08	1.05	1.07
All other nonoperating income (expense)	13.36	17.40	14.39	7.61	10.00	(0.14)	(0.40)	(0.55)	(0.15)	0.26
Income (loss) before income taxes	21.65	24.39	22.65	15.20	18.58	(0.33)	5.24	3.70	5.87	3.38
Provision for current and deferred domestic income taxes	5.23	5.36	5.03	4.62	5.14	0.83	1.18	1.32	1.73	1.46
Income (loss) after income taxes	16.42	19.03	17.62	10.58	13.44	(1.16)	4.06	2.38	4.14	1.92
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.97	21.85	20.36	13.52	17.36	(1.41)	20.49	13.80	23.43	12.12
After income taxes	16.66	17.05	15.84	9.41	12.55	(4.91)	15.87	8.88	16.52	6.89
Annual rate of profit on total assets:										
Before income taxes	12.29	12.38	11.68	7.67	9.78	(0.63)	9.43	6.62	10.41	5.90
After income taxes	9.33	9.66	9.09	5.34	7.08	(2.21)	7.30	4.26	7.34	3.35
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.55	1.59	1.60	1.58	1.61	2.28	2.48	2.44	2.31	2.57
Total cash, U.S. Government and other securities, to total current liabilities	0.59	0.61	0.59	0.59	0.66	0.62	0.66	0.64	0.64	0.75
Total stockholders' equity to total debt	3.08	3.17	3.26	3.16	3.05	1.78	1.79	2.00	1.78	1.86

Table 24.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	52,676	52,899	48,140	47,481	52,407	2,943	2,947	2,933	3,171	3,291
Time deposits in the U.S., including negotiable certificates of deposit	9,669	10,914	8,795	7,940	8,887	193	233	164	213	194
Total cash on hand and in U.S. banks	62,346	63,813	56,935	55,421	61,295	3,135	3,180	3,097	3,384	3,485
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	50,459	51,290	53,848	57,420	65,350	356	221	357	267	298
Total cash, U.S. Government and other securities	112,805	115,103	110,783	112,841	126,644	3,492	3,401	3,454	3,651	3,783
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	72,379	71,183	71,543	72,533	70,203	3,990	3,975	4,103	4,101	3,966
Inventories	50,977	52,507	53,451	54,564	52,545	4,628	4,668	4,818	4,602	4,522
All other current assets	62,064	61,848	62,301	60,725	59,793	785	756	827	747	732
Total current assets	298,225	300,641	298,077	300,664	309,185	12,895	12,800	13,202	13,100	13,003
Property, plant, and equipment	236,908	241,638	244,281	246,485	250,347	7,443	7,999	8,221	7,582	7,638
Land and mineral rights	6,713	6,774	6,951	7,077	7,236	84	77	60	55	43
Less: Accumulated depreciation, depletion, and amortization	148,963	150,478	151,796	153,573	157,357	5,540	5,975	6,219	5,657	5,629
Net property, plant, and equipment	94,659	97,934	99,437	99,990	100,225	1,987	2,102	2,061	1,981	2,052
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	724,609	749,121	759,636	770,825	773,350	1,459	1,698	1,654	1,647	1,589
Total Assets	1,117,494	1,147,697	1,157,150	1,171,478	1,182,761	16,340	16,600	16,917	16,728	16,643
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,667	3,149	2,829	2,590	1,721	549	600	608	596	602
b. Other short-term loans, including commercial paper	9,482	6,271	5,003	4,576	4,500	602	253	224	293	303
Trade accounts and trade notes payable	55,832	53,633	52,221	53,430	54,576	1,873	1,814	1,842	2,001	1,752
Income taxes accrued, prior and current years, net of payments	3,672	3,530	2,013	2,207	2,508	82	75	96	87	19
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,175	2,399	4,173	3,476	3,632	272	279	301	290	363
b. Other long-term loans	12,400	11,897	14,678	15,067	18,398	229	348	291	252	320
All other current liabilities, including excise and sales taxes, and accrued expenses	105,312	107,705	105,307	109,063	106,453	2,060	1,782	2,040	2,143	1,697
Total current liabilities	192,539	188,584	186,224	190,410	191,786	5,667	5,152	5,402	5,662	5,056
Long-term debt, due in more than 1 year:										
a. Loans from banks	33,958	33,342	32,996	34,616	35,181	798	873	857	843	859
b. Other long-term loans	141,317	148,163	144,003	150,111	155,394	1,692	1,924	1,787	1,912	1,903
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	124,293	127,346	129,998	132,096	133,693	833	1,013	749	874	727
Total liabilities	492,107	497,435	493,222	507,232	516,054	8,990	8,963	8,796	9,291	8,545
Capital stock and other capital (less treasury stock)	437,563	442,749	436,804	440,778	425,100	12,366	12,458	12,397	15,633	11,364
Retained earnings	187,824	207,513	227,124	223,468	241,607	(5,016)	(4,821)	(4,276)	(8,197)	(3,266)
Stockholders' equity	625,387	650,262	663,928	664,246	666,707	7,351	7,637	8,121	7,436	8,098
Total Liabilities and Stockholders' Equity	1,117,494	1,147,697	1,157,150	1,171,478	1,182,761	16,340	16,600	16,917	16,728	16,643
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	105,686	112,057	111,853	110,254	117,400	7,228	7,648	7,800	7,438	7,946
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.09	10.03	9.57	9.63	10.71	21.37	20.49	20.42	21.83	22.73
Trade accounts and trade notes receivable	6.48	6.20	6.18	6.19	5.94	24.42	23.94	24.25	24.51	23.83
Inventories	4.56	4.57	4.62	4.66	4.44	28.32	28.12	28.48	27.51	27.17
Total current assets	26.69	26.20	25.76	25.67	26.14	78.91	77.11	78.04	78.32	78.13
Net property, plant, and equipment	8.47	8.53	8.59	8.54	8.47	12.16	12.66	12.18	11.84	12.33
Short-term debt, including current portion of long-term debt	2.48	2.07	2.31	2.19	2.39	10.11	8.92	8.42	8.55	9.54
Total current liabilities	17.23	16.43	16.09	16.25	16.22	34.68	31.04	31.93	33.85	30.38
Long-term debt	15.68	15.81	15.30	15.77	16.11	15.24	16.85	15.63	16.47	16.60
Total liabilities	44.04	43.34	42.62	43.30	43.63	55.02	53.99	51.99	55.55	51.34
Stockholders' equity	55.96	56.66	57.38	56.70	56.37	44.98	46.01	48.01	44.45	48.66

Table 25.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	53,143	46,433	48,737	47,951	54,520	1,141	1,004	927	904	711
Depreciation, depletion, and amortization of property, plant, and equipment	1,148	1,156	1,240	1,195	1,266	12	11	10	9	11
All other operating costs and expenses	44,125	39,537	41,115	40,840	44,086	1,086	951	933	880	709
Income (loss) from operations	7,870	5,740	6,382	5,916	9,168	44	42	(16)	15	(10)
Interest expense	371	377	364	386	386	22	4	4	4	5
All other nonoperating income (expense)	11,840	14,230	10,730	(1,212)	4,364	(11)	2	2	(9)	11
Income (loss) before income taxes	19,339	19,593	16,748	4,319	13,146	10	40	(19)	2	(4)
Provision for current and deferred domestic income taxes	4,489	4,380	3,771	2,883	4,748	5	20	3	16	4
Income (loss) after income taxes	14,850	15,212	12,977	1,436	8,398	5	20	(22)	(14)	(7)
Cash dividends charged to retained earnings this quarter	237	338	55	2,927	3,118	55	67	26	17	43
Net income retained in business	14,612	14,875	12,922	(1,491)	5,280	(50)	(47)	(48)	(31)	(50)
Retained earnings at beginning of quarter	147,852	164,018	177,826	189,787	187,838	(531)	309	(297)	(776)	(638)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	462	(685)	(305)	(463)	(2,405)	(22)	6	12	(13)	(6)
Retained earnings at end of quarter	162,927	178,208	190,443	187,833	190,713	(603)	268	(332)	(819)	(694)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.16	2.49	2.55	2.49	2.32	1.01	1.09	1.12	1.01	1.56
All other operating costs and expenses	83.03	85.15	84.36	85.17	80.86	95.16	94.68	100.66	97.34	99.79
Income (loss) from operations	14.81	12.36	13.09	12.34	16.82	3.82	4.23	(1.78)	1.65	(1.35)
Interest expense	0.70	0.81	0.75	0.80	0.71	1.92	0.37	0.42	0.46	0.73
All other nonoperating income (expense)	22.28	30.65	22.02	(2.53)	8.01	(0.99)	0.16	0.17	(0.98)	1.57
Income (loss) before income taxes	36.39	42.20	34.36	9.01	24.11	0.92	4.01	(2.03)	0.21	(0.52)
Provision for current and deferred domestic income taxes	8.45	9.43	7.74	6.01	8.71	0.44	2.00	0.31	1.74	0.54
Income (loss) after income taxes	27.94	32.76	26.63	2.99	15.40	0.47	2.01	(2.34)	(1.52)	(1.05)
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	42.72	39.66	31.53	8.19	24.97	9.75	13.47	(6.33)	0.70	(1.34)
After income taxes	32.81	30.80	24.43	2.72	15.95	5.03	6.74	(7.29)	(5.04)	(2.73)
Annual rate of profit on total assets:										
Before income taxes	24.00	23.15	19.05	4.91	14.72	2.25	8.24	(4.02)	0.45	(0.88)
After income taxes	18.43	17.97	14.76	1.63	9.40	1.16	4.12	(4.63)	(3.23)	(1.79)
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.07	1.14	1.19	1.20	1.16	1.30	2.65	2.87	3.26	3.40
Total cash, U.S. Government and other securities, to total current liabilities	0.35	0.39	0.42	0.42	0.46	0.35	0.69	0.81	0.87	1.13
Total stockholders' equity to total debt	3.85	4.26	4.78	4.83	4.83	0.64	5.00	5.22	4.70	4.26

¹ Included in Computer and Electronic Products.

Table 25.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	9,437	10,336	10,008	8,852	9,202	395	395	437	371	466
Time deposits in the U.S., including negotiable certificates of deposit	46	39	101	74	61	11	8	3	16	16
Total cash on hand and in U.S. banks	9,482	10,374	10,109	8,926	9,264	406	403	439	387	482
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,784	14,242	15,885	18,270	23,168	7	0	6	0	5
Total cash, U.S. Government and other securities	24,267	24,616	25,994	27,195	32,431	413	404	446	387	487
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,455	17,810	18,075	19,374	18,645	505	528	504	490	394
Inventories	7,498	7,724	8,430	8,405	7,982	542	531	561	498	479
All other current assets	23,869	22,345	21,719	23,012	22,306	91	92	71	69	103
Total current assets	74,088	72,495	74,218	77,986	81,364	1,551	1,554	1,582	1,444	1,464
Property, plant, and equipment	37,669	39,697	41,109	39,613	39,952	675	810	776	675	607
Land and mineral rights	2,828	2,773	2,981	3,078	3,213	14	11	10	10	10
Less: Accumulated depreciation, depletion, and amortization	21,518	22,616	22,816	23,379	24,151	512	633	594	521	455
Net property, plant, and equipment	18,979	19,855	21,273	19,312	19,014	176	187	192	164	163
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	229,280	246,196	256,104	254,605	256,891	134	213	97	100	48
Total Assets	322,347	338,547	351,595	351,904	357,270	1,862	1,954	1,871	1,708	1,675
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	241	185	155	126	155	88	80	75	67	55
b. Other short-term loans, including commercial paper	3,755	700	577	249	3	351	4	10	0	3
Trade accounts and trade notes payable	25,006	22,739	21,926	22,854	24,807	335	262	230	234	170
Income taxes accrued, prior and current years, net of payments	1,119	20	0	375	152	12	6	3	(3)	(15)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	216	61	57	44	56	9	15	15	8	23
b. Other long-term loans	9,274	8,704	9,558	10,207	12,562	1	7	13	5	46
All other current liabilities, including excise and sales taxes, and accrued expenses	29,632	31,408	30,278	30,978	32,259	397	212	205	132	149
Total current liabilities	69,244	63,817	62,552	64,834	69,995	1,193	586	551	443	430
Long-term debt, due in more than 1 year:										
a. Loans from banks	1,696	1,494	1,337	2,241	2,774	104	71	62	63	58
b. Other long-term loans	31,903	35,201	32,808	30,827	28,086	116	62	53	90	72
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,444	40,442	42,393	43,100	45,787	19	40	16	19	17
Total liabilities	141,287	140,955	139,090	141,002	146,643	1,432	758	682	614	578
Capital stock and other capital (less treasury stock)	18,133	19,384	22,062	23,068	19,914	1,033	928	1,521	1,913	1,790
Retained earnings	162,927	178,208	190,443	187,833	190,713	(603)	268	(332)	(819)	(694)
Stockholders' equity	181,060	197,592	212,505	210,902	210,627	430	1,196	1,189	1,094	1,096
Total Liabilities and Stockholders' Equity	322,347	338,547	351,595	351,904	357,270	1,862	1,954	1,871	1,708	1,675
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	4,844	8,678	11,666	13,152	11,369	358	968	1,031	1,001	1,033
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.53	7.27	7.39	7.73	9.08	22.20	20.65	23.83	22.67	29.09
Trade accounts and trade notes receivable	5.73	5.26	5.14	5.51	5.22	27.12	27.01	26.96	28.72	23.54
Inventories	2.33	2.28	2.40	2.39	2.23	29.12	27.17	30.00	29.13	28.61
Total current assets	22.98	21.41	21.11	22.16	22.77	83.32	79.52	84.56	84.54	87.42
Net property, plant, and equipment	5.89	5.86	6.05	5.49	5.32	9.47	9.59	10.27	9.63	9.73
Short-term debt, including current portion of long-term debt	4.18	2.85	2.94	3.02	3.58	24.12	5.45	6.02	4.69	7.57
Total current liabilities	21.48	18.85	17.79	18.42	19.59	64.07	30.00	29.44	25.93	25.71
Long-term debt	10.42	10.84	9.71	9.40	8.64	11.81	6.77	6.15	8.94	7.81
Total liabilities	43.83	41.64	39.56	40.07	41.05	76.91	38.80	36.45	35.96	34.54
Stockholders' equity	56.17	58.36	60.44	59.93	58.95	23.09	61.20	63.55	64.04	65.46

¹ Included in Computer and Electronic Products.

Table 26.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	34,104	32,504	30,902	31,043	32,417	848	823	975	879	795
Depreciation, depletion, and amortization of property, plant, and equipment	893	874	869	791	781	13	12	13	11	8
All other operating costs and expenses	30,076	28,710	26,140	26,725	28,190	807	793	941	844	808
Income (loss) from operations	3,134	2,921	3,893	3,527	3,445	28	18	21	24	(21)
Interest expense	586	598	621	584	582	10	9	11	9	9
All other nonoperating income (expense)	3,469	2,875	1,921	3,412	4,021	(2)	(3)	(5)	(3)	11
Income (loss) before income taxes	6,018	5,198	5,193	6,355	6,884	16	6	6	12	(20)
Provision for current and deferred domestic income taxes	1,239	1,029	984	1,487	1,297	3	1	2	6	9
Income (loss) after income taxes	4,779	4,168	4,210	4,868	5,587	13	5	4	5	(29)
Cash dividends charged to retained earnings this quarter	894	1,345	1,089	2,024	2,926	34	62	64	48	74
Net income retained in business	3,885	2,824	3,120	2,845	2,661	(21)	(57)	(61)	(43)	(103)
Retained earnings at beginning of quarter	(72,749)	(70,043)	(68,370)	(66,630)	(63,601)	186	(114)	(829)	(2,234)	(573)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(941)	(253)	(262)	(2,286)	(257)	32	(4)	(10)	(14)	7
Retained earnings at end of quarter	(69,806)	(67,473)	(65,512)	(66,071)	(61,197)	197	(174)	(899)	(2,292)	(669)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.62	2.69	2.81	2.55	2.41	1.51	1.42	1.31	1.27	1.06
All other operating costs and expenses	88.19	88.33	84.59	86.09	86.96	95.15	96.36	96.52	95.99	101.63
Income (loss) from operations	9.19	8.99	12.60	11.36	10.63	3.34	2.22	2.18	2.75	(2.69)
Interest expense	1.72	1.84	2.01	1.88	1.80	1.22	1.09	1.10	1.04	1.19
All other nonoperating income (expense)	10.17	8.85	6.22	10.99	12.41	(0.19)	(0.42)	(0.48)	(0.38)	1.35
Income (loss) before income taxes	17.65	15.99	16.81	20.47	21.24	1.94	0.71	0.60	1.33	(2.52)
Provision for current and deferred domestic income taxes	3.63	3.17	3.18	4.79	4.00	0.40	0.13	0.22	0.73	1.12
Income (loss) after income taxes	14.01	12.82	13.62	15.68	17.23	1.54	0.58	0.38	0.60	(3.65)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.55	13.95	14.29	17.72	18.91	9.01	3.21	3.00	5.51	(10.45)
After income taxes	13.14	11.18	11.59	13.58	15.35	7.17	2.62	1.90	2.47	(15.10)
Annual rate of profit on total assets:										
Before income taxes	9.02	7.59	7.73	9.57	10.39	3.85	1.21	1.11	2.38	(4.73)
After income taxes	7.16	6.09	6.26	7.33	8.43	3.07	0.99	0.71	1.07	(6.83)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.71	1.74	1.75	1.72	1.78	2.76	2.88	2.65	2.45	2.41
Total cash, U.S. Government and other securities, to total current liabilities	0.73	0.78	0.74	0.72	0.78	0.80	0.85	0.75	0.72	0.70
Total stockholders' equity to total debt	3.46	3.43	3.35	3.39	3.50	1.31	1.04	1.01	1.77	1.64

¹ Included in Computer and Electronic Products.

Table 26.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	12,878	13,527	11,368	11,299	11,562	411	464	501	498	437
Time deposits in the U.S., including negotiable certificates of deposit	2,720	3,680	1,413	1,829	1,656	25	28	24	7	6
Total cash on hand and in U.S. banks	15,597	17,207	12,781	13,129	13,218	436	493	525	505	443
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	16,132	18,091	18,333	16,957	18,720	0	3	3	3	4
Total cash, U.S. Government and other securities	31,729	35,298	31,113	30,086	31,938	436	496	528	508	447
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	18,192	17,749	17,127	17,382	16,602	422	497	565	508	498
Inventories	8,335	8,556	8,427	8,684	8,717	528	570	622	574	462
All other current assets	15,830	16,991	17,410	15,812	16,040	124	127	138	137	135
Total current assets	74,087	78,594	74,077	71,963	73,296	1,510	1,689	1,853	1,727	1,542
Property, plant, and equipment	40,522	41,108	40,161	39,692	40,122	687	824	841	741	585
Land and mineral rights	921	922	882	867	847	13	13	13	12	0
Less: Accumulated depreciation, depletion, and amortization	24,809	25,549	24,917	24,740	25,110	568	696	699	624	492
Net property, plant, and equipment	16,634	16,482	16,125	15,819	15,859	132	140	155	129	94
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	176,121	178,770	178,666	177,907	175,926	66	98	83	110	62
Total Assets	266,842	273,845	268,868	265,690	265,081	1,708	1,928	2,091	1,967	1,698
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	687	658	576	504	211	76	93	135	86	109
b. Other short-term loans, including commercial paper	64	341	299	278	329	57	68	39	21	22
Trade accounts and trade notes payable	7,715	7,920	7,346	7,527	7,671	203	254	258	332	289
Income taxes accrued, prior and current years, net of payments	534	904	631	485	384	17	5	1	2	(4)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	88	71	95	57	79	18	12	39	10	23
b. Other long-term loans	1,361	1,397	809	664	707	12	10	45	72	51
All other current liabilities, including excise and sales taxes, and accrued expenses	32,816	33,816	32,565	32,372	31,738	163	146	184	181	149
Total current liabilities	43,265	45,108	42,322	41,887	41,119	547	587	700	705	639
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,958	7,822	7,880	7,782	7,822	78	110	118	102	71
b. Other long-term loans	31,848	33,203	33,675	33,021	32,494	314	405	389	188	194
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,284	38,627	39,656	39,579	38,044	39	99	109	124	26
Total liabilities	121,356	124,760	123,533	122,269	119,480	978	1,201	1,316	1,118	930
Capital stock and other capital (less treasury stock)	215,292	216,558	210,848	209,492	206,799	534	901	1,674	3,140	1,437
Retained earnings	(69,806)	(67,473)	(65,512)	(66,071)	(61,197)	197	(174)	(899)	(2,292)	(669)
Stockholders' equity	145,486	149,085	145,335	143,421	145,602	730	727	775	848	768
Total Liabilities and Stockholders' Equity	266,842	273,845	268,868	265,690	265,081	1,708	1,928	2,091	1,967	1,698
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	30,821	33,487	31,755	30,076	32,177	963	1,103	1,153	1,023	903
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.89	12.89	11.57	11.32	12.05	25.55	25.73	25.26	25.82	26.32
Trade accounts and trade notes receivable	6.82	6.48	6.37	6.54	6.26	24.71	25.76	27.02	25.85	29.33
Inventories	3.12	3.12	3.13	3.27	3.29	30.91	29.56	29.74	29.19	27.23
Total current assets	27.76	28.70	27.55	27.09	27.65	88.41	87.64	88.62	87.84	90.82
Net property, plant, and equipment	6.23	6.02	6.00	5.95	5.98	7.72	7.27	7.42	6.55	5.51
Short-term debt, including current portion of long-term debt	0.82	0.90	0.66	0.57	0.50	9.60	9.48	12.33	9.63	12.05
Total current liabilities	16.21	16.47	15.74	15.77	15.51	32.01	30.44	33.48	35.83	37.61
Long-term debt	14.92	14.98	15.46	15.36	15.21	22.94	26.70	24.26	14.74	15.59
Total liabilities	45.48	45.56	45.95	46.02	45.07	57.25	62.29	62.94	56.86	54.76
Stockholders' equity	54.52	54.44	54.05	53.98	54.93	42.75	37.71	37.06	43.14	45.24

¹ Included in Computer and Electronic Products.

Table 27.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	71,386	66,647	69,582	68,696	68,761	5,789	5,633	5,661	5,633	5,755
Depreciation, depletion, and amortization of property, plant, and equipment	3,013	2,800	2,754	2,773	2,819	106	104	109	97	113
All other operating costs and expenses	63,876	59,865	62,331	61,747	62,744	5,675	5,090	5,154	5,051	5,307
Income (loss) from operations	4,497	3,981	4,496	4,175	3,199	8	439	398	485	336
Interest expense	1,390	1,486	1,465	1,434	1,484	63	66	67	64	63
All other nonoperating income (expense)	5,885	8,229	8,821	9,036	7,188	2	(28)	(38)	1	(3)
Income (loss) before income taxes	8,992	10,723	11,852	11,777	8,902	(53)	345	293	422	269
Provision for current and deferred domestic income taxes	2,568	2,393	2,748	2,449	1,965	56	67	95	106	93
Income (loss) after income taxes	6,423	8,331	9,104	9,327	6,937	(109)	278	198	316	176
Cash dividends charged to retained earnings this quarter	1,692	4,597	2,351	4,016	2,893	285	301	384	221	300
Net income retained in business	4,732	3,733	6,753	5,312	4,044	(394)	(22)	(186)	94	(124)
Retained earnings at beginning of quarter	94,344	94,776	98,186	99,119	110,828	(4,140)	(4,925)	(2,885)	(5,121)	(1,791)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,373)	(1,731)	(2,747)	(2,724)	(2,780)	(75)	33	26	(60)	12
Retained earnings at end of quarter	94,703	96,778	102,193	101,706	112,091	(4,609)	(4,915)	(3,045)	(5,086)	(1,902)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.22	4.20	3.96	4.04	4.10	1.83	1.85	1.93	1.73	1.96
All other operating costs and expenses	89.48	89.82	89.58	89.89	91.25	98.03	90.36	91.04	89.66	92.21
Income (loss) from operations	6.30	5.97	6.46	6.08	4.65	0.14	7.79	7.03	8.61	5.84
Interest expense	1.95	2.23	2.11	2.09	2.16	1.09	1.17	1.18	1.14	1.10
All other nonoperating income (expense)	8.24	12.35	12.68	13.15	10.45	0.04	(0.49)	(0.67)	0.02	(0.06)
Income (loss) before income taxes	12.60	16.09	17.03	17.14	12.95	(0.91)	6.13	5.18	7.49	4.68
Provision for current and deferred domestic income taxes	3.60	3.59	3.95	3.57	2.86	0.97	1.19	1.68	1.89	1.62
Income (loss) after income taxes	9.00	12.50	13.08	13.58	10.09	(1.88)	4.94	3.50	5.60	3.06
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.04	14.13	15.49	15.20	11.47	(3.41)	24.15	19.05	30.72	17.27
After income taxes	8.60	10.98	11.90	12.04	8.94	(7.03)	19.47	12.88	22.98	11.29
Annual rate of profit on total assets:										
Before income taxes	6.81	8.01	8.83	8.50	6.35	(1.66)	10.85	9.05	12.93	8.11
After income taxes	4.86	6.22	6.79	6.74	4.95	(3.41)	8.75	6.12	9.67	5.30
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.87	1.88	1.84	1.80	1.92	2.50	2.40	2.35	2.20	2.51
Total cash, U.S. Government and other securities, to total current liabilities	0.71	0.69	0.66	0.66	0.77	0.67	0.63	0.60	0.61	0.71
Total stockholders' equity to total debt	2.62	2.63	2.64	2.49	2.32	2.12	1.71	2.00	1.58	1.72

¹ Included in Computer and Electronic Products.

Table 27.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	30,362	29,037	26,764	27,330	31,643	2,137	2,087	1,996	2,302	2,388
Time deposits in the U.S., including negotiable certificates of deposit	6,904	7,195	7,281	6,037	7,170	156	197	137	190	172
Total cash on hand and in U.S. banks	37,266	36,232	34,045	33,367	38,813	2,293	2,284	2,132	2,492	2,559
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	19,543	18,956	19,630	22,193	23,462	349	218	348	264	289
Total cash, U.S. Government and other securities	56,809	55,189	53,675	55,560	62,275	2,642	2,502	2,480	2,756	2,849
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	35,733	35,624	36,341	35,777	34,957	3,063	2,950	3,034	3,102	3,074
Inventories	35,144	36,227	36,594	37,476	35,846	3,558	3,567	3,635	3,531	3,581
All other current assets	22,364	22,512	23,172	21,902	21,447	571	537	618	541	493
Total current assets	150,051	149,552	149,782	150,714	154,525	9,834	9,556	9,767	9,929	9,997
Property, plant, and equipment	158,717	160,832	163,011	167,180	170,272	6,082	6,366	6,604	6,166	6,445
Land and mineral rights	2,965	3,079	3,089	3,132	3,177	57	54	37	33	33
Less: Accumulated depreciation, depletion, and amortization	102,636	102,314	104,062	105,454	108,097	4,460	4,645	4,927	4,511	4,683
Net property, plant, and equipment	59,046	61,598	62,038	64,859	65,352	1,679	1,774	1,714	1,687	1,795
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	319,208	324,155	324,867	338,312	340,533	1,258	1,388	1,474	1,437	1,479
Total Assets	528,305	535,305	536,687	553,885	560,410	12,771	12,718	12,955	13,053	13,271
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,738	2,306	2,098	1,961	1,354	384	428	398	443	437
b. Other short-term loans, including commercial paper	5,662	5,229	4,128	4,048	4,168	194	180	176	272	278
Trade accounts and trade notes payable	23,111	22,973	22,949	23,049	22,097	1,335	1,299	1,355	1,435	1,293
Income taxes accrued, prior and current years, net of payments	2,019	2,606	1,381	1,346	1,972	53	65	92	88	39
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,871	2,267	4,021	3,376	3,497	244	252	247	271	318
b. Other long-term loans	1,765	1,796	4,310	4,196	5,129	216	331	233	175	223
All other current liabilities, including excise and sales taxes, and accrued expenses	42,864	42,481	42,464	45,713	42,455	1,500	1,424	1,651	1,831	1,398
Total current liabilities	80,030	79,659	81,350	83,689	80,671	3,928	3,979	4,151	4,515	3,987
Long-term debt, due in more than 1 year:										
a. Loans from banks	24,304	24,026	23,780	24,592	24,585	616	693	677	677	730
b. Other long-term loans	77,566	79,759	77,520	86,263	94,814	1,262	1,458	1,345	1,635	1,637
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	47,564	48,277	47,949	49,417	49,861	774	874	625	732	683
Total liabilities	229,465	231,720	230,599	243,961	249,932	6,580	7,004	6,798	7,559	7,037
Capital stock and other capital (less treasury stock)	204,138	206,806	203,895	208,218	198,387	10,800	10,629	9,202	10,580	8,136
Retained earnings	94,703	96,778	102,193	101,706	112,091	(4,609)	(4,915)	(3,045)	(5,086)	(1,902)
Stockholders' equity	298,840	303,585	306,088	309,924	310,478	6,191	5,714	6,157	5,494	6,234
Total Liabilities and Stockholders' Equity	528,305	535,305	536,687	553,885	560,410	12,771	12,718	12,955	13,053	13,271
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	70,021	69,893	68,432	67,026	73,854	5,907	5,577	5,616	5,414	6,010
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.75	10.31	10.00	10.03	11.11	20.69	19.67	19.14	21.11	21.47
Trade accounts and trade notes receivable	6.76	6.65	6.77	6.46	6.24	23.99	23.20	23.42	23.76	23.16
Inventories	6.65	6.77	6.82	6.77	6.40	27.86	28.05	28.06	27.05	26.98
Total current assets	28.40	27.94	27.91	27.21	27.57	77.00	75.14	75.39	76.07	75.33
Net property, plant, and equipment	11.18	11.51	11.56	11.71	11.66	13.14	13.95	13.23	12.93	13.53
Short-term debt, including current portion of long-term debt	2.28	2.17	2.71	2.45	2.52	8.13	9.36	8.13	8.90	9.47
Total current liabilities	15.15	14.88	15.16	15.11	14.40	30.75	31.29	32.04	34.59	30.04
Long-term debt	19.28	19.39	18.87	20.01	21.31	14.71	16.91	15.61	17.72	17.83
Total liabilities	43.43	43.29	42.97	44.05	44.60	51.52	55.07	52.47	57.91	53.03
Stockholders' equity	56.57	56.71	57.03	55.95	55.40	48.48	44.93	47.53	42.09	46.97

¹ Included in Computer and Electronic Products.

Table 28.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	44,009	44,438	46,407	45,613	44,324	6,199	5,623	6,183	6,016	5,823
Depreciation, depletion, and amortization of property, plant, and equipment	935	953	962	982	973	128	107	106	109	117
All other operating costs and expenses	40,167	40,527	41,693	41,203	39,997	5,841	5,421	5,675	5,515	5,574
Income (loss) from operations	2,907	2,959	3,752	3,429	3,354	230	95	401	392	132
Interest expense	705	747	725	727	781	51	42	48	46	40
All other nonoperating income (expense)	3,112	3,150	3,169	3,293	4,023	(24)	3	5	(35)	(31)
Income (loss) before income taxes	5,314	5,361	6,196	5,995	6,595	155	56	358	311	61
Provision for current and deferred domestic income taxes	333	698	865	827	672	50	66	99	102	51
Income (loss) after income taxes	4,981	4,663	5,331	5,169	5,923	105	(10)	260	210	10
Cash dividends charged to retained earnings this quarter	2,813	2,674	2,767	2,922	3,866	224	189	288	199	190
Net income retained in business	2,168	1,990	2,564	2,246	2,058	(118)	(199)	(28)	10	(181)
Retained earnings at beginning of quarter	171,050	173,276	174,397	174,178	177,486	2,794	2,285	2,300	1,677	1,072
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20)	9	(155)	(34)	(113)	61	(43)	(26)	52	(41)
Retained earnings at end of quarter	173,198	175,274	176,806	176,391	179,431	2,736	2,043	2,247	1,739	850
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.12	2.14	2.07	2.15	2.20	2.07	1.90	1.71	1.81	2.01
All other operating costs and expenses	91.27	91.20	89.84	90.33	90.24	94.22	96.41	91.80	91.67	95.72
Income (loss) from operations	6.61	6.66	8.08	7.52	7.57	3.71	1.69	6.49	6.52	2.26
Interest expense	1.60	1.68	1.56	1.59	1.76	0.82	0.74	0.78	0.77	0.68
All other nonoperating income (expense)	7.07	7.09	6.83	7.22	9.08	(0.38)	0.05	0.08	(0.58)	(0.54)
Income (loss) before income taxes	12.08	12.06	13.35	13.14	14.88	2.50	1.00	5.80	5.17	1.04
Provision for current and deferred domestic income taxes	0.76	1.57	1.86	1.81	1.52	0.81	1.18	1.60	1.69	0.88
Income (loss) after income taxes	11.32	10.49	11.49	11.33	13.36	1.70	(0.18)	4.20	3.48	0.17
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	11.73	11.48	13.33	12.72	14.03	8.78	3.28	21.16	17.01	3.83
After income taxes	11.00	9.99	11.47	10.97	12.60	5.95	(0.61)	15.34	11.45	0.62
Annual rate of profit on total assets:										
Before income taxes	6.17	6.10	7.06	6.78	7.23	4.55	1.69	10.97	9.46	1.98
After income taxes	5.78	5.31	6.08	5.85	6.49	3.09	(0.31)	7.95	6.37	0.32
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.10	1.05	1.06	1.07	1.14	2.46	2.31	2.28	2.50	2.28
Total cash, U.S. Government and other securities, to total current liabilities	0.21	0.18	0.20	0.20	0.27	0.72	0.66	0.59	0.58	0.53
Total stockholders' equity to total debt	3.19	3.24	3.24	3.36	2.97	2.28	2.17	2.36	2.65	2.21

Table 28.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	12,663	11,641	13,638	12,739	18,192	2,413	2,216	2,211	2,007	1,846
Time deposits in the U.S., including negotiable certificates of deposit	531	429	314	402	296	216	229	111	98	100
Total cash on hand and in U.S. banks	13,194	12,070	13,952	13,142	18,488	2,629	2,445	2,322	2,105	1,946
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,118	1,268	1,197	1,366	1,295	313	271	193	145	144
Total cash, U.S. Government and other securities	14,312	13,338	15,149	14,508	19,783	2,942	2,716	2,515	2,250	2,090
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,087	25,129	25,290	24,907	23,605	3,024	2,861	3,002	3,117	2,780
Inventories	27,806	29,464	29,677	30,134	29,972	3,628	3,483	3,658	3,867	3,648
All other current assets	8,647	8,812	9,506	9,891	10,078	510	485	530	496	493
Total current assets	74,852	76,743	79,622	79,439	83,438	10,104	9,545	9,705	9,729	9,011
Property, plant, and equipment	65,925	65,970	65,987	67,308	70,138	7,357	6,865	6,643	6,789	6,373
Land and mineral rights	1,275	1,267	1,316	1,337	1,366	129	117	127	145	152
Less: Accumulated depreciation, depletion, and amortization	39,857	39,554	39,606	40,385	41,388	5,253	4,845	4,729	4,837	4,514
Net property, plant, and equipment	27,344	27,683	27,698	28,260	30,116	2,234	2,137	2,040	2,096	2,012
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	242,473	246,867	243,596	245,824	251,524	1,295	1,584	1,323	1,338	1,236
Total Assets	344,669	351,292	350,916	353,523	365,079	13,633	13,265	13,068	13,164	12,259
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,183	3,249	3,298	2,988	3,114	413	510	592	503	539
b. Other short-term loans, including commercial paper	3,745	4,286	6,096	5,668	2,934	185	188	171	85	95
Trade accounts and trade notes payable	21,509	22,071	22,462	21,880	21,537	2,031	1,939	1,970	1,792	1,540
Income taxes accrued, prior and current years, net of payments	2,483	2,885	2,677	2,749	2,161	47	50	96	113	58
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	922	1,152	1,159	804	611	243	259	228	241	238
b. Other long-term loans	2,634	6,386	5,917	6,075	7,174	119	188	136	263	288
All other current liabilities, including excise and sales taxes, and accrued expenses	33,304	33,035	33,261	33,959	35,393	1,075	1,005	1,066	895	1,200
Total current liabilities	67,780	73,065	74,870	74,124	72,923	4,114	4,140	4,260	3,892	3,957
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,638	8,590	7,211	6,598	5,702	1,011	983	843	832	797
b. Other long-term loans	37,745	33,893	33,755	34,004	43,830	1,135	1,027	905	841	914
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	49,302	49,017	49,170	50,273	54,634	300	281	287	279	245
Total liabilities	163,465	164,565	165,006	165,000	177,088	6,560	6,431	6,295	5,844	5,913
Capital stock and other capital (less treasury stock)	8,006	11,454	9,104	12,132	8,559	4,337	4,791	4,526	5,582	5,496
Retained earnings	173,198	175,274	176,806	176,391	179,431	2,736	2,043	2,247	1,739	850
Stockholders' equity	181,204	186,728	185,910	188,524	187,990	7,073	6,834	6,773	7,320	6,346
Total Liabilities and Stockholders' Equity	344,669	351,292	350,916	353,523	365,079	13,633	13,265	13,068	13,164	12,259
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,072	3,678	4,752	5,316	10,515	5,991	5,405	5,445	5,837	5,054
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.15	3.80	4.32	4.10	5.42	21.58	20.47	19.25	17.09	17.05
Trade accounts and trade notes receivable	6.99	7.15	7.21	7.05	6.47	22.18	21.57	22.97	23.68	22.68
Inventories	8.07	8.39	8.46	8.52	8.21	26.61	26.26	27.99	29.38	29.76
Total current assets	21.72	21.85	22.69	22.47	22.85	74.12	71.95	74.26	73.91	73.51
Net property, plant, and equipment	7.93	7.88	7.89	7.99	8.25	16.39	16.11	15.61	15.93	16.41
Short-term debt, including current portion of long-term debt	3.04	4.29	4.69	4.39	3.79	7.05	8.64	8.63	8.30	9.46
Total current liabilities	19.67	20.80	21.34	20.97	19.97	30.17	31.21	32.60	29.57	32.28
Long-term debt	13.46	12.09	11.67	11.49	13.57	15.74	15.15	13.38	12.70	13.96
Total liabilities	47.43	46.85	47.02	46.67	48.51	48.12	48.48	48.17	44.39	48.23
Stockholders' equity	52.57	53.15	52.98	53.33	51.49	51.88	51.52	51.83	55.61	51.77

Table 29.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	230,891	238,674	245,838	236,507	250,681	5,754	6,401	6,884	7,048	6,944
Depreciation, depletion, and amortization of property, plant, and equipment	4,597	4,640	4,489	4,460	4,680	140	120	131	137	163
All other operating costs and expenses	213,178	219,093	224,916	217,678	232,770	5,368	5,714	6,059	6,306	6,661
Income (loss) from operations	13,116	14,942	16,433	14,368	13,230	245	566	694	605	120
Interest expense	2,278	2,298	2,386	2,413	2,398	54	53	71	84	68
All other nonoperating income (expense)	4,788	3,815	5,824	4,694	(30,101)	5	(16)	(24)	(20)	(41)
Income (loss) before income taxes	15,626	16,458	19,871	16,649	(19,268)	196	497	598	502	11
Provision for current and deferred domestic income taxes	(9,404)	3,745	3,182	3,323	(30,385)	60	49	60	53	59
Income (loss) after income taxes	25,030	12,713	16,689	13,327	11,117	136	448	538	449	(48)
Cash dividends charged to retained earnings this quarter	3,422	3,032	3,349	2,991	4,901	163	174	184	180	175
Net income retained in business	21,608	9,681	13,340	10,336	6,216	(27)	274	354	269	(223)
Retained earnings at beginning of quarter	186,529	208,370	217,205	227,560	237,242	1,067	1,947	1,968	4,207	4,886
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,017)	(409)	(757)	(766)	(2,779)	(13)	(14)	(56)	(36)	2
Retained earnings at end of quarter	206,120	217,642	229,788	237,130	240,679	1,027	2,207	2,266	4,441	4,664
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.99	1.94	1.83	1.89	1.87	2.44	1.88	1.90	1.94	2.34
All other operating costs and expenses	92.33	91.80	91.49	92.04	92.86	93.30	89.28	88.02	89.47	95.93
Income (loss) from operations	5.68	6.26	6.68	6.08	5.28	4.26	8.85	10.08	8.59	1.72
Interest expense	0.99	0.96	0.97	1.02	0.96	0.95	0.82	1.04	1.19	0.97
All other nonoperating income (expense)	2.07	1.60	2.37	1.98	(12.01)	0.08	(0.25)	(0.35)	(0.28)	(0.59)
Income (loss) before income taxes	6.77	6.90	8.08	7.04	(7.69)	3.40	7.77	8.69	7.12	0.16
Provision for current and deferred domestic income taxes	(4.07)	1.57	1.29	1.40	(12.12)	1.04	0.77	0.87	0.75	0.85
Income (loss) after income taxes	10.84	5.33	6.79	5.63	4.43	2.36	7.00	7.81	6.37	(0.69)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	24.18	24.13	28.11	22.83	(28.09)	16.76	42.94	47.00	31.41	0.67
After income taxes	38.74	18.64	23.61	18.27	16.21	11.63	38.69	42.27	28.09	(2.85)
Annual rate of profit on total assets:										
Before income taxes	7.07	7.08	8.29	6.84	(7.95)	6.85	16.31	18.88	15.05	0.33
After income taxes	11.33	5.47	6.97	5.48	4.59	4.75	14.70	16.98	13.46	(1.39)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.36	1.35	1.38	1.33	1.35	2.15	2.08	2.03	2.07	2.00
Total cash, U.S. Government and other securities, to total current liabilities	0.34	0.31	0.31	0.31	0.32	0.40	0.37	0.41	0.38	0.41
Total stockholders' equity to total debt	1.70	1.76	1.69	1.71	1.66	1.21	1.07	1.17	1.72	1.87

Table 29.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	45,969	44,926	48,247	51,376	51,251	1,241	1,301	1,528	1,339	1,701
Time deposits in the U.S., including negotiable certificates of deposit	6,906	7,886	8,407	6,981	9,393	85	129	114	108	84
Total cash on hand and in U.S. banks	52,874	52,812	56,654	58,357	60,645	1,326	1,430	1,641	1,448	1,785
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	43,071	39,961	39,265	37,001	37,032	67	42	112	170	40
Total cash, U.S. Government and other securities	95,945	92,774	95,918	95,359	97,676	1,393	1,472	1,753	1,618	1,825
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	95,363	105,090	104,214	103,894	101,104	2,256	2,608	2,639	2,721	2,581
Inventories	152,376	159,311	164,154	165,230	162,315	3,589	3,879	3,844	4,144	4,129
All other current assets	42,647	44,136	57,477	46,178	44,372	326	429	379	360	477
Total current assets	386,331	401,310	421,762	410,660	405,468	7,564	8,388	8,615	8,842	9,013
Property, plant, and equipment	262,847	270,738	277,858	280,474	286,556	8,080	8,280	8,834	9,679	9,842
Land and mineral rights	7,368	7,253	7,249	7,294	7,495	145	141	143	137	139
Less: Accumulated depreciation, depletion, and amortization	149,361	153,652	157,845	157,331	160,193	5,332	5,436	5,856	6,330	6,380
Net property, plant, and equipment	120,854	124,338	127,262	130,438	133,858	2,894	2,985	3,122	3,486	3,601
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	376,495	404,487	409,287	432,263	430,383	968	826	933	1,016	1,121
Total Assets	883,680	930,136	958,311	973,361	969,708	11,426	12,200	12,669	13,344	13,734
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,781	4,729	4,774	4,794	4,192	404	438	529	535	509
b. Other short-term loans, including commercial paper	5,257	5,680	6,443	9,000	5,040	240	307	387	312	295
Trade accounts and trade notes payable	84,600	95,366	97,081	94,158	91,872	1,620	1,941	1,929	1,910	1,974
Income taxes accrued, prior and current years, net of payments	1,989	3,675	3,760	3,155	2,836	(1)	16	23	12	100
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,303	4,251	3,722	4,428	4,212	192	256	229	265	291
b. Other long-term loans	3,924	5,966	7,175	6,956	6,680	188	201	201	304	225
All other current liabilities, including excise and sales taxes, and accrued expenses	180,193	177,421	182,642	185,432	186,288	875	867	938	934	1,106
Total current liabilities	285,048	297,088	305,597	307,923	301,120	3,519	4,027	4,236	4,272	4,499
Long-term debt, due in more than 1 year:										
a. Loans from banks	26,051	27,176	27,231	26,859	27,744	871	1,124	1,047	1,175	1,340
b. Other long-term loans	108,048	107,078	118,101	118,174	117,070	1,973	2,022	1,954	1,130	914
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	206,094	226,008	224,633	228,649	249,413	393	391	342	371	291
Total liabilities	625,241	657,350	675,561	681,606	695,348	6,756	7,565	7,579	6,949	7,043
Capital stock and other capital (less treasury stock)	52,319	55,144	52,961	54,625	33,681	3,642	2,427	2,825	1,954	2,026
Retained earnings	206,120	217,642	229,788	237,130	240,679	1,027	2,207	2,266	4,441	4,664
Stockholders' equity	258,439	272,786	282,750	291,755	274,360	4,670	4,635	5,090	6,395	6,691
Total Liabilities and Stockholders' Equity	883,680	930,136	958,311	973,361	969,708	11,426	12,200	12,669	13,344	13,734
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	101,282	104,222	116,166	102,737	104,347	4,046	4,361	4,379	4,570	4,513
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.86	9.97	10.01	9.80	10.07	12.19	12.06	13.84	12.12	13.29
Trade accounts and trade notes receivable	10.79	11.30	10.87	10.67	10.43	19.74	21.38	20.83	20.39	18.79
Inventories	17.24	17.13	17.13	16.98	16.74	31.41	31.79	30.34	31.05	30.07
Total current assets	43.72	43.15	44.01	42.19	41.81	66.20	68.76	68.00	66.26	65.62
Net property, plant, and equipment	13.68	13.37	13.28	13.40	13.80	25.33	24.47	24.64	26.12	26.22
Short-term debt, including current portion of long-term debt	2.07	2.22	2.31	2.59	2.08	8.96	9.86	10.63	10.61	9.61
Total current liabilities	32.26	31.94	31.89	31.64	31.05	30.79	33.01	33.44	32.01	32.76
Long-term debt	15.17	14.43	15.17	14.90	14.93	24.90	25.79	23.69	17.28	16.41
Total liabilities	70.75	70.67	70.49	70.03	71.71	59.13	62.01	59.82	52.07	51.28
Stockholders' equity	29.25	29.33	29.51	29.97	28.29	40.87	37.99	40.18	47.93	48.72

Table 30.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	147,306	157,597	161,757	153,659	163,116	3,032	3,571	3,765	3,910	3,785
Depreciation, depletion, and amortization of property, plant, and equipment	2,959	3,070	2,930	2,858	3,042	86	77	89	86	101
All other operating costs and expenses	139,009	147,651	151,225	144,246	154,617	2,804	3,210	3,300	3,494	3,686
Income (loss) from operations	5,338	6,876	7,602	6,556	5,457	142	284	376	331	(1)
Interest expense	1,278	1,289	1,323	1,352	1,341	31	31	48	44	40
All other nonoperating income (expense)	5,046	3,246	3,957	3,174	(32,306)	(32)	(26)	(20)	(19)	(31)
Income (loss) before income taxes	9,107	8,832	10,236	8,378	(28,190)	79	226	308	268	(72)
Provision for current and deferred domestic income taxes	(10,780)	1,679	689	1,448	(33,613)	23	21	31	29	27
Income (loss) after income taxes	19,887	7,153	9,547	6,929	5,422	55	205	277	240	(99)
Cash dividends charged to retained earnings this quarter	1,279	1,419	934	1,324	1,702	59	91	76	103	58
Net income retained in business	18,608	5,734	8,613	5,605	3,720	(3)	114	200	137	(157)
Retained earnings at beginning of quarter	47,695	66,216	71,146	80,742	86,189	456	504	(187)	1,852	2,410
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(979)	161	(738)	(294)	(2,756)	(15)	(23)	(47)	(45)	4
Retained earnings at end of quarter	65,324	72,111	79,022	86,054	87,152	438	595	(34)	1,944	2,257
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.01	1.95	1.81	1.86	1.87	2.83	2.16	2.36	2.20	2.67
All other operating costs and expenses	94.37	93.69	93.49	93.87	94.79	92.50	89.90	87.66	89.35	97.37
Income (loss) from operations	3.62	4.36	4.70	4.27	3.35	4.67	7.95	9.98	8.46	(0.04)
Interest expense	0.87	0.82	0.82	0.88	0.82	1.03	0.87	1.27	1.12	1.04
All other nonoperating income (expense)	3.43	2.06	2.45	2.07	(19.81)	(1.06)	(0.73)	(0.53)	(0.47)	(0.81)
Income (loss) before income taxes	6.18	5.60	6.33	5.45	(17.28)	2.59	6.34	8.18	6.86	(1.89)
Provision for current and deferred domestic income taxes	(7.32)	1.07	0.43	0.94	(20.61)	0.77	0.59	0.83	0.74	0.72
Income (loss) after income taxes	13.50	4.54	5.90	4.51	3.32	1.82	5.75	7.35	6.13	(2.61)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.70	20.95	23.46	18.51	(66.15)	14.68	43.49	58.08	32.70	(7.67)
After income taxes	49.58	16.96	21.88	15.31	12.72	10.33	39.45	52.17	29.19	(10.57)
Annual rate of profit on total assets:										
Before income taxes	7.62	6.81	7.72	6.24	(21.27)	5.07	13.52	17.95	15.16	(3.93)
After income taxes	16.65	5.52	7.20	5.16	4.09	3.57	12.26	16.13	13.53	(5.41)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.40	1.38	1.38	1.39	1.39	2.07	1.90	1.77	1.84	1.97
Total cash, U.S. Government and other securities, to total current liabilities	0.56	0.51	0.51	0.50	0.51	0.40	0.36	0.36	0.33	0.41
Total stockholders' equity to total debt	1.98	2.04	2.05	2.19	2.06	0.85	0.75	0.74	1.64	2.17

¹ Included in Transportation Equipment.

Table 30.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	26,174	26,690	28,923	30,752	30,380	678	745	795	699	901
Time deposits in the U.S., including negotiable certificates of deposit	5,013	6,266	6,837	5,404	5,411	33	57	54	65	54
Total cash on hand and in U.S. banks	31,188	32,956	35,759	36,156	35,791	711	801	849	764	956
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	38,205	35,739	34,814	31,784	31,915	61	30	55	57	0
Total cash, U.S. Government and other securities	69,393	68,695	70,573	67,940	67,706	772	831	904	821	956
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	41,688	49,042	48,261	48,891	46,640	1,298	1,468	1,485	1,622	1,508
Inventories	37,641	41,460	42,956	43,372	42,699	1,709	1,866	1,850	1,889	1,909
All other current assets	24,341	25,652	29,081	27,972	26,457	192	246	177	181	221
Total current assets	173,063	184,850	190,872	188,176	183,502	3,971	4,411	4,416	4,513	4,593
Property, plant, and equipment	159,848	166,250	172,262	174,669	179,129	5,037	5,151	5,515	5,834	5,801
Land and mineral rights	4,700	4,608	4,600	4,588	4,793	74	68	66	61	67
Less: Accumulated depreciation, depletion, and amortization	90,296	93,359	96,838	96,711	98,928	3,270	3,293	3,621	3,795	3,708
Net property, plant, and equipment	74,252	77,499	80,024	82,545	84,994	1,841	1,926	1,961	2,100	2,161
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	230,558	256,318	259,188	266,299	261,705	377	362	485	469	552
Total Assets	477,873	518,667	530,084	537,020	530,201	6,189	6,699	6,861	7,081	7,306
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,673	3,498	3,694	3,756	3,099	240	260	314	306	267
b. Other short-term loans, including commercial paper	3,810	4,227	5,013	2,811	3,931	128	170	185	147	127
Trade accounts and trade notes payable	58,775	68,574	69,855	67,188	64,371	1,024	1,252	1,188	1,226	1,175
Income taxes accrued, prior and current years, net of payments	1,461	2,247	2,190	1,422	1,889	22	20	16	21	32
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,596	1,481	1,105	1,576	1,357	103	129	148	113	122
b. Other long-term loans	1,798	2,333	2,598	2,674	2,904	74	111	148	231	141
All other current liabilities, including excise and sales taxes, and accrued expenses	52,471	51,662	53,779	55,532	54,014	324	380	497	410	470
Total current liabilities	123,584	134,022	138,234	134,957	131,564	1,915	2,323	2,494	2,453	2,334
Long-term debt, due in more than 1 year:										
a. Loans from banks	16,487	16,868	17,006	16,828	17,149	402	604	532	567	723
b. Other long-term loans	53,864	54,360	55,761	55,145	54,483	1,557	1,520	1,531	635	345
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	123,482	144,749	144,570	149,037	156,546	175	170	182	144	164
Total liabilities	317,417	350,000	355,571	355,967	359,742	4,050	4,617	4,740	3,799	3,567
Capital stock and other capital (less treasury stock)	95,132	96,557	95,491	95,000	83,307	1,701	1,487	2,155	1,338	1,481
Retained earnings	65,324	72,111	79,022	86,054	87,152	438	595	(34)	1,944	2,257
Stockholders' equity	160,457	168,667	174,513	181,053	170,459	2,139	2,083	2,121	3,282	3,738
Total Liabilities and Stockholders' Equity	477,873	518,667	530,084	537,020	530,201	6,189	6,699	6,861	7,081	7,306
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	49,479	50,828	52,638	53,219	51,937	2,055	2,088	1,921	2,059	2,259
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	14.52	13.24	13.31	12.65	12.77	12.48	12.40	13.17	11.59	13.08
Trade accounts and trade notes receivable	8.72	9.46	9.10	9.10	8.80	20.97	21.91	21.64	22.90	20.64
Inventories	7.88	7.99	8.10	8.08	8.05	27.61	27.85	26.97	26.68	26.13
Total current assets	36.22	35.64	36.01	35.04	34.61	64.16	65.84	64.36	63.73	62.87
Net property, plant, and equipment	15.54	14.94	15.10	15.37	16.03	29.75	28.75	28.58	29.65	29.57
Short-term debt, including current portion of long-term debt	2.28	2.22	2.34	2.01	2.13	8.82	10.01	11.57	11.25	8.99
Total current liabilities	25.86	25.84	26.08	25.13	24.81	30.95	34.67	36.35	34.64	31.95
Long-term debt	14.72	13.73	13.73	13.40	13.51	31.66	31.71	30.08	16.97	14.63
Total liabilities	66.42	67.48	67.08	66.29	67.85	65.44	68.91	69.09	53.65	48.83
Stockholders' equity	33.58	32.52	32.92	33.71	32.15	34.56	31.09	30.91	46.35	51.17

¹ Included in Transportation Equipment.

Table 31.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	67,425	65,230	67,382	66,586	70,640	1,014	1,019	1,093	1,079	1,043
Depreciation, depletion, and amortization of property, plant, and equipment	1,274	1,190	1,188	1,223	1,243	24	17	16	21	22
All other operating costs and expenses	59,964	57,785	59,341	59,273	63,149	915	873	883	931	927
Income (loss) from operations	6,187	6,254	6,853	6,089	6,248	74	130	193	127	93
Interest expense	824	822	868	853	859	8	6	7	14	11
All other nonoperating income (expense)	(512)	454	1,628	1,369	2,019	3	2	3	4	8
Income (loss) before income taxes	4,851	5,886	7,613	6,606	7,407	69	125	189	118	90
Provision for current and deferred domestic income taxes	840	1,592	1,901	1,411	2,766	9	13	14	8	17
Income (loss) after income taxes	4,012	4,294	5,712	5,195	4,641	60	112	175	109	73
Cash dividends charged to retained earnings this quarter	1,700	1,380	2,107	1,366	2,751	25	46	63	31	40
Net income retained in business	2,311	2,914	3,605	3,829	1,890	35	67	112	78	34
Retained earnings at beginning of quarter	108,618	111,386	113,938	113,655	117,309	609	738	981	1,073	1,224
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(127)	(365)	(37)	(443)	(85)	9	11	(4)	4	(14)
Retained earnings at end of quarter	110,802	113,935	117,507	117,040	119,114	653	815	1,089	1,155	1,243
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.89	1.82	1.76	1.84	1.76	2.39	1.67	1.51	1.96	2.16
All other operating costs and expenses	88.94	88.59	88.07	89.02	89.40	90.28	85.63	80.79	86.27	88.91
Income (loss) from operations	9.18	9.59	10.17	9.15	8.84	7.33	12.70	17.70	11.77	8.93
Interest expense	1.22	1.26	1.29	1.28	1.22	0.80	0.63	0.63	1.27	1.01
All other nonoperating income (expense)	(0.76)	0.70	2.42	2.06	2.86	0.25	0.23	0.24	0.40	0.73
Income (loss) before income taxes	7.20	9.02	11.30	9.92	10.49	6.79	12.31	17.31	10.90	8.65
Provision for current and deferred domestic income taxes	1.25	2.44	2.82	2.12	3.92	0.90	1.30	1.26	0.78	1.63
Income (loss) after income taxes	5.95	6.58	8.48	7.80	6.57	5.90	11.00	16.06	10.12	7.03
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.98	30.69	38.43	32.76	39.90	26.62	45.75	58.14	34.70	24.13
After income taxes	22.31	22.39	28.84	25.76	25.00	23.11	40.91	53.92	32.21	19.59
Annual rate of profit on total assets:										
Before income taxes	6.10	7.34	9.11	7.76	8.62	13.79	24.14	35.06	20.00	13.74
After income taxes	5.05	5.36	6.84	6.11	5.40	11.97	21.58	32.52	18.57	11.15
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.34	1.35	1.44	1.32	1.33	2.41	2.76	3.17	2.97	2.70
Total cash, U.S. Government and other securities, to total current liabilities	0.17	0.15	0.16	0.17	0.18	0.33	0.43	0.64	0.59	0.49
Total stockholders' equity to total debt	1.23	1.30	1.15	1.09	1.09	2.56	2.32	2.93	2.61	2.32

¹ Included in Transportation Equipment.

