

Quarterly Financial Report

for Manufacturing, Mining, Trade,
and Selected Service Industries

2013 Quarter 1

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Introduction

SURVEY DESCRIPTION

The Quarterly Financial Report (QFR) Program publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon a sample survey, the QFR presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing corporations with assets of \$250,000 and over, and corporations in mining, wholesale trade, retail trade, information, and professional and technical services (except legal services) industries, with assets of \$50 million and over. The statistical data are classified by industry and by asset size.

The Federal Trade Commission (FTC) was responsible for the program from its inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971. Authority to conduct the survey was transferred to the U.S. Census Bureau in 1982.

The Commerce Department regularly employs QFR data as an important component in determining corporate profits for the Gross Domestic Product (GDP) and National Income estimates; the Federal Reserve Board uses QFR data to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the FTC utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

Publication schedule. QFR data are scheduled for release approximately 75 days after the end of the first, second, and third-calendar quarters, and approximately 95 days after the end of the fourth-calendar quarter. The schedule of release dates for calendar year 2013 is as follows:

QFR Quarter	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
Fourth 2012	March 25, 2013	March 25, 2013
First 2013	June 10, 2013	June 17, 2013
Second 2013	September 9, 2013	September 16, 2013
Third 2013	December 9, 2013	December 16, 2013

The QFR publishes information on the most recently closed quarter for corporations in manufacturing, mining, wholesale trade, information, and professional and technical services (except legal services) industries, and the preceding quarter's data for retail trade corporations, except in the fourth quarter when the 95-day publication lag permits synchronized presentation.

The following table shows how a corporation's fiscal quarter relates to QFR quarters:

QFR Quarter	Month corporation's fiscal quarter ends	
	Manufacturing; mining; wholesale trade; information; and professional and technical services (except legal services) industries	Retail trade
First	January, February, or March	February, March, or April
Second	April, May, or June	May, June, or July
Third	July, August, or September	August, September, or October
Fourth	October, November, or December	November, December, or January

Data revisions. Revisions to QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities, restructuring of operations, economic changes, or additional information and/or corrections submitted by respondents subsequent to last quarter's publication. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data.

Consolidation rules. Reporting companies have been instructed to fully consolidate the domestic operations of every company, corporate (including 1120S corporations) and noncorporate, which are taxable under the U.S. Internal Revenue Code and are owned more than 50 percent by the reporting company and its majority-owned subsidiaries. This includes every majority-owned domestic company located within the United States that manufactures, mines, or conducts other business activities with the following exceptions: foreign entities (either corporate or noncorporate), foreign branch operations, and domestic companies primarily engaged in foreign operations (plants or work forces are located in foreign countries). Subsidiaries created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic companies primarily engaged in banking, finance, or insurance as defined in the North American Industry Classification System (NAICS) Sector 52. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic for this report.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Manufacturing corporations with assets less than \$50 million report their dividend income or equity income (loss) with other nonoperating income (expense). Corporations with assets of \$50 million and over report their dividend income or equity income (loss) separately.

How corporations are classified and tabulated. The industry combinations used in the QFR are defined in accordance with the descriptions provided in the *North American Industry Classification System, United States, 2012* manual. Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the NAICS sector accounting for more gross receipts than any other NAICS sector. To be in-scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) the NAICS Manufacturing sector; Mining sector; Wholesale Trade sector; Retail Trade sector; Information sector; or Professional and Technical Services sector, than by any other NAICS sector. After a corporation is assigned to a sector, it is further classified by the 3-digit NAICS subsector accounting for more gross receipts than any other 3-digit subsector within the sector. In certain cases, corporations are further classified into 4-digit industry groups. QFR data are published for these subsectors and industry groups, except when statistical criteria are not satisfied. In those cases, sectors or subsectors are combined, such as Leather Product Manufacturing and Apparel Manufacturing.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 20 percent of its gross receipts from wholesale trade, 25 percent each from mining and retail trade, and 30 percent from manufacturing, it would be classified in the manufacturing sector. Furthermore, if the 30 percent of manufacturing activity was conducted in two subsectors, 10 percent in one and 20 percent in the other, the activities of the corporation as a whole would be classified in the subsector accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. This classification is reviewed periodically and changed as needed for as long as the corporation remains in the sample. Manufacturing corporations are tabulated according to their total assets reported for that quarter. Mining; wholesale trade; retail trade; information; and professional and technical services corporations are tabulated according to their total assets at the time of sample selection.

DATA ANALYSIS

Financial operating ratios. Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest method is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio-formatted income statement and selected balance sheet ratios are expressed as percents of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- **Annual rate of profit on stockholders' equity at end of period.** This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. This ratio measures the rate of return that accrues to stockholders on their investment.
- **Annual rate of profit on total assets.** This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- **Total current assets to total current liabilities.** This ratio is obtained by dividing total current assets by total current liabilities. This ratio measures the ability to discharge current maturing obligations from existing current assets.
- **Total cash and U.S. Government and other securities to total current liabilities.** This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. This ratio measures the ability to discharge current liabilities from liquid assets.
- **Total stockholders' equity to total debt.** This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than one year. This ratio indicates the extent of leverage financing used.

Comparisons with other statistics. QFR estimates will not necessarily agree with other financial and industrial statistics, whether based upon a sample or complete canvass. For example:

- The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- Each corporation who elect to file Form 1120 with the IRS and is in scope of the QFR is classified in one of 46 QFR subsectors or industry groups and has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. To redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the noncertainty sample is replaced each quarter. The QFR estimates may, therefore, differ significantly from estimates based upon reports for identical groups of corporations.
- The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the Internal Revenue Service (IRS); for example, in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations that are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years that are not necessarily identical from corporation to corporation.

Time series discontinuities. Because of various changes to the QFR program over the years, discontinuities that affect its use as a time series for tracking economic change have been introduced. The most significant ones follow:

- **Accounting rules changes.** When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries that were taxable under the U.S. Internal Revenue Code and that were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations that did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data. To study these issues and develop solutions, an interagency task force composed of user agency representatives was created. This task force proposed new consolidation rules to maximize coverage and minimize the impact of foreign operations on QFR statistics. These new consolidation rules were put into effect in the fourth quarter of 1973 (see Consolidation rules paragraphs above). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously

excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries, significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the addition of the separate line on equity, this adjustment is not made.

Equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes (NIBT) through the nonoperating income line. A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
 - There was a net decrease in NIBT apparently due to two major effects: 1) Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment; and 2) If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
 - The net effect of the rule changes on net income after taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) on nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
 - Noncurrent assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Since foreign activity is not fully consolidated, investments in these subsidiaries are included in noncurrent assets.
- **Industry classification system changes.** The fourth quarter of 2001 reflects the conversion of the QFR to the North American Industry Classification System (NAICS) from the Standard Industrial Classification (SIC) system. With NAICS, there were major changes in how industries are defined requiring the movement of many corporations to different industry categories. The most notable changes were: moving publishing activities from manufacturing to the information sector; moving logging to the agriculture, forestry, fishing, and hunting sector; moving eating and drinking places from retail trade to the accommodation and food services sector; redistributing instruments and related products to several new or redefined manufacturing sectors; and creating the NAICS computer and electronic products manufacturing sector. Data for the fourth quarter of 2000 through the third quarter of 2001 were restated on the new NAICS basis.
 - **Sample design changes.** The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943 and was used to produce estimates for 1947 to 1951. A second sample was drawn from income tax returns for the taxable year 1949 and was used to produce data for 1951 to 1956. Since then, samples are drawn annually from income tax returns to produce

data. Each sample through fourth quarter 1982 was supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration (SSA). Subsequent to that quarter the QFR lost its authority to obtain the SSA data.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (those with assets less than \$250,000) and all newly incorporated manufacturers were estimated using multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations was redefined to exclude these strata. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale trade, and retail trade estimates was raised to \$50 million at the time of sample selection. These latter changes to the sample rules were effected to reduce reporting burden on small companies and to meet changing budget restraints.

Effective with the fourth quarter 2001 report, cooperatives were defined out-of-scope of the QFR program. These firms, which are primarily in the manufacturing and wholesale trade food sectors, file 990-C Farmers' Cooperative Association tax returns with the IRS. Also, even though many are incorporated, they have tax exempt status with the IRS.

Beginning with the fourth quarter 2009, corporations with \$50 million or more in total assets and classified in Sector 51- Information, and Sector 54- Professional and Technical Services (except Legal Services, Industry Group 5411), were defined as in-scope of the QFR program. The aggregated data for these sectors were first released in the fourth quarter 2010 data release, when five quarters of data were available.

- **Questionnaire changes.** In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted an abbreviated form for surveyed corporations with total assets of less than \$50 million. Corporations with higher asset values continued to submit the long form, which has been in use since 1974. To accomplish the sample size reduction, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995 (see Survey Methodology section below). The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes were reflected beginning in the fourth quarter of 1981.

Beginning with the first quarter of 1998, the long and short survey forms were updated to conform with changes in accounting principles and to provide more meaningful data to users. The new format provided for reporting of interest expense, bonds and debentures, and more detailed information on significant economic events, such as asset sales and disposal of business segments. NIBT and NIAT were redefined to include minority stockholders' interest. In some instances, old data items were not fully comparable with the new format; however, where possible, prior quarter data were restated in the new format.

Tables for converting long format data items to short format data items are located on pages xxii and xxiii. Note that data tables presenting total estimates by NAICS sector, subsector, and industry group are published on the short-form basis; therefore, the more detailed long form data submitted by larger corporations (those with assets of \$50 million and over) are collapsed in these tables.

Corporations filing the short form, report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of all other nonoperating income (expense). Although this treatment will introduce elements of foreign earnings (losses) into income (or loss) before income taxes, the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table, this data item is collapsed for total estimation into all other nonoperating income (expense).

However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved through subtraction.

- **Imputation methodology changes:** Beginning with the fourth quarter 2010 publication, a new imputation methodology was implemented to account for nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. Estimates for the prior four quarters (fourth quarter 2009 through third quarter 2010) were restated using this new methodology in order to provide comparability. For more information, see the Survey Methodology section below.

SURVEY METHODOLOGY

Sampling frame. The QFR target population consists of all corporations engaged primarily in manufacturing with total assets of \$250,000 and over, and all corporations engaged primarily in mining; wholesale trade; retail trade; information; or professional and technical services (except legal services) industries with total assets of \$50 million and over. The QFR sampling frame is developed from a file received annually from the IRS. This file contains select information for corporations who elect to file Form 1120 with the IRS. Once this file is received, the QFR examines the information and assigns an initial NAICS industry code to each corporation. Then this file is stratified based on the NAICS code, size of total assets and size of receipts.

Nearly all corporations whose operations are within scope of the QFR and have total assets of \$250 million and over are included in the sample with certainty and are canvassed every quarter. In addition, receipts cut-off values are determined on an industry basis. If a corporation has receipts at or above the receipts cut-off value for their industry, that corporation is included in the sample with certainty and is canvassed every quarter. When a new sample is selected, all new certainty cases are canvassed starting in the fourth quarter. Note that all certainty cases from the prior years' samples will remain active in the QFR survey if they still meet the in-scope criteria.

Sample selection. Simple random samples are selected from the eligible noncertainty units in the remaining industry-by-size strata. The sample in each cell is divided systematically into four panels that are introduced over the next year. Each noncertainty panel is in the survey for eight successive quarters. Each quarter, one noncertainty panel is rotated out and a new panel is rotated into the sample. This means that the noncertainty sample for adjacent quarters is seven-eighths identical, and is one half identical for quarters ending one year apart. This panel rotation scheme also means that panels from up to three different sample frames could be active in the QFR survey. Panels from the most recent sample are introduced into the QFR survey starting in the fourth quarter, with the remaining three panels being introduced, one at a time, into the sample in each succeeding quarter (i.e., quarters one, two, and three). Then this process starts over again with the new sample selected in the following year.

See *Table N – Composition of the Sample*, in the Summary Data Tables section of the current QFR publication (available at <http://www.census.gov/econ/qfr/index.html>) for the number of active corporations in the sample by NAICS sector and asset size for the current quarter.

As a result of the Paperwork Reduction Act of 1995, QFR sample units are subject to time-in / time-out constraints. If a sampled company has less than \$50 million in total assets and has been in the survey for eight quarters, that company is not eligible for selection again for the next ten years. If a company has total assets between \$50 million and \$250 million and has been in the survey for eight quarters, it is not eligible for selection again for the next two years. Because of the time-in / time-out constraints, it is necessary to evaluate the frame to ensure there are enough eligible units for the four panels of the current sample to be selected, and that there will remain enough units on the frame that will be eligible for selection in subsequent years. If there are too few units, the optimal sample size for the current year is reduced to allow enough units for future years' selections. This adjustment to the optimal sample size results in increased variance for these strata.

Sample maintenance. The file received from the IRS to create the QFR frame does not contain all corporate tax returns. This is due to several factors, including but not limited to, corporations filing late tax returns, mergers and acquisitions, spinoffs, corporate restructuring, etc. In an attempt to keep the coverage of certainty corporations as complete as possible, the QFR staff reviews current corporate news releases and public records to identify any potential additions and changes to the QFR target population. Corporations thus identified and thought to meet the QFR in-scope criteria are contacted to verify their in-scope status. Once verified, they will be included in the survey with certainty for the remainder of the year.

Nonresponse. Beginning with the fourth quarter 2010, the QFR implemented a new methodology to account for companies that are active in the sample but who do not respond to the questionnaire. Prior to fourth quarter of 2010, nonrespondent noncertainty sample companies were accounted for by adjusting the weight of the respondent companies. At the same time, certainty companies were imputed. The new methodology imputes data for all nonresponding companies using statistical procedures that utilize previously reported data (if available) and data from current respondents of similar asset size and industry classification. The new imputation methodology will, on average, produce more accurate data estimates and better reflect current financial standing.

Estimation. The QFR uses a variable weight estimator. This estimator takes into account the panel rotation scheme described above as well as the sample maintenance techniques employed to keep the industry classification and company structure for active sample cases as up-to-date as possible. Data for those cases that are active in the sample but do not respond to the questionnaire are imputed (see Nonresponse paragraph above).

The estimates are calculated as follows:

$$\begin{aligned}\hat{X}_{kit} &= \left[\frac{(4 - b_{kit}) \hat{N}_{kit}^{(-2)} + \frac{4}{q_{kit}} \hat{N}_{kit}^{(-1)} + \frac{b_{kit}}{q_{kit}} \hat{N}_{kit}^{(0)}}{n_{kit}^{(-2)} + n_{kit}^{(-1)} + n_{kit}^{(0)}} \right] * \left[\sum_{h \in ki} \sum_{j \in hki} I_{jhki} x_{jhki} \right] \\ &= \left[\frac{\hat{N}_{kit}}{n_{kit}} \right] * [x_{kit}] \\ &= [\hat{W}_{kit}] * x_{kit}\end{aligned}$$

where:

$\hat{N}_{kit}^{(0)}$, $\hat{N}_{kit}^{(-1)}$, and $\hat{N}_{kit}^{(-2)}$, are the estimated population sizes in enumerated industry k and asset class i at time t for the sample from the current year frame (0), sample from prior year's frame (-1), and sample from prior prior year's frame (-2);

$n_{kit}^{(0)}$, $n_{kit}^{(-1)}$, and $n_{kit}^{(-2)}$ are the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t from the (up to) three eligible sample frame years;

q_{kit} is the total number of active panels in enumerated industry k and asset class i at time t (usually 8);

b_{kit} is the number of active panels in the sample from the current year frame in enumerated industry k and asset class i at time t (usually 1 in fourth quarter, 2 in first quarter, 3 in second quarter, and 4 in third quarter);

I_{jhki} is an indicator variable (either 1 or 0) indicating that company j was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

x_{jhki} is the reported or imputed data value for company j which was sampled in sampling industry h and enumerated in industry k and asset class i at time t ;

\hat{N}_{kit} is the estimated population size in enumerated industry k and asset class i at time t ;

n_{kit} is the number of sampled cases in currently-active panels in enumerated industry k and asset class i at time t ;

x_{kit} is the sum of reported and imputed data for cases in enumerated industry k and asset class i at time t ; and

\hat{W}_{kit} is the variable weight for enumerated industry k and asset class i at time t .

Note: Imputation for nonrespondent cases is performed for current quarter processing only. If an originally imputed case reports data for the current quarter after the initial publication, that case's reported data will be included in revisions to that quarter's data in the next scheduled publication; however, the original imputed data for the remaining nonresponding cases for that quarter will not be reimputed.

Sampling error. The sample used in this survey is one of many possible samples that could have been selected using the sampling methodology described earlier. Each of these possible samples would likely yield different results. These samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error (SE), which can be estimated from any one sample. The standard error is defined as the square root of the variance. The relative standard error (RSE) of an estimate is the standard error of the estimate divided by the estimate, and is usually expressed as a percent. It provides a measure of the variation of the data relative to the estimate being made. Note that measures of sampling variability, such as the standard error and relative standard error, are estimated from the sample and are also subject to sampling variability. *Table O – Sampling Variability*, in the Summary Data Tables section of the current QFR publication, gives the estimates of the relative standard error in percent for the estimates of net sales, depreciation, inventories, and total assets, and the estimates of standard error for income before income taxes.

Beginning with the third quarter 2006 publication, the methodology for calculating the sample variance changed. Prior methodology used a design-based approach, whereas the new methodology uses a model-based approach. This new approach provides a better estimate of sample variance in strata with few sample cases, and also reflects some of the variability due to our methods used to account for nonresponding companies. The relative standard errors presented in *Table O – Sampling Variability*, mentioned above, can be used to derive the standard error of the estimate. The standard error can be used to derive interval estimates with prescribed levels of confidence that the interval includes the average results of all samples:

- Intervals defined by one standard error above and below the sample estimate will contain the true value approximately 68 percent of the time.
- Intervals defined by 1.6 standard errors above and below the sample estimate will contain the true value approximately 90 percent of the time.
- Intervals defined by two standard errors above and below the sample estimate will contain the true value approximately 95 percent of the time.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in *Table 1.0 – Income Statement For Corporations in the NAICS Manufacturing Sector*, in the Financial Data Tables section of the current QFR publication, is \$525,000 million for a particular quarter and that the relative standard error for this estimate, as given in *Table O – Sampling Variability*, in the Summary Data Tables section, is 0.2 percent. Then the SE is calculated as:

$$\begin{aligned}
 SE(\hat{X}_{\text{kit}}) &= \left[\frac{RSE(\hat{X}_{\text{kit}})}{100} \right] * \hat{X}_{\text{kit}} \\
 &= \left[\frac{.2}{100} \right] * \$525,000 \text{ million} \\
 &= \$1,050 \text{ million}
 \end{aligned}$$

Therefore, a 90-percent confidence interval is:

$$\begin{aligned}
 & \$525,000 \text{ million} \pm 1.6 (\$1,050 \text{ million}) \\
 & = \$525,000 \pm \$1,680 \text{ million,} \\
 & \text{or } \$523,320 \text{ million to } \$526,680 \text{ million.}
 \end{aligned}$$

If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 90 percent of the intervals would contain the figure obtained from a complete enumeration.

Nonsampling error. The relative standard error estimates sampling variation, but does not measure all errors in the data. Nonsampling errors can be attributed to many possible sources:

- Coverage error, such as failure to accurately represent all population units in the sample, or the inability to obtain information about all sample cases;
- Response errors, possibly due to definitional difficulties or misreporting;
- Mistakes in recording or coding the data obtained;
- Other errors of coverage, collection, nonresponse, response, processing, or imputing for missing or inconsistent data.

These nonsampling errors also occur in complete censuses. Although no direct measures of these errors have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data to minimize their influence.

Data Quality Indicators. The QFR produces two indicators of data quality: the Unit Response Rate (URR) and the Total Quantity Response Rate (TQRR). The URR is defined as the percentage of sampled units (unweighted) that responded to the current quarter's survey. In determining the URR, a unit is classified as a respondent if it provided adequate information for key QFR data items. The TQRR is defined as the weighted estimated total of a key QFR data item that is either reported by a survey unit or acquired from some other information source (such as a publically available quarterly or annual report) and that is determined to be equivalent in quality to reported data. The TQRR is calculated for the QFR data items net sales, depreciation, income before income taxes, and total assets. The imputation rate, or the percentage of the weighted estimated total of a key QFR data item that is imputed for nonresponding units, is calculated as 100% minus TQRR. The current quarter Unit Response Rates and Total Quantity Response Rates are published in the QFR press releases available at <http://www.census.gov/econ/qfr>.

Adjustment for seasonal variation. The QFR seasonally adjusts net sales and net income after taxes for all manufacturing, all durable manufacturing, and all nondurable manufacturing; and net sales for all retail trade, using the X-13 ARIMA-SEATS¹ program.

Seasonal adjustment is the process of estimating and removing the seasonal elements in a data series. This adjustment eliminates the seasonal trend present in the series and reveals non-seasonal features and trends. The precision of the adjustment is dependent upon economic conditions and various other elements that introduce significant changes to seasonal patterns. A more stable climate will result in a more precise adjustment, while volatility can reduce precision, especially in the short-term.

Seasonally adjusted data are published in the QFR press releases available at <http://www.census.gov/econ/qfr>. The releases provide seasonally adjusted estimates for the current quarter, all previously published quarters in the current calendar year, and for eleven prior calendar years. All prior seasonally adjusted data are updated each quarter based on the most recent data and seasonal factors.

The seasonal adjustment models are periodically reviewed and updated to account for recent changes in seasonal trends. For more information about seasonal adjustment as it related to QFR, contact the Financial Reports Branch at 301-763-6600 or csd.qfr@census.gov.

¹ X-13ARIMA-SEATS is an updated version of the Census Bureau's X-12-ARIMA software. More information about X-13ARIMA-SEATS is available at <http://www.census.gov/srd/www/x13as/>.

CONVERSION TABLE FOR INCOME STATEMENT LONG TO SHORT FORMAT

LONG FORMAT

Net sales, receipts, and operating revenues	[1]	
Depreciation, depletion, and amortization of property, plant, and equipment	[2]	
All other operating costs and expenses	[3]	
Income (loss) from operations		
Interest expense	[4]	
Dividend income	[5]	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	[5]	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	[5]	
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[5]	
Income (loss) before income taxes		
Provision for current and deferred domestic income taxes:		
a. Federal	[6]	
b. Other	[6]	
Income (loss) after income taxes		
Extraordinary gains (losses), net of taxes	[9]	
Cumulative effect of accounting changes, net of taxes	[9]	
Net income (loss) for quarter		
Cash dividends charged to retained earnings this quarter	[7]	
Net income retained in business		
Retained earnings at beginning of quarter	[8]	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[9]	
Retained earnings at end of quarter		

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues	
Depreciation, depletion, and amortization of property, plant, and equipment	
All other operating costs and expenses	
Income (loss) from operations	
Interest expense	
Dividend income	
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	
Income (loss) before income taxes	
Provision for current and deferred domestic income taxes	
Income (loss) after income taxes	
OPERATING RATIOS (see explanatory notes)	
Annual rate of profit on stockholders' equity at end of period:	
Before income taxes	
After income taxes	
Annual rate of profit on total assets:	
Before income taxes	
After income taxes	

SHORT FORMAT

[1] Net sales, receipts, and operating revenues	
Depreciation, depletion, and amortization of property, plant, and equipment	
[2] All other operating costs and expenses	
[3] Income (loss) from operations	
[4] Interest expense	
[5] All other nonoperating income (expense)	
[5] Income (loss) before income taxes	
[6] Provision for current and deferred domestic income taxes	
[6] Income (loss) after income taxes	
[7] Cash dividends charged to retained earnings this quarter	
[7] Net income retained in business	
[8] Retained earnings at beginning of quarter	
[9] Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	
[9] Retained earnings at end of quarter	

INCOME STATEMENT IN RATIO FORMAT

Net sales, receipts, and operating revenues	
Depreciation, depletion, and amortization of property, plant, and equipment	
All other operating costs and expenses	
Income (loss) from operations	
Interest expense	
All other nonoperating income (expense)	
Income (loss) before income taxes	
Provision for current and deferred domestic income taxes	
Income (loss) after income taxes	
OPERATING RATIOS (see explanatory notes)	
Annual rate of profit on stockholders' equity at end of period:	
Before income taxes	
After income taxes	
Annual rate of profit on total assets:	
Before income taxes	
After income taxes	

BALANCE SHEET RATIOS (based on succeeding table)

Total current assets to total current liabilities	
Total cash, U.S. Government and other securities, to total current liabilities.....	
Total stockholders' equity to total debt	

CONVERSION TABLE FOR BALANCE SHEET LONG TO SHORT FORMAT

LONG FORMAT

SHORT FORMAT

ASSETS			ASSETS
Cash and demand deposits in the U.S.	[1]	[1]	Cash and demand deposits in the U.S.
Time deposits in the U.S., including negotiable certificates of deposit	[2]	[2]	Time deposits in the U.S., including negotiable certificates of deposit
Cash and deposits outside the U.S.	[3]		
Total cash on hand and in banks			Total cash on hand and in U.S. banks
U.S. Treasury and Federal agency securities:		[3]	Other short-term financial investments, including marketable and government securities, commercial paper, etc.
a. Subject to agreements to sell	[3]		Total cash, U.S. Government and other securities
b. Other, due in 1 year or less	[3]		Trade accounts and trade notes receivable (less allowance for doubtful accounts)
Commercial and finance company paper of U.S. issuers	[3]	[4]	Inventories
State and local government securities, due in 1 year or less	[3]	[5]	All other current assets
Foreign securities, due in 1 year or less	[3]	[6]	Total current assets
Other short-term financial investments	[3]		Property, plant, and equipment
Total cash, U.S. Government and other securities			Land and mineral rights
Trade receivables from the U.S. Government	[4]	[7]	Less: Accumulated depreciation, depletion, and amortization
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	[4]	[8]	Net property, plant, and equipment
Total receivables		[9]	All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.
Inventories	[5]	[10]	Total Assets
All other current assets	[6]		LIABILITIES AND STOCKHOLDERS' EQUITY
Total current assets			Short-term debt, original maturity of 1 year or less:
Property, plant, and equipment	[7]	[11]	a. Loans from banks
Land and mineral rights	[8]	[12]	b. Other short-term loans, including commercial paper
Less: Accumulated depreciation, depletion, and amortization	[9]	[13]	Trade accounts and trade notes payable
Net property, plant, and equipment		[14]	Income taxes accrued, prior and current years, net of payments
U.S. Treasury and Federal agency securities, due in more than 1 year	[10]		Current portion of long-term debt, due in 1 year or less:
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	[10]	[15]	a. Loans from banks
Total Assets		[16]	b. Other long-term loans
LIABILITIES AND STOCKHOLDERS' EQUITY		[17]	All other current liabilities, including excise and sales taxes, and accrued expenses
Short-term debt, original maturity of 1 year or less:			Total current liabilities
a. Loans from banks	[11]		Long-term debt, due in more than 1 year:
b. Commercial paper	[12]	[18]	a. Loans from banks
c. Other short-term loans	[12]	[19]	b. Other long-term loans
Advances and prepayments by the U.S. Government	[17]		All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations
Trade accounts and trade notes payable	[13]	[20]	Total liabilities
Income taxes accrued, prior and current years, net of payments:			Capital stock and other capital (less treasury stock)
a. Federal	[14]	[21]	Retained earnings
b. Other	[14]	[22]	Stockholders' equity
Current portion of long-term debt, due in 1 year or less:			Total Liabilities and Stockholders' Equity
a. Loans from banks	[15]		NET WORKING CAPITAL
b. Bonds and debentures	[16]		Excess of total current assets over total current liabilities
c. Other long-term loans	[16]		SELECTED BALANCE SHEET RATIOS
All other current liabilities, including excise and sales taxes, and accrued expenses	[17]		Total cash, U.S. Government and other securities
Total current liabilities			Trade accounts and trade notes receivable
Long-term debt, due in more than 1 year:			Inventories
a. Loans from banks	[18]		Total current assets
b. Bonds and debentures	[19]		Net property, plant, and equipment
c. Other long-term loans	[19]		Short-term debt, including current portion of long-term debt
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	[20]		Total current liabilities
Total liabilities			Long-term debt
Capital stock and other capital	[21]		Total liabilities
Retained earnings	[22]		Stockholders' equity
Cumulative foreign currency translation adjustment	[21]		
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	[21]		
Less: Treasury stock at cost	[21]		
Stockholders' equity			
Total Liabilities and Stockholders' Equity			
NET WORKING CAPITAL			
Excess of total current assets over total current liabilities			

SUMMARY DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table A -- Rates of Change in Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Sales				
	1Q 2012	4Q 2012	1Q 2013	Rate of change	
				1Q 2012 to 1Q 2013	4Q 2012 to 1Q 2013
	(million dollars)			(percent)	
All manufacturing ¹	1,648,177	1,676,637	1,634,000	-1	-3
All nondurable manufacturing	893,182	890,935	877,596	-2	-1
Food	160,448	174,287	161,675	⁴	-7
Beverage and tobacco products	39,881	44,425	41,605	+4	-6
Textile mills and textile product mills	9,477	9,372	9,475	⁴	⁴
Apparel and leather products	22,011	23,437	21,399	⁴	-9
Paper	31,434	32,059	31,208	⁴	-3
Printing and related support activities	16,459	16,935	15,590	⁴	-8
Petroleum and coal products	352,754	340,398	338,706	-4	0
Chemicals	214,780	204,627	212,589	-1	+4
Basic chemicals, resins, and synthetics ²	74,475	65,568	72,484	-3	+11
Pharmaceuticals and medicines ²	82,657	83,549	81,357	-2	-3
All other chemicals ²	57,649	55,510	58,748	+2	+6
Plastics and rubber products	45,938	45,394	45,351	⁴	⁴
All durable manufacturing	754,995	785,702	756,404	⁴	-4
Wood products	15,898	18,155	19,226	+21	+6
Nonmetallic mineral products	20,958	24,984	21,847	⁴	-13
Primary metals	63,401	56,173	58,229	-8	+4
Iron, steel, and ferroalloys ²	34,173	29,057	30,112	-12	+4
Nonferrous metals ²	23,705	21,701	22,128	-7	⁴
Foundries ²	5,523	5,415	5,989	⁴	⁴
Fabricated metal products	72,105	72,039	70,113	-3	-3
Machinery	102,517	108,450	103,357	⁴	-5
Computer and electronic products	145,437	155,049	142,553	⁴	-8
Computer and peripheral equipment ²	46,433	54,612	46,535	⁴	-15
Communications equipment ²	32,482	31,456	29,870	-8	-5
All other electronic products ²	66,522	68,981	66,149	⁴	-4
Electrical equipment, appliances, and components	44,283	44,141	43,189	⁴	-2
Transportation equipment	238,435	249,850	241,514	⁴	-3
Motor vehicles and parts ²	157,537	162,292	161,331	+2	-1
Aerospace products and parts ²	65,113	70,634	63,817	-2	-10
Furniture and related products	14,208	15,932	15,895	⁴	⁴
Miscellaneous manufacturing	37,754	40,929	40,480	⁴	⁴
All mining ¹	69,771	81,187	78,202	+12	-4
All wholesale trade ¹	536,481	578,120	556,778	+4	-4
All retail trade ^{1,3}	589,462	642,465	NA	NA	NA
All information ¹	234,886	254,429	246,675	+5	-3
All professional and technical services (except legal services) ¹	105,118	114,333	108,274	+3	-5

¹ Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.

² Included in subsector above.

³ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.

⁴ Sampling variability precludes characterizing change.

Table B -- Rates of Change in Profits Before Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹				
	1Q 2012	4Q 2012	1Q 2013	Rate of change	
				1Q 2012 to 1Q 2013	4Q 2012 to 1Q 2013
	(million dollars)			(percent)	
All manufacturing ²	180,600	128,937	182,438	+1	+41
All nondurable manufacturing	94,566	86,038	98,782	+4	+15
Food	8,494	9,560	9,777	+15	+2
Beverage and tobacco products	10,271	9,047	9,880	-4	+9
Textile mills and textile product mills	357	394	378	⁵	-4
Apparel and leather products	2,234	2,158	2,781	+24	+29
Paper	1,674	1,572	1,833	+9	+17
Printing and related support activities	916	(317)	681	-26	⁶
Petroleum and coal products	28,755	27,800	29,597	+3	+6
Chemicals	39,061	32,292	40,335	+3	+25
Basic chemicals, resins, and synthetics ³	7,285	88	8,750	+20	+9862
Pharmaceuticals and medicines ³	22,527	22,086	18,655	-17	-16
All other chemicals ³	9,249	10,118	12,929	+40	+28
Plastics and rubber products	2,803	3,532	3,519	+26	⁵
All durable manufacturing	86,034	42,899	83,656	-3	+95
Wood products	374	905	1,293	+246	+43
Nonmetallic mineral products	(783)	(362)	(246)	+69	+32
Primary metals	4,924	3,558	3,910	-21	+10
Iron, steel, and ferroalloys ³	1,511	199	692	-54	+249
Nonferrous metals ³	2,604	2,696	2,347	-10	-13
Foundries ³	809	663	870	⁵	+31
Fabricated metal products	7,019	6,077	6,789	-3	+12
Machinery	12,265	9,120	9,160	-25	⁵
Computer and electronic products	35,501	28,798	33,040	-7	+15
Computer and peripheral equipment ³	19,593	13,102	16,308	-17	+24
Communications equipment ³	5,194	6,744	5,656	+9	-16
All other electronic products ³	10,714	8,953	11,076	+3	+24
Electrical equipment, appliances, and components	5,369	6,886	6,197	+15	-10
Transportation equipment	16,438	(18,647)	18,455	+12	⁶
Motor vehicles and parts ³	8,802	(24,806)	9,469	+8	⁶
Aerospace products and parts ³	5,900	7,370	7,232	+23	-2
Furniture and related products	581	615	436	-25	-29
Miscellaneous manufacturing	4,346	5,948	4,623	⁵	-22
All mining ²	14,708	(739)	9,241	-37	⁶
All wholesale trade ²	12,849	10,339	14,068	+9	+36
All retail trade ^{2,4}	24,584	33,633	NA	NA	NA
All information ²	35,668	18,122	45,590	+28	+152
All professional and technical services (except legal services) ²	7,219	12,388	6,821	-6	-45

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table C -- Rates of Change in Profits After Taxes

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income after income taxes ¹				
	1Q 2012	4Q 2012	1Q 2013	Rate of change	
				1Q 2012 to 1Q 2013	4Q 2012 to 1Q 2013
	(million dollars)			(percent)	
All manufacturing ²	144,692	124,261	151,169	+4	+22
All nondurable manufacturing	76,222	69,548	82,708	+9	+19
Food	6,654	7,568	8,148	+22	+8
Beverage and tobacco products	7,725	7,183	7,704	⁵	+7
Textile mills and textile product mills	293	337	295	⁵	-12
Apparel and leather products	1,745	1,754	2,155	+23	+23
Paper	1,144	1,176	1,933	+69	+64
Printing and related support activities	847	(476)	594	-30	⁶
Petroleum and coal products	24,138	22,482	25,306	+5	+13
Chemicals	31,472	26,377	33,483	+6	+27
Basic chemicals, resins, and synthetics ³	5,787	169	7,019	+21	+4059
Pharmaceuticals and medicines ³	18,821	17,677	15,462	-18	-13
All other chemicals ³	6,864	8,531	11,002	+60	+29
Plastics and rubber products	2,204	3,147	3,089	+40	-2
All durable manufacturing	68,470	54,713	68,461	⁵	+25
Wood products	301	677	979	+225	+44
Nonmetallic mineral products	(741)	(299)	(201)	+73	+33
Primary metals	3,961	2,536	3,337	-16	+32
Iron, steel, and ferroalloys ³	1,042	(1)	557	-47	⁶
Nonferrous metals ³	2,282	2,051	2,095	-8	+2
Foundries ³	638	486	686	⁵	+41
Fabricated metal products	5,967	4,432	5,872	⁵	+33
Machinery	9,559	6,860	7,169	-25	+5
Computer and electronic products	27,701	20,589	26,793	-3	+30
Computer and peripheral equipment ³	15,212	8,206	12,823	-16	+56
Communications equipment ³	4,165	5,439	5,343	+28	-2
All other electronic products ³	8,324	6,943	8,627	+4	+24
Electrical equipment, appliances, and components	4,670	5,964	5,365	+15	-10
Transportation equipment	12,698	8,234	14,870	+17	+81
Motor vehicles and parts ³	7,127	5,293	7,867	+10	+49
Aerospace products and parts ³	4,309	4,613	5,748	+33	+25
Furniture and related products	534	566	423	-21	-25
Miscellaneous manufacturing	3,820	5,154	3,855	⁵	-25
All mining ²	11,838	(1,497)	7,605	-36	⁶
All wholesale trade ²	6,971	7,251	11,025	+58	+52
All retail trade ^{2,4}	15,768	23,403	NA	NA	NA
All information ²	26,222	17,015	36,619	+40	+115
All professional and technical services (except legal services) ²	5,569	10,112	5,573	⁵	-45

¹ Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.⁵ Sampling variability precludes characterizing change.⁶ Change from gain to loss or vice versa.

Table D -- Profits per Dollar of Sales

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(cents)					(cents)				
All manufacturing ²	11.0	11.6	10.3	7.7	11.2	8.8	9.4	8.3	7.4	9.3
All nondurable manufacturing	10.6	11.3	10.4	9.7	11.3	8.5	9.3	8.5	7.8	9.4
Food	5.3	5.3	6.0	5.5	6.1	4.2	4.2	4.7	4.3	5.0
Beverage and tobacco products	25.8	26.1	28.2	20.4	23.8	19.4	19.6	22.0	16.2	18.5
Textile mills and textile product mills	3.8	4.4	5.9	4.2	4.0	3.1	3.9	5.1	3.6	3.1
Apparel and leather products	10.2	11.1	12.8	9.2	13.0	7.9	8.2	9.8	7.5	10.1
Paper	5.3	5.5	7.0	4.9	5.9	3.6	4.3	5.3	3.7	6.2
Printing and related support activities	5.6	6.1	6.6	(1.9)	4.4	5.2	6.4	6.4	(2.8)	3.8
Petroleum and coal products	8.2	9.7	8.2	8.2	8.7	6.8	8.6	6.8	6.6	7.5
Chemicals	18.2	17.4	15.7	15.8	19.0	14.7	14.0	13.3	12.9	15.8
Basic chemicals, resins, and synthetics ³	9.8	9.4	7.1	0.1	12.1	7.8	7.3	6.0	0.3	9.7
Pharmaceuticals and medicines ³	27.3	23.5	22.5	26.4	22.9	22.8	19.6	20.5	21.2	19.0
All other chemicals ³	16.0	18.9	15.9	18.2	22.0	11.9	14.5	11.7	15.4	18.7
Plastics and rubber products	6.1	7.7	5.1	7.8	7.8	4.8	6.2	3.7	6.9	6.8
All durable manufacturing	11.4	12.0	10.3	5.5	11.1	9.1	9.5	8.0	7.0	9.1
Wood products	2.4	4.7	3.9	5.0	6.7	1.9	3.8	4.5	3.7	5.1
Nonmetallic mineral products	(3.7)	7.4	8.0	(1.5)	(1.1)	(3.5)	6.7	7.1	(1.2)	(0.9)
Primary metals	7.8	8.9	6.4	6.3	6.7	6.3	6.0	5.1	4.5	5.7
Iron, steel, and ferroalloys ³	4.4	6.5	3.0	0.7	2.3	3.1	3.2	2.5	0.0	1.9
Nonferrous metals ³	11.0	10.8	9.4	12.4	10.6	9.6	8.7	7.5	9.5	9.5
Foundries ³	14.7	15.2	13.6	12.3	14.5	11.5	11.9	10.3	9.0	11.5
Fabricated metal products	9.7	11.0	9.9	8.4	9.7	8.3	9.2	8.1	6.2	8.4
Machinery	12.0	13.3	12.4	8.4	8.9	9.3	10.1	9.5	6.3	6.9
Computer and electronic products	24.4	22.7	15.2	18.6	23.2	19.1	17.7	10.6	13.3	18.8
Computer and peripheral equipment ³	42.2	34.4	9.0	24.0	35.1	32.8	26.6	3.0	15.0	27.6
Communications equipment ³	16.0	16.9	20.5	21.4	18.9	12.8	13.7	15.7	17.3	17.9
All other electronic products ³	16.1	17.1	17.2	13.0	16.7	12.5	13.1	13.6	10.1	13.0
Electrical equipment, appliances, and components	12.1	13.4	12.9	15.6	14.4	10.6	11.5	11.1	13.5	12.4
Transportation equipment	6.9	8.1	7.1	(7.5)	7.6	5.3	6.8	5.7	3.3	6.2
Motor vehicles and parts ³	5.6	6.3	5.6	(15.3)	5.9	4.5	5.9	4.6	3.3	4.9
Aerospace products and parts ³	9.1	11.3	10.0	10.4	11.3	6.6	8.5	7.8	6.5	9.0
Furniture and related products	4.1	5.7	5.5	3.9	2.7	3.8	4.7	4.4	3.6	2.7
Miscellaneous manufacturing	11.5	5.9	14.6	14.5	11.4	10.1	3.4	12.2	12.6	9.5
All mining ²	21.1	11.6	1.1	(0.9)	11.8	17.0	9.6	1.8	(1.8)	9.7
All wholesale trade ²	2.4	2.8	2.5	1.8	2.5	1.3	2.0	1.8	1.3	2.0
All retail trade ^{2,4}	4.2	4.7	4.0	5.2	NA	2.7	3.2	2.6	3.6	NA
All information ²	15.2	13.2	15.0	7.1	18.5	11.2	10.5	9.9	6.7	14.9
All professional and technical services (except legal services) ²	6.9	8.4	8.1	10.8	6.3	5.3	5.8	5.8	8.8	5.2

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.

Table E -- Profits per Dollar of Sales
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(cents)					(cents)				
All manufacturing	11.0	11.6	10.3	7.7	11.2	8.8	9.4	8.3	7.4	9.3
Under \$5 million ²	8.5	8.1	7.4	1.9	8.1	7.7	7.3	6.7	1.3	7.3
\$5 million to less than \$10 million	7.2	8.3	7.1	3.1	7.7	6.5	7.4	6.4	2.4	7.0
\$10 million to less than \$25 million	6.0	7.6	6.7	5.4	7.0	5.1	6.6	5.9	4.7	6.2
\$25 million to less than \$50 million	5.9	5.9	6.0	4.4	4.8	5.0	5.0	5.1	3.6	4.0
\$50 million to less than \$100 million	5.9	5.7	5.0	4.8	4.7	4.9	4.7	4.2	4.3	4.0
\$100 million to less than \$250 million	4.6	4.8	3.7	3.9	4.0	3.4	3.6	2.8	2.9	2.9
\$250 million to less than \$1 billion	4.4	5.7	4.9	4.6	3.8	3.5	4.4	3.8	3.6	2.6
\$1 billion and over	12.6	13.3	11.8	8.8	13.0	10.0	10.7	9.4	8.7	10.8
All durable manufacturing	11.4	12.0	10.3	5.5	11.1	9.1	9.5	8.0	7.0	9.1
Under \$5 million ²	8.6	8.9	8.0	2.3	8.6	7.8	8.1	7.1	1.6	7.6
\$5 million to less than \$10 million	7.5	8.6	7.3	3.7	8.2	6.7	7.7	6.6	3.0	7.4
\$10 million to less than \$25 million	6.3	8.0	7.0	4.6	7.0	5.3	7.0	6.0	3.8	6.1
\$25 million to less than \$50 million	5.6	5.3	5.6	4.5	5.1	4.6	4.4	4.8	3.5	4.1
\$50 million to less than \$100 million	6.5	6.5	5.6	3.5	4.3	5.5	5.4	4.8	2.8	3.5
\$100 million to less than \$250 million	4.8	4.8	3.7	4.0	3.8	3.4	3.5	2.7	3.1	2.8
\$250 million to less than \$1 billion	4.3	5.7	4.0	3.8	3.4	3.5	4.4	3.2	2.7	2.2
\$1 billion and over	13.8	14.3	12.3	6.2	13.6	10.9	11.2	9.4	8.8	11.1
All nondurable manufacturing	10.6	11.3	10.4	9.7	11.3	8.5	9.3	8.5	7.8	9.4
Under \$5 million ²	8.3	6.5	6.4	1.1	7.1	7.6	5.7	5.7	0.7	6.7
\$5 million to less than \$10 million	6.7	7.6	6.7	1.9	6.9	6.3	7.0	6.2	1.4	6.1
\$10 million to less than \$25 million	5.4	6.8	6.2	6.5	7.0	4.9	6.0	5.6	5.9	6.3
\$25 million to less than \$50 million	6.4	6.7	6.7	4.4	4.4	5.8	5.8	5.7	3.9	3.9
\$50 million to less than \$100 million	5.3	5.0	4.5	6.0	5.2	4.3	4.0	3.7	5.7	4.5
\$100 million to less than \$250 million	4.4	4.8	3.7	3.7	4.2	3.3	3.7	2.9	2.7	3.0
\$250 million to less than \$1 billion	4.5	5.9	6.2	5.8	4.4	3.4	4.5	4.6	4.9	3.3
\$1 billion and over	11.7	12.5	11.4	10.8	12.6	9.4	10.3	9.4	8.7	10.5

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table F -- Annual Rates of Profit on Stockholders' Equity

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Income before income taxes ¹					Income after income taxes ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(percent)					(percent)				
All manufacturing ²	20.2	21.9	18.7	14.1	19.6	16.2	17.7	15.0	13.6	16.2
All nondurable manufacturing	21.2	23.0	20.3	19.0	21.6	17.0	18.9	16.7	15.3	18.1
Food	15.6	15.6	17.9	16.8	16.8	12.2	12.2	14.1	13.3	14.0
Beverage and tobacco products	26.9	31.6	32.7	23.1	25.2	20.3	23.7	25.5	18.4	19.7
Textile mills and textile product mills	9.3	11.3	14.4	9.8	9.3	7.6	10.0	12.3	8.4	7.3
Apparel and leather products	23.7	25.7	31.2	21.8	27.3	18.6	19.0	23.9	17.7	21.1
Paper	14.4	15.1	19.1	13.4	15.2	9.8	11.8	14.5	10.1	16.1
Printing and related support activities	28.9	30.3	32.6	(11.2)	24.6	26.7	31.7	31.7	(16.7)	21.4
Petroleum and coal products	21.7	26.8	21.7	21.5	22.0	18.2	23.7	18.0	17.4	18.8
Chemicals	21.9	21.4	17.4	17.6	22.4	17.7	17.2	14.8	14.4	18.6
Basic chemicals, resins, and synthetics ³	27.7	26.1	17.3	0.3	30.6	22.0	20.1	14.6	0.6	24.5
Pharmaceuticals and medicines ³	20.7	18.0	16.5	19.8	17.7	17.3	15.0	15.0	15.8	14.7
All other chemicals ³	21.5	27.1	19.9	22.1	28.0	16.0	20.9	14.6	18.6	23.8
Plastics and rubber products	18.0	22.9	14.8	22.5	22.0	14.2	18.6	10.9	20.1	19.3
All durable manufacturing	19.2	20.8	17.1	9.4	17.6	15.3	16.5	13.3	11.9	14.4
Wood products	6.9	15.6	12.1	15.3	21.7	5.5	12.7	14.1	11.5	16.5
Nonmetallic mineral products	(3.9)	9.9	10.8	(1.7)	(1.1)	(3.7)	8.9	9.7	(1.4)	(0.9)
Primary metals	17.1	19.2	12.6	12.1	13.1	13.8	13.0	10.1	8.6	11.1
Iron, steel, and ferroalloys ³	15.9	23.2	9.6	2.1	7.3	11.0	11.3	7.9	0.0	5.9
Nonferrous metals ³	16.1	15.2	12.5	16.5	14.0	14.1	12.3	10.1	12.6	12.5
Foundries ³	26.4	27.8	21.7	18.6	23.8	20.8	21.8	16.4	13.6	18.7
Fabricated metal products	26.1	30.8	26.5	22.4	25.2	22.2	25.7	21.7	16.3	21.8
Machinery	22.1	26.1	22.4	15.1	14.8	17.2	19.8	17.1	11.4	11.6
Computer and electronic products	21.9	20.4	13.5	17.4	19.4	17.1	15.9	9.4	12.5	15.7
Computer and peripheral equipment ³	39.7	31.5	8.2	24.9	29.5	30.8	24.4	2.7	15.6	23.2
Communications equipment ³	13.9	14.3	17.8	19.8	16.0	11.2	11.6	13.6	16.0	15.2
All other electronic products ³	14.1	15.5	15.2	11.4	13.8	11.0	11.9	12.0	8.9	10.8
Electrical equipment, appliances, and components	11.5	13.2	12.4	14.3	12.6	10.0	11.4	10.7	12.4	10.9
Transportation equipment	25.2	29.3	24.2	(28.8)	27.7	19.5	24.6	19.3	12.7	22.3
Motor vehicles and parts ³	22.5	25.1	20.4	(62.8)	23.7	18.2	23.4	16.8	13.4	19.7
Aerospace products and parts ³	30.7	38.5	32.8	39.6	35.9	22.5	28.9	25.8	24.8	28.6
Furniture and related products	14.3	20.9	20.7	14.2	9.5	13.1	17.4	16.5	13.1	9.2
Miscellaneous manufacturing	13.4	7.2	17.8	18.2	12.3	11.7	4.1	14.8	15.8	10.2
All mining ²	12.5	6.6	0.6	(0.6)	6.9	10.0	5.5	1.1	(1.2)	5.7
All wholesale trade ²	17.2	20.4	17.3	13.1	17.3	9.3	14.7	12.6	9.2	13.5
All retail trade ^{2,4}	22.2	24.3	20.0	28.1	NA	14.2	16.6	12.9	19.5	NA
All information ²	19.5	17.3	19.5	9.9	24.1	14.4	13.8	12.8	9.3	19.4
All professional and technical services (except legal services) ²	11.8	15.4	14.3	20.0	10.9	9.1	10.7	10.3	16.4	8.9

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.² Mining, wholesale trade, retail trade, information, and professional and technical services data represent the quarterly results of companies with total assets of \$50 million and over at the time of sample selection. Data for manufacturing corporations represent the quarterly results of companies with total assets of \$250 thousand and over at the time of sample selection.³ Included in subsector above.⁴ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.

Table G -- Annual Rates of Profit on Stockholders' Equity
For Corporations in the NAICS Manufacturing Sector,
By Size of Total Assets

Size of total assets	Income before income taxes ¹					Income after income taxes ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(percent)					(percent)				
All manufacturing	20.2	21.9	18.7	14.1	19.6	16.2	17.7	15.0	13.6	16.2
Under \$5 million ²	45.8	44.6	39.4	10.4	41.6	41.6	40.3	35.3	7.1	37.5
\$5 million to less than \$10 million	31.3	35.6	28.1	11.9	29.9	28.4	31.9	25.4	9.3	27.0
\$10 million to less than \$25 million	22.5	28.4	24.0	20.2	24.9	19.3	24.7	20.9	17.6	21.9
\$25 million to less than \$50 million	20.0	20.1	20.9	15.4	16.4	17.0	17.0	17.8	12.6	13.6
\$50 million to less than \$100 million	19.3	20.8	17.5	16.9	17.9	16.0	17.0	14.8	15.0	15.2
\$100 million to less than \$250 million	13.9	14.6	11.7	12.7	12.5	10.3	11.0	8.8	9.5	9.1
\$250 million to less than \$1 billion	11.5	15.6	13.0	12.3	9.7	9.0	11.9	10.0	9.6	6.8
\$1 billion and over	20.3	21.9	18.7	14.2	19.8	16.2	17.6	14.8	14.0	16.4
All durable manufacturing	19.2	20.8	17.1	9.4	17.6	15.3	16.5	13.3	11.9	14.4
Under \$5 million ²	44.3	47.8	40.7	11.9	41.4	40.1	43.5	36.5	8.3	36.7
\$5 million to less than \$10 million	29.6	34.3	26.4	13.2	30.1	26.3	30.4	23.7	10.7	27.3
\$10 million to less than \$25 million	21.4	27.4	22.9	15.8	22.5	17.9	23.7	19.5	13.2	19.6
\$25 million to less than \$50 million	18.0	17.0	18.9	14.7	16.7	14.7	14.2	16.1	11.4	13.5
\$50 million to less than \$100 million	18.6	20.8	17.0	10.4	14.3	15.7	17.3	14.5	8.3	11.9
\$100 million to less than \$250 million	13.3	14.0	11.1	12.8	10.8	9.5	10.3	8.0	9.7	8.0
\$250 million to less than \$1 billion	10.3	14.4	9.6	9.1	8.0	8.3	11.1	7.8	6.4	5.2
\$1 billion and over	19.4	20.6	17.0	8.9	17.7	15.3	16.1	13.0	12.6	14.5
All nondurable manufacturing	21.2	23.0	20.3	19.0	21.6	17.0	18.9	16.7	15.3	18.1
Under \$5 million ²	49.1	37.2	36.3	6.6	42.1	45.0	32.7	32.4	4.1	39.8
\$5 million to less than \$10 million	34.9	38.4	31.7	8.8	29.6	32.4	35.1	28.9	6.3	26.3
\$10 million to less than \$25 million	24.6	30.5	26.4	28.6	29.2	22.1	26.7	24.0	25.9	26.1
\$25 million to less than \$50 million	23.5	24.7	24.1	16.8	15.9	21.1	21.2	20.6	14.9	13.8
\$50 million to less than \$100 million	20.2	20.8	18.2	25.3	22.2	16.4	16.6	15.1	23.8	19.2
\$100 million to less than \$250 million	14.8	15.6	12.7	12.4	15.0	11.2	12.0	10.0	9.1	10.7
\$250 million to less than \$1 billion	13.7	17.7	19.4	18.1	13.0	10.4	13.5	14.3	15.4	9.6
\$1 billion and over	21.2	23.1	20.2	19.1	21.8	17.0	19.0	16.6	15.4	18.3

¹ Profit figures include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

² Excludes manufacturing corporations with less than \$250 thousand in total assets at the time of sample selection.

Table H -- Historical Rates of Return
For Corporations in the NAICS Manufacturing Sector ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1992 Q1.....	(25.7)	(17.5)	(9.6)	(6.5)	2003 Q1.....	16.8	12.6	7.2	5.4
Q2.....	16.1	11.4	5.7	4.0	Q2.....	15.9	11.9	7.0	5.3
Q3.....	14.0	10.4	5.1	3.8	Q3.....	14.4	10.8	6.3	4.7
Q4.....	6.9	3.7	2.4	1.3	Q4.....	15.6	13.2	7.2	6.1
1993 Q1.....	4.4	4.3	1.6	1.5	2004 Q1.....	18.4	14.3	8.5	6.6
Q2.....	14.4	9.7	4.9	3.3	Q2.....	22.5	17.4	9.8	7.6
Q3.....	14.3	9.5	5.0	3.3	Q3.....	21.2	16.2	9.4	7.2
Q4.....	12.1	8.5	4.1	2.9	Q4.....	19.1	15.3	8.6	6.9
1994 Q1.....	18.6	13.1	6.6	4.6	2005 Q1.....	20.0	15.3	9.3	7.1
Q2.....	23.6	17.0	7.9	5.7	Q2.....	23.1	17.9	10.2	7.9
Q3.....	23.3	16.6	8.0	5.6	Q3.....	23.3	17.8	10.3	7.8
Q4.....	22.2	16.2	7.5	5.5	Q4.....	20.6	15.7	9.0	6.8
1995 Q1.....	24.4	17.4	8.6	6.2	2006 Q1.....	22.9	18.4	10.7	8.6
Q2.....	25.6	18.5	8.9	6.4	Q2.....	23.9	18.3	10.8	8.2
Q3.....	22.4	16.0	8.0	5.7	Q3.....	24.0	18.4	11.2	8.6
Q4.....	16.4	12.2	5.7	4.3	Q4.....	19.5	15.1	9.2	7.1
1996 Q1.....	21.5	15.6	7.9	5.7	2007 Q1.....	21.5	16.9	10.6	8.4
Q2.....	24.8	17.7	8.7	6.2	Q2.....	23.8	18.8	11.3	8.9
Q3.....	24.8	18.3	8.9	6.6	Q3.....	20.0	10.8	9.6	5.2
Q4.....	20.0	15.1	7.2	5.4	Q4.....	17.5	14.3	8.4	6.9
1997 Q1.....	23.1	17.0	8.8	6.5	2008 Q1.....	19.4	15.2	9.6	7.5
Q2.....	25.3	18.3	9.3	6.8	Q2.....	18.5	14.2	8.3	6.3
Q3.....	23.4	16.8	8.8	6.3	Q3.....	21.6	16.2	9.8	7.4
Q4.....	18.8	14.7	6.9	5.4	Q4.....	(11.8)	(13.8)	(5.6)	(6.6)
1998 Q1.....	25.9	20.0	10.1	7.8	2009 Q1.....	7.8	5.5	4.3	3.0
Q2.....	20.8	14.9	7.7	5.5	Q2.....	14.2	11.2	6.1	4.8
Q3.....	22.3	16.5	8.4	6.2	Q3.....	17.0	13.8	9.4	7.6
Q4.....	15.9	11.8	5.9	4.4	Q4.....	14.7	12.6	8.2	7.0
1999 Q1.....	21.7	15.9	8.4	6.2	2010 Q1.....	18.2	14.2	10.3	8.0
Q2.....	25.0	18.2	9.2	6.7	Q2.....	18.2	15.0	9.7	8.0
Q3.....	22.8	16.7	8.7	6.3	Q3.....	19.3	15.8	10.6	8.7
Q4.....	21.1	15.1	8.0	5.7	Q4.....	17.8	15.0	10.0	8.4
2000 Q1.....	24.3	18.0	9.6	7.1	2011 Q1.....	20.8	16.7	11.7	9.4
Q2.....	23.7	17.2	9.4	6.8	Q2.....	22.8	18.5	12.2	9.9
Q3.....	21.5	15.7	8.7	6.4	Q3.....	20.9	17.0	11.2	9.1
Q4.....	13.5	9.1	5.5	3.7	Q4.....	18.0	15.6	9.5	8.3
2001 Q1.....	2.6	0.0	1.1	0.0	2012 Q1.....	20.2	16.2	11.0	8.8
Q2.....	8.5	5.2	3.6	2.2	Q2.....	21.9	17.7	11.6	9.4
Q3.....	4.4	2.1	1.9	0.9	Q3.....	18.7	15.0	10.3	8.3
Q4.....	2.5	0.5	1.1	0.2	Q4.....	14.1	13.6	7.7	7.4
2002 Q1.....	8.0	5.5	3.6	2.5	2013 Q1.....	19.6	16.2	11.2	9.3
Q2.....	14.2	10.2	6.0	4.3	Q2.....				
Q3.....	13.0	8.8	5.5	3.7	Q3.....				
Q4.....	8.0	5.4	3.3	2.2	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table I -- Historical Rates of Return
For Corporations in the NAICS Mining Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1992 Q1.....	(10.9)	(8.2)	(9.8)	(7.4)	2003 Q1.....	16.8	12.9	19.7	15.1
Q2.....	2.0	1.7	1.8	1.5	Q2.....	13.8	10.4	17.1	12.8
Q3.....	3.7	2.0	3.2	1.7	Q3.....	14.3	10.4	18.1	13.2
Q4.....	2.8	1.5	2.3	1.2	Q4.....	7.8	5.3	9.9	6.7
1993 Q1.....	2.8	2.8	2.4	2.4	2004 Q1.....	17.6	13.1	22.9	16.9
Q2.....	11.7	8.6	10.5	7.7	Q2.....	20.1	14.9	25.8	19.1
Q3.....	5.0	4.0	4.4	3.5	Q3.....	19.2	14.1	24.2	17.8
Q4.....	0.6	1.0	0.5	0.9	Q4.....	19.8	16.3	25.5	20.9
1994 Q1.....	(3.9)	(5.7)	(3.4)	(5.0)	2005 Q1.....	22.6	16.5	29.2	21.3
Q2.....	9.2	7.2	7.9	6.1	Q2.....	26.6	20.3	33.0	25.2
Q3.....	7.4	5.7	6.3	4.8	Q3.....	27.5	21.4	33.6	26.1
Q4.....	1.3	1.1	1.1	0.9	Q4.....	31.9	24.3	36.8	28.1
1995 Q1.....	2.8	2.4	2.7	2.3	2006 Q1.....	31.4	23.2	38.4	28.4
Q2.....	8.4	6.3	7.7	5.8	Q2.....	34.9	26.8	46.9	36.1
Q3.....	(6.1)	(4.2)	(5.7)	(3.9)	Q3.....	31.4	23.2	42.6	31.5
Q4.....	4.9	3.7	4.4	3.3	Q4.....	28.0	22.3	38.7	30.8
1996 Q1.....	9.3	7.0	8.5	6.4	2007 Q1.....	17.8	13.4	26.4	19.9
Q2.....	16.2	11.9	14.6	10.7	Q2.....	20.3	14.5	28.5	20.4
Q3.....	16.7	15.7	15.4	14.5	Q3.....	24.9	18.2	35.7	26.1
Q4.....	14.2	10.8	12.7	9.7	Q4.....	20.2	15.3	27.9	21.1
1997 Q1.....	18.7	13.5	18.0	13.0	2008 Q1.....	19.9	15.3	26.0	19.9
Q2.....	13.2	9.1	13.5	9.3	Q2.....	16.7	12.6	19.6	14.8
Q3.....	14.1	10.4	14.5	10.7	Q3.....	49.1	35.5	64.6	46.6
Q4.....	(0.2)	0.5	(0.2)	0.4	Q4.....	(43.5)	(33.5)	(67.4)	(51.9)
1998 Q1.....	6.0	3.6	6.2	3.7	2009 Q1.....	(35.2)	(23.3)	(63.2)	(41.7)
Q2.....	3.2	2.7	3.2	2.7	Q2.....	3.9	3.5	7.4	6.6
Q3.....	(1.4)	(0.1)	(1.6)	(0.2)	Q3.....	6.0	5.5	11.1	10.2
Q4.....	(36.0)	(29.0)	(34.4)	(27.7)	Q4.....	8.2	7.1	14.3	12.4
1999 Q1.....	(4.1)	(3.6)	(4.3)	(3.8)	2010 Q1.....	19.1	14.3	33.3	24.9
Q2.....	1.1	0.7	1.1	0.7	Q2.....	12.6	10.3	23.5	19.1
Q3.....	10.9	8.5	10.3	8.1	Q3.....	15.3	12.9	27.8	23.3
Q4.....	2.3	2.0	2.1	1.8	Q4.....	7.7	7.1	13.8	12.7
2000 Q1.....	9.1	7.1	8.5	6.5	2011 Q1.....	10.2	8.7	18.0	15.4
Q2.....	19.4	14.9	17.9	13.8	Q2.....	22.9	17.3	38.3	29.1
Q3.....	24.8	19.7	23.5	18.6	Q3.....	18.2	14.3	30.6	24.0
Q4.....	28.8	24.0	24.0	20.0	Q4.....	5.3	4.4	8.6	7.1
2001 Q1.....	30.9	21.0	25.4	17.3	2012 Q1.....	12.5	10.0	21.1	17.0
Q2.....	25.7	18.4	25.4	18.1	Q2.....	6.6	5.5	11.6	9.6
Q3.....	4.7	3.3	5.5	3.9	Q3.....	0.6	1.1	1.1	1.8
Q4.....	(3.1)	(2.8)	(4.3)	(3.8)	Q4.....	(0.6)	(1.2)	(0.9)	(1.8)
2002 Q1.....	3.9	3.7	5.9	5.6	2013 Q1.....	6.9	5.7	11.8	9.7
Q2.....	7.0	5.8	9.3	7.7	Q2.....				
Q3.....	8.2	6.5	11.0	8.7	Q3.....				
Q4.....	(5.0)	(5.8)	(6.2)	(7.3)	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table J -- Historical Rates of Return
For Corporations in the NAICS Wholesale Trade Sector,
Total Assets \$50 Million and Over ^{1 2}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1992 Q1.....	6.0	2.7	0.8	0.3	2003 Q1.....	12.1	8.1	1.9	1.3
Q2.....	9.7	6.2	1.2	0.8	Q2.....	14.6	9.5	2.2	1.5
Q3.....	9.8	6.0	1.2	0.8	Q3.....	16.8	11.9	2.6	1.8
Q4.....	10.0	6.5	1.2	0.8	Q4.....	15.0	7.8	2.2	1.1
1993 Q1.....	4.8	2.7	0.6	0.4	2004 Q1.....	17.8	13.3	2.7	2.0
Q2.....	15.4	9.8	2.0	1.3	Q2.....	23.0	15.9	3.4	2.3
Q3.....	8.3	5.0	1.1	0.7	Q3.....	23.0	16.6	3.5	2.5
Q4.....	12.6	8.8	1.6	1.1	Q4.....	20.3	15.5	3.0	2.3
1994 Q1.....	12.1	8.1	1.6	1.1	2005 Q1.....	18.5	12.6	2.8	1.9
Q2.....	14.1	9.3	1.9	1.2	Q2.....	24.6	18.6	3.7	2.8
Q3.....	1.2	(3.3)	0.2	(0.4)	Q3.....	21.2	15.2	3.2	2.3
Q4.....	11.3	6.7	1.4	0.8	Q4.....	24.3	17.5	3.4	2.4
1995 Q1.....	13.0	8.6	1.7	1.1	2006 Q1.....	19.4	14.2	2.8	2.1
Q2.....	14.0	8.7	1.8	1.1	Q2.....	22.0	15.3	3.1	2.2
Q3.....	14.2	9.6	1.9	1.3	Q3.....	24.5	17.4	3.5	2.5
Q4.....	14.8	9.7	1.9	1.2	Q4.....	19.7	13.4	2.8	1.9
1996 Q1.....	16.5	10.6	2.1	1.4	2007 Q1.....	18.7	14.3	2.8	2.1
Q2.....	15.8	10.0	2.0	1.3	Q2.....	22.5	16.1	3.2	2.3
Q3.....	15.8	10.2	2.1	1.3	Q3.....	19.5	13.8	2.8	2.0
Q4.....	15.3	9.1	2.0	1.2	Q4.....	16.8	11.4	2.3	1.5
1997 Q1.....	15.5	10.2	2.1	1.4	2008 Q1.....	13.2	8.8	1.8	1.2
Q2.....	17.6	11.8	2.5	1.7	Q2.....	18.1	13.5	2.4	1.8
Q3.....	19.1	12.5	2.8	1.8	Q3.....	17.1	12.6	2.3	1.7
Q4.....	13.9	8.5	2.0	1.2	Q4.....	(7.1)	(8.9)	(1.0)	(1.3)
1998 Q1.....	12.9	7.8	2.0	1.2	2009 Q1.....	0.2	(1.3)	0.0	(0.2)
Q2.....	14.7	9.4	2.2	1.4	Q2.....	8.3	5.6	1.3	0.9
Q3.....	14.9	10.2	2.2	1.5	Q3.....	10.0	7.3	1.5	1.1
Q4.....	10.1	6.7	1.5	1.0	Q4.....	13.9	9.4	2.0	1.4
1999 Q1.....	12.7	7.8	2.0	1.2	2010 Q1.....	11.0	7.8	1.7	1.2
Q2.....	14.8	9.7	2.3	1.5	Q2.....	15.7	11.2	2.4	1.7
Q3.....	16.2	11.0	2.4	1.7	Q3.....	15.5	11.2	2.3	1.7
Q4.....	12.8	7.3	1.8	1.0	Q4.....	13.7	9.6	2.0	1.4
2000 Q1.....	18.1	10.9	2.6	1.6	2011 Q1.....	16.8	12.2	2.4	1.8
Q2.....	16.4	10.0	2.4	1.4	Q2.....	17.7	12.7	2.5	1.8
Q3.....	16.5	10.0	2.4	1.5	Q3.....	17.8	12.6	2.5	1.8
Q4.....	13.5	7.7	1.9	1.1	Q4.....	11.4	8.0	1.6	1.1
2001 Q1.....	8.6	4.8	1.3	0.7	2012 Q1.....	17.2	9.3	2.4	1.3
Q2.....	12.0	6.7	1.8	1.0	Q2.....	20.4	14.7	2.8	2.0
Q3.....	8.8	5.0	1.4	0.8	Q3.....	17.3	12.6	2.5	1.8
Q4.....	9.9	5.3	1.5	0.8	Q4.....	13.1	9.2	1.8	1.3
2002 Q1.....	12.3	8.1	2.0	1.3	2013 Q1.....	17.3	13.5	2.5	2.0
Q2.....	17.1	12.0	2.7	1.9	Q2.....				
Q3.....	15.1	9.8	2.3	1.5	Q3.....				
Q4.....	13.9	9.0	2.1	1.4	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

Table K -- Historical Rates of Return
For Corporations in the NAICS Retail Trade Sector,
Total Assets \$50 Million and Over ^{1 2 3}

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales		Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)			(percent)		(cents)	
1992 Q1.....	(1.7)	(2.8)	(0.3)	(0.4)	2003 Q1.....	23.1	16.3	4.5	3.2
Q2.....	16.0	9.1	2.4	1.4	Q2.....	21.1	13.6	4.1	2.6
Q3.....	11.4	5.8	1.7	0.9	Q3.....	20.3	13.1	3.9	2.5
Q4.....	19.6	10.4	2.6	1.4	Q4.....	33.9	19.9	5.9	3.5
1993 Q1.....	9.8	5.3	1.6	0.8	2004 Q1.....	23.0	15.0	4.4	2.9
Q2.....	19.5	12.7	3.0	1.9	Q2.....	26.2	17.6	5.0	3.3
Q3.....	14.6	8.7	2.3	1.4	Q3.....	21.5	14.2	4.1	2.7
Q4.....	22.1	11.5	3.1	1.6	Q4.....	31.3	20.6	5.7	3.7
1994 Q1.....	14.9	8.5	2.4	1.4	2005 Q1.....	22.1	14.7	4.3	2.9
Q2.....	19.8	12.7	3.2	2.0	Q2.....	25.0	16.4	4.8	3.1
Q3.....	19.1	11.5	3.1	1.8	Q3.....	21.7	14.5	4.3	2.9
Q4.....	33.5	20.6	5.0	3.1	Q4.....	31.1	21.4	5.7	3.9
1995 Q1.....	13.6	8.7	2.4	1.5	2006 Q1.....	23.1	16.3	4.7	3.3
Q2.....	16.5	10.1	2.7	1.7	Q2.....	22.7	14.6	4.5	2.9
Q3.....	15.7	9.7	2.6	1.6	Q3.....	21.4	14.0	4.2	2.8
Q4.....	21.0	11.5	3.1	1.7	Q4.....	29.4	19.8	5.5	3.7
1996 Q1.....	12.9	7.7	2.2	1.3	2007 Q1.....	20.8	13.7	4.4	2.9
Q2.....	16.7	10.0	2.8	1.7	Q2.....	25.8	16.9	5.2	3.4
Q3.....	19.0	12.0	3.2	2.0	Q3.....	19.0	12.8	3.8	2.5
Q4.....	25.7	15.6	3.9	2.4	Q4.....	27.0	17.7	4.9	3.2
1997 Q1.....	14.6	8.6	2.6	1.5	2008 Q1.....	19.2	11.5	3.7	2.2
Q2.....	14.9	8.8	2.6	1.5	Q2.....	19.7	12.5	3.7	2.3
Q3.....	17.9	11.1	3.1	2.0	Q3.....	13.5	8.3	2.6	1.6
Q4.....	29.4	18.6	4.7	3.0	Q4.....	2.3	(3.6)	0.4	(0.6)
1998 Q1.....	19.0	11.5	3.5	2.1	2009 Q1.....	14.9	8.0	2.9	1.6
Q2.....	24.3	16.1	4.4	2.9	Q2.....	20.4	13.3	4.1	2.7
Q3.....	18.6	10.7	3.3	1.9	Q3.....	18.1	11.5	3.7	2.3
Q4.....	31.3	19.3	5.1	3.1	Q4.....	29.0	21.8	5.8	4.4
1999 Q1.....	19.9	12.0	3.7	2.2	2010 Q1.....	21.7	14.3	4.6	3.0
Q2.....	22.0	13.0	4.0	2.4	Q2.....	22.5	15.0	4.7	3.1
Q3.....	23.2	14.3	4.3	2.6	Q3.....	18.1	12.1	3.8	2.5
Q4.....	32.6	20.0	5.5	3.4	Q4.....	27.8	19.7	5.4	3.8
2000 Q1.....	17.9	10.0	3.3	1.9	2011 Q1.....	21.9	14.3	4.5	2.9
Q2.....	18.4	10.6	3.3	1.9	Q2.....	23.1	15.5	4.5	3.0
Q3.....	15.2	8.2	2.8	1.5	Q3.....	20.9	14.1	4.1	2.7
Q4.....	25.5	15.0	4.1	2.4	Q4.....	28.4	17.5	5.2	3.2
2001 Q1.....	16.7	10.1	3.0	1.8	2012 Q1.....	22.2	14.2	4.2	2.7
Q2.....	15.0	9.0	2.7	1.6	Q2.....	24.3	16.6	4.7	3.2
Q3.....	14.7	8.5	2.7	1.6	Q3.....	20.0	12.9	4.0	2.6
Q4.....	23.7	12.7	3.9	2.1	Q4.....	28.1	19.5	5.2	3.6
2002 Q1.....	19.0	11.3	3.6	2.1	2013 Q1.....	NA	NA	NA	NA
Q2.....	22.3	14.6	4.2	2.7	Q2.....				
Q3.....	19.4	11.9	3.7	2.3	Q3.....				
Q4.....	25.6	14.6	4.5	2.5	Q4.....				

¹ Data prior to and including third quarter 2000 are on a Standard Industrial Classification basis. Data subsequent are presented on a North American Industry Classification System basis.

² Rates of return prior to fourth quarter 1997 do not include minority stockholders' interest in the calculation.

³ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.

Table L -- Historical Rates of Return
For Corporations in the NAICS Information Sector,
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	16.0	11.7	11.7	8.6
2010 Q1.....	17.6	10.8	13.6	8.4
Q2.....	19.6	14.8	15.0	11.3
Q3.....	19.0	18.3	15.1	14.6
Q4.....	15.9	11.5	12.2	8.8
2011 Q1.....	18.7	13.7	14.8	10.9
Q2.....	22.1	16.3	17.3	12.8
Q3.....	19.7	14.4	15.6	11.4
Q4.....	4.9	2.8	3.6	2.1
2012 Q1.....	19.5	14.4	15.2	11.2
Q2.....	17.3	13.8	13.2	10.5
Q3.....	19.5	12.8	15.0	9.9
Q4.....	9.9	9.3	7.1	6.7
2013 Q1.....	24.1	19.4	18.5	14.9
Q2.....				
Q3.....				
Q4.....				

Table M -- Historical Rates of Return
For Corporations in the NAICS Professional and Technical Services Sector (except Legal Services),
Total Assets \$50 Million and Over

Year / Quarter	Annual rate of profit on stockholders' equity		Profit per dollar of sales	
	Before taxes	After taxes	Before taxes	After taxes
	(percent)		(cents)	
2009 Q1.....	NA	NA	NA	NA
Q2.....	NA	NA	NA	NA
Q3.....	NA	NA	NA	NA
Q4.....	14.8	11.5	9.3	7.2
2010 Q1.....	9.3	6.6	6.0	4.2
Q2.....	16.3	12.3	10.0	7.5
Q3.....	14.6	10.5	8.8	6.4
Q4.....	16.0	13.2	9.3	7.7
2011 Q1.....	13.1	9.6	7.7	5.7
Q2.....	19.0	14.5	10.4	7.9
Q3.....	10.6	7.3	6.0	4.1
Q4.....	16.0	12.4	8.7	6.7
2012 Q1.....	11.8	9.1	6.9	5.3
Q2.....	15.4	10.7	8.4	5.8
Q3.....	14.3	10.3	8.1	5.8
Q4.....	20.0	16.4	10.8	8.8
2013 Q1.....	10.9	8.9	6.3	5.2
Q2.....				
Q3.....				
Q4.....				

Table N -- Composition of the Sample
By NAICS Sector and Size of Total Assets

Size of total assets	Manufacturing ¹			Mining ²		
	Total assets ⁴		Number of active corps. in sample ⁵	Total assets ⁴		Number of active corps. in sample ⁶
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	8,391,515	100	7,827	1,112,984	100	290
Under \$10 million	175,988	2	3,545	54	0	5
\$10 million and over	8,215,527	98	4,282	1,112,930	100	285
\$10 million to less than \$25 million	115,267	1	1,218	115	0	3
\$25 million to less than \$50 million	85,143	1	561	1,480	0	15
\$50 million to less than \$100 million	89,604	1	452	8,069	1	50
\$100 million to less than \$250 million	129,832	2	434	10,888	1	30
\$250 million to less than \$1 billion	440,517	5	825	36,226	3	62
\$1 billion and over	7,355,163	88	792	1,056,152	95	125
	Wholesale Trade ²			Retail Trade ^{2 11}		
	Total assets ⁴		Number of active corps. in sample ⁷	Total assets ⁴		Number of active corps. in sample ⁸
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	966,622	100	1,118	1,186,737	100	571
Under \$10 million	143	0	14	154	0	12
\$10 million and over	966,479	100	1,104	1,186,583	100	559
\$10 million to less than \$25 million	1,043	0	25	797	0	18
\$25 million to less than \$50 million	21,469	2	234	8,424	1	92
\$50 million to less than \$100 million	34,187	4	204	16,025	1	89
\$100 million to less than \$250 million	72,219	8	233	23,448	2	78
\$250 million to less than \$1 billion	141,286	15	246	76,706	7	145
\$1 billion and over	696,275	72	162	1,061,182	89	137
	Information ²			Professional and Technical Services ^{2 3}		
	Total assets ⁴		Number of active corps. in sample ⁹	Total assets ⁴		Number of active corps. in sample ¹⁰
	Million dollars	Percent		Million dollars	Percent	
All asset sizes	2,204,417	100	533	639,709	100	686
Under \$10 million	111	0	11	273	0	28
\$10 million and over	2,204,305	100	522	639,436	100	658
\$10 million to less than \$25 million	517	0	14	3,473	1	86
\$25 million to less than \$50 million	6,385	0	72	7,751	1	113
\$50 million to less than \$100 million	9,276	0	70	10,424	2	75
\$100 million to less than \$250 million	24,370	1	101	29,027	5	109
\$250 million to less than \$1 billion	65,504	3	128	92,592	15	163
\$1 billion and over	2,098,254	95	137	496,169	78	112

¹ Includes manufacturing corporations with total assets of \$250 thousand and over at the time of sample selection.

² Includes mining, wholesale trade, retail trade, information, and professional and technical services corporations with total assets of \$50 million and over at the time of sample selection.

³ Except legal services.

⁴ Estimated universe total; figures are rounded and will not necessarily add to totals.

⁵ Manufacturing sample was drawn from a universe of approximately 135,795.

⁶ Mining sample was drawn from a universe of approximately 608.

⁷ Wholesale trade sample was drawn from a universe of approximately 2,577.

⁸ Retail trade sample was drawn from a universe of approximately 1,285.

⁹ Information sample was drawn from a universe of approximately 1,019.

¹⁰ Professional and technical services sample was drawn from a universe of approximately 1,721.

¹¹ Composition of sample, fourth quarter 2012, revised.

Table O -- Sampling Variability

For Corporations in NAICS Manufacturing, Mining, Wholesale Trade, Retail Trade, Information, and Professional and Technical Services (except Legal Services), By Sector, Select Subsectors, and Select Industry Groups

Industry	Relative standard error ¹				Standard error ¹
	Net sales	Depreciation	Inventories	Total assets	Income before income taxes
	(percent)				(million dollars)
All manufacturing	0.1	0.1	0.2	0.1	374
All nondurable manufacturing	0.1	0.1	0.3	0.1	66
Food	1.1	1.2	1.3	0.6	89
Beverage and tobacco products	0.8	1.1	1.0	0.3	32
Textile mills and textile product mills	6.1	6.3	4.9	4.2	22
Apparel and leather products	0.5	0.3	0.6	0.3	11
Paper	0.9	0.5	1.0	0.4	17
Printing and related support activities	4.4	4.0	5.8	3.2	11
Petroleum and coal products	0.1	0.1	0.3	0.1	12
Chemicals	1.1	0.8	1.3	0.5	80
Basic chemicals, resins, and synthetics ²	0.7	0.4	0.8	0.4	26
Pharmaceuticals and medicines ²	1.1	1.1	1.4	0.4	28
All other chemicals ²	2.0	1.0	2.2	0.7	73
Plastics and rubber products	0.8	0.7	0.8	0.5	37
All durable manufacturing	0.2	0.2	0.2	0.1	341
Wood products	1.3	1.1	1.6	0.8	15
Nonmetallic mineral products	2.0	1.1	1.6	0.7	8
Primary metals	0.7	0.8	0.6	0.4	44
Iron, steel, and ferrous alloys ²	2.1	1.5	2.3	1.2	28
Nonferrous metals ²	0.9	0.3	1.0	0.3	9
Foundries ²	11.9	15.9	6.0	6.4	59
Fabricated metal products	1.1	1.1	1.0	0.7	84
Machinery	3.3	3.0	3.6	1.8	300
Computer and electronic products	1.4	1.0	2.5	0.5	142
Computer and peripheral equipment ²	0.4	0.2	1.5	0.2	15
Communications equipment ²	0.3	0.2	0.7	0.1	5
All other electronic products ²	3.1	1.8	3.8	1.2	126
Electrical equipment, appliances, and components	1.8	2.0	1.7	0.7	40
Transportation equipment	0.2	0.3	0.1	0.1	28
Motor vehicles and parts ²	0.3	0.4	0.4	0.2	11
Aerospace products and parts ²	0.2	0.2	0.1	0.2	26
Furniture and related products	8.3	8.1	10.0	6.1	24
Miscellaneous manufacturing	15.3	10.5	15.2	5.0	230
All mining	0.2	0.1	0.2	0.1	4
All wholesale trade	0.8	0.6	1.0	0.7	96
All retail trade ^{3,4}	0.1	0.0	0.1	0.1	7
All information	0.1	0.1	0.3	0.1	28
All professional and technical services (except legal services)	1.8	1.3	1.2	0.6	83

¹ The relative standard error (RSE) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the RSE's to rapidly increase. Therefore, the standard error (SE) is provided as a measure of precision for this item and should show consistency from quarter to quarter. For information on the meaning and use of the RSE and SE, see the Survey Methodology section in the Introduction.

² Included in subsector above.

³ Fourth quarter 2012, revised.

⁴ See the Publication Schedule in the Introduction, page xii. First quarter estimates for retail trade data will be published in the second quarter publication.

Table P -- Seasonally Adjusted Net Sales and Net Income After Tax
For Corporations in the NAICS Manufacturing Sector¹

Industry group and year	Net sales				Net income after tax			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2002	1,022,287	1,046,156	1,063,672	1,083,367	26,767	34,378	39,407	39,491
2003	1,099,334	1,070,422	1,104,451	1,119,557	60,398	46,505	51,056	78,794
2004	1,179,680	1,218,209	1,245,677	1,289,136	77,856	83,856	87,228	98,870
2005	1,295,988	1,318,308	1,377,899	1,417,816	92,887	96,326	104,588	107,198
2006	1,438,899	1,449,049	1,460,307	1,433,892	123,158	112,725	121,281	112,971
2007	1,447,787	1,488,607	1,532,116	1,590,884	120,931	126,884	74,075	120,996
2008	1,612,762	1,681,600	1,672,957	1,404,070	120,947	99,508	117,849	(71,558)
2009	1,231,860	1,222,788	1,298,873	1,356,981	37,239	49,201	93,028	107,757
2010	1,388,052	1,425,486	1,456,250	1,485,758	111,110	105,306	123,516	138,541
2011	1,575,414	1,616,200	1,643,057	1,650,266	146,142	151,285	147,521	149,847
2012	1,692,749	1,650,241	1,652,359	1,681,856	146,512	145,274	135,122	138,111
2013	1,677,116				152,523			
All nondurable manufacturing:								
2002	461,582	477,664	496,699	519,417	25,906	27,660	29,952	34,880
2003	538,753	512,331	532,574	530,200	43,111	32,772	28,571	44,225
2004	569,586	590,198	604,474	632,044	40,793	45,831	50,203	54,513
2005	635,061	643,865	691,746	709,556	55,604	56,444	61,687	66,377
2006	715,926	720,232	729,354	707,095	68,383	70,494	72,083	66,496
2007	709,756	747,391	764,295	822,662	69,981	73,047	67,389	73,052
2008	849,035	920,650	915,828	715,897	72,901	75,400	83,849	(8,886)
2009	629,646	644,726	687,033	721,586	44,366	53,359	62,013	72,322
2010	743,919	752,709	761,710	790,408	62,654	47,411	64,007	71,706
2011	859,907	900,217	901,356	896,079	77,723	83,894	77,268	71,707
2012	916,127	874,945	879,270	898,505	75,742	78,493	73,571	77,175
2013	899,528				82,032			
All durable manufacturing:								
2002	560,705	568,492	566,973	563,950	861	6,718	9,455	4,611
2003	560,581	558,091	571,877	589,357	17,287	13,733	22,485	34,569
2004	610,094	628,011	641,203	657,092	37,063	38,025	37,025	44,357
2005	660,927	674,443	686,153	708,260	37,283	39,882	42,901	40,821
2006	722,973	728,817	730,953	726,797	54,775	42,231	49,198	46,475
2007	738,031	741,216	767,821	768,222	50,950	53,837	6,686	47,944
2008	763,727	760,950	757,129	688,173	48,046	24,108	34,000	(62,672)
2009	602,214	578,062	611,840	635,395	(7,127)	(4,158)	31,015	35,435
2010	644,133	672,777	694,540	695,350	48,456	57,895	59,509	66,835
2011	715,507	715,983	741,701	754,187	68,419	67,391	70,253	78,140
2012	776,622	775,296	773,089	783,351	70,770	66,781	61,551	60,936
2013	777,588				70,491			

¹ For information on adjustment for seasonal variation, see the Survey Methodology section in the Introduction, page xxi.