Table 31.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	14,854	13,643	14,854	15,954	15,036	192	237	315	336	336
Time deposits in the U.S., including negotiable certificates of deposit	1,833	1,544	1,509	1,526	3,939	3	8	10	5	12
Total cash on hand and in U.S. banks	16,687	15,187	16,364	17,480	18,974	195	245	325	341	348
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,847	3,190	3,582	3,941	4,234	4	9	25	25	17
Total cash, U.S. Government and other securities	20,534	18,377	19,946	21,421	23,209	199	255	350	366	365
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	37,222	38,162	37,587	36,526	36,324	425	481	500	483	454
Inventories	90,444	93,028	94,967	94,865	94,831	810	877	833	951	1,100
All other current assets	15,336	15,318	25,201	15,281	15,115	35	32	38	32	87
Total current assets	163,535	164,885	177,700	168,093	169,478	1,468	1,645	1,721	1,832	2,006
Property, plant, and equipment	77,399	78,343	78,895	78,708	79,528	1,347	1,376	1,368	1,616	1,744
Land and mineral rights	1,806	1,815	1,801	1,858	1,867	7	6	12	14	14
Less: Accumulated depreciation, depletion, and amortization	46,616	47,599	48,023	47,384	47,516	997	1,060	1,056	1,228	1,312
Net property, plant, and equipment	32,590	32,558	32,673	33,183	33,880	357	322	325	402	446
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	121,766	123,119	123,815	139,045	140,397	173	111	112	119	175
Total Assets	317,891	320,562	334,188	340,320	343,755	1,998	2,078	2,158	2,354	2,628
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	764	767	629	633	607	64	76	77	102	130
b. Other short-term loans, including commercial paper	1,307	1,184	1,150	6,045	934	32	11	8	25	25
Trade accounts and trade notes payable	21,639	22,497	22,901	22,603	22,947	236	215	224	226	215
Income taxes accrued, prior and current years, net of payments	259	1,111	1,274	1,473	783	5	10	11	8	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,427	2,460	2,360	2,379	2,475	43	54	37	40	105
b. Other long-term loans	1,728	3,252	3,231	2,919	3,392	24	25	23	17	33
All other current liabilities, including excise and sales taxes, and accrued expenses	93,706	90,641	91,793	91,742	95,970	206	205	163	200	219
Total current liabilities	121,829	121,911	123,337	127,795	127,108	610	597	543	618	744
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,461	5,879	5,750	5,656	6,016	162	182	183	205	238
b. Other long-term loans	46,911	45,287	56,021	56,682	55,019	80	124	117	131	113
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	71,764	70,757	69,844	69,522	81,347	110	79	14	44	36
Total liabilities	245,966	243,834	254,952	259,655	269,490	963	982	857	997	1,132
Capital stock and other capital (less treasury stock)	(38,877)	(37,207)	(38,271)	(36,375)	(44,849)	383	282	213	201	253
Retained earnings	110,802	113,935	117,507	117,040	119,114	653	815	1,089	1,155	1,243
Stockholders' equity	71,925	76,728	79,236	80,665	74,265	1,035	1,097	1,301	1,357	1,496
Total Liabilities and Stockholders' Equity	317,891	320,562	334,188	340,320	343,755	1,998	2,078	2,158	2,354	2,628
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	41,706	42,974	54,364	40,298	42,370	858	1,048	1,178	1,215	1,263
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.46	5.73	5.97	6.29	6.75	9.94	12.25	16.22	15.55	13.89
Trade accounts and trade notes receivable	11.71	11.90	11.25	10.73	10.57	21.27	23.17	23.18	20.50	17.28
Inventories	28.45	29.02	28.42	27.88	27.59	40.52	42.20	38.60	40.42	41.85
Total current assets	51.44	51.44	53.17	49.39	49.30	73.49	79.15	79.75	77.85	76.34
Net property, plant, and equipment	10.25	10.16	9.78	9.75	9.86	17.87	15.50	15.05	17.10	16.98
Short-term debt, including current portion of long-term debt	1.96	2.39	2.21	3.52	2.15	8.15	8.00	6.73	7.82	11.16
Total current liabilities	38.32	38.03	36.91	37.55	36.98	30.55	28.71	25.15	26.24	28.29
Long-term debt	16.47	15.96	18.48	18.32	17.76	12.12	14.73	13.89	14.27	13.38
Total liabilities	77.37	76.06	76.29	76.30	78.40	48.19	47.24	39.69	42.37	43.06
Stockholders' equity	22.63	23.94	23.71	23.70	21.60	51.81	52.76	60.31	57.63	56.94

¹ Included in Transportation Equipment.

Table 32.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,720	14,275	14,928	15,745	15,893	4,254	4,155	4,203	4,651	5,011
Depreciation, depletion, and amortization of property, plant, and equipment	301	268	271	291	331	71	56	59	66	99
All other operating costs and expenses	13,086	13,268	13,785	14,451	14,770	4,044	3,846	3,828	4,246	4,557
Income (loss) from operations	333	740	872	1,002	792	139	254	316	339	355
Interest expense	212	204	211	215	247	30	27	30	34	40
All other nonoperating income (expense)	(567)	47	186	78	22	11	(27)	30	5	(19)
Income (loss) before income taxes	(446)	583	847	864	567	120	201	316	311	296
Provision for current and deferred domestic income taxes	(107)	47	142	178	83	10	34	21	24	23
Income (loss) after income taxes	(339)	536	704	686	484	110	167	295	287	273
Cash dividends charged to retained earnings this quarter	328	231	474	196	500	208	104	133	47	223
Net income retained in business	(667)	305	230	490	(16)	(98)	62	162	240	50
Retained earnings at beginning of quarter	11,561	11,234	11,341	11,108	11,620	2,687	2,833	2,529	2,753	3,361
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	55	(6)	(17)	(63)	(41)	55	(1)	(5)	7	43
Retained earnings at end of quarter	10,949	11,533	11,555	11,535	11,563	2,644	2,895	2,685	3,000	3,455
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.20	1.87	1.82	1.85	2.09	1.68	1.34	1.40	1.42	1.97
All other operating costs and expenses	95.38	92.94	92.34	91.78	92.93	95.06	92.56	91.08	91.29	90.94
Income (loss) from operations	2.43	5.18	5.84	6.36	4.98	3.27	6.10	7.52	7.29	7.09
Interest expense	1.54	1.43	1.41	1.37	1.55	0.70	0.64	0.71	0.72	0.80
All other nonoperating income (expense)	(4.13)	0.33	1.24	0.49	0.14	0.25	(0.64)	0.72	0.12	(0.38)
Income (loss) before income taxes	(3.25)	4.09	5.67	5.49	3.57	2.82	4.83	7.53	6.68	5.92
Provision for current and deferred domestic income taxes	(0.78)	0.33	0.95	1.13	0.53	0.23	0.82	0.50	0.51	0.47
Income (loss) after income taxes	(2.47)	3.75	4.72	4.36	3.04	2.59	4.01	7.02	6.17	5.45
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(11.36)	14.27	20.85	20.59	13.02	14.54	22.94	38.07	33.44	26.90
After income taxes	(8.63)	13.11	17.35	16.35	11.11	13.34	19.06	35.52	30.90	24.78
Annual rate of profit on total assets:										
Before income taxes	(4.55)	5.66	8.04	8.15	5.18	7.08	10.92	17.50	15.61	13.31
After income taxes	(3.45)	5.20	6.69	6.47	4.41	6.49	9.07	16.33	14.42	12.25
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.79	1.90	1.78	1.80	1.85	2.15	2.27	2.11	2.12	2.21
Total cash, U.S. Government and other securities, to total current liabilities	0.46	0.51	0.45	0.40	0.42	0.41	0.42	0.35	0.37	0.35
Total stockholders' equity to total debt	1.31	1.25	1.22	1.30	1.30	1.98	1.76	1.63	1.62	1.82

Table 32.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,231	2,354	2,139	2,264	2,355	801	820	675	744	756
Time deposits in the U.S., including negotiable certificates of deposit	281	308	384	256	216	105	141	137	142	142
Total cash on hand and in U.S. banks	2,512	2,662	2,523	2,520	2,571	907	961	812	886	898
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,146	2,524	2,521	1,880	2,071	36	48	62	111	93
Total cash, U.S. Government and other securities	4,658	5,186	5,044	4,400	4,642	942	1,009	874	997	991
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,026	6,406	6,568	6,860	6,532	1,759	1,903	1,784	1,908	2,054
Inventories	5,885	6,274	6,964	7,133	7,340	1,856	2,167	2,305	2,573	2,860
All other current assets	1,406	1,314	1,354	1,306	1,813	385	317	296	241	406
Total current assets	17,976	19,181	19,929	19,700	20,328	4,942	5,397	5,259	5,720	6,311
Property, plant, and equipment	20,466	21,437	21,809	23,059	23,716	4,989	5,327	5,158	6,032	6,765
Land and mineral rights	735	754	765	859	805	102	117	128	160	137
Less: Accumulated depreciation, depletion, and amortization	14,086	14,761	14,959	16,072	16,424	3,681	3,916	3,736	4,463	4,934
Net property, plant, and equipment	7,115	7,430	7,615	7,845	8,097	1,410	1,528	1,550	1,729	1,967
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	14,151	14,588	14,597	14,865	15,405	428	423	421	516	634
Total Assets	39,242	41,199	42,140	42,409	43,830	6,780	7,348	7,230	7,965	8,912
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	622	681	785	938	887	373	428	464	638	653
b. Other short-term loans, including commercial paper	137	161	167	172	198	35	36	69	82	102
Trade accounts and trade notes payable	3,816	4,072	4,493	4,408	4,421	1,077	1,162	1,256	1,177	1,203
Income taxes accrued, prior and current years, net of payments	37	53	63	132	95	8	26	16	21	33
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	282	197	431	491	512	221	126	145	158	149
b. Other long-term loans	926	932	910	342	318	58	79	67	79	59
All other current liabilities, including excise and sales taxes, and accrued expenses	4,206	4,021	4,354	4,490	4,571	523	522	480	545	659
Total current liabilities	10,026	10,117	11,203	10,972	11,001	2,295	2,378	2,496	2,701	2,858
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,976	6,673	6,692	6,975	7,595	560	753	788	786	881
b. Other long-term loans	4,082	4,485	4,365	3,951	3,875	417	568	503	555	575
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,450	3,571	3,641	3,723	3,938	207	149	119	205	190
Total liabilities	23,534	24,845	25,901	25,620	26,409	3,480	3,850	3,906	4,247	4,504
Capital stock and other capital (less treasury stock)	4,759	4,820	4,684	5,254	5,858	656	603	639	718	953
Retained earnings	10,949	11,533	11,555	11,535	11,563	2,644	2,895	2,685	3,000	3,455
Stockholders' equity	15,709	16,354	16,239	16,789	17,421	3,300	3,498	3,324	3,718	4,408
Total Liabilities and Stockholders' Equity	39,242	41,199	42,140	42,409	43,830	6,780	7,348	7,230	7,965	8,912
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,950	9,064	8,726	8,728	9,327	2,647	3,018	2,763	3,019	3,453
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.87	12.59	11.97	10.38	10.59	13.90	13.74	12.08	12.52	11.11
Trade accounts and trade notes receivable	15.36	15.55	15.58	16.18	14.90	25.94	25.91	24.67	23.96	23.05
Inventories	15.00	15.23	16.52	16.82	16.75	27.37	29.49	31.88	32.31	32.09
Total current assets	45.81	46.56	47.29	46.45	46.38	72.89	73.45	72.74	71.82	70.81
Net property, plant, and equipment	18.13	18.03	18.07	18.50	18.47	20.80	20.79	21.44	21.71	22.07
Short-term debt, including current portion of long-term debt	5.01	4.78	5.44	4.58	4.37	10.13	9.10	10.30	12.02	10.81
Total current liabilities	25.55	24.56	26.59	25.87	25.10	33.85	32.37	34.53	33.91	32.07
Long-term debt	25.63	27.08	26.24	25.76	26.17	14.42	17.99	17.85	16.84	16.34
Total liabilities	59.97	60.31	61.46	60.41	60.25	51.32	52.39	54.02	53.32	50.54
Stockholders' equity	40.03	39.69	38.54	39.59	39.75	48.68	47.61	45.98	46.68	49.46

Table 33.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	38,103	37,780	39,221	38,720	41,183	6,715	6,674	6,809	6,711	6,827
Depreciation, depletion, and amortization of property, plant, and equipment	1,200	1,187	1,163	1,142	1,214	107	98	102	108	115
All other operating costs and expenses	33,779	32,894	33,793	33,530	35,874	6,481	6,206	6,271	6,103	6,599
Income (loss) from operations	3,124	3,699	4,264	4,048	4,095	127	370	436	500	113
Interest expense	1,003	985	1,027	993	1,061	78	67	84	50	92
All other nonoperating income (expense)	1,984	1,661	(939)	2,599	2,817	46	8	20	28	72
Income (loss) before income taxes	4,105	4,375	2,298	5,654	5,850	95	310	371	478	94
Provision for current and deferred domestic income taxes	462	525	973	945	796	53	20	24	34	25
Income (loss) after income taxes	3,643	3,850	1,325	4,709	5,054	42	290	347	443	68
Cash dividends charged to retained earnings this quarter	1,443	1,752	1,414	1,532	2,543	256	365	449	352	332
Net income retained in business	2,200	2,097	(89)	3,177	2,510	(214)	(74)	(102)	91	(264)
Retained earnings at beginning of quarter	84,907	88,113	87,420	83,281	85,785	(1,859)	(1,770)	(3,163)	(2,247)	(2,658)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(275)	(662)	(217)	(375)	(2,318)	50	30	(30)	(91)	(52)
Retained earnings at end of quarter	86,831	89,549	87,114	86,083	85,977	(2,023)	(1,814)	(3,295)	(2,247)	(2,974)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.15	3.14	2.97	2.95	2.95	1.60	1.47	1.50	1.61	1.68
All other operating costs and expenses	88.65	87.07	86.16	86.60	87.11	96.51	92.99	92.10	90.94	96.66
Income (loss) from operations	8.20	9.79	10.87	10.45	9.94	1.89	5.54	6.40	7.44	1.66
Interest expense	2.63	2.61	2.62	2.56	2.58	1.16	1.01	1.24	0.74	1.35
All other nonoperating income (expense)	5.21	4.40	(2.39)	6.71	6.84	0.69	0.11	0.29	0.41	1.05
Income (loss) before income taxes	10.77	11.58	5.86	14.60	14.20	1.42	4.65	5.45	7.12	1.37
Provision for current and deferred domestic income taxes	1.21	1.39	2.48	2.44	1.93	0.79	0.30	0.36	0.51	0.37
Income (loss) after income taxes	9.56	10.19	3.38	12.16	12.27	0.63	4.35	5.10	6.61	1.00
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.71	13.44	7.21	17.85	17.78	10.44	28.66	34.30	39.25	8.40
After income taxes	11.28	11.82	4.16	14.87	15.36	4.63	26.82	32.06	36.43	6.14
Annual rate of profit on total assets:										
Before income taxes	6.31	6.65	3.51	8.60	8.67	3.18	10.41	11.90	16.07	3.02
After income taxes	5.60	5.85	2.02	7.16	7.49	1.41	9.74	11.12	14.92	2.20
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.18	2.07	2.10	1.99	2.00	1.90	2.14	2.19	2.30	1.91
Total cash, U.S. Government and other securities, to total current liabilities	0.59	0.52	0.55	0.47	0.47	0.37	0.49	0.50	0.55	0.42
Total stockholders' equity to total debt	1.86	1.88	1.81	1.78	1.82	0.75	0.91	0.82	1.10	0.88

Table 33.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	13,520	11,905	12,887	11,040	11,409	1,315	1,536	1,682	1,625	1,542
Time deposits in the U.S., including negotiable certificates of deposit	219	201	350	254	355	128	116	101	172	190
Total cash on hand and in U.S. banks	13,739	12,106	13,237	11,294	11,763	1,443	1,652	1,783	1,797	1,732
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,579	5,476	5,752	5,090	4,984	301	345	350	347	320
Total cash, U.S. Government and other securities	19,318	17,582	18,989	16,384	16,747	1,744	1,997	2,133	2,144	2,052
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	19,777	19,931	19,855	20,048	20,582	3,181	3,118	3,175	3,092	3,051
Inventories	20,699	20,893	21,226	20,868	21,915	3,342	3,104	3,493	3,228	3,468
All other current assets	12,010	11,804	12,048	12,436	12,523	761	551	591	493	686
Total current assets	71,805	70,210	72,117	69,736	71,767	9,029	8,770	9,392	8,957	9,257
Property, plant, and equipment	62,479	63,379	63,376	62,146	64,816	6,413	6,596	6,838	6,473	6,848
Land and mineral rights	1,167	1,224	1,202	1,215	1,247	105	98	96	87	88
Less: Accumulated depreciation, depletion, and amortization	37,684	38,469	38,628	37,572	39,098	4,522	4,632	4,891	4,589	4,819
Net property, plant, and equipment	25,963	26,134	25,950	25,790	26,965	1,996	2,062	2,044	1,971	2,117
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	162,641	166,854	164,103	167,608	171,031	989	1,084	1,044	961	1,021
Total Assets	260,408	263,199	262,170	263,134	269,763	12,014	11,916	12,479	11,890	12,395
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,282	2,190	2,055	2,238	2,410	777	623	734	636	845
b. Other short-term loans, including commercial paper	653	728	853	849	1,553	164	172	245	223	640
Trade accounts and trade notes payable	8,746	8,646	8,721	8,619	9,009	1,817	1,569	1,571	1,328	1,506
Income taxes accrued, prior and current years, net of payments	569	840	810	690	439	49	21	24	72	20
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,029	1,120	925	1,264	1,122	288	198	215	244	201
b. Other long-term loans	2,298	2,702	2,846	3,361	2,471	463	495	469	436	503
All other current liabilities, including excise and sales taxes, and accrued expenses	17,376	17,640	18,138	17,979	18,952	1,191	1,020	1,039	951	1,135
Total current liabilities	32,954	33,866	34,347	35,001	35,955	4,749	4,099	4,297	3,890	4,850
Long-term debt, due in more than 1 year:										
a. Loans from banks	23,627	23,053	23,215	23,590	25,165	1,368	1,130	1,183	1,002	1,076
b. Other long-term loans	39,488	39,577	40,414	40,008	39,540	1,844	2,114	2,439	1,890	1,803
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,198	36,457	36,668	37,831	37,524	396	244	232	239	214
Total liabilities	131,268	132,953	134,644	136,430	138,184	8,357	7,586	8,151	7,022	7,943
Capital stock and other capital (less treasury stock)	42,310	40,697	40,412	40,622	45,602	5,680	6,143	7,623	7,114	7,426
Retained earnings	86,831	89,549	87,114	86,083	85,977	(2,023)	(1,814)	(3,295)	(2,247)	(2,974)
Stockholders' equity	129,141	130,245	127,526	126,704	131,579	3,658	4,330	4,329	4,868	4,452
Total Liabilities and Stockholders' Equity	260,408	263,199	262,170	263,134	269,763	12,014	11,916	12,479	11,890	12,395
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	38,851	36,344	37,770	34,736	35,812	4,280	4,671	5,095	5,067	4,408
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	7.42	6.68	7.24	6.23	6.21	14.52	16.76	17.09	18.03	16.56
Trade accounts and trade notes receivable	7.59	7.57	7.57	7.62	7.63	26.48	26.16	25.44	26.00	24.62
Inventories	7.95	7.94	8.10	7.93	8.12	27.81	26.05	27.99	27.15	27.98
Total current assets	27.57	26.68	27.51	26.50	26.60	75.15	73.60	75.26	75.33	74.69
Net property, plant, and equipment	9.97	9.93	9.90	9.80	10.00	16.62	17.30	16.38	16.58	17.08
Short-term debt, including current portion of long-term debt	2.40	2.56	2.55	2.93	2.80	14.08	12.49	13.33	12.95	17.66
Total current liabilities	12.65	12.87	13.10	13.30	13.33	39.53	34.40	34.43	32.72	39.13
Long-term debt	24.24	23.80	24.27	24.17	23.99	26.74	27.22	29.03	24.33	23.23
Total liabilities	50.41	50.51	51.36	51.85	51.22	69.56	63.66	65.31	59.06	64.08
Stockholders' equity	49.59	49.49	48.64	48.15	48.78	30.44	36.34	34.69	40.94	35.92

Table 34.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,645,072	1,649,357	1,692,887	1,658,242	1,680,508	63,451	64,046	67,211	67,508	66,669
Depreciation, depletion, and amortization of property, plant, and equipment	41,663	41,497	40,717	41,485	43,522	1,527	1,172	1,252	1,253	1,541
All other operating costs and expenses	1,499,203	1,483,237	1,513,029	1,485,645	1,524,324	61,330	56,927	59,975	60,735	63,429
Income (loss) from operations	104,206	124,623	139,140	131,112	112,662	593	5,947	5,984	5,521	1,698
Interest expense	26,630	26,721	27,301	27,140	26,705	506	454	514	488	509
All other nonoperating income (expense)	78,716	82,579	84,516	67,038	44,140	114	(49)	(3)	(19)	76
Income (loss) before income taxes	156,292	180,481	196,355	171,011	130,097	201	5,444	5,468	5,013	1,266
Provision for current and deferred domestic income taxes	20,274	35,876	37,869	33,852	374	432	499	528	522	418
Income (loss) after income taxes	136,018	144,606	158,486	137,158	129,723	(231)	4,945	4,940	4,492	847
Cash dividends charged to retained earnings this quarter	54,696	46,661	51,379	48,270	69,761	2,507	2,441	2,927	2,316	2,526
Net income retained in business	81,323	97,944	107,107	88,888	59,962	(2,738)	2,504	2,013	2,176	(1,679)
Retained earnings at beginning of quarter	2,413,532	2,466,912	2,495,162	2,573,118	2,665,256	30,072	28,458	28,513	29,940	32,640
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20,442)	(12,608)	(7,844)	(11,572)	(13,670)	(94)	(314)	(173)	(281)	(1,090)
Retained earnings at end of quarter	2,474,413	2,552,248	2,594,425	2,650,434	2,711,548	27,240	30,648	30,352	31,835	29,871
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.53	2.52	2.41	2.50	2.59	2.41	1.83	1.86	1.86	2.31
All other operating costs and expenses	91.13	89.93	89.38	89.59	90.71	96.66	88.88	89.23	89.97	95.14
Income (loss) from operations	6.33	7.56	8.22	7.91	6.70	0.94	9.29	8.90	8.18	2.55
Interest expense	1.62	1.62	1.61	1.64	1.59	0.80	0.71	0.76	0.72	0.76
All other nonoperating income (expense)	4.78	5.01	4.99	4.04	2.63	0.18	(0.08)	0.00	(0.03)	0.11
Income (loss) before income taxes	9.50	10.94	11.60	10.31	7.74	0.32	8.50	8.14	7.43	1.90
Provision for current and deferred domestic income taxes	1.23	2.18	2.24	2.04	0.02	0.68	0.78	0.79	0.77	0.63
Income (loss) after income taxes	8.27	8.77	9.36	8.27	7.72	(0.36)	7.72	7.35	6.65	1.27
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.96	20.13	21.85	18.65	14.22	1.77	45.65	44.55	39.23	10.01
After income taxes	15.63	16.13	17.64	14.96	14.18	(2.04)	41.46	40.24	35.15	6.70
Annual rate of profit on total assets:										
Before income taxes	7.91	8.92	9.71	8.30	6.26	0.77	20.33	20.15	18.08	4.58
After income taxes	6.88	7.14	7.84	6.65	6.24	(0.88)	18.47	18.20	16.20	3.07
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.35	1.35	1.37	1.36	1.36	2.21	2.28	2.23	2.23	2.19
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.29	0.30	0.30	0.32	0.54	0.56	0.57	0.57	0.56
Total stockholders' equity to total debt	1.80	1.82	1.82	1.83	1.81	1.32	1.39	1.43	1.50	1.43

Table 34.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	295,867	269,924	279,501	286,550	299,118	15,396	16,234	17,026	17,151	17,203
Time deposits in the U.S., including negotiable certificates of deposit	54,377	49,939	46,031	47,173	58,372	1,464	1,282	1,238	1,316	1,267
Total cash on hand and in U.S. banks	350,245	319,863	325,532	333,724	357,490	16,861	17,516	18,264	18,467	18,471
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	169,505	165,302	170,099	174,402	183,741	1,427	1,342	1,426	1,490	1,286
Total cash, U.S. Government and other securities	519,749	485,165	495,630	508,125	541,232	18,287	18,858	19,690	19,957	19,757
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	645,715	676,905	677,085	681,459	651,332	27,235	28,379	28,643	28,963	26,656
Inventories	691,894	720,565	721,921	737,654	733,013	24,146	24,344	24,354	25,401	25,693
All other current assets	371,381	376,496	381,735	375,262	374,891	4,576	4,576	4,553	4,473	4,673
Total current assets	2,228,740	2,259,131	2,276,371	2,302,501	2,300,467	74,243	76,157	77,239	78,794	76,779
Property, plant, and equipment	2,764,759	2,809,371	2,793,467	2,828,029	2,877,646	105,009	105,641	108,128	109,921	114,344
Land and mineral rights	162,868	164,374	165,010	164,873	166,903	1,535	1,605	1,624	1,674	1,774
Less: Accumulated depreciation, depletion, and amortization	1,560,635	1,589,018	1,593,333	1,611,258	1,635,562	81,337	81,831	83,969	85,140	88,321
Net property, plant, and equipment	1,366,992	1,384,728	1,365,144	1,381,644	1,408,986	25,207	25,415	25,783	26,455	27,796
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,311,645	4,453,904	4,443,581	4,561,576	4,604,181	5,151	5,544	5,533	5,684	5,976
Total Assets	7,907,376	8,097,763	8,085,096	8,245,721	8,313,634	104,602	107,115	108,556	110,932	110,551
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	56,526	57,858	61,936	59,956	55,174	5,162	5,105	5,289	4,791	4,871
b. Other short-term loans, including commercial paper	115,811	123,273	122,085	123,208	116,062	1,759	1,261	1,551	1,668	2,001
Trade accounts and trade notes payable	508,865	524,657	514,438	517,750	518,980	14,633	15,065	15,216	15,441	14,882
Income taxes accrued, prior and current years, net of payments	34,435	41,293	39,519	39,675	37,107	359	445	588	662	376
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	33,570	36,227	35,621	35,137	36,454	2,806	2,694	2,761	2,976	2,973
b. Other long-term loans	123,217	137,550	141,288	136,976	121,917	1,809	1,597	2,213	2,632	3,102
All other current liabilities, including excise and sales taxes, and accrued expenses	772,670	751,533	751,829	785,810	802,339	7,100	7,264	7,036	7,099	6,874
Total current liabilities	1,645,094	1,672,392	1,666,717	1,698,513	1,688,034	33,627	33,432	34,653	35,269	35,078
Long-term debt, due in more than 1 year:										
a. Loans from banks	342,733	343,440	342,184	346,552	351,354	11,209	11,556	10,888	11,142	11,188
b. Other long-term loans	1,259,930	1,276,982	1,270,867	1,304,579	1,339,544	11,653	12,024	11,550	10,773	11,281
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,179,354	1,218,544	1,210,681	1,228,366	1,276,092	2,715	2,396	2,366	2,633	2,426
Total liabilities	4,427,111	4,511,358	4,490,449	4,578,010	4,655,024	59,204	59,408	59,457	59,817	59,973
Capital stock and other capital (less treasury stock)	1,005,852	1,034,156	1,000,223	1,017,277	947,062	18,158	17,059	18,747	19,280	20,707
Retained earnings	2,474,413	2,552,248	2,594,425	2,650,434	2,711,548	27,240	30,648	30,352	31,835	29,871
Stockholders' equity	3,480,265	3,586,405	3,594,648	3,667,711	3,658,610	45,398	47,707	49,099	51,115	50,578
Total Liabilities and Stockholders' Equity	7,907,376	8,097,763	8,085,096	8,245,721	8,313,634	104,602	107,115	108,556	110,932	110,551
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	583,646	586,739	609,654	603,988	612,434	40,616	42,725	42,586	43,525	41,701
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.57	5.99	6.13	6.16	6.51	17.48	17.61	18.14	17.99	17.87
Trade accounts and trade notes receivable	8.17	8.36	8.37	8.26	7.83	26.04	26.49	26.39	26.11	24.11
Inventories	8.75	8.90	8.93	8.95	8.82	23.08	22.73	22.43	22.90	23.24
Total current assets	28.19	27.90	28.16	27.92	27.67	70.98	71.10	71.15	71.03	69.45
Net property, plant, and equipment	17.29	17.10	16.88	16.76	16.95	24.10	23.73	23.75	23.85	25.14
Short-term debt, including current portion of long-term debt	4.16	4.38	4.46	4.31	3.96	11.03	9.95	10.88	10.88	11.71
Total current liabilities	20.80	20.65	20.61	20.60	20.30	32.15	31.21	31.92	31.79	31.73
Long-term debt	20.27	20.01	19.95	20.02	20.34	21.86	22.01	20.67	19.76	20.32
Total liabilities	55.99	55.71	55.54	55.52	55.99	56.60	55.46	54.77	53.92	54.25
Stockholders' equity	44.01	44.29	44.46	44.48	44.01	43.40	44.54	45.23	46.08	45.75

Table 35.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	34,122	34,576	35,500	33,686	32,969	51,341	50,876	53,248	52,124	52,854
Depreciation, depletion, and amortization of property, plant, and equipment	745	647	670	687	753	1,192	1,130	1,127	1,106	1,228
All other operating costs and expenses	32,335	31,246	31,684	30,464	30,788	47,751	46,242	47,627	47,059	48,686
Income (loss) from operations	1,042	2,683	3,146	2,535	1,428	2,399	3,504	4,494	3,959	2,940
Interest expense	271	225	227	230	267	440	417	420	393	458
All other nonoperating income (expense)	44	47	9	88	4	87	(38)	(43)	(86)	416
Income (loss) before income taxes	815	2,505	2,928	2,393	1,165	2,046	3,049	4,030	3,479	2,897
Provision for current and deferred domestic income taxes	194	236	303	228	229	342	430	523	458	390
Income (loss) after income taxes	621	2,268	2,625	2,165	936	1,704	2,619	3,507	3,021	2,507
Cash dividends charged to retained earnings this quarter	1,020	1,113	1,693	845	1,541	1,701	1,508	1,780	1,172	2,453
Net income retained in business	(400)	1,156	931	1,320	(605)	2	1,111	1,727	1,849	54
Retained earnings at beginning of quarter	22,300	22,417	22,202	21,113	24,283	29,807	25,480	29,850	29,549	33,363
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(243)	(139)	(270)	(325)	60	153	45	(92)	(466)	(79)
Retained earnings at end of quarter	21,658	23,434	22,863	22,108	23,739	29,962	26,637	31,485	30,931	33,338
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.18	1.87	1.89	2.04	2.28	2.32	2.22	2.12	2.12	2.32
All other operating costs and expenses	94.76	90.37	89.25	90.44	93.38	93.01	90.89	89.44	90.28	92.11
Income (loss) from operations	3.05	7.76	8.86	7.53	4.33	4.67	6.89	8.44	7.59	5.56
Interest expense	0.80	0.65	0.64	0.68	0.81	0.86	0.82	0.79	0.75	0.87
All other nonoperating income (expense)	0.13	0.14	0.03	0.26	0.01	0.17	(0.08)	(0.08)	(0.17)	0.79
Income (loss) before income taxes	2.39	7.24	8.25	7.10	3.54	3.99	5.99	7.57	6.68	5.48
Provision for current and deferred domestic income taxes	0.57	0.68	0.85	0.68	0.70	0.67	0.84	0.98	0.88	0.74
Income (loss) after income taxes	1.82	6.56	7.39	6.43	2.84	3.32	5.15	6.59	5.80	4.74
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	10.56	31.42	35.43	28.14	13.55	14.80	22.54	28.48	23.88	20.54
After income taxes	8.05	28.45	31.76	25.46	10.88	12.33	19.36	24.78	20.73	17.78
Annual rate of profit on total assets:										
Before income taxes	5.06	15.23	17.74	14.38	7.17	7.13	10.67	14.02	12.10	9.99
After income taxes	3.85	13.80	15.90	13.01	5.76	5.94	9.17	12.20	10.50	8.65
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.19	2.25	2.31	2.34	2.38	2.06	2.03	2.09	2.15	2.04
Total cash, U.S. Government and other securities, to total current liabilities	0.44	0.46	0.49	0.49	0.52	0.40	0.38	0.40	0.41	0.40
Total stockholders' equity to total debt	1.68	1.72	1.84	1.91	2.06	1.74	1.70	1.87	2.01	1.81

Table 35.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	6,955	7,349	7,524	7,812	7,885	11,454	11,100	11,458	11,793	11,939
Time deposits in the U.S., including negotiable certificates of deposit	848	921	863	718	753	1,197	1,270	1,318	1,237	1,024
Total cash on hand and in U.S. banks	7,803	8,269	8,387	8,529	8,638	12,652	12,370	12,776	13,030	12,963
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,046	1,106	1,315	1,176	1,021	1,649	1,682	1,683	1,598	1,627
Total cash, U.S. Government and other securities	8,848	9,376	9,702	9,705	9,659	14,301	14,052	14,458	14,628	14,590
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,409	17,179	16,900	17,142	15,481	25,695	26,367	26,932	27,020	25,790
Inventories	16,618	16,766	16,673	16,737	16,370	29,271	29,758	30,331	30,538	30,636
All other current assets	2,582	2,511	2,513	2,648	2,742	4,745	4,484	4,259	3,786	3,917
Total current assets	44,457	45,832	45,788	46,233	44,252	74,011	74,660	75,981	75,972	74,933
Property, plant, and equipment	49,878	49,860	50,338	48,986	49,913	78,157	77,566	76,752	77,790	80,202
Land and mineral rights	893	829	860	899	916	1,640	1,628	1,629	1,581	1,870
Less: Accumulated depreciation, depletion, and amortization	34,698	34,752	35,127	33,727	34,278	50,349	50,201	49,830	50,833	51,729
Net property, plant, and equipment	16,073	15,937	16,070	16,158	16,551	29,448	28,993	28,551	28,538	30,344
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,913	3,999	4,158	4,176	4,208	11,358	10,613	10,476	10,536	10,690
Total Assets	64,443	65,768	66,016	66,568	65,010	114,818	114,267	115,008	115,045	115,967
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,590	3,424	3,244	3,634	3,239	6,225	6,634	6,730	6,423	6,737
b. Other short-term loans, including commercial paper	804	714	545	487	707	1,037	1,272	1,224	1,127	1,267
Trade accounts and trade notes payable	8,917	9,392	8,758	8,827	7,852	15,491	15,718	15,482	14,844	14,829
Income taxes accrued, prior and current years, net of payments	171	203	220	202	279	346	288	444	529	454
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,679	1,659	1,580	1,542	1,531	2,574	2,483	2,388	2,480	2,552
b. Other long-term loans	631	787	1,021	825	699	1,383	1,418	1,024	929	967
All other current liabilities, including excise and sales taxes, and accrued expenses	4,464	4,210	4,447	4,214	4,303	8,924	9,010	9,018	9,071	9,913
Total current liabilities	20,258	20,388	19,815	19,732	18,610	35,981	36,825	36,310	35,403	36,718
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,169	6,363	6,331	6,611	6,665	11,335	10,827	10,359	9,837	10,093
b. Other long-term loans	5,548	5,600	5,205	4,716	3,850	9,153	9,114	8,607	8,168	9,468
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,609	1,526	1,611	1,500	1,468	3,060	3,395	3,133	3,349	3,280
Total liabilities	33,584	33,877	32,962	32,559	30,592	59,528	60,161	58,408	56,758	59,559
Capital stock and other capital (less treasury stock)	9,202	8,456	10,190	11,900	10,679	25,327	27,469	25,116	27,356	23,069
Retained earnings	21,658	23,434	22,863	22,108	23,739	29,962	26,637	31,485	30,931	33,338
Stockholders' equity	30,859	31,891	33,054	34,009	34,418	55,289	54,106	56,600	58,287	56,407
Total Liabilities and Stockholders' Equity	64,443	65,768	66,016	66,568	65,010	114,818	114,267	115,008	115,045	115,967
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	24,200	25,445	25,972	26,502	25,642	38,030	37,835	39,671	40,569	38,214
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	13.73	14.26	14.70	14.58	14.86	12.46	12.30	12.57	12.71	12.58
Trade accounts and trade notes receivable	25.46	26.12	25.60	25.75	23.81	22.38	23.07	23.42	23.49	22.24
Inventories	25.79	25.49	25.26	25.14	25.18	25.49	26.04	26.37	26.54	26.42
Total current assets	68.99	69.69	69.36	69.45	68.07	64.46	65.34	66.07	66.04	64.62
Net property, plant, and equipment	24.94	24.23	24.34	24.27	25.46	25.65	25.37	24.83	24.81	26.17
Short-term debt, including current portion of long-term debt	10.40	10.01	9.68	9.75	9.50	9.77	10.33	9.88	9.53	9.94
Total current liabilities	31.43	31.00	30.02	29.64	28.63	31.34	32.23	31.57	30.77	31.66
Long-term debt	18.18	18.19	17.47	17.02	16.17	17.84	17.45	16.49	15.65	16.87
Total liabilities	52.11	51.51	49.93	48.91	47.06	51.85	52.65	50.79	49.34	51.36
Stockholders' equity	47.89	48.49	50.07	51.09	52.94	48.15	47.35	49.21	50.66	48.64

Table 36.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	888,790	893,514	898,828	884,915	892,250	20,195	20,714	21,116	21,517	21,003
Depreciation, depletion, and amortization of property, plant, and equipment	21,737	22,045	21,268	22,074	23,158	469	369	398	385	442
All other operating costs and expenses	814,069	803,780	806,365	792,484	811,278	19,648	18,466	19,256	19,632	20,321
Income (loss) from operations	52,985	67,689	71,196	70,357	57,815	78	1,879	1,462	1,499	240
Interest expense	15,481	15,472	15,802	15,771	15,245	157	137	141	139	144
All other nonoperating income (expense)	43,675	42,190	46,109	37,115	45,420	38	(9)	49	5	(6)
Income (loss) before income taxes	81,179	94,408	101,504	91,702	87,990	(42)	1,733	1,371	1,365	89
Provision for current and deferred domestic income taxes	17,036	18,310	18,054	16,323	16,120	98	143	164	147	94
Income (loss) after income taxes	64,143	76,097	83,450	75,378	71,870	(140)	1,590	1,207	1,218	(5)
Cash dividends charged to retained earnings this quarter	37,118	26,802	32,193	26,111	38,869	936	775	981	729	849
Net income retained in business	27,025	49,296	51,257	49,267	33,001	(1,076)	815	225	489	(853)
Retained earnings at beginning of quarter	1,496,096	1,505,121	1,494,306	1,535,164	1,589,341	7,973	7,407	9,230	7,758	10,228
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,389)	(7,776)	(3,516)	(2,739)	(2,471)	(92)	(36)	(112)	(162)	(353)
Retained earnings at end of quarter	1,509,731	1,546,640	1,542,046	1,581,692	1,619,871	6,804	8,187	9,344	8,084	9,022
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.45	2.47	2.37	2.49	2.60	2.32	1.78	1.88	1.79	2.11
All other operating costs and expenses	91.59	89.96	89.71	89.55	90.92	97.29	89.15	91.19	91.24	96.75
Income (loss) from operations	5.96	7.58	7.92	7.95	6.48	0.39	9.07	6.93	6.97	1.14
Interest expense	1.74	1.73	1.76	1.78	1.71	0.78	0.66	0.67	0.65	0.69
All other nonoperating income (expense)	4.91	4.72	5.13	4.19	5.09	0.19	(0.04)	0.23	0.02	(0.03)
Income (loss) before income taxes	9.13	10.57	11.29	10.36	9.86	(0.21)	8.37	6.49	6.34	0.42
Provision for current and deferred domestic income taxes	1.92	2.05	2.01	1.84	1.81	0.48	0.69	0.78	0.69	0.45
Income (loss) after income taxes	7.22	8.52	9.28	8.52	8.05	(0.69)	7.68	5.72	5.66	(0.02)
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.68	21.16	23.05	20.35	19.45	(1.24)	49.24	36.95	36.03	2.44
After income taxes	14.76	17.05	18.95	16.73	15.89	(4.14)	45.19	32.53	32.14	(0.12)
Annual rate of profit on total assets:										
Before income taxes	8.01	9.16	10.01	8.82	8.39	(0.53)	21.70	17.03	16.51	1.10
After income taxes	6.33	7.38	8.23	7.25	6.85	(1.76)	19.91	14.99	14.72	(0.06)
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.18	1.17	1.18	1.18	1.19	2.13	2.24	2.25	2.26	2.24
Total cash, U.S. Government and other securities, to total current liabilities	0.23	0.19	0.21	0.22	0.23	0.48	0.53	0.55	0.55	0.56
Total stockholders' equity to total debt	1.53	1.54	1.54	1.55	1.56	1.22	1.33	1.41	1.47	1.36

Table 36.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	110,730	94,185	102,595	108,766	107,249	4,168	4,494	4,666	4,702	4,720
Time deposits in the U.S., including negotiable certificates of deposit	31,686	25,480	23,248	25,523	33,631	355	376	324	332	369
Total cash on hand and in U.S. banks	142,416	119,665	125,843	134,289	140,880	4,523	4,869	4,990	5,034	5,089
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	38,234	36,718	40,554	42,225	42,837	440	358	441	571	385
Total cash, U.S. Government and other securities	180,650	156,384	166,397	176,514	183,717	4,962	5,227	5,431	5,605	5,474
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	299,656	311,295	306,320	312,437	298,233	8,218	8,506	8,425	8,638	7,825
Inventories	287,805	297,399	289,503	301,556	302,045	7,200	7,189	6,775	7,158	7,037
All other current assets	179,827	183,699	172,711	175,978	179,954	1,468	1,331	1,448	1,454	1,403
Total current assets	947,937	948,777	934,930	966,486	963,949	21,848	22,253	22,078	22,855	21,738
Property, plant, and equipment	1,587,070	1,607,067	1,574,308	1,596,577	1,619,131	32,999	32,956	34,307	33,766	35,062
Land and mineral rights	102,852	104,064	104,650	103,855	105,492	399	414	496	531	587
Less: Accumulated depreciation, depletion, and amortization	850,692	863,802	856,785	868,387	878,991	25,048	25,222	26,326	25,811	26,848
Net property, plant, and equipment	839,231	847,329	822,173	832,045	845,633	8,350	8,149	8,478	8,486	8,801
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,266,267	2,326,856	2,299,229	2,358,245	2,385,263	1,557	1,540	1,643	1,739	1,926
Total Assets	4,053,435	4,122,962	4,056,332	4,156,776	4,194,845	31,755	31,942	32,199	33,080	32,465
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	27,498	27,573	31,711	29,330	26,933	1,654	1,483	1,593	1,361	1,458
b. Other short-term loans, including commercial paper	85,406	93,339	91,350	90,822	87,712	345	278	382	490	368
Trade accounts and trade notes payable	248,075	248,510	234,368	243,064	248,435	4,884	5,053	4,652	4,776	4,399
Income taxes accrued, prior and current years, net of payments	18,825	21,955	21,892	21,813	19,425	76	106	144	175	102
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,223	18,294	15,957	16,160	16,559	1,010	907	781	907	844
b. Other long-term loans	87,804	95,159	95,290	90,742	73,656	594	386	696	679	919
All other current liabilities, including excise and sales taxes, and accrued expenses	317,285	305,221	298,920	324,214	339,674	1,694	1,702	1,555	1,718	1,635
Total current liabilities	802,115	810,052	789,488	816,146	812,394	10,258	9,916	9,804	10,106	9,725
Long-term debt, due in more than 1 year:										
a. Loans from banks	170,664	168,301	168,339	169,099	170,628	3,942	3,905	3,755	3,698	3,483
b. Other long-term loans	746,970	757,118	744,112	769,510	787,646	3,533	3,610	3,287	3,158	3,698
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	595,191	602,632	593,103	599,260	614,939	541	435	515	966	935
Total liabilities	2,314,941	2,338,103	2,295,042	2,354,016	2,385,606	18,274	17,866	17,360	17,928	17,841
Capital stock and other capital (less treasury stock)	228,763	238,218	219,244	221,067	189,367	6,676	5,889	5,494	7,069	5,602
Retained earnings	1,509,731	1,546,640	1,542,046	1,581,692	1,619,871	6,804	8,187	9,344	8,084	9,022
Stockholders' equity	1,738,494	1,784,859	1,761,290	1,802,760	1,809,239	13,481	14,076	14,838	15,153	14,624
Total Liabilities and Stockholders' Equity	4,053,435	4,122,962	4,056,332	4,156,776	4,194,845	31,755	31,942	32,199	33,080	32,465
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	145,823	138,725	145,442	150,340	151,556	11,590	12,337	12,274	12,749	12,013
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.46	3.79	4.10	4.25	4.38	15.63	16.37	16.87	16.94	16.86
Trade accounts and trade notes receivable	7.39	7.55	7.55	7.52	7.11	25.88	26.63	26.16	26.11	24.10
Inventories	7.10	7.21	7.14	7.25	7.20	22.67	22.51	21.04	21.64	21.67
Total current assets	23.39	23.01	23.05	23.25	22.98	68.80	69.67	68.57	69.09	66.96
Net property, plant, and equipment	20.70	20.55	20.27	20.02	20.16	26.29	25.51	26.33	25.65	27.11
Short-term debt, including current portion of long-term debt	5.38	5.68	5.78	5.46	4.88	11.35	9.56	10.72	10.39	11.06
Total current liabilities	19.79	19.65	19.46	19.63	19.37	32.30	31.04	30.45	30.55	29.96
Long-term debt	22.64	22.45	22.49	22.58	22.84	23.54	23.53	21.87	20.72	22.12
Total liabilities	57.11	56.71	56.58	56.63	56.87	57.55	55.93	53.92	54.19	54.96
Stockholders' equity	42.89	43.29	43.42	43.37	43.13	42.45	44.07	46.08	45.81	45.04

Table 37.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q
	2011	2012	2012	2012	2012	2011	2012	2012	2012	2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,003	13,832	12,973	12,924	11,897	20,954	20,393	20,704	19,969	21,451
Depreciation, depletion, and amortization of property, plant, and equipment	329	274	253	281	296	502	455	452	430	487
All other operating costs and expenses	12,613	12,531	11,640	11,696	11,119	19,629	18,667	18,717	18,166	19,795
Income (loss) from operations	61	1,028	1,080	946	482	823	1,271	1,536	1,373	1,168
Interest expense	111	90	79	82	99	181	168	161	154	196
All other nonoperating income (expense)	6	(7)	(8)	8	(31)	(15)	5	28	12	389
Income (loss) before income taxes	(44)	931	993	873	352	627	1,108	1,403	1,232	1,362
Provision for current and deferred domestic income taxes	71	65	86	75	69	75	110	174	117	131
Income (loss) after income taxes	(115)	866	907	798	283	553	998	1,229	1,115	1,230
Cash dividends charged to retained earnings this quarter	402	456	573	276	410	577	450	825	402	1,310
Net income retained in business	(517)	410	334	522	(127)	(25)	548	404	713	(80)
Retained earnings at beginning of quarter	7,591	7,595	7,381	8,535	7,845	12,689	11,254	12,537	11,973	14,042
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(86)	(13)	(125)	(104)	(115)	71	110	(66)	(176)	(18)
Retained earnings at end of quarter	6,988	7,991	7,590	8,953	7,602	12,734	11,912	12,874	12,510	13,944
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.53	1.98	1.95	2.18	2.48	2.39	2.23	2.18	2.15	2.27
All other operating costs and expenses	97.00	90.59	89.73	90.50	93.47	93.68	91.54	90.40	90.97	92.28
Income (loss) from operations	0.47	7.43	8.33	7.32	4.05	3.93	6.23	7.42	6.87	5.45
Interest expense	0.85	0.65	0.61	0.63	0.83	0.86	0.83	0.78	0.77	0.91
All other nonoperating income (expense)	0.05	(0.05)	(0.06)	0.06	(0.26)	(0.07)	0.03	0.13	0.06	1.81
Income (loss) before income taxes	(0.34)	6.73	7.65	6.75	2.96	2.99	5.43	6.78	6.17	6.35
Provision for current and deferred domestic income taxes	0.55	0.47	0.66	0.58	0.58	0.36	0.54	0.84	0.58	0.61
Income (loss) after income taxes	(0.88)	6.26	6.99	6.18	2.38	2.64	4.89	5.93	5.58	5.74
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(1.82)	34.92	38.49	31.70	13.34	13.14	24.56	30.34	26.31	28.25
After income taxes	(4.77)	32.49	35.16	28.98	10.71	11.57	22.12	26.57	23.82	25.53
Annual rate of profit on total assets:										
Before income taxes	(0.76)	15.55	17.77	15.07	6.52	5.95	10.69	13.70	12.31	13.13
After income taxes	(2.01)	14.46	16.23	13.78	5.23	5.24	9.63	12.00	11.14	11.86
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.81	2.01	2.08	2.06	2.16	1.90	1.81	1.84	1.92	1.83
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.36	0.37	0.37	0.44	0.33	0.30	0.31	0.33	0.32
Total stockholders' equity to total debt	1.28	1.48	1.53	1.60	1.70	1.48	1.38	1.52	1.65	1.62

Table 37.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,141	2,268	2,075	2,253	2,266	3,270	3,126	3,226	3,432	3,662
Time deposits in the U.S., including negotiable certificates of deposit	112	151	166	149	159	439	381	294	268	216
Total cash on hand and in U.S. banks	2,253	2,418	2,241	2,402	2,424	3,709	3,506	3,520	3,700	3,878
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	209	419	405	417	447	645	736	721	582	541
Total cash, U.S. Government and other securities	2,463	2,838	2,646	2,819	2,871	4,354	4,242	4,242	4,282	4,419
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,687	6,331	5,682	5,948	5,044	9,267	9,680	9,612	9,454	9,428
Inventories	5,428	5,816	5,418	5,716	5,125	10,187	10,081	10,122	10,083	10,371
All other current assets	904	941	899	1,032	927	1,564	1,365	1,119	1,006	1,058
Total current assets	14,482	15,926	14,645	15,514	13,967	25,373	25,368	25,094	24,826	25,275
Property, plant, and equipment	20,451	19,999	18,880	18,421	18,280	32,649	31,638	30,975	30,790	32,633
Land and mineral rights	321	336	340	353	343	632	610	621	500	784
Less: Accumulated depreciation, depletion, and amortization	13,830	13,720	12,988	12,531	12,407	20,045	19,334	19,096	19,451	20,503
Net property, plant, and equipment	6,941	6,616	6,232	6,243	6,216	13,236	12,914	12,500	11,840	12,914
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,457	1,415	1,477	1,408	1,430	3,549	3,149	3,364	3,363	3,293
Total Assets	22,880	23,957	22,353	23,166	21,613	42,158	41,430	40,958	40,029	41,482
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,676	1,532	1,328	1,507	1,134	2,746	2,999	2,862	2,554	2,680
b. Other short-term loans, including commercial paper	407	197	201	317	191	314	564	484	466	686
Trade accounts and trade notes payable	3,615	3,904	3,214	3,554	3,128	6,103	6,355	6,253	5,987	6,246
Income taxes accrued, prior and current years, net of payments	64	74	98	125	117	106	66	116	164	138
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	761	650	691	633	517	924	942	882	934	1,085
b. Other long-term loans	180	211	327	286	285	458	399	248	209	236
All other current liabilities, including excise and sales taxes, and accrued expenses	1,305	1,352	1,199	1,124	1,085	2,705	2,691	2,764	2,609	2,756
Total current liabilities	8,009	7,920	7,057	7,547	6,457	13,356	14,015	13,607	12,923	13,828
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,707	2,740	2,397	2,518	2,500	4,961	4,648	4,433	4,233	4,064
b. Other long-term loans	1,781	1,900	1,794	1,624	1,597	3,484	3,501	3,233	2,936	3,130
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	752	732	786	463	499	1,249	1,222	1,191	1,213	1,184
Total liabilities	13,249	13,291	12,035	12,151	11,053	23,051	23,387	22,464	21,305	22,205
Capital stock and other capital (less treasury stock)	2,643	2,674	2,729	2,062	2,957	6,373	6,132	5,620	6,213	5,333
Retained earnings	6,988	7,991	7,590	8,953	7,602	12,734	11,912	12,874	12,510	13,944
Stockholders' equity	9,631	10,665	10,318	11,015	10,560	19,107	18,044	18,495	18,724	19,277
Total Liabilities and Stockholders' Equity	22,880	23,957	22,353	23,166	21,613	42,158	41,430	40,958	40,029	41,482
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,473	8,007	7,588	7,968	7,510	12,016	11,353	11,487	11,903	11,448
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.76	11.84	11.84	12.17	13.29	10.33	10.24	10.36	10.70	10.65
Trade accounts and trade notes receivable	24.86	26.43	25.42	25.67	23.34	21.98	23.36	23.47	23.62	22.73
Inventories	23.72	24.28	24.24	24.67	23.71	24.16	24.33	24.71	25.19	25.00
Total current assets	63.30	66.48	65.52	66.97	64.62	60.19	61.23	61.27	62.02	60.93
Net property, plant, and equipment	30.34	27.61	27.88	26.95	28.76	31.40	31.17	30.52	29.58	31.13
Short-term debt, including current portion of long-term debt	13.22	10.81	11.39	11.84	9.84	10.54	11.84	10.93	10.40	11.30
Total current liabilities	35.00	33.06	31.57	32.58	29.87	31.68	33.83	33.22	32.29	33.33
Long-term debt	19.62	19.37	18.75	17.88	18.96	20.03	19.67	18.72	17.91	17.34
Total liabilities	57.91	55.48	53.84	52.45	51.14	54.68	56.45	54.85	53.22	53.53
Stockholders' equity	42.09	44.52	46.16	47.55	48.86	45.32	43.55	45.15	46.78	46.47

Table 38.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	756,282	755,843	794,059	773,327	788,258	43,256	43,332	46,095	45,991	45,666
Depreciation, depletion, and amortization of property, plant, and equipment	19,926	19,452	19,450	19,411	20,364	1,059	803	854	867	1,099
All other operating costs and expenses	685,135	679,457	706,665	693,161	713,046	41,681	38,461	40,719	41,102	43,108
Income (loss) from operations	51,221	56,934	67,944	60,755	54,848	516	4,068	4,522	4,022	1,459
Interest expense	11,149	11,249	11,499	11,369	11,461	349	317	373	349	365
All other nonoperating income (expense)	35,041	40,389	38,407	29,923	(1,280)	76	(40)	(52)	(24)	83
Income (loss) before income taxes	75,114	86,074	94,851	79,309	42,107	243	3,712	4,097	3,648	1,176
Provision for current and deferred domestic income taxes	3,238	17,566	19,815	17,529	(15,746)	334	357	364	374	325
Income (loss) after income taxes	71,875	68,508	75,036	61,780	57,853	(92)	3,355	3,733	3,274	852
Cash dividends charged to retained earnings this quarter	17,577	19,859	19,186	22,159	30,892	1,571	1,666	1,946	1,587	1,677
Net income retained in business	54,298	48,649	55,851	39,621	26,961	(1,663)	1,688	1,787	1,687	(825)
Retained earnings at beginning of quarter	917,436	961,791	1,000,856	1,037,954	1,075,915	22,100	21,051	19,282	22,183	22,412
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,053)	(4,832)	(4,327)	(8,833)	(11,199)	(2)	(278)	(62)	(119)	(737)
Retained earnings at end of quarter	964,682	1,005,608	1,052,379	1,068,742	1,091,677	20,435	22,461	21,008	23,752	20,849
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.63	2.57	2.45	2.51	2.58	2.45	1.85	1.85	1.89	2.41
All other operating costs and expenses	90.59	89.89	88.99	89.63	90.46	96.36	88.76	88.34	89.37	94.40
Income (loss) from operations	6.77	7.53	8.56	7.86	6.96	1.19	9.39	9.81	8.74	3.19
Interest expense	1.47	1.49	1.45	1.47	1.45	0.81	0.73	0.81	0.76	0.80
All other nonoperating income (expense)	4.63	5.34	4.84	3.87	(0.16)	0.17	(0.09)	(0.11)	(0.05)	0.18
Income (loss) before income taxes	9.93	11.39	11.95	10.26	5.34	0.56	8.57	8.89	7.93	2.58
Provision for current and deferred domestic income taxes	0.43	2.32	2.50	2.27	(2.00)	0.77	0.82	0.79	0.81	0.71
Income (loss) after income taxes	9.50	9.06	9.45	7.99	7.34	(0.21)	7.74	8.10	7.12	1.87
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.25	19.11	20.69	17.01	9.11	3.04	44.14	47.84	40.58	13.09
After income taxes	16.51	15.21	16.37	13.25	12.51	(1.15)	39.90	43.58	36.42	9.48
Annual rate of profit on total assets:										
Before income taxes	7.80	8.66	9.42	7.76	4.09	1.33	19.75	21.46	18.74	6.03
After income taxes	7.46	6.89	7.45	6.04	5.62	(0.50)	17.85	19.56	16.82	4.36
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.52	1.52	1.53	1.51	1.53	2.24	2.29	2.22	2.22	2.17
Total cash, U.S. Government and other securities, to total current liabilities	0.40	0.38	0.38	0.38	0.41	0.57	0.58	0.57	0.57	0.56
Total stockholders' equity to total debt	2.19	2.21	2.22	2.22	2.16	1.37	1.42	1.44	1.52	1.46

Table 38.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	185,137	175,738	176,906	177,784	191,869	11,229	11,741	12,360	12,449	12,484
Time deposits in the U.S., including negotiable certificates of deposit	22,691	24,459	22,783	21,650	24,742	1,110	907	914	984	898
Total cash on hand and in U.S. banks	207,829	200,197	199,689	199,435	216,611	12,338	12,647	13,274	13,433	13,382
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	131,270	128,584	129,544	132,176	140,904	987	983	985	919	901
Total cash, U.S. Government and other securities	339,099	328,781	329,233	331,611	357,515	13,325	13,631	14,259	14,352	14,283
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	346,060	365,610	370,765	369,022	353,098	19,016	19,873	20,218	20,324	18,830
Inventories	404,089	423,166	432,418	436,098	430,967	16,946	17,155	17,579	18,244	18,656
All other current assets	191,554	192,797	209,024	199,284	194,937	3,108	3,245	3,105	3,019	3,271
Total current assets	1,280,802	1,310,354	1,341,441	1,336,015	1,336,518	52,395	53,904	55,161	55,939	55,040
Property, plant, and equipment	1,177,689	1,202,304	1,219,159	1,231,452	1,258,514	72,010	72,684	73,821	76,155	79,282
Land and mineral rights	60,015	60,311	60,360	61,018	61,411	1,136	1,190	1,128	1,143	1,187
Less: Accumulated depreciation, depletion, and amortization	709,943	725,216	736,548	742,870	756,572	56,289	56,608	57,644	59,329	61,473
Net property, plant, and equipment	527,761	537,398	542,971	549,600	563,354	16,857	17,266	17,306	17,969	18,995
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,045,378	2,127,049	2,144,352	2,203,330	2,218,918	3,594	4,003	3,890	3,945	4,050
Total Assets	3,853,941	3,974,801	4,028,764	4,088,945	4,118,789	72,847	75,174	76,357	77,852	78,086
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	29,028	30,285	30,226	30,626	28,241	3,508	3,623	3,696	3,430	3,413
b. Other short-term loans, including commercial paper	30,405	29,935	30,735	32,386	28,350	1,414	983	1,169	1,177	1,633
Trade accounts and trade notes payable	260,790	276,147	280,070	274,686	270,545	9,748	10,012	10,564	10,665	10,482
Income taxes accrued, prior and current years, net of payments	15,610	19,338	17,627	17,863	17,682	283	339	443	487	274
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	16,348	17,933	19,664	18,977	19,895	1,795	1,787	1,980	2,069	2,129
b. Other long-term loans	35,413	42,391	45,998	46,234	48,261	1,215	1,211	1,516	1,954	2,183
All other current liabilities, including excise and sales taxes, and accrued expenses	455,385	446,312	452,909	461,596	462,666	5,406	5,562	5,481	5,381	5,238
Total current liabilities	842,980	862,340	877,229	882,367	875,640	23,369	23,516	24,849	25,163	25,353
Long-term debt, due in more than 1 year:										
a. Loans from banks	172,069	175,139	173,844	177,453	180,727	7,267	7,652	7,133	7,444	7,705
b. Other long-term loans	512,959	519,864	526,755	535,068	551,898	8,120	8,414	8,263	7,615	7,583
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	584,163	615,912	617,578	629,105	661,154	2,174	1,961	1,851	1,667	1,491
Total liabilities	2,112,171	2,173,255	2,195,407	2,223,993	2,269,418	40,930	41,543	42,097	41,889	42,132
Capital stock and other capital (less treasury stock)	777,089	795,938	780,978	796,210	757,694	11,482	11,170	13,252	12,211	15,105
Retained earnings	964,682	1,005,608	1,052,379	1,068,742	1,091,677	20,435	22,461	21,008	23,752	20,849
Stockholders' equity	1,741,771	1,801,546	1,833,358	1,864,952	1,849,371	31,917	33,631	34,260	35,963	35,954
Total Liabilities and Stockholders' Equity	3,853,941	3,974,801	4,028,764	4,088,945	4,118,789	72,847	75,174	76,357	77,852	78,086
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	437,823	448,014	464,212	453,648	460,878	29,026	30,388	30,312	30,776	29,687
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.80	8.27	8.17	8.11	8.68	18.29	18.13	18.67	18.43	18.29
Trade accounts and trade notes receivable	8.98	9.20	9.20	9.02	8.57	26.10	26.44	26.48	26.11	24.11
Inventories	10.49	10.65	10.73	10.67	10.46	23.26	22.82	23.02	23.43	23.89
Total current assets	33.23	32.97	33.30	32.67	32.45	71.93	71.71	72.24	71.85	70.49
Net property, plant, and equipment	13.69	13.52	13.48	13.44	13.68	23.14	22.97	22.66	23.08	24.33
Short-term debt, including current portion of long-term debt	2.89	3.03	3.14	3.14	3.03	10.89	10.11	10.95	11.09	11.98
Total current liabilities	21.87	21.70	21.77	21.58	21.26	32.08	31.28	32.54	32.32	32.47
Long-term debt	17.77	17.49	17.39	17.43	17.79	21.12	21.37	20.16	19.34	19.58
Total liabilities	54.81	54.68	54.49	54.39	55.10	56.19	55.26	55.13	53.81	53.96
Stockholders' equity	45.19	45.32	45.51	45.61	44.90	43.81	44.74	44.87	46.19	46.04

Table 39.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	21,119	20,744	22,527	20,762	21,072	30,387	30,483	32,543	32,154	31,403
Depreciation, depletion, and amortization of property, plant, and equipment	416	373	418	405	458	690	675	675	676	741
All other operating costs and expenses	19,722	18,716	20,043	18,767	19,668	28,121	27,575	28,910	28,893	28,890
Income (loss) from operations	981	1,655	2,066	1,589	947	1,576	2,233	2,958	2,586	1,771
Interest expense	161	136	148	149	168	259	249	260	239	263
All other nonoperating income (expense)	38	54	17	79	35	102	(44)	(71)	(99)	27
Income (loss) before income taxes	859	1,573	1,935	1,520	813	1,419	1,941	2,627	2,248	1,535
Provision for current and deferred domestic income taxes	123	171	218	153	160	267	320	349	342	259
Income (loss) after income taxes	736	1,402	1,718	1,367	654	1,151	1,621	2,278	1,906	1,276
Cash dividends charged to retained earnings this quarter	618	657	1,120	568	1,131	1,124	1,058	955	770	1,142
Net income retained in business	117	746	597	798	(478)	27	563	1,323	1,136	134
Retained earnings at beginning of quarter	14,709	14,823	14,821	12,578	16,439	17,119	14,226	17,313	17,576	19,321
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(157)	(125)	(145)	(221)	175	82	(64)	(26)	(291)	(61)
Retained earnings at end of quarter	14,669	15,443	15,274	13,156	16,136	17,228	14,725	18,610	18,421	19,394
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.97	1.80	1.85	1.95	2.17	2.27	2.21	2.07	2.10	2.36
All other operating costs and expenses	93.38	90.22	88.98	90.39	93.34	92.54	90.46	88.84	89.86	92.00
Income (loss) from operations	4.65	7.98	9.17	7.65	4.49	5.19	7.33	9.09	8.04	5.64
Interest expense	0.76	0.65	0.66	0.72	0.80	0.85	0.82	0.80	0.74	0.84
All other nonoperating income (expense)	0.18	0.26	0.08	0.38	0.17	0.34	(0.14)	(0.22)	(0.31)	0.09
Income (loss) before income taxes	4.07	7.59	8.59	7.32	3.86	4.67	6.37	8.07	6.99	4.89
Provision for current and deferred domestic income taxes	0.58	0.83	0.97	0.74	0.76	0.88	1.05	1.07	1.06	0.82
Income (loss) after income taxes	3.48	6.76	7.62	6.58	3.10	3.79	5.32	7.00	5.93	4.06
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.18	29.65	34.05	26.44	13.64	15.68	21.53	27.58	22.73	16.54
After income taxes	13.86	26.43	30.22	23.78	10.96	12.73	17.98	23.92	19.27	13.75
Annual rate of profit on total assets:										
Before income taxes	8.26	15.05	17.73	14.01	7.50	7.81	10.66	14.19	11.99	8.25
After income taxes	7.08	13.42	15.73	12.60	6.02	6.34	8.90	12.31	10.16	6.85
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.45	2.40	2.44	2.52	2.49	2.15	2.16	2.24	2.28	2.17
Total cash, U.S. Government and other securities, to total current liabilities	0.52	0.52	0.55	0.57	0.56	0.44	0.43	0.45	0.46	0.44
Total stockholders' equity to total debt	1.95	1.88	2.03	2.10	2.28	1.92	1.93	2.09	2.24	1.93

Table 39.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,814	5,081	5,450	5,559	5,619	8,184	7,974	8,232	8,360	8,277
Time deposits in the U.S., including negotiable certificates of deposit	736	770	697	569	594	758	889	1,023	969	808
Total cash on hand and in U.S. banks	5,549	5,851	6,146	6,127	6,214	8,943	8,863	9,256	9,329	9,085
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	836	687	910	759	574	1,004	946	961	1,016	1,086
Total cash, U.S. Government and other securities	6,386	6,538	7,056	6,887	6,788	9,947	9,809	10,217	10,346	10,171
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,721	10,848	11,218	11,194	10,437	16,427	16,686	17,320	17,565	16,362
Inventories	11,190	10,950	11,255	11,021	11,245	19,084	19,677	20,210	20,455	20,266
All other current assets	1,678	1,570	1,614	1,617	1,816	3,181	3,119	3,140	2,779	2,859
Total current assets	29,975	29,906	31,143	30,719	30,285	48,639	49,292	50,887	51,145	49,657
Property, plant, and equipment	29,427	29,861	31,458	30,564	31,633	45,508	45,929	45,776	47,000	47,569
Land and mineral rights	572	493	520	547	573	1,008	1,018	1,008	1,081	1,086
Less: Accumulated depreciation, depletion, and amortization	20,867	21,032	22,139	21,196	21,871	30,304	30,867	30,733	31,382	31,226
Net property, plant, and equipment	9,132	9,321	9,839	9,915	10,335	16,212	16,080	16,051	16,698	17,430
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,455	2,584	2,681	2,768	2,777	7,810	7,464	7,112	7,173	7,397
Total Assets	41,563	41,811	43,662	43,402	43,397	72,660	72,836	74,050	75,016	74,485
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,914	1,892	1,916	2,127	2,105	3,478	3,635	3,868	3,869	4,056
b. Other short-term loans, including commercial paper	397	516	344	170	516	723	709	740	660	580
Trade accounts and trade notes payable	5,302	5,487	5,545	5,273	4,724	9,388	9,363	9,229	8,857	8,583
Income taxes accrued, prior and current years, net of payments	108	129	122	77	163	240	223	328	366	316
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	918	1,009	889	909	1,014	1,651	1,541	1,507	1,546	1,467
b. Other long-term loans	451	576	693	539	413	925	1,019	777	720	731
All other current liabilities, including excise and sales taxes, and accrued expenses	3,159	2,858	3,248	3,090	3,218	6,219	6,319	6,254	6,462	7,157
Total current liabilities	12,249	12,468	12,758	12,185	12,153	22,625	22,809	22,703	22,480	22,890
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,462	3,623	3,933	4,093	4,164	6,374	6,178	5,926	5,604	6,030
b. Other long-term loans	3,768	3,700	3,410	3,093	2,253	5,669	5,613	5,374	5,232	6,339
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	857	795	825	1,037	969	1,810	2,173	1,942	2,136	2,096
Total liabilities	20,335	20,586	20,927	20,408	19,539	36,478	36,774	35,944	35,453	37,355
Capital stock and other capital (less treasury stock)	6,559	5,782	7,462	9,839	7,722	18,955	21,337	19,495	21,143	17,736
Retained earnings	14,669	15,443	15,274	13,156	16,136	17,228	14,725	18,610	18,421	19,394
Stockholders' equity	21,228	21,225	22,736	22,994	23,858	36,183	36,062	38,106	39,563	37,130
Total Liabilities and Stockholders' Equity	41,563	41,811	43,662	43,402	43,397	72,660	72,836	74,050	75,016	74,485
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	17,726	17,438	18,385	18,534	18,132	26,014	26,483	28,184	28,666	26,767
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	15.36	15.64	16.16	15.87	15.64	13.69	13.47	13.80	13.79	13.65
Trade accounts and trade notes receivable	25.80	25.95	25.69	25.79	24.05	22.61	22.91	23.39	23.42	21.97
Inventories	26.92	26.19	25.78	25.39	25.91	26.26	27.02	27.29	27.27	27.21
Total current assets	72.12	71.53	71.33	70.78	69.79	66.94	67.68	68.72	68.18	66.67
Net property, plant, and equipment	21.97	22.29	22.53	22.84	23.81	22.31	22.08	21.68	22.26	23.40
Short-term debt, including current portion of long-term debt	8.85	9.55	8.80	8.63	9.33	9.33	9.48	9.31	9.06	9.18
Total current liabilities	29.47	29.82	29.22	28.07	28.00	31.14	31.32	30.66	29.97	30.73
Long-term debt	17.39	17.51	16.82	16.56	14.79	16.57	16.19	15.26	14.45	16.61
Total liabilities	48.93	49.24	47.93	47.02	45.02	50.20	50.49	48.54	47.26	50.15
Stockholders' equity	51.07	50.76	52.07	52.98	54.98	49.80	49.51	51.46	52.74	49.85

Table 40.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food				
	Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	151,318	145,398	144,106	149,010	160,267
Depreciation, depletion, and amortization of property, plant, and equipment	2,734	2,595	2,645	2,685	2,833
All other operating costs and expenses	137,855	132,557	131,713	135,242	147,102
Income (loss) from operations	10,730	10,245	9,748	11,083	10,332
Interest expense	2,615	2,462	2,587	2,452	2,492
Dividend income	23	27	40	34	119
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1,322)	(997)	(1,060)	(1,140)	(1,096)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(532)	(929)	(1)	(856)	(312)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,733	1,887	1,599	2,450	2,230
Income (loss) before income taxes	8,017	7,770	7,739	9,120	8,782
Provision for current and deferred domestic income taxes:					
a. Federal	1,557	1,481	1,490	1,747	1,662
b. Other	207	272	228	241	145
Income (loss) after income taxes	6,253	6,017	6,022	7,131	6,975
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,253	6,017	6,022	7,131	6,975
Cash dividends charged to retained earnings in this quarter	2,611	2,383	2,607	2,172	2,404
Net income retained in business	3,642	3,635	3,415	4,960	4,571
Retained earnings at beginning of quarter	163,584	166,209	168,625	170,542	173,705
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(428)	(367)	(506)	(567)	(332)
Retained earnings at end of quarter	166,798	169,476	171,534	174,935	177,944
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.81	1.79	1.84	1.80	1.77
All other operating costs and expenses	91.10	91.17	91.40	90.76	91.79
Income (loss) from operations	7.09	7.05	6.76	7.44	6.45
Interest expense	1.73	1.69	1.80	1.65	1.55
Dividend income	0.02	0.02	0.03	0.02	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.87)	(0.69)	(0.74)	(0.77)	(0.68)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.35)	(0.64)	0.00	(0.57)	(0.19)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.15	1.30	1.11	1.64	1.39
Income (loss) before income taxes	5.30	5.34	5.37	6.12	5.48
Provision for current and deferred domestic income taxes	1.17	1.21	1.19	1.33	1.13
Income (loss) after income taxes	4.13	4.14	4.18	4.79	4.35
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.59	14.78	14.75	17.12	15.98
After income taxes	12.16	11.45	11.48	13.39	12.69
Annual rate of profit on total assets:					
Before income taxes	6.03	5.81	5.70	6.60	6.32
After income taxes	4.70	4.50	4.44	5.16	5.02

Table 40.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food				
	Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	10,471	10,132	12,038	12,831	14,173
Time deposits in the U.S., including negotiable certificates of deposit	1,291	976	3,901	3,934	4,044
Cash and deposits outside the U.S.	222	207	239	549	516
Total cash on hand and in banks	11,985	11,315	16,178	17,313	18,732
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	66	71	168	76	22
b. Other, due in 1 year or less	759	699	609	572	565
Commercial and finance company paper of U.S. issuers	177	232	249	209	240
State and local government securities, due in 1 year or less	143	146	153	153	154
Foreign securities, due in 1 year or less	1	2	6	2	5
Other short-term financial investments	986	938	1,027	1,250	1,115
Total cash, U.S. Government and other securities	14,117	13,403	18,391	19,576	20,833
Trade receivables from the U.S. Government	97	90	81	90	102
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	44,289	42,671	43,792	45,166	47,667
Total receivables	44,387	42,761	43,873	45,257	47,769
Inventories	62,305	62,061	59,721	64,921	66,536
All other current assets	21,785	22,368	22,894	23,508	24,301
Total current assets	142,593	140,592	144,880	153,261	159,438
Property, plant, and equipment	192,148	194,013	197,374	201,415	208,946
Land and mineral rights	5,248	5,158	5,247	5,280	5,317
Less: Accumulated depreciation, depletion, and amortization	104,317	105,404	107,266	110,215	115,550
Net property, plant, and equipment	93,080	93,767	95,355	96,481	98,714
U.S. Treasury and Federal agency securities, due in more than 1 year	10	13	19	19	19
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	296,078	300,740	302,763	303,193	298,000
Total Assets	531,761	535,112	543,017	552,954	556,171
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	7,127	6,815	7,212	7,812	7,197
b. Commercial paper	9,655	14,036	11,326	10,439	11,084
c. Other short-term loans	1,682	1,117	1,026	2,969	1,652
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	40,077	35,715	35,974	38,201	40,229
Income taxes accrued, prior and current years, net of payments:					
a. Federal	923	1,491	1,335	1,407	816
b. Other	681	660	718	444	476
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,589	3,378	2,542	3,110	3,535
b. Bonds and debentures	7,876	5,469	5,477	6,416	8,090
c. Other long-term loans	4,693	6,019	6,194	6,521	4,062
All other current liabilities, including excise and sales taxes, and accrued expenses	38,741	37,494	38,668	41,481	38,423
Total current liabilities	115,043	112,195	110,472	118,799	115,564
Long-term debt, due in more than 1 year:					
a. Loans from banks	38,484	39,573	41,197	39,997	40,125
b. Bonds and debentures	53,129	52,275	58,642	58,049	59,066
c. Other long-term loans	61,701	60,343	60,441	59,972	58,208
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,667	60,433	62,395	63,120	63,424
Total liabilities	326,024	324,818	333,147	339,938	336,388
Capital stock and other capital	94,753	94,593	96,330	96,344	101,133
Retained earnings	166,798	169,476	171,534	174,935	177,944
Cumulative foreign currency translation adjustment	(377)	142	(820)	(1,057)	(649)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(16,097)	(14,490)	(17,555)	(17,194)	(18,577)
Less: Treasury stock at cost	39,341	39,427	39,619	40,011	40,068
Stockholders' equity	205,737	210,294	209,871	213,017	219,783
Total Liabilities and Stockholders' Equity	531,761	535,112	543,017	552,954	556,171
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	27,550	28,397	34,408	34,462	43,874

Table 41.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	40,588	38,756	43,873	43,625	42,314
Depreciation, depletion, and amortization of property, plant, and equipment	1,204	1,189	1,193	1,187	1,281
All other operating costs and expenses	31,783	30,154	33,535	32,820	33,390
Income (loss) from operations	7,602	7,412	9,145	9,618	7,644
Interest expense	1,915	1,636	1,683	1,602	1,422
Dividend income	69	127	18	30	8
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	190	634	(320)	737	(528)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(535)	(56)	37	(1,022)	(301)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,755	3,741	4,538	4,894	3,467
Income (loss) before income taxes	9,166	10,222	11,735	12,655	8,867
Provision for current and deferred domestic income taxes:					
a. Federal	1,987	2,534	2,613	2,393	1,492
b. Other	395	11	327	387	357
Income (loss) after income taxes	6,784	7,677	8,794	9,875	7,019
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,784	7,677	8,794	9,875	7,019
Cash dividends charged to retained earnings in this quarter	3,519	3,830	3,669	3,894	4,224
Net income retained in business	3,264	3,848	5,125	5,981	2,795
Retained earnings at beginning of quarter	128,705	132,110	134,730	139,853	146,123
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	380	(2)	(75)	(314)	211
Retained earnings at end of quarter	132,350	135,955	139,781	145,521	149,129
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.97	3.07	2.72	2.72	3.03
All other operating costs and expenses	78.31	77.81	76.44	75.23	78.91
Income (loss) from operations	18.73	19.13	20.84	22.05	18.06
Interest expense	4.72	4.22	3.84	3.67	3.36
Dividend income	0.17	0.33	0.04	0.07	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.47	1.64	(0.73)	1.69	(1.25)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.32)	(0.14)	0.08	(2.34)	(0.71)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.25	9.65	10.34	11.22	8.19
Income (loss) before income taxes	22.58	26.38	26.75	29.01	20.96
Provision for current and deferred domestic income taxes	5.87	6.57	6.70	6.37	4.37
Income (loss) after income taxes	16.71	19.81	20.05	22.64	16.59
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.18	27.08	31.58	32.85	23.09
After income taxes	18.64	20.34	23.67	25.64	18.27
Annual rate of profit on total assets:					
Before income taxes	10.67	11.66	13.54	14.22	9.78
After income taxes	7.89	8.76	10.15	11.10	7.74

Table 41.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	9,323	8,842	8,256	10,787	9,929
Time deposits in the U.S., including negotiable certificates of deposit	4,499	5,730	1,841	2,379	4,707
Cash and deposits outside the U.S.	12	12	11	3	3
Total cash on hand and in banks	13,835	14,584	10,108	13,169	14,639
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	22	2	2	3	21
State and local government securities, due in 1 year or less	109	109	109	110	110
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,950	1,631	1,182	1,217	1,768
Total cash, U.S. Government and other securities	15,915	16,326	11,401	14,498	16,538
Trade receivables from the U.S. Government	28	24	27	30	31
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,273	10,330	11,198	11,437	10,543
Total receivables	10,301	10,355	11,225	11,467	10,575
Inventories	16,066	16,612	16,814	17,505	17,995
All other current assets	15,619	15,961	15,356	15,660	15,187
Total current assets	57,902	59,254	54,796	59,129	60,295
Property, plant, and equipment	71,733	71,817	72,675	73,896	75,288
Land and mineral rights	3,292	3,275	3,282	3,349	3,382
Less: Accumulated depreciation, depletion, and amortization	33,650	34,216	35,000	35,694	36,648
Net property, plant, and equipment	41,375	40,875	40,957	41,551	42,023
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	3	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	244,465	250,534	250,966	255,247	260,405
Total Assets	343,742	350,664	346,722	355,928	362,722
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	501	538	598	510	487
b. Commercial paper	12,340	12,566	15,073	15,301	16,289
c. Other short-term loans	3,055	1,301	3,469	1,086	1,300
Advances and prepayments by the U.S. Government	13	0	0	0	0
Trade accounts and trade notes payable	7,703	7,286	7,445	7,727	8,264
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,831	1,878	1,772	1,358	991
b. Other	281	325	185	147	(306)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	951	1,012	509	494	636
b. Bonds and debentures	4,153	5,582	5,491	4,556	5,459
c. Other long-term loans	3,604	2,834	1,099	1,349	868
All other current liabilities, including excise and sales taxes, and accrued expenses	26,445	27,852	22,753	24,326	24,691
Total current liabilities	60,876	61,175	58,395	56,853	58,678
Long-term debt, due in more than 1 year:					
a. Loans from banks	4,606	4,378	4,702	5,120	5,399
b. Bonds and debentures	43,864	45,074	44,737	49,754	47,748
c. Other long-term loans	28,471	30,257	29,778	29,042	30,661
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	60,345	58,798	60,488	61,073	66,590
Total liabilities	198,162	199,681	198,100	201,842	209,077
Capital stock and other capital	114,133	114,562	114,565	114,578	113,580
Retained earnings	132,350	135,955	139,781	145,521	149,129
Cumulative foreign currency translation adjustment	(4,182)	(1,511)	(5,671)	(4,794)	(3,935)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,871)	(13,771)	(13,780)	(13,171)	(14,949)
Less: Treasury stock at cost	82,849	84,252	86,273	88,049	90,180
Stockholders' equity	145,580	150,983	148,621	154,086	153,646
Total Liabilities and Stockholders' Equity	343,742	350,664	346,722	355,928	362,722
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	(2,975)	(1,921)	(3,599)	2,277	1,616

Table 42.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	6,123	6,428	6,917	6,954	6,728
Depreciation, depletion, and amortization of property, plant, and equipment	171	166	176	191	187
All other operating costs and expenses	5,825	6,122	6,471	6,391	6,230
Income (loss) from operations	126	139	271	371	311
Interest expense	90	91	104	86	86
Dividend income	4	3	3	6	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	6	8	23	13	2
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(51)	52	(65)	(30)	(37)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	76	73	66	74	76
Income (loss) before income taxes	72	184	193	349	270
Provision for current and deferred domestic income taxes:					
a. Federal	46	29	14	53	41
b. Other	4	2	0	6	7
Income (loss) after income taxes	22	154	179	290	222
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	22	154	179	290	222
Cash dividends charged to retained earnings in this quarter	147	50	97	68	186
Net income retained in business	(125)	103	82	222	36
Retained earnings at beginning of quarter	6,629	5,942	5,683	5,899	6,221
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(38)	(19)	(55)	80	(5)
Retained earnings at end of quarter	6,467	6,027	5,711	6,201	6,252
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.79	2.59	2.54	2.75	2.78
All other operating costs and expenses	95.15	95.24	93.55	91.91	92.59
Income (loss) from operations	2.06	2.17	3.91	5.34	4.62
Interest expense	1.47	1.41	1.50	1.24	1.28
Dividend income	0.06	0.05	0.05	0.09	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.10	0.12	0.33	0.19	0.03
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.83)	0.80	(0.95)	(0.43)	(0.55)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.24	1.14	0.95	1.07	1.13
Income (loss) before income taxes	1.17	2.87	2.80	5.01	4.01
Provision for current and deferred domestic income taxes	0.81	0.48	0.20	0.84	0.71
Income (loss) after income taxes	0.36	2.39	2.59	4.17	3.30
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	2.30	5.81	6.04	10.43	8.26
After income taxes	0.71	4.84	5.60	8.68	6.80
Annual rate of profit on total assets:					
Before income taxes	1.17	2.96	3.04	5.47	4.25
After income taxes	0.36	2.47	2.82	4.55	3.50

Table 42.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	471	409	524	637	676
Time deposits in the U.S., including negotiable certificates of deposit	0	11	17	4	3
Cash and deposits outside the U.S.	0	1	0	2	1
Total cash on hand and in banks	471	420	541	643	680
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	93	106	138	225	301
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	2	2	2	3	6
State and local government securities, due in 1 year or less	509	497	479	435	420
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	118	13	11	13	12
Total cash, U.S. Government and other securities	1,193	1,038	1,172	1,318	1,419
Trade receivables from the U.S. Government	24	14	13	9	19
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	3,109	3,456	3,514	3,462	3,123
Total receivables	3,132	3,470	3,526	3,471	3,143
Inventories	4,252	4,298	4,336	4,290	4,357
All other current assets	1,965	1,792	1,833	1,828	1,817
Total current assets	10,542	10,598	10,868	10,907	10,737
Property, plant, and equipment	15,188	15,917	16,956	17,039	17,294
Land and mineral rights	231	209	250	241	250
Less: Accumulated depreciation, depletion, and amortization	10,549	11,024	11,628	11,708	11,951
Net property, plant, and equipment	4,870	5,102	5,578	5,572	5,593
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,120	9,182	8,983	8,991	9,099
Total Assets	24,533	24,883	25,429	25,469	25,428
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	262	339	300	296	362
b. Commercial paper	1	2	1	1	2
c. Other short-term loans	117	134	232	220	333
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,550	2,625	2,891	2,857	2,895
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(29)	(35)	30	47	59
b. Other	1	1	2	2	9
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	892	581	542	534	523
b. Bonds and debentures	3	3	3	3	9
c. Other long-term loans	63	88	38	45	54
All other current liabilities, including excise and sales taxes, and accrued expenses	1,715	1,552	1,675	1,890	1,810
Total current liabilities	5,576	5,290	5,715	5,894	6,055
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,504	3,810	3,893	3,356	3,336
b. Bonds and debentures	434	433	314	312	305
c. Other long-term loans	635	792	888	852	919
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,954	1,867	1,810	1,687	1,743
Total liabilities	12,103	12,192	12,621	12,101	12,358
Capital stock and other capital	7,167	7,536	8,052	8,089	7,519
Retained earnings	6,467	6,027	5,711	6,201	6,252
Cumulative foreign currency translation adjustment	(21)	65	(37)	(26)	(12)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(468)	(206)	(184)	(161)	63
Less: Treasury stock at cost	715	732	733	734	751
Stockholders' equity	12,430	12,691	12,809	13,368	13,071
Total Liabilities and Stockholders' Equity	24,533	24,883	25,429	25,469	25,428
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	4,966	5,308	5,153	5,013	4,682

Table 43.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	19,484	17,712	18,074	19,874	19,916
Depreciation, depletion, and amortization of property, plant, and equipment	395	384	382	378	398
All other operating costs and expenses	17,414	15,929	16,140	17,454	17,378
Income (loss) from operations	1,675	1,399	1,552	2,042	2,140
Interest expense	290	282	248	273	290
Dividend income	8	5	2	7	30
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	64	88	75	71	47
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	186	(22)	(31)	(39)	(297)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	598	748	765	1,004	634
Income (loss) before income taxes	2,242	1,936	2,114	2,812	2,264
Provision for current and deferred domestic income taxes:					
a. Federal	327	432	551	622	371
b. Other	61	55	70	70	24
Income (loss) after income taxes	1,853	1,450	1,493	2,120	1,869
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,853	1,450	1,493	2,120	1,869
Cash dividends charged to retained earnings in this quarter	473	478	489	463	621
Net income retained in business	1,380	972	1,004	1,657	1,248
Retained earnings at beginning of quarter	25,045	24,725	24,894	25,686	26,443
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,045)	(757)	(460)	(808)	(801)
Retained earnings at end of quarter	25,380	24,940	25,438	26,535	26,890
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.02	2.17	2.12	1.90	2.00
All other operating costs and expenses	89.38	89.93	89.30	87.82	87.26
Income (loss) from operations	8.60	7.90	8.59	10.27	10.74
Interest expense	1.49	1.59	1.37	1.37	1.46
Dividend income	0.04	0.03	0.01	0.03	0.15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.33	0.50	0.41	0.36	0.23
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.96	(0.13)	(0.17)	(0.19)	(1.49)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.07	4.23	4.23	5.05	3.18
Income (loss) before income taxes	11.51	10.93	11.70	14.15	11.37
Provision for current and deferred domestic income taxes	2.00	2.75	3.44	3.48	1.98
Income (loss) after income taxes	9.51	8.18	8.26	10.67	9.38
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	26.28	22.61	24.46	31.65	24.98
After income taxes	21.72	16.93	17.27	23.86	20.62
Annual rate of profit on total assets:					
Before income taxes	13.49	11.55	12.65	16.43	13.23
After income taxes	11.15	8.65	8.93	12.39	10.92

Table 43.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	4,209	3,287	3,448	3,065	3,901
Time deposits in the U.S., including negotiable certificates of deposit	94	40	35	22	188
Cash and deposits outside the U.S.	460	497	458	374	373
Total cash on hand and in banks	4,763	3,823	3,940	3,461	4,461
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	130	135	0	0	0
b. Other, due in 1 year or less	0	0	0	0	109
Commercial and finance company paper of U.S. issuers	75	83	102	132	54
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	250	142	211	197	234
Total cash, U.S. Government and other securities	5,217	4,183	4,253	3,790	4,859
Trade receivables from the U.S. Government	10	9	6	5	6
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,934	8,036	7,395	8,410	7,975
Total receivables	7,944	8,045	7,401	8,415	7,981
Inventories	11,890	11,542	11,841	12,251	11,777
All other current assets	2,566	2,549	2,441	2,776	2,687
Total current assets	27,617	26,319	25,936	27,232	27,304
Property, plant, and equipment	17,945	17,994	18,160	18,908	19,054
Land and mineral rights	494	505	519	544	543
Less: Accumulated depreciation, depletion, and amortization	11,184	11,355	11,533	11,950	12,013
Net property, plant, and equipment	7,254	7,143	7,147	7,503	7,584
U.S. Treasury and Federal agency securities, due in more than 1 year	12	12	13	13	14
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	31,578	33,550	33,741	33,711	33,521
Total Assets	66,461	67,025	66,837	68,459	68,423
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	710	581	607	411	359
b. Commercial paper	284	683	685	744	17
c. Other short-term loans	178	191	112	164	236
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	4,255	4,032	4,277	4,598	4,703
Income taxes accrued, prior and current years, net of payments:					
a. Federal	44	422	490	658	123
b. Other	(48)	(475)	(438)	(387)	(30)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	109	134	53	64	340
b. Bonds and debentures	289	290	257	433	422
c. Other long-term loans	434	208	195	184	247
All other current liabilities, including excise and sales taxes, and accrued expenses	5,228	5,212	4,950	5,404	5,235
Total current liabilities	11,484	11,278	11,188	12,271	11,651
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,125	2,391	2,035	2,103	2,107
b. Bonds and debentures	8,553	8,705	8,482	8,193	7,925
c. Other long-term loans	2,244	2,398	2,516	2,726	2,487
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	7,926	8,001	8,045	7,622	8,007
Total liabilities	32,332	32,773	32,266	32,916	32,177
Capital stock and other capital	17,048	17,644	17,989	18,141	18,658
Retained earnings	25,380	24,940	25,438	26,535	26,890
Cumulative foreign currency translation adjustment	75	261	28	(51)	19
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,640)	(1,768)	(1,779)	(1,756)	(1,890)
Less: Treasury stock at cost	6,734	6,825	7,106	7,325	7,432
Stockholders' equity	34,129	34,252	34,571	35,544	36,246
Total Liabilities and Stockholders' Equity	66,461	67,025	66,837	68,459	68,423
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,133	15,041	14,749	14,961	15,652

Table 44.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	28,548	28,256	28,726	29,102	28,605
Depreciation, depletion, and amortization of property, plant, and equipment	1,297	1,358	1,342	1,323	1,298
All other operating costs and expenses	25,216	25,052	25,512	25,355	25,559
Income (loss) from operations	2,035	1,846	1,873	2,425	1,749
Interest expense	818	845	778	782	656
Dividend income	70	97	81	29	27
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	69	12	158	200	102
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(184)	(51)	15	(153)	(8)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	267	399	190	342	406
Income (loss) before income taxes	1,439	1,459	1,539	2,060	1,621
Provision for current and deferred domestic income taxes:					
a. Federal	236	491	303	403	339
b. Other	93	24	68	129	73
Income (loss) after income taxes	1,110	943	1,168	1,527	1,208
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,110	943	1,168	1,527	1,208
Cash dividends charged to retained earnings in this quarter	693	513	531	447	856
Net income retained in business	417	430	636	1,081	352
Retained earnings at beginning of quarter	20,087	19,616	19,501	20,512	22,410
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(183)	9	133	(98)	(122)
Retained earnings at end of quarter	20,322	20,055	20,271	21,494	22,639
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.54	4.81	4.67	4.55	4.54
All other operating costs and expenses	88.33	88.66	88.81	87.12	89.35
Income (loss) from operations	7.13	6.53	6.52	8.33	6.11
Interest expense	2.87	2.99	2.71	2.69	2.29
Dividend income	0.25	0.34	0.28	0.10	0.10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.24	0.04	0.55	0.69	0.36
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.65)	(0.18)	0.05	(0.52)	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.94	1.41	0.66	1.17	1.42
Income (loss) before income taxes	5.04	5.16	5.36	7.08	5.67
Provision for current and deferred domestic income taxes	1.15	1.83	1.29	1.83	1.44
Income (loss) after income taxes	3.89	3.34	4.06	5.25	4.22
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.02	13.25	13.98	18.30	14.54
After income taxes	10.05	8.57	10.60	13.57	10.83
Annual rate of profit on total assets:					
Before income taxes	4.31	4.29	4.51	5.97	4.83
After income taxes	3.32	2.77	3.42	4.43	3.60

Table 44.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	3,081	2,282	2,691	2,364	2,439
Time deposits in the U.S., including negotiable certificates of deposit	2,623	659	612	752	724
Cash and deposits outside the U.S.	10	13	12	12	7
Total cash on hand and in banks	5,714	2,954	3,314	3,128	3,169
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	0	25	24
State and local government securities, due in 1 year or less	4	5	4	3	2
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	773	641	846	1,034	778
Total cash, U.S. Government and other securities	6,492	3,600	4,165	4,190	3,973
Trade receivables from the U.S. Government	16	15	16	8	8
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,393	12,535	12,666	13,220	12,476
Total receivables	12,408	12,550	12,683	13,229	12,484
Inventories	11,283	11,702	11,855	11,594	11,515
All other current assets	4,263	4,560	4,810	5,320	5,443
Total current assets	34,446	32,412	33,513	34,333	33,416
Property, plant, and equipment	106,196	107,713	108,519	107,798	106,825
Land and mineral rights	3,354	3,323	3,300	3,310	3,353
Less: Accumulated depreciation, depletion, and amortization	60,452	60,535	61,192	61,169	61,085
Net property, plant, and equipment	49,097	50,501	50,626	49,939	49,094
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	50,063	53,071	52,410	53,752	51,821
Total Assets	133,607	135,985	136,549	138,023	134,330
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	529	589	948	1,005	1,076
b. Commercial paper	263	191	254	253	253
c. Other short-term loans	741	778	773	782	909
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	9,126	8,871	9,539	9,788	9,001
Income taxes accrued, prior and current years, net of payments:					
a. Federal	258	363	469	463	389
b. Other	24	60	59	65	51
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,806	2,068	1,334	1,391	1,735
b. Bonds and debentures	568	599	328	182	231
c. Other long-term loans	328	306	310	122	129
All other current liabilities, including excise and sales taxes, and accrued expenses	8,368	8,287	8,553	9,094	8,788
Total current liabilities	22,011	22,111	22,568	23,144	22,561
Long-term debt, due in more than 1 year:					
a. Loans from banks	22,255	19,686	18,695	17,909	18,536
b. Bonds and debentures	14,101	13,536	14,542	14,492	10,578
c. Other long-term loans	9,083	14,164	14,498	14,379	13,986
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,955	22,461	22,197	23,078	24,069
Total liabilities	89,406	91,959	92,500	93,003	89,730
Capital stock and other capital	34,312	33,477	34,240	33,861	32,782
Retained earnings	20,322	20,055	20,271	21,494	22,639
Cumulative foreign currency translation adjustment	(478)	(124)	(971)	(1,007)	(834)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,049)	(4,912)	(4,926)	(4,551)	(5,299)
Less: Treasury stock at cost	4,906	4,470	4,564	4,777	4,688
Stockholders' equity	44,201	44,026	44,049	45,021	44,601
Total Liabilities and Stockholders' Equity	133,607	135,985	136,549	138,023	134,330
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	12,435	10,301	10,945	11,189	10,855

Table 45.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	8,371	8,075	8,578	8,291	8,133
Depreciation, depletion, and amortization of property, plant, and equipment	381	386	394	386	369
All other operating costs and expenses	7,442	7,172	7,491	7,315	7,168
Income (loss) from operations	548	516	693	590	595
Interest expense	339	328	339	346	320
Dividend income	5	1	38	3	2
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	62	(4)	29	34	17
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(957)	(188)	(99)	(20)	(1,019)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	287	163	98	200	169
Income (loss) before income taxes	(393)	160	419	462	(557)
Provision for current and deferred domestic income taxes:					
a. Federal	29	14	(77)	(1)	143
b. Other	23	8	13	3	2
Income (loss) after income taxes	(445)	139	483	459	(701)
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(445)	139	483	459	(701)
Cash dividends charged to retained earnings in this quarter	246	210	267	141	392
Net income retained in business	(691)	(71)	216	319	(1,093)
Retained earnings at beginning of quarter	1,061	682	695	371	534
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	13	(129)	(13)	(2)	(618)
Retained earnings at end of quarter	383	482	899	687	(1,177)
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.55	4.78	4.59	4.66	4.54
All other operating costs and expenses	88.90	88.82	87.33	88.22	88.14
Income (loss) from operations	6.55	6.39	8.08	7.12	7.32
Interest expense	4.05	4.06	3.96	4.17	3.93
Dividend income	0.05	0.01	0.44	0.04	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.75	(0.05)	0.34	0.41	0.21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11.43)	(2.32)	(1.16)	(0.24)	(12.53)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.43	2.01	1.14	2.41	2.07
Income (loss) before income taxes	(4.70)	1.98	4.89	5.57	(6.85)
Provision for current and deferred domestic income taxes	0.62	0.26	(0.74)	0.03	1.78
Income (loss) after income taxes	(5.31)	1.72	5.63	5.54	(8.62)
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(20.47)	8.72	20.15	21.87	(34.55)
After income taxes	(23.16)	7.56	23.21	21.74	(43.52)
Annual rate of profit on total assets:					
Before income taxes	(4.31)	1.77	4.50	4.93	(6.34)
After income taxes	(4.88)	1.53	5.19	4.90	(7.98)

Table 45.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,332	1,167	1,348	1,596	1,415
Time deposits in the U.S., including negotiable certificates of deposit	7	7	76	73	71
Cash and deposits outside the U.S.	31	29	42	55	30
Total cash on hand and in banks	1,370	1,204	1,466	1,724	1,516
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	169	129	89	3	3
State and local government securities, due in 1 year or less	2	45	80	28	27
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	5	241	249	233	209
Total cash, U.S. Government and other securities	1,547	1,618	1,884	1,987	1,755
Trade receivables from the U.S. Government	7	5	5	6	5
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,715	4,645	4,952	4,887	4,559
Total receivables	4,722	4,650	4,957	4,893	4,564
Inventories	2,108	2,211	2,321	2,269	2,086
All other current assets	1,211	1,306	1,434	1,261	1,312
Total current assets	9,587	9,785	10,595	10,410	9,717
Property, plant, and equipment	21,699	21,803	22,444	22,238	21,216
Land and mineral rights	365	419	442	433	426
Less: Accumulated depreciation, depletion, and amortization	13,904	14,254	14,618	14,592	13,864
Net property, plant, and equipment	8,160	7,968	8,267	8,079	7,778
U.S. Treasury and Federal agency securities, due in more than 1 year	5	4	4	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	18,738	18,508	18,380	18,992	17,653
Total Assets	36,490	36,265	37,246	37,480	35,148
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	192	127	254	330	253
b. Commercial paper	1	1	1	1	1
c. Other short-term loans	54	25	22	21	40
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,222	2,078	2,290	2,400	2,534
Income taxes accrued, prior and current years, net of payments:					
a. Federal	37	91	73	99	100
b. Other	5	3	2	3	3
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	597	516	1,100	1,103	812
b. Bonds and debentures	224	69	69	67	13
c. Other long-term loans	227	388	283	112	239
All other current liabilities, including excise and sales taxes, and accrued expenses	3,184	3,571	3,301	3,433	3,410
Total current liabilities	6,744	6,869	7,395	7,568	7,405
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,970	6,267	6,178	6,046	5,623
b. Bonds and debentures	7,581	7,634	7,678	7,679	7,460
c. Other long-term loans	3,565	3,618	3,505	3,735	3,803
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,946	4,528	4,165	4,000	4,411
Total liabilities	28,805	28,915	28,920	29,028	28,702
Capital stock and other capital	11,284	11,536	12,579	12,540	12,635
Retained earnings	383	482	899	687	(1,177)
Cumulative foreign currency translation adjustment	185	216	45	160	271
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,677)	(2,471)	(2,765)	(2,604)	(2,961)
Less: Treasury stock at cost	2,492	2,413	2,432	2,330	2,322
Stockholders' equity	7,684	7,350	8,326	8,452	6,447
Total Liabilities and Stockholders' Equity	36,490	36,265	37,246	37,480	35,148
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,844	2,916	3,200	2,841	2,312

Table 46.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	346,649	351,915	343,329	339,553	339,388
Depreciation, depletion, and amortization of property, plant, and equipment	7,143	7,638	6,556	7,291	7,546
All other operating costs and expenses	333,835	332,818	324,617	318,247	320,878
Income (loss) from operations	5,671	11,459	12,156	14,015	10,965
Interest expense	1,774	1,915	1,753	1,789	1,695
Dividend income	37	34	32	44	38
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	424	391	876	195	693
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	3,930	16	4,842	(95)	455
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	16,682	18,685	17,263	15,345	17,403
Income (loss) before income taxes	24,970	28,670	33,415	27,714	27,859
Provision for current and deferred domestic income taxes:					
a. Federal	1,846	4,016	3,295	3,931	4,672
b. Other	225	597	662	825	637
Income (loss) after income taxes	22,900	24,056	29,458	22,958	22,550
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	22,900	24,056	29,458	22,958	22,550
Cash dividends charged to retained earnings in this quarter	5,984	5,358	5,094	6,017	6,864
Net income retained in business	16,916	18,699	24,364	16,941	15,686
Retained earnings at beginning of quarter	610,082	624,989	592,036	615,823	633,100
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(102)	(56)	2	(11)	(48)
Retained earnings at end of quarter	626,895	643,632	616,402	632,752	648,738
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.06	2.17	1.91	2.15	2.22
All other operating costs and expenses	96.30	94.57	94.55	93.73	94.55
Income (loss) from operations	1.64	3.26	3.54	4.13	3.23
Interest expense	0.51	0.54	0.51	0.53	0.50
Dividend income	0.01	0.01	0.01	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.12	0.11	0.26	0.06	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1.13	0.00	1.41	(0.03)	0.13
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.81	5.31	5.03	4.52	5.13
Income (loss) before income taxes	7.20	8.15	9.73	8.16	8.21
Provision for current and deferred domestic income taxes	0.60	1.31	1.15	1.40	1.56
Income (loss) after income taxes	6.61	6.84	8.58	6.76	6.64
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.34	21.65	26.89	21.67	21.55
After income taxes	17.74	18.17	23.71	17.95	17.44
Annual rate of profit on total assets:					
Before income taxes	9.74	10.93	13.76	11.23	11.17
After income taxes	8.93	9.17	12.13	9.30	9.04

Table 46.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	15,302	13,460	13,116	17,212	15,780
Time deposits in the U.S., including negotiable certificates of deposit	8,894	6,425	5,536	7,519	9,445
Cash and deposits outside the U.S.	600	60	202	713	444
Total cash on hand and in banks	24,796	19,945	18,854	25,444	25,669
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	220	160	53	110	181
Commercial and finance company paper of U.S. issuers	214	127	2	2	47
State and local government securities, due in 1 year or less	251	258	262	72	326
Foreign securities, due in 1 year or less	243	250	210	100	254
Other short-term financial investments	14,143	14,048	16,477	12,554	10,937
Total cash, U.S. Government and other securities	39,866	34,787	35,858	38,282	37,414
Trade receivables from the U.S. Government	241	230	167	141	131
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	80,721	81,830	74,553	78,414	75,313
Total receivables	80,962	82,060	74,720	78,555	75,444
Inventories	41,764	46,468	43,743	47,670	43,441
All other current assets	41,329	46,220	38,417	38,876	39,472
Total current assets	203,921	209,536	192,738	203,383	195,771
Property, plant, and equipment	561,193	570,056	523,949	536,531	541,897
Land and mineral rights	70,860	71,876	72,061	71,333	72,481
Less: Accumulated depreciation, depletion, and amortization	269,703	274,474	257,078	263,928	263,376
Net property, plant, and equipment	362,350	367,459	338,933	343,937	351,002
U.S. Treasury and Federal agency securities, due in more than 1 year	139	145	174	129	60
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	459,372	472,357	439,217	439,616	450,796
Total Assets	1,025,782	1,049,497	971,061	987,065	997,628
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	123	181	434	400	413
b. Commercial paper	6,539	5,182	4,545	6,764	6,966
c. Other short-term loans	10,055	10,301	9,810	10,276	11,175
Advances and prepayments by the U.S. Government	0	0	51	3	1
Trade accounts and trade notes payable	83,505	88,309	76,187	81,557	81,026
Income taxes accrued, prior and current years, net of payments:					
a. Federal	805	2,511	2,936	3,123	3,965
b. Other	100	1,099	1,025	1,042	182
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	551	470	646	1,047	1,122
b. Bonds and debentures	8,945	15,541	8,181	4,623	1,485
c. Other long-term loans	28,937	26,993	27,784	27,409	15,189
All other current liabilities, including excise and sales taxes, and accrued expenses	63,622	56,957	56,264	57,010	53,161
Total current liabilities	203,181	207,543	187,863	193,254	174,685
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,197	7,494	7,823	7,247	7,527
b. Bonds and debentures	59,840	58,860	49,733	49,741	55,640
c. Other long-term loans	40,426	43,254	40,831	40,673	51,388
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	197,780	202,631	187,808	184,642	191,332
Total liabilities	509,423	519,782	474,057	475,557	480,573
Capital stock and other capital	154,657	157,443	131,839	133,700	135,689
Retained earnings	626,895	643,632	616,402	632,752	648,738
Cumulative foreign currency translation adjustment	9,276	11,488	1,674	3,468	3,296
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(23,036)	(22,350)	(19,557)	(19,109)	(23,677)
Less: Treasury stock at cost	251,433	260,497	233,354	239,304	246,991
Stockholders' equity	516,358	529,715	497,004	511,508	517,055
Total Liabilities and Stockholders' Equity	1,025,782	1,049,497	971,061	987,065	997,628
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	740	1,993	4,875	10,129	21,086

Table 47.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	199,574	207,286	213,015	198,123	197,590
Depreciation, depletion, and amortization of property, plant, and equipment	6,092	6,147	6,370	6,417	6,948
All other operating costs and expenses	171,983	172,958	178,218	168,254	171,307
Income (loss) from operations	21,499	28,181	28,427	23,452	19,335
Interest expense	6,416	6,654	7,026	7,140	7,072
Dividend income	3,176	393	458	925	827
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,640	2,818	3,700	4,568	5,231
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,056)	(2,240)	(3,333)	(4,117)	(5,753)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	12,131	16,037	15,672	13,948	21,548
Income (loss) before income taxes	32,974	38,535	37,898	31,635	34,116
Provision for current and deferred domestic income taxes:					
a. Federal	8,723	6,895	6,285	3,739	4,826
b. Other	548	613	1,201	929	727
Income (loss) after income taxes	23,703	31,028	30,412	26,967	28,563
Extraordinary gains (losses), net of taxes	0	0	0	1	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	23,703	31,028	30,412	26,968	28,563
Cash dividends charged to retained earnings in this quarter	20,964	11,966	16,459	10,437	19,752
Net income retained in business	2,739	19,062	13,952	16,532	8,811
Retained earnings at beginning of quarter	492,507	482,533	496,108	504,097	523,725
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(11,816)	(6,360)	(2,218)	(733)	140
Retained earnings at end of quarter	483,429	495,235	507,843	519,895	532,676
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.05	2.97	2.99	3.24	3.52
All other operating costs and expenses	86.18	83.44	83.66	84.92	86.70
Income (loss) from operations	10.77	13.60	13.34	11.84	9.79
Interest expense	3.21	3.21	3.30	3.60	3.58
Dividend income	1.59	0.19	0.22	0.47	0.42
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.82	1.36	1.74	2.31	2.65
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.53)	(1.08)	(1.56)	(2.08)	(2.91)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.08	7.74	7.36	7.04	10.91
Income (loss) before income taxes	16.52	18.59	17.79	15.97	17.27
Provision for current and deferred domestic income taxes	4.65	3.62	3.51	2.36	2.81
Income (loss) after income taxes	11.88	14.97	14.28	13.61	14.46
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.20	21.84	21.25	17.34	18.79
After income taxes	13.80	17.58	17.06	14.78	15.73
Annual rate of profit on total assets:					
Before income taxes	7.95	9.14	8.96	7.20	7.67
After income taxes	5.71	7.36	7.19	6.14	6.42

Table 47.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	51,511	39,438	45,782	44,282	43,100
Time deposits in the U.S., including negotiable certificates of deposit	13,288	10,483	10,208	9,976	13,542
Cash and deposits outside the U.S.	514	544	560	672	663
Total cash on hand and in banks	65,313	50,465	56,550	54,931	57,305
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,546	3,535	3,136	2,775	2,755
b. Other, due in 1 year or less	2,390	2,635	2,239	3,978	3,653
Commercial and finance company paper of U.S. issuers	1,353	1,240	1,702	1,520	1,584
State and local government securities, due in 1 year or less	206	216	198	1,146	2,144
Foreign securities, due in 1 year or less	91	30	308	583	700
Other short-term financial investments	4,612	4,373	5,492	8,202	8,987
Total cash, U.S. Government and other securities	77,512	62,494	69,624	73,133	77,128
Trade receivables from the U.S. Government	114	79	81	90	80
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	97,131	105,892	106,260	105,771	98,418
Total receivables	97,245	105,972	106,341	105,861	98,498
Inventories	98,883	101,257	97,979	100,280	103,974
All other current assets	81,580	80,083	76,345	77,430	81,407
Total current assets	355,219	349,806	350,288	356,704	361,007
Property, plant, and equipment	445,443	450,957	455,661	462,146	468,460
Land and mineral rights	16,293	16,398	16,540	16,541	16,606
Less: Accumulated depreciation, depletion, and amortization	244,902	248,780	252,820	254,457	258,031
Net property, plant, and equipment	216,835	218,574	219,381	224,231	227,034
U.S. Treasury and Federal agency securities, due in more than 1 year	1,084	1,098	1,173	1,285	1,509
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,086,914	1,117,500	1,120,980	1,174,214	1,189,856
Total Assets	1,660,052	1,686,978	1,691,822	1,756,433	1,779,406
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	9,772	9,790	13,287	11,148	9,934
b. Commercial paper	16,917	24,311	21,737	15,897	11,505
c. Other short-term loans	22,213	21,304	20,695	24,473	24,490
Advances and prepayments by the U.S. Government	0	0	0	0	4
Trade accounts and trade notes payable	70,571	70,357	68,064	68,590	72,862
Income taxes accrued, prior and current years, net of payments:					
a. Federal	11,101	11,636	11,268	10,750	10,471
b. Other	2,113	1,473	1,315	1,795	1,852
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,320	4,216	3,772	3,693	3,827
b. Bonds and debentures	19,025	20,157	22,797	20,779	21,877
c. Other long-term loans	6,233	8,783	13,820	14,940	13,219
All other current liabilities, including excise and sales taxes, and accrued expenses	153,277	147,776	146,304	165,437	186,491
Total current liabilities	314,542	319,802	323,060	337,502	356,533
Long-term debt, due in more than 1 year:					
a. Loans from banks	60,806	60,157	59,409	61,931	63,441
b. Bonds and debentures	218,796	218,131	219,456	238,188	237,686
c. Other long-term loans	160,053	162,906	154,797	159,890	167,202
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	219,003	220,118	221,890	229,274	228,200
Total liabilities	973,199	981,114	978,612	1,026,785	1,053,062
Capital stock and other capital	529,041	533,334	545,450	550,138	550,267
Retained earnings	483,429	495,235	507,843	519,895	532,676
Cumulative foreign currency translation adjustment	(12,248)	(7,463)	(19,174)	(13,806)	(13,430)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(56,062)	(53,274)	(54,896)	(56,008)	(64,328)
Less: Treasury stock at cost	257,307	261,968	266,013	270,570	278,840
Stockholders' equity	686,852	705,864	713,210	729,649	726,345
Total Liabilities and Stockholders' Equity	1,660,052	1,686,978	1,691,822	1,756,433	1,779,406
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	40,678	30,003	27,229	19,202	4,474

Table 48.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	66,897	73,199	73,018	66,668	64,723
Depreciation, depletion, and amortization of property, plant, and equipment	2,186	2,255	2,321	2,315	2,646
All other operating costs and expenses	62,497	65,117	64,442	59,774	58,675
Income (loss) from operations	2,214	5,827	6,256	4,579	3,402
Interest expense	1,626	1,634	1,957	1,633	1,762
Dividend income	132	138	41	354	52
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	469	887	487	518	451
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	205	(479)	(788)	(662)	(2,735)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,471	2,499	2,919	1,622	1,511
Income (loss) before income taxes	3,866	7,238	6,958	4,777	919
Provision for current and deferred domestic income taxes:					
a. Federal	859	1,338	1,453	690	(363)
b. Other	64	131	127	45	139
Income (loss) after income taxes	2,942	5,769	5,379	4,042	1,144
Extraordinary gains (losses), net of taxes	0	0	0	1	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,942	5,769	5,379	4,043	1,144
Cash dividends charged to retained earnings in this quarter	2,282	2,128	1,657	1,668	3,102
Net income retained in business	661	3,640	3,721	2,375	(1,959)
Retained earnings at beginning of quarter	63,716	63,795	65,541	67,772	70,053
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	236	(2,322)	(647)	(8)	(362)
Retained earnings at end of quarter	64,612	65,113	68,616	70,139	67,732
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.27	3.08	3.18	3.47	4.09
All other operating costs and expenses	93.42	88.96	88.25	89.66	90.66
Income (loss) from operations	3.31	7.96	8.57	6.87	5.26
Interest expense	2.43	2.23	2.68	2.45	2.72
Dividend income	0.20	0.19	0.06	0.53	0.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.70	1.21	0.67	0.78	0.70
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.31	(0.65)	(1.08)	(0.99)	(4.23)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.69	3.41	4.00	2.43	2.33
Income (loss) before income taxes	5.78	9.89	9.53	7.17	1.42
Provision for current and deferred domestic income taxes	1.38	2.01	2.16	1.10	(0.35)
Income (loss) after income taxes	4.40	7.88	7.37	6.06	1.77
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.38	27.90	26.36	17.27	3.51
After income taxes	11.71	22.23	20.38	14.62	4.37
Annual rate of profit on total assets:					
Before income taxes	4.38	7.95	7.59	5.06	0.98
After income taxes	3.34	6.34	5.87	4.29	1.22

¹ Included in Chemicals.