FINANCIAL DATA TABLES

Some data in these tables are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Table 1.0 -- Income Statement For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,648,177	1,691,464	1,659,224	1,676,637	1,634,000	149,151	155,313	152,450	151,057	148,034
Depreciation, depletion, and amortization of property, plant, and equipment	41,483	40,679	41,443	43,429	41,443	2,946	3,031	3,033	3,526	3,019
All other operating costs and expenses	1,480,975	1,510,537	1,485,773	1,519,680	1,470,087	134,114	138,693	137,426	141,740	132,815
Income (loss) from operations	125,719	140,248	132,008	113,528	122,470	12,091	13,588	11,992	5,790	12,200
Interest expense	26,706	27,280	27,036	26,688	25,816	1,095	1,157	1,105	1,186	1,059
All other nonoperating income (expense)	81,588	83,467	66,336	42,097	85,784	(40)	(57)	(33)	451	190
Income (loss) before income taxes	180,600	196,435	171,308	128,937	182,438	10,956	12,374	10,854	5,055	11,331
Provision for current and deferred domestic income taxes	35,909	37,898	34,080	4,676	31,269	1,165	1,353	1,196	982	1,185
Income (loss) after income taxes	144,692	158,537	137,229	124,261	151,169	9,791	11,021	9,658	4,073	10,146
Cash dividends charged to retained earnings this quarter	46,844	51,358	48,369	67,175	59,222	5,210	6,350	4,305	6,403	5,122
Net income retained in business	97,848	107,179	88,860	57,086	91,947	4,581	4,671	5,353	(2,330)	5,024
Retained earnings at beginning of quarter	2,469,685	2,498,120	2,577,970	2,657,568	2,695,094	76,230	80,837	80,978	87,495	86,112
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(12,572)	(7,705)	(11,577)	(15,453)	(21,703)	(412)	(511)	(1,045)	(1,068)	(958)
Retained earnings at end of quarter	2,554,961	2,597,593	2,655,253	2,699,201	2,765,337	80,399	84,997	85,286	84,097	90,178
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.52	2.40	2.50	2.59	2.54	1.98	1.95	1.99	2.33	2.04
All other operating costs and expenses	89.86	89.30	89.55	90.64	89.97	89.92	89.30	90.14	93.83	89.72
Income (loss) from operations	7.63	8.29	7.96	6.77	7.50	8.11	8.75	7.87	3.83	8.24
Interest expense	1.62	1.61	1.63	1.59	1.58	0.73	0.74	0.72	0.79	0.72
All other nonoperating income (expense)	4.95	4.93	4.00	2.51	5.25	(0.03)	(0.04)	(0.02)	0.30	0.13
Income (loss) before income taxes	10.96	11.61	10.32	7.69	11.17	7.35	7.97	7.12	3.35	7.65
Provision for current and deferred domestic income taxes	2.18	2.24	2.05	0.28	1.91	0.78	0.87	0.78	0.65	0.80
Income (loss) after income taxes	8.78	9.37	8.27	7.41	9.25	6.56	7.10	6.34	2.70	6.85
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.18	21.90	18.70	14.14	19.57	32.88	35.82	30.46	14.64	32.10
After income taxes	16.17	17.67	14.98	13.62	16.21	29.38	31.91	27.10	11.79	28.75
Annual rate of profit on total assets:										
Before income taxes	8.92	9.72	8.31	6.21	8.70	15.30	17.15	14.92	7.03	15.56
After income taxes	7.15	7.85	6.66	5.98	7.21	13.67	15.28	13.28	5.66	13.93
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.34	1.35	1.34	1.35	1.38	2.17	2.19	2.22	2.15	2.15
Total cash, U.S. Government and other securities, to total current liabilities	0.28	0.29	0.29	0.31	0.30	0.47	0.48	0.49	0.49	0.46
Total stockholders' equity to total debt	1.81	1.82	1.83	1.80	1.82	1.58	1.68	1.77	1.67	1.73

Table 1.1 -- Balance Sheet For Corporations in the NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	266,801	276,374	283,558	296,825	295,282	34,578	35,886	36,545	36,635	35,900
Time deposits in the U.S., including negotiable certificates of deposit	48,086	44,127	45,206	56,243	58,248	3,463	3,402	3,251	3,055	2,820
Total cash on hand and in U.S. banks	314,886	320,502	328,764	353,068	353,531	38,040	39,288	39,796	39,690	38,720
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	158,252	165,055	169,445	177,230	159,412	4,121	4,401	4,280	3,995	3,976
Total cash, U.S. Government and other securities	473,138	485,557	498,209	530,298	512,943	42,162	43,690	44,076	43,685	42,696
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	672,883	673,145	676,323	645,578	680,003	71,792	72,178	72,745	67,217	71,188
Inventories	719,881	721,254	736,074	731,692	751,985	70,663	71,087	72,247	71,570	73,089
All other current assets	384,837	387,880	382,255	381,632	383,121	11,595	11,348	10,875	11,198	10,988
Total current assets	2,250,740	2,267,836	2,292,861	2,289,200	2,328,051	196,212	198,303	199,943	193,669	197,961
Property, plant, and equipment	2,806,928	2,790,131	2,824,014	2,872,275	2,896,220	232,487	234,215	235,672	241,145	242,939
Land and mineral rights	164,721	165,322	165,024	166,940	167,359	4,051	4,102	4,145	4,472	4,499
Less: Accumulated depreciation, depletion, and amortization	1,587,410	1,591,234	1,609,227	1,631,566	1,649,453	166,364	168,196	169,028	172,225	174,654
Net property, plant, and equipment	1,384,239	1,364,219	1,379,810	1,407,648	1,414,126	70,174	70,121	70,789	73,391	72,784
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,463,177	4,451,259	4,569,174	4,608,052	4,649,338	20,090	20,116	20,274	20,551	20,509
Total Assets	8,098,156	8,083,314	8,241,845	8,304,901	8,391,515	286,476	288,540	291,006	287,612	291,255
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	57,787	61,883	59,752	55,079	57,492	15,154	15,243	14,824	14,788	15,217
b. Other short-term loans, including commercial paper	123,236	122,050	122,827	116,600	129,090	3,240	3,307	3,247	3,905	3,418
Trade accounts and trade notes payable	525,986	515,395	518,055	518,865	523,114	40,132	39,299	38,924	37,312	38,808
Income taxes accrued, prior and current years, net of payments	41,352	39,576	40,023	37,987	42,285	936	1,253	1,381	1,062	1,104
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	35,594	35,216	34,539	36,711	38,929	6,813	6,692	6,956	7,166	7,825
b. Other long-term loans	140,293	143,781	140,806	124,928	122,893	3,796	4,280	4,267	4,671	4,504
All other current liabilities, including excise and sales taxes, and accrued expenses	758,457	757,796	791,947	804,985	773,377	20,448	20,474	20,309	21,038	21,176
Total current liabilities	1,682,705	1,675,697	1,707,948	1,695,157	1,687,180	90,519	90,550	89,909	89,941	92,051
Long-term debt, due in more than 1 year:										
a. Loans from banks	342,153	341,126	344,903	350,092	351,953	28,622	27,401	27,434	27,565	27,617
b. Other long-term loans	1,274,898	1,268,567	1,298,897	1,341,934	1,350,994	26,746	25,356	23,758	24,626	22,861
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,218,153	1,209,693	1,226,622	1,269,517	1,271,824	7,304	7,075	7,365	7,344	7,539
Total liabilities	4,517,909	4,495,082	4,578,369	4,656,700	4,661,950	153,191	150,381	148,467	149,477	150,069
Capital stock and other capital (less treasury stock)	1,025,285	990,638	1,008,223	948,999	964,228	52,886	53,161	57,253	54,038	51,008
Retained earnings	2,554,961	2,597,593	2,655,253	2,699,201	2,765,337	80,399	84,997	85,286	84,097	90,178
Stockholders' equity	3,580,246	3,588,232	3,663,476	3,648,200	3,729,565	133,285	138,158	142,539	138,135	141,186
Total Liabilities and Stockholders' Equity	8,098,156	8,083,314	8,241,845	8,304,901	8,391,515	286,476	288,540	291,006	287,612	291,255
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	568,034	592,139	584,913	594,043	640,871	105,693	107,753	110,034	103,728	105,910
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.84	6.01	6.04	6.39	6.11	14.72	15.14	15.15	15.19	14.66
Trade accounts and trade notes receivable	8.31	8.33	8.21	7.77	8.10	25.06	25.01	25.00	23.37	24.44
Inventories	8.89	8.92	8.93	8.81	8.96	24.67	24.64	24.83	24.88	25.09
Total current assets	27.79	28.06	27.82	27.56	27.74	68.49	68.73	68.71	67.34	67.97
Net property, plant, and equipment	17.09	16.88	16.74	16.95	16.85	24.50	24.30	24.33	25.52	24.99
Short-term debt, including current portion of long-term debt	4.41	4.49	4.34	4.01	4.15	10.12	10.23	10.07	10.61	10.63
Total current liabilities	20.78	20.73	20.72	20.41	20.11	31.60	31.38	30.90	31.27	31.61
Long-term debt	19.97	19.91	19.94	20.37	20.29	19.33	18.28	17.59	18.15	17.33
Total liabilities	55.79	55.61	55.55	56.07	55.56	53.47	52.12	51.02	51.97	51.52
Stockholders' equity	44.21	44.39	44.45	43.93	44.44	46.53	47.88	48.98	48.03	48.48

Table 2.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	893,182	898,380	884,855	890,935	877,596	54,840	54,516	54,001	53,922	52,843
Depreciation, depletion, and amortization of property, plant, and equipment	22,036	21,245	22,054	23,191	21,766	1,096	1,093	1,084	1,213	1,082
All other operating costs and expenses	803,345	805,808	792,578	809,863	788,839	49,582	49,337	49,116	50,856	47,749
Income (loss) from operations	67,800	71,327	70,223	57,881	66,991	4,163	4,086	3,800	1,853	4,012
Interest expense	15,472	15,799	15,642	15,260	14,435	395	378	371	396	355
All other nonoperating income (expense)	42,237	46,115	37,358	43,417	46,225	(11)	50	24	350	66
Income (loss) before income taxes	94,566	101,643	91,939	86,038	98,782	3,757	3,758	3,453	1,807	3,723
Provision for current and deferred domestic income taxes	18,344	18,082	16,461	16,490	16,074	319	424	334	278	329
Income (loss) after income taxes	76,222	83,560	75,478	69,548	82,708	3,438	3,335	3,119	1,529	3,393
Cash dividends charged to retained earnings this quarter	26,893	32,201	26,187	37,633	33,869	1,675	2,360	1,393	2,482	1,194
Net income retained in business	49,329	51,359	49,292	31,915	48,838	1,763	975	1,726	(953)	2,200
Retained earnings at beginning of quarter	1,505,891	1,494,228	1,536,554	1,586,947	1,587,151	26,189	28,927	27,950	30,731	27,830
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,765)	(3,501)	(2,720)	(3,014)	(16,920)	61	(304)	(424)	(461)	(43)
Retained earnings at end of quarter	1,547,455	1,542,087	1,583,125	1,615,848	1,619,070	28,013	29,598	29,252	29,317	29,987
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.47	2.36	2.49	2.60	2.48	2.00	2.00	2.01	2.25	2.05
All other operating costs and expenses	89.94	89.70	89.57	90.90	89.89	90.41	90.50	90.95	94.31	90.36
Income (loss) from operations	7.59	7.94	7.94	6.50	7.63	7.59	7.50	7.04	3.44	7.59
Interest expense	1.73	1.76	1.77	1.71	1.64	0.72	0.69	0.69	0.74	0.67
All other nonoperating income (expense)	4.73	5.13	4.22	4.87	5.27	(0.02)	0.09	0.04	0.65	0.13
Income (loss) before income taxes	10.59	11.31	10.39	9.66	11.26	6.85	6.89	6.39	3.35	7.05
Provision for current and deferred domestic income taxes	2.05	2.01	1.86	1.85	1.83	0.58	0.78	0.62	0.51	0.62
Income (loss) after income taxes	8.53	9.30	8.53	7.81	9.42	6.27	6.12	5.78	2.84	6.42
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.15	23.03	20.34	18.98	21.61	35.20	34.59	31.02	16.65	33.43
After income taxes	17.04	18.94	16.70	15.34	18.09	32.21	30.69	28.01	14.09	30.47
Annual rate of profit on total assets:										
Before income taxes	9.17	10.02	8.85	8.19	9.41	15.47	15.81	14.45	7.67	15.45
After income taxes	7.39	8.24	7.26	6.62	7.88	14.16	14.03	13.05	6.49	14.08
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.17	1.19	1.19	1.19	1.22	1.99	2.03	2.06	2.01	2.03
Total cash, U.S. Government and other securities, to total current liabilities	0.19	0.21	0.22	0.23	0.21	0.39	0.40	0.41	0.42	0.40
Total stockholders' equity to total debt	1.54	1.54	1.56	1.55	1.54	1.39	1.49	1.57	1.51	1.52

Table 2.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	94,270	102,631	108,676	107,750	103,713	9,867	9,912	10,312	10,486	10,209
Time deposits in the U.S., including negotiable certificates of deposit	25,449	23,217	25,500	33,569	32,013	906	780	743	746	683
Total cash on hand and in U.S. banks	119,719	125,848	134,176	141,319	135,726	10,773	10,692	11,055	11,231	10,892
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	36,797	40,643	42,275	42,926	35,247	1,513	1,559	1,546	1,330	1,202
Total cash, U.S. Government and other securities	156,516	166,490	176,451	184,245	170,973	12,286	12,251	12,601	12,562	12,094
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	310,935	305,901	312,252	298,226	318,985	24,462	23,558	23,835	21,965	23,985
Inventories	297,108	289,249	301,126	301,384	306,987	23,021	22,233	22,825	22,318	22,517
All other current assets	185,942	174,831	179,315	183,226	182,492	3,629	3,476	3,486	3,379	3,380
Total current assets	950,500	936,471	969,144	967,080	979,436	63,398	61,518	62,747	60,223	61,975
Property, plant, and equipment	1,605,362	1,571,906	1,593,497	1,617,034	1,623,690	84,395	83,659	82,317	84,849	87,665
Land and mineral rights	104,666	105,214	104,387	106,062	105,447	1,359	1,451	1,376	1,702	1,719
Less: Accumulated depreciation, depletion, and amortization	862,886	855,467	866,952	877,593	882,002	58,133	58,041	57,327	59,135	61,679
Net property, plant, and equipment	847,142	821,653	830,932	845,503	847,135	27,620	27,069	26,366	27,415	27,705
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,326,906	2,298,832	2,356,174	2,388,802	2,372,895	6,098	6,490	6,490	6,587	6,733
Total Assets	4,124,549	4,056,956	4,156,250	4,201,385	4,199,467	97,116	95,077	95,603	94,225	96,413
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	27,563	31,736	29,347	26,453	27,524	6,004	5,759	5,391	5,232	5,338
b. Other short-term loans, including commercial paper	93,324	91,315	90,767	89,536	96,724	1,037	1,060	1,259	1,280	1,046
Trade accounts and trade notes payable	248,752	234,527	243,120	247,086	248,019	15,282	14,039	14,229	13,706	14,029
Income taxes accrued, prior and current years, net of payments	21,998	21,889	21,933	20,162	22,664	246	362	461	345	356
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,686	15,545	15,666	16,750	18,911	2,495	2,339	2,458	2,486	2,833
b. Other long-term loans	95,790	95,696	92,346	74,635	74,983	995	1,301	1,198	1,451	1,345
All other current liabilities, including excise and sales taxes, and accrued expenses	304,566	298,095	324,533	339,122	311,265	5,734	5,512	5,416	5,469	5,522
Total current liabilities	809,679	788,803	817,712	813,745	800,089	31,793	30,373	30,411	29,969	30,469
Long-term debt, due in more than 1 year:										
a. Loans from banks	167,796	168,405	168,462	170,123	165,671	11,246	10,491	10,392	9,866	10,689
b. Other long-term loans	756,214	742,739	764,809	793,077	799,701	8,996	8,282	7,673	8,355	7,976
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	601,961	591,876	597,420	611,306	605,484	2,386	2,473	2,594	2,627	2,728
Total liabilities	2,335,650	2,291,823	2,348,404	2,388,251	2,370,945	54,421	51,619	51,070	50,818	51,862
Capital stock and other capital (less treasury stock)	241,444	223,046	224,721	197,286	209,451	14,682	13,860	15,281	14,090	14,564
Retained earnings	1,547,455	1,542,087	1,583,125	1,615,848	1,619,070	28,013	29,598	29,252	29,317	29,987
Stockholders' equity	1,788,899	1,765,133	1,807,846	1,813,134	1,828,521	42,695	43,458	44,533	43,407	44,551
Total Liabilities and Stockholders' Equity	4,124,549	4,056,956	4,156,250	4,201,385	4,199,467	97,116	95,077	95,603	94,225	96,413
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	140,821	147,668	151,432	153,336	179,347	31,605	31,145	32,336	30,254	31,506
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.79	4.10	4.25	4.39	4.07	12.65	12.89	13.18	13.33	12.54
Trade accounts and trade notes receivable	7.54	7.54	7.51	7.10	7.60	25.19	24.78	24.93	23.31	24.88
Inventories	7.20	7.13	7.25	7.17	7.31	23.70	23.38	23.87	23.69	23.35
Total current assets	23.04	23.08	23.32	23.02	23.32	65.28	64.70	65.63	63.91	64.28
Net property, plant, and equipment	20.54	20.25	19.99	20.12	20.17	28.44	28.47	27.58	29.10	28.74
Short-term debt, including current portion of long-term debt	5.68	5.78	5.49	4.94	5.19	10.84	11.00	10.78	11.09	10.96
Total current liabilities	19.63	19.44	19.67	19.37	19.05	32.74	31.95	31.81	31.81	31.60
Long-term debt	22.40	22.46	22.45	22.93	22.99	20.84	19.74	18.90	19.34	19.36
Total liabilities	56.63	56.49	56.50	56.84	56.46	56.04	54.29	53.42	53.93	53.79
Stockholders' equity	43.37	43.51	43.50	43.16	43.54	43.96	45.71	46.58	46.07	46.21

Table 3.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	160,448	158,681	163,386	174,287	161,675	15,489	14,962	14,781	15,603	14,816
Depreciation, depletion, and amortization of property, plant, and equipment	2,851	2,895	2,920	3,118	3,034	261	257	242	268	244
All other operating costs and expenses	146,529	145,205	148,546	160,010	147,542	14,500	13,976	13,794	14,659	13,517
Income (loss) from operations	11,068	10,580	11,920	11,159	11,098	728	728	745	676	1,056
Interest expense	2,534	2,655	2,519	2,575	2,368	90	85	84	89	79
All other nonoperating income (expense)	(40)	522	432	976	1,047	(4)	(10)	(23)	23	(3)
Income (loss) before income taxes	8,494	8,447	9,834	9,560	9,777	634	633	638	610	974
Provision for current and deferred domestic income taxes	1,840	1,823	2,101	1,992	1,628	64	81	87	75	49
Income (loss) after income taxes	6,654	6,624	7,733	7,568	8,148	570	552	551	535	924
Cash dividends charged to retained earnings this quarter	2,633	2,856	2,337	2,618	2,539	250	305	213	391	278
Net income retained in business	4,021	3,768	5,396	4,950	5,609	320	247	338	144	647
Retained earnings at beginning of quarter	170,284	172,710	174,800	178,560	183,233	6,657	6,665	6,754	7,416	7,435
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(439)	(568)	(542)	(417)	(8,123)	(72)	(74)	12	(65)	(20)
Retained earnings at end of quarter	173,866	175,910	179,653	183,092	180,719	6,905	6,837	7,104	7,494	8,062
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.78	1.82	1.79	1.79	1.88	1.69	1.72	1.64	1.72	1.65
All other operating costs and expenses	91.32	91.51	90.92	91.81	91.26	93.61	93.41	93.32	93.95	91.23
Income (loss) from operations	6.90	6.67	7.30	6.40	6.86	4.70	4.87	5.04	4.33	7.12
Interest expense	1.58	1.67	1.54	1.48	1.46	0.58	0.57	0.57	0.57	0.54
All other nonoperating income (expense)	(0.03)	0.33	0.26	0.56	0.65	(0.03)	(0.07)	(0.15)	0.15	(0.02)
Income (loss) before income taxes	5.29	5.32	6.02	5.49	6.05	4.09	4.23	4.32	3.91	6.57
Provision for current and deferred domestic income taxes	1.15	1.15	1.29	1.14	1.01	0.42	0.54	0.59	0.48	0.33
Income (loss) after income taxes	4.15	4.17	4.73	4.34	5.04	3.68	3.69	3.73	3.43	6.24
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.61	15.55	17.87	16.82	16.82	27.74	27.65	28.60	26.32	38.45
After income taxes	12.23	12.20	14.05	13.31	14.02	24.93	24.11	24.68	23.08	36.50
Annual rate of profit on total assets:										
Before income taxes	6.15	6.04	6.92	6.69	6.87	11.64	11.91	12.39	11.78	18.40
After income taxes	4.82	4.74	5.44	5.29	5.72	10.46	10.39	10.69	10.33	17.47
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.30	1.36	1.34	1.41	1.47	1.73	1.79	1.82	1.84	1.89
Total cash, U.S. Government and other securities, to total current liabilities	0.13	0.18	0.17	0.19	0.18	0.29	0.32	0.30	0.38	0.34
Total stockholders' equity to total debt	1.12	1.09	1.10	1.14	1.17	1.26	1.29	1.31	1.38	1.54

Table 3.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food All Total Asset Sizes					Food Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	12,034	14,089	14,646	16,361	15,617	1,703	1,885	1,685	2,116	1,885
Time deposits in the U.S., including negotiable certificates of deposit	1,119	4,016	4,075	4,224	2,042	173	140	159	202	155
Total cash on hand and in U.S. banks	13,153	18,105	18,721	20,585	17,658	1,876	2,025	1,844	2,317	2,041
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,658	2,730	3,036	2,874	3,480	363	278	224	278	228
Total cash, U.S. Government and other securities	15,811	20,834	21,757	23,459	21,138	2,239	2,303	2,069	2,595	2,269
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	47,422	48,132	49,533	52,246	53,499	4,995	4,595	4,642	4,426	4,842
Inventories	67,351	64,531	69,740	70,853	68,556	5,466	4,954	5,027	4,751	4,640
All other current assets	24,605	25,109	25,708	26,661	25,522	770	859	847	791	730
Total current assets	155,190	158,606	166,738	173,219	168,715	13,470	12,711	12,585	12,562	12,482
Property, plant, and equipment	211,046	213,442	216,972	224,176	224,335	18,523	17,669	17,219	17,382	18,329
Land and mineral rights	5,885	5,956	5,866	5,906	5,893	500	482	359	375	404
Less: Accumulated depreciation, depletion, and amortization	116,622	117,725	120,443	125,587	126,378	12,009	11,344	11,146	11,204	11,789
Net property, plant, and equipment	100,309	101,673	102,395	104,494	103,849	7,015	6,806	6,432	6,553	6,945
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	296,740	298,757	299,022	294,042	296,885	1,305	1,735	1,599	1,594	1,742
Total Assets	552,239	559,036	568,155	571,755	569,449	21,790	21,252	20,616	20,709	21,168
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	8,878	9,101	9,573	8,700	8,940	2,012	1,835	1,750	1,647	1,518
b. Other short-term loans, including commercial paper	15,355	12,554	13,597	14,265	12,710	202	214	245	206	165
Trade accounts and trade notes payable	39,013	38,786	41,053	42,896	40,705	3,592	3,102	3,166	3,079	2,966
Income taxes accrued, prior and current years, net of payments	2,185	2,123	1,952	1,445	1,903	34	71	101	65	86
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,814	2,991	3,538	4,030	3,998	460	459	451	507	594
b. Other long-term loans	11,738	11,936	13,181	12,532	11,764	250	264	237	282	246
All other current liabilities, including excise and sales taxes, and accrued expenses	38,146	39,207	41,872	38,870	34,933	1,249	1,169	961	1,049	1,012
Total current liabilities	119,129	116,698	124,766	122,738	114,952	7,799	7,114	6,911	6,834	6,588
Long-term debt, due in more than 1 year:										
a. Loans from banks	42,904	44,390	43,107	43,162	41,412	2,895	2,758	2,644	2,393	2,645
b. Other long-term loans	112,009	118,659	117,467	116,966	119,303	1,408	1,578	1,488	1,692	1,399
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	60,538	62,054	62,668	61,474	61,236	544	648	643	519	407
Total liabilities	334,580	341,802	348,009	344,340	336,904	12,647	12,097	11,687	11,438	11,038
Capital stock and other capital (less treasury stock)	43,793	41,324	40,493	44,323	51,827	2,238	2,318	1,825	1,777	2,068
Retained earnings	173,866	175,910	179,653	183,092	180,719	6,905	6,837	7,104	7,494	8,062
Stockholders' equity	217,659	217,234	220,146	227,415	232,546	9,143	9,155	8,929	9,271	10,130
Total Liabilities and Stockholders' Equity	552,239	559,036	568,155	571,755	569,449	21,790	21,252	20,616	20,709	21,168
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	36,061	41,908	41,972	50,482	53,763	5,671	5,597	5,674	5,728	5,894
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	2.86	3.73	3.83	4.10	3.71	10.28	10.84	10.03	12.53	10.72
Trade accounts and trade notes receivable	8.59	8.61	8.72	9.14	9.39	22.92	21.62	22.52	21.37	22.87
Inventories	12.20	11.54	12.27	12.39	12.04	25.09	23.31	24.39	22.94	21.92
Total current assets	28.10	28.37	29.35	30.30	29.63	61.82	59.81	61.05	60.66	58.96
Net property, plant, and equipment	18.16	18.19	18.02	18.28	18.24	32.19	32.03	31.20	31.64	32.81
Short-term debt, including current portion of long-term debt	7.20	6.54	7.02	6.91	6.57	13.42	13.04	13.01	12.76	11.92
Total current liabilities	21.57	20.87	21.96	21.47	20.19	35.79	33.48	33.52	33.00	31.12
Long-term debt	28.05	29.17	28.26	28.01	28.22	19.75	20.40	20.04	19.72	19.10
Total liabilities	60.59	61.14	61.25	60.23	59.16	58.04	56.92	56.69	55.23	52.15
Stockholders' equity	39.41	38.86	38.75	39.77	40.84	41.96	43.08	43.31	44.77	47.85

Table 4.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	39,881	45,265	45,095	44,425	41,605	1,211	1,481	1,558	1,542	1,405
Depreciation, depletion, and amortization of property, plant, and equipment	1,228	1,232	1,229	1,389	1,266	42	41	45	54	40
All other operating costs and expenses	31,184	34,784	34,186	35,263	32,894	1,085	1,306	1,422	1,405	1,265
Income (loss) from operations	7,469	9,249	9,680	7,772	7,446	85	133	90	83	101
Interest expense	1,651	1,696	1,615	1,440	1,533	14	13	13	16	13
All other nonoperating income (expense)	4,452	4,279	4,637	2,714	3,968	6	6	(1)	1	1
Income (loss) before income taxes	10,271	11,832	12,702	9,047	9,880	77	126	76	68	89
Provision for current and deferred domestic income taxes	2,545	2,953	2,786	1,864	2,176	1	12	7	12	10
Income (loss) after income taxes	7,725	8,879	9,916	7,183	7,704	76	113	69	56	79
Cash dividends charged to retained earnings this quarter	3,949	3,784	3,962	4,093	5,522	120	117	69	69	114
Net income retained in business	3,777	5,095	5,954	3,090	2,182	(44)	(4)	0	(13)	(34)
Retained earnings at beginning of quarter	131,538	134,169	139,419	146,928	149,468	(293)	(255)	(97)	234	(435)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(26)	(73)	(331)	218	(4,246)	(24)	0	(18)	(33)	(40)
Retained earnings at end of quarter	135,289	139,191	145,042	150,236	147,404	(361)	(258)	(115)	188	(509)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.08	2.72	2.73	3.13	3.04	3.43	2.80	2.90	3.48	2.85
All other operating costs and expenses	78.19	76.85	75.81	79.38	79.06	89.56	88.21	91.31	91.11	90.00
Income (loss) from operations	18.73	20.43	21.47	17.50	17.90	7.01	8.99	5.79	5.40	7.15
Interest expense	4.14	3.75	3.58	3.24	3.69	1.19	0.88	0.84	1.07	0.90
All other nonoperating income (expense)	11.16	9.45	10.28	6.11	9.54	0.50	0.38	(0.09)	0.06	0.10
Income (loss) before income taxes	25.75	26.14	28.17	20.36	23.75	6.33	8.49	4.86	4.40	6.36
Provision for current and deferred domestic income taxes	6.38	6.52	6.18	4.20	5.23	0.07	0.83	0.42	0.77	0.72
Income (loss) after income taxes	19.37	19.62	21.99	16.17	18.52	6.27	7.66	4.44	3.62	5.64
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.93	31.55	32.71	23.12	25.21	18.14	33.09	21.87	16.94	31.49
After income taxes	20.26	23.67	25.53	18.36	19.66	17.95	29.85	19.99	13.96	27.94
Annual rate of profit on total assets:										
Before income taxes	11.60	13.50	14.13	9.82	10.72	8.13	12.89	8.08	6.41	8.98
After income taxes	8.72	10.13	11.03	7.80	8.36	8.04	11.63	7.38	5.28	7.97
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	0.99	0.96	1.06	1.04	1.00	3.21	2.46	2.06	1.54	1.32
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.20	0.26	0.28	0.29	0.55	0.42	0.35	0.25	0.24
Total stockholders' equity to total debt	1.45	1.40	1.43	1.41	1.38	1.12	0.91	0.87	0.98	0.57

Table 4.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products All Total Asset Sizes					Beverage and Tobacco Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	9,136	8,565	11,075	10,270	11,532	324	336	311	321	348
Time deposits in the U.S., including negotiable certificates of deposit	5,743	1,847	2,398	4,721	6,106	13	6	20	14	13
Total cash on hand and in U.S. banks	14,879	10,412	13,474	14,991	17,638	337	341	331	335	360
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,798	1,349	1,374	1,933	1,634	43	45	42	32	30
Total cash, U.S. Government and other securities	16,677	11,761	14,848	16,924	19,272	381	387	373	367	391
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,769	11,709	11,896	11,211	11,236	440	512	460	409	492
Inventories	17,928	18,055	18,724	19,379	19,494	1,331	1,258	1,242	1,344	1,166
All other current assets	16,046	15,445	15,779	15,641	15,703	87	90	121	138	140
Total current assets	61,420	56,970	61,248	63,156	65,704	2,239	2,247	2,196	2,258	2,189
Property, plant, and equipment	74,295	75,419	76,490	80,466	80,231	3,108	3,403	3,252	3,231	2,945
Land and mineral rights	3,704	3,732	3,789	4,057	4,109	50	50	52	276	273
Less: Accumulated depreciation, depletion, and amortization	35,896	36,881	37,451	39,075	39,711	1,873	2,082	1,966	1,860	1,703
Net property, plant, and equipment	42,103	42,269	42,828	45,448	44,628	1,284	1,371	1,338	1,647	1,515
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	250,786	251,253	255,462	259,854	258,210	253	284	215	324	274
Total Assets	354,309	350,492	359,538	368,459	368,542	3,775	3,902	3,750	4,229	3,978
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	651	713	663	678	596	113	115	153	191	146
b. Other short-term loans, including commercial paper	13,874	18,550	16,411	17,601	18,008	8	10	26	50	63
Trade accounts and trade notes payable	7,568	7,766	8,110	8,795	8,029	286	324	386	459	390
Income taxes accrued, prior and current years, net of payments	2,217	1,970	1,528	724	1,349	14	13	23	30	35
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	827	574	593	1,253	1,657	61	65	99	168	395
b. Other long-term loans	8,675	6,687	6,010	6,454	11,440	14	97	105	144	303
All other current liabilities, including excise and sales taxes, and accrued expenses	28,048	23,038	24,595	25,324	24,867	201	289	272	423	326
Total current liabilities	61,861	59,299	57,910	60,829	65,945	697	913	1,064	1,464	1,659
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,400	4,658	5,093	4,842	4,840	526	456	474	452	501
b. Other long-term loans	76,626	75,936	80,037	80,013	77,409	791	921	740	630	592
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	58,864	60,579	61,158	66,241	63,602	69	92	87	82	92
Total liabilities	201,751	200,471	204,198	211,925	211,796	2,084	2,382	2,365	2,628	2,843
Capital stock and other capital (less treasury stock)	17,270	10,830	10,298	6,297	9,342	2,052	1,778	1,500	1,413	1,643
Retained earnings	135,289	139,191	145,042	150,236	147,404	(361)	(258)	(115)	188	(509)
Stockholders' equity	152,559	150,021	155,340	156,534	156,746	1,691	1,520	1,385	1,601	1,134
Total Liabilities and Stockholders' Equity	354,309	350,492	359,538	368,459	368,542	3,775	3,902	3,750	4,229	3,978
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(441)	(2,329)	3,338	2,327	(241)	1,542	1,334	1,132	794	530
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.71	3.36	4.13	4.59	5.23	10.08	9.90	9.95	8.67	9.82
Trade accounts and trade notes receivable	3.04	3.34	3.31	3.04	3.05	11.66	13.13	12.27	9.67	12.37
Inventories	5.06	5.15	5.21	5.26	5.29	35.25	32.24	33.11	31.77	29.32
Total current assets	17.34	16.25	17.04	17.14	17.83	59.31	57.59	58.57	53.39	55.03
Net property, plant, and equipment	11.88	12.06	11.91	12.33	12.11	34.00	35.13	35.69	38.94	38.08
Short-term debt, including current portion of long-term debt	6.78	7.57	6.59	7.05	8.60	5.18	7.36	10.22	13.07	22.80
Total current liabilities	17.46	16.92	16.11	16.51	17.89	18.47	23.39	28.38	34.61	41.70
Long-term debt	22.87	22.99	23.68	23.03	22.32	34.90	35.28	32.37	25.59	27.47
Total liabilities	56.94	57.20	56.79	57.52	57.47	55.20	61.04	63.07	62.14	71.48
Stockholders' equity	43.06	42.80	43.21	42.48	42.53	44.80	38.96	36.93	37.86	28.52

Table 5.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	9,477	9,867	9,800	9,372	9,475	2,973	2,848	2,652	2,526	2,663
Depreciation, depletion, and amortization of property, plant, and equipment	223	220	239	245	246	54	47	44	58	50
All other operating costs and expenses	8,897	9,109	8,941	8,674	8,813	2,707	2,531	2,350	2,339	2,383
Income (loss) from operations	357	538	620	453	416	211	270	258	128	230
Interest expense	115	128	110	117	99	24	24	23	29	19
All other nonoperating income (expense)	116	27	71	58	62	(20)	(4)	5	13	3
Income (loss) before income taxes	357	437	582	394	378	168	241	240	112	215
Provision for current and deferred domestic income taxes	65	51	87	57	83	27	31	19	5	28
Income (loss) after income taxes	293	386	495	337	295	140	211	221	107	187
Cash dividends charged to retained earnings this quarter	100	143	169	316	119	48	70	103	129	58
Net income retained in business	193	242	326	21	177	93	140	118	(22)	129
Retained earnings at beginning of quarter	7,693	7,808	8,398	8,414	8,479	1,896	2,237	2,595	2,111	2,061
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	24	(90)	(30)	68	(65)	33	(36)	(87)	86	(42)
Retained earnings at end of quarter	7,910	7,961	8,695	8,503	8,591	2,022	2,340	2,626	2,174	2,147
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.36	2.23	2.44	2.62	2.60	1.83	1.66	1.67	2.29	1.88
All other operating costs and expenses	93.88	92.32	91.23	92.55	93.01	91.07	88.87	88.60	92.63	89.47
Income (loss) from operations	3.76	5.46	6.33	4.83	4.39	7.10	9.47	9.73	5.09	8.65
Interest expense	1.21	1.30	1.12	1.24	1.05	0.79	0.85	0.85	1.16	0.71
All other nonoperating income (expense)	1.22	0.27	0.73	0.62	0.65	(0.66)	(0.14)	0.18	0.51	0.13
Income (loss) before income taxes	3.77	4.43	5.94	4.21	3.99	5.65	8.48	9.06	4.43	8.07
Provision for current and deferred domestic income taxes	0.68	0.52	0.89	0.61	0.88	0.92	1.08	0.72	0.18	1.05
Income (loss) after income taxes	3.09	3.91	5.05	3.60	3.12	4.73	7.40	8.34	4.24	7.02
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	9.26	11.27	14.43	9.79	9.33	23.46	34.18	32.52	14.18	28.64
After income taxes	7.58	9.95	12.28	8.36	7.28	19.63	29.81	29.93	13.59	24.90
Annual rate of profit on total assets:										
Before income taxes	4.64	5.66	7.58	5.07	4.79	11.32	17.51	17.92	7.89	15.06
After income taxes	3.80	5.00	6.45	4.33	3.74	9.47	15.28	16.50	7.56	13.10
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.08	2.04	2.01	2.00	2.01	2.45	2.31	2.24	2.42	2.28
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.26	0.28	0.29	0.26	0.45	0.41	0.39	0.39	0.35
Total stockholders' equity to total debt	1.96	1.97	2.28	2.16	2.19	1.63	1.82	2.37	2.21	2.03

Table 5.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills All Total Asset Sizes					Textile Mills and Textile Product Mills Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	1,081	1,131	1,200	1,220	1,164	646	561	515	481	489
Time deposits in the U.S., including negotiable certificates of deposit	39	47	48	50	43	28	30	44	47	41
Total cash on hand and in U.S. banks	1,120	1,178	1,248	1,270	1,206	674	591	559	528	530
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	706	716	778	840	797	88	85	101	87	89
Total cash, U.S. Government and other securities	1,826	1,894	2,026	2,109	2,004	762	676	660	615	619
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,946	4,970	4,834	4,375	4,666	1,465	1,394	1,315	1,190	1,337
Inventories	6,098	6,003	5,952	6,259	6,367	1,817	1,675	1,680	1,824	1,847
All other current assets	1,917	1,945	1,934	2,001	2,328	135	115	111	191	193
Total current assets	14,787	14,812	14,746	14,744	15,364	4,179	3,859	3,766	3,820	3,996
Property, plant, and equipment	20,885	21,343	21,177	22,127	22,402	4,602	4,293	3,952	4,477	4,364
Land and mineral rights	281	259	260	277	263	75	66	76	89	80
Less: Accumulated depreciation, depletion, and amortization	14,372	14,638	14,672	15,350	15,440	3,261	2,998	2,849	3,136	3,111
Net property, plant, and equipment	6,794	6,964	6,765	7,054	7,226	1,416	1,361	1,179	1,430	1,333
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,231	9,058	9,186	9,328	8,995	337	295	417	423	379
Total Assets	30,812	30,834	30,697	31,126	31,586	5,933	5,515	5,362	5,674	5,708
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	637	638	669	718	687	303	324	359	347	403
b. Other short-term loans, including commercial paper	153	318	304	457	326	26	93	93	139	76
Trade accounts and trade notes payable	3,574	3,670	3,647	3,601	3,949	926	790	830	728	847
Income taxes accrued, prior and current years, net of payments	28	50	26	12	(9)	19	17	19	(7)	(5)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	705	670	622	631	757	128	134	97	108	173
b. Other long-term loans	130	74	73	92	68	30	34	26	34	22
All other current liabilities, including excise and sales taxes, and accrued expenses	1,869	1,833	2,000	1,879	1,877	276	274	260	228	241
Total current liabilities	7,097	7,253	7,342	7,390	7,656	1,709	1,667	1,683	1,577	1,756
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,276	4,391	3,917	3,961	3,958	581	489	422	501	481
b. Other long-term loans	1,964	1,758	1,498	1,603	1,603	689	479	250	296	321
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,033	1,940	1,818	2,057	2,141	90	54	52	145	148
Total liabilities	15,370	15,342	14,574	15,011	15,358	3,070	2,689	2,407	2,519	2,706
Capital stock and other capital (less treasury stock)	7,532	7,532	7,428	7,612	7,637	840	486	329	980	855
Retained earnings	7,910	7,961	8,695	8,503	8,591	2,022	2,340	2,626	2,174	2,147
Stockholders' equity	15,442	15,493	16,123	16,115	16,228	2,863	2,826	2,955	3,155	3,002
Total Liabilities and Stockholders' Equity	30,812	30,834	30,697	31,126	31,586	5,933	5,515	5,362	5,674	5,708
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,690	7,559	7,405	7,354	7,709	2,470	2,192	2,083	2,243	2,239
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.93	6.14	6.60	6.78	6.34	12.84	12.25	12.32	10.85	10.85
Trade accounts and trade notes receivable	16.05	16.12	15.75	14.05	14.77	24.69	25.28	24.52	20.97	23.43
Inventories	19.79	19.47	19.39	20.11	20.16	30.63	30.37	31.32	32.16	32.35
Total current assets	47.99	48.04	48.04	47.37	48.64	70.44	69.98	70.24	67.33	70.01
Net property, plant, and equipment	22.05	22.59	22.04	22.66	22.88	23.87	24.68	21.99	25.20	23.35
Short-term debt, including current portion of long-term debt	5.28	5.51	5.43	6.10	5.82	8.22	10.62	10.72	11.08	11.80
Total current liabilities	23.03	23.52	23.92	23.74	24.24	28.81	30.23	31.39	27.80	30.77
Long-term debt	20.25	19.94	17.64	17.87	17.61	21.42	17.55	12.53	14.04	14.05
Total liabilities	49.88	49.76	47.48	48.23	48.62	51.75	48.75	44.88	44.40	47.41
Stockholders' equity	50.12	50.24	52.52	51.77	51.38	48.25	51.25	55.12	55.60	52.59

Table 6.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	22,011	22,141	23,885	23,437	21,399	4,299	4,067	3,807	3,485	3,225
Depreciation, depletion, and amortization of property, plant, and equipment	418	416	414	431	421	34	33	37	37	33
All other operating costs and expenses	19,867	19,809	21,165	20,974	19,233	3,938	3,669	3,507	3,481	3,030
Income (loss) from operations	1,726	1,916	2,306	2,032	1,745	327	364	262	(34)	162
Interest expense	314	277	298	316	248	33	30	31	32	24
All other nonoperating income (expense)	822	822	1,050	441	1,284	3	7	7	9	39
Income (loss) before income taxes	2,234	2,461	3,059	2,158	2,781	298	342	238	(57)	176
Provision for current and deferred domestic income taxes	488	640	718	403	626	2	18	25	18	10
Income (loss) after income taxes	1,745	1,821	2,341	1,754	2,155	296	323	213	(75)	166
Cash dividends charged to retained earnings this quarter	588	674	638	731	678	110	185	175	111	74
Net income retained in business	1,158	1,147	1,703	1,023	1,477	186	138	38	(186)	92
Retained earnings at beginning of quarter	27,693	28,174	29,046	29,758	29,467	2,640	2,953	3,331	3,085	2,439
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(752)	(460)	(838)	(873)	(550)	5	0	(30)	(71)	(8)
Retained earnings at end of quarter	28,099	28,862	29,911	29,907	30,393	2,831	3,091	3,339	2,828	2,522
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.90	1.88	1.73	1.84	1.97	0.79	0.82	0.97	1.06	1.03
All other operating costs and expenses	90.26	89.47	88.61	89.49	89.88	91.59	90.22	92.14	99.90	93.96
Income (loss) from operations	7.84	8.66	9.66	8.67	8.15	7.62	8.96	6.89	(0.96)	5.01
Interest expense	1.43	1.25	1.25	1.35	1.16	0.76	0.73	0.82	0.91	0.74
All other nonoperating income (expense)	3.73	3.71	4.40	1.88	6.00	0.07	0.17	0.18	0.25	1.20
Income (loss) before income taxes	10.15	11.11	12.81	9.21	12.99	6.93	8.40	6.25	(1.63)	5.47
Provision for current and deferred domestic income taxes	2.22	2.89	3.00	1.72	2.92	0.04	0.45	0.66	0.52	0.32
Income (loss) after income taxes	7.93	8.22	9.80	7.49	10.07	6.88	7.94	5.59	(2.15)	5.15
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.74	25.72	31.19	21.80	27.27	36.07	37.88	26.11	(7.27)	23.03
After income taxes	18.55	19.03	23.87	17.73	21.14	35.83	35.84	23.37	(9.60)	21.69
Annual rate of profit on total assets:										
Before income taxes	12.06	13.32	16.10	11.53	14.80	17.09	19.59	13.37	(3.77)	11.90
After income taxes	9.42	9.86	12.32	9.38	11.47	16.98	18.54	11.97	(4.98)	11.21
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	2.33	2.33	2.26	2.36	2.52	2.34	2.40	2.44	2.49	2.40
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.40	0.33	0.42	0.45	0.51	0.52	0.46	0.42	0.41
Total stockholders' equity to total debt	2.14	2.31	2.35	2.54	2.59	1.67	2.24	2.24	2.13	2.11

Table 6.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products All Total Asset Sizes					Apparel and Leather Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	4,112	4,356	3,843	4,573	4,840	825	907	818	591	580
Time deposits in the U.S., including negotiable certificates of deposit	115	101	111	251	90	76	66	89	64	68
Total cash on hand and in U.S. banks	4,227	4,456	3,954	4,825	4,930	901	973	906	655	648
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,183	1,045	885	951	920	326	275	215	177	176
Total cash, U.S. Government and other securities	5,410	5,502	4,839	5,776	5,850	1,227	1,248	1,122	832	823
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,096	9,330	10,654	9,768	9,455	2,051	1,929	2,008	1,646	1,703
Inventories	13,703	14,232	14,752	14,138	14,224	2,161	2,391	2,556	2,225	2,061
All other current assets	2,767	2,671	3,021	2,875	2,935	218	230	218	200	197
Total current assets	31,975	31,734	33,266	32,556	32,465	5,656	5,798	5,904	4,903	4,785
Property, plant, and equipment	20,869	20,932	21,791	21,652	21,874	2,875	2,772	2,864	2,629	2,781
Land and mineral rights	555	561	591	585	586	50	42	47	43	45
Less: Accumulated depreciation, depletion, and amortization	13,265	13,467	13,988	13,872	14,032	1,910	1,934	2,024	1,885	1,977
Net property, plant, and equipment	8,158	8,026	8,394	8,366	8,428	1,015	879	887	787	849
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	33,949	34,143	34,351	33,904	34,273	303	295	326	323	290
Total Assets	74,082	73,902	76,012	74,825	75,165	6,974	6,973	7,117	6,013	5,923
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,125	1,115	822	790	716	544	508	411	411	329
b. Other short-term loans, including commercial paper	951	862	986	287	449	76	65	78	32	29
Trade accounts and trade notes payable	5,227	5,513	5,844	5,783	5,253	1,195	1,236	1,263	969	912
Income taxes accrued, prior and current years, net of payments	(49)	65	312	120	219	3	13	26	16	20
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	279	191	219	496	600	144	138	149	150	209
b. Other long-term loans	525	483	658	706	584	28	31	41	41	116
All other current liabilities, including excise and sales taxes, and accrued expenses	5,639	5,379	5,896	5,604	5,044	427	429	455	350	380
Total current liabilities	13,696	13,607	14,736	13,786	12,865	2,418	2,419	2,423	1,969	1,994
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,966	2,477	2,560	2,520	2,853	575	442	446	414	444
b. Other long-term loans	11,709	11,423	11,418	10,812	10,538	607	425	499	414	325
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	8,072	8,125	8,072	8,125	8,128	70	80	105	97	100
Total liabilities	36,443	35,632	36,787	35,243	34,384	3,670	3,366	3,473	2,895	2,862
Capital stock and other capital (less treasury stock)	9,540	9,408	9,313	9,675	10,388	473	515	304	291	539
Retained earnings	28,099	28,862	29,911	29,907	30,393	2,831	3,091	3,339	2,828	2,522
Stockholders' equity	37,639	38,270	39,224	39,583	40,782	3,304	3,606	3,643	3,118	3,061
Total Liabilities and Stockholders' Equity	74,082	73,902	76,012	74,825	75,165	6,974	6,973	7,117	6,013	5,923
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	18,279	18,127	18,530	18,770	19,600	3,238	3,379	3,481	2,934	2,791
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.30	7.44	6.37	7.72	7.78	17.59	17.90	15.76	13.83	13.90
Trade accounts and trade notes receivable	13.63	12.62	14.02	13.05	12.58	29.40	27.67	28.22	27.38	28.75
Inventories	18.50	19.26	19.41	18.89	18.92	30.98	34.29	35.92	37.01	34.80
Total current assets	43.16	42.94	43.76	43.51	43.19	81.10	83.15	82.96	81.54	80.78
Net property, plant, and equipment	11.01	10.86	11.04	11.18	11.21	14.55	12.61	12.46	13.09	14.33
Short-term debt, including current portion of long-term debt	3.89	3.59	3.53	3.05	3.12	11.36	10.63	9.54	10.55	11.52
Total current liabilities	18.49	18.41	19.39	18.42	17.12	34.67	34.70	34.05	32.75	33.66
Long-term debt	19.81	18.81	18.39	17.82	17.82	16.95	12.43	13.28	13.77	12.97
Total liabilities	49.19	48.22	48.40	47.10	45.74	52.63	48.28	48.81	48.14	48.32
Stockholders' equity	50.81	51.78	51.60	52.90	54.26	47.37	51.72	51.19	51.86	51.68

Table 7.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	31,434	32,071	32,350	32,059	31,208	3,177	3,344	3,247	3,438	3,342
Depreciation, depletion, and amortization of property, plant, and equipment	1,420	1,410	1,387	1,379	1,347	62	68	64	73	75
All other operating costs and expenses	27,921	28,526	28,298	28,939	28,071	2,869	3,015	2,944	3,302	3,092
Income (loss) from operations	2,093	2,134	2,665	1,741	1,790	247	261	240	62	175
Interest expense	867	799	802	682	720	22	21	20	21	21
All other nonoperating income (expense)	448	434	404	512	763	(10)	(10)	(13)	(3)	12
Income (loss) before income taxes	1,674	1,770	2,267	1,572	1,833	215	230	207	39	166
Provision for current and deferred domestic income taxes	531	383	544	396	(100)	15	12	11	17	20
Income (loss) after income taxes	1,144	1,386	1,722	1,176	1,933	201	219	195	21	146
Cash dividends charged to retained earnings this quarter	637	656	545	953	548	124	125	98	102	39
Net income retained in business	507	731	1,178	223	1,385	77	94	97	(80)	107
Retained earnings at beginning of quarter	21,904	21,724	22,347	24,706	24,671	2,288	2,223	1,836	2,295	2,312
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(25)	142	(76)	(259)	(83)	(33)	9	22	11	(14)
Retained earnings at end of quarter	22,386	22,597	23,449	24,670	25,972	2,331	2,326	1,955	2,226	2,404
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.52	4.40	4.29	4.30	4.32	1.95	2.04	1.96	2.13	2.24
All other operating costs and expenses	88.82	88.95	87.48	90.27	89.95	90.29	90.14	90.65	96.07	92.53
Income (loss) from operations	6.66	6.65	8.24	5.43	5.74	7.77	7.82	7.39	1.81	5.24
Interest expense	2.76	2.49	2.48	2.13	2.31	0.68	0.63	0.63	0.60	0.62
All other nonoperating income (expense)	1.42	1.35	1.25	1.60	2.44	(0.30)	(0.29)	(0.40)	(0.08)	0.35
Income (loss) before income taxes	5.33	5.52	7.01	4.90	5.87	6.78	6.89	6.36	1.13	4.96
Provision for current and deferred domestic income taxes	1.69	1.19	1.68	1.23	(0.32)	0.46	0.35	0.35	0.51	0.61
Income (loss) after income taxes	3.64	4.32	5.32	3.67	6.19	6.32	6.54	6.01	0.62	4.36
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.35	15.06	19.12	13.43	15.23	32.57	31.26	29.97	5.24	21.66
After income taxes	9.80	11.80	14.53	10.05	16.06	30.34	29.68	28.31	2.89	19.01
Annual rate of profit on total assets:										
Before income taxes	4.74	4.97	6.33	4.50	5.23	15.97	15.93	14.70	2.65	10.72
After income taxes	3.24	3.90	4.81	3.37	5.51	14.87	15.13	13.89	1.46	9.41
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.51	1.54	1.56	1.56	1.52	2.16	2.40	2.23	2.23	2.22
Total cash, U.S. Government and other securities, to total current liabilities	0.18	0.20	0.19	0.20	0.16	0.36	0.40	0.39	0.38	0.41
Total stockholders' equity to total debt	0.87	0.88	0.91	0.95	0.97	1.59	1.69	1.56	1.67	1.71

Table 7.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper All Total Asset Sizes					Paper Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,823	3,234	2,914	3,090	2,788	540	543	550	554	667
Time deposits in the U.S., including negotiable certificates of deposit	678	651	789	781	590	19	39	36	57	31
Total cash on hand and in U.S. banks	3,500	3,885	3,702	3,871	3,378	560	582	586	611	697
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	693	903	1,122	844	619	34	41	48	33	32
Total cash, U.S. Government and other securities	4,194	4,787	4,824	4,715	3,997	594	623	634	644	729
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	14,042	14,239	14,754	13,929	13,954	1,491	1,556	1,525	1,487	1,506
Inventories	12,904	13,247	12,976	12,937	13,495	1,202	1,391	1,382	1,457	1,551
All other current assets	4,812	4,982	6,043	6,112	6,398	252	171	124	150	175
Total current assets	35,951	37,254	38,597	37,693	37,844	3,539	3,741	3,664	3,738	3,961
Property, plant, and equipment	112,624	113,880	113,029	112,720	113,913	4,911	5,362	5,231	5,783	6,268
Land and mineral rights	3,378	3,398	3,407	3,571	3,508	55	98	97	143	127
Less: Accumulated depreciation, depletion, and amortization	64,006	65,058	64,936	65,226	66,705	3,471	3,866	3,767	4,142	4,539
Net property, plant, and equipment	51,996	52,220	51,499	51,064	50,716	1,495	1,594	1,560	1,783	1,856
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	53,435	52,861	53,180	50,926	51,715	364	451	395	335	375
Total Assets	141,382	142,335	143,276	139,683	140,275	5,398	5,786	5,620	5,855	6,192
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	949	1,272	1,267	1,197	1,319	361	324	262	252	255
b. Other short-term loans, including commercial paper	1,007	1,038	1,053	1,080	1,046	39	11	19	28	22
Trade accounts and trade notes payable	9,646	10,276	10,530	9,689	10,566	775	736	742	743	810
Income taxes accrued, prior and current years, net of payments	458	568	566	429	427	36	40	38	42	37
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,224	1,485	1,624	2,064	2,489	159	155	236	248	261
b. Other long-term loans	974	711	424	473	289	65	70	117	131	73
All other current liabilities, including excise and sales taxes, and accrued expenses	8,494	8,779	9,325	9,200	8,842	207	226	231	233	323
Total current liabilities	23,753	24,129	24,788	24,133	24,978	1,642	1,562	1,644	1,677	1,782
Long-term debt, due in more than 1 year:										
a. Loans from banks	19,740	19,240	18,475	18,651	17,155	628	636	640	634	829
b. Other long-term loans	28,689	29,685	29,444	25,932	27,187	415	554	499	474	355
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	22,527	22,282	23,158	24,152	22,814	66	85	80	112	163
Total liabilities	94,710	95,337	95,865	92,867	92,134	2,751	2,837	2,863	2,897	3,129
Capital stock and other capital (less treasury stock)	24,286	24,402	23,962	22,146	22,169	315	623	802	732	659
Retained earnings	22,386	22,597	23,449	24,670	25,972	2,331	2,326	1,955	2,226	2,404
Stockholders' equity	46,672	46,998	47,411	46,815	48,141	2,647	2,949	2,757	2,958	3,064
Total Liabilities and Stockholders' Equity	141,382	142,335	143,276	139,683	140,275	5,398	5,786	5,620	5,855	6,192
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	12,198	13,125	13,809	13,560	12,866	1,897	2,180	2,020	2,061	2,179
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	2.97	3.36	3.37	3.38	2.85	11.00	10.76	11.28	11.00	11.78
Trade accounts and trade notes receivable	9.93	10.00	10.30	9.97	9.95	27.63	26.89	27.14	25.39	24.32
Inventories	9.13	9.31	9.06	9.26	9.62	22.26	24.05	24.59	24.88	25.04
Total current assets	25.43	26.17	26.94	26.98	26.98	65.56	64.66	65.21	63.83	63.96
Net property, plant, and equipment	36.78	36.69	35.94	36.56	36.15	27.70	27.55	27.76	30.45	29.98
Short-term debt, including current portion of long-term debt	3.65	3.17	3.05	3.45	3.67	11.56	9.67	11.28	11.25	9.87
Total current liabilities	16.80	16.95	17.30	17.28	17.81	30.42	26.99	29.26	28.64	28.77
Long-term debt	34.25	34.37	33.44	31.92	31.61	19.33	20.57	20.25	18.93	19.12
Total liabilities	66.99	66.98	66.91	66.48	65.68	50.97	49.03	50.94	49.48	50.52
Stockholders' equity	33.01	33.02	33.09	33.52	34.32	49.03	50.97	49.06	50.52	49.48

Table 8.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	16,459	16,613	16,857	16,935	15,590	8,384	8,023	8,542	8,584	8,221
Depreciation, depletion, and amortization of property, plant, and equipment	640	647	654	652	629	253	254	266	280	267
All other operating costs and expenses	14,490	14,621	14,910	15,301	13,940	7,318	7,123	7,581	7,877	7,472
Income (loss) from operations	1,329	1,345	1,294	982	1,020	813	646	695	428	482
Interest expense	405	415	413	406	390	77	76	67	73	68
All other nonoperating income (expense)	(8)	86	233	(893)	51	20	24	28	(32)	6
Income (loss) before income taxes	916	1,016	1,114	(317)	681	756	595	656	322	420
Provision for current and deferred domestic income taxes	69	(45)	30	158	87	48	17	26	19	28
Income (loss) after income taxes	847	1,062	1,084	(476)	594	708	578	630	303	392
Cash dividends charged to retained earnings this quarter	538	608	325	635	412	328	341	183	312	182
Net income retained in business	309	454	759	(1,111)	182	380	237	447	(9)	210
Retained earnings at beginning of quarter	4,686	4,728	4,302	4,281	3,587	4,004	4,018	3,866	4,014	4,226
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(111)	(137)	(260)	(523)	(11)	19	(124)	(258)	(19)	(2)
Retained earnings at end of quarter	4,885	5,045	4,801	2,647	3,759	4,403	4,131	4,055	3,986	4,433
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.89	3.89	3.88	3.85	4.04	3.02	3.16	3.12	3.26	3.25
All other operating costs and expenses	88.04	88.01	88.45	90.35	89.42	87.29	88.78	88.75	91.76	90.88
Income (loss) from operations	8.07	8.10	7.68	5.80	6.54	9.69	8.05	8.14	4.99	5.87
Interest expense	2.46	2.50	2.45	2.40	2.50	0.92	0.94	0.78	0.86	0.82
All other nonoperating income (expense)	(0.05)	0.52	1.38	(5.27)	0.33	0.24	0.30	0.33	(0.38)	0.07
Income (loss) before income taxes	5.57	6.12	6.61	(1.87)	4.37	9.02	7.41	7.68	3.76	5.11
Provision for current and deferred domestic income taxes	0.42	(0.27)	0.18	0.94	0.56	0.57	0.21	0.30	0.22	0.34
Income (loss) after income taxes	5.15	6.39	6.43	(2.81)	3.81	8.45	7.20	7.38	3.53	4.77
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	28.90	30.32	32.59	(11.15)	24.57	56.68	47.00	50.31	25.31	29.75
After income taxes	26.72	31.68	31.70	(16.72)	21.43	53.11	45.65	48.34	23.81	27.74
Annual rate of profit on total assets:										
Before income taxes	7.16	7.93	8.58	(2.56)	5.60	20.24	16.97	18.19	9.19	11.95
After income taxes	6.62	8.28	8.34	(3.84)	4.89	18.96	16.48	17.48	8.65	11.15
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.55	1.51	1.49	1.48	1.61	1.72	1.62	1.65	1.69	1.84
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.30	0.31	0.31	0.32	0.41	0.37	0.37	0.42	0.44
Total stockholders' equity to total debt	0.51	0.54	0.55	0.47	0.46	0.87	0.88	0.90	0.89	1.04

Table 8.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities All Total Asset Sizes					Printing and Related Support Activities Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,874	2,902	3,134	3,122	2,882	1,707	1,554	1,533	1,607	1,535
Time deposits in the U.S., including negotiable certificates of deposit	231	262	279	300	264	224	185	206	229	178
Total cash on hand and in U.S. banks	3,105	3,163	3,413	3,422	3,146	1,930	1,739	1,739	1,836	1,712
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	581	560	494	436	412	137	100	176	167	197
Total cash, U.S. Government and other securities	3,686	3,723	3,908	3,857	3,558	2,068	1,839	1,915	2,003	1,909
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,817	8,951	9,247	8,687	8,751	4,167	3,976	4,320	4,024	4,067
Inventories	3,852	3,908	3,910	3,644	3,774	1,641	1,575	1,630	1,451	1,482
All other current assets	2,073	2,083	1,952	1,990	1,729	767	652	697	651	564
Total current assets	18,429	18,665	19,016	18,178	17,811	8,644	8,041	8,562	8,129	8,022
Property, plant, and equipment	42,459	42,489	42,407	42,169	43,354	20,656	20,024	20,127	20,693	21,829
Land and mineral rights	528	603	601	578	643	109	161	167	154	135
Less: Accumulated depreciation, depletion, and amortization	29,866	29,882	30,044	30,043	31,255	15,611	15,263	15,443	15,995	16,998
Net property, plant, and equipment	13,121	13,211	12,963	12,704	12,742	5,154	4,922	4,851	4,851	4,967
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	19,662	19,428	19,969	18,650	18,091	1,150	1,058	1,004	1,048	1,069
Total Assets	51,212	51,305	51,949	49,532	48,645	14,947	14,022	14,417	14,028	14,057
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	889	1,062	1,221	941	978	762	808	891	749	793
b. Other short-term loans, including commercial paper	112	147	203	219	153	86	125	181	186	103
Trade accounts and trade notes payable	4,240	4,259	4,633	4,674	4,540	2,162	1,968	2,229	2,074	1,922
Income taxes accrued, prior and current years, net of payments	126	92	146	154	137	32	17	42	37	35
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,233	1,715	1,743	1,363	799	717	616	627	524	484
b. Other long-term loans	652	787	532	682	459	195	435	354	480	301
All other current liabilities, including excise and sales taxes, and accrued expenses	4,658	4,276	4,303	4,282	3,982	1,087	986	878	757	712
Total current liabilities	11,909	12,339	12,780	12,316	11,050	5,040	4,954	5,202	4,806	4,350
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,023	8,624	8,539	8,093	8,479	2,757	2,420	2,470	2,359	2,473
b. Other long-term loans	12,850	12,552	12,664	12,979	13,357	1,598	1,369	1,250	1,430	1,267
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,744	4,382	4,292	4,759	4,666	216	217	281	336	318
Total liabilities	38,526	37,896	38,275	38,148	37,552	9,610	8,961	9,204	8,931	8,408
Capital stock and other capital (less treasury stock)	7,801	8,363	8,873	8,736	7,334	933	930	1,158	1,110	1,216
Retained earnings	4,885	5,045	4,801	2,647	3,759	4,403	4,131	4,055	3,986	4,433
Stockholders' equity	12,686	13,408	13,674	11,384	11,093	5,336	5,061	5,213	5,096	5,649
Total Liabilities and Stockholders' Equity	51,212	51,305	51,949	49,532	48,645	14,947	14,022	14,417	14,028	14,057
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,520	6,326	6,236	5,862	6,762	3,604	3,087	3,360	3,323	3,672
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.20	7.26	7.52	7.79	7.31	13.83	13.11	13.28	14.28	13.58
Trade accounts and trade notes receivable	17.22	17.45	17.80	17.54	17.99	27.88	28.36	29.96	28.69	28.93
Inventories	7.52	7.62	7.53	7.36	7.76	10.98	11.23	11.31	10.34	10.54
Total current assets	35.99	36.38	36.61	36.70	36.62	57.83	57.35	59.39	57.95	57.07
Net property, plant, and equipment	25.62	25.75	24.95	25.65	26.19	34.48	35.10	33.65	34.58	35.33
Short-term debt, including current portion of long-term debt	5.63	7.24	7.12	6.47	4.91	11.77	14.14	14.24	13.82	11.96
Total current liabilities	23.25	24.05	24.60	24.86	22.72	33.72	35.33	36.08	34.26	30.95
Long-term debt	42.71	41.27	40.82	42.54	44.89	29.14	27.02	25.81	27.01	26.61
Total liabilities	75.23	73.87	73.68	77.02	77.20	64.30	63.90	63.84	63.67	59.81
Stockholders' equity	24.77	26.13	26.32	22.98	22.80	35.70	36.10	36.16	36.33	40.19

Table 9.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	352,754	344,228	340,571	340,398	338,706	839	899	1,019	977	756
Depreciation, depletion, and amortization of property, plant, and equipment	7,661	6,575	7,312	7,570	7,079	22	20	20	23	21
All other operating costs and expenses	333,540	325,484	319,171	321,896	318,761	723	867	924	967	686
Income (loss) from operations	11,553	12,169	14,089	10,933	12,865	94	12	74	(13)	49
Interest expense	1,924	1,763	1,800	1,705	1,504	9	10	12	10	9
All other nonoperating income (expense)	19,127	23,013	15,495	18,573	18,236	1	1	6	1	(4)
Income (loss) before income taxes	28,755	33,419	27,783	27,800	29,597	86	4	69	(22)	37
Provision for current and deferred domestic income taxes	4,617	3,961	4,762	5,318	4,292	4	4	6	6	8
Income (loss) after income taxes	24,138	29,458	23,021	22,482	25,306	82	0	63	(28)	28
Cash dividends charged to retained earnings this quarter	5,376	5,222	6,039	6,964	5,845	19	127	22	106	19
Net income retained in business	18,762	24,236	16,982	15,517	19,461	63	(127)	42	(134)	10
Retained earnings at beginning of quarter	625,519	592,137	616,053	633,420	649,156	530	101	254	320	176
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(49)	(8)	16	(126)	(39)	7	(9)	3	(82)	(32)
Retained earnings at end of quarter	644,232	616,366	633,051	648,812	668,579	600	(36)	299	105	153
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.17	1.91	2.15	2.22	2.09	2.68	2.18	1.99	2.37	2.71
All other operating costs and expenses	94.55	94.55	93.72	94.56	94.11	86.12	96.44	90.72	99.00	90.77
Income (loss) from operations	3.27	3.54	4.14	3.21	3.80	11.20	1.38	7.29	(1.37)	6.52
Interest expense	0.55	0.51	0.53	0.50	0.44	1.02	1.08	1.13	0.98	1.15
All other nonoperating income (expense)	5.42	6.69	4.55	5.46	5.38	0.07	0.14	0.62	0.08	(0.54)
Income (loss) before income taxes	8.15	9.71	8.16	8.17	8.74	10.25	0.44	6.78	(2.26)	4.83
Provision for current and deferred domestic income taxes	1.31	1.15	1.40	1.56	1.27	0.49	0.47	0.58	0.59	1.08
Income (loss) after income taxes	6.84	8.56	6.76	6.60	7.47	9.76	(0.04)	6.20	(2.85)	3.75
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.66	26.84	21.67	21.47	21.98	27.09	1.48	26.22	(9.68)	16.40
After income taxes	18.18	23.66	17.96	17.36	18.79	25.79	(0.13)	23.98	(12.20)	12.72
Annual rate of profit on total assets:										
Before income taxes	10.94	13.74	11.23	11.12	11.65	15.43	0.81	12.83	(4.35)	7.17
After income taxes	9.18	12.11	9.31	8.99	9.96	14.69	(0.07)	11.74	(5.48)	5.57
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.01	1.03	1.06	1.12	1.16	2.12	2.01	1.93	1.72	1.82
Total cash, U.S. Government and other securities, to total current liabilities	0.17	0.19	0.20	0.22	0.17	0.55	0.55	0.56	0.52	0.49
Total stockholders' equity to total debt	3.15	3.31	3.45	3.42	3.55	2.67	2.22	2.23	1.88	1.49

Table 9.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products All Total Asset Sizes					Petroleum and Coal Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	13,753	13,366	17,556	15,999	17,681	293	250	344	299	269
Time deposits in the U.S., including negotiable certificates of deposit	6,448	5,551	7,522	9,448	7,303	23	15	3	3	3
Total cash on hand and in U.S. banks	20,201	18,917	25,078	25,447	24,985	316	265	347	303	272
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,944	17,274	13,617	12,273	4,054	41	68	65	84	59
Total cash, U.S. Government and other securities	35,145	36,191	38,695	37,720	29,038	358	333	413	387	331
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	82,584	75,192	79,103	75,906	82,422	524	473	548	462	471
Inventories	46,894	44,116	48,063	43,825	49,298	426	373	393	366	368
All other current assets	46,296	38,460	38,937	39,525	39,659	76	43	60	59	73
Total current assets	210,920	193,959	204,797	196,976	200,417	1,384	1,222	1,414	1,274	1,242
Property, plant, and equipment	571,687	525,348	537,822	543,390	548,727	1,630	1,399	1,389	1,470	1,806
Land and mineral rights	71,931	72,112	71,376	72,552	72,212	54	51	56	71	84
Less: Accumulated depreciation, depletion, and amortization	275,486	257,950	264,807	264,341	264,024	1,012	872	879	964	1,249
Net property, plant, and equipment	368,132	339,511	344,391	351,601	356,915	673	578	566	578	641
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	472,674	439,520	440,030	451,164	459,255	172	130	173	182	155
Total Assets	1,051,726	972,990	989,218	999,741	1,016,588	2,229	1,929	2,153	2,034	2,038
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	283	539	449	468	318	102	105	49	55	66
b. Other short-term loans, including commercial paper	15,513	14,435	17,106	18,211	23,123	30	80	66	70	68
Trade accounts and trade notes payable	88,644	76,479	81,902	81,376	83,489	335	292	345	341	316
Income taxes accrued, prior and current years, net of payments	3,614	3,964	4,184	4,155	4,408	3	3	18	8	4
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	524	699	1,117	1,192	2,230	54	53	70	70	81
b. Other long-term loans	42,545	35,975	32,042	16,685	10,951	11	10	10	11	17
All other current liabilities, including excise and sales taxes, and accrued expenses	57,075	56,379	57,008	53,312	48,519	118	64	174	187	130
Total current liabilities	208,197	188,470	193,808	175,398	173,038	653	607	733	743	681
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,707	8,015	7,448	7,881	5,512	213	193	201	210	239
b. Other long-term loans	102,179	90,598	90,490	107,099	109,405	66	34	76	71	128
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	202,658	187,848	184,731	191,446	190,007	27	40	89	97	98
Total liabilities	520,741	474,932	476,478	481,824	477,961	959	875	1,099	1,120	1,146
Capital stock and other capital (less treasury stock)	(113,247)	(118,308)	(120,311)	(130,895)	(129,952)	669	1,091	755	810	738
Retained earnings	644,232	616,366	633,051	648,812	668,579	600	(36)	299	105	153
Stockholders' equity	530,985	498,058	512,740	517,917	538,627	1,270	1,055	1,054	914	892
Total Liabilities and Stockholders' Equity	1,051,726	972,990	989,218	999,741	1,016,588	2,229	1,929	2,153	2,034	2,038
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	2,723	5,489	10,989	21,577	27,380	731	614	682	531	561
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.34	3.72	3.91	3.77	2.86	16.05	17.25	19.17	19.01	16.26
Trade accounts and trade notes receivable	7.85	7.73	8.00	7.59	8.11	23.52	24.50	25.45	22.72	23.10
Inventories	4.46	4.53	4.86	4.38	4.85	19.12	19.32	18.26	17.99	18.03
Total current assets	20.05	19.93	20.70	19.70	19.71	62.11	63.31	65.69	62.62	60.95
Net property, plant, and equipment	35.00	34.89	34.81	35.17	35.11	30.19	29.96	26.27	28.41	31.46
Short-term debt, including current portion of long-term debt	5.60	5.31	5.13	3.66	3.60	8.82	12.87	9.06	10.13	11.39
Total current liabilities	19.80	19.37	19.59	17.54	17.02	29.32	31.47	34.03	36.51	33.42
Long-term debt	10.45	10.14	9.90	11.50	11.30	12.52	11.79	12.90	13.80	18.00
Total liabilities	49.51	48.81	48.17	48.19	47.02	43.03	45.33	51.06	55.06	56.24
Stockholders' equity	50.49	51.19	51.83	51.81	52.98	56.97	54.67	48.94	44.94	43.76

Table 10.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	214,780	220,882	205,874	204,627	212,589	7,279	7,675	7,360	7,260	7,693
Depreciation, depletion, and amortization of property, plant, and equipment	6,262	6,488	6,525	7,057	6,454	115	119	110	134	124
All other operating costs and expenses	179,832	185,335	175,631	177,900	179,541	6,711	6,968	6,820	6,976	7,010
Income (loss) from operations	28,686	29,059	23,717	19,669	26,595	453	588	431	150	559
Interest expense	6,727	7,095	7,096	7,167	6,717	56	52	59	56	54
All other nonoperating income (expense)	17,102	16,566	15,598	19,790	20,458	23	3	24	(35)	(2)
Income (loss) before income taxes	39,061	38,529	32,219	32,292	40,335	420	539	396	59	503
Provision for current and deferred domestic income taxes	7,590	7,605	4,797	5,915	6,852	79	122	42	68	101
Income (loss) after income taxes	31,472	30,924	27,421	26,377	33,483	341	416	354	(9)	402
Cash dividends charged to retained earnings this quarter	12,286	17,009	10,735	19,224	17,007	223	440	192	351	134
Net income retained in business	19,186	13,915	16,686	7,152	16,476	118	(23)	162	(361)	268
Retained earnings at beginning of quarter	482,613	496,473	503,621	521,961	501,183	434	1,341	(714)	1,548	451
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,323)	(2,234)	(834)	(345)	(4,019)	36	(17)	(88)	(82)	(47)
Retained earnings at end of quarter	495,475	508,155	519,473	528,769	513,640	588	1,301	(639)	1,106	672
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.92	2.94	3.17	3.45	3.04	1.58	1.55	1.49	1.85	1.61
All other operating costs and expenses	83.73	83.91	85.31	86.94	84.45	92.20	90.79	92.65	96.09	91.13
Income (loss) from operations	13.36	13.16	11.52	9.61	12.51	6.22	7.66	5.86	2.07	7.26
Interest expense	3.13	3.21	3.45	3.50	3.16	0.77	0.68	0.80	0.77	0.71
All other nonoperating income (expense)	7.96	7.50	7.58	9.67	9.62	0.31	0.04	0.33	(0.48)	(0.02)
Income (loss) before income taxes	18.19	17.44	15.65	15.78	18.97	5.77	7.02	5.38	0.81	6.54
Provision for current and deferred domestic income taxes	3.53	3.44	2.33	2.89	3.22	1.08	1.59	0.58	0.94	1.31
Income (loss) after income taxes	14.65	14.00	13.32	12.89	15.75	4.69	5.43	4.81	(0.13)	5.22
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.91	21.39	17.44	17.58	22.40	27.95	35.26	23.28	3.49	30.93
After income taxes	17.65	17.17	14.84	14.36	18.59	22.72	27.26	20.79	(0.55)	24.71
Annual rate of profit on total assets:										
Before income taxes	9.18	9.03	7.27	7.17	9.05	11.58	15.42	10.76	1.63	12.57
After income taxes	7.39	7.25	6.19	5.86	7.51	9.41	11.92	9.61	(0.25)	10.04
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.11	1.10	1.07	1.03	1.07	1.92	1.94	2.10	1.98	1.90
Total cash, U.S. Government and other securities, to total current liabilities	0.20	0.22	0.22	0.22	0.22	0.35	0.36	0.47	0.47	0.41
Total stockholders' equity to total debt	1.33	1.35	1.34	1.31	1.26	1.46	1.68	1.83	2.00	1.58

Table 10.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals All Total Asset Sizes					Chemicals Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	40,901	47,168	46,016	45,581	40,247	1,555	1,483	1,901	2,138	2,216
Time deposits in the U.S., including negotiable certificates of deposit	10,556	10,257	10,030	13,548	15,248	72	49	54	46	41
Total cash on hand and in U.S. banks	51,457	57,425	56,046	59,129	55,495	1,627	1,532	1,955	2,184	2,257
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	12,833	13,977	19,320	20,770	21,654	181	245	339	168	174
Total cash, U.S. Government and other securities	64,290	71,402	75,366	79,899	77,149	1,808	1,777	2,294	2,352	2,430
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	109,616	109,946	109,466	101,579	112,888	3,602	3,568	3,597	3,342	4,045
Inventories	104,999	101,595	104,012	107,545	107,457	3,760	3,631	3,700	3,635	4,048
All other current assets	81,651	77,708	79,276	82,200	82,591	772	601	609	568	657
Total current assets	360,556	360,651	368,120	371,222	380,084	9,943	9,577	10,200	9,898	11,180
Property, plant, and equipment	460,438	465,079	470,913	476,649	474,028	9,234	9,173	8,989	9,468	10,231
Land and mineral rights	16,645	16,795	16,808	16,825	16,523	246	254	262	255	261
Less: Accumulated depreciation, depletion, and amortization	254,867	258,932	260,380	263,730	263,230	5,963	5,987	5,827	6,116	6,669
Net property, plant, and equipment	222,216	222,942	227,341	229,743	227,321	3,518	3,440	3,424	3,606	3,824
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,119,977	1,123,450	1,176,103	1,199,430	1,175,384	1,044	957	1,112	1,007	1,004
Total Assets	1,702,749	1,707,043	1,771,564	1,800,395	1,782,789	14,505	13,974	14,736	14,511	16,008
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	10,597	14,055	11,807	10,539	11,000	853	788	655	629	727
b. Other short-term loans, including commercial paper	46,011	42,729	40,676	37,037	40,473	400	302	399	433	373
Trade accounts and trade notes payable	72,998	70,599	71,290	74,819	75,231	2,494	2,393	2,313	2,464	3,010
Income taxes accrued, prior and current years, net of payments	13,141	12,638	12,781	13,092	14,098	33	61	84	55	61
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,492	4,019	3,936	4,012	4,368	229	226	219	171	191
b. Other long-term loans	29,118	36,808	37,085	35,642	37,880	174	188	161	176	160
All other current liabilities, including excise and sales taxes, and accrued expenses	148,701	147,214	167,250	186,907	172,733	1,008	968	1,027	1,064	1,353
Total current liabilities	325,057	328,062	344,824	362,048	355,784	5,192	4,927	4,859	4,992	5,874
Long-term debt, due in more than 1 year:										
a. Loans from banks	61,668	60,914	63,614	65,761	65,837	1,211	1,224	1,325	1,108	1,251
b. Other long-term loans	382,269	375,148	394,767	409,481	412,282	1,233	903	954	861	1,416
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	220,678	222,407	229,478	228,497	228,489	863	811	789	793	963
Total liabilities	989,672	986,530	1,032,684	1,065,787	1,062,391	8,498	7,865	7,927	7,753	9,504
Capital stock and other capital (less treasury stock)	217,602	212,358	219,407	205,839	206,758	5,419	4,808	7,448	5,651	5,832
Retained earnings	495,475	508,155	519,473	528,769	513,640	588	1,301	(639)	1,106	672
Stockholders' equity	713,077	720,512	738,880	734,608	720,398	6,007	6,109	6,809	6,758	6,504
Total Liabilities and Stockholders' Equity	1,702,749	1,707,043	1,771,564	1,800,395	1,782,789	14,505	13,974	14,736	14,511	16,008
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	35,499	32,589	23,296	9,174	24,301	4,751	4,650	5,341	4,907	5,306
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.78	4.18	4.25	4.44	4.33	12.47	12.72	15.57	16.21	15.18
Trade accounts and trade notes receivable	6.44	6.44	6.18	5.64	6.33	24.84	25.53	24.41	23.03	25.27
Inventories	6.17	5.95	5.87	5.97	6.03	25.92	25.99	25.11	25.05	25.29
Total current assets	21.17	21.13	20.78	20.62	21.32	68.55	68.53	69.22	68.21	69.84
Net property, plant, and equipment	13.05	13.06	12.83	12.76	12.75	24.25	24.62	23.23	24.85	23.89
Short-term debt, including current portion of long-term debt	5.30	5.72	5.28	4.85	5.26	11.43	10.77	9.74	9.71	9.07
Total current liabilities	19.09	19.22	19.46	20.11	19.96	35.79	35.26	32.97	34.40	36.69
Long-term debt	26.07	25.54	25.87	26.40	26.82	16.85	15.22	15.46	13.57	16.66
Total liabilities	58.12	57.79	58.29	59.20	59.59	58.59	56.28	53.79	53.43	59.37
Stockholders' equity	41.88	42.21	41.71	40.80	40.41	41.41	43.72	46.21	46.57	40.63

Table 11.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	74,475	74,198	67,890	65,568	72,484	1,276	1,179	1,210	1,080	1,435
Depreciation, depletion, and amortization of property, plant, and equipment	2,286	2,348	2,340	2,662	2,470	31	28	25	32	32
All other operating costs and expenses	66,303	65,564	60,909	59,513	63,965	1,186	1,122	1,118	1,089	1,294
Income (loss) from operations	5,886	6,286	4,641	3,394	6,049	59	30	67	(41)	109
Interest expense	1,651	1,965	1,643	1,766	1,736	17	8	9	11	12
All other nonoperating income (expense)	3,050	2,666	1,838	(1,540)	4,438	5	7	7	(1)	3
Income (loss) before income taxes	7,285	6,987	4,836	88	8,750	47	28	65	(54)	100
Provision for current and deferred domestic income taxes	1,498	1,602	740	(81)	1,731	29	22	9	8	26
Income (loss) after income taxes	5,787	5,385	4,096	169	7,019	18	6	56	(62)	75
Cash dividends charged to retained earnings this quarter	2,156	1,697	1,702	3,138	1,728	28	40	35	49	12
Net income retained in business	3,631	3,688	2,394	(2,969)	5,291	(10)	(34)	21	(111)	63
Retained earnings at beginning of quarter	62,672	64,515	66,898	69,330	65,437	(123)	(26)	147	199	(538)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,319)	(626)	(13)	(339)	(270)	3	21	(16)	(28)	9
Retained earnings at end of quarter	63,984	67,577	69,278	66,021	70,458	(129)	(39)	152	59	(466)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.07	3.16	3.45	4.06	3.41	2.43	2.33	2.10	3.01	2.21
All other operating costs and expenses	89.03	88.36	89.72	90.76	88.25	92.96	95.11	92.38	100.80	90.17
Income (loss) from operations	7.90	8.47	6.84	5.18	8.34	4.61	2.55	5.52	(3.81)	7.62
Interest expense	2.22	2.65	2.42	2.69	2.39	1.31	0.71	0.72	1.04	0.82
All other nonoperating income (expense)	4.10	3.59	2.71	(2.35)	6.12	0.41	0.55	0.60	(0.13)	0.18
Income (loss) before income taxes	9.78	9.42	7.12	0.13	12.07	3.71	2.40	5.40	(4.98)	6.98
Provision for current and deferred domestic income taxes	2.01	2.16	1.09	(0.12)	2.39	2.31	1.86	0.74	0.75	1.78
Income (loss) after income taxes	7.77	7.26	6.03	0.26	9.68	1.40	0.54	4.65	(5.73)	5.20
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	27.73	26.14	17.28	0.33	30.56	14.39	8.46	19.64	(19.17)	33.52
After income taxes	22.02	20.14	14.63	0.64	24.52	5.44	1.91	16.93	(22.07)	24.97
Annual rate of profit on total assets:										
Before income taxes	7.94	7.56	5.09	0.09	8.93	6.56	4.22	9.36	(7.96)	12.81
After income taxes	6.31	5.83	4.31	0.18	7.17	2.48	0.95	8.07	(9.16)	9.55
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.10	1.14	1.08	1.10	1.12	2.02	1.98	1.84	1.50	1.39
Total cash, U.S. Government and other securities, to total current liabilities	0.14	0.17	0.15	0.16	0.13	0.46	0.47	0.43	0.34	0.31
Total stockholders' equity to total debt	0.78	0.78	0.79	0.73	0.77	1.36	1.75	1.65	1.40	1.26

¹Included in Chemicals.

Table 11.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics All Total Asset Sizes ¹					Basic Chemicals, Resins, and Synthetics Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	10,664	13,573	11,104	11,958	10,541	385	383	388	349	399
Time deposits in the U.S., including negotiable certificates of deposit	2,230	2,333	2,455	2,828	2,231	1	10	10	8	9
Total cash on hand and in U.S. banks	12,895	15,905	13,559	14,786	12,772	387	393	399	357	407
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	972	993	1,915	1,545	665	30	18	18	29	18
Total cash, U.S. Government and other securities	13,866	16,898	15,475	16,331	13,437	416	411	416	386	425
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,545	38,048	37,115	34,136	39,816	662	635	650	585	743
Inventories	35,815	35,252	35,191	36,161	36,127	639	599	597	637	640
All other current assets	22,534	22,709	21,890	23,686	24,006	116	74	104	98	109
Total current assets	110,760	112,907	109,671	110,314	113,386	1,834	1,720	1,767	1,706	1,918
Property, plant, and equipment	204,643	208,229	211,396	213,976	216,715	2,105	1,914	1,890	1,915	2,206
Land and mineral rights	8,045	8,118	7,948	7,999	8,079	33	38	38	37	41
Less: Accumulated depreciation, depletion, and amortization	114,454	116,657	116,895	118,944	120,321	1,185	1,098	1,008	1,079	1,200
Net property, plant, and equipment	98,234	99,690	102,449	103,031	104,474	952	853	919	873	1,047
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	158,107	156,888	168,154	163,041	173,890	99	114	105	123	162
Total Assets	367,101	369,485	380,275	376,386	391,750	2,885	2,687	2,791	2,702	3,127
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,761	1,700	1,762	1,856	2,478	74	60	60	68	118
b. Other short-term loans, including commercial paper	19,466	19,467	19,742	17,686	17,582	209	178	202	338	307
Trade accounts and trade notes payable	27,797	26,354	26,061	27,564	26,455	430	420	465	467	505
Income taxes accrued, prior and current years, net of payments	7,752	8,465	8,015	7,146	8,298	(10)	7	7	(6)	11
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,859	1,353	1,412	1,359	1,393	28	39	29	24	35
b. Other long-term loans	7,593	7,518	8,995	7,510	8,333	47	45	38	40	52
All other current liabilities, including excise and sales taxes, and accrued expenses	34,280	34,373	35,561	37,429	36,867	129	120	157	206	353
Total current liabilities	100,508	99,230	101,549	100,550	101,407	907	868	960	1,137	1,382
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,963	20,606	21,341	22,869	21,508	193	151	162	89	179
b. Other long-term loans	83,436	86,504	88,220	93,064	97,781	420	294	314	243	260
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,097	56,216	57,196	54,757	56,534	48	33	25	112	111
Total liabilities	262,003	262,557	268,306	271,239	277,230	1,568	1,347	1,461	1,581	1,932
Capital stock and other capital (less treasury stock)	41,113	39,352	42,690	39,126	44,062	1,446	1,379	1,179	1,062	1,662
Retained earnings	63,984	67,577	69,278	66,021	70,458	(129)	(39)	152	59	(466)
Stockholders' equity	105,097	106,928	111,968	105,147	114,520	1,316	1,340	1,331	1,122	1,195
Total Liabilities and Stockholders' Equity	367,101	369,485	380,275	376,386	391,750	2,885	2,687	2,791	2,702	3,127
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	10,252	13,676	8,122	9,764	11,979	927	852	807	570	536
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.78	4.57	4.07	4.34	3.43	14.43	15.29	14.91	14.28	13.60
Trade accounts and trade notes receivable	10.50	10.30	9.76	9.07	10.16	22.95	23.64	23.29	21.66	23.76
Inventories	9.76	9.54	9.25	9.61	9.22	22.16	22.31	21.40	23.56	20.47
Total current assets	30.17	30.56	28.84	29.31	28.94	63.57	64.01	63.31	63.14	61.32
Net property, plant, and equipment	26.76	26.98	26.94	27.37	26.67	33.00	31.74	32.94	32.31	33.49
Short-term debt, including current portion of long-term debt	8.36	8.13	8.39	7.55	7.60	12.40	11.95	11.84	17.39	16.41
Total current liabilities	27.38	26.86	26.70	26.71	25.89	31.45	32.32	34.38	42.06	44.20
Long-term debt	28.44	28.99	28.81	30.80	30.45	21.25	16.58	17.05	12.28	14.03
Total liabilities	71.37	71.06	70.56	72.06	70.77	54.37	50.13	52.33	58.50	61.77
Stockholders' equity	28.63	28.94	29.44	27.94	29.23	45.63	49.87	47.67	41.50	38.23

¹ Included in Chemicals.

Table 12.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	82,657	83,908	82,241	83,549	81,357	1,113	1,138	1,250	1,283	1,273
Depreciation, depletion, and amortization of property, plant, and equipment	2,448	2,571	2,576	2,691	2,423	19	19	21	24	24
All other operating costs and expenses	65,982	67,325	67,214	71,280	67,025	948	1,060	1,213	1,236	1,182
Income (loss) from operations	14,227	14,013	12,451	9,578	11,909	146	58	17	24	67
Interest expense	3,697	3,761	4,056	4,034	3,635	13	14	20	16	16
All other nonoperating income (expense)	11,997	9,452	10,119	16,542	10,381	1	(2)	(3)	(18)	(1)
Income (loss) before income taxes	22,527	19,704	18,515	22,086	18,655	135	42	(7)	(11)	50
Provision for current and deferred domestic income taxes	3,706	3,281	1,690	4,409	3,194	15	21	(5)	21	23
Income (loss) after income taxes	18,821	16,423	16,825	17,677	15,462	120	21	(2)	(33)	27
Cash dividends charged to retained earnings this quarter	5,822	12,101	5,626	12,112	10,242	50	155	21	69	46
Net income retained in business	12,999	4,322	11,199	5,564	5,220	69	(134)	(23)	(101)	(19)
Retained earnings at beginning of quarter	258,462	271,194	270,280	282,835	262,444	(1,533)	(683)	(2,735)	(1,029)	(455)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,881)	(1,416)	(470)	(48)	(3,755)	(27)	32	(16)	(11)	(96)
Retained earnings at end of quarter	267,580	274,100	281,009	288,351	263,909	(1,491)	(785)	(2,775)	(1,141)	(570)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.96	3.06	3.13	3.22	2.98	1.72	1.67	1.67	1.85	1.87
All other operating costs and expenses	79.83	80.24	81.73	85.32	82.38	85.13	93.21	96.99	96.32	92.86
Income (loss) from operations	17.21	16.70	15.14	11.46	14.64	13.15	5.12	1.34	1.83	5.27
Interest expense	4.47	4.48	4.93	4.83	4.47	1.13	1.26	1.63	1.27	1.24
All other nonoperating income (expense)	14.51	11.27	12.30	19.80	12.76	0.11	(0.15)	(0.28)	(1.43)	(0.07)
Income (loss) before income taxes	27.25	23.48	22.51	26.43	22.93	12.12	3.70	(0.57)	(0.87)	3.97
Provision for current and deferred domestic income taxes	4.48	3.91	2.05	5.28	3.93	1.36	1.86	(0.40)	1.66	1.81
Income (loss) after income taxes	22.77	19.57	20.46	21.16	19.00	10.76	1.84	(0.18)	(2.53)	2.15
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.66	17.95	16.52	19.79	17.73	82.21	23.35	(2.83)	(4.01)	17.23
After income taxes	17.27	14.97	15.01	15.84	14.69	72.99	11.62	(0.87)	(11.64)	9.34
Annual rate of profit on total assets:										
Before income taxes	9.29	8.14	7.31	8.50	7.47	23.07	7.53	(1.02)	(1.70)	7.15
After income taxes	7.76	6.78	6.64	6.81	6.19	20.48	3.75	(0.31)	(4.95)	3.87
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.06	1.01	0.97	0.89	0.96	2.12	2.10	2.41	2.55	2.66
Total cash, U.S. Government and other securities, to total current liabilities	0.23	0.25	0.24	0.22	0.24	0.43	0.53	0.76	0.85	0.78
Total stockholders' equity to total debt	1.51	1.53	1.49	1.45	1.36	0.87	1.15	1.27	1.97	1.87

¹Included in Chemicals.

Table 12.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines All Total Asset Sizes ¹					Pharmaceuticals and Medicines Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	21,110	24,373	24,488	22,852	19,805	281	349	539	537	511
Time deposits in the U.S., including negotiable certificates of deposit	5,942	6,662	5,415	7,268	9,785	21	15	13	17	15
Total cash on hand and in U.S. banks	27,052	31,035	29,903	30,120	29,590	302	364	553	554	526
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	8,796	9,721	13,017	13,859	14,417	34	37	97	64	83
Total cash, U.S. Government and other securities	35,848	40,755	42,920	43,979	44,007	336	402	650	618	608
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,697	41,925	44,587	43,218	46,897	518	458	569	476	579
Inventories	42,728	42,271	44,146	44,407	42,864	664	611	714	620	742
All other current assets	43,204	38,916	41,173	41,978	40,479	128	118	140	143	141
Total current assets	165,477	163,867	172,826	173,582	174,248	1,647	1,589	2,074	1,856	2,071
Property, plant, and equipment	151,098	152,015	153,370	155,458	150,523	1,393	1,289	1,596	1,830	1,877
Land and mineral rights	4,384	4,422	4,548	4,451	4,141	32	32	34	31	32
Less: Accumulated depreciation, depletion, and amortization	78,227	80,186	80,464	81,554	80,088	893	847	1,084	1,217	1,246
Net property, plant, and equipment	77,256	76,250	77,454	78,355	74,577	532	474	546	643	663
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	727,069	728,706	762,734	786,880	749,988	162	175	185	128	92
Total Assets	969,802	968,823	1,013,014	1,038,816	998,813	2,340	2,238	2,805	2,628	2,826
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,898	7,375	5,945	4,854	4,218	162	154	114	68	61
b. Other short-term loans, including commercial paper	18,038	15,496	15,043	14,136	14,675	7	3	65	15	3
Trade accounts and trade notes payable	24,107	22,428	24,253	26,299	26,484	284	295	351	340	406
Income taxes accrued, prior and current years, net of payments	4,244	3,622	3,623	5,064	4,343	11	8	11	14	20
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,351	1,456	1,506	1,618	1,867	45	29	39	30	29
b. Other long-term loans	14,825	22,009	22,230	22,245	22,601	42	88	64	55	23
All other current liabilities, including excise and sales taxes, and accrued expenses	89,146	89,780	105,239	121,332	106,933	225	181	216	206	236
Total current liabilities	155,610	162,166	177,839	195,547	181,121	776	758	860	728	777
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,993	16,468	17,186	16,887	18,014	229	204	269	235	239
b. Other long-term loans	234,312	224,983	238,640	248,203	247,963	266	153	248	165	272
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	127,843	126,243	130,927	131,830	130,790	413	403	416	381	366
Total liabilities	533,758	529,859	564,593	592,468	577,888	1,684	1,517	1,793	1,509	1,654
Capital stock and other capital (less treasury stock)	168,464	164,864	167,413	157,997	157,015	2,148	1,507	3,786	2,259	1,742
Retained earnings	267,580	274,100	281,009	288,351	263,909	(1,491)	(785)	(2,775)	(1,141)	(570)
Stockholders' equity	436,044	438,964	448,422	446,349	420,924	657	722	1,011	1,118	1,172
Total Liabilities and Stockholders' Equity	969,802	968,823	1,013,014	1,038,816	998,813	2,340	2,238	2,805	2,628	2,826
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,867	1,701	(5,013)	(21,966)	(6,873)	871	832	1,213	1,128	1,294
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.70	4.21	4.24	4.23	4.41	14.35	17.94	23.17	23.54	21.53
Trade accounts and trade notes receivable	4.51	4.33	4.40	4.16	4.70	22.14	20.48	20.30	18.10	20.50
Inventories	4.41	4.36	4.36	4.27	4.29	28.39	27.31	25.46	23.59	26.26
Total current assets	17.06	16.91	17.06	16.71	17.45	70.36	71.00	73.93	70.65	73.29
Net property, plant, and equipment	7.97	7.87	7.65	7.54	7.47	22.74	21.16	19.47	24.48	23.47
Short-term debt, including current portion of long-term debt	3.93	4.78	4.41	4.13	4.34	10.94	12.20	10.05	6.39	4.08
Total current liabilities	16.05	16.74	17.56	18.82	18.13	33.16	33.84	30.68	27.71	27.50
Long-term debt	25.81	24.92	25.25	25.52	26.63	21.14	15.93	18.42	15.23	18.08
Total liabilities	55.04	54.69	55.73	57.03	57.86	71.94	67.76	63.94	57.45	58.52
Stockholders' equity	44.96	45.31	44.27	42.97	42.14	28.06	32.24	36.06	42.55	41.48

¹ Included in Chemicals.

Table 13.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	57,649	62,776	55,743	55,510	58,748	4,890	5,358	4,900	4,896	4,985
Depreciation, depletion, and amortization of property, plant, and equipment	1,529	1,569	1,608	1,704	1,561	64	72	63	78	68
All other operating costs and expenses	47,546	52,447	47,509	47,107	48,550	4,578	4,786	4,489	4,651	4,534
Income (loss) from operations	8,573	8,760	6,625	6,698	8,637	248	500	348	168	382
Interest expense	1,379	1,369	1,398	1,367	1,347	26	29	30	28	27
All other nonoperating income (expense)	2,055	4,447	3,641	4,787	5,638	16	(2)	20	(15)	(3)
Income (loss) before income taxes	9,249	11,839	8,868	10,118	12,929	237	468	338	124	352
Provision for current and deferred domestic income taxes	2,386	2,723	2,368	1,587	1,927	34	79	38	39	52
Income (loss) after income taxes	6,864	9,116	6,500	8,531	11,002	203	389	300	85	300
Cash dividends charged to retained earnings this quarter	4,307	3,210	3,408	3,974	5,036	145	245	136	233	76
Net income retained in business	2,556	5,905	3,093	4,557	5,965	58	144	164	(148)	224
Retained earnings at beginning of quarter	161,478	160,764	166,443	169,797	173,301	2,090	2,051	1,875	2,379	1,444
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(123)	(192)	(351)	42	7	60	(70)	(55)	(42)	41
Retained earnings at end of quarter	163,911	166,478	169,185	174,396	179,273	2,208	2,125	1,984	2,188	1,709
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.65	2.50	2.89	3.07	2.66	1.32	1.35	1.29	1.59	1.37
All other operating costs and expenses	82.48	83.55	85.23	84.86	82.64	93.62	89.33	91.61	94.98	90.96
Income (loss) from operations	14.87	13.95	11.89	12.07	14.70	5.07	9.32	7.10	3.43	7.67
Interest expense	2.39	2.18	2.51	2.46	2.29	0.54	0.55	0.61	0.58	0.54
All other nonoperating income (expense)	3.56	7.08	6.53	8.62	9.60	0.33	(0.04)	0.42	(0.31)	(0.07)
Income (loss) before income taxes	16.04	18.86	15.91	18.23	22.01	4.86	8.74	6.90	2.53	7.07
Provision for current and deferred domestic income taxes	4.14	4.34	4.25	2.86	3.28	0.69	1.48	0.78	0.79	1.05
Income (loss) after income taxes	11.91	14.52	11.66	15.37	18.73	4.16	7.26	6.12	1.74	6.02
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.52	27.12	19.87	22.10	27.96	23.54	46.26	30.28	10.97	34.06
After income taxes	15.97	20.88	14.57	18.64	23.79	20.18	38.45	26.84	7.54	29.00
Annual rate of profit on total assets:										
Before income taxes	10.11	12.84	9.38	10.51	13.19	10.23	20.69	14.80	5.40	14.01
After income taxes	7.50	9.89	6.87	8.86	11.22	8.77	17.20	13.12	3.71	11.93
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.22	1.26	1.31	1.32	1.26	1.84	1.90	2.09	2.03	1.94
Total cash, U.S. Government and other securities, to total current liabilities	0.21	0.21	0.26	0.30	0.27	0.30	0.29	0.40	0.43	0.38
Total stockholders' equity to total debt	1.55	1.61	1.62	1.66	1.63	1.70	1.81	2.12	2.25	1.63

¹Included in Chemicals.