Table 48.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	9,898	10,279	13,189	10,715	11,090
Time deposits in the U.S., including negotiable certificates of deposit	3,742	2,229	2,323	2,445	2,844
Cash and deposits outside the U.S.	243	220	291	274	276
Total cash on hand and in banks	13,884	12,728	15,803	13,434	14,209
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	112	73	66	75	67
b. Other, due in 1 year or less	0	0	0	947	650
Commercial and finance company paper of U.S. issuers	5	6	6	16	25
State and local government securities, due in 1 year or less	5	20	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	531	622	612	586	499
Total cash, U.S. Government and other securities	14,537	13,450	16,487	15,058	15,451
Trade receivables from the U.S. Government	69	47	51	52	46
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	33,232	37,836	37,361	36,396	33,522
Total receivables	33,301	37,883	37,412	36,449	33,567
Inventories	34,583	35,175	34,652	34,579	35,815
All other current assets	21,376	22,417	22,635	21,734	23,589
Total current assets	103,797	108,926	111,187	107,821	108,422
Property, plant, and equipment	200,129	202,538	206,315	209,486	213,442
Land and mineral rights	7,911	8,012	8,080	7,911	7,994
Less: Accumulated depreciation, depletion, and amortization	111,587	113,269	115,558	115,875	118,122
Net property, plant, and equipment	96,453	97,282	98,837	101,522	103,314
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	152,451	158,009	156,774	167,966	162,366
Total Assets	352,701	364,216	366,798	377,309	374,103
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,120	1,687	1,641	1,675	1,751
b. Commercial paper	568	2,886	2,906	3,267	595
c. Other short-term loans	17,678	16,371	16,383	16,267	16,844
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	27,210	27,367	25,934	25,573	27,077
Income taxes accrued, prior and current years, net of payments:					
a. Federal	7,291	7,423	8,150	7,627	6,696
b. Other	374	340	307	381	315
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,769	1,831	1,314	1,382	1,393
b. Bonds and debentures	4,461	3,504	3,905	3,975	2,618
c. Other long-term loans	3,151	4,042	3,568	4,982	4,908
All other current liabilities, including excise and sales taxes, and accrued expenses	33,693	34,151	34,253	35,373	38,052
Total current liabilities	97,314	99,601	98,362	100,502	100,250
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,203	20,471	20,152	20,782	22,294
b. Bonds and debentures	47,517	47,065	49,952	51,601	53,304
c. Other long-term loans	33,153	35,950	36,267	36,300	38,415
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	54,003	57,348	56,477	57,496	55,049
Total liabilities	252,190	260,435	261,210	266,681	269,313
Capital stock and other capital	77,349	78,459	78,482	81,128	82,321
Retained earnings	64,612	65,113	68,616	70,139	67,732
Cumulative foreign currency translation adjustment	(1,828)	(1,194)	(2,374)	(1,199)	(1,896)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(17,739)	(16,658)	(17,078)	(17,796)	(21,055)
Less: Treasury stock at cost	21,884	21,940	22,058	21,645	22,313
Stockholders' equity	100,510	103,781	105,588	110,628	104,790
Total Liabilities and Stockholders' Equity	352,701	364,216	366,798	377,309	374,103
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,483	9,325	12,824	7,319	8,172

¹ Included in Chemicals.

Table 49.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	83,297	81,543	82,771	80,815	82,387
Depreciation, depletion, and amortization of property, plant, and equipment	2,476	2,428	2,552	2,558	2,668
All other operating costs and expenses	68,080	65,034	66,264	65,615	70,395
Income (loss) from operations	12,740	14,080	13,955	12,643	9,324
Interest expense	3,557	3,685	3,747	4,145	3,968
Dividend income	40	13	14	189	111
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,428	1,919	3,313	3,930	4,835
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(695)	(1,424)	(3,417)	(3,293)	(2,688)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	7,150	11,487	9,544	9,075	15,415
Income (loss) before income taxes	19,107	22,392	19,662	18,398	23,030
Provision for current and deferred domestic income taxes:					
a. Federal	5,772	3,419	2,663	1,023	3,688
b. Other	286	271	597	573	471
Income (loss) after income taxes	13,050	18,701	16,402	16,801	18,871
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	13,050	18,701	16,402	16,801	18,871
Cash dividends charged to retained earnings in this quarter	16,052	5,772	11,946	5,605	12,951
Net income retained in business	(3,002)	12,929	4,456	11,196	5,921
Retained earnings at beginning of quarter	273,957	259,996	271,877	271,767	283,728
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(11,641)	(3,854)	(1,448)	(445)	469
Retained earnings at end of quarter	259,314	269,071	274,885	282,518	290,118
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.97	2.98	3.08	3.16	3.24
All other operating costs and expenses	81.73	79.75	80.06	81.19	85.44
Income (loss) from operations	15.30	17.27	16.86	15.64	11.32
Interest expense	4.27	4.52	4.53	5.13	4.82
Dividend income	0.05	0.02	0.02	0.23	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	4.12	2.35	4.00	4.86	5.87
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.83)	(1.75)	(4.13)	(4.08)	(3.26)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	8.58	14.09	11.53	11.23	18.71
Income (loss) before income taxes	22.94	27.46	23.75	22.76	27.95
Provision for current and deferred domestic income taxes	7.27	4.53	3.94	1.98	5.05
Income (loss) after income taxes	15.67	22.93	19.82	20.79	22.91
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.09	20.57	17.95	16.49	20.74
After income taxes	12.36	17.18	14.97	15.06	17.00
Annual rate of profit on total assets:					
Before income taxes	7.98	9.26	8.14	7.28	8.94
After income taxes	5.45	7.73	6.79	6.65	7.32

¹ Included in Chemicals.

Table 49.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	31,934	20,921	24,122	24,119	22,464
Time deposits in the U.S., including negotiable certificates of deposit	6,905	5,921	6,646	5,402	7,266
Cash and deposits outside the U.S.	72	110	108	166	141
Total cash on hand and in banks	38,910	26,952	30,877	29,687	29,871
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,434	3,462	3,070	2,700	2,688
b. Other, due in 1 year or less	1,836	1,635	1,598	1,658	1,697
Commercial and finance company paper of U.S. issuers	956	681	871	894	858
State and local government securities, due in 1 year or less	147	149	160	1,107	2,106
Foreign securities, due in 1 year or less	91	30	308	583	700
Other short-term financial investments	2,210	2,615	3,470	5,706	5,482
Total cash, U.S. Government and other securities	47,585	35,524	40,354	42,335	43,403
Trade receivables from the U.S. Government	15	7	10	7	3
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	42,400	43,172	41,455	44,039	43,011
Total receivables	42,415	43,179	41,465	44,046	43,015
Inventories	41,325	42,064	41,660	43,399	43,693
All other current assets	45,913	43,075	38,800	40,644	42,304
Total current assets	177,238	163,843	162,278	170,423	172,415
Property, plant, and equipment	147,376	149,705	150,726	152,270	153,645
Land and mineral rights	4,261	4,352	4,390	4,509	4,421
Less: Accumulated depreciation, depletion, and amortization	75,721	77,334	79,339	79,420	80,537
Net property, plant, and equipment	75,916	76,724	75,777	77,360	77,529
U.S. Treasury and Federal agency securities, due in more than 1 year	1,084	1,098	1,173	1,285	1,508
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	703,967	725,797	727,358	762,221	779,331
Total Assets	958,205	967,462	966,585	1,011,289	1,030,783
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,522	3,737	7,222	5,832	4,795
b. Commercial paper	12,092	15,723	13,413	9,890	9,156
c. Other short-term loans	2,077	2,308	2,080	5,177	5,307
Advances and prepayments by the U.S. Government	0	0	0	0	4
Trade accounts and trade notes payable	25,592	23,812	22,121	23,676	26,499
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,488	3,158	2,456	2,592	3,675
b. Other	1,516	1,075	1,158	857	702
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	731	1,306	1,427	1,467	1,579
b. Bonds and debentures	7,317	10,521	12,891	12,130	14,920
c. Other long-term loans	2,532	4,261	9,030	8,834	7,370
All other current liabilities, including excise and sales taxes, and accrued expenses	94,962	88,932	89,611	104,170	120,761
Total current liabilities	153,828	154,834	161,409	174,624	194,766
Long-term debt, due in more than 1 year:					
a. Loans from banks	15,553	15,764	16,264	16,917	16,588
b. Bonds and debentures	129,789	128,251	126,274	138,962	136,410
c. Other long-term loans	107,056	105,795	98,556	103,716	107,723
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	129,546	127,430	125,840	130,773	131,151
Total liabilities	535,772	532,074	528,343	564,992	586,639
Capital stock and other capital	317,684	320,184	326,329	328,244	328,746
Retained earnings	259,314	269,071	274,885	282,518	290,118
Cumulative foreign currency translation adjustment	(3,192)	(1,032)	(6,237)	(4,028)	(3,235)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(27,564)	(26,720)	(26,455)	(27,172)	(32,035)
Less: Treasury stock at cost	123,810	126,115	130,280	133,264	139,450
Stockholders' equity	422,433	435,387	438,242	446,297	444,144
Total Liabilities and Stockholders' Equity	958,205	967,462	966,585	1,011,289	1,030,783
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	23,410	9,008	869	(4,200)	(22,351)

¹ Included in Chemicals.

Table 50.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	49,381	52,544	57,225	50,640	50,480
Depreciation, depletion, and amortization of property, plant, and equipment	1,429	1,464	1,497	1,545	1,634
All other operating costs and expenses	41,406	42,806	47,512	42,865	42,237
Income (loss) from operations	6,545	8,273	8,216	6,230	6,609
Interest expense	1,233	1,335	1,322	1,362	1,342
Dividend income	3,003	242	403	382	664
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(257)	12	(100)	120	(55)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(566)	(338)	872	(161)	(331)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,510	2,051	3,208	3,252	4,622
Income (loss) before income taxes	10,001	8,906	11,278	8,461	10,167
Provision for current and deferred domestic income taxes:					
a. Federal	2,092	2,137	2,169	2,026	1,502
b. Other	198	211	477	310	117
Income (loss) after income taxes	7,711	6,557	8,631	6,124	8,548
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	7,711	6,557	8,631	6,124	8,548
Cash dividends charged to retained earnings in this quarter	2,631	4,065	2,856	3,164	3,699
Net income retained in business	5,080	2,492	5,775	2,961	4,849
Retained earnings at beginning of quarter	154,834	158,742	158,690	164,558	169,944
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(412)	(184)	(123)	(280)	33
Retained earnings at end of quarter	159,503	161,050	164,342	167,238	174,825
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.89	2.79	2.62	3.05	3.24
All other operating costs and expenses	83.85	81.47	83.03	84.65	83.67
Income (loss) from operations	13.25	15.75	14.36	12.30	13.09
Interest expense	2.50	2.54	2.31	2.69	2.66
Dividend income	6.08	0.46	0.70	0.75	1.32
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.52)	0.02	(0.18)	0.24	(0.11)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.15)	(0.64)	1.52	(0.32)	(0.66)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.08	3.90	5.61	6.42	9.16
Income (loss) before income taxes	20.25	16.95	19.71	16.71	20.14
Provision for current and deferred domestic income taxes	4.64	4.47	4.62	4.61	3.21
Income (loss) after income taxes	15.61	12.48	15.08	12.09	16.93
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	24.41	21.37	26.63	19.59	22.92
After income taxes	18.82	15.74	20.38	14.18	19.27
Annual rate of profit on total assets:					
Before income taxes	11.46	10.03	12.59	9.20	10.86
After income taxes	8.83	7.38	9.63	6.66	9.13

¹ Included in Chemicals.

Table 50.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	9,679	8,238	8,471	9,448	9,546
Time deposits in the U.S., including negotiable certificates of deposit	2,641	2,333	1,239	2,129	3,432
Cash and deposits outside the U.S.	198	214	161	233	246
Total cash on hand and in banks	12,518	10,785	9,870	11,809	13,224
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	554	1,001	641	1,373	1,305
Commercial and finance company paper of U.S. issuers	392	553	824	610	701
State and local government securities, due in 1 year or less	54	46	38	38	38
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,871	1,135	1,410	1,910	3,006
Total cash, U.S. Government and other securities	15,390	13,520	12,783	15,740	18,274
Trade receivables from the U.S. Government	30	25	19	31	31
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,499	24,884	27,444	25,336	21,885
Total receivables	21,529	24,909	27,463	25,367	21,916
Inventories	22,974	24,018	21,667	22,302	24,466
All other current assets	14,292	14,590	14,911	15,052	15,514
Total current assets	74,184	77,037	76,824	78,460	80,170
Property, plant, and equipment	97,938	98,713	98,620	100,390	101,373
Land and mineral rights	4,121	4,033	4,070	4,121	4,191
Less: Accumulated depreciation, depletion, and amortization	57,593	58,178	57,923	59,162	59,372
Net property, plant, and equipment	44,465	44,569	44,766	45,349	46,192
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	230,497	233,694	236,848	244,026	248,159
Total Assets	349,147	355,300	358,439	367,836	374,520
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,130	4,366	4,425	3,641	3,388
b. Commercial paper	4,257	5,702	5,418	2,740	1,755
c. Other short-term loans	2,458	2,625	2,232	3,029	2,340
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	17,769	19,179	20,009	19,341	19,286
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,322	1,054	662	530	100
b. Other	223	58	(151)	557	835
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	821	1,080	1,031	843	855
b. Bonds and debentures	7,247	6,131	6,000	4,674	4,339
c. Other long-term loans	551	479	1,222	1,125	941
All other current liabilities, including excise and sales taxes, and accrued expenses	24,621	24,693	22,440	25,894	27,678
Total current liabilities	63,400	65,368	63,288	62,377	61,517
Long-term debt, due in more than 1 year:					
a. Loans from banks	25,049	23,922	22,993	24,232	24,558
b. Bonds and debentures	41,490	42,814	43,231	47,625	47,971
c. Other long-term loans	19,844	21,161	19,975	19,873	21,063
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,454	35,340	39,572	41,005	41,999
Total liabilities	185,237	188,604	189,060	195,112	197,110
Capital stock and other capital	134,008	134,691	140,638	140,766	139,200
Retained earnings	159,503	161,050	164,342	167,238	174,825
Cumulative foreign currency translation adjustment	(7,229)	(5,237)	(10,562)	(8,579)	(8,299)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(10,759)	(9,896)	(11,363)	(11,040)	(11,238)
Less: Treasury stock at cost	111,613	113,913	113,675	115,661	117,078
Stockholders' equity	163,909	166,696	169,379	172,723	177,411
Total Liabilities and Stockholders' Equity	349,147	355,300	358,439	367,836	374,520
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,785	11,670	13,535	16,083	18,653

¹ Included in Chemicals.

Table 51.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	33,983	34,750	37,415	35,974	34,958
Depreciation, depletion, and amortization of property, plant, and equipment	1,022	1,082	1,108	1,119	1,073
All other operating costs and expenses	30,825	31,354	33,054	31,912	31,031
Income (loss) from operations	2,136	2,314	3,253	2,943	2,854
Interest expense	774	864	903	927	773
Dividend income	40	56	49	3	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	20	(9)	35	145	71
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(97)	(39)	(103)	(1,318)	381
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	826	241	353	579	409
Income (loss) before income taxes	2,151	1,700	2,684	1,425	2,966
Provision for current and deferred domestic income taxes:					
a. Federal	378	489	534	462	252
b. Other	106	31	52	44	57
Income (loss) after income taxes	1,666	1,180	2,098	919	2,657
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,666	1,180	2,098	919	2,657
Cash dividends charged to retained earnings in this quarter	565	334	600	1,066	1,000
Net income retained in business	1,101	846	1,498	(147)	1,657
Retained earnings at beginning of quarter	20,143	22,058	22,884	24,117	24,965
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(64)	(155)	(22)	156	(410)
Retained earnings at end of quarter	21,180	22,749	24,361	24,126	26,212
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.01	3.11	2.96	3.11	3.07
All other operating costs and expenses	90.71	90.23	88.34	88.71	88.77
Income (loss) from operations	6.28	6.66	8.70	8.18	8.16
Interest expense	2.28	2.49	2.41	2.58	2.21
Dividend income	0.12	0.16	0.13	0.01	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.06	(0.02)	0.09	0.40	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.29)	(0.11)	(0.28)	(3.66)	1.09
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.43	0.69	0.94	1.61	1.17
Income (loss) before income taxes	6.33	4.89	7.17	3.96	8.49
Provision for current and deferred domestic income taxes	1.43	1.50	1.57	1.41	0.88
Income (loss) after income taxes	4.90	3.40	5.61	2.55	7.60
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.87	14.50	21.83	12.07	24.93
After income taxes	15.39	10.06	17.06	7.78	22.34
Annual rate of profit on total assets:					
Before income taxes	6.41	4.88	7.55	4.11	8.47
After income taxes	4.97	3.39	5.90	2.65	7.59

Table 51.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	5,450	5,282	5,427	5,606	5,189
Time deposits in the U.S., including negotiable certificates of deposit	83	243	237	115	164
Cash and deposits outside the U.S.	110	114	127	78	79
Total cash on hand and in banks	5,643	5,639	5,791	5,800	5,432
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	6	5	5
b. Other, due in 1 year or less	63	40	61	48	16
Commercial and finance company paper of U.S. issuers	504	317	398	459	459
State and local government securities, due in 1 year or less	14	132	161	190	227
Foreign securities, due in 1 year or less	0	2	2	3	2
Other short-term financial investments	788	496	911	530	893
Total cash, U.S. Government and other securities	7,012	6,627	7,331	7,034	7,035
Trade receivables from the U.S. Government	13	15	23	9	9
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	15,370	16,900	17,853	17,241	15,469
Total receivables	15,383	16,915	17,876	17,250	15,478
Inventories	16,439	18,161	18,577	17,820	17,833
All other current assets	5,573	5,224	5,714	5,827	4,939
Total current assets	44,406	46,927	49,498	47,931	45,284
Property, plant, and equipment	69,427	72,205	74,410	73,627	74,176
Land and mineral rights	1,364	1,540	1,551	1,439	1,420
Less: Accumulated depreciation, depletion, and amortization	43,108	45,483	47,240	46,882	46,715
Net property, plant, and equipment	27,683	28,261	28,720	28,184	28,881
U.S. Treasury and Federal agency securities, due in more than 1 year	10	11	9	11	10
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	62,116	64,025	63,911	62,562	65,852
Total Assets	134,215	139,225	142,138	138,688	140,027
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,206	2,599	2,288	1,997	1,580
b. Commercial paper	4	3	3	74	68
c. Other short-term loans	240	175	519	84	146
Advances and prepayments by the U.S. Government	10	12	11	10	8
Trade accounts and trade notes payable	13,464	13,925	13,581	13,030	13,148
Income taxes accrued, prior and current years, net of payments:					
a. Federal	344	162	250	283	(92)
b. Other	107	43	43	52	12
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,712	3,419	3,105	2,251	1,582
b. Bonds and debentures	120	39	41	42	44
c. Other long-term loans	850	795	1,651	1,786	578
All other current liabilities, including excise and sales taxes, and accrued expenses	10,978	10,764	10,871	10,676	12,177
Total current liabilities	31,035	31,937	32,364	30,284	29,250
Long-term debt, due in more than 1 year:					
a. Loans from banks	13,107	13,253	13,824	14,941	14,487
b. Bonds and debentures	16,050	16,155	16,164	15,373	15,033
c. Other long-term loans	9,647	9,575	8,795	8,744	9,127
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,073	21,406	21,813	22,122	24,544
Total liabilities	90,912	92,326	92,960	91,464	92,442
Capital stock and other capital	36,340	37,760	38,556	38,100	37,713
Retained earnings	21,180	22,749	24,361	24,126	26,212
Cumulative foreign currency translation adjustment	(1,413)	(840)	(1,406)	(1,891)	(1,940)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(8,238)	(8,147)	(7,716)	(8,381)	(9,615)
Less: Treasury stock at cost	4,566	4,623	4,617	4,730	4,784
Stockholders' equity	43,303	46,899	49,179	47,224	47,586
Total Liabilities and Stockholders' Equity	134,215	139,225	142,138	138,688	140,027
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	13,371	14,990	17,133	17,647	16,034

Table 52.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	8,946	9,722	11,045	11,382	11,259
Depreciation, depletion, and amortization of property, plant, and equipment	402	375	373	406	396
All other operating costs and expenses	8,253	8,993	9,890	10,352	10,042
Income (loss) from operations	291	354	781	624	821
Interest expense	463	441	430	420	415
Dividend income	1	0	0	0	216
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	77	64	74	60	98
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(51)	59	10	(58)	(27)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10	30	(27)	212	34
Income (loss) before income taxes	(135)	65	409	419	726
Provision for current and deferred domestic income taxes:					
a. Federal	26	69	118	(135)	200
b. Other	(3)	(13)	2	2	4
Income (loss) after income taxes	(158)	10	288	552	522
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(158)	10	288	552	522
Cash dividends charged to retained earnings in this quarter	450	191	355	168	698
Net income retained in business	(607)	(181)	(67)	384	(176)
Retained earnings at beginning of quarter	8,293	7,579	7,592	8,082	8,576
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	27	8	(59)	2	(160)
Retained earnings at end of quarter	7,713	7,406	7,466	8,468	8,240
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.49	3.86	3.38	3.57	3.52
All other operating costs and expenses	92.25	92.50	89.55	90.95	89.19
Income (loss) from operations	3.26	3.64	7.07	5.49	7.29
Interest expense	5.18	4.54	3.89	3.69	3.69
Dividend income	0.01	0.00	0.00	0.00	1.92
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.86	0.66	0.67	0.53	0.87
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.57)	0.61	0.09	(0.51)	(0.24)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.11	0.30	(0.24)	1.86	0.30
Income (loss) before income taxes	(1.51)	0.67	3.70	3.68	6.44
Provision for current and deferred domestic income taxes	0.26	0.57	1.09	(1.17)	1.81
Income (loss) after income taxes	(1.76)	0.10	2.61	4.85	4.63
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(3.25)	1.53	9.83	9.47	16.13
After income taxes	(3.81)	0.23	6.93	12.48	11.60
Annual rate of profit on total assets:					
Before income taxes	(1.01)	0.47	2.96	2.99	5.08
After income taxes	(1.18)	0.07	2.08	3.94	3.66

Table 52.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	1,406	1,361	1,369	1,679	1,627
Time deposits in the U.S., including negotiable certificates of deposit	128	95	109	76	103
Cash and deposits outside the U.S.	0	0	0	4	14
Total cash on hand and in banks	1,534	1,456	1,478	1,759	1,744
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	22	26	22	23	22
Commercial and finance company paper of U.S. issuers	14,173	13,725	13,807	13,384	13,639
State and local government securities, due in 1 year or less	2	3	3	2	2
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	252	229	404	412	472
Total cash, U.S. Government and other securities	15,984	15,440	15,715	15,580	15,879
Trade receivables from the U.S. Government	13	18	18	17	18
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,318	3,196	3,311	3,237	2,964
Total receivables	2,331	3,214	3,329	3,254	2,983
Inventories	4,133	4,816	4,912	5,146	5,404
All other current assets	2,164	2,212	2,115	2,195	2,533
Total current assets	24,612	25,682	26,070	26,176	26,799
Property, plant, and equipment	27,294	27,725	27,332	27,560	27,326
Land and mineral rights	9,789	9,787	9,931	9,947	10,056
Less: Accumulated depreciation, depletion, and amortization	19,261	19,489	19,455	19,767	19,460
Net property, plant, and equipment	17,822	18,022	17,808	17,740	17,922
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,014	11,424	11,423	12,082	12,375
Total Assets	53,449	55,128	55,301	55,998	57,096
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	262	509	676	795	474
b. Commercial paper	0	13	3	2	5
c. Other short-term loans	191	238	202	152	255
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,275	2,511	2,630	2,594	2,400
Income taxes accrued, prior and current years, net of payments:					
a. Federal	231	220	228	232	524
b. Other	13	13	14	16	19
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	363	437	393	436	674
b. Bonds and debentures	27	197	291	435	429
c. Other long-term loans	536	560	568	346	638
All other current liabilities, including excise and sales taxes, and accrued expenses	1,888	1,937	2,031	2,095	2,062
Total current liabilities	5,787	6,635	7,033	7,103	7,480
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,441	3,627	3,517	3,574	3,856
b. Bonds and debentures	5,453	5,631	5,677	5,560	5,495
c. Other long-term loans	4,930	4,976	5,200	4,750	4,483
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,256	17,212	17,249	17,322	17,788
Total liabilities	36,867	38,081	38,677	38,309	39,102
Capital stock and other capital	11,836	12,456	11,951	12,156	12,630
Retained earnings	7,713	7,406	7,466	8,468	8,240
Cumulative foreign currency translation adjustment	389	454	418	452	431
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,334)	(2,351)	(2,289)	(2,440)	(2,668)
Less: Treasury stock at cost	1,023	918	922	947	640
Stockholders' equity	16,582	17,047	16,624	17,689	17,994
Total Liabilities and Stockholders' Equity	53,449	55,128	55,301	55,998	57,096
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	18,825	19,047	19,037	19,073	19,319

Table 53.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	19,250	16,966	21,803	22,809	20,012
Depreciation, depletion, and amortization of property, plant, and equipment	1,336	1,274	1,295	1,277	1,286
All other operating costs and expenses	17,531	16,142	19,089	19,616	18,088
Income (loss) from operations	384	(450)	1,419	1,915	638
Interest expense	686	671	679	656	660
Dividend income	9	28	41	12	19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	455	293	160	285	428
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,109)	(153)	(183)	(249)	(840)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	375	216	709	531	51
Income (loss) before income taxes	(572)	(737)	1,467	1,837	(364)
Provision for current and deferred domestic income taxes:					
a. Federal	100	(31)	184	204	(57)
b. Other	(128)	(23)	(13)	5	(9)
Income (loss) after income taxes	(544)	(683)	1,296	1,628	(297)
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(544)	(683)	1,296	1,628	(297)
Cash dividends charged to retained earnings in this quarter	351	243	298	318	739
Net income retained in business	(895)	(926)	998	1,310	(1,037)
Retained earnings at beginning of quarter	9,212	7,725	5,911	7,160	8,232
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1)	(141)	35	65	(102)
Retained earnings at end of quarter	8,316	6,658	6,944	8,535	7,094
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	6.94	7.51	5.94	5.60	6.42
All other operating costs and expenses	91.07	95.14	87.55	86.00	90.39
Income (loss) from operations	1.99	(2.65)	6.51	8.40	3.19
Interest expense	3.56	3.95	3.11	2.88	3.30
Dividend income	0.05	0.17	0.19	0.05	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2.36	1.73	0.74	1.25	2.14
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(5.76)	(0.90)	(0.84)	(1.09)	(4.20)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.95	1.27	3.25	2.33	0.25
Income (loss) before income taxes	(2.97)	(4.34)	6.73	8.05	(1.82)
Provision for current and deferred domestic income taxes	(0.15)	(0.32)	0.78	0.92	(0.33)
Income (loss) after income taxes	(2.83)	(4.03)	5.95	7.14	(1.49)
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(2.98)	(3.94)	7.77	9.53	(1.92)
After income taxes	(2.84)	(3.65)	6.86	8.44	(1.57)
Annual rate of profit on total assets:					
Before income taxes	(1.41)	(1.83)	3.63	4.51	(0.89)
After income taxes	(1.34)	(1.70)	3.20	4.00	(0.73)

Table 53.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	5,940	5,213	5,641	6,338	6,368
Time deposits in the U.S., including negotiable certificates of deposit	597	270	426	314	320
Cash and deposits outside the U.S.	49	155	128	149	479
Total cash on hand and in banks	6,587	5,637	6,195	6,801	7,166
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	19	22	5	6	7
Commercial and finance company paper of U.S. issuers	96	121	170	189	130
State and local government securities, due in 1 year or less	29	1	1	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	383	300	289	317	309
Total cash, U.S. Government and other securities	7,114	6,081	6,660	7,314	7,613
Trade receivables from the U.S. Government	83	90	112	103	83
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,626	9,495	10,751	11,274	9,224
Total receivables	9,709	9,586	10,863	11,377	9,307
Inventories	10,673	11,067	11,393	11,129	11,472
All other current assets	4,565	5,180	4,777	5,135	4,989
Total current assets	32,062	31,914	33,693	34,954	33,381
Property, plant, and equipment	92,418	91,743	92,815	93,987	94,753
Land and mineral rights	17,675	17,532	17,091	16,965	16,899
Less: Accumulated depreciation, depletion, and amortization	50,552	50,986	52,240	53,686	53,771
Net property, plant, and equipment	59,541	58,289	57,666	57,266	57,882
U.S. Treasury and Federal agency securities, due in more than 1 year	38	38	37	44	43
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,279	70,391	70,445	70,567	71,396
Total Assets	161,920	160,632	161,841	162,831	162,702
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	734	859	837	1,118	965
b. Commercial paper	214	215	208	206	150
c. Other short-term loans	1,549	1,695	1,648	1,879	2,886
Advances and prepayments by the U.S. Government	5	3	3	3	2
Trade accounts and trade notes payable	7,291	7,735	7,897	7,493	7,465
Income taxes accrued, prior and current years, net of payments:					
a. Federal	160	214	287	254	177
b. Other	49	45	41	52	45
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	613	527	726	748	774
b. Bonds and debentures	794	242	242	186	181
c. Other long-term loans	1,716	1,368	1,562	1,568	1,047
All other current liabilities, including excise and sales taxes, and accrued expenses	9,544	8,437	9,005	9,756	8,970
Total current liabilities	22,668	21,338	22,456	23,263	22,661
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,453	8,312	8,014	7,418	7,509
b. Bonds and debentures	14,525	14,844	14,659	14,622	14,413
c. Other long-term loans	20,377	20,806	21,177	20,704	20,922
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,203	20,495	19,990	19,713	21,464
Total liabilities	85,227	85,796	86,296	85,720	86,970
Capital stock and other capital	73,486	74,689	75,656	76,235	76,923
Retained earnings	8,316	6,658	6,944	8,535	7,094
Cumulative foreign currency translation adjustment	3,392	2,149	2,100	2,140	1,906
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,295)	(5,354)	(5,508)	(5,844)	(6,047)
Less: Treasury stock at cost	3,207	3,306	3,646	3,955	4,143
Stockholders' equity	76,693	74,836	75,546	77,111	75,733
Total Liabilities and Stockholders' Equity	161,920	160,632	161,841	162,831	162,702
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,393	10,576	11,237	11,691	10,720

Table 54.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	53,295	58,029	58,205	53,717	50,877
Depreciation, depletion, and amortization of property, plant, and equipment	1,538	1,593	1,575	1,584	1,629
All other operating costs and expenses	49,343	51,852	52,179	49,004	46,645
Income (loss) from operations	2,415	4,584	4,452	3,129	2,603
Interest expense	805	820	852	820	859
Dividend income	363	323	345	384	513
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	192	45	125	109	157
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(888)	53	295	(33)	80
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	780	270	888	585	990
Income (loss) before income taxes	2,056	4,456	5,253	3,353	3,484
Provision for current and deferred domestic income taxes:					
a. Federal	444	854	1,630	671	958
b. Other	(38)	73	143	51	19
Income (loss) after income taxes	1,651	3,528	3,480	2,631	2,506
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,651	3,528	3,480	2,631	2,506
Cash dividends charged to retained earnings in this quarter	624	455	855	504	1,076
Net income retained in business	1,026	3,073	2,625	2,127	1,430
Retained earnings at beginning of quarter	43,045	44,431	47,000	49,795	49,963
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(244)	(359)	(72)	(715)	(175)
Retained earnings at end of quarter	43,827	47,145	49,553	51,207	51,218
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.89	2.75	2.71	2.95	3.20
All other operating costs and expenses	92.58	89.35	89.65	91.23	91.68
Income (loss) from operations	4.53	7.90	7.65	5.83	5.12
Interest expense	1.51	1.41	1.46	1.53	1.69
Dividend income	0.68	0.56	0.59	0.71	1.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.36	0.08	0.21	0.20	0.31
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.67)	0.09	0.51	(0.06)	0.16
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.46	0.46	1.53	1.09	1.95
Income (loss) before income taxes	3.86	7.68	9.03	6.24	6.85
Provision for current and deferred domestic income taxes	0.76	1.60	3.05	1.34	1.92
Income (loss) after income taxes	3.10	6.08	5.98	4.90	4.93
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	7.78	16.10	18.63	11.67	12.28
After income taxes	6.24	12.75	12.34	9.16	8.83
Annual rate of profit on total assets:					
Before income taxes	3.53	7.37	8.68	5.51	5.67
After income taxes	2.83	5.84	5.75	4.32	4.08

Table 54.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	7,852	7,564	6,725	6,448	6,816
Time deposits in the U.S., including negotiable certificates of deposit	1,161	674	690	859	886
Cash and deposits outside the U.S.	145	142	129	107	90
Total cash on hand and in banks	9,159	8,380	7,544	7,414	7,792
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,363	1,198	569	430	104
b. Other, due in 1 year or less	736	1,280	1,274	1,429	1,617
Commercial and finance company paper of U.S. issuers	61	128	75	279	364
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	899	977	1,002	1,241	1,081
Total cash, U.S. Government and other securities	12,218	11,963	10,464	10,794	10,958
Trade receivables from the U.S. Government	37	47	57	103	9
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,118	24,449	24,495	23,028	20,499
Total receivables	21,155	24,496	24,553	23,131	20,508
Inventories	29,080	30,700	30,499	30,663	30,786
All other current assets	16,802	16,511	17,806	17,813	18,221
Total current assets	79,254	83,670	83,322	82,400	80,474
Property, plant, and equipment	121,027	126,338	127,665	128,665	129,744
Land and mineral rights	8,727	8,866	9,009	9,427	9,266
Less: Accumulated depreciation, depletion, and amortization	62,807	66,880	68,085	68,810	68,465
Net property, plant, and equipment	66,947	68,325	68,589	69,282	70,545
U.S. Treasury and Federal agency securities, due in more than 1 year	4	4	6	6	4
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	86,752	89,674	90,035	91,691	94,745
Total Assets	232,957	241,672	241,953	243,378	245,769
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,462	1,845	2,185	2,023	1,512
b. Commercial paper	101	275	318	43	0
c. Other short-term loans	2,595	2,204	1,583	1,426	2,151
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	17,208	19,402	19,092	18,552	17,417
Income taxes accrued, prior and current years, net of payments:					
a. Federal	355	887	771	851	896
b. Other	166	213	289	272	223
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,327	1,305	916	978	1,193
b. Bonds and debentures	1,982	1,548	1,480	1,557	1,224
c. Other long-term loans	255	575	554	683	618
All other current liabilities, including excise and sales taxes, and accrued expenses	11,408	10,698	10,186	10,032	9,921
Total current liabilities	36,859	38,951	37,372	36,416	35,155
Long-term debt, due in more than 1 year:					
a. Loans from banks	9,739	11,011	11,528	11,489	14,099
b. Bonds and debentures	25,556	25,637	25,170	26,908	27,138
c. Other long-term loans	13,918	13,730	13,140	12,189	11,897
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,124	41,663	41,948	41,419	43,987
Total liabilities	127,197	130,992	129,159	128,421	132,276
Capital stock and other capital	86,726	87,101	87,199	87,215	86,425
Retained earnings	43,827	47,145	49,553	51,207	51,218
Cumulative foreign currency translation adjustment	899	1,478	364	718	926
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(15,055)	(14,537)	(13,623)	(13,013)	(13,927)
Less: Treasury stock at cost	10,636	10,507	10,698	11,170	11,149
Stockholders' equity	105,760	110,680	112,795	114,957	113,493
Total Liabilities and Stockholders' Equity	232,957	241,672	241,953	243,378	245,769
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	42,395	44,719	45,950	45,984	45,319

Table 55.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	29,097	31,933	32,276	28,931	26,926
Depreciation, depletion, and amortization of property, plant, and equipment	831	865	849	852	886
All other operating costs and expenses	27,539	29,064	29,218	26,977	25,484
Income (loss) from operations	727	2,004	2,210	1,102	555
Interest expense	453	474	500	469	472
Dividend income	18	18	19	49	110
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	64	(3)	(14)	(16)	19
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(448)	72	353	(7)	(163)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(132)	(358)	26	81	194
Income (loss) before income taxes	(225)	1,258	2,094	740	243
Provision for current and deferred domestic income taxes:					
a. Federal	(110)	409	1,010	132	159
b. Other	(80)	37	122	16	(1)
Income (loss) after income taxes	(35)	812	962	592	85
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(35)	812	962	592	85
Cash dividends charged to retained earnings in this quarter	408	233	318	254	460
Net income retained in business	(443)	579	644	337	(375)
Retained earnings at beginning of quarter	16,057	16,271	16,542	17,254	16,650
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(112)	(146)	(31)	(688)	(66)
Retained earnings at end of quarter	15,502	16,703	17,154	16,904	16,208
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.85	2.71	2.63	2.95	3.29
All other operating costs and expenses	94.65	91.02	90.52	93.25	94.65
Income (loss) from operations	2.50	6.27	6.85	3.81	2.06
Interest expense	1.56	1.48	1.55	1.62	1.75
Dividend income	0.06	0.06	0.06	0.17	0.41
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.22	(0.01)	(0.04)	(0.05)	0.07
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.54)	0.23	1.09	(0.02)	(0.61)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.45)	(1.12)	0.08	0.28	0.72
Income (loss) before income taxes	(0.77)	3.94	6.49	2.56	0.90
Provision for current and deferred domestic income taxes	(0.65)	1.40	3.51	0.51	0.59
Income (loss) after income taxes	(0.12)	2.54	2.98	2.05	0.31
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(2.74)	14.03	22.95	7.98	2.69
After income taxes	(0.43)	9.05	10.54	6.38	0.94
Annual rate of profit on total assets:					
Before income taxes	(0.90)	4.81	8.08	2.88	0.97
After income taxes	(0.14)	3.10	3.71	2.31	0.34

¹ Included in Primary Metals.

Table 55.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	3,186	3,212	2,904	3,433	3,040
Time deposits in the U.S., including negotiable certificates of deposit	110	128	121	116	362
Cash and deposits outside the U.S.	130	129	115	95	75
Total cash on hand and in banks	3,426	3,469	3,140	3,643	3,478
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,363	1,198	569	430	104
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	65	10	0	32
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	554	571	595	531	525
Total cash, U.S. Government and other securities	5,342	5,304	4,314	4,605	4,139
Trade receivables from the U.S. Government	0	0	4	3	3
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,187	12,928	12,982	12,202	10,459
Total receivables	11,187	12,928	12,985	12,206	10,462
Inventories	17,501	18,831	18,425	18,180	18,092
All other current assets	3,208	3,433	3,634	3,736	4,194
Total current assets	37,238	40,496	39,359	38,726	36,887
Property, plant, and equipment	65,074	66,896	67,343	67,770	68,708
Land and mineral rights	1,194	1,239	1,296	1,601	1,614
Less: Accumulated depreciation, depletion, and amortization	33,247	34,488	35,040	35,783	36,093
Net property, plant, and equipment	33,022	33,646	33,598	33,588	34,229
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	2	2	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	30,082	30,560	30,726	30,360	29,556
Total Assets	100,341	104,703	103,685	102,676	100,672
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	858	975	1,234	976	907
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	1,354	1,090	560	204	186
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	9,897	11,208	10,787	10,322	9,247
Income taxes accrued, prior and current years, net of payments:					
a. Federal	58	233	81	103	118
b. Other	132	158	139	128	130
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	783	658	431	426	460
b. Bonds and debentures	1,540	1,409	1,340	920	269
c. Other long-term loans	53	247	249	337	291
All other current liabilities, including excise and sales taxes, and accrued expenses	5,997	5,703	5,268	5,032	4,790
Total current liabilities	20,672	21,681	20,088	18,448	16,397
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,674	7,502	7,633	7,017	7,014
b. Bonds and debentures	11,897	11,934	11,683	13,454	13,435
c. Other long-term loans	8,180	7,668	7,463	6,884	7,091
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,122	20,047	20,313	19,797	20,621
Total liabilities	67,544	68,833	67,180	65,601	64,558
Capital stock and other capital	30,839	31,262	31,101	31,076	30,778
Retained earnings	15,502	16,703	17,154	16,904	16,208
Cumulative foreign currency translation adjustment	(388)	(245)	(413)	(344)	(233)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(8,865)	(7,780)	(7,258)	(6,514)	(6,608)
Less: Treasury stock at cost	4,291	4,070	4,078	4,048	4,031
Stockholders' equity	32,797	35,870	36,506	37,075	36,114
Total Liabilities and Stockholders' Equity	100,341	104,703	103,685	102,676	100,672
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,566	18,815	19,271	20,278	20,490

¹ Included in Primary Metals.

Table 56.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	19,936	21,373	20,870	20,096	19,285
Depreciation, depletion, and amortization of property, plant, and equipment	598	625	620	620	628
All other operating costs and expenses	18,223	18,861	18,799	18,111	17,258
Income (loss) from operations	1,115	1,887	1,451	1,365	1,399
Interest expense	318	316	318	320	348
Dividend income	344	304	324	334	400
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	118	44	131	121	125
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(428)	(20)	(53)	(25)	276
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	858	564	806	439	736
Income (loss) before income taxes	1,688	2,463	2,342	1,914	2,589
Provision for current and deferred domestic income taxes:					
a. Federal	403	277	439	369	624
b. Other	38	38	17	31	18
Income (loss) after income taxes	1,246	2,148	1,885	1,514	1,947
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,246	2,148	1,885	1,514	1,947
Cash dividends charged to retained earnings in this quarter	145	181	291	207	302
Net income retained in business	1,101	1,967	1,594	1,307	1,645
Retained earnings at beginning of quarter	16,584	17,531	18,987	20,387	20,797
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(77)	(212)	(42)	(17)	(103)
Retained earnings at end of quarter	17,607	19,287	20,539	21,676	22,339
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.00	2.92	2.97	3.08	3.25
All other operating costs and expenses	91.41	88.25	90.07	90.13	89.49
Income (loss) from operations	5.59	8.83	6.95	6.79	7.26
Interest expense	1.60	1.48	1.52	1.59	1.81
Dividend income	1.73	1.42	1.55	1.66	2.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.59	0.20	0.63	0.60	0.65
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2.15)	(0.09)	(0.25)	(0.12)	1.43
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.30	2.64	3.86	2.18	3.82
Income (loss) before income taxes	8.47	11.52	11.22	9.52	13.42
Provision for current and deferred domestic income taxes	2.22	1.47	2.19	1.99	3.33
Income (loss) after income taxes	6.25	10.05	9.03	7.54	10.10
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	10.95	15.56	14.59	11.77	16.16
After income taxes	8.08	13.57	11.74	9.31	12.15
Annual rate of profit on total assets:					
Before income taxes	5.86	8.27	7.85	6.35	8.57
After income taxes	4.32	7.22	6.32	5.02	6.44

¹ Included in Primary Metals.

Table 56.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	4,217	3,618	3,478	2,687	3,292
Time deposits in the U.S., including negotiable certificates of deposit	1,049	545	542	740	456
Cash and deposits outside the U.S.	15	13	14	13	14
Total cash on hand and in banks	5,281	4,177	4,034	3,439	3,762
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	625	1,193	1,205	1,355	1,550
Commercial and finance company paper of U.S. issuers	0	0	0	210	261
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	37	8	6	270	184
Total cash, U.S. Government and other securities	5,943	5,377	5,244	5,274	5,756
Trade receivables from the U.S. Government	37	47	54	100	6
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,696	9,041	8,849	8,246	7,401
Total receivables	7,733	9,088	8,903	8,346	7,408
Inventories	8,737	9,042	9,026	9,107	8,575
All other current assets	13,257	12,714	13,842	13,646	13,552
Total current assets	35,670	36,222	37,015	36,373	35,291
Property, plant, and equipment	49,103	52,601	52,838	53,059	52,622
Land and mineral rights	7,367	7,460	7,534	7,577	7,447
Less: Accumulated depreciation, depletion, and amortization	25,515	28,354	28,542	28,436	27,811
Net property, plant, and equipment	30,955	31,707	31,829	32,200	32,259
U.S. Treasury and Federal agency securities, due in more than 1 year	3	3	3	3	4
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,662	51,135	50,465	52,030	53,305
Total Assets	115,291	119,067	119,312	120,607	120,859
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	455	717	782	820	406
b. Commercial paper	101	275	318	43	0
c. Other short-term loans	1,239	1,110	1,022	1,221	1,945
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	5,780	6,422	6,414	6,407	6,424
Income taxes accrued, prior and current years, net of payments:					
a. Federal	305	662	582	748	796
b. Other	37	45	135	132	71
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	495	563	405	499	485
b. Bonds and debentures	442	131	132	630	954
c. Other long-term loans	188	327	305	346	327
All other current liabilities, including excise and sales taxes, and accrued expenses	4,412	3,891	3,905	3,939	3,994
Total current liabilities	13,455	14,144	14,000	14,783	15,401
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,138	2,617	2,747	2,788	2,352
b. Bonds and debentures	12,979	13,022	12,817	12,812	13,122
c. Other long-term loans	5,483	5,823	5,396	5,058	4,677
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	19,553	20,125	20,130	20,133	21,227
Total liabilities	53,607	55,731	55,091	55,574	56,779
Capital stock and other capital	53,306	53,182	53,384	53,419	52,693
Retained earnings	17,607	19,287	20,539	21,676	22,339
Cumulative foreign currency translation adjustment	1,271	1,666	771	1,002	1,123
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,874)	(6,236)	(5,849)	(6,003)	(7,015)
Less: Treasury stock at cost	4,627	4,562	4,624	5,062	5,060
Stockholders' equity	61,683	63,336	64,221	65,033	64,080
Total Liabilities and Stockholders' Equity	115,291	119,067	119,312	120,607	120,859
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,215	22,078	23,015	21,590	19,890

¹ Included in Primary Metals.

Table 57.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	4,263	4,724	5,059	4,690	4,666
Depreciation, depletion, and amortization of property, plant, and equipment	110	103	106	112	115
All other operating costs and expenses	3,580	3,927	4,162	3,915	3,902
Income (loss) from operations	572	694	790	663	649
Interest expense	34	30	34	31	38
Dividend income	1	1	2	1	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	10	5	7	3	13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11)	1	(5)	(1)	(34)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	54	63	56	65	59
Income (loss) before income taxes	593	734	817	700	652
Provision for current and deferred domestic income taxes:					
a. Federal	151	168	180	170	175
b. Other	3	(2)	4	4	2
Income (loss) after income taxes	440	568	633	525	475
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	440	568	633	525	475
Cash dividends charged to retained earnings in this quarter	71	41	246	42	314
Net income retained in business	368	527	387	483	161
Retained earnings at beginning of quarter	10,404	10,630	11,472	12,154	12,516
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(55)	(1)	1	(10)	(6)
Retained earnings at end of quarter	10,718	11,155	11,860	12,627	12,671
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.58	2.19	2.09	2.38	2.47
All other operating costs and expenses	83.99	83.13	82.29	83.49	83.63
Income (loss) from operations	13.43	14.69	15.62	14.13	13.90
Interest expense	0.79	0.64	0.67	0.65	0.82
Dividend income	0.03	0.03	0.03	0.03	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.24	0.11	0.15	0.06	0.29
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.26)	0.02	(0.10)	(0.03)	(0.72)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.27	1.34	1.11	1.38	1.27
Income (loss) before income taxes	13.92	15.54	16.14	14.92	13.97
Provision for current and deferred domestic income taxes	3.60	3.52	3.64	3.71	3.80
Income (loss) after income taxes	10.32	12.02	12.51	11.20	10.18
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.04	25.60	27.07	21.78	19.61
After income taxes	15.59	19.80	20.98	16.36	14.28
Annual rate of profit on total assets:					
Before income taxes	13.70	16.41	17.23	13.92	10.76
After income taxes	10.15	12.69	13.35	10.46	7.84

¹ Included in Primary Metals.

Table 57.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	450	733	343	329	484
Time deposits in the U.S., including negotiable certificates of deposit	3	1	27	3	67
Cash and deposits outside the U.S.	0	0	0	0	0
Total cash on hand and in banks	453	734	370	332	552
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	111	87	69	74	67
Commercial and finance company paper of U.S. issuers	61	63	65	69	72
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	309	398	401	440	373
Total cash, U.S. Government and other securities	933	1,282	906	915	1,063
Trade receivables from the U.S. Government	0	0	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,234	2,480	2,665	2,580	2,638
Total receivables	2,234	2,480	2,665	2,580	2,638
Inventories	2,842	2,827	3,048	3,376	4,120
All other current assets	337	363	330	430	475
Total current assets	6,346	6,952	6,949	7,301	8,296
Property, plant, and equipment	6,849	6,842	7,485	7,836	8,414
Land and mineral rights	167	167	180	248	205
Less: Accumulated depreciation, depletion, and amortization	4,046	4,037	4,503	4,591	4,561
Net property, plant, and equipment	2,970	2,972	3,162	3,494	4,057
U.S. Treasury and Federal agency securities, due in more than 1 year	0	1	1	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,008	7,978	8,844	9,301	11,885
Total Assets	17,325	17,903	18,956	20,095	24,238
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	149	153	170	227	199
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	3	4	0	1	21
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	1,531	1,772	1,891	1,823	1,745
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(9)	(8)	107	0	(18)
b. Other	(4)	10	15	12	23
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	49	84	80	53	249
b. Bonds and debentures	0	8	8	8	1
c. Other long-term loans	14	0	0	0	1
All other current liabilities, including excise and sales taxes, and accrued expenses	999	1,103	1,013	1,061	1,137
Total current liabilities	2,732	3,125	3,284	3,185	3,357
Long-term debt, due in more than 1 year:					
a. Loans from banks	927	892	1,149	1,684	4,733
b. Bonds and debentures	681	681	669	641	581
c. Other long-term loans	256	239	281	246	128
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,449	1,491	1,506	1,490	2,139
Total liabilities	6,045	6,428	6,889	7,246	10,939
Capital stock and other capital	2,581	2,657	2,713	2,720	2,954
Retained earnings	10,718	11,155	11,860	12,627	12,671
Cumulative foreign currency translation adjustment	16	56	6	59	36
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(316)	(520)	(516)	(497)	(304)
Less: Treasury stock at cost	1,719	1,874	1,995	2,060	2,058
Stockholders' equity	11,280	11,474	12,067	12,849	13,299
Total Liabilities and Stockholders' Equity	17,325	17,903	18,956	20,095	24,238
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	3,614	3,827	3,665	4,116	4,939

¹ Included in Primary Metals.

Table 58.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	36,589	38,014	40,208	39,611	38,741
Depreciation, depletion, and amortization of property, plant, and equipment	906	903	918	937	1,005
All other operating costs and expenses	32,745	33,546	35,283	35,183	34,900
Income (loss) from operations	2,938	3,565	4,007	3,490	2,836
Interest expense	775	711	753	732	682
Dividend income	11	13	12	6	15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(14)	89	46	44	(20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(356)	(153)	82	(162)	605
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	893	757	1,339	1,548	1,725
Income (loss) before income taxes	2,696	3,560	4,732	4,194	4,480
Provision for current and deferred domestic income taxes:					
a. Federal	663	702	1,017	970	1,293
b. Other	72	55	67	65	114
Income (loss) after income taxes	1,961	2,802	3,648	3,159	3,072
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,961	2,802	3,648	3,159	3,072
Cash dividends charged to retained earnings in this quarter	865	1,414	955	799	1,238
Net income retained in business	1,096	1,388	2,694	2,360	1,835
Retained earnings at beginning of quarter	54,425	55,211	56,203	57,481	60,030
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(121)	(88)	(334)	(163)	(480)
Retained earnings at end of quarter	55,400	56,511	58,563	59,679	61,384
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.47	2.38	2.28	2.37	2.60
All other operating costs and expenses	89.50	88.25	87.75	88.82	90.08
Income (loss) from operations	8.03	9.38	9.97	8.81	7.32
Interest expense	2.12	1.87	1.87	1.85	1.76
Dividend income	0.03	0.03	0.03	0.01	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.04)	0.23	0.11	0.11	(0.05)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.97)	(0.40)	0.20	(0.41)	1.56
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.44	1.99	3.33	3.91	4.45
Income (loss) before income taxes	7.37	9.36	11.77	10.59	11.56
Provision for current and deferred domestic income taxes	2.01	1.99	2.70	2.61	3.63
Income (loss) after income taxes	5.36	7.37	9.07	7.98	7.93
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.42	19.67	25.97	22.54	24.38
After income taxes	11.22	15.48	20.02	16.98	16.72
Annual rate of profit on total assets:					
Before income taxes	6.89	8.72	11.41	9.88	10.68
After income taxes	5.01	6.86	8.79	7.44	7.32

Table 58.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	6,606	6,210	6,711	7,300	7,501
Time deposits in the U.S., including negotiable certificates of deposit	267	351	366	356	352
Cash and deposits outside the U.S.	99	132	154	158	129
Total cash on hand and in banks	6,972	6,693	7,231	7,814	7,983
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	326	356	389	328	285
Commercial and finance company paper of U.S. issuers	30	83	116	172	190
State and local government securities, due in 1 year or less	53	52	50	65	87
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	721	402	311	531	552
Total cash, U.S. Government and other securities	8,101	7,588	8,097	8,911	9,098
Trade receivables from the U.S. Government	802	1,065	1,416	870	902
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,899	20,057	20,446	20,739	18,875
Total receivables	18,701	21,122	21,862	21,609	19,778
Inventories	19,982	21,321	21,457	20,889	21,243
All other current assets	6,077	6,060	6,743	6,585	6,568
Total current assets	52,862	56,091	58,158	57,993	56,687
Property, plant, and equipment	60,978	63,226	64,558	64,820	67,022
Land and mineral rights	1,893	1,962	1,919	1,901	1,903
Less: Accumulated depreciation, depletion, and amortization	37,798	39,400	40,195	40,336	41,587
Net property, plant, and equipment	25,073	25,788	26,282	26,385	27,338
U.S. Treasury and Federal agency securities, due in more than 1 year	0	153	0	1	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	78,667	81,262	81,518	85,465	83,790
Total Assets	156,603	163,294	165,958	169,844	167,814
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,852	2,749	2,978	3,220	2,818
b. Commercial paper	156	388	946	1,917	518
c. Other short-term loans	678	583	540	345	738
Advances and prepayments by the U.S. Government	611	602	546	474	497
Trade accounts and trade notes payable	11,567	12,102	12,479	12,315	12,560
Income taxes accrued, prior and current years, net of payments:					
a. Federal	212	435	617	582	638
b. Other	82	189	173	110	171
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	868	1,094	948	869	1,266
b. Bonds and debentures	116	510	431	433	440
c. Other long-term loans	1,521	2,368	2,257	897	659
All other current liabilities, including excise and sales taxes, and accrued expenses	10,944	10,775	11,635	12,273	11,661
Total current liabilities	29,605	31,795	33,550	33,437	31,966
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,670	15,227	15,395	16,356	15,638
b. Bonds and debentures	8,441	9,162	9,332	9,297	9,654
c. Other long-term loans	18,078	18,445	17,834	18,439	19,001
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	15,874	16,269	16,954	17,880	18,051
Total liabilities	86,668	90,897	93,065	95,409	94,309
Capital stock and other capital	33,721	35,263	36,252	36,529	36,125
Retained earnings	55,400	56,511	58,563	59,679	61,384
Cumulative foreign currency translation adjustment	(1,211)	(826)	(2,090)	(1,701)	(1,963)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,207)	(4,977)	(5,337)	(5,010)	(5,426)
Less: Treasury stock at cost	12,768	13,574	14,495	15,061	16,616
Stockholders' equity	69,935	72,397	72,894	74,435	73,504
Total Liabilities and Stockholders' Equity	156,603	163,294	165,958	169,844	167,814
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	23,257	24,296	24,608	24,556	24,721

Table 59.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	88,784	88,114	97,659	94,469	93,315
Depreciation, depletion, and amortization of property, plant, and equipment	2,069	2,085	2,122	2,161	2,310
All other operating costs and expenses	78,753	78,301	85,641	83,014	83,489
Income (loss) from operations	7,962	7,728	9,896	9,295	7,517
Interest expense	1,414	1,476	1,521	1,543	1,427
Dividend income	232	292	149	616	29
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	476	724	584	379	159
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(814)	(104)	(926)	(499)	(1,126)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,700	3,504	5,066	4,264	3,136
Income (loss) before income taxes	10,142	10,668	13,248	12,512	8,288
Provision for current and deferred domestic income taxes:					
a. Federal	1,773	2,301	3,141	2,841	1,928
b. Other	262	169	234	235	149
Income (loss) after income taxes	8,106	8,198	9,873	9,436	6,211
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,106	8,198	9,873	9,436	6,211
Cash dividends charged to retained earnings in this quarter	2,369	1,468	2,729	1,901	3,782
Net income retained in business	5,737	6,730	7,144	7,536	2,429
Retained earnings at beginning of quarter	125,242	127,567	134,351	142,954	147,404
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	561	(39)	705	(836)	999
Retained earnings at end of quarter	131,540	134,258	142,201	149,654	150,832
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.33	2.37	2.17	2.29	2.48
All other operating costs and expenses	88.70	88.86	87.69	87.87	89.47
Income (loss) from operations	8.97	8.77	10.13	9.84	8.06
Interest expense	1.59	1.67	1.56	1.63	1.53
Dividend income	0.26	0.33	0.15	0.65	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.54	0.82	0.60	0.40	0.17
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.92)	(0.12)	(0.95)	(0.53)	(1.21)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.17	3.98	5.19	4.51	3.36
Income (loss) before income taxes	11.42	12.11	13.57	13.25	8.88
Provision for current and deferred domestic income taxes	2.29	2.80	3.46	3.26	2.23
Income (loss) after income taxes	9.13	9.30	10.11	9.99	6.66
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.32	20.69	25.03	22.35	14.82
After income taxes	16.24	15.90	18.66	16.85	11.11
Annual rate of profit on total assets:					
Before income taxes	8.51	8.67	10.57	9.63	6.35
After income taxes	6.80	6.66	7.88	7.26	4.76

Table 59.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	20,761	15,688	14,397	13,637	16,699
Time deposits in the U.S., including negotiable certificates of deposit	1,056	1,614	934	2,424	2,342
Cash and deposits outside the U.S.	1,831	1,477	1,224	2,121	2,150
Total cash on hand and in banks	23,648	18,780	16,555	18,182	21,191
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	18	14	577	536	442
b. Other, due in 1 year or less	324	106	197	310	308
Commercial and finance company paper of U.S. issuers	1,624	1,499	905	930	596
State and local government securities, due in 1 year or less	399	539	375	311	356
Foreign securities, due in 1 year or less	0	219	220	224	21
Other short-term financial investments	3,487	3,186	2,783	4,104	5,058
Total cash, U.S. Government and other securities	29,500	24,343	21,611	24,597	27,972
Trade receivables from the U.S. Government	333	269	274	247	331
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	44,242	46,241	48,362	47,016	46,969
Total receivables	44,575	46,510	48,636	47,263	47,299
Inventories	52,300	56,333	57,761	59,038	56,436
All other current assets	29,972	29,524	29,662	31,942	28,895
Total current assets	156,348	156,709	157,670	162,839	160,602
Property, plant, and equipment	114,684	116,703	118,115	119,782	123,076
Land and mineral rights	2,520	2,739	2,824	2,809	2,852
Less: Accumulated depreciation, depletion, and amortization	66,442	67,842	68,654	69,307	70,535
Net property, plant, and equipment	50,761	51,601	52,285	53,285	55,393
U.S. Treasury and Federal agency securities, due in more than 1 year	285	377	331	381	355
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	269,249	283,371	291,030	303,302	305,892
Total Assets	476,643	492,058	501,317	519,807	522,243
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,799	3,774	3,254	3,403	3,722
b. Commercial paper	2,319	3,761	3,182	2,587	3,146
c. Other short-term loans	2,021	2,184	2,387	2,553	2,982
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	31,924	34,172	36,225	34,649	33,474
Income taxes accrued, prior and current years, net of payments:					
a. Federal	4,980	5,438	5,038	5,739	6,267
b. Other	169	200	210	196	161
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,318	2,232	3,014	2,158	2,532
b. Bonds and debentures	1,393	2,462	2,777	4,276	3,685
c. Other long-term loans	3,355	3,184	2,488	2,173	2,366
All other current liabilities, including excise and sales taxes, and accrued expenses	71,534	64,496	66,382	66,575	68,080
Total current liabilities	121,813	121,905	124,958	124,309	126,415
Long-term debt, due in more than 1 year:					
a. Loans from banks	25,023	25,537	25,773	27,474	25,293
b. Bonds and debentures	32,281	30,351	31,542	33,361	36,167
c. Other long-term loans	28,224	33,015	32,927	33,379	32,954
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	69,656	75,025	74,437	77,327	77,772
Total liabilities	276,998	285,833	289,636	295,850	298,601
Capital stock and other capital	139,189	141,616	144,940	150,113	154,770
Retained earnings	131,540	134,258	142,201	149,654	150,832
Cumulative foreign currency translation adjustment	(927)	(1,723)	(3,342)	(2,739)	(3,385)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(16,114)	(14,208)	(15,929)	(14,444)	(18,198)
Less: Treasury stock at cost	54,044	53,717	56,189	58,628	60,378
Stockholders' equity	199,645	206,225	211,682	223,957	223,642
Total Liabilities and Stockholders' Equity	476,643	492,058	501,317	519,807	522,243
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	34,535	34,804	32,713	38,529	34,187

Table 60.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	150,855	138,124	141,658	140,274	148,437
Depreciation, depletion, and amortization of property, plant, and equipment	4,924	4,703	4,732	4,641	4,734
All other operating costs and expenses	130,510	121,279	122,558	122,538	128,196
Income (loss) from operations	15,421	12,142	14,368	13,095	15,507
Interest expense	2,252	2,382	2,368	2,326	2,374
Dividend income	106	57	59	88	123
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	617	1,018	472	1,286	871
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(4,532)	(955)	(486)	(9,629)	(10,660)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	25,015	25,243	21,469	19,502	25,222
Income (loss) before income taxes	34,374	35,123	33,514	22,015	28,687
Provision for current and deferred domestic income taxes:					
a. Federal	6,116	5,574	5,724	5,554	6,765
b. Other	2,115	2,140	1,679	1,136	1,139
Income (loss) after income taxes	26,142	27,408	26,111	15,325	20,783
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	26,142	27,408	26,111	15,325	20,783
Cash dividends charged to retained earnings in this quarter	2,448	5,850	3,021	8,680	8,519
Net income retained in business	23,694	21,558	23,090	6,645	12,263
Retained earnings at beginning of quarter	173,932	193,481	211,652	230,407	238,066
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,787)	(2,705)	(3,342)	(5,386)	(5,456)
Retained earnings at end of quarter	192,840	212,334	231,400	231,665	244,873
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.26	3.40	3.34	3.31	3.19
All other operating costs and expenses	86.51	87.80	86.52	87.36	86.36
Income (loss) from operations	10.22	8.79	10.14	9.34	10.45
Interest expense	1.49	1.72	1.67	1.66	1.60
Dividend income	0.07	0.04	0.04	0.06	0.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.41	0.74	0.33	0.92	0.59
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.00)	(0.69)	(0.34)	(6.86)	(7.18)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	16.58	18.28	15.16	13.90	16.99
Income (loss) before income taxes	22.79	25.43	23.66	15.69	19.33
Provision for current and deferred domestic income taxes	5.46	5.59	5.23	4.77	5.33
Income (loss) after income taxes	17.33	19.84	18.43	10.92	14.00
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.25	21.86	20.44	13.41	17.42
After income taxes	16.92	17.06	15.93	9.33	12.62
Annual rate of profit on total assets:					
Before income taxes	12.49	12.42	11.76	7.63	9.84
After income taxes	9.50	9.69	9.16	5.31	7.13

Table 60.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	49,733	49,953	45,206	44,310	49,116
Time deposits in the U.S., including negotiable certificates of deposit	9,477	10,680	8,631	7,727	8,694
Cash and deposits outside the U.S.	7,018	7,084	5,993	5,966	6,950
Total cash on hand and in banks	66,228	67,717	59,831	58,003	64,760
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,355	1,935	2,357	1,969	1,657
b. Other, due in 1 year or less	4,165	3,917	5,831	6,014	6,936
Commercial and finance company paper of U.S. issuers	11,654	9,795	9,947	12,953	14,070
State and local government securities, due in 1 year or less	1,215	1,500	1,473	1,520	1,237
Foreign securities, due in 1 year or less	302	304	218	236	237
Other short-term financial investments	24,393	26,534	27,671	28,495	33,965
Total cash, U.S. Government and other securities	109,313	111,702	107,329	109,190	122,861
Trade receivables from the U.S. Government	8,238	8,228	8,209	7,522	7,257
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	60,152	58,981	59,230	60,911	58,980
Total receivables	68,389	67,208	67,440	68,433	66,237
Inventories	46,349	47,839	48,633	49,962	48,023
All other current assets	61,279	61,093	61,474	59,979	59,062
Total current assets	285,331	287,842	284,875	287,563	296,183
Property, plant, and equipment	229,465	233,639	236,060	238,903	242,709
Land and mineral rights	6,630	6,697	6,891	7,022	7,193
Less: Accumulated depreciation, depletion, and amortization	143,422	144,503	145,576	147,916	151,728
Net property, plant, and equipment	92,672	95,833	97,375	98,009	98,174
U.S. Treasury and Federal agency securities, due in more than 1 year	1,596	1,830	1,660	1,937	1,437
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	721,555	745,593	756,322	767,242	770,325
Total Assets	1,101,153	1,131,097	1,140,233	1,154,751	1,166,118
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,118	2,549	2,222	1,994	1,119
b. Commercial paper	5,914	3,146	2,162	2,007	2,736
c. Other short-term loans	2,965	2,873	2,617	2,276	1,460
Advances and prepayments by the U.S. Government	4,501	4,374	4,382	4,333	4,466
Trade accounts and trade notes payable	53,958	51,819	50,379	51,429	52,824
Income taxes accrued, prior and current years, net of payments:					
a. Federal	3,741	3,588	2,053	1,947	2,500
b. Other	(151)	(133)	(137)	173	(11)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,903	2,120	3,872	3,186	3,269
b. Bonds and debentures	11,483	10,845	13,345	14,008	16,424
c. Other long-term loans	688	705	1,042	807	1,653
All other current liabilities, including excise and sales taxes, and accrued expenses	98,752	101,549	98,886	102,587	100,290
Total current liabilities	186,872	183,432	180,823	184,747	186,730
Long-term debt, due in more than 1 year:					
a. Loans from banks	33,159	32,469	32,139	33,773	34,322
b. Bonds and debentures	100,731	104,844	101,143	100,999	99,643
c. Other long-term loans	38,895	41,395	41,073	47,199	53,849
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	123,460	126,333	129,249	131,222	132,966
Total liabilities	483,117	488,473	484,426	497,940	507,509
Capital stock and other capital	553,154	558,412	556,211	555,686	545,944
Retained earnings	192,840	212,334	231,400	231,665	244,873
Cumulative foreign currency translation adjustment	3,620	4,242	2,561	3,145	2,974
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(27,270)	(26,164)	(26,626)	(23,290)	(30,554)
Less: Treasury stock at cost	104,307	106,199	107,740	110,396	104,629
Stockholders' equity	618,036	642,624	655,807	656,810	658,609
Total Liabilities and Stockholders' Equity	1,101,153	1,131,097	1,140,233	1,154,751	1,166,118
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	98,458	104,410	104,053	102,816	109,453

Table 61.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	52,002	45,429	47,811	47,047	53,809
Depreciation, depletion, and amortization of property, plant, and equipment	1,137	1,145	1,230	1,186	1,255
All other operating costs and expenses	43,039	38,587	40,183	39,960	43,376
Income (loss) from operations	7,826	5,697	6,398	5,901	9,178
Interest expense	350	373	360	381	381
Dividend income	71	10	8	26	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	87	66	(288)	330	124
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(922)	(51)	173	(10,156)	(9,267)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	12,615	14,203	10,835	8,598	13,486
Income (loss) before income taxes	19,328	19,552	16,767	4,317	13,150
Provision for current and deferred domestic income taxes:					
a. Federal	2,873	2,764	2,521	2,013	3,725
b. Other	1,611	1,596	1,247	854	1,019
Income (loss) after income taxes	14,844	15,192	12,999	1,450	8,406
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	14,844	15,192	12,999	1,450	8,406
Cash dividends charged to retained earnings in this quarter	182	270	29	2,910	3,075
Net income retained in business	14,663	14,921	12,970	(1,460)	5,331
Retained earnings at beginning of quarter	148,383	163,709	178,123	190,563	188,476
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	484	(691)	(317)	(450)	(2,399)
Retained earnings at end of quarter	163,530	177,939	190,776	188,652	191,407
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.19	2.52	2.57	2.52	2.33
All other operating costs and expenses	82.76	84.94	84.04	84.94	80.61
Income (loss) from operations	15.05	12.54	13.38	12.54	17.06
Interest expense	0.67	0.82	0.75	0.81	0.71
Dividend income	0.14	0.02	0.02	0.05	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.17	0.15	(0.60)	0.70	0.23
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.77)	(0.11)	0.36	(21.59)	(17.22)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	24.26	31.26	22.66	18.27	25.06
Income (loss) before income taxes	37.17	43.04	35.07	9.18	24.44
Provision for current and deferred domestic income taxes	8.62	9.60	7.88	6.09	8.82
Income (loss) after income taxes	28.55	33.44	27.19	3.08	15.62
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	42.80	39.82	31.74	8.23	25.10
After income taxes	32.87	30.94	24.61	2.76	16.05
Annual rate of profit on total assets:					
Before income taxes	24.12	23.24	19.18	4.93	14.79
After income taxes	18.53	18.05	14.87	1.66	9.46

¹ Included in Computer and Electronic Products.

Table 61.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	9,042	9,940	9,571	8,481	8,736
Time deposits in the U.S., including negotiable certificates of deposit	34	30	99	58	46
Cash and deposits outside the U.S.	162	114	178	184	206
Total cash on hand and in banks	9,238	10,084	9,847	8,722	8,987
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	79	92	286	330	340
b. Other, due in 1 year or less	146	221	1	1	1
Commercial and finance company paper of U.S. issuers	5,197	3,972	4,873	6,824	7,958
State and local government securities, due in 1 year or less	17	14	10	10	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	9,175	9,828	10,531	10,922	14,658
Total cash, U.S. Government and other securities	23,853	24,213	25,548	26,808	31,944
Trade receivables from the U.S. Government	991	711	577	578	588
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,959	16,571	16,993	18,306	17,662
Total receivables	17,950	17,282	17,571	18,884	18,250
Inventories	6,955	7,193	7,869	7,907	7,503
All other current assets	23,778	22,253	21,648	22,943	22,203
Total current assets	72,537	70,941	72,636	76,542	79,900
Property, plant, and equipment	36,995	38,888	40,333	38,938	39,345
Land and mineral rights	2,814	2,762	2,970	3,068	3,202
Less: Accumulated depreciation, depletion, and amortization	21,006	21,983	22,222	22,858	23,696
Net property, plant, and equipment	18,803	19,668	21,081	19,148	18,851
U.S. Treasury and Federal agency securities, due in more than 1 year	1	0	0	0	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	229,145	245,984	256,007	254,506	256,840
Total Assets	320,485	336,592	349,724	350,196	355,595
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	153	105	80	59	100
b. Commercial paper	2,862	154	0	249	0
c. Other short-term loans	542	542	567	0	0
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	24,670	22,478	21,696	22,620	24,638
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,191	82	66	121	141
b. Other	(84)	(69)	(68)	257	26
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	207	46	43	35	33
b. Bonds and debentures	9,272	8,635	9,503	10,188	12,496
c. Other long-term loans	1	63	43	14	20
All other current liabilities, including excise and sales taxes, and accrued expenses	29,236	31,196	30,073	30,847	32,110
Total current liabilities	68,051	63,231	62,001	64,391	69,565
Long-term debt, due in more than 1 year:					
a. Loans from banks	1,592	1,424	1,274	2,178	2,715
b. Bonds and debentures	30,957	34,159	31,861	29,915	26,968
c. Other long-term loans	830	980	895	822	1,046
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,425	40,403	42,377	43,081	45,770
Total liabilities	139,855	140,197	138,408	140,388	146,064
Capital stock and other capital	58,846	60,741	63,301	64,074	63,113
Retained earnings	163,530	177,939	190,776	188,652	191,407
Cumulative foreign currency translation adjustment	(346)	(363)	(462)	(433)	(465)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,464)	(5,379)	(4,911)	(4,439)	(6,086)
Less: Treasury stock at cost	35,935	36,543	37,388	38,046	38,437
Stockholders' equity	180,630	196,396	211,316	209,808	209,531
Total Liabilities and Stockholders' Equity	320,485	336,592	349,724	350,196	355,595
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	4,486	7,710	10,635	12,151	10,336

¹ Included in Computer and Electronic Products.

Table 62.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	33,256	31,681	29,927	30,164	31,622
Depreciation, depletion, and amortization of property, plant, and equipment	881	862	857	779	773
All other operating costs and expenses	29,270	27,916	25,199	25,881	27,382
Income (loss) from operations	3,106	2,903	3,872	3,503	3,466
Interest expense	575	589	610	575	572
Dividend income	24	28	31	38	64
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	266	289	148	559	480
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(186)	(295)	(159)	966	130
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,366	2,857	1,906	1,852	3,336
Income (loss) before income taxes	6,001	5,192	5,188	6,343	6,904
Provision for current and deferred domestic income taxes:					
a. Federal	1,118	944	900	1,455	1,253
b. Other	117	84	82	26	36
Income (loss) after income taxes	4,766	4,164	4,206	4,863	5,616
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,766	4,164	4,206	4,863	5,616
Cash dividends charged to retained earnings in this quarter	860	1,283	1,025	1,975	2,851
Net income retained in business	3,906	2,881	3,181	2,888	2,765
Retained earnings at beginning of quarter	(72,935)	(69,929)	(67,542)	(64,395)	(63,028)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(973)	(250)	(253)	(2,272)	(264)
Retained earnings at end of quarter	(70,002)	(67,298)	(64,613)	(63,780)	(60,528)
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.65	2.72	2.86	2.58	2.44
All other operating costs and expenses	88.01	88.12	84.20	85.80	86.59
Income (loss) from operations	9.34	9.16	12.94	11.61	10.96
Interest expense	1.73	1.86	2.04	1.91	1.81
Dividend income	0.07	0.09	0.11	0.12	0.20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.80	0.91	0.49	1.85	1.52
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.56)	(0.93)	(0.53)	3.20	0.41
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	10.12	9.02	6.37	6.14	10.55
Income (loss) before income taxes	18.05	16.39	17.33	21.03	21.83
Provision for current and deferred domestic income taxes	3.72	3.25	3.28	4.91	4.07
Income (loss) after income taxes	14.33	13.14	14.05	16.12	17.76
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	16.58	14.00	14.35	17.80	19.07
After income taxes	13.17	11.23	11.64	13.64	15.51
Annual rate of profit on total assets:					
Before income taxes	9.05	7.64	7.78	9.62	10.49
After income taxes	7.19	6.12	6.31	7.38	8.53

¹ Included in Computer and Electronic Products.

Table 62.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	12,467	13,062	10,867	10,801	11,125
Time deposits in the U.S., including negotiable certificates of deposit	2,694	3,652	1,388	1,822	1,650
Cash and deposits outside the U.S.	4,823	4,784	3,940	3,405	3,962
Total cash on hand and in banks	19,984	21,498	16,196	16,029	16,737
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	668	1,140	971	448	161
b. Other, due in 1 year or less	1,838	1,684	4,010	3,996	4,826
Commercial and finance company paper of U.S. issuers	1,352	1,427	1,334	1,376	1,057
State and local government securities, due in 1 year or less	550	607	590	597	276
Foreign securities, due in 1 year or less	34	32	44	44	42
Other short-term financial investments	6,867	8,414	7,440	7,089	8,392
Total cash, U.S. Government and other securities	31,293	34,802	30,585	29,578	31,491
Trade receivables from the U.S. Government	4,713	4,981	5,003	4,539	4,362
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	13,057	12,272	11,559	12,335	11,741
Total receivables	17,770	17,253	16,562	16,874	16,104
Inventories	7,808	7,986	7,805	8,110	8,255
All other current assets	15,707	16,864	17,272	15,675	15,905
Total current assets	72,577	76,905	72,224	70,236	71,754
Property, plant, and equipment	39,835	40,285	39,320	38,951	39,537
Land and mineral rights	908	909	869	855	846
Less: Accumulated depreciation, depletion, and amortization	24,241	24,852	24,218	24,116	24,618
Net property, plant, and equipment	16,502	16,341	15,970	15,690	15,766
U.S. Treasury and Federal agency securities, due in more than 1 year	489	433	395	373	359
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	175,566	178,238	178,188	177,424	175,505
Total Assets	265,134	271,918	266,777	263,723	263,383
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	611	566	442	418	102
b. Commercial paper	2	267	259	257	287
c. Other short-term loans	5	6	1	1	20
Advances and prepayments by the U.S. Government	1,673	1,716	1,820	1,867	1,738
Trade accounts and trade notes payable	7,512	7,667	7,089	7,195	7,382
Income taxes accrued, prior and current years, net of payments:					
a. Federal	520	901	648	468	351
b. Other	(3)	(2)	(18)	14	37
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	70	59	56	46	57
b. Bonds and debentures	1,344	1,374	759	370	412
c. Other long-term loans	4	13	6	222	244
All other current liabilities, including excise and sales taxes, and accrued expenses	30,980	31,954	30,562	30,325	29,851
Total current liabilities	42,719	44,521	41,622	41,182	40,481
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,880	7,712	7,762	7,680	7,751
b. Bonds and debentures	29,495	30,730	31,179	30,945	30,440
c. Other long-term loans	2,039	2,068	2,107	1,889	1,860
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,245	38,528	39,547	39,455	38,018
Total liabilities	120,378	123,560	122,217	121,151	118,550
Capital stock and other capital	231,900	232,653	227,718	224,543	224,767
Retained earnings	(70,002)	(67,298)	(64,613)	(63,780)	(60,528)
Cumulative foreign currency translation adjustment	535	675	321	274	472
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,298)	(8,992)	(9,700)	(9,145)	(9,979)
Less: Treasury stock at cost	8,379	8,679	9,164	9,320	9,899
Stockholders' equity	144,756	148,358	144,560	142,572	144,834
Total Liabilities and Stockholders' Equity	265,134	271,918	266,777	263,723	263,383
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	29,858	32,384	30,602	29,054	31,273

¹ Included in Computer and Electronic Products.

Table 63.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	65,597	61,014	63,920	63,062	63,006
Depreciation, depletion, and amortization of property, plant, and equipment	2,907	2,696	2,645	2,676	2,706
All other operating costs and expenses	58,201	54,776	57,177	56,696	57,437
Income (loss) from operations	4,489	3,542	4,098	3,690	2,863
Interest expense	1,327	1,420	1,398	1,370	1,421
Dividend income	10	19	20	25	49
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	263	663	611	397	266
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3,424)	(609)	(500)	(439)	(1,523)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	9,034	8,184	8,727	9,052	8,399
Income (loss) before income taxes	9,045	10,378	11,559	11,355	8,633
Provision for current and deferred domestic income taxes:					
a. Federal	2,125	1,866	2,304	2,086	1,787
b. Other	387	460	350	257	85
Income (loss) after income taxes	6,532	8,053	8,906	9,012	6,761
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,532	8,053	8,906	9,012	6,761
Cash dividends charged to retained earnings in this quarter	1,407	4,297	1,967	3,794	2,593
Net income retained in business	5,126	3,756	6,939	5,217	4,168
Retained earnings at beginning of quarter	98,484	99,701	101,071	104,239	112,619
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,298)	(1,764)	(2,772)	(2,664)	(2,793)
Retained earnings at end of quarter	99,312	101,693	105,238	106,793	113,994
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.43	4.42	4.14	4.24	4.29
All other operating costs and expenses	88.73	89.78	89.45	89.91	91.16
Income (loss) from operations	6.84	5.81	6.41	5.85	4.54
Interest expense	2.02	2.33	2.19	2.17	2.26
Dividend income	0.02	0.03	0.03	0.04	0.08
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.40	1.09	0.96	0.63	0.42
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(5.22)	(1.00)	(0.78)	(0.70)	(2.42)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	13.77	13.41	13.65	14.35	13.33
Income (loss) before income taxes	13.79	17.01	18.08	18.01	13.70
Provision for current and deferred domestic income taxes	3.83	3.81	4.15	3.72	2.97
Income (loss) after income taxes	9.96	13.20	13.93	14.29	10.73
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.36	13.94	15.42	14.92	11.35
After income taxes	8.93	10.81	11.88	11.84	8.89
Annual rate of profit on total assets:					
Before income taxes	7.02	7.94	8.83	8.40	6.31
After income taxes	5.07	6.16	6.80	6.67	4.94

¹ Included in Computer and Electronic Products.

Table 63.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	28,225	26,950	24,768	25,028	29,256
Time deposits in the U.S., including negotiable certificates of deposit	6,748	6,998	7,145	5,847	6,998
Cash and deposits outside the U.S.	2,033	2,186	1,875	2,377	2,782
Total cash on hand and in banks	37,006	36,134	33,788	33,252	39,036
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	608	703	1,100	1,192	1,156
b. Other, due in 1 year or less	2,181	2,012	1,820	2,016	2,109
Commercial and finance company paper of U.S. issuers	5,105	4,395	3,739	4,753	5,055
State and local government securities, due in 1 year or less	647	879	873	914	961
Foreign securities, due in 1 year or less	268	272	174	192	195
Other short-term financial investments	8,351	8,291	9,700	10,485	10,915
Total cash, U.S. Government and other securities	54,167	52,687	51,195	52,804	59,426
Trade receivables from the U.S. Government	2,534	2,535	2,629	2,405	2,307
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	30,136	30,138	30,678	30,270	29,576
Total receivables	32,670	32,673	33,308	32,675	31,883
Inventories	31,586	32,660	32,960	33,945	32,265
All other current assets	21,794	21,976	22,554	21,361	20,954
Total current assets	140,217	139,996	140,016	140,785	144,528
Property, plant, and equipment	152,635	154,467	156,407	161,014	163,827
Land and mineral rights	2,908	3,026	3,052	3,100	3,144
Less: Accumulated depreciation, depletion, and amortization	98,175	97,669	99,135	100,942	103,415
Net property, plant, and equipment	57,367	59,824	60,324	63,171	63,557
U.S. Treasury and Federal agency securities, due in more than 1 year	1,106	1,397	1,265	1,564	1,075
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	316,844	321,370	322,127	335,312	337,980
Total Assets	515,534	522,587	523,732	540,832	547,140
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,354	1,878	1,700	1,518	917
b. Commercial paper	3,050	2,724	1,903	1,501	2,449
c. Other short-term loans	2,419	2,325	2,049	2,275	1,440
Advances and prepayments by the U.S. Government	2,828	2,658	2,561	2,466	2,728
Trade accounts and trade notes payable	21,775	21,674	21,594	21,614	20,804
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,030	2,604	1,340	1,357	2,007
b. Other	(64)	(63)	(51)	(98)	(74)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,626	2,015	3,774	3,105	3,179
b. Bonds and debentures	866	836	3,084	3,450	3,517
c. Other long-term loans	682	629	993	571	1,389
All other current liabilities, including excise and sales taxes, and accrued expenses	38,536	38,399	38,251	41,415	38,329
Total current liabilities	76,102	75,680	77,200	79,174	76,684
Long-term debt, due in more than 1 year:					
a. Loans from banks	23,688	23,333	23,103	23,915	23,855
b. Bonds and debentures	40,279	39,954	38,103	40,140	42,235
c. Other long-term loans	36,025	38,347	38,072	44,488	50,942
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	46,790	47,402	47,324	48,686	49,178
Total liabilities	222,884	224,717	223,801	236,402	242,895
Capital stock and other capital	262,409	265,017	265,192	267,069	258,064
Retained earnings	99,312	101,693	105,238	106,793	113,994
Cumulative foreign currency translation adjustment	3,431	3,930	2,703	3,304	2,967
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(12,509)	(11,792)	(12,015)	(9,705)	(14,489)
Less: Treasury stock at cost	59,993	60,978	61,187	63,030	56,292
Stockholders' equity	292,649	297,870	299,931	304,430	304,245
Total Liabilities and Stockholders' Equity	515,534	522,587	523,732	540,832	547,140
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	64,114	64,316	62,816	61,612	67,844

¹ Included in Computer and Electronic Products.

Table 64.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	37,810	38,815	40,224	39,597	38,501
Depreciation, depletion, and amortization of property, plant, and equipment	806	846	857	873	856
All other operating costs and expenses	34,326	35,106	36,017	35,687	34,423
Income (loss) from operations	2,678	2,864	3,350	3,036	3,222
Interest expense	654	706	677	681	742
Dividend income	33	5	91	20	37
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(266)	172	(456)	(186)	319
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(268)	(111)	(78)	(401)	(120)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,636	3,081	3,607	3,896	3,818
Income (loss) before income taxes	5,159	5,305	5,838	5,684	6,534
Provision for current and deferred domestic income taxes:					
a. Federal	216	531	639	525	500
b. Other	68	100	128	200	121
Income (loss) after income taxes	4,876	4,673	5,071	4,959	5,913
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,876	4,673	5,071	4,959	5,913
Cash dividends charged to retained earnings in this quarter	2,590	2,485	2,480	2,723	3,675
Net income retained in business	2,286	2,189	2,592	2,236	2,238
Retained earnings at beginning of quarter	168,257	170,990	172,097	172,502	176,414
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(81)	52	(129)	(85)	(71)
Retained earnings at end of quarter	170,462	173,231	174,559	174,653	178,581
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.13	2.18	2.13	2.21	2.22
All other operating costs and expenses	90.79	90.44	89.54	90.13	89.41
Income (loss) from operations	7.08	7.38	8.33	7.67	8.37
Interest expense	1.73	1.82	1.68	1.72	1.93
Dividend income	0.09	0.01	0.23	0.05	0.10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.70)	0.44	(1.13)	(0.47)	0.83
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.71)	(0.29)	(0.19)	(1.01)	(0.31)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.62	7.94	8.97	9.84	9.92
Income (loss) before income taxes	13.64	13.67	14.51	14.35	16.97
Provision for current and deferred domestic income taxes	0.75	1.63	1.91	1.83	1.61
Income (loss) after income taxes	12.90	12.04	12.61	12.52	15.36
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.85	11.80	13.04	12.55	14.39
After income taxes	11.20	10.39	11.32	10.95	13.02
Annual rate of profit on total assets:					
Before income taxes	6.23	6.28	6.91	6.68	7.41
After income taxes	5.89	5.53	6.00	5.83	6.70

Table 64.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	10,250	9,425	11,427	10,733	16,346
Time deposits in the U.S., including negotiable certificates of deposit	315	200	203	304	196
Cash and deposits outside the U.S.	178	253	195	255	259
Total cash on hand and in banks	10,743	9,878	11,826	11,292	16,801
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	40	25	25	26	26
b. Other, due in 1 year or less	74	77	134	134	112
Commercial and finance company paper of U.S. issuers	99	96	72	42	54
State and local government securities, due in 1 year or less	197	188	207	196	135
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	216	357	370	568	565
Total cash, U.S. Government and other securities	11,370	10,622	12,634	12,258	17,693
Trade receivables from the U.S. Government	317	386	269	246	192
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,746	21,882	22,020	21,544	20,633
Total receivables	21,063	22,268	22,289	21,790	20,825
Inventories	24,178	25,981	26,019	26,267	26,324
All other current assets	8,137	8,327	8,976	9,396	9,585
Total current assets	64,748	67,198	69,918	69,710	74,427
Property, plant, and equipment	58,568	59,105	59,345	60,519	63,765
Land and mineral rights	1,146	1,151	1,189	1,192	1,214
Less: Accumulated depreciation, depletion, and amortization	34,604	34,709	34,877	35,548	36,874
Net property, plant, and equipment	25,110	25,546	25,657	26,163	28,104
U.S. Treasury and Federal agency securities, due in more than 1 year	38	41	38	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	241,141	245,242	242,234	244,486	250,288
Total Assets	331,036	338,027	337,847	340,359	352,820
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,770	2,739	2,706	2,485	2,575
b. Commercial paper	2,434	2,737	2,824	2,396	1,406
c. Other short-term loans	1,127	1,361	3,101	3,187	1,433
Advances and prepayments by the U.S. Government	158	158	142	142	153
Trade accounts and trade notes payable	19,478	20,132	20,492	20,088	19,997
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,673	2,138	1,911	1,911	1,506
b. Other	762	697	670	725	598
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	678	893	931	563	373
b. Bonds and debentures	688	1,212	1,073	1,071	1,054
c. Other long-term loans	1,827	4,985	4,708	4,741	5,832
All other current liabilities, including excise and sales taxes, and accrued expenses	32,072	31,873	32,052	32,922	34,041
Total current liabilities	63,666	68,925	70,610	70,232	68,967
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,627	7,607	6,368	5,767	4,904
b. Bonds and debentures	9,912	9,419	9,265	9,251	11,287
c. Other long-term loans	26,698	23,447	23,584	23,913	31,629
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	49,002	48,735	48,883	49,994	54,389
Total liabilities	156,905	158,133	158,710	159,156	171,175
Capital stock and other capital	79,674	79,803	79,765	81,062	79,846
Retained earnings	170,462	173,231	174,559	174,653	178,581
Cumulative foreign currency translation adjustment	424	1,114	(1,130)	964	1,352
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(30,149)	(28,285)	(27,182)	(26,794)	(27,531)
Less: Treasury stock at cost	46,280	45,969	46,876	48,681	50,604
Stockholders' equity	174,131	179,894	179,137	181,204	181,645
Total Liabilities and Stockholders' Equity	331,036	338,027	337,847	340,359	352,820
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	1,081	(1,727)	(692)	(521)	5,460

Table 65.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	225,137	232,274	238,954	229,459	243,737
Depreciation, depletion, and amortization of property, plant, and equipment	4,457	4,520	4,358	4,324	4,517
All other operating costs and expenses	207,810	213,378	218,856	211,372	226,109
Income (loss) from operations	12,871	14,375	15,740	13,763	13,111
Interest expense	2,224	2,246	2,315	2,330	2,330
Dividend income	700	16	48	25	59
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,539	1,239	839	1,465	1,305
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,380)	(1,073)	1	(659)	(24,456)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4,924	3,649	4,960	3,883	(6,968)
Income (loss) before income taxes	15,430	15,961	19,273	16,147	(19,280)
Provision for current and deferred domestic income taxes:					
a. Federal	(9,603)	3,410	2,816	3,119	(26,982)
b. Other	139	286	306	150	(3,462)
Income (loss) after income taxes	24,894	12,265	16,151	12,878	11,165
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	24,894	12,265	16,151	12,878	11,165
Cash dividends charged to retained earnings in this quarter	3,260	2,858	3,165	2,811	4,726
Net income retained in business	21,634	9,407	12,986	10,066	6,439
Retained earnings at beginning of quarter	185,462	206,423	215,238	223,353	232,357
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,004)	(395)	(700)	(730)	(2,780)
Retained earnings at end of quarter	205,093	215,435	227,523	232,689	236,015
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.98	1.95	1.82	1.88	1.85
All other operating costs and expenses	92.30	91.87	91.59	92.12	92.77
Income (loss) from operations	5.72	6.19	6.59	6.00	5.38
Interest expense	0.99	0.97	0.97	1.02	0.96
Dividend income	0.31	0.01	0.02	0.01	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.68	0.53	0.35	0.64	0.54
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.06)	(0.46)	0.00	(0.29)	(10.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.19	1.57	2.08	1.69	(2.86)
Income (loss) before income taxes	6.85	6.87	8.07	7.04	(7.91)
Provision for current and deferred domestic income taxes	(4.20)	1.59	1.31	1.42	(12.49)
Income (loss) after income taxes	11.06	5.28	6.76	5.61	4.58
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	24.32	23.81	27.77	22.63	(28.81)
After income taxes	39.24	18.30	23.27	18.05	16.68
Annual rate of profit on total assets:					
Before income taxes	7.08	6.96	8.15	6.73	(8.07)
After income taxes	11.42	5.34	6.83	5.37	4.67

Table 65.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	44,728	43,626	46,719	50,037	49,550
Time deposits in the U.S., including negotiable certificates of deposit	6,820	7,757	8,294	6,872	9,310
Cash and deposits outside the U.S.	1,251	753	645	592	707
Total cash on hand and in banks	52,799	52,136	55,657	57,502	59,566
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	4	5	0	0	0
b. Other, due in 1 year or less	12,397	13,906	15,822	14,450	14,362
Commercial and finance company paper of U.S. issuers	11,131	10,579	7,601	6,501	6,073
State and local government securities, due in 1 year or less	104	101	110	114	88
Foreign securities, due in 1 year or less	7,030	6,916	7,444	7,676	7,676
Other short-term financial investments	11,087	7,659	7,530	7,499	8,086
Total cash, U.S. Government and other securities	94,552	91,302	94,165	93,741	95,851
Trade receivables from the U.S. Government	30,065	31,879	31,876	30,973	31,670
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	63,042	70,603	69,699	70,200	66,853
Total receivables	93,107	102,482	101,575	101,173	98,523
Inventories	148,787	155,432	160,310	161,086	158,186
All other current assets	42,320	43,707	57,098	45,818	43,895
Total current assets	378,767	392,922	413,148	401,818	396,455
Property, plant, and equipment	254,767	262,457	269,025	270,795	276,714
Land and mineral rights	7,222	7,112	7,105	7,158	7,355
Less: Accumulated depreciation, depletion, and amortization	144,029	148,216	151,990	151,001	153,812
Net property, plant, and equipment	117,960	121,353	124,140	126,952	130,257
U.S. Treasury and Federal agency securities, due in more than 1 year	1,812	3,204	2,601	5,101	6,245
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	373,715	400,457	405,753	426,147	423,017
Total Assets	872,254	917,936	945,642	960,018	955,974
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,377	4,291	4,245	4,259	3,684
b. Commercial paper	1,378	1,409	1,700	4,198	1,434
c. Other short-term loans	3,638	3,963	4,355	4,490	3,312
Advances and prepayments by the U.S. Government	42,406	43,893	45,439	46,513	44,981
Trade accounts and trade notes payable	82,981	93,425	95,152	92,248	89,899
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,740	3,121	3,192	2,709	2,397
b. Other	250	537	545	434	339
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	4,111	3,995	3,493	4,163	3,921
b. Bonds and debentures	2,138	3,661	4,836	4,415	3,747
c. Other long-term loans	1,599	2,103	2,139	2,237	2,708
All other current liabilities, including excise and sales taxes, and accrued expenses	136,912	132,660	136,264	137,985	140,201
Total current liabilities	281,530	293,061	301,361	303,651	296,621
Long-term debt, due in more than 1 year:					
a. Loans from banks	25,179	26,052	26,183	25,684	26,405
b. Bonds and debentures	70,001	68,759	78,113	79,380	78,994
c. Other long-term loans	36,074	36,297	38,034	37,664	37,163
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	205,701	225,616	224,291	228,278	249,123
Total liabilities	618,484	649,785	667,982	674,657	688,304
Capital stock and other capital	195,171	197,336	199,418	196,000	193,548
Retained earnings	205,093	215,435	227,523	232,689	236,015
Cumulative foreign currency translation adjustment	(4,092)	(2,378)	(5,853)	(3,667)	(2,402)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(81,488)	(81,234)	(81,907)	(79,664)	(99,250)
Less: Treasury stock at cost	60,914	61,008	61,522	59,998	60,242
Stockholders' equity	253,769	268,151	277,659	285,360	267,670
Total Liabilities and Stockholders' Equity	872,254	917,936	945,642	960,018	955,974
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	97,237	99,862	111,787	98,167	99,834

Table 66.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	144,274	154,026	157,992	149,749	159,331
Depreciation, depletion, and amortization of property, plant, and equipment	2,873	2,993	2,841	2,772	2,941
All other operating costs and expenses	136,205	144,441	147,925	140,752	150,931
Income (loss) from operations	5,197	6,592	7,226	6,226	5,459
Interest expense	1,247	1,258	1,275	1,309	1,302
Dividend income	680	9	38	16	16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,346	1,072	716	1,149	1,027
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(310)	(354)	(4)	(464)	(25,019)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,362	2,545	3,226	2,492	(8,299)
Income (loss) before income taxes	9,028	8,606	9,928	8,110	(28,119)
Provision for current and deferred domestic income taxes:					
a. Federal	(10,876)	1,500	516	1,397	(30,168)
b. Other	72	158	141	22	(3,472)
Income (loss) after income taxes	19,832	6,948	9,271	6,690	5,521
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	19,832	6,948	9,271	6,690	5,521
Cash dividends charged to retained earnings in this quarter	1,220	1,328	857	1,222	1,644
Net income retained in business	18,612	5,620	8,413	5,468	3,877
Retained earnings at beginning of quarter	47,239	65,712	71,334	78,891	83,778
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(965)	184	(691)	(249)	(2,760)
Retained earnings at end of quarter	64,886	71,516	79,056	84,110	84,895
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.99	1.94	1.80	1.85	1.85
All other operating costs and expenses	94.41	93.78	93.63	93.99	94.73
Income (loss) from operations	3.60	4.28	4.57	4.16	3.43
Interest expense	0.86	0.82	0.81	0.87	0.82
Dividend income	0.47	0.01	0.02	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.93	0.70	0.45	0.77	0.64
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.21)	(0.23)	0.00	(0.31)	(15.70)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.33	1.65	2.04	1.66	(5.21)
Income (loss) before income taxes	6.26	5.59	6.28	5.42	(17.65)
Provision for current and deferred domestic income taxes	(7.49)	1.08	0.42	0.95	(21.11)
Income (loss) after income taxes	13.75	4.51	5.87	4.47	3.47
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.81	20.66	23.04	18.25	(67.46)
After income taxes	50.11	16.68	21.51	15.05	13.25
Annual rate of profit on total assets:					
Before income taxes	7.66	6.72	7.59	6.12	(21.51)
After income taxes	16.82	5.43	7.09	5.05	4.22

¹ Included in Transportation Equipment.

Table 66.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	25,496	25,945	28,128	30,053	29,478
Time deposits in the U.S., including negotiable certificates of deposit	4,980	6,209	6,783	5,339	5,357
Cash and deposits outside the U.S.	909	490	326	251	272
Total cash on hand and in banks	31,386	32,645	35,237	35,642	35,107
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	4	5	0	0	0
b. Other, due in 1 year or less	12,335	13,817	15,744	14,380	14,292
Commercial and finance company paper of U.S. issuers	10,223	9,710	6,943	5,502	5,419
State and local government securities, due in 1 year or less	84	99	95	97	85
Foreign securities, due in 1 year or less	7,030	6,916	7,444	7,676	7,676
Other short-term financial investments	7,560	4,672	4,206	3,822	4,172
Total cash, U.S. Government and other securities	68,621	67,864	69,670	67,119	66,750
Trade receivables from the U.S. Government	1,020	909	976	700	461
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,370	46,665	45,800	46,569	44,671
Total receivables	40,390	47,574	46,776	47,269	45,132
Inventories	35,932	39,595	41,106	41,483	40,790
All other current assets	24,150	25,406	28,904	27,792	26,237
Total current assets	169,093	180,439	186,456	183,664	178,908
Property, plant, and equipment	154,811	161,099	166,747	168,835	173,328
Land and mineral rights	4,626	4,539	4,534	4,526	4,725
Less: Accumulated depreciation, depletion, and amortization	87,027	90,066	93,217	92,916	95,220
Net property, plant, and equipment	72,411	75,573	78,064	80,445	82,833
U.S. Treasury and Federal agency securities, due in more than 1 year	1,812	3,204	2,601	5,101	6,245
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	228,369	252,752	256,102	260,729	254,909
Total Assets	471,684	511,968	523,223	529,939	522,895
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,433	3,238	3,380	3,450	2,832
b. Commercial paper	323	440	751	304	713
c. Other short-term loans	3,360	3,617	4,077	2,361	3,091
Advances and prepayments by the U.S. Government	215	222	260	305	281
Trade accounts and trade notes payable	57,752	67,321	68,668	65,962	63,196
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,282	1,885	1,874	1,265	1,547
b. Other	156	342	300	136	311
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,493	1,352	957	1,463	1,235
b. Bonds and debentures	496	509	808	668	675
c. Other long-term loans	1,227	1,713	1,642	1,775	2,087
All other current liabilities, including excise and sales taxes, and accrued expenses	51,933	51,061	53,022	54,817	53,262
Total current liabilities	121,668	131,699	135,739	132,504	129,230
Long-term debt, due in more than 1 year:					
a. Loans from banks	16,085	16,264	16,474	16,260	16,426
b. Bonds and debentures	22,768	23,084	23,346	23,573	23,429
c. Other long-term loans	29,539	29,757	30,884	30,937	30,709
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	123,307	144,579	144,388	148,893	156,381
Total liabilities	313,367	345,383	350,831	352,168	356,175
Capital stock and other capital	136,117	138,161	139,500	138,630	136,497
Retained earnings	64,886	71,516	79,056	84,110	84,895
Cumulative foreign currency translation adjustment	(1,798)	(772)	(2,891)	(1,940)	(1,246)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(37,409)	(38,353)	(39,401)	(39,224)	(49,347)
Less: Treasury stock at cost	3,479	3,967	3,872	3,805	4,078
Stockholders' equity	158,317	166,585	172,392	177,771	166,721
Total Liabilities and Stockholders' Equity	471,684	511,968	523,223	529,939	522,895
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	47,424	48,739	50,717	51,160	49,678

¹ Included in Transportation Equipment.

Table 67.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	66,411	64,210	66,289	65,506	69,597
Depreciation, depletion, and amortization of property, plant, and equipment	1,250	1,173	1,172	1,202	1,221
All other operating costs and expenses	59,049	56,912	58,458	58,342	62,222
Income (loss) from operations	6,112	6,125	6,659	5,962	6,154
Interest expense	816	816	861	839	849
Dividend income	9	7	10	7	29
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	186	148	108	283	246
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,109)	(702)	0	(192)	583
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,400	998	1,508	1,267	1,154
Income (loss) before income taxes	4,782	5,761	7,424	6,488	7,317
Provision for current and deferred domestic income taxes:					
a. Federal	781	1,478	1,761	1,302	2,759
b. Other	50	100	126	101	(9)
Income (loss) after income taxes	3,952	4,182	5,537	5,085	4,568
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,952	4,182	5,537	5,085	4,568
Cash dividends charged to retained earnings in this quarter	1,675	1,335	2,043	1,334	2,712
Net income retained in business	2,276	2,847	3,493	3,751	1,856
Retained earnings at beginning of quarter	108,009	110,649	112,958	112,581	116,085
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(135)	(376)	(33)	(448)	(71)
Retained earnings at end of quarter	110,150	113,120	116,418	115,885	117,871
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.88	1.83	1.77	1.83	1.75
All other operating costs and expenses	88.91	88.63	88.19	89.06	89.40
Income (loss) from operations	9.20	9.54	10.05	9.10	8.84
Interest expense	1.23	1.27	1.30	1.28	1.22
Dividend income	0.01	0.01	0.02	0.01	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.28	0.23	0.16	0.43	0.35
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.18)	(1.09)	0.00	(0.29)	0.84
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.11	1.55	2.27	1.93	1.66
Income (loss) before income taxes	7.20	8.97	11.20	9.90	10.51
Provision for current and deferred domestic income taxes	1.25	2.46	2.85	2.14	3.95
Income (loss) after income taxes	5.95	6.51	8.35	7.76	6.56
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	26.99	30.47	38.10	32.72	40.22
After income taxes	22.30	22.12	28.42	25.65	25.11
Annual rate of profit on total assets:					
Before income taxes	6.06	7.24	8.94	7.68	8.58
After income taxes	5.00	5.25	6.67	6.02	5.36

¹ Included in Transportation Equipment.

Table 67.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	14,662	13,406	14,539	15,618	14,700
Time deposits in the U.S., including negotiable certificates of deposit	1,831	1,536	1,500	1,521	3,926
Cash and deposits outside the U.S.	290	216	247	265	326
Total cash on hand and in banks	16,783	15,158	16,285	17,404	18,952
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	62	89	78	70	70
Commercial and finance company paper of U.S. issuers	2	3	4	4	3
State and local government securities, due in 1 year or less	19	1	1	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	3,470	2,871	3,227	3,577	3,818
Total cash, U.S. Government and other securities	20,335	18,122	19,596	21,055	22,844
Trade receivables from the U.S. Government	16,479	17,190	16,354	15,619	16,774
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,318	20,490	20,733	20,424	19,096
Total receivables	36,797	37,680	37,087	36,043	35,870
Inventories	89,635	92,151	94,134	93,914	93,731
All other current assets	15,300	15,286	25,163	15,248	15,028
Total current assets	162,067	163,240	175,979	166,260	167,472
Property, plant, and equipment	76,053	76,967	77,527	77,092	77,784
Land and mineral rights	1,800	1,809	1,789	1,844	1,853
Less: Accumulated depreciation, depletion, and amortization	45,620	46,539	46,968	46,156	46,204
Net property, plant, and equipment	32,233	32,236	32,348	32,780	33,433
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	121,593	123,007	123,702	138,926	140,222
Total Assets	315,893	318,483	332,030	337,966	341,127
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	700	690	552	531	477
b. Commercial paper	1,056	969	949	3,894	721
c. Other short-term loans	219	204	193	2,126	188
Advances and prepayments by the U.S. Government	17,415	17,644	17,344	17,638	18,511
Trade accounts and trade notes payable	21,402	22,282	22,677	22,377	22,732
Income taxes accrued, prior and current years, net of payments:					
a. Federal	317	1,072	1,202	1,354	738
b. Other	(64)	28	61	111	28
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,384	2,406	2,323	2,339	2,370
b. Bonds and debentures	1,621	3,149	3,023	2,739	3,063
c. Other long-term loans	83	78	185	163	296
All other current liabilities, including excise and sales taxes, and accrued expenses	76,085	72,791	74,286	73,904	77,241
Total current liabilities	121,219	121,314	122,794	127,177	126,365
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,299	5,697	5,567	5,451	5,777
b. Bonds and debentures	41,132	39,626	50,218	51,194	49,958
c. Other long-term loans	5,700	5,537	5,686	5,356	4,948
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	71,654	70,678	69,830	69,479	81,311
Total liabilities	245,003	242,852	254,095	258,658	268,358
Capital stock and other capital	49,647	49,409	49,062	46,490	46,166
Retained earnings	110,150	113,120	116,418	115,885	117,871
Cumulative foreign currency translation adjustment	53	524	(619)	461	1,171
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(42,612)	(41,451)	(41,093)	(39,228)	(47,795)
Less: Treasury stock at cost	46,348	45,970	45,834	44,299	44,643
Stockholders' equity	70,890	75,631	77,934	79,309	72,769
Total Liabilities and Stockholders' Equity	315,893	318,483	332,030	337,966	341,127
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	40,848	41,926	53,185	39,083	41,108

¹ Included in Transportation Equipment.

Table 68.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	9,466	10,120	10,725	11,094	10,882
Depreciation, depletion, and amortization of property, plant, and equipment	230	212	212	225	233
All other operating costs and expenses	9,042	9,422	9,957	10,205	10,213
Income (loss) from operations	194	486	556	663	436
Interest expense	182	177	181	182	207
Dividend income	1	3	3	1	0
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(22)	(10)	(33)	(8)	(20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(574)	(17)	70	(4)	(47)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	18	99	115	83	107
Income (loss) before income taxes	(566)	383	530	554	271
Provision for current and deferred domestic income taxes:					
a. Federal	(121)	28	103	140	33
b. Other	4	(14)	18	14	27
Income (loss) after income taxes	(449)	369	409	399	211
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(449)	369	409	399	211
Cash dividends charged to retained earnings in this quarter	120	126	341	149	277
Net income retained in business	(569)	243	68	250	(66)
Retained earnings at beginning of quarter	8,874	8,400	8,813	8,355	8,259
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	0	(4)	(12)	(70)	(84)
Retained earnings at end of quarter	8,305	8,638	8,869	8,535	8,108
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.43	2.09	1.98	2.03	2.14
All other operating costs and expenses	95.52	93.10	92.84	91.99	93.85
Income (loss) from operations	2.05	4.81	5.18	5.98	4.01
Interest expense	1.93	1.75	1.69	1.64	1.90
Dividend income	0.01	0.03	0.03	0.01	0.00
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.23)	(0.10)	(0.31)	(0.07)	(0.18)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(6.07)	(0.17)	0.66	(0.04)	(0.43)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.18	0.97	1.07	0.75	0.98
Income (loss) before income taxes	(5.98)	3.78	4.94	4.99	2.49
Provision for current and deferred domestic income taxes	(1.24)	0.13	1.13	1.39	0.55
Income (loss) after income taxes	(4.74)	3.65	3.81	3.60	1.94
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(18.25)	11.91	16.42	16.94	8.32
After income taxes	(14.47)	11.49	12.67	12.21	6.47
Annual rate of profit on total assets:					
Before income taxes	(6.97)	4.52	6.08	6.43	3.10
After income taxes	(5.53)	4.36	4.69	4.63	2.41

Table 68.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	1,430	1,534	1,464	1,521	1,599
Time deposits in the U.S., including negotiable certificates of deposit	176	167	247	114	74
Cash and deposits outside the U.S.	683	688	535	594	642
Total cash on hand and in banks	2,289	2,389	2,247	2,228	2,315
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	865	1,060	1,200	537	649
b. Other, due in 1 year or less	0	0	25	28	25
Commercial and finance company paper of U.S. issuers	51	60	70	10	8
State and local government securities, due in 1 year or less	104	88	69	61	62
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	406	581	560	540	593
Total cash, U.S. Government and other securities	3,716	4,177	4,171	3,403	3,652
Trade receivables from the U.S. Government	86	52	43	144	134
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,182	4,451	4,741	4,807	4,344
Total receivables	4,268	4,502	4,784	4,952	4,479
Inventories	4,029	4,107	4,658	4,560	4,480
All other current assets	1,021	997	1,057	1,065	1,407
Total current assets	13,034	13,784	14,670	13,980	14,017
Property, plant, and equipment	15,477	16,110	16,651	17,027	16,952
Land and mineral rights	633	637	637	699	668
Less: Accumulated depreciation, depletion, and amortization	10,405	10,845	11,224	11,610	11,490
Net property, plant, and equipment	5,705	5,902	6,065	6,116	6,130
U.S. Treasury and Federal agency securities, due in more than 1 year	4	6	26	28	33
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	13,720	14,159	14,150	14,321	14,738
Total Assets	32,462	33,851	34,910	34,445	34,918
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	249	253	321	300	234
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	102	125	99	89	96
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,739	2,910	3,237	3,230	3,218
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(97)	25	49	97	57
b. Other	126	2	(2)	14	5
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	60	72	285	332	363
b. Bonds and debentures	21	21	21	3	25
c. Other long-term loans	847	832	823	260	234
All other current liabilities, including excise and sales taxes, and accrued expenses	3,683	3,499	3,874	3,945	3,911
Total current liabilities	7,731	7,738	8,707	8,271	8,143
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,415	5,920	5,904	6,189	6,713
b. Bonds and debentures	2,214	2,221	2,132	1,930	1,895
c. Other long-term loans	1,451	1,695	1,731	1,466	1,406
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,243	3,421	3,523	3,518	3,748
Total liabilities	20,054	20,996	21,996	21,373	21,905
Capital stock and other capital	6,574	6,671	6,661	7,031	7,454
Retained earnings	8,305	8,638	8,869	8,535	8,108
Cumulative foreign currency translation adjustment	412	457	321	490	431
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(723)	(761)	(793)	(852)	(862)
Less: Treasury stock at cost	2,160	2,150	2,144	2,132	2,118
Stockholders' equity	12,408	12,856	12,915	13,071	13,013
Total Liabilities and Stockholders' Equity	32,462	33,851	34,910	34,445	34,918
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,303	6,046	5,963	5,709	5,874

Table 69.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	31,388	31,106	32,412	32,009	34,356
Depreciation, depletion, and amortization of property, plant, and equipment	1,093	1,089	1,061	1,034	1,099
All other operating costs and expenses	27,298	26,688	27,522	27,427	29,276
Income (loss) from operations	2,997	3,329	3,829	3,548	3,981
Interest expense	925	917	943	943	969
Dividend income	115	11	426	220	84
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	141	(361)	40	391	(20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,136)	(1,181)	(797)	(999)	243
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,817	3,184	(627)	2,959	2,438
Income (loss) before income taxes	4,010	4,065	1,927	5,177	5,756
Provision for current and deferred domestic income taxes:					
a. Federal	353	381	772	778	680
b. Other	56	124	177	132	91
Income (loss) after income taxes	3,600	3,559	978	4,266	4,985
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,600	3,559	978	4,266	4,985
Cash dividends charged to retained earnings in this quarter	1,187	1,388	965	1,180	2,211
Net income retained in business	2,414	2,172	13	3,086	2,774
Retained earnings at beginning of quarter	86,766	89,883	90,583	85,528	88,443
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(325)	(693)	(187)	(285)	(2,266)
Retained earnings at end of quarter	88,854	91,362	90,409	88,329	88,951
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.48	3.50	3.27	3.23	3.20
All other operating costs and expenses	86.97	85.80	84.91	85.69	85.21
Income (loss) from operations	9.55	10.70	11.81	11.09	11.59
Interest expense	2.95	2.95	2.91	2.95	2.82
Dividend income	0.37	0.04	1.31	0.69	0.24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.45	(1.16)	0.12	1.22	(0.06)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.62)	(3.80)	(2.46)	(3.12)	0.71
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	8.98	10.24	(1.94)	9.24	7.10
Income (loss) before income taxes	12.77	13.07	5.95	16.17	16.76
Provision for current and deferred domestic income taxes	1.30	1.63	2.93	2.85	2.24
Income (loss) after income taxes	11.47	11.44	3.02	13.33	14.51
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.78	12.91	6.26	17.00	18.11
After income taxes	11.48	11.31	3.18	14.01	15.69
Annual rate of profit on total assets:					
Before income taxes	6.46	6.47	3.09	8.24	8.95
After income taxes	5.80	5.67	1.57	6.79	7.75

Table 69.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	12,205	10,369	11,205	9,415	9,867
Time deposits in the U.S., including negotiable certificates of deposit	90	85	249	82	165
Cash and deposits outside the U.S.	210	217	210	220	209
Total cash on hand and in banks	12,505	10,671	11,664	9,717	10,241
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	299	314	402	394	428
b. Other, due in 1 year or less	2,067	1,969	1,871	1,272	1,065
Commercial and finance company paper of U.S. issuers	541	519	451	554	539
State and local government securities, due in 1 year or less	361	367	360	420	403
Foreign securities, due in 1 year or less	681	701	752	754	773
Other short-term financial investments	1,120	1,044	1,356	1,129	1,246
Total cash, U.S. Government and other securities	17,574	15,586	16,856	14,240	14,695
Trade receivables from the U.S. Government	44	33	32	32	56
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,552	16,780	16,649	16,925	17,475
Total receivables	16,596	16,813	16,680	16,957	17,531
Inventories	17,358	17,789	17,732	17,639	18,447
All other current assets	11,249	11,252	11,457	11,943	11,837
Total current assets	62,776	61,440	62,725	60,779	62,510
Property, plant, and equipment	56,065	56,784	56,538	55,673	57,969
Land and mineral rights	1,063	1,126	1,106	1,128	1,159
Less: Accumulated depreciation, depletion, and amortization	33,162	33,837	33,737	32,983	34,280
Net property, plant, and equipment	23,966	24,072	23,907	23,819	24,848
U.S. Treasury and Federal agency securities, due in more than 1 year	665	357	350	333	407
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	160,986	165,414	162,709	166,314	169,603
Total Assets	248,394	251,283	249,691	251,244	257,368
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,505	1,567	1,322	1,603	1,565
b. Commercial paper	231	247	414	439	444
c. Other short-term loans	258	308	194	187	470
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,930	7,077	7,150	7,291	7,503
Income taxes accrued, prior and current years, net of payments:					
a. Federal	433	717	731	550	345
b. Other	86	102	55	68	74
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	742	922	710	1,019	920
b. Bonds and debentures	675	628	619	1,460	1,021
c. Other long-term loans	1,161	1,578	1,757	1,465	947
All other current liabilities, including excise and sales taxes, and accrued expenses	16,185	16,621	17,099	17,028	17,817
Total current liabilities	28,205	29,767	30,051	31,110	31,106
Long-term debt, due in more than 1 year:					
a. Loans from banks	22,259	21,923	22,032	22,588	24,089
b. Bonds and debentures	27,494	27,770	28,329	28,459	28,411
c. Other long-term loans	10,150	9,694	9,646	9,658	9,325
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	34,803	36,213	36,436	37,592	37,310
Total liabilities	122,911	125,367	126,493	129,408	130,241
Capital stock and other capital	84,413	83,663	83,921	81,774	85,773
Retained earnings	88,854	91,362	90,409	88,329	88,951
Cumulative foreign currency translation adjustment	(2,789)	(2,653)	(3,785)	458	511
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,973)	(6,798)	(6,637)	(6,951)	(5,772)
Less: Treasury stock at cost	38,022	39,658	40,710	41,774	42,335
Stockholders' equity	125,483	125,916	123,198	121,837	127,127
Total Liabilities and Stockholders' Equity	248,394	251,283	249,691	251,244	257,368
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	34,572	31,672	32,674	29,669	31,404