Table 13.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3253, 3255, 3256, and 3259,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals All Total Asset Sizes ¹					All Other Chemicals Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	9,126	9,223	10,424	10,770	9,900	889	751	973	1,252	1,306
Time deposits in the U.S., including negotiable certificates of deposit	2,383	1,262	2,160	3,452	3,232	50	24	30	21	18
Total cash on hand and in U.S. banks	11,509	10,485	12,584	14,223	13,133	939	775	1,004	1,273	1,323
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,066	3,263	4,387	5,366	6,572	117	190	224	75	73
Total cash, U.S. Government and other securities	14,576	13,748	16,971	19,589	19,705	1,056	964	1,228	1,348	1,397
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	27,374	29,974	27,764	24,224	26,174	2,422	2,474	2,378	2,282	2,723
Inventories	26,456	24,072	24,675	26,977	28,465	2,457	2,420	2,389	2,379	2,666
All other current assets	15,914	16,083	16,212	16,537	18,106	527	408	365	328	406
Total current assets	84,320	83,877	85,623	87,327	92,450	6,462	6,267	6,359	6,336	7,191
Property, plant, and equipment	104,697	104,835	106,146	107,215	106,789	5,737	5,970	5,504	5,724	6,148
Land and mineral rights	4,216	4,255	4,313	4,375	4,302	182	185	191	186	188
Less: Accumulated depreciation, depletion, and amortization	62,186	62,089	63,021	63,233	62,821	3,885	4,042	3,736	3,820	4,223
Net property, plant, and equipment	46,727	47,001	47,438	48,357	48,271	2,034	2,113	1,958	2,090	2,114
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	234,801	237,856	245,215	249,509	251,505	784	668	822	756	751
Total Assets	365,847	368,735	378,275	385,192	392,226	9,280	9,049	9,139	9,181	10,056
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,938	4,979	4,099	3,829	4,305	618	575	481	493	548
b. Other short-term loans, including commercial paper	8,507	7,766	5,891	5,215	8,216	185	121	132	80	63
Trade accounts and trade notes payable	21,094	21,817	20,976	20,956	22,292	1,780	1,678	1,497	1,657	2,098
Income taxes accrued, prior and current years, net of payments	1,145	551	1,142	882	1,457	32	46	66	47	30
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,282	1,210	1,018	1,035	1,108	155	159	151	117	128
b. Other long-term loans	6,699	7,280	5,860	5,887	6,945	86	55	59	82	85
All other current liabilities, including excise and sales taxes, and accrued expenses	25,275	23,061	26,449	28,146	28,933	653	667	653	652	764
Total current liabilities	68,939	66,665	65,436	65,951	73,256	3,509	3,301	3,039	3,127	3,715
Long-term debt, due in more than 1 year:										
a. Loans from banks	24,711	23,840	25,087	26,005	26,314	789	869	894	784	833
b. Other long-term loans	64,521	63,661	67,907	68,214	66,538	546	456	392	454	884
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,739	39,948	41,355	41,910	41,165	402	375	348	299	487
Total liabilities	193,911	194,114	199,785	202,080	207,272	5,246	5,001	4,673	4,663	5,919
Capital stock and other capital (less treasury stock)	8,025	8,142	9,305	8,716	5,680	1,826	1,923	2,483	2,330	2,428
Retained earnings	163,911	166,478	169,185	174,396	179,273	2,208	2,125	1,984	2,188	1,709
Stockholders' equity	171,936	174,620	178,490	183,113	184,954	4,034	4,048	4,467	4,518	4,137
Total Liabilities and Stockholders' Equity	365,847	368,735	378,275	385,192	392,226	9,280	9,049	9,139	9,181	10,056
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	15,380	17,212	20,187	21,376	19,194	2,954	2,967	3,321	3,209	3,476
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.98	3.73	4.49	5.09	5.02	11.38	10.66	13.43	14.68	13.89
Trade accounts and trade notes receivable	7.48	8.13	7.34	6.29	6.67	26.10	27.34	26.02	24.85	27.08
Inventories	7.23	6.53	6.52	7.00	7.26	26.47	26.75	26.14	25.91	26.51
Total current assets	23.05	22.75	22.64	22.67	23.57	69.64	69.26	69.58	69.01	71.52
Net property, plant, and equipment	12.77	12.75	12.54	12.55	12.31	21.92	23.36	21.43	22.76	21.02
Short-term debt, including current portion of long-term debt	5.86	5.76	4.46	4.15	5.25	11.25	10.06	9.01	8.40	8.18
Total current liabilities	18.84	18.08	17.30	17.12	18.68	37.81	36.48	33.25	34.06	36.94
Long-term debt	24.39	23.73	24.58	24.46	23.67	14.39	14.64	14.07	13.48	17.08
Total liabilities	53.00	52.64	52.81	52.46	52.85	56.53	55.27	51.13	50.79	58.86
Stockholders' equity	47.00	47.36	47.19	47.54	47.15	43.47	44.73	48.87	49.21	41.14

¹ Included in Chemicals.

Table 14.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	45,938	48,632	47,037	45,394	45,351	11,188	11,217	11,035	10,507	10,721
Depreciation, depletion, and amortization of property, plant, and equipment	1,334	1,361	1,375	1,349	1,289	252	253	256	286	228
All other operating costs and expenses	41,085	42,935	41,730	40,906	40,044	9,731	9,881	9,775	9,849	9,295
Income (loss) from operations	3,519	4,337	3,932	3,140	4,018	1,205	1,083	1,004	372	1,198
Interest expense	935	970	989	853	855	71	67	63	70	69
All other nonoperating income (expense)	219	366	(563)	1,246	357	(31)	32	(8)	374	14
Income (loss) before income taxes	2,803	3,732	2,380	3,532	3,519	1,103	1,049	933	676	1,143
Provision for current and deferred domestic income taxes	599	711	635	385	430	79	126	111	57	74
Income (loss) after income taxes	2,204	3,021	1,745	3,147	3,089	1,024	923	822	618	1,069
Cash dividends charged to retained earnings this quarter	787	1,250	1,438	2,098	1,200	453	651	339	911	296
Net income retained in business	1,417	1,771	308	1,049	1,889	571	272	484	(292)	773
Retained earnings at beginning of quarter	33,962	36,304	38,567	38,920	37,908	8,034	9,644	10,126	9,709	9,166
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(65)	(74)	175	(757)	216	90	(52)	19	(206)	162
Retained earnings at end of quarter	35,313	38,001	39,050	39,212	40,014	8,694	9,865	10,628	9,210	10,101
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.90	2.80	2.92	2.97	2.84	2.25	2.26	2.32	2.73	2.13
All other operating costs and expenses	89.44	88.28	88.72	90.11	88.30	86.98	88.09	88.58	93.73	86.70
Income (loss) from operations	7.66	8.92	8.36	6.92	8.86	10.77	9.66	9.10	3.54	11.18
Interest expense	2.04	1.99	2.10	1.88	1.89	0.64	0.60	0.57	0.66	0.64
All other nonoperating income (expense)	0.48	0.75	(1.20)	2.74	0.79	(0.27)	0.29	(0.08)	3.56	0.13
Income (loss) before income taxes	6.10	7.67	5.06	7.78	7.76	9.86	9.35	8.46	6.43	10.66
Provision for current and deferred domestic income taxes	1.30	1.46	1.35	0.85	0.95	0.71	1.12	1.00	0.55	0.69
Income (loss) after income taxes	4.80	6.21	3.71	6.93	6.81	9.15	8.23	7.45	5.89	9.97
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	18.03	22.92	14.81	22.51	22.01	42.27	37.54	31.67	25.66	41.14
After income taxes	14.18	18.55	10.86	20.06	19.32	39.24	33.04	27.91	23.48	38.48
Annual rate of profit on total assets:										
Before income taxes	6.75	8.83	5.74	8.52	8.46	20.45	19.31	17.10	12.77	21.43
After income taxes	5.31	7.15	4.21	7.59	7.43	18.99	17.00	15.07	11.68	20.04
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.57	1.64	1.70	1.69	1.80	2.16	2.31	2.45	2.31	2.44
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.27	0.28	0.28	0.27	0.43	0.49	0.53	0.47	0.45
Total stockholders' equity to total debt	1.20	1.25	1.27	1.27	1.25	1.76	1.97	2.20	1.74	1.92

Table 14.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products All Total Asset Sizes					Plastics and Rubber Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	7,557	7,821	8,292	7,535	6,963	2,275	2,393	2,654	2,379	2,221
Time deposits in the U.S., including negotiable certificates of deposit	520	487	248	245	327	277	250	132	83	154
Total cash on hand and in U.S. banks	8,077	8,307	8,540	7,780	7,290	2,552	2,643	2,787	2,462	2,375
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,400	2,089	1,648	2,006	1,679	299	422	335	304	217
Total cash, U.S. Government and other securities	9,477	10,396	10,188	9,786	8,969	2,850	3,065	3,122	2,767	2,591
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	22,642	23,431	22,767	20,526	22,114	5,726	5,555	5,419	4,978	5,521
Inventories	23,378	23,563	22,997	22,803	24,322	5,217	4,986	5,215	5,265	5,355
All other current assets	5,774	6,429	6,665	6,221	5,627	551	716	698	632	652
Total current assets	61,271	63,820	62,616	59,336	61,031	14,344	14,322	14,455	13,641	14,119
Property, plant, and equipment	91,060	93,974	92,897	93,686	94,828	18,855	19,564	19,294	19,717	19,111
Land and mineral rights	1,760	1,798	1,689	1,711	1,710	220	247	260	297	309
Less: Accumulated depreciation, depletion, and amortization	58,506	60,934	60,231	60,368	61,228	13,024	13,694	13,425	13,832	13,645
Net property, plant, and equipment	34,313	34,838	34,355	35,029	35,310	6,051	6,117	6,129	6,181	5,776
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,453	70,361	68,870	71,504	70,087	1,171	1,284	1,249	1,350	1,445
Total Assets	166,037	169,019	165,841	165,868	166,428	21,567	21,723	21,833	21,172	21,340
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,554	3,239	2,876	2,421	2,969	954	951	861	951	1,101
b. Other short-term loans, including commercial paper	348	682	430	378	435	170	160	151	137	148
Trade accounts and trade notes payable	17,843	17,179	16,110	15,453	16,256	3,517	3,197	2,954	2,849	2,857
Income taxes accrued, prior and current years, net of payments	277	420	440	31	132	72	127	111	101	83
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,589	3,200	2,276	1,709	2,014	542	494	510	539	445
b. Other long-term loans	1,433	2,237	2,341	1,370	1,548	227	173	147	152	107
All other current liabilities, including excise and sales taxes, and accrued expenses	11,936	11,990	12,284	13,745	10,468	1,160	1,108	1,157	1,179	1,044
Total current liabilities	38,980	38,947	36,757	35,107	33,822	6,642	6,210	5,891	5,908	5,785
Long-term debt, due in more than 1 year:										
a. Loans from banks	15,111	15,697	15,709	15,252	15,624	1,859	1,873	1,770	1,795	1,826
b. Other long-term loans	27,919	26,978	27,024	28,192	28,617	2,189	2,020	1,916	2,487	2,175
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,847	22,259	22,044	24,554	24,402	442	446	468	447	439
Total liabilities	103,857	103,880	101,534	103,105	102,466	11,131	10,548	10,046	10,636	10,225
Capital stock and other capital (less treasury stock)	26,866	27,137	25,257	23,552	23,949	1,741	1,310	1,159	1,326	1,014
Retained earnings	35,313	38,001	39,050	39,212	40,014	8,694	9,865	10,628	9,210	10,101
Stockholders' equity	62,179	65,138	64,307	62,764	63,963	10,435	11,175	11,787	10,536	11,115
Total Liabilities and Stockholders' Equity	166,037	169,019	165,841	165,868	166,428	21,567	21,723	21,833	21,172	21,340
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,292	24,873	25,859	24,230	27,209	7,702	8,112	8,563	7,734	8,334
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.71	6.15	6.14	5.90	5.39	13.22	14.11	14.30	13.07	12.14
Trade accounts and trade notes receivable	13.64	13.86	13.73	12.37	13.29	26.55	25.57	24.82	23.51	25.87
Inventories	14.08	13.94	13.87	13.75	14.61	24.19	22.95	23.89	24.87	25.09
Total current assets	36.90	37.76	37.76	35.77	36.67	66.51	65.93	66.21	64.43	66.16
Net property, plant, and equipment	20.67	20.61	20.72	21.12	21.22	28.06	28.16	28.07	29.19	27.06
Short-term debt, including current portion of long-term debt	5.37	5.54	4.78	3.54	4.19	8.78	8.19	7.65	8.40	8.44
Total current liabilities	23.48	23.04	22.16	21.17	20.32	30.80	28.58	26.98	27.90	27.11
Long-term debt	25.92	25.25	25.77	26.19	26.58	18.77	17.92	16.89	20.22	18.75
Total liabilities	62.55	61.46	61.22	62.16	61.57	51.61	48.56	46.01	50.24	47.92
Stockholders' equity	37.45	38.54	38.78	37.84	38.43	48.39	51.44	53.99	49.76	52.08

Table 15.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	754,995	793,084	774,370	785,702	756,404	94,311	100,797	98,449	97,136	95,191
Depreciation, depletion, and amortization of property, plant, and equipment	19,447	19,434	19,389	20,238	19,677	1,851	1,938	1,948	2,314	1,937
All other operating costs and expenses	677,630	704,729	693,196	709,817	681,248	84,531	89,357	88,309	90,885	85,066
Income (loss) from operations	57,919	68,921	61,785	55,647	55,479	7,928	9,502	8,191	3,937	8,188
Interest expense	11,235	11,481	11,394	11,428	11,381	700	779	734	790	704
All other nonoperating income (expense)	39,351	37,352	28,978	(1,320)	39,559	(28)	(107)	(57)	101	124
Income (loss) before income taxes	86,034	94,792	79,369	42,899	83,656	7,200	8,616	7,401	3,248	7,608
Provision for current and deferred domestic income taxes	17,564	19,815	17,619	(11,814)	15,195	847	930	862	705	856
Income (loss) after income taxes	68,470	74,976	61,750	54,713	68,461	6,353	7,686	6,539	2,544	6,753
Cash dividends charged to retained earnings this quarter	19,951	19,157	22,182	29,542	25,353	3,535	3,990	2,912	3,921	3,929
Net income retained in business	48,519	55,819	39,568	25,171	43,108	2,818	3,696	3,627	(1,377)	2,824
Retained earnings at beginning of quarter	963,794	1,003,891	1,041,416	1,070,621	1,107,942	50,041	51,910	53,029	56,764	58,282
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,806)	(4,204)	(8,857)	(12,439)	(4,783)	(473)	(208)	(621)	(607)	(915)
Retained earnings at end of quarter	1,007,506	1,055,506	1,072,127	1,083,353	1,146,267	52,386	55,399	56,035	54,781	60,191
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.58	2.45	2.50	2.58	2.60	1.96	1.92	1.98	2.38	2.03
All other operating costs and expenses	89.75	88.86	89.52	90.34	90.06	89.63	88.65	89.70	93.56	89.36
Income (loss) from operations	7.67	8.69	7.98	7.08	7.33	8.41	9.43	8.32	4.05	8.60
Interest expense	1.49	1.45	1.47	1.45	1.50	0.74	0.77	0.75	0.81	0.74
All other nonoperating income (expense)	5.21	4.71	3.74	(0.17)	5.23	(0.03)	(0.11)	(0.06)	0.10	0.13
Income (loss) before income taxes	11.40	11.95	10.25	5.46	11.06	7.63	8.55	7.52	3.34	7.99
Provision for current and deferred domestic income taxes	2.33	2.50	2.28	(1.50)	2.01	0.90	0.92	0.88	0.73	0.90
Income (loss) after income taxes	9.07	9.45	7.97	6.96	9.05	6.74	7.63	6.64	2.62	7.09
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.21	20.80	17.11	9.35	17.60	31.79	36.39	30.21	13.72	31.49
After income taxes	15.29	16.45	13.31	11.93	14.40	28.05	32.46	26.69	10.74	27.95
Annual rate of profit on total assets:										
Before income taxes	8.66	9.42	7.77	4.18	7.98	15.21	17.81	15.15	6.72	15.62
After income taxes	6.89	7.45	6.05	5.33	6.53	13.42	15.89	13.39	5.26	13.86
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.49	1.50	1.49	1.50	1.52	2.26	2.27	2.31	2.23	2.21
Total cash, U.S. Government and other securities, to total current liabilities	0.36	0.36	0.36	0.39	0.39	0.51	0.52	0.53	0.52	0.50
Total stockholders' equity to total debt	2.20	2.20	2.21	2.15	2.19	1.69	1.79	1.88	1.75	1.85

Table 15.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	172,531	173,743	174,882	189,075	191,570	24,711	25,974	26,233	26,149	25,691
Time deposits in the U.S., including negotiable certificates of deposit	22,636	20,910	19,706	22,674	26,235	2,557	2,622	2,508	2,310	2,137
Total cash on hand and in U.S. banks	195,167	194,654	194,588	211,749	217,805	27,267	28,596	28,741	28,458	27,828
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	121,455	124,413	127,171	134,304	124,165	2,609	2,843	2,733	2,665	2,774
Total cash, U.S. Government and other securities	316,622	319,066	321,759	346,053	341,970	29,876	31,439	31,475	31,123	30,603
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	361,948	367,245	364,071	347,352	361,018	47,330	48,620	48,911	45,252	47,204
Inventories	422,774	432,005	434,947	430,308	444,998	47,642	48,854	49,422	49,252	50,572
All other current assets	198,896	213,049	202,940	198,406	200,629	7,967	7,871	7,389	7,819	7,608
Total current assets	1,300,240	1,331,365	1,323,717	1,322,119	1,348,615	132,814	136,784	137,196	133,446	135,987
Property, plant, and equipment	1,201,565	1,218,225	1,230,517	1,255,241	1,272,529	148,092	150,556	153,354	156,296	155,274
Land and mineral rights	60,055	60,108	60,637	60,878	61,912	2,693	2,651	2,769	2,770	2,781
Less: Accumulated depreciation, depletion, and amortization	724,524	735,767	742,275	753,973	767,450	108,231	110,154	111,701	113,090	112,975
Net property, plant, and equipment	537,096	542,566	548,878	562,146	566,991	42,554	43,052	44,422	45,976	45,080
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,136,271	2,152,427	2,213,000	2,219,250	2,276,443	13,992	13,626	13,784	13,964	13,776
Total Assets	3,973,607	4,026,358	4,085,595	4,103,516	4,192,048	189,360	193,463	195,403	193,387	194,842
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	30,224	30,147	30,405	28,626	29,968	9,149	9,484	9,432	9,556	9,880
b. Other short-term loans, including commercial paper	29,911	30,735	32,060	27,064	32,366	2,203	2,247	1,989	2,625	2,371
Trade accounts and trade notes payable	277,234	280,868	274,934	271,779	275,095	24,850	25,260	24,695	23,606	24,779
Income taxes accrued, prior and current years, net of payments	19,354	17,687	18,089	17,824	19,621	689	891	920	716	748
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,908	19,670	18,873	19,961	20,018	4,319	4,353	4,499	4,680	4,992
b. Other long-term loans	44,503	48,084	48,461	50,294	47,910	2,801	2,979	3,069	3,219	3,159
All other current liabilities, including excise and sales taxes, and accrued expenses	453,891	459,701	467,414	465,863	462,112	14,714	14,963	14,893	15,568	15,654
Total current liabilities	873,027	886,893	890,236	881,412	887,090	58,726	60,177	59,498	59,972	61,582
Long-term debt, due in more than 1 year:										
a. Loans from banks	174,357	172,721	176,440	179,969	186,282	17,376	16,910	17,042	17,699	16,928
b. Other long-term loans	518,684	525,828	534,088	548,858	551,293	17,751	17,074	16,086	16,271	14,884
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	616,192	617,817	629,201	658,211	666,340	4,917	4,602	4,771	4,717	4,812
Total liabilities	2,182,260	2,203,259	2,229,965	2,268,450	2,291,005	98,770	98,762	97,397	98,659	98,207
Capital stock and other capital (less treasury stock)	783,841	767,593	783,503	751,713	754,777	38,204	39,302	41,971	39,948	36,444
Retained earnings	1,007,506	1,055,506	1,072,127	1,083,353	1,146,267	52,386	55,399	56,035	54,781	60,191
Stockholders' equity	1,791,347	1,823,099	1,855,630	1,835,066	1,901,043	90,590	94,700	98,006	94,728	96,636
Total Liabilities and Stockholders' Equity	3,973,607	4,026,358	4,085,595	4,103,516	4,192,048	189,360	193,463	195,403	193,387	194,842
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	427,213	444,472	433,481	440,708	461,524	74,088	76,608	77,698	73,474	74,404
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	7.97	7.92	7.88	8.43	8.16	15.78	16.25	16.11	16.09	15.71
Trade accounts and trade notes receivable	9.11	9.12	8.91	8.46	8.61	24.99	25.13	25.03	23.40	24.23
Inventories	10.64	10.73	10.65	10.49	10.62	25.16	25.25	25.29	25.47	25.96
Total current assets	32.72	33.07	32.40	32.22	32.17	70.14	70.70	70.21	69.00	69.79
Net property, plant, and equipment	13.52	13.48	13.43	13.70	13.53	22.47	22.25	22.73	23.77	23.14
Short-term debt, including current portion of long-term debt	3.08	3.19	3.18	3.07	3.11	9.76	9.85	9.72	10.38	10.47
Total current liabilities	21.97	22.03	21.79	21.48	21.16	31.01	31.11	30.45	31.01	31.61
Long-term debt	17.44	17.35	17.39	17.76	17.59	18.55	17.57	16.95	17.57	16.33
Total liabilities	54.92	54.72	54.58	55.28	54.65	52.16	51.05	49.84	51.02	50.40
Stockholders' equity	45.08	45.28	45.42	44.72	45.35	47.84	48.95	50.16	48.98	49.60

Table 16.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	15,898	18,262	18,295	18,155	19,226	6,176	7,218	6,913	6,861	7,261
Depreciation, depletion, and amortization of property, plant, and equipment	522	513	554	570	528	146	140	148	173	147
All other operating costs and expenses	14,682	16,457	16,791	16,542	17,056	5,689	6,567	6,439	6,470	6,474
Income (loss) from operations	694	1,292	951	1,043	1,642	340	511	326	217	639
Interest expense	489	476	465	461	444	48	46	45	46	48
All other nonoperating income (expense)	169	44	222	323	95	16	(14)	7	(1)	23
Income (loss) before income taxes	374	860	707	905	1,293	309	451	288	170	614
Provision for current and deferred domestic income taxes	73	159	(113)	228	314	17	38	20	21	14
Income (loss) after income taxes	301	701	820	677	979	291	413	268	149	600
Cash dividends charged to retained earnings this quarter	317	470	274	886	425	175	115	106	190	158
Net income retained in business	(16)	232	546	(208)	553	117	298	162	(41)	442
Retained earnings at beginning of quarter	10,909	11,710	12,148	12,990	12,829	3,378	4,118	4,065	4,256	4,504
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	47	(71)	5	(191)	22	39	(12)	4	(33)	(54)
Retained earnings at end of quarter	10,940	11,871	12,699	12,591	13,404	3,534	4,405	4,231	4,183	4,892
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.28	2.81	3.03	3.14	2.75	2.37	1.94	2.14	2.53	2.03
All other operating costs and expenses	92.35	90.11	91.78	91.11	88.71	92.12	90.98	93.14	94.30	89.17
Income (loss) from operations	4.37	7.08	5.20	5.75	8.54	5.51	7.08	4.72	3.17	8.80
Interest expense	3.08	2.61	2.54	2.54	2.31	0.77	0.64	0.66	0.67	0.66
All other nonoperating income (expense)	1.06	0.24	1.21	1.78	0.49	0.26	(0.19)	0.10	(0.02)	0.32
Income (loss) before income taxes	2.35	4.71	3.86	4.99	6.72	5.00	6.25	4.17	2.48	8.46
Provision for current and deferred domestic income taxes	0.46	0.87	(0.62)	1.25	1.63	0.28	0.53	0.29	0.31	0.20
Income (loss) after income taxes	1.89	3.84	4.48	3.73	5.09	4.72	5.73	3.88	2.18	8.26
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	6.86	15.62	12.14	15.31	21.73	25.95	33.42	20.54	12.41	41.12
After income taxes	5.52	12.74	14.08	11.46	16.45	24.49	30.61	19.13	10.88	40.15
Annual rate of profit on total assets:										
Before income taxes	2.25	5.12	4.17	5.26	7.45	10.77	15.16	9.73	5.87	20.21
After income taxes	1.81	4.17	4.83	3.94	5.64	10.16	13.89	9.06	5.15	19.74
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	3.17	3.12	3.17	3.11	3.06	1.93	2.04	2.15	2.08	2.01
Total cash, U.S. Government and other securities, to total current liabilities	1.60	1.58	1.58	1.56	1.48	0.31	0.37	0.38	0.38	0.38
Total stockholders' equity to total debt	1.06	1.07	1.16	1.17	1.20	1.06	1.31	1.41	1.38	1.56

Table 16.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products All Total Asset Sizes					Wood Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,295	2,518	2,777	2,715	3,047	934	1,149	1,098	1,084	1,158
Time deposits in the U.S., including negotiable certificates of deposit	199	220	222	214	255	104	111	145	112	155
Total cash on hand and in U.S. banks	2,494	2,738	2,998	2,929	3,303	1,038	1,260	1,243	1,196	1,313
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,100	14,369	13,942	14,308	13,757	116	133	118	160	149
Total cash, U.S. Government and other securities	16,594	17,108	16,941	17,237	17,059	1,155	1,393	1,361	1,356	1,462
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	5,597	6,067	5,898	5,248	6,466	2,383	2,739	2,644	2,258	2,695
Inventories	7,939	7,810	8,312	8,457	8,490	3,123	2,899	3,166	3,013	2,987
All other current assets	2,738	2,787	2,757	3,333	3,230	526	671	562	799	578
Total current assets	32,869	33,772	33,909	34,275	35,246	7,187	7,701	7,733	7,427	7,723
Property, plant, and equipment	40,390	40,113	40,636	40,078	40,823	12,666	12,781	13,076	12,715	13,481
Land and mineral rights	10,322	10,414	10,465	10,530	10,541	535	483	518	469	522
Less: Accumulated depreciation, depletion, and amortization	29,052	29,188	29,891	29,110	29,923	9,563	9,733	10,124	9,630	10,329
Net property, plant, and equipment	21,660	21,338	21,211	21,498	21,441	3,638	3,530	3,470	3,553	3,673
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	12,066	12,099	12,723	13,039	12,765	642	677	641	616	758
Total Assets	66,595	67,210	67,843	68,812	69,452	11,467	11,908	11,845	11,595	12,154
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,473	1,549	1,723	1,474	1,472	978	873	929	850	838
b. Other short-term loans, including commercial paper	509	379	283	522	678	245	174	129	269	286
Trade accounts and trade notes payable	3,634	3,907	3,773	3,532	3,832	1,123	1,278	1,179	1,128	1,346
Income taxes accrued, prior and current years, net of payments	246	265	284	611	1,010	13	23	36	69	126
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	775	745	767	901	756	337	352	331	404	411
b. Other long-term loans	853	1,018	882	1,132	930	96	159	101	66	96
All other current liabilities, including excise and sales taxes, and accrued expenses	2,873	2,944	2,990	2,846	2,851	936	914	896	788	740
Total current liabilities	10,363	10,807	10,704	11,019	11,529	3,728	3,774	3,601	3,574	3,843
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,019	4,800	4,808	5,167	5,127	1,391	1,283	1,234	1,306	1,184
b. Other long-term loans	12,038	12,145	11,568	11,053	10,930	1,431	1,267	1,257	1,085	1,007
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,370	17,432	17,464	17,930	18,072	158	183	142	141	146
Total liabilities	44,789	45,184	44,544	45,168	45,658	6,708	6,507	6,235	6,106	6,179
Capital stock and other capital (less treasury stock)	10,866	10,155	10,600	11,052	10,389	1,225	997	1,379	1,307	1,083
Retained earnings	10,940	11,871	12,699	12,591	13,404	3,534	4,405	4,231	4,183	4,892
Stockholders' equity	21,806	22,026	23,299	23,643	23,793	4,759	5,402	5,610	5,489	5,975
Total Liabilities and Stockholders' Equity	66,595	67,210	67,843	68,812	69,452	11,467	11,908	11,845	11,595	12,154
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	22,506	22,964	23,205	23,256	23,717	3,459	3,927	4,132	3,853	3,880
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	24.92	25.45	24.97	25.05	24.56	10.07	11.69	11.49	11.70	12.03
Trade accounts and trade notes receivable	8.41	9.03	8.69	7.63	9.31	20.78	23.00	22.32	19.47	22.18
Inventories	11.92	11.62	12.25	12.29	12.23	27.23	24.34	26.73	25.99	24.58
Total current assets	49.36	50.25	49.98	49.81	50.75	62.68	64.67	65.29	64.05	63.54
Net property, plant, and equipment	32.53	31.75	31.26	31.24	30.87	31.73	29.65	29.30	30.64	30.22
Short-term debt, including current portion of long-term debt	5.42	5.49	5.39	5.86	5.52	14.44	13.09	12.58	13.70	13.42
Total current liabilities	15.56	16.08	15.78	16.01	16.60	32.51	31.69	30.40	30.82	31.62
Long-term debt	25.61	25.21	24.14	23.57	23.12	24.61	21.41	21.04	20.62	18.02
Total liabilities	67.26	67.23	65.66	65.64	65.74	58.50	54.64	52.64	52.66	50.84
Stockholders' equity	32.74	32.77	34.34	34.36	34.26	41.50	45.36	47.36	47.34	49.16

Table 17.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	20,958	27,140	28,218	24,984	21,847	3,992	5,337	5,532	5,101	4,622
Depreciation, depletion, and amortization of property, plant, and equipment	1,419	1,430	1,413	1,439	1,396	145	134	146	182	145
All other operating costs and expenses	20,007	23,677	24,264	22,863	20,556	3,866	4,589	4,763	4,878	4,381
Income (loss) from operations	(469)	2,033	2,542	681	(104)	(18)	614	623	40	95
Interest expense	706	722	705	704	639	35	43	46	47	36
All other nonoperating income (expense)	392	699	406	(339)	496	7	(28)	8	29	24
Income (loss) before income taxes	(783)	2,009	2,243	(362)	(246)	(46)	542	585	23	84
Provision for current and deferred domestic income taxes	(42)	203	235	(63)	(45)	11	32	39	21	39
Income (loss) after income taxes	(741)	1,806	2,008	(299)	(201)	(57)	510	545	1	45
Cash dividends charged to retained earnings this quarter	340	442	497	926	331	97	144	191	261	103
Net income retained in business	(1,080)	1,365	1,510	(1,224)	(532)	(154)	367	355	(260)	(58)
Retained earnings at beginning of quarter	12,059	10,382	12,399	13,426	11,712	4,333	4,471	5,283	5,480	5,172
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(127)	79	65	(149)	(245)	14	44	3	(53)	(69)
Retained earnings at end of quarter	10,851	11,826	13,975	12,052	10,935	4,192	4,882	5,641	5,167	5,044
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	6.77	5.27	5.01	5.76	6.39	3.63	2.52	2.65	3.57	3.14
All other operating costs and expenses	95.46	87.24	85.99	91.51	94.09	96.83	85.98	86.10	95.64	94.80
Income (loss) from operations	(2.24)	7.49	9.01	2.73	(0.48)	(0.46)	11.50	11.25	0.79	2.06
Interest expense	3.37	2.66	2.50	2.82	2.92	0.89	0.81	0.83	0.92	0.78
All other nonoperating income (expense)	1.87	2.57	1.44	(1.36)	2.27	0.19	(0.53)	0.14	0.58	0.53
Income (loss) before income taxes	(3.74)	7.40	7.95	(1.45)	(1.13)	(1.16)	10.16	10.57	0.45	1.81
Provision for current and deferred domestic income taxes	(0.20)	0.75	0.83	(0.25)	(0.21)	0.28	0.60	0.71	0.42	0.83
Income (loss) after income taxes	(3.53)	6.66	7.12	(1.20)	(0.92)	(1.44)	9.56	9.86	0.03	0.98
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	(3.91)	9.91	10.77	(1.71)	(1.14)	(3.47)	39.00	37.03	1.48	5.60
After income taxes	(3.70)	8.91	9.65	(1.42)	(0.93)	(4.31)	36.70	34.55	0.09	3.02
Annual rate of profit on total assets:										
Before income taxes	(1.83)	4.65	5.15	(0.84)	(0.58)	(1.76)	19.80	19.77	0.80	3.05
After income taxes	(1.73)	4.18	4.61	(0.69)	(0.47)	(2.18)	18.63	18.44	0.05	1.65
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.59	1.60	1.61	1.68	1.74	2.21	2.20	2.35	2.36	2.27
Total cash, U.S. Government and other securities, to total current liabilities	0.32	0.33	0.35	0.39	0.34	0.56	0.55	0.61	0.60	0.59
Total stockholders' equity to total debt	1.54	1.55	1.62	1.65	1.80	1.73	1.77	1.99	2.06	2.08

Table 17.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products All Total Asset Sizes					Nonmetallic Mineral Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	6,436	6,952	7,771	7,856	6,175	1,223	1,311	1,460	1,416	1,354
Time deposits in the U.S., including negotiable certificates of deposit	408	547	341	359	335	137	121	155	157	193
Total cash on hand and in U.S. banks	6,843	7,499	8,112	8,215	6,510	1,360	1,432	1,615	1,573	1,547
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	825	832	957	1,121	935	226	239	298	186	220
Total cash, U.S. Government and other securities	7,668	8,332	9,070	9,336	7,445	1,586	1,671	1,913	1,760	1,767
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,280	14,053	14,794	12,107	11,937	2,345	2,810	3,050	2,581	2,416
Inventories	13,028	13,349	13,115	13,558	13,905	1,961	1,955	2,074	2,175	2,299
All other current assets	5,558	5,054	5,242	5,064	4,640	378	277	271	367	330
Total current assets	38,533	40,788	42,221	40,064	37,927	6,269	6,714	7,308	6,883	6,813
Property, plant, and equipment	104,303	105,038	106,719	107,100	107,352	12,560	12,223	12,955	12,785	12,462
Land and mineral rights	17,954	17,498	17,283	17,114	17,669	421	407	451	459	400
Less: Accumulated depreciation, depletion, and amortization	60,476	61,399	63,309	63,296	64,510	9,490	9,159	9,686	9,597	9,654
Net property, plant, and equipment	61,780	61,138	60,693	60,918	60,511	3,492	3,471	3,720	3,647	3,208
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,828	70,869	71,230	72,005	71,317	749	768	805	812	940
Total Assets	171,142	172,794	174,144	172,987	169,755	10,510	10,953	11,832	11,342	10,961
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,308	1,279	1,555	1,425	1,290	449	441	460	467	509
b. Other short-term loans, including commercial paper	2,057	1,978	2,091	2,961	2,025	147	122	99	103	137
Trade accounts and trade notes payable	9,003	9,235	8,910	8,738	8,307	1,269	1,338	1,441	1,264	1,282
Income taxes accrued, prior and current years, net of payments	305	382	418	264	252	47	53	74	36	16
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	808	1,080	1,106	1,069	1,193	281	355	359	312	378
b. Other long-term loans	1,777	1,998	1,880	1,272	1,320	167	193	127	121	109
All other current liabilities, including excise and sales taxes, and accrued expenses	8,921	9,553	10,194	8,071	7,461	482	546	551	607	565
Total current liabilities	24,180	25,505	26,155	23,800	21,848	2,842	3,049	3,111	2,911	2,998
Long-term debt, due in more than 1 year:										
a. Loans from banks	9,530	9,156	8,669	8,579	8,789	1,218	1,142	1,266	1,115	1,036
b. Other long-term loans	36,474	36,716	36,168	35,884	33,518	824	881	859	868	703
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,797	20,310	19,892	20,311	19,006	302	320	280	294	256
Total liabilities	90,981	91,688	90,885	88,574	83,162	5,186	5,392	5,516	5,187	4,992
Capital stock and other capital (less treasury stock)	69,310	69,281	69,285	72,361	75,659	1,132	679	675	987	925
Retained earnings	10,851	11,826	13,975	12,052	10,935	4,192	4,882	5,641	5,167	5,044
Stockholders' equity	80,160	81,107	83,259	84,413	86,594	5,324	5,561	6,316	6,154	5,969
Total Liabilities and Stockholders' Equity	171,142	172,794	174,144	172,987	169,755	10,510	10,953	11,832	11,342	10,961
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	14,353	15,283	16,066	16,264	16,079	3,428	3,665	4,196	3,972	3,815
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	4.48	4.82	5.21	5.40	4.39	15.09	15.26	16.17	15.52	16.12
Trade accounts and trade notes receivable	7.18	8.13	8.50	7.00	7.03	22.31	25.66	25.77	22.76	22.04
Inventories	7.61	7.73	7.53	7.84	8.19	18.65	17.85	17.53	19.18	20.98
Total current assets	22.52	23.60	24.24	23.16	22.34	59.65	61.30	61.76	60.68	62.15
Net property, plant, and equipment	36.10	35.38	34.85	35.22	35.65	33.22	31.69	31.44	32.15	29.27
Short-term debt, including current portion of long-term debt	3.48	3.67	3.81	3.89	3.43	9.94	10.14	8.84	8.85	10.34
Total current liabilities	14.13	14.76	15.02	13.76	12.87	27.04	27.84	26.29	25.67	27.35
Long-term debt	26.88	26.55	25.75	25.70	24.92	19.43	18.47	17.96	17.48	15.86
Total liabilities	53.16	53.06	52.19	51.20	48.99	49.34	49.23	46.62	45.74	45.55
Stockholders' equity	46.84	46.94	47.81	48.80	51.01	50.66	50.77	53.38	54.26	54.45

Table 18.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	63,401	63,500	58,908	56,173	58,229	5,372	5,294	5,090	5,186	4,540
Depreciation, depletion, and amortization of property, plant, and equipment	1,680	1,672	1,671	1,741	1,695	87	97	88	104	76
All other operating costs and expenses	56,623	56,933	53,671	51,723	52,881	4,772	4,755	4,576	4,854	4,110
Income (loss) from operations	5,098	4,895	3,566	2,709	3,652	514	443	426	228	354
Interest expense	847	896	851	895	891	28	44	29	30	25
All other nonoperating income (expense)	673	1,633	1,055	1,744	1,149	(18)	(20)	8	5	7
Income (loss) before income taxes	4,924	5,632	3,770	3,558	3,910	468	379	405	203	336
Provision for current and deferred domestic income taxes	963	1,822	761	1,022	572	35	49	37	21	24
Income (loss) after income taxes	3,961	3,810	3,009	2,536	3,337	433	330	368	182	312
Cash dividends charged to retained earnings this quarter	633	1,144	642	1,380	1,188	178	289	138	301	263
Net income retained in business	3,328	2,666	2,368	1,156	2,149	255	41	230	(119)	49
Retained earnings at beginning of quarter	49,644	52,596	55,123	54,847	55,603	3,047	3,430	3,161	2,845	2,644
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(336)	(40)	(763)	(137)	28	24	31	(36)	33	(31)
Retained earnings at end of quarter	52,637	55,222	56,728	55,867	57,780	3,326	3,502	3,355	2,759	2,662
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.65	2.63	2.84	3.10	2.91	1.61	1.84	1.73	2.00	1.68
All other operating costs and expenses	89.31	89.66	91.11	92.08	90.82	88.83	89.80	89.90	93.60	90.53
Income (loss) from operations	8.04	7.71	6.05	4.82	6.27	9.56	8.36	8.37	4.40	7.79
Interest expense	1.34	1.41	1.45	1.59	1.53	0.51	0.83	0.57	0.57	0.56
All other nonoperating income (expense)	1.06	2.57	1.79	3.11	1.97	(0.33)	(0.37)	0.16	0.09	0.17
Income (loss) before income taxes	7.77	8.87	6.40	6.33	6.71	8.72	7.16	7.96	3.92	7.40
Provision for current and deferred domestic income taxes	1.52	2.87	1.29	1.82	0.98	0.66	0.92	0.73	0.41	0.53
Income (loss) after income taxes	6.25	6.00	5.11	4.51	5.73	8.06	6.23	7.23	3.51	6.87
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.13	19.21	12.62	12.12	13.05	43.82	33.97	37.69	20.19	32.84
After income taxes	13.78	13.00	10.08	8.64	11.14	40.52	29.59	34.23	18.09	30.47
Annual rate of profit on total assets:										
Before income taxes	7.87	9.00	5.99	5.59	6.07	22.22	17.84	19.41	10.24	16.81
After income taxes	6.34	6.09	4.78	3.98	5.18	20.54	15.54	17.63	9.17	15.59
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.15	2.22	2.25	2.24	2.18	2.11	2.16	2.11	2.04	2.02
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.29	0.30	0.31	0.28	0.42	0.44	0.39	0.35	0.37
Total stockholders' equity to total debt	1.90	1.99	2.01	1.88	1.89	1.89	2.04	1.87	1.82	1.87

Table 18.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals All Total Asset Sizes					Primary Metals Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	8,598	7,752	7,463	7,643	6,973	1,033	1,027	971	797	906
Time deposits in the U.S., including negotiable certificates of deposit	769	772	903	940	567	94	82	45	59	65
Total cash on hand and in U.S. banks	9,366	8,523	8,366	8,583	7,540	1,128	1,109	1,016	856	971
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,784	3,146	3,537	3,385	3,506	60	96	49	80	19
Total cash, U.S. Government and other securities	13,150	11,669	11,903	11,969	11,046	1,187	1,205	1,065	936	990
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	26,790	26,826	25,384	22,613	25,187	2,294	2,273	2,307	2,051	2,055
Inventories	32,899	32,689	32,712	33,059	32,637	2,200	2,190	2,153	2,109	2,064
All other current assets	16,753	18,113	18,062	18,560	18,231	242	306	295	299	264
Total current assets	89,594	89,297	88,061	86,200	87,102	5,924	5,974	5,821	5,395	5,373
Property, plant, and equipment	132,946	134,483	135,482	136,781	137,033	6,639	6,848	6,865	6,531	6,250
Land and mineral rights	9,000	9,128	9,556	9,389	9,378	103	88	100	94	94
Less: Accumulated depreciation, depletion, and amortization	71,443	72,780	73,525	73,209	73,828	4,563	4,695	4,719	4,469	4,226
Net property, plant, and equipment	70,504	70,831	71,512	72,961	72,583	2,179	2,242	2,245	2,156	2,118
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	90,003	90,320	92,136	95,464	98,149	326	278	283	389	508
Total Assets	250,100	250,447	251,709	254,626	257,834	8,428	8,494	8,350	7,940	7,999
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,485	2,802	2,687	2,417	2,794	641	617	664	643	680
b. Other short-term loans, including commercial paper	2,629	2,017	1,569	2,136	2,260	150	117	120	61	51
Trade accounts and trade notes payable	20,554	20,130	19,620	18,912	19,751	1,172	1,058	1,101	962	957
Income taxes accrued, prior and current years, net of payments	1,163	1,106	1,173	1,131	1,243	59	46	48	30	28
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,450	1,106	1,150	1,322	1,098	145	190	177	182	150
b. Other long-term loans	2,291	2,198	2,435	2,043	2,752	169	165	215	221	214
All other current liabilities, including excise and sales taxes, and accrued expenses	11,192	10,777	10,462	10,552	9,988	478	571	432	550	584
Total current liabilities	41,763	40,136	39,097	38,514	39,885	2,813	2,764	2,757	2,648	2,663
Long-term debt, due in more than 1 year:										
a. Loans from banks	11,673	12,147	11,995	14,936	15,452	662	619	633	676	651
b. Other long-term loans	39,866	38,794	39,583	39,500	38,933	499	484	487	431	438
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,844	42,114	41,575	44,222	43,761	181	165	173	160	152
Total liabilities	135,147	133,191	132,249	137,172	138,031	4,154	4,032	4,050	3,915	3,905
Capital stock and other capital (less treasury stock)	62,317	62,034	62,732	61,587	62,022	948	959	945	1,266	1,432
Retained earnings	52,637	55,222	56,728	55,867	57,780	3,326	3,502	3,355	2,759	2,662
Stockholders' equity	114,954	117,256	119,460	117,454	119,803	4,274	4,462	4,300	4,025	4,094
Total Liabilities and Stockholders' Equity	250,100	250,447	251,709	254,626	257,834	8,428	8,494	8,350	7,940	7,999
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	47,830	49,160	48,964	47,686	47,216	3,111	3,210	3,064	2,747	2,709
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.26	4.66	4.73	4.70	4.28	14.09	14.18	12.76	11.79	12.38
Trade accounts and trade notes receivable	10.71	10.71	10.08	8.88	9.77	27.22	26.76	27.63	25.83	25.69
Inventories	13.15	13.05	13.00	12.98	12.66	26.10	25.78	25.79	26.56	25.80
Total current assets	35.82	35.65	34.99	33.85	33.78	70.29	70.33	69.72	67.95	67.17
Net property, plant, and equipment	28.19	28.28	28.41	28.65	28.15	25.85	26.39	26.89	27.16	26.48
Short-term debt, including current portion of long-term debt	3.54	3.24	3.12	3.11	3.45	13.10	12.82	14.08	13.93	13.68
Total current liabilities	16.70	16.03	15.53	15.13	15.47	33.37	32.55	33.02	33.35	33.30
Long-term debt	20.61	20.34	20.49	21.38	21.09	13.78	12.98	13.41	13.94	13.62
Total liabilities	54.04	53.18	52.54	53.87	53.53	49.29	47.47	48.50	49.31	48.82
Stockholders' equity	45.96	46.82	47.46	46.13	46.47	50.71	52.53	51.50	50.69	51.18

Table 19.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	34,173	34,535	31,156	29,057	30,112	2,241	2,259	2,225	2,033	2,015
Depreciation, depletion, and amortization of property, plant, and equipment	913	904	899	936	918	48	55	47	47	35
All other operating costs and expenses	30,982	31,237	28,948	27,601	28,010	1,918	2,019	1,971	1,900	1,813
Income (loss) from operations	2,279	2,394	1,309	520	1,183	275	184	207	86	167
Interest expense	488	529	482	488	524	13	29	13	13	13
All other nonoperating income (expense)	(280)	379	113	167	34	(9)	(5)	6	3	4
Income (loss) before income taxes	1,511	2,244	940	199	692	253	150	200	76	158
Provision for current and deferred domestic income taxes	469	1,152	166	199	136	23	19	18	14	9
Income (loss) after income taxes	1,042	1,092	774	(1)	557	230	130	183	62	149
Cash dividends charged to retained earnings this quarter	307	455	311	700	439	74	137	57	241	114
Net income retained in business	734	637	463	(701)	117	156	(7)	126	(179)	35
Retained earnings at beginning of quarter	19,711	20,225	20,940	20,325	18,917	1,432	1,676	1,677	1,772	1,384
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(146)	(31)	(705)	(39)	(112)	0	0	(17)	24	(61)
Retained earnings at end of quarter	20,299	20,831	20,698	19,585	18,922	1,588	1,669	1,786	1,617	1,358
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.67	2.62	2.89	3.22	3.05	2.14	2.45	2.11	2.33	1.76
All other operating costs and expenses	90.66	90.45	92.91	94.99	93.02	85.59	89.40	88.57	93.45	89.97
Income (loss) from operations	6.67	6.93	4.20	1.79	3.93	12.27	8.14	9.32	4.22	8.27
Interest expense	1.43	1.53	1.55	1.68	1.74	0.60	1.29	0.58	0.62	0.63
All other nonoperating income (expense)	(0.82)	1.10	0.36	0.57	0.11	(0.40)	(0.24)	0.27	0.16	0.20
Income (loss) before income taxes	4.42	6.50	3.02	0.68	2.30	11.27	6.62	9.01	3.76	7.84
Provision for current and deferred domestic income taxes	1.37	3.33	0.53	0.69	0.45	1.01	0.86	0.80	0.70	0.43
Income (loss) after income taxes	3.05	3.16	2.49	0.00	1.85	10.26	5.76	8.21	3.06	7.41
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	15.90	23.18	9.57	2.10	7.31	47.20	27.05	36.22	14.91	32.10
After income taxes	10.96	11.28	7.88	(0.01)	5.87	42.97	23.53	33.01	12.11	30.35
Annual rate of profit on total assets:										
Before income taxes	5.55	8.32	3.52	0.76	2.63	24.15	14.30	18.99	7.95	16.39
After income taxes	3.83	4.05	2.90	0.00	2.11	21.99	12.43	17.31	6.46	15.50
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.88	1.98	2.11	2.19	2.15	2.14	2.25	2.25	2.24	2.14
Total cash, U.S. Government and other securities, to total current liabilities	0.25	0.23	0.26	0.25	0.22	0.37	0.43	0.38	0.37	0.33
Total stockholders' equity to total debt	1.16	1.22	1.25	1.23	1.21	1.80	1.86	1.92	1.99	1.75

¹Included in Primary Metals.

Table 19.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys All Total Asset Sizes ¹					Iron, Steel, and Ferroalloys Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	3,598	3,336	3,874	3,296	3,185	386	432	442	362	377
Time deposits in the U.S., including negotiable certificates of deposit	204	174	139	384	125	76	53	23	25	15
Total cash on hand and in U.S. banks	3,803	3,510	4,013	3,680	3,310	462	485	465	387	392
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,003	1,347	1,085	822	716	40	58	29	36	1
Total cash, U.S. Government and other securities	5,805	4,857	5,099	4,502	4,026	502	543	494	424	394
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	14,130	14,122	13,424	11,531	12,836	1,202	1,136	1,219	1,047	1,082
Inventories	19,912	19,435	19,237	19,227	18,747	1,081	1,010	1,056	989	984
All other current assets	3,547	3,793	3,895	4,326	4,492	114	158	159	130	105
Total current assets	43,394	42,206	41,654	39,586	40,101	2,898	2,848	2,928	2,589	2,564
Property, plant, and equipment	70,206	70,752	71,188	72,339	71,989	3,341	3,440	3,448	3,331	3,114
Land and mineral rights	1,312	1,367	1,670	1,680	1,664	43	41	38	36	40
Less: Accumulated depreciation, depletion, and amortization	36,758	37,323	38,118	38,490	38,695	2,269	2,282	2,335	2,262	2,118
Net property, plant, and equipment	34,761	34,796	34,740	35,529	34,958	1,115	1,198	1,152	1,105	1,035
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	30,730	30,866	30,503	29,811	30,199	170	137	141	153	255
Total Assets	108,885	107,868	106,897	104,926	105,258	4,183	4,183	4,221	3,847	3,854
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,328	1,570	1,318	1,374	1,483	353	337	342	310	370
b. Other short-term loans, including commercial paper	1,156	616	254	146	296	66	55	49	35	28
Trade accounts and trade notes payable	11,757	11,268	10,866	10,216	10,426	549	481	544	456	417
Income taxes accrued, prior and current years, net of payments	418	234	254	246	256	27	15	23	18	18
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	753	562	531	513	399	96	131	105	106	84
b. Other long-term loans	1,762	1,677	1,317	589	982	106	89	61	49	65
All other current liabilities, including excise and sales taxes, and accrued expenses	5,858	5,428	5,207	4,980	4,800	154	160	175	181	217
Total current liabilities	23,033	21,356	19,747	18,064	18,641	1,351	1,268	1,299	1,156	1,199
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,814	7,926	7,329	7,410	7,561	312	294	312	314	329
b. Other long-term loans	19,859	19,426	20,620	20,780	20,588	257	280	282	220	247
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,169	20,444	19,912	20,805	20,560	122	131	114	106	112
Total liabilities	70,875	69,152	67,608	67,059	67,350	2,042	1,972	2,008	1,795	1,886
Capital stock and other capital (less treasury stock)	17,711	17,885	18,591	18,281	18,987	552	542	428	434	610
Retained earnings	20,299	20,831	20,698	19,585	18,922	1,588	1,669	1,786	1,617	1,358
Stockholders' equity	38,010	38,716	39,289	37,866	37,909	2,140	2,211	2,214	2,052	1,968
Total Liabilities and Stockholders' Equity	108,885	107,868	106,897	104,926	105,258	4,183	4,183	4,221	3,847	3,854
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	20,362	20,850	21,907	21,522	21,460	1,547	1,580	1,629	1,433	1,366
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.33	4.50	4.77	4.29	3.82	11.99	12.98	11.70	11.01	10.22
Trade accounts and trade notes receivable	12.98	13.09	12.56	10.99	12.20	28.73	27.17	28.87	27.20	28.07
Inventories	18.29	18.02	18.00	18.32	17.81	25.85	24.14	25.03	25.71	25.52
Total current assets	39.85	39.13	38.97	37.73	38.10	69.29	68.08	69.36	67.30	66.54
Net property, plant, and equipment	31.92	32.26	32.50	33.86	33.21	26.65	28.64	27.29	28.73	26.86
Short-term debt, including current portion of long-term debt	4.59	4.10	3.20	2.50	3.00	14.85	14.63	13.21	12.98	14.20
Total current liabilities	21.15	19.80	18.47	17.22	17.71	32.30	30.31	30.76	30.04	31.10
Long-term debt	25.41	25.36	26.15	26.87	26.74	13.60	13.71	14.08	13.87	14.94
Total liabilities	65.09	64.11	63.25	63.91	63.99	48.83	47.15	47.56	46.67	48.94
Stockholders' equity	34.91	35.89	36.75	36.09	36.01	51.17	52.85	52.44	53.33	51.06

¹ Included in Primary Metals.

Table 20.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	23,705	23,073	22,278	21,701	22,128	2,332	2,203	2,157	2,410	1,692
Depreciation, depletion, and amortization of property, plant, and equipment	646	644	644	656	635	21	23	25	29	22
All other operating costs and expenses	21,009	20,802	20,089	19,523	19,867	2,148	2,004	1,958	2,257	1,549
Income (loss) from operations	2,050	1,627	1,545	1,521	1,626	163	175	175	124	122
Interest expense	326	329	333	361	328	11	11	13	13	8
All other nonoperating income (expense)	880	1,193	871	1,536	1,049	(11)	(16)	0	2	4
Income (loss) before income taxes	2,604	2,491	2,084	2,696	2,347	141	149	162	113	117
Provision for current and deferred domestic income taxes	322	474	412	645	252	7	18	13	2	7
Income (loss) after income taxes	2,282	2,017	1,671	2,051	2,095	133	132	150	111	110
Cash dividends charged to retained earnings this quarter	245	389	253	357	705	64	97	46	49	134
Net income retained in business	2,036	1,628	1,418	1,694	1,390	69	34	103	62	(24)
Retained earnings at beginning of quarter	18,834	20,369	21,569	21,602	23,538	1,145	1,224	1,024	672	756
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(195)	(12)	(43)	(96)	58	16	29	(14)	6	20
Retained earnings at end of quarter	20,675	21,986	22,944	23,199	24,986	1,230	1,288	1,114	740	752
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.72	2.79	2.89	3.02	2.87	0.91	1.06	1.16	1.19	1.28
All other operating costs and expenses	88.63	90.16	90.17	89.97	89.78	92.11	90.97	90.75	93.66	91.52
Income (loss) from operations	8.65	7.05	6.94	7.01	7.35	6.98	7.97	8.09	5.15	7.20
Interest expense	1.38	1.43	1.49	1.66	1.48	0.46	0.48	0.59	0.52	0.50
All other nonoperating income (expense)	3.71	5.17	3.91	7.08	4.74	(0.49)	(0.71)	0.02	0.06	0.22
Income (loss) before income taxes	10.98	10.80	9.35	12.43	10.61	6.03	6.77	7.52	4.69	6.93
Provision for current and deferred domestic income taxes	1.36	2.06	1.85	2.97	1.14	0.31	0.80	0.59	0.09	0.43
Income (loss) after income taxes	9.63	8.74	7.50	9.45	9.47	5.72	5.98	6.93	4.60	6.50
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	16.10	15.18	12.54	16.51	13.96	41.30	41.73	48.13	35.73	37.77
After income taxes	14.11	12.29	10.06	12.56	12.46	39.18	36.83	44.37	35.07	35.43
Annual rate of profit on total assets:										
Before income taxes	8.55	8.17	6.76	8.73	7.44	20.22	22.01	24.00	17.55	19.96
After income taxes	7.49	6.61	5.42	6.64	6.64	19.18	19.42	22.12	17.22	18.73
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.53	2.61	2.43	2.25	2.18	2.08	2.07	1.90	1.85	1.89
Total cash, U.S. Government and other securities, to total current liabilities	0.38	0.38	0.36	0.37	0.33	0.43	0.38	0.37	0.30	0.37
Total stockholders' equity to total debt	2.55	2.67	2.66	2.60	2.62	1.83	2.24	1.76	1.75	2.13

¹Included in Primary Metals.

Table 20.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals All Total Asset Sizes ¹					Nonferrous Metals Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,028	3,828	3,096	3,677	3,123	410	350	362	281	311
Time deposits in the U.S., including negotiable certificates of deposit	550	553	752	471	400	5	11	12	14	8
Total cash on hand and in U.S. banks	4,579	4,381	3,848	4,148	3,523	415	361	374	295	320
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,228	1,242	1,860	2,015	2,208	15	17	12	7	9
Total cash, U.S. Government and other securities	5,807	5,623	5,708	6,163	5,731	430	378	386	302	328
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,775	9,561	9,043	8,047	9,031	687	658	692	635	537
Inventories	9,925	9,930	9,930	9,413	9,693	883	904	837	829	731
All other current assets	12,794	13,939	13,728	13,640	13,098	80	97	81	87	68
Total current assets	38,301	39,052	38,408	37,263	37,553	2,079	2,037	1,996	1,853	1,664
Property, plant, and equipment	54,473	54,711	54,998	54,268	54,806	1,873	1,874	1,943	1,643	1,487
Land and mineral rights	7,501	7,561	7,606	7,473	7,475	41	27	29	26	22
Less: Accumulated depreciation, depletion, and amortization	29,651	29,844	29,761	28,901	29,276	1,297	1,302	1,327	1,088	951
Net property, plant, and equipment	32,323	32,428	32,843	32,841	33,005	616	599	645	581	557
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	51,225	50,544	52,093	53,447	55,596	86	76	63	142	128
Total Assets	121,849	122,024	123,344	123,550	126,154	2,782	2,712	2,704	2,576	2,349
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	958	1,003	1,091	783	1,043	241	222	271	272	234
b. Other short-term loans, including commercial paper	1,464	1,397	1,311	1,966	1,959	79	58	68	21	19
Trade accounts and trade notes payable	6,813	6,764	6,769	6,727	7,245	411	370	375	312	302
Income taxes accrued, prior and current years, net of payments	726	736	905	871	994	16	18	23	4	6
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	600	448	547	528	428	36	43	47	43	35
b. Other long-term loans	461	459	1,061	1,396	1,681	3	23	105	115	88
All other current liabilities, including excise and sales taxes, and accrued expenses	4,119	4,175	4,131	4,254	3,910	211	249	160	236	196
Total current liabilities	15,142	14,984	15,814	16,525	17,260	998	984	1,049	1,002	880
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,910	3,001	3,019	2,558	3,039	293	254	231	206	179
b. Other long-term loans	18,936	18,253	17,916	17,864	17,533	91	40	45	65	28
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,163	20,134	20,161	21,266	21,080	38	4	31	38	20
Total liabilities	57,151	56,372	56,910	58,213	58,912	1,420	1,282	1,356	1,311	1,107
Capital stock and other capital (less treasury stock)	44,023	43,666	43,489	42,138	42,257	132	142	235	524	490
Retained earnings	20,675	21,986	22,944	23,199	24,986	1,230	1,288	1,114	740	752
Stockholders' equity	64,698	65,651	66,434	65,337	67,243	1,362	1,430	1,349	1,265	1,241
Total Liabilities and Stockholders' Equity	121,849	122,024	123,344	123,550	126,154	2,782	2,712	2,704	2,576	2,349
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	23,159	24,068	22,594	20,738	20,293	1,081	1,053	947	851	784
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.77	4.61	4.63	4.99	4.54	15.45	13.96	14.28	11.72	13.98
Trade accounts and trade notes receivable	8.02	7.84	7.33	6.51	7.16	24.71	24.27	25.61	24.64	22.88
Inventories	8.15	8.14	8.05	7.62	7.68	31.73	33.33	30.95	32.19	31.10
Total current assets	31.43	32.00	31.14	30.16	29.77	74.74	75.12	73.82	71.93	70.84
Net property, plant, and equipment	26.53	26.58	26.63	26.58	26.16	22.15	22.08	23.86	22.57	23.73
Short-term debt, including current portion of long-term debt	2.86	2.71	3.25	3.78	4.05	12.95	12.74	18.17	17.50	16.02
Total current liabilities	12.43	12.28	12.82	13.38	13.68	35.88	36.29	38.78	38.90	37.45
Long-term debt	17.93	17.42	16.97	16.53	16.31	13.81	10.84	10.22	10.52	8.82
Total liabilities	46.90	46.20	46.14	47.12	46.70	51.04	47.27	50.13	50.90	47.14
Stockholders' equity	53.10	53.80	53.86	52.88	53.30	48.96	52.73	49.87	49.10	52.86

¹ Included in Primary Metals.

Table 21.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	5,523	5,892	5,473	5,415	5,989	799	833	707	743	833
Depreciation, depletion, and amortization of property, plant, and equipment	121	124	127	149	142	17	18	16	27	19
All other operating costs and expenses	4,632	4,894	4,634	4,599	5,004	706	732	647	698	749
Income (loss) from operations	770	874	712	668	843	76	83	44	18	65
Interest expense	33	38	37	46	39	3	4	3	4	4
All other nonoperating income (expense)	73	61	71	41	66	2	1	2	0	0
Income (loss) before income taxes	809	897	746	663	870	75	80	42	14	61
Provision for current and deferred domestic income taxes	172	196	182	177	184	5	12	7	5	8
Income (loss) after income taxes	638	701	564	486	686	70	68	36	9	53
Cash dividends charged to retained earnings this quarter	80	301	77	323	44	39	55	34	12	15
Net income retained in business	557	401	487	163	643	30	14	1	(3)	38
Retained earnings at beginning of quarter	11,099	12,001	12,614	12,920	13,149	470	530	459	401	504
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	6	3	(15)	(1)	82	7	2	(6)	3	10
Retained earnings at end of quarter	11,663	12,405	13,086	13,083	13,873	507	545	455	402	552
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.19	2.11	2.33	2.75	2.37	2.18	2.20	2.28	3.68	2.28
All other operating costs and expenses	83.88	83.07	84.66	84.93	83.55	88.32	87.82	91.50	93.86	89.88
Income (loss) from operations	13.94	14.83	13.01	12.33	14.08	9.50	9.98	6.22	2.46	7.84
Interest expense	0.61	0.65	0.67	0.84	0.65	0.42	0.53	0.46	0.60	0.49
All other nonoperating income (expense)	1.32	1.04	1.29	0.76	1.10	0.30	0.17	0.24	0.00	(0.03)
Income (loss) before income taxes	14.65	15.22	13.63	12.25	14.53	9.39	9.62	6.01	1.85	7.31
Provision for current and deferred domestic income taxes	3.11	3.32	3.33	3.27	3.07	0.69	1.42	0.96	0.64	1.00
Income (loss) after income taxes	11.54	11.90	10.30	8.97	11.46	8.70	8.20	5.05	1.21	6.31
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.43	27.84	21.72	18.62	23.76	38.91	39.06	23.03	7.76	27.54
After income taxes	20.82	21.76	16.41	13.64	18.73	36.07	33.29	19.34	5.06	23.76
Annual rate of profit on total assets:										
Before income taxes	16.72	17.45	13.90	10.15	13.18	20.51	20.05	11.93	3.62	13.56
After income taxes	13.17	13.64	10.50	7.43	10.39	19.01	17.09	10.02	2.36	11.70
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.20	2.12	2.26	2.38	2.37	2.04	2.12	2.19	1.94	1.96
Total cash, U.S. Government and other securities, to total current liabilities	0.43	0.31	0.31	0.33	0.32	0.55	0.55	0.45	0.43	0.46
Total stockholders' equity to total debt	5.12	4.73	4.42	2.21	2.33	2.33	2.24	1.96	1.55	1.85

¹ Included in Primary Metals.

Table 21.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries All Total Asset Sizes ¹					Foundries Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	971	588	493	670	665	237	245	168	154	218
Time deposits in the U.S., including negotiable certificates of deposit	14	44	12	85	43	13	17	9	20	42
Total cash on hand and in U.S. banks	985	632	505	755	708	251	262	177	174	259
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	553	557	592	548	582	5	21	8	36	8
Total cash, U.S. Government and other securities	1,538	1,189	1,097	1,303	1,289	256	283	185	210	268
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,885	3,144	2,917	3,035	3,320	405	479	396	370	436
Inventories	3,063	3,324	3,545	4,419	4,198	236	276	260	291	349
All other current assets	412	381	440	594	640	49	51	56	83	91
Total current assets	7,898	8,038	7,999	9,351	9,447	946	1,090	897	954	1,144
Property, plant, and equipment	8,267	9,020	9,296	10,174	10,238	1,425	1,535	1,474	1,557	1,649
Land and mineral rights	187	200	280	237	239	20	20	32	31	32
Less: Accumulated depreciation, depletion, and amortization	5,034	5,613	5,647	5,818	5,857	997	1,110	1,058	1,119	1,156
Net property, plant, and equipment	3,420	3,607	3,929	4,592	4,620	448	445	448	470	525
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,048	8,910	9,540	12,207	12,354	69	65	79	94	126
Total Assets	19,366	20,555	21,468	26,150	26,421	1,464	1,599	1,424	1,517	1,796
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	199	228	279	261	268	46	58	51	62	76
b. Other short-term loans, including commercial paper	8	4	4	24	4	4	4	2	5	3
Trade accounts and trade notes payable	1,984	2,098	1,985	1,969	2,079	212	207	183	193	239
Income taxes accrued, prior and current years, net of payments	18	135	15	14	(6)	16	13	2	8	4
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	97	95	73	281	271	13	15	24	33	30
b. Other long-term loans	68	62	57	58	89	60	54	49	56	61
All other current liabilities, including excise and sales taxes, and accrued expenses	1,216	1,174	1,124	1,318	1,279	113	161	98	133	171
Total current liabilities	3,589	3,797	3,536	3,925	3,984	464	513	410	491	585
Long-term debt, due in more than 1 year:										
a. Loans from banks	950	1,220	1,646	4,969	4,853	57	71	89	156	143
b. Other long-term loans	1,070	1,115	1,046	856	812	151	164	159	146	164
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,512	1,536	1,502	2,151	2,121	21	30	28	16	19
Total liabilities	7,121	7,667	7,730	11,900	11,769	692	778	686	809	911
Capital stock and other capital (less treasury stock)	583	483	652	1,167	779	264	276	283	307	332
Retained earnings	11,663	12,405	13,086	13,083	13,873	507	545	455	402	552
Stockholders' equity	12,246	12,888	13,738	14,250	14,652	771	821	738	709	884
Total Liabilities and Stockholders' Equity	19,366	20,555	21,468	26,150	26,421	1,464	1,599	1,424	1,517	1,796
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	4,310	4,241	4,463	5,426	5,463	483	577	487	463	559
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.94	5.78	5.11	4.98	4.88	17.50	17.70	13.00	13.87	14.92
Trade accounts and trade notes receivable	14.90	15.29	13.59	11.61	12.57	27.70	29.93	27.81	24.36	24.27
Inventories	15.82	16.17	16.51	16.90	15.89	16.12	17.29	18.26	19.18	19.46
Total current assets	40.78	39.11	37.26	35.76	35.76	64.67	68.13	62.98	62.85	63.73
Net property, plant, and equipment	17.66	17.55	18.30	17.56	17.48	30.61	27.81	31.46	30.95	29.24
Short-term debt, including current portion of long-term debt	1.92	1.90	1.92	2.39	2.39	8.38	8.21	8.92	10.27	9.50
Total current liabilities	18.53	18.47	16.47	15.01	15.08	31.67	32.06	28.79	32.33	32.58
Long-term debt	10.43	11.36	12.54	22.27	21.44	14.21	14.71	17.47	19.93	17.08
Total liabilities	36.77	37.30	36.01	45.51	44.55	47.30	48.66	48.20	53.29	50.74
Stockholders' equity	63.23	62.70	63.99	54.49	55.45	52.70	51.34	51.80	46.71	49.26

¹ Included in Primary Metals.

Table 22.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	72,105	77,006	74,536	72,039	70,113	34,242	36,967	35,115	33,930	33,397
Depreciation, depletion, and amortization of property, plant, and equipment	1,639	1,710	1,714	1,960	1,711	734	790	775	939	773
All other operating costs and expenses	63,204	67,290	65,910	65,606	61,261	29,828	32,192	30,941	31,283	28,879
Income (loss) from operations	7,261	8,007	6,911	4,473	7,141	3,679	3,985	3,398	1,708	3,744
Interest expense	929	984	955	935	892	225	238	230	255	240
All other nonoperating income (expense)	687	1,429	1,411	2,539	540	(6)	(38)	(47)	54	0
Income (loss) before income taxes	7,019	8,452	7,368	6,077	6,789	3,448	3,710	3,121	1,507	3,505
Provision for current and deferred domestic income taxes	1,052	1,396	1,317	1,645	917	295	313	277	254	278
Income (loss) after income taxes	5,967	7,056	6,052	4,432	5,872	3,153	3,397	2,844	1,252	3,227
Cash dividends charged to retained earnings this quarter	2,475	2,289	1,911	2,679	2,518	1,062	1,336	960	1,364	1,654
Net income retained in business	3,492	4,767	4,141	1,753	3,355	2,091	2,061	1,884	(111)	1,572
Retained earnings at beginning of quarter	83,834	85,687	88,282	90,629	87,798	28,899	29,718	30,990	30,488	28,976
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(553)	(428)	(499)	(1,123)	(661)	(467)	(98)	(276)	(635)	(587)
Retained earnings at end of quarter	86,773	90,026	91,923	91,259	90,492	30,522	31,681	32,598	29,742	29,961
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.27	2.22	2.30	2.72	2.44	2.14	2.14	2.21	2.77	2.32
All other operating costs and expenses	87.66	87.38	88.43	91.07	87.37	87.11	87.08	88.11	92.20	86.47
Income (loss) from operations	10.07	10.40	9.27	6.21	10.18	10.75	10.78	9.68	5.03	11.21
Interest expense	1.29	1.28	1.28	1.30	1.27	0.66	0.64	0.65	0.75	0.72
All other nonoperating income (expense)	0.95	1.86	1.89	3.52	0.77	(0.02)	(0.10)	(0.13)	0.16	0.00
Income (loss) before income taxes	9.73	10.98	9.89	8.44	9.68	10.07	10.04	8.89	4.44	10.49
Provision for current and deferred domestic income taxes	1.46	1.81	1.77	2.28	1.31	0.86	0.85	0.79	0.75	0.83
Income (loss) after income taxes	8.28	9.16	8.12	6.15	8.38	9.21	9.19	8.10	3.69	9.66
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	26.09	30.75	26.45	22.36	25.16	39.26	40.18	33.90	17.60	40.49
After income taxes	22.18	25.67	21.73	16.31	21.76	35.90	36.79	30.89	14.62	37.28
Annual rate of profit on total assets:										
Before income taxes	12.17	14.35	12.34	10.32	11.47	20.34	21.18	17.93	8.91	20.90
After income taxes	10.35	11.98	10.13	7.53	9.93	18.59	19.39	16.34	7.41	19.25
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.02	1.99	1.99	2.00	1.96	2.45	2.44	2.46	2.35	2.36
Total cash, U.S. Government and other securities, to total current liabilities	0.36	0.37	0.38	0.39	0.36	0.58	0.59	0.58	0.57	0.55
Total stockholders' equity to total debt	1.58	1.61	1.61	1.58	1.49	1.93	2.04	2.02	1.78	1.90

Table 22.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products All Total Asset Sizes					Fabricated Metal Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	15,166	16,092	16,680	16,718	15,710	8,973	9,400	9,403	8,989	8,887
Time deposits in the U.S., including negotiable certificates of deposit	1,220	1,380	1,165	1,195	1,071	870	1,014	809	842	708
Total cash on hand and in U.S. banks	16,386	17,472	17,845	17,913	16,780	9,843	10,413	10,212	9,830	9,595
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,990	2,038	2,123	1,947	1,853	963	1,019	869	800	818
Total cash, U.S. Government and other securities	18,376	19,510	19,968	19,860	18,633	10,806	11,432	11,081	10,631	10,412
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	39,356	40,484	40,144	36,350	38,124	18,292	18,684	18,621	16,692	17,344
Inventories	35,645	36,460	35,432	35,462	35,497	14,380	15,064	14,604	14,346	14,586
All other current assets	8,613	9,225	9,032	8,879	9,176	2,561	2,492	2,474	2,316	2,437
Total current assets	101,989	105,679	104,577	100,551	101,430	46,040	47,671	46,780	43,984	44,780
Property, plant, and equipment	125,793	129,080	129,204	133,704	131,929	62,615	64,578	64,457	66,647	65,364
Land and mineral rights	2,804	2,773	2,750	2,806	2,793	851	861	857	905	915
Less: Accumulated depreciation, depletion, and amortization	85,914	88,001	87,696	90,094	89,316	46,507	47,804	47,361	48,635	47,845
Net property, plant, and equipment	42,683	43,851	44,258	46,415	45,407	16,959	17,635	17,953	18,918	18,434
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	86,022	86,074	90,050	88,581	89,822	4,825	4,759	4,886	4,748	3,848
Total Assets	230,694	235,603	238,885	235,547	236,658	67,823	70,065	69,619	67,650	67,062
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,676	5,999	6,263	5,783	6,068	2,932	3,026	2,986	3,059	3,188
b. Other short-term loans, including commercial paper	1,374	1,958	2,656	1,593	4,146	403	474	394	377	368
Trade accounts and trade notes payable	20,810	21,538	21,030	20,568	20,483	8,725	9,084	8,753	8,177	8,455
Income taxes accrued, prior and current years, net of payments	869	1,100	1,036	1,007	1,044	246	312	315	288	249
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,867	2,743	2,687	3,202	3,746	1,774	1,797	1,820	1,990	2,039
b. Other long-term loans	3,461	3,401	2,002	1,942	1,800	584	713	658	703	788
All other current liabilities, including excise and sales taxes, and accrued expenses	15,494	16,296	16,817	16,297	14,538	4,128	4,125	4,085	4,104	3,884
Total current liabilities	50,550	53,036	52,490	50,391	51,826	18,792	19,531	19,012	18,697	18,972
Long-term debt, due in more than 1 year:										
a. Loans from banks	21,419	21,453	22,418	21,966	22,290	6,969	6,865	7,097	7,418	7,023
b. Other long-term loans	33,330	32,592	33,184	34,537	34,222	5,574	5,254	5,246	5,694	4,816
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,793	18,591	19,382	19,934	20,394	1,362	1,486	1,437	1,585	1,632
Total liabilities	123,092	125,671	127,474	126,828	128,732	32,697	33,136	32,792	33,393	32,443
Capital stock and other capital (less treasury stock)	20,829	19,906	19,487	17,460	17,434	4,604	5,248	4,229	4,515	4,658
Retained earnings	86,773	90,026	91,923	91,259	90,492	30,522	31,681	32,598	29,742	29,961
Stockholders' equity	107,602	109,932	111,411	108,718	107,926	35,126	36,929	36,827	34,257	34,620
Total Liabilities and Stockholders' Equity	230,694	235,603	238,885	235,547	236,658	67,823	70,065	69,619	67,650	67,062
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	51,440	52,643	52,087	50,159	49,604	27,248	28,140	27,769	25,287	25,808
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.97	8.28	8.36	8.43	7.87	15.93	16.32	15.92	15.71	15.53
Trade accounts and trade notes receivable	17.06	17.18	16.80	15.43	16.11	26.97	26.67	26.75	24.67	25.86
Inventories	15.45	15.48	14.83	15.06	15.00	21.20	21.50	20.98	21.21	21.75
Total current assets	44.21	44.85	43.78	42.69	42.86	67.88	68.04	67.19	65.02	66.77
Net property, plant, and equipment	18.50	18.61	18.53	19.71	19.19	25.00	25.17	25.79	27.96	27.49
Short-term debt, including current portion of long-term debt	5.80	5.99	5.70	5.32	6.66	8.39	8.58	8.42	9.06	9.52
Total current liabilities	21.91	22.51	21.97	21.39	21.90	27.71	27.88	27.31	27.64	28.29
Long-term debt	23.73	22.94	23.28	23.99	23.88	18.49	17.30	17.73	19.38	17.65
Total liabilities	53.36	53.34	53.36	53.84	54.40	48.21	47.29	47.10	49.36	48.38
Stockholders' equity	46.64	46.66	46.64	46.16	45.60	51.79	52.71	52.90	50.64	51.62

Table 23.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	102,517	112,332	108,820	108,450	103,357	14,406	14,590	14,292	14,758	14,622
Depreciation, depletion, and amortization of property, plant, and equipment	2,313	2,373	2,420	2,637	2,670	229	250	258	305	267
All other operating costs and expenses	90,814	98,329	96,006	97,583	93,037	12,520	12,615	12,942	13,577	12,671
Income (loss) from operations	9,390	11,630	10,395	8,230	7,650	1,657	1,725	1,091	876	1,684
Interest expense	1,574	1,615	1,638	1,544	1,533	98	94	94	102	92
All other nonoperating income (expense)	4,450	4,878	4,762	2,433	3,042	34	3	(1)	39	17
Income (loss) before income taxes	12,265	14,893	13,519	9,120	9,160	1,592	1,633	996	812	1,609
Provision for current and deferred domestic income taxes	2,707	3,581	3,238	2,260	1,991	230	195	151	140	250
Income (loss) after income taxes	9,559	11,311	10,281	6,860	7,169	1,362	1,438	845	672	1,359
Cash dividends charged to retained earnings this quarter	2,073	3,343	2,366	4,288	2,141	605	601	450	507	528
Net income retained in business	7,486	7,968	7,915	2,572	5,028	756	837	395	166	832
Retained earnings at beginning of quarter	137,411	144,453	153,617	157,761	165,961	9,810	10,037	10,515	10,284	12,247
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(92)	623	(1,002)	1,198	614	(84)	(102)	(166)	129	(171)
Retained earnings at end of quarter	144,805	153,044	160,530	161,531	171,603	10,482	10,772	10,744	10,579	12,907
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.26	2.11	2.22	2.43	2.58	1.59	1.71	1.81	2.07	1.83
All other operating costs and expenses	88.58	87.53	88.22	89.98	90.02	86.91	86.47	90.56	92.00	86.66
Income (loss) from operations	9.16	10.35	9.55	7.59	7.40	11.50	11.82	7.63	5.93	11.52
Interest expense	1.54	1.44	1.51	1.42	1.48	0.68	0.64	0.66	0.69	0.63
All other nonoperating income (expense)	4.34	4.34	4.38	2.24	2.94	0.24	0.02	(0.01)	0.27	0.12
Income (loss) before income taxes	11.96	13.26	12.42	8.41	8.86	11.05	11.20	6.97	5.50	11.00
Provision for current and deferred domestic income taxes	2.64	3.19	2.98	2.08	1.93	1.60	1.34	1.06	0.95	1.71
Income (loss) after income taxes	9.32	10.07	9.45	6.33	6.94	9.45	9.86	5.91	4.55	9.30
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.08	26.11	22.43	15.13	14.80	44.17	43.59	25.49	20.92	38.71
After income taxes	17.21	19.83	17.06	11.38	11.58	37.78	38.38	21.63	17.30	32.70
Annual rate of profit on total assets:										
Before income taxes	9.37	11.17	9.78	6.54	6.39	21.14	21.71	12.70	10.11	19.41
After income taxes	7.30	8.49	7.44	4.92	5.00	18.08	19.11	10.78	8.36	16.39
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.35	1.33	1.38	1.34	1.38	2.10	2.18	2.19	2.11	2.19
Total cash, U.S. Government and other securities, to total current liabilities	0.22	0.20	0.22	0.25	0.25	0.43	0.48	0.50	0.50	0.50
Total stockholders' equity to total debt	1.96	2.00	2.04	2.00	1.99	2.04	2.17	2.19	2.04	2.32

Table 23.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery All Total Asset Sizes					Machinery Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	19,485	18,571	18,356	21,972	20,545	3,792	4,088	4,484	4,722	4,805
Time deposits in the U.S., including negotiable certificates of deposit	2,122	1,609	3,047	2,851	5,160	508	675	623	480	320
Total cash on hand and in U.S. banks	21,607	20,180	21,404	24,823	25,705	4,300	4,763	5,108	5,202	5,125
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,362	6,569	8,868	9,345	8,603	322	289	332	421	472
Total cash, U.S. Government and other securities	28,969	26,749	30,272	34,168	34,309	4,622	5,052	5,440	5,623	5,598
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	54,103	56,188	54,790	54,865	56,006	7,593	7,518	7,524	7,457	7,910
Inventories	65,127	66,585	68,323	65,664	70,653	8,798	8,804	9,276	9,428	9,964
All other current assets	31,314	31,206	33,394	29,963	28,562	1,686	1,484	1,438	1,368	1,225
Total current assets	179,513	180,728	186,779	184,660	189,529	22,700	22,857	23,678	23,876	24,696
Property, plant, and equipment	135,713	137,047	139,797	145,081	147,899	18,755	18,664	19,821	21,010	21,097
Land and mineral rights	2,723	2,827	2,819	2,934	2,835	238	257	264	306	287
Less: Accumulated depreciation, depletion, and amortization	81,291	82,137	83,386	85,998	88,036	13,449	13,496	14,165	14,977	14,948
Net property, plant, and equipment	57,146	57,736	59,230	62,016	62,697	5,545	5,425	5,921	6,339	6,436
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	287,121	294,674	306,891	310,872	321,223	1,882	1,820	1,765	1,931	2,030
Total Assets	523,780	533,137	552,899	557,549	573,449	30,127	30,102	31,364	32,146	33,162
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	5,321	4,863	4,809	5,045	5,073	1,548	1,609	1,510	1,481	1,439
b. Other short-term loans, including commercial paper	6,246	5,831	5,396	6,466	7,180	306	266	262	464	410
Trade accounts and trade notes payable	38,249	40,193	38,770	37,994	39,536	4,139	3,994	4,120	4,216	4,544
Income taxes accrued, prior and current years, net of payments	5,776	5,471	6,103	6,573	6,412	137	202	148	85	136
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,907	3,564	2,772	3,077	2,501	676	550	615	550	571
b. Other long-term loans	6,122	5,851	7,184	6,875	6,247	477	587	637	744	514
All other current liabilities, including excise and sales taxes, and accrued expenses	68,109	69,768	70,159	72,066	69,975	3,513	3,271	3,502	3,792	3,685
Total current liabilities	132,730	135,541	135,193	138,095	136,923	10,795	10,480	10,795	11,331	11,299
Long-term debt, due in more than 1 year:										
a. Loans from banks	27,842	27,890	29,588	27,646	29,600	2,305	2,293	2,208	2,363	2,145
b. Other long-term loans	65,131	66,255	68,720	71,714	73,751	1,766	1,610	1,905	2,010	2,093
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	75,926	75,272	78,288	79,043	85,563	842	729	830	907	997
Total liabilities	301,629	304,957	311,790	316,499	325,837	15,707	15,112	15,738	16,611	16,534
Capital stock and other capital (less treasury stock)	77,346	75,137	80,580	79,519	76,010	3,938	4,218	4,882	4,957	3,721
Retained earnings	144,805	153,044	160,530	161,531	171,603	10,482	10,772	10,744	10,579	12,907
Stockholders' equity	222,151	228,181	241,110	241,050	247,613	14,420	14,990	15,626	15,535	16,628
Total Liabilities and Stockholders' Equity	523,780	533,137	552,899	557,549	573,449	30,127	30,102	31,364	32,146	33,162
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	46,783	45,187	51,585	46,565	52,607	11,905	12,377	12,883	12,545	13,398
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.53	5.02	5.48	6.13	5.98	15.34	16.78	17.34	17.49	16.88
Trade accounts and trade notes receivable	10.33	10.54	9.91	9.84	9.77	25.20	24.97	23.99	23.20	23.85
Inventories	12.43	12.49	12.36	11.78	12.32	29.20	29.25	29.58	29.33	30.05
Total current assets	34.27	33.90	33.78	33.12	33.05	75.35	75.93	75.49	74.27	74.47
Net property, plant, and equipment	10.91	10.83	10.71	11.12	10.93	18.40	18.02	18.88	19.72	19.41
Short-term debt, including current portion of long-term debt	3.93	3.77	3.65	3.85	3.66	9.98	10.01	9.64	10.07	8.85
Total current liabilities	25.34	25.42	24.45	24.77	23.88	35.83	34.81	34.42	35.25	34.07
Long-term debt	17.75	17.66	17.78	17.82	18.02	13.51	12.97	13.11	13.60	12.78
Total liabilities	57.59	57.20	56.39	56.77	56.82	52.14	50.20	50.18	51.67	49.86
Stockholders' equity	42.41	42.80	43.61	43.23	43.18	47.86	49.80	49.82	48.33	50.14

Table 24.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	145,437	149,045	147,603	155,049	142,553	7,384	7,463	7,289	7,088	7,353
Depreciation, depletion, and amortization of property, plant, and equipment	4,828	4,861	4,754	4,874	4,743	126	130	115	131	125
All other operating costs and expenses	127,983	129,414	129,222	134,447	124,678	6,775	6,932	6,655	6,733	6,794
Income (loss) from operations	12,626	14,771	13,627	15,728	13,133	483	401	519	224	434
Interest expense	2,458	2,444	2,415	2,453	2,582	78	81	77	77	65
All other nonoperating income (expense)	25,333	21,472	11,225	15,523	22,489	(30)	(40)	(12)	(2)	(9)
Income (loss) before income taxes	35,501	33,799	22,437	28,798	33,040	375	280	430	144	360
Provision for current and deferred domestic income taxes	7,800	7,500	6,813	8,209	6,247	87	99	127	100	86
Income (loss) after income taxes	27,701	26,299	15,624	20,589	26,793	288	182	304	44	274
Cash dividends charged to retained earnings this quarter	6,266	3,480	8,950	8,743	9,010	416	462	284	396	434
Net income retained in business	21,435	22,819	6,674	11,847	17,782	(128)	(281)	20	(351)	(160)
Retained earnings at beginning of quarter	188,766	208,377	223,031	235,255	241,784	(4,822)	(3,421)	(7,434)	(3,051)	(3,034)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,663)	(3,312)	(5,505)	(5,364)	(2,295)	40	28	(87)	7	(67)
Retained earnings at end of quarter	207,537	227,884	224,201	241,738	257,272	(4,909)	(3,674)	(7,501)	(3,396)	(3,261)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.32	3.26	3.22	3.14	3.33	1.70	1.74	1.58	1.85	1.70
All other operating costs and expenses	88.00	86.83	87.55	86.71	87.46	91.75	92.88	91.30	95.00	92.40
Income (loss) from operations	8.68	9.91	9.23	10.14	9.21	6.55	5.37	7.12	3.15	5.90
Interest expense	1.69	1.64	1.64	1.58	1.81	1.06	1.08	1.06	1.09	0.89
All other nonoperating income (expense)	17.42	14.41	7.60	10.01	15.78	(0.40)	(0.54)	(0.16)	(0.03)	(0.12)
Income (loss) before income taxes	24.41	22.68	15.20	18.57	23.18	5.08	3.75	5.90	2.04	4.89
Provision for current and deferred domestic income taxes	5.36	5.03	4.62	5.29	4.38	1.18	1.32	1.74	1.41	1.16
Income (loss) after income taxes	19.05	17.65	10.59	13.28	18.79	3.90	2.43	4.17	0.63	3.73
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.85	20.37	13.51	17.44	19.35	19.97	14.09	23.90	7.32	15.33
After income taxes	17.05	15.85	9.41	12.47	15.69	15.33	9.13	16.87	2.25	11.68
Annual rate of profit on total assets:										
Before income taxes	12.38	11.69	7.66	9.86	11.14	9.13	6.71	10.49	3.53	8.19
After income taxes	9.66	9.09	5.34	7.05	9.04	7.00	4.35	7.40	1.09	6.25
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.59	1.60	1.58	1.61	1.68	2.47	2.44	2.31	2.56	2.66
Total cash, U.S. Government and other securities, to total current liabilities	0.61	0.59	0.59	0.66	0.69	0.66	0.64	0.65	0.76	0.79
Total stockholders' equity to total debt	3.17	3.26	3.15	3.06	3.13	1.76	1.95	1.72	1.83	2.51

Table 24.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products All Total Asset Sizes					Computer and Electronic Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	52,780	48,060	47,350	52,328	55,004	2,910	2,932	3,140	3,312	3,545
Time deposits in the U.S., including negotiable certificates of deposit	10,910	8,790	7,935	8,707	10,598	230	159	208	187	200
Total cash on hand and in U.S. banks	63,690	56,850	55,284	61,034	65,602	3,140	3,091	3,348	3,498	3,745
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	51,290	53,843	57,469	65,384	60,258	221	352	263	284	272
Total cash, U.S. Government and other securities	114,979	110,693	112,754	126,419	125,860	3,361	3,443	3,611	3,782	4,017
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	71,084	71,418	72,456	69,872	67,277	3,939	4,046	4,017	3,863	4,074
Inventories	52,435	53,350	54,528	52,136	52,353	4,628	4,745	4,502	4,386	4,585
All other current assets	61,819	62,268	60,629	59,932	61,815	752	815	724	704	847
Total current assets	300,317	297,729	300,367	308,358	307,304	12,679	13,051	12,853	12,735	13,523
Property, plant, and equipment	241,511	244,087	246,338	246,515	250,574	7,922	8,078	7,414	7,505	7,989
Land and mineral rights	6,774	6,951	7,076	7,224	7,564	77	59	54	42	57
Less: Accumulated depreciation, depletion, and amortization	150,386	151,659	153,467	155,231	158,330	5,921	6,122	5,538	5,538	5,899
Net property, plant, and equipment	97,900	99,379	99,947	98,508	99,808	2,079	2,015	1,929	2,009	2,147
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	749,156	759,635	771,010	761,700	778,965	1,691	1,631	1,623	1,601	1,884
Total Assets	1,147,373	1,156,743	1,171,325	1,168,566	1,186,078	16,449	16,697	16,406	16,345	17,554
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,147	2,824	2,465	1,651	1,616	598	603	589	582	605
b. Other short-term loans, including commercial paper	6,268	4,995	4,544	4,115	3,600	253	223	291	276	175
Trade accounts and trade notes payable	55,041	53,395	54,196	54,930	47,436	1,805	1,809	1,957	1,735	1,790
Income taxes accrued, prior and current years, net of payments	3,545	2,065	2,264	2,664	2,844	75	96	87	24	40
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,398	4,173	3,481	3,639	3,453	278	298	288	364	369
b. Other long-term loans	11,897	14,674	15,064	18,595	20,202	348	289	251	307	329
All other current liabilities, including excise and sales taxes, and accrued expenses	106,231	104,037	108,057	105,367	104,251	1,773	2,021	2,110	1,678	1,772
Total current liabilities	188,527	186,163	190,071	190,962	183,403	5,129	5,339	5,573	4,965	5,080
Long-term debt, due in more than 1 year:										
a. Loans from banks	33,573	33,124	35,051	35,574	36,298	869	873	853	880	929
b. Other long-term loans	148,060	143,898	150,007	152,576	153,246	1,924	1,786	1,911	1,894	1,337
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	127,284	129,940	132,027	129,053	130,219	1,011	743	867	715	824
Total liabilities	497,444	493,125	507,156	508,164	503,166	8,932	8,740	9,204	8,453	8,171
Capital stock and other capital (less treasury stock)	442,392	435,734	439,968	418,665	425,640	12,425	11,630	14,702	11,288	12,644
Retained earnings	207,537	227,884	224,201	241,738	257,272	(4,909)	(3,674)	(7,501)	(3,396)	(3,261)
Stockholders' equity	649,929	663,618	664,169	660,402	682,912	7,516	7,956	7,201	7,892	9,383
Total Liabilities and Stockholders' Equity	1,147,373	1,156,743	1,171,325	1,168,566	1,186,078	16,449	16,697	16,406	16,345	17,554
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	111,790	111,566	110,296	117,397	123,902	7,550	7,712	7,280	7,770	8,443
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.02	9.57	9.63	10.82	10.61	20.43	20.62	22.01	23.14	22.88
Trade accounts and trade notes receivable	6.20	6.17	6.19	5.98	5.67	23.95	24.23	24.48	23.64	23.21
Inventories	4.57	4.61	4.66	4.46	4.41	28.13	28.42	27.44	26.83	26.12
Total current assets	26.17	25.74	25.64	26.39	25.91	77.08	78.16	78.35	77.92	77.04
Net property, plant, and equipment	8.53	8.59	8.53	8.43	8.41	12.64	12.07	11.76	12.29	12.23
Short-term debt, including current portion of long-term debt	2.07	2.31	2.18	2.40	2.43	8.98	8.47	8.65	9.35	8.42
Total current liabilities	16.43	16.09	16.23	16.34	15.46	31.18	31.98	33.97	30.38	28.94
Long-term debt	15.83	15.30	15.80	16.10	15.98	16.98	15.92	16.85	16.97	12.91
Total liabilities	43.36	42.63	43.30	43.49	42.42	54.30	52.35	56.10	51.72	46.55
Stockholders' equity	56.64	57.37	56.70	56.51	57.58	45.70	47.65	43.90	48.28	53.45

Table 25.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	46,433	48,737	48,037	54,612	46,535	1,004	927	864	667	623
Depreciation, depletion, and amortization of property, plant, and equipment	1,156	1,240	1,196	1,271	1,249	11	10	9	12	9
All other operating costs and expenses	39,537	41,115	40,912	44,184	38,964	951	933	843	697	604
Income (loss) from operations	5,740	6,382	5,929	9,157	6,322	42	(16)	13	(41)	9
Interest expense	377	364	400	392	390	4	4	4	5	5
All other nonoperating income (expense)	14,230	10,730	(1,220)	4,337	10,376	2	2	(9)	(2)	(8)
Income (loss) before income taxes	19,593	16,748	4,309	13,102	16,308	40	(19)	0	(48)	(4)
Provision for current and deferred domestic income taxes	4,380	3,771	2,883	4,895	3,486	20	3	15	2	3
Income (loss) after income taxes	15,212	12,977	1,426	8,206	12,823	20	(22)	(16)	(50)	(7)
Cash dividends charged to retained earnings this quarter	338	55	2,927	3,083	3,041	67	26	17	38	14
Net income retained in business	14,875	12,922	(1,501)	5,123	9,782	(47)	(48)	(32)	(89)	(21)
Retained earnings at beginning of quarter	164,018	177,826	189,645	187,940	190,617	309	(297)	(787)	(726)	(727)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(685)	(305)	(463)	(2,418)	(659)	6	12	(13)	(6)	(3)
Retained earnings at end of quarter	178,208	190,443	187,681	190,646	199,739	268	(332)	(832)	(821)	(751)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.49	2.55	2.49	2.33	2.68	1.09	1.12	1.00	1.73	1.40
All other operating costs and expenses	85.15	84.36	85.17	80.91	83.73	94.68	100.66	97.55	104.48	97.08
Income (loss) from operations	12.36	13.09	12.34	16.77	13.58	4.23	(1.78)	1.45	(6.21)	1.52
Interest expense	0.81	0.75	0.83	0.72	0.84	0.37	0.42	0.46	0.72	0.86
All other nonoperating income (expense)	30.65	22.02	(2.54)	7.94	22.30	0.16	0.17	(1.02)	(0.33)	(1.34)
Income (loss) before income taxes	42.20	34.36	8.97	23.99	35.05	4.01	(2.03)	(0.03)	(7.25)	(0.68)
Provision for current and deferred domestic income taxes	9.43	7.74	6.00	8.96	7.49	2.00	0.31	1.76	0.26	0.43
Income (loss) after income taxes	32.76	26.63	2.97	15.03	27.56	2.01	(2.34)	(1.80)	(7.51)	(1.11)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	39.66	31.53	8.18	24.86	29.54	13.47	(6.33)	(0.12)	(19.08)	(1.75)
After income taxes	30.80	24.43	2.71	15.57	23.23	6.74	(7.29)	(6.10)	(19.76)	(2.84)
Annual rate of profit on total assets:										
Before income taxes	23.15	19.05	4.89	14.65	17.86	8.24	(4.02)	(0.07)	(12.30)	(1.13)
After income taxes	17.97	14.76	1.62	9.18	14.04	4.12	(4.63)	(3.88)	(12.74)	(1.84)
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.14	1.19	1.20	1.17	1.21	2.65	2.87	3.23	3.16	3.13
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.42	0.42	0.47	0.49	0.69	0.81	0.87	1.04	0.92
Total stockholders' equity to total debt	4.26	4.78	4.79	4.80	4.89	5.00	5.22	4.49	4.10	4.44

¹ Included in Computer and Electronic Products.