Table 70.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	1,496,158	1,499,859	1,536,928	1,504,925	1,528,016
Depreciation, depletion, and amortization of property, plant, and equipment	38,199	38,548	37,668	38,440	39,999
All other operating costs and expenses	1,357,788	1,348,822	1,373,744	1,347,388	1,381,421
Income (loss) from operations	100,172	112,488	125,516	119,097	106,596
Interest expense	25,412	25,624	26,139	26,028	25,471
Dividend income	5,003	1,491	1,896	2,452	2,173
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	6,349	6,215	5,366	8,649	7,816
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(11,404)	(7,094)	(751)	(20,343)	(43,240)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	78,523	82,007	78,042	76,298	76,894
Income (loss) before income taxes	153,230	169,484	183,929	160,125	124,769
Provision for current and deferred domestic income taxes:					
a. Federal	15,097	30,202	31,153	28,018	(887)
b. Other	4,208	4,508	5,361	4,627	223
Income (loss) after income taxes	133,925	134,773	147,415	127,481	125,433
Extraordinary gains (losses), net of taxes	0	0	0	1	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	133,925	134,773	147,415	127,482	125,433
Cash dividends charged to retained earnings in this quarter	49,467	41,599	44,978	43,937	63,242
Net income retained in business	84,458	93,174	102,436	83,545	62,191
Retained earnings at beginning of quarter	2,331,353	2,390,556	2,414,597	2,492,515	2,574,969
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(20,257)	(12,201)	(7,309)	(10,501)	(12,560)
Retained earnings at end of quarter	2,395,554	2,471,530	2,509,725	2,565,559	2,624,600
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.55	2.57	2.45	2.55	2.62
All other operating costs and expenses	90.75	89.93	89.38	89.53	90.41
Income (loss) from operations	6.70	7.50	8.17	7.91	6.98
Interest expense	1.70	1.71	1.70	1.73	1.67
Dividend income	0.33	0.10	0.12	0.16	0.14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.42	0.41	0.35	0.57	0.51
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.76)	(0.47)	(0.05)	(1.35)	(2.83)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.25	5.47	5.08	5.07	5.03
Income (loss) before income taxes	10.24	11.30	11.97	10.64	8.17
Provision for current and deferred domestic income taxes	1.29	2.31	2.38	2.17	(0.04)
Income (loss) after income taxes	8.95	8.99	9.59	8.47	8.21
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.30	19.63	21.29	18.17	14.19
After income taxes	16.00	15.61	17.06	14.47	14.27
Annual rate of profit on total assets:					
Before income taxes	8.04	8.68	9.44	8.05	6.22
After income taxes	7.03	6.90	7.56	6.41	6.25

Table 70.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	262,062	235,241	243,493	249,795	262,090
Time deposits in the U.S., including negotiable certificates of deposit	50,868	46,467	42,612	43,903	55,329
Cash and deposits outside the U.S.	13,424	12,380	10,865	12,626	13,744
Total cash on hand and in banks	326,354	294,088	296,971	306,324	331,164
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7,779	8,399	8,578	6,973	6,391
b. Other, due in 1 year or less	23,562	25,195	28,533	28,700	29,261
Commercial and finance company paper of U.S. issuers	41,976	38,735	35,759	37,368	38,101
State and local government securities, due in 1 year or less	3,703	4,247	4,096	4,825	5,783
Foreign securities, due in 1 year or less	8,348	8,425	9,161	9,577	9,668
Other short-term financial investments	66,592	63,791	68,683	70,066	76,858
Total cash, U.S. Government and other securities	478,313	442,880	451,780	463,835	497,226
Trade receivables from the U.S. Government	40,568	42,549	42,724	40,647	41,046
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	535,809	562,431	561,886	567,688	542,359
Total receivables	576,377	604,980	604,610	608,335	583,406
Inventories	621,860	649,697	650,563	664,978	660,314
All other current assets	359,478	364,925	370,410	364,354	363,558
Total current assets	2,036,028	2,062,481	2,077,363	2,101,502	2,104,503
Property, plant, and equipment	2,531,715	2,576,304	2,558,250	2,591,332	2,633,187
Land and mineral rights	158,800	160,313	160,897	160,719	162,343
Less: Accumulated depreciation, depletion, and amortization	1,394,251	1,422,234	1,424,407	1,441,558	1,461,235
Net property, plant, and equipment	1,296,263	1,314,383	1,294,740	1,310,493	1,334,295
U.S. Treasury and Federal agency securities, due in more than 1 year	5,701	7,295	6,443	9,286	10,136
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,285,522	4,426,454	4,416,972	4,531,894	4,573,172
Total Assets	7,623,513	7,810,613	7,795,517	7,953,175	8,022,106
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	41,549	42,695	46,674	45,108	40,327
b. Commercial paper	58,751	69,167	65,382	63,267	56,023
c. Other short-term loans	53,459	50,860	53,384	56,660	56,064
Advances and prepayments by the U.S. Government	47,703	49,040	50,574	51,477	50,110
Trade accounts and trade notes payable	469,823	484,483	474,981	478,638	481,418
Income taxes accrued, prior and current years, net of payments:					
a. Federal	28,743	35,302	33,497	33,061	32,127
b. Other	4,816	5,055	4,770	5,222	3,872
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	26,511	29,391	28,892	28,139	29,398
b. Bonds and debentures	60,521	69,076	67,759	64,944	65,861
c. Other long-term loans	58,873	64,672	69,271	67,646	51,288
All other current liabilities, including excise and sales taxes, and accrued expenses	704,479	682,009	680,755	713,949	731,139
Total current liabilities	1,555,228	1,581,748	1,575,939	1,608,110	1,597,627
Long-term debt, due in more than 1 year:					
a. Loans from banks	314,020	314,694	314,607	318,961	323,409
b. Bonds and debentures	718,955	719,439	725,110	751,548	754,537
c. Other long-term loans	514,621	530,805	520,395	529,373	560,408
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,171,971	1,211,227	1,203,571	1,220,884	1,268,919
Total liabilities	4,274,795	4,357,912	4,339,622	4,428,876	4,504,900
Capital stock and other capital	2,262,679	2,284,892	2,281,575	2,289,293	2,289,416
Retained earnings	2,395,554	2,471,530	2,509,725	2,565,559	2,624,600
Cumulative foreign currency translation adjustment	(9,066)	4,549	(36,768)	(18,744)	(16,433)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(316,745)	(306,057)	(308,986)	(301,239)	(351,469)
Less: Treasury stock at cost	983,703	1,002,212	989,651	1,010,570	1,028,908
Stockholders' equity	3,348,719	3,452,701	3,455,895	3,524,300	3,517,207
Total Liabilities and Stockholders' Equity	7,623,513	7,810,613	7,795,517	7,953,175	8,022,106
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	480,800	480,734	501,424	493,393	506,876

Table 71.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	834,638	838,575	844,034	830,505	837,899	661,521	661,284	692,894	674,420	690,116
Depreciation, depletion, and amortization of property, plant, and equipment	20,437	20,947	20,166	20,977	21,933	17,761	17,601	17,503	17,462	18,066
All other operating costs and expenses	762,178	754,117	756,751	742,989	760,042	595,610	594,706	616,993	604,399	621,379
Income (loss) from operations	52,023	63,511	67,118	66,539	55,925	48,149	48,977	58,398	52,559	50,671
Interest expense	15,032	15,077	15,421	15,396	14,806	10,380	10,547	10,719	10,632	10,665
Dividend income	3,432	743	721	1,081	1,078	1,571	748	1,175	1,372	1,095
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,154	2,941	3,515	4,823	4,539	3,195	3,274	1,851	3,825	3,277
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	704	(3,458)	1,261	(7,649)	(6,891)	(12,108)	(3,636)	(2,012)	(12,694)	(36,349)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	36,356	41,975	40,543	38,835	46,343	42,167	40,032	37,499	37,463	30,551
Income (loss) before income taxes	80,637	90,636	97,737	88,232	86,187	72,594	78,848	86,192	71,893	38,581
Provision for current and deferred domestic income taxes:										
a. Federal	15,130	16,381	15,009	13,349	13,797	(33)	13,821	16,144	14,669	(14,684)
b. Other	1,661	1,611	2,621	2,636	2,028	2,547	2,897	2,740	1,991	(1,806)
Income (loss) after income taxes	63,845	72,643	80,107	72,248	70,361	70,080	62,130	67,307	55,233	55,071
Extraordinary gains (losses), net of taxes	0	0	0	1	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	63,845	72,643	80,107	72,249	70,361	70,080	62,130	67,307	55,233	55,071
Cash dividends charged to retained earnings in this quarter	35,203	25,121	29,814	24,704	36,300	14,264	16,478	15,164	19,233	26,942
Net income retained in business	28,642	47,523	50,293	47,545	34,062	55,816	45,652	52,143	36,000	28,130
Retained earnings at beginning of quarter	1,467,844	1,478,865	1,465,158	1,506,899	1,557,226	863,509	911,691	949,439	985,617	1,017,744
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,282)	(7,837)	(3,214)	(2,298)	(1,985)	(6,975)	(4,364)	(4,095)	(8,203)	(10,576)
Retained earnings at end of quarter	1,483,204	1,518,551	1,512,238	1,552,145	1,589,303	912,350	952,979	997,487	1,013,414	1,035,297
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.45	2.50	2.39	2.53	2.62	2.68	2.66	2.53	2.59	2.62
All other operating costs and expenses	91.32	89.93	89.66	89.46	90.71	90.04	89.93	89.05	89.62	90.04
Income (loss) from operations	6.23	7.57	7.95	8.01	6.67	7.28	7.41	8.43	7.79	7.34
Interest expense	1.80	1.80	1.83	1.85	1.77	1.57	1.60	1.55	1.58	1.55
Dividend income	0.41	0.09	0.09	0.13	0.13	0.24	0.11	0.17	0.20	0.16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.38	0.35	0.42	0.58	0.54	0.48	0.50	0.27	0.57	0.47
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.08	(0.41)	0.15	(0.92)	(0.82)	(1.83)	(0.55)	(0.29)	(1.88)	(5.27)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.36	5.01	4.80	4.68	5.53	6.37	6.05	5.41	5.55	4.43
Income (loss) before income taxes	9.66	10.81	11.58	10.62	10.29	10.97	11.92	12.44	10.66	5.59
Provision for current and deferred domestic income taxes	2.01	2.15	2.09	1.92	1.89	0.38	2.53	2.73	2.47	(2.39)
Income (loss) after income taxes	7.65	8.66	9.49	8.70	8.40	10.59	9.40	9.71	8.19	7.98
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.01	20.81	22.76	20.08	19.53	17.57	18.44	19.83	16.28	8.81
After income taxes	15.06	16.68	18.66	16.44	15.95	16.96	14.53	15.49	12.51	12.57
Annual rate of profit on total assets:										
Before income taxes	8.15	9.01	9.87	8.69	8.41	7.92	8.33	8.99	7.39	3.93
After income taxes	6.45	7.22	8.09	7.12	6.87	7.64	6.57	7.02	5.68	5.62

Table 71.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	101,151	84,298	92,629	98,379	96,601	160,911	150,942	150,864	151,416	165,489
Time deposits in the U.S., including negotiable certificates of deposit	30,781	24,573	22,463	24,774	32,887	20,087	21,893	20,149	19,129	22,441
Cash and deposits outside the U.S.	1,959	1,478	1,651	2,459	2,116	11,466	10,902	9,214	10,167	11,629
Total cash on hand and in banks	133,890	110,349	116,743	125,612	131,604	192,464	183,738	180,227	180,712	199,559
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	3,834	3,848	3,448	3,080	3,084	3,944	4,552	5,130	3,893	3,307
b. Other, due in 1 year or less	3,432	3,534	2,961	4,709	4,524	20,131	21,660	25,572	23,992	24,737
Commercial and finance company paper of U.S. issuers	2,516	2,131	2,545	2,355	2,437	39,460	36,604	33,214	35,013	35,664
State and local government securities, due in 1 year or less	1,238	1,408	1,447	2,136	3,411	2,464	2,839	2,649	2,690	2,372
Foreign securities, due in 1 year or less	335	284	527	688	962	8,013	8,140	8,634	8,890	8,707
Other short-term financial investments	23,626	22,522	26,407	25,230	24,932	42,966	41,269	42,276	44,837	51,926
Total cash, U.S. Government and other securities	168,871	144,077	154,078	163,809	170,953	309,441	298,803	297,702	300,027	326,273
Trade receivables from the U.S. Government	549	482	418	389	393	40,019	42,067	42,306	40,258	40,654
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	275,934	286,297	282,183	288,008	275,543	259,876	276,135	279,703	279,680	266,816
Total receivables	276,483	286,778	282,601	288,397	275,936	299,895	318,202	322,009	319,938	307,470
Inventories	264,990	274,313	267,188	278,599	279,514	356,870	375,384	383,375	386,378	380,800
All other current assets	175,890	180,062	169,245	172,485	176,566	183,588	184,863	201,165	191,869	186,992
Total current assets	886,234	885,230	873,112	903,290	902,969	1,149,794	1,177,252	1,204,250	1,198,212	1,201,535
Property, plant, and equipment	1,500,972	1,522,474	1,490,146	1,513,599	1,533,156	1,030,743	1,053,830	1,068,103	1,077,733	1,100,031
Land and mineral rights	101,501	102,703	103,193	102,471	103,778	57,299	57,609	57,704	58,248	58,565
Less: Accumulated depreciation, depletion, and amortization	791,769	805,525	798,375	810,595	819,233	602,482	616,708	626,032	630,963	642,002
Net property, plant, and equipment	810,704	819,651	794,964	805,475	817,701	485,559	494,731	499,775	505,018	516,594
U.S. Treasury and Federal agency securities, due in more than 1 year All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,259	1,284	1,394	1,457	1,611	4,442	6,011	5,049	7,829	8,524
Total Assets	3,956,642	4,025,633	3,960,822	4,060,501	4,099,285	3,666,871	3,784,980	3,834,695	3,892,674	3,922,822
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	21,421	21,560	25,929	23,908	21,660	20,128	21,135	20,745	21,200	18,666
b. Commercial paper	46,004	56,975	53,625	49,474	46,185	12,748	12,192	11,756	13,794	9,838
c. Other short-term loans	38,336	35,325	36,658	40,075	40,281	15,123	15,535	16,725	16,585	15,783
Advances and prepayments by the U.S. Government	23	12	62	12	13	47,680	49,029	50,512	51,465	50,098
Trade accounts and trade notes payable	233,472	233,198	220,250	228,747	234,662	236,351	251,285	254,732	249,891	246,756
Income taxes accrued, prior and current years, net of payments:										
a. Federal	15,314	18,519	18,622	18,188	16,821	13,428	16,783	14,875	14,873	15,306
b. Other	3,264	3,191	2,911	3,161	2,248	1,552	1,865	1,858	2,060	1,624
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	14,527	15,794	13,603	13,686	14,113	11,983	13,597	15,289	14,453	15,286
b. Bonds and debentures	41,203	47,750	42,644	37,100	37,632	19,318	21,326	25,115	27,844	28,230
c. Other long-term loans	45,368	46,413	51,374	52,469	34,584	13,504	18,258	17,897	15,177	16,703
All other current liabilities, including excise and sales taxes, and accrued expenses	311,558	299,465	293,341	318,751	334,185	392,921	382,544	387,414	395,198	396,954
Total current liabilities	770,491	778,201	759,020	785,570	782,384	784,737	803,547	816,919	822,539	815,243
Long-term debt, due in more than 1 year:										
a. Loans from banks	159,054	157,008	157,754	158,651	160,581	154,966	157,685	156,852	160,310	162,828
b. Bonds and debentures	422,347	420,802	419,749	441,781	441,441	296,608	298,637	305,362	309,767	313,096
c. Other long-term loans	315,826	327,305	316,049	320,012	337,781	198,795	203,500	204,346	209,361	222,627
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	592,649	600,243	590,611	596,619	612,320	579,322	610,984	612,960	624,266	656,598
Total liabilities	2,260,367	2,283,559	2,243,183	2,302,632	2,334,507	2,014,428	2,074,353	2,096,439	2,126,243	2,170,393
Capital stock and other capital	998,734	1,007,884	999,600	1,005,492	1,009,978	1,263,945	1,277,008	1,281,975	1,283,802	1,279,438
Retained earnings	1,483,204	1,518,551	1,512,238	1,552,145	1,589,303	912,350	952,979	997,487	1,013,414	1,035,297
Cumulative foreign currency translation adjustment	(9,183)	2,235	(26,332)	(19,004)	(17,214)	117	2,314	(10,436)	260	781
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(126,138)	(121,389)	(123,157)	(122,935)	(141,233)	(190,607)	(184,668)	(185,830)	(178,303)	(210,236)
Less: Treasury stock at cost	650,342	665,206	644,710	657,829	676,056	333,361	337,006	344,941	352,741	352,852
Stockholders' equity	1,696,275	1,742,074	1,717,639	1,757,869	1,764,778	1,652,443	1,710,627	1,738,256	1,766,431	1,752,429
Total Liabilities and Stockholders' Equity	3,956,642	4,025,633	3,960,822	4,060,501	4,099,285	3,666,871	3,784,980	3,834,695	3,892,674	3,922,822
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	115,743	107,029	114,093	117,720	120,585	365,057	373,705	387,331	375,672	386,291

Table 72.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	32,913	32,080	35,838	33,751	35,710
Depreciation, depletion, and amortization of property, plant, and equipment	756	742	818	791	866
All other operating costs and expenses	30,378	29,247	32,413	30,593	32,919
Income (loss) from operations	1,779	2,091	2,607	2,367	1,926
Interest expense	290	266	267	273	284
Dividend income	12	4	2	1	17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(30)	18	14	(56)	(1)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	19	87	(239)	0	(74)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10	4	9	0	(1)
Income (loss) before income taxes	1,501	1,940	2,126	2,039	1,583
Provision for current and deferred domestic income taxes:					
a. Federal	199	271	317	289	113
b. Other	8	8	6	10	16
Income (loss) after income taxes	1,294	1,660	1,804	1,740	1,455
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,294	1,660	1,804	1,740	1,455
Cash dividends charged to retained earnings in this quarter	922	616	1,071	808	1,367
Net income retained in business	372	1,045	733	932	88
Retained earnings at beginning of quarter	21,624	21,079	20,015	16,930	20,366
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(255)	(202)	(273)	48	(281)
Retained earnings at end of quarter	21,741	21,922	20,474	17,910	20,173
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.30	2.31	2.28	2.34	2.42
All other operating costs and expenses	92.30	91.17	90.44	90.64	92.18
Income (loss) from operations	5.41	6.52	7.28	7.01	5.39
Interest expense	0.88	0.83	0.74	0.81	0.80
Dividend income	0.04	0.01	0.00	0.00	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.09)	0.06	0.04	(0.16)	0.00
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.06	0.27	(0.67)	0.00	(0.21)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.03	0.01	0.03	0.00	0.00
Income (loss) before income taxes	4.56	6.05	5.93	6.04	4.43
Provision for current and deferred domestic income taxes	0.63	0.87	0.90	0.89	0.36
Income (loss) after income taxes	3.93	5.18	5.03	5.16	4.07
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	16.51	20.43	20.22	20.93	15.70
After income taxes	14.23	17.49	17.15	17.86	14.42
Annual rate of profit on total assets:					
Before income taxes	7.82	9.99	10.13	10.06	7.46
After income taxes	6.74	8.55	8.60	8.58	6.85

Table 72.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	6,452	6,599	7,012	7,568	7,374
Time deposits in the U.S., including negotiable certificates of deposit	676	582	776	762	657
Cash and deposits outside the U.S.	104	87	80	90	162
Total cash on hand and in banks	7,231	7,269	7,868	8,419	8,193
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	16	0	40	0	0
b. Other, due in 1 year or less	30	0	2	12	22
Commercial and finance company paper of U.S. issuers	127	46	51	40	77
State and local government securities, due in 1 year or less	36	48	51	0	3
Foreign securities, due in 1 year or less	0	2	2	3	2
Other short-term financial investments	1,180	1,176	1,461	1,387	1,546
Total cash, U.S. Government and other securities	8,620	8,540	9,475	9,862	9,844
Trade receivables from the U.S. Government	134	106	147	141	210
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,952	17,440	18,028	16,792	16,808
Total receivables	17,086	17,546	18,174	16,933	17,018
Inventories	18,112	18,369	19,939	19,805	20,980
All other current assets	3,324	3,130	3,683	3,436	3,604
Total current assets	47,142	47,586	51,271	50,035	51,446
Property, plant, and equipment	49,938	51,162	53,679	51,851	55,019
Land and mineral rights	1,170	1,190	1,256	1,285	1,254
Less: Accumulated depreciation, depletion, and amortization	31,891	32,248	33,293	32,213	34,542
Net property, plant, and equipment	19,217	20,105	21,642	20,923	21,731
U.S. Treasury and Federal agency securities, due in more than 1 year	12	5	4	5	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	10,438	9,967	11,019	10,140	11,721
Total Assets	76,809	77,663	83,935	81,104	84,898
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,703	3,482	3,881	3,593	4,027
b. Commercial paper	185	26	16	5	7
c. Other short-term loans	801	774	784	560	617
Advances and prepayments by the U.S. Government	0	0	0	0	4
Trade accounts and trade notes payable	10,731	10,670	10,600	10,446	10,864
Income taxes accrued, prior and current years, net of payments:					
a. Federal	276	335	347	396	462
b. Other	16	14	10	16	22
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,889	1,793	1,620	1,733	2,137
b. Bonds and debentures	11	13	15	18	8
c. Other long-term loans	541	644	639	695	784
All other current liabilities, including excise and sales taxes, and accrued expenses	6,282	6,018	6,973	7,661	7,040
Total current liabilities	24,435	23,769	24,884	25,124	25,974
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,969	7,373	8,074	7,990	8,717
b. Bonds and debentures	121	167	115	116	84
c. Other long-term loans	4,882	5,246	5,448	5,658	5,626
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,030	3,126	3,347	3,245	4,154
Total liabilities	40,437	39,680	41,868	42,134	44,555
Capital stock and other capital	16,551	17,817	23,500	22,317	22,229
Retained earnings	21,741	21,922	20,474	17,910	20,173
Cumulative foreign currency translation adjustment	39	57	(18)	34	28
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(719)	(583)	(886)	(726)	(1,204)
Less: Treasury stock at cost	1,241	1,229	1,003	565	884
Stockholders' equity	36,372	37,983	42,067	38,969	40,343
Total Liabilities and Stockholders' Equity	76,809	77,663	83,935	81,104	84,898
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,707	23,817	26,387	24,911	25,472

Table 73.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,038	12,583	15,390	13,556	13,553	19,875	19,497	20,448	20,195	22,157
Depreciation, depletion, and amortization of property, plant, and equipment	307	301	357	353	370	449	441	461	438	496
All other operating costs and expenses	11,952	11,424	13,844	12,122	12,371	18,426	17,823	18,569	18,471	20,548
Income (loss) from operations	779	858	1,189	1,081	812	1,000	1,233	1,418	1,286	1,113
Interest expense	116	98	119	121	121	174	168	147	153	163
Dividend income	4	1	0	0	4	8	4	1	1	13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(4)	10	(13)	(32)	(33)	(26)	8	27	(24)	33
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	14	52	(7)	(3)	(48)	5	35	(232)	3	(25)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	10	5	4	0	0	0	(1)	5	0	(1)
Income (loss) before income taxes	687	829	1,054	926	614	814	1,111	1,072	1,113	970
Provision for current and deferred domestic income taxes:										
a. Federal	99	78	140	130	56	100	193	176	160	56
b. Other	3	4	5	4	2	5	4	1	6	14
Income (loss) after income taxes	585	747	909	793	555	709	913	895	947	899
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	585	747	909	793	555	709	913	895	947	899
Cash dividends charged to retained earnings in this quarter	353	323	405	361	427	569	293	666	447	940
Net income retained in business	232	424	504	432	128	140	620	229	501	(41)
Retained earnings at beginning of quarter	9,449	9,762	8,038	6,785	10,230	12,175	11,317	11,977	10,144	10,136
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(159)	(118)	(123)	(3)	(88)	(96)	(84)	(150)	51	(193)
Retained earnings at end of quarter	9,523	10,069	8,419	7,214	10,270	12,218	11,853	12,055	10,696	9,903
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.36	2.39	2.32	2.60	2.73	2.26	2.26	2.25	2.17	2.24
All other operating costs and expenses	91.67	90.79	89.95	89.42	91.28	92.71	91.41	90.81	91.46	92.74
Income (loss) from operations	5.97	6.82	7.73	7.97	5.99	5.03	6.32	6.93	6.37	5.02
Interest expense	0.89	0.78	0.77	0.89	0.90	0.87	0.86	0.72	0.76	0.74
Dividend income	0.03	0.01	0.00	0.00	0.03	0.04	0.02	0.01	0.00	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.03)	0.08	(0.08)	(0.23)	(0.25)	(0.13)	0.04	0.13	(0.12)	0.15
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.11	0.42	(0.05)	(0.02)	(0.36)	0.03	0.18	(1.13)	0.01	(0.11)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.08	0.04	0.02	0.00	0.00	0.00	0.00	0.03	0.00	0.00
Income (loss) before income taxes	5.27	6.58	6.85	6.83	4.53	4.10	5.70	5.24	5.51	4.38
Provision for current and deferred domestic income taxes	0.78	0.65	0.94	0.98	0.43	0.53	1.01	0.87	0.82	0.32
Income (loss) after income taxes	4.49	5.94	5.91	5.85	4.10	3.57	4.68	4.38	4.69	4.06
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.49	24.12	25.19	24.51	17.08	13.81	18.33	16.93	18.66	14.94
After income taxes	18.30	21.74	21.72	20.99	15.46	12.03	15.07	14.13	15.88	13.85
Annual rate of profit on total assets:										
Before income taxes	10.01	12.02	12.68	12.12	8.17	6.60	8.87	8.46	8.81	7.07
After income taxes	8.52	10.84	10.93	10.37	7.39	5.75	7.29	7.06	7.50	6.56

Table 73.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,364	2,103	2,478	2,355	2,311	4,088	4,495	4,534	5,212	5,062
Time deposits in the U.S., including negotiable certificates of deposit	213	104	189	225	173	462	478	587	536	485
Cash and deposits outside the U.S.	13	13	12	9	10	91	74	68	81	152
Total cash on hand and in banks	2,590	2,221	2,678	2,589	2,494	4,641	5,048	5,189	5,830	5,699
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	0	0	36	0	0	16	0	4	0	0
b. Other, due in 1 year or less	0	0	0	0	0	30	0	2	12	22
Commercial and finance company paper of U.S. issuers	56	11	10	9	38	71	35	41	31	39
State and local government securities, due in 1 year or less	34	45	51	0	0	2	2	0	0	3
Foreign securities, due in 1 year or less	0	2	2	3	2	0	0	0	0	0
Other short-term financial investments	410	537	611	426	426	770	638	850	961	1,120
Total cash, U.S. Government and other securities	3,090	2,816	3,388	3,027	2,961	5,530	5,723	6,087	6,834	6,883
Trade receivables from the U.S. Government	44	31	35	35	48	90	75	112	105	162
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,803	6,053	6,969	6,193	5,550	11,149	11,387	11,058	10,598	11,257
Total receivables	5,847	6,084	7,004	6,229	5,598	11,239	11,462	11,170	10,704	11,420
Inventories	5,559	6,013	7,097	6,760	6,741	12,552	12,356	12,842	13,045	14,239
All other current assets	1,337	942	1,359	1,178	1,115	1,987	2,188	2,324	2,258	2,489
Total current assets	15,833	15,856	18,848	17,194	16,415	31,310	31,730	32,423	32,841	35,031
Property, plant, and equipment	21,397	21,763	24,902	23,571	23,757	28,541	29,399	28,776	28,281	31,262
Land and mineral rights	431	434	485	515	506	739	756	771	769	748
Less: Accumulated depreciation, depletion, and amortization	13,180	13,325	14,917	14,044	14,161	18,711	18,923	18,376	18,169	20,381
Net property, plant, and equipment	8,648	8,872	10,470	10,042	10,102	10,569	11,233	11,172	10,881	11,629
U.S. Treasury and Federal agency securities, due in more than 1 year	5	4	4	0	0	7	1	0	5	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,975	2,838	3,937	3,333	3,535	7,463	7,129	7,081	6,807	8,186
Total Assets	27,460	27,570	33,259	30,569	30,052	49,349	50,093	50,676	50,534	54,846
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,400	1,445	1,712	1,394	1,554	2,303	2,037	2,169	2,198	2,473
b. Commercial paper	177	5	6	3	6	8	21	11	2	1
c. Other short-term loans	264	249	322	248	258	537	525	462	312	360
Advances and prepayments by the U.S. Government	0	0	0	0	4	0	0	0	0	0
Trade accounts and trade notes payable	3,926	3,909	4,182	3,764	3,817	6,805	6,761	6,417	6,681	7,047
Income taxes accrued, prior and current years, net of payments:										
a. Federal	85	94	104	117	42	192	242	242	280	420
b. Other	6	4	3	3	4	9	10	6	13	19
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	665	578	699	703	847	1,224	1,214	921	1,031	1,290
b. Bonds and debentures	5	3	9	12	1	6	10	6	7	7
c. Other long-term loans	140	144	324	255	198	401	500	315	440	586
All other current liabilities, including excise and sales taxes, and accrued expenses	1,947	1,543	1,853	2,089	1,813	4,335	4,475	5,120	5,572	5,227
Total current liabilities	8,615	7,974	9,214	8,589	8,545	15,820	15,795	15,670	16,536	17,429
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,875	2,838	3,782	3,568	3,732	5,094	4,534	4,291	4,422	4,985
b. Bonds and debentures	30	22	20	10	9	90	145	96	106	76
c. Other long-term loans	2,153	2,120	2,354	2,319	2,332	2,729	3,126	3,095	3,340	3,294
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	999	873	1,148	970	1,063	2,031	2,253	2,199	2,275	3,091
Total liabilities	14,672	13,827	16,518	15,456	15,681	25,765	25,853	25,350	26,678	28,874
Capital stock and other capital	3,741	3,975	8,934	8,103	4,458	12,810	13,841	14,566	14,213	17,772
Retained earnings	9,523	10,069	8,419	7,214	10,270	12,218	11,853	12,055	10,696	9,903
Cumulative foreign currency translation adjustment	16	30	63	2	6	23	27	(81)	32	23
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	60	189	(133)	(75)	(234)	(779)	(772)	(753)	(651)	(970)
Less: Treasury stock at cost	553	521	541	131	128	688	708	462	434	755
Stockholders' equity	12,788	13,742	16,742	15,113	14,371	23,584	24,240	25,326	23,856	25,972
Total Liabilities and Stockholders' Equity	27,460	27,570	33,259	30,569	30,052	49,349	50,093	50,676	50,534	54,846
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,218	7,882	9,634	8,605	7,870	15,489	15,935	16,753	16,306	17,602

Table 74.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	34,458	34,528	38,277	38,721	36,364
Depreciation, depletion, and amortization of property, plant, and equipment	823	806	911	942	851
All other operating costs and expenses	31,887	31,575	34,844	35,479	33,620
Income (loss) from operations	1,748	2,146	2,522	2,300	1,892
Interest expense	330	299	321	351	335
Dividend income	24	17	9	11	20
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0	83	27	19	(54)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(149)	52	(43)	(39)	299
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	39	32	5	22	56
Income (loss) before income taxes	1,331	2,032	2,199	1,962	1,879
Provision for current and deferred domestic income taxes:					
a. Federal	257	314	361	271	175
b. Other	25	32	41	29	28
Income (loss) after income taxes	1,049	1,686	1,797	1,662	1,675
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,049	1,686	1,797	1,662	1,675
Cash dividends charged to retained earnings in this quarter	1,135	599	1,004	995	1,736
Net income retained in business	(87)	1,087	793	667	(61)
Retained earnings at beginning of quarter	17,119	17,647	17,379	18,901	21,159
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(133)	(302)	(143)	(222)	(146)
Retained earnings at end of quarter	16,899	18,432	18,029	19,346	20,953
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.34	2.38	2.43	2.34
All other operating costs and expenses	92.54	91.45	91.03	91.63	92.46
Income (loss) from operations	5.07	6.22	6.59	5.94	5.20
Interest expense	0.96	0.87	0.84	0.91	0.92
Dividend income	0.07	0.05	0.02	0.03	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.00	0.24	0.07	0.05	(0.15)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.43)	0.15	(0.11)	(0.10)	0.82
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.11	0.09	0.01	0.06	0.15
Income (loss) before income taxes	3.86	5.88	5.74	5.07	5.17
Provision for current and deferred domestic income taxes	0.82	1.00	1.05	0.77	0.56
Income (loss) after income taxes	3.04	4.88	4.70	4.29	4.61
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.91	19.25	20.79	17.62	18.46
After income taxes	10.17	15.98	16.99	14.93	16.46
Annual rate of profit on total assets:					
Before income taxes	6.16	9.34	9.63	8.12	8.37
After income taxes	4.85	7.75	7.87	6.88	7.46

Table 74.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	7,101	6,482	7,008	7,310	7,000
Time deposits in the U.S., including negotiable certificates of deposit	435	476	486	312	458
Cash and deposits outside the U.S.	177	233	229	237	235
Total cash on hand and in banks	7,713	7,192	7,723	7,858	7,693
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	9	65	8	0	0
b. Other, due in 1 year or less	144	114	134	160	150
Commercial and finance company paper of U.S. issuers	109	168	122	147	166
State and local government securities, due in 1 year or less	86	101	133	71	89
Foreign securities, due in 1 year or less	0	0	1	0	0
Other short-term financial investments	704	900	1,148	1,157	1,337
Total cash, U.S. Government and other securities	8,764	8,540	9,268	9,393	9,435
Trade receivables from the U.S. Government	225	87	93	279	182
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,259	17,403	18,666	19,334	16,207
Total receivables	16,485	17,490	18,760	19,613	16,389
Inventories	19,618	20,198	20,927	22,659	21,539
All other current assets	4,022	4,470	4,752	4,848	4,635
Total current assets	48,888	50,698	53,706	56,513	51,998
Property, plant, and equipment	52,427	51,507	55,488	58,593	55,564
Land and mineral rights	1,428	1,502	1,338	1,417	1,420
Less: Accumulated depreciation, depletion, and amortization	31,671	31,336	33,984	35,518	33,785
Net property, plant, and equipment	22,184	21,673	22,842	24,492	23,199
U.S. Treasury and Federal agency securities, due in more than 1 year	91	85	88	32	41
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	15,289	14,572	14,700	15,583	14,572
Total Assets	86,452	87,028	91,337	96,621	89,810
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,831	5,061	5,921	6,154	5,052
b. Commercial paper	49	34	32	64	70
c. Other short-term loans	1,267	1,374	1,399	776	1,071
Advances and prepayments by the U.S. Government	34	26	17	0	0
Trade accounts and trade notes payable	9,910	10,167	11,597	12,213	10,832
Income taxes accrued, prior and current years, net of payments:					
a. Federal	375	401	327	429	391
b. Other	27	41	35	34	54
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,661	1,635	1,708	1,737	1,775
b. Bonds and debentures	73	73	87	87	85
c. Other long-term loans	530	798	752	557	579
All other current liabilities, including excise and sales taxes, and accrued expenses	7,287	6,963	7,514	8,343	7,949
Total current liabilities	26,043	26,572	29,389	30,393	27,856
Long-term debt, due in more than 1 year:					
a. Loans from banks	9,271	9,038	9,565	10,715	10,400
b. Bonds and debentures	310	291	249	319	285
c. Other long-term loans	4,934	4,922	5,603	6,077	6,128
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,648	3,995	4,229	4,585	4,426
Total liabilities	45,206	44,819	49,036	52,088	49,095
Capital stock and other capital	28,160	27,095	28,400	29,742	23,530
Retained earnings	16,899	18,432	18,029	19,346	20,953
Cumulative foreign currency translation adjustment	(177)	(237)	(227)	(195)	147
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,809)	(1,289)	(1,991)	(2,564)	(2,537)
Less: Treasury stock at cost	1,827	1,792	1,911	1,795	1,377
Stockholders' equity	41,246	42,209	42,301	44,533	40,715
Total Liabilities and Stockholders' Equity	86,452	87,028	91,337	96,621	89,810
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,845	24,126	24,317	26,120	24,142

Table 75.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	17,381	17,164	18,682	19,851	19,267	17,077	17,364	19,595	18,870	17,096
Depreciation, depletion, and amortization of property, plant, and equipment	402	358	395	416	402	422	448	516	526	450
All other operating costs and expenses	16,192	15,829	17,220	18,393	17,786	15,694	15,746	17,624	17,086	15,834
Income (loss) from operations	787	977	1,067	1,042	1,080	961	1,169	1,455	1,258	813
Interest expense	164	131	144	152	145	167	169	178	199	190
Dividend income	13	8	1	7	10	11	9	8	5	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	33	13	9	13	8	(33)	70	17	6	(62)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	2	24	(5)	(31)	269	(151)	28	(37)	(8)	30
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	19	15	1	18	35	20	17	3	4	21
Income (loss) before income taxes	690	907	930	896	1,257	641	1,125	1,269	1,066	622
Provision for current and deferred domestic income taxes:										
a. Federal	123	153	166	132	74	134	161	195	139	101
b. Other	8	16	24	15	12	18	16	16	14	16
Income (loss) after income taxes	560	738	740	749	1,170	489	948	1,058	913	505
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	560	738	740	749	1,170	489	948	1,058	913	505
Cash dividends charged to retained earnings in this quarter	347	219	427	406	759	788	381	577	589	977
Net income retained in business	213	519	313	344	411	(299)	567	480	323	(472)
Retained earnings at beginning of quarter	9,318	8,979	8,615	10,782	11,148	7,801	8,668	8,763	8,119	10,012
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(73)	(134)	(129)	(62)	(100)	(60)	(168)	(13)	(160)	(46)
Retained earnings at end of quarter	9,458	9,365	8,799	11,064	11,459	7,441	9,067	9,231	8,282	9,494
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.31	2.09	2.11	2.09	2.09	2.47	2.58	2.63	2.79	2.63
All other operating costs and expenses	93.16	92.22	92.18	92.66	92.31	91.90	90.69	89.94	90.54	92.62
Income (loss) from operations	4.53	5.69	5.71	5.25	5.60	5.63	6.73	7.43	6.67	4.75
Interest expense	0.94	0.76	0.77	0.77	0.75	0.98	0.97	0.91	1.05	1.11
Dividend income	0.08	0.05	0.01	0.03	0.05	0.07	0.05	0.04	0.02	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.19	0.08	0.05	0.07	0.04	(0.19)	0.40	0.09	0.03	(0.36)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.01	0.14	(0.03)	(0.16)	1.40	(0.89)	0.16	(0.19)	(0.04)	0.18
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.11	0.09	0.01	0.09	0.18	0.12	0.10	0.02	0.02	0.12
Income (loss) before income taxes	3.97	5.28	4.98	4.52	6.52	3.75	6.48	6.48	5.65	3.64
Provision for current and deferred domestic income taxes	0.75	0.98	1.02	0.74	0.45	0.89	1.02	1.08	0.81	0.69
Income (loss) after income taxes	3.22	4.30	3.96	3.78	6.07	2.86	5.46	5.40	4.84	2.95
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.82	20.18	20.85	18.31	27.45	10.77	18.57	20.75	17.09	11.11
After income taxes	12.84	16.42	16.58	15.30	25.56	8.22	15.65	17.29	14.63	9.01
Annual rate of profit on total assets:										
Before income taxes	7.02	9.49	9.36	8.25	12.33	5.44	9.22	9.84	8.02	5.07
After income taxes	5.70	7.72	7.44	6.90	11.48	4.15	7.77	8.20	6.87	4.12

Table 75.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,410	2,340	2,392	2,259	2,256	4,691	4,142	4,616	5,051	4,743
Time deposits in the U.S., including negotiable certificates of deposit	122	129	131	38	43	313	347	355	274	415
Cash and deposits outside the U.S.	96	140	123	134	141	81	93	106	102	94
Total cash on hand and in banks	2,628	2,609	2,646	2,431	2,440	5,085	4,583	5,077	5,427	5,252
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	9	54	8	0	0	0	11	0	0	0
b. Other, due in 1 year or less	46	0	0	19	19	98	114	134	141	131
Commercial and finance company paper of U.S. issuers	58	108	56	96	122	51	60	66	50	45
State and local government securities, due in 1 year or less	9	38	66	66	51	76	63	67	5	38
Foreign securities, due in 1 year or less	0	0	0	0	0	0	0	1	0	0
Other short-term financial investments	248	240	320	183	142	455	661	828	974	1,195
Total cash, U.S. Government and other securities	2,998	3,048	3,097	2,795	2,774	5,766	5,492	6,172	6,598	6,661
Trade receivables from the U.S. Government	18	5	3	5	19	207	82	90	274	162
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,625	7,762	8,061	8,886	7,884	8,634	9,641	10,606	10,449	8,323
Total receivables	7,643	7,767	8,064	8,891	7,903	8,841	9,723	10,695	10,722	8,486
Inventories	8,710	8,679	9,320	10,683	9,934	10,907	11,519	11,607	11,976	11,605
All other current assets	1,671	1,569	1,679	1,680	1,589	2,351	2,901	3,073	3,168	3,046
Total current assets	21,023	21,063	22,159	24,049	22,200	27,865	29,635	31,547	32,465	29,798
Property, plant, and equipment	26,479	25,140	27,269	29,208	27,917	25,948	26,367	28,219	29,385	27,648
Land and mineral rights	481	518	573	624	540	947	984	765	793	880
Less: Accumulated depreciation, depletion, and amortization	15,543	14,609	16,179	17,103	16,372	16,128	16,727	17,804	18,415	17,413
Net property, plant, and equipment	11,416	11,049	11,663	12,729	12,085	10,768	10,624	11,179	11,764	11,115
U.S. Treasury and Federal agency securities, due in more than 1 year	10	0	3	0	0	81	85	85	32	41
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,871	6,113	5,927	6,681	6,485	8,418	8,459	8,774	8,903	8,087
Total Assets	39,320	38,225	39,752	43,458	40,769	47,132	48,803	51,585	53,163	49,041
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,413	2,325	3,117	3,226	2,904	2,418	2,736	2,804	2,928	2,147
b. Commercial paper	14	8	6	7	5	35	26	26	58	64
c. Other short-term loans	762	664	793	340	723	505	710	606	436	348
Advances and prepayments by the U.S. Government	13	0	0	0	0	21	26	17	0	0
Trade accounts and trade notes payable	4,509	4,603	5,133	5,851	5,269	5,401	5,564	6,464	6,362	5,563
Income taxes accrued, prior and current years, net of payments:										
a. Federal	232	197	90	156	181	144	204	237	272	209
b. Other	15	17	13	17	38	12	24	22	17	15
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,043	967	894	986	781	617	669	814	751	994
b. Bonds and debentures	10	11	10	5	10	63	61	77	82	75
c. Other long-term loans	273	358	174	191	160	257	440	578	365	420
All other current liabilities, including excise and sales taxes, and accrued expenses	2,889	2,799	2,813	3,252	2,937	4,398	4,165	4,701	5,091	5,011
Total current liabilities	12,172	11,947	13,044	14,030	13,009	13,871	14,625	16,346	16,362	14,847
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,634	4,406	4,353	4,803	4,520	4,637	4,632	5,212	5,911	5,880
b. Bonds and debentures	106	117	59	125	120	203	174	191	194	165
c. Other long-term loans	2,491	2,287	2,720	3,172	3,042	2,443	2,635	2,883	2,905	3,086
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,473	1,492	1,735	1,741	1,768	2,174	2,504	2,494	2,843	2,658
Total liabilities	21,877	20,249	21,910	23,872	22,458	23,329	24,570	27,126	28,216	26,637
Capital stock and other capital	9,681	9,891	10,495	10,011	7,934	18,479	17,203	17,906	19,731	15,595
Retained earnings	9,458	9,365	8,799	11,064	11,459	7,441	9,067	9,231	8,282	9,494
Cumulative foreign currency translation adjustment	36	6	23	2	93	(213)	(243)	(250)	(197)	54
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,120)	(655)	(1,093)	(1,005)	(717)	(690)	(635)	(898)	(1,559)	(1,820)
Less: Treasury stock at cost	612	632	382	485	458	1,215	1,160	1,529	1,310	919
Stockholders' equity	17,443	17,976	17,841	19,586	18,311	23,803	24,233	24,459	24,947	22,404
Total Liabilities and Stockholders' Equity	39,320	38,225	39,752	43,458	40,769	47,132	48,803	51,585	53,163	49,041
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	8,851	9,116	9,115	10,018	9,191	13,994	15,010	15,201	16,102	14,951

Table 76.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	47,076	48,541	47,922	46,480	46,122
Depreciation, depletion, and amortization of property, plant, and equipment	1,171	1,294	1,233	1,255	1,251
All other operating costs and expenses	43,788	44,512	43,902	42,733	42,650
Income (loss) from operations	2,117	2,735	2,787	2,492	2,221
Interest expense	577	603	541	554	523
Dividend income	34	43	37	16	62
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	62	(52)	46	19	(63)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(224)	125	14	(229)	152
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(74)	(18)	(36)	(14)	38
Income (loss) before income taxes	1,338	2,230	2,306	1,731	1,887
Provision for current and deferred domestic income taxes:					
a. Federal	317	541	529	383	374
b. Other	35	49	50	50	41
Income (loss) after income taxes	987	1,640	1,727	1,298	1,472
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	987	1,640	1,727	1,298	1,472
Cash dividends charged to retained earnings in this quarter	965	690	1,248	859	2,012
Net income retained in business	22	950	479	439	(541)
Retained earnings at beginning of quarter	19,215	17,126	10,546	6,934	8,195
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(173)	(238)	(132)	(83)	(291)
Retained earnings at end of quarter	19,064	17,837	10,894	7,290	7,363
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.49	2.67	2.57	2.70	2.71
All other operating costs and expenses	93.02	91.70	91.61	91.94	92.47
Income (loss) from operations	4.50	5.63	5.82	5.36	4.82
Interest expense	1.23	1.24	1.13	1.19	1.13
Dividend income	0.07	0.09	0.08	0.03	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.13	(0.11)	0.10	0.04	(0.14)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.48)	0.26	0.03	(0.49)	0.33
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.16)	(0.04)	(0.07)	(0.03)	0.08
Income (loss) before income taxes	2.84	4.59	4.81	3.72	4.09
Provision for current and deferred domestic income taxes	0.75	1.22	1.21	0.93	0.90
Income (loss) after income taxes	2.10	3.38	3.60	2.79	3.19
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	8.82	13.92	14.64	11.84	13.26
After income taxes	6.51	10.24	10.97	8.88	10.34
Annual rate of profit on total assets:					
Before income taxes	4.10	6.37	6.83	5.19	5.91
After income taxes	3.03	4.68	5.11	3.89	4.61

Table 76.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	10,965	11,117	10,611	9,777	9,891
Time deposits in the U.S., including negotiable certificates of deposit	690	730	521	620	602
Cash and deposits outside the U.S.	401	480	334	342	501
Total cash on hand and in banks	12,057	12,327	11,466	10,739	10,994
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	42	156	238	18	97
b. Other, due in 1 year or less	467	560	488	509	432
Commercial and finance company paper of U.S. issuers	776	965	1,239	1,280	1,018
State and local government securities, due in 1 year or less	241	652	617	642	678
Foreign securities, due in 1 year or less	1	231	220	234	0
Other short-term financial investments	1,067	996	1,217	915	971
Total cash, U.S. Government and other securities	14,652	15,887	15,485	14,337	14,189
Trade receivables from the U.S. Government	469	496	381	210	151
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,222	23,359	23,019	23,066	21,666
Total receivables	21,691	23,855	23,401	23,276	21,816
Inventories	24,724	25,992	24,646	24,927	23,854
All other current assets	6,414	6,737	7,652	7,007	6,419
Total current assets	67,481	72,471	71,183	69,547	66,278
Property, plant, and equipment	76,550	83,610	81,665	82,193	81,953
Land and mineral rights	2,174	2,128	2,375	2,343	2,099
Less: Accumulated depreciation, depletion, and amortization	45,414	49,697	50,432	50,811	50,767
Net property, plant, and equipment	33,310	36,041	33,608	33,725	33,284
U.S. Treasury and Federal agency securities, due in more than 1 year	51	185	46	46	8
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	29,646	31,392	30,320	30,179	28,045
Total Assets	130,488	140,089	135,157	133,497	127,615
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,776	4,239	3,874	4,962	3,649
b. Commercial paper	107	119	114	181	79
c. Other short-term loans	1,179	1,353	1,784	1,773	1,556
Advances and prepayments by the U.S. Government	5	3	54	6	3
Trade accounts and trade notes payable	15,053	16,461	15,111	16,000	14,857
Income taxes accrued, prior and current years, net of payments:					
a. Federal	185	274	271	305	342
b. Other	92	84	79	78	85
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,758	1,954	1,519	1,569	1,518
b. Bonds and debentures	64	87	74	82	42
c. Other long-term loans	909	1,021	870	777	945
All other current liabilities, including excise and sales taxes, and accrued expenses	12,500	12,364	11,317	11,817	11,681
Total current liabilities	35,629	37,959	35,067	37,549	34,757
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,227	15,445	14,012	13,762	13,750
b. Bonds and debentures	1,130	1,035	736	709	667
c. Other long-term loans	9,161	10,222	10,951	11,240	9,929
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	9,672	11,342	11,387	11,736	11,575
Total liabilities	69,819	76,002	72,154	74,997	70,679
Capital stock and other capital	47,954	52,351	57,533	55,432	55,801
Retained earnings	19,064	17,837	10,894	7,290	7,363
Cumulative foreign currency translation adjustment	(138)	(64)	(233)	(277)	(165)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,324)	(2,115)	(1,181)	(491)	(2,448)
Less: Treasury stock at cost	3,886	3,923	4,010	3,453	3,616
Stockholders' equity	60,669	64,087	63,004	58,501	56,936
Total Liabilities and Stockholders' Equity	130,488	140,089	135,157	133,497	127,615
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	31,852	34,512	36,117	31,998	31,521

Table 77.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	23,282	23,043	21,235	20,726	20,204	23,794	25,498	26,687	25,754	25,918
Depreciation, depletion, and amortization of property, plant, and equipment	554	586	549	535	516	617	708	684	719	736
All other operating costs and expenses	21,393	21,082	19,424	19,091	18,731	22,395	23,430	24,478	23,642	23,919
Income (loss) from operations	1,335	1,375	1,262	1,100	958	782	1,360	1,525	1,392	1,263
Interest expense	266	309	260	266	248	311	294	281	288	275
Dividend income	25	17	29	10	23	9	27	8	5	39
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	66	(82)	19	(30)	(116)	(4)	30	27	49	54
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(115)	(3)	(30)	(30)	139	(109)	127	44	(199)	13
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	42	9	6	(9)	20	(116)	(27)	(41)	(5)	18
Income (loss) before income taxes	1,088	1,008	1,025	776	775	250	1,222	1,281	955	1,112
Provision for current and deferred domestic income taxes:										
a. Federal	138	222	209	139	157	179	319	320	244	217
b. Other	16	22	29	22	15	18	27	22	28	27
Income (loss) after income taxes	934	764	787	614	604	53	876	940	684	868
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	934	764	787	614	604	53	876	940	684	868
Cash dividends charged to retained earnings in this quarter	442	291	568	450	527	523	399	680	409	1,485
Net income retained in business	492	473	220	164	76	(470)	478	259	275	(617)
Retained earnings at beginning of quarter	12,431	10,682	9,774	7,937	7,675	6,785	6,444	772	(1,003)	520
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(118)	6	15	(94)	(99)	(56)	(245)	(146)	11	(192)
Retained earnings at end of quarter	12,805	11,161	10,008	8,008	7,653	6,258	6,677	885	(717)	(290)
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.38	2.54	2.59	2.58	2.55	2.59	2.78	2.56	2.79	2.84
All other operating costs and expenses	91.89	91.49	91.47	92.11	92.71	94.12	91.89	91.72	91.80	92.29
Income (loss) from operations	5.74	5.97	5.94	5.31	4.74	3.29	5.33	5.71	5.41	4.87
Interest expense	1.14	1.34	1.23	1.28	1.23	1.31	1.15	1.05	1.12	1.06
Dividend income	0.11	0.07	0.14	0.05	0.11	0.04	0.10	0.03	0.02	0.15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.28	(0.35)	0.09	(0.14)	(0.58)	(0.02)	0.12	0.10	0.19	0.21
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.49)	(0.01)	(0.14)	(0.14)	0.69	(0.46)	0.50	0.17	(0.77)	0.05
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.18	0.04	0.03	(0.04)	0.10	(0.49)	(0.11)	(0.15)	(0.02)	0.07
Income (loss) before income taxes	4.67	4.37	4.83	3.74	3.84	1.05	4.79	4.80	3.71	4.29
Provision for current and deferred domestic income taxes	0.66	1.06	1.12	0.78	0.85	0.83	1.36	1.28	1.05	0.94
Income (loss) after income taxes	4.01	3.31	3.71	2.96	2.99	0.22	3.44	3.52	2.66	3.35
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.36	14.86	15.56	12.73	12.71	2.94	13.23	13.98	11.20	13.66
After income taxes	14.04	11.26	11.95	10.08	9.90	0.62	9.48	10.25	8.02	10.67
Annual rate of profit on total assets:										
Before income taxes	7.61	6.69	7.30	5.69	5.76	1.37	6.13	6.49	4.84	6.02
After income taxes	6.53	5.07	5.61	4.50	4.49	0.29	4.39	4.76	3.47	4.70

Table 77.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,182	4,218	3,775	3,186	3,375	6,783	6,899	6,836	6,591	6,516
Time deposits in the U.S., including negotiable certificates of deposit	286	231	114	68	73	404	499	407	551	528
Cash and deposits outside the U.S.	156	120	100	31	36	244	359	234	312	465
Total cash on hand and in banks	4,625	4,569	3,989	3,285	3,485	7,432	7,757	7,477	7,454	7,509
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	38	40	23	0	1	4	116	214	18	97
b. Other, due in 1 year or less	175	138	68	60	0	293	422	421	449	432
Commercial and finance company paper of U.S. issuers	441	468	692	679	509	336	497	547	602	509
State and local government securities, due in 1 year or less	148	288	278	303	347	93	364	339	339	331
Foreign securities, due in 1 year or less	0	0	0	10	0	1	231	220	224	0
Other short-term financial investments	566	579	607	496	250	501	418	610	420	721
Total cash, U.S. Government and other securities	5,992	6,082	5,657	4,832	4,591	8,659	9,805	9,828	9,505	9,598
Trade receivables from the U.S. Government	62	75	56	64	45	407	421	325	146	105
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,507	9,941	8,923	8,925	8,528	11,715	13,418	14,096	14,141	13,138
Total receivables	9,569	10,016	8,979	8,989	8,573	12,123	13,839	14,421	14,287	13,243
Inventories	10,553	10,749	9,926	10,319	10,223	14,170	15,242	14,720	14,608	13,631
All other current assets	2,136	2,192	2,495	2,145	2,571	4,278	4,544	5,157	4,862	3,849
Total current assets	28,251	29,040	27,058	26,286	25,958	39,230	43,431	44,126	43,261	40,320
Property, plant, and equipment	37,501	39,884	37,404	36,665	35,820	39,049	43,726	44,261	45,528	46,133
Land and mineral rights	1,073	1,159	1,150	973	939	1,101	969	1,224	1,369	1,160
Less: Accumulated depreciation, depletion, and amortization	22,250	23,444	22,682	21,987	21,640	23,164	26,253	27,750	28,823	29,128
Net property, plant, and equipment	16,324	17,599	15,873	15,651	15,119	16,986	18,442	17,735	18,074	18,165
U.S. Treasury and Federal agency securities, due in more than 1 year	2	6	8	46	8	49	179	38	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	12,605	13,643	13,209	12,599	12,700	17,040	17,750	17,111	17,580	15,345
Total Assets	57,183	60,288	56,147	54,582	53,784	73,305	79,801	79,010	78,916	73,830
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,933	2,109	1,661	2,363	1,727	1,843	2,130	2,214	2,599	1,922
b. Commercial paper	99	114	109	174	70	8	5	5	7	9
c. Other short-term loans	607	745	928	1,301	1,232	572	608	856	472	324
Advances and prepayments by the U.S. Government	0	0	51	3	1	5	3	3	3	2
Trade accounts and trade notes payable	6,003	6,155	4,912	5,338	5,437	9,050	10,305	10,199	10,662	9,420
Income taxes accrued, prior and current years, net of payments:										
a. Federal	20	66	95	58	95	164	208	176	247	247
b. Other	27	19	41	23	35	66	65	38	56	50
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	961	1,020	862	819	855	797	934	657	750	663
b. Bonds and debentures	8	5	6	9	5	56	82	69	73	37
c. Other long-term loans	163	276	231	317	305	746	745	639	460	640
All other current liabilities, including excise and sales taxes, and accrued expenses	4,858	4,825	4,264	4,405	4,460	7,643	7,539	7,053	7,412	7,221
Total current liabilities	14,678	15,335	13,159	14,809	14,224	20,951	22,624	21,908	22,740	20,534
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,235	7,700	6,366	6,120	6,450	6,991	7,744	7,646	7,642	7,300
b. Bonds and debentures	771	778	475	412	174	359	257	262	297	493
c. Other long-term loans	3,129	3,714	3,941	4,101	4,127	6,032	6,507	7,011	7,139	5,803
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,762	5,638	5,866	4,764	4,424	4,910	5,703	5,521	6,972	7,151
Total liabilities	30,576	33,166	29,806	30,207	29,398	39,243	42,836	42,347	44,790	41,280
Capital stock and other capital	16,531	18,155	18,103	18,535	18,652	31,423	34,196	39,430	36,897	37,150
Retained earnings	12,805	11,161	10,008	8,008	7,653	6,258	6,677	885	(717)	(290)
Cumulative foreign currency translation adjustment	(19)	(21)	(216)	(303)	(264)	(119)	(43)	(17)	25	99
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,144)	(1,006)	(173)	(911)	(904)	(1,180)	(1,109)	(1,008)	420	(1,544)
Less: Treasury stock at cost	1,565	1,167	1,382	954	750	2,321	2,756	2,628	2,499	2,865
Stockholders' equity	26,607	27,122	26,341	24,375	24,386	34,062	36,965	36,663	34,126	32,550
Total Liabilities and Stockholders' Equity	57,183	60,288	56,147	54,582	53,784	73,305	79,801	79,010	78,916	73,830
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	13,573	13,705	13,899	11,476	11,735	18,279	20,807	22,218	20,521	19,786