Table 25.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment All Total Asset Sizes ¹					Computer and Peripheral Equipment Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	10,336	10,008	8,779	9,325	11,135	395	437	348	415	333
Time deposits in the U.S., including negotiable certificates of deposit	39	101	72	56	50	8	3	15	13	9
Total cash on hand and in U.S. banks	10,374	10,109	8,851	9,381	11,185	403	439	363	428	342
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,242	15,885	18,323	23,219	20,507	0	6	0	9	7
Total cash, U.S. Government and other securities	24,616	25,994	27,174	32,600	31,692	404	446	363	438	349
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,810	18,075	19,413	18,727	16,156	528	504	459	368	356
Inventories	7,724	8,430	8,473	8,021	8,058	531	561	469	443	413
All other current assets	22,345	21,719	23,005	22,287	22,003	92	71	58	77	67
Total current assets	72,495	74,218	78,066	81,636	77,910	1,554	1,582	1,349	1,325	1,184
Property, plant, and equipment	39,697	41,109	39,661	40,080	40,919	810	776	648	611	595
Land and mineral rights	2,773	2,981	3,078	3,211	3,410	11	10	10	9	7
Less: Accumulated depreciation, depletion, and amortization	22,616	22,816	23,413	24,246	25,405	633	594	501	462	466
Net property, plant, and equipment	19,855	21,273	19,326	19,045	18,924	187	192	156	158	137
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	246,196	256,104	254,837	257,068	268,387	213	97	99	90	183
Total Assets	338,547	351,595	352,229	357,748	365,221	1,954	1,871	1,603	1,573	1,503
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	185	155	124	153	137	80	75	65	53	59
b. Other short-term loans, including commercial paper	700	577	249	4	7	4	10	0	3	6
Trade accounts and trade notes payable	24,170	23,144	23,792	25,538	18,538	262	230	225	171	140
Income taxes accrued, prior and current years, net of payments	20	0	375	155	487	6	3	(3)	(12)	0
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	61	57	52	68	129	15	15	8	25	32
b. Other long-term loans	8,704	9,558	10,207	12,562	12,593	7	13	5	46	4
All other current liabilities, including excise and sales taxes, and accrued expenses	29,978	29,060	30,090	31,537	32,405	212	205	117	134	138
Total current liabilities	63,817	62,552	64,890	70,016	64,298	586	551	417	420	379
Long-term debt, due in more than 1 year:										
a. Loans from banks	1,494	1,337	2,569	3,106	3,464	71	62	59	59	83
b. Other long-term loans	35,201	32,808	30,827	28,066	28,833	62	53	90	62	36
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	40,442	42,393	43,108	45,758	47,792	40	16	18	18	31
Total liabilities	140,955	139,090	141,395	146,946	144,386	758	682	584	559	529
Capital stock and other capital (less treasury stock)	19,384	22,062	23,153	20,157	21,096	928	1,521	1,851	1,835	1,726
Retained earnings	178,208	190,443	187,681	190,646	199,739	268	(332)	(832)	(821)	(751)
Stockholders' equity	197,592	212,505	210,834	210,803	220,835	1,196	1,189	1,020	1,014	975
Total Liabilities and Stockholders' Equity	338,547	351,595	352,229	357,748	365,221	1,954	1,871	1,603	1,573	1,503
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	8,678	11,666	13,176	11,619	13,612	968	1,031	931	905	805
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.27	7.39	7.72	9.11	8.68	20.65	23.83	22.63	27.82	23.19
Trade accounts and trade notes receivable	5.26	5.14	5.51	5.23	4.42	27.01	26.96	28.62	23.39	23.67
Inventories	2.28	2.40	2.41	2.24	2.21	27.17	30.00	29.27	28.16	27.45
Total current assets	21.41	21.11	22.16	22.82	21.33	79.52	84.56	84.11	84.25	78.75
Net property, plant, and equipment	5.86	6.05	5.49	5.32	5.18	9.59	10.27	9.73	10.05	9.10
Short-term debt, including current portion of long-term debt	2.85	2.94	3.02	3.57	3.52	5.45	6.02	4.87	8.03	6.70
Total current liabilities	18.85	17.79	18.42	19.57	17.61	30.00	29.44	26.03	26.70	25.19
Long-term debt	10.84	9.71	9.48	8.71	8.84	6.77	6.15	9.30	7.70	7.90
Total liabilities	41.64	39.56	40.14	41.08	39.53	38.80	36.45	36.41	35.53	35.17
Stockholders' equity	58.36	60.44	59.86	58.92	60.47	61.20	63.55	63.59	64.47	64.83

¹ Included in Computer and Electronic Products.

Table 26.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	32,482	30,879	31,028	31,456	29,870	801	952	864	774	676
Depreciation, depletion, and amortization of property, plant, and equipment	874	869	790	781	785	11	12	11	8	6
All other operating costs and expenses	28,692	26,101	26,700	27,196	25,787	775	902	818	785	642
Income (loss) from operations	2,917	3,909	3,538	3,479	3,297	15	38	35	(19)	27
Interest expense	598	620	584	585	636	9	11	9	9	11
All other nonoperating income (expense)	2,875	1,922	3,412	3,849	2,994	(3)	(4)	(3)	9	0
Income (loss) before income taxes	5,194	5,211	6,366	6,744	5,656	2	23	23	(20)	16
Provision for current and deferred domestic income taxes	1,029	983	1,487	1,305	313	1	2	6	9	5
Income (loss) after income taxes	4,165	4,227	4,880	5,439	5,343	2	21	17	(28)	11
Cash dividends charged to retained earnings this quarter	1,341	1,088	2,023	2,792	1,387	58	62	48	67	42
Net income retained in business	2,824	3,140	2,857	2,647	3,956	(57)	(41)	(31)	(96)	(32)
Retained earnings at beginning of quarter	(70,058)	(67,727)	(65,917)	(62,796)	(61,898)	(129)	(186)	(1,520)	132	(492)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(253)	(262)	(2,285)	(187)	(394)	(4)	(10)	(15)	8	14
Retained earnings at end of quarter	(67,488)	(64,850)	(65,346)	(60,335)	(58,337)	(189)	(237)	(1,566)	44	(509)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.69	2.81	2.55	2.48	2.63	1.43	1.27	1.23	1.07	0.92
All other operating costs and expenses	88.33	84.53	86.05	86.46	86.33	96.76	94.76	94.68	101.44	95.07
Income (loss) from operations	8.98	12.66	11.40	11.06	11.04	1.81	3.96	4.08	(2.51)	4.00
Interest expense	1.84	2.01	1.88	1.86	2.13	1.11	1.10	1.05	1.21	1.64
All other nonoperating income (expense)	8.85	6.22	11.00	12.24	10.03	(0.41)	(0.46)	(0.37)	1.20	0.04
Income (loss) before income taxes	15.99	16.87	20.52	21.44	18.93	0.28	2.40	2.67	(2.52)	2.41
Provision for current and deferred domestic income taxes	3.17	3.18	4.79	4.15	1.05	0.08	0.21	0.74	1.15	0.81
Income (loss) after income taxes	12.82	13.69	15.73	17.29	17.89	0.20	2.19	1.93	(3.67)	1.60
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.94	14.34	17.76	19.80	16.04	1.30	12.46	11.27	(10.51)	9.10
After income taxes	11.18	11.64	13.61	15.97	15.15	0.92	11.37	8.16	(15.29)	6.03
Annual rate of profit on total assets:										
Before income taxes	7.59	7.75	9.59	10.79	8.75	0.48	4.54	4.84	(4.66)	3.90
After income taxes	6.08	6.29	7.35	8.70	8.26	0.34	4.15	3.50	(6.78)	2.58
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.74	1.75	1.72	1.80	1.85	2.86	2.69	2.48	2.40	2.32
Total cash, U.S. Government and other securities, to total current liabilities	0.78	0.74	0.72	0.79	0.78	0.83	0.77	0.73	0.73	0.67
Total stockholders' equity to total debt	3.43	3.35	3.39	3.30	3.12	1.00	0.96	1.71	1.54	1.29

¹ Included in Computer and Electronic Products.

Table 26.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment All Total Asset Sizes ¹					Communications Equipment Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	13,515	11,351	11,290	11,600	13,265	452	484	488	456	391
Time deposits in the U.S., including negotiable certificates of deposit	3,677	1,410	1,827	1,573	2,284	25	22	5	4	10
Total cash on hand and in U.S. banks	17,191	12,761	13,117	13,173	15,549	477	505	493	460	401
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	18,091	18,333	16,957	18,760	16,248	3	3	3	3	4
Total cash, U.S. Government and other securities	35,283	31,094	30,074	31,933	31,797	481	509	496	463	405
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,739	17,112	17,371	16,244	16,637	487	551	498	477	425
Inventories	8,548	8,402	8,659	8,545	8,336	562	597	549	455	434
All other current assets	16,990	17,406	15,809	15,925	19,032	126	134	134	128	145
Total current assets	78,561	74,014	71,913	72,648	75,802	1,656	1,790	1,677	1,523	1,409
Property, plant, and equipment	41,083	40,106	39,640	36,008	36,811	798	786	689	571	565
Land and mineral rights	922	882	867	825	824	13	13	12	0	0
Less: Accumulated depreciation, depletion, and amortization	25,527	24,876	24,699	22,877	23,525	674	658	583	480	461
Net property, plant, and equipment	16,478	16,111	15,807	13,956	14,110	136	141	118	92	105
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	178,768	178,664	177,907	163,505	168,674	96	81	110	61	160
Total Assets	273,806	268,789	265,627	250,109	258,586	1,888	2,012	1,904	1,676	1,674
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	658	576	503	217	158	93	135	86	117	82
b. Other short-term loans, including commercial paper	341	298	278	39	80	68	38	21	19	29
Trade accounts and trade notes payable	7,917	7,326	7,507	7,486	7,317	250	237	312	284	190
Income taxes accrued, prior and current years, net of payments	904	631	485	484	352	5	1	2	0	(6)
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	71	94	57	73	110	12	39	10	21	46
b. Other long-term loans	1,397	809	664	890	1,524	10	44	72	50	72
All other current liabilities, including excise and sales taxes, and accrued expenses	33,813	32,553	32,363	31,233	31,456	143	171	172	142	193
Total current liabilities	45,101	42,287	41,858	40,421	40,998	580	665	675	634	606
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,822	7,880	7,782	7,824	7,789	110	118	102	73	107
b. Other long-term loans	33,203	33,675	33,021	32,218	35,573	405	389	188	202	220
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,627	39,654	39,577	33,405	33,178	99	106	122	24	24
Total liabilities	124,753	123,495	122,238	113,868	117,538	1,194	1,279	1,087	933	957
Capital stock and other capital (less treasury stock)	216,541	210,144	208,736	196,577	199,385	884	971	2,384	699	1,226
Retained earnings	(67,488)	(64,850)	(65,346)	(60,335)	(58,337)	(189)	(237)	(1,566)	44	(509)
Stockholders' equity	149,053	145,294	143,390	136,242	141,048	695	734	818	743	717
Total Liabilities and Stockholders' Equity	273,806	268,789	265,627	250,109	258,586	1,888	2,012	1,904	1,676	1,674
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	33,460	31,727	30,055	32,227	34,804	1,076	1,125	1,002	889	802
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	12.89	11.57	11.32	12.77	12.30	25.45	25.28	26.03	27.61	24.19
Trade accounts and trade notes receivable	6.48	6.37	6.54	6.49	6.43	25.77	27.37	26.14	28.48	25.38
Inventories	3.12	3.13	3.26	3.42	3.22	29.77	29.65	28.84	27.17	25.92
Total current assets	28.69	27.54	27.07	29.05	29.31	87.68	88.95	88.07	90.88	84.16
Net property, plant, and equipment	6.02	5.99	5.95	5.58	5.46	7.22	7.01	6.17	5.46	6.27
Short-term debt, including current portion of long-term debt	0.90	0.66	0.57	0.49	0.72	9.66	12.69	9.93	12.38	13.70
Total current liabilities	16.47	15.73	15.76	16.16	15.85	30.70	33.04	35.46	37.81	36.22
Long-term debt	14.98	15.46	15.36	16.01	16.77	27.26	25.21	15.22	16.41	19.57
Total liabilities	45.56	45.95	46.02	45.53	45.45	63.20	63.54	57.07	55.67	57.19
Stockholders' equity	54.44	54.05	53.98	54.47	54.55	36.80	36.46	42.93	44.33	42.81

¹ Included in Computer and Electronic Products.

Table 27.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	66,522	69,429	68,538	68,981	66,149	5,579	5,584	5,561	5,647	6,055
Depreciation, depletion, and amortization of property, plant, and equipment	2,798	2,751	2,768	2,822	2,709	103	108	96	111	110
All other operating costs and expenses	59,754	62,197	61,610	63,067	59,926	5,049	5,097	4,994	5,251	5,547
Income (loss) from operations	3,970	4,480	4,160	3,092	3,514	426	380	471	284	398
Interest expense	1,483	1,460	1,432	1,476	1,556	66	67	64	63	49
All other nonoperating income (expense)	8,228	8,821	9,034	7,337	9,118	(28)	(37)	0	(9)	(1)
Income (loss) before income taxes	10,714	11,840	11,762	8,953	11,076	333	276	408	212	348
Provision for current and deferred domestic income taxes	2,390	2,745	2,443	2,009	2,449	67	94	105	89	77
Income (loss) after income taxes	8,324	9,095	9,318	6,943	8,627	266	182	303	123	270
Cash dividends charged to retained earnings this quarter	4,587	2,338	4,000	2,867	4,582	290	374	220	290	377
Net income retained in business	3,737	6,757	5,318	4,076	4,045	(24)	(192)	83	(167)	(107)
Retained earnings at beginning of quarter	94,806	98,279	99,304	110,111	113,065	(5,002)	(2,939)	(5,126)	(2,457)	(1,814)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,725)	(2,745)	(2,757)	(2,760)	(1,241)	38	26	(59)	5	(79)
Retained earnings at end of quarter	96,818	102,291	101,866	111,427	115,869	(4,988)	(3,104)	(5,103)	(2,620)	(2,000)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.21	3.96	4.04	4.09	4.10	1.85	1.93	1.72	1.97	1.82
All other operating costs and expenses	89.83	89.58	89.89	91.43	90.59	90.50	91.27	89.80	92.99	91.62
Income (loss) from operations	5.97	6.45	6.07	4.48	5.31	7.64	6.80	8.48	5.04	6.57
Interest expense	2.23	2.10	2.09	2.14	2.35	1.18	1.19	1.15	1.11	0.81
All other nonoperating income (expense)	12.37	12.70	13.18	10.64	13.78	(0.50)	(0.66)	0.00	(0.17)	(0.02)
Income (loss) before income taxes	16.11	17.05	17.16	12.98	16.74	5.96	4.94	7.33	3.76	5.74
Provision for current and deferred domestic income taxes	3.59	3.95	3.57	2.91	3.70	1.19	1.68	1.89	1.58	1.28
Income (loss) after income taxes	12.51	13.10	13.60	10.07	13.04	4.77	3.27	5.44	2.18	4.46
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.13	15.49	15.18	11.43	13.80	23.66	18.31	30.39	13.84	18.07
After income taxes	10.98	11.90	12.03	8.86	10.75	18.93	12.09	22.56	8.02	14.05
Annual rate of profit on total assets:										
Before income taxes	8.01	8.83	8.50	6.39	7.88	10.56	8.62	12.64	6.48	9.67
After income taxes	6.22	6.78	6.73	4.95	6.14	8.45	5.69	9.38	3.76	7.52
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.87	1.84	1.80	1.91	1.97	2.39	2.35	2.19	2.53	2.67
Total cash, U.S. Government and other securities, to total current liabilities	0.69	0.66	0.67	0.77	0.80	0.62	0.60	0.61	0.74	0.80
Total stockholders' equity to total debt	2.63	2.64	2.49	2.39	2.51	1.69	1.96	1.54	1.72	2.59

¹ Included in Computer and Electronic Products.

Table 27.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3343, 3344, 3345, and 3346,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products All Total Asset Sizes ¹					All Other Electronic Products Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	28,930	26,701	27,281	31,403	30,604	2,063	2,012	2,304	2,441	2,821
Time deposits in the U.S., including negotiable certificates of deposit	7,194	7,279	6,035	7,078	8,263	196	135	188	169	181
Total cash on hand and in U.S. banks	36,124	33,980	33,317	38,480	38,868	2,259	2,146	2,493	2,610	3,003
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	18,956	19,625	22,189	23,405	23,503	217	343	260	272	261
Total cash, U.S. Government and other securities	55,080	53,605	55,506	61,885	62,371	2,477	2,489	2,753	2,882	3,263
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	35,534	36,230	35,671	34,900	34,484	2,924	2,991	3,060	3,018	3,293
Inventories	36,164	36,518	37,396	35,569	35,959	3,534	3,587	3,483	3,488	3,739
All other current assets	22,484	23,143	21,815	21,719	20,780	534	611	532	499	635
Total current assets	149,262	149,497	150,388	154,074	153,593	9,469	9,678	9,828	9,887	10,931
Property, plant, and equipment	160,731	162,872	167,037	170,427	172,844	6,315	6,516	6,078	6,323	6,829
Land and mineral rights	3,079	3,089	3,132	3,187	3,329	54	36	32	32	49
Less: Accumulated depreciation, depletion, and amortization	102,243	103,966	105,354	108,107	109,399	4,614	4,870	4,454	4,595	4,972
Net property, plant, and equipment	61,567	61,994	64,814	65,507	66,774	1,755	1,682	1,656	1,760	1,906
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	324,191	324,867	338,267	341,127	341,903	1,382	1,453	1,415	1,450	1,541
Total Assets	535,020	536,359	553,469	560,709	562,270	12,606	12,813	12,898	13,096	14,378
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,304	2,093	1,837	1,281	1,321	426	393	438	411	464
b. Other short-term loans, including commercial paper	5,227	4,120	4,016	4,072	3,513	181	176	271	254	140
Trade accounts and trade notes payable	22,955	22,925	22,897	21,907	21,581	1,293	1,342	1,420	1,279	1,460
Income taxes accrued, prior and current years, net of payments	2,622	1,433	1,403	2,025	2,004	64	91	87	36	46
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,265	4,022	3,372	3,498	3,214	251	245	270	318	291
b. Other long-term loans	1,796	4,307	4,193	5,143	6,085	331	232	174	211	252
All other current liabilities, including excise and sales taxes, and accrued expenses	42,441	42,424	45,604	42,598	40,389	1,418	1,645	1,822	1,401	1,442
Total current liabilities	79,610	81,325	83,323	80,524	78,107	3,963	4,123	4,480	3,911	4,096
Long-term debt, due in more than 1 year:										
a. Loans from banks	24,256	23,907	24,700	24,644	25,045	688	692	691	748	739
b. Other long-term loans	79,656	77,415	86,159	92,293	88,841	1,457	1,344	1,634	1,630	1,081
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,214	47,893	49,342	49,890	49,249	872	620	728	673	770
Total liabilities	231,736	230,540	243,523	247,350	241,242	6,980	6,780	7,534	6,962	6,685
Capital stock and other capital (less treasury stock)	206,467	203,528	208,080	201,931	205,159	10,613	9,138	10,467	8,754	9,692
Retained earnings	96,818	102,291	101,866	111,427	115,869	(4,988)	(3,104)	(5,103)	(2,620)	(2,000)
Stockholders' equity	303,284	305,819	309,946	313,358	321,028	5,625	6,033	5,364	6,135	7,692
Total Liabilities and Stockholders' Equity	535,020	536,359	553,469	560,709	562,270	12,606	12,813	12,898	13,096	14,378
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	69,652	68,172	67,065	73,550	75,486	5,506	5,555	5,347	5,975	6,835
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.29	9.99	10.03	11.04	11.09	19.65	19.42	21.34	22.01	22.70
Trade accounts and trade notes receivable	6.64	6.75	6.44	6.22	6.13	23.20	23.35	23.72	23.05	22.91
Inventories	6.76	6.81	6.76	6.34	6.40	28.04	28.00	27.01	26.63	26.00
Total current assets	27.90	27.87	27.17	27.48	27.32	75.12	75.53	76.19	75.50	76.03
Net property, plant, and equipment	11.51	11.56	11.71	11.68	11.88	13.92	13.13	12.84	13.44	13.25
Short-term debt, including current portion of long-term debt	2.17	2.71	2.42	2.50	2.51	9.42	8.16	8.93	9.12	7.98
Total current liabilities	14.88	15.16	15.05	14.36	13.89	31.44	32.18	34.74	29.87	28.49
Long-term debt	19.42	18.89	20.03	20.86	20.25	17.02	15.89	18.03	18.15	12.66
Total liabilities	43.31	42.98	44.00	44.11	42.90	55.38	52.91	58.41	53.16	46.50
Stockholders' equity	56.69	57.02	56.00	55.89	57.10	44.62	47.09	41.59	46.84	53.50

¹ Included in Computer and Electronic Products.

Table 28.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	44,283	46,195	45,457	44,141	43,189	5,593	6,155	6,000	5,818	5,547
Depreciation, depletion, and amortization of property, plant, and equipment	960	963	982	969	919	111	105	108	117	94
All other operating costs and expenses	40,336	41,479	41,060	39,975	39,467	5,387	5,660	5,512	5,587	5,217
Income (loss) from operations	2,987	3,753	3,415	3,196	2,804	94	390	379	114	235
Interest expense	749	725	727	776	717	42	48	46	40	40
All other nonoperating income (expense)	3,131	3,140	3,194	4,466	4,110	3	5	(35)	(32)	9
Income (loss) before income taxes	5,369	6,168	5,881	6,886	6,197	55	347	298	42	204
Provision for current and deferred domestic income taxes	699	861	826	922	832	67	99	102	50	47
Income (loss) after income taxes	4,670	5,307	5,055	5,964	5,365	(11)	248	197	(8)	157
Cash dividends charged to retained earnings this quarter	2,842	2,765	2,789	3,756	2,904	361	285	214	184	204
Net income retained in business	1,828	2,541	2,266	2,208	2,460	(373)	(37)	(17)	(193)	(46)
Retained earnings at beginning of quarter	174,045	175,025	174,940	172,120	174,453	2,435	2,302	1,780	1,140	1,564
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	8	(100)	(45)	(101)	(178)	(43)	(26)	52	(36)	(3)
Retained earnings at end of quarter	175,880	177,467	177,161	174,227	176,736	2,019	2,239	1,815	912	1,515
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.17	2.09	2.16	2.20	2.13	1.98	1.71	1.80	2.01	1.70
All other operating costs and expenses	91.09	89.79	90.33	90.56	91.38	96.33	91.95	91.88	96.04	94.06
Income (loss) from operations	6.74	8.12	7.51	7.24	6.49	1.69	6.34	6.32	1.95	4.24
Interest expense	1.69	1.57	1.60	1.76	1.66	0.75	0.78	0.77	0.68	0.72
All other nonoperating income (expense)	7.07	6.80	7.03	10.12	9.52	0.05	0.08	(0.58)	(0.54)	0.16
Income (loss) before income taxes	12.12	13.35	12.94	15.60	14.35	0.99	5.63	4.97	0.73	3.68
Provision for current and deferred domestic income taxes	1.58	1.86	1.82	2.09	1.93	1.19	1.60	1.70	0.87	0.85
Income (loss) after income taxes	10.55	11.49	11.12	13.51	12.42	(0.20)	4.03	3.28	(0.14)	2.84
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	11.46	13.22	12.43	14.32	12.61	3.27	20.60	16.47	2.72	13.79
After income taxes	9.97	11.38	10.68	12.40	10.92	(0.66)	14.74	10.85	(0.52)	10.62
Annual rate of profit on total assets:										
Before income taxes	6.12	7.04	6.66	7.50	6.92	1.68	10.65	9.11	1.39	7.06
After income taxes	5.32	6.06	5.73	6.49	5.99	(0.34)	7.62	6.00	(0.27)	5.43
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.05	1.06	1.08	1.15	1.31	2.30	2.27	2.49	2.25	2.25
Total cash, U.S. Government and other securities, to total current liabilities	0.18	0.20	0.20	0.27	0.34	0.65	0.59	0.57	0.52	0.48
Total stockholders' equity to total debt	3.29	3.28	3.42	3.11	3.62	2.15	2.34	2.61	2.15	2.16

Table 28.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components All Total Asset Sizes					Electrical Equipment, Appliances, and Components Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	11,669	13,639	12,973	17,848	21,097	2,193	2,197	1,986	1,831	1,638
Time deposits in the U.S., including negotiable certificates of deposit	427	313	403	295	245	227	110	99	99	91
Total cash on hand and in U.S. banks	12,096	13,952	13,377	18,142	21,342	2,420	2,307	2,085	1,930	1,729
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,149	1,080	1,249	1,288	1,365	267	192	144	143	116
Total cash, U.S. Government and other securities	13,245	15,032	14,626	19,431	22,707	2,687	2,499	2,229	2,072	1,844
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	25,057	25,191	24,784	23,514	24,228	2,873	2,985	3,101	2,797	2,825
Inventories	29,321	29,518	30,094	29,850	29,579	3,463	3,623	3,833	3,639	3,407
All other current assets	8,854	9,541	9,903	10,218	10,181	526	564	538	522	526
Total current assets	76,478	79,283	79,407	83,014	86,696	9,550	9,670	9,700	9,031	8,602
Property, plant, and equipment	65,783	65,854	67,275	70,019	68,450	6,796	6,624	6,815	6,417	6,253
Land and mineral rights	1,267	1,317	1,336	1,380	1,329	120	130	147	153	147
Less: Accumulated depreciation, depletion, and amortization	39,359	39,450	40,353	41,327	40,634	4,793	4,706	4,867	4,580	4,527
Net property, plant, and equipment	27,691	27,721	28,258	30,071	29,145	2,123	2,048	2,096	1,991	1,873
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	246,663	243,415	245,326	254,334	242,451	1,555	1,302	1,306	1,185	1,106
Total Assets	350,832	350,418	352,991	367,419	358,292	13,228	13,019	13,102	12,207	11,581
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,229	3,275	3,001	3,225	3,320	522	600	516	552	511
b. Other short-term loans, including commercial paper	4,276	6,094	5,480	2,829	2,450	185	170	84	90	171
Trade accounts and trade notes payable	21,801	22,110	21,572	21,370	21,219	1,962	1,965	1,788	1,573	1,407
Income taxes accrued, prior and current years, net of payments	2,885	2,672	2,819	2,145	3,240	50	96	112	57	54
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,156	1,171	726	586	680	255	224	238	242	257
b. Other long-term loans	6,391	5,906	6,216	6,782	1,252	186	135	260	282	139
All other current liabilities, including excise and sales taxes, and accrued expenses	33,024	33,263	33,949	35,211	34,176	1,000	1,067	905	1,213	1,276
Total current liabilities	72,762	74,492	73,763	72,149	66,338	4,160	4,258	3,903	4,009	3,815
Long-term debt, due in more than 1 year:										
a. Loans from banks	8,617	7,232	6,719	5,851	5,797	969	834	818	785	744
b. Other long-term loans	33,301	33,221	33,136	42,648	40,783	1,034	911	856	942	926
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,769	48,932	50,116	54,391	48,795	277	284	276	240	169
Total liabilities	163,450	163,876	163,734	175,039	161,713	6,440	6,287	5,854	5,976	5,654
Capital stock and other capital (less treasury stock)	11,501	9,076	12,095	18,153	19,843	4,768	4,494	5,434	5,320	4,412
Retained earnings	175,880	177,467	177,161	174,227	176,736	2,019	2,239	1,815	912	1,515
Stockholders' equity	187,382	186,543	189,256	192,380	196,579	6,788	6,732	7,248	6,231	5,927
Total Liabilities and Stockholders' Equity	350,832	350,418	352,991	367,419	358,292	13,228	13,019	13,102	12,207	11,581
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	3,716	4,791	5,644	10,865	20,358	5,390	5,412	5,797	5,022	4,787
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	3.78	4.29	4.14	5.29	6.34	20.32	19.19	17.01	16.98	15.92
Trade accounts and trade notes receivable	7.14	7.19	7.02	6.40	6.76	21.72	22.92	23.66	22.91	24.39
Inventories	8.36	8.42	8.53	8.12	8.26	26.18	27.82	29.25	29.81	29.42
Total current assets	21.80	22.63	22.50	22.59	24.20	72.19	74.27	74.04	73.98	74.28
Net property, plant, and equipment	7.89	7.91	8.01	8.18	8.13	16.05	15.73	16.00	16.31	16.18
Short-term debt, including current portion of long-term debt	4.29	4.69	4.37	3.65	2.15	8.68	8.68	8.38	9.56	9.31
Total current liabilities	20.74	21.26	20.90	19.64	18.51	31.45	32.70	29.79	32.84	32.94
Long-term debt	11.95	11.54	11.29	13.20	13.00	15.15	13.41	12.78	14.15	14.42
Total liabilities	46.59	46.77	46.38	47.64	45.13	48.69	48.29	44.68	48.95	48.82
Stockholders' equity	53.41	53.23	53.62	52.36	54.87	51.31	51.71	55.32	51.05	51.18

Table 29.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	238,435	245,537	238,189	249,850	241,514	6,337	6,803	6,904	6,615	6,510
Depreciation, depletion, and amortization of property, plant, and equipment	4,632	4,480	4,450	4,517	4,345	120	130	135	162	134
All other operating costs and expenses	217,878	223,645	218,398	230,431	222,076	5,655	5,986	6,174	6,385	5,944
Income (loss) from operations	15,924	17,411	15,340	14,901	15,092	563	686	596	69	432
Interest expense	2,294	2,381	2,429	2,366	2,410	53	71	83	64	57
All other nonoperating income (expense)	2,808	4,811	4,026	(31,182)	5,773	(16)	(24)	(18)	(44)	4
Income (loss) before income taxes	16,438	19,842	16,937	(18,647)	18,455	495	591	495	(40)	379
Provision for current and deferred domestic income taxes	3,740	3,179	3,422	(26,881)	3,585	49	60	52	54	71
Income (loss) after income taxes	12,698	16,663	13,515	8,234	14,870	445	531	443	(93)	308
Cash dividends charged to retained earnings this quarter	3,024	3,339	2,979	4,658	4,544	173	179	174	178	220
Net income retained in business	9,673	13,324	10,536	3,576	10,327	272	352	269	(272)	88
Retained earnings at beginning of quarter	208,100	216,915	227,483	236,351	238,107	1,914	1,933	4,187	4,576	3,572
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(405)	(742)	(683)	(3,258)	(1,486)	(14)	(56)	(36)	(2)	(2)
Retained earnings at end of quarter	217,368	229,497	237,336	236,669	246,948	2,173	2,229	4,420	4,302	3,658
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.94	1.82	1.87	1.81	1.80	1.89	1.92	1.95	2.45	2.06
All other operating costs and expenses	91.38	91.08	91.69	92.23	91.95	89.23	87.99	89.42	96.52	91.31
Income (loss) from operations	6.68	7.09	6.44	5.96	6.25	8.89	10.09	8.63	1.04	6.63
Interest expense	0.96	0.97	1.02	0.95	1.00	0.83	1.05	1.20	0.97	0.87
All other nonoperating income (expense)	1.18	1.96	1.69	(12.48)	2.39	(0.25)	(0.36)	(0.26)	(0.67)	0.05
Income (loss) before income taxes	6.89	8.08	7.11	(7.46)	7.64	7.80	8.69	7.17	(0.60)	5.82
Provision for current and deferred domestic income taxes	1.57	1.29	1.44	(10.76)	1.48	0.78	0.88	0.75	0.81	1.09
Income (loss) after income taxes	5.33	6.79	5.67	3.30	6.16	7.03	7.80	6.42	(1.41)	4.72
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	25.21	29.31	24.17	(28.83)	27.68	43.02	46.79	31.38	(2.55)	25.96
After income taxes	19.47	24.62	19.29	12.73	22.31	38.74	42.02	28.09	(5.97)	21.09
Annual rate of profit on total assets:										
Before income taxes	7.08	8.30	6.98	(7.74)	7.52	16.31	18.76	15.09	(1.22)	11.83
After income taxes	5.47	6.97	5.57	3.42	6.06	14.68	16.85	13.51	(2.86)	9.61
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.27	1.31	1.26	1.27	1.27	2.09	2.03	2.09	2.04	1.88
Total cash, U.S. Government and other securities, to total current liabilities	0.26	0.27	0.27	0.28	0.26	0.37	0.42	0.40	0.44	0.36
Total stockholders' equity to total debt	1.67	1.60	1.63	1.55	1.57	1.06	1.17	1.72	1.78	1.60

Table 29.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment All Total Asset Sizes					Transportation Equipment Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	41,845	45,147	48,291	48,288	49,573	1,300	1,527	1,342	1,681	1,423
Time deposits in the U.S., including negotiable certificates of deposit	6,071	6,545	5,183	7,591	7,327	129	114	110	81	81
Total cash on hand and in U.S. banks	47,916	51,692	53,474	55,878	56,900	1,429	1,641	1,452	1,762	1,505
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	32,956	34,260	32,034	30,495	26,628	42	112	205	81	137
Total cash, U.S. Government and other securities	80,872	85,952	85,508	86,373	83,527	1,471	1,753	1,657	1,843	1,642
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	101,393	100,631	98,917	95,690	103,421	2,602	2,630	2,678	2,401	2,615
Inventories	159,232	164,080	164,470	163,117	170,340	3,832	3,801	4,039	3,936	3,904
All other current assets	50,126	61,461	50,150	48,103	48,516	428	378	354	455	485
Total current assets	391,623	412,124	399,044	393,283	405,804	8,333	8,561	8,727	8,635	8,645
Property, plant, and equipment	270,418	277,427	279,884	287,506	292,140	8,263	8,816	9,500	9,343	8,760
Land and mineral rights	7,243	7,239	7,286	7,483	7,504	141	143	134	127	143
Less: Accumulated depreciation, depletion, and amortization	153,445	157,622	157,061	160,235	162,353	5,430	5,848	6,224	6,089	5,740
Net property, plant, and equipment	124,216	127,043	130,109	134,754	137,291	2,974	3,111	3,410	3,381	3,163
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	413,060	416,728	440,852	436,084	439,152	824	930	989	1,038	992
Total Assets	928,898	955,895	970,005	964,121	982,247	12,131	12,603	13,126	13,054	12,801
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,708	4,710	4,729	4,410	4,766	427	517	510	471	617
b. Other short-term loans, including commercial paper	5,667	6,463	9,027	4,938	6,172	307	387	311	270	191
Trade accounts and trade notes payable	95,456	97,167	94,066	92,345	100,170	1,930	1,919	1,864	1,842	2,032
Income taxes accrued, prior and current years, net of payments	3,670	3,753	3,169	2,741	3,074	16	23	10	78	36
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	4,236	3,734	4,425	4,580	4,140	252	228	263	274	280
b. Other long-term loans	8,079	9,282	9,072	8,422	10,133	201	201	303	214	392
All other current liabilities, including excise and sales taxes, and accrued expenses	186,372	190,579	192,302	192,038	191,384	863	934	914	1,076	1,051
Total current liabilities	308,188	315,688	316,790	309,473	319,838	3,996	4,209	4,175	4,225	4,599
Long-term debt, due in more than 1 year:										
a. Loans from banks	27,028	27,072	26,679	27,623	28,612	1,123	1,046	1,153	1,276	1,328
b. Other long-term loans	106,452	117,462	117,551	117,277	116,145	2,022	1,954	1,128	1,010	846
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	226,360	224,920	228,706	251,012	250,995	391	342	358	280	192
Total liabilities	668,028	685,141	689,727	705,385	715,590	7,533	7,551	6,813	6,792	6,966
Capital stock and other capital (less treasury stock)	43,503	41,257	42,942	22,068	19,709	2,426	2,823	1,893	1,960	2,176
Retained earnings	217,368	229,497	237,336	236,669	246,948	2,173	2,229	4,420	4,302	3,658
Stockholders' equity	260,871	270,754	280,278	258,737	266,657	4,599	5,052	6,313	6,262	5,834
Total Liabilities and Stockholders' Equity	928,898	955,895	970,005	964,121	982,247	12,131	12,603	13,126	13,054	12,801
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	83,435	96,437	82,254	83,810	85,966	4,337	4,352	4,553	4,410	4,046
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	8.71	8.99	8.82	8.96	8.50	12.13	13.91	12.62	14.12	12.83
Trade accounts and trade notes receivable	10.92	10.53	10.20	9.93	10.53	21.45	20.87	20.40	18.39	20.43
Inventories	17.14	17.17	16.96	16.92	17.34	31.59	30.16	30.77	30.15	30.50
Total current assets	42.16	43.11	41.14	40.79	41.31	68.69	67.93	66.49	66.15	67.54
Net property, plant, and equipment	13.37	13.29	13.41	13.98	13.98	24.52	24.68	25.98	25.90	24.71
Short-term debt, including current portion of long-term debt	2.44	2.53	2.81	2.32	2.57	9.78	10.58	10.56	9.42	11.56
Total current liabilities	33.18	33.03	32.66	32.10	32.56	32.94	33.40	31.80	32.37	35.93
Long-term debt	14.37	15.12	14.87	15.03	14.74	25.93	23.80	17.38	17.52	16.99
Total liabilities	71.92	71.68	71.11	73.16	72.85	62.09	59.91	51.91	52.03	54.42
Stockholders' equity	28.08	28.32	28.89	26.84	27.15	37.91	40.09	48.09	47.97	45.58

Table 30.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	157,537	161,646	155,485	162,292	161,331	3,571	3,765	3,839	3,483	3,622
Depreciation, depletion, and amortization of property, plant, and equipment	3,065	2,925	2,850	2,883	2,710	77	89	85	101	85
All other operating costs and expenses	146,623	150,150	145,119	152,274	151,620	3,210	3,300	3,427	3,438	3,310
Income (loss) from operations	7,849	8,571	7,515	7,134	7,001	284	376	328	(56)	226
Interest expense	1,286	1,319	1,369	1,311	1,413	31	48	43	36	29
All other nonoperating income (expense)	2,239	2,945	2,506	(30,629)	3,881	(26)	(20)	(17)	(25)	(4)
Income (loss) before income taxes	8,802	10,198	8,652	(24,806)	9,469	226	308	268	(118)	192
Provision for current and deferred domestic income taxes	1,675	686	1,549	(30,099)	1,602	21	31	28	23	52
Income (loss) after income taxes	7,127	9,512	7,103	5,293	7,867	205	277	240	(141)	141
Cash dividends charged to retained earnings this quarter	1,413	930	1,314	1,594	2,328	91	76	98	61	37
Net income retained in business	5,713	8,582	5,789	3,699	5,539	114	200	142	(202)	103
Retained earnings at beginning of quarter	65,861	70,762	80,551	85,272	85,336	504	(187)	1,860	2,187	1,335
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	163	(727)	(212)	(3,233)	(981)	(23)	(47)	(45)	4	50
Retained earnings at end of quarter	71,737	78,618	86,128	85,738	89,895	595	(34)	1,957	1,990	1,488
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.95	1.81	1.83	1.78	1.68	2.16	2.36	2.20	2.89	2.36
All other operating costs and expenses	93.07	92.89	93.33	93.83	93.98	89.90	87.66	89.26	98.71	91.40
Income (loss) from operations	4.98	5.30	4.83	4.40	4.34	7.95	9.98	8.53	(1.61)	6.24
Interest expense	0.82	0.82	0.88	0.81	0.88	0.87	1.27	1.12	1.04	0.81
All other nonoperating income (expense)	1.42	1.82	1.61	(18.87)	2.41	(0.73)	(0.53)	(0.44)	(0.73)	(0.11)
Income (loss) before income taxes	5.59	6.31	5.56	(15.28)	5.87	6.34	8.18	6.98	(3.38)	5.31
Provision for current and deferred domestic income taxes	1.06	0.42	1.00	(18.55)	0.99	0.59	0.83	0.73	0.67	1.43
Income (loss) after income taxes	4.52	5.88	4.57	3.26	4.88	5.75	7.35	6.25	(4.05)	3.89
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.46	25.10	20.42	(62.75)	23.72	43.49	58.08	33.07	(13.92)	26.83
After income taxes	18.19	23.41	16.76	13.39	19.71	39.45	52.17	29.62	(16.67)	19.63
Annual rate of profit on total assets:										
Before income taxes	6.80	7.73	6.49	(18.80)	6.97	13.52	17.95	15.47	(7.03)	11.52
After income taxes	5.51	7.21	5.33	4.01	5.79	12.26	16.13	13.86	(8.42)	8.43
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.21	1.22	1.23	1.22	1.18	1.90	1.77	1.87	2.06	1.71
Total cash, U.S. Government and other securities, to total current liabilities	0.39	0.41	0.40	0.40	0.37	0.36	0.36	0.36	0.46	0.33
Total stockholders' equity to total debt	1.86	1.88	2.02	1.85	1.77	0.75	0.74	1.66	2.04	1.43

¹ Included in Transportation Equipment.

Table 30.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts All Total Asset Sizes ¹					Motor Vehicles and Parts Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	23,630	25,846	27,674	27,398	30,140	745	795	702	867	765
Time deposits in the U.S., including negotiable certificates of deposit	4,452	4,975	3,606	3,610	3,547	57	54	67	52	57
Total cash on hand and in U.S. banks	28,083	30,821	31,280	31,008	33,687	801	849	769	919	822
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	28,739	29,814	26,825	25,318	22,038	30	55	97	43	25
Total cash, U.S. Government and other securities	56,822	60,635	58,105	56,326	55,725	831	904	866	962	847
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	45,398	44,730	43,928	41,290	47,285	1,468	1,485	1,586	1,360	1,503
Inventories	41,455	42,951	42,627	43,637	45,579	1,866	1,850	1,822	1,756	1,849
All other current assets	31,653	33,080	31,949	30,208	31,459	246	177	175	199	197
Total current assets	175,328	181,396	176,609	171,460	180,048	4,411	4,416	4,449	4,277	4,396
Property, plant, and equipment	166,089	171,993	174,202	180,031	183,586	5,151	5,515	5,672	5,311	4,960
Land and mineral rights	4,603	4,596	4,585	4,788	4,832	68	66	59	57	57
Less: Accumulated depreciation, depletion, and amortization	93,258	96,724	96,525	99,069	100,429	3,293	3,621	3,697	3,431	3,223
Net property, plant, and equipment	77,434	79,865	82,261	85,750	87,990	1,926	1,961	2,034	1,937	1,794
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	264,667	266,400	274,635	270,715	275,550	362	485	444	482	491
Total Assets	517,429	527,662	533,505	527,925	543,588	6,699	6,861	6,927	6,696	6,680
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,498	3,660	3,721	3,320	3,565	260	314	290	224	287
b. Other short-term loans, including commercial paper	4,223	5,004	2,799	3,828	4,379	170	185	146	115	129
Trade accounts and trade notes payable	68,752	70,040	67,169	64,929	72,903	1,252	1,188	1,187	1,063	1,274
Income taxes accrued, prior and current years, net of payments	2,243	2,184	1,437	1,854	1,532	20	16	19	15	12
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,474	1,126	1,580	1,732	2,941	129	148	111	109	107
b. Other long-term loans	4,455	4,718	4,795	4,733	6,595	111	148	229	132	319
All other current liabilities, including excise and sales taxes, and accrued expenses	60,663	61,770	62,426	59,755	60,117	380	497	396	419	435
Total current liabilities	145,308	148,502	143,927	140,151	152,031	2,323	2,494	2,378	2,078	2,565
Long-term debt, due in more than 1 year:										
a. Loans from banks	16,738	16,863	16,662	17,081	17,470	604	532	546	663	701
b. Other long-term loans	53,747	55,138	54,541	54,629	55,171	1,520	1,531	632	418	459
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	144,885	144,649	148,882	157,932	159,244	170	182	131	155	86
Total liabilities	360,677	365,152	364,012	369,793	383,916	4,617	4,740	3,686	3,314	3,811
Capital stock and other capital (less treasury stock)	85,015	83,892	83,366	72,394	69,777	1,487	2,155	1,284	1,393	1,381
Retained earnings	71,737	78,618	86,128	85,738	89,895	595	(34)	1,957	1,990	1,488
Stockholders' equity	156,752	162,509	169,494	158,132	159,672	2,083	2,121	3,241	3,382	2,869
Total Liabilities and Stockholders' Equity	517,429	527,662	533,505	527,925	543,588	6,699	6,861	6,927	6,696	6,680
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	30,020	32,894	32,683	31,309	28,016	2,088	1,921	2,071	2,199	1,831
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	10.98	11.49	10.89	10.67	10.25	12.40	13.17	12.50	14.37	12.68
Trade accounts and trade notes receivable	8.77	8.48	8.23	7.82	8.70	21.91	21.64	22.90	20.31	22.50
Inventories	8.01	8.14	7.99	8.27	8.38	27.85	26.97	26.30	26.23	27.68
Total current assets	33.88	34.38	33.10	32.48	33.12	65.84	64.36	64.23	63.87	65.81
Net property, plant, and equipment	14.97	15.14	15.42	16.24	16.19	28.75	28.58	29.36	28.93	26.85
Short-term debt, including current portion of long-term debt	2.64	2.75	2.42	2.58	3.22	10.01	11.57	11.20	8.67	12.62
Total current liabilities	28.08	28.14	26.98	26.55	27.97	34.67	36.35	34.32	31.03	38.39
Long-term debt	13.62	13.65	13.35	13.58	13.36	31.71	30.08	17.00	16.14	17.37
Total liabilities	69.71	69.20	68.23	70.05	70.63	68.91	69.09	53.22	49.49	57.05
Stockholders' equity	30.29	30.80	31.77	29.95	29.37	31.09	30.91	46.78	50.51	42.95

¹ Included in Transportation Equipment.

Table 31.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	65,113	67,265	66,511	70,634	63,817	1,019	1,093	1,079	1,043	1,138
Depreciation, depletion, and amortization of property, plant, and equipment	1,188	1,186	1,221	1,239	1,253	17	16	21	21	21
All other operating costs and expenses	57,658	59,216	59,186	63,167	56,198	873	883	931	927	991
Income (loss) from operations	6,267	6,863	6,104	6,227	6,366	130	193	127	95	126
Interest expense	821	867	853	856	823	6	7	14	11	13
All other nonoperating income (expense)	453	1,628	1,369	1,999	1,689	2	3	4	8	8
Income (loss) before income taxes	5,900	7,624	6,620	7,370	7,232	125	189	118	92	121
Provision for current and deferred domestic income taxes	1,591	1,900	1,411	2,757	1,484	13	14	8	17	6
Income (loss) after income taxes	4,309	5,724	5,210	4,613	5,748	112	175	109	75	114
Cash dividends charged to retained earnings this quarter	1,380	2,106	1,365	2,617	1,802	46	63	31	39	107
Net income retained in business	2,929	3,618	3,844	1,996	3,945	67	112	78	35	7
Retained earnings at beginning of quarter	111,504	114,067	113,789	117,375	121,015	738	981	1,073	1,193	1,171
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(364)	(36)	(443)	(84)	(423)	11	(4)	4	(15)	(27)
Retained earnings at end of quarter	114,069	117,648	117,191	119,287	124,537	815	1,089	1,155	1,214	1,152
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.82	1.76	1.84	1.75	1.96	1.67	1.51	1.96	2.04	1.83
All other operating costs and expenses	88.55	88.03	88.99	89.43	88.06	85.63	80.79	86.27	88.89	87.09
Income (loss) from operations	9.62	10.20	9.18	8.82	9.98	12.70	17.70	11.77	9.06	11.08
Interest expense	1.26	1.29	1.28	1.21	1.29	0.63	0.63	1.27	1.01	1.18
All other nonoperating income (expense)	0.70	2.42	2.06	2.83	2.65	0.23	0.24	0.40	0.72	0.71
Income (loss) before income taxes	9.06	11.33	9.95	10.43	11.33	12.31	17.31	10.90	8.78	10.60
Provision for current and deferred domestic income taxes	2.44	2.83	2.12	3.90	2.33	1.30	1.26	0.78	1.62	0.57
Income (loss) after income taxes	6.62	8.51	7.83	6.53	9.01	11.00	16.06	10.12	7.16	10.03
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	30.74	38.47	32.78	39.58	35.94	45.75	58.14	34.70	24.67	31.24
After income taxes	22.45	28.88	25.80	24.77	28.56	40.91	53.92	32.21	20.13	29.56
Annual rate of profit on total assets:										
Before income taxes	7.36	9.12	7.78	8.57	8.32	24.14	35.06	20.00	13.94	17.12
After income taxes	5.38	6.85	6.12	5.36	6.61	21.58	32.52	18.57	11.37	16.20
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.35	1.44	1.32	1.34	1.38	2.76	3.17	2.97	2.71	2.38
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.16	0.17	0.18	0.17	0.43	0.64	0.59	0.49	0.41
Total stockholders' equity to total debt	1.31	1.15	1.09	1.09	1.21	2.32	2.93	2.61	2.27	2.11

¹ Included in Transportation Equipment.

Table 31.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts All Total Asset Sizes ¹					Aerospace Products and Parts Total Assets Under \$25 Million ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	13,622	14,833	15,947	15,029	13,999	237	315	336	336	289
Time deposits in the U.S., including negotiable certificates of deposit	1,542	1,508	1,526	3,938	3,706	8	10	5	12	7
Total cash on hand and in U.S. banks	15,165	16,341	17,473	18,967	17,706	245	325	341	348	297
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,185	3,578	3,939	4,231	3,627	9	25	25	17	59
Total cash, U.S. Government and other securities	18,349	19,918	21,411	23,199	21,332	255	350	366	365	356
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	38,115	37,544	36,521	36,315	38,391	481	500	483	454	550
Inventories	93,003	94,939	94,881	94,779	99,821	877	833	951	1,102	1,046
All other current assets	15,308	25,189	15,278	15,100	14,279	32	38	32	86	117
Total current assets	164,775	177,590	168,092	169,393	173,823	1,645	1,721	1,832	2,007	2,068
Property, plant, and equipment	78,201	78,750	78,603	79,538	80,452	1,376	1,368	1,616	1,744	1,744
Land and mineral rights	1,810	1,796	1,853	1,862	1,861	6	12	14	14	20
Less: Accumulated depreciation, depletion, and amortization	47,500	47,922	47,307	47,426	48,000	1,060	1,056	1,228	1,312	1,288
Net property, plant, and equipment	32,511	32,624	33,148	33,974	34,313	322	325	402	446	476
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	123,344	124,041	139,296	140,639	139,424	111	112	119	173	274
Total Assets	320,631	334,256	340,536	344,005	347,560	2,078	2,158	2,354	2,627	2,818
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	757	618	624	601	566	76	77	102	130	176
b. Other short-term loans, including commercial paper	1,175	1,146	6,043	900	1,674	11	8	25	24	38
Trade accounts and trade notes payable	22,420	22,822	22,549	22,906	22,674	215	224	226	215	265
Income taxes accrued, prior and current years, net of payments	1,110	1,273	1,472	736	1,261	10	11	8	17	10
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	2,457	2,356	2,377	2,473	837	54	37	40	105	112
b. Other long-term loans	3,243	3,219	2,915	3,307	3,023	25	23	17	32	32
All other current liabilities, including excise and sales taxes, and accrued expenses	90,595	91,741	91,721	95,954	95,886	205	163	200	219	236
Total current liabilities	121,757	123,174	127,701	126,876	125,922	597	543	618	741	869
Long-term debt, due in more than 1 year:										
a. Loans from banks	5,863	5,735	5,641	6,010	6,477	182	183	205	238	283
b. Other long-term loans	45,274	56,008	56,668	55,085	54,132	124	117	131	125	91
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	70,973	70,055	69,739	81,560	80,541	79	14	44	38	30
Total liabilities	243,866	254,972	259,749	269,531	267,072	982	857	997	1,142	1,273
Capital stock and other capital (less treasury stock)	(37,305)	(38,365)	(36,403)	(44,812)	(44,050)	282	213	201	270	393
Retained earnings	114,069	117,648	117,191	119,287	124,537	815	1,089	1,155	1,214	1,152
Stockholders' equity	76,764	79,283	80,787	74,475	80,488	1,097	1,301	1,357	1,484	1,545
Total Liabilities and Stockholders' Equity	320,631	334,256	340,536	344,005	347,560	2,078	2,158	2,354	2,627	2,818
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	43,018	54,416	40,392	42,516	47,901	1,048	1,178	1,215	1,266	1,199
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	5.72	5.96	6.29	6.74	6.14	12.25	16.22	15.55	13.90	12.62
Trade accounts and trade notes receivable	11.89	11.23	10.72	10.56	11.05	23.17	23.18	20.50	17.29	19.50
Inventories	29.01	28.40	27.86	27.55	28.72	42.20	38.60	40.42	41.96	37.10
Total current assets	51.39	53.13	49.36	49.24	50.01	79.15	79.75	77.85	76.43	73.39
Net property, plant, and equipment	10.14	9.76	9.73	9.88	9.87	15.50	15.05	17.10	16.97	16.88
Short-term debt, including current portion of long-term debt	2.38	2.20	3.51	2.12	1.76	8.00	6.73	7.82	11.07	12.68
Total current liabilities	37.97	36.85	37.50	36.88	36.23	28.71	25.15	26.24	28.23	30.85
Long-term debt	15.95	18.47	18.30	17.76	17.44	14.73	13.89	14.27	13.83	13.27
Total liabilities	76.06	76.28	76.28	78.35	76.84	47.24	39.69	42.37	43.49	45.19
Stockholders' equity	23.94	23.72	23.72	21.65	23.16	52.76	60.31	57.63	56.51	54.81

¹ Included in Transportation Equipment.

Table 32.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	14,208	14,859	15,681	15,932	15,895	4,126	4,174	4,626	5,003	5,079
Depreciation, depletion, and amortization of property, plant, and equipment	266	270	290	317	302	55	58	66	86	72
All other operating costs and expenses	13,204	13,720	14,387	14,826	14,786	3,818	3,799	4,218	4,549	4,680
Income (loss) from operations	737	870	1,004	790	807	253	316	343	368	327
Interest expense	203	210	215	244	237	26	30	34	38	35
All other nonoperating income (expense)	47	186	77	69	(135)	(27)	30	5	(18)	17
Income (loss) before income taxes	581	845	867	615	436	200	317	314	312	309
Provision for current and deferred domestic income taxes	47	142	178	50	13	34	21	23	23	22
Income (loss) after income taxes	534	703	689	566	423	167	295	291	289	288
Cash dividends charged to retained earnings this quarter	230	473	195	557	302	104	133	46	210	99
Net income retained in business	304	229	494	9	121	63	163	245	80	189
Retained earnings at beginning of quarter	11,232	11,341	11,129	11,674	11,384	2,816	2,514	2,762	3,403	3,293
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7)	(17)	(60)	(51)	(2)	(1)	(5)	10	33	(11)
Retained earnings at end of quarter	11,529	11,554	11,563	11,631	11,503	2,877	2,672	3,016	3,516	3,471
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.88	1.82	1.85	1.99	1.90	1.34	1.40	1.42	1.72	1.41
All other operating costs and expenses	92.93	92.33	91.74	93.06	93.02	92.53	91.03	91.18	90.91	92.14
Income (loss) from operations	5.19	5.85	6.41	4.96	5.08	6.14	7.57	7.41	7.36	6.45
Interest expense	1.43	1.42	1.37	1.53	1.49	0.64	0.71	0.72	0.75	0.68
All other nonoperating income (expense)	0.33	1.25	0.49	0.43	(0.85)	(0.65)	0.73	0.11	(0.37)	0.33
Income (loss) before income taxes	4.09	5.69	5.53	3.86	2.74	4.85	7.58	6.79	6.24	6.09
Provision for current and deferred domestic income taxes	0.33	0.96	1.13	0.31	0.08	0.82	0.51	0.50	0.46	0.42
Income (loss) after income taxes	3.76	4.73	4.40	3.55	2.66	4.04	7.08	6.29	5.78	5.67
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.28	20.90	20.70	14.19	9.53	23.07	38.33	33.78	28.33	29.29
After income taxes	13.12	17.38	16.46	13.05	9.24	19.18	35.77	31.27	26.23	27.25
Annual rate of profit on total assets:										
Before income taxes	5.67	8.05	8.21	5.63	3.82	10.98	17.62	15.88	14.20	13.51
After income taxes	5.21	6.70	6.53	5.17	3.71	9.13	16.45	14.70	13.15	12.57
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.90	1.78	1.79	1.87	1.85	2.27	2.11	2.11	2.27	2.00
Total cash, U.S. Government and other securities, to total current liabilities	0.51	0.45	0.40	0.43	0.40	0.42	0.35	0.37	0.39	0.30
Total stockholders' equity to total debt	1.25	1.22	1.31	1.31	1.37	1.76	1.63	1.63	1.88	1.61

Table 32.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products All Total Asset Sizes					Furniture and Related Products Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	2,348	2,132	2,257	2,340	2,194	815	671	739	766	614
Time deposits in the U.S., including negotiable certificates of deposit	308	384	256	199	466	141	137	142	128	190
Total cash on hand and in U.S. banks	2,656	2,516	2,513	2,539	2,660	956	807	881	894	804
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,524	2,521	1,877	2,137	1,793	47	61	109	198	167
Total cash, U.S. Government and other securities	5,180	5,037	4,390	4,676	4,453	1,003	869	990	1,092	972
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,383	6,548	6,841	6,598	7,066	1,891	1,771	1,895	2,134	2,409
Inventories	6,253	6,941	7,112	7,225	7,477	2,152	2,290	2,560	2,758	2,801
All other current assets	1,311	1,346	1,307	1,710	1,687	316	295	243	311	335
Total current assets	19,127	19,873	19,650	20,210	20,683	5,362	5,225	5,687	6,295	6,516
Property, plant, and equipment	21,358	21,726	22,978	23,427	23,932	5,285	5,117	5,993	6,513	6,733
Land and mineral rights	750	761	855	796	806	115	126	158	130	125
Less: Accumulated depreciation, depletion, and amortization	14,707	14,904	16,018	16,245	16,624	3,883	3,703	4,432	4,769	4,896
Net property, plant, and equipment	7,401	7,583	7,815	7,978	8,114	1,517	1,539	1,719	1,874	1,962
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	14,503	14,510	14,779	15,539	16,805	422	419	512	631	682
Total Assets	41,031	41,967	42,244	43,727	45,602	7,300	7,183	7,918	8,801	9,160
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	676	781	936	844	857	425	460	635	616	682
b. Other short-term loans, including commercial paper	161	167	172	195	205	35	69	82	100	122
Trade accounts and trade notes payable	4,057	4,479	4,397	4,363	4,723	1,155	1,248	1,171	1,200	1,393
Income taxes accrued, prior and current years, net of payments	53	63	131	91	83	26	16	21	29	25
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	196	429	491	497	563	125	144	160	147	256
b. Other long-term loans	931	910	341	311	348	78	66	78	55	55
All other current liabilities, including excise and sales taxes, and accrued expenses	4,012	4,343	4,480	4,534	4,419	520	478	546	630	724
Total current liabilities	10,085	11,171	10,948	10,835	11,196	2,364	2,481	2,693	2,778	3,256
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,630	6,646	6,929	7,561	7,519	750	784	782	862	789
b. Other long-term loans	4,462	4,341	3,929	3,854	3,879	563	497	550	566	719
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,567	3,637	3,684	4,137	4,711	149	119	169	185	171
Total liabilities	24,743	25,795	25,490	26,387	27,305	3,827	3,881	4,195	4,390	4,936
Capital stock and other capital (less treasury stock)	4,759	4,618	5,191	5,709	6,794	596	631	706	895	753
Retained earnings	11,529	11,554	11,563	11,631	11,503	2,877	2,672	3,016	3,516	3,471
Stockholders' equity	16,288	16,172	16,754	17,340	18,297	3,473	3,303	3,722	4,411	4,225
Total Liabilities and Stockholders' Equity	41,031	41,967	42,244	43,727	45,602	7,300	7,183	7,918	8,801	9,160
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,042	8,702	8,702	9,375	9,487	2,997	2,744	2,994	3,517	3,260
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	12.62	12.00	10.39	10.69	9.77	13.74	12.09	12.51	12.41	10.61
Trade accounts and trade notes receivable	15.56	15.60	16.19	15.09	15.49	25.90	24.65	23.93	24.24	26.30
Inventories	15.24	16.54	16.84	16.52	16.40	29.49	31.88	32.33	31.34	30.58
Total current assets	46.62	47.35	46.52	46.22	45.35	73.45	72.73	71.83	71.53	71.14
Net property, plant, and equipment	18.04	18.07	18.50	18.25	17.79	20.78	21.43	21.70	21.30	21.41
Short-term debt, including current portion of long-term debt	4.79	5.45	4.59	4.22	4.32	9.09	10.29	12.07	10.44	12.17
Total current liabilities	24.58	26.62	25.92	24.78	24.55	32.39	34.53	34.01	31.56	35.55
Long-term debt	27.03	26.18	25.70	26.10	25.00	17.99	17.84	16.83	16.22	16.47
Total liabilities	60.30	61.47	60.34	60.34	59.88	52.42	54.02	52.99	49.88	53.88
Stockholders' equity	39.70	38.53	39.66	39.66	40.12	47.58	45.98	47.01	50.12	46.12

Table 33.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	37,754	39,208	38,663	40,929	40,480	6,682	6,797	6,689	6,776	6,261
Depreciation, depletion, and amortization of property, plant, and equipment	1,187	1,163	1,141	1,213	1,368	98	103	109	114	103
All other operating costs and expenses	32,898	33,785	33,488	35,820	35,450	6,222	6,263	6,089	6,568	5,915
Income (loss) from operations	3,669	4,260	4,033	3,895	3,662	363	431	490	94	244
Interest expense	984	1,027	993	1,051	1,038	67	84	50	91	66
All other nonoperating income (expense)	1,661	(940)	2,599	3,104	1,999	8	18	28	71	31
Income (loss) before income taxes	4,346	2,293	5,640	5,948	4,623	303	366	468	74	209
Provision for current and deferred domestic income taxes	525	973	942	794	769	20	24	34	20	26
Income (loss) after income taxes	3,820	1,320	4,697	5,154	3,855	283	341	434	54	183
Cash dividends charged to retained earnings this quarter	1,752	1,412	1,579	1,670	1,989	365	447	350	329	266
Net income retained in business	2,068	(92)	3,119	3,484	1,866	(82)	(105)	84	(275)	(83)
Retained earnings at beginning of quarter	87,796	87,406	83,263	85,567	108,310	(1,770)	(3,191)	(2,280)	(2,657)	(656)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(677)	(196)	(371)	(3,263)	(583)	20	(12)	(88)	(50)	80
Retained earnings at end of quarter	89,187	87,117	86,011	85,789	109,593	(1,831)	(3,308)	(2,284)	(2,983)	(659)
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.14	2.97	2.95	2.96	3.38	1.47	1.51	1.63	1.69	1.64
All other operating costs and expenses	87.14	86.17	86.62	87.52	87.57	93.11	92.15	91.04	96.93	94.46
Income (loss) from operations	9.72	10.86	10.43	9.52	9.05	5.43	6.35	7.33	1.38	3.89
Interest expense	2.61	2.62	2.57	2.57	2.56	1.01	1.24	0.74	1.35	1.06
All other nonoperating income (expense)	4.40	(2.40)	6.72	7.58	4.94	0.11	0.27	0.41	1.05	0.50
Income (loss) before income taxes	11.51	5.85	14.59	14.53	11.42	4.53	5.38	7.00	1.09	3.33
Provision for current and deferred domestic income taxes	1.39	2.48	2.44	1.94	1.90	0.30	0.35	0.51	0.29	0.41
Income (loss) after income taxes	10.12	3.37	12.15	12.59	9.52	4.23	5.02	6.49	0.80	2.92
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.35	7.19	17.81	18.17	12.26	28.10	33.90	38.68	6.59	20.97
After income taxes	11.74	4.14	14.84	15.75	10.22	26.25	31.66	35.86	4.85	18.40
Annual rate of profit on total assets:										
Before income taxes	6.61	3.50	8.56	8.81	5.91	10.18	11.76	15.82	2.40	6.73
After income taxes	5.81	2.01	7.13	7.63	4.93	9.51	10.98	14.66	1.76	5.90
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.07	2.10	1.99	1.98	1.74	2.14	2.18	2.30	1.90	1.84
Total cash, U.S. Government and other securities, to total current liabilities	0.52	0.55	0.47	0.46	0.38	0.49	0.49	0.55	0.42	0.38
Total stockholders' equity to total debt	1.88	1.81	1.77	1.80	1.80	0.91	0.82	1.10	0.90	0.77

Table 33.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing All Total Asset Sizes					Miscellaneous Manufacturing Total Assets Under \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	11,910	12,880	10,964	11,369	11,253	1,536	1,672	1,609	1,550	1,360
Time deposits in the U.S., including negotiable certificates of deposit	202	350	251	323	211	116	101	172	166	134
Total cash on hand and in U.S. banks	12,112	13,231	11,215	11,692	11,464	1,653	1,773	1,780	1,717	1,494
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,477	5,754	5,113	4,892	5,467	345	350	347	311	405
Total cash, U.S. Government and other securities	17,589	18,984	16,327	16,584	16,931	1,997	2,123	2,127	2,028	1,899
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	19,903	19,839	20,063	20,494	21,306	3,117	3,165	3,075	3,018	2,861
Inventories	20,894	21,223	20,849	21,781	24,066	3,105	3,484	3,216	3,461	3,974
All other current assets	11,810	12,047	12,463	12,645	14,592	551	588	491	678	582
Total current assets	70,196	72,093	69,703	71,505	76,894	8,771	9,360	8,909	9,185	9,315
Property, plant, and equipment	63,350	63,371	62,205	65,031	72,398	6,591	6,828	6,459	6,828	6,886
Land and mineral rights	1,217	1,201	1,210	1,222	1,492	92	95	85	86	92
Less: Accumulated depreciation, depletion, and amortization	38,451	38,627	37,569	39,228	43,897	4,633	4,888	4,586	4,806	4,912
Net property, plant, and equipment	26,117	25,946	25,846	27,024	29,993	2,049	2,036	1,959	2,108	2,066
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	166,849	164,103	168,002	171,633	205,794	1,077	1,043	975	1,014	1,027
Total Assets	263,162	262,142	263,551	270,162	312,682	11,897	12,439	11,842	12,307	12,408
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,201	2,066	2,237	2,353	2,712	630	737	633	836	813
b. Other short-term loans, including commercial paper	725	853	842	1,309	3,650	172	246	216	616	461
Trade accounts and trade notes payable	8,628	8,713	8,600	9,027	9,640	1,571	1,566	1,321	1,511	1,573
Income taxes accrued, prior and current years, net of payments	844	811	692	598	420	21	24	70	21	37
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,116	924	1,266	1,089	1,889	197	214	248	215	279
b. Other long-term loans	2,702	2,846	3,384	2,919	2,927	495	469	438	506	523
All other current liabilities, including excise and sales taxes, and accrued expenses	17,662	18,142	18,002	18,879	23,069	1,020	1,037	952	1,129	1,372
Total current liabilities	33,878	34,355	35,024	36,173	44,305	4,107	4,293	3,879	4,834	5,057
Long-term debt, due in more than 1 year:										
a. Loans from banks	23,027	23,201	23,584	25,067	26,797	1,121	1,170	997	1,019	1,100
b. Other long-term loans	39,571	40,406	40,242	39,816	45,885	2,114	2,431	1,886	1,771	1,999
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	36,482	36,670	38,067	38,178	44,824	244	232	238	211	272
Total liabilities	132,958	134,632	136,918	139,233	161,811	7,586	8,125	7,000	7,836	8,428
Capital stock and other capital (less treasury stock)	41,017	40,394	40,622	45,140	41,277	6,143	7,622	7,127	7,454	4,639
Retained earnings	89,187	87,117	86,011	85,789	109,593	(1,831)	(3,308)	(2,284)	(2,983)	(659)
Stockholders' equity	130,204	127,511	126,633	130,928	150,871	4,311	4,314	4,842	4,471	3,980
Total Liabilities and Stockholders' Equity	263,162	262,142	263,551	270,162	312,682	11,897	12,439	11,842	12,307	12,408
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	36,318	37,739	34,679	35,331	32,589	4,663	5,067	5,030	4,351	4,259
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.68	7.24	6.20	6.14	5.41	16.79	17.06	17.96	16.48	15.30
Trade accounts and trade notes receivable	7.56	7.57	7.61	7.59	6.81	26.20	25.45	25.96	24.53	23.06
Inventories	7.94	8.10	7.91	8.06	7.70	26.10	28.01	27.15	28.12	32.03
Total current assets	26.67	27.50	26.45	26.47	24.59	73.72	75.25	75.23	74.63	75.08
Net property, plant, and equipment	9.92	9.90	9.81	10.00	9.59	17.23	16.36	16.54	17.13	16.65
Short-term debt, including current portion of long-term debt	2.56	2.55	2.93	2.84	3.57	12.57	13.39	12.96	17.66	16.72
Total current liabilities	12.87	13.11	13.29	13.39	14.17	34.52	34.51	32.75	39.28	40.76
Long-term debt	23.79	24.26	24.22	24.02	23.24	27.19	28.95	24.34	22.67	24.98
Total liabilities	50.52	51.36	51.95	51.54	51.75	63.76	65.32	59.11	63.67	67.92
Stockholders' equity	49.48	48.64	48.05	48.46	48.25	36.24	34.68	40.89	36.33	32.08

Table 34.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	1,648,177	1,691,464	1,659,224	1,676,637	1,634,000	63,968	67,008	67,281	66,564	65,637
Depreciation, depletion, and amortization of property, plant, and equipment	41,483	40,679	41,443	43,429	41,443	1,174	1,245	1,246	1,582	1,298
All other operating costs and expenses	1,480,975	1,510,537	1,485,773	1,519,680	1,470,087	56,851	59,779	60,516	63,257	58,644
Income (loss) from operations	125,719	140,248	132,008	113,528	122,470	5,943	5,984	5,518	1,724	5,696
Interest expense	26,706	27,280	27,036	26,688	25,816	454	512	487	509	456
All other nonoperating income (expense)	81,588	83,467	66,336	42,097	85,784	(48)	(23)	(23)	66	96
Income (loss) before income taxes	180,600	196,435	171,308	128,937	182,438	5,442	5,449	5,008	1,281	5,336
Provision for current and deferred domestic income taxes	35,909	37,898	34,080	4,676	31,269	500	529	519	407	521
Income (loss) after income taxes	144,692	158,537	137,229	124,261	151,169	4,941	4,920	4,489	874	4,815
Cash dividends charged to retained earnings this quarter	46,844	51,358	48,369	67,175	59,222	2,604	2,903	2,295	2,569	2,187
Net income retained in business	97,848	107,179	88,860	57,086	91,947	2,337	2,017	2,194	(1,696)	2,628
Retained earnings at beginning of quarter	2,469,685	2,498,120	2,577,970	2,657,568	2,695,094	28,542	28,341	29,764	32,328	29,905
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(12,572)	(7,705)	(11,577)	(15,453)	(21,703)	(324)	(149)	(272)	(1,074)	(715)
Retained earnings at end of quarter	2,554,961	2,597,593	2,655,253	2,699,201	2,765,337	30,554	30,209	31,686	29,558	31,817
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.52	2.40	2.50	2.59	2.54	1.84	1.86	1.85	2.38	1.98
All other operating costs and expenses	89.86	89.30	89.55	90.64	89.97	88.87	89.21	89.95	95.03	89.35
Income (loss) from operations	7.63	8.29	7.96	6.77	7.50	9.29	8.93	8.20	2.59	8.68
Interest expense	1.62	1.61	1.63	1.59	1.58	0.71	0.76	0.72	0.77	0.69
All other nonoperating income (expense)	4.95	4.93	4.00	2.51	5.25	(0.08)	(0.03)	(0.03)	0.10	0.15
Income (loss) before income taxes	10.96	11.61	10.32	7.69	11.17	8.51	8.13	7.44	1.92	8.13
Provision for current and deferred domestic income taxes	2.18	2.24	2.05	0.28	1.91	0.78	0.79	0.77	0.61	0.79
Income (loss) after income taxes	8.78	9.37	8.27	7.41	9.25	7.72	7.34	6.67	1.31	7.34
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.18	21.90	18.70	14.14	19.57	45.76	44.57	39.39	10.38	41.60
After income taxes	16.17	17.67	14.98	13.62	16.21	41.55	40.25	35.30	7.08	37.54
Annual rate of profit on total assets:										
Before income taxes	8.92	9.72	8.31	6.21	8.70	20.36	20.13	18.12	4.68	19.06
After income taxes	7.15	7.85	6.66	5.98	7.21	18.49	18.18	16.24	3.19	17.20
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.34	1.35	1.34	1.35	1.38	2.27	2.22	2.23	2.17	2.20
Total cash, U.S. Government and other securities, to total current liabilities	0.28	0.29	0.29	0.31	0.30	0.56	0.57	0.56	0.56	0.56
Total stockholders' equity to total debt	1.81	1.82	1.83	1.80	1.82	1.39	1.43	1.50	1.39	1.44

Table 34.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Sizes					All Manufacturing Total Assets Under \$5 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	266,801	276,374	283,558	296,825	295,282	16,195	16,952	17,039	17,064	17,168
Time deposits in the U.S., including negotiable certificates of deposit	48,086	44,127	45,206	56,243	58,248	1,277	1,227	1,302	1,231	1,183
Total cash on hand and in U.S. banks	314,886	320,502	328,764	353,068	353,531	17,472	18,180	18,341	18,296	18,352
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	158,252	165,055	169,445	177,230	159,412	1,339	1,421	1,475	1,249	1,390
Total cash, U.S. Government and other securities	473,138	485,557	498,209	530,298	512,943	18,811	19,601	19,816	19,545	19,742
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	672,883	673,145	676,323	645,578	680,003	28,349	28,563	28,862	26,493	27,748
Inventories	719,881	721,254	736,074	731,692	751,985	24,292	24,311	25,328	25,259	25,767
All other current assets	384,837	387,880	382,255	381,632	383,121	4,570	4,543	4,430	4,673	4,255
Total current assets	2,250,740	2,267,836	2,292,861	2,289,200	2,328,051	76,021	77,018	78,435	75,970	77,512
Property, plant, and equipment	2,806,928	2,790,131	2,824,014	2,872,275	2,896,220	105,383	107,724	109,738	113,605	115,572
Land and mineral rights	164,721	165,322	165,024	166,940	167,359	1,593	1,615	1,674	1,770	1,802
Less: Accumulated depreciation, depletion, and amortization	1,587,410	1,591,234	1,609,227	1,631,566	1,649,453	81,625	83,644	85,006	87,879	89,452
Net property, plant, and equipment	1,384,239	1,364,219	1,379,810	1,407,648	1,414,126	25,351	25,695	26,406	27,496	27,921
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,463,177	4,451,259	4,569,174	4,608,052	4,649,338	5,528	5,551	5,715	5,969	6,531
Total Assets	8,098,156	8,083,314	8,241,845	8,304,901	8,391,515	106,901	108,264	110,556	109,435	111,965
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	57,787	61,883	59,752	55,079	57,492	5,103	5,299	4,797	4,884	5,139
b. Other short-term loans, including commercial paper	123,236	122,050	122,827	116,600	129,090	1,259	1,547	1,652	1,995	1,464
Trade accounts and trade notes payable	525,986	515,395	518,055	518,865	523,114	15,079	15,176	15,411	14,897	15,137
Income taxes accrued, prior and current years, net of payments	41,352	39,576	40,023	37,987	42,285	446	590	661	383	339
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	35,594	35,216	34,539	36,711	38,929	2,686	2,743	2,973	3,052	3,087
b. Other long-term loans	140,293	143,781	140,806	124,928	122,893	1,595	2,243	2,524	3,007	3,106
All other current liabilities, including excise and sales taxes, and accrued expenses	758,457	757,796	791,947	804,985	773,377	7,255	7,063	7,093	6,866	6,932
Total current liabilities	1,682,705	1,675,697	1,707,948	1,695,157	1,687,180	33,422	34,661	35,111	35,085	35,203
Long-term debt, due in more than 1 year:										
a. Loans from banks	342,153	341,126	344,903	350,092	351,953	11,478	10,768	11,066	11,170	11,195
b. Other long-term loans	1,274,898	1,268,567	1,298,897	1,341,934	1,350,994	12,039	11,571	10,895	11,388	11,631
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,218,153	1,209,693	1,226,622	1,269,517	1,271,824	2,393	2,360	2,626	2,455	2,632
Total liabilities	4,517,909	4,495,082	4,578,369	4,656,700	4,661,950	59,332	59,360	59,698	60,098	60,662
Capital stock and other capital (less treasury stock)	1,025,285	990,638	1,008,223	948,999	964,228	17,015	18,695	19,173	19,779	19,486
Retained earnings	2,554,961	2,597,593	2,655,253	2,699,201	2,765,337	30,554	30,209	31,686	29,558	31,817
Stockholders' equity	3,580,246	3,588,232	3,663,476	3,648,200	3,729,565	47,570	48,904	50,858	49,337	51,304
Total Liabilities and Stockholders' Equity	8,098,156	8,083,314	8,241,845	8,304,901	8,391,515	106,901	108,264	110,556	109,435	111,965
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	568,034	592,139	584,913	594,043	640,871	42,599	42,357	43,324	40,884	42,309
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	5.84	6.01	6.04	6.39	6.11	17.60	18.10	17.92	17.86	17.63
Trade accounts and trade notes receivable	8.31	8.33	8.21	7.77	8.10	26.52	26.38	26.11	24.21	24.78
Inventories	8.89	8.92	8.93	8.81	8.96	22.72	22.46	22.91	23.08	23.01
Total current assets	27.79	28.06	27.82	27.56	27.74	71.11	71.14	70.95	69.42	69.23
Net property, plant, and equipment	17.09	16.88	16.74	16.95	16.85	23.71	23.73	23.88	25.13	24.94
Short-term debt, including current portion of long-term debt	4.41	4.49	4.34	4.01	4.15	9.96	10.93	10.81	11.82	11.43
Total current liabilities	20.78	20.73	20.72	20.41	20.11	31.26	32.02	31.76	32.06	31.44
Long-term debt	19.97	19.91	19.94	20.37	20.29	22.00	20.63	19.86	20.61	20.39
Total liabilities	55.79	55.61	55.55	56.07	55.56	55.50	54.83	54.00	54.92	54.18
Stockholders' equity	44.21	44.39	44.45	43.93	44.44	44.50	45.17	46.00	45.08	45.82

Table 35.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	34,396	35,251	33,426	32,993	31,320	50,787	53,053	51,743	51,501	51,076
Depreciation, depletion, and amortization of property, plant, and equipment	643	665	681	750	629	1,129	1,121	1,106	1,194	1,092
All other operating costs and expenses	31,094	31,457	30,236	30,972	28,088	46,168	47,457	46,674	47,512	46,084
Income (loss) from operations	2,658	3,129	2,510	1,271	2,604	3,490	4,475	3,964	2,796	3,900
Interest expense	224	225	229	261	236	417	420	389	416	367
All other nonoperating income (expense)	47	9	88	4	56	(38)	(43)	(97)	381	38
Income (loss) before income taxes	2,481	2,913	2,368	1,014	2,424	3,034	4,011	3,478	2,761	3,571
Provision for current and deferred domestic income taxes	235	301	227	217	237	430	523	450	358	428
Income (loss) after income taxes	2,246	2,612	2,141	796	2,187	2,604	3,488	3,028	2,403	3,144
Cash dividends charged to retained earnings this quarter	1,099	1,682	834	1,491	1,068	1,506	1,765	1,176	2,343	1,867
Net income retained in business	1,146	930	1,307	(694)	1,119	1,098	1,723	1,852	60	1,277
Retained earnings at beginning of quarter	22,235	22,654	21,559	23,312	22,647	25,453	29,843	29,655	31,855	33,560
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(133)	(271)	(326)	27	(223)	45	(92)	(447)	(21)	(19)
Retained earnings at end of quarter	23,248	23,313	22,540	22,645	23,544	26,596	31,475	31,061	31,894	34,817
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.87	1.89	2.04	2.27	2.01	2.22	2.11	2.14	2.32	2.14
All other operating costs and expenses	90.40	89.24	90.46	93.87	89.68	90.91	89.45	90.20	92.25	90.23
Income (loss) from operations	7.73	8.88	7.51	3.85	8.31	6.87	8.43	7.66	5.43	7.64
Interest expense	0.65	0.64	0.68	0.79	0.75	0.82	0.79	0.75	0.81	0.72
All other nonoperating income (expense)	0.14	0.03	0.26	0.01	0.18	(0.08)	(0.08)	(0.19)	0.74	0.07
Income (loss) before income taxes	7.21	8.26	7.09	3.07	7.74	5.97	7.56	6.72	5.36	6.99
Provision for current and deferred domestic income taxes	0.68	0.85	0.68	0.66	0.76	0.85	0.99	0.87	0.70	0.84
Income (loss) after income taxes	6.53	7.41	6.41	2.41	6.98	5.13	6.57	5.85	4.67	6.15
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	31.33	35.56	28.09	11.87	29.93	22.46	28.41	24.01	20.21	24.85
After income taxes	28.36	31.88	25.40	9.33	27.01	19.27	24.70	20.90	17.59	21.87
Annual rate of profit on total assets:										
Before income taxes	15.17	17.79	14.34	6.27	15.15	10.63	13.98	12.16	9.73	12.39
After income taxes	13.73	15.95	12.97	4.93	13.67	9.12	12.16	10.59	8.47	10.91
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.25	2.31	2.34	2.37	2.24	2.03	2.09	2.15	2.03	2.05
Total cash, U.S. Government and other securities, to total current liabilities	0.46	0.49	0.49	0.52	0.46	0.38	0.40	0.42	0.40	0.38
Total stockholders' equity to total debt	1.71	1.84	1.90	2.05	1.92	1.70	1.86	2.01	1.79	1.98

Table 35.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$5 Million to less than \$10 Million					All Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	7,301	7,463	7,747	7,744	7,194	11,082	11,472	11,759	11,826	11,538
Time deposits in the U.S., including negotiable certificates of deposit	917	859	714	789	843	1,269	1,315	1,236	1,034	794
Total cash on hand and in U.S. banks	8,218	8,322	8,460	8,533	8,036	12,351	12,787	12,995	12,861	12,332
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,102	1,304	1,183	1,130	909	1,681	1,676	1,622	1,616	1,677
Total cash, U.S. Government and other securities	9,320	9,627	9,644	9,663	8,945	14,031	14,462	14,617	14,477	14,009
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,088	16,762	17,000	15,523	15,992	26,355	26,853	26,883	25,201	27,449
Inventories	16,693	16,546	16,584	16,276	16,604	29,678	30,230	30,334	30,034	30,717
All other current assets	2,498	2,491	2,632	2,645	2,486	4,528	4,313	3,813	3,881	4,247
Total current assets	45,599	45,426	45,860	44,107	44,027	74,592	75,859	75,647	73,593	76,422
Property, plant, and equipment	49,576	49,934	48,481	49,479	48,084	77,528	76,556	77,452	78,061	79,283
Land and mineral rights	826	854	894	899	906	1,632	1,633	1,578	1,802	1,792
Less: Accumulated depreciation, depletion, and amortization	34,569	34,852	33,355	33,996	33,259	50,170	49,699	50,667	50,350	51,943
Net property, plant, and equipment	15,833	15,936	16,020	16,383	15,730	28,990	28,490	28,363	29,513	29,132
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	3,972	4,125	4,175	4,173	4,265	10,590	10,440	10,384	10,409	9,713
Total Assets	65,403	65,487	66,056	64,662	64,023	114,172	114,789	114,394	113,515	115,267
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,415	3,228	3,638	3,224	3,282	6,636	6,716	6,389	6,680	6,797
b. Other short-term loans, including commercial paper	712	539	479	696	829	1,270	1,221	1,117	1,214	1,125
Trade accounts and trade notes payable	9,355	8,686	8,743	7,811	8,476	15,698	15,437	14,770	14,604	15,195
Income taxes accrued, prior and current years, net of payments	202	221	204	256	309	288	442	516	423	456
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,653	1,570	1,534	1,583	1,851	2,474	2,380	2,449	2,531	2,887
b. Other long-term loans	785	1,017	836	714	421	1,416	1,021	908	950	977
All other current liabilities, including excise and sales taxes, and accrued expenses	4,181	4,404	4,176	4,352	4,490	9,012	9,007	9,040	9,819	9,753
Total current liabilities	20,302	19,666	19,609	18,635	19,658	36,796	36,223	35,189	36,220	37,190
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,329	6,276	6,553	6,535	6,221	10,814	10,356	9,814	9,859	10,202
b. Other long-term loans	5,581	5,186	4,700	3,903	4,248	9,127	8,599	8,164	9,336	6,981
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,519	1,590	1,471	1,437	1,501	3,392	3,124	3,268	3,452	3,406
Total liabilities	33,731	32,718	32,333	30,511	31,627	60,129	58,303	56,435	58,868	57,780
Capital stock and other capital (less treasury stock)	8,424	9,455	11,183	11,506	8,852	27,447	25,011	26,897	22,753	22,670
Retained earnings	23,248	23,313	22,540	22,645	23,544	26,596	31,475	31,061	31,894	34,817
Stockholders' equity	31,672	32,769	33,723	34,151	32,396	54,043	56,485	57,958	54,647	57,487
Total Liabilities and Stockholders' Equity	65,403	65,487	66,056	64,662	64,023	114,172	114,789	114,394	113,515	115,267
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	25,297	25,760	26,251	25,472	24,370	37,796	39,635	40,459	37,372	39,231
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	14.25	14.70	14.60	14.94	13.97	12.29	12.60	12.78	12.75	12.15
Trade accounts and trade notes receivable	26.13	25.60	25.74	24.01	24.98	23.08	23.39	23.50	22.20	23.81
Inventories	25.52	25.27	25.11	25.17	25.93	25.99	26.34	26.52	26.46	26.65
Total current assets	69.72	69.37	69.43	68.21	68.77	65.33	66.09	66.13	64.83	66.30
Net property, plant, and equipment	24.21	24.33	24.25	25.34	24.57	25.39	24.82	24.79	26.00	25.27
Short-term debt, including current portion of long-term debt	10.04	9.70	9.82	9.61	9.97	10.33	9.88	9.50	10.02	10.22
Total current liabilities	31.04	30.03	29.69	28.82	30.70	32.23	31.56	30.76	31.91	32.26
Long-term debt	18.21	17.50	17.04	16.14	16.35	17.47	16.51	15.72	16.91	14.91
Total liabilities	51.57	49.96	48.95	47.19	49.40	52.67	50.79	49.33	51.86	50.13
Stockholders' equity	48.43	50.04	51.05	52.81	50.60	47.33	49.21	50.67	48.14	49.87

Table 36.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	893,182	898,380	884,855	890,935	877,596	20,675	21,004	21,405	21,198	20,887
Depreciation, depletion, and amortization of property, plant, and equipment	22,036	21,245	22,054	23,191	21,766	368	393	380	440	410
All other operating costs and expenses	803,345	805,808	792,578	809,863	788,839	18,436	19,134	19,527	20,375	18,873
Income (loss) from operations	67,800	71,327	70,223	57,881	66,991	1,871	1,477	1,497	384	1,604
Interest expense	15,472	15,799	15,642	15,260	14,435	137	139	138	145	137
All other nonoperating income (expense)	42,237	46,115	37,358	43,417	46,225	(10)	31	4	(8)	23
Income (loss) before income taxes	94,566	101,643	91,939	86,038	98,782	1,724	1,369	1,363	231	1,490
Provision for current and deferred domestic income taxes	18,344	18,082	16,461	16,490	16,074	144	165	147	88	83
Income (loss) after income taxes	76,222	83,560	75,478	69,548	82,708	1,580	1,204	1,215	143	1,407
Cash dividends charged to retained earnings this quarter	26,893	32,201	26,187	37,633	33,869	770	968	721	833	443
Net income retained in business	49,329	51,359	49,292	31,915	48,838	810	236	494	(690)	964
Retained earnings at beginning of quarter	1,505,891	1,494,228	1,536,554	1,586,947	1,587,151	7,380	9,130	7,639	9,703	7,448
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,765)	(3,501)	(2,720)	(3,014)	(16,920)	(36)	(112)	(159)	(377)	(160)
Retained earnings at end of quarter	1,547,455	1,542,087	1,583,125	1,615,848	1,619,070	8,154	9,255	7,974	8,635	8,252
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.47	2.36	2.49	2.60	2.48	1.78	1.87	1.78	2.07	1.97
All other operating costs and expenses	89.94	89.70	89.57	90.90	89.89	89.17	91.10	91.23	96.12	90.36
Income (loss) from operations	7.59	7.94	7.94	6.50	7.63	9.05	7.03	6.99	1.81	7.68
Interest expense	1.73	1.76	1.77	1.71	1.64	0.66	0.66	0.64	0.68	0.66
All other nonoperating income (expense)	4.73	5.13	4.22	4.87	5.27	(0.05)	0.15	0.02	(0.04)	0.11
Income (loss) before income taxes	10.59	11.31	10.39	9.66	11.26	8.34	6.52	6.37	1.09	7.13
Provision for current and deferred domestic income taxes	2.05	2.01	1.86	1.85	1.83	0.70	0.78	0.69	0.42	0.40
Income (loss) after income taxes	8.53	9.30	8.53	7.81	9.42	7.64	5.73	5.68	0.67	6.74
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.15	23.03	20.34	18.98	21.61	49.14	37.15	36.30	6.57	42.14
After income taxes	17.04	18.94	16.70	15.34	18.09	45.03	32.68	32.37	4.06	39.80
Annual rate of profit on total assets:										
Before income taxes	9.17	10.02	8.85	8.19	9.41	21.67	17.10	16.59	2.90	17.92
After income taxes	7.39	8.24	7.26	6.62	7.88	19.85	15.04	14.80	1.79	16.92
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.17	1.19	1.19	1.19	1.22	2.24	2.24	2.25	2.19	2.17
Total cash, U.S. Government and other securities, to total current liabilities	0.19	0.21	0.22	0.23	0.21	0.53	0.55	0.55	0.55	0.53
Total stockholders' equity to total debt	1.54	1.54	1.56	1.55	1.54	1.33	1.41	1.47	1.30	1.19

Table 36.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing All Total Asset Sizes					All Nondurable Manufacturing Total Assets Under \$5 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	94,270	102,631	108,676	107,750	103,713	4,484	4,636	4,664	4,648	4,603
Time deposits in the U.S., including negotiable certificates of deposit	25,449	23,217	25,500	33,569	32,013	375	320	328	372	320
Total cash on hand and in U.S. banks	119,719	125,848	134,176	141,319	135,726	4,859	4,956	4,992	5,020	4,923
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	36,797	40,643	42,275	42,926	35,247	358	439	562	372	405
Total cash, U.S. Government and other securities	156,516	166,490	176,451	184,245	170,973	5,216	5,395	5,554	5,392	5,328
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	310,935	305,901	312,252	298,226	318,985	8,482	8,353	8,558	7,704	8,240
Inventories	297,108	289,249	301,126	301,384	306,987	7,135	6,737	7,123	6,906	6,937
All other current assets	185,942	174,831	179,315	183,226	182,492	1,327	1,444	1,450	1,376	1,398
Total current assets	950,500	936,471	969,144	967,080	979,436	22,161	21,930	22,685	21,377	21,902
Property, plant, and equipment	1,605,362	1,571,906	1,593,497	1,617,034	1,623,690	32,875	34,094	33,483	34,779	37,282
Land and mineral rights	104,666	105,214	104,387	106,062	105,447	413	492	527	591	597
Less: Accumulated depreciation, depletion, and amortization	862,886	855,467	866,952	877,593	882,002	25,157	26,144	25,587	26,729	28,681
Net property, plant, and equipment	847,142	821,653	830,932	845,503	847,135	8,132	8,443	8,423	8,641	9,197
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,326,906	2,298,832	2,356,174	2,388,802	2,372,895	1,539	1,658	1,748	1,949	2,157
Total Assets	4,124,549	4,056,956	4,156,250	4,201,385	4,199,467	31,832	32,030	32,856	31,968	33,256
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	27,563	31,736	29,347	26,453	27,524	1,476	1,582	1,352	1,439	1,625
b. Other short-term loans, including commercial paper	93,324	91,315	90,767	89,536	96,724	277	380	484	424	410
Trade accounts and trade notes payable	248,752	234,527	243,120	247,086	248,019	5,039	4,621	4,747	4,410	4,668
Income taxes accrued, prior and current years, net of payments	21,998	21,889	21,933	20,162	22,664	107	146	179	96	93
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,686	15,545	15,666	16,750	18,911	904	775	900	852	842
b. Other long-term loans	95,790	95,696	92,346	74,635	74,983	386	729	703	917	908
All other current liabilities, including excise and sales taxes, and accrued expenses	304,566	298,095	324,533	339,122	311,265	1,700	1,574	1,707	1,626	1,539
Total current liabilities	809,679	788,803	817,712	813,745	800,089	9,889	9,807	10,073	9,766	10,086
Long-term debt, due in more than 1 year:										
a. Loans from banks	167,796	168,405	168,462	170,123	165,671	3,873	3,696	3,686	3,479	3,951
b. Other long-term loans	756,214	742,739	764,809	793,077	799,701	3,601	3,275	3,115	3,700	4,145
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	601,961	591,876	597,420	611,306	605,484	435	513	965	924	933
Total liabilities	2,335,650	2,291,823	2,348,404	2,388,251	2,370,945	17,798	17,291	17,838	17,869	19,115
Capital stock and other capital (less treasury stock)	241,444	223,046	224,721	197,286	209,451	5,881	5,485	7,043	5,463	5,888
Retained earnings	1,547,455	1,542,087	1,583,125	1,615,848	1,619,070	8,154	9,255	7,974	8,635	8,252
Stockholders' equity	1,788,899	1,765,133	1,807,846	1,813,134	1,828,521	14,035	14,739	15,018	14,098	14,141
Total Liabilities and Stockholders' Equity	4,124,549	4,056,956	4,156,250	4,201,385	4,199,467	31,832	32,030	32,856	31,968	33,256
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	140,821	147,668	151,432	153,336	179,347	12,272	12,123	12,612	11,611	11,816
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	3.79	4.10	4.25	4.39	4.07	16.39	16.84	16.90	16.87	16.02
Trade accounts and trade notes receivable	7.54	7.54	7.51	7.10	7.60	26.65	26.08	26.05	24.10	24.78
Inventories	7.20	7.13	7.25	7.17	7.31	22.41	21.03	21.68	21.60	20.86
Total current assets	23.04	23.08	23.32	23.02	23.32	69.62	68.47	69.04	66.87	65.86
Net property, plant, and equipment	20.54	20.25	19.99	20.12	20.17	25.55	26.36	25.64	27.03	27.65
Short-term debt, including current portion of long-term debt	5.68	5.78	5.49	4.94	5.19	9.56	10.82	10.47	11.36	11.38
Total current liabilities	19.63	19.44	19.67	19.37	19.05	31.07	30.62	30.66	30.55	30.33
Long-term debt	22.40	22.46	22.45	22.93	22.99	23.48	21.76	20.70	22.46	24.35
Total liabilities	56.63	56.49	56.50	56.84	56.46	55.91	53.98	54.29	55.90	57.48
Stockholders' equity	43.37	43.51	43.50	43.16	43.54	44.09	46.02	45.71	44.10	42.52

Table 37.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q	2Q	3Q	4Q	1Q	1Q	2Q	3Q	4Q	1Q
	2012	2012	2012	2012	2013	2012	2012	2012	2012	2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	13,773	12,872	12,802	12,075	10,837	20,393	20,641	19,795	20,648	21,119
Depreciation, depletion, and amortization of property, plant, and equipment	272	250	279	299	212	455	450	425	474	460
All other operating costs and expenses	12,480	11,553	11,589	11,429	9,803	18,667	18,650	18,000	19,052	19,074
Income (loss) from operations	1,021	1,069	934	348	822	1,271	1,540	1,369	1,122	1,586
Interest expense	89	78	81	95	78	168	160	153	157	141
All other nonoperating income (expense)	(7)	(8)	8	(22)	5	5	27	12	380	39
Income (loss) before income taxes	925	982	861	230	749	1,108	1,407	1,229	1,345	1,484
Provision for current and deferred domestic income taxes	65	85	74	66	85	110	174	113	123	162
Income (loss) after income taxes	860	897	787	164	664	998	1,234	1,116	1,222	1,322
Cash dividends charged to retained earnings this quarter	455	570	272	400	231	450	822	399	1,249	520
Net income retained in business	406	327	515	(235)	433	548	412	717	(27)	803
Retained earnings at beginning of quarter	7,555	7,324	8,446	7,558	6,990	11,254	12,473	11,865	13,470	13,391
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(13)	(126)	(105)	(146)	41	110	(66)	(160)	62	76
Retained earnings at end of quarter	7,947	7,524	8,855	7,177	7,464	11,912	12,819	12,422	13,505	14,270
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.98	1.94	2.18	2.48	1.96	2.23	2.18	2.15	2.30	2.18
All other operating costs and expenses	90.61	89.75	90.53	94.64	90.46	91.54	90.36	90.93	92.27	90.31
Income (loss) from operations	7.41	8.30	7.30	2.88	7.58	6.23	7.46	6.92	5.43	7.51
Interest expense	0.65	0.61	0.63	0.79	0.72	0.83	0.78	0.77	0.76	0.67
All other nonoperating income (expense)	(0.05)	(0.06)	0.06	(0.19)	0.04	0.03	0.13	0.06	1.84	0.19
Income (loss) before income taxes	6.72	7.63	6.73	1.91	6.91	5.43	6.82	6.21	6.52	7.03
Provision for current and deferred domestic income taxes	0.47	0.66	0.58	0.55	0.78	0.54	0.84	0.57	0.60	0.77
Income (loss) after income taxes	6.25	6.97	6.15	1.36	6.13	4.89	5.98	5.64	5.92	6.26
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	34.85	38.38	31.66	8.80	29.64	24.56	30.45	26.39	28.56	29.24
After income taxes	32.41	35.06	28.93	6.28	26.29	22.12	26.69	23.97	25.94	26.05
Annual rate of profit on total assets:										
Before income taxes	15.51	17.72	15.05	4.26	14.52	10.69	13.77	12.34	13.24	13.96
After income taxes	14.43	16.19	13.75	3.04	12.88	9.63	12.07	11.21	12.03	12.44
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	2.01	2.08	2.06	2.12	2.19	1.81	1.85	1.92	1.83	1.87
Total cash, U.S. Government and other securities, to total current liabilities	0.36	0.38	0.37	0.43	0.42	0.30	0.31	0.33	0.32	0.29
Total stockholders' equity to total debt	1.47	1.53	1.59	1.66	1.78	1.38	1.53	1.65	1.63	1.74

Table 37.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Nondurable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,257	2,062	2,233	2,235	2,107	3,126	3,214	3,414	3,602	3,499
Time deposits in the U.S., including negotiable certificates of deposit	151	166	149	156	143	381	294	266	217	219
Total cash on hand and in U.S. banks	2,408	2,228	2,382	2,392	2,250	3,506	3,508	3,681	3,820	3,718
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	419	402	411	433	344	736	717	574	525	454
Total cash, U.S. Government and other securities	2,827	2,631	2,793	2,825	2,594	4,242	4,225	4,254	4,345	4,172
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,300	5,627	5,872	5,117	5,149	9,680	9,578	9,405	9,144	10,596
Inventories	5,805	5,381	5,665	5,154	5,022	10,081	10,115	10,037	10,258	10,558
All other current assets	936	888	1,021	937	820	1,365	1,144	1,014	1,067	1,162
Total current assets	15,869	14,527	15,351	14,033	13,585	25,368	25,062	24,711	24,813	26,488
Property, plant, and equipment	19,882	18,711	18,201	18,288	16,890	31,638	30,854	30,633	31,781	33,494
Land and mineral rights	336	338	350	334	357	610	621	499	777	765
Less: Accumulated depreciation, depletion, and amortization	13,643	12,877	12,377	12,452	11,514	19,334	19,020	19,363	19,955	21,483
Net property, plant, and equipment	6,575	6,172	6,175	6,171	5,732	12,914	12,455	11,769	12,604	12,776
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,410	1,464	1,371	1,424	1,317	3,149	3,369	3,371	3,213	3,259
Total Assets	23,854	22,162	22,896	21,628	20,634	41,430	40,885	39,851	40,630	42,523
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,529	1,322	1,501	1,151	1,108	2,999	2,855	2,538	2,641	2,604
b. Other short-term loans, including commercial paper	197	198	311	208	113	564	482	463	648	523
Trade accounts and trade notes payable	3,889	3,185	3,512	3,142	3,083	6,355	6,234	5,970	6,153	6,277
Income taxes accrued, prior and current years, net of payments	73	100	127	114	100	66	116	155	135	163
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	648	686	630	576	650	942	878	927	1,057	1,341
b. Other long-term loans	210	326	284	298	160	399	246	211	237	277
All other current liabilities, including excise and sales taxes, and accrued expenses	1,343	1,181	1,105	1,127	991	2,691	2,757	2,603	2,716	2,992
Total current liabilities	7,889	6,998	7,470	6,616	6,205	14,015	13,568	12,868	13,587	14,178
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,725	2,373	2,493	2,430	2,278	4,648	4,422	4,213	3,958	4,460
b. Other long-term loans	1,894	1,786	1,612	1,636	1,374	3,501	3,220	2,946	3,019	2,457
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	729	772	440	477	671	1,222	1,188	1,190	1,226	1,124
Total liabilities	13,237	11,930	12,015	11,159	10,528	23,387	22,399	21,217	21,790	22,219
Capital stock and other capital (less treasury stock)	2,670	2,708	2,026	3,292	2,642	6,132	5,668	6,212	5,336	6,033
Retained earnings	7,947	7,524	8,855	7,177	7,464	11,912	12,819	12,422	13,505	14,270
Stockholders' equity	10,617	10,232	10,882	10,469	10,106	18,044	18,487	18,634	18,841	20,304
Total Liabilities and Stockholders' Equity	23,854	22,162	22,896	21,628	20,634	41,430	40,885	39,851	40,630	42,523
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,980	7,528	7,881	7,417	7,380	11,353	11,494	11,842	11,226	12,310
SELECTED BALANCE SHEET RATIOS										
	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	11.85	11.87	12.20	13.06	12.57	10.24	10.33	10.68	10.69	9.81
Trade accounts and trade notes receivable	26.41	25.39	25.64	23.66	24.96	23.36	23.43	23.60	22.50	24.92
Inventories	24.34	24.28	24.74	23.83	24.34	24.33	24.74	25.19	25.25	24.83
Total current assets	66.53	65.55	67.04	64.88	65.84	61.23	61.30	62.01	61.07	62.29
Net property, plant, and equipment	27.56	27.85	26.97	28.53	27.78	31.17	30.46	29.53	31.02	30.04
Short-term debt, including current portion of long-term debt	10.83	11.42	11.91	10.32	9.84	11.84	10.91	10.39	11.28	11.16
Total current liabilities	33.07	31.58	32.63	30.59	30.07	33.83	33.19	32.29	33.44	33.34
Long-term debt	19.36	18.77	17.93	18.80	17.70	19.67	18.69	17.96	17.17	16.27
Total liabilities	55.49	53.83	52.47	51.60	51.02	56.45	54.78	53.24	53.63	52.25
Stockholders' equity	44.51	46.17	47.53	48.40	48.98	43.55	45.22	46.76	46.37	47.75

Table 38.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	754,995	793,084	774,370	785,702	756,404	43,294	46,004	45,876	45,365	44,750
Depreciation, depletion, and amortization of property, plant, and equipment	19,447	19,434	19,389	20,238	19,677	806	852	866	1,143	887
All other operating costs and expenses	677,630	704,729	693,196	709,817	681,248	38,415	40,645	40,989	42,882	39,771
Income (loss) from operations	57,919	68,921	61,785	55,647	55,479	4,072	4,507	4,021	1,341	4,092
Interest expense	11,235	11,481	11,394	11,428	11,381	316	373	349	365	319
All other nonoperating income (expense)	39,351	37,352	28,978	(1,320)	39,559	(38)	(54)	(27)	74	73
Income (loss) before income taxes	86,034	94,792	79,369	42,899	83,656	3,717	4,080	3,645	1,049	3,846
Provision for current and deferred domestic income taxes	17,564	19,815	17,619	(11,814)	15,195	356	364	372	319	438
Income (loss) after income taxes	68,470	74,976	61,750	54,713	68,461	3,361	3,716	3,273	731	3,408
Cash dividends charged to retained earnings this quarter	19,951	19,157	22,182	29,542	25,353	1,834	1,936	1,573	1,736	1,745
Net income retained in business	48,519	55,819	39,568	25,171	43,108	1,527	1,781	1,700	(1,005)	1,664
Retained earnings at beginning of quarter	963,794	1,003,891	1,041,416	1,070,621	1,107,942	21,161	19,211	22,125	22,625	22,457
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(4,806)	(4,204)	(8,857)	(12,439)	(4,783)	(288)	(37)	(113)	(697)	(556)
Retained earnings at end of quarter	1,007,506	1,055,506	1,072,127	1,083,353	1,146,267	22,400	20,954	23,711	20,923	23,565
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.58	2.45	2.50	2.58	2.60	1.86	1.85	1.89	2.52	1.98
All other operating costs and expenses	89.75	88.86	89.52	90.34	90.06	88.73	88.35	89.35	94.53	88.87
Income (loss) from operations	7.67	8.69	7.98	7.08	7.33	9.41	9.80	8.77	2.96	9.14
Interest expense	1.49	1.45	1.47	1.45	1.50	0.73	0.81	0.76	0.80	0.71
All other nonoperating income (expense)	5.21	4.71	3.74	(0.17)	5.23	(0.09)	(0.12)	(0.06)	0.16	0.16
Income (loss) before income taxes	11.40	11.95	10.25	5.46	11.06	8.59	8.87	7.95	2.31	8.59
Provision for current and deferred domestic income taxes	2.33	2.50	2.28	(1.50)	2.01	0.82	0.79	0.81	0.70	0.98
Income (loss) after income taxes	9.07	9.45	7.97	6.96	9.05	7.76	8.08	7.13	1.61	7.62
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.21	20.80	17.11	9.35	17.60	44.34	47.77	40.68	11.91	41.40
After income taxes	15.29	16.45	13.31	11.93	14.40	40.09	43.51	36.53	8.29	36.68
Annual rate of profit on total assets:										
Before income taxes	8.66	9.42	7.77	4.18	7.98	19.81	21.41	18.76	5.42	19.55
After income taxes	6.89	7.45	6.05	5.33	6.53	17.91	19.50	16.85	3.77	17.32
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.49	1.50	1.49	1.50	1.52	2.29	2.22	2.23	2.16	2.21
Total cash, U.S. Government and other securities, to total current liabilities	0.36	0.36	0.36	0.39	0.39	0.58	0.57	0.57	0.56	0.57
Total stockholders' equity to total debt	2.20	2.20	2.21	2.15	2.19	1.42	1.44	1.51	1.43	1.57

Table 38.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
All Total Asset Sizes, and Total Assets Under \$5 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing All Total Asset Sizes					All Durable Manufacturing Total Assets Under \$5 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	172,531	173,743	174,882	189,075	191,570	11,711	12,316	12,375	12,416	12,565
Time deposits in the U.S., including negotiable certificates of deposit	22,636	20,910	19,706	22,674	26,235	902	908	974	860	863
Total cash on hand and in U.S. banks	195,167	194,654	194,588	211,749	217,805	12,613	13,224	13,348	13,276	13,428
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	121,455	124,413	127,171	134,304	124,165	981	982	913	877	985
Total cash, U.S. Government and other securities	316,622	319,066	321,759	346,053	341,970	13,594	14,206	14,262	14,153	14,414
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	361,948	367,245	364,071	347,352	361,018	19,867	20,209	20,304	18,789	19,508
Inventories	422,774	432,005	434,947	430,308	444,998	17,157	17,575	18,205	18,353	18,831
All other current assets	198,896	213,049	202,940	198,406	200,629	3,242	3,099	2,979	3,297	2,857
Total current assets	1,300,240	1,331,365	1,323,717	1,322,119	1,348,615	53,860	55,088	55,750	54,592	55,610
Property, plant, and equipment	1,201,565	1,218,225	1,230,517	1,255,241	1,272,529	72,507	73,630	76,256	78,826	78,290
Land and mineral rights	60,055	60,108	60,637	60,878	61,912	1,180	1,123	1,147	1,179	1,205
Less: Accumulated depreciation, depletion, and amortization	724,524	735,767	742,275	753,973	767,450	56,468	57,500	59,420	61,150	60,771
Net property, plant, and equipment	537,096	542,566	548,878	562,146	566,991	17,219	17,253	17,983	18,855	18,725
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,136,271	2,152,427	2,213,000	2,219,250	2,276,443	3,989	3,894	3,967	4,020	4,375
Total Assets	3,973,607	4,026,358	4,085,595	4,103,516	4,192,048	75,069	76,234	77,700	77,467	78,709
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	30,224	30,147	30,405	28,626	29,968	3,626	3,717	3,445	3,445	3,514
b. Other short-term loans, including commercial paper	29,911	30,735	32,060	27,064	32,366	982	1,168	1,168	1,571	1,053
Trade accounts and trade notes payable	277,234	280,868	274,934	271,779	275,095	10,040	10,555	10,664	10,487	10,469
Income taxes accrued, prior and current years, net of payments	19,354	17,687	18,089	17,824	19,621	339	443	482	286	246
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	17,908	19,670	18,873	19,961	20,018	1,781	1,968	2,073	2,200	2,245
b. Other long-term loans	44,503	48,084	48,461	50,294	47,910	1,209	1,514	1,821	2,090	2,198
All other current liabilities, including excise and sales taxes, and accrued expenses	453,891	459,701	467,414	465,863	462,112	5,555	5,489	5,386	5,240	5,393
Total current liabilities	873,027	886,893	890,236	881,412	887,090	23,533	24,854	25,038	25,319	25,118
Long-term debt, due in more than 1 year:										
a. Loans from banks	174,357	172,721	176,440	179,969	186,282	7,605	7,072	7,381	7,692	7,244
b. Other long-term loans	518,684	525,828	534,088	548,858	551,293	8,438	8,295	7,779	7,687	7,486
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	616,192	617,817	629,201	658,211	666,340	1,958	1,847	1,662	1,530	1,699
Total liabilities	2,182,260	2,203,259	2,229,965	2,268,450	2,291,005	41,534	42,069	41,859	42,228	41,547
Capital stock and other capital (less treasury stock)	783,841	767,593	783,503	751,713	754,777	11,135	13,211	12,129	14,317	13,598
Retained earnings	1,007,506	1,055,506	1,072,127	1,083,353	1,146,267	22,400	20,954	23,711	20,923	23,565
Stockholders' equity	1,791,347	1,823,099	1,855,630	1,835,066	1,901,043	33,535	34,165	35,841	35,239	37,163
Total Liabilities and Stockholders' Equity	3,973,607	4,026,358	4,085,595	4,103,516	4,192,048	75,069	76,234	77,700	77,467	78,709
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	427,213	444,472	433,481	440,708	461,524	30,327	30,234	30,712	29,273	30,493
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.97	7.92	7.88	8.43	8.16	18.11	18.63	18.35	18.27	18.31
Trade accounts and trade notes receivable	9.11	9.12	8.91	8.46	8.61	26.46	26.51	26.13	24.25	24.79
Inventories	10.64	10.73	10.65	10.49	10.62	22.86	23.05	23.43	23.69	23.92
Total current assets	32.72	33.07	32.40	32.22	32.17	71.75	72.26	71.75	70.47	70.65
Net property, plant, and equipment	13.52	13.48	13.43	13.70	13.53	22.94	22.63	23.14	24.34	23.79
Short-term debt, including current portion of long-term debt	3.08	3.19	3.18	3.07	3.11	10.12	10.97	10.95	12.01	11.45
Total current liabilities	21.97	22.03	21.79	21.48	21.16	31.35	32.60	32.22	32.68	31.91
Long-term debt	17.44	17.35	17.39	17.76	17.59	21.37	20.16	19.51	19.85	18.71
Total liabilities	54.92	54.72	54.58	55.28	54.65	55.33	55.18	53.87	54.51	52.78
Stockholders' equity	45.08	45.28	45.42	44.72	45.35	44.67	44.82	46.13	45.49	47.22

Table 39.0 -- Income Statement For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	20,623	22,379	20,624	20,917	20,484	30,394	32,413	31,949	30,853	29,957
Depreciation, depletion, and amortization of property, plant, and equipment	371	415	402	451	417	674	671	680	720	633
All other operating costs and expenses	18,615	19,904	18,647	19,543	18,285	27,501	28,807	28,674	28,460	27,010
Income (loss) from operations	1,637	2,061	1,576	923	1,782	2,219	2,934	2,595	1,674	2,315
Interest expense	135	147	148	166	158	249	260	236	259	227
All other nonoperating income (expense)	54	17	79	26	52	(44)	(71)	(109)	1	(1)
Income (loss) before income taxes	1,556	1,931	1,507	783	1,675	1,926	2,604	2,249	1,416	2,087
Provision for current and deferred domestic income taxes	170	216	153	151	152	320	349	337	235	266
Income (loss) after income taxes	1,385	1,715	1,354	632	1,523	1,606	2,255	1,912	1,181	1,821
Cash dividends charged to retained earnings this quarter	645	1,111	562	1,091	837	1,056	943	777	1,094	1,347
Net income retained in business	741	604	792	(459)	686	550	1,312	1,135	87	474
Retained earnings at beginning of quarter	14,680	15,330	13,113	15,755	15,657	14,199	17,370	17,790	18,385	20,168
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(120)	(145)	(221)	173	(264)	(64)	(26)	(287)	(82)	(95)
Retained earnings at end of quarter	15,301	15,789	13,684	15,469	16,079	14,684	18,655	18,639	18,389	20,547
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.80	1.85	1.95	2.16	2.03	2.22	2.07	2.13	2.33	2.11
All other operating costs and expenses	90.26	88.94	90.41	93.43	89.27	90.48	88.88	89.75	92.24	90.16
Income (loss) from operations	7.94	9.21	7.64	4.41	8.70	7.30	9.05	8.12	5.43	7.73
Interest expense	0.66	0.66	0.72	0.79	0.77	0.82	0.80	0.74	0.84	0.76
All other nonoperating income (expense)	0.26	0.08	0.39	0.13	0.25	(0.14)	(0.22)	(0.34)	0.00	0.00
Income (loss) before income taxes	7.54	8.63	7.31	3.74	8.18	6.34	8.03	7.04	4.59	6.97
Provision for current and deferred domestic income taxes	0.83	0.97	0.74	0.72	0.74	1.05	1.08	1.06	0.76	0.89
Income (loss) after income taxes	6.72	7.66	6.57	3.02	7.44	5.29	6.96	5.98	3.83	6.08
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	29.56	34.28	26.39	13.23	30.06	21.41	27.41	22.88	15.81	22.45
After income taxes	26.32	30.44	23.71	10.67	27.34	17.85	23.73	19.45	13.19	19.59
Annual rate of profit on total assets:										
Before income taxes	14.98	17.83	13.97	7.28	15.44	10.59	14.09	12.07	7.77	11.48
After income taxes	13.34	15.83	12.55	5.87	14.04	8.83	12.20	10.26	6.48	10.01
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	2.40	2.44	2.51	2.50	2.26	2.16	2.24	2.28	2.16	2.17
Total cash, U.S. Government and other securities, to total current liabilities	0.52	0.55	0.56	0.57	0.47	0.43	0.45	0.46	0.45	0.43
Total stockholders' equity to total debt	1.87	2.03	2.09	2.29	2.00	1.93	2.09	2.24	1.88	2.15

Table 39.1 -- Balance Sheet For Corporations in NAICS Durable Manufacturing Subsectors,
Total Assets \$5 Million to Less Than \$10 Million, and Total Assets \$10 Million to Less Than \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Durable Manufacturing Total Assets \$5 Million to less than \$10 Million					All Durable Manufacturing Total Assets \$10 Million to less than \$25 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	5,044	5,401	5,514	5,509	5,087	7,956	8,257	8,345	8,224	8,039
Time deposits in the U.S., including negotiable certificates of deposit	766	693	565	633	700	888	1,021	970	817	574
Total cash on hand and in U.S. banks	5,810	6,094	6,078	6,142	5,786	8,845	9,278	9,314	9,041	8,614
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	683	902	772	697	565	944	959	1,048	1,091	1,224
Total cash, U.S. Government and other securities	6,493	6,996	6,851	6,839	6,352	9,789	10,237	10,362	10,132	9,837
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,788	11,135	11,129	10,405	10,842	16,674	17,275	17,478	16,057	16,853
Inventories	10,887	11,166	10,919	11,122	11,582	19,598	20,114	20,297	19,776	20,159
All other current assets	1,561	1,603	1,611	1,708	1,667	3,163	3,170	2,799	2,814	3,084
Total current assets	29,730	30,900	30,510	30,074	30,442	49,224	50,797	50,937	48,780	49,934
Property, plant, and equipment	29,694	31,223	30,280	31,191	31,194	45,890	45,702	46,819	46,279	45,789
Land and mineral rights	490	516	543	565	548	1,022	1,012	1,079	1,025	1,027
Less: Accumulated depreciation, depletion, and amortization	20,927	21,975	20,977	21,544	21,744	30,836	30,679	31,305	30,395	30,460
Net property, plant, and equipment	9,258	9,764	9,846	10,212	9,998	16,076	16,035	16,593	16,909	16,357
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,562	2,661	2,804	2,749	2,948	7,441	7,071	7,013	7,195	6,454
Total Assets	41,550	43,325	43,159	43,035	43,389	72,741	73,903	74,543	72,884	72,744
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,886	1,906	2,137	2,073	2,174	3,637	3,861	3,851	4,039	4,192
b. Other short-term loans, including commercial paper	515	341	168	488	716	707	739	653	567	602
Trade accounts and trade notes payable	5,466	5,501	5,231	4,669	5,393	9,344	9,203	8,800	8,451	8,917
Income taxes accrued, prior and current years, net of payments	128	121	77	142	209	222	327	361	288	293
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,006	884	904	1,007	1,201	1,532	1,501	1,522	1,473	1,546
b. Other long-term loans	575	691	552	416	261	1,017	774	697	713	699
All other current liabilities, including excise and sales taxes, and accrued expenses	2,838	3,222	3,071	3,225	3,500	6,321	6,251	6,437	7,103	6,761
Total current liabilities	12,413	12,667	12,139	12,019	13,453	22,780	22,655	22,321	22,633	23,012
Long-term debt, due in more than 1 year:										
a. Loans from banks	3,605	3,903	4,060	4,106	3,943	6,166	5,935	5,601	5,901	5,741
b. Other long-term loans	3,687	3,400	3,088	2,267	2,874	5,626	5,379	5,218	6,317	4,524
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	790	818	1,031	960	830	2,170	1,936	2,079	2,227	2,283
Total liabilities	20,494	20,788	20,319	19,352	21,099	36,742	35,905	35,219	37,078	35,561
Capital stock and other capital (less treasury stock)	5,754	6,748	9,157	8,214	6,210	21,315	19,343	20,686	17,417	16,637
Retained earnings	15,301	15,789	13,684	15,469	16,079	14,684	18,655	18,639	18,389	20,547
Stockholders' equity	21,055	22,537	22,841	23,683	22,289	35,999	37,999	39,325	35,806	37,184
Total Liabilities and Stockholders' Equity	41,550	43,325	43,159	43,035	43,389	72,741	73,903	74,543	72,884	72,744
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	17,317	18,232	18,370	18,055	16,990	26,444	28,141	28,616	26,146	26,922
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	15.63	16.15	15.87	15.89	14.64	13.46	13.85	13.90	13.90	13.52
Trade accounts and trade notes receivable	25.96	25.70	25.79	24.18	24.99	22.92	23.38	23.45	22.03	23.17
Inventories	26.20	25.77	25.30	25.84	26.69	26.94	27.22	27.23	27.13	27.71
Total current assets	71.55	71.32	70.69	69.88	70.16	67.67	68.73	68.33	66.93	68.64
Net property, plant, and equipment	22.28	22.54	22.81	23.73	23.04	22.10	21.70	22.26	23.20	22.49
Short-term debt, including current portion of long-term debt	9.58	8.82	8.71	9.26	10.03	9.48	9.30	9.02	9.32	9.68
Total current liabilities	29.87	29.24	28.13	27.93	31.00	31.32	30.66	29.94	31.05	31.63
Long-term debt	17.55	16.86	16.56	14.81	15.71	16.21	15.31	14.51	16.76	14.11
Total liabilities	49.33	47.98	47.08	44.97	48.63	50.51	48.58	47.25	50.87	48.88
Stockholders' equity	50.67	52.02	52.92	55.03	51.37	49.49	51.42	52.75	49.13	51.12

Table 40.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food				
	Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	144,959	143,719	148,604	158,684	146,858
Depreciation, depletion, and amortization of property, plant, and equipment	2,590	2,638	2,678	2,850	2,790
All other operating costs and expenses	132,029	131,228	134,751	145,351	134,026
Income (loss) from operations	10,340	9,852	11,175	10,483	10,042
Interest expense	2,444	2,570	2,435	2,486	2,289
Dividend income	27	39	34	118	28
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1,007)	(1,073)	(1,151)	(1,083)	(1,239)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(880)	(8)	(848)	(299)	313
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,824	1,573	2,420	2,217	1,948
Income (loss) before income taxes	7,860	7,814	9,195	8,950	8,803
Provision for current and deferred domestic income taxes:					
a. Federal	1,498	1,509	1,767	1,770	1,449
b. Other	278	234	247	147	130
Income (loss) after income taxes	6,084	6,072	7,182	7,033	7,224
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,084	6,072	7,182	7,033	7,224
Cash dividends charged to retained earnings in this quarter	2,383	2,551	2,124	2,227	2,262
Net income retained in business	3,702	3,521	5,058	4,806	4,962
Retained earnings at beginning of quarter	163,627	166,045	168,046	171,144	175,798
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(367)	(493)	(555)	(352)	(8,103)
Retained earnings at end of quarter	166,961	169,073	172,549	175,598	172,657
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.79	1.84	1.80	1.80	1.90
All other operating costs and expenses	91.08	91.31	90.68	91.60	91.26
Income (loss) from operations	7.13	6.86	7.52	6.61	6.84
Interest expense	1.69	1.79	1.64	1.57	1.56
Dividend income	0.02	0.03	0.02	0.07	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.69)	(0.75)	(0.77)	(0.68)	(0.84)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.61)	(0.01)	(0.57)	(0.19)	0.21
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.26	1.09	1.63	1.40	1.33
Income (loss) before income taxes	5.42	5.44	6.19	5.64	5.99
Provision for current and deferred domestic income taxes	1.23	1.21	1.36	1.21	1.08
Income (loss) after income taxes	4.20	4.22	4.83	4.43	4.92
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.08	15.02	17.41	16.41	15.83
After income taxes	11.67	11.67	13.60	12.90	12.99
Annual rate of profit on total assets:					
Before income taxes	5.93	5.81	6.72	6.50	6.42
After income taxes	4.59	4.52	5.25	5.11	5.27

Table 40.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 311,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Food Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	10,331	12,204	12,960	14,245	13,731
Time deposits in the U.S., including negotiable certificates of deposit	946	3,876	3,916	4,023	1,886
Cash and deposits outside the U.S.	207	239	549	516	453
Total cash on hand and in banks	11,485	16,318	17,426	18,783	16,070
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	71	168	76	22	22
b. Other, due in 1 year or less	699	609	572	565	759
Commercial and finance company paper of U.S. issuers	232	249	209	239	170
State and local government securities, due in 1 year or less	146	153	153	154	150
Foreign securities, due in 1 year or less	2	6	2	5	12
Other short-term financial investments	938	1,027	1,250	1,095	1,687
Total cash, U.S. Government and other securities	13,572	18,531	19,688	20,864	18,869
Trade receivables from the U.S. Government	90	81	90	102	98
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	42,338	43,456	44,800	47,719	48,559
Total receivables	42,428	43,537	44,890	47,821	48,657
Inventories	61,885	59,577	64,713	66,102	63,916
All other current assets	23,835	24,249	24,861	25,871	24,791
Total current assets	141,720	145,895	154,153	160,657	156,234
Property, plant, and equipment	192,523	195,773	199,753	206,794	206,005
Land and mineral rights	5,385	5,474	5,507	5,531	5,489
Less: Accumulated depreciation, depletion, and amortization	104,613	106,381	109,297	114,383	114,590
Net property, plant, and equipment	93,294	94,866	95,963	97,941	96,905
U.S. Treasury and Federal agency securities, due in more than 1 year	13	19	19	19	17
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	295,422	297,004	297,405	292,429	295,126
Total Assets	530,450	537,784	547,539	551,046	548,281
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	6,866	7,266	7,823	7,054	7,422
b. Commercial paper	14,036	11,326	10,439	12,540	11,029
c. Other short-term loans	1,117	1,014	2,913	1,520	1,516
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	35,421	35,684	37,886	39,817	37,738
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,491	1,335	1,407	891	1,266
b. Other	660	718	444	488	550
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,353	2,532	3,087	3,522	3,404
b. Bonds and debentures	5,469	5,477	6,416	8,169	8,192
c. Other long-term loans	6,019	6,194	6,529	4,081	3,326
All other current liabilities, including excise and sales taxes, and accrued expenses	36,897	38,038	40,911	37,821	33,921
Total current liabilities	111,330	109,583	117,855	115,904	108,364
Long-term debt, due in more than 1 year:					
a. Loans from banks	40,009	41,633	40,463	40,769	38,768
b. Bonds and debentures	52,665	59,032	58,439	59,371	63,093
c. Other long-term loans	57,936	58,050	57,540	55,903	54,811
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	59,994	61,407	62,025	60,955	60,829
Total liabilities	321,934	329,705	336,322	332,902	325,865
Capital stock and other capital	94,763	96,500	96,510	101,599	100,571
Retained earnings	166,961	169,073	172,549	175,598	172,657
Cumulative foreign currency translation adjustment	99	(767)	(997)	(552)	(486)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,880)	(17,109)	(16,834)	(18,448)	(19,117)
Less: Treasury stock at cost	39,427	39,619	40,011	40,053	31,209
Stockholders' equity	208,516	208,079	211,217	218,144	222,416
Total Liabilities and Stockholders' Equity	530,450	537,784	547,539	551,046	548,281
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	30,390	36,311	36,298	44,754	47,869

Table 41.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	38,670	43,784	43,537	42,883	40,200
Depreciation, depletion, and amortization of property, plant, and equipment	1,186	1,190	1,184	1,336	1,226
All other operating costs and expenses	30,099	33,478	32,763	33,858	31,629
Income (loss) from operations	7,384	9,116	9,589	7,689	7,345
Interest expense	1,636	1,683	1,602	1,423	1,521
Dividend income	126	18	30	9	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	634	(320)	737	(449)	223
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(56)	37	(1,022)	(290)	145
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,741	4,538	4,894	3,444	3,596
Income (loss) before income taxes	10,194	11,706	12,626	8,979	9,791
Provision for current and deferred domestic income taxes:					
a. Federal	2,534	2,613	2,393	1,495	1,892
b. Other	11	327	387	357	274
Income (loss) after income taxes	7,649	8,765	9,847	7,127	7,625
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	7,649	8,765	9,847	7,127	7,625
Cash dividends charged to retained earnings in this quarter	3,829	3,667	3,893	4,024	5,408
Net income retained in business	3,821	5,099	5,954	3,103	2,217
Retained earnings at beginning of quarter	131,831	134,424	139,517	146,694	149,902
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2)	(74)	(313)	251	(4,207)
Retained earnings at end of quarter	135,650	139,449	145,158	150,049	147,912
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.07	2.72	2.72	3.11	3.05
All other operating costs and expenses	77.84	76.46	75.25	78.96	78.68
Income (loss) from operations	19.10	20.82	22.03	17.93	18.27
Interest expense	4.23	3.84	3.68	3.32	3.78
Dividend income	0.33	0.04	0.07	0.02	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.64	(0.73)	1.69	(1.05)	0.55
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.14)	0.08	(2.35)	(0.68)	0.36
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.67	10.37	11.24	8.03	8.94
Income (loss) before income taxes	26.36	26.74	29.00	20.94	24.36
Provision for current and deferred domestic income taxes	6.58	6.72	6.38	4.32	5.39
Income (loss) after income taxes	19.78	20.02	22.62	16.62	18.97
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	27.03	31.53	32.81	23.18	25.17
After income taxes	20.28	23.61	25.58	18.40	19.60
Annual rate of profit on total assets:					
Before income taxes	11.63	13.51	14.20	9.86	10.74
After income taxes	8.73	10.12	11.07	7.83	8.37

Table 41.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Beverage and Tobacco Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	8,812	8,229	10,764	9,949	11,184
Time deposits in the U.S., including negotiable certificates of deposit	5,730	1,841	2,379	4,707	6,094
Cash and deposits outside the U.S.	12	11	3	3	379
Total cash on hand and in banks	14,554	10,081	13,146	14,659	17,656
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	140
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	2	2	3	21	7
State and local government securities, due in 1 year or less	109	109	110	110	112
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,631	1,182	1,217	1,768	966
Total cash, U.S. Government and other securities	16,296	11,374	14,475	16,558	18,881
Trade receivables from the U.S. Government	2	2	2	4	2
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	10,327	11,195	11,433	10,797	10,741
Total receivables	10,329	11,197	11,436	10,801	10,744
Inventories	16,597	16,797	17,483	18,036	18,327
All other current assets	15,959	15,355	15,658	15,503	15,563
Total current assets	59,181	54,722	59,052	60,898	63,515
Property, plant, and equipment	71,187	72,016	73,237	77,235	77,286
Land and mineral rights	3,654	3,682	3,737	3,781	3,836
Less: Accumulated depreciation, depletion, and amortization	34,022	34,799	35,485	37,215	38,009
Net property, plant, and equipment	40,819	40,899	41,490	43,801	43,113
U.S. Treasury and Federal agency securities, due in more than 1 year	0	3	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	250,534	250,966	255,247	259,530	257,936
Total Assets	350,534	346,589	355,789	364,230	364,564
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	538	598	510	487	450
b. Commercial paper	12,566	15,073	15,301	16,289	16,212
c. Other short-term loans	1,301	3,467	1,084	1,262	1,734
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	7,282	7,442	7,724	8,337	7,638
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,878	1,772	1,358	998	1,703
b. Other	325	185	147	(303)	(389)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	766	509	494	1,085	1,262
b. Bonds and debentures	5,828	5,491	4,556	5,461	7,684
c. Other long-term loans	2,833	1,098	1,349	849	3,452
All other current liabilities, including excise and sales taxes, and accrued expenses	27,847	22,750	24,323	24,901	24,540
Total current liabilities	61,164	58,386	56,846	59,365	64,287
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,873	4,202	4,620	4,390	4,339
b. Bonds and debentures	45,578	45,237	50,255	48,847	48,230
c. Other long-term loans	30,257	29,778	29,042	30,536	28,588
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	58,795	60,486	61,071	66,160	63,510
Total liabilities	199,667	198,089	201,833	209,297	208,953
Capital stock and other capital	114,557	114,558	114,571	113,793	112,982
Retained earnings	135,650	139,449	145,158	150,049	147,912
Cumulative foreign currency translation adjustment	(1,511)	(5,672)	(4,794)	(3,785)	(4,036)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(13,575)	(13,561)	(12,930)	(14,944)	(13,814)
Less: Treasury stock at cost	84,252	86,273	88,049	90,180	87,433
Stockholders' equity	150,867	148,500	153,956	154,933	155,611
Total Liabilities and Stockholders' Equity	350,534	346,589	355,789	364,230	364,564
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	(1,983)	(3,663)	2,206	1,533	(771)

Table 42.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	6,504	7,019	7,148	6,846	6,812
Depreciation, depletion, and amortization of property, plant, and equipment	169	172	195	187	196
All other operating costs and expenses	6,189	6,578	6,591	6,335	6,430
Income (loss) from operations	145	269	362	324	186
Interest expense	91	104	87	87	80
Dividend income	3	3	6	6	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	7	24	13	(1)	11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	52	(62)	(27)	(37)	(14)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	73	66	74	77	61
Income (loss) before income taxes	190	195	341	283	164
Provision for current and deferred domestic income taxes:					
a. Federal	35	20	62	45	49
b. Other	2	0	6	8	6
Income (loss) after income taxes	152	175	274	230	109
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	152	175	274	230	109
Cash dividends charged to retained earnings in this quarter	52	73	66	187	60
Net income retained in business	100	102	208	43	48
Retained earnings at beginning of quarter	5,796	5,572	5,803	6,304	6,418
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(9)	(53)	58	(18)	(23)
Retained earnings at end of quarter	5,888	5,621	6,069	6,328	6,444
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.60	2.45	2.73	2.74	2.88
All other operating costs and expenses	95.16	93.72	92.21	92.53	94.40
Income (loss) from operations	2.24	3.83	5.06	4.74	2.72
Interest expense	1.41	1.48	1.22	1.28	1.18
Dividend income	0.05	0.05	0.08	0.09	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.12	0.34	0.19	(0.02)	0.16
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.79	(0.89)	(0.37)	(0.54)	(0.21)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.12	0.94	1.04	1.13	0.89
Income (loss) before income taxes	2.91	2.78	4.78	4.13	2.40
Provision for current and deferred domestic income taxes	0.57	0.29	0.95	0.77	0.81
Income (loss) after income taxes	2.34	2.49	3.83	3.36	1.59
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	6.03	6.16	10.37	8.72	4.95
After income taxes	4.84	5.52	8.32	7.09	3.28
Annual rate of profit on total assets:					
Before income taxes	3.05	3.08	5.39	4.44	2.53
After income taxes	2.45	2.76	4.32	3.61	1.68

Table 42.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 313 and 314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Textile Mills and Textile Product Mills Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	436	570	684	739	675
Time deposits in the U.S., including negotiable certificates of deposit	11	17	4	3	2
Cash and deposits outside the U.S.	0	0	2	1	15
Total cash on hand and in banks	447	588	690	743	691
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	106	138	225	301	596
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	2	2	3	6	4
State and local government securities, due in 1 year or less	497	479	435	420	57
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	13	11	13	24	37
Total cash, U.S. Government and other securities	1,064	1,218	1,365	1,494	1,385
Trade receivables from the U.S. Government	13	13	9	19	14
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	3,468	3,563	3,510	3,166	3,314
Total receivables	3,481	3,576	3,519	3,185	3,328
Inventories	4,281	4,328	4,272	4,435	4,520
All other current assets	1,782	1,830	1,823	1,810	2,136
Total current assets	10,608	10,953	10,980	10,924	11,369
Property, plant, and equipment	16,283	17,050	17,224	17,650	18,038
Land and mineral rights	206	193	184	188	184
Less: Accumulated depreciation, depletion, and amortization	11,111	11,640	11,823	12,214	12,329
Net property, plant, and equipment	5,378	5,603	5,586	5,624	5,893
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,894	8,763	8,769	8,905	8,616
Total Assets	24,879	25,319	25,335	25,452	25,878
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	334	314	310	371	284
b. Commercial paper	1	1	1	2	2
c. Other short-term loans	126	224	210	316	249
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,648	2,880	2,817	2,873	3,102
Income taxes accrued, prior and current years, net of payments:					
a. Federal	8	31	7	11	(11)
b. Other	1	2	1	9	7
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	578	536	526	522	584
b. Bonds and debentures	3	3	3	9	8
c. Other long-term loans	97	37	44	49	38
All other current liabilities, including excise and sales taxes, and accrued expenses	1,593	1,559	1,740	1,651	1,636
Total current liabilities	5,388	5,586	5,658	5,813	5,899
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,695	3,901	3,494	3,460	3,477
b. Bonds and debentures	308	294	294	286	277
c. Other long-term loans	966	985	954	1,021	1,005
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,943	1,886	1,766	1,912	1,994
Total liabilities	12,300	12,653	12,167	12,492	12,652
Capital stock and other capital	7,574	8,004	8,058	7,367	7,641
Retained earnings	5,888	5,621	6,069	6,328	6,444
Cumulative foreign currency translation adjustment	67	(32)	(21)	(10)	(17)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(220)	(193)	(204)	26	(21)
Less: Treasury stock at cost	729	733	734	751	821
Stockholders' equity	12,580	12,666	13,168	12,960	13,226
Total Liabilities and Stockholders' Equity	24,879	25,319	25,335	25,452	25,878
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	5,220	5,367	5,322	5,111	5,469

Table 43.0 -- Income Statement For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	17,712	18,074	20,079	19,952	18,174
Depreciation, depletion, and amortization of property, plant, and equipment	384	382	377	395	388
All other operating costs and expenses	15,929	16,140	17,658	17,492	16,203
Income (loss) from operations	1,399	1,552	2,044	2,066	1,583
Interest expense	282	248	267	284	224
Dividend income	5	2	7	30	6
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	88	75	69	20	19
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(22)	(31)	(39)	(299)	340
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	748	770	1,007	681	879
Income (loss) before income taxes	1,936	2,119	2,821	2,214	2,604
Provision for current and deferred domestic income taxes:					
a. Federal	432	551	622	360	556
b. Other	55	70	71	25	59
Income (loss) after income taxes	1,449	1,498	2,128	1,829	1,989
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,449	1,498	2,128	1,829	1,989
Cash dividends charged to retained earnings in this quarter	478	489	463	620	604
Net income retained in business	972	1,009	1,665	1,209	1,385
Retained earnings at beginning of quarter	25,053	25,222	25,715	26,673	27,028
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(757)	(460)	(808)	(802)	(542)
Retained earnings at end of quarter	25,268	25,770	26,572	27,079	27,871
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.17	2.12	1.88	1.98	2.14
All other operating costs and expenses	89.93	89.30	87.94	87.67	89.15
Income (loss) from operations	7.90	8.59	10.18	10.35	8.71
Interest expense	1.59	1.37	1.33	1.42	1.23
Dividend income	0.03	0.01	0.03	0.15	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.50	0.41	0.34	0.10	0.11
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.13)	(0.17)	(0.20)	(1.50)	1.87
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	4.23	4.26	5.02	3.41	4.84
Income (loss) before income taxes	10.93	11.72	14.05	11.10	14.33
Provision for current and deferred domestic income taxes	2.75	3.44	3.45	1.93	3.39
Income (loss) after income taxes	8.18	8.29	10.60	9.17	10.94
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.55	24.45	31.71	24.29	27.62
After income taxes	16.89	17.28	23.92	20.07	21.09
Annual rate of profit on total assets:					
Before income taxes	11.54	12.66	16.38	12.87	15.05
After income taxes	8.64	8.95	12.36	10.63	11.49

Table 43.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsectors 315 and 316,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Apparel and Leather Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	3,287	3,448	3,026	3,982	4,260
Time deposits in the U.S., including negotiable certificates of deposit	40	35	22	188	22
Cash and deposits outside the U.S.	497	458	374	390	354
Total cash on hand and in banks	3,823	3,940	3,422	4,560	4,636
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	135	0	0	0	0
b. Other, due in 1 year or less	0	0	0	109	122
Commercial and finance company paper of U.S. issuers	83	102	98	53	52
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	142	211	197	222	216
Total cash, U.S. Government and other securities	4,183	4,253	3,718	4,944	5,026
Trade receivables from the U.S. Government	9	6	7	5	7
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	8,036	7,395	8,639	8,116	7,745
Total receivables	8,045	7,401	8,646	8,121	7,752
Inventories	11,542	11,841	12,196	11,912	12,163
All other current assets	2,549	2,441	2,803	2,676	2,738
Total current assets	26,319	25,936	27,362	27,653	27,680
Property, plant, and equipment	17,994	18,160	18,928	19,023	19,094
Land and mineral rights	505	519	544	542	541
Less: Accumulated depreciation, depletion, and amortization	11,355	11,533	11,964	11,987	12,055
Net property, plant, and equipment	7,143	7,147	7,508	7,579	7,579
U.S. Treasury and Federal agency securities, due in more than 1 year	12	13	13	14	14
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	33,633	33,834	34,012	33,567	33,969
Total Assets	67,108	66,930	68,895	68,812	69,242
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	581	607	411	378	387
b. Commercial paper	683	685	744	17	186
c. Other short-term loans	191	112	164	238	234
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	4,032	4,277	4,582	4,814	4,341
Income taxes accrued, prior and current years, net of payments:					
a. Federal	422	490	670	134	235
b. Other	(475)	(438)	(385)	(30)	(35)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	134	53	70	346	391
b. Bonds and debentures	290	257	433	422	412
c. Other long-term loans	208	195	184	243	55
All other current liabilities, including excise and sales taxes, and accrued expenses	5,212	4,950	5,441	5,254	4,663
Total current liabilities	11,278	11,188	12,313	11,817	10,871
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,391	2,035	2,114	2,106	2,410
b. Bonds and debentures	8,705	8,482	8,193	7,924	7,874
c. Other long-term loans	2,398	2,516	2,726	2,473	2,339
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	8,001	8,045	7,967	8,028	8,028
Total liabilities	32,773	32,266	33,314	32,348	31,521
Capital stock and other capital	17,351	17,703	18,141	18,687	18,838
Retained earnings	25,268	25,770	26,572	27,079	27,871
Cumulative foreign currency translation adjustment	261	28	(51)	65	175
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,720)	(1,732)	(1,756)	(1,899)	(1,781)
Less: Treasury stock at cost	6,825	7,106	7,325	7,469	7,383
Stockholders' equity	34,335	34,664	35,581	36,464	37,721
Total Liabilities and Stockholders' Equity	67,108	66,930	68,895	68,812	69,242
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	15,041	14,749	15,049	15,836	16,808

Table 44.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	28,256	28,726	29,102	28,622	27,866
Depreciation, depletion, and amortization of property, plant, and equipment	1,358	1,342	1,323	1,306	1,272
All other operating costs and expenses	25,052	25,512	25,355	25,637	24,979
Income (loss) from operations	1,846	1,873	2,425	1,679	1,615
Interest expense	845	778	782	661	700
Dividend income	97	81	29	27	129
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	12	158	200	98	144
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(51)	15	(153)	(78)	(105)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	399	190	342	468	582
Income (loss) before income taxes	1,459	1,539	2,060	1,533	1,667
Provision for current and deferred domestic income taxes:					
a. Federal	491	303	403	307	(158)
b. Other	24	68	129	71	38
Income (loss) after income taxes	943	1,168	1,527	1,155	1,787
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	943	1,168	1,527	1,155	1,787
Cash dividends charged to retained earnings in this quarter	513	531	447	851	509
Net income retained in business	430	636	1,081	304	1,278
Retained earnings at beginning of quarter	19,616	19,501	20,512	22,410	22,359
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	9	133	(98)	(270)	(70)
Retained earnings at end of quarter	20,055	20,271	21,494	22,444	23,568
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.81	4.67	4.55	4.56	4.56
All other operating costs and expenses	88.66	88.81	87.12	89.57	89.64
Income (loss) from operations	6.53	6.52	8.33	5.87	5.80
Interest expense	2.99	2.71	2.69	2.31	2.51
Dividend income	0.34	0.28	0.10	0.10	0.46
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.04	0.55	0.69	0.34	0.52
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.18)	0.05	(0.52)	(0.27)	(0.38)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.41	0.66	1.17	1.63	2.09
Income (loss) before income taxes	5.16	5.36	7.08	5.36	5.98
Provision for current and deferred domestic income taxes	1.83	1.29	1.83	1.32	(0.43)
Income (loss) after income taxes	3.34	4.06	5.25	4.04	6.41
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.25	13.98	18.45	13.98	14.79
After income taxes	8.57	10.60	13.68	10.53	15.86
Annual rate of profit on total assets:					
Before income taxes	4.29	4.51	5.99	4.58	4.97
After income taxes	2.77	3.42	4.44	3.45	5.33

Table 44.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 322,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Paper Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	2,282	2,691	2,364	2,536	2,121
Time deposits in the U.S., including negotiable certificates of deposit	659	612	752	724	559
Cash and deposits outside the U.S.	13	12	12	7	7
Total cash on hand and in banks	2,954	3,314	3,128	3,267	2,688
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	0	0	25	24	26
State and local government securities, due in 1 year or less	5	4	3	2	3
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	641	846	1,034	778	551
Total cash, U.S. Government and other securities	3,600	4,165	4,190	4,071	3,268
Trade receivables from the U.S. Government	15	16	8	8	11
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,535	12,666	13,220	12,434	12,437
Total receivables	12,550	12,683	13,229	12,442	12,448
Inventories	11,702	11,855	11,594	11,480	11,945
All other current assets	4,560	4,810	5,920	5,962	6,223
Total current assets	32,412	33,513	34,933	33,955	33,883
Property, plant, and equipment	107,713	108,519	107,798	106,937	107,644
Land and mineral rights	3,323	3,300	3,310	3,428	3,381
Less: Accumulated depreciation, depletion, and amortization	60,535	61,192	61,169	61,084	62,166
Net property, plant, and equipment	50,501	50,626	49,939	49,281	48,860
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	53,071	52,410	52,785	50,591	51,340
Total Assets	135,985	136,549	137,657	133,827	134,083
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	589	948	1,005	945	1,063
b. Commercial paper	191	254	253	253	400
c. Other short-term loans	778	773	782	800	624
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	8,871	9,539	9,788	8,946	9,756
Income taxes accrued, prior and current years, net of payments:					
a. Federal	363	469	463	337	350
b. Other	60	59	65	50	39
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,065	1,331	1,388	1,816	2,227
b. Bonds and debentures	602	331	185	220	114
c. Other long-term loans	306	310	122	122	103
All other current liabilities, including excise and sales taxes, and accrued expenses	8,287	8,553	9,094	8,967	8,518
Total current liabilities	22,111	22,568	23,144	22,456	23,196
Long-term debt, due in more than 1 year:					
a. Loans from banks	19,112	18,603	17,835	18,017	16,326
b. Bonds and debentures	13,766	14,290	14,224	11,050	11,754
c. Other long-term loans	14,508	14,841	14,721	14,408	15,079
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	22,461	22,197	23,078	24,039	22,652
Total liabilities	91,959	92,500	93,003	89,970	89,006
Capital stock and other capital	33,477	34,240	33,826	32,694	33,160
Retained earnings	20,055	20,271	21,494	22,444	23,568
Cumulative foreign currency translation adjustment	(124)	(873)	(1,007)	(748)	(954)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,912)	(5,025)	(4,883)	(5,844)	(5,662)
Less: Treasury stock at cost	4,470	4,564	4,777	4,687	5,034
Stockholders' equity	44,026	44,049	44,654	43,857	45,077
Total Liabilities and Stockholders' Equity	135,985	136,549	137,657	133,827	134,083
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,301	10,945	11,789	11,499	10,688

Table 45.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	8,075	8,591	8,315	8,351	7,368
Depreciation, depletion, and amortization of property, plant, and equipment	386	393	387	373	362
All other operating costs and expenses	7,172	7,498	7,329	7,424	6,469
Income (loss) from operations	516	699	599	554	538
Interest expense	328	339	346	333	322
Dividend income	1	38	3	1	32
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(4)	30	35	16	43
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(188)	(99)	(30)	(989)	(189)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	163	94	197	111	160
Income (loss) before income taxes	160	422	458	(640)	261
Provision for current and deferred domestic income taxes:					
a. Federal	14	(76)	1	138	52
b. Other	8	13	4	1	7
Income (loss) after income taxes	139	484	453	(779)	202
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	139	484	453	(779)	202
Cash dividends charged to retained earnings in this quarter	210	267	142	323	230
Net income retained in business	(71)	217	312	(1,102)	(28)
Retained earnings at beginning of quarter	682	710	436	267	(639)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(129)	(13)	(2)	(504)	(8)
Retained earnings at end of quarter	482	914	746	(1,339)	(675)
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.78	4.58	4.66	4.47	4.91
All other operating costs and expenses	88.82	87.28	88.14	88.90	87.79
Income (loss) from operations	6.39	8.14	7.20	6.63	7.30
Interest expense	4.06	3.95	4.16	3.98	4.37
Dividend income	0.01	0.44	0.04	0.01	0.43
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.05)	0.34	0.43	0.19	0.58
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2.32)	(1.16)	(0.37)	(11.84)	(2.56)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.01	1.09	2.36	1.33	2.17
Income (loss) before income taxes	1.98	4.91	5.51	(7.66)	3.55
Provision for current and deferred domestic income taxes	0.26	(0.73)	0.06	1.67	0.80
Income (loss) after income taxes	1.72	5.64	5.45	(9.33)	2.75
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	8.72	20.21	21.67	(40.70)	19.20
After income taxes	7.56	23.21	21.44	(49.57)	14.87
Annual rate of profit on total assets:					
Before income taxes	1.77	4.53	4.88	(7.21)	3.02
After income taxes	1.53	5.20	4.83	(8.78)	2.34

Table 45.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 323,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Printing and Related Support Activities Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	1,167	1,348	1,601	1,514	1,347
Time deposits in the U.S., including negotiable certificates of deposit	7	76	73	71	87
Cash and deposits outside the U.S.	29	42	55	30	13
Total cash on hand and in banks	1,204	1,466	1,729	1,616	1,447
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	129	89	3	3	6
State and local government securities, due in 1 year or less	45	80	28	27	23
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	241	249	233	209	173
Total cash, U.S. Government and other securities	1,618	1,884	1,993	1,854	1,648
Trade receivables from the U.S. Government	5	5	6	5	5
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,645	4,970	4,921	4,658	4,679
Total receivables	4,650	4,975	4,927	4,663	4,684
Inventories	2,211	2,334	2,280	2,193	2,292
All other current assets	1,306	1,431	1,255	1,339	1,165
Total current assets	9,785	10,624	10,454	10,049	9,789
Property, plant, and equipment	21,803	22,465	22,280	21,476	21,525
Land and mineral rights	419	442	433	424	508
Less: Accumulated depreciation, depletion, and amortization	14,254	14,619	14,601	14,047	14,257
Net property, plant, and equipment	7,968	8,289	8,112	7,853	7,776
U.S. Treasury and Federal agency securities, due in more than 1 year	4	4	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	18,508	18,367	18,966	17,603	17,022
Total Assets	36,265	37,283	37,531	35,504	34,588
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	127	254	330	192	185
b. Commercial paper	1	1	1	1	1
c. Other short-term loans	25	22	21	33	49
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,078	2,291	2,404	2,600	2,618
Income taxes accrued, prior and current years, net of payments:					
a. Federal	91	73	100	114	93
b. Other	3	2	3	4	8
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	516	1,100	1,116	839	316
b. Bonds and debentures	69	69	67	13	21
c. Other long-term loans	388	283	112	189	138
All other current liabilities, including excise and sales taxes, and accrued expenses	3,571	3,290	3,425	3,525	3,270
Total current liabilities	6,869	7,384	7,578	7,510	6,700
Long-term debt, due in more than 1 year:					
a. Loans from banks	6,267	6,204	6,069	5,734	6,006
b. Bonds and debentures	7,634	7,678	7,679	7,482	7,906
c. Other long-term loans	3,618	3,505	3,735	4,067	4,184
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,528	4,165	4,010	4,424	4,348
Total liabilities	28,915	28,936	29,071	29,217	29,144
Capital stock and other capital	11,536	12,579	12,580	12,741	11,478
Retained earnings	482	914	746	(1,339)	(675)
Cumulative foreign currency translation adjustment	216	45	159	210	(57)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,471)	(2,759)	(2,695)	(3,004)	(3,018)
Less: Treasury stock at cost	2,413	2,432	2,330	2,322	2,285
Stockholders' equity	7,350	8,347	8,460	6,287	5,444
Total Liabilities and Stockholders' Equity	36,265	37,283	37,531	35,504	34,588
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,916	3,240	2,876	2,539	3,090

Table 46.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	351,915	343,329	339,553	339,421	337,950
Depreciation, depletion, and amortization of property, plant, and equipment	7,638	6,556	7,291	7,546	7,059
All other operating costs and expenses	332,818	324,617	318,247	320,928	318,075
Income (loss) from operations	11,459	12,156	14,015	10,946	12,816
Interest expense	1,915	1,753	1,789	1,696	1,495
Dividend income	34	32	44	39	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	391	876	195	678	669
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	16	4,842	(95)	460	(81)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	18,685	17,263	15,345	17,395	17,627
Income (loss) before income taxes	28,670	33,415	27,714	27,822	29,561
Provision for current and deferred domestic income taxes:					
a. Federal	4,016	3,295	3,931	4,676	3,700
b. Other	597	662	825	636	583
Income (loss) after income taxes	24,056	29,458	22,958	22,509	25,277
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	24,056	29,458	22,958	22,509	25,277
Cash dividends charged to retained earnings in this quarter	5,358	5,094	6,017	6,858	5,826
Net income retained in business	18,699	24,364	16,941	15,651	19,451
Retained earnings at beginning of quarter	624,989	592,036	615,799	633,100	648,981
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(56)	2	13	(45)	(7)
Retained earnings at end of quarter	643,632	616,402	632,752	648,707	668,425
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.17	1.91	2.15	2.22	2.09
All other operating costs and expenses	94.57	94.55	93.73	94.55	94.12
Income (loss) from operations	3.26	3.54	4.13	3.22	3.79
Interest expense	0.54	0.51	0.53	0.50	0.44
Dividend income	0.01	0.01	0.01	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.11	0.26	0.06	0.20	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.00	1.41	(0.03)	0.14	(0.02)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.31	5.03	4.52	5.12	5.22
Income (loss) before income taxes	8.15	9.73	8.16	8.20	8.75
Provision for current and deferred domestic income taxes	1.31	1.15	1.40	1.57	1.27
Income (loss) after income taxes	6.84	8.58	6.76	6.63	7.48
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.65	26.89	21.66	21.53	21.99
After income taxes	18.17	23.71	17.95	17.42	18.80
Annual rate of profit on total assets:					
Before income taxes	10.93	13.76	11.23	11.15	11.65
After income taxes	9.17	12.13	9.30	9.02	9.97

Table 46.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 324,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Petroleum and Coal Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,460	13,116	17,212	15,699	17,412
Time deposits in the U.S., including negotiable certificates of deposit	6,425	5,536	7,519	9,445	7,300
Cash and deposits outside the U.S.	60	202	713	444	385
Total cash on hand and in banks	19,945	18,854	25,444	25,588	25,097
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	160	53	110	181	203
Commercial and finance company paper of U.S. issuers	127	2	2	47	29
State and local government securities, due in 1 year or less	258	262	72	326	208
Foreign securities, due in 1 year or less	250	210	100	254	118
Other short-term financial investments	14,048	16,477	12,554	10,937	3,051
Total cash, U.S. Government and other securities	34,787	35,858	38,282	37,333	28,707
Trade receivables from the U.S. Government	230	167	141	131	365
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	81,830	74,553	78,414	75,313	81,586
Total receivables	82,060	74,720	78,555	75,444	81,951
Inventories	46,468	43,743	47,670	43,459	48,931
All other current assets	46,220	38,417	38,876	39,466	39,586
Total current assets	209,536	192,738	203,383	195,702	199,175
Property, plant, and equipment	570,056	523,949	536,433	541,920	546,920
Land and mineral rights	71,876	72,061	71,320	72,481	72,127
Less: Accumulated depreciation, depletion, and amortization	274,474	257,078	263,928	263,378	262,774
Net property, plant, and equipment	367,459	338,933	343,825	351,023	356,274
U.S. Treasury and Federal agency securities, due in more than 1 year	145	174	129	60	96
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	472,357	439,217	439,728	450,922	459,005
Total Assets	1,049,497	971,061	987,065	997,707	1,014,550
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	181	434	400	413	252
b. Commercial paper	5,182	4,545	6,764	6,966	8,870
c. Other short-term loans	10,301	9,810	10,276	11,175	14,185
Advances and prepayments by the U.S. Government	0	51	3	1	0
Trade accounts and trade notes payable	88,309	76,187	81,557	81,034	83,174
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,511	2,936	3,123	3,965	4,126
b. Other	1,099	1,025	1,042	182	278
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	470	646	1,047	1,122	2,149
b. Bonds and debentures	15,541	8,181	4,623	1,485	1,843
c. Other long-term loans	26,993	27,784	27,409	15,189	9,091
All other current liabilities, including excise and sales taxes, and accrued expenses	56,957	56,264	56,832	53,124	48,389
Total current liabilities	207,543	187,863	193,076	174,656	172,357
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,494	7,823	7,247	7,671	5,273
b. Bonds and debentures	58,860	49,733	49,741	55,640	56,283
c. Other long-term loans	43,254	40,831	40,673	51,388	52,993
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	202,631	187,808	184,642	191,349	189,908
Total liabilities	519,782	474,057	475,379	480,704	476,815
Capital stock and other capital	157,443	131,839	133,878	135,656	140,817
Retained earnings	643,632	616,402	632,752	648,707	668,425
Cumulative foreign currency translation adjustment	11,488	1,674	3,468	3,306	1,734
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(22,350)	(19,557)	(19,109)	(23,676)	(18,895)
Less: Treasury stock at cost	260,497	233,354	239,304	246,991	254,346
Stockholders' equity	529,715	497,004	511,687	517,003	537,735
Total Liabilities and Stockholders' Equity	1,049,497	971,061	987,065	997,707	1,014,550
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	1,993	4,875	10,307	21,046	26,819

Table 47.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	207,501	213,207	198,513	197,367	204,896
Depreciation, depletion, and amortization of property, plant, and equipment	6,147	6,370	6,416	6,923	6,330
All other operating costs and expenses	173,120	178,367	168,812	170,924	172,531
Income (loss) from operations	28,233	28,471	23,286	19,519	26,036
Interest expense	6,671	7,043	7,037	7,111	6,663
Dividend income	393	458	925	798	487
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2,872	3,754	4,847	5,635	4,880
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,216)	(3,309)	(4,114)	(7,375)	1,721
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	16,030	15,659	13,917	20,767	13,371
Income (loss) before income taxes	38,641	37,990	31,823	32,233	39,832
Provision for current and deferred domestic income taxes:					
a. Federal	6,898	6,282	3,807	5,097	5,936
b. Other	613	1,201	948	750	814
Income (loss) after income taxes	31,130	30,508	27,068	26,386	33,081
Extraordinary gains (losses), net of taxes	0	0	1	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	31,130	30,508	27,069	26,386	33,081
Cash dividends charged to retained earnings in this quarter	12,062	16,569	10,544	18,873	16,873
Net income retained in business	19,068	13,939	16,525	7,513	16,208
Retained earnings at beginning of quarter	482,179	495,132	504,335	520,413	500,732
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6,359)	(2,217)	(747)	(263)	(3,972)
Retained earnings at end of quarter	494,888	506,854	520,112	527,663	512,968
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.96	2.99	3.23	3.51	3.09
All other operating costs and expenses	83.43	83.66	85.04	86.60	84.20
Income (loss) from operations	13.61	13.35	11.73	9.89	12.71
Interest expense	3.22	3.30	3.55	3.60	3.25
Dividend income	0.19	0.21	0.47	0.40	0.24
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.38	1.76	2.44	2.86	2.38
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.07)	(1.55)	(2.07)	(3.74)	0.84
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.73	7.34	7.01	10.52	6.53
Income (loss) before income taxes	18.62	17.82	16.03	16.33	19.44
Provision for current and deferred domestic income taxes	3.62	3.51	2.40	2.96	3.29
Income (loss) after income taxes	15.00	14.31	13.64	13.37	16.15
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.86	21.27	17.39	17.71	22.32
After income taxes	17.61	17.08	14.79	14.50	18.54
Annual rate of profit on total assets:					
Before income taxes	9.16	8.98	7.25	7.22	9.02
After income taxes	7.38	7.21	6.16	5.91	7.49

Table 47.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 325,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Chemicals				
	Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	39,346	45,685	44,115	43,443	38,031
Time deposits in the U.S., including negotiable certificates of deposit	10,483	10,208	9,976	13,502	15,207
Cash and deposits outside the U.S.	544	560	672	649	5,727
Total cash on hand and in banks	50,373	56,453	54,764	57,593	58,965
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,535	3,136	2,734	2,755	2,339
b. Other, due in 1 year or less	2,635	2,239	3,978	3,649	2,616
Commercial and finance company paper of U.S. issuers	1,240	1,702	1,520	1,586	2,320
State and local government securities, due in 1 year or less	216	198	1,146	2,144	162
Foreign securities, due in 1 year or less	30	308	583	700	437
Other short-term financial investments	4,452	5,590	8,348	9,118	7,880
Total cash, U.S. Government and other securities	62,482	69,625	73,072	77,546	74,718
Trade receivables from the U.S. Government	79	81	90	88	82
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	105,935	106,298	105,778	98,148	108,761
Total receivables	106,014	106,378	105,869	98,236	108,843
Inventories	101,239	97,964	100,312	103,910	103,409
All other current assets	80,879	77,108	78,667	81,632	81,934
Total current assets	350,613	351,074	357,920	361,324	368,904
Property, plant, and equipment	451,204	455,906	461,923	467,181	463,797
Land and mineral rights	16,399	16,541	16,546	16,570	16,261
Less: Accumulated depreciation, depletion, and amortization	248,904	252,945	254,553	257,614	256,561
Net property, plant, and equipment	218,698	219,502	223,917	226,137	223,497
U.S. Treasury and Federal agency securities, due in more than 1 year	1,098	1,173	1,291	1,512	110
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,117,835	1,121,320	1,173,700	1,196,911	1,174,270
Total Assets	1,688,244	1,693,069	1,756,828	1,785,884	1,766,781
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	9,744	13,267	11,152	9,910	10,273
b. Commercial paper	24,311	21,737	15,808	11,188	12,514
c. Other short-term loans	21,299	20,690	24,469	25,416	27,586
Advances and prepayments by the U.S. Government	0	0	0	4	0
Trade accounts and trade notes payable	70,503	68,206	68,977	72,355	72,222
Income taxes accrued, prior and current years, net of payments:					
a. Federal	11,635	11,262	10,882	11,219	12,340
b. Other	1,473	1,315	1,815	1,819	1,697
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	4,263	3,793	3,716	3,841	4,177
b. Bonds and debentures	21,339	24,223	23,082	23,330	22,148
c. Other long-term loans	7,605	12,396	13,842	12,136	15,571
All other current liabilities, including excise and sales taxes, and accrued expenses	147,694	146,246	166,223	185,839	171,380
Total current liabilities	319,865	323,135	339,965	357,056	349,909
Long-term debt, due in more than 1 year:					
a. Loans from banks	60,457	59,689	62,289	64,653	64,585
b. Bonds and debentures	218,131	219,456	235,171	238,835	236,684
c. Other long-term loans	162,906	154,789	158,643	169,785	174,183
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	219,815	221,596	228,689	227,704	227,525
Total liabilities	981,174	978,666	1,024,757	1,058,034	1,052,887
Capital stock and other capital	533,930	546,047	550,859	554,798	560,178
Retained earnings	494,888	506,854	520,112	527,663	512,968
Cumulative foreign currency translation adjustment	(7,532)	(19,243)	(13,885)	(12,902)	(16,591)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(52,085)	(53,079)	(54,282)	(62,662)	(60,734)
Less: Treasury stock at cost	262,130	266,175	270,732	279,046	281,927
Stockholders' equity	707,071	714,403	732,071	727,850	713,894
Total Liabilities and Stockholders' Equity	1,688,244	1,693,069	1,756,828	1,785,884	1,766,781
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	30,748	27,939	17,955	4,268	18,995

Table 48.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	73,199	73,018	66,680	64,488	71,049
Depreciation, depletion, and amortization of property, plant, and equipment	2,255	2,321	2,315	2,629	2,438
All other operating costs and expenses	65,117	64,442	59,791	58,424	62,671
Income (loss) from operations	5,827	6,256	4,574	3,435	5,939
Interest expense	1,634	1,957	1,634	1,755	1,724
Dividend income	138	41	354	58	67
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	887	487	518	858	636
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(479)	(788)	(662)	(3,941)	1,586
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,499	2,919	1,621	1,486	2,146
Income (loss) before income taxes	7,238	6,958	4,771	142	8,650
Provision for current and deferred domestic income taxes:					
a. Federal	1,338	1,453	686	(226)	1,512
b. Other	131	127	45	137	194
Income (loss) after income taxes	5,769	5,379	4,040	231	6,945
Extraordinary gains (losses), net of taxes	0	0	1	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	5,769	5,379	4,041	231	6,945
Cash dividends charged to retained earnings in this quarter	2,128	1,657	1,667	3,089	1,717
Net income retained in business	3,640	3,721	2,374	(2,858)	5,228
Retained earnings at beginning of quarter	62,795	64,541	66,751	69,131	65,975
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,322)	(647)	2	(311)	(279)
Retained earnings at end of quarter	64,113	67,616	69,127	65,962	70,924
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.08	3.18	3.47	4.08	3.43
All other operating costs and expenses	88.96	88.25	89.67	90.60	88.21
Income (loss) from operations	7.96	8.57	6.86	5.33	8.36
Interest expense	2.23	2.68	2.45	2.72	2.43
Dividend income	0.19	0.06	0.53	0.09	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.21	0.67	0.78	1.33	0.90
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.65)	(1.08)	(0.99)	(6.11)	2.23
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.41	4.00	2.43	2.30	3.02
Income (loss) before income taxes	9.89	9.53	7.15	0.22	12.18
Provision for current and deferred domestic income taxes	2.01	2.16	1.10	(0.14)	2.40
Income (loss) after income taxes	7.88	7.37	6.06	0.36	9.77
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	27.90	26.36	17.25	0.54	30.53
After income taxes	22.23	20.38	14.61	0.89	24.51
Annual rate of profit on total assets:					
Before income taxes	7.95	7.59	5.06	0.15	8.90
After income taxes	6.34	5.87	4.28	0.25	7.15

¹ Included in Chemicals.

Table 48.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3251 and 3252,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Basic Chemicals, Resins, and Synthetics Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	10,279	13,189	10,716	11,609	10,142
Time deposits in the U.S., including negotiable certificates of deposit	2,229	2,323	2,445	2,820	2,222
Cash and deposits outside the U.S.	220	291	274	276	230
Total cash on hand and in banks	12,728	15,803	13,435	14,705	12,594
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	73	66	75	67	70
b. Other, due in 1 year or less	0	0	947	650	95
Commercial and finance company paper of U.S. issuers	6	6	16	25	43
State and local government securities, due in 1 year or less	20	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	622	612	586	498	209
Total cash, U.S. Government and other securities	13,450	16,487	15,059	15,945	13,011
Trade receivables from the U.S. Government	47	51	52	54	51
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	37,836	37,361	36,412	33,497	39,022
Total receivables	37,883	37,412	36,465	33,551	39,073
Inventories	35,175	34,652	34,594	35,525	35,487
All other current assets	22,417	22,635	21,787	23,587	23,896
Total current assets	108,926	111,187	107,904	108,608	111,468
Property, plant, and equipment	202,538	206,315	209,507	212,061	214,510
Land and mineral rights	8,012	8,080	7,910	7,962	8,038
Less: Accumulated depreciation, depletion, and amortization	113,269	115,558	115,887	117,865	119,121
Net property, plant, and equipment	97,282	98,837	101,530	102,158	103,427
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	158,009	156,774	168,049	162,918	173,728
Total Assets	364,216	366,798	377,483	373,684	388,623
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,687	1,641	1,702	1,788	2,360
b. Commercial paper	2,886	2,906	3,267	595	1,012
c. Other short-term loans	16,371	16,383	16,273	16,753	16,263
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	27,367	25,934	25,597	27,097	25,950
Income taxes accrued, prior and current years, net of payments:					
a. Federal	7,423	8,150	7,627	6,853	7,934
b. Other	340	307	381	299	352
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,831	1,314	1,382	1,335	1,358
b. Bonds and debentures	3,504	3,905	3,975	2,569	2,893
c. Other long-term loans	4,042	3,568	4,982	4,902	5,388
All other current liabilities, including excise and sales taxes, and accrued expenses	34,151	34,253	35,404	37,223	36,515
Total current liabilities	99,601	98,362	100,589	99,413	100,025
Long-term debt, due in more than 1 year:					
a. Loans from banks	20,771	20,454	21,179	22,780	21,330
b. Bonds and debentures	47,065	49,952	51,601	53,401	56,978
c. Other long-term loans	35,950	36,258	36,306	39,420	40,543
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	57,048	56,183	57,171	54,644	56,423
Total liabilities	260,435	261,210	266,846	269,659	275,299
Capital stock and other capital	78,459	78,482	81,123	82,146	87,971
Retained earnings	64,113	67,616	69,127	65,962	70,924
Cumulative foreign currency translation adjustment	(1,194)	(2,374)	(1,209)	(1,741)	(2,572)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(15,658)	(16,078)	(16,759)	(20,029)	(20,036)
Less: Treasury stock at cost	21,940	22,058	21,645	22,313	22,963
Stockholders' equity	103,781	105,588	110,638	104,025	113,324
Total Liabilities and Stockholders' Equity	364,216	366,798	377,483	373,684	388,623
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,325	12,824	7,315	9,195	11,444

¹ Included in Chemicals.

Table 49.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	81,543	82,771	80,991	82,265	80,084
Depreciation, depletion, and amortization of property, plant, and equipment	2,428	2,552	2,556	2,668	2,399
All other operating costs and expenses	65,034	66,264	66,001	70,043	65,843
Income (loss) from operations	14,080	13,955	12,434	9,554	11,841
Interest expense	3,685	3,747	4,035	4,018	3,619
Dividend income	13	14	189	110	39
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,919	3,313	4,153	4,745	4,056
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,424)	(3,417)	(3,293)	(3,041)	(2,630)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	11,487	9,544	9,075	14,746	8,918
Income (loss) before income taxes	22,392	19,662	18,522	22,097	18,605
Provision for current and deferred domestic income taxes:					
a. Federal	3,419	2,663	1,101	3,893	2,802
b. Other	271	597	594	495	369
Income (loss) after income taxes	18,701	16,402	16,827	17,709	15,434
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	18,701	16,402	16,827	17,709	15,434
Cash dividends charged to retained earnings in this quarter	5,772	11,946	5,605	12,044	10,195
Net income retained in business	12,929	4,456	11,222	5,666	5,239
Retained earnings at beginning of quarter	259,996	271,877	273,015	283,864	262,900
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(3,854)	(1,448)	(453)	(37)	(3,659)
Retained earnings at end of quarter	269,071	274,885	283,784	289,492	264,479
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.98	3.08	3.16	3.24	3.00
All other operating costs and expenses	79.75	80.06	81.49	85.14	82.22
Income (loss) from operations	17.27	16.86	15.35	11.61	14.79
Interest expense	4.52	4.53	4.98	4.88	4.52
Dividend income	0.02	0.02	0.23	0.13	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2.35	4.00	5.13	5.77	5.06
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.75)	(4.13)	(4.07)	(3.70)	(3.28)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	14.09	11.53	11.20	17.93	11.14
Income (loss) before income taxes	27.46	23.75	22.87	26.86	23.23
Provision for current and deferred domestic income taxes	4.53	3.94	2.09	5.33	3.96
Income (loss) after income taxes	22.93	19.82	20.78	21.53	19.27
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.57	17.95	16.56	19.85	17.73
After income taxes	17.18	14.97	15.04	15.91	14.71
Annual rate of profit on total assets:					
Before income taxes	9.26	8.14	7.33	8.53	7.47
After income taxes	7.73	6.79	6.66	6.84	6.20

¹ Included in Chemicals.

Table 49.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3254,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Pharmaceuticals and Medicines Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	20,829	24,024	23,949	22,315	19,294
Time deposits in the U.S., including negotiable certificates of deposit	5,921	6,646	5,402	7,250	9,770
Cash and deposits outside the U.S.	110	108	166	126	5,236
Total cash on hand and in banks	26,861	30,779	29,517	29,692	34,300
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	3,462	3,070	2,659	2,688	2,269
b. Other, due in 1 year or less	1,635	1,598	1,658	1,694	1,318
Commercial and finance company paper of U.S. issuers	681	871	894	861	1,112
State and local government securities, due in 1 year or less	149	160	1,107	2,106	124
Foreign securities, due in 1 year or less	30	308	583	700	437
Other short-term financial investments	2,694	3,567	5,852	5,618	3,839
Total cash, U.S. Government and other securities	35,512	40,354	42,270	43,360	43,399
Trade receivables from the U.S. Government	7	10	7	3	6
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,172	41,456	44,011	42,740	46,313
Total receivables	43,179	41,466	44,017	42,743	46,318
Inventories	42,064	41,660	43,432	43,787	42,122
All other current assets	43,075	38,798	41,033	41,835	40,337
Total current assets	163,830	162,278	170,752	171,725	172,177
Property, plant, and equipment	149,705	150,726	151,774	153,628	148,646
Land and mineral rights	4,352	4,390	4,514	4,420	4,109
Less: Accumulated depreciation, depletion, and amortization	77,334	79,339	79,380	80,336	78,841
Net property, plant, and equipment	76,724	75,777	76,908	77,712	73,914
U.S. Treasury and Federal agency securities, due in more than 1 year	1,098	1,173	1,291	1,512	110
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	725,810	727,358	761,258	785,239	749,787
Total Assets	967,461	966,585	1,010,209	1,036,189	995,987
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,737	7,222	5,832	4,786	4,157
b. Commercial paper	15,723	13,413	9,801	8,838	8,745
c. Other short-term loans	2,308	2,080	5,177	5,283	5,926
Advances and prepayments by the U.S. Government	0	0	0	4	0
Trade accounts and trade notes payable	23,823	22,132	23,902	25,959	26,078
Income taxes accrued, prior and current years, net of payments:					
a. Federal	3,158	2,456	2,735	4,325	3,815
b. Other	1,075	1,158	877	726	508
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,306	1,427	1,467	1,587	1,838
b. Bonds and debentures	11,703	14,317	14,432	15,925	13,222
c. Other long-term loans	3,080	7,604	7,734	6,265	9,356
All other current liabilities, including excise and sales taxes, and accrued expenses	88,921	89,599	105,023	121,122	106,697
Total current liabilities	154,834	161,409	176,979	194,819	180,344
Long-term debt, due in more than 1 year:					
a. Loans from banks	15,764	16,264	16,917	16,652	17,775
b. Bonds and debentures	128,251	126,274	135,945	138,200	135,089
c. Other long-term loans	105,795	98,556	102,447	109,838	112,603
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	127,430	125,840	130,511	131,449	130,424
Total liabilities	532,074	528,343	562,799	590,959	576,235
Capital stock and other capital	320,184	326,329	328,244	330,212	329,286
Retained earnings	269,071	274,885	283,784	289,492	264,479
Cumulative foreign currency translation adjustment	(1,032)	(6,237)	(4,028)	(2,958)	(4,660)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(26,720)	(26,455)	(27,325)	(32,052)	(30,396)
Less: Treasury stock at cost	126,115	130,280	133,264	139,464	138,956
Stockholders' equity	435,387	438,242	447,410	445,230	419,753
Total Liabilities and Stockholders' Equity	967,461	966,585	1,010,209	1,036,189	995,987
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	8,996	869	(6,226)	(23,094)	(8,167)

¹ Included in Chemicals.

Table 50.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	52,759	57,418	50,843	50,614	53,764
Depreciation, depletion, and amortization of property, plant, and equipment	1,464	1,497	1,545	1,627	1,492
All other operating costs and expenses	42,969	47,660	43,020	42,457	44,017
Income (loss) from operations	8,326	8,261	6,277	6,530	8,255
Interest expense	1,352	1,340	1,368	1,338	1,320
Dividend income	242	403	382	630	382
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	67	(46)	175	31	188
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(314)	896	(158)	(394)	2,765
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,043	3,196	3,221	4,535	2,307
Income (loss) before income taxes	9,012	11,370	8,530	9,994	12,577
Provision for current and deferred domestic income taxes:					
a. Federal	2,141	2,167	2,020	1,430	1,623
b. Other	211	477	310	119	252
Income (loss) after income taxes	6,660	8,727	6,201	8,446	10,702
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,660	8,727	6,201	8,446	10,702
Cash dividends charged to retained earnings in this quarter	4,162	2,966	3,272	3,740	4,961
Net income retained in business	2,498	5,761	2,929	4,706	5,741
Retained earnings at beginning of quarter	159,388	158,714	164,569	167,418	171,858
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(183)	(122)	(296)	85	(34)
Retained earnings at end of quarter	161,703	164,353	167,201	172,209	177,565
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.78	2.61	3.04	3.21	2.78
All other operating costs and expenses	81.44	83.01	84.61	83.88	81.87
Income (loss) from operations	15.78	14.39	12.35	12.90	15.35
Interest expense	2.56	2.33	2.69	2.64	2.46
Dividend income	0.46	0.70	0.75	1.24	0.71
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.13	(0.08)	0.35	0.06	0.35
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.60)	1.56	(0.31)	(0.78)	5.14
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.87	5.57	6.34	8.96	4.29
Income (loss) before income taxes	17.08	19.80	16.78	19.75	23.39
Provision for current and deferred domestic income taxes	4.46	4.60	4.58	3.06	3.49
Income (loss) after income taxes	12.62	15.20	12.20	16.69	19.91
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.47	26.66	19.61	22.38	27.82
After income taxes	15.87	20.46	14.25	18.92	23.68
Annual rate of profit on total assets:					
Before income taxes	10.11	12.64	9.24	10.63	13.16
After income taxes	7.47	9.70	6.72	8.98	11.20

¹ Included in Chemicals.

Table 50.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3253, 3255, 3256, and 3259, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Chemicals Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	8,237	8,472	9,451	9,519	8,594
Time deposits in the U.S., including negotiable certificates of deposit	2,333	1,239	2,129	3,432	3,215
Cash and deposits outside the U.S.	214	161	233	246	261
Total cash on hand and in banks	10,784	9,871	11,812	13,197	12,070
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	1,001	641	1,373	1,305	1,203
Commercial and finance company paper of U.S. issuers	553	824	610	700	1,165
State and local government securities, due in 1 year or less	46	38	38	38	38
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	1,135	1,410	1,910	3,003	3,832
Total cash, U.S. Government and other securities	13,520	12,784	15,743	18,241	18,308
Trade receivables from the U.S. Government	25	19	31	31	25
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,926	27,480	25,356	21,912	23,426
Total receivables	24,952	27,500	25,387	21,943	23,451
Inventories	24,000	21,652	22,286	24,598	25,800
All other current assets	15,386	15,675	15,847	16,209	17,701
Total current assets	77,857	77,610	79,263	80,991	85,259
Property, plant, and equipment	98,960	98,865	100,643	101,492	100,641
Land and mineral rights	4,034	4,071	4,122	4,188	4,114
Less: Accumulated depreciation, depletion, and amortization	58,302	58,048	59,286	59,413	58,598
Net property, plant, and equipment	44,693	44,888	45,479	46,267	46,157
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	234,017	237,188	244,393	248,753	250,755
Total Assets	356,567	359,686	369,136	376,011	382,171
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,320	4,404	3,618	3,336	3,757
b. Commercial paper	5,702	5,418	2,740	1,755	2,756
c. Other short-term loans	2,620	2,227	3,019	3,380	5,397
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	19,314	20,139	19,479	19,299	20,193
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,054	656	519	41	591
b. Other	58	(151)	557	795	837
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,126	1,052	867	918	981
b. Bonds and debentures	6,131	6,000	4,674	4,837	6,033
c. Other long-term loans	483	1,225	1,127	969	828
All other current liabilities, including excise and sales taxes, and accrued expenses	24,622	22,394	25,796	27,495	28,169
Total current liabilities	65,431	63,364	62,397	62,824	69,541
Long-term debt, due in more than 1 year:					
a. Loans from banks	23,922	22,971	24,193	25,221	25,481
b. Bonds and debentures	42,814	43,231	47,625	47,234	44,617
c. Other long-term loans	21,161	19,975	19,890	20,527	21,036
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	35,337	39,573	41,007	41,611	40,678
Total liabilities	188,664	189,113	195,112	197,417	201,353
Capital stock and other capital	135,288	141,235	141,492	142,440	142,921
Retained earnings	161,703	164,353	167,201	172,209	177,565
Cumulative foreign currency translation adjustment	(5,306)	(10,632)	(8,649)	(8,204)	(9,360)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,707)	(10,546)	(10,198)	(10,581)	(10,301)
Less: Treasury stock at cost	114,075	113,838	115,824	117,269	120,008
Stockholders' equity	167,902	170,573	174,023	178,595	180,817
Total Liabilities and Stockholders' Equity	356,567	359,686	369,136	376,011	382,171
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	12,427	14,246	16,866	18,167	15,718

¹ Included in Chemicals.