Table 78.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	126,533	128,327	134,434	132,049	129,465
Depreciation, depletion, and amortization of property, plant, and equipment	3,427	3,432	3,398	3,438	3,345
All other operating costs and expenses	116,672	117,847	122,206	120,552	119,345
Income (loss) from operations	6,434	7,048	8,830	8,059	6,775
Interest expense	2,035	1,977	2,011	1,903	1,782
Dividend income	185	77	140	138	469
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	87	260	91	135	247
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(741)	(633)	(259)	(684)	(273)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	921	765	904	717	807
Income (loss) before income taxes	4,851	5,540	7,694	6,461	6,243
Provision for current and deferred domestic income taxes:					
a. Federal	712	1,047	1,643	1,285	1,199
b. Other	146	134	161	178	128
Income (loss) after income taxes	3,994	4,359	5,890	4,998	4,916
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,994	4,359	5,890	4,998	4,916
Cash dividends charged to retained earnings in this quarter	2,329	2,569	1,930	1,953	5,828
Net income retained in business	1,665	1,790	3,961	3,045	(912)
Retained earnings at beginning of quarter	45,605	42,180	47,128	50,137	51,701
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,590)	(839)	(746)	(929)	(997)
Retained earnings at end of quarter	45,680	43,132	50,343	52,253	49,793
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.71	2.67	2.53	2.60	2.58
All other operating costs and expenses	92.21	91.83	90.90	91.29	92.18
Income (loss) from operations	5.08	5.49	6.57	6.10	5.23
Interest expense	1.61	1.54	1.50	1.44	1.38
Dividend income	0.15	0.06	0.10	0.10	0.36
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.07	0.20	0.07	0.10	0.19
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.59)	(0.49)	(0.19)	(0.52)	(0.21)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.73	0.60	0.67	0.54	0.62
Income (loss) before income taxes	3.83	4.32	5.72	4.89	4.82
Provision for current and deferred domestic income taxes	0.68	0.92	1.34	1.11	1.02
Income (loss) after income taxes	3.16	3.40	4.38	3.79	3.80
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	9.82	11.26	15.55	12.96	12.69
After income taxes	8.08	8.86	11.90	10.03	9.99
Annual rate of profit on total assets:					
Before income taxes	4.45	5.06	6.99	5.83	5.70
After income taxes	3.66	3.98	5.35	4.51	4.49

Table 78.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
Cash and demand deposits in the U.S.	30,024	27,972	30,621	32,997	31,366
Time deposits in the U.S., including negotiable certificates of deposit	1,774	2,120	2,364	2,022	2,063
Cash and deposits outside the U.S.	1,887	1,761	1,679	1,810	1,889
Total cash on hand and in banks	33,686	31,854	34,664	36,830	35,317
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	428	416	649	853	717
b. Other, due in 1 year or less	2,229	2,274	1,956	2,046	2,024
Commercial and finance company paper of U.S. issuers	2,282	2,282	1,963	1,889	1,713
State and local government securities, due in 1 year or less	848	849	804	837	848
Foreign securities, due in 1 year or less	158	162	23	8	27
Other short-term financial investments	5,060	4,692	4,846	4,831	5,054
Total cash, U.S. Government and other securities	44,691	42,529	44,905	47,294	45,702
Trade receivables from the U.S. Government	1,126	1,119	1,167	1,072	1,151
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	60,591	65,106	65,700	64,345	59,057
Total receivables	61,717	66,225	66,867	65,417	60,208
Inventories	65,273	65,949	65,521	66,459	67,966
All other current assets	23,071	24,337	24,325	25,316	26,464
Total current assets	194,752	199,040	201,617	204,486	200,340
Property, plant, and equipment	211,105	211,340	214,765	214,640	212,388
Land and mineral rights	8,229	8,077	7,893	7,937	7,988
Less: Accumulated depreciation, depletion, and amortization	127,518	128,708	129,758	130,059	128,769
Net property, plant, and equipment	91,816	90,709	92,899	92,518	91,607
U.S. Treasury and Federal agency securities, due in more than 1 year	551	616	562	737	618
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	148,770	147,950	144,921	145,378	145,375
Total Assets	435,889	438,314	440,000	443,120	437,939
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	6,197	6,781	6,617	5,923	5,954
b. Commercial paper	208	235	191	206	185
c. Other short-term loans	5,530	5,666	5,383	5,742	6,851
Advances and prepayments by the U.S. Government	54	55	45	36	51
Trade accounts and trade notes payable	42,083	43,580	43,706	43,073	43,713
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,198	1,391	1,361	1,478	1,453
b. Other	350	373	385	354	231
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,728	4,123	4,678	4,295	4,681
b. Bonds and debentures	868	877	730	747	620
c. Other long-term loans	2,563	2,837	1,899	2,119	2,360
All other current liabilities, including excise and sales taxes, and accrued expenses	39,403	38,925	40,991	42,515	40,531
Total current liabilities	102,181	104,843	105,987	106,488	106,629
Long-term debt, due in more than 1 year:					
a. Loans from banks	48,779	49,576	47,202	46,735	45,417
b. Bonds and debentures	19,689	18,657	18,663	17,605	15,920
c. Other long-term loans	26,497	27,309	28,923	30,252	31,282
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,066	41,137	41,291	42,669	41,871
Total liabilities	238,212	241,522	242,065	243,748	241,118
Capital stock and other capital	182,184	182,607	177,940	176,150	176,660
Retained earnings	45,680	43,132	50,343	52,253	49,793
Cumulative foreign currency translation adjustment	(291)	(192)	(1,077)	(784)	(2,326)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,337)	(5,692)	(7,022)	(5,929)	(5,295)
Less: Treasury stock at cost	23,559	23,062	22,248	22,318	22,011
Stockholders' equity	197,677	196,792	197,935	199,372	196,820
Total Liabilities and Stockholders' Equity	435,889	438,314	440,000	443,120	437,939
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	92,571	94,197	95,630	97,998	93,711

Table 79.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	53,155	51,445	53,061	53,976	53,490	73,378	76,882	81,373	78,073	75,976
Depreciation, depletion, and amortization of property, plant, and equipment	1,367	1,357	1,344	1,343	1,292	2,060	2,076	2,054	2,095	2,053
All other operating costs and expenses	48,568	46,856	47,943	48,669	48,807	68,104	70,991	74,263	71,883	70,538
Income (loss) from operations	3,220	3,233	3,774	3,964	3,390	3,214	3,815	5,056	4,095	3,385
Interest expense	971	912	924	862	780	1,064	1,065	1,087	1,042	1,002
Dividend income	106	36	16	34	133	79	41	125	104	337
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	40	123	74	144	36	47	137	17	(9)	210
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(262)	(526)	(162)	(257)	96	(480)	(107)	(98)	(427)	(368)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	381	265	248	255	292	540	500	656	461	514
Income (loss) before income taxes	2,515	2,219	3,027	3,278	3,167	2,336	3,321	4,668	3,183	3,076
Provision for current and deferred domestic income taxes:										
a. Federal	421	491	650	782	428	291	555	993	503	770
b. Other	85	62	85	93	48	61	72	75	85	80
Income (loss) after income taxes	2,009	1,665	2,291	2,404	2,691	1,985	2,694	3,600	2,595	2,226
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	2,009	1,665	2,291	2,404	2,691	1,985	2,694	3,600	2,595	2,226
Cash dividends charged to retained earnings in this quarter	1,166	1,190	918	918	1,966	1,163	1,379	1,011	1,035	3,862
Net income retained in business	842	475	1,372	1,486	725	822	1,316	2,588	1,560	(1,636)
Retained earnings at beginning of quarter	31,589	30,580	32,901	30,682	32,553	14,017	11,600	14,228	19,455	19,149
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	226	(478)	(150)	(94)	(508)	(1,816)	(361)	(596)	(835)	(489)
Retained earnings at end of quarter	32,657	30,577	34,123	32,074	32,769	13,023	12,554	16,220	20,179	17,024
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.57	2.64	2.53	2.49	2.42	2.81	2.70	2.52	2.68	2.70
All other operating costs and expenses	91.37	91.08	90.35	90.17	91.25	92.81	92.34	91.26	92.07	92.84
Income (loss) from operations	6.06	6.28	7.11	7.34	6.34	4.38	4.96	6.21	5.25	4.46
Interest expense	1.83	1.77	1.74	1.60	1.46	1.45	1.38	1.34	1.33	1.32
Dividend income	0.20	0.07	0.03	0.06	0.25	0.11	0.05	0.15	0.13	0.44
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.08	0.24	0.14	0.27	0.07	0.06	0.18	0.02	(0.01)	0.28
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.49)	(1.02)	(0.30)	(0.48)	0.18	(0.65)	(0.14)	(0.12)	(0.55)	(0.48)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.72	0.52	0.47	0.47	0.55	0.74	0.65	0.81	0.59	0.68
Income (loss) before income taxes	4.73	4.31	5.70	6.07	5.92	3.18	4.32	5.74	4.08	4.05
Provision for current and deferred domestic income taxes	0.95	1.08	1.39	1.62	0.89	0.48	0.82	1.31	0.75	1.12
Income (loss) after income taxes	3.78	3.24	4.32	4.45	5.03	2.71	3.50	4.42	3.32	2.93
OPERATING RATIOS										
(see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.89	13.17	17.28	19.16	18.69	7.18	10.27	14.60	9.72	9.53
After income taxes	11.90	9.88	13.08	14.05	15.88	6.10	8.33	11.26	7.93	6.90
Annual rate of profit on total assets:										
Before income taxes	6.18	5.48	7.47	8.02	7.89	3.42	4.81	6.72	4.55	4.43
After income taxes	4.94	4.11	5.66	5.88	6.71	2.91	3.90	5.18	3.71	3.21

Table 79.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	10,154	8,963	10,137	11,968	10,146	19,870	19,010	20,485	21,030	21,219
Time deposits in the U.S., including negotiable certificates of deposit	332	670	659	727	937	1,443	1,450	1,705	1,295	1,126
Cash and deposits outside the U.S.	177	217	209	341	255	1,710	1,544	1,469	1,469	1,633
Total cash on hand and in banks	10,663	9,850	11,005	13,036	11,339	23,023	22,004	23,659	23,794	23,979
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	136	126	175	157	148	292	289	474	695	570
b. Other, due in 1 year or less	419	517	515	525	633	1,810	1,757	1,441	1,521	1,391
Commercial and finance company paper of U.S. issuers	341	451	335	314	261	1,941	1,830	1,629	1,576	1,452
State and local government securities, due in 1 year or less	221	234	268	261	266	627	615	536	576	582
Foreign securities, due in 1 year or less	8	12	16	2	24	150	150	7	6	2
Other short-term financial investments	1,644	1,539	1,571	1,539	1,488	3,416	3,154	3,274	3,292	3,566
Total cash, U.S. Government and other securities	13,432	12,730	13,885	15,835	14,160	31,259	29,799	31,020	31,459	31,541
Trade receivables from the U.S. Government	65	60	55	52	56	1,061	1,059	1,112	1,020	1,095
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,936	22,989	23,144	22,639	20,538	38,655	42,117	42,556	41,706	38,519
Total receivables	22,001	23,049	23,199	22,691	20,594	39,716	43,176	43,668	42,726	39,614
Inventories	24,473	24,402	24,348	24,178	25,527	40,800	41,548	41,173	42,281	42,439
All other current assets	8,263	8,574	8,049	8,242	9,159	14,808	15,763	16,275	17,074	17,305
Total current assets	68,169	68,755	69,481	70,946	69,440	126,583	130,286	132,136	133,540	130,900
Property, plant, and equipment	92,761	90,720	91,533	92,069	90,951	118,344	120,620	123,231	122,571	121,437
Land and mineral rights	2,564	2,426	2,227	2,443	2,370	5,665	5,651	5,666	5,494	5,618
Less: Accumulated depreciation, depletion, and amortization	54,023	53,384	53,423	53,895	53,581	73,495	75,324	76,335	76,164	75,188
Net property, plant, and equipment	41,303	39,761	40,337	40,617	39,740	50,513	50,947	52,562	51,901	51,867
U.S. Treasury and Federal agency securities, due in more than 1 year	33	80	100	103	184	519	536	462	635	434
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	53,292	53,352	52,095	51,766	51,110	95,477	94,597	92,826	93,613	94,265
Total Assets	162,797	161,948	162,014	163,431	160,474	273,092	276,366	277,986	279,689	277,465
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,120	2,569	2,882	2,449	2,512	4,077	4,211	3,735	3,474	3,442
b. Commercial paper	5	4	3	1	1	203	231	188	205	184
c. Other short-term loans	1,504	1,860	1,354	1,719	1,839	4,026	3,807	4,029	4,023	5,012
Advances and prepayments by the U.S. Government	0	0	0	0	0	53	55	45	36	51
Trade accounts and trade notes payable	15,611	14,987	14,694	14,502	14,564	26,472	28,593	29,012	28,571	29,148
Income taxes accrued, prior and current years, net of payments:										
a. Federal	513	636	576	572	547	685	756	785	906	906
b. Other	234	266	250	195	90	116	107	136	160	142
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,082	1,824	2,023	2,085	2,310	1,646	2,299	2,655	2,211	2,371
b. Bonds and debentures	668	643	649	668	568	200	234	82	79	52
c. Other long-term loans	1,491	1,332	463	684	605	1,072	1,505	1,436	1,435	1,755
All other current liabilities, including excise and sales taxes, and accrued expenses	13,265	12,650	13,097	14,068	13,599	26,138	26,275	27,893	28,447	26,932
Total current liabilities	37,493	36,770	35,992	36,942	36,634	64,687	68,073	69,996	69,546	69,994
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,337	21,501	20,091	19,753	18,463	27,442	28,076	27,111	26,982	26,954
b. Bonds and debentures	8,998	7,849	7,198	6,960	5,886	10,691	10,808	11,465	10,646	10,035
c. Other long-term loans	10,820	11,995	11,942	13,335	14,021	15,676	15,314	16,981	16,917	17,261
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,603	16,430	16,720	18,016	17,711	24,463	24,708	24,571	24,652	24,160
Total liabilities	95,252	94,544	91,942	95,006	92,715	142,960	146,978	150,123	148,742	148,404
Capital stock and other capital	46,122	48,084	48,269	48,027	47,883	136,062	134,523	129,671	128,123	128,778
Retained earnings	32,657	30,577	34,123	32,074	32,769	13,023	12,554	16,220	20,179	17,024
Cumulative foreign currency translation adjustment	(236)	(139)	(407)	(296)	(1,076)	(55)	(54)	(670)	(488)	(1,250)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,248)	(2,414)	(3,433)	(3,033)	(3,317)	(4,089)	(3,278)	(3,590)	(2,896)	(1,978)
Less: Treasury stock at cost	8,750	8,705	8,480	8,347	8,500	14,809	14,357	13,768	13,971	13,512
Stockholders' equity	67,545	67,404	70,071	68,425	67,759	130,132	129,388	127,863	130,947	129,062
Total Liabilities and Stockholders' Equity	162,797	161,948	162,014	163,431	160,474	273,092	276,366	277,986	279,689	277,465
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	30,675	31,985	33,490	34,003	32,806	61,895	62,212	62,140	63,995	60,905

Table 80.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	1,255,178	1,256,382	1,280,457	1,253,924	1,280,355
Depreciation, depletion, and amortization of property, plant, and equipment	32,021	32,273	31,309	32,014	33,685
All other operating costs and expenses	1,135,063	1,125,641	1,140,379	1,118,031	1,152,887
Income (loss) from operations	88,094	98,468	108,769	103,879	93,783
Interest expense	22,180	22,479	22,999	22,947	22,546
Dividend income	4,747	1,349	1,707	2,287	1,605
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	6,229	5,905	5,189	8,532	7,686
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(10,309)	(6,724)	(224)	(19,391)	(43,345)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	77,627	81,224	77,160	75,573	75,994
Income (loss) before income taxes	144,208	157,743	169,603	147,932	113,177
Provision for current and deferred domestic income taxes:					
a. Federal	13,613	28,030	28,303	25,790	(2,747)
b. Other	3,995	4,285	5,103	4,360	9
Income (loss) after income taxes	126,601	125,428	136,196	117,782	115,915
Extraordinary gains (losses), net of taxes	0	0	0	1	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	126,601	125,428	136,196	117,783	115,915
Cash dividends charged to retained earnings in this quarter	44,115	37,125	39,725	39,322	52,299
Net income retained in business	82,486	88,303	96,471	78,461	63,616
Retained earnings at beginning of quarter	2,227,790	2,292,524	2,319,529	2,399,614	2,473,548
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(18,106)	(10,620)	(6,014)	(9,315)	(10,845)
Retained earnings at end of quarter	2,292,169	2,370,207	2,409,986	2,468,759	2,526,318
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.55	2.57	2.45	2.55	2.63
All other operating costs and expenses	90.43	89.59	89.06	89.16	90.04
Income (loss) from operations	7.02	7.84	8.49	8.28	7.32
Interest expense	1.77	1.79	1.80	1.83	1.76
Dividend income	0.38	0.11	0.13	0.18	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.50	0.47	0.41	0.68	0.60
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.82)	(0.54)	(0.02)	(1.55)	(3.39)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.18	6.46	6.03	6.03	5.94
Income (loss) before income taxes	11.49	12.56	13.25	11.80	8.84
Provision for current and deferred domestic income taxes	1.40	2.57	2.61	2.40	(0.21)
Income (loss) after income taxes	10.09	9.98	10.64	9.39	9.05
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.15	20.28	21.81	18.59	14.23
After income taxes	16.81	16.12	17.51	14.80	14.57
Annual rate of profit on total assets:					
Before income taxes	8.37	8.93	9.63	8.22	6.22
After income taxes	7.35	7.10	7.73	6.54	6.37

Table 80.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	207,519	183,070	188,242	192,143	206,460
Time deposits in the U.S., including negotiable certificates of deposit	47,293	42,558	38,464	40,188	51,548
Cash and deposits outside the U.S.	10,856	9,818	8,544	10,147	10,958
Total cash on hand and in banks	265,668	235,446	235,250	242,478	268,966
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7,284	7,763	7,643	6,103	5,576
b. Other, due in 1 year or less	20,691	22,247	25,953	25,973	26,633
Commercial and finance company paper of U.S. issuers	38,682	35,275	32,384	34,011	35,127
State and local government securities, due in 1 year or less	2,492	2,597	2,490	3,276	4,164
Foreign securities, due in 1 year or less	8,189	8,030	8,916	9,333	9,640
Other short-term financial investments	58,581	56,026	60,012	61,776	67,950
Total cash, U.S. Government and other securities	401,586	367,384	372,648	382,950	418,057
Trade receivables from the U.S. Government	38,614	40,741	40,936	38,945	39,353
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	420,785	439,123	436,473	444,151	428,622
Total receivables	459,398	479,863	477,409	483,096	467,974
Inventories	494,133	519,189	519,530	531,127	525,975
All other current assets	322,647	326,250	329,998	323,747	322,435
Total current assets	1,677,765	1,692,686	1,699,585	1,720,920	1,734,442
Property, plant, and equipment	2,141,695	2,178,684	2,152,653	2,184,055	2,228,262
Land and mineral rights	145,799	147,415	148,035	147,737	149,583
Less: Accumulated depreciation, depletion, and amortization	1,157,758	1,180,245	1,176,940	1,192,957	1,213,371
Net property, plant, and equipment	1,129,736	1,145,854	1,123,748	1,138,835	1,164,474
U.S. Treasury and Federal agency securities, due in more than 1 year	4,995	6,405	5,743	8,466	9,469
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,081,380	4,222,573	4,216,012	4,330,613	4,373,460
Total Assets	6,893,876	7,067,519	7,045,088	7,198,834	7,281,845
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	23,043	23,133	26,380	24,475	21,645
b. Commercial paper	58,203	68,752	65,028	62,811	55,683
c. Other short-term loans	44,683	41,693	44,034	47,810	45,969
Advances and prepayments by the U.S. Government	47,610	48,956	50,457	51,435	50,053
Trade accounts and trade notes payable	392,046	403,606	393,968	396,907	401,152
Income taxes accrued, prior and current years, net of payments:					
a. Federal	26,709	32,900	31,191	30,452	29,479
b. Other	4,331	4,544	4,261	4,739	3,480
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	17,475	19,885	19,367	18,804	19,287
b. Bonds and debentures	59,504	68,026	66,853	64,009	65,106
c. Other long-term loans	54,330	59,372	65,112	63,499	46,619
All other current liabilities, including excise and sales taxes, and accrued expenses	639,006	617,739	613,961	643,613	663,939
Total current liabilities	1,366,940	1,388,604	1,380,612	1,408,555	1,402,411
Long-term debt, due in more than 1 year:					
a. Loans from banks	233,774	233,262	235,755	239,760	245,125
b. Bonds and debentures	697,705	699,289	705,347	732,798	737,581
c. Other long-term loans	469,147	483,107	469,469	476,146	507,443
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,113,555	1,151,627	1,143,317	1,158,650	1,206,892
Total liabilities	3,881,121	3,955,889	3,934,500	4,015,909	4,099,453
Capital stock and other capital	1,987,829	2,005,023	1,994,202	2,005,652	2,011,196
Retained earnings	2,292,169	2,370,207	2,409,986	2,468,759	2,526,318
Cumulative foreign currency translation adjustment	(8,499)	4,985	(35,213)	(17,520)	(14,116)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(305,555)	(296,377)	(297,906)	(291,528)	(339,985)
Less: Treasury stock at cost	953,189	972,207	960,480	982,438	1,001,020
Stockholders' equity	3,012,755	3,111,630	3,110,588	3,182,925	3,182,392
Total Liabilities and Stockholders' Equity	6,893,876	7,067,519	7,045,088	7,198,834	7,281,845
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	310,825	304,082	318,973	312,365	332,030

Table 81.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	727,782	734,339	735,666	722,397	731,385	527,396	522,043	544,791	531,527	548,970
Depreciation, depletion, and amortization of property, plant, and equipment	17,807	18,345	17,521	18,330	19,353	14,214	13,928	13,788	13,683	14,332
All other operating costs and expenses	664,073	658,926	658,320	644,715	662,347	470,990	466,715	482,059	473,317	490,540
Income (loss) from operations	45,902	57,068	59,825	59,352	49,685	42,192	41,400	48,944	44,527	44,098
Interest expense	13,515	13,626	13,974	13,996	13,511	8,665	8,852	9,025	8,951	9,035
Dividend income	3,283	681	674	1,030	908	1,464	669	1,033	1,257	696
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	3,018	2,876	3,426	4,728	4,644	3,211	3,028	1,763	3,804	3,042
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1,065	(3,005)	1,465	(7,328)	(7,347)	(11,374)	(3,719)	(1,689)	(12,063)	(35,998)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	35,904	41,681	40,284	38,570	45,996	41,723	39,543	36,876	37,002	29,999
Income (loss) before income taxes	75,657	85,674	91,702	82,356	80,376	68,551	72,069	77,901	65,576	32,802
Provision for current and deferred domestic income taxes:										
a. Federal	14,350	15,438	13,843	12,167	13,082	(737)	12,593	14,460	13,623	(15,828)
b. Other	1,549	1,507	2,477	2,502	1,952	2,445	2,778	2,626	1,858	(1,943)
Income (loss) after income taxes	59,757	68,730	75,381	67,687	65,342	66,843	56,698	60,815	50,095	50,573
Extraordinary gains (losses), net of taxes	0	0	0	1	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	59,757	68,730	75,381	67,688	65,342	66,843	56,698	60,815	50,095	50,573
Cash dividends charged to retained earnings in this quarter	32,895	23,098	27,496	22,569	32,621	11,220	14,027	12,229	16,753	19,678
Net income retained in business	26,863	45,632	47,885	45,119	32,721	55,623	42,671	48,586	33,341	30,895
Retained earnings at beginning of quarter	1,405,057	1,418,861	1,405,831	1,450,711	1,495,620	822,733	873,663	913,699	948,902	977,928
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13,159)	(7,115)	(2,825)	(2,045)	(1,190)	(4,947)	(3,506)	(3,189)	(7,270)	(9,656)
Retained earnings at end of quarter	1,418,761	1,457,379	1,450,890	1,493,785	1,527,151	873,408	912,828	959,096	974,974	999,167
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.45	2.50	2.38	2.54	2.65	2.70	2.67	2.53	2.57	2.61
All other operating costs and expenses	91.25	89.73	89.49	89.25	90.56	89.30	89.40	88.49	89.05	89.36
Income (loss) from operations	6.31	7.77	8.13	8.22	6.79	8.00	7.93	8.98	8.38	8.03
Interest expense	1.86	1.86	1.90	1.94	1.85	1.64	1.70	1.66	1.68	1.65
Dividend income	0.45	0.09	0.09	0.14	0.12	0.28	0.13	0.19	0.24	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.41	0.39	0.47	0.65	0.63	0.61	0.58	0.32	0.72	0.55
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.15	(0.41)	0.20	(1.01)	(1.00)	(2.16)	(0.71)	(0.31)	(2.27)	(6.56)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.93	5.68	5.48	5.34	6.29	7.91	7.57	6.77	6.96	5.46
Income (loss) before income taxes	10.40	11.67	12.47	11.40	10.99	13.00	13.81	14.30	12.34	5.98
Provision for current and deferred domestic income taxes	2.18	2.31	2.22	2.03	2.06	0.32	2.94	3.14	2.91	(3.24)
Income (loss) after income taxes	8.21	9.36	10.25	9.37	8.93	12.67	10.86	11.16	9.42	9.21
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.25	21.21	23.12	20.21	19.60	19.03	19.27	20.45	16.90	8.51
After income taxes	15.21	17.01	19.00	16.61	15.94	18.56	15.16	15.96	12.91	13.12
Annual rate of profit on total assets:										
Before income taxes	8.25	9.17	10.00	8.74	8.43	8.51	8.66	9.23	7.65	3.78
After income taxes	6.51	7.36	8.22	7.18	6.85	8.29	6.81	7.21	5.84	5.83

Table 81.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	82,040	66,674	73,847	78,611	78,512	125,479	116,396	114,394	113,532	127,948
Time deposits in the U.S., including negotiable certificates of deposit	29,828	23,439	21,370	23,716	31,661	17,465	19,119	17,095	16,472	19,888
Cash and deposits outside the U.S.	1,517	987	1,207	1,944	1,674	9,339	8,831	7,337	8,203	9,284
Total cash on hand and in banks	113,385	91,100	96,424	104,271	111,846	152,283	144,346	138,826	138,207	157,120
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	3,652	3,628	3,206	2,923	2,935	3,632	4,135	4,437	3,180	2,641
b. Other, due in 1 year or less	2,792	2,879	2,379	4,104	3,871	17,899	19,367	23,574	21,869	22,762
Commercial and finance company paper of U.S. issuers	1,620	1,092	1,453	1,257	1,507	37,061	34,183	30,931	32,754	33,620
State and local government securities, due in 1 year or less	826	803	784	1,506	2,747	1,666	1,794	1,707	1,770	1,418
Foreign securities, due in 1 year or less	327	270	508	673	935	7,862	7,760	8,407	8,660	8,705
Other short-term financial investments	20,758	19,627	23,299	22,586	22,625	37,823	36,399	36,714	39,190	45,325
Total cash, U.S. Government and other securities	143,359	119,400	128,052	137,320	146,467	258,228	247,984	244,596	245,631	271,590
Trade receivables from the U.S. Government	360	312	269	232	224	38,254	40,429	40,667	38,713	39,129
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	231,063	239,550	235,086	241,365	233,043	189,722	199,572	201,387	202,786	195,579
Total receivables	231,423	239,862	235,354	241,597	233,267	227,976	240,001	242,055	241,499	234,707
Inventories	215,694	224,470	216,497	226,659	227,089	278,439	294,719	303,033	304,468	298,886
All other current assets	162,484	166,784	155,663	159,240	162,132	160,164	159,466	174,335	164,507	160,303
Total current assets	752,959	750,516	735,566	764,816	768,956	924,806	942,170	964,019	956,104	965,486
Property, plant, and equipment	1,322,834	1,344,966	1,309,037	1,332,086	1,354,711	818,861	833,718	843,616	851,969	873,551
Land and mineral rights	96,951	98,167	98,757	97,915	99,425	48,848	49,248	49,278	49,822	50,159
Less: Accumulated depreciation, depletion, and amortization	686,772	700,764	691,174	703,565	713,479	470,986	479,481	485,766	489,392	499,892
Net property, plant, and equipment	733,013	742,370	716,621	726,437	740,656	396,723	403,485	407,127	412,398	423,817
U.S. Treasury and Federal agency securities, due in more than 1 year All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,209	1,194	1,280	1,308	1,420	3,786	5,211	4,463	7,158	8,049
Total Assets	3,669,882	3,737,602	3,669,650	3,768,461	3,814,206	3,223,994	3,329,916	3,375,438	3,430,372	3,467,639
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	13,556	13,112	16,556	14,475	12,962	9,487	10,020	9,824	10,000	8,682
b. Commercial paper	45,709	56,843	53,501	49,289	46,103	12,494	11,909	11,528	13,523	9,580
c. Other short-term loans	35,200	31,808	33,261	36,467	36,230	9,483	9,885	10,773	11,343	9,740
Advances and prepayments by the U.S. Government	10	12	11	10	8	47,601	48,944	50,446	51,426	50,045
Trade accounts and trade notes payable	203,424	203,545	191,329	199,291	205,575	188,622	200,061	202,639	197,616	195,577
Income taxes accrued, prior and current years, net of payments:										
a. Federal	14,465	17,526	17,756	17,285	15,955	12,244	15,373	13,435	13,167	13,523
b. Other	2,982	2,885	2,604	2,924	2,081	1,348	1,659	1,657	1,815	1,399
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	9,775	11,404	9,125	9,094	9,320	7,699	8,480	10,242	9,711	9,968
b. Bonds and debentures	40,512	47,088	41,971	36,407	37,047	18,992	20,938	24,882	27,602	28,059
c. Other long-term loans	43,301	44,303	50,182	51,021	33,316	11,029	15,069	14,929	12,478	13,303
All other current liabilities, including excise and sales taxes, and accrued expenses	288,599	277,648	271,314	294,937	311,375	350,407	340,091	342,646	348,676	352,563
Total current liabilities	697,533	706,175	687,611	711,199	709,972	669,407	682,430	693,000	697,356	692,440
Long-term debt, due in more than 1 year:										
a. Loans from banks	122,973	120,563	123,161	124,407	127,416	110,801	112,699	112,593	115,353	117,708
b. Bonds and debentures	412,441	412,036	411,998	434,274	435,253	285,264	287,253	293,348	298,524	302,328
c. Other long-term loans	297,232	307,189	295,093	297,085	314,259	171,915	175,918	174,376	179,061	193,184
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	567,811	575,811	565,141	571,126	587,355	545,744	575,816	578,176	587,524	619,538
Total liabilities	2,097,990	2,121,773	2,083,006	2,138,091	2,174,255	1,783,131	1,834,116	1,851,494	1,877,818	1,925,197
Capital stock and other capital	922,658	927,779	913,800	920,815	931,052	1,065,171	1,077,244	1,080,402	1,084,837	1,080,144
Retained earnings	1,418,761	1,457,379	1,450,890	1,493,785	1,527,151	873,408	912,828	959,096	974,974	999,167
Cumulative foreign currency translation adjustment	(8,980)	2,358	(25,795)	(18,408)	(15,972)	481	2,627	(9,418)	887	1,856
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(121,686)	(117,504)	(118,325)	(117,911)	(136,061)	(183,869)	(178,874)	(179,581)	(173,617)	(203,924)
Less: Treasury stock at cost	638,861	654,182	633,926	647,912	666,219	314,328	318,025	326,554	334,527	334,801
Stockholders' equity	1,571,892	1,615,829	1,586,644	1,630,370	1,639,950	1,440,863	1,495,801	1,523,944	1,552,554	1,542,442
Total Liabilities and Stockholders' Equity	3,669,882	3,737,602	3,669,650	3,768,461	3,814,206	3,223,994	3,329,916	3,375,438	3,430,372	3,467,639
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	55,426	44,341	47,955	53,617	58,984	255,399	259,741	271,019	258,748	273,046

Table 82.0 -- Income Statement For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	70,739	69,153	73,469	77,440	80,614	537,333	536,548	554,925	553,810	577,588
Depreciation, depletion, and amortization of property, plant, and equipment	13,156	13,520	15,332	15,660	16,523	4,161	4,295	4,201	4,613	4,795
All other operating costs and expenses	44,295	42,964	48,758	49,565	51,918	521,737	518,724	535,301	534,056	559,012
Income (loss) from operations	13,288	12,670	9,379	12,214	12,172	11,434	13,530	15,422	15,141	13,781
Interest expense	3,221	3,107	3,495	3,699	4,036	2,641	2,531	2,693	2,804	2,916
All other nonoperating income (expense)	(4,021)	4,979	2,555	(7,821)	(8,676)	(342)	1,859	2,667	1,136	(518)
Income (loss) before income taxes	6,046	14,542	8,439	694	(540)	8,451	12,858	15,397	13,473	10,347
Provision for current and deferred domestic income taxes	999	2,867	1,437	(584)	864	2,512	5,879	4,313	3,728	3,074
Income (loss) after income taxes	5,047	11,674	7,002	1,278	(1,404)	5,939	6,979	11,084	9,746	7,273
Cash dividends charged to retained earnings this quarter	2,794	2,172	3,695	3,251	3,461	3,839	2,437	3,238	3,404	6,240
Net income retained in business	2,253	9,502	3,306	(1,973)	(4,865)	2,100	4,542	7,846	6,341	1,033
Retained earnings at beginning of quarter	220,244	216,944	258,740	262,444	259,408	154,892	155,627	160,825	170,023	175,543
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(5,660)	(305)	(390)	(638)	179	(2,382)	(1,778)	(1,447)	(1,329)	(970)
Retained earnings at end of quarter	216,837	226,142	261,656	259,833	254,722	154,609	158,391	167,225	175,035	175,606
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	18.60	19.55	20.87	20.22	20.50	0.77	0.80	0.76	0.83	0.83
All other operating costs and expenses	62.62	62.13	66.37	64.00	64.40	97.10	96.68	96.46	96.43	96.78
Income (loss) from operations	18.78	18.32	12.77	15.77	15.10	2.13	2.52	2.78	2.73	2.39
Interest expense	4.55	4.49	4.76	4.78	5.01	0.49	0.47	0.49	0.51	0.50
All other nonoperating income (expense)	(5.68)	7.20	3.48	(10.10)	(10.76)	(0.06)	0.35	0.48	0.21	(0.09)
Income (loss) before income taxes	8.55	21.03	11.49	0.90	(0.67)	1.57	2.40	2.77	2.43	1.79
Provision for current and deferred domestic income taxes	1.41	4.15	1.96	(0.75)	1.07	0.47	1.10	0.78	0.67	0.53
Income (loss) after income taxes	7.13	16.88	9.53	1.65	(1.74)	1.11	1.30	2.00	1.76	1.26
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	5.32	12.41	6.51	0.53	(0.42)	11.37	17.17	20.17	17.08	13.14
After income taxes	4.44	9.96	5.40	0.98	(1.08)	7.99	9.32	14.52	12.35	9.24
Annual rate of profit on total assets:										
Before income taxes	2.63	6.12	3.17	0.26	(0.20)	3.86	5.80	6.86	5.80	4.40
After income taxes	2.20	4.91	2.63	0.47	(0.52)	2.71	3.15	4.94	4.19	3.10
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.25	1.26	1.18	1.12	1.15	1.35	1.35	1.36	1.34	1.34
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.40	0.34	0.31	0.33	0.15	0.14	0.14	0.13	0.13
Total stockholders' equity to total debt	1.96	1.93	1.82	1.74	1.71	1.35	1.34	1.35	1.36	1.33

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 82.1 -- Balance Sheet For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	22,919	23,854	22,858	22,831	26,421	36,792	35,250	34,644	35,981	34,324
Time deposits in the U.S., including negotiable certificates of deposit	4,689	4,090	4,468	3,744	1,855	4,090	4,337	3,673	3,199	4,649
Total cash on hand and in U.S. banks	27,608	27,944	27,325	26,575	28,276	40,882	39,587	38,317	39,179	38,974
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	9,971	10,633	10,705	8,354	8,327	10,693	11,583	11,801	11,138	10,237
Total cash, U.S. Government and other securities	37,578	38,578	38,031	34,929	36,603	51,575	51,170	50,118	50,317	49,211
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,404	43,109	42,438	44,128	45,586	176,688	183,038	185,533	193,585	192,527
Inventories	13,685	14,725	16,417	16,595	15,920	187,393	191,079	191,787	201,430	204,487
All other current assets	25,170	25,341	34,164	31,593	29,745	57,447	59,211	61,144	63,624	64,194
Total current assets	119,837	121,753	131,050	127,245	127,854	473,103	484,498	488,581	508,957	510,419
Property, plant, and equipment	683,834	707,256	784,118	812,900	833,293	245,353	250,601	257,096	262,834	267,825
Land and mineral rights	243,166	250,858	252,878	260,494	259,080	8,425	8,544	8,855	8,985	9,423
Less: Accumulated depreciation, depletion, and amortization	385,230	394,836	419,105	438,603	451,122	112,928	116,228	118,572	121,644	123,487
Net property, plant, and equipment	541,770	563,279	617,890	634,791	641,250	140,850	142,917	147,379	150,174	153,761
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	257,884	265,216	316,092	320,884	320,367	261,145	258,662	261,919	270,203	275,698
Total Assets	919,491	950,248	1,065,032	1,082,920	1,089,470	875,099	886,078	897,879	929,334	939,878
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,267	2,823	3,589	2,479	2,931	27,366	28,801	28,876	32,628	32,030
b. Other short-term loans, including commercial paper	5,585	6,908	6,493	10,002	6,241	24,394	26,043	25,622	27,162	27,461
Trade accounts and trade notes payable	39,446	38,378	39,658	40,197	39,190	181,710	185,132	185,128	194,216	192,666
Income taxes accrued, prior and current years, net of payments	1,170	1,869	663	602	257	3,458	3,193	2,929	2,893	2,637
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,214	1,400	3,112	2,632	1,124	10,395	10,522	10,289	10,124	11,618
b. Other long-term loans	3,618	4,026	6,986	5,842	5,955	5,755	6,519	8,055	6,890	7,566
All other current liabilities, including excise and sales taxes, and accrued expenses	42,589	41,149	50,942	51,766	55,744	96,767	98,071	99,500	105,181	107,779
Total current liabilities	95,888	96,553	111,443	113,519	111,443	349,845	358,281	360,398	379,095	381,758
Long-term debt, due in more than 1 year:										
a. Loans from banks	43,259	42,596	46,264	52,109	50,493	72,634	71,171	72,740	71,644	72,593
b. Other long-term loans	176,229	185,290	217,833	224,893	237,432	80,251	80,041	80,299	82,761	85,339
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	149,506	157,199	171,215	173,104	170,883	75,067	77,028	79,132	80,301	85,327
Total liabilities	464,882	481,638	546,754	563,626	570,251	577,797	586,521	592,570	613,800	625,017
Capital stock and other capital (less treasury stock)	237,772	242,468	256,622	259,461	264,497	142,692	141,166	138,084	140,499	139,255
Retained earnings	216,837	226,142	261,656	259,833	254,722	154,609	158,391	167,225	175,035	175,606
Stockholders' equity	454,609	468,610	518,279	519,294	519,219	297,302	299,557	305,309	315,534	314,861
Total Liabilities and Stockholders' Equity	919,491	950,248	1,065,032	1,082,920	1,089,470	875,099	886,078	897,879	929,334	939,878
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	23,948	25,201	19,607	13,726	16,411	123,258	126,217	128,183	129,862	128,661
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.09	4.06	3.57	3.23	3.36	5.89	5.77	5.58	5.41	5.24
Trade accounts and trade notes receivable	4.72	4.54	3.98	4.07	4.18	20.19	20.66	20.66	20.83	20.48
Inventories	1.49	1.55	1.54	1.53	1.46	21.41	21.56	21.36	21.67	21.76
Total current assets	13.03	12.81	12.30	11.75	11.74	54.06	54.68	54.42	54.77	54.31
Net property, plant, and equipment	58.92	59.28	58.02	58.62	58.86	16.10	16.13	16.41	16.16	16.36
Short-term debt, including current portion of long-term debt	1.38	1.60	1.89	1.93	1.49	7.76	8.11	8.11	8.26	8.37
Total current liabilities	10.43	10.16	10.46	10.48	10.23	39.98	40.43	40.14	40.79	40.62
Long-term debt	23.87	23.98	24.80	25.58	26.43	17.47	17.07	17.04	16.61	16.80
Total liabilities	50.56	50.69	51.34	52.05	52.34	66.03	66.19	66.00	66.05	66.50
Stockholders' equity	49.44	49.31	48.66	47.95	47.66	33.97	33.81	34.00	33.95	33.50

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.0 -- Income Statement For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	239,974	235,580	245,311	249,466	262,988	297,358	300,968	309,614	304,344	314,600
Depreciation, depletion, and amortization of property, plant, and equipment	2,409	2,515	2,427	2,771	2,847	1,752	1,780	1,774	1,842	1,947
All other operating costs and expenses	231,215	226,595	234,594	238,969	252,638	290,522	292,128	300,707	295,087	306,374
Income (loss) from operations	6,350	6,470	8,290	7,726	7,502	5,084	7,060	7,132	7,415	6,279
Interest expense	1,279	1,199	1,288	1,363	1,452	1,363	1,333	1,405	1,440	1,465
All other nonoperating income (expense)	1,045	1,495	1,828	1,225	(31)	(1,387)	365	839	(89)	(487)
Income (loss) before income taxes	6,116	6,766	8,831	7,588	6,020	2,335	6,092	6,566	5,885	4,327
Provision for current and deferred domestic income taxes	1,803	4,523	2,597	2,106	1,669	709	1,356	1,716	1,622	1,405
Income (loss) after income taxes	4,313	2,243	6,234	5,482	4,351	1,626	4,736	4,850	4,264	2,922
Cash dividends charged to retained earnings this quarter	2,056	1,325	1,742	1,700	3,535	1,783	1,112	1,497	1,704	2,705
Net income retained in business	2,256	918	4,492	3,782	816	(156)	3,624	3,354	2,560	217
Retained earnings at beginning of quarter	88,451	90,304	91,646	98,307	100,050	66,441	65,323	69,180	71,716	75,493
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(600)	(1,492)	(1,015)	(1,313)	(786)	(1,782)	(286)	(431)	(16)	(185)
Retained earnings at end of quarter	90,107	89,730	95,123	100,775	100,080	64,503	68,661	72,102	74,260	75,525
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.00	1.07	0.99	1.11	1.08	0.59	0.59	0.57	0.61	0.62
All other operating costs and expenses	96.35	96.19	95.63	95.79	96.06	97.70	97.06	97.12	96.96	97.39
Income (loss) from operations	2.65	2.75	3.38	3.10	2.85	1.71	2.35	2.30	2.44	2.00
Interest expense	0.53	0.51	0.52	0.55	0.55	0.46	0.44	0.45	0.47	0.47
All other nonoperating income (expense)	0.44	0.63	0.75	0.49	(0.01)	(0.47)	0.12	0.27	(0.03)	(0.15)
Income (loss) before income taxes	2.55	2.87	3.60	3.04	2.29	0.79	2.02	2.12	1.93	1.38
Provision for current and deferred domestic income taxes	0.75	1.92	1.06	0.84	0.63	0.24	0.45	0.55	0.53	0.45
Income (loss) after income taxes	1.80	0.95	2.54	2.20	1.65	0.55	1.57	1.57	1.40	0.93
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.98	14.44	18.49	15.24	12.16	8.59	21.73	22.98	20.22	14.80
After income taxes	9.15	4.79	13.06	11.01	8.79	5.98	16.89	16.97	14.65	10.00
Annual rate of profit on total assets:										
Before income taxes	4.90	5.38	6.83	5.65	4.47	2.49	6.37	6.90	6.01	4.31
After income taxes	3.45	1.78	4.82	4.08	3.23	1.73	4.95	5.10	4.35	2.91
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.43	1.44	1.42	1.41	1.40	1.26	1.25	1.26	1.25	1.25
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.15	0.14	0.14	0.13	0.14	0.14	0.13	0.13	0.12
Total stockholders' equity to total debt	1.58	1.58	1.57	1.58	1.58	1.07	1.08	1.10	1.10	1.05

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.1 -- Balance Sheet For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	20,896	20,515	20,580	21,002	20,802	15,896	14,735	14,064	14,979	13,522
Time deposits in the U.S., including negotiable certificates of deposit	1,458	1,237	1,305	1,497	1,723	2,632	3,100	2,368	1,702	2,926
Total cash on hand and in U.S. banks	22,354	21,752	21,885	22,499	22,525	18,528	17,836	16,432	16,681	16,449
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	6,885	7,862	7,649	7,606	6,820	3,808	3,721	4,152	3,532	3,417
Total cash, U.S. Government and other securities	29,239	29,613	29,534	30,104	29,345	22,336	21,557	20,584	20,213	19,866
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	100,292	102,430	105,613	109,430	110,923	76,396	80,609	79,919	84,155	81,604
Inventories	107,700	110,796	115,931	122,972	121,568	79,693	80,283	75,856	78,458	82,920
All other current assets	41,941	43,290	44,456	46,498	45,886	15,507	15,921	16,688	17,126	18,308
Total current assets	279,172	286,129	295,535	309,004	307,721	193,932	198,370	193,046	199,952	202,698
Property, plant, and equipment	129,528	131,479	133,667	136,540	137,750	115,825	119,122	123,429	126,293	130,076
Land and mineral rights	4,035	4,049	4,178	4,308	4,521	4,390	4,495	4,677	4,677	4,901
Less: Accumulated depreciation, depletion, and amortization	64,560	66,305	67,119	69,014	69,396	48,368	49,923	51,454	52,631	54,092
Net property, plant, and equipment	69,003	69,223	70,726	71,834	72,876	71,847	73,695	76,653	78,340	80,885
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	151,243	148,096	151,105	156,555	158,139	109,902	110,566	110,814	113,648	117,560
Total Assets	499,418	503,447	517,366	537,394	538,735	375,681	382,631	380,513	391,940	401,142
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	17,691	17,255	18,665	22,171	21,881	9,675	11,547	10,211	10,457	10,149
b. Other short-term loans, including commercial paper	12,964	13,938	14,892	14,956	14,341	11,430	12,105	10,730	12,206	13,119
Trade accounts and trade notes payable	88,060	90,879	95,028	98,416	95,760	93,650	94,253	90,100	95,800	96,906
Income taxes accrued, prior and current years, net of payments	1,902	1,771	1,586	1,408	1,459	1,556	1,422	1,344	1,485	1,178
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	8,224	7,812	7,742	7,960	9,083	2,171	2,709	2,546	2,164	2,534
b. Other long-term loans	3,224	2,765	3,707	3,695	4,051	2,531	3,754	4,348	3,195	3,515
All other current liabilities, including excise and sales taxes, and accrued expenses	63,307	64,630	66,109	70,539	73,008	33,461	33,441	33,391	34,642	34,772
Total current liabilities	195,372	199,051	207,729	219,145	219,584	154,473	159,231	152,670	159,950	162,174
Long-term debt, due in more than 1 year:										
a. Loans from banks	40,317	39,766	40,274	39,161	37,926	32,318	31,404	32,466	32,482	34,667
b. Other long-term loans	36,689	37,305	36,627	37,874	37,733	43,561	42,736	43,672	44,887	47,606
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,511	39,907	41,743	42,115	45,552	36,556	37,121	37,390	38,185	39,776
Total liabilities	310,889	316,030	326,373	338,295	340,794	266,908	270,491	266,197	275,505	284,223
Capital stock and other capital (less treasury stock)	98,422	97,688	95,870	98,324	97,861	44,270	43,478	42,214	42,175	41,394
Retained earnings	90,107	89,730	95,123	100,775	100,080	64,503	68,661	72,102	74,260	75,525
Stockholders' equity	188,529	187,418	190,993	199,099	197,942	108,773	112,139	114,316	116,435	116,919
Total Liabilities and Stockholders' Equity	499,418	503,447	517,366	537,394	538,735	375,681	382,631	380,513	391,940	401,142
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	83,800	87,078	87,806	89,860	88,137	39,458	39,139	40,377	40,002	40,524
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	5.85	5.88	5.71	5.60	5.45	5.95	5.63	5.41	5.16	4.95
Trade accounts and trade notes receivable	20.08	20.35	20.41	20.36	20.59	20.34	21.07	21.00	21.47	20.34
Inventories	21.57	22.01	22.41	22.88	22.57	21.21	20.98	19.94	20.02	20.67
Total current assets	55.90	56.83	57.12	57.50	57.12	51.62	51.84	50.73	51.02	50.53
Net property, plant, and equipment	13.82	13.75	13.67	13.37	13.53	19.12	19.26	20.14	19.99	20.16
Short-term debt, including current portion of long-term debt	8.43	8.30	8.70	9.08	9.16	6.87	7.87	7.32	7.15	7.31
Total current liabilities	39.12	39.54	40.15	40.78	40.76	41.12	41.61	40.12	40.81	40.43
Long-term debt	15.42	15.31	14.86	14.33	14.04	20.20	19.38	20.01	19.74	20.51
Total liabilities	62.25	62.77	63.08	62.95	63.26	71.05	70.69	69.96	70.29	70.85
Stockholders' equity	37.75	37.23	36.92	37.05	36.74	28.95	29.31	30.04	29.71	29.15

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 84.0 -- Income Statement For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	617,801	589,462	594,420	590,803	633,112	108,870	109,126	110,268	109,835	111,505
Depreciation, depletion, and amortization of property, plant, and equipment	10,955	10,764	11,229	11,243	11,389	2,225	2,050	2,255	2,189	2,183
All other operating costs and expenses	574,380	551,062	555,247	555,509	589,191	103,478	103,764	104,503	104,578	105,743
Income (loss) from operations	32,466	27,636	27,944	24,052	32,532	3,167	3,312	3,510	3,068	3,580
Interest expense	4,182	4,194	4,204	4,281	4,257	757	755	744	764	751
All other nonoperating income (expense)	3,569	1,142	4,501	3,679	4,400	(1,763)	(561)	248	243	(178)
Income (loss) before income taxes	31,853	24,584	28,241	23,449	32,675	647	1,996	3,014	2,547	2,650
Provision for current and deferred domestic income taxes	12,237	8,816	9,029	8,233	9,610	389	927	962	759	908
Income (loss) after income taxes	19,616	15,768	19,212	15,216	23,065	257	1,069	2,052	1,788	1,743
Cash dividends charged to retained earnings this quarter	4,260	9,372	3,892	4,475	7,794	444	787	533	260	1,327
Net income retained in business	15,356	6,397	15,320	10,741	15,272	(187)	283	1,519	1,528	415
Retained earnings at beginning of quarter	349,911	358,968	352,108	356,024	360,667	34,408	33,971	37,060	37,814	39,258
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,080)	(7,148)	(11,303)	(4,431)	(6,043)	(411)	372	(106)	(230)	(350)
Retained earnings at end of quarter	358,187	358,217	356,125	362,335	369,895	33,810	34,626	38,473	39,111	39,324
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.77	1.83	1.89	1.90	1.80	2.04	1.88	2.04	1.99	1.96
All other operating costs and expenses	92.97	93.49	93.41	94.03	93.06	95.05	95.09	94.77	95.21	94.83
Income (loss) from operations	5.26	4.69	4.70	4.07	5.14	2.91	3.04	3.18	2.79	3.21
Interest expense	0.68	0.71	0.71	0.72	0.67	0.70	0.69	0.67	0.70	0.67
All other nonoperating income (expense)	0.58	0.19	0.76	0.62	0.70	(1.62)	(0.51)	0.22	0.22	(0.16)
Income (loss) before income taxes	5.16	4.17	4.75	3.97	5.16	0.59	1.83	2.73	2.32	2.38
Provision for current and deferred domestic income taxes	1.98	1.50	1.52	1.39	1.52	0.36	0.85	0.87	0.69	0.81
Income (loss) after income taxes	3.18	2.68	3.23	2.58	3.64	0.24	0.98	1.86	1.63	1.56
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	28.43	22.17	24.51	20.07	27.43	5.47	17.38	25.07	21.01	21.61
After income taxes	17.51	14.22	16.67	13.02	19.36	2.18	9.31	17.07	14.75	14.21
Annual rate of profit on total assets:										
Before income taxes	11.55	8.84	9.95	8.03	11.01	1.80	5.55	8.32	6.97	7.17
After income taxes	7.11	5.67	6.77	5.21	7.77	0.71	2.97	5.67	4.89	4.72
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.33	1.31	1.28	1.27	1.27	1.09	1.09	1.12	1.17	1.12
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.27	0.23	0.21	0.24	0.29	0.30	0.30	0.32	0.30
Total stockholders' equity to total debt	1.56	1.51	1.54	1.52	1.53	1.18	1.12	1.22	1.22	1.20

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 84.1 -- Balance Sheet For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	59,608	68,254	54,036	52,642	59,346	10,315	10,234	10,103	10,523	10,234
Time deposits in the U.S., including negotiable certificates of deposit	2,913	2,897	3,434	1,932	1,534	322	329	318	266	464
Total cash on hand and in U.S. banks	62,522	71,151	57,470	54,573	60,880	10,637	10,563	10,420	10,788	10,698
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	18,415	14,948	14,335	14,065	17,677	1,445	1,969	1,763	2,199	1,997
Total cash, U.S. Government and other securities	80,937	86,099	71,806	68,639	78,557	12,082	12,533	12,184	12,988	12,695
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	57,140	53,458	52,529	54,975	55,804	5,603	5,368	5,655	5,742	6,137
Inventories	234,269	235,037	236,822	261,899	251,680	24,149	23,559	23,614	24,371	24,627
All other current assets	36,278	37,426	37,423	36,686	36,964	3,808	4,203	4,263	4,295	4,332
Total current assets	408,624	412,020	398,579	422,199	423,006	45,642	45,662	45,716	47,395	47,791
Property, plant, and equipment	634,862	642,397	650,699	658,672	666,336	137,176	138,594	139,290	139,560	140,918
Land and mineral rights	74,188	74,636	75,716	76,947	77,771	10,688	10,834	11,174	11,175	11,246
Less: Accumulated depreciation, depletion, and amortization	308,580	315,102	319,859	326,357	329,867	71,972	73,419	73,493	74,180	74,924
Net property, plant, and equipment	400,471	401,931	406,557	409,263	414,240	75,892	76,009	76,971	76,556	77,239
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	294,493	297,944	330,221	336,890	349,933	22,527	22,184	22,187	22,213	22,797
Total Assets	1,103,587	1,111,895	1,135,358	1,168,351	1,187,178	144,062	143,856	144,874	146,164	147,827
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	11,259	11,415	12,925	12,754	13,877	530	381	329	315	361
b. Other short-term loans, including commercial paper	9,760	10,384	10,480	13,789	14,662	1,169	92	113	148	291
Trade accounts and trade notes payable	149,617	151,157	151,538	167,597	164,872	20,267	20,673	20,727	21,020	21,282
Income taxes accrued, prior and current years, net of payments	5,580	8,808	5,508	4,152	6,205	686	1,008	857	754	669
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,088	4,023	3,965	4,268	4,020	787	675	352	462	427
b. Other long-term loans	19,121	16,856	17,244	18,166	18,218	3,459	4,059	2,547	2,009	3,939
All other current liabilities, including excise and sales taxes, and accrued expenses	108,924	111,440	110,500	111,378	110,095	15,018	15,079	15,821	15,871	15,635
Total current liabilities	308,349	314,082	312,160	332,105	331,950	41,916	41,966	40,746	40,579	42,604
Long-term debt, due in more than 1 year:										
a. Loans from banks	56,988	56,779	61,055	62,885	61,437	6,638	7,262	7,045	7,661	7,115
b. Other long-term loans	186,171	193,753	193,056	196,492	199,481	27,426	28,504	29,145	29,035	28,777
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	103,937	103,806	108,161	109,458	117,809	20,813	20,180	19,857	20,397	20,274
Total liabilities	655,445	668,421	674,431	700,940	710,678	96,794	97,912	96,793	97,671	98,769
Capital stock and other capital (less treasury stock)	89,955	85,258	104,802	105,077	106,605	13,458	11,318	9,608	9,382	9,734
Retained earnings	358,187	358,217	356,125	362,335	369,895	33,810	34,626	38,473	39,111	39,324
Stockholders' equity	448,143	443,474	460,927	467,411	476,501	47,268	45,943	48,081	48,493	49,058
Total Liabilities and Stockholders' Equity	1,103,587	1,111,895	1,135,358	1,168,351	1,187,178	144,062	143,856	144,874	146,164	147,827
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	100,275	97,937	86,420	90,094	91,055	3,726	3,696	4,971	6,817	5,187
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.33	7.74	6.32	5.87	6.62	8.39	8.71	8.41	8.89	8.59
Trade accounts and trade notes receivable	5.18	4.81	4.63	4.71	4.70	3.89	3.73	3.90	3.93	4.15
Inventories	21.23	21.14	20.86	22.42	21.20	16.76	16.38	16.30	16.67	16.66
Total current assets	37.03	37.06	35.11	36.14	35.63	31.68	31.74	31.56	32.43	32.33
Net property, plant, and equipment	36.29	36.15	35.81	35.03	34.89	52.68	52.84	53.13	52.38	52.25
Short-term debt, including current portion of long-term debt	4.01	3.84	3.93	4.19	4.28	4.13	3.62	2.31	2.01	3.39
Total current liabilities	27.94	28.25	27.49	28.43	27.96	29.10	29.17	28.12	27.76	28.82
Long-term debt	22.03	22.53	22.38	22.20	21.98	23.65	24.86	24.98	25.11	24.28
Total liabilities	59.39	60.12	59.40	59.99	59.86	67.19	68.06	66.81	66.82	66.81
Stockholders' equity	40.61	39.88	40.60	40.01	40.14	32.81	31.94	33.19	33.18	33.19