Table 51.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	34,750	37,415	36,002	34,887	34,629
Depreciation, depletion, and amortization of property, plant, and equipment	1,082	1,108	1,119	1,062	1,061
All other operating costs and expenses	31,354	33,054	31,956	31,057	30,749
Income (loss) from operations	2,314	3,253	2,927	2,768	2,819
Interest expense	864	903	926	783	786
Dividend income	56	49	3	24	10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(9)	35	148	68	97
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(39)	(103)	(1,311)	314	(163)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	241	353	606	466	400
Income (loss) before income taxes	1,700	2,684	1,447	2,857	2,376
Provision for current and deferred domestic income taxes:					
a. Federal	489	534	479	270	328
b. Other	31	52	45	57	28
Income (loss) after income taxes	1,180	2,098	923	2,529	2,020
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,180	2,098	923	2,529	2,020
Cash dividends charged to retained earnings in this quarter	334	600	1,099	1,187	904
Net income retained in business	846	1,498	(176)	1,342	1,116
Retained earnings at beginning of quarter	25,929	26,660	28,442	29,211	28,742
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(155)	(22)	156	(551)	54
Retained earnings at end of quarter	26,619	28,136	28,422	30,002	29,913
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.11	2.96	3.11	3.04	3.06
All other operating costs and expenses	90.23	88.34	88.76	89.02	88.80
Income (loss) from operations	6.66	8.70	8.13	7.93	8.14
Interest expense	2.49	2.41	2.57	2.24	2.27
Dividend income	0.16	0.13	0.01	0.07	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.02)	0.09	0.41	0.19	0.28
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.11)	(0.28)	(3.64)	0.90	(0.47)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.69	0.94	1.68	1.34	1.15
Income (loss) before income taxes	4.89	7.17	4.02	8.19	6.86
Provision for current and deferred domestic income taxes	1.50	1.57	1.46	0.94	1.03
Income (loss) after income taxes	3.40	5.61	2.56	7.25	5.83
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.14	19.89	11.02	21.88	17.98
After income taxes	9.12	15.55	7.03	19.37	15.29
Annual rate of profit on total assets:					
Before income taxes	4.71	7.29	4.02	7.90	6.55
After income taxes	3.27	5.70	2.56	6.99	5.57

Table 51.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 326,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Plastics and Rubber Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	5,282	5,427	5,638	5,156	4,742
Time deposits in the U.S., including negotiable certificates of deposit	243	237	115	162	173
Cash and deposits outside the U.S.	114	127	78	81	89
Total cash on hand and in banks	5,639	5,791	5,831	5,400	5,004
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	6	5	5	5
b. Other, due in 1 year or less	40	61	48	16	39
Commercial and finance company paper of U.S. issuers	317	398	459	527	613
State and local government securities, due in 1 year or less	132	161	190	227	232
Foreign securities, due in 1 year or less	2	2	3	2	13
Other short-term financial investments	496	911	530	841	471
Total cash, U.S. Government and other securities	6,627	7,331	7,066	7,019	6,377
Trade receivables from the U.S. Government	15	23	9	9	16
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,900	17,853	17,338	15,539	16,577
Total receivables	16,915	17,876	17,347	15,548	16,593
Inventories	18,161	18,577	17,782	17,538	18,967
All other current assets	5,224	5,714	5,967	5,589	4,975
Total current assets	46,927	49,498	48,161	45,695	46,912
Property, plant, and equipment	72,205	74,410	73,603	73,969	75,716
Land and mineral rights	1,540	1,551	1,429	1,414	1,401
Less: Accumulated depreciation, depletion, and amortization	45,483	47,240	46,806	46,536	47,583
Net property, plant, and equipment	28,261	28,720	28,225	28,848	29,534
U.S. Treasury and Federal agency securities, due in more than 1 year	11	9	11	10	10
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	69,270	69,068	67,610	70,143	68,632
Total Assets	144,470	147,295	144,008	144,696	145,088
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,599	2,288	2,015	1,470	1,868
b. Commercial paper	3	3	160	68	76
c. Other short-term loans	175	519	119	173	211
Advances and prepayments by the U.S. Government	12	11	408	409	357
Trade accounts and trade notes payable	14,325	13,981	13,156	12,604	13,400
Income taxes accrued, prior and current years, net of payments:					
a. Federal	162	250	277	(73)	41
b. Other	43	43	52	4	8
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,047	2,706	1,766	1,170	1,568
b. Bonds and debentures	43	45	46	49	203
c. Other long-term loans	1,162	2,019	2,148	1,169	1,238
All other current liabilities, including excise and sales taxes, and accrued expenses	10,764	10,871	10,718	12,156	9,067
Total current liabilities	32,337	32,737	30,866	29,199	28,037
Long-term debt, due in more than 1 year:					
a. Loans from banks	13,253	13,824	13,938	13,457	13,798
b. Bonds and debentures	16,155	16,164	15,931	15,906	16,848
c. Other long-term loans	9,575	8,795	9,176	9,798	9,594
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,406	21,813	21,577	24,107	23,963
Total liabilities	92,726	93,332	91,488	92,468	92,240
Capital stock and other capital	38,735	39,565	39,097	38,702	39,352
Retained earnings	26,619	28,136	28,422	30,002	29,913
Cumulative foreign currency translation adjustment	(840)	(1,406)	(1,857)	(1,894)	(1,990)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(8,147)	(7,716)	(8,412)	(9,716)	(9,511)
Less: Treasury stock at cost	4,623	4,617	4,730	4,866	4,917
Stockholders' equity	51,744	53,963	52,519	52,228	52,848
Total Liabilities and Stockholders' Equity	144,470	147,295	144,008	144,696	145,088
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	14,590	16,761	17,295	16,496	18,875

Table 52.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	9,722	11,045	11,382	11,295	11,965
Depreciation, depletion, and amortization of property, plant, and equipment	375	373	406	397	381
All other operating costs and expenses	8,993	9,890	10,352	10,072	10,582
Income (loss) from operations	354	781	624	826	1,003
Interest expense	441	430	420	415	396
Dividend income	0	0	0	216	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	64	74	60	102	40
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	59	10	(58)	(27)	(3)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	30	(27)	212	34	33
Income (loss) before income taxes	65	409	419	735	678
Provision for current and deferred domestic income taxes:					
a. Federal	69	118	(135)	202	287
b. Other	(13)	2	2	5	13
Income (loss) after income taxes	10	288	552	528	379
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	10	288	552	528	379
Cash dividends charged to retained earnings in this quarter	142	355	168	695	267
Net income retained in business	(132)	(67)	384	(167)	112
Retained earnings at beginning of quarter	7,530	7,592	8,082	8,734	8,324
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	8	(59)	2	(159)	76
Retained earnings at end of quarter	7,406	7,466	8,468	8,409	8,512
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.86	3.38	3.57	3.51	3.18
All other operating costs and expenses	92.50	89.55	90.95	89.17	88.44
Income (loss) from operations	3.64	7.07	5.49	7.31	8.38
Interest expense	4.54	3.89	3.69	3.68	3.31
Dividend income	0.00	0.00	0.00	1.91	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.66	0.67	0.53	0.90	0.33
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.61	0.09	(0.51)	(0.24)	(0.02)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.30	(0.24)	1.86	0.30	0.28
Income (loss) before income taxes	0.67	3.70	3.68	6.51	5.67
Provision for current and deferred domestic income taxes	0.57	1.09	(1.17)	1.83	2.50
Income (loss) after income taxes	0.10	2.61	4.85	4.68	3.17
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	1.53	9.83	9.47	16.19	15.23
After income taxes	0.23	6.93	12.48	11.64	8.51
Annual rate of profit on total assets:					
Before income taxes	0.47	2.96	2.99	5.14	4.74
After income taxes	0.07	2.08	3.94	3.69	2.64

Table 52.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 321,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wood Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	1,361	1,369	1,679	1,631	1,889
Time deposits in the U.S., including negotiable certificates of deposit	95	109	76	102	100
Cash and deposits outside the U.S.	0	0	4	14	13
Total cash on hand and in banks	1,456	1,478	1,759	1,747	2,003
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	26	22	23	22	22
Commercial and finance company paper of U.S. issuers	13,725	13,807	13,384	13,638	13,219
State and local government securities, due in 1 year or less	3	3	2	2	4
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	229	404	412	472	350
Total cash, U.S. Government and other securities	15,440	15,715	15,580	15,881	15,597
Trade receivables from the U.S. Government	18	18	17	18	16
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	3,196	3,311	3,237	2,973	3,755
Total receivables	3,214	3,329	3,254	2,991	3,771
Inventories	4,816	4,912	5,146	5,444	5,503
All other current assets	2,212	2,115	2,195	2,533	2,652
Total current assets	25,682	26,070	26,176	26,848	27,523
Property, plant, and equipment	27,725	27,332	27,560	27,363	27,342
Land and mineral rights	9,787	9,931	9,947	10,061	10,020
Less: Accumulated depreciation, depletion, and amortization	19,489	19,455	19,767	19,479	19,594
Net property, plant, and equipment	18,022	17,808	17,740	17,945	17,768
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	11,424	11,423	12,082	12,423	12,007
Total Assets	55,128	55,301	55,998	57,217	57,297
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	495	676	795	624	635
b. Commercial paper	13	3	2	5	5
c. Other short-term loans	251	202	152	249	387
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,511	2,630	2,594	2,404	2,486
Income taxes accrued, prior and current years, net of payments:					
a. Federal	220	228	232	523	855
b. Other	13	14	16	19	29
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	437	393	436	497	345
b. Bonds and debentures	197	291	435	429	277
c. Other long-term loans	560	568	346	637	558
All other current liabilities, including excise and sales taxes, and accrued expenses	1,937	2,031	2,095	2,058	2,111
Total current liabilities	6,635	7,033	7,103	7,445	7,686
Long-term debt, due in more than 1 year:					
a. Loans from banks	3,627	3,517	3,574	3,861	3,943
b. Bonds and debentures	5,631	5,677	5,560	5,494	5,493
c. Other long-term loans	4,976	5,200	4,750	4,473	4,431
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	17,212	17,249	17,322	17,789	17,927
Total liabilities	38,081	38,677	38,309	39,063	39,479
Capital stock and other capital	12,456	11,951	12,156	12,637	12,380
Retained earnings	7,406	7,466	8,468	8,409	8,512
Cumulative foreign currency translation adjustment	454	418	452	431	434
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,351)	(2,289)	(2,440)	(2,684)	(2,859)
Less: Treasury stock at cost	918	922	947	639	649
Stockholders' equity	17,047	16,624	17,689	18,154	17,818
Total Liabilities and Stockholders' Equity	55,128	55,301	55,998	57,217	57,297
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	19,047	19,037	19,073	19,403	19,837

Table 53.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	16,966	21,803	22,686	19,883	17,226
Depreciation, depletion, and amortization of property, plant, and equipment	1,274	1,295	1,266	1,257	1,251
All other operating costs and expenses	16,142	19,089	19,500	17,985	16,174
Income (loss) from operations	(450)	1,419	1,919	641	(199)
Interest expense	671	679	660	657	603
Dividend income	28	41	12	19	19
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	293	160	128	375	372
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(153)	(183)	(278)	(865)	(58)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	216	709	536	103	139
Income (loss) before income taxes	(737)	1,467	1,658	(385)	(330)
Provision for current and deferred domestic income taxes:					
a. Federal	(31)	184	187	(53)	(82)
b. Other	(23)	(13)	9	(32)	(2)
Income (loss) after income taxes	(683)	1,296	1,462	(300)	(246)
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	(683)	1,296	1,462	(300)	(246)
Cash dividends charged to retained earnings in this quarter	243	298	307	664	228
Net income retained in business	(926)	998	1,156	(964)	(474)
Retained earnings at beginning of quarter	7,725	5,911	7,117	7,945	6,540
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(141)	35	62	(97)	(175)
Retained earnings at end of quarter	6,658	6,944	8,334	6,884	5,891
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	7.51	5.94	5.58	6.32	7.26
All other operating costs and expenses	95.14	87.55	85.96	90.45	93.90
Income (loss) from operations	(2.65)	6.51	8.46	3.22	(1.16)
Interest expense	3.95	3.11	2.91	3.31	3.50
Dividend income	0.17	0.19	0.05	0.09	0.11
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.73	0.74	0.56	1.88	2.16
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.90)	(0.84)	(1.22)	(4.35)	(0.34)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.27	3.25	2.36	0.52	0.81
Income (loss) before income taxes	(4.34)	6.73	7.31	(1.93)	(1.92)
Provision for current and deferred domestic income taxes	(0.32)	0.78	0.86	(0.42)	(0.49)
Income (loss) after income taxes	(4.03)	5.95	6.45	(1.51)	(1.43)
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	(3.94)	7.77	8.62	(1.97)	(1.64)
After income taxes	(3.65)	6.86	7.60	(1.53)	(1.22)
Annual rate of profit on total assets:					
Before income taxes	(1.83)	3.63	4.09	(0.95)	(0.83)
After income taxes	(1.70)	3.20	3.60	(0.74)	(0.62)

Table 53.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 327,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonmetallic Mineral Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	5,213	5,641	6,311	6,439	4,821
Time deposits in the U.S., including negotiable certificates of deposit	270	426	186	202	142
Cash and deposits outside the U.S.	155	128	149	479	202
Total cash on hand and in banks	5,637	6,195	6,646	7,120	5,165
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	22	5	6	7	4
Commercial and finance company paper of U.S. issuers	121	170	187	123	234
State and local government securities, due in 1 year or less	1	1	1	1	1
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	300	289	317	325	273
Total cash, U.S. Government and other securities	6,081	6,660	7,157	7,576	5,677
Trade receivables from the U.S. Government	90	112	103	82	93
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,845	11,131	11,641	9,444	9,428
Total receivables	9,936	11,243	11,744	9,526	9,521
Inventories	11,067	11,393	11,041	11,382	11,606
All other current assets	5,180	4,777	4,971	4,697	4,310
Total current assets	32,264	34,073	34,913	33,182	31,115
Property, plant, and equipment	91,743	92,815	93,764	94,314	94,890
Land and mineral rights	17,532	17,091	16,832	16,656	17,269
Less: Accumulated depreciation, depletion, and amortization	50,986	52,240	53,622	53,699	54,856
Net property, plant, and equipment	58,289	57,666	56,973	57,271	57,303
U.S. Treasury and Federal agency securities, due in more than 1 year	38	37	44	43	46
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,041	70,065	70,382	71,149	70,330
Total Assets	160,632	161,841	162,312	161,645	158,794
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	859	837	1,094	958	782
b. Commercial paper	215	208	206	150	142
c. Other short-term loans	1,695	1,648	1,787	2,707	1,745
Advances and prepayments by the U.S. Government	3	3	3	2	2
Trade accounts and trade notes payable	7,735	7,897	7,470	7,474	7,025
Income taxes accrued, prior and current years, net of payments:					
a. Federal	214	287	294	183	188
b. Other	45	41	50	45	47
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	527	726	747	757	815
b. Bonds and debentures	242	242	186	181	891
c. Other long-term loans	1,368	1,562	1,567	970	320
All other current liabilities, including excise and sales taxes, and accrued expenses	8,437	9,005	9,641	7,462	6,894
Total current liabilities	21,338	22,456	23,044	20,890	18,851
Long-term debt, due in more than 1 year:					
a. Loans from banks	8,312	8,014	7,403	7,464	7,753
b. Bonds and debentures	14,844	14,659	14,622	14,413	14,121
c. Other long-term loans	20,806	21,177	20,688	20,603	18,695
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,495	19,990	19,612	20,017	18,750
Total liabilities	85,796	86,296	85,368	83,387	78,169
Capital stock and other capital	74,689	75,656	76,164	76,650	79,760
Retained earnings	6,658	6,944	8,334	6,884	5,891
Cumulative foreign currency translation adjustment	2,149	2,100	2,538	5,170	4,784
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,354)	(5,508)	(6,140)	(6,306)	(5,660)
Less: Treasury stock at cost	3,306	3,646	3,953	4,141	4,151
Stockholders' equity	74,836	75,546	76,944	78,259	80,625
Total Liabilities and Stockholders' Equity	160,632	161,841	162,312	161,645	158,794
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	10,926	11,617	11,869	12,292	12,264

Table 54.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	58,029	58,205	53,818	50,987	53,689
Depreciation, depletion, and amortization of property, plant, and equipment	1,593	1,575	1,583	1,637	1,619
All other operating costs and expenses	51,852	52,179	49,095	46,869	48,771
Income (loss) from operations	4,584	4,452	3,140	2,481	3,298
Interest expense	820	852	823	865	866
Dividend income	323	345	383	513	386
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	45	125	111	157	181
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	53	295	(33)	79	(24)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	270	888	585	990	598
Income (loss) before income taxes	4,456	5,253	3,365	3,355	3,574
Provision for current and deferred domestic income taxes:					
a. Federal	854	1,630	672	977	520
b. Other	73	143	51	24	28
Income (loss) after income taxes	3,528	3,480	2,641	2,354	3,025
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,528	3,480	2,641	2,354	3,025
Cash dividends charged to retained earnings in this quarter	455	855	504	1,079	925
Net income retained in business	3,073	2,625	2,137	1,275	2,100
Retained earnings at beginning of quarter	46,597	49,166	51,963	52,002	52,959
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(359)	(71)	(727)	(170)	59
Retained earnings at end of quarter	49,311	51,719	53,373	53,107	55,119
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.75	2.71	2.94	3.21	3.02
All other operating costs and expenses	89.35	89.65	91.22	91.92	90.84
Income (loss) from operations	7.90	7.65	5.84	4.87	6.14
Interest expense	1.41	1.46	1.53	1.70	1.61
Dividend income	0.56	0.59	0.71	1.01	0.72
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.08	0.21	0.21	0.31	0.34
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.09	0.51	(0.06)	0.16	(0.05)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.46	1.53	1.09	1.94	1.11
Income (loss) before income taxes	7.68	9.03	6.25	6.58	6.66
Provision for current and deferred domestic income taxes	1.60	3.05	1.34	1.96	1.02
Income (loss) after income taxes	6.08	5.98	4.91	4.62	5.64
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	16.10	18.63	11.69	11.83	12.35
After income taxes	12.75	12.34	9.17	8.30	10.46
Annual rate of profit on total assets:					
Before income taxes	7.37	8.68	5.53	5.44	5.72
After income taxes	5.84	5.75	4.34	3.82	4.84

Table 54.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 331,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Primary Metals Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	7,564	6,725	6,492	6,846	6,067
Time deposits in the U.S., including negotiable certificates of deposit	674	690	859	881	502
Cash and deposits outside the U.S.	142	129	107	146	141
Total cash on hand and in banks	8,380	7,544	7,458	7,873	6,710
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,198	569	430	104	30
b. Other, due in 1 year or less	1,280	1,274	1,429	1,617	1,626
Commercial and finance company paper of U.S. issuers	128	75	279	364	350
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	977	1,002	1,241	1,075	1,341
Total cash, U.S. Government and other securities	11,963	10,464	10,838	11,033	10,056
Trade receivables from the U.S. Government	47	57	103	6	9
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	24,449	24,495	22,974	20,555	23,124
Total receivables	24,496	24,553	23,077	20,562	23,132
Inventories	30,700	30,499	30,558	30,950	30,574
All other current assets	16,511	17,806	17,767	18,261	17,967
Total current assets	83,670	83,322	82,239	80,805	81,729
Property, plant, and equipment	126,308	127,635	128,617	130,250	130,783
Land and mineral rights	8,897	9,040	9,456	9,296	9,284
Less: Accumulated depreciation, depletion, and amortization	66,880	68,085	68,806	68,741	69,602
Net property, plant, and equipment	68,325	68,589	69,267	70,805	70,465
U.S. Treasury and Federal agency securities, due in more than 1 year	4	6	6	4	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	89,674	90,035	91,847	95,072	97,638
Total Assets	241,672	241,953	243,359	246,686	249,835
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,845	2,185	2,023	1,775	2,114
b. Commercial paper	275	318	43	0	104
c. Other short-term loans	2,204	1,583	1,406	2,075	2,106
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	19,382	19,072	18,519	17,951	18,793
Income taxes accrued, prior and current years, net of payments:					
a. Federal	887	771	851	872	1,024
b. Other	216	289	274	229	191
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,305	916	974	1,141	948
b. Bonds and debentures	1,548	1,480	1,557	1,224	1,553
c. Other long-term loans	575	554	663	598	985
All other current liabilities, including excise and sales taxes, and accrued expenses	10,714	10,206	10,029	10,002	9,404
Total current liabilities	38,951	37,372	36,340	35,866	37,222
Long-term debt, due in more than 1 year:					
a. Loans from banks	11,011	11,528	11,362	14,261	14,801
b. Bonds and debentures	25,637	25,170	26,908	27,163	27,126
c. Other long-term loans	13,730	13,140	12,188	11,905	11,368
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,663	41,948	41,402	44,062	43,609
Total liabilities	130,992	129,159	128,199	133,257	134,126
Capital stock and other capital	86,943	86,970	87,127	86,467	86,742
Retained earnings	49,311	51,719	53,373	53,107	55,119
Cumulative foreign currency translation adjustment	1,478	364	718	876	1,378
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(16,544)	(15,560)	(14,888)	(15,860)	(16,519)
Less: Treasury stock at cost	10,507	10,698	11,170	11,162	11,011
Stockholders' equity	110,680	112,795	115,160	113,428	115,709
Total Liabilities and Stockholders' Equity	241,672	241,953	243,359	246,686	249,835
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	44,719	45,950	45,900	44,939	44,507

Table 55.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	31,933	32,276	28,931	27,024	28,097
Depreciation, depletion, and amortization of property, plant, and equipment	865	849	852	889	883
All other operating costs and expenses	29,064	29,218	26,977	25,701	26,198
Income (loss) from operations	2,004	2,210	1,102	434	1,016
Interest expense	474	500	469	475	511
Dividend income	18	19	49	110	64
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(3)	(14)	(16)	20	(21)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	72	353	(7)	(161)	(19)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(358)	26	81	194	5
Income (loss) before income taxes	1,258	2,094	740	122	535
Provision for current and deferred domestic income taxes:					
a. Federal	409	1,010	132	182	116
b. Other	37	122	16	3	11
Income (loss) after income taxes	812	962	592	(63)	407
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	812	962	592	(63)	407
Cash dividends charged to retained earnings in this quarter	233	318	254	460	325
Net income retained in business	579	644	337	(523)	82
Retained earnings at beginning of quarter	18,278	18,549	19,262	18,553	17,533
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(146)	(31)	(688)	(63)	(51)
Retained earnings at end of quarter	18,711	19,162	18,912	17,968	17,564
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.71	2.63	2.95	3.29	3.14
All other operating costs and expenses	91.02	90.52	93.25	95.11	93.24
Income (loss) from operations	6.27	6.85	3.81	1.61	3.62
Interest expense	1.48	1.55	1.62	1.76	1.82
Dividend income	0.06	0.06	0.17	0.41	0.23
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.01)	(0.04)	(0.05)	0.07	(0.07)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.23	1.09	(0.02)	(0.59)	(0.07)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(1.12)	0.08	0.28	0.72	0.02
Income (loss) before income taxes	3.94	6.49	2.56	0.45	1.90
Provision for current and deferred domestic income taxes	1.40	3.51	0.51	0.69	0.45
Income (loss) after income taxes	2.54	2.98	2.05	(0.23)	1.45
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	14.03	22.95	7.98	1.36	5.95
After income taxes	9.05	10.54	6.38	(0.70)	4.53
Annual rate of profit on total assets:					
Before income taxes	4.81	8.08	2.88	0.48	2.11
After income taxes	3.10	3.71	2.31	(0.25)	1.61

¹ Included in Primary Metals.

Table 55.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3311 and 3312,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Iron, Steel, and Ferroalloys Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	3,212	2,904	3,433	2,934	2,808
Time deposits in the U.S., including negotiable certificates of deposit	128	121	116	359	109
Cash and deposits outside the U.S.	129	115	95	131	125
Total cash on hand and in banks	3,469	3,140	3,643	3,424	3,042
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,198	569	430	104	30
b. Other, due in 1 year or less	0	0	0	0	0
Commercial and finance company paper of U.S. issuers	65	10	0	32	29
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	571	595	531	518	532
Total cash, U.S. Government and other securities	5,304	4,314	4,605	4,079	3,632
Trade receivables from the U.S. Government	0	4	3	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,928	12,982	12,202	10,484	11,755
Total receivables	12,928	12,985	12,206	10,484	11,755
Inventories	18,831	18,425	18,180	18,238	17,763
All other current assets	3,433	3,634	3,736	4,196	4,387
Total current assets	40,496	39,359	38,726	36,997	37,537
Property, plant, and equipment	66,865	67,312	67,740	69,008	68,875
Land and mineral rights	1,270	1,326	1,632	1,643	1,624
Less: Accumulated depreciation, depletion, and amortization	34,488	35,040	35,783	36,228	36,576
Net property, plant, and equipment	33,646	33,598	33,588	34,423	33,922
U.S. Treasury and Federal agency securities, due in more than 1 year	0	2	2	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	30,560	30,726	30,360	29,658	29,945
Total Assets	104,703	103,685	102,676	101,079	101,404
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	975	1,234	976	1,064	1,113
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	1,090	560	204	111	268
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	11,208	10,787	10,322	9,760	10,009
Income taxes accrued, prior and current years, net of payments:					
a. Federal	233	81	103	98	103
b. Other	158	139	128	130	135
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	658	431	426	408	315
b. Bonds and debentures	1,409	1,340	920	269	604
c. Other long-term loans	247	249	337	271	312
All other current liabilities, including excise and sales taxes, and accrued expenses	5,703	5,268	5,032	4,798	4,583
Total current liabilities	21,681	20,088	18,448	16,909	17,442
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,502	7,633	7,017	7,096	7,231
b. Bonds and debentures	11,934	11,683	13,454	13,460	13,312
c. Other long-term loans	7,668	7,463	6,884	7,100	7,030
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,047	20,313	19,797	20,699	20,448
Total liabilities	68,833	67,180	65,601	65,264	65,464
Capital stock and other capital	31,262	31,101	31,076	30,896	31,266
Retained earnings	18,711	19,162	18,912	17,968	17,564
Cumulative foreign currency translation adjustment	(245)	(413)	(344)	(283)	393
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(9,788)	(9,266)	(8,522)	(8,738)	(9,295)
Less: Treasury stock at cost	4,070	4,078	4,048	4,028	3,988
Stockholders' equity	35,870	36,506	37,075	35,815	35,941
Total Liabilities and Stockholders' Equity	104,703	103,685	102,676	101,079	101,404
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	18,815	19,271	20,278	20,089	20,095

¹ Included in Primary Metals.

Table 56.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	21,373	20,870	20,121	19,291	20,435
Depreciation, depletion, and amortization of property, plant, and equipment	625	620	619	627	613
All other operating costs and expenses	18,861	18,799	18,131	17,266	18,318
Income (loss) from operations	1,887	1,451	1,371	1,397	1,504
Interest expense	316	318	320	349	319
Dividend income	304	324	334	400	321
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	44	131	123	123	189
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(20)	(53)	(24)	275	2
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	564	806	439	736	533
Income (loss) before income taxes	2,463	2,342	1,921	2,583	2,230
Provision for current and deferred domestic income taxes:					
a. Federal	277	439	369	624	236
b. Other	38	17	31	20	9
Income (loss) after income taxes	2,148	1,885	1,521	1,940	1,985
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,148	1,885	1,521	1,940	1,985
Cash dividends charged to retained earnings in this quarter	181	291	207	308	571
Net income retained in business	1,967	1,594	1,314	1,632	1,413
Retained earnings at beginning of quarter	17,689	19,145	20,545	20,930	22,782
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(212)	(41)	(29)	(103)	38
Retained earnings at end of quarter	19,445	20,698	21,831	22,459	24,234
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.92	2.97	3.08	3.25	3.00
All other operating costs and expenses	88.25	90.07	90.11	89.50	89.64
Income (loss) from operations	8.83	6.95	6.81	7.24	7.36
Interest expense	1.48	1.52	1.59	1.81	1.56
Dividend income	1.42	1.55	1.66	2.08	1.57
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.20	0.63	0.61	0.64	0.93
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.09)	(0.25)	(0.12)	1.42	0.01
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.64	3.86	2.18	3.82	2.61
Income (loss) before income taxes	11.52	11.22	9.55	13.39	10.91
Provision for current and deferred domestic income taxes	1.47	2.19	1.99	3.33	1.20
Income (loss) after income taxes	10.05	9.03	7.56	10.06	9.71
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	15.56	14.59	11.81	16.13	13.51
After income taxes	13.57	11.74	9.35	12.11	12.03
Annual rate of profit on total assets:					
Before income taxes	8.27	7.85	6.37	8.54	7.20
After income taxes	7.22	6.32	5.04	6.41	6.41

¹ Included in Primary Metals.

Table 56.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3313 and 3314,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Nonferrous Metals Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	3,618	3,478	2,734	3,397	2,812
Time deposits in the U.S., including negotiable certificates of deposit	545	542	740	456	392
Cash and deposits outside the U.S.	13	14	13	14	16
Total cash on hand and in banks	4,177	4,034	3,486	3,867	3,220
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	1,193	1,205	1,355	1,550	1,555
Commercial and finance company paper of U.S. issuers	0	0	210	261	251
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	8	6	270	184	378
Total cash, U.S. Government and other securities	5,377	5,244	5,322	5,861	5,403
Trade receivables from the U.S. Government	47	54	100	6	9
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,041	8,849	8,251	7,405	8,485
Total receivables	9,088	8,903	8,351	7,412	8,494
Inventories	9,042	9,026	9,093	8,584	8,962
All other current assets	12,714	13,842	13,647	13,553	13,030
Total current assets	36,222	37,015	36,412	35,410	35,889
Property, plant, and equipment	52,601	52,838	53,055	52,625	53,319
Land and mineral rights	7,460	7,534	7,576	7,447	7,453
Less: Accumulated depreciation, depletion, and amortization	28,354	28,542	28,433	27,813	28,324
Net property, plant, and equipment	31,707	31,829	32,198	32,259	32,448
U.S. Treasury and Federal agency securities, due in more than 1 year	3	3	3	4	3
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	51,135	50,465	52,026	53,301	55,465
Total Assets	119,067	119,312	120,640	120,974	123,806
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	717	782	820	511	809
b. Commercial paper	275	318	43	0	104
c. Other short-term loans	1,110	1,022	1,201	1,945	1,837
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	6,402	6,394	6,395	6,415	6,944
Income taxes accrued, prior and current years, net of payments:					
a. Federal	662	582	748	790	937
b. Other	48	135	134	77	51
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	563	405	499	485	393
b. Bonds and debentures	131	132	630	954	948
c. Other long-term loans	327	305	326	327	646
All other current liabilities, including excise and sales taxes, and accrued expenses	3,908	3,925	3,972	4,019	3,714
Total current liabilities	14,144	14,000	14,766	15,523	16,381
Long-term debt, due in more than 1 year:					
a. Loans from banks	2,617	2,747	2,788	2,352	2,859
b. Bonds and debentures	13,022	12,817	12,812	13,122	13,290
c. Other long-term loans	5,823	5,396	5,058	4,677	4,215
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	20,125	20,130	20,131	21,228	21,060
Total liabilities	55,731	55,091	55,555	56,902	57,805
Capital stock and other capital	53,024	53,155	53,200	52,509	52,364
Retained earnings	19,445	20,698	21,831	22,459	24,234
Cumulative foreign currency translation adjustment	1,666	771	1,003	1,123	955
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,236)	(5,778)	(5,886)	(6,958)	(6,525)
Less: Treasury stock at cost	4,562	4,624	5,062	5,060	5,027
Stockholders' equity	63,336	64,221	65,085	64,072	66,001
Total Liabilities and Stockholders' Equity	119,067	119,312	120,640	120,974	123,806
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	22,078	23,015	21,646	19,887	19,509

¹ Included in Primary Metals.

Table 57.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	4,724	5,059	4,766	4,672	5,156
Depreciation, depletion, and amortization of property, plant, and equipment	103	106	111	121	123
All other operating costs and expenses	3,927	4,162	3,987	3,901	4,255
Income (loss) from operations	694	790	668	649	778
Interest expense	30	34	34	41	35
Dividend income	1	2	1	3	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	5	7	4	14	13
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	1	(5)	(1)	(35)	(7)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	63	56	65	59	59
Income (loss) before income taxes	734	817	703	650	809
Provision for current and deferred domestic income taxes:					
a. Federal	168	180	172	172	168
b. Other	(2)	4	4	1	8
Income (loss) after income taxes	568	633	528	477	634
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	568	633	528	477	634
Cash dividends charged to retained earnings in this quarter	41	246	42	311	29
Net income retained in business	527	387	486	166	605
Retained earnings at beginning of quarter	10,630	11,472	12,155	12,519	12,644
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1)	1	(10)	(4)	72
Retained earnings at end of quarter	11,155	11,860	12,631	12,681	13,321
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.19	2.09	2.34	2.60	2.39
All other operating costs and expenses	83.13	82.29	83.65	83.51	82.52
Income (loss) from operations	14.69	15.62	14.01	13.90	15.09
Interest expense	0.64	0.67	0.70	0.88	0.68
Dividend income	0.03	0.03	0.03	0.06	0.02
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.11	0.15	0.09	0.30	0.25
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.02	(0.10)	(0.03)	(0.74)	(0.14)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.34	1.11	1.36	1.27	1.15
Income (loss) before income taxes	15.54	16.14	14.76	13.90	15.70
Provision for current and deferred domestic income taxes	3.52	3.64	3.68	3.69	3.41
Income (loss) after income taxes	12.02	12.51	11.08	10.21	12.29
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	25.60	27.07	21.64	19.19	23.52
After income taxes	19.80	20.98	16.25	14.09	18.41
Annual rate of profit on total assets:					
Before income taxes	16.41	17.23	14.04	10.55	13.15
After income taxes	12.69	13.35	10.54	7.75	10.29

¹ Included in Primary Metals.

Table 57.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3315,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Foundries Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	733	343	325	515	447
Time deposits in the U.S., including negotiable certificates of deposit	1	27	3	66	1
Cash and deposits outside the U.S.	0	0	0	0	0
Total cash on hand and in banks	734	370	328	581	449
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	87	69	74	67	71
Commercial and finance company paper of U.S. issuers	63	65	69	72	71
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	398	401	440	373	431
Total cash, U.S. Government and other securities	1,282	906	911	1,093	1,021
Trade receivables from the U.S. Government	0	0	0	0	0
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	2,480	2,665	2,521	2,666	2,884
Total receivables	2,480	2,665	2,521	2,666	2,884
Inventories	2,827	3,048	3,285	4,127	3,848
All other current assets	363	330	384	512	549
Total current assets	6,952	6,949	7,102	8,398	8,303
Property, plant, and equipment	6,842	7,485	7,822	8,616	8,589
Land and mineral rights	167	180	248	205	207
Less: Accumulated depreciation, depletion, and amortization	4,037	4,503	4,589	4,699	4,701
Net property, plant, and equipment	2,972	3,162	3,481	4,122	4,095
U.S. Treasury and Federal agency securities, due in more than 1 year	1	1	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	7,978	8,844	9,461	12,113	12,228
Total Assets	17,903	18,956	20,044	24,633	24,625
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	153	170	227	199	192
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	4	0	1	19	1
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	1,772	1,891	1,802	1,776	1,840
Income taxes accrued, prior and current years, net of payments:					
a. Federal	(8)	107	0	(17)	(15)
b. Other	10	15	12	23	5
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	84	80	48	248	241
b. Bonds and debentures	8	8	8	1	1
c. Other long-term loans	0	0	0	1	27
All other current liabilities, including excise and sales taxes, and accrued expenses	1,103	1,013	1,026	1,185	1,108
Total current liabilities	3,125	3,284	3,126	3,434	3,399
Long-term debt, due in more than 1 year:					
a. Loans from banks	892	1,149	1,557	4,812	4,710
b. Bonds and debentures	681	669	641	581	525
c. Other long-term loans	239	281	246	128	123
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,491	1,506	1,474	2,135	2,101
Total liabilities	6,428	6,889	7,044	11,091	10,858
Capital stock and other capital	2,657	2,713	2,850	3,062	3,112
Retained earnings	11,155	11,860	12,631	12,681	13,321
Cumulative foreign currency translation adjustment	56	6	59	36	30
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(520)	(516)	(480)	(164)	(699)
Less: Treasury stock at cost	1,874	1,995	2,060	2,073	1,997
Stockholders' equity	11,474	12,067	13,000	13,542	13,767
Total Liabilities and Stockholders' Equity	17,903	18,956	20,044	24,633	24,625
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	3,827	3,665	3,976	4,963	4,904

¹ Included in Primary Metals.

Table 58.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	37,863	40,039	39,421	38,109	36,716
Depreciation, depletion, and amortization of property, plant, and equipment	905	920	938	1,021	938
All other operating costs and expenses	33,376	35,098	34,969	34,323	32,382
Income (loss) from operations	3,582	4,022	3,513	2,765	3,397
Interest expense	704	746	725	680	652
Dividend income	13	12	6	12	5
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	86	45	39	15	(53)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(152)	82	(161)	656	(80)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	747	1,328	1,575	1,802	668
Income (loss) before income taxes	3,571	4,742	4,247	4,570	3,284
Provision for current and deferred domestic income taxes:					
a. Federal	702	1,016	975	1,275	587
b. Other	55	67	65	116	51
Income (loss) after income taxes	2,814	3,659	3,208	3,180	2,646
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	2,814	3,659	3,208	3,180	2,646
Cash dividends charged to retained earnings in this quarter	1,412	953	951	1,316	863
Net income retained in business	1,402	2,706	2,257	1,864	1,782
Retained earnings at beginning of quarter	54,935	55,969	57,292	60,141	58,822
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(86)	(330)	(224)	(488)	(73)
Retained earnings at end of quarter	56,250	58,346	59,325	61,517	60,531
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.30	2.38	2.68	2.55
All other operating costs and expenses	88.15	87.66	88.71	90.07	88.19
Income (loss) from operations	9.46	10.04	8.91	7.26	9.25
Interest expense	1.86	1.86	1.84	1.78	1.78
Dividend income	0.03	0.03	0.01	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.23	0.11	0.10	0.04	(0.14)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.40)	0.20	(0.41)	1.72	(0.22)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.97	3.32	4.00	4.73	1.82
Income (loss) before income taxes	9.43	11.84	10.77	11.99	8.95
Provision for current and deferred domestic income taxes	2.00	2.70	2.64	3.65	1.74
Income (loss) after income taxes	7.43	9.14	8.14	8.34	7.21
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.71	25.98	22.78	24.55	17.92
After income taxes	15.53	20.05	17.20	17.08	14.44
Annual rate of profit on total assets:					
Before income taxes	8.77	11.46	10.04	10.89	7.75
After income taxes	6.91	8.84	7.58	7.57	6.24

Table 58.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 332,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Fabricated Metal Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	6,192	6,692	7,277	7,730	6,823
Time deposits in the U.S., including negotiable certificates of deposit	350	366	356	353	363
Cash and deposits outside the U.S.	132	154	158	129	126
Total cash on hand and in banks	6,675	7,212	7,791	8,212	7,311
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	356	389	328	285	223
Commercial and finance company paper of U.S. issuers	83	116	172	190	222
State and local government securities, due in 1 year or less	52	50	65	61	42
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	402	311	531	480	422
Total cash, U.S. Government and other securities	7,569	8,078	8,887	9,229	8,221
Trade receivables from the U.S. Government	1,065	1,416	870	902	1,041
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	19,999	20,385	20,654	18,756	19,739
Total receivables	21,064	21,801	21,523	19,658	20,780
Inventories	21,264	21,397	20,828	21,116	20,910
All other current assets	6,052	6,733	6,558	6,563	6,739
Total current assets	55,949	58,008	57,797	56,566	56,650
Property, plant, and equipment	63,177	64,502	64,747	67,056	66,566
Land and mineral rights	1,954	1,911	1,893	1,900	1,878
Less: Accumulated depreciation, depletion, and amortization	39,407	40,197	40,335	41,459	41,471
Net property, plant, and equipment	25,724	26,216	26,305	27,497	26,972
U.S. Treasury and Federal agency securities, due in more than 1 year	153	0	1	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	81,044	81,315	85,164	83,833	85,973
Total Assets	162,871	165,539	169,266	167,897	169,596
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,744	2,973	3,277	2,724	2,880
b. Commercial paper	388	946	1,917	518	3,405
c. Other short-term loans	583	539	345	699	373
Advances and prepayments by the U.S. Government	602	546	474	497	501
Trade accounts and trade notes payable	12,085	12,454	12,277	12,391	12,028
Income taxes accrued, prior and current years, net of payments:					
a. Federal	435	616	607	551	665
b. Other	189	173	114	168	130
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,092	946	867	1,212	1,706
b. Bonds and debentures	510	431	433	440	410
c. Other long-term loans	2,367	2,257	911	799	602
All other current liabilities, including excise and sales taxes, and accrued expenses	10,764	11,625	12,258	11,696	10,153
Total current liabilities	31,758	33,505	33,479	31,694	32,854
Long-term debt, due in more than 1 year:					
a. Loans from banks	14,450	14,588	15,321	14,549	15,267
b. Bonds and debentures	9,537	9,707	9,672	10,019	10,133
c. Other long-term loans	18,219	17,631	18,266	18,824	19,274
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,431	17,105	17,945	18,349	18,762
Total liabilities	90,395	92,535	94,683	93,436	96,289
Capital stock and other capital	35,597	36,584	37,107	36,545	37,780
Retained earnings	56,250	58,346	59,325	61,517	60,531
Cumulative foreign currency translation adjustment	(808)	(2,068)	(1,628)	(1,559)	(1,880)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(4,995)	(5,369)	(5,146)	(5,480)	(6,000)
Less: Treasury stock at cost	13,568	14,489	15,075	16,562	17,124
Stockholders' equity	72,476	73,003	74,584	74,461	73,307
Total Liabilities and Stockholders' Equity	162,871	165,539	169,266	167,897	169,596
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	24,191	24,503	24,318	24,872	23,796

Table 59.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	88,111	97,742	94,528	93,692	88,736
Depreciation, depletion, and amortization of property, plant, and equipment	2,084	2,123	2,161	2,332	2,403
All other operating costs and expenses	78,294	85,714	83,063	84,005	80,366
Income (loss) from operations	7,733	9,905	9,304	7,354	5,967
Interest expense	1,476	1,522	1,544	1,441	1,441
Dividend income	292	149	619	25	124
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	722	591	382	151	277
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(104)	(926)	(499)	(1,136)	(333)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,506	5,062	4,261	3,353	2,957
Income (loss) before income taxes	10,673	13,259	12,523	8,307	7,551
Provision for current and deferred domestic income taxes:					
a. Federal	2,307	3,153	2,853	1,949	1,625
b. Other	169	234	235	171	117
Income (loss) after income taxes	8,197	9,873	9,436	6,188	5,810
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,197	9,873	9,436	6,188	5,810
Cash dividends charged to retained earnings in this quarter	1,467	2,742	1,916	3,781	1,614
Net income retained in business	6,729	7,131	7,520	2,407	4,196
Retained earnings at beginning of quarter	127,601	134,416	143,102	147,476	153,715
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(8)	725	(836)	1,069	785
Retained earnings at end of quarter	134,323	142,272	149,786	150,952	158,696
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.37	2.17	2.29	2.49	2.71
All other operating costs and expenses	88.86	87.69	87.87	89.66	90.57
Income (loss) from operations	8.78	10.13	9.84	7.85	6.72
Interest expense	1.68	1.56	1.63	1.54	1.62
Dividend income	0.33	0.15	0.65	0.03	0.14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.82	0.60	0.40	0.16	0.31
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.12)	(0.95)	(0.53)	(1.21)	(0.38)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.98	5.18	4.51	3.58	3.33
Income (loss) before income taxes	12.11	13.57	13.25	8.87	8.51
Provision for current and deferred domestic income taxes	2.81	3.46	3.27	2.26	1.96
Income (loss) after income taxes	9.30	10.10	9.98	6.60	6.55
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.55	24.88	22.22	14.73	13.08
After income taxes	15.78	18.52	16.74	10.98	10.06
Annual rate of profit on total assets:					
Before income taxes	8.65	10.54	9.60	6.32	5.59
After income taxes	6.64	7.85	7.24	4.71	4.30

Table 59.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 333,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Machinery Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	15,693	14,483	13,872	17,250	15,740
Time deposits in the U.S., including negotiable certificates of deposit	1,614	934	2,424	2,371	4,840
Cash and deposits outside the U.S.	1,477	1,224	2,121	2,150	2,130
Total cash on hand and in banks	18,784	16,641	18,417	21,771	22,710
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	14	577	536	442	442
b. Other, due in 1 year or less	106	197	310	308	70
Commercial and finance company paper of U.S. issuers	1,499	905	930	596	578
State and local government securities, due in 1 year or less	539	375	311	356	318
Foreign securities, due in 1 year or less	219	220	224	21	7
Other short-term financial investments	3,186	2,783	4,104	5,051	4,586
Total cash, U.S. Government and other securities	24,347	21,698	24,832	28,545	28,711
Trade receivables from the U.S. Government	269	274	247	323	372
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	46,241	48,396	47,019	47,086	47,724
Total receivables	46,510	48,670	47,266	47,409	48,096
Inventories	56,329	57,781	59,047	56,236	60,689
All other current assets	29,628	29,722	31,956	28,594	27,337
Total current assets	156,813	157,871	163,101	160,784	164,833
Property, plant, and equipment	116,958	118,383	119,975	124,071	126,802
Land and mineral rights	2,485	2,569	2,554	2,627	2,548
Less: Accumulated depreciation, depletion, and amortization	67,842	68,641	69,221	71,022	73,088
Net property, plant, and equipment	51,601	52,311	53,309	55,677	56,262
U.S. Treasury and Federal agency securities, due in more than 1 year	377	331	381	355	343
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	284,862	292,523	304,745	308,587	318,849
Total Assets	493,653	503,036	521,535	525,403	540,288
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,774	3,254	3,299	3,564	3,634
b. Commercial paper	3,761	3,182	2,587	3,151	3,898
c. Other short-term loans	2,179	2,383	2,547	2,851	2,873
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	34,110	36,199	34,651	33,778	34,993
Income taxes accrued, prior and current years, net of payments:					
a. Federal	5,438	5,059	5,758	6,323	6,077
b. Other	200	210	196	166	199
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,232	3,014	2,157	2,527	1,929
b. Bonds and debentures	2,462	2,777	4,276	3,685	3,355
c. Other long-term loans	3,182	2,487	2,272	2,446	2,377
All other current liabilities, including excise and sales taxes, and accrued expenses	64,596	66,497	66,657	68,274	66,290
Total current liabilities	121,936	125,061	124,399	126,764	125,624
Long-term debt, due in more than 1 year:					
a. Loans from banks	25,537	25,596	27,379	25,283	27,455
b. Bonds and debentures	30,351	31,542	33,361	36,553	38,368
c. Other long-term loans	33,015	33,103	33,454	33,151	33,290
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	75,083	74,543	77,458	78,136	84,566
Total liabilities	285,922	289,845	296,052	299,888	309,303
Capital stock and other capital	143,115	146,440	151,551	156,435	155,522
Retained earnings	134,323	142,272	149,786	150,952	158,696
Cumulative foreign currency translation adjustment	(1,779)	(3,401)	(2,793)	(3,415)	(4,002)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(14,210)	(15,930)	(14,432)	(18,079)	(18,031)
Less: Treasury stock at cost	53,717	56,189	58,628	60,378	61,201
Stockholders' equity	207,732	213,191	225,483	225,515	230,984
Total Liabilities and Stockholders' Equity	493,653	503,036	521,535	525,403	540,288
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	34,878	32,810	38,702	34,020	39,209

Table 60.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	138,053	141,583	140,314	147,962	135,200
Depreciation, depletion, and amortization of property, plant, and equipment	4,702	4,731	4,639	4,743	4,618
All other operating costs and expenses	121,208	122,482	122,567	127,714	117,884
Income (loss) from operations	12,143	14,370	13,108	15,504	12,699
Interest expense	2,380	2,364	2,338	2,376	2,516
Dividend income	57	59	88	120	42
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,018	470	1,275	816	953
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(955)	(485)	(9,628)	(10,649)	(129)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	25,242	21,468	19,502	25,238	21,632
Income (loss) before income taxes	35,125	33,519	22,007	28,654	32,680
Provision for current and deferred domestic income taxes:					
a. Federal	5,572	5,722	5,550	6,948	4,848
b. Other	2,140	1,679	1,136	1,162	1,314
Income (loss) after income taxes	27,413	26,118	15,321	20,545	26,519
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	27,413	26,118	15,321	20,545	26,519
Cash dividends charged to retained earnings in this quarter	5,850	3,018	8,666	8,347	8,577
Net income retained in business	21,563	23,099	6,654	12,198	17,942
Retained earnings at beginning of quarter	193,587	211,799	230,465	238,306	244,818
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,704)	(3,340)	(5,418)	(5,371)	(2,227)
Retained earnings at end of quarter	212,446	231,558	231,702	245,134	260,533
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.41	3.34	3.31	3.21	3.42
All other operating costs and expenses	87.80	86.51	87.35	86.32	87.19
Income (loss) from operations	8.80	10.15	9.34	10.48	9.39
Interest expense	1.72	1.67	1.67	1.61	1.86
Dividend income	0.04	0.04	0.06	0.08	0.03
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.74	0.33	0.91	0.55	0.70
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.69)	(0.34)	(6.86)	(7.20)	(0.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	18.28	15.16	13.90	17.06	16.00
Income (loss) before income taxes	25.44	23.67	15.68	19.37	24.17
Provision for current and deferred domestic income taxes	5.59	5.23	4.77	5.48	4.56
Income (loss) after income taxes	19.86	18.45	10.92	13.89	19.61
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	21.87	20.45	13.40	17.57	19.41
After income taxes	17.07	15.93	9.33	12.59	15.75
Annual rate of profit on total assets:					
Before income taxes	12.42	11.76	7.62	9.95	11.19
After income taxes	9.70	9.16	5.31	7.13	9.08

Table 60.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 334,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Electronic Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	49,869	45,128	44,209	49,016	51,458
Time deposits in the U.S., including negotiable certificates of deposit	10,680	8,631	7,727	8,520	10,398
Cash and deposits outside the U.S.	7,084	5,993	5,966	6,934	6,066
Total cash on hand and in banks	67,634	59,753	57,902	64,470	67,923
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	2,156	2,357	1,969	1,665	1,680
b. Other, due in 1 year or less	3,697	5,831	6,014	6,924	5,905
Commercial and finance company paper of U.S. issuers	9,795	9,947	12,953	14,121	11,424
State and local government securities, due in 1 year or less	1,500	1,473	1,520	1,222	1,413
Foreign securities, due in 1 year or less	304	218	236	254	318
Other short-term financial investments	26,534	27,671	28,548	33,980	33,180
Total cash, U.S. Government and other securities	111,619	107,250	109,143	122,637	121,843
Trade receivables from the U.S. Government	8,228	8,209	7,522	7,134	7,364
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	58,918	59,162	60,917	58,874	55,839
Total receivables	67,145	67,371	68,439	66,009	63,203
Inventories	47,808	48,605	50,027	47,750	47,768
All other current assets	61,067	61,453	59,906	59,228	60,968
Total current assets	287,639	284,679	287,514	295,623	293,781
Property, plant, and equipment	233,589	236,009	238,924	239,010	242,585
Land and mineral rights	6,697	6,891	7,022	7,182	7,507
Less: Accumulated depreciation, depletion, and amortization	144,465	145,537	147,929	149,693	152,431
Net property, plant, and equipment	95,821	97,364	98,018	96,499	97,661
U.S. Treasury and Federal agency securities, due in more than 1 year	1,830	1,660	1,937	1,425	1,326
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	745,634	756,345	767,451	758,674	775,755
Total Assets	1,130,924	1,140,047	1,154,919	1,152,221	1,168,523
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,549	2,222	1,876	1,070	1,011
b. Commercial paper	3,146	2,162	2,007	2,449	2,312
c. Other short-term loans	2,870	2,610	2,246	1,389	1,114
Advances and prepayments by the U.S. Government	4,374	4,382	4,333	4,576	4,142
Trade accounts and trade notes payable	53,237	51,587	52,238	53,195	45,646
Income taxes accrued, prior and current years, net of payments:					
a. Federal	3,604	2,106	2,004	2,636	2,836
b. Other	(133)	(137)	173	4	(32)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,120	3,875	3,193	3,276	3,084
b. Bonds and debentures	10,845	13,345	14,008	16,602	18,284
c. Other long-term loans	704	1,040	805	1,685	1,589
All other current liabilities, including excise and sales taxes, and accrued expenses	100,084	97,634	101,615	99,113	98,336
Total current liabilities	183,398	180,824	184,498	185,997	178,322
Long-term debt, due in more than 1 year:					
a. Loans from banks	32,704	32,251	34,198	34,694	35,369
b. Bonds and debentures	104,741	101,039	100,896	99,251	102,380
c. Other long-term loans	41,395	41,073	47,199	51,432	49,529
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	126,273	129,197	131,160	128,338	129,395
Total liabilities	488,511	484,385	497,952	499,711	494,995
Capital stock and other capital	558,088	555,884	555,877	540,710	548,174
Retained earnings	212,446	231,558	231,702	245,134	260,533
Cumulative foreign currency translation adjustment	4,239	2,559	3,141	3,311	2,504
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(26,162)	(26,599)	(23,356)	(31,999)	(31,292)
Less: Treasury stock at cost	106,199	107,740	110,396	104,645	106,390
Stockholders' equity	642,413	655,662	656,968	652,511	673,528
Total Liabilities and Stockholders' Equity	1,130,924	1,140,047	1,154,919	1,152,221	1,168,523
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	104,240	103,854	103,016	109,626	115,459

Table 61.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	45,429	47,811	47,172	53,945	45,912
Depreciation, depletion, and amortization of property, plant, and equipment	1,145	1,230	1,187	1,259	1,240
All other operating costs and expenses	38,587	40,183	40,069	43,487	38,360
Income (loss) from operations	5,697	6,398	5,917	9,198	6,312
Interest expense	373	360	396	388	384
Dividend income	10	8	26	7	4
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	66	(288)	321	114	(34)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(51)	173	(10,156)	(9,268)	(110)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	14,203	10,835	8,598	13,486	10,524
Income (loss) before income taxes	19,552	16,767	4,309	13,150	16,313
Provision for current and deferred domestic income taxes:					
a. Federal	2,764	2,521	2,013	3,874	2,381
b. Other	1,596	1,247	854	1,019	1,102
Income (loss) after income taxes	15,192	12,999	1,442	8,257	12,830
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	15,192	12,999	1,442	8,257	12,830
Cash dividends charged to retained earnings in this quarter	270	29	2,910	3,045	3,027
Net income retained in business	14,921	12,970	(1,468)	5,211	9,803
Retained earnings at beginning of quarter	163,709	178,123	190,431	188,666	191,344
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(691)	(317)	(450)	(2,412)	(656)
Retained earnings at end of quarter	177,939	190,776	188,513	191,466	200,491
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.52	2.57	2.52	2.33	2.70
All other operating costs and expenses	84.94	84.04	84.94	80.61	83.55
Income (loss) from operations	12.54	13.38	12.54	17.05	13.75
Interest expense	0.82	0.75	0.84	0.72	0.84
Dividend income	0.02	0.02	0.05	0.01	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.15	(0.60)	0.68	0.21	(0.07)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.11)	0.36	(21.53)	(17.18)	(0.24)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	31.26	22.66	18.23	25.00	22.92
Income (loss) before income taxes	43.04	35.07	9.14	24.38	35.53
Provision for current and deferred domestic income taxes	9.60	7.88	6.08	9.07	7.59
Income (loss) after income taxes	33.44	27.19	3.06	15.31	27.94
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	39.82	31.74	8.22	25.07	29.68
After income taxes	30.94	24.61	2.75	15.74	23.34
Annual rate of profit on total assets:					
Before income taxes	23.24	19.18	4.92	14.77	17.94
After income taxes	18.05	14.87	1.64	9.27	14.11

¹ Included in Computer and Electronic Products.

Table 61.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3341,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Computer and Peripheral Equipment Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	9,940	9,571	8,431	8,911	10,802
Time deposits in the U.S., including negotiable certificates of deposit	30	99	58	43	41
Cash and deposits outside the U.S.	114	178	184	206	240
Total cash on hand and in banks	10,084	9,847	8,672	9,159	11,084
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	313	286	330	340	237
b. Other, due in 1 year or less	1	1	1	1	1
Commercial and finance company paper of U.S. issuers	3,972	4,873	6,824	7,958	5,101
State and local government securities, due in 1 year or less	14	10	10	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	9,828	10,531	10,975	14,705	14,920
Total cash, U.S. Government and other securities	24,213	25,548	26,812	32,163	31,344
Trade receivables from the U.S. Government	711	577	578	588	461
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,571	16,993	18,376	17,771	15,339
Total receivables	17,282	17,571	18,955	18,359	15,800
Inventories	7,193	7,869	8,004	7,578	7,646
All other current assets	22,253	21,648	22,947	22,210	21,937
Total current assets	70,941	72,636	76,717	80,310	76,726
Property, plant, and equipment	38,888	40,333	39,014	39,469	40,324
Land and mineral rights	2,762	2,970	3,068	3,202	3,403
Less: Accumulated depreciation, depletion, and amortization	21,983	22,222	22,912	23,784	24,939
Net property, plant, and equipment	19,668	21,081	19,170	18,887	18,787
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	3	7
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	245,984	256,007	254,738	256,975	268,197
Total Assets	336,592	349,724	350,625	356,175	363,718
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	105	80	59	100	79
b. Commercial paper	154	0	249	0	0
c. Other short-term loans	542	567	0	1	2
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	23,908	22,915	23,567	25,366	18,398
Income taxes accrued, prior and current years, net of payments:					
a. Federal	82	66	121	141	403
b. Other	(69)	(68)	257	26	84
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	46	43	44	43	97
b. Bonds and debentures	8,635	9,503	10,188	12,496	12,583
c. Other long-term loans	63	43	14	20	6
All other current liabilities, including excise and sales taxes, and accrued expenses	29,766	28,855	29,973	31,402	32,268
Total current liabilities	63,231	62,001	64,473	69,596	63,919
Long-term debt, due in more than 1 year:					
a. Loans from banks	1,424	1,274	2,510	3,046	3,381
b. Bonds and debentures	34,159	31,861	29,915	26,968	27,942
c. Other long-term loans	980	895	822	1,036	855
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	40,403	42,377	43,091	45,740	47,761
Total liabilities	140,197	138,408	140,811	146,387	143,857
Capital stock and other capital	60,741	63,301	64,219	63,850	64,563
Retained earnings	177,939	190,776	188,513	191,466	200,491
Cumulative foreign currency translation adjustment	(363)	(462)	(433)	(466)	(447)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,379)	(4,911)	(4,439)	(6,624)	(6,067)
Less: Treasury stock at cost	36,543	37,388	38,046	38,437	38,679
Stockholders' equity	196,396	211,316	209,814	209,789	219,860
Total Liabilities and Stockholders' Equity	336,592	349,724	350,625	356,175	363,718
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	7,710	10,635	12,244	10,714	12,807

¹ Included in Computer and Electronic Products.

Table 62.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	31,681	29,927	30,164	30,683	29,194
Depreciation, depletion, and amortization of property, plant, and equipment	862	857	779	773	779
All other operating costs and expenses	27,916	25,199	25,881	26,411	25,145
Income (loss) from operations	2,903	3,872	3,503	3,499	3,270
Interest expense	589	610	575	575	625
Dividend income	28	31	38	64	32
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	289	148	559	428	189
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(295)	(159)	966	168	(74)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,857	1,906	1,852	3,181	2,847
Income (loss) before income taxes	5,192	5,188	6,343	6,764	5,639
Provision for current and deferred domestic income taxes:					
a. Federal	944	900	1,455	1,252	320
b. Other	84	82	26	43	(12)
Income (loss) after income taxes	4,164	4,206	4,863	5,468	5,332
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,164	4,206	4,863	5,468	5,332
Cash dividends charged to retained earnings in this quarter	1,283	1,025	1,975	2,725	1,345
Net income retained in business	2,881	3,181	2,888	2,743	3,987
Retained earnings at beginning of quarter	(69,929)	(67,542)	(64,397)	(62,928)	(61,406)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(250)	(253)	(2,270)	(195)	(408)
Retained earnings at end of quarter	(67,298)	(64,613)	(63,780)	(60,380)	(57,827)
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.72	2.86	2.58	2.52	2.67
All other operating costs and expenses	88.12	84.20	85.80	86.08	86.13
Income (loss) from operations	9.16	12.94	11.61	11.40	11.20
Interest expense	1.86	2.04	1.91	1.87	2.14
Dividend income	0.09	0.11	0.12	0.21	0.11
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.91	0.49	1.85	1.40	0.65
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.93)	(0.53)	3.20	0.55	(0.25)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	9.02	6.37	6.14	10.37	9.75
Income (loss) before income taxes	16.39	17.33	21.03	22.04	19.32
Provision for current and deferred domestic income taxes	3.25	3.28	4.91	4.22	1.05
Income (loss) after income taxes	13.14	14.05	16.12	17.82	18.26
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	14.00	14.35	17.80	19.97	16.07
After income taxes	11.23	11.64	13.64	16.14	15.20
Annual rate of profit on total assets:					
Before income taxes	7.64	7.78	9.62	10.89	8.78
After income taxes	6.12	6.31	7.38	8.80	8.30

¹ Included in Computer and Electronic Products.

Table 62.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3342,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Communications Equipment Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,062	10,867	10,801	11,144	12,874
Time deposits in the U.S., including negotiable certificates of deposit	3,652	1,388	1,822	1,569	2,274
Cash and deposits outside the U.S.	4,784	3,940	3,405	3,948	3,087
Total cash on hand and in banks	21,498	16,196	16,029	16,661	18,235
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,140	971	448	161	166
b. Other, due in 1 year or less	1,684	4,010	3,996	4,810	3,329
Commercial and finance company paper of U.S. issuers	1,427	1,334	1,376	1,102	1,223
State and local government securities, due in 1 year or less	607	590	597	269	264
Foreign securities, due in 1 year or less	32	44	44	59	60
Other short-term financial investments	8,414	7,440	7,089	8,408	8,115
Total cash, U.S. Government and other securities	34,802	30,585	29,578	31,470	31,392
Trade receivables from the U.S. Government	4,981	5,003	4,539	4,242	4,361
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	12,272	11,559	12,335	11,525	11,851
Total receivables	17,253	16,562	16,874	15,767	16,212
Inventories	7,986	7,805	8,110	8,090	7,902
All other current assets	16,864	17,272	15,675	15,798	18,887
Total current assets	76,905	72,224	70,236	71,125	74,393
Property, plant, and equipment	40,285	39,320	38,951	35,437	36,246
Land and mineral rights	909	869	855	825	824
Less: Accumulated depreciation, depletion, and amortization	24,852	24,218	24,116	22,397	23,064
Net property, plant, and equipment	16,341	15,970	15,690	13,865	14,005
U.S. Treasury and Federal agency securities, due in more than 1 year	433	395	373	371	446
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	178,238	178,188	177,424	163,073	168,067
Total Assets	271,918	266,777	263,723	248,433	256,912
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	566	442	418	100	76
b. Commercial paper	267	259	257	0	0
c. Other short-term loans	6	1	1	20	51
Advances and prepayments by the U.S. Government	1,716	1,820	1,867	1,848	1,650
Trade accounts and trade notes payable	7,667	7,089	7,195	7,202	7,127
Income taxes accrued, prior and current years, net of payments:					
a. Federal	901	648	468	431	312
b. Other	(2)	(18)	14	52	46
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	59	56	46	52	64
b. Bonds and debentures	1,374	759	370	590	1,164
c. Other long-term loans	13	6	222	250	288
All other current liabilities, including excise and sales taxes, and accrued expenses	31,954	30,562	30,325	29,242	29,613
Total current liabilities	44,521	41,622	41,182	39,788	40,391
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,712	7,762	7,680	7,751	7,682
b. Bonds and debentures	30,730	31,179	30,945	30,146	33,550
c. Other long-term loans	2,068	2,107	1,889	1,869	1,803
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	38,528	39,547	39,455	33,381	33,155
Total liabilities	123,560	122,217	121,151	112,935	116,581
Capital stock and other capital	232,653	227,718	224,543	216,293	218,812
Retained earnings	(67,298)	(64,613)	(63,780)	(60,380)	(57,827)
Cumulative foreign currency translation adjustment	675	321	274	54	(88)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(8,992)	(9,700)	(9,145)	(10,543)	(10,250)
Less: Treasury stock at cost	8,679	9,164	9,320	9,926	10,316
Stockholders' equity	148,358	144,560	142,572	135,499	140,332
Total Liabilities and Stockholders' Equity	271,918	266,777	263,723	248,433	256,912
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	32,384	30,602	29,054	31,338	34,002

¹ Included in Computer and Electronic Products.

Table 63.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	60,943	63,844	62,977	63,334	60,094
Depreciation, depletion, and amortization of property, plant, and equipment	2,695	2,644	2,672	2,711	2,599
All other operating costs and expenses	54,705	57,100	56,617	57,816	54,379
Income (loss) from operations	3,543	4,100	3,688	2,807	3,116
Interest expense	1,418	1,394	1,368	1,413	1,507
Dividend income	19	20	25	49	6
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	663	610	394	275	798
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(609)	(499)	(438)	(1,548)	55
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	8,182	8,727	9,052	8,571	8,261
Income (loss) before income taxes	10,381	11,564	11,354	8,741	10,728
Provision for current and deferred domestic income taxes:					
a. Federal	1,864	2,302	2,082	1,821	2,147
b. Other	460	350	257	99	225
Income (loss) after income taxes	8,057	8,912	9,016	6,820	8,357
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	8,057	8,912	9,016	6,820	8,357
Cash dividends charged to retained earnings in this quarter	4,296	1,964	3,781	2,577	4,205
Net income retained in business	3,761	6,948	5,235	4,243	4,152
Retained earnings at beginning of quarter	99,808	101,218	104,431	112,568	114,880
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,763)	(2,771)	(2,697)	(2,765)	(1,162)
Retained earnings at end of quarter	101,806	105,395	106,968	114,047	117,869
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	4.42	4.14	4.24	4.28	4.32
All other operating costs and expenses	89.76	89.44	89.90	91.29	90.49
Income (loss) from operations	5.81	6.42	5.86	4.43	5.19
Interest expense	2.33	2.18	2.17	2.23	2.51
Dividend income	0.03	0.03	0.04	0.08	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1.09	0.96	0.63	0.43	1.33
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.00)	(0.78)	(0.70)	(2.44)	0.09
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	13.43	13.67	14.37	13.53	13.75
Income (loss) before income taxes	17.03	18.11	18.03	13.80	17.85
Provision for current and deferred domestic income taxes	3.81	4.15	3.71	3.03	3.95
Income (loss) after income taxes	13.22	13.96	14.32	10.77	13.91
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.95	15.43	14.91	11.38	13.70
After income taxes	10.83	11.89	11.84	8.88	10.67
Annual rate of profit on total assets:					
Before income taxes	7.95	8.84	8.40	6.38	7.83
After income taxes	6.17	6.81	6.67	4.98	6.10

¹ Included in Computer and Electronic Products.

Table 63.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups
3343, 3344, 3345, and 3346, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Electronic Products Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	26,867	24,689	24,977	28,961	27,783
Time deposits in the U.S., including negotiable certificates of deposit	6,998	7,145	5,847	6,909	8,082
Cash and deposits outside the U.S.	2,186	1,875	2,377	2,781	2,739
Total cash on hand and in banks	36,051	33,709	33,201	38,651	38,604
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	703	1,100	1,192	1,165	1,277
b. Other, due in 1 year or less	2,012	1,820	2,016	2,113	2,574
Commercial and finance company paper of U.S. issuers	4,395	3,739	4,753	5,061	5,100
State and local government securities, due in 1 year or less	879	873	914	953	1,149
Foreign securities, due in 1 year or less	272	174	192	195	258
Other short-term financial investments	8,291	9,700	10,485	10,866	10,144
Total cash, U.S. Government and other securities	52,604	51,116	52,753	59,003	59,107
Trade receivables from the U.S. Government	2,535	2,629	2,405	2,304	2,542
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	30,075	30,610	30,206	29,578	28,649
Total receivables	32,610	33,239	32,611	31,882	31,190
Inventories	32,629	32,931	33,913	32,082	32,220
All other current assets	21,950	22,533	21,284	21,220	20,144
Total current assets	139,793	139,819	140,561	144,187	142,662
Property, plant, and equipment	154,416	156,356	160,959	164,104	166,015
Land and mineral rights	3,026	3,052	3,100	3,155	3,281
Less: Accumulated depreciation, depletion, and amortization	97,630	99,096	100,901	103,512	104,427
Net property, plant, and equipment	59,812	60,312	63,159	63,748	64,869
U.S. Treasury and Federal agency securities, due in more than 1 year	1,397	1,265	1,564	1,051	872
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	321,412	322,149	335,288	338,627	339,490
Total Assets	522,414	523,546	540,571	547,613	547,893
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,878	1,700	1,400	870	856
b. Commercial paper	2,724	1,903	1,501	2,449	2,312
c. Other short-term loans	2,322	2,042	2,245	1,369	1,061
Advances and prepayments by the U.S. Government	2,658	2,561	2,466	2,728	2,492
Trade accounts and trade notes payable	21,662	21,584	21,477	20,627	20,120
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,620	1,392	1,414	2,064	2,121
b. Other	(63)	(51)	(98)	(75)	(162)
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,015	3,777	3,103	3,180	2,923
b. Bonds and debentures	836	3,084	3,450	3,517	4,538
c. Other long-term loans	629	991	569	1,416	1,296
All other current liabilities, including excise and sales taxes, and accrued expenses	38,365	38,218	41,316	38,469	36,456
Total current liabilities	75,647	77,202	78,843	76,613	74,011
Long-term debt, due in more than 1 year:					
a. Loans from banks	23,568	23,215	24,008	23,896	24,307
b. Bonds and debentures	39,852	37,999	40,037	42,137	40,888
c. Other long-term loans	38,347	38,072	44,488	48,526	46,871
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	47,342	47,273	48,614	49,217	48,480
Total liabilities	224,755	223,760	235,990	240,389	234,557
Capital stock and other capital	264,694	264,865	267,115	260,568	264,799
Retained earnings	101,806	105,395	106,968	114,047	117,869
Cumulative foreign currency translation adjustment	3,928	2,700	3,300	3,722	3,039
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(11,791)	(11,988)	(9,772)	(14,832)	(14,975)
Less: Treasury stock at cost	60,978	61,187	63,030	56,281	57,396
Stockholders' equity	297,659	299,786	304,581	307,224	313,336
Total Liabilities and Stockholders' Equity	522,414	523,546	540,571	547,613	547,893
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	64,146	62,617	61,718	67,575	68,651

¹ Included in Computer and Electronic Products.

Table 64.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	38,690	40,040	39,458	38,323	37,643
Depreciation, depletion, and amortization of property, plant, and equipment	849	858	874	852	825
All other operating costs and expenses	34,949	35,819	35,548	34,388	34,250
Income (loss) from operations	2,892	3,363	3,035	3,083	2,569
Interest expense	707	677	681	736	677
Dividend income	5	91	20	527	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	176	(453)	(254)	302	177
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(111)	(78)	(397)	(113)	(179)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,059	3,574	3,859	3,783	4,100
Income (loss) before income taxes	5,314	5,821	5,583	6,844	5,993
Provision for current and deferred domestic income taxes:					
a. Federal	532	636	532	703	474
b. Other	100	127	193	169	311
Income (loss) after income taxes	4,681	5,059	4,859	5,972	5,207
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,681	5,059	4,859	5,972	5,207
Cash dividends charged to retained earnings in this quarter	2,481	2,480	2,576	3,572	2,701
Net income retained in business	2,200	2,579	2,283	2,400	2,507
Retained earnings at beginning of quarter	171,609	172,724	173,160	170,980	172,889
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	51	(74)	(97)	(65)	(175)
Retained earnings at end of quarter	173,861	175,228	175,347	173,315	175,221
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.20	2.14	2.22	2.22	2.19
All other operating costs and expenses	90.33	89.46	90.09	89.73	90.99
Income (loss) from operations	7.48	8.40	7.69	8.04	6.82
Interest expense	1.83	1.69	1.73	1.92	1.80
Dividend income	0.01	0.23	0.05	1.37	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.45	(1.13)	(0.64)	0.79	0.47
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.29)	(0.20)	(1.01)	(0.30)	(0.48)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.91	8.93	9.78	9.87	10.89
Income (loss) before income taxes	13.73	14.54	14.15	17.86	15.92
Provision for current and deferred domestic income taxes	1.63	1.90	1.84	2.28	2.09
Income (loss) after income taxes	12.10	12.63	12.31	15.58	13.83
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.77	12.95	12.27	14.71	12.57
After income taxes	10.37	11.25	10.68	12.83	10.93
Annual rate of profit on total assets:					
Before income taxes	6.30	6.90	6.57	7.71	6.91
After income taxes	5.55	6.00	5.72	6.72	6.01

Table 64.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 335,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Electrical Equipment, Appliances, and Components Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	9,476	11,442	10,987	16,017	19,459
Time deposits in the U.S., including negotiable certificates of deposit	200	203	304	196	154
Cash and deposits outside the U.S.	138	80	140	268	230
Total cash on hand and in banks	9,814	11,725	11,432	16,480	19,844
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	25	25	26	26	0
b. Other, due in 1 year or less	77	134	134	112	87
Commercial and finance company paper of U.S. issuers	96	72	42	54	146
State and local government securities, due in 1 year or less	188	207	196	135	195
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	357	370	568	550	591
Total cash, U.S. Government and other securities	10,558	12,533	12,397	17,358	20,862
Trade receivables from the U.S. Government	386	269	246	192	233
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	21,798	21,938	21,437	20,525	21,171
Total receivables	22,184	22,207	21,683	20,717	21,404
Inventories	25,858	25,895	26,261	26,211	26,172
All other current assets	8,328	8,977	9,365	9,697	9,655
Total current assets	66,928	69,613	69,707	73,983	78,093
Property, plant, and equipment	58,987	59,231	60,459	63,602	62,197
Land and mineral rights	1,148	1,186	1,189	1,226	1,182
Less: Accumulated depreciation, depletion, and amortization	34,566	34,744	35,486	36,747	36,107
Net property, plant, and equipment	25,568	25,673	26,162	28,081	27,272
U.S. Treasury and Federal agency securities, due in more than 1 year	41	38	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	245,067	242,075	244,020	253,149	241,346
Total Assets	337,604	337,399	339,889	355,213	346,711
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	2,707	2,675	2,485	2,672	2,810
b. Commercial paper	2,737	2,824	2,396	1,406	989
c. Other short-term loans	1,353	3,100	3,000	1,334	1,290
Advances and prepayments by the U.S. Government	158	142	142	153	153
Trade accounts and trade notes payable	19,839	20,145	19,784	19,797	19,812
Income taxes accrued, prior and current years, net of payments:					
a. Federal	2,139	1,915	1,981	1,499	2,624
b. Other	696	661	727	589	562
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	901	947	489	344	423
b. Bonds and debentures	1,212	1,073	1,071	1,054	529
c. Other long-term loans	4,992	4,699	4,884	5,446	584
All other current liabilities, including excise and sales taxes, and accrued expenses	31,867	32,053	32,902	33,846	32,747
Total current liabilities	68,602	70,234	69,860	68,140	62,523
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,648	6,398	5,901	5,066	5,053
b. Bonds and debentures	10,169	10,015	10,001	12,037	13,062
c. Other long-term loans	22,098	22,294	22,279	29,670	26,796
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	48,492	48,648	49,840	54,151	48,626
Total liabilities	157,010	157,589	157,881	169,064	156,059
Capital stock and other capital	79,812	79,781	80,995	89,178	92,557
Retained earnings	173,861	175,228	175,347	173,315	175,221
Cumulative foreign currency translation adjustment	1,123	(1,136)	875	1,228	248
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(28,233)	(27,187)	(26,528)	(26,909)	(25,193)
Less: Treasury stock at cost	45,969	46,876	48,681	50,663	52,181
Stockholders' equity	180,594	179,810	182,008	186,149	190,652
Total Liabilities and Stockholders' Equity	337,604	337,399	339,889	355,213	346,711
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	(1,674)	(621)	(154)	5,843	15,571

Table 65.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	232,097	238,734	231,285	243,235	235,003
Depreciation, depletion, and amortization of property, plant, and equipment	4,513	4,350	4,316	4,356	4,211
All other operating costs and expenses	212,224	217,659	212,224	224,047	216,132
Income (loss) from operations	15,361	16,725	14,745	14,833	14,660
Interest expense	2,242	2,310	2,346	2,301	2,353
Dividend income	16	48	25	659	384
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,237	836	1,455	1,267	1,455
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,073)	1	(659)	(26,404)	41
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	2,645	3,950	3,223	(6,661)	3,889
Income (loss) before income taxes	15,944	19,251	16,442	(18,607)	18,076
Provision for current and deferred domestic income taxes:					
a. Federal	3,405	2,812	3,220	(23,787)	3,228
b. Other	286	306	151	(3,147)	285
Income (loss) after income taxes	12,252	16,132	13,071	8,327	14,563
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	12,252	16,132	13,071	8,327	14,563
Cash dividends charged to retained earnings in this quarter	2,851	3,160	2,805	4,480	4,324
Net income retained in business	9,401	12,972	10,267	3,847	10,239
Retained earnings at beginning of quarter	206,186	214,982	223,296	231,775	234,535
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(392)	(686)	(647)	(3,256)	(1,484)
Retained earnings at end of quarter	215,195	227,268	232,916	232,366	243,290
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.94	1.82	1.87	1.79	1.79
All other operating costs and expenses	91.44	91.17	91.76	92.11	91.97
Income (loss) from operations	6.62	7.01	6.38	6.10	6.24
Interest expense	0.97	0.97	1.01	0.95	1.00
Dividend income	0.01	0.02	0.01	0.27	0.16
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.53	0.35	0.63	0.52	0.62
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.46)	0.00	(0.28)	(10.86)	0.02
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.14	1.65	1.39	(2.74)	1.65
Income (loss) before income taxes	6.87	8.06	7.11	(7.65)	7.69
Provision for current and deferred domestic income taxes	1.59	1.31	1.46	(11.07)	1.50
Income (loss) after income taxes	5.28	6.76	5.65	3.42	6.20
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	24.89	28.98	24.01	(29.48)	27.72
After income taxes	19.12	24.29	19.08	13.19	22.33
Annual rate of profit on total assets:					
Before income taxes	6.96	8.16	6.87	(7.83)	7.46
After income taxes	5.35	6.84	5.46	3.50	6.01

Table 65.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 336,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Transportation Equipment Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	40,545	43,620	46,949	46,606	48,149
Time deposits in the U.S., including negotiable certificates of deposit	5,942	6,431	5,073	7,510	7,245
Cash and deposits outside the U.S.	753	645	592	738	546
Total cash on hand and in banks	47,240	50,696	52,614	54,854	55,941
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	5	0	0	0	0
b. Other, due in 1 year or less	9,906	10,822	9,449	8,731	8,069
Commercial and finance company paper of U.S. issuers	8,577	7,600	6,500	5,190	5,355
State and local government securities, due in 1 year or less	99	109	114	87	60
Foreign securities, due in 1 year or less	6,916	7,444	7,676	7,567	4,338
Other short-term financial investments	6,657	7,528	7,498	8,100	8,122
Total cash, U.S. Government and other securities	79,401	84,199	83,851	84,530	81,886
Trade receivables from the U.S. Government	31,878	31,875	30,974	31,675	32,250
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	66,913	66,127	65,265	61,614	68,556
Total receivables	98,791	98,001	96,238	93,289	100,806
Inventories	155,401	160,279	160,431	159,181	166,436
All other current assets	49,697	61,083	49,796	47,648	48,031
Total current assets	383,290	403,563	390,317	384,648	397,158
Property, plant, and equipment	262,155	268,611	270,384	278,163	283,380
Land and mineral rights	7,102	7,095	7,152	7,356	7,361
Less: Accumulated depreciation, depletion, and amortization	148,016	151,774	150,837	154,146	156,613
Net property, plant, and equipment	121,241	123,932	126,699	131,373	134,128
U.S. Treasury and Federal agency securities, due in more than 1 year	3,204	2,601	5,101	6,653	5,324
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	409,031	413,196	434,762	428,393	432,836
Total Assets	916,767	943,293	956,879	951,067	969,446
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,281	4,192	4,219	3,938	4,149
b. Commercial paper	1,408	1,699	4,197	1,432	2,432
c. Other short-term loans	3,952	4,377	4,520	3,236	3,548
Advances and prepayments by the U.S. Government	43,893	45,439	46,513	44,981	43,908
Trade accounts and trade notes payable	93,526	95,247	92,202	90,503	98,138
Income taxes accrued, prior and current years, net of payments:					
a. Federal	3,119	3,190	2,730	2,374	2,729
b. Other	534	540	429	289	309
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	3,984	3,506	4,163	4,305	3,859
b. Bonds and debentures	3,658	4,830	4,409	3,758	3,699
c. Other long-term loans	4,220	4,251	4,360	4,450	6,042
All other current liabilities, including excise and sales taxes, and accrued expenses	141,615	144,206	144,874	145,981	146,424
Total current liabilities	304,192	311,478	312,615	305,247	315,239
Long-term debt, due in more than 1 year:					
a. Loans from banks	25,905	26,026	25,526	26,347	27,284
b. Bonds and debentures	68,756	78,106	79,371	78,981	77,948
c. Other long-term loans	35,674	37,402	37,053	37,285	37,351
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	225,968	224,578	228,348	250,732	250,802
Total liabilities	660,495	677,590	682,913	698,593	708,624
Capital stock and other capital	197,792	199,870	196,511	195,132	194,147
Retained earnings	215,195	227,268	232,916	232,366	243,290
Cumulative foreign currency translation adjustment	(2,377)	(5,861)	(3,716)	(3,040)	(5,043)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(93,348)	(94,070)	(91,767)	(111,346)	(110,474)
Less: Treasury stock at cost	60,989	61,505	59,979	60,638	61,098
Stockholders' equity	256,272	265,702	273,965	252,475	260,822
Total Liabilities and Stockholders' Equity	916,767	943,293	956,879	951,067	969,446
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	79,098	92,085	77,701	79,401	81,920

Table 66.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	153,966	157,881	151,646	158,809	157,709
Depreciation, depletion, and amortization of property, plant, and equipment	2,988	2,836	2,766	2,783	2,625
All other operating costs and expenses	143,413	146,850	141,693	148,837	148,310
Income (loss) from operations	7,565	8,195	7,188	7,190	6,775
Interest expense	1,255	1,271	1,326	1,275	1,384
Dividend income	9	38	16	617	359
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	1,071	714	1,139	1,010	932
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(355)	(4)	(463)	(24,978)	(1)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	1,541	2,216	1,831	(7,253)	2,595
Income (loss) before income taxes	8,575	9,890	8,384	(24,688)	9,276
Provision for current and deferred domestic income taxes:					
a. Federal	1,496	513	1,498	(26,964)	1,414
b. Other	158	142	23	(3,157)	136
Income (loss) after income taxes	6,921	9,235	6,863	5,434	7,726
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	6,921	9,235	6,863	5,434	7,726
Cash dividends charged to retained earnings in this quarter	1,322	853	1,216	1,533	2,290
Net income retained in business	5,599	8,382	5,647	3,901	5,436
Retained earnings at beginning of quarter	65,356	70,950	78,691	83,085	84,001
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	186	(680)	(167)	(3,237)	(1,030)
Retained earnings at end of quarter	71,141	78,651	84,171	83,748	88,407
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.94	1.80	1.82	1.75	1.66
All other operating costs and expenses	93.15	93.01	93.44	93.72	94.04
Income (loss) from operations	4.91	5.19	4.74	4.53	4.30
Interest expense	0.82	0.80	0.87	0.80	0.88
Dividend income	0.01	0.02	0.01	0.39	0.23
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.70	0.45	0.75	0.64	0.59
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.23)	0.00	(0.31)	(15.73)	0.00
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.00	1.40	1.21	(4.57)	1.65
Income (loss) before income taxes	5.57	6.26	5.53	(15.55)	5.88
Provision for current and deferred domestic income taxes	1.07	0.41	1.00	(18.97)	0.98
Income (loss) after income taxes	4.50	5.85	4.53	3.42	4.90
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.18	24.66	20.17	(63.81)	23.66
After income taxes	17.90	23.03	16.51	14.04	19.71
Annual rate of profit on total assets:					
Before income taxes	6.72	7.60	6.37	(18.95)	6.91
After income taxes	5.42	7.09	5.21	4.17	5.76

¹ Included in Transportation Equipment.

Table 66.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Groups 3361, 3362, and 3363,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motor Vehicles and Parts Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	22,886	25,051	26,971	26,531	29,374
Time deposits in the U.S., including negotiable certificates of deposit	4,396	4,922	3,540	3,558	3,491
Cash and deposits outside the U.S.	490	326	251	302	182
Total cash on hand and in banks	27,772	30,299	30,762	30,391	33,047
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	5	0	0	0	0
b. Other, due in 1 year or less	9,817	10,744	9,380	8,662	7,954
Commercial and finance company paper of U.S. issuers	7,710	6,943	5,502	4,536	4,687
State and local government securities, due in 1 year or less	99	95	97	85	57
Foreign securities, due in 1 year or less	6,916	7,444	7,676	7,567	4,338
Other short-term financial investments	3,672	4,206	3,822	4,122	4,795
Total cash, U.S. Government and other securities	55,991	59,731	57,239	55,364	54,877
Trade receivables from the U.S. Government	909	976	701	466	393
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,021	42,269	41,640	39,463	45,389
Total receivables	43,930	43,245	42,342	39,930	45,782
Inventories	39,589	41,100	40,806	41,880	43,730
All other current assets	31,407	32,904	31,774	30,010	31,262
Total current assets	170,917	176,981	172,160	167,183	175,651
Property, plant, and equipment	160,938	166,478	168,530	174,720	178,627
Land and mineral rights	4,535	4,529	4,526	4,731	4,775
Less: Accumulated depreciation, depletion, and amortization	89,965	93,103	92,828	95,639	97,206
Net property, plant, and equipment	75,508	77,904	80,227	83,813	86,196
U.S. Treasury and Federal agency securities, due in more than 1 year	3,204	2,601	5,101	6,653	5,324
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	261,101	263,315	269,090	263,581	269,736
Total Assets	510,730	520,800	526,578	521,229	536,908
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,238	3,347	3,432	3,096	3,277
b. Commercial paper	440	751	304	713	915
c. Other short-term loans	3,613	4,068	2,350	3,000	3,335
Advances and prepayments by the U.S. Government	222	260	305	281	317
Trade accounts and trade notes payable	67,500	68,852	65,982	63,866	71,629
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,883	1,872	1,287	1,579	1,243
b. Other	340	296	131	260	277
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,345	978	1,469	1,623	2,834
b. Bonds and debentures	509	808	668	692	901
c. Other long-term loans	3,835	3,762	3,898	3,909	5,374
All other current liabilities, including excise and sales taxes, and accrued expenses	60,061	61,013	61,726	59,055	59,364
Total current liabilities	142,985	146,008	141,549	138,074	149,467
Long-term debt, due in more than 1 year:					
a. Loans from banks	16,133	16,331	16,116	16,418	16,769
b. Bonds and debentures	23,084	23,346	23,573	23,424	23,686
c. Other long-term loans	29,143	30,261	30,336	30,787	31,026
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	144,715	144,467	148,751	157,776	159,158
Total liabilities	356,061	360,412	360,325	366,479	380,105
Capital stock and other capital	138,734	140,064	139,194	137,875	137,458
Retained earnings	71,141	78,651	84,171	83,748	88,407
Cumulative foreign currency translation adjustment	(771)	(2,899)	(1,989)	(1,361)	(2,251)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(50,468)	(51,554)	(51,318)	(61,440)	(62,425)
Less: Treasury stock at cost	3,967	3,874	3,805	4,072	4,385
Stockholders' equity	154,669	160,388	166,253	154,750	156,803
Total Liabilities and Stockholders' Equity	510,730	520,800	526,578	521,229	536,908
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	27,932	30,973	30,611	29,110	26,185

¹ Included in Transportation Equipment.

Table 67.0 -- Income Statement For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	64,094	66,172	65,431	69,591	62,679
Depreciation, depletion, and amortization of property, plant, and equipment	1,171	1,170	1,200	1,218	1,232
All other operating costs and expenses	56,785	58,333	58,254	62,240	55,207
Income (loss) from operations	6,138	6,670	5,977	6,133	6,240
Interest expense	814	860	839	846	810
Dividend income	7	10	7	29	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	148	107	283	221	497
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(702)	0	(192)	587	27
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	998	1,508	1,266	1,154	1,132
Income (loss) before income taxes	5,774	7,435	6,503	7,278	7,111
Provision for current and deferred domestic income taxes:					
a. Federal	1,478	1,761	1,301	2,750	1,341
b. Other	100	126	101	(9)	137
Income (loss) after income taxes	4,197	5,548	5,101	4,538	5,634
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,197	5,548	5,101	4,538	5,634
Cash dividends charged to retained earnings in this quarter	1,335	2,043	1,334	2,578	1,696
Net income retained in business	2,862	3,506	3,767	1,960	3,938
Retained earnings at beginning of quarter	110,767	113,086	112,716	116,181	119,844
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(374)	(32)	(447)	(69)	(396)
Retained earnings at end of quarter	113,254	116,559	116,035	118,073	123,386
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.83	1.77	1.83	1.75	1.97
All other operating costs and expenses	88.60	88.15	89.03	89.44	88.08
Income (loss) from operations	9.58	10.08	9.13	8.81	9.96
Interest expense	1.27	1.30	1.28	1.22	1.29
Dividend income	0.01	0.02	0.01	0.04	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.23	0.16	0.43	0.32	0.79
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1.09)	0.00	(0.29)	0.84	0.04
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.56	2.28	1.94	1.66	1.81
Income (loss) before income taxes	9.01	11.24	9.94	10.46	11.35
Provision for current and deferred domestic income taxes	2.46	2.85	2.14	3.94	2.36
Income (loss) after income taxes	6.55	8.38	7.80	6.52	8.99
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	30.52	38.14	32.75	39.89	36.03
After income taxes	22.18	28.46	25.69	24.87	28.54
Annual rate of profit on total assets:					
Before income taxes	7.25	8.96	7.69	8.53	8.25
After income taxes	5.27	6.68	6.03	5.32	6.54

¹ Included in Transportation Equipment.

Table 67.1 -- Balance Sheet For Corporations in NAICS Manufacturing Industry Group 3364,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Aerospace Products and Parts Total Assets \$25 Million and Over ¹				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,385	14,517	15,611	14,693	13,710
Time deposits in the U.S., including negotiable certificates of deposit	1,535	1,499	1,521	3,926	3,699
Cash and deposits outside the U.S.	216	247	265	326	264
Total cash on hand and in banks	15,135	16,263	17,397	18,945	17,673
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	89	77	69	69	70
Commercial and finance company paper of U.S. issuers	1	2	3	3	3
State and local government securities, due in 1 year or less	0	0	0	0	0
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	2,870	3,226	3,576	3,816	3,231
Total cash, U.S. Government and other securities	18,095	19,568	21,045	22,834	20,977
Trade receivables from the U.S. Government	17,188	16,352	15,618	16,773	18,086
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	20,445	20,691	20,421	19,088	19,755
Total receivables	37,634	37,043	36,039	35,861	37,841
Inventories	92,125	94,106	93,930	93,677	98,775
All other current assets	15,276	25,152	15,246	15,013	14,162
Total current assets	163,130	175,869	166,260	167,385	171,755
Property, plant, and equipment	76,825	77,382	76,986	77,794	78,708
Land and mineral rights	1,803	1,783	1,839	1,848	1,842
Less: Accumulated depreciation, depletion, and amortization	46,440	46,866	46,079	46,114	46,712
Net property, plant, and equipment	32,189	32,300	32,746	33,528	33,838
U.S. Treasury and Federal agency securities, due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	123,233	123,929	139,176	140,465	139,149
Total Assets	318,552	332,098	338,182	341,379	344,742
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	680	541	521	471	390
b. Commercial paper	968	948	3,893	720	1,517
c. Other short-term loans	197	190	2,125	156	119
Advances and prepayments by the U.S. Government	17,644	17,344	17,638	18,511	18,276
Trade accounts and trade notes payable	22,205	22,598	22,323	22,691	22,409
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,072	1,201	1,354	691	1,218
b. Other	28	61	111	28	33
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	2,402	2,319	2,337	2,369	726
b. Bonds and debentures	3,145	3,019	2,735	3,059	2,792
c. Other long-term loans	73	177	163	216	200
All other current liabilities, including excise and sales taxes, and accrued expenses	72,746	74,234	73,883	77,224	77,374
Total current liabilities	121,160	122,631	127,083	126,135	125,053
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,681	5,552	5,437	5,772	6,194
b. Bonds and debentures	39,622	50,214	51,191	49,954	48,827
c. Other long-term loans	5,527	5,677	5,346	5,006	5,215
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	70,894	70,041	69,695	81,522	80,511
Total liabilities	242,885	254,116	258,751	268,388	265,799
Capital stock and other capital	49,292	48,950	46,437	46,204	45,648
Retained earnings	113,254	116,559	116,035	118,073	123,386
Cumulative foreign currency translation adjustment	524	(619)	461	1,111	129
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(41,451)	(41,093)	(39,223)	(47,773)	(45,595)
Less: Treasury stock at cost	45,951	45,815	44,280	44,624	44,625
Stockholders' equity	75,667	77,982	79,431	72,991	78,943
Total Liabilities and Stockholders' Equity	318,552	332,098	338,182	341,379	344,742
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	41,970	53,238	39,177	41,250	46,702

¹ Included in Transportation Equipment.

Table 68.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	10,082	10,686	11,055	10,929	10,817
Depreciation, depletion, and amortization of property, plant, and equipment	211	211	225	230	230
All other operating costs and expenses	9,386	9,921	10,169	10,277	10,106
Income (loss) from operations	484	554	662	421	480
Interest expense	177	181	181	206	202
Dividend income	3	3	1	3	1
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(10)	(33)	(8)	(11)	(20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(17)	70	(4)	(10)	(119)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	99	115	83	106	(13)
Income (loss) before income taxes	381	528	553	303	127
Provision for current and deferred domestic income taxes:					
a. Federal	28	103	140	5	(2)
b. Other	(15)	18	14	22	(6)
Income (loss) after income taxes	368	407	398	276	135
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	368	407	398	276	135
Cash dividends charged to retained earnings in this quarter	126	341	149	347	203
Net income retained in business	241	67	249	(71)	(68)
Retained earnings at beginning of quarter	8,417	8,827	8,367	8,271	8,090
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(6)	(12)	(70)	(84)	9
Retained earnings at end of quarter	8,652	8,882	8,547	8,116	8,032
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.10	1.98	2.03	2.11	2.13
All other operating costs and expenses	93.10	92.84	91.98	94.04	93.43
Income (loss) from operations	4.80	5.18	5.99	3.86	4.44
Interest expense	1.75	1.69	1.64	1.89	1.87
Dividend income	0.03	0.03	0.01	0.03	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.10)	(0.31)	(0.07)	(0.10)	(0.19)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.17)	0.66	(0.04)	(0.09)	(1.10)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.98	1.08	0.75	0.97	(0.12)
Income (loss) before income taxes	3.78	4.94	5.00	2.77	1.17
Provision for current and deferred domestic income taxes	0.13	1.13	1.40	0.24	(0.08)
Income (loss) after income taxes	3.65	3.81	3.60	2.53	1.25
	OPERATING RATIOS				
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.89	16.42	16.97	9.37	3.60
After income taxes	11.48	12.66	12.23	8.55	3.83
Annual rate of profit on total assets:					
Before income taxes	4.52	6.07	6.44	3.47	1.39
After income taxes	4.36	4.68	4.64	3.16	1.48

Table 68.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 337,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Furniture and Related Products Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	1,533	1,462	1,518	1,574	1,579
Time deposits in the U.S., including negotiable certificates of deposit	167	247	114	71	276
Cash and deposits outside the U.S.	688	535	594	642	563
Total cash on hand and in banks	2,389	2,244	2,225	2,287	2,419
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	1,060	1,200	537	649	423
b. Other, due in 1 year or less	0	25	28	25	28
Commercial and finance company paper of U.S. issuers	60	70	10	20	34
State and local government securities, due in 1 year or less	88	69	61	54	48
Foreign securities, due in 1 year or less	0	0	0	0	0
Other short-term financial investments	581	560	540	549	530
Total cash, U.S. Government and other securities	4,177	4,168	3,400	3,584	3,482
Trade receivables from the U.S. Government	52	43	144	133	115
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	4,440	4,734	4,802	4,332	4,542
Total receivables	4,492	4,777	4,946	4,465	4,657
Inventories	4,101	4,651	4,552	4,467	4,676
All other current assets	995	1,051	1,065	1,399	1,352
Total current assets	13,765	14,648	13,963	13,915	14,167
Property, plant, and equipment	16,073	16,609	16,985	16,914	17,199
Land and mineral rights	636	636	697	666	681
Less: Accumulated depreciation, depletion, and amortization	10,824	11,201	11,586	11,476	11,728
Net property, plant, and equipment	5,884	6,044	6,096	6,104	6,153
U.S. Treasury and Federal agency securities, due in more than 1 year	6	26	28	33	34
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	14,075	14,065	14,239	14,874	16,089
Total Assets	33,731	34,783	34,326	34,926	36,442
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	251	321	300	228	175
b. Commercial paper	0	0	0	0	0
c. Other short-term loans	125	99	89	95	83
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,902	3,231	3,226	3,163	3,329
Income taxes accrued, prior and current years, net of payments:					
a. Federal	25	49	97	57	53
b. Other	2	(2)	14	5	5
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	71	284	331	349	307
b. Bonds and debentures	21	21	3	25	25
c. Other long-term loans	832	823	260	231	267
All other current liabilities, including excise and sales taxes, and accrued expenses	3,492	3,865	3,934	3,904	3,695
Total current liabilities	7,721	8,691	8,255	8,057	7,940
Long-term debt, due in more than 1 year:					
a. Loans from banks	5,880	5,861	6,147	6,699	6,730
b. Bonds and debentures	2,221	2,132	1,930	1,945	1,907
c. Other long-term loans	1,677	1,712	1,449	1,343	1,253
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,417	3,518	3,514	3,953	4,540
Total liabilities	20,916	21,914	21,294	21,996	22,370
Capital stock and other capital	6,616	6,602	6,980	7,393	8,649
Retained earnings	8,652	8,882	8,547	8,116	8,032
Cumulative foreign currency translation adjustment	457	321	490	349	317
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(761)	(793)	(852)	(817)	(805)
Less: Treasury stock at cost	2,150	2,144	2,132	2,112	2,120
Stockholders' equity	12,814	12,869	13,032	12,929	14,072
Total Liabilities and Stockholders' Equity	33,731	34,783	34,326	34,926	36,442
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,044	5,957	5,707	5,857	6,227

Table 69.0 -- Income Statement For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	31,072	32,412	31,974	34,152	34,219
Depreciation, depletion, and amortization of property, plant, and equipment	1,089	1,061	1,032	1,099	1,265
All other operating costs and expenses	26,676	27,522	27,399	29,252	29,536
Income (loss) from operations	3,307	3,829	3,543	3,801	3,418
Interest expense	917	943	943	960	971
Dividend income	11	426	220	82	41
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(361)	40	391	43	365
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(1,181)	(797)	(999)	337	(1,253)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	3,184	(627)	2,959	2,572	2,814
Income (loss) before income taxes	4,043	1,927	5,172	5,875	4,415
Provision for current and deferred domestic income taxes:					
a. Federal	381	772	776	667	647
b. Other	124	177	132	107	96
Income (loss) after income taxes	3,537	978	4,263	5,100	3,672
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	3,537	978	4,263	5,100	3,672
Cash dividends charged to retained earnings in this quarter	1,388	965	1,229	1,341	1,723
Net income retained in business	2,150	13	3,035	3,759	1,949
Retained earnings at beginning of quarter	89,566	90,596	85,544	88,225	108,967
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(697)	(184)	(283)	(3,212)	(663)
Retained earnings at end of quarter	91,018	90,425	88,296	88,772	110,253
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.51	3.27	3.23	3.22	3.70
All other operating costs and expenses	85.85	84.91	85.69	85.65	86.31
Income (loss) from operations	10.64	11.81	11.08	11.13	9.99
Interest expense	2.95	2.91	2.95	2.81	2.84
Dividend income	0.04	1.31	0.69	0.24	0.12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(1.16)	0.12	1.22	0.13	1.07
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3.80)	(2.46)	(3.12)	0.99	(3.66)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	10.25	(1.94)	9.25	7.53	8.22
Income (loss) before income taxes	13.01	5.95	16.17	17.20	12.90
Provision for current and deferred domestic income taxes	1.63	2.93	2.84	2.27	2.17
Income (loss) after income taxes	11.38	3.02	13.33	14.93	10.73
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	12.85	6.26	16.98	18.58	12.02
After income taxes	11.24	3.18	14.00	16.13	10.00
Annual rate of profit on total assets:					
Before income taxes	6.44	3.09	8.22	9.11	5.88
After income taxes	5.63	1.57	6.78	7.91	4.89

Table 69.1 -- Balance Sheet For Corporations in NAICS Manufacturing Subsector 339,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Miscellaneous Manufacturing Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	10,373	11,208	9,355	9,819	9,892
Time deposits in the U.S., including negotiable certificates of deposit	86	250	79	157	77
Cash and deposits outside the U.S.	215	210	220	209	408
Total cash on hand and in banks	10,674	11,668	9,654	10,184	10,377
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	314	402	394	428	470
b. Other, due in 1 year or less	1,969	1,871	1,268	1,061	797
Commercial and finance company paper of U.S. issuers	519	451	511	505	502
State and local government securities, due in 1 year or less	367	360	406	392	417
Foreign securities, due in 1 year or less	701	752	754	773	953
Other short-term financial investments	1,047	1,358	1,213	1,212	1,515
Total cash, U.S. Government and other securities	15,592	16,862	14,200	14,556	15,032
Trade receivables from the U.S. Government	33	32	32	55	59
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	16,753	16,642	16,957	17,420	18,385
Total receivables	16,786	16,673	16,989	17,475	18,444
Inventories	17,789	17,739	17,633	18,320	20,092
All other current assets	11,259	11,459	11,972	11,967	14,010
Total current assets	61,426	62,733	60,794	62,319	67,578
Property, plant, and equipment	56,759	56,543	55,746	58,203	65,512
Land and mineral rights	1,126	1,106	1,125	1,136	1,401
Less: Accumulated depreciation, depletion, and amortization	33,818	33,739	32,984	34,422	38,985
Net property, plant, and equipment	24,067	23,910	23,887	24,916	27,928
U.S. Treasury and Federal agency securities, due in more than 1 year	357	350	333	407	346
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	165,415	162,710	166,694	170,212	204,422
Total Assets	251,264	249,703	251,708	257,855	300,274
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,571	1,329	1,604	1,517	1,899
b. Commercial paper	247	414	439	245	2,925
c. Other short-term loans	305	194	187	447	264
Advances and prepayments by the U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	7,057	7,147	7,279	7,516	8,067
Income taxes accrued, prior and current years, net of payments:					
a. Federal	720	732	553	502	297
b. Other	102	55	68	75	86
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	919	710	1,018	873	1,610
b. Bonds and debentures	628	619	1,460	1,221	1,499
c. Other long-term loans	1,578	1,757	1,486	1,192	905
All other current liabilities, including excise and sales taxes, and accrued expenses	16,642	17,105	17,050	17,750	21,697
Total current liabilities	29,771	30,062	31,145	31,339	39,248
Long-term debt, due in more than 1 year:					
a. Loans from banks	21,906	22,031	22,588	24,047	25,697
b. Bonds and debentures	27,770	28,329	28,459	28,391	33,033
c. Other long-term loans	9,688	9,646	9,896	9,653	10,853
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	36,238	36,439	37,829	37,966	44,552
Total liabilities	125,372	126,507	129,918	131,397	153,383
Capital stock and other capital	83,909	83,921	81,769	85,582	96,002
Retained earnings	91,018	90,425	88,296	88,772	110,253
Cumulative foreign currency translation adjustment	(2,654)	(3,786)	457	75	(1,092)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(6,726)	(6,653)	(6,956)	(5,580)	(8,622)
Less: Treasury stock at cost	39,655	40,710	41,774	42,391	49,651
Stockholders' equity	125,893	123,197	121,791	126,457	146,891
Total Liabilities and Stockholders' Equity	251,264	249,703	251,708	257,855	300,274
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	31,655	32,672	29,649	30,980	28,330

Table 70.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	1,499,026	1,536,152	1,506,774	1,525,580	1,485,967
Depreciation, depletion, and amortization of property, plant, and equipment	38,537	37,648	38,410	39,903	38,424
All other operating costs and expenses	1,346,861	1,371,844	1,348,348	1,377,939	1,337,272
Income (loss) from operations	113,627	126,660	120,016	107,738	110,270
Interest expense	25,611	26,123	25,931	25,502	24,757
Dividend income	1,491	1,894	2,454	3,227	1,729
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	6,256	5,414	8,672	8,199	8,592
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(7,019)	(730)	(20,353)	(46,725)	(169)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	80,900	76,946	75,596	76,945	75,441
Income (loss) before income taxes	169,644	184,061	160,454	123,882	171,107
Provision for current and deferred domestic income taxes:					
a. Federal	30,229	31,178	28,233	3,044	25,937
b. Other	4,514	5,366	4,651	649	4,147
Income (loss) after income taxes	134,901	147,516	127,571	120,188	141,023
Extraordinary gains (losses), net of taxes	0	0	1	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	134,901	147,516	127,572	120,188	141,023
Cash dividends charged to retained earnings in this quarter	41,634	45,009	44,064	60,772	54,100
Net income retained in business	93,267	102,508	83,508	59,416	86,923
Retained earnings at beginning of quarter	2,393,455	2,417,282	2,496,992	2,570,072	2,608,982
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(12,159)	(7,194)	(10,533)	(14,385)	(20,745)
Retained earnings at end of quarter	2,474,562	2,512,596	2,569,966	2,615,104	2,675,159
	INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.57	2.45	2.55	2.62	2.59
All other operating costs and expenses	89.85	89.30	89.49	90.32	89.99
Income (loss) from operations	7.58	8.25	7.97	7.06	7.42
Interest expense	1.71	1.70	1.72	1.67	1.67
Dividend income	0.10	0.12	0.16	0.21	0.12
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.42	0.35	0.58	0.54	0.58
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.47)	(0.05)	(1.35)	(3.06)	(0.01)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.40	5.01	5.02	5.04	5.08
Income (loss) before income taxes	11.32	11.98	10.65	8.12	11.51
Provision for current and deferred domestic income taxes	2.32	2.38	2.18	0.24	2.02
Income (loss) after income taxes	9.00	9.60	8.47	7.88	9.49
	OPERATING RATIOS				
	(see explanatory notes)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.69	21.34	18.23	14.12	19.07
After income taxes	15.65	17.10	14.49	13.70	15.72
Annual rate of profit on total assets:					
Before income taxes	8.69	9.45	8.07	6.18	8.45
After income taxes	6.91	7.57	6.42	6.00	6.96

Table 70.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	232,223	240,488	247,014	260,191	259,382
Time deposits in the U.S., including negotiable certificates of deposit	44,623	40,725	41,954	53,188	55,428
Cash and deposits outside the U.S.	12,262	10,750	12,510	13,829	17,848
Total cash on hand and in banks	289,108	291,963	301,478	327,208	332,658
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	8,620	8,578	6,933	6,399	6,148
b. Other, due in 1 year or less	20,974	23,532	23,696	23,613	20,569
Commercial and finance company paper of U.S. issuers	36,733	35,758	37,290	37,308	35,289
State and local government securities, due in 1 year or less	4,246	4,095	4,811	5,722	3,445
Foreign securities, due in 1 year or less	8,425	9,161	9,577	9,577	6,197
Other short-term financial investments	62,872	68,781	70,349	76,787	65,941
Total cash, U.S. Government and other securities	430,976	441,867	454,134	486,613	470,246
Trade receivables from the U.S. Government	42,524	42,698	40,622	40,895	42,151
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	558,567	558,270	562,956	537,466	566,664
Total receivables	601,091	600,968	603,578	578,361	608,814
Inventories	649,218	650,167	663,827	660,123	678,896
All other current assets	373,242	376,532	371,380	370,434	372,133
Total current assets	2,054,528	2,069,533	2,092,918	2,095,530	2,130,090
Property, plant, and equipment	2,574,441	2,555,916	2,588,342	2,631,130	2,653,281
Land and mineral rights	160,670	161,221	160,878	162,468	162,860
Less: Accumulated depreciation, depletion, and amortization	1,421,046	1,423,039	1,440,199	1,459,341	1,474,799
Net property, plant, and equipment	1,314,065	1,294,099	1,309,022	1,334,257	1,341,341
U.S. Treasury and Federal agency securities, due in more than 1 year	7,295	6,443	9,292	10,535	7,669
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,435,792	4,424,700	4,539,607	4,576,966	4,621,160
Total Assets	7,811,680	7,794,774	7,950,840	8,017,289	8,100,260
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	42,634	46,639	44,928	40,291	42,275
b. Commercial paper	69,164	65,380	63,263	56,679	65,502
c. Other short-term loans	50,831	53,363	56,316	56,016	60,171
Advances and prepayments by the U.S. Government	49,040	50,574	51,875	50,622	49,063
Trade accounts and trade notes payable	485,854	476,096	479,131	481,553	484,307
Income taxes accrued, prior and current years, net of payments:					
a. Federal	35,361	33,568	33,396	33,116	37,493
b. Other	5,055	4,755	5,245	3,810	3,688
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	28,781	28,523	27,583	29,546	31,104
b. Bonds and debentures	70,507	69,188	67,248	67,776	71,148
c. Other long-term loans	65,990	70,313	69,291	52,481	47,241
All other current liabilities, including excise and sales taxes, and accrued expenses	688,969	686,748	719,762	733,325	703,137
Total current liabilities	1,592,186	1,585,147	1,618,039	1,605,215	1,595,128
Long-term debt, due in more than 1 year:					
a. Loans from banks	313,531	313,725	317,469	322,527	324,335
b. Bonds and debentures	721,457	726,743	750,706	759,590	772,519
c. Other long-term loans	526,695	516,468	524,432	557,719	555,615
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,210,849	1,202,618	1,219,256	1,262,173	1,264,285
Total liabilities	4,364,718	4,344,701	4,429,903	4,507,224	4,511,881
Capital stock and other capital	2,288,382	2,284,692	2,293,757	2,302,763	2,336,730
Retained earnings	2,474,562	2,512,596	2,569,966	2,615,104	2,675,159
Cumulative foreign currency translation adjustment	4,405	(36,735)	(18,451)	(12,884)	(24,573)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(318,044)	(320,689)	(313,610)	(365,223)	(358,006)
Less: Treasury stock at cost	1,002,345	989,791	1,010,726	1,029,695	1,040,932
Stockholders' equity	3,446,962	3,450,074	3,520,937	3,510,065	3,588,379
Total Liabilities and Stockholders' Equity	7,811,680	7,794,774	7,950,840	8,017,289	8,100,260
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	462,341	484,386	474,879	490,315	534,961

Table 71.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	838,341	843,864	830,853	837,013	824,754	660,685	692,288	675,921	688,566	661,213
Depreciation, depletion, and amortization of property, plant, and equipment	20,941	20,152	20,970	21,978	20,684	17,596	17,496	17,440	17,924	17,740
All other operating costs and expenses	753,763	756,471	743,461	759,007	741,090	593,098	615,373	604,886	618,933	596,182
Income (loss) from operations	63,637	67,241	66,422	56,028	62,980	49,990	59,419	53,594	51,709	47,291
Interest expense	15,077	15,421	15,270	14,864	14,080	10,534	10,702	10,660	10,638	10,677
Dividend income	743	720	1,080	1,052	721	748	1,174	1,374	2,175	1,008
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2,985	3,558	5,092	4,981	4,846	3,271	1,855	3,580	3,218	3,747
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3,384)	1,281	(7,638)	(8,592)	1,969	(3,635)	(2,011)	(12,715)	(38,132)	(2,138)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	41,905	40,506	38,800	45,626	38,624	38,995	36,440	36,796	31,319	36,818
Income (loss) before income taxes	90,809	97,885	88,486	84,231	95,059	78,835	86,176	71,968	39,651	76,048
Provision for current and deferred domestic income taxes:										
a. Federal	16,408	15,032	13,464	14,160	13,805	13,821	16,146	14,769	(11,115)	12,132
b. Other	1,617	2,627	2,663	2,053	1,940	2,897	2,740	1,988	(1,403)	2,208
Income (loss) after income taxes	72,784	80,226	72,359	68,019	79,314	62,117	67,290	55,211	52,169	61,708
Extraordinary gains (losses), net of taxes	0	0	1	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	72,784	80,226	72,360	68,019	79,314	62,117	67,290	55,211	52,169	61,708
Cash dividends charged to retained earnings in this quarter	25,218	29,841	24,794	35,151	32,676	16,416	15,167	19,270	25,621	21,424
Net income retained in business	47,565	50,385	47,566	32,868	46,639	45,701	52,123	35,941	26,548	40,284
Retained earnings at beginning of quarter	1,479,702	1,465,301	1,508,604	1,556,216	1,559,322	913,753	951,981	988,388	1,013,856	1,049,660
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,826)	(3,197)	(2,297)	(2,553)	(16,877)	(4,334)	(3,997)	(8,236)	(11,832)	(3,868)
Retained earnings at end of quarter	1,519,442	1,512,489	1,553,874	1,586,531	1,589,083	955,121	1,000,108	1,016,093	1,028,572	1,086,076
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.39	2.52	2.63	2.51	2.66	2.53	2.58	2.60	2.68
All other operating costs and expenses	89.91	89.64	89.48	90.68	89.86	89.77	88.89	89.49	89.89	90.16
Income (loss) from operations	7.59	7.97	7.99	6.69	7.64	7.57	8.58	7.93	7.51	7.15
Interest expense	1.80	1.83	1.84	1.78	1.71	1.59	1.55	1.58	1.54	1.61
Dividend income	0.09	0.09	0.13	0.13	0.09	0.11	0.17	0.20	0.32	0.15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.36	0.42	0.61	0.60	0.59	0.50	0.27	0.53	0.47	0.57
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.40)	0.15	(0.92)	(1.03)	0.24	(0.55)	(0.29)	(1.88)	(5.54)	(0.32)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.00	4.80	4.67	5.45	4.68	5.90	5.26	5.44	4.55	5.57
Income (loss) before income taxes	10.83	11.60	10.65	10.06	11.53	11.93	12.45	10.65	5.76	11.50
Provision for current and deferred domestic income taxes	2.15	2.09	1.94	1.94	1.91	2.53	2.73	2.48	(1.82)	2.17
Income (loss) after income taxes	8.68	9.51	8.71	8.13	9.62	9.40	9.72	8.17	7.58	9.33
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.80	22.74	20.07	19.04	21.31	18.54	19.94	16.38	9.11	16.86
After income taxes	16.67	18.64	16.41	15.37	17.78	14.61	15.57	12.56	11.99	13.68
Annual rate of profit on total assets:										
Before income taxes	9.02	9.88	8.72	8.20	9.27	8.33	8.99	7.40	4.06	7.61
After income taxes	7.23	8.10	7.13	6.62	7.73	6.57	7.02	5.68	5.34	6.18

Table 71.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million and Over					All Durable Manufacturing Total Assets \$25 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	84,403	92,719	98,364	97,264	93,504	147,820	147,770	148,649	162,927	165,879
Time deposits in the U.S., including negotiable certificates of deposit	24,543	22,437	24,757	32,824	31,330	20,080	18,288	17,198	20,364	24,098
Cash and deposits outside the U.S.	1,478	1,651	2,459	2,121	7,421	10,784	9,098	10,052	11,708	10,427
Total cash on hand and in banks	110,423	116,807	125,580	132,209	132,255	178,684	175,156	175,898	194,999	200,403
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	3,848	3,448	3,040	3,084	3,102	4,772	5,130	3,893	3,315	3,045
b. Other, due in 1 year or less	3,534	2,961	4,709	4,521	3,738	17,439	20,571	18,987	19,092	16,831
Commercial and finance company paper of U.S. issuers	2,131	2,545	2,322	2,506	3,225	34,602	33,213	34,968	34,803	32,064
State and local government securities, due in 1 year or less	1,408	1,447	2,136	3,411	947	2,838	2,648	2,675	2,311	2,498
Foreign securities, due in 1 year or less	284	527	688	962	580	8,140	8,634	8,890	8,615	5,617
Other short-term financial investments	22,601	26,505	25,376	24,992	15,032	40,271	42,277	44,972	51,795	50,908
Total cash, U.S. Government and other securities	144,230	154,240	163,849	171,684	158,879	286,746	287,628	290,284	314,930	311,367
Trade receivables from the U.S. Government	458	393	364	373	600	42,065	42,304	40,258	40,522	41,551
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	286,014	281,950	288,054	275,888	294,400	272,553	276,320	274,902	261,578	272,263
Total receivables	286,473	282,343	288,417	276,261	295,000	314,619	318,625	315,160	302,100	313,814
Inventories	274,086	267,016	278,302	279,066	284,470	375,132	383,151	385,526	381,057	394,426
All other current assets	182,313	171,355	175,829	179,847	179,112	190,929	205,177	195,551	190,587	193,021
Total current assets	887,102	874,953	906,398	906,857	917,462	1,167,426	1,194,581	1,186,521	1,188,673	1,212,628
Property, plant, and equipment	1,520,967	1,488,247	1,511,180	1,532,185	1,536,025	1,053,474	1,067,669	1,077,162	1,098,945	1,117,256
Land and mineral rights	103,307	103,763	103,011	104,360	103,729	57,363	57,457	57,868	58,108	59,131
Less: Accumulated depreciation, depletion, and amortization	804,753	797,426	809,626	818,457	820,323	616,293	625,613	630,574	640,884	654,475
Net property, plant, and equipment	819,522	794,585	804,565	818,088	819,430	494,543	499,514	504,456	516,169	521,911
U.S. Treasury and Federal agency securities, due in more than 1 year	1,284	1,394	1,463	1,615	247	6,011	5,049	7,829	8,920	7,422
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,319,524	2,290,948	2,348,221	2,380,600	2,365,915	2,116,268	2,133,752	2,191,386	2,196,366	2,255,245
Total Assets	4,027,432	3,961,879	4,060,647	4,107,160	4,103,054	3,784,247	3,832,895	3,890,192	3,910,129	3,997,206
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	21,558	25,976	23,956	21,221	22,186	21,075	20,663	20,972	19,070	20,089
b. Commercial paper	56,974	53,625	49,471	47,323	49,290	12,191	11,755	13,792	9,356	16,211
c. Other short-term loans	35,313	36,630	40,038	40,933	46,388	15,518	16,733	16,279	15,083	13,783
Advances and prepayments by the U.S. Government	12	62	411	414	357	49,029	50,512	51,465	50,208	48,706
Trade accounts and trade notes payable	233,470	220,487	228,891	233,380	233,990	252,384	255,609	250,239	248,173	250,317
Income taxes accrued, prior and current years, net of payments:										
a. Federal	18,561	18,616	18,288	17,595	20,144	16,801	14,952	15,109	15,520	17,349
b. Other	3,191	2,911	3,184	2,222	2,164	1,864	1,844	2,061	1,588	1,524
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	15,192	13,206	13,209	14,265	16,078	13,589	15,317	14,374	15,281	15,026
b. Bonds and debentures	49,185	44,078	39,409	39,157	40,626	21,322	25,110	27,838	28,619	30,522
c. Other long-term loans	45,610	50,317	51,739	34,026	33,011	20,380	19,996	17,553	18,455	14,229
All other current liabilities, including excise and sales taxes, and accrued expenses	298,821	292,522	318,706	333,239	305,386	390,148	394,227	401,056	400,086	397,752
Total current liabilities	777,886	758,430	787,301	783,776	769,620	814,300	826,717	830,738	821,440	825,508
Long-term debt, due in more than 1 year:										
a. Loans from banks	156,550	157,914	158,071	160,257	154,982	156,981	155,811	159,398	162,271	169,353
b. Bonds and debentures	421,802	420,367	439,927	445,342	448,948	299,655	306,376	310,780	314,248	323,570
c. Other long-term loans	325,416	314,090	317,210	339,379	342,776	201,278	202,378	207,222	218,339	212,839
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	599,575	589,403	594,826	608,679	602,757	611,274	613,215	624,430	653,494	661,528
Total liabilities	2,281,228	2,240,204	2,297,334	2,337,433	2,319,083	2,083,490	2,104,497	2,132,569	2,169,791	2,192,798
Capital stock and other capital	1,009,365	1,001,034	1,007,521	1,016,036	1,025,017	1,279,018	1,283,658	1,286,237	1,286,728	1,311,713
Retained earnings	1,519,442	1,512,489	1,553,874	1,586,531	1,589,083	955,121	1,000,108	1,016,093	1,028,572	1,086,076
Cumulative foreign currency translation adjustment	2,124	(26,246)	(18,985)	(16,310)	(22,223)	2,281	(10,489)	533	3,427	(2,351)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(119,360)	(120,729)	(121,105)	(140,165)	(132,552)	(198,684)	(199,959)	(192,505)	(225,058)	(225,454)
Less: Treasury stock at cost	665,366	644,873	657,992	676,365	675,355	336,979	344,918	352,734	353,330	365,577
Stockholders' equity	1,746,204	1,721,675	1,763,313	1,769,727	1,783,971	1,700,758	1,728,399	1,757,624	1,740,338	1,804,408
Total Liabilities and Stockholders' Equity	4,027,432	3,961,879	4,060,647	4,107,160	4,103,054	3,784,247	3,832,895	3,890,192	3,910,129	3,997,206
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	109,216	116,523	119,096	123,082	147,841	353,125	367,864	355,783	367,233	387,120

Table 72.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	31,829	35,670	33,622	34,577	34,676
Depreciation, depletion, and amortization of property, plant, and equipment	737	813	784	848	833
All other operating costs and expenses	29,057	32,279	30,489	31,849	31,707
Income (loss) from operations	2,035	2,579	2,349	1,880	2,136
Interest expense	265	266	272	287	281
Dividend income	4	2	1	13	3
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	18	14	(56)	0	14
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	86	(239)	1	(74)	(204)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	4	9	0	(1)	7
Income (loss) before income taxes	1,883	2,098	2,023	1,531	1,675
Provision for current and deferred domestic income taxes:					
a. Federal	271	316	288	265	271
b. Other	8	6	10	13	12
Income (loss) after income taxes	1,605	1,776	1,726	1,253	1,392
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,605	1,776	1,726	1,253	1,392
Cash dividends charged to retained earnings in this quarter	613	1,068	804	1,281	651
Net income retained in business	991	709	921	(28)	741
Retained earnings at beginning of quarter	20,404	19,685	16,603	17,663	17,777
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(203)	(270)	52	(315)	(51)
Retained earnings at end of quarter	21,192	20,124	17,577	17,320	18,468
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.32	2.28	2.33	2.45	2.40
All other operating costs and expenses	91.29	90.49	90.68	92.11	91.44
Income (loss) from operations	6.39	7.23	6.99	5.44	6.16
Interest expense	0.83	0.75	0.81	0.83	0.81
Dividend income	0.01	0.00	0.00	0.04	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.06	0.04	(0.17)	0.00	0.04
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.27	(0.67)	0.00	(0.22)	(0.59)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.01	0.03	0.00	0.00	0.02
Income (loss) before income taxes	5.92	5.88	6.02	4.43	4.83
Provision for current and deferred domestic income taxes	0.88	0.90	0.89	0.80	0.82
Income (loss) after income taxes	5.04	4.98	5.13	3.62	4.01
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.98	20.06	20.92	15.44	16.38
After income taxes	17.02	16.98	17.84	12.63	13.61
Annual rate of profit on total assets:					
Before income taxes	9.76	10.04	10.04	7.40	7.87
After income taxes	8.31	8.50	8.56	6.06	6.54

Table 72.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	6,558	6,979	7,512	7,249	6,909
Time deposits in the U.S., including negotiable certificates of deposit	582	776	761	641	522
Cash and deposits outside the U.S.	85	80	90	156	175
Total cash on hand and in banks	7,225	7,835	8,363	8,047	7,606
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	0	40	0	0	0
b. Other, due in 1 year or less	0	2	12	22	11
Commercial and finance company paper of U.S. issuers	46	51	39	71	108
State and local government securities, due in 1 year or less	48	51	0	3	0
Foreign securities, due in 1 year or less	2	2	3	2	13
Other short-term financial investments	1,175	1,460	1,387	1,631	1,414
Total cash, U.S. Government and other securities	8,495	9,441	9,803	9,777	9,151
Trade receivables from the U.S. Government	83	122	113	168	137
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,361	17,995	16,727	16,287	17,622
Total receivables	17,444	18,117	16,840	16,456	17,759
Inventories	18,290	19,887	19,696	20,287	20,764
All other current assets	3,123	3,670	3,444	3,515	3,876
Total current assets	47,352	51,115	49,783	50,035	51,551
Property, plant, and equipment	50,697	53,315	51,306	53,773	55,964
Land and mineral rights	1,185	1,254	1,279	1,257	1,232
Less: Accumulated depreciation, depletion, and amortization	31,908	33,026	31,815	33,707	35,496
Net property, plant, and equipment	19,974	21,543	20,770	21,323	21,699
U.S. Treasury and Federal agency securities, due in more than 1 year	5	4	5	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,867	10,927	10,032	11,412	11,892
Total Assets	77,198	83,589	80,589	82,770	85,143
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	3,515	3,868	3,592	3,903	3,886
b. Commercial paper	25	16	5	7	7
c. Other short-term loans	770	814	598	617	805
Advances and prepayments by the U.S. Government	0	0	0	4	0
Trade accounts and trade notes payable	10,617	10,569	10,404	10,475	11,395
Income taxes accrued, prior and current years, net of payments:					
a. Federal	337	346	395	464	603
b. Other	14	10	16	18	22
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,788	1,614	1,726	2,073	1,917
b. Bonds and debentures	13	13	17	7	9
c. Other long-term loans	643	638	694	730	515
All other current liabilities, including excise and sales taxes, and accrued expenses	5,958	6,957	7,586	6,770	7,351
Total current liabilities	23,679	24,845	25,034	25,069	26,511
Long-term debt, due in more than 1 year:					
a. Loans from banks	7,302	8,025	7,920	8,346	8,875
b. Bonds and debentures	165	112	110	87	66
c. Other long-term loans	5,213	5,428	5,619	5,806	5,329
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,137	3,334	3,223	3,784	3,460
Total liabilities	39,496	41,744	41,905	43,091	44,242
Capital stock and other capital	17,975	23,416	22,137	24,295	24,330
Retained earnings	21,192	20,124	17,577	17,320	18,468
Cumulative foreign currency translation adjustment	56	(19)	33	24	25
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(301)	(677)	(503)	(1,148)	(1,091)
Less: Treasury stock at cost	1,219	999	559	812	831
Stockholders' equity	37,702	41,845	38,684	39,679	40,901
Total Liabilities and Stockholders' Equity	77,198	83,589	80,589	82,770	85,143
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	23,673	26,270	24,749	24,966	25,040

Table 73.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	12,447	15,301	13,600	13,529	14,104	19,383	20,370	20,023	21,048	20,571
Depreciation, depletion, and amortization of property, plant, and equipment	297	354	350	366	365	440	459	434	482	468
All other operating costs and expenses	11,321	13,786	12,190	12,361	12,955	17,736	18,492	18,299	19,488	18,752
Income (loss) from operations	829	1,160	1,060	802	785	1,206	1,418	1,289	1,078	1,352
Interest expense	98	119	121	129	134	167	147	151	157	147
Dividend income	1	0	0	4	0	4	1	1	9	2
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	10	(13)	(32)	(34)	(5)	8	27	(24)	34	20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	52	(7)	(2)	(48)	(26)	35	(232)	3	(27)	(178)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	5	4	0	0	6	(1)	5	0	(1)	2
Income (loss) before income taxes	799	1,025	905	595	625	1,085	1,073	1,118	936	1,050
Provision for current and deferred domestic income taxes:										
a. Federal	77	140	130	66	78	193	176	158	199	193
b. Other	4	5	4	2	3	4	1	6	11	9
Income (loss) after income taxes	717	880	772	527	544	887	896	954	726	848
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	717	880	772	527	544	887	896	954	726	848
Cash dividends charged to retained earnings in this quarter	321	403	360	417	262	292	665	444	864	389
Net income retained in business	396	477	412	110	282	595	232	509	(138)	459
Retained earnings at beginning of quarter	9,440	7,731	6,478	7,174	6,387	10,964	11,954	10,125	10,489	11,390
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(117)	(122)	(2)	(121)	(6)	(86)	(148)	54	(193)	(45)
Retained earnings at end of quarter	9,719	8,086	6,888	7,162	6,663	11,473	12,038	10,688	10,158	11,804
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.39	2.31	2.57	2.71	2.59	2.27	2.25	2.17	2.29	2.28
All other operating costs and expenses	90.96	90.10	89.64	91.37	91.85	91.51	90.78	91.39	92.59	91.15
Income (loss) from operations	6.66	7.58	7.79	5.93	5.56	6.22	6.96	6.44	5.12	6.57
Interest expense	0.79	0.78	0.89	0.96	0.95	0.86	0.72	0.75	0.75	0.71
Dividend income	0.01	0.00	0.00	0.03	0.00	0.02	0.01	0.00	0.04	0.01
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.08	(0.08)	(0.23)	(0.25)	(0.04)	0.04	0.13	(0.12)	0.16	0.10
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.42	(0.05)	(0.02)	(0.35)	(0.18)	0.18	(1.14)	0.01	(0.13)	(0.87)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.04	0.02	0.00	0.00	0.04	0.00	0.03	0.00	0.00	0.01
Income (loss) before income taxes	6.42	6.70	6.66	4.40	4.43	5.60	5.27	5.58	4.45	5.11
Provision for current and deferred domestic income taxes	0.65	0.95	0.98	0.50	0.58	1.02	0.87	0.82	1.00	0.98
Income (loss) after income taxes	5.76	5.75	5.68	3.90	3.86	4.58	4.40	4.76	3.45	4.12
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	23.54	24.67	24.11	16.84	15.87	17.98	17.02	18.90	14.66	16.71
After income taxes	21.14	21.18	20.56	14.91	13.81	14.71	14.21	16.12	11.37	13.49
Annual rate of profit on total assets:										
Before income taxes	11.69	12.38	11.88	7.96	7.64	8.70	8.51	8.93	7.09	8.01
After income taxes	10.49	10.63	10.13	7.04	6.65	7.12	7.10	7.61	5.50	6.47

Table 73.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$25 Million to Less Than \$50 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$25 Million to less than \$50 Million					All Durable Manufacturing Total Assets \$25 Million to less than \$50 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,064	2,451	2,332	2,274	2,412	4,494	4,527	5,180	4,975	4,497
Time deposits in the U.S., including negotiable certificates of deposit	104	189	225	172	154	478	587	535	469	368
Cash and deposits outside the U.S.	13	12	9	9	18	72	68	81	147	157
Total cash on hand and in banks	2,181	2,652	2,567	2,456	2,584	5,044	5,182	5,796	5,591	5,022
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	0	36	0	0	0	0	4	0	0	0
b. Other, due in 1 year or less	0	0	0	0	0	0	2	12	22	11
Commercial and finance company paper of U.S. issuers	11	10	9	37	40	35	41	30	34	68
State and local government securities, due in 1 year or less	45	51	0	0	0	2	0	0	3	0
Foreign securities, due in 1 year or less	2	2	3	2	13	0	0	0	0	0
Other short-term financial investments	537	611	426	436	534	638	850	961	1,195	879
Total cash, U.S. Government and other securities	2,777	3,361	3,005	2,931	3,171	5,719	6,080	6,798	6,846	5,980
Trade receivables from the U.S. Government	8	10	8	20	15	75	112	105	148	121
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,024	6,966	6,217	5,602	6,576	11,337	11,028	10,510	10,685	11,046
Total receivables	6,032	6,976	6,225	5,622	6,591	11,412	11,141	10,615	10,833	11,168
Inventories	5,971	7,080	6,758	6,761	7,433	12,319	12,808	12,938	13,526	13,331
All other current assets	936	1,358	1,187	1,094	1,271	2,187	2,312	2,257	2,421	2,605
Total current assets	15,715	18,775	17,175	16,409	18,466	31,637	32,340	32,608	33,626	33,085
Property, plant, and equipment	21,421	24,643	23,311	23,516	25,456	29,276	28,672	27,996	30,258	30,508
Land and mineral rights	431	485	515	501	545	754	769	763	756	687
Less: Accumulated depreciation, depletion, and amortization	13,067	14,716	13,844	14,089	15,656	18,841	18,310	17,972	19,618	19,840
Net property, plant, and equipment	8,785	10,411	9,982	9,928	10,344	11,189	11,132	10,787	11,395	11,355
U.S. Treasury and Federal agency securities, due in more than 1 year	4	4	0	0	0	1	0	5	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	2,831	3,937	3,333	3,583	3,907	7,036	6,990	6,699	7,829	7,986
Total Assets	27,334	33,127	30,490	29,920	32,717	49,864	50,462	50,099	52,850	52,426
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	1,488	1,712	1,441	1,497	1,810	2,027	2,155	2,151	2,406	2,076
b. Commercial paper	4	6	3	6	6	21	11	2	1	0
c. Other short-term loans	249	319	246	239	381	521	495	352	378	424
Advances and prepayments by the U.S. Government	0	0	0	4	0	0	0	0	0	0
Trade accounts and trade notes payable	3,890	4,179	3,775	3,736	4,140	6,727	6,389	6,629	6,739	7,255
Income taxes accrued, prior and current years, net of payments:										
a. Federal	93	104	117	59	144	244	242	278	405	459
b. Other	4	3	3	3	8	10	6	13	15	14
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	577	699	703	841	709	1,211	915	1,024	1,232	1,208
b. Bonds and debentures	3	9	12	1	2	10	5	5	6	7
c. Other long-term loans	143	323	255	195	179	500	314	439	535	336
All other current liabilities, including excise and sales taxes, and accrued expenses	1,480	1,850	2,049	1,857	1,854	4,478	5,107	5,536	4,913	5,497
Total current liabilities	7,931	9,205	8,604	8,440	9,234	15,747	15,640	16,429	16,628	17,277
Long-term debt, due in more than 1 year:										
a. Loans from banks	2,831	3,782	3,568	3,776	3,926	4,471	4,242	4,351	4,570	4,949
b. Bonds and debentures	21	20	10	8	7	144	92	100	79	60
c. Other long-term loans	2,113	2,354	2,319	2,565	2,643	3,100	3,075	3,300	3,241	2,686
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	867	1,146	969	989	1,150	2,269	2,188	2,254	2,794	2,310
Total liabilities	13,763	16,507	15,470	15,779	16,960	25,733	25,237	26,435	27,312	27,281
Capital stock and other capital	3,960	8,927	8,096	7,065	9,489	14,015	14,489	14,040	17,230	14,841
Retained earnings	9,719	8,086	6,888	7,162	6,663	11,473	12,038	10,688	10,158	11,804
Cumulative foreign currency translation adjustment	30	63	2	5	12	26	(81)	31	19	14
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	381	86	165	37	(185)	(683)	(763)	(668)	(1,185)	(906)
Less: Treasury stock at cost	519	541	131	128	223	701	458	428	685	608
Stockholders' equity	13,571	16,621	15,020	14,141	15,756	24,131	25,225	23,664	25,538	25,145
Total Liabilities and Stockholders' Equity	27,334	33,127	30,490	29,920	32,717	49,864	50,462	50,099	52,850	52,426
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	7,783	9,570	8,571	7,969	9,232	15,890	16,700	16,179	16,997	15,808

Table 74.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	34,475	38,216	38,803	36,756	36,071
Depreciation, depletion, and amortization of property, plant, and equipment	805	910	942	869	871
All other operating costs and expenses	31,526	34,788	35,547	33,974	33,121
Income (loss) from operations	2,144	2,518	2,314	1,913	2,079
Interest expense	299	321	365	352	333
Dividend income	17	9	11	21	14
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	84	27	11	(65)	(70)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	52	(43)	(50)	192	34
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	32	5	22	51	(13)
Income (loss) before income taxes	2,029	2,195	1,943	1,760	1,711
Provision for current and deferred domestic income taxes:					
a. Federal	314	361	272	167	222
b. Other	32	40	29	27	34
Income (loss) after income taxes	1,684	1,794	1,642	1,566	1,455
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,684	1,794	1,642	1,566	1,455
Cash dividends charged to retained earnings in this quarter	550	1,003	990	1,772	571
Net income retained in business	1,134	791	652	(205)	884
Retained earnings at beginning of quarter	17,612	17,386	18,794	20,480	14,973
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(305)	(140)	(221)	(135)	(139)
Retained earnings at end of quarter	18,440	18,037	19,225	20,140	15,718
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.34	2.38	2.43	2.36	2.42
All other operating costs and expenses	91.45	91.03	91.61	92.43	91.82
Income (loss) from operations	6.22	6.59	5.96	5.21	5.76
Interest expense	0.87	0.84	0.94	0.96	0.92
Dividend income	0.05	0.02	0.03	0.06	0.04
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.24	0.07	0.03	(0.18)	(0.19)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.15	(0.11)	(0.13)	0.52	0.09
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.09	0.01	0.06	0.14	(0.04)
Income (loss) before income taxes	5.89	5.74	5.01	4.79	4.74
Provision for current and deferred domestic income taxes	1.00	1.05	0.77	0.53	0.71
Income (loss) after income taxes	4.88	4.69	4.23	4.26	4.03
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.26	20.79	17.49	16.86	17.88
After income taxes	15.98	16.99	14.78	15.00	15.21
Annual rate of profit on total assets:					
Before income taxes	9.34	9.63	8.02	7.70	7.64
After income taxes	7.75	7.87	6.78	6.86	6.50

Table 74.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	6,379	6,899	7,138	7,081	6,915
Time deposits in the U.S., including negotiable certificates of deposit	477	487	313	461	343
Cash and deposits outside the U.S.	233	229	237	235	155
Total cash on hand and in banks	7,090	7,616	7,687	7,776	7,414
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	65	8	0	0	0
b. Other, due in 1 year or less	114	134	160	136	63
Commercial and finance company paper of U.S. issuers	168	122	147	164	292
State and local government securities, due in 1 year or less	101	133	71	89	72
Foreign securities, due in 1 year or less	0	1	0	0	0
Other short-term financial investments	982	1,247	1,308	1,406	941
Total cash, U.S. Government and other securities	8,520	9,260	9,373	9,571	8,783
Trade receivables from the U.S. Government	87	93	279	182	251
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	17,367	18,631	19,360	16,359	17,532
Total receivables	17,455	18,724	19,639	16,541	17,783
Inventories	20,177	20,904	22,727	21,586	21,060
All other current assets	4,467	4,747	4,853	4,624	4,537
Total current assets	50,619	53,636	56,591	52,322	52,163
Property, plant, and equipment	51,422	55,397	58,553	56,232	56,176
Land and mineral rights	1,501	1,337	1,416	1,440	1,377
Less: Accumulated depreciation, depletion, and amortization	31,281	33,925	35,497	34,113	33,970
Net property, plant, and equipment	21,642	22,809	24,472	23,559	23,583
U.S. Treasury and Federal agency securities, due in more than 1 year	85	88	38	45	21
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	14,566	14,680	15,807	15,467	13,837
Total Assets	86,911	91,214	96,908	91,392	89,604
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	5,049	5,978	6,148	5,119	5,279
b. Commercial paper	34	32	64	70	61
c. Other short-term loans	1,385	1,393	770	1,025	1,332
Advances and prepayments by the U.S. Government	26	17	0	0	13
Trade accounts and trade notes payable	10,156	11,587	12,250	10,786	11,911
Income taxes accrued, prior and current years, net of payments:					
a. Federal	402	327	428	390	327
b. Other	40	35	35	54	46
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,633	1,706	1,753	1,606	1,856
b. Bonds and debentures	73	87	87	102	40
c. Other long-term loans	797	752	554	602	806
All other current liabilities, including excise and sales taxes, and accrued expenses	6,952	7,447	8,354	7,953	7,690
Total current liabilities	26,547	29,361	30,444	27,706	29,361
Long-term debt, due in more than 1 year:					
a. Loans from banks	9,023	9,548	11,031	10,791	10,654
b. Bonds and debentures	291	249	318	296	295
c. Other long-term loans	4,886	5,568	6,042	6,199	5,469
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	4,014	4,249	4,630	4,636	5,542
Total liabilities	44,762	48,975	52,465	49,628	51,321
Capital stock and other capital	27,041	28,344	29,799	25,495	25,356
Retained earnings	18,440	18,037	19,225	20,140	15,718
Cumulative foreign currency translation adjustment	(238)	(228)	(197)	102	117
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(1,307)	(2,009)	(2,594)	(2,331)	(1,451)
Less: Treasury stock at cost	1,787	1,906	1,790	1,642	1,457
Stockholders' equity	42,149	42,238	44,443	41,764	38,283
Total Liabilities and Stockholders' Equity	86,911	91,214	96,908	91,392	89,604
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	24,071	24,275	26,147	24,616	22,802

Table 75.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	17,111	18,621	19,808	18,995	18,487	17,364	19,595	18,995	17,761	17,584
Depreciation, depletion, and amortization of property, plant, and equipment	357	394	415	394	374	448	516	527	475	497
All other operating costs and expenses	15,779	17,165	18,352	17,528	16,992	15,746	17,624	17,195	16,446	16,129
Income (loss) from operations	974	1,063	1,041	1,073	1,121	1,169	1,455	1,273	840	958
Interest expense	130	143	151	147	141	169	178	213	205	191
Dividend income	8	1	7	10	2	9	8	5	11	13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	13	10	13	9	(36)	70	17	(3)	(74)	(34)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	24	(5)	(42)	181	21	28	(37)	(8)	12	12
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	15	1	18	19	(2)	17	3	4	32	(11)
Income (loss) before income taxes	904	926	886	1,145	964	1,125	1,269	1,057	615	747
Provision for current and deferred domestic income taxes:										
a. Federal	153	165	133	59	109	161	195	138	108	114
b. Other	16	24	15	11	21	16	16	14	15	13
Income (loss) after income taxes	736	737	738	1,074	835	948	1,058	905	492	620
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	736	737	738	1,074	835	948	1,058	905	492	620
Cash dividends charged to retained earnings in this quarter	218	426	402	729	274	332	577	589	1,042	297
Net income retained in business	518	310	336	345	561	616	480	316	(551)	323
Retained earnings at beginning of quarter	8,976	8,610	10,775	10,820	10,833	8,636	8,776	8,019	9,660	4,140
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(133)	(130)	(63)	(57)	15	(172)	(10)	(158)	(78)	(154)
Retained earnings at end of quarter	9,360	8,791	11,049	11,109	11,408	9,080	9,247	8,176	9,032	4,309
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.09	2.11	2.09	2.08	2.02	2.58	2.63	2.78	2.67	2.83
All other operating costs and expenses	92.22	92.18	92.65	92.28	91.91	90.69	89.94	90.52	92.59	91.72
Income (loss) from operations	5.69	5.71	5.26	5.65	6.06	6.73	7.43	6.70	4.73	5.45
Interest expense	0.76	0.77	0.76	0.77	0.77	0.97	0.91	1.12	1.15	1.09
Dividend income	0.05	0.01	0.03	0.05	0.01	0.05	0.04	0.02	0.06	0.07
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.08	0.05	0.07	0.05	(0.19)	0.40	0.09	(0.01)	(0.42)	(0.19)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.14	(0.03)	(0.21)	0.95	0.11	0.16	(0.19)	(0.04)	0.06	0.07
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.09	0.01	0.09	0.10	(0.01)	0.10	0.02	0.02	0.18	(0.06)
Income (loss) before income taxes	5.29	4.98	4.47	6.03	5.22	6.48	6.48	5.57	3.46	4.25
Provision for current and deferred domestic income taxes	0.98	1.02	0.75	0.37	0.70	1.02	1.08	0.80	0.69	0.72
Income (loss) after income taxes	4.30	3.96	3.72	5.66	4.52	5.46	5.40	4.76	2.77	3.53
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	20.19	20.84	18.16	25.32	22.21	18.57	20.75	16.96	10.39	14.29
After income taxes	16.43	16.57	15.12	23.77	19.23	15.65	17.30	14.51	8.31	11.86
Annual rate of profit on total assets:										
Before income taxes	9.50	9.35	8.18	11.33	9.80	9.22	9.84	7.89	4.83	5.95
After income taxes	7.73	7.44	6.81	10.64	8.48	7.77	8.20	6.75	3.86	4.94

Table 75.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$50 Million to Less Than \$100 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$50 Million to less than \$100 Million					All Durable Manufacturing Total Assets \$50 Million to less than \$100 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	2,235	2,281	2,079	2,097	2,065	4,144	4,619	5,059	4,984	4,850
Time deposits in the U.S., including negotiable certificates of deposit	129	131	37	42	75	349	357	275	419	269
Cash and deposits outside the U.S.	140	123	134	141	115	93	106	102	94	41
Total cash on hand and in banks	2,504	2,535	2,250	2,280	2,254	4,586	5,081	5,437	5,496	5,159
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	54	8	0	0	0	11	0	0	0	0
b. Other, due in 1 year or less	0	0	19	19	12	114	134	141	117	51
Commercial and finance company paper of U.S. issuers	108	56	96	121	101	60	66	50	43	191
State and local government securities, due in 1 year or less	38	66	66	51	46	63	67	5	38	27
Foreign securities, due in 1 year or less	0	0	0	0	0	0	1	0	0	0
Other short-term financial investments	319	418	330	258	145	664	830	978	1,148	796
Total cash, U.S. Government and other securities	3,022	3,083	2,761	2,728	2,558	5,498	6,177	6,612	6,843	6,225
Trade receivables from the U.S. Government	5	3	5	19	17	82	90	274	162	234
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,736	8,033	8,864	7,730	8,191	9,631	10,599	10,496	8,629	9,341
Total receivables	7,741	8,036	8,869	7,749	8,208	9,714	10,688	10,770	8,791	9,575
Inventories	8,654	9,290	10,655	9,656	9,311	11,523	11,614	12,072	11,930	11,749
All other current assets	1,563	1,672	1,670	1,574	1,493	2,904	3,076	3,183	3,051	3,044
Total current assets	20,980	22,081	23,955	21,707	21,570	29,638	31,555	32,636	30,615	30,593
Property, plant, and equipment	25,050	27,173	29,113	27,594	26,813	26,372	28,224	29,440	28,638	29,363
Land and mineral rights	516	572	623	542	565	984	765	793	899	812
Less: Accumulated depreciation, depletion, and amortization	14,552	16,118	17,044	16,048	15,366	16,729	17,806	18,453	18,066	18,604
Net property, plant, and equipment	11,015	11,627	12,692	12,088	12,012	10,627	11,182	11,780	11,471	11,571
U.S. Treasury and Federal agency securities, due in more than 1 year	0	3	6	4	1	85	85	32	41	20
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	6,106	5,906	6,673	6,611	5,791	8,460	8,774	9,134	8,855	8,046
Total Assets	38,101	39,616	43,327	40,410	39,374	48,810	51,597	53,582	50,983	50,230
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,320	3,167	3,221	2,792	2,790	2,729	2,811	2,927	2,326	2,489
b. Commercial paper	8	6	7	5	5	26	26	58	64	55
c. Other short-term loans	662	788	334	685	507	723	606	436	340	825
Advances and prepayments by the U.S. Government	0	0	0	0	0	26	17	0	0	13
Trade accounts and trade notes payable	4,596	5,125	5,850	5,239	5,457	5,560	6,461	6,401	5,546	6,454
Income taxes accrued, prior and current years, net of payments:										
a. Federal	196	90	155	186	133	206	237	273	205	194
b. Other	17	13	18	39	29	24	22	17	15	17
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	965	893	996	802	861	668	813	757	804	995
b. Bonds and debentures	11	10	5	10	7	61	77	82	92	33
c. Other long-term loans	357	174	188	199	262	440	578	365	404	544
All other current liabilities, including excise and sales taxes, and accrued expenses	2,781	2,739	3,230	2,813	2,868	4,171	4,708	5,125	5,140	4,822
Total current liabilities	11,913	13,004	14,003	12,771	12,920	14,634	16,357	16,441	14,935	16,442
Long-term debt, due in more than 1 year:										
a. Loans from banks	4,392	4,337	4,787	4,475	4,557	4,632	5,211	6,244	6,316	6,097
b. Bonds and debentures	117	58	125	143	129	174	191	194	153	166
c. Other long-term loans	2,251	2,684	3,138	3,160	2,474	2,635	2,883	2,905	3,039	2,995
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,508	1,752	1,763	1,779	1,927	2,506	2,497	2,867	2,858	3,615
Total liabilities	20,181	21,836	23,814	22,328	22,007	24,581	27,139	28,651	27,300	29,314
Capital stock and other capital	9,838	10,439	9,949	8,020	6,800	17,203	17,906	19,850	17,476	18,556
Retained earnings	9,360	8,791	11,049	11,109	11,408	9,080	9,247	8,176	9,032	4,309
Cumulative foreign currency translation adjustment	5	22	1	87	69	(244)	(251)	(198)	15	49
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(656)	(1,094)	(1,006)	(687)	(432)	(651)	(914)	(1,588)	(1,644)	(1,019)
Less: Treasury stock at cost	627	377	481	447	478	1,160	1,529	1,310	1,196	979
Stockholders' equity	17,921	17,780	19,513	18,082	17,367	24,229	24,458	24,931	23,682	20,916
Total Liabilities and Stockholders' Equity	38,101	39,616	43,327	40,410	39,374	48,810	51,597	53,582	50,983	50,230
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	9,067	9,076	9,953	8,936	8,650	15,004	15,198	16,194	15,680	14,152

Table 76.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	48,645	48,036	46,610	46,601	46,306
Depreciation, depletion, and amortization of property, plant, and equipment	1,296	1,230	1,254	1,288	1,204
All other operating costs and expenses	44,609	44,015	42,851	43,080	42,766
Income (loss) from operations	2,739	2,791	2,506	2,233	2,337
Interest expense	601	542	558	544	485
Dividend income	43	37	16	56	25
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(52)	47	19	(77)	(88)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	124	14	(228)	92	(13)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(19)	(37)	(15)	56	63
Income (loss) before income taxes	2,234	2,311	1,739	1,815	1,838
Provision for current and deferred domestic income taxes:					
a. Federal	542	530	385	403	447
b. Other	49	50	50	54	49
Income (loss) after income taxes	1,643	1,731	1,304	1,358	1,342
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	1,643	1,731	1,304	1,358	1,342
Cash dividends charged to retained earnings in this quarter	689	1,247	894	2,005	790
Net income retained in business	954	484	410	(647)	552
Retained earnings at beginning of quarter	17,273	10,688	6,558	10,002	12,263
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(237)	(130)	(101)	(193)	(145)
Retained earnings at end of quarter	17,991	11,042	6,867	9,161	12,670
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.66	2.56	2.69	2.76	2.60
All other operating costs and expenses	91.70	91.63	91.93	92.45	92.35
Income (loss) from operations	5.63	5.81	5.38	4.79	5.05
Interest expense	1.24	1.13	1.20	1.17	1.05
Dividend income	0.09	0.08	0.03	0.12	0.05
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.11)	0.10	0.04	(0.17)	(0.19)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	0.26	0.03	(0.49)	0.20	(0.03)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.04)	(0.08)	(0.03)	0.12	0.14
Income (loss) before income taxes	4.59	4.81	3.73	3.89	3.97
Provision for current and deferred domestic income taxes	1.22	1.21	0.93	0.98	1.07
Income (loss) after income taxes	3.38	3.60	2.80	2.91	2.90
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	13.93	14.64	11.74	12.65	12.48
After income taxes	10.25	10.97	8.81	9.46	9.11
Annual rate of profit on total assets:					
Before income taxes	6.37	6.83	5.22	5.55	5.66
After income taxes	4.69	5.12	3.91	4.15	4.14

Table 76.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	11,152	10,657	9,758	10,013	9,085
Time deposits in the U.S., including negotiable certificates of deposit	730	521	615	564	650
Cash and deposits outside the U.S.	480	334	342	500	499
Total cash on hand and in banks	12,362	11,513	10,715	11,077	10,234
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	156	238	18	97	141
b. Other, due in 1 year or less	560	488	504	411	425
Commercial and finance company paper of U.S. issuers	965	1,239	1,237	907	828
State and local government securities, due in 1 year or less	652	617	627	666	633
Foreign securities, due in 1 year or less	231	220	234	0	19
Other short-term financial investments	996	1,217	995	896	1,219
Total cash, U.S. Government and other securities	15,922	15,532	14,330	14,055	13,498
Trade receivables from the U.S. Government	496	381	209	149	159
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,374	23,070	23,016	22,303	23,317
Total receivables	23,870	23,452	23,225	22,452	23,476
Inventories	25,995	24,648	24,816	24,745	25,144
All other current assets	6,730	7,650	6,917	6,363	6,174
Total current assets	72,517	71,281	69,289	67,615	68,291
Property, plant, and equipment	83,957	81,747	81,944	83,238	81,325
Land and mineral rights	2,128	2,318	2,265	2,044	2,087
Less: Accumulated depreciation, depletion, and amortization	49,844	50,446	50,661	51,184	50,382
Net property, plant, and equipment	36,241	33,618	33,548	34,098	33,030
U.S. Treasury and Federal agency securities, due in more than 1 year	185	46	46	8	64
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	31,253	30,298	30,389	29,167	28,446
Total Assets	140,196	135,243	133,272	130,888	129,832
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	4,253	3,888	4,847	4,030	4,450
b. Commercial paper	119	114	180	81	128
c. Other short-term loans	1,350	1,778	1,744	1,479	1,449
Advances and prepayments by the U.S. Government	3	54	6	3	2
Trade accounts and trade notes payable	16,475	15,118	15,733	15,312	16,110
Income taxes accrued, prior and current years, net of payments:					
a. Federal	319	274	267	318	346
b. Other	83	79	78	82	79
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	1,951	1,517	1,552	1,548	2,001
b. Bonds and debentures	90	77	82	38	266
c. Other long-term loans	1,029	870	777	1,074	1,202
All other current liabilities, including excise and sales taxes, and accrued expenses	12,509	11,317	11,477	12,227	11,312
Total current liabilities	38,180	35,086	36,741	36,193	37,346
Long-term debt, due in more than 1 year:					
a. Loans from banks	15,348	13,921	13,674	14,718	13,218
b. Bonds and debentures	1,131	828	777	644	712
c. Other long-term loans	10,045	10,887	10,957	9,933	8,090
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	11,347	11,409	11,891	11,993	11,547
Total liabilities	76,052	72,130	74,041	73,480	70,913
Capital stock and other capital	52,242	57,412	55,942	53,681	52,749
Retained earnings	17,991	11,042	6,867	9,161	12,670
Cumulative foreign currency translation adjustment	(61)	(231)	(261)	(153)	(252)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,105)	(1,100)	118	(1,801)	(2,701)
Less: Treasury stock at cost	3,923	4,010	3,435	3,480	3,546
Stockholders' equity	64,145	63,114	59,231	57,408	58,919
Total Liabilities and Stockholders' Equity	140,196	135,243	133,272	130,888	129,832
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	34,337	36,196	32,547	31,422	30,946

Table 77.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	23,177	21,350	20,941	20,316	21,509	25,468	26,687	25,669	26,285	24,798
Depreciation, depletion, and amortization of property, plant, and equipment	590	546	541	511	529	706	684	713	776	674
All other operating costs and expenses	21,205	19,537	19,291	18,796	19,778	23,404	24,478	23,559	24,284	22,988
Income (loss) from operations	1,382	1,267	1,109	1,008	1,201	1,357	1,525	1,396	1,225	1,136
Interest expense	310	261	267	253	254	291	281	290	291	231
Dividend income	17	29	10	22	10	27	8	5	34	15
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(82)	20	(31)	(142)	(68)	30	27	50	64	(20)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(3)	(30)	(30)	93	(11)	127	44	(198)	(1)	(3)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	8	4	(10)	28	29	(27)	(41)	(5)	28	35
Income (loss) before income taxes	1,011	1,029	781	755	906	1,223	1,281	958	1,060	932
Provision for current and deferred domestic income taxes:										
a. Federal	223	210	143	184	233	319	320	242	219	214
b. Other	22	28	22	18	28	27	22	28	36	21
Income (loss) after income taxes	766	791	616	553	646	877	940	689	805	697
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	766	791	616	553	646	877	940	689	805	697
Cash dividends charged to retained earnings in this quarter	290	567	448	552	488	399	680	447	1,453	303
Net income retained in business	476	224	168	1	158	478	259	242	(648)	394
Retained earnings at beginning of quarter	10,830	9,916	7,465	8,457	7,030	6,444	772	(907)	1,545	5,233
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	7	17	(112)	(77)	57	(243)	(146)	11	(116)	(201)
Retained earnings at end of quarter	11,312	10,157	7,521	8,381	7,244	6,679	885	(654)	781	5,426
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.55	2.56	2.58	2.52	2.46	2.77	2.56	2.78	2.95	2.72
All other operating costs and expenses	91.49	91.51	92.12	92.52	91.96	91.90	91.72	91.78	92.39	92.70
Income (loss) from operations	5.96	5.93	5.30	4.96	5.58	5.33	5.71	5.44	4.66	4.58
Interest expense	1.34	1.22	1.28	1.25	1.18	1.14	1.05	1.13	1.11	0.93
Dividend income	0.07	0.14	0.05	0.11	0.05	0.10	0.03	0.02	0.13	0.06
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	(0.35)	0.09	(0.15)	(0.70)	(0.32)	0.12	0.10	0.20	0.25	(0.08)
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.01)	(0.14)	(0.14)	0.46	(0.05)	0.50	0.17	(0.77)	0.00	(0.01)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.03	0.02	(0.05)	0.14	0.13	(0.11)	(0.15)	(0.02)	0.11	0.14
Income (loss) before income taxes	4.36	4.82	3.73	3.72	4.21	4.80	4.80	3.73	4.03	3.76
Provision for current and deferred domestic income taxes	1.06	1.12	0.79	1.00	1.21	1.36	1.28	1.05	0.97	0.95
Income (loss) after income taxes	3.31	3.70	2.94	2.72	3.00	3.44	3.52	2.68	3.06	2.81
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.84	15.56	12.68	12.44	14.96	13.26	13.98	11.08	12.80	10.75
After income taxes	11.24	11.96	10.00	9.11	10.66	9.51	10.25	7.96	9.72	8.03
Annual rate of profit on total assets:										
Before income taxes	6.67	7.32	5.71	5.60	6.61	6.15	6.49	4.88	5.51	4.97
After income taxes	5.06	5.62	4.51	4.10	4.71	4.41	4.76	3.50	4.18	3.72

Table 77.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$100 Million to Less Than \$250 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$100 Million to less than \$250 Million					All Durable Manufacturing Total Assets \$100 Million to less than \$250 Million				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,255	3,822	3,225	3,360	3,142	6,897	6,836	6,532	6,653	5,943
Time deposits in the U.S., including negotiable certificates of deposit	231	114	68	35	54	499	407	547	529	597
Cash and deposits outside the U.S.	120	100	31	36	84	359	234	312	463	414
Total cash on hand and in banks	4,606	4,036	3,324	3,431	3,280	7,756	7,477	7,391	7,646	6,954
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	40	23	0	1	21	116	214	18	97	119
b. Other, due in 1 year or less	138	68	60	0	21	422	421	445	411	404
Commercial and finance company paper of U.S. issuers	468	692	679	513	402	497	547	558	395	426
State and local government securities, due in 1 year or less	288	278	303	347	360	364	339	324	319	273
Foreign securities, due in 1 year or less	0	0	10	0	19	231	220	224	0	0
Other short-term financial investments	579	607	496	204	558	418	610	499	692	660
Total cash, U.S. Government and other securities	6,118	5,704	4,871	4,495	4,661	9,804	9,828	9,459	9,560	8,837
Trade receivables from the U.S. Government	75	56	64	45	56	421	325	145	104	103
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	9,979	8,974	8,982	8,629	9,631	13,396	14,096	14,034	13,674	13,686
Total receivables	10,053	9,030	9,046	8,674	9,687	13,817	14,421	14,179	13,778	13,789
Inventories	10,768	9,927	10,310	10,484	11,099	15,227	14,720	14,506	14,262	14,045
All other current assets	2,188	2,493	2,143	2,415	2,523	4,541	5,157	4,775	3,948	3,651
Total current assets	29,128	27,155	26,369	26,068	27,970	43,389	44,126	42,919	41,547	40,322
Property, plant, and equipment	40,302	37,486	36,639	35,944	35,504	43,655	44,261	45,305	47,294	45,821
Land and mineral rights	1,159	1,093	904	874	763	969	1,224	1,361	1,170	1,324
Less: Accumulated depreciation, depletion, and amortization	23,597	22,696	22,005	21,748	21,535	26,248	27,750	28,656	29,435	28,846
Net property, plant, and equipment	17,865	15,882	15,538	15,069	14,732	18,376	17,735	18,010	19,029	18,299
U.S. Treasury and Federal agency securities, due in more than 1 year	6	8	46	8	45	179	38	0	0	19
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	13,624	13,188	12,693	12,749	12,112	17,629	17,111	17,697	16,418	16,334
Total Assets	60,623	56,233	54,646	53,894	54,858	79,573	79,010	78,626	76,994	74,974
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,123	1,674	2,377	1,773	2,021	2,130	2,214	2,471	2,257	2,430
b. Commercial paper	114	109	174	70	120	5	5	5	11	7
c. Other short-term loans	742	922	1,291	1,187	1,133	608	856	453	292	316
Advances and prepayments by the U.S. Government	0	51	3	1	0	3	3	3	2	2
Trade accounts and trade notes payable	6,177	4,919	5,301	5,337	6,254	10,298	10,199	10,432	9,975	9,855
Income taxes accrued, prior and current years, net of payments:										
a. Federal	111	98	20	74	116	208	176	247	244	230
b. Other	19	41	23	34	32	63	38	55	48	47
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,017	860	813	882	1,200	934	657	739	665	800
b. Bonds and debentures	8	9	12	5	35	82	69	70	33	232
c. Other long-term loans	287	231	318	300	667	743	639	459	774	535
All other current liabilities, including excise and sales taxes, and accrued expenses	4,974	4,264	4,191	4,437	4,081	7,534	7,053	7,285	7,790	7,231
Total current liabilities	15,572	13,178	14,522	14,100	15,660	22,608	21,908	22,219	22,093	21,686
Long-term debt, due in more than 1 year:										
a. Loans from banks	7,604	6,275	6,174	6,811	6,026	7,744	7,646	7,500	7,907	7,192
b. Bonds and debentures	874	566	484	156	454	257	262	294	488	257
c. Other long-term loans	3,652	3,876	4,045	4,143	4,111	6,393	7,011	6,913	5,789	3,979
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,660	5,887	4,794	4,400	4,372	5,687	5,521	7,096	7,593	7,175
Total liabilities	33,363	29,782	30,019	29,609	30,624	42,689	42,347	44,022	43,871	40,289
Capital stock and other capital	18,131	18,052	18,658	17,227	19,395	34,111	39,360	37,284	36,454	33,354
Retained earnings	11,312	10,157	7,521	8,381	7,244	6,679	885	(654)	781	5,426
Cumulative foreign currency translation adjustment	(20)	(214)	(286)	(258)	(299)	(41)	(17)	24	105	46
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(996)	(162)	(312)	(267)	(1,202)	(1,109)	(937)	430	(1,534)	(1,500)
Less: Treasury stock at cost	1,167	1,382	954	798	905	2,756	2,628	2,480	2,682	2,641
Stockholders' equity	27,261	26,451	24,627	24,285	24,234	36,884	36,663	34,604	33,123	34,685
Total Liabilities and Stockholders' Equity	60,623	56,233	54,646	53,894	54,858	79,573	79,010	78,626	76,994	74,974
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	13,556	13,978	11,847	11,969	12,310	20,781	22,218	20,700	19,454	18,636

Table 78.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	128,367	134,168	131,935	130,573	127,756
Depreciation, depletion, and amortization of property, plant, and equipment	3,432	3,390	3,421	3,387	3,367
All other operating costs and expenses	117,824	121,946	120,458	120,575	118,000
Income (loss) from operations	7,111	8,832	8,056	6,611	6,389
Interest expense	2,006	2,031	1,916	1,839	1,845
Dividend income	77	140	140	476	118
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	316	152	187	278	239
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(607)	(233)	(679)	(251)	(657)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	753	842	648	763	572
Income (loss) before income taxes	5,644	7,702	6,436	6,038	4,816
Provision for current and deferred domestic income taxes:					
a. Federal	1,062	1,643	1,280	1,174	1,332
b. Other	135	162	178	131	141
Income (loss) after income taxes	4,448	5,898	4,978	4,732	3,342
Extraordinary gains (losses), net of taxes	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	4,448	5,898	4,978	4,732	3,342
Cash dividends charged to retained earnings in this quarter	2,664	2,012	2,077	6,111	2,311
Net income retained in business	1,784	3,886	2,901	(1,379)	1,032
Retained earnings at beginning of quarter	41,648	45,835	49,074	48,891	48,665
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(796)	(717)	(1,014)	(1,107)	(565)
Retained earnings at end of quarter	42,636	49,004	50,961	46,405	49,132
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.67	2.53	2.59	2.59	2.64
All other operating costs and expenses	91.79	90.89	91.30	92.34	92.36
Income (loss) from operations	5.54	6.58	6.11	5.06	5.00
Interest expense	1.56	1.51	1.45	1.41	1.44
Dividend income	0.06	0.10	0.11	0.36	0.09
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.25	0.11	0.14	0.21	0.19
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.47)	(0.17)	(0.51)	(0.19)	(0.51)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.59	0.63	0.49	0.58	0.45
Income (loss) before income taxes	4.40	5.74	4.88	4.62	3.77
Provision for current and deferred domestic income taxes	0.93	1.35	1.11	1.00	1.15
Income (loss) after income taxes	3.47	4.40	3.77	3.62	2.62
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.45	15.60	12.98	12.27	9.73
After income taxes	9.03	11.94	10.04	9.62	6.75
Annual rate of profit on total assets:					
Before income taxes	5.14	7.01	5.82	5.47	4.37
After income taxes	4.05	5.36	4.50	4.29	3.03

Table 78.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
Cash and demand deposits in the U.S.	27,874	30,489	32,887	31,036	28,653
Time deposits in the U.S., including negotiable certificates of deposit	2,119	2,363	2,022	1,940	1,902
Cash and deposits outside the U.S.	1,761	1,679	1,810	1,951	2,198
Total cash on hand and in banks	31,755	34,530	36,720	34,927	32,753
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	636	649	853	726	493
b. Other, due in 1 year or less	2,053	1,955	2,046	2,042	2,036
Commercial and finance company paper of U.S. issuers	2,280	1,962	1,889	1,862	2,532
State and local government securities, due in 1 year or less	848	803	837	840	898
Foreign securities, due in 1 year or less	162	23	8	27	14
Other short-term financial investments	4,691	4,845	4,883	4,862	4,116
Total cash, U.S. Government and other securities	42,425	44,766	47,237	45,286	42,843
Trade receivables from the U.S. Government	1,117	1,165	1,072	1,150	1,248
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	65,077	65,533	64,113	60,013	64,026
Total receivables	66,194	66,698	65,185	61,163	65,273
Inventories	65,837	65,379	66,213	67,641	67,321
All other current assets	24,288	24,146	25,131	26,541	25,275
Total current assets	198,744	200,989	203,765	200,630	200,713
Property, plant, and equipment	211,849	214,685	214,603	214,935	214,840
Land and mineral rights	7,851	7,667	7,678	7,597	7,675
Less: Accumulated depreciation, depletion, and amortization	128,792	129,500	129,830	129,266	129,998
Net property, plant, and equipment	90,908	92,852	92,451	93,267	92,517
U.S. Treasury and Federal agency securities, due in more than 1 year	616	562	737	606	521
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	149,009	145,368	145,521	146,964	146,767
Total Assets	439,277	439,770	442,476	441,467	440,517
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	6,684	6,526	5,768	5,938	6,662
b. Commercial paper	234	190	206	185	198
c. Other short-term loans	5,637	5,370	5,748	6,483	5,870
Advances and prepayments by the U.S. Government	55	45	36	51	44
Trade accounts and trade notes payable	43,586	43,604	43,093	44,615	44,569
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,387	1,352	1,460	1,416	1,701
b. Other	375	380	352	240	257
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	4,175	4,731	4,344	5,192	5,386
b. Bonds and debentures	873	726	747	650	800
c. Other long-term loans	2,824	1,868	2,192	2,422	1,752
All other current liabilities, including excise and sales taxes, and accrued expenses	38,834	40,818	42,290	40,356	38,223
Total current liabilities	104,665	105,611	106,236	107,548	105,463
Long-term debt, due in more than 1 year:					
a. Loans from banks	49,327	47,173	46,826	47,171	49,372
b. Bonds and debentures	18,936	18,567	17,520	16,754	17,154
c. Other long-term loans	27,734	29,348	30,548	31,166	29,477
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	41,503	41,544	43,008	42,055	41,101
Total liabilities	242,166	242,242	244,138	244,695	242,566
Capital stock and other capital	183,509	178,390	176,528	178,917	177,840
Retained earnings	42,636	49,004	50,961	46,405	49,132
Cumulative foreign currency translation adjustment	(299)	(1,080)	(919)	(1,713)	(2,300)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(5,525)	(6,387)	(5,747)	(5,292)	(5,616)
Less: Treasury stock at cost	23,210	22,398	22,485	21,543	21,104
Stockholders' equity	197,111	197,528	198,337	196,773	197,951
Total Liabilities and Stockholders' Equity	439,277	439,770	442,476	441,467	440,517
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	94,079	95,378	97,529	93,083	95,250

Table 79.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	51,706	53,314	54,237	54,517	51,269	76,661	80,853	77,698	76,056	76,487
Depreciation, depletion, and amortization of property, plant, and equipment	1,357	1,344	1,343	1,342	1,344	2,075	2,046	2,078	2,045	2,023
All other operating costs and expenses	47,060	48,148	48,887	49,732	46,948	70,764	73,798	71,571	70,844	71,052
Income (loss) from operations	3,289	3,822	4,007	3,443	2,978	3,822	5,010	4,049	3,168	3,411
Interest expense	930	941	869	804	805	1,076	1,090	1,047	1,036	1,040
Dividend income	37	16	33	140	39	41	124	106	337	80
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	177	129	198	83	85	138	23	(11)	195	154
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(501)	(135)	(252)	65	(270)	(106)	(98)	(427)	(316)	(387)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	259	232	224	230	230	494	610	424	533	342
Income (loss) before income taxes	2,331	3,123	3,342	3,157	2,255	3,313	4,580	3,094	2,881	2,561
Provision for current and deferred domestic income taxes:										
a. Federal	500	654	776	415	517	561	989	504	759	815
b. Other	63	86	94	49	63	72	76	84	82	78
Income (loss) after income taxes	1,768	2,383	2,472	2,693	1,675	2,680	3,515	2,506	2,039	1,667
Extraordinary gains (losses), net of taxes	0	0	0	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	1,768	2,383	2,472	2,693	1,675	2,680	3,515	2,506	2,039	1,667
Cash dividends charged to retained earnings in this quarter	1,291	1,005	1,024	2,220	1,205	1,373	1,006	1,053	3,892	1,105
Net income retained in business	477	1,377	1,448	474	470	1,307	2,509	1,453	(1,853)	562
Retained earnings at beginning of quarter	30,441	32,152	30,639	32,394	33,805	11,208	13,683	18,435	16,497	14,860
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(468)	(151)	(123)	(617)	(208)	(329)	(566)	(891)	(490)	(357)
Retained earnings at end of quarter	30,450	33,378	31,964	32,251	34,067	12,186	15,626	18,997	14,154	15,065
INCOME STATEMENT IN RATIO FORMAT										
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.62	2.52	2.48	2.46	2.62	2.71	2.53	2.67	2.69	2.64
All other operating costs and expenses	91.01	90.31	90.14	91.22	91.57	92.31	91.27	92.11	93.15	92.90
Income (loss) from operations	6.36	7.17	7.39	6.32	5.81	4.99	6.20	5.21	4.17	4.46
Interest expense	1.80	1.77	1.60	1.47	1.57	1.40	1.35	1.35	1.36	1.36
Dividend income	0.07	0.03	0.06	0.26	0.08	0.05	0.15	0.14	0.44	0.10
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.34	0.24	0.36	0.15	0.17	0.18	0.03	(0.01)	0.26	0.20
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.97)	(0.25)	(0.46)	0.12	(0.53)	(0.14)	(0.12)	(0.55)	(0.42)	(0.51)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.50	0.44	0.41	0.42	0.45	0.64	0.75	0.55	0.70	0.45
Income (loss) before income taxes	4.51	5.86	6.16	5.79	4.40	4.32	5.66	3.98	3.79	3.35
Provision for current and deferred domestic income taxes	1.09	1.39	1.60	0.85	1.13	0.83	1.32	0.76	1.11	1.17
Income (loss) after income taxes	3.42	4.47	4.56	4.94	3.27	3.50	4.35	3.22	2.68	2.18
OPERATING RATIOS										
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	13.72	17.68	19.35	18.05	12.96	10.26	14.44	9.57	9.09	7.98
After income taxes	10.40	13.49	14.32	15.40	9.63	8.30	11.08	7.75	6.43	5.20
Annual rate of profit on total assets:										
Before income taxes	5.73	7.67	8.13	7.65	5.62	4.79	6.61	4.45	4.17	3.66
After income taxes	4.35	5.85	6.02	6.53	4.17	3.88	5.08	3.60	2.95	2.38

Table 79.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$250 Million to Less Than \$1 Billion

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$250 Million to less than \$1 Billion					All Durable Manufacturing Total Assets \$250 Million to less than \$1 Billion				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	8,976	10,151	12,001	10,199	9,231	18,898	20,337	20,887	20,838	19,422
Time deposits in the U.S., including negotiable certificates of deposit	670	659	728	935	824	1,449	1,704	1,295	1,005	1,078
Cash and deposits outside the U.S.	217	209	341	241	217	1,544	1,469	1,469	1,710	1,981
Total cash on hand and in banks	9,863	11,020	13,069	11,374	10,273	21,891	23,510	23,651	23,553	22,480
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	126	175	157	148	138	510	474	695	578	356
b. Other, due in 1 year or less	517	515	525	633	655	1,536	1,440	1,521	1,409	1,382
Commercial and finance company paper of U.S. issuers	451	335	314	328	536	1,828	1,627	1,576	1,533	1,996
State and local government securities, due in 1 year or less	234	268	261	266	245	614	535	576	574	653
Foreign securities, due in 1 year or less	12	16	2	24	11	150	7	6	2	3
Other short-term financial investments	1,539	1,571	1,539	1,499	960	3,152	3,273	3,345	3,363	3,156
Total cash, U.S. Government and other securities	12,744	13,899	15,868	14,273	12,818	29,681	30,867	31,369	31,012	30,025
Trade receivables from the U.S. Government	60	55	52	56	194	1,058	1,110	1,020	1,094	1,054
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	23,058	23,227	22,707	21,617	22,833	42,019	42,306	41,406	38,396	41,192
Total receivables	23,117	23,283	22,759	21,673	23,027	43,077	43,416	42,426	39,490	42,246
Inventories	24,400	24,365	24,157	25,771	25,024	41,437	41,013	42,056	41,870	42,297
All other current assets	8,459	7,899	8,177	9,320	8,362	15,829	16,246	16,953	17,221	16,914
Total current assets	68,720	69,446	70,961	71,037	69,231	130,024	131,542	132,804	129,593	131,482
Property, plant, and equipment	91,097	91,909	92,596	93,214	89,868	120,752	122,776	122,007	121,721	124,972
Land and mineral rights	2,428	2,229	2,445	2,357	2,097	5,423	5,437	5,233	5,240	5,578
Less: Accumulated depreciation, depletion, and amortization	53,564	53,606	54,205	53,979	52,404	75,228	75,893	75,625	75,287	77,594
Net property, plant, and equipment	39,961	40,532	40,836	41,593	39,561	50,948	52,320	51,616	51,673	52,956
U.S. Treasury and Federal agency securities, due in more than 1 year	80	100	103	184	83	536	462	635	422	438
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	53,848	52,694	52,487	52,173	51,640	95,161	92,673	93,034	94,792	95,128
Total Assets	162,608	162,773	164,386	164,987	160,514	276,669	276,998	278,089	276,480	280,003
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,515	2,866	2,425	2,522	2,765	4,169	3,660	3,343	3,417	3,897
b. Commercial paper	4	3	1	1	0	230	186	205	184	198
c. Other short-term loans	1,853	1,352	1,755	1,704	1,155	3,784	4,018	3,993	4,779	4,715
Advances and prepayments by the U.S. Government	0	0	0	0	0	55	45	36	51	44
Trade accounts and trade notes payable	15,156	14,824	14,642	15,329	15,323	28,430	28,780	28,451	29,286	29,246
Income taxes accrued, prior and current years, net of payments:										
a. Federal	633	568	555	539	469	754	784	905	878	1,232
b. Other	266	249	195	91	84	110	131	157	148	173
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,871	2,039	2,111	2,866	2,896	2,304	2,692	2,233	2,326	2,490
b. Bonds and debentures	643	649	668	598	582	231	77	79	52	219
c. Other long-term loans	1,334	466	685	820	706	1,489	1,402	1,507	1,603	1,046
All other current liabilities, including excise and sales taxes, and accrued expenses	12,484	12,926	13,882	13,517	11,525	26,349	27,892	28,408	26,838	26,698
Total current liabilities	36,759	35,943	36,919	37,986	35,505	67,905	69,668	69,317	69,561	69,958
Long-term debt, due in more than 1 year:										
a. Loans from banks	20,929	20,120	19,826	19,198	20,780	28,399	27,053	27,000	27,974	28,591
b. Bonds and debentures	7,860	6,834	6,602	6,046	6,252	11,076	11,733	10,918	10,708	10,902
c. Other long-term loans	12,592	12,455	13,810	14,227	12,377	15,143	16,892	16,738	16,939	17,099
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,494	16,789	18,162	17,560	15,992	25,010	24,754	24,846	24,496	25,109
Total liabilities	94,633	92,142	95,319	95,017	90,907	147,533	150,100	148,820	149,678	151,659
Capital stock and other capital	48,848	49,000	48,934	50,327	47,328	134,661	129,390	127,594	128,590	130,513
Retained earnings	30,450	33,378	31,964	32,251	34,067	12,186	15,626	18,997	14,154	15,065
Cumulative foreign currency translation adjustment	(206)	(375)	(373)	(1,134)	(1,334)	(92)	(706)	(546)	(579)	(966)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(2,245)	(2,725)	(2,943)	(2,941)	(2,188)	(3,280)	(3,662)	(2,804)	(2,352)	(3,428)
Less: Treasury stock at cost	8,872	8,647	8,514	8,533	8,265	14,338	13,751	13,971	13,010	12,839
Stockholders' equity	67,975	70,631	69,068	69,970	69,607	129,136	126,898	129,270	126,803	128,344
Total Liabilities and Stockholders' Equity	162,608	162,773	164,386	164,987	160,514	276,669	276,998	278,089	276,480	280,003
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	31,961	33,503	34,042	33,051	33,726	62,119	61,874	63,487	60,032	61,523

Table 80.0 -- Income Statement For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	1,255,710	1,280,062	1,255,803	1,277,073	1,241,158
Depreciation, depletion, and amortization of property, plant, and equipment	32,266	31,306	32,009	33,511	32,150
All other operating costs and expenses	1,123,845	1,138,817	1,119,002	1,148,461	1,111,678
Income (loss) from operations	99,598	109,939	104,792	95,101	97,330
Interest expense	22,440	22,963	22,820	22,480	21,813
Dividend income	1,349	1,706	2,287	2,661	1,569
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	5,891	5,175	8,511	8,063	8,496
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(6,674)	(230)	(19,397)	(46,684)	672
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	80,129	76,127	74,941	76,076	74,811
Income (loss) before income taxes	157,853	169,754	148,313	112,738	161,066
Provision for current and deferred domestic income taxes:					
a. Federal	28,042	28,328	26,008	1,035	23,664
b. Other	4,290	5,108	4,384	424	3,912
Income (loss) after income taxes	125,521	136,318	117,921	111,279	133,491
Extraordinary gains (losses), net of taxes	0	0	1	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0
Net income (loss) for quarter	125,521	136,318	117,922	111,279	133,491
Cash dividends charged to retained earnings in this quarter	37,118	39,679	39,298	49,604	49,777
Net income retained in business	88,403	96,639	78,624	61,675	83,714
Retained earnings at beginning of quarter	2,296,518	2,323,688	2,405,962	2,473,037	2,515,304
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(10,618)	(5,937)	(9,249)	(12,636)	(19,846)
Retained earnings at end of quarter	2,374,303	2,414,389	2,475,337	2,522,077	2,579,172
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.57	2.45	2.55	2.62	2.59
All other operating costs and expenses	89.50	88.97	89.11	89.93	89.57
Income (loss) from operations	7.93	8.59	8.34	7.45	7.84
Interest expense	1.79	1.79	1.82	1.76	1.76
Dividend income	0.11	0.13	0.18	0.21	0.13
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.47	0.40	0.68	0.63	0.68
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.53)	(0.02)	(1.54)	(3.66)	0.05
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	6.38	5.95	5.97	5.96	6.03
Income (loss) before income taxes	12.57	13.26	11.81	8.83	12.98
Provision for current and deferred domestic income taxes	2.57	2.61	2.42	0.11	2.22
Income (loss) after income taxes	10.00	10.65	9.39	8.71	10.76
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	20.33	21.87	18.65	14.21	19.81
After income taxes	16.17	17.56	14.83	14.02	16.42
Annual rate of profit on total assets:					
Before income taxes	8.93	9.64	8.24	6.20	8.76
After income taxes	7.10	7.74	6.55	6.12	7.26

Table 80.1 -- Balance Sheet For Corporations in NAICS Manufacturing Sector,
Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing Total Assets \$1 Billion and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	180,260	185,464	189,719	204,811	207,820
Time deposits in the U.S., including negotiable certificates of deposit	40,714	36,578	38,243	49,581	52,011
Cash and deposits outside the U.S.	9,703	8,428	10,031	10,988	14,820
Total cash on hand and in banks	230,677	230,470	237,993	265,381	274,651
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sell	7,763	7,643	6,062	5,576	5,514
b. Other, due in 1 year or less	18,247	20,953	20,973	21,001	18,033
Commercial and finance company paper of U.S. issuers	33,275	32,384	33,978	34,304	31,529
State and local government securities, due in 1 year or less	2,597	2,490	3,276	4,123	1,842
Foreign securities, due in 1 year or less	8,030	8,916	9,333	9,548	6,150
Other short-term financial investments	55,026	60,012	61,775	67,993	58,251
Total cash, U.S. Government and other securities	355,614	362,868	373,391	407,925	395,971
Trade receivables from the U.S. Government	40,741	40,936	38,948	39,245	40,356
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	435,388	433,041	439,740	422,505	444,167
Total receivables	476,129	473,977	478,689	461,750	484,523
Inventories	518,918	519,349	530,375	525,864	544,608
All other current assets	334,635	336,319	331,036	329,389	332,271
Total current assets	1,685,296	1,692,513	1,713,490	1,724,928	1,757,372
Property, plant, and equipment	2,176,515	2,150,773	2,181,936	2,222,951	2,244,976
Land and mineral rights	148,005	148,646	148,241	150,130	150,489
Less: Accumulated depreciation, depletion, and amortization	1,179,221	1,176,142	1,192,396	1,211,072	1,224,953
Net property, plant, and equipment	1,145,300	1,123,277	1,137,781	1,162,010	1,170,512
U.S. Treasury and Federal agency securities, due in more than 1 year	6,405	5,743	8,466	9,877	7,063
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	4,231,096	4,223,426	4,337,857	4,373,956	4,420,217
Total Assets	7,068,097	7,044,958	7,197,594	7,270,770	7,355,163
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	23,133	26,380	24,572	21,301	21,996
b. Commercial paper	68,752	65,028	62,809	56,337	65,109
c. Other short-term loans	41,689	44,008	47,455	46,412	50,714
Advances and prepayments by the U.S. Government	48,956	50,457	51,834	50,564	49,004
Trade accounts and trade notes payable	405,021	395,218	397,650	400,366	400,321
Income taxes accrued, prior and current years, net of payments:					
a. Federal	32,916	31,268	30,846	30,527	34,516
b. Other	4,542	4,251	4,765	3,416	3,284
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	19,234	18,955	18,208	19,126	19,945
b. Bonds and debentures	69,458	68,284	66,316	66,980	70,032
c. Other long-term loans	60,697	66,185	65,075	47,653	42,965
All other current liabilities, including excise and sales taxes, and accrued expenses	624,717	620,208	650,055	666,020	638,561
Total current liabilities	1,399,115	1,390,244	1,419,585	1,408,700	1,396,447
Long-term debt, due in more than 1 year:					
a. Loans from banks	232,530	235,059	238,018	241,501	242,216
b. Bonds and debentures	700,933	706,987	731,980	741,809	754,291
c. Other long-term loans	478,816	465,237	471,266	504,616	507,250
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	1,150,848	1,142,083	1,156,505	1,199,705	1,202,635
Total liabilities	3,962,243	3,939,610	4,017,353	4,096,330	4,102,839
Capital stock and other capital	2,007,615	1,997,131	2,009,351	2,020,375	2,056,455
Retained earnings	2,374,303	2,414,389	2,475,337	2,522,077	2,579,172
Cumulative foreign currency translation adjustment	4,948	(35,177)	(17,107)	(11,143)	(22,163)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(308,805)	(310,517)	(304,883)	(354,650)	(347,146)
Less: Treasury stock at cost	972,206	960,479	982,457	1,002,218	1,013,993
Stockholders' equity	3,105,854	3,105,348	3,180,241	3,174,440	3,252,324
Total Liabilities and Stockholders' Equity	7,068,097	7,044,958	7,197,594	7,270,770	7,355,163
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	286,181	302,269	293,906	316,228	360,924

Table 81.0 -- Income Statement For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	733,900	735,278	722,268	729,657	719,385	521,810	544,783	533,536	547,416	521,773
Depreciation, depletion, and amortization of property, plant, and equipment	18,339	17,514	18,321	19,364	18,072	13,927	13,791	13,688	14,147	14,078
All other operating costs and expenses	658,398	657,835	644,741	660,590	644,417	465,447	480,982	474,261	487,871	467,261
Income (loss) from operations	57,163	59,929	59,205	49,703	56,896	42,435	50,010	45,587	45,398	40,434
Interest expense	13,608	13,957	13,862	13,530	12,745	8,832	9,006	8,959	8,950	9,068
Dividend income	681	674	1,030	877	671	668	1,033	1,257	1,784	898
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	2,866	3,414	4,944	5,064	4,870	3,024	1,761	3,567	2,999	3,626
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(2,956)	1,458	(7,313)	(8,884)	2,254	(3,719)	(1,688)	(12,084)	(37,800)	(1,582)
Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	41,618	40,264	38,568	45,349	38,362	38,511	35,863	36,373	30,727	36,450
Income (loss) before income taxes	85,764	91,782	82,573	78,579	90,308	72,089	77,973	65,740	34,159	70,758
Provision for current and deferred domestic income taxes:										
a. Federal	15,455	13,862	12,283	13,435	12,868	12,587	14,466	13,726	(12,400)	10,796
b. Other	1,512	2,483	2,528	1,972	1,825	2,778	2,625	1,856	(1,548)	2,086
Income (loss) after income taxes	68,797	75,436	67,762	63,171	75,615	56,724	60,882	50,159	48,107	57,876
Extraordinary gains (losses), net of taxes	0	0	1	0	0	0	0	0	0	0
Cumulative effect of accounting changes, net of taxes	0	0	0	0	0	0	0	0	0	0
Net income (loss) for quarter	68,797	75,436	67,763	63,171	75,615	56,724	60,882	50,159	48,107	57,876
Cash dividends charged to retained earnings in this quarter	23,098	27,440	22,561	31,233	30,447	14,020	12,239	16,737	18,371	19,330
Net income retained in business	45,699	47,996	45,202	31,939	45,168	42,704	48,643	33,421	29,737	38,546
Retained earnings at beginning of quarter	1,420,016	1,406,893	1,453,247	1,497,371	1,501,268	876,502	916,795	952,715	975,666	1,014,037
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,115)	(2,812)	(1,997)	(1,681)	(16,735)	(3,504)	(3,126)	(7,252)	(10,955)	(3,111)
Retained earnings at end of quarter	1,458,601	1,452,077	1,496,452	1,527,629	1,529,701	915,703	962,312	978,885	994,448	1,049,471
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.38	2.54	2.65	2.51	2.67	2.53	2.57	2.58	2.70
All other operating costs and expenses	89.71	89.47	89.27	90.53	89.58	89.20	88.29	88.89	89.12	89.55
Income (loss) from operations	7.79	8.15	8.20	6.81	7.91	8.13	9.18	8.54	8.29	7.75
Interest expense	1.85	1.90	1.92	1.85	1.77	1.69	1.65	1.68	1.63	1.74
Dividend income	0.09	0.09	0.14	0.12	0.09	0.13	0.19	0.24	0.33	0.17
Other recurring nonoperating income (expense), including interest income, royalties, minority interest, etc.	0.39	0.46	0.68	0.69	0.68	0.58	0.32	0.67	0.55	0.69
Nonrecurring items, including gain (loss) on sale of assets, restructuring costs, asset writedowns, etc.	(0.40)	0.20	(1.01)	(1.22)	0.31	(0.71)	(0.31)	(2.26)	(6.91)	(0.30)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.67	5.48	5.34	6.22	5.33	7.38	6.58	6.82	5.61	6.99
Income (loss) before income taxes	11.69	12.48	11.43	10.77	12.55	13.82	14.31	12.32	6.24	13.56
Provision for current and deferred domestic income taxes	2.31	2.22	2.05	2.11	2.04	2.94	3.14	2.92	(2.55)	2.47
Income (loss) after income taxes	9.37	10.26	9.38	8.66	10.51	10.87	11.18	9.40	8.79	11.09
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	21.18	23.09	20.20	19.13	21.80	19.40	20.58	17.02	8.92	17.74
After income taxes	16.99	18.98	16.58	15.38	18.25	15.27	16.07	12.98	12.57	14.51
Annual rate of profit on total assets:										
Before income taxes	9.18	10.00	8.77	8.23	9.47	8.66	9.24	7.67	3.96	8.00
After income taxes	7.36	8.22	7.19	6.62	7.93	6.82	7.22	5.85	5.57	6.54