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 85.0 -- Income Statement For Corporations in NAICS Retail Trade Subsectors 448 and 452, and
All Other Retail Trade Subsectors, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	228,012	199,040	199,542	199,905	231,991	280,918	281,295	284,611	281,064	289,616
Depreciation, depletion, and amortization of property, plant, and equipment	4,572	4,548	4,710	4,703	4,727	4,158	4,166	4,264	4,352	4,479
All other operating costs and expenses	207,429	183,249	184,123	186,285	211,942	263,473	264,049	266,621	264,646	271,507
Income (loss) from operations	16,011	11,243	10,708	8,917	15,321	13,288	13,081	13,726	12,067	13,630
Interest expense	1,441	1,528	1,533	1,545	1,495	1,983	1,910	1,928	1,972	2,010
All other nonoperating income (expense)	2,150	2,989	2,834	3,795	3,023	3,181	(1,286)	1,420	(359)	1,555
Income (loss) before income taxes	16,720	12,704	12,010	11,167	16,849	14,486	9,884	13,218	9,735	13,176
Provision for current and deferred domestic income taxes	7,390	4,033	3,901	3,616	4,879	4,457	3,857	4,167	3,859	3,823
Income (loss) after income taxes	9,330	8,672	8,109	7,551	11,970	10,029	6,027	9,051	5,877	9,353
Cash dividends charged to retained earnings this quarter	1,857	6,697	960	2,258	3,571	1,959	1,888	2,399	1,957	2,895
Net income retained in business	7,473	1,975	7,149	5,293	8,399	8,070	4,139	6,652	3,919	6,458
Retained earnings at beginning of quarter	154,675	155,662	155,387	159,708	162,954	160,828	169,336	159,660	158,503	158,455
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(5,783)	(2,323)	(3,557)	(2,543)	(4,393)	(886)	(5,197)	(7,641)	(1,658)	(1,301)
Retained earnings at end of quarter	156,365	155,313	158,980	162,459	166,959	168,012	168,278	158,672	160,765	163,612
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.00	2.28	2.36	2.35	2.04	1.48	1.48	1.50	1.55	1.55
All other operating costs and expenses	90.97	92.07	92.27	93.19	91.36	93.79	93.87	93.68	94.16	93.75
Income (loss) from operations	7.02	5.65	5.37	4.46	6.60	4.73	4.65	4.82	4.29	4.71
Interest expense	0.63	0.77	0.77	0.77	0.64	0.71	0.68	0.68	0.70	0.69
All other nonoperating income (expense)	0.94	1.50	1.42	1.90	1.30	1.13	(0.46)	0.50	(0.13)	0.54
Income (loss) before income taxes	7.33	6.38	6.02	5.59	7.26	5.16	3.51	4.64	3.46	4.55
Provision for current and deferred domestic income taxes	3.24	2.03	1.95	1.81	2.10	1.59	1.37	1.46	1.37	1.32
Income (loss) after income taxes	4.09	4.36	4.06	3.78	5.16	3.57	2.14	3.18	2.09	3.23
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	36.42	27.97	26.36	24.15	35.50	26.67	18.32	22.93	16.65	22.18
After income taxes	20.32	19.09	17.80	16.33	25.22	18.47	11.17	15.70	10.05	15.75
Annual rate of profit on total assets:										
Before income taxes	15.30	11.49	10.86	9.74	14.94	11.09	7.52	9.65	6.91	8.96
After income taxes	8.54	7.84	7.33	6.59	10.61	7.68	4.59	6.61	4.17	6.36
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.25	1.25	1.22	1.24	1.41	1.42	1.34	1.35	1.34
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.24	0.21	0.16	0.20	0.27	0.30	0.22	0.21	0.25
Total stockholders' equity to total debt	1.63	1.61	1.59	1.55	1.67	1.61	1.55	1.60	1.56	1.51

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 85.1 -- Balance Sheet For Corporations in NAICS Retail Trade Subsectors 448 and 452, and All Other Retail Trade Subsectors, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	20,949	22,617	19,374	16,637	19,322	28,344	35,403	24,559	25,482	29,791
Time deposits in the U.S., including negotiable certificates of deposit	484	438	430	412	362	2,107	2,130	2,687	1,254	708
Total cash on hand and in U.S. banks	21,434	23,055	19,804	17,049	19,684	30,451	37,533	27,246	26,736	30,499
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	6,872	5,568	5,931	5,160	4,923	10,097	7,411	6,641	6,706	10,756
Total cash, U.S. Government and other securities	28,306	28,623	25,735	22,210	24,607	40,548	44,943	33,887	33,441	41,255
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,271	6,921	6,727	7,152	7,930	44,266	41,169	40,146	42,080	41,737
Inventories	99,137	101,230	102,239	120,462	106,750	110,983	110,247	110,969	117,067	120,303
All other current assets	15,309	15,198	15,475	14,413	14,025	17,161	18,025	17,685	17,978	18,608
Total current assets	150,023	151,972	150,177	164,237	153,312	212,958	214,385	202,686	210,566	221,902
Property, plant, and equipment	270,206	273,211	277,091	280,070	283,942	227,480	230,592	234,318	239,042	241,475
Land and mineral rights	30,068	30,377	30,586	31,500	31,921	33,432	33,425	33,956	34,272	34,604
Less: Accumulated depreciation, depletion, and amortization	121,364	123,874	126,551	129,141	131,534	115,244	117,809	119,814	123,036	123,409
Net property, plant, and equipment	178,910	179,715	181,126	182,429	184,330	145,668	146,208	148,460	150,278	152,670
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	108,248	110,748	111,075	111,842	113,500	163,718	165,012	196,960	202,835	213,636
Total Assets	437,181	442,435	442,378	458,508	451,143	522,344	525,605	548,106	563,679	588,208
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	678	805	1,042	1,295	1,210	10,050	10,229	11,553	11,145	12,307
b. Other short-term loans, including commercial paper	4,958	7,020	6,819	10,090	8,791	3,633	3,272	3,548	3,550	5,579
Trade accounts and trade notes payable	54,481	57,816	57,396	67,973	60,070	74,869	72,669	73,415	78,605	83,520
Income taxes accrued, prior and current years, net of payments	2,688	4,091	2,044	1,552	3,342	2,206	3,710	2,608	1,846	2,195
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	280	267	243	257	310	3,022	3,081	3,370	3,549	3,284
b. Other long-term loans	8,345	6,619	8,179	9,274	6,285	7,317	6,178	6,518	6,883	7,995
All other current liabilities, including excise and sales taxes, and accrued expenses	43,467	44,673	44,786	44,708	43,725	50,439	51,689	49,893	50,800	50,735
Total current liabilities	114,896	121,290	120,510	135,150	123,732	151,536	150,826	150,904	156,376	165,614
Long-term debt, due in more than 1 year:										
a. Loans from banks	14,443	14,062	14,529	15,342	14,817	35,906	35,455	39,481	39,883	39,506
b. Other long-term loans	83,974	84,426	83,956	82,715	82,449	74,771	80,824	79,955	84,742	88,255
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	40,221	40,957	41,142	40,324	40,282	42,904	42,669	47,161	48,738	57,252
Total liabilities	253,534	260,734	260,137	273,530	261,281	305,117	309,774	317,502	329,739	350,627
Capital stock and other capital (less treasury stock)	27,282	26,388	23,262	22,519	22,903	49,216	47,552	71,932	73,176	73,969
Retained earnings	156,365	155,313	158,980	162,459	166,959	168,012	168,278	158,672	160,765	163,612
Stockholders' equity	183,647	181,701	182,241	184,978	189,862	217,228	215,830	230,604	233,941	237,581
Total Liabilities and Stockholders' Equity	437,181	442,435	442,378	458,508	451,143	522,344	525,605	548,106	563,679	588,208
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	35,127	30,682	29,668	29,088	29,580	61,422	63,559	51,781	54,190	56,288
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	6.47	6.47	5.82	4.84	5.45	7.76	8.55	6.18	5.93	7.01
Trade accounts and trade notes receivable	1.66	1.56	1.52	1.56	1.76	8.47	7.83	7.32	7.47	7.10
Inventories	22.68	22.88	23.11	26.27	23.66	21.25	20.98	20.25	20.77	20.45
Total current assets	34.32	34.35	33.95	35.82	33.98	40.77	40.79	36.98	37.36	37.73
Net property, plant, and equipment	40.92	40.62	40.94	39.79	40.86	27.89	27.82	27.09	26.66	25.96
Short-term debt, including current portion of long-term debt	3.26	3.33	3.68	4.56	3.68	4.60	4.33	4.56	4.46	4.96
Total current liabilities	26.28	27.41	27.24	29.48	27.43	29.01	28.70	27.53	27.74	28.16
Long-term debt	22.51	22.26	22.26	21.39	21.56	21.19	22.12	21.79	22.11	21.72
Total liabilities	57.99	58.93	58.80	59.66	57.92	58.41	58.94	57.93	58.50	59.61
Stockholders' equity	42.01	41.07	41.20	40.34	42.08	41.59	41.06	42.07	41.50	40.39

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 86.0 -- Income Statement For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	243,338	234,899	243,113	242,621	254,115	50,131	45,557	48,819	46,394	49,745
Depreciation, depletion, and amortization of property, plant, and equipment	23,094	23,276	23,781	23,525	24,058	1,594	1,592	1,544	1,564	1,657
All other operating costs and expenses	183,267	173,105	175,960	178,691	194,537	38,660	35,701	36,928	36,561	38,346
Income (loss) from operations	36,978	38,518	43,372	40,405	35,520	9,876	8,264	10,347	8,268	9,742
Interest expense	10,313	10,243	10,248	10,225	10,096	1,566	1,572	1,571	1,505	1,353
All other nonoperating income (expense)	(17,814)	7,379	(971)	6,456	(7,236)	3,445	4,977	1,036	5,420	5,658
Income (loss) before income taxes	8,851	35,655	32,153	36,636	18,189	11,755	11,669	9,812	12,183	14,047
Provision for current and deferred domestic income taxes	3,774	9,454	6,540	12,386	1,452	2,750	1,583	2,114	2,105	1,897
Income (loss) after income taxes	5,077	26,201	25,613	24,251	16,737	9,005	10,087	7,698	10,078	12,150
Cash dividends charged to retained earnings this quarter	11,299	9,203	9,286	10,782	18,027	2,901	2,882	2,731	3,265	8,454
Net income retained in business	(6,223)	16,999	16,327	13,468	(1,290)	6,104	7,204	4,967	6,814	3,696
Retained earnings at beginning of quarter	(49,904)	(59,782)	(50,959)	(42,712)	(33,141)	39,376	45,689	48,136	48,246	52,915
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,509)	(7,416)	(8,111)	(4,134)	(7,231)	(2,562)	(3,638)	(4,683)	(3,600)	(4,188)
Retained earnings at end of quarter	(62,635)	(50,200)	(42,743)	(33,378)	(41,662)	42,918	49,255	48,420	51,460	52,424
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	9.49	9.91	9.78	9.70	9.47	3.18	3.49	3.16	3.37	3.33
All other operating costs and expenses	75.31	73.69	72.38	73.65	76.55	77.12	78.37	75.64	78.81	77.09
Income (loss) from operations	15.20	16.40	17.84	16.65	13.98	19.70	18.14	21.19	17.82	19.58
Interest expense	4.24	4.36	4.22	4.21	3.97	3.12	3.45	3.22	3.24	2.72
All other nonoperating income (expense)	(7.32)	3.14	(0.40)	2.66	(2.85)	6.87	10.93	2.12	11.68	11.37
Income (loss) before income taxes	3.64	15.18	13.23	15.10	7.16	23.45	25.61	20.10	26.26	28.24
Provision for current and deferred domestic income taxes	1.55	4.02	2.69	5.10	0.57	5.49	3.47	4.33	4.54	3.81
Income (loss) after income taxes	2.09	11.15	10.54	10.00	6.59	17.96	22.14	15.77	21.72	24.42
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	4.91	19.52	17.28	19.54	9.93	24.63	23.81	19.66	23.92	27.62
After income taxes	2.82	14.34	13.77	12.94	9.14	18.87	20.58	15.43	19.79	23.89
Annual rate of profit on total assets:										
Before income taxes	1.70	6.79	6.09	6.82	3.35	11.06	10.84	8.99	11.02	12.37
After income taxes	0.97	4.99	4.85	4.52	3.08	8.47	9.37	7.05	9.12	10.70
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.24	1.24	1.24	1.24	1.22	1.28	1.27	1.20	1.16	1.15
Total cash, U.S. Government and other securities, to total current liabilities	0.45	0.47	0.48	0.51	0.49	0.45	0.52	0.51	0.50	0.49
Total stockholders' equity to total debt	1.10	1.10	1.12	1.13	1.05	1.75	1.80	1.82	1.88	1.76

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 86.1 -- Balance Sheet For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	87,556	88,437	90,498	102,447	91,466	21,744	20,277	23,094	21,786	23,620
Time deposits in the U.S., including negotiable certificates of deposit	5,176	5,422	4,724	4,989	6,421	329	481	409	353	428
Total cash on hand and in U.S. banks	92,733	93,858	95,222	107,436	97,887	22,073	20,758	23,503	22,139	24,048
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	42,170	46,447	51,516	54,266	57,567	9,973	15,228	15,207	15,800	16,033
Total cash, U.S. Government and other securities	134,902	140,305	146,738	161,702	155,454	32,046	35,986	38,710	37,940	40,081
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	125,199	119,835	124,247	123,249	130,030	30,990	27,803	30,497	27,562	30,400
Inventories	19,982	19,735	19,978	21,638	21,376	4,413	4,614	4,391	4,746	4,678
All other current assets	90,222	93,648	84,716	87,929	83,028	22,652	19,193	17,200	18,195	18,225
Total current assets	370,305	373,523	375,679	394,518	389,887	90,101	87,597	90,797	88,443	93,384
Property, plant, and equipment	1,043,536	1,053,157	1,064,162	1,075,049	1,082,635	75,930	76,995	77,063	77,841	79,118
Land and mineral rights	15,920	15,954	15,911	15,952	16,162	4,197	4,167	4,190	4,203	4,102
Less: Accumulated depreciation, depletion, and amortization	599,008	608,112	617,418	626,516	626,737	47,811	48,723	49,092	50,047	50,593
Net property, plant, and equipment	460,448	460,999	462,655	464,485	472,060	32,316	32,439	32,160	31,997	32,628
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,253,663	1,266,232	1,275,264	1,288,256	1,309,312	302,709	310,657	313,847	321,612	328,192
Total Assets	2,084,415	2,100,754	2,113,598	2,147,258	2,171,259	425,126	430,693	436,805	442,051	454,204
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,401	4,698	6,036	5,605	5,064	1,824	1,762	2,129	1,748	1,964
b. Other short-term loans, including commercial paper	2,264	3,153	2,065	2,521	3,770	249	71	49	514	533
Trade accounts and trade notes payable	68,804	66,249	68,047	74,450	77,406	10,757	9,855	10,072	10,198	10,962
Income taxes accrued, prior and current years, net of payments	3,968	4,162	4,495	4,481	2,505	1,796	1,745	1,212	680	586
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	6,164	6,104	5,695	6,305	6,829	1,630	1,750	1,594	1,893	1,627
b. Other long-term loans	22,320	26,533	30,442	31,721	27,950	3,363	2,474	7,339	7,042	7,404
All other current liabilities, including excise and sales taxes, and accrued expenses	191,942	190,685	185,904	193,571	195,614	50,950	51,382	53,190	54,444	58,224
Total current liabilities	298,862	301,584	302,684	318,653	319,138	70,568	69,040	75,585	76,519	81,301
Long-term debt, due in more than 1 year:										
a. Loans from banks	115,166	112,824	112,486	108,540	114,636	29,870	28,371	27,134	27,160	27,560
b. Other long-term loans	508,940	510,598	507,874	511,579	539,068	71,859	74,619	71,482	70,040	76,611
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	440,657	445,075	446,328	458,671	465,716	61,931	62,608	63,012	64,595	65,267
Total liabilities	1,363,625	1,370,082	1,369,372	1,397,443	1,438,558	234,228	234,637	237,213	238,314	250,738
Capital stock and other capital (less treasury stock)	783,425	780,872	786,970	783,193	774,364	147,979	146,801	151,172	152,278	151,042
Retained earnings	(62,635)	(50,200)	(42,743)	(33,378)	(41,662)	42,918	49,255	48,420	51,460	52,424
Stockholders' equity	720,790	730,672	744,227	749,815	732,701	190,898	196,056	199,592	203,738	203,466
Total Liabilities and Stockholders' Equity	2,084,415	2,100,754	2,113,598	2,147,258	2,171,259	425,126	430,693	436,805	442,051	454,204
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	71,443	71,939	72,996	75,865	70,750	19,533	18,557	15,213	11,924	12,083
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.47	6.68	6.94	7.53	7.16	7.54	8.36	8.86	8.58	8.82
Trade accounts and trade notes receivable	6.01	5.70	5.88	5.74	5.99	7.29	6.46	6.98	6.24	6.69
Inventories	0.96	0.94	0.95	1.01	0.98	1.04	1.07	1.01	1.07	1.03
Total current assets	17.77	17.78	17.77	18.37	17.96	21.19	20.34	20.79	20.01	20.56
Net property, plant, and equipment	22.09	21.94	21.89	21.63	21.74	7.60	7.53	7.36	7.24	7.18
Short-term debt, including current portion of long-term debt	1.64	1.93	2.09	2.15	2.01	1.66	1.41	2.54	2.53	2.54
Total current liabilities	14.34	14.36	14.32	14.84	14.70	16.60	16.03	17.30	17.31	17.90
Long-term debt	29.94	29.68	29.35	28.88	30.11	23.93	23.91	22.58	21.99	22.93
Total liabilities	65.42	65.22	64.79	65.08	66.25	55.10	54.48	54.31	53.91	55.20
Stockholders' equity	34.58	34.78	35.21	34.92	33.75	44.90	45.52	45.69	46.09	44.80

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.0 -- Income Statement For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	11,574	10,779	10,568	11,007	12,217	29,123	26,720	28,048	27,848	29,683
Depreciation, depletion, and amortization of property, plant, and equipment	435	395	383	425	391	1,262	1,278	1,299	1,281	1,327
All other operating costs and expenses	9,261	8,847	8,711	8,610	9,589	21,714	20,435	20,090	20,280	22,519
Income (loss) from operations	1,879	1,537	1,474	1,973	2,237	6,148	5,006	6,660	6,287	5,837
Interest expense	633	644	650	610	633	1,682	1,614	1,606	1,631	1,623
All other nonoperating income (expense)	(302)	(14)	(40)	(2)	19	1,336	1,668	(1,417)	3,530	2,415
Income (loss) before income taxes	944	879	784	1,361	1,622	5,803	5,059	3,637	8,187	6,628
Provision for current and deferred domestic income taxes	333	290	293	478	372	1,420	1,371	(1,656)	1,621	1,179
Income (loss) after income taxes	611	589	491	883	1,250	4,383	3,688	5,294	6,566	5,450
Cash dividends charged to retained earnings this quarter	88	62	148	92	108	1,503	240	521	592	1,885
Net income retained in business	524	527	343	790	1,142	2,879	3,448	4,772	5,974	3,565
Retained earnings at beginning of quarter	(95,837)	(95,229)	(94,995)	(94,667)	(93,478)	(12,269)	(10,604)	(7,868)	(3,338)	2,541
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	245	(228)	(80)	396	(79)	(1,282)	(1,110)	(1,112)	57	(114)
Retained earnings at end of quarter	(95,068)	(94,929)	(94,732)	(93,480)	(92,415)	(10,671)	(8,266)	(4,207)	2,693	5,991
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.76	3.66	3.63	3.86	3.20	4.33	4.78	4.63	4.60	4.47
All other operating costs and expenses	80.01	82.07	82.43	78.22	78.49	74.56	76.48	71.62	72.82	75.87
Income (loss) from operations	16.23	14.26	13.95	17.92	18.31	21.11	18.73	23.75	22.58	19.66
Interest expense	5.47	5.98	6.15	5.55	5.18	5.77	6.04	5.72	5.86	5.47
All other nonoperating income (expense)	(2.61)	(0.13)	(0.38)	(0.02)	0.15	4.59	6.24	(5.05)	12.68	8.14
Income (loss) before income taxes	8.16	8.15	7.42	12.36	13.28	19.92	18.93	12.97	29.40	22.33
Provision for current and deferred domestic income taxes	2.87	2.69	2.77	4.34	3.04	4.88	5.13	(5.91)	5.82	3.97
Income (loss) after income taxes	5.28	5.47	4.64	8.02	10.24	15.05	13.80	18.87	23.58	18.36
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	9.15	8.74	7.81	13.27	16.38	28.08	24.21	16.92	36.18	28.39
After income taxes	5.93	5.86	4.89	8.61	12.62	21.21	17.65	24.62	29.02	23.34
Annual rate of profit on total assets:										
Before income taxes	3.67	3.42	3.08	5.30	6.27	9.22	8.01	5.75	12.67	10.00
After income taxes	2.38	2.29	1.93	3.44	4.83	6.97	5.84	8.37	10.16	8.22
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.50	1.42	1.48	1.52	1.38	1.58	1.71	1.77	1.73	1.59
Total cash, U.S. Government and other securities, to total current liabilities	0.41	0.37	0.36	0.35	0.31	0.58	0.66	0.68	0.63	0.51
Total stockholders' equity to total debt	1.17	1.11	1.12	1.13	1.08	0.77	0.77	0.79	0.83	0.83

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.1 -- Balance Sheet For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	5,273	4,709	4,139	3,850	3,988	14,112	14,888	15,121	14,075	11,384
Time deposits in the U.S., including negotiable certificates of deposit	111	595	343	257	232	1,307	1,586	2,422	1,982	1,652
Total cash on hand and in U.S. banks	5,385	5,304	4,482	4,107	4,221	15,419	16,474	17,543	16,057	13,036
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	441	478	745	797	761	4,582	4,767	4,032	4,089	4,190
Total cash, U.S. Government and other securities	5,825	5,782	5,227	4,904	4,982	20,001	21,241	21,576	20,146	17,226
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,504	7,869	7,487	7,670	8,661	22,245	21,512	21,645	22,129	23,323
Inventories	4,691	4,619	4,897	5,220	4,845	4,667	4,417	4,170	4,331	4,951
All other current assets	3,001	3,764	3,589	3,701	3,728	7,845	7,823	8,502	8,658	8,086
Total current assets	21,021	22,034	21,200	21,495	22,216	54,759	54,994	55,892	55,263	53,586
Property, plant, and equipment	18,536	18,632	19,062	19,359	19,193	68,565	69,555	70,713	71,005	71,816
Land and mineral rights	1,318	1,324	1,326	1,334	1,299	2,660	2,685	2,683	2,676	2,686
Less: Accumulated depreciation, depletion, and amortization	10,482	10,731	11,089	11,250	11,062	39,106	40,000	40,911	41,319	41,640
Net property, plant, and equipment	9,372	9,225	9,299	9,442	9,430	32,119	32,240	32,485	32,362	32,861
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	72,533	71,425	71,187	71,776	71,938	164,805	165,382	164,589	170,876	178,810
Total Assets	102,926	102,684	101,686	102,713	103,584	251,683	252,616	252,966	258,501	265,257
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	153	238	473	457	349	51	33	45	16	20
b. Other short-term loans, including commercial paper	35	532	322	321	296	620	1,884	1,036	1,036	1,055
Trade accounts and trade notes payable	1,857	1,849	1,749	1,695	2,005	7,233	7,363	6,952	7,129	7,087
Income taxes accrued, prior and current years, net of payments	699	676	583	475	942	937	336	488	361	799
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	257	1,488	846	673	697	3,527	1,615	2,082	2,045	2,804
b. Other long-term loans	843	832	830	849	1,221	2,129	1,206	2,159	2,076	1,784
All other current liabilities, including excise and sales taxes, and accrued expenses	10,198	9,884	9,538	9,680	10,547	20,226	19,664	18,867	19,220	20,136
Total current liabilities	14,042	15,499	14,340	14,150	16,057	34,723	32,101	31,629	31,882	33,686
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,874	13,038	13,154	13,442	12,657	35,381	36,475	36,125	34,198	35,729
b. Other long-term loans	20,194	19,982	20,353	20,635	21,491	66,292	66,834	67,588	69,710	70,544
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,536	13,954	13,701	13,474	13,746	32,637	33,635	31,634	32,208	31,904
Total liabilities	61,647	62,473	61,548	61,701	63,952	169,034	169,046	166,975	167,999	171,863
Capital stock and other capital (less treasury stock)	136,347	135,141	134,871	134,492	132,047	93,320	91,836	90,199	87,810	87,402
Retained earnings	(95,068)	(94,929)	(94,732)	(93,480)	(92,415)	(10,671)	(8,266)	(4,207)	2,693	5,991
Stockholders' equity	41,279	40,212	40,138	41,012	39,632	82,649	83,570	85,991	90,503	93,393
Total Liabilities and Stockholders' Equity	102,926	102,684	101,686	102,713	103,584	251,683	252,616	252,966	258,501	265,257
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,979	6,535	6,860	7,345	6,159	20,036	22,892	24,264	23,381	19,900
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	5.66	5.63	5.14	4.77	4.81	7.95	8.41	8.53	7.79	6.49
Trade accounts and trade notes receivable	7.29	7.66	7.36	7.47	8.36	8.84	8.52	8.56	8.56	8.79
Inventories	4.56	4.50	4.82	5.08	4.68	1.85	1.75	1.65	1.68	1.87
Total current assets	20.42	21.46	20.85	20.93	21.45	21.76	21.77	22.09	21.38	20.20
Net property, plant, and equipment	9.11	8.98	9.14	9.19	9.10	12.76	12.76	12.84	12.52	12.39
Short-term debt, including current portion of long-term debt	1.25	3.01	2.43	2.24	2.47	2.51	1.88	2.10	2.00	2.14
Total current liabilities	13.64	15.09	14.10	13.78	15.50	13.80	12.71	12.50	12.33	12.70
Long-term debt	33.10	32.16	32.95	33.18	32.97	40.40	40.90	41.00	40.20	40.06
Total liabilities	59.89	60.84	60.53	60.07	61.74	67.16	66.92	66.01	64.99	64.79
Stockholders' equity	40.11	39.16	39.47	39.93	38.26	32.84	33.08	33.99	35.01	35.21

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.0 -- Income Statement For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	130,808	130,343	131,306	133,062	135,785	21,702	21,501	24,373	24,310	26,685
Depreciation, depletion, and amortization of property, plant, and equipment	18,983	19,158	19,635	19,257	19,524	820	854	920	998	1,160
All other operating costs and expenses	96,578	90,799	89,442	92,666	102,162	17,054	17,323	20,790	20,574	21,920
Income (loss) from operations	15,247	20,386	22,228	21,139	14,099	3,828	3,325	2,663	2,738	3,606
Interest expense	5,582	5,565	5,559	5,633	5,702	851	847	863	846	784
All other nonoperating income (expense)	(24,255)	(1,743)	(3,435)	(9,159)	(17,873)	1,962	2,492	2,886	6,666	2,546
Income (loss) before income taxes	(14,590)	13,079	13,234	6,348	(9,477)	4,939	4,969	4,686	8,558	5,368
Provision for current and deferred domestic income taxes	(1,907)	5,004	5,321	5,187	(3,613)	1,178	1,206	468	2,994	1,617
Income (loss) after income taxes	(12,683)	8,074	7,913	1,160	(5,864)	3,761	3,763	4,218	5,564	3,750
Cash dividends charged to retained earnings this quarter	6,470	5,794	5,558	6,169	6,976	336	224	329	665	604
Net income retained in business	(19,154)	2,280	2,355	(5,009)	(12,840)	3,424	3,539	3,889	4,899	3,146
Retained earnings at beginning of quarter	(16,183)	(37,481)	(37,522)	(38,336)	(44,905)	35,009	37,842	41,291	45,383	49,785
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,216)	(2,342)	(1,966)	(1,002)	(2,305)	(694)	(98)	(271)	15	(544)
Retained earnings at end of quarter	(37,553)	(37,543)	(37,133)	(44,346)	(60,050)	37,738	41,284	44,909	50,296	52,388
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	14.51	14.70	14.95	14.47	14.38	3.78	3.97	3.77	4.10	4.35
All other operating costs and expenses	73.83	69.66	68.12	69.64	75.24	78.58	80.57	85.30	84.63	82.14
Income (loss) from operations	11.66	15.64	16.93	15.89	10.38	17.64	15.46	10.93	11.26	13.51
Interest expense	4.27	4.27	4.23	4.23	4.20	3.92	3.94	3.54	3.48	2.94
All other nonoperating income (expense)	(18.54)	(1.34)	(2.62)	(6.88)	(13.16)	9.04	11.59	11.84	27.42	9.54
Income (loss) before income taxes	(11.15)	10.03	10.08	4.77	(6.98)	22.76	23.11	19.23	35.20	20.11
Provision for current and deferred domestic income taxes	(1.46)	3.84	4.05	3.90	(2.66)	5.43	5.61	1.92	12.32	6.06
Income (loss) after income taxes	(9.70)	6.19	6.03	0.87	(4.32)	17.33	17.50	17.30	22.89	14.05
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(19.74)	17.74	18.15	9.00	(14.46)	17.90	17.15	14.78	25.84	16.02
After income taxes	(17.16)	10.95	10.85	1.65	(8.95)	13.63	12.98	13.30	16.80	11.19
Annual rate of profit on total assets:										
Before income taxes	(5.37)	4.83	4.90	2.33	(3.45)	9.09	8.55	7.77	13.51	8.55
After income taxes	(4.67)	2.98	2.93	0.43	(2.14)	6.92	6.48	6.99	8.78	5.98
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	0.99	0.97	0.98	1.02	1.00	1.49	1.45	1.51	1.48	1.58
Total cash, U.S. Government and other securities, to total current liabilities	0.37	0.36	0.38	0.45	0.42	0.57	0.53	0.59	0.61	0.66
Total stockholders' equity to total debt	0.81	0.80	0.80	0.76	0.68	2.65	2.69	2.90	3.04	2.94

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.1 -- Balance Sheet For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	36,746	35,684	36,624	45,935	38,606	9,681	12,879	11,520	16,801	13,868
Time deposits in the U.S., including negotiable certificates of deposit	1,695	1,220	1,517	2,263	3,902	1,734	1,540	33	134	207
Total cash on hand and in U.S. banks	38,441	36,904	38,142	48,198	42,507	11,415	14,418	11,553	16,935	14,075
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,528	7,658	8,844	11,539	12,636	19,647	18,317	22,687	22,041	23,946
Total cash, U.S. Government and other securities	45,968	44,562	46,985	59,737	55,144	31,061	32,735	34,240	38,976	38,021
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	51,891	50,523	50,428	51,433	52,408	12,568	12,128	14,191	14,455	15,238
Inventories	5,821	5,667	5,543	6,415	6,085	390	417	978	925	817
All other current assets	19,688	18,258	17,049	16,797	16,790	37,037	44,609	38,375	40,578	36,199
Total current assets	123,368	119,010	120,006	134,383	130,426	81,056	89,889	87,784	94,934	90,275
Property, plant, and equipment	854,021	860,015	867,230	875,833	879,369	26,483	27,960	30,094	31,012	33,139
Land and mineral rights	6,469	6,500	6,432	6,447	6,759	1,277	1,278	1,281	1,292	1,316
Less: Accumulated depreciation, depletion, and amortization	488,855	495,189	502,384	509,424	507,871	12,754	13,470	13,943	14,475	15,571
Net property, plant, and equipment	371,635	371,326	371,279	372,856	378,257	15,005	15,768	17,431	17,828	18,884
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	592,226	592,057	589,518	583,402	588,558	121,391	126,712	136,123	140,590	141,815
Total Assets	1,087,229	1,082,393	1,080,803	1,090,641	1,097,241	217,452	232,368	241,338	253,352	250,974
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	101	155	144	120	126	1,272	2,510	3,245	3,265	2,605
b. Other short-term loans, including commercial paper	1,018	304	290	282	1,510	342	361	368	368	375
Trade accounts and trade notes payable	45,308	43,235	43,598	49,935	51,953	3,649	3,947	5,675	5,493	5,399
Income taxes accrued, prior and current years, net of payments	340	1,089	1,845	312	455	196	315	368	2,653	(277)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	565	761	721	1,460	1,397	185	489	453	234	303
b. Other long-term loans	14,756	21,724	19,774	21,576	17,375	1,229	298	341	177	165
All other current liabilities, including excise and sales taxes, and accrued expenses	62,910	55,878	56,459	58,471	58,042	47,657	53,878	47,850	51,757	48,665
Total current liabilities	124,997	123,146	122,830	132,156	130,858	54,531	61,798	58,300	63,947	57,236
Long-term debt, due in more than 1 year:										
a. Loans from banks	29,901	28,807	29,713	27,375	29,774	6,140	6,133	6,360	6,365	8,917
b. Other long-term loans	318,068	315,813	315,528	317,962	337,190	32,526	33,351	32,924	33,231	33,232
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	318,658	319,728	321,069	331,060	337,220	13,895	15,151	16,912	17,333	17,578
Total liabilities	791,624	787,493	789,141	808,554	835,041	107,092	116,433	114,495	120,876	116,963
Capital stock and other capital (less treasury stock)	333,158	332,442	328,795	326,434	322,249	72,622	74,652	81,934	82,180	81,623
Retained earnings	(37,553)	(37,543)	(37,133)	(44,346)	(60,050)	37,738	41,284	44,909	50,296	52,388
Stockholders' equity	295,605	294,899	291,662	282,087	262,199	110,360	115,935	126,843	132,476	134,011
Total Liabilities and Stockholders' Equity	1,087,229	1,082,393	1,080,803	1,090,641	1,097,241	217,452	232,368	241,338	253,352	250,974
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(1,629)	(4,136)	(2,824)	2,227	(432)	26,525	28,090	29,484	30,987	33,039
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.23	4.12	4.35	5.48	5.03	14.28	14.09	14.19	15.38	15.15
Trade accounts and trade notes receivable	4.77	4.67	4.67	4.72	4.78	5.78	5.22	5.88	5.71	6.07
Inventories	0.54	0.52	0.51	0.59	0.55	0.18	0.18	0.41	0.37	0.33
Total current assets	11.35	11.00	11.10	12.32	11.89	37.28	38.68	36.37	37.47	35.97
Net property, plant, and equipment	34.18	34.31	34.35	34.19	34.47	6.90	6.79	7.22	7.04	7.52
Short-term debt, including current portion of long-term debt	1.51	2.12	1.94	2.15	1.86	1.39	1.57	1.83	1.60	1.37
Total current liabilities	11.50	11.38	11.36	12.12	11.93	25.08	26.60	24.16	25.24	22.81
Long-term debt	32.01	31.84	31.94	31.66	33.44	17.78	16.99	16.28	15.63	16.79
Total liabilities	72.81	72.75	73.01	74.14	76.10	49.25	50.11	47.44	47.71	46.60
Stockholders' equity	27.19	27.25	26.99	25.86	23.90	50.75	49.89	52.56	52.29	53.40

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 89.0 -- Income Statement For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	109,274	104,708	110,640	107,864	114,334	40,775	38,161	38,912	39,030	42,647
Depreciation, depletion, and amortization of property, plant, and equipment	2,698	2,618	2,513	2,529	2,517	1,224	1,163	1,066	1,083	1,028
All other operating costs and expenses	98,451	97,609	99,857	97,822	103,300	34,778	34,830	34,099	34,052	36,948
Income (loss) from operations	8,125	4,481	8,270	7,513	8,517	4,773	2,168	3,747	3,895	4,671
Interest expense	2,054	2,044	2,087	2,283	2,124	779	783	757	847	842
All other nonoperating income (expense)	3,462	4,784	3,185	3,435	6,315	2,605	3,871	3,538	3,633	5,872
Income (loss) before income taxes	9,533	7,222	9,368	8,665	12,707	6,599	5,256	6,528	6,681	9,701
Provision for current and deferred domestic income taxes	2,165	1,653	2,865	2,424	2,200	1,198	806	1,367	1,479	1,347
Income (loss) after income taxes	7,367	5,569	6,503	6,241	10,508	5,401	4,449	5,160	5,202	8,354
Cash dividends charged to retained earnings this quarter	3,861	2,409	2,371	2,511	3,561	2,152	1,303	1,393	1,332	1,832
Net income retained in business	3,506	3,160	4,131	3,730	6,947	3,249	3,146	3,768	3,870	6,522
Retained earnings at beginning of quarter	85,847	92,779	99,580	113,653	114,342	116,973	122,601	127,615	133,103	134,903
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	1,461	(674)	(285)	(1,267)	(1,362)	1,739	(498)	(4)	(228)	85
Retained earnings at end of quarter	90,814	95,264	103,427	116,115	119,927	121,961	125,250	131,378	136,745	141,509
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.47	2.50	2.27	2.34	2.20	3.00	3.05	2.74	2.78	2.41
All other operating costs and expenses	90.10	93.22	90.25	90.69	90.35	85.29	91.27	87.63	87.25	86.64
Income (loss) from operations	7.44	4.28	7.47	6.97	7.45	11.71	5.68	9.63	9.98	10.95
Interest expense	1.88	1.95	1.89	2.12	1.86	1.91	2.05	1.95	2.17	1.97
All other nonoperating income (expense)	3.17	4.57	2.88	3.18	5.52	6.39	10.14	9.09	9.31	13.77
Income (loss) before income taxes	8.72	6.90	8.47	8.03	11.11	16.18	13.77	16.78	17.12	22.75
Provision for current and deferred domestic income taxes	1.98	1.58	2.59	2.25	1.92	2.94	2.11	3.51	3.79	3.16
Income (loss) after income taxes	6.74	5.32	5.88	5.79	9.19	13.25	11.66	13.26	13.33	19.59
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.98	11.96	15.65	14.36	21.01	25.87	20.07	25.73	26.09	37.39
After income taxes	12.35	9.22	10.86	10.34	17.37	21.18	16.99	20.34	20.32	32.19
Annual rate of profit on total assets:										
Before income taxes	6.42	4.76	6.19	5.74	8.23	10.64	8.35	10.38	10.57	14.91
After income taxes	4.96	3.67	4.30	4.14	6.80	8.71	7.07	8.21	8.23	12.84
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.22	1.23	1.24	1.24	1.26	1.14	1.18	1.16	1.18	1.17
Total cash, U.S. Government and other securities, to total current liabilities	0.44	0.44	0.43	0.43	0.44	0.38	0.41	0.38	0.40	0.40
Total stockholders' equity to total debt	1.70	1.67	1.62	1.63	1.56	1.51	1.54	1.44	1.43	1.45

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 89.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	40,594	40,872	41,461	40,565	44,658	10,222	10,792	9,679	10,798	12,447
Time deposits in the U.S., including negotiable certificates of deposit	5,594	5,370	4,674	5,295	4,742	3,468	3,656	3,008	3,677	3,034
Total cash on hand and in U.S. banks	46,188	46,241	46,135	45,860	49,400	13,690	14,449	12,686	14,475	15,481
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	24,723	24,880	23,013	21,066	21,755	6,710	6,590	6,909	6,628	6,797
Total cash, U.S. Government and other securities	70,910	71,121	69,148	66,926	71,155	20,400	21,038	19,596	21,103	22,278
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	76,800	75,141	75,534	75,059	78,139	25,382	23,846	24,026	23,808	25,829
Inventories	9,631	9,996	9,977	9,827	9,514	2,600	2,697	3,087	2,962	2,701
All other current assets	39,399	44,171	43,942	43,173	43,999	12,613	13,209	13,852	14,546	14,003
Total current assets	196,740	200,430	198,602	194,986	202,808	60,995	60,791	60,561	62,418	64,811
Property, plant, and equipment	94,765	96,204	95,905	97,168	99,434	41,557	42,757	42,117	42,817	43,411
Land and mineral rights	1,677	1,692	1,697	1,707	1,783	637	656	664	646	689
Less: Accumulated depreciation, depletion, and amortization	56,292	57,101	57,190	58,091	58,698	26,421	27,005	26,849	27,307	27,515
Net property, plant, and equipment	40,150	40,794	40,412	40,783	42,519	15,773	16,409	15,932	16,157	16,585
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	357,114	365,361	365,905	367,799	372,592	171,389	174,666	175,004	174,355	178,913
Total Assets	594,004	606,586	604,918	603,568	617,919	248,157	251,865	251,498	252,930	260,309
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,836	3,380	3,086	2,340	2,997	1,925	1,083	981	729	1,078
b. Other short-term loans, including commercial paper	4,267	4,297	3,534	3,601	2,082	898	913	912	940	110
Trade accounts and trade notes payable	50,749	51,219	51,398	50,032	50,530	10,927	11,181	11,179	10,844	11,591
Income taxes accrued, prior and current years, net of payments	2,166	1,753	1,735	2,367	2,334	1,479	1,108	932	1,728	1,813
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,358	2,967	3,346	2,267	2,648	535	1,166	1,411	925	501
b. Other long-term loans	6,033	5,417	6,410	7,715	8,395	4,641	3,433	4,435	6,171	6,514
All other current liabilities, including excise and sales taxes, and accrued expenses	91,335	93,702	90,917	88,714	92,300	33,148	32,581	32,152	31,659	33,853
Total current liabilities	160,743	162,735	160,425	157,036	161,286	53,553	51,465	52,003	52,997	55,459
Long-term debt, due in more than 1 year:										
a. Loans from banks	53,716	54,365	55,524	55,379	59,450	19,426	18,449	19,573	18,646	19,133
b. Other long-term loans	69,924	74,109	75,503	77,056	79,135	40,188	43,099	43,348	44,255	44,031
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	70,971	73,766	74,017	72,728	76,063	32,967	34,104	35,094	34,606	37,893
Total liabilities	355,355	364,975	365,469	362,198	375,934	146,135	147,117	150,017	150,505	156,517
Capital stock and other capital (less treasury stock)	147,835	146,346	136,022	125,255	122,058	(19,939)	(20,501)	(29,898)	(34,320)	(37,718)
Retained earnings	90,814	95,264	103,427	116,115	119,927	121,961	125,250	131,378	136,745	141,509
Stockholders' equity	238,650	241,611	239,449	241,370	241,985	102,022	104,748	101,480	102,425	103,792
Total Liabilities and Stockholders' Equity	594,004	606,586	604,918	603,568	617,919	248,157	251,865	251,498	252,930	260,309
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	35,997	37,695	38,177	37,950	41,522	7,442	9,325	8,557	9,421	9,352
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	11.94	11.72	11.43	11.09	11.52	8.22	8.35	7.79	8.34	8.56
Trade accounts and trade notes receivable	12.93	12.39	12.49	12.44	12.65	10.23	9.47	9.55	9.41	9.92
Inventories	1.62	1.65	1.65	1.63	1.54	1.05	1.07	1.23	1.17	1.04
Total current assets	33.12	33.04	32.83	32.31	32.82	24.58	24.14	24.08	24.68	24.90
Net property, plant, and equipment	6.76	6.73	6.68	6.76	6.88	6.36	6.51	6.33	6.39	6.37
Short-term debt, including current portion of long-term debt	2.78	2.65	2.71	2.64	2.61	3.22	2.62	3.08	3.47	3.15
Total current liabilities	27.06	26.83	26.52	26.02	26.10	21.58	20.43	20.68	20.95	21.31
Long-term debt	20.81	21.18	21.66	21.94	22.43	24.02	24.44	25.02	24.87	24.27
Total liabilities	59.82	60.17	60.42	60.01	60.84	58.89	58.41	59.65	59.50	60.13
Stockholders' equity	40.18	39.83	39.58	39.99	39.16	41.11	41.59	40.35	40.50	39.87

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 90.0 -- Income Statement For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,765	17,310	18,430	17,747	18,147	10,235	9,616	10,027	9,419	9,833
Depreciation, depletion, and amortization of property, plant, and equipment	248	245	270	283	303	281	294	286	284	293
All other operating costs and expenses	15,854	16,535	17,500	16,470	17,072	10,249	10,190	10,240	9,625	9,836
Income (loss) from operations	663	531	659	995	772	(295)	(868)	(499)	(490)	(296)
Interest expense	190	175	180	182	215	258	297	307	304	331
All other nonoperating income (expense)	140	354	(1,006)	8	124	(168)	200	15	(51)	186
Income (loss) before income taxes	614	710	(526)	820	680	(721)	(964)	(791)	(845)	(442)
Provision for current and deferred domestic income taxes	207	215	101	253	262	242	180	243	177	165
Income (loss) after income taxes	407	495	(627)	568	418	(963)	(1,144)	(1,034)	(1,023)	(607)
Cash dividends charged to retained earnings this quarter	149	98	371	265	479	21	424	56	53	397
Net income retained in business	258	397	(998)	303	(60)	(983)	(1,567)	(1,090)	(1,076)	(1,004)
Retained earnings at beginning of quarter	15,457	16,111	15,450	14,725	14,654	(49,757)	(48,623)	(47,252)	(39,818)	(39,680)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	0	(129)	(6)	120	(41)	(46)	(399)	127	(35)	(30)
Retained earnings at end of quarter	15,715	16,379	14,447	15,149	14,552	(50,786)	(50,589)	(48,214)	(40,928)	(40,714)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.48	1.42	1.47	1.59	1.67	2.75	3.06	2.85	3.01	2.98
All other operating costs and expenses	94.56	95.52	94.95	92.80	94.08	100.14	105.96	102.13	102.19	100.03
Income (loss) from operations	3.96	3.07	3.58	5.60	4.25	(2.88)	(9.02)	(4.98)	(5.20)	(3.01)
Interest expense	1.13	1.01	0.98	1.03	1.19	2.52	3.09	3.06	3.23	3.37
All other nonoperating income (expense)	0.84	2.05	(5.46)	0.04	0.68	(1.64)	2.08	0.15	(0.55)	1.89
Income (loss) before income taxes	3.66	4.10	(2.86)	4.62	3.75	(7.04)	(10.02)	(7.89)	(8.98)	(4.49)
Provision for current and deferred domestic income taxes	1.23	1.24	0.55	1.42	1.44	2.36	1.87	2.42	1.88	1.68
Income (loss) after income taxes	2.43	2.86	(3.40)	3.20	2.31	(9.40)	(11.89)	(10.31)	(10.86)	(6.17)
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	7.03	8.11	(6.19)	9.80	7.92	(10.60)	(15.32)	(12.32)	(13.42)	(7.19)
After income taxes	4.66	5.65	(7.37)	6.78	4.87	(14.16)	(18.18)	(16.10)	(16.23)	(9.89)
Annual rate of profit on total assets:										
Before income taxes	3.17	3.64	(2.73)	4.23	3.50	(4.85)	(6.19)	(5.13)	(5.72)	(2.92)
After income taxes	2.10	2.54	(3.25)	2.92	2.15	(6.47)	(7.34)	(6.70)	(6.92)	(4.01)
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.03	1.00	0.99	1.00	1.01	2.48	2.40	2.40	2.57	2.51
Total cash, U.S. Government and other securities, to total current liabilities	0.30	0.29	0.27	0.29	0.27	1.53	1.49	1.48	1.54	1.52
Total stockholders' equity to total debt	2.81	2.87	2.77	2.55	2.56	1.86	1.45	1.54	1.55	1.39

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 90.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Service Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	6,246	6,336	5,793	6,470	5,789	9,854	10,464	11,550	10,663	11,185
Time deposits in the U.S., including negotiable certificates of deposit	96	48	123	92	119	369	234	153	151	156
Total cash on hand and in U.S. banks	6,342	6,384	5,916	6,562	5,908	10,222	10,698	11,703	10,814	11,341
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,414	1,257	1,077	1,013	921	9,239	9,230	7,639	6,902	6,965
Total cash, U.S. Government and other securities	7,756	7,640	6,993	7,575	6,829	19,462	19,928	19,342	17,716	18,307
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,717	11,050	11,585	11,099	11,334	6,890	7,106	6,863	6,477	6,270
Inventories	1,544	1,629	1,290	1,384	968	2,188	2,163	2,246	2,129	1,843
All other current assets	6,212	5,872	6,073	6,161	6,478	2,921	2,914	3,040	3,246	3,713
Total current assets	26,230	26,192	25,940	26,219	25,609	31,460	32,111	31,490	29,568	30,133
Property, plant, and equipment	8,215	8,206	8,693	9,016	9,273	11,815	11,614	11,404	11,312	11,661
Land and mineral rights	135	141	136	160	155	219	204	183	164	172
Less: Accumulated depreciation, depletion, and amortization	4,777	4,792	4,992	5,227	5,286	5,839	5,594	5,598	5,548	5,374
Net property, plant, and equipment	3,573	3,555	3,837	3,948	4,142	6,195	6,224	5,988	5,929	6,459
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	47,589	48,313	47,318	47,467	48,000	21,852	23,956	24,227	23,639	23,988
Total Assets	77,392	78,059	77,095	77,634	77,751	59,507	62,291	61,705	59,136	60,580
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	330	160	200	165	180	59	379	52	54	46
b. Other short-term loans, including commercial paper	2,000	2,187	2,010	1,974	1,614	79	35	20	10	15
Trade accounts and trade notes payable	6,306	7,173	7,064	6,920	5,844	2,219	2,275	2,287	2,142	2,268
Income taxes accrued, prior and current years, net of payments	80	108	136	157	48	52	93	110	79	87
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	243	264	261	259	763	717	733	720	169	377
b. Other long-term loans	188	188	210	107	135	449	638	465	357	334
All other current liabilities, including excise and sales taxes, and accrued expenses	16,372	16,014	16,375	16,524	16,677	9,116	9,212	9,440	8,682	8,902
Total current liabilities	25,519	26,094	26,256	26,106	25,261	12,689	13,365	13,094	11,493	12,029
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,540	6,385	6,622	7,461	7,469	5,830	5,990	6,059	6,329	6,749
b. Other long-term loans	3,118	3,016	2,966	3,164	3,271	7,454	9,590	9,393	9,347	10,112
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	7,322	7,541	7,211	7,430	7,376	6,345	8,176	7,469	6,758	7,142
Total liabilities	42,499	43,036	43,054	44,161	43,376	32,317	37,121	36,015	33,927	36,033
Capital stock and other capital (less treasury stock)	19,178	18,644	19,594	18,324	19,823	77,976	75,760	73,905	66,137	65,261
Retained earnings	15,715	16,379	14,447	15,149	14,552	(50,786)	(50,589)	(48,214)	(40,928)	(40,714)
Stockholders' equity	34,893	35,023	34,040	33,473	34,375	27,190	25,170	25,690	25,209	24,547
Total Liabilities and Stockholders' Equity	77,392	78,059	77,095	77,634	77,751	59,507	62,291	61,705	59,136	60,580
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	711	97	(315)	112	348	18,771	18,747	18,396	18,075	18,104
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.02	9.79	9.07	9.76	8.78	32.70	31.99	31.35	29.96	30.22
Trade accounts and trade notes receivable	13.85	14.16	15.03	14.30	14.58	11.58	11.41	11.12	10.95	10.35
Inventories	2.00	2.09	1.67	1.78	1.24	3.68	3.47	3.64	3.60	3.04
Total current assets	33.89	33.55	33.65	33.77	32.94	52.87	51.55	51.03	50.00	49.74
Net property, plant, and equipment	4.62	4.55	4.98	5.09	5.33	10.41	9.99	9.71	10.03	10.66
Short-term debt, including current portion of long-term debt	3.57	3.59	3.48	3.23	3.46	2.19	2.86	2.04	1.00	1.27
Total current liabilities	32.97	33.43	34.06	33.63	32.49	21.32	21.46	21.22	19.44	19.86
Long-term debt	12.48	12.04	12.44	13.69	13.81	22.32	25.01	25.04	26.51	27.83
Total liabilities	54.91	55.13	55.85	56.88	55.79	54.31	59.59	58.37	57.37	59.48
Stockholders' equity	45.09	44.87	44.15	43.12	44.21	45.69	40.41	41.63	42.63	40.52

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 91.0 -- Income Statement For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
	(million dollars)				
Net sales, receipts, and operating revenues	41,498	39,620	43,271	41,667	43,707
Depreciation, depletion, and amortization of property, plant, and equipment	944	915	890	879	893
All other operating costs and expenses	37,570	36,055	38,017	37,675	39,444
Income (loss) from operations	2,984	2,650	4,363	3,113	3,370
Interest expense	828	788	843	950	735
All other nonoperating income (expense)	885	358	638	(154)	133
Income (loss) before income taxes	3,041	2,220	4,158	2,009	2,768
Provision for current and deferred domestic income taxes	519	451	1,154	515	426
Income (loss) after income taxes	2,522	1,769	3,003	1,494	2,342
Cash dividends charged to retained earnings this quarter	1,539	585	552	861	853
Net income retained in business	983	1,184	2,451	633	1,489
Retained earnings at beginning of quarter	3,174	2,689	3,767	5,642	4,465
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(232)	351	(402)	(1,125)	(1,375)
Retained earnings at end of quarter	3,924	4,225	5,816	5,150	4,579
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.28	2.31	2.06	2.11	2.04
All other operating costs and expenses	90.53	91.00	87.86	90.42	90.25
Income (loss) from operations	7.19	6.69	10.08	7.47	7.71
Interest expense	2.00	1.99	1.95	2.28	1.68
All other nonoperating income (expense)	2.13	0.90	1.47	(0.37)	0.30
Income (loss) before income taxes	7.33	5.60	9.61	4.82	6.33
Provision for current and deferred domestic income taxes	1.25	1.14	2.67	1.24	0.97
Income (loss) after income taxes	6.08	4.46	6.94	3.59	5.36
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	16.32	11.58	21.26	10.01	13.96
After income taxes	13.53	9.23	15.35	7.45	11.82
Annual rate of profit on total assets:					
Before income taxes	5.82	4.14	7.75	3.76	5.05
After income taxes	4.83	3.30	5.60	2.79	4.27
	(based on succeeding table)				
BALANCE SHEET RATIOS					
Total current assets to total current liabilities	1.13	1.13	1.17	1.16	1.20
Total cash, U.S. Government and other securities, to total current liabilities	0.34	0.31	0.34	0.31	0.35
Total stockholders' equity to total debt	1.64	1.64	1.64	1.70	1.52

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 91.1 -- Balance Sheet For Corporations in All Other NAICS Professional and Technical Service Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	14,271	13,279	14,439	12,634	15,238
Time deposits in the U.S., including negotiable certificates of deposit	1,662	1,432	1,391	1,374	1,432
Total cash on hand and in U.S. banks	15,934	14,711	15,830	14,008	16,670
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,359	7,804	7,388	6,523	7,072
Total cash, U.S. Government and other securities	23,292	22,515	23,218	20,532	23,741
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	33,811	33,139	33,060	33,676	34,706
Inventories	3,299	3,506	3,354	3,353	4,003
All other current assets	17,653	22,177	20,978	19,220	19,805
Total current assets	78,055	81,337	80,611	76,780	82,255
Property, plant, and equipment	33,178	33,626	33,691	34,023	35,088
Land and mineral rights	686	691	714	737	767
Less: Accumulated depreciation, depletion, and amortization	19,254	19,710	19,751	20,010	20,522
Net property, plant, and equipment	14,609	14,608	14,654	14,750	15,333
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	116,284	118,427	119,356	122,338	121,691
Total Assets	208,948	214,371	214,621	213,868	219,279
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,521	1,758	1,852	1,391	1,692
b. Other short-term loans, including commercial paper	1,290	1,162	592	677	343
Trade accounts and trade notes payable	31,298	30,590	30,868	30,125	30,828
Income taxes accrued, prior and current years, net of payments	555	444	556	402	386
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	864	803	955	915	1,007
b. Other long-term loans	755	1,158	1,299	1,079	1,412
All other current liabilities, including excise and sales taxes, and accrued expenses	32,699	35,896	32,950	31,848	32,869
Total current liabilities	68,982	71,811	69,072	66,438	68,537
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,920	23,541	23,271	22,943	26,098
b. Other long-term loans	19,165	18,404	19,797	20,289	21,721
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	24,337	23,946	24,244	23,934	23,651
Total liabilities	134,403	137,702	136,383	133,605	140,008
Capital stock and other capital (less treasury stock)	70,620	72,444	72,422	75,114	74,692
Retained earnings	3,924	4,225	5,816	5,150	4,579
Stockholders' equity	74,545	76,669	78,238	80,263	79,272
Total Liabilities and Stockholders' Equity	208,948	214,371	214,621	213,868	219,279
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,073	9,526	11,539	10,342	13,718
SELECTED BALANCE SHEET RATIOS					
(percent of total assets)					
Total cash, U.S. Government and other securities	11.15	10.50	10.82	9.60	10.83
Trade accounts and trade notes receivable	16.18	15.46	15.40	15.75	15.83
Inventories	1.58	1.64	1.56	1.57	1.83
Total current assets	37.36	37.94	37.56	35.90	37.51
Net property, plant, and equipment	6.99	6.81	6.83	6.90	6.99
Short-term debt, including current portion of long-term debt	2.12	2.28	2.19	1.90	2.03
Total current liabilities	33.01	33.50	32.18	31.07	31.26
Long-term debt	19.66	19.57	20.07	20.21	21.81
Total liabilities	64.32	64.24	63.55	62.47	63.85
Stockholders' equity	35.68	35.76	36.45	37.53	36.15

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

End of Report

U.S. Census Bureau, Quarterly Financial Report, 2012 Quarter 4