Table 81.1 -- Balance Sheet For Corporations in NAICS Nondurable Manufacturing Subsectors and Durable Manufacturing Subsectors, Total Assets \$1 Billion and Over

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Nondurable Manufacturing Total Assets \$1 Billion and Over					All Durable Manufacturing Total Assets \$1 Billion and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	66,873	74,013	78,727	79,334	76,653	113,387	111,451	110,992	125,477	131,167
Time deposits in the U.S., including negotiable certificates of deposit	23,409	21,344	23,698	31,640	30,224	17,305	15,233	14,545	17,942	21,787
Cash and deposits outside the U.S.	987	1,207	1,944	1,694	6,986	8,716	7,222	8,087	9,294	7,834
Total cash on hand and in banks	91,270	96,564	104,369	112,669	113,864	139,408	133,906	133,624	152,712	160,788
U.S. Treasury and Federal agency securities:										
a. Subject to agreements to sell	3,628	3,206	2,882	2,935	2,943	4,135	4,437	3,180	2,641	2,571
b. Other, due in 1 year or less	2,879	2,379	4,104	3,868	3,051	15,367	18,574	16,869	17,133	14,983
Commercial and finance company paper of U.S. issuers	1,092	1,453	1,224	1,507	2,147	32,183	30,931	32,754	32,797	29,382
State and local government securities, due in 1 year or less	803	784	1,506	2,747	296	1,794	1,707	1,770	1,376	1,546
Foreign securities, due in 1 year or less	270	508	673	935	537	7,760	8,407	8,660	8,613	5,614
Other short-term financial investments	19,627	23,299	22,586	22,595	12,835	35,399	36,714	39,189	45,398	45,416
Total cash, U.S. Government and other securities	119,569	128,192	137,344	147,256	135,671	236,046	234,676	236,047	260,669	260,299
Trade receivables from the U.S. Government	312	269	234	232	317	40,429	40,667	38,714	39,013	40,038
Other trade accounts and trade notes receivable (less allowance for doubtful accounts)	239,218	234,749	241,284	232,311	247,169	196,170	198,292	198,456	190,194	196,998
Total receivables	239,530	235,018	241,519	232,543	247,487	236,599	238,959	237,170	229,208	237,036
Inventories	224,294	216,353	226,421	226,394	231,603	294,625	302,996	303,954	299,470	313,004
All other current assets	169,167	157,932	162,653	165,443	165,463	165,468	178,387	168,383	163,946	166,807
Total current assets	752,559	737,496	767,937	771,636	780,225	932,738	955,017	945,553	953,293	977,146
Property, plant, and equipment	1,343,097	1,307,037	1,329,522	1,351,918	1,358,385	833,418	843,736	852,414	871,034	886,591
Land and mineral rights	98,773	99,384	98,524	100,086	99,758	49,232	49,262	49,717	50,044	50,731
Less: Accumulated depreciation, depletion, and amortization	699,973	690,289	702,528	712,594	715,362	479,247	485,853	489,868	498,477	509,592
Net property, plant, and equipment	741,897	716,132	725,517	739,410	742,781	403,403	407,145	412,263	422,600	427,730
U.S. Treasury and Federal agency securities, due in more than 1 year All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,194	1,280	1,308	1,420	119	5,211	4,463	7,158	8,457	6,944
Total Assets	3,738,765	3,670,130	3,767,797	3,817,949	3,815,591	3,329,332	3,374,828	3,429,796	3,452,821	3,539,572
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	13,112	16,556	14,492	12,637	12,800	10,020	9,824	10,080	8,664	9,196
b. Commercial paper	56,843	53,501	49,286	47,241	49,158	11,909	11,528	13,523	9,096	15,951
c. Other short-term loans	31,808	33,249	36,411	37,118	43,210	9,881	10,759	11,044	9,294	7,504
Advances and prepayments by the U.S. Government	12	11	408	409	357	48,944	50,446	51,426	50,155	48,647
Trade accounts and trade notes payable	203,651	191,439	199,323	203,738	202,815	201,370	203,779	198,327	196,627	197,506
Income taxes accrued, prior and current years, net of payments:										
a. Federal	17,526	17,756	17,441	16,738	19,283	15,390	13,512	13,405	13,789	15,233
b. Other	2,885	2,604	2,947	2,054	2,010	1,657	1,647	1,818	1,362	1,274
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	10,762	8,716	8,586	8,873	10,412	8,473	10,239	9,622	10,253	9,533
b. Bonds and debentures	48,520	43,402	38,713	38,543	40,001	20,938	24,882	27,602	28,437	30,031
c. Other long-term loans	43,489	49,123	50,292	32,513	31,196	17,208	17,062	14,783	15,140	11,768
All other current liabilities, including excise and sales taxes, and accrued expenses	277,102	270,742	295,354	310,614	285,058	347,615	349,466	354,702	355,405	353,504
Total current liabilities	705,710	687,100	713,253	710,478	696,302	693,405	703,144	706,331	698,222	700,146
Long-term debt, due in more than 1 year:										
a. Loans from banks	120,795	123,400	123,715	125,996	119,692	111,735	111,659	114,302	115,504	122,524
b. Bonds and debentures	412,930	412,889	432,706	438,990	442,107	288,003	294,099	299,274	302,819	312,185
c. Other long-term loans	304,809	292,721	293,899	315,285	321,170	174,007	172,517	177,367	189,331	186,079
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	575,046	563,828	569,139	583,952	579,315	575,802	578,255	587,366	615,753	623,320
Total liabilities	2,119,289	2,079,937	2,132,712	2,174,700	2,158,585	1,842,954	1,859,673	1,884,641	1,921,630	1,944,254
Capital stock and other capital	928,588	914,617	921,883	933,397	942,005	1,079,027	1,082,514	1,087,469	1,086,978	1,114,450
Retained earnings	1,458,601	1,452,077	1,496,452	1,527,629	1,529,701	915,703	962,312	978,885	994,448	1,049,471
Cumulative foreign currency translation adjustment	2,315	(25,742)	(18,328)	(15,011)	(20,671)	2,633	(9,435)	1,221	3,867	(1,493)
Other stockholders' equity items, including unearned compensation and ESOP debt guarantees	(115,845)	(116,833)	(117,009)	(136,306)	(128,546)	(192,960)	(193,683)	(187,874)	(218,344)	(218,600)
Less: Treasury stock at cost	654,182	633,926	647,912	666,460	665,483	318,024	326,553	334,545	335,758	348,510
Stockholders' equity	1,619,476	1,590,193	1,635,086	1,643,249	1,657,006	1,486,378	1,515,155	1,545,155	1,531,191	1,595,319
Total Liabilities and Stockholders' Equity	3,738,765	3,670,130	3,767,797	3,817,949	3,815,591	3,329,332	3,374,828	3,429,796	3,452,821	3,539,572
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	46,849	50,395	54,684	61,157	83,924	239,332	251,873	239,222	255,070	277,001

Table 82.0 -- Income Statement For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	69,771	74,087	78,050	81,187	78,202	536,481	554,481	553,236	578,120	556,778
Depreciation, depletion, and amortization of property, plant, and equipment	13,607	15,419	15,774	16,675	16,463	4,294	4,194	4,609	4,792	4,824
All other operating costs and expenses	43,329	49,124	49,938	52,282	48,070	518,667	534,720	533,335	559,547	536,526
Income (loss) from operations	12,835	9,544	12,338	12,229	13,669	13,521	15,567	15,293	13,782	15,429
Interest expense	3,100	3,489	3,692	4,027	3,905	2,531	2,691	2,800	2,919	2,733
All other nonoperating income (expense)	4,974	2,529	(7,807)	(8,942)	(523)	1,859	2,667	1,155	(524)	1,371
Income (loss) before income taxes	14,708	8,585	839	(739)	9,241	12,849	15,543	13,648	10,339	14,068
Provision for current and deferred domestic income taxes	2,871	1,441	(579)	758	1,637	5,879	4,313	3,721	3,089	3,043
Income (loss) after income taxes	11,838	7,145	1,418	(1,497)	7,605	6,971	11,230	9,926	7,251	11,025
Cash dividends charged to retained earnings this quarter	2,169	3,693	3,257	3,520	3,553	2,446	3,234	3,392	6,763	3,255
Net income retained in business	9,669	3,451	(1,839)	(5,018)	4,052	4,524	7,995	6,534	488	7,769
Retained earnings at beginning of quarter	218,621	260,659	264,063	261,748	257,253	155,661	160,789	170,068	176,643	177,887
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(301)	(390)	(619)	(251)	(432)	(1,766)	(1,408)	(1,292)	(970)	(500)
Retained earnings at end of quarter	227,989	263,720	261,605	256,479	260,872	158,419	167,375	175,311	176,161	185,157
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	19.50	20.81	20.21	20.54	21.05	0.80	0.76	0.83	0.83	0.87
All other operating costs and expenses	62.10	66.31	63.98	64.40	61.47	96.68	96.44	96.40	96.79	96.36
Income (loss) from operations	18.40	12.88	15.81	15.06	17.48	2.52	2.81	2.76	2.38	2.77
Interest expense	4.44	4.71	4.73	4.96	4.99	0.47	0.49	0.51	0.50	0.49
All other nonoperating income (expense)	7.13	3.41	(10.00)	(11.01)	(0.67)	0.35	0.48	0.21	(0.09)	0.25
Income (loss) before income taxes	21.08	11.59	1.07	(0.91)	11.82	2.40	2.80	2.47	1.79	2.53
Provision for current and deferred domestic income taxes	4.11	1.94	(0.74)	0.93	2.09	1.10	0.78	0.67	0.53	0.55
Income (loss) after income taxes	16.97	9.64	1.82	(1.84)	9.72	1.30	2.03	1.79	1.25	1.98
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	12.46	6.58	0.64	(0.57)	6.93	17.16	20.40	17.32	13.13	17.26
After income taxes	10.03	5.48	1.09	(1.15)	5.71	9.31	14.74	12.60	9.21	13.52
Annual rate of profit on total assets:										
Before income taxes	6.16	3.21	0.31	(0.27)	3.32	5.80	6.93	5.88	4.39	5.82
After income taxes	4.96	2.67	0.52	(0.55)	2.73	3.15	5.01	4.28	3.08	4.56
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.26	1.17	1.12	1.14	1.11	1.35	1.36	1.34	1.34	1.36
Total cash, U.S. Government and other securities, to total current liabilities	0.40	0.34	0.30	0.32	0.31	0.14	0.14	0.13	0.13	0.14
Total stockholders' equity to total debt	1.94	1.84	1.76	1.72	1.74	1.34	1.35	1.36	1.33	1.34

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 82.1 -- Balance Sheet For Corporations in NAICS Mining and Wholesale Trade Sectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Mining Total Assets \$50 Million and Over					All Wholesale Trade Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	23,819	22,820	22,781	26,175	26,671	35,249	34,964	36,292	35,347	39,879
Time deposits in the U.S., including negotiable certificates of deposit	3,982	4,341	3,615	1,798	2,129	4,337	3,739	3,207	4,408	4,582
Total cash on hand and in U.S. banks	27,800	27,161	26,396	27,973	28,799	39,586	38,704	39,499	39,754	44,461
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	10,535	10,692	8,341	8,289	5,990	11,583	11,799	11,136	10,193	11,695
Total cash, U.S. Government and other securities	38,336	37,852	34,737	36,262	34,790	51,168	50,503	50,635	49,947	56,156
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	43,730	43,061	44,736	45,924	46,523	183,014	185,321	193,354	193,570	195,877
Inventories	14,720	16,407	16,582	16,070	16,680	191,054	191,566	201,165	204,441	208,708
All other current assets	25,369	34,184	31,611	29,777	26,500	59,210	60,786	63,248	63,362	66,032
Total current assets	122,155	131,505	127,666	128,033	124,493	484,447	488,175	508,402	511,320	526,774
Property, plant, and equipment	738,061	815,166	844,782	867,727	898,958	250,545	256,912	262,610	267,717	271,754
Land and mineral rights	225,778	227,411	234,124	231,237	231,647	8,544	8,848	8,978	9,411	9,500
Less: Accumulated depreciation, depletion, and amortization	396,025	420,252	439,749	453,662	465,133	116,182	118,457	121,508	123,257	125,556
Net property, plant, and equipment	567,814	622,325	639,157	645,302	665,471	142,906	147,304	150,079	153,871	155,698
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	265,307	316,270	320,939	321,118	323,020	258,665	261,954	270,215	276,377	284,150
Total Assets	955,276	1,070,100	1,087,762	1,094,453	1,112,984	886,018	897,434	928,696	941,568	966,622
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	2,828	3,594	2,483	2,933	3,257	28,801	28,853	32,604	32,376	32,958
b. Other short-term loans, including commercial paper	6,905	6,492	9,995	6,133	7,014	26,043	25,690	27,157	27,576	26,309
Trade accounts and trade notes payable	38,538	39,814	40,338	39,343	39,951	185,088	184,888	193,912	192,823	201,525
Income taxes accrued, prior and current years, net of payments	2,198	992	931	684	1,280	3,193	2,929	2,899	2,620	2,700
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,384	3,099	2,606	1,103	1,183	10,522	10,287	10,121	11,370	11,912
b. Other long-term loans	3,873	6,898	5,746	5,815	6,056	6,515	8,052	6,884	8,028	7,600
All other current liabilities, including excise and sales taxes, and accrued expenses	41,271	51,057	51,888	55,876	53,157	98,065	99,420	105,092	108,035	105,237
Total current liabilities	96,996	111,946	113,987	111,886	111,899	358,227	360,119	378,668	382,828	388,242
Long-term debt, due in more than 1 year:										
a. Loans from banks	42,584	46,254	52,132	51,743	52,100	71,171	72,697	71,633	72,965	75,262
b. Other long-term loans	185,197	217,580	224,684	236,301	236,180	80,027	80,302	82,642	85,208	89,948
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	158,323	172,338	174,227	172,195	179,774	77,028	79,520	80,576	85,698	87,071
Total liabilities	483,101	548,118	565,030	572,125	579,952	586,452	592,639	613,519	626,699	640,522
Capital stock and other capital (less treasury stock)	244,186	258,262	261,126	265,848	272,160	141,147	137,419	139,866	138,708	140,942
Retained earnings	227,989	263,720	261,605	256,479	260,872	158,419	167,375	175,311	176,161	185,157
Stockholders' equity	472,175	521,982	522,732	522,328	533,032	299,566	304,795	315,177	314,869	326,100
Total Liabilities and Stockholders' Equity	955,276	1,070,100	1,087,762	1,094,453	1,112,984	886,018	897,434	928,696	941,568	966,622
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	25,158	19,560	13,678	16,147	12,594	126,219	128,056	129,734	128,492	138,532
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	4.01	3.54	3.19	3.31	3.13	5.78	5.63	5.45	5.30	5.81
Trade accounts and trade notes receivable	4.58	4.02	4.11	4.20	4.18	20.66	20.65	20.82	20.56	20.26
Inventories	1.54	1.53	1.52	1.47	1.50	21.56	21.35	21.66	21.71	21.59
Total current assets	12.79	12.29	11.74	11.70	11.19	54.68	54.40	54.74	54.31	54.50
Net property, plant, and equipment	59.44	58.16	58.76	58.96	59.79	16.13	16.41	16.16	16.34	16.11
Short-term debt, including current portion of long-term debt	1.57	1.88	1.91	1.46	1.57	8.11	8.12	8.27	8.43	8.15
Total current liabilities	10.15	10.46	10.48	10.22	10.05	40.43	40.13	40.77	40.66	40.16
Long-term debt	23.84	24.66	25.45	26.32	25.90	17.06	17.05	16.61	16.80	17.09
Total liabilities	50.57	51.22	51.94	52.27	52.11	66.19	66.04	66.06	66.56	66.26
Stockholders' equity	49.43	48.78	48.06	47.73	47.89	33.81	33.96	33.94	33.44	33.74

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.0 -- Income Statement For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	235,579	245,075	249,164	262,397	246,874	300,902	309,406	304,072	315,723	309,905
Depreciation, depletion, and amortization of property, plant, and equipment	2,515	2,421	2,765	2,840	2,864	1,779	1,773	1,843	1,952	1,960
All other operating costs and expenses	226,594	234,207	238,506	252,067	236,260	292,073	300,512	294,829	307,480	300,265
Income (loss) from operations	6,470	8,446	7,893	7,490	7,750	7,050	7,121	7,400	6,292	7,680
Interest expense	1,199	1,287	1,363	1,453	1,264	1,332	1,405	1,438	1,465	1,469
All other nonoperating income (expense)	1,495	1,828	1,239	8	1,914	365	839	(83)	(532)	(543)
Income (loss) before income taxes	6,767	8,988	7,769	6,045	8,400	6,083	6,555	5,879	4,295	5,667
Provision for current and deferred domestic income taxes	4,523	2,597	2,107	1,705	1,927	1,356	1,716	1,615	1,383	1,116
Income (loss) after income taxes	2,244	6,390	5,662	4,340	6,474	4,727	4,839	4,264	2,911	4,551
Cash dividends charged to retained earnings this quarter	1,334	1,739	1,693	3,687	1,780	1,112	1,496	1,699	3,077	1,475
Net income retained in business	910	4,652	3,969	653	4,693	3,615	3,344	2,565	(165)	3,076
Retained earnings at beginning of quarter	90,375	91,686	98,545	100,899	102,297	65,286	69,103	71,523	75,744	75,590
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(1,480)	(974)	(1,290)	(745)	(156)	(286)	(435)	(2)	(224)	(344)
Retained earnings at end of quarter	89,805	95,364	101,224	100,807	106,835	68,614	72,012	74,087	75,355	78,323
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.07	0.99	1.11	1.08	1.16	0.59	0.57	0.61	0.62	0.63
All other operating costs and expenses	96.19	95.57	95.72	96.06	95.70	97.07	97.13	96.96	97.39	96.89
Income (loss) from operations	2.75	3.45	3.17	2.85	3.14	2.34	2.30	2.43	1.99	2.48
Interest expense	0.51	0.53	0.55	0.55	0.51	0.44	0.45	0.47	0.46	0.47
All other nonoperating income (expense)	0.63	0.75	0.50	0.00	0.78	0.12	0.27	(0.03)	(0.17)	(0.18)
Income (loss) before income taxes	2.87	3.67	3.12	2.30	3.40	2.02	2.12	1.93	1.36	1.83
Provision for current and deferred domestic income taxes	1.92	1.06	0.85	0.65	0.78	0.45	0.55	0.53	0.44	0.36
Income (loss) after income taxes	0.95	2.61	2.27	1.65	2.62	1.57	1.56	1.40	0.92	1.47
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	14.44	18.86	15.62	12.21	16.27	21.71	22.96	20.22	14.69	18.96
After income taxes	4.79	13.41	11.39	8.77	12.54	16.87	16.95	14.67	9.96	15.23
Annual rate of profit on total assets:										
Before income taxes	5.38	6.95	5.78	4.48	6.11	6.36	6.89	6.01	4.27	5.44
After income taxes	1.78	4.94	4.22	3.22	4.71	4.94	5.09	4.36	2.90	4.37
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
(based on succeeding table)										
Total current assets to total current liabilities	1.44	1.42	1.41	1.40	1.44	1.25	1.26	1.25	1.25	1.24
Total cash, U.S. Government and other securities, to total current liabilities	0.15	0.14	0.14	0.14	0.15	0.14	0.13	0.13	0.12	0.14
Total stockholders' equity to total debt	1.58	1.56	1.58	1.58	1.64	1.08	1.10	1.11	1.04	1.02

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 83.1 -- Balance Sheet For Corporations in NAICS Wholesale Trade Subsectors 423, 424 and 425,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Wholesale Trade, Durable Goods Total Assets \$50 Million and Over					Wholesale Trade, Nondurable Goods Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	20,515	20,914	21,327	21,590	22,902	14,734	14,050	14,965	13,757	16,977
Time deposits in the U.S., including negotiable certificates of deposit	1,237	1,371	1,506	1,738	1,857	3,100	2,368	1,701	2,670	2,725
Total cash on hand and in U.S. banks	21,751	22,286	22,833	23,327	24,759	17,834	16,418	16,666	16,427	19,702
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,862	7,649	7,605	6,783	7,622	3,721	4,150	3,530	3,410	4,074
Total cash, U.S. Government and other securities	29,613	29,935	30,438	30,110	32,381	21,555	20,568	20,196	19,837	23,776
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	102,430	105,467	109,265	111,098	110,451	80,585	79,854	84,090	82,472	85,426
Inventories	110,796	115,762	122,821	121,285	125,309	80,259	75,803	78,344	83,156	83,399
All other current assets	43,290	44,105	46,172	45,548	48,240	15,920	16,681	17,076	17,814	17,792
Total current assets	286,128	295,269	308,696	308,041	316,381	198,319	192,907	199,706	203,279	210,392
Property, plant, and equipment	131,477	133,579	136,442	137,822	140,515	119,068	123,333	126,168	129,895	131,239
Land and mineral rights	4,049	4,173	4,303	4,511	4,561	4,495	4,675	4,675	4,900	4,939
Less: Accumulated depreciation, depletion, and amortization	66,304	67,074	68,965	69,367	70,592	49,878	51,383	52,543	53,890	54,964
Net property, plant, and equipment	69,222	70,678	71,779	72,966	74,484	73,685	76,625	78,300	80,905	81,214
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	148,146	151,201	156,798	158,361	158,812	110,519	110,754	113,417	118,016	125,338
Total Assets	503,496	517,148	537,273	539,368	549,677	382,523	380,286	391,423	402,200	416,945
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	17,255	18,652	22,158	21,780	22,207	11,547	10,200	10,446	10,597	10,752
b. Other short-term loans, including commercial paper	13,938	14,961	14,960	14,671	12,927	12,105	10,729	12,197	12,905	13,382
Trade accounts and trade notes payable	90,877	94,865	98,214	95,480	99,881	94,211	90,023	95,698	97,343	101,644
Income taxes accrued, prior and current years, net of payments	1,771	1,586	1,417	1,479	1,586	1,422	1,344	1,481	1,141	1,114
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	7,812	7,742	7,959	8,901	9,548	2,709	2,545	2,161	2,468	2,365
b. Other long-term loans	2,765	3,705	3,689	4,511	3,605	3,749	4,347	3,194	3,517	3,995
All other current liabilities, including excise and sales taxes, and accrued expenses	64,629	66,044	70,470	72,812	69,441	33,436	33,376	34,623	35,223	35,796
Total current liabilities	199,048	207,555	218,867	219,634	219,195	159,179	152,565	159,800	163,194	169,046
Long-term debt, due in more than 1 year:										
a. Loans from banks	39,766	40,238	39,158	38,048	39,413	31,404	32,459	32,476	34,916	35,848
b. Other long-term loans	37,302	36,642	37,897	37,698	38,557	42,724	43,660	44,744	47,510	51,392
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	39,907	42,133	42,457	46,044	45,976	37,121	37,387	38,119	39,654	41,094
Total liabilities	316,023	326,567	338,379	341,424	343,141	270,429	266,071	275,140	285,275	297,381
Capital stock and other capital (less treasury stock)	97,668	95,217	97,670	97,137	99,701	43,479	42,203	42,196	41,570	41,242
Retained earnings	89,805	95,364	101,224	100,807	106,835	68,614	72,012	74,087	75,355	78,323
Stockholders' equity	187,472	190,580	198,894	197,944	206,536	112,094	114,214	116,283	116,925	119,564
Total Liabilities and Stockholders' Equity	503,496	517,148	537,273	539,368	549,677	382,523	380,286	391,423	402,200	416,945
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	87,080	87,714	89,829	88,407	97,186	39,139	40,342	39,905	40,085	41,346
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	5.88	5.79	5.67	5.58	5.89	5.64	5.41	5.16	4.93	5.70
Trade accounts and trade notes receivable	20.34	20.39	20.34	20.60	20.09	21.07	21.00	21.48	20.51	20.49
Inventories	22.01	22.38	22.86	22.49	22.80	20.98	19.93	20.02	20.68	20.00
Total current assets	56.83	57.10	57.46	57.11	57.56	51.84	50.73	51.02	50.54	50.46
Net property, plant, and equipment	13.75	13.67	13.36	13.53	13.55	19.26	20.15	20.00	20.12	19.48
Short-term debt, including current portion of long-term debt	8.30	8.71	9.08	9.24	8.78	7.87	7.32	7.15	7.33	7.31
Total current liabilities	39.53	40.13	40.74	40.72	39.88	41.61	40.12	40.83	40.58	40.54
Long-term debt	15.31	14.87	14.34	14.04	14.18	19.38	20.02	19.73	20.49	20.92
Total liabilities	62.77	63.15	62.98	63.30	62.43	70.70	69.97	70.29	70.93	71.32
Stockholders' equity	37.23	36.85	37.02	36.70	37.57	29.30	30.03	29.71	29.07	28.68

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 84.0 -- Income Statement For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013 ²	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	589,462	594,015	590,120	642,465		109,126	110,268	109,832	111,440	
Depreciation, depletion, and amortization of property, plant, and equipment	10,764	11,232	11,233	11,400		2,050	2,255	2,189	2,186	
All other operating costs and expenses	551,062	555,040	554,984	597,187		103,764	104,503	104,665	105,752	
Income (loss) from operations	27,636	27,743	23,903	33,878		3,312	3,510	2,978	3,502	
Interest expense	4,194	4,204	4,283	4,241		755	744	764	752	
All other nonoperating income (expense)	1,142	4,501	3,700	3,995		(561)	248	246	(174)	
Income (loss) before income taxes	24,584	28,040	23,321	33,633		1,996	3,014	2,460	2,576	
Provision for current and deferred domestic income taxes	8,816	8,971	8,202	10,230		927	962	757	911	
Income (loss) after income taxes	15,768	19,069	15,118	23,403		1,069	2,052	1,703	1,665	
Cash dividends charged to retained earnings this quarter	9,372	3,892	4,479	7,413		787	533	267	1,402	
Net income retained in business	6,397	15,177	10,640	15,990		283	1,519	1,436	263	
Retained earnings at beginning of quarter	358,976	352,020	355,673	361,055		33,971	37,060	37,593	38,958	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,150)	(11,196)	(4,317)	(6,046)		372	(106)	(218)	(352)	
Retained earnings at end of quarter	358,222	356,001	361,995	370,999		34,626	38,473	38,811	38,870	
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	1.83	1.89	1.90	1.77		1.88	2.04	1.99	1.96	
All other operating costs and expenses	93.49	93.44	94.05	92.95		95.09	94.77	95.30	94.90	
Income (loss) from operations	4.69	4.67	4.05	5.27		3.04	3.18	2.71	3.14	
Interest expense	0.71	0.71	0.73	0.66		0.69	0.67	0.70	0.67	
All other nonoperating income (expense)	0.19	0.76	0.63	0.62		(0.51)	0.22	0.22	(0.16)	
Income (loss) before income taxes	4.17	4.72	3.95	5.24		1.83	2.73	2.24	2.31	
Provision for current and deferred domestic income taxes	1.50	1.51	1.39	1.59		0.85	0.87	0.69	0.82	
Income (loss) after income taxes	2.68	3.21	2.56	3.64		0.98	1.86	1.55	1.49	
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	22.17	24.34	19.96	28.05		17.38	25.07	20.32	21.06	
After income taxes	14.22	16.56	12.94	19.52		9.31	17.07	14.07	13.61	
Annual rate of profit on total assets:										
Before income taxes	8.84	9.88	7.97	11.34		5.55	8.32	6.74	6.98	
After income taxes	5.67	6.72	5.17	7.89		2.97	5.67	4.66	4.51	
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.31	1.27	1.27	1.28		1.09	1.12	1.17	1.12	
Total cash, U.S. Government and other securities, to total current liabilities	0.27	0.23	0.21	0.25		0.30	0.30	0.32	0.30	
Total stockholders' equity to total debt	1.52	1.55	1.52	1.56		1.15	1.25	1.25	1.24	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 84.1 -- Balance Sheet For Corporations in NAICS Retail Trade Sector, and Retail Trade Subsector 445,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Retail Trade Total Assets \$50 Million and Over					Food and Beverage Stores Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013 ²	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013 ²
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	68,255	53,413	52,596	61,687		10,234	10,103	10,538	10,240	
Time deposits in the U.S., including negotiable certificates of deposit	2,897	3,434	1,933	1,537		329	318	267	464	
Total cash on hand and in U.S. banks	71,152	56,848	54,528	63,223		10,563	10,420	10,805	10,704	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	14,948	14,335	14,099	17,989		1,969	1,763	2,223	2,015	
Total cash, U.S. Government and other securities	86,100	71,183	68,627	81,212		12,533	12,184	13,028	12,719	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	53,437	52,628	55,059	55,884		5,368	5,655	5,731	6,134	
Inventories	235,037	237,038	263,436	247,166		23,559	23,614	24,362	24,625	
All other current assets	37,424	37,482	36,652	38,481		4,203	4,263	4,214	4,246	
Total current assets	411,997	398,331	423,774	422,742		45,662	45,716	47,335	47,724	
Property, plant, and equipment	642,373	650,779	658,848	665,109		138,594	139,290	139,592	141,069	
Land and mineral rights	74,668	75,750	76,972	77,866		10,834	11,174	11,165	11,310	
Less: Accumulated depreciation, depletion, and amortization	315,094	319,951	326,542	328,661		73,419	73,493	74,196	75,149	
Net property, plant, and equipment	401,947	406,578	409,278	414,314		76,009	76,971	76,562	77,230	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	297,954	330,191	336,753	349,681		22,184	22,187	22,184	22,776	
Total Assets	1,111,898	1,135,100	1,169,804	1,186,737		143,856	144,874	146,080	147,730	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	11,507	13,004	12,810	13,656		381	329	315	361	
b. Other short-term loans, including commercial paper	10,384	10,474	13,775	14,154		92	113	148	363	
Trade accounts and trade notes payable	151,529	152,110	169,458	161,902		20,673	20,727	21,025	21,178	
Income taxes accrued, prior and current years, net of payments	8,808	5,294	4,163	7,017		1,008	857	750	780	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,953	3,898	4,218	4,223		675	352	462	427	
b. Other long-term loans	16,856	17,743	18,174	17,469		4,059	2,547	2,013	3,847	
All other current liabilities, including excise and sales taxes, and accrued expenses	111,043	110,028	110,924	111,852		15,079	15,821	15,874	15,650	
Total current liabilities	314,080	312,550	333,522	330,272		41,966	40,746	40,587	42,605	
Long-term debt, due in more than 1 year:										
a. Loans from banks	56,807	61,080	62,977	61,080		7,262	7,045	7,661	7,158	
b. Other long-term loans	192,725	191,521	195,456	197,150		27,504	28,145	28,031	27,339	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	104,805	109,232	110,436	118,586		21,180	20,857	21,383	21,700	
Total liabilities	668,418	674,382	702,392	707,089		97,912	96,793	97,661	98,802	
Capital stock and other capital (less treasury stock)	85,258	104,718	105,417	108,649		11,318	9,608	9,608	10,058	
Retained earnings	358,222	356,001	361,995	370,999		34,626	38,473	38,811	38,870	
Stockholders' equity	443,480	460,718	467,412	479,648		45,943	48,081	48,419	48,928	
Total Liabilities and Stockholders' Equity	1,111,898	1,135,100	1,169,804	1,186,737		143,856	144,874	146,080	147,730	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	97,917	85,781	90,251	92,470		3,696	4,971	6,748	5,119	
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	7.74	6.27	5.87	6.84		8.71	8.41	8.92	8.61	
Trade accounts and trade notes receivable	4.81	4.64	4.71	4.71		3.73	3.90	3.92	4.15	
Inventories	21.14	20.88	22.52	20.83		16.38	16.30	16.68	16.67	
Total current assets	37.05	35.09	36.23	35.62		31.74	31.56	32.40	32.31	
Net property, plant, and equipment	36.15	35.82	34.99	34.91		52.84	53.13	52.41	52.28	
Short-term debt, including current portion of long-term debt	3.84	3.97	4.19	4.17		3.62	2.31	2.01	3.38	
Total current liabilities	28.25	27.54	28.51	27.83		29.17	28.12	27.78	28.84	
Long-term debt	22.44	22.25	22.09	21.76		24.17	24.29	24.43	23.35	
Total liabilities	60.12	59.41	60.04	59.58		68.06	66.81	66.85	66.88	
Stockholders' equity	39.88	40.59	39.96	40.42		31.94	33.19	33.15	33.12	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.0 -- Income Statement For Corporations in NAICS Retail Trade Subsectors 448 and 452, and
All Other Retail Trade Subsectors, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	1Q	2Q	3Q	4Q	1Q	1Q	2Q	3Q	4Q	1Q
	2012	2012	2012	2012	2013 ²	2012	2012	2012	2012	2013 ²
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	199,040	199,542	199,295	233,344		281,295	284,204	280,993	297,681	
Depreciation, depletion, and amortization of property, plant, and equipment	4,548	4,709	4,697	4,723		4,166	4,267	4,347	4,491	
All other operating costs and expenses	183,249	184,139	185,676	213,051		264,049	266,398	264,643	278,384	
Income (loss) from operations	11,243	10,694	8,922	15,571		13,081	13,539	12,003	14,806	
Interest expense	1,528	1,533	1,545	1,458		1,910	1,928	1,974	2,031	
All other nonoperating income (expense)	2,989	2,835	3,796	3,268		(1,286)	1,418	(342)	901	
Income (loss) before income taxes	12,704	11,997	11,173	17,381		9,884	13,029	9,687	13,676	
Provision for current and deferred domestic income taxes	4,033	3,898	3,615	5,057		3,857	4,111	3,830	4,262	
Income (loss) after income taxes	8,672	8,099	7,558	12,324		6,027	8,918	5,857	9,414	
Cash dividends charged to retained earnings this quarter	6,697	959	2,258	3,393		1,888	2,400	1,954	2,618	
Net income retained in business	1,975	7,139	5,301	8,931		4,139	6,519	3,903	6,796	
Retained earnings at beginning of quarter	155,662	155,387	159,715	163,777		169,343	159,572	158,365	158,320	
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,323)	(3,546)	(2,543)	(4,703)		(5,199)	(7,545)	(1,556)	(992)	
Retained earnings at end of quarter	155,313	158,981	162,472	168,004		168,283	158,546	160,712	164,125	
	INCOME STATEMENT IN RATIO FORMAT					INCOME STATEMENT IN RATIO FORMAT				
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00		100.00	100.00	100.00	100.00	
Depreciation, depletion, and amortization of property, plant, and equipment	2.28	2.36	2.36	2.02		1.48	1.50	1.55	1.51	
All other operating costs and expenses	92.07	92.28	93.17	91.30		93.87	93.73	94.18	93.52	
Income (loss) from operations	5.65	5.36	4.48	6.67		4.65	4.76	4.27	4.97	
Interest expense	0.77	0.77	0.78	0.62		0.68	0.68	0.70	0.68	
All other nonoperating income (expense)	1.50	1.42	1.90	1.40		(0.46)	0.50	(0.12)	0.30	
Income (loss) before income taxes	6.38	6.01	5.61	7.45		3.51	4.58	3.45	4.59	
Provision for current and deferred domestic income taxes	2.03	1.95	1.81	2.17		1.37	1.45	1.36	1.43	
Income (loss) after income taxes	4.36	4.06	3.79	5.28		2.14	3.14	2.08	3.16	
	OPERATING RATIOS					OPERATING RATIOS				
	(percent)					(percent)				
(see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	27.97	26.33	24.16	36.18		18.32	22.62	16.56	22.93	
After income taxes	19.09	17.78	16.34	25.66		11.17	15.48	10.01	15.78	
Annual rate of profit on total assets:										
Before income taxes	11.49	10.85	9.74	15.39		7.52	9.51	6.86	9.32	
After income taxes	7.84	7.32	6.59	10.91		4.59	6.51	4.15	6.41	
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.25	1.25	1.22	1.25		1.42	1.34	1.34	1.34	
Total cash, U.S. Government and other securities, to total current liabilities	0.24	0.21	0.17	0.20		0.30	0.22	0.21	0.26	
Total stockholders' equity to total debt	1.61	1.59	1.56	1.70		1.55	1.60	1.56	1.53	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 85.1 -- Balance Sheet For Corporations in NAICS Retail Trade Subsectors 448 and 452, and All Other Retail Trade Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Clothing and General Merchandise Stores Total Assets \$50 Million and Over					All Other Retail Trade Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013 ²	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013 ²
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	22,617	19,393	16,788	19,619		35,404	23,918	25,269	31,827	
Time deposits in the U.S., including negotiable certificates of deposit	438	430	412	364		2,130	2,687	1,254	709	
Total cash on hand and in U.S. banks	23,055	19,823	17,201	19,982		37,533	26,604	26,523	32,536	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	5,568	5,931	5,171	5,100		7,411	6,641	6,705	10,874	
Total cash, U.S. Government and other securities	28,623	25,755	22,371	25,083		44,944	33,245	33,228	43,411	
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	6,921	6,730	7,141	7,788		41,149	40,243	42,186	41,962	
Inventories	101,230	102,226	120,452	105,311		110,247	111,197	118,622	117,229	
All other current assets	15,198	15,473	14,420	15,809		18,022	17,746	18,018	18,425	
Total current assets	151,972	150,183	164,385	153,991		214,363	202,432	212,054	221,026	
Property, plant, and equipment	273,211	277,091	280,140	283,075		230,568	234,398	239,116	240,965	
Land and mineral rights	30,377	30,586	31,500	31,916		33,457	33,990	34,307	34,641	
Less: Accumulated depreciation, depletion, and amortization	123,874	126,551	129,186	130,480		117,801	119,906	123,159	123,032	
Net property, plant, and equipment	179,715	181,126	182,453	184,511		146,223	148,482	150,263	152,574	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	110,748	111,079	111,789	113,347		165,022	196,925	202,780	213,558	
Total Assets	442,435	442,388	458,627	451,848		525,608	547,839	565,096	587,158	
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	805	1,042	1,295	1,034		10,321	11,633	11,200	12,262	
b. Other short-term loans, including commercial paper	7,020	6,819	10,090	8,723		3,272	3,542	3,537	5,068	
Trade accounts and trade notes payable	57,816	57,393	68,110	58,502		73,040	73,990	80,323	82,221	
Income taxes accrued, prior and current years, net of payments	4,091	2,074	1,568	3,844		3,710	2,363	1,844	2,393	
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	267	243	257	288		3,011	3,303	3,500	3,507	
b. Other long-term loans	6,619	8,179	9,274	5,972		6,178	7,018	6,887	7,650	
All other current liabilities, including excise and sales taxes, and accrued expenses	44,673	44,778	44,639	44,451		51,292	49,428	50,411	51,751	
Total current liabilities	121,290	120,528	135,234	122,814		150,824	151,276	157,701	164,854	
Long-term debt, due in more than 1 year:										
a. Loans from banks	14,062	14,529	15,342	14,544		35,483	39,505	39,975	39,378	
b. Other long-term loans	84,426	83,956	82,715	82,142		80,795	79,420	84,710	87,668	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	40,957	41,142	40,327	40,204		42,668	47,232	48,726	56,683	
Total liabilities	260,734	260,155	273,617	259,704		309,771	317,434	331,113	348,582	
Capital stock and other capital (less treasury stock)	26,388	23,251	22,538	24,140		47,553	71,858	73,272	74,451	
Retained earnings	155,313	158,981	162,472	168,004		168,283	158,546	160,712	164,125	
Stockholders' equity	181,701	182,232	185,010	192,144		215,836	230,405	233,984	238,576	
Total Liabilities and Stockholders' Equity	442,435	442,388	458,627	451,848		525,608	547,839	565,096	587,158	
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	30,682	29,655	29,151	31,177		63,539	51,156	54,352	56,173	
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.47	5.82	4.88	5.55		8.55	6.07	5.88	7.39	
Trade accounts and trade notes receivable	1.56	1.52	1.56	1.72		7.83	7.35	7.47	7.15	
Inventories	22.88	23.11	26.26	23.31		20.98	20.30	20.99	19.97	
Total current assets	34.35	33.95	35.84	34.08		40.78	36.95	37.53	37.64	
Net property, plant, and equipment	40.62	40.94	39.78	40.83		27.82	27.10	26.59	25.99	
Short-term debt, including current portion of long-term debt	3.33	3.68	4.56	3.54		4.33	4.65	4.45	4.85	
Total current liabilities	27.41	27.24	29.49	27.18		28.70	27.61	27.91	28.08	
Long-term debt	22.26	22.26	21.38	21.40		22.12	21.71	22.06	21.64	
Total liabilities	58.93	58.81	59.66	57.48		58.94	57.94	58.59	59.37	
Stockholders' equity	41.07	41.19	40.34	42.52		41.06	42.06	41.41	40.63	

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² See the Publication Schedule in the Introduction, page xii. First quarter estimates will be available at the QFR website on the Retail Trade release date.

Table 86.0 -- Income Statement For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	234,886	243,105	242,596	254,429	246,675	45,609	48,863	46,440	50,087	47,859
Depreciation, depletion, and amortization of property, plant, and equipment	23,270	23,777	23,520	24,065	23,959	1,588	1,542	1,561	1,659	1,626
All other operating costs and expenses	173,110	175,971	178,677	195,061	181,030	35,757	36,977	36,614	38,762	37,327
Income (loss) from operations	38,507	43,357	40,399	35,303	41,686	8,263	10,344	8,265	9,666	8,905
Interest expense	10,215	10,224	10,201	10,093	10,085	1,546	1,548	1,482	1,331	1,444
All other nonoperating income (expense)	7,377	(967)	6,246	(7,088)	13,989	4,978	1,037	5,208	5,906	3,498
Income (loss) before income taxes	35,668	32,166	36,444	18,122	45,590	11,695	9,833	11,991	14,240	10,960
Provision for current and deferred domestic income taxes	9,447	6,536	12,387	1,107	8,971	1,584	2,115	2,108	1,566	1,942
Income (loss) after income taxes	26,222	25,630	24,058	17,015	36,619	10,111	7,718	9,883	12,674	9,018
Cash dividends charged to retained earnings this quarter	9,214	9,302	10,792	17,870	10,032	2,894	2,746	3,275	8,277	3,741
Net income retained in business	17,008	16,328	13,265	(856)	26,587	7,218	4,972	6,608	4,397	5,277
Retained earnings at beginning of quarter	(58,457)	(49,527)	(41,184)	(32,231)	(32,404)	46,484	48,972	49,121	53,525	58,737
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(7,394)	(8,079)	(4,156)	(7,253)	(5,386)	(3,616)	(4,645)	(3,582)	(4,130)	(2,927)
Retained earnings at end of quarter	(48,843)	(41,277)	(32,075)	(40,340)	(11,203)	50,086	49,299	52,146	53,791	61,088
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	9.91	9.78	9.70	9.46	9.71	3.48	3.16	3.36	3.31	3.40
All other operating costs and expenses	73.70	72.38	73.65	76.67	73.39	78.40	75.67	78.84	77.39	77.99
Income (loss) from operations	16.39	17.83	16.65	13.88	16.90	18.12	21.17	17.80	19.30	18.61
Interest expense	4.35	4.21	4.20	3.97	4.09	3.39	3.17	3.19	2.66	3.02
All other nonoperating income (expense)	3.14	(0.40)	2.57	(2.79)	5.67	10.91	2.12	11.21	11.79	7.31
Income (loss) before income taxes	15.19	13.23	15.02	7.12	18.48	25.64	20.12	25.82	28.43	22.90
Provision for current and deferred domestic income taxes	4.02	2.69	5.11	0.44	3.64	3.47	4.33	4.54	3.13	4.06
Income (loss) after income taxes	11.16	10.54	9.92	6.69	14.85	22.17	15.80	21.28	25.30	18.84
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	19.54	17.30	19.46	9.90	24.09	23.88	19.72	23.56	28.01	20.10
After income taxes	14.36	13.78	12.84	9.30	19.35	20.65	15.48	19.42	24.93	16.54
Annual rate of profit on total assets:										
Before income taxes	6.79	6.09	6.79	3.34	8.27	10.87	9.02	10.87	12.56	9.64
After income taxes	4.99	4.85	4.48	3.14	6.64	9.40	7.08	8.96	11.18	7.94
	BALANCE SHEET RATIOS					BALANCE SHEET RATIOS				
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.24	1.24	1.24	1.22	1.22	1.27	1.21	1.16	1.15	1.21
Total cash, U.S. Government and other securities, to total current liabilities	0.47	0.48	0.51	0.49	0.47	0.52	0.51	0.50	0.49	0.52
Total stockholders' equity to total debt	1.10	1.12	1.13	1.05	1.08	1.81	1.83	1.89	1.73	2.08

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 86.1 -- Balance Sheet For Corporations in NAICS Information Sector, and Information Subsector 511,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Information Total Assets \$50 Million and Over					Publishing Industries, except Internet Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	88,518	90,567	102,505	91,885	87,048	20,401	23,195	21,891	24,104	21,259
Time deposits in the U.S., including negotiable certificates of deposit	5,417	4,719	4,990	6,432	5,594	481	409	353	428	345
Total cash on hand and in U.S. banks	93,935	95,287	107,496	98,317	92,641	20,882	23,604	22,244	24,531	21,604
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	46,199	51,285	54,025	56,923	64,878	14,976	14,975	15,563	15,359	16,136
Total cash, U.S. Government and other securities	140,134	146,571	161,520	155,240	157,519	35,858	38,579	37,808	39,890	37,739
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	119,816	124,319	123,302	130,456	123,770	27,821	30,516	27,581	30,733	28,037
Inventories	19,726	19,972	21,631	21,299	20,634	4,614	4,391	4,746	4,592	5,079
All other current assets	93,614	84,712	87,924	83,037	103,886	19,177	17,172	18,169	17,998	17,829
Total current assets	373,289	375,574	394,378	390,033	405,810	87,470	90,657	88,304	93,214	88,685
Property, plant, and equipment	1,055,434	1,066,568	1,077,361	1,084,700	1,082,456	79,406	79,521	80,298	81,586	79,504
Land and mineral rights	15,065	14,974	15,014	15,213	15,531	3,244	3,219	3,232	3,117	3,447
Less: Accumulated depreciation, depletion, and amortization	608,031	617,375	626,434	626,276	624,970	48,724	49,094	50,050	50,639	48,627
Net property, plant, and equipment	462,467	464,167	465,941	473,637	473,017	33,926	33,646	33,481	34,063	34,324
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,264,248	1,273,202	1,286,112	1,306,019	1,325,590	308,785	311,866	319,660	326,228	331,567
Total Assets	2,100,004	2,112,944	2,146,431	2,169,689	2,204,417	430,181	436,168	441,444	453,505	454,576
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	4,698	6,036	5,605	5,069	3,694	1,762	2,129	1,748	1,966	392
b. Other short-term loans, including commercial paper	3,151	2,063	2,519	3,769	4,658	69	47	512	531	617
Trade accounts and trade notes payable	66,369	68,148	74,547	77,562	73,925	10,024	10,215	10,345	11,097	10,201
Income taxes accrued, prior and current years, net of payments	4,160	4,495	4,475	2,782	5,172	1,747	1,214	681	902	1,067
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	6,125	5,708	6,315	8,741	8,383	1,740	1,577	1,876	3,178	998
b. Other long-term loans	26,528	30,457	31,726	28,652	34,517	2,470	7,356	7,060	7,780	7,133
All other current liabilities, including excise and sales taxes, and accrued expenses	190,176	185,383	193,123	193,173	201,895	50,886	52,601	53,929	55,426	52,648
Total current liabilities	301,208	302,290	318,310	319,749	332,245	68,699	75,138	76,151	80,881	73,057
Long-term debt, due in more than 1 year:										
a. Loans from banks	116,415	115,993	111,883	118,935	110,284	28,109	26,866	26,856	28,500	21,418
b. Other long-term loans	505,853	503,353	507,166	533,318	537,481	73,824	70,827	69,387	75,352	74,074
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	446,320	447,480	459,788	465,818	467,331	63,646	63,869	65,476	65,397	67,948
Total liabilities	1,369,796	1,369,116	1,397,147	1,437,820	1,447,341	234,277	236,700	237,869	250,131	236,497
Capital stock and other capital (less treasury stock)	779,051	785,105	781,360	772,209	768,278	145,818	150,169	151,428	149,583	156,992
Retained earnings	(48,843)	(41,277)	(32,075)	(40,340)	(11,203)	50,086	49,299	52,146	53,791	61,088
Stockholders' equity	730,208	743,828	749,284	731,869	757,075	195,903	199,468	203,575	203,374	218,079
Total Liabilities and Stockholders' Equity	2,100,004	2,112,944	2,146,431	2,169,689	2,204,417	430,181	436,168	441,444	453,505	454,576
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	72,081	73,284	76,068	70,284	73,565	18,771	15,519	12,153	12,334	15,628
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	6.67	6.94	7.53	7.15	7.15	8.34	8.84	8.56	8.80	8.30
Trade accounts and trade notes receivable	5.71	5.88	5.74	6.01	5.61	6.47	7.00	6.25	6.78	6.17
Inventories	0.94	0.95	1.01	0.98	0.94	1.07	1.01	1.08	1.01	1.12
Total current assets	17.78	17.77	18.37	17.98	18.41	20.33	20.78	20.00	20.55	19.51
Net property, plant, and equipment	22.02	21.97	21.71	21.83	21.46	7.89	7.71	7.58	7.51	7.55
Short-term debt, including current portion of long-term debt	1.93	2.09	2.15	2.13	2.32	1.40	2.55	2.54	2.97	2.01
Total current liabilities	14.34	14.31	14.83	14.74	15.07	15.97	17.23	17.25	17.83	16.07
Long-term debt	29.63	29.31	28.84	30.06	29.38	23.70	22.40	21.80	22.90	21.01
Total liabilities	65.23	64.80	65.09	66.27	65.66	54.46	54.27	53.88	55.15	52.03
Stockholders' equity	34.77	35.20	34.91	33.73	34.34	45.54	45.73	46.12	44.85	47.97

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.0 -- Income Statement For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	10,779	10,568	10,983	12,253	11,080	26,720	28,048	27,848	29,687	28,448
Depreciation, depletion, and amortization of property, plant, and equipment	395	383	424	387	374	1,278	1,299	1,281	1,346	1,311
All other operating costs and expenses	8,847	8,711	8,592	9,714	9,043	20,435	20,090	20,280	22,527	21,736
Income (loss) from operations	1,537	1,474	1,966	2,151	1,662	5,006	6,660	6,287	5,814	5,401
Interest expense	644	650	608	633	605	1,614	1,606	1,631	1,631	1,533
All other nonoperating income (expense)	(14)	(40)	(2)	(84)	102	1,668	(1,417)	3,530	2,412	10,973
Income (loss) before income taxes	879	784	1,356	1,434	1,159	5,059	3,637	8,187	6,595	14,841
Provision for current and deferred domestic income taxes	290	293	478	370	350	1,371	(1,656)	1,621	1,179	1,170
Income (loss) after income taxes	589	491	878	1,064	809	3,688	5,294	6,566	5,416	13,671
Cash dividends charged to retained earnings this quarter	62	148	92	108	65	240	521	592	1,925	424
Net income retained in business	527	343	787	956	744	3,448	4,772	5,974	3,491	13,247
Retained earnings at beginning of quarter	(95,229)	(94,995)	(94,631)	(93,779)	(92,602)	(10,604)	(7,868)	(3,338)	2,641	12,277
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(228)	(80)	397	(81)	(263)	(1,110)	(1,112)	57	(166)	(836)
Retained earnings at end of quarter	(94,929)	(94,732)	(93,448)	(92,903)	(92,120)	(8,266)	(4,207)	2,693	5,967	24,688
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	3.66	3.63	3.86	3.16	3.38	4.78	4.63	4.60	4.53	4.61
All other operating costs and expenses	82.07	82.43	78.24	79.28	81.62	76.48	71.62	72.82	75.88	76.41
Income (loss) from operations	14.26	13.95	17.90	17.56	15.00	18.73	23.75	22.58	19.58	18.99
Interest expense	5.98	6.15	5.54	5.17	5.46	6.04	5.72	5.86	5.49	5.39
All other nonoperating income (expense)	(0.13)	(0.38)	(0.01)	(0.68)	0.92	6.24	(5.05)	12.68	8.12	38.57
Income (loss) before income taxes	8.15	7.42	12.35	11.71	10.46	18.93	12.97	29.40	22.21	52.17
Provision for current and deferred domestic income taxes	2.69	2.77	4.35	3.02	3.16	5.13	(5.91)	5.82	3.97	4.11
Income (loss) after income taxes	5.47	4.64	8.00	8.69	7.30	13.80	18.87	23.58	18.24	48.06
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	8.74	7.81	13.24	14.65	11.74	24.28	16.96	36.27	28.35	54.11
After income taxes	5.86	4.89	8.58	10.87	8.20	17.70	24.69	29.09	23.28	49.85
Annual rate of profit on total assets:										
Before income taxes	3.42	3.08	5.29	5.57	4.52	8.01	5.75	12.67	9.95	20.59
After income taxes	2.29	1.93	3.42	4.13	3.16	5.84	8.37	10.16	8.17	18.96
	(based on succeeding table)					(based on succeeding table)				
Total current assets to total current liabilities	1.42	1.48	1.52	1.39	1.43	1.71	1.77	1.73	1.58	1.68
Total cash, U.S. Government and other securities, to total current liabilities	0.37	0.36	0.35	0.31	0.32	0.66	0.68	0.63	0.51	0.60
Total stockholders' equity to total debt	1.11	1.12	1.13	1.07	1.10	0.77	0.79	0.83	0.83	0.97

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 87.1 -- Balance Sheet For Corporations in NAICS Information Subsectors 512 and 515,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Motion Picture and Sound Recording Industries Total Assets \$50 Million and Over					Broadcasting, except Internet Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS	(million dollars)					(million dollars)				
Cash and demand deposits in the U.S.	4,709	4,139	3,836	3,966	3,714	14,888	15,121	14,075	11,407	14,829
Time deposits in the U.S., including negotiable certificates of deposit	595	343	257	237	234	1,586	2,422	1,982	1,652	957
Total cash on hand and in U.S. banks	5,304	4,482	4,093	4,204	3,948	16,474	17,543	16,057	13,059	15,786
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	478	745	795	811	672	4,767	4,032	4,089	4,200	4,447
Total cash, U.S. Government and other securities	5,782	5,227	4,887	5,015	4,620	21,241	21,576	20,146	17,259	20,233
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	7,869	7,487	7,660	8,606	7,767	21,512	21,645	22,130	23,372	22,505
Inventories	4,619	4,897	5,220	4,838	4,387	4,417	4,170	4,331	4,951	4,715
All other current assets	3,764	3,589	3,695	3,714	3,944	7,823	8,502	8,656	8,145	8,910
Total current assets	22,034	21,200	21,462	22,173	20,718	54,994	55,892	55,263	53,727	56,363
Property, plant, and equipment	18,632	19,062	19,326	19,180	19,548	69,520	70,679	70,970	71,717	70,884
Land and mineral rights	1,324	1,326	1,333	1,299	1,298	2,719	2,717	2,711	2,725	2,680
Less: Accumulated depreciation, depletion, and amortization	10,731	11,089	11,227	11,057	11,545	40,000	40,911	41,319	41,391	40,106
Net property, plant, and equipment	9,225	9,299	9,432	9,421	9,301	32,240	32,485	32,362	33,051	33,458
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	71,425	71,187	71,734	71,461	72,444	165,382	164,589	170,876	178,308	198,552
Total Assets	102,684	101,686	102,628	103,055	102,462	252,616	252,966	258,501	265,086	288,374
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	238	473	457	349	425	33	45	16	23	28
b. Other short-term loans, including commercial paper	532	322	321	296	20	1,884	1,036	1,036	1,059	1,019
Trade accounts and trade notes payable	1,849	1,749	1,693	2,037	2,061	7,363	6,952	7,129	7,114	7,769
Income taxes accrued, prior and current years, net of payments	676	583	474	922	762	336	488	361	799	756
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	1,488	846	672	697	311	1,615	2,082	2,045	2,803	2,004
b. Other long-term loans	832	830	840	1,221	729	1,206	2,159	2,076	1,792	1,746
All other current liabilities, including excise and sales taxes, and accrued expenses	9,884	9,538	9,673	10,484	10,221	19,664	18,867	19,220	20,454	20,269
Total current liabilities	15,499	14,340	14,130	16,005	14,530	32,101	31,629	31,882	34,045	33,592
Long-term debt, due in more than 1 year:										
a. Loans from banks	13,038	13,154	13,434	12,656	12,725	40,367	39,931	37,885	39,524	38,023
b. Other long-term loans	19,982	20,353	20,620	21,494	21,637	62,943	63,781	66,023	66,600	70,197
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,954	13,701	13,468	13,736	14,089	33,851	31,852	32,426	31,861	36,854
Total liabilities	62,473	61,548	61,652	63,892	62,981	169,262	167,193	168,216	172,029	178,666
Capital stock and other capital (less treasury stock)	135,141	134,871	134,423	132,066	131,601	91,621	89,981	87,592	87,090	85,020
Retained earnings	(94,929)	(94,732)	(93,448)	(92,903)	(92,120)	(8,266)	(4,207)	2,693	5,967	24,688
Stockholders' equity	40,212	40,138	40,976	39,163	39,481	83,354	85,773	90,285	93,057	109,708
Total Liabilities and Stockholders' Equity	102,684	101,686	102,628	103,055	102,462	252,616	252,966	258,501	265,086	288,374
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	6,535	6,860	7,332	6,168	6,188	22,892	24,264	23,381	19,683	22,771
SELECTED BALANCE SHEET RATIOS	(percent of total assets)					(percent of total assets)				
Total cash, U.S. Government and other securities	5.63	5.14	4.76	4.87	4.51	8.41	8.53	7.79	6.51	7.02
Trade accounts and trade notes receivable	7.66	7.36	7.46	8.35	7.58	8.52	8.56	8.56	8.82	7.80
Inventories	4.50	4.82	5.09	4.69	4.28	1.75	1.65	1.68	1.87	1.63
Total current assets	21.46	20.85	20.91	21.52	20.22	21.77	22.09	21.38	20.27	19.55
Net property, plant, and equipment	8.98	9.14	9.19	9.14	9.08	12.76	12.84	12.52	12.47	11.60
Short-term debt, including current portion of long-term debt	3.01	2.43	2.23	2.49	1.45	1.88	2.10	2.00	2.14	1.66
Total current liabilities	15.09	14.10	13.77	15.53	14.18	12.71	12.50	12.33	12.84	11.65
Long-term debt	32.16	32.95	33.18	33.14	33.54	40.90	41.00	40.20	40.03	37.53
Total liabilities	60.84	60.53	60.07	62.00	61.47	67.00	66.09	65.07	64.90	61.96
Stockholders' equity	39.16	39.47	39.93	38.00	38.53	33.00	33.91	34.93	35.10	38.04

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.0 -- Income Statement For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors, Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	130,292	131,255	133,017	135,716	133,833	21,488	24,371	24,309	26,687	25,454
Depreciation, depletion, and amortization of property, plant, and equipment	19,157	19,634	19,257	19,511	19,516	852	919	997	1,162	1,131
All other operating costs and expenses	90,746	89,391	92,613	102,123	91,706	17,324	20,802	20,578	21,934	21,217
Income (loss) from operations	20,389	22,230	21,147	14,082	22,611	3,311	2,649	2,733	3,590	3,107
Interest expense	5,565	5,558	5,632	5,715	5,721	846	862	848	783	782
All other nonoperating income (expense)	(1,742)	(3,434)	(9,158)	(17,860)	(3,187)	2,488	2,887	6,667	2,538	2,602
Income (loss) before income taxes	13,082	13,237	6,357	(9,493)	13,704	4,953	4,674	8,553	5,346	4,926
Provision for current and deferred domestic income taxes	5,003	5,321	5,189	(3,617)	4,721	1,199	463	2,991	1,609	789
Income (loss) after income taxes	8,079	7,917	1,169	(5,876)	8,983	3,755	4,211	5,562	3,737	4,138
Cash dividends charged to retained earnings this quarter	5,794	5,558	6,169	6,963	5,418	224	329	665	598	385
Net income retained in business	2,285	2,359	(5,000)	(12,839)	3,565	3,530	3,882	4,897	3,139	3,753
Retained earnings at beginning of quarter	(37,007)	(36,981)	(37,768)	(44,375)	(59,720)	37,899	41,346	45,432	49,757	48,904
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(2,342)	(1,966)	(1,023)	(2,292)	(1,034)	(98)	(276)	(5)	(584)	(326)
Retained earnings at end of quarter	(37,065)	(36,588)	(43,791)	(59,506)	(57,190)	41,332	44,952	50,324	52,311	52,331
INCOME STATEMENT IN RATIO FORMAT	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	14.70	14.96	14.48	14.38	14.58	3.97	3.77	4.10	4.36	4.44
All other operating costs and expenses	69.65	68.10	69.62	75.25	68.52	80.62	85.36	84.65	82.19	83.35
Income (loss) from operations	15.65	16.94	15.90	10.38	16.89	15.41	10.87	11.24	13.45	12.20
Interest expense	4.27	4.23	4.23	4.21	4.27	3.94	3.54	3.49	2.93	3.07
All other nonoperating income (expense)	(1.34)	(2.62)	(6.88)	(13.16)	(2.38)	11.58	11.85	27.43	9.51	10.22
Income (loss) before income taxes	10.04	10.09	4.78	(6.99)	10.24	23.05	19.18	35.18	20.03	19.35
Provision for current and deferred domestic income taxes	3.84	4.05	3.90	(2.66)	3.53	5.58	1.90	12.30	6.03	3.10
Income (loss) after income taxes	6.20	6.03	0.88	(4.33)	6.71	17.47	17.28	22.88	14.00	16.25
OPERATING RATIOS (see explanatory notes)	(percent)					(percent)				
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	17.75	18.16	9.02	(14.49)	21.41	17.09	14.74	25.83	15.93	14.73
After income taxes	10.96	10.86	1.66	(8.97)	14.03	12.95	13.28	16.80	11.14	12.37
Annual rate of profit on total assets:										
Before income taxes	4.84	4.90	2.33	(3.46)	5.03	8.53	7.75	13.51	8.51	7.30
After income taxes	2.99	2.93	0.43	(2.14)	3.30	6.46	6.98	8.78	5.95	6.13
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	0.97	0.98	1.02	0.99	0.93	1.45	1.50	1.48	1.58	1.55
Total cash, U.S. Government and other securities, to total current liabilities	0.36	0.38	0.45	0.42	0.37	0.53	0.59	0.61	0.67	0.61
Total stockholders' equity to total debt	0.80	0.80	0.76	0.68	0.64	2.69	2.90	3.03	2.94	2.95

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 88.1 -- Balance Sheet For Corporations in NAICS Information Subsector 517, and All Other Information Subsectors,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Telecommunications Total Assets \$50 Million and Over					All Other Information Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
<i>(million dollars)</i>										
Cash and demand deposits in the U.S.	35,640	36,580	45,889	38,439	32,597	12,880	11,533	16,814	13,969	14,649
Time deposits in the U.S., including negotiable certificates of deposit	1,215	1,513	2,259	3,901	3,376	1,540	33	140	214	682
Total cash on hand and in U.S. banks	36,855	38,092	48,148	42,340	35,973	14,420	11,566	16,954	14,183	15,331
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,658	8,844	11,541	12,620	15,538	18,321	22,688	22,036	23,933	28,085
Total cash, U.S. Government and other securities	44,513	46,936	59,689	54,961	51,511	32,741	34,254	38,990	38,116	43,416
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	50,493	50,483	51,477	52,483	50,585	12,121	14,189	14,453	15,261	14,876
Inventories	5,658	5,537	6,409	6,101	5,579	417	978	925	816	875
All other current assets	18,247	17,113	16,866	16,971	22,573	44,602	38,336	40,539	36,208	50,629
Total current assets	118,910	120,068	134,442	130,516	130,248	89,881	87,757	94,907	90,402	109,796
Property, plant, and equipment	859,911	867,208	875,751	879,078	878,891	27,964	30,098	31,016	33,141	33,629
Land and mineral rights	6,500	6,431	6,447	6,758	6,793	1,278	1,281	1,292	1,315	1,313
Less: Accumulated depreciation, depletion, and amortization	495,101	502,333	509,360	507,621	508,798	13,475	13,947	14,480	15,568	15,894
Net property, plant, and equipment	371,309	371,306	372,838	378,214	376,886	15,767	17,431	17,828	18,888	19,048
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	591,935	589,401	583,266	588,060	581,751	126,720	136,159	140,576	141,962	141,275
Total Assets	1,082,155	1,080,775	1,090,547	1,096,791	1,088,885	232,368	241,348	253,311	251,252	270,119
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	155	144	120	126	619	2,510	3,245	3,265	2,605	2,230
b. Other short-term loans, including commercial paper	304	290	282	1,508	2,592	361	368	368	375	410
Trade accounts and trade notes payable	43,185	43,554	49,885	51,908	47,923	3,949	5,678	5,496	5,406	5,971
Income taxes accrued, prior and current years, net of payments	1,088	1,844	304	435	2,207	313	367	2,653	(277)	379
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	761	721	1,459	1,722	4,186	520	483	263	340	884
b. Other long-term loans	21,722	19,771	21,573	17,695	24,768	298	341	177	164	140
All other current liabilities, including excise and sales taxes, and accrued expenses	55,864	56,530	58,547	58,139	57,770	53,879	47,847	51,754	48,671	60,987
Total current liabilities	123,079	122,854	132,170	131,534	140,065	61,830	58,330	63,977	57,285	71,002
Long-term debt, due in more than 1 year:										
a. Loans from banks	28,807	29,713	27,375	29,322	29,965	6,095	6,328	6,333	8,933	8,152
b. Other long-term loans	315,755	315,468	317,904	336,656	338,022	33,351	32,924	33,231	33,214	33,552
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	319,724	321,130	331,069	337,224	324,769	15,145	16,928	17,350	17,600	23,672
Total liabilities	787,364	789,165	808,518	834,735	832,820	116,421	114,510	120,891	117,032	136,378
Capital stock and other capital (less treasury stock)	331,856	328,198	325,819	321,562	313,255	74,616	81,886	82,096	81,908	81,411
Retained earnings	(37,065)	(36,588)	(43,791)	(59,506)	(57,190)	41,332	44,952	50,324	52,311	52,331
Stockholders' equity	294,791	291,610	282,028	262,055	256,065	115,947	126,838	132,421	134,219	133,742
Total Liabilities and Stockholders' Equity	1,082,155	1,080,775	1,090,547	1,096,791	1,088,885	232,368	241,348	253,311	251,252	270,119
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	(4,169)	(2,785)	2,272	(1,017)	(9,816)	28,051	29,427	30,931	33,117	38,794
SELECTED BALANCE SHEET RATIOS										
<i>(percent of total assets)</i>										
Total cash, U.S. Government and other securities	4.11	4.34	5.47	5.01	4.73	14.09	14.19	15.39	15.17	16.07
Trade accounts and trade notes receivable	4.67	4.67	4.72	4.79	4.65	5.22	5.88	5.71	6.07	5.51
Inventories	0.52	0.51	0.59	0.56	0.51	0.18	0.41	0.37	0.32	0.32
Total current assets	10.99	11.11	12.33	11.90	11.96	38.68	36.36	37.47	35.98	40.65
Net property, plant, and equipment	34.31	34.36	34.19	34.48	34.61	6.79	7.22	7.04	7.52	7.05
Short-term debt, including current portion of long-term debt	2.12	1.94	2.15	1.92	2.95	1.59	1.84	1.61	1.39	1.36
Total current liabilities	11.37	11.37	12.12	11.99	12.86	26.61	24.17	25.26	22.80	26.29
Long-term debt	31.84	31.94	31.66	33.37	33.79	16.98	16.26	15.62	16.78	15.44
Total liabilities	72.76	73.02	74.14	76.11	76.48	50.10	47.45	47.72	46.58	50.49
Stockholders' equity	27.24	26.98	25.86	23.89	23.52	49.90	52.55	52.28	53.42	49.51

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 89.0 -- Income Statement For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	105,118	110,991	108,172	114,333	108,274	38,625	39,373	39,514	43,093	40,856
Depreciation, depletion, and amortization of property, plant, and equipment	2,627	2,522	2,537	2,532	2,594	1,174	1,077	1,094	1,037	1,137
All other operating costs and expenses	97,963	100,244	98,088	103,491	100,380	35,282	34,568	34,553	37,543	37,342
Income (loss) from operations	4,528	8,225	7,547	8,309	5,300	2,169	3,728	3,868	4,514	2,378
Interest expense	2,070	2,113	2,291	2,363	2,267	810	783	861	863	789
All other nonoperating income (expense)	4,761	3,212	3,482	6,443	3,788	3,850	3,516	3,619	5,741	3,896
Income (loss) before income taxes	7,219	9,324	8,738	12,388	6,821	5,209	6,461	6,625	9,391	5,485
Provision for current and deferred domestic income taxes	1,650	2,863	2,432	2,277	1,248	806	1,367	1,478	1,341	762
Income (loss) after income taxes	5,569	6,461	6,305	10,112	5,573	4,404	5,094	5,147	8,051	4,722
Cash dividends charged to retained earnings this quarter	2,408	2,371	2,522	3,933	2,630	1,303	1,393	1,332	1,870	1,449
Net income retained in business	3,162	4,090	3,784	6,178	2,943	3,101	3,702	3,815	6,181	3,273
Retained earnings at beginning of quarter	92,648	99,281	113,440	113,950	120,309	122,340	127,367	132,919	134,913	144,603
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(963)	(270)	(1,383)	(121)	(991)	(497)	63	(230)	197	(192)
Retained earnings at end of quarter	94,847	103,101	115,841	120,008	122,260	124,944	131,131	136,504	141,291	147,684
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.27	2.35	2.21	2.40	3.04	2.73	2.77	2.41	2.78
All other operating costs and expenses	93.19	90.32	90.68	90.52	92.71	91.34	87.80	87.44	87.12	91.40
Income (loss) from operations	4.31	7.41	6.98	7.27	4.89	5.62	9.47	9.79	10.47	5.82
Interest expense	1.97	1.90	2.12	2.07	2.09	2.10	1.99	2.18	2.00	1.93
All other nonoperating income (expense)	4.53	2.89	3.22	5.64	3.50	9.97	8.93	9.16	13.32	9.53
Income (loss) before income taxes	6.87	8.40	8.08	10.84	6.30	13.49	16.41	16.77	21.79	13.42
Provision for current and deferred domestic income taxes	1.57	2.58	2.25	1.99	1.15	2.09	3.47	3.74	3.11	1.87
Income (loss) after income taxes	5.30	5.82	5.83	8.84	5.15	11.40	12.94	13.03	18.68	11.56
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	11.80	15.38	14.27	20.03	10.94	19.30	24.67	24.98	35.21	20.43
After income taxes	9.10	10.65	10.30	16.35	8.94	16.31	19.45	19.41	30.19	17.59
Annual rate of profit on total assets:										
Before income taxes	4.72	6.11	5.73	7.90	4.27	8.09	10.05	10.23	14.12	8.08
After income taxes	3.64	4.23	4.13	6.45	3.48	6.84	7.92	7.95	12.10	6.95
	(based on succeeding table)					(based on succeeding table)				
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.23	1.24	1.24	1.25	1.22	1.20	1.18	1.19	1.17	1.14
Total cash, U.S. Government and other securities, to total current liabilities	0.44	0.43	0.43	0.44	0.43	0.42	0.39	0.41	0.41	0.42
Total stockholders' equity to total debt	1.67	1.63	1.62	1.57	1.56	1.55	1.45	1.44	1.44	1.42

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 89.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Services Sector (except Legal Services), and Professional and Technical Services Industry Group 5415, Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Professional and Technical Services ² Total Assets \$50 Million and Over					Computer Systems Design and Related Services Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	41,330	42,165	41,169	45,273	42,886	11,554	10,452	11,572	12,462	12,301
Time deposits in the U.S., including negotiable certificates of deposit	5,365	4,668	5,289	4,755	5,965	3,656	3,008	3,677	3,034	3,756
Total cash on hand and in U.S. banks	46,695	46,832	46,458	50,028	48,851	15,210	13,459	15,249	15,496	16,057
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	24,885	22,972	21,069	22,407	25,952	6,590	6,909	6,628	7,431	9,462
Total cash, U.S. Government and other securities	71,580	69,805	67,527	72,435	74,803	21,799	20,369	21,877	22,927	25,518
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	74,728	75,485	75,235	78,482	78,046	24,111	24,310	24,099	26,022	25,640
Inventories	9,988	9,970	9,834	9,626	10,227	2,697	3,087	2,962	2,817	2,864
All other current assets	44,891	44,292	43,254	44,258	49,856	13,278	13,995	14,692	14,150	14,919
Total current assets	201,188	199,552	195,849	204,801	212,933	61,885	61,761	63,630	65,916	68,941
Property, plant, and equipment	96,375	96,095	97,492	99,424	101,847	42,764	42,169	42,868	43,296	44,026
Land and mineral rights	1,682	1,688	1,572	1,642	1,690	650	660	643	675	712
Less: Accumulated depreciation, depletion, and amortization	56,961	57,068	57,995	58,434	60,349	26,850	26,727	27,172	27,291	27,949
Net property, plant, and equipment	41,096	40,715	41,070	42,632	43,188	16,565	16,102	16,340	16,680	16,789
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	369,466	370,046	373,139	380,004	383,588	178,967	179,292	179,006	183,489	185,907
Total Assets	611,749	610,314	610,058	627,437	639,709	257,416	257,156	258,976	266,085	271,637
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	3,377	3,081	2,368	2,961	3,506	1,083	982	730	1,100	1,265
b. Other short-term loans, including commercial paper	4,279	3,514	3,595	3,445	4,740	896	895	937	922	1,176
Trade accounts and trade notes payable	50,933	51,390	50,026	51,586	51,432	11,185	11,199	10,918	11,469	11,013
Income taxes accrued, prior and current years, net of payments	1,754	1,734	2,398	2,331	2,608	1,108	932	1,729	1,788	2,158
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	3,004	3,345	2,350	2,785	2,582	1,206	1,415	929	505	905
b. Other long-term loans	5,924	6,873	8,187	8,853	8,947	3,461	4,434	6,170	6,524	7,164
All other current liabilities, including excise and sales taxes, and accrued expenses	93,918	91,130	88,712	91,980	100,039	32,831	32,405	31,860	33,954	36,818
Total current liabilities	163,189	161,067	157,637	163,940	173,854	51,769	52,263	53,272	56,261	60,501
Long-term debt, due in more than 1 year:										
a. Loans from banks	51,706	52,828	53,109	57,448	57,200	20,559	21,657	20,731	21,305	21,673
b. Other long-term loans	78,027	79,543	81,437	82,580	83,322	42,674	43,045	43,952	43,620	43,243
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	74,067	74,297	72,982	76,056	75,862	34,423	35,415	34,925	38,222	38,837
Total liabilities	366,988	367,735	365,166	380,024	390,238	149,425	152,378	152,880	159,408	164,254
Capital stock and other capital (less treasury stock)	149,914	139,478	129,051	127,405	127,211	(16,953)	(26,354)	(30,408)	(34,614)	(40,300)
Retained earnings	94,847	103,101	115,841	120,008	122,260	124,944	131,131	136,504	141,291	147,684
Stockholders' equity	244,761	242,579	244,892	247,412	249,471	107,991	104,777	106,095	106,677	107,384
Total Liabilities and Stockholders' Equity	611,749	610,314	610,058	627,437	639,709	257,416	257,156	258,976	266,085	271,637
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	37,999	38,485	38,212	40,860	39,079	10,116	9,499	10,357	9,655	8,441
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	11.70	11.44	11.07	11.54	11.69	8.47	7.92	8.45	8.62	9.39
Trade accounts and trade notes receivable	12.22	12.37	12.33	12.51	12.20	9.37	9.45	9.31	9.78	9.44
Inventories	1.63	1.63	1.61	1.53	1.60	1.05	1.20	1.14	1.06	1.05
Total current assets	32.89	32.70	32.10	32.64	33.29	24.04	24.02	24.57	24.77	25.38
Net property, plant, and equipment	6.72	6.67	6.73	6.79	6.75	6.43	6.26	6.31	6.27	6.18
Short-term debt, including current portion of long-term debt	2.71	2.75	2.70	2.88	3.09	2.58	3.00	3.38	3.40	3.87
Total current liabilities	26.68	26.39	25.84	26.13	27.18	20.11	20.32	20.57	21.14	22.27
Long-term debt	21.21	21.69	22.05	22.32	21.97	24.56	25.16	24.98	24.40	23.90
Total liabilities	59.99	60.25	59.86	60.57	61.00	58.05	59.26	59.03	59.91	60.47
Stockholders' equity	40.01	39.75	40.14	39.43	39.00	41.95	40.74	40.97	40.09	39.53

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 90.0 -- Income Statement For Corporations in NAICS Professional and Technical Services Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)					(million dollars)				
Net sales, receipts, and operating revenues	17,301	18,406	17,672	17,963	17,712	9,616	10,027	9,441	9,843	9,606
Depreciation, depletion, and amortization of property, plant, and equipment	245	270	280	299	311	294	286	284	295	289
All other operating costs and expenses	16,479	17,497	16,391	16,820	16,560	10,190	10,240	9,638	9,885	9,835
Income (loss) from operations	577	639	1,001	844	841	(868)	(499)	(481)	(337)	(519)
Interest expense	175	180	183	209	179	297	307	304	332	371
All other nonoperating income (expense)	353	(956)	59	58	154	200	15	(56)	199	(500)
Income (loss) before income taxes	755	(497)	877	692	816	(964)	(791)	(842)	(470)	(1,390)
Provision for current and deferred domestic income taxes	213	99	254	252	179	180	243	179	165	(133)
Income (loss) after income taxes	542	(596)	624	440	637	(1,144)	(1,034)	(1,020)	(635)	(1,258)
Cash dividends charged to retained earnings this quarter	97	371	277	857	197	424	56	53	377	63
Net income retained in business	445	(967)	346	(417)	441	(1,567)	(1,090)	(1,073)	(1,012)	(1,321)
Retained earnings at beginning of quarter	15,931	15,415	14,644	14,531	13,463	(48,623)	(47,252)	(39,823)	(40,124)	(43,207)
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(113)	(55)	48	(76)	(144)	(399)	127	(34)	(48)	(184)
Retained earnings at end of quarter	16,262	14,394	15,038	14,037	13,759	(50,589)	(48,214)	(40,931)	(41,184)	(44,712)
	(percent of net sales)					(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	1.41	1.47	1.59	1.66	1.76	3.06	2.85	3.01	2.99	3.01
All other operating costs and expenses	95.25	95.06	92.75	93.64	93.50	105.96	102.13	102.09	100.43	102.39
Income (loss) from operations	3.34	3.47	5.66	4.70	4.75	(9.02)	(4.98)	(5.09)	(3.42)	(5.40)
Interest expense	1.01	0.98	1.04	1.17	1.01	3.09	3.06	3.22	3.38	3.87
All other nonoperating income (expense)	2.04	(5.19)	0.34	0.32	0.87	2.08	0.15	(0.60)	2.02	(5.21)
Income (loss) before income taxes	4.37	(2.70)	4.96	3.85	4.61	(10.02)	(7.89)	(8.91)	(4.78)	(14.47)
Provision for current and deferred domestic income taxes	1.23	0.54	1.44	1.41	1.01	1.87	2.42	1.89	1.68	(1.38)
Income (loss) after income taxes	3.13	(3.24)	3.53	2.45	3.60	(11.89)	(10.31)	(10.81)	(6.45)	(13.09)
	(percent)					(percent)				
OPERATING RATIOS (see explanatory notes)										
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes	8.65	(5.86)	10.54	8.23	9.75	(15.32)	(12.32)	(13.37)	(7.61)	(20.74)
After income taxes	6.21	(7.03)	7.49	5.22	7.61	(18.18)	(16.10)	(16.21)	(10.28)	(18.76)
Annual rate of profit on total assets:										
Before income taxes	3.89	(2.58)	4.50	3.57	4.12	(6.19)	(5.13)	(5.69)	(3.09)	(8.94)
After income taxes	2.79	(3.10)	3.20	2.27	3.22	(7.34)	(6.70)	(6.90)	(4.17)	(8.09)
	(based on succeeding table)									
BALANCE SHEET RATIOS (based on succeeding table)										
Total current assets to total current liabilities	1.00	0.98	0.99	1.00	0.98	2.40	2.40	2.57	2.50	2.58
Total cash, U.S. Government and other securities, to total current liabilities	0.29	0.26	0.28	0.27	0.27	1.49	1.48	1.55	1.53	1.58
Total stockholders' equity to total debt	2.85	2.76	2.43	2.42	2.37	1.45	1.54	1.55	1.38	1.47

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 90.1 -- Balance Sheet For Corporations in NAICS Professional and Technical Services Industry Groups 5416 and 5417,
Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	Management and Technical Consulting Services Total Assets \$50 Million and Over					Scientific Research and Development Services Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS										
(million dollars)										
Cash and demand deposits in the U.S.	6,044	5,747	6,266	5,818	6,356	10,464	11,550	10,750	11,260	10,397
Time deposits in the U.S., including negotiable certificates of deposit	45	119	90	117	83	234	153	151	160	75
Total cash on hand and in U.S. banks	6,089	5,866	6,355	5,935	6,438	10,698	11,703	10,901	11,420	10,471
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,265	1,041	1,006	917	901	9,230	7,639	6,923	7,047	8,264
Total cash, U.S. Government and other securities	7,354	6,907	7,362	6,852	7,340	19,928	19,342	17,824	18,467	18,735
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	11,051	11,583	11,120	11,282	11,682	7,106	6,863	6,487	6,253	5,979
Inventories	1,623	1,284	1,383	964	1,311	2,163	2,246	2,137	1,882	2,003
All other current assets	5,871	6,004	6,019	6,341	6,189	2,914	3,040	3,246	3,653	3,981
Total current assets	25,900	25,778	25,884	25,439	26,522	32,111	31,490	29,695	30,255	30,698
Property, plant, and equipment	8,385	8,857	9,235	9,517	9,511	11,614	11,403	11,310	11,671	12,716
Land and mineral rights	136	131	155	154	152	204	183	176	184	190
Less: Accumulated depreciation, depletion, and amortization	4,817	5,010	5,266	5,337	5,498	5,594	5,598	5,553	5,386	6,005
Net property, plant, and equipment	3,705	3,978	4,124	4,335	4,166	6,224	5,988	5,932	6,470	6,901
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	48,092	47,156	47,908	47,703	48,516	23,956	24,227	23,524	24,228	24,592
Total Assets	77,696	76,912	77,916	77,477	79,204	62,291	61,705	59,151	60,953	62,191
LIABILITIES AND STOCKHOLDERS' EQUITY										
Short-term debt, original maturity of 1 year or less:										
a. Loans from banks	158	198	172	175	486	379	52	54	46	45
b. Other short-term loans, including commercial paper	2,187	2,007	1,973	1,612	2,070	35	20	10	13	81
Trade accounts and trade notes payable	6,894	7,050	6,910	5,916	6,198	2,275	2,287	2,144	2,259	2,222
Income taxes accrued, prior and current years, net of payments	110	136	174	73	133	93	110	88	75	21
Current portion of long-term debt, due in 1 year or less:										
a. Loans from banks	262	258	264	760	424	733	720	169	369	238
b. Other long-term loans	187	195	107	128	47	638	465	357	504	500
All other current liabilities, including excise and sales taxes, and accrued expenses	15,993	16,358	16,418	16,651	17,694	9,212	9,440	8,709	8,836	8,768
Total current liabilities	25,791	26,201	26,018	25,316	27,053	13,365	13,094	11,532	12,103	11,876
Long-term debt, due in more than 1 year:										
a. Loans from banks	6,383	6,610	7,997	8,022	7,650	5,990	6,059	6,329	6,974	6,824
b. Other long-term loans	3,073	3,024	3,213	3,235	3,474	9,590	9,393	9,352	10,007	10,584
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	7,524	7,174	7,376	7,249	7,513	8,176	7,469	6,759	7,157	6,097
Total liabilities	42,770	43,009	44,605	43,822	45,690	37,121	36,015	33,972	36,241	35,381
Capital stock and other capital (less treasury stock)	18,664	19,509	18,274	19,618	19,754	75,760	73,905	66,110	65,896	71,522
Retained earnings	16,262	14,394	15,038	14,037	13,759	(50,589)	(48,214)	(40,931)	(41,184)	(44,712)
Stockholders' equity	34,926	33,902	33,311	33,655	33,513	25,170	25,690	25,179	24,712	26,810
Total Liabilities and Stockholders' Equity	77,696	76,912	77,916	77,477	79,204	62,291	61,705	59,151	60,953	62,191
NET WORKING CAPITAL										
Excess of total current assets over total current liabilities	109	(424)	(134)	123	(531)	18,747	18,396	18,163	18,152	18,822
SELECTED BALANCE SHEET RATIOS										
(percent of total assets)										
Total cash, U.S. Government and other securities	9.47	8.98	9.45	8.84	9.27	31.99	31.35	30.13	30.30	30.12
Trade accounts and trade notes receivable	14.22	15.06	14.27	14.56	14.75	11.41	11.12	10.97	10.26	9.61
Inventories	2.09	1.67	1.78	1.24	1.66	3.47	3.64	3.61	3.09	3.22
Total current assets	33.33	33.52	33.22	32.83	33.49	51.55	51.03	50.20	49.64	49.36
Net property, plant, and equipment	4.77	5.17	5.29	5.59	5.26	9.99	9.71	10.03	10.61	11.10
Short-term debt, including current portion of long-term debt	3.60	3.46	3.23	3.45	3.82	2.86	2.04	1.00	1.53	1.39
Total current liabilities	33.19	34.07	33.39	32.68	34.16	21.46	21.22	19.50	19.86	19.10
Long-term debt	12.17	12.53	14.39	14.53	14.04	25.01	25.04	26.51	27.86	27.99
Total liabilities	55.05	55.92	57.25	56.56	57.69	59.59	58.37	57.43	59.46	56.89
Stockholders' equity	44.95	44.08	42.75	43.44	42.31	40.41	41.63	42.57	40.54	43.11

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

Table 91.0 -- Income Statement For Corporations in All Other NAICS Professional and Technical Services Industry Groups (except Legal Services), Total Assets \$50 Million and Over¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	39,575	43,185	41,545	43,434	40,099
Depreciation, depletion, and amortization of property, plant, and equipment	915	890	879	902	857
All other operating costs and expenses	36,012	37,938	37,506	39,243	36,643
Income (loss) from operations	2,649	4,357	3,159	3,289	2,599
Interest expense	788	843	942	958	928
All other nonoperating income (expense)	358	637	(140)	445	239
Income (loss) before income taxes	2,219	4,151	2,077	2,775	1,910
Provision for current and deferred domestic income taxes	451	1,154	522	519	439
Income (loss) after income taxes	1,767	2,997	1,555	2,257	1,471
Cash dividends charged to retained earnings this quarter	584	552	859	829	921
Net income retained in business	1,184	2,445	696	1,428	550
Retained earnings at beginning of quarter	2,999	3,751	5,701	4,631	5,450
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	46	(405)	(1,166)	(194)	(472)
Retained earnings at end of quarter	4,230	5,791	5,231	5,864	5,529
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.31	2.06	2.12	2.08	2.14
All other operating costs and expenses	91.00	87.85	90.28	90.35	91.38
Income (loss) from operations	6.69	10.09	7.60	7.57	6.48
Interest expense	1.99	1.95	2.27	2.21	2.31
All other nonoperating income (expense)	0.91	1.48	(0.34)	1.02	0.59
Income (loss) before income taxes	5.61	9.61	5.00	6.39	4.76
Provision for current and deferred domestic income taxes	1.14	2.67	1.26	1.19	1.09
Income (loss) after income taxes	4.47	6.94	3.74	5.20	3.67
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.57	21.23	10.34	13.48	9.34
After income taxes	9.22	15.33	7.75	10.96	7.20
Annual rate of profit on total assets:					
Before income taxes	4.14	7.74	3.88	4.98	3.37
After income taxes	3.30	5.59	2.91	4.05	2.60
	(based on succeeding table)				
BALANCE SHEET RATIOS					
Total current assets to total current liabilities	1.12	1.16	1.15	1.18	1.17
Total cash, U.S. Government and other securities, to total current liabilities	0.31	0.33	0.31	0.34	0.31
Total stockholders' equity to total debt	1.64	1.64	1.69	1.58	1.56

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

Table 91.1 -- Balance Sheet For Corporations in All Other NAICS Professional and Technical Services Industry Groups (except Legal Services), Total Assets \$50 Million and Over ¹

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Other Professional and Technical Services ² Total Assets \$50 Million and Over				
	1Q 2012	2Q 2012	3Q 2012	4Q 2012	1Q 2013
ASSETS					
(million dollars)					
Cash and demand deposits in the U.S.	13,268	14,416	12,581	15,734	13,833
Time deposits in the U.S., including negotiable certificates of deposit	1,430	1,388	1,371	1,442	2,052
Total cash on hand and in U.S. banks	14,698	15,804	13,953	17,177	15,885
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	7,801	7,383	6,511	7,012	7,325
Total cash, U.S. Government and other securities	22,499	23,188	20,464	24,188	23,210
Trade accounts and trade notes receivable (less allowance for doubtful accounts)	32,460	32,729	33,528	34,925	34,746
Inventories	3,505	3,352	3,352	3,964	4,050
All other current assets	22,828	21,254	19,296	20,113	24,766
Total current assets	81,292	80,523	76,640	83,191	86,772
Property, plant, and equipment	33,612	33,666	34,079	34,939	35,594
Land and mineral rights	691	714	599	629	635
Less: Accumulated depreciation, depletion, and amortization	19,700	19,733	20,004	20,421	20,897
Net property, plant, and equipment	14,603	14,647	14,674	15,147	15,332
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	118,451	119,371	122,701	124,584	124,573
Total Assets	214,346	214,542	214,015	222,922	226,677
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,758	1,850	1,413	1,640	1,710
b. Other short-term loans, including commercial paper	1,161	592	675	898	1,413
Trade accounts and trade notes payable	30,579	30,854	30,054	31,942	31,998
Income taxes accrued, prior and current years, net of payments	443	555	407	394	295
Current portion of long-term debt, due in 1 year or less:					
a. Loans from banks	803	953	989	1,151	1,014
b. Other long-term loans	1,638	1,778	1,553	1,696	1,235
All other current liabilities, including excise and sales taxes, and accrued expenses	35,882	32,927	31,725	32,539	36,759
Total current liabilities	72,265	69,509	66,814	70,260	74,425
Long-term debt, due in more than 1 year:					
a. Loans from banks	18,774	18,503	18,052	21,146	21,053
b. Other long-term loans	22,690	24,081	24,920	25,719	26,021
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	23,944	24,240	23,922	23,427	23,415
Total liabilities	137,672	136,333	133,709	140,553	144,913
Capital stock and other capital (less treasury stock)	72,444	72,418	75,075	76,505	76,235
Retained earnings	4,230	5,791	5,231	5,864	5,529
Stockholders' equity	76,673	78,209	80,306	82,369	81,763
Total Liabilities and Stockholders' Equity	214,346	214,542	214,015	222,922	226,677
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,027	11,014	9,826	12,930	12,347
SELECTED BALANCE SHEET RATIOS					
(percent of total assets)					
Total cash, U.S. Government and other securities	10.50	10.81	9.56	10.85	10.24
Trade accounts and trade notes receivable	15.14	15.26	15.67	15.67	15.33
Inventories	1.64	1.56	1.57	1.78	1.79
Total current assets	37.93	37.53	35.81	37.32	38.28
Net property, plant, and equipment	6.81	6.83	6.86	6.79	6.76
Short-term debt, including current portion of long-term debt	2.50	2.41	2.16	2.42	2.37
Total current liabilities	33.71	32.40	31.22	31.52	32.83
Long-term debt	19.34	19.85	20.08	21.02	20.77
Total liabilities	64.23	63.55	62.48	63.05	63.93
Stockholders' equity	35.77	36.45	37.52	36.95	36.07

¹ These tables only include estimates for corporations with assets of \$50 million and over at the time of sample selection.

² Except legal services.

End of Report

U.S. Census Bureau, Quarterly Financial Report, 2013 Quarter 1